

ALLSTATE CORP  
Form 10-Q  
April 28, 2010

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**



Washington, D.C. 20549



**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended March 31, 2010**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number 1-11840**

**THE ALLSTATE CORPORATION**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of incorporation or organization)

**36-3871531**

(I.R.S. Employer Identification No.)

**2775 Sanders Road, Northbrook, Illinois 60062**

(Address of principal executive offices) (Zip Code)

**(847) 402-5000**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the

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past 90 days.

Yes X No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes X No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer X Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No X

As of April 23, 2010, the registrant had 537,903,261 common shares, \$.01 par value, outstanding.

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**THE ALLSTATE CORPORATION**

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**March 31, 2010**

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**PART I. FINANCIAL INFORMATION**

**ITEM 1. FINANCIAL STATEMENTS**

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**THE ALLSTATE CORPORATION AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

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(\$ in millions, except per share data)

	<b>Three Months Ended</b>		
	<b>2010</b>	<b>March 31,</b>	<b>2009</b>
		(unaudited)	
<b>Revenues</b>			
Property-liability insurance premiums	\$ 6,503	\$ 6,582	
Life and annuity premiums and contract charges	544	484	
Net investment income	1,050	1,176	
Realized capital gains and losses:			
Total other-than-temporary impairment losses	(250)	(725)	
Portion of loss recognized in other comprehensive income	(5)	--	
Net other-than-temporary impairment loss recognized in earnings	(255)	(725)	
Sales and other realized capital gains and losses	(93)	366	
Total realized capital gains and losses	(348)	(359)	
	7,749	7,883	
<b>Costs and expenses</b>			
Property-liability insurance claims and claims expense	4,792	4,720	
Life and annuity contract benefits	442	387	
Interest credited to contractholder funds	463	579	
Amortization of deferred policy acquisition costs	1,014	1,397	
Operating costs and expenses	829	801	
Restructuring and related charges	11	45	
Interest expense	92	88	
	7,643	8,017	
Gain on disposition of operations	1	3	
<b>Income (loss) from operations before income tax (benefit) expense</b>	<b>107</b>	<b>(131)</b>	
Income tax (benefit) expense	(13)	143	
<b>Net income (loss)</b>	<b>\$ 120</b>	<b>\$ (274)</b>	
<b>Earnings per share:</b>			
Net income (loss) per share - Basic	\$ 0.22	\$ (0.51)	
Weighted average shares - Basic	540.5	538.9	
Net income (loss) per share - Diluted	\$ 0.22	\$ (0.51)	
Weighted average shares - Diluted	541.8	538.9	
Cash dividends declared per share	\$ 0.20	\$ 0.20	

See notes to condensed consolidated financial statements.

**THE ALLSTATE CORPORATION AND SUBSIDIARIES**

## CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(\$ in millions, except par value data)	March 31, 2010 (unaudited)	December 31, 2009
<b>Assets</b>		
Investments		
Fixed income securities, at fair value (amortized cost \$82,486 and \$81,243)	\$ 81,284	\$ 78,766
Equity securities, at fair value (cost \$3,436 and \$4,845)	3,807	5,024
Mortgage loans	7,639	7,935
Limited partnership interests	2,802	2,744
Short-term, at fair value (amortized cost \$2,482 and \$3,056)	2,482	3,056
Other	2,209	2,308
Total investments	100,223	99,833
Cash	704	612
Premium installment receivables, net	4,823	4,839
Deferred policy acquisition costs	5,186	5,470
Reinsurance recoverables, net	6,415	6,355
Accrued investment income	904	864
Deferred income taxes	1,440	1,870
Property and equipment, net	954	990
Goodwill	874	875
Other assets	1,804	1,872
Separate Accounts	9,059	9,072
<b>Total assets</b>	<b>\$ 132,386</b>	<b>\$ 132,652</b>
<b>Liabilities</b>		
Reserve for property-liability insurance claims and claims expense	\$ 19,420	\$ 19,167
Reserve for life-contingent contract benefits	13,052	12,910
Contractholder funds	51,027	52,582
Unearned premiums	9,575	9,822
Claim payments outstanding	763	742
Other liabilities and accrued expenses	5,992	5,726
Long-term debt	5,910	5,910
Separate Accounts	9,059	9,072
<b>Total liabilities</b>	<b>114,798</b>	<b>115,931</b>
<b>Commitments and Contingent Liabilities (Note 10)</b>		
<b>Equity</b>		
Preferred stock, \$1 par value, 25 million shares authorized, none issued	--	--
Common stock, \$.01 par value, 2.0 billion shares authorized and 900 million issued, 538 million and 537 million shares outstanding	9	9
Additional capital paid-in	3,152	3,172
Retained income	31,514	31,492
Deferred ESOP expense	(44)	(47)
Treasury stock, at cost (362 million and 363 million shares)	(15,782)	(15,828)
Accumulated other comprehensive income:		
Unrealized net capital gains and losses:		
Unrealized net capital losses on fixed income securities with OTTI	(384)	(441)
Other unrealized net capital gains and losses	(172)	(1,072)
Unrealized adjustment to DAC, DSI and insurance reserves	472	643
Total unrealized net capital gains and losses	(84)	(870)
Unrealized foreign currency translation adjustments	60	46
Unrecognized pension and other postretirement benefit cost	(1,265)	(1,282)
Total accumulated other comprehensive loss	(1,289)	(2,106)
<b>Total shareholders' equity</b>	<b>17,560</b>	<b>16,692</b>
Noncontrolling interest	28	29
<b>Total equity</b>	<b>17,588</b>	<b>16,721</b>
<b>Total liabilities and equity</b>	<b>\$ 132,386</b>	<b>\$ 132,652</b>

See notes to condensed consolidated financial statements.

**THE ALLSTATE CORPORATION AND SUBSIDIARIES**

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(\$ in millions)

	Three Months Ended	
	2010	March 31, 2009
		(unaudited)
<b>Cash flows from operating activities</b>		
Net income (loss)	\$ 120	\$ (274)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation, amortization and other non-cash items	16	(74)
Realized capital gains and losses	348	359
Gain on disposition of operations	(1)	(3)
Interest credited to contractholder funds	463	579
Changes in:		
Policy benefits and other insurance reserves	188	(244)
Unearned premiums	(261)	(330)
Deferred policy acquisition costs	30	381
Premium installment receivables, net	24	71
Reinsurance recoverables, net	(72)	(81)
Income taxes	73	1,443
Other operating assets and liabilities	36	(305)
Net cash provided by operating activities	964	1,522
<b>Cash flows from investing activities</b>		
Proceeds from sales		
Fixed income securities	4,930	4,483
Equity securities	1,990	1,872
Limited partnership interests	146	154
Mortgage loans	3	12
Other investments	37	16
Investment collections		
Fixed income securities	1,122	1,203
Mortgage loans	263	472
Other investments	18	31
Investment purchases		
Fixed income securities	(7,099)	(5,425)
Equity securities	(556)	(1,933)
Limited partnership interests	(185)	(144)
Mortgage loans	(1)	(10)
Other investments	(43)	--
Change in short-term investments, net	411	707
Change in other investments, net	(49)	(48)
Disposition of operations	--	12
Purchases of property and equipment, net	(24)	(53)
Net cash provided by investing activities	963	1,349
<b>Cash flows from financing activities</b>		
Contractholder fund deposits	828	1,298
Contractholder fund withdrawals	(2,569)	(3,577)
Dividends paid	(107)	(220)
Treasury stock purchases	(5)	(3)
Shares reissued under equity incentive plans, net	14	--
Excess tax benefits on share-based payment arrangements	(2)	(6)
Other	6	59
Net cash used in financing activities	(1,835)	(2,449)
<b>Net increase in cash</b>	92	422
<b>Cash at beginning of period</b>	612	415
<b>Cash at end of period</b>	\$ 704	\$ 837

See notes to condensed consolidated financial statements.



**THE ALLSTATE CORPORATION AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**1. General**

**Basis of presentation**

The accompanying condensed consolidated financial statements include the accounts of The Allstate Corporation and its wholly owned subsidiaries, primarily Allstate Insurance Company ( AIC ), a property-liability insurance company with various property-liability and life and investment subsidiaries, including Allstate Life Insurance Company ( ALIC ) (collectively referred to as the Company or Allstate ).

The condensed consolidated financial statements and notes as of March 31, 2010, and for the three-month periods ended March 31, 2010 and 2009 are unaudited. The condensed consolidated financial statements reflect all adjustments (consisting only of normal recurring accruals), which are, in the opinion of management, necessary for the fair presentation of the financial position, results of operations and cash flows for the interim periods. These condensed consolidated financial statements and notes should be read in conjunction with the consolidated financial statements and notes thereto included in the Company s Annual Report on Form 10-K for the year ended December 31, 2009. The results of operations for the interim periods should not be considered indicative of results to be expected for the full year.

**Adopted accounting standards**

*Disclosures about Fair Value Measurements*

In January 2010, the FASB issued new accounting guidance which expands disclosure requirements relating to fair value measurements. The guidance adds requirements for disclosing amounts of and reasons for significant transfers into and out of Levels 1 and 2 and requires gross rather than net disclosures about purchases, sales, issuances and settlements relating to Level 3 measurements. The guidance also provides clarification that fair value measurement disclosures are required for each class of assets and liabilities. Disclosures about the valuation techniques and inputs used to measure fair value for measurements that fall in either Level 2 or Level 3 are also required. The Company adopted the provisions of the new guidance as of March 31, 2010, except for disclosures about purchases, sales, issuances and settlements in the roll forward of activity in Level 3 fair value measurements, which are required for fiscal years beginning after December 15, 2010. Disclosures are not required for earlier periods presented for comparative purposes. The new guidance affects disclosures only; and therefore, the adoption had no impact on the Company s results of operations or financial position.

*Consolidation of Variable Interest Entities*

In June 2009, the FASB issued new accounting guidance which requires an entity to perform a qualitative analysis to determine whether it holds a controlling financial interest (i.e., is a primary beneficiary) in a variable interest entity ( VIE ). The analysis identifies the primary beneficiary of a VIE as the entity that has both the power to direct the activities of the VIE that most significantly impact the economic performance of the VIE and the obligation to absorb losses, or the right to receive benefits, that could potentially be significant to the VIE. **The Company adopted the new guidance as of January 1, 2010.** The adoption resulted in the consolidation of four VIEs for which the Company concluded it is the primary beneficiary as of **January 1, 2010.**

Two of the consolidated VIEs hold investments managed by Allstate Investment Management Company ( AIMCO ), a subsidiary of the Company. Consolidation as of January 1, 2010 resulted in an increase in total assets of \$696 million, an increase in total liabilities of \$679 million, an increase in retained income of \$7 million and an increase in noncontrolling interest of \$10 million. During the first quarter of 2010, the Company sold substantially all its variable interests in these two VIEs. As a result, the Company deconsolidated the VIEs as of March 26, 2010. Since the deconsolidation was effective prior to March 31, 2010, the Condensed Consolidated Statement of Financial Position as of March 31, 2010 does not reflect the assets, liabilities and noncontrolling interests in the VIEs. The Condensed Consolidated Statement of Operations for the first quarter of 2010 does, however, reflect the effects of the consolidation for the portion of the quarter the Company was the primary beneficiary, which were not material.

The adoption also resulted in the consolidation of two insurance company affiliates, Allstate Texas Lloyds and Allstate County Mutual Insurance Company, that underwrite homeowners and auto insurance policies, respectively, and reinsure all of their net business to AIC. Consolidation as of January 1, 2010 resulted in an increase in total assets of \$38 million, an increase in total liabilities of \$34 million, an increase in retained income of \$3 million and an increase in unrealized net capital gains and losses of \$1 million.

In the normal course of investing activities, the Company invests in variable interests issued by VIEs. These variable interests include structured investments such as asset-backed securities, commercial mortgage-backed securities and residential mortgage-backed securities as well as limited partnerships, special purpose entities and trusts. For these variable interests, the Company concluded it is not the primary beneficiary due to the amount of the Company's interest in the VIEs and the Company's lack of power to direct the activities that are most significant to the economic performance of the VIEs. The Company's maximum exposure to loss on these interests is limited to the amount of the Company's investment.

## Pending accounting standards

### *Embedded Credit Derivatives Scope Exception*

In March 2010, the FASB issued accounting guidance that clarifies the scope exception for embedded credit derivative features related to the transfer of credit risk in the form of subordination of one financial instrument to another. The guidance addresses how to determine which embedded credit derivative features, including those in collateralized debt obligations and synthetic collateralized debt obligations, are considered to be embedded derivatives that should not be analyzed for potential bifurcation and separate accounting under the existing accounting guidance for embedded derivatives. The guidance is effective for fiscal quarters beginning after June 15, 2010. The Company is evaluating the impact of adoption on the Company's results of operations or financial position.

### *Consolidation Analysis Considering Investments Held through Separate Accounts*

In April 2010, the FASB issued guidance clarifying that an insurer is not required to combine interests in investments held in a qualifying separate account with its interests in the same investments held in the general account when performing a consolidation evaluation. The guidance is effective for fiscal years and interim periods beginning after December 15, 2010 with early adoption permitted. The adoption of this guidance is not expected to have a material impact on the Company's results of operations or financial position.

## 2. Earnings per share

Basic earnings per share is computed based on the weighted average number of common shares outstanding, including unvested restricted stock units. Diluted earnings per share is computed based on the weighted average number of common and dilutive potential common shares outstanding. For Allstate, dilutive potential common shares consist of outstanding stock options.

The computation of basic and diluted earnings per share is presented in the following table.

(\$ in millions, except per share data)

	Three months ended March 31,
2010	2009

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Numerator:			
Net income (loss)	\$	120	\$ (274)
Denominator:			
Weighted average common shares outstanding		540.5	538.9
Effect of dilutive potential common shares:			
Stock options		1.3	--
Weighted average common and dilutive potential common shares outstanding		541.8	538.9
Earnings per share - Basic	\$	0.22	\$ (0.51)
Earnings per share - Diluted	\$	0.22	\$ (0.51)

The effect of dilutive potential common shares does not include the effect of options with an anti-dilutive effect on earnings per share because their exercise prices exceed the average market price of Allstate common shares during the period or for which the unrecognized compensation cost would have an anti-dilutive effect. Options to

purchase 24.4 million and 27.3 million Allstate common shares, with exercise prices ranging from \$27.36 to \$64.53 and \$23.72 to \$65.38, were outstanding at March 31, 2010 and 2009, respectively, but were not included in the computation of diluted earnings per share for the three-month periods.

As a result of the net loss for the three-month period ended March 31, 2009, weighted average dilutive potential common shares outstanding resulting from stock options of 0.6 million were not included in the computation of diluted earnings per share since inclusion of these securities would have an anti-dilutive effect. In the absence of the net loss, weighted average common and dilutive potential common shares outstanding would have totaled 539.5 million for the three-month period ended March 31, 2009.

### 3. Supplemental Cash Flow Information

Non-cash investment exchanges, including modifications of certain mortgage loans, fixed income securities, and other investments, as well as mergers completed with equity securities and limited partnerships, totaled \$51 million and \$75 million for the three-month periods ended March 31, 2010 and 2009, respectively.

Liabilities for collateral received in conjunction with the Company's securities lending and over-the-counter (OTC) derivatives are reported in other liabilities and accrued expenses or other investments in the Condensed Consolidated Statements of Financial Position. The accompanying cash flows are included in cash flows from operating activities in the Condensed Consolidated Statements of Cash Flows along with the activities resulting from management of the proceeds, which are as follows:

(\$ in millions)	Three months ended March 31,	
	2010	2009
<b>Net change in proceeds managed</b>		
Net change in fixed income securities	\$ --	\$ --
Net change in short-term investments	171	67
Operating cash flow provided	171	67
Net change in cash	6	--
Net change in proceeds managed	\$ 177	\$ 67
<b>Net change in liabilities</b>		
Liabilities for collateral and security repurchase, beginning of year	\$ (658)	\$ (340)
Liabilities for collateral and security repurchase, end of period	(481)	(273)
Operating cash flow used	\$ (177)	\$ (67)

**4. Investments****Fair values**

The amortized cost, gross unrealized gains and losses and fair value for fixed income securities are as follows:

(\$ in millions)	Amortized cost	Gross unrealized Gains	Losses	Fair value
<b>At March 31, 2010</b>				
U.S. government and agencies	\$ 8,204	\$ 238	\$ (20)	\$ 8,422
Municipal	20,404	517	(773)	20,148
Corporate	33,585	1,413	(499)	34,499
Foreign government	3,008	315	(9)	3,314
Residential mortgage-backed securities ( RMBS )	10,343	173	(1,404)	9,112
Commercial mortgage-backed securities ( CMBS )	3,220	44	(812)	2,452
Asset-backed securities ( ABS )	3,684	80	(467)	3,297
Redeemable preferred stock	38	2	--	40
Total fixed income securities	\$ 82,486	\$ 2,782	\$ (3,984)	\$ 81,284
<b>At December 31, 2009</b>				
U.S. government and agencies	\$ 7,333	\$ 219	\$ (16)	\$ 7,536
Municipal	21,683	537	(940)	21,280
Corporate	32,770	1,192	(847)	33,115
Foreign government	2,906	306	(15)	3,197
RMBS	9,487	130	(1,630)	7,987
CMBS	3,511	30	(955)	2,586
ABS	3,514	62	(550)	3,026
Redeemable preferred stock	39	1	(1)	39
Total fixed income securities	\$ 81,243	\$ 2,477	\$ (4,954)	\$ 78,766

**Scheduled maturities**

The scheduled maturities for fixed income securities are as follows at March 31, 2010:

(\$ in millions)	Amortized cost	Fair value
Due in one year or less	\$ 2,731	\$ 2,767
Due after one year through five years	24,024	24,731
Due after five years through ten years	15,082	15,757
Due after ten years	26,622	25,620
	68,459	68,875
RMBS and ABS	14,027	12,409
Total	\$ 82,486	\$ 81,284

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Actual maturities may differ from those scheduled as a result of prepayments by the issuers. Because of the potential for prepayment on RMBS and ABS, they are not categorized by contractual maturity. The CMBS are categorized by contractual maturity because they generally are not subject to prepayment risk.

**Net investment income**

Net investment income is as follows:

(\$ in millions)	Three months ended March 31,	
	2010	2009
Fixed income securities	\$ 959	\$ 1,042
Equity securities	21	16
Mortgage loans	104	137
Limited partnership interests	6	3
Short-term investments	2	13
Other	1	1
Investment income, before expense	1,093	1,212
Investment expense	(43)	(36)
Net investment income	\$ 1,050	\$ 1,176

**Realized capital gains and losses**

Realized capital gains and losses by security type are as follows:

(\$ in millions)	Three months ended March 31,	
	2010	2009
Fixed income securities	\$ (136)	\$ 107
Equity securities	14	(163)
Mortgage loans	(25)	(32)
Limited partnership interests	(21)	(339)
Derivatives	(185)	95
Other	5	(27)
Realized capital gains and losses	\$ (348)	\$ (359)

Realized capital gains and losses by transaction type are as follows:

(\$ in millions)	Three months ended March 31,	
	2010	2009
Impairment write-downs	\$ (223)	\$ (620)
Change in intent write-downs	(32)	(105)
Net OTTI losses recognized in earnings	(255)	(725)
Sales	88	418
Valuation of derivative instruments	(155)	103
Settlements of derivative instruments	(30)	(12)
EMA limited partnership income	4	(143)



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Realized capital gains and losses	\$	(348)	\$	(359)
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Gross gains of \$142 million and \$480 million and gross losses of \$74 million and \$82 million were realized on sales of fixed income securities during the three months ended March 31, 2010 and 2009, respectively.

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Other-than-temporary impairment losses by asset type for the three months ended March 31, 2010 are as follows:

(\$ in millions)	Total	Included in OCI	Net
Fixed income securities:			
Municipal	\$ (37)	\$ --	(37)
Corporate	(47)	3	(44)
RMBS	(88)	(7)	(95)
CMBS	(26)	--	(26)
ABS	(3)	(1)	(4)
Total fixed income securities	(201)	(5)	(206)
Equity securities	(6)	--	(6)
Mortgage loans	(19)	--	(19)
Limited partnership interests	(24)	--	(24)
<b>Other-than-temporary impairment losses</b>	<b>\$ (250)</b>	<b>\$ (5)</b>	<b>(255)</b>

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The total amount of other-than-temporary impairment losses included in accumulated other comprehensive income for fixed income securities, which were not included in earnings, are presented in the following table. The amount excludes \$269 million and \$192 million as of March 31, 2010 and December 31, 2009, respectively, of net unrealized gains related to changes in valuation of the fixed income securities subsequent to the impairment measurement date.

(\$ in millions)	March 31, 2010	December 31, 2009
Municipal	\$ (9)	\$ (10)
Corporate	(51)	(51)
RMBS	(590)	(594)
CMBS	(121)	(127)
ABS	(88)	(89)
Total	\$ (859)	\$ (871)

A rollforward of the amount recognized in earnings related to credit losses for fixed income securities is presented in the following table.

(\$ in millions)	
Beginning balance at December 31, 2009	\$ (1,187)
Additional credit loss for securities previously other-than-temporarily impaired	(101)
Additional credit loss for securities not previously other-than-temporarily impaired	(79)
Reduction in credit loss for securities disposed or collected	131
Reduction in credit loss for securities other-than-temporarily impaired to fair value	--
Change in credit loss due to accretion of increase in cash flows and time value of cash flows for securities previously other-than-temporarily impaired	--
Ending balance at March 31, 2010	\$ (1,236)

The Company uses its best estimate of future cash flows expected to be collected from the fixed income security discounted at the security's original or current effective rate, as appropriate, to calculate a recovery value and determine whether a credit loss exists. The determination of cash flow estimates is inherently subjective and methodologies may vary depending on facts and circumstances specific to the security. All reasonably available information relevant to the collectability of the security, including past events, current conditions, and reasonable and supportable assumptions and forecasts, are considered when developing the estimate of cash flows expected to be collected. That information generally includes, but is not limited to, the remaining payment terms of the security, prepayment speeds, foreign exchange rates, the financial condition of the issue or issuer(s), expected defaults, expected recoveries, the value of underlying collateral and current subordination levels, vintage, geographic concentration, available reserves or escrows, third party guarantees and other credit enhancements. Additionally, other information, such as industry analyst reports and forecasts, sector credit ratings, financial condition of the bond

insurer for insured fixed income securities, and other market data relevant to the realizability of contractual cash flows, may also be considered. The estimated fair value of collateral may be used to estimate recovery value if the Company determines that the security is dependent on the liquidation of collateral for ultimate settlement. If the estimated recovery value is less than the amortized cost of the security, a credit loss exists and an other-than-temporary impairment for the difference between the estimated recovery value and amortized cost is recorded in earnings. The unrealized loss deemed to be related to factors other than credit remains classified in OCI. If the Company determines that the fixed income security does not have sufficient cash flow or other information to determine a recovery value for the security, the Company may conclude that the entire decline in fair value is deemed to be credit related and is recorded in earnings.

### Unrealized net capital gains and losses

Unrealized net capital gains and losses included in accumulated other comprehensive income are as follows:

(\$ in millions) At March 31, 2010	Fair value	Gross unrealized		Unrealized net gains (losses)
		Gains	Losses	
Fixed income securities (1)	\$ 81,284	\$ 2,782	\$ (3,984)	\$ (1,202)
Equity securities	3,807	457	(86)	371
Short-term investments	2,482	--	--	--
Derivative instruments (2)	(14)	3	(21)	(18)
Unrealized net capital gains and losses, pre-tax				(849)
Amounts recognized for:				
Insurance reserves (3)				--
DAC and DSI (4)				726
Amounts recognized				726
Deferred income taxes				39
Unrealized net capital gains and losses, after-tax				\$ (84)

(1) Unrealized net capital gains and losses for fixed income securities as of March 31, 2010 comprises \$(590) million related to unrealized net capital losses on fixed income securities with OTTI and \$(612) million related to other unrealized net capital gains and losses.

(2) Included in the fair value of derivative securities are \$2 million classified as assets and \$16 million classified as liabilities.

(3) The insurance reserves adjustment represents the amount by which the reserve balance would increase if the net unrealized gains in the applicable product portfolios were realized and reinvested at current lower interest rates, resulting in a premium deficiency. Although the Company evaluates premium deficiencies on the combined performance of life insurance and immediate annuities with life contingencies, the adjustment primarily relates to structured settlement annuities with life contingencies, in addition to annuity buy-outs and certain payout annuities with life contingencies.

(4) The DAC and DSI adjustment balance represents the amount by which the amortization of DAC and DSI would increase or decrease if the unrealized gains or losses in the respective product portfolios were realized.

At December 31, 2009	Fair value	Gross unrealized		Unrealized net gains (losses)
		Gains	Losses	
Fixed income securities	\$ 78,766	\$ 2,477	\$ (4,954)	\$ (2,477)
Equity securities	5,024	381	(202)	179
Short-term investments	3,056	--	--	--

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Derivative instruments (1)	(20)	2	(25)	(23)
Unrealized net capital gains and losses, pre-tax				(2,321)
Amounts recognized for:				
Insurance reserves				--
DAC and DSI				990
Amounts recognized				990
Deferred income taxes				461
Unrealized net capital gains and losses, after-tax			\$	(870)

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(1) Included in the fair value of derivative securities are \$(2) million classified as assets and \$18 million classified as liabilities.

**Change in unrealized net capital gains and losses**

The change in unrealized net capital gains and losses for the three months ended March 31, 2010 is as follows:

(\$ in millions)	
Fixed income securities	\$ 1,275
Equity securities	192
Short-term investments	--
Derivative instruments	5
Total	1,472
Amounts recognized for:	
Insurance reserves	--
DAC and DSI	(264)
Decrease in amounts recognized	(264)
Deferred income taxes	(422)
Increase in unrealized net capital gains and losses	\$ 786

**Portfolio monitoring**

The Company has a comprehensive portfolio monitoring process to identify and evaluate each fixed income and equity security whose carrying value may be other-than-temporarily impaired.

For each fixed income security in an unrealized loss position, the Company assesses whether management with the appropriate authority has made a decision to sell or whether it is more likely than not the Company will be required to sell the security before recovery of the amortized cost basis for reasons such as liquidity, contractual or regulatory purposes. If a security meets either of these criteria, the security's decline in fair value is deemed other than temporary and is recorded in earnings.

If the Company has not made the decision to sell the fixed income security and it is not more likely than not the Company will be required to sell the fixed income security before recovery of its amortized cost basis, the Company evaluates if it expects to receive cash flows sufficient to recover the entire amortized cost basis of the security by comparing the estimated recovery value calculated by discounting the best estimate of future cash flows at the security's original or current effective rate, as appropriate, with the amortized cost of the security. If the Company does not expect to receive cash flows sufficient to recover the entire amortized cost basis of the fixed income security, the credit loss component of the impairment is recorded in earnings, with the remaining amount of the unrealized loss deemed to be related to other factors and recognized in OCI.

For equity securities, the Company considers various factors, including whether the Company has the intent and ability to hold the equity security for a period of time sufficient to recover its cost basis. Where the Company lacks the intent and ability to hold to recovery, or believes the recovery period is extended, the equity security's decline in fair value is considered other than temporary and is recorded in earnings. For equity securities managed by a third party, the Company has contractually retained its decision making authority as it pertains to selling equity securities that are in an unrealized loss position.

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The Company's portfolio monitoring process includes a quarterly review of all securities through a screening process which identifies instances where the fair value compared to amortized cost for fixed income securities and cost for equity securities is below established thresholds, and also includes the monitoring of other criteria such as ratings, ratings downgrades or payment defaults. The securities identified, in addition to other securities for which the Company may have a concern, are evaluated for potential other-than-temporary impairment using all reasonably available information relevant to the collectability or recovery of the security. Inherent in the Company's evaluation of other-than-temporary impairment for these fixed income and equity securities are assumptions and estimates about the financial condition of the issue or issuer and its future earnings potential. Some of the factors considered in evaluating whether a decline in fair value is other than temporary are: 1) the length of time and extent to which the fair value has been less than amortized cost for fixed income securities, or cost for equity securities; 2) the financial condition, near-term and long-term prospects of the issue or issuer, including relevant industry specific market conditions and trends, geographic location and implications of rating agency actions and offering prices; and 3) the specific reasons that a security is in a significant unrealized loss position, including overall market conditions which could affect liquidity.

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The following table summarizes the gross unrealized losses and fair value of fixed income and equity securities by the length of time that individual securities have been in a continuous unrealized loss position.

(\$ in millions)	Less than 12 months			12 months or more			Total unrealized losses
	Number of issues	Fair value	Unrealized losses	Number of issues	Fair value	Unrealized losses	
<b>At March 31, 2010</b>							
Fixed income securities							
U.S. government and agencies	46	\$ 1,486	\$ (20)	1	\$ 2	\$ --	(20)
Municipal	556	2,499	(61)	752	4,909	(712)	(773)
Corporate	327	4,169	(105)	322	4,136	(394)	(499)
Foreign government	58	524	(7)	3	10	(2)	(9)
RMBS	233	889	(10)	439	2,490	(1,394)	(1,404)
CMBS	7	97	(5)	221	1,487	(807)	(812)
ABS	42	440	(17)	157	1,369	(450)	(467)
Redeemable preferred stock	1	--	--	--	--	--	--
Total fixed income securities (1)	1,270	10,104	(225)	1,895	14,403	(3,759)	(3,984)
Equity securities	509	530	(44)	14	284	(42)	(86)
Total fixed income and equity securities	1,779	\$ 10,634	\$ (269)	1,909	\$ 14,687	\$ (3,801)	\$ (4,070)
Investment grade fixed income securities	1,168	\$ 9,477	\$ (187)	1,429	\$ 11,440	\$ (2,156)	\$ (2,343)
Below investment grade fixed income securities	102	627	(38)	466	2,963	(1,603)	(1,641)
Total fixed income securities	1,270	\$ 10,104	\$ (225)	1,895	\$ 14,403	\$ (3,759)	\$ (3,984)
<b>At December 31, 2009</b>							
Fixed income securities							
U.S. government and agencies	38	\$ 3,523	\$ (16)	--	\$ --	\$ --	(16)
Municipal	761	3,646	(123)	747	5,024	(817)	(940)
Corporate	399	5,072	(178)	421	5,140	(669)	(847)
Foreign government	50	505	(15)	1	1	--	(15)
RMBS	387	1,092	(23)	453	2,611	(1,607)	(1,630)
CMBS	25	232	(4)	259	1,790	(951)	(955)
ABS	39	352	(20)	173	1,519	(530)	(550)
Redeemable preferred stock	1	--	--	1	21	(1)	(1)
Total fixed income securities	1,700	14,422	(379)	2,055	16,106	(4,575)	(4,954)
Equity securities	1,665	1,349	(113)	28	450	(89)	(202)
Total fixed income and equity securities	3,365	\$ 15,771	\$ (492)	2,083	\$ 16,556	\$ (4,664)	\$ (5,156)
Investment grade fixed income securities	1,587	\$ 13,891	\$ (293)	1,561	\$ 13,127	\$ (2,848)	\$ (3,141)
Below investment grade fixed income securities	113	531	(86)	494	2,979	(1,727)	(1,813)
Total fixed income securities	1,700	\$ 14,422	\$ (379)	2,055	\$ 16,106	\$ (4,575)	\$ (4,954)

(1) Gross unrealized losses resulting from factors other than credit on fixed income securities with other-than-temporary impairments for which the Company has recorded a credit loss in earnings total \$8 million for the less than 12 month category and \$688 million for the 12 months or greater category.

As of March 31, 2010, \$1.18 billion of unrealized losses are related to securities with an unrealized loss position less than 20% of cost or amortized cost, the degree of which suggests that these securities do not pose a high risk of being other-than-temporarily impaired. Of the \$1.18 billion, \$921 million are related to unrealized losses on investment grade fixed income securities. Investment grade is defined as a security having a rating of Aaa, Aa, A or Baa from Moody's, a rating of AAA, AA, A or BBB from S&P, Fitch, Dominion or Realpoint, a rating of aaa, aa, a or bbb from A.M. Best, or a comparable internal rating if an externally provided rating is not available, which is consistent with the National Association of Insurance Commissioners (NAIC) rating. Unrealized losses on investment grade securities are principally related to rising interest rates or changes in credit spreads since the securities were acquired.



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As of March 31, 2010, the remaining \$2.89 billion of unrealized losses are related to securities in unrealized loss positions greater than or equal to 20% of cost or amortized cost. Investment grade securities comprising \$1.42 billion of these unrealized losses were evaluated based on factors such as discounted cash flows, the financial condition and near-term and long-term prospects of the issue or issuer and were determined to have adequate

resources to fulfill contractual obligations, such as recent financings or bank loans, cash flows from operations, collateral or the position of a subsidiary with respect to its parent's bankruptcy. Of the \$2.89 billion, \$1.45 billion are related to below investment grade fixed income securities and \$17 million are related to equity securities. Of these amounts, \$1.38 billion of the below investment grade fixed income securities had been in an unrealized loss position for a period of twelve or more consecutive months as of March 31, 2010. Unrealized losses on below investment grade securities are principally related to RMBS, ABS and CMBS and were the result of wider credit spreads than at initial purchase which was largely due to the impact of macroeconomic conditions and credit market deterioration on real estate valuations. Securities in an unrealized loss position were evaluated based on discounted cash flows and credit ratings, as well as the performance of the underlying collateral relative to the securities' positions in the securities' respective capital structure. RMBS and ABS in an unrealized loss position were evaluated with credit enhancements from bond insurers where applicable. Municipal bonds in an unrealized loss position were evaluated based on the quality of the underlying security, as well as with credit enhancements from bond insurers, where applicable. Unrealized losses on equity securities are primarily related to equity market fluctuations.

As of March 31, 2010, the Company has not made a decision to sell and it is not more likely than not the Company will be required to sell fixed income securities with unrealized losses before recovery of the amortized cost basis. As of March 31, 2010, the Company had the intent and ability to hold the equity securities with unrealized losses for a period of time sufficient for them to recover.

#### **Limited partnership impairment**

As of March 31, 2010 and December 31, 2009, the carrying value of equity method limited partnership interests totaled \$1.69 billion and \$1.64 billion, respectively. The Company recognizes an impairment loss in value for equity method investments when evidence demonstrates that it is other-than-temporarily impaired. Evidence of a loss in value that is other than temporary may include the absence of an ability to recover the carrying amount of the investment or the inability of the investee to sustain an earnings potential that would justify the carrying amount of the investment. The Company had no write-downs for the three months ended March 31, 2010 and had write-downs of \$10 million for the three months ended March 31, 2009, related to equity method limited partnership interests.

As of March 31, 2010 and December 31, 2009, the carrying value for cost method limited partnership interests was \$1.11 billion and \$1.10 billion, respectively. To determine if an other-than-temporary impairment has occurred, the Company evaluates whether an impairment indicator has occurred in the period that may have a significant adverse effect on the carrying value of the investment. Impairment indicators may include: actual recent cash flows received being significantly less than expected cash flows; reduced valuations based on financing completed at a lower value; completed sale of a material underlying investment at a price significantly lower than expected; significantly reduced valuations of the investments held by limited partnerships; or any other adverse events since the last financial statements received that might affect the fair value of the investee's capital. Additionally, the Company uses a screening process to identify those investments whose net asset value is below established thresholds for certain periods of time as well as investments that are performing below expectations, for further impairment consideration. If a cost method limited partnership is deemed other-than-temporarily impaired, the carrying value is written down to fair value, generally estimated to be equivalent to the reported net asset value of the underlying funds. The Company had write-downs of \$24 million and \$187 million for the three months ended March 31, 2010 and 2009, respectively, related to cost method investments that were other-than-temporarily impaired.

#### **5. Fair Value of Assets and Liabilities**

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The hierarchy for inputs used in determining fair value maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that observable inputs be used when available.

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Assets and liabilities recorded on the Condensed Consolidated Statements of Financial Position at fair value are categorized in the fair value hierarchy based on the observability of inputs to the valuation techniques as follows:

*Level 1:* Assets and liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market that the Company can access.

*Level 2:* Assets and liabilities whose values are based on the following:

- (a) Quoted prices for similar assets or liabilities in active markets;
- (b) Quoted prices for identical or similar assets or liabilities in markets that are not active; or
- (c) Valuation models whose inputs are observable, directly or indirectly, for substantially the full term of the asset or liability.

*Level 3:* Assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. Unobservable inputs reflect the Company's estimates of the assumptions that market participants would use in valuing the assets and liabilities.

The availability of observable inputs varies by instrument. In situations where fair value is based on internally developed pricing models or inputs that are unobservable in the market, the determination of fair value requires more judgment. The degree of judgment exercised by the Company in determining fair value is typically greatest for instruments categorized in Level 3. In many instances, valuation inputs used to measure fair value fall into different levels of the fair value hierarchy. The category level in the fair value hierarchy is determined based on the lowest level input that is significant to the fair value measurement in its entirety. The Company uses prices and inputs that are current as of the measurement date, including during periods of market disruption. In periods of market disruption, the ability to observe prices and inputs may be reduced for many instruments.

The Company has two types of situations where investments are classified as Level 3 in the fair value hierarchy. The first is where quotes continue to be received from independent third-party valuation service providers and all significant inputs are market observable; however, there has been a significant decrease in the volume and level of activity for the asset when compared to normal market activity such that the degree of market observability has declined to a point where categorization as a Level 3 measurement is considered appropriate. Among the indicators considered in determining whether a significant decrease in the volume and level of activity for a specific asset has occurred include the level of new issuances in the primary market, trading volume in the secondary market, level of credit spreads over historical levels, bid-ask spread, and price consensus among market participants and sources.

The second situation where the Company has classified securities in Level 3 is where specific inputs significant to the fair value estimation models are not market observable. This has occurred in two primary categories. The first is for broker quotes. The second is for ARS backed by student loans for which a key assumption, the anticipated date liquidity will return to this market, is not market observable.

Certain assets are not carried at fair value on a recurring basis, including investments such as mortgage loans, limited partnership interests, bank loans and policy loans. Accordingly, such investments are only included in the fair value hierarchy disclosure when the investment is subject to remeasurement at fair value after initial recognition and the resulting remeasurement is reflected in the condensed consolidated financial statements. In addition, equity options embedded in fixed income securities are not disclosed in the hierarchy with free-standing derivatives as

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the embedded derivatives are presented with the host contract in fixed income securities. As of March 31, 2010, 73.5% of total assets are measured at fair value and 0.5% of total liabilities are measured at fair value.

In determining fair value, the Company principally uses the market approach which generally utilizes market transaction data for the same or similar instruments. To a lesser extent, the Company uses the income approach which involves determining fair values from discounted cash flow methodologies. For the majority of Level 2 and Level 3 valuations, a combination of market and income approaches is used.

*Summary of significant valuation techniques for assets and liabilities measured at fair value on a recurring basis*

### Level 1 measurements

- Fixed income securities: Comprise U.S. Treasuries. Valuation is based on unadjusted quoted prices for identical assets in active markets that the Company can access.
- Equity securities: Comprise actively traded, exchange-listed U.S. and international equity securities. Valuation is based on unadjusted quoted prices for identical assets in active markets that the Company can access.

- Short-term: Comprise actively traded money market funds that have daily quoted net asset values for identical assets that the Company can access.

- Separate account assets: Comprise actively traded mutual funds that have daily quoted net asset values for identical assets that the Company can access. Net asset values for the actively traded mutual funds in which the separate account assets are invested are obtained daily from the fund managers.

#### Level 2 measurements

- Fixed income securities:

*U.S. government and agencies:* The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads.

*Municipal:* The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads.

*Corporate, including privately placed:* The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads. Also includes privately placed securities valued using a discounted cash flow model that is widely accepted in the financial services industry and uses market observable inputs and inputs derived principally from, or corroborated by, observable market data. The primary inputs to the discounted cash flow model include an interest rate curve, as well as published credit spreads for similar assets in markets that are not active that incorporate the credit quality and industry sector of the issuer.

*Foreign government:* The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads.

*RMBS - U.S. government sponsored entities ( U.S. Agency ), Prime residential mortgage-backed securities ( Prime ) and Alt-A residential mortgage-backed securities ( Alt-A ); ABS - auto and student loans:* The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields, prepayment speeds, collateral performance and credit spreads.

*Redeemable preferred stock:* The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields, underlying stock prices and credit spreads.

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*CMBS*: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields, collateral performance and credit spreads.

- Equity securities: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active.
- Short-term: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads. For certain short-term investments, amortized cost is used as the best estimate of fair value.
- Other investments: Free-standing exchange listed derivatives that are not actively traded are valued based on quoted prices for identical instruments in markets that are not active.

OTC derivatives, including interest rate swaps, foreign currency swaps, foreign exchange forward contracts, certain credit default swaps, and commodity swaps, are valued using models that rely on inputs such as interest rate yield curves, currency rates, counterparty credit spreads and commodity prices that are observable for substantially the full term of the contract. The valuation techniques underlying the models are widely accepted in the financial services industry and do not involve significant judgment.

- Contractholder funds: Derivatives embedded in certain annuity contracts are valued based on internal models that rely on inputs such as interest rate yield curves and equity index volatility assumptions that are market observable for substantially the full term of the contract. The valuation techniques are widely accepted in the financial services industry and do not include significant judgment.

Level 3 measurements

- Fixed income securities:

*Municipal:* Auction rate securities ( ARS ) primarily backed by student loans that have become illiquid due to failures in the auction market are valued using a discounted cash flow model that is widely accepted in the financial services industry and uses significant non-market observable inputs, including estimates of future coupon rates if auction failures continue, maturity assumptions and illiquidity premium. Also includes municipal bonds that are not rated by third party credit rating agencies but are generally rated by the NAIC, in addition to other high-yield municipal bonds. The primary inputs to the valuation of these municipal bonds include quoted prices for identical or similar assets in markets that exhibit less liquidity relative to those markets supporting Level 2 fair value measurements, contractual cash flows, benchmark yields and credit spreads.

*Corporate, including privately placed:* Valued based on non-binding broker quotes. Also includes equity-indexed notes which are valued using a discounted cash flow model that is widely accepted in the financial services industry and uses significant non-market observable inputs, such as volatility. Other inputs include an interest rate curve, as well as published credit spreads for similar assets that incorporate the credit quality and industry sector of the issuer.

*RMBS - Subprime residential mortgage-backed securities ( Subprime ) and Alt-A:* The primary inputs to the valuation include quoted prices for identical or similar assets in markets that exhibit less liquidity relative to those markets supporting Level 2 fair value measurements, contractual cash flows, benchmark yields, prepayment speeds, collateral performance and credit spreads. Also includes certain Subprime and Alt-A that are valued based on non-binding broker quotes. Due to the reduced availability of actual market prices or relevant observable inputs as a result of the decrease in liquidity that has been experienced in the market for these securities, Subprime and certain Alt-A are categorized as Level 3.

*Foreign government:* Valued based on non-binding broker quotes.

*CMBS:* The primary inputs to the valuation include quoted prices for identical or similar assets in markets that exhibit less liquidity relative to those markets supporting Level 2 fair value measurements, contractual cash flows, benchmark yields, collateral performance and credit spreads. Also includes CMBS that are valued based on non-binding broker quotes. Due to the reduced availability of actual market prices or relevant observable inputs as a result of the decrease in liquidity that has been experienced in the market for these securities, certain CMBS are categorized as Level 3.

*ABS - Collateralized debt obligations ( CDO ):* Valued based on non-binding broker quotes received from brokers who are familiar with the investments. Due to the reduced availability of actual market prices or relevant observable inputs as a result of the decrease in liquidity that has been experienced in the market for these securities, all CDO are categorized as Level 3.

*ABS - student loans and other:* The primary inputs to the valuation include quoted prices for identical or similar assets in markets that exhibit less liquidity relative to those markets supporting Level 2 fair value measurements, contractual cash flows, benchmark yields, prepayment speeds, collateral performance and credit spreads. Also includes ABS that are valued based on non-binding broker quotes. Due to the reduced



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availability of actual market prices or relevant observable inputs as a result of the decrease in liquidity that has been experienced in the market for these securities, certain ABS are categorized as Level 3.

- Other investments: Certain OTC derivatives, such as interest rate caps and floors, certain credit default swaps and OTC options (including swaptions), are valued using models that are widely accepted in the financial services industry. Non-market observable inputs such as volatility assumptions may be significant to the valuation of the instruments. Other primary inputs include interest rate yield curves and credit spreads.
- Contractholder funds: Derivatives embedded in certain annuity contracts are valued internally using models widely accepted in the financial services industry that determine a single best estimate of fair value for the embedded derivatives within a block of contractholder liabilities. The models use stochastically determined cash flows based on the contractual elements of embedded derivatives and other applicable

market data. These are categorized as Level 3 as a result of the significance of non-market observable inputs.

*Assets and liabilities measured at fair value on a non-recurring basis*

Mortgage loans written-down to fair value in connection with recognizing other-than-temporary impairments are valued based on the fair value of the underlying collateral. Limited partnership interests written-down to fair value in connection with recognizing other-than-temporary impairments are valued using net asset values and other sources.

The following table summarizes the Company's assets and liabilities measured at fair value on a recurring and non-recurring basis as of March 31, 2010:

(\$ in millions)	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Counterparty and cash collateral netting	Balance as of March 31, 2010
<b>Assets</b>					
Fixed income securities:					
U.S. government and agencies	\$ 4,550	\$ 3,872	\$ --		\$ 8,422
Municipal	--	17,666	2,482		20,148
Corporate	--	32,322	2,177		34,499
Foreign government	--	3,314	--		3,314
RMBS	--	7,033	2,079		9,112
CMBS	--	1,322	1,130		2,452
ABS	--	894	2,403		3,297
Redeemable preferred stock	--	38	2		40
Total fixed income securities	4,550	66,461	10,273		81,284
Equity securities	3,568	167	72		3,807
Short-term investments	275	2,207	--		2,482
Other investments:					
Free-standing derivatives	--	653	58	\$ (276)	435
Separate account assets	9,059	--	--		9,059
Other assets	--	--	2		2
<b>Total recurring basis assets</b>	<b>17,452</b>	<b>69,488</b>	<b>10,405</b>	<b>(276)</b>	<b>97,069</b>
Non-recurring basis (1)	--	--	197		197
<b>Total assets at fair value</b>	<b>\$ 17,452</b>	<b>\$ 69,488</b>	<b>\$ 10,602</b>	<b>\$ (276)</b>	<b>\$ 97,266</b>
% of total assets at fair value	17.9 %	71.5 %	10.9 %	(0.3) %	100.0%
<b>Liabilities</b>					
Contractholder funds:					
Derivatives embedded in annuity contracts	\$ --	\$ (220)	\$ 86		\$ (134)
Other liabilities:					
Free-standing derivatives	(1)	(548)	(96)	\$ 238	(407)
<b>Total liabilities at fair value</b>	<b>\$ (1)</b>	<b>\$ (768)</b>	<b>\$ (10)</b>	<b>\$ 238</b>	<b>\$ (541)</b>
% of total liabilities at fair value	0.2 %	142.0 %	1.8 %	(44.0) %	100.0%

(1) Includes \$147 million of mortgage loans and \$50 million of limited partnership interests written-down to fair value in connection with recognizing other-than-temporary impairments.



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The following table summarizes the Company's assets and liabilities measured at fair value on a recurring and non-recurring basis as of December 31, 2009:

(\$ in millions)	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Counterparty and cash collateral netting	Balance as of December 31, 2009
<b>Assets</b>					
Fixed income securities:					
U.S. government and agencies	\$ 4,415	\$ 3,121	\$ --		\$ 7,536
Municipal	--	18,574	2,706		21,280
Corporate	--	30,874	2,241		33,115
Foreign government	--	3,177	20		3,197
RMBS	--	6,316	1,671		7,987
CMBS	--	1,182	1,404		2,586
ABS	--	1,025	2,001		3,026
Redeemable preferred stock	--	37	2		39
Total fixed income securities	4,415	64,306	10,045		78,766
Equity securities	4,821	134	69		5,024
Short-term investments	278	2,778	--		3,056
Other investments:					
Free-standing derivatives	--	882	146	\$ (482)	546
Separate account assets	9,072	--	--		9,072
Other assets	--	--	2		2
<b>Total recurring basis assets</b>	<b>18,586</b>	<b>68,100</b>	<b>10,262</b>	<b>(482)</b>	<b>96,466</b>
Non-recurring basis (1)	--	--	235		235
<b>Total assets at fair value</b>	<b>\$ 18,586</b>	<b>\$ 68,100</b>	<b>\$ 10,497</b>	<b>\$ (482)</b>	<b>\$ 96,701</b>
% of total assets at fair value	19.2%	70.4%	10.9%	(0.5)%	100.0%
<b>Liabilities</b>					
Contractholder funds:					
Derivatives embedded in annuity contracts	\$ --	\$ (217)	\$ (110)		\$ (327)
Other liabilities:					
Free-standing derivatives	(2)	(596)	(91)	\$ 276	(413)
<b>Total liabilities at fair value</b>	<b>\$ (2)</b>	<b>\$ (813)</b>	<b>\$ (201)</b>	<b>\$ 276</b>	<b>\$ (740)</b>
% of total liabilities at fair value	0.3%	109.9%	27.1%	(37.3)%	100.0%

(1) Includes \$211 million of mortgage loans and \$24 million of limited partnership interests written-down to fair value in connection with recognizing other-than-temporary impairments.

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The following table presents the rollforward of Level 3 assets and liabilities held at fair value on a recurring basis during the three-month period ended March 31, 2010.

(\$ in millions)	Total realized and unrealized gains (losses) included in:							Balance as of March 31, 2010
	Balance as of December 31, 2009	Net income (1)	OCI on Statement of Financial Position	Purchases, sales, issuances and settlements, net	Transfers into Level 3	Transfers out of Level 3		
<b>Assets</b>								
Fixed income securities:								
Municipal	\$ 2,706	\$ (16)	\$ 37	\$ (216)	\$ --	\$ (29)	\$ 2,482	
Corporate	2,241	(27)	75	(11)	12	(113)	2,177	
Foreign government	20	--	--	(20)	--	--	--	
RMBS	1,671	(58)	163	303	--	--	2,079	
CMBS	1,404	(34)	108	(163)	24	(209)	1,130	
ABS	2,001	15	93	331	--	(37)	2,403	
Redeemable preferred stock	2	--	--	--	--	--	2	
Total fixed income securities	10,045	(120)	476	224	36	(388)	10,273	
Equity securities	69	--	3	4	--	(4)	72	
Other investments:								
Free-standing derivatives, net	55	(133)	--	40	--	--	(38)(2)	
Other assets	2	--	--	--	--	--	2	
<b>Total recurring Level 3 assets</b>	<b>\$ 10,171</b>	<b>\$ (253)</b>	<b>\$ 479</b>	<b>\$ 268</b>	<b>\$ 36</b>	<b>\$ (392)</b>	<b>\$ 10,309</b>	
<b>Liabilities</b>								
Contractholder funds:								
Derivatives embedded in annuity contracts								
	\$ (110)	\$ 194	\$ --	\$ 2	\$ --	\$ --	\$ 86	
<b>Total recurring Level 3 liabilities</b>	<b>\$ (110)</b>	<b>\$ 194</b>	<b>\$ --</b>	<b>\$ 2</b>	<b>\$ --</b>	<b>\$ --</b>	<b>\$ 86</b>	

(1) The effect to net income totals \$(59) million and is reported in the Condensed Consolidated Statements of Operations as follows: \$(286) million in realized capital gains and losses, \$32 million in net investment income, \$(1) million in interest credited to contractholder funds and \$(194) million in life and annuity contract benefits.

(2) Comprises \$58 million of assets and \$(96) million of liabilities.

Transfers between level categorizations may occur due to changes in the availability of market observable inputs, which generally are caused by changes in market conditions such as liquidity, trading volume or bid-ask spreads. Transfers between level categorizations may also occur due to changes in the valuation source. For example, in situations where a fair value quote is not provided by the Company's independent third-party valuation service provider and as a result the price is stale or has been replaced with a broker quote, the security is transferred into Level 3. Transfers in and out of level categorizations are reported as having occurred at the beginning of the quarter in which the transfer occurred. Therefore, for all transfers into Level 3, all realized and changes in unrealized gains and losses in the quarter of transfer are reflected in the Level 3 rollforward table.

There were no transfers between Level 1 and Level 2 during the three months ended March 31, 2010.

During the three months ended March 31, 2010, certain CMBS were transferred into Level 2 from Level 3 as a result of increased liquidity in the market and the availability of market observable quoted prices for similar assets. When transferring these securities into Level 2, the Company does not change the source of fair value estimates or modify the estimates received from independent third-party valuation service providers or the internal valuation approach. Accordingly, for securities included within this group, there was no change in fair value resulting in a realized

or unrealized gain or loss.

Transfers into Level 3 during the three months ended March 31, 2010 included situations where a fair value quote is not provided by the Company's independent third-party valuation service provider and as a result the price is stale or has been replaced with a broker quote resulting in the security being classified as Level 3. Transfers out of Level 3 during the three-months ended March 31, 2010 also included situations where a broker quote was used in

the prior period and a fair value quote is now available from the Company's independent third-party valuation service provider. A quote utilizing the new pricing source is not available as of the prior period, and any gains or losses related to the change in valuation source for individual securities are not significant.

The following table provides the total gains and (losses) included in net income for Level 3 assets and liabilities still held at March 31, 2010.

(\$ in millions)

**Assets**

Fixed income securities:

Municipal	\$	(13)
Corporate		(28)
Foreign government		--
RMBS		(58)
CMBS		(23)
ABS		1
Redeemable preferred stock		--
Total fixed income securities		(121)
Equity securities		--
Other investments:		
Free-standing derivatives, net		(85)
Other assets		--
<b>Total recurring Level 3 assets</b>	\$	(206)

**Liabilities**

Contractholder funds:

Derivatives embedded in annuity contracts	\$	194
<b>Total recurring Level 3 liabilities</b>	\$	194

The amounts in the table above represent gains and losses included in net income for the period of time that the asset or liability was determined to be in Level 3. These gains and losses total \$(12) million and are reported in the Condensed Consolidated Statements of Operations as follows: \$(237) million in realized capital gains and losses, \$31 million in net investment income, and \$(194) million in life and annuity contract benefits.

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The following table presents the rollforward of Level 3 assets and liabilities held at fair value on a recurring basis during the three-month period ended March 31, 2009.

(\$ in millions)

	Total realized and unrealized gains (losses) included in:						Total gains (losses) included in net income for assets and liabilities still held at March 31, 2009 (3)
	Balance as of December 31, 2008	Net income (1)	OCI on Statement of Financial Position	Purchases, sales, issuances and settlements, net	Net transfers in and/or (out) of Level 3	Balance as of March 31, 2009	
<b>Assets</b>							
Fixed income securities:							
Municipal	\$ 2,463	\$ 1	\$ (34)	\$ 9	\$ (44)	\$ 2,395	\$ 1
Corporate	10,195	(50)	52	(326)	(53)	9,818	(49)
RMBS	2,988	(4)	(324)	(143)	(11)	2,506	(12)
CMBS	457	(34)	(81)	(5)	438	775	(17)
ABS	1,714	(140)	18	(136)	(77)	1,379	(140)
Redeemable preferred stock	2	--	--	--	--	2	--
Total fixed income securities	17,819	(227)	(369)	(601)	253	16,875	(217)
Equity securities	74	--	(4)	3	--	73	--
Other investments:							
Free-standing derivatives, net	(101)	6	--	(8)	--	(103)	(2) 8
Other assets	1	2	--	--	--	3	2
<b>Total recurring Level 3 assets</b>	<b>\$ 17,793</b>	<b>\$ (219)</b>	<b>\$ (373)</b>	<b>\$ (606)</b>	<b>\$ 253</b>	<b>\$ 16,848</b>	<b>\$ (207)</b>
<b>Liabilities</b>							
Contractholder funds:							
Derivatives embedded in annuity contracts	\$ (265)	\$ (25)	\$ --	\$ (1)	\$ --	\$ (291)	\$ (25)
<b>Total recurring Level 3 liabilities</b>	<b>\$ (265)</b>	<b>\$ (25)</b>	<b>\$ --</b>	<b>\$ (1)</b>	<b>\$ --</b>	<b>\$ (291)</b>	<b>\$ (25)</b>

(1) The effect to net income totals \$(244) million and is reported in the Condensed Consolidated Statements of Operations as follows: \$(268) million in realized capital gains and losses, \$50 million in net investment income, \$1 million in interest credited to contractholder funds, and \$25 million in life and annuity contract benefits.

(2) Comprises \$69 million of assets and \$(172) million of liabilities.

(3) The amounts represent gains and losses included in net income for the period of time that the asset or liability was determined to be in Level 3. These gains and losses total \$(232) million and are reported in the Condensed Consolidated Statements of Operations as follows: \$(257) million in realized capital gains and losses, \$50 million in net investment income, and \$25 million in life and annuity contract benefits.

Presented below are the carrying values and fair value estimates of financial instruments not carried at fair value.

**Financial assets**

(\$ in millions)

	March 31, 2010		December 31, 2009	
	Carrying value	Fair value	Carrying value	Fair value
Mortgage loans	\$ 7,639	\$ 6,355	\$ 7,935	\$ 6,336

Other-than-temporary impairment losses



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Limited partnership interests - cost basis	1,112	1,139	1,103	1,098
Bank loans	406	392	420	391

The fair value of mortgage loans is based on discounted contractual cash flows or, if the loans are impaired due to credit reasons, the fair value of collateral less costs to sell. Risk adjusted discount rates are selected using current rates at which similar loans would be made to borrowers with similar characteristics, using similar types of properties as collateral. The fair value of limited partnership interests accounted for on the cost basis is determined using reported net asset values of the underlying funds. The fair value of bank loans, which are reported in other

investments on the Condensed Consolidated Statements of Financial Position, are valued based on broker quotes from brokers familiar with the loans and current market conditions.

## Financial liabilities

(\$ in millions)	March 31, 2010		December 31, 2009	
	Carrying value	Fair value	Carrying value	Fair value
Contractholder funds on investment contracts	\$ 39,290	\$ 38,179	\$ 40,943	\$ 39,328
Long-term debt	5,910	6,108	5,910	6,016
Liability for collateral	481	481	658	658

The fair value of contractholder funds on investment contracts is based on the terms of the underlying contracts utilizing prevailing market rates for similar contracts adjusted for credit risk. Deferred annuities included in contractholder funds are valued using discounted cash flow models which incorporate market value margins, which are based on the cost of holding economic capital, and the Company's own credit risk. Immediate annuities without life contingencies and fixed rate funding agreements are valued at the present value of future benefits using market implied interest rates which include the Company's own credit risk.

The fair value of long-term debt is based on market observable data (such as the fair value of the debt when traded as an asset) or, in certain cases, is determined using discounted cash flow calculations based on current interest rates for instruments with comparable terms and considers the Company's own credit risk. The liability for collateral is valued at carrying value due to its short-term nature.

## 6. Derivative Financial Instruments

The Company primarily uses derivatives for risk management and asset replication. In addition, the Company has derivatives embedded in non-derivative host contracts, which are required to be separated from the host contracts and accounted for at fair value as derivative instruments. With the exception of non-hedge derivatives used for asset replication and non-hedge embedded derivatives, all of the Company's derivatives are evaluated for their ongoing effectiveness as either accounting hedge or non-hedge derivative financial instruments on at least a quarterly basis. The Company does not use derivatives for trading purposes. Non-hedge accounting is generally used for portfolio level hedging strategies where the terms of the individual hedged items do not meet the strict homogeneity requirements to permit the application of hedge accounting.

The Company primarily uses derivatives to partially mitigate potential adverse impacts from changes in risk-free interest rates, negative equity market valuations and increases in credit spreads. Property-Liability uses interest rate swaption contracts and exchange traded options on Treasury futures to offset potential declining fixed income market values resulting from potential rising interest rates. Property-Liability also uses interest rate swaps to mitigate municipal bond interest rate risk within the municipal bond portfolio. Exchange traded equity put options are utilized by Property-Liability for overall equity portfolio protection from significant declines in equity market values below a targeted level. Equity index futures are used by Property-Liability to offset valuation losses in the equity portfolio during periods of declining equity market values. Credit default swaps are typically used to mitigate the credit risk within the Property-Liability fixed income portfolio.

Portfolio duration management is a risk management strategy that is principally employed by Property-Liability wherein, depending on the current portfolio duration relative to a designated target and the expectations of future interest rate movements, the Company uses financial futures and interest rate swaps to change the duration of the portfolio in order to mitigate the economic effect that interest rates would otherwise have on the fair value of its fixed income securities.

Property-Liability uses futures to hedge the market risk related to deferred compensation liability contracts and forward contracts to hedge foreign currency risk.

Allstate Financial uses foreign currency swaps primarily to reduce the foreign currency risk associated with issuing foreign currency denominated funding agreements and holding foreign currency denominated investments. Credit default swaps are also typically used to mitigate the credit risk within the Allstate Financial fixed income portfolio.

Asset-liability management is a risk management strategy that is principally employed by Allstate Financial to balance the respective interest-rate sensitivities of its assets and liabilities. Depending upon the attributes of the

assets acquired and liabilities issued, derivative instruments such as interest rate swaps, caps, floors and futures are acquired to change the interest rate characteristics of existing assets and liabilities to ensure the relationship is maintained within specified ranges and to reduce exposure to rising or falling interest rates. Allstate Financial uses financial futures and interest rate swaps to hedge anticipated asset purchases and liability issuances and financial futures and options for hedging the Company's equity exposure contained in equity indexed annuity product contracts that offer equity returns to contractholders. In addition, Allstate Financial uses interest rate swaps to hedge interest rate risk inherent in funding agreements.

When derivatives meet specific criteria, they may be designated as accounting hedges and accounted for as fair value, cash flow, foreign currency fair value or foreign currency cash flow hedges. Allstate Financial designates certain of its interest rate and foreign currency swap contracts and certain investment risk transfer reinsurance agreements as fair value hedges when the hedging instrument is highly effective in offsetting the risk of changes in the fair value of the hedged item. Allstate Financial designates certain of its foreign currency swap contracts as cash flow hedges when the hedging instrument is highly effective in offsetting the exposure of variations in cash flows for the hedged risk that could affect net income. Amounts are reclassified to net investment income or realized capital gains and losses as the hedged item affects net income.

Asset replication refers to the synthetic creation of assets through the use of derivatives and primarily investment grade host bonds to replicate securities that are either unavailable in the cash markets or more economical to acquire in synthetic form. The Company replicates fixed income securities using a combination of a credit default swap and one or more highly rated fixed income securities to synthetically replicate the economic characteristics of one or more cash market securities. The Company also creates synthetic exposure to equity markets through the use of exchange traded equity index future contracts and an investment grade host bond.

The Company's primary embedded derivatives are conversion options in fixed income securities, which provide the Company with the right to convert the instrument into a predetermined number of shares of common stock; equity options in Allstate Financial annuity product contracts, which provide equity returns to contractholders; and equity-indexed notes containing equity call options, which provide a coupon payout that is determined using one or more equity-based indices.

The notional amounts specified in the contracts are used to calculate the exchange of contractual payments under the agreements and are generally not representative of the potential for gain or loss on these agreements. However, the notional amounts specified in selling protection credit default swaps represent the maximum amount of potential loss, assuming no recoveries.

Fair value, which is equal to the carrying value, is the estimated amount that the Company would receive (pay) to terminate the derivative contracts at the reporting date. The carrying value amounts for OTC derivatives have been further adjusted for the effects, if any, of legally enforceable master netting agreements and are presented on a net basis in the Condensed Consolidated Statements of Financial Position. For certain exchange traded derivatives, the exchange requires margin deposits as well as daily cash settlements of margin accounts. As of March 31, 2010, the Company pledged \$19 million of securities and cash in the form of margin deposits.

The net impact to pre-tax income for derivatives includes valuation and settlements of derivatives. For those derivatives which qualify for fair value hedge accounting, net income includes the changes in the fair value of the hedged risk, and therefore reflects any hedging ineffectiveness. For cash flow hedges, gains and losses amortized from accumulated other comprehensive income are reported in net income. For embedded derivatives in convertible fixed income securities and equity-indexed notes, net income includes the change in fair value of the embedded derivative and accretion income related to the host instrument. For non-hedge derivatives, net income includes changes in fair value and accrued periodic settlements.

The following table provides a summary of the volume and fair value positions of derivative instruments as well as their reporting location in the Condensed Consolidated Statements of Financial Position at March 31, 2010.

(\$ in millions, except number of contracts)

	Balance sheet location	Asset derivatives				Gross asset	Gross liability
		Notional amount	Volume (1)	Number of contracts	Fair value, net		
<b>Derivatives designated as accounting hedging instruments</b>							
Interest rate swap agreements	Other investments	\$63		n/a	\$(6)	\$ --	\$ (6)
Foreign currency swap agreements	Other investments		41	n/a	3	3	--
Foreign currency and interest rate swap agreements	Other investments		288	n/a	28	28	--
Total		\$ 392		n/a	\$ 25	\$ 31	\$ (6)
<b>Derivatives not designated as accounting hedging instruments</b>							
<b>Interest rate contracts</b>							
Interest rate swap agreements	Other investments	\$ 1,457		n/a	\$ 36	\$ 45	\$ (9)
Interest rate swaption agreements	Other investments	4,000		n/a	12	12	--
Interest rate cap and floor agreements	Other investments	251		n/a	5	5	--
Financial futures contracts and options	Other investments	n/a		15,000	5	5	--
<b>Equity and index contracts</b>							
Options, financial futures and warrants							
(2)	Other investments		55	38,250	379	379	--
Options, financial futures and warrants	Other assets		n/a	347	--	--	--
<b>Foreign currency contracts</b>							
Foreign currency swap agreements	Other investments		54	n/a	5	5	--
Foreign currency forwards and options	Other investments		182	n/a	6	7	(1)
<b>Embedded derivative financial instruments</b>							
Conversion options in fixed income securities	Fixed income securities		903	n/a	298	303	(5)
Equity-indexed call options in fixed income securities	Fixed income securities		475	n/a	85	85	--
Other embedded derivative financial instruments	Other investments		1,000	n/a	2	2	--
<b>Credit default contracts</b>							
Credit Default Swaps -- Buying Protection	Other investments		214	n/a	(4)	1	(5)
Credit Default Swaps -- Selling Protection	Other investments		294	n/a	(33)	--	(33)
<b>Other contracts</b>							
Other contracts	Other investments		46	n/a	--	--	--
Other contracts	Other assets		6	n/a	2	2	--
Total		\$ 8,937		53,597	\$ 798	\$ 851	\$ (53)
<b>Total derivative assets</b>		\$ 9,329		53,597	\$ 823	\$ 882	\$ (59)

(1) Volume for OTC derivative contracts is represented by their notional amounts. Volume for exchange traded derivatives is represented by the number of contracts which is the basis on which they are traded. (n/a = not applicable)

(2) In addition to the number of contracts presented in the table, the Company held 1,352,432 stock warrants. Stock warrants can be converted to cash upon sale of those instruments or exercised for shares of common stock.

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(\$ in millions, except number of contracts)

	Balance sheet location	Liability derivatives			Gross asset	Gross liability
		Notional amount	Volume (1) Number of contracts	Fair value, net		
<b>Derivatives designated as accounting hedging instruments</b>						
Interest rate swap agreements	Other liabilities & accrued expenses	\$ 4,019	n/a	\$ (214)	\$ --	\$ (214)
Foreign currency swap agreements	Other liabilities & accrued expenses	161	n/a	(17)	1	(18)
Foreign currency and interest rate swap agreements	Other liabilities & accrued expenses	267	n/a	82	82	--
Foreign currency and interest rate swap agreements	Contractholder funds	--	n/a	13	13	--
Total		\$ 4,447	n/a	\$ (136)	\$ 96	\$ (232)
<b>Derivatives not designated as accounting hedging instruments</b>						
<b>Interest rate contracts</b>						
Interest rate swap agreements	Other liabilities & accrued expenses	\$ 7,252	n/a	\$ (7)	\$ 67	\$ (74)
Interest rate swaption agreements	Other liabilities & accrued expenses	7,000	n/a	33	33	--
Interest rate cap and floor agreements	Other liabilities & accrued expenses	3,502	n/a	(29)	1	(30)
Financial futures contracts and options	Other liabilities & accrued expenses	n/a	727	--	--	--
<b>Equity and index contracts</b>						
Options, financial futures and warrants	Other liabilities & accrued expenses	60	20,747	(180)	3	(183)
<b>Foreign currency contracts</b>						
Foreign currency swap agreements	Other liabilities & accrued expenses	49	n/a	3	3	--
Foreign currency forwards and options	Other liabilities & accrued expenses	193	n/a	--	4	(4)
<b>Embedded derivative financial instruments</b>						
Guaranteed accumulation benefits	Contractholder funds	1,125	n/a	(56)	--	(56)
Guaranteed withdrawal benefits	Contractholder funds	808	n/a	(32)	--	(32)
Equity-indexed options in life and annuity product contracts	Contractholder funds	4,282	n/a	(220)	--	(220)
Other embedded derivative financial instruments	Contractholder funds	85	n/a	(2)	--	(2)
<b>Credit default contracts</b>						