HARLEYSVILLE SAVINGS FINANCIAL CORP
Form 10-Q
February 13, 2006

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20429

## FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT
X OF 1934

For the quarterly period ended December 31, 2005

OR
o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES

For the transition period from to

Commission file number 0-29709

## HARLEYSVILLE SAVINGS FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)

| Pennsylvania | $23-3028464$ |
| :--- | :---: |
| (State or other |  |
| jurisdiction of |  |
| incorporation or |  |
| organization) | (I.R.S. Employer |

271 Main Street, Harleysville, Pennsylvania 19438
(Address of principal executive offices)
(Zip Code)
(215) 256-8828
(Registrant's telephone number, including area code)
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o $\quad$ Accelerated filer o Non-accelerated filer x
Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

APPLICABLE ONLY TO CORPORATE ISSUERS: Indicate the number of shares outstandingof each of the issuer's classes of common stock, as of the latest practicable date:

Common Stock, \$. 01 Par Value, 3,912,794 as of February 8, 2006

## HARLEYSVILLE SAVINGS FINANCIAL CORPORATION

 AND SUBSIDIARY
## PAGE(S)

## Part I FINANCIAL INFORMATION

Item 1. Financial Statements

$$
\begin{aligned}
& \text { Unaudited Condensed Consolidated Statements } \\
& \text { of Financial Condition as of } \\
& \text { December 31, } 2005 \text { and September 30, } 2005
\end{aligned}
$$

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# Harleysville Savings Financial Corporation Condensed Consolidated Statements of Financial Condition 

December 31, 2005
(Unaudited)

September 30, 2005

| Cash and amounts due from depository institutions | $\$$ | $\mathbf{1 , 1 7 5 , 7 2 8}$ | $\$$ | $1,193,285$ |
| :--- | :---: | ---: | :---: | :---: |
| Interest bearing deposits in other banks |  | $\mathbf{6 , 3 0 0 , 4 0 8}$ |  | $6,741,695$ |
| $\quad$ Total cash and cash equivalents | $\mathbf{7 , 4 7 6 , 1 3 6}$ | $7,934,980$ |  |  |
| Investment securities held to maturity (fair value - |  |  |  |  |
| $\quad$ December 31, $\$ 101,186,000$; September 30, | $\mathbf{1 0 1 , 0 6 2 , 1 0 5}$ | $87,364,445$ |  |  |
| $\$ 88,404,000$ ) | $\mathbf{2 , 5 6 8 , 6 8 1}$ | $2,835,244$ |  |  |
| Investment securities available-for-sale at fair value |  |  |  |  |

## Assets

Mortgage-backed securities held to maturity (fair
value -
December 31, \$246,349,000; September 30, $\$ 259,994,000$ )
Mortgage-backed securities available-for-sale at

| fair value | $\mathbf{8 0 9 , 6 1 7}$ | $1,045,087$ |
| :--- | ---: | ---: |
| Loans receivable (net of allowance for loan losses - |  |  |
| $\quad$ December 31, $\$ 1,967,000$; September 30, | $\mathbf{3 6 5 , 8 1 1 , 1 4 6}$ | $366,006,917$ |
| $\$ 1,968,000$ ) | $\mathbf{3 , 5 9 6 , 0 1 0}$ | $3,432,054$ |
| Accrued interest receivable | $\mathbf{1 4 , 6 7 2 , 9 0 0}$ | $16,035,900$ |
| Federal Home Loan Bank stock - at cost | $\mathbf{6 , 3 6 3 , 6 1 5}$ | $5,829,694$ |
| Office properties and equipment, net | $\mathbf{3 9 5 , 9 8 4}$ | 339,587 |
| Deferred income taxes | $\mathbf{1 2 , 1 5 2 , 0 5 1}$ | $12,202,792$ |
| Prepaid expenses and other assets | $\mathbf{7 6 6 , 6 4 3 , 9 7 8}$ | $\$$ |
| TOTAL ASSETS | $\mathbf{\$}$ | $766,990,465$ |

## Liabilities and Stockholders' Equity

Liabilities:

| Deposits | $\mathbf{\$}$ | $\mathbf{4 2 9 , 5 1 3 , 2 6 6}$ | $\$$ | $418,979,655$ |
| :--- | ---: | ---: | ---: | ---: |
| Advances from Federal Home Loan Bank | $\mathbf{2 8 3 , 7 9 0 , 7 7 4}$ | $297,268,488$ |  |  |
| Accrued interest payable | $\mathbf{1 , 3 1 5 , 9 7 7}$ | $1,358,953$ |  |  |
| Advances from borrowers for taxes and |  |  |  |  |
| insurance | $\mathbf{2 , 9 2 2 , 3 7 0}$ | $1,135,429$ |  |  |
| $\quad$ Accounts payable and accrued expenses | $\mathbf{9 1 6 , 3 2 5}$ | 672,124 |  |  |
| Total liabilities | $\mathbf{7 1 8 , 4 5 8 , 7 1 2}$ | $719,414,649$ |  |  |

## Commitments (Note 9)

Stockholders' equity:
Preferred Stock: $\$ .01$ par value;
$12,500,000$ shares authorized; none issued
Common stock: $\$ .01$ par value; $15,000,000$
shares authorized; issued and outstanding
Dec. 2005, 3,912,794; Sept. 2005, 3,904,136 39,128 39,041
Additional Paid-in capital
7,840,791
7,610,511
Treasury stock, at cost (Dec. 2005, 6,255 shares;
Sept. 2005, 3,255)
$(112,307)$
$(60,107)$

| Retained earnings - partially restricted |  | 40,452,635 |  | 39,995,584 |
| :---: | :---: | :---: | :---: | :---: |
| Accumulated other comprehensive loss |  | $(34,981)$ |  | $(9,213)$ |
| Total stockholders' equity |  | 48,185,266 |  | 47,575,816 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ | 766,643,978 | \$ | 766,990,465 |

See notes to unaudited condensed consolidated financial statements.
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## Harleysville Savings Financial Corporation Unaudited Condensed Consolidated Statements of Income

|  | For the Three Months Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\underline{2005}$ |  | $\underline{2004}$ |  |
| INTEREST INCOME: |  |  |  |  |
| Interest on mortgage loans | \$ | 3,933,960 | \$ | 3,807,587 |
| Interest on mortgage-backed securities |  | 2,848,259 |  | 2,846,287 |
| Interest on consumer and other loans |  | 1,344,005 |  | 1,055,729 |
| Interest and dividends on tax-exempt investments |  | 346,373 |  | 336,580 |
| Interest and dividends on taxable investments |  | 990,801 |  | 539,820 |
| Total interest income |  | 9,463,398 |  | 8,586,003 |
| Interest Expense: |  |  |  |  |
| Interest on deposits |  | 3,113,376 |  | 2,395,751 |
| Interest on borrowings |  | 3,308,655 |  | 2,954,901 |
| Total interest expense |  | 6,422,031 |  | 5,350,652 |
| Net Interest Income |  | 3,041,367 |  | 3,235,351 |
| Provision for loan losses |  | - |  | - |
| Net Interest Income after Provision |  |  |  |  |
| for Loan Losses |  | 3,041,367 |  | 3,235,351 |
| Non interest Income: |  |  |  |  |
| Gain on sales of securities |  | - |  | 63,743 |
| Other income |  | 329,144 |  | 342,744 |
| Total non interest income |  | 329,144 |  | 406,487 |
| Non interest Expenses: |  |  |  |  |
| Salaries and employee benefits |  | 1,038,230 |  | 1,016,619 |
| Occupancy and equipment |  | 367,973 |  | 369,511 |
| Deposit insurance premiums |  | 13,797 |  | 14,670 |
| Other |  | 553,319 |  | 558,143 |
| Total non interest expenses |  | 1,973,319 |  | 1,958,943 |
| Income before Income Taxes |  | 1,397,192 |  | 1,682,895 |
| Income tax expense |  | 316,000 |  | 427,400 |
| Net Income | \$ | 1,081,192 | \$ | 1,255,495 |
|  |  |  |  |  |
| Basic Earnings Per Share | \$ | 0.28 | \$ | 0.33 |
| Diluted Earnings Per Share | \$ | 0.27 | \$ | 0.32 |
| Dividends Per Share | \$ | 0.15 | \$ | 0.13 |

See notes to unaudited condensed consolidated financial statements.
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## Harleysville Savings Financial Corporation Unaudited Condensed Consolidated Statement of Comprehensive Income

|  | Three Months Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  |  | 2004 |
| Net Income | \$ | 1,081,192 | \$ | 1,255,495 |
| Other Comprehensive Income |  |  |  |  |
| Unrealized (loss) gain on securities net of tax |  |  |  |  |
| 2005, \$9,378; 2004, (\$3,653) |  | $(25,768)(1)$ |  | 10,037 (1) |
| Total Comprehensive Income | \$ | 1,055,424 | \$ | 1,265,532 |
| (1) Disclosure of reclassification amount, net of tax for the years ended: |  | 2005 |  | 2004 |
| Net unrealized (loss) gain arising during the year | \$ | $(25,768)$ | \$ | 52,107 |
| Less: Reclassification adjustment for net gains included in net income |  |  |  |  |
| Net of tax expense -2005, \$0; 2004, \$21,673 |  | - |  | 42,070 |
| Net unrealized gain on securities | \$ | $(25,768)$ | \$ | 10,037 |

## See notes to unaudited condensed consolidated

 financial statements.page - 3 -

Harleysville Savings Financial Corporation Unaudited Condensed Consolidated Statement of Stockholders' Equity




See notes to unaudited condensed consolidated financial statements.
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# Harleysville Savings Financial Corporation Unaudited Condensed Consolidated Statements of Cash Flows 

|  | Three Months Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\underline{2005}$ |  | $\underline{2004}$ |  |
| Operating Activities: |  |  |  |  |
| Net Income | \$ | 1,081,192 | \$ | 1,255,495 |
| Adjustments to reconcile net income to net cash (used in) provided by operating activities: |  |  |  |  |
|  |  |  |  |  |
| Depreciation |  | 108,228 |  | 64,224 |
| Deferred income taxes |  | $(9,213)$ |  |  |
| Compensation charge on stock options |  | 12,000 |  |  |
| Amortization of deferred loan fees |  | $(9,546)$ |  | $(54,480)$ |
| Gain on sale of securities |  |  |  | $(63,743)$ |
| Increase in cash surrender value |  | $(107,999)$ |  | $(112,000)$ |
| Net amortization of premiums and discounts |  | 135,604 |  | 180,548 |
| Changes in assets and liabilities which provided (used) cash: |  |  |  |  |
| Increase in accounts payable and accrued |  |  |  |  |
| expenses |  | 244,201 |  | 232,664 |
| Increase in prepaid expenses and other assets |  | 158,740 |  | $(2,837,755)$ |
| (Increase) decrease in accrued interest receivable |  | $(163,956)$ |  | 74,105 |
| (Decrease) increase in accrued interest payable |  | $(42,976)$ |  | 56,980 |
| Net cash provided by (used in) operating activities |  | 1,406,275 |  | $(1,203,962)$ |
| Investing Activities: |  |  |  |  |
| Purchase of investment securities held to maturity |  | $(13,796,875)$ |  | $(11,000,000)$ |
| Purchase of investment securities available for sale |  | $(201,792)$ |  | $(575,249)$ |
| Purchase of mortgage-backed securities held to maturity |  | $(2,011,250)$ |  | $(20,131,609)$ |
| Proceeds from maturities of investment securities held to maturity |  | 99,215 |  | 8,152,467 |
| Proceeds from sale of investment securities available for sale |  | 468,355 |  | 4,613,148 |
| Principal collected on long-term loans \& mortgage-backed securities |  | 40,550,809 |  | 41,135,550 |
| Proceeds (purchase) of FHLB stock |  | 1,363,000 |  | $(155,600)$ |
| Long-term loans originated or acquired |  | $(26,076,172)$ |  | $(27,479,179)$ |
| Purchases of premises and equipment |  | $(645,273)$ |  | $(249,616)$ |
| Net cash used in investing activities |  | $(249,983)$ |  | $(5,690,088)$ |

## Financing Activities:

Net (decrease) increase in demand deposits, NOW
accounts
and savings accounts
(2,090,736)
1,262,241
Net increase in certificates of deposit
12,624,347
2,273,518
Cash dividends
$(624,141)$
$(505,875)$

| Net (decrease) increase in FHLB advances | $(13,477,714)$ |  |  | 2,269,380 |
| :---: | :---: | :---: | :---: | :---: |
| Stock delivered under Dividend Reinvestment Plan |  | 65,639 |  | 129,946 |
| Purchase of treasury stock |  | $(52,200)$ |  |  |
| Net proceeds from issuance of stock |  | 152,728 |  |  |
| Net increase in advances from borrowers for taxes |  |  |  |  |
| \& insurance |  | 1,786,941 |  | 1,740,914 |
| Net cash (used in ) provided by financing activities |  | $(1,615,136)$ |  | 7,170,124 |
| (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS |  | $(458,844)$ |  | 276,074 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR |  | 7,934,980 |  | 4,718,784 |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD | \$ | 7,476,136 | \$ | 4,994,858 |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION: |  |  |  |  |
| Cash paid during the period for: |  |  |  |  |
| Income taxes |  |  | \$ | 31,000 |
| Interest expense | \$ | 6,465,007 |  | 5,293,672 |

See notes to unaudited condensed consolidated financial statements.
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## Harleysville Savings Financial Corporation Notes to Unaudited Condensed Consolidated Financial Statements

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation -The unaudited condensed consolidated financial statements include the accounts of Harleysville Savings Financial Corporation and its subsidiary (the "Company"). Harleysville Savings Bank (the "Bank") is the wholly owned subsidiary of the Company. All significant intercompany balances and transactions have been eliminated in consolidation.

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the instructions for Form 10-Q and therefore do not include information or footnotes necessary for a complete presentation condition, results of operations and cash flows in conformity with accounting principles generally accepted in the United States of America. However, all adjustments (consisting only of normal recurring adjustments) which, in the opinion of management, are necessary for a fair presentation of the consolidated financial statements have been included. The results of operations for the three months December 31, 2005 are not necessarily indicative of the results which may be expected for the entire fiscal year ending September 30, 2006 or any other period. The financial information should be read in conjunction with the Annual Report on Form 10-K for the period ended September 30, 2005.

Use of Estimates in Preparation of Consolidated Financial Statements - The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statement and the reported amounts of income and expenses during the reporting period. The most significant of these estimates is the allowance for loan losses. Actual results could differ from those estimates.

Use of Estimates in Preparation of Consolidated Financial Statements - The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statement and the reported amounts of income and expenses during the reporting period. The most significant of these estimates is the allowance for loan losses. Actual results could differ from those estimates.

Accounting Pronouncements for Stock Options - In December 2004, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 123R (revised 2004), "Share-Based Payment", which revises SFAS No. 123, "Accounting for Stock-Based Compensation", and supersedes APB Opinion No. 25, "Accounting for Stock Issued to Employees". This Statement requires an entity to recognize the cost of employee services received in exchange for an award of equity investment based on grant-date fair value of the award. That cost will be recognized over the period during which an employee is required to provide service in exchange for the award. The Company adopted the modified prospective method provisions of SFAS No. 123R. Effective October 1, 2005, the Company is required to recognize compensation expense for the fair value of stock options that are granted or vest after that date. The adoption of this Statement did not have a material impact on the Company's results of operations or financial condition.

[^0]
## 2. INVESTMENT SECURITIES HELD TO MATURITY

A comparison of amortized cost and approximate fair value of investment securities with gross unrealized gains and losses, by maturities, is as follows:

|  | December 31, 2005 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Gross Unrealized Gains |  | Gross <br> Unrealized <br> Losses |  | Approximate Fair Value |  |
| U.S. Government Agencies |  |  |  |  |  |  |  |  |
| Due after 1 years through 5 years | \$ | 12,000,000 |  |  | \$ | $(246,000)$ | \$ | 11,754,000 |
| Due after 5 years through 10 years |  | 26,576,030 | \$ | 41,564 |  | $(421,594)$ |  | 26,196,000 |
| Due after 10 years through 15 years |  | 37,664,789 |  |  |  | $(898,789)$ |  | 36,766,000 |
| Tax-Exempt Obligations |  |  |  |  |  |  |  |  |
| Due after 10 years through 15 years |  | 13,059,876 |  | 838,124 |  |  |  | 13,898,000 |
| Due after 15 years |  | 11,761,410 |  | 810,590 |  |  |  | 12,572,000 |
|  |  |  |  |  |  |  |  |  |
| Total Investment Securities | \$ | 101,062,105 | \$ | 1,690,278 | \$ | $(1,566,383)$ | \$ | 101,186,000 |

A summary of investment with unrealized losses, aggregated by category, at December 31, 2005 is as follows:

|  | Less than 12 Months |  |  |  |  | 12 Months or Longer |  |  | Total |  | Total <br> Unrealized |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Fair Value |  | Losses |  | Fair Value |  | Losses |  | Fair Value |  | Losses |
| US Government agencies | \$ | 43,972,738 | \$ | $(677,624)$ |  | 26,075,210 | \$ | $(888,759)$ | \$ | 70,047,948 | \$ | $(1,566,383)$ |
| Total | \$ | 43,972,738 | \$ | $(677,624)$ | \$ | 26,075,210 | \$ | $(888,759)$ | \$ | 70,047,948 | \$ | $(1,566,383)$ |

At December 31, 2005, investment securities in a gross unrealized loss position for twelve months or longer consisted of 9 US Government Agency Securities that at such date had an aggregate depreciation of $3.3 \%$ from the Company's amortized cost basis. Management believes that the estimated fair value of the securities disclosed above is primarily dependent upon the movement in market interest rates. Management evaluated the length of time and the extent to which the market value has been less than cost; the financial condition and near term prospects of the issuer, including any specific events which may influence the operations of the issuer such as changes in technology that may impair the earnings potential of the investment. The Company has the ability and intent to hold these securities until the anticipated recovery of fair value occurs. Management does not believe any individual unrealized loss as of December 31, 2005 represents an other-than-temporary impairment.

|  | Cost |  | September 30, 2005 |  |  |  | Approximate Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Gross <br> Unrealized <br> Gains |  | Gross <br> Unrealized <br> Losses |  |  |  |
| U.S. Government Agencies |  |  |  |  |  |  |  |  |
| Due after 1 years through 5 years | \$ | 12,000,000 |  |  | \$ | $(197,000)$ | \$ | 11,803,000 |
|  |  | 25,703,340 |  | 77,445 |  | $(207,785)$ |  | 25,573,000 |

Due after 5 years through 10
years
Due after 10 years through 15

| years | $24,862,533$ | 5,200 | $(497,733)$ | $24,370,000$ |
| :--- | :---: | :---: | :---: | :---: |
| Tax-Exempt Obligations <br> $\quad$ Due after 10 years through 15 |  |  |  |  |
| years | $13,050,956$ | 949,044 |  | $14,000,000$ |
| $\quad$ Due after 15 years | $11,747,616$ | 910,384 |  |  |
| Total Investment Securities | $\$$ | $87,364,445$ | $\$$ | $1,942,073$ |

A summary of investment with unrealized losses, aggregated by category, at September 30, 2005 is as follows:


At September 30, 2005, investment securities in a gross unrealized loss position for twelve months or longer consisted of 8 US Government Agency Securities that at such date had an aggregate depreciation of $2.8 \%$ from the Company's amortized cost basis. Management believes that the estimated fair value of the securities disclosed above is primarily dependent upon the movement in market interest rates. Management evaluated the length of time and the extent to which the market value has been less than cost; the financial condition and near term prospects of the issuer, including any specific events which may influence the operations of the issuer such as changes in technology that may impair the earnings potential of the investment. The Company has the ability and intent to hold these securities until the anticipated recovery of fair value occurs. Management does not believe any individual unrealized loss as of September 30, 2005 represents an other-than-temporary impairment.
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## 3. INVESTMENT SECURITIES AVAILABLE-FOR-SALE

A comparison of amortized cost and approximate fair value of investment securities with gross unrealized gains and losses, by maturities, is as follows:

|  | December 31, 2005 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Gross <br> Unrealized Gains |  | Gross <br> Unrealized <br> Losses |  | Fair Value |  |
| Equities | \$ | 1,107,905 | \$ | 12,390 | \$ | $(89,819)$ | \$ | 1,030,476 |
| Mutual Funds |  | 1,538,205 |  |  |  |  |  | 1,538,205 |
| Total Investment Securities | \$ | 2,646,110 | \$ | 12,390 | \$ | $(89,819)$ | \$ | 2,568,681 |

A summary of investment with unrealized losses, aggregated by category, at December 31, 2005 is as follows:

|  | Less than 12 Months |  |  |  | 12 Months or Longer |  |  | Total |  | Total Unrealized |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Unrealized |  |  | Unrealized |  |  |  |  |  |
|  | Fair Value |  |  | Losses | Fair Value |  |  | Fair Value |  | Losses |  |
| Equities | \$ | 919,916 | \$ | $(677,624)$ | \$ | \$ | - | \$ | 919,916 | \$ | $(89,819)$ |
| Total | \$ | 919,916 | \$ | $(677,624)$ | \$ | \$ |  | \$ | 919,916 | \$ | $(89,819)$ |

There were no securities in a loss position greater then twelve months. Management evaluated the length of time and the extent to which the market value has been less than cost; the financial condition and near term prospects of the issuer, including any specific events which may influence the operations of the issuer such as changes in technology that may impair the earnings potential of the investment or the discontinuance of a segment of the business that may effect the future earnings potential. The Company has the ability and intent to hold these securities until the anticipated recovery of fair value occurs. Management does not believe any individual unrealized loss as of December 31, 2005 represents an other-than-temporary impairment.

September 30, 2005

|  | Amortized Cost |  | Gross Unrealized Gains |  | Gross Unrealized Losses |  | Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equity Securities | \$ | 906,113 | \$ | 9,830 | \$ | $(56,723)$ | \$ | 859,220 |
| Money Market Mutual Funds |  | 1,976,024 |  |  |  |  |  | 1,976,024 |
| Total Investment Securities | \$ | 2,882,137 | \$ | 9,830 | \$ | $(56,723)$ | \$ | 2,835,244 |

There were no securities in a loss position greater then twelve months. Management evaluated the length of time and the extent to which the market value has been less than cost; the financial condition and near term prospects of the issuer, including any specific events which may influence the operations of the issuer such as changes in technology that may impair the earnings potential of the investment or the discontinuance of a segment of the business that may effect the future earnings potential. The Company has the ability and intent to hold these securities until the anticipated recovery of fair value occurs. Management does not believe any individual unrealized loss as of September 30, 2005 represents an other-than-temporary impairment.
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## 4. MORTGAGE-BACKED SECURITIES HELD TO MATURITY

A comparison of amortized cost and approximate fair value of mortgage-backed securities with gross unrealized gains and losses, by maturities, is as follows:

December 31,2005

|  | Amortized Cost |  | Gross Unrealized Gains |  | Gross <br> Unrealized Losses |  | Approximate Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Collateralized mortgage obligations | \$ | 16,459,880 | \$ | 53,853 | \$ | $(343,733)$ | \$ | 16,170,000 |
| FHLMC pass-through certificates |  | 112,843,023 |  | 98,383 |  | $(2,657,406)$ |  | 110,284,000 |
| FNMA pass-through certificates |  | 116,510,710 |  | 133,873 |  | $(2,885,583)$ |  | 113,759,000 |
| GNMA pass-through certificates |  | 5,922,220 |  | 213,780 |  |  |  | 6,136,000 |
| Total Mortgage-Backed Securities | \$ | 251,735,833 | \$ | 499,889 | \$ | (5,886,722) | \$ | 246,349,000 |

A summary of investment with unrealized losses, aggregated by category, at December 31, 2005 is as follows:

|  | Less than 12 Months |  |  |  | 12 Months or Longer |  |  | Total | Total <br> Unrealized |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Unrealized |  |  |  |
|  |  | Fair Value |  | Losses | Fair Value |  | Losses | Fair Value |  | Losses |
| Mortgage-backed securities held to maturity | \$ | 138,826,451 | \$ | $(2,845,173)$ \$ | 90,376,874 | , | $(3,041,549)$ \$ | 229,203,325 |  | $(5,886,722)$ |
| Total | \$ | 138,826,451 | \$ | $(2,845,173) \$$ | 90,376,874 | \$ | $(3,041,549)$ \$ | 229,203,325 |  | $(5,886,722)$ |

At December 31, 2005, mortgage-related securities in a gross unrealized loss position for twelve months or longer consisted of 40 securities that at such date had an aggregate depreciation of $3.3 \%$ from the Company's amortized cost basis. Management evaluated the length of time and the extent to which the market value has been less than cost; the financial condition and near term prospects of the issuer, including any specific events which may influence the operations of the issuer such as changes in technology that may impair the earnings potential of the investment. The Company has the ability and intent to hold these securities until the anticipated recovery of fair value occurs. Management does not believe any individual unrealized loss as of December 31, 2005 represents an other-than-temporary impairment.

|  | September 30,2005 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Gross <br> Unrealized <br> Gains |  | Gross <br> Unrealized <br> Losses |  | Approximate Fair Value |  |
| Collateralized mortgage obligations | \$ | 17,089,874 | \$ | 36,738 | \$ | $(278,612)$ | \$ | 16,848,000 |
| FHLMC pass-through certificates |  | 118,663,486 |  | 128,502 |  | $(2,047,988)$ |  | 116,744,000 |
| FNMA pass-through certificates |  | 121,596,729 |  | 161,648 |  | $(2,216,377)$ |  | 119,542,000 |
|  |  | 6,613,676 |  | 246,324 |  |  |  | 6,860,000 |

GNMA pass-through
certificates
Total Mortgage-Backed
Securities $\quad \$ \quad 263,963,765 \quad \$ \quad 573,212 \quad \$ \quad(4,542,977) \quad \$ \quad 259,994,000$

A summary of investment with unrealized losses, aggregated by category, at September 30, 2005 is as follows:

|  | Less than 12 Months |  |  |  | 12 Months or Longer |  |  | Total | Total <br> Unrealized |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Unrealized |  |  |  |
|  |  | Fair Value |  | Losses | Fair Value |  | Losses | Fair Value |  | Losses |
| Mortgage-backed securities held to maturity | \$ | 178,406,095 | \$ | $(2,751,178)$ \$ | 58,493,074 | \$ | $(1,791,799)$ \$ | 236,899,169 |  | $(4,542,977)$ |
| Total | \$ | 178,406,095 | \$ | $(2,751,178)$ \$ | 58,493,074 | \$ | $(1,791,799)$ \$ | 236,899,169 |  | $(4,542,977)$ |

At September 30, 2005, mortgage-related securities in a gross unrealized loss position for twelve months or longer consisted of 27 securities that at such date had an aggregate depreciation of $3.0 \%$ from the Company's amortized cost basis. Management evaluated the length of time and the extent to which the market value has been less than cost; the financial condition and near term prospects of the issuer, including any specific events which may influence the operations of the issuer such as changes in technology that may impair the earnings potential of the investment. The Company has the ability and intent to hold these securities until the anticipated recovery of fair value occurs. Management does not believe any individual unrealized loss as of September 30, 2005 represents an other-than-temporary impairment.
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## 5. MORTGAGE-BACKED SECURITIES AVAILABLE-FOR-SALE

A comparison of amortized cost and approximate fair value of mortgage-backed securities with gross unrealized gains and losses, by maturities, is as follows:

|  | Amortized Cost |  | December 31,2005 |  |  |  | Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Gross <br> Unrealized Gains |  | Gross <br> Unrealized Losses |  |  |  |
| FNMA pass-through certificates | \$ | 785,187 | \$ | 24,430 | \$ | - | \$ | 809,617 |
| Total Mortgage-Backed Securities | \$ | 785,187 | \$ | 24,430 | \$ | - | \$ | 809,617 |


|  | Amortized Cost |  | September 30,2005 |  |  |  | Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Gross <br> Unrealized <br> Gains |  | Gross <br> Unrealized Losses |  |  |  |
| FNMA pass-through certificates | \$ | 1,012,154 | \$ | 32,933 | \$ | - | \$ | 1,045,087 |
| Total Mortgage-Backed Securities | \$ | 1,012,154 | \$ | 32,933 | \$ | - | \$ | 1,045,087 |

## 6. LOANS RECEIVABLE

Loans receivable consist of the following:

|  | December 31, | September 30, |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 0 5}$ | 2005 |
| Residential Mortgages | $\mathbf{\$}$ | $\mathbf{2 7 0 , 6 5 3 , 5 7 1}$ |
| Commercial Mortgages | $\mathbf{1 , 9 8 0 , 8 2 1}$ | $270,940,562$ |
| Construction | $\mathbf{7 , 9 7 7 , 4 0 0}$ | $2,003,219$ |
| Savings Account | $\mathbf{9 1 5 , 7 0 0}$ | 921,400 |
| Home Equity | $\mathbf{6 1 , 5 7 6 , 0 6 8}$ | $59,724,004$ |
| Automobile and other | $\mathbf{7 7 3 , 7 5 2}$ | 771,538 |
| Line of Credit | $\mathbf{2 9 , 8 5 4 , 5 0 1}$ | $31,579,680$ |
| Total | $\mathbf{3 7 3 , 7 3 1 , 8 1 3}$ | $373,579,703$ |
| Undisbursed portion of loans in process | $\mathbf{( 5 , 3 1 6 , 2 8 0 )}$ | $(4,933,753)$ |
| Deferred loan fees | $\mathbf{( 6 3 7 , 4 3 3 )}$ | $(671,426)$ |
| Allowance for loan losses | $\mathbf{( 1 , 9 6 6 , 9 5 4 )}$ | $(1,967,607)$ |
| Loans receivable - net | $\mathbf{3 6 5 , 8 1 1 , 1 4 6}$ | $\$$ |

The total amount of loans being serviced for the benefit of others was approximately $\$ 4.5$ million and $\$ 4.7$ million at December 31, 2005 and September 30, 2005, respectively.

The following schedule summarizes the changes in the allowance for loan losses:
Three Months
Ended Year Ended

|  | December 31, |  | September 30, |
| :--- | :---: | :---: | :---: |
| Balance, beginning of period | $\mathbf{2 0 0 5}$ | 2005 |  |
| Amounts charged-off | $\mathbf{1 , 9 6 7 , 6 0 7}$ | $\$$ | $1,976,849$ |
| Loan recoveries |  | $\mathbf{( 2 , 1 5 8 )}$ | $(92,949)$ |
| Balance, end of period | $\$$ | $\mathbf{1 , 9 6 6 , 5 5 4}$ | 83,707 |

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## 7. OFFICE PROPERTIES AND EQUIPMENT

Office properties and equipment are summarized by major classification as follows:

|  | $\begin{gathered} \text { December 31, } \\ 2005 \end{gathered}$ |  | $\begin{aligned} & \text { September 30, } \\ & 2005 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Land | \$ | 184,788 | \$ | 184,788 |
| Buildings |  | 6,921,976 |  | 6,383,356 |
| Furniture, fixtures and equipment |  | 3,368,302 |  | 3,433,247 |
| Automobiles |  | 24,896 |  | 24,896 |
| Total |  | 10,499,962 |  | 10,026,287 |
| Less accumulated depreciation |  | $(4,136,347)$ |  | $(4,196,593)$ |
| Net | \$ | 6,363,615 | \$ | 5,829,694 |

## 8. DEPOSITS

Deposits are summarized as follows:

|  |  | December 31, | September 30, |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  | $\mathbf{2 0 0 5}$ | 2005 |  |
| Non-interest bearing checking | $\$$ | $\mathbf{9 , 6 5 0 , 7 3 3}$ | $\$$ | $9,618,764$ |
| NOW accounts |  | $\mathbf{1 7 , 9 1 0 , 7 3 0}$ | $18,282,489$ |  |
| Checking accounts |  | $\mathbf{1 4 , 1 0 7 , 6 9 9}$ | $9,102,649$ |  |
| Money Market Demand accounts | $\mathbf{7 0 , 1 7 2 , 4 2 3}$ | $76,581,019$ |  |  |
| Passbook and Club accounts | $\mathbf{3 , 4 5 9 , 1 9 9}$ | $3,806,599$ |  |  |
| Certificate accounts | $\mathbf{3 1 4 , 2 1 2 , 4 8 2}$ | $301,588,135$ |  |  |
| Total deposits | $\$$ | $\mathbf{4 2 9 , 5 1 3 , 2 6 6}$ | $\$$ | $418,979,655$ |

The aggregate amount of certificate accounts in denominations of more than $\$ 100,000$ at December 31, 2005 and September 30, 2005 amounted to approximately $\$ 42.5$ million and $\$ 39.7$ million, respectively. Amounts in excess of $\$ 100,000$ may not be federally insured.

## 9. COMMITMENTS

At December 31, 2005, the following commitments were outstanding:

| Origination of mortgage loans | $\mathbf{\$}$ | $\mathbf{6 , 0 5 6 , 1 4 2}$ |
| :--- | ---: | ---: |
| Unused line of credit loans | $\mathbf{4 0 , 3 4 9 , 9 7 2}$ |  |
| Loans in process | $\mathbf{5 , 3 1 6 , 2 8 0}$ |  |
| Total | $\mathbf{\$}$ | $\mathbf{5 1 , 7 2 2 , 3 9 4}$ |

## 10. DIVIDEND

On January 25, 2006, the Company's Board of Directors declared a cash dividend of $\$ .16$ per share payable on February 22, 2006 to the stockholders' of record at the close of business on February 8, 2006. The number of shares and per share information for all periods presented has been restated to reflect the five for three stock split as of February 24, 2005.

## 11. EARNINGS PER SHARE

The following shares were used for the computation of earnings per share:

| For the Th <br> Dec | nded |
| :---: | :---: |
| $\underline{2005}$ | 2004 |
| 3,902,667 | 3,832,345 |
| 3,944,580 | 3,906,358 |

The difference between the number of shares used for computation of basic earnings per share and diluted earnings per share represents the dilutive effect of stock options.

## 12. ADVANCES FROM FEDERAL HOME LOAN BANK <br> Advances from the Federal Home Loan Bank consists of the following:

## December 31, <br> 2005



September 30, 2005

## Weighted Interest Rate

Weighted Interest Amount Rate

| 1 to 12 months | \$ | $\mathbf{4 2 , 9 6 6 , 6 6 7}$ | $\mathbf{3 . 8 9 \%}$ | $36,043,911$ | $3.73 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| 13 to 24 months |  | $\mathbf{1 6 , 7 3 7 , 7 3 9}$ | $\mathbf{3 . 4 3 \%}$ | $25,446,061$ | $3.66 \%$ |
| 25 to 36 months | $\mathbf{7 2 , 3 6 7 , 2 4 1}$ | $\mathbf{4 . 8 3 \%}$ | $69,114,248$ | $4.83 \%$ |  |
| 37 to 48 months | $\mathbf{1 7 , 2 4 4 , 0 7 5}$ | $\mathbf{3 . 8 3 \%}$ | $31,484,966$ | $3.89 \%$ |  |
| 49 to 60 months | $\mathbf{2 4 , 0 7 4 , 0 2 9}$ | $\mathbf{5 . 2 8 \%}$ | $9,302,331$ | $3.97 \%$ |  |
| 61 to 72 months | $\mathbf{3 6 , 7 6 1 , 6 2 3}$ | $\mathbf{4 . 6 9 \%}$ | $40,208,732$ | $5.35 \%$ |  |
| 73 to 84 months | $\mathbf{4 8 , 6 3 9 , 4 0 0}$ | $\mathbf{4 . 5 4 \%}$ | $60,668,239$ | $4.47 \%$ |  |
| 85 to 120 months |  | $\mathbf{2 5 , 0 0 0 , 0 0 0}$ | $\mathbf{3 . 8 0 \%}$ | $25,000,000$ | $3.80 \%$ |
| Total |  |  | $\mathbf{4 . 4 3 \%} \$$ | $297,268,488$ | $4.38 \%$ |

The advances are collateralized by Federal Home Loan Bank ("FHLB") stock and substantially all first mortgage loans. The Company has a line of credit with the FHLB of which $\$ 14.8$ million out of $\$ 40.0$ million was used at December 31,2005 and $\$ 21.0$ million was used as of September 30, 2005, for general purposes. Included in the table above at December 31, 2005 and September 30, 2004 are convertible advances whereby the FHLB has the option at a predetermined strike rate to convert the fixed interest rate to an adjustable rate tied to London Interbank Offered Rate ("LIBOR"). The Company then has the option to repay these advances if the FHLB converts the interest rate. These advances are included in the periods in which they mature. The Company has a total FHLB borrowing capacity of $\$ 563.5$ million of which $\$ 283.8$ million was used as of December 31, 2005.

## 13. REGULATORY CAPITAL REQUIREMENTS

Harleysville Savings Bank (the "Bank") is subject to various regulatory capital requirements administered by the federal Banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory - and possibly additional discretionary - actions by regulators that, if undertaken, could have a direct material effect on the Bank's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk
weightings, and other factors. Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the table below) of total Tier 1 capital (as defined in the regulations) to risk weighted assets (as defined), and of Tier 1 capital (as defined) to assets (as defined). Management believes, as of December 31, 2005, that the Bank meets all capital adequacy requirements to which it is subject.

As of December 31, 2005, the most recent notification from the Federal Deposit Insurance Corporation categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the Bank's category.

The Bank's actual capital amounts and ratios are also presented in the table.

|  | Actual |  |  | For Capital <br> Adequacy Purposes |  | To Be Considered Well Capitalized Under Prompt Corrective Action Provisions |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| As of December 31, 2005 |  |  |  |  |  |  |  |
| Tier 1 Capital (to assets) | \$ | 48,102,489 | 6.30\% \$ | 30,555,600 | 4.00\% \$ | 38,195,750 | 5.00\% |
| Tier 1 Capital (to risk weighted assets) |  | 48,102,489 | 13.46\% | 14,290,760 | 4.00\% | 21,436,140 | 6.00\% |
| Total Capital (to risk weighted assets) |  | 50,069,461 | $14.01 \%$ | 28,581,520 | 8.00\% | 35,726,900 | 10.00\% |
| As of September 30, 2005 |  |  |  |  |  |  |  |
| Tier 1 Capital (to assets) | \$ | 47,524,213 | 6.26\% \$ | 30,376,680 | 4.00\% \$ | 37,970,850 | 5.00\% |
| Tier 1 Capital (to risk weighted assets) |  | 47,524,213 | 13.31\% | 14,283,160 | 4.00\% | 21,424,740 | 6.00\% |
| Total Capital (to risk weighted assets) |  | 49,491,820 | 13.86\% | 28,566,320 | 8.00\% | 35,707,900 | 10.00\% |

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## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

This report contains certain forward-looking statements and information relating to the Company that are based on the beliefs of management as well as assumptions made by and information currently available to management. In addition, in those and other portions of this document, the words "anticipate," "believe," "estimate," "intend," "should" and similar expressions, or the negative thereof, as they relate to the Company or the Company's management, are intended to identify forward-looking statements. Such statements reflect the current views of the Company with respect to future-looking events and are subject to certain risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize or should underlying assumptions prove incorrect, actual results may vary materially from those described herein as anticipated, believed, estimated, expected or intended. The Company does not intend to update these forward-looking statements.

The Company's primary business consists of attracting deposits from the general public through a variety of deposit programs and investing such deposits principally in first mortgage loans secured by residential properties in the Company's primary market area. The Company also originates a variety of consumer loans, predominately home equity loans and lines of credit also secured by residential properties in the Company's primary lending area. The Company serves its customers through its full-service branch network as well as through remote ATM locations, the internet and telephone banking.

## Critical Accounting Policies and Judgments

The Company's consolidated financial statements are prepared based on the application of certain accounting policies. Certain of these policies require numerous estimates and strategic or economic assumptions that may prove inaccurate or subject to variations and may significantly affect the Company's reported results and financial position for the period or in future periods. Changes in underlying factors, assumptions, or estimates in any of these areas could have a material impact on the Company's future financial condition and results of operations.

Analysis and Determination of the Allowance for Loan Losses - The allowance for loan losses is a valuation allowance for probable losses inherent in the loan portfolio. The Company evaluates the need to establish allowances against losses on loans on a monthly basis. When additional allowances are necessary, a provision for loan losses is charged to earnings.

Our methodology for assessing the appropriateness of the allowance for loan losses consists of three key elements: (1) specific allowances for certain impaired or collateral-dependent loans; (2) a general valuation allowance on certain identified problem loans; and (3) a general valuation allowance on the remainder of the loan portfolio. Although we determine the amount of each element of the allowance separately, the entire allowance for loan losses is available for the entire portfolio.

Specific Allowance Required for Certain Impaired or Collateral-Dependent Loans: We establish an allowance for certain impaired loans for the amounts by which the collateral value or observable market price are lower than the carrying value of the loan. Under current accounting guidelines, a loan is defined as impaired when, based on current information and events, it is probable that a creditor will be unable to collect all amounts due under the contractual terms of the loan agreement. At December 31, 2005, no loans were considered impaired.

General Valuation Allowance on Certain Identified Problem Loans - We also establish a general allowance for classified loans that do not have an individual allowance. We segregate these loans by loan category and assign allowance percentages to each category based on inherent losses associated with each type of lending and consideration that these loans, in the aggregate, represent an above-average credit risk and that more of these loans will prove to be uncollectible compared to loans in the general portfolio.

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General Valuation Allowance on the Remainder of the Loan Portfolio - We establish another general allowance for loans that are not classified to recognize the inherent losses associated with lending activities, but which, unlike specific allowances, has not been allocated to particular problem assets. This general valuation allowance is determined by segregating the loans by loan category and assigning allowance percentages based on our historical loss experience, delinquency trends and management's evaluation of the collectibility of the loan portfolio. The allowance may be adjusted for significant factors that, in management's judgment, affect the collectibility of the portfolio as of the evaluation date. These significant factors may include changes in lending policies and procedures, page -13-
changes in existing general economic and business conditions affecting our primary lending areas, credit quality trends, collateral value, loan volumes and concentrations, seasoning of the loan portfolio, recent loss experience in particular segments of the portfolio, duration of the current business cycle and bank regulatory examination results. The applied loss factors are reevaluated monthly to ensure their relevance in the current economic environment.

## Changes in Financial Position for the Three Month Period Ended December 31, 2005

Total assets at December 31, 2005 were $\$ 766.6$ million, a decrease of $\$ 346,000$ for the three month period then ended. The decrease was primarily the result of normal principal repayments in mortgage-backed securities held to maturity of $\$ 12.2$ million and normal redemption of Federal Home Loan Bank stock, partially offset by an increase in investment securities held to maturity of $\$ 13.7$ million.

During the three-month period ended December 31, 2005, total deposits increased by $\$ 10.5$ million to $\$ 429.5$ million. Advances from borrowers for taxes and insurance also increased by $\$ 1.8$ million. There was also a decrease in advances from Federal Home Loan Bank of $\$ 13.5$ million due to the growth of deposits and normal cash flows.

## Comparisons of Results of Operations for the Three Month Period Ended December 31, 2005 with the Three Month Period Ended December 31, 2004

## Net Interest Income

The decrease in the net interest income for the three-month period ended December 31, 2005 when compared to the same period in 2004 can be attributed to the decrease in interest rate spread from $1.68 \%$ in 2004 to $1.45 \%$ in 2005 . Net interest income was $\$ 3.0$ million for the three-month period ended December 31, 2005 compared to $\$ 3.2$ million for the comparable period in 2004. The decrease in net interest income was primarily a result of an increase in the average rate paid on interest bearing-liabilities from $3.21 \%$ in 2004 to $3.64 \%$ in 2005 and an increase in the average balance from $\$ 666.8$ million in 2004 to $\$ 705.8$ million in 2005. This was partially offset by an increase in the yield earned on assets from $4.89 \%$ in 2004 to $5.09 \%$ in 2005 along with an increase in the average balance from $\$ 701.1$ million in 2004 to $\$ 743.3$ million in 2005.

## Non-Interest Income

Non-interest income decreased to $\$ 329,000$ for the three-month period ended December 31, 2005 from $\$ 406,000$ for the comparable period in 2004. The decrease is primarily due to the fact that the Company had a gain on sale of investment securities available for sale of $\$ 64,000$ in 2004 and no gain on sale of investment securities available for sale in 2005.

## Non-Interest Expenses

For the three month period ended December 31, 2005, non-interest expenses increased by $\$ 14,000$ or $0.7 \%$ to $\$ 1.97$ million compared to $\$ 1.96$ million for the same period in 2004. Management believes that these are reasonable increases in the cost of operations after considering the impact of the $5.5 \%$ growth in the assets of the Company since December 31, 2004. The annualized ratio of non-interest expenses to average assets for the three month period ended December 31, 2005 and 2004 was $1.03 \%$ and $1.08 \%$, respectively.

## Income Taxes

The Company made provisions for income taxes of $\$ 316,000$ for the three-month period ended December 31, 2005 compared to $\$ 427,000$ for the comparable period in 2004. These provisions are based on the levels of taxable income.

[^1]
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## Liquidity and Capital Recourses

For a financial institution, liquidity is a measure of the ability to fund customers' needs for loans and deposit withdrawals. Harleysville Savings Bank regularly evaluates economic conditions in order to maintain a strong liquidity position. One of the most significant factors considered by management when evaluating liquidity requirements is the stability of the Bank's core deposit base. In addition to cash, the Bank maintains a portfolio of short-term investments to meet its liquidity requirements. Harleysville Savings also relies upon cash flow from operations and other financing activities, generally short-term and long-term debt. Liquidity is also provided by investing activities including the repayment and maturity of loans and investment securities as well as the management of asset sales when considered necessary. The Bank also has access to and sufficient assets to secure lines of credit and other borrowings in amounts adequate to fund any unexpected cash requirements.

As of December 31, 2005, the Company had $\$ 51.7$ million in commitments to fund loan originations, disburse loans in process and meet other obligations. Management anticipates that the majority of these commitments will be funded within the next six months by means of normal cash flows and new deposits. The amount of certificate accounts, which are scheduled to mature during the 12 months ending December 31, 2006, is $\$ 143.6$ million. Management expects that a substantial portion of these maturing deposits will remain as accounts in the Company.

The Company invests excess funds in overnight deposits and other short-term interest-earning assets, which provide liquidity to meet lending requirements. The Company also has available borrowings with the Federal Home Loan Bank of Pittsburgh up to the Company's maximum borrowing capacity, which was $\$ 563.5$ million at December 31, 2005 of which $\$ 283.8$ million was outstanding at December 31, 2005.

The Bank's net income for the three months ended December 31, 2005 of $\$ 1,081,192$ increased the Bank's stockholders' equity to $\$ 48.2$ million or $6.3 \%$ of total assets. This amount is well in excess of the Bank's minimum regulatory capital requirement.

## Proposed FASB

In July 2005, the FASB issued an exposure draft on a proposed interpretation of SFAS No. 109, "Accounting for Income Taxes." This exposure draft is designed to end the diverse accounting methods used for accounting for uncertain tax positions. The proposed model is a benefit recognition model and stipulates that a benefit from a tax position should only be recorded when it is probable. The benefit should be recorded at management's best estimate. The proposed interpretation would be effective as of the end of the first annual period after December 15, 2005. Any changes to net assets as a result of applying the proposed interpretation would be recorded as a cumulative effect of a change in accounting principle. Management is in the process of assessing the impact this interpretation will have on its financial statements

## Item 3.Quantitative and Qualitative Disclosures About Market Risk

The Company has instituted programs designed to decrease the sensitivity of its earnings to material and prolonged increases in interest rates. The principal determinant of the exposure of the Company's earnings to interest rate risk is the timing difference between the repricing or maturity of the Company's interest-earning assets and the repricing or maturity of its interest-bearing liabilities. If the maturities of such assets and liabilities were perfectly matched, and if the interest rates borne by its assets and liabilities were equally flexible and moved concurrently, neither of which is the case, the impact on net interest income of rapid increases or decreases in interest rates would be minimized. The Company's asset and liability management policies seek to increase the interest rate sensitivity by shortening the repricing intervals and the maturities of the Company's interest-earning assets. Although management of the Company believes that the steps taken have reduced the Company's overall vulnerability to increases in interest rates, the Company remains vulnerable to material and prolonged increases in interest rates during periods in which its interest rate sensitive liabilities exceed its interest rate sensitive assets.

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The authority and responsibility for interest rate management is vested in the Company's Board of Directors. The Chief Executive Officer implements the Board of Directors' policies during the day-to-day operations of the Company. Each month, the Chief Financial Officer ("CFO") presents the Board of Directors with a report, which outlines the Company's asset and liability "gap" position in various time periods. The "gap" is the difference between interest- earning assets and interest-bearing liabilities which mature or reprice over a given time period.
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The CFO also meets weekly with the Company's other senior officers to review and establish policies and strategies designed to regulate the Company's flow of funds and coordinate the sources, uses and pricing of such funds. The first priority in structuring and pricing the Company's assets and liabilities is to maintain an acceptable interest rate spread while reducing the effects of changes in interest rates and maintaining the quality of the Company's assets.

The following table summarizes the amount of interest-earning assets and interest-bearing liabilities outstanding as of December 31, 2005, which are expected to mature, prepay or reprice in each of the future time periods shown. Except as stated below, the amounts of assets or liabilities shown which mature or reprice during a particular period were determined in accordance with the contractual terms of the asset or liability. Adjustable and floating-rate assets are included in the period in which interest rates are next scheduled to adjust rather than in the period in which they are due, and fixed-rate loans and mortgage-backed securities are included in the periods in which they are anticipated to be repaid.

The passbook accounts, negotiable order of withdrawal ("NOW") accounts, interest bearing accounts, and money market deposit accounts, are included in the "Over 5 Years" categories based on management's beliefs that these funds are core deposits having significantly longer effective maturities based on the Company's retention of such deposits in changing interest rate environments.

Generally, during a period of rising interest rates, a positive gap would result in an increase in net interest income while a negative gap would adversely affect net interest income. Conversely, during a period of falling interest rates, a positive gap would result in a decrease in net interest income while a negative gap would positively affect net interest income. However, the following table does not necessarily indicate the impact of general interest rate movements on the Company's' net interest income because the repricing of certain categories of assets and liabilities is discretionary and is subject to competitive and other pressures. As a result, certain assets and liabilities indicated as repricing within a stated period may in fact reprice at different rate levels.

|  | 1 Year or less |  | 1 to 3 <br> Years |  | 3 to 5 <br> Years |  | Over 5 Years |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-earning assets |  |  |  |  |  |  |  |  |  |  |
| Mortgage loans | \$ | 36,475 | \$ | 56,440 | \$ | 42,757 | \$ | 134,982 | \$ | 270,654 |
| Mortgage-backed securities |  | 85,396 |  | 85,247 |  | 41,771 |  | 40,131 |  | 252,545 |
| Consumer and other loans |  | 58,348 |  | 24,571 |  | 8,511 |  | 11,648 |  | 103,078 |
| Investment securities and other investments |  | 29,399 |  | 3,414 |  | 21,698 |  | 82,872 |  | 137,383 |
| Total interest-earning assets |  | 209,618 |  | 169,672 |  | 114,737 |  | 269,633 |  | 763,660 |


| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Passbook and Club accounts |  | - |  | - |  | - |  | 3,459 |  | 3,459 |
| NOW and checking accounts |  | - |  | - |  | - |  | 32,019 |  | 32,019 |
| Money Market Deposit accounts |  | 21,447 |  | - |  | - |  | 48,725 |  | 70,172 |
| Choice Savings |  | - |  |  |  |  |  | - |  | - |
| Certificate accounts |  | 143,554 |  | 153,919 |  | 16,739 |  | - |  | 314,212 |
| Borrowed money |  | 68,021 |  | 84,443 |  | 31,549 |  | 99,778 |  | 283,791 |
| Total interest-bearing liabilities |  | 233,022 |  | 238,362 |  | 48,288 |  | 183,981 |  | 703,653 |
| Repricing GAP during the period | \$ | $(23,404)$ | \$ | $(68,690)$ | \$ | 66,449 |  | 85,652 | \$ | 60,007 |
| Cumulative GAP | \$ | $(23,404)$ | \$ | $(92,094)$ | \$ | $(25,645)$ |  | 60,007 |  |  |

Ratio of GAP during the period to $\begin{array}{lllll}\text { total assets } & -3.05 \% & -8.96 \% & 8.67 \% & 11.17 \%\end{array}$

| Ratio of cumulative GAP to total <br> assets | $-3.05 \%$ | $-12.01 \%$ | $-3.35 \%$ | $7.83 \%$ |
| :--- | :--- | :--- | :--- | :--- | page - 16 -

## Item 4. Controls and Procedures

Our management evaluated, with the participation of our Chief Executive Officer and Chief Financial Officer, the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this report. Based on such evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and regulations and are operating in an effective manner.

No change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15(d)-15(f) under the Securities Exchange Act of 1934) occurred during the most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## Part II OTHER INFORMATION

## Item 1. Legal Proceedings

Not applicable.
Item 1A. Risk Factors
Not applicable.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table presents the repurchasing activity of the stock repurchase program during the first quarter of fiscal 2006:
$\left.\begin{array}{lllll} & & \begin{array}{c}\text { Total Number } \\ \text { of Shares } \\ \text { Purchased as } \\ \text { Part of Publicly } \\ \text { Announced } \\ \text { Plans or } \\ \text { Programs }\end{array} & \begin{array}{c}\text { Maximum Number } \\ \text { of Shares that May } \\ \text { Yet Be Purchased }\end{array} \\ \text { Under the Plans or } \\ \text { Programs(1) }\end{array}\right]$

Notes to this table:
(a)On June 18, 2003, the Company announced its current program to repurchase up to $5.0 \%$ of the outstanding shares of Common Stock of the Company, or 191,667 shares.
(b) The program does not have an expiration date and all shares are purchased in the open market.

Item 3. Defaults upon Senior Securities
Not applicable.
Item 4. Submission of Matters to a Vote of Security Holders
Not applicable.
Item 5. Other information.
Not applicable.

## Item 6. Exhibits and Reports on Form 8-K

| 31.1 | Certification of Chief Executive <br> Officer |
| :--- | :--- |
| 31.2 | Certification of Chief Financial <br> Officer |
| 32.0 | Section 1350 Certification of Chief Executive Officer and Chief Financial <br> Officer |

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## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## HARLEYSVILLE SAVINGS FINANCIAL CORPORATION

Date: February 10, 2006

Date: February 10, 2006
By: /s/ Brendan J. McGill
Brendan J. McGill
Chief Executive Officer
Senior Vice President
Treasurer and Chief Financial
Officer


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