

Skkynet Cloud Systems, Inc.  
Form 10-Q  
March 16, 2016

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 10-Q**

**x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended January 31, 2016**

**OR**

**“ TRANSITION REPORT UNDER SECTION 13 OF 15(d) OF THE EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File Number **000-54747**

**SKKYNET CLOUD SYSTEMS INC.**

(Exact name of registrant as specified in its charter)

**Nevada**

(State or other jurisdiction of incorporation or  
organization)

**45-3757848**

(IRS Employer Identification No.)

**2233 Argentia Road Suite 306, Mississauga, Ontario, Canada L5N 2X7**

# Edgar Filing: Skkynet Cloud Systems, Inc. - Form 10-Q

(Address of principal executive offices)

**(888) 628-2028**

(Issuer's telephone number)

Indicate by check mark whether the Company (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the Company was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days: Yes:  No:

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes:  No:

Indicate by check mark whether the Company is a large accelerated filer, an accelerated filer, non-accelerated filer, or a smaller reporting company.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input checked="" type="checkbox"/>

Indicate by check mark whether the Company is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As March 16, 2016 there were 50,876,000 shares of Common Stock of the issuer outstanding.

	<b>Page</b>
<b>PART I: FINANCIAL INFORMATION</b>	
<b>Item 1. Financial Statements</b>	<b>4</b>
Consolidated Balance Sheets as of January 31, 2016 (Unaudited) and October 31, 2015	4
Consolidated Statements of Operations and Comprehensive Loss for the Three Months Ended January 31, 2016 and 2015 (Unaudited)	5
Consolidated Statements of Cash Flows for the Three Months Ended January 31, 2016 and 2015 (Unaudited)	6
Notes to Consolidated Financial Statements (Unaudited)	7
<b>Item 2. Management's Discussion and Analysis and Plan of Operation</b>	<b>10</b>
<b>Item 3. Quantitative and Qualitative Disclosures About Market Risk</b>	<b>11</b>
<b>Item 4. Controls and Procedures</b>	<b>12</b>
<b>PART II: OTHER INFORMATION</b>	
<b>Item 1. Legal Proceedings</b>	<b>13</b>
<b>Item 1A. Risk Factors</b>	<b>13</b>
<b>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</b>	<b>13</b>
<b>Item 3. Defaults upon Senior Securities</b>	<b>13</b>
<b>Item 4. Mine Safety Information</b>	<b>13</b>
<b>Item 5. Other Information</b>	<b>13</b>
<b>Item 6. Exhibits</b>	<b>14</b>
<b>Signatures</b>	<b>15</b>

**FORWARD LOOKING STATEMENTS**

Statements made in this Form 10-Q that are not historical or current facts are forward-looking statements. These statements often can be identified by the use of terms such as "may," "will," "expect," "believe," "anticipate," "estimate," "approximate" or "continue," or the negative thereof. We wish to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made. Any forward-looking statements represent management's best judgment as to what may occur in the future. However, forward-looking statements are subject to risks, uncertainties and important factors beyond our control that could cause actual results and events to differ materially from historical results of operations and events and those presently anticipated or projected. Among the factors that could cause actual results to differ materially from the forward-looking statements are the following: the Company's ability to obtain necessary capital, the Company's ability to meet anticipated development timelines, the Company's ability to protect its proprietary technology and knowhow; the Company's ability to establish a global market, the Company's ability to successfully consummate future acquisitions and such other risk factors identified from time to time in the Company's reports filed with the Securities and Exchange Commission, including those filed with this Form 10-Q quarterly report. We disclaim any obligation subsequently to revise any forward-looking statements to reflect events or circumstances after the date of such statement or to reflect the occurrence of anticipated or unanticipated events.

**PART I****ITEM 1: FINANCIAL STATEMENTS**

**SKKYNET CLOUD SYSTEMS, INC.**  
**CONSOLIDATED BALANCE SHEETS**  
**(Unaudited)**

<b>ASSETS</b>	<b>January 31, 2016</b>	<b>October 31, 2015</b>
<b>Current Assets:</b>		
Cash and cash equivalents	\$ 400,277	\$ 469,994
Accounts receivable	135,409	168,488
Inventory	11,038	11,078
Prepaid	1,304	--
<b>Total current assets</b>	<b>548,028</b>	<b>649,560</b>
Property and equipment, net of accumulated depreciation of \$74,852 and \$70,484 respectively	1,952	1,762
Other assets	9,106	9,095
<b>Total Assets</b>	<b>\$ 559,086</b>	<b>\$ 660,417</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY(DEFICIT)</b>		
<b>Current Liabilities:</b>		
Accounts payable and accrued expenses	\$ 73,431	\$ 93,460
Accrued liabilities – related party	96,126	24,098
Deferred revenue	73,626	77,864
<b>Total current liabilities</b>	<b>243,183</b>	<b>195,422</b>
<b>Total liabilities</b>	<b>243,183</b>	<b>195,422</b>
<b>Stockholders' Equity:</b>		
Preferred stock; \$0.001 par value, 5,000,000 shares authorized, 5,000 shares issued and outstanding	5	5
Series B Preferred convertible stock: \$0.001 par value, 500,000 share authorized, 193,661 issued and 193,661 outstanding, respectively	193,661	193,661
Common stock; \$0.001 par value, 70,000,000 shares authorized, 50,876,600 and 50,876,600 shares issued and outstanding, respectively	50,877	50,877
Additional paid-in capital	3,540,342	3,314,187
Accumulative other comprehensive income (loss)	(83,978)	(77,925)
Accumulated deficit	(3,385,004)	(3,015,810)
<b>Total shareholders' equity</b>	<b>315,903</b>	<b>464,995</b>

Edgar Filing: Skkynet Cloud Systems, Inc. - Form 10-Q

Total Liabilities and Stockholders' Equity	\$	559,086	\$	660,417
--	----	---------	----	---------

The accompanying notes are an integral part of the unaudited consolidated financial statements.

## SKKYNET CLOUD SYSTEMS, INC.

## CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS

(Unaudited)

	Three Months Ended January 31,	
	2016	2015
Revenue	\$ 275,944	\$ 231,864
Direct material costs	12,315	2,687
Gross profit	263,629	229,177
Operating Expenses:		
General & administrative	632,588	762,389
Depreciation and amortization	240	5,617
Loss from operations	(369,199)	(538,825)
Other Income (Expenses):		
Other income	5	--
Other expense		(4)
Interest expense		(2,008)
Total other income (expenses)	5	(2,012)
Net loss	\$ (369,194)	\$ (540,837)
Foreign currency translation adjustment	(6,053)	36,479
Comprehensive (loss)	\$ (375,247)	\$ (504,358)
Net loss per common share attributable to common stockholders (basic and diluted)	\$ (0.01)	\$ (0.01)
Weighted average common shares outstanding (basic and diluted):	50,795,500	50,763,610

The accompanying notes are an integral part of the unaudited consolidated financial statements.

## SKKYNET CLOUD SYSTEMS, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

	Three Months Ended	
	January 31,	
	2016	2015
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net loss	\$ (369,194)	\$ (540,837)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		
Depreciation and amortization expense	240	5,617
Option based compensation	226,155	125,826
Stock based compensation		--
Changes in operating assets and liabilities:		
Accounts receivable	33,079	20,865
Accounts payable and accrued expenses	(20,029)	(2,971)
Inventory	40	533
Accrued liabilities – related parties	72,028	47,818
Prepaid	(1,315)	--
Deferred Income	(4,238)	12,454
<b>NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES</b>	<b>(63,234)</b>	<b>(294,617)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Cash paid for purchase of fixed assets	--	(1,118)
<b>NET CASH USED IN INVESTING ACTIVITIES</b>	<b>--</b>	<b>(1,118)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from the sale of common stock	--	100,000
<b>NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES</b>	<b>--</b>	<b>100,000</b>
Effect of exchange rate changes on cash	(6,483)	(21,554)
Net increase (decrease) in cash	(69,717)	(217,289)
Cash, beginning of period	469,994	977,688
Cash, end of period	\$ 400,277	\$ 760,399
<b>SUPPLEMENTAL CASH FLOWS INFORMATION</b>		
Interest paid	\$ --	\$ --
Income taxes paid	\$ --	\$ --
<b>Non-Monetary Transactions</b>		
Assets acquired in acquisition through stock issuance	\$ --	\$ 74,500



The accompanying notes are an integral part of the unaudited consolidated financial statements.

**SKKYNET CLOUD SYSTEMS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**NOTE 1 – ORGANIZATION AND BASIS OF PRESENTATION**

Skkynet Cloud Systems, Inc. ("Skkynet" or "the Company") is a Nevada corporation formed on August 31, 2011 and headquartered in Toronto, Canada. Skkynet operates its business through its wholly-owned subsidiaries Cogent Real-Time Systems, Inc. ("Cogent"), Skkynet Corp. (Canada), Skkynet, Inc. (USA) and Nic Corporation ("NiC") (Japan). Skkynet was formed primarily for the purpose of taking the existing business lines of Cogent and its current and future customers and integrating these businesses with Cloud based systems. We also intend to expand the areas of business activity to which the kinds of products and services we provide are applied.

On November 1, 2014, the Company acquired Nic as a wholly owned subsidiary. On February 1, 2015 the Company formed a wholly owned US subsidiary Skkynet, Inc., and a wholly owned Canadian subsidiary Skkynet Corp.

On July 30, 2015, the Company designated 500,000 shares of the preferred stock as Series B Convertible preferred. The Series B shares have a par value of \$0.001 and issue value of \$1.00 per share. The series B is convertible by the holder into common stock at \$1.32 per share. The Company may, any time at its option, redeem the Series B shares at their stated value. The Series B preferred shares hold a 6% per annum accumulative dividend.

The accompanying unaudited interim financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States of America and the rules of the Securities and Exchange Commission (the "SEC"), and should be read in conjunction with the audited financial statements and notes thereto contained in the Company's October 31, 2015 Annual Report filed with the SEC on Form 10-K. In the opinion of management, all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation of financial position and the results of operations for the interim periods presented have been reflected herein. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year. Notes to the financial statements which would substantially duplicate the disclosure contained in the audited financial statements for the most recent fiscal year end October 31, 2015 as reported on Form 10-K, have been omitted.

**Inventory**

Inventories are stated at the lower of cost of market using the first-in; first-out (FIFO) cost method of accounting.



**NOTE 2 – RELATED PARTY TRANSACTIONS**

On January 1, 2012 and April 15, 2012, the Company and its subsidiary Cogent entered into employment agreements with four of its officers and directors. As a result of these agreements the Company has accrued compensation for each of the individuals. In addition the Company is accruing director compensation at the rate of \$2,500 per director per month. As of January 31, 2016 the accrued liability for compensation was \$96,126.

As of January 31, 2016 and October 31, 2015, the Company had the following outstanding accrued liabilities due to related parties:

<b>As of</b>	<b>January 31, 2016</b>	<b>October 31, 2015</b>
Accrued salaries	\$ 37,553	\$ --
Director fees	\$ 22,500	\$ --
Accrued Commissions	\$ 31,273	\$ 24,098
Consulting fees	\$ 4,800	\$ --
Total accrued liabilities and accrued expense	\$ 96,126	\$ 24,098

**NOTE 3 – OPTIONS**

The Company, under its 2012 Stock Option Plan, issues option to various officers, directors and consultants. The options vest in equal annual installments over a five year period with the first 20% vested when the options were granted. All of the options are exercisable at a purchase price based on the last trading price of the Company's common stock.

On January 6, 2016, the Company issued 504,500 options with a conversion price of \$1.02 per share to 14 officers, directors, employees and consultants of the Company.

The Company has elected to expense the options over the life of the option as stock based compensation. The expense is calculated with a Black Scholes model to reach the fair value over the length of each option. The total value calculated for option expense is \$3,058,475. During the period ended January 31, 2016, the Company expensed \$226,155 or options. The unrecognized future balance to be expensed over the term of the options is \$2,013,375.

The following sets forth the options granted and outstanding as of January 31, 2016:

	Options	Weighted Average Exercise price	Weighted Average Remaining Contract Life	Granted Options Exercisable	Intrinsic value
Outstanding at October 31, 2015	5,768,200	0.50	7.88	2,317,600	3,209,363
Granted	504,500	1.02	9.51	201,800	--
Exercised		--	--	--	--
Outstanding at January 31, 2016	6,272,700	0.56	8.01	2,519,400	3,036,317

**NOTE 4 – COMMITMENTS AND CONTINGENCIES**

The Company leases office space located at 2233 Argentia Road Suite 306 Mississauga, Ontario Canada L5N 2X7. The offices contain approximately 2,810 square feet of office space and are leased from July 1, 2014 through July 31, 2017. Under the terms of the lease, the gross monthly rental cost including common area charges is \$6,700 per month. The lease terminates on July, 31, 2017. The yearly rental obligations under the lease agreement are as follows:

2016	\$ 52,925
2017	\$ 61,538
2018	\$ 0
2029	\$ 0
thereafter	\$ 0
Total	\$ 114,463

**NOTE 5 – DEFERRED REVENUE**

The Company receives part of its revenue from the sale of software support. The revenue received is for one year of support from the date of the support sale. The Company defers the revenue for the future periods in which it is obligated to perform the support service. As of January 31, 2016, the Company had deferred revenue of \$73,626.

## **ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

This report contains forward looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. Skkynet's actual results could differ materially from those set forth on the forward looking statements as a result of the risks set forth in Skkynet's filings with the Securities and Exchange Commission, general economic conditions, and changes in the assumptions used in making such forward looking statements.

### OVERVIEW

Skkynet is a Nevada corporation headquartered in Mississauga, Canada. Skkynet operates three different lines of business through its wholly-owned subsidiaries Cogent Real-Time Systems, Inc. ("Cogent"), Skkynet, Inc. ("Skkynet (USA)"), Skkynet Corp. ("Skkynet (Canada)"), and Nic Corporation ("NiC"). Skkynet was established to enhance Cogent's existing business lines through the integration of Cloud-based systems, and to deliver a Software-as-a-Service ("SaaS") product targeting the Industrial Internet of Things ("IoT") market, now referred to by the terms "Industry 4.0" and "Industrial Internet Consortium". We will also expand the areas of business activity to which our products and services are applied.

The Company provides software and related systems and facilities to collect process and distribute real-time information over a network. This capability allows the customers to both locally and remotely manage, supervise and control industrial processes and financial information systems. By using this software and where requested by a client, our web based assets, this gives clients and their customers (to the extent relevant) the ability and the tools to observe and interact with these processes and services in real-time as they are underway and to give them the power to analyze, alter, stop or otherwise influence these activities to conform to their plans.

### RESULTS OF OPERATIONS

For the three month periods ending January 31, 2016, revenues were \$275,955 compared to \$231,864 for the same period in 2015. Revenue increased for the three months period ending January 31, 2016 over the three months period ended January 31, 2015, confirmed higher sales to customers during 2016.

General and administrative expense decreased to \$632,588 for the three months ended January 31, 2016 from \$762,389 for the same periods in 2015. The decrease in general and administrative expenses for the three months ended January 31, 2016, even with the options expensed of \$226,155 compared to \$125,826 in 2015, resulted from decreased consulting and lower other G&A expenses in 2016 versus 2015.

For the three month period ending January 31, 2016, the Company posted an operating loss of \$369,199 compared to an operating loss of \$538,825 for the same period in 2015. The decrease in operating loss is attributable to decreased expenses in consulting, salaries, and office expenses, plus higher revenue for the same period in 2016 over 2015.



Other income and expenses for the three month period ending January 31, 2016, was other income of \$5 compared to other expense of \$2,012 for the same period in 2015.

A net loss of \$369,194, as recorded for the three months ending January 31, 2016, compared to a net loss of \$540,837 for the same period in 2015. The lower loss can be attributed to increased revenue and lower marketing and general and administrative expenses in 2016 compared to 2015.

#### LIQUIDITY AND CAPITAL RESOURCES

At January 31, 2016, Skkynet had current assets of \$548,028 and current liabilities of \$243,183, resulting in working capital of \$304,845. Accumulated deficit, as of January 31, 2016, was \$3,385,004 with total shareholders' equity of \$315,903.

Net cash used in operations for the three months ending January 31, 2016, was \$63,234 compared to net cash used of \$294,617 for the same period in 2015. Net cash used in operations decreased primarily due to a decrease in the net loss of \$171,643 and increase in option expense of \$100,329 and an increase in accounts receivable of \$12,214 in 2016 over 2015. These were offset by an accounts payable change of \$17,058 and accrued liabilities to related parties increasing by \$24,210, and deferred income of 16,692.

Cash used in investing activities in the three months period ended January 31, 2016 was zero and in 2015 was \$1,118.

Net cash provided in financing activities, during the three months ended January 31, 2016, was zero compared to net cash provided of \$100,000 for the same period in 2015. The difference was due to the sale of common stock of \$100,000 in the three month period ended January 31, 2015 and none in the same period in 2016.

#### OFF-BALANCE SHEET ARRANGEMENTS

We have no significant off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that are material to stockholders.

#### **ITEM 3: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**



Edgar Filing: Skkynet Cloud Systems, Inc. - Form 10-Q

As a "smaller reporting company" as defined by Item 10 of Regulation S-K, Skkynet is not required to provide information required under this Item.

#### **ITEM 4: CONTROLS AND PROCEDURES**

This report includes the certifications of our Chief Executive Officer and Chief Financial Officer required by Rule 13a-14 under the Securities Exchange Act of 1934 (the "Exchange Act"). See Exhibits 31.1 and 31.2. This Item 4 includes information concerning the controls and control evaluations referred to in those certifications.

##### **Evaluation of Disclosure Controls and Procedures**

Disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) are designed to ensure that information required to be disclosed in reports filed or submitted under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms and that such information is accumulated and communicated to management, including the Principal Executive Officer and the Principal Financial Officer, to allow timely decisions regarding required disclosures.

In connection with the preparation of this report, our management, under the supervision and with participation of our Principal Executive Officer and Principal Financial Officer (the "Certifying Officers") conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures as of January 31, 2016. Based on that evaluation, our management concluded that there is a material weakness in our disclosure controls and procedures over financial reporting. The material weakness results from a lack of written procedures which effectively documents the proper procedures and descriptions of the duties of all persons involved in the disclosure controls of the Company. The Company hopes to implement plans to document the procedures and internal controls of the Company. A material weakness is a deficiency, or a combination of control deficiencies, in disclosure control over financial reporting such that there is a reasonable possibility that a material misstatement of the Company's annual or interim financial statements will not be prevented or detected on a timely basis. This does not include an evaluation by the Company's registered public accounting firm regarding the Company's internal control over financial reporting.

##### **Changes in Internal Control over Financial Reporting**

There have been no changes in our internal control over financial reporting identified in connection with the evaluation required by paragraph (d) of Exchange Act Rules 13a-15 or 15d-15 that occurred during our most recent quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Our management believes that the Unaudited Financial Statements included herein present, in all material respects, the Company's financial condition, results of operations and cash flows for the periods presented.

**PART II – OTHER INFORMATION**

**ITEM 1: LEGAL PROCEEDINGS**

From time to time, we may become involved in various lawsuits and legal proceedings, which arise, in the ordinary course of business. However, litigation is subject to inherent uncertainties, and an adverse result in these or other matters may arise from time to time that may harm our business. We are currently not aware of any such legal proceedings or claims that we believe will have a material adverse effect on our business, financial condition or operating results.

**ITEM 1A: RISK FACTORS**

There have been no material changes to Skkynet's risk factors as previously disclosed in our most recent 10-K filing for the year ending October 31, 2015.

**ITEM 2: SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None.

**ITEM 3: DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4: MINE SAFETY INFORMATION**

None.

**ITEM 5: OTHER INFORMATION**

None.

13

**ITEM 6: EXHIBITS**

Exhibit 31.1 Certification of Principal Executive Officer of the Registrant pursuant to 18 U.S.C. 1350 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

Exhibit 31.2 Certification of Principal Financial Officer of the Registrant pursuant to 18 U.S.C. 1350 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 32.1 Certification of Principal Executive Officer of the Registrant pursuant to 18 U.S.C. 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Exhibit 32.2 Certification of Principal Financial Officer of the Registrant pursuant to 18 U.S.C. 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

101.INS XBRL Instance Document

101.SCH XBRL Taxonomy Extension Schema Document

101.CAL XBRL Taxonomy Extension Calculation Linkbase Document

101.DEF XBRL Taxonomy Extension Definition Linkbase Document

101.LAB XBRL Taxonomy Extension Label Linkbase Document

101.PRE XBRL Taxonomy Extension Presentation Linkbase Document

SIGNATURES

In accordance with the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

**SKKYNET CLOUD SYSTEMS INC.**

Date: March 16, 2016

By: */s/ Andrew Thomas*  
Andrew Thomas, Chief Executive Officer  
(Duly Authorized, Principal Executive Officer)

By: */s/ Lowell Holden*  
Lowell Holden, Chief Financial Officer  
(Duly Authorized Principal Financial Officer)