

GLACIER BANCORP INC  
Form 10-Q  
August 08, 2012  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

x **Quarterly report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the quarterly period ended June 30, 2012

.. **Transition report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the transition period from            to

Commission file number 000-18911

**GLACIER BANCORP, INC.**

(Exact name of registrant as specified in its charter)

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|  |   |
|--|---|
| <b>MONTANA</b><br>(State or other jurisdiction of<br>incorporation or organization)    | <b>81-0519541</b><br>(IRS Employer<br>Identification No.) |
| <b>49 Commons Loop, Kalispell, Montana</b><br>(Address of principal executive offices) | <b>59901</b><br>(Zip Code)                                |
| <b>(406) 756-4200</b>  |   |

Registrant's telephone number, including area code

Not Applicable

(Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by checkmark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

|   |  |
|---|--|
| Large Accelerated Filer <input checked="" type="checkbox"/> | Accelerated Filer <input type="checkbox"/>         |
| Non-Accelerated Filer <input type="checkbox"/>              | Smaller reporting Company <input type="checkbox"/> |

Indicate by checkmark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

The number of shares of Registrant's common stock outstanding on July 25, 2012 was 71,931,972. No preferred shares are issued or outstanding.

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**Glacier Bancorp, Inc.**

**Quarterly Report on Form 10-Q**

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| (Dollars in thousands, except per share data)   | June 30,<br>2012 | December 31,<br>2011 |
|---|------------------|----------------------|
| <b>Assets</b>   |                  |                      |
| Cash on hand and in banks   | \$ 92,119        | 104,674              |
| Interest bearing cash deposits  | 48,300           | 23,358               |
| Cash and cash equivalents   | 140,419          | 128,032              |
| Investment securities, available-for-sale   | 3,404,282        | 3,126,743            |
| Loans held for sale   | 88,442           | 95,457               |
| Loans receivable  | 3,445,196        | 3,466,135            |
| Allowance for loan and lease losses   | (137,459)        | (137,516)            |
| Loans receivable, net   | 3,307,737        | 3,328,619            |
| Premises and equipment, net   | 159,432          | 158,872              |
| Other real estate owned   | 69,170           | 78,354               |
| Accrued interest receivable   | 37,108           | 34,961               |
| Deferred tax asset  | 22,892           | 31,081               |
| Core deposit intangible, net  | 7,197            | 8,284                |
| Goodwill  | 106,100          | 106,100              |
| Non-marketable equity securities  | 50,371           | 49,694               |
| Other assets  | 40,952           | 41,709               |
| Total assets  | \$ 7,434,102     | 7,187,906            |
| <b>Liabilities</b>  |                  |                      |
| Non-interest bearing deposits   | \$ 1,066,662     | 1,010,899            |
| Interest bearing deposits   | 3,915,607        | 3,810,314            |
| Securities sold under agreements to repurchase  | 466,784          | 258,643              |
| Federal Home Loan Bank advances   | 906,029          | 1,069,046            |
| Other borrowed funds  | 9,973            | 9,995                |
| Subordinated debentures   | 125,347          | 125,275              |
| Accrued interest payable  | 5,076            | 5,825                |
| Other liabilities   | 62,443           | 47,682               |
| Total liabilities   | 6,557,921        | 6,337,679            |
| <b>Stockholders Equity</b>  |                  |                      |
| Preferred shares, \$0.01 par value per share, 1,000,000 shares authorized, none issued or outstanding |                  |                      |
| Common stock, \$0.01 par value per share, 117,187,500 shares authorized                               | 719              | 719                  |
| Paid-in capital   | 641,656          | 642,882              |
| Retained earnings - substantially restricted  | 189,753          | 173,139              |
| Accumulated other comprehensive income  | 44,053           | 33,487               |
| Total stockholders equity   | 876,181          | 850,227              |
| Total liabilities and stockholders equity   | \$ 7,434,102     | 7,187,906            |

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|  |            |            |
|--|------------|------------|
| Number of common stock shares issued and outstanding | 71,931,386 | 71,915,073 |
|--|------------|------------|

See accompanying notes to unaudited condensed consolidated financial statements.

**Table of Contents****Glacier Bancorp, Inc.****Unaudited Condensed Consolidated Statements of Operations**

| (Dollars in thousands, except per share data)       | Three Months ended June 30, |        | Six Months ended June 30, |         |
|---|-----------------------------|--------|---------------------------|---------|
|   | 2012                        | 2011   | 2012                      | 2011    |
| <b>Interest Income</b>                              |                             |        |                           |         |
| Residential real estate loans                       | \$ 7,495                    | 8,156  | 15,279                    | 16,872  |
| Commercial loans                                    | 30,430                      | 32,977 | 61,471                    | 66,035  |
| Consumer and other loans                            | 8,813                       | 10,211 | 17,983                    | 20,661  |
| Investment securities                               | 17,454                      | 20,218 | 37,343                    | 36,367  |
| Total interest income                               | 64,192                      | 71,562 | 132,076                   | 139,935 |
| <b>Interest Expense</b>                             |                             |        |                           |         |
| Deposits  | 4,609                       | 6,584  | 9,563                     | 13,672  |
| Securities sold under agreements to repurchase      | 303                         | 319    | 602                       | 676     |
| Federal Home Loan Bank advances                     | 3,218                       | 3,093  | 6,599                     | 5,641   |
| Federal funds purchased and other borrowed funds    | 61                          | 62     | 123                       | 95      |
| Subordinated debentures                             | 853                         | 1,273  | 1,755                     | 2,916   |
| Total interest expense                              | 9,044                       | 11,331 | 18,642                    | 23,000  |
| <b>Net Interest Income</b>                          | 55,148                      | 60,231 | 113,434                   | 116,935 |
| Provision for loan losses                           | 7,925                       | 19,150 | 16,550                    | 38,650  |
| Net interest income after provision for loan losses | 47,223                      | 41,081 | 96,884                    | 78,285  |
| <b>Non-Interest Income</b>                          |                             |        |                           |         |
| Service charges and other fees                      | 11,291                      | 11,330 | 21,783                    | 21,538  |
| Miscellaneous loan fees and charges                 | 1,113                       | 928    | 2,059                     | 1,905   |
| Gain on sale of loans                               | 7,522                       | 4,291  | 14,335                    | 8,985   |
| Loss on sale of investments                         |                             | (591)  |                           | (467)   |
| Other income  | 1,865                       | 1,893  | 3,952                     | 3,285   |
| Total non-interest income                           | 21,791                      | 17,851 | 42,129                    | 35,246  |
| <b>Non-Interest Expense</b>                         |                             |        |                           |         |
| Compensation and employee benefits                  | 23,684                      | 21,170 | 47,244                    | 42,773  |
| Occupancy and equipment                             | 5,825                       | 5,728  | 11,793                    | 11,682  |
| Advertising and promotions                          | 1,713                       | 1,635  | 3,115                     | 3,119   |
| Outsourced data processing                          | 788                         | 791    | 1,634                     | 1,564   |
| Other real estate owned                             | 2,199                       | 5,062  | 9,021                     | 7,161   |
| Federal Deposit Insurance Corporation premiums      | 1,300                       | 2,197  | 3,012                     | 4,521   |
| Core deposit intangibles amortization               | 535                         | 590    | 1,087                     | 1,317   |
| Other expense                                       | 10,146                      | 9,047  | 18,329                    | 16,559  |
| Total non-interest expense                          | 46,190                      | 46,220 | 95,235                    | 88,696  |

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|                                      |    |            |            |            |            |
|--------------------------------------|----|------------|------------|------------|------------|
| <b>Income Before Income Taxes</b>    |    | 22,824     | 12,712     | 43,778     | 24,835     |
| Federal and state income tax expense |    | 3,843      | 826        | 8,464      | 2,664      |
| <b>Net Income</b>                    | \$ | 18,981     | 11,886     | 35,314     | 22,171     |
| Basic earnings per share             | \$ | 0.26       | 0.17       | 0.49       | 0.31       |
| Diluted earnings per share           | \$ | 0.26       | 0.17       | 0.49       | 0.31       |
| Dividends declared per share         | \$ | 0.13       | 0.13       | 0.26       | 0.26       |
| Average outstanding shares - basic   |    | 71,928,697 | 71,915,073 | 71,921,885 | 71,915,073 |
| Average outstanding shares - diluted |    | 71,928,853 | 71,915,073 | 71,921,990 | 71,915,073 |

See accompanying notes to unaudited condensed consolidated financial statements.

**Table of Contents****Glacier Bancorp, Inc.****Unaudited Condensed Consolidated Statements of Comprehensive Income**

| (Dollars in thousands)  | Three Months ended June 30, |          | Six Months ended June 30, |          |
|---|-----------------------------|----------|---------------------------|----------|
|   | 2012                        | 2011     | 2012                      | 2011     |
| <b>Net Income</b>   | \$ 18,981                   | 11,886   | 35,314                    | 22,171   |
| <b>Other Comprehensive Income, Net of Tax</b>                 |                             |          |                           |          |
| Unrealized holding gains on available-for-sale securities     | 13,214                      | 36,154   | 23,232                    | 39,182   |
| Reclassification adjustment for losses included in net income |                             | 591      |                           | 467      |
| Net unrealized gains on securities                            | 13,214                      | 36,745   | 23,232                    | 39,649   |
| Tax effect  | (5,140)                     | (14,400) | (9,037)                   | (15,538) |
| Net of tax amount   | 8,074                       | 22,345   | 14,195                    | 24,111   |
| Change in fair value of derivatives used for cash flow hedges | (9,051)                     |          | (5,939)                   |          |
| Tax effect  | 3,521                       |          | 2,310                     |          |
| Net of tax amount   | (5,530)                     |          | (3,629)                   |          |
| Total other comprehensive income, net of tax                  | 2,544                       | 22,345   | 10,566                    | 24,111   |
| <b>Total Comprehensive Income</b>                             | \$ 21,525                   | 34,231   | 45,880                    | 46,282   |

See accompanying notes to unaudited condensed consolidated financial statements.



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## Glacier Bancorp, Inc.

## Unaudited Condensed Consolidated Statements of Changes in Stockholders' Equity

Six Months ended June 30, 2012 and 2011

| (Dollars in thousands, except per share data) | Common Stock |        | Paid-in | Retained                                | Accumulated                      | Total    |
|---|--------------|--------|---------|---|----------------------------------|----------|
|   | Shares       | Amount | Capital | Earnings<br>Substantially<br>Restricted | Other<br>Comprehensive<br>Income |          |
| <b>Balance at December 31, 2010</b>           | 71,915,073   | \$ 719 | 643,894 | 193,063                                 | 528                              | 838,204  |
| Comprehensive income                          |              |        |         | 22,171                                  | 24,111                           | 46,282   |
| Cash dividends declared (\$0.26 per share)    |              |        |         | (18,698)                                |                                  | (18,698) |
| Stock-based compensation and related taxes    |              |        | (1,016) |   |                                  | (1,016)  |
| <b>Balance at June 30, 2011</b>               | 71,915,073   | \$ 719 | 642,878 | 196,536                                 | 24,639                           | 864,772  |
| <b>Balance at December 31, 2011</b>           | 71,915,073   | \$ 719 | 642,882 | 173,139                                 | 33,487                           | 850,227  |
| Comprehensive income                          |              |        |         | 35,314                                  | 10,566                           | 45,880   |
| Cash dividends declared (\$0.26 per share)    |              |        |         | (18,700)                                |                                  | (18,700) |
| Stock issuances under stock incentive plans   | 16,313       |        | 233     |   |                                  | 233      |
| Stock-based compensation and related taxes    |              |        | (1,459) |   |                                  | (1,459)  |
| <b>Balance at June 30, 2012</b>               | 71,931,386   | \$ 719 | 641,656 | 189,753                                 | 44,053                           | 876,181  |

See accompanying notes to unaudited condensed consolidated financial statements.

**Table of Contents****Glacier Bancorp, Inc.****Unaudited Condensed Consolidated Statements of Cash Flows**

| (Dollars in thousands)   | Six Months ended June 30, |           |
|--|---------------------------|-----------|
|  | 2012                      | 2011      |
| <b>Operating Activities</b>  |                           |           |
| Net cash provided by operating activities  | \$ 133,697                | 135,267   |
| <b>Investing Activities</b>  |                           |           |
| Proceeds from sales, maturities and prepayments of investment securities, available-for-sale | 871,472                   | 429,256   |
| Purchases of investment securities, available-for-sale                                       | (1,154,990)               | (796,155) |
| Principal collected on loans   | 441,318                   | 459,488   |
| Loans originated or acquired   | (478,541)                 | (397,174) |
| Net addition of premises and equipment and other real estate owned                           | (5,501)                   | (7,337)   |
| Proceeds from sale of other real estate owned  | 18,073                    | 17,443    |
| Net (sale) purchase of non-marketable equity securities                                      | (671)                     | 14,278    |
| Net cash used in investment activities   | (308,840)                 | (280,201) |
| <b>Financing Activities</b>  |                           |           |
| Net increase in deposits   | 161,056                   | 182,897   |
| Net increase in securities sold under agreements to repurchase                               | 208,141                   | 1,900     |
| Net decrease in Federal Home Loan Bank advances  | (163,017)                 | (40,080)  |
| Net increase in federal funds purchased and other borrowed funds                             | 50                        | 42,865    |
| Cash dividends paid  | (18,700)                  | (18,698)  |
| Net cash provided by financing activities  | 187,530                   | 168,884   |
| Net increase in cash and cash equivalents  | 12,387                    | 23,950    |
| Cash and cash equivalents at beginning of period   | 128,032                   | 105,091   |
| Cash and cash equivalents at end of period   | \$ 140,419                | 129,041   |
| <b>Supplemental Disclosure of Cash Flow Information</b>                                      |                           |           |
| Cash paid during the period for interest   | \$ 19,391                 | 23,985    |
| Cash paid during the period for income taxes   | 8,221                     | 3,681     |
| Sale and refinancing of other real estate owned  | 668                       | 2,521     |
| Other real estate acquired in settlement of loans  | 16,372                    | 49,570    |
| See accompanying notes to unaudited condensed consolidated financial statements.             |                           |           |

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**Glacier Bancorp, Inc.**

**Notes to Unaudited Condensed Consolidated Financial Statements**

1) Nature of Operations and Summary of Significant Accounting Policies  
General

Glacier Bancorp, Inc. (the Company) is a Montana corporation headquartered in Kalispell, Montana. The Company provides a full range of banking services to individual and corporate customers in Montana, Idaho, Wyoming, Colorado, Utah and Washington through eleven divisions of its wholly-owned bank subsidiary, Glacier Bank (the Bank). The Company is subject to competition from other financial service providers. The Company is also subject to the regulations of certain government agencies and undergoes periodic examinations by those regulatory authorities.

In the opinion of management, the accompanying unaudited condensed consolidated financial statements contain all adjustments (consisting of normal recurring adjustments) necessary for a fair presentation of the Company's financial condition as of June 30, 2012, the results of operations and comprehensive income for the three and six month periods ended June 30, 2012 and 2011, and changes in stockholders' equity and cash flows for the six month periods ended June 30, 2012 and 2011. The condensed consolidated statement of financial condition of the Company as of December 31, 2011 has been derived from the audited consolidated statements of the Company as of that date.

The accompanying unaudited condensed consolidated financial statements do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America (GAAP) for complete financial statements. These unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2011. Operating results for the six months ended June 30, 2012 are not necessarily indicative of the results anticipated for the year ending December 31, 2012.

Material estimates that are particularly susceptible to significant change include: 1) the determination of the allowance for loan and lease losses (ALLL or allowance), 2) the valuations related to investments and real estate acquired in connection with foreclosures or in satisfaction of loans, and 3) the evaluation of goodwill impairment. In connection with the determination of the ALLL and other real estate valuation estimates, management obtains independent appraisals (new or updated) for significant items. Estimates relating to investments are obtained from independent third parties. Estimates relating to the evaluation of goodwill for impairment are determined based on independent party valuations and internal calculations using significant independent party inputs.

Principles of Consolidation

The consolidated financial statements of the Company include the accounts of the parent holding company and the Bank. All significant inter-company transactions have been eliminated in consolidation.

The Company formed GBCI Other Real Estate (GORE) to isolate certain bank foreclosed properties for legal protection and administrative purposes and the remaining properties are currently held for sale. GORE is included in the Bank operating segment due to its insignificant activity.

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The Company owns the following trust subsidiaries for the purpose of issuing trust preferred securities: Glacier Capital Trust II, Glacier Capital Trust III, Glacier Capital Trust IV, Citizens (ID) Statutory Trust I, Bank of the San Juans Bancorporation Trust I, First Company Statutory Trust 2001 and First Company Statutory Trust 2003. The trust subsidiaries are not consolidated into the Company's financial statements.

On April 30, 2012, the Company combined its eleven bank subsidiaries into eleven bank divisions within Glacier Bank, such divisions operating with the same names and management teams as before the combination. Prior to the combination of the bank subsidiaries, the Company considered its eleven bank subsidiaries, GORE, and the parent holding company to be its operating segments. Subsequent to the combination of the bank subsidiaries, the Company considers the Bank to be its sole operating segment. The change to combining the bank subsidiaries into a single segment is appropriate as the Bank 1) engages in similar bank business activity from which it earns revenues and incurs expenses, 2) the operating results of the Bank are regularly reviewed by the Chief Executive Officer (i.e., the chief operating decision maker) who makes decisions about resources to be allocated to the Bank, and 3) financial information is available for the Bank.

**Variable Interest Entities**

The Company has equity investments in Certified Development Entities ( CDE ) which have received allocations of New Markets Tax Credits ( NMTC ). The Company also has equity investments in Low-Income Housing Tax Credit ( LIHTC ) partnerships. The CDEs and the LIHTC partnerships are variable interest entities ( VIE ).

The following table summarizes the carrying amounts of the VIE's assets and liabilities included in the Company's consolidated financial statements at June 30, 2012 and December 31, 2011:

| (Dollars in thousands)      | June 30, 2012    |               | December 31, 2011 |               |
|-----------------------------|------------------|---------------|-------------------|---------------|
|                             | CDE (NMTC)       | LIHTC         | CDE (NMTC)        | LIHTC         |
| <b>Assets</b>               |                  |               |                   |               |
| Loans receivable            | \$ 35,443        |               | 32,748            |               |
| Premises and equipment, net |                  | 15,700        |                   | 15,996        |
| Accrued interest receivable | 112              |               | 116               |               |
| Other assets                | 1,233            | 66            | 1,439             | 31            |
| <b>Total assets</b>         | <b>\$ 36,788</b> | <b>15,766</b> | <b>34,303</b>     | <b>16,027</b> |
| <b>Liabilities</b>          |                  |               |                   |               |
| Other borrowed funds        | \$ 4,629         | 3,306         | 4,629             | 3,306         |
| Accrued interest payable    | 3                | 6             | 4                 | 9             |
| Other liabilities           | 92               | 193           | 186               | 363           |
| <b>Total liabilities</b>    | <b>\$ 4,724</b>  | <b>3,505</b>  | <b>4,819</b>      | <b>3,678</b>  |

Amounts presented in the table above are adjusted for intercompany eliminations. All assets presented can be used only to settle obligations of the consolidated VIEs and all liabilities presented consist of liabilities for which creditors and other beneficial interest holders therein have no recourse to the general credit of the Company.

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### **Impact of Recent Authoritative Accounting Guidance**

The Accounting Standards Codification™ ( ASC ) is the Financial Accounting Standards Board's ( FASB ) officially recognized source of authoritative GAAP applicable to all public and non-public non-governmental entities. Rules and interpretive releases of the Securities and Exchange Commission ( SEC ) under the authority of the federal securities laws are also sources of authoritative GAAP for the Company as an SEC registrant. All other accounting literature is non-authoritative.

In September 2011, FASB amended FASB ASC Topic 350, *Intangibles - Goodwill and Other*. The amendment provides an entity the option to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more-likely-than-not that the fair value of a reporting unit is less than its carrying amount. If the entity concludes it is not more-likely-than-not that the fair value of a reporting unit is less than its carrying amount, then performing the two-step impairment test is unnecessary. The amendment is effective prospectively during interim and annual periods beginning after December 15, 2011 and early adoption is permitted. The Company has evaluated the impact of the adoption of this amendment and determined there was not a material effect on the Company's financial position or results of operations.

In June 2011, FASB amended FASB ASC Topic 220, *Comprehensive Income*. The amendment provides an entity the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement or in two separate but consecutive statements. Accounting Standards Update No. 2011-12, *Comprehensive Income (Topic 220)* defers the specific requirement of the amendment to present items that are reclassified from accumulated other comprehensive income to net income separately with their respective components of net income and other comprehensive income. The amendments are effective retrospectively during interim and annual periods beginning after December 15, 2011. The Company has evaluated the impact of the adoption of this amendment and determined there was not a material effect on the Company's financial position or results of operations.

In May 2011, FASB amended FASB ASC Topic 820, *Fair Value Measurement*. The amendment achieves common fair value measurement and disclosure requirements in U.S. GAAP and International Financial Reporting Standards. The amendment changes the wording used to describe many of the requirements in U.S. GAAP for measuring fair value and for disclosing information about fair value measurements. The amendment is effective prospectively during interim and annual periods beginning after December 15, 2011. The Company has evaluated the impact of the adoption of this amendment and determined there was not a material effect on the Company's financial position or results of operations.

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## 2) Investment Securities, Available-for-Sale

A comparison of the amortized cost and estimated fair value of the Company's investment securities designated as available-for-sale is presented below.

| (Dollars in thousands)                       | Weighted<br>Yield | Amortized<br>Cost | June 30, 2012             |         | Fair<br>Value |
|--|-------------------|-------------------|---------------------------|---------|---------------|
|  |                   |                   | Gross Unrealized<br>Gains | Losses  |               |
| <b>U.S. government and federal agency</b>    |                   |                   |                           |         |               |
| Maturing after one year through five years   | 1.62%             | \$ 202            | 3                         |         | 205           |
| <b>U.S. government sponsored enterprises</b> |                   |                   |                           |         |               |
| Maturing within one year                     | 2.37%             | 3,218             | 12                        |         | 3,230         |
| Maturing after one year through five years   | 2.34%             | 21,727            | 458                       |         | 22,185        |
| Maturing after five years through ten years  | 1.90%             | 73                |                           |         | 73            |
|  | 2.34%             | 25,018            | 470                       |         | 25,488        |
| <b>State and local governments</b>           |                   |                   |                           |         |               |
| Maturing within one year                     | 0.99%             | 45,759            | 11                        | (5)     | 45,765        |
| Maturing after one year through five years   | 2.14%             | 127,290           | 3,788                     | (121)   | 130,957       |
| Maturing after five years through ten years  | 2.64%             | 52,835            | 1,699                     | (38)    | 54,496        |
| Maturing after ten years                     | 4.78%             | 886,899           | 75,645                    | (682)   | 961,862       |
|  | 4.22%             | 1,112,783         | 81,143                    | (846)   | 1,193,080     |
| <b>Corporate bonds</b>                       |                   |                   |                           |         |               |
| Maturing within one year                     | 1.39%             | 19,457            | 27                        | (4)     | 19,480        |
| Maturing after one year through five years   | 2.41%             | 121,697           | 810                       | (351)   | 122,156       |
| Maturing after five years through ten years  | 2.30%             | 18,197            | 166                       | (73)    | 18,290        |
|  | 2.27%             | 159,351           | 1,003                     | (428)   | 159,926       |
| <b>Collateralized debt obligations</b>       |                   |                   |                           |         |               |
| Maturing after ten years                     | 8.03%             | 2,848             |                           | (114)   | 2,734         |
| Residential mortgage-backed securities       | 1.75%             | 2,017,135         | 11,358                    | (5,644) | 2,022,849     |
| Total investment securities                  | 2.61%             | \$ 3,317,337      | 93,977                    | (7,032) | 3,404,282     |

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| (Dollars in thousands)                       | Weighted<br>Yield | Amortized<br>Cost   | December 31, 2011         |                | Fair<br>Value    |
|--|-------------------|---------------------|---------------------------|----------------|------------------|
|  |                   |                     | Gross Unrealized<br>Gains | Losses         |                  |
| <b>U.S. government and federal agency</b>    |                   |                     |                           |                |                  |
| Maturing after one year through five years   | 1.62%             | \$ 204              | 4                         |                | 208              |
| <b>U.S. government sponsored enterprises</b> |                   |                     |                           |                |                  |
| Maturing within one year                     | 1.58%             | 3,979               | 17                        |                | 3,996            |
| Maturing after one year through five years   | 2.36%             | 26,399              | 682                       |                | 27,081           |
| Maturing after five years through ten years  | 1.90%             | 78                  |                           |                | 78               |
|  | 2.26%             | 30,456              | 699                       |                | 31,155           |
| <b>State and local governments</b>           |                   |                     |                           |                |                  |
| Maturing within one year                     | 1.31%             | 4,786               | 3                         | (2)            | 4,787            |
| Maturing after one year through five years   | 2.22%             | 89,752              | 2,660                     | (22)           | 92,390           |
| Maturing after five years through ten years  | 2.59%             | 63,143              | 2,094                     | (19)           | 65,218           |
| Maturing after ten years                     | 4.84%             | 845,657             | 57,138                    | (535)          | 902,260          |
|  | 4.44%             | 1,003,338           | 61,895                    | (578)          | 1,064,655        |
| <b>Corporate bonds</b>                       |                   |                     |                           |                |                  |
| Maturing after one year through five years   | 2.55%             | 60,810              | 261                       | (1,264)        | 59,807           |
| Maturing after five years through ten years  | 2.38%             | 2,409               | 21                        |                | 2,430            |
|  | 2.54%             | 63,219              | 282                       | (1,264)        | 62,237           |
| <b>Collateralized debt obligations</b>       |                   |                     |                           |                |                  |
| Maturing after ten years                     | 8.03%             | 5,648               |                           | (282)          | 5,366            |
| Residential mortgage-backed securities       | 1.70%             | 1,960,167           | 10,138                    | (7,183)        | 1,963,122        |
| <b>Total investment securities</b>           | <b>2.64%</b>      | <b>\$ 3,063,032</b> | <b>73,018</b>             | <b>(9,307)</b> | <b>3,126,743</b> |

Included in the residential mortgage-backed securities are \$53,145,000 and \$49,252,000 as of June 30, 2012 and December 31, 2011, respectively, of non-guaranteed private label whole loan mortgage-backed securities of which none of the underlying collateral is considered subprime.

Maturities of securities do not reflect repricing opportunities present in adjustable rate securities, nor do they reflect expected shorter maturities based upon early prepayment of principal. Weighted yields are based on the level-yield method taking into account premium amortization and discount accretion. Weighted yields on tax-exempt investment securities exclude the federal income tax benefit.

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The cost of each investment sold is determined by specific identification. Gain or loss on sale of investments consists of the following:

| (Dollars in thousands)                 | Three Months ended June 30, |              | Six Months ended June 30, |              |
|--|-----------------------------|--------------|---------------------------|--------------|
|  | 2012                        | 2011         | 2012                      | 2011         |
| Gross proceeds                         | \$                          | 4,074        |                           | 8,208        |
| Less amortized cost                    |                             | (4,665)      |                           | (8,675)      |
| <b>Net loss on sale of investments</b> | <b>\$</b>                   | <b>(591)</b> |                           | <b>(467)</b> |
| Gross gain on sale of investments      | \$                          | 39           |                           | 223          |
| Gross loss on sale of investments      |                             | (630)        |                           | (690)        |
| <b>Net loss on sale of investments</b> | <b>\$</b>                   | <b>(591)</b> |                           | <b>(467)</b> |

Investments with an unrealized loss position are summarized as follows:

| (Dollars in thousands)                       | Less than 12 Months         |                 | June 30, 2012<br>12 Months or More |                 | Total            |                 |
|--|-----------------------------|-----------------|------------------------------------|-----------------|------------------|-----------------|
|  | Fair Value                  | Unrealized Loss | Fair Value                         | Unrealized Loss | Fair Value       | Unrealized Loss |
|  | State and local governments | \$ 77,764       | (667)                              | 7,624           | (179)            | 85,388          |
| Corporate bonds                              | 52,812                      | (396)           | 5,383                              | (32)            | 58,195           | (428)           |
| Collateralized debt obligations              |                             |                 | 2,734                              | (114)           | 2,734            | (114)           |
| Residential mortgage-backed securities       | 854,027                     | (4,309)         | 74,878                             | (1,335)         | 928,905          | (5,644)         |
| <b>Total temporarily impaired securities</b> | <b>\$ 984,603</b>           | <b>(5,372)</b>  | <b>90,619</b>                      | <b>(1,660)</b>  | <b>1,075,222</b> | <b>(7,032)</b>  |

| (Dollars in thousands)                       | Less than 12 Months         |                 | December 31, 2011<br>12 Months or More |                 | Total            |                 |
|--|-----------------------------|-----------------|--|-----------------|------------------|-----------------|
|  | Fair Value                  | Unrealized Loss | Fair Value                             | Unrealized Loss | Fair Value       | Unrealized Loss |
|  | State and local governments | \$ 26,434       | (90)                                   | 9,948           | (488)            | 36,382          |
| Corporate bonds                              | 31,782                      | (1,264)         |  |                 | 31,782           | (1,264)         |
| Collateralized debt obligations              |                             |                 | 5,366                                  | (282)           | 5,366            | (282)           |
| Residential mortgage-backed securities       | 943,372                     | (6,850)         | 8,244                                  | (333)           | 951,616          | (7,183)         |
| <b>Total temporarily impaired securities</b> | <b>\$ 1,001,588</b>         | <b>(8,204)</b>  | <b>23,558</b>                          | <b>(1,103)</b>  | <b>1,025,146</b> | <b>(9,307)</b>  |

With respect to its impaired securities at June 30, 2012, management determined that it did not intend to sell and there was no expected requirement to sell any of its impaired securities. Based on an analysis of its impaired securities as of June 30, 2012 and December 31, 2011, the Company determined that none of such securities had other-than-temporary impairment.



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## 3) Loans Receivable, Net

The following schedules summarize the activity in the ALLL on a portfolio class basis:

| (Dollars in thousands)              | Total      | Three Months ended June 30, 2012 |                           |                     |                |                   |
|-------------------------------------|------------|----------------------------------|---------------------------|---------------------|----------------|-------------------|
|                                     |            | Residential<br>Real Estate       | Commercial<br>Real Estate | Other<br>Commercial | Home<br>Equity | Other<br>Consumer |
| Allowance for loan and lease losses |            |                                  |                           |                     |                |                   |
| Balance at beginning of period      | \$ 136,586 | 19,003                           | 73,240                    | 22,444              | 13,364         | 8,535             |
| Provision for loan losses           | 7,925      | 22                               | 10,374                    | (1,255)             | (1,471)        | 255               |
| Charge-offs                         | (8,679)    | (953)                            | (5,549)                   | (887)               | (1,077)        | (213)             |
| Recoveries                          | 1,627      | 67                               | 1,033                     | 268                 | 88             | 171               |
| Balance at end of period            | \$ 137,459 | 18,139                           | 79,098                    | 20,570              | 10,904         | 8,748             |

| (Dollars in thousands)              | Total      | Three Months ended June 30, 2011 |                           |                     |                |                   |
|-------------------------------------|------------|----------------------------------|---------------------------|---------------------|----------------|-------------------|
|                                     |            | Residential<br>Real Estate       | Commercial<br>Real Estate | Other<br>Commercial | Home<br>Equity | Other<br>Consumer |
| Allowance for loan and lease losses |            |                                  |                           |                     |                |                   |
| Balance at beginning of period      | \$ 140,829 | 17,004                           | 80,098                    | 20,960              | 14,206         | 8,561             |
| Provision for loan losses           | 19,150     | 1,557                            | 9,430                     | 3,969               | 294            | 3,900             |
| Charge-offs                         | (21,814)   | (1,388)                          | (10,691)                  | (5,413)             | (971)          | (3,351)           |
| Recoveries                          | 1,630      | 239                              | 1,048                     | 99                  | 96             | 148               |
| Balance at end of period            | \$ 139,795 | 17,412                           | 79,885                    | 19,615              | 13,625         | 9,258             |

| (Dollars in thousands)              | Total      | Six Months ended June 30, 2012 |                           |                     |                |                   |
|-------------------------------------|------------|--------------------------------|---------------------------|---------------------|----------------|-------------------|
|                                     |            | Residential<br>Real Estate     | Commercial<br>Real Estate | Other<br>Commercial | Home<br>Equity | Other<br>Consumer |
| Allowance for loan and lease losses |            |                                |                           |                     |                |                   |
| Balance at beginning of period      | \$ 137,516 | 17,227                         | 76,920                    | 20,833              | 13,616         | 8,920             |
| Provision for loan losses           | 16,550     | 2,085                          | 13,010                    | 1,304               | (470)          | 621               |
| Charge-offs                         | (19,737)   | (1,320)                        | (12,534)                  | (2,356)             | (2,358)        | (1,169)           |
| Recoveries                          | 3,130      | 147                            | 1,702                     | 789                 | 116            | 376               |
| Balance at end of period            | \$ 137,459 | 18,139                         | 79,098                    | 20,570              | 10,904         | 8,748             |

| (Dollars in thousands)              | Total      | Six Months ended June 30, 2011 |                           |                     |                |                   |
|-------------------------------------|------------|--------------------------------|---------------------------|---------------------|----------------|-------------------|
|                                     |            | Residential<br>Real Estate     | Commercial<br>Real Estate | Other<br>Commercial | Home<br>Equity | Other<br>Consumer |
| Allowance for loan and lease losses |            |                                |                           |                     |                |                   |
| Balance at beginning of period      | \$ 137,107 | 20,957                         | 76,147                    | 19,932              | 13,334         | 6,737             |
| Provision for loan losses           | 38,650     | (703)                          | 23,697                    | 6,607               | 2,415          | 6,634             |
| Charge-offs                         | (38,318)   | (3,157)                        | (21,319)                  | (7,166)             | (2,303)        | (4,373)           |
| Recoveries                          | 2,356      | 315                            | 1,360                     | 242                 | 179            | 260               |
| Balance at end of period            | \$ 139,795 | 17,412                         | 79,885                    | 19,615              | 13,625         | 9,258             |



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The following schedules disclose the ALLL and loans receivable on a portfolio class basis:

| (Dollars in thousands)                           | Total               | June 30, 2012              |                           |                     |                |                   |
|--|---------------------|----------------------------|---------------------------|---------------------|----------------|-------------------|
|  |                     | Residential<br>Real Estate | Commercial<br>Real Estate | Other<br>Commercial | Home<br>Equity | Other<br>Consumer |
| <b>Allowance for loan and lease losses</b>       |                     |                            |                           |                     |                |                   |
| Individually evaluated for impairment            | \$ 19,208           | 3,938                      | 9,337                     | 3,408               | 690            | 1,835             |
| Collectively evaluated for impairment            | 118,251             | 14,201                     | 69,761                    | 17,162              | 10,214         | 6,913             |
| <b>Total allowance for loan and lease losses</b> | <b>\$ 137,459</b>   | <b>18,139</b>              | <b>79,098</b>             | <b>20,570</b>       | <b>10,904</b>  | <b>8,748</b>      |
| <b>Loans receivable</b>                          |                     |                            |                           |                     |                |                   |
| Individually evaluated for impairment            | \$ 237,899          | 33,617                     | 144,506                   | 38,702              | 13,501         | 7,573             |
| Collectively evaluated for impairment            | 3,207,297           | 491,934                    | 1,507,184                 | 603,484             | 408,748        | 195,947           |
| <b>Total loans receivable</b>                    | <b>\$ 3,445,196</b> | <b>525,551</b>             | <b>1,651,690</b>          | <b>642,186</b>      | <b>422,249</b> | <b>203,520</b>    |

| (Dollars in thousands)                           | Total               | December 31, 2011          |                           |                     |                |                   |
|--|---------------------|----------------------------|---------------------------|---------------------|----------------|-------------------|
|  |                     | Residential<br>Real Estate | Commercial<br>Real Estate | Other<br>Commercial | Home<br>Equity | Other<br>Consumer |
| <b>Allowance for loan and lease losses</b>       |                     |                            |                           |                     |                |                   |
| Individually evaluated for impairment            | \$ 18,828           | 2,659                      | 9,756                     | 4,233               | 584            | 1,596             |
| Collectively evaluated for impairment            | 118,688             | 14,568                     | 67,164                    | 16,600              | 13,032         | 7,324             |
| <b>Total allowance for loan and lease losses</b> | <b>\$ 137,516</b>   | <b>17,227</b>              | <b>76,920</b>             | <b>20,833</b>       | <b>13,616</b>  | <b>8,920</b>      |
| <b>Loans receivable</b>                          |                     |                            |                           |                     |                |                   |
| Individually evaluated for impairment            | \$ 258,659          | 24,453                     | 162,959                   | 49,962              | 14,750         | 6,535             |
| Collectively evaluated for impairment            | 3,207,476           | 492,354                    | 1,509,100                 | 573,906             | 425,819        | 206,297           |
| <b>Total loans receivable</b>                    | <b>\$ 3,466,135</b> | <b>516,807</b>             | <b>1,672,059</b>          | <b>623,868</b>      | <b>440,569</b> | <b>212,832</b>    |

Substantially all of the Company's loan receivables are with customers within the Company's market areas. Although the Company has a diversified loan portfolio, a substantial portion of its customers' ability to honor their obligations is dependent upon the economic performance in the Company's market areas. Net deferred fees, costs, premiums, and discounts of \$2,104,000 and \$3,123,000 were included in the loans receivable balance at June 30, 2012 and December 31, 2011, respectively.

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The following schedules disclose the impaired loans by portfolio class basis:

| (Dollars in thousands)                              | Total      | At or for the Three or Six Months ended June 30, 2012 |                        |                  |             |                |
|---|------------|---|------------------------|------------------|-------------|----------------|
|   |            | Residential Real Estate                               | Commercial Real Estate | Other Commercial | Home Equity | Other Consumer |
| <b>Loans with a specific valuation allowance</b>    |            |   |                        |                  |             |                |
| Recorded balance                                    | \$ 81,875  | 18,356  | 36,084                 | 21,607           | 1,847       | 3,981          |
| Unpaid principal balance                            | 92,771     | 18,666  | 46,440                 | 21,735           | 1,918       | 4,012          |
| Valuation allowance                                 | 19,208     | 3,938   | 9,337                  | 3,408            | 690         | 1,835          |
| Average impaired loans - three months               | 84,275     | 16,939  | 38,156                 | 23,840           | 1,785       | 3,555          |
| Average impaired loans - six months                 | 82,089     | 14,996  | 38,761                 | 23,255           | 1,597       | 3,480          |
| <b>Loans without a specific valuation allowance</b> |            |   |                        |                  |             |                |
| Recorded balance                                    | \$ 156,024 | 15,261  | 108,422                | 17,095           | 11,654      | 3,592          |
| Unpaid principal balance                            | 186,116    | 16,120  | 129,254                | 22,459           | 14,274      | 4,009          |
| Average impaired loans - three months               | 170,211    | 15,010  | 116,160                | 22,542           | 12,733      | 3,766          |
| Average impaired loans - six months                 | 173,788    | 14,454  | 118,436                | 24,320           | 12,998      | 3,580          |
| <b>Totals</b>                                       |            |   |                        |                  |             |                |
| Recorded balance                                    | \$ 237,899 | 33,617  | 144,506                | 38,702           | 13,501      | 7,573          |
| Unpaid principal balance                            | 278,887    | 34,786  | 175,694                | 44,194           | 16,192      | 8,021          |
| Valuation allowance                                 | 19,208     | 3,938   | 9,337                  | 3,408            | 690         | 1,835          |
| Average impaired loans - three months               | 254,486    | 31,949  | 154,316                | 46,382           | 14,518      | 7,321          |
| Average impaired loans - six months                 | 255,877    | 29,450  | 157,197                | 47,575           | 14,595      | 7,060          |

| (Dollars in thousands)                              | Total      | At or for the Year ended December 31, 2011 |                        |                  |             |                |
|---|------------|--|------------------------|------------------|-------------|----------------|
|   |            | Residential Real Estate                    | Commercial Real Estate | Other Commercial | Home Equity | Other Consumer |
| <b>Loans with a specific valuation allowance</b>    |            |  |                        |                  |             |                |
| Recorded balance                                    | \$ 77,717  | 11,111                                     | 39,971                 | 22,087           | 1,219       | 3,329          |
| Unpaid principal balance                            | 85,514     | 11,177                                     | 47,569                 | 22,196           | 1,238       | 3,334          |
| Valuation allowance                                 | 18,828     | 2,659                                      | 9,756                  | 4,233            | 584         | 1,596          |
| Average impaired loans                              | 66,871     | 10,330                                     | 38,805                 | 13,395           | 1,284       | 3,057          |
| <b>Loans without a specific valuation allowance</b> |            |  |                        |                  |             |                |
| Recorded balance                                    | \$ 180,942 | 13,342                                     | 122,988                | 27,875           | 13,531      | 3,206          |
| Unpaid principal balance                            | 208,828    | 14,741                                     | 139,962                | 35,174           | 15,097      | 3,854          |
| Average impaired loans                              | 168,983    | 14,730                                     | 123,231                | 19,963           | 8,975       | 2,084          |
| <b>Totals</b>                                       |            |  |                        |                  |             |                |
| Recorded balance                                    | \$ 258,659 | 24,453                                     | 162,959                | 49,962           | 14,750      | 6,535          |
| Unpaid principal balance                            | 294,342    | 25,918                                     | 187,531                | 57,370           | 16,335      | 7,188          |
| Valuation allowance                                 | 18,828     | 2,659                                      | 9,756                  | 4,233            | 584         | 1,596          |
| Average impaired loans                              | 235,854    | 25,060                                     | 162,036                | 33,358           | 10,259      | 5,141          |

Interest income recognized on impaired loans for the periods ended June 30, 2012 and December 31, 2011 was not significant.

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The following is a loans receivable aging analysis on a portfolio class basis:

| (Dollars in thousands)                      | Total               | June 30, 2012           |                        |                  |                |                |
|---|---------------------|-------------------------|------------------------|------------------|----------------|----------------|
|   |                     | Residential Real Estate | Commercial Real Estate | Other Commercial | Home Equity    | Other Consumer |
| Accruing loans 30-59 days past due          | \$ 37,893           | 990                     | 12,819                 | 20,093           | 2,690          | 1,301          |
| Accruing loans 60-89 days past due          | 10,814              | 5,175                   | 2,822                  | 1,995            | 472            | 350            |
| Accruing loans 90 days or more past due     | 3,267               | 421                     | 1,547                  | 980              | 145            | 174            |
| Non-accrual loans                           | 126,463             | 19,835                  | 77,203                 | 15,490           | 10,156         | 3,779          |
| <b>Total past due and non-accrual loans</b> | <b>178,437</b>      | <b>26,421</b>           | <b>94,391</b>          | <b>38,558</b>    | <b>13,463</b>  | <b>5,604</b>   |
| Current loans receivable                    | 3,266,759           | 499,130                 | 1,557,299              | 603,628          | 408,786        | 197,916        |
| <b>Total loans receivable</b>               | <b>\$ 3,445,196</b> | <b>525,551</b>          | <b>1,651,690</b>       | <b>642,186</b>   | <b>422,249</b> | <b>203,520</b> |

| (Dollars in thousands)                      | Total               | December 31, 2011       |                        |                  |                |                |
|---|---------------------|-------------------------|------------------------|------------------|----------------|----------------|
|   |                     | Residential Real Estate | Commercial Real Estate | Other Commercial | Home Equity    | Other Consumer |
| Accruing loans 30-59 days past due          | \$ 31,386           | 9,038                   | 12,683                 | 3,279            | 4,092          | 2,294          |
| Accruing loans 60-89 days past due          | 17,700              | 2,678                   | 11,660                 | 1,034            | 1,276          | 1,052          |
| Accruing loans 90 days or more past due     | 1,413               | 59                      | 108                    | 1,060            | 156            | 30             |
| Non-accrual loans                           | 133,689             | 11,881                  | 87,956                 | 21,685           | 10,272         | 1,895          |
| <b>Total past due and non-accrual loans</b> | <b>184,188</b>      | <b>23,656</b>           | <b>112,407</b>         | <b>27,058</b>    | <b>15,796</b>  | <b>5,271</b>   |
| Current loans receivable                    | 3,281,947           | 493,151                 | 1,559,652              | 596,810          | 424,773        | 207,561        |
| <b>Total loans receivable</b>               | <b>\$ 3,466,135</b> | <b>516,807</b>          | <b>1,672,059</b>       | <b>623,868</b>   | <b>440,569</b> | <b>212,832</b> |

The following is a summary of the troubled debt restructurings ( TDR ) that occurred during the periods presented and the TDRs that occurred within the previous twelve months that subsequently defaulted during the periods presented on a portfolio class basis:

| (Dollars in thousands)  | Total     | Three Months ended June 30, 2012 |                        |                  |             |                |
|---|-----------|----------------------------------|------------------------|------------------|-------------|----------------|
|   |           | Residential Real Estate          | Commercial Real Estate | Other Commercial | Home Equity | Other Consumer |
| <b>Troubled debt restructurings</b>                             |           |                                  |                        |                  |             |                |
| Number of loans   | 47        | 5                                | 15                     | 22               | 1           | 4              |
| Pre-modification outstanding balance                            | \$ 11,929 | 1,342                            | 5,736                  | 4,309            | 310         | 232            |
| Post-modification outstanding balance                           | \$ 10,650 | 1,342                            | 4,444                  | 4,322            | 310         | 232            |
| <b>Troubled debt restructurings that subsequently defaulted</b> |           |                                  |                        |                  |             |                |
| Number of loans   | 9         |                                  | 4                      | 2                | 1           | 2              |
| Recorded balance  | \$ 3,127  |                                  | 2,077                  | 531              | 442         | 77             |

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| (Dollars in thousands)  | Six Months ended June 30, 2012 |                            |                           |                     |                |                   |
|---|--------------------------------|----------------------------|---------------------------|---------------------|----------------|-------------------|
|   | Total                          | Residential<br>Real Estate | Commercial<br>Real Estate | Other<br>Commercial | Home<br>Equity | Other<br>Consumer |
| <b>Troubled debt restructurings</b>                             |                                |                            |                           |                     |                |                   |
| Number of loans   | 103                            | 8                          | 40                        | 41                  | 7              | 7                 |
| Pre-modification outstanding balance                            | \$ 28,455                      | 1,701                      | 16,846                    | 8,432               | 1,095          | 381               |
| Post-modification outstanding balance                           | \$ 26,469                      | 1,701                      | 14,838                    | 8,454               | 1,095          | 381               |
| <b>Troubled debt restructurings that subsequently defaulted</b> |                                |                            |                           |                     |                |                   |
| Number of loans   | 20                             |                            | 11                        | 5                   | 2              | 2                 |
| Recorded balance  | \$ 6,207                       |                            | 4,735                     | 798                 | 597            | 77                |

The majority of TDRs occurring in most loan classes was a result of an extension of the maturity date which aggregated 31 percent of total TDRs. In addition, 19 percent of total TDRs were a result of a combination of an interest rate reduction, extension of the maturity date, or reduction in the face amount and 19 percent were a result of a payment deferral or change to interest. For commercial real estate, the class with the largest dollar amount of TDRs, approximately 32 percent was due to a payment deferral or change to interest rate and 24 percent was due to a combination of an interest rate reduction, extension of the maturity date, or reduction in the face amount.

In addition to the TDRs that occurred during the period provided in the preceding table, the Company had TDRs with pre-modification loan balances of \$24,390,000 for the six months ended June 30, 2012 for which other real estate owned was received in full or partial satisfaction of the loans. The majority of such TDRs was in commercial real estate.

## 4) Goodwill

The changes in the carrying amount of goodwill and accumulated impairment charge are as follows:

| (Dollars in thousands)                    | Three Months<br>ended June 30, |         | Six Months<br>ended June 30, |         |
|---|--------------------------------|---------|------------------------------|---------|
|   | 2012                           | 2011    | 2012                         | 2011    |
| Net carrying value at beginning of period | \$ 106,100                     | 146,259 | 106,100                      | 146,259 |
| Impairment charge                         |                                |         |                              |         |
| Net carrying value at end of period       | 106,100                        | 146,259 | 106,100                      | 146,259 |

| (Dollars in thousands)        | June 30,<br>2012 | December 31,<br>2011 |
|-------------------------------|------------------|----------------------|
| Gross carrying value          | 146,259          | 146,259              |
| Accumulated impairment charge | (40,159)         | (40,159)             |
| Net carrying value            | \$ 106,100       | 106,100              |

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The Company performed its annual goodwill impairment test during the third quarter of 2011. Due to high levels of volatility and dislocation in prices of shares of publicly-held, exchange listed banking companies, a goodwill impairment charge was recognized by the Company during the third quarter of 2011. Prior to April 30, 2012, the Company had eleven bank reporting units, each of which had a goodwill impairment assessment. On April 30, 2012, the Company combined its eleven bank subsidiaries into a single commercial bank and the eleven bank reporting units are now aggregated for assessment of goodwill impairment. The Company has identified that the divisions are components of the Glacier Bank operating segment since there are segment managers; however, the components can be aggregated due to the components having similar economic characteristics.

Since there were no events or circumstances, including the combining of the eleven bank subsidiaries, that occurred since third quarter 2011 that would more-likely-than-not reduce the fair value of the Bank reporting unit below its carrying value, the Company did not perform interim testing at June 30, 2012.

## 5) Derivatives and Hedging Activities

The Company's interest rate derivative financial instruments as of June 30, 2012 are as follows:

| (Dollars in thousands) | Forecasted<br>Notional Amount | Variable<br>Interest Rate <sup>1</sup> | Fixed<br>Interest Rate<br><sup>1</sup> | Term                                       |
|------------------------|-------------------------------|--|--|--|
| Interest rate swap     | \$ 160,000                    | 3 month LIBOR                          | 3.378%                                 | Oct. 21, 2014 - Oct. 21, 2021 <sup>2</sup> |
| Interest rate swap     | 100,000                       | 3 month LIBOR                          | 2.498%                                 | Nov 30, 2015 - Nov. 30, 2022 <sup>2</sup>  |

<sup>1</sup> The Company pays the fixed interest rate and the counterparties pay the Company the variable interest rate.

<sup>2</sup> No cash will be exchanged prior to the term.

The hedging strategy converts the LIBOR based variable interest rate on forecasted borrowings to a fixed interest rate, thereby protecting the Company from floating interest rate variability.

The following table summarizes the fair value of the Company's interest rate derivative financial instruments:

| (Dollars in thousands) | Balance Sheet<br>Location | Fair Value       |                      |
|------------------------|---------------------------|------------------|----------------------|
|                        |                           | June 30,<br>2012 | December<br>31, 2011 |
| Interest rate swap     | Other liabilities         | \$ 14,845        | 8,906                |

Pursuant to the interest rate swap agreements, the Company pledged collateral to the counterparties in the form of investment securities totaling \$22,087,000 at June 30, 2012. There was no collateral pledged from the counterparties to the Company as of June 30, 2012. There is the possibility that the Company may need to pledge additional collateral in the future.

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## 6) Accumulated Other Comprehensive Income

The components of accumulated other comprehensive income, included in stockholders' equity, are as follows:

| (Dollars in thousands)  | June 30,<br>2012 | December 31,<br>2011 |
|---|------------------|----------------------|
| Unrealized holding gains on available-for-sale securities     | \$ 86,945        | 63,711               |
| Tax effect  | (33,822)         | (24,783)             |
| <b>Net of tax amount</b>                                      | <b>53,123</b>    | <b>38,928</b>        |
| Change in fair value of derivatives used for cash flow hedges | (14,845)         | (8,906)              |
| Tax effect  | 5,775            | 3,465                |
| <b>Net of tax amount</b>                                      | <b>(9,070)</b>   | <b>(5,441)</b>       |
| <b>Total accumulated other comprehensive income</b>           | <b>\$ 44,053</b> | <b>33,487</b>        |

## 7) Earnings Per Share

Basic earnings per share is computed by dividing net income by the weighted average number of shares of common stock outstanding during the period presented. Diluted earnings per share is computed by including the net increase in shares as if dilutive outstanding stock options were exercised, using the treasury stock method.

Basic and diluted earnings per share has been computed based on the following:

| (Dollars in thousands, except per share data)                  | Three Months<br>ended June 30, |             | Six Months<br>ended June 30, |             |
|--|--------------------------------|-------------|------------------------------|-------------|
|  | 2012                           | 2011        | 2012                         | 2011        |
| Net income available to common stockholders, basic and diluted | \$ 18,981                      | 11,886      | 35,314                       | 22,171      |
| Average outstanding shares - basic                             | 71,928,697                     | 71,915,073  | 71,921,885                   | 71,915,073  |
| Add: dilutive stock options and awards                         | 156                            |             | 105                          |             |
| Average outstanding shares - diluted                           | 71,928,853                     | 71,915,073  | 71,921,990                   | 71,915,073  |
| <b>Basic earnings per share</b>                                | <b>\$ 0.26</b>                 | <b>0.17</b> | <b>0.49</b>                  | <b>0.31</b> |
| <b>Diluted earnings per share</b>                              | <b>\$ 0.26</b>                 | <b>0.17</b> | <b>0.49</b>                  | <b>0.31</b> |

There were 945,063 and 1,641,528 options excluded from the diluted average outstanding share calculation for the six months ended June 30, 2012 and 2011, respectively, due to the option exercise price exceeding the market price of the Company's common stock.



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8) Fair Value of Assets and Liabilities

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. There is a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs that may be used to measure fair value are as follows:

- Level 1 Quoted prices in active markets for identical assets or liabilities
- Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities

**Recurring Measurements**

The following is a description of the inputs and valuation methodologies used for assets and liabilities measured at fair value on a recurring basis, as well as the general classification of such assets and liabilities pursuant to the valuation hierarchy. There have been no significant changes in the valuation techniques during the period ended June 30, 2012.

Investment securities: fair value for available-for-sale securities is estimated by obtaining quoted market prices for identical assets, where available. If such prices are not available, fair value is based on independent asset pricing services and models, the inputs of which are market-based or independently sourced market parameters, including but not limited to, yield curves, interest rates, volatilities, prepayments, defaults, cumulative loss projections, and cash flows. Such securities are classified in Level 2 of the valuation hierarchy. Where Level 1 or Level 2 inputs are not available, such securities are classified as Level 3 within the hierarchy.

Fair value determinations of investment securities are the responsibility of the Company's corporate accounting department. The Company contracts with independent third party pricing vendors to generate fair value estimates on a monthly basis. The Company reviews the vendors inputs for fair value estimates and the recommended assignments of levels within the fair value hierarchy. The review includes the extent to which markets for investment securities are determined to have limited or no activity, or are judged to be active markets. The Company reviews the extent to which observable and unobservable inputs are used as well as the appropriateness of the underlying assumptions about risk that a market participant would use in active markets, with adjustments for limited or inactive markets. In considering the inputs to the fair value estimates, the Company places less reliance on quotes that are judged to not reflect orderly transactions, or are non-binding indications. The Company makes independent inquiries of other knowledgeable parties in testing the reliability of the inputs, including consideration for illiquidity, credit risk, and cash flow estimates. In assessing credit risk, the Company reviews payment performance, collateral adequacy, credit rating histories, and issuers' financial statements with follow-up discussion with issuers. For those markets determined to be inactive, the valuation techniques used are models for which management verifies that discount rates are appropriately adjusted to reflect illiquidity and credit risk. The Company also independently obtains cash flow estimates that are stressed at levels that exceed those used by the independent third party pricing vendors.

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Interest rate swap derivative agreements: fair values for interest rate swap derivative agreements are based upon the estimated amounts to settle the contracts considering current interest rates and are calculated using discounted cash flows that are observable or that can be corroborated by observable market data and, therefore, are classified within Level 2 of the valuation hierarchy. The inputs used to determine fair value include the 3 month Libor forward curve to estimate variable rate cash inflows and the spot Libor curve to estimate the discount rate. The estimated variable rate cash inflows are compared to the fixed rate outflows and such difference is discounted to a present value to estimate the fair value of the interest rate swaps. The Company also obtains and compares the reasonableness of the pricing from a secondary independent party.

The following schedules disclose the fair value measurement of assets and liabilities measured at fair value on a recurring basis:

|   | Fair Value Measurements<br>At the End of the Reporting Period Using |   |   |
|---|---|---|---|
|   | Fair Value<br>6/30/12   | Quoted<br>Prices<br>in Active Markets<br>for<br>Identical<br>Assets<br>(Level<br>1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) |
|   |   |   | Significant<br>Unobservable<br>Inputs<br>(Level 3)        |
| (Dollars in thousands)  |   |   |   |
| <b>Investment securities, available-for-sale</b>              |   |   |   |
| U.S. government and federal agency                            | \$ 205  |   | 205   |
| U.S. government sponsored enterprises                         | 25,488  |   | 25,488  |
| State and local governments                                   | 1,193,080   |   | 1,193,080   |
| Corporate bonds   | 159,926   |   | 159,926   |
| Collateralized debt obligations                               | 2,734   |   | 2,734   |
| Residential mortgage-backed securities                        | 2,022,849   |   | 2,022,849   |
| <br>  |   |   |   |
| Total assets measured at fair value on a recurring basis      | \$ 3,404,282  |   | 3,404,282   |
| <br>  |   |   |   |
| <b>Interest rate swaps</b>                                    | \$ 14,845   |   | 14,845  |
| <br>  |   |   |   |
| Total liabilities measured at fair value on a recurring basis | \$ 14,845   |   | 14,845  |

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| (Dollars in thousands)  | Fair Value<br>12/31/11 | Fair Value Measurements<br>At the End of the Reporting Period Using                 |   |  |
|---|------------------------|---|---|--|
|   |                        | Quoted<br>Prices<br>in Active Markets<br>for<br>Identical<br>Assets<br>(Level<br>1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| Investment securities, available-for-sale                     |                        |   |   |  |
| U.S. government and federal agency                            | \$ 208                 |   | 208   |  |
| U.S. government sponsored enterprises                         | 31,155                 |   | 31,155  |  |
| State and local governments                                   | 1,064,655              |   | 1,064,655   |  |
| Corporate bonds   | 62,237                 |   | 62,237  |  |
| Collateralized debt obligations                               | 5,366                  |   | 5,366   |  |
| Residential mortgage-backed securities                        | 1,963,122              |   | 1,963,122   |  |
| Total assets measured at fair value on a recurring basis      | \$ 3,126,743           |   | 3,126,743   |  |
| Interest rate swaps   | \$ 8,906               |   | 8,906   |  |
| Total liabilities measured at fair value on a recurring basis | \$ 8,906               |   | 8,906   |  |

**Level 3 Reconciliation**

There were no Level 3 fair value measurements during the six month period ended June 30, 2012.

The following schedule reconciles the opening and closing balances for assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) during the period ended June 30, 2011:

| (Dollars in thousands)   | Total    | Fair Value Measurements Using<br>Significant Unobservable Inputs (Level 3)<br>Investment Securities |  |
|--|----------|---|--|
|  |          | Collateralized<br>Debt<br>Obligations   | Residential<br>Mortgage-backed<br>Securities |
| Balance as of December 31, 2010  | \$ 6,751 | 6,595   | 156  |
| Total unrealized gains for the period included in other comprehensive income | 1,641    | 1,598   | 43   |
| Amortization, accretion and principal payments                               | (2,240)  | (2,240)   |  |
| Balance as of June 30, 2011  | \$ 6,152 | 5,953   | 199  |

**Non-recurring Measurements**

The following is a description of the inputs and valuation methodologies used for assets recorded at fair value on a non-recurring basis, as well as the general classification of such assets pursuant to the valuation hierarchy. There have been no significant changes in the valuation techniques during the period ended June 30, 2012.

Other real estate owned ( OREO ): OREO is carried at the lower of fair value at acquisition date or estimated fair value, less estimated cost to sell. Estimated fair value of other real estate owned is based on appraisals or evaluations. OREO is classified within Level 3 of the fair value hierarchy.



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Collateral-dependent impaired loans, net of ALLL: loans included in the Company's financials for which it is probable that the Company will not collect all principal and interest due according to contractual terms are considered impaired. Estimated fair value of collateral-dependent impaired loans is based on the fair value of the collateral, less estimated cost to sell. Collateral-dependent impaired loans are classified within Level 3 of the fair value hierarchy.

The Company's credit departments review appraisals for OREO and collateral-dependent loans, giving consideration to the highest and best use of the collateral. The appraisal or evaluation (new or updated) is considered the starting point for determining fair value. The Company also considers other factors and events in the environment that may affect the fair value. The fair values are reduced by discounts to consider lack of marketability and estimated cost to sell. The appraisals or evaluations (new or updated) are reviewed at least quarterly and more frequently based on current market conditions, including deterioration in a borrower's financial condition and when property values may be subject to significant volatility. After review and acceptance of the collateral appraisal or evaluation (new or updated), adjustments to the impaired loan or OREO may occur. The Company generally obtains new or updated appraisals or evaluations annually.

Goodwill: Prior to April 30, 2012, goodwill was evaluated for impairment at the bank subsidiary level at least annually. On April 30, 2012, the Company combined its eleven bank subsidiaries into a single commercial bank and the eleven bank reporting units are now aggregated for assessment of goodwill impairment. The evaluation of goodwill impairment will be reviewed during the third quarter of 2012 and the inputs and valuation methods are not expected to change. The key inputs used to determine the implied fair value and the corresponding amount of the impairment charge includes quoted market prices of other banks, discounted cash flows and inputs from comparable transactions. These inputs are classified within Level 3 of the fair value hierarchy. The goodwill impairment evaluation is the responsibility of the Company's corporate accounting department. Valuations and significant inputs developed by the independent valuation firm are reviewed by the Company for accuracy and reasonableness. For additional information regarding goodwill and reporting unit(s), see Note 4.

The following schedules disclose the fair value measurement of assets with a recorded change during the period resulting from re-measuring the assets at fair value on a non-recurring basis:

|   | Fair Value<br>6/30/12 | Fair Value Measurements<br>At the End of the Reporting Period Using                 |   |  |
|---|-----------------------|---|---|--|
|   |                       | Quoted<br>Prices<br>in Active Markets<br>for<br>Identical<br>Assets<br>(Level<br>1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| (Dollars in thousands)  |                       |   |   |  |
| Other real estate owned   | \$ 25,026             |   |   | 25,026   |
| Collateral-dependent impaired loans, net of ALLL                    | 37,159                |   |   | 37,159   |
| <b>Total assets measured at fair value on a non-recurring basis</b> | <b>\$ 62,185</b>      |   |   | <b>62,185</b>                                      |

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|  | Fair Value<br>12/31/11 | Fair Value Measurements<br>At the End of the Reporting Period Using                 |   |  |
|--|------------------------|---|---|--|
|  |                        | Quoted<br>Prices<br>in Active Markets<br>for<br>Identical<br>Assets<br>(Level<br>1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| (Dollars in thousands)                                       |                        |   |   |  |
| Other real estate owned                                      | \$ 38,076              |   |   | 38,076   |
| Collateral-dependent impaired loans, net of ALLL             | 55,339                 |   |   | 55,339   |
| Goodwill   | 24,718                 |   |   | 24,718   |
| Total assets measured at fair value on a non-recurring basis | \$ 118,133             |   |   | 118,133  |

**Fair Value of Financial Instruments**

The following is a description of the methods used to estimate the fair value of all other assets and liabilities recognized at amounts other than fair value.

Cash and cash equivalents: fair value is estimated at book value.

Loans held for sale: fair value is estimated at book value due to the insignificant time between origination date and sale date.

Loans receivable, net of ALLL: fair value is estimated by discounting the future cash flows using the rates at which similar notes would be written for the same remaining maturities. The market rates used are based on current rates the Company would impose for similar loans and reflect a market participant assumption about risks associated with non-performance, illiquidity, and the structure and term of the loans along with local economic and market conditions. Estimated fair value of impaired loans is based on the fair value of the collateral, less estimated cost to sell, or the present value of the loan's expected future cash flows (discounted at the loan's effective interest rate). All impaired loans are classified as Level 3 and all other loans are classified as Level 2 within the hierarchy.

Accrued interest receivable: fair value is estimated at book value.

Non-marketable equity securities: fair value is estimated at book value due to restrictions that limit the sale or transfer of such securities.

Deposits: fair value of term deposits is estimated by discounting the future cash flows using rates of similar deposits with similar maturities. The market rates used were obtained from a knowledgeable independent third party and reviewed by the Company. The rates were the average of current rates offered by the Company's local competitors. The estimated fair value of demand, NOW, savings, and money market deposits is the book value since rates are regularly adjusted to market rates and such deposits are classified in Level 1 of the valuation hierarchy. Certificate accounts and wholesale deposits are classified as Level 2 within the hierarchy.

Federal Home Loan Bank ( FHLB ) advances: fair value of non-callable FHLB advances is estimated by discounting the future cash flows using rates of similar advances with similar maturities. These rates were obtained from current rates offered by FHLB. The estimated fair value of callable FHLB advances was obtained from FHLB and the model was reviewed by the Company through discussions with FHLB.

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Securities sold under agreements to repurchase ( repurchase agreements ) and other borrowed funds: fair value of term repurchase agreements and other term borrowings is estimated based on current repurchase rates and borrowing rates currently available to the Company for repurchases and borrowings with similar terms and maturities. The estimated fair value for overnight repurchase agreements and other borrowings is book value.

Subordinated debentures: fair value of the subordinated debt is estimated by discounting the estimated future cash flows using current estimated market rates. The market rates used were averages of currently traded trust preferred securities with similar characteristics to the Company s issuances and obtained from an independent third party.

Accrued interest payable: fair value is estimated at book value.

Off-balance sheet financial instruments: commitments to extend credit and letters of credit represent the principal categories of off-balance sheet financial instruments. Rates for these commitments are set at time of loan closing, such that no adjustment is necessary to reflect these commitments at market value. The Company has an insignificant amount of off-balance sheet financial instruments.

The following schedules present the carrying amounts, estimated fair values and the level within the fair value hierarchy of the Company s financial instruments:

|  | Carrying<br>Amount<br>6/30/12 | Fair Value Measurements<br>At the End of the Reporting Period Using           |   |  |
|--|-------------------------------|---|---|--|
|  |                               | Quoted<br>Prices<br>in Active Markets<br>for Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| (Dollars in thousands)                         |                               |   |   |  |
| <b>Financial assets</b>                        |                               |   |   |  |
| Cash and cash equivalents                      | \$ 140,419                    | 140,419   |   |  |
| Investment securities, available-for-sale      | 3,404,282                     |   | 3,404,282   |  |
| Loans held for sale                            | 88,442                        | 88,442  |   |  |
| Loans receivable, net of ALLL                  | 3,307,737                     |   | 3,175,795   | 218,691  |
| Accrued interest receivable                    | 37,108                        | 37,108  |   |  |
| Non-marketable equity securities               | 50,371                        |   | 50,371  |  |
| <b>Total financial assets</b>                  | <b>\$ 7,028,359</b>           | <b>265,969</b>  | <b>6,630,448</b>  | <b>218,691</b>                                     |
| <b>Financial liabilities</b>                   |                               |   |   |  |
| Deposits                                       | \$ 4,982,269                  | 3,300,960   | 1,689,452   |  |
| FHLB advances                                  | 906,029                       |   | 937,226   |  |
| Repurchase agreements and other borrowed funds | 476,757                       |   | 476,757   |  |
| Subordinated debentures                        | 125,347                       |   |   | 66,168   |
| Accrued interest payable                       | 5,076                         | 5,076   |   |  |
| Interest rate swaps                            | 14,845                        |   | 14,845  |  |
| <b>Total financial liabilities</b>             | <b>\$ 6,510,323</b>           | <b>3,306,036</b>  | <b>3,118,280</b>  | <b>66,168</b>                                      |

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|  | Carrying<br>Amount<br>12/31/11 | Fair Value Measurements<br>At the End of the Reporting Period Using           |   |  |
|--|--------------------------------|---|---|--|
|  |                                | Quoted<br>Prices<br>in Active Markets<br>for Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| (Dollars in thousands)                         |                                |   |   |  |
| <b>Financial assets</b>                        |                                |   |   |  |
| Cash and cash equivalents                      | \$ 128,032                     | 128,032   |   |  |
| Investment securities, available-for-sale      | 3,126,743                      |   | 3,126,743   |  |
| Loans held for sale                            | 95,457                         | 95,457  |   |  |
| Loans receivable, net of ALLL                  | 3,328,619                      |   | 3,146,502   | 239,831  |
| Accrued interest receivable                    | 34,961                         | 34,961  |   |  |
| Non-marketable equity securities               | 49,694                         |   | 49,694  |  |
| <b>Total financial assets</b>                  | <b>\$ 6,763,506</b>            | <b>258,450</b>  | <b>6,322,939</b>  | <b>239,831</b>                                     |
| <b>Financial liabilities</b>                   |                                |   |   |  |
| Deposits                                       | \$ 4,821,213                   | 3,132,261   | 1,698,382   |  |
| FHLB advances                                  | 1,069,046                      |   | 1,099,699   |  |
| Repurchase agreements and other borrowed funds | 268,638                        |   | 268,642   |  |
| Subordinated debentures                        | 125,275                        |   |   | 65,903   |
| Accrued interest payable                       | 5,825                          | 5,825   |   |  |
| Interest rate swaps                            | 8,906                          |   | 8,906   |  |
| <b>Total financial liabilities</b>             | <b>\$ 6,298,903</b>            | <b>3,138,086</b>  | <b>3,075,629</b>  | <b>65,903</b>                                      |



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**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations  
Forward Looking Statements**

This Form 10-Q may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, but are not limited to, statements about management's plans, objectives, expectations and intentions that are not historical facts, and other statements identified by words such as expects, anticipates, intends, plans, believes, should, projects, estimates or words of similar meaning. These forward-looking statements are based on current beliefs and expectations of management and are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond the Company's control. In addition, these forward-looking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change. In addition to the factors set forth in the sections titled Risk Factors, Business and Management's Discussion and Analysis of Financial Condition and Results of Operations, as applicable, in this report and the Annual Report on Form 10-K for the year ended December 31, 2011 (the 2011 Annual Report), the following factors, among others, could cause actual results to differ materially from the anticipated results:

local and national economic conditions could be less favorable than expected or could have a more direct and pronounced effect on the Company than expected;

the risks associated with lending and potential adverse changes of the credit quality of loans in the Company's portfolio, including as a result of declines in the housing and real estate markets in its geographic areas;

increased loan delinquency rates;

the risks presented by a continued economic downturn, which could adversely affect credit quality, loan collateral values, other real estate owned values, investment values, liquidity and capital levels, dividends and loan originations;

changes in market interest rates, which could adversely affect the Company's net interest income and profitability;

legislative or regulatory changes that adversely affect the Company's business, ability to complete pending or prospective future acquisitions, limit certain sources of revenue, or increase cost of operations;

changes in accounting principles, policies and guidelines applicable to banking;

costs or difficulties related to the integration of acquisitions;

the goodwill the Company has recorded in connection with acquisitions could become additionally impaired, which may have an adverse impact on our earnings and capital;

reduced demand for banking products and services;

the risks presented by public stock market volatility, which could adversely affect the market price of our common stock and our ability to raise additional capital in the future;

competition from other financial services companies in our markets;

loss of services from the senior management team; and

the Company's success in managing risks involved in the foregoing.

Please take into account that the forward-looking statements only apply as of the date of this report or documents incorporated by reference herein. The Company does not undertake any obligation to publicly correct or update any forward-looking statement if it later becomes aware that actual results are likely to differ materially from those expressed in such forward-looking statement.

**Table of Contents****Financial Condition Analysis****Assets**

The following table summarizes the asset balances as of the dates indicated, and the amount of change from December 31, 2011 and June 30, 2011:

| (Unaudited - Dollars in thousands)        | June 30,<br>2012 | December 31,<br>2011 | June 30,<br>2011 | \$ Change from<br>December 31,<br>2011 | \$ Change from<br>June 30,<br>2011 |
|---|------------------|----------------------|------------------|--|------------------------------------|
| Cash and cash equivalents                 | \$ 140,419       | 128,032              | 129,041          | 12,387                                 | 11,378                             |
| Investment securities, available-for-sale | 3,404,282        | 3,126,743            | 2,784,415        | 277,539                                | 619,867                            |
| Loans receivable                          |                  |                      |                  |  |                                    |
| Residential real estate                   | 525,551          | 516,807              | 527,808          | 8,744                                  | (2,257)                            |
| Commercial                                | 2,293,876        | 2,295,927            | 2,390,388        | (2,051)                                | (96,512)                           |
| Consumer and other                        | 625,769          | 653,401              | 683,615          | (27,632)                               | (57,846)                           |
| Loans receivable                          | 3,445,196        | 3,466,135            | 3,601,811        | (20,939)                               | (156,615)                          |
| Allowance for loan and lease losses       | (137,459)        | (137,516)            | (139,795)        | 57                                     | 2,336                              |
| Loans receivable, net                     | 3,307,737        | 3,328,619            | 3,462,016        | (20,882)                               | (154,279)                          |
| Other assets                              | 581,664          | 604,512              | 602,848          | (22,848)                               | (21,184)                           |
| Total assets                              | \$ 7,434,102     | 7,187,906            | 6,978,320        | 246,196                                | 455,782                            |

Investment securities increased \$165 million, or 5 percent, during the current quarter and increased \$620 million, or 22 percent, from June 30, 2011. During the current quarter and previous twelve months, the Company purchased investment securities to primarily offset the lack of loan growth and to maintain interest income. The increase in investment securities for the current quarter occurred in collateralized mortgage obligation ( CMO ), corporate and municipal bonds. The majority of the purchases were CMOs which were significantly offset by CMO principal paydowns during the quarter. Investment securities represent 46 percent of total assets at June 30, 2012 versus 44 percent at December 31, 2011 and 40 percent at June 30, 2011.

A real positive for the current quarter was the loan portfolio grew for the first time in several years. The loan portfolio increased during the current quarter by \$12.0 million, or 1 percent annualized, to a total of \$3.445 billion at June 30, 2012. Excluding net charge-offs of \$7.1 million and loans of \$5.4 million transferred to other real estate owned, loans increased \$24.5 million, or 3 percent annualized, during the current quarter. The largest increase in dollars during the current quarter was in commercial loans which increased \$10.4 million, or 0.5 percent, from March 31, 2012. The largest increase by percentage during the current quarter was in residential real estate loans which increased \$10.1 million, or 2 percent, from March 31, 2012. The decrease in consumer and other loans was primarily driven by the Company reducing its exposure to consumer land and lot loans in combination with customers paying down lines of credit and reducing other debt. The continued slowness in the economy and low levels of loan demand could continue to place pressure on the Company in future periods and was the cause of the decrease in the loan portfolio over the prior periods. During the past twelve months, the loan portfolio decreased \$157 million, or 4 percent, from total loans of \$3.602 billion at June 30, 2011. The Company continues to reduce its exposure to land, lot and other construction loans which totaled \$346 million as of June 30, 2012, a decrease of \$92.9 million, or 21 percent, since the prior year second quarter.

**Table of Contents****Liabilities**

The following table summarizes the liability balances as of the dates indicated, and the amount of change from December 31, 2011 and June 30, 2011:

| (Unaudited - Dollars in thousands) | June 30,<br>2012    | December 31,<br>2011 | June 30,<br>2011 | \$ Change from<br>December 31,<br>2011 | \$ Change from<br>June 30,<br>2011 |
|------------------------------------|---------------------|----------------------|------------------|--|------------------------------------|
| Non-interest bearing deposits      | \$ 1,066,662        | 1,010,899            | 916,887          | 55,763                                 | 149,775                            |
| Interest bearing deposits          | 3,915,607           | 3,810,314            | 3,787,912        | 105,293                                | 127,695                            |
| Federal funds purchased            |                     |                      | 48,000           |  | (48,000)                           |
| Repurchase agreements              | 466,784             | 258,643              | 251,303          | 208,141                                | 215,481                            |
| FHLB advances                      | 906,029             | 1,069,046            | 925,061          | (163,017)                              | (19,032)                           |
| Other borrowed funds               | 9,973               | 9,995                | 14,799           | (22)                                   | (4,826)                            |
| Subordinated debentures            | 125,347             | 125,275              | 125,203          | 72                                     | 144                                |
| Other liabilities                  | 67,519              | 53,507               | 44,383           | 14,012                                 | 23,136                             |
| <b>Total liabilities</b>           | <b>\$ 6,557,921</b> | <b>6,337,679</b>     | <b>6,113,548</b> | <b>220,242</b>                         | <b>444,373</b>                     |

At June 30, 2012, non-interest bearing deposits of \$1.067 billion increased \$27.6 million, or 3 percent, since March 31, 2012 and increased \$150 million, or 16 percent, since June 30, 2011. Interest bearing deposits of \$3.916 billion at June 30, 2012 included \$646 million of wholesale deposits of which \$180 million were reciprocal deposits (e.g., Certificate of Deposit Account Registry System deposits). In addition to reciprocal deposits, wholesale deposits include brokered deposits classified as NOW, money market deposit and certificate accounts. Interest bearing deposits increased \$105 million, or 3 percent, since December 31, 2011 and included an increase of \$38.2 million in wholesale deposits. Interest bearing deposits increased \$128 million, or 3 percent, from June 30, 2011 and included a decrease of \$43.4 million in wholesale deposits. The increase in deposits during the first half of 2012 and throughout 2011 has been driven by the Company's success in generating new personal and business customer relationships, as well as existing customers retaining cash deposits for liquidity purposes due to the continued uncertainty in the current economic environment. These deposit increases have been beneficial to the Company in funding the investment securities portfolio growth at lower cost over the prior twelve months.

The Company's level and mix of borrowings has fluctuated as needed to supplement deposit growth and to fund the growth in investment securities. Since the prior year end, Federal Home Loan Bank (FHLB) advances decreased \$163 million and have decreased \$19.0 million since the prior year second quarter. The increase in funding through repurchase agreements from the prior year end and the prior year second quarter was primarily due to the \$195 million in wholesale repurchase agreements as of current quarter end compared to no wholesale repurchase agreements as of year end and only \$15.0 million of wholesale repurchase agreements as of the prior year second quarter. The wholesale repurchase agreements were utilized as a source of low cost alternative funding.

**Table of Contents****Stockholders Equity**

The following table summarizes the stockholders equity balances as of the dates indicated, and the amount of change from December 31, 2011 and June 30, 2011:

| (Unaudited - Dollars in thousands, except per share data) | June 30,<br>2012  | December 31,<br>2011 | June 30,<br>2011 | \$ Change from<br>December 31,<br>2011 | \$ Change from<br>June 30,<br>2011 |
|---|-------------------|----------------------|------------------|--|------------------------------------|
| Common equity   | \$ 832,128        | 816,740              | 840,133          | 15,388                                 | (8,005)                            |
| Accumulated other comprehensive income                    | 44,053            | 33,487               | 24,639           | 10,566                                 | 19,414                             |
| <b>Total stockholders equity</b>                          | <b>876,181</b>    | <b>850,227</b>       | <b>864,772</b>   | <b>25,954</b>                          | <b>11,409</b>                      |
| Goodwill and core deposit intangible, net                 | (113,297)         | (114,384)            | (155,699)        | 1,087                                  | 42,402                             |
| <b>Tangible stockholders equity</b>                       | <b>\$ 762,884</b> | <b>735,843</b>       | <b>709,073</b>   | <b>27,041</b>                          | <b>53,811</b>                      |

|   |          |        |        |      |      |
|---|----------|--------|--------|------|------|
| Stockholders equity to total assets                   | 11.79%   | 11.83% | 12.39% |      |      |
| Tangible stockholders equity to total tangible assets | 10.42%   | 10.40% | 10.39% |      |      |
| Book value per common share                           | \$ 12.18 | 11.82  | 12.02  | 0.36 | 0.16 |
| Tangible book value per common share                  | \$ 10.61 | 10.23  | 9.86   | 0.38 | 0.75 |
| Market price per share at end of period               | \$ 15.46 | 12.03  | 13.48  | 3.43 | 1.98 |

Tangible stockholders equity and book value per share increased \$27.0 million and \$0.38 per share from the prior year end, resulting in tangible stockholders equity to tangible assets of 10.42 percent and tangible book value per share of \$10.61 as of June 30, 2012. The increases came from earnings retention and an increase in accumulated other comprehensive income. Tangible stockholders equity increased \$53.8 million, or \$0.75 per share since June 30, 2011, primarily a result of an increase in accumulated other comprehensive income. The \$8.0 million decrease in common equity from June 30, 2011 included a third quarter 2011 goodwill impairment charge (net of tax) of \$32.6 million.

On June 27, 2012, the Company's Board of Directors declared a cash dividend of \$0.13 per share, payable July 19, 2012 to shareholders of record on July 10, 2012. Future cash dividends will depend on a variety of factors, including net income, capital, asset quality, general economic conditions and regulatory considerations.

**Results of Operations The Three Months ended June 30, 2012****Compared to the Three Months ended March 31, 2012 and June 30, 2011****Performance Summary**

| (Dollars in thousands, except per share data) | June 30,<br>2012 | Three Months ended<br>March 31,<br>2012 | June 30,<br>2011 |
|---|------------------|---|------------------|
| Net income                                    | \$ 18,981        | 16,333                                  | 11,886           |
| Diluted earnings per share                    | \$ 0.26          | 0.23                                    | 0.17             |
| Return on average assets (annualized)         | 1.04%            | 0.91%                                   | 0.69%            |
| Return on average equity (annualized)         | 8.69%            | 7.58%                                   | 5.54%            |

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The Company reported net income for the current quarter of \$19.0 million, an increase of \$7.1 million, or 60 percent, compared to \$11.9 million for the prior year second quarter. The earnings improvement for the current quarter and the first half of 2012 was reflective of the reduction in the provision for loan losses as a result of the improvement in the credit quality. Diluted earnings per share for the current quarter was \$0.26 per share, an increase of 53 percent from the prior year second quarter earnings per share of \$0.17.

**Revenue Summary**

The following tables summarize revenue for the periods indicated, including the amount and percentage change from March 31, 2012 and June 30, 2011:

| (Dollars in thousands)                      | Three Months ended |                   |                  |
|---|--------------------|-------------------|------------------|
|   | June 30,<br>2012   | March 31,<br>2012 | June 30,<br>2011 |
| <b>Net interest income</b>                  |                    |                   |                  |
| Interest income                             | \$ 64,192          | 67,884            | 71,562           |
| Interest expense                            | 9,044              | 9,598             | 11,331           |
| <b>Total net interest income</b>            | <b>55,148</b>      | <b>58,286</b>     | <b>60,231</b>    |
| <b>Non-interest income</b>                  |                    |                   |                  |
| Service charges, loan fees, and other fees  | 12,404             | 11,438            | 12,258           |
| Gain on sale of loans                       | 7,522              | 6,813             | 4,291            |
| Loss on sale of investments                 |                    |                   | (591)            |
| Other income                                | 1,865              | 2,087             | 1,893            |
| <b>Total non-interest income</b>            | <b>21,791</b>      | <b>20,338</b>     | <b>17,851</b>    |
|   | <b>\$ 76,939</b>   | <b>78,624</b>     | <b>78,082</b>    |
| <b>Net interest margin (tax-equivalent)</b> | <b>3.49%</b>       | <b>3.73%</b>      | <b>4.01%</b>     |

| (Dollars in thousands)                     | \$ Change from    |                   | % Change from     |                  |
|--|-------------------|-------------------|-------------------|------------------|
|  | March 31,<br>2012 | June 30,<br>2011  | March 31,<br>2012 | June 30,<br>2011 |
| <b>Net interest income</b>                 |                   |                   |                   |                  |
| Interest income                            | \$ (3,692)        | \$ (7,370)        | -5%               | -10%             |
| Interest expense                           | (554)             | (2,287)           | -6%               | -20%             |
| <b>Total net interest income</b>           | <b>(3,138)</b>    | <b>(5,083)</b>    | <b>-5%</b>        | <b>-8%</b>       |
| <b>Non-interest income</b>                 |                   |                   |                   |                  |
| Service charges, loan fees, and other fees | 966               | 146               | 8%                | 1%               |
| Gain on sale of loans                      | 709               | 3,231             | 10%               | 75%              |
| Loss on sale of investments                |                   | 591               | n/m               | -100%            |
| Other income                               | (222)             | (28)              | -11%              | -1%              |
| <b>Total non-interest income</b>           | <b>1,453</b>      | <b>3,940</b>      | <b>7%</b>         | <b>22%</b>       |
|  | <b>\$ (1,685)</b> | <b>\$ (1,143)</b> | <b>-2%</b>        | <b>-1%</b>       |



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**Table of Contents****Net Interest Income**

The current quarter net interest income of \$55.1 million decreased \$3.1 million, or 5 percent, over the prior quarter and decreased \$5.1 million, or 8 percent, over the prior year second quarter. The current quarter interest income of \$64.2 million decreased \$3.7 million, or 5 percent, over the prior quarter and decreased \$7.4 million, or 10 percent, over the prior year second quarter. A primary driver of the decrease in interest income was the \$15.9 million of premium amortization (net of discount accretion) on investment securities in the current quarter which was an increase of \$2.6 million over the prior quarter and an increase of \$8.3 million over the prior year second quarter. The accelerated premium amortization during the current and prior quarters reflects the growth in the CMO investment securities over the course of the prior year as well as the increased mortgage refinance activity as mortgage rates have declined significantly to record lows over the same time period. The decrease in interest expense of \$554 thousand, or 6 percent, from the prior quarter and the decrease of \$2.3 million, or 20 percent, in interest expense from the prior year second quarter was the result of a decrease in interest rates on deposits as a result of the Company's continued focus on reducing deposit and borrowing costs. The funding cost for the current quarter was 68 basis points compared to 72 basis points for the prior quarter and 89 basis points for the prior year second quarter.

The current quarter net interest margin as a percentage of earning assets, on a tax-equivalent basis, was 3.49 percent, a decrease of 24 basis points from the prior quarter net interest margin of 3.73 percent. Although there was a reduction in funding costs of 4 basis points during the current quarter compared to the prior quarter, the reduction was not enough to offset the 28 basis points reduction in yield on earning assets during the current quarter compared to the prior quarter. The decrease in yield on earning assets during the current quarter compared to the prior quarter was the result of a 12 basis points reduction in yield on the loan portfolio, and a 41 basis points reduction in yield on the investment securities. Of the 41 basis points reduction on investment securities, 28 basis points was due to the increase in premium amortization. The premium amortization in the current quarter accounted for a 94 basis points reduction in the net interest margin compared to a 79 basis points reduction in the prior quarter and 48 basis points reduction in the net interest margin in the prior year second quarter. As a result of fewer loans moving to non-accrual status and the greater dispositions of existing non-accrual loans, the reversal of interest income on non-accrual loans accounted for a 2 basis points reduction in the net interest margin during the current quarter.

**Non-interest Income**

Non-interest income for the current quarter totaled \$21.8 million, an increase of \$1.5 million over the prior quarter and an increase of \$3.9 million over the same quarter last year. Gain on sale of loans increased \$709 thousand, or 10 percent, over the prior quarter and \$3.2 million, or 75 percent, over the prior year second quarter as there was an increase in origination and refinance volume due to lower interest rates and borrowers taking advantage of government assistance programs. Service charge fee income increased \$966 thousand from the linked quarter, the majority of which was from higher overdraft fees driven by the increased number of deposit accounts. Service charge fee income increased \$146 thousand, or 1 percent, from the prior year second quarter. Other income of \$1.9 million for the current quarter was a decrease of \$222 thousand from the prior quarter as a result of small changes in several categories. Included in other income was operating revenue of \$186 thousand from other real estate owned and gains of \$228 thousand on the sale of other real estate owned, which total \$414 thousand for the current quarter compared to \$528 thousand for the prior quarter and \$697 thousand for the prior year second quarter.



**Table of Contents****Non-interest Expense**

The following tables summarize non-interest expense for the periods indicated, including the amount and percentage change from March 31, 2012 and June 30, 2011:

| (Dollars in thousands)                         | Three Months ended |                   |                  |
|--|--------------------|-------------------|------------------|
|  | June 30,<br>2012   | March 31,<br>2012 | June 30,<br>2011 |
| Compensation and employee benefits             | \$ 23,684          | 23,560            | 21,170           |
| Occupancy and equipment                        | 5,825              | 5,968             | 5,728            |
| Advertising and promotions                     | 1,713              | 1,402             | 1,635            |
| Outsourced data processing                     | 788                | 846               | 791              |
| Other real estate owned                        | 2,199              | 6,822             | 5,062            |
| Federal Deposit Insurance Corporation premiums | 1,300              | 1,712             | 2,197            |
| Core deposit intangibles amortization          | 535                | 552               | 590              |
| Other expense                                  | 10,146             | 8,183             | 9,047            |
| <b>Total non-interest expense</b>              | <b>\$ 46,190</b>   | <b>49,045</b>     | <b>46,220</b>    |

| (Dollars in thousands)                         | \$ Change from<br>March 31,<br>2012 | \$ Change from<br>June 30,<br>2011 | % Change from<br>March 31,<br>2012 | % Change from<br>June 30,<br>2011 |
|--|-------------------------------------|------------------------------------|------------------------------------|-----------------------------------|
| Compensation and employee benefits             | \$ 124                              | \$ 2,514                           | 1%                                 | 12%                               |
| Occupancy and equipment                        | (143)                               | 97                                 | -2%                                | 2%                                |
| Advertising and promotions                     | 311                                 | 78                                 | 22%                                | 5%                                |
| Outsourced data processing                     | (58)                                | (3)                                | -7%                                | 0%                                |
| Other real estate owned                        | (4,623)                             | (2,863)                            | -68%                               | -57%                              |
| Federal Deposit Insurance Corporation premiums | (412)                               | (897)                              | -24%                               | -41%                              |
| Core deposit intangibles amortization          | (17)                                | (55)                               | -3%                                | -9%                               |
| Other expense                                  | 1,963                               | 1,099                              | 24%                                | 12%                               |
| <b>Total non-interest expense</b>              | <b>\$ (2,855)</b>                   | <b>\$ (30)</b>                     | <b>-6%</b>                         | <b>0%</b>                         |

Non-interest expense of \$46.2 million for the current quarter decreased by \$2.9 million, or 6 percent, from the prior quarter and decreased by \$30 thousand from the prior year second quarter. The changes over the prior quarter and the prior year second quarter were driven primarily by other real estate owned expense. Other real estate owned expense decreased \$4.6 million, or 68 percent, from the prior quarter and decreased \$2.9 million, or 57 percent, from the prior year second quarter. The current quarter other real estate owned expense of \$2.2 million included \$639 thousand of operating expense, \$1.2 million of fair value write-downs, and \$316 thousand of loss on sale of other real estate owned. Other real estate owned expense will fluctuate as the Company continues to work through non-performing loans and dispose of foreclosed properties.

Excluding other real estate owned expense, non-interest expense increased \$1.8 million, or 4 percent, from the prior quarter and increased \$2.8 million, or 7 percent, from the prior year second quarter. Compensation and employee benefits increased by \$2.5 million, or 12 percent, from the prior year second quarter and was attributable to a revised Company incentive program and the restoration in 2012 of certain compensation cuts made in 2011. Advertising and promotion expense of \$1.7 million for the current quarter increased \$311 thousand over the prior quarter as the Company typically spends less on advertising in the first quarter. Other expense increased \$2.0 million, or 24 percent, from the prior quarter primarily due to expenses associated with New Markets Tax Credit investments. Other expense increased \$1.1 million, or 12 percent, from the prior year second quarter as a result of increases in several categories including loan expenses and miscellaneous expenses. The Company continues to work diligently in reducing expenses in areas of direct control.



**Table of Contents****Efficiency Ratio**

The efficiency ratio for the current quarter was 54 percent compared to 52 percent for the prior year second quarter. The higher efficiency ratio was the result of a decrease in net interest income, primarily from an increase in premium amortization on investment securities, and an increase in non-interest expense, largely from higher compensation and other expenses.

**Provision for Loan Losses**

| (Dollars in thousands) | Provision<br>for Loan<br>Losses | Net<br>Charge-Offs | ALLL<br>as a Percent<br>of Loans | Accruing<br>Loans<br>30-89<br>Days Past Due<br>as a Percent of<br>Loans | Non-Performing<br>Assets to<br>Total Subsidiary<br>Assets |
|------------------------|---------------------------------|--------------------|----------------------------------|---|---|
| Q2 2012                | \$ 7,925                        | 7,052              | 3.99%                            | 1.41%   | 2.69%   |
| Q1 2012                | 8,625                           | 9,555              | 3.98%                            | 1.24%   | 2.91%   |
| Q4 2011                | 8,675                           | 9,252              | 3.97%                            | 1.42%   | 2.92%   |
| Q3 2011                | 17,175                          | 18,877             | 3.92%                            | 0.60%   | 3.49%   |
| Q2 2011                | 19,150                          | 20,184             | 3.88%                            | 1.14%   | 3.68%   |
| Q1 2011                | 19,500                          | 15,778             | 3.86%                            | 1.44%   | 3.78%   |
| Q4 2010                | 27,375                          | 24,525             | 3.66%                            | 1.21%   | 3.91%   |
| Q3 2010                | 19,162                          | 26,570             | 3.47%                            | 1.06%   | 4.03%   |

The levels of net-charged off loans continue to trend lower as the Company continues to work through the non-performing assets. Net charged-off loans during the current quarter of \$7.1 million decreased \$2.5 million compared to the prior quarter and decreased \$13.1 million, or 65 percent, compared to the prior year second quarter. The current quarter provision for loan losses was \$7.9 million, which decreased \$700 thousand compared to the \$8.6 million for the prior quarter and a decrease of \$11.2 million from the second quarter of 2011. Loan portfolio growth, composition, average loan size, credit quality considerations, and other environmental factors will continue to determine the level of provision for loan loss expense.

The determination of the allowance for loan and lease losses ( ALLL or allowance ) and the related provision for loan losses is a critical accounting estimate that involves management's judgments about current environmental factors which affect loan losses, such factors including economic conditions, changes in collateral values, net charge-offs, and other factors discussed below in Additional Management's Discussion and Analysis.

**Table of Contents****Results of Operations The Six Months ended June 30, 2012****Compared to the Six Months ended June 30, 2011****Performance Summary**

| (Dollars in thousands, except per share data) | Six Months ended |                  |
|---|------------------|------------------|
|   | June 30,<br>2012 | June 30,<br>2011 |
| Net income                                    | \$ 35,314        | 22,171           |
| Diluted earnings per share                    | \$ 0.49          | 0.31             |
| Return on average assets (annualized)         | 0.97%            | 0.66%            |
| Return on average equity (annualized)         | 8.14%            | 5.25%            |

Net income for the six months ended June 30, 2012 was \$35.3 million, which was an increase of \$13.1 million, or 59 percent, over the prior year first six months. Diluted earnings per share of \$0.49 was an increase of \$0.18, or 58 percent, earned in the first half of 2011.

**Revenue Summary**

The following table summarizes revenue for the periods indicated, including the amount and percentage change from June 30, 2011:

| (Dollars in thousands)                     | Six Months ended |                  | \$ Change  | % Change |
|--|------------------|------------------|------------|----------|
|  | June 30,<br>2012 | June 30,<br>2011 |            |          |
| <b>Net interest income</b>                 |                  |                  |            |          |
| Interest income                            | \$ 132,076       | \$ 139,935       | \$ (7,859) | -6%      |
| Interest expense                           | 18,642           | 23,000           | (4,358)    | -19%     |
| Total net interest income                  | 113,434          | 116,935          | (3,501)    | -3%      |
| <b>Non-interest income</b>                 |                  |                  |            |          |
| Service charges, loan fees, and other fees | 23,842           | 23,443           | 399        | 2%       |
| Gain on sale of loans                      | 14,335           | 8,985            | 5,350      | 60%      |
| Loss on sale of investments                |                  | (467)            | 467        | -100%    |
| Other income                               | 3,952            | 3,285            | 667        | 20%      |
| Total non-interest income                  | 42,129           | 35,246           | 6,883      | 20%      |
|  | \$ 155,563       | \$ 152,181       | \$ 3,382   | 2%       |
| Net interest margin (tax-equivalent)       | 3.61%            | 3.96%            |            |          |

**Table of Contents****Net Interest Income**

Net interest income for the first half of 2012 decreased \$3.5 million, or 3 percent, over the same period last year. During 2012, interest income decreased \$7.9 million, or 6 percent, while interest expense decreased \$4.4 million, or 19 percent from the first half of 2011. The decrease in interest income from the first half of the prior year was due to the increase in premium amortization on investment securities coupled with the reduction in loan balances, the combination of which put further pressure on earning asset yields. Interest income was reduced by \$29.2 million in premium amortization (net of discount accretion) on investment securities which was an increase of \$11.7 million from the first six months of the prior year. This increase in premium amortization was the result of both the increased purchases of investment securities combined with the continued refinancing activity. The decrease in interest expense during the current year was primarily attributable to the decreases in rates on interest bearing deposits and borrowings. The funding cost for the first half of 2012 was 70 basis points compared to 92 basis points for the first half 2011.

The net interest margin, on a tax-equivalent basis, for the first half of 2012 was 3.61 percent, a 35 basis points reduction from the net interest margin of 3.96 percent for the first half of 2011. The reduction was attributable to a lower yield and volume of loans coupled with an increase in lower yielding investment securities and higher premium amortization on investment securities. The premium amortization in 2012 accounted for an 87 basis points reduction in the net interest margin which is an increase of 31 basis points compared to a 56 basis points reduction in the net interest margin for the same period last year.

**Non-interest Income**

Non-interest income of \$42.1 million for 2012 increased \$6.9 million, or 20 percent, over non-interest income of \$35.2 million for the first half of 2011. Gain on sale of loans for the first half of 2012 increased \$5.4 million, or 60 percent, from the first half of 2011 due to greater refinance and loan origination activity. Other income for the first half of 2012 increased \$667 thousand, or 20 percent, over the first half of 2011 of which \$573 thousand of the increase was from debit card income. Included in other income was operating revenue of \$237 thousand from other real estate owned and gains of \$704 thousand on the sale of other real estate owned, which aggregated \$942 thousand for the first half of 2012 compared to \$965 thousand for the same period in the prior year.

**Non-interest Expense**

The following table summarizes non-interest expense for the periods indicated, including the amount and percentage change from June 30, 2011:

| (Dollars in thousands)                         | Six Months ended |                  | \$ Change       | % Change  |
|--|------------------|------------------|-----------------|-----------|
|  | June 30, 2012    | June 30, 2011    |                 |           |
| Compensation and employee benefits             | \$ 47,244        | \$ 42,773        | \$ 4,471        | 10%       |
| Occupancy and equipment                        | 11,793           | 11,682           | 111             | 1%        |
| Advertising and promotions                     | 3,115            | 3,119            | (4)             | 0%        |
| Outsourced data processing                     | 1,634            | 1,564            | 70              | 4%        |
| Other real estate owned                        | 9,021            | 7,161            | 1,860           | 26%       |
| Federal Deposit Insurance Corporation premiums | 3,012            | 4,521            | (1,509)         | -33%      |
| Core deposit intangibles amortization          | 1,087            | 1,317            | (230)           | -17%      |
| Other expense                                  | 18,329           | 16,559           | 1,770           | 11%       |
| <b>Total non-interest expense</b>              | <b>\$ 95,235</b> | <b>\$ 88,696</b> | <b>\$ 6,539</b> | <b>7%</b> |

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Compensation and employee benefits for the first half of 2012 increased \$4.5 million, or 10 percent, and was attributable to a revised Company incentive program and the restoration in the first half of 2012 of certain compensation cuts made in the first half of 2011. Other real estate owned expense of \$9.0 million in the first six months of 2012 increased \$1.9 million, or 26 percent, from the first half of the prior year. The other real estate owned expense for the first half of 2012 included \$1.5 million of operating expenses, \$6.7 million of fair value write-downs, and \$865 thousand of loss on sale of other real estate owned. Other expense in the first six months of 2012 increased \$1.8 million, or 11 percent, from the first half of the prior year and was primarily driven by increases in loan expenses and several miscellaneous categories.

### **Efficiency Ratio**

The efficiency ratio was 53 percent for the first half of 2012 and 52 percent for the first half of 2011. Although there were significant increases in non-interest income from the first half of the prior year, it was not enough to offset the decrease in net interest income and the increase in non-interest expense in the first half of 2012.

### **Provision for Loan Losses**

The provision for loan losses was \$16.6 million for the first half of 2012, a decrease of \$22.1 million, or 57 percent, from the same period in the prior year. Net charged-off loans during the first half of 2012 was \$16.6 million, a decrease of \$19.4 million from the first half of 2011. The largest category of net charge-offs was in land, lot and other construction loans which had net charge-offs of \$6.3 million, or 38 percent of total net charged-off loans.

**Table of Contents****Additional Management's Discussion and Analysis****Lending Activity and Practices**

The Company focuses its lending activity primarily on the following types of loans: 1) first-mortgage, conventional loans secured by residential properties, particularly single-family, 2) commercial lending that concentrates on targeted businesses and 3) installment lending for consumer purposes (e.g., auto, home equity, etc.). Note 3 to the Consolidated Financial Statements in Part I, Item 1, Financial Statements provides more information about the loan portfolio.

The following table summarizes the Company's loan portfolio by regulatory classification:

| (Dollars in thousands)                         | Loans Receivable, by Loan Type |                     |                    | %                          | %                         |
|--|--------------------------------|---------------------|--------------------|----------------------------|---------------------------|
|  | Balance<br>6/30/12             | Balance<br>12/31/11 | Balance<br>6/30/11 | Change<br>from<br>12/31/11 | Change<br>from<br>6/30/11 |
| Custom and owner occupied construction         | \$ 39,052                      | 35,422              | 32,094             | 10%                        | 22%                       |
| Pre-sold and spec construction                 | 49,638                         | 58,811              | 61,022             | -16%                       | -19%                      |
| <b>Total residential construction</b>          | <b>88,690</b>                  | <b>94,233</b>       | <b>93,116</b>      | <b>-6%</b>                 | <b>-5%</b>                |
| Land development                               | 93,361                         | 103,881             | 134,539            | -10%                       | -31%                      |
| Consumer land or lots                          | 114,475                        | 125,396             | 136,255            | -9%                        | -16%                      |
| Unimproved land                                | 59,548                         | 66,074              | 74,597             | -10%                       | -20%                      |
| Developed lots for operative builders          | 21,101                         | 25,180              | 26,976             | -16%                       | -22%                      |
| Commercial lots                                | 25,035                         | 26,621              | 27,581             | -6%                        | -9%                       |
| Other construction                             | 32,079                         | 34,346              | 38,536             | -7%                        | -17%                      |
| <b>Total land, lot, and other construction</b> | <b>345,599</b>                 | <b>381,498</b>      | <b>438,484</b>     | <b>-9%</b>                 | <b>-21%</b>               |
| Owner occupied                                 | 701,078                        | 697,131             | 691,370            | 1%                         | 1%                        |
| Non-owner occupied                             | 444,419                        | 436,021             | 436,674            | 2%                         | 2%                        |
| <b>Total commercial real estate</b>            | <b>1,145,497</b>               | <b>1,133,152</b>    | <b>1,128,044</b>   | <b>1%</b>                  | <b>2%</b>                 |
| Commercial and industrial                      | 413,908                        | 408,054             | 425,524            | 1%                         | -3%                       |
| 1st lien                                       | 690,638                        | 688,455             | 659,950            | 0%                         | 5%                        |
| Junior lien                                    | 87,544                         | 95,508              | 97,344             | -8%                        | -10%                      |
| <b>Total 1-4 family</b>                        | <b>778,182</b>                 | <b>783,963</b>      | <b>757,294</b>     | <b>-1%</b>                 | <b>3%</b>                 |
| Home equity lines of credit                    | 338,459                        | 350,229             | 368,864            | -3%                        | -8%                       |
| Other consumer                                 | 109,043                        | 109,235             | 112,567            | 0%                         | -3%                       |
| <b>Total consumer</b>                          | <b>447,502</b>                 | <b>459,464</b>      | <b>481,431</b>     | <b>-3%</b>                 | <b>-7%</b>                |
| Agriculture                                    | 162,534                        | 151,031             | 164,498            | 8%                         | -1%                       |
| Other  | 151,726                        | 150,197             | 148,860            | 1%                         | 2%                        |
| Loans held for sale                            | (88,442)                       | (95,457)            | (35,440)           | -7%                        | 150%                      |
| <b>Total</b>                                   | <b>\$ 3,445,196</b>            | <b>3,466,135</b>    | <b>3,601,811</b>   | <b>-1%</b>                 | <b>-4%</b>                |

**Table of Contents****Non-performing Assets**

The following table summarizes information regarding non-performing assets at the dates indicated:

| (Dollars in thousands)  | At or for the<br>Six<br>Months ended<br>June 30, 2012 | At or for the<br>Year ended<br>December 31, 2011 | At or for the<br>Six<br>Months ended<br>June 30, 2011 |
|---|---|--|---|
| Other real estate owned   | \$ 69,170   | 78,354   | 99,585  |
| Accruing loans 90 days or more past due                                     |   |  |   |
| Residential real estate   | 421   | 59   | 1,026   |
| Commercial  | 2,527   | 1,168  | 5,469   |
| Consumer and other  | 319   | 186  | 682   |
| Total   | 3,267   | 1,413  | 7,177   |
| Non-accrual loans   |   |  |   |
| Residential real estate   | 19,835  | 11,881   | 14,444  |
| Commercial  | 92,693  | 109,641  | 128,764   |
| Consumer and other  | 13,935  | 12,167   | 11,576  |
| Total   | 126,463   | 133,689  | 154,784   |
| Total non-performing assets <sup>1</sup>                                    | \$ 198,900  | 213,456  | 261,546   |
| Non-performing assets as a percentage of subsidiary assets                  | 2.69%   | 2.92%  | 3.68%   |
| Allowance for loan and lease losses as a percentage of non-performing loans | 106%  | 102%   | 86%   |
| Accruing loans 30-89 days past due  | \$ 48,707   | 49,086   | 41,151  |
| Troubled debt restructurings not included in non-performing assets          | \$ 88,483   | 98,859   | 35,687  |
| Interest income <sup>2</sup>  | \$ 3,392  | 7,441  | 4,298   |

<sup>1</sup> As of June 30, 2012, non-performing assets have not been reduced by U.S. government guarantees of \$2.4 million.

<sup>2</sup> Amounts represent estimated interest income that would have been recognized on loans accounted for on a non-accrual basis as of the end of each period had such loans performed pursuant to contractual terms.



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The following tables summarize selected information identified by regulatory classification on the Company's non-performing assets.

|   | Non-performing Assets, by Loan Type |                     |                    | Non-Accruing<br>Loans<br>6/30/12 | Accruing<br>Loans 90<br>Days<br>or More Past Due<br>6/30/12 | Other<br>Real Estate<br>Owned<br>6/30/12 |
|---|-------------------------------------|---------------------|--------------------|----------------------------------|---|--|
|   | Balance<br>6/30/12                  | Balance<br>12/31/11 | Balance<br>6/30/11 |                                  |   |  |
| (Dollars in thousands)                        |                                     |                     |                    |                                  |   |  |
| Custom and owner occupied construction        | \$ 2,914                            | 1,531               | 2,979              | 1,821                            | 415   | 678                                      |
| Pre-sold and spec construction                | 7,473                               | 5,506               | 17,941             | 5,036                            |   | 2,437                                    |
| <b>Total residential construction</b>         | <b>10,387</b>                       | <b>7,037</b>        | <b>20,920</b>      | <b>6,857</b>                     | <b>415</b>  | <b>3,115</b>                             |
| Land development                              | 47,154                              | 56,152              | 80,685             | 25,248                           | 356   | 21,550                                   |
| Consumer land or lots                         | 9,728                               | 8,878               | 12,693             | 4,847                            | 127   | 4,754                                    |
| Unimproved land                               | 28,914                              | 35,771              | 43,215             | 17,213                           | 96  | 11,605                                   |
| Developed lots for operative builders         | 6,932                               | 9,001               | 6,731              | 5,089                            | 186   | 1,657                                    |
| Commercial lots                               | 2,581                               | 2,032               | 2,353              | 960                              |   | 1,621                                    |
| Other construction                            | 5,124                               | 5,133               | 4,582              | 212                              |   | 4,912                                    |
| <b>Total land, lot and other construction</b> | <b>100,433</b>                      | <b>116,967</b>      | <b>150,259</b>     | <b>53,569</b>                    | <b>765</b>  | <b>46,099</b>                            |
| Owner occupied                                | 18,210                              | 23,931              | 21,591             | 10,551                           | 829   | 6,830                                    |
| Non-owner occupied                            | 3,509                               | 4,897               | 8,210              | 3,380                            |   | 129                                      |
| <b>Total commercial real estate</b>           | <b>21,719</b>                       | <b>28,828</b>       | <b>29,801</b>      | <b>13,931</b>                    | <b>829</b>  | <b>6,959</b>                             |
| Commercial and industrial                     | 8,077                               | 12,855              | 13,262             | 7,588                            | 433   | 56                                       |
| 1st lien                                      | 34,285                              | 31,083              | 31,312             | 26,203                           | 15  | 8,067                                    |
| Junior lien                                   | 8,861                               | 2,506               | 2,687              | 8,536                            | 325   |  |
| <b>Total 1-4 family</b>                       | <b>43,146</b>                       | <b>33,589</b>       | <b>33,999</b>      | <b>34,739</b>                    | <b>340</b>  | <b>8,067</b>                             |
| Home equity lines of credit                   | 6,939                               | 6,361               | 5,764              | 6,454                            | 227   | 258                                      |
| Other consumer                                | 405                                 | 360                 | 382                | 281                              | 47  | 77                                       |
| <b>Total consumer</b>                         | <b>7,344</b>                        | <b>6,721</b>        | <b>6,146</b>       | <b>6,735</b>                     | <b>274</b>  | <b>335</b>                               |
| Agriculture                                   | 7,541                               | 7,010               | 7,159              | 3,044                            | 211   | 4,286                                    |
| Other   | 253                                 | 449                 |                    |                                  |   | 253                                      |
| <b>Total</b>                                  | <b>\$ 198,900</b>                   | <b>213,456</b>      | <b>261,546</b>     | <b>126,463</b>                   | <b>3,267</b>  | <b>69,170</b>                            |

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| (Dollars in thousands)                        | Accruing 30-89 Days Delinquent Loans, by Loan Type |                     |                    |
|---|--|---------------------|--------------------|
|   | Balance<br>6/30/12                                 | Balance<br>12/31/11 | Balance<br>6/30/11 |
| Custom and owner occupied construction        | \$ 285   |                     |                    |
| Pre-sold and spec construction                | 968  | 250                 | 962                |
| <b>Total residential construction</b>         | <b>968</b>   | <b>250</b>          | <b>1,247</b>       |
| Land development                              | 460  | 458                 | 1,826              |
| Consumer land or lots                         | 1,650  | 1,801               | 982                |
| Unimproved land                               | 1,129  | 1,342               | 1,200              |
| Developed lots for operative builders         | 199  | 1,336               | 125                |
| Commercial lots                               |  |                     | 148                |
| Other construction                            |  |                     | 120                |
| <b>Total land, lot and other construction</b> | <b>3,438</b>                                       | <b>4,937</b>        | <b>4,401</b>       |
| Owner occupied                                | 10,943   | 8,187               | 10,789             |
| Non-owner occupied                            | 950  | 1,791               | 6,643              |
| <b>Total commercial real estate</b>           | <b>11,893</b>                                      | <b>9,978</b>        | <b>17,432</b>      |
| Commercial and industrial                     | 20,847   | 4,637               | 5,033              |
| 1st lien                                      | 7,220  | 14,405              | 5,618              |
| Junior lien                                   | 880  | 6,471               | 1,297              |
| <b>Total 1-4 family</b>                       | <b>8,100</b>                                       | <b>20,876</b>       | <b>6,915</b>       |
| Home equity lines of credit                   | 2,541  | 3,416               | 4,043              |
| Other consumer                                | 698  | 1,172               | 1,089              |
| <b>Total consumer</b>                         | <b>3,239</b>                                       | <b>4,588</b>        | <b>5,132</b>       |
| Agriculture                                   | 222  | 3,428               | 352                |
| Other   |  | 392                 | 639                |
| <b>Total</b>                                  | <b>\$ 48,707</b>                                   | <b>49,086</b>       | <b>41,151</b>      |

The Company continues to actively and methodically manage the disposition of non-performing assets which has resulted in a reduction of \$15.7 million, or 7 percent, during the current quarter to a total of \$198.9 million in non-performing assets. The non-performing assets also decreased \$62.6 million, or 24 percent, from the prior year second quarter. The Company's early stage delinquencies (accruing loans 30-89 days past due) of \$48.7 million continue to fluctuate and at June 30, 2012 increased \$6.1 million from the prior quarter early stage delinquencies of \$42.6 million and increased \$7.6 million from the prior year second quarter early stage delinquencies of \$41.2 million.

The largest category of non-performing assets was the land, lot and other construction category which was \$100 million, or 50 percent, of the non-performing assets at June 30, 2012. Included in this category was \$47.2 million of land development loans and \$28.9 million in unimproved land loans at June 30, 2012. Although land, lot and other construction loans the past three years put pressure on the Company's credit quality, the Company has continued to reduce this category. During the current quarter, land, lot and other construction non-performing assets were reduced by \$7.2 million, or 7 percent.

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Most of the Company's non-performing assets are secured by real estate, and based on the most current information available to management, including updated appraisals or evaluations, the Company believes the value of the underlying real estate collateral is adequate to minimize significant charge-offs or loss to the Company. The Company evaluates the level of its non-performing assets, the values of the underlying real estate and other collateral, and related trends in net charge-offs in determining the adequacy of the ALLL. Through pro-active credit administration, the Company works closely with its borrowers to seek favorable resolution to the extent possible, thereby attempting to minimize net charge-offs or losses to the Company. Throughout the year, the Company has maintained an adequate allowance for loan and lease losses while working to reduce non-performing assets. The improvement in the credit quality ratios during the previous twelve months are a product of this effort.

For non-performing construction loans involving residential structures, the percentage of completion exceeds 95 percent at June 30, 2012. For non-performing construction loans involving commercial structures, the percentage of completion ranges from projects not started to projects completed at June 30, 2012. During the construction loan term, all construction loan collateral properties are inspected at least monthly, or more frequently as needed, until completion. Draws on construction loans are predicated upon the results of the inspection and advanced based upon a percentage of completion basis versus original budget percentages. When construction loans become non-performing and the associated project is not complete, the Company on a case-by-case basis makes the decision to advance additional funds or to initiate collection/foreclosure proceedings. Such decision includes obtaining as-is and at completion appraisals for consideration of potential increases or decreases in the collateral's value. The Company also considers the increased costs of monitoring progress to completion, and the related collection/holding period costs should collateral ownership be transferred to the Company. With very limited exception, the Company does not disburse additional funds on non-performing loans. Instead, the Company has proceeded to collection and foreclosure actions in order to reduce the Company's exposure to loss on such loans.

Construction loans accounted for 48 percent of the non-accrual loans of which unimproved land and land development loans collectively account for the bulk of the non-accrual construction loans. The Company had non-accrual construction loans that aggregated 5 percent or more of the Company's \$60.4 million in non-accrual construction loans at June 30, 2012 in the following geographic locations: Western Montana, Northern Idaho, and Boise and Sun Valley, Idaho. With locations and operations in the contiguous northern Rocky Mountain states of Idaho and Montana, the geography and economies of each of these geographic areas are predominantly tied to real estate development given the sprawling abundance of timbered valleys and mountainous terrain with significant lakes, streams and watershed areas. Consistent with the general economic downturn, the market for upscale primary, secondary and other housing as well as the associated construction and building industries have stalled after years of significant growth. As the housing market (rental and owner-occupied) and related industries continue to recover from the downturn, the Company continues to reduce its exposure to loss in the construction loan and other segments of the total loan portfolio.

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**Impaired Loans**

Loans are designated impaired when, based upon current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement and therefore, the Company has serious doubts as to the ability of such borrowers to fulfill the contractual obligation. When the ultimate collectability of the total principal of an impaired loan is in doubt and designated as non-accrual, all payments are applied to principal under the cost recovery method. When the ultimate collectability of the total principal on an impaired loan is not in doubt, contractual interest is generally credited to interest income when received under the cash basis method. Impaired loans were \$238 million and \$259 million as of June 30, 2012 and December 31, 2011, respectively. The ALLL includes valuation allowances of \$19.2 million and \$18.8 million specific to impaired loans as of June 30, 2012 and December 31, 2011, respectively. Of the total impaired loans at June 30, 2012, there were 36 commercial real estate and other commercial loans that accounted for \$97.2 million, or 41 percent, of the impaired loans. The 36 loans were collateralized by 131 percent of the loan value, the majority of which had appraisals (new or updated) during the last year, such appraisals reviewed at least quarterly taking into account current market conditions. Of the total impaired loans at June 30, 2012, there were 197 loans aggregating \$124 million, or 52 percent, whereby the borrowers had more than one impaired loan. The amount of impaired loans that have had partial charge-offs during the year for which the Company continues to have concern about the collectability of the remaining loan balance was \$20.8 million. Of these loans, there were charge-offs of \$7.0 million during 2012.

For collateral-dependent loans and real estate loans for which foreclosure or a deed-in-lieu of foreclosure is probable, impairment is measured by the fair value of the collateral, less estimated cost to sell. The fair value of the collateral is determined primarily based upon appraisal or evaluation (new or updated) of the underlying property value. The Company reviews appraisals or evaluations, giving consideration to the highest and best use of the collateral, with values reduced by discounts to consider lack of marketability and estimated cost to sell. Appraisals or evaluations (new or updated) are reviewed at least quarterly and more frequently based on current market conditions, including deterioration in a borrower's financial condition and when property values may be subject to significant volatility. After review and acceptance of the collateral appraisal or evaluation (new or updated), adjustments to an impaired loan's value may occur.

In deciding whether to obtain a new or updated appraisal or evaluation, the Company considers the impact of the following factors and environmental events:

passage of time;

improvements to, or lack of maintenance of, the collateral property;

stressed and volatile economic conditions, including market values;

changes in the performance, risk profile, size and complexity of the credit exposure;

limited or specific use collateral property;

high loan-to-value credit exposures;

changes in the adequacy of the collateral protections, including loan covenants and financially responsible guarantors;

competing properties in the market area;

changes in zoning and environmental contamination;

the nature of subsequent transactions (e.g., modification, restructuring, refinancing); and

the availability of alternative financing sources.

The Company also takes into account 1) the Company's experience with whether the appraised values of impaired collateral-dependent loans are actually realized, and 2) the timing of cash flows expected to be received from the underlying collateral to the extent such timing is significantly different than anticipated in the most recent appraisal.

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The Company generally obtains appraisals or evaluations (new or updated) annually for collateral underlying impaired loans. For collateral-dependent loans for which the appraisal of the underlying collateral is more than twelve months old, the Company updates collateral valuations through procedures that include obtaining current inspections of the collateral property, broker price opinions, comprehensive market analyses and current data for conditions and assumptions (e.g., discounts, comparable sales and trends) underlying the appraisals' valuation techniques. The Company's impairment and valuation procedures take into account new and updated appraisals on similar properties in the same area in order to capture current market valuation changes, unfavorable and favorable.

**Restructured Loans**

A restructured loan is considered a troubled debt restructuring ( TDR ) if the creditor, for economic or legal reasons related to the debtor's financial difficulties, grants a concession to the debtor that it would not otherwise consider. The Company had TDR loans of \$151 million as of June 30, 2012. The Company's TDR loans are considered impaired loans of which \$62.3 million are designated as non-accrual.

Each restructured debt is separately negotiated with the borrower and includes terms and conditions that reflect the borrower's prospective ability to service the debt as modified. The Company discourages the multiple loan strategy when restructuring loans regardless of whether or not the notes are TDR loans. The Company does not have any commercial TDR loans as of June 30, 2012 that have repayment dates extended at or near the original maturity date for which the Company has not classified as impaired. At June 30, 2012, the Company has TDR loans of \$32.4 million that are in non-accrual status or that have had partial charge-offs during the year, the borrowers of which continue to have \$35.9 million in other loans that are on accrual status.

**Other Real Estate Owned**

The loan book value prior to the acquisition and transfer of the loan into other real estate owned ( OREO ) during 2012 was \$24.4 million of which \$8.8 million was residential real estate, \$14.8 million was commercial, and \$827 thousand was consumer loans. The loan collateral acquired in foreclosure during 2012 was \$16.4 million of which \$6.0 million was residential real estate, \$9.9 million was commercial, and \$538 thousand was consumer loans. The following table sets forth the changes in OREO for the periods indicated:

| (Dollars in thousands)         | Six Months ended | Year ended           | Six Months ended |
|--------------------------------|------------------|----------------------|------------------|
|                                | June 30,<br>2012 | December 31,<br>2011 | June 30,<br>2011 |
| Balance at beginning of period | \$ 78,354        | 73,485               | 73,485           |
| Additions                      | 16,372           | 79,295               | 49,570           |
| Capital improvements           |                  | 669                  | 321              |
| Write-downs                    | (6,653)          | (16,246)             | (2,351)          |
| Sales                          | (18,903)         | (58,849)             | (21,440)         |
| Balance at end of period       | \$ 69,170        | 78,354               | 99,585           |

The Company believes that the write-downs in 2012 and 2011 are not considered a trend in that several of such properties have characteristics unique to the property, including special or limited use, and locations of such properties. The Company also determined that the write-downs were not indicative of a trend which would likely affect the future operating results in light of the remaining holdings of real property and the Company's experience in the geographic markets where the properties are located. However, there can be no assurance that future significant write-downs will not occur.

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### **Allowance for Loan and Lease Losses**

Determining the adequacy of the ALLL involves a high degree of judgment and is inevitably imprecise as the risk of loss is difficult to quantify. The ALLL methodology is designed to reasonably estimate the probable loan and lease losses within the Company's loan portfolio. Accordingly, the ALLL is maintained within a range of estimated losses. The determination of the ALLL, including the provision for loan losses and net charge-offs, is a critical accounting estimate that involves management's judgments about all known relevant internal and external environmental factors that affect loan losses, including the credit risk inherent in the loan portfolio, economic conditions nationally and in the local markets in which the Company operates, changes in collateral values, delinquencies, non-performing assets and net charge-offs.

Although the Company continues to actively monitor economic trends, soft economic conditions combined with potential declines in the values of real estate that collateralize most of the Company's loan portfolio may adversely affect the credit risk and potential for loss to the Company.

The ALLL evaluation is well documented and approved by the Company's Board of Directors. In addition, the policy and procedures for determining the balance of the ALLL are reviewed annually by the Company's Board of Directors, the internal audit department, independent credit reviewers and state and federal bank regulatory agencies.

At the end of each quarter, the Company analyzes its loan portfolio and maintains an ALLL at a level that is appropriate and determined in accordance with accounting principles generally accepted in the United States of America. The allowance consists of a specific valuation allowance component and a general valuation allowance component. The specific valuation allowance component relates to loans that are determined to be impaired. A specific valuation allowance is established when the fair value of a collateral-dependent loan or the present value of the loan's expected future cash flows (discounted at the loan's effective interest rate) is lower than the carrying value of the impaired loan. The general valuation allowance component relates to probable credit losses inherent in the balance of the loan portfolio based on prior loss experience, adjusted for changes in trends and conditions of qualitative or environmental factors.

The Bank divisions' credit administration reviews the loan portfolio to determine which loans are impaired and estimates the specific valuation allowance. The impaired loans and related specific valuation allowance are then provided to the Company's credit administration for further review and approval. The Company's credit administration also determines the estimated general valuation and reviews and approves the overall ALLL for the Company. The credit administration of the Company exercises significant judgment when evaluating the effect of applicable qualitative or environmental factors on the Company's historical loss experience for loans not identified as impaired. Quantification of the impact upon the Company's ALLL is inherently subjective as data for any factor may not be directly applicable, consistently relevant, or reasonably available for management to determine the precise impact of a factor on the collectability of the Company's unimpaired loan portfolio as of each evaluation date. The Company's credit administration documents its conclusions and rationale for changes that occur in each applicable factor's weight (i.e., measurement) and ensures that such changes are directionally consistent based on the underlying current trends and conditions for the factor. To have directional consistency, the provision for loan losses and credit quality should generally move in the same direction.

The Company is committed to a conservative management of the credit risk within the loan portfolio, including the early recognition of problem loans. The Company's credit risk management includes stringent credit policies, individual loan approval limits, limits on concentrations of credit, and committee approval of larger loan requests. Management practices also include regular internal and external credit examinations, identification and review of individual loans and leases experiencing deterioration of credit quality, procedures for the collection of non-performing assets, quarterly monitoring of the loan portfolio, semi-annual review of loans by industry, and periodic stress testing of the loans secured by real estate.

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The Company's model of eleven Bank divisions with separate management teams provides substantial local oversight to the lending and credit management function. The Company's business model affords multiple reviews of larger loans before credit is extended, a significant benefit in mitigating and managing the Company's credit risk. The geographic dispersion of the market areas in which the Company operates further mitigates the risk of credit loss. While this process is intended to limit credit exposure, there can be no assurance that further problem credits will not arise and additional loan losses incurred, particularly in periods of rapid economic downturns.

The primary responsibility for credit risk assessment and identification of problem loans rests with the loan officer of the account. This continuous process of identifying impaired loans is necessary to support management's evaluation of the ALLL adequacy. An independent loan review function verifying credit risk ratings evaluates the loan officer and management's evaluation of the loan portfolio credit quality. The loan review function also assesses the evaluation process and provides an independent analysis of the adequacy of the ALLL.

The Company considers the ALLL balance of \$137 million adequate to cover inherent losses in the loan portfolio as of June 30, 2012. However, no assurance can be given that the Company will not, in any particular period, sustain losses that are significant relative to the ALLL amount, or that subsequent evaluations of the loan portfolio applying management's judgment about then current factors, including economic and regulatory developments, will not require significant changes in the ALLL. Under such circumstances, this could result in enhanced provisions for loan losses. See additional risk factors in Part II, Item 1A, Risk Factors.

The following table summarizes the allocation of the ALLL as of the dates indicated:

| (Dollars in thousands)  | June 30, 2012                             |                                   |                                    | December 31, 2011                         |                                   |                                    | June 30, 2011                             |                                   |                                    |
|-------------------------|---|-----------------------------------|------------------------------------|---|-----------------------------------|------------------------------------|---|-----------------------------------|------------------------------------|
|                         | Allowance<br>for Loan and<br>Lease Losses | Percent<br>of ALLL in<br>Category | Percent<br>of Loans in<br>Category | Allowance<br>for Loan and<br>Lease Losses | Percent<br>of ALLL in<br>Category | Percent<br>of Loans in<br>Category | Allowance<br>for Loan and<br>Lease Losses | Percent<br>of ALLL in<br>Category | Percent<br>of Loans in<br>Category |
| Residential real estate | \$ 18,139                                 | 13%                               | 15%                                | 17,227                                    | 13%                               | 15%                                | 17,412                                    | 12%                               | 15%                                |
| Commercial real estate  | 79,098                                    | 58%                               | 48%                                | 76,920                                    | 56%                               | 48%                                | 79,885                                    | 57%                               | 48%                                |
| Other commercial        | 20,570                                    | 15%                               | 19%                                | 20,833                                    | 15%                               | 18%                                | 19,615                                    | 14%                               | 18%                                |
| Home equity             | 10,904                                    | 8%                                | 12%                                | 13,616                                    | 10%                               | 13%                                | 13,625                                    | 10%                               | 13%                                |
| Other consumer          | 8,748                                     | 6%                                | 6%                                 | 8,920                                     | 6%                                | 6%                                 | 9,258                                     | 7%                                | 6%                                 |
| Totals                  | \$ 137,459                                | 100%                              | 100%                               | 137,516                                   | 100%                              | 100%                               | 139,795                                   | 100%                              | 100%                               |



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The following table summarizes the ALLL experience for the periods indicated:

| (Dollars in thousands)  | Six Months ended<br>June 30,<br>2012 | Year ended<br>December 31,<br>2011 | Six Months ended<br>June 30,<br>2011 |
|---|--------------------------------------|------------------------------------|--------------------------------------|
| Balance at beginning of period  | \$ 137,516                           | 137,107                            | 137,107                              |
| Provision for loan losses   | 16,550                               | 64,500                             | 38,650                               |
| <b>Charge-offs</b>  |                                      |                                    |                                      |
| Residential real estate   | (1,320)                              | (5,671)                            | (3,157)                              |
| Commercial loans  | (14,890)                             | (52,428)                           | (28,485)                             |
| Consumer and other loans  | (3,527)                              | (11,267)                           | (6,676)                              |
| <b>Total charge-offs</b>  | <b>(19,737)</b>                      | <b>(69,366)</b>                    | <b>(38,318)</b>                      |
| <b>Recoveries</b>   |                                      |                                    |                                      |
| Residential real estate   | 147                                  | 486                                | 315                                  |
| Commercial loans  | 2,491                                | 3,830                              | 1,602                                |
| Consumer and other loans  | 492                                  | 959                                | 439                                  |
| <b>Total recoveries</b>   | <b>3,130</b>                         | <b>5,275</b>                       | <b>2,356</b>                         |
| <b>Charge-offs, net of recoveries</b>   | <b>(16,607)</b>                      | <b>(64,091)</b>                    | <b>(35,962)</b>                      |
| Balance at end of period  | \$ 137,459                           | 137,516                            | 139,795                              |
| <b>Allowance for loan and lease losses as a percentage<br/>of total loans</b> | <b>3.99%</b>                         | <b>3.97%</b>                       | <b>3.88%</b>                         |
| <b>Net charge-offs as a percentage of total loans</b>                         | <b>0.48%</b>                         | <b>1.85%</b>                       | <b>1.00%</b>                         |

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The following table summarizes net charge-offs at the dates indicated, including identification by regulatory classification:

| (Dollars in thousands)                        | Net Charge-Offs (Recoveries), Year-to-Date<br>Period Ending, By Loan Type |                     |                    |                        |                       |
|---|---|---------------------|--------------------|------------------------|-----------------------|
|   | Balance<br>6/30/12  | Balance<br>12/31/11 | Balance<br>6/30/11 | Charge-Offs<br>6/30/12 | Recoveries<br>6/30/12 |
| Custom and owner occupied construction        | \$  | 206                 | 131                |                        |                       |
| Pre-sold and spec construction                | 2,393   | 4,069               | 3,123              | 2,511                  | 118                   |
| <b>Total residential construction</b>         | <b>2,393</b>  | <b>4,275</b>        | <b>3,254</b>       | <b>2,511</b>           | <b>118</b>            |
| Land development                              | 2,706   | 17,055              | 8,088              | 3,321                  | 615                   |
| Consumer land or lots                         | 1,957   | 7,456               | 4,570              | 2,187                  | 230                   |
| Unimproved land                               | 517   | 4,047               | 1,905              | 758                    | 241                   |
| Developed lots for operative builders         | 1,201   | 943                 | 617                | 1,212                  | 11                    |
| Commercial lots                               | (81)  | 237                 | 184                | 39                     | 120                   |
| Other construction                            |   | 1,568               | 1,615              |                        |                       |
| <b>Total land, lot and other construction</b> | <b>6,300</b>  | <b>31,306</b>       | <b>16,979</b>      | <b>7,517</b>           | <b>1,217</b>          |
| Owner occupied                                | 1,318   | 3,815               | 1,869              | 1,418                  | 100                   |
| Non-owner occupied                            | 189   | 3,861               | 1,101              | 549                    | 360                   |
| <b>Total commercial real estate</b>           | <b>1,507</b>  | <b>7,676</b>        | <b>2,970</b>       | <b>1,967</b>           | <b>460</b>            |
| Commercial and industrial                     | 819   | 7,871               | 6,237              | 1,393                  | 574                   |
| 1st lien                                      | 2,122   | 7,031               | 3,635              | 2,232                  | 110                   |
| Junior lien                                   | 2,441   | 1,663               | 1,346              | 2,614                  | 173                   |
| <b>Total 1-4 family</b>                       | <b>4,563</b>  | <b>8,694</b>        | <b>4,981</b>       | <b>4,846</b>           | <b>283</b>            |
| Home equity lines of credit                   | 807   | 3,261               | 1,262              | 911                    | 104                   |
| Other consumer                                | 32  | 615                 | 245                | 258                    | 226                   |
| <b>Total consumer</b>                         | <b>839</b>  | <b>3,876</b>        | <b>1,507</b>       | <b>1,169</b>           | <b>330</b>            |
| Agriculture                                   | 94  | 134                 | (2)                | 230                    | 136                   |
| Other   | 92  | 259                 | 36                 | 104                    | 12                    |
| <b>Total</b>                                  | <b>\$ 16,607</b>  | <b>64,091</b>       | <b>35,962</b>      | <b>19,737</b>          | <b>3,130</b>          |

The Company's allowance is considered adequate to absorb losses from any class of its loan portfolio. For the periods ended June 30, 2012 and 2011, the Company believes the allowance is commensurate with the risk in the Company's loan portfolio and is directionally consistent with the change in the quality of the Company's loan portfolio. At June 30, 2012, the allowance was \$137 million, a decrease of \$57 thousand from the prior year end and a decrease of \$2.3 million from a year ago. The allowance was 3.99 percent of total loans outstanding at June 30, 2012, compared to 3.97 percent at December 31, 2011 and 3.88 percent at June 30, 2011. The allowance was 106 percent of non-performing loans at June 30, 2012, an increase from 102 percent at December 31, 2011 and an increase from 86 percent at June 30, 2011.

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The Company's allowance consisted of the following components as of the dates indicated:

| (Dollars in thousands)       | June 30,<br>2012  | December 31,<br>2011 | June 30,<br>2011 |
|------------------------------|-------------------|----------------------|------------------|
| Specific valuation allowance | \$ 19,208         | 18,828               | 13,895           |
| General valuation allowance  | 118,251           | 118,688              | 125,900          |
| <b>Total ALLL</b>            | <b>\$ 137,459</b> | <b>137,516</b>       | <b>139,795</b>   |

During 2012, the ALLL decreased by \$57 thousand, the net result of a \$380 thousand increase in the specific valuation allowance and a \$437 thousand decrease in the general valuation allowance. The increase in the specific valuation allowance since the prior year end was primarily due to the increase in loans with a specific valuation allowance of \$4.2 million. The general valuation allowance remained stable since the prior year end due to a minimal decrease in loans collectively evaluated for impairment.

Presented below are select statistics that were also considered when determining the adequacy of the Company's ALLL at June 30, 2012:

**Positive Trends**

Non-accrual construction loans (i.e., residential construction and land, lot and other construction) were \$60.4 million, or 48 percent, of the \$126 million of non-accrual loans at June 30, 2012, a decrease of \$2.1 million from March 31, 2012 and a decrease of \$24.9 million from June 30, 2011. Non-accrual construction loans accounted for 48 percent of the \$131 million of non-accrual loans at March 31, 2012 and 55 percent of the \$155 million of non-accrual loans at June 30, 2011.

The \$21.5 million total of non-accrual loans in the commercial real estate and commercial and industrial at June 30, 2012 decreased by \$4.1 million from the prior quarter end and decreased \$11.8 million from June 30, 2011.

Non-performing loans as a percent of total loans decreased to 3.77 percent at June 30, 2012 as compared to 4.09 percent at March 31, 2012 and 4.50 percent at June 30, 2011.

Charge-offs, net of recoveries, for the second quarter of 2012 were \$7.1 million, a \$2.5 million decrease from the prior quarter and a \$13.1 million decrease from the same quarter of 2011.

Net charge-offs of construction loans were \$3.9 million, or 56 percent, of the \$7.1 million of net charge-offs during the current quarter compared to net charge-offs of construction loans of \$4.8 million, or 50 percent, of the \$9.6 million of net charge-offs during the prior quarter.

The allowance as a percent of non-performing loans was 106 percent at June 30, 2012, compared to 102 percent at year end 2011 and 86 percent at June 30, 2011.

**Negative Trends**

The \$44.5 million total of non-accrual loans in the agriculture, 1-4 family, home equity lines of credit, consumer, and other loans at June 30, 2012 increased by \$1.7 million from the prior quarter end and increased by \$8.4 million from June 30, 2011.

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Early stage delinquencies (accruing loans 30-89 days past due) increased to \$48.7 million at June 30, 2012 from \$42.6 million at March 31, 2012 and \$41.2 million at June 30, 2011.

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When applied to the Company's historical loss experience, the environmental factors result in the provision for loan losses being recorded in the period in which the loss has probably occurred. When the loss is confirmed at a later date, a charge-off is recorded. During 2012, loan charge-offs, net of recoveries, exceeded the provision for loan losses by \$57 thousand. During the same period in 2011, the provision for loan losses exceeded loan charge-offs, net of recoveries, by \$2.7 million.

The Company provides commercial services to individuals, small to medium size businesses, community organizations and public entities from 108 locations, including 99 branches, across Montana, Idaho, Wyoming, Colorado, Utah, and Washington. The Rocky Mountain areas in which the Company operates has diverse economies and markets that are tied to commodities (crops, livestock, minerals, oil and natural gas), tourism, real estate and land development and an assortment of industries, both manufacturing and service-related. Thus, the changes in the global, national, and local economies are not uniform across the Company's geographic locations.

Though stabilizing, the soft economic conditions during much of 2010 continued during 2011 and the first half of 2012, including declining sales of existing real property (e.g., single family residential, multi-family, commercial buildings and land), elevated levels of existing inventory of real property, increases in real property delinquencies and foreclosures and corresponding decreases in absorption rates, and lower values of real property that collateralize most of the Company's loan portfolio, among other factors. The weak economic conditions combined with the elevated levels of non-performing loans and charge-offs for commercial real estate loans contributed to the higher provision for loan losses in this loan portfolio class as compared to the other classes. National unemployment rates increased steadily from 5.0 in the first part of 2008 to a range of 8.5 to 10.0 during 2009 through 2011 and has recently declined to 8.2 in June of 2012. The unemployment rates for most states in which the Company conducts operations were generally lower throughout this time period compared to the national unemployment rate. Agricultural price declines in livestock and grain in 2009 have recovered significantly and remain strong. While prices for oil have held strong, prices for natural gas currently remain weak (due to excess supply) especially when compared to the exceptionally high price levels of natural gas during 2008. The tourism industry and related lodging continues to be a source of strength for the locations where the Company's market areas have national parks and similar recreational areas in the market areas served.

In evaluating the need for a specific or general valuation allowance for impaired and unimpaired loans, respectively, within the Company's construction loan portfolio, including residential construction and land, lot and other construction loans, the credit risk related to such loans was considered in the ongoing monitoring of such loans, including assessments based on current information, including new or updated appraisals or evaluations of the underlying collateral, expected cash flows and the timing thereof, as well as the estimated cost to sell when such costs are expected to reduce the cash flows available to repay or otherwise satisfy the construction loan. Construction loans are 13 percent of the Company's total loan portfolio and account for 48 percent of the Company's non-accrual loans at June 30, 2012. Collateral securing construction loans includes residential buildings (e.g., single/multi-family and condominiums), commercial buildings, and associated land (multi-acre parcels and individual lots, with and without shorelines). Outstanding balances are centered in Western Montana and Northern Idaho, as well as Boise and Sun Valley, Idaho.

For additional information regarding the ALLL, its relation to the provision for loan losses and risk related to asset quality, see Note 3 to the Consolidated Financial Statements in Part I. Item 1. Financial Statements.

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**Investment Activity**

It has generally been the Company's policy to maintain a liquid portfolio above policy limits. The Company's investment securities are generally classified as available-for-sale and are carried at estimated fair value with unrealized gains or losses, net of tax, reflected as an adjustment to stockholders' equity. The Company's investment portfolio is primarily comprised of residential mortgage-backed securities and state and local government securities which are largely exempt from federal income tax. The Company uses the federal statutory rate of 35 percent in calculating its tax-equivalent yield. The residential mortgage-backed securities are typically short-term and provide the Company with on-going liquidity as scheduled and pre-paid principal payments are made on the securities. The Company assesses individual securities in its investment securities portfolio for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market conditions warrant.

For additional investment activity information, see Note 2 to the Consolidated Financial Statements in Part I. Item 1. Financial Statements.

**Other-Than-Temporary Impairment on Securities Analysis**

Non-marketable equity securities owned at June 30, 2012 primarily consisted of stock issued by the FHLB of Seattle and Topeka, such shares measured at cost in recognition of the transferability restrictions imposed by the issuers. Other non-marketable equity securities include Federal Agriculture Mortgage Corporation and Bankers' Bank of the West Bancorporation, Inc.

With respect to FHLB stock, the Company evaluates such stock for other-than-temporary impairment. Such evaluation takes into consideration 1) FHLB deficiency, if any, in meeting applicable regulatory capital targets, including risk-based capital requirements, 2) the significance of any decline in net assets of the FHLB as compared to the capital stock amount for the FHLB and the time period for any such decline, 3) commitments by the FHLB to make payments required by law or regulation and the level of such payments in relation to the operating performance of the FHLB, 4) the impact of legislative and regulatory changes on the FHLB, and 5) the liquidity position of the FHLB.

Based on the Company's analysis of its impaired non-marketable equity securities as of June 30, 2012, the Company determined that none of such securities had other-than-temporary impairment.

In evaluating debt securities for other-than-temporary impairment losses, management assesses whether the Company intends to sell the security or if it is more-likely-than-not that the Company will be required to sell the debt security. In so doing, management considers contractual constraints, liquidity, capital, asset / liability management and securities portfolio objectives.

The Company believes that macroeconomic conditions occurring during the first half of 2012 and throughout 2011 have unfavorably impacted the fair value of certain debt securities in its investment portfolio. On August 5, 2011, Standard and Poor's downgraded the United States long-term debt rating from its AAA rating to AA+. On August 8, 2011, Standard and Poor's downgraded from AAA to AA+ the credit ratings of certain long-term debt instruments issued by Fannie Mae and Freddie Mac and other U.S. government agencies linked to long-term United States debt. For debt securities with limited or inactive markets, the impact of these macroeconomic conditions upon fair value estimates includes higher risk-adjusted discount rates and downgrades in credit ratings provided by nationally recognized credit rating agencies, (e.g., Moody's, S&P, Fitch, and DBRS).

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The following table separates investments with an unrealized loss position at June 30, 2012 into two categories: investments purchased prior to 2012 and those purchased during the first half of 2012. Of those investments purchased prior to 2012, the fair market value and unrealized loss at December 31, 2011 is also presented.

| (Dollars in thousands)   | June 30, 2012       |                 |  | December 31, 2011 |                 |  |
|--|---------------------|-----------------|--|-------------------|-----------------|--|
|  | Fair Value          | Unrealized Loss | Unrealized Loss as a Percent of Fair Value | Fair Value        | Unrealized Loss | Unrealized Loss as a Percent of Fair Value |
| <b>Temporarily impaired securities purchased prior to 2012</b> |                     |                 |  |                   |                 |  |
| State and local governments                                    | \$ 17,753           | (217)           | -1.22%                                     | 17,532            | (468)           | -2.67%                                     |
| Corporate bonds  | 25,249              | (183)           | -0.72%                                     | 24,526            | (1,254)         | -5.11%                                     |
| Collateralized debt obligations                                | 2,734               | (114)           | -4.17%                                     | 5,366             | (282)           | -5.26%                                     |
| Residential mortgage-backed securities                         | 415,178             | (2,612)         | -0.63%                                     | 670,619           | (6,326)         | -0.94%                                     |
| <b>Total</b>   | <b>\$ 460,914</b>   | <b>(3,126)</b>  | <b>-0.68%</b>                              | <b>718,043</b>    | <b>(8,330)</b>  | <b>-1.16%</b>                              |
| <b>Temporarily impaired securities purchased during 2012</b>   |                     |                 |  |                   |                 |  |
| State and local governments                                    | \$ 67,635           | (629)           | -0.93%                                     |                   |                 |  |
| Corporate bonds  | 32,946              | (245)           | -0.74%                                     |                   |                 |  |
| Residential mortgage-backed securities                         | 513,727             | (3,032)         | -0.59%                                     |                   |                 |  |
| <b>Total</b>   | <b>\$ 614,308</b>   | <b>(3,906)</b>  | <b>-0.64%</b>                              |                   |                 |  |
| <b>Temporarily impaired securities</b>                         |                     |                 |  |                   |                 |  |
| State and local governments                                    | \$ 85,388           | (846)           | -0.99%                                     |                   |                 |  |
| Corporate bonds  | 58,195              | (428)           | -0.74%                                     |                   |                 |  |
| Collateralized debt obligations                                | 2,734               | (114)           | -4.17%                                     |                   |                 |  |
| Residential mortgage-backed securities                         | 928,905             | (5,644)         | -0.61%                                     |                   |                 |  |
| <b>Total</b>   | <b>\$ 1,075,222</b> | <b>(7,032)</b>  | <b>-0.65%</b>                              |                   |                 |  |

With respect to severity, the following table provides the number of securities and amount of unrealized loss in the various ranges of unrealized loss as a percent of book value.

| (Dollars in thousands) | Number of Debt Securities | Unrealized Loss   |
|------------------------|---------------------------|-------------------|
| Greater than 15.0%     | 1                         | \$ (12)           |
| 10.1% to 15.0%         | 3                         | (568)             |
| 5.1% to 10.0%          | 3                         | (169)             |
| 0.1% to 5.0%           | 482                       | (6,283)           |
| <b>Total</b>           | <b>489</b>                | <b>\$ (7,032)</b> |

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With respect to the duration of the impaired debt securities, the Company identified 56 which have been continuously impaired for the twelve months ending June 30, 2012. The valuation history of such securities in the prior year(s) was also reviewed to determine the number of months in prior year(s) in which the identified securities were in an unrealized loss position.



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The following table provides details of the 56 securities which have been continuously impaired for the twelve months ended June 30, 2012, including the most notable loss for any one bond in each category.

| (Dollars in thousands)                 | Number of<br>Debt<br>Securities | Unrealized<br>Loss for<br>12 Months<br>Or More | Most<br>Notable<br>Loss |
|--|---------------------------------|--|-------------------------|
| State and local governments            | 10                              | \$ (179)                                       | (69)                    |
| Corporate bonds                        | 5                               | (32)   | (6)                     |
| Collateralized debt obligations        | 6                               | (114)  | (28)                    |
| Residential mortgage-backed securities | 35                              | (1,335)  | (394)                   |
| <b>Total</b>                           | <b>56</b>                       | <b>\$ (1,660)</b>                              |                         |

With respect to the collateralized debt obligation securities, each is in the form of a pooled trust preferred structure of which the Company owns a portion of the Senior Notes tranche. All of the assets underlying the pooled trust preferred structure are capital securities issued by trust subsidiaries of holding companies of banks and thrifts.

Of the 35 residential mortgage-backed securities, 28 have underlying collateral consisting of U.S. government guaranteed mortgages (e.g., GNMA) and U.S. government sponsored enterprise (e.g., FHLMC) guaranteed mortgages. Each of the 7 remaining residential mortgage-backed securities have underlying non-guaranteed private label whole loan collateral of which 3 have 30-year fixed rate residential mortgages considered to be Prime and 4 have 30-year fixed rate residential mortgages considered to be ALT A. None of the underlying mortgage collateral is considered subprime. The Company engages a third-party to perform detailed analysis for other-than-temporary impairment of such securities. Such analysis takes into consideration original and current data for the tranche and CMO structure, the non-guaranteed classification of each CMO tranche, current and deal inception credit ratings, credit support (protection) afforded the tranche through the subordination of other tranches in the CMO structure, the nature of the collateral (e.g., Prime or Alt-A) underlying each CMO tranche, and realized cash flows since purchase.

Based on the Company's analysis of its impaired debt securities as of June 30, 2012, the Company determined that none of such securities had other-than-temporary impairment.

**Sources of Funds**

The Company's deposits have traditionally been the principal source of funds for use in lending and other business purposes. The Company has a number of different deposit programs designed to attract both short-term and long-term deposits from the general public by providing a wide selection of accounts and rates. These programs include non-interest bearing demand accounts, interest bearing checking, regular statement savings, money market deposit accounts, and fixed rate certificates of deposit with maturities ranging from three months to five years, negotiated-rate jumbo certificates, and individual retirement accounts. In addition, the Company obtains wholesale deposits through various programs including reciprocal deposit programs (e.g., Certificate of Deposit Account Registry System).

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The Company also obtains funds from repayment of loans and investment securities, securities sold under agreements to repurchase ( repurchase agreements ), advances from the FHLB, other borrowings, and sale of loans and investment securities. Loan repayments are a relatively stable source of funds, while interest bearing deposit inflows and outflows are significantly influenced by general interest rate levels and market conditions. Borrowings and advances may be used on a short-term basis to compensate for reductions in normal sources of funds such as deposit inflows at less than projected levels. Borrowings also may be used on a long-term basis to support expanded activities and to match maturities of longer-term assets.

**Short-term borrowings**

A critical component of the Company's liquidity and capital resources is access to short-term borrowings to fund its operations. Short-term borrowings are accompanied by increased risks managed by asset liability committees ( ALCO ) such as rate increases or unfavorable change in terms which would make it more costly to obtain future short-term borrowings. The Company's short-term borrowing sources include FHLB advances, federal funds purchased, wholesale deposits, and retail and wholesale repurchase agreements. The Company also has access to the short-term discount window borrowing programs of the Federal Reserve Bank. FHLB advances and certain other short-term borrowings may be extended as long-term borrowings to decrease certain risks such as liquidity or interest rate risk; however, the reduction in risks are weighed against the increased cost of funds.

The following table provides information relating to short-term borrowings which consists of borrowings that mature within one year of period end:

| (Dollars in thousands)                       | At or for the<br>Six<br>Months ended<br>June 30, 2012 | At or for the<br>Year ended<br>December 31, 2011 |
|--|---|--|
| <b>Repurchase agreements</b>                 |   |  |
| Amount outstanding at end of period          | \$ 466,784  | 258,643  |
| Weighted interest rate on outstanding amount | 0.38%   | 0.42%  |
| Maximum outstanding at any month-end         | \$ 466,784  | 338,352  |
| Average balance                              | \$ 327,240  | 267,058  |
| Weighted average interest rate               | 0.37%   | 0.51%  |
| <b>FHLB advances</b>                         |   |  |
| Amount outstanding at end of period          | \$ 629,000  | 792,000  |
| Weighted interest rate on outstanding amount | 0.51%   | 0.68%  |
| Maximum outstanding at any month-end         | \$ 774,000  | 877,017  |
| Average balance                              | \$ 730,148  | 721,226  |
| Weighted average interest rate               | 0.59%   | 0.76%  |

**Contractual Obligations and Off-Balance Sheet Arrangements**

In the normal course of business, there are various outstanding commitments to extend credit, such as letters of credit and un-advanced loan commitments, which are not reflected in the accompanying condensed consolidated financial statements. Management does not anticipate any material losses as a result of these transactions. The Company has outstanding debt maturities, the largest aggregate amount of which were FHLB advances.

**Table of Contents****Liquidity Risk**

Liquidity risk is the possibility that the Company will not be able to fund present and future obligations as they come due because of an inability to liquidate assets or obtain adequate funding at a reasonable cost. The objective of liquidity management is to maintain cash flows adequate to meet current and future needs for credit demand, deposit withdrawals, maturing liabilities and corporate operating expenses. Effective liquidity management entails three elements:

1. Assessing on an ongoing basis, the current and expected future needs for funds, and ensuring that sufficient funds or access to funds exist to meet those needs at the appropriate time.
  2. Providing for an adequate cushion of liquidity to meet unanticipated cash flow needs that may arise from potential adverse circumstances ranging from high probability/low severity events to low probability/high severity.
  3. Balancing the benefits between providing for adequate liquidity to mitigate potential adverse events and the cost of that liquidity.
- The following table identifies certain liquidity sources and capacity available to the Company at June 30, 2012:

| (Dollars in thousands)                      | June 30,<br>2012    |
|---|---------------------|
| <b>FHLB advances</b>                        |                     |
| Borrowing capacity                          | \$ 1,147,337        |
| Amount utilized                             | (906,029)           |
| Amount available                            | \$ 241,308          |
| <b>Federal Reserve Bank discount window</b> |                     |
| Borrowing capacity                          | \$ 470,971          |
| Amount utilized                             |                     |
| Amount available                            | \$ 470,971          |
| <b>Unsecured lines of credit available</b>  | \$ 171,000          |
| <b>Unencumbered investment securities</b>   |                     |
| U.S. government and federal agency          | \$ 205              |
| U.S. government sponsored enterprises       | 5,776               |
| State and local governments                 | 1,018,711           |
| Corporate bonds                             | 159,926             |
| Collateralized debt obligations             | 2,734               |
| Residential mortgage-backed securities      | 761,423             |
| <b>Total unencumbered securities</b>        | <b>\$ 1,948,775</b> |

The Company has a wide range of versatility in managing the liquidity and asset/liability mix. The Company's ALCO committee meets regularly to assess liquidity risk, among other matters. The Company monitors liquidity and contingency funding alternatives through management reports of liquid assets (e.g., investment securities), both unencumbered and pledged, as well as borrowing capacity, both secured and unsecured.



**Table of Contents****Capital Resources**

Maintaining capital strength continues to be a long-term objective. Abundant capital is necessary to sustain growth, provide protection against unanticipated declines in asset values, and to safeguard the funds of depositors. Capital also is a source of funds for loan demand and enables the Company to effectively manage its assets and liabilities. Taking these considerations into account, the Company may, as it has done in the past, decide to utilize a portion of its strong capital position to repurchase shares of its outstanding common stock, from time to time, depending on market price and other relevant considerations.

The Federal Reserve Board has adopted capital adequacy guidelines that are used to assess the adequacy of capital in supervising a bank holding company. The Company and the Bank were considered well capitalized by their respective regulators as of June 30, 2012 and 2011. There are no conditions or events since June 30, 2012 that management believes have changed the Company's or the Bank's risk-based capital category.

The following table illustrates the Federal Reserve Board's capital adequacy guidelines and the Company's compliance with those guidelines as of June 30, 2012.

| (Dollars in thousands)  | Tier 1 (Core)<br>Capital | Tier 2 (Total)<br>Capital | Leverage<br>Capital |
|---|--------------------------|---------------------------|---------------------|
| Total stockholders' equity  | \$ 876,181               | 876,181                   | 876,181             |
| Less:   |                          |                           |                     |
| Goodwill and intangibles  | (113,297)                | (113,297)                 | (113,297)           |
| Net unrealized gains on investment securities and change in fair value of derivatives used for cash flow hedges | (44,053)                 | (44,053)                  | (44,053)            |
| Other adjustments   | (35)                     | (35)                      | (35)                |
| Plus:   |                          |                           |                     |
| Allowance for loan and lease losses   |                          | 56,752                    |                     |
| Subordinated debentures   | 124,500                  | 124,500                   | 124,500             |
| <b>Total regulatory capital</b>   | <b>\$ 843,296</b>        | <b>900,048</b>            | <b>843,296</b>      |
| <br>  |                          |                           |                     |
| Risk weighted assets  | \$ 4,459,465             | 4,459,465                 |                     |
| <br>  |                          |                           |                     |
| <b>Total adjusted average assets</b>  |                          |                           | <b>\$ 7,218,158</b> |
| <br>  |                          |                           |                     |
| Capital as % of risk weighted assets  | 18.91%                   | 20.18%                    | 11.68%              |
| <br>  |                          |                           |                     |
| Regulatory well capitalized requirement   | 6.00%                    | 10.00%                    |                     |
| <br>  |                          |                           |                     |
| Excess over well capitalized requirement  | 12.91%                   | 10.18%                    |                     |

Dividend payments were \$0.26 per share for both six month periods ended June 30, 2012 and 2011. The payment of dividends is subject to government regulation in that regulatory authorities may prohibit banks and bank holding companies from paying dividends that would constitute an unsafe or unsound banking practice. Additionally, current guidance from the Federal Reserve provides, among other things, that dividends per share on the Company's common stock generally should not exceed earnings per share measured over the previous four fiscal quarters.

In addition to the primary and safeguard liquidity sources available, the Company has the capacity to issue 117,187,500 shares of common stock of which 71,931,386 has been issued as of June 30, 2012. The Company also has the capacity to issue 1,000,000 shares of preferred shares of which none are currently issued.



**Table of Contents****Federal and State Income Taxes**

The Company files a consolidated federal income tax return, using the accrual method of accounting. All required tax returns have been timely filed. Financial institutions are subject to the provisions of the Internal Revenue Code of 1986, as amended, in the same general manner as other corporations.

Under Montana, Idaho, Colorado and Utah law, financial institutions are subject to a corporation income tax, which incorporates or is substantially similar to applicable provisions of the Internal Revenue Code. The corporation income tax is imposed on federal taxable income, subject to certain adjustments. State taxes are incurred at the rate of 6.75 percent in Montana, 7.6 percent in Idaho, 5 percent in Utah and 4.63 percent in Colorado. Wyoming and Washington do not impose a corporate income tax.

The Company has equity investments in Certified Development Entities which have received allocations of New Markets Tax Credits ( NMTC ). Administered by the Community Development Financial Institutions Fund of the U.S. Department of the Treasury, the NMTC program is aimed at stimulating economic and community development and job creation in low-income communities. The federal income tax credits received are claimed over a seven-year credit allowance period. The Company also has equity investments in Low-Income Housing Tax Credits which are indirect federal subsidies used to finance the development of affordable rental housing for low-income households. The federal income tax credits are claimed over a ten-year credit allowance period. The Company has investments in Qualified Zone Academy and Qualified School Construction bonds whereby the Company receives quarterly federal income tax credits in lieu of taxable interest income until the bonds mature. The federal income tax credits on these bonds are subject to federal and state income tax.

Following is a list of expected federal income tax credits to be received in the years indicated.

| (Dollars in thousands) | New<br>Markets<br>Tax Credits | Low-Income<br>Housing<br>Tax Credits | Investment<br>Securities<br>Tax Credits | Total  |
|------------------------|-------------------------------|--------------------------------------|---|--------|
| 2012                   | \$ 2,681                      | 1,270                                | 943                                     | 4,894  |
| 2013                   | 2,775                         | 1,270                                | 926                                     | 4,971  |
| 2014                   | 2,850                         | 1,270                                | 904                                     | 5,024  |
| 2015                   | 2,850                         | 1,175                                | 880                                     | 4,905  |
| 2016                   | 1,014                         | 1,175                                | 855                                     | 3,044  |
| Thereafter             | 450                           | 4,208                                | 4,432                                   | 9,090  |
|                        | \$ 12,620                     | 10,368                               | 8,940                                   | 31,928 |

Income tax expense for the six months ended June 30, 2012 and 2011 was \$8.5 million and \$2.7 million, respectively. The Company's effective tax rate for the six months ended June 30, 2012 and 2011 was 19.3 percent and 10.7 percent, respectively. The primary reason for the low effective rates is the amount of tax-exempt investment income and federal tax credits. The tax-exempt income was \$19.0 million and \$14.6 million for the six months ended June 30, 2012 and 2011, respectively. The federal tax credit benefits were \$2.2 million and \$1.8 million for the six months ended June 30, 2012 and 2011, respectively. The Company continues its investments in select municipal securities and variable interest entities whereby the Company receives federal tax credits.

**Table of Contents****Average Balance Sheet**

The following schedule provides 1) the total dollar amount of interest and dividend income of the Company for earning assets and the average yield; 2) the total dollar amount of interest expense on interest bearing liabilities and the average rate; 3) net interest and dividend income and interest rate spread; and 4) net interest margin and net interest margin tax-equivalent.

| (Dollars in thousands)  | Three Months ended June 30, 2012 |                      |                    | Six Months ended June 30, 2012 |                      |                    |
|---|----------------------------------|----------------------|--------------------|--------------------------------|----------------------|--------------------|
|   | Average Balance                  | Interest & Dividends | Average Yield/Rate | Average Balance                | Interest & Dividends | Average Yield/Rate |
| <b>Assets</b>   |                                  |                      |                    |                                |                      |                    |
| Residential real estate loans   | \$ 590,516                       | 7,495                | 5.08%              | \$ 587,637                     | 15,279               | 5.20%              |
| Commercial loans  | 2,280,478                        | 30,430               | 5.35%              | 2,285,357                      | 61,471               | 5.39%              |
| Consumer and other loans  | 628,155                          | 8,813                | 5.63%              | 633,729                        | 17,983               | 5.69%              |
| <b>Total loans</b> <sup>1</sup>   | <b>3,499,149</b>                 | <b>46,738</b>        | <b>5.36%</b>       | <b>3,506,723</b>               | <b>94,733</b>        | <b>5.42%</b>       |
| Tax-exempt investment securities <sup>2</sup>                           | 882,988                          | 9,309                | 4.22%              | 875,304                        | 18,982               | 4.34%              |
| Taxable investment securities <sup>3</sup>                              | 2,472,893                        | 8,145                | 1.32%              | 2,427,506                      | 18,361               | 1.51%              |
| <b>Total earning assets</b>   | <b>6,855,030</b>                 | <b>64,192</b>        | <b>3.76%</b>       | <b>6,809,533</b>               | <b>132,076</b>       | <b>3.89%</b>       |
| Goodwill and intangibles  | 113,587                          |                      |                    | 113,862                        |                      |                    |
| Non-earning assets  | 362,873                          |                      |                    | 360,584                        |                      |                    |
| <b>Total assets</b>   | <b>\$ 7,331,490</b>              |                      |                    | <b>\$ 7,283,979</b>            |                      |                    |
| <b>Liabilities</b>  |                                  |                      |                    |                                |                      |                    |
| NOW accounts  | \$ 859,523                       | 355                  | 0.17%              | \$ 845,172                     | 724                  | 0.17%              |
| Savings accounts  | 446,431                          | 86                   | 0.08%              | 436,780                        | 177                  | 0.08%              |
| Money market deposit accounts   | 882,154                          | 576                  | 0.26%              | 878,197                        | 1,176                | 0.27%              |
| Certificate accounts  | 1,048,941                        | 3,013                | 1.15%              | 1,060,470                      | 6,298                | 1.19%              |
| Wholesale deposits <sup>4</sup>   | 640,300                          | 579                  | 0.36%              | 641,903                        | 1,188                | 0.37%              |
| FHLB advances   | 1,001,208                        | 3,218                | 1.29%              | 1,006,459                      | 6,599                | 1.31%              |
| Repurchase agreements, federal funds purchased and other borrowed funds | 487,863                          | 1,217                | 1.00%              | 472,102                        | 2,480                | 1.05%              |
| <b>Total interest bearing liabilities</b>                               | <b>5,366,420</b>                 | <b>9,044</b>         | <b>0.68%</b>       | <b>5,341,083</b>               | <b>18,642</b>        | <b>0.70%</b>       |
| Non-interest bearing deposits   | 1,030,231                        |                      |                    | 1,016,917                      |                      |                    |
| Other liabilities   | 56,013                           |                      |                    | 53,432                         |                      |                    |
| <b>Total liabilities</b>  | <b>6,452,664</b>                 |                      |                    | <b>6,411,432</b>               |                      |                    |
| <b>Stockholders Equity</b>  |                                  |                      |                    |                                |                      |                    |
| Common stock  | 719                              |                      |                    | 719                            |                      |                    |
| Paid-in capital   | 641,765                          |                      |                    | 642,317                        |                      |                    |
| Retained earnings   | 190,389                          |                      |                    | 186,180                        |                      |                    |
| Accumulated other comprehensive income                                  | 45,953                           |                      |                    | 43,331                         |                      |                    |
| <b>Total stockholders equity</b>  | <b>878,826</b>                   |                      |                    | <b>872,547</b>                 |                      |                    |



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|  |              |              |
|--|--------------|--------------|
| Total liabilities and stockholders' equity | \$ 7,331,490 | \$ 7,283,979 |
|--|--------------|--------------|

|                                      |           |            |
|--------------------------------------|-----------|------------|
| Net interest income                  | \$ 55,148 | \$ 113,434 |
| Net interest spread                  | 3.08%     | 3.19%      |
| Net interest margin                  | 3.23%     | 3.34%      |
| Net interest margin (tax-equivalent) | 3.49%     | 3.61%      |

- <sup>1</sup> Total loans are gross of the allowance for loan and lease losses, net of unearned income and include loans held for sale. Non-accrual loans were included in the average volume for the entire period.
- <sup>2</sup> Excludes tax effect of \$4,122,000 and \$8,404,000 on tax-exempt investment security income for the three and six months ended June 30, 2012, respectively.
- <sup>3</sup> Excludes tax effect of \$386,000 and \$772,000 on investment security tax credits for the three and six months ended June 30, 2012, respectively.
- <sup>4</sup> Wholesale deposits include brokered deposits classified as NOW, money market deposit and certificate accounts, including reciprocal deposits.

**Table of Contents****Rate/Volume Analysis**

Net interest income can be evaluated from the perspective of relative dollars of change in each period. Interest income and interest expense, which are the components of net interest income, are shown in the following table on the basis of the amount of any increases (or decreases) attributable to changes in the dollar levels of the Company's interest earning assets and interest bearing liabilities ( Volume ) and the yields earned and rates paid on such assets and liabilities ( Rate ). The change in interest income and interest expense attributable to changes in both volume and rates has been allocated proportionately to the change due to volume and the change due to rate.

| (Dollars in thousands)  | Six Months ended June 30,<br>2012 vs. 2011 |                 |                |
|---|--|-----------------|----------------|
|   | Increase (Decrease) Due to:                |                 |                |
|   | Volume                                     | Rate            | Net            |
| <b>Interest income</b>  |  |                 |                |
| Residential real estate loans   | \$ 189                                     | (1,782)         | (1,593)        |
| Commercial loans  | (3,278)                                    | (1,286)         | (4,564)        |
| Consumer and other loans  | (1,821)                                    | (857)           | (2,678)        |
| Investment securities   | 9,080                                      | (8,104)         | 976            |
| <b>Total interest income</b>  | <b>4,170</b>                               | <b>(12,029)</b> | <b>(7,859)</b> |
| <b>Interest expense</b>   |  |                 |                |
| NOW accounts  | 114  | (455)           | (341)          |
| Savings accounts  | 44   | (161)           | (117)          |
| Money market deposit accounts   | 14   | (921)           | (907)          |
| Certificate accounts  | (113)                                      | (2,240)         | (2,353)        |
| Wholesale deposits  | 136  | (527)           | (391)          |
| FHLB advances   | 273  | 685             | 958            |
| Repurchase agreements, federal funds purchased and other borrowed funds | 775  | (1,982)         | (1,207)        |
| <b>Total interest expense</b>   | <b>1,243</b>                               | <b>(5,601)</b>  | <b>(4,358)</b> |
| <b>Net interest income</b>  | <b>\$ 2,927</b>                            | <b>(6,428)</b>  | <b>(3,501)</b> |

Net interest income decreased \$3.5 million for the first half of 2012 compared to the first half of 2011. The decrease in interest income was driven primarily by the continued purchase of low yielding investment securities to offset the lower volume and reduced rate loans. Additionally, there was an increase in premium amortization on investment securities which reduced interest income. Although, the Company was able to lower interest expense by reducing deposit and borrowing interest rates, it was not enough to offset the reduction in interest income.

**Effect of inflation and changing prices**

Generally accepted accounting principles often require the measurement of financial position and operating results in terms of historical dollars, without consideration for change in relative purchasing power over time due to inflation. Virtually all assets of the Company are monetary in nature; therefore, interest rates generally have a more significant impact on a company's performance than does the effect of inflation.

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### **Item 3. Quantitative and Qualitative Disclosure about Market Risk**

The Company believes there have not been any material changes in information about the Company's market risk than was provided in the 2011 Annual Report.

### **Item 4. Controls and Procedures**

#### **Evaluation of Disclosure Controls and Procedures**

The Company's Chief Executive Officer and Chief Financial Officer have reviewed and evaluated the effectiveness of the Company's disclosure controls and procedures (as required by Exchange Act Rules 240.13a-15(b) and 15d-14(c)) as of the date of this quarterly report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that the Company's current disclosure controls and procedures are effective and timely, providing them with material information relating to the Company required to be disclosed in the reports the Company files or submits under the Exchange Act.

#### **Changes in Internal Controls**

There have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the second quarter 2012, to which this report relates that have materially affected, or are reasonably likely to materially affect the Company's internal control over financial reporting. Although the Company combined its eleven bank subsidiaries into one single commercial bank during the second quarter 2012, the Company has determined that there were no related changes in internal controls that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## **PART II OTHER INFORMATION**

### **Item 1. Legal Proceedings**

The Company is involved in various claims, legal actions and complaints which arise in the ordinary course of business. In the Company's opinion, all such matters are adequately covered by insurance, are without merit or are of such kind, or involve such amounts, that unfavorable disposition would not have a material adverse effect on the financial condition or results of operations of the Company.

### **Item 1A. Risk Factors**

The Company believes there have been no material changes from risk factors previously disclosed in the 2011 Annual Report. The risks and uncertainties described in the 2011 Annual Report should be carefully reviewed. These are not the only risks and uncertainties that the Company faces. Additional risks and uncertainties that the Company does not currently know about or that the Company currently believes are immaterial, or that the Company has not predicted, may also harm its business operations or adversely affect the Company. If any of these risks or uncertainties actually occurs, the Company's business, financial condition, operating results or liquidity could be adversely affected.

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**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

(a) Not Applicable

(b) Not Applicable

(c) Not Applicable

**Item 3. Defaults upon Senior Securities**

(a) Not Applicable

(b) Not Applicable

**Item 4. Mine Safety Disclosures**

Not Applicable

**Item 5. Other Information**

(a) Not Applicable

(b) Not Applicable

**Item 6. Exhibits**

Exhibit 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes Oxley Act of 2002

Exhibit 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes Oxley Act of 2002

Exhibit 32 Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002

Exhibit 101 The following financial information from Glacier Bancorp, Inc.'s Quarterly Report on Form 10-Q for the quarter ended June 30, 2012 is formatted in XBRL: (i) the Unaudited Condensed Consolidated Statements of Financial Condition, (ii) the Unaudited Condensed Consolidated Statements of Operations, (iii) the Unaudited Condensed Consolidated Statements of Stockholders' Equity and Comprehensive Income, (iv) the Unaudited Condensed Consolidated Statements of Cash Flows, and (v) the Notes to Unaudited Condensed Consolidated Financial Statements.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**GLACIER BANCORP, INC.**

August 8, 2012

/s/ Michael J. Blodnick  
Michael J. Blodnick  
President/CEO

August 8, 2012

/s/ Ron J. Copher  
Ron J. Copher  
Executive Vice President/CFO