**DUKE REALTY CORP** 

Form 10-Q

April 29, 2016 UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  $^{\rm X}$  1934

For the quarterly period ended March 31, 2016

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  $^{\rm o}$   $^{\rm 1934}$ 

For the transition period from to

Commission File Number: 1-9044 (Duke Realty Corporation) 0-20625 (Duke Realty Limited Partnership)

DUKE REALTY CORPORATION

DUKE REALTY LIMITED PARTNERSHIP

(Exact Name of Registrant as Specified in Its Charter)

Indiana (Duke Realty Corporation) 35-1740409 (Duke Realty Corporation)

Indiana (Duke Realty Limited Partnership) 35-1898425 (Duke Realty Limited Partnership)

(State or Other Jurisdiction (I.R.S. Employer of Incorporation or Organization) Identification Number)

600 East 96<sup>th</sup>Street, Suite 100

Indianapolis, Indiana

46240

(Address of Principal Executive Offices) (Zip Code)

Registrant's Telephone Number, Including Area Code: (317) 808-6000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Duke Realty Corporation Yes x No o Duke Realty Limited Partnership Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Duke Realty Corporation Yes x No o Duke Realty Limited Partnership Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

**Duke Realty Corporation:** 

Large accelerated filer x Accelerated filer o Non-accelerated filer o Smaller reporting company o

Duke Realty Limited Partnership:

Large accelerated filer o Accelerated filer o Non-accelerated filer x Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act):

Duke Realty Corporation Yes o No x Duke Realty Limited Partnership Yes o No x

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

Class Outstanding Common Shares of Duke Realty Corporation at April 27, 2016

Common Stock, \$.01 par value per share 345,944,653

#### **EXPLANATORY NOTE**

This report combines the quarterly reports on Form 10-Q for the period ended March 31, 2016 of both Duke Realty Corporation and Duke Realty Limited Partnership. Unless stated otherwise or the context otherwise requires, references to "Duke Realty Corporation" or the "General Partner" mean Duke Realty Corporation and its consolidated subsidiaries; and references to the "Partnership" mean Duke Realty Limited Partnership and its consolidated subsidiaries. The terms the "Company," "we," "us" and "our" refer to the General Partner and the Partnership, collectively, and those entities owned or controlled by the General Partner and/or the Partnership.

Duke Realty Corporation is a self-administered and self-managed real estate investment trust ("REIT") and is the sole general partner of the Partnership, owning 99.0% of the common partnership interests of the Partnership ("General Partner Units") as of March 31, 2016. The remaining 1.0% of the common partnership interests ("Limited Partner Units" and, together with the General Partner Units, the "Common Units") are owned by limited partners. As the sole general partner of the Partnership, the General Partner has full, exclusive and complete responsibility and discretion in the day-to-day management and control of the Partnership.

The General Partner and the Partnership are operated as one enterprise. The management of the General Partner consists of the same members as the management of the Partnership. As the sole general partner with control of the Partnership, the General Partner consolidates the Partnership for financial reporting purposes, and the General Partner does not have any significant assets other than its investment in the Partnership. Therefore, the assets and liabilities of the General Partner and the Partnership are substantially the same.

We believe combining the quarterly reports on Form 10-Q of the General Partner and the Partnership into this single report results in the following benefits:

enhances investors' understanding of the General Partner and the Partnership by enabling investors to view the business as a whole in the same manner as management views and operates the business;

eliminates duplicative disclosure and provides a more streamlined and readable presentation of information since a substantial portion of the Company's disclosure applies to both the General Partner and the Partnership; and ereates time and cost efficiencies through the preparation of one combined report instead of two separate reports.

We believe it is important to understand the few differences between the General Partner and the Partnership in the context of how we operate as an interrelated consolidated company. The General Partner's only material asset is its ownership of partnership interests in the Partnership. As a result, the General Partner does not conduct business itself, other than acting as the sole general partner of the Partnership and issuing public equity from time to time. The General Partner does not issue any indebtedness, but does guarantee some of the unsecured debt of the Partnership. The Partnership holds substantially all the assets of the business, directly or indirectly, and holds the ownership interests related to certain of the Company's investments. The Partnership conducts the operations of the business and has no publicly traded equity. Except for net proceeds from equity issuances by the General Partner, which are contributed to the Partnership in exchange for General Partner Units or Preferred Units, the Partnership generates the capital required by the business through its operations, its incurrence of indebtedness and the issuance of Limited Partner Units to third parties.

Noncontrolling interests, shareholders' equity and partners' capital are the main areas of difference between the consolidated financial statements of the General Partner and those of the Partnership. The noncontrolling interests in the Partnership's financial statements include the interests in consolidated investees not wholly owned by the Partnership. The noncontrolling interests in the General Partner's financial statements include the same noncontrolling interests at the Partnership level, as well as the common limited partnership interests in the Partnership, which are accounted for as partners' capital by the Partnership.

In order to highlight the differences between the General Partner and the Partnership, there are separate sections in this report, as applicable, that separately discuss the General Partner and the Partnership, including separate financial statements and separate Exhibit 31 and 32 certifications. In the sections that combine disclosure of the General Partner and the Partnership, this report refers to actions or holdings as being actions or holdings of the collective Company.

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#### PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

#### DUKE REALTY CORPORATION AND SUBSIDIARIES

**Consolidated Balance Sheets** 

(in thousands, except per share amounts)

	March 31, 2016 (Unaudited)	December 31, 2015
ASSETS		
Real estate investments:		
Land and improvements	\$1,423,977	\$1,391,763
Buildings and tenant improvements	4,777,883	4,740,837
Construction in progress	352,108	321,062
Investments in and advances to unconsolidated companies	277,869	268,390
Undeveloped land	344,388	383,045
A community of degree station	7,176,225	7,105,097
Accumulated depreciation		(1,192,425 )
Net real estate investments	5,941,591	5,912,672
Real estate investments and other assets held-for-sale	64,161	45,801
Cash and cash equivalents	15,640	22,533
Accounts receivable, net of allowance of \$1,194 and \$1,113	20,004	18,846
Straight-line rent receivable, net of allowance of \$6,044 and \$6,155	118,667	116,781
Receivables on construction contracts, including retentions	16,623	16,459
Deferred leasing and other costs, net of accumulated amortization of \$248,812 and \$245,426	339,871	346,374
Escrow deposits and other assets	380,403	416,049
	\$6,896,960	\$6,895,515
LIABILITIES AND EQUITY		
Indebtedness:	¢722.060	¢ 720 444
Secured debt, net of deferred financing costs of \$1,394 and \$1,552	\$722,069	\$738,444
Unsecured debt, net of deferred financing costs of \$19,174 and \$20,046 Unsecured line of credit	2,510,991 148,000	2,510,697
Unsecured line of credit	3,381,060	71,000 3,320,141
	3,361,000	3,320,141
Liabilities related to real estate investments held-for-sale	1,388	972
Construction payables and amounts due subcontractors, including retentions	55,121	54,921
Accrued real estate taxes	71,197	71,617
Accrued interest	30,591	34,447
Other accrued expenses	31,649	61,827
Other liabilities	99,303	106,283
Tenant security deposits and prepaid rents	36,534	40,506
Total liabilities	3,706,843	3,690,714
Shareholders' equity:		
Common shares (\$.01 par value); 600,000 shares authorized; 345,935 and 345,285 shares issued and outstanding	3,459	3,453
Additional paid-in capital	4,965,226	4,961,923
Accumulated other comprehensive income	1,511	1,806
•		

Distributions in excess of net income	(1,804,765) (1,	785,250 )
Total shareholders' equity	3,165,431 3,1	81,932
Noncontrolling interests	24,686 22	,869
Total equity	3,190,117 3,2	204,801
	\$6,896,960 \$6	.895,515

See accompanying Notes to Consolidated Financial Statements

## DUKE REALTY CORPORATION AND SUBSIDIARIES

Consolidated Statements of Operations and Comprehensive Income

For the three months ended March 31,

(in thousands, except per share amounts)

(Unaudited)

(Unaudited)		
	2016	2015
Revenues:		
Rental and related revenue	\$201,803	\$214,615
General contractor and service fee revenue	23,151	52,820
	224,954	267,435
Expenses:	•	•
Rental expenses	29,278	36,124
Real estate taxes	29,627	30,779
General contractor and other services expenses	20,920	47,023
Depreciation and amortization	77,798	81,903
Depresention and amortization	157,623	195,829
Other operating activities:	157,025	155,025
Equity in earnings of unconsolidated companies	21,860	6,246
Gain on sale of properties	15,577	23,484
Gain on land sales	13,377	5,425
	130	3,423
Other operating expenses	(1,237)	(1,557)
Torrest and the control	(6.405	
Impairment charges		(17.004
General and administrative expenses		(17,004)
	11,827	16,594
Operating income	79,158	88,200
Other income (expenses):		
Interest and other income, net	2,523	338
Interest expense	(37,730)	(49,610 )
Acquisition-related activity	(3)	(28)
Income from continuing operations before income taxes	43,948	38,900
Income tax expense	(343)	(1,484)
Income from continuing operations	43,605	37,416
Discontinued operations:		
Income before gain on sales	237	10,178
Gain on sale of depreciable properties	(86)	18,375
Income from discontinued operations	151	28,553
Net income	43,756	65,969
Net income attributable to noncontrolling interests		(725)
Net income attributable to common shareholders	\$43,307	\$65,244
Basic net income per common share:	Ψ . υ , υ ο ,	Ψ συ,Ξ
Continuing operations attributable to common shareholders	\$0.12	\$0.11
Discontinued operations attributable to common shareholders	ψ0.12	0.08
Total	<del></del>	\$0.19
	\$0.12	\$0.19
Diluted net income per common share:	¢0.12	¢0.11
Continuing operations attributable to common shareholders	\$0.12	\$0.11
Discontinued operations attributable to common shareholders	<u> </u>	0.08
Total	\$0.12	\$0.19
Weighted average number of common shares outstanding	345,665	344,597
Weighted average number of common shares and potential dilutive securities	349,674	348,653

$\sim$		
Compre	hensive	income:
Compre	1101101 1 0	mediae.

Net income	\$43,756	\$65,969
Other comprehensive loss:		
Amortization of interest contracts	(295)	(287)
Total other comprehensive loss	(295)	(287)
Comprehensive income	\$43,461	\$65,682

See accompanying Notes to Consolidated Financial Statements

## DUKE REALTY CORPORATION AND SUBSIDIARIES

Consolidated Statements of Cash Flows

For the three months ended March 31,

(in thousands)

(Unaudited)

	2016	2015	
Cash flows from operating activities:	2010	2010	
Net income	\$43,756	\$65,969	)
Adjustments to reconcile net income to net cash provided by operating activities:	. ,	. ,	
Depreciation of buildings and tenant improvements	62,120	66,835	
Amortization of deferred leasing and other costs	15,678	18,585	
Amortization of deferred financing costs	1,318	2,130	
Straight-line rental income and expense, net		(8,819	)
Impairment charges	6,405	_	
Gains on land and depreciated property sales	(15,621)	(47,284	)
Third-party construction contracts, net	1,764	(1,240	
Other accrued revenues and expenses, net	(29,308)		_
Operating distributions received less than equity in earnings from unconsolidated companies	(16,475)		-
Net cash provided by operating activities	66,709	42,678	_
Cash flows from investing activities:			
Development of real estate investments	(108, 179)	(66,754	)
Acquisition of real estate investments and related intangible assets		(890	-
Acquisition of undeveloped land	(27,243)	_	
Second generation tenant improvements, leasing costs and building improvements	(14,401)		)
Other deferred leasing costs	(8,359)		
Other assets	31,948		
Proceeds from land and depreciated property sales, net	57,410	109,892	
Capital distributions from unconsolidated companies	29,452	2,164	
Capital contributions and advances to unconsolidated companies	(23,237)	(49,689	)
Net cash used for investing activities	(62,609)	(22,612	)
Cash flows from financing activities:			
Proceeds from issuance of common shares, net	548	4,882	
Payments on unsecured debt	(579)	(250,544	4)
Payments on secured indebtedness including principal amortization	(16,377)	(63,151	)
Borrowings on line of credit, net	77,000	347,000	
Distributions to common shareholders	(62,262)	(58,607	)
Distributions to noncontrolling interests	(630)	(706	)
Change in book overdrafts	(8,693)	1,054	
Deferred financing costs		(110	)
Net cash used for financing activities	(10,993)	(20,182	)
Net decrease in cash and cash equivalents	(6,893)	(116	)
Cash and cash equivalents at beginning of period	22,533	17,922	
Cash and cash equivalents at end of period	\$15,640	\$17,806	)
Non-cash investing and financing activities:			
Mortgages note receivable from buyers in property sales	\$1,685	<b>\$</b> —	
Conversion of Limited Partner Units to common shares	\$150	\$350	
See accompanying Notes to Consolidated Financial Statements			

## DUKE REALTY CORPORATION AND SUBSIDIARIES

Consolidated Statement of Changes in Equity For the three months ended March 31, 2016 (in thousands, except per share data) (Unaudited)

#### Common Shareholders

	Commor Stock	Additional Paid-in Capital	Accumulated Other Comprehensi Income	Distributions in Excess of Ve Net Income	Noncontroll Interests	lin	Total	
Balance at December 31, 2015	\$ 3,453	\$4,961,923	\$ 1,806	\$(1,785,250)	\$ 22,869		\$3,204,801	
Net income	_			43,307	449		43,756	
Other comprehensive loss			(295)	_			(295	)
Issuance of common shares		548					548	
Stock-based compensation plan activity	6	2,605	_	(560	2,148		4,199	
Conversion of Limited Partner Units	_	150		_	(150	)	_	
Distributions to common shareholders (\$0.18 per share)		_	_	(62,262			(62,262	)
Distributions to noncontrolling interests	_	_	_		(630	)	(630	)
Balance at March 31, 2016	\$ 3,459	\$4,965,226	\$ 1,511	\$(1,804,765)	\$ 24,686		\$3,190,117	
See accompanying Notes to Consolidat	ed Financ	ial Statement	ts					

## DUKE REALTY LIMITED PARTNERSHIP AND SUBSIDIARIES

Consolidated Balance Sheets

(in thousands)

AGGETTG	March 31, 2016 (Unaudited)	December 31, 2015
ASSETS Real estate investments:		
Land and improvements Buildings and tenant improvements Construction in progress Investments in and advances to unconsolidated companies	\$1,423,977 4,777,883 352,108 277,869	\$1,391,763 4,740,837 321,062 268,390
Undeveloped land  Accumulated depreciation  Net real estate investments	344,388 7,176,225 (1,234,634) 5,941,591	383,045 7,105,097 (1,192,425 ) 5,912,672
Real estate investments and other assets held-for-sale	64,161	45,801
Cash and cash equivalents Accounts receivable, net of allowance of \$1,194 and \$1,113 Straight-line rent receivable, net of allowance of \$6,044 and \$6,155 Receivables on construction contracts, including retentions	15,640 20,004 118,667 16,623	22,533 18,846 116,781 16,459
Deferred leasing and other costs, net of accumulated amortization of \$248,812 and \$245,426	339,871	346,374
Escrow deposits and other assets	380,403 \$6,896,960	416,049 \$6,895,515
LIABILITIES AND EQUITY		
Indebtedness:	<b>4.53.</b> 0.60	<b></b>
Secured debt, net of deferred financing cost of \$1,394 and \$1,552 Unsecured debt, net of deferred financing cost of \$19,174 and \$20,046 Unsecured line of credit	\$722,069 2,510,991 148,000 3,381,060	\$738,444 2,510,697 71,000 3,320,141
Liabilities related to real estate investments held-for-sale	1,388	972
Construction payables and amounts due subcontractors, including retentions Accrued real estate taxes Accrued interest Other accrued expenses Other liabilities Tenant security deposits and prepaid rents Total liabilities Partners' equity:	55,121 71,197 30,591 31,649 99,303 36,534 3,706,843	54,921 71,617 34,447 61,827 106,283 40,506 3,690,714
Common equity (345,935 and 345,285 General Partner Units issued and outstanding)	3,163,920 3,163,920	3,180,126 3,180,126
Limited Partners' common equity (3,504 and 3,487 Limited Partner Units issued and outstanding)	21,841	20,032
Accumulated other comprehensive income	1,511	1,806

Total partners' equity	3,187,272	3,201,964
Noncontrolling interests	2,845	2,837
Total equity	3,190,117	3,204,801
	\$6.896.960	\$6.895.515

See accompanying Notes to Consolidated Financial Statements

## DUKE REALTY LIMITED PARTNERSHIP AND SUBSIDIARIES

Consolidated Statements of Operations and Comprehensive Income

For the three months ended March 31,

(in thousands, except per unit amounts)

(Unaudited)

	2016	2015
Revenues:		
Rental and related revenue	\$201,803	\$214,615
General contractor and service fee revenue	23,151	52,820
	224,954	267,435
Expenses:		
Rental expenses	29,278	36,124
Real estate taxes	29,627	30,779
General contractor and other services expenses	20,920	47,023
Depreciation and amortization	77,798	81,903
	157,623	195,829
Other operating activities:		
Equity in earnings of unconsolidated companies	21,860	6,246
Gain on sale of properties	15,577	23,484
Gain on land sales	130	5,425
Other operating expenses	(1,237)	(1,557)
Impairment charges	(6,405)	
General and administrative expenses	(18,098)	(17,004)
	11,827	16,594
Operating income	79,158	88,200
Other income (expenses):		
Interest and other income, net	2,523	338
Interest expense	(37,730)	(49,610 )
Acquisition-related activity	(3)	(28)
Income from continuing operations before income taxes	43,948	38,900
Income tax expense	(343)	(1,484)
Income from continuing operations	43,605	37,416
Discontinued operations:		
Income before gain on sales	237	10,178
Gain on sale of depreciable properties	(86)	18,375
Income from discontinued operations	151	28,553
Net income	43,756	65,969
Net income attributable to noncontrolling interests	(11)	(26)
Net income attributable to common unitholders	\$43,745	\$65,943
Basic net income per Common Unit:		
Continuing operations attributable to common unitholders	\$0.12	\$0.11
Discontinued operations attributable to common unitholders		0.08
Total	\$0.12	\$0.19
Diluted net income per Common Unit:		
Continuing operations attributable to common unitholders	\$0.12	\$0.11
Discontinued operations attributable to common unitholders		0.08
Total	\$0.12	\$0.19
Weighted average number of Common Units outstanding	349,163	348,292
Weighted average number of Common Units and potential dilutive securities	349,674	348,653

Comprehensive income:

Net income	\$43,756	\$65,969
Other comprehensive loss:		
Amortization of interest contracts	(295	(287)
Total other comprehensive loss	(295	) (287 )
Comprehensive income	\$43,461	\$65,682

See accompanying Notes to Consolidated Financial Statements

### DUKE REALTY LIMITED PARTNERSHIP AND SUBSIDIARIES

Consolidated Statements of Cash Flows

For the three months ended March 31,

(in thousands)

(Unaudited)

	2016	2015	
Cash flows from operating activities:	2010	2010	
Net income	\$43,756	\$65,969	)
Adjustments to reconcile net income to net cash provided by operating activities:	,		
Depreciation of buildings and tenant improvements	62,120	66,835	
Amortization of deferred leasing and other costs	15,678	18,585	
Amortization of deferred financing costs	1,318	2,130	
Straight-line rental income and expense, net		(8,819	)
Impairment charges	6,405	_	
Gains on land and depreciated property sales	(15,621)	(47,284	)
Third-party construction contracts, net	1,764	(1,240	
Other accrued revenues and expenses, net	(29,308)		
Operating distributions received less than equity in earnings from unconsolidated companies	(16,475)	-	
Net cash provided by operating activities	66,709	42,675	
Cash flows from investing activities:	•	•	
Development of real estate investments	(108, 179)	(66,754	)
Acquisition of real estate investments and related intangible assets	_	-	)
Acquisition of undeveloped land	(27,243)		
Second generation tenant improvements, leasing costs and building improvements	(14,401)		)
Other deferred leasing costs	(8,359)		
Other assets	31,948		
Proceeds from land and depreciated property sales, net	57,410	109,892	2
Capital distributions from unconsolidated companies	29,452	2,164	
Capital contributions and advances to unconsolidated companies	(23,237)	(49,689	)
Net cash used for investing activities	(62,609)		
Cash flows from financing activities:			
Contributions from the General Partner	548	4,885	
Payments on unsecured debt	(579)	(250,544	4)
Payments on secured indebtedness including principal amortization	(16,377)	(63,151	)
Borrowings on line of credit, net	77,000	347,000	)
Distributions to common unitholders	(62,889)	(59,239	)
Distributions to noncontrolling interests	(3)	(74	)
Change in book overdrafts	(8,693)	1,054	
Deferred financing costs		(110	)
Net cash used for financing activities	(10,993)	(20,179	)
Net decrease in cash and cash equivalents	(6,893)	(116	)
Cash and cash equivalents at beginning of period	22,533	17,922	
Cash and cash equivalents at end of period	\$15,640	\$17,806	5
Non-cash investing and financing activities:			
Mortgage notes receivable from buyers in property sales	\$1,685	<b>\$</b> —	
Conversion of Limited Partner Units to common shares of the General Partner	\$150	\$350	
See accompanying Notes to Consolidated Financial Statements			

#### DUKE REALTY LIMITED PARTNERSHIP AND SUBSIDIARIES

Consolidated Statement of Changes in Equity For the three months ended March 31, 2016 (in thousands, except per unit data) (Unaudited)

(Chadanea)						
	Common Ur	itholders				
	General	Limited	Accumulated			
	Partner's	Partners'	Other	Total		
	Common	Common	Comprehensi	vPartners'	Noncontrollin	ng Total Equity
	Equity	Equity	Income	Equity	Interests	Total Equity
Balance at December 31, 2015	\$3,180,126	\$20,032	\$ 1,806	\$3,201,964	\$ 2,837	\$3,204,801
Net income	43,307	438		43,745	11	43,756
Other comprehensive loss		_	(295)	(295)		(295)
Capital contribution from the General Partner	548		_	548	_	548
Stock-based compensation plan activity	2,051	2,148	_	4,199	_	4,199
Conversion of Limited Partner Units to common shares of the General Partner	150	(150)	_		_	_
Distributions to Partners (\$0.18 per Common Unit)	(62,262)	(627)	_	(62,889 )	_	(62,889 )
Distributions to noncontrolling interests	_	_	_	_	(3)	(3)
Balance at March 31, 2016	\$3,163,920	\$21,841	\$ 1,511	\$3,187,272	\$ 2,845	\$3,190,117

See accompanying Notes to Consolidated Financial Statements

# DUKE REALTY CORPORATION AND DUKE REALTY LIMITED PARTNERSHIP NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### 1. General Basis of Presentation

The interim consolidated financial statements included herein have been prepared by Duke Realty Corporation (the "General Partner") and Duke Realty Limited Partnership (the "Partnership"). In this Quarterly Report on Form 10-Q ("Report"), unless the context indicates otherwise, the terms "Company," "we," "us" and "our" refer to the General Partner and the Partnership, collectively, and those entities owned or controlled by the General Partner and/or the Partnership. The 2015 year-end consolidated balance sheet data included in this Report was derived from the audited financial statements in the combined Annual Report on Form 10-K of the General Partner and the Partnership for the year ended December 31, 2015 (the "2015 Annual Report"), but does not include all disclosures required by accounting principles generally accepted in the United States of America ("GAAP"). The financial statements have been prepared in accordance with GAAP for interim financial information and in accordance with Rule 10-01 of Regulation S-X of the Securities Exchange Act of 1934, as amended. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and revenue and expenses during the reporting period. Our actual results could differ from those estimates and assumptions. These financial statements should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations included herein and the consolidated financial statements and notes thereto included in the 2015 Annual Report.

The General Partner was formed in 1985, and we believe that it qualifies as a real estate investment trust ("REIT") under the provisions of the Internal Revenue Code of 1986, as amended (the "Code"). The Partnership was formed on October 4, 1993, when the General Partner contributed all of its properties and related assets and liabilities, together with the net proceeds from an offering of additional shares of its common stock, to the Partnership. Simultaneously, the Partnership completed the acquisition of Duke Associates, a full-service commercial real estate firm operating in the Midwest whose operations began in 1972.

The General Partner is the sole general partner of the Partnership, owning approximately 99.0% of the common partnership interests of the Partnership ("General Partner Units") at March 31, 2016. The remaining 1.0% of the common partnership interests ("Limited Partner Units" and, together with the General Partner Units, the "Common Units") are owned by limited partners. As the sole general partner of the Partnership, the General Partner has full, exclusive and complete responsibility and discretion in the day-to-day management and control of the Partnership. The General Partner and the Partnership are operated as one enterprise. The management of the General Partner consists of the same members as the management of the Partnership. As the sole general partner with control of the Partnership, the General Partner consolidates the Partnership for financial reporting purposes, and the General Partner does not have any significant assets other than its investment in the Partnership. Therefore, the assets and liabilities of the General Partner and the Partnership are substantially the same.

Limited Partners have the right to redeem their Limited Partner Units, subject to certain restrictions. Pursuant to the Fifth Amended and Restated Agreement of Limited Partnership, as amended (the "Partnership Agreement"), the General Partner is obligated to redeem the Limited Partner Units in shares of its common stock, unless it determines in its reasonable discretion that the issuance of shares of its common stock could cause it to fail to qualify as a REIT. Each Limited Partner Unit shall be redeemed for one share of the General Partner's common stock, or, in the event that the issuance of shares could cause the General Partner to fail to qualify as a REIT, cash equal to the fair market value of one share of the General Partner's common stock at the time of redemption, in each case, subject to certain adjustments described in the Partnership Agreement. The Limited Partner Units are not required, per the terms of the Partnership Agreement, to be redeemed in registered shares of the General Partner.

As of March 31, 2016, we owned and operated a portfolio consisting primarily of industrial and medical office properties and provided real estate services to third-party owners. Substantially all of our Rental Operations (see Note 9) are conducted through the Partnership. We conduct our Service Operations (see Note 9) through Duke

Realty Services, LLC, Duke Realty Services Limited Partnership and Duke Construction Limited Partnership ("DCLP"), which are consolidated entities that are 100% owned by a combination of the General Partner and the Partnership. DCLP is owned through a taxable REIT subsidiary. The consolidated financial statements include our accounts and the accounts of our majority-owned or controlled subsidiaries.

#### 2. New Accounting Pronouncements

#### Revenue Recognition

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-09, Revenue from Contracts with Customers ("ASU 2014-09"). ASU 2014-09 is a comprehensive revenue recognition standard that will supersede nearly all existing GAAP revenue recognition guidance as well as impact the existing GAAP guidance governing the sale of nonfinancial assets. The standard's core principle is that a company will recognize revenue when it satisfies performance obligations, by transferring promised goods or services to customers, in an amount that reflects the consideration to which the company expects to be entitled in exchange for fulfilling those performance obligations. In doing so, companies will need to exercise more judgment and make more estimates than under existing GAAP guidance.

ASU 2014-09 will be effective for public entities for annual and interim reporting periods beginning after December 15, 2017 and early adoption is permitted in periods ending after December 15, 2016. ASU 2014-09 allows for either recognizing the cumulative effect of application (i) at the start of the earliest comparative period presented (with the option to use any or all of three practical expedients) or (ii) at the date of initial application, with no restatement of comparative periods presented.

We have not yet selected a transition method nor have we determined the effect of ASU 2014-09 on our consolidated financial statements.

#### Consolidation

In February 2015, the FASB issued ASU 2015-02, Amendments to the Consolidation Analysis ("ASU 2015-02"). ASU 2015-02 makes targeted amendments to the current consolidation guidance and ends the deferral granted to investment companies from applying the existing variable interest entity ("VIE") guidance. ASU 2015-02 is effective for public entities for annual and interim reporting periods beginning after December 15, 2015. The adoption of ASU 2015-02 during the three months ended March 31, 2016 did not have a significant impact on our consolidated financial statements.

#### **Debt Issuance Costs**

In April 2015, the FASB issued ASU 2015-03, Simplifying the Presentation of Debt Issuance Costs ("ASU 2015-03"). ASU 2015-03 requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability. ASU 2015-03 is effective for financial statements issued for annual and interim reporting periods beginning after December 15, 2015. We adopted ASU 2015-03 during the three months ended March 31, 2016.

Debt issuance costs related to the Partnership's unsecured line of credit continue to be presented as assets in the consolidated balance sheets, as part of escrow deposits and other assets, and are not reported as a deduction to the outstanding balance on the line of credit.

#### **Business Combinations**

In September 2015, the FASB issued ASU 2015-16, Business Combinations - Simplifying the Accounting for Measurement-Period Adjustments ("ASU 2015-16"). ASU 2015-16 amends the retroactive requirement to apply adjustments made to provisional amounts recognized in a business combination. The update requires that the acquirer record, in the same period's financial statements, the effect on earnings of changes in depreciation, amortization, or other income effects, if any, as a result of the change to the provisional amounts, calculated as if the accounting had been completed at the acquisition date. ASU 2015-16 is effective for annual and interim periods

beginning after December 15, 2015. We adopted ASU 2015-16 during the three months ended March 31, 2016 but have had no business combinations during that period.

Leases

In February 2016, the FASB issued ASU 2016-02, Leases ("ASU 2016-02"), which sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract (i.e. lessees and lessors). ASU 2016-02 supersedes existing leasing standards.

ASU 2016-02 requires lessees to apply a dual approach, classifying leases as either finance or operating leases based on the principle of whether or not the lease is effectively a financed purchase of the leased asset by the lessee. This classification will determine whether the lease expense is recognized based on an effective interest method or on a straight-line basis over the term of the lease. A lessee is also required to record a right-of-use asset and a lease liability for all leases with a term of greater than 12 months regardless of their classification. ASU 2016-02 requires lessors to account for leases using an approach that is substantially equivalent to existing guidance for sales-type leases, direct financing leases and operating leases. ASU 2016-02 also requires that lessors expense certain initial direct costs, which are capitalizable under existing leasing standards, as incurred.

ASU 2016-02 is effective for reporting periods beginning after December 15, 2018, with early adoption permitted. A set of practical expedients for implementation, which must be elected as a package and for all leases, may also be elected. These practical expedients include relief from re-assessing lease classification at the adoption date for expired or existing leases, although a right-of-use asset and lease liability would still be recorded for such leases. We are currently assessing the method of adoption and the impact that ASU 2016-02 will have on our consolidated financial statements.

#### **Stock Based Compensation**

In March 2016, the FASB issued ASU 2016-09, Improvements to Employee Share-Based Accounting ("ASU 2016-09"). ASU 2016-09 requires that all excess tax benefits and tax deficiencies related to stock based compensation arrangements must be recognized in the income statement as they occur as opposed to the current guidance where excess tax benefits are recorded in equity. ASU 2016-09 also allows entities to make an accounting policy election to either continue to estimate forfeitures on stock based compensation arrangements or to account for forfeitures as they occur. ASU 2016-09 is effective for reporting periods beginning after December 15, 2016 with early adoption permitted. We do not believe ASU 2016-09 will have a material impact on our consolidated financial statements.

#### 3. Reclassifications

Certain amounts in the accompanying consolidated financial statements for 2015, including the change in presentation of deferred financing costs pursuant to ASU 2015-03, have been reclassified to conform to the 2016 consolidated financial statement presentation.

#### 4. Variable Interest Entities

#### Partnership

As the result of the adoption of ASU 2015-02, which stipulates that limited partnerships (and similar entities) where the limited partners do not have substantive participating or kick-out rights are VIEs, we determined that the Partnership is a VIE. Prior to the adoption of ASU 2015-02, the General Partner consolidated the Partnership pursuant to the voting interest model. We concluded that, because it holds majority ownership and exercises control over every aspect of the Partnership's operations, the General Partner is the primary beneficiary of the Partnership and, as such, will continue to consolidate the Partnership.

The assets and liabilities of the General Partner and the Partnership are substantially the same, as the General Partner does not have any significant assets other than its investment in the Partnership. All of the Company's debt is also an obligation of the Partnership.

#### **Unconsolidated Joint Ventures**

We have equity interests in unconsolidated joint ventures that primarily own and operate rental properties or hold land for development. We consolidate those joint ventures that are considered to be VIEs where we are the primary beneficiary. We analyze our investments in joint ventures to determine if the joint venture is considered a VIE and would require consolidation. We (i) evaluate the sufficiency of the total equity investment at risk, (ii) review the voting rights and decision-making authority of the equity investment holders as a group and whether there are limited partners (or similar owning entities) that lack substantive participating or kick out rights, guaranteed returns, protection against losses, or capping of residual returns within the group and (iii) establish whether activities within the venture are on behalf of an investor with disproportionately few voting rights in making this VIE determination. To the extent that we own interests in a VIE and we (i) are the sole entity that has the power to direct the activities of the VIE and (ii) have the obligation or rights to absorb the VIE's losses or receive its benefits, then we would be determined to be the primary beneficiary and would consolidate the VIE. To the extent we own interests in a VIE, then at each reporting period, we re-assess our conclusions as to which, if any, party within the VIE is considered the primary beneficiary.

There were no consolidated or unconsolidated joint ventures, in which we have any recognized assets or liabilities or have retained any economic exposure to loss at March 31, 2016 that met the criteria to be considered VIEs. Our maximum loss exposure for guarantees of joint venture indebtedness, for joint ventures that are not VIEs, totaled \$72.8 million at March 31, 2016.

#### 5. Dispositions

Dispositions of buildings (see Note 10 for the number of buildings sold as well as for their classification between continuing and discontinued operations) and undeveloped land generated net cash proceeds of \$57.4 million and \$109.9 million during the three months ended March 31, 2016 and 2015, respectively.

#### 6. Indebtedness

All debt is held directly or indirectly by the Partnership. The General Partner does not have any indebtedness, but does guarantee some of the unsecured debt of the Partnership. The following table summarizes the book value and changes in the fair value of our debt for the three months ended March 31, 2016 (in thousands):

	Book	Book	Fair Value	Iccuences	nd		A diustman	Fair Value
	Value at	Value at	at	Issuances and Assumptions Payments/Pay		ayo	offs Foir Web	at
	12/31/2015	3/31/2016	12/31/2015				to rair val	3/31/2016
Fixed rate secured debt	\$736,896	\$720,363	\$789,095	\$ —	\$ (16,377	)	\$ 2,731	\$775,449
Variable rate secured debt	3,100	3,100	3,100					3,100
Unsecured debt	2,530,743	2,530,165	2,624,795		(579	)	21,773	2,645,989
Unsecured line of credit	71,000	148,000	70,852	77,000			148	148,000
Total	\$3,341,739	\$3,401,628	\$3,487,842	\$ 77,000	\$ (16,956	)	\$ 24,652	\$3,572,538
Less: Deferred financing costs	21,598	20,568						
Total indebtedness as								
reported on the consolidated balance sheets		\$3,381,060						

Secured Debt

Because our fixed rate secured debt is not actively traded in any marketplace, we utilized a discounted cash flow methodology to determine its fair value. Accordingly, we calculated fair value by applying an estimate of the current market rate to discount the debt's remaining contractual cash flows. Our estimate of a current market rate, which is the most significant input in the discounted cash flow calculation, is intended to replicate debt of similar maturity

and loan-to-value relationship. The estimated rates ranged from 2.40% to 3.50%, depending on the attributes of the specific loans. The current market rates we utilized were internally estimated; therefore, we have concluded that our determination of fair value for our fixed rate secured debt was primarily based upon Level 3 inputs.

During the three months ended March 31, 2016, we repaid one loan, totaling \$14.4 million, which had a stated rate of 5.16%.

#### **Unsecured Debt**

At March 31, 2016, with the exception of one variable rate term note, all of our unsecured debt bore interest at fixed rates and primarily consisted of unsecured notes that are publicly traded. We utilized broker estimates in estimating the fair value of our fixed rate unsecured debt. Our unsecured notes are thinly traded and, in certain cases, the broker estimates were not based upon comparable transactions. The broker estimates took into account any recent trades within the same series of our fixed rate unsecured debt, comparisons to recent trades of other series of our fixed rate unsecured debt, trades of fixed rate unsecured debt from companies with profiles similar to ours, as well as overall economic conditions. We reviewed these broker estimates for reasonableness and accuracy, considering whether the estimates were based upon market participant assumptions within the principal and most advantageous market and whether any other observable inputs would be more accurate indicators of fair value than the broker estimates. We concluded that the broker estimates were representative of fair value. We have determined that our estimation of the fair value of our fixed rate unsecured debt was primarily based upon Level 3 inputs. The estimated trading values of our fixed rate unsecured debt, depending on the maturity and coupon rates, ranged from 99.00% to 124.00% of face value.

We utilize a discounted cash flow methodology in order to estimate the fair value of our \$250.0 million variable rate term loan. The net present value of the difference between future contractual interest payments and future interest payments based on our estimate of a current market rate represents the difference between the book value and the fair value. Our estimate of a current market rate was based on estimated market spreads and the quoted yields on federal government treasury securities with similar maturity dates. Our estimate of the current market rate for our variable rate term loan was 1.59% and was based primarily upon Level 3 inputs.

The indentures (and related supplemental indentures) governing our outstanding series of notes also require us to comply with financial ratios and other covenants regarding our operations. We were in compliance with all such covenants at March 31, 2016.

Unsecured Line of Credit

Our unsecured line of credit at March 31, 2016 is described as follows (in thousands):

Description

Maximum
Capacity

Maturity Date

Balance at
March 31,
2016

Unsecured Line of Credit - Partnership \$1,200,000 January 2019 \$148,000

The Partnership's unsecured line of credit has an interest rate on borrowings of LIBOR plus 1.05% (equal to 1.49% for borrowings at March 31, 2016) and a maturity date of January 2019. Subject to certain conditions, the terms also include an option to increase the facility by up to an additional \$400.0 million, for a total of up to \$1.6 billion. This line of credit provides us with an option to obtain borrowings from financial institutions that participate in the line at rates that may be lower than the stated interest rate, subject to certain restrictions.

This line of credit contains financial covenants that require us to meet certain financial ratios and defined levels of performance, including those related to fixed charge coverage, unsecured interest expense coverage and debt-to-asset value (with asset value being defined in the Partnership's unsecured line of credit agreement). At March 31, 2016, we were in compliance with all covenants under this line of credit.

To the extent that there are outstanding borrowings, we utilize a discounted cash flow methodology in order to estimate the fair value of our unsecured line of credit. To the extent that credit spreads have changed since the

origination of the line of credit, the net present value of the difference between future contractual interest payments and future interest payments based on our estimate of a current market rate would represent the difference between the book value and the fair value. Our estimate of a current market rate is based upon the rate, considering current market conditions and our specific credit profile, at which we estimate we could obtain similar borrowings. As our credit spreads have not changed appreciably, we believe that the contractual interest rate and the current market rate on the line of credit are the same. This current market rate is internally estimated and therefore, we have concluded that our determination of fair value for our unsecured line of credit was primarily based upon a Level 3 input.

#### **Related Party Transactions**

Management fees Leasing fees

We provide property management, asset management, leasing, construction and other tenant-related services to unconsolidated companies in which we have equity interests. We recorded the corresponding fees based on contractual terms that approximate market rates for these types of services and have eliminated our ownership percentage of these fees in the consolidated financial statements. The following table summarizes the fees earned from these companies, prior to the elimination of our ownership percentage, for the three months ended March 31, 2016 and 2015, respectively (in thousands):

Three Months Ended March 31. 2015 2016 \$1,260 \$1,801 633 378 Construction and development fees 3,120 405

#### 8. Net Income (Loss) Per Common Share or Common Unit

Basic net income (loss) per common share or Common Unit is computed by dividing net income (loss) attributable to common shareholders or common unitholders, less dividends or distributions on share-based awards expected to vest (referred to as "participating securities" and primarily composed of unvested restricted stock units), by the weighted average number of common shares or Common Units outstanding for the period.

Diluted net income (loss) per common share is computed by dividing the sum of basic net income (loss) attributable to common shareholders and the noncontrolling interest in earnings allocable to Limited Partner Units (to the extent the Limited Partner Units are dilutive) by the sum of the weighted average number of common shares outstanding and, to the extent they are dilutive, Units outstanding and any potential dilutive securities for the period. Diluted net income (loss) per Common Unit is computed by dividing the basic net income (loss) attributable to common unitholders by the sum of the weighted average number of Common Units outstanding and any potential dilutive securities for the period. The following table reconciles the components of basic and diluted net income per common share or Common Unit for the three months ended March 31, 2016 and 2015, respectively (in thousands):

Three Months

	Timee IVIO	on the state of th		
	Ended Ma	arch 31,		
	2016	2015		
General Partner				
Net income attributable to common shareholders	\$43,307	\$65,244		
Less: Dividends on participating securities		(620)		
Basic net income attributable to common shareholders	42,723	64,624		
Noncontrolling interest in earnings of common unitholders	438	699		
Diluted net income attributable to common shareholders	\$43,161	\$65,323		
Weighted average number of common shares outstanding	345,665	344,597		
Weighted average Limited Partner Units outstanding	3,498	3,695		
Other potential dilutive shares	511	361		
Weighted average number of common shares and potential dilutive securities	349,674	348,653		
Partnership				
Net income attributable to common unitholders	\$43,745	\$65,943		
Less: Distributions on participating securities	(584)	(620)		
Basic net income attributable to common unitholders	\$43,161	\$65,323		
Weighted average number of Common Units outstanding	349,163	348,292		
Other potential dilutive units	511	361		
Weighted average number of Common Units and potential dilutive securities	349,674	348,653		
The following table summarizes the data that is excluded from the computation	n of net inc	come per comn	non share or	
Common Unit as a result of being anti-dilutive (in thousands):		•		
-			Three	
			Months	
			Ended	
			March 31,	
			2016 2015	

#### General Partner and Partnership

Potential dilutive shares or units:

Anti-dilutive outstanding potential shares or units under fixed stock option and other stock-based compensation plans
Outstanding participating securities

786 1,030
3,410 3,593

#### 9. Segment Reporting

#### Reportable Segments

We had three reportable operating segments at March 31, 2016, the first two of which consist of the ownership and rental of (i) industrial and (ii) medical office real estate investments. Beginning in 2016 our office properties are no longer presented as a separate reportable segment, as they no longer meet the quantitative thresholds for separate presentation, and are referred to as part of our non-reportable Rental Operations. The operations of our industrial and medical office properties as well as our non-reportable Rental Operations, are collectively referred to as "Rental Operations." Our third reportable segment consists of various real estate services such as property management, asset management, maintenance, leasing, development, general contracting and construction management to third-party property owners and joint ventures, and is collectively referred to as "Service Operations." Our reportable segments offer different products or services and are managed separately because each segment requires different operating strategies and management expertise.

#### Revenues by Reportable Segment

The following table shows the revenues for each of the reportable segments, as well as a reconciliation to consolidated revenues, for the three months ended March 31, 2016 and 2015, respectively (in thousands):

	Three Months Ended March 31,		
	2016	2015	
Revenues			
Rental Operations:			
Industrial	\$142,980	\$147,227	
Medical Office	42,225	40,028	
Non-reportable Rental Operations	14,896	25,536	
Service Operations	23,151	52,820	
Total segment revenues	223,252	265,611	
Other revenue	1,702	1,824	
Consolidated revenue from continuing operations	224,954	267,435	
Discontinued operations	229	32,115	
Consolidated revenue	\$225,183	\$299,550	

Supplemental Performance Measure

Property level net operating income on a cash basis ("PNOI") is the non-GAAP supplemental performance measure that we use to evaluate the performance of, and to allocate resources among, the real estate investments in the reportable and operating segments that comprise our Rental Operations. PNOI for our Rental Operations segments is comprised of rental revenues from continuing operations less rental expenses and real estate taxes from continuing operations, along with certain other adjusting items (collectively referred to as "Rental Operations revenues and expenses excluded from PNOI," as shown in the following table). Additionally, we do not allocate interest expense, depreciation expense and certain other non-property specific revenues and expenses (collectively referred to as "Non-Segment Items," as shown in the following table) to our individual operating segments.

We evaluate the performance of our Service Operations reportable segment using net income or loss, as allocated to that segment ("Earnings from Service Operations").

The following table shows a reconciliation of our segment-level measures of profitability to consolidated income from continuing operations before income taxes for the three months ended March 31, 2016 and 2015, respectively (in thousands and excluding discontinued operations):

	Three Mor March 31,	nths Ended
	2016	2015
PNOI		
Industrial	\$102,113	\$93,272
Medical Office	27,242	25,233
Non-reportable Rental Operations	9,173	9,960
PNOI, excluding all sold/held for sale properties	138,528	128,465
		120,403
PNOI from sold/held-for-sale properties included in continuing operations	2,310	14,261
PNOI, continuing operations	\$140,838	\$142,726
	Ψ110,020	φ1.2,720
	2 221	5.505
Earnings from Service Operations	2,231	5,797
Rental Operations revenues and expenses excluded from PNOI:		
Straight-line rental income and expense, net	2,923	6,697
Revenues related to lease buyouts	165	864
Amortization of lease concessions and above and below market rents	(633)	(1,713)
Intercompany rents and other adjusting items	7	(460 )
Non-Segment Items:		
Equity in earnings of unconsolidated companies	21,860	6,246
Interest expense	(37,730)	(49,610 )
Depreciation expense	(77,798)	(81,903)
Gain on sale of properties	15,577	23,484
Impairment charges on non-depreciable properties	(6,405)	
Interest and other income, net	2,523	338
General and administrative expenses	(18,098)	(17,004)
Gain on land sales	130	5,425
Other operating expenses	(1,237)	(1,557)
Acquisition-related activity	(3)	(28)
Other non-segment revenues and expenses, net	(402)	(402)
Income from continuing operations before income taxes	\$43,948	\$38,900

The most comparable GAAP measure to PNOI is income from continuing operations before income taxes. PNOI excludes expenses that materially impact our overall results of operations and, therefore, should not be considered as a substitute for income from continuing operations before income taxes or any other measures derived in accordance with GAAP. Furthermore, PNOI may not be comparable to other similarly titled measures of other companies.

#### Assets by Reportable Segment

The assets for each of the reportable segments at March 31, 2016 and December 31, 2015 were as follows (in thousands):

March 31, December 31,

2016 2015

Assets

**Rental Operations:** 

Industrial \$4,614,478 \$4,552,107 Medical Office 1,279,562 1,269,546 Non-reportable Rental Operations 321,451 367,469 **Service Operations** 135,558 137,257 Total segment assets 6,326,379 6,351,049 Non-segment assets 545,911 569,136 Consolidated assets \$6,896,960 \$6,895,515

#### 10. Discontinued Operations and Assets Held-for-Sale

#### **Discontinued Operations**

The following table illustrates the number of sold or held-for-sale properties included in, or excluded from, discontinued operations:

	Held-for-Sale at March 31, 2016	Sold through March 31, 2016	Sold in 2015	Total
Industrial	0	0	5	5
Medical Office	0	0	1	1
Non-reportable Rental Operations	0	0	56	56
Total properties included in discontinued operations	0	0	62	62
Properties excluded from discontinued operations	5	3	91	99
Total properties sold or classified as held-for-sale	5	3	153	161

For the properties that were classified in discontinued operations, we allocated interest expense to discontinued operations and have included such interest expense in computing income from discontinued operations. Interest expense allocable to discontinued operations includes interest on any secured debt for properties included in discontinued operations and an allocable share of our consolidated unsecured interest expense for unencumbered properties. The allocation of unsecured interest expense to discontinued operations was based upon the gross book value of the unencumbered real estate assets included in discontinued operations as it related to the total gross book value of our unencumbered real estate assets. There were no additional properties classified as discontinued operations during the three months ended March 31, 2016 and, as such, no interest expense was allocated to discontinued operations during that period.

The following table illustrates the operational results of the buildings reflected in discontinued operations for the three months ended March 31, 2016 and 2015, respectively (in thousands):

	Three Months		
	Ended	March	
	31,		
	2016	2015	
Revenues	\$229	\$32,115	
Operating expenses	8	(12,386)	
Depreciation and amortization	_	(3,517)	
Operating income	237	16,212	
Interest expense		(6,034)	
Income before gain on sales	237	10,178	
Gain on sale of depreciable properties	(86)	18,375	
Income from discontinued operations	\$151	\$28,553	

We had no capital expenditures for the three months ended March 31, 2016 and \$8.6 million for the three months ended March 31, 2015 related to properties classified within discontinued operations.

Allocation of Noncontrolling Interests - General Partner

The following table illustrates the General Partner's share of the income attributable to common shareholders from continuing operations and discontinued operations, reduced by the allocation of income between continuing and discontinued operations to the Limited Partner Units, for the three months ended March 31, 2016 and 2015, respectively (in thousands):

Three M	onths
Ended M	Iarch 31,
2016	2015
\$43,157	\$36,994
150	28,250
\$43,307	\$65,244
	\$43,157 150

March 31

Allocation of Noncontrolling Interests - Partnership

Substantially all of the income from discontinued operations for all periods presented in the Partnership's Consolidated Statements of Operations and Comprehensive Income is attributable to the common unitholders.

Properties Held-for-Sale

At March 31, 2016, five in-service properties were classified as held-for-sale but did not meet the criteria to be classified within discontinued operations. The following table illustrates aggregate balance sheet information for all held-for-sale properties at March 31, 2016 and December 31, 2015 (in thousands):

December

	March 51,	December
	2016	31, 2015
	Held-for-Sale	Held-for-Sale
	Properties	Properties
	Included in	Included in
	Continuing	Continuing
	Operations	Operations
Land and improvements	\$ 18,592	\$ 9,797
Buildings and tenant improvements	48,456	39,480
Accumulated depreciation	(12,014)	(7,183)
Deferred leasing and other costs, net	7,546	3,293
Other assets	1,581	414
Total assets held-for-sale	\$ 64,161	\$ 45,801
	0.1.1	
Accrued expenses	814	322
Other liabilities	574	650
Total liabilities held-for-sale	\$ 1,388	\$ 972

#### 11. Subsequent Events

Declaration of Dividends/Distributions

The General Partner's board of directors declared the following dividends/distributions at its regularly scheduled board meeting held on April 27, 2016:

Class of stock/units Quarterly Amount per Share or Unit Record Date Payment Date Common - Quarterly \$0.18 May 16, 2016 May 31, 2016

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations
The following Management's Discussion and Analysis of Financial Condition and Results of Operations is intended to
help the reader understand our operations and our present business environment. Management's Discussion and
Analysis is provided as a supplement to and should be read in conjunction with our consolidated financial statements
and the notes thereto, contained in Part I, Item I of this Report and the consolidated financial statements and notes
thereto, contained in Part IV, Item 15 of our 2015 Annual Report.

Cautionary Notice Regarding Forward-Looking Statements

Certain statements contained in or incorporated by reference into this Report, including, without limitation, those related to our future operations, constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The words "believe," "estimate," "expect," "anticipate," "intend," "plan," "seek," "may," "could" and similar expressions or statements regarding future periods are intended to identify forward-looking statements, although not all forward-looking statements contain such words.

These forward-looking statements involve known and unknown risks, uncertainties and other important factors that could cause our actual results, performance or achievements, or industry results, to differ materially from any predictions of future results, performance or achievements that we express or imply in this Report. Some of the risks, uncertainties and other important factors that may affect future results include, among others:

Changes in general economic and business conditions, including the financial condition of our tenants and the value of our real estate assets;

The General Partner's continued qualification as a REIT for U.S. federal income tax purposes;

Heightened competition for tenants and potential decreases in property occupancy;

Potential changes in the financial markets and interest rates;

Volatility in the General Partner's stock price and trading volume;

Our continuing ability to raise funds on favorable terms;

Our ability to successfully identify, acquire, develop and/or manage properties on terms that are favorable to us;

Potential increases in real estate construction costs;

Our ability to successfully dispose of properties on terms that are favorable to us, including, without limitation, through one or more transactions that are consistent with our previously disclosed strategic plans;

Our ability to retain our current credit ratings;

Inherent risks in the real estate business, including, but not limited to, tenant defaults, potential liability relating to environmental matters and liquidity of real estate investments; and

Other risks and uncertainties described herein, as well as those risks and uncertainties discussed from time to time in our other reports and other public filings with the SEC.

Although we presently believe that the plans, expectations and results expressed in or suggested by the forward-looking statements contained or incorporated by reference into this Report are reasonable, all forward-looking statements are inherently subjective, uncertain and subject to change, as they involve substantial risks and uncertainties, including those beyond our control. New factors emerge from time to time, and it is not possible for us to predict the nature, or assess the potential impact, of each new factor on our business. Given these uncertainties, we caution you not to place undue reliance on these forward-looking statements. We undertake no obligation to update or revise any of our forward-looking statements for events or circumstances that arise after the statement is made, except as otherwise may be required by law.

The above list of risks and uncertainties is only a summary of some of the most important factors and is not intended to be exhaustive. Additional information regarding risk factors that may affect us is included in our 2015 Annual Report. The risk factors contained in our Annual Report are updated by us from time to time in Quarterly Reports on Form 10-Q and other public filings.

#### **Business Overview**

The General Partner is a self-administered and self-managed REIT that began operations in 1986 and is the sole general partner of the Partnership. The Partnership is a limited partnership formed in 1993, at which time all of the properties and related assets and liabilities of the General Partner, as well as proceeds from a secondary offering of the General Partner's common shares, were contributed to the Partnership. Simultaneously, the Partnership completed the acquisition of Duke Associates, a full-service commercial real estate firm operating in the Midwest whose operations began in 1972. We operate the General Partner and the Partnership as one enterprise, and therefore, our discussion and analysis refers to the General Partner and its consolidated subsidiaries, including the Partnership, collectively. A more complete description of our business, and of management's philosophy and priorities, is included in our 2015 Annual Report.

#### At March 31, 2016, we:

Owned or jointly controlled 583 primarily industrial and medical office properties, of which 556 properties with 135.4 million square feet were in service and 27 properties with 8.7 million square feet were under development. The 556 in-service properties were comprised of 490 consolidated properties with 116.6 million square feet and 66 jointly controlled unconsolidated properties with 18.9 million square feet. The 27 properties under development consisted of 24 consolidated properties with 6.9 million square feet and three jointly controlled unconsolidated properties with 1.7 million square feet.

Owned directly, or through ownership interests in unconsolidated joint ventures (with acreage not adjusted for our percentage ownership interest), approximately 3,000 acres of land and controlled more than 1,600 acres through purchase options.

A key component of our overall strategy is to continue to increase our investment in quality industrial properties in both existing and select new markets, to continue to increase our investment in on-campus or hospital affiliated medical office properties and to ultimately dispose of our remaining suburban office properties.

We had three reportable operating segments at March 31, 2016, the first two of which consist of the ownership and rental of (i) industrial and (ii) medical office real estate investments. Beginning in 2016 our office properties are no longer presented as a separate reportable segment, as they no longer meet the quantitative thresholds for separate presentation, and are referred to as part of our non-reportable Rental Operations. The operations of our industrial and medical office properties as well as our non-reportable Rental Operations, are collectively referred to as "Rental Operations." The third reportable segment consists of various real estate services such as property management, asset management, maintenance, leasing, development, general contractor and construction management to third-party property owners and joint ventures, and is collectively referred to as "Service Operations." Our reportable segments offer different products or services and are managed separately because each segment requires different operating strategies and management expertise. Our Service Operations segment also includes our taxable REIT subsidiary, a legal entity through which certain of the segment's operations are conducted.

#### **Key Performance Indicators**

Our operating results depend primarily upon rental income from our Rental Operations. The following discussion highlights the areas of Rental Operations that we consider critical drivers of future revenues.

#### Occupancy Analysis

Our ability to maintain high occupancy rates is a principal driver of maintaining and increasing rental revenue. The following table sets forth percent leased and average net effective rent information regarding our in-service portfolio of rental properties, including properties classified within both continuing and discontinued operations, at March 31, 2016 and 2015, respectively:

	Total Sq	uare Feet	et Percent of			ъ.	¥ 1.0.	Average Annual Net		
	_		Total Square Feet			Percent Leased*		Effective		
								Rent**		
Type	2016	2015	2016		2015		2016	2015	2016	2015
Industrial	107,947	110,110	92.6	%	86.4	%	96.5 %	96.4 %	\$4.08	\$4.05
Medical Office	5,317	5,170	4.6	%	4.1	%	95.4 %	93.8 %	\$23.55	\$23.10
Non-reportable Rental Operations	3,288	12,181	2.8	%	9.5	%	84.5 %	89.2 %	\$13.39	\$10.81
Total Consolidated	116,552	127,461	100.0	%	100.0	%	96.1 %	95.6 %	\$5.19	\$5.41
Unconsolidated Joint Ventures	18.894	20,023								