AMEDISYS INC Form 10-Q October 27, 2009 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington D.C. 20549

# **FORM 10-Q**

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2009

or

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_

Commission File Number: 0-24260

AMEDISYS, INC.

(Exact Name of Registrant as Specified in its Charter)

**Delaware** (State or other jurisdiction of

11-3131700 (I.R.S. Employer

incorporation or organization)

Identification No.)

5959 S. Sherwood Forest Blvd., Baton Rouge, LA 70816

(Address of principal executive offices, including zip code)

(225) 292-2031 or (800) 467-2662

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes "No"

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer b Accelerated filer Non-accelerated filer Smaller reporting company (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No b

The number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date, is as follows: Common stock, \$0.001 par value, 27,963,990 shares outstanding as of October 22, 2009.

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#### SPECIAL CAUTION CONCERNING FORWARD-LOOKING STATEMENTS AND AVAILABLE INFORMATION

#### **Special Caution Concerning Forward-Looking Statements**

When included in this Quarterly Report on Form 10-Q, words like believes, belief, expects, plans, anticipates, intends. estimates, may, might, would, should and similar expressions are intended to identify forward-looking statements as defined by the Private Securities Litigation Reform Act of 1995. These forward-looking statements involve a variety of risks and uncertainties that could cause actual results to differ materially from those described therein. These risks and uncertainties include, but are not limited to the following: changes in Medicare and other medical payment levels, our ability to open agencies, acquire additional agencies and integrate and operate these agencies effectively, changes in or our failure to comply with existing Federal and State laws or regulations or the inability to comply with new government regulations on a timely basis, competition in the home health industry, changes in the case mix of patients and payment methodologies, changes in estimates and judgments associated with critical accounting policies, our ability to maintain or establish new patient referral sources, our ability to attract and retain qualified personnel, changes in payments and covered services due to the economic downturn and deficit spending by Federal and state governments, future cost containment initiatives undertaken by third-party payors, our access to financing due to the volatility and disruption of the capital and credit markets, our ability to meet debt service requirements and comply with covenants in debt agreements, business disruptions due to natural disasters or acts of terrorism, our ability to integrate and manage our information systems and various other matters, many of which are beyond our control.

Because forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified, you should not rely on any forward-looking statement as a prediction of future events. We expressly disclaim any obligation or undertaking and we do not intend to release publicly any updates or changes in our expectations concerning the forward-looking statements or any changes in events, conditions or circumstances upon which any forward-looking statement may be based, except as required by law. For a discussion of some of the factors discussed above as well as additional factors, see our Annual Report on Form 10-K for the year ended December 31, 2008, filed with the Securities and Exchange Commission (SEC) on February 17, 2009, particularly Part I, Item 1A. Risk Factors therein, which are incorporated herein by reference. Additional risk factors may also be described in reports that we file from time to time with the SEC.

#### **Available Information**

Our company website address is www.amedisys.com. We use our website as a channel of distribution for important company information. Important information, including press releases, analyst presentations and financial information regarding our company is routinely posted on and accessible on the Investor Relations subpage of our website, which is accessible by clicking on the tab labeled Investors on our website home page. We also use our website to expedite public access to time-critical information regarding our company in advance of or in lieu of distributing a press release or a filing with the SEC disclosing the same information. Therefore, investors should look to the Investor Relations subpage of our web site for important and time-critical information. Visitors to our website can also register to receive automatic e-mail and other notifications alerting them when new information is made available on the Investor Relations subpage of our website. In addition, we make available on the Investor Relations subpage of our website (under the link SEC filings) free of charge our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, ownership reports on Forms 3, 4 and 5 and any amendments to those reports as soon as practicable after we electronically file such reports with the SEC. Further, copies of our Certificate of Incorporation and Bylaws, our Code of Ethical Business Conduct and the charters for the Audit, Compensation and Nominating and Governance Committees of our Board are also available on the Investor Relations subpage of our website (under the link Corporate Governance).

Additionally, our filings can also be obtained at the SEC s Public Reference Room at 100 F Street, NE, Room 1580, Washington, D.C. 20549. Information on the operation of the Public Reference Room may be obtained by calling the SEC at (800) SEC-0330. Our electronically filed reports can also be obtained on the SEC s internet site at http://www.sec.gov.

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#### PART I. FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS

# AMEDISYS, INC. AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED BALANCE SHEETS

(Amounts in thousands, except share data)

# (Unaudited)

	September 30, 2009		December 31, 2008		
ASSETS	-				
Current assets:					
Cash and cash equivalents	\$	45,160	\$	2,847	
Patient accounts receivable, net of allowance for doubtful accounts of \$28,352 and \$27,052		141,011		175,698	
Prepaid expenses		9,199		8,086	
Other current assets		5,539		7,719	
Total current assets		200,909		194,350	
Property and equipment, net of accumulated depreciation of \$54,192 and \$39,208		87,021		79,258	
Goodwill		765,137		733,881	
Intangible assets, net of accumulated amortization of \$10,648 and \$7,944		57,361		42,388	
Other assets, net		20,512		20,317	
Total assets	\$	1,130,940	\$	1,070,194	
LIABILITIES AND EQUITY					
Current liabilities:					
Accounts payable	\$	18,999	\$	18,652	
Accrued expenses		158,527		134,049	
Obligations due Medicare		4,618		4,631	
Current portion of long-term obligations		43,779		42,632	
Current portion of deferred income taxes		6,661		4,663	
Total current liabilities		232,584		204,627	
Long-term obligations, less current portion		179,440		285,942	
Deferred income taxes		24,114		11,548	
Other long-term obligations		8,654		5,959	
Total liabilities		444,792		508,076	
Commitments and Contingencies - Note 6					
Equity:					
Preferred stock, \$0.001 par value, 5,000,000 shares authorized; none issued or outstanding		-		-	
Common stock, \$0.001 par value, 60,000,000 shares authorized; 28,034,474 and					
27,191,946 shares issued; and 27,922,432 and 27,083,231 shares outstanding		28		27	
Additional paid-in capital		351,582		326,120	
Treasury stock at cost, 112,042 and 108,715 shares of common stock		(735)		(617)	
Accumulated other comprehensive loss		(36)		(447)	
Retained earnings		334,296		236,252	

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Total Amedisys, Inc. stockholders equity	685,135	561,335
Noncontrolling interests	1,013	783
Total equity	686,148	562,118
Total liabilities and equity	\$ 1,130,940	\$ 1,070,194

The accompanying notes are an integral part of these condensed consolidated financial statements.

# AMEDISYS, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED INCOME STATEMENTS

(Amounts in thousands, except per share data)

(Unaudited)

	For	For the three-month periods ended September 30,			For the nine-month periods ended September 30,			
		2009		2008		2009		2008
Net service revenue	\$	388,257	\$	321,561	\$	1,107,987	\$	847,319
Cost of service, excluding depreciation and amortization		183,619		151,122		527,096		400,644
General and administrative expenses:								
Salaries and benefits		87,260		72,124		242,340		190,823
Non-cash compensation		820		1,923		5,740		4,244
Other		43,765		40,641		128,456		110,146
Provision for doubtful accounts		4,578		6,228		16,481		15,505
Depreciation and amortization		7,481		5,885		20,682		15,728
Operating expenses		327,523		277,923		940,795		737,090
Operating income		60,734		43,638		167,192		110,229
Other (expense) income:								
Interest income		28		200		161		938
Interest expense		(2,682)		(5,033)		(9,094)		(11,607)
Miscellaneous, net		979		(186)		2,699		(9)
Total other expense		(1,675)		(5,019)		(6,234)		(10,678)
Income before income taxes		59.059		38.619		160,958		99,551
Income tax expense		(23,033)		(15,144)		(62,774)		(39,253)
		(==,===)		(10,11)		(==,)		(=>,===)
Net income		36,026		23,475		98,184		60,298
Net (income) loss attributable to noncontrolling interests		(86)		18		(140)		43
Net (income) loss attributable to noncontrolling interests		(80)		10		(140)		43
Net income attributable to Amedisys, Inc.	\$	35,940	\$	23,493	\$	98,044	\$	60,341
Net income attributable to Amedisys, Inc. common stockholders:								
Basic	\$	1.31	\$	0.88	\$	3.62	\$	2.29
Diluted	\$	1.29	\$	0.87	\$	3.55	\$	2.25
Weighted average shares outstanding:								
Basic		27,340		26,556		27,106		26,363
		,		,		,		
Diluted		27,912		27,018		27,615		26,835

The accompanying notes are an integral part of these condensed consolidated financial statements.

# AMEDISYS, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in thousands)

(Unaudited)

	For the nine-month periods ended September 30,		
	2009	2008	
Cash Flows from Operating Activities:			
Net income	\$ 98,184	\$ 60,298	
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	20,682	15,728	
Provision for doubtful accounts	16,481	15,505	
Non-cash compensation	5,740	4,244	
401(k) employer match	13,827	8,726	
Loss on disposal of property and equipment	593	611	
Deferred income taxes	11,677	17,939	
Write off of deferred debt issuance costs	-	406	
Equity in earnings of unconsolidated joint ventures	(1,721)	(557)	
Amortization of deferred debt issuance costs	1,182	813	
Return on equity investment	625	187	
Changes in operating assets and liabilities, net of impact of acquisitions:			
Patient accounts receivable			