NETFLIX INC Form SC 13G/A January 30, 2004

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OMB APPROVAL

OMB Number: 3235-0145

Expires: December 31, 2005 Estimated average burden hours per response.....11

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

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SCHEDULE 13G/A

INFORMATION TO BE INCLUDED IN STATEMENTS FILED PURSUANT TO RULES 13d-1 (b), (c) AND (d) AND AMENDMENTS THERETO FILED PURSUANT TO 13d-2 (b) (Amendment No. 1)\*

Netflix, Inc.

-----(Name of Issuer)

Common Stock

(Title of Class of Securities)

64110L 10 6

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(CUSIP Number)

December 31, 2003

\_\_\_\_\_

(Date of Event Which Requires Filing of this Statement)

Check the appropriate box to designate the rule pursuant to which this Schedule is filed:

|\_| Rule 13d-1(b)

| | Rule 13d-1(c)

|X| Rule 13d-1(d)

\*The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter the disclosures provided in a prior cover page.

The information required in the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

Page 1 of pages

CUSIP	No. 64110L 10	6	Page 2	of 19 P	ages
1	NAMES OF REPOR	TING PERSONS ICATION NOS. OF ABOVE PERSONS (ENTITIES	ONLY)		
	Institutional	Venture Partners VIII, L.P.			
2	CHECK THE APP	OPRIATE BOX IF A MEMBER OF A GROUP*			<u>_</u>
3	SEC USE ONLY				
4	CITIZENSHIP O	PLACE OF ORGANIZATION			
	California				
	5	SOLE VOTING POWER			
		0			
	BER OF 6	SHARED VOTING POWER			
BENEF	ICIALLY	0			
E	ED BY ACH 7	SOLE DISPOSITIVE POWER			
PE	ORTING RSON	0			
W	TTH 8	SHARED DISPOSITIVE POWER			
		0			
9	AGGREGATE AMO	NT BENEFICIALLY OWNED BY EACH REPORTING	PERSON		
	0				
10	CHECK BOX IF	THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES	CERTAIN	SHARES*	
	1_1				
11	PERCENT OF CL	SS REPRESENTED BY AMOUNT IN ROW (9)			
	0.0%				
12	TYPE OF REPOR'	ING PERSON*			
	PN				
		*SEE INSTRUCTION BEFORE FILLING OUT!			
CUSIP	No. 64110L 10	6	Page 3	of 19 P	ages
1	NAMES OF REPOR	TING PERSONS			

I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS (ENTITIES ONLY)

<sup>2</sup> 

	IVM Invest	ment F	und VIII, LLC				
2	CHECK THE Z	APPROP	RIATE BOX IF A MEMBER OF A GROUP*				_   X
3	SEC USE ON	 LY					
4	CITIZENSHI	 P OR P	LACE OF ORGANIZATION				
	California						
		5	SOLE VOTING POWER				
			0				
3 SEC USE ONLY  4 CITIZENSHIP OR PLACE OF ORGANIZATION  California  5 SOLE VOTING POWER  0 NUMBER OF 6 SHARED VOTING POWER  SHARES  BENEFICIALLY 0 OWNED BY EACH 7 SOLE DISPOSITIVE POWER REPORTING PERSON 0 WITH 8 SHARED DISPOSITIVE POWER  0  9 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON 0  10 CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARE    11 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9) 0.0%  12 TYPE OF REPORTING PERSON* PN  *SEE INSTRUCTION BEFORE FILLING OUT!  CUSIF No. 641101 10 6 Page 4 of  1 NAMES OF REPORTING PERSONS 1.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS (ENTITIES ONLY) IVM Investment Fund VIII-A, LLC							
	ICIALLY		0				
E	EACH 7 PORTING ERSON WITH	7	SOLE DISPOSITIVE POWER				
PE			0				
		8	SHARED DISPOSITIVE POWER				
			0				
9	AGGREGATE A	AMOUNT	BENEFICIALLY OWNED BY EACH REPORTING P	ERSON			
	0						
10	CHECK BOX	IF THE	AGGREGATE AMOUNT IN ROW (9) EXCLUDES C	ERTAIN	I SHAI	RES*	
	1_1						
11	PERCENT OF	CLASS	REPRESENTED BY AMOUNT IN ROW (9)				
	0.0%						
12	TYPE OF RE	PORTIN	G PERSON*				
	PN						
CUSIP	No. 64110L						ages,
1		EPORTI	NG PERSONS				
	IVM Invest	ment F					
2	CHECK THE	APPROP	RIATE BOX IF A MEMBER OF A GROUP*			(a) (b)	_
						,	

3 SEC USE ONLY \_\_\_\_\_\_ CITIZENSHIP OR PLACE OF ORGANIZATION California \_\_\_\_\_\_ 5 SOLE VOTING POWER NUMBER OF 6 SHARED VOTING POWER SHARES BENEFICIALLY OWNED BY 7 SOLE DISPOSITIVE POWER REPORTING PERSON WITH SHARED DISPOSITIVE POWER AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON Ω \_\_\_\_\_\_ 10 CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES\* PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9) 0.0% TYPE OF REPORTING PERSON\* \*SEE INSTRUCTION BEFORE FILLING OUT! CUSIP No. 64110L 10 6 Page 5 of 19 Pages NAMES OF REPORTING PERSONS I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS (ENTITIES ONLY) IVP Founders Fund I, L.P. CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP\* (a) |\_| -----3 SEC USE ONLY -----CITIZENSHIP OR PLACE OF ORGANIZATION California

		5	SOLE VOTING POWER		
			0		
		6	SHARED VOTING POWER		
SHARES BENEFICIALLY OWNED BY EACH REPORTING PERSON WITH			0		
		7	SOLE DISPOSITIVE POWER		
			0		
		8	SHARED DISPOSITIVE POWER		
			0		
9	AGGREGATE	AMOUNT	BENEFICIALLY OWNED BY EACH REPORTING PERSON		
	0				
10	CHECK BOX	IF THE	AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHA	RES*	
	1_1				
11	PERCENT OF	CLASS	REPRESENTED BY AMOUNT IN ROW (9)		
	0.0%				
12	TYPE OF RE	PORTING	G PERSON*		
	PN				
			*SEE INSTRUCTION BEFORE FILLING OUT!		
CUSIP	No. 64110L	10 6	Page 6 of	19 Pag	ges
1	NAMES OF R		NG PERSONS ATION NOS. OF ABOVE PERSONS (ENTITIES ONLY)		
	Samuel D.	Colella	a		
2	CHECK THE	APPROPI	RIATE BOX IF A MEMBER OF A GROUP*		
				(a) (b)	
3	SEC USE ON				
4			LACE OF ORGANIZATION		
	United Sta	tes			
		 5	SOLE VOTING POWER		
			204		
NUM	BER OF	6	SHARED VOTING POWER		
	ARES ICIALLY		0		

OWNED BY EACH REPORTING PERSON		7	SOLE DISPOSITIVE POWER 204	
	WITH	8	SHARED DISPOSITIVE POWER	
			0	
9	AGGREGATE	AMOUNT	BENEFICIALLY OWNED BY EACH REPORTING PERSON	
	204			
10	CHECK BOX	IF THE	AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES*	
	1_1			
11	PERCENT O	F CLASS	REPRESENTED BY AMOUNT IN ROW (9)	
	0.0%			
12	TYPE OF R	EPORTIN	G PERSON*	
	IN			
			*SEE INSTRUCTION BEFORE FILLING OUT!	
CUSI	P No. 64110	L 10 6	Page 7 of 19 F	ages
1			NG PERSONS ATION NOS. OF ABOVE PERSONS (ENTITIES ONLY)	
	Reid W. D	ennis		
2	CHECK THE	 APPROP	RIATE BOX IF A MEMBER OF A GROUP*	
			. ,	_   X
 3	SEC USE O	 NT <sub>1</sub> Y		
	CITIZENSH	 TP OR P	LACE OF ORGANIZATION	
-	United St		21.02 01 01.01.1.22.1.20.1	
		 5	SOLE VOTING POWER	
		3	787	
NITT	MBER OF	6	SHARED VOTING POWER	
S	HARES	ð		
OW	FICIALLY NED BY		0	
RE	EACH PORTING	7	SOLE DISPOSITIVE POWER	
	ERSON WITH		787 	
		8	SHARED DISPOSITIVE POWER	
			0	

9	AGGREGATE	AMOUNT	BENEFICIALLY OWNED BY EACH REPORTING PER	RSON			
	787						
10	CHECK BOX	IF THE	AGGREGATE AMOUNT IN ROW (9) EXCLUDES CER	RTAIN	SHAI	RES*	
	1_1						
11	PERCENT O	F CLASS	REPRESENTED BY AMOUNT IN ROW (9)				
	0.0%						
12	TYPE OF RI	EPORTING	G PERSON*				
	IN						
			*SEE INSTRUCTION BEFORE FILLING OUT!				
CUSIP	No. 64110	L 10 6	Ī	?age	8 of	19 1	Pages
1	NAMES OF I			ΞΥ)			
	R. Thomas	Dyal					
2	CHECK THE	APPROPI	RIATE BOX IF A MEMBER OF A GROUP*				_   X
3	SEC USE OI						
4		 IP OR Pl					
	United Sta	ates					
		 5	SOLE VOTING POWER				
			0				
NIIM	BER OF	6	SHARED VOTING POWER				
SH.	ARES	O					
	ICIALLY ED BY		0				
	ACH ORTING	7	SOLE DISPOSITIVE POWER				
PE	RSON		0				
W	ITH	8	SHARED DISPOSITIVE POWER				
			0				
9	AGGREGATE	AMOUNT	BENEFICIALLY OWNED BY EACH REPORTING PER	RSON			
	0						
10	CHECK BOX	IF THE	AGGREGATE AMOUNT IN ROW (9) EXCLUDES CER	RTAIN	SHAI	RES*	
	1_1						

11	PERCENT OF	CLASS	REPRESENTED BY AMOUNT IN ROW (9)		
	0.0%				
12	TYPE OF RE	EPORTING	G PERSON*		
	IN				
		y	SEE INSTRUCTION BEFORE FILLING OUT!		
CUSI	P No. 64110I	10 6	Page 9 o	f 19 P	ages
1			NG PERSONS ATION NOS. OF ABOVE PERSONS (ENTITIES ONLY)		
	Timothy M.	. Haley			
2	CHECK THE	APPROPF	RIATE BOX IF A MEMBER OF A GROUP*		_   X
3	SEC USE ON	NLY			
4	CITIZENSH	IP OR PI	LACE OF ORGANIZATION		
	United Sta	ates			
		5	SOLE VOTING POWER		
			1,224		
	MBER OF	6	SHARED VOTING POWER		
BENE	HARES FICIALLY		0		
	NED BY EACH	7	SOLE DISPOSITIVE POWER		
P	PORTING ERSON		1,224		
	WITH	8	SHARED DISPOSITIVE POWER		
			0		
9	AGGREGATE	AMOUNT	BENEFICIALLY OWNED BY EACH REPORTING PERSON		
	1,224				
10	CHECK BOX		AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SH		
	1_1				
11	PERCENT OF	CLASS	REPRESENTED BY AMOUNT IN ROW (9)		
	0.0%				
12	TYPE OF RE		G PERSON*		
	IN				

\*SEE INSTRUCTION BEFORE FILLING OUT! CUSIP No. 64110L 10 6 Page 10 of 19 Pages \_\_\_\_\_ NAMES OF REPORTING PERSONS I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS (ENTITIES ONLY) Ruthann Ouindlen CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP\* (a) |\_| (b) |X| \_\_\_\_\_\_ 3 SEC USE ONLY CITIZENSHIP OR PLACE OF ORGANIZATION United States SOLE VOTING POWER \_\_\_\_\_ NUMBER OF SHARED VOTING POWER SHARES BENEFICIALLY \_\_\_\_\_ OWNED BY 7 EACH SOLE DISPOSITIVE POWER REPORTING PERSON \_\_\_\_\_ WITH SHARED DISPOSITIVE POWER AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON 10 CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES\* 1\_1 11 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9) 0.0% \_\_\_\_\_\_ 12 TYPE OF REPORTING PERSON\* TN \*SEE INSTRUCTION BEFORE FILLING OUT! CUSIP No. 64110L 10 6 Page 11 of 19 Pages -----NAMES OF REPORTING PERSONS

I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS (ENTITIES ONLY)

	Rebecca B	. Rober	tson		
2	CHECK THE	APPROP	RIATE BOX IF A MEMBER OF A GROUP*	(a) (b)	_   X
3	SEC USE O	NLY			
4	CITIZENSH	IP OR P	LACE OF ORGANIZATION		
	United St	ates			
		5	SOLE VOTING POWER		
			0		
	BER OF	6	SHARED VOTING POWER		
BENEF	ARES ICIALLY		0		
E.	ED BY ACH	7	SOLE DISPOSITIVE POWER		
PE:	ORTING RSON		0		
W	ITH	8	SHARED DISPOSITIVE POWER		
			0		
9	AGGREGATE	AMOUNT	BENEFICIALLY OWNED BY EACH REPORTING PERSON		
	0				
10	CHECK BOX	IF THE	AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHA	ARES*	
11		 F CLASS	REPRESENTED BY AMOUNT IN ROW (9)		
11	0.0%	CLASS	REFRESENTED DI AMOONI IN ROW (3)		
12	TYPE OF R	 EPORTIN	G PERSON*		
	IN				
			*SEE INSTRUCTION BEFORE FILLING OUT!		
CUSIP	No. 64110	L 10 6	Page 12 o:	f 19 I	?ages
1			NG PERSONS ATION NOS. OF ABOVE PERSONS (ENTITIES ONLY)		
	L. James				
2	CHECK THE		RIATE BOX IF A MEMBER OF A GROUP*	(a)	
3	SEC USE O				

4	CITIZENSH	IP OR PL	ACE OF ORGANIZATION				
	United Sta	ates					
		5	SOLE VOTING POWER				
			409				
NUMBER OF SHARES		6	SHARED VOTING POWER				
_	ARES ICIALLY		0				
	ED BY ACH	7	SOLE DISPOSITIVE POWER				
	ORTING RSON		409				
W	ITH	8	SHARED DISPOSITIVE POWER				
			0				
9	AGGREGATE	AMOUNT	BENEFICIALLY OWNED BY EACH REPORTING	PERSON			
	409						
10	CHECK BOX	IF THE	AGGREGATE AMOUNT IN ROW (9) EXCLUDES	CERTAIN	SHARE	 S*	
	1_1						
11	PERCENT OF	 F CLASS	REPRESENTED BY AMOUNT IN ROW (9)				
	0.0%						
12	TYPE OF RE	 EPORTING	PERSON*				
	IN						
		*	SEE INSTRUCTION BEFORE FILLING OUT!				
CUSIP	No. 641101	L 10 6		Page 13	3 of 1	9 Pa	ages
1	NAMES OF F		G PERSONS TION NOS. OF ABOVE PERSONS (ENTITIES	ONLY)			
	William P	. Tai					
2	CHECK THE	APPROPR	TATE BOX IF A MEMBER OF A GROUP*		,	21	_
					(]	b)	X
3	SEC USE ON						
4	CITIZENSH	 IP OR PL	ACE OF ORGANIZATION				
	United Sta	ates					
		 5	SOLE VOTING POWER				

			1,193	
	BER OF	6	SHARED VOTING POWER	
BENEF	ARES ICIALLY		0	
OWNED BY EACH		7	SOLE DISPOSITIVE POWER	
	ORTING RSON		1,193	
W	ITH	8	SHARED DISPOSITIVE POWER	
			0	
9	AGGREGATE	 AMOUNT	BENEFICIALLY OWNED BY EACH REPORTING P	ERSON
	1,193			
10	CHECK BOX	 IF THE	AGGREGATE AMOUNT IN ROW (9) EXCLUDES C	ERTAIN SHARES*
	1_1			
 11	PERCENT OF	 CLASS	REPRESENTED BY AMOUNT IN ROW (9)	
	0.0%			
 12	TYPE OF REI	 PORTING	 G PERSON*	
	IN			
			*SEE INSTRUCTION BEFORE FILLING OUT!	
			SEE INSTRUCTION BELONE LIBETING GOT.	
CUSIP	No. 64110L	10 6		Page 14 of 19 Pages
1	NAMES OF RI		NG PERSONS ATION NOS. OF ABOVE PERSONS (ENTITIES C	ONLY)
	T. Peter Th	nomas		
2	CHECK THE A	APPROPI	RIATE BOX IF A MEMBER OF A GROUP*	
				(a)  _  (b)  X
3	SEC USE ON	 LY		
4	CITIZENSHI	 P OR PI	LACE OF ORGANIZATION	
	United Stat	tes		
		 5	SOLE VOTING POWER	
			5,089	
NUM	BER OF	6	SHARED VOTING POWER	
SH	ARES ICIALLY		0	
OWN	ED BY ACH	7	SOLE DISPOSITIVE POWER	
	- ==			

REPORTING PERSON			5,089		
W	ITH	8	SHARED DISPOSITIVE POWER		
			0		
9	AGGREGATE	AMOUNT	BENEFICIALLY OWNED BY EACH REPORTING	PERSON	
	5,089				
10	CHECK BOX	IF THE	AGGREGATE AMOUNT IN ROW (9) EXCLUDES	CERTAIN SHA	 RES*
	1_1				
11	PERCENT OF	F CLASS	REPRESENTED BY AMOUNT IN ROW (9)		
	0.0%				
12	TYPE OF RE	EPORTIN	G PERSON*		
	IN				
			*SEE INSTRUCTION BEFORE FILLING OUT!		
CUSIP	No. 641101	L 10 6		Page 15 of	19 Page
1			NG PERSONS ATION NOS. OF ABOVE PERSONS (ENTITIES	ONLY)	
	Geoffrey Y	Y. Yang			
2	CHECK THE	APPROP:	RIATE BOX IF A MEMBER OF A GROUP*		
					(a)  _ (b)  X
3	SEC USE ON	NLY			
4	CITIZENSH	 IP OR P:	LACE OF ORGANIZATION		
	United Sta	ates			
		5	SOLE VOTING POWER		
			379		
NUM	BER OF	6	SHARED VOTING POWER		
BENEF	ARES ICIALLY		0		
E.	ED BY ACH	7	SOLE DISPOSITIVE POWER		
PE:	ORTING RSON		379		
W	ITH	8	SHARED DISPOSITIVE POWER		
			0		

379 CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES\* \_\_\_\_\_ PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9) 0.0% \_\_\_\_\_\_ 12 TYPE OF REPORTING PERSON\* TN \_\_\_\_\_\_ \*SEE INSTRUCTION BEFORE FILLING OUT! Item 1. (a) Name of Issuer: Netflix, Inc. (b) Address of Issuer's Principal Executive Offices: 970 University Avenue, Los Gatos, CA 95032 Item 2. (a) Name of Persons Filing: Institutional Venture Partners VIII, L.P. ("IVP") IVM Investment Fund VIII, LLC ("IF") IVM Investment Fund VIII-A, LLC ("IFA") IVP Founders Fund I, L.P. ("FFI") Samuel D. Colella ("SDC") Reid W. Dennis ("RWD") R. Thomas Dyal ("RTD") Timothy M. Haley ("TMH") Ruthann Quindlen ("RAQ") Rebecca B. Robertson ("RBR") L. James Strand ("LJS") William P. Tai ("WPT") T. Peter Thomas ("TPT") Geoffrey Y. Yang ("GYY") Institutional Venture Management VIII, LLC ("IVM") is the General Partner of IVP and the Manager of IF and IFA. SDC, RWD, RTD, TMH, RAQ, RBR, LJS, WPT, TPT, & GYY are Managing Directors of IVM. SDC, RWD, RAQ, LJS, TPT and GYY are General Partners of the General Partner of FFI. (b) Address of Principal Business Office or, if None, Residence: 3000 Sand Hill Road Building 2, Suite 290 Menlo Park, CA 94025 (c) Citizenship: IVP, IF, IFA and FFI: California SDC, RWD, RTD, TMH, RAQ, RBR, LJS, WPT, TPT, & GYY: United States (d) Title of Class of Securities: Common Stock (e) CUSIP Number: 64110L 10 6

Item 3. If this statement is filed pursuant to Rules 13d-1(b), or 13d-2(b), check
 whether the person filing is a:

Not applicable

Item 4. Ownership

See Rows 5 through 11 of cover pages

Item 5. Ownership of Five Percent or Less of a Class

If this statement is being filed to report the fact that as of the date hereof the reporting person has ceased to be the beneficial owner of more than five percent of the class of securities, check the following |X|.

Item 6. Ownership of More than Five Percent on Behalf of Another Person

Under certain circumstances set forth in IVP and IVM's Limited Partnership Agreements, the General Partners and Limited Partners of each of such funds have the right to receive dividends from, or the proceeds from the sale of, the Common Stock of Issuer owned by each such fund.

Item 7. Identification and Classification of the Subsidiary Which Acquired the Security Being Reported on by the Parent Holding Company

Not applicable

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Item 8. Identification and Classification of Members of the Group

Not applicable

Item 9. Notice of Dissolution of Group

Not applicable

Item 10. Certification

By signing below I certify that, to the best of my knowledge and belief, the securities referral to above were not acquired and are not held for the purpose of or with the effect of changing or influencing the control of the issuer of the securities and were not acquired and are not held in connection with or as a participant in any transaction having that purpose or effect.

EXHIBITS

A: Joint Filing Statement

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SIGNATURE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

Date: January 28, 2004

Institutional Venture Partners VIII, L.P.

By its General Partner, Institutional Venture Management VIII, LLC

IVM INVESTMENT FUND VIII, LLC

By its Manager, Institutional Venture Management VIII, LLC

IVM INVESTMENT FUND VIII-A, LLC

By its Manager, Institutional Venture Management VIII, LLC

IVP FOUNDERS FUND I, L.P.

By its General Partner, Institutional Venture Management VI, L.P.

\_\_\_\_\_

Timothy M. Haley, Managing Director & General Partner

\_\_\_\_\_

Timothy M. Haley

Samuel D. Colella Reid W. Dennis R. Thomas Dyal Ruthann Quindlen Rebecca B. Robertson L. James Strand William P. Tai T. Peter Thomas Geoffrey Y. Yang

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Nancy E. McCroskey, Authorized Signer

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#### EXHIBIT A

#### JOINT FILING STATEMENT

Pursuant to Rule 13d-1(f)(1), we, the undersigned, hereby express our agreement that the attached Schedule 13G is filed on behalf of each of us.

Date: January 28, 2004

Institutional Venture Partners VIII, L.P.

By its General Partner, Institutional Venture Management VIII, LLC

IVM INVESTMENT FUND VIII, LLC

By its Manager, Institutional Venture Management VIII, LLC

IVM INVESTMENT FUND VIII-A, LLC

By its Manager, Institutional Venture Management VIII, LLC

IVP FOUNDERS FUND I, L.P.
By its General Partner, Institutional Venture Management VI, L.P.

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Timothy M. Haley, Managing Director & General Partner

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Timothy M. Haley

Samuel D. Colella Reid W. Dennis R. Thomas Dyal Ruthann Quindlen Rebecca B. Robertson L. James Strand William P. Tai T. Peter Thomas Geoffrey Y. Yang

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Nancy E. McCroskey, Authorized Signer

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