# Edgar Filing: HARLEYSVILLE SAVINGS FINANCIAL CORP - Form 10-Q 

HARLEYSVILLE SAVINGS FINANCIAL CORP
Form 10-Q
February 13, 2002

|  | SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20429 |
| :---: | :---: |
| (Mark | One) FORM 10-Q |
| [ X ] | QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 |
|  | For the quarterly period ended December 31, 2001 |
|  | OR |
| $\left[\begin{array}{ll} {[ } \end{array}\right]$ | TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 |
|  | For the transition period from to |
|  | Commission file number 0-29709 |
|  | HARLEYSVILLE SAVINGS FINANCIAL CORPORATION |
|  | (Exact name of registrant as specified in its charter) |
|  | Pennsylvania 23-3028464 |
|  | (State or other jurisdiction of incorporation or organization) <br> (I.R.S. Employer <br> Identification No.) |
|  | 271 Main Street, Harleysville, Pennsylvania 19438 |
|  | (Address of principal executive offices) (Zip Code) |
|  | (215) 256-8828 |

(Registrant's telephone number, including area code)
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X$ No

APPLICABLE ONLY TO CORPORATE ISSUERS: Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

Common Stock, $\$ .01$ Par Value, 2,310,490 as of February 12, 2002

# HARLEYSVILLE SAVINGS FINANCIAL CORPORATION <br> AND SUBSIDIARY 

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## Harleysville Savings Financial Corporation Unaudited Consolidated Statements of Financial Condition

December 31,
Assets
Cash and amounts due from depository institutions
Interest bearing deposits in other banks

Total cash and cash equivalents Investment securities held to maturity (fair value December 31, $\$ 50,174,000$; September 30, $\$ 63,568,000$ )
Investment securities available-for-sale at fair value Mortgage-backed securities held to maturity (fair value December 31, \$179,883,000; September 30, \$171,236,000)
Mortgage-backed securities available-for-sale at fair value
Loans receivable (net of allowance for loan losses December 31, $\$ 2,036,000$; September 30, $\$ 2,036,000$ )
Accrued interest receivable Federal Home Loan Bank stock - at cost Office properties and equipment Deferred income taxes Prepaid expenses and other assets

```
TOTAL ASSETS
```

Liabilities and Stockholders' Equity
Liabilities:
Deposits
Advances from Federal Home Loan Bank
Accrued interest payable
Advances from borrowers for taxes and insurance
Accounts payable and accrued expenses
Total liabilities

## Commitments

Stockholders' equity:
Preferred Stock: \$.01 par value; 7,500,000 shares authorized; none issued
Common stock: \$.01 par value; 15,000,000
shares authorized; issued and outstanding,
Dec. 2001, 2,307,212; Sept. 2001, 2,306,455 23,072
Paid-in capital in excess of par
Treasury stock, at cost (Dec. 2001, 73,872 shares; Sept. 2001, 65,659)
Retained earnings - partially restricted
Accumulated other comprehensive loss

Total stockholders' equity
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY
7,379,435
$(1,103,131)$
$28,637,879$
$(17,340)$

34,919,915
$\$ 573,983,233$

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|  | For the Th De | nths Ended 31, |
| :---: | :---: | :---: |
|  | 2001 | 2000 |
| INTEREST INCOME: |  |  |
| Interest on mortgage loans | \$4,516,866 | \$4, 038,391 |
| Interest on mortgage-backed securities | 2,384,928 | 2,353,786 |
| Interest on consumer and other loans | 982,688 | 1,087,018 |
| Interest and dividends on investments | 1,053,666 | 1,419,582 |
| Total interest income | 8,938,148 | 8,898,777 |
| Interest Expense: |  |  |
| Interest on deposits | 3,890,004 | 4,112,080 |
| Interest on borrowings | $2,555,812$ | $2,428,705$ |
| Total interest expense | 6,445,816 | 6,540,785 |
| Net Interest Income | $2,492,332$ | $2,357,992$ |
| Provision for loan losses | - -- | -- |
| Net Interest Income after Provision |  |  |
| for Loan Losses | $2,492,332$ | $2,357,992$ |
| Other Income: |  |  |
| Other income | 268,413 | 224,108 |
| Total other income | 268,413 | 224,108 |
| Other Expenses: |  |  |
| Salaries and employee benefits | 810,064 | 707,287 |
| Occupancy and equipment | 320,864 | 262,604 |
| Deposit insurance premiums | 15,628 | 15,772 |
| Other | 380,143 | 376,213 |
| Total other expenses | 1,526,699 | 1,361,876 |
| Income before Income Taxes | 1,234,046 | 1,220,224 |
| Income tax expense | 228,867 | 319,800 |
| Net Income | \$1,005,179 | \$ 900,424 |
| Basic Earnings Per Share | \$ 0.45 | \$ 0.40 |
| Diluted Earnings Per Share | \$ 0.44 | \$ 0.40 |
| Dividends Per Share | \$ 0.13 | \$ 0.12 |

[^0]

```
Net cash provided by operating activities
Investing Activities:
Purchase of investment securities held to maturity
Proceeds from maturities of investment securities
Purchase of investment securities available for sale
Purchase of FHLB stock
Long-term loans originated or acquired
Purchase of mortgage-backed securities held to maturity
Purchase of mortgage-backed securities available for sale
Principal collected on long-term loans & mortgage-backed securities
Purchases of premises and equipment
Net cash used in investing activities
Financing Activities:
Net increase increase in demand deposits, NOW accounts
    and savings accounts
    and savings accounts
Cash dividends
Net increase in FHLB advances
Purchase of treasury stock
Net proceeds from issuance of stock
Net increase in advances from borrowers for taxes & insurance
Net cash provided by financing activities
INCREASE IN CASH AND CASH EQUIVALENTS
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR
CASH AND CASH EQUIVALENTS AT END OF PERIOD
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:
    Cash paid during the period for:
        Interest expense
1,108,602
    (13,154,845)
    25,900,237
    (4,629,933)
        (221, 200)
    (33,759, 241)
(17,986,847)
    (2,996,250)
    34,872,177
        (56,762)
--------------
    8,048,274
    (5,970,215)
        (289,482)
    11,423,266
    11,423,266
        (78,398)
            20,761
    1,582,881
14,737,087
    3,813,025
    8,948,132
$ 12,761,157
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:
Cash paid during the period for:
```

```
        Income taxes
```

```
        Income taxes
```

```
$ 276,629
```

See notes to unaudited consolidated financial statements.

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Notes to Unaudited Consolidated Financial Statements

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation - The accompanying unaudited financial statements have been prepared in accordance with the instructions for Form 10-Q and therefore do not include information or footnotes necessary for a complete presentation of financial condition, results of operations and cash flows in conformity with

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accounting principles generally accepted in the United States of America. However, all adjustments (consisting only of normal recurring adjustments) which, in the opinion of management, are necessary for a fair presentation have been included. The results of operations for the three months ended December 31, 2001 are not necessarily indicative of the results which may be expected for the entire fiscal year.

Comprehensive Income - Comprehensive income for the three month periods ended December 31, 2001 and 2000, was approximately $\$ 1,003,000$ and $\$ 864,000$, respectively.

```
2. INVESTMENT SECURITIES HELD TO MATURITY
A comparison of cost and approximate fair value of investment securities, by
maturities, is as follows:
```

    December 31, 2001
    

## September 30, 2001

|  | Amortized Cost | Gross Unrealized Gain | $\begin{gathered} \text { Gross } \\ \text { Unrealized } \\ \text { Losses } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| U.S. Government agencies |  |  |  |
| Due after 2 years through 5 years | \$ 1,000,000 |  | \$ -- |
| Due after 5 years through 10 years | 12,985, 052 | \$ 214,948 | -- |
| Due after 10 years through 15 years | 24,446,500 | 304,500 | -- |
| Tax Exempt Obligations |  |  |  |
| Due after 15 years | 23,770,853 | 846,147 | -- |
| Total Investment Securities | \$ 62,202,405 | \$ 1,365,595 | \$ -- |

The Company has the positive intent and the ability to hold these securities to

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maturity. At December 31, 2001, neither a disposal, nor conditions that could lead to a decision not to hold these securities to maturity were reasonably foreseen.
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3. INVESTMENT SECURITIES AVAILABLE-FOR-SALE

A comparison of cost and approximate fair value of investment securities is as follows:

December 31, 2001


|  | September 30, 2001 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  |  | Gros <br> Unreal <br> Loss |
| ARM Mutual Funds | \$ 3,317,173 | \$ |  | \$ (23 |
| Total Investment Securities | \$ 3,317,173 | \$ |  | \$ (23 |

## 4. MORTGAGE-BACKED SECURITIES HELD TO MATURITY <br> A comparison of cost and approximate fair value of mortgage-backed securities is as follows:

December 31, 2001

|  | Amortized Cost | Gross <br> Unrealized Gain | Gro <br> Unrea <br> Los |
| :---: | :---: | :---: | :---: |
| Collateralized mortgage obligations | \$69,574,239 | \$ 635,130 | \$ 1375 |
| FHLMC pass-through certificates | 28,449,190 | 264,170 | ( 77 |
| FNMA pass-through certificates | 18,417,608 | 246,217 |  |
| GNMA pass-through certificates | 62,024,378 | 737,454 | (11 |

------------
,
\$ 1,882,971
$============$

September 30, 2001

|  | Amortized Cost | Gross <br> Unrealized Gain | Gross Unrealize Losses |
| :---: | :---: | :---: | :---: |
| Collateralized mortgage obligations | \$68,183,560 | \$ 887,139 | \$ (18 |
| FHLMC pass-through certificates | 14,315,089 | 544,911 |  |
| FNMA pass-through certificates | 19,714,010 | 528,990 |  |
| GNMA pass-through certificates | 65,514,066 | 1,729,934 |  |
| Total Mortgage-backed Securities | \$167,726,725 | \$ 3,690,974 | \$ (18 |

5. MORTGAGE-BACKED SECURITIES AVAILABLE-FOR-SALE

A comparison of cost and approximate fair value of mortgage-backed securities is as follows:


$$
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$$

## 6. LOANS RECEIVABLE

Loans receivable consist of the following:

December 31, 2001
---------------------

| $\$ 237,974,503$ | $\$ 233,290,694$ |
| ---: | ---: |
| 585,511 | 785,923 |
| $10,967,383$ | $14,649,063$ |
| $1,360,802$ | $1,041,197$ |
| 641,053 | 617,244 |
| $43,240,152$ | $43,401,198$ |

```
Automobile and other
Line of Credit
Total
    Undisbursed portion of loans in process
    Deferred loan fees
    Allowance for loan losses
Loans receivable - net
```

| 657,586 | 628,752 |
| :---: | :---: |
| 11,923,130 | 9,806,918 |
| $307,350,120$ | 304,220,989 |
| $(6,814,864)$ | $(9,919,306)$ |
| $(2,081,557)$ | $(2,052,274)$ |
| $(2,036,288)$ | $(2,036,188)$ |
| \$ 296,417,411 | \$ 290,213,221 |

The total amount of loans being serviced for the benefit of others was approximately $\$ 4.1$ million and $\$ 4.9$ million at December 31, 2001 and September 30, 2001, respectively.

The following schedule summarizes the changes in the allowance for loan losses:

|  | Three Months Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2001 |  | 2000 |  |
| Balance, beginning of period | \$ | 2,036,188 | \$ | 2,038,131 |
| Provision for loan losses |  | -- |  | -- |
| Amounts recovered |  | 100 |  | -- |
| Balance, end of period | \$ | 2,036,288 |  | 2,038,131 |

[^1]|  | December 31, 2001 | September 30, 2001 |
| :---: | :---: | :---: |
| Land and buildings | \$ 5,088,965 | \$ 5,081,110 |
| Furniture, fixtures and equipment | 3,292,060 | 3,243,153 |
| Automobiles | 56,164 | 56,164 |
| Total | 8,437,189 | 8,380,427 |
| Less accumulated depreciation | $(3,279,846)$ | $(3,155,945)$ |
| Net | \$ 5, 157, 343 | \$ 5, 224,482 |
| 8. DEPOSITS <br> Deposits are summarized as follows: |  |  |
|  |  |  |
|  | December 31, 2001 | September 30, 2001 |
| NOW accounts | \$ 7,951,950 | \$ 12,280,113 |
| Checking accounts | 12,515,239 | 6,859,090 |

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```
Money Market Demand accounts
Passbook and Club accounts
Certificate accounts
Total deposits
```

$74,504,379$
$2,692,329$
$254,560,718$
----------
$\$ 352,224,615$
67,941,336
$\$ 352,224,615$
2,535,083
260,530,933
\$ 350,146,555

The aggregate amount of certificate accounts in denominations of more than $\$ 100,000$ at December 31, 2001 amounted to approximately $\$ 15.8$ million.

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9. COMMITMENTS
At December 31, 2001, the following commitments were outstanding:
```

| Origination of fixed-rate mortgage loans | $\$ 8,511,742$ |
| :--- | ---: |
| Origination of adjustable-rate mortgage loans | 855,500 |
| Unused line of credit loans | $16,676,487$ |
| Loans in process | $6,814,864$ |
|  | ---------- |
| Total | $\$ 32,858,593$ |
|  | $===========$ |

10. DIVIDEND

On January 23, 2002, the Board of Directors declared a cash dividend of $\$ .13$ per share payable on February 20,2002 to the stockholders' of record at the close of business on February 6, 2002.
11. EARNINGS PER SHARE

The following average shares were used for the computation of earnings per share:

|  | For the Three Months Ended December 31, |  |
| :---: | :---: | :---: |
|  | 2001 | 2000 |
| Basic | 2,233,025 | 2,229,776 |
| Diluted | 2,270,338 | 2,254,042 |

The difference between the number of shares used for computation of basic earnings per share and diluted earnings per share represents the dilutive effect of stock options.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This report contains certain forward-looking statements and information relating to the Company that are based on the beliefs of management as well as assumptions made by and information currently available to management. In addition, in those and other portions of this document, the words "anticipate," "believe," "estimate," "intend," "should" and similar expressions, or the negative thereof, as they relate to the Company or the Company's management, are intended to identify forward-looking statements. Such statements reflect the current views of the Company with respect to future-looking events and are subject to certain risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize or should underlying assumptions prove incorrect, actual results may vary materially from those described herein as anticipated, believed, estimated, expected or intended. The Company does not intend to update these forward-looking statements.

Changes in Financial Position for the Three Month Period Ended December 31, 2001 Total assets at December 31,2001 were $\$ 574$ million, an increase of $\$ 15.6$ million or $2.8 \%$ for the three month period. This increase was primarily the result of an increase in mortgage-backed securities and loans receivable of approximately $\$ 13.7$ and $\$ 6.2$ million, respectively. The remainder was due to an increase in cash of approximately $\$ 3.8$ million.

During the three month period ended December 31, 2001, total deposits increased by $\$ 2.1$ million to $\$ 352.2$ million. Advances from borrowers for taxes and insurance also increased by $\$ 1.6$ million. This is a seasonal increase as the majority of taxes the Company escrows for are disbursed in the month of August. There was also an increase in advances from Federal Home Loan Bank of $\$ 11.4$ million, which was used to fund the purchase of investment securities and fund loans.

Comparisons of Results of Operations for the Three Month Period Ended December 31, 2001 with the Three Month Period Ended December 31, 2000.

Net Interest Income
The increase in the net interest income for the three month period ended December 31, 2001 when compared to the same period in 2000 can be attributed to the increase in interest earning assets and the decrease in interest expense on deposits. The interest rate spread decreased from $1.67 \%$ for the three month period ended December 31,2000 to $1.59 \%$ for the comparable period ended December 31, 2001.

Total interest income was $\$ 8.9$ million for the three month period ended December 31, 2001 compared to $\$ 8.9$ million for the comparable period in 2000. The increase in the average balance of interest-earning assets was offset by a decrease in the average yield for the interest-earning assets to $6.52 \%$ for the three month period ended December 31, 2001 from $7.33 \%$ for the comparable period in 2000 .

Total interest expense decreased to $\$ 6.4$ million for the three month period ended December 31, 2001 from $\$ 6.5$ million for the comparable period in 2000 . This decrease was the result of a decrease in the average cost on interest-bearing liabilities from $5.66 \%$ for the three month period ended December 31, 2000 to 4.93\% for the comparable period ended December 31, 2001. This decrease is the result of a lower level of interest paid on deposits for the three month period ended December 31, 2001 when compared to the same period ended December 31, 2000. This was partially offset by an increase in the average

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interest-bearing liabilities from $\$ 462.4$ million for the three month period ended December 31, 2000 to $\$ 522.6$ million for the comparable period ended December 31, 2001.

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Other Income
Other income increased to $\$ 268,000$ for the three month period ended December 31, 2001 from $\$ 224,000$ for the comparable period in 2000 . The increase is due to an increase in the number of mortgage late charges and additional income from Bank Owned Life Insurance.

Other Expenses
During the quarter ended December 31, 2001 , other expenses increased by $\$ 164,000$ or $12.3 \%$ to $\$ 1.5$ million. Management believes these are reasonable increases in the cost of operations after considering the effects of inflation, the impact of the $12 \%$ growth in the assets of the Company and the opening of a new branch when compared to the same period in 2000. The annualized ratio of expenses to average assets for the three month period ended December 31, 2001 and 2000 was $1.08 \%$.

## Income Taxes

The Company made provisions for income taxes of $\$ 229,000$ for the three month period ended December 31, 2001 compared to $\$ 320,000$ for the comparable period in 2000. The primary reason for the decrease in the percentage of tax expense in 2001 was the increase in tax-free income resulting from purchases of tax-exempt securities.

Liquidity and Capital Resources
The Company's net income for the quarter ended December 31, 2001 of $\$ 1,005,000$ increased stockholders' equity to $\$ 35.0$ million or $6.2 \%$ of total assets. This amount is well in excess of the Company's minimum regulatory capital requirements as illustrated below:

|  | (in thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Leveraged |  | Risk-based |  |
| Actual regulatory capital | \$34,936 | $6.2 \%$ | \$36,972 | $14.7 \%$ |
| Minimum required regulatory capital | 22,664 | 4.0\% | 20,064 | 8.0\% |
| Excess capital | \$12, 272 | $2.2 \%$ | \$16,908 | $6.7 \%$ |

The liquidity of the Company's operations, measured by the ratio of the cash and securities balances to total assets, equaled 43.8\% at December 31, 2001 compared to 43.7\% at September 30, 2001.

As of December 31, 2001, the Company had $\$ 32.9$ million in commitments to fund loan originations, disburse loans in process and meet other obligations. Management anticipates that the majority of these commitments will be funded within the next six months by means of normal cash flows and net new deposits. In addition, the amount of certificate accounts, which are scheduled to mature during the 12 months ending December 31, 2002 , is $\$ 176.7$ million. Management expects that a substantial portion of these maturing deposits will remain as

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accounts in the Company.

Quantitative and Qualitative Disclosures About Market Risk
The Company has instituted programs designed to decrease the sensitivity of its earnings to material and prolonged increases or decreases in interest rates. The principal determinant of the exposure of Harleysville Savings' earnings to interest rate risk is the timing difference between the repricing or maturity of the Company's interest-earning assets and the repricing or maturity of its interest-bearing liabilities. If the maturities of such assets and liabilities were perfectly matched, and if the interest rates borne by its assets and liabilities were equally flexible and moved concurrently, neither of which is the case, the impact on net interest income of rapid increases or decreases in interest rates would be minimized. Harleysville Savings' asset and liability management policies seek to increase the interest rate sensitivity by shortening the repricing intervals and the maturities of the Company's interest-earning assets. Although management of the Company believes that the steps taken have reduced the Company's overall vulnerability to increases and decreases in interest rates, the Company remains vulnerable to material and prolonged increases and decreases in interest rates during periods in which its interest rate sensitive liabilities exceed its interest rate sensitive assets and interest rate sensitive assets exceed interest rate sensitive liabilities, respectively.

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The authority and responsibility for interest rate management is vested in the Company's Board of Directors. The Chief Executive Officer implements the Board of Directors' policies during the day-to-day operations of the Company. Each month, the Chief Executive Officer presents the Board of Directors with a report which outlines the Company's asset and liability "gap" position in various time periods. The "gap" is the difference between interest-earning assets and interest-bearing liabilities which mature or reprice over a given time period. He also meets weekly with the Company's other senior officers to review and establish policies and strategies designed to regulate the Company's flow of funds and coordinate the sources, uses and pricing of such funds. The first priority in structuring and pricing the Company's assets and liabilities is to maintain an acceptable interest rate spread while reducing the effects of changes in interest rates and maintaining the quality of the company's assets.

The following table summarizes the amount of interest-earning assets and interest-bearing liabilities outstanding as of December 31, 2001, which are expected to mature, prepay or reprice in each of the future time periods shown. Except as stated below, the amounts of assets or liabilities shown which mature or reprice during a particular period were determined in accordance with the contractual terms of the asset or liability. Adjustable and floating-rate assets are included in the period in which interest rates are next scheduled to adjust rather than in the period in which they are due, and fixed-rate loans and mortgage-backed securities are included in the periods in which they are anticipated to be repaid.

The passbook accounts, negotiable order of withdrawal ("NOW") accounts and money market deposit accounts, are included in the "Over 5 Years" categories based on management's beliefs that these funds are core deposits having significantly longer effective maturities based on the Company's retention of such deposits in changing interest rate environments.

Generally, during a period of rising interest rates, a positive gap would result in an increase in net interest income while a negative gap would adversely

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affect net interest income. Conversely, during a period of falling interest rates, a positive gap would result in a decrease in net interest income while a negative gap would positively affect net interest income. However, the following table does not necessarily indicate the impact of general interest rate movements on Harleysville Savings' net interest income because the repricing of certain categories of assets and liabilities is discretionary and is subject to competitive and other pressures. As a result, certain assets and liabilities indicated as repricing within a stated period may in fact reprice at different rate levels.

The following table does not necessarily indicate the impact of general interest rate movements on Harleysville Savings' net interest income because the repricing of certain categories of assets and liabilities is discretionary and is subject to competitive and other pressures. As a result, certain assets and liabilities indicated as repricing within a stated period may in fact reprice at different rate levels.

| 1 Year | 1 to 3 | 3 to 5 |
| :--- | ---: | ---: |
| or less | Years | Years |
| --------- | $--------------------~$ |  |

Interest-bearing liabilities

Passbook and Club accounts
NOW accounts
Money Market Deposit accounts
Choice Savings
Certificate accounts
Borrowed money

Total interest-bearing liabilities

Repricing GAP during the period

Cumulative GAP

Ratio of GAP during the period to total assets
\$ 40,802
76,507
28,919
48,741


194,969
---------
----
\$ 35,383
19,942
15,843
3,000

74,168
----------

|  |  |  |  |
| :---: | :---: | :---: | :---: |
| -- | -- |  |  |
| -- | -- |  | -- |
| 11,644 |  |  |  |
| 176,651 | 64,725 | 13,185 |  |
| 25,042 | 41,354 | 29,784 |  |
| 213,337 | 106,079 | 42,969 |  |
| \$ (18, 368) | \$ (31, 911) | \$ | 9,465 |
| \$ (18, 368) | \$ (50,279) | \$ | $(40,814)$ |
| -3.25\% | -5.65\% |  | 1.68 |

Item 4. Submission of Matters to a Vote of Security Holders
(a) The annual meeting of Stockholders was held on January 23, 2002
(c) There were $2,232,291$ shares of Common Stock of the Company eligible to be voted at the Annual Meeting and $1,785,532$ shares were represented at the meeting by the holders thereof, which constituted a quorum. The items voted upon at the Annual Meeting and the vote for each proposal were as follows:

1. Election of directors for a three-year term:

|  | FOR | WITHHELD |
| :---: | :---: | :---: |
| Paul W. Barndt | 1,784,662 | 870 |
| Philip A. Clemens | 1,785,072 | 460 |
| Edward J. Molnar | 1,785,072 | 460 |

Name of each director whose term of office continued:

Sanford L. Alderfer
Mark R. Cummins
David J. Friesen
George W. Meschter Ronald B. Geib
2. Proposal to ratify the appointment by the board of Deloitte \& Touche, LLP as the Company's independent auditors for the year ending September 30, 2002

| FOR | AGAINST | ABSTAIN |
| :---: | :---: | :---: |
| -------- | ------- | ------ |
| $1,781,994$ | 410 | 3,128 |

Each of the proposals were adopted by the stockholders of the Company.

Item 1,2,3 and 5. Not applicable.

Item 6. Exhibits and Reports on Form 8-K

None

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-13-<br>Signatures<br>Pursuant to the requirements of the Securities Exchange Act of 1934, the Bank has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.<br>HARLEYSVILLE SAVINGS FINANCIAL CORPORATION<br>Date: February 12, 2002<br>Date: February 12, 2002<br>By: /s/ Edward J. Molnar<br>Edward J. Molnar<br>President and Chief Executive Officer<br>By: /s/ Brendan J. McGill<br>Brendan J. McGill<br>Senior Vice President<br>Treasurer and Chief Financial Officer

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[^0]:    See notes to unaudited consolidated financial statements

[^1]:    7. OFFICE PROPERTIES AND EQUIPMENT

    Office properties and equipment are summarized by major classification as follows:

