

HOME PROPERTIES INC
Form 10-Q
May 01, 2015
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2015

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 1-13136

HOME PROPERTIES, INC.

(Exact name of registrant as specified in its charter)

MARYLAND
(State or other jurisdiction of incorporation or organization)

16-1455126
(I.R.S. Employer Identification No.)

850 Clinton Square, Rochester, New York
(Address of principal executive offices)

14604
(Zip Code)

(585) 546-4900

(Registrant's telephone number, including area code)

N/A

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock
\$.01 par value

Outstanding at April 22, 2015
57,916,338

Table of Contents

HOME PROPERTIES, INC.

TABLE OF CONTENTS

| | <u>PAGE</u> |
|---|-------------|
| <u>PART I. FINANCIAL INFORMATION</u> | |
| <u>Item 1. Financial Statements (Unaudited)</u> | |
| <u>Consolidated Balance Sheets</u> <u>March 31, 2015 and December 31, 2014</u> | 3 |
| <u>Consolidated Statements of Operations</u> <u>Three months ended March 31, 2015 and 2014</u> | 4 |
| <u>Consolidated Statements of Comprehensive Income</u> <u>Three months ended March 31, 2015 and 2014</u> | 5 |
| <u>Consolidated Statements of Equity</u> <u>Three months ended March 31, 2015 and 2014</u> | 6 |
| <u>Consolidated Statements of Cash Flows</u> <u>Three months ended March 31, 2015 and 2014</u> | 7 |
| <u>Notes to Consolidated Financial Statements</u> | 8-24 |
| <u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 25-37 |
| <u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u> | 38 |
| <u>Item 4. Controls and Procedures</u> | 39 |
| <u>PART II. OTHER INFORMATION</u> | |
| <u>Item 1. Legal Proceedings</u> | 40 |
| <u>Item 1A. Risk Factors</u> | 40 |
| <u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u> | 40 |
| <u>Item 3. Defaults Upon Senior Securities</u> | 41 |
| <u>Item 4. Mine Safety Disclosures</u> | 41 |

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

| | | |
|----------------|--------------------------|----|
| <u>Item 5.</u> | <u>Other Information</u> | 41 |
| <u>Item 6.</u> | <u>Exhibits</u> | 41 |
| | <u>Signatures</u> | 43 |

Table of Contents**PART I FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS**

HOME PROPERTIES, INC.

CONSOLIDATED BALANCE SHEETS

MARCH 31, 2015 AND DECEMBER 31, 2014

(Dollars in thousands, except per share data)

(Unaudited)

| | March 31, <u>2015</u> | December 31, <u>2014</u> |
|--|--------------------------|-----------------------------|
| ASSETS | | |
| Real estate: | | |
| Land | \$ 803,156 | \$ 815,565 |
| Land held for sale | 36,746 | 13,114 |
| Construction in progress | 83,611 | 118,595 |
| Buildings, improvements and equipment | 4,859,169 | 4,817,453 |
| | 5,782,682 | 5,764,727 |
| Less: accumulated depreciation | (1,381,762) | (1,371,227) |
| Real estate, net | 4,400,920 | 4,393,500 |
| Cash and cash equivalents | 22,130 | 11,131 |
| Cash in escrows | 25,978 | 24,118 |
| Accounts receivable, net | 17,053 | 19,556 |
| Prepaid expenses | 17,003 | 23,484 |
| Deferred charges, net | 8,590 | 9,250 |
| Other assets | 2,299 | 7,496 |
| Total assets | \$ 4,493,973 | \$ 4,488,535 |
| LIABILITIES AND EQUITY | | |
| Mortgage notes payable | \$ 1,596,881 | \$ 1,637,175 |
| Unsecured notes payable | 550,000 | 550,000 |
| Unsecured line of credit | 291,500 | 269,000 |
| Accounts payable | 27,376 | 25,835 |
| Accrued interest payable | 9,819 | 7,732 |
| Accrued expenses and other liabilities | 42,812 | 38,732 |
| Security deposits | 19,161 | 18,631 |
| Total liabilities | 2,537,549 | 2,547,105 |
| Commitments and contingencies | | |
| Equity: | | |
| Preferred stock, \$0.01 par value; 10,000,000 shares authorized; no shares issued or outstanding | - | - |
| Common stock, \$0.01 par value; 160,000,000 shares authorized; 57,900,935 and 57,703,957 shares issued and outstanding at March 31, 2015 and December 31, 2014, respectively | 579 | 577 |
| Excess stock, \$0.01 par value; 10,000,000 shares authorized; no shares issued or outstanding | - | - |

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

| | | |
|---|--------------|--------------|
| Additional paid-in capital | 2,049,494 | 2,041,394 |
| Distributions in excess of accumulated earnings | (373,738) | (387,004) |
| Accumulated other comprehensive income | (7,035) | (1,749) |
| Total common stockholders' equity | 1,669,300 | 1,653,218 |
| Noncontrolling interest | 287,124 | 288,212 |
| Total equity | 1,956,424 | 1,941,430 |
| Total liabilities and equity | \$ 4,493,973 | \$ 4,488,535 |

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

HOME PROPERTIES, INC.

CONSOLIDATED STATEMENTS OF OPERATIONS

(Dollars in thousands, except per share data)

(Unaudited)

| | Three Months Ended March 31, | |
|--|---------------------------------|------------|
| | 2015 | 2014 |
| Revenues: | | |
| Rental income | \$ 160,880 | \$ 149,836 |
| Property other income | 15,447 | 15,321 |
| Other income | 317 | 141 |
| Total revenues | 176,644 | 165,298 |
| Expenses: | | |
| Operating and maintenance | 67,307 | 65,571 |
| General and administrative | 8,543 | 9,258 |
| Interest | 25,485 | 24,852 |
| Depreciation and amortization | 47,864 | 43,778 |
| Other expenses | 377 | 8 |
| Impairment and other charges | 181 | - |
| Total expenses | 149,757 | 143,467 |
| Income from continuing operations, before gain on disposition of real estate | 26,887 | 21,831 |
| Gain on disposition of land | 70 | - |
| Gain on disposition of property | 40,346 | - |
| Income from continuing operations | 67,303 | 21,831 |
| Discontinued operations: | | |
| Income from discontinued operations | - | 834 |
| Gain on disposition of property | - | 31,306 |
| Discontinued operations | - | 32,140 |
| Net income | 67,303 | 53,971 |
| Net income attributable to noncontrolling interest | (9,945) | (8,180) |
| Net income attributable to common stockholders | \$ 57,358 | \$ 45,791 |
| Basic earnings per share: | | |
| Income from continuing operations | \$ 0.99 | \$ 0.32 |
| Discontinued operations | - | 0.48 |
| Net income attributable to common stockholders | \$ 0.99 | \$ 0.80 |
| Diluted earnings per share: | | |
| Income from continuing operations | \$ 0.98 | \$ 0.32 |
| Discontinued operations | - | 0.47 |
| Net income attributable to common stockholders | \$ 0.98 | \$ 0.79 |
| Weighted average number of shares outstanding: | | |
| Basic | 57,872,599 | 57,106,853 |

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

Diluted

58,505,744

57,620,655

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

HOME PROPERTIES, INC.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Dollars in thousands)

(Unaudited)

| | Three Months Ended | |
|---|--------------------|-------------------|
| | 2015 | March 31, 2014 |
| Net income | \$ 67,303 | \$ 53,971 |
| Other comprehensive income (loss): | | |
| Unrealized gain (loss) on interest rate swap agreements | (6,203) | (895) |
| Other comprehensive income (loss) | (6,203) | (895) |
| Comprehensive income | 61,100 | 53,076 |
| Net income attributable to noncontrolling interest | (9,945) | (8,180) |
| Other comprehensive (income) loss attributable to noncontrolling interest | 917 | 136 |
| Comprehensive income attributable to common stockholders | \$ 52,072 | \$ 45,032 |

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

HOME PROPERTIES, INC.

CONSOLIDATED STATEMENTS OF EQUITY

FOR THE THREE MONTHS ENDED MARCH 31, 2015 AND 2014

(Dollars in thousands)

(Unaudited)

| | <u>Common Stock</u> | | <u>Additional</u> | <u>Distributions</u> | <u>Accumulated</u> | <u>Non-</u> | <u>Total</u> |
|---|---------------------|---------------|-------------------|----------------------|----------------------|--------------------|--------------|
| | <u>Shares</u> | <u>Amount</u> | <u>Paid-In</u> | <u>in Excess of</u> | <u>Other</u> | <u>controlling</u> | |
| | | | <u>Capital</u> | <u>Accumulated</u> | <u>Income (Loss)</u> | <u>Interest</u> | |
| | | | | <u>Earnings</u> | | | |
| Balance, December 31, 2014 | 57,703,957 | \$ 577 | \$ 2,041,394 | \$ (387,004) | \$ (1,749) | \$ 288,212 | \$ 1,941,430 |
| Net income | - | - | - | 57,358 | - | 9,945 | 67,303 |
| Unrealized gain (loss) on interest rate swap agreements | - | - | - | - | (5,286) | (917) | (6,203) |
| Issuance of common stock, net | 118,728 | 1 | 4,013 | - | - | - | 4,014 |
| Stock-based compensation | 4,949 | - | 3,238 | - | - | - | 3,238 |
| Repurchase of common stock | (23,930) | - | (1,608) | - | - | - | (1,608) |
| Conversion of UPREIT Units for common stock | 97,231 | 1 | 2,770 | - | - | (2,771) | 0 |
| Adjustment of noncontrolling interest | - | - | (313) | - | - | 313 | 0 |
| Dividends and distributions declared | - | - | - | (44,092) | - | (7,658) | (51,750) |
| Balance, March 31, 2015 | 57,900,935 | \$ 579 | \$ 2,049,494 | \$ (373,738) | \$ (7,035) | \$ 287,124 | \$ 1,956,424 |
| Balance, December 31, 2013 | 56,961,646 | \$ 570 | \$ 2,007,300 | \$ (380,168) | \$ 1,551 | \$ 293,060 | \$ 1,922,313 |
| Net income | - | - | - | 45,791 | - | 8,180 | 53,971 |
| Unrealized gain (loss) on interest rate swap agreements | - | - | - | - | (759) | (136) | (895) |
| Issuance of common stock, net | 81,952 | 1 | 3,180 | - | - | - | 3,181 |
| Stock-based compensation | 2,990 | - | 5,064 | - | - | - | 5,064 |
| Repurchase of common stock | (8,449) | - | (484) | - | - | - | (484) |
| Conversion of UPREIT Units for common stock | 68,723 | - | 1,957 | - | - | (1,957) | 0 |
| Adjustment of noncontrolling interest | - | - | (543) | - | - | 543 | 0 |
| Dividends and distributions declared | - | - | - | (41,782) | - | (7,464) | (49,246) |
| Balance, March 31, 2014 | 57,106,862 | \$ 571 | \$ 2,016,474 | \$ (376,159) | \$ 792 | \$ 292,226 | \$ 1,933,904 |

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

HOME PROPERTIES, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE THREE MONTHS ENDED MARCH 31, 2015 AND 2014

(Dollars in thousands)

(Unaudited)

| | Three Months Ended March 31, | |
|---|---------------------------------|-----------|
| | 2015 | 2014 |
| Cash flows from operating activities: | | |
| Net income | \$ 67,303 | \$ 53,971 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 48,649 | 45,619 |
| Gain on disposition of land | (70) | - |
| Gain on disposition of property | (40,346) | (31,306) |
| Stock-based compensation | 3,238 | 5,064 |
| Changes in assets and liabilities: | | |
| Cash in escrows, net | (1,976) | (2,271) |
| Other assets | 9,035 | 6,100 |
| Accounts payable and accrued liabilities | 4,136 | 1,305 |
| Total adjustments | 22,666 | 24,511 |
| Net cash provided by operating activities | 89,969 | 78,482 |
| Cash flows from investing activities: | | |
| Return of deposits for real estate acquisitions | 5,000 | - |
| Purchase of properties | (123,157) | - |
| Capital improvements to properties including redevelopment | (23,065) | (24,059) |
| Additions to construction in progress | (6,962) | (12,321) |
| Additions to predevelopment | - | (509) |
| Proceeds from sale of land, net | 12,997 | - |
| Proceeds from sale of properties, net | 123,466 | 106,273 |
| Proceeds from insurance for property losses | 41 | 88 |
| Withdrawals from cash held in escrow, net | 116 | 3 |
| Net cash provided by (used in) investing activities | (11,564) | 69,475 |
| Cash flows from financing activities: | | |
| Proceeds from sale of common stock, net | 4,014 | 3,181 |
| Repurchase of common stock | (1,608) | (484) |
| Scheduled payments of mortgage notes payable | (7,590) | (8,124) |
| Payoff mortgage notes payable | (32,730) | (80,734) |
| Proceeds from unsecured line of credit | 221,000 | 112,000 |
| Payments of unsecured line of credit | (198,500) | (126,000) |
| Payments of deferred loan costs | (97) | - |
| Dividends and distributions | (51,895) | (49,246) |
| Net cash used in financing activities | (67,406) | (149,407) |
| Net increase (decrease) in cash and cash equivalents | 10,999 | (1,450) |
| Cash and cash equivalents: | | |
| Beginning of year | 11,131 | 9,853 |

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

| | | | | |
|--|----|--------|----|-------|
| End of period | \$ | 22,130 | \$ | 8,403 |
| <u>Supplemental disclosure:</u> | | | | |
| Interest capitalized | \$ | 989 | \$ | 2,169 |
| <u>Supplemental disclosure of non-cash investing and financing activities:</u> | | | | |
| Mortgage note (premium) or discount written off | | (26) | | - |
| Exchange of UPREIT Units for common shares | | 2,771 | | 1,957 |
| Transfers of construction in progress to land, buildings, improvements and equipment | | 41,623 | | 7,878 |
| Capital improvements to properties and construction in progress included in accounts payable | | 5,276 | | 4,961 |
| Dividends payable included in accounts payable | | 169 | | - |

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

HOME PROPERTIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share data)

(Unaudited)

1 ORGANIZATION AND BASIS OF PRESENTATION

Organization

Home Properties, Inc. (the Company) was formed in November 1993 as a Maryland corporation. Home Properties, Inc. is a self-administered and self-managed real estate investment trust (REIT) that owns, operates, acquires and repositions apartment communities in suburbs of major metropolitan areas, primarily along the East Coast of the United States. The Company completed an initial public offering of 5,408,000 shares of common stock on August 4, 1994 and is traded on the New York Stock Exchange (NYSE) under the symbol HME. The Company is included in S&P's MidCap 400 Index.

The Company conducts its business through Home Properties, L.P. (the Operating Partnership), a New York limited partnership. As of March 31, 2015, the Company owned and operated 121 apartment communities with 41,917 apartments.

The Company has elected to be taxed as a REIT under the Internal Revenue Code of 1986, as amended, commencing with the taxable year ended December 31, 1994. As a result, the Company generally is not subject to federal or state income taxation at the corporate level to the extent it distributes annually at least 90% of its REIT taxable income to its shareholders and satisfies certain other requirements. For all periods presented, the Company distributed in excess of 100% of its taxable income; accordingly, no provision has been made for federal income taxes in the accompanying consolidated financial statements.

Basis of Presentation

The accompanying consolidated financial statements include the accounts of the Company and its ownership of 85.3% of the limited partnership units in the Operating Partnership (UPREIT Units) at March 31, 2015 (85.2% at December 31, 2014). The remaining 14.7% is included as noncontrolling interest in these consolidated financial statements at March 31, 2015 (14.8% at December 31, 2014). The Company periodically adjusts the carrying value of noncontrolling interest to reflect its share of the book value of the Operating Partnership. Such adjustments are recorded to additional paid in capital as a reallocation of noncontrolling interest in the accompanying consolidated statements of equity. The Company owns a 1.0% general partner interest in the Operating Partnership and the remainder indirectly as a limited partner through its wholly owned subsidiary, Home Properties I, LLC, which owns 100% of Home Properties Trust, which is the limited partner. Home Properties Trust

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

was formed in September 1997, as a Maryland real estate trust and as a qualified REIT subsidiary (QRS), and owns the Company's share of the limited partner interests in the Operating Partnership.

The accompanying consolidated financial statements include the accounts of Home Properties Resident Services, Inc. (HPRS). HPRS is a wholly owned subsidiary of the Company. All significant inter-company balances and transactions have been eliminated in these consolidated financial statements.

The accompanying consolidated financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) for interim financial information and the applicable rules and regulations of the Securities and Exchange Commission (SEC). Accordingly, certain disclosures that would accompany annual financial statements prepared in accordance with GAAP are omitted. The year-end December 31, 2014 balance sheet data was derived from audited financial statements, but does not include all disclosures required by GAAP. In the opinion of management, all adjustments, consisting solely of normal recurring adjustments, necessary for the fair statement of the consolidated financial statements for the interim periods have been included. The results of operations for the interim periods are not necessarily indicative of results which ultimately may be achieved for the full year. These interim consolidated financial statements and notes thereto should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Form 10-K for the year ended December 31, 2014.

Table of Contents

HOME PROPERTIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share data)

(Unaudited)

2 RECENTLY ADOPTED AND RECENTLY ISSUED ACCOUNTING STANDARDS

On April 10, 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-08, *Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity* (ASU 2014-08), which raises the threshold for determining which disposals are required to be presented as discontinued operations and modifies related disclosure requirements. ASU 2014-08 states that only those disposals of components of an entity that represent a strategic shift that has (or will have) a major effect on an entity's operations and financial results should be reported as discontinued operations in the financial statements. The standard also requires expanded disclosures about dispositions that provide financial statement users with more information about assets, liabilities, revenues and expenses of discontinued operations. The standard is applied prospectively for all disposals of components of an entity that occur within annual periods beginning on or after December 15, 2014 and interim periods within those years, with early adoption permitted. The Company adopted this guidance effective January 1, 2015 as further discussed in Note 10.

On May 28, 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)* (ASU 2014-09). ASU 2014-09 is a comprehensive new revenue recognition model requiring a company to recognize revenue to depict the transfer of goods or services to a customer at an amount reflecting the consideration it expects to receive in exchange for those goods or services. In adopting ASU 2014-09, companies may use either a full retrospective or a modified retrospective approach. Additionally, this guidance requires improved disclosures regarding the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. ASU 2014-09 is effective for the first interim period within annual reporting periods beginning after December 15, 2016, and early adoption is not permitted. The Company is currently assessing the potential impact that the adoption of this guidance will have on its financial position and results of operations.

On April 7, 2015, the FASB issued ASU 2015-03, *Simplifying the Presentation of Debt Issuance Costs* (ASU 2015-03), which requires debt issuance costs to be presented in the balance sheet as a direct deduction from the associated debt liability. For public business entities, the standard is effective for financial statements issued for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years. Early adoption is permitted for financial statements that have not been previously issued. The new guidance will be applied on a retrospective basis. The Company is currently assessing the potential impact that the adoption of this guidance will have on its financial position and results of operations.

3 ACQUISITIONS

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

Property Acquisitions

During the three months ended March 31, 2015, the Company acquired the communities listed below (the 2015 Acquisition Communities):

| <u>Apartment Community</u> | <u>Region</u> | <u>Date Acquired</u> | <u>Year Constructed</u> | <u>Number of Units</u> | <u>Cost of Acquisition</u> | <u>Cost of Acquisition Per Unit</u> |
|----------------------------|---------------------|----------------------|-------------------------|------------------------|----------------------------|-------------------------------------|
| Park Grove | Chicago | 1/07/2015 | 1978/1984 | 710 | \$ 92,000 | \$ 130 |
| Sutton Pointe | Northern New Jersey | 2/19/2015 | 1963 | 241 | 31,000 | 129 |
| | | | | 951 | \$ 123,000 | |

Table of Contents

HOME PROPERTIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share data)

(Unaudited)

3 ACQUISITIONS (continued)*Property Acquisitions (continued)*

During 2014, the Company acquired the communities listed below (the 2014 Acquisition Communities):

| <u>Apartment Community</u> | <u>Region</u> | <u>Date Acquired</u> | <u>Year Constructed</u> | <u>Number of Units</u> | <u>Cost of Acquisition</u> | <u>Cost of Acquisition Per Unit</u> |
|----------------------------|---------------|----------------------|-------------------------|------------------------|----------------------------|-------------------------------------|
| The Preserve at Milltown | Philadelphia | 6/19/2014 | 1975 | 376 | \$ 45,000 | \$ 120 |
| Willowbrook | Philadelphia | 7/30/2014 | 1972 | 248 | 30,500 | 123 |
| The Lakes of Schaumburg | Chicago | 11/12/2014 | 1987 | 428 | 66,000 | 154 |
| | | | | 1,052 | \$ 141,500 | |

All of the 2015 and 2014 Acquisition Communities were recorded at fair value which approximated actual purchase price. None of the acquisitions were subject to bargain purchase options or resulted in goodwill being recorded. In connection with these acquisitions, closing costs of \$377 were incurred and are included in other expenses for the three months ended March 31, 2015.

The Company accounts for its acquisitions of investments in real estate in accordance with the authoritative guidance for business combinations and recorded the purchase price to acquired tangible assets consisting of land, building, and personal property and identified intangible assets and liabilities, consisting of the value of above-market and below-market leases, value of in-place leases and value of resident relationships, based in each case on their fair values.

The following table summarizes the Company's aggregate purchase price allocation for the 2015 and 2014 Acquisition Communities:

20152014

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

| | | | | |
|---|----|---------|----|---------|
| Land | \$ | 18,478 | \$ | 20,810 |
| Buildings, improvements and equipment | | 104,084 | | 120,027 |
| Fair market value adjustment for loan and liabilities assumed | | 40 | | 1,969 |
| Below-market leases | | (117) | | (161) |
| In-place lease intangibles | | 334 | | 471 |
| Customer relationships | | 221 | | 353 |
| Net assets acquired | \$ | 123,040 | \$ | 143,469 |

Included in the consolidated statements of operations for the three months ended March 31, 2015 are total revenues of \$6,397 and net income attributable to common shareholders of \$1,529 since the respective date of acquisition through March 31, 2015 for the 2015 Acquisition Communities and January 1, 2015 through March 31, 2015 for the 2014 Acquisition Communities. As the 2014 Acquisition Communities were purchased subsequent to March 31, 2014, there is no revenue or net income included in the consolidated statements of operations for these communities.

Table of Contents

HOME PROPERTIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share data)

(Unaudited)

3 ACQUISITIONS (continued)

Pro Forma Information

The following unaudited pro forma information was prepared as if the 2015 and 2014 Acquisition Communities were acquired as of January 1 of the preceding year. The pro forma financial information is based upon the historical consolidated financial statements of the Company and the acquired communities, and is not necessarily indicative of the consolidated results which actually would have occurred if the transactions had been consummated at January 1 of the preceding year, nor does it purport to represent the results of operations for future periods. Adjustments to the pro forma financial information are based on assumptions and estimates considered appropriate by management and consist principally of providing net operating activity and recording interest, depreciation and amortization. Acquisition related costs in the amount of \$377 were excluded from the 2015 pro forma net income attributable to common stockholders. An adjustment was made to include these costs in the 2014 pro forma net income attributable to common stockholders.

| | Three Months Ended March 31, | |
|--|------------------------------|-------------|
| | <u>2015</u> | <u>2014</u> |
| Pro forma total revenues | \$ 177,257 | \$ 171,935 |
| Pro forma net income attributable to common stockholders | 57,810 | 46,487 |
| Pro forma earnings per common share: | | |
| Basic | \$ 1.00 | \$ 0.81 |
| Diluted | 0.99 | 0.81 |

4 DEVELOPMENT

Land Held for Sale

During the second quarter of 2014, the Board of Directors of the Company approved a strategic decision to discontinue the Company's new development business. Since that time, development activities have been limited to the completion of the development of the two new apartment communities that were already under construction: Eleven55 Ripley in Silver Spring, MD and The Courts at Spring Mill Station in Conshohocken, PA. Land parcels that will not be developed are being marketed for sale and have been reclassified as land held for sale. As of

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

March 31, 2015, the Company has \$36,746 recorded as land held for sale.

On March 31, 2015, the Company sold a parcel of vacant land located in Linthicum, Maryland for \$13,360. A gain of \$70 was recorded in the first quarter 2015 related to this sale.

Table of Contents

HOME PROPERTIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share data)

(Unaudited)

4 DEVELOPMENT (continued)

Severance Costs

The Company incurred severance charges to date of \$1,617 in connection with the strategic decision to discontinue the new development business which led to the elimination of development positions. Severance costs include severance, a stay bonus and unamortized equity compensation. Employees were required to fulfill specific service requirements in order to earn the severance compensation. Severance expense was recorded ratably over the requisite service period during the third and fourth quarters of 2014 and the first quarter of 2015. During the three months ended March 31, 2015, the Company recognized severance costs in the amount of \$177 which is included in impairment and other charges.

Redevelopment

The Company has one project under redevelopment which is nearing completion. Arbor Park, located in Alexandria, Virginia, has 851 garden apartments in fifty-two buildings originally built in 1967. The project, which began in 2011, involves extensively renovating all of the units over several years on a building by building basis. As of March 31, 2015, there were five buildings with 72 units under renovation and forty-seven buildings with 779 units completed and 659 of those units occupied. As of March 31, 2015, the Company has incurred costs of \$32,493 for the renovation which is included in buildings, improvements and equipment. The entire project is expected to be completed in 2015.

Development of New Apartment Communities

During the fourth quarter of 2011, the Company started construction on Eleven55 Ripley, located in Silver Spring, Maryland, consisting of two buildings, a 21 story high-rise and a 5 story mid-rise, for a total of 379 apartment units. Initial occupancy occurred in the fourth quarter of 2013. As of March 31, 2015, construction was substantially complete with 311 apartment units occupied and \$97,091 placed into service and included in buildings, improvements and equipment. Construction is expected to be completed in the second quarter of 2015. The construction in progress for this development was \$16,629 as of March 31, 2015.

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

During the second quarter of 2012, the Company started construction on The Courts at Spring Mill Station, located in Conshohocken, Pennsylvania, a suburb of Philadelphia. The combination donut/podium style project, consisting of two buildings, will have a total of 385 apartment units. Initial occupancy occurred in the fourth quarter of 2014. As of March 31, 2015, 68 apartment units were occupied and \$13,352 was placed into service and included in buildings, improvements and equipment. Construction is expected to be completed in the second quarter of 2015. The construction in progress for this development was \$66,982 as of March 31, 2015.

Table of Contents

HOME PROPERTIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share data)

(Unaudited)

5 DEBT

Mortgage Notes Payable

The Company's mortgage notes payable are summarized as follows:

| | March 31, <u>2015</u> | December 31, <u>2014</u> |
|--------------------------------------|--------------------------|-----------------------------|
| Fixed rate mortgage notes payable | \$1,573,332 | \$1,613,465 |
| Variable rate mortgage notes payable | 23,549 | 23,710 |
| Mortgage notes payable | \$1,596,881 | \$1,637,175 |

During the three months ended March 31, 2015, the Company repaid \$32,730 of maturing mortgage loans and made scheduled payments of \$7,590. The two maturing loans repaid had been accounted for at fair value on the date the mortgage loans were assumed by the Company in connection with an acquisition of a community. Upon retirement, an adjustment was recorded to increase interest expense in the amount of \$26 to write-off the difference between the carrying value and the contractual balance of the loans.

The mortgage notes payable outstanding as of March 31, 2015 mature at various dates from 2015 through 2021, with a weighted average remaining term of approximately three and one-third years. The weighted average interest rate of the Company's fixed rate notes was 5.18% and 5.20% at March 31, 2015 and December 31, 2014, respectively. The weighted average interest rate of the Company's variable rate notes was 2.92% and 2.90% at March 31, 2015 and December 31, 2014, respectively.

Unsecured Term Loans

In December 2011, the Company entered into a five-year unsecured term loan for \$250,000 with M&T Bank as lead bank, and ten other participating lenders. On August 19, 2013, the Company amended the loan agreement to extend the maturity date to August 18, 2018. No other changes were made to the terms of the unsecured term loan. The loan bears monthly interest at a variable rate based on LIBOR, plus a spread of 1.00% to 2.00% based on the Company's leverage ratio.

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

On July 19, 2012, the Company entered into two interest rate swap agreements that effectively convert the variable LIBOR portion of this loan to a fixed rate of 0.685% through December 7, 2016. On November 4, 2013, the Company entered into three additional interest rate swap agreements that effectively convert the variable LIBOR portion of this loan to a fixed rate of 2.604% for the period of December 8, 2016 through August 18, 2018. The interest rate swap agreements are more fully described in Note 7. As of March 31, 2015, based on the Company's leverage ratio, the spread was 1.00%, and the one-month LIBOR was swapped at 0.685%; resulting in an effective rate of 1.685% for the Company.

On November 19, 2014, the Company entered into an unsecured loan agreement with M&T Bank with a May 18, 2015 maturity date. The note has a maximum principal amount of \$100,000, with monthly interest at a variable rate based on LIBOR, plus a spread of 1.00% to 2.00% based on the Company's leverage ratio. On November 19, 2014, the Company borrowed \$100,000. Proceeds from this term loan were utilized to pay down the line of credit.

The unsecured term loans have covenants that align with the unsecured line of credit facility described below. The Company was in compliance with these financial covenants for all periods presented.

Table of Contents

HOME PROPERTIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share data)

(Unaudited)

5 DEBT (continued)

Unsecured Senior Notes

In December 2011, the Company issued \$150,000 of unsecured senior notes. The notes were offered in a private placement in two series: Series A: \$90,000 with a seven-year term due December 19, 2018 at a fixed interest rate of 4.46% (Series A); and, Series B: \$60,000 with a ten-year term due December 19, 2021 at a fixed interest rate of 5.00% (Series B).

On June 27, 2012, the Company issued another private placement note in the amount of \$50,000 with a seven-year term, a fixed rate of 4.16% and a June 27, 2019 maturity date. The proceeds from this note were used to partially fund the purchase of a 1,350 unit apartment community on June 28, 2012.

The unsecured senior notes are subject to various covenants and maintenance of certain financial ratios. Although the covenants of the notes do not duplicate all the covenants of the unsecured line of credit facility, any covenants applicable to both the notes and the line are identical. The Company was in compliance with these financial covenants for all periods presented.

Unsecured Line of Credit

On August 19, 2013, the Company entered into a First Amendment to the Amended and Restated Credit Agreement (the Credit Agreement), which provides for a \$450,000 revolving credit facility with an initial maturity date of August 18, 2017 and a one-year extension at the Company's option. The Credit Agreement amended the Company's prior \$275,000 facility, which was scheduled to expire on December 8, 2015, not including a one-year extension at the Company's option. The Credit Agreement is with M&T Bank and U.S. Bank National Association as joint lead arrangers, M&T Bank as administrative agent and nine other commercial banks as participants. Borrowings under the line of credit bear interest at a variable rate based on LIBOR, plus a spread of 1.00% to 2.00% based on the Company's leverage ratio. As of March 31, 2015, based on the Company's leverage ratio, the spread was 1.00%, and the one-month LIBOR was 0.19%; resulting in an effective rate of 1.19% for the Company. The Company had \$291,500 outstanding under the credit facility as of March 31, 2015.

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

The Credit Agreement requires the Company to maintain certain financial ratios and measurements including a limitation on outstanding indebtedness and a minimum interest coverage ratio. The Company was in compliance with these financial covenants for all periods presented.

The Credit Agreement also provides the ability to issue up to \$20,000 in letters of credit. While the issuance of letters of credit does not increase borrowings outstanding under the line of credit, it does reduce the amount available. At March 31, 2015, the Company had outstanding letters of credit of \$3,675 and the amount available on the credit facility was \$154,825.

Table of Contents

HOME PROPERTIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share data)

(Unaudited)

6 FAIR VALUE OF FINANCIAL INSTRUMENTS AND REAL ESTATE ASSETS

Financial Instruments Carried at Fair Value

The fair value of interest rate swaps, which are more fully described in Note 7, are determined using the market standard of netting the discounted future fixed cash receipts (or payments) and the discounted expected variable cash payments (or receipts). The variable cash payments (or receipts) are based on an expectation of future interest rate forward curves derived from observable market interest rate curves (level 2 inputs, as defined by the authoritative guidance). The Company incorporates credit valuation adjustments to appropriately reflect both its own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. The Company has determined that the significant inputs used in this model are observable in active markets, therefore considers the interest rate swap asset valuation of \$294 at December 31, 2014 and the interest rate swap liability valuation of \$8,248 and \$2,339 at March 31, 2015 and December 31, 2014, respectively, as level 2 classifications within the fair value hierarchy.

Financial Instruments Not Carried at Fair Value

The Company follows the authoritative guidance for fair value measurements when valuing its financial instruments for disclosure purposes. The valuation of financial instruments requires the Company to make estimates and judgments that affect the fair value of the instruments.

Cash and cash equivalents, cash in escrows, accounts receivable, other assets, accounts payable, accrued interest payable, accrued expenses and other liabilities, except for interest rate swaps, are all carried at their face amounts, which approximate their fair values due to their relatively short-term nature and high probability of realization.

The Company determined the fair value of its mortgage notes payable, unsecured term loans, unsecured senior notes and unsecured line of credit facility using a discounted future cash flow technique that incorporates observable market-based inputs, including a market interest yield curve with adjustments for duration, loan to value (level 2 inputs), and risk profile (level 3 inputs). In determining the market interest yield curve, the Company considered its investment grade credit ratings (level 2 inputs). The Company has determined that the significant inputs used in this model are observable in active markets, therefore considers the valuation classified as level 2 of the fair value hierarchy. At March 31, 2015 and December 31, 2014, the fair value of the Company's total debt, consisting of the mortgage notes, the unsecured term loans, unsecured senior

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

notes and unsecured line of credit, amounted to a liability of \$2,542,588 and \$2,552,416, respectively, compared to its carrying amount of \$2,438,381 and \$2,456,175, respectively.

7 DERIVATIVE AND HEDGING ACTIVITIES

Risk Management Objective of Using Derivatives

The Company's objectives in using interest rate derivatives are to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish this objective, the Company primarily uses interest rate swaps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount. The Company does not utilize these arrangements for trading or speculative purposes.

Table of Contents

HOME PROPERTIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share data)

(Unaudited)

7 DERIVATIVE AND HEDGING ACTIVITIES (continued)*Cash Flow Hedges of Interest Rate Risk*

On July 19, 2012, the Company entered into two interest rate swap agreements that effectively convert the one-month LIBOR portion of a \$250,000 five-year variable rate unsecured term loan, originally due on December 8, 2016, from a variable rate of one-month LIBOR plus a spread of 1.00% to 2.00% based on the Company's leverage ratio to a fixed rate of 0.685% plus the applicable spread. As further described in Note 5, the \$250,000 unsecured term loan was amended to extend the maturity date to August 18, 2018. On November 4, 2013, the Company entered into three additional interest rate swap agreements for the period of December 8, 2016 through August 18, 2018 to succeed the original two swaps. These three forward swaps effectively convert the variable rate of one-month LIBOR plus a spread of 1.00% to 2.00% based on the Company's leverage ratio to a fixed rate of 2.604% plus the applicable spread.

On January 6, 2015, the Company entered into two interest rate swaps with a total notional value of \$280,000 to hedge the risk of changes in the interest-related cash flows associated with a forecasted issuance of long-term debt. The Company is hedging its exposure to the variability in future cash flows for forecasted transactions over a maximum period of 10 years.

As of March 31, 2015, the Company had the following outstanding interest rate derivatives that were designated as cash flow hedges of interest rate risk:

| <u>Interest Rate Derivative</u> | | Notional <u>Amount</u> | Fixed Interest <u>Rate</u> | Variable <u>Interest Rate</u> | <u>Effective Date</u> | <u>Maturity Date</u> |
|---------------------------------|----|---------------------------|----------------------------------|----------------------------------|-----------------------|----------------------|
| Interest rate swap | \$ | 150,000 | 0.6800% | One-month LIBOR | August 13, 2012 | December 8, 2016 |
| Interest rate swap | | 100,000 | 0.6925% | One-month LIBOR | August 13, 2012 | December 8, 2016 |
| Interest rate swap | | 100,000 | 2.6010% | One-month LIBOR | December 8, 2016 | August 18, 2018 |
| Interest rate swap | | 75,000 | 2.6010% | One-month LIBOR | December 8, 2016 | August 18, 2018 |
| Interest rate swap | | 75,000 | 2.6125% | One-month LIBOR | December 8, 2016 | August 18, 2018 |

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

The table below presents the fair value of the Company's derivative financial instruments as well as their classification on the balance sheets as of March 31, 2015 and December 31, 2014:

| | Fair Value of Derivative Instruments | | | | | | | |
|--------------------|--------------------------------------|---------------|----------------|-------------------|-----------------------|----------------|-----------|---------------|
| | Asset Derivatives | | | | Liability Derivatives | | | |
| | Balance | Fair Value at | | Balance | Fair Value at | | Balance | Fair Value at |
| Sheet Location | 3/31/2015 | 12/31/2014 | Sheet Location | 3/31/2015 | 12/31/2014 | Sheet Location | 3/31/2015 | 12/31/2014 |
| Interest Rate Swap | Other Assets | \$ - | \$ 294 | Other Liabilities | \$ 8,248 | | \$ | 2,339 |

The effective portion of changes in the fair value of derivatives designated and that qualify as cash flow hedges are recorded in accumulated other comprehensive income and are subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. During the three months ended March 31, 2015, such derivatives were used to hedge the variable cash flows associated with existing variable-rate and forecasted issuances of fixed-rate debt. The ineffective portion of the change in fair value of the derivatives is recognized directly in earnings. During the three months ended March 31, 2015 and 2014, the Company did not record any hedge ineffectiveness.

Table of Contents

HOME PROPERTIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share data)

(Unaudited)

7 DERIVATIVE AND HEDGING ACTIVITIES (continued)

Cash Flow Hedges of Interest Rate Risk (continued)

Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest expense as interest payments are made on the Company's variable-rate debt. The Company estimates that an additional \$1,151 will be reclassified from accumulated other comprehensive income as an increase to interest expense over the next twelve months.

The table below details the location in the financial statements of the gain or loss recognized on interest rate derivatives designated as cash flow hedges for the three months ended March 31, 2015 and 2014, respectively:

| | Three Months Ended March 31, | |
|--|---------------------------------|-------------|
| | <u>2015</u> | <u>2014</u> |
| Amount of gain (loss) recognized in accumulated other comprehensive income on interest rate derivatives (effective portion) | \$ (6,513) | \$ (1,206) |
| Amount of gain (loss) reclassified from accumulated other comprehensive income into income as interest expense (effective portion) | \$ (311) | \$ (311) |
| Amount of gain (loss) recognized in income on derivative (ineffective portion and amount excluded from effectiveness testing) | \$ - | \$ - |

Disclosure of Offsetting Derivatives

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

As of March 31, 2015 and December 31, 2014, the gross amount of derivative assets classified on the balance sheet in other assets was \$0 and \$294, respectively. As of March 31, 2015 and December 31, 2014, the gross amount of derivative liabilities classified on the balance sheet in accrued expenses and other liabilities was \$8,248 and \$2,339, respectively. The Company does not have any derivative instruments offset on the balance sheet or subject to master netting arrangements or similar agreements.

Credit-risk-related Contingent Features

The Company is exposed to credit risk in the event of non-performance by the counterparties to the swaps. The Company minimizes this risk exposure by limiting counterparties to major banks who meet established credit and capital guidelines.

The Company has agreements with each of its derivative counterparties that provide, among other defaults, that if the Company defaults on indebtedness having an aggregate principal amount in excess of \$20,000, including default where repayment of the indebtedness has not been accelerated by the lender, the counterparty could declare the Company in default on its derivative obligations.

As of March 31, 2015, the Company has not posted any collateral related to these agreements and was not in breach of any agreement provisions. If the Company had breached any of these provisions, it could have been required to settle its obligations under the agreements at their aggregate termination value of \$8,248 at March 31, 2015.

Table of Contents

HOME PROPERTIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share data)

(Unaudited)

8 STOCKHOLDERS EQUITY

Common Stock

On April 29, 2014, the stockholders of the Company approved an amendment to the Company's Articles of Amendment and Restatement of the Articles of Incorporation, as amended, to increase the number of authorized shares of the Company's Common Stock, par value \$.01 per share, from 80,000,000 shares to 160,000,000 shares.

At-The-Market Equity Offering Program

On May 14, 2012, the Company initiated an At-The-Market (ATM) equity offering program through which it is authorized to sell up to 4,400,000 shares of common stock from time to time in ATM offerings or negotiated transactions. From inception through June 30, 2013, the Company issued 2,430,233 shares of common stock at an average price of \$62.81 per share, for aggregate gross proceeds of \$152,636 and aggregate net proceeds of \$149,418 after deducting commissions and other transaction costs of \$3,218. No shares of common stock have been issued under the ATM equity offering program since the second quarter of 2013. As of March 31, 2015, 1,969,767 shares remain available under this ATM program.

The Company used the net proceeds from the ATM offerings primarily for general corporate purposes including acquisitions, development and redevelopment of apartment communities.

Dividends and Distributions

On February 27, 2015, the Company paid a dividend in the amount of \$0.76 per share of common stock to stockholders of record and a distribution of \$0.76 per UPREIT Unit to unitholders of record as of the close of business on February 17, 2015.

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

Total Shares and Units Outstanding

At March 31, 2015, 57,900,935 common shares, and 10,017,124 UPREIT Units were outstanding for a total of 67,918,059 common share equivalents.

Stock-based Compensation

On April 29, 2014, the stockholders of the Company approved an amendment to the Company's 2011 Stock Benefit Plan (the 2011 Plan) to increase the maximum number of shares of Common Stock which may be subject to awards issued under the 2011 Plan by 4,000,000 shares; and to provide that each full value award granted after April 29, 2014 will count as 5.45 shares available for issuance under the 2011 Plan. As of March 31, 2015 there were 3,629,118 shares available for future grant of awards.

The Company's Board of Directors has approved a performance-based equity program for administering awards under the Company's 2011 Plan for the executive officers (the 2011 Executive Performance-Based Equity Program). It is a subplan of the 2011 Plan, approved by the stockholders at their 2011 Annual Meeting. On February 2, 2015, awards in connection with the 2011 Executive Performance-Based Equity Program, with an estimated fair value of \$5,040, were granted to executive officers of the Company. Awards are in the form of restricted stock units with a service condition and three market conditions. The measurement period for these awards began on January 1, 2015 and will end on December 31, 2017. Expense attributed to the awards will be recognized based on the underlying vesting conditions of the awards, which substantially vest during the measurement period, taking into account retirement eligibility. During the three months ended March 31, 2015, the Company recognized stock-based compensation expense of \$2,323 for the February 2, 2015 awards.

Table of Contents

HOME PROPERTIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share data)

(Unaudited)

8 STOCKHOLDERS EQUITY (continued)*Earnings Per Share*

Basic earnings per share (EPS) is computed as net income attributable to common stockholders divided by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur from common shares issuable through stock-based compensation (using the treasury stock method). The exchange of an UPREIT Unit for a share of common stock has no effect on diluted EPS as unitholders and stockholders effectively share equally in the net income of the Operating Partnership. Income from continuing operations and discontinued operations is the same for both the basic and diluted calculation.

The reconciliation of basic and diluted earnings per share for the three months ended March 31, 2015 and 2014 is as follows:

| | Three Months Ended March 31, | |
|---|---------------------------------|-------------|
| | <u>2015</u> | <u>2014</u> |
| Numerator: | | |
| Income from continuing operations | \$ 67,303 | \$ 21,831 |
| Less: Income from continuing operations attributable to noncontrolling interest | (9,945) | (3,309) |
| Income from continuing operations attributable to common stockholders | \$ 57,358 | \$ 18,522 |
| Discontinued operations | \$ - | \$ 32,140 |
| Less: Discontinued operations attributable to noncontrolling interest | - | (4,871) |
| Discontinued operations attributable to common stockholders | \$ - | \$ 27,269 |
| Denominator: | | |
| Basic weighted average number of common shares outstanding | 57,872,599 | 57,106,853 |
| Effect of dilutive stock options | 441,508 | 355,002 |
| Effect of restricted shares and restricted stock units | 191,637 | 158,800 |
| Diluted weighted average number of common shares outstanding | 58,505,744 | 57,620,655 |
| Earnings per common share: | | |
| Basic earnings per share: | | |
| Income from continuing operations | \$ 0.99 | \$ 0.32 |

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

| | | | |
|--|---------|----|------|
| Discontinued operations | - | | 0.48 |
| Net income attributable to common stockholders | \$ 0.99 | \$ | 0.80 |
| Diluted earnings per share: | | | |
| Income from continuing operations | \$ 0.98 | \$ | 0.32 |
| Discontinued operations | - | | 0.47 |
| Net income attributable to common stockholders | \$ 0.98 | \$ | 0.79 |

Unexercised stock options to purchase 0 and 418,113 shares of the Company's common stock for the three months ended March 31, 2015 and March 31, 2014, respectively, were not included in the computations of diluted EPS because the effects would be anti-dilutive.

Table of Contents

HOME PROPERTIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share data)

(Unaudited)

9 SEGMENT REPORTING

The Company is engaged in the ownership and management of market rate apartment communities. Each apartment community is considered a separate operating segment. Each segment on a standalone basis is less than 10% of the revenues, net operating income and assets of the combined reported operating segment and meets a majority of the aggregation criteria under authoritative guidance. The operating segments are aggregated as Core and Non-core properties.

Non-segment revenue to reconcile to total revenue consists of other income. Non-segment assets to reconcile to total assets include cash and cash equivalents, cash in escrows, accounts receivable, prepaid expenses, deferred charges and other assets.

Core properties consist of apartment communities which have been owned more than one full calendar year. Therefore, the Core properties represent communities owned as of January 1, 2014. Non-core properties consist of apartment communities acquired, developed or redeveloped during 2014 and 2015, such that comparable operating results are not available. Disposed properties consist of communities sold since January 1, 2015 that are not classified as discontinued operations.

The Company assesses and measures segment operating results based on a performance measure referred to as net operating income. Net operating income is defined as total revenues less operating and maintenance expenses. The accounting policies of the segments are the same as those described in Notes 1, 2 and 3 to the Consolidated Financial Statements contained in the Company's Form 10-K for the year ended December 31, 2014.

The revenues and net operating income for each of the reportable segments are summarized as follows for the three months ended March 31, 2015 and 2014:

| | Three Months Ended March 31, | |
|------------------|---------------------------------|-------------|
| | <u>2015</u> | <u>2014</u> |
| <u>Revenues:</u> | | |
| Core properties | \$162,097 | \$157,972 |

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

| | | |
|--|-----------|-----------|
| Non-core properties | 11,800 | 3,678 |
| Disposed properties | 2,430 | 3,507 |
| Reconciling items | 317 | 141 |
| Total revenues | \$176,644 | \$165,298 |
| <u>Net operating income:</u> | | |
| Core properties | \$100,356 | \$ 95,435 |
| Non-core properties | 6,978 | 1,970 |
| Disposed properties | 1,686 | 2,181 |
| Reconciling items | 317 | 141 |
| Net operating income, including reconciling items | 109,337 | 99,727 |
| General and administrative expenses | (8,543) | (9,258) |
| Interest expense | (25,485) | (24,852) |
| Depreciation and amortization | (47,864) | (43,778) |
| Other expenses | (377) | (8) |
| Impairment and other charges | (181) | - |
| Income from continuing operations, before gain on disposition of real estate | \$ 26,887 | \$ 21,831 |

Table of Contents

HOME PROPERTIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share data)

(Unaudited)

9 SEGMENT REPORTING (continued)

The assets for each of the reportable segments are summarized as follows as of March 31, 2015 and December 31, 2014:

| <u>Assets</u> | <u>March 31,</u> <u>2015</u> | <u>December 31,</u> <u>2014</u> |
|-----------------------|---------------------------------|------------------------------------|
| Apartment communities | | |
| Core properties | \$ 3,807,190 | \$ 3,832,432 |
| Non-core properties | 593,730 | 477,630 |
| Disposed properties | - | 83,438 |
| Reconciling items | 93,053 | 95,035 |
| Total assets | \$ 4,493,973 | \$ 4,488,535 |

10 DISPOSITION OF REAL ESTATE AND DISCONTINUED OPERATIONS

As discussed in Note 2, on January 1, 2015, the Company prospectively adopted ASU 2014-08 which raises the threshold for determining which disposals are required to be presented as discontinued operations. ASU 2014-08 states that only those disposals of components of an entity that represent a strategic shift that has (or will have) a major effect on an entity's operations and financial results should be reported as discontinued operations in the financial statements. The Company believes that routine sales of apartment communities generally will not meet the requirements for reporting within discontinued operations under ASU 2014-08. Prior to the adoption of ASU 2014-08, the Company reported its property dispositions as discontinued operations as prescribed by the former guidance which, assuming no significant continuing involvement by the former owner after the sale, considered the sale of an apartment community as a discontinued operation. In addition, apartment communities classified as held for sale were also considered discontinued operations. The Company generally considered assets to be held for sale when all significant contingencies surrounding the closing had been resolved, which often corresponded with the actual closing date.

Disposition of Real Estate

During the first quarter of 2015, the Company sold two communities in separate transactions (the 2015 Disposed Communities). A summary of the 2015 Disposed Communities recorded as continuing operations is as follows:

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

| <u>Apartment Community</u> | <u>Region</u> | <u>Date Sold</u> | Number of <u>Units</u> | <u>Sales Price</u> | <u>Gain on Sale</u> |
|----------------------------|---------------|------------------|---------------------------|--------------------|---------------------|
| The New Colonies | Chicago | 1/26/2015 | 672 | \$ 49,318 | \$ 27,524 |
| The Coves at Chesapeake | Baltimore | 3/25/2015 | 469 | 76,250 | 12,822 |
| | | | 1,141 | \$ 125,568 | \$ 40,346 |

Table of Contents

HOME PROPERTIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share data)

(Unaudited)

10 DISPOSITION OF REAL ESTATE AND DISCONTINUED OPERATIONS (continued)*Disposition of Real Estate (continued)*

The results of operations for the 2015 Disposed Communities are included in continuing operations in the consolidated statements of operations. The gain on disposition of the 2015 Disposed Communities is included in gain on disposition of property within income from continuing operations in the consolidated statements of operations. The following is a summary of the 2015 Disposed Communities for the three months ended March 31, 2015 and 2014:

| | Three Months Ended March 31, | |
|--|---------------------------------|-------------|
| | <u>2015</u> | <u>2014</u> |
| Revenues: | | |
| Rental income | \$ 2,076 | \$ 3,170 |
| Property other income | 354 | 337 |
| Total revenues | 2,430 | 3,507 |
| Expenses: | | |
| Operating and maintenance | 745 | 1,327 |
| Depreciation and amortization | 421 | 960 |
| Total expenses | 1,166 | 2,287 |
| Income from continuing operations, before gain on disposition of real estate | \$ 1,264 | \$ 1,220 |
| Gain on disposition of property | \$ 40,346 | \$ - |

Discontinued Operations

Included in discontinued operations for the three months ended March 31, 2014 are the operating results of three apartment communities sold in separate transactions during the year ended December 31, 2014 (2014 Disposed Communities). For purposes of the discontinued operations presentation, the Company only includes interest expense and losses from early extinguishment of debt associated with specific mortgage indebtedness of the properties that are sold or held for sale.

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

A summary of the 2014 Disposed Communities recorded as discontinued operations is as follows:

| <u>Apartment Community</u> | <u>Region</u> | <u>Date Sold</u> | Number of <u>Units</u> | <u>Sales Price</u> | <u>Gain on Sale</u> |
|----------------------------|------------------|------------------|---------------------------|--------------------|---------------------|
| Cider Mill | Washington, D.C. | 2/26/2014 | 864 | \$ 110,000 | \$ 31,305 |
| Woodleaf | Washington, D.C. | 12/19/2014 | 228 | 33,500 | 14,297 |
| The Manor - MD | Washington, D.C. | 12/29/2014 | 435 | 73,300 | 36,229 |
| | | | 1,527 | \$ 216,800 | \$ 81,831 |

Table of Contents

HOME PROPERTIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share data)

(Unaudited)

10 DISPOSITION OF REAL ESTATE AND DISCONTINUED OPERATIONS (continued)

Discontinued Operations (continued)

The results of discontinued operations are summarized for the three months ended March 31, 2014 as follows:

| | Three Months Ended <u>March 31, 2014</u> |
|--|---|
| Revenues: | |
| Rental income | \$ 4,533 |
| Property other income | 525 |
| Total revenues | 5,058 |
| Expenses: | |
| Operating and maintenance | 1,779 |
| Interest expense (1) | 1,584 |
| Depreciation and amortization | 861 |
| Total expenses | 4,224 |
| Income (loss) from discontinued operations | 834 |
| Gain on disposition of property | 31,306 |
| Discontinued operations | \$ 32,140 |

(1) Includes debt extinguishment costs of \$802 incurred as a result of repaying property specific debt triggered upon sale for the three months ended March 31, 2014.

11 COMMITMENTS AND CONTINGENCIES

Letters of Credit

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

As of March 31, 2015, the Company had issued \$3,675 in letters of credit, which were provided under the Company's \$450,000 unsecured Credit Agreement. The letters of credit were required to be issued under certain construction projects, workers' compensation and health insurance policies.

Debt Covenants

The unsecured notes payable and unsecured Credit Agreement contain restrictions which, among other things, require maintenance of certain financial ratios. The Company was in compliance with these financial ratios for all periods presented.

Included in the Company's consolidated balance sheets at March 31, 2015 and December 31, 2014 are assets of its subsidiary Home Properties Fair Oaks, LLC, owner of The Courts at Fair Oaks, Fairfax County, VA, that are pledged as collateral for specific indebtedness and are not available to satisfy any other obligations of the Company. Also included in the Company's consolidated balance sheet at March 31, 2015 and December 31, 2014 are assets of its subsidiary Home Properties Schaumburg, LLC, owner of The Lakes of Schaumburg, Cook County, IL, that are pledged as collateral for specific indebtedness and are not available to satisfy any other obligations of the Company.

Tax Protection Obligations

In connection with various UPREIT transactions, the Company has agreed to maintain certain levels of nonrecourse debt for a period of 7 to 10 years associated with the contributed properties acquired. In addition, the Company is restricted in its ability to sell certain contributed properties (3% of the owned portfolio at March 31, 2015) for a contract period of 7 to 10 years except through a tax deferred Internal Revenue Code Section 1031 like-kind exchange. The remaining terms on the sale restrictions range from 9 months to 2.25 years.

Table of Contents

HOME PROPERTIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share data)

(Unaudited)

11 COMMITMENTS AND CONTINGENCIES (continued)

Tax Credit Guarantee

For periods before October 13, 2010, the Company, through its general partnership interest in an affordable property limited partnership, had guaranteed certain low income housing tax credits to limited partners in this partnership through 2015 totaling approximately \$3,000. The Company's general partner interest in this entity was sold on October 13, 2010. The tax credit guarantee was reduced to a \$3,000 secondary guarantee. As of March 31, 2015, there were no known conditions that would make such payments necessary relating to the tax credit guarantee; therefore, no liability has been recorded in the financial statements.

Executive Retention Plan

The Executive Retention Plan provides for severance benefits and other compensation to be paid to certain employees in the event of a change in control of the Company and a subsequent termination of their employment.

Contingencies

The Company is not a party to any legal proceedings that are expected to have a material adverse effect on the Company's liquidity, financial position or results of operations. The Company is subject to a variety of legal actions for personal injury or property damage arising in the ordinary course of its business, most of which are covered by liability insurance. Various claims of employment and resident discrimination are also periodically brought, most of which also are covered by insurance. While the resolution of these matters cannot be predicted with certainty, management believes that the final outcome of such legal proceedings and claims will not have a material adverse effect on the Company's liquidity, financial position or results of operations.

12 SUBSEQUENT EVENTS

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

On April 28, 2015, the Board of Directors declared a dividend of \$0.76 per share on the Company's common stock and approved a distribution of \$0.76 per UPREIT Unit for the quarter ended March 31, 2015. The dividend and distribution are payable May 22, 2015, to stockholders and unitholders of record on May 12, 2015.

Table of Contents

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the accompanying consolidated financial statements and notes thereto.

Forward-Looking Statements

This Form 10-Q contains "forward-looking statements" within the meaning of Section 27A of the Securities Exchange Act of 1933 and Section 21E of the Securities Exchange Act of 1934, both as amended. Some examples of forward-looking statements include statements related to revenue growth, rental rates, occupancy, expense, NOI and other estimates for future periods, acquisitions (including any related pro forma financial information), future capital expenditures, potential redevelopment opportunities, projected costs and rental rates for development and redevelopment projects, financing sources and availability, and the effects of environmental and other regulations. Although management believes that the expectations reflected in those forward-looking statements are based upon reasonable assumptions, it can give no assurance that expectations will be achieved. Factors that may cause actual results to differ include general economic and local real estate conditions, the weather and other conditions that might affect operating expenses, the timely completion of repositioning activities within anticipated budgets, the actual pace of future acquisitions and dispositions, and continued access to capital to fund growth. For this purpose, any statements contained in this Form 10-Q that are not statements of historical fact should be considered to be forward-looking statements. Some of the words used to identify forward-looking statements include "believes", "anticipates", "plans", "expects", "seeks", "estimates", "intends", and any other similar expressions. Readers should exercise caution in interpreting and relying on forward-looking statements since they involve known and unknown risks, uncertainties and other factors which are, in some cases, beyond the Company's control and could materially affect the Company's actual results, performance or achievements.

Liquidity and Capital Resources

General

The Company's principal liquidity demands are expected to be distributions to the common stockholders and holders of UPREIT Units, capital improvements and repairs and maintenance for its properties, acquisitions and debt repayments. The Company may also acquire equity ownership in other public or private companies that own and manage portfolios of apartment communities.

The Company intends to meet its short-term liquidity requirements through cash flows provided by operating activities and its existing unsecured line of credit, described below. The Company considers its ability to generate cash to be adequate to meet all operating requirements, including availability to pay dividends to its stockholders and make distributions to its unitholders in accordance with the provisions of the Internal Revenue Code, as amended, applicable to REITs.

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

To the extent that the Company does not satisfy its short-term liquidity requirements through net cash flows provided by operating activities and its existing bank unsecured line of credit, it intends to satisfy such requirements through proceeds from the issuance of unsecured senior notes, from the issuance of its common stock through its equity offering program, described below, and from the sale of properties.

On October 3, 2014, Standard & Poor's Ratings Services assigned a BBB issuer rating to the Company with a rating outlook of stable. On October 6, 2014, Fitch, Inc. reaffirmed the Company's corporate credit rating of BBB with a rating outlook of positive. On December 5, 2014, Moody's Investors Service reaffirmed the Company's issuer rating of Baa2 with a stable outlook.

Table of Contents

Liquidity and Capital Resources (continued)

Cash Flow Summary

The Company's cash flow activities for the three months ended March 31, 2015 and 2014 are summarized as follows (in millions):

| <u>Operating Cash Flow Activities</u> | Three Months Ended March 31, | |
|---|---------------------------------|-------------|
| | <u>2015</u> | <u>2014</u> |
| Net income | \$ 67 | \$ 54 |
| Non-cash adjustments to net income | 12 | 19 |
| Changes in operating assets and liabilities | 11 | 5 |
| Cash provided by operating activities | \$ 90 | \$ 78 |

The Company's cash flow from operating activities was \$90 million for the three months ended March 31, 2015 compared to \$78 million for the same period in 2014. The increase is primarily attributable to an increase in net operating income from both Core and Non-core Properties as further discussed in Results of Operations.

| <u>Investing Cash Flow Activities</u> | Three Months Ended March 31, | |
|---|---------------------------------|-------------|
| | <u>2015</u> | <u>2014</u> |
| Proceeds from sale of properties and land | \$ 136 | \$ 106 |
| Purchase of properties, net of deposits returned | (118) | - |
| Capital improvements to properties, including redevelopment | (23) | (24) |
| Construction in progress | (7) | (13) |
| Cash provided by (used in) investing activities | \$ (12) | \$ 69 |

Investing activities include the sale and purchase of properties, capital improvements to properties, redevelopment, and construction in progress. The Company considers the sale of properties as a potential source of capital for funding acquisitions. Management's strategy also includes continuous repositioning and performance of selective rehabilitation in markets that are able to support rent increases, with a demand in the market for upgraded apartments. Changes between periods are primarily due to net acquisition and disposition activity, the rate of capital improvements and construction in progress expenditures for the remaining development projects.

Cash used in investing activities was \$12 million through March 31, 2015. In the first quarter of 2015, the Company raised \$123 million in net proceeds from the sale of two properties with 1,141 units. The Company sold one vacant parcel of land for \$13 million. The Company purchased two properties with 951 units for \$118 million, net of a \$5 million deposit. Cash outflows for capital improvements and redevelopment were \$21 million and \$2 million, respectively. Cash outflows for additions to construction in progress were \$7 million, which were primarily for the completion of Eleven55 Ripley and The Courts at Spring Mill Station.

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

Cash provided by investing activities was \$69 million through March 31, 2014. In the first quarter of 2014, the Company raised \$106 million in net proceeds from the sale of one property with 864 units. Cash outflows for capital improvements and redevelopment were \$23 million and \$1 million, respectively. Cash outflows for additions to construction in progress were \$13 million, which were primarily for the development of Eleven55 Ripley and The Courts at Spring Mill Station.

Table of ContentsLiquidity and Capital Resources (continued)*Cash Flow Summary (continued)*

| | Three Months Ended | |
|--|--------------------|-------------|
| | March 31, | |
| <u>Financing Cash Flow Activities</u> | <u>2015</u> | <u>2014</u> |
| Proceeds from equity issuance | \$ 2 | \$ 3 |
| Proceeds from (payments on) unsecured debt | 23 | (14) |
| Secured debt repayments | (40) | (89) |
| Dividends and distributions paid | (52) | (49) |
| Cash used in financing activities | \$ (67) | \$ (149) |

Financing activities include proceeds from equity issuances, net debt proceeds or payments and dividend and distribution payments. Equity and debt activities are closely aligned with investing activities discussed above. The Company has elected to be taxed as a REIT under the Internal Revenue Code of 1986, as amended, which requires the Company to distribute annually at least 90% of its REIT taxable income to its shareholders.

Cash used in financing activities totaled \$67 million for the first quarter of 2015, comprised primarily of reducing secured indebtedness. Proceeds raised through the sale of common stock from stock option exercises of \$2 million, combined with net proceeds from the unsecured line of credit of \$23 million, were more than offset by scheduled payments on mortgages of \$7 million, payoff of mortgages of \$33 million and distributions paid to stockholders and UPREIT Unitholders of \$52 million.

Cash used in financing activities totaled \$149 million for the first quarter of 2014, comprised primarily of reducing secured and unsecured indebtedness. Proceeds raised through the sale of common stock from stock option exercises of \$3 million were more than offset by net payments on the unsecured line of credit of \$14 million, scheduled payments on mortgages of \$8 million, payoff of mortgages of \$81 million and distributions paid to stockholders and UPREIT Unitholders of \$49 million.

Unsecured Line of Credit

As of March 31, 2015, the Company had a \$450 million unsecured line of credit agreement with M&T Bank and U.S. Bank National Association, as joint lead banks, and nine other participating commercial banks, with an initial maturity date of August 18, 2017 and a one-year extension, at the Company's option. The Company had \$291.5 million outstanding under the credit facility on March 31, 2015. The line of credit agreement provides the ability to issue up to \$20 million in letters of credit. While the issuance of letters of credit does not increase the borrowings outstanding under the line of credit, it does reduce the amount available. At March 31, 2015, the Company had outstanding letters of credit of \$3.7 million resulting in the amount available on the credit facility of \$154.8 million. Borrowings under the line of credit bear interest at a variable rate based on LIBOR, plus a spread of 1.00% to 2.00% based on the Company's leverage ratio. As of March 31, 2015, based on the Company's leverage ratio, the LIBOR margin was 1.00%, and the one-month LIBOR was 0.19%; resulting in an effective rate of 1.19% for the Company.

The unsecured line of credit has not been used, nor is expected to be used in the future, for long-term financing but adds a certain amount of flexibility, especially in meeting the Company's acquisition goals. Many times it is easier to temporarily finance an acquisition, development or stock repurchases by short-term use of the line of credit, with long-term secured and unsecured financing or other sources of capital replenishing the line of credit availability.

Table of Contents

Liquidity and Capital Resources (continued)

Unsecured Term Loans

On December 9, 2011, the Company entered into a \$250 million five-year unsecured term loan with M&T Bank as lead bank, and ten other participating lenders, which was set to mature on December 8, 2016. The term loan generated net proceeds of \$248 million, after fees and closing costs, which were used to pay off an unsecured term loan, purchase an unencumbered property and acquire land for future development. On August 19, 2013, the Company amended the term loan agreement to extend the maturity date to August 18, 2018. No other changes were made to the terms of the unsecured term loan. The loan bears monthly interest at a variable rate based on LIBOR, plus a spread of 1.00% to 2.00% based on the Company's leverage ratio. On July 19, 2012, the Company entered into two interest rate swap agreements with major financial institutions that effectively convert the variable LIBOR portion of this loan to a fixed rate of 0.685% through December 7, 2016. On November 4, 2013, the Company entered into three additional interest rate swap agreements that effectively convert the variable LIBOR portion of this loan to a fixed rate of 2.604% for the period of December 8, 2016 through August 18, 2018. As of March 31, 2015, based on the Company's leverage ratio, the spread was 1.00%, and the swapped one-month LIBOR was 0.685%; resulting in an effective rate of 1.685% for the Company. The loan has covenants that align with the unsecured line of credit facility.

On November 19, 2014, the Company entered into an unsecured loan agreement with M&T Bank and borrowed \$100 million with a May 18, 2015 maturity date. The note has a maximum principal amount of \$100 million with monthly interest at a variable rate based on LIBOR, plus a spread of 1.00% to 2.00% based on the Company's leverage ratio. Proceeds from this term loan were utilized to pay down the line of credit. The loan has covenants that align with the unsecured line of credit facility.

Unsecured Senior Notes

On December 19, 2011, the Company issued \$150 million of unsecured senior notes. The notes were offered in a private placement in two series: Series A: \$90 million with a seven-year term due December 19, 2018 at a fixed interest rate of 4.46% (Series A); and, Series B: \$60 million with a ten-year term due December 19, 2021 at a fixed interest rate of 5.00% (Series B). The net proceeds of \$89 million and \$60 million for Series A and Series B, respectively, after fees and closing costs, were used to purchase an unencumbered property and pay off a maturing mortgage note. The notes require semiannual interest payments on June 19 and December 19 of each year until maturity and are subject to various covenants and maintenance of certain financial ratios. Although the covenants of the notes do not duplicate all the covenants of the unsecured line of credit facility, any covenants applicable to both the notes and the line are identical.

On June 27, 2012, the Company issued a private placement note in the amount of \$50 million with a seven-year term, a fixed rate of 4.16% and a June 27, 2019 due date. The proceeds from this note were used to partially fund the purchase of a 1,350 unit apartment community on June 28, 2012. The note requires semiannual interest payments on June 27 and December 27 of each year until maturity and is subject to various covenants and maintenance of certain financial ratios. Although the covenants of the note do not duplicate all the covenants of the unsecured line of credit facility, any covenants applicable to both the note and the line are identical.

Indebtedness

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

As of March 31, 2015, the weighted average interest rate on the Company's total indebtedness of \$2.4 billion was 4.11% with staggered maturities averaging approximately 3.2 years. Approximately 83% of total indebtedness is at fixed rates. This limits the exposure to changes in interest rates, minimizing the effect of interest rate fluctuations on the Company's results of operations and cash flows.

Table of Contents

Liquidity and Capital Resources (continued)

Unencumbered Assets

The value of the unencumbered asset pool was 54% as of March 31, 2015 compared to 53% at the end of 2014 as calculated pursuant to the covenants of the line of credit agreement. Higher levels of unsecured assets add borrowing flexibility because more capacity is available for unsecured debt under the terms of the Company's unsecured line of credit agreement, and/or for the issuance of additional unsecured senior notes. It also permits the Company to place secured financing on unencumbered assets if desired.

UPREIT Units

The Company believes that the issuance of UPREIT Units for property acquisitions will continue to be a potential source of capital for the Company. During 2014 and through March 31, 2015, there were no UPREIT Units issued for property acquisitions.

Universal Shelf Registration

On February 28, 2013, the Company filed a Form S-3 universal shelf registration statement with the SEC that registers the issuance, from time to time, of common stock, preferred stock or debt securities. The Company may offer and sell securities issued pursuant to the universal shelf registration statement after a prospectus supplement, describing the type of security and amount being offered, is filed with the SEC. Sales of common stock under the Company's equity offerings on or after February 28, 2013, described below, were made under this registration statement.

Authorized Capital Stock

On April 29, 2014, the stockholders of the Company approved an amendment to the Company's Articles of Incorporation to increase the shares of common stock authorized to be issued from 80,000,000 to 160,000,000 shares of common stock, par value \$0.01 per share. The newly authorized shares of common stock can be issued from time to time for any corporate purpose deemed advisable by the Board, which may include capital raising transactions of equity or convertible debt securities, stock splits, stock dividends, issuance under current or future equity compensation and incentive plans, employee stock plans and savings plans, conversion of UPREIT Units, and acquisitions of individual properties or portfolios of multiple properties.

At-the-Market Equity Offering Programs

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

The Company has an "At-the-Market" ("ATM") equity offering program through which it is authorized to sell shares of common stock from time to time in ATM offerings or negotiated transactions. The Company did not issue any shares of common stock under the current ATM program during 2014 and through March 31, 2015. As of March 31, 2015, approximately 2.0 million shares remain available to be issued under the current ATM program.

Stock Repurchase Program

In 1997, the Board approved a stock repurchase program under which the Company may repurchase shares of its common stock or UPREIT Units ("Company Program"). The shares and units may be repurchased through open market or privately negotiated transactions at the discretion of Company management. The Board's action did not establish a target stock price or a specific timetable for repurchases. There were no repurchases under the Company Program during 2014 and through March 31, 2015. The remaining authorization level as of March 31, 2015 is 2.3 million shares. The Company will continue to monitor stock prices relative to management's internal assessment of net asset value (NAV) to determine the current best use of capital among our major uses of capital: stock buybacks, debt paydown to increase the unencumbered pool, acquisitions and rehabilitation or redevelopment of owned properties.

Table of Contents

Dispositions

On January 26, 2015, the Company sold The New Colonies, an apartment community with a total of 672 units, for \$49.3 million. The community was located in Steger, Illinois. A gain on sale of \$27.5 million was recorded in the first quarter of 2015 related to this sale.

On March 25, 2015, the Company sold The Coves at Chesapeake, an apartment community with a total of 469 units, for \$76.3 million. The community was located in Glen Burnie, Maryland. A gain on sale of \$12.8 million was recorded in the first quarter of 2015 related to this sale.

Property Development

Discontinuance of New Development

During the second quarter of 2014, the Company made a strategic decision to discontinue the Company's business of developing new apartment communities. The two projects that were already under construction are being completed: Eleven55 Ripley in Silver Spring, MD and The Courts at Spring Mill Station in Conshohocken, PA. No additional new apartment communities will be started. Land parcels that will not be developed by the Company are being marketed for sale.

On March 31, 2015, the Company sold a parcel of vacant land located in Linthicum, Maryland for \$13.4 million. A gain of \$0.1 million was recorded in the first quarter 2015 related to this sale.

The Company incurred severance charges to date of \$1.6 million in connection with the strategic decision to discontinue the new development business which led to elimination of development positions. Severance costs include severance, a stay bonus and unamortized equity compensation. Employees were required to fulfill specific service requirements in order to earn the severance compensation. Severance expense earned was recorded ratably over the requisite service period during the third and fourth quarters of 2014 and the first quarter of 2015. During the three month period ended March 31, 2015, the Company recognized severance costs in the amount of \$0.2 million, which are included in impairment and other charges.

Current Construction Projects

Eleven55 Ripley, a 379 unit high rise development consisting of two buildings, a 21 story high-rise and a 5 story mid-rise, is located in Silver Spring, Maryland. Construction commenced in the fourth quarter of 2011. As of March 31, 2015, construction was substantially complete with 311 of 379 units occupied. The construction in progress for this development was \$16.6 million as of March 31, 2015 and the total estimated cost is \$114 million.

The Courts at Spring Mill Station, a 385 unit development consisting of two buildings, being built in a combination donut/podium style, is located in Conshohocken, Pennsylvania. Construction commenced in the second quarter of 2012, and is expected to continue through the second quarter of 2015 with initial occupancy in the fourth quarter of 2014. The construction in progress for this development was \$67.0 million as of March 31, 2015 and the total estimated cost is \$89 million.

Table of Contents

Property Development (continued)

Redevelopment

The Company has one project under redevelopment. Arbor Park, located in Alexandria, Virginia, has 851 garden apartments in fifty-two buildings built in 1967. The Company plans to extensively renovate all of the units over several years on a building by building basis. As of March 31, 2015, there were five buildings with 72 units under renovation and forty-seven buildings with 779 units completed and 659 of those units occupied, with rents in the renovated units averaging \$1,688 compared to \$1,369 for the existing non-renovated units. As of March 31, 2015, the Company has incurred costs of \$32.5 million for the renovation, which is included in buildings, improvements and equipment. The entire project is expected to be completed in 2015 for a total estimated cost of \$33 million.

Contractual Obligations and Other Commitments

The primary obligations of the Company relate to its borrowings under the unsecured line of credit, unsecured notes and mortgage notes. The Company's line of credit matures in August 2017 (not including a one-year extension at the option of the Company), and had \$291.5 million in loans and letters of credit totaling \$3.7 million outstanding at March 31, 2015. The \$550 million in unsecured notes have maturities ranging from approximately 1.5 months to 6.75 years. The \$1.6 billion in mortgage notes have varying maturities ranging from 3 months to 6.5 years. The weighted average interest rate of the Company's secured debt was 5.15% at March 31, 2015. The weighted average interest rate on the Company's total indebtedness of \$2.4 billion at March 31, 2015 was 4.11%.

The Company leases its corporate and regional office space from non-affiliated third parties. The rent for the corporate office space is a gross rent that includes real estate taxes and common area maintenance. The regional office leases are net leases that require an annual base rent plus a pro-rata portion of real estate taxes.

The Company has a secondary guarantee through 2015 on certain low income housing tax credits to limited partners in a partnership in which it previously was a general partner totaling approximately \$3 million. With respect to the guarantee of the low income housing tax credits, the new unrelated general partner assumed operating deficit guarantee and primary tax credit guarantee positions. The Company believes the property's operations conform to the applicable requirements and does not anticipate any payment on the guarantee; therefore, no liability has been recorded in the financial statements.

Capital Improvements (dollars in thousands, except unit and per unit data)

The Company's policy is to capitalize costs related to the acquisition, development, rehabilitation, construction and improvement of properties. Capital improvements are costs that increase the value and extend the useful life of an asset. Ordinary repair and maintenance costs that do not extend the useful life of the asset are expensed as incurred. Costs incurred on a lease turnover due to normal wear and tear by the resident are expensed on the turn. Recurring capital improvements typically include appliances, carpeting and flooring, HVAC equipment, kitchen and bath cabinets, new roofs, site improvements and various exterior building improvements. Non-recurring revenue generating upgrades include

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

community centers, new windows, and kitchen and bath apartment upgrades. Revenue generating capital improvements are expected to directly result in increased rental earnings or expense savings. The Company capitalizes interest and certain internal personnel costs related to the communities under rehabilitation and construction.

The Company estimates, that on an annual basis, \$900 per apartment unit is spent on recurring capital expenditures. During the three months ended March 31, 2015 and 2014, approximately \$225 per apartment unit was estimated to be spent on recurring capital expenditures.

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

Table of Contents

Capital Improvements (continued)

The table below summarizes the actual total capital improvements incurred by major categories for the three months ended March 31, 2015 and 2014 and an estimate of the breakdown of total capital improvements by major categories between recurring, and non-recurring revenue generating, capital improvements for the three months ended March 31, 2015 as follows:

| | For the three months ended March 31, 2015 | | | | 2014 | | | |
|--------------------------------|--|----------------|-----------------------------|----------------|----------------------------------|----------------|----------------------------------|----------------|
| | Recurring Cap Ex | Per Unit(a) | Non- Recurring Cap Ex | Per Unit(a) | Total Capital Improvements | Per Unit(a) | Total Capital Improvements | Per Unit(a) |
| New buildings | \$ - | \$ - | \$ 221 | \$ 5 | \$ 221 | \$ 5 | \$ 159 | \$ 4 |
| Major building improvements | 1,329 | 33 | 983 | 24 | 2,312 | 57 | 3,214 | 83 |
| Roof replacements | 345 | 9 | - | - | 345 | 9 | 368 | 10 |
| Site improvements | 679 | 17 | - | - | 679 | 17 | 466 | 12 |
| Apartment upgrades | 1,877 | 46 | 5,289 | 130 | 7,166 | 176 | 7,761 | 202 |
| Appliances | 1,324 | 33 | - | - | 1,324 | 33 | 1,367 | 35 |
| Carpeting, flooring | 2,423 | 60 | - | - | 2,423 | 60 | 2,582 | 67 |
| HVAC, mechanicals | 899 | 22 | 2,031 | 50 | 2,930 | 72 | 3,475 | 90 |
| Miscellaneous | 212 | 5 | 637 | 16 | 849 | 21 | 771 | 20 |
| Total | \$ 9,088 | \$ 225 | \$ 9,161 | \$ 225 | \$ 18,249 | \$ 450 | \$ 20,163 | \$ 523 |

(a) Calculated using the weighted average number of units owned, including 38,569 core units, 2014 acquisition units of 1,052, and 2015 acquisition units of 773 for the three months ended March 31, 2015.

The schedule below summarizes the breakdown of total capital improvements between core and non-core as follows:

| | For the three months ended March 31, 2015 | | | | 2014 | | | |
|-------------------------------------|--|----------------|-----------------------------|----------------|----------------------------------|----------------|----------------------------------|----------------|
| | Recurring Cap Ex | Per Unit(a) | Non- Recurring Cap Ex | Per Unit(a) | Total Capital Improvements | Per Unit(a) | Total Capital Improvements | Per Unit(a) |
| Core Communities | \$ 8,677 | \$ 225 | \$ 8,646 | \$ 224 | \$ 17,323 | \$ 449 | \$ 20,163 | \$ 523 |
| 2015 Acquisition Communities | 174 | 225 | 70 | 91 | 244 | 316 | - | - |
| 2014 Acquisition Communities | 237 | 225 | 445 | 423 | 682 | 648 | - | - |
| Sub-total | 9,088 | 225 | 9,161 | 225 | 18,249 | 450 | 20,163 | 523 |
| 2015 Disposed Communities | 104 | 165 | - | - | 104 | 165 | 321 | 281 |
| 2014 Disposed Communities | - | - | - | - | - | - | 121 | 100 |
| Corporate office expenditures(b) | - | - | - | - | 470 | - | 363 | - |

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

| | | | | | | | | |
|-------|----------|--------|----------|--------|-----------|--------|-----------|--------|
| Total | \$ 9,192 | \$ 224 | \$ 9,161 | \$ 225 | \$ 18,823 | \$ 449 | \$ 20,968 | \$ 504 |
|-------|----------|--------|----------|--------|-----------|--------|-----------|--------|

(a) Calculated using the weighted average number of units owned, including 38,569 core units, 2014 acquisition units of 1,052, and 2015 acquisition units of 773 for the three months ended March 31, 2015; and 38,569 core units, 2014 disposed units of 1,210, and 2015 disposed units of 1,141 for the three months ended March 31, 2014.

(b) No distinction is made between recurring and non-recurring expenditures for corporate office. Corporate office expenditures include principally computer hardware, software, office furniture, fixtures and leasehold improvements. Corporate office expenditures are excluded from per unit figures.

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

Table of Contents

Results of Operations (dollars in thousands, except unit and per unit data)

Net operating income (NOI) falls within the definition of non-GAAP financial measure set forth in Item 10(e) of Regulation S-K and, as a result, the Company is required to include in this report a statement disclosing the reasons why management believes that presentation of this measure provides useful information to investors. The Company believes that NOI is helpful to investors as a supplemental measure of the operating performance of a real estate company because it is a direct measure of the actual operating results of the Company's apartment communities. In addition, the apartment communities are valued and sold in the market by using a multiple of NOI. The Company uses this measure to compare its performance to that of its peer group. For a reconciliation of NOI to income from continuing operations, please refer to Note 9 to the Consolidated Financial Statements of this Form 10-Q.

Summary of Core Properties

The Company had 113 apartment communities with 38,569 units which were owned during the three months ended March 31, 2015 and 2014 (the Core Properties). The Company has one property with 851 units undergoing significant renovations that began in 2011; accordingly, the operating results for 2015 are not comparable to 2014 due to those units being taken out of service during the redevelopment period (the Redevelopment Property). The Company acquired three apartment communities with 1,052 units and placed into service another 404 units at two development communities during 2014; and acquired two apartment communities with 951 units during 2015 (the Acquisition Communities). The Company also disposed of two apartment communities with 1,141 units during 2015 (the Disposition Communities). The inclusion of these acquired, developed and disposed communities generally accounted for the significant changes in operating results for the three months ended March 31, 2015 as compared to the operating results for the three months ended March 31, 2014.

A summary of the net operating income for the Core Properties is as follows:

| | Three Months Ended March 31, | | | |
|---------------------------|------------------------------|-------------|----------------------------|---------------------------|
| | <u>2015</u> | <u>2014</u> | <u>\$</u> <u>Change</u> | <u>%</u> <u>Change</u> |
| Rent | \$ 147,776 | \$ 143,262 | \$ 4,514 | 3.2% |
| Utility recovery revenue | 7,539 | 7,978 | (439) | (5.5%) |
| Rent including recoveries | 155,315 | 151,240 | 4,075 | 2.7% |
| Property other income | 6,782 | 6,732 | 50 | 0.7% |
| Total revenue | 162,097 | 157,972 | 4,125 | 2.6% |
| Operating and maintenance | (61,741) | (62,537) | 796 | 1.3% |
| Net operating income | \$ 100,356 | \$ 95,435 | \$ 4,921 | 5.2% |

A summary of the net operating income for the Company as a whole is as follows:

| | Three Months Ended March 31, | | | |
|------|------------------------------|-------------|----------------------------|---------------------------|
| | <u>2015</u> | <u>2014</u> | <u>\$</u> <u>Change</u> | <u>%</u> <u>Change</u> |
| Rent | \$ 160,880 | \$ 149,836 | \$ 11,044 | 7.4% |

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

| | | | | |
|---------------------------|------------|-----------|----------|---------|
| Utility recovery revenue | 7,909 | 8,300 | (391) | (4.7%) |
| Rent including recoveries | 168,789 | 158,136 | 10,653 | 6.7% |
| Property other income | 7,538 | 7,021 | 517 | 7.4% |
| Total revenue | 176,327 | 165,157 | 11,170 | 6.8% |
| Operating and maintenance | (67,307) | (65,571) | (1,736) | (2.6%—) |
| Net operating income | \$ 109,020 | \$ 99,586 | \$ 9,434 | 9.5% |

Table of Contents

Results of Operations (continued)

Comparison of three months ended March 31, 2015 to the same period in 2014

Of the \$11,044 increase in rental income, \$7,624 is attributable to the Acquisition Communities and Redevelopment Property offset by a decrease of \$1,094 attributable to the Disposition Communities. The balance, an increase of \$4,514, relates to a 3.2% increase from the Core Properties as the result of an increase of 3.0% in weighted average rental rates to \$1,357 from \$1,318 per apartment unit, and by a 0.1% increase in economic occupancy to 94.1% from 94.0%. Economic occupancy is defined as total possible rental income, net of vacancy and bad debt expense, as a percentage of total possible rental income. Total possible rental income is determined by valuing occupied units at contract rents and vacant units at market rents. Of the \$391 decrease in utility recovery revenue, \$439 is attributable to the Core Properties and \$86 is attributable to the Disposed Communities partially offset by an increase of \$134 attributable to the Acquisition Communities and Redevelopment Property. The lower Core Properties utility recovery is a direct result of lower energy consumption in the 2015 period compared to much higher consumption during the extreme cold weather experienced in the 2014 period.

Property other income, which consists primarily of income from operation of laundry facilities, late charges, administrative fees, garage and carport rentals, revenue from corporate apartments, cable revenue, pet charges, and miscellaneous charges to residents, increased by \$517. Of the increase, \$50 is attributable to the Core Properties, \$364 is attributable to the Acquisition Communities and Redevelopment Property, and \$103 is attributable to the Disposed Communities. The increase in Core Properties is primarily from increases in pet charges, application fees, damages, and miscellaneous charges, partially offset by decreases in cable revenue, late charges and other income.

Of the \$1,736 increase in operating and maintenance expenses, \$3,114 is attributable to the Acquisition Communities and Redevelopment Property, partially offset by decreases of \$582 attributable to the Disposed Communities and \$796 for the Core Properties. The decrease in Core Properties is primarily due to decreases in natural gas heating costs, repairs & maintenance expense, personnel costs and property insurance; partially offset by an increase in real estate taxes.

Natural gas heating costs were down \$627, or 9.3%, from a year ago due to lower commodity rates and a significant decrease in consumption due to the normal winter of 2015 compared to the extreme cold winter of 2014. For the first quarter of 2015, our natural gas weighted average cost, including transportation of \$3.00 per decatherm, was \$7.34 per decatherm, compared to \$7.70 per decatherm for the 2014 period, a 4.7% decrease.

Repairs & maintenance expense decreased \$131, or 2.1%, primarily due to lower turnover costs and weather related expenses as a result of a normal winter in the 2015 period compared to the harsh winter of 2014.

Personnel costs decreased \$156, or 1.1%, primarily due to a \$1,027 decrease in workers compensation and health insurance reserves in the 2015 period, compared to a reserve decrease of \$401 in the 2014 period. Without the impact of the reserve adjustments, personnel costs increased \$470, or 3.3%.

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

Property insurance decreased \$499, or 15.8%, due primarily due to \$1,259 in self-insured property losses in 2015 compared to \$1,800 in 2014 which experienced \$814 in losses due to pipe breaks caused by the extreme cold weather in all of our regions.

Real estate taxes increased \$340, or 2.1%, primarily due to annual tax assessment increases of \$715 partially offset by \$371 savings from successful tax assessment challenges. The Company continues to challenge tax assessments on existing properties where appropriate.

Property management general & administrative costs decreased \$81, or 1.9%. Despite increases in the number of apartment communities and units, the Company has been able to offset costs of growth due to its scalable operating platform, including efficiencies enabled by key application software investments.

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

Table of Contents

Results of Operations (continued)

Comparison of three months ended March 31, 2015 to the same period in 2014 (continued)

General and administrative expenses decreased \$715, or 7.7%. General and administrative expenses as a percentage of total revenues were 4.8% for 2015 as compared to 5.4% for 2014. Stock-based compensation costs were \$1,962 lower than the same period of 2014 due primarily to a change in vesting and the related expensing of restricted stock units for executives at or near official retirement age. This change no longer requires these grants to be expensed immediately which resulted in \$1,682 lower expense. This decrease was partially offset by an increase in corporate bonus expense of \$720 primarily due to the 2014 period having a lower performance from record winter weather. All other general and administrative costs were up \$527 which included \$407 in non-recurring expenses for credit agency, recruitment and consulting.

Interest expense increased by \$633, or 2.5%, in 2015 primarily due to higher line of credit borrowings in 2015, partially offset by a lower weighted average interest rate which decreased to 4.11% at March 31, 2015 as compared to 4.45% at March 31, 2014. Refer to the information under the heading *Liquidity and Capital Resources* above for specific discussion of debt transactions impacting the average rate and overall interest expense.

Depreciation and amortization expense increased \$4,086, or 9.3%, due to the depreciation on the Acquisition Communities and the capital additions to the Core Properties and Redevelopment Property.

Other expenses of \$377 in 2015 and \$8 in 2014 are property acquisition costs of the Acquisition Communities.

Impairment and other charges of \$181 were incurred in the first quarter of 2015 in connection with the 2014 decision to discontinue new property development and represent severance accruals and accelerated recognition of stock-based compensation over the remaining service period of development personnel which were down to one FTE at March 31, 2015.

Funds From Operations

Pursuant to the updated guidance for Funds From Operations (FFO) provided by the Board of Governors of the National Association of Real Estate Investment Trusts (NAREIT), FFO is defined as net income (computed in accordance with accounting principles generally accepted in the United States of America (GAAP)) excluding gains or losses from sales of property, impairment write-downs of depreciable real estate, noncontrolling interest, extraordinary items and cumulative effect of change in accounting principle plus depreciation from real property including adjustments for unconsolidated partnerships and joint ventures less dividends from non-convertible preferred shares. Because of the limitations of the FFO definition as published by NAREIT as set forth above, the Company has made certain interpretations in applying the definition. The Company believes all adjustments not specifically provided for are consistent with the definition.

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

In addition to presenting FFO in accordance with the NAREIT definition, we also disclose FFO after a specific and defined supplemental adjustment to exclude losses from early extinguishments of debt associated with the sales of real estate (FFO as adjusted). The adjustment to exclude losses from early extinguishments of debt results when the sale of real estate encumbered by debt requires us to pay the extinguishment and other one-time costs prior to the debt's stated maturity and to write-off unamortized loan costs at the date of the extinguishment. Such costs are excluded from the gains on sales of real estate reported in accordance with GAAP. However, we view the losses from early extinguishments of debt associated with the sales of real estate as an incremental cost of the sale transactions because we extinguished the debt in connection with the consummation of the sale transactions and we had no intent to extinguish the debt absent such transactions. We believe that this supplemental adjustment more appropriately reflects the results of our operations exclusive of the impact of our sale transactions.

Table of ContentsFunds From Operations (continued)

Although our FFO as adjusted clearly differs from NAREIT's definition of FFO, and may not be comparable to that of other REITs and real estate companies, we believe it provides a meaningful supplemental measure of our operating performance because we believe that, by excluding the effects of the losses from early extinguishments of debt associated with the sales of real estate, management and investors are presented with an indicator of our operating performance that more closely achieves the objectives of the real estate industry in presenting FFO.

Neither FFO, nor FFO as adjusted, should be considered as an alternative to net income (determined in accordance with GAAP) as an indication of our performance. Neither FFO, nor FFO as adjusted, represents cash generated from operating activities determined in accordance with GAAP, and neither is a measure of liquidity or an indicator of our ability to make cash distributions. We believe that to further understand our performance, FFO, and FFO as adjusted, should be compared with our reported net income and considered in addition to cash flows in accordance with GAAP, as presented in our consolidated financial statements.

FFO, and FFO as adjusted, fall within the definition of non-GAAP financial measure set forth in Item 10(e) of Regulation S-K and as a result the Company is required to include in this report a statement disclosing the reasons why management believes that presentation of this measure provides useful information to investors. Management believes that in order to facilitate a clear understanding of the combined historical operating results of the Company, FFO, and FFO as adjusted, should be considered in conjunction with net income as presented in the consolidated financial statements included herein. Management believes that by excluding gains or losses related to dispositions of property and excluding real estate depreciation (which can vary among owners of similar assets in similar condition based on historical cost accounting and useful life estimates), FFO, and FFO as adjusted, can help one compare the operating performance of a company's real estate between periods or as compared to different companies. In addition, FFO as adjusted ties the losses on early extinguishment of debt to the real estate which was sold triggering the extinguishment. The Company also uses these measures to compare its performance to that of its peer group.

The calculation of FFO, and FFO as adjusted, and reconciliation to GAAP net income attributable to common stockholders for the three months ended March 31, 2015 and 2014 are presented below (in thousands):

| | Three Months Ended March 31, | |
|---|---------------------------------|-------------|
| | <u>2015</u> | <u>2014</u> |
| Net income attributable to common stockholders | \$ 57,358 | \$ 45,791 |
| Real property depreciation and amortization | 47,272 | 44,088 |
| Noncontrolling interest | 9,945 | 8,180 |
| Gain on disposition of property | (40,346) | (31,306) |
| FFO - Basic and Diluted, as defined by NAREIT | 74,229 | 66,753 |
| Loss from early extinguishment of debt in connection with sale of real estate | - | 802 |
| FFO - Basic and Diluted, as adjusted by the Company | \$ 74,229 | \$ 67,555 |
| Weighted average common shares/units outstanding(1): | | |
| Basic | 67,940.3 | 67,336.5 |
| Diluted | 68,573.4 | 67,850.3 |

(1) Basic includes common stock outstanding plus UPREIT Units which can be converted into shares of common stock. Diluted includes additional common stock equivalents.

All REITs may not be using the same definition for FFO. Accordingly, the above presentation may not be comparable to other similarly titled measures of FFO of other REITs.

Table of Contents

Debt Covenants

The unsecured notes payable agreements and Credit Agreement require the Company to maintain certain financial ratios and measurements including a limitation on outstanding indebtedness and a minimum interest coverage ratio. The Company was in compliance with these financial covenants for all periods presented.

Economic Conditions

Substantially all of the leases at the communities are for a term of one year or less, which enables the Company to seek increased rents upon renewal of existing leases or commencement of new leases. These short-term leases minimize the potential adverse effect of inflation on rental income, although residents may leave without penalty at the end of their lease terms and may do so if rents are increased significantly.

Dividends and Distributions

On April 28, 2015, the Board of Directors declared a dividend of \$0.76 per share on the Company's common stock and approved a distribution of \$0.76 per UPREIT Unit for the quarter ended March 31, 2015. This is the equivalent of an annual dividend/distribution of \$3.04 per share/unit. The dividend and distribution are payable May 22, 2015, to stockholders and unitholders of record on May 12, 2015.

Contingencies

The Company is not a party to any legal proceedings which are expected to have a material adverse effect on the Company's liquidity, financial position or results of operations. The Company is subject to a variety of legal actions for personal injury or property damage arising in the ordinary course of its business, most of which are covered by general liability and property insurance. Various claims of employment and resident discrimination are also periodically brought, most of which also are covered by insurance. While the resolution of these matters cannot be predicted with certainty, management believes that the final outcome of such legal proceedings and claims will not have a material adverse effect on the Company's liquidity, financial position or results of operations.

Recently Adopted and Recently Issued Accounting Standards

Disclosure of recently adopted and recently issued accounting standards is incorporated herein by reference to the discussion under Part I, Item 1, Notes to Consolidated Financial Statements, Note 2.

Table of Contents**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The Company's primary market risk exposure is interest rate risk. The Company's debt is summarized as follows:

| | March 31, 2015 | | | | December 31, 2014 | | | |
|------------------------------|----------------------|---|--|---------------------|----------------------|---|--|---------------------|
| | Amount (Millions) | Weighted- Average Maturity Years | Weighted- Average Interest Rate | Percent of Total | Amount (Millions) | Weighted- Average Maturity Years | Weighted- Average Interest Rate | Percent of Total |
| Fixed rate secured debt | \$1,573 | 3.33 | 5.18% | 64.5% | \$1,613 | 3.51 | 5.20% | 65.7% |
| Variable rate secured debt | 24 | 2.00 | 2.92% | 1.0% | 24 | 2.25 | 2.90% | 1.0% |
| Fixed rate unsecured debt(a) | 450 | 3.99 | 2.96% | 18.5% | 450 | 4.24 | 2.96% | 18.3% |
| Variable rate unsecured debt | 391 | 1.81 | 1.19% | 16.0% | 369 | 2.02 | 1.19% | 15.0% |
| Total | \$2,438 | 3.19 | 4.11% | 100.0% | \$2,456 | 3.41 | 4.16% | 100.0% |

(a) Includes \$250 million of variable rate debt where the one-month LIBOR was swapped to a fixed rate of 0.685% at March 31, 2015 and December 31, 2014.

The Company uses a combination of fixed and variable rate secured and unsecured debt. The Company intends to use cash flows provided by operating activities and its existing line of credit to repay indebtedness and fund capital expenditures. On occasion, the Company may use its unsecured line of credit in connection with a property acquisition with the intention to refinance at a later date. The Company believes that increases in interest expense as a result of inflation would not significantly impact the Company's distributable cash flow.

On July 19, 2012, the Company entered into two interest rate swap agreements that effectively convert the one-month LIBOR portion of a \$250 million five-year variable rate unsecured term loan, originally due on December 8, 2016, from a variable rate of one-month LIBOR plus a spread of 1.00% to 2.00% based on the Company's leverage ratio to a fixed rate of 0.685% plus the applicable spread. On August 19, 2013, the Company amended the five-year variable rate unsecured term loan agreement to extend the maturity date to August 18, 2018. On November 4, 2013, the Company entered into three additional interest rate swap agreements that effectively convert the LIBOR portion of this loan to a fixed rate of 2.604% plus the applicable spread for the period December 8, 2016 through August 18, 2018. The Company is exposed to credit risk in the event of non-performance by the counterparties to the swaps. The Company minimizes this risk exposure by limiting counterparties to major banks who meet established credit and capital guidelines.

At March 31, 2015 and December 31, 2014, the fair value of the Company's total debt, including the unsecured notes payable and line of credit, amounted to a liability of \$2.54 billion and \$2.55 billion, respectively, compared to its carrying amount of \$2.44 billion and \$2.46 billion,

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

respectively. The Company estimates that a 100 basis point increase in market interest rates at March 31, 2015 would have changed the fair value of the Company's total debt to a liability of \$2.47 billion and would result in \$3.3 million higher interest expense on the variable rate debt on an annualized basis.

The Company intends to continuously monitor and actively manage interest costs on its variable rate debt portfolio and may enter into swap positions based upon market fluctuations. Accordingly, the cost of obtaining such interest rate protection agreements in relation to the Company's access to capital markets will continue to be evaluated. The Company has not, and does not plan to, enter into any derivative financial instruments for trading or speculative purposes. In addition, the Company believes that it has the ability to obtain funds through additional debt and equity offerings and the issuance of UPREIT Units for property acquisitions. As of March 31, 2015, the Company had no other material exposure to market risk.

Table of Contents

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the reports filed or submitted by the Company under the Securities Exchange Act of 1934, as amended (the Exchange Act), is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to the officers who certify the Company's financial reports and to the other members of senior management and the Board.

The principal executive officer and principal financial officer evaluated, as of March 31, 2015, the effectiveness of the disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) and have determined that such disclosure controls and procedures are effective.

There have been no changes in the internal controls over financial reporting identified in connection with that evaluation, or that occurred during the first quarter of the year ending December 31, 2015, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Table of Contents

PART II - OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

The Company is subject to a variety of legal actions for personal injury or property damage arising in the ordinary course of its business, most of which are covered by insurance. Various claims of employment and resident discrimination are also periodically brought. While the resolution of these matters cannot be predicted with certainty, management believes that the final outcome of such legal proceedings and claims will not have a material adverse effect on the Company's liquidity, financial position or results of operations.

ITEM 1A. RISK FACTORS

Refer to the Risk Factors disclosure in the Company's Form 10-K for the year ended December 31, 2014. There have been no material changes in these risk factors during the three months ended March 31, 2015 and through the date of this report.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES; USE OF PROCEEDS FROM REGISTERED SECURITIES

Unregistered Sales of Equity Securities

None.

Issuer Purchases of Equity Securities

The Company has a stock repurchase program, approved by the Board, under which it may repurchase shares of its common stock or UPREIT Units (the "Company Program"). The shares and units may be repurchased through open market or privately negotiated transactions at the discretion of Company management. The Board's action did not establish a specific target stock price or a specific timetable for share repurchases. At March 31, 2015, the Company had authorization to repurchase 2,291,160 shares of common stock and UPREIT Units under the Company Program. During the three months ended March 31, 2015, the Company did not repurchase any shares under the Company Program. The last year where the Company repurchased any shares under the program was 2008.

Participants in the Company's Stock Benefit Plan can use common stock of the Company that they already own to pay: 1) all or a portion of the exercise price payable to the Company upon the exercise of an option; and 2) the taxes associated with option exercises and the vesting of restricted stock awards. In such event, the common stock used to pay the exercise price or taxes is returned to authorized but unissued status, and for purposes of the table below is deemed to have been repurchased by the Company, but does not represent repurchases under the Company Program.

Edgar Filing: HOME PROPERTIES INC - Form 10-Q

The following table summarizes the total number of shares (units) repurchased by the Company during the quarter ended March 31, 2015:

| <u>Period</u> | <u>Total shares/units Purchased (1)(2)</u> | <u>Average price per share/unit</u> | <u>Maximum shares/units available under the Company Program</u> |
|----------------------------|--|---|---|
| Balance, December 31, 2014 | | | 2,291,160 |
| January 1 to 31, 2015 | 15,833 | \$ 66.90 | 2,291,160 |
| February 1 to 28, 2015 | 6,520 | 67.79 | 2,291,160 |
| March 1 to 31, 2015 | 1,577 | 67.96 | 2,291,160 |
| Balance, March 31, 2015 | 23,930 | \$ 67.21 | 2,291,160 |

(1) Shares of common stock in the amount of 814 already owned by option holders were used by those holders to pay the exercise price associated with their option exercise; and 22,565 shares of common stock already owned by restricted stock award holders were used by those holders to pay the taxes associated with their award vesting;

(2) The Company repurchased 551 shares of common stock through share repurchases by the transfer agent in the open market in connection with the Company's 401(k) Savings Plan employee deferral and Company matching elections.

Table of Contents

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS See Exhibit Index below.

Table of Contents

Exhibit Index

Except as otherwise indicated, the exhibits listed below are filed as part of this report. References to exhibits or other filings under the caption "Location" indicate that exhibit or other filing has been filed, that the indexed exhibit and the exhibit referred to are the same and that the exhibit referred to is incorporated by reference.

| <u>Exhibit Number</u> | <u>Exhibit</u> | <u>Location</u> |
|-----------------------|--|--------------------|
| 31.1 | Section 302 Certification of Chief Executive Officer | Filed herewith |
| 31.2 | Section 302 Certification of Chief Financial Officer | Filed herewith |
| 32.1 | Section 906 Certification of Chief Executive Officer | Furnished herewith |
| 32.2 | Section 906 Certification of Chief Financial Officer | Furnished herewith |
| 101 | XBRL (eXtensible Business Reporting Language). The following materials from the Home Properties, Inc. Quarterly Report on Form 10-Q for the period ended March 31, 2015, formatted in XBRL: (i) consolidated balance sheets, (ii) consolidated statements of operations, (iii) consolidated statements of comprehensive income, (iv) consolidated statements of equity, (v) consolidated statements of cash flows and (vi) notes to consolidated financial statements. As provided in Rule 406T of Regulation S-T, this information is filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934. | Filed herewith |

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HOME PROPERTIES, INC.
(Registrant)

Date: May 1, 2015

By: /s/ Edward J. Pettinella
Edward J. Pettinella
President and Chief Executive Officer

Date: May 1, 2015

By: /s/ David P. Gardner
David P. Gardner
Executive Vice President and
Chief Financial Officer