SELECTIVE INSURANCE GROUP INC Form 11-K

June 29, 2006

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 11-K ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

|     | p ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE                                          |
|-----|---------------------------------------------------------------------------------------------------------------|
|     | ACT OF 1934                                                                                                   |
| For | r the fiscal year ended December 31, 2005                                                                     |
|     | OR                                                                                                            |
|     | o TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE                                      |
|     | ACT OF 1934                                                                                                   |
| For | r the transition period from to                                                                               |
|     | Commission file number: 0-8641                                                                                |
| A.  | Full title of the plan and the address of the plan, if different from that of the issuer named below:         |
|     | SELECTIVE INSURANCE RETIREMENT SAVINGS PLAN                                                                   |
| В.  | Name of issuer of the securities held pursuant to the plan and the address of its principal executive office: |
|     | Selective Insurance Group, Inc.                                                                               |
|     | 40 Wantage Avenue                                                                                             |
|     | Branchville, NJ 07890                                                                                         |
|     |                                                                                                               |
|     |                                                                                                               |

# SELECTIVE INSURANCE RETIREMENT SAVINGS PLAN

Financial Statements and Supplemental Schedule December 31, 2005 and 2004

(With Report of Independent Registered Public Accounting Firm Thereon)

# Selective Insurance Retirement Savings Plan

| Report of Independent Registered Public Accounting Firm                                                  | Page<br>1 |
|----------------------------------------------------------------------------------------------------------|-----------|
| Statements of Net Assets Available for Plan Benefits as of December 31, 2005 and 2004                    | 2         |
| Statement of Changes in Net Assets Available for Plan Benefits Year ended December 31, 2005              | 3         |
| Notes to Financial Statements                                                                            | 4-8       |
| Supplemental Schedule* Schedule H, Line 4 (i) Schedule of Assets (Held at End of Year) December 31, 2005 | 9         |
| <u>Signature</u>                                                                                         | 10        |
| Index to Exhibits                                                                                        | 11        |
| Exhibit 23 Consent of Independent Registered Public Accounting Firm                                      | 12        |
| * Schedules required by Form 5500 that are not applicable have been omitted.                             |           |

#### **Table of Contents**

## Report of Independent Registered Public Accounting Firm

Selective Insurance Retirement Savings Plan:

We have audited the accompanying statements of net assets available for plan benefits of the Selective Insurance Retirement Savings Plan (the Plan ) as of December 31, 2005 and 2004, and the related statement of changes in net assets available for plan benefits for the year ended December 31, 2005. These financial statements are the responsibility of the Plan s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the Plan s management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion. In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for plan benefits of the Plan as of December 31, 2005 and 2004, and the changes in net assets available for plan benefits for the year ended December 31, 2005 in conformity with accounting principles generally accepted in the United States of America.

Our audits were performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental Schedule H, Line 4i Schedule of Assets (Held at End of Year) as of December 31, 2005, is presented for the purpose of additional analysis and is not a required part of the basic financial statements but is supplementary information required by the Department of Labor s Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. This supplemental schedule is the responsibility of the Plan s management. The supplemental schedule has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

/s/ KPMG LLP New York, New York June 29, 2006

1

## **Table of Contents**

# Selective Insurance Retirement Savings Plan

Statements of Net Assets Available for Plan Benefits as of December 31, 2005 and 2004

|                                                 | 2005           | 2004        |
|-------------------------------------------------|----------------|-------------|
| Plan Assets:                                    |                |             |
| Investments, at fair value (Note 3)             |                |             |
| Cash and cash equivalents                       | \$ 10,945      |             |
| Selective Insurance Group, Inc. common stock    | 5,234,108      | 4,169,375   |
| Mutual funds                                    | 104,905,005    | 94,730,052  |
| Common trust fund                               | 16,339,065     | 16,011,936  |
| Participant loans receivable                    | 2,063,907      | 2,113,427   |
| Net assets available for plan benefits          | \$ 128,553,030 | 117,024,790 |
| See accompanying notes to financial statements. |                |             |
| 2                                               | 2              |             |

## **Table of Contents**

# Selective Insurance Retirement Savings Plan

Statement of Changes in Net Assets
Available for Plan Benefits
Year ended December 31, 2005

| Additions to net assets attributable to: Contributions:     |                |
|-------------------------------------------------------------|----------------|
| Participants                                                | \$ 8,554,621   |
| Participant rollover                                        | 1,433,583      |
| Participant loan interest                                   | 111,327        |
| Employer (net of forfeitures of \$152,954)                  | 3,771,532      |
| Total contributions                                         | 13,871,063     |
| Investment income:                                          |                |
| Net appreciation in fair value of investments (Note 3)      | 3,336,767      |
| Interest                                                    | 1,257,931      |
| Dividends                                                   | 4,400,609      |
| Net investment income                                       | 8,995,307      |
| Total additions                                             | 22,866,370     |
| Deductions from net assets attributable to:                 |                |
| Distributions to participants                               | (11,338,130)   |
|                                                             | ( , , ,        |
| Total deductions                                            | (11,338,130)   |
|                                                             |                |
| Net increase in net assets available for plan benefits      | 11,528,240     |
| Net assets available for plan benefits at beginning of year | 117,024,790    |
| Net assets available for plan benefits at end of year       | \$ 128,553,030 |
| See accompanying notes to financial statements.             |                |
| 3                                                           |                |

#### **Table of Contents**

## Selective Insurance Retirement Savings Plan

Notes to Financial Statements December 31, 2005 and 2004

## (1) Plan Description:

The following description of the Selective Insurance Retirement Savings Plan (the Plan) is provided for general information purposes only. Participants should refer to the Plan document for more complete information.

#### (a) General:

The Plan was originally established effective July 1, 1980 and most recently amended effective January 1, 2006.

The Plan is a voluntary defined contribution retirement savings plan, which covers substantially all regular full-time and part-time employees of Selective Insurance Company of America (the Company) who are paid on a United States payroll. The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974, as amended (ERISA). Participants direct the investment of all contributions, including the Company s contributions among a variety of available investment options. Eligible employees of the Company may commence participation upon commencement of employment. Participants become vested in the contributions made by the company gradually over six years. The Company is the Plan sponsor. T. Rowe Price Retirement Plan Services, Inc. provides recordkeeping services for the Plan. The members of the Salary and Employee Benefits Committee of Selective Insurance Company of America are the Plan trustees.

## (b) Plan Participants Contributions:

Participants may contribute 2% to 50% of annual compensation (as defined by the Plan) in the aggregate on a pre-tax and/or after-tax basis, through payroll deductions. Total pre-tax contributions may not exceed the IRS limit of \$14,000 for 2005 and \$13,000 for 2004. Participants age 50 or over may also make additional catch-up contributions to their accounts on a pre-tax basis of \$4,000 for 2005 and \$3,000 for 2004. Therefore, the maximum amount these participants could contribute is \$18,000 for 2005 and \$16,000 for 2004. Highly compensated employees may have their contributions limited further by the discretion of the Plan s administrator.

## (c) Company Contributions

The Company makes matching contributions in an amount equal to 65 cents per dollar on the first 7% of the base pay contributed by a participant. The Company does not match participants—catch-up contributions or participant contributions made in respect of annual cash incentive pay. Company matches are invested at the direction of the participant.

## (d) Forfeited Accounts

Forfeited balances were \$221,642 at December 31, 2005 and \$137,849 at December 31, 2004. In 2005, forfeited amounts of \$152,954 were used to reduce the Company s contributions. All forfeited amounts are used to reduce the matching contributions made and/or to pay administrative expenses of the Plan.

4

#### **Table of Contents**

## **Selective Insurance Retirement Savings Plan**

Notes to Financial Statements December 31, 2005 and 2004

## (e) Administrative Expenses

Expenses incurred by the Plan are paid directly by the Company.

## (f) Participants Accounts

Each participant s account is credited with the participant s contributions, the appropriate amount of the Company s contributions and investment income (or loss) arising out of the funds in which the participant s account was invested.

## (g) Vesting

Participants contributions and earnings or losses thereon are fully vested at all times. Company contributions and earnings or losses thereon vest in accordance with the following schedule:

|                          | Vesting    |
|--------------------------|------------|
| Years of Service         | Percentage |
| Less than two            | 0%         |
| Two but less than three  | 20         |
| Three but less than four | 40         |
| Four but less than five  | 60         |
| Five but less than six   | 80         |
| Six or more              | 100        |

A participant s Company contribution account balance becomes 100% vested in the case of death, total and permanent disability or at age 65.

#### (h) Withdrawals

During employment, a participant may make withdrawals of all or certain portions of his or her account balance subject to certain restrictions as defined in the Plan document. Certain withdrawals, such as hardship withdrawals, preclude the participant from making further contributions or withdrawals under the Plan for a period of time.

## (i) Benefit Payments

The benefit to which a participant is entitled is provided from the vested portion of a participant s account. Upon termination of service, if a participant s account balance does not exceed \$1,000, the vested value is distributed in the form of a lump-sum payment. If the account balance exceeds \$1,000, the participant may request a lump-sum payment or may elect to defer distribution until age 65, as set forth in the Plan. Upon a participant s death, the entire vested account balance is distributed to the participant s beneficiary in the form of a lump-sum payment.

#### (j) Participant Loans

Participants may borrow, from their vested before-tax account or rollover account, a minimum of \$1,000 up to a maximum equal to the lesser of (i) \$50,000 or (ii) 50% of their vested account balance. Loans used to purchase a primary residence can be repaid over fifteen years. Loans for all other purposes must be repaid within five years. Principal and interest is repaid through bi-weekly periodic payroll deductions.

5

#### **Table of Contents**

## Selective Insurance Retirement Savings Plan

Notes to Financial Statements December 31, 2005 and 2004

## (2) Summary of Significant Accounting Policies

## (a) Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP).

#### (b) Use of Estimates

The preparation of the financial statements in conformity with GAAP requires the Plan s management to (i) make estimates and assumptions that affect the reported amount of assets, liabilities and changes therein and (ii) disclose contingent assets and liabilities. Actual results may differ from such estimates and assumptions.

## (c) Investment Valuation and Income Recognition

Investment options under the Plan include Selective Insurance Common Group, Inc. common stock, seventeen mutual funds and one common trust fund. Fair value of the common stock and mutual funds, which are comprised of stocks and bonds, is based on quoted market prices.

The common trust fund is valued at cost, which approximates fair value. Investments in the common trust fund principally consist of investment contracts, which are nontransferable but provide for benefit responsive withdrawals by Plan participants at contract value. Benefit responsive withdrawals are provided for on a proportional basis by the issuers of the investment contracts. Generally, fair value approximates contract value (contributions made plus interest accrued at the contract rate, less withdrawals and fees). If, however, an event has occurred that may impair the ability of the contract issuer to perform in accordance with the contract terms, fair value may be less than contract value. The common trust fund s thirty day effective yield was 4.05% as of December 31, 2005, and the 2005 average total return was 3.95%. Both of these amounts are reported net of the annual trustee fee of 0.45%. The crediting interest rate is based on a formula agreed upon with the issuer, and is reviewed on a daily basis for resetting.

Participant loans are valued at cost, which approximates fair value.

Purchases and sales of securities are recorded on a trade date basis. Dividends are recorded on the ex-dividend date. Interest income is recorded when earned.

#### (d) Risk and Uncertainties

The Plan offers a number of investment options, including investment in Selective Insurance Group, Inc. s common stock, mutual funds and a common trust fund. Investment securities, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility risk. It is reasonable to expect that changes in the values of investment securities will occur in the near term and that such changes could materially affect participant account balances.

6

## Selective Insurance Retirement Savings Plan

Notes to Financial Statements December 31, 2005 and 2004

The Plan s exposure to a concentration of credit risk is limited by the diversification of investments across nineteen participant-directed fund elections. Additionally, the investments within each participant-directed fund election are further diversified into varied financial instruments, with the exception of investments in Selective Insurance Group, Inc. common stock. Investment decisions are made, and the resulting risks are borne exclusively by the Plan participant who made such decisions.

## (e) Payment of Benefits

Benefits are recorded when paid.

## (3) Investments

The following investments represent 5 percent or more of the Plan s net assets:

|                                                                       | 2005                | 2004       |
|-----------------------------------------------------------------------|---------------------|------------|
| T. Rowe Price Trust Company Funds:                                    |                     |            |
| Equity Income Fund                                                    |                     |            |
| 1,117,361 and 1,075,635 shares, respectively                          | \$ 28,961,995       | 28,601,127 |
| Small-Cap Value Fund                                                  |                     |            |
| 544,117 and 534,963 shares, respectively                              | 20,083,359          | 19,087,483 |
| Stable Value Common Trust Fund                                        |                     |            |
| 16,339,065 and 16,011,936 shares, respectively                        | 16,339,065          | 16,011,936 |
| Mid-Cap Growth Fund                                                   |                     |            |
| 283,443 and 262,818 shares, respectively                              | 15,345,589          | 13,109,378 |
| New Income Fund                                                       |                     |            |
| 963,727 and 919,150 shares, respectively                              | 8,644,630           | 8,373,454  |
| The Dian is not enpreciation in fair value of investments is comprise | d of the fellowing. |            |

The Plan s net appreciation in fair value of investments is comprised of the following:

|                                              | 2005         |
|----------------------------------------------|--------------|
| Mutual Funds                                 | \$ 2,463,016 |
| Selective Insurance Group, Inc. common stock | 873,751      |
|                                              |              |
|                                              | \$3,336,767  |

## (4) Plan Termination

Although it has not expressed any intent to do so, the Company has the right under the Plan to discontinue its contributions at any time and to terminate the Plan subject to the provisions of ERISA. In the event of Plan termination, participants would become 100 percent vested in their Company contributions.

#### (5) Federal Income Tax Status

The Internal Revenue Service has determined and informed the Company by a letter dated December 13, 2002, that the Plan and related trust are designed in accordance with applicable sections of the Internal Revenue Code (IRC). Although the Plan has been amended since receiving the determination letter, the Plan s administrator and the Plan s tax counsel believe that the Plan is designed and is currently being operated in compliance with

the applicable requirements of the IRC.

7

#### **Table of Contents**

## Selective Insurance Retirement Savings Plan

Notes to Financial Statements December 31, 2005 and 2004

## (6) Party-in-Interest Transactions

Certain investments of the Plan are shares of mutual funds and a common trust fund, which are administered by T. Rowe Price Retirement Plan Services, Inc., the recordkeeper of the Plan, and T. Rowe Price Trust Company, Inc., the custodian of the Plan. Certain Plan investments are shares of common stock issued by Selective Insurance Group, Inc. The Company is the Plan sponsor. Therefore, these transactions qualify as party-in-interest transactions.

2005

## (7) Reconciliation of Financial Statements to Form 5500

The following is a reconciliation of the financial statements to the Internal Revenue Service Form 5500:

|                                         | 2005           | 2004        |
|-----------------------------------------|----------------|-------------|
| Net assets per the financial statements | \$ 128,553,030 | 117,024,790 |
| Less: Participant Loans Receivable      | (9,518)        | (9,518)     |
| Net assets per the Form 5500            | \$ 128,543,512 | 117,015,272 |

## (8) Subsequent Events

## (a) Amendment to the Plan

Effective January 1, 2006, the Plan was amended to provide additional matching contributions and non-elective contributions for eligible employees hired after December 31, 2005, who are no longer eligible to participate in the Retirement Income Plan for Selective Insurance Company of America.

For such employees, following one year of service, the Company will: (i) match the first 2% of the employee base pay contributions with an additional dollar for dollar match over the basic 65 cents per dollar match described in Note (1)(c); and (ii) make non-elective contributions to the Plan equal to 2% of the employee s base pay regardless of the employee s participation in the Plan. The current vesting schedule (Note (1)(g)) applies to item (i) of this paragraph, and a five-year cliff vesting schedule applies to item (ii) of this paragraph.

#### (b) Fund Change

On April 3, 2006, Admiral Shares of the Vanguard Inflation-Protected Securities Fund became available to participants in the Plan. Admiral Shares replaced the previously offered Investor Shares of the Vanguard Inflation-Protected Securities Fund. The change affected the fund class, but not the description of the fund or the actual fund investments themselves. The new Admiral Shares have a lower expense ratio than the Investor Shares, but both funds hold the same investments.

8

# Selective Insurance Retirement Savings Plan

Schedule H, Line 4 (i) Schedule of Assets (Held at End of Year)
December 31, 2005

| Identity of issuer                                                  | Description                  | 98,571                            | Fair Value           |
|---------------------------------------------------------------------|------------------------------|-----------------------------------|----------------------|
| *Selective Insurance Group, Inc. common stock                       | Common Stock;                | shares                            | \$ 5,234,108         |
| *T. Rowe Price Funds:                                               |                              |                                   |                      |
| Stable Value Common Trust Fund                                      | Common Trust<br>Fund;        | 16,339,065<br>shares<br>1,117,361 | 16,339,065           |
| Equity Income Fund                                                  | Mutual Fund;                 | shares<br>544,117                 | 28,961,995           |
| Small-Cap Value Fund                                                | Mutual Fund;                 | shares<br>283,443                 | 20,083,359           |
| Mid-Cap Growth Fund                                                 | Mutual Fund;                 | shares<br>963,727                 | 15,345,589           |
| New Income Fund                                                     | Mutual Fund;                 | shares<br>424,041                 | 8,644,630            |
| International Stock Fund                                            | Mutual Fund;                 | shares<br>193,480                 | 6,271,568            |
| Science & Technology Fund                                           | Mutual Fund;                 | shares<br>128,421                 | 3,786,402            |
| Growth Stock Fund                                                   | Mutual Fund;                 | shares<br>79,692                  | 3,647,157            |
| Real Estate Fund                                                    | Mutual Fund;                 | shares<br>141,588                 | 1,553,197            |
| High Yield Fund                                                     | Mutual Fund;                 | shares                            | 978,373              |
| Vanguard Funds:                                                     |                              | <b>71 70</b> 0                    |                      |
| Vanguard Institutional Index Fund                                   | Mutual Fund;                 | 51,530<br>shares<br>168,255       | 5,874,960            |
| Vanguard Intermediate Admiral Term Treasury Fund                    | Mutual Fund;                 | shares<br>115,279                 | 1,839,024            |
| Vanguard Inflation Protected Securities Fund                        | Mutual Fund;                 | shares<br>33,273                  | 1,401,788            |
| Vanguard Balanced Index Fund Admiral Shares                         | Mutual Fund;                 | shares                            | 659,479              |
| Other:                                                              |                              |                                   |                      |
| Lord Abbett Mid Cap Value Fund                                      | Mutual Fund;                 | 97,219<br>shares<br>74,896        | 2,178,675            |
| Tweedy, Browne Global Value Fund                                    | Mutual Fund;                 | shares<br>79,076                  | 1,977,249            |
| Matthews Asian Growth Income Fund<br>Neuberger Berman Fasciano Fund | Mutual Fund;<br>Mutual Fund; | shares<br>8,167 shares            | 1,355,354<br>346,206 |

126,478,178

\*Participant Loans Receivable 291 loans; 2,063,907

interest rates from

5% to 10%

 $maturity\ through$ 

2020

Cash and cash

equivalents; 10,945

Total \$ 128,553,030

See accompanying Report of Independent Registered Public Accounting Firm.

9

<sup>\*</sup> Party-in-interest as defined by ERISA.

## **Table of Contents**

## Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the Benefits Advisory Committee of Selective Insurance Company of America has duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

PLAN: Selective Insurance Retirement Savings Plan

PLAN ADMINISTRATOR: Selective Insurance Company of America

Date: June 29, 2006 By: /s/ Victor N. Daley

Victor N. Daley

Chairman, Benefits Advisory Committee, Selective Insurance Company of America

10

## **Table of Contents**

## **INDEX TO EXHIBITS**

Exhibit No. Description

23 Consent of Independent Registered Public Accounting Firm

11