

LOGITECH INTERNATIONAL SA  
Form 10-Q  
February 02, 2010

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q

(Mark One)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934  
For the quarter ended December 31, 2009

or

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934  
For the Transition Period from            to

Commission File Number: 0-29174

LOGITECH INTERNATIONAL S.A.  
(Exact name of registrant as specified in its charter)

Canton of Vaud, Switzerland  
(State or other jurisdiction  
of incorporation or organization)

None  
(I.R.S. Employer  
Identification No.)

Logitech International S.A.  
Apples, Switzerland  
c/o Logitech Inc.  
6505 Kaiser Drive  
Fremont, California 94555  
(Address of principal executive offices and zip code)

(510) 795-8500  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes    No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during

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the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act.

<input type="checkbox"/>	Large accelerated filer	<input type="checkbox"/>	Accelerated filer
<input type="checkbox"/>	Non-accelerated filer (Do not check if a smaller reporting company)	<input type="checkbox"/>	Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No

As of January 22, 2010, there were 175,771,554 shares of the Registrant’s share capital outstanding.

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In this document, unless otherwise indicated, references to the "Company" or "Logitech" are to Logitech International S.A., its consolidated subsidiaries and predecessor entities. Unless otherwise specified, all references to U.S. dollar, dollar or \$ are to the United States dollar, the legal currency of the United States of America. All references to CHF are to the Swiss franc, the legal currency of Switzerland.

Logitech, the Logitech logo, and the Logitech products referred to herein are either the trademarks or the registered trademarks of Logitech. All other trademarks are the property of their respective owners.

PART I – FINANCIAL INFORMATION

ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

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LOGITECH INTERNATIONAL S.A.  
CONSOLIDATED STATEMENTS OF INCOME  
(In thousands, except per share amounts)

	Three months ended December 31, 2009		Nine months ended December 31, 2009	
	2008		2008	
	(Unaudited)			
Net sales	\$617,101	\$627,466	\$1,441,304	\$1,800,884
Cost of goods sold	408,137	439,970	1,002,730	1,211,742
Gross profit	208,964	187,496	438,574	589,142
Operating expenses:				
Marketing and selling	87,322	86,046	215,095	248,066
Research and development	32,931	32,401	96,116	99,011
General and administrative	30,284	26,273	75,204	89,202
Restructuring charges	-	-	1,494	-
Total operating expenses	150,537	144,720	387,909	436,279
Operating income	58,427	42,776	50,665	152,863
Interest income, net	414	2,212	1,645	7,539
Other income, net	3,052	8,101	2,416	7,809
Income before income taxes	61,893	53,089	54,726	168,211
Provision for income taxes	4,807	12,596	14,262	26,101
Net income	\$57,086	\$40,493	\$40,464	\$142,110
Net income per share:				
Basic	\$0.33	\$0.23	\$0.23	\$0.80
Diluted	\$0.32	\$0.22	\$0.22	\$0.77
Shares used to compute net income per share:				
Basic	175,426	178,497	177,829	178,721
Diluted	177,668	181,145	179,866	183,484

The accompanying notes are an integral part of these consolidated financial statements.

LOGITECH INTERNATIONAL S.A.  
CONSOLIDATED BALANCE SHEETS  
(In thousands, except share and per share amounts)

	December 31, 2009 (Unaudited)	March 31, 2009
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 281,052	\$ 492,759
Short-term investments	-	1,637
Accounts receivable	248,625	213,929
Inventories	235,012	233,467
Other current assets	71,803	56,884
Total current assets	836,492	998,676
Property, plant and equipment	92,452	104,132
Goodwill	547,816	242,909
Other intangible assets	102,307	32,109
Other assets	66,798	43,704
Total assets	\$ 1,645,865	\$ 1,421,530
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 316,651	\$ 157,798
Accrued liabilities	192,234	131,496
Total current liabilities	508,885	289,294
Other liabilities	155,811	134,528
Total liabilities	664,696	423,822
Commitments and contingencies		
Shareholders' equity:		
Shares, par value CHF 0.25 - 191,606,620 issued and authorized and 50,000,000 conditionally authorized at December 31, 2009 and March 31, 2009	33,370	33,370
Additional paid-in capital	25,982	45,012
Less shares in treasury, at cost, 15,981,692 at December 31, 2009 and 12,124,078 at March 31, 2009	(387,833 )	(341,454 )
Retained earnings	1,382,125	1,341,661
Accumulated other comprehensive loss	(72,475 )	(80,881 )
Total shareholders' equity	981,169	997,708
Total liabilities and shareholders' equity	\$ 1,645,865	\$ 1,421,530

The accompanying notes are an integral part of these consolidated financial statements.



LOGITECH INTERNATIONAL S.A.  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(In thousands)

	Nine months ended December 31, 20092008 (Unaudited)	
Cash flows from operating activities:		
Net income	\$40,464	\$ 142,110
Non-cash items included in net income:		
Depreciation	41,852	33,850
Amortization of other intangible assets	7,602	5,808
Share-based compensation expense related to options, RSUs and purchase rights	17,249	17,952
Write-down of investments	-	1,764
Excess tax benefits from share-based compensation	(1,708 )	(6,641 )
Loss (gain) on cash surrender value of life insurance policies	(1,216 )	1,440
In-process research and development	-	1,000
Deferred income taxes and other	(23,414 )	(3,495 )
Changes in assets and liabilities:		
Accounts receivable	(22,470 )	(10,916 )
Inventories	19,405	(100,063 )
Other assets	12,314	(7,058 )
Accounts payable	151,042	75,945
Accrued liabilities	58,230	23,273
Net cash provided by operating activities	299,350	174,969
Cash flows from investing activities:		
Purchases of property, plant and equipment	(26,438 )	(38,631 )
Proceeds from cash surrender of life insurance policies	813	-
Acquisitions and investments, net of cash acquired	(388,807 )	(64,430 )
Premiums paid on cash surrender value life insurance policies	-	(427 )
Net cash used in investing activities	(414,432 )	(103,488 )
Cash flows from financing activities:		
Repayment of short and long-term debt	(13,601 )	-
Purchases of treasury shares	(101,267 )	(78,870 )
Proceeds from sale of shares upon exercise of options and purchase rights	15,979	23,496
Excess tax benefits from share-based compensation	1,708	6,641
Net cash used in financing activities	(97,181 )	(48,733 )
Effect of exchange rate changes on cash and cash equivalents		
	556	(24,924 )
Net decrease in cash and cash equivalents	(211,707 )	(2,176 )
Cash and cash equivalents at beginning of period	492,759	482,352
Cash and cash equivalents at end of period	\$281,052	\$ 480,176

The accompanying notes are an integral part of these consolidated financial statements.

LOGITECH INTERNATIONAL S.A.  
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY  
(In thousands)  
(Unaudited)

	Registered shares		Additional	Treasury shares		Retained	Accumulated other comprehensive	Total
	Shares	Amount	paid-in capital	Shares	Amount	earnings	loss	
March 31, 2008	191,606	\$33,370	\$ 49,821	12,431	\$(338,293)	\$ 1,234,629	\$ (19,483 )	\$960,044
Net income	-	-	-	-	-	142,110	-	142,110
Cumulative translation adjustment	-	-	-	-	-	-	(34,987 )	(34,987 )
Minimum pension liability adjustment	-	-	-	-	-	-	261	261
Deferred hedging loss	-	-	-	-	-	-	(191 )	(191 )
Total comprehensive income								107,193
Tax benefit from exercise of stock options	-	-	12,245	-	-	-	-	12,245
Purchase of treasury shares	-	-	-	2,803	(78,870 )	-	-	(78,870 )
Sale of shares upon exercise of options and purchase rights	-	-	(25,042 )	(2,164 )	48,538	-	-	23,496
Share-based compensation expense related to employee stock options and stock purchase rights	-	-	18,052	-	-	-	-	18,052
December 31, 2008	191,606	\$33,370	\$ 55,076	13,070	\$(368,625)	\$ 1,376,739	\$ (54,400 )	\$ 1,042,160
March 31, 2009	191,606	\$33,370	\$ 45,012	12,124	\$(341,454)	\$ 1,341,661	\$ (80,881 )	\$997,708
Net income	-	-	-	-	-	40,464		40,464
Cumulative translation adjustment	-	-	-	-	-	-	7,519	7,519
Minimum pension liability adjustment	-	-	-	-	-	-	347	347

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Net deferred hedging loss	-	-	-	-	-	-	540	540
Total comprehensive loss								48,870
Purchase of treasury shares	-	-	-	5,838	(101,267)	-	-	(101,267 )
Tax benefit from exercise of stock options	-	-	2,576	-	-	-	-	2,576
Sale of shares upon exercise of options and purchase rights	-	-	(38,909 )	(1,981 )	54,888	-	-	15,979
Share-based compensation expense related to employee stock options, RSUs and stock purchase rights	-	-	17,303	-	-	-	-	17,303
December 31, 2009	191,606	\$33,370	\$ 25,982	15,981	\$(387,833)	\$ 1,382,125	\$ (72,475 )	\$981,169

The accompanying notes are an integral part of these consolidated financial statements.

LOGITECH INTERNATIONAL S.A.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

Note 1 — The Company

Logitech is a world leader in personal peripherals for computers and other digital platforms. We develop and market innovative products in PC navigation, Internet communications, digital music, home-entertainment control, gaming and wireless devices. For the PC, our products include mice, trackballs, keyboards, interactive gaming controllers, multimedia speakers, headsets, webcams, 3D control devices and lapdesks. Our Internet communications products include webcams, headsets, video communications services, and digital video security systems for a home or small business. Also, in December 2009 we acquired LifeSize Communications, Inc., which provides scalable high-definition enterprise video conferencing solutions. Our digital music products include speakers, earphones, and custom in-ear monitors. For home entertainment systems, we offer the Harmony line of advanced remote controls and the Squeezebox and Transporter wireless music solutions for the home. For gaming consoles, we offer a range of gaming controllers, including racing wheels, wireless guitar and drum controllers, and microphones, as well as other accessories. We sell our products to a network of distributors and resellers (“retail”) and to original equipment manufacturers (“OEMs”). The large majority of our revenues are derived from sales of our products for use by consumers.

Logitech was founded in Switzerland in 1981, and Logitech International S.A. has been the parent holding company of Logitech since 1988. Logitech International S.A. is a Swiss holding company with its registered office in Apples, Switzerland, which conducts its business through subsidiaries in the Americas, Europe, Middle East, Africa (“EMEA”) and Asia Pacific. Shares of Logitech International S.A. are listed on both the Nasdaq Global Select Market, under the trading symbol LOGI, and the SIX Swiss Exchange, under the trading symbol LOGN.

Note 2 — Summary of Significant Accounting Policies

Basis of Presentation

The consolidated financial statements include the accounts of Logitech and its subsidiaries. All intercompany balances and transactions have been eliminated. The consolidated financial statements are presented in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”) for interim financial information and therefore do not include all the information required by U.S. GAAP for complete financial statements. They should be read in conjunction with the Company’s audited consolidated financial statements for the fiscal year ended March 31, 2009 included in its Annual Report on Form 10-K.

Net income for the nine months ended December 31, 2009 includes \$2.2 million in pretax charges related to restructuring accruals, bonus accruals, and revenue related adjustments from fiscal year 2009. We reviewed the accounting errors utilizing SEC Staff Accounting Bulletin No. 99, Materiality and SEC Staff Accounting Bulletin No. 108, Effects of Prior Year Misstatements on Current Year Financial Statements, and determined the impact of errors to be immaterial to the current and prior quarterly and annual periods.

Certain prior year financial statement amounts have been reclassified to conform to the current year presentation with no impact on previously reported net income.

Subsequent events were evaluated through the time of filing this Form 10-Q with the SEC on February 2, 2010 and are disclosed as applicable in the notes to the consolidated financial statements.

In the opinion of management, these financial statements include all adjustments, consisting of normal recurring adjustments, necessary for a fair statement of the results for the periods presented. Operating results for the three and nine months ended December 31, 2009 are not necessarily indicative of the results that may be expected for the year ending March 31, 2010 or any future periods.

#### Fiscal Year

The Company's fiscal year ends on March 31. Interim quarters are thirteen-week periods, each ending on a Friday. For purposes of presentation, the Company has indicated its quarterly periods as ending on the month end.

#### Changes in Significant Accounting Policies

There have been no substantial changes in our significant accounting policies during the three and nine months ended December 31, 2009 compared with the significant accounting policies described in our Annual Report on Form 10-K for the fiscal year ended March 31, 2009.

#### Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make judgments, estimates and assumptions that affect reported amounts of assets, liabilities, net sales and expenses, and the disclosure of contingent assets and liabilities. Although these estimates are based on management's best knowledge of current events and actions that may impact the Company in the future, actual results could differ from those estimates.

#### Recent Accounting Pronouncements

In October 2009, the Financial Accounting Standards Board ("FASB") published FASB Accounting Standards Update ("ASU") 2009-14, Certain Revenue Arrangements That Include Software Elements, to provide guidance for revenue arrangements that include both tangible products and software elements. Under this guidance, tangible products containing software components and non-software components that function together to deliver the product's essential functionality are excluded from the software revenue guidance in Accounting Standards Codification ("ASC") Subtopic 985-605, Software-Revenue Recognition. In addition, hardware components of a tangible product containing software components are always excluded from the software revenue guidance. ASU 2009-14 is effective for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010, with early adoption permitted. We are currently evaluating the appropriate timing for the adoption of ASU 2009-14 and its potential impact on the Company's consolidated financial statements.

In October 2009, the FASB published ASU 2009-13, Multiple Deliverable Revenue Arrangements, which addresses the accounting for multiple-deliverable arrangements to enable vendors to account for products or services separately rather than as a combined unit. This guidance amends the criteria in Subtopic 605-25, Revenue Recognition--Multiple-Element Arrangements, to establish a selling price hierarchy for determining the selling price of a deliverable, based on vendor specific objective evidence, acceptable third party evidence, or estimates. This guidance also eliminates the residual method of allocation and requires that arrangement consideration be allocated at the inception of the arrangement to all deliverables using the relative selling price method. In addition, the disclosures required for multiple-deliverable revenue arrangements are expanded. ASU 2009-13 is effective for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010, with early adoption permitted. We are currently evaluating the appropriate timing for the adoption of ASU 2009-13 and its potential impact on the Company's consolidated financial statements and disclosures.



## Note 3 — Net Income per Share

The computations of basic and diluted net income per share for the Company were as follows (in thousands except per share amounts):

	Three months ended December 31,		Nine months ended December 31,	
	2009	2008	2009	2008
Net income	\$ 57,086	\$ 40,493	\$ 40,464	\$ 142,110
Weighted average shares - basic	175,426	178,497	177,829	178,721
Effect of potentially dilutive stock options and stock purchase rights	2,242	2,648	2,037	4,763
Weighted average shares - diluted	177,668	181,145	179,866	183,484
Net income per share - basic	\$ 0.33	\$ 0.23	\$ 0.23	\$ 0.80
Net income per share - diluted	\$ 0.32	\$ 0.22	\$ 0.22	\$ 0.77

Basic and diluted weighted average shares outstanding for the three and nine months ended December 31, 2009, as reported in the Company's earnings release included in its current report on Form 8-K filed on January 21, 2009, were adjusted subsequent to the filing. The adjustment increased the basic net income per share for the three months ended December 31, 2009 from \$0.32 per share as previously reported to \$0.33 per share. The adjustment did not impact the basic net income per share for the nine months ended December 31, 2009 and diluted net income per share for the three and nine months ended December 31, 2009.

Share equivalents attributable to outstanding stock options and restricted stock units ("RSUs") of 12,677,929 and 11,941,055 for the three months ended December 31, 2009 and 2008 and 13,277,283 and 8,711,837 for the nine months ended December 31, 2009 and 2008 were excluded from the calculation of diluted net income per share because the combined exercise price, average unamortized fair value and assumed tax benefits upon exercise of these options and RSUs were greater than the average market price of the Company's shares, and therefore their inclusion would have been anti-dilutive.

Employee equity share options, non-vested shares and similar equity instruments granted by the Company are treated as potential shares in computing diluted net income per share. Diluted shares outstanding include the dilutive effect of in-the-money options which is calculated based on the average share price for each fiscal period using the treasury stock method. Under the treasury stock method, the amount that the employee must pay for exercising stock options, the amount of compensation cost for future service that the Company has not yet recognized, and the amount of tax impact that would be recorded in additional paid-in capital when the award becomes deductible are assumed to be used to repurchase shares.

## Note 4 — Fair Value Measurements

The Company considers fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. The Company utilizes the following three-level fair value hierarchy to establish the priorities of the inputs used to measure fair value:



- Level 1 – Quoted prices in active markets for identical assets or liabilities.
- Level 2 – Observable inputs other than quoted market prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
- Level 3 – Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. This includes certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.

The following table presents the Company's financial assets and liabilities that were accounted for at fair value as of December 31, 2009, classified by the level within the fair value hierarchy (in thousands):

	Level 1	Level 2	Level 3
Cash and cash equivalents	\$281,052	\$-	\$-
Investment securities	-	-	1,637
Foreign exchange derivative assets	2,168	-	-
Total assets at fair value	\$283,220	\$-	\$1,637
Foreign exchange derivative liabilities	\$453	\$-	\$-
Total liabilities at fair value	\$453	\$-	\$-

The following table presents the Company's financial assets and liabilities that were accounted for at fair value as of March 31, 2009, classified by the level within the fair value hierarchy (in thousands):

	Level 1	Level 2	Level 3
Cash and cash equivalents	\$492,759	\$-	\$-
Investment securities	-	-	1,637
Foreign exchange derivative assets	208	-	-
Total assets at fair value	\$492,967	\$-	\$1,637
Foreign exchange derivative liabilities	\$1,849	\$-	\$-
Total liabilities at fair value	\$1,849	\$-	\$-

Notes 5 and 15 describe the inputs and valuation techniques used to determine fair value.

## Note 5 — Cash and Cash Equivalents and Investment Securities

Cash and cash equivalents consist of bank demand deposits and time deposits. The time deposits have terms of less than 30 days. Cash and cash equivalents are carried at cost, which is equivalent to fair value.

The Company's investment securities portfolio as of December 31, 2009 and March 31, 2009 consisted of auction rate securities collateralized by residential and commercial mortgages. The investment securities are classified as available-for-sale and are reported at estimated fair value. Auction rate securities generally have maturity dates greater than 10 years, with interest rates that typically reset through an auction every 28 days. All our investment securities as of December 31, 2009 have maturity dates in excess of 10 years. Since August 2007, auctions for these investments have failed. Consequently, the investments are not currently liquid and the Company will not be able to realize the proceeds, if any, from these investments until a future auction of these investments is successful or a buyer is found outside of the auction process. Management has determined that sale or realization of proceeds from the sale of these investment securities is not expected within the Company's normal operating cycle of one year, and hence the investment securities were reclassified to non-current assets as of April 1, 2009.

The fair value of our auction rate securities is determined by estimating the values of the underlying collateral using published mortgage indices or interest rate spreads for comparably-rated collateral and applying discounted cash flow or option pricing methods to the estimated collateral value. The mortgage indices and spreads are adjusted for factors such as the issuance date of the auction rate security and the rating of the underlying assets. In addition, inputs to the valuation methods include factors such as the timing and amount of cash flow streams, the default risk underlying the collateral, discount rates, and overall capital market liquidity. Such adjustments indicate the inputs fall within Level 3 of the fair value hierarchy.

The following table presents the change in fair value of the Company's investment securities during the nine months ended December 31, 2009:

Balance as of March 31, 2009	\$1,637
Unrealized loss	-
Balance as of June 30, 2009	1,637
Unrealized loss	-
Balance as of September 30, 2009	1,637
Unrealized loss	-
Balance as of December 31, 2009	\$1,637

The par value of our investment securities portfolio at December 31, 2009 and March 31, 2009 was \$47.5 million.

## Note 6 — Acquisitions

## LifeSize

On December 11, 2009, pursuant to a merger agreement signed November 10, 2009, Logitech acquired LifeSize Communications, Inc. (“LifeSize”), an Austin, Texas based privately-held company specializing in high definition video communication solutions. Logitech expects the acquisition to drive growth in video communication for the enterprise and small-to-medium business markets by leveraging the two companies’ technology expertise, including camera design, firewall traversal, video compression and bandwidth management.

The total consideration paid to acquire LifeSize was \$382.8 million, not including cash acquired of \$3.7 million. Logitech paid \$382.3 million in cash to the holders of all outstanding shares of LifeSize capital stock, all vested options issued by LifeSize, and all outstanding warrants to purchase LifeSize stock. As part of the acquisition, Logitech assumed all outstanding unvested LifeSize stock options and unvested restricted stock held by continuing LifeSize employees at December 11, 2009. The assumed options are exercisable for a total of approximately 1.0 million Logitech shares and the assumed restricted stock was exchanged for 0.1 million Logitech shares. The stock options and restricted stock continue to have the same terms and conditions as under LifeSize’s option plan. The fair value attributable to precombination employee services for the stock options assumed, which is part of the consideration paid to acquire LifeSize, was \$0.5 million. The weighted average fair value of \$12.07 per share for the stock options assumed was determined using a Black-Scholes-Merton option-pricing valuation model with the following weighted-average assumptions: expected term of 2.0 years, expected volatility of 57%, and risk-free interest rate of 0.7%.

The total cash consideration paid of \$382.3 million included \$37.0 million deposited into an escrow account as security for indemnification claims under the merger agreement and \$0.5 million deposited in a stockholder representative expense fund. The escrow fund will be disbursed by the escrow trustee to the former holders of LifeSize capital stock, vested options and warrants with 50% disbursed in December 2010 and the remaining fifty percent in June 2011, subject in each case to indemnification claims.

In connection with the merger, Logitech also agreed to establish a cash and stock option retention and incentive plan for certain LifeSize employees, linked to the achievement of LifeSize performance targets. The duration of the plan’s performance period is two years, from January 1, 2010 to December 31, 2011. The total available cash incentive is \$9.0 million over the two year performance period. In December 2009, options to purchase 850,000 shares of Logitech stock were issued in connection with the retention and incentive plan.

The acquisition has been accounted for using the purchase method of accounting. Accordingly, the total consideration was allocated to the tangible and intangible assets acquired and liabilities assumed based on their estimated fair values as of the acquisition date. Fair values were determined by Logitech management based on information available at the date of acquisition. The results of operations of LifeSize were included in Logitech’s consolidated financial statements from the date of acquisition, and were not material to the Company’s reported results.

The preliminary allocation of total consideration to the assets acquired and liabilities assumed based on the estimated fair value of LifeSize was as follows (in thousands):

December 11, 2009	Estimated Life
----------------------	-------------------

Tangible assets acquired	\$33,635	
Deferred tax asset, net	13,460	
Intangible assets acquired		
Existing technology	30,000	4 years
Patents and core technology	4,500	3 years
Trademark/trade name	7,600	5 years
Customer relationships and other	31,500	5 years
Goodwill	302,670	-
	423,365	
Liabilities assumed	(27,047	)
Debt assumed	(13,504	)
Total consideration	\$382,814	

The deferred tax asset primarily relates to the tax benefit of a net operating loss carryforward, net of the deferred tax liability related to intangible assets. The existing technology of LifeSize relates to the platform technology used in LifeSize's high-definition video conferencing systems. The value of the technology was determined based on the present value of estimated expected cash flows attributable to the technology, assuming the highest and best use by a market participant. The patents and core technology represent awarded patents, filed patent applications and core architectures, trade secrets or processes used in LifeSize's current and planned future products. Trademark/trade name relates to the LifeSize brand names. The value of the patents, core technology and trademark/trade name was estimated by capitalizing the estimated profits saved as a result of acquiring or licensing the asset. Customer relationships and other relates to the ability to sell existing, in-process, and future versions of the technology and services to LifeSize's existing customer base, valued based on projected discounted cash flows generated from customers in place. The intangible assets acquired are amortized on a straight-line basis over their estimated useful lives. The goodwill associated with the acquisition is primarily attributable to the opportunities and economies of scale from combining the operations and technologies of Logitech and LifeSize. This goodwill is not subject to amortization and is not expected to be deductible for income tax purposes. The debt that Logitech assumed as part of the acquisition was repaid in full on December 18, 2009.

#### TV Compass

On November 27, 2009, Logitech acquired certain assets from TV Compass, Inc. ("TV Compass"), a Chicago-based company providing video software and services for the Web and mobile devices. The acquisition has been treated as an acquisition of a business and has been accounted for using the purchase method of accounting. The total consideration paid of \$10.0 million was allocated based on estimated fair values to \$4.2 million of identifiable intangible assets, with the balance allocated to goodwill. Fair values were determined by Company management based on information available at the date of acquisition. The intangible assets acquired are amortized on a straight-line basis over their estimated useful lives of 6 years. The goodwill results from expected incremental revenue from the use of the acquired technology in enhancing our products. The goodwill is not subject to amortization and is not expected to be deductible for income tax purposes.

## Unaudited pro forma financial information

The unaudited pro forma financial information in the table below summarizes the combined results of operations of Logitech and LifeSize during the three and nine months ended December 31, 2009 as though the acquisition took place as of the beginning of fiscal years 2010 and 2009. The pro forma financial information also includes certain adjustments such as amortization expense from acquired intangible assets, share-based compensation expense related to unvested stock options assumed, depreciation adjustments from alignment of the companies' policies related to property, plant and equipment, interest expense related to debt assumed, expense related to retention bonuses, pre-acquisition transaction costs, and the income tax impact of the pro forma adjustments. The pro forma financial information presented below (in thousands) is for informational purposes only and is not indicative of the results of operations that would have been achieved if the acquisition had taken place at the beginning of the periods presented.

	Three months ended December 31,		Nine months ended December 31,	
	2009	2008	2009	2008
	(Unaudited)			
Net sales	\$ 630,505	\$ 647,808	\$ 1,497,189	\$ 1,854,641
Net income	\$ 45,694	\$ 38,856	\$ 19,912	\$ 124,768
Net income per share - basic	\$ 0.26	\$ 0.22	\$ 0.11	\$ 0.70
Net income per share - diluted	\$ 0.26	\$ 0.21	\$ 0.11	\$ 0.68

## Note 7 — Balance Sheet Components

The following provides the components of certain balance sheet amounts (in thousands):

	December 31, 2009	March 31, 2009
Accounts receivable:		
Accounts receivable	\$413,416	\$339,903
Allowance for doubtful accounts	(6,688 )	(6,705 )
Allowance for returns	(17,908 )	(25,470 )
Cooperative marketing arrangements	(32,038 )	(33,892 )
Customer incentive programs	(96,772 )	(47,559 )
Price protection	(11,385 )	(12,348 )
	\$248,625	\$213,929
Inventories:		
Raw materials	\$36,801	\$30,959
Work-in-process	74	19
Finished goods	198,137	202,489
	\$235,012	\$233,467
Other current assets:		
Tax and VAT refund receivables	\$24,306	\$17,275
Deferred taxes	33,076	25,546
Prepaid expenses and other	14,421	14,063
	\$71,803	\$56,884
Property, plant and equipment:		
Plant and buildings	\$58,969	\$56,211
Equipment	114,541	108,779
Computer equipment	59,475	49,532
Computer software	70,805	60,259
	303,790	274,781
Less: accumulated depreciation	(221,545 )	(188,371 )
	82,245	86,410
Construction-in-progress	7,082	14,708
Land	3,125	3,014
	\$92,452	\$104,132
Other assets:		
Deferred taxes	\$43,906	\$27,718
Cash surrender value of life insurance contracts	11,090	10,685
Investment securities	1,637	-
Deposits and other	10,165	5,301
	\$66,798	\$43,704
Accrued liabilities:		
Accrued marketing expenses	\$33,521	\$21,984
Accrued personnel expenses	53,050	34,373
Income taxes payable - current	5,950	6,828
Accrued freight and duty	19,064	9,048

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Accrued restructuring	210	3,794
Other accrued liabilities	80,439	55,469
	\$192,234	\$131,496
Long-term liabilities:		
Income taxes payable - non-current	\$116,064	\$101,463
Obligation for management deferred compensation	10,504	10,499
Defined benefit pension plan liability	20,375	19,822
Other long-term liabilities	8,868	2,744
	\$155,811	\$134,528

The following table presents the changes in the allowance for doubtful accounts during the nine months ended December 31, 2009 and 2008 (in thousands):

	December 31,	
	2009	2008
Balance as of March 31	\$6,705	\$2,497
Bad debt expense	(1,194 )	821
Write-offs net of recoveries	446	(161 )
Balance as of June 30	\$5,957	\$3,157
Bad debt expense	599	20
Write-offs net of recoveries	(158 )	(369 )
Balance as of September 30	\$6,398	\$2,808
Bad debt expense	505	643
Write-offs, net of recoveries	(215 )	(265 )
Balance as of December 31	\$6,688	\$3,186

## Note 8 — Goodwill and Other Intangible Assets

The following table summarizes the activity in the Company's goodwill account during the nine months ended December 31, 2009 (in thousands):

Balance as of March 31, 2009	\$242,909
Additions	308,669
Adjustment	(3,762 )
Balance as of December 31, 2009	\$547,816

Additions to goodwill primarily related to our acquisitions of LifeSize and TV Compass. Logitech will maintain discrete financial information for LifeSize and accordingly, the acquired goodwill related to the LifeSize acquisition will be evaluated for impairment separately. TV Compass's business will be fully integrated into the Company's existing operations, and discrete financial information for TV Compass will not be maintained. Accordingly, the acquired goodwill related to TV Compass will be evaluated for impairment at the total enterprise level. The Company performs its annual goodwill impairment test during its fiscal fourth quarter. The adjustment to goodwill represents an adjustment of the deferred tax asset recognized in connection with the acquisition of SightSpeed, Inc.

The Company's acquired other intangible assets subject to amortization were as follows (in thousands):

	December 31, 2009			March 31, 2009		
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Trademark/tradename	\$32,062	\$ (19,718 )	\$12,344	\$24,398	\$ (18,559 )	\$5,839
Technology	87,968	(32,070 )	55,898	49,268	(26,598 )	22,670
Customer contracts	38,518	(4,453 )	34,065	7,018	(3,418 )	3,600
	\$158,548	\$ (56,241 )	\$102,307	\$80,684	\$ (48,575 )	\$32,109

During the nine months ended December 31, 2009, changes in the gross carrying value of other intangible assets related to our acquisitions of LifeSize and TV Compass.

For the three months ended December 31, 2009 and 2008, amortization expense for other intangibles was \$3.0 million and \$2.3 million. For the nine months ended December 31, 2009 and 2008, amortization expense for other intangible assets was \$7.6 million and \$5.8 million. The Company expects that amortization expense for the three-month period ending March 31, 2010 will be \$5.8 million, and annual amortization expense for fiscal years 2011, 2012, 2013 and 2014 will be \$26.9 million, \$24.7 million, \$21.7 million and \$15.8 million; and \$7.4 million thereafter.

## Note 9 — Financing Arrangements

The Company had several uncommitted, unsecured bank lines of credit aggregating \$148.6 million at December 31, 2009. There are no financial covenants under these lines of credit with which the Company must comply. At December 31, 2009, the Company had no outstanding borrowings under these lines of credit.

## Note 10 — Shareholders' Equity

## Share Repurchases



During the three and nine months ended December 31, 2009 and 2008, the Company had the following approved share buyback program in place (in thousands):

Date of Announcement	Approved Buyback Amount	Expiration Date	Completion Date	Amount Remaining
June 2007	\$250,000	June 2010	-	\$24,985

In September 2008, the Company's Board of Directors approved a share buyback program which authorizes the Company to invest up to \$250 million to purchase its own shares. The September 2008 program is subject to the approval of the Swiss Takeover Board and the completion of the current share buyback program of \$250 million.

During the three and nine months ended December 31, 2009 and 2008, the Company repurchased shares under its share buyback program as follows (in thousands):

Date of Announcement	Three months ended December 31, (1)				Nine months ended December 31, (1)			
	2009		2008		2009		2008	
	Shares	Amount	Shares	Amount	Shares	Amount	Shares	Amount
June 2007	-	\$-	200	\$2,853	5,838	\$101,267	2,803	\$78,870

(1) Represents the amount in U.S. dollars, calculated based on exchange rates on the repurchase dates.

## Note 11 — Comprehensive Income

Comprehensive income is defined as the total change in shareholders' equity during the period other than from transactions with shareholders. Comprehensive income consists of net income and other comprehensive income, a component of shareholders' equity.

Comprehensive income for the three and nine months ended December 31, 2009 and 2008 was as follows (in thousands):

	Three months ended December 31		Nine months ended December 31	
	2009	2008	2009	2008
Net income	\$57,086	\$40,493	\$40,464	\$142,110
Other comprehensive income (loss), net of tax:				
Cumulative translation adjustment	(4,527 )	(21,216 )	7,519	(34,987 )
Minimum pension liability adjustment	317	113	347	261
Reversal of unrealized gain on investment	-	(457 )	-	-
Net deferred hedging gains (losses)	4,803	(191 )	540	(191 )
Comprehensive income	\$57,679	\$18,742	\$48,870	\$107,193

The components of accumulated other comprehensive loss were as follows (in thousands):

	December 31, 2009	March 31, 2009
Cumulative translation adjustment	\$(58,880 )	\$(66,399 )
Pension liability adjustments, net of tax of \$990 and \$990	(14,775 )	(15,122 )
Unrealized gain on investment	424	424
Net deferred hedging gains	756	216
	\$(72,475 )	\$(80,881 )

## Note 12 — Restructuring

In January 2009, Logitech initiated a restructuring plan ("2009 Restructuring Plan") in order to reduce operating expenses and improve financial results in response to deteriorating global economic conditions. We completed a majority of the restructuring activity during the fourth quarter of fiscal year 2009. Restructuring activities primarily consisted of a reduction in salaried workforce, abandonment of projects, and facilities closures. All charges related to the 2009 Restructuring Plan are presented as restructuring charges in our consolidated statements of income.

The following table summarizes restructuring related activities during the nine months ended December 31, 2009 (in thousands):

Total	Termination Benefits	Contract Termination Costs	Other
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Balance at March 31, 2009	\$3,794	\$3,779	\$ 15	\$-
Charges	1,449	1,366	83	-
Cash payments	(4,245 )	(4,220 )	(25 )	-
Other	(8 )	(4 )	(4 )	-
Foreign exchange	91	91	-	-
Balance at June 30, 2009	\$1,081	\$1,012	\$ 69	\$-
Charges	45	(22 )	9	58
Cash payments	(718 )	(698 )	(20 )	-
Other	(4 )	63	-	(67 )
Foreign exchange	19	19	-	-
Balance at September 30, 2009	\$423	\$374	\$ 58	\$(9 )
Charges	-	-	-	-
Cash payments	(200 )	(180 )	(20 )	-
Other	(6 )	(6 )	-	-
Foreign exchange	(7 )	(4 )	-	(3 )
Balance at December 31, 2009	\$210	\$184	\$ 38	\$(12 )

Termination benefits incurred pursuant to the 2009 Restructuring Plan are calculated based on regional benefit practices and local statutory requirements. Contract termination costs relate to exit costs associated with the closure of existing facilities.

The Company recorded a total of \$22.0 million in restructuring charges in the period from January 1, 2009 to December 31, 2009, which included \$17.8 million for termination benefits, \$0.5 million for asset impairments, \$0.3 million for contract termination costs and \$3.4 million for other charges, primarily consisting of pension curtailment and settlement costs. In addition, we expect to record approximately \$0.5 million in contract termination costs during the remainder of fiscal year 2010. We expect to complete the restructuring in fiscal year 2010.

## Note 13 — Employee Benefit Plans

## Employee Share Purchase Plans and Stock Option Plans

As of December 31, 2009, the Company offers the 2006 Employee Share Purchase Plan (Non-U.S.) (“2006 ESPP”), the 1996 Employee Share Purchase Plan (U.S.) (“1996 ESPP”), and the 2006 Stock Incentive Plan. Share-based awards granted to employees and directors include stock options, RSUs granted under the 2006 Stock Incentive Plan and share purchase rights granted under the 2006 ESPP and 1996 ESPP. Shares issued to employees as a result of purchases or exercises under these plans are generally issued from shares held in treasury.

The following table summarizes the share-based compensation expense and related tax benefit included in the Company’s consolidated statements of income for the three and nine months ended December 31, 2009 and 2008 (in thousands).

	Three months ended December 31		Nine months ended December 31	
	2009	2008	2009	2008
Cost of goods sold	\$709	\$888	\$2,135	\$2,288
Share-based compensation expense included in gross profit	709	888	2,135	2,288
Operating expenses:				
Marketing and selling	2,018	2,070	5,931	5,908
Research and development	1,139	1,157	3,048	3,266
General and administrative	2,217	2,126	6,135	6,490
Share-based compensation expense included in operating expenses	5,374	5,353	15,114	15,664
Total share-based compensation expense related to employee				
stock options, RSUs and employee stock purchases	6,083	6,241	17,249	17,952
Tax benefit	3,324	2,386	4,157	4,584
Share-based compensation expense related to employee stock options, RSUs and employee stock purchases, net of tax	\$2,759	\$3,855	\$13,092	\$13,368

As of December 31, 2009 and 2008, \$0.8 million and \$0.8 million of share-based compensation cost was capitalized to inventory. As of December 31, 2009, total compensation cost related to non-vested stock options not yet recognized was \$61.8 million, which is expected to be recognized over the next 33 months on a weighted-average basis.

The fair value of employee stock options granted and shares purchased under the Company’s employee purchase plans was estimated using the Black-Scholes-Merton option-pricing valuation model applying the following assumptions and values:

Three Months Ended December 31,				Nine Months Ended December 31,			
2009	2008	2009	2008	2009	2008	2009	2008
Purchase Plans		Stock Option Plans		Purchase Plans		Stock Option Plans	

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Dividend yield	0%	0%	0%	0%	0%	0%	0%	0%
	6	6	2.9	3.7	6	6	3.4	3.7
Expected life	months	months	years	years	months	months	years	years
Expected volatility	59%	41%	53%	36%	70%	45%	50%	35%
Risk-free interest rate	0.07%	1.96%	1.28%	2.48%	0.21%	2.38%	1.72%	2.46%

The dividend yield assumption is based on the Company's history and future expectations of dividend payouts. The Company has not paid dividends since 1996.

The expected option life represents the weighted-average period the stock options or purchase offerings are expected to remain outstanding. The expected life is based on historical settlement rates, which the Company believes are most representative of future exercise and post-vesting termination behaviors.

Expected share price volatility is based on historical volatility using daily prices over the term of past options or purchase offerings. The Company considers historical share price volatility as most representative of future stock option volatility. The risk-free interest rate assumptions are based upon the implied yield of U.S. Treasury zero-coupon issues appropriate for the term of the Company's stock options or purchase offerings.

The Company estimates forfeitures at the time of grant and revises those estimates in subsequent periods if actual forfeitures differ from those estimates. The Company uses historical data to estimate pre-vesting option forfeitures and records share-based compensation expense only for those awards that are expected to vest.

The following table represents the weighted average grant-date fair values of options granted and the expected forfeiture rates:

	Three Months Ended December 31,								Nine Months Ended December 31,							
	2009				2008				2009				2008			
	Purchase Plans				Stock Option Plans				Purchase Plans				Stock Option Plans			
Expected forfeitures	0	%	0	%	10	%	7	%	0	%	0	%	10	%	7	%
Weighted average grant-date fair value of options granted	\$5.29		\$7.01		\$9.10		\$6.23		\$4.25		\$7.94		\$7.14		\$6.42	

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A summary of activity under the stock option plans is as follows (in thousands, except per share data; exercise prices are weighted averages):

	Three Months ended December 31,				Nine Months ended December 31,			
	2009		2008		2009		2008	
	Number	Exercise Price	Number	Exercise Price	Number	Exercise Price	Number	Exercise Price
Outstanding, beginning of period	19,130	\$18	16,585	\$18	18,897	\$18	17,952	\$17
Granted	2,179	\$11	3,484	\$21	4,568	\$12	3,936	\$21
Exercised	(275 )	\$10	(304 )	\$4	(1,310 )	\$8	(1,847 )	\$9
Cancelled or expired	(191 )	\$22	(184 )	\$25	(1,312 )	\$21	(460 )	\$25
Outstanding, end of period	20,843	\$17	19,581	\$18	20,843	\$17	19,581	\$18
Exercisable, end of period	11,751	\$16	11,203	\$14	11,751	\$16	11,203	\$14

The total pretax intrinsic value of options exercised during the three months ended December 31, 2009 and 2008 was \$1.9 million and \$3.3 million and the tax benefit realized for the tax deduction from options exercised during those periods was \$0.7 million and \$0.6 million. The total pretax intrinsic value of options exercised during the nine months ended December 31, 2009 and 2008 was \$9.8 million and \$32.5 million and the tax benefit realized for the tax deduction from options exercised during those periods was \$2.0 million and \$8.4 million. The total fair value of options vested as of December 31, 2009 and 2008 was \$70.7 million and \$56.8 million.

During the second quarter of fiscal year 2010, the Company granted time-based RSUs to employees and board members pursuant to the 2006 Stock Incentive Plan. The time-based RSUs vest ratably over service periods of four years for employees and one year for non-executive board members. The Company estimates the fair value of these RSUs based on the share market price on the date of grant. Compensation expense related to time-based RSUs is recognized over the vesting period and is included in the total share-based compensation expense disclosed above. As of December 31, 2009, total compensation cost related to time-based RSUs not yet recognized was \$2.8 million, which is expected to be recognized over the next 42 months.

The Company has also granted RSUs to certain senior company executives pursuant to the 2006 Stock Incentive Plan. The RSUs vest at the end of two years from the grant date upon meeting certain share price performance criteria measured against market conditions. Compensation expense related to these RSUs is recognized over the two year performance period and is included in the total share-based compensation expense disclosed above. As of December 31, 2009, total compensation cost related to these RSUs not yet recognized was \$2.4 million, which is expected to be recognized over the next 18 months.

The fair value of these RSUs granted was estimated using the Monte-Carlo simulation method applying the following assumptions:

	FY 2009	FY 2010
	Grants	Grants
Dividend yield	0%	0%
Expected life	2 years	2 years
Expected volatility	41%	58%

Risk-free interest rate      1.82%      1.11%

The dividend yield assumption is based on the Company's history and future expectations of dividend payouts. The expected life of the RSUs is the service period at the end of which the RSUs will vest if the minimum performance is achieved. The volatility assumption is based on the actual volatility of Logitech's daily closing share price over a look-back period of two years. The risk free interest rate is derived from the yield on U.S. Treasury Bonds for a two year term.

#### Defined Contribution Plans

Certain of the Company's subsidiaries have defined contribution employee benefit plans covering all or a portion of their employees. Contributions to these plans are discretionary for certain plans and are based on specified or statutory requirements for others. The charges to expense for these plans for the three months ended December 31, 2009 and 2008 were \$2.0 million and \$1.9 million and during the nine months ended December 31, 2009 and 2008 were \$5.5 million and \$6.1 million.

#### Defined Benefit Plans

Certain of the Company's subsidiaries sponsor defined benefit pension plans covering substantially all of their employees. Retirement benefits are provided based on employees' years of service and earnings, or in accordance with applicable employee benefit regulations. The Company's practice is to fund amounts sufficient to meet the requirements set forth in the applicable employee benefit and tax regulations.

The net periodic benefit cost for the three and nine months ended December 31, 2009 and 2008 was as follows (in thousands):

	Three months ended December 31,		Nine months ended December 31,	
	2009	2008	2009	2008
Service cost	\$911	\$567	\$2,623	\$1,815
Interest cost	357	344	1,031	1,102
Expected return on plan assets	(312)	(352)	(898)	(1,131)
Amortization of net transition obligation	1	1	3	3
Amortization of net prior service cost	34	-	102	-
Recognized net actuarial loss	221	104	635	331
Net periodic benefit cost	\$1,212	\$664	\$3,496	\$2,120

Note 14 — Income Taxes

The Company is incorporated in Switzerland but operates in various countries with differing tax laws and rates. Further, a portion of the Company's income before taxes and the provision for income taxes are generated outside of Switzerland. Prior to the first quarter of fiscal year 2010, the Company's effective income tax rate was calculated using an estimate of its annual pre-tax income. Due to the impact of the economic downturn, management determined that, for the three months ended June 30, 2009 and September 30, 2009, reliable estimates of its annual pre-tax income and related annual effective income tax rates could not be made. Therefore, the Company used the actual year-to-date effective income tax rate for those periods.

For the three and nine months ended December 31, 2009, management has determined that a reliable estimate of its annual pre-tax income can be made. The Company's effective income tax rate is therefore calculated using an estimate of its annual pre-tax income. For the three months ended December 31, 2009 and 2008, the income tax provision was \$4.8 million and \$12.6 million based on effective income tax rates of 7.8% and 23.7%. For the nine months ended December 31, 2009 and 2008, the income tax provision was \$14.3 million and \$26.1 million based on effective income tax rates of 26.1% and 15.5%. The change in effective income tax rates for the three and nine months ended December 31, 2009 compared with the same periods in 2008 is primarily due to the mix of income and losses in the various tax jurisdictions in which the Company operates.

As of December 31, 2009 and March 31, 2009, the total amount of unrecognized tax benefits and related accrued interest and penalties due to uncertain tax positions was \$122.7 million and \$108.2 million, of which \$97.9 million and \$88.1 million would affect the effective income tax rate if recognized.

The Company continues to recognize interest and penalties related to unrecognized tax positions in income tax expense. As of December 31, 2009 and March 31, 2009, the Company had approximately \$12.2 million and \$10.7 million of accrued interest and penalties related to uncertain tax positions.

The federal research tax credit has expired as of December 31, 2009. On December 9, 2009, the House of Representatives passed H.R. 4213, The Tax Extenders Act of 2009 which would extend the federal research tax credit for one year. The Senate, however, did not consider the proposed legislation before December 31, 2009. As a result, the Company's effective income tax rate, calculated using an estimate of annual pre-tax income, includes a \$0.9 million tax benefit for federal research tax credits, which represents the tax benefit only for the nine months ended December 31, 2009.

On February 20, 2009, California budget legislation was enacted that will affect the methodology used by corporate taxpayers to apportion income to California. These changes will become effective for the Company's fiscal year ending March 31, 2012. The Company believes that these changes will not have a material impact on its results of operations or financial condition.

The Company files Swiss and foreign tax returns. For all these tax returns, the Company is generally not subject to tax examinations for years prior to 1999. In fiscal year 2009, the Internal Revenue Service initiated an examination of the Company's U.S. subsidiary for fiscal year 2006. During the third quarter of fiscal year 2010, the Internal Revenue Service expanded its examination to include fiscal year 2007. At this time it is not possible to estimate the potential impact that the examination may have on income tax expense.

Although timing of the resolution or closure on audits is highly uncertain, the Company does not believe it is reasonably possible that the unrecognized tax benefits would materially change in the next 12 months.

Note 15 — Derivative Financial Instruments – Foreign Exchange Hedging

Cash Flow Hedges



The Company enters into foreign exchange forward contracts to hedge against exposure to changes in foreign currency exchange rates related to its subsidiaries' forecasted inventory purchases. The primary risk managed by using derivative instruments is the foreign currency exchange rate risk. The Company has designated these derivatives as cash flow hedges. These hedging contracts generally mature within six months. Gains and losses in the fair value of the effective portion of the hedges are deferred as a component of accumulated other comprehensive loss until the hedged inventory purchases are sold, at which time the gains or losses are reclassified to cost of goods sold. The Company assesses the effectiveness of the hedges by comparing changes in the spot rate of the currency underlying the forward contract with changes in the spot rate of the currency in which the forecasted transaction will be consummated. If the underlying transaction being hedged fails to occur or if a portion of the hedge does not generate offsetting changes in the foreign currency exposure of forecasted inventory purchases, the Company immediately recognizes the gain or loss on the associated financial instrument in other income (expense). Such losses were immaterial during the three and nine months ended December 31, 2009. The notional amounts of foreign exchange forward contracts outstanding related to forecasted inventory purchases were \$39.9 million (26.7 million euros) and \$39.0 million (27.9 million euros) at December 31, 2009 and 2008. The notional amount represents the future cash flows under contracts to purchase foreign currencies.

#### Other Derivatives

The Company also enters into foreign exchange forward contracts to reduce the short-term effects of foreign currency fluctuations on certain foreign currency receivables or payables. These forward contracts generally mature within one to three months. The Company may also enter into foreign exchange swap contracts to economically extend the terms of its foreign exchange forward contracts. The primary risk managed by using forward and swap contracts is the foreign currency exchange rate risk. The gains or losses on foreign exchange forward contracts are recognized in earnings based on the changes in fair value.

The notional amounts of foreign exchange forward contracts outstanding at December 31, 2009 and 2008 relating to foreign currency receivables or payables were \$15.3 million and \$15.5 million. Open forward contracts as of December 31, 2009 consisted of contracts in British pounds to purchase euros at a future date at a pre-determined exchange rate. The notional amounts of foreign exchange swap contracts outstanding at December 31, 2009 and 2008 were \$37.9 million and \$24.4 million. Swap contracts outstanding at December 31, 2009 consisted of contracts in Mexican pesos, Japanese yen, Canadian dollars and British pounds.

The fair value of all our foreign exchange forward contracts and foreign exchange swap contracts is determined based on quoted foreign exchange forward rates. Quoted foreign exchange forward rates are observable inputs that are classified as Level 1 within the fair value hierarchy.

The following table presents the fair values of the Company's derivative instruments and their locations on the Balance Sheet as of December 31, 2009 (in thousands):

	Asset Derivatives		Liability Derivatives	
	Location	Fair Value	Location	Fair Value
Derivatives designated as hedging instruments:				
Cash Flow Hedges	Other assets	\$ 1,766	Other liabilities	\$ 21
		1,766		21
Derivatives not designated as hedging instruments:				
Foreign Exchange Forward Contracts	Other assets	-	Other liabilities	213
Foreign Exchange Swap Contracts	Other assets	402	Other liabilities	219
		402		432
		\$ 2,168		\$ 453

The following table presents the amounts of gains and losses on the Company's derivative instruments for the three months ended December 31, 2009 and their locations on its Financial Statements (in thousands):

	Net amount of gain (loss) deferred as a component of accumulated other comprehensive loss	Location of gain (loss) reclassified from accumulated other comprehensive loss into income	Amount of gain (loss) reclassified from accumulated other comprehensive loss into income	Location of gain (loss) recognized in income immediately	Amount of gain (loss) recognized in income immediately
Derivatives designated as hedging instruments:					
Cash Flow Hedges	\$ 4,804	Cost of goods sold	\$ (3,733	) Other income/expense	\$ (28 )
	4,804		(3,733	)	(28 )
Derivatives not designated as hedging instruments:					
Foreign Exchange Forward Contracts	-		-	Other income/expense	(763 )
Foreign Exchange Swap Contracts	-		-	Other income/expense	(454 )
	-		-		(1,217 )
	\$ 4,804		\$ (3,733	)	\$ (1,245 )

The following table presents the amounts of gains and losses on the Company's derivative instruments for the nine months ended December 31, 2009 and their locations on its Financial Statements (in thousands):

	Net amount of gain (loss) deferred as a component of accumulated other comprehensive loss	Location of gain (loss) reclassified from accumulated other comprehensive loss into income	Amount of gain (loss) reclassified from accumulated other comprehensive loss into income	Location of gain (loss) recognized in income immediately	Amount of gain (loss) recognized in income immediately
Derivatives designated as hedging instruments:					
Cash Flow Hedges	\$ 540	Cost of goods sold	\$ (5,676	Other income/expense	\$ (59 )
	540		(5,676	)	(59 )
Derivatives not designated as hedging instruments:					
Foreign Exchange Forward Contracts	-		-	Other income/expense	(922 )
Foreign Exchange Swap Contracts	-		-	Other income/expense	(2,398 )
	-		-		(3,320 )
	\$ 540		\$ (5,676	)	\$ (3,379 )

Note 16 — Commitments and Contingencies

The Company leases facilities under operating leases, certain of which require it to pay property taxes, insurance and maintenance costs. Operating leases for facilities are generally renewable at the Company's option and usually include escalation clauses linked to inflation. Total future minimum annual rentals under non-cancelable operating leases at December 31, 2009 amounted to \$49.4 million.

At December 31, 2009, fixed purchase commitments for capital expenditures amounted to \$15.2 million, and primarily related to commitments for manufacturing equipment, tooling, computer software and computer hardware. Also, the Company has commitments for inventory purchases made in the normal course of business to original design manufacturers, contract manufacturers and other suppliers. At December 31, 2009, fixed purchase commitments for inventory amounted to \$132.5 million, which are expected to be fulfilled by August 31, 2010. The Company also had other commitments totaling \$34.9 million for consulting services, marketing arrangements, advertising and other services. Although open purchase orders are considered enforceable and legally binding, the terms generally allow the Company the option to reschedule and adjust its requirements based on the business needs prior to delivery of goods or performance of services.

The Company has guaranteed the purchase obligations of some of its contract manufacturers and original design manufacturers to certain component suppliers. These guarantees generally have a term of one year and are automatically extended for one or more years as long as a liability exists. The amount of the purchase obligations of these manufacturers varies over time, and therefore the amounts subject to Logitech's guarantees similarly vary. At December 31, 2009, there were no outstanding guaranteed purchase obligations. The maximum total potential future payments under three of the five guarantee arrangements is limited to \$30.8 million. The remaining two guarantees are limited to purchases of specified components from the named suppliers. The Company does not believe, based on historical experience and information currently available, that it is probable that any amounts will be required to be paid under these guarantee arrangements.

Logitech International S.A., the parent holding company, has guaranteed certain contingent liabilities of various subsidiaries related to specific transactions occurring in the normal course of business. The maximum amount of the guarantees was \$5.3 million as of December 31, 2009. As of December 31, 2009, \$5.3 million was outstanding under these guarantees. The parent holding company has also guaranteed the purchases of one of its subsidiaries under two guarantee agreements. These guarantees do not specify a maximum amount. As of December 31, 2009, \$8.7 million was outstanding under these guarantees.

Logitech indemnifies some of its suppliers and customers for losses arising from matters such as intellectual property rights and product safety defects, subject to certain restrictions. The scope of these indemnities varies, but in some instances, includes indemnification for damages and expenses, including reasonable attorneys' fees. No amounts have been accrued for indemnification provisions at December 31, 2009. The Company does not believe, based on historical experience and information currently available, that it is probable that any amounts will be required to be paid under its indemnification arrangements.

In December 2006, the Company acquired Slim Devices, Inc., a privately held company specializing in network-based audio systems for digital music. The purchase agreement provides for a possible performance-based payment, payable in the first calendar quarter of 2010. The performance-based payment is based on net revenues from the sale of products and services in calendar year 2009 derived from Slim Devices' technology. The maximum performance-based payment is \$89.5 million, and no payment is due if the applicable net revenues total \$40.0 million or less. As of December 31, 2009, no amounts were payable towards performance-based payments under our acquisition agreement.

In November 2007, the Company acquired WiLife, Inc., a privately held company that manufactures PC-based video cameras for self-monitoring a home or a small business. The purchase agreement provides for a possible performance-based payment, payable in the first calendar quarter of 2011. The performance-based payment is based on net revenues attributed to WiLife during calendar 2010. No payment is due if the applicable net revenues total \$40.0 million or less. The maximum performance-based payment is \$64.0 million. The total performance-based payment amount, if any, will be recorded in goodwill and will not be known until the end of calendar year 2010.

The Company is involved in a number of lawsuits and claims relating to commercial matters that arise in the normal course of business. The Company believes these lawsuits and claims are without merit and intends to vigorously defend against them. However, there can be no assurances that its defenses will be successful, or that any judgment or settlement in any of these lawsuits would not have a material adverse impact on the Company's business, financial condition and results of operations. The Company's accruals for lawsuits and claims as of December 31, 2009 were not material.

#### Note 17 — Segment Information

The Company operates in one operating segment, which is the design, manufacturing and marketing of personal peripherals for personal computers and other digital platforms. Geographic net sales information in the table below is based on the location of the selling entity. Long-lived assets, primarily fixed assets, are reported below based on the location of the asset.

Net sales to unaffiliated customers by geographic region were as follows (in thousands):

	Three months ended December 31,		Nine months ended December 31,	
	2009	2008	2009	2008
EMEA	\$309,800	\$297,741	\$664,347	\$810,619
Americas	217,454	218,029	515,395	654,796
Asia Pacific	89,847	111,696	261,562	335,469
Total net sales	\$617,101	\$627,466	\$1,441,304	\$1,800,884

The United States and Germany each represented more than 10% of the Company's total consolidated net sales for the three and nine months ended December 31, 2009 and for the three months ended December 31, 2008. No single country other than the United States represented more than 10% of the Company's total consolidated net sales for the nine months ended December 31, 2008. One customer group represented 15% of net sales in both the three months ended December 31, 2009 and 2008. The same customer group represented 13% and 15% of net sales in the nine months ended December 31, 2009 and 2008.

Net sales by product family were as follows (in thousands):

	Three months ended December 31,		Nine months ended December 31,	
	2009	2008	2009	2008
Retail - Pointing Devices	\$ 166,703	\$ 149,060	\$ 387,550	\$ 473,503
Retail - Keyboards & Desktops	104,624	106,294	242,539	312,324
Retail - Audio	147,945	152,429	341,066	352,459
Retail - Video	67,321	71,153	168,398	198,631
Retail - Gaming	36,359	38,111	82,001	107,651
Retail - Remotes	41,306	28,490	69,172	84,353
OEM	50,502	81,929	148,237	271,963
LifeSize	2,341	-	2,341	-
Total net sales	\$ 617,101	\$ 627,466	\$ 1,441,304	\$ 1,800,884

Long-lived assets by geographic region were as follows (in thousands):

	December 31, 2009	March 31, 2009
EMEA	\$ 12,171	\$ 13,947
Americas	40,508	40,093
Asia Pacific	43,492	53,541
Total long-lived assets	\$ 96,171	\$ 107,581

Long-lived assets in China and the United States each represented more than 10% of the Company's total consolidated long-lived assets at December 31, 2009 and March 31, 2009.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

You should read the following discussion in conjunction with the interim unaudited Consolidated Financial Statements and related notes.

This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934. These forward-looking statements include, among other things, statements regarding current or future general economic conditions, trends in consumer demand for our products, plans, strategies and objectives of management for future operations, our current or future revenue mix, potential promotional actions, our competitive position, the impact of new product introductions and product innovation on future performance, or our anticipated costs and expenses. Forward-looking statements also include, among others, those statements including the words “expects,” “anticipates,” “intends,” “believes” and similar language. These forward-looking statements involve risks and uncertainties that could cause our results to differ materially from those anticipated in the forward-looking statements. Factors that might cause or contribute to such differences include, but are not limited to, those discussed in the section titled “Risk Factors” in Part II, Item 1A of this quarterly report on Form 10-Q. You should carefully review the risks described in other documents we file from time to time with the Securities and Exchange Commission, including the Quarterly Reports on Form 10-Q or Current Reports on Form 8-K that we file in fiscal year 2010 and our fiscal year 2009 Form 10-K, which was filed on June 1, 2009, which discuss our business in greater detail. You are cautioned not to place undue reliance on the forward-looking statements, which speak only as of the date of this Quarterly Report on Form 10-Q. We undertake no obligation to publicly release any revisions to the forward-looking statements or reflect events or circumstances after the date of this document.

### Overview of Our Company

Logitech is a world leader in personal peripherals for computers and other digital platforms. We develop and market innovative products in PC navigation, Internet communications, digital music, home-entertainment control, gaming and wireless devices. Our products combine essential core technologies, continuing innovation, award-winning industrial design and excellent value.

For the PC, our products include mice, trackballs, keyboards, interactive gaming controllers, multimedia speakers, headsets, webcams, 3D control devices and lapdesks. Our Internet communications products include webcams, headsets, video communications services, and digital video security systems for a home or small business. Also, in December 2009 we acquired LifeSize Communications, Inc., which provides scalable high-definition enterprise video conferencing solutions. Our digital music products include speakers, earphones, and custom in-ear monitors. For home entertainment systems, we offer the Harmony line of advanced remote controls and the Squeezebox and Transporter wireless music solutions for the home. For gaming consoles, we offer a range of gaming controllers, including racing wheels, wireless guitar and drum controllers, and microphones, as well as other accessories.

We sell our peripheral products to a network of retail distributors and resellers and to original equipment manufacturers, or OEMs. Our worldwide retail network for our peripherals includes wholesale distributors, consumer electronics retailers, mass merchandisers, specialty electronics stores, computer and telecommunications stores, value-added resellers and online merchants. Our sales to our retail channels for our peripherals were 90% and 85% of our net sales for the nine months ended December 31, 2009 and 2008. The large majority of our revenues have historically been derived from sales of our products for use by consumers.

With our acquisition of LifeSize, we provide scalable high-definition enterprise video conferencing solutions. We sell our LifeSize products and services to distributors, value-added resellers, OEMs and direct enterprise customers. The large majority of LifeSize revenues have historically been derived from sales of products for use within enterprises.

Our markets are extremely competitive and characterized by short product life cycles, frequent new product introductions, rapidly changing technology, evolving customer demands, and aggressive promotional and pricing practices. We believe that the global economic downturn has further increased competition in our markets, as competitors with larger financial resources, such as Microsoft, Sony and others, seek to gain market share by discounting prices or offering more favorable terms to customers, and competitors with smaller financial resources also discount prices or engage in other promotional practices in order to maintain their market share.

We believe continued investment in product research and development is critical to creating the innovation required to strengthen our competitive advantage and to drive future sales growth. We are committed to identifying and meeting current and future customer trends with new and improved product technologies, as well as leveraging the value of the Logitech brand from a competitive, channel partner and consumer experience perspective. We believe innovation and product quality are important to gaining market acceptance and maintaining market leadership.

The broadening of our product lines has been primarily organic. However we also seek to acquire, when appropriate, companies that have products, personnel, and technologies that complement our strategic direction. With our acquisition of LifeSize in December 2009, we entered the video conferencing market. Together, Logitech and LifeSize plan to pursue existing and new relationships with unified communications, collaboration and voice-over Internet protocol (VoIP) industry partners and competitors to drive the development of an open eco-system for interoperable video communications. Also as part of our corporate strategy, we plan to increase investments in and realign resources to focus on certain market adjacencies, geographic markets or new categories, including video communications, open platforms, the China market and smartphone accessories. We continually evaluate our product offerings and our strategic direction in light of current global economic conditions, changing consumer trends, and the evolving nature of the interface between the consumer and the digital world.

#### Summary of Financial Results

Our total net sales for the three and nine months ended December 31, 2009 decreased 2% and 20% compared with the three and nine months ended December 31, 2008. Excluding the favorable impact of exchange rate changes, total net sales for the three and nine months declined 7% and 21%.

Retail sales in the three months ended December 31, 2009 increased 3% compared with the three months ended December 31, 2008 and decreased 2% excluding the favorable impact of exchange rate changes. For the nine months ended December 31, 2009, retail sales decreased 16% compared with the same period in the prior year. Exchange rate changes had no impact on the percentage decline in retail sales for the nine month period. Retail units sold increased 6% in the three months and decreased 10% in the nine months ended December 31, 2009, compared with the same periods in the prior year.

OEM sales decreased 38% and 45% in the three and nine months ended December 31, 2009 compared with the three and nine months ended December 31, 2008. Foreign currency exchange rates did not significantly affect the OEM sales decline. OEM units sold decreased 22% and 32% in the same periods. The substantial decline in OEM sales was related to console microphones, which sold well in the prior fiscal year, but have reached the latter stages of the typical gaming sales cycle in the current fiscal year.

The sales of LifeSize for the period from December 11, 2009, the date of acquisition, to the end of the fiscal quarter, are included in our financial results.



Retail sales in our Americas and Europe-Middle East-Africa (“EMEA”) regions increased 8% and 6% in the three months ended December 31, 2009 compared with the three months ended December 31, 2008. Retail sales in our Asia Pacific region declined 17% in the same period. For the nine months ended December 31, 2009, retail sales declined 10%, 17% and 22% in the Americas, EMEA and Asia Pacific regions, compared with the prior year.

Our gross margins for the three and nine months ended December 31, 2009 were 33.9% and 30.4% compared with 29.9% and 32.7% in the same periods of the prior fiscal year. The improvement in gross margin for the three month period compared with the prior year was primarily due to the effect on net sales of foreign currency exchange rate fluctuations and the change in channel mix between retail and OEM.

Net income for the three and nine months ended December 31, 2009 was \$57.1 million and \$40.5 million, compared with net income of \$40.5 million and \$142.1 million in the three and nine months ended December 31, 2008. The 41% growth in net income for the third quarter of fiscal year 2010 reflected improved gross margin and expense control.

## Trends in Our Business

We have a large and varied portfolio of product lines, grouped in several product families. In addition to changes resulting from general global economic trends, we believe that normal increases or decreases in the retail sales level of a product family are dependent on the innovation we have designed into the product, customer acceptance of the product line, the popularity of the digital platforms the product line relates to, competitive activity in the product family, and the prices at which products are available. Historically, sales of individual product lines rise and fall over time, causing our overall product mix to shift both between and within product lines, and we expect these types of trends to continue under all economic conditions.

We have historically targeted peripherals for the PC platform, a market that is dynamically changing as a result of the declining popularity of desktop PCs and the increasing popularity of notebook PCs and mobile devices, such as netbooks, smartphones and smaller form factor devices with computing or web surfing capabilities. In our retail channels, notebook PCs and mobile devices are sold by retailers without peripherals. We believe this creates opportunities to sell products to consumers to help make their devices more productive and comfortable. However, consumer acceptance and demand for peripherals for use with smaller form factor computing devices such as notebook PCs and mobile devices is still uncertain. The increasing popularity of notebook PCs and mobile devices may result in a decreased demand by consumers for keyboards and speakers, which could negatively affect our sales of these products. The increasing popularity of mobile devices has coincided with a steadily decreasing average sales price for computing devices, including for desktop and notebook PCs. As a result, there is a risk that the demand for those of our products that have a relatively high average sales price in relation to the price of a desktop or notebook PC will decline. We believe our future sales growth will be significantly affected by our ability to develop sales and innovations in our current products for notebook PCs and other mobile devices, as well as for emerging product categories which are not PC-dependent.

Most of our revenue comes from sales to our retail channels, which resell to consumers and other retailers. As a result, our customers' demand for our products depends in substantial part on trends in consumer confidence and consumer spending, as well as the levels of inventory which our customers choose to maintain. We use sell-through data, which represents sales of our products by our retailer customers to consumers and by our distributor customers to retailers, to indicate consumer demand for our products. However, sell-through data is subject to limitations due to collection methods and the third-party nature of the data and thus may not be an entirely accurate indicator of actual consumer demand for our products. In addition, the customers supplying sell-through data vary by geographic region and from period to period, but typically represent a majority of our retail sales.

In our OEM channel, the shift away from desktop PCs has adversely affected our sales of OEM mice, which are sold with name-brand desktop PCs. Our OEM mice sales have historically made up the bulk of our OEM sales. Our OEM sales accounted for 10% and 15% of total revenues during the nine months ended December 31, 2009 and 2008. We expect the trend of slowing OEM mice sales to continue. In addition, in fiscal year 2009 we had substantial sales of our microphones for use with particular game titles for gaming consoles. However, these sales have declined as the game titles have reached the latter stages of the typical gaming cycle. We believe future OEM sales growth depends on the development of new game titles or other products, consumers' purchase activity, and manufacturers' decisions to combine our products with theirs, none of which is assured to occur.

Although our financial results are reported in U.S. dollars, approximately half of our sales are made in currencies other than the U.S. dollar, such as the euro, British pound, Japanese yen, Chinese renminbi and Canadian dollar. Our product costs are primarily in U.S. dollars and Chinese renminbi. Our operating expenses are incurred in U.S. dollars, euros, Chinese renminbi, Swiss francs, Taiwanese dollars, and, to a lesser extent, 25 other currencies. To the extent that the U.S. dollar significantly increases or decreases in value relative to the currencies in which our sales and operating expenses are denominated, the reported dollar amounts of our sales and expenses may decrease or increase. In the nine months ended December 31, 2009, the impact of foreign currency exchange rates on our results of operations was not material.

Our gross margins vary with the mix of products sold, competitive activity, product life cycle, new product introductions, unit volumes, commodity and supply chain costs, foreign currency exchange rate fluctuations, geographic sales mix, and the complexity and functionality of new product introductions. Changes in consumer demand affect the need for us to undertake promotional efforts, such as cooperative marketing arrangements, customer incentive programs or price protection, which alters our product gross margins. Gross margins for the nine months ended December 31, 2009 were 30.4%, compared with 32.7% in the same period in the prior fiscal year, primarily due to lower net sales and a change in product mix, partially offset by the channel shift between retail and OEM.

Logitech is incorporated in Switzerland but operates in various countries with differing tax laws and rates. A portion of our income before taxes and the provision for income taxes are generated outside of Switzerland. Therefore, our effective income tax rate depends on the amount of profits generated in each of the various tax jurisdictions in which we operate. For the nine months ended December 31, 2009 and 2008, the income tax provision was \$14.3 million and \$26.1 million based on effective income tax rates of 26.1% and 15.5%. The change in effective income tax rate for the nine months ended December 31, 2009 and 2008 is primarily due to the mix of income and losses in the various tax jurisdictions in which the Company operates. We expect future effective income tax rates to fluctuate for similar reasons.

In the fiscal quarter ended March 31, 2009, we implemented a restructuring plan which included a reduction in Logitech's salaried workforce and other actions aimed at reducing operating expenses. We incurred \$20.5 million in pre-tax restructuring charges in the fourth quarter of fiscal year 2009 and \$1.5 million in the nine months ended December 31, 2009 related to employee termination costs, contract termination costs and other associated costs. We expect to complete the restructuring by the end of fiscal year 2010, and incur approximately \$0.5 million in additional contract termination costs.

#### Critical Accounting Estimates

The preparation of financial statements and related disclosures in conformity with generally accepted accounting principles in the United States of America ("U.S. GAAP") requires the Company to make judgments, estimates and assumptions that affect reported amounts of assets, liabilities, net sales and expenses, and the disclosure of contingent assets and liabilities.

We consider an accounting estimate critical if it: (i) requires management to make judgments and estimates about matters that are inherently uncertain; and (ii) is important to an understanding of Logitech's financial condition and operating results.

We base our estimates on historical experience and on various other assumptions we believe to be reasonable under the circumstances. Although these estimates are based on management's best knowledge of current events and actions that may impact the Company in the future, actual results could differ from those estimates. Management has discussed the development, selection and disclosure of these critical accounting estimates with the Audit Committee of the Board of Directors.

There have been no significant changes during the nine months ended December 31, 2009 to the nature of the critical accounting estimates disclosed in the Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the fiscal year ended March 31, 2009.

## Recent Accounting Pronouncements

In October 2009, the Financial Accounting Standards Board (“FASB”) published FASB Accounting Standards Update (“ASU”) 2009-14, Certain Revenue Arrangements That Include Software Elements, to provide guidance for revenue arrangements that include both tangible products and software elements. Under this guidance, tangible products containing software components and non-software components that function together to deliver the product’s essential functionality are excluded from the software revenue guidance in Accounting Standards Codification (“ASC”) Subtopic 985-605, Software-Revenue Recognition. In addition, hardware components of a tangible product containing software components are always excluded from the software revenue guidance. ASU 2009-14 is effective for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010, with early adoption permitted. We are currently evaluating the appropriate timing for the adoption of ASU 2009-14 and its potential impact on the Company’s consolidated financial statements.

In October 2009, the FASB published ASU 2009-13, Multiple Deliverable Revenue Arrangements, which addresses the accounting for multiple-deliverable arrangements to enable vendors to account for products or services separately rather than as a combined unit. This guidance amends the criteria in Subtopic 605-25, Revenue Recognition--Multiple-Element Arrangements, to establish a selling price hierarchy for determining the selling price of a deliverable, based on vendor specific objective evidence, acceptable third party evidence, or estimates. This guidance also eliminates the residual method of allocation and requires that arrangement consideration be allocated at the inception of the arrangement to all deliverables using the relative selling price method. In addition, the disclosures required for multiple-deliverable revenue arrangements are expanded. ASU 2009-13 is effective for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010, with early adoption permitted. We are currently evaluating the appropriate timing for the adoption of ASU 2009-13 and its potential impact on the Company’s consolidated financial statements and disclosures.

## Results of Operations

## Net Sales

Net sales by channel for the three and nine months ended December 31, 2009 and 2008 were as follows (in thousands):

	Three months ended December 31,			Change %	Nine months ended December 31,			Change %
	2009	2008			2009	2008		
Net sales by channel:								
Retail	\$564,258	\$545,537	3	%	\$1,290,726	\$1,528,921	(16	%)
OEM	50,502	81,929	(38	%)	148,237	271,963	(45	%)
LifeSize	2,341	-	0	%	2,341	-	0	%
Total net sales	\$617,101	\$627,466	(2	%)	\$1,441,304	\$1,800,884	(20	%)

Retail sales increased 3% and retail units sold grew 6% in the three months ended December 31, 2009 compared with 2008, primarily due to improved sales of cordless mice and Harmony remotes. Our overall retail average selling price for the three month period was down 2% compared with the same period in 2008. Sales of our products priced above \$100 represented 17% of our retail sales in the quarter, as compared with 15% in the prior year. Retail sales of products priced below \$60 were 67% of total retail sales in the three months ended December 31, 2009, compared with 61% in the prior year.

For the nine months ended December 31, 2009, retail sales were negatively impacted by the global economic downturn, resulting in consumers’ reluctance to spend, their buying preference for lower-price products and their

strong response to promotions, as well as our customers' alignment of inventory levels with consumer demand. Retail units decreased 10% in the nine months ended December 31, 2009, with sales of products priced above \$100 representing 14% of retail sales, as compared with 17% in the prior year.

The significant decline in OEM sales for the three and nine months ended December 31, 2009 compared with 2008 was attributable to the popularity of our console microphones in 2008, which in 2009 have reached the latter stages of the typical gaming sales cycle. Foreign currency exchange rates had no significant effect on OEM sales for the three and nine months ended December 31, 2009.

LifeSize net sales for the three months ended December 31, 2009 represent sales of video conferencing units and related software and services for the period from December 11, 2009, the date of acquisition, to the end of the fiscal quarter.

Approximately 54% and 51% of the Company's total net sales were denominated in currencies other than the U.S. dollar in the three and nine months ended December 31, 2009 compared with approximately 49% and 44% in the three and nine months ended December 31, 2008. If foreign currency exchange rates had been the same in the three and nine months ended December 31, 2009 and 2008, our total sales decline would have been 7% and 21% instead of 2% and 20%.

#### Retail Sales by Region

The following table presents the change in retail sales by region for the three and nine months ended December 31, 2009 compared with the three and nine months ended December 31, 2008.

	Three months ended December 31, 2009	Nine months ended December 31, 2009
Change in retail sales by region:		
EMEA	6%	(17%)
Americas	8%	(10%)
Asia Pacific	(17%)	(22%)
Total net sales	3%	(16%)

For the three months ended December 31, 2009 compared with 2008, sales in the EMEA region increased in all product families except gaming. Total units sold in the EMEA region increased by 5% for the three months ended December 31, 2009 compared with the prior year. If foreign currency exchange rates had been the same in the three months ended December 31, 2009 and 2008, EMEA region sales would have declined 4%. Retail sell-through in the EMEA region for the third quarter of our fiscal year 2010 declined compared with the third quarter of fiscal year 2009, but improved significantly compared with the second quarter of fiscal year 2010. For the nine months ended December 31, 2009, the EMEA region experienced sales decreases in all product families, reflecting the effects of the global economic downturn. Retail units sold declined 13% in the nine months ended December 31, 2009 compared with the prior year. Foreign currency exchange rates had no impact on the EMEA region sales decline for the nine months ended December 31, 2009 compared with 2008.

The retail sales increase in the Americas region for the three months ended December 31, 2009 compared with 2008 was driven by the remotes and pointing devices product families. Total retail units sold in the Americas region in the three months increased 11% over the prior year. Retail sell-through improved in the Americas region for the three month period ended December 31, 2009 compared with the prior year, reflecting increased consumer demand. For the

nine months ended December 31, 2009, retail sales in the Americas region declined over the prior year in all product families, and retail units sold were approximately the same in both nine month periods. Foreign currency exchange rates had no significant effect on retail sales in the Americas region.

Retail sales in the Asia Pacific region declined in all product families during the three and nine months ended December 31, 2009 compared with the same period in the prior fiscal year, as our channel partners completed their alignment of inventory levels with consumer demand. For the three month period, sell-through data in the Asia Pacific region showed positive growth over the same period in the prior year, indicating improving consumer demand. Total retail units sold in the Asia Pacific region declined 11% and 20% in the three and nine months ended December 31, 2009. If foreign currency exchange rates had been the same in the three and nine months ended December 31, 2009 and 2008, the Asia Pacific region sales declines would have been 18% and 23%.

### Net Sales by Product Family

Net retail sales by product family during the three and nine months ended December 31, 2009 and 2008 were as follows (in thousands):

	Three months ended December 31,		Change %		Nine months ended December 31,		Change %	
	2009	2008			2009	2008		
Net retail sales by product family:								
Retail - Pointing Devices	\$ 166,703	\$ 149,060	12	%	\$ 387,550	\$ 473,503	(18	%)
Retail - Keyboards & Desktops	104,624	106,294	(2	%)	242,539	312,324	(22	%)
Retail - Audio	147,945	152,429	(3	%)	341,066	352,459	(3	%)
Retail - Video	67,321	71,153	(5	%)	168,398	198,631	(15	%)
Retail - Gaming	36,359	38,111	(5	%)	82,001	107,651	(24	%)
Retail - Remotes	41,306	28,490	45	%	69,172	84,353	(18	%)
Total net retail sales	\$ 564,258	\$ 545,537	3	%	\$ 1,290,726	\$ 1,528,921	(16	%)

Logitech's Pointing Devices product family includes our mice, trackballs and other pointing devices. Keyboards and desktops (mouse and keyboard combined) include cordless and corded keyboards and desktops. Audio includes speakers and headset products for the PC, the home, and mobile entertainment platforms, and wireless music systems. Our video product family is comprised of PC webcams and WiLife video security systems. Gaming includes console and PC gaming peripherals. The Remotes product family is comprised of our advanced remote controls. Net sales reflect accruals for product returns, cooperative marketing arrangements, customer incentive programs and price protection.

### Retail-Pointing Devices

Retail units sold in our pointing devices product family grew 18% in the three months and decreased 10% in the nine months ended December 31, 2009 compared with the same periods in 2008. Sales of cordless mice increased 20% and units increased 34% in the three months ended December 31, 2009 compared with the prior year. The sales improvement was led by the V220 cordless optical mouse for notebooks, the Performance Mouse MX and the Anywhere Mouse MX. For the nine months ended December 31, 2009, retail sales of cordless mice decreased 14% and units increased 3%. Retail sales of corded mice increased 1% and decreased 24%, and units increased 9% and decreased 18% in the three and nine months ended December 31, 2009 compared with the same periods in the prior year.

### Retail-Keyboards and Desktops

Retail unit sales of keyboards and desktops decreased 5% and 19% in the three and nine months ended December 31, 2009 compared with the same periods ended December 31, 2008. Retail sales of cordless keyboards and desktops

declined 4% and 29% in the three and nine months ended December 31, 2009, with units increasing 3% and decreasing 15%. Retail sales of corded keyboards and desktops were flat in the three month period and declined 15% in the nine month period, while unit sales decreased 10% and 23% in those periods compared with the prior year.

#### Retail Audio

Retail unit sales of our audio products increased 5% in the three months and 7% in the nine months ended December 31, 2009 compared with the prior fiscal year. Retail sales of headsets increased 18% and 16% in dollars, and 13% and 14% in units, in the three and nine months compared with the prior year, led by the G35 Surround Sound headset. Speaker sales decreased 9% in both the three and nine month periods, with units increasing 4% and 2%. Our Ultimate Ears line of in-ear monitors and earphones made a positive contribution to sales in both the three and nine month periods.

#### Retail Video

The decline in video retail sales for the three and nine months ended December 31, 2009 was primarily due to a product transition in our digital video security family, in preparation for the next generation offerings to be released later in calendar 2010. Video unit sales increased 3% in the three months and declined 5% in the nine months ended December 31, 2009 compared with the prior fiscal year. Retail sales of webcams increased 5% and units sold increased 4% in the three months ended December 31, 2009. In the nine month period, webcam sales decreased 5% and units sold decreased 3%.

#### Retail Gaming

Without the support of new or growing game titles, retail unit sales of our gaming peripherals decreased 20% and 31% in the three and nine months ended December 31, 2009 compared with the same period in 2008. PC gaming sales decreased 14% and 20% in the three and nine months, with units decreasing 27% and 31%. Console gaming sales increased 17% and decreased 35% in the three and nine month periods, with units decreasing 6% and 30%.

#### Retail Remotes

Retail remote unit sales increased 13% in the three months and decreased 22% in the nine months ended December 31, 2009 compared with 2008. Sales were strongest in the Americas region. Our new Harmony 900 and the Harmony One were significant contributors to the sales and unit increases in the three month period.



## OEM

OEM unit sales declined 22% in the three months and 32% in the nine months ended December 31, 2009 compared with the same period in 2008, due to the decline in sales of our microphones, which have reached the latter stages of the typical gaming sales cycle. Unit sales of pointing devices decreased 6% in the three months and 16% in the nine months.

## LifeSize

LifeSize net sales for the three months ended December 31, 2009 represent sales of video conferencing units and related software and services for the period from December 11, 2009, the date of acquisition, to the end of the fiscal quarter.

## Gross Profit

Gross profit for the three and nine months ended December 31, 2009 and 2008 was as follows (in thousands):

	Three months ended December 31,				Nine months ended December 31,			
	2009	2008	Change		2009	2008	Change	
Net sales	\$617,101	\$627,466	(2	%)	\$1,441,304	\$1,800,884	(20	%)
Cost of goods sold	408,137	439,970	(7	%)	1,002,730	1,211,742	(17	%)
Gross profit	\$208,964	\$187,496	11	%	\$438,574	\$589,142	(26	%)
Gross margin	33.9	% 29.9	% 13	%	30.4	% 32.7	% (7	%)

Gross profit consists of net sales, less cost of goods sold which includes materials, direct labor and related overhead costs, costs of manufacturing facilities, costs of purchasing components from outside suppliers, distribution costs and write-down of inventories.

Gross profit improved in the three months ended December 31, 2009 compared with the prior fiscal year primarily due to the effect on net sales of the weaker U.S. dollar compared with the prior fiscal year, as well as the shift in channel mix between retail and OEM. For the nine months ended December 31, 2009, gross margin declined primarily due to lower net sales and an unfavorable shift in product mix both between and within product categories, partially offset by the channel shift between retail and OEM.

## Operating Expenses

Operating expenses for the three and nine months ended December 31, 2009 and 2008 were as follows (in thousands):

	Three months ended December 31,				Nine months ended December 31,			
	2009	2008	Change		2009	2008	Change	
Marketing and selling	\$87,322	\$86,046	1	%	\$215,095	\$248,066	(13	%)
% of net sales	14	% 14	%		15	% 14	%	

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Research and development	32,931		32,401	2	%	96,116		99,011	(3	%)
% of net sales	5	%	5	%		7	%	5	%	
General and administrative	30,284		26,273	15	%	75,204		89,202	(16	%)
% of net sales	5	%	4	%		5	%	5	%	
Restructuring Charges	-		-			1,494		-		
% of net sales	0	%	0	%		0	%	0	%	
Total operating expenses	\$150,537		\$144,720	4	%	\$387,909		\$436,279	(11	%)

## Marketing and Selling

Marketing and selling expense consists of personnel and related overhead costs, corporate and product marketing, promotions, advertising, trade shows, customer and technical support and facilities costs.

Marketing and selling expenses in the three months ended December 31, 2009 were approximately the same as in the prior fiscal year, as declines in marketing development funds were offset by higher personnel expenses. For the nine months ended December 31, 2009, marketing and selling expenses declined due to a 12% reduction in headcount, lower travel expenses reflecting the reduction in headcount and cost management efforts, and declines in marketing development funds, advertising and marketing related expenses. The decrease in marketing costs for the nine month period compared with the prior year related to the alignment of promotional expenditures with current sales levels and targeted product promotion activities which occurred in the prior year. If foreign currency exchange rates had been the same in the three months ended December 31, 2009 and 2008, the change in marketing and selling expense would have been a decline of 3% instead of an increase of 1%. The percentage decrease in marketing and selling expense for the nine months ended December 31, 2009 would not have changed if foreign currency exchange rates had been the same as the nine months ended December 31, 2008.

## Research and Development

Research and development expense consists of personnel and related overhead costs, contractors and outside consultants, supplies and materials, equipment depreciation and facilities costs, all associated with the design and development of new products and enhancements of existing products.

The 2% increase in research and development expense for the three months ended December 31, 2009 compared with the same period in the prior year reflects a slight increase in personnel costs. The 3% decrease in research and development expense for the nine months ended December 31, 2009 compared with 2008 reflected lower travel costs resulting from cost containment efforts. If foreign currency exchange rates had been the same in the three months ended December 31, 2009 and 2008, the change in research and development expense would have been a decline of 2% instead of an increase of 2%. The percentage decrease in research and development expenses for the nine months ended December 31, 2009 would not have changed if foreign currency exchange rates had been the same as the nine months ended December 31, 2008.

## General and Administrative

General and administrative expense consists primarily of personnel and related overhead and facilities costs for the finance, information systems, executive, human resources and legal functions.

General and administrative expense increased 15% in the three months ended December 31, 2009 compared with the same period in the prior fiscal year due to \$5.8 million in transaction costs related to the acquisition of LifeSize Communications, which occurred in December 2009. For the nine months ended December 31, 2009, the LifeSize transaction costs were more than offset by the decline in personnel costs resulting from a 25% reduction in headcount compared with the same period in the prior year. If foreign currency exchange rates had been the same in the three months ended December 31, 2009 and 2008, the increase in general and administrative expenses would have been 13% instead of 15%. The decrease in general and administrative expenses for the nine months ended December 31, 2009 would not have changed if foreign currency exchange rates had been the same as the nine months ended December 31, 2008.

## Restructuring Charges

Restructuring charges consist of termination benefits, asset impairment charges, contract termination costs and other charges associated with the restructuring plan initiated in January 2009. We completed a majority of the restructuring activity during the fourth quarter of fiscal year 2009. We incurred pre-tax restructuring charges of \$22.0 million in the period from January 1, 2009 to December 31, 2009, related to employee termination costs, contract termination costs and other associated costs. We expect to complete the restructuring by the end of fiscal year 2010, and incur approximately \$0.5 million in additional contract termination costs.

The following table summarizes restructuring related activities during the nine months ended December 31, 2009 (in thousands):

	Total	Termination Benefits	Contract Termination Costs	Other
Balance at March 31, 2009	\$3,794	\$3,779	\$ 15	\$-
Charges	1,449	1,366	83	-
Cash payments	(4,245 )	(4,220 )	(25 )	-
Other	(8 )	(4 )	(4 )	-
Foreign exchange	91	91	-	-

Balance at June 30, 2009	\$1,081	\$1,012	\$ 69	\$-
Charges	45	(22 )	9	58
Cash payments	(718 )	(698 )	(20 )	-
Other	(4 )	63	-	(67 )
Foreign exchange	19	19	-	-
Balance at September 30, 2009	\$423	\$374	\$ 58	\$(9 )
Charges	-	-	-	-
Cash payments	(63 )	(43 )	(20 )	-
Other	(143 )	(143 )	-	-
Foreign exchange	(7 )	(4 )	-	(3 )
Balance at December 31, 2009	\$210	\$184	\$ 38	\$(12 )

### Interest Income, Net

Interest income and expense for the three and nine months ended December 31, 2009 and 2008 were as follows (in thousands):

	Three months ended December 31,				Nine months ended December 31,			
	2009	2008	Change		2009	2008	Change	
Interest income	\$668	\$2,223	(70 %)		\$1,913	\$7,680	(75 %)	
Interest expense	(254 )	(11 )	(2209 %)		(268 )	(141 )	(90 %)	
Interest income, net	\$414	\$2,212	(81 %)		\$1,645	\$7,539	(78 %)	

Interest income was lower for the three and nine months ended December 31, 2009 due to lower invested balances and significantly lower interest rates compared with the prior year.

## Other Expense, Net

Other income and expense for the three and nine months ended December 31, 2009 and 2008 were as follows (in thousands):

	Three months ended December 31,					Nine months ended December 31,				
	2009	2008	Change			2009	2008	Change		
Foreign currency exchange gains										
(losses), net	\$1,998	\$9,824	(80	%)		\$860	\$10,995	(92	%)	
Insurance investment income (loss)	815	(1,089	)	(175	%)	1,219	(1,454	)	(184	%)
Write-down of investments	-	(785	)	(100	%)	-	(1,764	)	(100	%)
Other, net	239	151	58	%		337	32	953	%	
Other income, net	\$3,052	\$8,101	(62	%)		\$2,416	\$7,809	(69	%)	

Foreign currency exchange gains or losses relate to balances denominated in currencies other than the functional currency of a particular subsidiary or to the sale of currencies. The gains in the three and nine months ended December 31, 2009 were lower compared with higher gains recognized in the prior year related to sales of Euros for U.S. dollars. We do not speculate in currency positions, but we are alert to opportunities to maximize foreign exchange gains.

Insurance investment income or loss represents changes in the cash surrender value of Company-owned life insurance contracts related to a management deferred compensation plan offered by one of the Company's subsidiaries.

During the three months ended December 31, 2008, we recorded unrealized losses of \$1.2 million related to other-than-temporary declines in the estimated fair value of our auction-rate investment securities; \$0.5 million of the loss represented a reversal of the unrealized temporary gain recorded in accumulated other comprehensive loss during the three months ended September 30, 2008. During the nine months ended December 31, 2008, we recorded unrealized losses of \$1.8 million related to other-than-temporary declines in the estimated fair value of our auction-rate investment securities.

## Provision for Income Taxes

The provision for income taxes and effective income tax rates for the three and nine months ended December 31, 2009 and 2008 were as follows (in thousands):

	Three months ended December 31,				Nine months ended December 31,			
	2009	2008	Change		2009	2008	Change	
Provision for income taxes	\$4,807	\$12,596	(62	%)	\$14,262	\$26,101	(45	%)
Effective income tax rate	7.8	%	23.7	%	26.1	%	15.5	%

The provision for income taxes consists of income and withholding taxes. Logitech operates in multiple jurisdictions and its profits are taxed pursuant to tax laws of these jurisdictions. The Company's effective income tax rate may be

affected by changes in tax laws or interpretations of tax laws in any given jurisdiction, utilization of net operating loss and tax credit carryforwards, changes in geographical mix of income and expense, and changes in management's assessment of matters such as the ability to realize deferred tax assets.

Prior to the first quarter of fiscal year 2010, the Company's effective income tax rate was calculated using an estimate of its annual pre-tax income. Due to the impact of the economic downturn, management determined that, for the three months ended June 30, 2009 and September 30, 2009, a reliable estimate of its annual pre-tax income and related annual effective income tax rate could not be made. Therefore, the Company used the actual year-to-date effective income tax rate for those periods.

For the three and nine months ended December 31, 2009, management has determined that a reliable estimate of its annual pre-tax income can be made. The Company's effective income tax rate is therefore calculated using an estimate of its annual pre-tax income. For the three months ended December 31, 2009 and 2008, the income tax provision was \$4.8 million and \$12.6 million based on effective income tax rates of 7.8% and 23.7%. For the nine months ended December 31, 2009 and 2008, the income tax provision was \$14.3 million and \$26.1 million based on effective income tax rates of 26.1% and 15.5%.

The change in effective income tax rates for the three and nine months ended December 31, 2009 compared with the same periods in 2008 is primarily due to the mix of income and losses in the various tax jurisdictions in which the Company operates.

#### Liquidity and Capital Resources

##### Cash Balances, Available Borrowings, and Capital Resources

At December 31, 2009, net working capital was \$327.6 million, compared with \$709.4 million at March 31, 2009. The decrease in working capital was primarily related to the use of cash for the acquisition of LifeSize and higher accounts payable.

During the nine months ended December 31, 2009, operating activities generated cash of \$299.4 million. Our largest sources of operating cash flows were increased accounts payable and accrued liabilities. We invested \$388.8 million, net of cash acquired, during the nine months ended December 31, 2009, primarily for the acquisition of LifeSize. We also invested \$26.4 million in tooling, computer hardware, and software. Net cash used in financing activities was \$97.2 million, primarily due to the purchase of treasury stock and the repayment of the short and long-term debt assumed in the LifeSize acquisition, offset in part by proceeds from employee stock purchases and the exercise of stock options.

At December 31, 2009, we had cash and cash equivalents of \$281.1 million and investment securities of \$1.6 million. Cash and cash equivalents are carried at cost, which is equivalent to fair value. Investment securities are carried at fair value, determined by estimating the value of the underlying collateral using published mortgage indices or interest rate spreads for comparably rated collateral and applying discounted cash flow or option pricing methods to the estimated value. The Company considers the inputs used to measure the fair value of its investment securities as Level 3 within the fair value hierarchy. During the nine months ended December 31, 2009, Logitech's management decided that sale or realization of proceeds from the sale of these investment securities is not expected within the Company's normal operating cycle of one year, and hence the securities were reclassified from short-term investments to non-current assets. Further changes in the fair value of these investment securities would not materially affect the Company's liquidity or capital resources.

The Company has credit lines with several European and Asian banks totaling \$148.6 million as of December 31, 2009. As is common for businesses in European and Asian countries, these credit lines are uncommitted and unsecured. Despite the lack of formal commitments from the banks, we believe that these lines of credit will continue to be made available because of our long-standing relationships with these banks. At December 31, 2009, the Company had no outstanding borrowings under these lines of credit. There are no financial covenants under these lines of credit with which the Company must comply.

The Company has financed its operating and capital requirements primarily through cash flow from operations and, to a lesser extent, from capital markets and bank borrowings. The Company's normal short-term liquidity and long-term capital resource requirements are provided from three sources: cash flow generated from operations, cash and cash equivalents on hand, and borrowings, as needed, under our credit facilities.

Based upon our available cash balances and credit lines, and the trend of our historical cash flow generation, we believe we have sufficient liquidity to fund operations for the foreseeable future.

### Cash Flow from Operating Activities

The following table presents selected financial information and statistics as of December 31, 2009 and 2008 (dollars in thousands):

	December 31,	
	2009	2008
Accounts receivable, net	\$248,625	\$374,968
Inventories	235,012	339,518
Working capital	327,607	740,721
Days sales in accounts receivable (DSO) (1)	36 days	54 days
Inventory turnover (ITO) (2)	6.9 x	5.2 x
Net cash provided by operating activities	\$299,350	\$174,969

(1)DSO is determined using ending accounts receivable as of the most recent quarter-end and net sales for the most recent quarter.

(2)ITO is determined using ending inventories and annualized cost of goods sold (based on the most recent quarterly cost of goods sold).

Net cash provided by operating activities increased to \$299.4 million in the nine months ended December 31, 2009, from \$175.0 million for the same period in the prior year. The increased cash flow resulted from lower accounts receivable and inventory levels and increased accounts payable.

DSO for the three months ended December 31, 2009 was 18 days lower than the same period in the prior year, primarily due to lower accounts receivable at December 31, 2009 which resulted from improved sales linearity during the quarter. Typical payment terms require customers to pay for product sales generally within 30 to 60 days. However, terms may vary by customer type, by country and by selling season. Extended payment terms are sometimes offered to a limited number of customers during the second and third fiscal quarters. The Company does not modify payment terms on existing receivables, but may offer discounts for early payment.

Inventory turns for the nine months ended December 31, 2009 improved over the nine months ended December 31, 2008, as we reduced inventory levels in line with the weak demand environment.

### Cash Flow from Investing Activities

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Cash flows from investing activities during the nine months ended December 31, 2009 and 2008 were as follows (in thousands):

	Nine months ended December 31,	
	2009	2008
Purchases of property, plant and equipment	\$(26,438 )	\$(38,631 )
Acquisitions, net of cash acquired	(388,807 )	(64,430 )
Proceeds from cash surrender of life insurance policies	813	-
Premiums paid on cash surrender value life insurance policies	-	(427 )
Net cash used in investing activities	\$(414,432 )	\$(103,488 )

Our capital expenditures during the nine months ended December 31, 2009 and 2008 were principally for computer hardware and software purchases and normal expenditures for tooling. Purchasing activity was lower in the nine months ended December 31, 2009, as we focused our cash outlays on critical capital needs.

In the nine months ended December 31, 2009, we acquired LifeSize Communications for \$378.6 million, net of cash acquired of \$3.7 million, and certain assets of TV Compass for \$10.0 million.

In the nine months ended December 31, 2008, we acquired the Ultimate Ears companies for \$31.8 million, net of cash acquired of \$0.2 million and including \$0.5 million in transaction costs. During the same period, we also acquired SightSpeed for \$31.1 million in cash including transaction costs of \$1.0 million.

#### Cash Flow from Financing Activities

The following tables present information on our cash flows from financing activities, including information on our share repurchases during the nine months ended December 31, 2009 and 2008 (in thousands except per share amounts):

	Nine months ended December 31,	
	2009	2008
Repayment of short and long-term debt	\$(13,601 )	\$-
Purchases of treasury shares	(101,267 )	(78,870 )
Proceeds from sale of shares upon exercise of options and purchase rights	15,979	23,496
Excess tax benefits from share-based compensation	1,708	6,641
Net cash used in financing activities	\$(97,181 )	\$(48,733 )

	Nine months ended December 31,	
	2009	2008
Number of shares repurchased	5,838	2,803
Value of shares repurchased	\$101,267	\$78,870
Average price per share	\$17.35	\$28.14

During the nine months ended December 31, 2009, we repaid \$13.6 million of short and long-term debt assumed when we acquired LifeSize Communications. We also repurchased 5.8 million shares for \$101.3 million under the



Company's June 2007 buyback program. The sale of shares upon exercise of options and purchase rights pursuant to the Company's stock plans realized \$16.0 million. Tax benefits recognized on the exercise of share-based payment awards provided \$1.7 million.

During the nine months ended December 31, 2008, we repurchased 2.8 million shares for \$78.9 million under our June 2007 buyback program. The sale of shares upon exercise of options realized \$23.5 million. In addition, cash of \$6.6 million was provided by tax benefits recognized on the exercise of share-based payment awards.

## Cash Outlook

We have financed our operations and capital requirements primarily through cash flow from operations and, to a lesser extent, capital markets and bank borrowings. Our working capital requirements and capital expenditures may increase to support future expansion of Logitech operations. Future acquisitions or expansion of our operations may be significant and may require the use of cash. In addition, future deterioration of global economic conditions could adversely affect our operations and may also require the use of cash.

In June 2007, we announced the approval by our Board of Directors of a share buyback program authorizing the repurchase of up to \$250 million of our shares. The approved amount remaining under the June 2007 program at December 31, 2009 was \$25.0 million. The program expires in June 2010. We lowered our share repurchase activity beginning in the second half of fiscal year 2009 in order to maximize our cash position. Beginning July 29, 2009, the Company resumed the repurchase of its shares under the June 2007 share repurchase program and repurchased 5.8 million shares on the open market for \$101.3 million, calculated based on exchange rates on the repurchase dates. No shares were repurchased during the three months ended December 31, 2009.

In September 2008, our Board of Directors approved a new share buyback program, which authorizes the Company to invest up to \$250 million to purchase its own shares. The September 2008 program is subject to the approval of the Swiss Takeover Board and the completion of our current share buyback program of \$250 million.

In January 2009, Logitech initiated a restructuring plan in order to reduce operating expenses and improve financial results in response to deteriorating global economic conditions. We incurred pre-tax restructuring charges of \$20.5 million in the three months ended March 31, 2009 and \$1.5 million in the nine months ended December 31, 2009. During the remainder of fiscal year 2010, we expect to incur approximately \$0.5 million in additional contract termination costs. We expect to complete the restructuring in fiscal year 2010.

In December 2006, the Company acquired Slim Devices, Inc., a privately held company specializing in network-based audio systems for digital music. The purchase agreement provides for a possible performance-based payment, payable in the first calendar quarter of 2010. The performance-based payment is based on net revenues from the sale of products and services in calendar year 2009 derived from Slim Devices' technology. The maximum performance-based payment is \$89.5 million, and no payment is due if the applicable net revenues total \$40.0 million or less. As of December 31, 2009, no amounts are payable towards performance-based payments under our acquisition agreement.

In November 2007, the Company acquired WiLife, Inc., a privately held company that manufactures PC-based video cameras for self-monitoring a home or a small business. The purchase agreement provides for a possible performance-based payment, payable in the first calendar quarter of 2011. The performance-based payment is based on net revenues attributed to WiLife during calendar year 2010. No payment is due if the applicable net revenues total \$40.0 million or less. The maximum performance-based payment is \$64.0 million. The total performance-based payment amount, if any, will be recorded in goodwill and will not be known until the end of calendar year 2010.

On February 20, 2009, California budget legislation was enacted that will affect the methodology used by corporate taxpayers to apportion income to California. These changes will become effective for the Company's fiscal year ending March 31, 2012. The Company believes that these changes will not have a material impact on its results of operations or financial condition.

In fiscal year 2009, the U.S. Internal Revenue Service initiated an examination of the Company's U.S. subsidiary for fiscal year 2006. During the third quarter of fiscal year 2010, the Internal Revenue Service expanded its examination to include fiscal year 2007. As of December 31, 2009, the Company is not able to estimate the potential future liability, if any, which may result from this examination.

Other contractual obligations and commitments of the Company which require cash are described in the following sections.

Over the past several years, we have generated positive cash flow from our operating activities, including cash from operations of \$200.6 million in fiscal year 2009 and \$299.4 million in the nine months ended December 31, 2009. Despite the uncertain economic environment, we believe that our cash and cash equivalents, cash flow generated from operations, and available borrowings under our bank lines of credit will be sufficient to fund our operations for the foreseeable future.

#### Contractual Obligations and Commitments

As of December 31, 2009, the Company's outstanding contractual obligations and commitments included the following (in thousands), in addition to the performance based payments we may have to make as part of our acquisition agreements described above:

	December 31, 2009
Operating leases	\$49,443
Purchase commitments - inventory	132,451
Purchase obligations - capital expenditures	15,224
Purchase obligations - operating expenses	34,863
Income taxes payable - non-current	116,064
Obligation for management deferred compensation	10,504
Defined benefit pension plan liability	20,375
Other long-term liabilities	8,868
Total contractual obligations and commitments	\$387,792

The Company leases facilities under operating leases, certain of which require it to pay property taxes, insurance and maintenance costs. Operating leases for facilities are generally renewable at the Company's option and usually include escalation clauses linked to inflation. The remaining terms on our non-cancelable operating leases expire in various years through 2027.

Commitments for inventory purchases are made in the normal course of business to original design manufacturers, contract manufacturers and other suppliers, and are expected to be fulfilled by August 31, 2010. Purchase obligations for future capital expenditures support product development activities and ongoing and expanded operations. At December 31, 2009, these purchase obligations primarily related to commitments for manufacturing equipment and tooling. Purchase obligations for operating expenses related to consulting, marketing arrangements, advertising and other services. Although open purchase commitments are considered enforceable and legally binding, the terms generally allow us the option to reschedule and adjust our requirements based on business needs prior to the delivery of the purchases.

The non-current income taxes payable relates to the net unrecognized tax benefits and related accrued interest and penalties of uncertain tax positions. We are unable make a reasonably reliable estimate of the period in which a cash settlement may be made with the tax authorities.

For further detail about our contractual obligations and commitments, please refer to our Annual Report on Form 10-K for the fiscal year ended March 31, 2009.

## Off-Balance Sheet Arrangements

The Company has not entered into any transactions with unconsolidated entities whereby we have financial guarantees, subordinated retained interests, derivative instruments or other contingent arrangements that expose us to material continuing risks, contingent liabilities, or any other obligation under a variable interest in an unconsolidated entity that provides financing, liquidity, market risk or credit risk support to the Company.

## Guarantees

The Company has guaranteed the purchase obligations of some of its contract manufacturers and original design manufacturers to certain component suppliers. These guarantees generally have a term of one year and are automatically extended for one or more years as long as a liability exists. The amount of the purchase obligations of these manufacturers varies over time, and therefore the amounts subject to Logitech's guarantees similarly vary. At December 31, 2009, there were no outstanding guaranteed purchase obligations. The maximum total potential future payments under three of the five guarantee arrangements is limited to \$30.8 million. The remaining two guarantees are limited to purchases of specified components from the named suppliers. The Company does not believe, based on historical experience and information currently available, that it is probable that any amounts will be required to be paid under these guarantee arrangements.

Logitech International S.A., the parent holding company, has guaranteed certain contingent liabilities of various subsidiaries related to specific transactions occurring in the normal course of business. The maximum amount of the guarantees was \$5.3 million as of December 31, 2009. As of December 31, 2009, \$5.3 million was outstanding under these guarantees. The parent holding company has also guaranteed the purchases of one of its subsidiaries under two guarantee agreements. These guarantees do not specify a maximum amount. As of December 31, 2009, \$8.7 million was outstanding under these guarantees.

## Indemnifications

Logitech indemnifies some of its suppliers and customers for losses arising from matters such as intellectual property rights and product safety defects, subject to certain restrictions. The scope of these indemnities varies, but in some instances, includes indemnification for damages and expenses, including reasonable attorneys' fees. No amounts have been accrued for indemnification provisions at December 31, 2009. The Company does not believe, based on historical experience and information currently available, that it is probable that any amounts will be required to be paid under its indemnification arrangements.

## ITEM 3. QUALITATIVE AND QUANTITATIVE DISCLOSURES ABOUT MARKET RISK

## Market Risk

Market risk represents the potential for loss due to adverse changes in the fair value of financial instruments. As a global concern, the Company faces exposure to adverse movements in foreign currency exchange rates and interest rates. These exposures may change over time as business practices evolve and could have a material adverse impact on the Company's financial results.

## Foreign Currency Exchange Rates

The Company is exposed to foreign currency exchange rate risk as it transacts business in multiple foreign currencies, including exposure related to anticipated sales, anticipated purchases and assets and liabilities denominated in currencies other than the U.S. dollar. Logitech transacts business in over 30 currencies worldwide, of which the most significant to operations are the Chinese renminbi ("CNY"), euro, British pound, Taiwanese dollar, Japanese yen, Canadian dollar and Mexican peso. The functional currency of the Company's operations is primarily the U.S. dollar. To a lesser extent, certain operations use the euro, Swiss franc, Japanese yen or the local currency of the country as their functional currencies. Accordingly, unrealized foreign currency gains or losses resulting from the translation of net assets or liabilities denominated in foreign currencies to the U.S. dollar are accumulated in the cumulative translation adjustment component of other comprehensive loss in shareholders' equity.

The table below provides information about the Company's underlying transactions that are sensitive to foreign exchange rate changes, primarily assets and liabilities denominated in currencies other than the functional currency, where the net exposure is greater than \$0.5 million at December 31, 2009. The table below represents the U.S. dollar impact on earnings of a 10% appreciation and a 10% depreciation of the functional currency as compared with the transaction currency (in thousands):

Functional Currency	Transaction Currency	Net Exposed Long (Short) Currency Position	FX Gain (Loss) From 10% Appreciation of Functional Currency	FX Gain (Loss) From 10% Depreciation of Functional Currency
U.S. dollar	Chinese renminbi	\$29,476	\$ (2,680 )	\$ 3,275
Euro	British pound	25,561	(2,324 )	2,840
Taiwanese dollar	U.S. dollar	14,066	(1,279 )	1,563
Japanese yen	U.S. dollar	(11,802 )	1,073	(1,311 )
U.S. dollar	Canadian dollar	11,254	(1,023 )	1,250
Mexican peso	U.S. dollar	(9,187 )	835	(1,021 )
Swiss franc	Euro	(2,410 )	219	(268 )
Swiss franc	U.S. dollar	(1,926 )	175	(214 )
Euro	U.S. dollar	(1,183 )	108	(131 )
USD	Hong Kong Dollar	(1,106 )	101	(123 )
Euro	Swedish krona	(691 )	63	(77 )
Euro	Croatian kuna	565	(51 )	63
		\$52,617	\$ (4,783 )	\$ 5,846

Long currency positions represent net assets being held in the transaction currency while short currency positions represent net liabilities being held in the transaction currency.

The Company's principal manufacturing operations are located in China, with much of its component and raw material costs transacted in CNY. However, the functional currency of its Chinese operating subsidiary is the U.S. dollar as its sales and trade receivables are transacted in U.S. dollars. To hedge against any potential significant appreciation of the CNY, the Company holds a portion of its cash investments in CNY-denominated deposit accounts. At December 31, 2009, net assets held in CNY totaled \$29.5 million. The Company continues to evaluate the level of net assets held in CNY relative to component and raw material purchases and interest rates on cash equivalents.

The Company enters into foreign exchange forward contracts to hedge against exposure to changes in foreign currency exchange rates related to its subsidiaries' forecasted inventory purchases. The Company has designated these derivatives as cash flow hedges. Logitech does not use derivative financial instruments for trading or speculative purposes. These hedging contracts generally mature within six months, and are denominated in the same currency as the underlying transactions. Gains and losses in the fair value of the effective portion of the hedges are deferred as a component of accumulated other comprehensive loss until the hedged inventory purchases are sold, at which time the gains or losses are reclassified to cost of goods sold. The notional amounts of foreign exchange forward contracts outstanding related to forecasted inventory purchases were \$39.9 million (27.9 million euros) at December 31, 2009. The notional amount represents the future cash flows under contracts to purchase foreign currencies. Deferred realized losses of \$1.0 million are recorded in accumulated other comprehensive loss at December 31, 2009, and are expected to be reclassified to cost of goods sold when the related inventory is sold. Deferred unrealized gains of \$1.8 million related to open cash flow hedges are also recorded in accumulated other comprehensive loss as of December 31, 2009 and will be revalued in future periods until the related inventory is sold, at which time the resulting gains or losses will be reclassified to cost of good sold.

The Company also enters into foreign exchange forward contracts to reduce the short-term effects of foreign currency fluctuations on certain foreign currency receivables or payables. These forward contracts generally mature within one to three months. The Company may also enter into foreign exchange swap contracts to economically extend the terms of its foreign exchange forward contracts. The gains or losses on foreign exchange forward contracts are recognized in earnings based on the changes in fair value.

The notional amounts of foreign exchange forward contracts outstanding at December 31, 2009 relating to foreign currency receivables or payables were \$15.3 million. Open forward contracts as of December 31, 2009 consisted of contracts in British pounds to purchase euros at a future date at a pre-determined exchange rate. The notional amounts of foreign exchange swap contracts outstanding at December 31, 2009 were \$37.9 million. Swap contracts outstanding at December 31, 2009 consisted of contracts in Mexican pesos, Japanese yen, Canadian dollars and British pounds.

If the U.S. dollar had appreciated by 10% compared with the hedged foreign currency, an unrealized gain of \$9.1 million in our forward foreign exchange contract portfolio would have occurred. If the U.S. dollar had depreciated by 10% compared with the hedged foreign currency, a \$5.6 million unrealized loss in our forward foreign exchange contract portfolio would have occurred.

#### Interest Rates

Changes in interest rates could impact the Company's anticipated interest income on its cash equivalents and investment securities and interest expense on variable rate short-term debt. The Company prepared sensitivity analyses of its interest rate exposures to assess the impact of hypothetical changes in interest rates. Based on the results of these analyses, a 100 basis point decrease or increase in interest rates from the December 31, 2009 and March 31, 2009 period end rates would not have a material effect on the Company's results of operations or cash flows.



#### ITEM 4. CONTROLS AND PROCEDURES

##### Disclosure Controls and Procedures

Logitech's Chief Executive Officer and Chief Financial Officer, after evaluating the effectiveness of our disclosure controls and procedures (as defined in Exchange Act Rule 13a-15(e)) as of the end of the period covered by this Form 10-Q, have concluded that, as of such date, our disclosure controls and procedures are effective.

Disclosure controls are controls and procedures designed to reasonably assure that information required to be disclosed in our reports filed under the Exchange Act, such as this Form 10-Q, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls are also designed to reasonably assure that this information is accumulated and communicated to our management, including the Chief Executive Officer and the Chief Financial Officer, to allow timely decisions regarding required disclosure.

##### Changes in Internal Control over Financial Reporting

There have been no changes in the Company's internal control over financial reporting during the fiscal quarter ended December 31, 2009, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.



## PART II – OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

From time to time, we become involved in claims and legal proceedings which arise in the ordinary course of our business. We are currently subject to several such claims and a small number of legal proceedings. We presently do not believe that the resolution of these claims and legal proceedings will have a material impact on our results of operations or financial condition.

### ITEM 1A. RISK FACTORS

The strength and timing of the anticipated improvement of our business is uncertain, and economic conditions have and could continue to significantly harm our operating results.

The global economic recession has had a significant negative impact on our business. We anticipate that our business and operating results will improve, in part as a result of the steps we have taken in response to general economic conditions. However, the strength and precise timing of the anticipated improvement of our business is uncertain. In addition, the recession may continue to have the following negative effects on our business, operating results, and financial condition:

- Reduced sales to our customers, reflecting current and anticipated lower end-user consumer demand for our products as well as a shift in consumer buying patterns toward lower-priced products.
- Reduced sales to those customers that continue to lower their required inventory levels.
- Risk of further customer bankruptcy or business failures, resulting in lower sales levels and increases in bad debt write-offs and receivables reserves.
- Higher costs for customer incentive programs, cooperative marketing arrangements and price protection used to stimulate demand, which lowers our net sales.
- Increased downward pressure on our product prices as we lower prices to stimulate demand or reduce inventory, or as competitors lower prices to gain market share in slow-growing or shrinking markets.
- Product returns in excess of our historical experience rate, resulting in higher returns reserves rates.
- Risk of excess and obsolete inventories.
- Financial distress or bankruptcy of key suppliers, resulting in insufficient product quantities to meet demand for particular products.
- Risk of counterparty failures due to continuing stress on financial institutions, which may negatively impact cash, cash equivalents and investment securities.

If our business does not improve as we expect, or if global economic conditions deteriorate, our operating results in a given quarter could be below the expectations of financial analysts and investors, which could cause the price of our shares to decline.

Our operating results are difficult to predict and fluctuations in results may cause volatility in the price of our shares.

Our revenues and profitability are difficult to predict due to the nature of the markets in which we compete and for many other reasons, including the following:

- Our operating results are highly dependent on the volume and timing of orders received during the quarter, which are difficult to forecast. Customers generally order on an as-needed basis and we typically do not obtain firm, long-term purchase commitments from our customers. As a result, our revenues in any quarter depend primarily on orders booked and shipped in that quarter.
- A significant portion of our quarterly retail sales typically occurs in the last weeks of each quarter, further increasing the difficulty in predicting quarterly revenues and profitability.
- We must incur a large portion of our costs in advance of sales orders, because we must plan research and production, order components, buy tooling equipment, and enter into development, sales and marketing, and other operating commitments prior to obtaining firm commitments from our customers. This makes it difficult for us to rapidly adjust our costs during the quarter in response to a revenue shortfall, which could adversely affect our operating results.
- Fluctuations in currency exchange rates can impact our revenues, expenses and profitability because we report our financial statements in U.S. dollars, whereas a significant portion of our revenues and expenses are in other currencies. We attempt to adjust product prices over time to offset the impact of currency movements. However, the weakness in consumer spending caused by the current global economic recession has limited our ability to increase local currency selling prices, which has negatively affected and may continue to negatively affect our ability to offset the impact of currency fluctuations.

Because our operating results are difficult to predict, our results may be below the expectations of financial analysts and investors, which could cause the price of our shares to decline.

If we fail to successfully innovate in our current and emerging product categories, our business and operating results could suffer.

The personal peripherals industry is characterized by short product life cycles, frequent new product introductions, rapidly changing technology and evolving industry standards. As a result, we must continually innovate in our current and emerging product categories, introduce new products and technologies, and enhance existing products in order to remain competitive.

The success of our products depends on several factors, including our ability to:

- identify new feature or product opportunities;
- anticipate technology, market trends and consumer demands;
- develop innovative and reliable new products and enhancements in a cost-effective and timely manner; and
- distinguish our products from those of our competitors.

If we do not execute on these factors successfully, products that we introduce or technologies or standards that we adopt may not gain widespread commercial acceptance, and our business and operating results could suffer. In addition, if we do not continue to distinguish our products, particularly our retail products, through distinctive, technologically advanced features, designs, and services, as well as continue to build and strengthen our brand recognition and our access to distribution channels, our business could be harmed.

We may encounter difficulties with our acquisition of LifeSize Communications, and may not realize the anticipated benefits of the acquisition.

In December 2009, we acquired LifeSize Communications, Inc., a privately-held company providing high definition video communication solutions. This acquisition is part of the Company's strategy to acquire, when appropriate, companies that have products, personnel and technologies that complement our strategic direction and roadmap.

Our acquisition of LifeSize involves risks and uncertainties, including:

- Difficulties in integrating the operations, systems, technologies, products, and personnel of LifeSize.
- Potential loss of key employees, customers, distributors or other business partners of LifeSize.
- Insufficient future revenues and profitability of LifeSize, which could negatively impact our consolidated results.
- Significant goodwill recorded in connection with the acquisition, which could require an impairment and resulting reduction in consolidated results if future revenues and profitability of LifeSize do not meet expectations.
- Diversion of management's attention from normal daily operations of the business and the challenges of managing larger and more widespread operations resulting from the acquisition.
- Initial dependence on unfamiliar supply chains or relatively small supply partners.
- Exposure to potential product quality issues.

In addition, through our acquisition of LifeSize, we have entered the market for enterprise video conferencing. Although we plan to maintain the LifeSize enterprise sales organization, we have little experience with selling to

enterprise accounts, or in marketing to large enterprises. We will also be exposed to additional competitors in the video conferencing market, some of which may have greater resources, including technical and engineering resources, than we do. Additionally, as customers complete video conferencing installations, they may require greater levels of service and support than we have provided in the past. Demand for these types of services and support may increase in the future. There can be no assurance that we can provide products, services and support to effectively compete for these market opportunities. Further, provision of greater levels of services and support by us may result in a delay in the timing of revenue recognition.

Any of these and other factors, many of which are out of our control, could prevent us from realizing the anticipated benefits of the acquisition and could adversely affect our business, operating results or financial condition. If we fail to manage and successfully integrate LifeSize it could materially harm our business and operating results. There can be no assurance that LifeSize product enhancements will be made in a timely fashion or that pre-acquisition due diligence will have identified all possible issues that might arise with respect to LifeSize products.

Acquisitions are inherently risky, and no assurance can be given that our acquisition of LifeSize or other future acquisitions will be successful and will not adversely affect our business, operating results or financial condition.

Our gross margins can vary significantly depending on multiple factors, which can result in unanticipated fluctuations in our operating results.

Our gross margins can vary due to consumer demand, competition, product life cycle, new product introductions, unit volumes, commodity and supply chain costs, geographic sales mix, foreign currency exchange rates, and the complexity and functionality of new product innovations. In particular, if we are not able to introduce new products in a timely manner at the product cost we expect, or if consumer demand for our products is less than we anticipate, or if there are product pricing, marketing and other initiatives by our competitors to which we need to react that lower our margins, then our overall gross margin will be less than we project. For example, in the second half of fiscal year 2009 and the first half of fiscal year 2010, economic uncertainty caused our customers to reduce purchases of our products below what we had forecasted, and also led us to increase our customer incentives to stimulate demand, which significantly lowered our overall gross margin.

In addition, our gross margins may vary significantly by product line, sales geography and customer type, as well as within product lines. When the mix of products sold shifts from higher margin product lines to lower margin product lines, to lower margin sales geographies, or to lower margin products within product lines, our overall gross margins and our profitability may be adversely affected.

The impact of these factors on gross margins can create unanticipated fluctuations in our operating results, which may cause volatility in the price of our shares.

If we do not compete effectively, demand for our products could decline and our business and operating results could be adversely affected.

Our industry is intensely competitive. It is characterized by short product life cycles, continual performance enhancements, and rapid adoption of technological and product advancements by competitors in our retail market, and price sensitivity in the OEM market. We experience aggressive price competition and other promotional activities from our primary competitors and from less-established brands, including house brands, in response to declining consumer demand in both the retail and OEM markets. In addition, our competitors may offer customers terms and conditions which may be more favorable than our terms and conditions and may require us to take actions to increase our customer incentive programs, which could impact our revenues and operating margins.

In recent years, we have expanded the categories of products we sell, and entered new markets, such as the markets for enterprise video conferencing, streaming media devices and video security systems. We remain alert to opportunities in new categories and markets. As we do so, we are confronting new competitors, many of which have more experience in the categories or markets and have greater marketing resources and brand name recognition than we have. In addition, because of the continuing convergence of the markets for computing devices and consumer electronics, we expect greater competition in the future from well-established consumer electronics companies in our developing categories, as well as in future categories we might enter. Many of these companies, such as Microsoft Corporation, Cisco Systems, Sony, Hewlett Packard and others, have greater financial, technical, sales, marketing and other resources than we have.

Microsoft is a leading producer of operating systems and applications with which our mice, keyboards and webcams are designed to operate. In addition, Microsoft has significantly greater financial, technical, sales, marketing and other resources than Logitech, as well as greater name recognition and a larger customer base. As a result, Microsoft may be able to improve the functionality of its own peripherals to correspond with ongoing enhancements to its operating systems and software applications before we are able to make such improvements. This ability could provide Microsoft with significant lead-time advantages. In addition, Microsoft may be able to offer pricing advantages on bundled hardware and software products that we may not be able to offer, and may be financially positioned to exert significant downward pressure on product prices and upward pressure on promotional incentives in order to gain

market share.

**Pointing Devices, Keyboards and Desktops.** Microsoft is our main competitor in the mice, keyboard and desktop product lines. We also experience competition and pricing pressure for corded and cordless mice and desktops from less-established brands, including house brands, which has impacted our market share in some sales geographies and which could potentially further impact our market share. The notebook peripheral category is also an area where we face aggressive pricing and promotions, as well as new competitors that have broader notebook product offerings than we do.

**Video.** Our competitors for PC Web cameras include Microsoft, Creative Labs, Philips and Hewlett Packard. We are encountering aggressive pricing practices and promotions on a worldwide basis, which have impacted our revenues and margins. The worldwide market for PC webcams has been very competitive, and as a result, pricing practices and promotions by our competitors have become more aggressive.

Our primary competitors in the enterprise video conferencing market are Tandberg and Polycom. These companies have longer experience and a larger customer installed base than LifeSize. Cisco and Hewlett-Packard also compete with us for sales of higher-end systems. Cisco is attempting to purchase Tandberg, and if the purchase is completed, we expect it will further intensify competition in the industry. Cisco and Hewlett Packard have substantially greater financial, sales and marketing, and engineering resources than we do. In addition, there are a number of smaller competitors which compete with LifeSize, along with Tandberg, Polycom, Cisco and Hewlett-Packard, for new accounts, OEM relationships, and installations.

**Audio.** Competitors in audio devices vary by product line. In the PC, mobile entertainment and communication platform speaker business, competitors include Plantronics and its Altec Lansing subsidiary, Creative Labs, and Bose Corporation. In the PC headset and microphone business, our main competitors include Plantronics and its Altec Lansing subsidiary. We have expanded our audio product portfolio to include network-based audio systems for digital music, an emerging market with several small competitors as well as larger established consumer electronics companies, like Sony and Philips.

**Gaming.** Competitors for our interactive entertainment products include Intec, Pelican Accessories, Mad Catz and its Saitek subsidiary. Our controllers for PlayStation also compete against controllers offered by Sony.

**Remotes.** Our competitors for remotes include, among others, Philips, Universal Remote, Universal Electronics, RCA and Sony. We expect that the growth in recent years in consumer demand for personal peripheral devices for home entertainment systems will likely result in increased competition.

If we do not compete effectively, demand for our products could decline, our gross margin could decrease, we could lose market share and our revenues could decline.

If we do not successfully innovate and market products for notebook PCs and mobile devices, our business and results of operations may suffer.

We have historically targeted peripherals for the PC platform, a market that is dynamically changing as a result of the declining popularity of desktop PCs and the increasing popularity of notebook PCs and mobile devices, such as netbooks, mobile phones and smaller form factor devices with computing or web surfing capabilities. In our OEM channel, this shift has adversely affected our sales of OEM mice, which are sold with name-brand desktop PCs. Our OEM mice sales have historically made up the bulk of our OEM sales, and our OEM sales accounted for 15% and 13% of total revenues during fiscal years 2009 and 2008. If the desktop PC market continues to experience slower growth or decline, and if we do not successfully diversify our OEM business, our OEM revenues could be adversely affected.

In our retail channels, notebook PCs and mobile devices are sold by retailers without peripherals. We believe this creates opportunities to sell products to consumers to help make their devices more productive and comfortable. However, consumer acceptance and demand for peripherals for use with smaller form factor computing devices such as notebook PCs and mobile devices is still uncertain. The increasing popularity of notebook PCs and mobile devices may result in a decreased demand by consumers for keyboards and speakers, which could negatively affect our sales of these products. The increasing popularity of mobile devices has coincided with a steadily decreasing average sales price for computing devices, including for desktop and notebook PCs. As a result, there is a risk that the demand for those of our products that have a relatively high average sales price in relation to the price of a desktop or notebook PC will decline. If we do not successfully innovate and market products designed for notebook PCs and other mobile devices, or if general consumer demand for peripherals for use with notebook PCs and mobile devices does not increase, our business and results of operations could be significantly harmed.

If we do not accurately forecast product demand, our business and operating results could be adversely affected.

We use our forecasts of product demand to make decisions regarding investments of our resources and production levels of our products. Although we receive forecasts from our customers, many are not obligated to purchase the forecasted demand. Also, actual sales volumes for individual products in our retail distribution channel can be volatile due to changes in consumer preferences and other reasons. In addition, our retail products have short product life cycles, so a failure to accurately predict high demand for a product can result in lost sales that we may not recover in subsequent periods, or higher product costs if we meet demand by paying higher costs for materials, production and delivery. We could also frustrate our customers and lose shelf space. Our failure to predict low demand for a product can result in excess inventory, lower cash flows and lower margins if we are required to reduce product prices in order to reduce inventories.

Over the past few years, we have expanded the number and types of products we sell, and the geographic markets in which we sell them, and we will endeavor to further expand our product portfolio and sales reach. The growth of our product portfolio and our sales markets has increased the difficulty of accurately forecasting product demand.

We have experienced large differences between our forecasts and actual demand for our products and expect differences to arise in the future. If we do not accurately predict product demand, our business and operating results could be adversely affected.

Our business depends in part on access to third-party platforms or technologies, and if the access is withdrawn, denied, or is not available on terms acceptable to us, or if the platforms or technologies change without notice to us, our business and operating results could be adversely affected.

Our product portfolio includes products designed for use with third-party platforms, such as Apple iPod, Microsoft Xbox, Sony PlayStation, and Nintendo Wii. Our business in these categories relies on our access to the platforms of

third parties, which can be withdrawn, denied or not be available on terms acceptable to us.

Our access to third-party platforms may require paying a royalty, which lowers our product margins, or may otherwise be on terms that are not acceptable to us. In addition, the third-party platforms or technologies used to interact with our product portfolio can change without prior notice to us, which can result in our having excess inventory or lower margins.

If we are unable to access third-party platforms or technologies, or if our access is withdrawn, denied, or is not available on terms acceptable to us, or if the platforms or technologies change without notice to us, our business and operating results could be adversely affected.

Our principal manufacturing operations and third-party contract manufacturers are located in China, which exposes us to risks associated with doing business in that country.

Our principal manufacturing operations and third-party contract manufacturers are located in China. Our manufacturing operations in Suzhou, China could be severely impacted by changes in the interpretation and enforcement of legal standards, by strains on China's transportation, communications, trade, public health and other infrastructures, by conflicts, embargoes, disagreements or increased tensions between China and Taiwan, by labor unrest, and by other trade customs and practices that are dissimilar to those in the United States and Europe. Interpretation and enforcement of China's laws and regulations continue to evolve and we expect differences in interpretation and enforcement to continue in the foreseeable future.

Further, we may be exposed to fluctuations in the value of the Chinese renminbi ("CNY"), the local currency of China. Significant future appreciation of the CNY could increase our component and other raw material costs, as well as our labor costs, and could adversely affect our financial results.

We purchase key components and products from a limited number of sources, and our business and operating results could be harmed if supply were delayed or constrained or if there were shortages of required components.

We purchase certain products and key components from a limited number of sources. If the supply of these products or key components, such as micro-controllers and optical sensors, were to be delayed or constrained, or if one or more of our single-source suppliers goes out of business as a result of adverse global economic conditions, we might be unable to find a new supplier on acceptable terms, or at all, and our product shipments to our customers could be delayed, which could harm our business, financial condition and operating results.

Lead times for materials, components and products ordered by us or by our contract manufacturers can vary significantly and depend on factors such as contract terms, demand for a component, and supplier capacity. From time to time, we have experienced component shortages and extended lead times on semiconductors, such as micro-controllers and optical sensors, and base metals used in our products. Shortages or interruptions in the supply of components or subcontracted products, or our inability to procure these components or products from alternate sources at acceptable prices in a timely manner, could delay shipment of our products or increase our production costs, which could adversely affect our business and operating results.

If we do not successfully coordinate the worldwide manufacturing and distribution of our products, we could lose sales.

Our business requires us to coordinate the manufacture and distribution of our products over much of the world. We rely on third parties to manufacture many of our products, manage centralized distribution centers, and transport our products. If we do not successfully coordinate the timely manufacturing and distribution of our products, we may have insufficient supply of products to meet customer demand and we could lose sales, or we may experience a build-up in inventory.



A significant portion of our quarterly retail orders and product deliveries generally occur in the last weeks of the fiscal quarter. This places pressure on our supply chain and could adversely impact our revenues and profitability if we are unable to successfully fulfill customer orders in the quarter.

We conduct operations in a number of countries and the effect of business, legal and political risks associated with international operations could significantly harm us.

We conduct operations in a number of countries. There are risks inherent in doing business in international markets, including:

- difficulties in staffing and managing international operations;
- compliance with laws and regulations, including environmental and tax laws, which vary from country to country and over time, increasing the costs of compliance and potential risks of non-compliance;
- exposure to political and financial instability, leading to currency exchange losses and collection difficulties or other losses;
  - exposure to fluctuations in the value of local currencies;
- difficulties or increased costs in establishing sales and distribution channels in unfamiliar markets, with their own market characteristics and competition, particularly in Latin America, Eastern Europe and Asia;
  - changes in value-added tax (“VAT”) or VAT reimbursement;
    - imposition of currency exchange controls; and
    - delays from customs brokers or government agencies.

Any of these risks could significantly harm our business, financial condition and operating results.

We may be unable to protect our proprietary rights. Unauthorized use of our technology may result in the development of products that compete with our products.

Our future success depends in part on our proprietary technology, technical know-how and other intellectual property. We rely on a combination of patent, trade secret, copyright, trademark and other intellectual property laws, and confidentiality procedures and contractual provisions such as nondisclosure terms and licenses, to protect our intellectual property.

We hold various United States patents and pending applications, together with corresponding patents and pending applications from other countries. It is possible that any patent owned by us will be invalidated, deemed unenforceable, circumvented or challenged, that the patent rights granted will not provide competitive advantages to us, or that any of our pending or future patent applications will not be granted. In addition, other intellectual property laws or our confidentiality procedures and contractual provisions may not adequately protect our intellectual property. Also, others may independently develop similar technology, duplicate our products, or design around our patents or other intellectual property rights. Unauthorized parties have copied and may in the future attempt to copy aspects of our products or to obtain and use information that we regard as proprietary. Any of these events could significantly harm our business, financial condition and operating results.

Product quality issues could adversely affect our reputation and could impact our operating results.

The market for our products is characterized by rapidly changing technology and evolving industry standards. To remain competitive, we must continually introduce new products and technologies. The products that we sell could contain defects in design or manufacture. Defects could also occur in the products or components that are supplied to us. There can be no assurance we will be able to detect and remedy all defects in the hardware and software we sell. Failure to do so could result in product recalls, product redesign efforts, lost revenue, loss of reputation, and significant warranty and other expenses to remedy.

Our effective income tax rates may increase in the future, which could adversely affect our net income.

We operate in multiple jurisdictions and our profits are taxed pursuant to the tax laws of these jurisdictions. Our effective income tax rate may be affected by changes in or interpretations of tax laws in any given jurisdiction, utilization of net operating loss and tax credit carryforwards, changes in geographical allocation of income and expense, and changes in management's assessment of matters such as the realizability of deferred tax assets. In the past, we have experienced fluctuations in our effective income tax rate. Our effective income tax rate in a given fiscal year reflects a variety of factors that may not be present in the succeeding fiscal year or years. There is no assurance that our effective income tax rate will not change in future periods. We are currently subject to ongoing audits in various jurisdictions and a material assessment by a governing tax authority could adversely affect our profitability. If our effective income tax rate increases in future periods, our net income could be adversely affected.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

On December 11, 2009, in connection with our acquisition of LifeSize Communications, Inc., we issued a total of 54,081 Logitech shares to 29 LifeSize employees in exchange for their shares of LifeSize restricted stock, which were cancelled upon consummation of the acquisition. The Logitech shares received by the LifeSize employees are subject to vesting over time, on the same vesting schedule as the LifeSize restricted stock sold by the employees. The issuance of the Logitech shares described above was deemed to be exempt from registration under the Securities Act of 1983, as amended (“the Act”), in reliance on Section 4(2) of the Act as a transaction by an issuer not including any public offering.

### Share Repurchases

Logitech did not make any purchases of its equity securities during the quarter ended December 31, 2009. Approximately \$25 million of Logitech shares may yet be purchased under the share buyback program approved in June 2007, which is in effect until the 2010 Annual General Meeting, unless concluded earlier or discontinued. In September 2008, our Board of Directors approved a new share buyback program, which authorizes the Company to invest up to \$250 million to purchase its own shares. The September 2008 program is subject to the approval of the Swiss Takeover Board and the completion of our current share buyback program of \$250 million.

ITEM 6. EXHIBITS

Exhibit Index

Exhibit No.	Description
2.1	Agreement and Plan of Merger, dated as of November 10, 2009, as amended by the First Amendment to Agreement and Plan of Merger, entered into as of November 16, 2009, both by and among Logitech, Inc., Agora Acquisition Corporation, LifeSize Communications, Inc., Shareholder Representative Services LLC, as Stockholder representative, and US Bank National Association, as escrow agent (1)
3.1	Articles of Incorporation of Logitech International S.A., as amended (2)
3.2	Organizational Regulations of Logitech International S.A., as amended (3)
10.1	LifeSize Communications, Inc. 2003 Stock Option Plan (4)
31.1	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer
31.2	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer
32.1	Section 1350 Certifications of Chief Executive Officer and Chief Financial Officer**

\*\*This exhibit is furnished herewith, but not deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to liability under that section. Such certifications will not be deemed to be incorporated by reference in any filing under the Securities Act or the Exchange Act, except to the extent that we explicitly incorporate them by reference.

- (1) Incorporated by reference to the registrant’s current report on Form 8-K as filed on December 14, 2009
- (2) Incorporated by reference to the registrant’s quarterly report on Form 10-Q as filed on November 4, 2009
- (3) Incorporated by reference to the registrant’s annual report on Form 10-K as filed on June 1, 2009
- (4) Incorporated by reference to the registrant’s registration statement of Form S-8 as filed on December 22, 2009

SIGNATURES

Pursuant to the requirements the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

LOGITECH INTERNATIONAL S.A.

/s/ Gerald P. Quindlen  
Gerald P. Quindlen  
President and Chief Executive  
Officer

/s/ Erik K. Bardman  
Erik K. Bardman  
Senior Vice President of Finance  
and Chief Financial Officer

February 2, 2010

