#### ZWEIG TOTAL RETURN FUND INC

Form 4 May 02, 2006

# FORM 4

## **OMB APPROVAL**

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB 3235-0287 Number:

Estimated average

Expires:

Check this box if no longer subject to Section 16. Form 4 or

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

January 31, 2005

Form 5 obligations may continue.

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

**SECURITIES** 

burden hours per response... 0.5

See Instruction 1(b).

(Print or Type Responses)

1. Name and Address of Reporting Person \*

2. Issuer Name and Ticker or Trading

5. Relationship of Reporting Person(s) to Issuer

**DICKERSON DAVID** 

ZWEIG TOTAL RETURN FUND INC [ZTR]

(Check all applicable)

(Last) (First) (Middle)

3. Date of Earliest Transaction

Director 10% Owner X\_ Officer (give title Other (specify

THE ZWEIG TOTAL RETURN

(Month/Day/Year)

05/02/2006

Symbol

Senior Vice President

FUND, INC., 900 THIRD AVE

(Street)

4. If Amendment, Date Original

(Instr. 8)

P

6. Individual or Joint/Group Filing(Check Applicable Line)

Filed(Month/Day/Year)

\_X\_ Form filed by One Reporting Person Form filed by More than One Reporting

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

7,140

below)

NEW YORK, NY 10022

(City) (State) (Zip) 1. Title of 2. Transaction Date 2A. Deemed

(Month/Day/Year)

3. 4. Securities Execution Date, if TransactionAcquired (A) or Code Disposed of (D)

5. Amount of 6. Ownership 7. Nature of Securities Form: Direct Indirect Beneficially (D) or Indirect Beneficial Ownership Owned (Instr. 4) (Instr. 4) Following

Reported (A) Transaction(s) or (Instr. 3 and 4) Amount (D) Price Code V

The Zweig

Security

(Instr. 3)

Total 05/02/2006 Return

2.400 A

(Instr. 3, 4 and 5)

D

Fund, Inc.

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

(Month/Day/Year)

Persons who respond to the collection of SEC 1474 information contained in this form are not (9-02)required to respond unless the form displays a currently valid OMB control number.

#### Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of	2.	3. Transaction Date		4.	5.	6. Date Exerc		7. Titl		8. Price of	9. Nu
Derivative	Conversion	(Month/Day/Year)	Execution Date, if	Transacti	orNumber	Expiration D	ate	Amou	nt of	Derivative	Deriv
Security	or Exercise		any	Code	of	(Month/Day/	Year)	Under	lying	Security	Secur
(Instr. 3)	Price of		(Month/Day/Year)	(Instr. 8)	Derivative	e		Securi	ities	(Instr. 5)	Bene
	Derivative				Securities	1		(Instr.	3 and 4)		Own
	Security				Acquired						Follo
					(A) or						Repo
					Disposed						Trans
					of (D)						(Instr
					(Instr. 3,						
					4, and 5)						
									Amount		
						Date	Expiration	m: 1	or		
						Exercisable	Date	Title	Number		
									of		
				Code V	(A) (D)				Shares		

# **Reporting Owners**

Relationships Reporting Owner Name / Address

> 10% Owner Officer Other Director

**DICKERSON DAVID** THE ZWEIG TOTAL RETURN FUND, INC. 900 THIRD AVE NEW YORK, NY 10022

Senior Vice President

# **Signatures**

**David Dickerson** 05/02/2006 \*\*Signature of Date Reporting Person

# **Explanation of Responses:**

- If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number. E-HEIGHT: 1; MARGIN-RIGHT: 0pt" align="right">CER

Corn & Soybean

785 +14+1299 40

%

893

+145+143

Diverse Field Crops

Reporting Owners 2

3 3	
	251
	351
	309
	+ 13
	+7
	50
	31
	+ 60
Vacatables & Flowers	+ 49
Vegetables & Flowers	774
	649
	+ 19
	+ 14
	1.60
	168
	130
	+ 30
	+ 22
Total	
	2018
	1743
	+ 16
	+ 12
	317
	201
	+ 58
	+ 50

### Corn & Soybean: major brands NK®, GARST®, GOLDEN HARVEST®

Sales of corn were strong globally reflecting high corn prices and acreage expansion, particularly in the USA. Growth accelerated in the second half with share gains in a buoyant Latin American market; in the USA final sales of seeds containing non-proprietary traits had a one-off positive impact on the fourth quarter. The good corn performance was partly offset by lower soybean sales as a result of the decline in US soybean acreage.

Diverse Field Crops: major brands NK® oilseeds, HILLESHÖG® sugar beet

All crops showed strong growth in Eastern Europe. Sugar beet growth reflects the successful positioning of the HILLESHÖG® business to take account of EU subsidy reform. Sunflower and oilseed rape are both benefiting from demand for healthy oils as well as for biodiesel.

Vegetables and Flowers: major brands S&G® vegetables, ROGERS® vegetables, S&G® flowers

Growth in Vegetables reflected continuing strong consumer demand and share gain, with a \$13 million contribution from the consolidation of Emergent Genetics and Zeraim Gedera. Sales in Latin America and Asia Pacific continued to expand rapidly. Sales of Branded Fresh Produce in the USA rose by over 30 percent.

The acquisition of Fischer in Flowers contributed \$24 million to sales growth. Underlying performance improved in both Europe and NAFTA.

	Full Y	ear	Grow	vth	4 <sup>th</sup> Quart	er	Grow	⁄th
	2007	2006	Actual	CER	2007	2006	Actual	CER
Regional	\$m	\$m	%	%	\$m	\$m	%	%
Europe, Africa & Middle East	818	690	+ 19	+ 10	112	73	+ 54	+ 38
NAFTA	916	838	+ 9	+ 9	131	72	+ 80	+ 80
Latin America	146	107	+ 37	+ 37	34	28	+ 24	+ 24
Asia Pacific	138	108	+ 28	+ 19	40	28	+ 42	+ 30
Total	2018	1743	+ 16	+ 12	317	201	+ 58	+ 50

SYNGENTA FULL YEAR RESULTS 2007 / PAGE 7 OF 28

Safe Harbor: This document contains forward-looking statements, which can be identified by terminology such as 'expect', 'would', 'will', 'potential', 'plans', 'prospects', 'estimated', 'aiming', 'on track' and similar expressions. Such statemany be subject to risks and uncertainties that could cause the actual results to differ materially from these statements. We refer you to Syngenta's publicly available filings with the U.S. Securities and Exchange Commission for information about these and other risks and uncertainties. Syngenta assumes no obligation to update forward-looking statements to reflect actual results, changed assumptions or other factors. This document does not constitute, or form part of, any offer or invitation to sell or issue, or any solicitation of any offer, to purchase or subscribe for any ordinary shares in Syngenta AG, or Syngenta ADSs, nor shall it form the basis of, or be relied on in connection with, any contract therefore.

Syngenta is a world-leading agribusiness committed to sustainable agriculture through innovative research and technology. The company is a leader in crop protection, and ranks third in the high-value commercial seeds market. Sales in 2007 were approximately \$9.2 billion. Syngenta employs over 21,000 people in over 90 countries. Syngenta is listed on the Swiss stock exchange (SYNN) and in New York (SYT). Further information is available at <a href="https://www.syngenta.com">www.syngenta.com</a>.

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SYNGENTA FULL YEAR RESULTS 2007 / PAGE 8 OF 28

### **Financial Summary**

	Excludi	ng				
	Restructuri	ng and	Restructuri	ing and	As reported	under
	Impairme	ent (1)	Impairme	ent <sup>(1)</sup>	IFRS	3
	2007	2006	2007	2006	2007	2006
For the year to 31 December	<b>\$m</b>	\$m	\$m	<b>\$m</b>	<b>\$m</b>	\$m
Sales	9240	8046	-	-	9240	8046
Gross profit	4577	4089	(6)	(25)	4571	4064
Marketing and distribution	(1638)	(1470)	-	-	(1638)	(1470)
Research and development	(830)	(796)	-	-	(830)	(796)
General and administrative	(604)	(668)	-	-	(604)	(668)
Restructuring and impairment	-	-	(35)	(301)	(35)	(301)
Operating income	1505	1155	(41)	(326)	1464	829
Income before taxes	1460	1124	(41)	(326)	1419	798
Income tax expense	(346)	(249)	38	88	(308)	(161)
Net income	1114	875	(3)	(238)	1111	637
Attributable to minority interests	2	3	-	-	2	3
Attributable to Syngenta AG						
shareholders:	1112	872	(3)	(238)	1109	634
Earnings/(loss) per share <sup>(3)</sup>						
- basic	\$11.59	\$8.88	\$(0.03)	\$(2.42)	\$11.56	\$6.46
- diluted	\$11.45	\$8.73	\$(0.03)	\$(2.38)	\$11.42	\$6.35
	2007	2006	2007 CER	(2)		
Gross profit margin <sup>(4)</sup>	49.5%	50.8%	49.59	%		
EBITDA margin <sup>(5)</sup>	20.6%	19.1%	20.5	%		
EBITDA <sup>(5)</sup>	1902	1535				
Tax rate <sup>(6)</sup>	24%	22%				
Free cash flow <sup>(7)</sup>	802	614				
Trade working capital to sales <sup>(8)</sup>	34%	35%				
Debt/Equity gearing <sup>(9)</sup>	23%	20%				
(0)						

1153

(1) For further analysis of restructuring and impairment charges, see Note 4 on page 20. Net income and earnings per share excluding restructuring and impairment are provided as additional information, and not as an alternative to net income and earnings per share determined in accordance with IFRS.

1385

- (2) For a description of CER see Appendix A on page 23.
- (3) The weighted average number of ordinary shares in issue used to calculate the earnings per share were as follows: for 2007 basic EPS 95,973,958 and diluted EPS 97,143,368; 2006 basic EPS 98,165,298 and diluted EPS 99,876,180.
- (4) Gross profit margin is calculated excluding restructuring and impairment.
- (5) EBITDA is a non-GAAP measure but is in regular use as a measure of operating performance and is defined in Appendix C on page 24.
- (6) Tax rate on results excluding restructuring and impairment.
- (7) Includes restructuring and impairment cash outflows. For a description of free cash flow, see Appendix B on page 23.

(8)

Net debt<sup>(9)</sup>

- Period end trade working capital as a percentage of twelve-month sales, see Appendix F on page 25.
- (9) For a description of net debt and the calculation of debt/equity gearing, see Appendix E on page 25.

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# Full Year Segmental Results(1)

Syngenta         Full Vear 2007         Full Vear 2006         CERC <sup>2</sup> )           Third Party Sales         9240         8046         4.11           Gross Profit <sup>(3)</sup> 4577         4089         +8           Marketing and distribution         (1638)         (1470)         -8           Research and development         (604)         (608)         +9           Operating income         1505         5155         +25           DETIDA(40)         1902         1535         +19           EBITDA(40)         20.6         19.1         ***           EBITDA (5)         20.6         19.1         ***           EBITDA (8)         1902         1535         +19           EBITDA (8)         1902         1535         +19           EBITDA (8)         2003         ****           Total Sales         7285         6378         +11           Inter-segment elimination (8)         (68)         (77)         n/a           Third Party Sales         7217         6301         +11           Gross Profit         3680         3260         +10           Marketing and distribution         (1167)         (1037)         +5           Seeds				
Third Party Sales         9240         8046         + 11           Gross Profit³         4577         4089         + 8           Marketing and distribution         (1638)         (1470)         - 8           Research and development         (830)         (796)         -           General and administrative         (604)         (668)         + 9           Operating income         1505         1155         + 25           EBITDA (%)         206         19.1         -           EBITDA (%)         206         19.1         -           Crop Protection         \$m         \$m         %           Total Sales         7285         6378         + 11           Inter-segment elimination(*)         (68)         (77)         n/a           Third Party Sales         7217         6301         + 11           Gross Profit         3680         3260         + 10           Marketing and distribution         (1167)         (1037)         - 9           Research and development         (496)         (490)         + 4           General and administrative         (516)         (549)         + 5           Operating income         1501         1184         + 2		Full Year 2007	Full Year 2006	CER <sup>(2)</sup>
Gross Profit <sup>(3)</sup> 4577         4089         + 8           Marketing and distribution         (1638)         (1470)         - 8           Research and development         (830)         (796)         - 6           General and administrative         (604)         (668)         + 9           Operating income         1505         1155         + 15           EBITDA <sup>(4)</sup> 1902         1535         + 19           EBITDA (%)         20.6         19.1         * * * * * * * * * * * * * * * * * * *	Syngenta	\$m	\$m	%
Marketing and distribution         (1638)         (1470)         - 8           Research and development         (830)         (796)         -           General and administrative         (604)         (668)         + 9           Operating income         1505         1155         + 25           EBITDA(**)         20.6         19.1           EBITDA(**)         Full Year 2007         Full Year 2006         CER(2)           Crop Protection         Sm         Sm         %           Total Sales         7285         6378         + 11           Inter-segment climination(**)         (68)         (77)         n/a           Third Party Sales         7217         6301         + 11           Gross Profit         3680         3260         + 10           Marketing and distribution         (1167)         (1037)         - 9           Research and development         (496)         (490)         + 4           General and administrative         (516)         (549)         + 5           Operating income         1501         1184         + 22           EBITDA(**)         1821         1509         + 17           EBITDA (**)         201	Third Party Sales	9240	8046	+ 11
Research and development         (804)         (796)         -           General and administrative         (604)         (668)         + 9           Operating income         1505         1155         + 25           EBITDA(4)         1902         1535         + 19           EBITDA (%)         20.6         19.1         ***           Full Year 2006         CER <sup>22</sup> Crop Protection         \$m         \$m         %           Crop Protection         \$m         \$m         \$m         %           Crop Protection         \$m         \$m         \$m         \$m         \$m         \$m         \$m         \$m         \$m </td <td>Gross Profit<sup>(3)</sup></td> <td>4577</td> <td>4089</td> <td>+ 8</td>	Gross Profit <sup>(3)</sup>	4577	4089	+ 8
General and administrative   G04   G668   F9   Operating income   1505   1155   F25   EBITDA (49   1902   1535   F19   EBITDA (50   19.1   Full Year 2006   19.1   Full Year 2006   Tull Year 2	Marketing and distribution	(1638)	(1470)	- 8
Operating income         1505         1155         + 25           EBITDA(4)         1902         1535         + 19           EBITDA (%)         20.6         19.1           Full Year 2007         Full Year 2006         CER(2)           Crop Protection         **m         Sm         Sm         %           Total Sales         7285         6378         + 11           Inter-segment elimination(5)         (68)         (77)         n/a           Third Party Sales         7217         6301         + 11           Gross Profit         3680         3260         + 10           Marketing and distribution         (1167)         (1037)         - 9           Research and development         (496)         (490)         + 4           General and administrative         (516)         (549)         + 5           Operating income         1501         1184         + 22           EBITDA(4)         1821         1509         + 17           EBITDA (8)         250         237         237           Seeds         **         **         **           Cecks         **         **         **           Seeds         **	Research and development	(830)	(796)	-
EBITDA (4)         1902         1535         + 19           EBITDA (8)         20.6         19.1           Crop Protection         Sm         Sm         %           Total Sales         7285         6378         + 11           Inter-segment elimination (5)         (68)         (77)         n/a           Third Party Sales         7217         6301         + 11           Gross Profit         3680         3260         + 10           Marketing and distribution         (1167)         (1037)         - 9           Research and development         (496)         (490)         + 4           General and administrative         (516)         (549)         + 5           Operating income         1501         1184         + 22           EBITDA (4)         1821         1509         + 17           EBITDA (8)         201         1184         + 22           Seeds         \$m         \$m         %           Third Party Sales         \$m         \$m         %           Seeds         \$m         \$m         %           Seeds         \$m         \$m         %           Third Party Sales         201         866         -		` '		
EBITDA (%)         20.6         19.1           Crop Protection         Sum				
Crop Protection         Full Year 2007         Full Year 2006         CCR/2           Total Sales         7285         6378         + 11           Inter-segment elimination (5)         (68)         (77)         n/a           Third Party Sales         7217         6301         + 11           Gross Profit         3680         3260         + 10           Marketing and distribution         (1167)         (1037)         - 9           Research and development         (496)         (490)         + 4           General and administrative         (516)         (549)         + 5           Operating income         1501         1184         + 22           EBITDA (4)         1821         1509         + 17           EBITDA (5)         25.0         23.7         *           Full Year 2007         Full Year 2006         CER (2)           Seeds         \$m         \$m         %           Third Party Sales         2018         1743         + 12           Gross Profit         901         866         - 1           Marketing and distribution         (465)         (429)         - 4           Research and development         (28         99         - 81 <td></td> <td></td> <td></td> <td>+ 19</td>				+ 19
Crop Protection         \$m         \$m         %           Total Sales         7285         6378         + 11           Inter-segment elimination <sup>(5)</sup> (68)         (77)         n/a           Third Party Sales         7217         6301         + 11           Gross Profit         3680         3260         + 10           Marketing and distribution         (1167)         (1037)         - 9           Research and development         (496)         (490)         + 4           General and administrative         (516)         (549)         + 5           Operating income         1501         1184         + 22           EBITDA (*)         1821         1509         + 17           EBITDA (*)         25.0         23.7         **           Seeds         \$m         \$m         %           Third Party Sales         \$m         \$m         %           Seeds         \$m         \$m         %           Third Party Sales         2018         1743         + 12           Gross Profit         901         866         - 1           Marketing and distribution         (465)         (429)         - 8           EBITDA (*)	EBITDA (%)	20.6	19.1	
Crop Protection         \$m         \$m         %           Total Sales         7285         6378         + 11           Inter-segment elimination <sup>(5)</sup> (68)         (77)         n/a           Third Party Sales         7217         6301         + 11           Gross Profit         3680         3260         + 10           Marketing and distribution         (1167)         (1037)         - 9           Research and development         (496)         (490)         + 4           General and administrative         (516)         (549)         + 5           Operating income         1501         1184         + 22           EBITDA (*)         1821         1509         + 17           EBITDA (*)         25.0         23.7         **           Seeds         \$m         \$m         %           Third Party Sales         \$m         \$m         %           Seeds         \$m         \$m         %           Third Party Sales         2018         1743         + 12           Gross Profit         901         866         - 1           Marketing and distribution         (465)         (429)         - 8           EBITDA (*)				
Total Sales         7285         6378         + 11           Inter-segment elimination(5)         (68)         (77)         n/a           Third Party Sales         7217         6301         + 11           Gross Profit         3680         3260         + 10           Marketing and distribution         (1167)         (1037)         - 9           Research and development         (496)         (490)         + 4           General and administrative         (516)         (549)         + 5           Operating income         1501         1184         + 22           EBITDA (4)         1821         1509         + 17           EBITDA (5)         23.7         5         23.7           Full Year 2007         Full Year 2006         CER (2)           Seeds         \$m         \$m         %           Seeds         \$m         \$m         %           Third Party Sales         2018         1743         + 12           Gross Profit         901         866         - 1           Marketing and distribution         (465)         (429)         - 4           Research and evelopment         (283)         (232)         18           EBITDA (4) <th></th> <th></th> <th></th> <th></th>				
Inter-segment elimination	•	·	·	
Third Party Sales         7217         6301         + 11           Gross Profit         3680         3260         + 10           Marketing and distribution         (1167)         (1037)         - 9           Research and development         (496)         (490)         + 4           General and administrative         (516)         (549)         + 5           Operating income         1501         1184         + 22           EBITDA(4)         1821         1509         + 17           EBITDA (5)         25.0         23.7           Full Year 2007         Full Year 2006         CER(2)           Seeds         \$m         \$m         %           Third Party Sales         2018         1743         + 12           Gross Profit         91         866         - 1           Marketing and distribution         (465)         (429)         - 4           Research and development         (283)         (232)         - 18           General and administrative         (125)         (106)         - 14           Operating income         28         99         - 81           EBITDA (4)         98         158         - 45           EBITDA (8)				
Gross Profit         3680         3260         + 10           Marketing and distribution         (1167)         (1037)         - 9           Research and development         (496)         (490)         + 4           General and administrative         (516)         (549)         + 5           Operating income         1501         1184         + 22           EBITDA(4)         1821         1509         + 17           EBITDA (8)         25.0         23.7           Full Year 2007         Full Year 2006         CER(2)           Seeds         \$m         \$m         %           Third Party Sales         2018         1743         + 12           Gross Profit         901         866         - 1           Marketing and distribution         (465)         (429)         - 4           Research and development         (283)         (232)         - 18           General and administrative         (125)         (106)         - 14           Operating income         28         99         - 81           EBITDA (4)         98         158         - 45           EBITDA (9)         9.1         5         2         n/a           Gr				
Marketing and distribution         (1167)         (1037)         - 9           Research and development         (496)         (490)         + 4           General and administrative         (516)         (549)         + 5           Operating income         1501         1184         + 22           EBITDA(4)         1821         1509         + 17           EBITDA (%)         25.0         23.7           Full Year 2007         Full Year 2006         CER(2)           Seeds         \$m         \$m         %           Third Party Sales         2018         1743         + 12           Gross Profit         901         866         - 1           Marketing and distribution         (465)         (429)         - 4           Research and development         (283)         (232)         - 18           General and administrative         (125)         (106)         - 14           Operating income         28         99         - 81           EBITDA (%)         4.9         9.1         - 45           EBITDA (%)         4.9         9.1         - 45           Business Development         \$m         \$m         %           Third PartySales	· · · · · · · · · · · · · · · · · · ·			
Research and development         (496)         (490)         + 4           General and administrative         (516)         (549)         + 5           Operating income         1501         1184         + 22           EBITDA(4)         1821         1509         + 17           EBITDA (%)         25.0         23.7           Full Year 2007         Full Year 2006         CER(2)           Seeds         \$m         \$m         %           Seeds         \$m         \$m         %           Third Party Sales         2018         1743         + 12           Gross Profit         901         866         - 1           Marketing and distribution         (465)         (429)         - 4           Research and development         (283)         (232)         - 18           General and administrative         (125)         (106)         - 14           Operating income         28         99         - 81           EBITDA(4)         98         158         - 45           EBITDA(5)         4.9         9.1           Business Development         \$m         \$m         %           Third PartySales         5         2				
General and administrative         (516)         (549)         + 5           Operating income         1501         1184         + 22           EBITDA(4)         1821         1509         + 17           EBITDA (%)         25.0         23.7           Full Year 2006         CER(2)           Seeds         \$m         \$m         %           Third Party Sales         2018         1743         + 12           Gross Profit         901         866         - 1           Marketing and distribution         (465)         (429)         - 4           Research and development         (283)         (232)         - 18           General and administrative         (125)         (106)         - 14           Operating income         28         99         - 81           EBITDA(4)         98         158         - 45           EBITDA(9)         4.9         9.1         **           Business Development         \$m         \$m         %           Third PartySales         5         2         n/a           Gross Profit         (1)         0         n/a           Marketing and distribution         (6)         (4)         - 65<	· ·	, ,	` '	
Operating income         1501         1184         + 22           EBITDA(4)         1821         1509         + 17           EBITDA (%)         25.0         23.7           Full Year 2006         CER(2)           Seeds         \$m         \$m         %           Third Party Sales         2018         1743         + 12           Gross Profit         901         866         - 1           Marketing and distribution         (465)         (429)         - 4           Research and development         (283)         (232)         - 18           General and administrative         (125)         (106)         - 14           Operating income         28         99         - 81           EBITDA(4)         98         158         - 45           EBITDA(%)         4.9         9.1         **           Full Year 2007         Full Year 2006         CER(2)           Business Development         \$m         \$m         %           Third PartySales         5         2         n/a           Gross Profit         (1)         0         n/a           Marketing and distribution         (6)         (4)         -65	•		•	
EBITDA (4)         1821         1509         + 17           EBITDA (%)         25.0         23.7           Full Year 2007         Full Year 2006         CER (2)           Seeds         \$m         \$m         %           Third Party Sales         2018         1743         + 12           Gross Profit         901         866         - 1           Marketing and distribution         (465)         (429)         - 4           Research and development         (283)         (232)         - 18           General and administrative         (125)         (106)         - 14           Operating income         28         99         - 81           EBITDA (4)         98         158         - 45           EBITDA (5)         4.9         9.1         - 10           Full Year 2007         Full Year 2006         CER (2)           Business Development         \$m         \$m         %           Third PartySales         5         2         n/a           Gross Profit         (1)         0         n/a           Marketing and distribution         (6)         (4)         - 65           Research and development         (51)         (74)		` '	` '	
EBITDA (%)         25.0         23.7           Full Year 2007         Full Year 2006         CER (2)           Seeds         \$m         \$m         %           Third Party Sales         2018         1743         + 12           Gross Profit         901         866         - 1           Marketing and distribution         (465)         (429)         - 4           Research and development         (283)         (232)         - 18           General and administrative         (125)         (106)         - 14           Operating income         28         99         - 81           EBITDA (4)         98         158         - 45           EBITDA (7)         Full Year 2006         CER (2)           Business Development         \$m         \$m         %           Third PartySales         5         2         n/a           Gross Profit         (1)         0         n/a           Marketing and distribution         (6)         (4)         - 65           Research and development         (51)         (74)         + 33           General and administrative         37         (13)         n/a           Operating loss         (21)				
Seeds         \$m         \$m         \$%           Third Party Sales         2018         1743         + 12           Gross Profit         901         866         - 1           Marketing and distribution         (465)         (429)         - 4           Research and development         (283)         (232)         - 18           General and administrative         (125)         (106)         - 14           Operating income         28         99         - 81           EBITDA (4)         98         158         - 45           EBITDA (5)         4.9         9.1         - 4           Possioness Development         \$m         \$m         %           Third PartySales         5         2         n/a           Gross Profit         (1)         0         n/a           Marketing and distribution         (6)         (4)         - 65           Research and development         (51)         (74)         + 33           General and administrative         37         (13)         n/a           Operating loss         (21)         (91)         + 79           EBITDA (4)         (14)         (95)         + 87				+ 17
Seeds         \$m         \$m         %           Third Party Sales         2018         1743         + 12           Gross Profit         901         866         - 1           Marketing and distribution         (465)         (429)         - 4           Research and development         (283)         (232)         - 18           General and administrative         (125)         (106)         - 14           Operating income         28         99         - 81           EBITDA(4)         98         158         - 45           EBITDA (%)         4.9         9.1         **           Business Development         \$m         \$m         %           Third PartySales         5         2         n/a           Gross Profit         (1)         0         n/a           Marketing and distribution         (6)         (4)         - 65           Research and development         (51)         (74)         + 33           General and administrative         37         (13)         n/a           Operating loss         (21)         (91)         + 79           EBITDA(4)         (14)         (95)         + 87	P.BIIIDA (%)			
Seeds         \$m         \$m         %           Third Party Sales         2018         1743         + 12           Gross Profit         901         866         - 1           Marketing and distribution         (465)         (429)         - 4           Research and development         (283)         (232)         - 18           General and administrative         (125)         (106)         - 14           Operating income         28         99         - 81           EBITDA(4)         98         158         - 45           EBITDA (%)         4.9         9.1         **           Business Development         \$m         \$m         %           Third PartySales         5         2         n/a           Gross Profit         (1)         0         n/a           Marketing and distribution         (6)         (4)         - 65           Research and development         (51)         (74)         + 33           General and administrative         37         (13)         n/a           Operating loss         (21)         (91)         + 79           EBITDA(4)         (14)         (95)         + 87		25.0	23.1	
Third Party Sales         2018         1743         + 12           Gross Profit         901         866         - 1           Marketing and distribution         (465)         (429)         - 4           Research and development         (283)         (232)         - 18           General and administrative         (125)         (106)         - 14           Operating income         28         99         - 81           EBITDA(4)         98         158         - 45           EBITDA(5)         4.9         9.1         - 4           Full Year 2006         CER(2)           Business Development         \$m         \$m         %           Third PartySales         5         2         n/a           Gross Profit         (1)         0         n/a           Marketing and distribution         (6)         (4)         - 65           Research and development         (51)         (74)         + 33           General and administrative         37         (13)         n/a           Operating loss         (21)         (91)         + 79           EBITDA(4)         (14)         (95)         + 87				CFD(2)
Gross Profit         901         866         - 1           Marketing and distribution         (465)         (429)         - 4           Research and development         (283)         (232)         - 18           General and administrative         (125)         (106)         - 14           Operating income         28         99         - 81           EBITDA(4)         98         158         - 45           EBITDA (6)         4.9         9.1         - 4           Full Year 2006         CER(2)           Business Development         \$m         \$m         %           Third PartySales         5         2         n/a           Gross Profit         (1)         0         n/a           Marketing and distribution         (6)         (4)         - 65           Research and development         (51)         (74)         + 33           General and administrative         37         (13)         n/a           Operating loss         (21)         (91)         + 79           EBITDA(4)         (14)         (95)         + 87		Full Year 2007	Full Year 2006	
Marketing and distribution         (465)         (429)         - 4           Research and development         (283)         (232)         - 18           General and administrative         (125)         (106)         - 14           Operating income         28         99         - 81           EBITDA(4)         98         158         - 45           EBITDA (%)         4.9         9.1         - 45           Business Development         \$m         \$m         %           Third PartySales         5         2         n/a           Gross Profit         (1)         0         n/a           Marketing and distribution         (6)         (4)         - 65           Research and development         (51)         (74)         + 33           General and administrative         37         (13)         n/a           Operating loss         (21)         (91)         + 79           EBITDA(4)         (14)         (95)         + 87	Seeds	Full Year 2007 \$m	Full Year 2006 \$m	%
Research and development       (283)       (232)       - 18         General and administrative       (125)       (106)       - 14         Operating income       28       99       - 81         EBITDA(4)       98       158       - 45         EBITDA (%)       4.9       9.1         Full Year 2007 Full Year 2006 CER(2)         Business Development       \$m       \$m       %         Third PartySales       5       2       n/a         Gross Profit       (1)       0       n/a         Marketing and distribution       (6)       (4)       - 65         Research and development       (51)       (74)       + 33         General and administrative       37       (13)       n/a         Operating loss       (21)       (91)       + 79         EBITDA(4)       (14)       (95)       + 87	Seeds Third Party Sales	Full Year 2007 \$m 2018	Full Year 2006 \$m 1743	% + 12
General and administrative         (125)         (106)         - 14           Operating income         28         99         - 81           EBITDA(4)         98         158         - 45           EBITDA(%)         4.9         9.1         CER(2)           Business Development         \$m         \$m         %           Third PartySales         5         2         n/a           Gross Profit         (1)         0         n/a           Marketing and distribution         (6)         (4)         - 65           Research and development         (51)         (74)         + 33           General and administrative         37         (13)         n/a           Operating loss         (21)         (91)         + 79           EBITDA(4)         (14)         (95)         + 87	Seeds Third Party Sales Gross Profit	Full Year 2007 \$m 2018 901	Full Year 2006 \$m 1743 866	% + 12 - 1
Operating income         28         99         - 81           EBITDA(4)         98         158         - 45           EBITDA(%)         4.9         9.1           Full Year 2007 Full Year 2006 CER(2)           Business Development         \$m         \$m         %           Third PartySales         5         2         n/a           Gross Profit         (1)         0         n/a           Marketing and distribution         (6)         (4)         - 65           Research and development         (51)         (74)         + 33           General and administrative         37         (13)         n/a           Operating loss         (21)         (91)         + 79           EBITDA(4)         (14)         (95)         + 87	Seeds Third Party Sales Gross Profit Marketing and distribution	Full Year 2007 \$m 2018 901 (465)	Full Year 2006 \$m 1743 866 (429)	% + 12 - 1 - 4
EBITDA (4)         98         158         - 45           EBITDA (%)         4.9         9.1           Full Year 2006         CER(2)           Business Development         \$m         \$m         %           Third PartySales         5         2         n/a           Gross Profit         (1)         0         n/a           Marketing and distribution         (6)         (4)         - 65           Research and development         (51)         (74)         + 33           General and administrative         37         (13)         n/a           Operating loss         (21)         (91)         + 79           EBITDA (4)         (14)         (95)         + 87	Seeds Third Party Sales Gross Profit Marketing and distribution Research and development	Full Year 2007 \$m 2018 901 (465) (283)	Full Year 2006 \$m 1743 866 (429) (232)	% + 12 - 1 - 4 - 18
EBITDA (%)         4.9         9.1           Full Year 2007         Full Year 2006         CER(2)           Business Development         \$m         \$m         %           Third PartySales         5         2         n/a           Gross Profit         (1)         0         n/a           Marketing and distribution         (6)         (4)         -65           Research and development         (51)         (74)         +33           General and administrative         37         (13)         n/a           Operating loss         (21)         (91)         +79           EBITDA(4)         (14)         (95)         +87	Seeds Third Party Sales Gross Profit Marketing and distribution Research and development General and administrative	Full Year 2007 \$m  2018  901  (465)  (283)  (125)	Full Year 2006 \$m 1743 866 (429) (232) (106)	% + 12 - 1 - 4 - 18 - 14
Business Development         \$m         \$m         %           Third PartySales         5         2         n/a           Gross Profit         (1)         0         n/a           Marketing and distribution         (6)         (4)         - 65           Research and development         (51)         (74)         + 33           General and administrative         37         (13)         n/a           Operating loss         (21)         (91)         + 79           EBITDA <sup>(4)</sup> (14)         (95)         + 87	Seeds Third Party Sales Gross Profit Marketing and distribution Research and development General and administrative Operating income	Full Year 2007 \$m 2018 901 (465) (283) (125) 28	Full Year 2006 \$m 1743 866 (429) (232) (106) 99	% + 12 - 1 - 4 - 18 - 14 - 81
Business Development         \$m         \$m         %           Third PartySales         5         2         n/a           Gross Profit         (1)         0         n/a           Marketing and distribution         (6)         (4)         - 65           Research and development         (51)         (74)         + 33           General and administrative         37         (13)         n/a           Operating loss         (21)         (91)         + 79           EBITDA <sup>(4)</sup> (14)         (95)         + 87	Seeds Third Party Sales Gross Profit Marketing and distribution Research and development General and administrative Operating income EBITDA(4)	Full Year 2007 \$m 2018 901 (465) (283) (125) 28 98	Full Year 2006 \$m 1743 866 (429) (232) (106) 99 158	% + 12 - 1 - 4 - 18 - 14 - 81
Third PartySales         5         2         n/a           Gross Profit         (1)         0         n/a           Marketing and distribution         (6)         (4)         - 65           Research and development         (51)         (74)         + 33           General and administrative         37         (13)         n/a           Operating loss         (21)         (91)         + 79           EBITDA <sup>(4)</sup> (14)         (95)         + 87	Seeds Third Party Sales Gross Profit Marketing and distribution Research and development General and administrative Operating income EBITDA(4)	Full Year 2007 \$m 2018 901 (465) (283) (125) 28 98	Full Year 2006 \$m 1743 866 (429) (232) (106) 99 158	% + 12 - 1 - 4 - 18 - 14 - 81
Gross Profit       (1)       0       n/a         Marketing and distribution       (6)       (4)       - 65         Research and development       (51)       (74)       + 33         General and administrative       37       (13)       n/a         Operating loss       (21)       (91)       + 79         EBITDA <sup>(4)</sup> (14)       (95)       + 87	Seeds Third Party Sales Gross Profit Marketing and distribution Research and development General and administrative Operating income EBITDA(4) EBITDA (%)	Full Year 2007 \$m 2018 901 (465) (283) (125) 28 98 4.9	Full Year 2006 \$m 1743 866 (429) (232) (106) 99 158 9.1	% + 12 - 1 - 4 - 18 - 14 - 81 - 45
Marketing and distribution       (6)       (4)       - 65         Research and development       (51)       (74)       + 33         General and administrative       37       (13)       n/a         Operating loss       (21)       (91)       + 79         EBITDA <sup>(4)</sup> (14)       (95)       + 87	Seeds Third Party Sales Gross Profit Marketing and distribution Research and development General and administrative Operating income EBITDA(4) EBITDA (%)	Full Year 2007 \$m 2018 901 (465) (283) (125) 28 98 4.9 Full Year 2007	Full Year 2006 \$m 1743 866 (429) (232) (106) 99 158 9.1 Full Year 2006	% + 12 - 1 - 4 - 18 - 14 - 81 - 45
Research and development       (51)       (74)       + 33         General and administrative       37       (13)       n/a         Operating loss       (21)       (91)       + 79         EBITDA <sup>(4)</sup> (14)       (95)       + 87	Seeds Third Party Sales Gross Profit Marketing and distribution Research and development General and administrative Operating income EBITDA(4) EBITDA (%)  Business Development Third PartySales	Full Year 2007 \$m 2018 901 (465) (283) (125) 28 98 4.9  Full Year 2007 \$m 5	Full Year 2006 \$m 1743 866 (429) (232) (106) 99 158 9.1  Full Year 2006 \$m 2	% + 12 - 1 - 4 - 18 - 14 - 81 - 45  CER <sup>(2)</sup> %
General and administrative       37       (13)       n/a         Operating loss       (21)       (91)       + 79         EBITDA <sup>(4)</sup> (14)       (95)       + 87	Seeds Third Party Sales Gross Profit Marketing and distribution Research and development General and administrative Operating income EBITDA(4) EBITDA (%)  Business Development Third PartySales Gross Profit	Full Year 2007	Full Year 2006 \$m 1743 866 (429) (232) (106) 99 158 9.1  Full Year 2006 \$m 2 0	% + 12 - 1 - 4 - 18 - 14 - 81 - 45  CER <sup>(2)</sup> % n/a n/a
Operating loss       (21)       (91)       + 79         EBITDA <sup>(4)</sup> (14)       (95)       + 87	Seeds Third Party Sales Gross Profit Marketing and distribution Research and development General and administrative Operating income EBITDA(4) EBITDA (%)  Business Development Third PartySales Gross Profit Marketing and distribution	Full Year 2007	Full Year 2006 \$m 1743 866 (429) (232) (106) 99 158 9.1  Full Year 2006 \$m 2 0 (4)	% + 12 - 1 - 4 - 18 - 14 - 81 - 45  CER <sup>(2)</sup> % n/a n/a - 65
EBITDA $^{(4)}$ (14) (95) +87	Seeds Third Party Sales Gross Profit Marketing and distribution Research and development General and administrative Operating income EBITDA(4) EBITDA (%)  Business Development Third PartySales Gross Profit Marketing and distribution Research and development	Full Year 2007 \$m 2018 901 (465) (283) (125) 28 98 4.9  Full Year 2007 \$m 5 (1) (6) (51)	Full Year 2006 \$m 1743 866 (429) (232) (106) 99 158 9.1  Full Year 2006 \$m 2 0 (4) (74)	% + 12 - 1 - 4 - 18 - 14 - 81 - 45  CER <sup>(2)</sup> % n/a n/a - 65
	Seeds Third Party Sales Gross Profit Marketing and distribution Research and development General and administrative Operating income EBITDA(4) EBITDA (%)  Business Development Third PartySales Gross Profit Marketing and distribution Research and development General and administrative	Full Year 2007	Full Year 2006 \$m 1743 866 (429) (232) (106) 99 158 9.1  Full Year 2006 \$m 2 0 (4) (74) (13)	% + 12 - 1 - 4 - 18 - 14 - 81 - 45  CER <sup>(2)</sup> % n/a n/a - 65 + 33 n/a
EBITDA (%) n/a n/a	Seeds Third Party Sales Gross Profit Marketing and distribution Research and development General and administrative Operating income EBITDA(4) EBITDA (%)  Business Development Third PartySales Gross Profit Marketing and distribution Research and development General and administrative Operating loss	Full Year 2007	Full Year 2006 \$m 1743 866 (429) (232) (106) 99 158 9.1  Full Year 2006 \$m 2 0 (4) (74) (13) (91)	% + 12 - 1 - 4 - 18 - 14 - 81 - 45  CER <sup>(2)</sup> % n/a n/a - 65 + 33 n/a + 79
	Seeds Third Party Sales Gross Profit Marketing and distribution Research and development General and administrative Operating income EBITDA(4) EBITDA (%)  Business Development Third PartySales Gross Profit Marketing and distribution Research and development General and administrative Operating loss EBITDA(4)	Full Year 2007	Full Year 2006 \$m 1743 866 (429) (232) (106) 99 158 9.1  Full Year 2006 \$m 2 0 (4) (74) (13) (91) (95)	% + 12 - 1 - 4 - 18 - 14 - 81 - 45  CER <sup>(2)</sup> % n/a n/a - 65 + 33 n/a + 79

<sup>(1)</sup> Excluding restructuring and impairment see Note 4 on page 20.

- (2) Growth at constant exchange rates, see Appendix A on page 23.
- (3) For details of the inter-segment elimination within gross profit, see Appendix H on page 26.
- (4) For a reconciliation of segment EBITDA to segment operating income, see Appendix D on page 24.
- (5) Crop Protection inter-segment sales to Seeds.

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# Second Half Segmental $Results^{(1)}$

Syngenta         \$m         \$m         \$m         %           Third Party Sales         3550         2845         + 20           Gross Profit(3)         1587         1283         + 19           Marketing and distribution         (858)         (743)         - 11           Research and development         (444)         (409)         - 4           General and administrative         (336)         (333)         - 1           Operating loss         (51)         (202)         + 72           EBITDA         153         (8)         n/a           EBITDA (%)         4.3         -0.3           Crop Protection         \$m         \$m         %           Total Sales         2982         2462         + 17           Inter-segment elimination(4)         (35)         (41)         n/a           Third Party Sales         2947         2421         + 17           Gross Profit         1326         1104         + 16           Marketing and distribution         (628)         (536)         - 13           Research and development         (264)         (253)         + 11           General and administrative         (280)         (289)         + 3
Third Party Sales         3550         2845         + 20           Gross Profit <sup>(3)</sup> 1587         1283         + 19           Marketing and distribution         (858)         (743)         - 11           Research and development         (444)         (409)         - 4           General and administrative         (336)         (333)         - 1           Operating loss         (51)         (202)         + 72           EBITDA         153         (8)         n/a           EBITDA (%)         4.3         -0.3         - 1           Crop Protection         \$m         \$m         \$m         %           Total Sales         2982         2462         + 17         Inter-segment elimination <sup>(4)</sup> (35)         (41)         n/a           Third Party Sales         2947         2421         + 17         1.1 <td< th=""></td<>
Gross Profit(3)         1587         1283         + 19           Marketing and distribution         (858)         (743)         - 11           Research and development         (444)         (409)         - 4           General and administrative         (336)         (333)         - 1           Operating loss         (51)         (202)         + 72           EBITDA         153         (8)         n/a           EBITDA (%)         4.3         -0.3           2nd Half 2007         2nd Half 2006         CER(2)           Crop Protection         \$m         \$m         \$m         %m           Total Sales         2982         2462         + 17         Inter-segment elimination(4)         (35)         (41)         n/a           Third Party Sales         2947         2421         + 17           Gross Profit         1326         1104         + 16           Marketing and distribution         (628)         (536)         - 13           Research and development         (264)         (253)         + 1           General and administrative         (280)         (289)         + 3           Operating income         154         26         n/a
Marketing and distribution         (858)         (743)         - 11           Research and development         (444)         (409)         - 4           General and administrative         (336)         (333)         - 1           Operating loss         (51)         (202)         + 72           EBITDA         153         (8)         n/a           EBITDA (%)         4.3         -0.3         -0.3           2nd Half 2007         2nd Half 2006         CER(2)           Crop Protection         \$m         \$m         %           Total Sales         2982         2462         + 17           Inter-segment elimination(4)         (35)         (41)         n/a           Third Party Sales         2947         2421         + 17           Gross Profit         1326         1104         + 16           Marketing and distribution         (628)         (536)         - 13           Research and development         (264)         (253)         + 1           General and administrative         (280)         (289)         + 3           Operating income         154         26         n/a           EBITDA         315         189         + 59
Research and development         (444)         (409)         - 4           General and administrative         (336)         (333)         - 1           Operating loss         (51)         (202)         + 72           EBITDA         153         (8)         n/a           EBITDA (%)         4.3         -0.3           2nd Half 2007         2nd Half 2006         CER(2)           Crop Protection         \$m         \$m         %           Total Sales         2982         2462         + 17           Inter-segment elimination(4)         (35)         (41)         n/a           Third Party Sales         2947         2421         + 17           Gross Profit         1326         1104         + 16           Marketing and distribution         (628)         (536)         - 13           Research and development         (264)         (253)         + 1           General and administrative         (280)         (289)         + 3           Operating income         154         26         n/a           EBITDA         315         189         + 59           EBITDA         10.6         7.7           2nd Half 2006         CER(
General and administrative         (336)         (333)         - 1           Operating loss         (51)         (202)         + 72           EBITDA         153         (8)         n/a           EBITDA (%)         2nd Half 2007         2nd Half 2006         CER(2)           Crop Protection         \$m         \$m         %           Total Sales         2982         2462         + 17           Inter-segment elimination(4)         (35)         (41)         n/a           Third Party Sales         2947         2421         + 17           Gross Profit         1326         1104         + 16           Marketing and distribution         (628)         (536)         - 13           Research and development         (264)         (253)         + 1           General and administrative         (280)         (289)         + 3           Operating income         154         26         n/a           EBITDA         315         189         + 59           EBITDA (%)         2nd Half 2007         2nd Half 2006         CER(2)           Seeds         \$m         \$m         %           Third Party Sales         600         423         + 36
Operating loss         (51)         (202)         + 72           EBITDA         153         (8)         n/a           EBITDA (%)         4.3         -0.3           2nd Half 2007         2nd Half 2006         CER (2)           Crop Protection         \$m         \$m         %           Total Sales         2982         2462         + 17           Inter-segment elimination (4)         (35)         (41)         n/a           Third Party Sales         2947         2421         + 17           Gross Profit         1326         1104         + 16           Marketing and distribution         (628)         (536)         - 13           Research and development         (264)         (253)         + 1           General and administrative         (280)         (289)         + 3           Operating income         154         26         n/a           EBITDA         315         189         + 59           EBITDA (%)         2nd Half 2007         2nd Half 2006         CER (2)           Seeds         \$m         \$m         %           Third Party Sales         600         423         + 36           Gross Profit         280         <
EBITDA         153         (8)         n/a           EBITDA (%)         4.3         -0.3           Crop Protection         \$m         \$m         %           Total Sales         2982         2462         +17           Inter-segment elimination(4)         (35)         (41)         n/a           Third Party Sales         2947         2421         +17           Gross Profit         1326         1104         +16           Marketing and distribution         (628)         (536)         -13           Research and development         (264)         (253)         +1           General and administrative         (280)         (289)         +3           Operating income         154         26         n/a           EBITDA         315         189         +59           EBITDA (%)         10.6         7.7           Seeds         \$m         \$m         %           Third Party Sales         600         423         +36           Gross Profit         280         212         +25
EBITDA (%)         4.3         -0.3           Crop Protection         \$m         \$m         \$m           Total Sales         2982         2462         +17           Inter-segment elimination(4)         (35)         (41)         n/a           Third Party Sales         2947         2421         +17           Gross Profit         1326         1104         +16           Marketing and distribution         (628)         (536)         -13           Research and development         (264)         (253)         +1           General and administrative         (280)         (289)         +3           Operating income         154         26         n/a           EBITDA         315         189         +59           EBITDA (%)         2nd Half 2006         CER(2)           Seeds         \$m         \$m         %           Third Party Sales         600         423         +36           Gross Profit         280         212         +25
Crop Protection         \$m         \$m         \$m           Total Sales         2982         2462         +17           Inter-segment elimination(4)         (35)         (41)         n/a           Third Party Sales         2947         2421         +17           Gross Profit         1326         1104         +16           Marketing and distribution         (628)         (536)         -13           Research and development         (264)         (253)         +1           General and administrative         (280)         (289)         +3           Operating income         154         26         n/a           EBITDA         315         189         +59           EBITDA (%)         10.6         7.7           Seeds         \$m         \$m         %           Third Party Sales         600         423         +36           Gross Profit         280         212         +25
Crop Protection         \$m         \$m         %           Total Sales         2982         2462         +17           Inter-segment elimination <sup>(4)</sup> (35)         (41)         n/a           Third Party Sales         2947         2421         +17           Gross Profit         1326         1104         +16           Marketing and distribution         (628)         (536)         -13           Research and development         (264)         (253)         +1           General and administrative         (280)         (289)         +3           Operating income         154         26         n/a           EBITDA         315         189         +59           EBITDA (%)         10.6         7.7           2nd Half 2007         2nd Half 2006         CER <sup>(2)</sup> Seeds         \$m         \$m         %           Third Party Sales         600         423         +36           Gross Profit         280         212         +25
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Total Sales         2982         2462         + 17           Inter-segment elimination(4)         (35)         (41)         n/a           Third Party Sales         2947         2421         + 17           Gross Profit         1326         1104         + 16           Marketing and distribution         (628)         (536)         - 13           Research and development         (264)         (253)         + 1           General and administrative         (280)         (289)         + 3           Operating income         154         26         n/a           EBITDA         315         189         + 59           EBITDA (%)         10.6         7.7           Seeds         \$m         \$m         %           Third Party Sales         600         423         + 36           Gross Profit         280         212         + 25
Inter-segment elimination <sup>(4)</sup> (35)         (41)         n/a           Third Party Sales         2947         2421         + 17           Gross Profit         1326         1104         + 16           Marketing and distribution         (628)         (536)         - 13           Research and development         (264)         (253)         + 1           General and administrative         (280)         (289)         + 3           Operating income         154         26         n/a           EBITDA         315         189         + 59           EBITDA (%)         10.6         7.7           Seeds         \$m         \$m         %           Third Party Sales         600         423         + 36           Gross Profit         280         212         + 25
Third Party Sales         2947         2421         + 17           Gross Profit         1326         1104         + 16           Marketing and distribution         (628)         (536)         - 13           Research and development         (264)         (253)         + 1           General and administrative         (280)         (289)         + 3           Operating income         154         26         n/a           EBITDA         315         189         + 59           EBITDA (%)         10.6         7.7           Seeds         \$m         \$m         %           Third Party Sales         600         423         + 36           Gross Profit         280         212         + 25
Gross Profit       1326       1104       + 16         Marketing and distribution       (628)       (536)       - 13         Research and development       (264)       (253)       + 1         General and administrative       (280)       (289)       + 3         Operating income       154       26       n/a         EBITDA       315       189       + 59         EBITDA (%)       10.6       7.7       7         Seeds       \$m       \$m       %         Third Party Sales       600       423       + 36         Gross Profit       280       212       + 25
Marketing and distribution       (628)       (536)       -13         Research and development       (264)       (253)       +1         General and administrative       (280)       (289)       +3         Operating income       154       26       n/a         EBITDA       315       189       +59         EBITDA (%)       10.6       7.7       7         Seeds       \$m       \$m       \$m       %         Third Party Sales       600       423       +36         Gross Profit       280       212       +25
Research and development       (264)       (253)       + 1         General and administrative       (280)       (289)       + 3         Operating income       154       26       n/a         EBITDA       315       189       + 59         EBITDA (%)       10.6       7.7         2nd Half 2007       2nd Half 2006       CER(2)         Seeds       \$m       \$m       %         Third Party Sales       600       423       + 36         Gross Profit       280       212       + 25
General and administrative         (280)         (289)         + 3           Operating income         154         26         n/a           EBITDA         315         189         + 59           EBITDA (%)         10.6         7.7         CER(2)           Seeds         \$m         \$m         %           Third Party Sales         600         423         + 36           Gross Profit         280         212         + 25
Operating income         154         26         n/a           EBITDA         315         189         + 59           EBITDA (%)         10.6         7.7           2nd Half 2007         2nd Half 2006         CER <sup>(2)</sup> Seeds         \$m         \$m         %           Third Party Sales         600         423         + 36           Gross Profit         280         212         + 25
EBITDA       315       189       + 59         EBITDA (%)       10.6       7.7       CER(2)         Seeds       \$m       \$m       %         Third Party Sales       600       423       + 36         Gross Profit       280       212       + 25
EBITDA (%)         10.6         7.7           2nd Half 2007         2nd Half 2006         CER(2)           Seeds         \$m         \$m         %           Third Party Sales         600         423         + 36           Gross Profit         280         212         + 25
2nd Half 2007         2nd Half 2006         CER <sup>(2)</sup> Seeds         \$m         \$m         %           Third Party Sales         600         423         + 36           Gross Profit         280         212         + 25
Seeds         \$m         \$m         %           Third Party Sales         600         423         + 36           Gross Profit         280         212         + 25
Seeds         \$m         \$m         %           Third Party Sales         600         423         + 36           Gross Profit         280         212         + 25
Third Party Sales       600       423       + 36         Gross Profit       280       212       + 25
Gross Profit 280 212 + 25
(20)
Research and development (149) - 20
General and administrative (49) (37) - 33
Operating loss (144) (149) +5
EBITDA $(104)$ $(117)$ + 12
EBITDA (%) -17.3 -27.8
2 <sup>nd</sup> Half 2007 2 <sup>nd</sup> Half 2006 CER <sup>(2)</sup>
Business Development \$m \$m) %
Third Party Sales 3 1 n/a
Gross Profit (1) n/a
Marketing and distribution (4) - 97
Research and development (31) (37) + 18
Research and development (31) (37) + 18 General and administrative (7) (7) + 5
Research and development       (31)       (37)       + 18         General and administrative       (7)       (7)       + 5         Operating loss       (43)       (47)       + 8
Research and development (31) (37) + 18 General and administrative (7) (7) + 5

<sup>(1)</sup> Excluding restructuring and impairment see Note 4 on page 20.

- (2) Growth at constant exchange rates, see Appendix A on page 23.
- (3) For details of the inter-segment elimination within gross profit, see Appendix H on page 26.
- (4) Crop Protection inter-segment sales to Seeds.

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# **Full Year Product Line and Regional Sales**

	Full Year	Full Year		
	2007	2006	Actual	CER <sup>(1)</sup>
Syngenta	\$m	\$m	<b>%</b>	%
Crop Protection	7285	6378	+ 14	+ 11
Seeds	2018	1743	+ 16	+ 12
Business Development	5	2	n/a	n/a
Inter-segment elimination <sup>(2)</sup>	(68)	(77)	n/a	n/a
Third Party Sales	9240	8046	+ 15	+ 11
Chan Bustostian				
Crop Protection Product line				
Selective herbicides	2019	1813	+ 11	+ 8
Non-selective herbicides	902	725	+ 11 + 24	+ 8 + 21
	2004	1716	+ 24 + 17	+ 21 + 12
Fungicides Insecticides	1205	1093	+ 17	+ 12
	1079	958	+ 10 + 13	+ /
Professional products Others	76	73	+ 13 + 4	+ 10 + 2
Total	7285	6378	+ 4 + 14	+ 11
	1283	03/8	+ 14	+ 11
Regional	2545	2242	+ 13	
Europe, Africa and Middle East NAFTA	2343	2119	+ 13	+ 5 + 6
Latin America	1423	1036	+ 37	+ 37
Asia Pacific	1079	981	+ 37	+ 57
	7285	6378	+ 10 + 14	+ 11
Total	1283	03/8	+ 14	+ 11
Seeds				
Product line				
Corn & Soybean	893	785	+ 14	+ 12
Diverse Field Crops	351	309	+ 13	+ 7
Vegetables and Flowers	774	649	+ 19	+ 14
Total	2018	1743	+ 16	+ 12
Regional				
Europe, Africa and Middle East	818	690	+ 19	+ 10
NAFTA	916	838	+ 9	+ 9
Latin America	146	107	+ 37	+ 37
Asia Pacific	138	108	+ 28	+ 19
Total	2018	1743	+ 16	+ 12

<sup>(1)</sup> Growth at constant exchange rates, see Appendix A on page 23.

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<sup>(2)</sup> Crop Protection inter-segment sales to Seeds.

# **Second Half Product Line and Regional Sales**

~	2 <sup>nd</sup> Half 2007	2 <sup>nd</sup> Half 2006	Actual	CER <sup>(1)</sup>
Syngenta	\$m	\$m	%	%
Crop Protection	2982	2462	+ 21	+ 17
Seeds	600	423	+ 42	+ 36
Business Development	3	1	n/a	n/a
Inter-segment elimination <sup>(2)</sup>	(35)	(41)	n/a	n/a
Third Party Sales	3550	2845	+ 25	+ 20
Corres December 45 cor				
Crop Protection				
Product line	706	700	10	1.4
Selective herbicides	596	500	+ 19	+ 14
Non-selective herbicides	441	303	+ 45	+ 41
Fungicides	821	651	+ 26	+ 21
Insecticides	541	491	+ 10	+ 7
Professional products	525	468	+ 12	+9
Others	58	49	+ 17	+ 14
Total	2982	2462	+ 21	+ 17
Regional				
Europe, Africa and Middle East	875	790	+ 11	+ 2
NAFTA	642	540	+ 19	+ 18
Latin America	973	709	+ 37	+ 37
Asia Pacific	492	423	+ 16	+ 9
Total	2982	2462	+ 21	+ 17
Seeds				
Product line				
Corn & Soybean	161	77	+ 108	+ 106
Diverse Field Crops	94	67	+ 40	+ 30
Vegetables and Flowers	345	279	+ 24	+ 18
Total	600	423	+ 42	+ 36
Regional				
Europe, Africa and Middle East	241	173	+ 40	+ 28
NAFTA	194	122	+ 58	+ 58
Latin America	97	72	+ 36	+ 36
Asia Pacific	68	56	+ 23	+ 13
Total	600	423	+ 42	+ 36

<sup>(1)</sup> Growth at constant exchange rates, see Appendix A on page23.

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<sup>(2)</sup> Crop Protection inter-segment sales to Seeds.

# **Fourth Quarter Product Line and Regional Sales**

	4 <sup>th</sup> Quarter 2007	4 <sup>th</sup> Quarter 2006	A -41	CER <sup>(1)</sup>
Syngenta	2007 \$m	2006 \$m	Actual %	CER <sup>(1)</sup>
Crop Protection	1546	1258	+ 23	+ 18
Seeds	317	201	+ 58	+ 50
Business Development	3	1	n/a	n/a
Inter-segment elimination <sup>(2)</sup>	(25)	(25)	n/a	n/a
Total	1841	1435	+ 28	+ 23
Crop Protection				
Product line				
Selective herbicides	310	245	+ 27	+ 20
Non-selective herbicides	191	124	+ 53	+ 49
Fungicides	449	370	+ 21	+ 15
Insecticides	269	239	+ 13	+ 9
Professional products	279	249	+ 12	+ 8
Others	48	31	+ 54	+ 50
Total	1546	1258	+ 23	+ 18
Regional				
Europe, Africa and Middle East	423	408	+ 3	- 7
NAFTA	303	237	+ 28	+ 27
Latin America	561	401	+ 40	+ 40
Asia Pacific	259	212	+ 22	+ 13
Total	1546	1258	+ 23	+ 18
Seeds				
Product line				
Corn & Soybean	99	40	+ 145	+ 143
Diverse Field Crops	50	31	+ 60	+ 49
Vegetables and Flowers	168	130	+ 30	+ 22
Total	317	201	+ 58	+ 50
Regional				
Europe, Africa and Middle East	112	73	+ 54	+ 38
NAFTA	131	72	+ 80	+ 80
Latin America	34	28	+ 24	+ 24
Asia Pacific	40	28	+ 42	+ 30
Total	317	201	+ 58	+ 50

<sup>(1)</sup> Growth at constant exchange rates, see Appendix A on page 23.

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<sup>(2)</sup> Crop Protection inter-segment sales to Seeds.

### **Condensed Consolidated Financial Statements**

The following condensed consolidated financial statements and notes thereto have been prepared in accordance with International Financial Reporting Standards (IFRS) as described in Note 1.

### **Condensed Consolidated Income Statement**

	2007	2006
For the year to 31 December	\$m	\$m
Sales	9240	8046
Cost of goods sold	(4669)	(3982)
Gross profit	4571	4064
Marketing and distribution	(1638)	(1470)
Research and development	(830)	(796)
General and administrative	(604)	(668)
Restructuring and impairment	(35)	(301)
Restructuring and impairment excluding divestment gains	(156)	(307)
Divestment gains	121	6
Operating income	1464	829
Income/(loss) from associates and joint ventures	(3)	(11)
Financial expenses, net	(42)	(20)
Income before taxes	1419	798
Income tax credit/(expense)	(308)	(161)
Net income/(loss)	1111	637
Attributable to:		
- Minority interests	2	3
- Syngenta AG shareholders	1109	634
Earnings/(loss) per share <sup>(1)</sup>		
- Basic	\$11.56	\$6.46
- Diluted	\$11.42	\$6.35

<sup>(1)</sup> The weighted average number of ordinary shares in issue used to calculate the earnings per share were as follows: for 2007 basic EPS 95,973,958 and diluted EPS 97,143,368; 2006 basic EPS 98,165,298 and diluted EPS 99,876,180.

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# **Condensed Consolidated Balance Sheet**

	31 December 2007 \$m	31 December 2006 \$m
Assets	·	·
Current assets		
Cash and cash equivalents	503	445
Trade accounts receivable	2386	2002
Other accounts receivable	516	365
Other current assets	528	272
Marketable securities	90	81
Inventories	2647	2381
Total current assets	6670	5546
Non-current assets		
Property, plant and equipment	2138	1957
Intangible assets	2790	2724
Investments in associates and joint ventures	89	89
Deferred tax assets	639	599
Other financial assets	941	901
Total non-current assets	6597	6270
Assets held for sale	13	36
Total assets	13280	11852
Liabilities and equity		
Current liabilities		
Trade accounts payable	(1895)	(1568)
Current financial debts	(399)	(143)
Income taxes payable	(512)	(296)
Other current liabilities	(896)	(679)
Provisions	(223)	(282)
Total current liabilities	(3925)	(2968)
Non-current liabilities		
Non-current financial debts	(1726)	(1569)
Deferred tax liabilities	(622)	(728)
Provisions	(966)	(893)
Total non-current liabilities	(3314)	(3190)
Total liabilities	(7239)	(6158)
Shareholders' equity	(6022)	(5666)
Minority interests	(19)	(28)
Total equity	(6041)	(5694)
Total liabilities and equity	(13280)	(11852)

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# **Condensed Consolidated Cash Flow Statement**

	2007	2006
For the year to 31 December	\$m	\$m
Income before taxes	1419	798
Reversal of non-cash items;		
Depreciation, amortization and impairment on:	250	051
Property, plant and equipment	250	251
Intangible assets	184	212
Financial assets	(1)	- (2.1)
Loss/(gain) on disposal of fixed assets	(127)	(31)
Charges in respect of share based compensation	42	42
Charges in respect of provisions	332	354
Net financial expenses	42	20
Share of net loss from associates	3	11
Cash (paid)/received in respect of;		
Interest and other financial receipts	98	214
Interest and other financial payments	(253)	(242)
Taxation	(192)	(167)
Restructuring costs	(214)	(173)
Contributions to pension schemes	(124)	(150)
Other provisions	(99)	(75)
Cash flow before working capital changes	1360	1064
Change in net current assets	(192)	(136)
Cash flow from operating activities	1168	928
Additions to property, plant and equipment	(317)	(217)
Proceeds from disposals of property, plant and equipment	46	62
Purchase of intangibles and other financial assets	(104)	(78)
Proceeds from disposals of intangible and financial assets	26	55
(Purchase) disposals of marketable securities	(2)	(97)
Proceeds from disposal of non-current assets held for sale	147	7
Acquisition and Divestments	(164)	(143)
Cash flow used for investing activities	(368)	(411)
Increases in third party interest-bearing debt	298	656
Repayment of third party interest-bearing debt	(116)	(376)
(Purchase)/sale of treasury shares and options over own shares	(662)	(557)
Dividends paid to group shareholders	(299)	(260)
Dividends paid to minorities	(2)	(4)
Cash flow from/(used) for financing activities	(781)	(541)
Net effect of currency translation on cash and cash equivalents	39	11
Net change in cash and cash equivalents	58	(13)
Cash and cash equivalents at the beginning of the year	445	458
Cash and cash equivalents at the end of the year	503	445
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# Condensed Consolidated Statement of Changes in Shareholders' Equity

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	Shareholders' equity
	<b>\$m</b> )
31 December 2005	5403
Net income attributable to Syngenta AG shareholders	634
Unrealized holding gains/(losses) on available for sale financial assets	39
Unrealized gains/(losses) on derivatives designated as cash flow and net investment hedges	(88)
Income tax current and deferred (charged)/credited to equity	52
Dividends payable to group shareholders	(260)
Issue of shares under employee purchase plans	77
Share based compensation	42
Share repurchase scheme	(629)
Cash impact of share options under share repurchase scheme	(5)
Reclassification of negative minority shareholder equity	-
Foreign currency translation effects	401
31 December 2006	5666
Net income attributable to Syngenta AG shareholders	1109
Unrealized holding gains/(losses) on available for sale financial assets	(47)
Unrealized gains/(losses) on derivatives designated as cash flow and net investment hedges	(108)
Income tax current and deferred (charged)/credited to equity	71
Dividends payable to group shareholders	(299)
Issue of shares under employee purchase plans	66
Share based compensation	42
Share repurchase scheme	(728)
Reclassification of negative minority shareholder equity	(2)
Foreign currency translation effects	252
31 December 2007	6022

#### **Notes to the Condensed Consolidated Financial Statements**

### **Note 1: Basis of Preparation**

**Nature of operations:** Syngenta AG ('Syngenta') is a world leading crop protection and seeds business that is engaged in the discovery, development, manufacture and marketing of a range of agricultural products designed to improve crop yields and food quality.

**Basis of presentation and accounting policies**: The condensed consolidated financial statements and notes thereto have been extracted from the consolidated financial statements. The consolidated financial statements for the year ended December 31, 2007 have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and with the accounting policies set out in the Syngenta 2006 Financial Report.

The consolidated financial statements are presented in United States dollars (\$) as this is the major currency in which revenues are denominated.

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimated.

### **Note 2: Changes in Accounting Policies - IFRS**

There were no changes to accounting policies in 2007 which had an effect on these condensed consolidated financial statements.

#### **Note 3: Changes in the Scope of Consolidation**

Between April 20 and December 22, 2007, following a public offer to minority shareholders of Syngenta India Ltd., Syngenta has increased its shareholding in Syngenta India Ltd from 84 percent to 95 percent, at a cash cost of \$66 million. Syngenta India Ltd. delisted from the Mumbai and Kolkata stock exchanges on June 20, 2007. Goodwill on this transaction was \$50 million.

On January 31, 2007, Syngenta acquired the assets of Gromor International Corporation, which consist of peat extraction rights over certain land in Manitoba, Canada. On July 17, 2007, Syngenta acquired the outstanding 20 percent of Agrosem S.A. which it did not already own. On June 25, 2007, Syngenta acquired 100 percent of the business of the Fischer group of companies through purchases of shares and assets. The Fischer group of companies specializes in the breeding and marketing of flower crops. On August 31, 2007, Syngenta purchased 100 percent of the shares of Zeraim Gedera Ltd., which specializes in the breeding and marketing of vegetable crops, including tomato, pepper and melon. Aggregate cash paid to date on these acquisitions is \$108 million, subject to final purchase price adjustments. Aggregate goodwill has been provisionally estimated at \$34 million. The purchase price allocations will be finalized in 2008.

On June 1, 2006, Syngenta purchased 100 percent of the shares of Emergent Genetics Vegetable A/S ("EGV"), for cash. On August 1, 2006, Conrad Fafard, Inc., ("Fafard") merged with a Syngenta subsidiary so that Syngenta acquired control of Fafard and its subsidiaries, in exchange for cash paid to or for the account of Fafard's former shareholders. In addition, Syngenta settled \$14 million of financial debts and certain other liabilities of Fafard on August 2, 2006. Goodwill arising on these two acquisitions was \$3 million and \$43 million, respectively. On

November 16, 2006, Syngenta acquired the remaining 50 percent of the shares of Longreach Plant Breeders Pty Ltd (LRPB) that it did not already own. The aggregate cash cost of these

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acquisitions was \$148 million including direct acquisition costs of \$3 million. Syngenta subsequently divested a controlling equity interest in LRPB to Pacific Seeds Australia, an associate of United Phosphorus Ltd., on November 2, 2007.

**Note 4: Restructuring and Impairment before Taxes** 

		2007			2006	
For the year to 31 December	\$m	\$m	\$m	<b>\$m</b>	\$m	\$m
Reversal of inventory step-up (in cost of						
goods sold)			(6)			(25)
Restructuring costs:						
Write-off or impairment						
- property, plant and equipment	(20)			(26)		
- intangible assets	(16)			(46)		
- inventories	(2)			-		
Non-cash pension restructuring charges	6			(3)		
Total non-cash restructuring costs		(32)			(75)	
Cash costs						
- operational efficiency	(117)			(199)		
- Seeds acquisition integration	(9)			(36)		
- other cash costs	-			3		
Total cash restructuring costs		(126)			(232)	
Other impairment of assets		2			-	
Divestment gains		121			6	
			(35)			(301)
Total restructuring and impairment						
charge			(41)			(326)

Restructuring represents the effect on reported performance of initiating business changes which are considered major and which, in the opinion of management, will have a material effect on the nature and focus of Syngenta's operations, and therefore require separate disclosure to provide a more thorough understanding of business performance. Restructuring includes the effects of completing and integrating significant business combinations and divestments. The incidence of these business changes may be periodic and the effect on reported performance of initiating them will vary from period to period. Because each such business change is different in nature and scope, there will be little continuity in the detailed composition and size of the reported amounts which affect performance in successive periods. Separate disclosure of these amounts facilitates the understanding of performance including and excluding items affecting comparability. Reported performance before restructuring and impairment is one of the measures used in Syngenta's short term employee incentive compensation schemes. Syngenta's definition of restructuring and impairment may not be comparable to similarly titled line items in financial statements of other companies.

Restructuring and impairment includes the impairment costs associated with major restructuring and also impairment losses and reversals of impairment losses resulting from major changes in the markets in which a reported segment operates.

In 2007 Syngenta continued to incur costs associated with the Operational Efficiency program announced in 2004. Whilst no further initiatives were announced under this program in 2007, charges were incurred relating to the implementation of the Crop Protection manufacturing site closures announced in 2004-2006 and the continued rationalization and relocation of Research and Technology sites announced in 2004. In 2007 charges for cash costs

under this program were \$41 million.

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A second Operational Efficiency program was announced in February 2007 and included restructuring in Crop Protection and Seeds. The overall cost of the new program is estimated at \$700 million in cash and \$250 million in non-cash charges in the period up to 2011. During 2007 \$27 million in cash costs were incurred by Crop Protection including \$14 million relating to the restructuring of the Development function, \$5 million for projects to improve the efficiency of the distribution and manufacturing networks; and \$8 million for restructuring of Crop Protection organizations impacting sites in the UK, Switzerland, Australia, France and Spain. In addition, headquarter and IS restructuring activity incurred costs of \$17 million. Cash costs in Seeds totaled approximately \$32 million including \$16 million for the restructuring of the NAFTA Corn & Soybean marketing and sales organizations, \$13 million for the exit of an onerous supply contract and smaller amounts to exit unprofitable crops in unprofitable geographies.

Seeds acquisition costs of \$9 million related to the integration of the acquired Fischer group and Emergent Genetics Vegetable A/S.

Impairments of property, plant and equipment in 2007 consist of accelerated depreciation and asset write-offs from site closures and rationalizations announced prior to and during 2006. Impairments of \$20 million are net of \$19 million impairment reversal due to proceeds now received or expected on asset disposals. Impairments of intangible assets largely relate to accelerated amortization of a lease on a Crop Protection development site, the closure of which was announced in 2006.

Divestment gains of \$121 million include \$109 million realized from the sale of a major part of the Rosental site in Basel. Gains of \$11 million were the result of the reversal of an impairment recorded as part of an asset swap in 2006; accelerated depreciation charges of \$5 million and onerous contract charges of \$7 million were also reported in 2007 relating to the same asset swap. Gains of \$13 million were realized on the sale of land in Switzerland.

Reversal of inventory step up included in cost of goods sold in 2007 includes reversal of inventory step up on the EGV and Zeraim Gedera acquisitions.

In 2006, the Operational Efficiency program announced in 2004 continued, with cash costs of \$60 million recorded in respect of announcements of the consolidation of activities in two manufacturing sites in France and Belgium and reductions of sales, marketing and administrative resources in France. Continuing activity related to restructuring announced prior to 2006 gave rise to cash costs of \$61 million in Crop Protection. The announcement of a restructuring of the Crop Protection Development area, including the closure of one Crop Protection Development site, consolidation of development activity at another site and closure or downsizing of several Field Stations around the world gave rise to cash costs of \$78 million and accelerated amortization charges of \$5 million.

Seeds acquisition integration costs of \$36 million during 2006 were mainly for the ongoing integration of the Seeds NAFTA Corn and Soybean business.

Impairments of \$26 million on property, plant and equipment included accelerated depreciation charges of \$22 million for two sites in NAFTA Crop Protection as well as various other smaller charges. In addition to the accelerated amortization noted above, intangible asset impairments related to a contract termination and the impairment of a supply agreement.

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## **Note 5: Principal Currency Translation Rates**

As an international business selling in over 100 countries, with major manufacturing and R&D facilities in Switzerland, the UK and the USA, movements in currencies impact business performance. The principal currencies and adopted exchange rates against the US dollar used in preparing the financial statements contained in this communication were as follows:

	Average 2007	Average 2006	Period end 31 December 2007	Period end 31 December 2006
Brazilian real. BRL	1.96	2.19	1.78	2.14
Swiss franc. CHF	1.20	1.26	1.13	1.22
Euro. EUR	0.73	0.80	0.68	0.76
British pound. GBP	0.50	0.55	0.50	0.51
Japanese yen. JPY	118.21	116.04	112.05	118.97

The above average rates are an average of the monthly rates used to prepare the condensed consolidated income and cash flow statements. The period end rates were used for the preparation of the condensed consolidated balance sheet.

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### **Supplementary Financial Information**

### **Appendix A: Constant Exchange Rates (CER)**

In this report results from one period to another period are, where appropriate, compared using constant exchange rates (CER). To present that information, current period results for entities reporting in currencies other than US dollars are converted into US dollars at the prior period's exchange rates, rather than at the exchange rates for the current year. CER margin percentages for gross profit and EBITDA are calculated by the ratio of these measures to sales after restating the measures and sales at prior period exchange rates. The CER presentation indicates the underlying business performance before taking into account currency exchange fluctuations. See Note 5: Principal Currency Translation Rates on page 22 for information on average exchange rates in 2007 and 2006.

### **Appendix B: Free Cash Flow**

Free cash flow comprises cash flow after operating activities, including taxes and interest and other financial payments and receipts, and investing activities, except investments in and proceeds from marketable securities, prior to discontinued operations and capital financing activities such as drawdown or repayment of debt, dividends paid to Syngenta Group shareholders, share repurchase and other equity movements. Free cash flow is not a measure of financial performance under generally accepted accounting principles and the free cash flow measure used by Syngenta may not be comparable to similarly titled measures of other companies. Free cash flow has been included as it is used by many investors as a useful supplementary measure of cash generation.

	2007	2006
For the year to 31 December	<b>\$m</b>	\$m
Cash flow from operating activities	1168	928
Cash flow used for investing activities	(368)	(411)
Cash Flow from marketable securities	2	97
Free cash flow	802	614

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# Appendix C: Reconciliation of EBITDA(1) to Net Income

EBITDA is defined as earnings before interest, tax, minority interests, depreciation, amortization and impairment. Information concerning EBITDA has been included as it is used by management and by investors as a supplementary measure of operating performance and is used by Syngenta as the basis of part of its employee incentive schemes. Management focuses on EBITDA excluding restructuring as this excludes items affecting comparability from one period to the next. EBITDA is not a measure of cash liquidity or financial performance under generally accepted accounting principles and the EBITDA measures used by Syngenta may not be comparable to other similarly titled measures of other companies. EBITDA should not be construed as an alternative to operating income or cash flow as determined in accordance with generally accepted accounting principles.

	2007	2006
	\$m	\$m
Net income attributable to Syngenta AG shareholders	1109	634
Minority interests	2	3
Income tax (credit)/expense	308	161
Financial expenses, net	42	20
Pre-tax restructuring and impairment	41	326
Depreciation, amortization and other impairment	400	391
EBITDA excluding restructuring	1902	1535

**Appendix D: Reconciliation of Segment EBITDA to Segment Operating Income**<sup>(1)</sup>

		2007			2006	
	Crop		Business	Crop		<b>Business</b>
	Protection	Seeds	Dev.	Protection	Seeds	Dev.
	<b>\$m</b>	<b>\$m</b>	\$m	\$m	\$m	\$m
Operating income <sup>(2)</sup>	1501	28	(21)	1184	99	(91)
Income/(loss) from associates and						
joint ventures	(4)	2	(1)	(2)	-	(9)
Depreciation, amortization and						
other impairment	324	68	8	327	59	5
EBITDA <sup>(2)</sup>	1821	98	(14)	1509	158	(95)

<sup>(1)</sup> Excluding restructuring and impairment see Note 4 on page 20.

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<sup>(2)</sup> Including inter-segment, for details see Appendix H on page 26.

### **Appendix E: Net Debt Reconciliation**

Net debt comprises total debt net of related hedging derivatives, cash and cash equivalents and marketable securities. Net debt is not a measure of financial position under generally accepted accounting principles and the net debt measure used by Syngenta may not be comparable to the similarly titled measure of other companies. Net debt has been included as it is used by many investors as a useful measure of financial position and risk. The following table provides a reconciliation of movements in net debt during the period:

	2007	2006
	\$m	<b>\$</b> m
Opening balance at 1 January	1153	860
Acquisitions and other non-cash items	82	52
Foreign exchange effect on net debt	(11)	34
Purchase/(sale) of treasury shares	662	557
Dividends paid to group shareholders	299	260
Dividends paid to minorities	2	4
Free cash flow	(802)	(614)
Closing balance as at 31 December	1385	1153
Constituents of closing balance;		
Cash and cash equivalents	(503)	(445)
Marketable securities <sup>(1)</sup>	(102)	(101)
Current financial debts	399	143
Non-current financial debts	1726	1569
Financing-related derivatives <sup>(2)</sup>	(135)	(13)
Closing balance as at 31 December	1385	1153

- (1) Long-term marketable securities are included in other financial assets.
- (2) Included within other current assets and other current liabilities.

The following table presents the derivation of the Debt/Equity gearing ratio:

	2007	2006
	<b>\$m</b>	\$m
Net debt	1385	1153
Shareholders' equity	6022	5666
Debt/Equity gearing ratio (%)	23%	20%

## **Appendix F: Period End Trade Working Capital**

The following table provides detail of trade working capital at the period end as a percentage of twelve-month sales:

	2007	2006
	<b>\$m</b>	\$m
Inventories	2647	2381
Trade accounts receivable	2386	2002
Trade accounts payable	(1895)	(1568)
Net trade working capital	3138	2815
Twelve-month sales	9240	8046
Trade working capital as percentage of sales (%)	34%	35%

## Appendix G: ROIC calculation

Return	2007 \$m	2006 \$m
Net income attributable to Syngenta AG shareholders, before restructuring, impairment		
and discontinued operations	1112	872
Add back: amortization of pre-merger and merger intangibles, net of tax	80	84
Add back: Financial expenses, net	42	20
Tax on Financial expenses, net	(10)	(4)
Return	1224	972
Invested capital		
Net working capital (excluding financing derivatives)	2638	2463
Property plant and equipment <sup>(1)</sup>	2138	1992
Goodwill and intangibles acquired after the formation of Syngenta	1017	814
Investments in associates and joint ventures	89	89
Provisions, excluding restructuring and pensions	(861)	(791)
Invested capital	5021	4567
Return on Invested capital	24.4%	21.3%

<sup>(1) 2006</sup> amount includes \$35m shown as assets held for sale at December 31, 2006 as this item was reclassified due to a post-balance sheet event.

# Appendix H: Segmental Results<sup>(1)</sup> and inter-segment elimination

Full Year Segmental Results	Sales	Gross Profit	Operating income	EBITDA
Crop Protection	7285	3680	1501	1821
Seeds	2018	901	28	98
Business Development	5	(1)	(21)	(14)
Total	9308	4580	1508	1905
Inter-segment elimination <sup>(2)</sup>	(68)	(3)	(3)	(3)
Total 3 <sup>rd</sup> party	9240	4577	1505	1902
Second Half Segmental Results	Sales	Gross Profit	<b>Operating</b> income	EBITDA
Second Half Segmental Results Crop Protection	Sales 2982	Profit	Operating income	EBITDA 315
Second Half Segmental Results Crop Protection Seeds	<b>Sales</b> 2982 600		income	<b>EBITDA</b> 315 (104)
Crop Protection	2982	Profit 1326	income 154	315
Crop Protection Seeds	2982 600	Profit 1326 280	income 154 (144)	315 (104)
Crop Protection Seeds Business Development	2982 600 3	Profit 1326 280 (1)	income 154 (144) (43)	315 (104) (40)

<sup>(1)</sup> Excluding restructuring and impairment see Note 4 on page 20.

<sup>(2)</sup> Crop Protection inter-segment sales to Seeds.

### **Announcements and Meetings**

AGM and first quarter trading statement 2007

Announcement of the half year results 2008

Third quarter trading statement 2008

Announcement of 2008 full year results

22 April 2008

24 July 2008

23 October 2008

On February 2009

### **Glossary and Trademarks**

All product or brand names included in this results statement are trademarks of, or licensed to, a Syngenta group company. For simplicity, sales are reported under the lead brand names, shown below, whereas some compounds are sold under several brand names to address separate market niches.

#### **Selective Herbicides**

APIRO® novel grass weed herbicide for rice

AXIAL® new cereal herbicide

BICEP® MAGNUM broad spectrum pre-emergence herbicide for corn and sorghum CALLISTO® novel herbicide for flexible use on broad-leaved weeds for corn

DUAL® MAGNUM grass weed killer for corn and soybeans

ENVOKE® novel low-dose herbicide for cotton and sugar cane

FUSILADE® grass weed killer for broad-leaf crops

LUMAX® unique season-long grass and broad leaf weed control for corn

TOPIK® post-emergence grass weed killer for wheat

Non-selective

Herbicides

GRAMOXONE® rapid, non-systemic burn-down of vegetation

TOUCHDOWN® systemic total vegetation control

**Fungicides** 

AMISTAR® broad spectrum strobilurin for use on multiple crops BRAVO® broad spectrum fungicide for use on multiple crops

INVINSA<sup>TM</sup> pre-harvest protection for multiple crops from drought stress REVUS<sup>TM</sup> for use on potatoes, tomatoes, vines and vegetable crops RIDOMIL GOLD<sup>®</sup> systemic fungicide for use in vines, potatoes and vegetables SCORE<sup>®</sup> triazole fungicide for use in vegetables, fruits and rice

TILT® broad spectrum triazole for use in cereals, bananas and peanuts

UNIX® cereal and vine fungicide with unique mode of action

**Insecticides** 

second-generation neonicotinoid for controlling foliar and soil pests in

ACTARA® multiple crops

DURIVO<sup>TM</sup> broad spectrum, lower dose insecticide, controls resistant pests

FORCE® unique pyrethroid controlling soil pests in corn

KARATE® foliar pyrethroid offering broad spectrum insect control

novel, low-dose insecticide for controlling lepidoptera in vegetables and

PROCLAIM® cotton

VERTIMEC® acaricide for use in fruits, vegetables and cotton

**Professional Products** 

AVICTA® breakthrough nematode control seed treatment

CRUISER® novel broad spectrum seed treatment - neonicotinoid insecticide

DIVIDEND® triazole seed treatment fungicide

HERITAGE® strobilurin turf fungicide ICON® public health insecticide

IMPASSE® termite barrier

MAXIM® broad spectrum seed treatment fungicide

**Field Crops** 

AGRISURE<sup>TM</sup> new corn trait choices

GARST® US brand for corn and soybean

GOLDEN HARVEST® brand for corn and soybean in North America and Europe

HILLESHÖG® global brand for sugar beet

NK® global brand for corn, oilseeds and other field crops

**Vegetables and Flowers** 

consumer produce brand for value-added fruits and vegetables in North

DULCINEA<sup>TM</sup> America

Fischer Global premium flowers brand

PUREHEART<sup>TM</sup> DULCINEA<sup>TM</sup> brand for 'personal size' seedless watermelon

ROGERS® vegetables leading brand throughout the Americas S&G® flowers global brand for seeds and young plants S&G® vegetables leading brand in Europe, Africa and Asia

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### **Cautionary Statement Regarding Forward-Looking Statements**

This document contains forward-looking statements, which can be identified by terminology such as 'expect', 'would', 'will', 'potential', 'plans', 'prospects', 'estimated', 'aiming', 'on track' and similar expressions. Such statements may be subto risks and uncertainties that could cause the actual results to differ materially from these statements. We refer you to Syngenta's publicly available filings with the US Securities and Exchange Commission for information about these and other risks and uncertainties. Syngenta assumes no obligation to update forward-looking statements to reflect actual results, changed assumptions or other factors. This document does not constitute, or form part of, any offer or invitation to sell or issue, or any solicitation of any offer, to purchase or subscribe for any ordinary shares in Syngenta AG, or Syngenta ADSs, nor shall it form the basis of, or be relied on in connection with, any contract therefore.

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### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SYNGENTA AG

/s/ Christoph Mäder Date: February 7, 2008 By:

> Name: Christoph Mäder Title:

Head Legal & Taxes