REPUBLIC BANCORP INC /KY
Form 10-Q
May 10, 2016

**Table of Contents** 

**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 10-Q

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended March 31, 2016

or

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File Number: 0-24649

DED	IIDI	IC D	ANTO	CDD	INIC
KEP	$\cup$ DL	IC D	AINC	ORP.	IINC.

(Exact name of registrant as specified in its charter)

Kentucky 61-0862051

(State of other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

601 West Market Street, Louisville, Kentucky (Address of principal executive offices) 40202 (Zip Code)

Registrant's telephone number, including area code: (502) 584-3600

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The number of shares outstanding of the registrant's Class A Common Stock and Class B Common Stock, as of April $30, 2016$ , was $18,659,147$ and $2,245,250$ .

## Table of Contents

## TABLE OF CONTENTS

<u>PART I</u>	<u>— FINANCIAL INFORMATIO</u> N	
Item 1.	Financial Statements.	3
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations.	61
Item 3.	Quantitative and Qualitative Disclosures about Market Risk.	93
Item 4.	Controls and Procedures.	93
PART I	I — OTHER INFORMATION	
Item 1.	Legal Proceedings.	93
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds.	93
Item 6.	Exhibits.	94
	<u>SIGNATURES</u>	95
2		

## Table of Contents

### PART I — FINANCIAL INFORMATION

Item 1. Financial Statements.

## CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(in thousands)

ASSETS	March 31, 2016	December 31, 2015
Cash and cash equivalents Securities available for sale Securities held to maturity (fair value of \$37,834 in 2016 and \$39,196 in 2015) Mortgage loans held for sale, at fair value Other loans held for sale, at the lower of cost or fair value Loans Allowance for loan and lease losses Loans, net Federal Home Loan Bank stock, at cost Premises and equipment, net Premises, held for sale Goodwill Other real estate owned Bank owned life insurance Other assets and accrued interest receivable	\$ 198,172 518,764 37,841 7,148 981 3,351,969 (31,475) 3,320,494 28,208 29,125 1,152 10,168 1,280 53,156 40,276	\$ 210,082 517,058 38,727 4,083 514 3,326,610 (27,491) 3,299,119 28,208 29,921 1,185 10,168 1,220 52,817 37,187
TOTAL ASSETS	\$ 4,246,765	\$ 4,230,289
LIABILITIES		
Deposits: Noninterest-bearing Interest-bearing Total deposits	\$ 800,946 1,935,700 2,736,646	\$ 634,863 1,852,614 2,487,477
Securities sold under agreements to repurchase and other short-term borrowings Federal Home Loan Bank advances Subordinated note Other liabilities and accrued interest payable	319,893 517,500 41,240 39,929	395,433 699,500 41,240 30,092

Total liabilities	3,655,208	3,653,742
Commitments and contingent liabilities (Footnote 10)	_	
STOCKHOLDERS' EQUITY		
Preferred stock, no par value Class A Common Stock and Class B Common Stock, no par value Additional paid in capital Retained earnings Accumulated other comprehensive income	4,915 137,205 446,309 3,128	4,915 136,910 432,673 2,049
Total stockholders' equity	591,557	576,547
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 4,246,765	\$ 4,230,289

See accompanying footnotes to consolidated financial statements.

## Table of Contents

# CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(in thousands, except per share data)

	Three Months Ended March 31, 2016 2015	
INTEREST INCOME:		
Loans, including fees Taxable investment securities Federal Home Loan Bank stock and other Total interest income	\$ 41,429 5 1,855 731 44,015	\$ 31,591 1,773 397 33,761
INTEREST EXPENSE:		
Deposits Securities sold under agreements to repurchase and other short-term borrowings Federal Home Loan Bank advances Subordinated note Total interest expense	1,392 25 2,953 211 4,581	1,144 38 2,928 629 4,739
NET INTEREST INCOME	39,434	29,022
Provision for loan and lease losses	5,186	185
NET INTEREST INCOME AFTER PROVISION FOR LOAN AND LEASE LOSSES	34,248	28,837
NONINTEREST INCOME:		
Service charges on deposit accounts  Net refund transfer fees  Mortgage banking income Interchange fee income Republic Processing Group program fees Net gains (losses) on other real estate owned Increase in cash surrender value of bank owned life insurance Other Total noninterest income  NONINTEREST EXPENSES:	3,140 17,078 1,261 2,123 319 248 339 413 24,921	3,039 15,335 1,353 2,194 228 (119) 349 607 22,986
Salaries and employee benefits Occupancy and equipment, net Communication and transportation	17,083 5,419 1,073	15,277 5,201 1,046

Marketing and development	507	585
FDIC insurance expense	658	674
Bank franchise tax expense	2,451	2,401
Data processing	1,333	966
Interchange related expense	904	1,007
Supplies	449	361
Other real estate owned expense	80	219
Legal and professional fees	823	1,615
Other	1,761	1,722
Total noninterest expenses	32,541	31,074
INCOME BEFORE INCOME TAX EXPENSE	26,628	20,749
INCOME TAX EXPENSE	8,893	6,961
NET INCOME	\$ 17,735	\$ 13,788
BASIC EARNINGS PER SHARE:		
Class A Common Stock	\$ 0.86	\$ 0.66
Class B Common Stock	0.78	0.65
DILUTED EARNINGS PER SHARE:		
Class A Common Stock	\$ 0.85	\$ 0.66
Class B Common Stock	0.77	0.64
DIVIDENDS DECLARED PER COMMON SHARE:		
Class A Common Stock	\$ 0.198	\$ 0.187
Class B Common Stock	0.180	0.170

See accompanying footnotes to consolidated financial statements.

## Table of Contents

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

(in thousands)

	Three Mont March 31, 2016	ths Ended 2015
Net income	\$ 17,735	\$ 13,788
OTHER COMPREHENSIVE INCOME		
Change in fair value of derivatives used for cash flow hedges	(571)	(396)
Reclassification amount for derivative losses realized in income	87	101
Change in unrealized gain (loss) on securities available for sale	2,292	1,238
Change in unrealized gain on security available for sale for which a portion of an		
other-than-temporary impairment has been recognized in earnings	(149)	(22)
Net unrealized gains	1,659	921
Tax effect	(580)	(322)
Total other comprehensive income, net of tax	1,079	599
COMPREHENSIVE INCOME	\$ 18,814	\$ 14,387

See accompanying footnotes to consolidated financial statements.

## Table of Contents

# CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (UNAUDITED)

## THREE MONTHS ENDED MARCH 31, 2016

(in thousands)	Common Stock Class A Shares Outstanding	Class B Shares Outstanding	Amount	Additional Paid In Capital	Retained Earnings	Accumula Other Comprehe Income	ited Total en <b>Sitœ</b> kholders' Equity
Balance, January 1, 2016	18,652	2,245	\$ 4,915	\$ 136,910	\$ 432,673	\$ 2,049	\$ 576,547
Net income	_	_		_	17,735	_	17,735
Net change in accumulated other comprehensive income	_	_	_	_	_	1,079	1,079
Dividends declared Common Stock: Class A Shares Class B Shares					(3,695) (404)		(3,695) (404)
Stock options exercised, net of shares redeemed	3	_	_	55	_	_	55
Net change in notes receivable on Class A Common Stock	_	_	_	(83)	_	_	(83)
Deferred director compensation expense - Class A Common Stock	4	_	_	62			62
Stock based compensation expense - performance	_	_	_	127	_	_	127

## stock units

Stock based compensation expense - restricted stock	_	_	_	72	_	_	72
Stock based compensation expense - stock options	_	_	_	62	_	_	62
Balance, March 31, 2016	18,659	2,245	\$ 4,915	\$ 137,205	\$ 446,309	\$ 3,128	\$ 591,557

See accompanying footnotes to consolidated financial statements.

## Table of Contents

# CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(in thousands)

	Three Months Ended March 31,	
ODED ATTING A CITINUTES	2016	2015
OPERATING ACTIVITIES: Net income	¢ 17.725	¢ 12 700
	\$ 17,735	\$ 13,788
Adjustments to reconcile net income to net cash provided by operating activities: Amortization on investment securities, net	135	154
Accretion on loans, net	(873)	(310)
Depreciation of premises and equipment	1,716	1,577
Amortization of mortgage servicing rights	305	338
Provision for loan and lease losses	5,186	185
Net gain on sale of mortgage loans held for sale	(1,095)	(1,222)
Origination of mortgage loans held for sale	(36,992)	(45,835)
Proceeds from sale of mortgage loans held for sale	35,022	40,697
Origination of other loans held for sale	(44,068)	(2,071)
Proceeds from sale of other loans held for sale	43,601	2,071
Net gain realized on sale of other real estate owned	(248)	(365)
Writedowns of other real estate owned	<del>-</del>	484
Deferred director compensation expense - Company Stock	62	67
Stock based compensation expense	261	78
Increase in cash surrender value of bank owned life insurance	(339)	(349)
Net change in other assets and liabilities:		, ,
Accrued interest receivable	(180)	(78)
Accrued interest payable	54	9
Other assets	(2,390)	1,127
Other liabilities	7,878	6,329
Net cash provided by operating activities	25,770	16,674
INVESTING ACTIVITIES:		
Purchases of securities available for sale	(370,084)	(767,299)
Proceeds from calls, maturities and paydowns of securities available for sale	370,390	740,141
Proceeds from calls, maturities and paydowns of securities held to maturity	882	850
Net change in outstanding warehouse lines of credit	(7,257)	(103,724)
Purchase of loans, including premiums paid	(23,188)	(19,531)
Net change in other loans	4,274	10,370
Proceeds from sales of other real estate owned	588	2,630
Net purchases of premises and equipment	(887)	(374)
Net cash used in investing activities	(25,282)	(136,937)
FINANCING ACTIVITIES:		
Net change in deposits	249,169	322,035
	(75,540)	(23,574)

Net change in securities sold under agreements to repurchase and other short-term		
borrowings		
Payments of Federal Home Loan Bank advances	(182,000)	(198,000)
Proceeds from Federal Home Loan Bank advances		87,000
Net proceeds from Common Stock options exercised	55	119
Cash dividends paid	(4,082)	(3,846)
Net cash provided by (used in) financing activities	(12,398)	183,734
NET CHANGE IN CASH AND CASH EQUIVALENTS	(11,910)	63,471
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	210,082	72,878
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 198,172	\$ 136,349
SUPPLEMENTAL DISCLOSURES OF CASHFLOW INFORMATION:		
Cash paid during the period for:		
Interest	\$ 4,527	\$ 4,730
Income taxes	156	585
SUPPLEMENTAL NONCASH DISCLOSURES:		
Transfers from loans to real estate acquired in settlement of loans	\$ 656	\$ 332
Loans provided for sales of other real estate owned	256	2,090

See accompanying footnotes to consolidated financial statements.

#### **Table of Contents**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – MARCH 31, 2016 and 2015 AND DECEMBER 31, 2015 (UNAUDITED)

#### 1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation — The consolidated financial statements include the accounts of Republic Bancorp, Inc. (the "Parent Company") and its wholly-owned subsidiaries, Republic Bank & Trust Company ("RB&T" or the "Bank") and Republic Insurance Services, Inc. (the "Captive"). The Bank is a Kentucky-based, state chartered non-member financial institution. The Captive is a wholly-owned insurance subsidiary of the Company that provides property and casualty insurance coverage to the Company and the Bank as well as eight other third-party insurance captives for which insurance may not be available or economically feasible. Republic Bancorp Capital Trust ("RBCT") is a Delaware statutory business trust that is a wholly-owned unconsolidated finance subsidiary of Republic Bancorp, Inc. All companies are collectively referred to as "Republic" or the "Company." All significant intercompany balances and transactions are eliminated in consolidation.

The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, the financial statements do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for fair presentation have been included. Operating results for the three months ended March 31, 2016 are not necessarily indicative of the results that may be expected for the year ending December 31, 2016. For further information, refer to the consolidated financial statements and footnotes thereto included in Republic's Form 10-K for the year ended December 31, 2015.

As of March 31, 2016, the Company was divided into four distinct business operating segments: Traditional Banking, Warehouse Lending ("Warehouse"), Mortgage Banking and Republic Processing Group ("RPG"). Management considers the first three segments to collectively constitute "Core Bank" or "Core Banking" activities. The RPG segment includes the following divisions: Tax Refund Solutions ("TRS"), Refund Payment Solutions ("RPS") and Republic Credit Solutions ("RCS"). TRS generates the majority of RPG's income, with the relatively smaller divisions of RPG, RPS and RCS, considered immaterial for separate and independent segment reporting. All divisions of the RPG segment operate through the Bank.

#### **Table of Contents**

Core Bank (includes Traditional Banking, Warehouse Lending and Mortgage Banking segments)

The Traditional Banking segment provides traditional banking products primarily to customers in the Company's market footprint. As of March 31, 2016, in addition to Internet Banking and Correspondent Lending delivery channels, Republic had 40 full-service banking centers with locations as follows:

- · Kentucky 32
- · Metropolitan Louisville 19
- · Central Kentucky 8
- · Elizabethtown 1
- · Frankfort 1
- · Georgetown 1
- · Lexington 4
- · Shelbyville 1
- · Western Kentucky 2
- · Owensboro 2
- · Northern Kentucky 3
- · Covington 1
- · Florence 1
- · Independence 1
- · Southern Indiana 3
- · Floyds Knobs 1
- · Jeffersonville 1
- · New Albany 1
- · Metropolitan Tampa, Florida 2
- · Metropolitan Cincinnati, Ohio 1
- · Metropolitan Nashville, Tennessee 2

Republic's headquarters are located in Louisville, which is the largest city in Kentucky based on population.

Core Banking results of operations are primarily dependent upon net interest income, which represents the difference between the interest income and fees on interest-earning assets and the interest expense on interest-bearing liabilities. Principal interest-earning Core Banking assets represent investment securities and commercial and consumer loans primarily secured by real estate and/or personal property. Interest-bearing liabilities primarily consist of interest-bearing deposit accounts, securities sold under agreements to repurchase, as well as short-term and long-term borrowing sources. Federal Home Loan Bank ("FHLB") advances have traditionally been a significant borrowing source for the Bank.

Other sources of Core Banking income include service charges on deposit accounts, debit and credit card interchange fee income, title insurance commissions, fees charged to clients for trust services, increases in the cash surrender value

of Bank Owned Life Insurance ("BOLI") and revenue generated from Mortgage Banking activities. Mortgage Banking activities represent both the origination and sale of loans in the secondary market and the servicing of loans for others, primarily the Federal Home Loan Mortgage Corporation ("Freddie Mac" or "FHLMC").

Core Banking operating expenses consist primarily of salaries and employee benefits, occupancy and equipment expenses, communication and transportation costs, data processing, interchange related expenses, marketing and development expenses, Federal Deposit Insurance Corporation ("FDIC") insurance expense, franchise tax expense and various other general and administrative costs. Core Banking results of operations are significantly impacted by general economic and competitive conditions, particularly changes in market interest rates, government laws and policies and actions of regulatory agencies.

The Core Bank provides short-term, revolving credit facilities to mortgage bankers across the Nation through its Warehouse segment in the form of warehouse lines of credit. These credit facilities are secured by single family, first lien residential real estate loans. Outstanding balances on these credit facilities may be subject to significant fluctuations consistent with the overall market demand for mortgage loans.

#### **Table of Contents**

Primarily from its Warehouse clients, the Core Bank acquires for investment single family, first lien mortgage loans that meet the Core Bank's specifications through its Correspondent Lending channel. Substantially all loans purchased through the Correspondent Lending channel are purchased at a premium.

#### Republic Processing Group

Tax Refund Solutions division — Republic, through its TRS division, is one of a limited number of financial institutions that facilitates the receipt and payment of federal and state tax refund products through third-party tax preparers located throughout the Nation, as well as tax-preparation software providers. Substantially all of the business generated by the TRS division occurs in the first half of the year. The TRS division traditionally operates at a loss during the second half of the year, during which time the division incurs costs preparing for the upcoming year's first quarter tax season.

Refund Transfers ("RTs") are products whereby a tax refund is issued to the taxpayer after the Bank has received the refund from the federal or state government. There is no credit risk or borrowing cost associated with these products because they are only delivered to the taxpayer upon receipt of the tax refund directly from the governmental paying authority. Fees earned on RTs, net of rebates, are reported as noninterest income under the line item "Net refund transfer fees."

TRS offered its new Easy Advance ("EA") tax credit product during the first quarter of 2016. The EA product had the following features during the period it was offered through February 29, 2016:

- · An advance amount of \$750 per taxpayer customer;
- · No fee for the EA charged to the taxpayer customer;
- · All fees for the product were paid by the tax preparer or tax software company (collectively, the "Tax Providers") with a restriction prohibiting the Tax Providers from passing along the fees to the taxpayer customer;
- · No requirement that the taxpayer customer pay for another bank product, such as an RT;
- · Multiple funds disbursement methods, including direct deposit, prepaid card, check or the Walmart Direct2Cash® product, based on the taxpayer customer's election;
- · Repayment to the Bank was deducted from the taxpayer customer's tax refund proceeds; and
- · If an insufficient refund to repay the EA occurred:
- o there was no recourse to the taxpayer customer,
- o no negative credit reporting on the taxpayer customer, and
- o no collection efforts against the taxpayer customer.

Fees paid by the Tax Providers to the Company for the EA product are reported as interest income on loans under the line item "Loans, including fees." EAs during the first quarter of 2016 were generally repaid within three weeks after the taxpayer customer's tax return was submitted to the applicable tax authority. Unpaid EAs are generally charged-off within 81 days after the taxpayer customer's tax return is submitted to the applicable tax authority.

Republic Payment Solutions division — The RPS division is an issuing bank offering general-purpose reloadable prepaid cards through third-party program managers.

The Company reports fees related to RPS programs under "Republic Processing Group program fees." Additionally, the Company's portion of interchange revenue generated by prepaid card transactions is reported as noninterest income under "Interchange fee income."

Republic Credit Solutions division — The RCS division offers short-term consumer credit products. In general, the credit products are unsecured, small dollar consumer loans with maturities of 30-days-or-more, and are dependent on various factors including the consumer's ability to repay. Depending on the structure of the RCS loan product, up to 100% of the loans originated may be sold. The RCS division sold \$44 million and \$2 million of short-term consumer loans during the first three months of 2016 and 2015.

The Company reports RCS loans originated for investment under "Loans," while loans originated for sale are reported under "Other loans held for sale." The RCS loans that are held for sale are carried at the lower of cost or fair value. The Company reports interest income and loan origination fees earned on RCS loans under "Loans, including fees," while any premiums or discounts related to RCS loans that are sold are reported as noninterest income under "Republic Processing Group program fees."

#### **Table of Contents**

Accounting Standards Update ("ASU") ASU No. 2016-2, Leases (Topic 842)

This ASU is a standard that applies to all lease contracts. A lease contract is defined as a contract, or part of a contract, that conveys the right to control the use of an asset for a period in exchange for consideration. Most leases are considered operating leases, which are not accounted for on the lessees' balance sheets. The significant change under this ASU is that those operating leases will be recorded on the balance sheet.

Under this ASU, after determining that a contract contains a lease, a lessee will need to evaluate whether the lease is a finance or an operating lease at the commencement of a new lease and upon change in the lease term or change in the lessee's option to purchase the asset. The classification criteria for distinguishing between finance leases and operating leases under this ASU are substantially similar to the classification criteria for distinguishing between capital leases and operating leases under previous GAAP. All leases, whether finance or operating, will be on balance sheet unless they are subject to a short-term (12 months or less) lease accounting policy election. The lease term includes periods subject to an option to extend the lease if the lessee is reasonably certain to exercise that option. This means leases of 12 months or less with extension options that meet that criteria will be recorded on the balance sheet.

Finance leases under this ASU will recognize amortization expense on the asset separately from interest expense on the liability, similar to capital lease guidance under existing GAAP. Operating leases under this ASU will recognize lease expense that includes amortization expense on the leased asset and interest on the liability.

The amendments in this ASU are effective for fiscal years beginning after December 15, 2018, and interim periods within those fiscal years. The Company is a lessee for a material level of operating leases and is analyzing the impact of this ASU on its consolidated financial statements.

#### **Table of Contents**

#### 2. PENDING BUSINESS ACQUISITION

Effective October 6, 2015, the Company and Cornerstone Bancorp, Inc. ("Cornerstone"), the parent company of Cornerstone Community Bank ("CCB"), entered into an Agreement and Plan of Merger (the "Agreement") pursuant to which the Company will acquire Cornerstone, with CCB merging into RB&T. Cornerstone and CCB are headquartered in St. Petersburg, Florida.

Under the terms of the Agreement, the Company will acquire all of Cornerstone's outstanding common stock in an all-cash transaction, resulting in a total cash payment to Cornerstone's existing shareholders and stock option holders of approximately \$32 million. The Company will fund the cash payment through existing resources on-hand.

The acquisition is expected to close during the second quarter of 2016. On March 31, 2016, Cornerstone operated four banking centers in the Tampa, Florida metropolitan statistical area, with approximately \$250 million in total assets, approximately \$190 million in loans and approximately \$210 million in deposits.

#### 3. INVESTMENT SECURITIES

Securities Available for Sale

The gross amortized cost and fair value of securities available for sale and the related gross unrealized gains and losses recognized in accumulated other comprehensive income ("AOCI") were as follows:

March 31, 2016 (in thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
U.S. Treasury securities and U.S. Government				
agencies	\$ 286,518	\$ 1,331	\$ (7)	\$ 287,842
Private label mortgage backed security	4,037	946		4,983
Mortgage backed securities - residential	93,333	3,224	(36)	96,521
Collateralized mortgage obligations	108,057	906	(499)	108,464
Freddie Mac preferred stock	_	166		166

Mutual fund	2,500	35	_	2,535
Corporate bonds	15,007	_	(154)	14,853
Trust preferred security	3,416	_	(16)	3,400
Total securities available for sale	\$ 512,868	\$ 6,608	\$ (712)	\$ 518,764

December 31, 2015 (in thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
U.S. Treasury securities and U.S. Government				
agencies	\$ 286,914	\$ 59	\$ (494)	\$ 286,479
Private label mortgage backed security	4,037	1,095	_	5,132
Mortgage backed securities - residential	88,968	3,395	(95)	92,268
Collateralized mortgage obligations	113,972	748	(1,052)	113,668
Freddie Mac preferred stock		173	_	173
Mutual fund	1,000	11	_	1,011
Corporate bonds	15,009	16	(103)	14,922
Trust preferred security	3,405	_	_	3,405
Total securities available for sale	\$ 513,305	\$ 5,497	\$ (1,744)	\$ 517,058

### **Table of Contents**

Securities Held to Maturity

The carrying value, gross unrecognized gains and losses, and fair value of securities held to maturity were as follows:

March 31, 2016 (in thousands)	rrying llue	Gro Unr Gair	ecognized	Gro Uni Los	recognized	Fa Va	ir alue
U.S. Treasury securities and U.S. Government agencies  Mortgage backed securities - residential  Collateralized mortgage obligations  Corporate bonds  Total securities held to maturity	\$ 513 52 32,276 5,000 37,841	\$	3 6 139 — 148	\$		\$	516 58 32,357 4,903 37,834
December 31, 2015 (in thousands)	arrying alue	Gro Uni Gai	recognized		oss recognized sses	Fa Va	ir alue
U.S. Treasury securities and U.S. Government agencies  Mortgage backed securities - residential  Collateralized mortgage obligations  Corporate bonds  Total securities held to maturity	\$ 515 53 33,159 5,000 38,727	\$ \$	1 6 464 — 471	\$		\$	516 59 33,623 4,998 39,196

At March 31, 2016 and December 31, 2015, there were no holdings of securities of any one issuer, other than the U.S. government and its agencies, in an amount greater than 10% of stockholders' equity.

Sales of Securities Available for Sale

During the three months ended March 31, 2016 and 2015 there were no sales or calls of securities available for sale.

**Investment Securities by Contractual Maturity** 

The amortized cost and fair value of the investment securities portfolio by contractual maturity at March 31, 2016 follows. Expected maturities may differ from contractual maturities if borrowers have the right to call or prepay obligations with or without call or prepayment penalties. Securities not due at a single maturity date are detailed separately.

	Securities		Securities		
	Available fo	r Sale	Held to Ma	aturity	
	Amortized	Fair	Carrying	Fair	
March 31, 2016 (in thousands)	Cost	Value	Value	Value	
Due in one year or less	\$ —	\$ —	\$ —	\$ —	
Due from one year to five years	291,525	292,846	5,513	5,419	
Due from five years to ten years	10,000	9,849	_	_	
Due beyond ten years	3,416	3,400	_	_	
Private label mortgage backed security	4,037	4,983	_	_	
Mortgage backed securities - residential	93,333	96,521	52	58	
Collateralized mortgage obligations	108,057	108,464	32,276	32,357	
Freddie Mac preferred stock		166		_	
Mutual fund	2,500	2,535		_	
Total securities	\$ 512,868	\$ 518,764	\$ 37,841	\$ 37,834	

#### **Table of Contents**

Freddie Mac Preferred Stock

During 2008, the U.S. Treasury, the Federal Reserve Board and the Federal Housing Finance Agency ("FHFA") announced that the FHFA was placing Freddie Mac under conservatorship and giving management control to the FHFA. The Bank contemporaneously determined that its 40,000 shares of Freddie Mac preferred stock were fully impaired and recorded an other-than-temporary impairment ("OTTI") charge of \$2.1 million in 2008. The OTTI charge brought the carrying value of the stock to \$0. In 2014, based on active trading volume of Freddie Mac preferred stock, the Company determined it appropriate to record an unrealized gain to AOCI related to its Freddie Mac preferred stock holdings. Based on the stock's market closing price as of March 31, 2016, the Company's unrealized gain for its Freddie Mac preferred stock totaled \$166,000.

Corporate Bonds

The Bank maintains a portfolio of corporate bonds, all of which were rated "investment grade" by accredited rating agencies as of their respective purchase dates. The total fair value of the Bank's corporate bonds represented 4% of the Bank's investment portfolio as of March 31, 2016 and December 31, 2015.

Mortgage Backed Securities and Collateralized Mortgage Obligations

At March 31, 2016, with the exception of the \$5.0 million private label mortgage backed security, all other mortgage backed securities and collateralized mortgage obligations ("CMOs") held by the Bank were issued by U.S. government-sponsored entities and agencies, primarily Freddie Mac and the Federal National Mortgage Association ("Fannie Mae" or "FNMA"), institutions that the government has affirmed its commitment to support. At March 31, 2016 and December 31, 2015, there were gross unrealized losses of \$535,000 and \$1.1 million related to available for sale mortgage backed securities and CMOs. Because these unrealized losses are attributable to changes in interest rates and illiquidity, and not credit quality, and because the Bank does not have the intent to sell these securities, and it is likely that it will not be required to sell the securities before their anticipated recovery, management does not consider these securities to be OTTI.

Trust Preferred Security

During the fourth quarter of 2015, the Parent Company purchased a \$3 million floating rate trust preferred security ("TRUP") at a price of 68% of par. The coupon on this security is based on the 3-month LIBOR rate plus 159 basis points, giving the Parent Company an expected yield to maturity of 4.27% when considering the discount. The Company performed an initial analysis prior to acquisition and performs ongoing analysis of the credit risk of the

underlying borrower in relation to this security.

### Table of Contents

### Market Loss Analysis

Securities with unrealized losses at March 31, 2016 and December 31, 2015, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, are as follows:

March 31, 2016 (in thousands)	Less than 1 Fair Value	2 months Unrealized Losses	12 months Fair Value	or more Unrealized Losses	Total Fair Value	Unrealized Losses
Securities available for sale: U.S. Treasury securities and U.S. Government agencies Mortgage backed securities - residential	\$ 9,532 6,590	\$ (7) (36)	\$ —	\$ —	\$ 9,532 6,590	\$ (7) (36)
Collateralized mortgage obligations Corporate bonds Trust preferred security	19,429 14,853 3,400	(256) (154) (16)	16,510 — —	(243)	35,939 14,853 3,400	(499) (154) (16)
Total securities available for sale	\$ 53,804 Less than 12 i		\$ 16,510 12 months or		\$ 70,314  Total	\$ (712) Unrealized
December 31, 2015 (in thousands)	Fair Value	Unrealized Losses		Unrealized Losses	Fair Value	Losses
Securities available for sale: U.S. Treasury securities and U.S. Government agencies Mortgage backed securities - residential	\$ 191,584 5,727	\$ (433) (95)	\$ 9,914	\$ (61)	\$ 201,498 5,727	\$ (494) (95)
Collateralized mortgage obligations Corporate bonds Total securities available for	6,831 9,896	(212) (103)	35,869	(840) —	42,700 9,896	(1,052) (103)
sale	\$ 214,038	\$ (843)	\$ 45,783	\$ (901)	\$ 259,821	\$ (1,744)

	Less than 12	2 months Unrealized	12 months or more Unrealized	Total	Unrealized
March 31, 2016 (in thousands)	Fair Value	Losses	Fair Value Losses	Fair Value	Losses
Securities held to maturity: Collateralized mortgage					
obligations Corporate bonds Total securities held to maturity	\$ 90,577 4,903 \$ 95,480	\$ (58) (97) \$ (155)	\$ — \$ — \$ — \$ —	\$ 90,577 4,903 \$ 95,480	\$ (58) (97) \$ (155)

	Less than 12	months Unrealized	12 months	or more Unrealized	Total	Unrealized
December 31, 2015 (in thousands)	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses
Securities held to maturity: Corporate bonds Total securities held to maturity	\$ 4,998 \$ 4,998	\$ (2) \$ (2)	\$ — \$ —	- \$ —	\$ 4,998 \$ 4,998	\$ (2) \$ (2)

At March 31, 2016, the Bank's security portfolio consisted of 169 securities, 19 of which were in an unrealized loss position.

At December 31, 2015, the Bank's security portfolio consisted of 162 securities, 34 of which were in an unrealized loss position.

#### **Table of Contents**

Other-than-temporary impairment ("OTTI")

Unrealized losses for all investment securities are reviewed to determine whether the losses are "other-than-temporary." Investment securities are evaluated for OTTI on at least a quarterly basis and more frequently when economic or market conditions warrant such an evaluation to determine whether a decline in value below amortized cost is other-than-temporary. In conducting this assessment, the Bank evaluates a number of factors including, but not limited to the following:

- · The length of time and the extent to which fair value has been less than the amortized cost basis;
- · The Bank's intent to hold until maturity or sell the debt security prior to maturity;
- · An analysis of whether it is more-likely-than-not that the Bank will be required to sell the debt security before its anticipated recovery;
- · Adverse conditions specifically related to the security, an industry, or a geographic area;
  - The historical and implied volatility of the fair value of the security;
- · The payment structure of the security and the likelihood of the issuer being able to make payments;
- · Failure of the issuer to make scheduled interest or principal payments;
- · Any rating changes by a rating agency; and
- · Recoveries or additional decline in fair value subsequent to the balance sheet date.

The term "other-than-temporary" is not intended to indicate that the decline is permanent, but indicates that the prospects for a near-term recovery of value are not necessarily favorable, or that there is a general lack of evidence to support a realizable value equal to or greater than the carrying value of the investment. Once a decline in value is determined to be other-than-temporary, the value of the security is reduced and a corresponding charge to earnings is recognized for the anticipated credit losses.

The Bank owns one private label mortgage backed security with a total carrying value of \$5.0 million at March 31, 2016. This security, with an average remaining life currently estimated at five years, is mostly backed by "Alternative A" first lien mortgage loans, but also has an insurance "wrap" or guarantee as an added layer of protection to the security holder. This asset is illiquid, and as such, the Bank determined it to be a Level 3 security in accordance with Accounting Standards Codification ("ASC") Topic 820, Fair Value Measurements and Disclosures. Based on this determination, the Bank utilized an income valuation model ("present value model") approach, in determining the fair value of the security. This approach is beneficial for positions that are not traded in active markets or are subject to transfer restrictions, and/or where valuations are adjusted to reflect illiquidity and/or non-transferability. Such adjustments are generally based on available market evidence. In the absence of such evidence, management's best estimate is used. Management's best estimate consists of both internal and external support for this investment.

See additional discussion regarding the Bank's private label mortgage backed security under Footnote 7 "Fair Value" in this section of the filing.

## Pledged Investment Securities

Investment securities pledged to secure public deposits, securities sold under agreements to repurchase and securities held for other purposes, as required or permitted by law are as follows:

(in thousands)	March 31, 2016	December 31, 2015
Carrying amount Fair value	\$ 447,369 447,455	\$ 489,598 490,074

### **Table of Contents**

#### 4. LOANS AND ALLOWANCE FOR LOAN AND LEASE LOSSES

The composition of the loan portfolio at period end follows:

(in thousands)	M	farch 31, 2016	De	ecember 31, 2015
Residential real estate:				
Owner occupied	\$	1,055,192	\$	1,081,934
Owner occupied - correspondent*		242,902		249,344
Non owner occupied		124,225		116,294
Commercial real estate		835,510		824,887
Commercial real estate - purchased whole loans*		35,878		35,674
Construction & land development		62,405		66,500
Commercial & industrial		239,010		229,721
Lease financing receivables		9,199		8,905
Warehouse lines of credit		393,986		386,729
Home equity		298,063		289,194
Consumer:				
RPG loans*		13,367		7,204
Credit cards		11,862		11,068
Overdrafts		808		685
Purchased whole loans*		7,653		5,892
Other consumer		21,909		12,579
Total loans**		3,351,969		3,326,610
Allowance for loan and lease losses		(31,475)		(27,491)
Total loans, net	\$	3,320,494	\$	3,299,119

<sup>\*</sup>Identifies loans to borrowers located primarily outside of the Bank's market footprint.

The following table reconciles the contractually receivable and carrying amounts of loans at March 31, 2016 and December 31, 2015:

(in thousands) March 31, 2016 December 31, 2015

<sup>\*\*</sup>Total loans are presented inclusive of premiums, discounts and net loan origination fees and costs. See table directly below for expanded detail.

Contractual receivable	\$ 3,353,152	\$ 3,329,741
Unearned income(1)	(741)	(741)
Unamortized premiums(2)	3,461	3,792
Unaccreted discounts(3)	(6,363)	(7,860)
Net unamortized deferred origination fees and costs	2,460	1,678
Carrying value of loans	\$ 3,351,969	\$ 3,326,610

- (1) Unearned income relates to lease financing receivables.
- (2) Premiums predominately relate to loans acquired through the Bank's Correspondent Lending channel.
- (3) Unaccreted discounts include accretable and non-accretable discounts and predominately relate to loans acquired in the Bank's 2012 FDIC-assisted transactions.

#### **Table of Contents**

Loan Purchases

The Core Bank acquires for investment single family, first lien mortgage loans that meet the Core Bank's specifications through its Correspondent Lending channel. The loans acquired through the Correspondent Lending channel are primarily purchased from the Core Bank's Warehouse clients, with substantially all loans purchased at a premium. Loans acquired through the Correspondent Lending channel generally reflect borrowers outside of the Bank's market footprint, with 76% of such loans as of March 31, 2016 secured by collateral in the state of California.

In addition to mortgage loans acquired through its Correspondent Lending channel, the Bank also acquires unsecured consumer installment loans for investment from a third-party originator. Such consumer loans are purchased at par and are selected by the Bank based on certain underwriting specifications.

The following table reflects the purchased activity of single family, first lien mortgage loans and unsecured consumer loans, by class, during the three months ended March 31, 2016 and 2015.

	Three Months Endo March 31,				
(in thousands)	2016	2015			
Residential real estate:					
Owner occupied - correspondent*	\$ 20,521	\$ 19,170			
Consumer:					
Purchased whole loans*	2,667	361			
Total purchased loans	\$ 23,188	\$ 19,531			

<sup>\*</sup> Represents origination amount, inclusive of applicable purchase premiums.

Purchased Credit Impaired ("PCI") Loans

PCI loans acquired during the Bank's 2012 FDIC-assisted transactions are accounted for under ASC 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality.

The following table reconciles the contractually required and carrying amounts of PCI loans at March 31, 2016 and December 31, 2015:

(in thousands)	March 31, 2016	December 31, 2015			
Contractually-required principal	\$ 15,742	\$ 18,250			
Non-accretable amount	(673)	(1,582)			
Accretable amount	(3,853)	(4,125)			
Carrying value of loans	\$ 11,216	\$ 12,543			

The following table presents a rollforward of the accretable amount on PCI loans for the three months ended March 31, 2016 and 2015:

	Three Months Ended			
	March 31,			
(in thousands)	2016	2015		
	Φ (4.125)	Φ (2.205)		
Balance, beginning of period	\$ (4,125)	\$ (2,297)		
Transfers between non-accretable and accretable	(455)	24		
Net accretion into interest income on loans, including loan fees	727	103		
Other changes				
Balance, end of period	\$ (3,853)	\$ (2,170)		

### Table of Contents

## **Credit Quality Indicators**

Based on the Bank's internal analyses performed as of March 31, 2016 and December 31, 2015, the following tables reflect loans by risk category. Risk categories are defined in the Company's Annual Report on Form 10-K for the year ended December 31, 2015:

March 31, 2016 (in thousands)	Pas	ss	oecial ention*	Su	bstandard*	Do Lo		Purchased Credit Impaired /Loans - Group 1	Cr Im Lo	rchase edit paired ans - lbstand	To Ra	ited
Residential real estate:												
Owner occupied Owner occupied -	\$	_	\$ 22,403	\$	14,104	\$		\$ 549	\$		\$	37,056
correspondent Non owner		_	_		_			_				_
occupied Commercial real		_	849		1,607			661				3,117
estate Commercial real		815,487	4,796		6,508		_	8,719		_		835,510
estate - purchased whole loans Construction &		35,878	_		_		_	_		_		35,878
land development Commercial &		61,462	95		817		_	31				62,405
industrial Lease financing		236,674	887		193			1,256				239,010
receivables Warehouse lines		9,199					_	_		_		9,199
of credit		393,986						_		_		393,986
Home equity Consumer:			21		2,283							2,304
RPG loans			_		_					_		_
Credit cards							_					
Overdrafts		_			_		_	_		_		
Purchased whole												
loans Other consumer		_			— 161		_	_		_		 188
Total rated loans	\$	1,552,686	\$ 29,078	\$	25,673	\$	_	\$ 11,216	\$	_	\$	1,618,653

\*Special Mention and Substandard loans included \$179,000 and \$741,000 that were removed from PCI accounting in accordance with ASC 310-30-35-13 due to a post-acquisition troubled debt restructuring.

\*\* The above table excludes all non-classified residential real estate, home equity and consumer loans at the respective period ends.

### **Table of Contents**

December 31, 2015 (in thousands)	Pass	Special Mention*	Substandard*	Doubtful	Purchased Credit Impaired Loans - Group 1	Purchased Credit ImpairedTo Loans - Ra Substandlar	ated
Residential real estate:							
Owner occupied Owner occupied -	\$ —	\$ 24,301	\$ 14,577	\$ —	\$ 560	\$ — \$	39,438
correspondent					_		_
Non owner occupied Commercial real	_	860	1,557	_	785	_	3,202
estate	803,369	5,070	6,530	_	9,918		824,887
Commercial real estate - Purchased							
whole loans Construction & land	35,674	_	_	_	_	_	35,674
development Commercial &	63,750	96	2,621	_	33	_	66,500
industrial	227,344	936	194	_	1,247	_	229,721
Lease financing receivables	8,905						8,905
Warehouse lines of	0,703	<del>_</del>	<del></del>	_	<u> </u>		0,703
credit	386,729	_	_		_	_	386,729
Home equity Consumer:	_	21	2,296	_	_	_	2,317
RPG loans							
Credit cards				_	_	_	_
Overdrafts	_	_	_		_		
Purchased whole							
loans	_				_		<u> </u>
Other consumer		28	58		_		86
Total rated loans	\$ 1,525,771	\$ 31,312	\$ 27,833	\$ —	\$ 12,543	\$ — \$	1,597,459

<sup>\*</sup>Special Mention and Substandard loans included \$180,000 and \$1 million that were removed from PCI accounting in accordance with ASC 310-30-35-13 due to a post-acquisition troubled debt restructuring.

<sup>\*\*</sup> The above table excludes all non-classified residential real estate, home equity and consumer loans at the respective period ends.

### Table of Contents

Allowance for Loan and Lease Losses

Activity in the allowance for loan and lease losses ("Allowance") follows:

	Three Mon March 31,	ths Ended
(in thousands)	2016	2015
Allowance, beginning of period	\$ 27,491	\$ 24,410
Charge-offs - Core Banking	(612)	(492)
Charge-offs - RPG	(1,251)	(5)
Total charge-offs	(1,863)	(497)
Recoveries - Core Banking	328	338
Recoveries - RPG	333	195
Total recoveries	661	533
Net (charge-offs) recoveries - Core Banking	(284)	(154)
Net (charge-offs) recoveries - RPG	(918)	190
Net (charge-offs) recoveries	(1,202)	36
Provision - Core Banking	498	375
Provision - RPG	4,688	(190)
Total provision	5,186	185
Allowance, end of period	\$ 31,475	\$ 24,631

### Table of Contents

The following tables present the activity in the Allowance by portfolio class for the three months ended March 31, 2016 and 2015:

	Reside	ntial		l Estat vner	e				ommei eal Est				Le	ase
Three Months Ended March 31, 2016 (in thousands)	Owner Occupi		Oc	cupied		on Owner	ommercial eal Estate	Pı	urchase	edCo			1 <b>&amp;</b> Fii	
Beginning balance Provision Charge-offs Recoveries	\$ 8,30 (18 (14 74	2)	\$	623 (16) —	\$	1,052 87 (44)	\$ 7,636 20 (41) 27	\$	36 — —	\$	1,303 69 (44) 20	\$ 1,455 (75) — 4	\$	89 8 —
Ending balance	\$ 8,04	49	\$	607	\$	1,095	\$ 7,642	\$	36	\$	1,348	\$ 1,384	\$	97

	Warehous	se	Consumer									
	Lines of	Home	RPG	Credit	_			irchased	_	ther	_	
(continued)	Credit	Equity	Loans	Cards	O۱	erdrafts	W	hole Loa	nsC	onsumer	To	otal
Beginning												
balance	\$ 967	\$ 2,996	\$ 1,699	\$ 448	\$	351	\$	392	\$	143	\$	27,491
Provision	18	67	4,688	21		184		140		157		5,186
Charge-offs	_	(35)	(1,251)	(12)		(161)		(59)		(72)		(1,863)
Recoveries	_	26	333	9		76		92		_		661
Ending balance	\$ 985	\$ 3,054	\$ 5,469	\$ 466	\$	450	\$	565	\$	228	\$	31,475

	Residential	Real Estate Owner			Commercial Real Estate -	Lease
Three Months						
Ended	Owner	Occupied	Non Owne	r Commercial	PurchasedConstruction &commercial	&Financing
	Occupied	Correspon	d <b>Ou</b> cupied	Real Estate	Whole Loans Developmentrial	Receivables

Ma	rch	31,	20	15
(in	tho	usar	nds	)

Beginning								
balance	\$ 8,565	\$ 567	\$ 837	\$ 7,740	\$ 34	\$ 926	\$ 1,167	\$ 25
Provision	140	12	80	(189)	1	32	(10)	15
Charge-offs	(136)			(7)			(29)	
Recoveries	60		3	9		_	29	
Ending balance	\$ 8,629	\$ 579	\$ 920	\$ 7,553	\$ 35	\$ 958	\$ 1,157	\$ 40

(continued)	Warehouse Lines of Credit	Home Equity	Consumer RPG Loans	r Credit Cards	O	verdrafts	ırchased hole Loa	_	ther onsumer	To	otal
Beginning											
balance	\$ 799	\$ 2,730	\$ 44	\$ 285	\$	382	\$ 185	\$	124	\$	24,410
Provision	259	(8)	(190)	104		(79)	11		7		185
Charge-offs		(51)	(5)	(40)		(146)	(12)		(71)		(497)
Recoveries	_	37	195	13		88	_		99		533
Ending balance	\$ 1,058	\$ 2,708	\$ 44	\$ 362	\$	245	\$ 184	\$	159	\$	24,631

#### **Table of Contents**

Nonperforming Loans and Nonperforming Assets

Detail of nonperforming loans and nonperforming assets follows:

(dollars in thousands)	March 31, 2016	December 31, 2015
Loans on nonaccrual status* Loans past due 90-days-or-more and still on accrual**	\$ 19,907 —	\$ 21,712 224
Total nonperforming loans Other real estate owned Total nonperforming assets	19,907 1,280 \$ 21,187	21,936 1,220 \$ 23,156
Credit Quality Ratios:		
Nonperforming loans to total loans Nonperforming assets to total loans (including OREO) Nonperforming assets to total assets	0.59 % 0.63 0.50	% 0.66 % 0.70 0.55

<sup>\*</sup>Loans on nonaccrual status include impaired loans.

The following table presents the recorded investment in nonaccrual loans and loans past due 90-days-or-more and still on accrual by class of loans:

(in thousands)	Nonaccrua March 31,	_	cember 31, 2015	an	or-More Interest* ember 31, 2015		
Residential real estate:							
Owner occupied	\$ 12,948	\$	13,197	\$	_	\$	_
Owner occupied - correspondent	_		_				_
Non owner occupied	990		935				_
Commercial real estate	3,788		3,941				224
Commercial real estate - purchased whole							
loans	_		_				_
Construction & land development	86		1,589				_
Commercial & industrial	193		194				

<sup>\*\*</sup>For all periods presented, loans past due 90-days-or-more and still accruing consist entirely of PCI loans.

Lease financing receivables	_				
Warehouse lines of credit	_	_			
Home equity	1,840	1,793	_		
Consumer:					
RPG loans			_		
Credit cards			_		
Overdrafts					
Purchased whole loans					
Other consumer	62	63	_		
Total	\$ 19,907	\$ 21,712	\$ 	\$ 224	

<sup>\*</sup>For all periods presented, loans past due 90-days-or-more and still on accrual consist entirely of PCI loans.

Nonaccrual loans and loans past due 90-days-or-more and still on accrual include both smaller balance, primarily retail, homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans. Nonaccrual loans are typically returned to accrual status when all the principal and interest amounts contractually due are brought current and held current for six consecutive months and future contractual payments are reasonably assured. Troubled Debt Restructurings ("TDRs") on nonaccrual status are reviewed for return to accrual status on an individual basis, with additional consideration given to performance under the modified terms.

### Table of Contents

### Delinquent Loans

The following tables present the aging of the recorded investment in loans by class of loans:

March 31, 2016 (dollars in thousands)	30 - 59 Days Delinquent	60 - 89 Days Delinquent	90 or More Days Delinquent*	Total Delinquent**	Total Current	Total
Residential real estate: Owner occupied Owner occupied -	\$ 1,891	\$ 757	\$ 3,323	\$ 5,971	\$ 1,049,221	\$ 1,055,192
correspondent	_			_	242,902	242,902
Non owner occupied	88		29	117	124,108	124,225
Commercial real estate	282	176	_	458	835,052	835,510
Commercial real estate -						
purchased whole loans					35,878	35,878
Construction & land						
development	_		_	_	62,405	62,405
Commercial & industrial	_	193		193	238,817	239,010
Lease financing						
receivables	_		_	_	9,199	9,199
Warehouse lines of					202.006	202.006
credit					393,986	393,986
Home equity	149	107	1,151	1,407	296,656	298,063
Consumer:	250			250	12 117	12.267
RPG loans	250			250	13,117	13,367
Credit cards	13	21		34	11,828	11,862
Overdrafts	131	17		131	677	808
Purchased whole loans	15	17	21	53	7,600	7,653
Other consumer	41	2	<del></del>	43	21,866	21,909
Total	\$ 2,860	\$ 1,273	\$ 4,524	\$ 8,657	\$ 3,343,312	\$ 3,351,969
Delinquency ratio***	0.09 %	0.04 %	0.13 %	0.26 %	\$ 3,343,312	\$ 3,331,909
Definquency ratio	0.07 /6	0.04 /0	0.13 %	0.20 %		
	30 - 59	60 - 89	90 or More			
December 31, 2015	Days	Days	Days	Total	Total	
(dollars in thousands)	Delinquent	Delinquent	Delinquent*	Delinquent**	Current	Total
•	•	•	•	•		
Residential real estate:						
Owner occupied	\$ 1,960	\$ 1,044	\$ 3,878	\$ 6,882	\$ 1,075,052	\$ 1,081,934

Owner occupied -						
correspondent		_			249,344	249,344
Non owner occupied	14	_	39	53	116,241	116,294
Commercial real estate	178	_	933	1,111	823,776	824,887
Commercial real estate -						
purchased whole loans					35,674	35,674
Construction & land						
development			1,500	1,500	65,000	66,500
Commercial &						
industrial	299			299	229,422	229,721
Lease financing						
receivables					8,905	8,905
Warehouse lines of						
credit					386,729	386,729
Home equity	206	1	1,186	1,393	287,801	289,194
Consumer:						
RPG loans	246			246	6,958	7,204
Credit cards	10	2		12	11,056	11,068
Overdrafts	133			133	552	685
Purchased whole loans	5	42		47	5,845	5,892
Other consumer	37	18	_	55	12,524	12,579
	•	•	5 7,536 \$	11,731 \$	3,314,879 \$	3,326,610
Delinquency ratio***	0.09 %	0.03 %	0.23 %	0.35 %		

<sup>\*</sup>All loans past due 90-days-or-more, excluding PCI loans, were on nonaccrual status.

<sup>\*\*</sup>Delinquent status may be determined by either the number of days past due or number of payments past due.

<sup>\*\*\*</sup>Represents total loans 30-days-or-more past due by aging category divided by total loans.

#### Table of Contents

Information regarding the Bank's impaired loans follows:

(in thousands)	Ma	arch 31, 2016	December 31, 201			
Loans with no allocated Allowance Loans with allocated Allowance	\$	25,287 36,018	\$	26,143 39,980		
Total impaired loans	\$	61,305	\$	66,123		
Amount of the Allowance	\$	5,202	\$	5,427		

Approximately \$6 million and \$7 million of impaired loans at March 31, 2016 and December 31, 2015 were PCI loans. Approximately \$920,000 and \$1 million of impaired loans at March 31, 2016 and December 31, 2015 were formerly PCI loans that became classified as "Impaired" through a post-acquisition troubled debt restructuring.

### **Table of Contents**

The following tables present the balance in the Allowance and the recorded investment in loans by portfolio class based on impairment method as of March 31, 2016 and December 31, 2015:

	Re	esidential Real		tate wner						Commercia Real Estate					Le	ease
March 31, 2016	O	wner			No	on Owner	Co	ommercial				nstruction	<b>Æ</b> o	ommercial &		
(in thousands)	O	ccupied	Сс	orresponde	enDc	cupied	Re	eal Estate	V	Vhole Loar	nsLa	nd Develo	p <b>in</b> e	<b>Ams</b> trial	Re	eceivable
Allowance: Ending Allowance balance: Individually evaluated for impairment, excluding PCI																
loans Collectively evaluated for	\$	3,749	\$	_	\$	75	\$	313	\$	_	\$	152	\$	193	\$	_
impairment PCI loans with post acquisition		4,279		607		951		6,936		36		1,196		1,069		97
impairment PCI loans without post acquisition impairment		21		_		69 —		393		_		_		122 —		_
Total ending Allowance:	\$	8,049	\$	607	\$	1,095	\$	7,642	\$	36	\$	1,348	\$	1,384	\$	97
Loans: Impaired loans individually evaluated, excluding PCI																
loans Loans collectively	\$	36,666	\$	_	\$	2,392	\$	12,351	\$	_	\$	912	\$	302	\$	_
evaluated for impairment PCI loans with post acquisition		1,017,977		242,902		121,172		814,440		35,878		61,462		237,452		9,199
impairment		461		_		661		3,854				_		1,215		

without post acquisition impairment	88	_	_	4,865	_	31	41	_
Total ending loan balance	\$ 1,055,192	\$ 242,902	\$ 124,225	\$ 835,510	\$ 35,878	\$ 62,405	\$ 239,010	\$ 9,199

(continued)	Warehouse Lines of Credit	Home Equity	Consumer RPG Loans	Credit Cards	Overdraf	Purchased ts Whole Lo	d Other oarGonsumer	To	otal
Allowance: Ending Allowance balance: Individually evaluated for impairment, excluding									
PCI loans Collectively evaluated for	\$ —	\$ 94	\$ —	\$ —	\$ —	\$ —	\$ 21	\$	4,597
impairment PCI loans with post acquisition	985	2,960	5,469	466	450	565	207		26,273
impairment PCI loans without post acquisition	_	_	_	_	_	_	_		605
impairment	_	_	_	_	_	_	_		_
Total ending Allowance:	\$ 985	\$ 3,054	\$ 5,469	\$ 466	\$ 450	\$ 565	\$ 228	\$	31,475
Loans: Impaired loans individually evaluated, excluding PCI loans	\$ —	\$ 2,304	\$ —	\$ —	\$ —	\$ —	\$ 187	\$	55,114
Loans collectively	393,986	295,759	13,367	11,862	808	7,653	21,722	Ψ	3,285,639

evaluated for impairment PCI loans with post								
acquisition impairment	_	_	_	_	_	_	_	6,191
PCI loans without post acquisition								
impairment	_	_	_	_	_	_	_	5,025
Total ending								
loan balance	\$ 393,986	\$ 298,063	\$ 13,367	\$ 11,862	\$ 808	\$ 7,653	\$ 21,909	\$ 3,351,969

### Table of Contents

	Re	esidential Rea	al Estate Owner Occupied						Commercia Real Estate					Lease
21 2015	O	wner	-	No	on Owner	Co	ommercial	F	Purchased	C	onstructior	1 <b>&amp;</b> (	ommercial &	& Financir
ecember 31, 2015 n thousands)	O	ccupied	Corresponde	en <b>t</b> Oc	ecupied	Re	eal Estate	7	Whole Loa	ınsLa	and Develo	эр <b>Т</b> п	<b>chu</b> strial	Receiva
llowance: nding Allowance alance: ndividually valuated for npairment, scluding PCI														
ans ollectively valuated for	\$	3,820	\$ —	\$	78	\$	339	\$	\$ —	\$	159	\$	196	\$ —
npairment CI loans with ost acquisition		4,471	623		878		6,806		36		1,144		1,137	89
npairment CI loans without pst acquisition		10	_		96		491		_		_		122	_
npairment		_	_		_		_		_		_		_	
otal ending llowance:	\$	8,301	\$ 623	\$	1,052	\$	7,636	\$	\$ 36	\$	1,303	\$	1,455	\$ 89
oans: npaired loans dividually valuated, scluding PCI vans oans collectively	\$	39,041	\$ —	\$	2,351	\$	12,441	47	\$ —	\$	2,717	\$	322	\$ —
valuated for npairment CI loans with		1,042,334	249,344		113,158		802,528		35,674		63,750		228,151	8,905
ost acquisition npairment CI loans without		65	_		785		4,806		_		_		1,193	
ost acquisition npairment		494	_		_		5,112		_		33		55	_
otal ending loan alance	\$	1,081,934	\$ 249,344	\$	116,294	\$	824,887	9	\$ 35,674	\$	66,500	\$	229,721	\$ 8,905

	Warehouse		Consumer						
(continued)	Lines of Credit	Home Equity	RPG Loans	Credit Cards	Overdraft	Purchased	Other anGonsumer	Тс	otal
(continued)	Cicuit	Equity	Loans	Cards	Overdian	s whole Lo	ansonsumer	10	παι
Allowance: Ending Allowance balance: Individually evaluated for impairment, excluding PCI loans	\$ —	\$ 100	\$ —	\$ —	\$ —	\$ —	\$ 16	\$	4,708
Collectively evaluated for	Ψ —	ψ 100	Ψ —	Ψ	Ψ —	Ψ —	Ψ10	Ψ	4,700
impairment PCI loans with post acquisition	967	2,896	1,699	448	351	392	127		22,064
impairment PCI loans without post acquisition	_	_	_	_	_	_	_		719
impairment	_	_		_		_			
Total ending Allowance:	\$ 967	\$ 2,996	\$ 1,699	\$ 448	\$ 351	\$ 392	\$ 143	\$	27,491
Loans: Impaired loans individually evaluated, excluding									
PCI loans Loans collectively evaluated for	\$ —	\$ 2,316	\$ —	\$ —	\$ —	\$ —	\$ 86	\$	59,274
impairment PCI loans with post acquisition	386,729	286,878	7,204	11,068	685	5,892	12,493		3,254,793
impairment PCI loans without post	_	_	_	_	_	_	_		6,849 5,694

acquisition impairment

Total ending

loan balance \$ 386,729 \$ 289,194 \$ 7,204 \$ 11,068 \$ 685 \$ 5,892 \$ 12,579 \$ 3,326,610

#### **Table of Contents**

The following tables present loans individually evaluated for impairment by class of loans as of March 31, 2016 and December 31, 2015 and for the three months ended March 31, 2016 and 2015. The difference between the "Unpaid Principal Balance" and "Recorded Investment" columns represents life-to-date partial write downs/charge offs taken on individual impaired credits.

	As of March 31,	2016		Three Mont March 31, 2	Cash Basis	
	Unpaid			Average	Interest	Interest
(in thousands)	Principal Balance	Recorded Investment	Allowance Allocated	Recorded Investment	Income Recognized	Income Recognized
(iii tiiousailus)	Darance	mvestment	Anocated	mvestment	Recognized	Recognized
Impaired loans with no related						
allowance recorded:						
Residential real estate:						
Owner occupied	\$ 13,936	\$ 12,842	\$ —	\$ 13,050	\$ 23	\$ —
Owner occupied - correspondent		_	_	_	_	
Non owner occupied	2,087	2,014	_	1,971	7	
Commercial real estate	8,314	7,616	_	7,180	54	
Commercial real estate -						
purchased whole loans			_	_		
Construction & land						
development	476	476	_	1,272	5	
Commercial & industrial	10	10	_	14		
Lease financing receivables			_	_		
Warehouse lines of credit	_	_		_	_	_
Home equity	2,366	2,190	_	2,139	7	_
Consumer:						
RPG loans						
Credit cards						
Overdrafts						
Purchased whole loans						
Other consumer	139	139		92	_	
Impaired loans with an						
allowance recorded:						
Residential real estate:						
Owner occupied	24,316	24,285	3,770	25,069	214	_
Owner occupied - correspondent	_	_	_	_	_	_
Non owner occupied	1,039	1,039	144	1,124	13	_
Commercial real estate	8,631	8,589	706	9,546	96	_
Commercial real estate -						
purchased whole loans		_	_	_		
Construction & land						
development	436	436	152	543	5	
Commercial & industrial	1,507	1,507	315	1,502	20	
Lease financing receivables		_	_	_		

Edgar Filing: REPUBLIC BANCORP INC /KY/ - Form 10-Q

Warehouse lines of credit	_		_			
Home equity	139	114	94	171		
Consumer:						
RPG loans						
Credit cards		_	_			_
Overdrafts		_	_			_
Purchased whole loans	_	_	_	_	_	
Other consumer	82	48	21	45		
Total impaired loans	\$ 63,478	\$ 61,305	\$ 5,202	\$ 63,718	\$ 444	\$ 

### Table of Contents

	As of December 3	1, 2015		Three Month March 31, 20	Cash Basis	
(in thousands)	Unpaid Principal Balance	Recorded Investment	Allowance Allocated	Average Recorded Investment	Interest Income Recognized	Interest Income Recognized
Impaired loans with no related allowance recorded: Residential real estate: Owner occupied	\$ 14,287	\$ 13,256	\$ —	\$ 5,881	\$ 50	\$ —
Owner occupied - correspondent Non owner occupied	 1,978	 1,928	_	<u> </u>	<u> </u>	_
Commercial real estate	7,406	6,743	_	15,119	120	_
Commercial real estate -	,	,		,		
purchased whole loans					_	
Construction & land development	2,067	2,067		2,134	3	
Commercial & industrial	18	18	_	3,781	55	_
Lease financing receivables	<del></del>	_		_	_	
Warehouse lines of credit				_	_	_
Home equity	2,263	2,087		1,935	7	
Consumer:						
RPG loans					_	
Credit cards	_	_		_	_	_
Overdrafts					_	
Purchased whole loans Other consumer	<u> </u>	<u> </u>	_	_	_	_
Other consumer	44	44		<del></del>	_	<del></del>
Impaired loans with an allowance recorded: Residential real estate:						
Owner occupied	25,896	25,850	3,830	35,822	225	
Owner occupied - correspondent	_					
Non owner occupied	1,231	1,208	174	2,820	35	_
Commercial real estate Commercial real estate -	10,546	10,504	830	12,106	107	
purchased whole loans	_				_	
Construction & land						
development	650	650	159	581	9	_
Commercial & industrial	1,497	1,497	318	1,443	18	
Lease financing receivables		_			_	_
Warehouse lines of credit	<del></del>			<del></del>	_	_
Home equity	258	229	100	521	1	
Consumer:						
RPG loans						
Credit cards	_		_	_	_	

Edgar Filing:	REPUBLIC	RANCORP	INC: /KY/ -	. ⊢∩rm 10-()
Lagai i iiii ig.			11 10 / 1 1 1 /	1 01111 10 🔾

Overdrafts							
Purchased whole loans			_		_		
Other consumer	42		42	16	54		
Total impaired loans	\$ 68.	183 \$	66.123	\$ 5.427	\$ 84.599	\$ 638	\$ 

#### **Table of Contents**

Troubled Debt Restructurings

A TDR is a situation where, due to a borrower's financial difficulties, the Bank grants a concession to the borrower that the Bank would not otherwise have considered. In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed of the probability that the borrower will be in payment default on any of their debt in the foreseeable future without the modification. This evaluation is performed in accordance with the Bank's internal underwriting policy.

All TDRs are considered "Impaired," including PCI loans subsequently restructured. The majority of the Bank's commercial related and construction TDRs involve a restructuring of financing terms such as a reduction in the payment amount to require only interest and escrow (if required) and/or extending the maturity date of the debt. The substantial majority of the Bank's residential real estate TDR concessions involve reducing the client's loan payment through a rate reduction for a set period based on the borrower's ability to service the modified loan payment. Retail loans may also be classified as TDRs due to legal modifications, such as bankruptcies.

Nonaccrual loans modified as TDRs typically remain on nonaccrual status and continue to be reported as nonperforming loans for a minimum of six months. Accruing loans modified as TDRs are evaluated for nonaccrual status based on a current evaluation of the borrower's financial condition and ability and willingness to service the modified debt. At March 31, 2016 and December 31, 2015, \$11 million and \$12 million of TDRs were on nonaccrual status.

Detail of TDRs differentiated by loan type and accrual status follows:

	Restructurings on		Troubled De Restructurin Accrual State	igs on	Total Troubled Debt Restructurings Number		
	Number			Number			
	of	Recorded	of	Recorded	of	Recorded	
March 31, 2016 (dollars in							
thousands)	Loans	Investment	Loans	Investment	Loans	Investment	
Residential real estate	75	\$ 7,494	228	\$ 25,970	303	\$ 33,464	
Commercial real estate	8	3,603	17	7,886	25	11,489	
Construction & land							
development	1	86	4	826	5	912	
Commercial & industrial	1	193	5	109	6	302	
Total troubled debt							
restructurings	85	\$ 11,376	254	\$ 34,791	339	\$ 46,167	

	Troubled D Restructurin Nonaccrual Number of	ngs on	Troubled D Restructuri Accrual Sta Number of	ngs on	Total Troubled D Restructuri Number of	
December 31, 2015 (dollars in						
thousands)	Loans	Investment	Loans	Investment	Loans	Investment
Residential real estate	74	\$ 7,365	233	\$ 27,844	307	\$ 35,209
Commercial real estate	9	3,324	17	8,008	26	11,332
Construction & land						
development	2	1,589	6	1,128	8	2,717
Commercial & industrial	1	194	5	128	6	322
Total troubled debt restructurings	86	\$ 12,472	261	\$ 37,108	347	\$ 49,580
30						

#### Table of Contents

The Bank considers a TDR to be performing to its modified terms if the loan is in accrual status and not past due 30-days-or-more as of the reporting date. A summary of the categories of TDR loan modifications outstanding and respective performance under modified terms at March 31, 2016 and December 31, 2015 follows:

	Restructurings Performing to Modified Terms		Troubled E Restructuri Not Perform Modified T Number	Total Troubled Debt Restructurings Number			
	of	Recorded	of	Recorded	of	Re	ecorded
March 31, 2016 (dollars in							
thousands)	Loans	Investment	Loans	Investment	Loans	In	vestment
Residential real estate loans							
(including home equity loans):							
Interest only payments	1	\$ 12	1	\$ 516	2	\$	528
Rate reduction	180	23,549	45	5,231	225		28,780
Principal deferral	10	807	7	731	17		1,538
Legal modification	30	1,265	29	1,353	59		2,618
Total residential TDRs	221	25,633	82	7,831	303		33,464
Commercial related and construction/land development loans:							
Interest only payments	4	1,193	2	894	6		2,087
Rate reduction	10	4,960	3	720	13		5,680
Principal deferral	12	2,668	5	2,268	17		4,936
Total commercial TDRs	26	8,821	10	3,882	36		12,703
Total troubled debt							
restructurings	247	\$ 34,454	92	\$ 11,713	339	\$	46,167

	Troubled Debt		Troubled I	Debt			
	Restructuri	ngs	Restructur	ings	Total		
	Performing	g to	Not Perfor	Not Performing to		Troubled Debt	
	Modified Terms		Modified 7	Modified Terms		Restructurings	
	Number		Number		Number		
	of	Recorded	of	Recorded	of	Recorded	
December 31, 2015 (dollars in							
thousands)	Loans	Investment	Loans	Investment	Loans	Investment	
Residential real estate loans							
(including home equity loans):							
Interest only payments	2	\$ 631		\$ —	2	\$ 631	
Rate reduction	183	24,734	46	5,650	229	30,384	

Edgar Filing: REPUBLIC BANCORP INC /KY/ - Form 10-Q

Principal deferral Legal modification Total residential TDRs	9 30 224	789 1,226 27,380	7 30 83	771 1,408 7,829	16 60 307	1,560 2,634 35,209
Commercial related and construction/land development loans:						
Interest only payments	6	1,517	1	481	7	1,998
Rate reduction	10	5,021	3	727	13	5,748
Principal deferral	12	2,726	8	3,899	20	6,625
Total commercial TDRs	28	9,264	12	5,107	40	14,371
Total troubled debt						
restructurings	252 \$	36,644	95 \$	12,936	347 \$	49,580

As of March 31, 2016 and December 31, 2015, 75% and 74% of the Bank's TDRs were performing according to their modified terms. The Bank had provided \$5 million and \$5 million of specific reserve allocations to clients whose loan terms have been modified in TDRs as of March 31, 2016 and December 31, 2015. The Bank had no commitments to lend any additional material amounts to its existing TDR relationships at March 31, 2016 or December 31, 2015.

### **Table of Contents**

A summary of the categories of TDR loan modifications and respective performance as of March 31, 2016 and 2015 that were modified during the three months ended March 31, 2016 and 2015 follows:

	Troubled Do	ebt		Troubled De	ebt				
	Restructurin	ıgs		Restructurir	ıgs		Total		
	Performing	to		Not Perform	ning	to	Troubled Do	ebt	
	Modified To	erms	8	Modified To	erms	8	Restructurin	igs	
	Number			Number			Number		
	of	Re	corded	of	Re	corded	of	Rec	orded
March 31, 2016 (dollars in									
thousands)	Loans	In	vestment	Loans	In	vestment	Loans	Inve	estment
Residential real estate loans									
(including home equity loans):									
Interest only payments		\$	_		\$	_		\$	_
Rate reduction	2		57	1		55	3		112
Principal deferral						_			_
Legal modification	2		88	2		80	4		168
Total residential TDRs	4		145	3		135	7		280
Commercial related and construction/land development									
loans:									
Interest only payments	_			1		433	1		433
Rate reduction	_		_				_		
Principal deferral	_		_				_		
Total commercial TDRs			_	1		433	1		433
Total troubled debt restructurings	4	\$	145	4	\$	568	8	\$	713

	Troubled Restructur Performin Modified Number	rings g to	Troubled I Restructur Not Perfor Modified 7 Number	ings ming to	Total Troubled Restructur Number	
	of	Recorded	of	Recorded	of	Recorded
March 31, 2015 (dollars in						
thousands)	Loans	Investment	Loans	Investment	Loans	Investment
Residential real estate loans						
(including home equity loans):						
Interest only payments	1	\$ 621		\$ —	1	\$ 621
Rate reduction	4	408	3	160	7	568
Principal deferral	_	_	1	25	1	25
Legal modification			1	140	1	140

Total residential TDRs	5	1,029	5	325	10	1,354
Commercial related and construction/land development loans:						
Interest only payments	3	468	_		3	468
Rate reduction			1	1,730	1	1,730
Principal deferral			1	56	1	56
Total commercial TDRs	3	468	2	1,786	5	2,254
Total troubled debt restructurings	8	\$ 1,497	7	\$ 2,111	15	\$ 3,608

The tables above are inclusive of loans that were TDRs at the end of previous periods and were re-modified, e.g., a maturity date extension during the current period.

As of March 31, 2016 and 2015, 20% and 41% of the Bank's TDRs that occurred during the first quarters of 2016 and 2015 were performing according to their modified terms. The Bank provided approximately \$17,000 and \$476,000 in specific reserve allocations to clients whose loan terms were modified in TDRs during the first quarters of 2016 and 2015.

There was no significant change between the pre and post modification loan balances for the three months ending March 31, 2016 and 2015.

#### **Table of Contents**

The following table presents loans by class modified as troubled debt restructurings within the previous 12 months of March 31, 2016 and 2015 and for which there was a payment default during the three months ended March 31, 2016 and 2015

(dollars in thousands)	Three Month March 31, 2016 Number of Loans	Re	corded restment	2015 Number of Loans	corded vestment
Residential real estate:					
Owner occupied	2	\$	167	5	\$ 324
Owner occupied - correspondent			_		
Non owner occupied			_		
Commercial real estate	4		575	1	56
Commercial real estate - purchased whole loans				_	
Construction & land development					_
Commercial & industrial	_		_	_	_
Lease financing receivables	_		_	_	_
Warehouse lines of credit			_		_
Home equity					
Consumer:					
RPG loans	_		_	_	
Credit cards	_				
Overdrafts					
Purchased whole loans	_		_	_	
Other consumer	_		_		_
Total	6	\$	742	6	\$ 380

#### Foreclosures

The following table presents the carrying amount of foreclosed properties held at March 31, 2016 and December 31, 2015 as a result of the Bank obtaining physical possession of such properties:

(in thousands) March 31, 2016 December 31, 2015

Residential real estate	\$ 673	\$ 478
Commercial real estate	307	442
Construction & land development	300	300
Total other real estate owned	\$ 1,280	\$ 1,220

The following table presents the recorded investment in consumer mortgage loans secured by residential real estate properties for which formal foreclosure proceedings were in process according to local requirements of the applicable jurisdiction as of March 31, 2016 and December 31, 2015:

(in thousands)	Ma	arch 31, 2016	Dec	cember 31, 2015
Recorded investment in consumer residential real estate mortgage loans in				
the process of foreclosure	\$	3,462	\$	4,602

#### **Table of Contents**

#### Easy Advances

The Company's RPG segment offered its new EA product through the TRS division during the first quarter of 2016. Altogether, TRS originated \$123 million in EAs during the first quarter of 2016 and recorded \$3.6 million in provision for loss on EAs. The provision for loss on EAs equated to 2.90% of total EA originations for the quarter. The Company based its provision for loss on EAs on prior year IRS funding patterns with adjustments based on current year IRS funding patterns. At March 31, 2016, \$4 million in EAs remained outstanding past their expected funding date from the IRS, with an allowance for loss on EAs of approximately \$3 million against this remaining balance.

Information regarding EAs follows:

(in thousands)	March 31, 2016

Easy Advances outstanding \$ 4,342 Allowance allocated to Easy Advances (3,169) Easy Advances, net of Allowance \$ 1,173

(in thousands)	Three Months Ended March 31, 2016
Easy Advances originated	\$ 123,231
Provision for Easy Advances	3,574
Easy Advances charged off	405
Easy Advances charged off to total Easy Advances originated	0.33 %

#### **Table of Contents**

#### 5. DEPOSITS

Ending deposit balances at March 31, 2016 and December 31, 2015 were as follows:

(in thousands)	M	arch 31, 2016	De	ecember 31, 2015
Demand Money market accounts Brokered money market accounts Savings Individual retirement accounts* Time deposits, \$250 and over* Other certificates of deposit*	\$	775,929 524,378 250,032 130,802 36,783 43,714 129,976	\$	783,054 501,059 200,126 117,408 36,016 42,775 127,878
Brokered certificates of deposit*		44,086		44,298
Total interest-bearing deposits  Total noninterest-bearing deposits		1,935,700 800,946		1,852,614 634,863
Total deposits	\$	2,736,646	\$	2,487,477

<sup>\*</sup>Represents a time deposit.

#### 6. FEDERAL HOME LOAN BANK ADVANCES

At March 31, 2016 and December 31, 2015, FHLB advances were as follows:

(in thousands)	March 31, 2016	December 31, 2015
Overnight advances Variable interest rate advance indexed to 3-Month LIBOR plus 0.14% due	\$ —	\$ 150,000
on December 20, 2016	10,000	10,000

Fixed interest rate advances with a weighted average interest rate of 1.64%		
due through 2023	407,500	439,500
Putable fixed interest rate advances with a weighted average interest rate		
of 4.39% due through 2017*	100,000	100,000
Total FHLB advances	\$ 517,500	\$ 699,500

<sup>\*</sup>Represents putable advances with the FHLB. These advances have original fixed rate periods ranging from one to five years with original maturities ranging from three to ten years if not put back to the Bank earlier by the FHLB. At the end of their respective fixed rate periods and on a quarterly basis thereafter, the FHLB has the right to require payoff of the advances by the Bank at no penalty.

Each FHLB advance is payable at its maturity date, with a prepayment penalty for fixed rate advances that are paid off earlier than maturity. FHLB advances are collateralized by a blanket pledge of eligible real estate loans. At March 31, 2016 and December 31, 2015, Republic had available collateral to borrow an additional \$734 million and \$567 million, respectively, from the FHLB. In addition to its borrowing line with the FHLB, Republic also had unsecured lines of credit totaling \$170 million available through various other financial institutions as of March 31, 2016 and December 31, 2015.

#### **Table of Contents**

Aggregate future principal payments on FHLB advances based on contractual maturity and the weighted average cost of such advances are detailed below:

Year (dollars in thousands)	Principal	Weighted Average Rate
2016	\$ 60,000	1.33 %
2017	145,000	3.44
2018	117,500	1.53
2019	100,000	1.80
2020	65,000	1.78
2021	20,000	1.86
Thereafter	10,000	2.14
Total	\$ 517,500	2.15

Due to their nature, the Bank considers average balance information more meaningful than period-end balances for its overnight borrowings from the FHLB. Information regarding short-term overnight FHLB advances follows:

(dollars in thousands)	March 31, 2016	December 31, 2015
Outstanding balance at end of period	\$ —	\$ 150,000
Weighted average interest rate at end of period	NA	0.35 %

NA - Not applicable

	Three Months End March 31,	
(dollars in thousands)	2016	2015
Average outstanding balance during the period	\$ 7,857	\$ 35,957
Average interest rate during the period	0.36 %	0.16 %
Maximum outstanding at any month end during the period	\$ 50,000	\$ 202,000

The following table illustrates real estate loans pledged to collateralize advances and letters of credit with the FHLB:

, , , , , , , , , , , , , , , , , , , ,	
110 me equity mes of credit 277,512 27	346,663 22,863
Multi-family commercial real estate 9,127 10	),227

#### **Table of Contents**

#### 7. FAIR VALUE

Fair value represents the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Bank used the following methods and significant assumptions to estimate the fair value of each type of financial instrument:

Securities available for sale: Quoted market prices in an active market are available for the Bank's mutual fund investment and fall within Level 1 of the fair value hierarchy.

Except for the Bank's mutual fund investment, its private label mortgage backed security and its TRUP, the fair value of securities available for sale is typically determined by matrix pricing, which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted prices for the specific securities, but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs).

The Bank's private label mortgage backed security remains illiquid, and as such, the Bank classifies this security as a Level 3 security in accordance with ASC Topic 820, "Fair Value Measurements and Disclosures." Based on this determination, the Bank utilized an income valuation model (present value model) approach in determining the fair value of this security.

See in this section of the filing under Footnote 3 "Investment Securities" for additional discussion regarding the Bank's private label mortgage backed security.

The Company acquired its TRUP in November 2015 and considered the acquisition price to still approximate market value at March 31, 2016, as there have been no meaningful market activities or events that management believes changed the investment's value subsequent to acquisition. The Company's TRUP is also considered highly illiquid and also valued using Level 3 inputs.

Mortgage loans held for sale: The fair value of mortgage loans held for sale is determined using quoted secondary market prices. Mortgage loans held for sale are classified as Level 2 in the fair value hierarchy.

Mortgage Banking derivatives: Mortgage Banking derivatives used in the ordinary course of business primarily consist of mandatory forward sales contracts ("forward contracts") and interest rate lock loan commitments. The fair value of the Bank's derivative instruments is primarily measured by obtaining pricing from broker-dealers recognized to be market participants. The pricing is derived from market observable inputs that can generally be verified and do not typically involve significant judgment by the Bank. Forward contracts and rate-lock loan commitments are classified as Level 2 in the fair value hierarchy.

Interest rate swap agreements: Interest rate swaps are recorded at fair value on a recurring basis. The Company values its interest rate swaps using Bloomberg Valuation Service's derivative pricing functions and therefore classifies such valuations as Level 2. Valuations of these interest rate swaps are also received from the relevant counterparty and validated against internal calculations. The Company has considered counterparty credit risk in the valuation of its interest rate swap assets and has considered its own credit risk in the valuation of its interest rate swap liabilities.

#### **Table of Contents**

Impaired loans: Collateral dependent impaired loans generally reflect partial charge-downs to their respective fair value, which is commonly based on recent real estate appraisals or broker price opinions ("BPOs"). These appraisals or BPOs may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the process by the independent experts to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value. Non-real estate collateral may be valued using an appraisal, net book value per the borrower's financial statements or aging reports, adjusted or discounted based on management's historical knowledge, changes in market conditions from the time of the valuation, and management's expertise and knowledge of the client and client's business, resulting in a Level 3 fair value classification. Collateral dependent loans are evaluated on a quarterly basis for additional impairment and adjusted accordingly.

Premises, held for sale: Premises held for sale are accounted for at the lower of cost or fair value less estimated costs to sell. Fair value is commonly based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches, including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments may be significant and typically result in a Level 3 classification of the inputs for determining fair value.

Other real estate owned: Assets acquired through or instead of loan foreclosure are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. These assets are subsequently accounted for at lower of cost or fair value less estimated costs to sell. Fair value is commonly based on recent real estate appraisals or BPOs. These appraisals or BPOs may utilize a single approach or a combination of approaches, including comparable sales and the income approach. Adjustments are routinely made in the process by the independent experts to adjust for differences between the comparable sales and income data available. Such adjustments may be significant and typically result in a Level 3 classification of the inputs for determining fair value.

Appraisals for both collateral-dependent impaired loans and other real estate owned are performed by certified general appraisers (for commercial properties) or certified residential appraisers (for residential properties) whose qualifications and licenses have been reviewed and verified by the Bank. Once the appraisal is received, a member of the Bank's Credit Administration Department reviews the assumptions and approaches utilized in the appraisal, as well as the overall resulting fair value in comparison with independent data sources, such as recent market data or industry-wide statistics. On at least an annual basis, the Bank performs a back test of collateral appraisals by comparing actual selling prices on recent collateral sales to the most recent appraisal of such collateral. Back tests are performed for each collateral class, e.g., residential real estate or commercial real estate, and may lead to additional adjustments to the value of unliquidated collateral of similar class.

Mortgage servicing rights: On at least a quarterly basis, MSRs are evaluated for impairment based upon the fair value of the MSRs as compared to carrying amount. If the carrying amount of an individual grouping exceeds fair value, impairment is recorded and the respective individual tranche is carried at fair value. If the carrying amount of an individual grouping does not exceed fair value, impairment is reversed if previously recognized and the carrying value of the individual tranche is based on the amortization method. The valuation model utilizes assumptions that market

participants would use in estimating future net servicing income and can generally be validated against available market data (Level 2). There were no MSR tranches carried at fair value at March 31, 2016 and December 31, 2015.

#### Table of Contents

Assets and liabilities measured at fair value on a recurring basis, including financial assets and liabilities for which the Bank has elected the fair value option, are summarized below:

(in thousands) Financial assets:	March 31, Quoted Pr Active Ma for Identic Assets	e Measurements 2016 Using: icSigmificant arKether caObservable Inputs (Level 2)	Sigr Unc Inpu	nificant observable uts vel 3)	Fa	otal uir alue
Securities available for sale: U.S. Treasury securities and U.S. Government agencies Private label mortgage backed security Mortgage backed securities - residential Collateralized mortgage obligations Freddie Mac preferred stock Mutual fund Corporate bonds Trust preferred security Total securities available for sale	\$ — — — 2,535 — \$ 2,535	\$ 287,842 — 96,521 108,464 166 — 14,853 — \$ 507,846	\$		\$	287,842 4,983 96,521 108,464 166 2,535 14,853 3,400 518,764
Mortgage loans held for sale Rate lock commitments Interest rate swap agreements	\$ <u> </u>	\$ 7,148 581 1,332	\$	_ _ _	\$	7,148 581 1,332
Financial liabilities: Mandatory forward contracts Interest rate swap agreements	\$ <u> </u>	\$ 104 2,415	\$	_	\$	104 2,415
(in thousands) Financial assets:	December Quoted Pr Active Ma	e Measurements 231, 2015 Using icsisjmificant arkether caObservable Inputs (Level 2)	g: Sigr Unc Inpo	nificant observable uts vel 3)	Fa	otal air alue
Securities available for sale: U.S. Treasury securities and U.S. Government agencies Private label mortgage backed security Mortgage backed securities - residential	\$ <u>—</u> —	\$ 286,479 — 92,268	\$		\$	286,479 5,132 92,268

Collateralized mortgage obligations Freddie Mac preferred stock Mutual fund Corporate bonds Trust preferred security Total securities available for sale	1,011 — — — \$ 1,011	113,668 173 — 14,922 — \$ 507,510	\$ 	\$ 113,668 173 1,011 14,922 3,405 517,058
Mortgage loans held for sale Rate lock commitments Interest rate swap agreements	\$ — — —	\$ 4,083 306 400	\$ _ _ _	\$ 4,083 306 400
Financial liabilities: Mandatory forward contracts Interest rate swap agreements	\$ <u> </u>	\$ 25 1,000	\$ 	\$ 25 1,000

All transfers between levels are generally recognized at the end of each quarter. There were no transfers into or out of Level 1, 2 or 3 assets during the three months ended March 31, 2016 and 2015.

#### **Table of Contents**

Private Label Mortgage Backed Security

The following table presents a reconciliation of the Bank's private label mortgage backed security measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the periods ended March 31, 2016 and 2015:

	Three Months	
	Ended	
	March 3	1,
(in thousands)	2016	2015
Balance, beginning of period	\$ 5,132	\$ 5,250
Total gains or losses included in earnings:		
Net change in unrealized gain	(149)	(22)
Recovery of actual losses previously recorded	_	35
Principal paydowns	_	(28)
Balance, end of period	\$ 4,983	\$ 5,235

The fair value of the Bank's single private label mortgage backed security is supported by analysis prepared by an independent third party. The third party's approach to determining fair value involved several steps: 1) detailed collateral analysis of the underlying mortgages, including consideration of geographic location, original loan-to-value and the weighted average Fair Isaac Corporation ("FICO") score of the borrowers; 2) collateral performance projections for each pool of mortgages underlying the security (probability of default, severity of default, and prepayment probabilities) and 3) discounted cash flow modeling.

The significant unobservable inputs in the fair value measurement of the Bank's single private label mortgage backed security are prepayment rates, probability of default and loss severity in the event of default. Significant fluctuations in any of those inputs in isolation would result in a significantly lower/higher fair value measurement.

The following tables present quantitative information about recurring Level 3 fair value measurements at March 31, 2016 and December 31, 2015:

Fair	Valuation		
Value	Technique	<b>Unobservable Inputs</b>	Range

March 31, 2016 (dollars in thousands)

Private label mortgage backed security	\$ 4,983	Discounted cash flow	(1) Constant prepayment rate	0.0% - 6.5%
			(2) Probability of default	3.0% - 9.0%
			(3) Loss severity	60% - 90%
December 31, 2015 (dollars in	Fair	Valuation		
thousands)	Value	Technique	Unobservable Inputs	Range
Private label mortgage backed security	\$ 5,132	Discounted cash flow	(1) Constant prepayment rate	0.0% - 6.5%
			(2) Probability of default	3.0% - 9.0%
			(3) Loss severity	60% - 90%
40				

#### **Table of Contents**

Trust Preferred Security

The Company invested in its TRUP in November 2015. The following table presents a reconciliation of the Company's TRUP measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the periods ended March 31, 2016 and 2015:

	Three
	Months
	Ended
	March 31
(in thousands)	2016
Balance, beginning of period	\$ 3,405
Total gains or losses included in earnings:	
Net change in unrealized loss	(5)
Balance, end of period	\$ 3,400

Mortgage Loans Held for Sale

The Bank has elected the fair value option for mortgage loans held for sale. These loans are intended for sale and the Bank believes that the fair value is the best indicator of the resolution of these loans. Interest income is recorded based on the contractual terms of the loan and in accordance with Bank policy for such instruments. None of these loans were past due 90-days-or-more or on nonaccrual as of March 31, 2016 and December 31, 2015.

As of March 31, 2016 and December 31, 2015, the aggregate fair value, contractual balance, and gain or loss was as follows:

(in thousands)	Ma	arch 31, 2016	December 31, 2015		
Aggregate fair value Contractual balance	\$	7,148 6,999	\$	4,083 3,993	
Unrealized gain		149		90	

The total amount of gains and losses from changes in fair value included in earnings for the three months ended March 31, 2016 and 2015 for mortgage loans held for sale are presented in the following table:

	Three Months Ended March 31,				
(in thousands)	2016	2015			
Interest income Change in fair value	\$ 32 59	\$ 56 178			
Total included in earnings	\$ 91	\$ 234			

### Table of Contents

Assets measured at fair value on a non-recurring basis are summarized below:

	Fair Value Measureme March 31, 2016 Using Quoted Psigerifineant Active Matkets for IdentiOnservable Assets Inputs						
(in thousands)	(Level	•		•	evel 3)		alue
Impaired loans: Residential real estate: Owner occupied Non owner occupied Commercial real estate Home equity Total impaired loans*	\$ — — — — \$ —	\$	_ _ _ _	\$	5,049 725 3,606 1,240 10,620	\$	5,049 725 3,606 1,240 10,620
Premises, held for sale	\$ —	\$		\$	1,152	\$	1,152

	Fair Value Measurements at							
	December 31, 2015 Using:							
	Quoted Psignsificant							
	Active 1	Month	etis	Sig	nificant			
	for Ider	ti <b>Ob</b> s	ervable	Uno	observable	Total		
	Assets	Inpu	its	Inp	uts	Fair		
(in thousands)	(Level	_		(Level 3)		Value		
Impaired loans:								
Residential real estate:								
Owner occupied	\$ —	\$	_	\$	3,631	\$	3,631	
Non owner occupied	_		_		689		689	
Commercial real estate	_		_		3,443		3,443	
Home equity	_		_		1,245		1,245	
Total impaired loans*	\$ —	\$	_	\$	9,008	\$	9,008	
Other real estate owned:								
Residential real estate	\$ —	\$		\$	128	\$	128	
Commercial real estate	_		_		442		442	
Construction & land development	_		_		300		300	
Total other real estate owned	\$ —	\$	_	\$	870	\$	870	

Premises, held for sale \$ — \$ — \$ 1,185 \$ 1,185

\* The difference between the carrying value and the fair value of impaired loans measured at fair value is reconciled in a subsequent table of this Footnote.

### **Table of Contents**

The following tables present quantitative information about Level 3 fair value measurements for financial instruments measured at fair value on a non-recurring basis:

March 21, 2016 (dallars in	Fair	Valuation	Unobservable	Range (Weighted
March 31, 2016 (dollars in thousands)	Value	Technique	Inputs	Average)
Impaired loans - residential real estate owner occupied	\$ 5,049	Sales comparison approach	Adjustments determined for differences between comparable sales	0% - 53% (7%)
Impaired loans - residential real estate non owner occupied	\$ 725	Sales comparison approach	Adjustments determined for differences between comparable sales	0% - 1% (1%)
Impaired loans - commercial real estate	\$ 2,014	Sales comparison approach	Adjustments determined for differences between comparable sales	0% - 42% (14%)
Impaired loans - commercial real estate	\$ 1,592	Income approach	Adjustments for differences between net operating income expectations	17% (17%)
Impaired loans - home equity	\$ 1,240	Sales comparison approach	Adjustments determined for differences between comparable sales	0% - 29% (22%)
Premises, held for sale	\$ 1,152	Sales comparison approach	Adjustments determined for differences between comparable sales	5% (5%)

### Table of Contents

December 31, 2015 (dollars in	Fa	iir	Valuation	Unobservable	Range (Weighted
thousands)	Va	alue	Technique	Inputs	Average)
Impaired loans - residential real estate owner occupied	\$	3,631	Sales comparison approach	Adjustments determined for differences between comparable sales	0% - 53% (7%)
Impaired loans - residential real estate non owner occupied	\$	689	Sales comparison approach	Adjustments determined for differences between comparable sales	0% - 1% (1%)
Impaired loans - commercial real estate	\$	1,839	Sales comparison approach	Adjustments determined for differences between comparable sales	0% - 58% (19%)
Impaired loans - commercial real estate	\$	1,604	Income approach	Adjustments for differences between net operating income expectations	17% (17%)
Impaired loans - home equity	\$	1,245	Sales comparison approach	Adjustments determined for differences between comparable sales	0% - 29% (20%)
Other real estate owned - residential real estate	\$	128	Sales comparison approach	Adjustments determined for differences between comparable sales	18% (18%)
Other real estate owned - commercial real estate	\$	442	Sales comparison approach	Adjustments determined for differences between comparable sales	12% - 23% (13%)
Other real estate owned - construction & land development	\$	300	Sales comparison approach	Adjustments determined for differences between comparable sales	49% (49%)
Premises, held for sale	\$	1,185	Sales comparison approach	Adjustments determined for differences between comparable sales	5% (5%)
44					

#### **Table of Contents**

**Impaired Loans** 

Collateral dependent impaired loans are generally measured for impairment using the fair value for reasonable disposition of the underlying collateral. The Bank's practice is to obtain new or updated appraisals or BPOs on the loans subject to the initial impairment review and then to evaluate the need for an update to this value on an as necessary or possibly annual basis thereafter (depending on the market conditions impacting the value of the collateral). The Bank may discount the valuation amount as necessary for selling costs and past due real estate taxes. If a new or updated appraisal or BPO is not available at the time of a loan's impairment review, the Bank may apply a discount to the existing value of an old valuation to reflect the property's current estimated value if it is believed to have deteriorated in either: (i) the physical or economic aspects of the subject property or (ii) material changes in market conditions. The impairment review generally results in a partial charge-off of the loan if fair value less selling costs are below the loan's carrying value. Impaired loans that are collateral dependent are classified within Level 3 of the fair value hierarchy when impairment is determined using the fair value method.

Impaired collateral dependent loans are as follows:

(in thousands)	thousands) Marc		Dec	December 31, 2015		
Carrying amount of loans measured at fair value Estimated selling costs considered in carrying amount Valuation allowance	\$	9,563 1,156 (99)	\$	8,162 946 (100)		
Total fair value	\$	10,620	\$	9,008		
			Three Months Ended			
(in thousands)			March 3 2016	1, 2015		

Provisions for loss on collateral dependent impaired loans

Other Real Estate Owned

Other real estate owned, which is carried at the lower of cost or fair value, is periodically assessed for impairment based on fair value at the reporting date. Fair value is determined from external appraisals or BPOs using judgments and estimates of external professionals. Many of these inputs are not observable and, accordingly, these measurements are classified as Level 3.

\$ 215

\$ 27

Details of other real estate owned carrying value and write downs follow:

(in thousands)	March 31, 2016	December 31, 201	. Э
Other real estate carried at fair value Other real estate carried at cost	\$ — 1.280	\$ 870 350	
Total carrying value of other real estate owned	\$ 1,280	\$ 1,220	

Three Months Ended March 31, 2016 2015

(in thousands)

Other real estate owned write-downs during the period \$ — \$ 484

#### **Table of Contents**

Premises, Held for Sale

The Company closed its Hudson, Florida banking center in 2015. The Hudson premises were held for sale at March 31, 2016 and December 31, 2015 and carried at \$1 million, its fair value less estimated selling costs. The Hudson premises were written down \$33,000 during both the three months ended March 31, 2016 and 2015. Fair value was determined from an external appraisal using judgments and estimates. Many of these inputs are not observable and, accordingly, these measurements are classified as Level 3.

### **Table of Contents**

The carrying amounts and estimated fair values of all financial instruments, at March 31, 2016 and December 31, 2015 follows:

		Fair Value Mo March 31, 20		T . 1	
(in thousands)	Carrying Value	Level 1	Level 2	Level 3	Total Fair Value
Assets: Cash and cash equivalents Securities available for sale Securities held to maturity Mortgage loans held for sale Other loans held for sale Loans, net Federal Home Loan Bank stock Accrued interest receivable	\$ 198,172 518,764 37,841 7,148 981 3,320,494 28,208 9,413	\$ 198,172 2,535 — — — — — —	\$ — 507,846 37,834 7,148 981 — 9,413	\$ — 8,383 — — — 3,337,229 —	\$ 198,172 518,764 37,834 7,148 981 3,337,229 NA 9,413
Liabilities: Noninterest-bearing deposits Transaction deposits Time deposits Securities sold under agreements to repurchase and other short-term borrowings Federal Home Loan Bank advances Subordinated note	\$ 800,946 1,681,141 254,559 319,893 517,500 41,240		\$ 800,946 1,681,141 255,769 319,893 529,547 33,113		\$ 800,946 1,681,141 255,769 319,893 529,547 33,113
Accrued interest payable	1,283	_	1,283	_	1,283
		Fair Value Mo December 31	easurements at , 2015:		Total
(in thousands)	Carrying Value	Level 1	Level 2	Level 3	Fair Value
Assets: Cash and cash equivalents Securities available for sale Securities held to maturity Mortgage loans held for sale	\$ 210,082 517,058 38,727 4,083	\$ 210,082 1,011 —	\$ — 507,510 39,196 4,083	\$ — 8,537 — —	\$ 210,082 517,058 39,196 4,083

Edgar Filing: REPUBLIC BANCORP INC /KY/ - Form 10-Q

Other loans held for sale Loans, net Federal Home Loan Bank stock Accrued interest receivable	514 3,299,119 28,208 9,233	_ _ _		514 — — 9,233		514 3,332,608 NA 9,233
Liabilities:						
Noninterest-bearing deposits	\$ 634,863		\$	634,863		\$ 634,863
Transaction deposits	1,601,647	_		1,601,647		1,601,647
Time deposits	250,967	_		250,882		250,882
Securities sold under agreements						
to repurchase and other						
short-term borrowings	395,433	_		395,433	_	395,433
Federal Home Loan Bank						
advances	699,500	_		708,722		708,722
Subordinated note	41,240	_		33,358		33,358
Accrued interest payable	1,229			1,229		1,229

NA - Not applicable

#### **Table of Contents**

Fair value estimates are based on existing on and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in any of the Bank's estimates.

The assumptions used in the estimation of the fair value of the Company's financial instruments are explained below. Where quoted market prices are not available, fair values are based on estimates using discounted cash flow and other valuation techniques. Discounted cash flows can be significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. The following fair value estimates cannot be substantiated by comparison to independent markets and should not be considered representative of the liquidation value of the Company's financial instruments, but rather a good-faith estimate of the fair value of financial instruments held by the Company.

In addition to those previously disclosed, the following methods and assumptions were used by the Company in estimating the fair value of its financial instruments:

Cash and cash equivalents — The carrying amounts of cash and short-term instruments approximate fair values and are classified as Level 1.

Other loans held for sale – Other loans held for sale constitute short-term consumer loans generally sold within two business days of origination. The carrying amounts of these loans, due to their short-term nature, approximate fair value and result in a Level 2 classification.

Loans, net of Allowance — The fair value of loans is calculated using discounted cash flows by loan type resulting in a Level 3 classification. The discount rate used to determine the present value of the loan portfolio is an estimated market rate that reflects the credit and interest rate risk inherent in the loan portfolio without considering widening credit spreads due to market illiquidity. The estimated maturity is based on the Bank's historical experience with repayments adjusted to estimate the effect of current market conditions. The Allowance is considered a reasonable discount for credit risk. The methods utilized to estimate the fair value of loans do not necessarily represent an exit price.

Federal Home Loan Bank stock — It is not practical to determine the fair value of FHLB stock due to restrictions placed on its transferability.

Accrued interest receivable/payable — The carrying amounts of accrued interest, due to their short-term nature, approximate fair value and result in a Level 2 classification.

Deposits — Fair values for time deposits have been determined using discounted cash flows. The discount rate used is based on estimated market rates for deposits of similar remaining maturities and are classified as Level 2. The carrying amounts of all other deposits, due to their short-term nature, approximate their fair values and are also classified as Level 2.

Securities sold under agreements to repurchase and other short-term borrowings — The carrying amount for securities sold under agreements to repurchase and other short-term borrowings generally maturing within ninety days approximates its fair value resulting in a Level 2 classification.

Federal Home Loan Bank advances — The fair value of the FHLB advances is obtained from the FHLB and is calculated by discounting contractual cash flows using an estimated interest rate based on the current rates available to the Company for debt of similar remaining maturities and collateral terms resulting in a Level 2 classification.

Subordinated note — The fair value for the subordinated note is calculated using discounted cash flows based upon current market spreads to London Interbank Borrowing Rate ("LIBOR") for debt of similar remaining maturities and collateral terms resulting in a Level 2 classification.

The fair value estimates presented herein are based on pertinent information available to management as of the respective period ends. Although management is not aware of any factors that would dramatically affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since that date and, therefore, estimates of fair value may differ significantly from the amounts presented.

#### Table of Contents

#### 8. MORTGAGE BANKING ACTIVITIES

Activity for mortgage loans held for sale was as follows:

	Three Month March 31,	ns Ended
(in thousands)	2016	2015
Balance, beginning of period	\$ 4,083	\$ 6,388
Origination of mortgage loans held for sale	36,992	45,835
Proceeds from the sale of mortgage loans held for sale	(35,022)	(40,697)
Net gain on sale of mortgage loans held for sale	1,095	1,222
Balance, end of period	\$ 7,148	\$ 12,748

The following table presents the components of Mortgage Banking income:

	Three Mo	onths
	Ended	
	March 31	,
(in thousands)	2016	2015
Net gain realized on sale of mortgage loans held for sale	\$ 841	\$ 889
Net change in fair value recognized on loans held for sale	59	178
Net change in fair value recognized on rate lock commitments	275	247
Net change in fair value recognized on forward contracts	(80)	(92)
Net gain recognized	1,095	1,222
Loan servicing income	471	469
Amortization of mortgage servicing rights	(305)	(338)
Net servicing income recognized	166	131
Total Mortgage Banking income	\$ 1,261	\$ 1,353

Activity for capitalized mortgage servicing rights was as follows:

Three Months Ended

Edgar Filing: REPUBLIC BANCORP INC /KY/ - Form 10-Q

(in thousands)	March 31 2016	, 2015
Balance, beginning of period	\$ 4,912	\$ 4,813
Additions	284	389
Amortized to expense	(305)	(338)
Balance, end of period	\$ 4,891	\$ 4,864

There was no balance or activity in the valuation allowance for capitalized mortgage servicing rights for the three months ended March 31, 2016 and 2015.

#### **Table of Contents**

Other information relating to mortgage servicing rights follows:

(dollars in thousands)	March 31, 2016	December 31, 2015
Fair value of mortgage servicing rights portfolio	\$ 6,871	\$ 7,242
Monthly prepayment rate of unpaid principal balance*	107% - 366%	105% - 369%
Discount rate	10%	10%
Weighted average default rate	1.50%	1.50%
Weighted average life in years	5.90	6.38

<sup>\*</sup> Rates are applied to individual tranches with similar characteristics.

Mortgage Banking derivatives used in the ordinary course of business primarily consist of mandatory forward sales contracts and interest rate lock loan commitments. Mandatory forward contracts represent future commitments to deliver loans at a specified price and date and are used to manage interest rate risk on loan commitments and mortgage loans held for sale. Interest rate lock loan commitments represent commitments to fund loans at a specific rate. These derivatives involve underlying items, such as interest rates, and are designed to transfer risk. Substantially all of these instruments expire within 90 days from the date of issuance. Notional amounts are amounts on which calculations and payments are based, but which do not represent credit exposure, as credit exposure is limited to the amounts required to be received or paid.

Mandatory forward contracts also contain an element of risk in that the counterparties may be unable to meet the terms of such agreements. In the event the counterparties fail to deliver commitments or are unable to fulfill their obligations, the Bank could potentially incur significant additional costs by replacing the positions at then current market rates. The Bank manages its risk of exposure by limiting counterparties to those banks and institutions deemed appropriate by management and the Board of Directors. The Bank does not expect any counterparty to default on their obligations and therefore, the Bank does not expect to incur any cost related to counterparty default.

The Bank is exposed to interest rate risk on loans held for sale and rate lock loan commitments. As market interest rates fluctuate, the fair value of mortgage loans held for sale and rate lock commitments will decline or increase. To offset this interest rate risk the Bank enters into derivatives, such as mandatory forward contracts to sell loans. The fair value of these mandatory forward contracts will fluctuate as market interest rates fluctuate, and the change in the value of these instruments is expected to largely, though not entirely, offset the change in fair value of loans held for sale and rate lock commitments. The objective of this activity is to minimize the exposure to losses on rate-loan lock commitments and loans held for sale due to market interest rate fluctuations. The net effect of derivatives on earnings will depend on risk management activities and a variety of other factors, including: market interest rate volatility; the amount of rate lock commitments that close; the ability to fill the forward contracts before expiration; and the time period required to close and sell loans.

The following table includes the notional amounts and fair values of mortgage loans held for sale and mortgage banking derivatives as of the period ends presented:

	March 31, 2 Notional	016	December 31, 2015 Notional			
(in thousands)	Amount	Fair Value	Amount	Fair Value		
Included in Mortgage loans held for sale: Mortgage loans held for sale	\$ 6,999	\$ 7,148	\$ 3,993	\$ 4,083		
Included in other assets: Rate lock loan commitments	\$ 31,657	\$ 581	\$ 21,580	\$ 306		
Included in other liabilities: Mandatory forward contracts	\$ 30,340	\$ 104	\$ 19,232	\$ 25		

#### **Table of Contents**

#### 9. INTEREST RATE SWAPS

Interest rate swap derivatives are reported at fair value in other assets or other liabilities. The accounting for changes in the fair value of a derivative depends on whether it has been designated and qualifies as part of a cash flow hedging relationship. For a derivative designated as a cash flow hedge, the effective portion of the derivative's unrealized gain or loss is recorded as a component of other comprehensive income (loss). For derivatives not designated as hedges, the gain or loss is recognized in current period earnings.

Interest Rate Swaps Used as Cash Flow Hedges

The Bank entered into two interest rate swap agreements ("swaps") during 2013 as part of its interest rate risk management strategy. The Bank designated the swaps as cash flow hedges intended to reduce the variability in cash flows attributable to either FHLB advances tied to the 3-month LIBOR or the overall changes in cash flows on certain money market deposit accounts tied to 1-month LIBOR. The counterparty for both swaps met the Bank's credit standards and the Bank believes that the credit risk inherent in the swap contracts is not significant.

The swaps were determined to be fully effective during all periods presented; therefore, no amount of ineffectiveness was included in net income. The aggregate fair value of the swaps is recorded in other liabilities with changes in fair value recorded in OCI. The amount included in AOCI would be reclassified to current earnings should the hedge no longer be considered effective. The Bank expects the hedges to remain fully effective during the remaining term of the swaps.

The following table reflects information about swaps designated as cash flow hedges as of March 31, 2016 and December 31, 2015:

					March 31, 2016		December 31, 2015		
(dollars in	Notional	Pay	Receive		Assets /	Unrealized Gain (Loss)	Assets /	Unrealized Gain (Loss)	
(dollars in thousands)	Amount	Rate	Rate	Term	(Liabilities)	AOCI	(Liabilities)	in AOCI	
Interest rate swap on money	\$ 10,000	2.17 %	1M LIBOR	12/2013 - 12/2020	\$ (520)	\$ (338)	\$ (289)	\$ (188)	

market								
deposits								
Interest								
rate swap				12/2013				
on FHLB			3M	-				
advance	10,000	2.33 %	LIBOR	12/2020	(564)	(366)	(311)	(202)
	\$ 20,000				\$ (1,084)	\$ (704)	\$ (600)	\$ (390)

The following table reflects the total interest expense recorded on these swap transactions in the consolidated statements of income for the three months ended March 31, 2016 and 2015:

	Three Months Ended March 31,				
(in thousands)	2016	2015			
Interest rate swap on money market deposits Interest rate swap on FHLB advance	\$ 43 44	\$ 49 52			
Total interest expense on swap transactions	\$ 87	\$ 101			

The following tables present the net gains (losses) recorded in AOCI and the consolidated statements of income relating to the swaps designated as cash flow hedges for the three months ended March 31, 2016 and 2015:

(in thousands)	Three Mo Ended March 31 2016	
Losses recognized in OCI on derivative (effective portion)	\$ (571)	\$ (396)
Losses reclassified from OCI on derivative (effective portion)	\$ (87)	\$ (101)
Gains (losses) recognized in income on derivative (ineffective portion)	\$ —	\$ —

The estimated net amount of the existing losses reported in AOCI at March 31, 2016 expected to be reclassified into earnings within the next 12 months is \$162,000.

#### **Table of Contents**

Non-hedge Interest Rate Swaps

The Bank enters into interest rate swaps to facilitate client transactions and meet their financing needs. Upon entering into these instruments to meet client needs, the Bank enters into offsetting positions in order to minimize the Bank's interest rate risk. These swaps are derivatives, but are not designated as hedging instruments, and therefore changes in fair value are reported in current year earnings.

Interest rate swap contracts involve the risk of dealing with counterparties and their ability to meet contractual terms. When the fair value of a derivative instrument contract is positive, this generally indicates that the counter party or client owes the Bank, and results in credit risk to the Bank. When the fair value of a derivative instrument contract is negative, the Bank owes the client or counterparty and therefore, has no credit risk.

A summary of the Bank's interest rate swaps related to clients as of March 31, 2016 and December 31, 2015 is included in the following table:

		March 31, Notional	2016 Fair	December Notional	31, 2015 Fair
(in thousands)	Bank Position	Amount	Value	Amount	Value
Interest rate swaps with Bank clients Offsetting interest rate swaps with	Pay variable/receive fixed Pay fixed/receive	\$ 25,927	\$ 1,332	\$ 25,927	\$ 400
institutional swap dealer Total	variable	25,927 \$ 51,854	(1,332) \$ —	25,927 \$ 51,854	(400) \$ —

The Bank is required to pledge securities as collateral when the Bank is in a net loss position for all swaps with non-client counterparties when such net loss positions exceed \$250,000. The fair value of investment securities pledged as collateral by the Bank to cover such net loss positions totaled \$2.9 million and \$1.5 million at March 31, 2016 and December 31, 2015.

#### 10. OFF BALANCE SHEET RISKS, COMMITMENTS AND CONTINGENT LIABILITIES

The Company, in the normal course of business, is party to financial instruments with off balance sheet risk. These financial instruments primarily include commitments to extend credit and standby letters of credit. The contract or notional amounts of these instruments reflect the potential future obligations of the Company pursuant to those financial instruments. Creditworthiness for all instruments is evaluated on a case-by-case basis in accordance with the Company's credit policies. Collateral from the client may be required based on the Company's credit evaluation of the client and may include business assets of commercial clients, as well as personal property and real estate of individual clients or guarantors.

The Company also extends binding commitments to clients and prospective clients. Such commitments assure a borrower of financing for a specified period of time at a specified rate. Additionally, the Company makes binding purchase commitments to third party loan correspondent originators. These commitments assure that the Company will purchase a loan from such correspondent originators at a specific price for a specific period of time. The risk to the Company under such loan commitments is limited by the terms of the contracts. For example, the Company may not be obligated to advance funds if the client's financial condition deteriorates or if the client fails to meet specific covenants.

An approved but unfunded loan commitment represents a potential credit risk and a liquidity risk, since the Company's client(s) may demand immediate cash that would require funding. In addition, unfunded loan commitments represent interest rate risk as market interest rates may rise above the rate committed to the Company's client. Since a portion of these loan commitments normally expire unused, the total amount of outstanding commitments at any point in time may not require future funding.

#### **Table of Contents**

The following table presents the Company's commitments, exclusive of Mortgage Banking loan commitments, for each period ended:

(in thousands)	March 31, 2016	December 31, 2015
Unused warehouse lines of credit	\$ 230,083	\$ 304,379
Unused home equity lines of credit	294,630	282,007
Unused loan commitments - other	324,871	329,232
Commitments to purchase loans*	17,124	22,590
Standby letters of credit	12,734	12,740
Total commitments	\$ 879,442	\$ 950,948

<sup>\*</sup>Commitments made through the Bank's Correspondent Lending channel.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a client to a third party. The terms and risk of loss involved in issuing standby letters of credit are similar to those involved in issuing loan commitments and extending credit. In addition to credit risk, the Company also has liquidity risk associated with standby letters of credit because funding for these obligations could be required immediately. The Company does not deem this risk to be material.

#### 11. EARNINGS PER SHARE

Class A and Class B Shares participate equally in undistributed earnings. The difference in earnings per share between the two classes of common stock results solely from the 10% per share cash dividend premium paid on Class A Common Stock over that paid on Class B Common Stock.

A reconciliation of the combined Class A and Class B Common Stock numerators and denominators of the earnings per share and diluted earnings per share computations is presented below:

	Three Months Ended		
	March 31,		
(in thousands, except per share data)	2016	2015	
Net income	\$ 17,735	\$ 13,788	

Weighted average shares outstanding	20,904	20,859
Effect of dilutive securities	105	77
Average shares outstanding including dilutive securities	21,009	20,936
Basic earnings per share:		
Class A Common Stock	\$ 0.86	\$ 0.66
Class B Common Stock	0.78	0.65
Diluted earnings per share:		
Class A Common Stock	\$ 0.85	\$ 0.66
Class B Common Stock	0.77	0.64

Stock options excluded from the detailed earnings per share calculation because their impact was antidilutive are as follows:

	Three Months Ended	
	March 31,	
	2016	2015
Antidilutive stock options	10,500	14,250
Average antidilutive stock options	10,500	14,250

#### **Table of Contents**

#### 12. STOCK PLANS AND STOCK BASED COMPENSATION

In January 2015, the Company's Board of Directors adopted the Republic Bancorp, Inc. 2015 Stock Incentive Plan (the "2015 Plan"), which became effective April 2015 when the Company's shareholders approved the 2015 Plan. The 2015 Plan replaced the Company's 2005 Stock Incentive Plan, which expired March 2015.

The number of authorized shares under the 2015 Plan is fixed at 3,000,000, with such number subject to adjustment in the event of certain events, such as stock dividends, stock splits or the like. There is a minimum three-year vesting period for awards granted to employees under the 2015 Plan that vest based solely on the completion of a specified period of service, with options generally exercisable five to six years after the issue date. Stock options generally must be exercised within one year from the date the options become exercisable and have an exercise price that is at least equal to the fair market value of the Company's stock on the date the options were granted.

All shares issued under the above-mentioned plans were from authorized and reserved unissued shares. The Company has a sufficient number of authorized and reserved unissued shares to satisfy all anticipated option exercises. There are no Class B stock options outstanding or available for exercise under the Company's plans.

#### **Stock Options**

The fair value of each stock option granted is estimated on the date of grant using the Black-Scholes based stock option valuation model. This model requires the input of subjective assumptions that will usually have a significant impact on the fair value estimate. Expected volatilities are based on historical volatility of Republic's stock and other factors. Expected dividends are based on dividend trends and the market price of Republic's stock price at grant. Republic uses historical data to estimate option exercises and employee terminations within the valuation model. The risk-free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve at the time of grant.

All share-based payments to employees, including grants of employee stock options, are recognized as compensation expense over the service period (generally the vesting period) in the consolidated financial statements based on their fair values.

The following table summarizes stock option activity from January 1, 2015 through March 31, 2016:

Edgar Filing: REPUBLIC BANCORP INC /KY/ - Form 10-Q

Options Class A Shares	Av Ex	verage tercise	Weighted Average Remaining Contractual Term	In	ggregate trinsic alue
155,000	\$	20.15			
323,400		24.51			
(97,750)		19.77			
(57,250)		21.43			
323,400	\$	24.40	4.70	\$	650,000
323,400	\$	24.40			
(3,000)		18.52			
(4,600)		24.47			
315,800	\$	24.46	4.50		434,000
315,800	\$	24.46	4.50	\$	434,000
3,000	\$	19.38	0.59	\$	19,000
	Class A Shares  155,000 323,400 (97,750) (57,250) 323,400  323,400  (3,000) (4,600) 315,800  315,800	Options Ax Class A Ex Shares Price 155,000 \$ 323,400 (97,750) (57,250) 323,400 \$ 323,400 \$ (3,000) (4,600) 315,800 \$ 315,800 \$	Class A Shares Price  155,000 \$ 20.15 323,400 24.51 (97,750) 19.77 (57,250) 21.43 323,400 \$ 24.40  323,400 \$ 24.40  (3,000) 18.52 (4,600) 24.47 315,800 \$ 24.46  315,800 \$ 24.46	Options         Average         Average           Class A         Exercise         Contractual           Shares         Price         Term           155,000         \$ 20.15           323,400         24.51           (97,750)         19.77           (57,250)         21.43           323,400         \$ 24.40	Weighted         Average           Options         Average         Remaining         Agentation           Class A         Exercise         Contractual         In           Shares         Price         Term         Value           155,000         \$ 20.15 <td< td=""></td<>

#### **Table of Contents**

Information related to stock options for each period follows:

	Three Months Ended March 31,	
(in thousands)	2016	2015
Intrinsic value of options exercised Cash received from options exercised, net of shares redeemed	\$ 16 55	\$ 54 119
Total fair value of options granted		_

#### Restricted Stock Awards

Restricted stock awards generally vest five to six years after issue, with accelerated vesting due to "change in control" or "death or disability of a participant" as defined and outlined in the 2015 Plan.

The following table summarizes restricted stock awards activity from January 1, 2015 through March 31, 2016:

	Restricted		ighted-average nt date fair
	Stock Awards	valu	ie per share
Outstanding, January 1, 2015	80,500	\$	19.85
Granted	2,500		25.19
Forfeited	(4,000)		19.85
Earned and issued	_		
Outstanding, December 31, 2015	79,000	\$	20.02
Outstanding, January 1, 2016	79,000	\$	20.02
Granted	7 <i>7</i> ,000	Ψ	
Forfeited			
Earned and issued			
Outstanding, March 31, 2016	79,000	\$	20.02
Fully vested and expected to vest	79,000	\$	20.02
Vested at March 31, 2016	_	\$	_

#### **Table of Contents**

Performance Stock Units

The Company first granted performance stock units ("PSUs") under the 2015 Plan in January 2016. Shares of stock underlying the PSUs may be earned over a four-year performance period commencing on January 1, 2017 and ending on December 31, 2020 as follows:

- If the Company achieves a Return on Average Assets ("ROAA"), as defined in the award agreement, of 1.25% for a calendar year in the performance period, then between March 1 and March 15 of the following year, provided that the recipient is still employed in good standing on the payment date, the Company will issue shares of fully-vested stock to the participant equal to 50% of the number of the PSUs initially granted to the participant; and
- · If the ROAA of 1.25% is met again at the end of another calendar year during the remaining term of the performance period, the Company will similarly issue fully vested stock in an amount equal to the remaining 50% of the initial PSUs granted to the participant.

The following table summarizes PSU activity from January 1, 2016 through March 31, 2016:

	Performance Stock Units	gran	ghted-average t date fair e per share
Outstanding, January 1, 2016	_	\$	
Granted	52,500		23.08
Forfeited	_		
Earned and issued	_		
Outstanding, March 31, 2016	52,500	\$	23.08
Fully vested and expected to vest	52,500	\$	23.08
Vested at March 31, 2016		\$	

Expense Related to the 2015 Stock Incentive Plan

The Company recorded expense related to the 2015 Plan for the three months ended March 31, 2016 and 2015 as follows:

Edgar Filing: REPUBLIC BANCORP INC /KY/ - Form 10-Q

	Three N Ended March 3	
(in thousands)	2016	2015
Stock option expense	\$ 62	\$ 5
Restricted stock award expense	72	73
Performance stock unit expense	127	_
Total expense	\$ 261	\$ 78

Unrecognized expenses related to unvested awards (net of estimated forfeitures) under the 2015 Plan are estimated as follows:

(in thousands)	Stock Options	Restricted Stock Awards	Performance Stock Units	Total
2016	\$ 194	\$ 218	\$ 380	\$ 792
2017	256	265	507	1,028
2018	254	123	198	575
2019	142	12		154
2020	30	8		38
2021		2		2
Total	\$ 876	\$ 628	\$ 1,085	\$ 2,589

#### **Table of Contents**

# 13. SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE AND OTHER SHORT-TERM BORROWINGS

Securities sold under agreements to repurchase consist of short-term excess funds from correspondent banks, repurchase agreements and overnight liabilities to deposit clients arising from the Bank's treasury management program. While comparable to deposits in their transactional nature, these overnight liabilities to clients are in the form of repurchase agreements. Repurchase agreements collateralized by securities are treated as financings; accordingly, the securities involved with the agreements are recorded as assets and are held by a safekeeping agent and the obligations to repurchase the securities are reflected as liabilities. Should the fair value of currently pledged securities fall below the associated repurchase agreements, the Bank would be required to pledge additional securities. To mitigate the risk of under collateralization, the Bank typically pledges at least two percent more in securities than the associated repurchase agreements. All such securities are under the Bank's control.

At March 31, 2016 and December 31, 2015, all securities sold under agreements to repurchase had overnight maturities. Information regarding securities sold under agreements to repurchase follows:

(dollars in thousands)	M	March 31, 2016		December 31, 2015		
Outstanding balance at end of period Weighted average interest rate at end of period	\$	319,893 0.02	%	\$	395,433 0.02	%
Fair value of securities pledged: U.S. Treasury securities and U.S. Government agencies Mortgage backed securities - residential Collateralized mortgage obligations Total securities pledged	\$	222,290 74,506 117,577 414,373		\$	244,707 82,666 130,821 458,194	

	Three Months Ended March 31,		
(dollars in thousands)	2016	2015	
Average outstanding balance during the period	\$ 407,698	\$ 391,254	
Average interest rate during the period	0.02 %	0.04 %	
Maximum outstanding at any month end during the period	\$ 367,373	\$ 408,955	

# Table of Contents

# 14. OTHER COMPREHENSIVE INCOME

OCI components and related tax effects were as follows:

(in thousands)	Three Mo Ended March 31 2016	
Available for Sale Securities:		
Change in unrealized gain (loss) on securities available for sale	\$ 2,292	\$ 1,238
Change in unrealized gain on security available for sale for which a portion of an		
other-than-temporary impairment has been recognized in earnings	(149)	(22)
Net unrealized gains	2,143	1,216
Tax effect	(750)	(426)
Net of tax	1,393	790
Cash Flow Hedges:		
Change in fair value of derivatives used for cash flow hedges	(571)	(396)
Reclassification amount for derivative losses realized in income	87	101
Net unrealized gains losses	(484)	(295)
Tax effect	170	104
Net of tax	(314)	(191)
Total other comprehensive income components, net of tax	\$ 1,079	\$ 599

Significant amounts reclassified out of each component of AOCI for the three months ended March 31, 2016 and 2015:

		A O C	ccumulate ther ompreher	ed nsive I		
	Affected Line Items in the Consolidated		Three Months Ended March 31,			
(in thousands)	Statements of Income	,			2015	
Cash Flow Hedges:						
Interest rate swap on money market deposits	Interest expense on deposits	\$	(43)	\$	(49)	
Interest rate swap on FHLB advance	Interest expense on FHLB advances		(44)		(52)	

Total derivative losses on cash flow hedges	Total interest expense	(87)	(101)
Tax effect	Income tax expense	30	35
Net of tax	Net income	\$ (57)	\$ (66)

The following is a summary of the AOCI balances, net of tax:

(in thousands)	Dec	cember 31, 2015		016 hange	Ma	arch 31, 2016
Unrealized gain on securities available for sale Unrealized gain on security available for sale for which a portion of an other-than-temporary impairment has been recognized in	\$	1,727	\$	1,490	\$	3,217
earnings		712		(97)		615
Unrealized loss on cash flow hedge Total unrealized gain	\$	(390) 2,049	ф	(314) 1,079	\$	(704) 3,128
			20	015		
(in thousands)	Dec	cember 31, 2014	C	hange	Ma	arch 31, 2015
Unrealized gain on securities available for sale Unrealized gain on security available for sale for which a portion of an other-than-temporary impairment has been recognized in	\$	3,839	\$	804	\$	4,643
earnings		792		(14)		778
Unrealized loss on cash flow hedge		(316)		(191)		(507)
Total unrealized gain	\$	4,315	\$	599	\$	4,914

#### **Table of Contents**

#### 15. SEGMENT INFORMATION

Reportable segments are determined by the type of products and services offered and the level of information provided to the chief operating decision maker, who uses such information to review performance of various components of the business (such as banking centers and business units), which are then aggregated if operating performance, products/services, and clients are similar.

As of March 31, 2016, the Company was divided into four distinct operating segments: Traditional Banking, Warehouse Lending ("Warehouse"), Mortgage Banking and Republic Processing Group ("RPG"). Management considers the first three segments to collectively constitute "Core Bank" or "Core Banking" activities. Correspondent Lending operations are considered part of the Traditional Banking segment. The RPG segment includes the following divisions: Tax Refund Solutions ("TRS"), Republic Payment Solutions ("RPS") and Republic Credit Solutions ("RCS"). TRS generates the majority of RPG's income, with the relatively smaller divisions of RPG, RPS and RCS, considered immaterial for separate and independent segment reporting. All divisions of the RPG segment operate through the Bank.

The nature of segment operations and the primary drivers of net revenues by reportable segment are provided below:

**Primary** Drivers of Net Nature of Segment: Revenues: Operations: Traditional **Provides** Loans. Banking traditional investments banking and deposits products to clients primarily in its market footprint via its network of banking centers and primarily to clients outside of its

market footprint via its Internet and Correspondent Lending

delivery channels.

Warehouse Lending

Provides Mortgage warehouse short-term, revolving credit lines of facilities to credit

mortgage bankers across the Nation.

Core Banking

Mortgage Banking

Primarily Loan sales originates, sells and servicing

and services long-term, single family, first lien

residential real estate loans primarily to clients in its market footprint.

Republic Processing Group

The TRS Refund division transfers facilitates the and loans

receipt and payment of federal and state tax refund products. The RPS division

offers general-purpose reloadable cards. The RCS division offers short-term credit products. RPG products are primarily provided to clients outside of the Bank's market footprint.

The accounting policies used for Republic's reportable segments are the same as those described in the summary of significant accounting policies in the Company's 2015 Annual Report on Form 10-K. Segment performance is evaluated using operating income. Goodwill is not allocated. Income taxes are generally allocated based on income before income tax expense unless specific segment allocations can be reasonably made. Transactions among reportable segments are made at carrying value.

# Table of Contents

Segment information for the three months ended March 31, 2016 and 2015 follows:

	Three Months Ended March 31, 2016 Core Banking							
(dollars in thousands)	Traditional Banking	Warehouse Lending	Mortgage Banking	Total Core Banking	Republic Processing Group	Total Company		
Net interest income	\$ 28,608	\$ 2,655	\$ 32	\$ 31,295	\$ 8,139	\$ 39,434		
Provision for loan and lease losses	480	18	_	498	4,688	5,186		
Net refund transfer fees Mortgage banking	_	_	_	_	17,078	17,078		
income	_	_	1,261	1,261	_	1,261		
Republic Processing Group program fees	_	_	_	_	319	319		
Other noninterest income	6,110	5	92	6,207	56	6,263		
Total noninterest income	6,110	5	1,353	7,468	17,453	24,921		
Total noninterest expenses	24,875	695	1,240	26,810	5,731	32,541		
Income before income tax expense Income tax expense Net income	9,363 2,613 \$ 6,750	1,947 723 \$ 1,224	145 51 \$ 94	11,455 3,387 \$ 8,068	15,173 5,506 \$ 9,667	26,628 8,893 \$ 17,735		
Segment end of period assets	\$ 3,711,315	\$ 393,532	\$ 12,965	\$ 4,117,812	\$ 128,953	\$ 4,246,765		
Net interest margin	3.08 %	3.63 %	NM	3.12 %	NM	3.78 %		

Three Months Ended March 31, 2015 Core Banking

Edgar Filing: REPUBLIC BANCORP INC /KY/ - Form 10-Q

(dollars in thousands)	Traditional Banking	Warehouse Lending	Mortgage Banking	Total Core Banking	Republic Processing Group	Total Company
Net interest income	\$ 25,758	\$ 2,541	\$ 56	\$ 28,355	\$ 667	\$ 29,022
Provision for loan and lease losses	116	259	_	375	(190)	185
Net refund transfer fees Mortgage banking	_	_	_	_	15,335	15,335
income	_	_	1,353	1,353	_	1,353
Republic Processing Group program fees Other noninterest	_	_	_	_	228	228
income	5,397	5	84	5,486	584	6,070
Total noninterest income	5,397	5	1,437	6,839	16,147	22,986
Total noninterest expenses	23,407	573	1,285	25,265	5,809	31,074
Income before income tax expense Income tax expense Net income	7,632 2,286 \$ 5,346	1,714 600 \$ 1,114	208 73 \$ 135	9,554 2,959 \$ 6,595	11,195 4,002 \$ 7,193	20,749 6,961 \$ 13,788
Segment end of period assets	\$ 3,380,813	\$ 422,652	\$ 18,002	\$ 3,821,467	\$ 130,720	\$ 3,952,187
Net interest margin	3.13	3.62 %	NM	3.17 %	NM	3.14 %

Segment assets are reported as of the respective period ends while income and margin data are reported for the respective periods.

NM — Not Meaningful

#### **Table of Contents**

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Management's Discussion and Analysis of Financial Condition and Results of Operations of Republic Bancorp, Inc. ("Republic" or the "Company") analyzes the major elements of Republic's consolidated balance sheets and statements of income. Republic, a financial holding company headquartered in Louisville, Kentucky, is the parent company of Republic Bank & Trust Company ("RB&T" or the "Bank") and Republic Insurance Services, Inc. (the "Captive"). The Bank is a Kentucky-based, state chartered non-member financial institution.

The Captive is a wholly-owned insurance subsidiary of the Company that provides property and casualty insurance coverage to the Company and the Bank as well as eight other third-party insurance captives for which insurance may not be available or economically feasible.

Republic Bancorp Capital Trust ("RBCT") is a Delaware statutory business trust that is a 100%-owned unconsolidated finance subsidiary of Republic Bancorp, Inc.

Management's Discussion and Analysis of Financial Condition and Results of Operations of Republic should be read in conjunction with Part I Item 1 "Financial Statements."

As used in this filing, the terms "Republic," the "Company," "we," "our" and "us" refer to Republic Bancorp, Inc., and, where the context requires, Republic Bancorp, Inc. and its subsidiaries; and the term the "Bank" refers to the Company's subsidiary bank, RB&T.

Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause actual results, performance or achievements to be materially different from future results, performance or achievements expressed or implied by the forward-looking statements. Actual results may differ materially from those expressed or implied as a result of certain risks and uncertainties, including, but not limited to: changes in political and economic conditions; interest rate fluctuations; competitive product and pricing pressures; equity and fixed income market fluctuations; client bankruptcies; inflation; recession; acquisitions and integrations of acquired businesses; technological changes; changes in law and regulations or the interpretation and enforcement thereof; changes in fiscal, monetary, regulatory and tax policies; monetary fluctuations; success in gaining regulatory approvals when required; information security breaches or cyber security attacks involving either the Company or one of the Company's third-party service providers; as well as other risks and uncertainties reported from time to time in the Company's filings with the Securities and Exchange Commission ("SEC"), including Part 1 Item 1A "Risk Factors" of the Company's Annual Report on Form 10-K for the year ended December 31, 2015.

Broadly speaking, forward-looking statements include:

- · projections of revenue, income, expenses, losses, earnings per share, capital expenditures, dividends, capital structure or other financial items;
- · descriptions of plans or objectives for future operations, products or services;
- · forecasts of future economic performance; and
- · descriptions of assumptions underlying or relating to any of the foregoing.

The Company may make forward-looking statements discussing management's expectations about various matters, including:

- · loan delinquencies; non-performing, classified, or impaired loans; and troubled debt restructurings ("TDRs");
- further developments in the Bank's ongoing review of and efforts to resolve possible problem credit relationships, which could result in, among other things, additional provisions for loan and lease losses ("Provision");
- future credit quality, credit losses and the overall adequacy of the Allowance for Loan and Lease Losses ("Allowance");
- · potential impairment charges or write-downs of other real estate owned ("OREO") or premises held for sale;
- future short-term and long-term interest rates and the respective impact on net interest income, net interest spread, net income, liquidity, capital and economic value of equity ("EVE");
- the future impact of Company strategies to mitigate interest rate risk;
- future long-term interest rates and their impact on the demand for Mortgage Banking products, Warehouse lines of credit and Correspondent Lending products;
- the future value of mortgage servicing rights ("MSRs");

#### **Table of Contents**

- · the potential impairment of investment securities;
- the growth in the Bank's loan portfolio, in general, and overall mix of such portfolio;
- · the growth in loans originated through the Bank's Correspondent Lending delivery channel;
- · the growth in the Bank's Warehouse Lending ("Warehouse") portfolio;
- · usage rates on Warehouse lines of credit;
- the volatility of the Bank's Warehouse portfolio outstanding balances;
- · the Bank's ability to maintain and/or grow deposits;
- the concentrations and volatility of the Bank's securities sold under agreements to repurchase ("SSUARs");
- the Company's intentions regarding its Trust Preferred Securities ("TPS");
- the Company's ability to successfully implement strategic plans, including, but not limited to, those related to pending or future business acquisitions;
- future accretion of discounts on loans acquired in the Bank's 2012 FDIC-assisted transactions and the effect of such accretion on the Bank's net interest income and net interest margin;
- future amortization of premiums on loans acquired through the Bank's Correspondent Lending channel and the effect of such amortization on the Bank's net interest income and net interest margin;
- the future financial performance of Tax Refund Solutions ("TRS"), a division of the Republic Processing Group ("RPG") segment;
- · future Refund Transfer ("RT") volume for TRS;
- · the future net revenue associated with RTs at TRS;
- · future Easy Advance ("EA") charge-offs at TRS;
- the future financial performance of Republic Payment Solutions ("RPS"), a division of RPG;
- · the future financial performance of Republic Credit Solutions ("RCS"), a division of RPG;
- the extent to which regulations written and implemented by the Consumer Financial Protection Bureau ("CFPB"), and other federal, state and local governmental regulation of consumer lending and related financial products and services, may limit or prohibit the operation of the Company's business;
- · financial services reform and other current, pending or future legislation or regulation that could have a negative effect on the Company's revenue and businesses, including but not limited to, Basel III capital reforms; the Dodd-Frank Wall Street Reform and Consumer Protection Act ("Dodd-Frank Act"); and legislation and regulation relating to overdraft fees (and changes to the Bank's overdraft practices as a result thereof), interchange fees, credit card income, and other bank services;
- · the impact of new accounting pronouncements;
- · legal and regulatory matters including results and consequences of regulatory guidance, litigation, administrative proceedings, rule-making, interpretations, actions and examinations;
- · future capital expenditures; and
  - the strength of the U.S. economy in general and the strength of the local and regional economies in which the Company conducts operations.

Forward-looking statements discuss matters that are not historical facts. As forward-looking statements discuss future events or conditions, the statements often include words such as "anticipate," "believe," "estimate," "expect," "intend," "plan," "project," "target," "can," "could," "may," "should," "will," "would," "potential," or similar expressions. Do not rely on forwa statements. Forward-looking statements detail management's expectations regarding the future and are not guarantees. Forward-looking statements are assumptions based on information known to management only as of the date the statements are made and management may not update them to reflect changes that occur subsequent to the date the statements are made.

See additional discussion under Part I Item 1 "Business" and Part I Item 1A "Risk Factors" of the Company's 2015 Annual Report on Form 10-K.

#### **Table of Contents**

PENDING ACQUISITION OF CORNERSTONE BANCORP, INC.

Effective October 6, 2015, the Company and Cornerstone Bancorp, Inc. ("Cornerstone"), the parent company of Cornerstone Community Bank ("CCB"), entered into an Agreement and Plan of Merger (the "Agreement") pursuant to which the Company will acquire Cornerstone, with CCB merging into RB&T. Cornerstone and CCB are headquartered in St. Petersburg, Florida.

Under the terms of the Agreement, the Company will acquire all of Cornerstone's outstanding common stock in an all-cash transaction, resulting in a total cash payment to Cornerstone's existing shareholders and stock option holders of approximately \$32.3 million. The Company will fund the cash payment through existing resources on-hand.

The acquisition is expected to close during the second quarter of 2016. On March 31, 2016, Cornerstone operated four banking centers in the Tampa, Florida metropolitan statistical area, with approximately \$250 million in total assets, approximately \$190 million in loans and approximately \$210 million in deposits.

See additional detail regarding the Company's acquisition of Cornerstone Bancorp, Inc. under Footnote 2 "Pending Business Acquisition" of Part I Item 1 "Financial Statements."

#### **BUSINESS SEGMENT COMPOSITION**

As of March 31, 2016, the Company was divided into four distinct operating segments: Traditional Banking, Warehouse Lending ("Warehouse"), Mortgage Banking and Republic Processing Group ("RPG"). Management considers the first three segments to collectively constitute "Core Bank" or "Core Banking" activities.

Table 1 — Segment Information

				Total	Republic	
	Traditional	Warehouse	Mortgage	Core	Processing	Total
(dollars in thousands)	Banking	Lending	Banking	Banking	Group	Company
Net income	\$ 6,750	\$ 1,224	\$ 94	\$ 8,068	\$ 9,667	\$ 17,735
Total assets	3,711,315	393,532	12,965	4,117,812	128,953	4,246,765
Net interest margin	3.08 %	3.63 %	NM	3.12 %	NM	3.78 %
	Three Months E	Ended March 31,	2015			
	Core Banking					
				Total	Republic	
	Traditional	Warehouse	Mortgage	Core	Processing	Total
(dollars in thousands)	Banking	Lending	Banking	Banking	Group	Company
Net income	\$ 5,346	\$ 1,114	\$ 135	\$ 6,595	\$ 7,193	\$ 13,788
Total assets	3,380,813	422,652	18,002	3,821,467	130,720	3,952,187

Segment assets are reported as of the respective period ends while income and margin data are reported for the respective periods.

NM

3.17

NM

3.14

%

3.62

3.13

NM — Not Meaningful

Net interest margin

For expanded segment financial data see Footnote 15 "Segment Information" of Part I Item 1 "Financial Statements."

# Table of Contents

# (I) Traditional Banking segment

The Traditional Banking segment provides traditional banking products primarily to customers in the Company's market footprint. As of March 31, 2016, in addition to Internet Banking and Correspondent Lending delivery channels, Republic had 40 full-service banking centers with locations as follows:

Kentucky — 32
Metropolitan Louisville — 19
Central Kentucky — 8
Elizabethtown — 1
Frankfort — 1
Georgetown — 1
Lexington — 4
Shelbyville — 1
Western Kentucky — 2
Owensboro — 2
Northern Kentucky — 3
Covington — 1
Florence — 1
Independence — 1
Southern Indiana — 3
Floyds Knobs — 1
Jeffersonville — 1
New Albany — 1
Metropolitan Tampa, Florida — 2

Metropolitan Cincinnati, Ohio — 1

Metropolitan Nashville, Tennessee — 2

Republic's headquarters are located in Louisville, which is the largest city in Kentucky based on population.
The Bank's principal lending activities consists of the following:
Retail Mortgage Lending — Through its retail banking centers detailed above, its Correspondent Lending channel and its Internet Banking channel, the Bank originates single family, residential real estate loans. In addition, the Bank originates home equity amortizing loans ("HEAL") and home equity lines of credit ("HELOCs") through its retail banking centers. All such loans are generally collateralized by owner occupied property.
Commercial Lending — The Bank's Commercial and Corporate Banking department (the "CCB Department") is composed of Corporate Banking, Commercial Finance, Municipal Lending, and Republic Realty. Corporate Banking's marketing focus is locally-based companies within the Bank's market footprint, typically with revenues of \$15 million to \$150 million. Commercial and industrial ("C&I") loans typically include those secured by General Business Assets ("GBA"), which consist of equipment, accounts receivable, inventory, and other business assets owned by the borrower/guarantor. The Commercial Finance Group targets financing for equipment, typically ranging from \$100,000 to \$500,000 per unit financed with five to seven year terms. The Municipal Lending Area responds to financing requests from cities and counties, largely in the state of Kentucky and in southern Indiana. Republic Realty is focused on originating stabilized commercial real estate ("CRE") loans with low leverage and strong cash flows.
In the previous 18 months, while continuing to increase its total commercial-related loan portfolio, the Bank has strived to diversify its commercial loan mix by increasing the ratio of C&I loans to total commercial loans and conversely decreasing the ratio of CRE loans to total commercial loans.
Construction and Land Development Lending — The Bank originates residential construction real estate loans to finance the construction of single family dwellings. Such loans also are made to contractors to build single family dwellings under contract or directly to consumers. Construction loans are generally offered on the same basis as other single family, first lien residential real estate loans, except that a larger percentage down payment is typically required.
64

#### **Table of Contents**

The Bank also originates land development loans to real estate developers for the acquisition, development and construction of commercial projects.

Internet Lending — The Bank accepts online loan applications through its website, www.republicbank.com. Historically, the majority of loans originated through the internet have been within the Bank's traditional markets of Kentucky and Indiana. Other states where loans are marketed include California, Colorado, Florida, Illinois, Minnesota, Ohio, Tennessee and Virginia, as well as, the District of Columbia.

Correspondent Lending — Primarily from its Warehouse clients, the Core Bank acquires for investment single family, first lien mortgage loans that meet the Core Bank's specifications through its Correspondent Lending channel. Substantially all loans purchased through the Correspondent Lending channel are purchased at a premium.

Consumer Lending — Traditional consumer loans made by the Bank include home improvement and home equity loans, as well as other secured and unsecured personal loans in addition to credit cards. With the exception of home equity loans, which are actively marketed in conjunction with single family, first lien residential real estate loans, other traditional consumer loan products, while available, are not and have not been actively promoted in the Bank's markets.

The Bank acquires unsecured consumer installment loans for investment from a third-party originator. Such consumer loans are purchased at par and are selected by the Bank based on certain underwriting characteristics.

Indirect Lending – In the fourth quarter of 2015, the Bank initiated a formal indirect lending division to grow its presence in the consumer auto loan market. The program involves establishing relationships with automobile dealers in the Bank's market footprint and obtaining new loans in a low cost delivery method. Management believes that this initiative also places the Bank in a position to enter floor plan lending in 2016.

The Bank's other Traditional Banking activities generally consists of the following:

Private Banking — The Bank provides financial products and services to high net worth individuals through its Private Banking Department. The Bank's Private Banking officers have extensive banking experience and are trained to meet the unique financial needs of this clientele.

Treasury Management Services — The Bank provides various deposit products designed for commercial business clients located throughout its market areas. Lockbox processing, business on-site deposit, business on-line banking, Internet bill pay, payroll processing, virtual vault, courier service, controlled disbursement accounts, corporate purchasing credit cards, account reconciliation and Automated Clearing House ("ACH") processing are additional services offered to commercial businesses through the Bank's Treasury Management Department.

Internet Banking — The Bank expands its market penetration and service delivery by offering clients Internet Banking services and products through its website, www.republicbank.com.

Mobile Banking — The Bank allows clients to easily and securely access and manage their accounts through its mobile banking application.

Other Banking Services — The Bank also provides trust, title insurance and other financial institution related products and services.

Bank Acquisitions — The Bank maintains an acquisition strategy to selectively grow its franchise as a complement to its organic growth strategies.

See additional detail regarding the Traditional Banking segment under Footnote 15 "Segment Information" of Part I Item 1 "Financial Statements."

#### **Table of Contents**

#### (II) Warehouse Lending segment

The Bank provides short-term, revolving credit facilities to mortgage bankers across the Nation through mortgage warehouse lines of credit. These credit facilities are secured by single family, first lien residential real estate loans. The credit facility enables the mortgage banking clients to close single family, first lien residential real estate loans in their own name and temporarily fund their inventory of these closed loans until the loans are sold to investors approved by the Bank or purchased by the Bank through its Correspondent Lending channel. Individual loans are expected to remain on the warehouse line for an average of 15 to 30 days. Interest income and loan fees are accrued for each individual loan during the time the loan remains on the warehouse line and collected when the loan is sold. The Bank receives the sale proceeds of each loan directly from the investor and applies the funds to pay off the warehouse advance and related accrued interest and fees. The remaining proceeds are credited to the mortgage banking client.

See additional detail regarding the Warehouse Lending segment under Footnote 15 "Segment Information" of Part I Item 1 "Financial Statements."

## (III) Mortgage Banking segment

Mortgage Banking activities primarily include 15-, 20- and 30-year fixed-term single family, first lien residential real estate loans that are sold into the secondary market, primarily to the Federal Home Loan Mortgage Corporation ("FHLMC" or "Freddie Mac"). The Bank typically retains servicing on these loans. Administration of loans with servicing retained by the Bank includes collecting principal and interest payments, escrowing funds for property taxes and property insurance and remitting payments to secondary market investors. A fee is received by the Bank for performing these standard servicing functions.

See additional detail regarding Mortgage Banking under Footnote 8 "Mortgage Banking Activities" and Footnote 15 "Segment Information" of Part I Item 1 "Financial Statements."

### (IV) Republic Processing Group segment

All divisions of the RPG segment operate through the Bank.

Tax Refund Solutions division — Republic, through its TRS division, is one of a limited number of financial institutions that facilitates the receipt and payment of federal and state tax refund products through third-party tax preparers located throughout the Nation, as well as tax-preparation software providers. Substantially all of the business generated by the TRS division occurs in the first half of the year. The TRS division traditionally operates at a loss during the second half of the year, during which time the division incurs costs preparing for the upcoming year's first

quarter tax season.

RTs are products whereby a tax refund is issued to the taxpayer after the Bank has received the refund from the federal or state government. There is no credit risk or borrowing cost associated with these products because they are only delivered to the taxpayer upon receipt of the refund directly from the governmental paying authority.

New "Easy Advance" Product

Since RB&T's discontinuance of the Refund Anticipation Loans ("RALs") in April 2012, the tax industry, as a whole, has continued to make credit alternatives available to its customer base each year, including the availability of RALs in various states through finance companies. One credit alternative to a traditional RAL the industry has developed is a product that allows a taxpayer to receive an advance of a portion of their refund with no additional fee paid by the taxpayer, and all fees for the advance being paid by the tax preparer or tax software company (collectively, the "Tax Providers") to the lenders that offer this product.

TRS offered its new EA tax credit product during the first quarter of 2016. The EA product had the following features during the period it was offered through February 29, 2016:

- · An advance amount of \$750 per taxpayer customer;
- · No fee for the EA charged to the taxpayer customer;
- · All fees for the product were paid by the Tax Providers with a restriction prohibiting the Tax Providers from passing along the fees to the taxpayer customer;
- · No requirement that the taxpayer customer pay for another bank product, such as an RT;

#### **Table of Contents**

- · Multiple funds disbursement methods, including direct deposit, prepaid card, check or the Walmart Direct2Cash® product, based on the taxpayer customer's election;
- · Repayment to the Bank was deducted from the taxpayer customer's tax refund proceeds; and
- · If an insufficient refund to repay the EA occurred:
- o there was no recourse to the taxpayer customer,
- o no negative credit reporting on the taxpayer customer, and
- o no collection efforts against the taxpayer customer.

Fees paid by the Tax Providers to the Company for the EA product are reported as interest income on loans. EAs during the first quarter of 2016 were generally repaid within three weeks after the taxpayer customer's tax return was submitted to the applicable tax authority. Unpaid EAs are generally charged-off within 81 days after the taxpayer customer's tax return is submitted to the applicable tax authority, with the majority of charge-offs expected to occur in the second quarter of 2016.

TRS originated \$123 million in EAs during the first quarter of 2016 and reported \$5.2 million of interest income under the line item "Loans, including fees." Income on EAs was partially offset by a \$3.6 million provision for loss on EAs. The provision for loss on EAs equated to 2.90% of total EA originations for the quarter. The Company based its provision for loss on EAs on prior year IRS funding patterns with adjustments based on current year IRS funding patterns. At March 31, 2016, \$4 million in EAs remained outstanding past their expected funding date from the IRS, with an allowance for loss of approximately \$3 million against this remaining balance.

See additional detail regarding the EA product under Footnote 4 "Loans and Allowance for Loan and Lease Losses" of Part I Item 1 "Financial Statements."

Republic Payment Solutions division — The RPS division is an issuing bank offering general-purpose reloadable prepaid cards through third party program managers. For the projected near-term, as the prepaid card program matures, the operating results of the RPS division are expected to be immaterial to the Company's overall results of operations and will be reported as part of the RPG segment. The RPS division will not be reported as a separate segment until such time, if any, that it meets reporting thresholds.

Republic Credit Solutions division — The RCS division offers short-term consumer credit products. In general, the credit products are unsecured, small dollar consumer loans with maturities of 30 days-or-more, and are dependent on various factors including the consumer's ability to repay.

During the third quarter of 2015, one of RCS' small-dollar consumer loan programs moved beyond the program's pilot phase. Under the operation of this program, the Company retains a 10% ownership in the loans originated and sells a 90% participation interest. During the first quarter of 2016, RPG sold approximately \$44 million of loans from this program to a third party compared to \$2 million during the first quarter of 2015.

#### **Table of Contents**

#### **OVERVIEW**

Net income for the first quarter of 2016 was \$17.7 million, representing an increase of \$3.9 million, or 29%, compared to the same period in 2015. Diluted earnings per Class A Common Share increased to \$0.85 for the quarter ended March 31, 2016 compared to \$0.66 for the same period in 2015.

General highlights by business segment for the quarter ended March 31, 2016 consisted of the following:

Traditional Banking segment

- Net income increased \$1.4 million, or 26%, for the first quarter of 2016 compared to the same period in 2015 primarily due to an increase in net interest income.
- · Net interest income increased \$2.9 million, or 11%, for the first quarter of 2016 compared to the same period in 2015 primarily driven by growth in average loan balances over the previous 12 months. The Traditional Banking segment net interest margin decreased five basis points for the quarter ended March 31, 2016 to 3.08% from 3.13% during the first quarter of 2015.
- The Traditional Banking Provision was \$480,000 for the first quarter of 2016 compared to \$116,000 for the same period in 2015, with Provision expense primarily driven by general loss reserves for growth in performing commercial loans. Total Traditional Bank nonperforming loans to total loans decreased to 0.68% at March 31, 2016 from 0.92% at March 31, 2015. Total Traditional Bank delinquent loans to total loans decreased to 0.29% at March 31, 2016 from 0.57% at March 31, 2015.
- Total noninterest income increased \$713,000, or 13%, for the first quarter of 2016 compared to the same period in 2015 primarily due to an increase in interchange income along with an improvement in net gains (losses) on OREO.
- Total noninterest expense increased \$1.5 million, or 6%, during the first quarter of 2016 compared to the first quarter of 2015 primarily due to an increase in salaries and employee benefits expense driven by the addition of Traditional Bank staff over the previous 12 months.
- Traditional Bank deposits increased by \$147 million, or 6%, from December 31, 2015 to March 31, 2016, with noninterest-bearing deposits increasing \$65 million, or 11%, and interest-bearing deposits increasing approximately \$82 million, or 4%.

### Warehouse Lending segment

- · Net income increased \$110,000, or 10%, for the first quarter of 2016 compared to the same period in 2015, primarily due to an increase in net interest income.
- · Net interest income increased \$114,000, or 4%, for the first quarter of 2016 compared to the same period in 2015, primarily driven by an increase in outstanding commitments over the previous 12 months combined with relatively high usage rates on Warehouse lines for the first quarter of 2016. The Warehouse segment net interest margin increased one basis point from the first quarter of 2015 to 3.63% for the same period in 2016.
- The Warehouse Provision was \$18,000 for the first quarter of 2016 compared to \$259,000 for the same period in 2015, with the higher Provision in 2015 reflecting general loss reserves for higher growth in outstanding balances during the period. There were no Warehouse lines considered nonperforming or delinquent at March 31, 2016 and 2015.

### Mortgage Banking segment

- · Within the Mortgage Banking segment, mortgage banking income decreased \$92,000, or 7%, during the first quarter of 2016 compared to the same period in 2015.
- Overall, Republic's proceeds from the sale of secondary market loans totaled \$35 million during the first quarter of 2016 compared to \$41 million during the same period in 2015. Volume during both periods benefited from continued low, long-term mortgage interest rates.

#### **Table of Contents**

Republic Processing Group segment

- · Net income increased \$2.5 million, or 34%, for the first quarter of 2016 compared to the same period in 2015. The higher net income was primarily driven by an increase in net RT fees during the first quarter of 2016 complemented by net revenues from the introduction of the EA product during the first quarter of 2016.
- · Net interest income increased \$7.5 million for the first quarter of 2016 compared to the same period in 2015, primarily due to the introduction of the EA product during the first quarter of 2016. The TRS division earned \$5.2 million in loan fees on EAs during the first quarter of 2016.
- · Overall, RPG recorded a net charge to the Provision of \$4.7 million during the first quarter of 2016, compared to a net credit of \$190,000 for the same period in 2015. Provisions of \$3.6 million for the EA product primarily drove the increase in the Provision from period to period.
- · Noninterest income increased \$1.3 million for the first quarter of 2016 compared to the same period in 2015, primarily due to an increase RT volume from the first quarter of 2015. Net RT fees increased \$1.7 million, or 11%, during the first quarter of 2016 compared to the same period in 2015.

#### RESULTS OF OPERATIONS

Net Interest Income

Banking operations are significantly dependent upon net interest income. Net interest income is the difference between interest income on interest-earning assets, such as loans and investment securities and the interest expense on interest-bearing liabilities used to fund those assets, such as interest-bearing deposits, securities sold under agreements to repurchase and Federal Home Loan Bank ("FHLB") advances. Net interest income is impacted by both changes in the amount and composition of interest-earning assets and interest-bearing liabilities, as well as market interest rates.

Total Company net interest income increased \$10.4 million, or 36%, during the first quarter of 2016 compared to the same period in 2015. The primary drivers of the increase in total Company net interest income were the introduction of the EA product and growth in the Company's quarterly average loans. The total Company net interest margin increased to 3.78% during the first quarter of 2016 compared to 3.14% for the same period in 2015, with higher margins on the newly introduced EA product the primary driver of the increase in the Company's net interest margin.

The most significant	components	affecting the tot	al Company's ne	t interest income	by business	segment follow:
----------------------	------------	-------------------	-----------------	-------------------	-------------	-----------------

Traditional Banking segment

Net interest income within the Traditional Banking segment increased \$2.9 million, or 11%, for the quarter ended March 31, 2016 compared to the same period in 2015. The Traditional Banking net interest margin was 3.08% for the first quarter of 2016, a decrease of five basis points from the same period in 2015.

The increase in the Traditional Bank's net interest income and the decrease in the net interest margin during the first quarter of 2016 were primarily attributable to the following factors:

- Traditional Bank loans, excluding loans acquired through the Company's 2012 FDIC-assisted transactions, experienced yield compression of eight basis points from the first quarter of 2015. Average loans outstanding, excluding loans from the 2012 FDIC-assisted transactions, were \$2.9 billion with a weighted average yield of 4.02% during the first quarter of 2016 compared to \$2.7 billion with a weighted average yield of 4.10% during the first quarter of 2015. The overall effect of these changes in rate and volume was an increase of \$1.8 million in interest income. The increase in average loans for the first quarter of 2016 over the first quarter of 2015 was driven primarily by growth in the Bank's CRE, C&I and HELOC portfolios over the previous 12 months. The Company strategically promoted and grew these portfolios while choosing to limit the growth of its residential real estate portfolio over the previous 12 months.
- · Net interest income related to loans from the Company's 2012 FDIC-assisted transactions was higher during the first quarter of 2016 compared to the same period in 2015 primarily due to a higher rate of favorable payoffs on the portfolio. When loans

#### **Table of Contents**

from these transactions are paid off, all unearned discount on such loans is immediately accreted into income. Accretion income during the first quarter of 2016 from this portfolio was \$759,000 compared to \$141,000 for the same period in 2015. Overall, the average balance of the portfolio was \$24 million with a yield of 18.94% during the first quarter of 2016 compared to \$39 million with a yield of 6.97% for 2015. The overall effect of these changes in rate and volume was an increase of \$446,000 in interest income.

• The Company's subordinated note paid a fixed interest rate of 6.015% through September 30, 2015 and adjusted to LIBOR plus 1.42% thereafter. During the first quarter of 2016, the note's coupon rate was 2.02% based on the LIBOR index, or approximately 4.00% lower than the note's coupon rate during the first quarter of 2015. The lower rate equated to \$418,000 less in interest expense for the first quarter of 2016 compared to the same period in 2015. The subordinated note matures on December 31, 2035 and is redeemable at the Company's option on a quarterly basis. The Company elected not to redeem its subordinated note on April 1, 2016.

The Federal Funds Target Rate ("FFTR"), the index that many of the Bank's short-term deposit rates track, increased for the first time in nine years during December 2015. Additionally, the Federal Open Market Committee ("FOMC") of the Federal Reserve Bank ("FRB") has provided further guidance that additional FFTR increases are possible during the remainder of 2016. While an increase in short-term interest rates is generally believed by management to be favorable to the Bank's net interest income and net interest margin in the near-term, such increases in short-term interest rates could have a negative impact to net interest income and net interest margin if the Bank is unable to maintain its overall funding costs at those levels assumed in its interest rate risk model or the yield curve flattens causing the spread between long-term interest rates and short-term interest rates to decrease. The Bank is unable to precisely determine its net interest income and net interest margin in the future because several factors remain unknown, including, but not limited to, the actual steepness of the interest rate yield curve, the future demand for the Bank's financial products and its overall future liquidity needs, among many other factors.

Warehouse Lending segment

Net interest income within the Warehouse Lending segment increased \$114,000, or 4%, for the first quarter of 2016 compared to the same period in 2015. The increase in net interest income was primarily attributable to higher average outstanding balances for the current period as compared to the same period in 2015.

Total Warehouse line commitments increased to \$673 million at March 31, 2016 from \$563 million at March 31, 2015. Average line usage on these commitments remained relatively high at 47% during the first quarter of 2016 compared to 50% during the first quarter of 2015. Usage rates during both quarters benefitted from continued low, long-term mortgage rates during the periods. The yield for Warehouse lines of credit during the first quarter of 2016 increased 16 basis points from the same period in 2015, as a favorable variance resulting from an increase in short-term interest rates was partially offset by a negative variance from competitive pricing pressures.

Driven by the increase in outstanding commitments together with a relatively strong usage rate, average outstanding Warehouse lines of credit during the first quarter of 2016 increased \$12 million, or 4%, compared to the same period in 2015. Average outstanding warehouse lines were \$293 million during the first quarter of 2016 with a weighted average yield of 4.01%, compared to average outstanding lines of \$281 million with a weighted average yield of 3.85% for the same period in 2015.

#### **Table of Contents**

Republic Processing Group segment

Net interest income within the RPG segment increased \$7.5 million for the first quarter of 2016 compared to the same period in 2015. The increase in RPG's net interest income was primarily attributed to the following factors:

• The TRS division's newly introduced EA product earned \$5.2 million in interest income during the first three months of 2016.

See additional detail regarding the EA product under Footnote 4 "Loans and Allowance for Loan and Lease Losses" of Part I Item 1 "Financial Statements."

- The TRS division has a short-term commercial loan relationship with one of the Company's third-party program managers in the tax business. TRS earned \$1.1 million in loan fees from this relationship during the first three months of 2016 compared to \$450,000 in loan fees for the same period in 2015.
  - Short-term, consumer credit products through the RCS division of RPG earned \$1.6 million during the first quarter of 2016 compared to \$92,000 for the same period in 2015, driven by the previously mentioned growth in one of RCS' loan programs, as the Company moved beyond the pilot phase for this particular program during the third quarter of 2015.

# Table of Contents

**EQUITY** 

Table 2 — Total Company Average Balance Sheets and Interest Rates

	Three Months Average	Ended Marc	h 31, 2016 Average		Three Months Average		1 31, 2015 Average	
(dollars in thousands)	Balance	Interest	Rate		Balance	Interest	Rate	C
ASSETS								
Interest-earning assets: Taxable investment securities, including FHLB stock(1) Federal funds sold and other interest-earning	\$ 581,869	\$ 2,157	1.48	%	\$ 524,883	\$ 2,070	1.58	%
deposits	298,250	429	0.58		142,172	100	0.28	
RPG Easy Advance loans and fees(2) Other RPG loans and	20,044	5,209	103.95		_	_	_	
fees(2)(3)	29,526	2,757	37.35		14,758	609	16.51	
Warehouse lines of credit and fees(2)(3) All other loans and	292,574	2,932	4.01		281,005	2,705	3.85	
fees(2)(3)	2,950,545	30,531	4.14		2,733,304	28,277	4.14	
Total interest-earning assets	4,172,808	44,015	4.22		3,696,122	33,761	3.65	
Allowance for loan and lease losses	(29,260)				(24,542)			
Noninterest-earning assets:								
Noninterest-earning cash and cash equivalents Premises and equipment,	159,357				131,122			
net Bank owned life	30,811				33,938			
insurance Other assets(1) Total assets	53,032 50,095 \$ 4,436,843				51,576 56,311 \$ 3,944,527			
LIABILITIES AND STOCKHOLDERS'								

Edgar Filing: REPUBLIC BANCORP INC /KY/ - Form 10-Q

Interest-bearing liabilities:								
Transaction accounts	\$ 878,863	\$ 180	0.08	%	\$ 791,336	\$ 125	0.06	%
Money market accounts	524,379	229	0.17		476,258	180	0.15	
Time deposits	209,078	553	1.06		194,543	425	0.87	
Brokered money market								
and brokered certificates								
of deposit	291,401	430	0.59		173,842	414	0.95	
Total interest-bearing								
deposits	1,903,721	1,392	0.29		1,635,979	1,144	0.28	
Securities sold under								
agreements to repurchase and other short-term								
borrowings	407,698	25	0.02		391,421	38	0.04	
Federal Home Loan Bank	107,050	25	0.02		371,121	30	0.0.	
advances	552,082	2,953	2.14		567,934	2,928	2.06	
Subordinated note	41,240	211	2.05		41,240	629	6.10	
Total interest-bearing								
liabilities	2,904,741	4,581	0.63		2,636,574	4,739	0.72	
Noninterest-bearing								
liabilities and								
Stockholders' equity:								
Noninterest-bearing								
deposits	916,691				719,581			
Other liabilities	27,818				20,873			
Stockholders' equity	587,593				567,499			
Total liabilities and	*							
stockholders' equity	\$ 4,436,843				\$ 3,944,527			
Net interest income		\$ 39,434				\$ 29,022		
Net interest spread			3.59	%			2.93	%
Net interest margin			3.78	%			3.14	%

<sup>(1)</sup> For the purpose of this calculation, the fair market value adjustment on investment securities resulting from ASC Topic 320, Investments — Debt and Equity Securities, is included as a component of other assets.

<sup>(2)</sup> The total amount of loan fee income included in total interest income was \$9.8 million and \$1.8 million for the three months ended March 31, 2016 and 2015.

<sup>(3)</sup> Average balances for loans include the principal balance of nonaccrual loans and loans held for sale, and are inclusive of all loan premiums, discounts and fees and costs.

## **Table of Contents**

Table 3 illustrates the extent to which changes in interest rates and changes in the volume of interest-earning assets and interest-bearing liabilities impacted Republic's interest income and interest expense during the periods indicated. Information is provided in each category with respect to (i) changes attributable to changes in volume (changes in volume multiplied by prior rate), (ii) changes attributable to changes in rate (changes in rate multiplied by prior volume) and (iii) net change. The changes attributable to the combined impact of volume and rate have been allocated proportionately to the changes due to volume and the changes due to rate.

Table 3 — Total Company Volume/Rate Variance Analysis

	Three Months Ended March 31, 2016 Compared to			
	Three Mo Total Net	onths Ended March 31, 2015 Increase / (Decrease) Due to		
(in thousands)	Change	Volume	Rate	
Interest income:				
Taxable investment securities, including FHLB stock Federal funds sold and other interest-earning deposits RPG Easy Advance fees Other RPG loans and fees Warehouse lines of credit and fees All other loans and fees	\$ 87 329 5,209 2,148 227 2,254	\$ 216 168 5,209 950 114 2,248	\$ (129) 161 — 1,198 113 6	
Net change in interest income	10,254	8,905	1,349	
Interest expense:				
Transaction accounts Money market accounts Time deposits Brokered money market and brokered certificates of deposit Securities sold under agreements to repurchase and other short-term borrowings Federal Home Loan Bank advances Subordinated note	55 49 128 16 (13) 25 (418)	15 19 34 212 2 (83)	40 30 94 (196) (15) 108 (418)	
Net change in interest expense	(158)	199	(357)	
Net change in net interest income	\$ 10,412	\$ 8,706	\$ 1,706	

#### **Table of Contents**

Provision for Loan and Lease Losses

The Company recorded a Provision of \$5.2 million for the first quarter 2016, compared to \$185,000 for the same period in 2015. The significant components comprising the Company's Provision by business segment were as follows:

Traditional Banking segment

The Traditional Banking Provision during the first quarter of 2016 was \$480,000, compared to \$116,000 for the first quarter of 2015. An analysis of the Provision for the first quarter of 2016 compared to the same period in 2015 follows:

- Related to the Bank's pass-rated and non-rated credits, the Bank recorded net charges of \$527,000 and \$363,000 to the Provision during the first quarters of 2016 and 2015. The net charges in both periods were primarily driven by general reserves for commercial loan growth.
- The Bank posted net credits of \$114,000 and \$257,000 to the Traditional Bank's Provision during the first quarters of 2016 and 2015 primarily attributable to the generally positive dispositions of several purchased credit impaired ("PCI") loans from its 2012 FDIC-assisted transactions, which led to a recovery of previously required loss reserves for these loans.

As a percentage of total loans, the Traditional Banking Allowance was 0.85% at both March 31, 2016 and December 31, 2015 compared to 0.86% at March 31, 2015. The Company believes, based on information presently available, that it has adequately provided for its loan portfolio within its Allowance at March 31, 2016.

See the sections titled "Allowance for Loan and Lease Losses" and "Asset Quality" in this section of the filing under "Comparison of Financial Condition" for additional discussion regarding the Provision and the Bank's credit quality.

Warehouse Lending segment

The Warehouse Provision was \$18,000 for the first quarter of 2016, a \$241,000 decrease from the same period in 2015. Provision expense for both periods reflects general reserves for growth in outstanding balances. Outstanding Warehouse balances increased \$7 million during the first quarter of 2016 compared to growth of \$104 million during

the first quarter of 2015.

As a percentage of total Warehouse outstanding balances, the Warehouse Allowance was 0.25% at March 31, 2016, December 31, 2015 and March 31, 2015. The Company believes, based on information presently available, that it has adequately provided for Warehouse loan losses at March 31, 2016.

Republic Processing Group segment

RPG recorded a net charge to the Provision of \$4.7 million during the first quarter of 2016, an increase of \$4.9 million compared to same period in 2015. The increase in Provision was primarily attributable to the introduction of the EA product during the first quarter of 2016.

The TRS division of RPG recorded a provision for loan loss of \$3.6 million during the first quarter of 2016 on its new EA product, which equated to 2.90% of total EA originations for the quarter. The Bank based its provision for loss on the EA product on prior year IRS funding patterns, adjusting for current-year funding patterns as the 2016 tax season progressed. Of the \$123 million in EAs originated, \$4 million remained outstanding at March 31, 2016, with the Bank applying an Allowance of \$3 million against this remaining balance.

See additional detail regarding the Easy Advance ("EA") product under Footnote 4 "Loans and Allowance for Loan and Lease Losses" of Part I Item 1 "Financial Statements."

Partially offsetting the Provision related to EAs, the TRS division recorded recoveries of \$247,000 during the first quarter of 2016 on its former Refund Anticipation Loan ("RAL") product, which was discontinued after the 2012 tax season. This compares to \$195,000 of RAL recoveries during the same period in 2015. While the RAL product was discontinued after the 2012 tax season, the Bank still receives recoveries of previously charged-off RALs.

Additionally, the Bank recorded charges of \$1.4 million and \$5,000 to the Provision during the first quarters of 2016 and 2015 associated with growth in the RCS division's short-term consumer loans. The increase in Provision for RPG during the quarter was

# Table of Contents

primarily driven by growth in one of RCS' loan programs, as the Company moved beyond the pilot phase for this particular program during the third quarter of 2015.

Table 4 — Summary of Loan and Lease Loss Experience

	Three Months Ended March 31,		
(dollars in thousands)	2016	2015	
Allowance at beginning of period	\$ 27,491	\$ 24,410	
Charge-offs:			
Residential real estate			
Owner occupied	(144)	(136)	
Owner occupied - correspondent			
Non owner occupied	(44)		
Commercial real estate	(41)	(7)	
Commercial real estate - purchased whole loans	_	_	
Construction & land development	(44)	_	
Commercial & industrial		(29)	
Lease financing receivables		_	
Warehouse lines of credit			