

SOUTHERN MISSOURI BANCORP INC  
Form 10-Q  
February 14, 2011

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 2010

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 0-23406

Southern Missouri Bancorp, Inc.  
(Exact name of registrant as specified in its charter)

Missouri  
(State or jurisdiction of incorporation)

43-1665523  
(IRS employer id. no.)

531 Vine Street  
Poplar Bluff, MO  
(Address of principal executive offices)

63901  
(Zip code)

531 Vine Street Poplar Bluff, MO 63901  
(Address of principal executive offices) (Zip code)

(573) 778-1800  
Registrant's telephone number, including area code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Edgar Filing: SOUTHERN MISSOURI BANCORP INC - Form 10-Q

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data file required to be submitted and posted pursuant to Rule 405 of regulation S-T (§232.405 of this chapter) during the proceeding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes      No

Indicate by check mark whether the registrant is a shell corporation (as defined in Rule 12 b-2 of the Exchange Act)

Yes      No    X

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of “large accelerated filer,” “accelerated filer,” and “smaller reporting company” in Rule 12b-2 of the Exchange Act (check one):

|                            |                      |                          |                                   |
|----------------------------|----------------------|--------------------------|-----------------------------------|
| Large accelerated<br>filer | Accelerated<br>filer | Non-accelerated<br>filer | Smaller reporting<br>company    X |
|----------------------------|----------------------|--------------------------|-----------------------------------|

Indicate the number of shares outstanding of each of the registrant’s classes of common stock, as of the latest practicable date:

|                               |                                  |
|-------------------------------|----------------------------------|
| Class                         | Outstanding at February 14, 2011 |
| Common Stock, Par Value \$.01 | 2,097,976 Shares                 |

SOUTHERN MISSOURI BANCORP, INC.  
FORM 10-Q

INDEX

| PART I.  | Financial Information                                                                 | PAGE NO. |
|----------|---------------------------------------------------------------------------------------|----------|
| Item 1.  | Condensed Consolidated Financial Statements                                           |          |
|          | - Condensed Consolidated Balance Sheets                                               | 3        |
|          | - Condensed Consolidated Statements of Income                                         | 4        |
|          | - Condensed Consolidated Statements of Cash Flows                                     | 5        |
|          | - Notes to Condensed Consolidated Financial Statements                                | 6        |
| Item 2.  | Management’s Discussion and Analysis of Financial Condition and Results of Operations | 17       |
| Item 3.  | Quantitative and Qualitative Disclosures about Market Risk                            | 28       |
| Item 4.  | Controls and Procedures                                                               | 30       |
| PART II. | OTHER INFORMATION                                                                     |          |
| Item 1.  | Legal Proceedings                                                                     | 31       |
| Item 1a. | Risk Factors                                                                          | 31       |
| Item 2.  | Unregistered Sales of Equity Securities and Use of Proceeds                           | 31       |
| Item 3.  | Defaults upon Senior Securities                                                       | 31       |
| Item 4.  | Submission of Matters to a Vote of Security Holders                                   | 31       |
| Item 5.  | Other Information                                                                     | 31       |
| Item 6.  | Exhibits                                                                              | 31       |
|          | - Signature Page                                                                      | 32       |
|          | - Certifications                                                                      | 33       |



## PART I: Item 1: Condensed Consolidated Financial Statements

SOUTHERN MISSOURI BANCORP, INC.  
 CONDENSED CONSOLIDATED BALANCE SHEETS  
 DECEMBER 31, 2010, AND JUNE 30, 2010

|                                                                                                                                               | December 31,<br>2010<br>(unaudited) | June 30, 2010        |
|-----------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|----------------------|
| <b>Assets</b>                                                                                                                                 |                                     |                      |
| Cash and cash equivalents                                                                                                                     | \$29,094,325                        | \$33,383,278         |
| Interest-bearing time deposits                                                                                                                | 891,000                             | 1,089,000            |
| Total cash equivalents                                                                                                                        | 29,985,325                          | 34,472,278           |
| Available for sale securities                                                                                                                 | 69,195,978                          | 66,965,413           |
| Stock in FHLB of Des Moines                                                                                                                   | 2,945,200                           | 2,621,600            |
| Stock in Federal Reserve Bank of St. Louis                                                                                                    | 583,100                             | 583,100              |
| Loans receivable, net of allowance for loan losses of<br>\$5,299,824 and \$4,508,611 at December 31, 2010,<br>and June 30, 2010, respectively | 559,816,626                         | 418,682,927          |
| Accrued interest receivable                                                                                                                   | 4,501,659                           | 3,043,324            |
| Premises and equipment, net                                                                                                                   | 7,890,583                           | 7,650,244            |
| Bank owned life insurance – cash surrender value                                                                                              | 7,975,695                           | 7,836,929            |
| Intangible assets, net                                                                                                                        | 2,083,254                           | 1,604,372            |
| Prepaid expenses and other assets                                                                                                             | 3,273,897                           | 8,623,520            |
| <b>Total assets</b>                                                                                                                           | <b>\$688,251,317</b>                | <b>\$552,083,707</b> |
| <b>Liabilities and Stockholders' Equity</b>                                                                                                   |                                     |                      |
| Deposits                                                                                                                                      | \$560,993,018                       | \$422,892,907        |
| Securities sold under agreements to repurchase                                                                                                | 31,813,604                          | 30,368,748           |
| Advances from FHLB of Des Moines                                                                                                              | 33,500,000                          | 43,500,000           |
| Accounts payable and other liabilities                                                                                                        | 2,733,761                           | 1,598,436            |
| Accrued interest payable                                                                                                                      | 979,266                             | 857,418              |
| Subordinated debt                                                                                                                             | 7,217,000                           | 7,217,000            |
| <b>Total liabilities</b>                                                                                                                      | <b>637,236,649</b>                  | <b>506,434,509</b>   |
| Commitments and contingencies                                                                                                                 | -                                   | -                    |
| Preferred stock, \$.01 par value, \$1,000 liquidation value;<br>500,000 shares authorized; 9,550 shares issued and outstanding                | 9,438,246                           | 9,421,321            |
| Common stock, \$.01 par value; 4,000,000 shares authorized;<br>2,957,226 shares issued                                                        | 29,572                              | 29,572               |
| Warrants to acquire common stock                                                                                                              | 176,790                             | 176,790              |
| Additional paid-in capital                                                                                                                    | 16,381,080                          | 16,367,698           |
| Retained earnings                                                                                                                             | 39,182,680                          | 33,060,723           |
| Treasury stock of 869,250 shares at December 31, 2010,<br>and June 30, 2010, at cost                                                          | (13,994,870)                        | (13,994,870)         |
| Accumulated other comprehensive income (loss)                                                                                                 | (198,830)                           | 587,964              |
| <b>Total stockholders' equity</b>                                                                                                             | <b>51,014,668</b>                   | <b>45,649,198</b>    |
| <b>Total liabilities and stockholders' equity</b>                                                                                             | <b>\$688,251,317</b>                | <b>\$552,083,707</b> |

See Notes to Condensed Consolidated Financial Statements

3

SOUTHERN MISSOURI BANCORP, INC  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME  
FOR THE THREE- AND SIX-MONTH PERIODS ENDED DECEMBER 31, 2010 AND 2009 (Unaudited)

|                                                               | Three months ended<br>December 31, |             | Six months ended<br>December 31, |              |
|---------------------------------------------------------------|------------------------------------|-------------|----------------------------------|--------------|
|                                                               | 2010                               | 2009        | 2010                             | 2009         |
| <b>INTEREST INCOME:</b>                                       |                                    |             |                                  |              |
| Loans                                                         | \$6,832,334                        | \$6,136,721 | \$13,391,340                     | \$12,334,845 |
| Investment securities                                         | 315,935                            | 279,077     | 634,227                          | 509,963      |
| Mortgage-backed securities                                    | 356,998                            | 452,432     | 746,719                          | 901,288      |
| Other interest-earning assets                                 | 34,063                             | 25,570      | 61,873                           | 43,865       |
| Total interest income                                         | 7,539,330                          | 6,893,800   | 14,834,159                       | 13,789,961   |
| <b>INTEREST EXPENSE:</b>                                      |                                    |             |                                  |              |
| Deposits                                                      | 2,252,760                          | 2,005,338   | 4,418,323                        | 3,860,885    |
| Securities sold under agreements to repurchase                | 71,252                             | 53,028      | 134,672                          | 103,253      |
| Advances from FHLB of Des Moines                              | 395,695                            | 734,900     | 886,630                          | 1,592,500    |
| Subordinated debt                                             | 56,099                             | 56,010      | 116,065                          | 117,160      |
| Total interest expense                                        | 2,775,806                          | 2,849,276   | 5,555,690                        | 5,673,798    |
| <b>NET INTEREST INCOME</b>                                    | 4,763,524                          | 4,044,524   | 9,278,469                        | 8,116,163    |
| <b>PROVISION FOR LOAN LOSSES</b>                              | 273,528                            | 259,604     | 916,209                          | 469,604      |
| <b>NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES</b>    | 4,489,996                          | 3,784,920   | 8,362,260                        | 7,646,559    |
| <b>NONINTEREST INCOME:</b>                                    |                                    |             |                                  |              |
| Customer service charges                                      | 391,369                            | 350,476     | 774,134                          | 690,483      |
| Loan late charges                                             | 59,416                             | 51,325      | 115,951                          | 101,585      |
| Increase in cash surrender value of bank owned life insurance | 69,561                             | 68,819      | 138,766                          | 137,634      |
| Bargain purchase gain on acquisition                          | 6,996,750                          | -           | 6,996,750                        | -            |
| Other                                                         | 349,686                            | 320,494     | 660,740                          | 565,586      |
| Total noninterest income                                      | 7,866,782                          | 791,114     | 8,686,341                        | 1,495,288    |
| <b>NONINTEREST EXPENSE:</b>                                   |                                    |             |                                  |              |
| Compensation and benefits                                     | 1,852,860                          | 1,623,026   | 3,521,303                        | 3,122,919    |
| Occupancy and equipment, net                                  | 715,499                            | 441,967     | 1,162,941                        | 919,409      |
| DIF deposit insurance premium                                 | 152,202                            | 147,925     | 303,057                          | 268,959      |
| Professional fees                                             | 251,693                            | 91,759      | 324,199                          | 175,721      |
| Advertising                                                   | 47,536                             | 66,075      | 99,806                           | 142,924      |
| Postage and office supplies                                   | 93,638                             | 95,935      | 168,551                          | 201,439      |
| Amortization of intangible assets                             | 73,035                             | 73,035      | 146,070                          | 142,996      |
| Other                                                         | 592,780                            | 445,258     | 998,904                          | 1,193,311    |
| Total noninterest expense                                     | 3,779,243                          | 2,984,980   | 6,724,831                        | 6,167,678    |

Edgar Filing: SOUTHERN MISSOURI BANCORP INC - Form 10-Q

|                                                           |           |           |            |           |
|-----------------------------------------------------------|-----------|-----------|------------|-----------|
| INCOME BEFORE INCOME TAXES                                | 8,577,535 | 1,591,054 | 10,323,770 | 2,974,169 |
| INCOME TAXES                                              | 3,001,381 | 427,900   | 3,445,024  | 621,300   |
| NET INCOME                                                | 5,576,154 | 1,163,154 | 6,878,746  | 2,352,869 |
| Less: dividend and discount accretion on preferred shares | 127,895   | 127,445   | 255,713    | 254,783   |
| Net income available to common shareholders               | 5,448,259 | 1,035,709 | 6,623,033  | 2,098,086 |
| Basic earnings per common share                           | \$2.61    | \$0.50    | \$3.18     | \$1.01    |
| Diluted earnings per common share                         | \$2.56    | \$0.50    | \$3.11     | \$1.01    |
| Dividends per common share                                | \$0.12    | \$0.12    | \$0.24     | \$0.24    |

See Notes to Condensed Consolidated Financial Statements



SOUTHERN MISSOURI BANCORP, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
FOR THE SIX-MONTH PERIODS ENDED DECEMBER 31, 2010 AND 2009 (Unaudited)

|                                                                  | Six months ended<br>December 31, |              |
|------------------------------------------------------------------|----------------------------------|--------------|
|                                                                  | 2010                             | 2009         |
| Cash Flows From Operating Activities:                            |                                  |              |
| Net income                                                       | \$6,878,746                      | \$2,352,869  |
| Items not requiring (providing) cash:                            |                                  |              |
| Depreciation                                                     | 358,575                          | 367,339      |
| MRP and SOP expense                                              | 13,381                           | 10,652       |
| Gain on sale of foreclosed assets                                | (15,321)                         | (2,858)      |
| Amortization of intangible assets                                | 146,070                          | 142,996      |
| Increase in cash surrender value of bank owned life insurance    | (138,766)                        | (137,634)    |
| Provision for loan losses and off-balance sheet credit exposures | 916,209                          | 469,604      |
| Net amortization of premiums and discounts on securities         | 152,718                          | 106,094      |
| Bargain purchase gain on acquisition                             | (6,996,750)                      | -            |
| Deferred income taxes                                            | 2,623,781                        | (328,000)    |
| Changes in:                                                      |                                  |              |
| Accrued interest receivable                                      | (601,199)                        | (246,646)    |
| Prepaid expenses and other assets                                | 3,248,886                        | (1,633,332)  |
| Accounts payable and other liabilities                           | 756,362                          | (220,986)    |
| Accrued interest payable                                         | 37,681                           | (191,723)    |
| Net cash provided by operating activities                        | 7,380,373                        | 688,375      |
| Cash flows from investing activities:                            |                                  |              |
| Net increase in loans                                            | (27,180,007)                     | (19,706,225) |
| Net cash received in acquisitions                                | 38,249,286                       | 9,713,304    |
| Proceeds from maturities of available for sale securities        | 14,780,883                       | 7,842,589    |
| Net redemptions of Federal Home Loan Bank stock                  | 444,900                          | 1,226,500    |
| Net purchases of Federal Reserve Bank of Saint Louis stock       | -                                | (583,000)    |
| Purchases of available-for-sale securities                       | (18,413,045)                     | (8,858,817)  |
| Purchases of premises and equipment                              | (597,755)                        | (265,375)    |
| Investments in state & federal tax credits                       | -                                | (1,250,000)  |
| Proceeds from sale of foreclosed assets                          | 88,772                           | 635,320      |
| Net cash provided by (used in) investing activities              | 7,373,034                        | (11,245,704) |
| Cash flows from financing activities:                            |                                  |              |
| Net increase in demand deposits and savings accounts             | 23,141,081                       | 51,909,163   |
| Net (decrease) increase in certificates of deposits              | (15,879,630)                     | 4,467,862    |
| Net increase in securities sold                                  |                                  |              |
| under agreements to repurchase                                   | 1,444,856                        | 5,613,632    |
| Proceeds from Federal Home Loan Bank advances                    | -                                | 30,950,000   |
| Repayments of Federal Home Loan Bank advances                    | (27,206,803)                     | (57,200,000) |
| Dividends paid on common and preferred stock                     | (739,864)                        | (739,792)    |
| Net cash provided by (used in) financing activities              | (19,240,360)                     | 35,000,865   |
| (Decrease) increase in cash and cash equivalents                 | (4,486,953)                      | 24,443,536   |
| Cash and cash equivalents at beginning of period                 | 34,472,278                       | 8,074,465    |

Edgar Filing: SOUTHERN MISSOURI BANCORP INC - Form 10-Q

|                                                       |              |              |
|-------------------------------------------------------|--------------|--------------|
| Cash and cash equivalents at end of period            | \$29,985,325 | \$32,518,001 |
| Supplemental disclosures of<br>Cash flow information: |              |              |
| Noncash investing and financing activities:           |              |              |
| Conversion of loans to foreclosed real estate         | \$232,285    | \$1,072,755  |
| Conversion of loans to other equipment                | 77,221       | 140,246      |
| Cash paid during the period for:                      |              |              |
| Interest (net of interest credited)                   | \$1,580,829  | \$2,497,279  |
| Income taxes                                          | 578,450      | 722,000      |

See Notes to Condensed Consolidated Financial Statements

SOUTHERN MISSOURI BANCORP, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Note 1: Basis of Presentation

The accompanying unaudited interim consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Securities and Exchange Commission (SEC) Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all material adjustments (consisting only of normal recurring accruals) considered necessary for a fair presentation have been included. The consolidated balance sheet of the Company as of June 30, 2010, has been derived from the audited consolidated balance sheet of the Company as of that date. Operating results for the three- and six-month periods ended December 31, 2010, are not necessarily indicative of the results that may be expected for the entire fiscal year. For additional information, refer to the Company's June 30, 2010, Form 10-K, which was filed with the SEC, and the Company's annual report, which contains the audited consolidated financial statements for the fiscal years ended June 30, 2010 and 2009.

The accompanying consolidated financial statements include the accounts of the Company and its wholly owned subsidiary, Southern Bank (Bank). All significant intercompany accounts and transactions have been eliminated in consolidation.

Note 2: Fair Value Measurements

ASC Topic 820, Fair Value Measurements, defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Topic 820 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1 Quoted prices in active markets for identical assets or liabilities

Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in active markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities

Following is a description of the valuation methodologies used for instruments measured at fair value on a recurring basis and recognized in the accompanying balance sheet, as well as the general classification of such instruments pursuant to the valuation hierarchy.

Available-for-sale Securities. Available-for-sale securities are recorded at fair value on a recurring basis. Available-for-sale securities is the only balance sheet category our Company is required, in accordance with accounting principles generally accepted in the United States of America (US GAAP), to carry at fair value on a recurring basis. When quoted markets are available in an active market, securities are classified within Level 1. Level 1 securities include exchange-traded equities. If quoted market prices are not available, then fair values are estimated using pricing models or quoted prices of securities with similar characteristics. For these securities, our Company

obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions, among other things.

Fair Value Measurements at December 31, 2010, Using:

|                                                 |               | Quoted Prices<br>in<br>Active Markets<br>for Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|-------------------------------------------------|---------------|-------------------------------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------------|
|                                                 | Fair Value    |                                                                               |                                                           |                                                    |
| U.S. government sponsored enterprises<br>(GSEs) | \$ 14,434,911 | \$-                                                                           | \$ 14,434,911                                             | \$-                                                |
| State and political subdivisions                | 23,978,641    | -                                                                             | 23,978,641                                                | -                                                  |
| Other securities                                | 465,335       | -                                                                             | 465,335                                                   | -                                                  |
| FHLMC preferred stock                           | 6,960         | 6,960                                                                         | -                                                         | -                                                  |
| Mortgage-backed GSE residential                 | 30,310,131    | -                                                                             | 30,310,131                                                | -                                                  |

## Fair Value Measurements at June 30, 2010, Using:

|                                              | Fair Value   | Quoted Prices<br>in<br>Active Markets<br>for Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|----------------------------------------------|--------------|-------------------------------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------------|
| U.S. government sponsored enterprises (GSEs) | \$12,413,977 | \$-                                                                           | \$12,413,977                                              | \$-                                                |
| State and political subdivisions             | 19,769,116   | -                                                                             | 19,769,116                                                | -                                                  |
| Other securities                             | 441,868      | -                                                                             | 441,868                                                   | -                                                  |
| FHLMC preferred stock                        | 6,000        | 6,000                                                                         | -                                                         | -                                                  |
| Mortgage-backed GSE residential              | 34,334,451   | -                                                                             | 34,334,451                                                | -                                                  |

The following is a description of valuation methodologies used for financial assets measured at fair value on a nonrecurring basis at December 31, 2010.

**Impaired Loans (Collateral Dependent).** A collateral dependent loan is considered to be impaired when it is probable that all of the principal and interest due may not be collected according to its contractual terms. Generally, when a collateral dependent loan is considered impaired, the amount of reserve required is measured based on the fair value of the underlying collateral. The Company makes such measurements on all material collateral dependent loans deemed impaired using the fair value of the collateral for collateral dependent loans. The fair value of collateral used by the Company is determined by obtaining an observable market price or by obtaining an appraised value from an independent, licensed or certified appraiser, using observable market data. This data includes information such as selling price of similar properties and capitalization rates of similar properties sold within the market, expected future cash flows or earnings of the subject property based on current market expectations, and other relevant factors. In addition, management may apply selling and other discounts to the underlying collateral value to determine the fair value. If an appraised value is not available, the fair value of the collateral dependent impaired loan is determined by an adjusted appraised value including unobservable cash flows. The Company records collateral dependent impaired loans as Nonrecurring Level 3. If a collateral dependent loan's fair value, as estimated by the Company, is less than its carrying value, the Company either records a charge-off of the portion of the loan that exceeds the fair value or establishes a specific reserve as part of the allowance for loan losses.

**Foreclosed and Repossessed Assets Held for Sale.** Foreclosed and repossessed assets held for sale are valued at the time the loan is foreclosed upon or collateral is repossessed and the asset is transferred to foreclosed or repossessed assets held for sale. The value of the asset is based on third party or internal appraisals, less estimated costs to sell and appropriate discounts, if any. The appraisals are generally discounted based on current and expected market conditions that may impact the sale or value of the asset and management's knowledge and experience with similar assets. Such discounts typically may be significant and result in a Level 3 classification of the inputs for determining fair value of these assets. Foreclosed and repossessed assets held for sale are continually evaluated for additional impairment and are adjusted accordingly if impairment is identified.

The following table presents the fair value measurement of assets measured at fair value on a nonrecurring basis during the period and the level within the ASC 820 fair value hierarchy in which the fair value measurements fell at December 31, 2010:

## Fair Value Measurements at December 31, 2010, Using:

|                                                    | Fair Value at<br>December 31,<br>2010 | Quoted Prices<br>in<br>Active Markets<br>for Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|----------------------------------------------------|---------------------------------------|-------------------------------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------------|
| Impaired loans                                     | \$ 12,051,469                         | \$-                                                                           | \$-                                                       | \$ 12,051,469                                      |
| Foreclosed and repossessed assets held for<br>sale | 1,176,584                             | -                                                                             | -                                                         | 1,176,584                                          |

ASC 825, formerly Statement of Financial Accounting Standards No. 107, "Disclosures about Fair Value of Financial Instruments," requires all entities to disclose the estimated fair value of their financial instrument assets and liabilities. For the Company, as for most financial institutions, the majority of its assets and liabilities are considered financial instruments as defined in ASC 825. Many of the Company's financial instruments, however, lack an available trading market as characterized by a willing buyer and willing seller engaging in an exchange transaction. It is also the Company's general practice and intent to hold its financial instruments to maturity and to not engage in trading or sales activities except for loans held-for-sale and available-for-sale securities. Therefore, significant estimations and assumptions, as well as present value calculations, were used by the Company for the purposes of this disclosure.

Estimated fair values have been determined by the Company using the best available data and an estimation methodology suitable for each category of financial instruments. For those loans and deposits with floating interest rates, it is presumed that estimated fair values generally approximate the recorded book balances.

The estimated methodologies used, the estimated fair values, and the recorded book balances at December 31, and June 30, 2010, were as follows:

|                                                             | December 31, 2010 |            | June 30, 2010   |            |
|-------------------------------------------------------------|-------------------|------------|-----------------|------------|
|                                                             | Carrying Amount   | Fair Value | Carrying Amount | Fair Value |
| Financial assets                                            |                   |            |                 |            |
| Cash and cash equivalents                                   | \$29,094          | \$29,094   | \$33,383        | \$33,383   |
| Interest-bearing time deposits                              | 891               | 891        | 1,089           | 1,089      |
| Available-for-sale securities                               | 69,196            | 69,196     | 66,965          | 66,965     |
| Stock in FHLB                                               | 2,945             | 2,945      | 2,622           | 2,622      |
| Stock in Federal Reserve Bank of St. Louis                  | 583               | 583        | 583             | 583        |
| Loans receivable, net                                       | 559,817           | 558,130    | 418,683         | 419,917    |
| Accrued interest receivable                                 | 4,502             | 4,502      | 3,043           | 3,043      |
| Financial liabilities                                       |                   |            |                 |            |
| Deposits                                                    | 560,993           | 561,059    | 422,893         | 426,738    |
| Securities sold under agreements to repurchase              | 31,814            | 31,814     | 30,369          | 30,369     |
| Advances from FHLB                                          | 33,500            | 36,505     | 43,500          | 47,010     |
| Accrued interest payable                                    | 979               | 979        | 857             | 857        |
| Subordinated debt                                           | 7,217             | 3,661      | 7,217           | 3,001      |
| Unrecognized financial instruments (net of contract amount) |                   |            |                 |            |
| Commitments to originate loans                              | -                 | -          | -               | -          |
| Letters of credit                                           | -                 | -          | -               | -          |
| Lines of credit                                             | -                 | -          | -               | -          |

The following methods and assumptions were used in estimating the fair values of financial instruments:

Cash and cash equivalents and interest-bearing time deposits are valued at their carrying amounts, which approximates book value. Stock in FHLB and the Federal Reserve Bank of St. Louis is valued at cost, which approximates fair value. Fair value of loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. Loans with similar characteristics are aggregated for purposes of the calculations. The carrying amounts of accrued interest approximate their fair values.

The fair value of fixed-maturity time deposits is estimated using a discounted cash flow calculation that applies the rates currently offered for deposits of similar remaining maturities. The value of non-maturity deposits is estimated using a discounted cash flow analysis that applies the rates currently offered for similar products over the expected life of the deposits as defined by "decay rates" for similar products published by the Office of Thrift Supervision. The carrying amounts of securities sold under agreements to repurchase approximate fair value. Fair value of advances from the FHLB is estimated by discounting maturities using an estimate of the current market for similar instruments. The fair value of subordinated debt is estimated using rates currently available to the Company for debt with similar terms and maturities. The fair value of commitments to originate loans is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and committed rates. The fair value of letters of credit and lines of

credit are based on fees currently charged for similar agreements or on the estimated cost to terminate or otherwise settle the obligations with the counterparties at the reporting date.

Note 3: Securities

Available for sale securities are summarized as follows at fair value:

|                                                     | December 31, 2010 |                              |                               | Estimated<br>Fair<br>Value |
|-----------------------------------------------------|-------------------|------------------------------|-------------------------------|----------------------------|
|                                                     | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses |                            |
| Investment and mortgage backed securities:          |                   |                              |                               |                            |
| U.S. government-sponsored enterprises<br>(GSEs)     | \$ 14,750,507     | \$ 5,848                     | \$(321,444)                   | ) \$ 14,434,911            |
| State and political subdivisions                    | 24,132,106        | 246,531                      | (399,996)                     | ) 23,978,641               |
| Other securities                                    | 1,779,274         | 15,340                       | (1,329,279)                   | ) 465,335                  |
| FHLMC preferred stock                               | -                 | 6,960                        | -                             | ) 6,960                    |
| Mortgage-backed GSE residential                     | 28,867,655        | 1,442,476                    | -                             | ) 30,310,131               |
| Total investments and mortgage-backed<br>securities | \$ 69,529,542     | \$ 1,717,155                 | \$(2,050,719)                 | ) \$ 69,195,978            |



|                                                     | June 30, 2010     |                              |                               | Estimated<br>Fair<br>Value |
|-----------------------------------------------------|-------------------|------------------------------|-------------------------------|----------------------------|
|                                                     | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses |                            |
| Investment and mortgage backed securities:          |                   |                              |                               |                            |
| U.S. government-sponsored enterprises<br>(GSEs)     | \$ 12,345,409     | \$ 68,568                    | \$-                           | \$ 12,413,977              |
| State and political subdivisions                    | 19,351,837        | 454,941                      | (37,661 )                     | 19,769,117                 |
| Other securities                                    | 1,771,299         | 4,306                        | (1,333,737 )                  | 441,868                    |
| FHLMC preferred stock                               | -                 | 6,000                        | -                             | 6,000                      |
| Mortgage-backed GSE residential                     | 32,581,552        | 1,753,047                    | (148 )                        | 34,334,451                 |
| Total investments and mortgage-backed<br>securities | \$ 66,050,097     | \$ 2,286,862                 | \$(1,371,546 )                | \$ 66,965,413              |

The amortized cost and estimated fair value of investment and mortgage-backed securities, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without penalties.

|                                                     | December 31, 2010 |                            |
|-----------------------------------------------------|-------------------|----------------------------|
|                                                     | Amortized<br>Cost | Estimated<br>Fair<br>Value |
| Available for Sale:                                 |                   |                            |
| Within one year                                     | \$ 25,000         | \$ 25,126                  |
| After one year but less than<br>five years          | 1,551,110         | 1,557,779                  |
| After five years but less than<br>ten years         | 5,763,383         | 5,808,459                  |
| After ten years                                     | 33,322,394        | 31,494,483                 |
| Total investment securities                         | 40,661,887        | 38,885,847                 |
| Mortgage-backed securities                          | 28,867,655        | 30,310,131                 |
| Total investments and<br>mortgage-backed securities | \$ 69,529,542     | \$ 69,195,978              |

The following table shows our investments' gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at December 31, 2010.

|                                                    | Less than 12 months     |                      | More than 12 months     |                      | Totals                  |                      |
|----------------------------------------------------|-------------------------|----------------------|-------------------------|----------------------|-------------------------|----------------------|
|                                                    | Estimated<br>Fair Value | Unrealized<br>Losses | Estimated<br>Fair Value | Unrealized<br>Losses | Estimated<br>Fair Value | Unrealized<br>Losses |
| U.S. government-sponsored<br>enterprises (GSEs)    | \$ 9,676,164            | \$ 321,444           | \$-                     | \$-                  | \$ 9,676,164            | \$ 321,444           |
| Mortgage-backed securities                         | -                       | -                    | -                       | -                    | -                       | -                    |
| Other securities                                   | -                       | -                    | 203,371                 | 1,329,279            | 203,371                 | 1,329,279            |
| Obligations of state and<br>political subdivisions | 11,412,946              | 352,412              | 1,054,850               | 47,584               | 12,467,796              | 399,996              |

Edgar Filing: SOUTHERN MISSOURI BANCORP INC - Form 10-Q

Total investments and mortgage-backed securities \$21,089,110 \$673,856 \$1,258,221 \$1,376,863 \$22,347,331 \$2,050,719

The following table shows our investments' gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at June 30, 2010.

|                                                  | Less than 12 months  |                   | More than 12 months  |                   | Totals               |                   |
|--------------------------------------------------|----------------------|-------------------|----------------------|-------------------|----------------------|-------------------|
|                                                  | Estimated Fair Value | Unrealized Losses | Estimated Fair Value | Unrealized Losses | Estimated Fair Value | Unrealized Losses |
| U.S. government-sponsored enterprises (GSEs)     | \$-                  | \$-               | \$-                  | \$-               | \$-                  | \$-               |
| Mortgage-backed securities                       | -                    | -                 | 27,349               | 148               | 27,349               | 148               |
| Other securities                                 | -                    | -                 | 191,218              | 1,333,737         | 191,218              | 1,333,737         |
| Obligations of state and political subdivisions  | 4,677,991            | 37,661            | -                    | -                 | 4,677,991            | 37,661            |
| Total investments and mortgage-backed securities | \$4,677,991          | \$37,661          | \$218,567            | \$1,333,885       | \$4,896,558          | \$1,371,546       |

U.S. government-sponsored enterprises (GSEs). The unrealized losses on the Company's investments in direct obligations of U.S. government-sponsored enterprises (GSEs) were caused by interest rate increases. The contractual terms of those investments do not permit the issuer to settle the securities at a price less than the amortized cost bases of the investments. Because the Company does not intend to sell the investments and it is not more likely than not the Company will be required to sell the investments before recovery of their amortized cost bases, which may be maturity, the Company does not consider those investments to be other-than-temporarily impaired at December 31, 2010.

Obligations of state and political subdivisions. The unrealized losses on the Company's investments in securities of state and political subdivisions were caused by interest rate increases. The contractual terms of those investments do not permit the issuer to settle the securities at a price less than the amortized cost bases of the investments. Because the Company does not intend to sell the investments and it is not more likely than not the Company will be required to sell the investments before

recovery of their amortized cost bases, which may be maturity, the Company does not consider those investments to be other-than-temporarily impaired at December 31, 2010.

Other securities. At December 31, 2010, there were four pooled trust preferred securities with an estimated fair value of \$191,000 and unrealized losses of \$1.3 million in a continuous unrealized loss position for twelve months or more. These unrealized losses were primarily due to the long-term nature of the pooled trust preferred securities, a lack of demand or inactive market for these securities, and concerns regarding the financial institutions that have issued the underlying trust preferred securities. The December 31, 2010 cash flow analysis for three of these securities showed it is probable the Company will receive all contracted principal and related interest projected, though interest payments have been deferred on two of these securities. The cash flow analysis used in making this determination was based on anticipated default and recovery rates, amounts of prepayments, and the resulting cash flows were discounted based on the yield anticipated at the time the securities were purchased. Other inputs include the actual collateral attributes, which include credit ratings and other performance indicators of the underlying financial institutions, including profitability, capital ratios, and asset quality. Assumptions for these securities included no recoveries of defaulted issuers, and 35% to 38% recoveries on issuers currently deferring interest payments; future additional default rates for the underlying financial institutions are assumed at 36 basis points annually. Recoveries on issuers projected to defer in the future are estimated at 10%, following a two-year lag. The projections assume that institutions in excess of \$15 billion (or likely to grow to that size) will prepay their obligations by 2013, due to capital treatment under the regulatory reform bill recently passed. Because the Company does not intend to sell these securities and it is not more-likely-than-not that the Company will be required to sell these securities prior to recovery of their amortized cost basis, which may be maturity, the Company does not consider these investments to be other-than-temporarily impaired at December 31, 2010.

At December 31, 2008, analysis of the fourth trust preferred security indicated other-than-temporary impairment (OTTI) and the Company performed further analysis to determine the portion of the loss that was related to credit conditions of the underlying issuers. The credit loss was calculated by comparing expected discounted cash flows based on performance indicators of the underlying assets in the security to the carrying value of the investment. The discounted cash flow was based on anticipated default and recovery rates, amounts of prepayments, and the resulting projected cash flows were discounted based on the yield anticipated at the time the security was purchased. Other inputs include the actual collateral attributes, which include credit ratings and other performance indicators of the underlying financial institutions, including profitability, capital ratios, and asset quality. Based on this analysis, the Company recorded an impairment charge of \$375,000 for the credit portion of the unrealized loss for this trust preferred security. This loss established a new, lower amortized cost basis of \$125,000 for this security, and reduced non-interest income for the second quarter of fiscal 2009, and for the twelve months ended June 30, 2009. At December 31, 2010, cash flow analyses showed it is probable the Company will receive the entire remaining cost basis and related interest projected for the security, though interest payments remain deferred on the security. The Company's assumptions for this security include no recoveries of defaulted or deferred issuers, another 12.1% of the pool to default within the next two years with no recoveries, and future additional default rates of 36 basis points annually, with 10% recoveries following a two-year lag. The projections assume that institutions in excess of \$15 billion (or likely to grow to that size) will prepay their obligations by 2013, due to capital treatment under the regulatory reform bill recently passed. Because the Company does not intend to sell this security and it is not more-likely-than-not the Company will be required to sell this security before recovery of its new, lower amortized cost basis, which may be maturity, the Company does not consider the remainder of the investment in this security to be other-than-temporarily impaired at December 31, 2010.

Credit losses recognized on investments. As described above, some of the Company's investments in trust preferred securities have experienced fair value deterioration due to credit losses, but are not otherwise other-than-temporarily impaired. During fiscal 2009, the Company adopted ASC 820, formerly FASB Staff Position 157-4, "Determining Fair

Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly.” The following table provides information about the trust preferred security for which only a credit loss was recognized in income and other losses are recorded in other comprehensive income (loss) for the six-month periods ended December 31, 2010 and 2009.

|                                                                     | Accumulated Credit Losses,<br>Six-Month Periods<br>Ended December 31, |            |
|---------------------------------------------------------------------|-----------------------------------------------------------------------|------------|
|                                                                     | 2010                                                                  | 2009       |
| Credit losses on debt securities held                               |                                                                       |            |
| Beginning of period                                                 | \$ 375,000                                                            | \$ 375,000 |
| Additions related to OTTI losses not previously recognized          | -                                                                     | -          |
| Reductions due to sales                                             | -                                                                     | -          |
| Reductions due to change in intent or likelihood of sale            | -                                                                     | -          |
| Additions related to increases in previously-recognized OTTI losses | -                                                                     | -          |
| Reductions due to increases in expected cash flows                  | -                                                                     | -          |
| End of period                                                       | \$ 375,000                                                            | \$ 375,000 |

## Note 4: Loans

Loans are summarized as follows:

|                           | December 31,<br>2010 | June 30,<br>2010 |
|---------------------------|----------------------|------------------|
| Real Estate Loans:        |                      |                  |
| Conventional              | \$ 195,861,013       | \$ 158,494,230   |
| Construction              | 40,016,585           | 27,951,418       |
| Commercial                | 183,021,276          | 121,525,818      |
| Consumer loans            | 33,280,453           | 26,323,936       |
| Commercial loans          | 124,865,652          | 97,480,888       |
|                           | 577,044,979          | 431,776,290      |
| Loans in process          | (12,039,438          | ) (8,705,521     |
| Deferred loan fees, net   | 110,909              | 120,769          |
| Allowance for loan losses | (5,299,824           | ) (4,508,611     |
| Total loans               | \$ 559,816,626       | \$ 418,682,927   |

The following table presents the activity in the allowance for loan losses for the six-month periods ended December 31, 2010 and 2009:

|                                             | Six months ended<br>December 31,<br>2010 | Six months ended<br>December 31,<br>2009 |
|---------------------------------------------|------------------------------------------|------------------------------------------|
| Balance, beginning of period                | \$ 4,508,611                             | \$ 3,992,961                             |
| Loans charged off:                          | (135,639                                 | ) (199,266                               |
| Recoveries of loans previously charged off: | 10,643                                   | 6,832                                    |
| Net charge offs                             | (124,996                                 | ) (192,434                               |
| Provision charged to expense                | 916,209                                  | 469,604                                  |
| Balance, end of period                      | \$ 5,299,824                             | \$ 4,270,131                             |

The following tables present the balance in the allowance for loan losses and the recorded investment in loans (excluding loans in process and deferred loan fees) based on portfolio segment and impairment methods as of December 31, 2010:

|                                                                                                    | December 31, 2010           |                             |                           |          |            |             | Total      |
|----------------------------------------------------------------------------------------------------|-----------------------------|-----------------------------|---------------------------|----------|------------|-------------|------------|
|                                                                                                    | Conventional<br>Real Estate | Construction<br>Real Estate | Commercial<br>Real Estate | Consumer | Commercial | Unallocated |            |
| Allowance for<br>loan losses:<br>Ending<br>Balance:<br>individually<br>evaluated<br>for impairment | \$-                         | \$-                         | \$ 394,647                | \$-      | \$-        | \$-         | \$ 394,647 |

|                                                                                |               |              |               |              |               |           |               |
|--------------------------------------------------------------------------------|---------------|--------------|---------------|--------------|---------------|-----------|---------------|
| Ending<br>Balance:<br>collectively<br>evaluated<br>for impairment              | \$1,129,072   | \$131,813    | \$1,585,546   | \$486,677    | \$1,225,274   | \$346,795 | \$4,905,177   |
| Ending<br>Balance: loans<br>acquired<br>with<br>deteriorated<br>credit quality | \$-           | \$-          | \$-           | \$-          | \$-           | \$-       | \$-           |
| Loans:<br>Ending<br>Balance:<br>individually<br>evaluated<br>for impairment    | \$-           | \$-          | \$1,369,113   | \$-          | \$-           | \$-       | \$1,369,113   |
| Ending<br>Balance:<br>collectively<br>evaluated<br>for impairment              | \$192,995,472 | \$27,162,750 | \$179,035,510 | \$33,204,024 | \$120,161,670 | \$-       | \$552,559,426 |
| Ending<br>Balance: loans<br>acquired<br>with<br>deteriorated<br>credit quality | \$2,865,541   | \$814,397    | \$2,616,653   | \$76,429     | \$4,703,982   | \$-       | \$11,077,002  |

The following table presents the credit risk profile of the Company's loan portfolio (excluding loans in process and deferred loan fees) based on rating category and payment activity as of December 31, 2010:

|                 | Conventional<br>Real Estate | Construction<br>Real Estate | Commercial<br>Real Estate | Consumer     | Commercial    |
|-----------------|-----------------------------|-----------------------------|---------------------------|--------------|---------------|
| Pass            | \$193,131,352               | \$27,977,147                | \$165,922,385             | \$32,806,072 | \$117,559,299 |
| Special Mention | 2,254,710                   | -                           | 10,487,273                | 357,867      | 5,978,638     |
| Substandard     | 474,951                     | -                           | 6,611,618                 | 25,703       | 1,327,715     |
| Doubtful        | -                           | -                           | -                         | 90,811       | -             |
| Total           | \$195,861,013               | \$27,977,147                | \$183,021,276             | \$33,280,453 | \$124,865,652 |

Edgar Filing: SOUTHERN MISSOURI BANCORP INC - Form 10-Q

The following table presents the Company's loan portfolio aging analysis (excluding loans in process and deferred loan fees) as of December 31, 2010:

|                    | 30-59 Days  | 60-89 Days | Greater Than | Total       |               | Total Loans   | Total Loans > 90 Days & Accruing |
|--------------------|-------------|------------|--------------|-------------|---------------|---------------|----------------------------------|
|                    | Past Due    | Past Due   | 90 Days      | Past Due    | Current       | Receivable    |                                  |
| Real Estate Loans: |             |            |              |             |               |               |                                  |
| Conventional       | \$594,304   | \$369,309  | \$117,435    | \$1,081,048 | \$194,779,965 | \$195,861,013 | \$117,435                        |
| Construction       | -           | -          | -            | -           | 27,977,147    | 27,977,147    | -                                |
| Commercial         | 734,571     | 4,178      | 124,226      | 862,975     | 182,158,301   | 183,021,276   | 124,225                          |
| Consumer loans     | 246,266     | 19,700     | 28,441       | 294,407     | 32,986,046    | 33,280,453    | 28,441                           |
| Commercial loans   | 373,131     | 504,978    | -            | 878,109     | 123,987,543   | 124,865,652   | -                                |
| Total loans        | \$1,948,272 | \$898,165  | \$270,102    | \$3,116,539 | \$573,928,440 | \$565,005,541 | \$270,101                        |

A loan is considered impaired, in accordance with the impairment accounting guidance (ASC 310-10-35-16), when based on current information and events, it is probable the Company will be unable to collect all amounts due from the borrower in accordance with the contractual terms of the loan. Impaired loans include nonperforming commercial loans but also include loans modified in troubled debt restructurings where concessions have been granted to borrowers experiencing financial difficulties. These concessions could include a reduction in the interest rate on the loan, payment extensions, forgiveness of principal, forbearance or other actions intended to maximize collection.

The following table presents impaired loans as of December 31, 2010:

|                                               | Recorded Balance | Unpaid Principal Balance | Specific Allowance |
|-----------------------------------------------|------------------|--------------------------|--------------------|
| Loans without a specific valuation allowance: |                  |                          |                    |
| Conventional real estate                      | \$ 2,865,541     | \$ 3,619,800             | \$ -               |
| Construction real estate                      | 814,397          | 2,104,652                | -                  |
| Commercial real estate                        | 2,616,653        | 3,356,832                | -                  |
| Consumer loans                                | 76,429           | 173,888                  | -                  |
| Commercial loans                              | 4,703,982        | 6,317,552                | -                  |
| Loans with a specific valuation allowance:    |                  |                          |                    |
| Conventional real estate                      | \$ -             | \$ -                     | \$ -               |
| Construction real estate                      | -                | -                        | -                  |
| Commercial real estate                        | 1,369,113        | 1,369,113                | 394,647            |
| Consumer loans                                | -                | -                        | -                  |
| Commercial loans                              | -                | -                        | -                  |
| Total:                                        |                  |                          |                    |
| Conventional real estate                      | \$ 2,865,541     | \$ 3,619,800             | \$ -               |
| Construction real estate                      | \$ 814,397       | \$ 2,104,652             | \$ -               |
| Commercial real estate                        | \$ 3,985,766     | \$ 4,725,945             | \$ 394,647         |
| Consumer loans                                | \$ 76,429        | \$ 173,888               | \$ -               |
| Commercial loans                              | \$ 4,703,982     | \$ 6,317,552             | \$ -               |

The following table presents the Company's nonaccrual loans at December 31, 2010. This table excludes purchased impaired loans and performing troubled debt restructurings.

|                          |           |
|--------------------------|-----------|
| Conventional real estate | \$96,277  |
| Construction real estate | -         |
| Commercial real estate   | -         |
| Consumer loans           | 5,878     |
| Commercial loans         | 5,690     |
| Total                    | \$107,845 |

Note 5: Accounting for Certain Loans Acquired in a Transfer

The Company acquired loans in a transfer during the six-month period ended December 31, 2010. At acquisition, the transferred loans evidenced deterioration of credit quality since origination and it was probable, at acquisition, that all contractually required payments would not be collected.

Loans purchased with evidence of credit deterioration since origination and for which it is probable that all contractually required payments will not be collected are considered to be credit impaired. Evidence of credit quality deterioration as of the purchase date may include information such as past-due and nonaccrual status, borrower credit scores and recent loan to value percentages. Purchased credit-impaired loans are accounted for under the accounting guidance for loans and debt securities acquired with deteriorated credit quality (ASC 310-30) and initially measured at fair value, which includes estimated future



credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for credit losses related to these loans is not carried over and recorded at the acquisition date. Management estimated the cash flows expected to be collected at acquisition using our internal risk models, which incorporate the estimate of current key assumptions, such as default rates, severity and prepayment speeds.

The carrying amount of those loans is included in the balance sheet amounts of loans receivable at December 31. The amounts of loans at December 31, 2010, are as follows:

|                                                                 |    |            |
|-----------------------------------------------------------------|----|------------|
| Real Estate Loans:                                              |    |            |
| Conventional                                                    | \$ | 3,619,800  |
| Construction                                                    |    | 2,104,652  |
| Commercial                                                      |    | 3,356,832  |
| Consumer loans                                                  |    | 173,888    |
| Commercial loans                                                |    | 6,317,550  |
| Outstanding balance                                             | \$ | 15,572,722 |
| Carrying amount, net of fair value<br>adjustment of \$4,495,720 | \$ | 11,077,002 |

Accretable yield, or income expected to be collected, is as follows:

|                                                |             |   |
|------------------------------------------------|-------------|---|
| Balance at June 30, 2010                       | \$413,525   |   |
| Additions                                      | 1,241,522   |   |
| Accretion                                      | (69,334     | ) |
| Reclassification from nonaccretable difference | -           |   |
| Disposals                                      | -           |   |
| Balance at December 31, 2010                   | \$1,585,713 |   |

Loans acquired during the six months ended December 31, 2010, for which it was probable at acquisition that all contractually required payments would not be collected are as follows:

|                                                            |    |            |
|------------------------------------------------------------|----|------------|
| Contractually required payments receivable at acquisition: |    |            |
| Conventional real estate                                   | \$ | 3,164,199  |
| Construction real estate                                   |    | 2,267,781  |
| Commercial real estate                                     |    | 4,669,215  |
| Consumer loans                                             |    | -          |
| Commercial loans                                           |    | 6,844,624  |
| Total required payments receivable                         | \$ | 16,945,819 |
| Cash flows expected to be collected at acquisition         |    |            |
|                                                            | \$ | 11,543,172 |
| Basis in acquired loans at acquisition                     | \$ | 10,301,650 |

Certain of the loans acquired by the Company that are within the scope of this guidance (ASC 310-30) are not accounted for using the income recognition model for loans and debt securities acquired with deteriorated credit quality because the Company cannot reasonably estimate cash flows expected to be collected. The carrying amounts of such loans (which are included in the carrying amount, net allowance, described above) are as follows.

|                                 |               |
|---------------------------------|---------------|
| Loans purchased during the year | \$ 10,301,650 |
| Loans at end of year            | \$ 11,077,002 |

Note 6: Deposits

Deposits are summarized as follows:

|                               | December 31,<br>2010 | June 30,<br>2010 |
|-------------------------------|----------------------|------------------|
| Non-interest bearing accounts | \$42,890,655         | \$28,795,215     |
| NOW accounts                  | 128,822,344          | 103,712,619      |
| Money market deposit accounts | 20,647,395           | 7,479,938        |
| Savings accounts              | 87,149,361           | 90,384,521       |
| Certificates                  | 281,483,263          | 192,520,614      |
| Total deposits                | \$560,993,018        | \$422,892,907    |

## Note 7: Comprehensive Income

The Company's comprehensive income for the three- and six-month periods ended December 31, 2010 and 2009, was as follows:

|                                                                                                                                           | Three months ended<br>December 31, |             | Six months ended<br>December 31, |             |
|-------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------|-------------|----------------------------------|-------------|
|                                                                                                                                           | 2010                               | 2009        | 2010                             | 2009        |
| Net income                                                                                                                                | \$5,576,154                        | \$1,163,154 | \$6,878,746                      | \$2,352,869 |
| Other comprehensive income:                                                                                                               |                                    |             |                                  |             |
| Unrealized gains (losses) on securities available-for-sale                                                                                | (1,548,703 )                       | (407,541 )  | (1,249,146 )                     | 755,086     |
| Unrealized gains on available-for-sale securities for which a portion of an other-than-temporary impairment has been recognized in income | 245                                | 1,929       | 267                              | 1,834       |
| Tax benefit (expense)                                                                                                                     | 572,930                            | 150,077     | 462,086                          | (280,060 )  |
| Total other comprehensive income (loss)                                                                                                   | (975,528 )                         | (255,535 )  | (786,793 )                       | 476,860     |
| Comprehensive income                                                                                                                      | \$4,600,626                        | \$907,619   | \$6,091,953                      | \$2,829,729 |

## Note 8: Earnings Per Share

Basic and diluted net income per common share available to common stockholders are based upon the weighted-average shares outstanding. The following table summarizes basic and diluted net income per common share available to common stockholders for the three- and six-month periods ended December 31, 2010 and 2009.

|                                             | Three months ended<br>September 30, |             | Six months ended<br>December 31, |             |
|---------------------------------------------|-------------------------------------|-------------|----------------------------------|-------------|
|                                             | 2010                                | 2009        | 2010                             | 2009        |
| Net income                                  | \$5,576,154                         | \$1,163,154 | \$6,878,746                      | \$2,352,869 |
| Dividend payable on preferred stock         | 127,985                             | 127,445     | 255,713                          | 254,783     |
| Net income available to common shareholders | \$5,448,169                         | \$1,035,709 | \$6,623,033                      | \$2,098,086 |
| Average Common shares – outstanding basic   | 2,084,102                           | 2,083,382   | 2,084,104                        | 2,083,376   |
| Stock options under treasury stock method   | 42,194                              | 2,993       | 42,100                           | 2,825       |
| Average Common shares – outstanding diluted | 2,126,296                           | 2,086,375   | 2,126,204                        | 2,086,201   |
| Basic earnings per common share             | \$2.61                              | \$0.50      | \$3.18                           | \$1.01      |
| Diluted earnings per common share           | \$2.56                              | \$0.50      | \$3.11                           | \$1.01      |

The Company had 185,000 exercisable stock options and warrants outstanding at December 31, 2009, with an exercise price exceeding the market price. These stock options and warrants were excluded from the above calculation as they were anti-dilutive. At December 31, 2010, no options outstanding had an exercise price exceeding the market price.

Note 9: Stock Option Plans

ASC 718, formerly Statement of Financial Accounting Standards No. 123 (revised 2004), "Share-Based Payment," requires that compensation costs related to share-based payment transactions be recognized in financial statements. With limited exceptions, the amount of compensation cost is measured based on the grant-date fair value of the equity instruments issued. Compensation cost is recognized over the vesting period during which an employee provides service in exchange for the award.

Note 10: Employee Stock Ownership Plan

The Company established a tax-qualified ESOP in April 1994. The plan has been merged with the Company's 401(k) Retirement Plan (the Plan). Both plans cover substantially all employees who are at least 21 years of age and who have completed one year of service. The Company's intent is to make discretionary contributions to the Plan for fiscal 2011. The Company has been accruing \$82,500 per quarter for these benefit expenses during this fiscal year.

Note 11: Corporate Obligated Floating Rate Trust Preferred Securities

Southern Missouri Statutory Trust I issued \$7.0 million of Floating Rate Capital Securities (the "Trust Preferred Securities") in March, 2004, with a liquidation value of \$1,000 per share. The securities are due in 30 years, are now redeemable, and bear interest at a floating rate based on LIBOR. The securities represent undivided beneficial interests in the trust, which was established by the Company for the purpose of issuing the securities. The Trust Preferred Securities were sold in a private transaction exempt from registration under the Securities Act of 1933, as amended (the "Act") and have not been registered

under the Act. The securities may not be offered or sold in the United States absent registration or an applicable exemption from registration requirements.

Southern Missouri Statutory Trust I used the proceeds from the sale of the Trust Preferred Securities to purchase Junior Subordinated Debentures of the Company. The Company has used its net proceeds for working capital and investment in its subsidiary.

#### Note 12: Capital Purchase Program Implemented by the U.S. Treasury

In December 2008, the Company received \$9.6 million from the U.S. Treasury through the sale of 9,550 shares of the Company's Fixed Rate Cumulative Perpetual Preferred Stock, Series A, as part of the Treasury's Capital Purchase Program. The Company also issued to the U.S. Treasury a warrant to purchase 114,326 shares of common stock at \$12.53 per share. The amount of preferred shares sold represented approximately 3% of the Company's risk-weighted assets as of September 30, 2008.

The transaction was part of the Treasury's program to infuse capital into the nation's healthiest and strongest banks for the purpose of stabilizing the US financial system and promoting economic activity. The Company elected to participate in the program given the uncertain economic outlook, the relatively attractive cost of capital compared to the current market, and the strategic opportunities the Company foresees regarding potential uses of the capital. The additional capital increased the Company's already well-capitalized position. The Company used the proceeds of the issue for working capital and investment in its banking subsidiary.

The preferred shares pay a cumulative dividend of 5% per year for the first five years and 9% per year thereafter. The enactment of the American Recovery and Reinvestment Act of 2009 on February 17, 2009, permits the Company to redeem the preferred shares at any time by repaying the Treasury, without penalty and without a requirement to raise new capital, subject to the Treasury's consultation with the Company's appropriate regulatory agency. Additionally, upon redemption of the preferred shares, the warrant may be repurchased from the Treasury at its fair market value as agreed-upon by the Company and the Treasury.

#### Note 13: Business Combinations

On December 17, 2010, the Bank entered into a Purchase and Assumption Agreement with the FDIC, as receiver, to acquire certain assets and assume certain liabilities of the former First Southern Bank, with headquarters in Batesville, Arkansas, and one branch location in Searcy, Arkansas. The results of the operations of the former First Southern Bank locations have been included in the consolidated condensed financial statements since that date. As a result of the transaction, the Bank will have an opportunity to increase its deposit base and reduce transaction and other costs through economies of scale.

The Company recorded an estimated \$460,000 in third-party acquisition-related costs in the second quarter of fiscal 2011. The expenses are included in noninterest expense in the Company's condensed consolidated statement of income (unaudited) for the three- and six-month periods ended December 31, 2010.

The bargain purchase gain of \$7.0 million arising from the acquisition is a result of the discount bid of \$17.5 million made by the Company to acquire the assets and assume the liabilities of the failed financial institution. The full amount of the bargain purchase gain is expected to be taxable, on a deferred basis.



The following table summarizes the assets acquired and liabilities assumed at the acquisition date. The Company is in the process of reviewing third-party valuations of intangible assets and the fair value of the loan and deposit portfolios; thus, the figures presented are subject to refinement.

|                                         |                 |
|-----------------------------------------|-----------------|
| Fair Value of Consideration Transferred |                 |
| Equity position of target at closing    | \$(2,453,832 )  |
| Asset discount bid                      | (17,500,000 )   |
| Deposit premium bid                     | 224,028         |
| Total cash (to) from buyer              | \$(19,729,804 ) |

|                                                                            | Acquired from  |                 | Fair Value      |
|----------------------------------------------------------------------------|----------------|-----------------|-----------------|
|                                                                            | the FDIC       | Adjustments     | As Recorded     |
| Recognized amounts of identifiable assets acquired and liabilities assumed |                |                 |                 |
| Cash and cash equivalents                                                  | \$18,519,482   | \$-             | \$18,519,482    |
| Loans                                                                      | 124,409,033    | (9,801,830 )    | 114,607,203     |
| Premises and equipment                                                     | 1,159          | -               | 1,159           |
| Identifiable intangible assets                                             | -              | 624,952         | 624,952         |
| Other                                                                      | 1,680,991      | -               | 1,680,991       |
| Deposits                                                                   | (130,314,617 ) | (524,043 )      | (130,838,660 )  |
| Long-term debt                                                             | (16,658,022 )  | (548,781 )      | (17,206,803 )   |
| Other                                                                      | (91,858 )      | (29,520 )       | (121,378 )      |
| Total identifiable net assets                                              | \$(2,453,832 ) | \$(10,279,222 ) | \$(12,733,054 ) |
| Bargain purchase gain                                                      |                |                 | \$(6,996,750 )  |

The acquired business contributed revenues (net interest income and noninterest income) of \$195,000 and earnings, net of tax, of \$33,000 to the Company for the period from December 17, 2010 to December 31, 2010. The following unaudited pro forma summary presents consolidated information of the Company as if the business combination had occurred on July 1, 2009:

| (dollars in thousands, except EPS)                  | Pro forma          |         | Pro forma        |          |
|-----------------------------------------------------|--------------------|---------|------------------|----------|
|                                                     | Three months ended |         | Six months ended |          |
|                                                     | December 31,       |         | December 31,     |          |
|                                                     | 2010               | 2009    | 2010             | 2009     |
| Interest income                                     | \$9,266            | \$8,418 | \$18,582         | \$16,681 |
| Interest expense                                    | 3,378              | 3,420   | 6,867            | 6,751    |
| Net interest income                                 | 5,888              | 4,998   | 11,715           | 9,930    |
| Provision for loan losses                           | 355                | 769     | 1,163            | 2,010    |
| Net interest income after provision for loan losses | 5,533              | 4,229   | 10,552           | 7,920    |
| Noninterest income                                  | 7,984              | 778     | 8,865            | 1,539    |
| Noninterest expense                                 | 5,170              | 3,971   | 9,334            | 7,886    |
| Income before taxes                                 | 8,347              | 1,036   | 10,083           | 1,573    |
| Income taxes                                        | 2,915              | 220     | 3,355            | 96       |
| Net income                                          | 5,432              | 816     | 6,728            | 1,477    |
| Less: effective dividend on preferred shares        | 128                | 127     | 256              | 255      |

|                                             |         |        |         |         |
|---------------------------------------------|---------|--------|---------|---------|
| Net income available to common shareholders | \$5,304 | \$689  | \$6,472 | \$1,222 |
| Basic earnings per common share             | \$2.55  | \$0.33 | \$3.11  | \$0.59  |
| Diluted earnings per common share           | \$2.49  | \$0.33 | \$3.04  | \$0.59  |

The above pro forma summary excludes investment securities as they were not included with the asset purchase.

The fair value of the assets acquired includes loans with a fair value of \$114.6 million. The gross amount due under the contracts is \$124.4 million, of which \$7.4 million is expected to be uncollectible.

The fair value of the acquired intangible assets of \$625,000 is provisional pending receipt of the final valuation for those assets.

#### Note 14: Recent Accounting Pronouncements

The following paragraphs summarize the impact of new accounting pronouncements:

In July 2010, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2010-20, "Receivables (Topic 310) – Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses," which requires significant new disclosures about the allowance for credit losses and the credit quality of financing receivables. The requirements are intended to enhance transparency regarding credit losses and the credit quality of loan and lease receivables. Under this statement, allowance for credit losses and fair value are to be disclosed by portfolio segment,



while credit quality information, impaired financing receivables and nonaccrual status are to be presented by class of financing receivable. Disclosure of the nature, extent, and financial impact and segment information concerning troubled debt restructurings will also be required. The disclosures are to be presented at the level of disaggregation that management uses when assessing and monitoring the portfolio's risk and performance. ASU 2010-20 is effective for interim and annual reporting periods after December 15, 2010. The Company has adopted the provisions of ASU 2010-20 and has provided the required disclosure in this December 31, 2010, Report on Form 10-Q.

In January 2010, the FASB issued ASU No. 2010-06, "Fair Value Measurement and Disclosures (Topic 820) – Improving Disclosures about Fair Value Measurements." ASU 2010-06 amends the fair value disclosure guidance. The amendments include new disclosures and changes to clarify existing disclosure requirements. ASU 2010-06 was effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances, and settlements of Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. Adoption of this update did not have a material effect on the Company's financial statements.

PART I: Item 2: Management's Discussion and Analysis of Financial Condition and Results of Operations

SOUTHERN MISSOURI BANCORP, INC.

General

Southern Missouri Bancorp, Inc. (Southern Missouri or Company) is a Missouri corporation and owns all of the outstanding stock of Southern Bank (Bank). The Company's earnings are primarily dependent on the operations of the Bank. As a result, the following discussion relates primarily to the operations of the Bank. The Bank's deposit accounts are generally insured up to a maximum of \$250,000 by the Deposit Insurance Fund (DIF), which is administered by the Federal Deposit Insurance Corporation (FDIC). The Bank currently conducts its business through its home office located in Poplar Bluff, 15 full service branch facilities in Poplar Bluff (2), Van Buren, Dexter, Kennett, Doniphan, Qulin, Sikeston, and Matthews, Missouri, and Paragould, Jonesboro, Brookland, Leachville, Batesville, and Searcy, Arkansas, and a loan production office located in Springfield, Missouri.

The significant accounting policies followed by Southern Missouri Bancorp, Inc. and its wholly-owned subsidiary for interim financial reporting are consistent with the accounting policies followed for annual financial reporting. All adjustments, which are of a normal recurring nature and are in the opinion of management necessary for a fair statement of the results for the periods reported, have been included in the accompanying consolidated condensed financial statements.

The consolidated balance sheet of the Company as of June 30, 2010, has been derived from the audited consolidated balance sheet of the Company as of that date. Certain information and note disclosures normally included in the Company's annual financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted. These consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Form 10-K annual report filed with the Securities and Exchange Commission.

Management's discussion and analysis of financial condition and results of operations is intended to assist in understanding the financial condition and results of operations of the Company. The information contained in this section should be read in conjunction with the unaudited consolidated financial statements and accompanying notes. The following discussion reviews the Company's condensed consolidated financial condition at December 31, 2010, and the results of operations for the three- and six-month periods ended December 31, 2010 and 2009, respectively.

Forward Looking Statements

This document, including information incorporated by reference, contains forward-looking statements about the Company and its subsidiaries which we believe are within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may include, without limitation, statements with respect to anticipated future operating and financial performance, growth opportunities, interest rates, cost savings and funding advantages expected or anticipated to be realized by management. Words such as "may," "could," "should," "would," "believe," "anticipate," "estimate," "expect," "intend," "plan" and similar expressions are intended to identify these forward-looking statements. Forward-looking statements by the Company and its management are based on beliefs, plans, objectives, goals, expectations, anticipations, estimates and intentions of management and are not guarantees of future performance. The important factors we discuss below, as well as other factors discussed under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations" and identified in our filings with the SEC and those presented elsewhere by our management from time to time, could cause actual results to differ materially from those indicated by the forward-looking statements made in this document:

- the strength of the United States economy in general and the strength of the local economies in which we conduct operations;
  - the strength of the real estate market in the local economies in which we conduct operations;
- the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Federal Reserve Board;
  - the level of deposit insurance premiums assessed by the FDIC;
    - inflation, interest rate, market and monetary fluctuations;
- the timely development of and acceptance of our new products and services and the perceived overall value of these products and services by users, including the features, pricing and quality compared to competitors' products and services;
  - the willingness of users to substitute our products and services for products and services of our competitors;
- the impact of changes in financial services' laws and regulations (including laws concerning taxes, banking, securities and insurance);

- the impact of technological changes;
  - acquisitions;
- changes in consumer spending and saving habits; and
- our success at managing the risks involved in the foregoing.

The Company disclaims any obligation to update or revise any forward-looking statements based on the occurrence of future events, the receipt of new information, or otherwise.

#### Critical Accounting Policies

Accounting principles generally accepted in the United States of America are complex and require management to apply significant judgments to various accounting, reporting and disclosure matters. Management of the Company must use assumptions and estimates to apply these principles where actual measurement is not possible or practical. For a complete discussion of the Company's significant accounting policies, see "Notes to the Consolidated Financial Statements" in the Company's 2010 Annual Report. Certain policies are considered critical because they are highly dependent upon subjective or complex judgments, assumptions and estimates. Changes in such estimates may have a significant impact on the financial statements. Management has reviewed the application of these policies with the Audit Committee of the Company's Board of Directors. For a discussion of applying critical accounting policies, see "Critical Accounting Policies" beginning on page 10 in the Company's 2010 Annual Report.

#### Executive Summary

Our results of operations depend primarily on our net interest margin, which is directly impacted by the interest rate environment. The net interest margin represents interest income earned on interest-earning assets (primarily mortgage loans, commercial loans and the investment portfolio), less interest expense paid on interest-bearing liabilities (primarily certificates of deposit, savings, interest-bearing demand deposit accounts, repurchase agreements, and borrowed funds), as a percentage of average interest-earning assets. Net interest margin is directly impacted by the spread between long-term interest rates and short-term interest rates, as our interest-earning assets, particularly those with initial terms to maturity or repricing greater than one year, generally price off longer term rates while our interest-bearing liabilities generally price off shorter term interest rates. This difference in longer term and shorter term interest rates is often referred to as the steepness of the yield curve. A steep yield curve – in which the difference in interest rates between short term and long term periods is relatively large – could be beneficial to our net interest income, as the interest rate spread between our interest-earning assets and interest-bearing liabilities would be larger. Conversely, a flat or flattening yield curve, in which the difference in rates between short term and long term periods is relatively small or shrinking, or an inverted yield curve, in which short term rates exceed long term rates, could have an adverse impact on our net interest income, as our interest rate spread could decrease.

Our results of operations may also be affected significantly by general and local economic and competitive conditions, particularly those with respect to changes in market interest rates, government policies and actions of regulatory authorities.

During the first six months of fiscal 2011, we grew our balance sheet by \$136.2 million; this growth was primarily due to the December 17, 2010, acquisition by the Bank of certain assets and liabilities of First Southern Bank, Batesville, Arkansas, through a purchase and assumption agreement with the FDIC (the "Acquisition"). Excluding the Acquisition, asset growth would have been approximately \$28.1 million. In total, growth reflected a \$141.1 million increase in net loans (including \$115.5 million in fair value loans resulting from the Acquisition); a \$2.2 million increase in available-for-sale investments; and a \$4.5 million decrease in cash and cash equivalents. Deposits

increased \$138.1 million (including \$103.1 million in fair value deposits resulting from the Acquisition), Federal Home Loan Bank (FHLB) advances were reduced by \$10.0 million, and securities sold under agreements to repurchase were up \$1.4 million. Growth in loans was primarily comprised of commercial and residential real estate loans, and commercial loans. Deposit growth was primarily in certificates of deposit, interest-bearing transaction accounts, non-interest bearing transaction accounts, and money market deposit accounts.

Net income for the first six months of fiscal 2011 increased 379.4% to \$6.9 million, as compared to \$2.4 million earned during the same period of the prior year. After accounting for preferred stock dividends of \$256,000 in the first six months of the fiscal year, net earnings available to common shareholders increased 426.0% compared to the same period of the prior fiscal year, to \$6.6 million. The increase in net income compared to the year-ago period was primarily due to the Acquisition, which resulted in a bargain purchase gain of approximately \$4.4 million, net of tax, partially offset by transaction expenses of \$288,000, net of tax. Excluding the bargain purchase gain and transaction expenses arising from the Acquisition, the Company would have reported net income of approximately \$2.8 million for the first six months of fiscal 2011. Diluted net income available to common shareholders was \$3.11 per share for the first six months of fiscal 2011, as compared to \$1.01 per share for the same period of the prior year. Excluding the results of the Acquisition, for the first six months of fiscal 2011, diluted net income available to common shareholders would have been approximately \$1.19 per share. For the first six months of fiscal 2011, net interest income increased \$1.2 million, or 14.3%; noninterest income increased \$7.2 million, or 480.9%; noninterest

expense increased \$557,000, or 9.0%; provisions for loan losses increased \$447,000, or 95.1%; and provisions for income taxes increased \$2.8 million, or 454.5%, as compared to the same period of the prior fiscal year. These figures were inclusive of the results of the Acquisition; for more information see “Results of Operations.”

Short-term market rates remained at relatively low levels during the first six months of fiscal 2011; across the yield curve, rates declined, then increased later in the period. Medium-term rates were the most volatile, and the curve steepened. Relative to recent historical norms the curve was very steep, and a steep curve is generally beneficial to the Company. In December 2008, the Federal Reserve cut the targeted Federal Funds rate to a range of 0.00% to 0.25%, and in March 2009, it detailed its plan to purchase long-term mortgage-backed securities, agency debt, and long-term Treasuries – those purchases ended in the first calendar quarter of 2010, and an additional, smaller quantitative easing program was initiated later in 2010, along with reinvestment of principal repaid under the original program. In this rate environment, our net interest margin was unchanged when comparing the first six months of fiscal 2011 to the same period of the prior year, as declining loan and investment securities rates were offset by changes in our funding composition as we moved from higher cost FHLB advances to deposits. Aside from the Acquisition, the Company’s strong deposit growth was attributed in large part to the rewards checking product offered at above-market rates, as we took advantage of the favorable rate environment to build market share. Compared to the year ago period, net interest income increased \$1.2 million, or 14.3%, during the first six months of fiscal 2011, attributable to growth in average interest-earning assets.

The Company’s net income is also affected by the level of its non-interest income and operating expenses. Non-interest income consists primarily of service charges, ATM network and loan fees, and other general operating income. Operating expenses consist primarily of salaries and employee benefits, occupancy-related expenses, deposit insurance assessments, advertising, postage and office expenses, insurance, professional fees, and other general operating expenses. During the six-month period ended December 31, 2010, noninterest income increased \$7.2 million, or 480.9%, as compared to the same period of the prior year, due primarily to the bargain purchase gain resulting from the Acquisition. Excluding the effects of the Acquisition, increased NSF activity and income generated from ATM/POS network transactions would have led to a \$194,000, or 13.0%, increase, compared to the same period a year ago. Noninterest expense increased \$557,000, or 9.0%, during the first six months of fiscal 2011, compared to the same period of the prior year, due primarily to transaction expenses resulting from the Acquisition; excluding those charges, noninterest expense would have increased \$97,000, or 1.6%, as a result of higher compensation, but partially offset by lower advertising, supplies, and legal expenses, as well as the inclusion in the prior period of charges to write down the carrying value of fixed assets (the first quarter of fiscal 2010 included expenses related to the acquisition and merger of the Southern Bank of Commerce).

In fiscal 2009, we incurred charges to recognize the other-than-temporary impairment (OTTI) of available-for-sale investments related to investments in Freddie Mac preferred stock (\$304,000 impairment realized in the first quarter of fiscal 2009) and a pooled trust preferred collateralized debt obligation, Trapeza CDO IV, Ltd., class C2 (\$375,000 impairment realized in the second quarter of fiscal 2009). The Company currently holds three additional collateralized debt obligations (CDOs) which have not been deemed other-than-temporarily impaired, based on the Company’s best judgment using information currently available (see Note 3: Securities, of the Notes to Condensed Consolidated Financial Statements). All of these investments are described in the table below, as of December 31, 2010:

| Security                                          | Amortized Cost | Unrealized<br>Gains / (Losses) | Fair Value | S&P<br>Rating | Moody's<br>Rating |
|---------------------------------------------------|----------------|--------------------------------|------------|---------------|-------------------|
| Freddie Mac Preferred<br>Stock Series Z           | \$ -           | \$ 6,960                       | \$ 6,960   | C             | Ca                |
| Trapeza CDO IV, Ltd.,<br>class C2                 | 125,000        | (117,854 )                     | 7,146      | NR            | Ca                |
| Trapeza CDO XIII, Ltd.,<br>class A2A              | 479,471        | (294,881 )                     | 184,590    | CCC-          | Ba2               |
| Trapeza CDO XIII, Ltd.,<br>class B                | 486,173        | (479,568 )                     | 6,604      | NR            | Caa3              |
| Preferred Term Securities<br>XXIV, Ltd., class B1 | 442,007        | (436,976 )                     | 5,031      | NR            | Caa3              |
| Totals                                            | \$ 1,532,651   | \$ (1,322,319 )                | \$ 210,331 |               |                   |

The Company determined the amount of OTTI charges to record on the Freddie Mac Preferred Stock based on quoted market prices, and on the Trapeza IV CDO based on the estimated present value of expected cash flows on the instruments, discounted using a current market rate on such securities. The Trapeza IV CDO is receiving principal in kind (PIK), in lieu of cash payments, and is treated by the Company as a non-accrual asset. The Preferred Term Securities XXIV Class B1 and Trapeza XIII Class B CDOs are also receiving PIK, but are not treated as non-accrual assets, as a full recovery of principal and interest is anticipated, based on a review of the terms of the obligation and the financial strength of the underlying firms. For the Trapeza XIII class A2A CDO, the Company is receiving cash payments of interest timely, and expects to receive principal and interest in full without a material change in the scheduled interest payments, based on a review of the terms of the obligation and the financial strength of the underlying firms.

We expect to continue to grow our assets modestly through the origination and occasional purchase of loans, and purchases of investment securities. The primary funding for our asset growth is expected to come from retail deposits, short- and long-term FHLB borrowings, and, as needed, brokered certificates of deposit. We intend to grow deposits by offering desirable deposit products for our existing customers and by attracting new depository relationships. We will continue to explore branch expansion opportunities in market areas that we believe present attractive opportunities for our strategic business model.

#### Comparison of Financial Condition at December 31, 2010, and June 30, 2010

The Company's total assets increased by \$136.2 million, or 24.7%, to \$688.3 million at December 31, 2010, as compared to \$552.1 million at June 30, 2010. Asset growth was primarily due to the Acquisition, as a result of which the Company acquired assets, net of cash deployed, reported at a fair value of \$108.1 million as of December 31, 2010. Excluding the Acquisition, asset growth would have been approximately \$28.1 million, or 5.1%. Loans, net of the allowance for loan losses, increased \$141.1 million, or 33.7%, to \$559.8 million at December 31, 2010, as compared to \$418.7 million at June 30, 2010. The increase primarily reflects the Acquisition, as a result of which the Company acquired loans reported at a fair value of \$115.5 million as of December 31, 2010. Excluding the Acquisition, loan growth would have been approximately \$25.7 million, or 6.1%. Available-for-sale investment balances increased by \$2.2 million, or 3.3%, to \$69.2 million at December 31, 2010, as compared to \$67.0 million at June 30, 2010.

Asset growth during the first six months of fiscal 2011 has been funded with deposit growth, which totaled \$138.1 million, or 32.7%, bringing deposit balances to \$561.0 million at December 31, 2010, as compared to \$422.9 million at June 30, 2010. This growth was primarily the result of the Acquisition, as a result of which the Company acquired

deposits reported at a fair value of \$103.1 million at December 31, 2010. Excluding the Acquisition, deposit growth would have been approximately \$35.0 million, or 8.3%. FHLB advances decreased to \$33.5 million at December 31, 2010, as compared to \$43.5 million at June 30, 2010. Securities sold under agreements to repurchase totaled \$31.8 million at December 31, 2010, an increase of \$1.4 million, or 4.8%, compared to \$30.4 million at June 30, 2010.

Total stockholders' equity increased \$5.4 million, or 11.8%, to \$51.0 million at December 31, 2010, as compared to \$45.6 million at June 30, 2010. The increase was due to retention of net income, partially offset by a decrease in the market value of the Company's available-for-sale investment portfolio, net of tax, and by cash dividends paid on common and preferred shares.



Edgar Filing: SOUTHERN MISSOURI BANCORP INC - Form 10-Q

Average Balance Sheet for the Three- and Six-Month Periods Ended December 31, 2010 and 2009

The tables below and on the following page present certain information regarding Southern Missouri Bancorp, Inc.'s financial condition and net interest income for the three- and six-month periods ending December 31, 2010 and 2009. The tables present the annualized average yield on interest-earning assets and the annualized average cost of interest-bearing liabilities. We derived the yields and costs by dividing annualized income or expense by the average balance of interest-earning assets and interest-bearing liabilities, respectively, for the periods shown. Yields on tax-exempt obligations were not computed on a tax equivalent basis.

|                                                      | Three-month period ended<br>December 31, 2010 |                           |                    | Three-month period ended<br>December 31, 2009 |                           |                    |
|------------------------------------------------------|-----------------------------------------------|---------------------------|--------------------|-----------------------------------------------|---------------------------|--------------------|
|                                                      | Average<br>Balance                            | Interest and<br>Dividends | Yield/<br>Cost (%) | Average<br>Balance                            | Interest and<br>Dividends | Yield/<br>Cost (%) |
| <b>Interest earning assets:</b>                      |                                               |                           |                    |                                               |                           |                    |
| Mortgage loans (1)                                   | \$330,483,719                                 | \$5,041,212               | 6.10               | \$284,140,434                                 | \$4,436,153               | 6.25               |
| Other loans (1)                                      | 128,637,948                                   | 1,791,122                 | 5.57               | 119,186,750                                   | 1,700,568                 | 5.71               |
| Total net loans                                      | 459,121,667                                   | 6,832,334                 | 5.95               | 403,327,184                                   | 6,136,721                 | 6.10               |
| Mortgage-backed securities                           | 30,108,813                                    | 356,998                   | 4.74               | 36,686,502                                    | 452,432                   | 4.93               |
| Investment securities (2)                            | 38,134,917                                    | 315,935                   | 3.31               | 28,609,152                                    | 279,077                   | 3.90               |
| Other interest earning assets                        | 42,824,862                                    | 34,063                    | 0.32               | 26,212,800                                    | 25,570                    | 0.39               |
| Total interest earning<br>assets (1)                 | 570,190,259                                   | 7,539,330                 | 5.29               | 494,835,638                                   | 6,893,800                 | 5.58               |
| Other noninterest earning<br>assets (3)              | 24,080,840                                    | -                         |                    | 27,113,781                                    | -                         |                    |
| Total assets                                         | \$594,271,099                                 | \$7,539,330               |                    | \$521,949,419                                 | \$6,893,800               |                    |
| <b>Interest bearing liabilities:</b>                 |                                               |                           |                    |                                               |                           |                    |
| Savings accounts                                     | \$87,109,233                                  | \$256,061                 | 1.18               | \$77,345,656                                  | \$311,527                 | 1.61               |
| NOW accounts                                         | 118,515,517                                   | 786,991                   | 2.66               | 79,866,322                                    | 476,689                   | 2.47               |
| Money market deposit<br>accounts                     | 8,500,045                                     | 27,758                    | 1.31               | 6,371,321                                     | 22,825                    | 1.43               |
| Certificates of deposit                              | 219,848,452                                   | 1,181,950                 | 2.15               | 193,507,694                                   | 1,194,297                 | 2.47               |
| Total interest bearing<br>deposits                   | 433,973,247                                   | 2,252,760                 | 2.08               | 357,090,993                                   | 2,005,338                 | 2.25               |
| <b>Borrowings:</b>                                   |                                               |                           |                    |                                               |                           |                    |
| Securities sold under<br>agreements<br>to repurchase | 34,169,531                                    | 71,252                    | 0.83               | 24,486,870                                    | 53,028                    | 0.87               |
| FHLB advances                                        | 37,955,958                                    | 395,695                   | 4.17               | 62,466,033                                    | 734,900                   | 4.71               |
| Subordinated debt                                    | 7,217,000                                     | 56,099                    | 3.11               | 7,217,000                                     | 56,010                    | 3.10               |
| Total interest bearing<br>liabilities                | 513,315,736                                   | 2,775,806                 | 2.16               | 451,260,896                                   | 2,849,276                 | 2.52               |
| Noninterest bearing demand<br>deposits               | 33,087,181                                    | -                         |                    | 25,682,469                                    | -                         |                    |
| Other noninterest bearing<br>liabilities             | 946,715                                       | -                         |                    | 1,144,084                                     | -                         |                    |
| Total liabilities                                    | 547,349,632                                   | 2,775,806                 |                    | 478,087,449                                   | 2,849,276                 |                    |
| Stockholders' equity                                 | 46,921,467                                    | -                         |                    | 43,861,970                                    | -                         |                    |
| Total liabilities and                                | \$594,271,099                                 | \$2,775,806               |                    | \$521,949,419                                 | \$2,849,276               |                    |

## stockholders' equity

|                                                                                  |  |        |             |      |  |             |      |
|----------------------------------------------------------------------------------|--|--------|-------------|------|--|-------------|------|
| Net interest income                                                              |  |        | \$4,763,524 |      |  | \$4,044,524 |      |
| Interest rate spread (4)                                                         |  |        |             | 3.13 |  |             | 3.06 |
| Net interest margin (5)                                                          |  |        |             | 3.34 |  |             | 3.27 |
| Ratio of average interest-earning assets to average interest-bearing liabilities |  | 111.08 | %           |      |  | 109.66      | %    |

- (1) Calculated net of deferred loan fees, loan discounts and loans-in-process. Non-accrual loans are included in average loans.
- (2) Includes FHLB stock and related cash dividends.
- (3) Includes average balances for fixed assets and BOLI of \$7.5 million and \$7.9 million, respectively, for the three-month period ending December 31, 2010, as compared to \$9.4 million and \$7.7 million for the same period of the prior fiscal year.
- (4) Interest rate spread represents the difference between the average rate on interest-earning assets and the average cost of interest-bearing liabilities.
- (5) Net interest margin represents net interest income divided by average interest-earning assets.

Edgar Filing: SOUTHERN MISSOURI BANCORP INC - Form 10-Q

|                                               | Six-month period ended<br>December 31, 2010 |                           |                    | Six-month period ended<br>December 31, 2009 |                           |                    |
|-----------------------------------------------|---------------------------------------------|---------------------------|--------------------|---------------------------------------------|---------------------------|--------------------|
|                                               | Average<br>Balance                          | Interest and<br>Dividends | Yield/<br>Cost (%) | Average<br>Balance                          | Interest and<br>Dividends | Yield/<br>Cost (%) |
| <b>Interest earning assets:</b>               |                                             |                           |                    |                                             |                           |                    |
| Mortgage loans (1)                            | \$ 319,949,474                              | \$ 9,830,820              | 6.15               | \$ 279,635,131                              | \$ 8,827,843              | 6.31               |
| Other loans (1)                               | 126,958,240                                 | 3,560,520                 | 5.61               | 120,346,765                                 | 3,507,002                 | 5.83               |
| Total net loans                               | 446,907,714                                 | 13,391,340                | 5.99               | 399,981,896                                 | 12,334,845                | 6.19               |
| Mortgage-backed securities                    | 30,991,036                                  | 746,719                   | 4.82               | 37,439,868                                  | 901,288                   | 4.81               |
| Investment securities (2)                     | 37,456,267                                  | 634,227                   | 3.39               | 26,443,113                                  | 509,963                   | 3.86               |
| Other interest earning<br>assets              | 34,459,425                                  | 61,873                    | 0.36               | 18,000,060                                  | 43,865                    | 0.49               |
| Total interest earning<br>assets (1)          | 549,814,442                                 | 14,834,159                | 5.40               | 481,864,937                                 | 13,789,961                | 5.74               |
| Other noninterest earning<br>assets (3)       | 24,918,841                                  | -                         |                    | 27,275,973                                  | -                         |                    |
| Total assets                                  | \$ 574,733,283                              | \$ 14,834,159             |                    | \$ 509,140,910                              | \$ 13,789,961             |                    |
| <b>Interest bearing liabilities:</b>          |                                             |                           |                    |                                             |                           |                    |
| Savings accounts                              | \$ 87,190,690                               | \$ 531,406                | 1.22               | \$ 69,025,070                               | \$ 495,101                | 1.43               |
| NOW accounts                                  | 112,677,610                                 | 1,496,631                 | 2.66               | 75,320,454                                  | 895,554                   | 2.38               |
| Money market deposit<br>accounts              | 7,530,270                                   | 50,742                    | 1.35               | 5,815,216                                   | 39,167                    | 1.35               |
| Certificates of deposit                       | 209,333,159                                 | 2,339,544                 | 2.24               | 190,393,330                                 | 2,431,063                 | 2.55               |
| Total interest bearing<br>deposits            | 416,731,729                                 | 4,418,323                 | 2.12               | 340,554,070                                 | 3,860,885                 | 2.27               |
| <b>Borrowings:</b>                            |                                             |                           |                    |                                             |                           |                    |
| Securities sold under<br>agreements           |                                             |                           |                    |                                             |                           |                    |
| to repurchase                                 | 31,769,165                                  | 134,672                   | 0.85               | 24,584,433                                  | 103,253                   | 0.84               |
| FHLB advances                                 | 40,727,979                                  | 886,630                   | 4.35               | 66,898,778                                  | 1,592,500                 | 4.76               |
| Subordinated debt                             | 7,217,000                                   | 116,065                   | 3.22               | 7,217,000                                   | 117,160                   | 3.25               |
| Total interest bearing<br>liabilities         | 496,445,873                                 | 5,555,690                 | 2.24               | 439,254,281                                 | 5,673,798                 | 2.58               |
| Noninterest bearing demand<br>deposits        | 30,761,274                                  | -                         |                    | 24,943,833                                  | -                         |                    |
| Other noninterest bearing<br>liabilities      | 943,898                                     | -                         |                    | 1,658,410                                   | -                         |                    |
| Total liabilities                             | 528,151,045                                 | 5,555,690                 |                    | 465,856,524                                 | 5,673,798                 |                    |
| Stockholders' equity                          | 46,582,238                                  | -                         |                    | 43,284,386                                  | -                         |                    |
| Total liabilities and<br>stockholders' equity | \$ 574,733,283                              | \$ 5,555,690              |                    | \$ 509,140,910                              | \$ 5,673,798              |                    |
| Net interest income                           |                                             | \$ 9,278,469              |                    |                                             | \$ 8,116,163              |                    |
| Interest rate spread (4)                      |                                             |                           | 3.16               |                                             |                           | 3.16               |
| Net interest margin (5)                       |                                             |                           | 3.38               |                                             |                           | 3.38               |

|                                                                                           |        |   |        |   |
|-------------------------------------------------------------------------------------------|--------|---|--------|---|
| Ratio of average<br>interest-earning assets<br>to average interest-bearing<br>liabilities | 110.75 | % | 109.70 | % |
|-------------------------------------------------------------------------------------------|--------|---|--------|---|

- (1) Calculated net of deferred loan fees, loan discounts and loans-in-process. Non-accrual loans are included in average loans.
- (2) Includes FHLB stock and related cash dividends.
- (3) Includes average balances for fixed assets and BOLI of \$7.6 million and \$7.9 million, respectively, for the three-month period ending December 31, 2010, as compared to \$9.3 million and \$7.6 million for the same period of the prior fiscal year.
- (4) Interest rate spread represents the difference between the average rate on interest-earning assets and the average cost of interest-bearing liabilities.
- (5) Net interest margin represents net interest income divided by average interest-earning assets.

## Results of Operations – Comparison of the three- and six-month periods ended December 31, 2010 and 2009

General. Net income for the three- and six-month periods ended December 31, 2010, was \$5.6 million and \$6.9 million, respectively, increases of \$4.4 million, or 379.4%, and \$4.5 million, or 192.4%, respectively, as compared to the \$1.2 million and \$2.4 million in net income earned in the same periods of the prior fiscal year. After preferred dividends of \$128,000 and \$256,000 paid in the three- and six-month periods, net income available to common shareholders was \$5.4 million and \$6.6 million, respectively, increases of \$4.4 million, or 426.0%, and \$4.5 million, or 215.7%, respectively, as compared to \$1.0 million and \$2.1 million in net income available to common shareholders in the same periods of the prior fiscal year. For the three-month period ended December 31, 2010, basic and diluted net income per share available to common shareholders, was \$2.61 and \$2.56, respectively, increases of \$2.11, or 422.0%, and \$2.06, or 412.0%, as compared to \$0.50 in basic and diluted net income per share available to common shareholders in the same period of the prior year. For the six-month period ended December 31, 2010, basic and diluted net income per share available to common shareholders was \$3.18 and \$3.11, respectively, increases of \$2.17, or 214.9%, and \$2.10, or 207.9%, respectively, as compared to \$1.01 in basic and diluted net income per share available to common shareholders in the same period of the prior year. Our annualized return on average assets for the three- and six-month periods ended December 31, 2010, was 3.75% and 2.39%, respectively, as compared to 0.89% and 0.92%, respectively, for the same periods of the prior fiscal year. Our return on average common stockholders' equity for the three- and six-month periods ended December 31, 2010, was 47.5% and 29.5%, respectively, as compared to 10.6% and 10.9%, respectively, for the same periods of the prior fiscal year. Exclusive of the bargain purchase gain and transaction expenses resulting from the Acquisition, it is estimated that the Company would have reported net income of approximately \$1.5 million and \$2.8 million, respectively, for the three- and six-month periods ended December 31, 2010. Net income available to common shareholders would have been approximately \$1.4 million, or \$.64 per diluted common share, and \$2.5 million, or \$1.19 per diluted common share, respectively, for the three- and six-month periods ended December 31, 2010.

Net Interest Income. Net interest income for the three- and six-month periods ended December 31, 2010, was \$4.8 million and \$9.3 million, respectively, increases of \$719,000, or 17.8%, and \$1.2 million, or 14.3%, respectively, as compared to the same periods of the prior fiscal year. The increases reflected our growth initiatives, which resulted in 15.2% and 14.1% increases, respectively, in the average balance of interest-earning assets (and 13.8% and 13.0% increases, respectively, in the average balance of interest-bearing liabilities) for the three- and six-month periods ended December 31, 2010, compared to the same periods of the prior fiscal year. Our average interest rate spread for the three and six-month periods ended December 31, 2010, was 3.13% and 3.16%, respectively, as compared to 3.06% and 3.16%, respectively, for the same periods of the prior fiscal year. The seven basis point increase in interest rate spread for the three-month period resulted from a 36 basis point decrease in the average cost of interest-bearing liabilities, partially offset by a 29 basis point decrease in the average yield on interest-earning assets – the improvement in our interest rate spread was attributed to a shift in our funding composition from higher-cost FHLB advances to lower-cost interest-bearing deposits. The interest rate spread for the six-month period was unchanged, as lower loan and investment yields were offset by a lower cost of funds; compared to the same period a year ago, the average rate on both interest-earning assets and interest-bearing liabilities declined by 35 basis points. Our net interest margin for the three- and six-month periods ended December 31, 2010, determined by dividing the annualized net interest income by total average interest-earning assets, was 3.34% and 3.38%, as compared to 3.27% and 3.38% in the same periods of the prior fiscal year.

Interest Income. Total interest income for the three- and six-month periods ended December 31, 2010, was \$7.5 million and \$14.8 million, respectively, increases of \$646,000, or 9.4%, and \$1.0 million, or 7.6%, as compared to the amounts earned in the same periods of the prior fiscal year. The improvement was due to increases of \$75.4 million, or 15.2%, and \$67.9 million, or 14.1%, respectively, in the average balance of interest-earning assets for the three- and six-month periods ended December 31, 2010, as compared to the same periods of the prior fiscal year, partially offset

by 29 and 35 basis point decreases, respectively, in the average interest rate earned. For the three- and six-month periods ended December 31, 2010, the average interest rate on interest-earning assets was 5.29% and 5.40%, respectively, as compared to 5.58% and 5.74%, respectively, for the same periods of the prior fiscal year.

Interest Expense. Total interest expense for the three- and six-month periods ended December 31, 2010, was \$2.8 million and \$5.6 million, respectively, decreases of \$73,000, or 2.6%, and \$118,000, or 2.1%, as compared to the same periods of the prior fiscal year. The lower expense was due to 36 and 35 basis point decreases, respectively, in the average cost of those liabilities for the three- and six-month periods ended December 31, 2010, compared to the same periods of the prior fiscal year, and was partially offset by the \$62.1 million, or 13.8%, and \$57.2 million, or 13.0%, increases, respectively, in the average balance of interest-bearing liabilities. For the three- and six-month periods ended December 31, 2010, the average interest rate on interest-bearing liabilities was 2.16% and 2.24%, respectively, as compared to 2.52% and 2.58%, respectively, for the same periods of the prior fiscal year.

Provisions for Loan Losses. Provisions for loan losses for the three- and six-month periods ended December 31, 2010, were \$274,000 and \$916,000, respectively, as compared to \$260,000 and \$470,000, respectively, for the same periods of the prior

fiscal year. The increases were attributed to management's continuous analysis of the loan portfolio and the allowance for loan losses, which indicated provisions were required to maintain the allowance at the appropriate level. In fiscal years 2010 and 2009, respectively, provisions totaled 23 and 32 basis points as a percentage of average loans outstanding, compared to net charge offs of ten basis points in both fiscal 2010 and 2009. By comparison, annualized provisions in fiscal year 2011 to date have totaled 41 basis points, while annualized net charge offs have totaled six basis points. The increase in provisions is attributed to loan growth and the Company's accounting for off-balance sheet credit exposures. Although we believe that we have established and maintained the allowance for loan losses at adequate levels, additions may be necessary as the loan portfolio grows, as economic conditions remain poor, and as other conditions differ from the current operating environment. Even though we use the best information available, the level of the allowance for loan losses remains an estimate that is subject to significant judgment and short-term change. (See "Critical Accounting Policies", "Allowance for Loan Loss Activity" and "Nonperforming Assets").

**Noninterest Income.** Noninterest income for the three- and six-month periods ended December 31, 2010, was \$7.9 million and \$8.7 million, respectively, increases of \$7.1 million, or 894.4%, and, \$7.2 million, or 480.9%, respectively, as compared to the same periods of the prior fiscal year. The increase for both periods was primarily due to the bargain purchase gain recognized as a result of the Acquisition. Absent that bargain purchase gain, the Company's noninterest income for the three and six-month periods ended December 31, 2010, would have been approximately \$870,000 and \$1.7 million, respectively, increases of \$79,000, or 10.0%, and \$194,000, or 13.0%, respectively, compared to the same periods of the prior fiscal year. Those increases were primarily due to increased NSF activity and ATM/POS network transactions, attributable to continued strong growth in transaction account relationships and activity.

**Noninterest Expense.** Noninterest expense for the three- and six-month periods ended December 31, 2010, was \$3.8 million and \$6.7 million, respectively, increases of \$794,000, or 26.6%, and \$557,000, or 9.0%, respectively, as compared to the same periods of the prior fiscal year. The increases were primarily the result of transaction expenses related to the Acquisition, which totaled approximately \$460,000. For the three- and six-month periods ended December 31, 2010, our efficiency ratio, determined by dividing total noninterest expense by the sum of net interest income and noninterest income, was 29.9% and 37.4%, respectively, as compared to 61.7% and 64.2%, respectively, for the same periods of the prior fiscal year. Excluding income and expense related to the Acquisition, the Company estimates that noninterest expense for the three- and six-month periods ended December 31, 2010, would have totaled approximately \$3.3 million and \$6.3 million, respectively, increases of \$385,000, or 13.1%, and \$148,000, or 2.4%, as compared to the same periods of the prior fiscal year; the increase for the three-month period would have been attributable to higher compensation expense, charges to amortize the Company's investments in long-term tax credits, and charges to prepay FHLB advances, while the smaller percentage increase for the six-month period would have been attributable to higher compensation expense, partially offset by lower advertising, supplies, and legal expenses, as well as the inclusion in the prior period of charges to write down the carrying value of fixed assets. The first quarter of fiscal 2010 included expenses related to the acquisition and merger of the Southern Bank of Commerce. The efficiency ratio for the three- and six-month periods ended December 31, 2010, would have been approximately 58.9% and 57.1%, respectively, excluding the impact of the Acquisition. As the Company continues to grow its balance sheet, non-interest expense will continue to increase due to compensation, expenses related to expansion, and inflation.

**Income Taxes.** Provisions for income taxes for the three- and six-month periods ended December 31, 2010, were \$3.0 million and \$3.4 million, respectively, increases of \$2.6 million, or 601.4%, and \$2.8 million, or 454.5%, respectively, as compared to provisions for the same periods of the prior fiscal year. The increase for both the three- and six-month periods were attributed primarily to higher pre-tax income in the current fiscal year, resulting in large part from the Acquisition; additionally, tax benefits resulting from the acquisition of the Southern Bank of Commerce were recorded in the first quarter of fiscal 2010.

#### Allowance for Loan Loss Activity

The Company regularly reviews its allowance for loan losses and makes adjustments to its balance based on management's analysis of the loan portfolio, the amount of non-performing and classified assets, as well as general economic conditions. Although the Company maintains its allowance for loan losses at a level that it considers sufficient to provide for losses, there can be no assurance that future losses will not exceed internal estimates. In addition, the amount of the allowance for loan losses is subject to review by regulatory agencies, which can order the establishment of additional loss provisions. The following table summarizes changes in the allowance for loan losses over the three- and six-month periods ended December 31, 2010 and 2009:



|                                                                                                           | Fiscal 2011 |   | Fiscal 2010 |   |
|-----------------------------------------------------------------------------------------------------------|-------------|---|-------------|---|
| Balance, beginning of period                                                                              | \$4,508,611 |   | \$3,992,961 |   |
| Loans charged off:                                                                                        |             |   |             |   |
| Residential real estate                                                                                   | (54,407     | ) | (84,969     | ) |
| Commercial business                                                                                       | (200        | ) | (78,482     | ) |
| Commercial real estate                                                                                    | (59,955     | ) | -           |   |
| Consumer                                                                                                  | (21,077     | ) | (35,815     | ) |
| Gross charged off loans                                                                                   | (135,639    | ) | (199,266    | ) |
| Recoveries of loans previously charged off:                                                               |             |   |             |   |
| Residential real estate                                                                                   | 1,835       |   | 203         |   |
| Commercial business                                                                                       | 3,974       |   | 4,086       |   |
| Commercial real estate                                                                                    | 770         |   | -           |   |
| Consumer                                                                                                  | 4,064       |   | 2,543       |   |
| Gross recoveries of charged off loans                                                                     | 10,643      |   | 6,832       |   |
| Net charge offs                                                                                           | (124,996    | ) | (192,434    | ) |
| Provision charged to expense                                                                              | 916,209     |   | 469,604     |   |
| Balance, end of period                                                                                    | \$5,299,824 |   | \$4,270,131 |   |
| Ratio of net charge offs (recoveries) during the period<br>to average loans outstanding during the period | 0.03        | % | 0.05        | % |

The allowance for loan losses has been calculated based upon an evaluation of pertinent factors underlying the various types and quality of the Company's loans. Management considers such factors as the repayment status of a loan, the estimated net fair value of the underlying collateral, the borrower's intent and ability to repay the loan, local economic conditions, and the Company's historical loss ratios. We maintain the allowance for loan losses through the provisions for loan losses that we charge to income. We charge losses on loans against the allowance for loan losses when we believe the collection of loan principal is unlikely. The allowance for loan losses increased \$791,000 to \$5.3 million at December 31, 2010, from \$4.5 million at June 30, 2010; the increase was due to provisions required under the Company's analysis of its loan portfolio, due mostly to changes in how the Company assessed its off-balance sheet credit risk.

At December 31, 2010, the Company had \$10.1 million, or 1.5% of total assets, adversely classified (\$10.0 million classified "substandard"; \$90,000 classified "doubtful"; and none classified "loss"), as compared to adversely classified assets of \$8.0 million, or 1.4% of total assets at June 30, 2010, and \$8.4 million, or 1.6% of total assets, adversely classified at December 31, 2009. Classified assets were generally comprised of loans secured by commercial real estate, agricultural real estate, or inventory and equipment, as well as the entirety of the Company's investments in pooled trust preferred securities (see "Executive Summary"). Of our classified loans, the Company had ceased recognition of interest on loans with a carrying value of \$606,000. The Company's investment in the Trapeza 4 CDO (see "Executive Summary" and "Nonperforming Assets") was also treated as a non-accrual asset. All assets were classified due to concerns as to the borrowers' ability to continue to generate sufficient cash flows to service the debt.

While management believes that our asset quality remains strong, it recognizes that, due to the continued growth in the loan portfolio and potential changes in market conditions, our level of nonperforming assets and resulting charge offs may fluctuate. Higher levels of net charge offs requiring additional provisions for loan losses could result. Although management uses the best information available, the level of the allowance for loan losses remains an estimate that is subject to significant judgment and short-term change.



## Nonperforming Assets

The ratio of nonperforming assets to total assets and non-performing loans to net loans receivable is another measure of asset quality. Nonperforming assets of the Company include nonaccruing loans, accruing loans delinquent/past maturity 90 days or more, and assets which have been acquired as a result of foreclosure or deed-in-lieu of foreclosure. The table below summarizes changes in the Company's level of nonperforming assets over selected time periods:

|                                                                            | 12/31/2010  | 6/30/2010   | 12/31/2009  |  |   |
|----------------------------------------------------------------------------|-------------|-------------|-------------|--|---|
| Loans past maturity/delinquent 90 days or more and non-accrual loans       |             |             |             |  |   |
| Residential real estate                                                    | \$216,000   | \$163,000   | \$651,000   |  |   |
| Construction                                                               | 364,000     | -           | 100,000     |  |   |
| Commercial real estate                                                     | 124,000     | 51,000      | 381,000     |  |   |
| Commercial business                                                        | 6,000       | 43,000      | 26,000      |  |   |
| Consumer                                                                   | 49,000      | 75,000      | 130,000     |  |   |
| Total loans past maturity/delinquent 90 days or more and non-accrual loans | 759,000     | 332,000     | 1,288,000   |  |   |
| Non-performing investments                                                 | 125,000     | 125,000     | 125,000     |  |   |
| Foreclosed real estate or other real estate owned                          | 1,177,000   | 1,501,000   | 1,351,000   |  |   |
| Other repossessed assets                                                   | 78,000      | 90,000      | 104,000     |  |   |
| Total nonperforming assets                                                 | \$2,139,000 | \$2,048,000 | \$2,868,000 |  |   |
| Percentage nonperforming assets to total assets                            | 0.31        | % 0.37      | % 0.54      |  | % |
| Percentage nonperforming loans to net loans                                | 0.14        | % 0.08      | % 0.32      |  | % |

At December 31, 2010, non-performing assets totaled \$2.1 million, up from \$2.0 million at June 30, 2010, and down from \$2.9 million at December 31, 2009. The increase in nonperforming assets from fiscal year end was attributed primarily to the Acquisition: nonperforming loans, at fair value, obtained in the Acquisition total \$367,000. The decrease from the year ago period was attributable mainly to the resolution of problem credits acquired as part of the merger with Southern Bank of Commerce in July 2009. Nonperforming investments consist of the Company's investment in Trapeza CDO IV, Ltd., class C2 (see Executive Summary). The Company has no troubled debt restructurings as of December 31, 2010.

## Liquidity Resources

The term "liquidity" refers to our ability to generate adequate amounts of cash to fund loan originations, loans purchases, deposit withdrawals and operating expenses. Our primary sources of funds include deposit growth, securities sold under agreements to repurchase, FHLB advances, brokered deposits, amortization and prepayment of loan principal and interest, investment maturities and sales, and funds provided by our operations. While the scheduled loan repayments and maturing investments are relatively predictable, deposit flows, FHLB advance redemptions, and loan and security prepayment rates are significantly influenced by factors outside of the Bank's control, including interest rates, general and local economic conditions and competition in the marketplace. The Bank relies on FHLB advances and brokered deposits as additional sources for funding cash or liquidity needs.

The Company uses its liquid resources principally to satisfy its ongoing cash requirements, which include funding loan commitments, funding maturing certificates of deposit and deposit withdrawals, maintaining liquidity, funding maturing or called FHLB advances, purchasing investments, and meeting operating expenses.

At December 31, 2010, the Company had outstanding commitments and approvals to fund approximately \$87.7 million in mortgage and non-mortgage loans. These commitments and approvals are expected to be funded through existing cash balances, cash flow from normal operations and, if needed, advances from the FHLB or the Federal Reserve's discount window. At December 31, 2010, the Bank had pledged its residential real estate loan portfolio and a significant portion of its commercial real estate portfolio with the FHLB for available credit of approximately \$155.7 million, of which \$33.5 million had been advanced (additionally, letters of credit totaling \$14.5 million had been issued on the Bank's behalf in order to secure public unit funding). The Bank has the ability to pledge several of its other loan portfolios, including home equity and commercial business loans, which could provide additional collateral for additional borrowings; in total, FHLB borrowings are generally limited to 40% of Bank assets, or \$276.1 million, subject to available collateral. Also, at December 31, 2010, the Bank had pledged a total of \$58.0 million in loans secured by farmland and agricultural production loans to the Federal Reserve, providing access to \$38.8 million in primary credit borrowings from the Federal Reserve's discount window. Management believes its liquid resources will be sufficient to meet the Company's liquidity needs.

## Regulatory Capital

The Bank is subject to minimum regulatory capital requirements pursuant to regulations adopted by the federal banking agencies. The requirements address both risk-based capital and leverage capital. As of December 31, 2010, and June 30, 2010, the Bank met all applicable adequacy requirements.

The Federal Reserve has in place qualifications for banks to be classified as “well-capitalized.” As of December 31, 2010, the most recent notification from the Federal Reserve categorized the Bank as “well-capitalized.” There were no conditions or events since the Federal Reserve notification that has changed the Bank’s classification.

The Bank’s actual capital amounts and ratios are also presented in the following tables.

|                                                    | Actual       |       | For Capital Adequacy Purposes |       | To Be Well Capitalized Under Prompt Corrective Action Provisions |         |
|----------------------------------------------------|--------------|-------|-------------------------------|-------|------------------------------------------------------------------|---------|
|                                                    | Amount       | Ratio | Amount                        | Ratio | Amount                                                           | Ratio   |
| As of December 31, 2010                            |              |       |                               |       |                                                                  |         |
| Total Capital (to Risk-Weighted Assets)            | \$61,291,000 | 11.52 | % \$42,550,000                | 8.00  | % \$53,188,000                                                   | 10.00 % |
| Tier I Capital (to Risk-Weighted Assets)           | 55,502,000   | 10.44 | % 21,275,000                  | 4.00  | % 31,913,000                                                     | 6.00 %  |
| Tier I Capital (to Average Assets)                 | 55,502,000   | 9.39  | % 23,636,000                  | 4.00  | % 29,546,000                                                     | 5.00 %  |
|                                                    |              |       |                               |       |                                                                  |         |
|                                                    | Actual       |       | For Capital Adequacy Purposes |       | To Be Well Capitalized Under Prompt Corrective Action Provisions |         |
|                                                    | Amount       | Ratio | Amount                        | Ratio | Amount                                                           | Ratio   |
| As of June 30, 2010                                |              |       |                               |       |                                                                  |         |
| Total Risk-Based Capital (to Risk-Weighted Assets) | \$50,474,000 | 12.50 | % \$32,305,000                | 8.00  | % \$40,382,000                                                   | 10.00 % |
| Tier I Capital (to Risk-Weighted Assets)           | 45,423,000   | 11.25 | % 16,153,000                  | 4.00  | % 24,229,000                                                     | 6.00 %  |
| Tier I Capital (to Average Assets)                 | 45,423,000   | 8.36  | % 21,742,000                  | 4.00  | % 27,178,000                                                     | 5.00 %  |



PART I: Item 3: Quantitative and Qualitative Disclosures About Market Risk  
SOUTHERN MISSOURI BANCORP, INC.

Asset and Liability Management and Market Risk

The goal of the Company's asset/liability management strategy is to manage the interest rate sensitivity of both interest-earning assets and interest-bearing liabilities in order to maximize net interest income without exposing the Bank to an excessive level of interest rate risk. The Company employs various strategies intended to manage the potential effect that changing interest rates may have on future operating results. The primary asset/liability management strategy has been to focus on matching the anticipated re-pricing intervals of interest-earning assets and interest-bearing liabilities. At times, however, depending on the level of general interest rates, the relationship between long- and short-term interest rates, market conditions and competitive factors, the Company may determine to increase its interest rate risk position somewhat in order to maintain its net interest margin.

In an effort to manage the interest rate risk resulting from fixed rate lending, the Bank has utilized longer term FHLB advances (with maturities up to ten years), subject to early redemptions and fixed terms. Other elements of the Company's current asset/liability strategy include (i) increasing originations of commercial business, commercial real estate, agricultural operating lines, and agricultural real estate loans, which typically provide higher yields and shorter repricing periods, but inherently increase credit risk; (ii) actively soliciting less rate-sensitive deposits, including aggressive use of the Company's "rewards checking" product, and (iii) offering competitively-priced money market accounts and CDs with maturities of up to five years. The degree to which each segment of the strategy is achieved will affect profitability and exposure to interest rate risk.

The Company continues to originate long-term, fixed-rate residential loans. During the first six months of fiscal year 2011, fixed rate 1- to 4-family residential loan production totaled \$7.0 million, as compared to \$8.8 million during the same period of the prior year. At December 31, 2010, the fixed rate residential loan portfolio was \$123.7 million with a weighted average maturity of 172 months, as compared to \$104.4 million at December 31, 2009, with a weighted average maturity of 194 months. The Company originated \$11.1 million in adjustable-rate residential loans during the six-month period ended December 31, 2010, as compared to \$7.0 million during the same period of the prior year. At December 31, 2010, fixed rate loans with remaining maturities in excess of 10 years totaled \$82.7 million, or 14.8% of net loans receivable, as compared to \$79.4 million, or 19.7% of net loans receivable at December 31, 2009. The Company originated \$35.8 million of fixed rate commercial and commercial real estate loans during the six-month period ended December 31, 2010, as compared to \$33.5 million during the same period of the prior year. At December 31, 2010, the fixed rate commercial and commercial real estate loan portfolio was \$204.2 million with a weighted average maturity of 30 months, compared to \$124.1 million at December 31, 2009, with a weighted average maturity of 37 months. The Company originated \$27.2 million in adjustable rate commercial and commercial real estate loans during the six-month period ended December 31, 2010, as compared to \$28.0 million during the same period of the prior year. At December 31, 2010, adjustable-rate home equity lines of credit totaled \$13.8 million, as compared to \$12.0 million at December 31, 2010. At December 31, 2010, the Company's investment portfolio had a weighted-average life of 3.8 years, compared to 3.6 years at December 31, 2010. Management continues to focus on customer retention, customer satisfaction, and offering new products to customers in order to increase the Company's amount of less rate-sensitive deposit accounts.

## Interest Rate Sensitivity Analysis

The following table sets forth as of December 31, 2010, management's estimates of the projected changes in net portfolio value ("NPV") in the event of 100, 200, and 300 basis point ("bp") instantaneous and permanent increases, and 100, 200, and 300 basis point instantaneous and permanent decreases in market interest rates. Dollar amounts are expressed in thousands.

| BP Change<br>in Rates | Estimated Net Portfolio Value |           |          | NPV as % of PV of<br>Assets |        |  |
|-----------------------|-------------------------------|-----------|----------|-----------------------------|--------|--|
|                       | \$ Amount                     | \$ Change | % Change | NPV Ratio                   | Change |  |
| +300                  | \$ 56,240                     | \$ 1,293  | 2%       | 8.53%                       | 0.49%  |  |
| +200                  | 56,572                        | 1,625     | 3%       | 8.48%                       | 0.44%  |  |
| +100                  | 56,593                        | 1,646     | 3%       | 8.38%                       | 0.34%  |  |
| NC                    | 54,947                        | -         | -        | 8.04%                       | -      |  |
| -100                  | 51,641                        | (3,306)   | -6%      | 7.48%                       | -0.56% |  |
| -200                  | 50,440                        | (4,507)   | -8%      | 7.22%                       | -0.82% |  |
| -300                  | 53,726                        | (1,221)   | -2%      | 7.61%                       | -0.43% |  |

Computations of prospective effects of hypothetical interest rate changes are based on an internally generated model using actual maturity and repricing schedules for the Bank's loans and deposits, and are based on numerous assumptions, including relative levels of market interest rates, loan repayments and deposit run-offs, and should not be relied upon as indicative of actual results. Further, the computations do not contemplate any actions the Bank may undertake in response to changes in interest rates.

Management cannot predict future interest rates or their effect on the Bank's NPV in the future. Certain shortcomings are inherent in the method of analysis presented in the computation of NPV. For example, although certain assets and liabilities may have similar maturities or periods to repricing, they may react in differing degrees to changes in market interest rates. Additionally, certain assets, such as adjustable-rate loans, have an initial fixed rate period typically from one to five years and over the remaining life of the asset changes in the interest rate are restricted. In addition, the proportion of adjustable-rate loans in the Bank's portfolio could decrease in future periods due to refinancing activity if market interest rates remain steady in the future. Further, in the event of a change in interest rates, prepayment and early withdrawal levels could deviate significantly from those assumed in the table. Finally, the ability of many borrowers to service their adjustable-rate debt may decrease in the event of an interest rate increase.

The Bank's Board of Directors (the "Board") is responsible for reviewing the Bank's asset and liability policies. The Board's Asset/Liability Committee meets monthly to review interest rate risk and trends, as well as liquidity and capital ratios and requirements. The Bank's management is responsible for administering the policies and determinations of the Board with respect to the Bank's asset and liability goals and strategies.



PART I: Item 4: Controls and Procedures  
SOUTHERN MISSOURI BANCORP, INC.

An evaluation of Southern Missouri Bancorp's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities and Exchange Act of 1934, as amended, (the "Act")) as of December 31, 2010, was carried out under the supervision and with the participation of our Chief Executive and Chief Financial Officer, and several other members of our senior management. The Chief Executive and Financial Officer concluded that, as of December 31, 2010, the Company's disclosure controls and procedures were effective in ensuring that the information required to be disclosed by the Company in the reports it files or submits under the Act is (i) accumulated and communicated to management (including the Chief Executive and Financial Officer) in a timely manner, and (ii) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. There have been no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Act) that occurred during the quarter ended December 31, 2010, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

The Company does not expect that its disclosures and procedures will prevent all error and all fraud. A control procedure, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control procedure are met. Because of the inherent limitations in all control procedures, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of a simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any control procedure also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control procedure, misstatements due to error or fraud may occur and not be detected.

PART II: Other Information  
SOUTHERN MISSOURI BANCORP, INC.

## Item 1: Legal Proceedings

In the opinion of management, the Bank is not a party to any pending claims or lawsuits that are expected to have a material effect on the Bank's financial condition or operations. Periodically, there have been various claims and lawsuits involving the Bank mainly as a defendant, such as claims to enforce liens, condemnation proceedings on properties in which the Bank holds security interests, claims involving the making and servicing of real property loans and other issues incident to the Bank's business. Aside from such pending claims and lawsuits, which are incident to the conduct of the Bank's ordinary business, the Bank is not a party to any material pending legal proceedings that would have a material effect on the financial condition or operations of the Bank.

## Item 1a: Risk Factors

There have been no material changes to the risk factors set forth in Part I, Item 1A of the Company's Annual Report on Form 10-K for the year ended June 30, 2010.

## Item 2: Unregistered Sales of Equity Securities and Use of Proceeds

| Period                          | Total Number of Shares (or Units) Purchased | Average Price Paid per Share (or Unit) | Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs | Maximum Number (or Approximate Dollar Value) of Shares (or Units) that May Yet be Purchased Under the Plans or Program |
|---------------------------------|---------------------------------------------|----------------------------------------|---------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------|
| 10/1/2010<br>thru<br>10/31/2010 | -                                           | -                                      | -                                                                                           | -                                                                                                                      |
| 11/1/2010<br>thru<br>11/30/2010 | -                                           | -                                      | -                                                                                           | -                                                                                                                      |
| 12/1/2010<br>thru<br>12/31/2010 | -                                           | -                                      | -                                                                                           | -                                                                                                                      |
| Total                           | -                                           | -                                      | -                                                                                           | -                                                                                                                      |

## Item 3: Defaults upon Senior Securities

Not applicable

## Item 4: Submission of Matters to a Vote of Security Holders

None

## Item 5: Other Information

None

Item 6: Exhibits

(a) Exhibits

- (3) (a) Certificate of Incorporation of the Registrant+
- (3) (b) Bylaws of the Registrant+
- (4) Form of Stock Certificate of Southern Missouri Bancorp++
- 10 Material Contracts
- (a) Registrant's Stock Option Plan+++
- (b) Southern Missouri Savings Bank, FSB Management Recognition and Development Plans+++
- (c) Employment Agreements
  - (i) Greg A. Steffens\*
- (d) Director's Retirement Agreements
  - (i) Samuel H. Smith\*\*
  - (ii) Sammy A. Schalk\*\*\*
  - (iii) Ronnie D. Black\*\*\*
  - (iv) L. Douglas Bagby\*\*\*

32

|    |        |                              |
|----|--------|------------------------------|
|    | (v)    | Rebecca McLane Brooks****    |
|    | (vi)   | Charles R. Love****          |
|    | (vii)  | Charles R. Moffitt****       |
|    | (viii) | Dennis Robison*****          |
|    | (e)    | Tax Sharing Agreement***     |
| 31 |        | Rule 13a-14(a) Certification |
| 32 |        | Section 1350 Certification   |

- + Filed as an exhibit to the Registrant's Annual Report on Form 10-KSB for the year ended June 30, 1999
- ++ Filed as an exhibit to the Registrant's Registration Statement on Form S-1 (File No. 333-2320) as filed with the SEC on January 3, 1994.
- +++ Filed as an exhibit to the registrant's 1994 Annual Meeting Proxy Statement dated October 21, 1994.
- \* Filed as an exhibit to the registrant's Annual Report on Form 10-KSB for the year ended June 30, 1999.
- \*\* Filed as an exhibit to the registrant's Annual Report on Form 10-KSB for the year ended June 30, 1995.
- \*\*\* Filed as an exhibit to the registrant's Quarterly Report on Form 10-QSB for the quarter ended December 31, 2000.
- \*\*\*\* Filed as an exhibit to the registrant's Quarterly Report on Form 10-QSB for the quarter ended December 31, 2004.
- \*\*\*\*\* Filed as an exhibit to the registrant's Quarterly Report on Form 10-Q for the quarter ended December 31, 2008.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SOUTHERN MISSOURI BANCORP, INC.  
Registrant

Date: February 14, 2011

/s/ Greg A. Steffens  
Greg A. Steffens  
President & Chief Executive Officer (Principal  
Executive Officer)

Date: February 14, 2011

/s/ Matthew T. Funke  
Matthew T. Funke  
Chief Financial Officer (Principal Financial and  
Accounting Officer)

