

FINISH LINE INC /IN/  
Form 10-Q  
June 25, 2010

# SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 10-Q

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended May 29, 2010

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File number 0-20184

### **The Finish Line, Inc.**

(Exact name of registrant as specified in its charter)

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**Indiana**  
(State or other jurisdiction of  
incorporation or organization)

**35-1537210**  
(I.R.S. Employer  
identification number)

**3308 North Mitthoeffer Road Indianapolis, Indiana**  
(Address of principal executive offices)

**46235**  
(zip code)

**317-899-1022**

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Securities Exchange Act of 1934.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Shares of common stock outstanding at June 18, 2010:

Class A	52,258,447
Class B	2,144,112

## PART 1. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## THE FINISH LINE, INC.

## CONSOLIDATED BALANCE SHEETS

(In thousands)

	May 29, 2010 (unaudited)	May 30, 2009 (unaudited)	February 27, 2010
<b>ASSETS</b>			
<b>CURRENT ASSETS:</b>			
Cash and cash equivalents	\$ 248,090	\$ 118,959	\$ 234,508
Accounts receivable, net	2,338	2,454	3,767
Merchandise inventories, net	197,750	241,571	190,894
Income taxes receivable		8,240	
Other	5,473	5,521	14,438
Total current assets	453,651	376,745	443,607
<b>PROPERTY AND EQUIPMENT:</b>			
Land	1,557	1,557	1,557
Building	41,620	41,847	41,620
Leasehold improvements	226,578	249,269	225,718
Furniture, fixtures and equipment	105,582	110,684	104,295
Construction in progress	1,834	650	2,635
	377,171	404,007	375,825
Less accumulated depreciation	245,130	237,011	239,882
	132,041	166,996	135,943
Deferred income taxes	26,726	37,943	27,357
Other assets, net	4,403	1,632	3,361
Total assets	\$ 616,821	\$ 583,316	\$ 610,268

See accompanying notes.

## THE FINISH LINE, INC.

## CONSOLIDATED BALANCE SHEETS

(In thousands)

	May 29, 2010 (unaudited)	May 30, 2009 (unaudited)	February 27, 2010
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>			
<b>CURRENT LIABILITIES:</b>			
Accounts payable	\$ 66,533	\$ 54,653	\$ 60,301
Employee compensation	12,003	11,308	16,258
Accrued property and sales tax	6,082	6,679	7,637
Income taxes payable	1,452		10,119
Deferred income taxes	4,023	7,209	4,370
Other liabilities and accrued expenses	14,799	15,514	16,258
<b>Total current liabilities</b>	<b>104,892</b>	<b>95,363</b>	<b>114,943</b>
Deferred credits from landlords	38,863	49,546	40,006
Other long-term liabilities	14,705	14,877	13,169
<b>SHAREHOLDERS EQUITY:</b>			
Preferred stock, \$.01 par value; 1,000 shares authorized; none issued			
Common stock, \$.01 par value			
Class A:			
Shares authorized 100,000			
Shares issued (May 29, 2010 57,532; May 30, 2009 55,764; February 27, 2010 57,256)			
Shares outstanding (May 29, 2010 51,869; May 30, 2009 50,667; February 27, 2010 51,085)	575	558	572
Class B:			
Shares authorized 10,000			
Shares issued and outstanding (May 29, 2010 1,778; May 30, 2009 3,546; February 27, 2010 2,053)	18	35	21
Additional paid-in capital	192,421	187,303	189,664
Retained earnings	323,776	281,501	312,305
Treasury stock (May 29, 2010 5,663; May 30, 2009 5,097; February 27, 2010 6,171)	(58,429)	(45,867)	(60,412)
<b>Total shareholders equity</b>	<b>458,361</b>	<b>423,530</b>	<b>442,150</b>
<b>Total liabilities and shareholders equity</b>	<b>\$ 616,821</b>	<b>\$ 583,316</b>	<b>\$ 610,268</b>

See accompanying notes.

## THE FINISH LINE, INC.

## CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per share amounts)

(Unaudited)

	Thirteen Weeks Ended	
	May 29, 2010	May 30, 2009
Net sales	\$ 282,398	\$ 259,096
Cost of sales (including occupancy costs)	188,428	182,722
Gross profit	93,970	76,374
Selling, general and administrative expenses	71,779	73,154
Store closing costs		231
Operating income	22,191	2,989
Interest income, net	64	104
Income from continuing operations before income taxes	22,255	3,093
Income tax expense	8,586	1,334
Income from continuing operations	13,669	1,759
Loss from discontinued operations, net of income taxes	(23)	(2,367)
Net income (loss)	\$ 13,646	\$ (608)
Income (loss) per basic share:		
Income from continuing operations	\$ 0.25	\$ 0.03
Loss from discontinued operations		(0.04)
Net income (loss)	\$ 0.25	\$ (0.01)
Basic weighted average shares	53,475	54,153
Income (loss) per diluted share:		
Income from continuing operations	\$ 0.25	\$ 0.03
Loss from discontinued operations		(0.04)
Net income (loss)	\$ 0.25	\$ (0.01)
Diluted weighted average shares	54,297	54,408
Dividends declared per share	\$ 0.04	\$ 0.03

See accompanying notes.

## THE FINISH LINE, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands) - (Unaudited)

	Thirteen Weeks Ended	
	May 29, 2010	May 30, 2009
<b>OPERATING ACTIVITIES:</b>		
Net income (loss)	\$ 13,646	\$ (608)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation and amortization	6,431	8,147
Deferred income taxes	284	(657)
(Gain) loss on disposal of property and equipment	(22)	292
Share-based compensation	939	944
Excess tax benefits from share-based compensation	(841)	(56)
Changes in operating assets and liabilities:		
Accounts receivable, net	1,430	2,476
Merchandise inventories, net	(6,856)	(2,162)
Other assets	9,151	12,848
Accounts payable	6,231	(9,762)
Employee compensation	(4,255)	(1,291)
Accrued income taxes payable/receivable	(6,840)	141
Other liabilities and accrued expenses	(2,464)	(1,412)
Deferred credits from landlords	(1,143)	(2,393)
Net cash provided by operating activities	15,691	6,507
<b>INVESTING ACTIVITIES:</b>		
Payments for sale of discontinued operations	(500)	
Additions to property and equipment	(2,538)	(2,295)
Proceeds from disposals of property and equipment	36	19
Proceeds from sale of marketable securities		14,913
Net cash (used in) provided by investing activities	(3,002)	12,637
<b>FINANCING ACTIVITIES:</b>		
Dividends paid to shareholders	(2,160)	(1,645)
Proceeds from issuance of common stock	2,212	442
Excess tax benefits from share-based compensation	841	56
Net cash provided by (used in) financing activities	893	(1,147)
Net increase in cash and cash equivalents	13,582	17,997
Cash and cash equivalents at beginning of period	234,508	100,962
Cash and cash equivalents at end of period	\$ 248,090	\$ 118,959

See accompanying notes.

**THE FINISH LINE, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**1. Summary of Significant Accounting Policies**

***Basis of Presentation***

The accompanying unaudited consolidated financial statements of The Finish Line, Inc., along with its wholly-owned subsidiaries, (collectively, the Company) have been prepared in accordance with accounting principles generally accepted in the United States (GAAP) for interim financial information and with instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all the information and footnotes required by GAAP for complete financial statements. Preparation of the financial statements requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from these estimates. In the opinion of management, all adjustments, consisting only of normal recurring adjustments, considered necessary for a fair presentation, have been included.

The Company has experienced, and expects to continue to experience, significant variability in sales and net income (loss) from reporting period to reporting period. Therefore, the results of the interim periods presented herein are not necessarily indicative of the results to be expected for any other interim period or the full year.

Certain amounts in the financial statements of the prior year have been reclassified to conform to the current year presentation. These reclassifications had no effect on net income (loss).

These financial statements should be read in conjunction with the financial statements and notes thereto contained in the Company's Annual Report on Form 10-K for the year ended February 27, 2010 (fiscal 2010).

**2. Discontinued Operations*****Man Alive***

On June 21, 2009, The Finish Line, Inc. and its wholly owned subsidiary The Finish Line Man Alive, Inc. ( *Man Alive* ) entered into a definitive asset purchase agreement (the *Purchase Agreement* ) with Man Alive Acquisitions, LLC ( *the Buyer* ), under which the Buyer assumed certain assets and liabilities of Man Alive. Both The Finish Line, Inc. and over eighty separate entities which are affiliated with the Buyer joined the Agreement to guaranty the obligations of Man Alive and the Buyer under the Purchase Agreement, respectively. The transaction closed on July 3, 2009 with an effective date of July 4, 2009.

Man Alive's net assets primarily consisted of property and equipment of \$6,779,000 and inventories of \$7,377,000 as of May 30, 2009. The results of operations of Man Alive have been classified in discontinued operations for all periods presented. The financial results of the Man Alive operations, which are included in discontinued operations in the accompanying Consolidated Statements of Operations, were as follows (in thousands):

	<b>Thirteen weeks ended</b>	
	<b>May 29, 2010</b>	<b>May 30, 2009</b>
	<b>(unaudited)</b>	
Net sales	\$	\$ 8,133
Loss from discontinued operations	\$ (37)	\$ (3,914)
Income tax benefit	(14)	(1,549)
Loss from discontinued operations, net of income tax	\$ (23)	\$ (2,365)

Based on the Purchase Agreement with the Buyer, the Company anticipates that all cash outlays related to deferred payments to Man Alive will be made by July 2010. The balance and net activity for the \$2.0 million installment payment to the Buyer, which is included within *Other liabilities and accrued expenses*, are as follows (in thousands):

	<b>Installment Payment</b>	
	<b>(unaudited)</b>	
Balance at February 28, 2009	\$	
Provision (Fiscal 2010)		2,000
Cash payments (Fiscal 2010)		(1,333)
Balance at February 27, 2010		667
Cash payments (Fiscal 2011)		(500)
Balance at May 29, 2010	\$	167



### 3. Fair Value Measurements

Fair value measurements are determined based upon the exit price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants exclusive of any transaction costs. The Company utilizes a fair value hierarchy based upon the observability of inputs used in valuation techniques as follows:

Level 1: Observable inputs such as quoted prices in active markets;

Level 2: Inputs, other than quoted prices in active markets, that are observable either directly or indirectly; and

Level 3: Unobservable inputs in which there is little or no market data, which require the reporting entity to develop its own assumptions. The Company has cash equivalents in short-term money market funds invested primarily in high-quality tax-exempt municipal instruments. The primary objective of our short-term investment activity is to preserve our capital for the purpose of funding operations and we do not enter into short-term investments for trading or speculative purposes. The fair values are based on unadjusted quoted market prices for the funds in active markets with sufficient volume and frequency (Level 1). Also included in Level 1 assets are mutual fund investments under the non-qualified deferred compensation plan. The Company estimates the fair value of these investments on a recurring basis using market prices that are readily available.

As of May 29, 2010, the Company had no non-financial assets or non-financial liabilities requiring measurement at fair value.

### 4. Recent Accounting Pronouncements

In January 2010, the Financial Accounting Standards Board issued Accounting Standards Update ( ASU ) 2010-06, which amends Accounting Standards Codification ( ASC ) 820-10, Fair Value Measurement and Disclosures , and requires new disclosures surrounding certain fair value measurements. ASU 2010-06 is effective for the first interim or annual reporting period beginning on or after December 15, 2009, except for certain disclosures about purchases, sales, issuances and settlements in the rollforward of activity in Level 3 fair value measurements, which are effective for the first interim and annual reporting periods beginning on or after December 15, 2010. The adoption of ASU 2010-06 did not have a material effect on the Company's consolidated financial statements.

Other recent ASU's issued by the FASB and guidance issued by the SEC did not, or are not believed by management to, have a material effect on the Company's present or future consolidated financial statements.

## 5. Common Stock

On January 21, 2010, the Company's Board of Directors increased its quarterly cash dividend from \$0.03 per share to \$0.04 per share of its Class A and Class B common stock. The Company declared dividends of \$2,174,000 during the thirteen weeks ended May 29, 2010. The cash dividend of \$2,174,000 was paid on June 14, 2010 to shareholders of record on May 28, 2010 and was accrued as of May 29, 2010 in Other liabilities and accrued expenses. Further declarations of dividends, if any, remain at the discretion of the Company's Board of Directors.

On July 17, 2008, the Company's Board of Directors authorized a new stock repurchase program to repurchase up to 5,000,000 shares of the Company's Class A common stock outstanding through December 31, 2011. The Company believes that adoption of the repurchase program could be a viable use of excess cash. The treasury shares may be issued upon the exercise of employee stock options, issuance of shares for the Employee Stock Purchase Plan, issuance of restricted stock, or for other corporate purposes. Such purchases, if any, will occur from time to time, as market conditions warrant and as the Company deems appropriate when judged against other alternative uses of cash. The Company did not purchase any shares under the stock repurchase program during the thirteen weeks ended May 29, 2010 or May 30, 2009. The remaining shares available for repurchase under the stock repurchase program are 3,610,287 shares as of May 29, 2010.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

*This quarterly report on Form 10-Q may contain certain statements that we believe are, or may be considered to be, forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements generally can be identified by use of statements that include phrases such as believe, expect, anticipate, intend, plan, foresee, may, will, estimates, potential, continue or other similar words or phrases. Similarly, statements that describe our objectives, plans or goals also are forward-looking statements. All of these forward-looking statements are subject to risks and uncertainties that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statement. The principal risk factors that could cause actual performance and future actions to differ materially from the forward-looking statements include, but are not limited to, the Company's reliance on a few key vendors for a majority of its merchandise purchases (including a significant portion from one key vendor); fluctuations in oil prices causing changes in gasoline and energy prices, resulting in changes in consumer spending and utility and product costs; product demand and market acceptance risks; further deterioration of economic and business conditions; the inability to locate and obtain acceptable lease terms for the Company's stores; the effect of competitive products and pricing; the availability of products; loss of key employees; management of strategic growth initiatives; and the other risks detailed in the Company's Securities and Exchange Commission filings. Readers are urged to consider these factors carefully in evaluating the forward-looking statements. The forward-looking statements included in this Form 10-Q are made only as of the date of this report and we undertake no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.*

**General**

The following discussion and analysis should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations, including Critical Accounting Policies, included in the Company's Annual Report on Form 10-K for the year ended February 27, 2010 (fiscal 2010). Unless otherwise noted, all amounts reflect the results of the Company's continuing operations and therefore Man Alive and Paiva store information and results have been excluded from the following information.

The following table sets forth store and square feet information for each of the following periods:

	<b>Thirteen weeks ended</b>	
	<b>May 29, 2010</b>	<b>May 30, 2009</b>
<b>Number of Stores:</b>		
Beginning of period	666	689
Opened	4	
Closed	(3)	(5)
End of period	667	684
	<b>May 29, 2010</b>	<b>May 30, 2009</b>
<b>Square feet information as of:</b>		
Square feet	3,579,976	3,698,519
Average store size	5,367	5,407

**Results of Operations**

The following table sets forth net sales of the Company by major category for each of the following periods (in thousands):

Category	Thirteen Weeks Ended			
	May 29, 2010 (Unaudited)		May 30, 2009 (Unaudited)	
Footwear	\$ 249,883	88%	\$ 226,891	88%
Softgoods	32,515	12%	32,205	12%
<b>Total</b>	<b>\$ 282,398</b>	<b>100%</b>	<b>\$ 259,096</b>	<b>100%</b>

The following table and subsequent discussion sets forth operating data of the Company as a percentage of net sales for the periods indicated below.

	Thirteen Weeks Ended	
	May 29, 2010 (Unaudited)	May 30, 2009
Net sales	100.0%	100.0%
Cost of sales (including occupancy costs)	66.7	70.5
Gross profit	33.3	29.5
Selling, general and administrative expenses	25.4	28.2
Store closing costs		0.1
Operating income	7.9	1.2
Interest income, net		
Income from continuing operations before income taxes	7.9	1.2
Income tax expense	3.1	0.5
Income from continuing operations	4.8	0.7
Loss from discontinued operations, net of income taxes		(0.9)
Net income (loss)	4.8%	(0.2)%

**THIRTEEN WEEKS ENDED MAY 29, 2010 COMPARED TO THIRTEEN WEEKS ENDED MAY 30, 2009***Net Sales*

	Thirteen weeks ended	
	May 29, 2010	May 30, 2009
	(dollars in thousands)	
	(unaudited)	
Net sales	\$ 282,398	\$ 259,096
Comparable store net sales increase (decrease)	10.9%	(3.9)%

Net sales increased 9.0% for the thirteen weeks ended May 29, 2010 compared to the thirteen weeks ended May 30, 2009. The increase was attributable to a comparable store net sales increase of 10.9% for the thirteen weeks ended May 29, 2010 resulting primarily from an 8.9% increase in average dollar per transaction offset partially by a slight decline in store traffic. In addition, there was a \$2.2 million increase in net sales from stores that were opened after May 30, 2009, offset by reduced sales of \$5.4 million from 26 closed stores along with down time and reduced square footage related to remodeled/relocated stores. Comparable footwear net sales for the thirteen weeks ended May 29, 2010 increased 12.0% while comparable softgoods net sales increased 3.4% for the period. The increase in comparable footwear net sales is attributable to strong product sales in running and toning categories and a 6.8% increase in average selling price as the Company continues to focus on premium products.

*Cost of Sales (Including Occupancy Costs) and Gross Profit*

	Thirteen weeks ended	
	May 29, 2010	May 30, 2009
	(dollars in thousands)	
	(unaudited)	
Cost of sales (including occupancy costs)	\$ 188,428	\$ 182,722
Gross profit	\$ 93,970	\$ 76,374
Gross profit as a percentage of net sales	33.3%	29.5%

The 3.8% increase in gross profit, as a percentage of net sales, for the thirteen weeks ended May 29, 2010 as compared to the thirteen weeks ended May 30, 2009 was due to a 1.8% increase in product margin as a percentage of net sales and a 2.0% decrease in occupancy costs as a percentage of net sales. The 1.8% increase in product margin is primarily attributable to higher full price sales as a percentage of total sales due to premium product offerings and the success of the Company's strategy to appropriately position inventory levels. The 2.0% decrease in occupancy costs as a percentage of net sales is primarily the result of leveraging the 10.9% comparable store net sales increase, operating 17 fewer stores at May 29, 2010 compared to May 30, 2009 as well as obtaining favorable lease renewals.

*Selling, General and Administrative Expenses*

	Thirteen weeks ended	
	May 29, 2010	May 30, 2009
	(dollars in thousands)	
	(unaudited)	
Selling, general and administrative expenses	\$ 71,779	\$ 73,154
Selling, general and administrative expenses as a percentage of net sales	25.4%	28.2%

The \$1.4 million decrease in selling, general and administrative expenses for the thirteen weeks ended May 29, 2010 as compared to the thirteen weeks ended May 30, 2009 was primarily due to a decrease in depreciation attributable to closed stores, store impairments during the 4<sup>th</sup> quarter of fiscal 2010 and minimal new store openings the past couple of years. The decrease in selling, general and administrative expenses as a percentage of net sales was primarily due to expense leveraging as a result of higher net sales and a continued focus on controlling expenses.

*Store Closing Costs*

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Thirteen weeks ended  
May 29, 2010      May 30, 2009  
(dollars in thousands)  
(unaudited)

Store closing costs	\$	\$	231
Store closing costs as a percentage of net sales	%		0.1%

Store closing costs represent the non-cash write-off of any property and equipment upon a store closing.

**Interest Income, Net**

	Thirteen weeks ended	
	May 29, 2010	May 30, 2009
	(dollars in thousands) (unaudited)	
Interest income, net	\$ 64	\$ 104
Interest income, net as a percentage of net sales	%	%

The decrease of \$40,000 was due to lower earned interest rates as invested balances were higher during the thirteen weeks ended May 29, 2010 compared to the thirteen weeks ended May 30, 2009.

**Income Taxes**

	Thirteen weeks ended	
	May 29, 2010	May 30, 2009
	(dollars in thousands) (unaudited)	
Income tax expense	\$ 8,586	\$ 1,334
Income tax expense as a percentage of net sales	3.1%	0.5%
Effective income tax rate	38.6%	43.1%

The increase in income tax expense of \$7.3 million is due to income from continuing operations before income taxes increasing to \$22.3 million for the thirteen weeks ended May 29, 2010 from \$3.1 million for the thirteen weeks ended May 30, 2009. The decrease in effective tax rate is due to the reduced impact of discrete items as a percent of pre-tax income because of an increase in pre-tax income for the thirteen weeks ended May 29, 2010 compared to the thirteen weeks ended May 30, 2009.

**Income from Continuing Operations**

	Thirteen weeks ended	
	May 29, 2010	May 30, 2009
	(dollars in thousands) (unaudited)	
Income from continuing operations	\$ 13,669	\$ 1,759
Income from continuing operations as a percentage of net sales	4.8%	0.7%
Income from continuing operations per diluted share	\$ 0.25	\$ 0.03

The \$11.9 million increase in income from continuing operations is attributable to the net sales improvement, maximizing product margins and managing expenses as discussed above.

**Loss from Discontinued Operations**

	Thirteen weeks ended	
	May 29, 2010	May 30, 2009
	(dollars in thousands) (unaudited)	
Loss from discontinued operations, net of income taxes	\$ (23)	\$ (2,367)
Loss from discontinued operations, net of income taxes as a percentage of net sales	%	(0.9)%

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For the thirteen weeks ended May 30, 2009, the \$2.4 million loss from discontinued operations, net of income taxes, represented operating losses from Man Alive. Man Alive was sold effective July 4, 2009 and therefore the financial results of Man Alive have been classified in discontinued operations for all periods presented. See Note 2 to the Company's unaudited financial statements in this document for a further discussion of the Company's discontinued operations.



**Liquidity and Capital Resources**

The Company's primary source of working capital is cash flow from operations. The following table sets forth material balance sheet and liquidity measures of the Company (dollars in thousands):

	May 29, 2010 (unaudited)	May 30, 2009 (unaudited)	February 27, 2010
Cash and cash equivalents	\$ 248,090	\$ 118,959	\$ 234,508
Merchandise inventories, net	\$ 197,750	\$ 241,571	\$ 190,894
Interest-bearing debt	\$	\$	\$
Working capital	\$ 348,759	\$ 281,382	\$ 328,664

**Operating Activities**

The Company had cash flows provided by operating activities during the thirteen weeks ended May 29, 2010 of \$15.8 million compared to \$6.5 million provided by operating activities during the thirteen weeks ended May 30, 2009. The increase in cash provided by operating activities as compared to the prior year period was primarily due to improved operating results. Cash equivalents are invested in short-term money market funds invested primarily in high-quality tax-exempt municipal instruments with daily liquidity.

Merchandise inventories at May 30, 2009 contained Man Alive inventories of \$7.4 million. On a comparable per square foot basis, Finish Line merchandise inventories decreased 12.8% at May 29, 2010 compared to May 30, 2009, and were 3.9% higher than at February 27, 2010. The 12.8% decrease per square foot compared to May 30, 2009 is a result of management's focus on improving inventory turns and productivity.

**Investing Activities**

The Company had cash flows used in investing activities for the thirteen weeks ended May 29, 2010 of \$3.0 million compared to net cash provided by investing activities of \$12.6 million for the thirteen weeks ended May 30, 2009. The \$3.0 million used in the thirteen weeks ended May 29, 2010 was a result of \$2.5 million used primarily for the construction of new stores, the remodeling of existing stores and merchandise system enhancements, along with \$0.5 million in payments related to the sale of discontinued operations. Included in the \$12.6 million provided in the thirteen weeks ended May 30, 2009 was \$14.9 million in proceeds from the sale of marketable securities.

For the year ending February 26, 2011, the Company anticipates opening 8 to 10 new stores (4 opened during the thirteen weeks ended May 29, 2010), remodeling 15 to 20 existing stores (3 remodeled during the thirteen weeks ended May 29, 2010), and closing 10 to 15 stores (3 closed during the thirteen weeks ended May 29, 2010). The number of closings is down from our previous estimate due to our landlord partners willingness to work with us on underperforming stores. In addition, the Company has various other corporate capital and technology projects that will require capital expenditures. The Company expects capital expenditures for the current fiscal year to approximate \$20.0 to \$25.0 million.

**Financing Activities**

The Company had cash flows provided by financing activities for the thirteen weeks ended May 29, 2010 of \$0.9 million compared to net cash used in financing activities of \$1.1 million for the thirteen weeks ended May 30, 2009. The \$2.0 million change is due to a \$1.7 million increase in proceeds received from the issuance of common stock in connection with employee stock programs and a \$0.8 million increase in excess tax benefits from share-based compensation, partially offset by a \$0.5 million increase in dividends paid.

On February 18, 2010, the Company entered into an unsecured \$50.0 million Revolving Credit Facility Agreement (the 2010 Credit Agreement) with certain lenders, which expires on March 1, 2013. The 2010 Credit Agreement also provides that, under certain circumstances, the Company may increase the aggregate maximum amount of the credit facility by up to an additional \$50.0 million. The 2010 Credit Agreement will be used by the Company to issue letters of credit. It is the Company's intention to support working capital needs and fund capital expenditures from operating cash flows and cash on hand in the foreseeable future.

On July 17, 2008, the Company's Board of Directors authorized a stock repurchase program to repurchase up to 5,000,000 shares of the Company's outstanding Class A common stock. Under the stock repurchase program, the Company may purchase shares through December 31, 2011. The Company did not repurchase any shares under the stock repurchase program during the thirteen weeks ended May 29, 2010 or May 30, 2009. The remaining shares available for repurchase under the stock repurchase program are 3,610,287 shares as of May 29, 2010.



On January 21, 2010, the Company's Board of Directors approved an increase to its quarterly cash dividends from \$0.03 per share to \$0.04 per share of Class A and Class B common stock. The Company declared dividends of \$2.2 million and \$1.6 million during the thirteen weeks ended May 29, 2010 and the thirteen weeks ended May 30, 2009, respectively. As of May 29, 2010 and May 30, 2009, dividends declared but not paid of \$2.2 million and \$1.6 million, respectively, were accrued in Other liabilities and accrued expenses on the Consolidated Balance Sheets. Further declarations of dividends, if any, remain at the discretion of the Company's Board of Directors.

#### ***Contractual Obligations***

The Company's contractual obligations primarily consist of long-term debt, operating leases and purchase orders for merchandise inventory. For the thirteen weeks ended May 29, 2010, there were no significant changes to the Company's contractual obligations from those identified in the Company's Annual Report on Form 10-K for the fiscal year ended February 27, 2010, other than those which occur in the normal course of business (primarily changes in the Company's merchandise inventory related to purchase obligations, which fluctuate throughout the year as a result of the seasonal nature of the Company's operations, and reduction of operating leases due to store closings).

#### ***Critical Accounting Policies and Estimates***

The preparation of financial statements in conformity with generally accepted accounting principles requires management to adopt accounting policies related to estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period, as well as the related disclosure of contingent assets and liabilities at the date of the financial statements. On an ongoing basis, management evaluates its accounting policies, estimates and judgments, including those related to inventories, long-lived assets and contingencies. Management bases its estimates and judgments on historical experience and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

There have been no material changes to the critical accounting policies and estimates disclosed in the Company's Annual Report on Form 10-K for the fiscal year ended February 27, 2010.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

For a discussion of the Company's market risk associated with interest rates as of February 27, 2010 see Quantitative and Qualitative Disclosures about Market Risk in Item 7A of Part II of the Company's Annual Report on Form 10-K for the fiscal year ended February 27, 2010. For the thirteen weeks ended May 29, 2010, there has been no significant change in related market risk factors.

### **ITEM 4. CONTROLS AND PROCEDURES**

**Disclosure Controls and Procedures.** With the participation of our Chief Executive Officer and Chief Financial Officer, we have evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)), as of the end of the period covered by this report. Based upon such evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, our disclosure controls and procedures were effective in ensuring that (i) information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities Exchange Commission's rules and forms and (ii) information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the Company's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

**Internal Control Over Financial Reporting.** There have not been any changes in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II - OTHER INFORMATION**

**ITEM 1: LEGAL PROCEEDINGS**

The Company is subject from time to time, to certain legal proceedings and claims in the ordinary course of conducting its business. Although it is not possible to predict with certainty the eventual outcome of any litigation, in the opinion of management, the Company's legal proceedings are not expected to have a material adverse effect on the Company's financial position or results of operations.

**ITEM 1A: RISK FACTORS**

Risk factors that affect the Company's business and financial results are discussed in Item 1A: Risk Factors in the Company's Annual Report on Form 10-K for the fiscal year ended February 27, 2010. There has been no significant change to identified risk factors for the thirteen weeks ended May 29, 2010.

**ITEM 2: UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None.

**ITEM 3: DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4: REMOVED AND RESERVED**

**ITEM 5: OTHER INFORMATION**

None.

**ITEM 6: EXHIBITS**

(a) Exhibits

- 10.1 Form of Restricted Stock Award Agreement for Time Based Vesting (incorporated by reference to Exhibit 10.1 of the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on March 11, 2010)
- 10.2 Form of Restricted Stock Award Agreement for Performance Based Vesting (incorporated by reference to Exhibit 10.2 of the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on March 11, 2010)
- 10.3 Amendment Number One to the Amended and Restated Employment Agreement for Mr. Steven Schneider (incorporated by reference to Exhibit 99.1 of the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on March 2, 2010)
- 10.4 Amendment Number One to the Amended and Restated Employment Agreement for Mr. Glenn Lyon (incorporated by reference to Exhibit 99.2 of the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on March 2, 2010)

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- 10.5 Amendment Number One to the Amended and Restated Employment Agreement for Mr. Gary Cohen (incorporated by reference to Exhibit 99.3 of the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on March 2, 2010)
- 31.1 Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) and 15d-14(a) of the Securities Exchange Act, as amended
- 31.2 Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) and 15d-14(a) of the Securities Exchange Act, as amended
- 32 Certification Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE FINISH LINE, INC.

Date: June 24, 2010

By: /s/ EDWARD W. WILHELM  
**Edward W. Wilhelm**

**Executive Vice President-Chief Financial Officer**

**Exhibit Index**

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