

Edgar Filing: EAGLE BANCORP INC - Form 424B3

EAGLE BANCORP INC  
Form 424B3  
July 01, 2003

Registration No. 333-106199  
333-102667  
Filed Pursuant to Rule 424(b)(3)

PROSPECTUS

[Eagle Bancorp, Inc. Logo]

2,040,816 Shares of Common Stock - \$12.25 per share  
MINIMUM PURCHASE - 100 SHARES

Eagle Bancorp, Inc. is the holding company for EagleBank, a growing, community oriented commercial bank headquartered in Bethesda, Maryland. Our common stock is traded on the Nasdaq SmallCap Market under the symbol "EGBN". The closing price of the common stock on June 19, 2003 was \$14.40 per share.

We are offering to sell up to 2,040,816 newly issued shares of our common stock at \$12.25 per share. These shares represent approximately 70.1% of the currently outstanding shares. If there is sufficient demand, we may increase the number of shares sold by up to an additional 408,163 shares, representing an additional 14.0% of the currently outstanding shares. This represents an increase of more than 100% in the size of the offering from the prospectus dated April 25, 2003. IF YOU HAVE PREVIOUSLY SUBMITTED AN ORDER FORM AND SUBSCRIPTION FUNDS, YOU DO NOT NEED TO DO ANYTHING TO CONFIRM YOUR SUBSCRIPTION. IF YOU WISH TO WITHDRAW YOUR SUBSCRIPTION YOU MAY DO SO WITHOUT PENALTY BY NOTIFYING THE SUBSCRIPTION AGENT IN WRITING NOT LATER THAN 5:00 P.M. EASTERN TIME ON JULY 25, 2003. SEE "THE OFFERING - WITHDRAWAL OF SUBSCRIPTIONS" AT PAGE 11.

This offering is being made without an underwriter, with the limited assistance of a registered broker-dealer, and we are relying on our directors and officers to identify potential subscribers. No broker-dealer or other third party is obligated to purchase any of the shares being offered, or to find purchasers.

AN INVESTMENT IN OUR COMMON STOCK INVOLVES INVESTMENT RISKS, INCLUDING THE POSSIBLE LOSS OF PRINCIPAL. PLEASE CAREFULLY READ THE "RISK FACTORS" BEGINNING ON PAGE 8.

Once made, subscriptions may not be revoked. There is no minimum number of shares that must be sold in the offering. Until your subscription is accepted, all funds will be placed in an escrow account at Virginia Commerce Bank, Arlington, Virginia. If the offering is not completed, or if any part of your subscription is not accepted, your funds will be promptly returned, without interest. We may accept or reject any subscription at any time prior to the expiration of the offering, or we may elect to defer acceptance or rejection of a subscription until the expiration of the offering, during which time the subscription funds will remain in escrow.

Once we accept a subscription, we will have immediate access to the funds related to the subscription. We reserve the right to reject any subscription, in whole or in part, whether or not the offering is oversubscribed, and to allocate shares to subscribers in our sole discretion. If

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

you subscribe for shares through a broker or other nominee, and your broker or nominee does not identify you in the subscription documents, we may not allocate any shares to your subscription, although it is not a requirement of the offering that you identify yourself in order to subscribe.

The offering will continue until July 11, 2003, unless extended in the discretion of the Board of Directors to a date not later than August 29, 2003. We may terminate the offering at any time. We will not accept subscriptions and issue shares until after the expiration of the withdrawal period.

Persons subscribing from states other than Maryland, Virginia, the District of Columbia, Pennsylvania, New York, New Jersey, Nevada and Florida must be existing holders of common stock and must be subscribing for additional shares in the same registration or capacity. Exceptions will be made only if an exemption from the registration requirements of applicable state law is available.

Our directors, executive officers and their related parties have indicated that they intend to subscribe for at least 187,750 shares in the offering, representing approximately 9.2% of the offered shares. These intentions are not commitments and could increase or decrease based upon individual circumstances.

We refer to documents we have previously filed with the Securities and Exchange Commission for some information about us. You should review these documents, listed at page 25, for additional information.

SHARES OF OUR COMMON STOCK ARE NOT DEPOSITS, SAVINGS ACCOUNTS, OR OTHER OBLIGATIONS OF A DEPOSITORY INSTITUTION AND ARE NOT INSURED BY THE FEDERAL DEPOSIT INSURANCE CORPORATION OR ANY OTHER GOVERNMENTAL AGENCY. INVESTING IN COMMON STOCK INVOLVES INVESTMENT RISKS.

NEITHER THE SECURITIES AND EXCHANGE COMMISSION NOR ANY STATE SECURITIES COMMISSION HAS APPROVED OR DISAPPROVED OF THE COMMON STOCK OR DETERMINED IF THIS PROSPECTUS IS ACCURATE OR ADEQUATE. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE.

|  | Per Share<br>----- | Total (1)<br>----- |
|--|--------------------|--------------------|
| Price  | \$12.25            | \$24,999,996       |
| Underwriting discounts and commissions         | None               | None               |
| Net proceeds of the offering (before expenses) | \$12.25            | \$24,999,996       |

(1) Assumes the sale of 2,040,816 shares. If the number of shares sold is increased to 2,448,979 shares, the net proceeds of the offering before expenses will be \$29,999,992.75.

The date of this prospectus

is June 23, 2003.

TABLE OF CONTENTS

Summary.....

Selected Consolidated Financial Data.....

Risk Factors.....

Caution About Forward Looking Statements.....

The Offering.....

Use of Proceeds.....

Dilution.....

Eagle Bancorp, Inc.....

Share Ownership of Management and Five Percent Beneficial Owners.....

Market for Common Stock and Dividends.....

Description of Our Capital Stock.....

Legal Matters.....

Experts.....

Where You Can Find Additional Information About Eagle Bancorp  
And Documents Included With This Prospectus.....

Annual Report on Form 10-K for the year ended December 31, 2002.....

Quarterly Report on Form 10-Q for the quarter ended March 31, 2003.....

SUMMARY

This summary presents selected information from this prospectus. You should carefully read this entire document in order to understand this offering. This summary includes page references that direct you to more complete discussions elsewhere in this document.

THE OFFERING

Shares offered Up to 2,040,816 shares of common stock, at \$12.25 per share, representing approximately 70.1% of the currently outstanding shares. We may, in our discretion, increase the number of shares offered by an additional 408,163 shares, or an additional 14.0% of the currently outstanding shares. The number of shares offered represents an increase of more than 100% in the size of the offering.

Our common stock is traded on the Nasdaq SmallCap Market under the symbol "EGBN".

Offering price \$12.25 per share.

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

Shares outstanding after  
the offering

If 2,040,816 shares are  
sold 4,950,890

If an additional  
408,163 shares are sold 5,359,053

Minimum Subscription The minimum number of shares for which you may  
subscribe is 100, for an investment of \$1,225.

No maximum subscription,  
but we may limit  
any subscription in our  
discretion, WHETHER OR NOT  
THE OFFERING IS  
OVERSUBSCRIBED

No maximum subscription has been established.  
However, we reserve the right to reject, in whole  
or in part, any subscription, whether or not there  
are available shares, and the right to determine,  
in our sole discretion, the allocation of shares  
to subscribers. We will not issue common stock in  
the offering to any person who, in our opinion,  
would be required to obtain prior clearance or  
approval from any state or federal bank regulatory  
authority to own or control such shares if, at the  
expiration time, clearance or approval has not  
been obtained or any required waiting period has  
not expired.

Withdrawal of  
Subscriptions

If you submitted an Order Form based upon the  
April 25, 2003 prospectus and before you received  
this prospectus, and wish to withdraw your  
subscription, you may do so without penalty by  
notifying the Subscription Agent in writing by  
5:00 P.M., eastern time, on July 25, 2003. If you  
do not notify the Subscription Agent that you wish  
to withdraw your subscription, you will continue  
to be a subscriber for shares in the offering as  
reflected in this prospectus. The name, address  
and fax number of the Subscription Agent are:  
Friedman, Billings, Ramsey & Co., Inc.  
(Eagle Bancorp, Inc. - Withdrawal)  
1001 Nineteenth Street, North  
Arlington, Virginia 22209  
Fax: (703) 312-9698

See "The Offering - Withdrawal of Subscriptions"  
at page 11.

We will have absolute  
discretion in determining  
how many shares will be  
allocated to subscribers,  
WHETHER OR NOT THE OFFERING  
IS OVERSUBSCRIBED

We will allocate shares among subscribers in our  
discretion, based on any factors we deem relevant.  
Among the factors we may consider in determining  
allocations is a subscriber's existing share  
ownership. In general, existing share ownership  
will positively influence our allocation  
decisions, although we reserve the right to reduce  
or reject in whole or in part any subscription in  
the offering, and to allocate no shares to any  
subscriber, WHETHER OR NOT THE OFFERING IS  
OVERSUBSCRIBED.

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

IF YOU WANT SHARES REGISTERED IN A NAME OTHER THAN YOUR OWN TO BE CONSIDERED WHEN WE MAKE ALLOCATIONS OF SHARES IN THE OFFERING, YOU MUST ADVISE US OF THE NUMBER OF SHARES YOU OWN IN ANOTHER NAME OR REGISTRATION, HOW YOU OWN THEM AND PROVIDE US WITH APPROPRIATE DOCUMENTATION SUPPORTING SUCH OWNERSHIP, SUCH AS A LETTER ON YOUR BANK OR BROKER'S LETTERHEAD OR A COPY OF A TRUST DOCUMENT OR RECENT ACCOUNT STATEMENT SHOWING YOUR OWNERSHIP. If you send an account statement, you should thoroughly cross out any information which you do not want us to have. If you do not provide this information, we may reject your subscription in the offering or may allocate fewer shares to you. IF YOU SUBSCRIBE FOR SHARES THROUGH A BROKER OR OTHER NOMINEE, AND YOUR BROKER OR NOMINEE DOES NOT IDENTIFY YOU IN THE SUBSCRIPTION DOCUMENTS, WE MAY NOT ALLOCATE ANY SHARES TO YOUR SUBSCRIPTION.

While not knowing who a subscriber is may influence our decision on whether to allocate shares, subscribers through brokers or other nominees are not required to identify themselves in order to submit a subscription. See "The Offering - Procedure for Subscribing to Common Stock in the Offering" at page 12.

|                              |   |
|------------------------------|---|
| Expiration time              | The offering will continue until July 11, 2003, unless earlier terminated, or extended in the discretion of the Board of Directors to a date not later than August 29, 2003. See "The Offering - Expiration Time" at page 11.   |
| No minimum total offering    | There is no minimum aggregate number of shares that must be sold in the offering. We intend to complete the offering if any valid subscriptions are received before the expiration of the offering, including any extension, unless it is terminated by the Board of Directors.   |
| How to subscribe for shares: | If you want to participate in the offering and purchase shares, you must complete the accompanying Order Form and send the completed form, with payment of the aggregate offering price for the shares you want to purchase to Friedman, Billings, Ramsey & Co., Inc., the Subscription Agent.<br><br>IF YOU SUBMITTED AN ORDER FORM BASED ON THE APRIL 25, 2003 PROSPECTUS, YOU DO NOT NEED TO DO ANYTHING TO CONFIRM YOUR SUBSCRIPTION. YOU MAY SUBMIT A NEW ORDER FORM TO SUBSCRIBE FOR ADDITIONAL SHARES. |
| Subscriptions irrevocable    | Once your completed Order Form is received by the Subscription Agent, you may not revoke your subscription. See "The Offering - Procedure for   |

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

Subscribing for Common Stock in the Offering" at page 12. Your subscription funds will not be released to us or for our use or commingled with our funds unless your subscription is accepted and shares are to be issued to you with respect to your funds.

NOTWITHSTANDING, IF YOU SUBMITTED AN ORDER FORM BASED UPON THE APRIL 25, 2003 PROSPECTUS AND BEFORE YOU RECEIVED THIS PROSPECTUS, AND WISH TO WITHDRAW YOUR SUBSCRIPTION, YOU MAY DO SO WITHOUT PENALTY BY NOTIFYING THE SUBSCRIPTION AGENT IN WRITING BY 5:00 P.M., EASTERN TIME, ON JULY 25, 2003. IF YOU DO NOT NOTIFY THE SUBSCRIPTION AGENT THAT YOU WISH TO WITHDRAW YOUR SUBSCRIPTION, YOU WILL CONTINUE TO BE A SUBSCRIBER FOR SHARES IN THE OFFERING AS REFLECTED IN THIS PROSPECTUS. SEE "THE OFFERING - WITHDRAWAL OF SUBSCRIPTIONS" AT PAGE 11.

### Subscription Agent

The name and address of the Subscription Agent are:

Friedman, Billings, Ramsey & Co., Inc.  
(Eagle Bancorp, Inc.)  
1001 Nineteenth Street, North  
Arlington, Virginia 22209

4

### Delivery of Order Forms

Your Order Form and payment must be received by the Subscription Agent before the expiration time. If you use the mail to submit your Order Form, we recommend that you use registered mail, return receipt requested. None of our directors, officers or employees are authorized to receive Order Forms or payment for shares.

### Use of proceeds

We intend to use the proceeds of the offering for general corporate purposes, including for contribution to EagleBank's capital, which will enable EagleBank to continue as a "well-capitalized" institution as our assets increase, allow us to pursue future growth opportunities through further expansion of our existing lending and investment activities, and possible branch expansion. A portion of the proceeds of the offering may be used to repay all or a portion of our borrowings under our line of credit. At June 20, 2003, we owed approximately \$8.6 million under our line of credit. The proceeds will also be available for financing possible acquisitions of other institutions or for investments in activities which are permitted for bank holding companies and financial holding companies. A portion of the proceeds of the offering will be used to fund a new subsidiary of

Edgar Filing: EAGLE BANCORP INC - Form 424B3

the Company organized to purchase an impaired loan from the Bank.

We have no definitive plans for any additional branches or for any acquisitions or investments, except that we are currently in discussions for a letter of intent relating to a location for a second branch in the District of Columbia. See "Use of Proceeds" at page 17.

Intentions of directors, executive officers and others

Directors and executive officers of Eagle Bancorp and their related parties have indicated that they intend to subscribe for at least 187,750

shares in the offering. See "The Offering - Intentions of Directors, Executive Officers and Others" at page 16. Our directors and executive officers currently beneficially own approximately 11% of the outstanding shares, and we expect them to own at least 10.2% of the shares following completion of the offering, assuming 2,040,816 shares are sold.

Documents incorporated by reference

Important information about us is incorporated into this prospectus by reference to documents we have filed with the Securities and Exchange Commission. See "Where You Can Find Additional Information About Eagle Bancorp And Documents Included With This Prospectus" at page 25.

5

EAGLE BANCORP, INC.  
7815 WOODMONT AVENUE  
BETHESDA, MARYLAND 20814  
(301) 986-1800

We are a growing, one-bank holding company headquartered in Bethesda, Maryland. We provide general commercial and consumer banking services through our wholly owned banking subsidiary, EagleBank, Bethesda, Maryland. We were organized in October 1997 to be the holding company for EagleBank.

EagleBank, our primary subsidiary, was organized as an independent, community-oriented, full-service alternative to the superregional financial institutions which dominate our primary market area. The cornerstone of our philosophy is to provide superior, personalized service to our customers. We focus on relationship banking, providing each customer with a number of services, becoming familiar with and addressing customer needs in a proactive, personalized fashion.

EagleBank was organized and opened for business in July 1998. At March

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

31, 2003, we had consolidated assets of \$350.4 million, deposits of \$278.9 million, and shareholders' equity of \$20.9 million. See "Selected Consolidated Financial Data" at page 7, and the consolidated financial statements included as a part of this prospectus.

We offer full commercial banking services to our business and professional clients as well as complete consumer banking services to individuals living and/or working in the service area. We emphasize providing commercial banking services to sole proprietorships, small and medium-sized businesses, partnerships, corporations, non-profit organizations and associations, and investors living and working in and near our primary service area.

A full range of retail banking services are offered to accommodate the individual needs of both corporate customers as well as the community we serve. These services include the usual deposit functions of commercial banks, including business and personal checking accounts, "NOW" accounts and savings accounts, business, construction, and commercial loans, equipment leasing, residential mortgages and consumer loans and cash management services. We have developed significant expertise and commitment as an SBA lender, have been designated a Preferred Lender, and are one of the largest SBA lenders, in dollar volume, in the Washington metropolitan area.

EagleBank is a Maryland chartered bank which is a member of the Federal Reserve System, and its deposits are insured by the Bank Insurance Fund of the Federal Deposit Insurance Corporation.

Our service areas are Montgomery County, Maryland, and the Washington D.C. metropolitan area. We operate a total of five banking offices in Maryland, located in Bethesda, Gaithersburg, Rockville and two in Silver Spring, Maryland, and one office in the District of Columbia.

6

### SELECTED CONSOLIDATED FINANCIAL DATA

The following table shows selected historical consolidated financial data for Eagle Bancorp. You should read it together with the historical consolidated financial information contained in the consolidated financial statements for the year ended December 31, 2002 and for the three months ended March 31, 2003 included with and incorporated by reference in this prospectus and with the other information provided in this prospectus. Information for the three month periods ended March 31, 2003 and 2002 is derived from unaudited interim financial statements and includes, in the opinion of management, all adjustments, consisting of only normal recurring adjustments, necessary to present fairly the data for such period. The Company was a development stage company, without significant assets or any operations other than those related to organization, from October 28, 1997 to June 22, 1998, and the Bank did not open for business until July 20, 1998. Therefore, financial information for 1998 does not represent a full year of banking operations. The results of operations for the three month period ended March 31, 2003 do not necessarily indicate the results which may be expected for any future period or for the full year.

Three Months Ended  
March 31,

Year Ende



Edgar Filing: EAGLE BANCORP INC - Form 424B3

|   | 2003       | 2002       | 2002       | 2001       | 2000       |
|---|------------|------------|------------|------------|------------|
| (dollars in thousands, except per share data) |            |            |            |            |            |
| SELECTED BALANCES - AT PERIOD END             |            |            |            |            |            |
| Total assets                                  | \$ 350,370 | \$ 262,352 | \$ 347,829 | \$ 236,833 | \$ 177,110 |
| Total stockholders' equity                    | 20,866     | 17,322     | 20,028     | 17,132     | 14,110     |
| Total loans (net)                             | 236,690    | 195,116    | 234,094    | 180,145    | 140,110    |
| Total deposits                                | 278,909    | 218,166    | 278,434    | 195,688    | 140,110    |

SUMMARY RESULTS OF OPERATIONS

|   |          |          |           |           |           |
|---|----------|----------|-----------|-----------|-----------|
| Interest income                                       | \$ 4,466 | \$ 3,689 | \$ 16,661 | \$ 14,121 | \$ 10,110 |
| Interest expense                                      | 1,075    | 1,256    | 5,170     | 5,998     | 4,110     |
| Net interest income                                   | 3,391    | 2,433    | 11,491    | 8,123     | 6,000     |
| Provision for credit losses                           | 224      | 280      | 843       | 979       | 1,110     |
| Net interest income after provision for credit losses | 3,167    | 2,153    | 10,648    | 7,144     | 4,890     |
| Noninterest income                                    | 873      | 299      | 2,160     | 1,324     | 1,110     |
| Noninterest expense                                   | 2,465    | 1,893    | 8,583     | 6,445     | 5,110     |
| Income (loss) before taxes                            | 1,575    | 559      | 4,225     | 2,023     | 1,110     |
| Income tax expense (benefit)                          | 592      | 190      | 1,558     | 269       | 110       |
| Net income (loss)                                     | \$ 983   | \$ 369   | \$ 2,667  | \$ 1,754  | \$ 1,000  |

PER SHARE DATA (1)

|                            |         |         |         |         |         |
|----------------------------|---------|---------|---------|---------|---------|
| Net income (loss), basic   | \$ 0.34 | \$ 0.13 | \$ 0.92 | \$ 0.61 | \$ 0.40 |
| Net income (loss), diluted | 0.32    | 0.12    | 0.86    | 0.58    | 0.38    |
| Book value                 | 7.20    | 5.98    | 6.91    | 5.92    | 5.11    |

GROWTH AND SIGNIFICANT RATIOS (2)

|                                  |         |          |        |        |        |
|----------------------------------|---------|----------|--------|--------|--------|
| % Change in net income           | 166.40% | (23.44)% | 52.05% | 65.78% | 10.11% |
| % Change in assets               | 33.55%  | 43.71%   | 46.87% | 44.34% | 10.11% |
| % Change in net loans            | 21.31%  | 47.86%   | 29.95% | 54.53% | 10.11% |
| % Change in deposits             | 27.84%  | 41.87%   | 42.22% | 44.04% | 10.11% |
| Return on average assets         | 1.16%   | 0.60%    | 0.91%  | 0.88%  | 0.88%  |
| Return on average equity         | 19.14%  | 8.52%    | 14.51% | 10.56% | 10.11% |
| Average equity to average assets | 6.08%   | 7.00%    | 6.28%  | 8.36%  | 10.11% |
| Efficiency ratio (3)             | 57.81%  | 69.29%   | 62.87% | 68.22% | 10.11% |

(1) Adjusted for all periods presented giving retroactive effect to the five for four stock split in the form of a 25% stock dividend paid on March 31, 2000, and a seven for five stock split in the form of a 40% stock dividend paid on June 15, 2001.

(2) Percentage changes shown for the three month periods represent change as compared to the same period in the preceding fiscal year. Other ratios are annualized for the three month periods.

(3) Computed by dividing noninterest expense by the sum of net interest income and noninterest income. Comparison of our efficiency ratio with those of other companies may not be possible, because other companies may calculate the efficiency ratio differently.

RISK FACTORS

An investment in the common stock involves various risks. You should carefully consider the risk factors listed below. These risk factors may cause our future earnings to be lower or our financial condition to be less favorable than we expect. In addition, other risks of which we are not aware, or which we do not believe are material, may cause our earnings to be lower, or hurt our future financial condition. You should read this section together with the other information in this prospectus.

ALTHOUGH THE COMMON STOCK IS LISTED ON THE NASDAQ SMALLCAP MARKET, TRADING IN THE COMMON STOCK HAS BEEN SPORADIC AND VOLUME HAS BEEN LIGHT. AS A RESULT, SHAREHOLDERS MAY NOT BE ABLE TO QUICKLY AND EASILY SELL THEIR COMMON STOCK.

Although our common stock is listed for trading on the Nasdaq SmallCap Market, and a number of brokers offer to make a market in the common stock on a regular basis, trading volume to date has been limited, averaging only approximately 1,100 shares per day over the past year, and there can be no assurance that an active and liquid market for the common stock will develop. As a result, even though there is no holding period required for shares purchased in the offering, shareholders may find it difficult to sell a significant number of shares at the prevailing market price.

NO BROKERAGE FIRM OR INVESTMENT BANK HAS AGREED TO PURCHASE ANY OF THE COMMON STOCK AND WE MAY NOT BE ABLE TO SELL ALL OF THE SHARES WE ARE ATTEMPTING TO SELL IN THE OFFERING. OUR POTENTIAL GROWTH AND PROFITS MAY BE ADVERSELY AFFECTED IF LESS THAN ALL OF THE OFFERED SHARES ARE SOLD.

We are selling the common stock directly, through the efforts of our directors and executive officers, with the limited assistance of a registered broker-dealer for the purpose of compliance with the securities laws of the jurisdictions in which we are offering the shares. No broker-dealer who assists in the offering has any obligation to purchase, or find purchasers for, any shares of common stock. See "The Offering - Manner of Distribution" at page 14.

There can be no assurance that any particular number of shares will be sold. If less than all of the shares offered are sold, we will have less capital to fund future operations and growth, which could result in restricted or slower growth, slower expansion of activities, and lower shareholder returns. See "The Offering" at page 11.

WE HAVE NO CURRENT PLANS TO PAY CASH DIVIDENDS.

EagleBank is our principal revenue producing operation. As a result, the ability to pay cash dividends to shareholders largely depends on receiving dividends from EagleBank. The amount of dividends that EagleBank may pay is limited by state and federal laws and regulations. Even if we have earnings in an amount sufficient to pay cash dividends, the Board currently intends to retain earnings for the purpose of financing growth. See "Market for Common Stock and Dividends" at page 22.

MANAGEMENT WILL HAVE BROAD DISCRETION IN ALLOCATING THE PROCEEDS OF THE OFFERING.

Subject to requirements of safe and sound banking practices and federal

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

law and regulations limiting the activities in which banks and bank holding companies may engage, our management and Board of Directors will have substantial discretion in determining the use of offering proceeds. The discretion of the Board of Directors and management to allocate the proceeds of the offering may result in the use of the proceeds for non-banking activities permitted for bank holding companies or financial holding companies which are not specifically identified in this prospectus.

CONSUMMATION OF THE OFFERING IS NOT SUBJECT TO THE RECEIPT OF SUBSCRIPTIONS FOR A MINIMUM NUMBER OF SHARES. SUBSCRIBERS WILL BE REQUIRED TO PURCHASE SHARES EVEN IF LESS THAN ALL OF THE SHARES OFFERED ARE SOLD.

There is no minimum number of shares that must be sold in the offering. Subscribers may not revoke their subscriptions. The offering may be completed even if substantially less than the total number of shares offered is sold. If this happens, our capital would not be increased to the extent it would be if all of the shares being offered were sold. We intend to accept subscriptions even if the offering has not been fully subscribed. See "The Offering" at page 11. Notwithstanding, if you submitted an Order Form based upon the April 25, 2003 prospectus and wish to withdraw your subscription, you may do so without penalty by notifying the Subscription Agent in writing by July 25, 2003. See "The Offering - Withdrawal of Subscriptions" at page 11.

8

DIRECTORS AND OFFICERS OF EAGLE BANCORP ARE EXPECTED TO OWN AT LEAST 10.2% OF THE OUTSTANDING COMMON STOCK AFTER THE OFFERING. DIRECTORS OF EAGLEBANK WHO ARE NOT DIRECTORS OF EAGLE BANCORP CURRENTLY OWN SHARES REPRESENTING APPROXIMATELY 9.5% OF THE OUTSTANDING SHARES, AND MAY PURCHASE ADDITIONAL SHARES IN THE OFFERING. AS A RESULT OF THEIR COMBINED OWNERSHIP, THEY COULD MAKE IT MORE DIFFICULT TO OBTAIN APPROVAL FOR SOME MATTERS SUBMITTED TO SHAREHOLDER VOTE, INCLUDING ACQUISITIONS. THE RESULTS OF THE VOTE MAY BE CONTRARY TO THE DESIRES OR INTERESTS OF THE PUBLIC SHAREHOLDERS.

Following completion of the offering, our directors and executive officers and their affiliates and directors of EagleBank will own at least 19.7% of the outstanding common stock, assuming that they purchase shares in the offering as currently expected, assuming the sale of 2,040,816 shares, and excluding potential purchases in the offering by directors of EagleBank. These persons may purchase a greater or lesser number of shares than expected in the offering.

By voting against a proposal submitted to shareholders, the directors and officers, as a group, may be able to make approval more difficult for proposals requiring the vote of shareholders (such as some mergers, share exchanges, asset sales, and amendments to the Articles of Incorporation). See "Share Ownership of Management and Five Percent Beneficial Owners" at page 21, and "Description of Our Capital Stock - Selected Provisions of the Articles of

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

Incorporation and Maryland Law" at page 24.

OUR LEVEL OF ASSETS AND EARNINGS MAY NOT CONTINUE TO GROW AS RAPIDLY AS THEY HAVE IN THE PAST FEW YEARS.

Since opening for business in 1998, our asset level has increased rapidly, including a 46.87% increase in 2002. Since 2000, the first full year for which we achieved profitability, our earnings have increased at an average annual rate of 58.91%, including a 52.05% increase in 2002. We cannot assure you that we will continue to achieve comparable results in future years. Loan and deposit growth were below historic levels for the first quarter of 2003. As our asset size and earnings increase, it may become more difficult to achieve high rates of increase in assets and earnings. Additionally, it may become more difficult to achieve continued improvements in our expense levels and efficiency ratio. We may not be able to immediately invest all of the capital provided by the offering in loans. Investment of the offering proceeds in securities until we are able to deploy the proceeds in loans generally will provide lower margins than we earn on loans, potentially adversely impacting shareholder returns. Further, we may not be able to maintain the relatively low levels of nonperforming assets that we have experienced. Declines in the rate of growth of income or assets, and increases in operating expenses or nonperforming assets may have an adverse impact on the value of the common stock.

THE BOOK VALUE OF A SHARE OF COMMON STOCK AFTER THE OFFERING WILL BE LOWER THAN THE PRICE PAID FOR SHARES IN THE OFFERING.

If all 2,040,816 of the offered shares were sold, the pro forma book value per share at March 31, 2003, would have been \$9.23 per share. The post-offering book value would be less than the offering price of \$12.25 per share. Investors in the offering would experience dilution of \$3.02, or 24.7%, per share, calculated on the basis of the difference between the \$12.25 offering price and pro forma book value. See "Dilution" at page 18.

A SUBSTANTIAL PORTION OF OUR LOANS ARE REAL ESTATE RELATED LOANS IN THE WASHINGTON DC METROPOLITAN AREA, AND SUBSTANTIALLY ALL OF OUR LOANS ARE MADE TO BORROWERS IN THAT AREA. ADVERSE CHANGES IN THE REAL ESTATE MARKET OR ECONOMY IN THIS AREA COULD LEAD TO HIGHER LEVELS OF PROBLEM LOANS AND CHARGE-OFFS, AND ADVERSELY AFFECT OUR EARNINGS AND FINANCIAL CONDITION.

We have a substantial amount of loans secured by real estate in the Washington DC metropolitan area as collateral, and substantially all of our loans are to borrowers in that area. At March 31, 2003, 49.4% of our loans were commercial real estate loans and 9.7% were construction and land development loans. Additionally, 26.8% were commercial and industrial loans which are not secured by real estate. These concentrations expose us to the risk that adverse developments in the real estate market, or in the general economic conditions in the metropolitan Washington DC market, could increase the levels of nonperforming loans and charge-offs, and reduce loan demand and deposit growth. In that event, we would likely experience lower earnings or losses. Additionally, if economic conditions in the area deteriorate, or there is significant volatility or weakness in the economy or any significant sector of the area's economy, our ability to develop our business relationships may be diminished, the quality and collectibility of our loans may be adversely affected, the value of collateral may decline and loan demand may be reduced.

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

### CAUTION ABOUT FORWARD LOOKING STATEMENTS

We make forward looking statements in this prospectus that are subject to risks and uncertainties. These forward looking statements include:

- o Statements of goals, intentions, and expectations as to future trends, plans, events, or results of operations and policies and regarding general economic conditions.
- o Estimates of risks and of future costs and benefits; and
- o Statements of the ability to achieve financial and other goals.

In some cases, forward looking statements can be identified by use of words such as "may," "will," "anticipates," "believes," "expects," "intends," "plans," "estimates," "potential," "continue," "could," "should," and similar words or phrases. These forward looking statements are subject to significant uncertainties because they are based upon or are affected by:

- o Management's estimates and projections of interest rates and interest rate policy, competitive factors, and other conditions which by their nature, are not susceptible to accurate forecast future interest rates and other economic conditions;
- o Future laws and regulations; and
- o A variety of other matters.

Because of these uncertainties and the assumptions on which the forward looking statements are based, actual future operations and results in the future may differ materially from those indicated herein. Readers are cautioned against placing undue reliance on any such forward looking statements. We do not undertake to update any forward looking statements to reflect occurrences or events that may not have been anticipated as of the date of such statements. In addition, our past results of operations do not necessarily indicate future results.

10

### THE OFFERING

**Securities Offered.** We are offering to sell up to 2,040,816 newly issued shares of our common stock at \$12.25 per share. We reserve the right to increase the number of shares sold in the offering by an additional 408,163 shares, to a total of 2,448,979 shares. This represents an increase of 1,306,122 shares, or more than 100%, in the size of the offering from the prospectus dated April 25, 2003. There can be no assurance that we will sell any or all of the additional shares.

**Minimum Subscription.** The minimum number of shares for which you must subscribe is 100, for an investment of \$1,225. We may, however, permit smaller subscriptions in our discretion.

**No Minimum Offering.** There is no minimum aggregate number of shares

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

that must be sold in the offering. The offering will be completed if any valid subscriptions are received, unless the Board of Directors has terminated the offering in its entirety. While the directors and executive officers of Eagle Bancorp and EagleBank intend to purchase shares in the offering, they are not obligated to purchase any minimum number of shares. See "The Offering - Intentions of Directors, Executive Officers and Others" at page 16.

Expiration Time. Subscriptions to purchase shares in the offering must be received no later than 5:00 p.m., Bethesda, Maryland time, on Friday, July 11, 2003, unless we terminate the offering earlier or extend it. We may terminate the offering at any time prior to July 11, 2003, or extend the termination date without notice. Under no circumstances will we extend the offering beyond Friday, August 29, 2003 without resoliciting subscriptions. See "The Offering - Procedure for Subscribing to Common Stock" at page 12.

Withdrawal of Subscriptions. If you submitted an Order Form based upon the April 25, 2003 prospectus and before you received this prospectus, and wish to withdraw your subscription, you may do so by notifying the Subscription Agent in writing by 5:00 P.M., eastern time, on July 25, 2003. If you do not notify the Subscription Agent that you wish to withdraw your subscription, you will continue to be a subscriber for shares in the offering as reflected in this prospectus.

If you notify the Subscription Agent before the deadline that you wish to withdraw your subscription, your funds will be promptly returned, without interest, deduction or penalty. You may send your notice to the Subscription Agent at:

Friedman, Billings, Ramsey, & Co., Inc  
(Eagle Bancorp, Inc. - Withdrawal)  
1001 Nineteenth Street, North  
Arlington, Virginia 22209  
Fax: (703) 312-9698

Allocation of Shares in the Offering. We reserve the right, in the exercise of our sole discretion, to accept or reject, in whole or in part, any subscription in the offering, WHETHER OR NOT THE OFFERING IS OVERSUBSCRIBED. In making our determinations as to whether to accept a subscription and the number of shares to allocate to any subscriber, we may take into account any factors we deem appropriate, including but not limited to:

- o the subscriber's existing beneficial ownership of shares of our common stock, as reflected on our shareholder list or materials provided to us with the Order Form,
- o the subscriber's status as an employee or customer of Eagle Bancorp or EagleBank,
- o a subscriber's potential to do business with, or to direct customers to, EagleBank,
- o the order in which subscriptions are received,
- o a subscriber's intentions with respect to the future direction of the company,
- o our desire to have a broad distribution of stock ownership, and
- o legal or regulatory restrictions.

We intend to consider the following persons to be beneficial owners of shares:

- o beneficiaries of an IRA, SEP-IRA or other retirement accounts established for an individual, which is a shareholder of record,
- o the settlor and beneficiaries of a revocable trust which is a shareholder of record,
- o the beneficiaries of an irrevocable trust which is a shareholder of record,
- o the non institutional custodian of shares held for the benefit of a minor, and
- o the individual equity owners of closely held corporations, partnerships or other entities.

IF YOU WANT YOUR BENEFICIAL OWNERSHIP TO BE CONSIDERED WHEN WE ALLOCATE SHARES IN THE OFFERING, YOU MUST ADVISE US OF THE NUMBER OF SHARES YOU BENEFICIALLY OWN, HOW YOU OWN THEM AND PROVIDE US WITH APPROPRIATE DOCUMENTATION SUPPORTING SUCH OWNERSHIP, SUCH AS A LETTER ON YOUR BANK OR BROKER'S LETTERHEAD, APPROPRIATE PAGES OF A TRUST DOCUMENT, AND/OR A COPY OF A RECENT ACCOUNT STATEMENT SHOWING YOUR OWNERSHIP. If you send an account statement, you should thoroughly cross out any information which you do not want us to have. If you do not provide this information, or if we are not satisfied in our sole discretion with the documentation you provide, we may reject your subscription or may allocate fewer shares to you.

Generally, we will be more likely to allocate shares to existing shareholders, but allocation of shares in the offering is in our sole discretion, and we may allocate shares to non-shareholders when existing shareholders do not receive all or any of the shares they subscribe for, even where all shares are not subscribed for. We will have no liability to any person for failure to permit participation for any reason in the offering, for failure to notify any person about the opportunity to participate, for the failure to allocate a specific number of shares to any person, or incorrect determinations of beneficial ownership or other facts which may affect our allocation determinations. IF YOU SUBSCRIBE FOR SHARES THROUGH A BROKER OR OTHER NOMINEE, AND YOUR BROKER OR NOMINEE DOES NOT IDENTIFY YOU IN THE SUBSCRIPTION DOCUMENTS, WE MAY NOT ALLOCATE ANY SHARES TO YOUR SUBSCRIPTION, HOWEVER, IT IS NOT AN ABSOLUTE REQUIREMENT THAT YOU IDENTIFY YOURSELF IN ORDER TO SUBMIT A SUBSCRIPTION.

Factors which may cause us not to allocate shares to a subscription include, but are not necessarily limited to:

- o anonymity of the subscriber;
- o subscribers who management perceives may not have the same goals for Eagle Bancorp and EagleBank as the Board of Directors and shareholders, or who may be disruptive to Eagle Bancorp's development and its business plan; and
- o regulatory approval requirements which are not satisfied at the conclusion of the offering.

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

As a community banking institution still in our initial years of growth and development, we hope to focus our shareholder base on those who have a connection to and interest in the development of the communities in which we operate. We believe that the best interests of Eagle Bancorp, our shareholders and the communities we serve are best served by having a shareholder base largely comprised of people with a connection with the community, be it a family, residence or business connection. Such shareholders can be a valuable source of business and referrals, and we believe, generally are also more likely to have a long term perspective, enabling us to focus on solid long term growth and profitability. Where we do not know who a subscriber is, or where we perceive that an identified subscriber is not supportive of our community banking principles and long term growth, we may elect not to sell shares to such persons, even though it may mean foregoing additional capital.

### PROCEDURE FOR SUBSCRIBING FOR COMMON STOCK IN THE OFFERING

Order Form. If you want to subscribe for shares in the offering, you must deliver a properly completed and executed Order Form to the Subscription Agent, prior to the expiration time, together with payment in full of the offering price for all shares of common stock for which you wish to subscribe.

If you want us to consider your existing beneficial ownership of shares not registered in your name in making allocation decisions, you or your broker must provide us with additional information as discussed under the caption "Allocation of Shares in the Offering" at page 11.

Prior Subscriptions. If you submitted an Order Form based on the April 25, 2003 prospectus, you do not need to do anything to confirm your subscription. You may submit a new Order Form to subscribe for additional shares. IF YOU SUBMITTED AN ORDER FORM BASED UPON THE APRIL 25, 2003 PROSPECTUS AND WISH TO WITHDRAW YOUR SUBSCRIPTION, YOU MAY DO SO WITHOUT PENALTY BY

12

NOTIFYING THE SUBSCRIPTION AGENT IN WRITING BY 5:00 P.M., EASTERN TIME, ON JULY 25, 2003. IF YOU DO NOT NOTIFY THE SUBSCRIPTION AGENT THAT YOU WISH TO WITHDRAW YOUR SUBSCRIPTION, YOU WILL CONTINUE TO BE A SUBSCRIBER FOR SHARES IN THE OFFERING AS REFLECTED IN THIS PROSPECTUS. SEE "THE OFFERING - WITHDRAWAL OF SUBSCRIPTIONS" AT PAGE 11.

Manner of Payment. Payment in full must be by:

- (a) check or bank draft drawn upon a U.S. bank; or
- (b) postal, telegraphic or express money order,

in either case, payable to "Eagle Bancorp, Inc. Escrow Account"; or

- (c) by wire transfer to an account designated by us. If you wish to make payment by wire transfer, please contact the Subscription Agent for instructions.

Payment of the offering price will be deemed to have been received only upon:



## Edgar Filing: EAGLE BANCORP INC - Form 424B3

- (a) clearance of any uncertified check;
- (b) receipt of any certified check or bank draft drawn upon a U.S. bank or of any postal, telegraphic or express money order; or
- (c) receipt of good funds in the Eagle Bancorp, Inc. Escrow Account.

If you are paying by uncertified personal check, please note that the check may take at least five business days to clear. If you wish to pay the offering price by means of uncertified personal check, we urge you to make payment sufficiently before the end of the offering to ensure that such payment is received and clears before the end of the offering. All funds received in payment of the subscription price will be deposited in the Eagle Bancorp, Inc. Escrow Account and, until closing of the offering, will be invested at the direction of Eagle Bancorp.

The address to which subscription agreements and payment of the offering price, AND NOTICES OF WITHDRAWAL OF SUBSCRIPTIONS, should be delivered is:

Friedman, Billings, Ramsey, & Co., Inc  
(Eagle Bancorp, Inc.)  
1001 Nineteenth Street, North  
Arlington, Virginia 22209

DELIVERY TO AN ADDRESS OR IN A MANNER OTHER THAN THOSE INDICATED ABOVE DOES NOT CONSTITUTE GOOD DELIVERY TO THE SUBSCRIPTION AGENT. None of our directors, officers or employees is authorized to accept any Order Form or subscription payment.

If the amount you send with your subscription is insufficient to purchase the number of shares that you indicate are being subscribed for, or if you do not specify the number of shares to be purchased, then we will treat your subscription as one to purchase shares to the full extent of the payment sent. If the amount you send with your subscription exceeds the amount necessary to purchase the number of shares that you indicate are being subscribed for, then we will treat your subscription as one to purchase shares to the full extent of the excess payment sent.

FAILURE TO INCLUDE THE FULL OFFERING PRICE WITH YOUR ORDER FORM MAY CAUSE US TO REJECT YOUR SUBSCRIPTION.

The method of delivery of subscription agreements and payment of the offering price will be at your election and risk. If you send your subscription by mail, we recommend that you use registered mail, return receipt requested, and that you allow a sufficient number of days to ensure delivery and clearance of payment prior to the termination date. You will be required to pay the additional postage costs relating to registered mail.

We will decide all questions concerning the timeliness, validity, form and eligibility of Order Forms received, and our decisions will be final and binding. We may, in our sole discretion, waive any defect or irregularity, or permit a defect or irregularity to be corrected within such time as we may determine, or reject the purported subscription. Order Forms will not be deemed to have been received or accepted until all irregularities have been waived or

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

cured within such time as we determine in our sole discretion. Neither Eagle Bancorp, EagleBank, nor the Subscription Agent or any other broker or dealer participating in the offering, will be under any duty to give a subscriber notice of any defect or irregularity in the submission of Order Forms or incur any liability for failure to give such notification. Neither Eagle Bancorp, EagleBank, nor the Subscription Agent or any other broker or dealer participating in the offering will have any liability or obligation to any person as a result of a decision to not permit a person to participate in the offering or as a result of a decision regarding the allocation of shares or a determination regarding beneficial ownership of shares.

SUBSCRIPTIONS FOR COMMON STOCK MAY NOT BE REVOKED BY SUBSCRIBERS. NOTWITHSTANDING, IF YOU SUBMITTED AN ORDER FORM BASED UPON THE APRIL 25, 2003 PROSPECTUS AND WISH TO WITHDRAW YOUR SUBSCRIPTION, YOU MAY DO SO WITHOUT PENALTY BY NOTIFYING THE SUBSCRIPTION AGENT IN WRITING BY 5:00 P.M., EASTERN TIME, ON JULY 25, 2003. IF YOU DO NOT NOTIFY THE SUBSCRIPTION AGENT THAT YOU WISH TO WITHDRAW YOUR SUBSCRIPTION, YOU WILL CONTINUE TO BE A SUBSCRIBER FOR SHARES IN THE OFFERING AS REFLECTED IN THIS PROSPECTUS. SEE "THE OFFERING - WITHDRAWAL OF SUBSCRIPTIONS" AT PAGE 11.

### ESCROW ACCOUNT; RELEASE OF FUNDS; NO INTEREST ON SUBSCRIPTION FUNDS

All funds received in payment of the offering price will be promptly deposited into an escrow account at Virginia Commerce Bank, Arlington, Virginia subject to the control of any two of the Chairman, President and Chief Financial Officer of Eagle Bancorp together with an authorized officer of the Subscription Agent, until acceptance of the subscriptions to which funds relate, rejection of a subscription, or termination of the offering. Funds in the escrow account will be invested in short-term obligations of the United States government, or other investments permitted under SEC rules. Subscription funds will be released to us from the escrow account only upon receipt by the escrow agent of the certification that subscriptions relating to such funds have been accepted and that shares of common stock will be issued to subscribers in respect of such subscriptions. We may elect not to accept any subscriptions until the expiration of the offering period and until we have made all allocation decisions, although we reserve the right to accept any or all subscriptions at any time.

No interest will be paid to subscribers on subscription funds, even if the offering is terminated in its entirety or an individual subscription is rejected. We will keep earnings on funds in the escrow account whether or not the offering is consummated. By submitting a subscription, you will forego interest you otherwise could have earned on the funds for the period during which your funds are held in escrow. We will, however, pay interest to the extent that law, regulation or administrative policy of an investor's state of residence specifically requires in the event that the offering is not completed. Prior to the time the offering is completed or terminated, we will be entitled to request, from time to time, that the escrow agent distribute accrued earnings on the escrowed funds to us for general corporate purposes.

### MANNER OF DISTRIBUTION

The offering is not being underwritten by a broker-dealer or any other person or entity. Our directors and executive officers will have the primary responsibility for identifying prospective subscribers in the offering. These identifications will be based on a director's or officer's preexisting personal knowledge of such persons, or interest which such persons have previously expressed in Eagle Bancorp and its securities as a result of their personal or business relationship with the individual directors or officers. Directors and officers will also answer investor questions about us, to the extent that the broker-dealer we have retained is unable to fully respond to them. None of our

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

directors, executive officers or employees has been authorized by us to make any recommendation as to whether a prospective investor should subscribe for common stock, whether an investment in the common stock is suitable for a prospective investor or to provide any investment advice. None of the directors and executive officers will receive compensation related to their services in connection with the offering.

We have retained Friedman, Billings, Ramsey & Co., Inc., a registered broker-dealer, to provide limited assistance to us in order to effect sales of shares in compliance with the securities laws of the jurisdictions in which the shares are being offered. To the extent that we seek to offer shares in jurisdictions in which Friedman, Billings is not registered and cannot become registered in a timely fashion, we may effect sales through another registered broker-dealer. Friedman, Billings will receive Order Forms and checks or other

14

instruments in payment of the cost of subscriptions. Executed Order Forms will be promptly forwarded to us. Subscription funds will be forwarded to the escrow agent by noon of the business day following receipt. Neither Friedman, Billings, Ramsey & Co., Inc. nor any other broker-dealer who assists us in the offering, nor any other person, has any obligation to purchase any of the shares being offered. No broker-dealer who assists us in the offering, including Friedman, Billings, will thereby make any independent assessment of the information in this prospectus, or determine the value of the common stock or the reasonableness of the offering price. Friedman, Billings will receive \$55,000 for its services in connection with the offering which will be paid only if the offering is completed. Friedman, Billings will also receive reimbursement of its actual out-of-pocket expenses, which are not expected to exceed \$10,000, and legal expenses of up to \$15,000, whether or not the offering is completed.

No person is authorized to make statements about Eagle Bancorp unless the information is set forth in this prospectus or the documents included or incorporated in it, or to render investment advice. None of our directors and executive officers is registered as a securities broker or dealer under the federal or applicable state securities laws, other than possible registration under state laws as an issuer dealer pursuant to waivers of examination or other requirements for registration, nor are any of such persons affiliated with any broker or dealer. Because the activities of our directors and executive officers in the offering will be limited, as discussed above, to identifying prospective investors from among their personal contacts and responding to questions about the offering and Eagle Bancorp, they will not receive any compensation related to the sale of securities or for their activities in the offering, they will not provide investment advice or recommendations, and they are not regularly engaged in the offering or sale of securities for the account of others, we do not believe that such persons are in the business of either effecting securities transactions for others or buying and selling securities for their own account. As such, we believe that they are not required to register as brokers or dealers under the federal securities laws. In addition, the proposed activities of such directors and executive officers are generally exempted from registration pursuant to a specific safe-harbor provision under Rule 3a4-1 under the Securities Exchange Act of 1934. One of our directors, Mr. Dworken, may not be eligible for the safe harbor as a result of the court order to which he consented. We do not believe that his limited activities in the offering, which will consist primarily of identifying potential subscribers from his contacts, constitutes the business of effecting securities transactions which would require registration as a broker. Mr. Dworken, like other directors and executive officers, will not solicit persons who are not among his personal

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

and business contacts, and he will not receive any compensation related to the offering. Please refer to "Eagle Bancorp, Inc. - Directors and Executive Officers" at page 19 for additional information. Substantially similar exemptions from registration are available under applicable state securities laws. With respect to New Jersey residents, our directors and officers may only respond to questions regarding our business. They may not respond to questions about the offering, which must be directed to Friedman, Billings, the registered broker dealer assisting us in the offering.

To the extent that the activities of our directors and executive officers may be deemed to require registration as a "broker", the failure to do so could result in adverse consequences to the individuals involved or Eagle Bancorp. These consequences could include criminal or civil enforcement actions, including monetary fines or penalties, rescission of the sale of securities the sale of which was effected by unregistered brokers, and injunctions against future violations of the securities laws. Monetary penalties or rescission could have a material adverse effect on our financial results and capital position, and an injunction against future violations could make it more difficult or expensive for us to register or sell our securities, or raise capital, in the future, make it more difficult for a director or officer to participate in our affairs, could require a change of management or directors, or could result in additional regulatory actions from our banking regulators.

15

### DETERMINATION OF OFFERING PRICE

The offering price has been determined by the Board of Directors. Neither Friedman, Billings nor any other investment bank, broker or dealer participating in the offering has prepared an independent evaluation of the common stock or prepared any opinion or report as to the fairness of the offering price to Eagle Bancorp or its shareholders. In establishing the offering price, the Board of Directors considered various factors that it deemed relevant including among other things:

- o our current financial condition and operating performance as presented in our financial statements,
- o our regulatory status,
- o the recent market value of the common stock,
- o the number of shares sought to be issued,
- o the amount sought to be raised, and
- o the anticipated impact of the offering on the market price of the common stock.

THIS PROSPECTUS DOES NOT REPRESENT THE EXPRESSION OF AN OPINION OR A RECOMMENDATION BY EAGLE BANCORP, OR BY ITS BOARD OF DIRECTORS OR MANAGEMENT, AS TO WHETHER ANY PERSON SHOULD PURCHASE SHARES IN THE OFFERING, AND THEY HAVE NOT BEEN AUTHORIZED BY EAGLE BANCORP TO RENDER INVESTMENT ADVICE OR RECOMMENDATIONS. ANY DECISION TO INVEST IN THE COMMON STOCK MUST BE MADE BY EACH INVESTOR BASED UPON HIS OR HER OWN EVALUATION OF THE OFFERING IN THE CONTEXT OF HIS OR HER BEST

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

INTERESTS.

### INTENTIONS OF DIRECTORS, EXECUTIVE OFFICERS AND OTHERS

Our directors and executive officers and their related parties have indicated that they intend to subscribe for at least 187,750 shares of common stock in the offering, representing approximately 9.2% of the shares offered, excluding the oversubscription shares, and that they are purchasing such shares with the intent to hold the shares as an investment. These intentions do not include the intentions of directors of EagleBank, are not commitments, and could change based upon individual circumstances.

### REGULATORY LIMITATION

We will not be required to issue shares of common stock in the offering to any person who, in our judgment, would be required to obtain prior clearance or approval from any state or federal bank regulatory authority to own or control such shares if, at the expiration time, such clearance or approval has not been obtained or any required waiting period has not expired. Our determination as to whether clearance or approval is required will be final and binding.

### NONQUALIFIED STATES OR FOREIGN COUNTRIES

We have made a reasonable effort to comply with the securities laws of all states in the United States in which current shareholders reside. We will not provide subscription materials to any person who resides in any foreign country or in any state of the United States if we determine that compliance with the securities laws of such country or state would be impracticable, and we will not accept any subscriptions from subscribers located in those states or countries. Persons subscribing from states other than Maryland, Virginia, the District of Columbia, Pennsylvania, New York, New Jersey, Nevada and Florida must be existing holders of common stock and must be subscribing for additional shares in the same registration or capacity. Exceptions will be made only if an exemption from the registration requirements of applicable state law is available.

### RIGHT TO AMEND OR TERMINATE THE OFFERING

We expressly reserve the right to amend the terms and conditions of the offering. In the event of a material change to the terms of the offering, such as an extension of the offering period beyond the latest stated expiration date, an increase in the offering price following distribution of a final prospectus, or a further increase in the size of the offering of more than 20%, we will file an amendment to the registration statement, of which this prospectus is a part, and may resolicit subscribers. In the event of such a resolicitation, proceeds received will be returned promptly to any subscriber who desires to withdraw their subscription. We expressly reserve the right, at any time prior to delivery of shares of common stock offered hereby, to terminate the offering if

the offering is prohibited by law or regulation or if the Board of Directors concludes, in its sole judgment, that it is not in the best interests of Eagle Bancorp to complete the offering under the circumstances. We may terminate the offering by giving oral or written notice to the Subscription Agent and making a

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

public announcement. If the offering is terminated, all funds received will be promptly refunded, without interest, except that if the offering is not completed we will pay interest to the extent that law, regulation or administrative policy of an investor's state of residence specifically requires.

### ISSUANCE OF COMMON STOCK

Certificates representing shares of common stock purchased in the offering will be delivered to purchasers as soon as practicable after the expiration of the right to withdraw subscriptions, and after all prorations and adjustments contemplated by the offering have been effected. No fractional shares will be issued in the offering.

### REQUESTS FOR ADDITIONAL INFORMATION

If you have questions or require additional information concerning the offering contact Friedman, Billings at (703) 312-9693.

### USE OF PROCEEDS

The proceeds of the offering will be available for contribution to the capital of EagleBank, for use in the bank's lending and investment activities and for branch expansion, and for EagleBank's general corporate purposes, for the reduction of the outstanding balance on our line of credit, which was approximately \$8.6 million at June 20, 2003, for acquisitions of other institutions or for investments by the holding company in activities which are permitted for bank holding companies or financial holding companies.

Contribution of capital to EagleBank will strengthen the bank's capital base and enable it to continue to maintain and exceed regulatory capital levels required for well capitalized status as our asset base grows, and will permit continued growth in levels of assets and loans through expansion of its existing lending and investment business and possible further branching or acquisitions. While there can be no assurance, we expect to continue to experience substantial growth, although not necessarily at the rates experienced over the past several years and prior to reaching our current asset level. As our assets increase, our need for capital increases proportionately, and we do not yet expect earnings to fully satisfy our capital needs. At March 31, 2003, EagleBank's total risk weighted capital ratio was 10.9%, slightly above the amount required for well capitalized status. In general, without raising additional capital, a bank can increase asset levels only by ten to twelve times the level of its earnings, depending on the nature of its asset mix. This offering will enable us to additional capital without the out-of-pocket costs, interest rate risk and potential regulatory scrutiny of further borrowings.

While we are always looking for additional branching opportunities and acquisitions, and are currently in discussions regarding a letter of intent for a lease for a new branch located in the District of Columbia, there are no definitive plans for any additional branches or acquisitions. There can be no assurance that we will establish additional branches, as to how much it will cost to develop and build out any new branch if a lease is successfully negotiated, that we will acquire another institution in whole or in part, , or that any new branch or acquisition will be successful or contribute to shareholder value. Our preliminary estimate of the cost of developing the branch site currently under discussion is approximately \$500,000. Although we plan to use the proceeds of the offering for the development and expansion of our existing businesses, or for entering new lines of business permitted for bank holding companies or financial holding companies, including possible investment in real estate investment entities, we have no definitive plans for any particular investments or the use of any particular amount of the proceeds of

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

the offering. Investors will rely on the discretion of our Board of Directors and management in determining the use of proceeds.

A portion of the proceeds of the offering, currently estimated at approximately \$20,000, along with borrowings of approximately \$500,000, will be used to fund a new subsidiary of Eagle Bancorp established to purchase from EagleBank an impaired loan secured by automobile leases and the related vehicles. The leases and vehicles collateralizing the loan are expected to be transferred to the subsidiary from the bankruptcy estate of the borrower. The sale of the loan to the new subsidiary is being made in an effort to facilitate more effective management of the leases. There can be no assurance that we will be able to successfully or profitably manage the leases, or that we will not be subject to additional liabilities as record owner of the leased vehicles, based upon the actions of the lessees.

17

Funds retained by the holding company as working capital will be available for future contribution to EagleBank as its capital needs require. Following reduction of the outstanding balance of the line of credit with proceeds of the offering, we will also be able to draw down the full amount of the line as EagleBank's or Eagle Bancorp's capital needs require. Retention of proceeds of the offering at the holding company level, rather than immediate contribution to EagleBank, is desirable not only in that it will enable us to take advantage of other investment opportunities that may arise, including participations in loans made by EagleBank, but it will prevent EagleBank from being considered overcapitalized, and having low return on equity, relative to its peer banks, during the period from the completion of the offering until the proceeds can be deployed. Such retention can minimize any impact on EagleBank's regulatory ratings and will enable the holding company to act as a source of strength to EagleBank.

The following table reflects the anticipated allocation of the net proceeds of the offering, after deducting estimated expenses of approximately \$275,000. The presentation assumes the sale of 2,040,816 shares in the offering at \$12.25 per share, for gross proceeds of \$24,999,996.

|  | Amount        | Percentage of<br>Proceeds (1) |
|--|---------------|-------------------------------|
|  |               |                               |
| Eagle Bancorp                                      |               |                               |
|  |               |                               |
| Net proceeds                                       | \$ 24,724,996 | 100%                          |
| Reduction of outstanding balance on line of credit | 8,550,000     | 34.58%                        |
| Capital contribution to EagleBank                  | 0             | 0%                            |
| Capital contribution to lease subsidiary           | 20,000        | 0.08%                         |
| Working capital(2)                                 | 16,154,996    | 65.34%                        |

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

EagleBank

-----  
 Proceeds of capital contributions by Eagle Bancorp 0 0%

- (1) Represents, in case of EagleBank, percentage of total net proceeds of offering.
- (2) Represents funds available for future contribution to EagleBank, investment in securities, loans, loan participations, for other corporate purposes, or for investment in other lines of business permitted for bank holding companies or financial holding companies.

### DILUTION

Dilution represents the difference between the amount per share paid by purchasers of common stock in the offering and the net tangible book value per share of common stock immediately after the offering. The tangible book value of Eagle Bancorp was approximately \$20.9 million at March 31, 2003, or \$7.20 per share. After adjusting for the receipt of the net proceeds of the sale of 2,040,816 shares of common stock in the offering at \$12.25 per share, the pro forma book value at March 31, 2003 would be approximately \$45.6 million, or \$9.23 per share. As the table below shows, this would represent an immediate dilution of \$3.02 per share to investors in the offering, based on the difference between pro forma book value and the offering price.

|   |          |
|---|----------|
| Offering price per share  | \$ 12.25 |
| Net tangible book value per share before<br>the offering                      | \$ 7.20  |
| Increase in net tangible book value per share<br>attributable to the offering | \$ 2.03  |
| Pro forma net tangible book value per share<br>after the offering             | \$ 9.23  |
|   | -----    |
| Dilution to investors in the offering, per share                              | \$ 3.02  |
|   | =====    |

18

If 2,448,979 shares of common stock were sold in the offering, then the pro forma tangible book value at March 31, 2003 would be approximately \$50.6 million, or \$9.46 per share, representing an immediate dilution of \$2.79 per share to new investors, based on the difference between pro forma book value and the offering price.

EAGLE BANCORP, INC.

Eagle Bancorp is a one-bank holding company headquartered in Bethesda,



## Edgar Filing: EAGLE BANCORP INC - Form 424B3

Maryland. We provide general commercial and consumer banking services through our wholly owned banking subsidiary, EagleBank, Bethesda, Maryland. Eagle Bancorp was organized under Maryland law in October 1997 to be the holding company for EagleBank. We were formed by a group of local businessmen and professionals with significant prior experience in community banking in the Metropolitan Washington D.C. market area, together with an experienced community bank senior management team.

EagleBank was organized and opened for business and became a wholly owned subsidiary of Eagle Bancorp in July 1998. At March 31, 2003, we had consolidated assets of \$350.4 million, deposits of \$278.9 million, and shareholders' equity of \$20.9 million. See "Selected Consolidated Financial Data" at page 6, and the consolidated financial statements included as a part of this prospectus. EagleBank is a Maryland chartered bank which is a member of the Federal Reserve System, and its deposits are insured by the Bank Insurance Fund of the Federal Deposit Insurance Corporation. As such, EagleBank is subject to supervision, regulation and periodic examination by our primary state and federal regulators, the Maryland Department of Financial Institutions and the Board of Governors of the Federal Reserve System, through the Federal Reserve Bank of Richmond. Eagle Bancorp is also subject to supervision, regulation and examination of the Board of Governors. For additional information on supervision and regulation of Eagle Bancorp and EagleBank, see "Supervision and Regulation" in our Annual Report on Form 10-K for the year ended December 31, 2002, included as part of, and incorporated by reference in, this prospectus.

EagleBank, our primary subsidiary, was organized as an independent, community-oriented, full-service alternative to the superregional financial institutions which dominate its primary market area. The cornerstone of our philosophy is to provide superior, personalized service to our customers. We focus on relationship banking, providing each customer with a number of services, becoming familiar with and addressing customer needs in a proactive, personalized fashion.

EagleBank offers full commercial banking services to its business and professional clients as well as complete consumer banking services to individuals living and/or working in the service area. We emphasize providing commercial banking services to sole proprietorships, small and medium-sized businesses, partnerships, corporations, non-profit organizations and associations, and investors living and working in and near our primary service area. A full range of retail banking services are offered to accommodate the individual needs of both corporate customers as well as the community we serve. These services include the usual deposit functions of commercial banks, including business and personal checking accounts, "NOW" accounts and savings accounts, business, construction, and commercial loans, residential mortgages and consumer loans and cash management services. We are an SBA Preferred Lender, and one of the largest SBA lenders, by dollar volume, in the Washington DC metropolitan area

EagleBank's primary service area is Montgomery County, Maryland, with a secondary market area in the Washington D.C. metropolitan area, particularly Washington D.C., Prince George's County in Maryland, and Arlington and Fairfax Counties in Virginia. EagleBank operates a total of five banking offices in Bethesda, Gaithersburg, Rockville and Silver Spring, Maryland, and one office in the District of Columbia.

Directors and Executive Officers.

Set forth below is information concerning our directors and executive officers. Except as otherwise indicated, the occupation listed has been such person's principal occupation for at least the last five years. Except for Mr. Ford, all of the directors of Eagle Bancorp are also directors of EagleBank.

Leonard L. Abel. Mr. Abel, 76, is Chairman of the Board of Directors of Eagle Bancorp, and has served in that position since its organization. Until retiring in 1993, Mr. Abel was partner-in-charge of the certified public accounting firm of Kershenbaum, Abel, Kernus and Wychulis, Rockville, Maryland with which he served for forty-five years. From October 1996, until resigning in September 1997, Mr. Abel was a member of the Board of Directors of F&M National Corporation (NYSE) and its wholly owned subsidiary, F&M Bank - Allegiance, Bethesda, Maryland, and prior to that time was Chairman of the Board of Allegiance Bank, N.A. (collectively with F&M Bank - Allegiance, "Allegiance") and its holding company Allegiance Banc Corporation, from their organization until their acquisition by F&M National Corporation ("F&M"). Mr. Abel was also Chairman of the Board of Directors of Central National Bank of Maryland from 1968 until its acquisition in 1986 by Citizens Bank of Maryland (now Sun Trust Banks, Inc.).

Dudley C. Dworken. Mr. Dworken, 53, has served as a director of Eagle Bancorp since August 1999. Mr. Dworken is the owner of Curtis Chevrolet-Geo, an automobile dealership in Washington, D.C. Mr. Dworken was a Director of Allegiance from 1987 until October 1997, and a director of Allegiance Banc Corporation from 1988 until its acquisition by F&M. In November 1998, Mr. Dworken consented to the entry of an order permanently enjoining him from violation of Section 10(b) of the Securities Exchange Act and Rule 10b-5 under that act. The order was issued in connection with an investigation of him in respect of trading by his uncle in the shares of Allegiance Banc Corporation during the period during which Allegiance Banc Corporation was involved in merger negotiations with F&M. Mr. Dworken is an active member of numerous community, business, charitable and educational institutions in the Washington D.C./Montgomery County area.

Eugene F. Ford, Sr. Mr. Ford, 73, has served as a director of Eagle Bancorp since its organization. Mr. Ford is engaged in the business of property management and development as Chairman of Mid-City Financial Corporation, an apartment developer, of which he was also president until 1995. He is Chairman of the Community Preservation and Development Corporation, a non-profit organization in the business of preserving public purpose housing complexes and providing social program support for residents thereof. Through his ownership of Mid-City Financial, Mr. Ford is the largest owner of assisted housing units in Maryland and the Washington metropolitan area. Mr. Ford has received numerous awards for his work in the housing development field.

Ronald D. Paul. Mr. Paul, 47, is President and Vice Chairman of the Board of Directors of Eagle Bancorp and Chairman of the Board of Directors of EagleBank, and has served in such positions since organization. Mr. Paul is President of Ronald D. Paul Companies and RDP Management, which are engaged in the business of real estate development and management activities. Mr. Paul is also active in private investments, including Chairman of Bethesda Investments, Inc., a private venture capital fund. Mr. Paul was a director of Allegiance from 1990 until September 1997, and a director of Allegiance Banc Corporation from 1990 until its acquisition by F&M, including serving as Vice Chairman of the Board of Directors from 1995. Mr. Paul is also active in various charitable organizations, including serving as Vice Chairman of the Board of Directors of the National Kidney Foundation from 1996 to 1997, and its Chairman from 2002 to 2003.

H. L. Ward. Mr. Ward, 56, has served as a director of Eagle Bancorp since March 1999 and of EagleBank since its organization. Mr. Ward, the President and Chief Executive Officer of EagleBank, was President and Chief

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

Executive Officer of Allegiance from December 1995 to October 1997. Prior to that time he served in various executive lending positions at Allegiance and its former sister bank Prince George's National Bank, including Executive Vice President - Chief Lending Officer, from 1992 to 1995. Mr. Ward has over 31 years of experience in the commercial banking and real estate development and finance industries.

Thomas D. Murphy. Mr. Murphy, 55, the Executive Vice President - Chief Operating Officer and a director of EagleBank, served at Allegiance from September 1994, including as Executive Vice President and Chief Operating Officer from December 1995 until November 1997. Prior to his service at Allegiance, he served in the same position at First Montgomery Bank from August 1991 until its acquisition by Sandy Spring National Bank of Maryland in December 1993, and he served as a Vice President of that organization until September 1994. Mr. Murphy has 31 years experience in the commercial banking industry.

Susan G. Riel. Ms. Riel, 53, Executive Vice President - Chief Operations Officer of EagleBank, previously served as Executive Vice President - Chief Operating Officer of Columbia First Bank, FSB from 1989 until that institution's acquisition by First Union Bancorp in 1995. Ms. Riel has over 25 years of experience in the commercial banking industry.

20

Wilmer L. Tinley, Jr. Mr. Tinley, 64, Executive Vice President and Chief Financial Officer of Eagle Bancorp and EagleBank since June 1998, operated his own tax, accounting and business services company from 1992 through 1998. Prior to that time, he served as the President and Chief Executive Officer of Montgomery National Bank (later Allegiance) from its organization in 1987 until 1992.

Martha Foulon-Tonat. Ms. Tonat, 47, Executive Vice President and Chief Lending Officer of EagleBank, served at Allegiance from January 1990 to December 1997. Her duties included being Senior Vice President and Chief Lending Officer. Prior to her service at Allegiance, Ms. Tonat served at various commercial banks in the area. She has over 21 years experience in the commercial banking industry.

### ADDITIONAL INFORMATION

For additional information regarding our business and finances, please refer to the Management's Discussion and Analysis and Consolidated Financial Statements included in the Annual Report on Form 10-K for the year ended December 31, 2002 and the Quarterly Report on Form 10-Q for the quarter ended March 31, 2003, included as a part of this prospectus, and to the documents listed in "Where You Can Find Additional Information About Eagle Bancorp and Documents Included With This Prospectus" which are incorporated by reference in this prospectus.

### SHARE OWNERSHIP OF MANAGEMENT AND FIVE PERCENT BENEFICIAL OWNERS

The following table sets forth information as of June 20, 2003 concerning the number and percentage of shares of the common stock beneficially owned by our directors and those executive officers whose compensation is required to be disclosed in our proxy statement, and by all of our directors and

Edgar Filing: EAGLE BANCORP INC - Form 424B3

executive officers as a group, as well as information regarding each other person known by us to own in excess of five percent of the outstanding common stock. Except as otherwise indicated, all shares are owned directly, and the named person possesses sole voting and sole investment power with respect to all such shares. Except as set forth below, we are not aware of any other person or persons who beneficially own in excess of five percent of the common stock. We are not aware of any arrangement which at a subsequent date may result in a change of control of Eagle Bancorp.

21

| Name   | Position   | Number o       |
|--|--|----------------|
| Leonard L. Abel  | Chairman of Board of Eagle Bancorp and<br>Director of EagleBank  | 130,5          |
| Dudley C. Dworken  | Director of Eagle Bancorp and<br>EagleBank   | 56,9           |
| Eugene F. Ford, Sr.  | Director of Eagle Bancorp  | 61,7           |
| Ronald D. Paul<br>4416 East West Highway<br>Bethesda, Maryland 20814               | Vice Chairman, President and Treasurer of<br>Eagle Bancorp; Chairman of Board<br>of EagleBank                              | 205,3          |
| H.L. Ward  | Executive Vice President and Director of<br>Eagle Bancorp; President, Chief Executive<br>Officer and Director of EagleBank | 46,8           |
| Thomas D. Murphy   | Executive Vice President, Chief Operating<br>Officer and Director of EagleBank   | 31,8           |
| Susan G. Riel  | Executive Vice President, Senior<br>Operations Officer of EagleBank  | 23,2           |
| Martha Foulon-Tonat  | Executive Vice President - Chief Lending<br>Officer of EagleBank   | 19,6           |
| All directors and executive<br>officers of Eagle Bancorp as<br>a group (9 persons) |  | 596,1<br>===== |

(1) Represents percentage of 2,910,074 shares issued and outstanding as of June 20, 2003, except with respect to individuals holding options exercisable within 60 days of that date, in which event, represents percentage of shares issued and outstanding plus the number of shares for which that person holds options exercisable within 60 days of June 20, 2003, and except with respect to all directors and executive officers of

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

Eagle Bancorp and Eagle Bancorp and EagleBank as groups, in which case represents percentage of shares issued and outstanding plus the number of shares for which those persons hold options exercisable within 60 days of June 20, 2003.

- (2) Includes warrants to purchase 43,750 shares of common stock.
- (3) Includes 43,750 shares held in a trust of which Mr. Dworken is beneficiary and options and warrants to purchase 12,851 shares of common stock.
- (4) Includes options and warrants to purchase 18,233 shares of Common Stock and 21,875 shares held by Mr. Ford's spouse.
- (5) Includes 113,750 shares held in trust for Mr. Paul's children. Includes options to purchase 83,151 shares of common stock.

22

- (6) Includes options to purchase 34,025 shares of common stock.
- (7) Includes options to purchase 30,400 shares of common stock. Also includes 400 shares held by his spouse for their minor child.
- (8) Includes options to purchase 18,900 shares of common stock.
- (9) Includes options to purchase 18,900 shares of common stock.
- (10) Includes options and warrants to purchase 277,710 shares of common stock.

23

### MARKET FOR COMMON STOCK AND DIVIDENDS

Market for Common Stock and Dividends. Our common stock is listed for trading on the Nasdaq SmallCap Market under the symbol "EGBN". To date, trading in the common stock has been sporadic and volume has been light. No assurance can be given that an active trading market will develop in the foreseeable future. The following table sets forth the high and low bid prices for the common stock during each calendar quarter during the last two fiscal years, and through March 31, 2003. These quotations reflect interdealer prices, without retail markup, markdown or commission, and may not represent actual transactions. These quotations do not necessarily reflect the intrinsic or market values of the common stock. Prices have been adjusted to reflect a seven for five stock split in the form of a 40% stock dividend paid as of June 15, 2001. As of June 20, 2003, there were 2,910,074 shares of common stock outstanding, held by approximately 943 total beneficial shareholders, including approximately 420 shareholders of record.

|         | 2003     |         | 2002     |         | 2001     |         |
|---------|----------|---------|----------|---------|----------|---------|
| Quarter | High Bid | Low Bid | High Bid | Low Bid | High Bid | Low Bid |
|         |          |         |          |         |          |         |

Edgar Filing: EAGLE BANCORP INC - Form 424B3

| First  | \$15.30 | \$13.42 | \$16.00 | \$10.65 | \$ 7.14 | \$ 5.71 |
|--------|---------|---------|---------|---------|---------|---------|
| Second |         |         | \$15.75 | \$14.55 | \$11.40 | \$ 6.07 |
| Third  |         |         | \$14.55 | \$11.25 | \$13.70 | \$10.26 |
| Fourth |         |         | \$13.66 | \$11.66 | \$12.50 | \$ 9.90 |

Dividends. We have not paid any cash dividends to date. In March 2000, we effected a five for four stock split in the form of a 25% stock dividend. In June 2001 we effected a seven for five stock split in the form of a 40% stock dividend. The payment of cash dividends will depend largely upon the ability of EagleBank, our sole operating subsidiary, to declare and pay dividends. EagleBank's ability to pay dividends will depend primarily upon its earnings, financial condition, and need for funds, as well as applicable governmental policies. Even if we have earnings in an amount sufficient to pay dividends, the Board of Directors may determine, and it is the present intention of the Board of Directors, to retain earnings for the purpose of funding growth.

Regulations of the Federal Reserve Board and Maryland law place limits on the amount of dividends EagleBank may pay without prior approval. Prior regulatory approval is required to pay dividends which exceed EagleBank's net profits for the current year plus its retained net profits for the preceding two calendar years, less required transfers to surplus. State and federal bank regulatory agencies also have authority to prohibit a bank from paying dividends if such payment is deemed to be an unsafe or unsound practice, and the Federal Reserve Board has the same authority over bank holding companies.

The Federal Reserve Board has established guidelines with respect to the maintenance of appropriate levels of capital by registered bank holding companies. Compliance with such standards, as presently in effect, or as they may be amended from time to time, could possibly limit the amount of dividends that we may pay in the future. In 1985, the Federal Reserve Board issued a policy statement on the payment of cash dividends by bank holding companies. In the statement, the Federal Reserve Board expressed its view that a holding company experiencing earnings weaknesses should not pay cash dividends exceeding its net income, or which could only be funded in ways that weaken the holding company's financial health, such as by borrowing. As a depository institution, the deposits of which are insured by the FDIC, EagleBank may not pay dividends or distribute any of its capital assets while it remains in default on any assessment due the FDIC. EagleBank currently is not in default under any of its obligations to the FDIC.

DESCRIPTION OF OUR CAPITAL STOCK

Eagle Bancorp's authorized capital consists of 20,000,000 shares of common stock, \$.01 par value, and 1,000,000 shares of undesignated preferred stock, \$.01 par value. As of June 20, 2003, there were 2,910,074 shares of common stock outstanding and no shares of preferred stock outstanding. There were also options and warrants to purchase approximately 455,000 shares of common stock outstanding under our 1998 Stock Option Plan, all which were exercisable.

Common Stock. Holders of common stock are entitled to cast one vote for

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

each share held of record, to receive such dividends as may be declared by the Board of Directors out of legally available funds, and, subject to the rights of any class of stock having preference to the common stock, to share ratably in any distribution of Eagle Bancorp's assets after payment of all debts and other liabilities, upon liquidation, dissolution or winding up. Shareholders do not have cumulative voting rights or preemptive rights or other rights to subscribe for additional shares, and the common stock is not subject to conversion or redemption. The shares of common stock to be issued in this offering will be, when issued, fully paid and non-assessable.

**Preferred Stock.** The Board of Directors may, from time to time, by action of a majority, issue shares of the authorized, undesignated preferred stock, in one or more classes or series. In connection with any such issuance, the Board may by resolution determine the designation, voting rights, preferences as to dividends, in liquidation or otherwise, participation, redemption, sinking fund, conversion, dividend or other special rights or powers, and the limitations, qualifications and restrictions of such shares of preferred stock. As of the date hereof, no shares of preferred stock are outstanding.

The existence of shares of authorized undesignated preferred stock enables us to meet possible contingencies or opportunities in which the issuance of shares of preferred stock may be advisable, such as in the case of acquisition or financing transactions. Having shares of preferred stock available for issuance gives us flexibility in that it would allow us to avoid the expense and delay of calling a meeting of shareholders at the time the contingency or opportunity arises. Any issuance of preferred stock with voting rights or which is convertible into voting shares could adversely affect the voting power of the holders of common stock.

The existence of authorized shares of preferred stock could have the effect of rendering more difficult or discouraging hostile takeover attempts or of facilitating a negotiated acquisition. Such shares, which may be convertible into shares of common stock, could be issued to shareholders or to a third party in an attempt to frustrate or render a hostile acquisition more expensive.

**Limitations on Payment of Dividends.** The payment of dividends by Eagle Bancorp will depend largely upon the ability of EagleBank to declare and pay dividends to Eagle Bancorp, as the principal source of Eagle Bancorp's revenue will be from dividends or interest payments on capital debt securities paid by EagleBank. Dividends will depend primarily upon the bank's earnings, financial condition, and need for funds, as well as applicable governmental policies and regulations. Even where we have earnings in an amount sufficient to pay dividends, the Board of Directors may determine to retain earnings for the purpose of funding growth.

Regulations of the Federal Reserve and Maryland law place limits on the amount of dividends EagleBank may pay without prior approval. Prior regulatory approval is required to pay dividends which exceed the bank's net profits for the current year plus its retained net profits for the preceding two calendar years, less required transfers to surplus. Federal bank regulatory agencies also have authority to prohibit a bank from paying dividends if such payment is deemed to be an unsafe or unsound practice, and the Federal Reserve Board has the same authority over bank holding companies.

The Federal Reserve Board has established guidelines with respect to the maintenance of appropriate levels of capital by registered bank holding companies. Compliance with such standards, as currently in effect, or as they may be amended from time to time, could possibly limit the amount of dividends that we may pay in the future. In 1985, the Federal Reserve Board issued a policy statement on the payment of cash dividends by bank holding companies. In

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

the statement, the Federal Reserve Board expressed its view that a holding company experiencing earnings weaknesses should not pay cash dividends exceeding its net income, or which could only be funded in ways that weaken the holding company's financial health, such as by borrowing. As a depository institution, the deposits of which are insured by the FDIC, EagleBank may not pay dividends or distribute any of its capital assets while it remains in default on any assessment due the FDIC. See "Market for Common Stock and Dividends" at page 22.

25

### SELECTED PROVISIONS OF THE ARTICLES OF INCORPORATION AND MARYLAND LAW

Consideration of Business Combinations. The Articles of Incorporation provide that where the Board of Directors evaluates any actual or proposed business combination, the Board of Directors shall consider the following factors: the effect of the business combination on the corporation and its subsidiaries, and their respective shareholders, employees, customers and the communities which they serve; the timing of the proposed business combination; the risk that the proposed business combination will not be consummated; the reputation, management capability and performance history of the person proposing the business combination; the current market price of the corporation's capital stock; the relation of the price offered to the current value of the corporation in a freely negotiated transaction and in relation to the directors' estimate of the future value of the corporation and its subsidiaries as an independent entity or entities; tax consequences of the business combination to the corporation and its shareholders; and such other factors deemed by the directors to be relevant. In such considerations, the board of directors may consider all or some of such factors as a whole and may or may not assign relative weights to any of them. The foregoing is not intended as a definitive list of factors to be considered by the board of directors in the discharge of their fiduciary responsibility to the corporation and its shareholders, but rather to guide such consideration and to provide specific authority for the consideration by the board of directors of factors which are not purely economic in nature in light of the circumstances of the corporation and its subsidiaries at the time of such proposed business combination.

Amendment of the Articles of Incorporation. In general, the Articles of Incorporation may be amended upon the vote of two-thirds of the outstanding shares of capital stock entitled to vote, the standard vote required under Maryland law.

Restrictions on Business Combinations with Interested Shareholders. Section 3-602 of the Maryland General Corporation Law ("MGCL"), as in effect on the date hereof, which is applicable to the Bank to the extent that the Financial Institutions provisions of Maryland law do not provide otherwise, imposes conditions and restrictions on certain "business combinations" (including, among other transactions, a merger, consolidation, share exchange, or, in certain circumstances, an asset transfer or issuance of equity securities) between a Maryland corporation and any person who beneficially owns at least 10% of the corporation's stock (an "interested shareholder"). Unless approved in advance by the board of directors, or otherwise exempted by the statute, such a business combination is prohibited for a period of five years after the most recent date on which the interested shareholder became an interested shareholder. After such five-year period, a business combination with an interested shareholder must be: (a) recommended by the corporation's board of directors, and (b) approved by the affirmative vote of at least (i) 80% of the corporation's outstanding shares entitled to vote and (ii) two-thirds of the



## Edgar Filing: EAGLE BANCORP INC - Form 424B3

outstanding shares entitled to vote which are not held by the interested shareholder with whom the business combination is to be effected, unless, among other things, the corporation's common shareholders receive a "fair price" (as defined by the statute) for their shares and the consideration is received in cash or in the same form as previously paid by the interested shareholder for his or her shares. The Articles of Incorporation and Bylaws of the Bank do not include any provisions imposing any special approval requirements for a transaction with a major shareholder, and they do not opt out from the operation of Section 3-602.

Control Share Acquisition Statute. Under the MGCL's control share acquisition law, as in effect on the date hereof, voting rights of shares of stock of a Maryland corporation acquired by an acquiring person at ownership levels of 10%, 33-1/3% and 50% of the outstanding shares are denied unless conferred by a special shareholder vote of two-thirds of the outstanding shares held by persons other than the acquiring person and officers and directors of the corporation or, among other exceptions, such acquisition of shares is made pursuant to a merger agreement with the corporation or the corporation's charter or bylaws permit the acquisition of such shares prior to the acquiring person's acquisition thereof. Unless a corporation's charter or bylaws provide otherwise, the statute permits such corporation to redeem the acquired shares at "fair value" if the voting rights are not approved or if the acquiring person does not deliver a "control share acquisition statement" to the corporation on or before the tenth day after the control share acquisition. The acquiring person may call a shareholder's meeting to consider authorizing voting rights for control shares subject to meeting disclosure obligations and payment of costs set out in the statute. If voting rights are approved for more than fifty percent of the outstanding stock, objecting shareholders may have their shares appraised and repurchased by the corporation for cash. The Articles of Incorporation and Bylaws of the Bank do not include any provisions restricting the voting ability of major shareholders, and do not opt out from the operation of the control share acquisition law.

26

### LEGAL MATTERS

The validity of the shares offered hereby and selected other legal matters in connection with the offering will be passed upon for Eagle Bancorp by the law firm of Kennedy, Baris & Lundy, L.L.P., Bethesda, Maryland. Members of Kennedy, Baris and Lundy, L.L.P. own an aggregate of approximately 3,500 shares of common stock.

### EXPERTS

The consolidated financial statements at December 31, 2002 and 2001 and for each of the three years in the period ended December 31, 2002 incorporated by reference in this prospectus have been audited by Stegman & Company, independent auditors, as stated in their reports, incorporated by reference herein, and have been incorporated in reliance upon the report of such firm given upon their authority as experts in accounting and auditing.

WHERE YOU CAN FIND ADDITIONAL INFORMATION ABOUT EAGLE BANCORP  
AND DOCUMENTS INCLUDED WITH THIS PROSPECTUS

This prospectus includes and is being delivered with copies of Eagle Bancorp's Annual Report on Form 10-K for the year ended December 31, 2002 and Quarterly Report on Form 10-Q for the quarter ended March 31, 2003.

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

Eagle Bancorp files annual, quarterly and special reports, proxy statements and other information with the SEC. You may read and copy any reports, statements or other information that we file with the SEC at the SEC's public reference room at 450 Fifth Street, NW, Washington, DC 20549. Please call the SEC at 1-800-SEC-0330 for further information on the public reference room. The SEC maintains a World Wide Web site on the Internet at "<http://www.sec.gov>" that contains reports, proxy and information statements, and other information regarding companies, including Eagle Bancorp, that file electronically with the SEC.

We have filed two Registration Statements on Form S-2 to register the common stock to be sold in the offering. This prospectus is a part of those Registration Statement. As allowed by SEC rules, this prospectus does not contain all the information you can find in the Registration Statements or the exhibits to the Registration Statements. SEC regulations allow us to "incorporate by reference" information into this prospectus, which means that we can disclose important information to you by referring you to another document filed separately with the SEC. The information incorporated by reference is considered part of this prospectus. Information incorporated by reference from earlier documents is superceded by information that has been incorporated by reference from more recent documents.

This prospectus incorporates by reference the documents listed below that we have previously filed with the SEC (file no. 0-25923).

- (1) Annual Report on Form 10-K for the year ended December 31, 2002, including the information appearing under the following captions in our Proxy Statement for the Annual Meeting of Stockholders held on May 20, 2003:
  - "Voting Securities and Principal Shareholders";
  - "Election of Directors";
  - "Executive Compensation";
  - "Executive Officers Who Are Not Directors";
  - "Certain Relationships and Related Transactions"; and
  - "Compliance with Section 16(a) of the Securities Exchange Act of 1934";
- (2) Annual Report to Shareholders for the year ended December 31, 2002;
- (3) Quarterly Report on Form 10-Q for the quarter ended March 31, 2003; and
- (4) Current Report on Form 8-K filed April 15, 2003.

27

Also incorporated by reference are additional documents that we may file with the SEC after the date of this prospectus and before the termination of the offering. These additional documents will be deemed to be incorporated by reference, and to be a part of, this prospectus from the date of their filing. These documents include proxy statements and periodic reports, such as Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, and to the extent they are considered filed, Current Reports on Form 8-K. Information contained in later filed documents will supersede information in earlier filed documents, to the extent that they are inconsistent.

You can obtain any of the documents incorporated by reference from us,

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

the SEC or the SEC's Internet web site as described above. Documents incorporated by reference are available from Eagle Bancorp without charge, including any exhibits specifically incorporated by reference therein. You may obtain documents incorporated by reference in this prospectus by requesting them in writing or by telephone from:

Wilmer L. Tinley, Chief Financial Officer  
Eagle Bancorp, Inc.  
7815 Woodmont Avenue  
Bethesda, Maryland 20814  
Telephone (301) 986-1800

You should rely only on the information contained or incorporated by reference in this prospectus. We have not authorized anyone to provide you with information that is different from what is contained in this prospectus. This prospectus is dated June 23, 2003. You should not assume that the information contained in this prospectus is accurate as of any date other than that date.

28

### Appendix 1

Eagle Bancorp, Inc.

Annual Report on Form 10-K  
for the year ended  
December 31, 2002

U.S. SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549

FORM 10-K

[X] Annual report under Section 13 or 15(d) of the Securities Exchange Act of

Edgar Filing: EAGLE BANCORP INC - Form 424B3

1934

For the fiscal year ended December 31, 2002

[ ] Transition report under Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_to \_\_\_\_\_

Commission file number: 0-25923

Eagle Bancorp, Inc  
(Exact Name of Registrant as Specified in its Charter)

Maryland 52-2061461  
(State or other jurisdiction (I.R.S. Employer Identification No.)  
of incorporation or organization)

7815 Woodmont Avenue, Bethesda, Maryland 20814  
(Address of Principal Executive Offices) (Zip Code)

Registrant's Telephone Number, including area code: (301) 986-1800

Securities registered pursuant to Section 12(b) of the Act: None

Securities registered pursuant to Section 12(g) of the Act: Common Stock \$.01 par value

Indicate by check mark whether the registrant; (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports; and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ]

Indicate by check mark if disclosure of delinquent filers in pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [X]

Indicate by check mark whether this registrant is an accelerated filer (as defined in Exchange Act Rule 12b-2). Yes [ ] No [X]

The aggregate market value of the outstanding Common Stock held by nonaffiliates as of June 30, 2002 was approximately \$37,507,325.

As of March 25, 2003, the number of outstanding shares of the Common Stock, \$.01 par value, of Eagle Bancorp, Inc. was 2,900,474.

DOCUMENTS INCORPORATED BY REFERENCE

Portionsof the Company's definitive Proxy Statement for the Annual Meeting of Shareholders, to be held on May 20, 2003 are incorporated by reference in part III hereof.

PART I

ITEM 1. DESCRIPTION OF BUSINESS.

Eagle Bancorp, Inc. (the "Company") was incorporated under the laws of

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

the State of Maryland on October 28, 1997, to serve as the bank holding company for a newly formed Maryland chartered commercial bank. The Company was formed by a group of local businessmen and professionals with significant prior experience in community banking in the Company's market area, together with an experienced community bank senior management team. EagleBank, a Maryland chartered commercial bank which is a member of the Federal Reserve System, the Company's sole subsidiary, was chartered as a bank and commenced banking operations on July 20, 1998. The Bank operates from five southern Montgomery County offices located in Gaithersburg, Rockville, Bethesda and Silver Spring, Maryland. A sixth location is located in the District of Columbia, at 20th and K Streets, NW.

The Bank operates as a community bank alternative to the superregional financial institutions which dominate its primary market area. The cornerstone of the Bank's philosophy is to provide superior, personalized service to its customers. The Bank focuses on relationship banking, providing each customer with a number of services, familiarizing itself with, and addressing itself to, customer needs in a proactive, personalized fashion.

Description of Services. The Bank offers full commercial banking services to its business and professional clients as well as complete consumer banking services to individuals living and/or working in the service area. The Bank emphasizes providing commercial banking services to sole proprietorships, small and medium-sized businesses, partnerships, corporations, non-profit organizations and associations, and investors living and working in and near the Bank's primary service area. A full range of retail banking services are offered to accommodate the individual needs of both corporate customers as well as the community the Bank serves.

The Bank has developed a loan portfolio consisting primarily of business loans with variable rates and/or short maturities where the cash flow of the borrower is the principal source of debt service with a secondary emphasis on collateral. Real estate loans are made generally for commercial purposes and are structured using fixed rates which adjust in three to five years, with maturities of five to ten years. Consumer loans are made on the traditional installment basis for a variety of purposes. The Bank has developed significant expertise and commitment as an SBA lender, has been designated a Preferred Lender, and is one of the largest SBA lenders, in dollar volume, in the Washington metropolitan area.

All new business customers are screened to determine, in advance, their credit qualifications and history. This practice permits the Bank to respond quickly to credit requests as they arise.

In general, the Bank offers the following credit services:

- 1) Commercial loans for business purposes including working capital, equipment purchases, real estate, lines of credit, and government contract financing. Asset based lending and accounts receivable financing are available on a selective basis.
- 2) Real estate loans, including construction loan financing, for business and investment purposes.
- 3) Lease financing for business equipment.
- 4) Traditional general purpose consumer installment loans including automobile and personal loans. In addition, the Bank offers personal lines of credit.
- 5) Credit card services are offered through an outside vendor.

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

The direct lending activities in which the Bank engages each carries the risk that the borrowers will be unable to perform on their obligations. As such, interest rate policies of the Federal Reserve Board and general economic conditions, nationally and in the Bank's primary market area have a significant impact on the Bank's and the Company's results of operations. To the extent that

2

economic conditions deteriorate, business and individual borrowers may be less able to meet their obligations to the Bank in full, in a timely manner, resulting in decreased earnings or losses to the Bank. To the extent the Bank makes fixed rate loans, general increases in interest rates will tend to reduce the Bank's spread as the interest rates the Bank must pay for deposits increase while interest income is flat. Economic conditions and interest rates may also adversely affect the value of property pledged as security for loans.

The Bank constantly strives to mitigate risks in the event of unforeseen threats to the loan portfolio as a results of economic downturn or other negative influences. Our plans for mitigating inherent risks in managing loan assets including; carefully enforcing loan policies and procedures, evaluating each borrower's business plan during the underwriting process, identifying and monitoring primary and alternative sources for repayment, and obtaining collateral to minimize losses in the event of liquidation. Specific loan reserves will be used to increase overall reserves based upon increased credit and/or collateral risks on an individual loan bases. A risk rating system is used to proactively determine loss exposure and provide a measuring system for setting general and specific reserves allocations.

The Bank attempts to further mitigate commercial term loan losses by using loan guarantee programs offered by the United States Small Business Administration (SBA). The Bank has been approved for the SBA's preferred lender program (PLP). SBA loans made using PLP by the Bank are not subject to SBA preapproval. However, the Bank is very selective of these types of loans because of the greater responsibility of acting as agents for the SBA.

The composition of the Bank's loan portfolio is heavily commercial real estate, both owner occupied and investment real estate. At December 31, 2002, commercial real estate secured loans represented 48.5% of the loan portfolio. These loans are carefully underwritten to mitigate lending risks typical of this type of loan such as drops in real estate values, changes in cash flow and general economic conditions. The Bank requires a loan to values of 80% and cash flow debt service of 1.2x to 1.0. In making commercial mortgage loans, the Bank requires that interest rates adjust not less frequently than five years and generally seeks more frequent adjustments. To date, the Bank's experience with this type of credit has been excellent and it has experienced no commercial mortgage loan losses or accounts that have been as much as ninety days past due.

The Bank is also an active general commercial loan lender providing loans for a large variety of typical commercial loan purposes, including equipment and account receivable financing. This category represents approximately 27% of the loan portfolio and is generally characterized by variably priced loans tied to an index such as prime or U. S. Treasury borrowing rates. Subject to limitations in a particular loan agreement, interest rates on variable rate loans change at the same time and at the same rate as the designated index changes. As do all loans in the portfolio, commercial loans must meet high underwriting standards with proper collateral, which may include real estate, and cash flow needed to service the debt. Personal guarantees of promoters and/or principals are required, although, may be limited. A growing segment of the commercial loan portfolio is SBA loans.

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

In making SBA loans, the Company assumes the risk of nonpayment on the uninsured portion of the credit, which comprises 20-25% of the aggregate loan amount. The Company generally sells the insured portion of the loan. SBA loans are subject to the same high underwriting standards, including cash flow analyses and collateral requirements, as non guaranteed loans.

The balance of the loan portfolio is made up of home equity loans and other consumer loans and construction loans. These loans, while making up a smaller portion of the loan portfolio, demand the same emphasis on underwriting and credit decision processes as the other types of loans advanced by the Bank.

The Bank at December 31, 2002, had a legal lending limit of \$4 million and had customers who had been approved for aggregate loans of this amount. Because of the legal lending limitation, the Bank has regularly participated out portions of credits to other area banks, an accepted practice in the industry. The Bank has also participated loans to the Company. These have generally been in nominal amounts and for relatively short terms, either until the Bank could accommodate the participation under its legal limit or the loan could be participated to another lender. The ability of the Company to assist the Bank with these credits has expanded the flexibility and service the Bank can offer its customers. From time to time the Company may make loans for its portfolio. Such loans, which may be made to accommodate borrowers at the Bank level, may have higher risk characteristics than loans made by the Bank, such as lower priority security interests. The Company will generally make such loans only to

3

borrowers in industries where the Company's directors or lending officers have significant expertise, such as real estate development lending. The Company seeks interest rates and compensation commensurate with the risks involved in the particular loan.

Deposit services include business and personal checking accounts, NOW accounts, and a tiered savings/Money Market Account basing the payment of interest on balances on deposit. Certificates of Deposits are offered using a tiered rate structure and various maturities. The acceptance of brokered deposits is not a part of the current strategy, however, regulators require one deposit relationship to be classified as a brokered deposit which management considers a core deposit relationship with a well known party. A complete IRA program is available. In cooperation with Goldman Sachs Asset Management, the bank has introduced Eagle Asset Management Account, a sophisticated cash management checking account that works like an investment account.

Other services for business accounts include cash management services such as PC banking, sweep accounts, repurchase agreements, lock box, and account reconciliation, credit card depository, safety deposit boxes and Automated Clearing House origination. After hours depositories and ATM service are also available. EagleCapital was introduced during 2000, as a full service commercial loan brokerage/placement. EagleCapital can place a variety of long-term, favorably priced commercial mortgages. In addition, EagleCapital can provide companion or mezzanine financing for such purposes as hard construction, tenant improvements or bridge financing. EagleLeasing was also introduced in 2000, to provide lease financing to small businesses for a variety of equipment acquisitions.

Investment Portfolio Management, The ALCO Committee of the Bank which, consists of thirteen directors and two senior officers, operates within investment and funds management policies established by it and approved by the Board of Directors. The Committee is the prime steering force setting parameters

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

for management while providing flexibility to meet changing circumstances between its monthly meetings. Management, on a daily basis, administers the investment portfolio and other non-lending, earning assets and prepares reports and recommendations for the Committee. A typical Committee meeting includes discussion of current economic conditions, interest rate expectations, report reviews and consideration of recommendations for modification in strategies and specific investment issues.

The investment policy limits the Company to investments of the highest quality, US Treasury securities, US Government agency securities and high grade municipal securities. High risk investments, derivatives and non traditional investments are prohibited. Investment maturities are limited to seven years, except as specifically approved by ALCO, and mortgage backed pass through securities with average lives of generally seven years or less. The funds management policy establishes limits on overnight funds purchases and sales, percentage of holdings of various securities, investments in bank deposits and other asset and liability instruments.

During 2002, the Committee expanded eligible investments to include bank certificates of deposits of \$100 thousand or less, except CDs issued by significant regional banks which can be purchased in amounts up to \$500 thousand. The addition of this investment vehicle provided additional yield and flexibility to the portfolio.

During the past year and one-half, the investment strategy has been to stay short expecting that interest rates would rise and to improve yields by using mortgage backed pass through securities of short, generally fifteen year final maturities, where repricing opportunities are provided by monthly cash flow.

When rates do begin to rise the committee will invest with the rise in rates improving income opportunities from maturities and cash flow of the portfolio. When the expectation is for rates to peak, following the next increase in rates, the Committee will explore the advisability of extending maturities to accumulate a volume of higher earning investments.

Source of Business. Management believes that the market segments which the Bank targets, small to medium sized businesses and the consumer base of the Bank's market area, demand the convenience and personal service that a smaller, independent financial institution such as the Bank can offer. It is these themes of convenience and personal service that form the basis for the Bank's business development strategies. The Bank provides services from its strategically located main office in Bethesda, Maryland, and branches in Gaithersburg, Rockville and two locations in Silver Spring. The Bank opened a branch in NW, Washington, DC in 2001, to complement the needs of the Bank's existing and

4

potential customers, and provide prospects for additional growth and expansion. Subject to obtaining necessary regulatory approvals, capital adequacy, the identification of appropriate sites, then current business demand and other factors, the Company plans for the Bank to establish additional branch offices over the next two years. There can be no assurance that the Bank will establish any additional branches or that they will be profitable.

The Bank has capitalized upon the extensive business and personal contacts and relationships of its Directors and Executive Officers to establish the Bank's initial customer base. To introduce new customers to the Bank, reliance is placed on aggressive officer-originated calling programs and director, customer and shareholder referrals.



## Edgar Filing: EAGLE BANCORP INC - Form 424B3

The risk of nonpayment (or deferred payment) of loans is inherent in commercial banking. The Bank's marketing focus on small to medium-sized businesses may result in the assumption by the Bank of certain lending risks that are different from those attendant to loans to larger companies. Management of the Bank carefully evaluates all loan applications and attempts to minimize its credit risk exposure by use of thorough loan application, approval and monitoring procedures; however, there can be no assurance that such procedures can significantly reduce such lending risks.

In addition to holding all of the capital stock of the Bank, the Company holds investments in securities and loan participation purchased from the Bank or other financial institutions.

### EMPLOYEES

At February 28, 2003 the Bank employed 81 persons on a full time basis, five of which are executive officers of the Bank. Except for the Chairman of the Board of Directors and the President of the Company, the Company (as distinguished from the Bank) does not have any employees or officers who are not employees or officers of the Bank. None of the Bank's employees are represented by any collective bargaining group, and the Bank believes that its employee relations are good. The Bank provides a benefit program which includes health and dental insurance, a 401k plan, life and long term disability insurance for substantially all full time employees. The Company has proposed for shareholder approval an incentive stock option plan for key employees of the Company and Bank.

### MARKET AREA AND COMPETITION

Location and Market Area. The Bank's main office and the headquarters of the Company and the Bank is located at 7815 Woodmont Avenue, Bethesda, Maryland 20814. The Bank has five branches, located at 110 North Washington Street, Rockville, 8677 Georgia Avenue, 850 Sligo Avenue, Silver Spring, Shady Grove and Blackwood Roads, Gaithersburg, Maryland, and 20th and K Streets, NW, Washington, DC.

The primary service area of the Bank is Montgomery County, Maryland, with a secondary market area in the Washington D.C. RMA, particularly Washington D.C., Prince George's County in Maryland, and Arlington and Fairfax Counties in Virginia. The Washington, D.C. area attracts a substantial federal workforce as well as supporting a variety of support industries such as attorneys, lobbyists, government contractors, real estate developers and investors, non-profit organizations, tourism and consultants.

Montgomery County, with a total population of about 881,000, represents the second largest suburban employment center in the Washington, D.C. area, with approximately 444,634 jobs in 2001, and an unemployment rate below the national average. While government employment provides a significant number of jobs, approximately 82% of the jobs in the county involve private employers. In 2001, there are 80,500 private sector high technology jobs in Montgomery county, which is 22% of all private sector jobs in the county. Almost half of the county's employment is located in the Bethesda, Rockville, North Bethesda area in which the Bank has three branch locations. Much of the job growth and development is located in that area and in the nearby I-270 technology corridor.

Montgomery County is home to nineteen major federal and private sector research and development and regulatory agencies, including the National Institute of Standards and Technology, the National Institutes of Health, National Oceanic and Atmospheric Administration, Naval Research and Development Center, Naval Surface Warfare Center, Nuclear Regulatory Commission and the Food and Drug Administration.

Montgomery County leads the State of Maryland and the nation's ten largest metropolitan areas in high technology employment. Over fifty percent of Maryland's biotechnology firms are located in the county.

Household income for Montgomery County in 2000 was established at \$125,090 compared to a national average for similar counties of \$67,090. Per capita income of \$46,450 similarly exceeded the national average of \$22,851.

Competition. Deregulation of financial institutions and holding company acquisitions of banks across state lines has resulted in widespread, fundamental changes in the financial services industry. This transformation, although occurring nationwide, is particularly intense in the greater Washington, D.C. metropolitan area because of the changes in the area's economic base in recent years and changing state laws authorizing interstate mergers and acquisitions of banks, and the interstate establishment or acquisition of branches.

In Montgomery County, Maryland, competition is exceptionally keen from large banking institutions headquartered outside of Maryland. In addition, the Bank competes with other community banks, savings and loan associations, credit unions, mortgage companies, finance companies and others providing financial services. Among the advantages that many of these institutions have over the Bank are their abilities to finance extensive advertising campaigns, maintain extensive branch networks and technology investments, and to directly offer certain services, such as international banking and trust services, which are not offered directly by the Bank. Further, the greater capitalization of the larger institutions allows for substantially higher lending limits than the Bank. Certain of these competitors have other advantages, such as tax exemption in the case of credit unions, and lesser regulation in the case of mortgage companies and finance companies.

#### REGULATION

The following summaries of statutes and regulations affecting bank holding companies do not purport to be complete discussions of all aspects of such statutes and regulations and are qualified in their entirety by reference to the full text thereof.

The Company. The Company is a bank holding company registered under the Bank Holding Company Act of 1956, as amended, (the "Act") and is subject to supervision by the Federal Reserve Board. As a bank holding company, the Company is required to file with the Federal Reserve Board an annual report and such other additional information as the Federal Reserve Board may require pursuant to the Act. The Federal Reserve Board may also make examinations of the Company and each of its subsidiaries.

The Act requires approval of the Federal Reserve Board for, among other things, the acquisition by a proposed bank holding company of control of more than five percent (5%) of the voting shares, or substantially all the assets, of any bank or the merger or consolidation by a bank holding company with another bank holding company. The Act also generally permits the acquisition by a bank holding company of control or substantially all the assets of any bank located in a state other than the home state of the bank holding company, except where the bank has not been in existence for the minimum period of time required by state law, but if the bank is at least 5 years old, the Federal Reserve Board may approve the acquisition.

With certain limited exceptions, a bank holding company is prohibited

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

from acquiring control of any voting shares of any company which is not a bank or bank holding company and from engaging directly or indirectly in any activity other than banking or managing or controlling banks or furnishing services to or performing service for its authorized subsidiaries. A bank holding company may, however, engage in or acquire an interest in, a company that engages in activities which the Federal Reserve Board has determined by order or regulation to be so closely related to banking or managing or controlling banks as to be properly incident thereto. In making such a determination, the Federal Reserve Board is required to consider whether the performance of such activities can reasonably be expected to produce benefits to the public, such as convenience, increased competition or gains in efficiency, which outweigh possible adverse effects, such as undue concentration of resources, decreased or unfair competition, conflicts of interest or unsound banking practices. The Federal Reserve Board is also empowered to differentiate between activities commenced de novo and activities commenced by the acquisition, in whole or in part, of a going concern. Some of the activities that the Federal Reserve Board has

6

determined by regulation to be closely related to banking include making or servicing loans, performing certain data processing services, acting as a fiduciary or investment or financial advisor, and making investments in corporations or projects designed primarily to promote community welfare.

Subsidiary banks of a bank holding company are subject to certain restrictions imposed by the Federal Reserve Act on any extensions of credit to the bank holding company or any of its subsidiaries, or investments in the stock or other securities thereof, and on the taking of such stock or securities as collateral for loans to any borrower. Further, a holding company and any subsidiary bank are prohibited from engaging in certain tie-in arrangements in connection with the extension of credit. A subsidiary bank may not extend credit, lease or sell property, or furnish any services, or fix or vary the consideration for any of the foregoing on the condition that: (i) the customer obtain or provide some additional credit, property or services from or to such bank other than a loan, discount, deposit or trust service; (ii) the customer obtain or provide some additional credit, property or service from or to the Company or any other subsidiary of the Company; or (iii) the customer not obtain some other credit, property or service from competitors, except for reasonable requirements to assure the soundness of credit extended.

Effective on March 11, 2000, the Gramm Leach-Bliley Act of 1999 (the "GLB Act") allows a bank holding company or other company to certify status as a financial holding company, which allows such company to engage in activities that are financial in nature, that are incidental to such activities, or are complementary to such activities. The GLB Act enumerates certain activities that are deemed financial in nature, such as underwriting insurance or acting as an insurance principal, agent or broker, underwriting, dealing in or making markets in securities, and engaging in merchant banking under certain restrictions. It also authorizes the Federal Reserve Board to determine by regulation what other activities are financial in nature, or incidental or complementary thereto. The GLB Act allows a wider array of companies to own banks, which could result in companies with resources substantially in excess of the Company's entering into competition with the Company and the Bank.

The Bank. The Bank, as a Maryland chartered commercial bank which is a member of the Federal Reserve System (a "state member bank") and whose accounts will be insured by the Bank Insurance Fund of the Federal Deposit Insurance Corporation (the "FDIC") up to the maximum legal limits of the FDIC, is subject to regulation, supervision and regular examination by the Maryland Department of Financial Institutions and the Federal Reserve Board. The regulations of these

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

various agencies govern most aspects of the Bank's business, including required reserves against deposits, loans, investments, mergers and acquisitions, borrowing, dividends and location and number of branch offices. The laws and regulations governing the Bank generally have been promulgated to protect depositors and the deposit insurance funds, and not for the purpose of protecting stockholders.

Competition among commercial banks, savings and loan associations, and credit unions has increased following enactment of legislation which greatly expanded the ability of banks and bank holding companies to engage in interstate banking or acquisition activities. As a result of federal and state legislation, banks in the Washington D.C./Maryland/Virginia area can, subject to limited restrictions, acquire or merge with a bank in another of the jurisdictions, and can branch de novo in any of the jurisdictions. Additionally, legislation has been proposed which may result in non-banking companies being authorized to own banks, which could result in companies with resources substantially in excess of the Company's entering into competition with the Company and the Bank.

Banking is a business which depends on interest rate differentials. In general, the differences between the interest paid by a bank on its deposits and its other borrowings and the interest received by a bank on loans extended to its customers and securities held in its investment portfolio constitute the major portion of the bank's earnings. Thus, the earnings and growth of the Bank will be subject to the influence of economic conditions generally, both domestic and foreign, and also to the monetary and fiscal policies of the United States and its agencies, particularly the Federal Reserve Board, which regulates the supply of money through various means including open market dealings in United States government securities. The nature and timing of changes in such policies and their impact on the Bank cannot be predicted.

Branching and Interstate Banking. The federal banking agencies are authorized to approve interstate bank merger transactions without regard to whether such transaction is prohibited by the law of any state, unless the home state of one of the banks has opted out of the interstate bank merger provisions of the Riegle-Neal Interstate Banking and Branching Efficiency Act of 1994 (the

7

"Riegle-Neal Act") by adopting a law after the date of enactment of the Riegle-Neal Act and prior to June 1, 1997 which applies equally to all out-of-state banks and expressly prohibits merger transactions involving out-of-state banks. Interstate acquisitions of branches are permitted only if the law of the state in which the branch is located permits such acquisitions. Such interstate bank mergers and branch acquisitions are also subject to the nationwide and statewide insured deposit concentration limitations described in the Riegle-Neal Act.

The Riegle-Neal Act authorizes the federal banking agencies to approve interstate branching de novo by national and state banks in states which specifically allow for such branching. The District of Columbia, Maryland and Virginia have all enacted laws which permit interstate acquisitions of banks and bank branches and permit out-of-state banks to establish de novo branches.

The GLB Act made substantial changes in the historic restrictions on non-bank activities of bank holding companies, and allows affiliations between types of companies that were previously prohibited. The GLB Act also allows banks to engage in a wider array of non banking activities through "financial subsidiaries."

Capital Adequacy Guidelines. The Federal Reserve Board and the FDIC

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

have adopted risk based capital adequacy guidelines pursuant to which they assess the adequacy of capital in examining and supervising banks and bank holding companies and in analyzing bank regulatory applications. Risk-based capital requirements determine the adequacy of capital based on the risk inherent in various classes of assets and off-balance sheet items.

State member banks are expected to meet a minimum ratio of total qualifying capital (the sum of core capital (Tier 1) and supplementary capital (Tier 2)) to risk weighted assets of 8%. At least half of this amount (4%) should be in the form of core capital.

Tier 1 Capital generally consists of the sum of common stockholders' equity and perpetual preferred stock (subject in the case of the latter to limitations on the kind and amount of such stock which may be included as Tier 1 Capital), less goodwill, without adjustment for changes in the market value of securities classified as "available for sale" in accordance with FAS 115. Tier 2 Capital consists of the following: hybrid capital instruments; perpetual preferred stock which is not otherwise eligible to be included as Tier 1 Capital; term subordinated debt and intermediate-term preferred stock; and, subject to limitations, general allowances for loan losses. Assets are adjusted under the risk-based guidelines to take into account different risk characteristics, with the categories ranging from 0% (requiring no risk-based capital) for assets such as cash, to 100% for the bulk of assets which are typically held by a bank holding company, including certain multi-family residential and commercial real estate loans, commercial business loans and consumer loans. Residential first mortgage loans on one to four family residential real estate and certain seasoned multi-family residential real estate loans, which are not 90 days or more past-due or non-performing and which have been made in accordance with prudent underwriting standards are assigned a 50% level in the risk-weighting system, as are certain privately-issued mortgage-backed securities representing indirect ownership of such loans. Off-balance sheet items also are adjusted to take into account certain risk characteristics.

In addition to the risk-based capital requirements, the Federal Reserve Board has established a minimum 3.0% Leverage Capital Ratio (Tier 1 Capital to total adjusted assets) requirement for the most highly-rated banks, with an additional cushion of at least 100 to 200 basis points for all other banks, which effectively increases the minimum Leverage Capital Ratio for such other banks to 4.0% - 5.0% or more. The highest-rated banks are those that are not anticipating or experiencing significant growth and have well diversified risk, including no undue interest rate risk exposure, excellent asset quality, high liquidity, good earnings and, in general, those which are considered a strong banking organization. A bank having less than the minimum Leverage Capital Ratio requirement shall, within 60 days of the date as of which it fails to comply with such requirement, submit a reasonable plan describing the means and timing by which the bank shall achieve its minimum Leverage Capital Ratio requirement. A bank which fails to file such plan is deemed to be operating in an unsafe and unsound manner, and could subject the bank to a cease-and-desist order. Any insured depository institution with a Leverage Capital Ratio that is less than 2.0% is deemed to be operating in an unsafe or unsound condition pursuant to Section 8(a) of the Federal Deposit Insurance Act (the "FDIA") and is subject to potential termination of deposit insurance. However, such an institution will not be subject to an enforcement proceeding solely on account of its capital ratios, if it has entered into and is in compliance with a written agreement to increase its Leverage Capital Ratio and to take such other action as may be necessary for the institution to be operated in a safe and sound manner. The

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

capital regulations also provide, among other things, for the issuance of a capital directive, which is a final order issued to a bank that fails to maintain minimum capital or to restore its capital to the minimum capital requirement within a specified time period. Such directive is enforceable in the same manner as a final cease-and-desist order.

Prompt Corrective Action. Under Section 38 of the FDIA, each federal banking agency is required to implement a system of prompt corrective action for institutions which it regulates. The federal banking agencies have promulgated substantially similar regulations to implement the system of prompt corrective action established by Section 38 of the FDIA. Under the regulations, a bank shall be deemed to be: (i) "well capitalized" if it has a Total Risk Based Capital Ratio of 10.0% or more, a Tier 1 Risk Based Capital Ratio of 6.0% or more, a Leverage Capital Ratio of 5.0% or more and is not subject to any written capital order or directive; (ii) "adequately capitalized" if it has a Total Risk Based Capital Ratio of 8.0% or more, a Tier 1 Risk Based Capital Ratio of 4.0% or more and a Tier 1 Leverage Capital Ratio of 4.0% or more (3.0% under certain circumstances) and does not meet the definition of "well capitalized;" (iii) "undercapitalized" if it has a Total Risk Based Capital Ratio that is less than 8.0%, a Tier 1 Risk based Capital Ratio that is less than 4.0% or a Leverage Capital Ratio that is less than 4.0% (3.0% under certain circumstances); (iv) "significantly undercapitalized" if it has a Total Risk Based Capital Ratio that is less than 6.0%, a Tier 1 Risk Based Capital Ratio that is less than 3.0% or a Leverage Capital Ratio that is less than 3.0%; and (v) "critically undercapitalized" if it has a ratio of tangible equity to total assets that is equal to or less than 2.0%.

An institution generally must file a written capital restoration plan which meets specified requirements with an appropriate federal banking agency within 45 days of the date the institution receives notice or is deemed to have notice that it is undercapitalized, significantly undercapitalized or critically undercapitalized. A federal banking agency must provide the institution with written notice of approval or disapproval within 60 days after receiving a capital restoration plan, subject to extensions by the applicable agency.

An institution which is required to submit a capital restoration plan must concurrently submit a performance guaranty by each company that controls the institution. Such guaranty shall be limited to the lesser of (i) an amount equal to 5.0% of the institution's total assets at the time the institution was notified or deemed to have notice that it was undercapitalized or (ii) the amount necessary at such time to restore the relevant capital measures of the institution to the levels required for the institution to be classified as adequately capitalized. Such a guaranty shall expire after the federal banking agency notifies the institution that it has remained adequately capitalized for each of four consecutive calendar quarters. An institution which fails to submit a written capital restoration plan within the requisite period, including any required performance guaranty, or fails in any material respect to implement a capital restoration plan, shall be subject to the restrictions in Section 38 of the FDIA which are applicable to significantly undercapitalized institutions.

A "critically undercapitalized institution" is to be placed in conservatorship or receivership within 90 days unless the FDIC formally determines that forbearance from such action would better protect the deposit insurance fund. Unless the FDIC or other appropriate federal banking regulatory agency makes specific further findings and certifies that the institution is viable and is not expected to fail, an institution that remains critically undercapitalized on average during the fourth calendar quarter after the date it becomes critically undercapitalized must be placed in receivership. The general rule is that the FDIC will be appointed as receiver within 90 days after a bank becomes critically undercapitalized unless extremely good cause is shown and an extension is agreed to by the federal regulators. In general, good cause is defined as capital which has been raised and is imminently available for

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

infusion into the Bank except for certain technical requirements which may delay the infusion for a period of time beyond the 90 day time period.

Immediately upon becoming undercapitalized, an institution shall become subject to the provisions of Section 38 of the FDIA, which (i) restrict payment of capital distributions and management fees; (ii) require that the appropriate federal banking agency monitor the condition of the institution and its efforts to restore its capital; (iii) require submission of a capital restoration plan; (iv) restrict the growth of the institution's assets; and (v) require prior approval of certain expansion proposals. The appropriate federal banking agency for an undercapitalized institution also may take any number of discretionary supervisory actions if the agency determines that any of these actions is necessary to resolve the problems of the institution at the least possible long-term cost to the deposit insurance fund, subject in certain cases to specified procedures. These discretionary supervisory actions include: requiring the institution to raise additional capital; restricting transactions with

9

affiliates; requiring divestiture of the institution or the sale of the institution to a willing purchaser; and any other supervisory action that the agency deems appropriate. These and additional mandatory and permissive supervisory actions may be taken with respect to significantly undercapitalized and critically undercapitalized institutions.

Additionally, under Section 11(c)(5) of the FDIA, a conservator or receiver may be appointed for an institution where: (i) an institution's obligations exceed its assets; (ii) there is substantial dissipation of the institution's assets or earnings as a result of any violation of law or any unsafe or unsound practice; (iii) the institution is in an unsafe or unsound condition; (iv) there is a willful violation of a cease-and-desist order; (v) the institution is unable to pay its obligations in the ordinary course of business; (vi) losses or threatened losses deplete all or substantially all of an institution's capital, and there is no reasonable prospect of becoming "adequately capitalized" without assistance; (vii) there is any violation of law or unsafe or unsound practice or condition that is likely to cause insolvency or substantial dissipation of assets or earnings, weaken the institution's condition, or otherwise seriously prejudice the interests of depositors or the insurance fund; (viii) an institution ceases to be insured; (ix) the institution is undercapitalized and has no reasonable prospect that it will become adequately capitalized, fails to become adequately capitalized when required to do so, or fails to submit or materially implement a capital restoration plan; or (x) the institution is critically undercapitalized or otherwise has substantially insufficient capital.

Regulatory Enforcement Authority. Federal banking law grants substantial enforcement powers to federal banking regulators. This enforcement authority includes, among other things, the ability to assess civil money penalties, to issue cease-and-desist or removal orders and to initiate injunctive actions against banking organizations and institution-affiliated parties. In general, these enforcement actions may be initiated for violations of laws and regulations and unsafe or unsound practices. Other actions or inactions may provide the basis for enforcement action, including misleading or untimely reports filed with regulatory authorities.

Deposit Insurance Premiums. The FDIA establishes a risk based deposit insurance assessment system. Under applicable regulations, deposit premium assessments are determined based upon a matrix formed utilizing capital categories - well capitalized, adequately capitalized and undercapitalized - defined in the same manner as those categories are defined for purposes of

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

Section 38 of the FDIA. Each of these groups is then divided into three subgroups which reflect varying levels of supervisory concern, from those which are considered healthy to those which are considered to be of substantial supervisory concern. The matrix so created results in nine assessment risk classifications, with rates ranging from 0.04% of insured deposits for well capitalized institutions having the lowest level of supervisory concern, to 0.31% of insured deposits for undercapitalized institutions having the highest level of supervisory concern. In general, while the Bank Insurance Fund of the FDIC ("BIF") maintains a reserve ratio of 1.25% or greater, no deposit insurance premiums are required. When the BIF reserve ratio falls below that level, all insured banks would be required to pay premiums. The payment of deposit insurance premiums will have an adverse effect on earnings.

### ITEM 2. DESCRIPTION OF PROPERTY.

The main office of the Bank and the executive offices of the Bank and the Company are located at 7815 Woodmont Avenue, Bethesda, Maryland, in a 12,000 square foot, two story masonry structure (plus basement), with parking. The Company leases the building under a five year lease which commenced in April 1998, at an initial annual rent \$142,500, subject to annual increase based on the CPI, not to exceed 4% per year. The Company has three five year renewal options, and an option to purchase the building at a price to be negotiated. The Silver Spring branch of the Bank is located at 8677 Georgia Avenue, Silver Spring, Maryland and consists of 2,794 square feet. The property is occupied under a five year lease, commenced April 1998, at an initial annual rent of \$55,878, subject to annual increase based on the CPI, plus additional rent relating to common area fees and taxes. The Company has one five year renewal option. The Rockville branch is located at 110 North Washington Street, Rockville, Maryland, and consists of 2,000 square feet. The property is occupied under a five year lease commenced April 1998, at an initial annual rent of \$35,000, subject to annual increase based upon the CPI, with a minimum 3% annual increase, plus additional rent relating to common area fees and taxes. The Company has one five-year renewal option. The Sligo branch of the Bank is located at 850 Sligo Ave, Silver Spring, Maryland and consists of 2,400 square feet. The property is occupied under a five year lease, commenced August 1999, at an initial annual rent of \$38,400, subject to annual increase based on the

10

CPI, plus additional rent relating to insurance and taxes. The Company has two five-year renewal options. The K Street branch of the Bank is located at 2001 K Street NW, Washington, DC and consists of 4,154 square feet. The property is occupied under a ten year lease, commenced February 2001, at an initial annual rent of \$186,930, subject to annual increase based on the CPI, plus additional rent relating to common area fees and taxes. The Company has two five-year renewal options. The Shady Grove/Gaithersburg branch is located at 9600 Blackwood Road, Rockville, Maryland, and consists of 2,326 square feet. The property is occupied under a ten year lease, commenced February 2002, at an initial annual rent of \$70,361, subject to annual increase based on the CPI, plus additional rent relating to common area fees and taxes. The Company has one five-year renewal options.

In January 2002, the Company occupied a new operations center in Bethesda, consisting of 2,698 square feet, under a 10 year lease, commencing January 2002, with one five year renewal option, at an initial base rent of \$67,450 per year with a 3% annual increase, plus additional rent relating to common area fees and taxes.

### ITEM 3. LEGAL PROCEEDINGS.



## Edgar Filing: EAGLE BANCORP INC - Form 424B3

From time to time the Company is a participant in various legal proceedings incidental to its business. In the opinion of management, the liabilities (if any) resulting from such legal proceedings will not have a material effect on the financial position of the Company.

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

No matters were submitted to a vote of security holders during the fourth quarter of the year ended December 31, 2002.

## PART II

### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS.

Market for Common Stock and Dividends. The Company's Common Stock is listed for trading on the Nasdaq Small Cap Market under the symbol "EGBN". To date, trading in the common stock has been sporadic and volume has been light. No assurance can be given that an active trading market will develop in the foreseeable future. The following table sets forth the high and low bid prices for the Common Stock during each calendar quarter during the last two fiscal years, and through January 31, 2003. These quotations reflect interdealer prices, without retail markup, markdown or commission, and may not represent actual transactions. These quotations do not necessarily reflect the intrinsic or market values of the Common Stock. Prices have been adjusted to reflect a seven for five stock split in the form of a 40% stock dividend paid as of June 15, 2001. As of December 31, 2002, there were 2,897,704 shares of Common Stock outstanding, held by approximately 943 total beneficial shareholders, including approximately 420 shareholders of record.

| Quarter | 2003     |         | 2002     |         | 2001     |
|---------|----------|---------|----------|---------|----------|
|         | High Bid | Low Bid | High Bid | Low Bid | High Bid |
| First   | \$15.30  | \$13.42 | \$16.00  | \$10.65 | \$ 7.14  |
| Second  |          |         | \$15.75  | \$14.55 | \$11.40  |
| Third   |          |         | \$14.55  | \$11.25 | \$13.70  |
| Fourth  |          |         | \$13.66  | \$11.66 | \$12.50  |

Dividends. The Company has not paid any cash dividends to date. In March 2000, the Company effected a five for four stock split in the form of a 25% stock dividend. In June 2001 the Company effected a seven for five stock split in the form of a 40% stock dividend. The payment of cash dividends by the Company will depend largely upon the ability of the Bank, its sole operating business, to declare and pay dividends to the Company, as the principal source of the Company's revenue, other than earnings on retained proceeds of the Company's initial offering of Common Stock, will initially be from dividends

paid by the Bank Dividends will depend primarily upon the Bank's earnings, financial condition, and need for funds, as well as governmental policies and regulations applicable to the Company and the Bank. Even if the Bank and the Company have earnings in an amount sufficient to pay dividends, the Board of Directors may determine, and it is the present intention of the Board of Directors, to retain earnings for the purpose of funding the growth of the

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

Company and the Bank.

Regulations of the Federal Reserve Board and Maryland law place limits on the amount of dividends the Bank may pay to the Company without prior approval. Prior regulatory approval is required to pay dividends which exceed the Bank's net profits for the current year plus its retained net profits for the preceding two calendar years, less required transfers to surplus. State and federal bank regulatory agencies also have authority to prohibit a bank from paying dividends if such payment is deemed to be an unsafe or unsound practice, and the Federal Reserve Board has the same authority over bank holding companies.

The Federal Reserve Board has established guidelines with respect to the maintenance of appropriate levels of capital by registered bank holding companies. Compliance with such standards, as presently in effect, or as they may be amended from time to time, could possibly limit the amount of dividends that the Company may pay in the future. In 1985, the Federal Reserve Board issued a policy statement on the payment of cash dividends by bank holding companies. In the statement, the Federal Reserve Board expressed its view that a holding company experiencing earnings weaknesses should not pay cash dividends exceeding its net income, or which could only be funded in ways that weaken the holding company's financial health, such as by borrowing. As a depository institution, the deposits of which are insured by the FDIC, the Bank may not pay dividends or distribute any of its capital assets while it remains in default on any assessment due the FDIC. The Bank currently is not in default under any of its obligations to the FDIC.

Use of Proceeds: Not Applicable.

12

### ITEM 6. SELECTED FINANCIAL DATA.

The following table shows selected historical consolidated financial data for the Company. You should read it together with the Company's audited consolidated financial statements for the years ended December 31, 2002, 2001 and 2000. The Company was a development stage company, without significant assets or any operations other than those related to organization, from October 28, 1997 to June 22, 1998, and the Bank did not open for business until July 20, 1998. Therefore, financial information for 1998 does not represent a full year of banking operations.

|                                   | Year Ended December 31                        |            |            |            |    |
|-----------------------------------|---|------------|------------|------------|----|
|                                   | 2002  | 2001       | 2000       | 1999       |    |
|                                   | -----   |            |            |            |    |
|                                   | (dollars in thousands, except per share data) |            |            |            |    |
| SELECTED BALANCES - AT PERIOD END |   |            |            |            |    |
| Total assets                      | \$ 347,829                                    | \$ 236,833 | \$ 164,082 | \$ 113,218 | \$ |
| Total stockholders' equity        | 20,028  | 17,132     | 15,522     | 13,675     |    |
| Total loans (net)                 | 234,094                                       | 180,145    | 116,576    | 63,276     |    |
| Total deposits                    | 278,434                                       | 195,688    | 135,857    | 90,991     |    |
| SUMMARY RESULTS OF OPERATIONS     |   |            |            |            |    |
| Interest income                   | \$ 16,661                                     | \$ 14,121  | \$ 10,501  | \$ 5,170   | \$ |
| Interest expense                  | 5,170   | 5,998      | 4,549      | 2,022      |    |
| Net interest income               | 11,491  | 8,123      | 5,952      | 3,148      |    |

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

|   |          |          |          |           |    |
|---|----------|----------|----------|-----------|----|
| Provision for credit losses                           | 843      | 979      | 581      | 424       |    |
| Net interest income after provision for credit losses | 10,648   | 7,144    | 5,371    | 2,724     |    |
| Noninterest income                                    | 2,160    | 1,324    | 351      | 211       |    |
| Noninterest expense                                   | 8,583    | 6,445    | 4,664    | 3,786     |    |
| Income (loss) before taxes                            | 4,225    | 2,023    | 1,058    | (851)     |    |
| Income tax expense (benefit)                          | 1,558    | 269      | 0        | 0         |    |
| Net income (loss)                                     | \$ 2,667 | \$ 1,754 | \$ 1,058 | \$ (851)  | \$ |
| PER SHARE DATA (1)                                    |          |          |          |           |    |
| Net income (loss), basic                              | \$ 0.92  | \$ 0.61  | \$ 0.36  | \$ (0.29) | \$ |
| Net income (loss), diluted                            | 0.86     | 0.58     | 0.36     | (0.29)    |    |
| Book value  | 6.91     | 5.92     | 5.38     | 4.74      |    |
| GROWTH AND SIGNIFICANT RATIOS                         |          |          |          |           |    |
| % Change in net income                                | 52.05%   | 65.78%   | N/M%     | N/M%      |    |
| % Change in assets                                    | 46.87%   | 44.34%   | 44.92%   | 117.56%   |    |
| % Change in net loans                                 | 29.95%   | 54.53%   | 84.23%   | 216.63%   |    |
| % Change in deposits                                  | 42.22%   | 44.04%   | 49.30%   | 162.74%   |    |
| Return on average assets                              | 0.91%    | 0.88%    | 0.78%    | (1.07)%   |    |
| Return on average equity                              | 14.51%   | 10.56%   | 7.41%    | (5.91)%   |    |
| Average equity to average assets                      | 6.28%    | 8.36%    | 10.40%   | 18.22%    |    |
| Efficiency ratio (2)                                  | 64.47%   | 70.91%   | 73.17%   | 112.58%   |    |

(1) Adjusted for all years presented giving retroactive effect to the five for four stock split in the form of a 25% stock dividend paid on March 31, 2000, and a seven for five stock split in the form of a 40% stock dividend paid on June 15, 2001.

(2) Computed by dividing noninterest expense by the sum of net interest income on a tax equivalent basis and noninterest income, net of securities gains or losses. This is a non-GAAP financial measure, which we believe provides investors with important information regarding our operational efficiency. Comparison of our efficiency ratio with those of other companies may not be possible, because other companies may calculate the efficiency ratio differently.

13

### ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION.

The following discussion provides information about the results of operations, and financial condition, liquidity, and capital resources of the Company and its subsidiary the Bank. This discussion and analysis should be read in conjunction with the audited Consolidated Financial Statements and Notes thereto, appearing elsewhere in this report.

This report contains forward looking statements within the meaning of the Securities Exchange Act of 1934, as amended, including statements of goals, intentions, and expectations as to future trends, plans, events or results of Company operations and policies and regarding general economic conditions. In some cases, forward looking statements can be identified by use of such words as "may", "will", "anticipate", "believes", "expects", "plans", "estimates", "potential", "continue", "should", and similar words or phrases. These statements are based upon current and anticipated economic conditions, nationally and in the Company's market, interest rates and interest rate policy, competitive factors and other conditions which, by their nature, are not susceptible to accurate forecast, and are subject to significant uncertainty. Because of these uncertainties and the assumptions on which this discussion and the forward looking statements are based, actual future operations and results in the future

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

may differ materially from those indicated herein. Readers are cautioned against placing undue reliance on any such forward looking statements. The Company does not undertake to update any forward looking statements to reflect occurrences or events which may not have been anticipated as of the date of such statements.

### GENERAL

Eagle Bancorp, Inc. is a growing, one-bank holding company headquartered in Bethesda, Maryland. We provide general commercial and consumer banking services through our wholly owned banking subsidiary EagleBank, a Maryland chartered bank which is a member of the Federal Reserve System. We were organized in October 1997 to be the holding company for the Bank. The Bank, our only subsidiary, was organized as an independent, community oriented, full-service alternative to the super regional financial institutions, which dominate our primary market area. The cornerstone of our philosophy is to provide superior, personalized service to our customers. We focus on relationship banking, providing each customer with a number of services, becoming familiar with and addressing customer needs in a proactive, personalized fashion. The Bank has five offices serving the southern portion of Montgomery County and one office in the District of Columbia.

The Company offers full commercial banking services to our business and professional clients as well as complete consumer banking services to individuals living and/or working in the service area. We emphasize providing commercial banking services to sole proprietors, small and medium-sized businesses, partnerships, corporations, non-profit organizations and associations, and investors living and working in and near our primary service area. A full range of retail banking services are offered to accommodate the individual needs of both corporate customers as well as the community we serve. These services include the usual deposit functions of commercial banks, including business and personal checking accounts, "NOW" accounts and savings accounts, business, construction, and commercial loans, equipment leasing, residential mortgages and consumer loans and cash management services. We have developed significant expertise and commitment as an SBA lender, have been designated a Preferred Lender, and are one of the largest SBA lenders, in dollar volume, in the Washington Metropolitan area.

### CRITICAL ACCOUNTING POLICIES

The Company's consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") and follow general practices within the industry in which it operates. Application of these principles requires management to make estimates, assumptions, and judgments that affect the amounts reported in the financial statements and accompanying notes. These estimates, assumptions and judgments are based on information available as of the date of the financial statements; accordingly, as this information changes, the financial statements could reflect different estimates, assumptions, and judgments. Certain policies inherently have a greater reliance on the use of estimates, assumptions and judgments and as such have a greater possibility of producing results that could be materially

different than originally reported. Estimates, assumptions, and judgments are necessary when assets and liabilities are required to be recorded at fair value, when a decline in the value of an asset not carried on the financial statements at fair value warrants an impairment write-down or valuation reserve to be established, or when an asset or liability needs to be recorded contingent upon a future event. Carrying assets and liabilities at fair value inherently results in more financial statement volatility. The fair values and the information used

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

to record valuation adjustments for certain assets and liabilities are based either on quoted market prices or are provided by other third-party sources, when available.

The allowance for credit losses is an estimate of the losses that may be sustained in our loan portfolio. The allowance is based on two principles of accounting: (a) Statement on Financial Accounting Standards ("SFAS") 5, "Accounting for Contingencies", which requires that losses be accrued when they are probable of occurring and are estimable and (b) SFAS No. 114, "Accounting by Creditors for Impairment of a Loan", which requires that losses be accrued when it is probable that the Company will not collect all principal and interest payments according to the contractual terms of the loan. The loss, if any, is determined by the difference between the loan balance and the value of collateral, the present value of expected future cash flows, or values observable in the secondary markets.

Three basic components comprise our allowance for credit losses: a specific allowance, a formula allowance and a nonspecific allowance. Each component is determined based on estimates that can and do change when the actual events occur. The specific allowance is used to individually allocate an allowance to loans identified as impaired. An impaired loan may show deficiencies in the borrower's overall financial condition, payment record, support available from financial guarantors and/or the fair market value of collateral. When a loan is identified as impaired a specific reserve is established based on the Company's assessment of the loss that may be associated with the individual loan. The formula allowance is used to estimate the loss on internally risk rated loans, exclusive of those identified as impaired. Loans identified as special mention, substandard, doubtful and loss, as well as impaired, are segregated from performing loans. Remaining loans are then grouped by type (commercial, commercial real estate, construction, home equity or consumer). Each loan type is assigned an allowance factor based on management's estimate of the risk, complexity and size of individual loans within a particular category. Classified loans are assigned higher allowance factors than non-rated loans due to management's concerns regarding collectibility or management's knowledge of particular elements regarding the borrower. Allowance factors grow with the worsening of the internal risk rating. The nonspecific formula is used to estimate the loss of non-classified loans stemming from more global factors such as delinquencies, loss history, trends in volume and terms of loans, effects of changes in lending policy, the experience and depth of management, national and local economic trends, concentrations of credit, quality of loan review system and the effect of external factors such as competition and regulatory requirements. The nonspecific allowance captures losses whose impact on the portfolio have occurred but have yet to be recognized in either the formula or specific allowance.

Management has significant discretion in making the judgments inherent in the determination of the provision and allowance for credit losses, including in connection with the valuation of collateral, a borrower's prospects of repayment, and in establishing allowance factors on the formula allowance and nonspecific allowance components of the allowance. The establishment of allowance factors is a continuing exercise, based on management's continuing assessment of the global factors discussed above and their impact on the portfolio, and allowance factors may change from period to period, resulting in an increase or decrease in the amount of the provision or allowance, based upon the same volume and classification of loans. Changes in allowance factors will have a direct impact on the amount of the provision, and a corresponding effect on net income. Errors in management's perception and assessment of the global factors and their impact on the portfolio could result in the allowance not being adequate to cover losses in the portfolio, and may result in additional provisions or charge-offs. For additional information regarding the allowance for credit losses, refer to Notes 1 and 4 to the Consolidated Financial Statements and the discussion under the caption "Allowance for Credit Losses"

below.

#### RESULTS OF OPERATIONS

The Company reported net income of \$2.67 million for the year ended December 31, 2002, as compared to income of \$1.75 million for the year ended December 31, 2001 and income of \$1.06 million for the year ended December 31, 2000. Income per basic share was \$0.92 for the year ended December 31, 2002, as compared to \$0.61 for 2001 and \$0.36 for 2000. Income per diluted share was

15

\$0.86 for 2002, \$0.58 for 2001 and \$0.36 for 2000. The Company enjoyed a return on average assets of 0.92% and return on average equity of 14.51% in 2002, as compared to returns on average assets and average equity of 0.88% and 10.56% respectively in 2001 and 0.78% and 7.41% in 2000. The Company recorded an income tax expense of \$1.5 million for 2002, the first full year for which it recognized tax expense. During 2001, the Company recorded \$269 thousand in income tax expense. The Company did not incur any income tax expense prior to the third quarter of 2001.

During 2002, the Company recorded a provision for credit losses in the amount of \$843 thousand. At December 31, 2002, the allowance for credit losses was \$2.8 million, as compared to \$2.1 million at December 31, 2001. The Company had net charge-offs of \$188 thousand in 2002, less than 0.1% of average loans.

During the year, the Company contributed \$3.7 million in additional capital to the Bank from funds provided through a line of credit obtained by the Company and discussed later in this analysis. The contributions were made to support the Bank's growth and in order to maintain the Bank's status as "well capitalized" as defined by regulatory guidelines.

#### NET INTEREST INCOME AND NET INTEREST MARGIN

Net interest income is the difference between interest income on earning assets and the cost of funds supporting those assets. Earning assets are composed primarily of loans and investment securities. The cost of funds represents interest expense on deposits, customer repurchase agreements and other borrowings. Noninterest bearing deposits and capital are other components representing funding sources. Changes in the volume and mix of assets and funding sources, along with the changes in yields earned and rates paid, determine changes in net interest income. Net interest income in 2002 was \$11.49 million compared to \$8.12 million in 2001 and \$5.95 million in 2000.

The table labeled "Average Balances, Interest Yields and Rates and Net Interest Margin" shows the average balances and rates of the various categories of the Company's assets and liabilities. Included in the table is a measurement of interest rate spread and margin. Interest spread is the difference between the rate earned on assets less the cost of funds expressed as a percentage. While spread provides a quick comparison of earnings rates versus cost of funds, management believes that margin provides a better measurement of performance. Margin includes the effect of noninterest bearing liabilities in its calculation and is net interest income expressed as a percentage of total earning assets. Interest spread increased in 2002 from 2001 by 21 basis points, 3.75% from 3.54%; however, margin decreased 15 basis points, 4.16% from 4.31%. The decrease in margin while the spread increased is attributable to changes in mix in both earning assets and interest bearing liabilities. While there was an increase of 45% in average earning assets there was only an increase of 41% in net interest income reflecting the decline in margin. Following the average balance tables is a rate volume analysis table that clearly demonstrates the significance of a

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

much larger base of earning assets contributing to income while the margin declined.

The yield on earning assets decreased from 7.50% for the year ended December 31, 2001 to 6.03% for the year ended December 31, 2002, and the rates paid on interest bearing liabilities decreased from 3.96% for the year ended December 31, 2001 to 2.28% for the year ended December 31, 2002. The average yield on loans fell 125 basis points from 2001 to 2002, following a decline of 105 basis points from 2000 to 2001. These declines reflect the continued impact of the significant rate reductions effected by the Federal Reserve in 2001. The effect of the 2001 reductions in market rates continued through 2002, reflecting the lagging repricing of the fixed rate portion of the loan portfolio and the reduction of rates on new fixed rate loans. The investment portfolio yield declined from 2001 to 2002 by 186 basis points as the Bank maintained a portfolio of short term fixed rate securities and GNMA pass through mortgage backed securities. The yield on GNMA securities declined as mortgage refinancing accelerated, resulting in earlier repayment of mortgage backed securities, and reinvestment of the proceeds at lower current market rates. The decline in yield from 2001 to 2002 followed a decline of 72 basis points from 2000 to 2001. The federal funds rate had fallen to 1.75% by the end of 2001 and for 2002 averaged 1.56%, 227 basis points less than the average yield of 3.83% for 2001 and 456 basis points less than the 2000 average yield of 6.12%. In order to keep the investment portfolio short for liquidity and expectations that rates would start to move upward, and to obtain better short term yields, the Bank invested \$6 million in interest bearing deposits with other banks, yielding 2.67%, a

16

relatively attractive rate given their short term nature and low risk, as compared to the rates offered on federal funds and Treasury Bills. The decline in the yield on interest earning assets continues into 2003 following the Federal Reserve's November 2002 cut in the federal funds rate.

On the liability side, management aggressively reduced rates on deposit accounts. The reduction in the rate on total interest bearing liabilities from 2001 to 2002 was 168 basis points which compares to a reduction of 147 basis points in the yield on earning assets over the same period. This follows a reduction in the cost of funds of 51 basis points from 2000 to 2001. The reduction in the rates paid by the Bank reduced the average rate on the cost of funds below 2% in the latter part of 2002. The cost of funds continued to decline into the first quarter of 2003 as management further reduced rates following the Federal Reserve's November cut and as a result of continued repricing of maturing certificates of deposit.

It is anticipated that any further reductions in interest rates will have a significant adverse effect on earnings as rates paid on interest bearing liabilities, which are as low as 0.25% on NOW accounts, cannot continue to decline at the same rate as yields on loans and investments.

17

AVERAGE BALANCES, INTEREST YIELDS AND RATES, AND NET INTEREST MARGIN  
(dollars in thousands)

Edgar Filing: EAGLE BANCORP INC - Form 424B3

Years Ended December

|   | 2002               |           |                       |                    |
|---|--------------------|-----------|-----------------------|--------------------|
|   | Average<br>Balance | Interest  | Average<br>Yield/Rate | Average<br>Balance |
| <b>ASSETS:</b>  |                    |           |                       |                    |
| Interest earning assets:                                      |                    |           |                       |                    |
| Interest bearing deposits with other banks                    | \$ 2,868           | \$ 77     | 2.67%                 | \$ 1               |
| Loans   | 210,303            | 14,379    | 6.84                  | 149,0              |
| Investment securities   | 57,983             | 2,124     | 3.68                  | 32,5               |
| Federal funds sold  | 5,166              | 81        | 1.56                  | 6,6                |
| Total interest earning assets                                 | 276,320            | 16,661    | 6.03%                 | 188,4              |
| Total noninterest earning assets                              | 19,057             |           |                       | 11,8               |
| Less: allowance for credit losses                             | 2,456              |           |                       | 1,4                |
| Total noninterest earning assets                              | 16,601             |           |                       | 10,4               |
| <b>TOTAL ASSETS</b>   | <b>\$ 292,921</b>  |           |                       | <b>\$ 198,8</b>    |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>                   |                    |           |                       |                    |
| Interest bearing liabilities:                                 |                    |           |                       |                    |
| NOW accounts  | \$ 30,886          | \$ 96     | 0.31%                 | \$ 20,8            |
| Savings and money market accounts                             | 81,509             | 1,598     | 1.96                  | 54,2               |
| Certificates of deposit \$100,000 or more                     | 41,683             | 1,337     | 3.21                  | 35,7               |
| Other time deposits   | 36,902             | 1,301     | 3.70                  | 25,4               |
| Customer repurchase agreements and<br>federal funds purchased | 19,535             | 230       | 1.18                  | 13,0               |
| Short-term borrowings   | 2,847              | 126       | 4.43                  |                    |
| Long term borrowings  | 12,982             | 482       | 3.71                  | 2,1                |
| Total interest bearing liabilities                            | 226,344            | 5,170     | 2.28%                 | 151,6              |
| Noninterest bearing liabilities:                              |                    |           |                       |                    |
| Noninterest bearing demand deposits                           | 46,930             |           |                       | 29,7               |
| Other liabilities   | 1,266              |           |                       | 8                  |
| Total noninterest bearing liabilities                         | 48,196             |           |                       | 30,6               |
| Stockholders' equity  | 18,381             |           |                       | 16,6               |
| <b>TOTAL LIABILITIES AND<br/>STOCKHOLDERS' EQUITY</b>         | <b>\$ 292,921</b>  |           |                       | <b>\$ 198,8</b>    |
| Net interest income   |                    | \$ 11,491 |                       |                    |
| Net interest spread   |                    |           | 3.75%                 |                    |
| Net interest margin   |                    |           | 4.16%                 |                    |



## Edgar Filing: EAGLE BANCORP INC - Form 424B3

AVERAGE BALANCES, INTEREST YIELDS AND RATES, AND NET INTEREST MARGIN  
(dollars in thousands)

|   | Year Ended December 31 |          |                       |
|---|------------------------|----------|-----------------------|
|   | 2000                   |          |                       |
|   | Average<br>Balance     | Interest | Average<br>Yield/Rate |
| <b>ASSETS:</b>  |                        |          |                       |
| Interest earning assets:                                      |                        |          |                       |
| Interest bearing deposits with other banks                    | \$ 68                  | \$ 4     | 6.18%                 |
| Loans   | 84,767                 | 7,746    | 9.14                  |
| Investment securities   | 39,490                 | 2,473    | 6.26                  |
| Federal funds sold  | 4,548                  | 278      | 6.12                  |
| Total interest earning assets                                 | 128,873                | 10,501   | 8.15%                 |
| Total noninterest earning assets                              | 8,670                  |          |                       |
| Less: allowance for credit losses                             | 787                    |          |                       |
| Total noninterest earning assets                              | 7,883                  |          |                       |
| TOTAL ASSETS  | \$136,756              |          |                       |
| <br><b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>               |                        |          |                       |
| Interest bearing liabilities:                                 |                        |          |                       |
| NOW accounts  | \$ 15,681              | \$ 295   | 1.88%                 |
| Savings and money market accounts                             | 40,065                 | 1,772    | 4.42                  |
| Certificates of deposit \$100,000 or more                     | 23,551                 | 1,325    | 5.63                  |
| Other time deposits   | 11,576                 | 640      | 5.53                  |
| Customer repurchase agreements and<br>federal funds purchased | 8,485                  | 350      | 4.13                  |
| Short-term borrowings   | 2,387                  | 167      | 6.99                  |
| Long-term borrowings  | --                     | --       | --                    |
| Total interest bearing liabilities                            | 101,745                | 4,549    | 4.47%                 |
| Noninterest bearing liabilities:                              |                        |          |                       |
| Noninterest bearing demand deposits                           | 19,892                 |          |                       |
| Other liabilities   | 548                    |          |                       |
| Total noninterest bearing liabilities                         | 20,440                 |          |                       |
| Stockholders' equity  | 14,571                 |          |                       |
| TOTAL LIABILITIES AND   |                        |          |                       |

Edgar Filing: EAGLE BANCORP INC - Form 424B3

|                      |           |          |       |
|----------------------|-----------|----------|-------|
| STOCKHOLDERS' EQUITY | \$136,756 |          |       |
|                      | =====     |          |       |
| Net interest income  |           | \$ 5,952 |       |
|                      |           | =====    |       |
| Net interest spread  |           |          | 3.68% |
| Net interest margin  |           |          | 4.62% |

19

The rate/volume table shows the composition of the net change in net interest income for the periods indicated, as allocated between the change in net interest income due to changes in the volume of average earning assets and interest bearing liabilities, and the changes in net interest income due to changes in interest rates. As the table shows, the increases in net interest income in 2002 as compared to 2001 is due to the growth in the volume of earning assets, augmented by average rate related declines in interest expense. For 2001 compared to 2000, the increase in net interest income primarily resulted from increased volume of earning assets.

RATE /VOLUME ANALYSIS OF NET INTEREST INCOME

(dollars in thousands)

|                                | 2002 compared with 2001 |             |                                 | 2001 compared with 2000 |                |
|--------------------------------|-------------------------|-------------|---------------------------------|-------------------------|----------------|
|                                | Due to<br>Volume        | Due to Rate | Total<br>Increase<br>(Decrease) | Due to<br>Volume        | Due to<br>Rate |
| INTEREST EARNED ON:            |                         |             |                                 |                         |                |
| Loans                          | \$ 4,188                | \$(1,863)   | \$ 2,325                        | \$ 5,874                | \$             |
| Investment securities          | 932                     | (611)       | 321                             | (435)                   |                |
| Interest bearing bank deposits | 73                      | (5)         | 68                              | 5                       |                |
| Federal funds sold             | (57)                    | (117)       | (174)                           | 129                     |                |
|                                | -----                   | -----       | -----                           | -----                   | -----          |
| Total interest income          | 5,136                   | (2,596)     | 2,540                           | 5,573                   |                |
|                                | -----                   | -----       | -----                           | -----                   | -----          |
| INTEREST PAID ON:              |                         |             |                                 |                         |                |
| NOW accounts                   | 31                      | (167)       | (136)                           | 98                      |                |
| Savings and MMA accounts       | 535                     | (780)       | (245)                           | 624                     |                |
| Certificates of deposit        | 581                     | (1,354)     | (773)                           | 1,464                   |                |
| Customer repurchase agreements | 72                      | (257)       | (185)                           | 183                     |                |
| Other borrowings               | 532                     | (21)        | 511                             | (7)                     |                |
|                                | -----                   | -----       | -----                           | -----                   | -----          |
| Total interest expense         | 1,751                   | (2,579)     | (828)                           | 2,362                   |                |
|                                | -----                   | -----       | -----                           | -----                   | -----          |
| NET INTEREST INCOME            | \$ 3,385                | \$ (17)     | \$ 3,368                        | \$ 3,211                | \$             |
|                                | =====                   | =====       | =====                           | =====                   | =====          |

NONINTEREST INCOME

Noninterest income is exclusively from Bank operations and represents primarily service charge income and fees on deposit relationships, security gains/losses and gains on the sale of loans. The emphasis management placed on

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

noninterest income resulted in a 64% increase in noninterest income from \$1.3 million in 2001 to \$2.1 million in 2002. Noninterest income increased 278% from 2000 to 2001, from \$351 thousand to \$1.3 million. The increase in noninterest income from 2000 to 2002 reflects the growth of the Bank and expanded sources of noninterest income. During the period the Bank concentrated on expanding both its SBA and residential mortgage lending activities, and in 2002 purchased bank owned life insurance contracts ("BOLI") which produced non-taxable income in 2002 of \$85 thousand. Bank owned life insurance is a whole life insurance policy on certain directors and officers of the Bank with the Bank as beneficiary in the event of death of the director or officer. Income is recognized as the appreciation in underlying cash surrender value and is not taxable under current tax regulations. If the policy is redeemed for its cash value the appreciation in value becomes taxable. BOLI is carried as an asset on the books of the Bank under the category "Other assets".

The increase in noninterest income reflected an increase in deposit account service charges, which increased 47% during 2002, from \$704 thousand for the year ended December 31, 2001 to \$1 million for the year ended December 31, 2002. Deposit account service charges increased 101% from \$350 thousand in 2000 to \$704 thousand in 2001. Increases in deposit account charges reflect the increased number of accounts and also the lower interest rate environment. As

20

interest rates decline so do the earnings allowances (which are used to offset service charges) on demand deposit accounts so that an account, with the same activity, which paid no service charge when interest rates were high may currently be paying a charge because the earnings allowance is insufficient to cover activity charges. The Company is an active originator of SBA loans and sells the insured portion of those loans at a premium. Income from this source increased from \$96 thousand in 2001 to \$327 thousand in 2002. During 2002, the maximum loan eligible for an SBA guarantee was reduced, contributing to a slow down in this activity during the fourth quarter of 2002. While it can not be certain, management does not expect that the reduced level of activity will significantly affect the growth the Company has experienced in this source of income. The Company also originates residential construction and permanent loans on a pre-sold basis, servicing released. Sales of these mortgage loans yielded gains of \$164 thousand in 2002 compared to \$52 thousand in 2001. The success of the mortgage program is directly affected by the low interest rate environment in 2002 and this source of income may decline when interest rates begin to rise.

Other items in noninterest income increased 158% in 2002 from \$114 thousand for the year ended December 31, 2001 to \$294 thousand for the same period in 2002. This category includes noninterest income fees such as documentation preparation and prepayment penalties. Also included in other noninterest income are SBA loan servicing fees and income from BOLI, both new sources of income in 2002. Income for the year ended December 31, 2002 was \$45 thousand from SBA servicing fees and \$85 thousand from BOLI. SBA loan servicing income is expected to increase as the number of loans originated and serviced by the Bank increases. Income from BOLI is expected to increase to \$210 thousand in 2003 and remain stable thereafter.

### NONINTEREST EXPENSE

Noninterest expenses were \$8.58 million in 2002, a 33% increase over the \$6.44 million noninterest expense in 2001, which was a 38% increase over noninterest expense of \$4.66 million in 2000. The increases in noninterest expense are consistent with the overall growth in assets of 112% from December 31, 2000 to December 31, 2002, and management's internal expectations.

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

The most significant noninterest expense item is salaries and employee benefits, which were \$4.50 million for the year ended December 31, 2002 an increase of 31% over the \$3.45 million for the year ended December 31, 2001, which reflected a 41% increase over the \$2.45 million for 2000. In 2002, the additional salary and benefit costs reflected the staffing of the new Gaithersburg office and additional staffing in the loan and operations areas, required to keep pace with the growth of the Bank, as well as compensation increases for existing staff. Increases in 2001 primarily reflected staffing of the K Street office and normal annual compensation increases. The increase in premises and equipment expenses of 35% from 2001 to 2002, \$1.22 million to \$1.65 million can be attributed to a full year of expenses for the K Street office, opened in 2001, the new Gaithersburg office and a new operations center opened in January 2002. The new operations center was added to accommodate the growing activities of the Bank.

Other expenses increased 37% from the year ended December 31, 2001 to the year ended December 31, 2002, including a 37% increase in advertising expense from \$144 thousand in 2001 to \$197 thousand in 2002, and a 40% increase in outside data processing expense. Other expenses increased 36% from \$1.3 million in 2001 to \$1.7 million in 2002 and increased 33% from \$968 thousand in 2000 to \$1.3 million in 2001. In 2003, the Company expects that there will be a substantial increase in insurance premium expense upon renewal of policies, not only as a result of the growth of the Company but also as a result of general increases in premiums since September 11, 2001. In future periods, noninterest expenses to which the Company has not been subject to date, such as deposit insurance premiums which may be required as a result of declines in the reserve ratios of the deposit insurance funds, may have an adverse affect on the results of operations of the Company.

### INCOME TAX

The Company had income tax expense of \$1.55 million in 2002 compared to \$269 thousand in 2001, resulting in an effective tax rate of 36.9% and 13.3% respectively. In 2001, the Company recorded previously unrecorded deferred tax assets and began recognizing tax on its income on a fully taxable basis. The

21

Company recognized no federal income tax expense during 2000. It is expected that the Company will continue to record income tax expense based upon its taxable income in future years.

### FINANCIAL CONDITION

The Company ended the year with total assets of \$347.8 million, an increase of 47% from assets of \$236.8 million at December 31, 2001. At December 31, 2002 deposits were \$278.4 million as compared to \$195.7 million at December 31, 2001, an increase of 43%. Gross loans were at \$236.9 million at December 31, 2002 as compared to \$182.3 million at December 31, 2001, an increase of 30%. Other liabilities consisting of customer repurchase agreements, Federal Home Loan Bank ("FHLB") borrowings and advances under the Company's line of credit increased 109% from \$23 million at December 31, 2001 to \$48 million at December 31, 2002. Net loans increased 30% from \$189.1 million at December 31, 2001 to \$234.1 million at December 31, 2002. Other earning assets (investment securities, federal funds sold and interest bearing deposits) increased \$40.2 million or 101%.

### INVESTMENT SECURITIES AND OTHER EARNING ASSETS

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

The Company's investment securities portfolio is comprised primarily of U. S. Treasury and Agency securities with maturities not exceeding seven years, except mortgage pass-through securities which have average expected lives of less than six years but contractual maturities of up to thirty years. Federal funds sold also represent a significant earning asset and are sold, on an unsecured basis, only to highly rated banks, in limited amounts both in the aggregate and to any one bank.

The investment portfolio balance averaged approximately \$58 million in 2002 compared to \$32 million in 2001. The increase in investment securities resulted from the strong growth in deposits and increased borrowings which occurred in the second half of 2002. The rate of growth in liabilities out-paced loan growth during 2002 and excess funds were invested in the investment portfolio. The following tables and Note 3 to the Consolidated Financial Statements provide additional information regarding the Company's investment securities.

The Company classifies all investment securities as available for sale ("AFS"). This method of accounting requires that investment securities be reported at their fair value and the difference between the fair value and amortized cost (the purchase price adjusted by any accretion or amortization) be reported in the equity section as accumulated other comprehensive income, net of deferred taxes. At December 31, 2002, the Company reported an unrealized gain in AFS securities of \$593 thousand and at December 31, 2001, an unrealized gain in AFS securities of \$285 thousand. The accumulated comprehensive component of these unrealized gains was \$392 thousand and \$189 thousand respectively. The Company, except in a planned investment strategy or for liquidity needs, has no present plan or intention to sell these securities.

In 2002, the Bank began using excess liquidity to invest in certificates of deposit of other banks, which generally offer more favorable rates than traditional short term investment securities. These deposits are in insured institutions, and are generally in amounts of \$100 thousand or less. At December 31, 2002 the Bank had \$6 million of this type of investment.

The following table provides information regarding the composition of the Company's investment portfolio at the dates indicated. Amounts are reported at estimated fair value.

(dollars in thousands)

|                                       | December 31, |                     |          |                     | Bala  |
|---------------------------------------|--------------|---------------------|----------|---------------------|-------|
|                                       | 2002         |                     | 2001     |                     |       |
|                                       | Balance      | Percent<br>of Total | Balance  | Percent<br>of Total |       |
| U.S. Treasury                         | \$ 5,504     | 7.8%                | \$12,540 | 31.8%               | \$ 1, |
| U.S. Government agency obligations    | 20,114       | 28.6                | 14,537   | 36.9                | 26,   |
| GNMA mortgage backed securities       | 43,268       | 61.0                | 11,217   | 28.4                | 3,    |
| Federal Reserve and Federal Home Loan |              |                     |          |                     |       |
| Bank Stock                            | 1,564        | 2.3                 | 880      | 2.2                 |       |
| Other equity investments              | 225          | 0.3                 | 265      | 0.7                 |       |
|                                       | -----        | ---                 | -----    | ---                 | ----- |
| Total                                 | \$70,675     | 100%                | \$39,439 | 100%                | \$32, |
|                                       | =====        | ===                 | =====    | ===                 | ===== |

The following table provides information, on an amortized cost basis, regarding the contractual maturity and weighted average yield of the investment portfolio at December 31, 2002. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

(dollars in thousands)

|  | One Year or Less |                        | After One Year<br>Through Five Years |                        | After Five Years |                        | After T         |
|--|------------------|------------------------|--------------------------------------|------------------------|------------------|------------------------|-----------------|
|  | Carrying Value   | Weighted Average Yield | Carrying Value                       | Weighted Average Yield | Carrying Value   | Weighted Average Yield | Carrying Value  |
| U.S. Treasury                                    | \$5,501          | 1.47%                  |                                      |                        |                  |                        |                 |
| U.S. Government agency obligations               | 3,000            | 2.88%                  | 14,968                               | 4.13%                  | 1,993            | 6.22%                  |                 |
| GNMA mortgage backed securities                  |                  |                        |                                      |                        |                  |                        | 42,782          |
| Federal Reserve and Federal Home Loan Bank Stock |                  |                        |                                      |                        |                  |                        | 1,564           |
| Other equity investments                         |                  |                        |                                      |                        |                  |                        | 274             |
| <b>Total</b>                                     | <b>\$ 8,501</b>  | <b>1.96%</b>           | <b>\$14,968</b>                      | <b>4.13%</b>           | <b>\$ 1,993</b>  | <b>6.22%</b>           | <b>\$44,620</b> |

At December 31, 2002, there were no issuers, other than the U.S. Government and its agencies, whose securities owned by the Company had a book or fair value exceeding ten percent of the Company's stockholders' equity.

#### LOAN PORTFOLIO

In its lending activities, the Bank seeks to develop sound credits with customers who will grow with the Bank. There has not been an effort to rapidly build the loan portfolio and earnings at the sacrifice of asset quality. However, loan growth in 2002, 2001 and 2000 was good with loans outstanding reaching \$236.8 million at December 31, 2002 from \$182.3 million at December 31, 2001, an increase of \$54.5 million or 30%.

During 2001, the Bank became active in the origination and selling of both residential mortgage loans and the insured portion of SBA loans. In 2002, in addition to the loans the Bank held for its portfolio it originated approximately \$19 million in loans which were sold. At December 31, 2002, there were \$5.5 million of loans held for sale and at December 31, 2001 there were \$5.9 million of such loans.

The Bank is primarily business oriented in its development focus. This

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

is demonstrated by the 86% of the loan portfolio which is in commercial, real estate-commercial and construction loans as compared to 14% in home equity and other consumer loans.

The following table shows the composition of the loan portfolio by type of loan at the dates indicated.

23

(dollars in thousands)

|                                   | December 31,     |                     |                  |                     |                  |                     |                  |
|-----------------------------------|------------------|---------------------|------------------|---------------------|------------------|---------------------|------------------|
|                                   | 2002             |                     | 2001             |                     | 2000             |                     |                  |
|                                   | Balance          | Percent<br>of Total | Balance          | Percent<br>of Total | Balance          | Percent<br>of Total | Balance          |
| Commercial                        | \$ 64,869        | 27.5%               | \$ 49,432        | 27.1%               | \$ 37,123        | 31.5%               | \$ 25,760        |
| Real Estate - commercial          | 114,961          | 48.5                | 86,553           | 47.5                | 58,214           | 49.4                | 29,217           |
| Construction                      | 23,180           | 9.8                 | 15,512           | 8.5                 | 9,952            | 8.4                 | 3,545            |
| Home equity                       | 30,631           | 12.9                | 26,656           | 14.6                | 9,129            | 7.8                 | 2,133            |
| Other consumer                    | 3,219            | 1.3                 | 4,103            | 2.3                 | 3,300            | 2.9                 | 3,200            |
| <b>Total Loans</b>                | <b>\$236,860</b> | <b>100%</b>         | <b>\$182,256</b> | <b>100%</b>         | <b>\$117,718</b> | <b>100%</b>         | <b>\$ 63,855</b> |
| Less: allowance for credit losses | 2,766            |                     | 2,111            |                     | 1,142            |                     | 579              |
| <b>Loans, net</b>                 | <b>\$234,094</b> |                     | <b>\$180,145</b> |                     | <b>\$116,576</b> |                     | <b>\$ 63,276</b> |

### Loan Maturity:

The following table sets forth the term to contractual maturity of the loan portfolio as of December 31, 2002.

(dollars in thousands)

|                          | Due in over      |                  |                        |
|--------------------------|------------------|------------------|------------------------|
|                          | Total            | One Year or Less | One to Five Years Five |
| Commercial               | \$ 64,869        | \$ 18,634        | \$ 43,863              |
| Real estate - commercial | 114,961          | --               | 10,000                 |
| Construction             | 23,180           | 20,188           | 2,992                  |
| Home equity              | 30,631           | --               | 29,051                 |
| Other consumer           | 3,219            | 914              | 1,963                  |
| <b>Total loans</b>       | <b>\$236,860</b> | <b>\$ 39,736</b> | <b>\$ 87,869</b>       |

Loans with:

Edgar Filing: EAGLE BANCORP INC - Form 424B3

|                                   |           |           |           |
|-----------------------------------|-----------|-----------|-----------|
| Predetermined fixed interest rate | \$122,384 | \$ 11,043 | \$ 27,389 |
| Floating interest rate            | 114,476   | 28,693    | 60,480    |
|                                   | -----     |           |           |
| Total loans                       | \$236,860 | \$ 39,736 | \$ 87,869 |
|                                   | =====     |           |           |

Loan which have adjustable rates and fixed rate are all shown in the period of contractual maturity. Demand loans, having no contractual maturity, and overdrafts are reported as due in one year or less.

ALLOWANCE FOR CREDIT LOSSES

The provision for credit losses represents the expense recognized to fund the allowance for credit losses. The amount of the allowance for credit losses is based on many factors which reflect management's assessment of the risk in the loan portfolio. Those factors include economic conditions and trends, the value and adequacy of collateral, volume and mix of the portfolio, performance of the portfolio, and internal loan processes of the Company and Bank.

Management has developed a comprehensive review process to monitor the adequacy of the allowance for credit losses. The review process and guidelines were developed utilizing guidance from federal banking regulatory agencies. The

results of this review process, in combination with conclusions of the Bank's outside loan review consultant, support management's view as to the adequacy of the allowance as of the balance sheet date. During 2002, a provision for credit losses was made in the amount of \$843 thousand before net charge-offs of \$188 thousand. A full discussion of the accounting for allowance for credit losses is contained in Note 1 to the Consolidated Financial Statements; activity in the allowance for credit losses is contained in Note 4 to the Consolidated Financial Statements. Please refer to the discussion under the caption, "Critical Accounting Policies" for an overview of the underlying methodology management employs on a quarterly basis to maintain the allowance.

At December 31, 2002, the Company had one loan classified as nonaccrual in the amount of \$147 thousand of which \$126 thousand was guaranteed by the SBA. There was one loan past due over ninety days and still accruing interest at December 31, 2002, in the amount of \$818 thousand. Both of these loans are considered impaired as defined by Statement of Financial Accounting Standards No. 114. Please refer to Note 1 of the notes to the Consolidated Financial Statements under the heading Loans for a discussion of the Company's policy regarding impairment of loans.

As part of its comprehensive loan review process, the Bank's Board of Director's Loan Committee and/or Board of Directors Credit Review Committee carefully evaluates loans over thirty days past due and considers if such loans should be classified as nonaccrual. The Committee(s) makes a thorough assessment of the conditions and circumstances surrounding each past due loan. The Bank's loan policy requires that loans be placed on nonaccrual if they are ninety days past due, unless they are well secured and in the process of collection. After reviewing the circumstances surrounding the \$818 thousand loan, the Credit Review Committee determined that it was appropriate to continue the accrual of interest. The loan was extended to an automobile leasing company for the purpose of funding individual leases. During 2002, the loan became delinquent, and



## Edgar Filing: EAGLE BANCORP INC - Form 424B3

management worked with the borrower in efforts to return the loan to a current status. During the third quarter of 2002, management discovered that payments on the underlying leases were being diverted and not being used to service the loan as required by the loan agreement. The Bank exercised its rights under the loan agreement and instructed the lessees of the underlying leases to send all future lease payments directly to the Bank under a lockbox arrangement. The diversion of funds is believed to be the primary reason for the loan's delinquency. Subsequently, the borrower declared bankruptcy, however, the trustee assigned in the bankruptcy proceedings allowed the Bank to continue to collect payments directly from the lessees.

In determining the accrual status of the loan, management and the Credit Review Committee evaluated the expected cash flow of the leases, the current underlying collateral value of the leases and the residual value of the underlying vehicles at the end of the leases.

This evaluation resulted in a projected cash flow that was considered sufficient to amortize the net loan balance including interest. A specific reserve of \$150 thousand was established for this loan. As of December 31, 2002, this specific reserve had been reduced by \$52 thousand in charge-offs resulting in a remaining specific reserve of \$98 thousand.

The provision for credit losses was \$843 thousand in 2002 compared to a provision for credit losses of \$979 thousand in 2001. The higher provision in 2001 was as a result of the economic uncertainties surrounding the events of September 11, 2001 which affected some of the qualitative and quantitative factors that are imbedded in the analysis of the adequacy of the allowance for credit losses. The result of these factors was a provision that was \$398 thousand higher in 2001 than the provision recorded in 2002. The 2002 provision was affected by \$188 thousand in net charge-offs and \$965 thousand in loans that were classified as impaired as of December 31, 2002. There were no loans classified as impaired during 2000 and 2001. The unallocated portion of the allowance to the total allowance remained consistent from December 31, 2001 to 2002 at 6% and 7% respectively.

As the portfolio and allowance review process matures, there will be changes to different elements of the allowance and this may have an effect on the overall level of the allowance maintained. To date the Bank has enjoyed a very high quality portfolio with minimal net charge offs and very low delinquency. The maintenance of a high quality portfolio will continue to be management's prime objective as it relates to the lending process and to the allowance for credit losses.

25

Management, aware of the strong loan growth experienced by the Company and the problems which could develop in an unmonitored environment, is intent on maintaining a strong credit review system and risk rating process. In January 2003, the Company established a credit department to perform interim analysis, manage classified credits and develop a credit scoring system for small business credits. Over time, this department will increase its review of credit analysis and processes. The Company is also reviewing its risk rating systems and is exploring the implementation of additional analytical procedures for risk ratings. The entire loan portfolio analysis process is an ongoing and evolving practice directed at maintaining a portfolio of quality credits and quickly identifying any weaknesses before they become irremediable.

The following table sets forth activity in the allowance for credit losses for the periods indicated.

Edgar Filing: EAGLE BANCORP INC - Form 424B3

(dollars in thousands)

|   | Year Ended December 31, |          |          |        |
|---|-------------------------|----------|----------|--------|
|   | 2002                    | 2001     | 2000     | 1999   |
| Balance at beginning of year  | \$ 2,111                | \$ 1,142 | \$ 579   | \$ 164 |
| Charge-offs:  | --                      | --       | --       | --     |
| Commercial  | 192                     | --       | --       | --     |
| Real estate - commercial  | --                      | --       | --       | --     |
| Construction  | --                      | --       | --       | --     |
| Home equity   | --                      | --       | --       | --     |
| Other consumer  | 40                      | 23       | 18       | 11     |
| Total   | (232)                   | (23)     | (18)     | (11)   |
| Recoveries:   |                         |          |          |        |
| Commercial  | 26                      | --       | --       | --     |
| Real estate - commercial  | --                      | --       | --       | --     |
| Construction  | --                      | --       | --       | --     |
| Home equity   | --                      | --       | --       | --     |
| Other consumer  | 18                      | 13       | --       | 2      |
| Total   | 44                      | 13       | --       | 2      |
| Net charge-offs   | (188)                   | (10)     | (18)     | (9)    |
| Additions charged to operations   | 843                     | 979      | 581      | 424    |
| Balance at end of period  | \$ 2,766                | \$ 2,111 | \$ 1,142 | \$ 579 |
| Ratio of net charge-offs during the period to average loans outstanding during the period | 0.09%                   | 0.01%    | 0.02%    | 0.02%  |

At December 31, 2000, 1999 and 1998, the Company had not allocated any portion of the allowance for credit losses to any individual loan or any category of loans. In 2001, the Company began an allocation process which is reflected in the following table. The allocation of the allowance to each category is not necessarily indicative of future losses or charge-offs and does not restrict the use of the allowance to absorb losses in any category.

(dollars in thousand)

Edgar Filing: EAGLE BANCORP INC - Form 424B3

Year Ended December 31,

|                                   | 2002    |             | 2001    |             |
|-----------------------------------|---------|-------------|---------|-------------|
|                                   | Amount  | Percent (1) | Amount  | Percent (1) |
| Commercial                        | \$1,134 | 27.5%       | \$ 743  | 27.2%       |
| Real estate - commercial          | 862     | 48.5        | 701     | 49.1        |
| Construction                      | 231     | 9.8         | 218     | 10.1        |
| Home equity                       | 253     | 12.9        | 212     | 11.6        |
| Other consumer                    | 83      | 1.3         | 100     | 2.0         |
| Unallocated                       | 203     | --          | 137     | --          |
| Total allowance for credit losses | \$2,766 | 100%        | \$2,111 | 100%        |

(1) Represents the percent of loans in category to gross loans

NON-PERFORMING ASSETS

The Company's non-performing assets, which are comprised of loans delinquent 90 days or more, non-accrual loans, and other real estate owned, totaled \$965 thousand at December 31, 2002 compared to \$19 thousand at December 31, 2001. The percentage of non-performing assets to total assets was 0.28% at December 31, 2002 compared to 0.01% at December 31, 2001.

Non-performing loans constituted all of the non-performing assets at December 31, 2002 and December 31, 2001. Non-performing loans at December 31, 2002 consist of loans in non-accrual status in the amount of \$147 thousand and loans past due over ninety days of \$818 thousand compared to no non-accrual loans and loans past due over ninety days of \$19 thousand at December 31, 2001.

The Company had no other real estate owned at either December 31, 2002 or 2001.

The following table shows the amounts of non-performing assets at the dates indicated.

(dollars in thousands)

|                                | Year End December 31, |       |       |      |       |
|--------------------------------|-----------------------|-------|-------|------|-------|
|                                | 2002                  | 2001  | 2000  | 1999 | 1998  |
| Nonaccrual Loans               |                       |       |       |      |       |
| Commercial                     | \$147                 | \$ -- | \$ -- | \$-- | \$ -- |
| Consumer                       | --                    | --    | --    | --   | --    |
| Real estate                    | --                    | --    | --    | --   | --    |
| Accrual loans-past due 90 days |                       |       |       |      |       |
| Commercial                     | 818                   | 19    | 15    | --   | --    |
| Consumer                       | --                    | --    | --    | --   | --    |
| Real estate                    | --                    | --    | --    | --   | --    |

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

|                             |       |       |       |       |       |
|-----------------------------|-------|-------|-------|-------|-------|
| Restructured loans          | --    | --    | --    | --    | --    |
| Real estate owned           |       |       |       |       |       |
| Total non-performing assets | \$965 | \$ 19 | \$ 15 | \$ -- | \$ -- |
|                             | ====  | ====  | ====  | ====  | ====  |

At December 31, 2002, there were no performing loans considered potential problem loans, defined as loans which are not included in the past

27

due, nonaccrual or restructured categories, but for which known information about possible credit problems causes management to be uncertain as to the ability of the borrowers to comply with the present loan repayment terms.

### DEPOSITS AND OTHER BORROWINGS

The principal sources of funds for the Bank are core deposits, consisting of demand deposits, NOW accounts, money market accounts, savings accounts and relationship certificates of deposits, from the local market areas surrounding the Bank's offices. The Bank also considers as part of its core deposits approximately \$16 million of deposits from a local customer with a longstanding relationship with the Bank. These deposits are required to be classified as brokered deposits for regulatory purposes. The Bank's deposit base includes transaction accounts, time and savings accounts and accounts which customers use for cash management and which provide the Bank with a source of fee income and cross-marketing opportunities as well as a low-cost source of funds. Time and savings accounts, including money market deposit accounts, also provide a relatively stable and low-cost source of funding.

One third of the Bank's deposits are made up of certificates of deposits, which are generally the most expensive form of deposit because of their fixed term. Certificates of deposit in denominations of \$100 thousand or more can be more volatile and more expensive than certificates of less than \$100 thousand. However, because the Bank focuses on relationship banking and does not accept brokered certificates, its historical experience has been that large certificates of deposit have not been more volatile or significantly more expensive than smaller denomination certificates. It has been the practice of the Bank to pay posted rates on its certificates of deposit whether under or over \$100 thousand. The Bank has paid negotiated rates for deposits in excess of \$500 thousand but the rates paid have rarely been more than 25 to 50 basis points higher than posted rates and deposits have been negotiated at below market rates. In late 2000, to fund strong loan demand, the Bank began accepting certificates of deposits, generally in denominations of less than \$100 thousand on a non brokered basis, from bank and credit union subscribers to a wholesale deposit rate line. The Bank has found rates on these deposits to be generally competitive with rates in our market given the speed and minimal noninterest cost at which deposits can be acquired, although it is possible for rates to significantly exceed local market rates. At December 31, 2002 the Bank held \$16.4 million of these deposits at an average rate of 3.99% as compared to \$12.3 million of these deposits, at an average rate of 4.52% at December 31, 2001. With the strong core deposit growth experienced by the Bank in 2002 these deposits are being allowed to mature and may not be renewed. However, the Bank has found this source of funds to be an effective funds management tool and may accept more of these deposits in the future.

At December 31, 2002, the Company had approximately \$64 million in

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

noninterest bearing demand deposits, representing an 80% increase from \$37 million in demand deposits at December 31, 2001. The percentage of demand deposits to total deposits from 2001 to 2002 rose by 4%, from 19% to 23%. These are primarily business checking accounts on which the payment of interest is prohibited by regulations of the Federal Reserve. Proposed legislation has been introduced in each of the last several Congresses which would permit banks to pay interest on checking and demand deposit accounts established by businesses. If legislation effectively permitting the payment of interest on business demand deposits is enacted, of which there can be no assurance, it is likely that we may be required to pay interest on some portion of our noninterest bearing deposits in order to compete with other banks. Payment of interest on these deposits could have a significant negative impact on our net income, net interest income, interest margin, return on assets and equity, and indices of financial performance. For additional information relating to the composition of the Bank's deposit base, see average balance tables above and Note 6 to the Consolidated Financial Statements.

As an enhancement to the basic noninterest bearing demand deposit account, the Company offers a sweep account, "customer repurchase agreement", allowing qualifying businesses to earn interest on short term excess funds which are not suited for either a CD investment or a money market account. The balances in these accounts were \$25 million at December 31, 2002, an 86% increase over December 31, 2001 balance of \$13.5 million. Customer repurchase agreements are not deposits and are not FDIC insured but are secured by US Treasury and/or US government agency securities. These accounts are particularly suitable to businesses with significant change in the peaks and valleys of cash flow over a very short time frame often measured in days. Attorney and title company escrow accounts are an example of accounts which can benefit from this product, as are customers who may require collateral for deposits in excess of

28

\$100 thousand but do not qualify for other pledging arrangements. This program requires the Company to maintain a sufficient investment securities level to accommodate the fluctuations in balances which may occur in these accounts.

At December 31, 2002, the Company had drawn \$4.6 million against a line of credit provided by a correspondent bank as compared to \$1.7 million at December 31, 2001. These borrowings are principally to fund additions of capital to the Bank in order to maintain its "well capitalized" ratio. At December 31, 2002, the Bank had \$18.3 million of FHLB borrowings, as compared to \$8 million at December 31, 2001. These advances are secured 50% by US government agency securities and 50% by a blanket lien on qualifying loans in the Bank's commercial mortgage loan portfolio. For additional information regarding other borrowings, see Note 7 of the Consolidated Financial Statements.

The following table provides information regarding the Bank's deposit composition at the dated indicated.

(dollars in thousands)

| 2002               |                 | December 31<br>2001 |                 | Averag |
|--------------------|-----------------|---------------------|-----------------|--------|
| Average<br>Balance | Average<br>Rate | Average<br>Balance  | Average<br>Rate | Balanc |
| -----              | -----           | -----               | -----           | -----  |

Edgar Filing: EAGLE BANCORP INC - Form 424B3

|   |           |       |           |       |         |
|---|-----------|-------|-----------|-------|---------|
| Noninterest bearing demand                | \$ 46,930 | --    | \$ 29,727 | --    | \$ 19,8 |
| Interest bearing transaction accounts     | 30,886    | 0.31% | 20,896    | 1.11% | 15,6    |
| Savings and money market and accounts     | 81,509    | 1.96% | 54,211    | 3.40% | 40,0    |
| Certificates of deposit \$100,000 or more | 41,683    | 3.21% | 35,791    | 5.61% | 23,5    |
| Other time                                | 36,902    | 3.70% | 25,493    | 5.51% | 11,5    |
|   | -----     |       | -----     |       | -----   |
| Total                                     | \$237,910 |       | \$166,118 |       | \$110,7 |
|   | =====     |       | =====     |       | =====   |

The following table indicates the time remaining until maturity for the Bank's certificates of deposit of \$100,000 or more as of December 31, 2002.

Due in:

|                          |           |
|--------------------------|-----------|
| 3 months or less         | \$ 9,523  |
| Over 3 through 6 months  | 31,629    |
| Over 6 through 12 months | 5,365     |
| Over 12 months           | 472       |
|                          | -----     |
| Total                    | \$ 46,989 |
|                          | =====     |

The following table provides information regarding the Company's short-term borrowings for the periods indicated. See Note 7 to the Consolidated Financial Statements for additional information regarding the Company's borrowings.

29

(dollars in thousands)

| Year Ended December 31,                                       | Maximum Amount<br>Outstanding at Any<br>Month End | Average<br>Balance | Average<br>Rate | End<br>Bal |
|---|---|--------------------|-----------------|------------|
| -----   | -----   | -----              | -----           | -----      |
| Customer repurchase agreements<br>and federal funds purchased |   |                    |                 |            |
| 2002  | \$ 26,560   | \$ 19,534          | 1.18%           | \$ 25      |
| 2001  | 17,078  | 13,057             | 3.13            | 13         |
| 2000  | 12,062  | 8,485              | 4.16            | 11         |

LIQUIDITY MANAGEMENT

Liquidity is the measure of the Bank's ability to meet the demands required for the funding of loans and to meet depositor requirements for use of their funds. The Bank's sources of liquidity consist of cash balances, due from banks, loan repayments, federal funds sold and short term investments. These sources of liquidity are supplemented by the ability of the Company and Bank to borrow funds. During 2002, the Company increased an established line of credit, with a correspondent bank, from \$5 million to \$10 million, against which it had drawn \$4.6 million as of December 31, 2002. The Bank can purchase up to \$11.6 million in federal funds on an unsecured basis and enter into reverse repurchase agreements up to \$10 million. At year end 2002, the Bank was also eligible to

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

take FHLB advances of up to \$52 million, of which it had advances outstanding of \$18.3 million.

The loss of deposits, through disintermediation, is one of the greater risks to liquidity. Disintermediation occurs most commonly when rates rise and depositors withdraw deposits seeking higher rates than the Bank may offer. The Bank was founded under a philosophy of relationship banking and, therefore, believes that it has less of an exposure to disintermediation and resultant liquidity concerns than do banks which build an asset base on non-core deposits and other borrowings. The history of the Bank, while only four and one-half years, includes a period of rising interest rates and significant competition for deposit dollars. During that period the Bank grew its core business without sacrificing its interest margin in higher deposit rates for non-core deposits. There is, however, a risk that some deposits would be lost if rates were to spike up and the Bank elected not to meet the market. Under those conditions the Bank believes that it is well positioned to use other liability management instruments such as FHLB borrowing, reverse repurchase agreements and Bank lines to offset a decline in deposits in the short run. Over the long term an adjustment in assets and change in business emphasis could compensate for a loss of deposits. Under these circumstances, further asset growth could be limited as the Bank utilizes its liquidity sources to replace, rather than supplement, core deposits.

Certificates of deposit acquired through the subscription service may be more sensitive to rate changes and pose a greater risk of disintermediation than deposits acquired in the local community. The Bank has limited the amount of such deposits to less than 15% of total assets, an amount which it believes it could replace with alternative liquidity sources, although there can be no assurance of this.

The mature earning pattern of the Bank is also a liquidity management resource for the Bank. The earnings of the Bank are now at a level that allows the Bank to pay higher rates to retain deposits over a short period, while it adjusts its asset base repricing to offset a higher cost of funds. The cost of retaining business in the short run and the associated reduction in earnings can be preferable to reducing deposit and asset levels and restricting growth.

At year end 2002, under the Bank's liquidity formula, it had \$61 million of liquidity representing 17.5% of total Bank assets.

30

### INTEREST RATE RISK MANAGEMENT

#### ASSET/LIABILITY MANAGEMENT AND QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

A fundamental risk in banking, outside of credit risk, is exposure to market risk, or interest rate risk, since a bank's net income is largely dependent on net interest income. The Bank's Asset Liability Committee (ALCO) of the Board of Directors formulates and monitors the management of interest rate risk within policies established by it and the Board of Directors. In its consideration of establishing guidelines for levels and/or limits on market risk, the ALCO committee considers the impact on earnings and capital, the level and direction of interest rates, liquidity, local economic conditions, outside threats and other factors. Banking is generally a business of attempting to match asset and liability components to produce a spread sufficient to provide net income to the bank at nominal rate risk. The Company, through ALCO, continually monitors the interest rate environment in which it operates and adjusts rates and maturities of its assets and liabilities to meet the market

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

conditions. In the current low interest rate environment, the Company is keeping its assets either variably priced or with short term maturities or short average lives. At the same time it strives to attract longer term liabilities to lock in the lower cost of funds. In the current market, due to competitive factors and customer preferences, the effort to attract longer term fixed priced liabilities has not been as successful as the Company's best case asset liability mix would prefer. When interest rates begin to rise, the Company expects that it will seek to keep asset maturities and repricing periods short until rates appear to be nearing their top and then extend maturities to extend the benefit of higher rates. There can be no assurance that the Company will be able to successfully carry out this intention, as a result of competitive pressures, customer preferences and the inability to perfectly forecast future interest rates.

One of the tools used by the Company to manage its interest rate risk is a static GAP analysis presented below. The Company also uses an earning simulation model on a quarterly basis to closely monitor interest sensitivity and to expose its balance sheet and income statement to different scenarios. The model is based on current Company data and adjusted by assumptions as to growth patterns, noninterest income and noninterest expense and interest rate sensitivity, based on historical data, for both assets and liabilities. The model is then subjected to a "shock test" assuming a sudden interest rate increase of 200 basis points or a decrease of 200 basis points, but not below zero. The results are measured by the effect on net income. The Company, in its latest model, shows a positive effect on income when interest rates immediately rise 200 basis points because of the short maturities of assets and a negative impact if rates were to decline further. With rates already at historic lows, a further reduction would reduce income on earning assets which could not be offset by a corresponding reduction in the cost of funds.

The following table reflects the result of a "shock test" simulation on the December 31, 2002, earning assets and interest bearing liabilities and the change in net interest income resulting from the simulated immediate increase and decrease in interest of 100 and 200 basis points. Also shown is the change in the Market Value Portfolio Equity resulting from the simulation. The model as presented is projected for one year.

| Change in interest<br>rates (basis points) | Percentage change<br>in net interest income | Percentage change<br>in net income | Percentage change<br>Market Value of<br>Portfolio Equity |
|--|---|------------------------------------|--|
| -----                                      | -----                                       | -----                              | -----  |
| +200                                       | + 8.8%                                      | + 21.1%                            | + 10.7%  |
| +100                                       | + 4.8%                                      | + 11.4%                            | + 6.8%   |
| 0  | --  | --                                 | --   |
| -100                                       | - 6.3%                                      | - 15.1%                            | - 9.2%   |
| -200                                       | -16.2%                                      | - 39.0%                            | - 16.7%  |

Certain shortcomings are inherent in the method of analysis presented in the foregoing table. For example, although certain assets and liabilities may have similar maturities or repricing periods, they may react in different degrees to changes in market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types may lag behind changes in market rates. Additionally, certain assets, such as adjustable-rate mortgage loans, have features that restrict changes in interest rates on a short-term



Edgar Filing: EAGLE BANCORP INC - Form 424B3

basis and over the life of the loan. Further, in the event of a change in interest rates, prepayment and early withdrawal levels could deviate significantly from those assumed in calculating the tables. Finally, the ability of many borrowers to service their debt may decrease in the event of a significant interest rate increase.

GAP

Banks and other financial institutions are dependent upon net interest income, the difference between interest earned on interest earning assets and interest paid on interest bearing liabilities. In falling interest rate environments, net interest income is maximized with longer term, higher yielding assets being funded by lower yielding short-term funds; however, when interest rates trend upward this asset/liability structure can result in a significant adverse impact on interest income. The current interest rate environment is signaling steady to possibly higher rates. Management has for a number of months shortened maturities in the Bank's investment portfolio and where possible also has shorten repricing opportunities for new loan requests. While management believes that this will help minimize interest rate risk in a rising environment, there can be no assurance as to actual results.

GAP, a measure of the difference in volume between interest earning assets and interest bearing liabilities, is a means of monitoring the sensitivity of a financial institution to changes in interest rates. The chart below provides an indicator of the rate sensitivity of the Company. A negative GAP indicates the degree to which the volume of repriceable liabilities exceeds repriceable assets in particular time periods. At December 31, 2002, the Bank has a positive GAP of 16.15% out to three months and a cumulative negative GAP of 8.29% out to twelve months.

If interest rates were to continue to decline further, the Bank's interest income and margin may be adversely effected. Because of the positive GAP measure in the 0 - 3 month period, continued decline in the prime lending rate will reduce income on repriceable assets within thirty to sixty days, while the repricing of liabilities will occur in later time periods. This will cause a short term decline in net interest income and net income in a static environment. Management has carefully considered its strategy to maximize interest income by reviewing interest rate levels, economic indicators and call features of some of its assets. These factors have been thoroughly discussed with the Board of Directors Asset Liability Committee and management believes that current strategies are appropriate to current economic and interest rate trends. The negative GAP is carefully monitored and will be adjusted as conditions change.

GAP ANALYSIS

(dollars in thousands)

| Repriceable in: | 0-3<br>Months<br>----- | 4-12<br>Months<br>----- | 13-36<br>Months<br>----- | 37-60<br>Months<br>----- | Over 6<br>Month<br>----- |
|-----------------|------------------------|-------------------------|--------------------------|--------------------------|--------------------------|
|-----------------|------------------------|-------------------------|--------------------------|--------------------------|--------------------------|

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

### ASSETS:

|  |           |           |           |        |        |
|--|-----------|-----------|-----------|--------|--------|
| Investment securities                    | \$ 12,459 | \$ 17,483 | \$ 14,000 | 10,000 | \$ 16, |
| Interest bearing deposits in other banks | 2,155     | 1,982     | 1,982     | --     |        |
| Loans                                    | 97,953    | 17,180    | 46,658    | 59,057 | 21,    |
| Federal funds sold                       | 3,012     | --        | --        | --     |        |
| <hr/>                                    |           |           |           |        |        |
| Total repriceable assets                 | 115,579   | 36,645    | 62,640    | 69,057 | 38,    |
| <hr/>                                    |           |           |           |        |        |

### LIABILITIES:

|   |           |             |           |           |        |
|---|-----------|-------------|-----------|-----------|--------|
| NOW accounts  | --        | 19,984      | 3,997     | 15,987    |        |
| Savings and Money Market accounts                             | 35,787    | 29,699      | 17,892    | 8,946     |        |
| Certificates of deposit                                       | 19,251    | 48,071      | 13,396    | 992       |        |
| Customer repurchase agreements and<br>federal funds purchased | 7,516     | 10,022      | 2,505     | 5,011     |        |
| Other borrowing-short and long term                           | 1,000     | 7,600       | 14,333    | --        |        |
| <hr/>   |           |             |           |           |        |
| Total repriceable liabilities                                 | 63,554    | 115,376     | 52,123    | 30,936    |        |
| <hr/>   |           |             |           |           |        |
| GAP   | \$ 52,025 | \$ (78,731) | \$ 10,517 | \$ 38,121 | \$ 38, |
| Cumulative GAP  | 52,025    | (26,706)    | (16,189)  | 21,932    | 60,    |
| Interval gap/earnings assets                                  | 16.15%    | (24.43)%    | 3.26%     | 11.83%    | 11     |
| Cumulative gap/earning assets                                 | 16.15%    | (8.29)%     | (5.02)%   | 6.81%     | 18     |

Although, NOW and MMA accounts are subject to immediate repricing, the Bank's GAP model has incorporated a repricing schedule to account for the historical lag in effecting rate changes and the amount of those rate changes relative to the amount of rate change in assets.

### CAPITAL RESOURCES AND ADEQUACY

The assessment of capital adequacy depends on a number of factors such as asset quality, liquidity, earnings performance, changing competitive conditions and economic forces, and the overall level of growth. The adequacy of the Company's current and future capital needs is monitored by management on an ongoing basis. Management seeks to maintain a capital structure that will assure an adequate level of capital to support anticipated asset growth and to absorb potential losses.

The capital position of the Company's wholly-owned subsidiary, the Bank, continues to meet regulatory requirements. The primary indicators relied on by bank regulators in measuring the capital position are the Tier 1 risk-based capital, total risk-based capital, and leverage ratios. Tier 1 capital consists of common and qualifying preferred stockholders' equity less goodwill. Total risk-based capital consists of Tier 1 capital, qualifying subordinated debt, and a portion of the allowance for credit losses. Risk-based capital ratios are calculated with reference to risk-weighted assets. The leverage ratio compares Tier 1 capital to total average assets. At December 31, 2002, the Company's and Bank's capital ratios were in excess of the mandated minimum requirements. The Company's and Bank's capital ratios are presented in Note 14 to the consolidated Financial Statements.

During 2002, the Company continued to borrow funds under a line of credit with a correspondent bank in order to provide capital to fund anticipated growth and expansion at the Bank in excess of the growth permitted by

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

reinvestment of earnings. At December 31, 2002, the amount outstanding under the line of credit was \$4.6 million. The ability of the Company to continue to grow is dependent on its earnings and the ability to obtain additional funds for contribution to the Bank's capital, through additional borrowing, the sale of additional common stock, the sale of preferred stock, or through the issuance of additional qualifying equity equivalents, such as subordinated debt or trust preferred securities. The Company is currently proposing to raise additional equity through the sale of additional shares of common stock. To the extent that the Company is unsuccessful in raising additional equity, it will be required to seek alternative sources, such as increased reliance on, or expansion of, its line of credit or the issuance of trust preferred securities. Increased borrowings or trust preferred securities will have an immediate interest cost, which will have an adverse impact on earnings, although they may require a lower internal rate of return on equity than common stock. To the extent that they are floating or variable rate, the future cost of additional borrowings or trust preferred securities may increase over time, while the cost of equity will remain fixed.

In the event that the Company is unable to obtain additional capital for the Bank on a timely basis, the growth of the Company and the Bank may be curtailed, and the Company and the Bank may be required to reduce their level of assets in order to maintain compliance with regulatory capital requirements. Under those circumstances net income and the rate of growth of net income may be adversely affected.

### IMPACT OF INFLATION AND CHANGING PRICES

The Consolidated Financial Statements and Notes thereto have been prepared in accordance with accounting principles generally accepted in the United States of America, which require the measurement of financial position and operating results in terms of historical dollars without considering the changes in the relative purchasing power of money over time due to inflation. The impact of inflation is reflected in the increased cost of operations. Unlike most industrial companies, nearly all of our assets and liabilities are monetary in nature. As a result, interest rates have a greater impact on our performance than do the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or to the same extent as the price of goods or services.

### NEW ACCOUNTING STANDARDS

Refer to Note 1 of the Notes to Consolidated Financial Statements for statements on New Accounting Standards.

### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Please refer to Item 7 of this report, "Management's Discussion and Analysis of Financial Condition and Results of Operations", under the caption "Interest Rate Risk Management - Asset/Liability Management and Quantitative and Qualitative Disclosure About Market Risk."

34

### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

#### INDEPENDENT AUDITORS' REPORT

Audit Committee of the  
Board of Directors and

Edgar Filing: EAGLE BANCORP INC - Form 424B3

Stockholders of Eagle Bancorp, Inc.

We have audited the accompanying consolidated balance sheet of Eagle Bancorp, Inc as of December 31, 2002 and 2001, and the related consolidated statements of operation, changes in stock holders' equity, and cash flows for each of the three years in the period ended December 31, 2002. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We have conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial states are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Eagle Bancorp Inc. as of December 31, 2002 and 2001, and the consolidated results of the operations and cash flows for each of the three years in the period ending December 31, 202, in conformity with accounting principals generally accepted in the United States of America.

/s/ Stegman & Company

-----  
 Stegman & Company  
 Baltimore, Maryland  
 February 7, 2003

EAGLE BANCORP, INC.  
 Consolidated Balance Sheets December 31, 2002 and 2001  
 (dollars in thousands)

ASSETS

|  | 2002      | 2001  |
|--|-----------|-------|
|  | -----     | ----- |
| Cash and due from banks                    | \$ 18,569 | \$ 6, |
| Interest bearing deposits with other banks | 6,119     |       |
| Federal funds sold                         | 3,012     |       |
| Investment securities available for sale   | 70,675    | 39,   |
| Loans held for sale                        | 5,546     | 5,    |
| Loans                                      | 236,860   | 182,  |
| Less allowance for credit losses           | (2,766)   | (2,   |
|  | -----     | ----- |
| Loans, net                                 | 234,094   | 180,  |
| Premises and equipment, net                | 3,601     | 3,    |
| Deferred income taxes                      | 464       |       |

Edgar Filing: EAGLE BANCORP INC - Form 424B3

|  |            |         |
|--|------------|---------|
| Other assets   | 5,749      | 1,      |
|  | -----      | -----   |
| TOTAL ASSETS   | \$ 347,829 | \$ 236, |
|  | =====      | =====   |
| LIABILITIES AND STOCKHOLDERS' EQUITY   |            |         |
| LIABILITIES  |            |         |
| Deposits:  |            |         |
| Noninterest bearing demand   | \$ 64,432  | \$ 37,  |
| Interest bearing transaction   | 39,968     | 31,     |
| Savings and money market   | 92,324     | 61,     |
| Time, \$100,000 or more  | 46,989     | 35,     |
| Other time   | 34,721     | 29,     |
|  | -----      | -----   |
| Total deposits   | 278,434    | 195,    |
| Customer repurchase agreements<br>and federal funds purchased  | 25,054     | 13,     |
| Other short-term borrowings  | 8,600      |         |
| Long-term borrowings   | 14,333     | 9,      |
| Other liabilities  | 1,380      |         |
|  | -----      | -----   |
| Total liabilities  | 327,801    | 219,    |
| STOCKHOLDERS' EQUITY   |            |         |
| Common stock, \$.01 par value; authorized 20,000,000,<br>Shares issued and outstanding 2,897,704 (2002) and 2,895,124 (2001) |            |         |
|  | 29         |         |
| Additional paid in capital   | 16,541     | 16,     |
| Retained earnings  | 3,066      |         |
| Accumulated other comprehensive income   | 392        |         |
|  | -----      | -----   |
| Total stockholders' equity   | 20,028     | 17,     |
|  | -----      | -----   |
| TOTAL LIABILITIES AND<br>STOCKHOLDERS' EQUITY  | \$ 347,829 | \$ 236, |
|  | =====      | =====   |

See notes to consolidated financial statements.

EAGLE BANCORP, INC.  
Consolidated Statements of Operations for the years ended December 31, 2002,  
2001 and 2000  
(dollars in thousands, except per share data)

| INTEREST INCOME            | 2002      | 2001      | 2000  |
|----------------------------|-----------|-----------|-------|
|                            | ----      | ----      | ----  |
| Interest and fees on loans | \$ 14,379 | \$ 12,054 | \$ 7, |

Edgar Filing: EAGLE BANCORP INC - Form 424B3

|   |          |          |       |
|---|----------|----------|-------|
| Taxable interest and dividends on investment securities                   | 2,124    | 1,799    | 2,    |
| Interest on balances with other banks                                     | 77       | 13       |       |
| Interest on federal funds sold  | 81       | 255      |       |
|   | -----    | -----    | ----- |
| Total interest income   | 16,661   | 14,121   | 10,   |
|   | -----    | -----    | ----- |
| INTEREST EXPENSE  |          |          |       |
| Interest on deposits  | 4,332    | 5,486    | 4,    |
| Interest on customer repurchase agreements and<br>federal funds purchased | 224      | 409      |       |
| Interest on short-term borrowings   | 132      | --       |       |
| Interest on long-term borrowings  | 482      | 103      |       |
|   | -----    | -----    | ----- |
| Total interest expense  | 5,170    | 5,998    | 4,    |
|   | -----    | -----    | ----- |
| NET INTEREST INCOME   | 11,491   | 8,123    | 5,    |
| PROVISION FOR CREDIT LOSSES   | 843      | 979      |       |
|   | -----    | -----    | ----- |
| NET INTEREST INCOME AFTER PROVISION<br>FOR CREDIT LOSSES                  | 10,648   | 7,144    | 5,    |
|   | -----    | -----    | ----- |
| NONINTEREST INCOME  |          |          |       |
| Service charges on deposits   | 1,038    | 704      |       |
| Gain on sale of loans   | 491      | 148      |       |
| Gain (loss) on sale of investment securities                              | 337      | 358      |       |
| Other income  | 294      | 114      |       |
|   | -----    | -----    | ----- |
| Total noninterest income  | 2,160    | 1,324    |       |
|   | -----    | -----    | ----- |
| NONINTEREST EXPENSE   |          |          |       |
| Salaries and employee benefits  | 4,505    | 3,449    | 2,    |
| Premises and equipment expenses   | 1,648    | 1,220    |       |
| Advertising   | 197      | 144      |       |
| Outside data processing   | 488      | 349      |       |
| Other expenses  | 1,745    | 1,283    |       |
|   | -----    | -----    | ----- |
| Total noninterest expense   | 8,583    | 6,445    | 4,    |
|   | -----    | -----    | ----- |
| INCOME BEFORE INCOME TAX EXPENSE  | 4,225    | 2,023    | 1,    |
| INCOME TAX EXPENSE  | 1,558    | 269      |       |
|   | -----    | -----    | ----- |
| NET INCOME  | \$ 2,667 | \$ 1,754 | \$ 1, |
|   | =====    | =====    | ===== |
| INCOME PER SHARE  |          |          |       |
| Basic   | \$ 0.92  | \$ 0.61  | \$ 0  |
| Diluted   | \$ 0.86  | \$ 0.58  | \$ 0  |

See notes to consolidated financial statements.

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

Consolidated Statements of Changes in Stockholders' Equity for the Years Ended  
December 31, 2002, 2001 and 2000  
(dollars in thousands)

|   | Common<br>Stock<br>----- | Additional Paid<br>in Capital<br>----- | Retained<br>Earnings<br>(Deficit)<br>----- | Ac<br>Co<br>In<br>--- |
|---|--------------------------|--|--|-----------------------|
| Balances at January 1, 2000                                       | \$ 17                    | \$ 16,483                              | \$ (2,413)                                 |                       |
| Five -for-four stock split in the form of a 25% stock<br>dividend | 4                        | (4)                                    | --   |                       |
| Net income  |                          |  | 1,058                                      |                       |
| Other comprehensive income-                                       |                          |  |  |                       |
| unrealized gain on investment<br>securities available for sale    | --                       | --                                     | --   |                       |
| Total other comprehensive<br>income                               | --                       | --                                     | --   |                       |
|   | -----                    | -----                                  | -----                                      |                       |
| Balances at December 31, 2000                                     | 21                       | 16,479                                 | (1,355)                                    |                       |
| Seven-for-five stock split in the form of a 40% stock<br>dividend | 8                        | (8)                                    | --   |                       |
| Exercise of options for 7,700 shares of common stock              | --                       | 44                                     | --   |                       |
| Net income  | --                       |  | 1,754                                      |                       |
| Other comprehensive income-                                       |                          |  |  |                       |
| unrealized loss on investment<br>securities available for sale    | --                       | --                                     | --   |                       |
| Total other comprehensive<br>income                               | --                       | --                                     | --   |                       |
|   | -----                    | -----                                  | -----                                      |                       |
| Balances at December 31, 2001                                     | 29                       | 16,515                                 | 399  |                       |
| Exercise of options for 2,580 shares of common stock              |                          | 26                                     |  |                       |
| Net income  | --                       | --                                     | 2,667                                      |                       |
| Other comprehensive income-                                       |                          |  |  |                       |
| unrealized gain on investment<br>securities available for sale    | --                       | --                                     | --   |                       |
| Total other comprehensive<br>income                               | --                       | --                                     | --   |                       |
|   | -----                    | -----                                  | -----                                      |                       |
| Balances at December 31, 2002                                     | \$ 29                    | \$ 16,541                              | \$ 3,066                                   |                       |
|   | =====                    | =====                                  | =====                                      |                       |

See notes to consolidated financial statements.

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

EAGLE BANCORP, INC.  
 Consolidated Statements of Cash Flows for the Years Ended December 31, 2002,  
 2001 and 2000  
 (dollars in thousands)

|   | 2002      | 2001      |
|---|-----------|-----------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>  |           |           |
| Net income  | \$ 2,667  | \$ 1,754  |
| Adjustments to reconcile net income to net cash provided<br>(used) by operating activities: |           |           |
| Provision for credit losses   | 843       | 979       |
| Increase in deferred income taxes   | (178)     | (391)     |
| Depreciation and amortization   | 557       | 420       |
| Gains on sale of loans  | (491)     | (96)      |
| Origination of loans held for sale  | (19,110)  | (8,628)   |
| Proceeds from sale of loans held for sale   | 19,728    | 3,051     |
| (Gains) loss on sale of investment securities   | (337)     | (358)     |
| Increase in other assets  | (380)     | (53)      |
| Increase in other liabilities   | 494       | 301       |
|   | 3,793     | (3,021)   |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>  |           |           |
| Increase in interest bearing deposits with other banks                                      | (5,958)   | (46)      |
| Purchases of available for sale investment securities                                       | (385,210) | (147,397) |
| Proceeds from maturities of available for sale securities                                   | 333,993   | 131,113   |
| Proceeds from sale of available for sale securities   | 20,626    | 9,413     |
| Decrease (increase) in federal funds sold   | (3,012)   | 2,121     |
| Net increase in loans   | (54,792)  | (64,548)  |
| Bank premises and equipment acquired  | (986)     | (968)     |
| Purchase of BOLI  | (4,000)   | --        |
|   | (99,339)  | (70,312)  |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>  |           |           |
| Increase in deposits  | 82,746    | 59,831    |
| Increase in customer repurchase agreements and<br>federal funds purchased                   | 11,602    | 2,374     |
| Increase (decrease) in other short-term borrowings  | 8,600     | (1,040)   |
| Proceeds from long-term borrowings  | 4,658     | 9,675     |
| Issuance of common stock  | 26        | 44        |
|   | 107,632   | 70,884    |
| <b>NET INCREASE (DECREASE) IN CASH</b>  | 12,086    | (2,449)   |
| <b>CASH AND DUE FROM BANKS AT<br/>BEGINNING OF YEAR</b>                                     | 6,483     | 8,932     |
| <b>CASH AND DUE FROM BANKS AT<br/>END OF YEAR</b>   | \$ 18,569 | \$ 6,483  |
| <b>SUPPLEMENTAL CASH FLOWS INFORMATION:</b>   |           |           |
| Interest paid   | \$ 5,092  | \$ 6,029  |



Edgar Filing: EAGLE BANCORP INC - Form 424B3

Income taxes paid

\$ 1,840 \$ 647  
=====

See notes to consolidated financial statements.

39

EAGLE BANCORP, INC.

Notes to Consolidated Financial Statements for the Years Ended December 31, 2002, 2001 and 2000

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements include the accounts of Eagle Bancorp, Inc. (the "Company") and its subsidiary, EagleBank (the "Bank") with all significant intercompany transactions eliminated. The investment in subsidiary is recorded on the Company's books (Parent Only) on the basis of its equity in the net assets of the subsidiary. The accounting and reporting policies of the Company conform to accounting principles generally accepted in the United States of America and to general practices in the banking industry. Certain reclassifications have been made to amounts previously reported to conform to the classification made in 2002. The following is a summary of the more significant accounting policies.

NATURE OF OPERATIONS

The Company, through its bank subsidiary, provides domestic financial services primarily in Montgomery County, Maryland and Washington, D.C. The primary financial services include real estate, commercial and consumer lending, as well as traditional demand deposits and savings products.

USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

CASH FLOWS

For purposes of reporting cash flows, cash and cash equivalents include cash and due from banks and federal funds sold (items with an original maturity of three months or less).

LOANS HELD FOR SALE

The Company engages in sales of residential mortgage loans and the guaranteed portion of Small Business Administration ("SBA") loans originated by the Bank. Loans held for sale are carried at the lower of aggregate cost or fair value. Fair value is derived from secondary market quotations for similar instruments. Gains and losses on sales of these loans are recorded as a component of noninterest income in the Consolidated Statements of Operations.

When the Company retains the servicing rights to collect and remit

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

principal and interest payments, manage escrow account matters and handle borrower relationships on mortgage loans sold, resulting service fee income is included in noninterest income. The Company's current practice is to sell residential mortgage loans on a servicing released basis, and, therefore, it has no intangible asset recorded for the value of such servicing as of December 31, 2002.

### INVESTMENT SECURITIES

The Company and Bank have elected to account for all investment securities as available for sale. Those securities are carried at estimated fair value. Unrealized gains and losses on investment securities available for sale, net of related deferred income taxes, are recognized as accumulated other comprehensive income, a separate component of stockholders' equity. The cost of investment securities sold is determined using the specific identification method.

40

### LOANS

Loans are stated at the principal amount outstanding, net of origination costs and fees. Interest income on loans is accrued at the contractual rate on the principal amount outstanding. It is the Company's policy to discontinue the accrual of interest when circumstances indicate that collection is doubtful. Fees charged and costs capitalized for originating loans are being amortized on the interest method over the term of the loan.

Management considers loans impaired when, based on current information, it is probable that the Company will not collect all principal and interest payments according to contractual terms. Loans are tested for impairment once principal or interest payments become ninety days or more past due and they are placed on nonaccrual. Management also considers the financial condition of the borrower, cash flows of the loan and the value of the related collateral. Impaired loans do not include large groups of smaller balance homogeneous loans such as residential real estate and consumer installment loans which are evaluated collectively for impairment. Loans specifically reviewed for impairment are not considered impaired during periods of "minimal delay" in payment (ninety days or less) provided eventual collection of all amounts due is expected. The impairment of a loan is measured based on the present value of expected future cash flows discounted at the loan's effective interest rate, or the fair value of the collateral if repayment is expected to be provided by the collateral. Generally, the Company's impairment on such loans is measured by reference to the fair value of the collateral. Interest income on impaired loans is recognized on the cash basis.

### ALLOWANCE FOR CREDIT LOSSES

The allowance for credit losses represents an amount which, in management's judgment, will be adequate to absorb probable losses on existing loans and other extensions of credit that may become uncollectible. The adequacy of the allowance for credit losses is determined through careful and continuous review and evaluation of the loan portfolio and involves the balancing of a number of factors to establish a prudent level. Among the factors considered are lending risks associated with growth and entry into new markets, loss allocations for specific nonperforming credits, the level of the

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

allowance to nonperforming loans, historical loss experience, economic conditions, portfolio trends and credit concentrations, changes in the size and character of the loan portfolio, and management's judgment with respect to current and expected economic conditions and their impact on the existing loan portfolio. Allowances for impaired loans are generally determined based on collateral values. Loans deemed uncollectible are charged against, while recoveries are credited to, the allowance. Management adjusts the level of the allowance through the provision for credit losses, which is recorded as a current period operating expense. The allowance for credit losses may consist of an allocated component and an unallocated component.

The components of the allowance for credit losses represent an estimation done pursuant to either Statement of Financial Accounting Standards ("SFAS") No. 5, "Accounting for Contingencies," or SFAS No. 114, "Accounting by Creditors for Impairment of a Loan." Specific allowances are established in cases where management has identified significant conditions or circumstances related to a credit that management believes indicate the probability that a loss may be incurred in an amount different from the amount determined by application of the formula allowance. For other problem graded credits, allowances are established according to the application of credit risk factors. These factors are set by management to reflect its assessment of the relative level of risk inherent in each grade. The nonspecific allowance is based upon management's evaluation of various conditions that are not directly measured in the determination of the formula and specific allowances. Such conditions include general economic and business conditions affecting key lending areas, credit quality trends (including trends in delinquencies and nonperforming loans expected to result from existing conditions), loan volumes and concentrations, specific industry conditions within portfolio categories, recent loss experience in particular loan categories, duration of the current business cycle, bank regulatory examination results, findings of outside review consultants, and management's judgment with respect to various other conditions including credit administration and management and the quality of risk identification systems. Executive management reviews these conditions quarterly.

Management believes that the allowance for credit losses is adequate, however, determination of the allowance is inherently subjective and requires significant estimates. While management uses available

41

information to recognize losses on loans, future additions to the allowance may be necessary based on changes in economic conditions. Evaluation of the potential effects of these factors on estimated losses involves a high degree of uncertainty, including the strength and timing of economic cycles and concerns over the effects of a prolonged economic downturn in the current cycle. In addition, various regulatory agencies, as an integral part of their examination process, and independent consultants engaged by the Bank periodically review the Bank's loan portfolio and allowance for credit losses. Such review may result in recognition of additions to the allowance based on their judgments of information available to them at the time of their examination.

### PREMISES AND EQUIPMENT

Premises and equipment are stated at cost less accumulated depreciation

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

and amortization computed using the straight-line method. Premises and equipment are depreciated over the useful lives of the assets, which generally range from three to ten years for furniture, fixtures and equipment, three to five years for computer software and hardware, and ten to forty years for buildings and building improvements. Leasehold improvements are amortized over the terms of the respective leases or the estimated useful lives of the improvements, whichever are shorter. The costs of major renewals and betterments are capitalized, while the costs of ordinary maintenance and repairs are expensed as incurred.

### ADVERTISING

Advertising costs are generally expensed as incurred.

### INCOME TAXES

The Company uses the liability method of accounting for income taxes. Under the liability method, deferred-tax assets and liabilities are determined based on differences between the financial statement carrying amounts and the tax bases of existing assets and liabilities (i.e., temporary differences) and are measured at the enacted rates that will be in effect when these differences are settled. During 2001, management determined that the realization of previously unrecorded net deferred tax assets were more likely than not and therefore recorded previously unrecognized net deferred tax assets. Subsequent to the recognition of the net deferred tax assets the Company recorded current income tax expense. The Company did not record any tax expense or benefit for years prior to 2001.

### NET INCOME PER COMMON SHARE

Basic net income per common share is computed by dividing net income available to common stockholders by the weighted average number of common shares outstanding during the year. Diluted net income per common share is computed by dividing net income available to common stockholders by the weighted average number of common shares outstanding during the year including any potential dilutive effects of common stock equivalents, such as options and warrants.

### NEW ACCOUNTING STANDARDS

In August 2001, the Financial Accounting Standards Board issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," which supercedes both SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets to be Disposed Of" and the accounting and reporting provisions of APB Opinion No. 30, "Reporting the Results of Operations-Reporting the Effects of Disposal of a segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions" (Opinion 30), for the disposal of a segment of a business (a previously defined in that Opinion). SFAS No. 144 retains the fundamental provisions in SFAS No. 121 for recognizing and measuring impairment losses in long-lived assets held for use and long-lived assets to be disposed of by sale, while also resolving significant implementation issues associated with SFAS No. 121. The provisions of SFAS No. 144 are effective for years beginning after December 15, 2001. The adoption of SFAS No. 144 did not affect the financial position or results of operations of the Company.

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

In December 2002, the Financial Accounting Standards Board issued SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure" which amends SFAS No. 123, "Accounting for Stock Based Compensation". SFAS No. 148 provides alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employee compensation. In addition, SFAS No. 148 amends the disclosure requirements of SFAS No. 123 to require additional and more frequent disclosures in financial statements about the effects of stock-based compensation. Adoption of SFAS No. 148 had no effect on the financial position or results of operations of the Company.

### 2. CASH AND DUE FROM BANKS

Regulation D of the Federal Reserve Act requires that banks maintain reserve balances with the Federal Reserve Bank based principally on the type and amount of their deposits. During 2002, the Bank maintained balances at the Federal Reserve (in addition to vault cash) to meet the reserve requirements as well as balances to partially compensate for services. Additionally, the Bank maintained balances with the Federal Home Loan Bank and three domestic correspondents as compensation for services they provided to the Bank.

### 3. INVESTMENTS AVAILABLE FOR SALE

The amortized cost and estimated fair values of investments available for sale at December 31, 2002 and 2001 are as follows:

| (in thousands)                                   | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses |
|--|-------------------|------------------------------|-------------------------------|
| 2002<br>----                                     |                   |                              |                               |
| U. S. Treasury securities                        | \$ 5,501          | \$ 3                         | \$ --                         |
| U. S. Government agency securities               | 19,961            | 153                          |                               |
| GNMA mortgage backed securities                  | 42,782            | 493                          | (7)                           |
| Federal Reserve and Federal Home Loan Bank stock | 1,564             | --                           | --                            |
| Other equity investments                         | 274               | --                           | (49)                          |
|  |                   |                              |                               |
| Total  | \$ 70,082         | \$ 649                       | \$ (56)                       |
|  |                   |                              |                               |
| 2001<br>----                                     |                   |                              |                               |
| U. S. Treasury securities                        | \$ 12,538         | \$ 2                         | \$ --                         |
| U. S. Government agency securities               | 14,289            | 284                          | (36)                          |
| GNMA mortgage backed securities                  | 11,178            | 103                          | (64)                          |
| Federal Reserve and Federal Home Loan Bank stock | 880               | --                           | --                            |
| Other equity investments                         | 269               | 5                            | (9)                           |
|  |                   |                              |                               |
| Total  | \$ 39,154         | \$ 394                       | \$ (109)                      |
|  |                   |                              |                               |

The amortized cost and estimated fair values of investments available for sale at December 31, 2002 and 2001 by contractual maturity are shown below. Expected

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

43

|                                       | 2002              |                         | 2001              |                    |
|---------------------------------------|-------------------|-------------------------|-------------------|--------------------|
|                                       | Amortized<br>Cost | Estimated Fair<br>Value | Amortized<br>Cost | Estimated<br>Value |
| Amounts maturing:                     |                   |                         |                   |                    |
| One year or less                      | \$ 8,501          | \$ 8,545                | \$12,387          | \$12,391           |
| After one year through five years     | 14,968            | 15,037                  | 10,943            | 10,974             |
| After five years through ten years    | 1,993             | 2,036                   | 3,497             | 3,712              |
| GNMA mortgage backed securities       | 42,782            | 43,268                  | 11,178            | 11,217             |
| FRB, FHLB and other equity securities | 1,838             | 1,789                   | 1,149             | 1,145              |
| Total                                 | \$70,082          | \$70,675                | \$39,154          | \$39,439           |

Realized gains on sales of investment securities were \$343 thousand and realized losses on sales of investment securities were \$6 thousand in 2002, the realized gains on sales of investment securities were \$375 thousand and realized losses on sales of investment securities were \$17 thousand in 2001 and the realized losses on sales of investment securities were \$71 thousand in 2000. Proceeds from sales of securities in 2002 were \$20.6 million, in 2001 were \$9.41 million and in 2000 were \$9.9 million.

At December 31, 2002, \$37.9 million fair value of securities were pledged as collateral for certain government deposits, FHLB advances and the Bank's customer repurchase agreement program. The outstanding balance of no single issuer, except for U. S. Government and U. S. Government agency securities, exceeded ten percent of stockholders' equity at December 31, 2002 or 2001.

#### 4. LOANS AND ALLOWANCE FOR CREDIT LOSSES

The Bank makes loans to customers primarily in Montgomery County, Maryland and surrounding communities. A substantial portion of the Bank's loan portfolio consists of loans to businesses secured by real estate and other business assets.

Loans, net of unamortized deferred fees, at December 31, 2002 and 2001 are summarized by type as follows:

(dollars in thousands)

|                          | 2002      | 2001      |
|--------------------------|-----------|-----------|
| Commercial               | \$ 64,869 | \$ 49,432 |
| Real estate - commercial | 114,961   | 86,553    |
| Construction             | 23,180    | 15,512    |
| Home equity              | 30,631    | 26,656    |
| Other consumer           | 3,219     | 4,103     |
| Total loans              | 236,860   | 182,256   |

Edgar Filing: EAGLE BANCORP INC - Form 424B3

|                                   |            |            |
|-----------------------------------|------------|------------|
| Less: allowance for credit losses | (2,766)    | (2,111)    |
|                                   | -----      | -----      |
| Loans, net                        | \$ 234,094 | \$ 180,145 |
|                                   | =====      | =====      |

Activity in the allowance for credit losses for the years ended December 31, 2002, 2001 and 2000 is shown below:

|                              | 2002     | 2001     | 2000     |
|------------------------------|----------|----------|----------|
|                              | -----    | -----    | -----    |
| Balance at beginning of year | \$ 2,111 | \$ 1,142 | \$ 579   |
| Provision for credit losses  | 843      | 979      | 581      |
| Loan charge-offs             | (232)    | (23)     | (18)     |
| Loan recoveries              | 44       | 13       | --       |
|                              | -----    | -----    | -----    |
| Balance at end of year       | \$ 2,766 | \$ 2,111 | \$ 1,142 |
|                              | =====    | =====    | =====    |

44

Information regarding impaired loans at December 31, 2002 and 2001 is as follows:

|  | 2002    | 2001    |
|--|---------|---------|
|  | -----   | -----   |
| Impaired loans with a valuation allowance                        | \$ 965  | \$ --   |
| Impaired loans without a valuation allowance                     | --      | --      |
|  | -----   | -----   |
| Total impaired loans   | \$ 965  | \$ --   |
|  | =====   | =====   |
| Allowance for credit losses related to impaired loans            | \$ 121  | \$ --   |
| Allowance for credit losses related to other than impaired loans | 2,645   | 2,111   |
|  | -----   | -----   |
| Total allowance for credit losses                                | \$2,766 | \$2,111 |
|  | =====   | =====   |
| Average impaired loans for the year                              | \$ 202  | \$ --   |
| Interest income on impaired loans recognized on a cash basis     | \$ 17   | \$ --   |

5. PREMISES AND EQUIPMENT

Premises and equipment include the following at December 31:

(dollars in thousands)

|                               | 2002     | 2001     |
|-------------------------------|----------|----------|
|                               | -----    | -----    |
| Leasehold improvements        | \$ 2,041 | \$ 1,826 |
| Furniture and equipment       | 3,227    | 2,456    |
| Premises and equipment        | 5,268    | 4,282    |
| Less accumulated depreciation |          |          |
|                               |          |          |
| and amortization              | (1,667)  | (1,110)  |

Edgar Filing: EAGLE BANCORP INC - Form 424B3

|                                   |                            |                            |
|-----------------------------------|----------------------------|----------------------------|
| Total premises and equipment, net | -----<br>\$ 3,601<br>===== | -----<br>\$ 3,172<br>===== |
|-----------------------------------|----------------------------|----------------------------|

The Company occupies banking and office space in seven locations under noncancellable lease arrangements accounted for as operating leases. The initial lease periods range from 5 to 10 years and provide for one or more 5-year renewal options. The leases provide for percentage annual rent escalations and require that the lessee pay certain operating expenses applicable to the leased space. Rent expense applicable to operating leases amounted to \$769 thousand in 2002, \$546 thousand in 2001, and \$357 thousand in 2000. At December 31, 2002, future minimum lease payments under noncancellable operating leases having an initial term in excess of one year are as follows:

Years ending December 31:

|                              |            |         |
|------------------------------|------------|---------|
|                              | 2003       | \$ 793  |
|                              | 2004       | 795     |
|                              | 2005       | 783     |
|                              | 2006       | 809     |
|                              | 2007       | 830     |
|                              | Thereafter | 1,876   |
|                              |            | -----   |
| Total minimum lease payments |            | \$5,886 |
|                              |            | =====   |

6. DEPOSITS

(dollars in thousands)

The remaining maturity of certificates of deposit \$100,000 or more at December 31, 2002 and 2001 are as follows:

45

|   |          |          |
|---|----------|----------|
|   | 2002     | 2001     |
|   | -----    | -----    |
| Three months or less                          | \$ 9,523 | \$ 9,074 |
| More than three months<br>through six months  | 31,629   | 9,058    |
| More than six months<br>through twelve months | 5,365    | 15,698   |
| Over twelve months                            | 472      | 1,563    |
|   | -----    | -----    |
| Total   | \$46,989 | \$35,393 |
|   | =====    | =====    |

Interest expense on deposits for the years ended December 31, 2002, 2001 and 2000 is as follows:

|                              |         |         |         |
|------------------------------|---------|---------|---------|
|                              | 2002    | 2001    | 2000    |
|                              | -----   | -----   | -----   |
| Interest bearing transaction | \$ 95   | \$ 232  | \$ 295  |
| Savings and money market     | 1,599   | 1,843   | 1,772   |
| Time, \$100,000 or more      | 1,337   | 2,006   | 1,325   |
| Other time                   | 1,301   | 1,405   | 640     |
|                              | -----   | -----   | -----   |
| Total                        | \$4,332 | \$5,486 | \$4,032 |
|                              | =====   | =====   | =====   |



## Edgar Filing: EAGLE BANCORP INC - Form 424B3

As of December 31, 2001, the Bank held \$16 million in deposits, from one relationship, which, for regulatory reporting purposes, are considered brokered deposits.

### 7. BORROWINGS

Information relating to short and long term borrowings is as follows for the years ended December 31:

| Short-term borrowing  | 2002      |       | 2001     |      |
|---|-----------|-------|----------|------|
|   | Amount    | Rate  | Amount   | Rate |
| <br>At Year-End   |           |       |          |      |
| Customer repurchase agreements                                | \$ 25,054 | 0.50% | 13,452   |      |
| Federal Home Loan Bank - current portion                      | 4,000     | 2.79% | --       |      |
| Bank line of credit   | 4,600     | 4.00% | --       |      |
|   | -----     |       | -----    |      |
| Total   | \$ 33,654 |       | 13,452   |      |
| <br>Average for the Year:                                     |           |       |          |      |
| Customer repurchase agreements and<br>federal funds purchased | \$ 19,189 | 1.16% | \$ 3,057 |      |
| Federal Home Loan Bank - current portion                      | 1,852     | 2.79% | --       |      |
| Bank line of Credit   | 2,818     | 4.48% | \$ 533   |      |
| <br>Maximum Month-end Balance:                                |           |       |          |      |
| Customer repurchase agreements and<br>federal funds purchased | \$ 26,560 | 1.50% | \$17,078 |      |
| Federal Home Loan Bank - current portion                      | 4,000     | 2.79% | --       |      |
| Line of credit  | 4,600     | 4.50% | 1,675    |      |
| <br>Long-term borrowing                                       |           |       |          |      |
| Bank line of credit due 2002                                  | \$ --     |       | \$ 1,675 |      |
| Federal Home Loan Bank due 2005                               | 8,000     | 4.28% | 8,000    |      |
| Federal Home loan Bank due 2004                               | 4,000     | 2.79% | --       |      |
| Federal Home Loan Bank due 2005                               | 2,333     | 2.79% | --       |      |
|   | -----     |       | -----    |      |
| Total long-term borrowing                                     | \$ 14,333 |       | \$ 9,675 |      |
|   | =====     |       | =====    |      |

The Company offers its business customers a repurchase agreement sweep account in which it sells to the customer U. S. Government and U. S. Government agency securities segregated in its investment portfolio for this purpose. By entering into the agreement the customer agrees to have the Bank repurchase the designated securities on the business day following the initial transaction in consideration of the payment of interest at the rate prevailing on the day of the transaction.

The Bank has commitments from correspondent banks under which it can purchase up to \$11.6 million in federal funds and \$10 million in secured reverse repurchase agreements on a short-term basis. The Bank also can draw Federal Home Loan Bank

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

advances up to \$52 million against which it had \$18.3 million outstanding at December 31, 2002. The Company has a line of credit approved for \$10 million secured by stock in the Bank against which it had borrowings outstanding of \$4.6 million at December 31, 2002.

### 8. INCOME TAXES

Federal and state income tax expense (benefit) consist of the following:

|   | Periods Ended December 31 |        |       |
|---|---------------------------|--------|-------|
|   | 2002                      | 2001   | 2000  |
| Current federal income tax                    | \$ 1,434                  | \$ 601 | \$ -- |
| Current state income tax                      | 318                       | 59     |       |
| Total current                                 | 1,752                     | 660    | --    |
| Deferred federal income tax expense (benefit) | (159)                     | (313)  | --    |
| Deferred state income tax expense (benefit)   | (35)                      | (78)   | --    |
| Total deferred                                | (194)                     | (391)  | --    |
| Total income tax expense (benefit)            | \$ 1,558                  | \$ 269 | \$ -- |

The following table is a summary of the tax effect of temporary differences that give rise to significant portions of deferred tax assets:

|  | Periods Ended December 31 |        |        |
|--|---------------------------|--------|--------|
|  | 2002                      | 2001   | 2000   |
| Deferred tax assets:                             |                           |        |        |
| Allowance for credit losses                      | \$ 731                    | \$ 531 | \$ 258 |
| Deferred loan fees and costs                     | --                        | --     | 44     |
| Other  | 29                        | 57     | 30     |
| Net operating loss carryforwards                 | --                        | --     | 166    |
| Gross deferred tax assets                        | 760                       | 588    | 498    |
| Less valuation allowance                         | (--)                      | (--)   | (279)  |
| Total deferred tax assets                        | 760                       | 588    | 219    |
| Deferred tax liabilities:                        |                           |        |        |
| Unrealized gain on securities available for sale | (218)                     | (97)   | (128)  |
| Premises and equipment                           | (78)                      | (88)   | (91)   |
| Deferred loan fees and costs                     | --                        | (12)   | --     |
| Total deferred tax liabilities                   | (296)                     | (197)  | (219)  |
| Net deferred income taxes                        | \$ 464                    | \$ 391 | \$ 0   |

During 2001, management determined that the realization of previously unrecorded deferred tax assets was more likely than not. Accordingly the valuation allowance was removed in 2001.

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

A reconciliation of the statutory federal income tax rate to the Company's effective income tax rate follows:

|   | Periods Ended December 31 |        |        |
|---|---------------------------|--------|--------|
|   | 2002                      | 2001   | 2000   |
|   | -----                     |        |        |
| Statutory federal income tax rate                     | 34.0%                     | 34.0%  | 34.0%  |
| State income taxes, net of federal income tax benefit | 3.8                       | --     | --     |
| Non-taxable income                                    | (0.7)                     | --     | --     |
| Valuation allowance                                   | --                        | (20.9) | (34.0) |
| Other   | (0.2)                     | 0.2    | --     |
|   | -----                     |        |        |
| Effective tax rates                                   | 36.9%                     | 13.3%  | 0.0%   |
|   | =====                     |        |        |

### 9. INCOME PER COMMON SHARE

In the following table, basic earnings per share is derived by dividing net income available to common stockholders by the weighted-average number of common shares outstanding during the year. The diluted earnings per share is calculated by dividing net income by the weighted-average number of shares outstanding, adjusted for the dilutive effect of outstanding stock options. Historical amounts have been restated as a result of the seven-for-five stock split in the form of a 40% stock dividend declared in 2001.

The calculation of net income per common share for the years ended December 31 was as follows:

|   | 2002    | 2001    | 2000    |
|---|---------|---------|---------|
|   | -----   |         |         |
| Basic:                                      |         |         |         |
| Net income allocable to common stockholders | \$2,667 | \$1,754 | \$1,058 |
| Average common shares outstanding           | 2,895   | 2,890   | 2,887   |
| Basic net income per share                  | \$ 0.92 | \$ 0.61 | \$ 0.36 |
| Diluted:                                    |         |         |         |
| Net income allocable to common stockholders | \$2,667 | \$1,754 | \$1,058 |
| Average common shares outstanding           | 2,895   | 2,890   | 2,887   |
| Adjustment for stock options                | 211     | 144     | 22      |
| Average common shares outstanding-diluted   | 3,106   | 3,034   | 2,909   |
| Diluted net income per share                | \$ 0.86 | \$ 0.58 | \$ 0.36 |

As of December 31, 2002, there were 1,150 shares, and as of December 31, 2001 and 2000 there were -0-shares excluded from the diluted net income per share computation because the option price exceeded the market price and therefore, their effect would be anti-dilutive.

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

### 10. RELATED PARTY TRANSACTIONS

Certain directors and executive officers have had loan transactions with the Company. Such loans were made in the ordinary course of business on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with outsiders. The following table summarizes changes in amounts of loans outstanding, both direct and indirect, to those persons during 2001 and 2000.

48

|                        | 2002     | 2001     |
|------------------------|----------|----------|
| Balance at January 1   | \$ 2,256 | \$ 2,001 |
| Additions              | 1,476    | 531      |
| Repayments             | (776)    | (276)    |
| Balance at December 31 | \$ 2,956 | \$ 2,256 |

### 11. STOCK OPTION PLAN

The stockholders, at their May 14, 1998 meeting, approved the Eagle Bancorp, Inc. 1998 Stock Option Plan (the "Plan") which was amended at the May 21, 2002 meeting. The plan provides for the periodic granting of incentive and nonqualifying options to selected key employees and members of the Board on a periodic basis. Options for not more than 579,025 shares of common stock may be granted under the Plan and the term of such options shall not exceed ten years.

Following is a summary of changes in shares under option for the years indicated:

|   | 2002                |                                       | Year Ended December 31,<br>2001 |                                       |
|---|---------------------|---------------------------------------|---------------------------------|---------------------------------------|
|   | Number<br>of Shares | Weighted<br>Average<br>Exercise Price | Number<br>Of Shares             | Weighted<br>Average<br>Exercise Price |
| Outstanding at beginning of year                                  | 421                 | \$ 6.72                               | 333                             | \$ 5.71                               |
| Granted   | 20                  | 10.05                                 | 96                              | 10.06                                 |
| Exercised   | (3)                 | (10.08)                               | (8)                             | 5.71                                  |
| Cancelled   | --                  | --                                    | --                              | (5.71)                                |
| Outstanding at end of year  | 438                 | \$ 7.09                               | 421                             | \$ 6.72                               |
| Weighted average fair value of options<br>granted during the year |                     | \$ 6.19                               |                                 | \$ 4.35                               |
| Weighted average remaining contract life                          |                     | 6.80 years                            |                                 |                                       |

Weighted Average

Edgar Filing: EAGLE BANCORP INC - Form 424B3

| Range of<br>Exercise Price | Number  | Remaining Weighted<br>Contract Life<br>(in years) | Average<br>Exercise Price |
|----------------------------|---------|---|---------------------------|
| -----                      | -----   | -----   | -----                     |
| \$ 5.54-\$ 6.07            | 330,606 | 6.1   | \$ 5.72                   |
| \$13.05-\$10.36            | 98,097  | 8.9   | \$ 10.21                  |
| \$11.00-\$15.75            | 9,264   | 8.7   | \$ 11.62                  |
|                            | -----   |   | -----                     |
|                            | 437,967 |   | \$ 6.85                   |
|                            | =====   |   | =====                     |

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model with the following assumptions used for grants during the years ended December 31, 2002, 2001 and 2000.

|                           | 2002   | 2001         | 2000        |
|---------------------------|--------|--------------|-------------|
|                           | ----   | ----         | ----        |
| Dividend yield            | 0.00%  | 0.00%        | 0.00%       |
| Expected volatility       | 20.00% | 10.00%       | 10.00%      |
| Risk free interest        | 5.04%  | 4.84 - 5.68% | 5.28%-6.46% |
| Expected lives (in years) | 10     | 10           | 10          |

49

The Company has adopted the disclosure-only provisions of SFAS No. 123, "Accounting for Stock-Based Compensation" and SFAS 148 "Accounting for Stock-Based Compensation-Transition and Disclosure", but applies Accounting Principles Board Opinion No. 25 and related interpretations in accounting for its Plan. No compensation expense related to the Plan was recorded during the three years ended December 31, 2002. If the Company had elected to recognize compensation cost based on fair value at the grant dates for awards under the Plan consistent with the method prescribed by SFAS No. 123, net income and earnings per share would have been changed to the pro forma amounts as follows for the years ended December 31.

|  | 2002     | 2001     | 2000     |
|--|----------|----------|----------|
|  | -----    | -----    | -----    |
| Net income, as reported  | \$ 2,667 | \$ 1,754 | \$ 1,360 |
| Less pro forma stock-based compensation expense<br>determined under the fair value method, net of<br>related tax effects | (125)    | (394)    |          |
| Pro forma net income   | \$ 2,542 | \$ 1,360 | \$ 1,360 |
| Net income per share:  |          |          |          |
| Basic - as reported  | \$ 0.92  | \$ 0.61  | \$ 0.47  |
| Basic - pro forma  | \$ 0.88  | \$ 0.47  | \$ 0.47  |
| Diluted - as reported  | \$ 0.86  | \$ 0.58  | \$ 0.45  |
| Diluted - pro forma  | \$ 0.82  | \$ 0.45  | \$ 0.45  |

The pro forma amounts are not representative of the effects on reported net income for future years.

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

### 12. EMPLOYEE BENEFIT PLANS

The Company has a 401(k) Plan covering all employees who have reached the age of 21 and have completed at least one month of service as defined by the Plan. The Company made contributions to the Plan of approximately \$87 thousand, \$62 thousand and \$46 thousand in 2002, 2001 and 2000, respectively. These amounts are included in salaries and employee benefits in the accompanying Consolidated Statements of Operations.

### 13. COMMITMENTS AND CONTINGENCIES

Various commitments to extend credit are made in the normal course of banking business. Letters of credit are also issued for the benefit of customers. These commitments are subject to loan underwriting standards and geographic boundaries consistent with the Company's loans outstanding.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

Outstanding loan commitments and lines and letters of credit at December 31, 2002 and 2001 are as follows:

|                        | 2002      | 2001      |
|------------------------|-----------|-----------|
| Loan commitments       | \$ 49,140 | \$ 32,295 |
| Unused lines of credit | 72,349    | 47,885    |
| Letters of credit      | 2,233     | 1,757     |

Because most of the Company's business activity is with customers located in the Washington, DC, metropolitan area, a geographic concentration of credit risk exists within the loan portfolio, and, as such, its performance will be influenced by the economy of the region.

At December 31, 2002 the Company also had commitments to vendors for leasehold improvement and equipment acquisitions associated with the Bank's new Shady

50

Grove office and completion of a new operations center. The amount of these commitments at December 31, 2002 was \$553 thousand.

In the normal course of business, the Company may become involved in litigation arising from banking, financial, and other activities. At December 31, 2002, the Company was not involved in any litigation.

### 14. REGULATORY MATTERS

The Company and Bank are subject to various regulatory capital requirements administered by the Federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and Bank must meet specific capital guidelines that involve quantitative measures of assets, liabilities, and certain off-balance sheet items as

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weighting, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank and Company to maintain amounts and ratios (set forth in the table below) of total Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined). Management believes, as of December 31, 2002 and 2001, that the Company and Bank met all capital adequacy requirements to which they are subject.

The actual capital amounts and ratios for the Company and Bank as of December 31, 2002 and 2001 are presented in the table below:

(In Thousands of Dollars)

|  | Company<br>Actual |       | Bank<br>Actual |       | For Capital<br>Adequacy<br>Purposes |
|--|-------------------|-------|----------------|-------|-------------------------------------|
|  | Amount            | Ratio | Amount         | Ratio | Ratio                               |
| -----                                    |                   |       |                |       |                                     |
| As of December 31, 2002                  |                   |       |                |       |                                     |
| Total capital (to risk weighted assets)  | \$ 22,402         | 8.7%  | \$ 26,671      | 10.4% | 8.0%                                |
| Tier 1 capital (to risk weighted assets) | \$ 19,636         | 7.6%  | \$ 23,905      | 9.2%  | 4.0%                                |
| Tier 1 capital (to average assets)       | \$ 19,636         | 6.7%  | \$ 23,905      | 7.0%  | 3.0%                                |
| As of December 31, 2001                  |                   |       |                |       |                                     |
| Total capital (to risk weighted assets)  | \$ 19,054         | 9.9%  | \$ 19,631      | 10.2% | 8.0%                                |
| Tier 1 capital (to risk weighted assets) | \$ 16,943         | 8.8%  | \$ 17,520      | 9.1%  | 4.0%                                |
| Tier 1 capital (to average assets)       | \$ 16,943         | 7.3%  | \$ 17,520      | 7.6%  | 3.0%                                |

\* Applies to Bank only

Bank and holding company regulations, as well as Maryland law, impose certain restrictions on dividend payments by the Bank, as well as restricting extensions of credit and transfers of assets between the Bank and the Company. At December 31, 2002, the Bank was limited from paying dividends to its parent company by the positive amount of retained earnings it held and the requirement to meet certain capital ratios. In October 2002, and December 2001 the Bank paid dividends of \$200 thousand and \$150 thousand, respectively, to the Company.

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

### 15. FAIR VALUE OF FINANCIAL INSTRUMENTS

SFAS No. 107, "Disclosures about Fair Value of Financial Instruments", requires the disclosure of estimated fair values for financial instruments. Quoted market prices, if available, are utilized as an estimate of the fair value of financial instruments. Because no quoted market prices exist for a portion of the Company's financial instruments, the fair value of such instruments has been derived based on management's assumptions with respect to future economic conditions, the amount and timing of future cash flows and estimated discount rates. Different assumptions could significantly affect these estimates. Accordingly, the net realizable value could be materially different from the estimates presented below. In addition, the estimates are only indicative of individual financial instruments' values and should not be considered an indication of the fair value of the Company taken as a whole.

**Cash and federal funds sold:** For cash and due from banks, and federal funds sold the carrying amount approximates fair value.

**Investment securities:** For these instruments, fair values are based on published market or dealer quotes.

**Loans net of unearned interest:** For variable rate loans that reprice on a scheduled basis, fair values are based on carrying values.

The fair value of the remaining loans are estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining term.

**Noninterest bearing deposits:** The fair value of these deposits is the amount payable on demand at the reporting date.

**Interest bearing deposits:** The fair value of interest bearing transaction, savings, and money market deposits with no defined maturity is the amount payable on demand at the reporting date. The fair value of certificates of deposit is estimated by discounting the future cash flows using the current rates at which similar deposits would be accepted.

**Customer repurchase agreements and other borrowings:** The carrying amount for variable rate borrowings approximate the fair values at the reporting date. All of the Company's borrowings are on a variable rate basis.

**Off-balance sheet items:** Management has reviewed the unfunded portion of commitments to extend credit, as well as standby and other letters of credit, and has determined that the fair value of such instruments is not material.

The estimated fair values of the Company's financial instruments at December 31, 2002 and 2001 are as follows:

| (dollars in thousands)                     | Carrying<br>Value<br>----- | 2002<br>Fair<br>Value<br>----- | Carry<br>Va<br>-- |
|--|----------------------------|--------------------------------|-------------------|
| <b>ASSETS:</b>                             |                            |                                |                   |
| Cash and due from banks                    | \$ 18,569                  | \$ 18,569                      | \$ 6,             |
| Interest bearing deposits with other banks | 6,119                      | 6,322                          |                   |
| Federal funds sold                         | 3,012                      | 3,012                          |                   |
| Investment securities                      | 70,082                     | 70,675                         | 39,               |
| Loans, net*                                | 239,640                    | 242,287                        | 185,              |



Edgar Filing: EAGLE BANCORP INC - Form 424B3

LIABILITIES:

|                              |         |         |      |
|------------------------------|---------|---------|------|
| Noninterest bearing deposits | 64,432  | 64,432  | 37,  |
| Interest bearing deposits    | 214,002 | 214,735 | 158, |
| Borrowings                   | 47,987  | 48,526  | 23,  |

\* Includes loans held for sale

52

16. QUARTERLY RESULTS OF OPERATIONS (UNAUDITED)

The following table reports the unaudited results of operations for each quarter during 2002, 2001 and 2000:

|  | 2002                       |                           |                            |                           |
|--|----------------------------|---------------------------|----------------------------|---------------------------|
|  | Fourth<br>quarter<br>----- | Third<br>quarter<br>----- | Second<br>quarter<br>----- | First<br>quarter<br>----- |
| Total interest income                                    | \$ 4,537                   | \$ 4,405                  | \$ 4,030                   | \$ 3,689                  |
| Total interest expense                                   | 1,294                      | 1,362                     | 1,258                      | 1,256                     |
| Net interest income                                      | 3,243                      | 3,043                     | 2,772                      | 2,433                     |
| Provision for credit losses                              | 168                        | 182                       | 213                        | 280                       |
| Net interest income<br>after provision for credit losses | 3,075                      | 2,861                     | 2,559                      | 2,153                     |
| Noninterest income                                       | 744                        | 689                       | 428                        | 299                       |
| Noninterest expense                                      | 2,363                      | 2,177                     | 2,150                      | 1,893                     |
| Net income before income<br>tax expenses                 | 1,456                      | 1,373                     | 837                        | 559                       |
| Income tax expense                                       | 534                        | 525                       | 309                        | 190                       |
| Net income   | 922                        | 848                       | 528                        | 369                       |
| Income per share   |                            |                           |                            |                           |
| Basic  | \$ 0.32                    | \$ 0.29                   | \$ 0.18                    | \$ 0.13                   |
| Diluted  | 0.30                       | 0.27                      | 0.17                       | 0.12                      |

|  | 2001                       |                           |                            |                           |
|--|----------------------------|---------------------------|----------------------------|---------------------------|
|  | Fourth<br>quarter<br>----- | Third<br>quarter<br>----- | Second<br>quarter<br>----- | First<br>quarter<br>----- |
| Total interest income                                    | \$ 3,695                   | \$ 3,644                  | \$ 3,492                   | \$ 3,290                  |
| Total interest expense                                   | 1,350                      | 1,536                     | 1,603                      | 1,509                     |
| Net interest income                                      | 2,345                      | 2,108                     | 1,889                      | 1,781                     |
| Provision for credit losses                              | 436                        | 288                       | 158                        | 97                        |
| Net interest income<br>after provision for credit losses | 1,909                      | 1,820                     | 1,731                      | 1,684                     |
| Noninterest income                                       | 357                        | 209                       | 576                        | 182                       |

Edgar Filing: EAGLE BANCORP INC - Form 424B3

|                                       |         |         |         |         |
|---------------------------------------|---------|---------|---------|---------|
| Noninterest expense                   | 1,786   | 1,694   | 1,581   | 1,384   |
| Net income before income tax expenses | 480     | 335     | 726     | 482     |
| Income tax expense (benefit)          | 163     | 115     | (9)     | --      |
| Net income                            | 317     | 220     | 735     | 482     |
| Income per share                      |         |         |         |         |
| Basic                                 | \$ 0.11 | \$ 0.08 | \$ 0.25 | \$ 0.17 |
| Diluted                               | 0.10    | 0.07    | 0.24    | 0.17    |

53

|   | 2000           |               |                |               |
|---|----------------|---------------|----------------|---------------|
|   | Fourth quarter | Third quarter | Second quarter | First quarter |
|   | -----          | -----         | -----          | -----         |
| Total interest income                                 | \$ 3,166       | \$ 2,748      | \$ 2,488       | \$ 2,099      |
| Total interest expense                                | 1,442          | 1,220         | 1,031          | 857           |
| Net interest income                                   | 1,724          | 1,528         | 1,457          | 1,242         |
| Provision for credit losses                           | 249            | 104           | 105            | 123           |
| Net interest income after provision for credit losses | 1,475          | 1,424         | 1,352          | 1,119         |
| Noninterest income                                    | 101            | 122           | 52             | 75            |
| Noninterest expense                                   | 1,314          | 1,159         | 1,124          | 1,067         |
| Net income before income tax expense                  | 262            | 387           | 280            | 127           |
| Income tax expense                                    | --             | --            | --             | --            |
| Net income  | 262            | 387           | 280            | 127           |
| Income per share (basic and diluted)                  | \$ 0.08        | \$ 0.14       | \$ 0.10        | \$ 0.04       |

17. PARENT COMPANY FINANCIAL INFORMATION

Condensed financial information for Eagle Bancorp, Inc. (Parent Company only) is as follows:

CONDENSED BALANCE SHEETS  
December 31, 2002, and 2001

ASSETS:

|  | 2002      | 2001      |
|--|-----------|-----------|
|  | -----     | -----     |
| Cash                                     | \$ 47     | \$ 15     |
| Investment securities available for sale | 225       | 1,040     |
| Investment in subsidiary                 | 24,329    | 17,695    |
| Other assets                             | 33        | 70        |
|  | -----     | -----     |
| TOTAL ASSETS                             | \$ 24,634 | \$ 18,820 |
|  | =====     | =====     |

Edgar Filing: EAGLE BANCORP INC - Form 424B3

LIABILITIES:

|                       |       |       |
|-----------------------|-------|-------|
| Accounts payable      | \$ 6  | \$ 13 |
| Short-term borrowings | 4,600 | --    |
| Long-term borrowings  | --    | 1,675 |
|                       | ----- | ----- |
| Total liabilities     | 4,606 | 1,688 |
|                       | ----- | ----- |

STOCKHOLDERS' EQUITY:

|  |        |        |
|--|--------|--------|
| Common stock                           | 29     | 29     |
| Additional paid in capital             | 16,541 | 16,515 |
| Retained earnings                      | 3,066  | 399    |
| Accumulated other comprehensive income | 392    | 189    |
|  | -----  | -----  |
| Total stockholders' equity             | 20,028 | 17,132 |

|  |           |           |
|--|-----------|-----------|
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ 24,634 | \$ 18,820 |
|  | =====     | =====     |

54

CONDENSED STATEMENTS OF OPERATIONS

For the Years Ended December 31, 2002, 2001, and 2000

|  | 2002   | 2001   |
|--|--------|--------|
|  | ----   | ----   |
| INCOME   |        |        |
| EagleBank dividends  | \$ 200 | \$ 150 |
| Interest and dividends   | 41     | 61     |
| Loss on sale of investment securities  | --     | (11)   |
|  | -----  | -----  |
| Total income   | 241    | 200    |
| EXPENSES:  |        |        |
| Salaries and employee benefits   | 39     | 27     |
| Interest expense   | 126    | 32     |
| Legal and professional   | 58     | 24     |
| Directors' fees  | 14     | 12     |
| Other  | 134    | 101    |
|  | -----  | -----  |
| Total expenses   | 371    | 196    |
|  |        |        |
| (LOSS) INCOME BEFORE INCOME TAX BENEFIT AND EQUITY IN UNDISTRIBUTED INCOME OF SUBSIDIARY | (130)  | 4      |
| INCOME TAX BENEFIT   | (112)  | (5)    |
|  | -----  | -----  |
|  |        |        |
| (LOSS) INCOME BEFORE EQUITY IN UNDISTRIBUTED INCOME OF SUBSIDIARY                        | (18)   | 9      |

Edgar Filing: EAGLE BANCORP INC - Form 424B3

|   |          |          |
|---|----------|----------|
| EQUITY IN UNDISTRIBUTED INCOME<br>OF SUBSIDIARY | 2,685    | 1,745    |
|   | -----    | -----    |
| NET INCOME                                      | \$ 2,667 | \$ 1,754 |
|   | =====    | =====    |

55

CONDENSED STATEMENTS OF CASH FLOWS

For the Years Ended December 31, 2002, 2001 and 2000

|   | 2002     | 2001     |
|---|----------|----------|
|   | -----    | -----    |
| NET INCOME  | \$ 2,667 | \$ 1,754 |
| ADJUSTMENTS TO RECONCILE NET INCOME TO NET<br>CASH (USED) PROVIDED BY OPERATING ACTIVITIES: |          |          |
| Loss (gain) on sale of assets   | --       | 1        |
| Equity in undistributed (income) loss of subsidiary   | (2,685)  | (1,745)  |
| Decrease (increase) in other assets   | 37       | (4)      |
| (Decrease) increase in accounts payable   | (7)      |          |
|   | -----    | -----    |
| Net cash provided (used) by operating activities  | 12       | (2)      |
|   | -----    | -----    |
| CASH FLOWS FROM INVESTING ACTIVITIES:   |          |          |
| Net decrease (increase) in loans  | --       | 53       |
| Purchase of available for sale investment securities  | --       | (6)      |
| Proceeds from maturity of available for sale investment<br>securities                       | 769      | 5        |
| Investment in subsidiary  | (3,700)  | (1,700)  |
|   | -----    | -----    |
| Net cash used in investing activities   | (2,931)  | (1,170)  |
|   | -----    | -----    |
| CASH FLOWS FROM FINANCING ACTIVITIES:   |          |          |
| Issuance of common stock  | 26       | 4        |
| Short term borrowings   | 2,925    | 1,130    |
|   | -----    | -----    |
| Net cash provided by financing activities   | 2,951    | 1,170    |
|   | -----    | -----    |
| NET INCREASE (DECREASE) IN CASH   | 32       | (1)      |
| CASH AT BEGINNING OF PERIOD   | 15       | 3        |
|   | -----    | -----    |
| CASH AT END OF PERIOD   | \$ 47    | \$ 1     |
|   | =====    | =====    |

## ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS.

None.

## PART III

## ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT.

The information required by this Item is incorporated by reference to, the material appearing under the captions "Election of Directors", "Executive Officers who are Not Directors" and "Compliance with Section 16(a) of the Securities Exchange Act of 1934" in the Company's definitive proxy statement for the Annual Meeting of Shareholders to be held on May 20, 2003.

## ITEM 11. EXECUTIVE COMPENSATION.

The information required by this Item is incorporated by reference to the material appearing under the captions "Election of Directors - Director's Compensation" ; "- Executive Compensation" and "- Report of the Compensation Committee" and "Stock Performance Comparison" in the Company's definitive proxy statement for the Annual Meeting of Shareholders to be held on May 20, 2003.

## ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS.

Securities Authorized for Issuance Under Equity Compensation Plans. The following table sets forth information regarding outstanding options and other rights to purchase common stock granted under the Company's compensation plans as of December 31, 2002:

## Equity Compensation Plan Information

| Plan category   | Number of securities to be issued<br>upon exercise of outstanding<br>options, warrants and rights | Weighted average exercise<br>price of outstanding options,<br>warrants and rights |
|---|---|---|
|   | (a)   | (b)   |
| Equity compensation plans<br>approved by security holders (1) | 437,967   | \$6.85  |
| Equity compensation plans not<br>approved by security holders | 0   | N/A   |
| Total   | 437,967   | \$6.85  |

- (1) Consists of the Company's Stock Option Plan described further in Note 11 to the consolidated financial statements, and under the caption in the proxy materials for the Company's Annual Meeting of Shareholders to be held on May 20, 2003, which is incorporated by reference herein. An employment agreement of the Company, which has not individually been approved by

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

shareholders, and which is described in the proxy statement under the caption "Executive Compensation - Employment Agreements" call for the issuance of options to purchase common stock under the Company's Stock Option Plan, which has been approved by shareholders.

The other information required by this Item is incorporated by reference to the material appearing under the caption "Voting Securities and Principal Shareholders" in the Company's definitive proxy statement for the Annual Meeting of Shareholders to be held on May 20, 2003 .

### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS.

The information required by this Item is incorporated by reference to, the material appearing under the caption "- Certain Relationships and Related Transactions" in the Company's definitive proxy statement for the Annual Meeting of Shareholders to be held on May 20, 2003.

57

### ITEM 14. CONTROLS AND PROCEDURES.

Within the ninety days prior to the filing of this report, the Company's management, under the supervision and with the participation of the Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures, as defined in Rule 13a-14 under the Securities Exchange Act of 1934. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were adequate. There were no significant changes (including corrective actions with regard to significant deficiencies or material weaknesses) in the Company's internal controls or in other factors subsequent to the date of the evaluation that would significantly affect those controls.

### ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K.

#### (a) (1) Financial Statements

Consolidated Balance Sheets at December 31, 2002 and 2001  
Consolidated Statements of Income for the years ended December 31, 2002, 2001 and 2000  
Consolidated Statements of Cash Flows for the years ended December 31, 2002, 2001 and 2000  
Consolidated Statements of Changes in Stockholders' Equity for the years ended December 31, 2002, 2001 and 2000  
Notes to the Consolidated Financial Statements Report of Independent Auditors

#### (2) Financial Statement Schedules

All financial statement schedules have been omitted as the required information is either inapplicable or included in the consolidated financial statements or related notes.

#### (3) Exhibits

| Exhibit No. | Description of Exhibit |
|-------------|------------------------|
|-------------|------------------------|

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

|      |   |
|------|---|
| 3(a) | Certificate of Incorporation of the Company, as amended (1)         |
| 3(b) | Bylaws of the Company (2)   |
| 10.1 | 1998 Stock Option Plan (3)  |
| 10.2 | Employment Agreement between H.L. Ward and the Company and Bank (4) |
| 10.3 | Employment Agreement between Thomas D. Murphy and the Bank (4)      |
| 10.4 | Employment Agreement between Ronald D. Paul and the Company (4)     |
| 10.5 | Consulting Agreement between Leonard L. Abel and the Company (4)    |
| 10.6 | Employment Agreement between Susan G. Riel and the Bank (4)         |
| 10.7 | Employment Agreement between Martha F. Tonat and the Bank(1)        |
| 11   | Statement Regarding Computation of Per Share Income                 |

Please refer to Note 9 to the consolidated financial statements for the year ended December 31, 2002.

### 21 Subsidiaries of the Registrant

The sole subsidiary of the Registrant is EagleBank, a Maryland chartered commercial bank.

### 23 Consent of Stegman and Company

- 
- (1) Incorporated by reference to the exhibit of the same number to the Company's Quarterly Report on Form 10-QSB for the period ended September 30, 2002.
  - (2) Incorporated by reference to Exhibit 3(b) to the Company's Registration Statement on Form SB-2, dated December 12, 1997.
  - (3) Incorporated by reference to Exhibit 10.1 to the Company's Annual Report on Form 10-KSB for the year ended December 31, 1998.
  - (4) Incorporated by reference to the exhibit of the same number in the Company's Annual Report on Form 10-KSB for the year ended December 31, 2000.

### (B) REPORTS ON FORM 8-K

No reports on Form 8-K were filed in the fourth quarter of 2002.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

EAGLE BANCORP, INC.

March 27, 2003

By: /s/ Ronald D. Paul

-----  
Ronald D. Paul, President

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| NAME  | POSITION  | DATE           |
|---|---|----------------|
| /s/ Leonard L. Abel<br>-----<br>Leonard L. Abel         | Chairman of the Board of Directors  | March 27, 2003 |
| /s/ Dudley C. Dworken<br>-----<br>Dudley C. Dworken     | Director  | March 27, 2003 |
| /s/ Eugene F. Ford, Sr.<br>-----<br>Eugene F. Ford, Sr. | Director  | March 27, 2003 |
| /s/ Ronald D. Paul<br>-----<br>Ronald D. Paul           | President and Director<br>Principal Executive Officer   | March 27, 2003 |
| /s/ H.L. Ward<br>-----<br>H.L. Ward                     | Executive Vice President and Director<br>of the Company, President of the Bank  | March 27, 2003 |
| /s/ Wilmer L. Tinley<br>-----<br>Wilmer L. Tinley       | Executive Vice President of the Bank,<br>Chief Financial Officer of the Company<br>Principal Financial and Accounting Officer | March 27, 2003 |



Edgar Filing: EAGLE BANCORP INC - Form 424B3

CERTIFICATION

I, Ronald D. Paul , certify that:

1. I have reviewed this annual report on Form 10-K of Eagle Bancorp, Inc.;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a) Designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
  - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this annual report (the "Evaluation Date"); and
  - c) Presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officer and I have indicated in this annual report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: March 27, 2003

/s/ Ronald D. Paul

-----  
President and Chief Executive Officer

CERTIFICATION

Edgar Filing: EAGLE BANCORP INC - Form 424B3

I, Wilmer L. Tinley, certify that:

1. I have reviewed this annual report on Form 10-K of Eagle Bancorp, Inc.;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a) Designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
  - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this annual report (the "Evaluation Date"); and
  - c) Presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officer and I have indicated in this annual report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: March 27, 2003

/s/ Wilmer L. Tinley  
-----  
Chief Financial Officer

Appendix 2

Eagle Bancorp, Inc.

Edgar Filing: EAGLE BANCORP INC - Form 424B3

Quarterly Report on Form 10-Q  
for the quarter ended  
March 31, 2003

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

(MARK ONE)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended March 31, 2003

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 0-25923

EAGLE BANCORP, INC  
(Exact name of registrant as specified in its charter)

Maryland  
(State or other jurisdiction of  
incorporation or organization)

52-2061461  
(I.R.S. Employer  
Identification No.)

7815 Woodmont Avenue, Bethesda, Maryland  
(Address of principal executive offices)

20814  
(Zip Code)

(301) 986-1800  
(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year,  
if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports  
required to be filed by Section 13 or 15(d) of the Securities Exchange Act of  
1934 during the preceding 12 months (or for such shorter period that the  
registrant was required to file such reports), and (2) has been subject to such  
filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is an accelerated filer  
(as defined in Rule 12b-2 of the Exchange Act) Yes  No

Edgar Filing: EAGLE BANCORP INC - Form 424B3

-----

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practical date.

As of April 28, 2003, the registrant had 2,903,374 shares of Common Stock outstanding.

Item 1 - Financial Statements

EAGLE BANCORP, INC.

CONSOLIDATED BALANCE SHEETS  
MARCH 31, 2003 AND DECEMBER 31, 2002  
(dollars in thousands)

ASSETS

|  | March 31,<br>2003<br>(unaudited) | December 31,<br>2002 |
|--|----------------------------------|----------------------|
|  | -----                            | -----                |
| Cash and due from banks                    | \$ 16,419                        | \$ 18,569            |
| Interest bearing deposits with other banks | 5,825                            | 6,119                |
| Federal funds sold                         | 10,100                           | 3,012                |
| Investment securities available for sale   | 67,040                           | 70,675               |
| Loans held for sale                        | 3,597                            | 5,546                |
| Loans                                      | 239,551                          | 236,860              |
| Less: allowance of credit losses           | (2,861)                          | (2,766)              |
|  | -----                            | -----                |
| Loans, net                                 | 236,690                          | 234,094              |
| Premises and equipment, net                | 4,013                            | 3,601                |
| Deferred income taxes                      | 570                              | 464                  |
| Other assets                               | 6,116                            | 5,749                |
|  | -----                            | -----                |
| TOTAL ASSETS                               | \$ 350,370                       | \$ 347,829           |
|  | =====                            | =====                |

LIABILITIES AND STOCKHOLDERS' EQUITY

LIABILITIES:

|                                |           |           |
|--------------------------------|-----------|-----------|
| Deposits:                      |           |           |
| Noninterest-bearing demand     | \$ 65,289 | \$ 64,432 |
| Interest-bearing transaction   | 39,227    | 39,968    |
| Savings and money market       | 96,268    | 92,324    |
| Time, \$100,000 or more        | 46,826    | 46,989    |
| Other time                     | 31,299    | 34,721    |
|                                | -----     | -----     |
| Total deposits                 | 278,909   | 278,434   |
| Customer repurchase agreements | 24,949    | 25,054    |
| Other short-term borrowings    | 10,925    | 8,600     |
| Other long-term borrowings     | 13,333    | 14,333    |
| Other liabilities              | 1,388     | 1,380     |
|                                | -----     | -----     |
| Total liabilities              | 329,504   | 327,801   |

Edgar Filing: EAGLE BANCORP INC - Form 424B3

STOCKHOLDERS' EQUITY:

|  |            |            |
|--|------------|------------|
| Common stock, \$.01 par value; 20,000,000<br>authorized, 2,897,894 (2003) 2,897,704 (2002)<br>issued and outstanding | 29         | 29         |
| Additional paid in capital   | 16,569     | 16,541     |
| Retained earnings  | 4,049      | 3,066      |
| Accumulated other comprehensive income   | 219        | 392        |
|  | -----      | -----      |
| Total stockholders' equity   | 20,866     | 20,028     |
|  | -----      | -----      |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY   | \$ 350,370 | \$ 347,829 |
|  | =====      | =====      |

See notes to consolidated financial statements

2

EAGLE BANCORP, INC.  
CONSOLIDATED STATEMENTS OF OPERATIONS  
FOR THE THREE MONTHS ENDED MARCH 31, 2003 AND 2002  
(dollars in thousands, except per share amounts - unaudited)

|  | Three Months<br>Ended<br>March 31,<br>2003 | Three Months<br>Ended<br>March 31,<br>2002 |
|--|--|--|
|  | -----                                      | -----                                      |
| INTEREST INCOME:   |  |  |
| Interest and fees on loans                                 | \$3,864                                    | \$3,290                                    |
| Taxable interest and dividends on<br>investment securities | 549  | 375  |
| Interest on balances with other banks                      | 40   | 2  |
| Interest on federal funds sold                             | 13   | 22   |
|  | -----                                      | -----                                      |
| Total interest income                                      | 4,466                                      | 3,689                                      |
|  | -----                                      | -----                                      |
| INTEREST EXPENSE:  |  |  |
| Interest on deposits                                       | 841  | 1,105                                      |
| Interest on customer repurchase<br>agreements              | 28   | 48   |
| Interest on short-term borrowings                          | 82   | 19   |
| Interest on long-term borrowings                           | 124  | 84   |
|  | -----                                      | -----                                      |
| Total interest expense                                     | 1,075                                      | 1,256                                      |
|  | -----                                      | -----                                      |
| NET INTEREST INCOME  | 3,391                                      | 2,433                                      |
| PROVISION FOR CREDIT LOSSES                                | 224  | 280  |
|  | -----                                      | -----                                      |

Edgar Filing: EAGLE BANCORP INC - Form 424B3

|  |         |         |
|--|---------|---------|
| NET INTEREST INCOME AFTER PROVISION<br>FOR CREDIT LOSSES | 3,167   | 2,153   |
|  | -----   | -----   |
| NONINTEREST INCOME:                                      |         |         |
| Service charges on deposit accounts                      | 272     | 176     |
| Gain on sale of loans                                    | 248     | 41      |
| Gain on sale of investment securities                    | 192     | --      |
| Other income   | 161     | 82      |
|  | -----   | -----   |
| Total noninterest income                                 | 873     | 299     |
|  | -----   | -----   |
| NONINTEREST EXPENSES:                                    |         |         |
| Salaries and employee benefits                           | 1,346   | 1,010   |
| Premises and equipment expense                           | 423     | 378     |
| Advertising  | 62      | 38      |
| Outside data processing                                  | 135     | 105     |
| Other expenses   | 499     | 362     |
|  | -----   | -----   |
| Total noninterest expenses                               | 2,465   | 1,893   |
|  | -----   | -----   |
| NET INCOME BEFORE INCOME TAX EXPENSE                     | 1,575   | 559     |
| INCOME TAX EXPENSE                                       | 592     | 190     |
|  | -----   | -----   |
| NET INCOME   | \$ 983  | \$ 369  |
|  | =====   | =====   |
| NET INCOME PER SHARE:                                    |         |         |
| Basic  | \$ 0.34 | \$ 0.13 |
| Diluted  | \$ 0.32 | \$ 0.12 |

See notes to consolidated financial statements

3

EAGLE BANCORP, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS  
FOR THE THREE MONTHS ENDED MARCH 31, 2003 and 2002  
(dollars in thousands-unaudited)

|  | Three Months<br>Ended<br>March 31,<br>2003 | Three Months<br>Ended<br>March 31,<br>2002 |
|--|--|--|
| CASH FLOWS FROM OPERATING ACTIVITIES:  |  |  |
| Net income   | \$ 983                                     | \$ 369                                     |
| Adjustments to reconcile net income to net cash<br>provided by operating activities: |  |  |
| Increase in deferred income taxes  | 106  | 91   |
| Provision for credit losses  | 224  | 280  |
| Depreciation and amortization  | 145  | 118  |
| Gain on sale of loans  | (248)                                      | (41)                                       |
| Origination of loans held for sale   | (7,646)                                    | (708)                                      |
| Proceeds from sale of loans held for sale  | 9,843                                      | 749  |
| Gain on sale of investment securities  | (192)                                      | --   |

Edgar Filing: EAGLE BANCORP INC - Form 424B3

|   |           |           |
|---|-----------|-----------|
| Increase in other assets                                  | (367)     | (295)     |
| Increase in other liabilities                             | 8         | 436       |
|   | -----     | -----     |
| Net cash provided by operating activities                 | 2,856     | 999       |
|   | -----     | -----     |
| CASH FLOWS FROM INVESTING ACTIVITIES:                     |           |           |
| Decrease in interest bearing deposits with other banks    | 294       | 31        |
| Purchases of available for sale investment securities     | (36,141)  | (61,392)  |
| Proceeds from maturities of available for sale securities | 31,529    | 53,654    |
| Proceeds from sale of available for sale securities       | 8,078     | --        |
| Increase in federal funds sold                            | (7,088)   | --        |
| Net increase in loans                                     | (2,844)   | (9,575)   |
| Bank premises and equipment acquired                      | (557)     | (423)     |
|   | -----     | -----     |
| Net cash used by investing activities                     | (6,729)   | (17,705)  |
|   | -----     | -----     |
| CASH FLOWS FROM FINANCING ACTIVITIES:                     |           |           |
| Increase in deposits                                      | 475       | 22,477    |
| (Decrease) increase in customer repurchase agreements     | (105)     | 1,781     |
| Increase in other short term borrowings                   | 2,325     | 2,305     |
| Decrease in long-term borrowings                          | (1,000)   | (1,675)   |
| Issuance of common stock                                  | 28        | --        |
|   | -----     | -----     |
| Net cash provided by financing activities                 | 1,723     | 24,888    |
|   | -----     | -----     |
| NET (DECREASE) INCREASE IN CASH                           | (2,150)   | 8,182     |
| CASH AND DUE FROM BANKS AT BEGINNING OF PERIOD            | 18,569    | 6,483     |
|   | -----     | -----     |
| CASH AND DUE FROM BANKS AT END OF PERIOD                  | \$ 16,419 | \$ 14,665 |
|   | =====     | =====     |

See notes to consolidated financial statements

4

EAGLE BANCORP, INC  
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY FOR THE THREE MONTHS  
ENDED MARCH 31, 2003 AND 2002  
(dollars in thousands - unaudited)

|  | Common<br>Stock | Additional<br>Paid in<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income |
|--|-----------------|----------------------------------|----------------------|---|
|  | -----           | -----                            | -----                | -----   |
| Balances at January 1, 2002                                  | \$ 29           | \$ 16,515                        | \$ 399               | \$ 189  |
| Net income   |                 |                                  | 369                  |   |
| Other comprehensive income-<br>unrealized loss on investment |                 |                                  |                      |   |

Edgar Filing: EAGLE BANCORP INC - Form 424B3

|  |       |           |          |        |
|--|-------|-----------|----------|--------|
| securities available for sale  |       |           |          | (179)  |
| Total comprehensive income   |       |           |          |        |
| Balances at March 31, 2002   | \$ 29 | \$ 16,515 | \$ 768   | \$ 10  |
| Balances at January 1, 2003  | \$ 29 | \$ 16,541 | \$ 3,066 | \$ 392 |
| Net income   |       |           | 983      |        |
| Exercise of options for 2,770 shares<br>of common stock                                      |       | 28        |          |        |
| Other comprehensive income-unrealized<br>loss on investment securities<br>available for sale |       |           |          | (173)  |
| Total comprehensive income   |       |           |          |        |
| Balances at March 31, 2003   | \$ 29 | \$ 16,569 | \$ 4,049 | \$ 219 |

5

EAGLE BANCORP, INC.

NOTES TO FINANCIAL STATEMENTS

1. BASIS OF PRESENTATION

General - The financial statements of Eagle Bancorp, Inc. (the "Company") included herein are unaudited; however, they reflect all adjustments consisting only of normal recurring accruals that, in the opinion of Management, are necessary to present fairly the results for the periods presented. The amounts as of December 31, 2002 were derived from audited financial statements. Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission. There have been no significant changes to the Company's Accounting Policies as disclosed in the 2002 Annual Report. The Company believes that the disclosures are adequate to make the information presented not misleading. The results of operations for the three months ended March 31, 2003 are not necessarily indicative of the results of operations to be expected for the remainder of the year, or for any other period.

2. NATURE OF BUSINESS

The Company, through its bank subsidiary, provides domestic financial services primarily in Montgomery County, Maryland and Washington, DC. The primary financial services include real estate, commercial and consumer lending, as well as traditional demand deposits and savings products.

3. INVESTMENT SECURITIES

Amortized cost and estimated fair value of securities available - for - sale are summarized as follows: (in thousands)



Edgar Filing: EAGLE BANCORP INC - Form 424B3

March 31, 2003

|                                    | Amortized | Gross<br>Unrealized | Gross<br>Unrealized | Estimated<br>Fair |
|------------------------------------|-----------|---------------------|---------------------|-------------------|
|                                    | Cost      | Gains               | Losses              | Value             |
|                                    | -----     | -----               | -----               | -----             |
| U. S. Treasury securities          | \$ 22,486 | \$ --               | \$ --               | \$ 22,486         |
| U. S. Government Agency securities | 8,993     | 72                  | --                  | 9,065             |
| GNMA mortgage backed securities    | 33,391    | 327                 | (13)                | 33,705            |
| Federal Reserve Bank and           |           |                     |                     |                   |
| Federal Home Loan Bank stock       | 1,564     | --                  | --                  | 1,564             |
| Other equity investments           | 275       | --                  | (55)                | 220               |
|                                    | -----     | -----               | -----               | -----             |
|                                    | \$ 66,709 | \$ 399              | \$ (68)             | \$ 67,040         |
|                                    | =====     | =====               | =====               | =====             |

December 31, 2002

|                                    | Amortized | Gross<br>Unrealized | Gross<br>Unrealized | Estimated<br>Fair |
|------------------------------------|-----------|---------------------|---------------------|-------------------|
|                                    | Cost      | Gains               | Losses              | Value             |
|                                    | -----     | -----               | -----               | -----             |
| U. S. Treasury securities          | \$ 5,501  | \$ 3                | \$ --               | \$ 5,504          |
| U. S. Government Agency securities | 19,961    | 153                 | (7)                 | 20,114            |
| GNMA mortgage backed securities    | 42,782    | 493                 |                     | 43,268            |
| Federal Reserve Bank and           |           |                     |                     |                   |
| Federal Home Loan Bank stock       | 1,564     | --                  | --                  | 1,564             |
| Other equity investments           | 274       | --                  | (49)                | 225               |
|                                    | -----     | -----               | -----               | -----             |
|                                    | \$ 70,082 | \$ 649              | \$ (56)             | \$ 70,675         |
|                                    | =====     | =====               | =====               | =====             |

6

4. INCOME TAXES

The Company uses the liability method of accounting for income taxes as required by SFAS No. 109, "Accounting for Income Taxes." Under the liability method, deferred-tax assets and liabilities are determined based on differences between the financial statement carrying amounts and the tax bases of existing assets and liabilities (i.e., temporary differences) and are measured at the enacted rates that will be in effect when these differences reverse.

5. EARNINGS PER SHARE

Earnings per common share are computed by dividing net income by the weighted average number of common shares outstanding during the period. Diluted net income per common share is computed by dividing net income by

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

the weighted average number of common shares outstanding during the period, including any potential dilutive common shares outstanding, such as options and warrants. As of March 31, 2003 there were 2,788 shares excluded from the diluted net income per share computation because the option price exceeded the average market price and therefore, their effect would be anti-dilutive.

### 6. STOCK-BASED COMPENSATION

The Company has adopted the disclosure-only provisions of SFAS No. 123 "Accounting for Stock-Based Compensation" and SFAS No. 148 "Accounting for Stock-Based Compensation-Transition and Disclosure", but applies Accounting Principles Board Opinion No. 25 and related interpretations in accounting for its Plan. No compensation expense related to the Plan was recorded during the three months ended March 31, 2003 and 2002. If the Company had elected to recognize compensation cost based on fair value at the grant dates for awards under the Plan consistent with the method prescribed by SFAS No. 123, net income and earnings per share would have been changed to the pro forma amounts as follows for the three months ended March 31.

|  | 2003    | 2002    |
|--|---------|---------|
|  | -----   | -----   |
| Net income, as reported  | \$ 983  | \$ 396  |
| Less pro forma stock-based compensation<br>expense determined under the fair value<br>method, net of related tax effects | (6)     | (6)     |
|  | -----   | -----   |
| Pro forma net income   | \$ 977  | \$ 363  |
|  | -----   | -----   |
| Net income per share:  |         |         |
| Basic - as reported  | \$ 0.34 | \$ 0.13 |
| Basic - pro forma  | \$ 0.34 | \$ 0.13 |
| Diluted - as reported  | \$ 0.32 | \$ 0.12 |
| Diluted - pro forma  | \$ 0.31 | \$ 0.12 |

7

### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION.

The following discussion provides information about the results of operations, and financial condition, liquidity, and capital resources of the Company and its subsidiary the Bank. This discussion and analysis should be read in conjunction with the unaudited Consolidated Financial Statements and Notes thereto, appearing elsewhere in this report.

This report contains forward looking statements within the meaning of the Securities Exchange Act of 1934, as amended, including statements of goals, intentions, and expectations as to future trends, plans, events or results of Company operations and policies and regarding general economic conditions. In some cases, forward looking statements can be identified by use of such words as "may", "will", "anticipate", "believes", "expects", "plans", "estimates", "potential", "continue", "should", and similar words or phrases. These statements are based upon current and anticipated economic conditions, nationally and in the Company's market, interest rates and interest rate policy, competitive

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

factors and other conditions which, by their nature, are not susceptible to accurate forecast, and are subject to significant uncertainty. Because of these uncertainties and the assumptions on which this discussion and the forward looking statements are based, actual future operations and results in the future may differ materially from those indicated herein. Readers are cautioned against placing undue reliance on any such forward looking statements. The Company does not undertake to update any forward looking statements to reflect occurrences or events which may not have been anticipated as of the date of such statements.

### GENERAL

Eagle Bancorp, Inc. is a growing, one-bank holding company headquartered in Bethesda, Maryland. We provide general commercial and consumer banking services through our wholly owned banking subsidiary EagleBank, a Maryland chartered bank which is a member of the Federal Reserve System. We were organized in October 1997 to be the holding company for the Bank. The Bank, our only subsidiary, was organized as an independent, community oriented, full-service alternative to the super regional financial institutions, which dominate our primary market area. The cornerstone of our philosophy is to provide superior, personalized service to our customers. We focus on relationship banking, providing each customer with a number of services, becoming familiar with and addressing customer needs in a proactive, personalized fashion. The Bank has five offices serving the southern portion of Montgomery County and one office in the District of Columbia.

The Company offers full commercial banking services to our business and professional clients as well as complete consumer banking services to individuals living and/or working in the service area. We emphasize providing commercial banking services to sole proprietors, small and medium-sized businesses, partnerships, corporations, non-profit organizations and associations, and investors living and working in and near our primary service area. A full range of retail banking services are offered to accommodate the individual needs of both corporate customers as well as the community we serve. These services include the usual deposit functions of commercial banks, including business and personal checking accounts, "NOW" accounts and savings accounts, business, construction, and commercial loans, equipment leasing, residential mortgages and consumer loans and cash management services. We have developed significant expertise and commitment as an SBA lender, have been designated a Preferred Lender, and are one of the largest SBA lenders, in dollar volume, in the Washington Metropolitan area.

### CRITICAL ACCOUNTING POLICIES

The Company's consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") and follow general practices within the industry in which it operates. Application of these principles requires management to make estimates, assumptions, and judgments that affect the amounts reported in the financial statements and accompanying notes. These estimates, assumptions and judgments are based on information available as of the date of the financial statements; accordingly, as this information changes, the financial statements could reflect different estimates, assumptions, and judgments. Certain policies inherently have a greater reliance on the use of estimates, assumptions and judgments and as such have a greater possibility of producing results that could be materially different than originally reported. Estimates, assumptions, and judgments are necessary when assets and liabilities are required to be recorded at fair value, when a decline in the value of an asset not carried on the financial statements at fair value warrants an impairment write-down or valuation reserve to be established, or when an asset or liability needs to be recorded contingent upon a future event. Carrying assets and liabilities at fair value inherently results in more financial statement volatility. The fair values and the information used to record valuation adjustments for certain assets and liabilities are based

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

either on quoted market prices or are provided by other third-party sources, when available.

8

The allowance for credit losses is an estimate of the losses that may be sustained in our loan portfolio. The allowance is based on two principles of accounting: (a) Statement on Financial Accounting Standards ("SFAS") 5, "Accounting for Contingencies", which requires that losses be accrued when they are probable of occurring and are estimable and (b) SFAS No. 114, "Accounting by Creditors for Impairment of a Loan", which requires that losses be accrued when it is probable that the Company will not collect all principal and interest payments according to the contractual terms of the loan. The loss, if any, is determined by the difference between the loan balance and the value of collateral, the present value of expected future cash flows, or values observable in the secondary markets.

Three basic components comprise our allowance for credit losses: a specific allowance, a formula allowance and a nonspecific allowance. Each component is determined based on estimates that can and do change when the actual events occur. The specific allowance is used to individually allocate an allowance to loans identified as impaired. An impaired loan may show deficiencies in the borrower's overall financial condition, payment record, support available from financial guarantors and/or the fair market value of collateral. When a loan is identified as impaired a specific reserve is established based on the Company's assessment of the loss that may be associated with the individual loan. The formula allowance is used to estimate the loss on internally risk rated loans, exclusive of those identified as impaired. Loans identified as special mention, substandard, doubtful and loss, as well as impaired, are segregated from performing loans. Remaining loans are then grouped by type (commercial, commercial real estate, construction, home equity or consumer). Each loan type is assigned an allowance factor based on management's estimate of the risk, complexity and size of individual loans within a particular category. Classified loans are assigned higher allowance factors than non-rated loans due to management's concerns regarding collectibility or management's knowledge of particular elements regarding the borrower. Allowance factors grow with the worsening of the internal risk rating. The nonspecific formula is used to estimate the loss of non-classified loans stemming from more global factors such as delinquencies, loss history, trends in volume and terms of loans, effects of changes in lending policy, the experience and depth of management, national and local economic trends, concentrations of credit, quality of loan review system and the effect of external factors such as competition and regulatory requirements. The nonspecific allowance captures losses whose impact on the portfolio have occurred but have yet to be recognized in either the formula or specific allowance.

Management has significant discretion in making the judgments inherent in the determination of the provision and allowance for credit losses, including in connection with the valuation of collateral, a borrower's prospects of repayment, and in establishing allowance factors on the formula allowance and nonspecific allowance components of the allowance. The establishment of allowance factors is a continuing exercise, based on management's continuing assessment of the global factors discussed above and their impact on the portfolio, and allowance factors may change from period to period, resulting in an increase or decrease in the amount of the provision or allowance, based upon the same volume and classification of loans. Changes in allowance factors will have a direct impact on the amount of the provision, and a corresponding effect on net income. Errors in management's perception and assessment of the global factors and their impact on the portfolio could result in the allowance not being adequate to cover losses in the portfolio, and may result in additional

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

provisions or charge-offs. For additional information regarding the allowance for credit losses, refer to the discussion under the caption "Allowance for Credit Losses" below.

### RESULTS OF OPERATIONS

The Company reported net income of \$983 thousand for the three months ended March 31, 2003, as compared to income of \$369 thousand for the three months ended March 31, 2002. Income per basic share was \$0.34 for the three months ended March 31, 2003, as compared to \$0.13 for the same period in 2002. Income per diluted share was \$0.32 for the three months end March 31, 2003, as compared to \$0.12 for the same period in 2002. The Company enjoyed a return on average assets of 1.16% and return on average equity of 19.03% for the first quarter of 2003, as compared to returns on average assets and average equity of 0.60% and 8.52% respectively for the first quarter of 2002.

The reported income for the three months ended March 31, 2003, represents an increase in earnings of 166% from the corresponding period in 2002, \$983 thousand from \$369 thousand. The strong results, when compared to the same quarter in 2002, can be attributed to an increase of 39% in net interest income, reflecting both increases in volume of earning assets and net interest margin, \$2.4 million to \$3.4 million, and increase of \$207 thousand in the gain on sale of loans and a gain on the sale of investment securities of \$192 thousand.

For the quarter ending March 31, 2003, the Company recorded a provision for credit losses in the amount of \$224 thousand. At March 31, 2003, the allowance for credit losses was \$2.86 million, as compared to \$2.77 million at December 31, 2002. The Company had net charge-offs of \$129 thousand during the first quarter of 2003 representing 0.2% of average loans on an annualized basis.

9

This compared to a provision for credit losses of \$280 thousand for the first quarter of 2002, and net charge-offs of \$104 thousand for the same period, representing 0.2% of average loans on an annualized basis.

The following table sets out the annualized returns on average assets, returns on average equity and equity to assets (average) for the three months ending March 31, 2003 and 2002 and the year ending December 31, 2002:

|                  | March<br>2003 | December<br>2002 | March<br>2002 |
|------------------|---------------|------------------|---------------|
|                  | -----         | -----            | -----         |
| Return on asset  | 1.16%         | 0.60%            | 0.91%         |
| Return on equity | 19.14%        | 8.52%            | 14.51%        |
| Equity to assets | 6.08%         | 7.00%            | 6.28%         |

### NET INTEREST INCOME AND NET INTEREST MARGIN

Net interest income is the difference between interest income on earning assets and the cost of funds supporting those assets. Earning assets are composed primarily of loans and investment securities. The cost of funds represents interest expense on deposits, customer repurchase agreements and other borrowings. Noninterest bearing deposits and capital are other components representing funding sources. Changes in the volume and mix of assets and funding sources, along with the changes in yields earned and rates paid, determine changes in net interest income. Net interest income for the first quarter of 2003 was \$3.4 million compared to \$2.4 million for the first quarter

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

in 2002.

The table labeled "Average Balances, Interest Yields and Rates and Net Interest Margin" presents the average balances and rates of the various categories of the Company's assets and liabilities. Included in the table is a measurement of interest rate spread and margin. Interest spread is the difference between the rate earned on assets less the cost of funds expressed as a percentage. While spread provides a quick comparison of earnings rates versus cost of funds, management believes that margin provides a better measurement of performance. Margin includes the effect of noninterest bearing liabilities in its calculation and is net interest income expressed as a percentage of total earning assets. Interest spread increased in the first quarter of 2003 from the first quarter of 2002 by 34 basis points, 4.02% from 3.68%; and margin increased 15 basis points, 4.35% from 4.20%. The increase in both spread and margin, from period to period, can be attributed to management's increased control over interest expense as longer term, higher rate CDs originated in earlier periods matured later in the year 2002 and were replaced with CDs paying lower rates in effect at the time of renewal. Interest rates on other categories of interest bearing deposits also declined more rapidly than yields on earning assets. From the first quarter of 2002 to the first quarter of 2003 the yield on earning assets declined 63 basis points while the average interest rate paid on interest bearing liabilities declined 97 basis points.

The declines in both the yields on earning assets and interest bearing liabilities from the first quarter of 2002 to the first quarter of 2003 reflect the continued impact of the significant rate reductions effected by the Federal Reserve in 2001 and continued into 2002 with the last rate reduction occurring in November 2002. The effect of reductions in market rates continued through 2002 and is continuing into 2003. The investment portfolio yield declined from 2002 to 2003 by 50 basis points as the Bank maintained a portfolio of short term fixed rate securities and GNMA pass through mortgage backed securities. The yield on GNMA securities declined as mortgage refinancing accelerated, resulting in earlier repayment of mortgage backed securities, and reinvestment of the proceeds at lower current market rates. In order to keep the investment portfolio short for liquidity and expectations that rates would start to move upward, and to obtain better short term yields, the Bank invested \$6 million in interest bearing deposits with other banks in late 2002, yielding 2.67%, a relatively attractive rate given their short term nature and low risk, as compared to the rates offered on federal funds and U. S. Treasury bills.

The decline in the yield on the loan portfolio, while 48 basis points, was less than the decline in the yield on other earning assets because approximately 50% of the loan portfolio is composed of fixed rate loans. The fixed rate loans stabilize the effects of rate reductions in repricable loans thereby slowing the decline in the overall yield of the portfolio. Over time, of course, market pressures and loan repayments and maturities will force the portfolio yield down even when there may be no further market rate reductions.

On the liability side, management aggressively reduced rates on deposit accounts. The reduction in the rate on total interest bearing liabilities from the first quarter of 2002 to the first quarter of 2003 was 97 basis points which compares to a reduction of 63 basis points in the yield on earning assets over the same period. The reduction in the rates paid by the Bank reduced the average

rate on the cost of funds below 2% in the latter part of 2002. The cost of funds continued to decline into the first quarter of 2003 as management further reduced rates following the Federal Reserve's November rate reduction and as a result of continued repricing of maturing certificates of deposit.

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

It is anticipated that any further reductions in interest rates will have a significant adverse effect on earnings as rates paid on interest bearing liabilities, which are as low as 0.25% on NOW accounts, cannot continue to decline at the same rate as yields on loans and investments.

AVERAGE BALANCES, INTEREST YIELDS, AND RATES, AND NET INTEREST MARGIN  
THREE MONTHS ENDED MARCH 31,

|  | 2003               |          |                       |            |
|--|--------------------|----------|-----------------------|------------|
|  | Average<br>Balance | Interest | Average<br>Yield/Rate | Ave<br>Bal |
| <b>ASSETS:</b>                               |                    |          |                       |            |
| Interest earnings assets:                    |                    |          |                       |            |
| Interest bearing deposits with other banks   | \$ 6,101           | \$ 40    | 2.67%                 | \$         |
| Loans  | 241,805            | 3,864    | 6.48%                 | 191        |
| Investment securities                        | 62,395             | 549      | 3.52%                 | 37         |
| Federal funds sold and other                 | 4,542              | 13       | 1.17%                 | 5          |
| Total interest earning assets                | 314,843            | 4,466    | 5.74%                 | 234        |
| Total noninterest earning assets             | 25,732             |          |                       | 15         |
| Less: allowance for credit losses            | 2,852              |          |                       | 2          |
| Total noninterest earning assets             | 22,880             |          |                       | 12         |
| TOTAL ASSETS                                 | \$337,723          |          |                       | \$247      |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY:</b> |                    |          |                       |            |
| Interest bearing liabilities:                |                    |          |                       |            |
| NOW accounts                                 | \$ 36,018          | 24       | 0.27%                 | 25         |
| Savings and money market accounts            | 95,334             | 308      | 1.31%                 | 68         |
| Certificates of deposit                      | 78,231             | 509      | 2.63%                 | 74         |
| Customer repurchase agreements               | 20,577             | 28       | 0.55%                 | 12         |
| Short-term borrowing                         | 6,513              | 60       | 3.77%                 |            |
| Long-term borrowing                          | 16,922             | 146      | 3.49%                 | 9          |
| Total interest bearing liabilities           | 253,595            | 1,075    | 1.72%                 | 189        |
| Noninterest bearing liabilities:             |                    |          |                       |            |
| Noninterest bearing deposits                 | 62,083             |          |                       | 39         |
| Other liabilities                            | 1,503              |          |                       | 1          |
| Total noninterest bearing liabilities        | 63,586             |          |                       | 40         |
| Stockholders' equity                         | 20,542             |          |                       | 17         |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY   | \$337,723          |          |                       | \$247      |

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

|                     |          |       |
|---------------------|----------|-------|
| Net interest income | \$ 3,391 |       |
|                     | =====    |       |
| Net interest spread |          | 4.02% |
| Net interest margin |          | 4.35% |

11

### ALLOWANCE FOR CREDIT LOSSES

The provision for credit losses represents the expense recognized to fund the allowance for credit losses. The amount of the allowance for credit losses is based on many factors which reflect management's assessment of the risk in the loan portfolio. Those factors include economic conditions and trends, the value and adequacy of collateral, volume and mix of the portfolio, performance of the portfolio, and internal loan processes of the Company and Bank.

Management has developed a comprehensive review process to monitor the adequacy of the allowance for credit losses. The review process and guidelines were developed utilizing guidance from federal banking regulatory agencies. The results of this review process, in combination with conclusions of the Bank's outside loan review consultant, support management's view as to the adequacy of the allowance as of the balance sheet date. During the first quarter of 2003, a provision for credit losses was made in the amount of \$224 thousand before net charge-offs of \$129 thousand. Please refer to the discussion under the caption, "Critical Accounting Policies" for an overview of the underlying methodology management employs on a quarterly basis to maintain the allowance.

At March 31, 2003, the Company had one loan classified as nonaccrual in the amount of \$149 thousand of which \$127 thousand was guaranteed by the SBA. There was one loan past due over ninety days and still accruing interest at March 31, 2003, in the amount of \$5 thousand. Both of these loans are considered impaired as defined by Statement of Financial Accounting Standards ("SFAS" No. 114). The Company also has one loan, in the amount of \$605 thousand, which is discussed in greater detail below.

As part of its comprehensive loan review process, the Bank's Board of Director's Loan Committee and/or Board of Directors Credit Review Committee carefully evaluates loans over thirty days past due and considers if such loans should be classified as nonaccrual. The Committee(s) makes a thorough assessment of the conditions and circumstances surrounding each past due loan. The Bank's loan policy requires that loans be placed on nonaccrual if they are ninety days past due, unless they are well secured and in the process of collection. After reviewing the circumstances surrounding the \$605 thousand loan, the Credit Review Committee determined that it was appropriate to continue the accrual of interest. The loan was extended to an automobile leasing company for the purpose of funding individual leases. During 2002, the loan became delinquent, and management worked with the borrower in efforts to return the loan to a current status. During the third quarter of 2002, management discovered that payments on the underlying leases were being diverted and not being used to service the loan as required by the loan agreement. The Bank exercised its rights under the loan agreement and instructed the lessees of the underlying leases to send all future lease payments directly to the Bank under a lockbox arrangement. The diversion of funds is believed to be the primary reason for the loan's delinquency. Subsequently, the borrower declared bankruptcy, however, the trustee assigned in the bankruptcy proceedings allowed the Bank to continue to collect payments directly from the lessees.



## Edgar Filing: EAGLE BANCORP INC - Form 424B3

In determining the accrual status of the loan, management and the Credit Review Committee evaluated the expected cash flow of the leases, the current underlying collateral value of the leases and the residual value of the underlying vehicles at the end of the leases. This evaluation resulted in a projected cash flow that was considered sufficient to amortize the net loan balance including interest. As of March 31, 2003, a specific reserve of \$150 thousand had been established and applied to the carrying value of the loan, along with principal payments received during the quarter, reducing the balance to \$605 thousand.

The provision for credit losses of \$224 thousand in the first quarter of 2003 compared to a provision for credit losses of \$280 thousand in the first quarter of 2002. The lower provision in 2003 is attributable to the level of growth in the loan portfolio from December 31, 2002 to March 31, 2003. The amount of growth was \$3 million, less than the Company has historically experienced from quarter to quarter. The amount of the first quarter 2003 provision was affected by the level of net charge-offs experienced during the quarter, as well as trends in delinquencies and changes in the relative risk composition of the loan portfolio.

As the portfolio and allowance review process matures, there will be changes to different elements of the allowance and this may have an effect on the overall level of the allowance maintained. To date the Bank has enjoyed a very high quality portfolio with minimal net charge offs and very low delinquency. The maintenance of a high quality portfolio will continue to be management's prime objective as it relates to the lending process and to the allowance for credit losses.

12

Management, aware of the strong loan growth experienced by the Company over its history and the problems which could develop in an unmonitored environment, is intent on maintaining a strong credit review system and risk rating process. In January 2003, the Company established a credit department to perform interim analysis, manage classified credits and develop a credit scoring system for small business credits. Over time, this department will increase its review of credit analysis and processes. The Company is also reviewing its risk rating systems and is exploring the implementation of additional analytical procedures for risk ratings. The entire loan portfolio analysis process is an ongoing and evolving practice directed at maintaining a portfolio of quality credits and quickly identifying any weaknesses before they become irremediable.

The following table sets forth activity in the allowance for credit losses for the periods indicated.

| (dollars in thousands)       | Three Months Ended |          |                         |          |      |
|------------------------------|--------------------|----------|-------------------------|----------|------|
|                              | March 31,          |          | Year Ended December 31, |          |      |
|                              | 2003               | 2002     | 2002                    | 2001     | 2000 |
| Balance at beginning of year | \$ 2,766           | \$ 2,111 | \$ 2,111                | \$ 1,142 | \$ 5 |
| Charge-offs:                 | --                 | --       | --                      | --       |      |
| Commercial                   | (148)              | (104)    | (192)                   | --       |      |

Edgar Filing: EAGLE BANCORP INC - Form 424B3

|   |          |          |          |          |        |
|---|----------|----------|----------|----------|--------|
| Real estate - commercial  | --       | --       | --       | --       |        |
| Construction  | --       | --       | --       | --       |        |
| Home equity   | --       | --       | --       | --       |        |
| Other consumer  | --       | (18)     | (40)     | (23)     | (      |
|   | -----    | -----    | -----    | -----    | -----  |
| Total   | (148)    | (122)    | (232)    | (23)     | (      |
|   | -----    | -----    | -----    | -----    | -----  |
| Recoveries:   |          |          |          |          |        |
| Commercial  | 19       | --       | 26       | --       |        |
| Real estate - commercial  | --       | --       | --       | --       |        |
| Construction  | --       | --       | --       | --       |        |
| Home equity   | --       | --       | --       | --       |        |
| Other consumer  | --       | 18       | 18       | 13       |        |
|   | -----    | -----    | -----    | -----    | -----  |
| Total   | 19       | 18       | 44       | 13       |        |
|   | -----    | -----    | -----    | -----    | -----  |
| Net charge-offs   | (129)    | (104)    | (188)    | (10)     | (      |
|   | -----    | -----    | -----    | -----    | -----  |
| Additions charged to operations   | 224      | 280      | 843      | 979      | 5      |
|   | -----    | -----    | -----    | -----    | -----  |
| Balance at end of period  | \$ 2,861 | \$ 2,287 | \$ 2,766 | \$ 2,111 | \$ 1,1 |
|   | =====    | =====    | =====    | =====    | =====  |
|   |          |          |          |          |        |
| Ratio of net charge-offs during<br>the period to average loans<br>outstanding during the period | 0.01 %   | 0.01 %   | 0.09 %   | 0.01 %   | 0.     |
|   | -----    | -----    | -----    | -----    | -----  |

The following table reflects the allocation of the allowance for credit losses at the dates indicated. The allocation of the allowance to each category is not necessarily indicative of future losses or charge-offs and does not restrict the use of the allowance to absorb losses in any category.

| (dollars in thousands)            | As of March 31, |             | As of December 31, |             |
|-----------------------------------|-----------------|-------------|--------------------|-------------|
|                                   | 2003            |             | 2002               |             |
|                                   | Amount          | Percent (1) | Amount             | Percent (1) |
| Commercial                        | \$1,047         | 26.8%       | \$1,134            | 27.5 %      |
| Real estate - commercial          | 977             | 49.4        | 862                | 48.5        |
| Construction                      | 249             | 9.7         | 231                | 9.8         |
| Home equity                       | 246             | 12.7        | 253                | 12.9        |
| Other consumer                    | 81              | 1.4         | 83                 | 1.3         |
| Unallocated                       | 261             | --          | 203                | --          |
|                                   | -----           | -----       | -----              | -----       |
| Total allowance for credit losses | \$2,861         | 100%        | \$2,766            | 100%        |
|                                   | =====           | =====       | =====              | =====       |

(1) Represents the percent of loans in category to gross loans

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

### NON-PERFORMING ASSETS

The Company's non-performing assets, which are comprised of loans delinquent 90 days or more, non-accrual loans, and other real estate owned, totaled \$759 thousand at March 31, 2003 compared to \$22 thousand at March 31, 2002 and \$965 thousand at December 31, 2002. The percentage of non-performing assets to total assets was 0.20% at March 31, 2003, compared to no non performing assets at March 31, 2002 and 0.28% at December 31, 2002.

Non-performing loans constituted all of the non-performing assets at March 31, 2003, March 31, 2002 and December 31, 2002. Non-performing loans at March 31, 2003 consist of loans in non-accrual status in the amount of \$149 thousand and impaired loans of \$610 thousand compared to no non-accrual loans and loans past due over ninety days of \$22 thousand at March 31, 2002.

The Company had no other real estate owned at either March 31, 2003 or 2002.

The following table shows the amounts of non-performing assets at the dates indicated.

| (dollars in thousands)                | Three Months Ended<br>March 31, |              | Year Ended<br>December 31, |
|---------------------------------------|---------------------------------|--------------|----------------------------|
|                                       | 2002                            | 2001         | 2002                       |
|                                       | ----                            | ----         | ----                       |
| <b>Nonaccrual Loans</b>               |                                 |              |                            |
| Commercial                            | \$149                           | \$ --        | \$147                      |
| Consumer                              | --                              | --           | --                         |
| Real estate                           | --                              | --           | --                         |
| <b>Accrual loans-past due 90 days</b> |                                 |              |                            |
| Commercial                            | 610                             | 22           | 818                        |
| Consumer                              | --                              | --           | --                         |
| Real estate                           | --                              | --           | --                         |
| Restructured loans                    | --                              | --           | --                         |
| Real estate owned                     | ----                            | ----         | ----                       |
| <b>Total non-performing assets</b>    | <b>\$759</b>                    | <b>\$ 22</b> | <b>\$965</b>               |
|                                       | =====                           | =====        | =====                      |

At March 31, 2003, there were no performing loans considered potential problem loans, defined as loans which are not included in the past due, nonaccrual or restructured categories, but for which known information about possible credit problems causes management to be uncertain as to the ability of the borrowers to comply with the present loan repayment terms.

### NONINTEREST INCOME

Noninterest income primarily represents deposit account service charges and fees, gains on the sale of loans, other noninterest loan fees, income from bank owned life insurance ("BOLI") and other service fees. For the three months ended March 31, 2003 noninterest income was \$873 thousand which included \$192 thousand in gains on the sale of investment securities. This compared to \$299 thousand for the three months ended March 31, 2002 which included no gains on the sale of investment securities. The Company has become a significant SBA

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

lender in its market area and during the quarter realized gains on the sale of the insured portion of many of the loans it had originated. The Company has also been active in the origination of mortgage loans, on a pre-sold basis, and the historically low interest rate environment has made this a very active program. These two sale activities contributed \$248 thousand in the first quarter of 2003 compared to \$41 thousand in the first quarter of 2002. The gains from sales of both of these types of credits are considered a continuing and regular operating income source for the Bank. However, the activity in our mortgage sales can be reduced significantly if interest rates were to rise. Service charges on deposit accounts increased to \$272 thousand in the first quarter of 2003 compared to \$176 thousand in the first quarter of 2002. The increase of 54% is primarily attributable to an increase in the number of deposit accounts over that period and the low interest rate environment. As rates decline so do the earning allowances (which are used to offset service charges) on demand deposit accounts so that an account, with the same activity, which paid no service charge when interest rates were high may currently be paying a charge because the earnings allowance is insufficient to cover activity charges.

14

Other income increased 96% from \$82 thousand in the first quarter of 2002 to \$161 thousand in the first quarter of 2003. The significant component contributing to this increase was income from BOLI contracts of \$55 thousand compared to no BOLI related income in 2002.

### NONINTEREST EXPENSE

Noninterest expense was \$2.5 million for the quarter ended March 31, 2003 compared to \$1.9 million for the quarter ended March 31, 2002. This represented a 30% increase from period to period. Increases in noninterest expense primarily relate to increases in the expense category salaries and employee benefits which increased 33% from the first quarter of 2002 to the first quarter of 2003, \$1.0 million to \$1.3 million. During the first quarter of 2003, to accommodate the growth experienced by the Bank in 2002 and accommodate the growth anticipated in 2003, a number of additions to staff were made in the lending and operations (customer service) areas. Management felt that these additions and the associated expenses were necessary to assure a continued growth pattern and quality of service which characterized the Company since its inception.

### FINANCIAL CONDITION

As of March 31, 2003, assets were \$350 million and deposits were \$278 million. Assets grew from December 31, 2002, by \$2.5 million and deposits by approximately \$500 thousand both below historical levels of growth experienced by the Company. Management believes that weather conditions, local and national economic conditions and international events did not provide an ideal environment for business and contributed significantly to the relatively flat growth in the quarter ending March 31, 2003.

### Loans

Total loans, including loans held for sale, increased \$742 thousand from December 31, 2002 to March 31, 2003. During that period a number of loans were paid off as borrowers found alternative financing at lower rates than the Company felt it could justify given its internal pricing model and expectations for future interest rate levels. The loans that paid off generally represented transactional loans as opposed to relationship borrowings. Based on activity in the final weeks of March 2003 and early April, loan demand appears to be improving and while management cannot be certain, this activity may translate to meaningful loan growth in the second quarter.

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

Loans, net of amortized deferred fees and costs, at March 31, 2003, March 31, 2002 and December 31, 2002 are summarized by type as follows:

|                                   | March 31,<br>2003<br>----- | Percent<br>of Total<br>----- | March 31,<br>2002<br>----- | Percent<br>of Total<br>----- |
|-----------------------------------|----------------------------|------------------------------|----------------------------|------------------------------|
| Commercial                        | \$ 64,254                  | 26.8%                        | \$ 51,696                  | 26.2%                        |
| Real estate - commercial          | 118,239                    | 49.4%                        | 95,967                     | 48.6%                        |
| Construction                      | 23,268                     | 9.7%                         | 18,632                     | 9.4%                         |
| Home equity                       | 30,531                     | 12.7%                        | 26,878                     | 13.6%                        |
| Other consumer                    | 3,259                      | 1.4%                         | 4,230                      | 2.2%                         |
|                                   | -----                      | ----                         | -----                      | ---                          |
| <br>Total loans                   | <br>239,551                | <br>100%                     | <br>197,403                | <br>100%                     |
| Less: allowance for credit losses | (2,861)                    |                              | (2,287)                    |                              |
|                                   | -----                      |                              | -----                      |                              |
| <br>Loans, net                    | <br>\$ 236,690             |                              | <br>\$ 195,116             |                              |
|                                   | =====                      |                              | =====                      |                              |

15

### Deposits And Other Borrowings

The principal sources of funds for the Bank are core deposits, consisting of demand deposits, NOW accounts, money market accounts, savings accounts and relationship certificates of deposits, from the local market areas surrounding the Bank's offices. The Bank also considers as part of its core deposits approximately \$16 million of deposits from a local customer with a longstanding relationship with the Bank. These deposits are required to be classified as brokered deposits for regulatory purposes. The Bank's deposit base includes transaction accounts, time and savings accounts and accounts which customers use for cash management and which provide the Bank with a source of fee income and cross-marketing opportunities as well as a low-cost source of funds. Time and savings accounts, including money market deposit accounts, also provide a relatively stable and low-cost source of funding.

During the first quarter of 2003 deposit growth was below the levels historically enjoyed by the Company. Deposit growth totaled \$500 thousand for the quarter, however, management noted some strength returning in the final weeks of March 2003. The contributing factors to the moderate growth were weather conditions, local and national economic conditions and international events.

Approximately 28% of the Bank's deposits are made up of certificates of deposits, which are generally the most expensive form of deposit because of their fixed rate and term. Certificates of deposit in denominations of \$100 thousand or more can be more volatile and more expensive than certificates of less than \$100 thousand. However, because the Bank focuses on relationship banking and does not accept brokered certificates, its historical experience has been that large certificates of deposit have not been more volatile or significantly more expensive than smaller denomination certificates. It has been the practice of the Bank to pay posted rates on its certificates of deposit

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

whether under or over \$100 thousand. The Bank has paid negotiated rates for deposits in excess of \$500 thousand but the rates paid have rarely been more than 25 to 50 basis points higher than posted rates and deposits also have been negotiated at below market rates. In late 2000, to fund strong loan demand, the Bank began accepting certificates of deposits, generally in denominations of less than \$100 thousand on a non brokered basis, from bank and credit union subscribers to a wholesale deposit rate line. The Bank has found rates on these deposits to be generally competitive with rates in our market given the speed and minimal noninterest cost at which deposits can be acquired, although it is possible for rates to significantly exceed local market rates it has not been the experience of the Bank. At March 31, 2003 the Bank held \$12.1 million of these deposits at an average rate of 4.08% as compared to \$21.7 million of these deposits, at an average rate of 4.10% at March 31, 2002. With the strong core deposit growth experienced by the Bank in 2002 these deposits are being allowed to mature and may not be renewed. However, the Bank has found this source of funds to be an effective funds management tool and may accept more of these deposits in the future.

At March 31, 2003, the Company had approximately \$65 million in noninterest bearing demand deposits, representing an 23% of total deposits. These are primarily business checking accounts on which the payment of interest is prohibited by regulations of the Federal Reserve. Proposed legislation has been introduced in each of the last several sessions of Congress which would permit banks to pay interest on checking and demand deposit accounts established by businesses. If legislation effectively permitting the payment of interest on business demand deposits is enacted, of which there can be no assurance, it is likely that we may be required to pay interest on some portion of our noninterest bearing deposits in order to compete with other banks. Payment of interest on these deposits could have a significant negative impact on our net income, net interest income, interest margin, return on assets and equity, and indices of financial performance.

As an enhancement to the basic noninterest bearing demand deposit account, the Company offers a sweep account, "customer repurchase agreement", allowing qualifying businesses to earn interest on short term excess funds which are not suited for either a CD investment or a money market account. The balances in these accounts were \$25 million at March 31, 2003 essentially unchanged from December 31, 2002. Customer repurchase agreements are not deposits and are not FDIC insured but are secured by US Treasury and/or US government agency securities. These accounts are particularly suitable to businesses with significant change in the levels of cash flow over a very short time frame often measured in days. Attorney and title company escrow accounts are an example of accounts which can benefit from this product, as are customers who may require collateral for deposits in excess of \$100 thousand but do not qualify for other pledging arrangements. This program requires the Company to maintain a sufficient investment securities level to accommodate the fluctuations in balances which may occur in these accounts.

16

At March 31, 2003, the Company had drawn \$6.9 million against a line of credit provided by a correspondent bank as compared to \$4.6 million at December 31, 2002. The borrowings in the quarter ending March 31, 2003 were primarily to fund loan participations with the Bank and a direct loan made by the Company. Prior borrowings were principally to fund additions of capital to the Bank in order to maintain its "well capitalized" ratio. At March 31, 2003, the Bank had \$17.3 million of FHLB short and long-term borrowings, as compared to \$18.3 million at December 31, 2002. These advances are secured 50% by US government agency securities and 50% by a blanket lien on qualifying loans in the Bank's commercial mortgage loan portfolio.

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

### LIQUIDITY MANAGEMENT

Liquidity is the measure of the Bank's ability to meet the demands required for the funding of loans and to meet depositor requirements for use of their funds. The Bank's sources of liquidity consist of cash balances, due from banks, loan repayments, federal funds sold and short term investments. These sources of liquidity are supplemented by the ability of the Company and Bank to borrow funds. During 2002, the Company increased an established line of credit, with a correspondent bank, from \$5 million to \$10 million, against which it had drawn \$6.9 million as of March 31, 2003. The Bank can purchase up to \$11.6 million in federal funds on an unsecured basis and enter into reverse repurchase agreements up to \$10 million. At March 31, 2003, the Bank was also eligible to take FHLB advances of up to \$70 million, of which it had advances outstanding of \$17.3 million.

The loss of deposits, through disintermediation, is one of the greater risks to liquidity. Disintermediation occurs most commonly when rates rise and depositors withdraw deposits seeking higher rates than the Bank may offer. The Bank was founded under a philosophy of relationship banking and, therefore, believes that it has less of an exposure to disintermediation and resultant liquidity concerns than do banks which build an asset base on non-core deposits and other borrowings. The history of the Bank, while just under five years, includes a period of rising interest rates and significant competition for deposit dollars. During that period the Bank grew its core business without sacrificing its interest margin in higher deposit rates for non-core deposits. There is, however, a risk that some deposits would be lost if rates were to spike up and the Bank elected not to meet the market. Under those conditions the Bank believes that it is well positioned to use other liability management instruments such as FHLB borrowing, reverse repurchase agreements and Bank lines to offset a decline in deposits in the short run. Over the long term an adjustment in assets and change in business emphasis could compensate for a loss of deposits. Under these circumstances, further asset growth could be limited as the Bank utilizes its liquidity sources to replace, rather than supplement, core deposits.

Certificates of deposit acquired through the subscription service may be more sensitive to rate changes and pose a greater risk of disintermediation than deposits acquired in the local community. The Bank has limited the amount of such deposits to less than 15% of total assets, an amount which it believes it could replace with alternative liquidity sources, although there can be no assurance of this.

The mature earning pattern of the Bank is also a liquidity management resource for the Bank. The earnings of the Bank are now at a level that allows the Bank to pay higher rates to retain deposits over a short period, while it adjusts its asset base repricing to offset a higher cost of funds. The cost of retaining business in the short run and the associated reduction in earnings can be preferable to reducing deposit and asset levels and restricting growth.

At March 31, 2003, under the Bank's liquidity formula, it had \$77 million of liquidity representing 21.9% of total Bank assets.

### ASSET/LIABILITY MANAGEMENT AND QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

A fundamental risk in banking, outside of credit risk, is exposure to market risk, or interest rate risk, since a bank's net income is largely dependent on net interest income. The Bank's Asset Liability Committee (ALCO) of the Board of Directors formulates and monitors the management of interest rate risk within policies established by it and the Board of Directors. In its consideration of establishing guidelines for levels and/or limits on market

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

risk, the ALCO committee considers the impact on earnings and capital, the level and direction of interest rates, liquidity, local economic conditions, outside threats and other factors. Banking is generally a business of attempting to match asset and liability components to produce a spread sufficient to provide net income to the bank at nominal rate risk. The Company, through ALCO, continually monitors the interest rate environment in which it operates and adjusts rates and maturities of its assets and liabilities to meet the market conditions. In the current low interest rate environment, the Company is keeping its assets either variably priced or with short term maturities or short average lives. At the same time it strives to attract longer term liabilities to lock in the lower cost of funds. In the current market, due to competitive factors and customer preferences, the effort to attract longer term fixed priced liabilities has not been as successful as the Company's best case asset liability mix would prefer. When interest rates begin to rise, the Company expects that it will seek

17

to keep asset maturities and repricing periods short until rates appear to be nearing their peak and then extend maturities to extend the benefit of higher rates. There can be no assurance that the Company will be able to successfully carry out this intention, as a result of competitive pressures, customer preferences and the inability to perfectly forecast future interest rates.

One of the tools used by the Company to manage its interest rate risk is a static GAP analysis presented below. The Company also uses an earning simulation model on a quarterly basis to closely monitor interest sensitivity and to expose its balance sheet and income statement to different scenarios. The model is based on current Company data and adjusted by assumptions as to growth patterns, noninterest income and noninterest expense and interest rate sensitivity, based on historical data, for both assets and liabilities. The model is then subjected to a "shock test" assuming a sudden interest rate increase of 200 basis points or a decrease of 200 basis points, but not below zero. The results are measured by the effect on net income. The Company, in its latest model, shows a positive effect on income when interest rates immediately rise 200 basis points because of the short maturities of assets and a negative impact if rates were to decline further. With rates already at historic lows, a further reduction would reduce income on earning assets which could not be offset by a corresponding reduction in the cost of funds.

The following table reflects the result of a "shock test" simulation on the March 31, 2003, earning assets and interest bearing liabilities and the change in net interest income resulting from the simulated immediate increase and decrease in interest of 100 and 200 basis points. Also shown is the change in the Market Value Portfolio Equity resulting from the simulation. The model as presented is projected for one year.

| Change in interest<br>rates (basis points) | Percentage change in net<br>interest income | Percentage change in<br>net income | Percentage c<br>Market Va<br>Portfolio |
|--|---|------------------------------------|--|
| -----                                      | -----                                       | -----                              | -----                                  |
| +200                                       | +12.9%                                      | +28.5%                             | +15.5                                  |
| +100                                       | + 6.5%                                      | +14.4%                             | + 9.0                                  |
| 0  | --  | --                                 | --                                     |
| -100                                       | - 5.5%                                      | -12.2%                             | -12.1                                  |
| -200                                       | -19.7%                                      | -43.6%                             | -22.5                                  |



## Edgar Filing: EAGLE BANCORP INC - Form 424B3

Certain shortcomings are inherent in the method of analysis presented in the foregoing table. For example, although certain assets and liabilities may have similar maturities or repricing periods, they may react in different degrees to changes in market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types may lag behind changes in market rates. Additionally, certain assets, such as adjustable-rate mortgage loans, have features that restrict changes in interest rates on a short-term basis and over the life of the loan. Further, in the event of a change in interest rates, prepayment and early withdrawal levels could deviate significantly from those assumed in calculating the tables. Finally, the ability of many borrowers to service their debt may decrease in the event of a significant interest rate increase.

### GAP

Banks and other financial institutions are dependent upon net interest income, the difference between interest earned on interest earning assets and interest paid on interest bearing liabilities. In falling interest rate environments, net interest income is maximized with longer term, higher yielding assets being funded by lower yielding short-term funds; however, when interest rates trend upward this asset/liability structure can result in a significant adverse impact on interest income. The current interest rate environment is signaling steady to possibly higher rates. Management has for a number of months shortened maturities in the Bank's investment portfolio and where possible also has shortened repricing opportunities for new loan requests. While management believes that this will help minimize interest rate risk in a rising environment, there can be no assurance as to actual results.

GAP, a measure of the difference in volume between interest earning assets and interest bearing liabilities, is a means of monitoring the sensitivity of a financial institution to changes in interest rates. The chart below provides an indicator of the rate sensitivity of the Company. A negative GAP indicates the degree to which the volume of repricable liabilities exceeds repricable assets in particular time periods. At March 31, 2003, the Bank has a positive GAP of 20.7% out to three months and a cumulative negative GAP of 4.7% out to twelve months.

18

If interest rates were to continue to decline, the Bank's interest income and margin may be adversely effected. Because of the positive GAP measure in the 0 - 3 month period, continued decline in the prime lending rate will reduce income on repricable assets within thirty to ninety days, while the repricing of liabilities may occur over future time periods and there may not be an ability to reduce the cost of interest bearing liabilities to fully offset the reduction in short term interest rates. This will result in a decline in net interest income and net income. Management has carefully considered its strategy to maximize interest income by reviewing interest rate levels, economic indicators and call features of some of its assets. These factors have been thoroughly discussed with the Board of Directors Asset Liability Committee and management believes that current strategies are appropriate to current economic and interest rate trends. The negative GAP is carefully monitored and will be adjusted as conditions change.

### GAP ANALYSIS

Edgar Filing: EAGLE BANCORP INC - Form 424B3

(dollars in thousands)

| Repriceable in:   | 0-3<br>Months    | 4-12<br>Months     | 13-36<br>Months  | 37-60<br>Months  |
|---|------------------|--------------------|------------------|------------------|
| <b>ASSETS:</b>  |                  |                    |                  |                  |
| Investment securities   | \$ 29,440        | \$ 9,381           | \$ 10,000        | \$ 11,500        |
| Interest bearing deposits in<br>other banks                   | 1,764            | 2,578              | 1,483            | --               |
| Loans   | 97,825           | 19,116             | 45,159           | 63,413           |
| Federal funds sold  | 10,100           | --                 | --               | --               |
| <b>Total repriceable assets</b>                               | <b>139,129</b>   | <b>31,075</b>      | <b>56,642</b>    | <b>74,913</b>    |
| <b>LIABILITIES:</b>   |                  |                    |                  |                  |
| NOW accounts  | --               | 19,613             | 3,923            | 15,691           |
| Savings and Money Market accounts                             | 37,322           | 30,957             | 18,659           | 9,330            |
| Certificates of deposit                                       | 18,410           | 50,621             | 8,178            | 916              |
| Customer repurchase agreements<br>and federal funds purchased | 7,973            | 9,701              | 2,425            | 4,850            |
| Other borrowing-short and long term                           | 7,925            | 3,000              | 13,333           | --               |
| <b>Total repriceable liabilities</b>                          | <b>71,630</b>    | <b>113,892</b>     | <b>46,518</b>    | <b>30,787</b>    |
| <b>GAP</b>  | <b>\$ 67,499</b> | <b>\$ (82,817)</b> | <b>\$ 10,124</b> | <b>\$ 44,126</b> |
| <b>Cumulative GAP</b>   | <b>67,499</b>    | <b>(15,318)</b>    | <b>(5,194)</b>   | <b>38,932</b>    |
| Interval gap/earnings assets                                  | 20.70%           | (25.40)%           | 3.10%            | 13.53%           |
| Cumulative gap/earning assets                                 | 20.70%           | (4.70)%            | (1.59)%          | 11.94%           |

Although, NOW and MMA accounts are subject to immediate repricing, the Bank's GAP model has incorporated a repricing schedule to account for the historical lag in effecting rate changes and the amount of those rate changes relative to the amount of rate change in assets.

**CAPITAL RESOURCES AND ADEQUACY**

The assessment of capital adequacy depends on a number of factors such as asset quality, liquidity, earnings performance, changing competitive conditions and economic forces, and the overall level of growth. The adequacy of the Company's current and future capital needs is monitored by management on an ongoing basis. Management seeks to maintain a capital structure that will assure an adequate level of capital to support anticipated asset growth and to absorb potential losses.

The capital position of the Company's wholly-owned subsidiary, the Bank, continues to meet regulatory requirements. The primary indicators relied on by bank regulators in measuring the capital position are the Tier 1 risk-based capital, total risk-based capital, and leverage ratios. Tier 1 capital consists of common and qualifying preferred stockholders' equity less goodwill. Total risk-based capital consists of Tier 1 capital, qualifying subordinated debt, and a portion of the allowance for credit losses. Risk-based capital ratios are calculated with reference to risk-weighted assets. The leverage ratio compares Tier 1 capital to total average assets. At March 31, 2003, the Company's and Bank's capital ratios were in excess of the mandated minimum requirements.

During the quarter ending March 31, 2003, the Company borrowed funds under a line of credit with a correspondent bank in order to fund loan participations with the Bank and a direct loan made by the Company. At March 31, 2003, the amount outstanding under the line of credit was \$6.9 million. The ability of the Company to continue to grow is dependent on its earnings and the ability to obtain additional funds for contribution to the Bank's capital, through additional borrowing, the sale of additional common stock, the sale of preferred stock, or through the issuance of additional qualifying equity equivalents, such as subordinated debt or trust preferred securities. The Company has commenced an offering of up to 979,591 shares of its common stock at an offering price of \$12.25 per share, for aggregate gross proceeds of approximately \$12 million. The number of shares offered may be increased to 1,142,457, for aggregate gross proceeds of \$14 million. To the extent that the Company is unsuccessful in raising additional equity, it will be required to seek alternative sources, such as increased reliance on, or expansion of, its line of credit or the issuance of trust preferred securities. Increased borrowings or trust preferred securities will have an immediate interest cost, which will have an adverse impact on earnings, although they may require a lower internal rate of return on equity than common stock. To the extent that they are floating or variable rate, the future cost of additional borrowings or trust preferred securities may increase over time, while the cost of equity will remain fixed.

In the event that the Company is unable to obtain additional capital for the Bank on a timely basis, the growth of the Company and the Bank may be curtailed, and the Company and the Bank may be required to reduce their level of assets in order to maintain compliance with regulatory capital requirements. Under those circumstances net income and the rate of growth of net income may be adversely affected.

CAPITAL

The actual capital amounts and ratios for the Company and Bank as of March 31, 2002 and 2001 are presented in the table below:

| In thousands                             | Company<br>Actual<br>Amount | Ratio | Bank<br>Actual<br>Amount | Ratio | For Capital<br>Adequacy<br>Purposes<br>Ratio |
|--|-----------------------------|-------|--------------------------|-------|--|
| As of March 31, 2003                     | -----                       | ----- | -----                    | ----- | -----  |
| Total capital (to risk-weighted assets)  | \$23,727                    | 9.2%  | \$27,793                 | 10.9% | 8.0%   |
| Tier 1 capital (to risk-weighted assets) | \$20,866                    | 8.1%  | 24,953                   | 9.8%  | 4.0%   |
| Tier 1 capital (to average assets)       | \$20,866                    | 6.2%  | 24,953                   | 7.4%  | 3.0%   |
| As of March 31, 2002                     |                             |       |                          |       |  |
| Total capital (to risk-weighted assets)  | \$19,599                    | 9.6%  | \$20,813                 | 10.2% | 8.0%   |
| Tier 1 capital (to risk weighted assets) | \$17,312                    | 8.5%  | 18,526                   | 9.0%  | 4.0%   |
| Tier 1 capital (to average assets)       | \$17,312                    | 7.9%  | 18,526                   | 7.5%  | 3.0%   |

## Edgar Filing: EAGLE BANCORP INC - Form 424B3

\*\* Applies to Bank only

Bank and holding company regulations, as well as Maryland law, impose certain restrictions on dividend payments by the Bank, as well as restricting extension of credit and transfers of assets between the Bank and the Company. At March 31, 2003, the Bank could pay dividends to the parent to the extent of its earnings and so long as it maintained required capital ratios.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Please refer to Item 2 of this report, "Management's Discussion and Analysis of Financial Condition and Results of Operations", under the caption "Asset/Liability Management and Quantitative and Qualitative Disclosure About Market Risk".

20

### ITEM 4. CONTROLS AND PROCEDURES

Within the ninety days prior to the filing of this report, the Company's management, under the supervision and with the participation of the Company's Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the operation of the Company's disclosure controls and procedures, as defined in Rule 13a-14 under the Securities and Exchange Act of 1934. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were adequate. There were no significant changes (including corrective actions with regard to significant deficiencies or material weaknesses) in the Company's internal controls or in other factors subsequent to the date of the evaluation that could significantly affect those controls.

## PART II OTHER INFORMATION

### ITEM 1 LEGAL PROCEEDINGS

From time to time the Company may become involved in legal proceedings. At the present time there are no proceedings which the Company believes will have an adverse impact on the financial condition or earnings of the Company.

ITEM 2 CHANGES IN SECURITIES AND USE OF PROCEEDS None

ITEM 3 DEFAULTS UPON SENIOR SECURITIES None.

ITEM 4 SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS None

ITEM 5. OTHER INFORMATION None.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits

Exhibit No. Description of Exhibit

-----  
3(a) Certificate of Incorporation of the Company, as amended (1) 3(b) Bylaws of the Company (2)

10.1 1998 Stock Option Plan (3)

Edgar Filing: EAGLE BANCORP INC - Form 424B3

- 10.2 Employment Agreement between H.L. Ward and the Company and Bank (4)
- 10.3 Employment Agreement between Thomas D. Murphy and the Bank (4)
- 10.4 Employment Agreement between Ronald D. Paul and the Company (4)
- 10.5 Consulting Agreement between Leonard L. Abel and the Company (4)
- 10.6 Employment Agreement between Susan G. Riel and the Bank (4)
- 10.7 Employment Agreement between Martha F. Tonat and the Bank(1)
- 11 Statement Regarding Computation of Per Share Income  
Please refer to Note 9 to the consolidated financial statements for the year ended December 31, 2002.
- 21 Subsidiaries of the Registrant  
The sole subsidiary of the Registrant is EagleBank, a Maryland chartered commercial bank.
- 99(a) Certification of Ronald D. Paul 99(b) Certification of Wilmer L. Tinley

-----

- (1) Incorporated by reference to the exhibit of the same number to the Company's Quarterly Report on Form 10-QSB for the period ended September 30, 2002.
- (2) Incorporated by reference to Exhibit 3(b) to the Company's Registration Statement on Form SB-2, dated December 12, 1997.
- (3) Incorporated by reference to Exhibit 10.1 to the Company's Annual Report on Form 10-KSB for the year ended December 31, 1998.
- (4) Incorporated by reference to the exhibit of the same number in the Company's Annual Report on Form 10-KSB for the year ended December 31, 2000.

(b) Reports on Form 8-K

No reports on Form 8-K were filed during the quarter ended March 31, 2003.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

EAGLE BANCORP, INC.

Date: May 9, 2002

By: /s/ Ronald D. Paul

-----  
Ronald D. Paul, President

Date: May 9, 2002

By: /s/ Wilmer L. Tinley

-----  
Wilmer L. Tinley, Senior Vice President, CFO

CERTIFICATION

I, Ronald D. Paul , certify that:

Edgar Filing: EAGLE BANCORP INC - Form 424B3

1. I have reviewed this quarterly report on Form 10-Q of Eagle Bancorp, Inc.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officer and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 9, 2003

/s/Ronald D. Paul

-----  
President and Chief Executive Officer

23

CERTIFICATION

I, Wilmer L. Tinley, certify that:

Edgar Filing: EAGLE BANCORP INC - Form 424B3

1. I have reviewed this quarterly report on Form 10-Q of Eagle Bancorp, Inc.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officer and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 9, 2003

/s/ Wilmer L. Tinley

-----  
Senior Vice President, Chief Financial Officer

Edgar Filing: EAGLE BANCORP INC - Form 424B3

\$12.25 per share

COMMON STOCK

Prospectus

June 23, 2003

EAGLE BANCORP HAS NOT AUTHORIZED ANYONE TO GIVE ANY INFORMATION OR MAKE ANY REPRESENTATION ABOUT THE OFFERING THAT DIFFERS FROM, OR ADDS TO, THE INFORMATION IN THIS PROSPECTUS OR IN ITS DOCUMENTS THAT ARE PUBLICLY FILED WITH THE SECURITIES AND EXCHANGE COMMISSION. THEREFORE, IF ANYONE DOES GIVE YOU DIFFERENT OR ADDITIONAL INFORMATION, YOU SHOULD NOT RELY ON IT. THE DELIVERY OF THIS PROSPECTUS AND/OR THE SALE OF SHARES OF COMMON STOCK DO NOT MEAN THAT THERE HAVE NOT BEEN ANY CHANGES IN EAGLE BANCORP'S CONDITION SINCE THE DATE OF THIS PROSPECTUS. IF YOU ARE IN A JURISDICTION WHERE IT IS UNLAWFUL TO OFFER TO SELL, OR TO ASK FOR OFFERS TO BUY, THE SECURITIES OFFERED BY THIS PROSPECTUS, OR IF YOU ARE A PERSON TO WHOM IT IS UNLAWFUL TO DIRECT SUCH ACTIVITIES, THEN THE OFFER PRESENTED BY THIS PROSPECTUS DOES NOT EXTEND TO YOU. THIS PROSPECTUS SPEAKS ONLY AS OF ITS DATE EXCEPT WHERE IT INDICATES THAT ANOTHER DATE APPLIES.