

SCIENTIFIC GAMES CORP  
Form 10-Q  
November 09, 2007

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D. C. 20549

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**Form 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2007

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number: 0-13063

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**SCIENTIFIC GAMES CORPORATION**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**81-0422894**  
(I.R.S. Employer Identification No.)

**750 Lexington Avenue, New York, New York 10022**  
(Address of principal executive offices)  
(Zip Code)

**(212) 754-2233**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

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The registrant has the following number of shares outstanding of each of the registrant's classes of common stock as of November 7, 2007:

|                       |            |
|-----------------------|------------|
| Class A Common Stock: | 92,862,406 |
| Class B Common Stock: | None       |

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**SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES  
INDEX TO FINANCIAL INFORMATION  
AND OTHER INFORMATION  
THREE MONTHS ENDED SEPTEMBER 30, 2007**

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**Forward-Looking Statements**

Throughout this Quarterly Report on Form 10-Q we make "forward-looking statements" within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements describe future expectations, plans, results or strategies and can often be identified by the use of terminology such as "may," "will," "estimate," "intend," "continue," "believe," "expect," "anticipate," "could," "potential," "opportunity," or similar terminology. The forward-looking statements contained in this Quarterly Report on Form 10-Q are generally located in the material set forth under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations" but may be found in other locations as well. These statements are based upon management's current expectations, assumptions and estimates and are not guarantees of future results or performance. Actual outcomes may differ materially from those projected in these statements due to a variety of risks and uncertainties and other factors, including, among other things: competition; material adverse changes in economic and industry conditions in our markets; technological change; retention and renewal of existing contracts and entry into new contracts; availability and adequacy of cash flow to satisfy obligations and indebtedness or future needs; protection of intellectual property; security and integrity of software and systems; laws and government regulation, including those relating to gaming licenses, permits and operations; inability to identify, complete and integrate future acquisitions; seasonality; dependence on suppliers and manufacturers; factors associated with foreign operations; dependence on key personnel; failure to perform on contracts; resolution of pending or future litigation; labor matters; and stock price volatility. Additional information regarding risks and uncertainties and other factors that could cause actual results to differ materially from those contemplated in forward-looking statements is set forth from time to time in our filings with the SEC, including our most recent Annual Report on Form 10-K. Forward-looking statements speak only as of the date they are made, and except for our ongoing obligations under the U.S. federal securities laws, we undertake no obligation to publicly update any forward-looking statements whether as a result of new information, future events or otherwise.

## SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

As of December 31, 2006 and September 30, 2007

(Unaudited, in thousands, except per share amounts)

## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

|   | December 31,<br>2006 | September 30<br>2007 |
|---|----------------------|----------------------|
| <b>ASSETS</b>   |                      |                      |
| Current assets:   |                      |                      |
| Cash and cash equivalents   | \$ 27,791            | \$ 41,072            |
| Accounts receivable, net of allowance for doubtful accounts of \$6,682 and \$8,883 as of December 31, 2006 and September 30, 2007, respectively   | 178,445              | 215,288              |
| Inventories   | 59,464               | 90,445               |
| Deferred income taxes, current portion  | 8,960                | 11,452               |
| Prepaid expenses, deposits and other current assets   | 70,042               | 53,377               |
|   | <u>344,702</u>       | <u>411,634</u>       |
| Total current assets  | 344,702              | 411,634              |
| Property and equipment, at cost   | 803,089              | 931,328              |
| Less: accumulated depreciation  | (352,429)            | (383,301)            |
|   | <u>450,660</u>       | <u>548,027</u>       |
| Net property and equipment  | 450,660              | 548,027              |
| Goodwill, net   | 633,730              | 725,957              |
| Intangible assets, net  | 157,251              | 137,716              |
| Other assets and investments  | 173,267              | 232,874              |
|   | <u>1,759,610</u>     | <u>2,056,208</u>     |
| Total assets  | \$ 1,759,610         | \$ 2,056,208         |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>   |                      |                      |
| Current liabilities:  |                      |                      |
| Current installments of long-term debt  | \$ 3,148             | \$ 6,171             |
| Accounts payable  | 60,566               | 56,842               |
| Accrued liabilities   | 130,309              | 168,004              |
|   | <u>194,023</u>       | <u>231,017</u>       |
| Total current liabilities   | 194,023              | 231,017              |
| Deferred income taxes   | 43,143               | 46,925               |
| Other long-term liabilities   | 81,113               | 81,886               |
| Long-term debt, excluding current installments  | 913,253              | 1,061,641            |
|   | <u>1,231,532</u>     | <u>1,421,469</u>     |
| Total liabilities   | 1,231,532            | 1,421,469            |
| Commitments and contingencies   |                      |                      |
| Stockholders' equity:   |                      |                      |
| Class A common stock, par value \$0.01 per share, 199,300 shares authorized, and 91,628 and 92,804 shares issued and outstanding as of December 31, 2006 and September 30, 2007, respectively | 916                  | 928                  |

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|   | December 31,<br>2006 | September 30<br>2007 |
|---|----------------------|----------------------|
| Class B non-voting common stock, par value \$0.01 per share, 700 shares authorized,<br>none outstanding |                      |                      |
| Additional paid-in capital  | 477,261              | 505,209              |
| Accumulated earnings  | 33,452               | 80,944               |
| Treasury stock, at cost, 1,140 shares held as of December 31, 2006 and September 30,<br>2007            | (19,442)             | (19,442)             |
| Accumulated other comprehensive income  | 35,891               | 67,100               |
|   | <hr/>                | <hr/>                |
| Total stockholders' equity  | 528,078              | 634,739              |
|   | <hr/>                | <hr/>                |
| Total liabilities and stockholders' equity  | \$ 1,759,610         | \$ 2,056,208         |
|   | <hr/>                | <hr/>                |

See accompanying notes to consolidated financial statements.

## SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME

Three Months Ended September 30, 2006 and 2007

(Unaudited, in thousands, except per share amounts)

|   | Three Months Ended<br>September 30, |                |
|---|-------------------------------------|----------------|
|   | 2006                                | 2007           |
| Operating revenues:   |                                     |                |
| Services  | \$ 198,921                          | \$ 244,526     |
| Sales   | 18,469                              | 22,374         |
|   | <u>217,390</u>                      | <u>266,900</u> |
| Operating expenses:   |                                     |                |
| Cost of services (exclusive of depreciation and amortization)     | 107,265                             | 141,935        |
| Cost of sales (exclusive of depreciation and amortization)        | 13,406                              | 15,874         |
| Selling, general and administrative expenses                      | 34,676                              | 43,738         |
| Depreciation and amortization                                     | 36,424                              | 61,266         |
|   | <u>25,619</u>                       | <u>4,087</u>   |
| Other (income) expense:   |                                     |                |
| Interest expense  | 12,154                              | 15,975         |
| Equity in earnings of joint ventures                              | (1,722)                             | (8,344)        |
| Other (income) expense, net                                       | 10                                  | (123)          |
|   | <u>10,442</u>                       | <u>7,508</u>   |
| Income (loss) before income taxes                                 | 15,177                              | (3,421)        |
| Income tax expense (benefit)                                      | 3,650                               | (543)          |
|   | <u>11,527</u>                       | <u>(2,878)</u> |
| Net income (loss)   | \$ 11,527                           | \$ (2,878)     |
| Basic and diluted net income (loss) per share:                    |                                     |                |
| Basic net income (loss) per share                                 | \$ 0.13                             | \$ (0.03)      |
| Diluted net income (loss) per share                               | \$ 0.12                             | \$ (0.03)      |
| Weighted-average number of shares used in per share calculations: |                                     |                |
| Basic shares  | 91,346                              | 92,737         |
| Diluted shares  | 94,433                              | 92,737         |

See accompanying notes to consolidated financial statements.

## SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME

Nine Months Ended September 30, 2006 and 2007

(Unaudited, in thousands, except per share amounts)

|   | Nine Months Ended September 30, |            |
|---|---------------------------------|------------|
|   | 2006                            | 2007       |
| Operating revenues:   |                                 |            |
| Services  | \$ 582,690                      | \$ 690,180 |
| Sales   | 82,466                          | 88,563     |
|   | 665,156                         | 778,743    |
| Operating expenses:   |                                 |            |
| Cost of services (exclusive of depreciation and amortization)     | 315,674                         | 388,380    |
| Cost of sales (exclusive of depreciation and amortization)        | 62,332                          | 64,815     |
| Selling, general and administrative expenses                      | 102,414                         | 123,378    |
| Depreciation and amortization                                     | 79,241                          | 122,600    |
| Operating income  | 105,495                         | 79,570     |
| Other (income) expense:   |                                 |            |
| Interest expense  | 30,471                          | 43,141     |
| Equity in earnings of joint ventures                              | (6,455)                         | (31,623)   |
| Other income, net   | (859)                           | (166)      |
|   | 23,157                          | 11,352     |
| Income before income taxes  | 82,338                          | 68,218     |
| Income tax expense  | 23,464                          | 19,230     |
| Net income  | \$ 58,874                       | \$ 48,988  |
| Basic and diluted net income per share:                           |                                 |            |
| Basic net income per share  | \$ 0.65                         | \$ 0.53    |
| Diluted net income per share                                      | \$ 0.62                         | \$ 0.51    |
| Weighted-average number of shares used in per share calculations: |                                 |            |
| Basic shares  | 90,909                          | 92,440     |
| Diluted shares  | 94,795                          | 95,894     |

See accompanying notes to consolidated financial statements.



**SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

**Nine Months Ended September 30, 2006 and 2007**

**(Unaudited, in thousands, except per share amounts)**

|  | <b>Nine Months Ended September 30,</b> |             |
|--|--|-------------|
|  | <b>2006</b>                            | <b>2007</b> |
| Net cash provided by operating activities                    | \$ 103,536                             | \$ 141,592  |
| Cash flows from investing activities:                        |  |             |
| Capital expenditures   | (12,360)                               | (27,430)    |
| Wagering system expenditures                                 | (96,777)                               | (108,927)   |
| Other intangible assets and software expenditures            | (33,012)                               | (28,608)    |
| Change in other assets and liabilities, net                  | (18,006)                               | (25,732)    |
| Business acquisitions, net of cash acquired                  | (263,659)                              | (102,840)   |
| Net cash used in investing activities                        | (423,814)                              | (293,537)   |
| Cash flows from financing activities:                        |  |             |
| Net borrowings under revolving credit facility               | 155,500                                | 146,000     |
| Net proceeds of long-term debt                               | 145,392                                | 5,361       |
| Excess tax benefit from equity-based compensation plan       | 4,487                                  |             |
| Net proceeds from issuance of common stock                   | 12,607                                 | 11,701      |
| Net cash provided by financing activities                    | 317,986                                | 163,062     |
| Effect of exchange rate changes on cash and cash equivalents | 1,167                                  | 2,164       |
| Increase (decrease) in cash and cash equivalents             | (1,125)                                | 13,281      |
| Cash and cash equivalents, beginning of period               | 38,942                                 | 27,791      |
| Cash and cash equivalents, end of period                     | \$ 37,817                              | \$ 41,072   |

See accompanying notes to consolidating financial statements.

## SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share amounts)

## Notes to Consolidated Financial Statements

## (1) Consolidated Financial Statements

*Basis of Presentation*

The consolidated balance sheet as of September 30, 2007, the consolidated statements of income for the three and nine months ended September 30, 2006 and 2007, and the condensed consolidated statements of cash flows for the nine months ended September 30, 2006 and 2007, have been prepared by Scientific Games Corporation and are unaudited. When used in these notes, the terms "the Company," "we," "us," "our" and "our Company" mean Scientific Games Corporation and all entities included in our consolidated financial statements unless otherwise specified or the context otherwise indicates. In the opinion of management, all adjustments necessary to present fairly our consolidated financial position as of September 30, 2007 and the results of our operations for the three and nine months ended September 30, 2006 and 2007 and our cash flows for the nine months ended September 30, 2006 and 2007 have been made.

Certain information and footnote disclosures normally included in consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted. These consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in our 2006 Annual Report on Form 10-K. The results of operations for the period ended September 30, 2007 are not necessarily indicative of the operating results for a full year.

*Basic and Diluted Net Income Per Share*

The following represents a reconciliation of the numerator and denominator used in computing basic and diluted net income per share available to common stockholders for the three and nine months ended September 30, 2006 and 2007:

|   | Three Months Ended<br>September 30, |            | Nine Months Ended<br>September 30, |           |
|---|-------------------------------------|------------|------------------------------------|-----------|
|   | 2006                                | 2007       | 2006                               | 2007      |
| <b>Income (numerator)</b>                                   |                                     |            |                                    |           |
| Net income (loss)   | \$ 11,527                           | \$ (2,878) | \$ 58,874                          | \$ 48,988 |
| <b>Shares (denominator)</b>                                 |                                     |            |                                    |           |
| Basic weighted-average common shares outstanding            | 91,346                              | 92,737     | 90,909                             | 92,440    |
| Effect of dilutive securities-stock rights                  | 2,409                               |            | 2,719                              | 2,147     |
| Effect of dilutive shares related to convertible debentures | 678                                 |            | 1,167                              | 1,307     |
| Diluted weighted-average common shares outstanding          | 94,433                              | 92,737     | 94,795                             | 95,894    |
| <b>Basic and diluted per share amounts</b>                  |                                     |            |                                    |           |
| Basic net income (loss) per share                           | \$ 0.13                             | \$ (0.03)  | \$ 0.65                            | \$ 0.53   |
| Diluted net income (loss) per share                         | \$ 0.12                             | \$ (0.03)  | \$ 0.62                            | \$ 0.51   |

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The weighted-average diluted shares outstanding for the three months ended September 30, 2007 excludes the effect of 2,121 in-the-money options and 1,511 out-of-the-money options, as their effect would be anti-dilutive. The weighted-average diluted shares outstanding for the nine months ended September 30, 2007 excludes the effect of approximately 2,951 out-of-the-money options, as their effect would be anti-dilutive. The weighted-average diluted shares outstanding for the three and nine month periods ended September 30, 2006 excludes the effect of approximately 555 and 88 out-of-the-money options, respectively, as their effect would be anti-dilutive.

The aggregate number of shares that we could be obligated to issue upon conversion of our \$275,000, 0.75% convertible senior subordinated debentures due 2024 (the "Convertible Debentures"), which we sold in December 2004, is approximately 9,450. The Convertible Debentures provide for net share settlement upon exercise and we have purchased a bond hedge to mitigate the potential economic dilution from conversion.

During the first, second and third quarters of 2007, the average price of our common stock exceeded the specified conversion price of the Convertible Debentures. For the three months ended September 30, 2007 we have not included 1,669 shares related to our Convertible Debentures in our weighted-average dilutive shares outstanding, as their effect would be anti-dilutive. For the nine months ended September 30, 2007, we have included 1,307 shares related to our Convertible Debentures in our diluted weighted-average common shares outstanding. For the three and nine months ended September 30, 2006, we have included 678 and 1,167 shares, respectively, related to our Convertible Debentures in our diluted weighted-average common shares outstanding. We have not included the offset from the bond hedge as it would be anti-dilutive; however, when the Convertible Debentures are converted, the diluted share amount will decrease because the bond hedge will offset the economic dilution from conversion.

The terms of the indenture governing the Convertible Debentures gave holders the right to convert the Convertible Debentures at any time between July 1, 2007 and September 30, 2007. On September 28, 2007, we received an irrevocable conversion notice from a holder of \$1,218 face amount of Convertible Debentures. Pursuant to the terms of the Convertible Debenture indenture, on October 30, 2007, cash was paid to the holder for the face amount of converted debentures and 10 shares were delivered to the holder. In conjunction with the conversion, we exercised a portion of our bond hedge and received 10 shares from the bond hedge counter party. The conversion will not have a material effect on our shares outstanding.

### (2) Acquisitions

During the third quarter of 2007, we announced plans to close our instant ticket printing plant in San Antonio, Texas in conjunction with ongoing integration efforts related to our purchase of Oberthur Gaming Technologies and related companies ("OGT") in May 2007. We recorded approximately \$8,221 in liabilities, primarily related to involuntary employee terminations, asset disposals and termination of contractual obligations. The table below summarizes the balance of the accrued integration costs as of September 30, 2007:

|  | Severance<br>Pay and<br>Benefits | Asset<br>Disposal<br>Costs | Contractual<br>Obligations | Total<br>Liability |
|--|----------------------------------|----------------------------|----------------------------|--------------------|
|  | <u>          </u>                | <u>          </u>          | <u>          </u>          | <u>          </u>  |
| Accrued costs as of June 30, 2007      | \$                               |                            |                            |                    |
| Payments                               |                                  |                            |                            |                    |
| Adjustments to goodwill                | 3,346                            | 865                        | 4,010                      | 8,221              |
|  | <u>          </u>                | <u>          </u>          | <u>          </u>          | <u>          </u>  |
| Accrued costs as of September 30, 2007 | \$ 3,346                         | 865                        | 4,010                      | 8,221              |
|  | <u>          </u>                | <u>          </u>          | <u>          </u>          | <u>          </u>  |

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In conjunction with the purchase of substantially all of the online lottery assets of EssNet AB ("EssNet") in March of 2006, we recorded approximately \$26,717 in liabilities, primarily related to involuntary employee terminations, termination of leases and termination of service contracts that will result from the integration. The table below summarizes the payments made, adjustments and the balance of the accrued integration costs from December 31, 2006 to September 30, 2007:

|  | <b>Severance<br/>Pay and<br/>Benefits</b> | <b>Lease<br/>Terminations</b> | <b>Contractual<br/>Obligations</b> | <b>Total<br/>Liability</b> |
|--|---|-------------------------------|------------------------------------|----------------------------|
| Accrued costs as of December 31, 2006  | \$ 3,250                                  | 916                           | 5,382                              | 9,548                      |
| Payments                               | (1,107)                                   | (191)                         | (398)                              | (1,696)                    |
| Adjustments to goodwill                | 234                                       | 39                            | 4,075                              | 4,348                      |
| Accrued costs as of March 31, 2007     | \$ 2,377                                  | 764                           | 9,059                              | 12,200                     |
| Payments                               | (1,149)                                   | (193)                         | (518)                              | (1,860)                    |
| Accrued costs as of June 30, 2007      | \$ 1,228                                  | 571                           | 8,541                              | 10,340                     |
| Payments                               | (669)                                     | (176)                         | (673)                              | (1,518)                    |
| Accrued costs as of September 30, 2007 | \$ 559                                    | 395                           | 7,868                              | 8,822                      |

### (3) Operating Segment Information

The Printed Products Group provides lotteries with instant ticket and related services that includes ticket design and manufacturing as well as value-added services, including game design, sales and marketing support, inventory management and warehousing and fulfillment services. Additionally, this division provides lotteries with licensed brand products and manufactures prepaid phone cards for cellular phone service providers. In addition, as a result of the acquisition of 80% of the common stock of International Lotto Corp., SRL ("ILC") in December 2006, Printed Products now has an agreement with certain charities in Peru under which the Company participates in the operation of a lottery in Peru. The Lottery Systems Group offers online, instant and video lottery products and online and instant ticket validation systems. Its business includes the supply of transaction processing software for the accounting and validation of both instant and online lottery games, point-of-sale terminal hardware sales, central site computers and communication hardware sales and ongoing support and maintenance for these products. The Diversified Gaming Group provides services and systems to private and public operators in the wide area gaming markets and the pari-mutuel wagering industry. The product offerings include fixed odds betting terminals ("FOBTs"), video lottery terminals ("VLTs"), monitor games, wagering systems for the pari-mutuel racing industry, sports betting systems and services, Amusement With Prize ("AWP") and Skill With Prize ("SWP") terminals and pari-mutuel gaming operations in Connecticut, Maine and the Netherlands.

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During the third quarter of 2007, we made a strategic business decision to rationalize our global Printed Products Group operations during the fourth quarter of 2007. As a result, during the quarter ended September 30, 2007, we recorded impairment charges of approximately \$26,100 primarily related to long-lived assets in Peru and fixed assets in Germany. The fair values of the assets were determined based on the sum of future undiscounted cash flows which were estimated to be nil. The impairment charge is reported in our Printed Products segment and is included in depreciation and amortization expense in our Consolidated Statements of Income for the three and nine month periods ended September 30, 2007.

Subsequent to the issuance of the 2006 financial statements management determined that certain EssNet sales revenues of approximately \$7,400 and EssNet cost of sales of approximately \$5,100 were classified as service revenues and cost of services in the Lottery Systems Group during the nine months ended September 30, 2006. Accordingly the amounts have been revised in the following presentation and in the Consolidated Statements of Income for the nine months ended September 30, 2006.

The following tables represent revenues, profits, depreciation, amortization and selling, general and administrative expenses for the three and nine month periods ended September 30, 2006 and 2007, by current reportable segments. Corporate expenses, including interest expense, other income, and corporate depreciation and amortization are not allocated to the reportable segments.

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Three Months Ended September 30, 2006

|   | Printed<br>Products<br>Group | Lottery<br>Systems Group | Diversified<br>Gaming Group | Totals           |
|---|------------------------------|--------------------------|-----------------------------|------------------|
| Service revenues  | \$ 91,135                    | 50,877                   | 56,909                      | 198,921          |
| Sales revenues  | 10,619                       | 7,205                    | 645                         | 18,469           |
| <b>Total revenues</b>   | <b>101,754</b>               | <b>58,082</b>            | <b>57,554</b>               | <b>217,390</b>   |
| Cost of services (exclusive of depreciation and amortization) | 46,906                       | 27,937                   | 32,422                      | 107,265          |
| Cost of sales (exclusive of depreciation and amortization)    | 8,656                        | 3,846                    | 904                         | 13,406           |
| Selling, general and administrative expenses                  | 10,894                       | 7,284                    | 5,170                       | 23,348           |
| Depreciation and amortization                                 | 6,640                        | 13,270                   | 16,247                      | 36,157           |
| <b>Segment operating income</b>                               | <b>\$ 28,658</b>             | <b>5,745</b>             | <b>2,811</b>                | <b>37,214</b>    |
| Unallocated corporate costs                                   |                              |                          |                             | \$ 11,595        |
| <b>Consolidated operating income</b>                          |                              |                          |                             | <b>\$ 25,619</b> |

Three Months Ended September 30, 2007

|   | Printed<br>Products<br>Group | Lottery<br>Systems Group | Diversified<br>Gaming Group | Totals          |
|---|------------------------------|--------------------------|-----------------------------|-----------------|
| Service revenues  | \$ 139,132                   | 54,583                   | 50,811                      | 244,526         |
| Sales revenues  | 9,378                        | 8,429                    | 4,567                       | 22,374          |
| <b>Total revenues</b>   | <b>148,510</b>               | <b>63,012</b>            | <b>55,378</b>               | <b>266,900</b>  |
| Cost of services (exclusive of depreciation and amortization) | 82,399                       | 28,867                   | 30,669                      | 141,935         |
| Cost of sales (exclusive of depreciation and amortization)    | 7,805                        | 3,809                    | 4,260                       | 15,874          |
| Selling, general and administrative expenses                  | 16,541                       | 8,606                    | 4,846                       | 29,993          |
| Depreciation and amortization                                 | 37,013                       | 16,130                   | 7,893                       | 61,036          |
| <b>Segment operating income</b>                               | <b>\$ 4,752</b>              | <b>5,600</b>             | <b>7,710</b>                | <b>18,062</b>   |
| Unallocated corporate costs                                   |                              |                          |                             | \$ 13,975       |
| <b>Consolidated operating income</b>                          |                              |                          |                             | <b>\$ 4,087</b> |

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Nine Months Ended September 30, 2006

|   | Printed<br>Products<br>Group | Lottery<br>Systems Group | Diversified<br>Gaming Group | Totals            |
|---|------------------------------|--------------------------|-----------------------------|-------------------|
| Service revenues  | \$ 285,329                   | 152,830                  | 144,531                     | 582,690           |
| Sales revenues  | 36,558                       | 41,736                   | 4,172                       | 82,466            |
| <b>Total revenues</b>   | <b>321,887</b>               | <b>194,566</b>           | <b>148,703</b>              | <b>665,156</b>    |
| Cost of services (exclusive of depreciation and amortization) | 145,892                      | 84,170                   | 85,612                      | 315,674           |
| Cost of sales (exclusive of depreciation and amortization)    | 28,635                       | 29,433                   | 4,264                       | 62,332            |
| Selling, general and administrative expenses                  | 33,099                       | 22,812                   | 12,145                      | 68,056            |
| Depreciation and amortization                                 | 17,966                       | 34,804                   | 25,742                      | 78,512            |
| <b>Segment operating income</b>                               | <b>\$ 96,295</b>             | <b>23,347</b>            | <b>20,940</b>               | <b>140,582</b>    |
| Unallocated corporate costs                                   |                              |                          |                             | \$ 35,087         |
| <b>Consolidated operating income</b>                          |                              |                          |                             | <b>\$ 105,495</b> |

Nine Months Ended September 30, 2007

|   | Printed<br>Products<br>Group | Lottery<br>Systems Group | Diversified<br>Gaming Group | Totals           |
|---|------------------------------|--------------------------|-----------------------------|------------------|
| Service revenues  | \$ 370,714                   | 161,726                  | 157,740                     | 690,180          |
| Sales revenues  | 28,734                       | 29,944                   | 29,885                      | 88,563           |
| <b>Total revenues</b>   | <b>399,448</b>               | <b>191,670</b>           | <b>187,625</b>              | <b>778,743</b>   |
| Cost of services (exclusive of depreciation and amortization) | 208,929                      | 86,335                   | 93,116                      | 388,380          |
| Cost of sales (exclusive of depreciation and amortization)    | 23,809                       | 15,935                   | 25,071                      | 64,815           |
| Selling, general and administrative expenses                  | 43,746                       | 23,941                   | 15,408                      | 83,095           |
| Depreciation and amortization                                 | 55,536                       | 45,486                   | 20,894                      | 121,916          |
| <b>Segment operating income</b>                               | <b>\$ 67,428</b>             | <b>19,973</b>            | <b>33,136</b>               | <b>120,537</b>   |
| Unallocated corporate costs                                   |                              |                          |                             | \$ 40,967        |
| <b>Consolidated operating income</b>                          |                              |                          |                             | <b>\$ 79,570</b> |

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The following table provides a reconciliation of segment operating income to the consolidated income (loss) before income taxes for each period:

|                                      | Three Months Ended<br>September 30, |            | Nine Months Ended<br>September 30, |            |
|--------------------------------------|-------------------------------------|------------|------------------------------------|------------|
|                                      | 2006                                | 2007       | 2006                               | 2007       |
| Reported segment operating income    | \$ 37,214                           | \$ 18,062  | \$ 140,582                         | \$ 120,537 |
| Unallocated corporate costs          | (11,595)                            | (13,975)   | (35,087)                           | (40,967)   |
| Consolidated operating income        | 25,619                              | 4,087      | 105,495                            | 79,570     |
| Interest expense                     | (12,154)                            | (15,975)   | (30,471)                           | (43,141)   |
| Equity in earnings of joint ventures | 1,722                               | 8,344      | 6,455                              | 31,623     |
| Other income (expense), net          | (10)                                | 123        | 859                                | 166        |
| Income (loss) before income taxes    | \$ 15,177                           | \$ (3,421) | \$ 82,338                          | \$ 68,218  |

In evaluating financial performance, we focus on operating profit as a segment's measure of profit or loss. Operating income is before interest income, interest expense, equity in earnings of joint ventures, corporate expenses and income taxes. The accounting policies of the reportable segments are the same as those described in the summary of significant accounting policies except for accounting for income tax contingencies (see "Critical Accounting Policies" in this Form 10-Q for the three months ended September 30, 2007 and Note 1 of our Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2006).

#### (4) Equity Investments in Joint Ventures

We are a member of Consorzio Lotterie Nazionali, a consortium consisting principally of the Company, Lottomatica S.p.A, and Arianna 2001, a company owned by the Federation of Italian Tobacconists. The consortium has a signed contract with the Italian Monopoli di Stato to be the exclusive operator of the Italian Gratta e Vinci instant lottery. The contract, which commenced in mid-2004, has an initial term of six years with a six year-extension option. Under our contract with the consortium, we are a supplier of instant lottery tickets, will participate in the profits or losses of the consortium as a 20% equity owner, and will assist Lottomatica S.p.A in the lottery operations. We account for this investment using the equity method of accounting. For the three months ended September 30, 2006 and 2007, we recorded income of \$1,735 and \$7,345, respectively, representing our share of the earnings of the consortium for the indicated periods. For the nine months ended September 30, 2006 and 2007, we recorded income of \$6,790 and \$29,315, respectively, representing our share of the earnings of the consortium for the indicated periods.



**(5) Comprehensive Income**

The following presents a reconciliation of net income to comprehensive income for the three and nine month periods ended September 30, 2006 and 2007:

|                                       | Three Months Ended<br>September 30, |            | Nine Months Ended<br>September 30, |           |
|---------------------------------------|-------------------------------------|------------|------------------------------------|-----------|
|                                       | 2006                                | 2007       | 2006                               | 2007      |
| Net income (loss)                     | \$ 11,527                           | \$ (2,878) | \$ 58,874                          | \$ 48,988 |
| Other comprehensive income            |                                     |            |                                    |           |
| Foreign currency translation gain     | 4,071                               | 17,994     | 22,787                             | 30,012    |
| Unrealized gain (loss) on investments | (17)                                | 831        | (528)                              | 1,197     |
| Other comprehensive income            | 4,054                               | 18,825     | 22,259                             | 31,209    |
| Comprehensive income                  | \$ 15,581                           | \$ 15,947  | \$ 81,133                          | \$ 80,197 |

**(6) Inventories**

Inventories consist of the following:

|                           | December 31,<br>2006 | September 30,<br>2007 |
|---------------------------|----------------------|-----------------------|
| Parts and work-in-process | \$ 23,517            | \$ 43,026             |
| Finished goods            | 35,947               | 47,419                |
|                           | \$ 59,464            | \$ 90,445             |

Point of sale terminals we manufacture may be sold to customers or included as part of long-term wagering system contracts. Parts and work-in-process includes costs for equipment expected to be sold. Costs incurred for equipment associated with specific wagering system contracts not yet placed in service are classified as construction in progress in property and equipment and are not depreciated.

**(7) Long-Term Debt**

On September 30, 2007, we had approximately \$133,595 available for additional borrowing or letter of credit issuance under our revolving credit facility due 2009 (the "Revolver") under our existing credit agreement dated as of December 23, 2004, as amended and restated as of January 24, 2007 (the "January 2007 Amended and Restated Credit Agreement"). There were \$146,000 of outstanding loans and \$20,405 in outstanding letters of credit under the Revolver as of September 30, 2007.

The January 2007 Amended and Restated Credit Agreement is secured by a first priority, perfected lien on: (i) substantially all the property and assets (real and personal, tangible and intangible) of our Company and our 100%-owned domestic subsidiaries; (ii) 100% of the capital stock of all of our direct and indirect 100%-owned domestic subsidiaries and 65% of the capital stock of our 100%-owned first-tier foreign subsidiaries; and (iii) all inter-company indebtedness owing amongst our Company and our 100%-owned domestic subsidiaries. The January 2007 Amended and Restated Credit Agreement is supported by guarantees provided by all of our direct and indirect 100%-owned domestic subsidiaries.

We were in compliance with our debt covenants as of September 30, 2007.

**(8) Goodwill and Intangible Assets**

The following disclosure presents certain information regarding our acquired intangible assets as of December 31, 2006 and September 30, 2007. Amortizable intangible assets are amortized over their estimated useful lives, as indicated below, with no estimated residual values.

| Intangible Assets                                    | Weighted<br>Average<br>Amortization<br>Period<br>(Years) | Gross Carrying<br>Amount | Accumulated<br>Amortization | Net Balance |
|--|--|--------------------------|-----------------------------|-------------|
| <b>Balance as of December 31, 2006</b>               |  |                          |                             |             |
| Amortizable intangible assets:                       |  |                          |                             |             |
| Patents  | 13   | \$ 8,839                 | (1,207)                     | 7,632       |
| Customer lists                                       | 11   | 28,705                   | (12,179)                    | 16,526      |
| Customer service contracts                           | 15   | 3,691                    | (1,889)                     | 1,802       |
| Licenses   | 10   | 49,751                   | (12,611)                    | 37,140      |
| Intellectual property                                | 4  | 21,622                   | (4,115)                     | 17,507      |
| Lottery contracts                                    | 5  | 34,747                   | (19,889)                    | 14,858      |
|  |  |                          |                             |             |
|  | 9  | 147,355                  | (51,890)                    | 95,465      |
| Non-amortizable intangible assets:                   |  |                          |                             |             |
| Trade name   |  | 38,115                   | (2,118)                     | 35,997      |
| Connecticut off-track betting system operating right |  | 34,108                   | (8,319)                     | 25,789      |
|  |  |                          |                             |             |
|  |  | 72,223                   | (10,437)                    | 61,786      |
|  |  |                          |                             |             |
| Total intangible assets                              |  | \$ 219,578               | (62,327)                    | 157,251     |
| <b>Balance as of September 30, 2007</b>              |  |                          |                             |             |
| Amortizable intangible assets:                       |  |                          |                             |             |
| Patents  | 14   | \$ 8,958                 | (1,654)                     | 7,304       |
| Customer lists                                       | 11   | 30,370                   | (15,670)                    | 14,700      |
| Customer service contracts                           | 15   | 3,984                    | (2,237)                     | 1,747       |
| Licenses   | 4  | 44,593                   | (21,194)                    | 23,399      |
| Intellectual property                                | 4  | 22,750                   | (8,411)                     | 14,339      |
| Lottery contracts                                    | 5  | 39,996                   | (27,141)                    | 12,855      |
|  |  |                          |                             |             |
|  | 7  | 150,651                  | (76,307)                    | 74,344      |
| Non-amortizable intangible assets:                   |  |                          |                             |             |
| Trade name   |  | 39,151                   | (2,118)                     | 37,033      |
| Connecticut off-track betting system operating right |  | 34,658                   | (8,319)                     | 26,339      |
|  |  |                          |                             |             |
|  |  | 73,809                   | (10,437)                    | 63,372      |
|  |  |                          |                             |             |
| Total intangible assets                              |  | \$ 224,460               | (86,744)                    | 137,716     |

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The aggregate intangible amortization expense for the three month periods ended September 30, 2006 and 2007 was approximately \$5,900 and \$19,800, respectively. The aggregate intangible amortization expense for the nine month periods ended September 30, 2006 and 2007 was approximately \$14,100 and \$35,400, respectively.

The table below reconciles the change in the carrying amount of goodwill, by reporting segment, for the period from December 31, 2006 to September 30, 2007. In 2007, we recorded (a) a \$76,306 increase in goodwill associated with the acquisition of OGT, (b) a \$1,225 increase in goodwill associated with the purchase price valuation and allocation adjustments associated with the acquisition of Games Media Limited ("Games Media"), (c) a \$50 decrease in goodwill associated with the final purchase price valuation and allocation adjustments associated with the acquisition of the Global Draw Limited ("Global Draw"), (d) a \$4,218 increase in goodwill associated with the final purchase price valuation and allocation adjustments associated with the acquisition of substantially all of the online lottery assets of EssNet, (e) a \$9,752 decrease in goodwill associated primarily with the impairment of ILC goodwill, (f) a \$234 increase in goodwill associated with the purchase price valuation and allocation adjustments associated with certain other acquisitions and (g) an increase in goodwill of \$20,046 as a result of foreign currency translation.

| Goodwill                         | Printed<br>Products<br>Group | Lottery<br>Systems<br>Group | Diversified<br>Gaming<br>Group | Totals  |
|----------------------------------|------------------------------|-----------------------------|--------------------------------|---------|
| Balance as of December 31, 2006  | \$ 259,710                   | 184,509                     | 189,511                        | 633,730 |
| Adjustments                      | 71,118                       | 11,355                      | 9,754                          | 92,227  |
| Balance as of September 30, 2007 | \$ 330,828                   | 195,864                     | 199,265                        | 725,957 |

### (9) Pension and Other Post-Retirement Plans

We have defined benefit pension plans for our U.S.-based and U.K.-based union employees (the "U.S. Plan" and the "U.K. Plan") and, with the acquisition of OGT, certain Canadian-based employees (the "OGT Plans"). Retirement benefits under the U.S. Plan are based upon the number of years of credited service up to a maximum of 30 years for the majority of the employees. Retirement benefits under the U.K. Plan are based on an employee's average compensation over the two years preceding retirement. Retirement benefits under the OGT Plans are generally based on the number of years of credited service. The Company's policy is to fund the minimum contribution permissible by the respective tax authorities.

The following table sets forth the combined amount of net periodic benefit cost recognized for the three and nine month periods ended September 30, 2006 and 2007.

|   | Three Months Ended<br>September 30, |         | Nine Months Ended<br>September 30, |          |
|---|-------------------------------------|---------|------------------------------------|----------|
|   | 2006                                | 2007    | 2006                               | 2007     |
| <b>Components of net periodic pension benefit cost:</b> |                                     |         |                                    |          |
| Service cost  | \$ 547                              | \$ 798  | \$ 1,642                           | \$ 1,964 |
| Interest cost   | 551                                 | 1,225   | 1,653                              | 3,079    |
| Expected return on plan assets                          | (562)                               | (1,393) | (1,685)                            | (3,487)  |
| Amortization of actuarial gains/losses                  | 289                                 | 252     | 870                                | 758      |
| Amortization of transition asset                        |                                     |         |                                    |          |
| Amortization of prior service costs                     | 6                                   | 11      | 16                                 | 32       |
| Net periodic cost                                       | \$ 831                              | \$ 893  | \$ 2,496                           | \$ 2,346 |

We have a 401(k) plan covering U.S.-based employees who are not covered by a collective bargaining agreement. Under the plan, participants are eligible to receive matching contributions of 50 cents on the dollar from the Company for the first 6% of participant contributions for a match of up to 3% of eligible compensation. We have a 401(k) plan for all U.S.-based union employees which does not provide for Company contributions. With the acquisition of OGT, we have a 401(k) plan covering certain U.S.-based employees. Under the plan, participants are eligible to receive matching contributions of 50 cents on the dollar from the Company for the first 4% of participant contributions.

#### (10) Income Taxes

On January 1, 2007, we adopted Financial Accounting Standards Board ("FASB") Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* ("FIN 48"), which prescribes a recognition threshold and measurement process for recording in the financial statements uncertain tax positions taken or expected to be taken in a tax return. Additionally, FIN 48 provides guidance on the derecognition, classification, accounting in interim periods and disclosure requirements for uncertain tax positions. As a result of the implementation of FIN 48, we recognized an increase in the liability for unrecognized tax benefits of approximately \$1,376, which was accounted for as a reduction to our accumulated earnings as of January 1, 2007. The total amount of unrecognized tax benefits as of January 1, 2007 was approximately \$4,113. Of this amount, approximately \$3,607, if recognized, would be included in our statement of operations and have an impact on our effective tax rate. Also as a result of the implementation of FIN 48, we recognized accrued interest related to unrecognized tax benefits of \$120, which was accounted for as a reduction to our accumulated earnings as of January 1, 2007. We recognize interest accrued for unrecognized tax benefits in interest expense and recognize penalties in income tax expense. As of the date of adoption of FIN 48, we had accrued approximately \$259 for the payment of interest and penalties.

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We and our subsidiaries file income tax returns in the U.S. federal jurisdiction, and various states and foreign jurisdictions. With few exceptions, we are no longer subject to U.S. federal, state and local, or non-U.S. income tax examinations by tax authorities for years before 2001. We do not believe that the amount of uncertain tax positions will change by a significant amount within the next 12 months. In the event of subsequent recognition, the entire amount recognized would impact the effective tax rate.

The effective tax rates for the three and nine months ended September 30, 2007 of 15.9% and 28.2%, respectively, were determined using an estimated annual effective tax rate, which was less than the federal statutory rate of 35% due to lower tax rates applicable to the increase in our earnings from operations outside the United States and the tax benefit of the 2004 debt restructuring. The effective tax rates for the three and nine months ended September 30, 2006 of 24.0% and 28.5%, respectively, were determined using an estimated annual effective tax rate, which was less than the federal statutory rate of 35% due to lower tax rates applicable to the increase in our earnings from operations outside the United States and the tax benefit of the 2004 debt restructuring.

### (11) Stockholders' Equity

The following demonstrates the change in the number of shares of Class A common stock outstanding during the fiscal year ended December 31, 2006 and during the three months ended September 30, 2007:

|  | <b>Twelve Months<br/>Ended<br/>December 31,<br/>2006</b> | <b>Three Months<br/>Ended<br/>September 30<br/>2007</b> |
|--|--|---|
|  | <u>                    </u>                              | <u>                    </u>                             |
| Shares issued and outstanding as of beginning of period  | 89,869   | 92,674  |
| Shares issued as part of equity-based compensation plans and the ESPP, net of restricted stock units surrendered for taxes | 2,054  | 130   |
| Other shares issued  | 29   |   |
| Shares repurchased into treasury stock   | (324)  |   |
|  | <u>                    </u>                              | <u>                    </u>                             |
| Shares issued and outstanding as of end of period  | 91,628   | 92,804  |
|  | <u>                    </u>                              | <u>                    </u>                             |

**(12) Stock-Based Compensation**

As of September 30, 2007, we had approximately 1,500 stock options or restricted stock units ("RSUs") authorized to be granted under our equity-based compensation plans.

*Stock Options*

A summary of the changes in stock options outstanding under our equity-based compensation plans during 2007 is presented below:

|  | Number of<br>Options | Weighted<br>Average<br>Remaining<br>Contract<br>Term<br>(Years) | Weighted<br>Average<br>Exercise<br>Price Per<br>Share | Aggregate<br>Intrinsic<br>Value |
|--|----------------------|---|---|---------------------------------|
| Options outstanding as of December 31, 2006  | 6,972                | 6.3   | \$ 16.89  | \$ 117,732                      |
| Granted                                      | 635                  |   | 33.86   |                                 |
| Exercised                                    | (810)                |   | 11.54   | 16,509                          |
| Canceled                                     | (14)                 |   | 26.01   |                                 |
| <hr/>  |                      |   |   |                                 |
| Options outstanding as of March 31, 2007     | 6,783                | 6.7   | \$ 19.10  | \$ 93,156                       |
| Granted                                      | 15                   |   | 32.82   |                                 |
| Exercised                                    | (121)                |   | 17.10   | 2,324                           |
| Canceled                                     | (19)                 |   | 22.99   |                                 |
| <hr/>  |                      |   |   |                                 |
| Options outstanding as of June 30, 2007      | 6,658                | 6.4   | \$ 18.62  | \$ 108,863                      |
| Granted                                      | 77                   |   | 34.52   |                                 |
| Exercised                                    | (86)                 |   | 15.52   | 1,701                           |
| Canceled                                     | (79)                 |   | 21.30   |                                 |
| <hr/>  |                      |   |   |                                 |
| Options outstanding as of September 30, 2007 | 6,570                | 6.2   | \$ 19.36  | \$ 121,069                      |

Weighted-average per share fair value of options granted during the three months ended:

|                    |          |
|--------------------|----------|
| March 31, 2007     | \$ 13.70 |
| June 30, 2007      | \$ 13.45 |
| September 30, 2007 | \$ 13.68 |

For the three months ended September 30, 2006 and 2007, we recognized equity-based compensation expense of approximately \$2,600 and \$2,600, respectively, related to the vesting of stock options and the related tax benefit of approximately \$1,000 and \$400, respectively. For the nine months ended September 30, 2006 and 2007, we recognized equity-based compensation expense of approximately \$9,800 and \$8,700, respectively, related to the vesting of stock options and the related tax benefit of approximately \$3,200 and \$2,500, respectively. As of September 30, 2007, we had unearned compensation of approximately \$27,300 relating to stock option awards that will be amortized over a weighted-average period of approximately two years.

*Restricted Stock Units*

A summary of the changes in RSUs outstanding under our equity-based compensation plans during 2007 is presented below:

|   | <b>Number of<br/>Restricted<br/>Stock</b> | <b>Weighted Average<br/>Grant Date<br/>Fair Value<br/>Per Share</b> |
|---|---|---|
|   | <b>_____</b>                              | <b>_____</b>  |
| Non-vested units as of December 31, 2006  | 977                                       | \$ 30.93  |
| Granted                                   | 376                                       | \$ 33.54  |
| Vested                                    | (100)                                     | \$ 30.68  |
| Canceled                                  | (3)                                       | \$ 27.77  |
|   | <b>_____</b>                              |   |
| Non-vested units as of March 31, 2007     | 1,250                                     | \$ 31.74  |
| Granted                                   | 228                                       | \$ 34.48  |
| Vested                                    | (31)                                      | \$ 36.16  |
| Canceled                                  | (1)                                       | \$ 27.68  |
|   | <b>_____</b>                              |   |
| Non-vested units as of June 30, 2007      | 1,446                                     | \$ 32.11  |
| Granted                                   | 22  | \$ 34.20  |
| Vested                                    | (63)                                      | \$ 31.85  |
| Canceled                                  | (2)                                       | \$ 30.58  |
|   | <b>_____</b>                              |   |
| Non-vested units as of September 30, 2007 | 1,403                                     | \$ 31.86  |
|   | <b>_____</b>                              |   |

For the three months ended September 30, 2006 and 2007, we recognized equity-based compensation expense of approximately \$2,000 and \$3,700, respectively, related to the vesting of restricted stock units and the related tax benefit of approximately \$700 and \$500, respectively. For the nine months ended September 30, 2006 and 2007, we recognized equity-based compensation expense of approximately \$4,200 and \$9,500, respectively, related to the vesting of restricted stock units and the related tax benefit of approximately \$1,700 and \$2,700, respectively. As of September 30, 2007, we had unearned compensation of approximately \$33,900 relating to restricted stock units that will be amortized over a weighted-average period of approximately two years.

**(13) Financial Information for Guarantor Subsidiaries and Non-Guarantor Subsidiaries**

We conduct substantially all of our business through our domestic and foreign subsidiaries. Our 6.25% senior subordinated notes due 2012 ("2004 Notes"), the Convertible Debentures and the January 2007 Amended and Restated Credit Agreement are fully, unconditionally and jointly and severally guaranteed by substantially all of our 100%-owned domestic subsidiaries (the "Guarantor Subsidiaries").

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Presented below is condensed consolidating financial information for (i) Scientific Games Corporation (the "Parent Company"), (ii) our 100%-owned Guarantor Subsidiaries and (iii) our 100%-owned foreign subsidiaries and our non-100%-owned domestic and foreign subsidiaries (collectively, the "Non-Guarantor Subsidiaries") as of December 31, 2006 and September 30, 2007 and for the three and nine months ended September 30, 2006 and 2007. The condensed consolidating financial information has been presented to show the nature of assets held, results of operations and cash flows of the Parent Company, Guarantor Subsidiaries and Non-Guarantor Subsidiaries, assuming the guarantee structure of the January 2007 Amended and Restated Credit Agreement, the Convertible Debentures and the 2004 Notes were in effect at the beginning of the periods presented. Separate financial statements for Guarantor Subsidiaries are not presented based on management's determination that they would not provide additional information that is material to investors.

The condensed consolidating financial information reflects the investments of the Parent Company in the Guarantor and Non-Guarantor Subsidiaries using the equity method of accounting. Corporate interest and administrative expenses have not been allocated to the subsidiaries.



**SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES**  
**SUPPLEMENTAL CONDENSED CONSOLIDATING BALANCE SHEET**  
**December 31, 2006**  
**(Unaudited, in thousands)**

|  | <u>Parent<br/>Company</u> | <u>Guarantor<br/>Subsidiaries</u> | <u>Non-Guarantor<br/>Subsidiaries</u> | <u>Eliminating<br/>Entries</u> | <u>Consolidated</u> |
|--|---------------------------|-----------------------------------|---------------------------------------|--------------------------------|---------------------|
| <b>Assets</b>                                  |                           |                                   |                                       |                                |                     |
| Cash and cash equivalents                      | \$                        | 4,070                             | 23,721                                |                                | 27,791              |
| Accounts receivable, net                       |                           | 125,598                           | 52,847                                |                                | 178,445             |
| Inventories                                    |                           | 45,801                            | 14,088                                | (425)                          | 59,464              |
| Other current assets                           | 36,937                    | 20,511                            | 21,554                                |                                | 79,002              |
| Property and equipment, net                    |                           | 294,952                           | 156,308                               | (600)                          | 450,660             |
| Investment in subsidiaries                     | 574,579                   | 194,556                           | 130,743                               | (899,878)                      |                     |
| Goodwill                                       | 183                       | 302,144                           | 331,403                               |                                | 633,730             |
| Intangible assets                              |                           | 106,605                           | 50,646                                |                                | 157,251             |
| Other assets                                   | 43,630                    | 109,738                           | 25,947                                | (6,048)                        | 173,267             |
|  |                           | <u>          </u>                 | <u>          </u>                     | <u>          </u>              | <u>          </u>   |
| Total assets                                   | \$                        | 655,329                           | 1,203,975                             | (906,951)                      | 1,759,610           |
|  |                           | <u>          </u>                 | <u>          </u>                     | <u>          </u>              | <u>          </u>   |
| <b>Liabilities and stockholders' equity</b>    |                           |                                   |                                       |                                |                     |
| Current installments of long-term debt         | \$                        | 2,500                             | 648                                   |                                | 3,148               |
| Current liabilities                            |                           | 15,779                            | 90,423                                | 79                             | 190,875             |
| Long-term debt, excluding current installments |                           | 912,000                           | 1,253                                 |                                | 913,253             |
| Other non-current liabilities                  |                           | 5,069                             | 86,652                                | 6                              | 124,256             |
| Intercompany balances                          |                           | (808,097)                         | 740,091                               | 68,006                         |                     |
| Stockholders' equity                           |                           | 528,078                           | 286,809                               | (907,036)                      | 528,078             |
|  |                           | <u>          </u>                 | <u>          </u>                     | <u>          </u>              | <u>          </u>   |
| Total liabilities and stockholders' equity     | \$                        | 655,329                           | 1,203,975                             | (906,951)                      | 1,759,610           |
|  |                           | <u>          </u>                 | <u>          </u>                     | <u>          </u>              | <u>          </u>   |

**SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES**  
**SUPPLEMENTAL CONDENSED CONSOLIDATING BALANCE SHEET**  
**September 30, 2007**  
**(Unaudited, in thousands)**

|   | <u>Parent<br/>Company</u> | <u>Guarantor<br/>Subsidiaries</u> | <u>Non-Guarantor<br/>Subsidiaries</u> | <u>Eliminating<br/>Entries</u> | <u>Consolidated</u> |
|---|---------------------------|-----------------------------------|---------------------------------------|--------------------------------|---------------------|
| <b>Assets</b>                                     |                           |                                   |                                       |                                |                     |
| Cash and cash equivalents                         | \$                        | (4,399)                           | 45,471                                |                                | 41,072              |
| Accounts receivable, net                          |                           | 156,448                           | 58,840                                |                                | 215,288             |
| Inventories                                       |                           | 62,982                            | 27,888                                | (425)                          | 90,445              |
| Other current assets                              | 21,927                    | 15,283                            | 27,619                                |                                | 64,829              |
| Property and equipment, net                       |                           | 308,175                           | 240,452                               | (600)                          | 548,027             |
| Investment in subsidiaries                        | 940,270                   | 65,893                            | 193,600                               | (1,199,763)                    |                     |
| Goodwill  | 183                       | 350,006                           | 375,768                               |                                | 725,957             |
| Intangible assets                                 |                           | 104,504                           | 33,212                                |                                | 137,716             |
| Other assets                                      | 41,799                    | 151,730                           | 45,446                                | (6,101)                        | 232,874             |
| <b>Total assets</b>                               | <b>\$ 1,004,179</b>       | <b>1,210,622</b>                  | <b>1,048,296</b>                      | <b>(1,206,889)</b>             | <b>2,056,208</b>    |
| <b>Liabilities and stockholders' equity</b>       |                           |                                   |                                       |                                |                     |
| Current installments of long-term debt            | \$ 5,718                  |                                   | 453                                   |                                | 6,171               |
| Current liabilities                               | 36,439                    | 93,831                            | 94,496                                | 80                             | 224,846             |
| Long-term debt, excluding current installments    | 1,060,407                 |                                   | 1,234                                 |                                | 1,061,641           |
| Other non-current liabilities                     | 7,389                     | 84,574                            | 36,842                                | 6                              | 128,811             |
| Intercompany balances                             | (740,513)                 | 725,746                           | 14,767                                |                                |                     |
| Stockholders' equity                              | 634,739                   | 306,471                           | 900,504                               | (1,206,975)                    | 634,739             |
| <b>Total liabilities and stockholders' equity</b> | <b>\$ 1,004,179</b>       | <b>1,210,622</b>                  | <b>1,048,296</b>                      | <b>(1,206,889)</b>             | <b>2,056,208</b>    |

**SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES**  
**SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF INCOME**  
**Three Months Ended September 30, 2006**  
**(Unaudited, in thousands)**

|  | <u>Parent<br/>Company</u> | <u>Guarantor<br/>Subsidiaries</u> | <u>Non-<br/>Guarantor<br/>Subsidiaries</u> | <u>Eliminating<br/>Entries</u> | <u>Consolidated</u> |
|--|---------------------------|-----------------------------------|--|--------------------------------|---------------------|
| Operating revenues   | \$                        | 143,348                           | 77,347                                     | (3,305)                        | 217,390             |
| Cost of services and cost of sales (exclusive<br>of depreciation and amortization) |                           | 78,652                            | 45,631                                     | (3,612)                        | 120,671             |
| Selling, general and administrative expenses                                       | 717                       | 26,398                            | 7,278                                      | 283                            | 34,676              |
| Depreciation and amortization  |                           | 25,440                            | 10,984                                     |                                | 36,424              |
| <b>Operating income (loss)</b>   | <b>(717)</b>              | <b>12,858</b>                     | <b>13,454</b>                              | <b>24</b>                      | <b>25,619</b>       |
| Interest expense   | 11,747                    | 357                               | 50   |                                | 12,154              |
| Other (income) expense   | (5,778)                   | (154)                             | 4,216                                      | 4                              | (1,712)             |
| Income (loss) before equity in income of<br>subsidiaries, and income taxes         | (6,686)                   | 12,655                            | 9,188                                      | 20                             | 15,177              |
| Equity in income of subsidiaries   | 20,178                    |                                   |  | (20,178)                       |                     |
| Income tax expense   | 1,965                     | 326                               | 1,359                                      |                                | 3,650               |
| <b>Net income</b>  | <b>\$ 11,527</b>          | <b>12,329</b>                     | <b>7,829</b>                               | <b>(20,158)</b>                | <b>11,527</b>       |

**SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES**  
**SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF INCOME**  
**Three Months Ended September 30, 2007**  
**(Unaudited, in thousands)**

|  | <b>Parent<br/>Company</b> | <b>Guarantor<br/>Subsidiaries</b> | <b>Non-<br/>Guarantor<br/>Subsidiaries</b> | <b>Eliminating<br/>Entries</b> | <b>Consolidated</b> |
|--|---------------------------|-----------------------------------|--|--------------------------------|---------------------|
| Operating revenues   | \$                        | 171,662                           | 96,107                                     | (869)                          | 266,900             |
| Cost of services and cost of sales (exclusive<br>of depreciation and amortization) |                           | 99,178                            | 59,500                                     | (869)                          | 157,809             |
| Selling, general and administrative expenses                                       | 702                       | 32,434                            | 10,602                                     |                                | 43,738              |
| Depreciation and amortization  |                           | 22,710                            | 38,556                                     |                                | 61,266              |
| <b>Operating income (loss)</b>   | <b>(702)</b>              | <b>17,340</b>                     | <b>(12,551)</b>                            |                                | <b>4,087</b>        |
| Interest expense   | 15,299                    | 598                               | 78   |                                | 15,975              |
| Other (income) expense   | (745)                     | (8,051)                           | 329  |                                | (8,467)             |
| Income (loss) before equity in income of<br>subsidiaries, and income taxes         | (15,256)                  | 24,793                            | (12,958)                                   |                                | (3,421)             |
| Equity in income of subsidiaries   |                           | 11,861                            |  | (11,861)                       |                     |
| Income tax expense (benefit)   | (517)                     | 51                                | (77)                                       |                                | (543)               |
| <b>Net income (loss)</b>   | <b>\$ (2,878)</b>         | <b>24,742</b>                     | <b>(12,881)</b>                            | <b>(11,861)</b>                | <b>(2,878)</b>      |

**SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES**  
**SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF INCOME**  
**Nine Months Ended September 30, 2006**  
**(Unaudited, in thousands)**

|  | <b>Parent<br/>Company</b> | <b>Guarantor<br/>Subsidiaries</b> | <b>Non-<br/>Guarantor<br/>Subsidiaries</b> | <b>Eliminating<br/>Entries</b> | <b>Consolidated</b> |
|--|---------------------------|-----------------------------------|--|--------------------------------|---------------------|
| Operating revenues   | \$                        | 452,934                           | 226,801                                    | (14,579)                       | 665,156             |
| Cost of services and cost of sales (exclusive<br>of depreciation and amortization) |                           | 242,320                           | 150,572                                    | (14,886)                       | 378,006             |
| Selling, general and administrative expenses                                       | 2,172                     | 80,733                            | 19,304                                     | 205                            | 102,414             |
| Depreciation and amortization  |                           | 55,557                            | 23,684                                     |                                | 79,241              |
| <b>Operating income (loss)</b>   | <b>(2,172)</b>            | <b>74,324</b>                     | <b>33,241</b>                              | <b>102</b>                     | <b>105,495</b>      |
| Interest expense   | 29,248                    | 918                               | 305  |                                | 30,471              |
| Other (income) expense   | (15,794)                  | 3,610                             | 4,933                                      | (63)                           | (7,314)             |
| Income (loss) before equity in income of<br>subsidiaries, and income taxes         | (15,626)                  | 69,796                            | 28,003                                     | 165                            | 82,338              |
| Equity in income of subsidiaries   | 92,136                    |                                   |  | (92,136)                       |                     |
| Income tax expense   | 17,636                    | 1,324                             | 4,504                                      |                                | 23,464              |
| <b>Net income</b>  | <b>\$ 58,874</b>          | <b>68,472</b>                     | <b>23,499</b>                              | <b>(91,971)</b>                | <b>58,874</b>       |

**SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES**  
**SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF INCOME**  
**Nine Months Ended September 30, 2007**  
**(Unaudited, in thousands)**

|  | <b>Parent<br/>Company</b> | <b>Guarantor<br/>Subsidiaries</b> | <b>Non-<br/>Guarantor<br/>Subsidiaries</b> | <b>Eliminating<br/>Entries</b> | <b>Consolidated</b> |
|--|---------------------------|-----------------------------------|--|--------------------------------|---------------------|
| Operating revenues   | \$                        | 499,693                           | 283,256                                    | (4,206)                        | 778,743             |
| Cost of services and cost of sales (exclusive<br>of depreciation and amortization) |                           | 277,353                           | 179,931                                    | (4,089)                        | 453,195             |
| Selling, general and administrative expenses                                       | 2,549                     | 92,152                            | 28,810                                     | (133)                          | 123,378             |
| Depreciation and amortization  |                           | 63,127                            | 59,473                                     |                                | 122,600             |
| <b>Operating income (loss)</b>   | <b>(2,549)</b>            | <b>67,061</b>                     | <b>15,042</b>                              | <b>16</b>                      | <b>79,570</b>       |
| Interest expense   | 41,841                    | 1,080                             | 220  |                                | 43,141              |
| Other (income) expense   | 1,401                     | (34,040)                          | 834  | 16                             | (31,789)            |
| Income (loss) before equity in income of<br>subsidiaries, and income taxes         | (45,791)                  | 100,021                           | 13,988                                     |                                | 68,218              |
| Equity in income of subsidiaries   |                           | 112,288                           |  | (112,288)                      |                     |
| Income tax expense   | 17,509                    | 161                               | 1,560                                      |                                | 19,230              |
| <b>Net income</b>  | <b>\$ 48,988</b>          | <b>99,860</b>                     | <b>12,428</b>                              | <b>(112,288)</b>               | <b>48,988</b>       |

**SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES**  
**SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS**  
**Nine Months Ended September 30, 2006**  
**(Unaudited, in thousands)**

|   | <u>Parent<br/>Company</u> | <u>Guarantor<br/>Subsidiaries</u> | <u>Non-<br/>Guarantor<br/>Subsidiaries</u> | <u>Eliminating<br/>Entries</u> | <u>Consolidated</u> |
|---|---------------------------|-----------------------------------|--|--------------------------------|---------------------|
| Net cash provided by (used in) operating activities     | \$ (31,661)               | 76,980                            | 58,223                                     | (6)                            | 103,536             |
| Cash flows from investing activities:                   |                           |                                   |  |                                |                     |
| Capital and wagering systems expenditures               |                           | (70,598)                          | (38,539)                                   |                                | (109,137)           |
| Business acquisitions, net of cash acquired             |                           | (14,710)                          | (248,949)                                  |                                | (263,659)           |
| Other assets and investments                            | (296,229)                 | (37,517)                          | (130,954)                                  | 413,682                        | (51,018)            |
| Net cash used in investing activities                   | (296,229)                 | (122,825)                         | (418,442)                                  | 413,682                        | (423,814)           |
| Cash flows from financing activities:                   |                           |                                   |  |                                |                     |
| Net proceeds (payments) on long-term debt               | 305,625                   |                                   | (4,733)                                    |                                | 300,892             |
| Net proceeds from stock issue                           | 12,609                    | 2,710                             | 411,067                                    | (413,779)                      | 12,607              |
| Excess tax benefit from equity-based compensation plans | 4,487                     |                                   |  |                                | 4,487               |
| Other, principally intercompany balances                | 5,262                     | 23,188                            | (53,866)                                   | 25,416                         |                     |
| Net cash provided by financing activities               | 327,983                   | 25,898                            | 352,468                                    | (388,363)                      | 317,986             |
| Effect of exchange rate changes on cash                 | (93)                      | (331)                             | 26,904                                     | (25,313)                       | 1,167               |
| Increase (decrease) in cash and cash equivalents        |                           | (20,278)                          | 19,153                                     |                                | (1,125)             |
| Cash and cash equivalents, beginning of period          |                           | 15,575                            | 23,367                                     |                                | 38,942              |
| Cash and cash equivalents, end of period                | \$                        | (4,703)                           | 42,520                                     |                                | 37,817              |

**SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES**  
**SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS**  
**Nine Months Ended September 30, 2007**  
**(Unaudited, in thousands)**

|   | <b>Parent<br/>Company</b> | <b>Guarantor<br/>Subsidiaries</b> | <b>Non-<br/>Guarantor<br/>Subsidiaries</b> | <b>Eliminating<br/>Entries</b> | <b>Consolidated</b> |
|---|---------------------------|-----------------------------------|--|--------------------------------|---------------------|
| Net cash provided by (used in) operating activities | \$ (24,214)               | 104,060                           | 61,851                                     | (105)                          | 141,592             |
| Cash flows from investing activities:               |                           |                                   |  |                                |                     |
| Capital and wagering systems expenditures           |                           | (43,840)                          | (92,539)                                   | 22                             | (136,357)           |
| Business acquisitions, net of cash acquired         | (345)                     | (54,540)                          | (47,955)                                   |                                | (102,840)           |
| Other assets and investments                        | (222,539)                 | 100,636                           | (88,523)                                   | 156,086                        | (54,340)            |
| Net cash provided by (used in) investing activities | (222,884)                 | 2,256                             | (229,017)                                  | 156,108                        | (293,537)           |
| Cash flows from financing activities:               |                           |                                   |  |                                |                     |
| Net proceeds (payments) on long-term debt           | 151,625                   |                                   | (264)                                      |                                | 151,361             |
| Net proceeds from stock issue                       | 11,701                    | (102,567)                         | 258,650                                    | (156,083)                      | 11,701              |
| Other, principally intercompany balances            | 83,772                    | (12,236)                          | (71,073)                                   | (463)                          |                     |
| Net cash provided by (used in) financing activities | 247,098                   | (114,803)                         | 187,313                                    | (156,546)                      | 163,062             |
| Effect of exchange rate changes on cash             |                           | 18                                | 1,603                                      | 543                            | 2,164               |
| Increase (decrease) in cash and cash equivalents    |                           | (8,469)                           | 21,750                                     |                                | 13,281              |
| Cash and cash equivalents, beginning of period      |                           | 4,072                             | 23,719                                     |                                | 27,791              |
| Cash and cash equivalents, end of period            | \$                        | (4,397)                           | 45,469                                     |                                | 41,072              |



## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion addresses the results of operations of Scientific Games Corporation (together with its consolidated subsidiaries, "we," "us," "our" or "Company"), for the three and nine months ended September 30, 2007, compared to the corresponding periods in the prior year. This discussion should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" for the fiscal year ended December 31, 2006, included in our 2006 Annual Report on Form 10-K.

Our results may vary significantly from period to period depending on the addition or disposition of business units in each period. The acquisitions of Games Media Limited ("Games Media") and International Lotto Corp., SRL ("ILC") in December 2006, and the acquisition of Oberthur Gaming Technologies and related companies ("OGT") in May 2007 affect the comparability of operations for the three month periods ended September 30, 2006 and 2007. The acquisition of substantially all of the online lottery assets of EssNet AB ("EssNet") in March 2006, the acquisitions of The Shoreline Star Greyhound Park and Simulcast Facility ("Shoreline") and The Global Draw Limited and certain related companies ("Global Draw") in April 2006, the acquisitions of Games Media and ILC in December 2006, and the acquisition of OGT in May 2007 affect the comparability of operations for the nine month periods ended September 30, 2006 and 2007. See Note 3 of the Notes to the Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2006.

The first and fourth quarters of the calendar year traditionally comprise the weakest season for our Diversified Gaming segment. As a result of inclement weather during the winter months, a number of racetracks do not operate and those that do operate often experience missed racing days. This adversely affects the amounts wagered and our corresponding service revenues. Additionally, the fourth quarter is the weakest quarter for Global Draw due to reduced wagering during the holiday season. Wagering and lottery equipment sales and software license revenues usually reflect a limited number of large transactions, which do not recur on an annual basis. Consequently, revenues and operating results of our Lottery Systems Group can vary substantially from period to period as a result of the timing of revenue recognition for major equipment sales and software licensing transactions. In addition, Printed Products sales may vary depending on the season and timing of contract awards, changes in customer budgets, inventory ticket levels, lottery retail sales and general economic conditions.

### Background

We operate primarily in three business segments: Printed Products Group, Lottery Systems Group and Diversified Gaming Group. Our revenues consist of two major components: services revenues and sales revenues.

#### *Printed Products Group*

We provide instant tickets and related services. Instant ticket and related services includes ticket design and manufacturing as well as value-added services, including game design, sales and marketing support, inventory management and warehousing and fulfillment services. Additionally, this division provides lotteries with over 80 licensed brand products, including Major League Baseball®, NASCAR®, National Basketball Association, Harley-Davidson®, Wheel-of-Fortune®, Hasbro®, Corvette®, World Poker Tour®, The World Series of Poker® and Deal or No Deal . This division also includes promotional instant tickets and pull-tab tickets that we sell to both lottery and non-lottery customers.

We are a worldwide manufacturer of prepaid phone cards, which entitle cellular phone users to a defined value of airtime. Prepaid phone cards offer consumers a cost-effective way to purchase cellular airtime, without requiring phone companies to extend credit or consumers to commit to contracts.

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Prepaid phone cards utilize the secure process that we employ in the production of instant lottery tickets. This helps to ensure integrity and reliability of the product, thus providing consumers in more than 50 countries with access to prepaid cellular phone service.

On May 1, 2007, we acquired OGT. OGT is a manufacturer of instant lottery tickets and operates three instant ticket plants located in Montreal, Canada; Sydney, Australia and San Antonio, Texas.

During the third quarter of 2007, we made a strategic business decision to rationalize our global Printed Products Group operations during the fourth quarter of 2007. As a result, during the quarter ended September 30, 2007, we recorded impairment charges of approximately \$26,100 primarily related to long-lived assets in Peru and fixed assets in Germany. The fair values of the assets were determined based on future undiscounted cash flows which were estimated to be nil. The impairment charge is reported in our Printed Products segment and is included in depreciation and amortization expense in our Consolidated Statements of Income for the three and nine month periods ended September 30, 2007.

### *Lottery Systems Group*

Our lottery systems business includes the supply of transaction processing software for the accounting and validation of instant ticket, online and video lottery games, point-of-sale terminal hardware sales, central site computers and communication hardware sales, and ongoing support and maintenance services for these products. This business also includes software and hardware and support services for sports betting and operation of credit card processing systems.

### *Diversified Gaming Group*

Our Diversified Gaming Group provides services and systems to private and public operators in the wide area gaming markets and in the pari-mutuel wagering industry. Our product offering includes fixed odds betting terminals ("FOBTs"), video lottery terminals ("VLTs"), monitor games, wagering systems for the pari-mutuel racing industry, sports betting systems and services, and Amusement With Prize ("AWP") and Skill With Prize ("SWP") terminals. Business units within the Diversified Gaming Group include Global Draw, a leading supplier of FOBTs and monitor games to licensed bookmakers, primarily in the United Kingdom ("U.K.") and Austria; Scientific Games Racing LLC, a leading worldwide supplier of computerized systems for pari-mutuel wagering; Games Media, our AWP and SWP terminal supplier in the U.K. public house market, and our pari-mutuel gaming operations in Connecticut, Maine and the Netherlands.

Effective February 28, 2007, we sold our racing communications business and our 70% interest in NASRIN, our data communications business, to Roberts Communications Network, LLC ("RCN") in exchange for a 29.4% interest in the RCN consolidated business. RCN provides communications services to racing and non-racing customers using both satellite and terrestrial services. The acquisition of the interest in RCN was not material to our operations.

## **Results of Operations**

### **Three Months Ended September 30, 2007 Compared to Three Months Ended September 30, 2006**

The following analysis compares the results of operations for the quarter ended September 30, 2007 to the results of operations for the quarter ended September 30, 2006.

*Overview*

*Revenue Analysis*

For the quarter ended September 30, 2007, total revenue was \$266.9 million compared to \$217.4 million for the quarter ended September 30, 2006, an increase of \$49.5 million or 23%. Our service revenue for the quarter ended September 30, 2007 was \$244.5 million compared to \$198.9 million for the quarter ended September 30, 2006, an increase of \$45.6 million, or 23%. The increase was primarily attributable to the acquisition of OGT in May 2007 (\$26.2 million), increased revenue on our licensed property contracts and increased sales of instant lottery tickets. Our sales revenue for the quarter ended September 30, 2007 was \$22.4 million compared to \$18.5 million in the prior year quarter, an increase of \$3.9 million or 21%. The increase primarily reflects sales resulting from the acquisition of Games Media in December 2006 (\$3.9 million).

*Expense Analysis*

Cost of services of \$141.9 million for the quarter ended September 30, 2007 were \$34.6 million or 32% higher than for the quarter ended September 30, 2006. The increase was primarily related to the acquisition of OGT in May 2007, higher television production costs associated with our Deal or No Deal licensed property contracts, higher costs attributable to the start-up of our new instant printing press and increased costs associated with increased sales of instant lottery tickets. Cost of sales of \$15.9 million for the quarter ended September 30, 2007 was \$2.5 million or 19% higher than the quarter ended September 30, 2006 primarily reflecting costs associated with terminals sold by Games Media, partially offset by a reduction in cost associated with a decline in phone card sales.

Selling, general and administrative expense of \$43.7 million for the quarter ended September 30, 2007 was \$9.0 million or 26% higher than for the quarter ended September 30, 2006. The increase was primarily related to expense resulting from the acquisition of OGT in May 2007, increased stock-based compensation costs and increased legal, compliance and business development costs.

Depreciation and amortization expense of \$61.3 million for the quarter ended September 30, 2007 increased \$24.9 million or 68% from the same period in 2006, primarily due to asset impairment charges of \$26.1 million in the quarter ended September 30, 2007 for the impairment of long-lived assets in Peru and fixed assets in Germany as a result of our plan to rationalize our global Printed Products Group operations.

Interest expense of \$16.0 million for the quarter ended September 30, 2007 increased \$3.8 million or 31% from the same period in 2006, primarily attributable to increased borrowings to fund acquisitions and slightly higher interest rates.

Equity in earnings of joint ventures primarily reflects our share of the earnings of the Italian joint venture in connection with the operation of the Italian Gratta e Vinci instant lottery and our share of the earnings of RCN in connection with the interest we acquired in February 2007. For the quarter ended September 30, 2007, our share of the Italian consortium's net income totaled \$7.3 million compared to \$1.7 million in the quarter ended September 30, 2006. The increase in income for the quarter ended September 30, 2007 reflects continued growth of instant ticket sales in Italy. For the quarter ended September 30, 2007, our share of the earnings of RCN was \$1.0 million.

Income tax benefit was \$0.5 million for the quarter ended September 30, 2007 versus income tax expense of \$3.7 million for the quarter ended September 30, 2006. The effective income tax rate for the quarter ended September 30, 2007 and 2006 was approximately 15.9% and 24.0% respectively. The decrease in the effective income tax rate was primarily due to lower tax rates applicable to the increase in our earnings from operations outside of the United States.

*Segment Overview*

*Printed Products*

For the quarter ended September 30, 2007, total revenue for Printed Products was \$148.5 million compared to \$101.8 million in the quarter ended September 30, 2006, an increase of \$46.7 million or 46%. For the quarter ended September 30, 2007, service revenue for Printed Products was \$139.1 million compared to \$91.1 million in the corresponding period in the prior year, an increase of \$48.0 million or 53%. The increase was primarily attributable to the acquisition of OGT in May 2007 (\$26.2 million), increased revenue on our licensed property contracts and increased sales of instant lottery tickets.

Printed Products sales revenue for the quarter ended September 30, 2007 was \$9.4 million compared to \$10.6 million for the quarter ended September 30, 2006, a decrease of \$1.2 million or 11%. The decrease was primarily the result of a continuing decline in phone card prices and volumes reflecting a market shift to lower priced products.

Cost of services of \$82.4 million for the quarter ended September 30, 2007 was \$35.5 million or 76% higher than from the same period in 2006. The increase was primarily due to costs from OGT which was acquired in May 2007, higher television production costs due to our Deal or No Deal licensed property contracts, higher costs attributable to the start-up of our new instant ticket printing press and higher operating costs as a result of increased instant ticket sales.

Cost of sales of \$7.8 million for the quarter ended September 30, 2007 was \$0.9 million or 10% lower than for the quarter ended September 30, 2006 primarily due to the decreased level of phone card sales and a decline in costs of sales in Germany.

Selling, general and administrative expense of \$16.5 million for the quarter ended September 30, 2007 was \$5.6 million or 51% higher than in the quarter ended September 30, 2006. The increase was primarily attributable to the acquisition of OGT in May 2007 plus increased legal, compliance and business development costs.

Depreciation and amortization expense of \$37.0 million for the quarter ended September 30, 2007 increased \$30.4 million as compared to the quarter ended September 30, 2006, primarily due to asset impairment charges of \$26.1 million in the quarter ended September 30, 2007 for the impairment of long-lived assets in Peru and fixed assets in Germany as a result of our plan to rationalize our global Printed Products Group operations. The increase was also the result of increased amortization on licensed property contracts and depreciation from the acquisition of OGT in May 2007.

*Lottery Systems*

For the quarter ended September 30, 2007, total revenue for Lottery Systems was \$63.0 million compared to \$58.1 million in the quarter ended September 30, 2006, an increase of \$4.9 million or 8%. Lottery Systems service revenue for the quarter ended September 30, 2007 was \$54.6 million compared to \$50.9 million for the quarter ended September 30, 2006, an increase of \$3.7 million or 7%. The increase was primarily due to revenue from a large Powerball jackpot during the quarter ended September 30, 2007, revenue from the new Maryland contract and increased revenue from international customers.

Lottery Systems sales revenue for the quarter ended September 30, 2007 was \$8.4 million compared to \$7.2 million for the quarter ended September 30, 2006, an increase of \$1.2 or 17%. The increase was primarily due to increased hardware sales in Canada.

Cost of services of \$28.9 million for the quarter ended September 30, 2007 was \$1.0 million or 4% higher than in the quarter ended September 30, 2006. The increase was primarily due the start-up of

the contract in Mexico plus expenses associated with the new Maryland contract, partially offset by the 2006 cost reduction initiatives.

Cost of sales of \$3.8 million for the quarter ended September 30, 2007 was in line with cost of sales for the quarter ended September 30, 2006.

Selling, general and administrative expense of \$8.6 million for the quarter ended September 30, 2007 was \$1.3 million or 18% higher than in the quarter ended September 30, 2006. The increase was primarily attributable to increased legal, compliance and business development costs.

Depreciation and amortization expense of \$16.1 million for the quarter ended September 30, 2007 increased \$2.8 million or 21% as compared to the quarter ended September 30, 2006, primarily due to increased amortization of deferred installation costs for Lottery Systems contracts in the U.S. and Mexico plus accelerated amortization of deferred installation costs due to early termination of our Lottery Systems contract with Korea.

#### *Diversified Gaming*

For the quarter ended September 30, 2007, total revenue for Diversified Gaming was \$55.4 million compared to \$57.6 million in the quarter ended September 30, 2006, a decrease of \$2.2 million or 4%. Diversified Gaming service revenue for the third quarter of 2007 was \$50.8 million compared to \$56.9 million for the quarter ended September 30, 2006, a decrease of \$6.1 million or 11%. The decrease in service revenue primarily reflects the sale of our racing and data communications businesses in February 2007 and a decrease in revenue from Global Draw as a result of lower rates on contract renewals, the wind-down of the Betfred contract plus the impact of the smoking ban that came into effect in the U.K. in July 2007.

The Diversified Gaming sales revenue for the quarter ended September 30, 2007 was \$4.6 million compared to \$0.6 million in the same quarter in the prior year, an increase of \$4.0 million. The increase was primarily due to the acquisition of Games Media in December 2006.

Cost of services of \$30.7 million for the quarter ended September 30, 2007 was \$1.7 million or 5% lower than for the quarter ended September 30, 2006. The decrease was primarily due to reduced costs as a result of the sale of our racing and data communications businesses in February 2007 plus lower costs related to our domestic and international pari-mutuel and venue management businesses, partially offset by an increase in costs from Global Draw.

Cost of sales of \$4.3 million for the quarter ended September 30, 2007 was \$3.4 million higher than in the quarter ended September 30, 2006, primarily due to the acquisition of Games Media in December 2006.

Selling, general and administrative expense of \$4.8 million for the quarter ended September 30, 2007 was \$0.4 million or 8% lower than in the quarter ended September 30, 2006. The decrease was primarily due to lower costs from Global Draw plus cost reduction initiatives in the U.S. in 2007, partially offset by costs from the acquisition of Games Media in December 2006.

Depreciation and amortization expense, including amortization of service contract software, of \$7.9 million for the quarter ended September 30, 2007 decreased \$8.3 million or 51% from the quarter ended September 30, 2006, primarily due to a \$9.7 million charge in the quarter ended September 30, 2006 related to the impairment of certain hardware and software assets in the pari-mutuel business as a result of the roll-out of our new terminal, the two new Quantum Data Centers, and the write-off of hardware and accrual of losses on certain under-performing pari-mutuel contracts, partially offset by increased depreciation for Global Draw plus depreciation resulting from the acquisition of Games Media in December 2006.

**Nine Months Ended September 30, 2007 Compared to Nine Months Ended September 30, 2006**

The following analysis compares the results of operations for the nine months ended September 30, 2007 to the results of operations for the nine months ended September 30, 2006.

*Overview*

*Revenue Analysis*

For the nine months ended September 30, 2007, total revenue was \$778.7 million compared to \$665.2 million for the nine months ended September 30, 2006, an increase of \$113.5 million or 17%. Our service revenue for the nine months ended September 30, 2007 was \$690.2 million compared to \$582.7 million for the nine months ended September 30, 2006, an increase of \$107.5 million or 18%. The increase was primarily attributable to the acquisitions of Global Draw in April 2006 (\$18.5 million) and OGT in May 2007 (\$42.1 million) and increased sales of instant lottery tickets. Our sales revenue for the nine months ended September 30, 2007 was \$88.6 million compared to \$82.5 million in the nine months ended September 30, 2006, an increase of \$6.1 million or 7%. The increase primarily reflects sales resulting from the acquisition of Games Media in December 2006 (\$27.8 million) plus a \$6.5 million sale of hardware in Canada in 2007, partially offset by the absence of a \$20.3 million one-time sale of terminals in Germany and a decline in phone card sales.

*Expense Analysis*

Cost of services of \$388.4 million for the nine months ended September 30, 2007 was \$72.7 million or 23% higher than for the nine months ended September 30, 2006. The increase was primarily related to the acquisitions of Global Draw in April 2006, ILC in December 2006 and OGT in May 2007, higher costs associated with increased instant ticket sales, higher television production costs associated with our Deal or No Deal licensed property contracts and higher costs attributable to the start-up of our new instant ticket printing press. Cost of sales of \$64.8 million for the nine months ended September 30, 2007 was \$2.5 million or 4% higher than in the nine months ended September 30, 2006 primarily due to the acquisition of Games Media in December 2006, partially offset by reduced costs associated with the absence of a one-time sale of terminals in Germany and a decline in phone card sales.

Selling, general and administrative expense of \$123.4 million for the nine months ended September 30, 2007 was \$21.0 million or 21% higher than in the nine months ended September 30, 2006. The increase was primarily related to increased costs associated with the acquisitions of Global Draw in April 2006, Games Media in December 2006 and OGT in May 2007, combined with increased stock-based compensation costs and increased legal, compliance and business development costs.

Depreciation and amortization expense of \$122.6 million for the nine months ended September 30, 2007 increased \$43.4 million or 55% from the same period in 2006, primarily due to asset impairment charges of \$26.1 million in the quarter ended September 30, 2007 for the impairment of long-lived assets in Peru and fixed assets in Germany as a result of our plan to rationalize our global Printed Products Group operations. The increase was also due to increased amortization of deferred installation costs of new Lottery Systems contracts in Maryland and Mexico, increased amortization on domestic and international Lottery System contracts and increased amortization on licensed property contracts.

Interest expense of \$43.1 million for the nine months ended September 30, 2007 increased \$12.6 million or 41% from the same period in 2006, primarily attributable to increased borrowings to fund acquisitions plus higher interest rates.

Equity in earnings of joint ventures primarily reflects our share of the equity of the Italian joint venture in connection with the operation of the Italian Gratta e Vinci instant lottery and our share of

the equity of RCN in connection with the interest we acquired in February 2007. For the nine months ended September 30, 2007, our share of the Italian consortium's net income totaled \$29.3 million compared to \$6.8 million in the nine months ended September 30, 2006. The increase in income for the nine months ended September 30, 2007 reflects continued growth of instant ticket sales in Italy. For the nine months ended September 30, 2006, our share of the earnings of RCN was \$2.3 million.

Income tax expense was \$19.2 million and \$23.5 million for the nine months ended September 30, 2007 and 2006, respectively. The effective income tax rate for the nine months ended September 30, 2007 and 2006 was approximately 28.2% and 28.5% respectively. The decrease in the effective income tax rate was primarily due to lower tax rates applicable to the increase in our earnings from operations outside of the United States.

#### *Segment Overview*

##### *Printed Products*

For the nine months ended September 30, 2007, total revenue for Printed Products was \$399.4 million compared to \$321.9 million in the nine months ended September 30, 2006, an increase of \$77.5 million or 24%. For the nine months ended September 30, 2007, service revenue for Printed Products was \$370.7 million compared to \$285.3 million in the corresponding period in the prior year, an increase of \$85.4 million or 30%. The increase was primarily attributable to the acquisitions of OGT in May 2007 (\$42.1 million) and ILC in December 2006 (\$4.4 million), increased international and domestic sales of instant lottery tickets and increased revenue on our licensed property contracts.

Printed Products sales revenue for the nine months ended September 30, 2007 was \$28.7 million compared to \$36.6 million for the nine months ended September 30, 2006, a decrease of \$7.9 million or 22%. The decrease was primarily the result of decreased sales of phone cards, partially offset by revenue resulting from the acquisition of Printing Associates, Inc. ("PAI") in 2006.

Cost of services of \$208.9 million for the nine months ended September 30, 2007 was \$63.0 million or 43% higher than from the same period in 2006. The increase was primarily due to higher operating costs as a result of the acquisitions of OGT in May 2007 and ILC in December 2006, combined with increased costs as a result of higher ticket sales, higher television production costs due to our Deal or No Deal licensed property contracts and higher costs attributable to the start-up of our new instant ticket printing press.

Cost of sales of \$23.8 million for the nine months ended September 30, 2007 was \$4.8 million or 17% lower than for the nine months ended September 30, 2006, primarily due to decreased costs associated with a continuing decline in phone card prices and volumes reflecting a market shift to lower-priced products.

Selling, general and administrative expense of \$43.7 million for the nine months ended September 30, 2007 was \$10.6 million or 32% higher than in the nine months ended September 30, 2006. The increase was primarily attributable to the acquisitions of OGT in May 2007 and ILC in December 2006, plus increased legal, compliance and business development costs.

Depreciation and amortization expense of \$55.5 million for the nine months ended September 30, 2007 increased \$37.5 million as compared to the nine months ended September 30, 2006, primarily due to asset impairment charges of \$26.1 million in the quarter ended September 30, 2007 for the impairment of the long-lived assets in Peru and fixed assets in Germany as a result of our plan to rationalize our global Printed Products Group operations. The increase was also the result of increased amortization on licensed property contracts and depreciation from the acquisition of OGT in May 2007.

*Lottery Systems*

For the nine months ended September 30, 2007, total revenue for Lottery Systems was \$191.7 million compared to \$194.6 million in the nine months ended September 30, 2006, a decrease of \$2.9 million or 1%. Lottery Systems service revenue for the nine months ended September 30, 2007 was \$161.7 million compared to \$152.8 million for the nine months ended September 30, 2006, an increase of \$8.9 million or 6%. The increase was primarily due to increased revenue from European customers and increased revenue from the new Maryland contract.

Lottery Systems sales revenue for the nine months ended September 30, 2007 was \$29.9 million compared to \$41.7 million for the nine months ended September 30, 2006, a decrease of \$11.8 million or 28%. The decrease was primarily due to the absence of a \$20.3 million one-time sale of terminals in Germany in the nine months ended September 30, 2006, partially offset by a \$6.5 million sale of hardware in Canada in 2007. Add-on sales of terminals and other equipment continued to suffer from legislative uncertainty in the German market.

Cost of services of \$86.3 million for the nine months ended September 30, 2007 was \$2.1 million or 2% higher than in the nine months ended September 30, 2006. The increase was primarily due to expenses associated with the start-up of the contract in Mexico, partially offset by reduced expenses associated with the 2006 cost reduction initiatives.

Cost of sales of \$15.9 million for the nine months ended September 30, 2007 was \$13.5 million or 46% lower than during the nine months ended September 30, 2006, primarily reflecting a reduction in costs associated with the one-time sale of terminals in Germany in 2006, partially offset by higher costs associated with increased hardware sales in Canada in 2007.

Selling, general and administrative expense of \$23.9 million for the nine months ended September 30, 2007 was \$1.1 million or 5% higher than in the nine months ended September 30, 2006. The increase was primarily attributable to increased legal, compliance and business development costs for the respective time periods plus increased costs associated with the increase in revenues from European customers, partially offset by reduced costs associated with cost reduction initiatives that occurred in 2006.

Depreciation and amortization expense of \$45.5 million for the nine months ended September 30, 2007 increased \$10.7 million or 31% as compared to the nine months ended September 30, 2006, primarily due to the amortization of deferred installation costs of new Lottery Systems contracts in Maryland and Mexico and increased amortization on domestic and international contracts.

*Diversified Gaming*

For the nine months ended September 30, 2007, total revenue for Diversified Gaming was \$187.6 million compared to \$148.7 million in the nine months ended September 30, 2006, an increase of \$38.9 million or 26%. Diversified Gaming service revenue for the first nine months of 2007 was \$157.7 million compared to \$144.5 million in the nine months ended September 30, 2006, an increase of \$13.2 million or 9%. The increase in service revenue primarily reflects the acquisition of Global Draw in April 2006 (\$18.5 million), partially offset by the sale of our racing and data communications businesses in February 2007 plus reduced revenue from our domestic pari-mutuel business.

The Diversified Gaming sales revenue for the nine months ended September 30, 2007 was \$29.9 million compared to \$4.2 million in the same period in the prior year, an increase of \$25.7 million. The increase was primarily due to the acquisition of Games Media in December 2006 (\$27.8 million), partially offset by lower pari-mutuel equipment sales in 2007.

Cost of services of \$93.1 million for the nine months ended September 30, 2007 was \$7.5 million or 9% higher than the nine months ended September 30, 2006. The increase was primarily due to the



acquisition of Global Draw in April 2006, partially offset by the sale of our racing and data communications businesses in February 2007.

Cost of sales of \$25.1 million for the nine months ended September 30, 2007 was \$20.8 million higher than the nine months ended September 30, 2006, primarily due to the acquisition of Games Media in December 2006, partially offset by lower pari-mutuel sales in 2007.

Selling, general and administrative expense of \$15.4 million for the nine months ended September 30, 2007 was \$3.3 million or 27% higher than in the nine months ended September 30, 2006. The increase was primarily due to the acquisitions of Global Draw in April 2006 and Games Media in December 2006.

Depreciation and amortization expense, including amortization of service contract software, of \$20.9 million for the nine months ended September 30, 2007 decreased \$4.8 million or 19% from the nine months ended September 30, 2006, primarily due to a \$9.7 million charge in the quarter ended September 30, 2006 related to the impairment of certain hardware and software assets in the pari-mutuel business as a result of the roll-out of our new terminal, the two new Quantum Data Centers, and the write-off of hardware and accrual of losses on certain under-performing pari-mutuel contracts, partially offset by increased depreciation resulting from the acquisition of Global Draw in April 2006.

### **Critical Accounting Policies**

On January 1, 2007, we adopted Financial Accounting Standards Board ("FASB") Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* ("FIN 48") and began accounting for income tax contingencies in accordance with the guidance provided in FIN 48. Previous to the adoption of FIN 48, we accounted for income tax contingencies solely in accordance with the SFAS No. 5, *Accounting for Contingencies* ("SFAS 5"). See Note 10 to the Consolidated Financial Statements in this Form 10-Q for additional information on FIN 48.

There have been no other material changes to our critical accounting policies from those discussed under the caption "Critical Accounting Policies" in "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

### **Liquidity, Capital Resources and Working Capital**

On September 30, 2007, we had \$133.6 million available for additional borrowing or letter of credit issuance under our revolving credit facility due 2009 (the "Revolver") under our existing credit agreement dated as of December 23, 2004, as amended and restated as of January 24, 2007 (the "January 2007 Amended and Restated Credit Agreement"). There were \$146.0 million of outstanding loans and \$20.4 million in outstanding letters of credit under the Revolver as of September 30, 2007.

Our January 2007 Amended and Restated Credit Agreement is secured by a first priority, perfected lien on: (i) substantially all the property and assets (real and personal, tangible and intangible) of our Company and our 100%-owned domestic subsidiaries; (ii) 100% of the capital stock of all of our direct and indirect 100%-owned domestic subsidiaries and 65% of the capital stock of our 100%-owned first-tier foreign subsidiaries; and (iii) all inter-company indebtedness owing amongst our Company and our 100%-owned domestic subsidiaries. The January 2007 Amended and Restated Credit Agreement is supported by guarantees provided by all of our direct and indirect 100%-owned domestic subsidiaries.

Our pari-mutuel wagering and online lottery systems service contracts require us to, among other things, maintain the central computing system and related hardware in efficient working order, provide added software functionality upon request, provide on-site computer operators, and furnish necessary

supplies. Our primary expenditures associated with these services are personnel and related costs, which are expensed as incurred and are included in Cost of Services in the consolidated statements of income. Historically, the revenues we derive from our pari-mutuel wagering and lottery systems service contracts have generally exceeded the direct costs associated with fulfilling our obligations thereunder. We expect that we will continue to realize positive cash flow and operating income as we extend or renew existing service contracts. We also expect that we will enter into new contracts that are accretive to our cash flow. In addition, through advancements in technology, we are continually deploying more efficient and cost effective methods for manufacturing and delivering our products and services to our customers. We expect that technological efficiencies will continue to positively impact our future cash flows and operating results. We are not party to any other material short-term or long-term obligations or commitments pursuant to these service contracts.

Periodically, we bid on new pari-mutuel and online lottery contracts. Once awarded, these contracts generally require significant up-front capital expenditures for terminal assembly, customization of software, software and equipment installation and telecommunications configuration. Historically, we have funded these up-front costs through cash flows generated from operations, available cash on hand and borrowings under our credit facilities. Our ability to continue to procure new contracts will depend on, among other things, our then present liquidity levels and/or our ability to borrow at commercially acceptable rates to finance the initial up-front costs. Once operational, long-term service contracts have been accretive to our operating cash flow. The actual level of capital expenditures will ultimately largely depend on the extent to which we are successful in winning new contracts. Furthermore, our pari-mutuel wagering network consists of approximately 26,000 wagering terminals. Periodically, we elect to upgrade the technological capabilities of older terminals and replace terminals that have exhausted their useful lives. During the remainder of fiscal 2007, we expect to replace approximately 3,500 existing pari-mutuel terminals for a total cost of approximately \$9.4 million. Servicing our installed terminal base requires that we maintain a supply of parts and accessories on hand. We are also required, contractually in some cases, to provide spare parts over an extended period of time, principally in connection with our systems and terminal sale transactions. To meet our contractual obligations and maintain sufficient levels of on-hand inventory to service our installed base, we purchase inventory on an as-needed basis. We presently have no inventory purchase obligations, other than in the ordinary course of business.

As of September 30, 2007, our available cash and borrowing capacity totaled \$174.7 million compared to \$82.4 million as of December 31, 2006. The amount of our available cash fluctuates principally based on the timing of collections from our customers, cash expenditures associated with new and existing online lottery systems service and pari-mutuel and fixed odds wagering contracts, borrowings or repayments under our credit facilities and changes in our working capital position.

The \$13.3 million increase in our available cash from the December 31, 2006 level principally reflects the net cash provided by operating activities for the nine months ended September 30, 2007 of \$141.2 million along with \$151.4 million of additional net borrowings, offset by wagering and other capital expenditures and other investing activities totaling \$190.6 million, acquisition related payments of \$102.8 million and the effects of exchange rates. The \$141.2 million of net cash provided by operating activities is derived from approximately \$163.7 million of net cash provided by operations offset by approximately \$22.5 million from changes in working capital. The working capital changes occurred principally from increases in accounts receivable and inventory, and decreases in accounts payable and prepaid expenses and other current assets. Capital expenditures of \$27.4 million in the nine months ended September 30, 2007 are more than similar expenditures totaling \$8.5 million in the corresponding period in 2006. Wagering system expenditures totaled \$108.9 million in the nine months ended September 30, 2007, compared to \$96.8 million in the corresponding period in 2006, and consisted primarily of new lottery contracts in Mexico and Maryland and fixed odds betting terminals related to Global Draw contracts with its customers. Other intangible assets and software expenditures

during the nine months ended September 30, 2007 consisted primarily of licensed properties, lottery contracts in Mexico and Maryland and gaming contracts related to Global Draw. Cash flow from financing activities principally reflects the borrowings under the January 2007 Amended and Restated Credit Agreement.

We believe that our cash flow from operations, available cash and available borrowing capacity under the January 2007 Amended and Restated Credit Agreement will be sufficient to meet our liquidity needs, including anticipated capital expenditures, for the foreseeable future; however, there can be no assurance that this will be the case. While we are not aware of any particular trends, our contracts periodically renew and there can be no assurance that we will be successful in sustaining our cash flow from operations through renewal of our existing contracts or through the addition of new contracts. In addition, lottery customers in the United States generally require service providers to provide performance bonds in connection with each state contract. Our ability to obtain performance bonds on commercially reasonable terms is subject to prevailing market conditions, which may be impacted by economic and political events. Although we have not experienced any difficulty in obtaining such bonds, there can be no assurance that we will continue to be able to obtain performance bonds on commercially reasonable terms or at all. While we are not aware of any reason to do so, if we need to refinance all or part of our indebtedness, on or before maturity, or provide letters of credit or cash in lieu of performance bonds, there can be no assurance that we will be able to obtain new financing or to refinance any of our indebtedness, on commercially reasonable terms or at all.

### **Item 3. Quantitative and Qualitative Disclosures about Market Risk**

We have no material changes to the disclosure on this matter made in our Annual Report on Form 10-K for the year ended December 31, 2006.

### **Item 4. Controls and Procedures**

#### **Evaluation of Disclosure Controls and Procedures**

We have evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act") as of the end of the period covered by this Form 10-Q. The evaluation was conducted under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective in alerting management in a timely fashion to all material information required to be included in our periodic filings with the Securities and Exchange Commission.

There were no changes in our internal control over financial reporting during the quarter ended September 30, 2007 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II. OTHER INFORMATION****Item 2. Unregistered Sales of Equity Securities and Use of Proceeds****ISSUER PURCHASES OF EQUITY SECURITIES**

| <b>Period</b>        | <b>Total Number of Shares Purchased(1)</b> | <b>Average Price Paid per Share</b> | <b>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs</b> | <b>Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs(2)</b> |
|----------------------|--|-------------------------------------|---|--|
| 7/1/2007 - 7/31/2007 | 14,600                                     | \$ 34.59                            |   | \$ 190.2 million   |
| 8/1/2007 - 8/31/2007 | 4,148                                      | \$ 36.56                            |   | \$ 190.2 million   |
| 9/1/2007 - 9/30/2007 |  | \$                                  |   | \$ 190.2 million   |
| <b>Total</b>         | <b>18,748</b>                              | <b>\$ 35.03</b>                     |   | <b>\$ 190.2 million</b>  |

(1) The activity in this column reflects shares acquired from employees to satisfy the withholding taxes associated with the vesting of restricted stock awards during the three months ended September 30, 2007.

(2) On November 2, 2006, our Board of Directors approved a stock repurchase program under which we are authorized to repurchase, from time to time in the open market through December 31, 2007, shares of our outstanding common stock in an aggregate amount up to \$200 million. The timing and amount of purchases will be determined by our management based on its evaluation of market conditions, share price and other factors. There were no shares repurchased as part of the publicly announced repurchase program during the three months ended September 30, 2007.

**Item 6. Exhibits**

**Exhibit  
Number**

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- 10.1 Letter, dated August 2, 2007, between A. Lorne Weil and the Company with respect to payment of Mr. Weil's deferred compensation upon a termination of employment under Mr. Weil's Employment Agreement dated January 1, 2006.( )
  - 31.1 Certification of the Chief Executive Officer of the Company pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.( )
  - 31.2 Certification of the Chief Financial Officer of the Company pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.( )
  - 32.1 Certification of the Chief Executive Officer of the Company pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.( )
  - 32.2 Certification of the Chief Financial Officer of the Company pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.( )
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( )

Filed herewith.



INDEX TO EXHIBITS

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( )

Filed herewith.

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