CAPITAL SOUTHWEST CORP Form 497AD November 07, 2018



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statements are made on the basis of the current beliefs, expectations and assumptions of the management of Capital Southwest and speak only as of the date of this presentation. There are a number of risks and uncertainties that could cause Capital Southwest's actual results to differ materially from the forward-looking statements included in this presentation. • For a further discussion of some of the risks and uncertainties applicable to Capital Southwest and its business, see Capital Southwest's Annual Report on Form 10-K for the fiscal year ended March 31, 2018 and its subsequent filings with the Securities and Exchange Commission. Other unknown or unpredictable factors could also have a material adverse effect on Capital Southwest's actual future results, performance, or financial condition. As a result of the foregoing, readers are cautioned not to place undue reliance on these forward-looking statements. Capital Southwest does not assume any obligation to revise or to update these forward-looking statements, whether as a result of new information, subsequent events or circumstances, or otherwise, except as may be required by law. Page 3





spin off of CSWI • 21 employees based in Dallas, Texas • Total Balance Sheet Assets of \$517MM as of September 30, 2018 • Manage I-45 Senior Loan Fund ("I-45 SLF") in partnership with Main Street Capital (Nasdaq: "MAIN") Page 5



December 2022 Notes through our At-The-Market ("ATM") Program for gross proceeds of \$17.0 MM
Cumulative ATM Program gross proceeds of \$19.9 MM sold at an effective yield of 5.86% to date • Subsequent to quarter end, completed equity raise of 700,000 shares at a net price of \$18.90 per share
Gross proceeds of \$13.2 MM before expenses
Shares were sold at a 1.9% discount to the prior day closing price
Shares were sold above then current NAV of \$18.87 Page 6



6.6% 6.3% 5.6% 5.2% 10.6% 4.2% 3.0% 1.8% 1.2% Dividend Yield – Quarterly Annualized Total Dividend / CSWC Share Price at Qtr. End Note: Adjusted NAV per Share calculation adds back all Supplemental Dividends paid Page 7



MM in EBITDA • Typical leverage of 3.0x – 5.5x Debt to EBITDA through CSWC debt position • Hold sizes generally \$5 MM to \$15 MM • Floating rate first and second lien debt securities • More liquid assets relative to Lower Middle Market investments • Provides flexibility to invest/divest opportunistically based on market conditions and liquidity position Page 8



RLOC / 1st Lien / LLC Environmental services Equity LMM \$9,136 \$4,847 \$2,000 9.50% 13.01% ASC Ortho Management RLOC / 1st Lien / 2nd 7.50% / Company, LLC Healthcare services Lien / Equity LMM \$12,426 \$750 \$1,500 13.25% (1) 11.80% RLOC / 1st Lien / Dynamic Communities, LLC Business services Equity LMM \$11,200 \$2,000 \$500 8.00% 11.35% RLOC / 1st Lien / Danforth Advisors, LLC Business services Equity LMM \$7,250 \$875 \$1,000 7.25% 10.50% Blaschak Coal Corp. Commodities & mining Split Lien LMM \$8,500 \$0 \$0 11.00% 14.62% Other Portfolio Companies (Add-Ons) Various Equity LMM \$0 \$546 \$0 N/A N/A Total \$75,201 \$14,741 \$6,731 8.6% 11.9% Note: Market refers to Upper Middle Market ("UMM") and Lower Middle Market ("LMM") (1) ASC Ortho Management Company, LLC 2nd Lien is a 13.25% fixed rate loan Page 9



(\$MM's) (3) \$9.0 \$66.7 Wtd. Avg. Leverage through CSWC Security (3) (4) 3.4X 3.8X Note: All metrics above exclude the I-45 Senior Loan Fund (1) At September 30, 2018, we had equity ownership in approximately 75.0% of our LMM investments (2) The weighted-average annual effective yields were computed using the effective interest rates for all debt investments at cost as of September 30, 2018, including accretion of original issue discount but excluding fees payable upon repayment of the debt instruments and any debt investments on non-accrual status. As of September 30, 2018, there were no investments on non-accrual status. Weighted-average annual effective yield is higher than what an investor in shares in our common stock will realize on its investment because it does not reflect our expenses or any sales load paid by an investor (3) Weighted average metrics are calculated using investment cost basis weighting (4) Includes CSWC debt investments only. Calculated as the amount of each portfolio company's debt (including CSWC's position and debt senior or pari passu to CSWC's position, but excluding debt subordinated to CSWC's position) in the capital structure divided by each portfolio company's adjusted EBITDA. Management uses this metric as a guide to evaluate relative risk of its position in each portfolio debt investment Page 10





12% Second Lien: Consumer Products and Retail: 5% 6% Distribution: First Lien: 5% 59% I-45 SLF LLC Food, Business Services: (94% first lien): Agriculture & 11% 13% Beverage: 6% Environmental Services: 7% Healthcare Industrial Services: 11% Products: 9% Page 12



for changes in Base Interest Rate Base Interest Rate used in this analysis is 3-Month LIBOR of 2.4% at 9/30/18. The results of this analysis include the I-45 Senior Loan Fund, which is comprised of 100% floating rate assets and liabilities Page 13

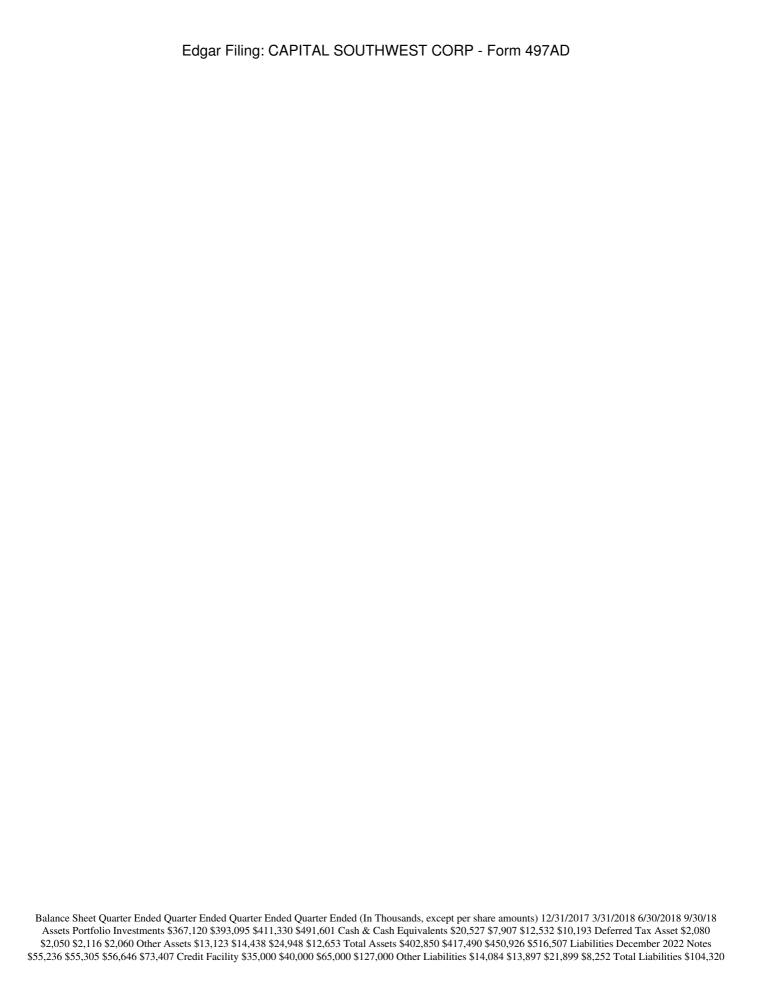


Avg. Issuer EBITDA \$73,392 \$73,995 \$72,607 \$72,253 Avg. Investment Size as a % of Portfolio 2.3% 2.3% 2.2% 2.2% Wtd. Avg. Net Leverage on Investments (1) 3.3x 3.6x 3.7x 3.8x Wtd. Avg. Spread to LIBOR 6.1% 6.3% 6.3% Wtd. Avg. Duration (Yrs) 4.7 4.6 4.5 4.4 (1) Through I-45 Security Page 14



\$3,738 \$3,684 Interest Expense \$1,275 \$1,951 \$2,373 \$3,109 Pre-Tax Net Investment Income \$4,301 \$4,476 \$4,996 \$5,802 Taxes and Gain / (Loss) Income Tax Benefit (Expense) \$362 \$(279) \$(379) \$(256) Net realized gain (loss) on investments \$617 \$131 \$18,819 \$94 Net increase (decrease) in unrealized appreciation of investments \$4,963 \$10,649 \$(11,783) \$948 Net increase (decrease) in net assets resulting from operations \$10,243 \$14,977 \$11,653 \$6,588 Weighted Average Diluted Shares Outstanding 16,176 16,139 16,201 16,323 Pre-Tax Net Investment Income Per Dil. Wtd. Average Share \$0.27 \$0.28 \$0.31 \$0.36 Page 15





\$109,202 \$143,545 \$208,659 Shareholders Equity Net Asset Value \$298,530 \$308,288 \$307,381 \$307,848 NAV per Share \$18.44 \$19.08 \$18.87 \$18.84 Debt to Equity 0.30X 0.31X 0.40X 0.65X Page 17



11.73% 11.61% Total Fair Value of Portfolio Investments \$367,120 \$393,095 \$411,330 \$491,601 Weighted Average Yield on all Portfolio Investments (2) 10.55% 10.48% 10.60% 11.02% Investment Mix (Debt vs. Equity) (3) (4) 75% / 25% 73% / 27% 79% / 21% 79% / 21% Investment Mix (Yielding vs. Non-Yielding) (4) 94% / 6% 92% / 8% 94% / 6% 92% / 8% (1) CSWC utilizes an internal 1 - 4 investment rating system in which 1 represents material outperformance and 4 represents material underperformance. All new investments are initially set to 2 (2) Includes dividends from Media Recovery, Inc. and I-45 Senior Loan Fund (3) Excludes CSWC equity investment in I-45 Senior Loan Fund (4) At Fair Value Page 18



commitments up to \$250 MM. Principal Drawn is based upon outstanding balances as of 9/30/18 (2) Redeemable at CSWC's option beginning December 2019. Principal drawn is based upon outstanding balances as of 9/30/18 Page 19



\$203 \$9 Total Investment Income \$9,019 \$9,874 \$11,107 \$12,595 Key Metrics Cash Income as a % of Investment Income 97% 96% 96% 96% % of Total Investment Income that is Recurring (1) 95% 98% 97% 99% (1) Non-Recurring income principally made up of loan prepayment fees Page 20



\$0.40 Annualized Earnings Return on Equity (ROE) 13.87% 20.13% 15.08% 8.56% Regular Dividends per Share \$0.26 \$0.28 \$0.29 \$0.34 Supplemental Dividends per Share \$0.00 \$0.00 \$0.60 \$0.10 Total Dividends per Share \$0.26 \$0.28 \$0.89 \$0.44 Dividend Yield (1) 6.28% 6.58% 19.66% 9.27% (1) Dividend Yield is calculated as Quarterly Annualized Total Dividend / CSWC Share Price at Qtr. End Page 21



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