

NU SKIN ENTERPRISES INC

Form 4

September 02, 2005

**FORM 4****UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

Check this box  
if no longer  
subject to  
Section 16.  
Form 4 or  
Form 5  
obligations  
may continue.  
*See Instruction*  
1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF  
SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,  
Section 17(a) of the Public Utility Holding Company Act of 1935 or Section  
30(h) of the Investment Company Act of 1940

## OMB APPROVAL

OMB  
Number: 3235-0287  
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2005  
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burden hours per  
response... 0.5

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
**CONLEE ROBERT S**

(Last) (First) (Middle)

**C/O NU SKIN ENTERPRISES,  
INC., 75 WEST CENTER STREET**

(Street)

**PROVO, UT 84601**

(City) (State) (Zip)

2. Issuer Name **and** Ticker or Trading  
Symbol  
**NU SKIN ENTERPRISES INC  
[NUS]**

3. Date of Earliest Transaction  
(Month/Day/Year)  
**08/31/2005**

4. If Amendment, Date Original  
Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to  
Issuer

(Check all applicable)

\_\_\_\_ Director \_\_\_\_ 10% Owner  
\_\_X\_\_ Officer (give title \_\_\_\_ Other (specify  
below) below)  
President, North Asia & Japan

6. Individual or Joint/Group Filing(Check  
Applicable Line)  
\_\_X\_\_ Form filed by One Reporting Person  
\_\_\_\_ Form filed by More than One Reporting  
Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of<br>Security<br>(Instr. 3) | 2. Transaction Date<br>(Month/Day/Year) | 2A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 3.<br>Transaction<br>Code<br>(Instr. 8) | 4. Securities<br>Acquired (A) or<br>Disposed of (D)<br>(Instr. 3, 4 and 5) | 5. Amount of<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 3 and 4) | 6. Ownership<br>Form: Direct<br>(D) or<br>Indirect (I)<br>(Instr. 4) | 7. Nature of<br>Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |
|---------------------------------------|-----------------------------------------|-------------------------------------------------------------|-----------------------------------------|----------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------|-------------------------------------------------------------------|
| Class A<br>Common<br>Stock            |                                         |                                                             |                                         | (A)<br>or<br>(D)                                                           | 198 <sup>(1)</sup>                                                                                                 | D                                                                    |                                                                   |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of  
information contained in this form are not  
required to respond unless the form  
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SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned  
(e.g., puts, calls, warrants, options, convertible securities)**

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| 1. Title of<br>Derivative<br>Security<br>(Instr. 3)             | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction Date<br>(Month/Day/Year) | 3A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 4.<br>Transaction<br>Code<br>(Instr. 8) | 5. Number of<br>Derivative<br>Securities<br>Acquired (A)<br>or Disposed of<br>(D)<br>(Instr. 3, 4,<br>and 5) | 6. Date Exercisable and<br>Expiration Date<br>(Month/Day/Year) |     | 7. Title and Amount<br>Underlying Securities<br>(Instr. 3 and 4) |                    |                            |                            |
|-----------------------------------------------------------------|-----------------------------------------------------------------------|-----------------------------------------|-------------------------------------------------------------|-----------------------------------------|--------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|-----|------------------------------------------------------------------|--------------------|----------------------------|----------------------------|
|                                                                 |                                                                       |                                         |                                                             | Code                                    | V                                                                                                            | (A)                                                            | (D) | Date Exercisable                                                 | Expiration<br>Date | Title                      | Amount<br>Number<br>Shares |
| Employee<br>Stock<br>Option<br>(right to<br>buy) <sup>(2)</sup> | \$ 6.56                                                               |                                         |                                                             |                                         |                                                                                                              |                                                                |     | 08/31/2001 <sup>(3)</sup>                                        | 08/31/2010         | Class A<br>Common<br>Stock | 6,2                        |
| Employee<br>Stock<br>Option<br>(right to<br>buy) <sup>(2)</sup> | \$ 8.2                                                                |                                         |                                                             |                                         |                                                                                                              |                                                                |     | 02/28/2002 <sup>(3)</sup>                                        | 02/28/2011         | Class A<br>Common<br>Stock | 3,1                        |
| Employee<br>Stock<br>Option<br>(right to<br>buy) <sup>(2)</sup> | \$ 12.45                                                              |                                         |                                                             |                                         |                                                                                                              |                                                                |     | 04/19/2003 <sup>(3)</sup>                                        | 08/31/2011         | Class A<br>Common<br>Stock | 6,2                        |
| Employee<br>Stock<br>Option<br>(right to<br>buy) <sup>(2)</sup> | \$ 12.45                                                              |                                         |                                                             |                                         |                                                                                                              |                                                                |     | 04/19/2003 <sup>(3)</sup>                                        | 04/19/2012         | Class A<br>Common<br>Stock | 6,2                        |
| Employee<br>Stock<br>Option<br>(right to<br>buy) <sup>(2)</sup> | \$ 12                                                                 |                                         |                                                             |                                         |                                                                                                              |                                                                |     | 09/03/2003 <sup>(3)</sup>                                        | 09/03/2012         | Class A<br>Common<br>Stock | 9,3                        |
| Employee<br>Stock<br>Option<br>(right to<br>buy) <sup>(2)</sup> | \$ 9.04                                                               |                                         |                                                             |                                         |                                                                                                              |                                                                |     | 03/10/2004 <sup>(3)</sup>                                        | 03/10/2013         | Class A<br>Common<br>Stock | 9,3                        |
| Employee<br>Stock<br>Option<br>(right to<br>buy) <sup>(2)</sup> | \$ 10.52                                                              |                                         |                                                             |                                         |                                                                                                              |                                                                |     | 07/24/2004 <sup>(3)</sup>                                        | 07/24/2013         | Class A<br>Common<br>Stock | 75,0                       |
| Employee<br>Stock                                               | \$ 17.04                                                              |                                         |                                                             |                                         |                                                                                                              |                                                                |     | 07/24/2004 <sup>(3)</sup>                                        | 11/26/2013         | Class A<br>Common          | 100,                       |

|                                                             |          |            |   |        |                           |            |  |                            |        |
|-------------------------------------------------------------|----------|------------|---|--------|---------------------------|------------|--|----------------------------|--------|
| Option<br>(right to<br>buy) <u>(2)</u>                      |          |            |   |        |                           |            |  | Stock                      |        |
| Employee<br>Stock<br>Option<br>(right to<br>buy) <u>(2)</u> | \$ 19.15 |            |   |        | 02/27/2005 <sup>(3)</sup> | 02/27/2014 |  | Class A<br>Common<br>Stock | 17,500 |
| Employee<br>Stock<br>Option<br>(right to<br>buy) <u>(2)</u> | \$ 26.13 |            |   |        | 09/01/2005 <sup>(3)</sup> | 09/01/2014 |  | Class A<br>Common<br>Stock | 17,500 |
| Employee<br>Stock<br>Option<br>(right to<br>buy) <u>(2)</u> | \$ 22.33 |            |   |        | 02/28/2006 <sup>(3)</sup> | 02/28/2015 |  | Class A<br>Common<br>Stock | 17,500 |
| Employee<br>Stock<br>Option<br>(right to<br>buy)            | \$ 21.34 | 08/31/2005 | A | 17,500 | 08/31/2006 <sup>(3)</sup> | 08/31/2015 |  | Class A<br>Common<br>Stock | 17,500 |

## Reporting Owners

| Reporting Owner Name / Address                                                               | Relationships |           |                               |       |
|----------------------------------------------------------------------------------------------|---------------|-----------|-------------------------------|-------|
|                                                                                              | Director      | 10% Owner | Officer                       | Other |
| CONLEE ROBERT S<br>C/O NU SKIN ENTERPRISES, INC.<br>75 WEST CENTER STREET<br>PROVO, UT 84601 |               |           | President, North Asia & Japan |       |

## Signatures

D. Matthew Dorny as Attorney-in-Fact for Robert S. Conlee 09/02/2005

**\*\*Signature of Reporting Person**

Date \_\_\_\_\_

### Explanation of Responses:

\* If the form is filed by more than one reporting person, see Instruction 4(b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

(1) Represents number of shares beneficially owned as of August 31, 2005.

## (2) Previously Reported

(3) Becomes exercisable in four equal annual installments beginning on the date indicated.

(4) Price not applicable.

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Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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