## PACIFIC PREMIER BANCORP INC

Form 10-Q
May 16, 2011

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> Washington, DC 20549 <br> FORM 10-Q 

(Mark One)
(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2011
OR
() TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission File Number 0-22193
(Exact name of registrant as specified in its charter)

DELAWARE
(State or other jurisdiction of incorporation or organization)

33-0743196
(I.R.S Employer Identification No.)

1600 SUNFLOWER AVENUE, 2ND FLOOR, COSTA MESA, CALIFORNIA 92626
(Address of principal executive offices and zip code)
(714) 431-4000
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [ X ] No [_]

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Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes [_] No [_]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "accelerated filer", "large accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act).

| Large accelerated <br> filer | Accelerated <br> filer | [] | Non-accelerated filer | Smaller <br> reporting <br> company | [ X ] |
| :---: | :--- | :---: | :---: | :---: | :---: |
|  |  | (Do not check if a smaller |  |  |  |
| reporting company) |  |  |  |  |  |

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2). Yes [ ] No [X]

The number of shares outstanding of the registrant's common stock as of May 13, 2011 was $10,084,626$.

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## PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

> PACIFIC PREMIER BANCORP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION
> (dollars in thousands, except share data)

| ASSETS | December |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2011 \\ \text { (Unaudited) } \end{gathered}$ |  | $\begin{gathered} 31, \\ 2010 \end{gathered}$ <br> (Audited) |  | $\begin{gathered} \text { March 31, } \\ 2010 \\ \text { (Unaudited) } \end{gathered}$ |  |
| Cash and due from banks | \$ | 46,302 | \$ | 63,433 | \$ | 49,541 |
| Federal funds sold |  | 10,578 |  | 29 |  | 29 |
| Cash and cash equivalents |  | 56,880 |  | 63,462 |  | 49,570 |
| Investment securities available for sale |  | 140,927 |  | 155,094 |  | 120,270 |
| FHLB stock/Federal |  |  |  |  |  |  |
| Reserve Bank stock, at cost |  | 14,161 |  | 13,334 |  | 14,330 |
| Loans held for investment |  | 699,953 |  | 564,417 |  | 547,051 |
| Allowance for loan losses |  | (8,879 ) |  | (8,879 |  | (9,169 ) |
| Loans held for investment, net |  | 691,074 |  | 555,538 |  | 537,882 |
| Accrued interest receivable |  | 4,014 |  | 3,755 |  | 3,592 |
| Other real estate owned |  | 10,509 |  | 34 |  | 6,169 |
| Premises and equipment |  | 8,166 |  | 8,223 |  | 8,697 |
| Deferred income taxes |  | 8,977 |  | 11,103 |  | 11,546 |
| Bank owned life insurance |  | 12,583 |  | 12,454 |  | 12,060 |
| Intangible assets |  | 2,243 |  | - |  | - |
| Other assets |  | 6,948 |  | 3,819 |  | 3,528 |
| TOTAL ASSETS | \$ | 956,482 | \$ | 826,816 | \$ | 767,644 |
| LIABILITIES AND STOCKHOLDERS’ |  |  |  |  |  |  |


| EQUITY |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| LIABILITIES: |  |  |  |  |  |  |
| Deposit accounts: |  |  |  |  |  |  |
| Noninterest bearing | \$ | 118,241 | \$ | 47,229 | \$ | 38,084 |
| Interest bearing: |  |  |  |  |  |  |
| Transaction accounts |  | 287,694 |  | 203,029 |  | 174,644 |
| Retail certificates of deposit |  | 413,126 |  | 407,108 |  | 397,121 |
| Wholesale/brokered certificates of deposit |  |  |  | 1,874 |  | 3,052 |
| Total deposits |  | 832,786 |  | 659,240 |  | 612,901 |
| FHLB advances and other borrowings | FHLB advances and other |  |  | 68,500 |  | 66,500 |
| Subordinated debentures |  | 10,310 |  | 10,310 |  | 10,310 |
| Accrued expenses and other liabilities |  | 5,217 |  | 10,164 |  | 3,812 |
| TOTAL LIABILITIES |  | 876,813 |  | 748,214 |  | 693,523 |
| STOCKHOLDERS' |  |  |  |  |  |  |
| Preferred Stock, \$. 01 par value; $1,000,000$ shares authorized; no shares outstanding |  |  |  |  |  |  |
| Common stock, \$. 01 par value; $15,000,000$ shares authorized; 10,084,626 shares at March 31, 2011, $10,033,836$ shares at December 31, 2010 and |  |  |  |  |  |  |
| March 31, 2010 issued and outstanding <br> 101 <br> 100 |  |  |  |  |  |  |
| Additional paid-in capital |  | 76,326 |  | 79,942 |  | 79,928 |
| Retained earnings (accumulated deficit) |  | 4,246 |  | (526 |  | (4,308 |
| Accumulated other comprehensive loss, net of tax benefit of $\$ 702$ at |  |  |  |  |  |  |
| March 31, 2011, $\$ 639$ at December 31, 2010, and | March 31, 2011, $\$ 639$ at |  |  |  |  |  |
| \$1,118 at March 31, 2010 |  | (1,004 |  | (914 |  | (1,599 |
| TOTAL |  |  |  |  |  |  |
| STOCKHOLDERS' |  |  |  |  |  |  |
| EQUITY |  | 79,669 |  | 78,602 |  | 74,121 |
| TOTAL LIABILITIES |  |  |  |  |  |  |
| AND STOCKHOLDERS' |  |  |  |  |  |  |
| EQUITY | \$ | 956,482 | \$ | 826,816 | \$ | 767,644 |

Accompanying notes are an integral part of these consolidated financial statements.

# PACIFIC PREMIER BANCORP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS <br> (dollars in thousands, except per share data) (unaudited) 

Three Months Ended
March 31, 2011
INTEREST INCOME

| Loans | \$ | 10,533 | \$ | 9,155 |
| :---: | :---: | :---: | :---: | :---: |
| Investment securities and other interest-earning assets |  | 1,201 |  | 1,029 |
| Total interest income |  | 11,734 |  | 10,184 |
| INTEREST EXPENSE |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |
| Interest on transaction accounts |  | 445 |  | 413 |
| Interest on certificates of deposit |  | 1,823 |  | 2,168 |
| Total interest-bearing deposits |  | 2,268 |  | 2,581 |
| FHLB advances and other borrowings |  | 288 |  | 868 |
| Subordinated debentures |  | 76 |  | 75 |
| Total interest expense |  | 2,632 |  | 3,524 |
| NET INTEREST INCOME |  |  |  |  |
| BEFORE PROVISION FOR |  |  |  |  |
| LOAN LOSSES |  | 9,102 |  | 6,660 |
| PROVISION FOR LOAN |  |  |  |  |
| LOSSES |  | 106 |  | 1,056 |
| NET INTEREST INCOME |  |  |  |  |
| AFTER PROVISION FOR |  |  |  |  |
| LOAN LOSSES |  | 8,996 |  | 5,604 |
| NONINTEREST INCOME |  |  |  |  |
| Loan servicing fees |  | 217 |  | 70 |
| Deposit fees |  | 448 |  | 188 |
| Net gain (loss) from sales of loans |  | 86 |  | (1,015 |
| Net gain from sales of investment securities |  | 164 |  | 87 |
| Other-than-temporary impairment loss on investment securities, net |  | (214 |  | (326 |
| Gain on FDIC transaction |  | 4,189 |  | - |
| Other income |  | 349 |  | 270 |
| Total noninterest income (loss) |  | 5,239 |  | (726 |
| NONINTEREST EXPENSE |  |  |  |  |
| Compensation and benefits |  | 3,181 |  | 2,013 |
| Premises and occupancy |  | 800 |  | 626 |
| Data processing and communications |  | 301 |  | 184 |
| Other real estate owned operations, net |  | 263 |  | 295 |


| FDIC insurance premiums | 264 | 348 |  |
| :--- | :--- | :--- | :--- |
| Legal and audit | 392 | 125 |  |
| Marketing expense | 229 | 149 |  |
| Office and postage expense | 167 | 123 |  |
| Other expense | 762 | 459 |  |
| Total noninterest expense | 6,359 | 4,322 |  |
| NET INCOME BEFORE | 7,876 |  |  |
| INCOME TAXES |  | 3,104 | 556 |
| INCOME TAX | $\$$ | 4,772 | $\$$ |
| NET INCOME |  |  | 456 |
|  | $\$$ | 0.47 | $\$$ |
| EARNINGS PER SHARE | $\$$ | 0.44 | 0.05 |
| Basic |  | $\$$ | 0.04 |
| Diluted |  |  |  |
|  |  |  | $10,033,836$ |
| WEIGHTED AVERAGE | $10,049,311$ | $11,021,014$ |  |
| SHARES OUTSTANDING | $10,857,123$ |  |  |
| Basic |  |  |  |
| Diluted |  |  |  |

Accompanying notes are an integral part of these consolidated financial statements.

# PACIFIC PREMIER BANCORP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY AND OTHER COMPREHENSIVE INCOME <br> FOR THE THREE MONTHS ENDED MARCH 31, 2011 AND 2010 <br> (dollars in thousands) <br> (unaudited) 

|  | Accumulated |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Additional | Accumulated | Retained | Comprehensive | Total |  |
| Common | Paid-in | Earnings | Income | ComprehensivStockholders' |  |  |
| Stock Shares | Amount | Capital | (Deficit) | (Loss) | Income | Equity |

Balance at
December 31, 2010 10,033,836 \$ $100 \quad \$ 79,942 \quad \$(526) \$(914 \quad) \quad \$ 78,602$
Comprehensive
Income:

| Net income | 4,772 | $\$, 772$ | 4,772 |
| :--- | :---: | :---: | :---: |
| Unrealized holding gains on securities <br> arising during the period, net of tax | 132 |  |  |
| Reclassification adjustment for net loss on sale <br> of securities included in net income, net of tax | $(222$ ) |  |  |

Net unrealized gain
on securities, net of
tax
(90) (90 ) (90 )


Accompanying notes are an integral part of these consolidated financial statements.

PACIFIC PREMIER BANCORP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)
(unaudited)
Three Months Ended
March 31,

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| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income | \$ | 4,772 | \$ | 456 |
| Adjustments to net income: |  |  |  |  |
| Depreciation and amortization expense |  | 265 |  | 247 |
| Provision for loan losses |  | 106 |  | 1,056 |
| Share-based compensation expense |  | 13 |  | 21 |
| Loss on sale and disposal of premises and equipment |  | 6 |  | 12 |
| Loss on sale of other real estate owned |  | 16 |  | 27 |
| Write down of other real estate owned |  | - |  | 226 |
| Amortization of premium/discounts on securities held for sale, net |  | 235 |  | 129 |
| Gain on sale of investment securities available for sale |  | (164 ) |  | (87 |
| Other-than-temporary impairment loss on investment securities, net |  | 214 |  | 326 |
| Loss (gain) on sale of loans held for investment |  | (86 ) |  | 1,015 |
| Gain on FDIC transaction |  | (4,189 ) |  | - |
| Deferred income tax provision (benefit) |  | 248 |  | (81 |
| Change in accrued expenses and other liabilities, net |  | (4,905 ) |  | (1,227 ) |
| Income from bank owned life insurance, net |  | (129 ) |  | (134 |
| Change in accrued interest receivable and other assets, net |  | 4,628 |  | 416 |
| Net cash provided by operating activities |  | 1,030 |  | 2,402 |
| CASH FLOWS FROM |  |  |  |  |
| Proceeds from sale and principal payments on loans held for investment |  | 20,307 |  | 28,670 |
| Net change in undisbursed loan funds |  | 15,263 |  | (2,471 ) |
| Purchase and origination of loans held for investment |  | (21,451) |  | (2,922 |
| Proceeds from sale of other real estate owned |  | 1,892 |  | 489 |
| Principal payments on securities available for sale |  | 5,749 |  | 3,216 |
| Purchase of securities available for sale |  | - |  | (32,795 ) |


| Proceeds from sale or maturity of securities available for sale |  | 20,556 |  | 24,351 |
| :---: | :---: | :---: | :---: | :---: |
| Purchases of premises and equipment |  | (174 ) |  | (243 |
| Purchase of Federal Reserve Bank stock |  | 495 |  | - |
| Cash acquired in FDIC transaction |  | 26,389 |  | - |
| Net cash provided by investing activities |  | 69,026 |  | 18,295 |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |  |  |
| Net increase (decrease) in deposit accounts |  | (30,767 ) |  | (5,833 |
| Repayment of FHLB advances and other borrowings |  | (40,000 ) |  | (25,000 ) |
| Proceeds from exercise of stock options |  | 32 |  | - |
| Warrants purchased and retired |  | (3,660 ) |  | - |
| Net cash used in financing activities |  | (74,395 ) |  | (30,833 ) |
| NET DECREASE IN CASH AND CASH EQUIVALENTS |  | (4,339 ) |  | (10,136 ) |
| CASH AND CASH |  |  |  |  |
| EQUIVALENTS, beginning of period |  | 63,462 |  | 59,706 |
| CASH AND CASH |  |  |  |  |
| EQUIVALENTS, end of period | \$ | 59,123 | \$ | 49,570 |

PACIFIC PREMIER BANCORP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued) (in thousands) (unaudited)

Three Months Ended
March 31,
20112010

| SUPPLEMENTAL CASH FLOW |  |  |
| :--- | :--- | :--- | :--- |
| DISCLOSURES |  |  |
| Interest paid | $\$, 624$ | $\$, 403$ |
| Income taxes paid | 115 | 150 |
| Assets acquired (liabilities |  |  |
| assumed) in acquisition: | 14,076 | - |
| Investment securities | 2,838 | - |
| FDIC receivable | 149,739 | - |
| Loans | 2,270 | - |
| Core deposit intangible | 11,953 | - |
| Other real estate owned | 42 | - |
| Fixed assets | 1,599 | - |
| Other assets |  |  |


| Deposits | $(204,678)$ |  |  |
| :--- | :--- | :--- | :--- |
| Other liabilities | $(39)$ | - |  |
| NONCASH INVESTING |  | - |  |
| ACTIVITIES DURING THE |  |  |  |
| PERIOD |  |  |  |
| Transfers from loans to other real <br> estate owned | $\$$ | - | $\$$ |

Accompanying notes are an integral part of these consolidated financial statements.

# PACIFIC PREMIER BANCORP, INC. AND SUBSIDIARY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

March 31, 2011
(UNAUDITED)
Note 1 - Basis of Presentation
The consolidated financial statements include the accounts of Pacific Premier Bancorp, Inc. (the "Corporation") and its wholly owned subsidiary, Pacific Premier Bank (the "Bank") (collectively, the "Company," "we," "our" or "us"). All significa intercompany accounts and transactions have been eliminated in consolidation.

In the opinion of management, the consolidated financial statements contain all adjustments (consisting of normal recurring accruals) necessary to present fairly the Company's financial position as of March 31, 2011, December 31, 2010, and March 31, 2010 and the results of its operations, changes in stockholders' equity, comprehensive income and cash flows for the three months ended March 31, 2011 and 2010. Operating results for the three months ended March 31,2011 are not necessarily indicative of the results that may be expected for any other interim period or the full year ending December 31, 2011.

Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). The unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2010.

The Company accounts for its investments in its wholly owned special purpose entity, PPBI Trust I, under the equity method whereby the subsidiary's net earnings are recognized in the Company's statement of income.

Note 2 - Recently Issued Accounting Pronouncements
In January 2010, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2010-06, "Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements." ASU 2010-06 revised two disclosure requirements concerning fair value measurements and clarifies two others. It requires separate presentation of significant transfers into and out of Levels 1 and 2 of the fair value hierarchy and disclosure of the reasons for such transfers. It will also require the presentation of purchases, sales, issuances, and settlements within Level 3 on a gross basis rather than a net basis. The amendments also clarify that disclosures should be disaggregated by class of asset or liability and that disclosures about inputs and valuation techniques should be provided for both recurring and non-recurring fair value measurements. The Company's disclosures about fair value measurements are presented in Note 8 - Fair Value Disclosures. These new disclosure

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requirements were effective for the period ended March 31, 2011, except for the requirement concerning gross presentation of Level 3 activity, which is effective for fiscal years beginning after December 15, 2010. There was no significant effect to the Company's financial statement disclosure upon adoption of this ASU.

In January 2011, the FASB deferred the effective date of Disclosures about Troubled Debt Restructurings ("TDRs"). This delay was intended to allow the FASB time to complete deliberations on what constitutes a TDR. The effective date of the new disclosures regarding TDRs for public entities and the guidelines for determining what constitutes a troubled debt restructuring will be effective upon issuance. The adoption of this standard is not expected to have a material effect on the Company's results of operations or financial position.

## Future Application of Accounting Pronouncements

The following accounting pronouncement has been issued by the FASB but is not yet effective: ASU 2011-02, A Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring. ASU 2011-02 provides guidance clarifying under what circumstances a creditor should classify a restructured receivable as a TDR. A receivable is a TDR if both of the following exist: 1) a creditor has granted a concession to the debtor, and 2) the debtor is experiencing financial difficulties. ASU 2011-02 clarifies that a creditor should consider all aspects of a restructuring when evaluating whether it has granted a concession, which include determining whether a debtor can obtain funds from another source at market rates and assessing the value of additional collateral and guarantees obtained at the time of restructuring. ASU 2011-02 also provides factors a creditor should consider when determining if a debtor is experiencing financial difficulties, such as probability of payment default and bankruptcy declarations. ASU 2011-02 will become effective for us in third quarter 2011 with retrospective application to January $1,2011$. Early adoption is permitted. We are evaluating the impact these accounting changes may have on our consolidated financial statements.

Note 3 - Loans Held for Investment

The following table sets forth the composition of our loan portfolio in dollar amounts and as a percentage of the portfolio at the dates indicated:

|  | $\begin{gathered} \text { March 31, } \\ 2011 \end{gathered}$ |  | December31,2010(dollars in thousands) |  | $\begin{gathered} \text { March } 31, \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate loans: |  |  |  |  |  |  |
| Multi-family | \$ | 235,443 | \$ | 243,584 | \$ | 264,996 |
| Commercial non-owner |  |  |  |  |  |  |
| occupied |  | 156,616 |  | 130,525 |  | 139,953 |
| One-to-four family |  | 48,291 |  | 20,318 |  | 8,364 |
| Construction |  | 5,631 |  | - |  | - |
| Land |  | 10,002 |  | - |  | - |
| Business loans: |  |  |  |  |  |  |
| Commercial owner occupied |  | 156,379 |  | 113,025 |  | 96,336 |
| Commercial and industrial |  | 86,206 |  | 54,687 |  | 33,166 |
| SBA |  | 3,268 |  | 4,088 |  | 3,002 |
| Other loans |  | 1,264 |  | 1,417 |  | 1,770 |
| Total gross loans |  | 703,100 |  | 567,644 |  | 547,587 |
| Less loans held for sale |  | - |  | - |  | - |
| Total gross loans held for investment |  | 703,100 |  | 567,644 |  | 547,587 |

Less (plus):

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Deferred loan origination costs (fees) and premiums
$\left.\begin{array}{lllllll}\text { (discounts) } & (3,147 & ) & (3,227 & ) & & (536\end{array}\right)$

From time to time, we may purchase or sell loans in order to manage concentrations, maximize interest income, change risk profiles, improve returns and generate liquidity.

The Company grants residential and commercial loans held for investment to customers located primarily in Southern California. Consequently, the underlying collateral for our loans and a borrower's ability to repay may be impacted unfavorably by adverse changes in the economy and real estate market in the region.

Under applicable laws and regulations, the Bank may not make secured loans to one borrower in excess of $25 \%$ of unimpaired capital plus surplus and likewise in excess of $15 \%$ for unsecured loans. These loans-to-one borrower limitations result in a dollar limitation of $\$ 23.0$ million for secured loans and $\$ 13.6$ million for unsecured loans at March 31, 2011. At March 31, 2011, the Bank's largest aggregate outstanding balance of loans to one borrower was $\$ 11.3$ million of secured credit.

## Concentration of Credit Risk

The Company's loan portfolio was collateralized by various forms of real estate and business assets located principally in Southern California. The Company's loan portfolio contains concentrations of credit in multi-family real estate, commercial non-owner occupied real estate and commercial owner occupied business loans. The Company maintains Board approved policies that address these concentrations and continues to diversify its loan portfolio through loan originations, purchases and sales to meet approved concentration levels. While management believes that the collateral presently securing these loans is adequate, there can be no assurances that further significant deterioration in the California real estate market and economy would not expose the Company to significantly greater credit risk.

## Impaired Loans

The following table provides a summary of the Company's investment in impaired loans as of and for the quarter ended March 31, 2011, and as of and for the year ended December 31, 2010:

## Impaired Loans

Specific

|  | Unpaid | With | Without | for | Average | Interest |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Recorded | Principal | Specific | Specific | Impaired | Recorded | Income |
| Investment | Balance | Allowance | Allowance | Loans | Investment | Recognized |
|  |  |  |  | (in thousands) |  |  |

March 31, 2011
Real estate loans:

| Multi-family | $\$ 3,300$ | $\$ 3,300$ | $\$-$ | $\$ 3,300$ | $\$-$ | $\$ 2,036$ | $\$ 17$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial <br> investor | 2,476 | 2,476 | 463 | 2,012 | 47 | 2,371 | 34 |
| One-to-four <br> family | 3,743 | 3,742 | - | 3,742 | - | 2,898 | 44 |
| Construction | 537 | 537 | - | 537 | - | 433 | 1 |
| Land | 2,982 | 2,982 | - | 2,982 | - | 2,280 | 27 |

Business loans:

| Commercial <br> owner occupied | 6,563 | 6,430 | - | 6,430 | - | 5,979 | 67 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and | 5,020 | 4,905 | - | 4,905 | - | 4,290 | 51 |
| industrial | 1,672 | 1,000 | - | 1,000 | - | 1,030 | 19 |
| SBA | 2 | 1 | - | 2 | - | 1 | - |
| Other loans | $\$ 26,295$ | $\$ 25,373$ | $\$ 463$ | $\$ 24,910$ | $\$ 47$ | $\$ 21,318$ | $\$ 260$ |
| Totals |  |  |  |  |  |  |  |

Impaired Loans

|  |  |  | Specific <br> Allowance |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Recorded | Unpaid | With | Without | for | Average | Interest |
| Investment | Balance | Specific | Specific | Impaired | Recorded | Income |
|  |  | Allowance | Allowance | Loans | Investment | Recognized |

December 31, 2010

| Real estate loans: <br> Multi-family | $\$ 1,156$ | $\$ 1,156$ | $\$-$ | $\$ 1,156$ | $\$-$ | $\$ 2,114$ | $\$ 94$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial <br> investor | 2,068 | 2,068 | 465 | 1,603 | 47 | 1,949 | 127 |
| One-to-four <br> family | 223 | 224 | - | 223 | - | 249 | 15 |
| Business loans: |  |  |  |  |  |  |  |
| Commercial <br> owner occupied | 2,225 | 2,342 | - | 2,225 | - | 1,332 | - |
| Commercial and <br> industrial | 54 | 169 | - | 54 | - | 270 | 14 |
| SBA | 1,092 | 1,751 | - | 1,092 | - | 970 | 14 |
| Totals | $\$ 6,818$ | $\$ 7,710$ | $\$ 465$ | $\$ 6,353$ | $\$ 47$ | $\$ 6,882$ | $\$ 264$ |

The following table summarizes impaired loan balances for prior periods as presented below:
March 31,
2010
(in
thousands)
Impaired loans
without a
valuation
allowance \$ 7,317
Imparied loans
with a
valuation
allowance \$ 613
Valuation \$ 127
allowance
related to

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impaired loans

```
Average
recorded
investment in
impaired loans $ 8,847
```

The Company considers a loan to be impaired when, based on current information and events, it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement or it is determined that the likelihood of the Company receiving all scheduled payments, including interest, when due is remote. The Company has no commitments to lend additional funds to debtors whose loans have been impaired.

The Company reviews loans for impairment when the loan is classified as substandard or worse, delinquent 90 days, or determined by management to be collateral dependent, or when the borrower files bankruptcy or is granted a TDR. Measurement of impairment is based on the loan's expected future cash flows discounted at the loan's effective interest rate, measured by reference to an observable market value, if one exists, or the fair value of the collateral if the loan is deemed collateral dependent. All loans are generally charged-off at such time the loan is classified as a loss. Valuation allowances are determined on a loan-by-loan basis or by aggregating loans with similar risk characteristics.

The following table provides additional detail on the components of impaired loans for the periods indicated below.

| March 31, | December | March 31, |
| :---: | :---: | :---: |
| 2011 | 31,2010 <br> (in thousands) | 2010 |


| Nonaccruing |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| loans | $\$$ | 19,900 | $\$$ | 3,270 | $\$$ | 4,299 |
| Accruing <br> loans |  | 5,473 |  | 3,548 |  | 3,630 |
| Total <br> impaired <br> loans | $\$$ | 25,373 | $\$$ | 6,818 | $\$$ | 7,929 |

When loans are placed on nonaccrual status all accrued interest is reversed from earnings. Payments received on nonaccrual loans are generally applied as a reduction to the loan principal balance. If the likelihood of further loss is remote, the Company will recognize interest on a cash basis only. Loans may be returned to accruing status if the Company believes that all remaining principal and interest is fully collectible and there has been at least six months of sustained repayment performance since the loan was placed on nonaccrual.

The Company does not accrue interest on loans 90 days or more past due or when, in the opinion of management, there is reasonable doubt as to the collection of interest. The Company had impaired loans on nonaccrual status at March 31, 2011, of $\$ 19.9$ million, December 31, 2010 of $\$ 3.3$ million, and March 31, 2010 of $\$ 4.3$ million. The Company had no loans 90 days or more past due and still accruing or troubled debt restructures at March 31, 2011, December 31, 2010 or March 31, 2010.

Credit Quality and Credit Risk Management

The Company's credit quality is maintained and credit risk managed in two distinct areas. The first is the loan origination process, wherein the Bank underwrites credit quality and chooses which risks it is willing to accept. The second is in the ongoing oversight of the loan portfolio, where existing credit risk is measured and monitored, and where performance issues are dealt with in a timely and comprehensive fashion.

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The Company maintains a comprehensive credit policy which sets forth minimum and maximum tolerances for key elements of loan risk. The policy identifies and sets forth specific guidelines for analyzing each of the loan products the Company offers from both an individual and portfolio wide basis. The credit policy is reviewed annually by the Board of Directors. Seasoned underwriters ensure all key risk factors are analyzed with nearly all underwriting including a comprehensive global cash flow analysis. The credit approval process mandates multiple-signature approval by either the management or Board credit committee for every loan which requires any subjective credit analysis.

Credit risk is managed within the loan portfolio by the Company's Portfolio Management department based on a comprehensive credit and investment review policy. This policy requires a program of financial data collection and analysis, comprehensive loan reviews, property and/or business inspections and monitoring of portfolio concentrations and trends. The Portfolio Management department also monitors asset-based lines of credit, loan covenants and other conditions associated with the Company's business loans as a means to help identify potential credit risk. Individual loans, excluding the homogeneous loan portfolio, are reviewed at least biennially, or more frequently, if deemed necessary, and includes the assignment of a risk grade.

Risk grades are based on a six-grade Pass scale, along with Special Mention, Substandard, Doubtful and Loss classifications as such classifications are defined by the regulatory agencies. The assignment of risk grades allows the Company to, among other things, identify the risk associated with each credit in the portfolio, and to provide a basis for estimating credit losses inherent in the portfolio. Risk grades are reviewed regularly by the Company's Credit and Investment Review committee, and are reviewed annually by an independent third-party, as well as by regulatory agencies during scheduled examinations.

The following provides brief definitions for risk grades assigned to loans in the portfolio:

- Pass - Pass credits are well protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Such credits exhibit few weaknesses, if any, but may include credits with exposure to certain factors that may adversely impact the credit if they materialize. The Company has established six subcategories within the pass grade to stratify risk associated with pass loans. The Company maintains a subset of pass credits designated as "watch" loans which, for any of a variety of reasons, requires close monitoring
- Special Mention - Loans graded special mention exhibit potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may, at some future date, result in the deterioration of the repayment prospects for the loan or the institution's credit position. Special mention credits are not considered as part of the classified extensions of credit category and do not expose the Company to sufficient risk to warrant classification.
- Substandard - Substandard credits are inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Extensions of credit classified as substandard have a well-defined weakness or weaknesses that jeopardizes the orderly payment of the debt. Substandard credits are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected. Loss potential, while existing in the aggregate amount of substandard credits, does not have to exist in individual extensions of credit classified substandard.
- Doubtful - Doubtful credits have all the weaknesses inherent in substandard credits, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. The possibility of loss is extremely high, but because of certain important and reasonably specific pending factors that may work to the advantage of and strengthen the credit, its classification as an estimated loss is deferred until its more exact status may be determined.


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The Portfolio Management department also manages loan performance risks, collections, workouts, bankruptcies and foreclosures. Loan performance risks are mitigated by our portfolio managers acting promptly and assertively to address problem credit when they are identified. Collection efforts are commenced immediately upon non-payment, and the portfolio managers seek to determine right away the appropriate steps to minimize the Company's risk of loss. When foreclosure will maximize the Company's recovery for a non-performing loan, the portfolio managers will take appropriate action to initiate the foreclosure process.

When a loan is graded as special mention or worse, the Company obtains an updated valuation of the underlying collateral. If the credit in question is also identified as impaired, a valuation allowance, if necessary, is established against such loan or a loss is recognized by a charge to the allowance for loan losses if management believes that the full amount of the Company's recorded investment in the loan is no longer collectable. The Company typically continues to obtain updated valuations of underlying collateral for special mention and classified loans on an annual basis in order to have the most current indication of fair value. Once a loan is identified as impaired, an analysis of the underlying collateral is performed at least quarterly, and corresponding changes in any related valuation allowance are made or balances deemed to be fully uncollectable are charged-off.

The following tables stratifies the loan portfolio by the Company's internal risk grading system as well as certain other information concerning the credit quality of the loan portfolio as of the periods indicated:


Credit Risk Grades

2010 (dollars in thousands)

Special
Mention

December 31,
Real estate
loans:
Multi-family $\begin{array}{llllllll}\$ & 226,270 & \$ & 13,161 & \$ 4,153 & \$ & 243,584\end{array}$

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| Commercial <br> investor | 124,513 | 577 | 5,435 | 130,525 |
| :--- | :--- | :--- | :--- | :--- |
| One-to-four <br> family | 19,823 | - | 495 | 20,318 |
| Business loans: <br> Commercial |  |  |  |  |
| owner occupied <br> Commercial and | 104,475 | 4,074 | 4,476 | 113,025 |
| industrial | 53,188 | 360 | 1,139 | 54,687 |
| SBA | 2,956 | - | 1,132 | 4,088 |
| Other loans | 1,417 | - | - | 1,417 |
| Totals | $\$ 532,642$ | $\$$ | 18,172 | $\$$ |


| March 31, 2010 | Pass |  | Credit Risk Grades <br> Special <br> Mention Substandard <br> (in thousands) |  |  |  | Total Gross Loans |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate loans: |  |  |  |  |  |  |  |  |
| Multi-family | \$ | 231,752 | \$ | 26,459 | \$ | 6,785 | \$ | 264,996 |
| Commercial non-owner |  |  |  |  |  |  |  |  |
| occupied |  | 128,482 |  | 2,979 |  | 8,492 |  | 139,953 |
| One-to-four family |  | 7,798 |  | - |  | 566 |  | 8,364 |
| Construction |  | - |  |  |  | - |  | - |
| Land |  | - |  | - |  | - |  | - |
| Business loans: |  |  |  |  |  |  |  | - |
| Commercial owner occupied |  | 88,030 |  | 4,764 |  | 3,542 |  | 96,336 |
| Commercial and industrial |  | 33,166 |  | - |  | - |  | 33,166 |
| SBA |  | 1,624 |  | 347 |  | 1,031 |  | 3,002 |
| Other loans |  | 1,770 |  | - |  | - |  | 1,770 |
| Totals | \$ | 492,622 | \$ | 34,549 | \$ | 20,416 | \$ | 547,587 |


|  | Days Past Due |  |  |  |  |  | Total <br> Past Due |  | NonAccruing |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { March 31, } \\ & 2011 \end{aligned}$ | (in thousands) |  |  |  |  |  |  |  |  |  |
| Real estate loans: |  |  |  |  |  |  |  |  |  |  |
| Multi-family | \$ | 1,907 | \$ | 1,147 | \$ | 303 | \$ | 3,357 | \$ | 2,030 |
| Commercial investor |  | 1,289 |  | 615 |  | 301 |  | 2,205 |  | 753 |
| One-to-four family |  | 592 |  | 143 |  | 1,460 |  | 2,195 |  | 2,848 |
| Construction |  | - |  | 278 |  | 1,023 |  | 1,301 |  | 161 |
| Land |  | - |  | - |  | 571 |  | 571 |  | 3,175 |

Business
loans:

| Commercial <br> owner <br> occupied | 6,474 | - | 4,469 | 10,943 | 7,359 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial |  |  |  |  |  |
| and industrial | 1,379 | 637 | 3,264 | 5,280 | 3,415 |
| SBA | 133 | - | 583 | 716 | 891 |
| Other loans | 37 | - | 16 | 53 | 18 |
| Totals | $\$$ | 11,811 | $\$$ | 2,820 | $\$$ |
|  |  | 11,990 | $\$$ | 26,621 | $\$$ |

Days Past Due

|  |  |  | Total | Non- |
| :--- | :--- | :--- | :--- | :--- |
| 30-59 | $60-89$ | $90+$ | Past Due | Accruing |

December 31,
2010
Real estate
loans:

| Multi-family | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial investor |  | 617 |  | - |  | - |  | 617 |  | - |
| One-to-four family |  | 402 |  | 17 |  | 20 |  | 439 |  | 26 |
| Business loans: |  |  |  |  |  |  |  | - |  |  |
| Commercial owner occupied |  | 184 |  | - |  | 2,225 |  | 2,409 |  | 2,225 |
| Commercial and industrial |  | - |  | - |  | - |  | - |  | 54 |
| SBA |  | - |  | - |  | 846 |  | 846 |  | 971 |
| Other loans |  | - |  | - |  | - |  | - |  | - |
| Totals | \$ | 1,203 | \$ | 17 | \$ | 3,091 | \$ | 4,311 | \$ | 3,277 |

Days Past Due

|  |  | 30-59 |  | 60-89 |  | $90+$ | Total <br> Past Due |  | Non- <br> Accruing |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { March 31, } \\ & 2010 \end{aligned}$ |  | (in thousands) |  |  |  |  |  |  |  |  |
| Real estate loans: |  |  |  |  |  |  |  |  |  |  |
| Multi-family | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 2,032 |
| Commercial investor |  | - |  | 3,384 |  | - |  | 3,384 |  | - |
| One-to-four family |  | 31 |  | 25 |  | 65 |  | 121 |  | 74 |
| Land |  | - |  | - |  | - |  | - |  | - |
| Business |  |  |  |  |  |  |  |  |  |  |
| Commercial owner |  | - |  | - |  | 972 |  | 972 |  | 972 |


| occupied |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial |  |  |  |  |  |  |
| and industrial | 38 | 900 | - | 438 | 783 |  |
| SBA | 497 | - | - | 1,092 | 783 |  |
| Other loans | - | $\$$ | 3,905 | $\$$ | 1,536 | $\$$ |
| Totals | $\$$ | 566 | 6,007 | $\$$ | 4,299 |  |

## Note 4 - Allowance for Loan Losses

The Company's Allowance for loan losses ("ALLL") covers estimated credit losses on individually evaluated loans that are determined to be impaired as well as estimated credit losses inherent in the remainder of the loan portfolio. The ALLL is prepared using the information provided by the Company's credit and investment review process together with data from peer institutions and economic information gathered from published sources.

The loan portfolio is segmented into groups of loans with similar risk characteristics. Each segment possesses varying degrees of risk based on, among other things, the type of loan, the type of collateral, and the sensitivity of the borrower or industry to changes in external factors such as economic conditions. An estimated loss rate calculated using the Company's actual historical loss rates adjusted for current portfolio trends, economic conditions, and other relevant internal and external factors, is applied to each group's aggregate loan balances.

The following provides a summary of the ALLL calculation for the major segments within the Company's loan portfolio.

## Multi-Family and Non-Owner Occupied Commercial Real Estate Loans

The Company's base ALLL factor for multi-family and non-owner occupied commercial real estate loans is determined by management using the Bank's actual trailing twenty-four month, trailing twelve month and annualized trailing six month charge-off data. Adjustments to those base factors are made for relevant internal and external factors. For multi-family and non-owner occupied commercial real estate loans, those factors include:

- Changes in national, regional and local economic conditions, including trends in real estate values and the interest rate environment,
- Changes in volume and severity of past due loans, the volume of nonaccrual loans, and the volume and severity of adversely classified or graded loans, and
- The existence and effect of concentrations of credit, and changes in the level of such concentrations.

The resulting total ALLL factor is compared for reasonableness against the 10-year average, 15-year average, and trailing twelve month total charge-off data for all Federal Deposit Insurance Corporation (the "FDIC") insured commercial banks and savings institutions based in California. This factor is applied to balances graded pass-1 through pass-5. For loans risk graded as watch or worse, progressively higher potential loss factors are applied based on Management's judgment, taking into consideration the specific characteristics of the Bank's portfolio and analysis of results from a select group of the Company's peers.

## Owner Occupied Commercial Real Estate Loans, Commercial Business Loans and SBA Loans

The Company's base ALLL factor for owner occupied commercial real estate loans, commercial business loans and SBA loans is determined by Management using the Bank's actual trailing twenty-four month, trailing twelve month and annualized trailing six month charge-off data. Adjustments to those base factors are made for relevant internal and external factors. For owner occupied commercial real estate loans, commercial business loans and SBA loans, those factors include:

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Changes in national, regional and local economic conditions, including trends in real estate values and the interest rate environment,

- Changes in the nature and volume of the loan portfolio, including new types of lending,
- Changes in volume and severity of past due loans, the volume of nonaccrual loans, and the volume and severity of adversely classified or graded loans, and
- The existence and effect of concentrations of credit, and changes in the level of such concentrations.

The resulting total ALLL factor is compared for reasonableness against the 10 -year average, 15 -year average, and trailing twelve month total charge-off data for all FDIC insured commercial banks and savings institutions based in California. This factor is applied to balances graded pass-1 through pass-5. For loans risk graded as watch or worse, progressively higher potential loss factors are applied based on Management's judgment, taking into consideration the specific characteristics of the Bank's portfolio and analysis of results from a select group of the Company's peers.

Single Family and Consumer Loans
The Company's base ALLL factor for single family and consumer loans is determined by Management using the Bank's actual trailing twenty-four month, trailing twelve month and annualized trailing six month charge-off data. Adjustments to those base factors are made for relevant internal and external factors. For single family and consumer loans, those factors include:

- Changes in national, regional and local economic conditions, including trends in real estate values and the interest rate environment.

The resulting total ALLL factor is compared for reasonableness against the 10 -year average, 15 -year average, and trailing twelve month total charge-off data for all FDIC insured commercial banks and savings institutions based in California. This factor is applied to balances graded pass-1 through pass-5. For loans risk graded as watch or worse, progressively higher potential loss factors are applied based on Management's judgment, taking into consideration the specific characteristics of the Bank's portfolio and analysis of results from a select group of the Company's peers.

The following table summarizes the allocation of the allowance as well as the activity in the allowance attributed to various segments in the loan portfolio as of and for the quarter ended March 31, 2011:
 (dollars in thousands)


Amount of
allowance
attributed to:

Specifically
evaluated

| impaired loans $\$-$ <br> General <br> portfolio <br> allocation | $\$ 47$ | $\$-$ | $\$-$ | $\$-$ | $\$-$ | $\$-$ | $\$-$ | $\$-$ | $\$ 47$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | $\$ 2,620$ | $\$ 1,532$ | $\$ 328$ | $\$-$ | $\$-$ | $\$ 2,512$ | $\$ 1,695$ | $\$ 99$ | $\$ 46$ |

Loans
individually
evaluated for

| impairment | $\$ 3,300$ | $\$ 2,476$ | $\$ 3,742$ | $\$ 537$ | $\$ 2,982$ | $\$ 6,430$ | $\$ 4,905$ | $\$ 1,000$ | $\$ 1$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Specific
reserves to
total loans
individually
evaluated for
$\begin{array}{lllllllllllllllllll}\text { impairment } & 0.00 & \% & 1.90 & \% & 0.00 & \% & 0.00 & \% & 0.00 & \% & 0.00 & \% & 0.00 & \% & 0.00 & \% & 0.00 & \% \\ 0.1\end{array}$
Loans
collectively
evaluated for
$\begin{array}{llllllllll}\text { impairment } & \$ 232,143 & \$ 154,140 & \$ 44,549 & \$- & \$- & \$ 149,949 & \$ 81,301 & \$ 2,268 & \$ 16,896\end{array}$
General
reserves to
total loans
collectively
evaluated for
$\begin{array}{lllllllllllllllllll}\text { impairment } & 1.13 & \% & 0.99 & \% & 0.74 & \% & 0.00 & \% & 0.00 & \% & 1.68 & \% & 2.08 & \% & 4.37 & \% & 0.27 & \%\end{array} 1.3$
Total gross
$\begin{array}{llllllllll}\text { loans } & \$ 235,443 & \$ 156,616 & \$ 48,291 & \$ 5,631 & \$ 10,002 & \$ 156,379 & \$ 86,206 & \$ 3,268 & \$ 1,264\end{array}$
Total
allowance to
$\begin{array}{lllllllllllllllllll}\text { gross loans } & 1.11 & \% & 1.01 & \% & 0.68 & \% & 0.00 & \% & 0.00 & \% & 1.61 & \% & 1.97 & \% & 3.03 & \% & 3.64 & \% \\ 1.2\end{array}$
The following is a summary of activity in the allowance for the three months ended March 31, 2010:

|  | Three <br> Months <br> Ended <br> March 31, <br> 2010 <br> (in |
| :--- | :---: |
|  | thousands) |

$\left.\begin{array}{lll}\begin{array}{lll}\text { One-to-four } \\ \text { family } \\ \text { Business } \\ \text { loans: }\end{array} & (10 & \\ \begin{array}{l}\text { Commercial } \\ \text { and } \\ \text { industrial }\end{array} & - & \\ \begin{array}{l}\text { Total } \\ \text { charge-offs }\end{array} & (515 & (859\end{array}\right)$

We had off-balance sheet credit exposures, which include loan commitments and letters of credit, at March 31, 2011 of $\$ 144,000$, December 31, 2010 of $\$ 77,000$, and March 31, 2010 of $\$ 11,000$.

## Note 5 - Subordinated Debentures

In March 2004, the Corporation issued $\$ 10.3$ million of Floating Rate Junior Subordinated Deferrable Interest Debentures (the "Subordinated Debentures") to PPBI Trust I, which funded the payment of $\$ 10.0$ million of Floating Rate Trust Preferred Securities issued by PPBI Trust I in March 2004. The net proceeds from the offering of Trust Preferred Securities were contributed as capital to the Bank to support further growth. Interest is payable quarterly on the Subordinated Debentures at three-month LIBOR plus $2.75 \%$ per annum, for an effective rate of $3.05 \%$ per annum as of March 31, 2011.

The Corporation is not allowed to consolidate PPBI Trust I into the Company's financial statements. The resulting effect on the Company's consolidated financial statements is to report the Subordinated Debentures as a component of liabilities.

Note 6 - Earnings Per Share
Basic earnings per share excludes dilution and is computed by dividing net income or loss available to common stockholders by the weighted average number of common shares outstanding for the period, excluding common shares in treasury. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted from the issuance of common stock that would then share in earnings and excludes common shares in treasury. Stock options exercisable for 363,794 shares of common stock for the three months ended March 31, 2011 and stock options exercisable for 532,056 shares of common stock for the three months ended March 31, 2010 were not included in the computation of earnings per

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share because their exercise price exceeded the average market price during the respective periods.
The following table sets forth the Company's unaudited earnings per share calculations for the periods indicated:
Three Months Ended March 31,

|  | 2011 |  | 2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net |  | Per Share | Net |  | Per Share |
| Income | Shares | Amount | Income | Shares | Amount |
|  |  | thousands | cept per |  |  |


| Net income | $\$ 4,772$ |  | $\$ 456$ |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Basic income available to <br> common stockholders | 4,772 | $10,049,311$ | $\$ 0.47$ | 456 | $10,033,836$ | $\$ 0.05$ |
| Effect of warrants and dilutive <br> stock options | - | 807,812 |  | - | 987,178 |  |
| Diluted income available to <br> common stockholders plus <br> assumed conversions | $\$ 4,772$ | $10,857,123$ | $\$ 0.44$ | $\$ 456$ | $11,021,014$ | $\$ 0.04$ |

## Note 7 - Fair Value of Financial Instruments

The Company's estimated fair value amounts have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgment is required to develop the estimates of fair value. Accordingly, the estimates are not necessarily indicative of the amounts the Company could have realized in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts. Although management is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since the balance sheet date and, therefore, current estimates of fair value may differ significantly from the amounts presented. The following methods were used to estimate the fair value of each class of financial instruments identified in the table immediately below.

Cash and Cash Equivalents-The carrying amount approximates fair value due to their short-term repricing characteristics.
Securities Available for Sale—Fair values are based on quoted market prices from securities dealers or readily available market quote systems.

Federal Home Loan Bank ("FHLB") of San Francisco and Federal Reserve Bank Stock -The carrying value approximates the fair value based upon the redemption provisions of the stock.
Loans Held for Sale-Fair values are based on quoted market prices or dealer quotes.
Loans Held for Investment-The fair value of gross loans receivable has been estimated using the present value of cash flow method, discounting expected future cash flows by estimated market interest rates for loans with similar characteristics, including credit ratings and maturities. Consideration is also given to estimated prepayments and credit losses.

Accrued Interest Receivable/Payable-The carrying amount approximates fair value.
Deposit Accounts-The fair value disclosed for checking, passbook and money market accounts is the amount payable on demand at the reporting date. The fair value of certificates of deposit accounts is estimated using a discounted cash flow calculation based on interest rates currently offered for certificate of deposits of similar remaining maturities.

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FHLB Advances and Other Borrowings-The fair value disclosed for FHLB advances and other borrowings is determined by discounting contractual cash flows at current market interest rates for similar instruments with similar terms.

Subordinated Debentures-The fair value of subordinated debentures is estimated by discounting the balance by the current three-month LIBOR rate plus the current market spread. The fair value is determined based on the maturity date as the Company does not currently have intentions to call the debenture.

Off-balance sheet commitments and standby letters of credit-The notional amount disclosed for off-balance sheet commitments and standby letters of credit is the amount available to be drawn down on all lines and letters of credit. The cost to assume is calculated at $10 \%$ of the notional amount.

Based on the above methods and pertinent information available to management as of the periods indicated, the following table presents the carrying amount and estimated fair value of our financial instruments:

|  | At March 31, 2011 |  | At December 31, 2010 |  | At March 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying <br> Amount | Estimated <br> Fair Value | Carrying Amount (in th | Estimated Fair Value sands) | Carrying Amount | Estimated Fair Value |
| Assets: |  |  |  |  |  |  |
| Cash and cash equivalents | \$56,880 | \$56,880 | \$63,462 | \$63,462 | \$49,570 | \$49,570 |
| Securities available for sale | 140,927 | 140,927 | 155,094 | 155,094 | 120,270 | 120,270 |
| Federal Reserve Bank and |  |  |  |  |  |  |
| FHLB stock, at cost | 14,161 | 14,161 | 13,334 | 13,334 | 14,330 | 14,330 |
| Loans held for investment, net | 691,074 | 774,241 | 555,538 | 603,749 | 537,882 | 539,911 |
| Accrued interest receivable | 4,014 | 4,014 | 3,755 | 3,755 | 3,592 | 3,592 |
| Liabilities: |  |  |  |  |  |  |
| Deposit accounts | 832,786 | 838,007 | 659,240 | 670,776 | 612,901 | 624,679 |
| FHLB advances | - | - | 40,000 | 40,032 | 38,000 | 39,135 |
| Other borrowings | 28,500 | 29,859 | 28,500 | 30,052 | 28,500 | 28,816 |
| Subordinated debentures | 10,310 | 5,223 | 10,310 | 5,232 | 10,310 | 5,314 |
| Accrued interest payable | 169 | 169 | 125 | 125 | 288 | 288 |
|  | Notional Amount | Cost to Cede or Assume | Notional Amount | Cost to Cede or Assume | Notional Amount | Cost to Cede or Assume |
| Off-balance sheet commitments and standby letters of credit | \$69,671 | \$6,967 | \$34,706 | \$3,471 | \$2,699 | \$270 |

Note 8 - Fair Value Disclosures
The Company determines the fair market values of certain financial instruments based on the fair value hierarchy established in GAAP under ASC 820, "Fair Value Measurements and Disclosures", and as modified by ASU No. 2010-06, "Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements". GAAP requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value and describes three levels of inputs that may be used to measure fair value.

The following provides a summary of the hierarchical levels used to measure fair value:

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Level 1—Quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 1 assets and liabilities may include debt and equity securities that are actively traded in an exchange market or an over-the-counter market and are considered highly liquid. This category generally includes U.S. Government and agency mortgage-backed debt securities.

Level 2-Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities may include debt securities with quoted prices that are traded less frequently than exchange-traded instruments and other instruments whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data. This category generally includes corporate debt securities, derivative contracts, residential mortgage and loans held-for-sale.

Level 3-Unobservable inputs supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. This category generally includes certain private equity investments, retained residual interests in securitizations, residential mortgage servicing rights, asset-backed securities ("ABS"), highly structured or long-term derivative contracts and certain collateralized debt obligations ("CDO") where independent pricing information could not be obtained for a significant portion of the underlying assets.

The Company's financial assets and liabilities measured at fair value on a recurring basis include securities available for sale and equity securities. Securities available for sale include U.S. Treasuries, municipal bonds and mortgage-backed securities. The Company's financial assets and liabilities measured at fair value on a non-recurring basis include impaired loans and other real estate owned ("OREO").

Marketable Securities. Where possible, the Company utilizes quoted market prices to measure debt and equity securities; such items are classified as Level 1 in the hierarchy and include equity securities, U.S. Treasuries and securities issued by government sponsored enterprises ("GSE"). When quoted market prices for identical assets are unavailable or the market for the asset is not sufficiently active, varying valuation techniques are used. Common inputs in valuing these assets include, among others, benchmark yields, issuer spreads, forward mortgage-backed securities trade prices and recently reported trades. Such assets are classified as Level 2 in the hierarchy and typically include private label mortgage-backed securities and corporate bonds. Pricing on these securities are provided to the Company by a pricing service vendor. In the Level 3 category, the Company is classifying all the securities that its pricing service vendor cannot price due to lack of trade activity in these securities.

Impaired Loans. A loan is considered impaired when it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement. Impairment is measured based on the fair value of the underlying collateral less the anticipated selling costs or the discounted expected future cash flows. The Company does not measure loan impairment on loans less than $\$ 100,000$. As such, the Company records impaired loans as non-recurring Level 2 when the fair value of the underlying collateral is based on an observable market price or current appraised value. When current market prices are not available or the Company determines that the fair value of the underlying collateral is further impaired below appraised values, the Company records impaired loans as Level 3. At March 31, 2011, substantially all the Company's impaired loans were evaluated based on the fair value of their underlying collateral based upon the most recent appraisal available to management.

OREO. The Company generally obtains an appraisal and/or a market evaluation from a qualified third party on all OREO prior to obtaining possession. After foreclosure, an updated appraisal and/or a market evaluation is periodically performed, as deemed appropriate by management, due to changing market conditions or factors specifically attributable to the property's condition. If the carrying value of the property exceeds its fair value less estimated cost

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to sell, a charge to operations is recorded and the OREO value is reduced accordingly.

The Company's valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. While management believes the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

The following fair value hierarchy table presents information about the Company's assets measured at fair value on a recurring basis at the date indicated:

March 31, 2011
Fair Value Measurement Using

| Level 1 | Level 2 | Level 3 |
| :--- | :---: | :---: |$\quad$ Fair Value


| Investment securities available for sale: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury | \$ | 259 | \$ | - | \$ | - | \$ | 259 |
| Municipal bonds |  | 22,089 |  | - |  | - |  | 22,089 |
| Mortgage-backed securities: |  |  |  |  |  |  |  |  |
| Government |  |  |  |  |  |  |  |  |
| Sponsored |  |  |  |  |  |  |  |  |
| Enterprise |  | 114,254 |  | - |  | - |  | 114,254 |
| Private label |  |  |  |  |  |  |  | 4,325 |
| Total securities available for sale | \$ | 136,602 | \$ | 2,608 | \$ | 1,717 | \$ | 140,927 |
| Stock: |  |  |  |  |  |  |  |  |
| FHLB stock | \$ | 11,987 | \$ | - | \$ | - | \$ | 11,987 |
| Federal Reserve |  |  |  |  |  |  |  |  |
| Bank stock |  | 2,174 |  | - |  | - |  | 2,174 |
| Total stock | \$ | 14,161 | \$ | - | \$ | - | \$ | 14,161 |
| Total securities | \$ | 150,763 | \$ | 2,608 | \$ | 1,717 | \$ | 155,088 |

The following table provides a summary of the changes in balance sheet carrying values associated with Level 3 financial instruments for the period indicated:

Fair Value
Measurement
Using
Significant
Other
Unobservable
Inputs
(Level 3)

|  | Marketable <br> securities <br> (in thousands) |  |
| :--- | :---: | :---: |
| Beginning Balance, <br> January 1, 2011 | $\$ 1,505$ |  |
| Total gains or losses <br> (realized/unrealized): |  |  |
| Included in earnings <br> (or changes in net | - |  |
| assets) |  |  |
| Included in other <br> comprehensive <br> income | $(176$ | ) |
| Purchases, issuances, <br> and settlements | $(164$ | ) |
| Transfer in and/or out <br> of Level 3 | 552 |  |
| Ending Balance, <br> March 31, 2011 | $\$$ | 1,717 |

The following fair value hierarchy table presents information about the Company's assets measured at fair value on a non-recurring basis at the date indicated:

March 31, 2011
Fair Value Measurement Using
Assets at
Level 1
Level 2
Level 3 Fair Value

Assets

| Impaired |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| loans | $\$$ | - | $\$$ | 25,373 | $\$$ | - | $\$$ |
| Other real |  |  |  | 25,373 |  |  |  |
| estate owned | - |  | 10,509 |  | - |  | 10,509 |
| Total assets | $\$$ | - | $\$$ | 35,882 | $\$$ | - | $\$$ |

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains information and statements that are considered "forward looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements represent plans, estimates, objectives, goals, guidelines, expectations, intentions, projections and statements of our beliefs concerning future events, business plans, objectives, expected operating results and the assumptions upon which those statements are based. Forward-looking statements include without limitation, any statement that may predict, forecast, indicate or imply future results, performance or achievements, and are typically identified with words such as "may," "could," "should," "will," "would," "believe," "anticipate," "estimate," "expect," "intend," "plan," or words or phrases of similar meaning. We ca that the forward-looking statements are based largely on our expectations and are subject to a number of known and unknown risks and uncertainties that are subject to change based on factors which are, in many instances, beyond our

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control. Actual results, performance or achievements could differ materially from those contemplated, expressed, or implied by the forward-looking statements.

The following factors, among others, could cause our financial performance to differ materially from that expressed in such forward-looking statements:

- The strength of the United States economy in general and the strength of the local economies in which we conduct operations;
- The effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System (the "Federal Reserve");
- Inflation/deflation, interest rate, market and monetary fluctuations;
- The timely development of competitive new products and services and the acceptance of these products and services by new and existing customers;
- The willingness of users to substitute competitors' products and services for our products and services;
- The impact of changes in financial services policies, laws and regulations, including those concerning taxes, banking, securities and insurance, and the application thereof by regulatory bodies;


## - Technological changes;

- The effect of acquisitions we may make, if any, including, without limitation, the failure to achieve the expected revenue growth and/or expense savings from such acquisitions;
- Changes in the level of our nonperforming assets and charge-offs;
- Oversupply of inventory and continued deterioration in values of California real estate, both residential and commercial;
- The effect of changes in accounting policies and practices, as may be adopted from time-to-time by bank regulatory agencies, the SEC, the Public Company Accounting Oversight Board, the Financial Accounting Standards Board or other accounting standards setters;
- Possible other-than-temporary impairments ("OTTI") of securities held by us;
- The impact of current governmental efforts to restructure the U.S. financial regulatory system, including enactment of the Dodd-Frank Wall Street Reform and Consumer Protection Act;
- Changes in consumer spending, borrowing and savings habits;
- The effects of our lack of a diversified loan portfolio, including the risks of geographic and industry concentrations;
- Ability to attract deposits and other sources of liquidity;
- Changes in the financial performance and/or condition of our borrowers;
- Changes in the competitive environment among financial and bank holding companies and other financial service providers;

Geopolitical conditions, including acts or threats of terrorism, actions taken by the United States or other governments in response to acts or threats of terrorism and/or military conflicts, which could impact business and economic conditions in the United States and abroad;

- Unanticipated regulatory or judicial proceedings; and
- Our ability to manage the risks involved in the foregoing.

If one or more of the factors affecting our forward-looking information and statements proves incorrect, then our actual results, performance or achievements could differ materially from those expressed in, or implied by, forward-looking information and statements contained in this Quarterly Report on Form 10-Q and other reports and registration statements filed by us with the SEC. Therefore, we caution you not to place undue reliance on our forward-looking information and statements. We will not update the forward-looking information and statements to reflect actual results or changes in the factors affecting the forward-looking information and statements. The above factors and other risks and uncertainties are discussed in our 2010 Annual Report on Form 10-K.

Forward-looking information and statements should not be viewed as predictions, and should not be the primary basis upon which investors evaluate us. Any investor in our common stock should consider all risks and uncertainties disclosed in our filings with the SEC, all of which are accessible on the SEC's website at http://www.sec.gov.

## GENERAL

This discussion should be read in conjunction with our Management Discussion and Analysis of Financial Condition and Results of Operations included in the 2010 Annual Report on Form 10-K, plus the unaudited consolidated financial statements and the notes thereto appearing elsewhere in this Quarterly Report on Form 10-Q. The results for the three months ended March 31, 2011 are not necessarily indicative of the results expected for the year ending December 31, 2011.

We are a California-based bank holding company incorporated in the state of Delaware and registered as a bank holding company under the Bank Holding Company Act of 1956, as amended ("BHCA"). Our wholly owned subsidiary, Pacific Premier Bank, is a California state chartered commercial bank. As a bank holding company, the Corporation is subject to regulation and supervision by the Federal Reserve. We are required to file with the Federal Reserve quarterly and annual reports and such additional information as the Federal Reserve may require pursuant to the BHCA. The Federal Reserve may conduct examinations of bank holding companies, such as the Corporation, and their subsidiaries. The Corporation is also a bank holding company within the meaning of the California Financial Code (the "Financial Code"). As such, the Corporation and its subsidiaries are subject to examination by, and may be required to file reports with, the California Department of Financial Institutions ("DFI").

Under a policy of the Federal Reserve, a bank holding company is required to serve as a source of financial strength to its subsidiary depository institutions and to commit resources to support such institutions in circumstances where it might not do so absent such a policy. The Federal Reserve, under the BHCA, has the authority to require a bank holding company to terminate any activity or to relinquish control of a nonbank subsidiary (other than a nonbank subsidiary of a bank) upon the Federal Reserve's determination that such activity or control constitutes a serious risk to the financial soundness and stability of any bank subsidiary of the bank holding company.

As a California state-chartered commercial bank which is a member of the Federal Reserve System, the Bank is subject to supervision, periodic examination and regulation by the DFI and the Federal Reserve. The Bank's deposits are insured by the Federal Deposit Insurance Corporation ("FDIC") through the Deposit Insurance Fund ("DIF"). In general terms, insurance coverage is unlimited for non-interest bearing transaction accounts until December 31, 2012 and up to $\$ 250,000$ per depositor for all other accounts in accordance with the recently enacted Dodd-Frank Wall

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Street Reform and Consumer Protection Act (the "Dodd-Frank Act"). As a result of this deposit insurance function, the FDIC also has certain supervisory authority and powers over our bank as well as all other FDIC insured institutions. If, as a result of an examination of the Bank, the regulators should determine that the financial condition, capital resources, asset quality, earnings prospects, management, liquidity or other aspects of the Bank's operations are unsatisfactory or that the Bank or our management is violating or has violated any law or regulation, various remedies are available to the regulators. Such remedies include the power to enjoin unsafe or unsound practices, to require affirmative action to correct any conditions resulting from any violation or practice, to issue an administrative order that can be judicially enforced, to direct an increase in capital, to restrict growth, to assess civil monetary penalties, to remove officers and directors and ultimately to request the FDIC to terminate the Bank's deposit insurance. As a California-chartered commercial bank, the Bank is also subject to certain provisions of California law.

We provide banking services within our targeted markets in Southern California to businesses, including the owners and employees of those businesses, professionals, real estate investors and non-profit organizations, as well as consumers in the communities we serve. The Bank operates nine depository branches in Southern California located in the cities of Costa Mesa, Huntington Beach, Los Alamitos, Newport Beach, Palm Springs, Palm Desert, San Bernardino, and Seal Beach. Our corporate headquarters are located in Costa Mesa, California. Through our branches and our web site at www.ppbi.com, we offer a broad array of deposit products and services for both business and consumer customers, including checking, money market and savings accounts, cash management services, electronic banking, and on-line bill payment. We also offer a variety of loan products, including commercial business loans, lines of credit, commercial real estate loans, U.S. Small Business Administration ("SBA") loans, residential home loans, and home equity loans. The Bank funds it's lending and investment activities with retail deposits obtained through its branches, advances from the Federal Home Loan Bank ("FHLB"), lines of credit, and wholesale and brokered certificates of deposits.

Our principal source of income is the net spread between interest earned on loans and investments and the interest costs associated with deposits and borrowings used to finance the loan and investment portfolios. Additionally, the Bank generates fee income from loan and investment sales and various products and services offered to both depository and loan customers.

Regulatory Developments
On July 21 2010, sweeping financial regulatory reform legislation entitled the "Dodd-Frank Wall Street Reform and Consumer Protection Act" was signed into law by President Obama. The Dodd-Frank Act implements far-reaching changes across the financial regulatory landscape, including provisions that, among other things, will:

- Centralize responsibility for consumer financial protection by creating a new agency, the Consumer Financial Protection Bureau, responsible for implementing, examining and enforcing compliance with federal consumer financial laws.
- Limit the preemption of state law by federal law and disallow subsidiaries and affiliates of national banks, such as the Bank, from availing themselves of such preemption.
- Require federal bank regulators to seek to make their capital requirements countercyclical so that capital requirements increase in times of economic expansion and decrease in times of economic contraction.
- Require bank holding companies and banks to be both well-capitalized and well-managed in order to engage in interstate bank acquisitions.
- Impose comprehensive regulation of the over-the-counter derivatives market, which would include certain provisions that would effectively prohibit insured depository institutions from conducting certain derivatives businesses in the institution itself.


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Implement corporate governance revisions, including with regard to executive compensation and proxy access by shareholders.

- Make permanent the $\$ 250,000$ limit for federal deposit insurance and increase the cash limit of Securities Investor Protection Corporation protection from $\$ 100,000$ to $\$ 250,000$ and provide unlimited federal deposit insurance through December 31, 2012 for non-interest bearing demand transaction accounts at all insured depository institutions.
- Repeal the federal prohibitions on the payment of interest on demand deposits, thereby permitting depository institutions to pay interest on business transaction and other accounts.
- Amend the Electronic Fund Transfer Act to, among other things, give the Federal Reserve the authority to establish rules regarding interchange fees charged for electronic debit transactions by payment card issuers having assets over $\$ 10$ billion and to enforce a new statutory requirement that such fees be reasonable and proportional to the actual cost of a transaction to the issuer.

Increase the authority of the Federal Reserve to examine bank holding companies, such as the Corporation, and their non-bank subsidiaries.

Exempt non-accelerated filers, such as the Company, from the auditor attestation requirements on management's assessment of internal controls. However, the requirement of an assessment by management of the issuer's internal controls is not affected by this amendment.

Many aspects of the Dodd-Frank Act are subject to rulemaking and will take effect over several years, making it difficult to anticipate the overall financial impact on the Company, its customers or the financial industry generally. Provisions in the legislation that affect deposit insurance assessments, payment of interest on demand deposits and interchange fees could increase the costs associated with deposits as well as place limitations on certain revenues those deposits may generate.

## CRITICAL ACCOUNTING POLICIES

Management has established various accounting policies which govern the application of accounting principles generally accepted in the United States of America in the preparation of our financial statements. Our significant accounting policies are described in the Notes to the Consolidated Financial Statements in our 2010 Annual Report on Form 10-K. Certain accounting policies require management to make estimates and assumptions which have a material impact on the carrying value of certain assets and liabilities; management considers these to be critical accounting policies. The estimates and assumptions management uses are based on historical experience and other factors, which management believes to be reasonable under the circumstances. Actual results could differ significantly from these estimates and assumptions, which could have a material impact on the carrying value of assets and liabilities at balance sheet dates and our results of operations for future reporting periods.

We consider the allowance for loan losses ("ALLL") to be a critical accounting policy that requires judicious estimates and assumptions in the preparation of our financial statements that is particularly susceptible to significant change. For further information, see "Allowances for Loan Losses" discussed later in this report and in our 2010 Annual Report on Form 10-K.

## CANYON NATIONAL BANK ACQUISITION

Effective February 11, 2011, the Bank acquired certain assets and assumed certain liabilities of Canyon National Bank ("Canyon National") from the FDIC as receiver for Canyon National (the "Canyon National Acquisition"), pursuant to the

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terms of a purchase and assumption agreement entered into by the Bank and the FDIC on February 11, 2011. The Canyon National Acquisition included the three branches of Canyon National, all of which became branches of the Bank upon consummation of the Canyon National Acquisition. As a result of the Canyon National Acquisition, the Bank acquired and received certain assets with a fair value of approximately $\$ 208.9$ million, including $\$ 149.7$ million of loans, $\$ 16.1$ million of a FDIC receivable, $\$ 13.2$ million of cash and cash equivalents, $\$ 12.8$ million of investment securities, $\$ 12.0$ million of other real estate owned, $\$ 2.3$ million of a core deposit intangibles, $\$ 1.5$ million of other assets and $\$ 1.3$ million of FHLB and Federal Reserve Bank stock. Liabilities with a fair value of approximately $\$ 206.6$ million were also assumed, including $\$ 204.7$ million of deposits, $\$ 1.9$ million in deferred tax liability and $\$ 39,000$ of other liabilities. The fair values of the assets acquired and liabilities assumed were determined based on the requirements of Financial Accounting Standards Board Accounting Standards Codification Topic 820: Fair Value Measurements and Disclosures. The foregoing fair value amounts are subject to change for up to one year after the closing date of the Canyon National Acquisition as additional information relative to closing date fair values becomes available. The amounts are also subject to adjustments based upon final settlement with the FDIC.

## RESULTS OF OPERATIONS

In the first quarter of 2011 , we recorded net income of $\$ 4.8$ million, or $\$ 0.44$ per diluted share, compared to net income of $\$ 456,000$ or $\$ 0.04$ per share diluted for the first quarter of 2010.

The Company's pre-tax income totaled $\$ 7.9$ million for the quarter ended March 31, 2011, compared to $\$ 556,000$ for the quarter ended March 31, 2010. The increase of $\$ 7.3$ million between quarters was primarily due to:

- A $\$ 4.2$ million increase from the gain recorded on the acquisition of certain assets and liabilities of Canyon National from the FDIC as receiver;
A $\$ 2.4$ million increase in net interest income due to a higher net interest margin and a higher level of interest earning assets;
- A $\$ 1.1$ million favorable change in net gain (loss) from the sale of loans; and
- A $\$ 950,000$ decrease in provision for loan losses.

Partially offsetting the above favorable items was a $\$ 2.0$ million increase in noninterest expense, primarily associated with higher compensation and benefits costs, legal and audit costs and other expenses.

For the three months ended March 31, 2011, our return on average assets was $2.10 \%$ and return on average equity was $24.34 \%$, compared to a return on average assets of $0.23 \%$ and a return on average equity of $2.47 \%$ for the same comparable period of 2010 .

## Net Interest Income

Our earnings are derived predominately from net interest income, which is the difference between the interest income earned on interest-earning assets, primarily loans and securities, and the interest expense incurred on interest-bearing liabilities, primarily deposits and borrowings. The spread between the yield on interest-earning assets and the cost of interest-bearing liabilities and the relative dollar amounts of these assets and liabilities principally affect net interest income.

Net interest income totaled $\$ 9.1$ million in the first quarter of 2011, up $\$ 2.4$ million or $36.7 \%$ from the first quarter of 2010. The increase reflected a higher net interest margin of $4.21 \%$ in the current quarter, compared with $3.56 \%$ in the first quarter of 2010, and an increase in average interest-earning assets of $\$ 116.2$ million in the current quarter to total $\$ 865.0$ million. The increase in the current quarter net interest margin of 65 basis points resulted primarily from a decrease in the average costs on interest-bearing liabilities of 72 basis points that more than offset the decrease in the yield on interest-earning assets of one basis point. For the current quarter, the decrease in costs on our interest-bearing

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liabilities was primarily associated with a decline in our cost of deposits of 49 basis points from $1.70 \%$ to $1.21 \%$, primarily as a result of the deposits acquired from Canyon National which changed our deposit composition to have a higher mix of lower cost transaction accounts, and a decline in our borrowing costs of 188 basis points from the pay down of higher cost borrowings. The overall acquired deposit cost added at the time of acquisition was 47 basis points. The increase in average interest-earning assets during the current quarter of $\$ 116.2$ million was primarily due to the Canyon National Acquisition, which added $\$ 195.7$ million in assets on February 11, 2011.

The following table present for the periods indicated the average dollar amounts from selected balance sheet categories calculated from daily average balances and the total dollar amount, including adjustments to yields and costs, of:

- Interest income earned from average interest-earning assets and the resultant yields; and
- Interest expense incurred from average interest-bearing liabilities and resultant costs, expressed as rates.

The table also sets forth our net interest income, net interest rate spread and net interest rate margin for the periods indicated. The net interest rate margin reflects the relative level of interest-earning assets to interest-bearing liabilities and equals our net interest rate spread divided by average interest-earning assets for the periods indicated.

Three Months Ended
March 31, 2011

Three Months Ended
March 31, 2010

| Average Average | Average | Average |
| :--- | :--- | :--- |


| Assets | (dollars in thousands) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-earning assets: |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$56,125 | \$29 | 0.21 | \% | \$59,761 | \$34 | 0.23 | \% |
| Federal funds sold | 5,899 | 2 | 0.14 |  | 29 | - | 0.00 |  |
| Investment securities | 170,888 | 1,170 | 2.74 |  | 133,910 | 995 | 2.97 |  |
| Loans receivable, net (1) | 632,092 | 10,533 | 6.67 |  | 555,106 | 9,155 | 6.60 |  |
| Total interest-earning assets | 865,004 | 11,734 | 5.43 |  | 748,806 | 10,184 | 5.44 |  |
| Noninterest-earning assets | 44,125 |  |  |  | 43,340 |  |  |  |
| Total assets | \$909,129 |  |  |  | \$792,146 |  |  |  |
| Liabilities and Equity |  |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |
| Transaction accounts | \$340,153 | \$445 | 0.53 |  | \$207,533 | \$413 | 0.81 |  |
| Retail certificates of deposit | 411,189 | 1,813 | 1.79 |  | 405,128 | 2,150 | 2.15 |  |
| Wholesale/brokered certificates of deposit | 7,868 | 10 | 0.52 |  | 4,352 | 18 | 1.68 |  |
| Total interest-bearing deposits | 759,210 | 2,268 | 1.21 |  | 617,013 | 2,581 | 1.70 |  |
| FHLB advances and other borrowings | 55,056 | 288 | 2.12 |  | 82,133 | 868 | 4.29 |  |
| Subordinated debentures | 10,310 | 76 | 2.99 |  | 10,310 | 75 | 2.95 |  |
| Total borrowings | 65,366 | 364 | 2.26 |  | 92,443 | 943 | 4.14 |  |
| Total interest-bearing liabilities | 824,576 | 2,632 | 1.29 |  | 709,456 | 3,524 | 2.01 |  |
| Non-interest-bearing liabilities | 6,120 |  |  |  | 8,708 |  |  |  |
| Total liabilities | 830,696 |  |  |  | 718,164 |  |  |  |
| Stockholders' equity | 78,433 |  |  |  | 73,982 |  |  |  |
| Total liabilities and equity | \$909,129 |  |  |  | \$792,146 |  |  |  |
| Net interest income |  | \$9,102 |  |  |  | \$6,660 |  |  |
| Net interest rate spread (2) |  |  | 4.14 | \% |  |  | 3.43 | \% |
| Net interest margin (3) |  |  | 4.21 | \% |  |  | 3.56 | \% |

Ratio of interest-earning assets to interest-bearing liabilities
104.90 \%
(1) Average balance includes loans held for sale and nonperforming loans and is net of deferred loan origination fees, unamortized discounts and premiums, and ALLL.
(2) Represents the difference between the yield on interest-earning assets and the cost of interest-bearing liabilities.
(3) Represents net interest income divided by average interest-earning assets.

Changes in our net interest income are a function of changes in both volumes and rates of interest-earning assets and interest-bearing liabilities. The following table presents the impact the volume and rate changes have had on our net interest income for the periods indicated. For each category of interest-earning assets and interest-bearing liabilities, we have provided information on changes to our net interest income with respect to:

- Changes in interest rates (changes in interest rates multiplied by prior volume);
- Changes in volume (changes in volume multiplied by prior rate); and
- The net change or the combined impact of volume and rate changes allocated proportionately to changes in volume and changes in interest rates.

Three Months Ended March 31, 2011
Compared to
Three Months Ended March 31, 2010
Increase (Decrease) due to
$\left.\begin{array}{lllllll} & \text { Rate } & & \begin{array}{c}\text { Volume } \\ \text { (in thousands) }\end{array} & & \text { Net } \\ \begin{array}{l}\text { Interest-earning assets }\end{array} & & & & & \\ \begin{array}{l}\text { Cash and cash } \\ \text { equivalents }\end{array} & \$ & (3 & ) & \$ & (2 & ) \\ \begin{array}{l}\text { Federal funds sold }\end{array} & 2 & & & - & (5 & ) \\ \begin{array}{l}\text { Investment securities }\end{array} & (82 & ) & 257 & & 175 \\ \begin{array}{l}\text { Loans receivable, net } \\ \text { Total interest-earning }\end{array} & 98 & & & 1,280 & & 1,378 \\ \begin{array}{l}\text { assets }\end{array} & \$ & 15 & \$ & 1,535 & \$ & 1,550 \\ \begin{array}{l}\text { Interest-bearing } \\ \text { liabilities }\end{array} & & & & & & \\ \begin{array}{l}\text { Transaction accounts }\end{array} & (177 & ) & \$ & 209 & \$ & 32 \\ \begin{array}{l}\text { Retail certificates of } \\ \text { deposit }\end{array} & (370 & ) & & 33 & & (337\end{array}\right)$

Provision for Loan Losses

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The Company recorded a $\$ 106,000$ provision for loan losses during the first quarter of 2011, compared with $\$ 1.1$ million recorded in the first quarter of 2010. Improving credit quality metrics and recent charge-off history within our non-acquired loan portfolio was a significant determinate in estimating the adequacy of our ALLL and our resultant provision at the end of the first quarter of 2011. Net loan charge-offs amounted to $\$ 106,000$ in the current quarter, down $\$ 686,000$ from $\$ 792,000$ experienced during the first quarter of 2010 . The loan charge offs we experienced in the first quarter of 2011 were related to the sluggish economic conditions in our primary markets as well as the constraints on the financial markets in which we lend.

Our Loss Mitigation Department continues collection efforts on loans previously written down and/or charged-off to maximize potential recoveries. See "Allowance for Loan Losses" discussed below in this report.

Noninterest Income (Loss)
Our noninterest income totaled $\$ 5.2$ million in the first quarter of 2011, representing an increase of $\$ 6.0$ million from the same period in the prior year. All of our noninterest income categories had favorable changes in the current quarter, but most prominent was from the $\$ 4.2$ million gain recorded on the Canyon National Acquisition, the $\$ 1.1$ million favorable change from the gain on sale of loans in the current quarter, compared to a loss in the same period in the prior year, and the $\$ 260,000$ increase in deposit fee income primarily associated with the acquired Canyon National deposits.

## Noninterest Expense

Noninterest expense totaled $\$ 6.4$ million in the first quarter of 2011, up $\$ 2.0$ million or $47.1 \%$ from the same period in the prior year. The increase was almost entirely related to the Canyon National Acquisition, which included one-time costs of approximately $\$ 550,000$. Most of our noninterest expense categories were higher as compared to the same period in the prior year which included increases in compensation and benefits costs of $\$ 1.2$ million, primarily from an increase in employee count and termination costs, legal and audit fees of $\$ 267,000$, other expenses of $\$ 304,000$, premises and occupancy expenses of $\$ 174,000$ and data processing and communication costs of $\$ 117,000$.

## Income Taxes

For the three months ended March 31, 2011, we had a tax provision of $\$ 3.1$ million, compared to $\$ 100,000$ for the same period in 2010. The change in income taxes was primarily due to a favorable change in net income before taxes of $\$ 7.3$ million. At March 31, 2011, we had no valuation allowance against our deferred tax asset of $\$ 9.0$ million based on management's analysis that the asset was more-likely-than-not to be realized.

## FINANCIAL CONDITION

At March 31, 2011, assets totaled $\$ 956.5$ million, up $\$ 188.8$ million or $24.6 \%$ from March 31, 2010 and up $\$ 129.7$ million or $15.7 \%$ from December 31, 2010. The increase in assets over the first quarter of 2011 was primarily due to the Canyon National Acquisition as loans held for investment, net increased $\$ 135.5$ million, primarily related to acquired loans of $\$ 149.7$ million, OREO increased $\$ 10.5$ million, primarily from acquired OREO of $\$ 12.0$ million, and other assets increased $\$ 5.4$ million. Partially offsetting these increases were decreases in investment securities available for sale of $\$ 14.2$ million, primarily from sales, and in cash and cash equivalents of $\$ 6.6$ million.

Loans
At March 31, 2011, net loans held for investment totaled $\$ 691.1$ million, up $\$ 153.2$ million or $28.5 \%$ from March 31, 2010 and $\$ 135.5$ million or $24.4 \%$ from December 31, 2010.

The following table sets forth the composition of our loan portfolio in dollar amounts, as a percentage of the portfolio and gives the weighted average interest rate by loan category at the dates indicated:

| March 31, 2011 |  |  | December 31, 2010 |  |  | March 31, 2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Weighted |  |  |  |  | Weighted | Weighted |  |  |
|  | Percent | Average |  | Percent | Average |  | Percent | Average |
|  | of | Interest |  | of | Interest |  | of | Interest |
| Amount | Total | Rate | Amount | Total | Rate | Amount | Total | Rate |
|  |  |  |  | in thous | nds) |  |  |  |

Real estate
loans:
Multi-family $\quad \$ 235,443 \quad 33.5 \% \quad 6.17 \% ~ \$ 243,584 \quad 42.9 \% ~ 6.21 \% ~ \$ 264,996 \quad 48.4 \% \quad 6.18 \%$
Commercial
non-owner

| occupied | 156,616 | 22.3 | $\%$ | $6.73 \%$ | 130,525 | 23.0 | $\%$ | $6.66 \%$ | 139,953 | 25.6 | $\%$ | $6.88 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| One-to-four |  |  |  |  |  |  |  |  |  |  |  |  |
| family (1) | 48,291 | 6.9 | $\%$ | $5.49 \%$ | 20,318 | 3.6 | $\%$ | $5.44 \%$ | 8,364 | 1.5 | $\%$ | $8.23 \%$ |
| Construction | 5,631 | 0.8 | $\%$ | $6.04 \%$ | - | 0.0 | $\%$ | $0.00 \%$ | - | 0.0 | $\%$ | $0.00 \%$ |
| Land | 10,002 | 1.4 | $\%$ | $5.67 \%$ | - | 0.0 | $\%$ | $0.00 \%$ | - | 0.0 | $\%$ | $0.00 \%$ |

Business loans:
Commercial
owner
$\begin{array}{llllllllllll}\text { occupied (2) } & 156,379 & 22.2 & \% & 6.52 & \% & 113,025 & 20.0 & \% & 6.55 & \% & 96,336\end{array} \quad 17.6 \% 17.14 \%$

| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| and industrial | 86,206 | 12.2 | $\%$ | 6.29 | $\%$ | 54,687 | 9.6 | $\%$ | $6.32 \%$ | 33,166 | 6.1 | $\%$ |
| .87 | $\%$ |  |  |  |  |  |  |  |  |  |  |  |


| Total gross | 703,100 | $100.0 \%$ | $6.33 \%$ | 567,644 | $100.0 \%$ | $6.35 \%$ | 547,587 | $100.0 \%$ | $6.58 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Less loans held
for sale
Total gross
loans held for
$\begin{array}{llll}\text { investment } 703,100 & 567,644 & 547,587\end{array}$
Less (plus):
Deferred loan
origination
costs (fees)
and premiums
(discounts)
(3,147 )
(3,227 )
(536 )
Allowance for loan losses Loans held for investment, net \$ 691,074
\$ 555,538
\$ 537,882
(1) Includes second trust deeds.
(2) Secured by real estate.

Gross loans held for investment totaled $\$ 703.1$ million at March 31, 2011, compared to $\$ 547.6$ million at March 31, 2010 and $\$ 567.6$ million at December 31, 2010. The increase of $\$ 135.5$ million since December 31, 2010 was primarily due to acquired loans of $\$ 149.7$ million, loan originations of $\$ 18.8$ million, purchases of $\$ 2.6$ million,

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partially offset by a net change in undisbursed loan funds of $\$ 15.3$ million, loan sales of $\$ 12.1$ million and principal repayments of $\$ 8.1$ million. Given the weakness in the commercial real estate ("CRE") markets where our loans are located, during the first quarter of 2010, management implemented a strategy to sell CRE loans to reduce its concentration in the loan portfolio. In accordance with that strategy, during the first three months of 2011, \$9.8 million of performing multi-family loans and $\$ 1.2$ million of sub performing CRE owner occupied loans were sold along with $\$ 1.2$ million in SBA loans at a total recorded gain of $\$ 86,000$. The sale of these CRE owner occupied loans was part of our loss mitigation strategy to minimize losses in our loan portfolio. From time to time, management utilizes loan purchases or sales to manage its liquidity, interest rate risk, loan to deposit ratio, diversification of the loan portfolio and net balance sheet growth.

The following table sets forth loan originations, purchases, sales and principal repayments relating to our gross loans for the periods indicated:

\left.|  | Three Months Ended |  |
| :--- | :---: | :---: |
| March 31, |  |  |
| March 31, |  |  |
| 2011 |  |  |
| (in thousands) |  |  |$\right)$

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$\left.\left.\begin{array}{lll}\begin{array}{lll}\text { Total loans } \\ \text { purchased } \\ \text { Total loan } \\ \text { production }\end{array} & 152,344 & - \\ \begin{array}{l}\text { Principal } \\ \text { repayments } \\ \text { Change in } \\ \text { undisbursed }\end{array} & (8,079) & (15,110\end{array}\right) 2,9229\right)$

The following table sets forth the weighted average interest rates, weighted average number of months to reprice and the periods to repricing for our multi-family, commercial non-owner occupied, construction and land real estate loans and our commercial owner occupied loans at the date indicated:

March 31, 2011

|  | Number |  | Weighted | Weighted <br> Average <br> Months |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | of Loans | Amount <br> (dollars in thousands) <br> Interest <br> Rate |  | to Reprice |

(1) Includes three and five-year hybrid loans that have reached their initial repricing date.

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Delinquent Loans. When a borrower fails to make required payments on a loan and does not cure the delinquency within 30 days, we normally record a notice of default and, after providing the required notices to the borrower, commence foreclosure proceedings. If the loan is not reinstated within the time permitted by law, we may sell the property at a foreclosure sale. At these foreclosure sales, we generally acquire title to the property. At March 31, 2011, loans delinquent 30 or more days as a percentage of total gross loans was $3.79 \%$, up from $0.76 \%$ at December 31, 2010 and from $1.10 \%$ at March 31, 2010. The increase in the ratio during 2011 was primarily a result of the acquisition of delinquent loans from Canyon National transaction.

The following table sets forth delinquencies in the Company's loan portfolio at the dates indicated:

| 30-59 Days |  | 60-89 Days |  | 90 Days or More (1) |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Principal |  | Principal |  | Principal |  | Principal |
| \# of | Balance | \# of | Balance | \# of | Balance | \# of | Balance |
| Loans | of Loans | Loans | of Loans | Loans | of Loans | Loans | of Loans |
|  |  |  | (dollars i | usands) |  |  |  |


| At March 31, 2011 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate loans: |  |  |  |  |  |  |  |  |
| Multi-family | 2 | \$1,907 | 1 | \$ 1,147 | 1 | \$303 | 4 | \$3,357 |
| Commercial non-owner occupied | 3 | 1,289 | 2 | 615 | 1 | 301 | 6 | 2,205 |
| One-to-four family | 10 | 592 | 1 | 143 | 6 | 1,460 | 17 | 2,195 |
| Land | - | - | 3 | 278 | 6 | 1,023 | 9 | 1,301 |
| Construction | - | - | - | - | 1 | 571 | 1 | 571 |
| Business loans: |  |  |  |  |  |  |  |  |
| Commercial owner occupied | 4 | 6,474 | - | - | 7 | 4,469 | 11 | 10,943 |
| Commercial and industrial | 10 | 1,379 | 4 | 637 | 9 | 3,264 | 23 | 5,280 |
| SBA | 1 | 133 | - | - | 5 | 583 | 6 | 716 |
| Other | 2 | 37 | - | - | 1 | 16 | 3 | 53 |
| Total | 32 | \$11,811 | 11 | \$2,820 | 37 | \$11,990 | 80 | \$26,621 |
| Delinquent loans to total gross |  |  |  |  |  |  |  |  |

At December 31, 2010
Real estate loans:
Commercial

| non-owner occupied | 2 | $\$ 617$ | - | $\$-$ | - | $\$-$ | 2 | $\$ 617$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| One-to-four family | 3 | 402 | 1 | 17 | 1 | 20 | 5 | 439 |

Business loans:

| Commercial owner |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :---: |
| occupied | 1 | 184 | - | - | 3 | 2,225 | 4 | 2,409 |
| SBA | - | - | - | - | 7 | 846 | 7 | 846 |
| Total | 6 | $\$ 1,203$ | 1 | $\$ 17$ | 11 | $\$ 3,091$ | 18 | $\$ 4,311$ |

Delinquent loans to total gross
loans
0.21 \%
0.00 \%
0.54 \%
0.76
\%
At March 31, 2010
Real estate loans:

(1) All loans that are delinquent 90 days or more are on nonaccrual status and reported as part of nonperforming loans.

Allowance for Loan Losses. The ALLL represents an estimate of probable losses inherent in our loan portfolio and is determined by applying a systematically derived loss factor to individual segments of the loan portfolio. The adequacy and appropriateness of the ALLL and the individual loss factors is reviewed each quarter by management.

The loss factor for each segment of our loan portfolio is generally based on our actual historical loss rate experience with emphasis on recent past periods to account for current economic conditions and supplemented by management judgment for certain segments where we lack loss history experience. We also consider historical charge-off rates for the last 10 and 15 years for commercial banks and savings institutions headquartered in California as collected and reported by the FDIC. The loss factor is adjusted by qualitative adjustment factors to arrive at a final loss factor for each loan portfolio segment. For additional information regarding the qualitative adjustments, please see "Allowances for Loan Losses" discussed in our 2010 Annual Report on Form 10-K. The qualitative factors allow management to assess current trends within our loan portfolio and the economic environment to incorporate their affect when calculating the ALLL. The final loss factors are applied to pass graded loans within our loan portfolio. Higher factors are applied to loans graded below pass, including classified and criticized assets.

No assurance can be given that we will not, in any particular period, sustain loan losses that exceed the amount reserved, or that subsequent evaluation of our loan portfolio, in light of the prevailing factors, including economic conditions which may adversely affect our market area or other circumstances, will not require significant increases in the loan loss allowance. In addition, regulatory agencies as an integral part of their examination process, periodically review our ALLL and may require us to recognize additional provisions to increase the allowance or take charge-offs in anticipation of future losses.

At March 31, 2011, the Company's ALLL was $\$ 8.9$ million, a decrease of $\$ 290,000$ from the year ago quarter end and unchanged from year-end 2010. At March 31, 2011, given the composition of our loan portfolio, the ALLL was considered adequate to cover estimated losses inherent in the loan portfolio.

The following table sets forth the Company's ALLL and its corresponding percentage of the loan category balance and the percent of loan balance to total gross loans in each of the loan categories listed for the periods indicated:

March 31, 2011
Balance at End Amount Allowance \% of of Period as a \% Loans Applicable to

December 31, 2010
Amount Allowance $\%$ of as a \% Loans of in Category Category Total to Total

March 31, 2010
Amount Allowance \% of $\begin{array}{cc}\text { as a \% } & \begin{array}{c}\text { Loans } \\ \text { of } \\ \text { in }\end{array} \\ \text { Category } & \text { Category } \\ \text { Total } & \text { to Total }\end{array}$

| Real estate loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Multi-family | \$ 2,620 | 1.11 \% | 33.5 | \% | \$ 2,730 | 1.12 \% | 42.9 | \% | \$ 3,975 | 1.50 \% | 48.4 | \% |
| Commercial non-owner occupied | 1,579 | 1.01 \% | 22.3 | \% | 1,580 | 1.21 \% | 23.0 | \% | 1,716 | 1.23 \% | 25.6 | \% |
| One-to-four family | 328 | 0.68 \% | 6.9 | \% | 332 | 1.63 \% | 3.6 | \% | 164 | 1.96 \% | 1.5 | \% |
| Construction | - |  | 0.8 | \% | - |  | 0.0 | \% | - |  | 0.0 | \% |
| Land |  | -- | 1.4 | \% | - | -- | 0.0 | \% | - | -- | 0.0 | \% |
| Business loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial owner occupied | 2,512 | 1.61 \% | 22.2 | \% | 1,687 | 1.49 \% | 20.0 | \% | 952 | 0.99 \% | 17.6 | \% |
| Commercial and industrial | 1,695 | 1.97 \% | 12.2 | \% | 2,356 | 4.31 \% | 9.6 | \% | 2,086 | 6.29 \% | 6.1 | \% |
| SBA | 99 | 3.03 \% | 0.5 | \% | 145 | 3.55 \% | 0.7 | \% | 266 | 8.86 \% | 0.5 | \% |
| Other Loans | 46 | 3.64 \% | 0.2 | \% | 49 | 3.46 \% | 0.2 | \% | 10 | 0.56 \% |  | \% |
| Total | \$ 8,879 | 1.26 \% | 100.0 | \% | \$ 8,879 | 1.56 \% | 100.0 | \% | \$ 9,169 | 1.67 \% | 100.0 |  |

The ALLL remained unchanged at March 31, 2011 from December 31, 2010 due to the provision for loan losses of $\$ 106,000$ equaling our net loan charge-offs of the same amount, which loan charge-offs were down from the $\$ 792,000$ recorded in the first three months of 2010 and from the $\$ 291,000$ recorded in the fourth quarter of 2010. The ALLL as a percent of nonaccrual loans was $43.0 \%$ at March 31, 2011, down from $213.3 \%$ at March 31, 2010 and $271.0 \%$ at December 31, 2010. At March 31, 2011, the ratio of ALLL to total gross loans was $1.3 \%$, down from $1.7 \%$ at March 31, 2010 and $1.6 \%$ at December 31, 2010. The decrease in these ratios from year end 2010 was primarily due to the acquired loans of $\$ 149.7$ million from Canyon National, which included $\$ 14.6$ million of nonaccrual loans, in the first quarter of 2011.

The following table sets forth the activity within the Company's ALLL in each of the loan categories listed for the periods indicated:

Three Months Ended
March 31,
20112010
(dollars in thousands)
$\left.\begin{array}{llll}\begin{array}{l}\text { Balance, beginning of } \\ \text { period } \\ \text { Provision for loan } \\ \text { losses }\end{array} & \$ 8,879 & \$ & 8,905 \\ \begin{array}{l}\text { Charge-offs: }\end{array} & 106 & & 1,056 \\ \begin{array}{l}\text { Real estate: }\end{array} & (28 & ) & (334\end{array}\right)$

Recoveries:
Real estate:

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## Ratios:

Net charge-offs to average total loans,
net $\quad 0.07 \quad \% \quad 0.57 \quad \%$

Allowance for loan losses to gross loans at end of period $\quad 1.26$ \% $\quad 1.67 \quad \%$

## Investment Securities

Investment securities available for sale totaled $\$ 140.9$ million at March 31, 2011, up $\$ 20.7$ million or $17.2 \%$ from March 31, 2010, but down $\$ 14.2$ million or $9.1 \%$ from December 31, 2010. The decrease during the first quarter of 2011 was primarily from the sale of $\$ 20.6$ million of investment securities and principal payments of $\$ 5.7$ million, partially offset by $\$ 12.8$ million of investment securities purchased in the Canyon National Acquisition. At March 31, 2011, the investment securities available for sale consisted of $\$ 114.3$ million of GSE mortgage-backed securities, $\$ 22.1$ million of municipal bonds, $\$ 4.3$ million of private label mortgage-backed securities and $\$ 259,000$ in U.S. Treasury securities. At March 31, 2011, 57 of our 77 private label mortgage-backed securities ("MBS") were classified as substandard or impaired and had a book value of $\$ 4.2$ million and a market value of $\$ 3.7$ million. Interest received from these securities is applied against their respective principal balances. All of our private label MBS were acquired when we redeemed our shares in certain mutual funds in 2008.

The following tables set forth the amortized cost, unrealized gains and losses, and estimated fair value of our investment securities portfolio at the dates indicated:

March 31, 2011

| Amortized | Unrealized | Unrealized | Estimated |
| :---: | :---: | :---: | :---: |
| Cost | Gain | Loss | Fair Value |

Investment
securities available
for sale:

| U.S. Treasury | $\$ 248$ | $\$ 11$ | $\$$ | - | $\$ 259$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Municipal bonds | 22,548 | 70 | $(529$ | $)$ | 22,089 |
| Mortgage-backed <br> securities | 119,837 | 692 | $(1,950$ | $)$ | 118,579 |
| Total securities <br> available for sale | 142,633 | 773 | $(2,479$ | $)$ | 140,927 |
| Stock: | 11,987 | - | - | 11,987 |  |
| FHLB stock | Federal Reserve |  |  |  |  |

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Total securities $\$ 156,794 \quad \$ 773 \quad \$ \quad(2,479) \quad \$ 155,088$
December 31, 2010

| Amortized | Unrealized | Unrealized | Estimated |
| :---: | :---: | :---: | :---: |
| Cost | Gain | Loss | Fair Value |
|  | (in thousands) |  |  |

Investment
securities available
for sale:

| U.S. Treasury | $\$ 148$ | $\$ 11$ | $\$$ |  | $\$$ | 159 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Municipal bonds | 20,555 |  | 7 |  | $(803$ | $)$ |
| Mortgage-backed <br> securities | 135,944 | 1,292 |  | $(2,060$ | $)$ | 19,759 |
| Total securities <br> available for sale | 156,647 | 1,310 | $(2,863$ | $)$ | 155,094 |  |
| Stock: | 11,315 | - | - |  | 11,315 |  |
| FHLB stock |  |  |  |  |  |  |

March 31, 2010
Amortized Unrealized Unrealized Estimated
Cost Gain Loss Fair Value
(in thousands)
Investment
securities available
for sale:

| U.S. Treasury | \$ | 147 | \$ | 8 | \$ | - |  | \$ | 155 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Municipal bonds |  | 19,177 |  | 176 |  | (60 | ) |  | 19,293 |
| Mortgage-backed securities |  | 103,664 |  | 165 |  | (3,007 | ) |  | 100,822 |
| Total securities available for sale |  | 122,988 |  | 349 |  | (3,067 | ) |  | 120,270 |
| Stock: |  |  |  |  |  |  |  |  |  |
| FHLB stock |  | 12,731 |  | - |  | - |  |  | 12,731 |
| Federal Reserve |  |  |  |  |  |  |  |  |  |
| Bank stock |  | 1,599 |  | - |  | - |  |  | 1,599 |
| Total stock |  | 14,330 |  | - |  | - |  |  | 14,330 |
| Total securities | \$ | 137,318 | \$ | 349 | \$ | (3,067 | ) | \$ | 134,600 |

The following table sets forth the fair values and weighted average yields on our investment securities available for sale portfolio by contractual maturity at the date indicated:

March 31, 2011
One Year
More than
One or Less to Five Years

More than
Five Years More than
to Ten Years Ten Years
Total
Fair Weighted Fair Weighted Fair Weighted Fair Weighted Fair Weighted Value Average Value Average Value Average Value Average Value Average

| Yield | Yield | Yield | Yield | Yield |
| :--- | :--- | :--- | :--- | :--- | (dollars in thousands)

Investment
securities available
for sale:

| U.S. Treasury | $\$ 101$ | $0.26 \%$ | $\$ 78$ | $3.34 \%$ | $\$ 80$ | $3.81 \%$ | $\$-$ | $0.00 \%$ | $\$ 259$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Municipal bonds | - | $0.00 \%$ | - | $0.00 \%$ | 478 | $3.86 \%$ | 21,611 | $4.00 \%$ | 22,089 |
| Mortgage-backed |  |  |  |  |  |  |  |  | $4.00 \%$ |
| securities: |  |  |  |  |  |  |  |  |  |

Government
Sponsored

| Enterprise | - | $0.00 \%$ | 190 | $1.78 \%$ | 118 | $4.91 \%$ | 113,946 | $2.96 \%$ | 114,254 | $2.96 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Private label <br> securities | - | $0.00 \%$ | - | $0.00 \%$ | - | $0.00 \%$ | 4,325 | $6.71 \%$ | 4,325 | $6.71 \%$ |

Total investment securities available

| for sale | 101 | $0.26 \%$ | 268 | $2.23 \%$ | 676 | $4.04 \%$ | 139,882 | $3.24 \%$ | 140,927 | $3.24 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Stock: |  |  |  |  |  |  |  |  |  |  |
| FHLB | 11,987 | $0.29 \%$ | - | $0.00 \%$ | - | $0.00 \%$ | - | $0.00 \%$ | 11,987 | $0.29 \%$ |
| Federal Reserve |  |  |  |  |  |  |  |  |  |  |
| Bank | 2,174 | $6.00 \%$ | - | $0.00 \%$ | - | $0.00 \%$ | - | $0.00 \%$ | 2,174 | $6.00 \%$ |
| Total stock | 14,161 | $1.17 \%$ | - | $0.00 \%$ | - | $0.00 \%$ | - | $0.00 \%$ | 14,161 | $1.17 \%$ |
| Total securities | $\$ 14,262$ | $1.16 \%$ | $\$ 268$ | $2.23 \%$ | $\$ 676$ | $4.04 \%$ | $\$ 139,882$ | $3.24 \%$ | $\$ 155,088$ | $3.05 \%$ |

Each quarter, we review individual securities classified as available for sale to determine whether a decline in fair value below the amortized cost basis is other-than-temporary. If it is probable that we will be unable to collect all amounts due according to the contractual terms of the debt security, an OTTI write down is recorded against the security and a loss recognized.

In determining if a security has an OTTI loss, we review downgrades in credit ratings and the length of time and extent that the fair value has been less than the cost of the security. We estimate OTTI losses on a security primarily through:

- An evaluation of the present value of estimated cash flows from the security using the current yield to accrete beneficial interest and including assumptions in the prepayment rate, default rate, delinquencies, loss severity and percentage of nonperforming assets;
- An evaluation of the estimated payback period to recover principal;
- An analysis of the credit support available in the underlying security to absorb losses; and
- A review of the financial condition and near term prospects of the issuer.

During the quarter ended March 31, 2011, we took a net $\$ 214,000$ OTTI charge against our private label mortgage-backed securities deemed to be impaired, compared to $\$ 326,000$ of OTTI charges during the same period last year. These impaired private label mortgage-backed securities are classified as substandard assets with all the interest received since the date of impairment being applied against their principal balances.

Securities with OTTI credit losses recognized in noninterest income and associated OTTI non-credit losses recognized in accumulated other comprehensive loss during the periods indicated were as follows:

Three Months Ended<br>March 31, 2011

Three Months Ended
March 31, 2010


The largest OTTI credit loss for any single debt security was $\$ 48,000$ for the three months ended March 31, 2011 and $\$ 115,000$ for the same period in the prior year.

## Nonperforming Assets

Nonperforming assets consist of loans on which we have ceased accruing interest (nonaccrual loans), restructured loans and real estate acquired in settlement of loans (OREO). It is our general policy to account for a loan as nonaccrual when the loan becomes 90 days delinquent or when collection of interest appears doubtful.

At March 31, 2011, nonperforming assets totaled $\$ 31.2$ million or $3.26 \%$ of total assets, up from $\$ 10.5$ million or $1.36 \%$ of total assets at March 31, 2010 and $\$ 3.3$ million or $0.40 \%$ of total assets at December 31, 2010. The increase during the first quarter of 2011 was primarily associated with the Canyon National Acquisition as nonperforming loans increased $\$ 17.4$ million to $\$ 20.7$ million, while acquired OREO properties equaled our current quarter ending balance of $\$ 10.5$ million. During the current quarter, all OREO properties that we held prior to the acquisition were sold.

The following table sets forth our composition of nonperforming assets at the dates indicated:

| March 31, | December 31, | March 31, |
| :---: | :---: | :---: |
| 2011 | 2010 | 2010 |
|  | (dollars in thousands) |  |

Nonperforming assets

| Real estate: | $\$$ | 2,030 | $\$$ | - |
| :--- | :--- | :--- | :--- | :--- |
| Multi-family | 753 | - | $\$ 0$ |  |
| Commercial non-owner occupied | 2,848 | 27 | - |  |
| One-to-four family | 161 | - | 74 |  |
| Construction | 3,175 | - | - |  |
| Land |  |  |  |  |
| Business loans: | 7,359 | 2,225 | 972 |  |
| Commercial owner occupied | 3,415 | 54 | 438 |  |
| Commercial and industrial | 891 | 971 | 783 |  |
| SBA (1) |  |  |  |  |


| Other loans |  | 18 |  |  | - |  |  | - |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total nonaccrual loans |  | 20,650 |  |  | 3,277 |  |  | 4,299 |  |
| Other real estate owned: |  |  |  |  |  |  |  |  |  |
| Commercial non-owner occupied |  | 4,725 |  |  | - |  |  | 2,353 |  |
| One-to-four family |  | 604 |  |  | 34 |  |  | - |  |
| Land |  | 5,180 |  |  | - |  |  | 2,138 |  |
| Multi-family |  | - |  |  | - |  |  | 1,678 |  |
| Total other real estate owned |  | 10,509 |  |  | 34 |  |  | 6,169 |  |
| Total nonperforming assets, net | \$ | 31,159 |  | \$ | 3,311 |  | \$ | 10,468 |  |
| Allowance for loan losses | \$ | 8,879 |  | \$ | 8,879 |  | \$ | 9,169 |  |
| Allowance for loan losses as a percent of total nonperforming loans, gross |  | 43.00 | \% |  | 270.95 | \% |  | 213.28 | \% |
| Nonperforming loans as a percent of gross loans receivable |  | 2.94 | \% |  | 0.58 | \% |  | 0.79 | \% |
| Nonperforming assets as a percent of total assets |  | 3.26 | \% |  | 0.40 | \% |  | 1.36 | \% |

(1) The SBA totals include the guaranteed amount, which was $\$ 238,000$ as of March 31, 2011, $\$ 245,000$ as of December 31, 2010, and $\$ 588,000$ as of March 31, 2010.

## Liabilities and Stockholders' Equity

Total liabilities were $\$ 876.8$ million at March 31, 2011, compared to $\$ 693.5$ million at March 31, 2010 and $\$ 748.2$ million at December 31, 2010. The increase during 2011 was due to an increase in total deposits of $\$ 173.5$ million, partially offset by a decrease in FHLB advances and other borrowings of $\$ 40.0$ million and a decrease in accrued expenses and other liabilities of $\$ 4.9$ million.

Deposits. Deposits totaled $\$ 832.8$ million at March 31, 2011, up $\$ 219.9$ million or $35.9 \%$ from March 31, 2010 and $\$ 173.5$ million or $26.3 \%$ from December 31, 2010. The increase in deposits over the first quarter of 2011 was primarily due to deposits acquired from Canyon National of $\$ 204.7$ million, partially offset by a decrease in non-acquisition deposits of $\$ 25.3$ million, essentially all in certificates of deposit. In the first quarter of 2011, we had growth in interest-bearing transaction accounts of $\$ 84.7$ million, in noninterest-bearing accounts of $\$ 71.0$ million, in wholesale certificates of deposit of $\$ 11.9$ million and in retail certificates of deposit of $\$ 6.0$ million. At March 31, 2011, the Company had no brokered deposits. As result of the Canyon National Acquisition and reduction in non-acquisition certificates of deposit, the total cost of deposits at March 31, 2011 decreased to $1.07 \%$, from $1.64 \%$ at March 31, 2010 and from $1.40 \%$ at December 31, 2010. At March 31, 2011, our gross loan to deposit ratio was $84.1 \%$, down from $89.3 \%$ at March 31, 2010 and $85.6 \%$ at December 31, 2010.

The following table sets forth the distribution of the Company's deposit accounts at the dates indicated and the weighted average interest rates on each category of deposits presented:

| March 31, 2011 |  |  |
| :---: | :---: | :---: |
| \% of | Weighted |  |
| Total | Average |  |
| Balance | Deposits | Rate |

December 31, 2010
\% of Weighted
Total Average
Balance Deposits Rate (dollars in thousands)

Transaction accounts:

$$
\begin{array}{lllllllllll}
\$ 118,241 & 14.2 & \% & 0.00 & \% & \$ 47,229 & 7.2 & \% & 0.00 & \% & \$ 38,084
\end{array} 6.2 \quad \% \quad 0.00 \%
$$

| Non-interest bearing checking |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest bearing checking | 47,689 | 5.7 | \% | 0.29 \% | 21,137 | 3.2 | \% | 0.14 \% | 21,067 | 3.4 | \% | 0.34 \% |
| Money market | 125,547 | 15.1 | \% | 0.66 \% | 113,333 | 17.2 | \% | 0.97 \% | 89,927 | 14.7 | \% | 0.95 \% |
| Regular passbook | 114,458 | 13.7 | \% | 0.54 \% | 68,559 | 10.3 | \% | 0.96 \% | 63,650 | 10.3 | \% | 1.11 \% |
| Total transaction accounts | 405,935 | 48.7 | \% | 0.39 \% | 250,258 | 38.0 | \% | 0.72 \% | 212,728 | 34.7 | \% | 0.77 \% |
| Certificates of deposit accounts: |  |  |  |  |  |  |  |  |  |  |  |  |
| Less than |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.00\% | 74,646 | 9.0 | \% | 0.54 \% | 46,528 | 7.1 | \% | 0.46 \% | 47,655 | 7.8 | \% | 0.53 \% |
| 1.00-1.99 | 192,830 | 23.2 | \% | 1.56\% | 172,974 | 26.2 | \% | 1.61\% | 67,956 | 11.1 | \% | 1.69 \% |
| 2.00-2.99 | 150,447 | 18.1 | \% | 2.33\% | 186,173 | 28.2 | \% | 2.31 \% | 280,833 | 45.8 | \% | 2.43 \% |
| 3.00-3.99 | 1,897 | 0.2 | \% | 3.48 \% | 984 | 0.1 | \% | 3.24 \% | 731 | 0.1 | \% | 3.47 \% |
| 4.00-4.99 | 3,202 | 0.4 | \% | 4.38 \% | 1,097 | 0.2 | \% | 4.41 \% | 1,679 | 0.3 | \% | 4.44 \% |
| 5.00 and greater | 3,829 | 0.5 | \% | 5.21 \% | 1,226 | 0.2 | \% | 5.30 \% | 1,319 | 0.2 | \% | 5.34 \% |
| Total certificates of deposit |  |  |  |  |  |  |  |  |  |  |  |  |
| accounts | 426,851 | 51.3 |  | 1.71\% | 408,982 | 62.0 | \% | 1.82\% | 400,173 | 65.3 | \% | 2.10 \% |
| Total deposits | \$ 832,786 | 100.0 |  | 1.07 \% | \$ 659,240 | 100.0 |  | 1.40 \% | \$ 612,901 | 100.0 |  | 1.64 \% |

Borrowings. At March 31, 2011, total borrowings amounted to $\$ 38.8$ million, down $\$ 38.0$ million or $49.5 \%$ from March 31, 2010 and $\$ 40.0$ million or $50.8 \%$ from December 31, 2010. During the first quarter of 2011 and as a result of the liquidity we received from the Canyon National Acquisition, we paid off $\$ 40.0$ million in fixed rate FHLB term advances. Total borrowings at March 31, 2011 represented $4.1 \%$ of total assets and had a weighted average cost of $3.04 \%$, compared with $10.01 \%$ of total assets at a weighted average cost of $3.96 \%$ at March 31,2010 and $9.53 \%$ of total assets and at a weighted average cost of $1.62 \%$ at December 31, 2010. At March 31, 2011, total borrowings were comprised of the following:

- Three inverse putable reverse repurchase agreements totaling $\$ 28.5$ million at a weighted average rate of $3.04 \%$ and secured by approximately $\$ 41.2$ million of GSE mortgage backed securities; and
- Subordinated debentures used to fund the issuance of trust preferred securities in 2004 of $\$ 10.3$ million with a rate of $3.05 \%$.

The following table sets forth certain information regarding the Company's borrowed funds at the dates indicated:


| FHLB advances | $\$-$ | 0.00 | $\%$ | $\$ 40,000$ |  | 0.61 | $\%$ | $\$ 38,000$ | 4.92 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Reverse repurchase |  |  |  |  |  |  |  |  |  |  |
| agreements |  |  |  |  |  |  |  |  |  |  |

Stockholders' Equity. Total stockholders' equity was $\$ 79.7$ million as of March 31, 2011, up from $\$ 74.1$ million at March 31, 2010 and $\$ 78.6$ million at December 31, 2010. The current year increase of $\$ 1.1$ million was primarily due to net income of $\$ 4.8$ million, partially offset by a decrease in additional paid in capital of $\$ 3.6$ million. The reduction in paid in capital during the first quarter was from the repurchase and retirement of two outstanding warrants that were exercisable for an aggregate of 600,000 shares of the Company's common stock. The result of this transaction reduced the total amount of fully diluted shares outstanding by approximately $5.4 \%$, and was accretive to the Company's fully diluted book value per share. At March 31, 2011, the Company's tangible common equity to total assets ratio was $8.11 \%$. Our basic book value per share increased to $\$ 7.90$ at March 31, 2011 from $\$ 7.83$ at December 31, 2010. Our diluted book value per share increased to $\$ 7.64$ at March 31, 2011 from $\$ 7.18$ at December 31, 2010, reflecting an annualized increase of $25.5 \%$.

## CAPITAL RESOURCES AND LIQUIDITY

Our primary sources of funds are deposits, advances from the FHLB and other borrowings, principal and interest payments on loans, and income from investments. While maturities and scheduled amortization of loans are a predictable source of funds, deposit inflows and outflows as well as loan prepayments are greatly influenced by general interest rates, economic conditions, and competition.

Our primary sources of funds generated during the first three months of 2011 were from:

- Proceeds of $\$ 26.4$ million received from the FDIC for the acquisition of certain assets and assumption of certain liabilities of Canyon National;
- Proceeds of \$26.3 million from the sale and principal payments on securities available for sale;
- Proceeds of $\$ 20.3$ million from the sale and principal payments on loans held for investment; and
- A net change in undisbursed loan funds of $\$ 15.3$ million.

We used these funds to:

- Reduce FHLB advances by $\$ 40.0$ million;
- Absorb deposit outflows of $\$ 30.8$ million; and
- Purchase and originate loans held for investment of $\$ 21.5$ million.

Our most liquid assets are unrestricted cash and short-term investments. The levels of these assets are dependent on our operating, lending and investing activities during any given period. Our liquidity position is continuously monitored and adjustments are made to the balance between sources and uses of funds as deemed appropriate. At

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March 31, 2011, cash and cash equivalents totaled $\$ 56.9$ million and the market value of our investment securities available for sale totaled $\$ 140.9$ million. If additional funds are needed, we have additional sources of liquidity that can be accessed, including FHLB advances, Federal Funds lines, the Federal Reserve's lending programs and loan sales. As of March 31, 2011, the maximum amount we could borrow through the FHLB was $\$ 369.9$ million, of which $\$ 271.5$ million was available for borrowing based on collateral pledged of $\$ 488.9$ million in real estate loans and $\$ 12.0$ million of FHLB Stock. At March 31, 2011, we had unsecured lines of credit aggregating to $\$ 48.8$ million, which consisted of $\$ 44.0$ million with other financial institutions from which to draw funds and $\$ 4.8$ million with the Federal Reserve Bank. At March 31, 2011, no funds were drawn against these lines. For the quarter ended March 31, 2011, our average liquidity ratio was $18.93 \%$, down from a ratio of $19.93 \%$ for the same period in 2010.

To the extent that 2011 deposit growth is not sufficient to satisfy our ongoing commitments to fund maturing and withdrawalable deposits, repay maturing borrowings, fund existing and future loans, or make investments, we may access funds through our FHLB borrowing arrangement, unsecured lines of credit or other sources.

The Company has a policy in place that permits the purchase of brokered funds, in an amount not to exceed $5 \%$ of total deposits, as a secondary source for funding. At March 31, 2011, we had no brokered time deposits.

The Company is a corporate entity separate and apart from the Bank that must provide for its own liquidity. The Company's primary sources of liquidity are dividends from the Bank. There are statutory and regulatory provisions that limit the ability of the Bank to pay dividends to the Company. Management believes that such restrictions will not have a material impact on the ability of the Company to meet its ongoing cash obligations.

In February 2010, the boards of directors of the Company and the Bank adopted certain resolutions which require, among other things, that we provide prior written notice to the Federal Reserve Bank before (i) receiving any dividends or other distributions from the Bank, (ii) declaring any dividends or making any payments on trust preferred securities or subordinated debt, (iii) making any capital distributions, (iv) incurring, increasing, refinancing or guaranteeing any debt; (v) issuing any trust preferred securities or (iv) repurchasing, redeeming or acquiring any of our stock.

## Contractual Obligations and Off-Balance Sheet Commitments

Contractual Obligations. The Company enters into contractual obligations in the normal course of business primarily as a source of funds for its asset growth and to meet required capital needs.

The following schedule summarizes maturities and payments due on our obligations and commitments, excluding accrued interest, as of the date indicated:


## Total contractual

 cash obligationsOff-Balance Sheet Commitments. We utilize off-balance sheet commitments in the normal course of business to meet the financing needs of our customers and to reduce our own exposure to fluctuations in interest rates. These financial instruments include commitments to originate real estate, business and other loans held for investment, undisbursed loan funds, lines and letters of credit, and commitments to purchase loans and investment securities for portfolio. The contract or notional amounts of those instruments reflect the extent of involvement we have in particular classes of financial instruments.

Commitments to originate loans held for investment are agreements to lend to a customer as long as there is no violation of any condition established in the commitment. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some commitments expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Undisbursed loan funds and unused lines of credit on home equity and commercial loans include committed funds not disbursed. Letters of credit are conditional commitments we issue to guarantee the performance of a customer to a third party. As of March 31, 2011, we had commitments to extend credit on existing lines and letters of credit of $\$ 69.7$ million, compared to $\$ 8.9$ million at March 31, 2010 and $\$ 34.7$ million at December 31, 2010.

The following table summarizes our contractual commitments with off-balance sheet risk by expiration period at the date indicated:


## Regulatory Capital Compliance

The Company owns all of the capital stock of the Bank. Federal banking regulations define, for each capital category, the levels at which institutions are "well capitalized," "adequately capitalized," or undercapitalized. A "well capitalized" institution has a total risk-based capital ratio of $10.0 \%$ or higher; a Tier I risk-based capital ratio of $6.0 \%$ or higher; and a leverage ratio of $5.0 \%$ or higher. At March 31, 2011, the Bank exceeded the "well capitalized" standards.

The Bank's and the Company's capital amounts and ratios are presented in the following table along with the well capitalized requirement at the dates indicated:

Tier-1 Capital to
Tier-1 Risk-Based
Capital to
Total Capital to

Adjusted Tangible
Assets
Amount Ratio
March 31, 2011
Bank:

| Regulatory capital | $\$ 82,117$ | 9.09 | $\%$ | $\$ 82,117$ | 10.29 | $\%$ | $\$ 90,996$ | 11.40 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adequately capitalized <br> requirement | 36,119 | 4.00 | $\%$ | 31,916 | 4.00 | $\%$ | 63,831 | 8.00 |
| Well capitalized requirement | 45,149 | 5.00 | $\%$ | 47,873 | 6.00 | $\%$ | 79,789 | 10.00 |
| Consolidated regulatory capital | 82,932 | 9.19 | $\%$ | 82,932 | 10.33 | $\%$ | 91,811 | 11.44 |

December 31, 2010
Bank:

| Regulatory capital | $\$ 82,784$ | 10.29 | $\%$ | $\$ 82,784$ | 14.03 | $\%$ | $\$ 90,180$ | 15.28 | $\%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adequately capitalized |  |  |  |  |  |  |  |  |  |
| requirement | 32,183 | 4.00 | $\%$ | 23,608 | 4.00 | $\%$ | 47,216 | 8.00 | $\%$ |
| Well capitalized requirement | 40,229 | 5.00 | $\%$ | 35,415 | 6.00 | $\%$ | 59,020 | 10.00 | $\%$ |
| Consolidated regulatory capital | 83,711 | 10.41 | $\%$ | 83,711 | 14.07 | $\%$ | 91,167 | 15.32 | $\%$ |

March 31, 2010
Bank:

| Regulatory capital | $\$ 78,928$ | 10.01 | $\%$ | $\$ 78,928$ | 13.96 | $\%$ | $\$ 86,009$ | 15.21 |
| :--- | :---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- |$\%$

Item 3. Quantitative and Qualitative Disclosure About Market Risk
Management believes that there have been no material changes in our quantitative and qualitative information about market risk since December 31, 2010. For a complete discussion of our quantitative and qualitative market risk, see "Item 7A. Quantitative and Qualitative Disclosure About Market Risk" in our 2010 Annual Report on Form 10-K.

Item 4. Controls and Procedures
Evaluation of Disclosure Controls and Procedures
As of the end of the period covered by this Quarterly Report on Form 10-Q, an evaluation was carried out by our management, with the participation of our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures were effective as of the end of the period covered by this report.

Changes in Internal Controls
There have not been any changes in our internal control over financial reporting (as such term is defined in Rule 13a-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

We were not involved in any legal proceedings other than those occurring in the ordinary course of business, except for the "James Baker v. Century Financial, et al" which was discussed in "Item 3. Legal Proceedings" in our 2010 Annual Report on Form 10-K. Management believes that none of these legal proceedings, individually or in the aggregate, will have a material adverse impact on our results of operations or financial condition.

Item 1A. Risk Factors
There were no material changes to the risk factors as previously disclosed under Item 1A. of our Annual Report on Form 10-K for the year ended December 31, 2010.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
None
Item 3. Defaults Upon Senior Securities
None
Item 4. Reserved

Item 5. Other Information
None
Item 6. Exhibits

| Exhibit 2 | Purchase and Assumption Agreement -Whole Bank All Deposits, Among <br> Federal Deposit Insurance Corporation, Receiver of Canyon National Bank, <br>  <br> Palm Springs, California, Federal Deposit Insurance Corporation and Pacific |
| :--- | :--- |
|  | Premier Bank, Costa Mesa, California dated as of February 11, 2011. (1) <br> Certification of Chief Executive Officer Pursuant to Rule |
| Exhibit 31.1 | 13a-14(a)/15(d)-14(a) under the Securities Exchange Act of 1934, as |
|  | Amended |
| Certification of Chief Financial Officer Pursuant to Rule |  |
| Exhibit 31.2 | 13a-14(a)/15(d)-14(a) under the Securities Exchange Act of 1934, as |
| Amended |  |
| Certification of Chief Executive Officer and Chief Financial Officer |  |
| Pursuant to 18 U.S.C. Section 1350 as adopted pursuant to section 906 of the |  |
| Exhibit 32 | Sarbanes-Oxley Act of 2002 |

(1) Incorporated by reference from the Company's Form 8-K/A filed with the SEC on February 15, 2011.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## PACIFIC PREMIER BANCORP, INC.,

May 16, 2011
Date

By: /s/ Steven R. Gardner
Steven R. Gardner
President and Chief Executive Officer
(principal executive officer)
May 16, 2011
Date

By: /s/ Kent J. Smith
Kent J. Smith
Senior Vice President and Chief Financial Officer
(principal financial and accounting officer)

Exhibit No. Description of Exhibit
2 Purchase and Assumption Agreement -Whole Bank All Deposits, Among Federal Deposit Insurance Corporation, Receiver of Canyon National Bank, Palm Springs, California, Federal Deposit Insurance Corporation and Pacific Premier Bank, Costa Mesa, California dated as of February 11, 2011. (1) Certification of Chief Executive Officer Pursuant to Rule 13a-14(a)/15(d)-14(a) under the Securities
31.1 Exchange Act of 1934, as Amended Certification of Chief Financial Officer Pursuant to Rule 13a-14(a)/15(d)-14(a) under the Securities
31.2 Exchange Act of 1934, as Amended Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350 32 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
(1) Incorporated by reference from the Company's Form 8-K/A filed with the SEC on February 15, 2011.

