

Bunge LTD  
Form 10-K  
February 27, 2012

Table of Contents

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, DC 20549

**FORM 10-K**

ý **ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**For the fiscal year ended December 31, 2011**

or

o **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from to  
Commission File Number 001-16625**

**BUNGE LIMITED**

(Exact name of registrant as specified in its charter)

**Bermuda**

(State or other jurisdiction of incorporation or organization)

**98-0231912**

(IRS Employer Identification No.)

**50 Main Street**

**White Plains, New York USA**

(Address of principal executive offices)

**10606**

(Zip Code)

**(914) 684-2800**

(Registrant's telephone number, including area code)

**Securities registered pursuant to Section 12(b) of the Act:**

**Title of each class**

Common Shares, par value \$.01 per share

**Name of each exchange on which registered**

New York Stock Exchange

**Securities registered pursuant to Section 12(g) of the Act: None**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes ý No o

## Edgar Filing: Bunge LTD - Form 10-K

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Securities Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act: Large Accelerated filer  Accelerated filer  Non-accelerated filer (do not check if a smaller reporting company)  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The aggregate market value of registrant's common shares held by non-affiliates, based upon the closing price of our common shares on the last business day of the registrant's most recently completed second fiscal quarter, June 30, 2011, as reported by the New York Stock Exchange, was approximately \$10,049 million. Common shares held by executive officers and directors and persons who own 10% or more of the issued and outstanding common shares have been excluded since such persons may be deemed affiliates. This determination of affiliate status is not a determination for any other purpose.

As of February 21, 2012, 145,691,779 Common Shares, par value \$.01 per share, were issued and outstanding.

### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the proxy statement for the 2012 Annual General Meeting of Shareholders to be held on May 25, 2012 are incorporated by reference into Part III.

---

# Edgar Filing: Bunge LTD - Form 10-K

## Table of Contents

	<b>Page</b>
<u>PART I</u>	
<u>Item 1. Business</u>	<u>2</u>
<u>Item 1A. Risk Factors</u>	<u>16</u>
<u>Item 1B. Unresolved Staff Comments</u>	<u>26</u>
<u>Item 2. Properties</u>	<u>26</u>
<u>Item 3. Legal Proceedings</u>	<u>27</u>
<u>Item 4. Mine Safety Disclosures</u>	<u>27</u>
<u>PART II</u>	
<u>Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities</u>	<u>28</u>
<u>Item 6. Selected Financial Data</u>	<u>31</u>
<u>Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>33</u>
<u>Item 7A. Quantitative and Qualitative Disclosures About Market Risk</u>	<u>65</u>
<u>Item 8. Financial Statements and Supplementary Data</u>	<u>71</u>
<u>Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure</u>	<u>71</u>
<u>Item 9A. Controls and Procedures</u>	<u>71</u>
<u>Item 9B. Other Information</u>	<u>72</u>
<u>PART III</u>	
<u>Item 10. Directors, Executive Officers, and Corporate Governance</u>	<u>73</u>
<u>Item 11. Executive Compensation</u>	<u>73</u>
<u>Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</u>	<u>73</u>
<u>Item 13. Certain Relationships and Related Transactions, and Director Independence</u>	<u>73</u>
<u>Item 14. Principal Accounting Fees and Services</u>	<u>73</u>
<u>PART IV</u>	
<u>Item 15. Exhibits, Financial Statement Schedules</u>	<u>74</u>
<u>Schedule II Valuation and Qualifying Accounts</u>	<u>E-1</u>
<u>INDEX TO CONSOLIDATED FINANCIAL STATEMENTS</u>	<u>F-1</u>
<u>SIGNATURES</u>	<u>S-1</u>

Table of Contents

**Cautionary Statement Regarding Forward Looking Statements**

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward looking statements to encourage companies to provide prospective information to investors. This Annual Report on Form 10-K includes forward looking statements that reflect our current expectations and projections about our future results, performance, prospects and opportunities. Forward looking statements include all statements that are not historical in nature. We have tried to identify these forward looking statements by using words including "may," "will," "should," "could," "expect," "anticipate," "believe," "plan," "intend," "estimate," "continue" and similar expressions. These forward looking statements are subject to a number of risks, uncertainties, assumptions and other factors that could cause our actual results, performance, prospects or opportunities to differ materially from those expressed in, or implied by, these forward looking statements. These factors include the risks, uncertainties, trends and other factors discussed under the headings "Item 1A. Risk Factors," as well as "Item 1. Business," "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in this Annual Report on Form 10-K, including:

changes in governmental policies and laws affecting our business, including agricultural and trade policies, environmental regulations, as well as tax regulations and biofuels legislation;

our funding needs and financing sources;

changes in foreign exchange policy or rates;

the outcome of pending regulatory and legal proceedings;

our ability to complete, integrate and benefit from acquisitions, divestitures, joint ventures and strategic alliances;

our ability to achieve the efficiencies, savings and other benefits anticipated from our cost reduction, margin improvement, operational excellence and other business optimization initiatives;

industry conditions, including fluctuations in supply, demand and prices for agricultural commodities and other raw materials and products that we sell and use in our business, fluctuations in energy and freight costs and competitive developments in our industries;

weather conditions and the impact of crop and animal disease on our business;

global and regional agricultural, economic, financial and commodities market, political, social and health conditions;

operational risks, including industrial accidents and natural disasters; and

other factors affecting our business generally.

In light of these risks, uncertainties and assumptions, you should not place undue reliance on any forward looking statements contained in this Annual Report. Additional risks that we may currently deem immaterial or that are not presently known to us could also cause the forward looking events discussed in this Annual Report not to occur. Except as otherwise required by federal securities law, we undertake no obligation to publicly update or revise any forward looking statements, whether as a result of new information, future events, changed circumstances or any other reason after the date of this Annual Report.



Table of Contents

**PART I**

**Item 1. Business**

*References in this Annual Report on Form 10-K to "Bunge Limited," "Bunge," "we," "us" and "our" refer to Bunge Limited and its consolidated subsidiaries, unless the context otherwise indicates.*

**Business Overview**

We are a leading global agribusiness and food company with integrated operations that stretch from the farm field to consumer foods. We believe that we are a leading:

global oilseed processor and producer of vegetable oils and protein meals, based on processing capacity;

producer of sugar and ethanol in Brazil and a leading global trader and merchandiser of sugar, based on volume;

seller of packaged vegetable oils worldwide, based on sales; and

blender and distributor of agricultural fertilizers to farmers in South America, based on volume.

Our strategy is to grow profitably by growing our core businesses, expanding into complementary businesses where we can capitalize on our key competencies and pursuing operational excellence.

We conduct our operations in four divisions: agribusiness, sugar and bioenergy, food and ingredients and fertilizer. These divisions include five reportable business segments: agribusiness, sugar and bioenergy, edible oil products, milling products and fertilizer.

Our agribusiness segment is an integrated, global business principally involved in the purchase, storage, transport, processing and sale of agricultural commodities and commodity products. Our agribusiness operations and assets are primarily located in North and South America, Europe and Asia, and we have merchandising and distribution offices throughout the world.

Our sugar and bioenergy segment produces and sells sugar and ethanol derived from sugarcane, as well as energy derived from their production process, through our operations in Brazil. Our integrated operations in this segment also include global merchandising of sugar and ethanol, and we have minority investments in corn-based ethanol producers in the United States.

Our food and ingredients operations consist of two reportable business segments: edible oil products and milling products. These segments include businesses that produce and sell edible oils, shortenings, margarines, mayonnaise and milled products such as wheat flours, corn-based products and rice. The operations and assets of our milling products segment are located in Brazil and the United States, and the operations and assets of our edible oil products segment are primarily located in North America, Europe, Brazil, China and India.

Our fertilizer segment is involved in producing, blending and distributing fertilizer products for the agricultural industry primarily in South America.

**History and Development of the Company**

We are a limited liability company formed under the laws of Bermuda. We are registered with the Registrar of Companies in Bermuda under registration number EC20791. We trace our history back to 1818 when we were founded as a trading company in Amsterdam, The Netherlands. During the second half of the 1800s, we expanded our grain operations in Europe and also entered the South American agricultural commodity market. In 1888, we entered the South American food products industry, and in 1938 we entered the fertilizer industry in Brazil. We started our U.S. operations in 1923. In 1997, we acquired Ceval Alimentos, a leading agribusiness company in Brazil. In 2002, with the acquisition of



Table of Contents

Cereol S.A., we significantly expanded our agribusiness and food and ingredients presence in Europe as well as in North America. In 2010, we significantly expanded our presence in the sugar industry with our acquisition of five sugarcane mills from the Moema Group in Brazil. We also divested our Brazilian fertilizer nutrients assets in 2010.

*2011 Summary Highlights.* In 2011, we completed the expansion of an oilseed processing facility in China and also completed construction of an oilseed processing facility within the Phu My Port complex in Vietnam. We have acquired or completed construction of new grain export terminals in the U.S. Pacific Northwest and in Ukraine and inland grain elevators in North America to expand our grain origination capacity. We established a joint venture with Senwes Limited, a South African agribusiness company, to market grains and oilseeds in Sub-Saharan Africa. We signed an agreement to acquire a minority equity investment in PT Bumiraya Investindo, an Indonesian palm plantation company, representing our first investment in the palm oil industry. In Brazil, we acquired full ownership of our Monteverde sugarcane mill through the acquisition of the minority interest. To more fully utilize our sugarcane crushing capacity, we invested significantly in sugarcane planting. We also continued investment in agricultural machinery to increase the proportion of mechanized harvesting and to optimize agricultural operations. We continued to expand our food and ingredients businesses through complementary acquisitions in various geographies, including the margarine assets of C.F. Sauer Company in the U.S. and the food division of Hypermarcas S.A. in Brazil that produces processed tomato and other staple food products. We also entered into an agreement to acquire the edible oils and fats business of Amrit Banaspati Company Limited in India. In our fertilizer segment, we continued the transition of our operations in Brazil as a blender and distributor subsequent to the 2010 divestiture of our Brazilian fertilizer nutrients assets.

We are a holding company, and substantially all of our operations are conducted through our subsidiaries. Our principal executive offices and corporate headquarters are located at 50 Main Street, White Plains, New York, 10606, United States of America and our telephone number is (914) 684-2800. Our registered office is located at 2 Church Street, Hamilton, HM 11, Bermuda.

**Agribusiness**

*Overview.* Our agribusiness segment is an integrated business involved in the purchase, storage, transport, processing and sale of agricultural commodities and commodity products while managing risk across various product lines. The principal agricultural commodities that we handle in this segment are oilseeds and grains, primarily soybeans, rapeseed or canola, sunflower seed, wheat and corn. We process oilseeds into vegetable oils and protein meals, principally for the food and animal feed industries, as further described below. We also participate in the biodiesel industry, generally as a minority investor in biodiesel producers, primarily in Europe and Argentina. In connection with these biodiesel investments, we typically seek to negotiate arrangements to supply the vegetable oils used as raw materials in the biodiesel production process.

In October 2011, we signed an agreement to acquire a 35% stake in PT Bumiraya Investindo, an Indonesian palm plantation subsidiary of PT Tiga Pilar Sejahtera Food Tbk, a Malaysian public company. This transaction, which closed in January 2012, represents Bunge's first investment in the palm oil industry and a first step in building an upstream presence in palm oil.

*Customers.* We sell agricultural commodities and processed commodity products to customers throughout the world. The principal purchasers of our oilseeds and grains are animal feed manufacturers, wheat and corn millers and other oilseed processors. The principal purchasers of our oilseed meal products are animal feed manufacturers and livestock, poultry and aquaculture producers. As a result, our agribusiness operations generally benefit from global demand for protein, primarily poultry and pork products. The principal purchasers of the unrefined vegetable oils produced in this segment are our own food and ingredients division and third party edible oil processing companies



Table of Contents

which use these oils as a raw material in the production of edible oil products for the foodservice, food processor and retail markets. In addition, we sell oil products for various non-food uses, including industrial applications and the production of biodiesel.

*Distribution and Logistics.* We have developed an extensive logistics network to transport our products, including trucks, railcars, river barges and ocean freight vessels. Typically, we either lease the transportation assets or contract with third parties for these services. To better serve our customer base and develop our global distribution and logistics capabilities, we own or operate various port logistics and storage facilities globally, including in Brazil, Argentina, Russia, Ukraine, Vietnam, Poland, Canada and the United States. In 2011, we acquired a grain export terminal in Nikolaev, Ukraine, and completed construction of our EGT, LLC joint venture export grain terminal at the Port of Longview, Washington, United States.

*Other Services and Activities.* In Brazil, where there are limited third party financing sources available to farmers for their annual production of crops, we provide financing services to farmers from whom we purchase soybeans and other agricultural commodities through prepaid commodity purchase contracts and advances. These financing arrangements are generally intended to be short-term in nature and are typically secured by the farmer's crop, as well as land and other assets to provide a means of repayment in the potential event of crop failure or shortfall. These arrangements typically carry local market interest rates. Our farmer financing activities are an integral part of our grain and oilseed origination activities as they help assure the annual supply of raw materials for our Brazilian agribusiness operations. We also participate in financial activities, such as offering trade structured finance, which leverages our international trade flows, providing risk management services to customers by helping them manage exposure to agricultural commodity prices and other risks and developing private investment vehicles to invest in businesses or assets complementary to our commodities operations.

*Raw Materials.* We purchase oilseeds and grains either directly from farmers or indirectly through intermediaries. Although the availability and price of agricultural commodities may, in any given year, be affected by unpredictable factors such as weather, government programs and policies and farmer planting decisions, our operations in major crop growing regions globally have enabled us to source adequate raw materials for our operational needs.

*Competition.* Due to their commodity nature, markets for our products are highly competitive and subject to product substitution. Competition is principally based on price, quality, product and service offerings and geographic location. Major competitors include The Archer Daniels Midland Co. (ADM), Cargill Incorporated (Cargill), Louis Dreyfus Group, large regional companies, such as Wilmar International Limited and Noble Group Limited in Asia, and other companies in various countries.

**Sugar and Bioenergy**

*Overview.* We are a leading, integrated producer of sugar and ethanol in Brazil, and a leading global trader and merchandiser of sugar. We wholly-own or have controlling interests in eight sugarcane mills in Brazil, the world's largest producer and exporter of sugar. As of December 31, 2011, our mills had a total crushing capacity of approximately 21 million metric tons per year. We grow and harvest sugarcane, as well as source sugarcane from third parties, which is then processed in our mills to produce sugar and ethanol. As of December 31, 2011, our overall sugarcane plantations comprised approximately 183,000 hectares under cultivation, including both land that we own and land that we manage through agricultural partnership agreements. Additionally, through cogeneration facilities at all of our sugarcane mills, we produce electricity from the burning of sugarcane bagasse in boilers, which enables our mills to meet their energy requirements and, for most mills, sell surplus electricity to the local grid or other third parties. Our trading and merchandising activities are managed through our London office, which also oversees regional trading and marketing offices in other locations and

Table of Contents

manages sugar price risk for our business. We also participate in the U.S. corn-based ethanol industry, primarily as a minority investor in ethanol producers. As with our investments in biodiesel producers, we typically seek to negotiate arrangements to supply the corn used in the ethanol production process, and to market the DDGS (dried distillers grits with solubles) produced as a by-product of the ethanol production process, which are used in animal feed. See "Investments in Affiliates" for more information.

*Raw materials.* Sugarcane is our principal raw material in this segment, and we procure it both from cane that we produce as well as through third party supply contracts. The annual harvesting cycle in Brazil typically begins in March and ends in December. Once planted, sugarcane may be harvested for several consecutive years, but the yield decreases with each subsequent harvest. As a result, the economic cycle is generally five or six consecutive harvests, depending on location. Additionally, the quality and yield of the harvested cane is affected by factors such as soil quality and topography, weather and agricultural practices. We have been making significant investments in sugarcane planting over the past two years to provide a greater supply of raw material for our mills.

We grow sugarcane in Brazil on approximately 28,000 hectares of our own land and 155,000 hectares of land managed through agricultural partnership contracts with the owners of the land. The average number of years remaining under our agricultural partnership agreements was approximately eight years as of December 31, 2011. Payments under these agreements are based on volume of sugarcane per hectare, sucrose content of the sugarcane and market prices for sugarcane set by Consecana, the São Paulo state sugarcane and sugar and ethanol council. In 2011, approximately 60% of our total milled sugarcane came from land that we either own or that we manage through partnership agreements, with the remaining 40% purchased from third parties based on prices established by Consecana. The industry has adopted an index for measuring sucrose content for sugarcane, the Total Recoverable Sugar or TRS index, which measures the kilograms of sucrose content per ton of sugarcane. In 2011, the average TRS for our sugar mills was 135.2 kilograms of sugar content per ton of sugarcane. In general, TRS and sugarcane yields for the Brazilian sugar industry were adversely affected in 2011 and 2010 due to drought and other adverse weather conditions in the Center-South of Brazil.

Our sugarcane harvesting process is currently 91% mechanized, with the remaining 9% harvested manually. Mechanized harvesting does not require burning of the cane prior to harvesting, significantly reducing environmental impact when compared to manual harvesting and resulting in improved soil condition. Mechanized harvesting is also more efficient and has lower costs than manual harvesting. We intend to increase our mechanization levels, including as required to meet applicable regulatory mandates for mechanization in certain states in Brazil.

*Logistics.* Harvested sugarcane is loaded onto trucks and trailers and transported to our mills. Since the sucrose content of the sugarcane begins to degrade rapidly after harvest, we seek to minimize the time and distance between the harvesting of the cane and its delivery to our mills for processing.

*Products.* Our mills allow us to produce ethanol, sugar and electricity, as further described below. At mills that produce both sugar and ethanol, we are able to adjust our production mix within certain capacity limits between ethanol and sugar, as well as, for certain mills, between different types of ethanol (hydrous and anhydrous) and sugar (raw and crystal). The ability to adjust our production mix allows us to respond to changes in customer demand and market prices.

*Sugar.* Our current maximum sugar production capacity is 5,750 metric tons per day which, in a normal year of 5,000 hours of milling, results in an annual maximum production capacity of approximately 1.2 million metric tons of sugar. In 2011, we produced approximately 801,000 metric tons of sugar at our mills.

Table of Contents

We produce two types of sugar: very high polarity ("VHP") raw sugar and white crystal sugar. VHP sugar is similar to the raw sugar traded on major commodities exchanges, including the standard NY11 contract. Because VHP sugar has a higher sugar content than NY11 raw sugar, it commands a price premium over NY11 raw sugar. Crystal sugar is a non-refined white sugar. The VHP sugar we produce is sold almost exclusively for export, while crystal sugar is principally sold domestically in Brazil. Sugar sales comprised 42% of total sales from our mills in 2011.

**Ethanol.** Our current maximum ethanol production capacity is 5,500 cubic meters per day which, in a normal year of 5,000 hours of milling, results in an annual ethanol maximum production capacity of over 1.1 million cubic meters of ethanol. In 2011, we produced approximately 655,000 cubic meters of ethanol. We produce and sell two types of ethanol: hydrous and anhydrous. Anhydrous ethanol is blended with gasoline in transport fuels, while hydrous ethanol is itself used as transport fuel. Ethanol sales comprised 48% of total sales from our mills in 2011.

**Electricity.** We generate electricity from burning sugarcane bagasse (the fibrous portion of the sugarcane that remains after the extraction of sugarcane juice) in our mills. As of December 31, 2011, our total installed cogeneration capacity was approximately 144 megawatts, with 56 megawatts available for resale to third parties after supplying our mills' energy requirements. In 2011, we sold approximately 240,000 megawatt hours from our cogeneration facilities to the local electricity market.

**Customers.** As described above, the sugar we produce at our mills is sold either in the Brazilian or export markets. The ethanol we produce in Brazil is marketed and sold to customers primarily for use in the Brazilian market. Our sugar trading and merchandising operations purchase and sell sugar and ethanol to meet international demand.

**Competition.** We face competition from both Brazilian and international participants in the sugar industry. Our major competitors in Brazil include Cosan Limited, São Martinho S.A., LDC-SEV Bioenergia, ED&F Mann and our major international competitors include British Sugar PLC, Südzucker AG, Cargill, Tereos Group, Sucden Group and Noble Group Limited.

**Food and Ingredients**

**Overview.** Our food and ingredients division consists of two reportable business segments: edible oil products and milling products. We primarily sell our products to three customer types or market channels: food processors, foodservice companies and retail outlets. The principal raw materials used in our food and ingredients division are various crude and further-processed vegetable oils in our edible oil products segment, and corn and wheat in our milling products segment. These raw materials are agricultural commodities that we either produce or purchase from third parties. We seek to realize synergies between our food and ingredients division and our agribusiness operations through our raw material procurement activities, enabling us to benefit from being an integrated, global enterprise.

***Edible Oil Products***

**Products.** Our edible oil products include packaged and bulk oils, shortenings, margarines, mayonnaise and other products derived from the vegetable oil refining process. We primarily use soybean, sunflower and rapeseed or canola oil that we produce in our oilseed processing operations as raw materials in this business. We are a leading seller of packaged vegetable oils worldwide, based on sales. We have edible oil refining and packaging facilities in North America, South America, Europe and Asia. We market our edible oil products under various brand names, depending on the region, and in several regions we also sell packaged edible oil products to grocery store chains for sale under their own private labels.

In Brazil, our retail brands include *Soya*, the leading packaged vegetable oil brand, as well as *Primor and Salada*. We are also a leading player in the Brazilian margarine market with our brands

Table of Contents

*Delicia, Soya* and *Primor*, as well as in mayonnaise with our *Primor, Soya* and *Salada* brands. Our brand *Bunge Pro* is the top foodservice shortening brand in Brazil. In December 2011, we acquired the food division of Hypermarcas S.A. in Brazil, which produces processed tomato and other staple food products, including sauces, pastes, condiments and seasonings. This acquisition is intended to strengthen Bunge's presence in a growing staple food category in Brazil by adding a portfolio of strong, established brands, as well as enable Bunge to capitalize on its existing food distribution capabilities to maximize efficiency and further build scale with key grocery customers.

In the United States, our *Elite* brand is a leading foodservice brand of edible oil products. In recent years, we have developed proprietary processes that allow us to offer our customers a number of products with no or low levels of trans-fatty acids and we also work with other companies to expand the trans-fat solutions we offer to customers, including *Treus* low linolenic soybean oil, which was developed through an alliance with DuPont. In 2011, we acquired the margarine assets of C.F. Sauer Company, which produces margarines for foodservice, food processor and retail private label customers.

In Europe, we are the leader in consumer packaged vegetable oils, which are sold in various geographies under brand names including *Venusz, Floriol, Kujawski, Olek, Unisol, Ideal, Oleina, Maslenitsa, Oliwier* and *Rozumitsa* and a leader in margarines, including *Smakowita, Maslo Rosline, Manuel, Masmix, Deli Reform, Keiju, Evesol, Linco, Gottgott, Suvela, Holland Premium* and *Benecol* (under license in Poland and Finland). In Asia, our primary edible oil product brands include *Dalda, Chambal* and *Masterline* in India and *Douweijia* brand soybean oil in China.

In December 2011, we entered into an agreement to acquire the edible oils and fats business of Amrit Banaspati Company Limited. This acquisition, which closed in February 2012, is intended to grow our consumer food and bakery fats businesses in India and enable us to expand our distribution, manufacturing and brand portfolio to serve a growing customer base.

**Customers.** Our customers include baked goods companies, snack food producers, restaurant chains, foodservice distributors and other food manufacturers who use vegetable oils and shortenings as ingredients in their operations, as well as grocery chains, wholesalers, distributors and other retailers who sell to consumers.

**Competition.** Competition is based on a number of factors, including price, raw material procurement, brand recognition, product quality, new product introductions, composition and nutritional value and advertising and promotion. Our products may compete with widely advertised, well-known, branded products, as well as private label and customized products. In addition, consolidation in the supermarket industry has resulted in customers demanding lower prices and reducing the number of suppliers with which they do business. As a result, it is increasingly important to obtain adequate access to retail outlets and shelf space for our retail products. In the United States, Brazil and Canada, our principal competitors in the edible oil products business include ADM, Cargill, Associated British Foods plc, Stratas Foods, Unilever, Ventura Foods, LLC and Brasil Foods S.A. In Europe, our principal competitors include ADM, Cargill, Unilever and various local companies in each country.

***Milling Products***

**Products.** Our milling segment activities include the production and sale of a variety of wheat flours and bakery mixes in Brazil and corn-based products derived from the corn dry milling process, as well as rice milling in North America. Our brands in Brazil include *Suprema, Soberana, Primor* and *Lyra* wheat flours and *Gradina, Bentamix* and *Pre-Mescla* bakery premixes. Our corn milling products consist primarily of dry milled corn meals, flours and grits (including flaking and brewer's grits), as well as soy-fortified corn meal, corn-soy blend and other similar products. We mill and sell bulk and packaged rice in the U.S. and also sell branded rice in Brazil under the *Primor* brand.

Table of Contents

*Customers.* In Brazil, the primary customers for our wheat milling products are industrial, bakery and foodservice companies. In North America, the primary customers for our corn milling products are companies in the food processing sector, such as cereal, snack, bakery and brewing companies, as well as the U.S. government for humanitarian relief programs. Our U.S. rice milling business sells to customers in the food service and food processing channels, as well as for export markets.

*Competition.* In Brazil, our major competitors are Predileto Alimentos, M. Dias Branco, Moinho Pacifico and Moinho Anaconda, as well as many small regional producers. Our major competitors in our North American corn milling products business include Cargill, Didion Milling Company, SEMO Milling, LLC and Life Line Foods, LLC. Our major competitors in our U.S. rice milling business include Riceland Foods, Inc., Producers Rice Mill, Inc. and Farmer's Rice Cooperative.

**Fertilizer**

*Overview.* We are a leading blender and distributor of crop fertilizers to farmers in South America, producing and marketing a range of solid and liquid NPK fertilizer formulations. NPK refers to nitrogen (N), phosphate (P) and potash (K), the main components of chemical fertilizers. In Brazil, we blend and distribute NPK fertilizers. In Argentina, we produce, blend and distribute NPK fertilizers, including, following our January 2010 acquisition of the fertilizer business of Petrobras Argentina S.A., liquid and solid nitrogen fertilizers. In North America, we distribute NPK fertilizer products that we source from third party producers as a wholesaler to other wholesale distributors, retailers and cooperatives. We also have a 50% interest in a joint venture with Office Chérifien des Phosphates or OCP to produce fertilizer products in Morocco.

*Brazil Fertilizer Nutrients Assets Disposition.* In May 2010, we sold our fertilizer nutrients assets in Brazil, including our phosphate mining assets and our investment in Fosfertil S.A., a publicly-traded Brazilian phosphate and nitrogen producer, to Vale S.A., a Brazil-based global mining company, which we refer to as Vale. We retained our blending and distribution operations in Brazil.

In connection with the sale, we entered into several agreements with Vale, including a supply agreement pursuant to which Vale will supply us with certain phosphate fertilizer products, including single superphosphate (SSP), a basic phosphate fertilizer, through 2012, which was extended by us in accordance with the terms of the agreement to December 31, 2013. The purchase and sale agreement with Vale also contains non-competition provisions with respect to the production of certain fertilizer products, and Vale has agreed not to produce, distribute or commercialize certain fertilizer products, in each case, in Brazil until December 31, 2012, which was also extended by us to December 31, 2013.

*Products and Services.* In our fertilizer operations we produce, blend and distribute NPK formulations. These NPK fertilizers are used for the cultivation of a variety of crops, including soybeans, corn, sugarcane, cotton, wheat and coffee. In Brazil, we market our retail fertilizers under the *IAP*, *Manah*, *Ouro Verde* and *Serrana* brands. In Argentina, we market fertilizers under the *Bunge* brand, as well as the *Solmix* brand. Also in Argentina, we produce SSP, as well as ammonia, urea and liquid fertilizers. In North America, we are a fertilizer wholesaler. We also have a joint venture with Growmark, Inc., a North American regional agricultural cooperative, to operate a liquid and dry fertilizer storage terminal.

*Raw Materials.* Our principal raw materials in this segment are SSP, monoammonium phosphate (MAP), diammonium phosphate (DAP), triple superphosphate (TSP), urea, ammonium sulfate, potassium chloride concentrated phosphate rock, sulfuric acid and natural gas. Our Moroccan joint venture manufactures sulfuric acid, phosphoric acid, TSP, MAP and DAP, which primarily serve as a source of raw material supply for our operations in Brazil and Argentina.

Table of Contents

The prices of fertilizer raw materials are typically based on international prices that reflect global supply and demand factors and global transportation and other logistics costs. Each of these fertilizer raw materials is readily available in the international market from multiple sources.

*Distribution and Logistics.* We seek to reduce our logistics costs by back-hauling agricultural commodities and processed products from our inland locations to export points after delivery of imported fertilizer raw materials to our fertilizer blending plants. We also seek opportunities to enhance the efficiency of our logistics network by exporting agricultural commodities on the ocean freight vessels that we use to deliver imported fertilizer raw materials to us.

*Competition.* Competition is based on delivered price, product offering and quality, location, access to raw materials, production efficiency and customer service, including in some cases, customer financing terms. Our main competitors in our fertilizer operations in Brazil are Heringer, Fertipar, The Mosaic Company, Archer Daniels Midland Company and Yara International. In Argentina, our main competitors are Repsol YPF, The Mosaic Company and Profertil S.A.

**Risk Management**

Risk management is a fundamental aspect of our business. Engaging in the hedging of risk exposures and anticipating market developments are critical to protect and enhance our return on assets. As such, we are active in derivative markets for agricultural commodities, energy, ocean freight, foreign currency and interest rates. We seek to leverage the market insights that we gain through our global operations across our businesses by actively managing our physical and financial positions on a daily basis. Our risk management decisions take place in various locations but exposure limits are centrally set and monitored. Commodity exposure limits are designed to consider notional exposure to price and relative price (or "basis") volatility, as well as value-at-risk limits. For foreign exchange, interest rate, energy and transportation risk, our risk management decisions are made in accordance with applicable company policies. Credit and counterparty risk is managed locally within our business units and monitored centrally. We have a corporate risk management group, which oversees management of various risk exposures globally, as well as local risk managers and committees in our operating companies. The finance and risk policy committee of our Board of Directors oversees and periodically reviews our overall risk management policies and risk limits. See "Item 7A. Quantitative and Qualitative Disclosures About Market Risk."

**Operating Segments and Geographic Areas**

We have included financial information about our reportable segments and our operations by geographic area in Note 27 of the notes to the consolidated financial statements.

**Investments in Affiliates**

We participate in several unconsolidated joint ventures and other investments accounted for using the equity method. Significant equity method investments at December 31, 2011 are described below. We allocate equity in earnings of affiliates to our reporting segments.

*Agribusiness*

*Bunge-SCF Grain, LLC.* We have a 50% interest in Bunge-SCF Grain, LLC, a joint venture with SCF Agri/Fuels LLC to develop improved infrastructure for commodities transportation in the United States and export markets.

*Complejo Agroindustrial Angostura S.A.* We have a 33.33% ownership interest in this joint venture with Louis Dreyfus Commodities and Aceitera General Deheza S.A. (AGD), which is constructing an oilseed processing facility in Paraguay.

## Edgar Filing: Bunge LTD - Form 10-K

### Table of Contents

*Diester Industries International S.A.S. (DII).* We are a party to a joint venture with Diester Industries, a subsidiary of Sofiproteol, specializing in the production and marketing of biodiesel in Europe. We have a 40% interest in DII.

*The Solae Company.* Solae is a joint venture with E.I. du Pont de Nemours and Company. Solae is engaged in the global production and distribution of soy-based ingredients, including soy proteins and lecithins. We have a 28.06% interest in Solae.

*Terminal 6 S.A. and Terminal 6 Industrial S.A.* We have a joint venture in Argentina with Aceitera General Deheza S.A. (AGD), for the operation of the Terminal 6 port facility located in the Santa Fe province of Argentina. We are also a party to a second joint venture with AGD that operates a crushing facility located adjacent to the Terminal 6 port facility. We own 40% and 50%, respectively, of these joint ventures. In 2010, Ecofuel S.A., of which we were a 50% owner with the remaining 50% owned by AGD, merged with Terminal 6 Industrial S.A. Ecofuel manufactured biodiesel products in the Santa Fe province of Argentina.

### ***Sugar and Bioenergy***

*Bunge-Ergon Vicksburg, LLC (BEV).* We are a 50% owner of BEV along with Ergon Ethanol, Inc. BEV operates an ethanol plant at the Port of Vicksburg, Mississippi, where we operate grain elevator facilities.

*Southwest Iowa Renewable Energy, LLC (SIRE).* We are a 25% owner of SIRE. The other owners are primarily agricultural producers located in Southwest Iowa. SIRE operates an ethanol plant near our oilseed processing facility in Council Bluffs, Iowa.

### ***Food and Ingredients***

*Harinera La Espiga, S.A. de C.V.* We are a party to this joint venture in Mexico with Grupo Neva, S.A. de C.V. and Cerrollera, S.A. de C.V. The joint venture has wheat milling and bakery dry mix operations. We have a 31.5% interest in the joint venture.

### ***Fertilizers***

*Bunge Maroc Phosphore S.A.* We have a 50% interest in this joint venture to produce fertilizers in Morocco with Office Cherifien Des Phosphates (OCP). The joint venture was formed to produce fertilizer products for shipment to Brazil, Argentina and certain other markets in Latin America.

### **Research and Development, Innovation, Patents and Licenses**

Our research and development activities are focused on developing products and improving processes that will drive growth or otherwise add value to our core business operations. In our food and ingredients division, we have research and development centers located in the United States, Brazil and Hungary to develop and enhance technology and processes associated with food and ingredients development. Additionally, the evolution of biotechnology over the last ten years has created opportunities to develop and commercialize processes related to the transformation of oilseeds, grains and other commodities. To better take advantage of related opportunities, our global innovation activities involve scouting, developing, buying, selling and/or licensing next generation technologies in food, feed, fuel and fertilizer.

Our total research and development expenses were \$22 million in 2011, \$24 million in 2010 and \$26 million in 2009. As of December 31, 2011, our research and development organization consisted of 132 employees worldwide.

Table of Contents

We own trademarks on the majority of the brands we produce in our food and ingredients and fertilizer divisions. We typically obtain long-term licenses for the remainder. We have patents covering some of our products and manufacturing processes. However, we do not consider any of these patents to be material to our business. We believe we have taken appropriate steps to either own or license all intellectual property rights that are material to carrying out our business.

**Seasonality and Working Capital Needs**

In our agribusiness segment, while there is a degree of seasonality in the growing season and procurement of our principal raw materials, such as oilseeds and grains, we typically do not experience material fluctuations in volume between the first and second half of the year since we are geographically diversified between the northern and southern hemispheres, and we sell and distribute products throughout the year. However, the first fiscal quarter of the year has in several years been our weakest in terms of financial results due to the timing of the North and South American oilseed harvests as the North American harvest peaks in the third and fourth fiscal quarters and the South American harvest peaks in the second fiscal quarter, and thus our North and South American grain merchandising and oilseed processing activities are generally at lower levels during the first quarter.

We experience seasonality in our sugar and bioenergy division as a result of the Brazilian sugarcane growing cycle. In the Center-South of Brazil, the sugarcane harvesting period typically begins in March and ends in early December. This creates fluctuations in our sugar and ethanol inventories, which usually peak in December to cover sales between crop harvests. As a result of the above factors, there may be significant variations in our results of operations from one quarter to another.

In our food and ingredients division, there are no significant seasonal effects on our business.

In our fertilizer division, we are subject to seasonal trends based on the South American agricultural growing cycle as farmers typically purchase the bulk of their fertilizer needs in the second half of the year.

Additionally, price fluctuations and availability of commodities may cause fluctuations in our financial results, inventories, accounts receivable and borrowings over the course of a given year. For example, increased availability of commodities at harvest times often causes fluctuations in our inventories and borrowings. Increases in agricultural commodity prices will also generally cause our cash flow requirements to increase as our operations require increased use of cash to acquire inventories and fund daily settlement requirements on exchange traded futures that we use to hedge our physical inventories.

**Government Regulation**

We are subject to a variety of laws in each of the countries in which we operate which govern various aspects of our business, including the processing, handling, storage, transport and sale of our products; land-use and ownership of land, including laws regulating the acquisition or leasing of rural properties by certain entities and individuals; and environmental, health and safety matters. To operate our facilities, we must obtain and maintain numerous permits, licenses and approvals from governmental agencies and our facilities are subject to periodic inspection by governmental agencies. In addition, we are subject to other government laws and policies affecting the food and agriculture industries, including food and feed safety, nutritional and labeling requirements and food security policies. From time to time, agricultural production shortfalls in certain regions and growing demand for agricultural commodities for feed, food and fuel use have caused prices for soybeans, vegetable oils, sugar, corn and wheat to rise. High commodity prices and regional crop shortfalls have led, and in the future may lead, governments to impose price controls, tariffs, export restrictions and other measures designed to assure adequate domestic supplies and/or mitigate price increases in their domestic markets, as well as increase the scrutiny of competitive conditions in their markets.



Table of Contents

In recent years, there has been increased interest globally in the production of biofuels as alternatives to traditional fossil fuels and as a means of promoting energy independence in certain countries. Biofuels convert crops, such as sugarcane, corn, soybeans, palm, rapeseed or canola and other oilseeds, into ethanol or biodiesel to extend, enhance or substitute for fossil fuels. Production of biofuels has increased significantly in recent years in response to high fossil fuel prices coupled with government incentives for the production of biofuels that are being offered in many countries, including the United States, Brazil, Argentina and many European countries. Furthermore, in certain countries, governmental authorities are mandating biofuels use in transport fuel at specified levels. As such, the markets for agricultural commodities used in the production of biofuels have become increasingly affected by the growth of the biofuel industry and related legislation.

The Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") was signed into law on July 21, 2010. This new law will significantly change the regulation of financial markets. The Dodd-Frank Act requires various federal agencies to adopt and implement a broad range of new rules and regulations, and to prepare numerous studies and reports for Congress. The Dodd-Frank Act will have a significant impact on the derivatives market, including subjecting large derivatives users, which may include us, to extensive new oversight and regulation. While it is difficult to predict at this time what specific impact the Dodd-Frank Act and related regulations will have on us, they could impose significant additional costs on us relating to derivatives transactions, including operating and compliance costs, and could materially affect the availability, as well as the cost and terms, of certain derivatives transactions.

**Environmental Matters**

We are subject to various environmental protection and occupational health and safety laws and regulations in the countries in which we operate. Our operations may emit or release certain substances, which may be regulated or limited by applicable laws and regulations. In addition, we handle and dispose of materials and wastes classified as hazardous or toxic by one or more regulatory agencies. Our operations are also subject to laws relating to environmental licensing of facilities, restrictions on land-use in certain protected areas, forestry reserve requirements, limitations on the burning of sugarcane and water use. We incur costs to comply with health, safety and environmental regulations applicable to our activities and have made and expect to make substantial capital expenditures on an ongoing basis to continue to ensure our compliance with environmental laws and regulations. However, due to our extensive operations across multiple industries and jurisdictions globally, we are exposed to the risk of claims and liabilities under environmental regulations. Violation of these laws and regulations can result in substantial fines, administrative sanctions, criminal penalties, revocations of operating permits and/or shutdowns of our facilities.

Additionally, our business could be affected in the future by regulation or taxation of greenhouse gas emissions. It is difficult to assess the potential impact of any resulting regulation of greenhouse gas emissions. Potential consequences could include increased energy, transportation and raw material costs, and we may be required to make additional investments to modify our facilities, equipment and processes. As a result, the effects of additional climate change regulatory initiatives could have adverse impacts on our business and results of operations. Compliance with environmental laws and regulations did not materially affect our earnings or competitive position in 2011.

**Competitive Position**

Markets for most of our products are highly price competitive and many are sensitive to product substitution. Please see the "Competition" section contained in the discussion of each of our operating segments above for a discussion of competitive conditions, including our primary competitors in each segment.

Table of Contents

**Employees**

As of December 31, 2011, we had approximately 34,000 employees. Many of our employees are represented by labor unions, and their employment is governed by collective bargaining agreements. In general, we consider our employee relations to be good.

**Risks of Foreign Operations**

We are a global business with substantial assets located outside of the United States from which we derive a significant portion of our revenue. Our operations in South America and Europe are a fundamental part of our business. In addition, a part of our strategy involves expanding our business in several emerging markets, including Eastern Europe, Asia and Africa. Volatile economic, political and market conditions in these and other emerging market countries may have a negative impact on our operating results and our ability to achieve our business strategies. For additional information, see the discussion under "Item 1A. Risk Factors."

**Insurance**

In each country where we conduct business, our operations and assets are subject to varying degrees of risk and uncertainty. Bunge insures its businesses and assets in each country in a manner that it deems appropriate for a company of our size and activities, based on an analysis of the relative risks and costs. We believe that our geographic dispersion of assets helps mitigate risk to our business from an adverse event affecting a specific facility; however, if we were to incur a significant loss or liability for which we were not fully insured, it could have a materially adverse effect on our business, financial condition and results of operations.

**Available Information**

Our website address is [www.bunge.com](http://www.bunge.com). Through the "Investors: SEC Filings" section of our website, it is possible to access our periodic report filings with the Securities and Exchange Commission (SEC) pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended (the Exchange Act), including our Annual Report on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K, and any amendments to those reports. These reports are made available free of charge. Also, filings made pursuant to Section 16 of the Exchange Act with the SEC by our executive officers, directors and other reporting persons with respect to our common shares are made available, free of charge, through our website. Our periodic reports and amendments and the Section 16 filings are available through our website as soon as reasonably practicable after such report, amendment or filing is electronically filed with or furnished to the SEC.

Through the "Investors: Corporate Governance" section of our website, it is possible to access copies of the charters for our audit committee, compensation committee, finance and risk policy committee and corporate governance and nominations committee. Our corporate governance guidelines and our code of ethics are also available in this section of our website. Each of these documents is made available, free of charge, through our website.

## Edgar Filing: Bunge LTD - Form 10-K

### Table of Contents

The foregoing information regarding our website and its content is for your convenience only. The information contained on or connected to our website is not deemed to be incorporated by reference in this report or filed with the SEC.

In addition, you may read and copy any materials we file with the SEC at the SEC's Public Reference Room at 100 F Street, N.E., Washington, D.C. 20549 and may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. The SEC maintains a website that contains reports, proxy and information statements, and other information regarding issuers that file electronically. The SEC website address is [www.sec.gov](http://www.sec.gov).

### **Executive Officers and Key Employees of the Company**

Set forth below is certain information concerning the executive officers and key employees of the Company.

<b>Name</b>	<b>Positions</b>
Alberto Weisser	Chairman of the Board of Directors and Chief Executive Officer
Andrew J. Burke	Chief Financial Officer and Global Operational Excellence Officer
Gordon Hardie	Managing Director, Food & Ingredients
Carl Hausmann	Managing Director, Global Government and Corporate Affairs
Raul Padilla	Managing Director, Bunge Global Agribusiness; Chief Executive Officer, Bunge Product Lines
D. Benedict Pearcy	Chief Development Officer and Managing Director, Sugar and Bioenergy
Vicente C. Teixeira	Chief Personnel Officer
Jean-Louis Gourbin	Chief Executive Officer, Bunge Europe, Middle East & Africa
Enrique Humanes	Chief Executive Officer, Bunge Argentina
Pedro Parente	President and Chief Executive Officer, Bunge Brazil
Soren Schroder	Chief Executive Officer, Bunge North America
Christopher White	Chief Executive Officer, Bunge Asia

*Alberto Weisser, 56.* Mr. Weisser is the Chairman of our Board of Directors and our Chief Executive Officer. Mr. Weisser has been with Bunge since July 1993. He has been a member of our Board of Directors since 1995, was appointed our Chief Executive Officer in January 1999 and became Chairman of the Board of Directors in July 1999. Prior to that, Mr. Weisser held the position of Chief Financial Officer. Prior to joining Bunge, Mr. Weisser worked for the BASF Group in various finance-related positions for 15 years. Mr. Weisser is also a member of the board of directors of International Paper Company and Pepsico Inc., a member of the North American Agribusiness Advisory Board of Rabobank and a board member of the Council of the Americas. He is a former director of Ferro Corporation. Mr. Weisser has a bachelor's degree in Business Administration from the University of São Paulo, Brazil.

*Andrew J. Burke, 56.* Mr. Burke has been our Chief Financial Officer since February 2011, having served as interim Chief Financial Officer since September 2010. In addition, Mr. Burke serves as our Global Operational Excellence Officer, a position he has held since July 2010. Prior to July 2010, Mr. Burke served as Chief Executive Officer of Bunge Global Agribusiness and Bunge Product Lines since November 2006. Mr. Burke joined Bunge in January 2002 as Managing Director, Soy Ingredients and New Business Development and later served as Managing Director, New Business. Mr. Burke also previously served as our interim Chief Financial Officer from April to July 2007. Prior to joining Bunge, Mr. Burke served as Chief Executive Officer of the U.S. subsidiary of Degussa AG. He joined Degussa in 1983, where he held a variety of finance and marketing positions, including Chief Financial Officer and Executive Vice President of the U.S. chemical group. Prior to joining Degussa, Mr. Burke

Table of Contents

worked for Beecham Pharmaceuticals and was an auditor with Price Waterhouse & Company. Mr. Burke is a graduate of Villanova University and earned an M.B.A. from Manhattan College.

*Gordon Hardie, 48.* Mr. Hardie has served as Managing Director, Food & Ingredients since July 2011. Prior to joining Bunge, Mr. Hardie founded Morningside Partners, a corporate strategy and M&A advisory firm focused on the food and beverage industries in 2009. Prior to that, from 2003 to 2009, he led the Fresh Baking Division of Goodman Fielder Ltd, the leading producer of bakery brands in Australia and New Zealand, and held leadership roles at companies in a variety of international markets, including as Group General Manager, Marketing at Southcorp Wines; Vice President, Asia Pacific, Middle East and Africa at Fosters Group International; and Regional Director, Americas & Asia Pacific at Pernod Ricard. He holds a Bachelor's degree in European Language and Psychology from the National University of Ireland, University College Cork and an M.B.A. from the University College Dublin, Michael Smurfit Graduate School of Business.

*Carl Hausmann, 65.* Mr. Hausmann has been our Managing Director, Global Government and Corporate Affairs since April 2010. Prior to that, Mr. Hausmann served as Chief Executive Officer of Bunge North America since January 2004. Prior to that, he served as Chief Executive Officer of Bunge Europe from October 2002, when he joined Bunge following the acquisition of Cereol S.A., where he served as Chief Executive Officer. Mr. Hausmann was Chief Executive Officer of Cereol since its inception in July 2001 and prior to that worked in various capacities for Eridania Beghin-Say (the former parent company of Cereol) beginning in 1992. From 1978 to 1992, he worked for Continental Grain Company. Mr. Hausmann serves as Vice Chair of the Consultative Group on International Ag Research (CGIAR), Vice Chair of the International Food and Agriculture Trade Policy Council and as a member of the board of Rabo AgriFinance, a U.S. based wholly-owned subsidiary of Rabobank. He has served as Director of the National Oilseed Processors Association and as the President and Director of Fediol, the European Oilseed Processors Association. Mr. Hausmann has a B.S. degree from Boston College and an M.B.A. from INSEAD.

*Raul Padilla, 56.* Mr. Padilla has served as Managing Director, Bunge Global Agribusiness and Chief Executive Officer, Bunge Product Lines since July 2010. Previously, he served as Chief Executive Officer of Bunge Argentina since 1999. He joined the company in 1997 as Commercial Director. Mr. Padilla has approximately 30 years of experience in the oilseed processing and grain handling industries in Argentina, beginning his career with La Plata Cereal in 1977. He has served as President of the Argentine National Oilseed Crushers Association, Vice President of the International Association of Seed Crushers and Director of the Buenos Aires Cereal Exchange and the Rosario Futures Exchange. Mr. Padilla is a graduate of the University of Buenos Aires.

*D. Benedict Percy, 43.* Mr. Percy has been our Chief Development Officer and Managing Director, Sugar and Bioenergy since February 2009. Mr. Percy joined Bunge in 1995. Prior to his current position, he was most recently based in Europe, where he served as Vice President, South East Europe since 2007 and Vice President, Eastern Europe from 2003 to 2007. Prior to that, he served as Director of Strategic Planning for Bunge Limited from 2001 to 2003. Prior to joining Bunge, Mr. Percy worked at McKinsey & Co. in the United Kingdom. He holds a B.A. in Modern History and Economics from Oxford University and an M.B.A. from Harvard Business School.

*Vicente C. Teixeira, 59.* Mr. Teixeira has been our Chief Personnel Officer since February 2008. Prior to joining Bunge, Mr. Teixeira served as Director of Human Resources for Latin America at Dow Chemical and Dow Agrosiences in Brazil since 2001. He joined Dow from Union Carbide, where he served as Director of Human Resources and Administration for Latin America and South Africa, starting in 1995. Previously, he had worked at Citibank in Brazil for 21 years, where he ultimately served as Human Resources Vice President for Brazil. Mr. Teixeira has an undergraduate degree in Business Communication and Publicity from Faculdade Integrada Alcantara Machado (FMU/FIAM), a Master of Business Administration from Faculdade Tancredo Neves and an Executive M.B.A. from PDG/EXEC in Brazil.

Table of Contents

*Jean-Louis Gourbin, 64.* Mr. Gourbin has been the Chief Executive Officer of Bunge Europe, Middle East & Africa since January 2004. Prior to that, Mr. Gourbin was with the Danone Group, where he served as Executive Vice President of Danone and President of its Biscuits and Cereal Products division since 1999. Before joining the Danone Group, Mr. Gourbin worked for more than 15 years with the Kellogg Company, where he last occupied the positions of President of Kellogg Europe and Executive Vice President of Kellogg. He has also held positions at Ralston Purina and Corn Products Company. Mr. Gourbin holds both a Bachelor's and a Master's degree in Economics from the Sorbonne.

*Enrique Humanes, 52.* Mr. Humanes has served as Chief Executive Officer of Bunge Argentina since February 2011 and previously served as interim Chief Executive Officer of Bunge Argentina since July 2010. He started his career at the company in 2000 as the Operations Director of Bunge Argentina. Prior to joining Bunge, he served in industrial roles at Unilever and Dow Chemical. He holds an undergraduate degree in chemical engineering from the Technology University of Rosario, a postgraduate degree in Process Management Administration from Rice University and an MBA from IDEA in Argentina.

*Pedro Parente, 59.* Mr. Parente has been President and Chief Executive Officer of Bunge Brazil since joining Bunge in January 2010. From 2003 until December 2009, Mr. Parente served as Chief Operating Officer, of Grupo RBS (RBS), a leading Brazilian multimedia company that owns several TV stations, newspapers and radio stations. Prior to joining RBS, Mr. Parente held a variety of high-level posts in the public sector in Brazil. He served as Chief of Staff to the Brazilian President from 1999 to 2002, and as Minister of Planning and Deputy Minister of Finance between 1995 and 1999. Mr. Parente has also served as a consultant to the International Monetary Fund and has worked at the Brazilian Central Bank, Banco do Brasil and in a number of other positions in the Ministry of Finance and Ministry of Planning. He is a former Chairman of the Board of Petrobras and Banco do Brasil. He holds a degree in electrical engineering from the University of Brasília, and is a fellow at the George Washington University Center of Latin American Studies.

*Soren Schroder, 50.* Mr. Schroder has been the Chief Executive Officer of Bunge North America since April 2010. Previously, he served as Vice President, Agribusiness for Bunge Europe since June 2006. Prior to that, he served in agribusiness leadership roles in the U.S. and Europe. Mr. Schroder joined Bunge in 2000. Prior to joining Bunge, he worked for over 15 years at Continental Grain and Cargill. He holds a Bachelor's degree in Economics from Connecticut College.

*Christopher White, 59.* Mr. White has served as Chief Executive Officer of Bunge Asia since 2006. He joined Bunge as Regional General Manager Asia in March 2003. Over a previous 20-year career with Bristol Myers Squibb, Mr. White served in various capacities, including President of Mead Johnson Nutritionals Worldwide, President of Mead Johnson Nutritionals and Bristol Myers Consumer Products Asia, and Vice President of Finance and Strategy of Mead Johnson. Mr. White is a graduate of Yale University.

**Item 1A. Risk Factors**

**Risk Factors**

*Our business, financial condition or results of operations could be materially adversely affected by any of the risks and uncertainties described below. Additional risks not presently known to us, or that we currently deem immaterial, may also impair our financial condition and business operations. See "Cautionary Statement Regarding Forward Looking Statements."*

Table of Contents

**Risks Relating to Our Business and Industries**

*Adverse weather conditions, including as a result of future climate change, may adversely affect the availability, quality and price of agricultural commodities and agricultural commodity products, as well as our operations and operating results.*

Adverse weather conditions have historically caused volatility in the agricultural commodity industry and consequently in our operating results by causing crop failures or significantly reduced harvests, which may affect the supply and pricing of the agricultural commodities that we sell and use in our business, reduce demand for our fertilizer products and negatively affect the creditworthiness of agricultural producers who do business with us.

Our sugar production depends on the volume and sucrose content of the sugarcane that we cultivate or that is supplied to us by third party growers. Both sugarcane crop yields and sucrose content depend significantly on weather conditions, such as rainfall and prevailing temperatures, which can vary substantially. For example, the drought experienced in the Center-South of Brazil in 2010 and adverse weather in 2011 have had an effect on the sugarcane crop in both of the last two years which has resulted in reduced crop yields across the region. This has reduced the supply of sugarcane available to us for processing. In addition, the sucrose content in the sugarcane ultimately harvested has also been lower, further contributing to decreased productivity and greater production costs. As such, unfavorable weather conditions have had and could in the future have a material adverse effect on our sugar operations.

Severe adverse weather conditions, such as hurricanes or severe storms, may also result in extensive property damage, extended business interruption, personal injuries and other loss and damage to us. Our operations also rely on dependable and efficient transportation services. A disruption in transportation services, as a result of weather conditions or otherwise, may also significantly adversely impact our operations.

Additionally, the potential physical impacts of climate change are uncertain and may vary by region. These potential effects could include changes in rainfall patterns, water shortages, changing sea levels, changing storm patterns and intensities, and changing temperature levels that could adversely impact our costs and business operations, the location and costs of global agricultural commodity production, and the supply and demand for agricultural commodities. These effects could be material to our results of operations, liquidity or capital resources.

*We may be adversely affected by a shortage of sugarcane or by high sugarcane costs.*

Sugarcane is our principal raw material used in the production of ethanol and sugar. Our ability to secure an adequate supply of sugarcane depends on our ability to negotiate and maintain satisfactory land rights and supply contracts with third parties. Currently, approximately 85% of the land we use for sugarcane cultivation is not owned by us, with such land typically managed through agricultural partnership agreements having an average remaining term of eight years. We cannot guarantee that these agreements will be renewed after their respective terms or that any such renewals will be on terms and conditions satisfactory to us. A significant shortage of sugarcane supply or increase in the cost of available sugarcane, including as a result of the termination or of our partnership or supply contracts or the inability to enter into alternative arrangements on economic terms, would likely have an adverse affect on our business and financial performance, and such affect could be material.

*We are subject to fluctuations in agricultural commodity and other raw material prices caused by other factors outside of our control that could adversely affect our operating results.*

Prices for agricultural commodities and their by-products, including, among others, soybeans, corn, wheat, sugar and ethanol, like those of other commodities, are often volatile and sensitive to local and international changes in supply and demand caused by factors outside of our control, including farmer planting decisions, government agriculture programs and policies, global inventory levels, demand for biofuels, weather and crop conditions and demand for and supply of competing commodities and substitutes. These factors may cause volatility in our operating results.

Table of Contents

Our fertilizer business may also be adversely affected by fluctuations in the prices of agricultural commodities and fertilizer raw materials, respectively, that are caused by market factors beyond our control. Increases in fertilizer prices due to higher raw material costs have in the past and could in the future adversely affect demand for our fertilizer products. Additionally, as a result of competitive conditions in our food and ingredients and fertilizer businesses, we may not be able to recoup increases in raw material costs through increases in sales prices for our products, which may adversely affect our profitability.

***Fluctuations in energy prices could adversely affect our operating results.***

Our operating costs and selling prices of certain of our products are sensitive to changes in energy prices. Our industrial operations utilize significant amounts of electricity, natural gas and coal, and our transportation operations are dependent upon diesel fuel and other petroleum based products. Significant increases in the cost of these items could adversely affect our production costs and operating results.

We also sell certain biofuel products, such as ethanol and biodiesel, which are closely related to, or may be substituted for, petroleum products. As a result, the selling prices of ethanol and biodiesel can be impacted by the selling prices of oil, gasoline and diesel fuel. In turn, the selling prices of the agricultural commodities and commodity products that we sell, such as corn and vegetable oils that are used as feedstocks for biofuels, are also sensitive to changes in the market price for biofuels, and consequently world petroleum prices as well. Therefore, a significant decrease in the price of oil, gasoline or diesel fuel could result in a significant decrease in the selling prices of ethanol, biodiesel and their raw materials, which could adversely affect our revenues and operating results. Additionally, the prices of sugar and sugarcane-based ethanol are also correlated, and therefore a decline in world sugar prices may also adversely affect the selling price of the ethanol we produce in Brazil.

***We are subject to global and regional economic downturns and related risks.***

The level of demand for our products is affected by global and regional demographic and macroeconomic conditions, including population growth rates and changes in standards of living. A significant downturn in global economic growth, or recessionary conditions in major geographic regions, may lead to reduced demand for agricultural commodities, which could adversely affect our business and results of operations.

Additionally, weak global economic conditions and adverse conditions in global financial markets, including constraints on the availability of credit, have in the past adversely affected, and may in the future adversely affect, the financial condition and creditworthiness of some of our customers, suppliers and other counterparties, which in turn may negatively impact our financial condition and results of operations. See "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Quantitative and Qualitative Disclosures About Market Risk" for more information.

In 2010 and 2011, a financial crisis in Europe, triggered by a combination of factors, including high budget deficits and concerns over the sovereign creditworthiness of several European countries, has caused significant turmoil in financial and commodity markets. Despite financial assistance packages and other mitigating actions taken by European and other policymakers, uncertainty over the future of the Euro, and worries about sovereign creditworthiness persist. Risks and ongoing concerns about the crisis in Europe have had or could have a detrimental impact on the global economic recovery, sovereign and non-sovereign debt in these countries and the financial condition of European corporations and financial institutions. They may also adversely affect consumer confidence levels and spending, which may lead to reduced demand for the products that we sell. There can be no assurance that these conditions and related market turmoil will not deteriorate. To the extent uncertainty regarding the European financial crisis and its effect on the global economic recovery continues to negatively impact consumer and business confidence, our business and results of operations could be significantly and adversely affected.

Table of Contents

***We are vulnerable to the effects of supply and demand imbalances in our industries.***

Historically, the market for some of our agricultural commodities and fertilizer products has been cyclical, with periods of high demand and capacity utilization stimulating new plant investment and the addition of incremental processing or production capacity by industry participants to meet the demand. The timing and extent of this expansion may then produce excess supply conditions in the market, which, until the supply/demand balance is again restored, negatively impacts product prices and operating results. During times of reduced market demand, we may suspend or reduce production at some of our facilities. The extent to which we efficiently manage available capacity at our facilities will affect our profitability.

***We are subject to economic and political instability and other risks of doing business globally and in emerging markets.***

We are a global business with substantial assets located outside of the United States. Our operations in South America and Europe are a fundamental part of our business. In addition, a key part of our strategy involves expanding our business in several emerging market regions, including Eastern Europe, Asia and Africa. Volatile international economic, political and market conditions may have a negative impact on our operating results and our ability to achieve our business strategies.

Due to the international nature of our business, we are exposed to currency exchange rate fluctuations. Changes in exchange rates between the U.S. dollar and other currencies, particularly the Brazilian *real*, the Argentine *peso*, the Euro and certain Eastern European currencies affect our revenues and expenses that are denominated in local currencies, affect farm economics in those regions and may also have a negative impact on the value of our assets located outside of the United States.

We are also exposed to other risks of international operations, including:

adverse trade policies or trade barriers on agricultural commodities and commodity products;

inflation and adverse economic conditions resulting from governmental attempts to reduce inflation, such as imposition of wage and price controls and higher interest rates;

changes in laws and regulations or their interpretation or enforcement in the countries where we operate, such as tax laws, including the risk of future adverse tax regulation in the United States relating to our status as a Bermuda company;

difficulties in enforcing agreements or judgments and collecting receivables in foreign jurisdictions;

exchange controls or other currency restrictions and limitations on the movement of funds, such as on the remittance of dividends by subsidiaries;

inadequate infrastructure;

government intervention, including through expropriation, or regulation of the economy or natural resources, including restrictions on foreign ownership of land or other assets;

the requirement to comply with a wide variety of foreign and U.S. laws and regulations that apply to international operations, including, without limitation, economic sanctions regulations, labor laws, import and export regulations, anti-corruption and anti-bribery laws, as well as other laws or regulations discussed in this "Risk Factors" section;

challenges in maintaining an effective internal control environment with operations in multiple international locations, including language differences, varying levels of U.S. GAAP expertise in international locations and multiple financial information systems; and



labor disruptions, civil unrest, significant political instability, wars or other armed conflict or acts of terrorism.

Table of Contents

These risks could adversely affect our operations, business strategies and operating results.

***Government policies and regulations, particularly those affecting the agricultural sector and related industries, could adversely affect our operations and profitability.***

Agricultural commodity production and trade flows are significantly affected by government policies and regulations. Governmental policies affecting the agricultural industry, such as taxes, tariffs, duties, subsidies, import and export restrictions on agricultural commodities and commodity products and energy policies (including biofuels mandates), can influence industry profitability, the planting of certain crops versus other uses of agricultural resources, the location and size of crop production, whether unprocessed or processed commodity products are traded and the volume and types of imports and exports. In addition, international trade disputes can adversely affect agricultural commodity trade flows by limiting or disrupting trade between countries or regions.

Increases in prices for, among other things, food, fuel and crop inputs, such as fertilizers, have become the subject of significant discussion by governmental bodies and the public throughout the world in recent years. In some countries, this has led to the imposition of policies such as price controls, tariffs and export restrictions on agricultural commodities. Additionally, efforts to change the regulation of financial markets, including the U.S. Dodd-Frank Act, may subject large users of derivatives, such as Bunge, to extensive new oversight and regulation. Such initiatives could impose significant additional costs on us, including operating and compliance costs, and could materially affect the availability, as well as the cost and terms, of certain transactions. Future governmental policies, regulations or actions affecting our industries may adversely affect the supply of, demand for and prices of our products, restrict our ability to do business and cause our financial results to suffer.

***Increases in commodity prices can increase the scrutiny to which we are subject under antitrust laws.***

We are subject to antitrust and competition laws in various countries throughout the world. We cannot predict how these laws or their interpretation, administration and enforcement will change over time, particularly in periods of significant price increases in our industries. Changes or developments in antitrust laws globally, or in their interpretation, administration or enforcement, may limit our existing or future operations and growth. Increases in food and crop nutrient prices have in the past resulted in increased scrutiny of our industries under antitrust and competition laws in Europe, Brazil and other jurisdictions and increase the risk that these laws could be interpreted, administered or enforced in a manner that could affect our operations or impose liability on us in a manner that could materially adversely affect our operating results and financial condition.

***We may not realize the anticipated benefits of acquisitions, divestitures or joint ventures.***

We have been an active acquirer of other companies, and we have joint ventures with several partners. Part of our strategy involves acquisitions, alliances and joint ventures designed to expand and enhance our business. Our ability to benefit from acquisitions, joint ventures and alliances depends on many factors, including our ability to identify suitable prospects, access funding sources on acceptable terms, negotiate favorable transaction terms and successfully consummate and integrate any businesses we acquire. In addition, we may decide, from time to time, to divest certain of our assets or businesses. Our ability to successfully complete a divestiture will depend on, among other things, our ability to identify buyers that are prepared to acquire such assets or businesses on acceptable terms and to adjust and optimize our retained businesses following the divestiture.

Our acquisition or divestiture activities may involve unanticipated delays, costs and other problems. If we encounter unexpected problems with one of our acquisitions, alliances or divestitures, our senior management may be required to divert attention away from other aspects of our businesses to address these problems. Additionally, we may fail to consummate proposed acquisitions or divestitures, after incurring expenses and devoting substantial resources, including management time, to such transactions.

Table of Contents

Acquisitions also pose the risk that we may be exposed to successor liability relating to actions by an acquired company and its management before the acquisition. The due diligence we conduct in connection with an acquisition, and any contractual guarantees or indemnities that we receive from the sellers of acquired companies, may not be sufficient to protect us from, or compensate us for, actual liabilities. A material liability associated with an acquisition could adversely affect our reputation and results of operations and reduce the benefits of the acquisition. Additionally, acquisitions involve other risks, such as differing levels of management and internal control effectiveness at the acquired entities, systems integration risks, the risk of impairment charges relating to goodwill and intangible assets recorded in connection with acquisitions, the risk of significant accounting charges resulting from the completion and integration of a sizeable acquisition, the need to fund increased capital expenditures and working capital requirements, our ability to retain and motivate employees of acquired entities and other unanticipated problems and liabilities.

Divestitures may also expose us to potential liabilities or claims for indemnification as we may be required to retain certain liabilities or indemnify buyers for certain matters, including environmental or litigation matters, associated with the assets or businesses that we sell. The magnitude of any such retained liability or indemnification obligation may be difficult to quantify at the time of the transaction, and its cost to us could ultimately exceed the proceeds we receive for the divested assets or businesses. Divestitures also have other inherent risks, including possible delays in closing transactions (including potential difficulties in obtaining regulatory approvals), the risk of lower-than-expected sales proceeds for the divested businesses and unexpected costs or other difficulties associated with the separation of the businesses to be sold from our information technology and other systems and management processes, including the loss of key personnel. Additionally, expected cost savings or other anticipated efficiencies or benefits from divestitures may also be difficult to achieve or maximize.

Additionally, we have several joint ventures and investments where we have limited control over the governance and operations of those investments. As a result, we face certain risks, including risks related to the financial strength of the joint venture partner, the inability to implement some actions with respect to the joint venture's activities that we may believe are favorable if the joint venture partner does not agree and the risk that we will be unable to resolve disputes with the joint venture partner. As a result, these investments may contribute significantly less than anticipated to our earnings and cash flow.

***We are subject to food and feed industry risks.***

We are subject to food and feed industry risks which include, but are not limited to, spoilage, contamination, tampering or other adulteration of products, product recalls, government regulation, including regulations regarding food and feed safety, trans-fatty acids and genetically modified organisms (GMOs), shifting customer and consumer preferences and concerns, and potential product liability claims. These matters could adversely affect our business and operating results.

In addition, certain of our products are used as, or as ingredients in, livestock and poultry feed, and as such, we are subject to demand risks relating to the outbreak of disease associated with livestock and poultry, including avian or swine influenza. A severe or prolonged decline in demand for our products as a result of the outbreak of disease could have a material adverse effect on our business and operating results.

***We face intense competition in each of our businesses.***

We face significant competition in each of our businesses and we have numerous competitors, some of which are larger and have greater financial resources than we have. As many of the products we sell are global commodities, the markets for our products are highly price competitive and in many cases sensitive to product substitution. In addition, to compete effectively, we must continuously focus on improving efficiency in our production and distribution operations, as well as developing and

Table of Contents

maintaining appropriate market share, and customer relationships. Competition could cause us to lose market share, exit certain lines of business, increase marketing or other expenditures or reduce pricing, each of which could have an adverse effect on our business and profitability.

***We are subject to environmental, health and safety regulation in numerous jurisdictions. We may be subject to substantial costs, liabilities and other adverse effects on our business relating to these matters.***

Our operations are regulated by environmental, health and safety laws and regulations in the countries where we operate, including those governing the labeling, use, storage, discharge and disposal of hazardous materials. These laws and regulations require us to implement procedures for the handling of hazardous materials and for operating in potentially hazardous conditions, and they impose liability on us for the cleanup of environmental contamination. In addition to liabilities arising out of our current and future operations for which we have ongoing processes to manage compliance with regulatory obligations, we may be subject to liabilities for past operations at current facilities and in some cases to liabilities for past operations at facilities that we no longer own or operate. We may also be subject to liabilities for operations of acquired companies. We may incur material costs or liabilities to comply with environmental, health and safety requirements. In addition, our industrial activities can result in serious accidents that could result in personal injuries, facility shutdowns, reputational harm to our business and/or cause us to expend significant amounts to remediate safety issues or repair damaged facilities.

In addition, continued government and public emphasis in countries where we operate on environmental issues, including climate change, conservation and natural resource management, have resulted in and could result in new or more stringent forms of regulatory oversight of our industries, including increased environmental controls, land-use restrictions affecting us or our suppliers and other conditions that could materially adversely affect our business, financial condition and results of operations. For example, certain aspects of Bunge's business and the larger food production chain generate carbon emissions. The imposition of regulatory restrictions on greenhouse gas emissions, which may include limitations on greenhouse gas emissions, other restrictions on industrial operations, taxes or fees on greenhouse gas emissions and other measures could affect land-use decisions, the cost of agricultural production and the cost and means of processing and transport of our products, which could adversely affect our business, cash flows and results of operations.

***We are exposed to credit and counterparty risk relating to our customers in the ordinary course of business. In particular, we advance significant capital and provide other financing arrangements to farmers in Brazil and, as a result, our business and financial results may be adversely affected if these farmers are unable to repay the capital advanced to them.***

We have various credit terms with customers, and our customers have varying degrees of creditworthiness, which exposes us to the risk of nonpayment or other default under our contracts and other arrangements with them. In the event that we experience significant defaults on their payment obligations to us, our financial condition, results of operations or cash flows could be materially and adversely affected.

In Brazil, where there are limited third party financing sources available to farmers for their annual production of crops, we provide financing services to farmers from whom we purchase soybeans and other agricultural commodities through prepaid commodity purchase contracts and advances, which are generally intended to be short-term in nature and are typically secured by the farmer's crop and a mortgage on the farmer's land and other assets to provide a means of repayment in the potential event of crop failure or shortfall. At December 31, 2011 and 2010, respectively, we had approximately \$782 million and \$815 million in outstanding prepaid commodity purchase contracts and advances to farmers. We are exposed to the risk that the underlying crop will be insufficient to satisfy a farmer's obligation under the financing arrangements as a result of weather and crop growing conditions, and other factors that influence the price, supply and demand for agricultural commodities. In addition, any

Table of Contents

collateral held by us as part of these financing transactions may not be sufficient to fully protect us from loss.

We also sell fertilizer on credit to farmers in Brazil. These credit sales are also typically secured by the farmer's crop. At December 31, 2011 and 2010, our total fertilizer accounts receivable in Brazil were \$408 million and \$438 million, respectively. During 2011, approximately 56% of our fertilizer sales were made on credit. Furthermore, in connection with our fertilizer sales, we issue guarantees to a financial institution in Brazil related to amounts owed the institution by certain of our farmer customers. For additional information on these guarantees, see Note 22 to our consolidated financial statements included as part of this Annual Report on Form 10-K. In the event that the customers default on their obligations to either us or the financial institution under these financing arrangements, we would be required to recognize the associated bad debt expense or perform under the guarantees, as the case may be. Significant defaults by farmers under these financial arrangements could adversely affect our financial condition, cash flows and results of operations.

***We are a capital intensive business and depend on cash provided by our operations as well as access to external financing to operate and expand our business.***

We require significant amounts of capital to operate our business and fund capital expenditures. In addition, our working capital needs are directly affected by the prices of agricultural commodities, with increases in commodity prices generally causing increases in our borrowing levels. We are also required to make substantial capital expenditures to maintain, upgrade and expand our extensive network of storage facilities, processing plants, refineries, mills, logistics assets and other facilities to keep pace with competitive developments, technological advances and safety and environmental standards. Furthermore, the expansion of our business and pursuit of acquisitions or other business opportunities may require us to have access to significant amounts of capital. If we are unable to generate sufficient cash flows or raise sufficient external financing on attractive terms to fund these activities, including as a result of a tightening in the global credit markets, we may be forced to limit our operations and growth plans, which may adversely impact our competitiveness and, therefore, our results of operations.

As of December 31, 2011, we had approximately \$3,027 million unused and available borrowing capacity under various committed short- and long-term credit facilities and \$4,081 million in total indebtedness. Our indebtedness could limit our ability to obtain additional financing, limit our flexibility in planning for, or reacting to, changes in the markets in which we compete, place us at a competitive disadvantage compared to our competitors that are less leveraged than we are and require us to dedicate more cash on a relative basis to servicing our debt and less to developing our business. This may limit our ability to run our business and use our resources in the manner in which we would like. Furthermore, difficult conditions in global credit or financial markets generally could adversely impact our ability to refinance maturing debt or the cost or other terms of such refinancing, as well as adversely affect the financial position of the lenders with whom we do business, which may reduce our ability to obtain financing for our operations. See "Management's Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources."

Our credit ratings are important to our liquidity. While our debt agreements do not have any credit rating downgrade triggers that would accelerate the maturity of our debt, a reduction in our credit ratings would increase our borrowing costs and, depending on their severity, could impede our ability to obtain credit facilities or access the capital markets in the future on favorable terms. We may also be required to post collateral or provide third party credit support under certain agreements as a result of such downgrades. A significant increase in our borrowing costs could impair our ability to compete effectively in our business relative to competitors with higher credit ratings.

Table of Contents

***Our risk management strategies may not be effective.***

Our business is affected by fluctuations in agricultural commodity prices, transportation costs, energy prices, interest rates and foreign currency exchange rates. We engage in hedging transactions to manage these risks. However, our exposures may not always be fully hedged and our hedging strategies may not be successful in minimizing our exposure to these fluctuations. In addition, our risk management strategies may seek to position our overall portfolio relative to expected market movements. While we have implemented a broad range of control procedures and policies to mitigate potential losses, they may not in all cases successfully protect us from losses that have the potential to impair our financial position. See "Item 7A. Quantitative and Qualitative Disclosures About Market Risk."

***We may not be able to achieve the efficiencies, savings and other benefits anticipated from our cost reduction, margin improvement and other business optimization initiatives.***

We are continually implementing programs throughout the company to reduce costs, increase efficiencies and enhance our business. Initiatives currently in process or implemented in the past year include the outsourcing of certain administrative activities in several regions, rationalization of manufacturing operations, including the closing of facilities and the implementation of a restructuring and consolidation of our operations in Brazil. Unexpected delays, increased costs, adverse effects on our internal control environment, inability to retain and motivate employees or other challenges arising from these initiatives could adversely affect our ability to realize the anticipated savings or other intended benefits of these activities.

***The loss of or a disruption in our manufacturing and distribution operations or other operations and systems could adversely affect our business.***

We are engaged in manufacturing and distribution activities on a global scale, and our business depends on our ability to execute and monitor, on a daily basis, a significant number of transactions across numerous markets or geographies in many currencies. As a result, we are subject to the risks inherent in such activities, including industrial accidents, environmental events, fires, explosions, strikes and other labor or industrial disputes, disruptions in logistics or information systems, as well as natural disasters, pandemics, acts of terrorism and other external factors over which we have no control. While we insure ourselves against many of these types of risks in accordance with industry standards, our level of insurance may not cover all losses. The loss of, or damage to, any of our facilities could have a material adverse effect on our business, results of operations and financial condition.

**Risks Relating to Our Common Shares**

***We are a Bermuda company, and it may be difficult for you to enforce judgments against us and our directors and executive officers.***

We are a Bermuda exempted company. As a result, the rights of holders of our common shares will be governed by Bermuda law and our memorandum of association and bye-laws. The rights of shareholders under Bermuda law may differ from the rights of shareholders of companies or corporations incorporated in other jurisdictions, including the United States. Most of our directors and some of our officers are non-residents of the United States, and a substantial portion of our assets and the assets of those directors and officers are located outside the United States. As a result, it may be difficult for you to effect service of process on those persons in the United States or to enforce in the U.S. judgments obtained in U.S. courts against us or those persons based on civil liability provisions of the U.S. securities laws. It is doubtful whether courts in Bermuda will enforce judgments obtained in other jurisdictions, including the United States, against us or our directors or officers under the securities laws of those jurisdictions or entertain actions in Bermuda against us or our directors or officers under the securities laws of other jurisdictions.

Table of Contents

***Our bye-laws restrict shareholders from bringing legal action against our officers and directors.***

Our bye-laws contain a broad waiver by our shareholders of any claim or right of action, both individually and on our behalf, against any of our officers or directors. The waiver applies to any action taken by an officer or director, or the failure of an officer or director to take any action, in the performance of his or her duties, except with respect to any matter involving any fraud or dishonesty on the part of the officer or director. This waiver limits the right of shareholders to assert claims against our officers and directors unless the act, or failure to act, involves fraud or dishonesty.

***We have anti-takeover provisions in our bye-laws that may discourage a change of control.***

Our bye-laws contain provisions that could make it more difficult for a third-party to acquire us without the consent of our Board of Directors. These provisions provide for:

a classified board of directors with staggered three-year terms;

directors to be removed without cause at any special general meeting only upon the affirmative vote of at least 66% of all votes attaching to all shares then in issue entitling the holder to attend and vote on the resolution;

restrictions on the time period in which directors may be nominated;

our Board of Directors to determine the powers, preferences and rights of our preference shares and to issue the preference shares without shareholder approval; and

an affirmative vote of at least 66% of all votes attaching to all shares then in issue entitling the holder to attend and vote on the resolution for some business combination transactions, which have not been approved by our Board of Directors.

These provisions, as well as any additional anti-takeover measures our Board of Directors could adopt in the future, could make it more difficult for a third-party to acquire us, even if the third-party's offer may be considered beneficial by many shareholders. As a result, shareholders may be limited in their ability to obtain a premium for their shares.

***We may become a passive foreign investment company, which could result in adverse U.S. tax consequences to U.S. investors.***

Adverse U.S. federal income tax rules apply to U.S. investors owning shares of a "passive foreign investment company," or PFIC, directly or indirectly. We will be classified as a PFIC for U.S. federal income tax purposes if 50% or more of our assets, including goodwill (based on an annual quarterly average), are passive assets, or 75% or more of our annual gross income is derived from passive assets. The calculation of goodwill will be based, in part, on the then market value of our common shares, which is subject to change. Based on certain estimates of our gross income and gross assets and relying on certain exceptions in the applicable U.S. Treasury regulations, we do not believe that we are currently a PFIC. Such a characterization could result in adverse U.S. tax consequences to U.S. investors in our common shares. In particular, absent an election described below, a U.S. investor would be subject to U.S. federal income tax at ordinary income tax rates, plus a possible interest charge, in respect of gain derived from a disposition of our common shares, as well as certain distributions by us. In addition, a step-up in the tax basis of our common shares would not be available upon the death of an individual shareholder, and the preferential U.S. federal income tax rates generally applicable to dividends on our common shares held by certain U.S. investors would not apply. Since PFIC status is determined on an annual basis and will depend on the composition of our income and assets and the nature of our activities from time to time, we cannot assure you that we will not be considered a PFIC for the current or any future taxable year. If we are treated as a PFIC for any taxable year, U.S. investors may desire to make an election to treat us as a "qualified electing fund" with respect to shares owned (a QEF election), in which case U.S. investors will be required to take

Table of Contents

into account a pro rata share of our earnings and net capital gain for each year, regardless of whether we make any distributions. As an alternative to the QEF election, a U.S. investor may be able to make an election to "mark-to-market" our common shares each taxable year and recognize ordinary income pursuant to such election based upon increases in the value of our common shares.

**Item 1B. Unresolved Staff Comments**

Not applicable.

**Item 2. Properties**

The following tables provide information on our principal operating facilities as of December 31, 2011.

**Facilities by Division**

	Aggregate Daily Production Capacity	Aggregate Storage Capacity <sup>(1)</sup>
	(metric tons)	
<b>Division</b>		
Agribusiness	128,824	18,519,903
Sugar and Bioenergy	101,000	657,088
Food and Ingredients	51,933	985,685
Fertilizer	43,580	1,836,891

**Facilities by Geographic Region**

	Aggregate Daily Production Capacity	Aggregate Storage Capacity <sup>(1)</sup>
	(metric tons)	
<b>Region</b>		
North America	66,629	7,727,752
South America	199,061	11,073,477
Europe	37,987	2,353,107
Asia	21,660	845,231

<sup>(1)</sup> Beginning in 2011, Agribusiness and the corresponding regional "Aggregate Storage Capacity" amounts include storage capacity at our ports.

Our corporate headquarters in White Plains, New York, occupy approximately 58,000 square feet of space under a lease that expires in February 2013. We also lease other office space for our operations worldwide.

We believe that our facilities are adequate to address our operational requirements.

***Agribusiness***

In our agribusiness operations, we have 179 commodity storage facilities globally that are located close to agricultural production areas or export locations. We also have 51 oilseed processing plants globally. We have 65 merchandising and distribution offices throughout the world.

***Sugar and Bioenergy***

In our sugar and bioenergy operations, we have eight mills, all of which are located in Brazil within close proximity to sugarcane production areas. We also manage land through agricultural partnership agreements for the cultivation of sugarcane as described under "Business Sugar and Bioenergy."





Table of Contents

***Food and Ingredients***

In our food and ingredients operations, we have 76 refining, packaging and milling facilities dedicated to our food and ingredients operations throughout the world.

***Fertilizer***

In our fertilizer division, we currently operate 26 fertilizer processing and blending plants that are strategically located in the key fertilizer consumption regions of Brazil and Argentina, thereby reducing transportation costs to deliver our products to our customers.

**Item 3. *Legal Proceedings***

We are party to various legal proceedings in the ordinary course of our business. Although we cannot accurately predict the amount of any liability that may ultimately arise with respect to any of these matters, we make provision for potential liabilities when we deem them probable and reasonably estimable. These provisions are based on current information and legal advice and are adjusted from time to time according to developments. We do not expect the outcome of these proceedings, net of established reserves, to have a material adverse effect on our financial condition or results of operations. Due to their inherent uncertainty, however, there can be no assurance as to the ultimate outcome of current or future litigation, proceedings, investigations or claims.

We are subject to income and other taxes in both the United States and foreign jurisdictions and we are regularly under audit by tax authorities. Although we believe our tax estimates are reasonable, the final determination of tax audits and any related litigation or other proceedings could be materially different than that which is reflected in our tax provisions and accruals, which could have a material effect on our income tax provision and net income in the period or periods for which that determination is made. For example, our Brazilian subsidiaries are regularly audited and subject to numerous pending tax claims by Brazilian federal, state and local tax authorities. We have reserved an aggregate \$65 million as of December 31, 2011 in respect of these claims. The Brazilian tax claims relate to income tax claims, value-added tax claims and sales tax claims. The determination of the manner in which various Brazilian federal, state and municipal taxes apply to our operations is subject to varying interpretations arising from the complex nature of Brazilian tax laws and changes in those laws. In addition, we have numerous claims pending against Brazilian federal, state and local tax authorities to recover taxes previously paid by us. For more information, see Notes 14 and 22 to our consolidated financial statements included as part of this Annual Report on Form 10-K.

The Argentine tax authorities have been conducting a review of income and other taxes paid by large exporters and processors of cereals and other agricultural commodities in the country. In that regard, in October 2010, the Argentine tax authorities carried out inspections at several of our locations in Argentina relating to allegations of income tax evasion covering the periods from 2007 to 2009. More recently, in July 2011, we received a preliminary income tax audit report from the Argentine tax authorities relating to fiscal years 2006 and 2007 with an estimated claim of approximately \$100 million. Additionally, in April 2011, the Argentine tax authorities conducted inspections of our locations and those of several other grain exporters with respect to allegations of evasion of liability for value-added taxes. We believe that the allegations and claims are without merit, however, we are, at this time, unable to predict the outcome.

We are also a party to a large number of labor claims relating to our Brazilian operations. We have reserved an aggregate of \$71 million as of December 31, 2011 in respect of these claims. The labor claims primarily relate to dismissals, severance, health and safety, salary adjustments and supplementary retirement benefits.

**Item 4. *Mine Safety Disclosures***

Not applicable.

Table of Contents**PART II****Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities****(a) Market Information**

Our common stock trades on the New York Stock Exchange under the ticker symbol "BG." The following table sets forth, for the periods indicated, the high and low closing prices of our common shares, as reported on the New York Stock Exchange.

	High	Low
	(US\$)	
<b>2012</b>		
First quarter (to February 21, 2012)	\$ 67.06	\$ 57.22
<b>2011</b>		
Fourth quarter	\$ 63.02	\$ 55.51
Third quarter	73.08	56.10
Second quarter	75.44	65.42
First quarter	74.45	65.39
<b>2010</b>		
Fourth quarter	\$ 65.52	\$ 57.45
Third quarter	61.61	46.29
Second quarter	61.85	47.19
First quarter	71.29	56.90
<b>2009</b>		
Fourth quarter	\$ 68.51	\$ 57.06
Third quarter	72.41	54.44
Second quarter	67.89	46.58
First quarter	59.33	41.61

**(b) Approximate Number of Holders of Common Stock**

To our knowledge, based on information provided by Mellon Investor Services LLC, our transfer agent, as of December 31, 2011, we had 145,610,029 common shares outstanding which were held by approximately 143 registered holders.

**(c) Dividends**

We intend to pay cash dividends to holders of our common shares on a quarterly basis. In addition, holders of our 4.875% cumulative convertible perpetual preference shares are entitled to annual dividends per share in the amount of \$4.875 per year payable quarterly when, as and if declared by the Board of Directors in accordance with the terms of these shares. Any future determination to pay dividends will, subject to the provisions of Bermuda law, be at the discretion of our Board of Directors and will depend upon then existing conditions, including our financial condition, results of operations, contractual and other relevant legal or regulatory restrictions, capital requirements, business prospects and other factors our Board of Directors deems relevant.

Under Bermuda law, a company's board of directors may not declare or pay dividends from time to time if there are reasonable grounds for believing that the company is, or would after the payment be, unable to pay its liabilities as they become due or that the realizable value of its assets would thereby be less than the aggregate of its liabilities and issued share capital and share premium accounts. Under our bye-laws, each common share is entitled to dividends if, as and when dividends are declared by our Board of Directors, subject to any preferred dividend right of the holders of any preference shares. There are no restrictions on our ability to transfer funds (other than funds

Table of Contents

denominated in Bermuda dollars) in or out of Bermuda or to pay dividends to U.S. residents who are holders of our common shares.

We paid quarterly dividends on our common shares of \$0.23 per share in the first two quarters of 2011 and \$0.25 per share in the last two quarters of 2011. We paid quarterly dividends on our common shares of \$0.21 per share in the first two quarters of 2010 and \$0.23 per share in the last two quarters of 2010. We have declared a regular quarterly cash dividend of \$0.25 per share payable on March 2, 2012 to shareholders of record on February 17, 2012.

**(d) Securities Authorized for Issuance Under Equity Compensation Plans**

The following table sets forth certain information, as of December 31, 2011, with respect to our equity compensation plans.

	(a)	(b)	(c)
<b>Plan category</b>	<b>Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights</b>	<b>Weighted-Average Exercise Price Per Share of Outstanding Options, Warrants and Rights</b>	<b>Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column (a))</b>
Equity compensation plans approved by shareholders <sup>(1)</sup>	6,630,360 <sup>(2)</sup>	\$ 62.45 <sup>(3)</sup>	7,622,493 <sup>(4)</sup>
Equity compensation plans not approved by shareholders <sup>(5)</sup>	15,423 <sup>(6)</sup>	<sup>(7)</sup>	<sup>(8)</sup>
<b>Total</b>	<b>6,645,783</b>	<b>\$ 62.45</b>	<b>7,622,493</b>

(1) Includes our 2009 Equity Incentive Plan, Equity Incentive Plan, Non-Employee Directors' Equity Incentive Plan and 2007 Non-Employee Directors' Equity Incentive Plan.

(2) Includes non-statutory stock options outstanding as to 5,142,247 common shares, time-based restricted stock unit awards outstanding as to 295,764 common shares, performance-based restricted stock unit awards outstanding as to 852,757 common shares and 11,102 vested and deferred restricted stock units outstanding (including, for all restricted and deferred restricted stock unit awards outstanding, dividend equivalents payable in common shares) under our 2009 Equity Incentive Plan and Equity Incentive Plan. This number also includes non-statutory stock options outstanding as to 272,400 common shares under our Non-Employee Directors' Equity Incentive Plan, 54,825 unvested restricted stock units and 1,265 vested deferred restricted stock units (including, for all restricted and deferred restricted stock unit awards outstanding, dividend equivalents payable in common shares) outstanding under our 2007 Non-Employee Directors' Equity Incentive Plan. Dividend equivalent payments that are credited to each participant's account are paid in our common shares at the time an award is settled. Vested deferred restricted stock units are paid at the time the applicable deferral period lapses.

(3) Calculated based on non-statutory stock options outstanding under our 2009 Equity Incentive Plan, Equity Incentive Plan and our Non-Employee Directors' Equity Incentive Plan. This number excludes outstanding time-based restricted stock unit and performance-based restricted stock unit awards under the 2009 Equity Incentive Plan and Equity Incentive Plan and restricted and deferred restricted stock unit awards under the 2007 Non-Employee Directors' Equity Incentive Plan.

(4) Includes dividend equivalents payable in common shares. Shares available under our 2009 Equity Incentive Plan may be used for any type of award authorized under the plan. Awards under the plan may be in the form of statutory or non-statutory stock options, restricted stock units

## Edgar Filing: Bunge LTD - Form 10-K

### Table of Contents

(including performance-based) or other awards that are based on the value of our common shares. Our 2009 Equity Incentive Plan provides that the maximum number of common shares issuable under the plan is 10,000,000, subject to adjustment in accordance with the terms of the plan. This number also includes shares available for future issuance under our 2007 Non-Employee Directors' Equity Incentive Plan. Our 2007 Non-Employee Directors' Equity Incentive Plan provides that the maximum number of common shares issuable under the plan may not exceed 600,000, subject to adjustment in accordance with the terms of the plan. No additional awards may be granted under the Equity Incentive Plan and the Non-Employee Directors' Equity Incentive Plan.

- (5) Includes our Non-Employee Directors' Deferred Compensation Plan.
- (6) Includes rights to acquire 15,423 common shares under our Non-Employee Directors' Deferred Compensation Plan pursuant to elections by our non-employee directors.
- (7) Not applicable.
- (8) Our Non-Employee Directors' Deferred Compensation Plan does not have an explicit share limit.

### **(e) Performance Graph**

The performance graph shown below compares the quarterly change in cumulative total shareholder return on our common shares with the Standard & Poor's (S&P) 500 Stock Index and the S&P Food Products Index from December 31, 2006 through the quarter ended December 31, 2011. The graph sets the beginning value of our common shares and the Indices at \$100, and assumes that all dividends are reinvested. All Index values are weighted by the capitalization of the companies included in the Index.

### **Comparison of 5 Year Cumulative Total Return Assumes Initial Investment of \$100 December 2011**



Table of Contents**(f) Purchases of Equity Securities by Registrant and Affiliated Purchasers**

On December 7, 2011, our Board of Directors approved a one-year extension of our existing share repurchase program through December 31, 2012. Under the program, which was originally established in June 2010, we are authorized to purchase up to \$700 million of our common shares. As of December 31, 2011, we had repurchased approximately \$474 million of our common shares, leaving approximately \$226 million available for future share repurchases under the program. No shares were repurchased in the fourth quarter of 2011.

Any repurchases may be made from time to time through a variety of means, including in the open market, in privately negotiated transactions or through other means as determined by us, and in compliance with applicable legal requirements. The timing and number of any shares repurchased will depend on a variety of factors, including share price and market conditions, and the program may be suspended or discontinued at any time at our discretion.

**Item 6. Selected Financial Data**

The following table sets forth our selected historical consolidated financial information for each of the five periods indicated. You should read this information together with "Management's Discussion and Analysis of Financial Condition and Results of Operations" and with the consolidated financial statements and notes to the consolidated financial statements included elsewhere in this Annual Report on Form 10-K.

Our consolidated financial statements are prepared in U.S. dollars and in accordance with generally accepted accounting principles in the United States (U.S. GAAP). The selected historical financial information as of December 31, 2011, 2010, 2009, 2008 and 2007 and for the years ended December 31, 2011, 2010, 2009, 2008 and 2007 are derived from our audited consolidated financial statements and related notes.

	Year Ended December 31,				
	2011	2010	2009	2008	2007
	(US\$ in millions)				
<b>Consolidated Statements of Income Data:</b>					
Net sales	\$ 58,743	\$ 45,707	\$ 41,926	\$ 52,574	\$ 37,842
Cost of goods sold	(56,015)	(43,196)	(40,722)	(48,538)	(35,327)
Gross profit	2,728	2,511	1,204	4,036	2,515
Selling, general and administrative expenses	(1,553)	(1,558)	(1,342)	(1,613)	(1,359)
Gain on sale of fertilizer nutrients assets		2,440			
Interest income	102	69	122	214	166
Interest expense	(302)	(298)	(283)	(361)	(353)
Loss on extinguishment of debt		(90)			
Foreign exchange gain (loss)	(19)	2	469	(749)	217
Other income (expense) net	(16)	(26)	(25)	10	15
Income from operations before income tax	940	3,050	145	1,537	1,201
Income tax (expense) benefit	(44)	(689)	110	(245)	(310)
Equity in earnings of affiliates	44	27	80	34	33
Net income	940	2,388	335	1,326	924
Net (income) loss attributable to noncontrolling interest	2	(34)	26	(262)	(146)
Net income attributable to Bunge	942	2,354	361	1,064	778
Convertible preference share dividends	(34)	(67)	(78)	(78)	(40)
Net income available to common shareholders	\$ 908	\$ 2,287	\$ 283	\$ 986	\$ 738

Edgar Filing: Bunge LTD - Form 10-K

Table of Contents

	Year Ended December 31,				
	2011	2010	2009	2008	2007
(US\$, except outstanding share data)					
<b>Per Share Data:</b>					
<i>Earnings per common share basic</i> (1)					
Earnings to Bunge common shareholders	\$ 6.20	\$ 16.20	\$ 2.24	\$ 8.11	\$ 6.11
<i>Earnings per common share diluted</i> (2)					
Earnings to Bunge common shareholders	\$ 6.07	\$ 15.06	\$ 2.22	\$ 7.73	\$ 5.95
Cash dividends declared per common share	\$ 0.98	\$ 0.90	\$ 0.82	\$ 0.74	\$ 0.67
Weighted-average common shares outstanding basic	146,583,128	141,191,136	126,448,071	121,527,580	120,718,134
Weighted-average common shares outstanding diluted <sup>(2)</sup>	155,209,045	156,274,814	127,669,822	137,591,266	130,753,807

(US\$ in millions)	Year Ended December 31,				
	2011	2010	2009	2008	2007
<b>Consolidated Cash Flow Data:</b>					
Cash provided by (used for) operating activities	\$ 2,614	\$ (2,435)	\$ (368)	\$ 2,543	\$ (411)
Cash provided by (used for) investing activities	(1,220)	2,509	(952)	(1,106)	(794)
Cash provided by (used for) financing activities	(1,060)	(30)	774	(1,146)	1,762

(US\$ in millions)	Year Ended December 31,				
	2011	2010	2009	2008	2007
<b>Consolidated Balance Sheet Data:</b>					
Cash and cash equivalents	\$ 835	\$ 578	\$ 553	\$ 1,004	\$ 981
Inventories (3)	5,733	6,635	4,862	5,653	5,924
Working capital	6,181	5,811	5,576	5,102	5,684
Total assets	23,275	26,001	21,286	20,230	21,991
Short-term debt, including current portion of long-term debt	733	2,330	197	551	1,112
Long-term debt	3,348	2,551	3,618	3,032	3,435
Mandatory convertible preference shares (2)			863	863	863
Convertible perpetual preference shares (2)	690	690	690	690	690
Common shares and additional paid-in capital	4,830	4,794	3,626	2,850	2,761
Total equity	\$ 12,075	\$ 12,554	\$ 10,365	\$ 8,128	\$ 8,697



Table of Contents

	Year Ended December 31,				
	2011	2010	2009	2008	2007
	(in millions of metric tons)				
<b>Other Data:</b>					
Volumes:					
Agribusiness	117.2	108.7	111.1	113.4	114.4
Sugar and bioenergy	8.2	8.2	6.7	4.3	
Edible oil products	6.0	6.0	5.7	5.7	5.5
Milling products	4.6	4.6	4.3	3.9	4.0
Total food and ingredients	10.6	10.6	10.0	9.6	9.5
Fertilizer	6.0	7.7	11.6	11.1	13.1
Total volume	142.0	135.2	139.4	138.4	137.0

- (1) Earnings per common share-basic is computed by dividing net income available to common shareholders by the weighted-average number of common shares outstanding for the period.
- (2) Bunge's outstanding 862,455 5.125% cumulative mandatory convertible preference shares were mandatorily converted into Bunge common shares on December 1, 2010. The annual dividend on each mandatory convertible preference share was \$51.25, payable quarterly. Each mandatory convertible preference share automatically converted on December 1, 2010 at a conversion rate of 9.7596 per share for a total of 8,417,215 of our common shares. Bunge has 6,900,000 4.875% cumulative convertible perpetual preference shares outstanding. Each cumulative convertible preference share has an initial liquidation preference of \$100 per share plus accumulated and unpaid dividends up to a maximum of an additional \$25 per share. As a result of adjustments made to the initial conversion price because cash dividends paid on Bunge Limited's common shares exceeded certain specified thresholds, each cumulative convertible preference share is convertible, at the holder's option, at any time, into approximately 1.0991 Bunge Limited common shares (7,583,790 Bunge Limited common shares), subject to certain additional anti-dilution adjustments.
- (3) Included in inventories were readily marketable inventories of \$4,075 million, \$4,851 million, \$3,380 million, \$2,741 million, and \$3,358 million at December 31, 2011, 2010, 2009, 2008 and 2007, respectively. Readily marketable inventories are agricultural commodity inventories that are readily convertible to cash because of their commodity characteristics, widely available markets and international pricing mechanisms.

**Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*The following should be read in conjunction with "Cautionary Statement Regarding Forward Looking Statements" and our combined consolidated financial statements and notes thereto included in Item 15 of this Annual Report on Form 10-K.*

**Operating Results****Factors Affecting Operating Results**

Bunge Limited, a Bermuda company, together with its subsidiaries is a leading global agribusiness and food company operating in the farm-to-consumer food chain. Our results of operations are affected by key factors in each of our business segments as discussed below.

***Agribusiness***

In the agribusiness segment, we purchase, store, transport, process and sell agricultural commodities and commodity products. Profitability in this segment is affected by the availability and market prices of agricultural commodities and processed commodity products and the availability and costs of energy, transportation and logistics services. Profitability in our oilseed processing operations is also impacted by capacity utilization rates. Availability of agricultural commodities is affected by many factors, including weather, farmer planting decisions, plant disease, governmental policies and



Table of Contents

agricultural sector economic conditions. Demand for our purchased and processed agribusiness products is affected by many factors, including global and regional economic conditions, including changes in per capita incomes, the financial condition of customers, including customer access to credit, worldwide consumption of food products, particularly pork and poultry, changes in population growth rates, the relative prices of substitute agricultural products, outbreaks of disease associated with livestock and poultry, and, in the past few years, by demand for renewable fuels produced from agricultural commodities and commodity products.

We expect that the factors described above will continue to affect global supply and demand for our agribusiness products. We also expect that, from time to time, imbalances may exist between oilseed processing capacity and demand for oilseed products in certain regions, which impacts our decisions regarding whether, when and where to purchase, store, transport, process or sell these commodities, including whether to change the location of or adjust our own oilseed processing capacity.

***Sugar and Bioenergy***

Our sugar and bioenergy segment is an integrated business including the procurement and growing of sugarcane and the production of sugar, ethanol and electricity in our eight mills in Brazil, five of which were acquired in February 2010 in the Moema acquisition, (see Note 2 of notes to the consolidated financial statements), our global sugar trading and merchandising activities and our minority interests in U.S. corn-based ethanol producers.

Profitability in this segment is affected by the availability and quality of sugarcane, which impacts our capacity utilization rates, and by market prices of sugarcane, sugar and ethanol. Availability and quality of sugarcane is affected by many factors, including weather, geographical factors, such as soil quality and topography, and agricultural practices. Once planted, sugarcane may be harvested for several continuous years, but the usable crop decreases with each subsequent harvest. As a result, the current optimum economic cycle is generally five or six consecutive harvests, depending on location. We own and have partnership agreements for land on which we grow and harvest sugarcane and we also purchase sugarcane from third parties. Prices of sugarcane in Brazil are established by Consecana, the São Paulo state sugarcane and sugar and ethanol council, based on the sucrose content of the cane and the market prices of sugar and ethanol. Demand for our products is affected by many factors, including changes in global or regional economic conditions, the financial condition of customers, including customer access to credit, worldwide consumption of food products, changes in population growth rates, changes in per capita incomes, and demand for and governmental support of renewable fuels produced from agricultural commodities, including sugarcane. We expect that the factors described above will continue to affect supply and demand for our sugar and bioenergy products.

***Food and Ingredients***

In the food and ingredients division, which consists of our edible oil products and milling products segments, our operating results are affected by changes in the prices of raw materials, such as crude vegetable oils and grains, the mix of products we sell, changes in eating habits, changes in per capita incomes, consumer purchasing power levels, availability of credit to commercial customers, governmental dietary guidelines and policies, changes in general economic conditions and competitive environment in our markets.

***Fertilizer***

In the fertilizer segment, demand for our products is affected by the profitability of the agricultural sectors we serve, the availability of credit to farmers, agricultural commodity prices, international fertilizer prices, the types of crops planted, the number of acres planted, the quality of the land under cultivation and weather-related issues affecting the success of the harvest. In addition, our profitability is impacted by international selling prices for imported fertilizers and fertilizer raw materials, such as phosphate, sulfur, ammonia and urea, ocean freight rates and other import fees. Due to our significant operations in South America, our results in this segment are typically seasonal, with fertilizer sales normally concentrated in the third and fourth quarters of the year due to the timing of the agricultural cycle.

In addition to the above industry related factors which impact our business divisions, our results of operations are affected by the following factors:

Table of Contents

***Foreign Currency Exchange Rates***

Due to the global nature of our operations, our operating results can be materially impacted by foreign currency exchange rates. Both translation of our foreign subsidiaries' financial statements and foreign currency transactions can affect our results. On a monthly basis, for subsidiaries whose functional currency is the local currency subsidiary statements of income and cash flows are translated into U.S. dollars for consolidation purposes based on weighted-average exchange rates during the monthly period. As a result, fluctuations of local currencies compared to the U.S. dollar during a monthly period impact our consolidated statements of income and cash flows for that period and also affect comparisons between periods. Subsidiary balance sheets are translated using exchange rates as of the balance sheet date with the resulting translation adjustments reported in our consolidated balance sheets as a component of other comprehensive income (loss). Included in accumulated other comprehensive income for the years ended December 31, 2011, 2010 and 2009 were foreign exchange net translation gains (losses) of \$(1,130) million, \$247 million and \$1,062 million, respectively, resulting from the translation of our foreign subsidiaries' assets and liabilities.

Additionally, we record transaction gains or losses on monetary assets and liabilities that are not denominated in the functional currency of the entity. These amounts are remeasured into their respective functional currencies at exchange rates as of the balance sheet date, with the resulting gains or losses included in the entity's statement of income and, therefore, in our consolidated statements of income as a foreign exchange gain/(loss).

We primarily use a combination of equity and intercompany loans to finance our subsidiaries. Intercompany loans that are of an investment nature with no intention of repayment in the foreseeable future are considered permanently invested and as such are treated as analogous to equity for accounting purposes. As a result, any foreign exchange translation gains or losses on such permanently invested intercompany loans are reported in accumulated other comprehensive income (loss) in our consolidated balance sheets. In contrast, foreign exchange translation gains or losses on intercompany loans that are not of a permanent nature are recorded in our consolidated statements of income as a foreign exchange gain/(loss).

***Income Taxes***

As a Bermuda exempted company, we are not subject to income taxes on income in our jurisdiction of incorporation. However, our subsidiaries, which operate in multiple tax jurisdictions, are subject to income taxes at various statutory rates ranging from 0% to 39%. The jurisdictions that most significantly impact our effective tax rate are Brazil, the United States and Argentina. Determination of taxable income requires the interpretation of related and often complex tax laws and regulations in each jurisdiction where we operate and the use of estimates and assumptions regarding future events.

**Results of Operations**

***2011 Overview***

Net income attributable to Bunge for 2011 was \$942 million compared to \$2,354 million for 2010, which included the gain on the sale of our Brazilian fertilizer nutrients assets in May 2010 of \$1,901 million. Total segment EBIT of \$1,154 million declined from \$3,228 million in 2010, which included the pretax gain of \$2,440 million on the sale of our Brazilian fertilizer nutrients assets and \$90 million of expenses related to make whole payments in connection with the repayment of debt.

Agribusiness segment EBIT increased 11% driven by improved grain origination and oilseed processing results. Grain origination results were weighted to the first half of 2011 and benefited from a large South American harvest. Oilseed processing results improved significantly over 2010 driven by stronger results in Europe and Brazil as both areas benefited from better crops, particularly the improvement in European sunflower seed following a 2010 drought in Eastern Europe. Oilseed processing operations in North America and Asia continued to face challenging environments due to excess capacity. Volumes in the segment increased 8%, reflecting larger Eastern European crops, the

Table of Contents

impact of the expansion of our grain origination network, primarily in North America, and the expansion of our oilseed processing operations in Asia. Additionally, a gain of \$37 million was recognized on the sale of our interest in a European oilseed processing facility joint venture during 2011. Impairment and restructuring charges of \$40 million were recorded in 2010.

Sugar and bioenergy segment EBIT declined to \$(20) million compared to \$(13) million in 2010 as higher gross margins were offset by higher SG&A and the impact of foreign exchange results related to derivatives hedging forward sales commitments. Industrial performance improved significantly compared to 2010 but continued to be impacted by the higher fixed cost absorption resulting from reduced capacity utilization due to the effects of the 2010 drought and adverse weather in 2011 on sugarcane yields and quality. The improvements in our industrial operations were more than offset by weak results in our sugar merchandising business when compared to 2010 and foreign exchange losses of \$4 million in 2011, compared with \$30 million of gains in 2010 driven by volatility of the Brazilian *real* relative to the U.S. dollar. Transaction fees of \$11 million and restructuring charges of \$3 million were recorded in 2010.

In the food and ingredients division, edible oil products segment EBIT increased to \$137 million in 2011 from \$80 million in 2010. Impairment and restructuring charges of \$29 million and a provision of \$12 million related to expiring tax credits in Brazil were recorded in the edible oil products segment in 2010. The remaining increase in segment EBIT resulted from strong packaged oil margins, primarily in North America, resulting from improved pricing and product mix and a \$6 million gain in 2011 on the sale of an idled Canadian facility. Milling products segment EBIT increased to \$104 million from \$67 million in 2010 primarily as a result of improved margins in corn milling resulting from better milling yields and effective risk management. Rice milling operations also contributed to improved results. A gain of \$6 million related to the sale of an idled wheat milling facility in Brazil and impairment and restructuring charges of \$12 million related primarily to the write-down of a long-term supply agreement that accompanied a Brazil wheat mill acquisition were recorded in 2010.

Fertilizer segment EBIT was \$(1) million in 2011 compared to \$2,344 million in 2010 which included the \$2,440 million gain on the sale of the Brazilian fertilizer nutrients assets. Fertilizer blending and distribution margins and volumes improved in 2011 as our Brazilian operations continued to transition following the sale of our Brazilian fertilizer nutrients assets in 2010 and our Argentine business continued to perform well. Restructuring charges of \$4 million were recorded in 2010.

***Segment Results***

In the first quarter of 2010, Bunge began reporting the results of its sugar and bioenergy businesses as a reportable segment. Prior to 2010, sugar and bioenergy results and assets were included in the agribusiness segment. Accordingly, amounts for 2009 have been reclassified to conform to the current period segment presentation.

Bunge has five reportable segments – agribusiness, sugar and bioenergy, edible oil products, milling products and fertilizer – which are organized based upon similar economic characteristics and are similar in nature of products and services offered, the nature of production processes, the type and class of customer and distribution methods. The agribusiness segment is characterized by both inputs and outputs being agricultural commodities and thus high volume and low margin. The sugar and bioenergy segment involves sugarcane growing and milling in Brazil, sugar merchandising in various countries, as well as sugarcane-based ethanol production and corn-based ethanol investments and related activities. The edible oil products segment involves the manufacturing and marketing of products derived from vegetable oils. The milling products segment involves the manufacturing and marketing of products derived primarily from wheat and corn. Following the completion of the sale of our Brazilian fertilizer nutrients assets in May 2010, the activities of the fertilizer segment include its fertilizer distribution business in Brazil as well as its operations in Argentina and the United States (see Note 3 to the consolidated financial statements). Additionally, we have retained our 50% interest in the fertilizer joint venture in Morocco.

## Edgar Filing: Bunge LTD - Form 10-K

### Table of Contents

A summary of certain items in our consolidated statements of income and volumes by reportable segment for the periods indicated is set forth below.

	Year Ended December 31,		
	2011	2010	2009
	(US\$ in millions)		
<b>Volume (in thousands of metric tons):</b>			
Agribusiness	117,155	108,693	111,040
Sugar and Bioenergy	8,238	8,222	6,693
Edible Oil Products	5,989	5,976	5,688
Milling Products	4,617	4,605	4,332
Fertilizer	5,987	7,709	11,634
<b>Total</b>	<b>141,986</b>	<b>135,205</b>	<b>139,387</b>
<b>Net sales:</b>			
Agribusiness	\$ 38,909	\$ 30,138	\$ 27,934
Sugar and Bioenergy	5,842	4,455	2,577
Edible Oil Products	8,839	6,783	6,184
Milling Products	2,006	1,605	1,527
Fertilizer	3,147	2,726	3,704
<b>Total</b>	<b>\$ 58,743</b>	<b>\$ 45,707</b>	<b>\$ 41,926</b>
<b>Cost of goods sold:</b>			
Agribusiness	\$ (37,178)	\$ (28,478)	\$ (26,604)
Sugar and Bioenergy	(5,693)	(4,354)	(2,528)
Edible Oil Products	(8,377)	(6,356)	(5,772)
Milling Products	(1,772)	(1,437)	(1,375)
Fertilizer	(2,995)	(2,571)	(4,443)
<b>Total</b>	<b>\$ (56,015)</b>	<b>\$ (43,196)</b>	<b>\$ (40,722)</b>
<b>Gross profit:</b>			
Agribusiness	\$ 1,731	\$ 1,660	\$ 1,330
Sugar and Bioenergy	149	101	49
Edible Oil Products	462	427	412
Milling Products	234	168	152
Fertilizer	152	155	(739)
<b>Total</b>	<b>\$ 2,728</b>	<b>\$ 2,511</b>	<b>\$ 1,204</b>
<b>Selling, general &amp; administrative expenses:</b>			
Agribusiness	\$ (785)	\$ (789)	\$ (719)
Sugar and Bioenergy	(167)	(139)	(39)
Edible Oil Products	(325)	(332)	(296)
Milling Products	(132)	(108)	(96)
Fertilizer	(144)	(190)	(192)
<b>Total</b>	<b>\$ (1,553)</b>	<b>\$ (1,558)</b>	<b>\$ (1,342)</b>
<b>Gain on sale of fertilizer nutrients assets</b>	<b>\$</b>	<b>\$ 2,440</b>	<b>\$</b>

Table of Contents

	Year Ended December 31,		
	2011	2010	2009
	(US\$ in millions)		
<b>Foreign exchange gain (loss):</b>			
Agribusiness	\$ (16)	\$ (4)	\$ 216
Sugar and Bioenergy	(4)	30	2
Edible Oil Products	3		(4)
Milling Products		(1)	(1)
Fertilizer	(2)	(23)	256
<b>Total</b>	<b>\$ (19)</b>	<b>\$ 2</b>	<b>\$ 469</b>
<b>Equity in earnings of affiliates:</b>			
Agribusiness	\$ 33	\$ 18	\$ 15
Sugar and Bioenergy	2	(6)	(12)
Edible Oil Products			86
Milling Products	5	3	4
Fertilizer	4	12	(13)
<b>Total</b>	<b>\$ 44</b>	<b>\$ 27</b>	<b>\$ 80</b>
<b>Noncontrolling interest:</b>			
Agribusiness	\$ (22)	\$ (47)	\$ (26)
Sugar and Bioenergy	(2)	9	6
Edible Oil Products	(6)	(5)	(10)
Milling Products			
Fertilizer		(35)	87
<b>Total</b>	<b>\$ (30)</b>	<b>\$ (78)</b>	<b>\$ 57</b>
<b>Other income (expense):</b>			
Agribusiness	\$ (7)	\$ 2	\$ (4)
Sugar and Bioenergy	2	(8)	2
Edible Oil Products	3	(10)	(7)
Milling Products	(3)	5	(1)
Fertilizer	(11)	(15)	(15)
<b>Total</b>	<b>\$ (16)</b>	<b>\$ (26)</b>	<b>\$ (25)</b>
<b>Loss on extinguishment of debt:</b>			
Other	\$	\$ (90)	\$
<b>Segment earnings before interest and tax <sup>(1)</sup></b>			
Agribusiness	\$ 934	\$ 840	\$ 812
Sugar and Bioenergy	(20)	(13)	8
Edible Oil Products	137	80	181
Milling Products	104	67	58
Fertilizer	(1)	2,344	(616)
Other		(90)	
<b>Total</b>	<b>\$ 1,154</b>	<b>\$ 3,228</b>	<b>\$ 443</b>

Table of Contents

	Year Ended December 31,		
	2011	2010	2009
	(US\$ in millions)		
<b>Depreciation, depletion and amortization:</b>			
Agribusiness	\$ (196)	\$ (179)	\$ (179)
Sugar and Bioenergy	(171)	(116)	(15)
Edible Oil Products	(87)	(78)	(73)
Milling Products	(27)	(27)	(27)
Fertilizer	(45)	(43)	(149)
<b>Total</b>	<b>\$ (526)</b>	<b>\$ (443)</b>	<b>\$ (443)</b>
Net income attributable to Bunge	\$ 942	\$ 2,354	\$ 361

(1) Total segment earnings before interest and tax (EBIT) is an operating performance measure used by Bunge's management to evaluate its segments' operating activities. Total segment EBIT is a non-GAAP financial measure and is not intended to replace net income attributable to Bunge, the most directly comparable GAAP financial measure. Bunge's management believes segment EBIT is a useful measure of its segments' operating profitability, since the measure allows for an evaluation of the performance of its segments without regard to its financing methods or capital structure. In addition, EBIT is a financial measure that is widely used by analysts and investors in Bunge's industries. Total segment EBIT is not a measure of consolidated operating results under U.S. GAAP and should not be considered as an alternative to net income attributable to Bunge or any other measure of consolidated operating results under U.S. GAAP.

A reconciliation of total segment EBIT to net income attributable to Bunge follows:

(US\$ in millions)	Year Ended December 31,		
	2011	2010	2009
Total segment earnings before interest and tax	\$ 1,154	\$ 3,228	\$ 443
Interest income	102	69	122
Interest expense	(302)	(298)	(283)
Income tax (expense) benefit	(44)	(689)	110
Noncontrolling interest share of interest and tax	32	44	(31)
Net income attributable to Bunge	\$ 942	\$ 2,354	\$ 361

**2011 Compared to 2010**

*Agribusiness Segment.* Agribusiness segment net sales increased 29% due primarily to an increase in average selling prices for agricultural commodities resulting from global supply and demand factors, and higher volumes. Volumes increased by 8% when compared to 2010 due to stronger origination and processing volumes in South America, higher distribution volumes, primarily in Europe due to increased availability of sunflower seed, and the expansion of our grain origination operations in North America and oilseed processing operations in Asia.

Cost of goods sold increased 31% compared to 2010 due primarily to the increase in commodity prices and higher volumes. Cost of goods sold was also unfavorably impacted by the effect of the weaker average U.S. dollar on the translation of functional currency costs. Cost of goods sold in 2010 included \$36 million of impairment and restructuring charges.

Gross profit increased to \$1,731 from \$1,660 in 2010 driven by improved grain origination margins and volumes in the first half of 2011 which benefited from a large South American harvest and improved North American oilseed processing margins. Also contributing to the results were strong



## Edgar Filing: Bunge LTD - Form 10-K

### Table of Contents

oilseed processing margins and volumes in South America resulting from better crops, and higher distribution volumes, particularly sunflower seeds in Europe, during the second half of the year. Gross profit in 2010 was reduced by \$36 million of impairment and restructuring charges.

SG&A expenses of \$785 million decreased slightly when compared to 2010. Restructuring charges of \$4 million were recorded in 2010.

Foreign exchange losses were \$16 million in 2011 compared to losses of \$4 million in 2010, related primarily to the volatility of many global currencies relative to the U.S. dollar during both periods. Foreign exchange losses in both 2011 and 2010 were partially offset by inventory mark-to-market impacts included in cost of goods sold.

Equity in earnings of affiliates increased to income of \$33 million in 2011, primarily due to a gain of \$37 million on the sale of our interest in a European oilseed processing facility joint venture. This gain was partially offset by weaker results in a European biodiesel joint venture.

Noncontrolling interest was \$22 million in 2011 and \$47 million in 2010 and represents the noncontrolling interest share of period income at our non-wholly-owned subsidiaries, primarily our oilseed processing operations in China.

Other income (expense) for 2011 was a net expense of \$7 million compared to income of \$2 million in 2010.

Agribusiness segment EBIT increased 11% as a result of the factors discussed above.

*Sugar and Bioenergy Segment.* Sugar and bioenergy segment net sales increased 31% when compared to 2010 largely due to higher selling prices for sugar and ethanol. Volumes were substantially unchanged from 2010 with improved industrial volumes largely offset by lower sugar merchandising volumes.

Cost of goods sold also increased 31% due to the impact of higher global sugar prices on our merchandising business. In addition, higher industrial volumes and the influence of higher global sugar and ethanol prices on the cost of sugarcane sourced from third parties in Brazil also contributed to the increase in cost of goods sold. Cost of goods sold in 2011 included approximately \$14 million of charges related to counterparty valuation adjustments as certain millers supplying a portion of our sugar merchandising volumes were not able to meet commitments as a result of the 2010 drought in Brazil.

Gross profit increased to \$149 million in 2011 from \$101 million in 2010 primarily due to improved results in our industrial business which benefited from higher sales prices and volumes. These improvements were partially offset by weaker results in our sugar merchandising business.

SG&A expenses increased to \$167 million in 2011 from \$139 million in 2010, primarily due to the expansion of our industrial business and the unfavorable impact of a stronger average Brazilian *real* on the translation of functional currency costs into U.S. dollars. SG&A expenses in 2010 included approximately \$11 million of acquisition-related expenses and \$3 million of restructuring charges.

Foreign exchange losses were \$4 million in 2011 compared to gains of \$30 million in 2010 driven by the impact of continued volatility of the Brazilian *real* relative to the U.S. dollar on derivatives hedging our operations in Brazil. Equity in earnings of affiliates was \$2 million in 2011 compared to a loss of \$6 million in 2010 reflecting the improved results of our North American bioenergy investments.

Noncontrolling interest of \$(2) million in 2011 and \$9 million in 2010 and represents the noncontrolling interest share of period (income) loss at our non-wholly-owned Brazilian sugarcane mills.

## Edgar Filing: Bunge LTD - Form 10-K

### Table of Contents

Segment EBIT decreased by \$7 million to a loss of \$20 million from a loss of \$13 million in 2010 as increases in SG&A and the impact of foreign exchange losses relative to 2010 gains more than offset improvements in gross profit.

*Edible Oil Products Segment.* Net sales increased 30% primarily due to higher average selling prices of edible oil products. Volumes increased slightly when compared to 2010.

Cost of goods sold increased 32% as a result of higher raw material costs. Cost of goods in 2010 included impairment charges of \$27 million primarily related to the write-down of a European oilseed processing and refining facility.

Gross profit increased 8% due primarily to the impact of the impairment charges which reduced 2010 gross profit. Stronger margins in 2011 for packaged oils, primarily in North America, also contributed to higher gross profit.

SG&A decreased 2% compared to 2010, which included a provision of \$12 million for expiring tax credits in Brazil and restructuring charges of \$3 million. SG&A was also unfavorably impacted by the weaker average U.S. dollar on the translation of functional currency costs into U.S. dollars.

Foreign exchange results for 2011 were a gain of \$3 million compared to zero for 2010.

Other income (expense) was \$3 million of net income in 2011 compared to net expense of \$10 million in 2010. Other income (expense) for 2011 included a \$6 million gain related to the sale of an idled facility in Canada.

Segment EBIT increased by \$57 million to \$137 million from \$80 million in 2010. This increase relates primarily to the reduced 2010 segment EBIT resulting from the \$29 million of impairment and restructuring charges and the \$12 million provision for expiring tax credits in Brazil. The remaining increase in segment EBIT resulted from higher gross margins and the 2011 gain related to the sale of an idled facility in Canada.

*Milling Products Segment.* Milling products segment net sales increased 25% from 2010 due to higher average selling prices as global corn and wheat prices increased compared to last year. Volumes increased slightly as higher volumes in our U.S. rice milling business acquired in the fourth quarter of 2010 more than offset decreases in our corn and wheat milling volumes.

Cost of goods sold increased 23% when compared to 2010 primarily due to the increase in raw material costs for both wheat and corn. Cost of goods sold in 2010 included impairment and restructuring charges of \$12 million related primarily to the write-down of a long-term supply agreement that accompanied a wheat mill acquisition.

Gross profit increased 39% compared to 2010. Gross profit in 2010 was reduced by \$12 million of impairment and restructuring charges included in cost of goods sold as noted above. Gross profit in 2011 benefited from improved corn milling margins resulting primarily from strong milling yields on very high quality milling corn and effective risk management. A full year of rice milling operations also benefited 2011 gross profit. Wheat milling gross margins were consistent with last year.

SG&A expenses increased 22% primarily due to higher selling expenses and \$5 million of bad debts in Brazil, as well as the negative impact of the stronger average Brazilian *real* on the translation of functional currency costs into U.S. dollars. A full year of rice milling costs also increased expenses compared with 2010. SG&A expenses in 2010 included restructuring charges of \$3 million.

Other income (expense) was an expense of \$3 million in 2011 compared to income of \$5 million in 2010 which included a \$6 million gain on the sale of a wheat milling facility in Brazil.

Segment EBIT increased to \$104 million in 2011 from \$67 million in 2010 primarily as a result of increased gross profit as described above.

## Edgar Filing: Bunge LTD - Form 10-K

### Table of Contents

*Fertilizer Segment.* Fertilizer segment net sales increased 15% in 2011 when compared to 2010 as a result of higher international fertilizer prices. Volumes declined 22% compared to 2010 primarily due to the sale of our Brazilian nutrients assets, including Fosfertil, in the second quarter of 2010.

Cost of goods sold increased 16% primarily as a result of higher raw material costs despite the lower volumes. This reflects Bunge's business transition from an integrated producer of phosphates from our own mines prior to the sale of our nutrients assets to a blender and distributor of blended NPK fertilizers with raw materials purchased almost entirely from third parties. Cost of goods sold in 2010 included restructuring charges of \$4 million.

Gross profit of \$152 million in 2011 declined slightly from \$155 million in 2010 as a result of increases in fertilizer raw material costs.

SG&A declined to \$144 million in 2011 from \$190 million in 2010 primarily as a result of the elimination of certain costs associated with the Brazilian nutrients assets.

Gain on sale of fertilizer nutrients assets was \$2,440 million in 2010. The disposal of our Brazilian nutrients assets, including our investments in Fosfertil and Fosbrasil, a phosphoric acid joint venture, was completed during the second quarter of 2010.

Foreign exchange losses of \$2 million in 2011 decreased from losses of \$23 million in 2010, primarily driven by lower U.S. dollar monetary liability positions funding working capital during 2011 when compared to 2010.

Equity in earnings of affiliates decreased to \$4 million from \$12 million in 2010 due to weaker results in our Moroccan phosphate joint venture driven by the acceleration of a scheduled annual maintenance shut-down due to volatile margins.

There was no noncontrolling interest in our fertilizer segment in 2011. Noncontrolling interest of \$35 million in 2010 was the noncontrolling interest share of period income at Fosfertil. Segment EBIT decreased to \$(1) million compared to \$2,344 million in 2010 which included the \$2,440 million gain on the sale of the Brazilian nutrients assets.

Segment EBIT for 2011 reflects the transition of our business in Brazil, as well as continuing good performance from our liquid fertilizer business in Argentina.

*Loss on Extinguishment of Debt.* In 2010, we recorded an expense of \$90 million related to make-whole payments made in connection with the early repayment of approximately \$827 million of debt with a portion of the proceeds from the sale of the Brazilian fertilizer nutrients assets.

*Interest.* A summary of consolidated interest income and expense for the periods indicated follows:

(US\$ in millions)	Year Ended	
	December 31,	
	2011	2010
Interest income	\$ 102	\$ 69
Interest expense	(302)	(298)

Interest income increased 48% primarily due to interest income related to certain income tax prepayments, primarily in Brazil. Interest expense increased 1% as higher average borrowings resulting from increased working capital requirements during 2011 more than offset the impact of lower average interest rates when compared to 2010. Interest expense includes facility commitment fees, amortization of deferred financing costs and charges on certain lending transactions, including certain intercompany loans and foreign currency conversions in Brazil.

Table of Contents

*Income Tax Expense.* In 2011, we recorded income tax expense of \$44 million compared to \$689 million in 2010. The effective tax rate for 2011 was 5% compared to 23% in 2010. The lower effective tax rate for 2011 resulted primarily from lower taxable income in higher tax jurisdictions, particularly Brazil. The effective tax rate for 2010 resulted primarily from the tax impact of the gain on the Brazilian fertilizer nutrients assets sale in the second quarter of 2010.

Included in our income tax expense for 2010 was \$539 million of taxes on the gain from the Brazilian fertilizer nutrients assets sale. Also included was \$80 million of valuation allowances related to deferred tax assets which we do not expect to fully recover prior to their expiration and \$15 million of tax expense related to the new "thin capitalization" tax legislation that was enacted in Brazil in September 2010, which denies income tax deductions for interest payments with respect to certain debt to the extent a company's debt-to-equity ratio exceeds a certain threshold or the debt is with related parties located in a tax haven jurisdiction as defined under the law.

*Net Income Attributable to Bunge.* 2011 net income attributable to Bunge was \$942 million compared to \$2,354 million in 2010 which included the \$1,901 million gain on the sale of the Brazilian fertilizer nutrients assets.

**2010 Compared to 2009**

*Agribusiness Segment.* Agribusiness segment net sales increased 8% due primarily to higher agricultural commodity prices when compared to 2009. Volumes decreased by 2% from 2009 due to lower grain origination and oilseed processing volumes in Europe as a severe drought and export restrictions in Eastern Europe reduced volumes, which were partially offset by strong demand from China in the first half of 2010 and higher South American volumes compared to 2009 when South American crops were reduced due to adverse weather conditions.

Cost of goods sold increased 7% primarily due to higher agricultural commodity prices when compared to 2009. Cost of goods sold in 2010 included \$36 million in impairment and restructuring charges primarily related to the write-down of an oilseed processing and refining facility in Europe and the closure of an older, less efficient North American oilseed processing facility. 2009 included \$15 million of impairment and restructuring charges.

Gross profit increased 25% from 2009 as a result of strong margins in grain origination which more than offset lower oilseed processing margins across all of our geographies in 2010. Gross profit in 2010 included \$36 million of impairment and restructuring charges. Risk management strategies performed well overall in a volatile market in 2010.

SG&A increased 10% largely due to higher employee related costs and the unfavorable impact of the weaker average U.S. dollar on foreign local currency costs when translated to U.S. dollars. Restructuring charges of \$4 million were recorded in 2010 compared to \$26 million of impairment charges related to certain real estate assets and an equity investment in a North American biodiesel company in 2009.

Foreign exchange losses were \$4 million in 2010 compared to gains of \$216 million in 2009, which reflected the impact of the significant Brazilian *real* appreciation on our net U.S. dollar monetary liability position in Brazil in 2009.

Equity in earnings of affiliates increased in 2010 due primarily to improved results in our South American oilseed processing joint ventures.

Noncontrolling interest was \$47 million in 2010 and \$26 million in 2009 and represents the noncontrolling interest share of period income at our non-wholly-owned subsidiaries, primarily our oilseed processing operations in China.

Other income (expense) for 2010 was income of \$2 million compared to a net expense of \$(4) million in 2009.

## Edgar Filing: Bunge LTD - Form 10-K

### Table of Contents

Agribusiness segment EBIT increased 3% primarily as a result of the factors discussed above.

*Sugar and Bioenergy Segment.* Sugar and bioenergy segment net sales increased 73% when compared to 2009 due to the expansion of our sugar and ethanol production activities in Brazil, driven by our 2010 acquisition of the Moema mills. The increased net sales also reflect increased sugar and ethanol prices in 2010. Volumes increased 23%, mainly from this expansion of our sugar industrial business.

Cost of goods sold increased 72% due to a number of factors, including the Moema acquisition and increased prices of sugarcane. In addition, cost of goods sold includes the impact of the severe drought which reduced the availability and quality of sugarcane for production. The impact of operating our facilities below capacity, including losses from settlement of certain forward contracts for which we did not have sufficient sugar production to meet related delivery obligations and higher fixed cost absorption, increased cost of goods sold. Further, the drought impact includes a charge for the loss of portions of our growing sugarcane. Increased costs and start-up challenges related to construction and expansion at certain of our mills also contributed to the increase. The unfavorable impact of a weaker U.S. dollar on the translation of local currency costs to U.S. dollars also contributed to the increase.

Gross profit increased to \$101 million in 2010 from \$49 million in 2009 primarily as a result of the increased volumes from acquisition of the Moema mills and improved margins in our sugar trading and merchandising business, largely offset by the impact of a drought in our primary sugarcane growing areas in Brazil and increased costs incurred in connection with construction and expansion projects at two mills that were completed in the fourth quarter of 2010.

SG&A expenses increased to \$139 million in 2010 from \$39 million in 2009 primarily due to the addition of the Moema mills and the related expansion of our industrial operations. SG&A also increased by the impact of a weaker U.S. dollar on the translation of local currency costs into U.S. dollars. In addition, 2010 includes transaction costs of \$11 million related to the Moema acquisition and restructuring charges of \$3 million related to consolidation of our Brazilian operations.

Foreign exchange gains increased by \$28 million to \$30 million in 2010 compared to \$2 million in 2009 driven primarily by the volatility of the Brazilian *real*-U.S. dollar exchange during 2010 on our expanded industrial operations in Brazil.

Equity in earnings of affiliates was a loss of \$6 million in 2010 compared to a loss of \$12 million in 2009 representing the results of our North American bioenergy investments.

Noncontrolling interest was \$9 million in 2010 and \$6 million in 2009 and represents the noncontrolling interest share of period losses at our non-wholly-owned Brazilian sugar cane mills.

Segment EBIT decreased by \$21 million to a loss of \$13 million from income of \$8 million in 2009 largely due to the impact of operating our facilities significantly below capacity, the related settlement losses on forward contracts, and the destruction of a portion of our growing sugarcane due to the severe drought conditions in Brazil. These impacts reduced gross profit to a level that was below our total selling, general and administrative expenses, contributing to the EBIT loss.

*Edible Oil Products Segment.* Edible oil products segment net sales increased 10% primarily due to higher average selling prices. Volumes increased 5% primarily driven by higher volumes in North America and Europe.

Cost of goods sold increased 10% as a result of higher raw material prices, higher volumes and the unfavorable impact of the weaker U.S. dollar on the translation of local currency costs in Brazil into U.S. dollars. Cost of goods sold also included impairment charges of \$27 million in 2010 primarily related to the write-down of a European oilseed processing and refining facility. Impairment and restructuring charges were \$3 million in 2009.

## Edgar Filing: Bunge LTD - Form 10-K

### Table of Contents

Gross profit increased 4%, primarily as a result of improved margins resulting from a better alignment of selling prices and cost of goods sold in Europe and an improved product mix in North America in 2010, which were partially offset by the \$27 million of impairment and restructuring charges.

SG&A increased 12% primarily due to the impact of a weaker average U.S. dollar on foreign local currency costs in Brazil translated into U.S. dollars and restructuring charges of \$3 million.

Foreign exchange results for 2010 were negligible compared with losses of \$4 million in 2009.

Equity in earnings of affiliates was negligible for 2010 compared to \$86 million in 2009, which included a \$66 million gain related to Bunge's sale of its 33.34% interest in Saipol, a European edible oil joint venture in the fourth quarter of 2009. In addition, our share of Saipol's earnings for 2009 was \$20 million.

Noncontrolling interest decreased due to weaker results in non-wholly-owned subsidiaries, mainly in Poland.

Other income (expense) was a net expense of \$10 million in 2010 compared to net expense of \$7 million in 2009.

Segment EBIT decreased by \$101 million to \$80 million from \$181 million in 2009. EBIT for 2010 included impairment and restructuring charges of \$29 million. EBIT for 2009 included \$86 million from our share of earnings in Saipol and the gain on the sale of our Saipol investment.

*Milling Products Segment.* Milling products segment net sales increased 5% from 2009 primarily due to higher volumes and higher average selling prices in wheat milling as global wheat prices increased due to drought related crop shortages in Eastern Europe.

Cost of goods sold increased 5% when compared to 2009 primarily due to higher volumes and impairment and restructuring charges of \$12 million related primarily to the write-down of a long-term supply agreement that accompanied a wheat mill acquisition.

Gross profit increased 11% primarily as a result of better operating conditions for our wheat mills in Brazil compared to 2009, when a very large Brazilian wheat crop brought smaller, opportunistic competitors into the market for the crop season, pressuring wheat milling margins. The higher gross profit in wheat milling is partially offset by lower volumes and margins in corn milling.

SG&A expenses increased 13% primarily due to restructuring charges of \$3 million and the unfavorable impact of foreign exchange translation of the Brazilian *real* into U.S. dollars.

Other income of \$5 million in 2010 was primarily related to a gain on the sale of a wheat milling facility in Brazil.

Segment EBIT increased to \$67 million in 2010 from \$58 million in 2009 as a result of the factors described above.

*Fertilizer Segment.* Fertilizer segment net sales declined 26% during 2010 when compared to 2009 primarily due to the sale of our Brazilian nutrients assets, including our interest in Fosfertil, in the second quarter of 2010. Volumes declined 34% compared to 2009 due primarily to the sale of our Brazilian nutrients assets as well as lost sales opportunities and other disruptions as we continued to adjust our footprint and business model following the sale of these assets.

Cost of goods sold decreased 42% primarily as a result of lower volumes and raw material costs compared to 2009. 2010 also included restructuring charges of \$4 million.

Gross profit increased to \$155 million in 2010 from a loss of \$739 million in 2009 as a result of improved margins resulting from lower raw material and finished product inventory costs and lower depreciation, depletion and amortization expenses as a result of the sale of the Brazilian fertilizer

## Edgar Filing: Bunge LTD - Form 10-K

### Table of Contents

nutrients assets. Gross profit also increased as a result of our Argentine fertilizer acquisition in January, 2010.

SG&A declined slightly to \$190 million in 2010 from \$192 million in 2009 primarily as a result of the elimination of certain costs associated with the Brazilian nutrients assets, which was partially offset by expenses at our Argentine operations and the unfavorable impact of a weaker U.S. dollar on functional currency expenses when translated into U.S. dollars. 2009 included a transactional tax credit of \$32 million due to a law change in Brazil.

Gain on sale of fertilizer nutrients assets was \$2,440 million in 2010. The disposal of our Brazilian nutrients assets, including our investments in Fosfertil and Fosbrasil, a phosphoric acid joint venture, was completed during the second quarter of 2010. The reported gain is net of approximately \$152 million of transaction related costs.

Foreign exchange losses of \$23 million in 2010 decreased from a gain of \$256 million in 2009, primarily driven by lower U.S. dollar monetary liability positions funding working capital during 2010 when compared to 2009.

Equity in earnings of affiliates increased by \$25 million to \$12 million from 2009 due to improved results in our Moroccan phosphate joint venture which began operations in 2009.

Noncontrolling interest was \$(35) million in 2010, which was the noncontrolling interest share of period income at Fosfertil. In 2009, noncontrolling interest was \$87 million, which was the noncontrolling interest share of period losses at Fosfertil. Our investment in Fosfertil was included in the Brazilian nutrients assets sale in the second quarter of 2010 and accordingly, Fosfertil was deconsolidated from our financial statements as of the sale date.

Segment EBIT increased to \$2,344 million as a result of the gain on the sale of the Brazilian nutrients assets and improved gross profit when compared to losses of \$616 million in 2009 when results were impacted by high inventory costs in a declining price environment.

*Loss on Extinguishment of Debt.* In 2010, we recorded an expense of \$90 million, primarily related to make-whole payments made in connection with the early repayment of approximately \$827 million of debt with a portion of the proceeds from the sale of the Brazilian fertilizer nutrients assets.

*Interest.* A summary of consolidated interest income and expense for the periods indicated follows:

(US\$ in millions)	Year Ended	
	December 31,	
	2010	2009
Interest income	\$ 69	\$ 122
Interest expense	(298)	(283)

Interest income decreased 43% primarily due to lower rates on interest bearing cash balances. Interest expense increased 5% due primarily to debt acquired as part of the Moema acquisition at higher average borrowing rates and higher average working capital requirements during 2010 when compared to 2009. These increases were partially offset by reduced average borrowings in the latter part of 2010 resulting from the early extinguishment of debt noted above. Interest expense includes facility commitment fees, amortization of deferred financing costs and charges on certain lending transactions, including certain intercompany loans and foreign currency conversions in Brazil.

*Income Tax Expense.* In 2010, we recorded an income tax expense of \$689 million compared to an income tax benefit of \$110 million in 2009. The effective tax rate for 2010 was 23% compared to a benefit of 76% for 2009. The higher effective tax rate for 2010 resulted primarily from the gain on the Brazilian fertilizer nutrients assets sale in the second quarter of 2010. The benefit for 2009 resulted primarily from a combination of losses in our Brazilian fertilizer operations altering the mix of earnings among tax jurisdictions and tax benefits of approximately \$25 million primarily related to the reversal of a valuation allowance at a European subsidiary and the receipt of a favorable ruling in Brazil regarding an uncertain tax position.

Table of Contents

Included in our income tax expense for 2010 was the \$539 million of tax reported on the gain of the Brazilian fertilizer nutrients assets sale that occurred in the second quarter of 2010 and \$80 million for valuation allowances related to deferred tax assets which we currently do not expect to fully recover prior to their expiration. 2010 tax expense also included \$15 million of tax expense related to the new "thin capitalization" tax legislation that was enacted in Brazil in September 2010, which denies income tax deductions for interest payments with respect to certain debt to the extent a company's debt-to-equity ratio exceeds a certain threshold or the debt is with related parties located in a tax haven jurisdiction as defined under the law.

*Net Income Attributable to Bunge.* 2010 net income attributable to Bunge increased by \$1,993 million to net income of \$2,354 million from \$361 million in 2009. Net income attributable to Bunge for 2010 included the result of the gain on the sale of the Brazilian fertilizer nutrients assets of \$1,901 million and net impairment and restructuring charges of \$76 million. Net income attributable to Bunge for 2009 included \$21 million related to the reversal of a provision due to a change in Brazilian law and a gain of \$66 million related to the disposition of Bunge's interest in Saipol as well as net impairment and restructuring charges of \$36 million.

**Liquidity and Capital Resources**

*Liquidity*

Our primary financial objective is to maintain sufficient liquidity, balance sheet strength and financial flexibility in order to fund the requirements of our business efficiently. We generally finance our ongoing operations with cash flows generated from operations, issuance of commercial paper, borrowings under various revolving credit facilities and term loans, as well as proceeds from the issuance of senior notes. Acquisitions and long-lived assets are generally financed with a combination of equity and long-term debt.

Our current ratio, which is a widely used measure of liquidity and is defined as current assets divided by current liabilities, was 1.89 and 1.58 at December 31, 2011 and 2010, respectively.

*Cash and Cash Equivalents.* Cash and cash equivalents were \$835 million at December 31, 2011 and \$578 million at December 31, 2010. Cash balances are managed in accordance with our investment policy, the objectives of which are to preserve capital, maximize liquidity and provide appropriate returns. Under our policy, cash balances have been primarily invested in bank time deposits with highly-rated financial institutions and in government securities. We received net cash proceeds of \$3,500 million from the sale of our Brazilian fertilizer nutrients assets in the second quarter of 2010. Approximately \$1,500 million was used to repay short and long-term debt and \$354 million to repurchase common shares under our share repurchase program. The remainder was used to fund working capital needs.

*Readily Marketable Inventories.* Readily marketable inventories are agricultural commodity inventories, such as soybeans, soybean meal, soybean oil, corn, wheat, and sugar that are readily convertible to cash because of their commodity characteristics, widely available markets and international pricing mechanisms. Readily marketable inventories in our agribusiness segment were \$3,724 million at December 31, 2011 and \$4,540 million at December 31, 2010, respectively. Agribusiness readily marketable inventories are valued at fair value. The sugar and bioenergy segment included readily marketable sugar inventories of \$139 million and \$86 million at December 31, 2011 and December 31, 2010, respectively. Of these readily marketable sugar inventories, \$83 million and \$66 million, respectively were in our trading and merchandising business and were carried at fair value. Sugar inventories in our industrial business are readily marketable, but are carried at lower of cost or market. Readily marketable inventories at fair value in the aggregate amount of \$212 million and \$225 million at December 31, 2011 and December 31, 2010, respectively, were included in our edible oils products and milling products segment inventories. We recorded interest expense on debt financing readily marketable inventories of \$106 million and \$90 million in the year ended December 31, 2011 and 2010, respectively.



## Edgar Filing: Bunge LTD - Form 10-K

### Table of Contents

*Financing Arrangements and Outstanding Indebtedness.* We conduct most of our financing activities through a centralized financing structure that enables us and our subsidiaries to borrow more efficiently. This structure includes a master trust facility, the primary assets of which consist of intercompany loans made to Bunge Limited and its subsidiaries. Certain of Bunge Limited's 100% owned finance subsidiaries, Bunge Limited Finance Corp., Bunge Finance Europe B.V. and Bunge Asset Funding Corp., fund the master trust with short and long-term debt obtained from third parties, including through our commercial paper program and certain credit facilities, as well as the issuance of senior notes. Borrowings by these finance subsidiaries carry full, unconditional guarantees by Bunge Limited.

*Revolving Credit Facilities.* At December 31, 2011, we had approximately \$3,350 million of aggregate committed borrowing capacity under our commercial paper program and revolving credit facilities, of which \$3,027 was unused and available. The following table summarizes these facilities as of the periods presented:

Commercial Paper Program and Revolving Credit Facilities	Maturities	Total Availability December 31, 2011			Borrowings Outstanding December 31, 2011		December 31, 2010	
		(US\$ in millions)						
Commercial Paper	2016	\$	600	\$	73	\$		
Long-Term Revolving Credit Facilities <sup>(1)</sup>	2014-2016		2,750		250			
<b>Total</b>		<b>\$</b>	<b>3,350</b>	<b>\$</b>	<b>323</b>	<b>\$</b>		

<sup>(1)</sup> Borrowings under the revolving credit facilities that have maturities greater than one year from the date of the consolidated balance sheets are classified as long-term debt, consistent with the long-term maturity of the underlying facilities. However, individual borrowings under the revolving credit facilities are generally short-term in nature, bear interest at variable rates and can be repaid or renewed as each such individual borrowing matures.

Our commercial paper program is supported by committed back-up bank credit lines (the liquidity facility) equal to the amount of the commercial paper program provided by lending institutions that are rated at least A-1 by Standard & Poor's and P-1 by Moody's Investor Services. In November 2011, the liquidity facility was amended to extend the expiration date of the banks' commitments to November 17, 2016 and to increase the total commitments under the liquidity agreement from \$575 million to \$600 million. The cost of borrowing under the liquidity facility would typically be higher than the cost of borrowing under our commercial paper program. Facility financing fees of \$2 million were paid at inception of the credit agreement and are amortized to interest expense on a straight-line basis over the agreement's five year term. At December 31, 2011, \$73 million was outstanding under the commercial paper program.

On February 15, 2012, Moody's Investor Services placed the credit ratings of certain financial institutions on negative credit watch. Among the affected institutions are three banks with an aggregate commitment of \$110 million under our \$600 million liquidity facility, which requires that participating banks carry a short-term credit rating of at least A-1 by Standard & Poor's and P-1 by Moody's Investor Services. If these banks' short-term credit ratings are downgraded below P-1 by Moody's, the affected banks' participation in the liquidity facility would have to be terminated, which would have the effect of reducing the maximum aggregate amount of commercial paper and/or direct borrowings that can be outstanding under the liquidity facility by the amount of the downgraded banks' commitments, unless we are able to replace the downgraded banks with other lenders that meet the minimum ratings criteria.

In November 2011, we entered into an unsecured \$1 billion revolving credit facility which matures on November 17, 2016. This credit facility replaced the then existing \$1 billion three-year revolving credit agreement that had been scheduled to mature on June 1, 2012, which was terminated in

Table of Contents

accordance with its terms in connection with the entry into the new credit facility. Borrowings under the credit facility bear interest at LIBOR plus an applicable margin ranging from 1.125% to 1.75%, based generally on the credit ratings of our senior long-term unsecured debt. Amounts under the credit agreement that remain undrawn are subject to a commitment fee payable each quarter based on the average undrawn portion of the credit agreement at rates ranging from 0.125% to 0.275%. Facility financing fees of approximately \$6 million were paid at inception of the credit agreement and are amortized to interest expense on a straight-line basis over the five-year term of the credit agreement. There was \$250 million outstanding under this credit agreement at December 31, 2011.

In March 2011, we entered into a syndicated \$1,750 million revolving credit agreement that matures on April 19, 2014. The credit agreement replaced the then existing \$632 million three-year and \$600 million 17-month revolving credit agreements scheduled to mature on April 16, 2011, which were terminated in accordance with their terms. Borrowings under the credit agreement bear interest at LIBOR plus an applicable margin ranging from 1.30% to 2.75%, based generally on the credit ratings of our senior long-term unsecured debt. Amounts under the credit agreement that remain undrawn are subject to a commitment fee payable quarterly on the average undrawn portion of the credit agreement at 35 percent of the applicable margin. Facility financing fees of approximately \$16 million were paid at inception of the credit agreement and are amortized to interest expense on a straight-line basis over the three-year term. There were no borrowings outstanding under this credit agreement at December 31, 2011.

In addition to the committed facilities above, from time-to-time, we enter into uncommitted short-term credit lines as necessary based on our liquidity requirements. At December 31, 2011 and 2010, \$400 million and \$1,075 million, respectively, was outstanding under these uncommitted short-term credit lines.

*Short and Long-Term Debt.* Our short and long-term debt decreased by \$800 million at December 31, 2011 from December 31, 2010, primarily due to lower working capital levels.

For the year ended December 31, 2011, our average short and long-term debt outstanding was approximately \$5.0 billion compared to \$4.1 billion for the year ended December 31, 2010. The increase resulted primarily from higher commodity prices. Generally, our borrowings increase in times of rising commodity prices as we borrow to acquire inventory and fund margin calls on our short futures positions hedging physical inventories. The long-term debt outstanding balance was \$3,362 million at December 31, 2011 compared to \$3,163 million at December 31, 2010. The following table summarizes our short-term debt activity during the year ended December 31, 2011.

(US\$ in millions)	Outstanding Balance at December 31, 2011	Weighted Average Interest Rate at December 31, 2011	Highest Balance Outstanding During 2011 <sup>(1)</sup>	Average Balance During 2011 <sup>(1)</sup>	Weighted Average Interest Rate During 2011
Bank Borrowings	\$ 646	4.94%	\$ 1,760	\$ 1,214	2.88%
Commercial Paper	73	0.33%	575	89	0.33%
<b>Total</b>	<b>\$ 719</b>	<b>4.47%</b>	<b>\$ 2,335</b>	<b>\$ 1,303</b>	<b>2.71%</b>

(1) Based on monthly balances.

In March 2011, we completed the sale of \$500 million aggregate principal amount of unsecured senior guaranteed notes, bearing interest at 4.10% per annum and maturing on March 15, 2016. The senior notes were issued by our 100% owned finance subsidiary, Bunge Limited Finance Corp., and are fully and unconditionally guaranteed by Bunge Limited. Interest on the senior notes is payable semi-annually in arrears in March and September of each year, commencing in September 2011. The net proceeds from this offering of approximately \$496 million after deducting underwriters' commissions and offering expenses were used for general corporate purposes, including working capital. Debt issuance costs of approximately \$4 million were paid in conjunction with the issuance of the

## Edgar Filing: Bunge LTD - Form 10-K

### Table of Contents

senior notes and will be amortized to interest expense on a straight-line basis over the five-year term of the senior notes.

Our Japanese Yen 10 billion term loan and \$475 million of other term loans matured and were repaid in October and August 2011, respectively.

We may from time to time seek to retire or purchase our outstanding debt in open market purchases, privately negotiated transactions or otherwise. Such repurchases, if any, will depend on prevailing market conditions, our liquidity requirements, contractual restrictions and other factors. In April 2011, we repaid \$47 million of subsidiary debt, including interest and principal.

The following table summarizes our short and long-term indebtedness:

(US\$ in millions)	December 31,	
	2011	2010
Short-term debt:		
Short-term debt <sup>(1)</sup>	\$ 719	\$ 1,718
Current portion of long-term debt	14	612
<b>Total short-term debt</b>	<b>733</b>	2,330
Long-term debt <sup>(2)</sup> :		
Term loans due 2011 LIBOR plus 1.25% to 1.75% <sup>(3)</sup>		475
Term loan due 2013 fixed interest rate of 3.32%	300	300
Japanese Yen term loan due 2011 Yen LIBOR plus 1.40% <sup>(4)</sup>		123
Revolving credit facilities	250	
5.875% Senior Notes due 2013	300	300
5.35% Senior Notes due 2014	500	500
5.10% Senior Notes due 2015	382	382
4.10% Senior Notes due 2016	500	
5.90% Senior Notes due 2017	250	250
8.50% Senior Notes due 2019	600	600
BNDES loans, variable interest rate indexed to TJLP plus 3.20% and URTJLP plus 9.20% payable through 2017 <sup>(5)(6)(7)</sup>	64	118
Other	216	115
<b>Subtotal</b>	<b>3,362</b>	3,163
Less: Current portion of long-term debt	(14)	(612)
<b>Total long-term debt</b>	<b>3,348</b>	2,551
<b>Total debt</b>	<b>\$ 4,081</b>	<b>\$ 4,881</b>

(1) Includes \$67 million of local currency borrowings in Eastern Europe at a weighted average interest rate of 27.81% as of December 31, 2011. Includes secured debt of \$15 million at December 31, 2010.

(2) Includes secured debt of \$66 million and \$122 million at December 31, 2011 and December 31, 2010, respectively.

(3) One, three and six month LIBOR at December 31, 2011 were 0.30%, 0.58% and 0.81% per annum, respectively, and at December 31, 2010 were 0.26%, 0.30% and 0.46% per annum, respectively.

(4) Three month Yen LIBOR at December 31, 2010 was 0.19% per annum.

(5) Industrial development loans provided by BNDES, an agency of the Brazilian government.



## Edgar Filing: Bunge LTD - Form 10-K

### Table of Contents

(6) TJLP is a long-term interest rate published by the BNDES on a quarterly basis; TJLP as of December 31, 2011 and 2010 was 6.00% per annum for both periods.

(7) URTJLP is a long-term interest rate derived from the TJLP interest rate published by BNDES on a quarterly basis; URTJLP as of December 31, 2011 and December 31, 2010 was TJLP minus 4.03% and 6.00% per annum, respectively.

*Credit Ratings.* Bunge's debt ratings and outlook by major credit rating agency at December 31, 2011 were as follows:

	Short-term Debt	Long-term Debt	Outlook
Standard & Poor's	A-1	BBB-	Stable
Moody's	P-1	Baa2	Stable
Fitch	Not Rated	BBB	Negative

Our debt agreements do not have any credit rating downgrade triggers that would accelerate maturity of our debt. However, credit rating downgrades would increase our borrowing costs under our credit facilities and, depending on their severity, could impede our ability to obtain credit facilities or access the capital markets in the future on favorable terms. A significant increase in our borrowing costs could impair our ability to compete effectively in our business relative to competitors with higher credit ratings.

Our credit facilities and certain senior notes require us to comply with specified financial covenants, including minimum net worth, minimum current ratio, a maximum debt to capitalization ratio and limitations on secured indebtedness. We were in compliance with these covenants as of December 31, 2011.

*Interest Rate Swap Agreements.* We may use interest rate swaps as hedging instruments and record the swaps at fair value in the consolidated balance sheets with changes in fair value recorded contemporaneously in earnings. Additionally, the carrying amount of the associated debt is adjusted through earnings for changes in the fair value due to changes in benchmark interest rates. Ineffectiveness, as defined in ASC Topic 815 *Derivatives and Hedging*, is recognized to the extent that these two adjustments do not offset.

*Equity.* Our total shareholders' equity was \$12,075 million at December 31, 2011, as set forth in the following table:

(US\$ in millions)	December 31,	
	2011	2010
<b>Equity:</b>		
Convertible perpetual preference shares	\$ 690	\$ 690
Common shares	1	1
Additional paid-in capital	4,829	4,793
Retained earnings	6,917	6,153
Accumulated other comprehensive income	(610)	583
Treasury shares, at cost (2011 1,933,286)	(120)	
<b>Total Bunge shareholders' equity</b>	<b>11,707</b>	12,220
<b>Noncontrolling interest</b>	<b>368</b>	334
<b>Total equity</b>	<b>\$ 12,075</b>	\$ 12,554

Total Bunge shareholders' equity decreased to \$11,707 million at December 31, 2011 from \$12,220 million at December 31, 2010. The change in equity was primarily due to foreign currency translation losses of \$1,130 million, treasury shares acquired for \$120 million and declared dividends to common and preferred shareholders of \$144 million and \$34 million, respectively, partially offset by net income attributable to Bunge for the year ended December 31, 2011 of \$942 million.

Table of Contents

Noncontrolling interest increased to \$368 million at December 31, 2011 from \$334 million at December 31, 2010 due primarily to capital contributions totaling \$95 million by noncontrolling interest holders, partially offset by dividends of \$18 million to noncontrolling interests and a net redemption valued at \$21 million by certain third-party investors in a private investment fund consolidated by Bunge. Of the contributions from noncontrolling interest holders, \$59 million were related to joint venture operations that have been in process of construction or expansion and Bunge made proportionate contributions, resulting in no changes in ownership percentages related to these entities. During the fourth quarter of 2011, we entered into a joint venture to manage a crushing and refining operation in Canada. Bunge has a 51% controlling interest in the joint venture and made a capital contribution of \$24 million.

On December 1, 2010, Bunge's 5.125% cumulative mandatory convertible preference shares were converted to 8,417,215 common shares pursuant to the terms of the instrument governing these securities. Bunge utilized 6,714,573 treasury shares acquired as a result of repurchases made under Bunge's share repurchase program and issued 1,702,642 common shares to satisfy the mandatory conversion.

At December 31, 2011, we had 6,900,000 4.875% cumulative convertible perpetual preference shares outstanding with an aggregate liquidation preference of \$690 million. Each convertible perpetual preference share has an initial liquidation preference of \$100, which will be adjusted for any accumulated and unpaid dividends. The convertible perpetual preference shares carry an annual dividend rate of 4.875 per share. Dividends are cumulative and are payable quarterly in arrears. As a result of adjustments made to the initial conversion price because cash dividends paid on Bunge Limited's common shares exceeded certain specified thresholds, each convertible perpetual preference share is convertible, at the holder's option, at any time into approximately 1.0991 Bunge Limited common shares, based on the conversion price of \$90.9802 per share, subject to certain additional anti-dilution adjustments. At any time on or after December 1, 2011, if the closing price of our common shares equals or exceeds 130% of the conversion price for 20 trading days during any consecutive 30 trading days (including the last trading day of such period), we may elect to cause the convertible perpetual preference shares to be automatically converted into Bunge Limited common shares at the then prevailing conversion price. The convertible preference shares are not redeemable by us at any time.

***Cash Flows***

Our cash flow from operations varies depending on, among other items, the market prices and timing of the purchase and sale of our inventories. Generally, during periods when commodity prices are rising, our agribusiness operations require increased use of cash to support working capital to acquire inventories and daily settlement requirements on exchange traded futures that we use to minimize price risk related to our inventories.

*2011 Compared to 2010.* In 2011, our cash and cash equivalents increased by \$257 million, reflecting the net effect of cash flows from operating, investing and financing activities. For the year ended December 31, 2010, our cash and cash equivalents increased by \$25 million, reflecting the net proceeds of \$3.5 billion (included in cash provided by investing activities), net of \$144 million of transaction costs and \$280 million of withholding tax included as a component of cash used for operations, from our Brazilian fertilizer nutrients assets sale, offset by utilization of cash to repay debt, repurchase shares and the net impact of cash flows from other operating, investing and financing activities.

Our operating activities generated cash of \$2,614 million for the year ended December 31, 2011 compared to cash used of \$2,435 million in 2010. The positive cash flows from operating activities for the year ended December 31, 2011 resulted primarily from improved cash earnings from operations.

Table of Contents

Operating cash inflows in 2011 also included the net proceeds of approximately \$640 million from sales of accounts receivable under our new global trade receivables securitization program that we entered into in June. Cash outflows included approximately \$500 million of trade accounts payable related to fertilizer imports as we can more efficiently fund fertilizer imports through internal sources, and \$112 million of payments of accrued export tax obligations in Argentina. The negative cash flows from operating activities for the year ended December 31, 2010 resulted primarily from higher average working capital needs. Operating cash outflows for 2010 also included \$280 million of withholding taxes and \$144 million of transaction closing costs paid related to the sale of our Brazilian fertilizer nutrients assets and increased working capital needs due to increase in commodity prices.

Certain of our operating subsidiaries are primarily funded with U.S. dollar-denominated debt. The functional currency of our operating subsidiaries is generally the local currency and the financial statements are calculated in the functional currency and translated into U.S. dollars. U.S. dollar-denominated loans funding certain short-term borrowing needs of our operating subsidiaries are remeasured into their respective functional currencies at exchange rates at the applicable balance sheet date. The resulting gain or loss is included in our consolidated statements of income as foreign exchange gains or losses. For the years ended December 31, 2011 and December 31, 2010, we recorded foreign exchange losses of \$113 million and \$75 million, respectively, on debt denominated primarily in U.S. dollars at our subsidiaries, which were included as adjustments to reconcile net income to cash used for operating activities in the line item "Foreign exchange loss (gain) on debt" in our consolidated statements of cash flows. This adjustment is required because the cash flow impacts of these gains or losses are recognized as financing activities when the subsidiary repays the underlying debt and therefore, have no impact on cash flows from operations.

Cash used for investing activities was \$1,220 million in the year ended December 31, 2011, compared to cash generated of \$2,509 million in 2010, reflecting the proceeds of \$3.5 billion, net of \$144 million transaction costs and \$280 million of withholding tax included as a component of cash used for operations, from the sale of our Brazilian fertilizer nutrients assets. Cash used for investing activities during 2011 related primarily to capital expenditures of \$1,125 million and included investments related to sugarcane planting in Brazil, the completion of our EGT, LLC export terminal in the state of Washington U.S., as well as other logistics and transportation assets, completion of oilseed processing facilities in China and Vietnam, expansion of our edible oil refining and packaging businesses in Europe, North America and Asia, and investments in management information systems. Proceeds from the sale or disposal of property, plant and equipment of \$141 million in 2011 included the sale of certain buildings and other equipment.

In addition to capital expenditures, we acquired a port terminal in Ukraine for \$100 million (net of \$2 million cash acquired), consisting of \$83 million in cash and \$17 million of obligations related to assets under construction, a tomato products business in Brazil for \$97 million, consisting of \$81 million in cash and \$16 million in contingent liabilities, and a margarine business and grain elevator operations in North America for a total of \$28 million. We also sold our investment in a European oilseed processing facility joint venture for cash proceeds of \$54 million and a cost method investment in Russia for net proceeds of \$16 million.

During 2010, we paid \$80 million to acquire the fertilizer business of Petrobras Argentina S.A., \$48 million in cash in connection with the Moema acquisition, \$64 million to acquire several grain elevators in the U.S. and \$43 million to acquire a U.S. rice milling business. Payments made for capital expenditures in 2010 included investments related to our EGT, LLC export grain terminal facility in the United States, construction of oilseed processing facilities in Vietnam and China, and construction and/or expansion projects at our sugar mills in Brazil. Proceeds from the sale or disposal of property, plant and equipment in 2010 included \$16 million for the sale of certain logistics assets and other equipment.

## Edgar Filing: Bunge LTD - Form 10-K

### Table of Contents

Investments in affiliates in 2011 included expansion of U.S. grain elevator operations and a fertilizer storage terminal, construction of an oilseed processing facility in Paraguay, as well as the establishment of a shipping joint venture. Investments in affiliates in 2010 included a \$2 million investment in a biofuels joint venture.

Cash used for financing activities was \$1,060 million in the year ended December 31, 2011 compared to cash used of \$30 million in 2010. For the year ended December 31, 2011, we had a net decrease of \$824 million in borrowings due primarily to debt maturities within the year which were repaid with cash generated from operations. In 2010, we had a net increase in borrowings of \$480 million excluding \$555 million of debt assumed in the Moema acquisition and including \$496 million of Moema debt repaid following completion of the acquisition. Dividends paid to our common shareholders in the years ended December 31, 2011 and December 31, 2010 were \$140 million and \$124 million, respectively. Dividends paid to holders of our convertible preference shares in the year ended December 31, 2011 and December 31, 2010, were \$34 million and \$78 million, respectively. During the year ended December 31, 2011, in connection with our common share repurchase program, we repurchased 1,933,286 common shares at a cost of \$120 million. Bunge repurchased 6,714,573 common shares for \$354 million from inception of the program in June 2010 through December 31, 2010.

*2010 Compared to 2009.* In 2010, our cash and cash equivalents increased \$25 million, reflecting the net proceeds of \$3.5 billion (included in cash provided by investing activities), net of \$144 million transaction costs and \$280 million of withholding tax included as a component of cash used for operations, from our Brazilian fertilizer nutrients assets sale, offset by utilization of cash to repay debt, repurchase shares and the net impact of cash flows from operating, investing and financing activities. Cash and cash equivalents decreased by \$451 million in 2009.

Our operating activities used cash of \$2,435 million in 2010, compared to cash used of \$368 million in 2009. Our cash flow from operations varies depending on the timing of the acquisition of, and the market prices for our inventories. In 2010, the negative cash flow from operating activities was primarily due to \$280 million of withholding taxes and \$144 million of transaction closing costs paid related to the sale of our Brazilian fertilizer nutrients assets and increased working capital needs due to increase in commodity prices.

Certain of our operating subsidiaries are funded with U.S. dollar-denominated debt. The functional currency of our operating subsidiaries is generally the local currency and the financial statements are calculated in the functional currency and translated into U.S. dollars. These U.S. dollar-denominated loans are remeasured into their respective functional currencies at exchange rates at the applicable balance sheet date. The resulting gain or loss is included in our consolidated statements of income as a foreign exchange gain or loss. For the years ended December 31, 2010 and 2009, we had a \$75 million loss and a \$606 million gain, respectively, on debt denominated in U.S. dollars at our subsidiaries, which was included as an adjustment to reconcile net income to cash (used for) provided by operating activities in the line item "Foreign exchange loss (gain) on debt" in our consolidated statements of cash flows. This adjustment is required because the cash flow impacts of these gains or losses are recognized as financing activities when the subsidiary repays the underlying U.S. dollar-denominated debt and therefore have no impact on cash flows from operations.

Cash generated from investing activities was \$2,509 million in 2010, compared to cash used of \$952 million in 2009. The positive cash flow reflects net proceeds of \$3.5 billion, net of \$144 million transaction costs and \$280 million of withholding tax included as a component of cash used for operations, received from the sale of our Brazilian fertilizer nutrients assets, partially offset by cash used for acquisitions and capital expenditures. During 2010, we paid \$80 million to acquire the fertilizer business of Petrobras Argentina S.A., \$48 million, net of \$3 million cash acquired, in connection with the Moema acquisition, \$5 million representing a purchase price adjustment for the working capital true-up for our 2009 European margarine acquisition and \$5 million to acquire two crushing plants in



Table of Contents

Turkey. In addition, we paid \$64 million to acquire several grain elevators in the U.S., \$43 million to acquire a U.S. rice milling business, and \$7 million to acquire a Hungarian margarine business. Payments made for capital expenditures in 2010 included investments related to our export grain terminal facility in the state of Washington in the United States, construction of oilseed processing facilities in Vietnam and China, and construction and/or expansion projects at our sugar mills in Brazil.

During 2009, we acquired a European margarine business for \$115 million, net of \$5 million cash acquired, a vegetable shortening business in North America for \$11 million, additional ownership interest in our wholly-owned subsidiary in Poland for \$4 million, provided financing to certain of our agribusiness joint ventures in the United States and provided cash as collateral in connection with our guarantee to a financial institution for a loan made by that institution to one of our biofuel joint ventures in the United States.

Investments in affiliates in 2010 included a \$2 million investment in a joint venture in our biofuels business. Investments in affiliates in 2009 included a \$6 million investment in a joint venture in our fertilizer business.

Proceeds from the disposal of property, plant and equipment of \$16 million in 2010 included the sale of certain buildings and other equipment. Proceeds received in 2009 included \$36 million for the sale of certain marine assets and other equipment.

Cash used by financing activities was \$30 million in 2010, compared to cash provided of \$774 million in 2009. In 2010, we had a net increase of \$480 million in borrowings, which primarily financed working capital requirements. This net increase in borrowings excludes \$555 million of debt assumed in the Moema acquisition but includes \$496 million of Moema debt repaid following completion of the acquisition. In 2009, we had a net increase in borrowings of \$166 million, which primarily financed our working capital requirements. In August 2009, we sold 12,000,000 common shares of Bunge Limited in a public equity offering, including the exercise in full of the underwriters' over-allotment option, for which we received net proceeds of approximately \$761 million after deducting underwriting discounts, commissions and expenses. We used the net proceeds of this offering to repay indebtedness and for other general corporate purposes. We received \$6 million and \$2 million in 2010 and 2009, respectively, from the issuance of our common shares relating to the exercise of employee stock options under our employee incentive plan. Dividends paid to our common shareholders in 2010 and 2009 were \$124 million and \$103 million, respectively. Dividends of \$78 million were paid to holders of our convertible preference shares in 2010 and 2009. Dividends of \$9 million and \$17 million were paid to certain noncontrolling interest shareholders in 2010 and 2009, respectively. Financing activities also included capital contributions of \$60 million and \$87 million from noncontrolling interests, primarily in our sugar business in 2010 and 2009, respectively. In 2010, in connection with our common share repurchase program announced on June 8, 2010, we repurchased 6,714,573 of our common shares at a cost of approximately \$354 million.

*Trade Receivables Securitization Programs* In January 2010, we adopted certain amendments to ASC Topic 860 *Transfers and Servicing* that resulted in amounts outstanding under our then existing securitization programs being accounted for as secured borrowings and reflected as short-term debt in our consolidated balance sheet. As a result of this change in accounting standards, we significantly reduced our utilization of these programs and either terminated or allowed them to expire during 2010.

On June 1, 2011, we and certain of our subsidiaries entered into a trade receivables securitization program (the "Program") with a financial institution, as administrative agent, and certain commercial paper conduit purchasers and committed purchasers (collectively, the "Purchasers") that provides for funding up to \$700 million against receivables sold into the program. The securitization program is designed to enhance our financial flexibility by providing an additional source of liquidity for our operations. In connection with the securitization program, certain of our U.S. and non-U.S. subsidiaries that originate trade receivables may sell eligible receivables in their entirety on a revolving basis to a

Table of Contents

consolidated bankruptcy remote special purpose entity, Bunge Securitization B.V. (BSBV) formed under the laws of The Netherlands. BSBV in turn sells such purchased trade receivables to the administrative agent (acting on behalf of the Purchasers) pursuant to a receivables transfer agreement. In connection with these sales of accounts receivable, we receive a portion of the proceeds up front and an additional amount upon the collection of the underlying receivables (a deferred purchase price), which is expected to be generally between 10 and 15 percent of the aggregate amount of receivables sold through the program.

Bunge Finance B.V. (BFBV), a wholly-owned subsidiary of ours, acts as master servicer, responsible for servicing and collecting the accounts receivable for the securitization program. The securitization program terminates on June 1, 2016. However, each committed purchaser's commitment to fund trade receivables under the securitization program will terminate on May 31, 2012 unless extended for additional 364-day periods in accordance with the terms of the receivables transfer agreement. The trade receivables sold under the securitization program are subject to specified eligibility criteria, including eligible currencies and country and obligor concentration limits. BSBV purchases trade receivables from our originating subsidiaries using (i) proceeds from the sale of receivables to the administrative agent, (ii) collections of the deferred purchase price and (iii) borrowings from BFBV under a revolving subordinated loan facility.

As of December 31, 2011, \$836 million of receivables sold under the Program were derecognized from our consolidated balance sheet. Proceeds received in cash related to transfers of receivables under the program totaled \$7,531 million from inception of the program through December 31, 2011. In addition, cash collections from customers on receivables previously sold were \$6,872 million. As this is a revolving facility, cash collections from customers are reinvested in new receivable sales. Gross receivables sold under the program since its inception were \$7,778 million. These sales resulted in a discount of \$5 million. Servicing fees under the program were not significant.

Our risk of loss following the sale of the accounts receivable is limited to the deferred purchase price, which was \$192 million at December 31, 2011. The deferred purchase price will be repaid in cash as receivables are collected, generally within 30 days. Delinquencies and credit losses on accounts receivable sold under the program during 2011 were insignificant. Because the cash received up front and the deferred purchase price relate to the sale or ultimate collection of the underlying receivables, and are not subject to significant risks, other than credit risk, given their short-term nature, we have reflected all cash flows under the securitization program as operating cash flows in the consolidated statement of cash flows for the year ended December 31, 2011, including changes in the fair value of the deferred purchase price of \$4 million.

***Brazilian Farmer Credit***

*Background* We advance funds to farmers, primarily in Brazil, through secured advances to suppliers and prepaid commodity purchase contracts. We also sell fertilizer to farmers, primarily in Brazil, on credit as described below. All of these activities are generally intended to be short-term in nature. The ability of our customers and suppliers to repay these amounts is affected by agricultural economic conditions in the relevant geography, which are, in turn, affected by commodity prices, currency exchange rates, crop input costs and crop quality and yields. As a result, these arrangements are typically secured by the farmer's crop and, in many cases, the farmer's land and other assets. On occasion, Brazilian farm economics in certain regions and certain years, particularly 2005 and 2006, have been adversely affected by factors including volatility in soybean prices, a steadily appreciating Brazilian *real* and poor crop quality and yields. As a result, certain farmers have defaulted on amounts owed. While Brazilian farm economics have improved, some Brazilian farmers continue to face economic challenges due to high debt levels and a strong Brazilian *real*. Upon farmer default, we generally initiate legal proceedings to recover the defaulted amounts. However, the legal recovery process through the judicial system is a long-term process, generally spanning a number of years. As a

## Edgar Filing: Bunge LTD - Form 10-K

### Table of Contents

result, once accounts have been submitted to the judicial process for recovery, we may also seek to renegotiate certain terms with the defaulting farmer in order to accelerate recovery of amounts owed. In addition, we have tightened our credit policies to reduce exposure to higher risk accounts and have increased collateral requirements for certain customers.

Because Brazilian farmer credit exposures are denominated in local currency, reported values are impacted by movements in the value of the Brazilian *real* when translated into U.S. dollars. From December 31, 2010 to December 31, 2011, the Brazilian *real*-devalued by approximately 11%, decreasing the reported farmer credit exposure balances when translated into U.S. dollars.

*Brazilian Fertilizer Trade Accounts Receivable* In our Brazilian fertilizer operations, customer accounts receivable are intended to be short-term in nature, and are expected to be repaid either in cash or through delivery to Bunge of agricultural commodities when the related crop is harvested. As the farmer's cash flow is seasonal and is typically generated after the crop is harvested, the actual due dates of the accounts receivable are individually determined based upon when a farmer purchases our fertilizer and the anticipated date for the harvest and sale of the farmer's crop. These receivables may also be secured by the farmer's crop. We initiate legal proceedings against customers to collect amounts owed which are in default. In some cases, we have renegotiated amounts that were in legal proceedings, including to secure the subsequent year's crop.

We periodically evaluate the collectability of our trade accounts receivable and record allowances if we determine that collection is doubtful. We base our determination of the allowance on analyses of credit quality of individual accounts, considering also the economic and financial condition of the farming industry and other market conditions as well as the value of any collateral related to amounts owed. We continuously review defaulted farmer receivables for impairment on an individual account basis. We consider all accounts in legal collections processes to be defaulted and past due. For such accounts, we determine the allowance for uncollectible amounts based on the fair value of the associated collateral, net of estimated costs to sell. For all renegotiated accounts (current and past due), we consider changes in farm economic conditions and other market conditions, our historical experience related to renegotiated accounts and the fair value of collateral in determining the allowance for doubtful accounts.

In addition to our fertilizer trade accounts receivable, we issue guarantees to third parties in Brazil relating to amounts owed these third parties by certain of our customers. These guarantees are discussed under the heading " Guarantees."

The table below details our Brazilian fertilizer trade accounts receivable balances and the related allowances for doubtful accounts as of the dates indicated:

(US\$ in millions, except percentages)	December 31,	
	2011	2010
Trade accounts receivable (current)	\$ 178	\$ 172
Allowance for doubtful accounts (current)	1	4
Trade accounts receivable (non-current) <sup>(1)(2)</sup>	230	266
Allowance for doubtful accounts (non-current) <sup>(1)</sup>	129	117
Total trade accounts receivable (current and non-current)	408	438
Total allowance for doubtful accounts (current and non-current)	130	121
Total allowance for doubtful accounts as a percentage of total trade accounts receivable	32%	28%

(1) Recorded in other non-current assets in the consolidated balance sheets.

(2) Includes certain amounts related to defaults on customer financing guarantees.

## Edgar Filing: Bunge LTD - Form 10-K

*Secured Advances to Suppliers and Prepaid Commodity Contracts.* We purchase soybeans through prepaid commodity purchase contracts (advance cash payments to suppliers against contractual obligations to deliver specified quantities of soybeans in the future) and secured advances to suppliers (advances to suppliers against commitments to deliver soybeans in the future), primarily in Brazil. These financing arrangements are typically secured by the farmer's future crop and mortgages on the farmer's land, buildings and equipment, and are generally settled after the farmer's crop is harvested and sold.

Interest earned on secured advances to suppliers of \$25 million, \$25 million and \$41 million for 2011, 2010 and 2009, respectively, is included in net sales in the consolidated statements of income.

The table below shows details of prepaid commodity contracts and secured advances to suppliers outstanding at our Brazilian operations as of the dates indicated. See Note 11 of the notes to the consolidated financial statements for more information.

(US\$ in millions)	December 31,	
	2011	2010
Prepaid commodity contracts	\$ 180	\$ 255
Secured advances to suppliers (current)	349	248
<b>Total (current)</b>	<b>529</b>	<b>503</b>
Soybeans not yet priced <sup>(1)</sup>	(346)	(71)
<b>Net</b>	<b>183</b>	<b>432</b>
Secured advances to suppliers (non-current)	253	312
<b>Total (current and non-current)</b>	<b>436</b>	<b>744</b>
Allowance for uncollectible advances (current and non-current)	\$ (73)	\$ (87)

<sup>(1)</sup> Soybeans delivered by suppliers that are yet to be priced are reflected at prevailing market prices at December 31, 2011.

### *Capital Expenditures*

Our cash payments made for capital expenditures were \$1,125 million, \$1,072 million and \$918 million in 2011, 2010 and 2009, respectively. We intend to make capital expenditures of approximately \$1,200 million in 2012. Of this amount, we expect that approximately 25% will be used for maintenance, safety and environmental programs. The balance primarily pertains to continued investments to expand our business. We intend to fund these capital expenditures primarily with cash flows from operations.

### **Off-Balance Sheet Arrangements**

#### *Guarantees*

We have issued or were party to the following guarantees at December 31, 2011:

(US\$ in millions)	Maximum Potential Future Payments	
Customer financing <sup>(1)</sup>	\$	45
Unconsolidated affiliates financing <sup>(2)</sup>		54
Residual value guarantee <sup>(3)</sup>		69
<b>Total</b>	<b>\$</b>	<b>168</b>

<sup>(1)</sup> Bunge has issued guarantees to third parties in Brazil related to amounts owed to these third parties by certain of Bunge's customers. The terms of the guarantees are equal to the terms of the



## Edgar Filing: Bunge LTD - Form 10-K

related financing arrangements, which are generally one year or less, with the exception of guarantees issued under certain Brazilian government programs, primarily from 2006 and 2007, where terms are up to five years. In the event that the customers default on their payments to the third parties and Bunge would be required to perform under the guarantees, Bunge has obtained collateral from the customers. At December 31, 2011, Bunge had approximately \$34 million of tangible property that had been pledged to Bunge as collateral against certain of these refinancing arrangements. Bunge evaluates the likelihood of customer repayments of the amounts due under these guarantees based upon an expected loss analysis and records the fair value of such guarantees as an obligation in its consolidated financial statements. Bunge's recorded obligation related to these outstanding guarantees was \$7 million at December 31, 2011.

(2) Bunge issued guarantees to certain financial institutions related to debt of certain of its unconsolidated joint ventures. The terms of the guarantees are equal to the terms of the related financings which have maturity dates in 2012, 2016 and 2018. There are no recourse provisions or collateral that would enable Bunge to recover any amounts paid under these guarantees. At December 31, 2011, Bunge's recorded obligation related to these guarantees was \$1 million.

(3) Bunge issued guarantees to certain financial institutions which are party to certain operating lease arrangements for railcars and barges. These guarantees provide for a minimum residual value to be received by the lessor at conclusion of the lease term. These leases expire in 2018. At December 31, 2011, Bunge's recorded obligation related to these guarantees was \$6 million.

In addition, Bunge Limited has provided full and unconditional parent level guarantees of the indebtedness outstanding under certain senior credit facilities and senior notes entered into, or issued by, its 100% owned subsidiaries. At December 31, 2011, our consolidated balance sheet includes debt with a carrying amount of \$3,482 million related to these guarantees. This debt includes the senior notes issued by two of our 100% owned finance subsidiaries, Bunge Limited Finance Corp. and Bunge N.A. Finance L.P. There are no significant restrictions on the ability of Bunge Limited Finance Corp., Bunge N.A. Finance L.P. or any other subsidiary of ours to transfer funds to Bunge Limited.

### Contractual Obligations

The following table summarizes our scheduled contractual obligations and their expected maturities at December 31, 2011, and the effect such obligations are expected to have on our liquidity and cash flows in the future periods indicated.

(US\$ in millions)	Payments due by period				
	Total	Less than 1 Year	1-3 Years	3-5 Years	More than 5 Years
Other short-term borrowings <sup>(1)</sup>	\$ 719	\$ 719	\$	\$	\$
Variable interest rate obligations <sup>(1)</sup>	13	5	4	2	2
Long-term debt <sup>(1)(2)</sup>	3,296	14	1,198	1,202	882
Fixed interest rate obligations	739	169	273	168	129
Non-cancelable operating lease obligations <sup>(3)</sup>	695	152	200	155	188
Freight supply agreements <sup>(4)</sup>	811	218	206	58	329
Inventory purchase commitments	52	52			
Power supply purchase commitments	4	4			
<b>Total contractual cash obligations <sup>(5)(6)</sup></b>	<b>\$ 6,329</b>	<b>\$ 1,333</b>	<b>\$ 1,881</b>	<b>\$ 1,585</b>	<b>\$ 1,530</b>

(1) We also have variable interest rate obligations on certain of our outstanding borrowings.

(2) Excludes unamortized net gains of \$66 million related to terminated interest rate swap agreements recorded in long-term debt.

## Edgar Filing: Bunge LTD - Form 10-K

- (3) Represents future minimum payments under non-cancelable operating leases with initial or remaining terms of one year or more.
- (4) In the ordinary course of business, we enter into purchase commitments for time on ocean freight vessels and freight service on railroad lines for the purpose of transporting agricultural commodities. In addition, we sell time on these ocean freight vessels when excess freight capacity is available. Payments to be received by us under such relet agreements are anticipated to be approximately \$22 million in 2012. These agreements range from two months to approximately five years in the case of ocean freight vessels and 5 to 17 years in the case of railroad services. Actual amounts paid under these contracts may differ due to the variable components of these agreements and the amount of income earned by us on the sale of excess capacity. The railroad freight services agreements require a minimum monthly payment regardless of the actual level of freight services used by us. The costs of our freight supply agreements are typically passed through to our customers as a component of the prices we charge for our products. However, changes in the market value of freight compared to the rates at which we have contracted for freight may affect margins on the sales of agricultural commodities.
- (5) Does not include estimated payments of liabilities associated with uncertain income tax positions. As of December 31, 2011, Bunge had gross unrecognized tax liabilities of \$116 million, including related interest and penalties. At this time, we are unable to make a reasonably reliable estimate of the timing of payments in individual years in connection with these tax liabilities; therefore, such amounts are not included in the above contractual obligation table. See Note 14 of the notes to the consolidated financial statements.
- (6) Does not include obligations for pension and postretirement benefits for which we expect to make employer contributions of \$23 million in 2012. We also expect to make a significant contribution to our plans in future years.

At December 31, 2011, we had \$159 million of contractual commitments related to construction in progress.

In addition, we have entered into partnership agreements for the production of sugarcane. These agreements have an average life of eight years and cover approximately 155,000 hectares of land under cultivation. Amounts owed under these agreements are dependent on several variables including the quantity of sugarcane produced per hectare, the total recoverable sugar (TRS) per ton of sugarcane produced and the price for each kilogram of TRS as determined by Consecana, the São Paulo state sugarcane and sugar and ethanol council. In 2011 and 2010 Bunge made payments related to these agreements of \$91 million and \$61 million, respectively. Of these amounts \$40 million and \$23 million in 2011 and 2010, respectively, were advances for future production and \$51 million and \$38 million were included in cost of goods sold in the consolidated statements of income for 2011 and 2010, respectively.

### ***Employee Benefit Plans***

We expect to contribute \$15 million to our defined benefit pension plans and \$8 million to our post-retirement healthcare benefit plans in 2012.

### **Critical Accounting Policies and Estimates**

We believe that the application of the following accounting policies, which are important to our financial position and results of operations, requires significant judgments and estimates on the part of management. For a summary of all of our significant accounting policies, see Note 1 to our consolidated financial statements included in Part III of this Annual Report on Form 10-K.

***Allowances for Uncollectible Accounts***

Accounts receivable and secured advances to suppliers are stated at the historical carrying amounts net of write-offs and allowances for uncollectible accounts. We establish an allowance for uncollectible trade accounts receivable and secured advances to farmers based on historical experience, farming, economic and other market conditions as well as specific identified customer collection issues. Uncollectible accounts are written off when a settlement is reached for an amount that is less than the outstanding historical balance or when we have determined that collection of the balance is unlikely.

We adopted the accounting guidance on disclosure about the credit quality of financing receivables and the allowance for credit losses as of December 31, 2010. This guidance requires information to be disclosed at disaggregated levels, defined as portfolio segments and classes. Based upon its analysis of credit losses and risk factors to be considered in determining the allowance for credit losses, we have determined that the long-term receivables from farmers in Brazil are a single portfolio segment.

We evaluate this single portfolio segment by class of receivables, which is defined as a level of information (below a portfolio segment) in which the receivables have the same initial measurement attribute and a similar method for assessing and monitoring risk. We have identified accounts in legal collection processes and renegotiated amounts as classes of long-term receivables from farmers. Valuation allowances for accounts in legal collection processes are determined by us on individual accounts based on the fair value of the collateral provided as security for the secured advance or credit sale. The fair value is determined using a combination of internal and external resources, including published information concerning Brazilian land values by region. For determination of the valuation allowances for renegotiated amounts, we consider historical experience with the individual farmers, current weather and crop conditions, as well as the fair value of non-crop collateral.

For both classes, a long-term receivable from farmers in Brazil is considered impaired, based on current information and events, if we determine it to be probable that all amounts due under the original terms of the receivable will not be collected. Recognition of interest income on secured advances to farmers is suspended once the farmer defaults on the originally scheduled delivery of agricultural commodities as the collection of future income is determined to not be probable. No additional interest income is accrued from the point of default until ultimate recovery, where amounts collected are credited first against the receivable and then to any unrecognized interest income.

***Inventories and Derivatives***

We use derivative instruments for the purpose of managing the exposures associated with agricultural commodity prices, transportation costs, foreign currency exchange rates, interest rates and energy costs and for positioning our overall portfolio relative to expected market movements in accordance with established policies and procedures. We are exposed to loss in the event of non-performance by counterparties to certain of these contracts. The risk of non-performance is routinely monitored and adjustments recorded, if necessary, to account for potential non-performance. Different assumptions, changes in economic circumstances or the deterioration of the financial condition of the counterparties to these derivative instruments could result in additional fair value adjustments and increased expense reflected in cost of goods sold, foreign exchange or interest expense. We did not have significant allowances relating to non-performance by counterparties at December 31, 2011, 2010 and 2009.

Our readily marketable commodity inventories, forward purchase and sale contracts, and exchange traded futures and options are valued at fair value. Readily marketable inventories are freely-traded, have quoted market prices, may be sold without significant additional processing and have predictable and insignificant disposal costs. We estimate fair values of commodity inventories and forward purchase and sale contracts based on exchange-quoted prices, adjusted for differences in local markets. Changes in the fair values of these inventories and contracts are recognized in our consolidated statements of



income as a component of cost of goods sold. If we used different methods or factors to estimate fair values, amounts reported as inventories and unrealized gains and losses on derivative contracts in the consolidated balance sheets and cost of goods sold could differ. Additionally, if market conditions change subsequent to year-end, amounts reported in future periods as inventories, unrealized gains and losses on derivative contracts and cost of goods sold could differ.

#### ***Recoverable Taxes***

We evaluate the collectibility of our recoverable taxes and record valuation allowances if we determine that collection is doubtful. Recoverable taxes primarily represent value-added or other similar transactional taxes paid on the acquisition of raw materials and other services which can be recovered in cash or as compensation of outstanding balances against income taxes or certain other taxes we may owe. Management's assumption about the collectibility of recoverable taxes requires significant judgment because it involves an assessment of the ability and willingness of the applicable federal or local government to refund the taxes. The balance of these allowances fluctuates depending on the sales activity of existing inventories, purchases of new inventories, percentages of export sales, seasonality, changes in applicable tax rates, cash payment by the applicable government agencies and compensation of outstanding balances against income or certain other taxes owed to the applicable governments. At December 31, 2011 and 2010, the allowance for recoverable taxes was \$98 million and \$118 million, respectively. We continue to monitor the economic environment and events taking place in the applicable countries and in cases where we determine that recovery is doubtful, recoverable taxes are reduced by allowances for the estimated unrecoverable amounts.

#### ***Property, Plant and Equipment and Other Finite-Lived Intangible Assets***

Long-lived assets include property, plant and equipment and other finite-lived intangible assets. When facts and circumstances indicate that the carrying values of property, plant and equipment assets may be impaired, an evaluation of recoverability is performed by comparing the carrying value of the assets to the projected future cash flows to be generated by such assets. If it appears that the carrying value of our assets is not recoverable, we recognize an impairment loss as a charge against results of operations. Our judgments related to the expected useful lives of property, plant and equipment assets and our ability to realize undiscounted cash flows in excess of the carrying amount of such assets are affected by factors such as the ongoing maintenance of the assets, changes in economic conditions and changes in operating performance. As we assess the ongoing expected cash flows and carrying amounts of our property, plant and equipment assets, changes in these factors could cause us to realize material impairment charges. Bunge recorded no significant impairment charges for the year ended December 31, 2011.

In 2010, we recorded pretax non-cash impairment charges of \$77 million in cost of goods sold, which consisted of \$42 million related to the write-down of a European oilseed processing and refining facility, \$12 million related to the closure of an older, less efficient oilseed processing facility in the United States and a co-located corn oil extraction line, \$9 million related to the closure of oilseed processing and refining facilities in Europe with restructuring of our European footprint, \$9 million related to a long-term supply contract acquired in connection with a wheat mill acquisition in Brazil, \$3 million related to the write-down of an older and less efficient Brazilian distribution center and \$2 million related to the write-down of an administrative office in Brazil. In 2009, we recorded pretax non-cash impairment charges of \$5 million in cost of goods sold in our agribusiness segment, relating to the permanent closure of a smaller, older and less efficient oilseed processing and refining facility in Brazil. In addition, we recorded \$16 million of pretax non-cash impairment charges in selling, general and administrative expenses in our agribusiness segment, relating to the write-down of certain real estate assets in South America. The fair values of the real estate assets were determined by using third-party valuations.

***Investments in Affiliates***

We continually review our equity investments to determine whether a decline in fair value below the cost basis is other-than-temporary. We consider various factors in determining whether to recognize an impairment charge, including the length of time that the fair value of the investment is less than our carrying value, the financial condition, operating performance and near term prospects of the investment, which include general market conditions specific to the investment or the industry in which it operates, and our intent and ability to hold the investment for a period of time sufficient to allow for the recovery in fair value. We did not have any significant impairment charges relating to our equity investments in 2011 or 2010. In 2009, we recorded \$10 million of pretax non-cash impairment charges in selling, general and administrative expenses in our agribusiness segment relating to an equity investment in a U.S. biodiesel producer. The fair value of this investment was determined utilizing projected cash flows of the biodiesel producer.

***Goodwill and Other Intangible Assets***

Goodwill represents the excess of the purchase price over the fair value of tangible and identifiable intangible net assets acquired in a business acquisition. Goodwill is not amortized, but is tested for impairment annually in the fourth quarter of each fiscal year or whenever there are indicators that the carrying value of the assets may not be fully recoverable.

We use a two step process to test goodwill at the reporting unit level. Fair value is estimated using a discounted cash flow model which considers forecasted cash flows discounted at an estimated weighted-average cost of capital for each reporting unit. We selected the discounted cash flow methodology as we believe it is comparable to what would be used by market participants. The weighted average cost of capital is an estimate of the overall after-tax rate of return required by equity and debt market participants of a business enterprise. These analyses require the use of significant judgments, including judgments about appropriate discount rates, growth rates and terminal values and the timing of expected future cash flows. Discount rate assumptions are based on an assessment of the risk inherent in the future cash flows of the respective reporting unit. Sensitivity analyses are performed in order to assess the reasonableness of assumptions.

The first step involves a comparison of the estimated fair value of each reporting unit with its carrying value. If the carrying value exceeds the fair value, the second step of the process is necessary. The second step measures the difference between the carrying value and implied fair value of goodwill. To test indefinite-lived intangible assets for impairment, we compare the fair value of the intangible assets with their carrying values. The fair values of indefinite-lived intangible assets are determined using estimated discount rates. If the carrying value of an intangible asset exceeds its estimated fair value, the intangible asset is considered impaired and is reduced to its fair value. Definite-lived intangible assets are amortized over their estimated useful lives. If estimates or related projections of the fair values of reporting units or indefinite-lived intangible assets change in the future, we may be required to record impairment charges.

We performed our annual impairment tests in the fourth quarters of 2011, 2010 and 2009. There have been no significant impairment charges relating to goodwill or other indefinite-lived intangible assets for any of the years ended December 31, 2011, 2010 and 2009.

***Contingencies***

We are a party to a large number of claims and lawsuits, primarily tax and labor claims in Brazil, arising in the normal course of business, and have accrued our estimate of the probable costs to resolve these claims. This estimate has been developed in consultation with in-house and outside counsel and is based on an analysis of potential results, assuming a combination of litigation and settlement strategies. Future results of operations for any particular quarterly or annual period could be materially affected

by changes in our assumptions or the effectiveness of our strategies relating to these proceedings. For more information on tax and labor claims in Brazil, see "Item 3. Legal Proceedings."

### ***Employee Benefit Plans***

We sponsor various U.S. and foreign (primarily in Canada, Europe and Brazil) pension and post-retirement benefit plans. In connection with the plans, we make various assumptions in the determination of projected benefit obligations and expense recognition related to pension and post-retirement obligations. Key assumptions include discount rates, long-term rates of return on plan assets, asset allocations and rates of future compensation increases. Management develops its assumptions based on its experience and by reference to market related data. All assumptions are reviewed periodically and adjusted as necessary.

A one percentage point decrease in the aggregate in the assumed discount rate on the U.S. and foreign defined benefit pension and postretirement healthcare benefit plans would increase annual expense by \$7 million and \$3 million, respectively, and would increase the projected benefit obligation by \$78 million and \$32 million, respectively. A one percentage point increase in the aggregate in the assumed discount rate on the U.S. and foreign defined benefit pension and postretirement healthcare benefit plans would decrease annual expense by \$6 million and \$4 million, respectively, and would increase the projected benefit obligation by \$63 million and \$33 million, respectively. A one percentage point increase or decrease in the long-term asset return assumptions on our defined benefit pension plan assets would increase or decrease annual pension expense by \$3 million and \$1 million, respectively.

### ***Income Taxes***

We record valuation allowances to reduce our deferred tax assets to the amount that we are likely to realize. We consider projections of future taxable income and prudent tax planning strategies to assess the need for and the size of the valuation allowances. If we determine that we can realize a deferred tax asset in excess of our net recorded amount, we decrease the valuation allowance, thereby increasing net income. Conversely, if we determine that we are unable to realize all or part of our net deferred tax asset, we increase the valuation allowance, thereby decreasing net income.

Prior to recording a valuation allowance, our deferred tax assets were \$1,703 million and \$1,884 million at December 31, 2011 and 2010, respectively. However, we have recorded valuation allowances of \$187 million and \$245 million at December 31, 2011 and 2010, respectively, as a result of uncertainty regarding the recoverability of certain net operating loss carryforwards.

We apply a "more likely than not" threshold to the recognition and de-recognition of tax benefits. The calculation of our tax liabilities involves dealing with uncertainties in the application of complex tax regulations in a multitude of jurisdictions across our global operations. We recognize potential liabilities and record tax liabilities for anticipated tax audit issues in the U.S., Brazil, Argentina and other tax jurisdictions based on our estimate of whether it is more likely than not additional taxes will be due. We adjust these liabilities in light of changing facts and circumstances; however, due to the complexity of some of these uncertainties, the ultimate resolution may result in a payment that is materially different from our current estimate of the tax liabilities. If our estimate of tax liabilities proves to be less than the ultimate assessment, an additional charge to expense would result. If payment of these amounts ultimately proves to be less than the recorded amounts, the reversal of the liabilities would result in tax benefits being recognized in the period when we determined the liabilities are no longer necessary. At December 31, 2011 and 2010, we had recorded tax liabilities of \$116 million and \$102 million, respectively, in our consolidated balance sheets.

## New Accounting Pronouncements

In December and June 2011, the FASB amended the guidance in ASC Topic 220, *Comprehensive Income*. The guidance requires that other comprehensive income be presented in either one continuous statement, or in two separate but consecutive statements. While the new guidance changes the presentation of comprehensive income, there are no changes to the components that are recognized in net income or other comprehensive income under current accounting guidance. The amendment eliminates the option to report other comprehensive income in the statement of changes in equity. The FASB also deferred the required presentation of reclassifications out of accumulated other comprehensive income on the face of the financial statements. These amendments are to be applied retrospectively and are effective for interim and annual periods beginning after December 15, 2011. The adoption of these standards is not expected to have a material impact on Bunge's consolidated financial statements.

In December 2011, FASB amended the guidance in ASC Topic 210, *Balance Sheet*. This amendment requires an entity to disclose both gross and net information about financial instruments that are eligible for offset in the statement of financial position and/or subject to a master netting arrangement or similar agreement. This amendment is effective for annual and interim periods beginning on January 1, 2013 and should provide the disclosures required by those amendments retrospectively for all comparative periods presented. The adoption of this standard may result in expanded disclosures but is not expected to impact Bunge's consolidated financial results.

In September 2011, the FASB amended the guidance in ASC Topic 350, *Intangibles - Goodwill and Other*. This guidance provides an option to perform a qualitative assessment to determine potential impairment as a basis for determining the necessity of the two-step quantitative goodwill impairment test. The amendments are effective for interim and annual periods beginning after December 15, 2011. The adoption of this amendment is not expected to impact Bunge's consolidated financial results.

In May 2011, the FASB amended the guidance in ASC Topic 820, *Fair Value Measurement*. This guidance is intended to result in convergence between U.S. GAAP and IFRS requirements for measurement of, and disclosures about, fair value. This amendment clarifies or changes certain fair value measurement principles and enhances the disclosure requirements particularly for Level 3 fair value measurements. The amendments are to be applied prospectively and are effective during interim and annual periods beginning after December 15, 2011. These amendments are not expected to have a material impact on Bunge's financial results but may result in expanded disclosure in Bunge's consolidated financial statements.

### Item 7A. *Quantitative and Qualitative Disclosures About Market Risk*

#### Risk Management

As a result of our global operating and financing activities, we are exposed to changes in, among other things, agricultural commodity prices, transportation costs, foreign currency exchange rates, interest rates and energy costs which may affect our results of operations and financial position. We actively monitor and manage these various market risks associated with our business activities. Our risk management decisions take place in various locations but exposure limits are centrally set and monitored. We have a corporate risk management group which analyzes and monitors various risk exposures globally. Additionally, our Board of Directors' finance and risk policy committee overseas, reviews and periodically revises our overall risk management policies and limits.

We use derivative instruments for the purpose of managing the exposures associated with commodity prices, transportation costs, foreign currency exchange rates, interest rates and energy costs and for positioning our overall portfolio relative to expected market movements in accordance with established policies and procedures. We enter into derivative instruments primarily with major financial

institutions, commodity exchanges in the case of commodity futures and options, or approved exchange-clearing shipping companies in the case of ocean freight. While these derivative instruments are subject to fluctuations in value, for hedged exposures those fluctuations are generally offset by the changes in fair value of the underlying exposures. The derivative instruments that we use for hedging purposes are intended to reduce the volatility on our results of operations; however, they can occasionally result in earnings volatility, which may be material.

### **Credit and Counterparty Risk**

Through our normal business activities, we are subject to significant credit and counterparty risks that arise through normal commercial sales and purchases, including forward commitments to buy or sell, and through various other over-the-counter (OTC) derivative instruments that we utilize to manage risks inherent in our business activities. We define credit and counterparty risk as a potential financial loss due to the failure of a counterparty to honor its obligations. The exposure is measured based upon several factors, including unpaid accounts receivable from counterparties and unrealized gains from OTC derivative instruments (including forward purchase and sale contracts). Credit and counterparty risk also includes sovereign credit risk. We actively monitor credit and counterparty risk through credit analysis by local credit staffs and review by various local and corporate committees which monitor counterparty performance. We record provisions for counterparty losses from time-to-time as a result of our credit and counterparty analysis.

During periods of tight conditions in global credit markets, downturns in regional or global economic conditions, and/or significant price volatility, credit and counterparty risks are heightened. This increased risk is monitored through, among other things, increased communication with key counterparties, management reviews and specific focus on counterparties or groups of counterparties that we may determine as high risk. In addition, we have limited new credit extensions in certain cases and reduced our use of nonexchange-cleared derivative instruments.

### **Commodities Risk**

We operate in many areas of the food industry, from agricultural raw materials to the production and sale of branded food ingredients. As a result, we purchase and produce various materials, many of which are agricultural commodities, including: soybeans, soybean oil, soybean meal, softseeds (including sunflower seed, rapeseed and canola) and related oil and meal derived from them, wheat and corn. In addition, we grow and purchase sugarcane to produce sugar, ethanol and electricity. Agricultural commodities are subject to price fluctuations due to a number of unpredictable factors that may create price risk. As described above, we are also subject to the risk of counterparty non-performance under forward purchase or sale contracts. From time-to-time, we have experienced instances of counterparty non-performance, including as a result of significant declines in counterparty profitability under these contracts due to significant movements in commodity prices between the time in which the contracts were executed and the contractual forward delivery period.

We enter into various derivative contracts with the primary objective of managing our exposure to adverse price movements in the agricultural commodities used for and produced in our business operations. We have established policies that limit the amount of unhedged fixed price agricultural commodity positions permissible for our operating companies, which are generally a combination of volume and value-at-risk (VaR) limits. We measure and review our net commodities position on a daily basis.

Our daily net agricultural commodity position consists of inventory, forward purchase and sale contracts, over-the-counter and exchange traded derivative instruments, including those used to hedge portions of our production requirements. The fair value of that position is a summation of the fair values calculated for each agricultural commodity by valuing all of our commodity positions at quoted

## Edgar Filing: Bunge LTD - Form 10-K

market prices for the period where available or utilizing a close proxy. VaR is calculated on the net position and monitored at the 95% and 99% confidence intervals. In addition, scenario analysis and stress testing are performed. For example, one measure of market risk is estimated as the potential loss in fair value resulting from a hypothetical 10% adverse change in prices. The results of this analysis, which may differ from actual results, are as follows:

(US\$ in millions)	Year Ended December 31, 2011		Year Ended December 31, 2010	
	Fair Value	Market Risk	Fair Value	Market Risk
Highest long position	\$ 1,993	\$ (199)	\$ 2,394	\$ (239)
Highest short position	(551)	(55)	(912)	(91)
<b>Ocean Freight Risk</b>				

Ocean freight represents a significant portion of our operating costs. The market price for ocean freight varies depending on the supply and demand for ocean vessels, global economic conditions and other factors. We enter into time charter agreements for time on ocean freight vessels based on forecasted requirements for the purpose of transporting agricultural commodities. Our time charter agreements generally have terms ranging from two months to approximately five years. We use financial derivatives, known as freight forward agreements, to hedge portions of our ocean freight costs. The ocean freight derivatives are included in other current assets and other current liabilities on the consolidated balance sheets at fair value.

### Energy Risk

We purchase various energy commodities such as bunker fuel, electricity and natural gas that are used to operate our manufacturing facilities and ocean freight vessels. The energy commodities are subject to price risk. We use financial derivatives, including exchange traded and OTC swaps and options for various purposes, including to manage our exposure to volatility in energy costs. These energy derivatives are included in other current assets and other current liabilities on the consolidated balance sheets at fair value.

### Currency Risk

Our global operations require active participation in foreign exchange markets. Our primary foreign currency exposures are the Brazilian *real*, the Euro and other European currencies, the Argentine *peso* and the Chinese *yuan/renminbi*. To reduce the risk arising from foreign exchange rate fluctuations, we enter into derivative instruments, such as forward contracts and swaps and foreign currency options. The changes in market value of such contracts have a high correlation to the price changes in the related currency exposures. The potential loss in fair value for such net currency position resulting from a hypothetical 10% adverse change in foreign currency exchange rates as of December 31, 2011 was not material.

When determining our exposure, we exclude intercompany loans that are deemed to be permanently invested. The repayments of permanently invested intercompany loans are not planned or anticipated in the foreseeable future and therefore are treated as analogous to equity for accounting purposes. As a result, the foreign exchange gains and losses on these borrowings are excluded from the determination of net income and recorded as a component of accumulated other comprehensive income (loss) in the consolidated balance sheets. Included in other comprehensive income (loss) are foreign exchange losses of \$548 million and \$195 million for the years ended December 31, 2011 and 2010, respectively, related to permanently invested intercompany loans.

## Interest Rate Risk

We have debt in fixed and floating rate instruments. We are exposed to market risk due to changes in interest rates. We may enter into interest rate swap agreements to manage our interest rate exposure related to our debt portfolio.

The aggregate fair value of our short and long-term debt, based on market yields at December 31, 2011, was \$4,395 million with a carrying value of \$4,081 million.

A hypothetical 100 basis point increase in the interest yields on our debt at December 31, 2011 would result in a decrease of approximately \$113 million in the fair value of our debt. Similarly, a decrease of 100 basis points in the interest yields on our debt at December 31, 2011 would cause an increase of approximately \$120 million in the fair value of our debt.

A hypothetical 1% change in LIBOR would result in a change of approximately \$16 million in our interest expense. Some of our variable rate debt is denominated in currencies other than in U.S. dollars and is indexed to non-U.S. dollar-based interest rate indices, such as EURIBOR and TJLP. As such, the hypothetical 1% change in interest rate ignores the impact from any currency movements.

### *Derivative Instruments*

*Interest Rate Derivatives* Interest rate swaps used by us as hedging instruments are recorded at fair value in the consolidated balance sheets with changes in fair value recorded contemporaneously in earnings. Certain of these swap agreements may be designated as fair value hedges. The carrying amount of the associated hedged debt is also adjusted through earnings for changes in the fair value arising from changes in benchmark interest rates. Ineffectiveness is recognized to the extent that these two adjustments do not offset. There were no outstanding interest rate swap agreements at December 31, 2011.

We recognized approximately \$6 million, \$9 million and \$8 million as a reduction in interest expense in the consolidated statements of income in the years ended December 31, 2011, 2010 and 2009, respectively, relating to interest rate swap agreements outstanding during the respective periods. In addition, in 2011, 2010 and 2009, we recognized gains of approximately \$13 million, \$11 million and \$11 million, respectively, as a reduction of interest expense in the consolidated statements of income, related to the amortization of deferred gains on termination of interest rate swap agreements.

There were no interest rate derivatives designated as cash flow hedges as of December 31, 2011 and 2010. We reclassified losses of approximately zero, \$6 million and \$2 million in the years ended December 31, 2011, 2010 and 2009, respectively, from accumulated other comprehensive income (loss) in our consolidated balance sheets to interest expense in our consolidated statements of income, related to settlements of certain derivative contracts designated as cash flow hedges, in connection with forecasted issuances of debt financing (see Note 17 of the notes to the consolidated financial statements).

*Foreign exchange derivatives* We use a combination of foreign exchange forward and option contracts in certain of our operations to mitigate the risk from exchange rate fluctuations in connection with certain commercial and balance sheet exposures. The foreign exchange forward and option contracts may be designated as cash flow hedges. We may also use net investment hedges to partially offset the translation adjustments arising from the remeasurement of our investments in certain of our foreign subsidiaries. We assess, both at the inception of the hedge and on an ongoing basis, whether the derivatives that are used in hedge transactions are highly effective in offsetting changes in the

## Edgar Filing: Bunge LTD - Form 10-K

hedged items. The table below summarizes the notional amounts of open foreign exchange positions as of December 31, 2011.

(US\$ in millions)	December 31, 2011				Unit of Measure
	Exchange Traded		Non-exchange Traded		
	Net(Short) & Long <sup>(1)</sup>	(Short) <sup>(2)</sup>	Long <sup>(2)</sup>		
<b>Foreign Exchange:</b>					
Options	\$	(6)	\$ (278)	\$ 159	Delta
Forwards		81	(4,227)	11,660	Notional
Swaps			(96)	42	Notional

(1) Exchange traded futures and options are presented on a net (short) and long position basis.

(2) Non-exchange traded swaps, options and forwards are presented on a gross (short) and long position basis.

*Commodity derivatives* We use derivative instruments to manage our exposure to movements associated with agricultural commodity prices. We generally use exchange traded futures and options contracts to minimize the effects of changes in the prices of agricultural commodities on our agricultural commodity inventories and forward purchase and sale contracts, but may also from time-to-time enter into OTC commodity transactions, including swaps, which are settled in cash at maturity or termination based on exchange-quoted futures prices. Changes in fair values of exchange traded futures contracts representing the unrealized gains and/or losses on these instruments are settled daily generally through our wholly-owned futures clearing subsidiary. Forward purchase and sale contracts are primarily settled through delivery of agricultural commodities. While we consider these exchange traded futures and forward purchase and sale contracts to be effective economic hedges, we do not designate or account for the majority of our commodity contracts as hedges. Changes in fair values of these contracts and related readily marketable agricultural commodity inventories are included in cost of goods sold in the consolidated statements of income. The forward contracts require performance of both us and the contract counterparty in future periods. Contracts to purchase agricultural commodities generally relate to current or future crop years for delivery periods quoted by regulated commodity exchanges. Contracts for the sale of agricultural commodities generally do not extend beyond one future crop cycle.

The table below summarizes the volumes of open agricultural commodities derivative positions.

	December 31, 2011				Unit of Measure
	Exchange Traded		Non-exchange Traded		
	Net (Short) & Long <sup>(1)</sup>	(Short) <sup>(2)</sup>	Long <sup>(2)</sup>		
<b>Agricultural Commodities</b>					
Futures	(8,589,982)				Metric Tons
Options	(197,149)				Metric Tons
Forwards		(20,448,160)	25,790,377		Metric Tons
Swaps		(260,816)			Metric Tons

(1) Exchange traded futures and options are presented on a net (short) and long position basis.

(2) Non-exchange traded swaps, options and forwards are presented on a gross (short) and long position basis.



## Edgar Filing: Bunge LTD - Form 10-K

*Ocean freight derivatives* We use derivative instruments referred to as freight forward agreements, or FFAs, and FFA options to hedge portions of our current and anticipated ocean freight costs. A portion of the ocean freight derivatives may be designated as fair value hedges of our firm commitments to purchase time on ocean freight vessels. Changes in the fair value of the ocean freight derivatives that are qualified, designated and highly effective as a fair value hedge, along with the gain or loss on the hedged firm commitments to purchase time on ocean freight vessels that is attributable to the hedged risk, are recorded in earnings. Changes in the fair values of ocean freight derivatives that are not designated as hedges are also recorded in earnings.

The table below summarizes the open ocean freight positions.

	December 31, 2011			Unit of Measure
	Exchange Cleared	Non-exchange Cleared		
	Net (Short) & Long <sup>(1)</sup>	(Short) <sup>(2)</sup>	Long <sup>(2)</sup>	
<b>Ocean Freight</b>				
FFA	(2,329)			Hire Days
FFA Options	(80)			Hire Days

(1) Exchange cleared futures and options are presented on a net (short) and long position basis.

(2) Non-exchange cleared options and forwards are presented on a gross (short) and long position basis.

*Energy derivatives* We use derivative instruments for various purposes including to manage our exposure to volatility in energy costs. Our operations use substantial amounts of energy, including natural gas, coal, and fuel oil, including bunker fuel.

The table below summarizes the open energy positions.

	December 31, 2011			Unit of Measure
	Exchange Traded	Non-exchange Cleared		
	Net (Short) & Long <sup>(1)</sup>	(Short) <sup>(2)</sup>	Long <sup>(2)</sup>	
<b>Natural Gas <sup>(3)</sup></b>				
Futures	(1,620,000)			MMBtus
Swaps			960,758	MMBtus
Options	2,825,515			MMBtus
<b>Energy-Other</b>				
Futures	41,320			Metric Tons
Forwards		(864,372)	8,786,147	Metric Tons
Swaps		(45,461)	15,622	Metric Tons
Options	537,794	(150,187)	123,594	Metric Tons

(1) Exchange traded and exchange cleared futures and options are presented on a net (short) and long position basis.

(2) Non-exchange cleared swaps, options and forwards are presented on a gross (short) and long position basis.

(3) Million British Thermal Units (MMBtus) are the standard unit of measurement used to denote the amount of natural gas.

**Item 8. Financial Statements and Supplementary Data**

Our financial statements and related schedule required by this item are contained on pages F-1 through F-[85] and on page E-1 of this Annual Report on Form 10-K. See Item 15(a) for a listing of financial statements provided.

**Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**

None.

**Item 9A. Controls and Procedures**

**Disclosure Controls and Procedures**

Disclosure controls and procedures are the controls and other procedures that are designed to provide reasonable assurance that information required to be disclosed by the issuer in the reports that it files or submits under the Securities Exchange Act of 1934, as amended (the "Exchange Act") is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Exchange Act is accumulated and communicated to the issuer's management, including the principal executive and principal financial officer, or persons performing similar functions, as appropriate, to allow timely decisions regarding required disclosure.

As of December 31, 2011, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as that term is defined in Exchange Act Rules 13a-15(e) and 15d-15(e), as of the end of the period covered by this Annual Report on Form 10-K. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures were effective as of the end of the fiscal year covered by this Annual Report on Form 10-K.

**Management's Report on Internal Control over Financial Reporting**

Bunge Limited's management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f). Bunge Limited's internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with U.S. Generally Accepted Accounting Principles.

Under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting as of the end of the fiscal year covered by this annual report based on the framework in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

Based on this assessment, management concluded that Bunge Limited's internal control over financial reporting was effective as of the end of the fiscal year covered by this annual report.

Deloitte & Touche LLP, the independent registered public accounting firm that has audited and reported on Bunge Limited's consolidated financial statements included in this annual report, has issued its written attestation report on Bunge Limited's internal control over financial reporting, which is included in this Annual Report on Form 10-K.

**Changes in Internal Control over Financial Reporting**

In connection with the restructuring and consolidation of Bunge's operations in Brazil and related commercial, organizational and personnel changes, management has been and continues to review and, in some cases, implement new or enhanced systems and procedures that have led, or are expected to lead, to changes in internal control over financial reporting in Bunge's Brazilian operations.

Except as described above, there has been no change in our internal control over financial reporting during the fourth fiscal quarter ended December 31, 2011 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

*Inherent Limitations on Effectiveness of Controls*

Our management, including our Chief Executive Officer and our Chief Financial Officer, does not expect that our disclosure controls or our internal control over financial reporting will prevent or detect all error and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the control system's objectives will be met. The design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Further, because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that misstatements due to error or fraud will not occur or that all control issues and instances of fraud, if any, within the company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple error or mistake. Controls may also be circumvented by the individual acts of some persons, by collusion of two or more people or by management override of the controls. The design of any system of controls is based in part on certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Projections of any evaluation of controls effectiveness to future periods are subject to risks. Over time, controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with policies or procedures.

**Item 9B. Other Information**

None.

Table of Contents

**PART III**

Information required by Items 10, 11, 12, 13 and 14 of Part III is omitted from this Annual Report on Form 10-K and will be filed in a definitive proxy statement for our 2012 Annual General Meeting of Shareholders.

**Item 10. *Directors, Executive Officers, and Corporate Governance***

We will provide information that is responsive to this Item 10 in our definitive proxy statement for our 2012 Annual General Meeting of Shareholders under the captions "Election of Directors," "Section 16(a) Beneficial Ownership Reporting Compliance," "Corporate Governance Board Meetings and Committees Audit Committee," "Corporate Governance Board Composition and Independence," "Audit Committee Report," "Corporate Governance Corporate Governance Guidelines and Code of Ethics" and possibly elsewhere therein. That information is incorporated in this Item 10 by reference. The information required by this item with respect to our executive officers and key employees is found in Part I of this Annual Report on Form 10-K under the caption "Executive Officers and Key Employees of the Company," which information is incorporated herein by reference.

**Item 11. *Executive Compensation***

We will provide information that is responsive to this Item 11 in our definitive proxy statement for our 2012 Annual General Meeting of Shareholders under the captions "Executive Compensation," "Director Compensation," "Compensation Committee Report," and possibly elsewhere therein. That information is incorporated in this Item 11 by reference.

**Item 12. *Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters***

We will provide information that is responsive to this Item 12 in our definitive proxy statement for our 2012 Annual General Meeting of Shareholders under the caption "Share Ownership of Directors, Executive Officers and Principal Shareholders" and possibly elsewhere therein. That information is incorporated in this Item 12 by reference. The information required by this item with respect to our equity compensation plan information is found in Part II of this Annual Report on Form 10-K under the caption "Equity Compensation Plan Information," which information is incorporated herein by reference.

**Item 13. *Certain Relationships and Related Transactions, and Director Independence***

We will provide information that is responsive to this Item 13 in our definitive proxy statement for our 2012 Annual General Meeting of Shareholders under the captions "Corporate Governance Board Composition and Independence," "Certain Relationships and Related Party Transactions" and possibly elsewhere therein. That information is incorporated in this Item 13 by reference.

**Item 14. *Principal Accounting Fees and Services***

We will provide information that is responsive to this Item 14 in our definitive proxy statement for our 2012 Annual General Meeting of Shareholders under the caption "Appointment of Independent Auditor" and possibly elsewhere therein. That information is incorporated in this Item 14 by reference.

**PART IV**

**Item 15. Exhibits, Financial Statement Schedules**

**a.**

**(1) (2) Financial Statements and Financial Statement Schedules**

See "Index to Consolidated Financial Statements" on page F-1 and Financial Statement Schedule II Valuation and Qualifying Accounts on page E-1 of this Annual Report on Form 10-K.

**a.**

**(3) Exhibits**

The exhibits listed in the accompanying index to exhibits are filed or incorporated by reference as part of this Form 10-K.

Certain of the agreements filed as exhibits to this Form 10-K contain representations and warranties by the parties to the agreements that have been made solely for the benefit of the parties to the agreement, which may have been included in the agreement for the purpose of allocating risk between the parties rather than establishing matters as facts and may have been qualified by disclosures that were made to the parties in connection with the negotiation of these agreements and not necessarily reflected in the agreements. Accordingly, the representations and warranties contained in these agreements may not describe the actual state of affairs of Bunge Limited or its subsidiaries as of the date that these representations and warranties were made or at any other time. Investors should not rely on these representations and warranties as statements of fact. Additional information about Bunge Limited and its subsidiaries may be found elsewhere in this Annual Report on Form 10-K and Bunge Limited's other public filings, which are available without charge through the SEC's website at [www.sec.gov](http://www.sec.gov).

See "Index to Exhibits" set forth below.

<b>Exhibit Number</b>	<b>Description</b>
3.1	Memorandum of Association (incorporated by reference from the Registrant's Form F-1 (No. 333-65026) filed July 13, 2001)
3.2	Certificate of Deposit of Memorandum of Increase of Share Capital (incorporated by reference from the Registrant's Form 10-Q filed August 11, 2008)
3.3	Bye-laws, as amended May 23, 2008 (incorporated by reference from the Registrant's Form 10-Q filed August 11, 2008)
4.1	Form of Common Share Certificate (incorporated by reference from the Registrant's Form 10-K filed March 3, 2008)
4.2	Certificate of Designation for Cumulative Convertible Perpetual Preference Shares (incorporated by reference from the Registrant's Form 8-K filed November 20, 2006)
4.3	Form of Cumulative Convertible Perpetual Preference Share Certificate (incorporated by reference from the Registrant's Form 8-K filed November 20, 2006)
4.4	The instruments defining the rights of holders of the long-term debt securities of Bunge and its subsidiaries are omitted pursuant to Item 601(b)(4)(iii) of Regulation S-K. Bunge hereby agrees to furnish copies of these instruments to the Securities and Exchange Commission upon request

## Edgar Filing: Bunge LTD - Form 10-K

### Table of Contents

<b>Exhibit Number</b>	<b>Description</b>
10.1*	Fifth Amended and Restated Pooling Agreement, dated as of June 28, 2004, among Bunge Funding Inc., Bunge Management Services Inc., as Servicer, and The Bank of New York Mellon, as Trustee
10.2*	Fifth Amended and Restated Series 2000-1 Supplement, dated as of February 28, 2004, among Bunge Funding Inc., Bunge Management Services, Inc., as Servicer, Cooperative Centrale Raiffeisen Boerenleenbank B.A., "Rabobank International," New York Branch, as Letter of Credit Agent, JPMorgan Chase Bank, N.A., as Administrative Agent, The Bank of New York Mellon, as Collateral Agent and Trustee, and Bunge Asset Funding Corp., as Series 2000-1 Purchaser
10.3	Ninth Amended and Restated Liquidity Agreement, dated as of November 17, 2011, among Bunge Asset Funding Corp., the financial institutions party thereto, Citibank N.A., as Syndication Agent, BNP Paribas and The Bank of Tokyo Mitsubishi UFJ, Ltd., as Documentation Agents, and JPMorgan Chase Bank, N.A., as Administrative Agent (incorporated by reference from the Registrant's Form 8-K filed on November 23, 2011)
10.4	Annex X, dated as of November 17, 2011 (incorporated by reference from the Registrant's Form 8-K filed on November 23, 2011)
10.5	Seventh Amended and Restated Guaranty, dated as of November 17, 2011, by Bunge Limited, as Guarantor, to Cooperatieve Centrale Raiffeisen Boerenleenbank B.A., "Rabobank International," New York Branch, in its capacity as the letter of credit agent under the Letter of Credit Reimbursement Agreement for the benefit of the Letter of Credit Banks, JPMorgan Chase Bank, N.A., in its capacity as the administrative agent under the Liquidity Agreement, for the benefit of the Liquidity Banks and The Bank of New York Mellon (formerly known as The Bank of New York), in its capacity as collateral agent under the Security Agreement and as trustee under the Pooling Agreement (incorporated by reference from the Registrant's Form 8-K filed on November 23, 2011)
10.6	Facility Agreement, dated as of March 23, 2011, among Bunge Finance Europe B.V., as Borrower, ABN AMRO Bank N.V., BNP Paribas, Crédit Agricole Corporate and Investment Bank, ING Bank N.V., The Royal Bank of Scotland plc, Standard Chartered Bank, UniCredit Bank AG, New York Branch, SG Americas Securities LLC, Natixis, Coöperatieve Centrale Raiffeisen-Boerenleenbank B.A. (trading as Rabobank International) and Lloyds TSB Bank plc, as Mandated Lead Arrangers, the financial institutions from time to time party thereto, and ABN AMRO Bank N.V., as Agent (incorporated by reference from the Registrant's Form 8-K filed on March 25, 2011)
10.7	Guaranty, dated as of March 23, 2011, by Bunge Limited, as Guarantor, to ABN AMRO Bank N.V., as Agent (incorporated by reference from the Registrant's Form 8-K filed on March 25, 2011)
10.8	Five-Year Revolving Credit Agreement, dated as of November 17, 2011, among Bunge Limited Finance Corp., as borrower, Citibank, N.A. and CoBank, ACB, as syndication agents, BNP Paribas, The Bank of Tokyo Mitsubishi UFJ, Ltd. and CoBank, ACB, as documentation agents, JPMorgan Chase Bank, N.A. as administrative agent, and certain lenders party thereto (incorporated by reference from the Registrant's Form 8-K filed on November 23, 2011)

## Edgar Filing: Bunge LTD - Form 10-K

### Table of Contents

<b>Exhibit Number</b>	<b>Description</b>
10.9	Guaranty, dated as of November 17, 2011, by Bunge Limited to JPMorgan Chase Bank, N.A., as administrative agent under the 5-Year Revolving Credit Agreement (incorporated by reference from the Registrant's Form 8-K filed on November 23, 2011)
++10.10	Receivables Transfer Agreement, dated June 1, 2011, among Bunge Securitization B.V., as Seller, Bunge Finance B.V., as Master Servicer, the persons from time to time party thereto as Conduit Purchasers, the persons from time to time party thereto as Committed Purchasers, the persons from time to time party thereto as Purchaser Agents, Coöperatieve Centrale Raiffeisen-Boerenleenbank B.A., as Administrative and Purchaser Agent, and Bunge Limited, as Performance Undertaking Provider (incorporated by reference from the Registrant's Form 10-Q/A filed on November 30, 2011)
++10.11	Servicing Agreement, dated June 1, 2011, among Bunge Securitization B.V., as Seller, Bunge North America Capital, Inc., as U.S. Intermediate Transferor, Coöperatieve Centrale Raiffeisen-Boerenleenbank B.A., as Italian Intermediate Transferor, Bunge Finance B.V., as Master Servicer, the persons named therein as Sub-Servicers, and Coöperatieve Centrale Raiffeisen-Boerenleenbank B.A., as Administrative Agent (incorporated by reference from the Registrant's Form 10-Q filed on August 9, 2011)
10.12	Performance and Indemnity Agreement, dated June 1, 2011, between Bunge Limited, as Performance Undertaking Provider and Coöperatieve Centrale Raiffeisen-Boerenleenbank B.A., as Administrative Agent (incorporated by reference from the Registrant's Form 10-Q filed on August 9, 2011)
10.13	Subordinated Loan Agreement, dated June 1, 2011, among Bunge Finance B.V., as Subordinated Lender, Bunge Securitization B.V., as Seller, Bunge Finance B.V., as Master Servicer, and Coöperatieve Centrale Raiffeisen-Boerenleenbank B.A., as Administrative Agent (incorporated by reference from the Registrant's Form 10-Q filed on August 9, 2011)
++10.14	U.S. Receivables Purchase Agreement, dated June 1, 2011, among Bunge North America, Inc., Bunge Oils, Inc., Bunge North America (East), LLC, Bunge Milling, Inc., Bunge North America (OPD West), Inc., each as a Seller, respectively, Bunge Finance B.V., as Seller Agent, and Bunge North America Capital, Inc., as the Buyer (incorporated by reference from the Registrant's Form 10-Q filed on August 9, 2011)
++10.15	U.S. Intermediate Transfer Agreement, dated June 1, 2011, among Bunge North America Capital, Inc., as the Transferor, Bunge Finance B.V., as the Transferor Agent, and Bunge Securitization B.V., as the Transferee (incorporated by reference from the Registrant's Form 10-Q filed on August 9, 2011)
10.16	Bunge Limited Equity Incentive Plan (Amended and Restated as of December 31, 2008) (incorporated by reference from the Registrant's Form 10-K filed March 2, 2009)
10.17	Form of Nonqualified Stock Option Award Agreement (effective as of 2005) under the Bunge Limited Equity Incentive Plan (incorporated by reference from the Registrant's Form 10-K filed March 15, 2006)
10.18	Form of Restricted Stock Unit Award Agreement (effective as of 2005) under the Bunge Limited Equity Incentive Plan (incorporated by reference from the Registrant's Form 8-K filed July 8, 2005)

## Edgar Filing: Bunge LTD - Form 10-K

### Table of Contents

<b>Exhibit Number</b>	<b>Description</b>
10.19	Form of Performance Based Restricted Stock Unit-Target EPS Award Agreement (effective as of 2005) under the Bunge Limited Equity Incentive Plan (incorporated by reference from the Registrant's Form 10-K filed March 15, 2006)
10.20	Form of Performance Based Restricted Stock Unit-Target Operating Profit Award Agreement (effective as of 2005) under the Bunge Limited Equity Incentive Plan (incorporated by reference from the Registrant's Form 10-K filed March 15, 2006)
10.21	Bunge Limited 2009 Equity Incentive Plan (incorporated by reference from the Registrant's Definitive Proxy Statement filed April 3, 2009)
10.22	Form of Nonqualified Stock Option Award Agreement under the 2009 Bunge Limited Equity Incentive Plan (incorporated by reference from the Registrant's Form 10-K filed March 1, 2011)
10.23	Form of Restricted Stock Unit Award Agreement under the 2009 Bunge Limited Equity Incentive Plan (incorporated by reference from the Registrant's Form 10-K filed March 1, 2011)
10.24	Form of Performance Based Restricted Stock Unit-Target EPS Award Agreement under the 2009 Bunge Limited Equity Incentive Plan (incorporated by reference from the Registrant's Form 10-K filed March 1, 2011)
10.25	Bunge Limited Non-Employee Directors' Equity Incentive Plan (Amended and Restated as of February 25, 2005) (incorporated by reference from the Registrant's Form 10-K filed March 16, 2005)
10.26	Bunge Limited 2007 Non-Employee Directors' Equity Incentive Plan (Amended and Restated as of December 31, 2008) (incorporated by reference from the Registrant's Form 10-K filed March 2, 2009)
10.27	Form of Deferred Restricted Stock Unit Award Agreement (effective as of 2007) under the Bunge Limited 2007 Non-Employee Directors' Equity Incentive Plan (incorporated by reference from the Registrant's Form 10-K filed March 3, 2008)
10.28	Form of Restricted Stock Unit Award Agreement under the Bunge Limited 2007 Non-Employee Directors' Equity Incentive Plan (incorporated by reference from the Registrant's Form 10-K filed March 1, 2010)
10.29	Form of Nonqualified Stock Option Award Agreement (effective as of 2005) under the Bunge Limited Non-Employee Directors' Equity Incentive Plan (incorporated by reference from the Registrant's Form 10-K filed March 15, 2006)
10.30	Bunge Limited Deferred Compensation Plan for Non-Employee Directors (Amended and Restated as of December 31, 2008) (incorporated by reference from the Registrant's Form 10-K filed March 2, 2009)
10.31	Bunge Excess Benefit Plan (Amended and Restated as of January 1, 2009) (incorporated by reference from the Registrant's Form 10-K filed March 2, 2009)
10.32	Bunge Excess Contribution Plan (Amended and Restated as of January 1, 2009) (incorporated by reference from the Registrant's Form 10-K filed March 2, 2009)
10.33	Bunge U.S. SERP (Amended and Restated as of January 1, 2011) (incorporated by reference from the Registrant's Form 10-K filed March 1, 2011)



## Edgar Filing: Bunge LTD - Form 10-K

### Table of Contents

<b>Exhibit Number</b>	<b>Description</b>
10.34	Bunge Limited Employee Deferred Compensation Plan (effective January 1, 2008) (incorporated by reference from the Registrant's Form 10-K filed March 2, 2009)
10.35	Bunge Limited Annual Incentive Plan (effective January 1, 2011) (incorporated by reference from the Registrant's Definitive Proxy Statement filed April 16, 2010)
10.36*	Description of Non-Employee Directors' Compensation
10.37	Employment Agreement (Amended and Restated as of December 31, 2008) between Bunge Limited and Alberto Weisser (incorporated by reference from the Registrant's Form 10-K filed March 2, 2009)
10.38	Offer Letter, dated as of February 1, 2008, for Vicente Teixeira (incorporated by reference from the Registrant's Form 10-Q filed May 12, 2008)
10.39	Offer Letter, amended and restated as of December 31, 2008, for Andrew J. Burke (incorporated by reference from the Registrant's Form 10-K filed March 2, 2009)
10.40	Compensation Letter to Andrew J. Burke, dated August 3, 2011 (incorporated by reference from the Registrant's Form 10-Q filed on August 9, 2011)
10.41	Offer Letter, amended and restated as of February 1, 2009, for D. Benedict Percy (incorporated by reference from the Registrant's Form 10-Q filed May 10, 2010)
10.42	Offer Letter, dated as of June 14, 2011, for Gordon Hardie (incorporated by reference from the Registrant's Form 10-Q filed on August 9, 2011)
10.43	Offer Letter, dated as of September 24, 2010, for Raul Padilla (incorporated by reference from the Registrant's Form 10-Q filed on November 9, 2011)
10.44	Separation Agreement and Release of Claims by and between Bunge Limited and Archibald Gwathmey, effective as of December 31, 2010 (incorporated by reference from the Registrant's Form 8-K/A filed December 21, 2010)
12.1*	Computation of Ratio of Earnings to Fixed Charges
21.1*	Subsidiaries of the Registrant
23.1*	Consent of Deloitte & Touche LLP
31.1*	Certification of Bunge Limited's Chief Executive Officer pursuant to Section 302 of the Sarbanes Oxley Act
31.2*	Certification of Bunge Limited's Chief Financial Officer pursuant to Section 302 of the Sarbanes Oxley Act
32.1*	Certification of Bunge Limited's Chief Executive Officer pursuant to Section 906 of the Sarbanes Oxley Act
32.2*	Certification of Bunge Limited's Chief Financial Officer pursuant to Section 906 of the Sarbanes Oxley Act

## Edgar Filing: Bunge LTD - Form 10-K

### Table of Contents

<b>Exhibit Number</b>	<b>Description</b>
101**	The following financial information from Bunge Limited's Annual Report on Form 10-K for the fiscal year ended December 31, 2010 formatted in Extensible Business Reporting Language (XBRL): (i) the Consolidated Statements of Income, (ii) the Consolidated Balance Sheets, (iii) the Consolidated Statements of Cash Flows, (iv) the Consolidated Statements of Shareholders' Equity, (v) the Notes to the Consolidated Financial Statements and (vi) Schedule II Valuation and Qualifying Accounts.

---

\*  
Filed herewith.

\*\*  
Users of this interactive data file are advised pursuant to Rule 406T of Regulation S-T that this interactive data file is deemed not filed or part of a registration statement or prospectus for purposes of sections 11 or 12 of the Securities Act of 1933, as amended, is deemed not filed for purposes of section 18 of the Securities Exchange Act of 1934, as amended, and otherwise is not subject to liability under these sections.

++  
Portions of this exhibit have been omitted and filed separately with the Securities and Exchange Commission as part of an application for confidential treatment pursuant to Rule 24b-2 of the Securities Exchange Act of 1934, as amended.

Table of Contents

**BUNGE LIMITED**  
**Schedule II Valuation and Qualifying Accounts**  
**(US\$ in millions)**

Description	Balance at beginning of period	Additions Charged to costs and expenses	Charged to other accounts <sup>(b)</sup>	Deductions from reserves	Balance at end of period
<b>FOR THE YEAR ENDED DECEMBER 31, 2009</b>					
Allowances for doubtful accounts <sup>(a)</sup>	\$ 291	75	84	(100) <sup>(c)</sup>	\$ 350
Allowance for secured advances to suppliers	\$ 37	21	17		\$ 75
Allowances for recoverable taxes	\$ 104	34	31	(5)	\$ 164
Income tax valuation allowances	\$ 94	50	5	(33)	\$ 116
<b>FOR THE YEAR ENDED DECEMBER 31, 2010</b>					
Allowances for doubtful accounts <sup>(a)</sup>	\$ 350	58	3	(111) <sup>(c)</sup>	\$ 300
Allowance for secured advances to suppliers	\$ 75	17	3	(8)	\$ 87
Allowances for recoverable taxes	\$ 164	20	(20)	(46) <sup>(e)</sup>	\$ 118
Income tax valuation allowances	\$ 116	128	1		\$ 245
<b>FOR THE YEAR ENDED DECEMBER 31, 2011</b>					
Allowances for doubtful accounts <sup>(a)</sup>	\$ 300	62	(23)	(92) <sup>(c)</sup>	\$ 247
Allowance for secured advances to suppliers	\$ 87	6	(9)	(11)	\$ 73
Allowances for recoverable taxes	\$ 118	14	(6)	(28)	\$ 98
Income tax valuation allowances	\$ 245	(11)	(47) <sup>(d)</sup>		\$ 187

<sup>(a)</sup> This includes an allowance for doubtful accounts for current and non-current trade accounts receivables.

<sup>(b)</sup> This consists primarily of foreign exchange translation adjustments.

<sup>(c)</sup> Such amounts include write-offs of uncollectible accounts and recoveries.

<sup>(d)</sup> This includes a deferred tax asset adjustment.

<sup>(e)</sup> This includes \$39 million related to the sale of the Brazilian fertilizer nutrients assets.

Table of Contents

**INDEX TO CONSOLIDATED FINANCIAL STATEMENTS**

	<b>Page</b>
<b>Consolidated Financial Statements</b>	
<u>Reports of Independent Registered Public Accounting Firm</u>	<u>F-2</u>
<u>Consolidated Statements of Income for the Years Ended December 31, 2011, 2010 and 2009</u>	<u>F-4</u>
<u>Consolidated Statements of Comprehensive Income (Loss) for the Years Ended December 31, 2011, 2010 and 2009</u>	<u>F-5</u>
<u>Consolidated Balance Sheets at December 31, 2011 and 2010</u>	<u>F-6</u>
<u>Consolidated Statements of Cash Flows for the Years Ended December 31, 2011, 2010 and 2009</u>	<u>F-7</u>
<u>Consolidated Statements of Changes in Equity for the Years Ended December 31, 2011, 2010 and 2009</u>	<u>F-8</u>
<u>Notes to the Consolidated Financial Statements</u>	<u>F-9</u>

F-1

---

Table of Contents

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Shareholders of  
Bunge Limited  
White Plains, New York

We have audited the accompanying consolidated balance sheets of Bunge Limited and subsidiaries (the "Company") as of December 31, 2011 and 2010, and the related consolidated statements of income, comprehensive income (loss), changes in equity, and cash flows for each of the three years in the period ended December 31, 2011. Our audits also included the financial statement schedule listed in the Index at Item 15. These financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on the financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Bunge Limited and subsidiaries as of December 31, 2011 and 2010, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2011, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, such financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

As disclosed in Note 1 to the consolidated financial statements, the Company has modified its application of the presentation and disclosure provisions of Financial Accounting Standards Board's Accounting Standard Codification 220, *Comprehensive Income*, and has elected to present separate consolidated statements of comprehensive income (loss) for the years ended December 31, 2011, 2010 and 2009. The consolidated statements of changes in equity for the years ended December 31, 2010 and 2009 have, accordingly, been modified to conform to the current year's presentation.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 31, 2011, based on the criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 27, 2012 expressed an unqualified opinion on the Company's internal control over financial reporting.

/s/ Deloitte & Touche LLP

February 27, 2012  
New York, New York

Table of Contents

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Shareholders of  
Bunge Limited  
White Plains, New York

We have audited the internal control over financial reporting of Bunge Limited and subsidiaries (the "Company") as of December 31, 2011, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2011, based on the criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements and financial statement schedule as of and for the year ended December 31, 2011 of the Company as stated in our report dated February 27, 2012 (which report expresses an unqualified opinion on the consolidated financial statements and financial statement schedule and includes an explanatory paragraph relating to the Company's modification of its application of the presentation and disclosure provisions of Financial Accounting Standards Board's Accounting Standard Codification 220, *Comprehensive Income*).

/s/ Deloitte & Touche LLP

February 27, 2012  
New York, New York

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME**

(U.S. dollars in millions, except per share data)

	Year Ended December 31,		
	2011	2010	2009
Net sales	\$ 58,743	\$ 45,707	\$ 41,926
Cost of goods sold	(56,015)	(43,196)	(40,722)
<b>Gross profit</b>	<b>2,728</b>	2,511	1,204
Selling, general and administrative expenses	(1,553)	(1,558)	(1,342)
Gain on sale of fertilizer nutrients assets (Note 3)		2,440	
Interest income	102	69	122
Interest expense	(302)	(298)	(283)
Loss on extinguishment of debt (Note 17)		(90)	
Foreign exchange gain (loss)	(19)	2	469
Other income (expenses) net	(16)	(26)	(25)
<b>Income from operations before income tax</b>	<b>940</b>	3,050	145
Income tax (expense) benefit	(44)	(689)	110
Equity in earnings of affiliates	44	27	80
<b>Net income</b>	<b>940</b>	2,388	335
Net (income) loss attributable to noncontrolling interest	2	(34)	26
<b>Net income attributable to Bunge</b>	<b>942</b>	2,354	361
Convertible preference share dividends	(34)	(67)	(78)
<b>Net income available to Bunge common shareholders</b>	<b>\$ 908</b>	\$ 2,287	\$ 283
<b>Earnings per common share basic (Note 24)</b>			
Earnings to Bunge common shareholders	\$ 6.20	\$ 16.20	\$ 2.24
<b>Earnings per common share diluted (Note 24)</b>			
Earnings to Bunge common shareholders	\$ 6.07	\$ 15.06	\$ 2.22

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**

(U.S. dollars in millions)

	Year Ended December 31,		
	2011	2010	2009
Net income	\$ 940	\$ 2,388	\$ 335
Other comprehensive income (loss):			
Foreign exchange translation adjustment	(1,161)	223	1,252
Unrealized gains (losses) on commodity futures and foreign exchange contracts designated as cash flow hedges, net of tax (expense) benefit \$(4), \$(11), \$(10)	5	21	25
Unrealized gains (losses) on investments, net of tax (expense) benefit \$0, \$0, \$(1)			2
Reclassification of realized net (gains) losses to net income, net of tax expense (benefit) \$15, \$11, \$(30)	(27)	(11)	52
Pension adjustment, net of tax (expense) benefit \$20, \$(5), \$11	(41)	5	(27)
Other postretirement healthcare subsidy tax deduction adjustment		2	
<b>Total other comprehensive income (loss)</b>	<b>(1,224)</b>	<b>240</b>	<b>1,304</b>
<b>Total comprehensive income (loss)</b>	<b>(284)</b>	<b>2,628</b>	<b>1,639</b>
Less: Comprehensive income attributable to noncontrolling interest	33	(10)	(148)
<b>Total comprehensive income (loss) attributable to Bunge</b>	<b>\$ (251)</b>	<b>\$ 2,618</b>	<b>\$ 1,491</b>

The accompanying notes are an integral part of these consolidated financial statements.



Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS**

(U.S. dollars in millions, except share data)

	December 31,	
	2011	2010
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 835	\$ 578
Trade accounts receivable (less allowance of \$113 and \$177) (Note 18)	2,459	2,901
Inventories (Note 4)	5,733	6,635
Deferred income taxes (Note 14)	305	233
Other current assets (Note 5)	3,796	5,468
<b>Total current assets</b>	<b>13,128</b>	<b>15,815</b>
Property, plant and equipment, net (Note 6)	5,517	5,312
Goodwill (Note 7)	893	934
Other intangible assets, net (Note 8)	220	186
Investments in affiliates (Note 10)	600	609
Deferred income taxes (Note 14)	1,211	1,200
Other non-current assets (Note 11)	1,706	1,945
<b>Total assets</b>	<b>\$ 23,275</b>	<b>\$ 26,001</b>
<b>LIABILITIES AND EQUITY</b>		
Current liabilities:		
Short-term debt (Note 16)	\$ 719	\$ 1,718
Current portion of long-term debt (Note 17)	14	612
Trade accounts payable	3,173	3,637
Deferred income taxes (Note 14)	152	262
Other current liabilities (Note 12)	2,889	3,775
<b>Total current liabilities</b>	<b>6,947</b>	<b>10,004</b>
Long-term debt (Note 17)	3,348	2,551
Deferred income taxes (Note 14)	134	84
Other non-current liabilities	771	808
Commitments and contingencies (Note 22)		
Equity (Note 23):		
Convertible perpetual preference shares, par value \$.01; authorized, issued and outstanding: 2011 and 2010 6,900,000 shares (liquidation preference \$100 per share)	690	690
Common shares, par value \$.01; authorized 400,000,000 shares; issued and outstanding 2011 145,610,029 shares, 2010 146,635,083 shares	1	1
Additional paid-in capital	4,829	4,793
Retained earnings	6,917	6,153
Accumulated other comprehensive income (loss)	(610)	583
Treasury shares, at cost (2011 1,933,286)	(120)	
<b>Total Bunge shareholders' equity</b>	<b>11,707</b>	<b>12,220</b>
Noncontrolling interest	368	334
<b>Total equity</b>	<b>12,075</b>	<b>12,554</b>
<b>Total liabilities and equity</b>	<b>\$ 23,275</b>	<b>\$ 26,001</b>

The accompanying notes are an integral part of these consolidated financial statements.

F-6

---

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

(U.S. dollars in millions)

	Year Ended December 31,		
	2011	2010	2009
<b>OPERATING ACTIVITIES</b>			
Net income	\$ 940	\$ 2,388	\$ 335
Adjustments to reconcile net income to cash provided by (used for) operating activities:			
Foreign exchange loss (gain) on debt	113	75	(606)
Gain on sale of fertilizer nutrients assets		(2,440)	
Impairment of assets	3	77	31
Bad debt expense	40	48	55
Depreciation, depletion and amortization	526	443	443
Stock-based compensation expense	49	60	17
Recoverable taxes provision	2	3	61
Gain on sale of property, plant and equipment	(17)	(7)	(4)
Deferred income taxes	(217)	160	(204)
Equity in earnings of affiliates	(44)	(27)	(80)
Changes in operating assets and liabilities, excluding the effects of acquisitions:			
Trade accounts receivable	267	(1,560)	242
Inventories	530	(1,894)	1,636
Prepaid commodity purchase contracts	17	(65)	86
Secured advances to suppliers	(126)	35	221
Trade accounts payable	(295)	1,305	(1,427)
Advances on sales	(15)	70	(8)
Net unrealized gain/loss on derivative contracts	622	(588)	(175)
Margin deposits	573	(382)	(229)
Recoverable and income taxes, net	(270)	151	(556)
Accrued liabilities	(67)	15	(56)
Other net	(17)	(302)	(150)
Cash provided by (used for) operating activities	2,614	(2,435)	(368)
<b>INVESTING ACTIVITIES</b>			
Payments made for capital expenditures	(1,125)	(1,072)	(918)
Acquisitions of businesses (net of cash acquired) and intangible assets	(192)	(252)	(136)
Proceeds from sales of fertilizer nutrients assets		3,914	
Cash disposed of in sale of fertilizer nutrients assets		(106)	
Related party (loans) repayments, net	3	(39)	(22)
Proceeds from investments	95	50	96
Payments for investments	(55)		
Proceeds from disposals of property, plant and equipment	141	16	36
Change in restricted cash (Note 5)	(43)		
Investments in affiliates, net	(44)	(2)	(8)
Cash provided by (used for) investing activities	(1,220)	2,509	(952)
<b>FINANCING ACTIVITIES</b>			
Net change in short-term debt with maturities of 90 days or less	(43)	573	(342)
Proceeds from short-term debt with maturities greater than 90 days	710	1,669	1,140
Repayments of short-term debt with maturities greater than 90 days	(1,686)	(1,070)	(1,164)
Proceeds from long-term debt	2,989	2,535	2,774
Repayments of long-term debt	(2,794)	(3,227)	(2,242)
Proceeds from sale of common shares	23	6	763
Repurchases of common shares	(120)	(354)	
Dividends paid to preference shareholders	(34)	(78)	(78)
Dividends paid to common shareholders	(140)	(124)	(103)
Dividends paid to noncontrolling interest	(12)	(9)	(17)
Capital contributions from noncontrolling interest	94	60	87
Return of capital to noncontrolling interest	(21)	(11)	(44)

## Edgar Filing: Bunge LTD - Form 10-K

Financing related fees	(26)		
Cash provided by (used for) financing activities	(1,060)	(30)	774
Effect of exchange rate changes on cash and cash equivalents	(77)	(19)	95
Net increase (decrease) in cash and cash equivalents	257	25	(451)
Cash and cash equivalents, beginning of period	578	553	1,004
Cash and cash equivalents, end of period	\$ 835	\$ 578	\$ 553

The accompanying notes are an integral part of these consolidated financial statements.

F-7

---

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**

(U.S. dollars in millions, except share data)

	Convertible Preference Shares		Common Shares		Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss) (Note 23)	Treasury Shares	Noncontrolling Interest	Total Equity
	Shares	Amount	Shares	Amount						
Balance, January 1, 2009	7,762,455	\$ 1,553	121,632,456	\$ 1	\$ 2,849	\$ 3,844	\$ (811)	\$	\$ 692	\$ 8,128
Net income (loss)						361			(26)	335
Other comprehensive income (loss)							1,130		174	1,304
Dividends on common shares						(131)				(131)
Dividends on preference shares						(78)				(78)
Dividends to noncontrolling interest on subsidiary common stock									(17)	(17)
Return of capital to noncontrolling interest									(44)	(44)
Capital contribution from noncontrolling interest									87	87
Consolidation of subsidiary									5	5
Purchase of additional shares in subsidiary from noncontrolling interest						(4)				(4)
Stock-based compensation expense						17				17
Tax benefits related to stock options and award plans						6				6
Issuance of common shares:										
public equity offering			12,000,000			761				761
stock options and award plans, net of shares withheld for taxes			464,450			(4)				(4)
Balance, December 31, 2009	7,762,455	\$ 1,553	134,096,906	\$ 1	\$ 3,625	\$ 3,996	\$ 319	\$	\$ 871	\$ 10,365
Net income						2,354			34	2,388
Other comprehensive income (loss)							264		(24)	240
Dividends on common shares						(130)				(130)
Dividends on preference shares						(67)				(67)
Dividends to noncontrolling interest on subsidiary common stock									(12)	(12)
Return of capital to noncontrolling interest									(11)	(11)
Capital contribution from noncontrolling interest									61	61
Consolidation of subsidiary									3	3
Sale of non-wholly-owned subsidiary (Note 3)									(588)	(588)
Stock-based compensation expense						60				60
Repurchase of common shares			(6,714,573)					(354)		(354)
Issuance of common shares:										
business acquisition (Note 2)			10,315,400			600				600
conversion of mandatory convertible preference shares (Note 23)	(862,455)	(863)	8,417,215			509		354		
			520,135			(1)				(1)

Edgar Filing: Bunge LTD - Form 10-K

stock options and award plans, net of shares withheld for taxes																		
Balance, December 31, 2010	6,900,000	\$	690	146,635,083	\$	1	\$	4,793	\$	6,153	\$	583	\$		\$	334	\$	12,554
Net income										942						(2)		940
Other comprehensive income (loss)												(1,193)				(31)		(1,224)
Dividends on common shares										(144)								(144)
Dividends on preference shares										(34)								(34)
Dividends to noncontrolling interest on subsidiary common stock																(18)		(18)
Return of capital to noncontrolling interest																(21)		(21)
Capital contribution from noncontrolling interest																95		95
Acquisition of noncontrolling interest										(31)						11		(20)
Stock-based compensation expense										49								49
Repurchases of common shares				(1,933,286)												(120)		(120)
Issuance of common shares:																		
stock options and award plans, net of shares withheld for taxes				908,232						18								18
<b>Balance, December 31, 2011</b>	<b>6,900,000</b>	<b>\$</b>	<b>690</b>	<b>145,610,029</b>	<b>\$</b>	<b>1</b>	<b>\$</b>	<b>4,829</b>	<b>\$</b>	<b>6,917</b>	<b>\$</b>	<b>(610)</b>	<b>\$</b>	<b>(120)</b>	<b>\$</b>	<b>368</b>	<b>\$</b>	<b>12,075</b>

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**1. Basis of Presentation and Significant Accounting Policies**

*Description of Business* Bunge Limited, a Bermuda holding company, together with its consolidated subsidiaries through which its businesses are conducted (collectively, "Bunge"), is an integrated, global agribusiness and food company. Bunge's common shares trade on the New York Stock Exchange under the ticker symbol "BG." Bunge operates in four divisions, which include five reportable segments: agribusiness, sugar and bioenergy, edible oil products, milling products and fertilizer.

*Agribusiness* Bunge's agribusiness segment is an integrated business involved in the purchase, storage, transport, processing and sale of agricultural commodities and commodity products. Bunge's agribusiness operations and assets are located in North America, South America, Europe and Asia, with merchandising and distribution offices throughout the world.

Bunge's agribusiness segment also participates in related financial activities, such as offering trade structured finance, which leverages our international trade flows, providing risk management services to customers by assisting them with managing price exposure to agricultural commodities and developing private investment vehicles to invest in businesses complementary to Bunge's commodities operations.

*Sugar and Bioenergy* Bunge's sugar and bioenergy segment includes the results of its sugar and ethanol production activities in Brazil, global sugar merchandising and distribution, as well as ethanol production investments and related activities. This reportable segment is an integrated business involved in the growing and harvesting of sugarcane from owned land or land managed through agricultural partnership agreements and additional sourcing of sugarcane from third parties to be processed in its eight mills in Brazil to produce sugar, ethanol and electricity. Five of these sugarcane mills were acquired in 2010. The sugar and bioenergy segment is also a merchandiser and distributor of sugar and ethanol within Brazil and a global merchandiser and distributor of sugar through its office in London. In addition, the segment includes minority investments in the U.S. corn-based ethanol industry.

*Edible oil products* Bunge's edible oil products segment consists of producing and selling edible oil products, such as packaged and bulk oils, shortenings, margarine, mayonnaise and other products derived from the vegetable oil refining process. Bunge's edible oil products operations are located in North America, Europe, Brazil, China and India.

*Milling products* Bunge's milling products segment include its wheat, corn and rice milling businesses, which purchase wheat, corn and rice directly from growers and dealers and process them into milled products for food processors, bakeries, brewers, snack food producers and other customers. Bunge's wheat milling activities are primarily in Brazil. Corn and rice milling activities are located in the United States.

*Fertilizer* Bunge's fertilizer segment sells blended NPK (nitrogen, phosphate and potassium) fertilizer formulas, mixed nutrients and liquid fertilizer products to farmers and distributors primarily in Brazil, Argentina and the United States. Historically, Bunge was involved in every stage of the fertilizer business in Brazil, from mining of phosphate-based raw materials to the sale of blended fertilizer products. In May 2010, Bunge sold its fertilizer nutrients assets in Brazil, including its phosphate mining assets and its investment in Fosfertil S.A., a phosphate and nitrogen producer (see Note 3). In addition, in 2010, Bunge acquired the Argentine fertilizer business of Petrobras Energia S.A., which produces liquid and solid nitrogen fertilizers (see Note 2). In the United States, Bunge is developing a

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**1. Basis of Presentation and Significant Accounting Policies (Continued)**

wholesale business that leverages its established agribusiness network and logistics expertise. Bunge also has a joint venture with Office Chérifien des Phosphates, or OCP, to produce fertilizer products in Morocco (see Note 10).

***Basis of Presentation and Principles of Consolidation*** The accompanying consolidated financial statements include the accounts of Bunge, its subsidiaries and variable interest entities in which Bunge is considered to be the primary beneficiary. The financial statements are prepared in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP) and include the assets, liabilities, revenues and expenses of all entities over which Bunge exercises control. Equity investments in which Bunge has the ability to exercise significant influence but does not control and is not the primary beneficiary are accounted for by the equity method of accounting. Investments in which Bunge does not exercise significant influence are accounted for by the cost method of accounting. Intercompany accounts and transactions are eliminated.

Certain prior year amounts have been reclassified to conform to current year presentation.

In its interim reporting for the third quarter of 2011, Bunge modified its application of the presentation and disclosure provisions of ASC Topic 220, *Comprehensive Income*, as allowed under this standard. Bunge has also elected in this Annual Report on Form 10-K to present a separate consolidated statement of comprehensive income (loss). The consolidated statements of changes in equity for the years ended December 31, 2010 and 2009 have accordingly been modified to conform to the current period presentation.

Noncontrolling interest related to Bunge's ownership interests of less than 100% is reported as noncontrolling interest in subsidiaries in the consolidated balance sheets. The noncontrolling ownership interest in Bunge's earnings, net of tax, is reported as net (income) loss attributable to noncontrolling interest in the consolidated statements of income.

***Use of Estimates*** In preparing its accompanying consolidated financial statements, there are certain accounting policies that may involve substantial judgment or estimation in their application that require management to make certain estimates and assumptions. These may affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. They may also affect reported amounts of revenues and expenses during the reporting period. These include allowances for doubtful accounts, valuation allowances for recoverable taxes and deferred tax assets, impairment of long-lived assets, restructuring charges, useful lives of property, plant and equipment and intangible assets, contingent liabilities, liabilities for unrecognized tax benefits and pension plan obligations. In addition, significant management estimates and assumptions are required in allocating the purchase price paid in business acquisitions to the assets and liabilities acquired (see Note 2) and the determination of fair values of Level 3 assets and liabilities (see Note 15). Actual amounts may vary from these estimates.

***Certain Concentrations of Risk*** The availability and price of agricultural commodities used in Bunge's operations are subject to wide fluctuations due to unpredictable factors such as weather, plantings, government (domestic and foreign) programs and policies, and changes in global demand and production of similar and competitive crops. The markets for Bunge's products are highly price competitive and are sensitive to product substitution. Bunge purchases the majority of its raw materials directly from growers or dealers. Bunge competes against large multinational, regional and national



Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**1. Basis of Presentation and Significant Accounting Policies (Continued)**

suppliers, processors and distributors and farm cooperatives. Competition is based on price, product and service offerings and geographic location. In addition, Bunge has significant commercial activities related to logistics as it moves commodities around the world and also related to energy as agricultural commodities and commodity products have become key components of ethanol and other biofuels. Bunge also enters into over-the-counter derivative instruments with financial counterparties, primarily related to management of interest rate and foreign currency risk. As a result of these activities, Bunge also has concentrations of risk with counterparties in the agribusiness, shipping, energy and finance industries.

**Translation of Foreign Currency Financial Statements** Bunge's reporting currency is the U.S. dollar. The functional currency of the majority of Bunge's foreign subsidiaries is their local currency and, as such, amounts included in the consolidated statements of income, comprehensive income (loss), cash flows and changes in equity are translated using average exchange rates during each period. Assets and liabilities are translated at period-end exchange rates and resulting foreign exchange translation adjustments are recorded in the consolidated balance sheets as a component of accumulated other comprehensive income (loss).

**Foreign Currency Transactions** Monetary assets and liabilities denominated in currencies other than the functional currency are remeasured into their respective functional currencies at exchange rates in effect at the balance sheet date. The resulting exchange gain or loss is included in Bunge's consolidated statements of income as foreign exchange gain (loss).

**Cash and Cash Equivalents** Cash and cash equivalents include time deposits and readily marketable securities with original maturity dates of three months or less at the time of acquisition.

**Trade Accounts Receivable and Secured Advances to Suppliers** Accounts receivable and secured advances to suppliers are stated at the historical carrying amounts net of write-offs and allowances for uncollectible accounts. Bunge establishes an allowance for uncollectible trade accounts receivable and secured advances to farmers based on historical experience, farming economic and other market conditions as well as specific identified customer collection issues. Uncollectible accounts are written off when a settlement is reached for an amount that is less than the outstanding historical balance or when Bunge has determined that collection of the balance is unlikely.

Secured advances to suppliers bear interest at contractual amounts which reflect current market interest rates at the time of the transaction. There are no deferred fees or costs associated with these receivables. As a result of these factors, there are no imputed interest amounts to be amortized under the interest method. Interest income is calculated based on the terms of the individual agreements and is recognized on an accrual basis.

Bunge adopted the accounting guidance on disclosure about the credit quality of financing receivables and the allowance for credit losses as of December 31, 2010. This guidance requires information to be disclosed at disaggregated levels, defined as portfolio segments and classes. Based upon its analysis of credit losses and risk factors to be considered in determining the allowance for credit losses, Bunge has determined that the long-term receivables from farmers in Brazil is a single portfolio segment.

Bunge evaluates this single portfolio segment by class of receivables, which is defined as a level of information (below a portfolio segment) in which the receivables have the same initial measurement

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**1. Basis of Presentation and Significant Accounting Policies (Continued)**

attribute and a similar method for assessing and monitoring risk. Bunge has identified accounts in legal collection processes and renegotiated amounts as classes of long-term receivables from farmers. Valuation allowances for accounts in legal collection processes are determined by Bunge on individual accounts based on the fair value of the collateral provided as security for the secured advance or credit sale. The fair value is determined using a combination of internal and external resources, including published information concerning Brazilian land values by region. For determination of the valuation allowances for renegotiated amounts, Bunge considers historical experience with the individual farmers, current weather and crop conditions, as well as the fair value of non-crop collateral.

For both classes, a long-term receivable from farmers in Brazil is considered impaired, based on current information and events, if Bunge determines it to be probable that all amounts due under the original terms of the receivable will not be collected. Recognition of interest income on secured advances to farmers is suspended once the farmer defaults on the originally scheduled delivery of agricultural commodities as the collection of future income is determined to not be probable. No additional interest income is accrued from the point of default until ultimate recovery, where amounts collected are credited first against the receivable and then to any unrecognized interest income.

**Inventories** Readily marketable inventories are agricultural commodity inventories that are readily convertible to cash because of their commodity characteristics, widely available markets and international pricing mechanisms. The majority of Bunge's readily marketable inventories are valued at fair value. These agricultural commodity inventories have quoted market prices in active markets, may be sold without significant further processing and have predictable and insignificant disposal costs. Changes in the fair values of merchandisable agricultural commodities inventories are recognized in earnings as a component of cost of goods sold. Also included in readily marketable inventories is sugar produced by our sugar mills in Brazil. These inventories are stated at the lower of average cost or market. They are readily convertible to cash because of their commodity characteristics, widely available markets and international pricing mechanisms.

Inventories other than readily marketable inventories are principally stated at the lower of cost or market. Cost is determined using primarily the weighted-average cost method.

**Derivative Instruments and Hedging Activities** Bunge enters into derivative instruments that are related to its business and financial exposures as a multinational agricultural commodities and food company. Bunge uses derivative instruments to manage its exposure to movements associated with agricultural commodity prices, transportation costs, foreign currency exchange rates, interest rates and energy costs. Bunge's use of these instruments is generally intended to mitigate the exposure to market variables (see Note 15).

Bunge may enter into interest rate swap agreements for the purpose of managing certain of its interest rate exposures. The interest rate swaps used by Bunge as hedging instruments are recorded at fair value in the consolidated balance sheets with changes in fair value recorded contemporaneously in earnings. Certain swap agreements may be designated as fair value hedges. The carrying amount of the associated debt is adjusted through earnings for changes in the fair value arising from changes in benchmark interest rates. Ineffectiveness is recognized to the extent that these adjustments do not offset.

Bunge uses a combination of foreign exchange forward and option contracts in certain of its operations to mitigate the risk from exchange rate fluctuations in connection with anticipated sales

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**1. Basis of Presentation and Significant Accounting Policies (Continued)**

denominated in foreign currencies. These derivative instruments are designated as cash flow hedges. The changes in the fair values on the contracts designated as cash flow hedges are recorded in accumulated other comprehensive income (loss), net of applicable taxes, and are reclassified into earnings when the anticipated sales occur. The ineffective portion of these hedges is recorded as foreign exchange gain or loss in the consolidated statements of income. Bunge also may use net investment hedges to partially offset the translation adjustments arising from the remeasurement of its investment in certain of its subsidiaries. Bunge records the effective portion of the gain or loss on the derivative instruments designated and qualifying as net investment hedges in accumulated other comprehensive income (loss), net of applicable taxes, as an offset to the foreign currency translation adjustment.

Bunge generally uses exchange traded futures and options contracts to minimize the effects of changes in agricultural commodity prices on its agricultural commodity inventories, including produced sugar, future sugar production and forward purchase and sale contracts, but may also from time-to-time enter into over-the-counter ("OTC") commodity transactions, including swaps, which are settled in cash at maturity or termination based on exchange-quoted futures prices. Changes in fair values of exchange traded futures contracts representing the unrealized gains and/or losses on these instruments are settled daily generally through Bunge's wholly-owned futures clearing subsidiary. Forward purchase and sale contracts are primarily settled through delivery of agricultural commodities. While Bunge considers these exchange traded futures and forward purchase and sale contracts to be effective economic hedges, Bunge does not designate or account for the majority of its commodity contracts as hedges. Changes in fair values of these contracts and related readily marketable agricultural commodity inventories are included in cost of goods sold in the consolidated statements of income. The forward contracts require performance of both Bunge and the contract counterparty in future periods. Contracts to purchase agricultural commodities generally relate to current or future crop years for delivery periods quoted by regulated commodity exchanges. Contracts for the sale of agricultural commodities generally do not extend beyond one future crop cycle. In addition, Bunge may use exchange traded futures and options as economic hedges of portions of its forecasted oilseed processing production requirements, including forecasted purchases of soybeans and sales of soy commodity products.

Bunge is exposed to loss in the event of the non-performance by counterparties to OTC derivative instruments and forward purchase and sale contracts. Adjustments are made to fair values of derivative instruments on occasions when non-performance risk is determined to represent a significant input in fair value determination. These adjustments are based on Bunge's estimate of the potential loss in the event of counterparty non-performance.

Bunge enters into time charter agreements for utilization of ocean freight vessels for the purpose of transporting agricultural commodities based on forecasted requirements. In addition, Bunge sells through relet agreements the right to use these ocean freight vessels when excess freight capacity is available. The market price for ocean freight varies depending on the supply and demand for ocean freight vessels and global economic and trade conditions. Bunge's time charter agreements, which represent unrecognized firm commitments for utilization of ocean freight vessels, have terms ranging from two months to five years. Bunge uses derivative instruments to hedge both time charter agreements and other portions of its anticipated ocean freight costs. A portion of the ocean freight derivatives may be designated as fair value hedges of Bunge's time charter agreements.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****1. Basis of Presentation and Significant Accounting Policies (Continued)**

Bunge uses derivative instruments to manage its exposure to volatility in energy costs. Bunge's operations use substantial amounts of energy, including natural gas, coal, steam and fuel oil, including bunker fuel.

Generally, derivative instruments are recorded at fair value in other current assets or other current liabilities in Bunge's consolidated balance sheets. Bunge assesses, both at the inception of a hedge and on an ongoing basis, whether the derivatives designated as hedges are highly effective in offsetting changes in the hedged items. The effective and ineffective portions of changes in fair values of derivative instruments designated as fair value hedges, along with the gains or losses on the related hedged items are recorded in earnings in the consolidated statements of income in the same caption as the hedged items. The effective portion of changes in fair values of derivative instruments that are designated as cash flow hedges are recorded in accumulated other comprehensive income (loss) and are reclassified to earnings when the hedged cash flows are realized or when the hedge is no longer considered to be effective. In addition, Bunge may designate certain derivative instruments as net investment hedges to hedge the exposure associated with its equity investments in foreign operations. The effective portions of changes in the fair values of net investment hedges, which are evaluated based on spot rates, are recorded in the foreign exchange translation adjustment component of accumulated other comprehensive income (loss) in the consolidated balance sheets and the ineffective portions of such derivative instruments are recorded in foreign exchange gains or losses in the consolidated statements of income.

**Recoverable Taxes** Recoverable taxes include value-added taxes paid upon the acquisition of raw materials and taxable services and other transactional taxes which can be recovered in cash or as compensation against income taxes or other taxes owed by Bunge, primarily in Brazil. These recoverable tax payments are included in other current assets or other non-current assets based on their expected realization. In cases where Bunge determines that recovery is doubtful, recoverable taxes are reduced by allowances for the estimated unrecoverable amounts.

**Property, Plant and Equipment, Net** Property, plant and equipment, net is stated at cost less accumulated depreciation and depletion. Major improvements that extend the life, capacity or efficiency or improve the safety of an asset are capitalized, while maintenance and repairs are expensed as incurred. Costs related to legal obligations associated with the future retirement of capitalized assets are also capitalized as part of the cost of the related asset. Interest costs on borrowings during the construction periods of major capital projects are also capitalized.

Included in property, plant and equipment are biological assets, primarily sugarcane, that are stated at cost less accumulated depletion. The remaining useful lives of Bunge's biological assets range from one to six years. Depletion is calculated using the estimated units of production based on the remaining useful life of the growing sugarcane. Depreciation is computed based on the straight line method over the estimated useful lives of the assets.

Useful lives for property, plant and equipment are as follows:

	Years
Buildings	10-50
Machinery and equipment	7-20
Furniture, fixtures and other	3-20

F-14

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**1. Basis of Presentation and Significant Accounting Policies (Continued)**

**Goodwill** Goodwill represents the cost in excess of the fair value of net assets acquired in a business acquisition. Goodwill is tested annually for impairment or between annual tests if events or circumstances indicate potential impairment. Bunge's annual impairment testing is generally performed during the fourth quarter of its fiscal year.

Goodwill is tested for impairment at the reporting unit level. For the majority of Bunge's recorded goodwill, the reporting unit is equivalent to Bunge's reportable segments. A discounted cash flow model is used to estimate the fair value of each reporting unit, which considers forecasted cash flows discounted at an estimated weighted-average cost of capital. Bunge selected the discounted cash methodology as it believes it is comparable to what would be used by market participants. The weighted average cost of capital is an estimate of the overall after-tax rate of return required by equity and debt market participants of a business enterprise. These analyses require the use of significant judgments, including judgments about appropriate discount rates, growth rates and terminal values and the timing of expected future cash flows. Discount rate assumptions are based on an assessment of the risk inherent in the future cash flows of the respective reporting unit. Sensitivity analyses are performed in order to assess the reasonableness of assumptions.

Bunge's reporting segments in which it has recorded goodwill are agribusiness, sugar and bioenergy, edible oil products, milling products and fertilizer (see Note 7). Impairment losses are generally included in cost of goods sold in the consolidated statements of income, unless the goodwill is associated with acquired marketing or brand assets, in which case impairment losses are included in selling, general and administrative expenses in the consolidated statements of income.

**Impairment of Property, Plant and Equipment and Other Finite-Lived Intangible Assets** Other intangible assets that have finite useful lives include brands, trademarks and other assets which are recorded at fair value at the date of acquisition. Other intangible assets with indefinite lives are not amortized but are tested annually for impairment utilizing a discounted cash flow methodology consistent with that described above for goodwill. Finite-lived intangible assets are amortized on a straight line basis over their estimated useful lives, ranging from 2 to 50 years (see Note 8).

Bunge reviews its property, plant and equipment and other finite-lived intangible assets for impairment whenever events or changes in circumstances indicate that carrying amounts of an asset may not be recoverable. In performing the review for recoverability, Bunge bases its evaluation on such indicators as the nature, future economic benefits and geographic locations of the assets, historical or future profitability measures and other external market conditions. If these indicators result in the expected non-recoverability of the carrying amount of an asset or asset group, Bunge determines whether impairment has occurred by analyzing estimates of undiscounted future cash flows. If the estimates of undiscounted future cash flows during the expected useful life of the asset are less than the carrying value of the asset, a loss is recognized for the difference between the carrying value of the asset and its estimated fair value, measured by the present value of the estimated future cash flows or by third-party appraisal. Bunge records impairments related to property, plant and equipment and other finite-lived intangible assets used in the processing of its products in cost of goods sold in its consolidated statements of income. The impairment of marketing or brand assets is recognized in selling, general and administrative expenses in the consolidated statements of income (see Note 9).

Property, plant and equipment and other finite-lived intangible assets to be sold or otherwise disposed of are reported at the lower of carrying amount or fair value less cost to sell.

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**1. Basis of Presentation and Significant Accounting Policies (Continued)**

**Impairment of Investments in Affiliates** Bunge reviews its investments in affiliates annually or when an event or circumstances indicate that a potential decline in fair value may be other than temporary. Bunge considers various factors in determining whether to recognize an impairment charge, including the length of time that the fair value of the investment is expected to be below its carrying value, the financial condition, operating performance and near-term prospects of the affiliate, and Bunge's intent and ability to hold the investment for a period of time sufficient to allow for the recovery in fair value. Impairment charges for investments in affiliates are included as a reduction in Bunge's reported equity in earnings of affiliates in the consolidated statements of income.

**Stock-Based Compensation** Bunge maintains equity incentive plans for its employees and non-employee directors, which are described in Note 25. Bunge accounts for stock-based compensation using the modified prospective transition method. Under the modified prospective transition method, compensation cost recognized for the years ended December 31, 2011, 2010 and 2009 includes (1) compensation cost for all share-based awards granted prior to, but not yet vested as of, January 1, 2006, based on the grant date fair value in accordance with ASC Topic 718 *Compensation - Stock Compensation* that provides guidance for recognizing transactions under share-based payment arrangements with employees, and (2) compensation cost for all share-based awards granted subsequent to January 1, 2006, based on the grant date fair value estimated in accordance with the provisions of the FASB standard.

**Income Taxes** Income tax expenses and benefits are recognized based on the tax laws and regulations in the jurisdictions in which Bunge's subsidiaries operate. Under Bermuda law, Bunge is not required to pay taxes in Bermuda on either income or capital gains. The provision for income taxes includes income taxes currently payable and deferred income taxes arising as a result of temporary differences between the carrying amounts of existing assets and liabilities in Bunge's financial statements and their respective tax basis. Deferred tax assets are reduced by valuation allowances if it is determined that it is more likely than not that the deferred tax asset will not be realized. Accrued interest and penalties related to unrecognized tax benefits are recognized in income tax expenses in the consolidated statements of income.

The calculation of tax liabilities involves management's judgments concerning uncertainties in the application of complex tax regulations in the many jurisdictions in which Bunge operates and involves consideration of potential liabilities for potential tax audit issues in those many jurisdictions based on estimates of whether it is more likely than not those additional taxes will be due. Investment tax credits are recorded in income tax expenses in the period in which such credits are granted.

**Revenue Recognition** Sales of agricultural commodities, fertilizers and other products are recognized when persuasive evidence of an arrangement exists, the price is determinable, the product has been delivered, title to the product and risk of loss transfer to the customer, which is dependent on the agreed upon sales terms with the customer, and when collection of the sale price is reasonably assured. Sales terms provide for passage of title either at the time and point of shipment or at the time and point of delivery of the product being sold. Net sales consist of gross sales less discounts related to promotional programs and sales taxes. Interest income on secured advances to suppliers is included in net sales due to its operational nature (see Note 5). Sales of a primarily financial nature, such as trade structured financing activities, are recorded net, and margins earned on such transactions are included in net sales. Shipping and handling charges billed to customers are included in net sales and related costs are included in cost of goods sold.

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**1. Basis of Presentation and Significant Accounting Policies (Continued)**

**Research and Development** Research and development costs are expensed as incurred. Research and development expenses were \$22 million, \$24 million and \$26 million in 2011, 2010 and 2009, respectively.

**New Accounting Pronouncements** In December and June 2011, the FASB amended the guidance in ASC Topic 220 *Comprehensive Income*. The guidance requires that other comprehensive income be presented in either one continuous statement, or in two separate but consecutive statements. While the new guidance changes the presentation of comprehensive income, there are no changes to the components that are recognized in net income or other comprehensive income under current accounting guidance. The amendment eliminates the option to report other comprehensive income in the statement of changes in equity. The FASB also deferred the required presentation of reclassifications out of accumulated other comprehensive income on the face of the financial statements. These amendments are to be applied retrospectively and are effective for interim and annual periods beginning after December 15, 2011. The adoptions of these standards are not expected to have a material impact on Bunge's consolidated financial statements.

In December 2011, FASB amended the guidance in ASC Topic 210, *Balance Sheet*. This amendment requires an entity to disclose both gross and net information about financial instruments that are eligible for offset in the statement of financial position and/or subject to a master netting arrangement or similar agreement. The amendment is effective for annual and interim periods beginning on January 1, 2013 and should provide the disclosures required by those amendments retrospectively for all comparative periods presented. The adoption of this standard would expand Bunge's disclosures but is not expected to impact Bunge's consolidated financial results.

In September 2011, the FASB amended the guidance in ASC Topic 350, *Intangibles - Goodwill and Other*. This guidance provides an option to perform a qualitative assessment to determine potential impairment as a basis for determining the necessity of the two-step quantitative goodwill impairment test. The amendments are effective for interim and annual periods beginning after December 15, 2011. The adoption of this standard is not expected to impact Bunge's consolidated financial results.

In May 2011, the FASB amended the guidance in ASC Topic 820, *Fair Value Measurement*. This guidance is intended to result in convergence between U.S. GAAP and IFRS requirements for measurement of, and disclosures about, fair value. The amendment clarifies or changes certain fair value measurement principles and enhances the disclosure requirements particularly for Level 3 fair value measurements. The amendments are to be applied prospectively and are effective during interim and annual periods beginning after December 15, 2011. These amendments are not expected to have a material impact on Bunge's financial results but may require expanded disclosure in Bunge's consolidated financial statements.

**2. Business Acquisitions**

In December 2011, Bunge acquired a tomato products business in its edible oils segment in Brazil for \$97 million consisting of \$81 million in cash and a \$16 million contingent obligation. The preliminary purchase price allocation includes approximately \$10 million of inventory, \$39 million of finite-lived intangible assets, primarily trademarks, \$21 million of property, plant and equipment, \$41 million of goodwill, \$1 million of current liabilities and \$13 million of deferred tax liabilities.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****2. Business Acquisitions (Continued)**

In August 2011, Bunge acquired a North American margarine business in its edible oils segment for a total purchase price of \$18 million. The purchase price allocation has been completed resulting in \$14 million allocated to property, plant and equipment and \$4 million allocated to inventory. Also, in August 2011, Bunge acquired grain elevator operations in its agribusiness segment in North America for a total purchase price of \$10 million. The purchase price allocation has been completed resulting in \$7 million allocated to property, plant and equipment and \$3 million to the fair value of commercial purchase and sale contracts acquired.

In February 2011, Bunge acquired a port facility in its agribusiness segment in Ukraine for a total purchase price of \$100 million, net of \$2 million cash acquired, consisting of \$83 million in cash and \$17 million of assumed short-term debt related to assets under construction. The purchase price allocation has been completed resulting in \$5 million of current assets, \$48 million of property, plant and equipment, \$32 million of other finite-lived intangible assets, \$34 million of goodwill, \$10 million of capital lease obligations, \$6 million of deferred tax liabilities and \$3 million of other liabilities.

In February 2010, Bunge acquired a 100% interest in five Brazilian sugarcane mills in São Paulo and Minas Gerais states that were formerly part of the Moema Group through the acquisition of Usina Moema Participações S.A. (Moema Par) and remaining interests in four mills that were not wholly-owned by Moema Par. Bunge collectively refers to the acquired entities as Moema. The purchase consideration for the Moema acquisition was as follows:

**(US\$ in millions)**

Fair value of 10,315,400 Bunge Limited common shares issued	\$ 600
Cash paid	52
<b>Total purchase price</b>	<b>\$ 652</b>

Acquisition related expenses of \$11 million were included in selling, general and administrative expenses in the consolidated statement of income for the year ended December 31, 2010.



Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****2. Business Acquisitions (Continued)**

The table below summarizes Bunge's assessment of the fair values of assets and liabilities acquired and resulting determination of goodwill:

(US\$ in millions)	December 31, 2010	
<b>Assets acquired:</b>		
Cash	\$	3
Inventories		187
Other current assets		69
Property, plant and equipment		657
Other intangible assets		44
Other non-current assets		127
<b>Total assets</b>		<b>1,087</b>
<b>Liabilities acquired:</b>		
Short-term debt		378
Other current liabilities		286
Long-term debt		177
Other non-current liabilities		34
<b>Total liabilities</b>		<b>875</b>
<b>Goodwill</b>		<b>440</b>
<b>Total purchase price</b>	<b>\$</b>	<b>652</b>

Other Intangible assets consist of the following:

(US\$ in millions)	Useful Life		
Agricultural partnership agreements	7 years	\$	43
Other	2-20 years		1
<b>Total</b>		<b>\$</b>	<b>44</b>

The fair value assigned to intangible assets associated with partnership agreements for the production of sugarcane was determined using the income approach. The fair value of the other intangibles was primarily determined using the market approach. The intangible assets have no expected residual value at the end of their useful lives and are subject to amortization on a straight-line basis. The fair values of tangible assets were derived using a combination of the income approach, the market approach and the cost approach as considered appropriate for the specific assets being valued. None of the acquired assets or liabilities will be measured at fair value on a recurring basis in periods subsequent to the initial recognition.

Moema is a party to a number of claims and lawsuits, primarily civil, labor and environmental claims arising out of the normal course of business. Included in other non-current liabilities is \$14 million related to Moema's probable contingencies.

Moema is included in the sugar and bioenergy segment and the goodwill from this acquisition has been assigned to that segment. The acquisition complements Bunge's existing sugarcane milling and

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**2. Business Acquisitions (Continued)**

trading and merchandising activities and increases Bunge's presence in the sugar and sugarcane-based ethanol industry in Brazil, substantially increasing Bunge's annual sugarcane crushing capacity. The acquired mills form a cluster within a highly productive region for sugarcane in Brazil. The Moema management team's experience in sugarcane agricultural and industrial processes is expected to complement Bunge's expertise in trade and financial risk management. Bunge also expects synergies with its fertilizer business and logistics efficiencies from the acquisition. Goodwill of \$489 million is deductible for tax purposes. In addition, the tax deductible goodwill exceeds the recorded goodwill by approximately \$95 million resulting in total tax deductible goodwill of approximately \$584 million. As a result, a long-term deferred tax asset of \$49 million relating to the excess tax deductible goodwill and a corresponding reduction in goodwill were recorded in the purchase price allocation.

Included in the consolidated statement of income for the year ended December 31, 2010 are Moema's net sales and losses from operations before income taxes of \$496 million and \$22 million, respectively.

In the first quarter of 2010, Bunge acquired the Argentine fertilizer business of Petrobras Energía S.A., a subsidiary of Petroleo Brasileiro S.A. (Petrobras), for \$80 million. The acquired business is included in Bunge's fertilizer segment. This acquisition expands Bunge's presence in the Argentine retail fertilizer market, allowing it to further develop synergies with its grain origination operations through the sale of products to farmers from whom it may purchase commodities. Based on the fair values of assets and liabilities acquired, \$66 million of the purchase price was allocated to property, plant and equipment, \$6 million to other current assets, \$7 million to other intangible assets, primarily a non-compete agreement and \$1 million to goodwill.

In the third quarter of 2010, Bunge acquired two oilseed processing facilities in its agribusiness segment in Turkey in separate transactions for a total purchase price of \$24 million, consisting of \$5 million in cash and \$19 million of other prepayments related to existing contractual arrangements. The preliminary purchase price allocations for the combined transactions included \$20 million allocated to property, plant and equipment and \$4 million to goodwill. There were no changes to the purchase price allocation upon finalization in 2011.

In 2010, Bunge acquired the North American rice milling business of Pacific International Rice Mills, LLC (PIRM) in its milling products segment for a total purchase price of \$43 million in cash. The 2010 preliminary purchase price allocation included allocations of \$17 million to property, plant and equipment, \$33 million to current assets and \$7 million to current liabilities. Upon finalization of the purchase price allocation in 2011, current assets were reduced by \$3 million with \$1 million allocated to finite-lived intangibles for brands and trademarks and \$2 million allocated to current liabilities.

In the fourth quarter of 2010, Bunge acquired the Hungarian margarine businesses of Royal Brinkers in its edible oil products segment for 5 million Euros in cash which equated to approximately \$7 million. The 2010 preliminary purchase price allocation included \$2 million of property, plant and equipment, \$1 million of other intangible assets and \$4 million of goodwill. Upon finalization of the purchase price allocation in 2011, property, plant and equipment was reduced by \$1 million which was reallocated to inventory.

In the fourth quarter of 2010, Bunge completed the acquisitions of several grain elevators in its agribusiness segment in the United States in two separate transactions for a total purchase price of

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**2. Business Acquisitions (Continued)**

\$64 million in cash. The preliminary purchase price allocations of the combined transactions included \$30 million of property, plant and equipment, \$54 million of current assets, \$25 million of current liabilities and \$5 million of goodwill. Upon completion of the purchase price allocation in 2011, goodwill was reduced by \$5 million with \$1 million reallocated to current assets, \$3 million to property, plant and equipment and a \$1 million reduction to current liabilities.

Pro forma financial information is not presented as these acquisitions individually and in aggregate are not material.

**3. Business Divestitures**

In January 2010, Bunge and two of its wholly-owned subsidiaries entered into a definitive agreement (as amended, the Agreement) with Vale S.A., a Brazil-based global mining company (Vale), and an affiliate of Vale, pursuant to which Vale acquired Bunge's fertilizer nutrients assets in Brazil, including its interest in Fertilizantes Fosfatados S.A. (Fosfertil) when the transaction closed on May 27, 2010. Final settlement of a post-closing adjustment occurred on August 13, 2010. Bunge received total cash proceeds of \$3,914 million and recognized a gain of \$2,440 million (\$1,901 million, net of tax) in its fertilizer segment related to this transaction. Included in the calculation of the gain was \$152 million of transaction costs incurred in connection with the divestiture. Total income tax expense associated with the transaction was \$539 million, of which approximately \$280 million was paid during the year ended December 31, 2010 and approximately \$259 million was offset by deferred tax assets and other tax credits and, therefore, did not result in cash tax payments. The sale of these assets did not result in accounting for our Brazil fertilizer business as a discontinued operations as Bunge retained the merchandising and distribution portion of the business, which is expected to continue with a similar level of cash flows as it procures raw materials from Vale and remains a major seller of blended fertilizer products to farmers in Brazil.

Approximately \$144 million of transaction costs and \$280 million of withholding taxes are included as a component of cash used for operating activities in Bunge's consolidated statement of cash flows for the year ended December 31, 2010. Gross proceeds of \$3,914 million and cash disposed of \$106 million related to the sale of the Brazilian fertilizer nutrients assets are included as a component of cash provided by investing activities in Bunge's consolidated statement of cash flows for the year ended December 31, 2010.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****4. Inventories**

Inventories by segment are presented below. Readily marketable inventories refers to inventories that are readily convertible to cash because of their commodity characteristics, widely available markets and international pricing mechanisms.

(US\$ in millions)	December 31,	
	2011	2010
Agribusiness <sup>(1)</sup>	\$ 4,080	\$ 5,137
Sugar and Bioenergy <sup>(2)</sup>	465	359
Edible Oil Products <sup>(3)</sup>	489	460
Milling Products <sup>(4)</sup>	130	163
Fertilizer <sup>(4)</sup>	569	516
Total	\$ 5,733	\$ 6,635

(1) Includes readily marketable agricultural commodity inventories carried at fair value of \$3,724 million and \$4,540 million at December 31, 2011 and 2010, respectively. All other agribusiness segment inventories are carried at lower of cost or market.

(2) Includes readily marketable sugar inventories of \$139 million and \$86 million at December 31, 2011 and 2010, respectively. Of these sugar inventories, \$83 million and \$66 million are carried at fair value at December 31, 2011 and 2010, respectively, in Bunge's merchandising business. Sugar and ethanol inventories in Bunge's industrial production business are carried at lower of cost or market.

(3) Edible oil products inventories are generally carried at lower of cost or market, with the exception of readily marketable inventories of bulk soybean oil which is carried at fair value in the aggregate amount of \$212 million and \$225 million at December 31, 2011 and 2010, respectively.

(4) Milling products and fertilizer inventories are carried at lower of cost or market.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****5. Other Current Assets**

Other current assets consist of the following:

(US\$ in millions)	December 31,	
	2011	2010
Prepaid commodity purchase contracts <sup>(1)</sup>	\$ 206	\$ 267
Secured advances to suppliers, net <sup>(2)</sup>	349	245
Unrealized gains on derivative contracts at fair value	1,283	2,619
Recoverable taxes, net	528	500
Margin deposits <sup>(3)</sup>	352	926
Marketable securities	50	39
Deferred purchase price receivable <sup>(4)</sup>	192	
Prepaid expenses	369	220
Restricted cash <sup>(5)</sup>	43	
Other	424	652
<b>Total</b>	<b>\$ 3,796</b>	<b>\$ 5,468</b>

(1) Prepaid commodity purchase contracts represent advance payments against fixed priced contracts for future delivery of specified quantities of agricultural commodities. These contracts are recorded at fair value based on prices of the underlying agricultural commodities.

(2) Bunge provides cash advances to suppliers, primarily Brazilian farmers of soybeans and other agricultural commodities, to finance a portion of the suppliers' production costs. Bunge does not bear any of the costs or risks associated with the related growing crops. The advances are largely collateralized by future crops and physical assets of the suppliers, carry a local market interest rate and settle when the farmer's crop is harvested and sold. The secured advances to farmers are reported net of allowances of \$3 million at December 31, 2011 and 2010. Changes in the allowance for 2011 included an increase of \$2 million for additional bad debt provisions and a reduction in the allowance for recoveries of \$2 million. Changes in the allowance for 2010 included an increase of \$1 million for additional bad debt provisions and a reduction in the allowance for recoveries of \$1 million.

Interest earned on secured advances to suppliers of \$25 million, \$25 million and \$41 million for 2011, 2010, and 2009, respectively, is included in net sales in the consolidated statements of income.

(3) Margin deposits include U.S. treasury securities at fair value and cash.

(4) Deferred purchase price receivable represents additional credit support for the investment conduits in Bunge's accounts receivables sales program (see Note 18) and is recognized at its estimated fair value.

(5) Restricted cash includes an escrowed cash deposit related to a pending equity investment.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****6. Property, Plant and Equipment**

Property, plant and equipment consist of the following:

(US\$ in millions)	December 31,	
	2011	2010
Land	\$ 468	\$ 483
Biological assets	383	313
Buildings	1,794	1,743
Machinery and equipment	4,461	4,270
Furniture, fixtures and other	376	488
	7,482	7,297
Less: accumulated depreciation and depletion	(3,163)	(2,983)
Plus: construction in progress	1,198	998
<b>Total</b>	<b>\$ 5,517</b>	<b>\$ 5,312</b>

Bunge capitalized expenditures of \$1,061 million, \$1,117 million and \$1,001 million in 2011, 2010 and 2009, respectively. In addition, included in these capitalized expenditures was capitalized interest on construction in progress of \$16 million, \$21 million and \$26 million in 2011, 2010 and 2009, respectively. Depreciation and depletion expense was \$497 million, \$420 million and \$427 million in 2011, 2010 and 2009, respectively.

**7. Goodwill**

Bunge performed its annual impairment test in the fourth quarters of 2011, 2010 and 2009. For the year ended December 31, 2010, there was an impairment of \$3 million in the milling products segment (see Note 9). There were no impairments of goodwill for the years ended December 31, 2011 or 2009.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****7. Goodwill (Continued)**

Changes in the carrying value of goodwill by segment at December 31, 2011 and 2010 are as follows:

(US\$ in millions)	Agribusiness	Sugar and Bioenergy <sup>(1)</sup>	Edible Oil Products	Milling Products	Fertilizer	Total
Balance, January 1, 2010	\$ 204	\$ 130	\$ 83	\$ 10	\$	\$ 427
Goodwill acquired <sup>(2)</sup>	9	440	4		1	454
Reallocation of acquired goodwill <sup>(2)</sup>			(4)			(4)
Impairment				(3)		(3)
Tax benefit on goodwill amortization <sup>(3)</sup>	(6)		(1)			(7)
Foreign exchange translation	8	61	(2)			67
<b>Balance, December 31, 2010</b>	<b>215</b>	<b>631</b>	<b>80</b>	<b>7</b>	<b>1</b>	<b>934</b>
Goodwill acquired <sup>(2)</sup>	34		41			75
Reallocation of acquired goodwill <sup>(2)</sup>	(5)					(5)
Tax benefit on goodwill amortization <sup>(3)</sup>	(7)					(7)
Foreign exchange translation	(21)	(71)	(11)	(1)		(104)
<b>Balance, December 31, 2011</b>	<b>\$ 216</b>	<b>\$ 560</b>	<b>\$ 110</b>	<b>\$ 6</b>	<b>\$ 1</b>	<b>\$ 893</b>

<sup>(1)</sup> See Notes 1 and 2.

<sup>(2)</sup> See Note 2.

<sup>(3)</sup> Bunge's Brazilian subsidiary's tax deductible goodwill is in excess of its book goodwill. For financial reporting purposes for goodwill acquired prior to 2009, the tax benefits attributable to the excess tax goodwill are first used to reduce associated goodwill and then other intangible assets to zero, prior to recognizing any income tax benefit in the consolidated statements of income.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****8. Other Intangible Assets**

Other intangible assets consist of the following:

(US\$ in millions)	December 31,	
	2011	2010
Trademarks/brands, finite-lived	\$ 162	\$ 127
Licenses	13	11
Other	154	115
	329	253
Less accumulated amortization:		
Trademarks/brands <sup>(1)</sup>	(53)	(54)
Licenses	(4)	(3)
Other	(58)	(39)
	(115)	(96)
Trademarks/brands, indefinite-lived	6	29
<b>Intangible assets, net of accumulated amortization</b>	<b>\$ 220</b>	<b>\$ 186</b>

(1) Bunge's Brazilian subsidiary's tax deductible goodwill in the agribusiness segment is in excess of its book goodwill. For financial reporting purposes, for other intangible assets acquired prior to 2009, before recognizing any income tax benefit of tax deductible goodwill in excess of its book goodwill in the consolidated statements of income and after the related book goodwill has been reduced to zero, any such remaining tax deductible goodwill in excess of its book goodwill is used to reduce other intangible assets to zero.

In 2011, Bunge acquired assets including \$23 million of trademarks and \$48 million of other intangible assets including customer lists of \$16 million and port usage rights of \$32 million. These amounts were allocated \$32 million to the agribusiness segment and \$39 million to the edible oil products segment. Finite lives of these assets range from 5 to 20 years.

In 2010, Bunge assigned a total of \$52 million to other intangible assets acquired in business acquisitions. These assets primarily relate to agricultural partnership agreements for the production of sugarcane acquired as part of the Moema acquisition (see Note 2). These amounts were allocated \$44 million, \$7 million and \$1 million to the sugar and bioenergy, fertilizer and edible oil products segments, respectively. Finite lives of these assets range from 2 to 20 years.

Bunge performed its annual impairment test in the fourth quarters of 2011, 2010 and 2009. There were no impairments of indefinite-lived intangible assets for the years ended December 31, 2011, 2010 and 2009.

The aggregate amortization expense was \$29 million, \$23 million and \$16 million for the years ended December 31, 2011, 2010 and 2009, respectively. The annual estimated aggregate amortization expense for 2012 is approximately \$32 million with approximately \$29 million estimated per year for 2013 through 2016.



Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**9. Impairment and Restructuring Charges**

*Impairment* In 2011, Bunge recorded no significant impairment charges.

In 2010, Bunge recorded pretax non-cash impairment charges of \$77 million in cost of goods sold, which consisted of \$42 million related to the write-down of a European oilseed processing and refining facility, \$12 million related to the closure of an older, less efficient oilseed processing facility in the United States and a co-located corn oil extraction line, \$9 million related to the closure of processing and refining facilities in Europe with restructuring of Bunge's European footprint, \$9 million related to a long-term supply contract acquired in connection with a wheat mill acquisition in Brazil and \$5 million for additional assets in Brazil. These pretax impairment charges were allocated \$35 million to the agribusiness segment, \$28 million to the edible oil products segment and \$14 million to the milling products segment. The fair values of the processing facilities and distribution center were determined utilizing projected discounted cash flows for these facilities. The fair values of the office facility and the long-term supply contract were determined using third party valuations.

In 2009, Bunge recorded pretax non-cash impairment charges of \$5 million in cost of goods sold in its agribusiness segment, relating to the permanent closure of a smaller, older and less efficient oilseed processing and refining facility in Brazil. In addition, Bunge recorded \$26 million of pretax non-cash impairment charges in selling, general and administrative expenses in its agribusiness segment, relating to the write-down of certain real estate assets in South America and an equity investment in a U.S. biodiesel production and marketing company. The fair values of the real estate assets were determined by using third party valuations. The fair value of the U.S. biodiesel investment was determined utilizing projected cash flows of the biodiesel production and marketing company.

*Restructuring* In 2011, Bunge recorded no significant restructuring charges.

In 2010, Bunge recorded pretax restructuring charges of \$19 million in cost of goods sold, which related primarily to the oilseed processing facility closure in the United States, the consolidation of administrative functions in Brazil and restructuring of certain European operations. These restructuring charges were allocated \$10 million to the agribusiness segment, \$1 million to the sugar and bioenergy segment, \$4 million to the edible oil products segment and \$4 million to the fertilizer segment. In addition, restructuring charges consisting primarily of termination benefits related to the consolidation of Bunge's Brazilian operations and the closure of certain European oilseed processing and refining facilities were recorded as selling, general and administrative expenses with \$3 million, \$3 million, \$3 million and \$1 million allocated to the agribusiness, sugar and bioenergy, edible oil products and milling products segments, respectively.

Termination benefit costs in the agribusiness segment for the year ended December 31, 2010 related to benefit obligations associated with approximately 90 employees related to the closure of the U.S. oilseed processing facility and the consolidation of our operations in Brazil. This consolidation of Brazilian operations also impacted the sugar and bioenergy, fertilizer, edible oil products and milling products segments. Termination benefit costs in our edible oil products segment related to 411 employees in connection with the reorganization of certain of our operations in Europe. Bunge accrued \$11 million in its consolidated balance sheet related to the Brazilian restructuring as of December 31, 2010. Substantially all of these costs were paid in 2011 under severance plans that were defined and communicated in 2010. Funding for the payments was provided by cash flows from operations.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****9. Impairment and Restructuring Charges (Continued)**

In 2009, Bunge recorded pretax restructuring charges of \$16 million in cost of goods sold related to its European and Brazilian businesses. These charges consisted of termination benefit costs of \$10 million, \$3 million and \$3 million in the agribusiness, edible oil products and fertilizer segments, respectively. In the agribusiness segment, termination costs related to benefit obligations associated with approximately 48 plant employees related to the closure of a European oilseed processing facility and approximately 47 employees related to the consolidation of our administrative activities in Brazil. In the edible oil products segment, such charges related to benefits due to approximately 405 employees as a result of the reorganization of certain of our operations in Europe and approximately 24 employees as a result of the consolidation of our administrative activities in Brazil. In the fertilizer segment, such charges related to benefits due to approximately 96 employees related to the consolidation of our administrative activities in Brazil. Approximately \$11 million of these costs were paid in 2010 under severance plans that were defined and communicated in 2009. Funding for the payments was provided by cash flows from operations.

The following table summarizes assets measured at fair value (all of which utilized Level 3 inputs) on a nonrecurring basis subsequent to initial recognition. For additional information on Level 1, 2 and 3 inputs see Note 15.

(US\$ in millions)	Year Ended December 31, 2010	Fair Value Measurements Using			Impairment Losses Year Ended December 31, 2010
		Level 1	Level 2	Level 3	
Property, plant and equipment	\$ 96	\$	\$	\$ 96	\$ (65)
Other intangible assets	\$ 3	\$	\$	\$ 3	\$ (9)
Goodwill	\$	\$	\$	\$	\$ (3)

**10. Investments in Affiliates**

Bunge participates in several unconsolidated joint ventures and other investments accounted for using the equity method. Significant equity method investments at December 31, 2011 are described below. Bunge allocates equity in earnings of affiliates to its reporting segments.

***Agribusiness***

*Bunge-SCF Grain, LLC.* Bunge has a 50% interest in Bunge-SCF Grain, LLC, a joint venture with SCF Agri/Fuels LLC. that provides improved infrastructure for commodities in the United States and export markets.

*Complejo Agroindustrial Angostura S.A.* Bunge has a 33.33% ownership interest in this joint venture with Louis Dreyfus Commodities and Aceitera General Deheza S.A. (AGD), which is constructing an oilseed processing facility in Paraguay.

*Diester Industries International S.A.S. (DII).* Bunge is a party to a joint venture with Diester Industries, a subsidiary of Sofiproteol, specializing in the production and marketing of biodiesel in Europe. Bunge has a 40% interest in DII.

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**10. Investments in Affiliates (Continued)**

*The Solae Company.* Solae is a joint venture with E.I. du Pont de Nemours and Company. Solae is engaged in the global production and distribution of soy-based ingredients, including soy proteins and lecithins. Bunge has a 28.06% interest in Solae.

*Terminal 6 S.A. and Terminal 6 Industrial S.A.* Bunge has a joint venture in Argentina with Aceitera General Deheza S.A. (AGD), for the operation of the Terminal 6 port facility located in the Santa Fe province of Argentina. Bunge is also a party to a second joint venture with AGD that operates a crushing facility located adjacent to the Terminal 6 port facility. Bunge owns 40% and 50%, respectively, of these joint ventures. In 2010, Ecofuel S.A., of which Bunge was a 50% owner with the remaining 50% owned by AGD, merged with Terminal 6 Industrial S.A. Ecofuel manufactured biodiesel products in the Santa Fe province of Argentina.

***Sugar and Bioenergy***

*Bunge-Ergon Vicksburg, LLC (BEV).* Bunge is a 50% owner of BEV along with Ergon Ethanol, Inc. BEV operates an ethanol plant at the Port of Vicksburg, Mississippi, where Bunge operates grain elevator facilities.

*Southwest Iowa Renewable Energy, LLC (SIRE).* Bunge is a 25% owner of SIRE. The other owners are primarily agricultural producers located in Southwest Iowa. SIRE operates an ethanol plant near Bunge's oilseed processing facility in Council Bluffs, Iowa.

***Food Products***

*Harinera La Espiga, S.A. de C.V.* Bunge is a party to this joint venture in Mexico with Grupo Neva, S.A. de C.V. and Cerrollera, S.A. de C.V. The joint venture has wheat milling and bakery dry mix operations. Bunge has a 31.5% interest in the joint venture.

***Fertilizers***

*Bunge Maroc Phosphore S.A.* Bunge has a 50% interest in this joint venture to produce fertilizers in Morocco with Office Cherifien Des Phosphates (OCP). The joint venture was formed to produce fertilizer products for shipment to Brazil, Argentina and certain other markets in Latin America.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****10. Investments in Affiliates (Continued)**

Summarized combined financial information reported for all equity method affiliates and a summary of the amounts recorded in Bunge's consolidated financial statements as of December 31, 2011 and 2010 and for the years ended December 31, 2011, 2010 and 2009 follows:

(US\$ in millions)	December 31,	
	2011	2010
<b>Combined financial position:</b>		
Current assets	\$ 1,135	\$ 1,269
Non-current assets	1,988	2,004
Total assets	\$ 3,123	\$ 3,273
Current liabilities	\$ 665	\$ 778
Non-current liabilities	590	600
Stockholders' equity	1,868	1,895
Total liabilities and stockholders' equity	\$ 3,123	\$ 3,273
<b>Amounts recorded by Bunge:</b>		
Investments <sup>(1)</sup>	\$ 600	\$ 609

(US\$ in millions)	December 31,		
	2011	2010	2009
<b>Combined results of operations:</b>			
Revenues	\$ 3,540	\$ 2,902	\$ 5,407
Gross profit	311	330	505
Income before income tax and noncontrolling interest	27	82	94
Net income	65	66	82
<b>Amounts recorded by Bunge:</b>			
Equity in earnings of affiliates <sup>(2)</sup>	\$ 44	\$ 27	\$ 80

(1) At December 31, 2011 and 2010, Bunge's investment of \$365 million and \$367 million, respectively, equaled its underlying equity in the net assets of Solae.

(2) In 2011, equity in earnings of affiliates includes a \$37 million gain on sale of our interest in an oilseed processing facility joint venture. In 2009, equity in earnings of affiliates includes a \$66 million (net of tax of \$3 million) gain on the sale of Saipol S.A.S., a European edible oils joint venture.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****11. Other Non-Current Assets**

Other non-current assets consist of the following:

(US\$ in millions)	December 31,	
	2011	2010
Recoverable taxes, net	\$ 386	\$ 964
Long-term receivables from farmers in Brazil, net	284	377
Judicial deposits	167	172
Other long-term receivables	10	129
Income taxes receivable	565	
Affiliate loan receivable	63	65
Other	231	238
Total	\$ 1,706	\$ 1,945

*Recoverable taxes* Recoverable taxes are reported net of valuation allowances of \$41 million and \$38 million at December 31, 2011 and 2010, respectively.

*Long-term receivables from farmers in Brazil* Bunge provides financing to farmers in Brazil, primarily through secured advances against farmer commitments to deliver agricultural commodities (primarily soybeans) upon harvest of the then-current year's crop and through credit sales of fertilizer to farmers. These are commercial transactions that are intended to be short-term in nature with amounts expected to be repaid either in cash or through delivery to Bunge of agricultural commodities when the related crops are harvested. These arrangements are typically secured by the farmer's expected current year crop and liens on land, buildings and equipment to ensure recoverability in the event of crop failure. The terms of fertilizer credit sales do not include interest. The secured advances against commitments to deliver soybeans provide for interest between the advance date and the scheduled soybean delivery date. The credit factors considered by Bunge in evaluating farmers before initial advance or extension of credit include, among other things, the credit history of the farmer, financial strength, available agricultural land and available collateral in addition to the expected crop.

From time to time, weather conditions in certain regions of Brazil and farming economics in general, are adversely affected by factors including volatility in soybean prices, movements in the Brazilian *real* relative to the U.S. dollar and crop quality and yield issues. In the event of a farmer default resulting from these or other factors, Bunge considers these secured advance and credit sale amounts as past due immediately when the expected soybeans are not delivered as scheduled against advances or when the credit sale amounts are not paid when they come due at the end of the harvest. A large portion of these defaulted accounts resulted from poor crops in certain regions of Brazil in 2005 and 2006. While Brazilian farm economics have improved from those consecutive crop failures, some farmers have continued to face economic challenges due to high debt levels and a strong Brazilian *real*.

Upon farmer default, Bunge generally initiates legal proceedings to recover the defaulted amounts. However, the legal recovery process through the judicial system is a long-term process, generally spanning a number of years. As a result, once accounts have been submitted to the judicial process for recovery, Bunge may also seek to renegotiate certain terms with the defaulting farmer in order to accelerate recovery.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****11. Other Non-Current Assets (Continued)**

*Credit quality and allowance for uncollectible accounts* Bunge adopted the accounting guidance on disclosure about the credit quality of financing receivables and the allowance for credit losses as of December 31, 2010. This guidance requires information to be disclosed at disaggregated levels, defined as portfolio segments and classes. Based upon its analysis of credit losses and risk factors to be considered in determining the allowance for credit losses, Bunge has determined that the long-term receivables from farmers in Brazil represents a single portfolio segment.

Bunge evaluates this single portfolio segment by class of receivables, which is defined as a level of information (below a portfolio segment) in which the receivables have the same initial measurement attribute and a similar method for assessing and monitoring risk. Bunge has identified accounts in legal collection processes and renegotiated amounts as classes of long-term receivables from farmers. Valuation allowances for accounts in legal collection processes are determined by Bunge on individual accounts based on the fair value of the collateral provided as security for the secured advance or credit sale. The fair value is determined using a combination of internal and external resources, including published information concerning Brazilian land values by region. For determination of the valuation allowances for renegotiated amounts, Bunge considers historical experience with the individual farmers, current weather and crop conditions, as well as the fair value of non-crop collateral.

*Impairment* For both classes, a long-term receivable from farmers in Brazil is considered impaired, based on current information and events, if Bunge determines it to be probable that all amounts due under the original terms of the receivable will not be collected. Recognition of interest income on secured advances to farmers is suspended once the farmer defaults on the originally scheduled delivery of agricultural commodities as the collection of future income is determined to not be probable. No additional interest income is accrued from the point of default until ultimate recovery, where amounts collected are credited first against the receivable and then to any unrecognized interest income.

The table below summarizes Bunge's recorded investment in long-term receivables from farmers in Brazil for amounts in the legal collection process and renegotiated amounts.

(US\$ in millions)	December 31,	
	2011	2010
Legal collection process <sup>(1)</sup>	\$ 358	\$ 441
Renegotiated amounts:		
Current on repayment terms	125	137
Total	\$ 483	\$ 578

<sup>(1)</sup> All amounts in legal process are considered past due upon initiation of legal action.

The average recorded investment in long-term receivables from farmers in Brazil for the years ended December 31, 2011 and 2010 was \$561 million and \$582 million, respectively. The table below

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****11. Other Non-Current Assets (Continued)**

summarizes Bunge's recorded investment in long-term receivables from farmers in Brazil and the related allowance amounts.

(US\$ in millions)	December 31, 2011		December 31, 2010	
	Recorded Investment	Allowance	Recorded Investment	Allowance
<b>For which an allowance has been provided:</b>				
Renegotiated amounts	\$ 64	\$ 52	\$ 66	\$ 39
Legal collection process	162	147	180	162
<b>For which no allowance has been provided:</b>				
Renegotiated amounts	61		71	
Legal collection process	196		261	
<b>Total</b>	<b>\$ 483</b>	<b>\$ 199</b>	<b>\$ 578</b>	<b>\$ 201</b>

The table below summarizes the activity in the allowance for doubtful accounts related to long-term receivables from farmers in Brazil.

(US\$ in millions)	December 31,	
	2011	2010
Beginning balance	\$ 201	\$ 232
Bad debt provision	32	31
Recoveries	(17)	(15)
Write-offs		(57)
Transfers <sup>(1)</sup>	6	4
Foreign exchange translation	(23)	6
<b>Ending balance</b>	<b>\$ 199</b>	<b>\$ 201</b>

(1) Represents reclassifications from allowance for doubtful accounts-current for secured advances to suppliers.

*Judicial deposits* Judicial deposits are funds that Bunge has placed on deposit with the courts in Brazil. These funds are held in judicial escrow relating to certain legal proceedings pending legal resolution and bear interest at the SELIC rate (benchmark rate of the Brazilian central bank).

*Other long-term receivables* Other long-term receivables at December 31, 2010 primarily include installment payments to be received from Bunge's sale of its 33.34% interest in Saipol S.A.S. in December 2009 for 145 million Euros, or its equivalent at that date of approximately \$209 million. The sale agreement provided for payment in four equal annual installments, two of which had been received as of January 2011. In the second quarter 2011, Bunge sold this receivable and a loss of \$2 million is included in selling, general and administrative expenses in the consolidated statement of income for the year ended December 31, 2011.

*Income taxes receivable* Income taxes receivable at December 31, 2011 includes overpayments of current income taxes plus accrued interest. These income tax prepayments are expected to be utilized

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****11. Other Non-Current Assets (Continued)**

for settlement of future income tax obligations. Income taxes receivable in Brazil bear interest at the SELIC rate (benchmark rate of the Brazilian central bank).

*Affiliate loans receivable* Affiliate loans receivable are primarily interest bearing receivables from unconsolidated affiliates with an initial maturity of greater than one year.

**12. Other Current Liabilities**

Other current liabilities consist of the following:

(US\$ in millions)	December 31,	
	2011	2010
Accrued liabilities	\$ 1,179	\$ 1,268
Unrealized losses on derivative contracts at fair value	1,370	2,105
Advances on sales	283	323
Other	57	79
<b>Total</b>	<b>\$ 2,889</b>	<b>\$ 3,775</b>

**13. Asset Retirement Obligations**

Bunge has asset retirement obligations with carrying amounts totaling \$19 million and \$43 million at December 31, 2011 and 2010, respectively. Asset retirement obligations relate to the restoration of leased land to its original state and removal of the plants upon termination of the leases, and in its edible oil products segment, related to the removal of certain storage tanks associated with edible oil refining facilities.

The change in carrying value of asset retirement obligations in 2011 consisted of a \$22 million decrease of the initial obligation, related to fair value adjustments, primarily in the agribusiness segment, an increase of \$4 million for accretion expense and a decrease of \$6 million related to currency translation. The decrease in the initial obligation resulted in a reduction of property, plant and equipment of \$6 million and recognition of approximately \$12 million of reduction in cost of goods sold in Bunge's consolidated statement of income for the year ended December 31, 2011. The change in carrying value of asset retirement obligations in 2010 consisted of additions of \$6 million in the sugar and bioenergy segment related to the acquisition of Moema, a \$3 million increase of the initial obligation, which resulted from a decrease in the discount rate used to calculate the present value (\$2 million in the fertilizer segment and \$1 million in the agribusiness segment), an increase of \$3 million for accretion expense, an increase of \$2 million related to currency translation and a decrease of \$42 million in the fertilizer segment due to the sale of the nutrients assets (see Note 3).

**14. Income Taxes**

Bunge operates globally and is subject to the tax laws and regulations of numerous tax jurisdictions and authorities, as well as tax agreements and treaties among these jurisdictions. Bunge's tax provision is impacted by, among other factors, changes in tax laws, regulations, agreements and treaties, currency exchange rates and Bunge's profitability in each taxing jurisdiction.



Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****14. Income Taxes (Continued)**

Bunge records valuation allowances when it is more likely than not that some portion or all of its deferred tax assets might not be realized. The ultimate realization of deferred tax assets depends primarily on Bunge's ability to generate sufficient timely future income of the appropriate character in the appropriate taxing jurisdiction.

Bunge has elected to use the U.S. federal income tax rate to reconcile the actual provision for income taxes.

The components of income from operations before income tax are as follows:

(US\$ in millions)	Year Ended December 31,		
	2011	2010	2009
United States	\$ 71	\$ 42	\$ 184
Non-United States	869	3,008	(39)
<b>Total</b>	<b>\$ 940</b>	<b>\$ 3,050</b>	<b>\$ 145</b>

The components of the income tax (expense) benefit are:

(US\$ in millions)	Year Ended December 31,		
	2011	2010	2009
<b>Current:</b>			
United States	\$ (7)	\$ (33)	\$ (58)
Non-United States	(236)	(499)	(39)
	(243)	(532)	(97)
<b>Deferred:</b>			
United States	(29)	(12)	(13)
Non-United States	246	(148)	217
	217	(160)	204
<b>Non-current:</b>			
United States	(5)	(1)	(2)
Non-United States	(13)	4	5
	(18)	3	3
<b>Total</b>	<b>\$ (44)</b>	<b>\$ (689)</b>	<b>\$ 110</b>

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****14. Income Taxes (Continued)**

Reconciliation of the income tax benefit (expense) if computed at the U.S. Federal income tax rate to Bunge's reported income tax benefit (expense) is as follows:

(US\$ in millions)	Year Ended December 31,		
	2011	2010	2009
Income from operations before income tax	\$ 940	\$ 3,050	\$ 145
Income tax rate	35%	35%	35%
Income tax expense at the U.S. Federal tax rate	(329)	(1,068)	(51)
Adjustments to derive effective tax rate:			
Foreign earnings taxed at different statutory rates	258	515	163
Changes in valuation allowances	7	(129)	(17)
Goodwill amortization	43	44	31
Fiscal incentives <sup>(1)</sup>	46	27	22
Foreign exchange on monetary items	1	(9)	(11)
Non-deductible expenses	(3)	(68)	(35)
Uncertain tax positions	(18)	3	3
Other	(49)	(4)	5
Income tax benefit (expense)	\$ (44)	\$ (689)	\$ 110

(1) Fiscal incentives predominantly relate to investment incentives in Brazil that are exempt from Brazilian income tax.

The primary components of the deferred tax assets and liabilities and the related valuation allowances are as follows:

(US\$ in millions)	December 31,	
	2011	2010
<b>Deferred income tax assets:</b>		
Net operating loss carryforwards	\$ 1,020	\$ 1,098
Excess of tax basis over financial statement basis of property, plant and equipment and other long-lived assets	69	34
Accrued retirement costs (pension and postretirement healthcare cost) and other accrued employee compensation	61	115
Tax credit carryforwards	8	12
Inventories	4	
Other accruals and reserves not currently deductible for tax purposes	541	625
Total deferred income tax assets	1,703	1,884
Less valuation allowances	(187)	(245)
Deferred tax income assets, net of valuation allowance	1,516	1,639
<b>Deferred income tax liabilities:</b>		
Excess of tax basis over financial statement basis of property, plant and equipment and other long-lived assets	137	179
Undistributed earnings of affiliates not considered permanently reinvested	20	30
Inventories	68	11
Other temporary differences	61	332

Edgar Filing: Bunge LTD - Form 10-K

Total deferred income tax liabilities	286	552
Net deferred income tax assets	\$ 1,230	\$ 1,087

F-36

---

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**14. Income Taxes (Continued)**

Deferred income tax assets and liabilities are measured using the enacted tax rates expected to apply to the years in which those temporary differences are expected to be recovered or settled.

With respect to our unremitted earnings that are not considered to be indefinitely reinvested, we have provided a deferred tax liability totaling \$20 million and \$30 million as of December 31, 2011 and 2010, respectively. As of December 31, 2010, unremitted earnings considered to be indefinitely reinvested included \$6,030 million of earnings that would not generate any income tax (including withholding tax) upon a remittance to the Bermuda parent company. After a review of our position, and given the neutral impact on our tax position, we no longer consider those amounts to be indefinitely reinvested. As of December 31, 2011, we have determined the company has unremitted earnings that are considered to be indefinitely reinvested of approximately \$1,015 million and, accordingly, no provision for income taxes has been made. If these earnings were distributed in the form of dividends or otherwise, Bunge would be subject to income taxes either in the form of withholding taxes or income taxes to the recipient; however, it is not practicable to estimate the amount of taxes that would be payable upon remittance of these earnings.

At December 31, 2011, Bunge's pretax loss carryforwards totaled \$3,561 million, of which \$2,430 million have no expiration, including loss carryforwards of \$2,119 million in Brazil. While loss carryforwards in Brazil can be carried forward indefinitely, annual utilization is limited to 30% of taxable income calculated on an entity by entity basis as Brazil tax law does not provide for a consolidated return concept. Management expects the Brazil tax loss carryforwards to be utilized at various periods beginning in 2012 through approximately 2031. This estimate is based on Management forecasts and if those forecasts are not met, the utilization period will be longer. This forecasted utilization period reflects the impact of the 30% limitation as well as allowable deductions for goodwill, including that arising from recent acquisitions, and the impact of various federal and state tax incentives. The remaining tax loss carryforwards expire at various periods beginning in 2012 through the year 2027.

*Income Tax Valuation Allowances* Bunge continually assesses the adequacy of its valuation allowances and recognizes tax benefits only when it is more likely than not that the benefits will be realized. In evaluating its ability to realize its deferred tax assets, Bunge considers all available positive and negative evidence including historical and projected operating results and taxable income, the scheduled reversal of deferred tax liabilities, and ongoing tax planning on a jurisdiction by jurisdiction or entity by entity basis, as appropriate under existing tax laws of its operating jurisdictions. The utilization of deferred tax assets depends on the generation of future taxable income during the periods in which the related temporary differences become deductible.

In 2011, income tax expense decreased \$11 million for net valuation allowances.

*Uncertain Tax Liabilities* ASC Topic 740 requires applying a "more likely than not" threshold to the recognition and de-recognition of tax benefits. At December 31, 2011 and 2010, respectively, Bunge had recorded tax liabilities of \$109 million and \$98 million in other non-current liabilities and \$7 million and \$4 million in current liabilities in its consolidated balance sheets. During 2011, 2010 and 2009, respectively, Bunge recognized \$(3) million, \$(2) million and \$8 million in interest and

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****14. Income Taxes (Continued)**

penalties in income tax benefit (expense) in the consolidated statements of income. A reconciliation of the beginning and ending amount of unrecognized tax benefits follows:

(US\$ in millions)	2011	2010	2009
Balance at January 1,	\$ 102	\$ 111	\$ 138
Additions based on tax positions related to the current year	13	1	1
Additions based on tax positions related to prior years	17	7	42
Reductions for tax positions of prior years			
Settlement or clarification from tax authorities	(7)	(2)	(81)
Expiration of statute of limitations	(3)	(7)	(3)
Sale of Brazilian fertilizer nutrients assets		(6)	
Foreign currency translation	(6)	(2)	14
<b>Balance at December 31,</b>	<b>\$ 116</b>	<b>\$ 102</b>	<b>\$ 111</b>

Interest and penalties are included in the balance of uncertain tax positions reported in the above table. Bunge recognizes interest and penalties related to unrecognized tax benefits within the income tax expense line in the accompanying consolidated statements of income. Accrued interest and penalties are included within the related tax liability line in the consolidated balance sheets.

Substantially all of the unrecognized tax benefits balance, if recognized, would affect Bunge's effective income tax rate. Bunge believes that it is reasonably possible that approximately \$7 million of its unrecognized tax benefits, each of which are individually insignificant, may be recognized by the end of 2012 as a result of a lapse of the statute of limitations or settlement with the tax authorities.

The net reduction of \$27 million in 2009 includes settlements of \$39 million under a Brazilian tax amnesty program, a reversal of \$7 million due to a favorable ruling from applicable tax authorities, \$14 million of currency translation adjustments and various smaller items totaling \$4 million.

Bunge, through its subsidiaries, files income tax returns in the United States (federal and various states) and non-United States jurisdictions. The table below reflects the tax years for which Bunge is subject to income tax examinations by tax authorities:

	Open Tax Years
North America	1996-2011
South America	2005-2011
Europe	2005-2011
Asia	2002-2011

During 2011, the Brazilian IRS commenced an examination of the income tax returns of one of Bunge's Brazilian subsidiaries for the years 2005-2009 and proposed adjustments totaling approximately \$160 million plus applicable interest and penalties. Management, in consultation with external legal advisors, has reviewed and responded to the proposed adjustments and believes that it is more likely than not that it will prevail and therefore, has not recorded an uncertain tax liability.

In 2010, the Brazilian IRS had proposed certain significant adjustments to the income tax returns for one of Bunge's Brazilian subsidiaries for the years 2005 to 2007. The proposed adjustments totaled approximately \$525 million plus applicable interest and penalties. In late 2011, Bunge received a decision from the Tax Inspector that dismissed approximately \$170 million of the Brazilian IRS's case

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**14. Income Taxes (Continued)**

against Bunge. Management is appealing the remainder of the case, and has not changed its position that it is more likely than not that it will prevail and therefore, has not recorded an uncertain tax liability.

Bunge paid income taxes, net of refunds received, of \$592 million, \$398 million, and \$205 million during the years ended December 31, 2011, 2010 and 2009, respectively. These net payments include payments of estimated income taxes in accordance with applicable tax laws, primarily in Brazil, requiring such interim estimated payments. For 2011 and 2009, estimated tax payments during those years exceeded the annual amounts ultimately determined to be owed for the full years by \$88 million and \$168 million, respectively. In accordance with applicable tax laws, these overpayments may be recoverable from future income taxes or non-income taxes payable.

**15. Financial Instruments and Fair Value Measurements**

Bunge's various financial instruments include certain components of working capital such as cash and cash equivalents, trade accounts receivable and trade accounts payable. Additionally, Bunge uses short and long-term debt to fund operating requirements. Cash and cash equivalents, trade accounts receivable, trade accounts payable and short-term debt are stated at their carrying value, which is a reasonable estimate of fair value. See Note 18 for deferred purchase price receivable (DPP) related to sales of trade receivables. See Note 11 for long-term receivables from farmers in Brazil, net and see Note 17 for long-term debt. Bunge's financial instruments also include derivative instruments and marketable securities, which are stated at fair value.

Fair value is the expected price that would be received for an asset or paid to transfer a liability (an exit price) in Bunge's principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Bunge determines the fair values of its readily marketable inventories, derivatives and certain other assets based on the fair value hierarchy established in ASC Topic 820 *Fair Value Measurement*, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. Observable inputs are inputs based on market data obtained from sources independent of Bunge that reflect the assumptions market participants would use in pricing the asset or liability. Unobservable inputs are inputs that are developed based on the best information available in circumstances that reflect Bunge's own assumptions based on market data and on assumptions that market participants would use in pricing the asset or liability. The standard describes three levels within its hierarchy that may be used to measure fair value.

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 1 assets and liabilities include exchange traded derivative contracts.

Level 2: Observable inputs, including Level 1 prices (adjusted); quoted prices for similar assets or liabilities; quoted prices in markets that are less active than traded exchanges; and other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include readily marketable inventories and over-the-counter (OTC) commodity purchase and sale contracts and other OTC derivatives whose value is determined using pricing models with inputs that are generally based on exchange traded prices, adjusted for location specific inputs that are primarily observable in the market or can be derived principally from or corroborated by observable market data.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****15. Financial Instruments and Fair Value Measurements (Continued)**

Level 3: Unobservable inputs that are supported by little or no market activity and that are a significant component of the fair value of the assets or liabilities. In evaluating the significance of fair value inputs, Bunge gives consideration to items that individually, or when aggregated with other inputs, generally represent more than 10% of the fair value of the assets or liabilities. For such identified inputs, judgments are required when evaluating both quantitative and qualitative factors in the determination of significance for purposes of fair value level classification and disclosure. Level 3 assets and liabilities include assets and liabilities whose value is determined using proprietary pricing models, discounted cash flow methodologies, or similar techniques, as well as assets and liabilities for which the determination of fair value requires significant management judgment or estimation.

The majority of Bunge's exchange traded agricultural commodity futures are settled daily generally through its clearing subsidiary and therefore such futures are not included in the table below. Assets and liabilities are classified in their entirety based on the lowest level of input that is a significant component of the fair value measurement. The lowest level of input is considered Level 3. Bunge's assessment of the significance of a particular input to the fair value measurement requires judgment, and may affect the classification of fair value assets and liabilities within the fair value hierarchy levels. The following table sets forth by level Bunge's assets and liabilities that were accounted for at fair value on a recurring basis as of December 31, 2011 and 2010.

(US\$ in millions)	Fair Value Measurements at Reporting Date							
	December 31, 2011				December 31, 2010			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
<b>Assets:</b>								
Readily marketable inventories (Note 4)	\$	\$ 3,736	\$ 283	\$ 4,019	\$	\$ 4,567	\$ 264	\$ 4,831
Unrealized gain on designated derivative contracts <sup>(1)</sup> :								
Foreign Exchange		13		13		22		22
Unrealized gain on undesignated derivative contracts <sup>(1)</sup> :								
Interest Rate						4		4
Foreign Exchange		451	1	452	2	209	1	212
Commodities	75	586	125	786	114	1,754	454	2,322
Freight	5		1	6	1	22	3	26
Energy	11	13	2	26	9	11	16	36
Deferred Purchase Price Receivable (Note 18)		192		192				
Other <sup>(2)</sup>	146	34		180	252	88		340
<b>Total assets</b>	<b>\$ 237</b>	<b>\$ 5,025</b>	<b>\$ 412</b>	<b>\$ 5,674</b>	<b>\$ 378</b>	<b>\$ 6,677</b>	<b>\$ 738</b>	<b>\$ 7,793</b>
<b>Liabilities:</b>								
Unrealized loss on designated derivative contracts <sup>(3)</sup> :								
Foreign Exchange <sup>(4)</sup>	\$	\$ 45	\$	\$ 45	\$	\$ 22	\$	\$ 22
Unrealized loss on undesignated derivative contracts <sup>(3)</sup> :								
Interest Rate		2		2		1		1
Foreign Exchange		617		617		69		69
Commodities	147	417	116	680	692	1,167	162	2,021
Freight	1			1				
Energy	4	6	15	25	8	1	5	14
<b>Total liabilities</b>	<b>\$ 152</b>	<b>\$ 1,087</b>	<b>\$ 131</b>	<b>\$ 1,370</b>	<b>\$ 700</b>	<b>\$ 1,260</b>	<b>\$ 167</b>	<b>\$ 2,127</b>

(1)

## Edgar Filing: Bunge LTD - Form 10-K

Unrealized gains on designated and undesignated derivative contracts are generally included in other current assets. There are no such amounts included in other non-current assets at December 31, 2011 and 2010, respectively.

(2)

Other assets include primarily the fair values of U.S. Treasury securities held as margin deposits.

(3)

Unrealized losses on designated and undesignated derivative contracts are generally included in other current liabilities. There are no such amounts included in other non-current liabilities at December 31, 2011 and 2010, respectively.

(4)

Included in current portion of long-term debt are unrealized losses of zero and \$22 million at December 31, 2011 and 2010, respectively.

F-40

---



**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**15. Financial Instruments and Fair Value Measurements (Continued)**

*Derivatives* Exchange traded futures and options contracts are valued based on unadjusted quoted prices in active markets and are classified within Level 1. Bunge's forward commodity purchase and sale contracts are classified as derivatives along with other OTC derivative instruments relating primarily to freight, energy, foreign exchange and interest rates, and are classified within Level 2 or Level 3 as described below. Bunge estimates fair values based on exchange quoted prices, adjusted as appropriate for differences in local markets. These differences are generally valued using inputs from broker or dealer quotations, or market transactions in either the listed or OTC markets. In such cases, these derivative contracts are classified within Level 2. Changes in the fair values of these contracts are recognized in the consolidated financial statements as a component of cost of goods sold, foreign exchange gains (losses), interest income (expense), other income (expense), net or other comprehensive income (loss).

OTC derivative contracts include swaps, options and structured transactions that are valued at fair value generally determined using quantitative models that require the use of multiple market inputs including quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets which are not highly active, other observable inputs relevant to the asset or liability, and market inputs corroborated by correlation or other means. These valuation models include inputs such as interest rates, prices and indices to generate continuous yield or pricing curves and volatility factors. Where observable inputs are available for substantially the full term of the asset or liability, the instrument is categorized in Level 2. Certain OTC derivatives trade in less active markets with less availability of pricing information and certain structured transactions can require internally developed model inputs that might not be observable in or corroborated by the market. When unobservable inputs have a significant impact on the measurement of fair value, the instrument is categorized in Level 3.

Bunge designates certain derivative instruments as fair value hedges or cash flow hedges and assesses, both at inception of the hedge and on an ongoing basis, whether derivatives that are designated as hedges are highly effective in offsetting changes in the hedged items or anticipated cash flows.

*Readily marketable inventories* The majority of Bunge's readily marketable commodity inventories are valued at fair value. These agricultural commodity inventories are readily marketable, have quoted market prices and may be sold without significant additional processing. Changes in the fair values of these inventories are recognized in the consolidated statements of income as a component of cost of goods sold.

Readily marketable inventories reported at fair value are valued based on commodity futures exchange quotations, broker or dealer quotations, or market transactions in either listed or OTC markets with appropriate adjustments for differences in local markets where Bunge's inventories are located. In such cases, the inventory is classified within Level 2. Certain inventories may utilize significant unobservable data related to local market adjustments to determine fair value. In such cases, the inventory is classified as Level 3.

If Bunge used different methods or factors to determine fair values, amounts reported as unrealized gains and losses on derivative contracts and readily marketable inventories at fair value in the consolidated balance sheets and consolidated statements of income could differ. Additionally, if market conditions change subsequent to the reporting date, amounts reported in future periods as

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**15. Financial Instruments and Fair Value Measurements (Continued)**

unrealized gains and losses on derivative contracts and readily marketable inventories at fair value in the consolidated balance sheets and consolidated statements of income could differ.

*Level 3 Valuation* Bunge's assessment of the significance of a particular input to the fair value measurement requires judgment and may affect the classification of assets and liabilities within the fair value hierarchy. In evaluating the significance of fair value inputs, Bunge gives consideration to items that individually, or when aggregated with other inputs, represent more than 10% of the fair value of the asset or liability. For such identified inputs, judgments are required when evaluating both quantitative and qualitative factors in the determination of significance for purposes of fair value level classification and disclosure. Because of differences in the availability of market pricing data over their terms, inputs for some assets and liabilities may fall into any one of the three levels in the fair value hierarchy or some combination thereof. While FASB guidance requires Bunge to classify these assets and liabilities in the lowest level in the hierarchy for which inputs are significant to the fair value measurement, a portion of that measurement may be determined using inputs from a higher level in the hierarchy.

Transfers in and/or out of Level 3 represent existing assets or liabilities that were either previously categorized as a higher level for which the inputs to the model became unobservable or assets and liabilities that were previously classified as Level 3 for which the lowest significant input became observable during the period.

*Level 3 Derivatives* Level 3 derivative instruments utilize both market observable and unobservable inputs within the fair value measurements. These inputs include commodity prices, price volatility factors, interest rates, volumes and locations. In addition, with the exception of the exchange cleared instruments where Bunge clears trades through an exchange, Bunge is exposed to loss in the event of the non-performance by counterparties on over-the-counter derivative instruments and forward purchase and sale contracts. Adjustments are made to fair values on occasions when non-performance risk is determined to represent a significant input in Bunge's fair value determination. These adjustments are based on Bunge's estimate of the potential loss in the event of counterparty non-performance. Bunge did not have significant allowances related to non-performance by counterparties at December 31, 2011 and 2010.

*Level 3 Readily marketable inventories* Readily marketable inventories are considered Level 3 when at least one significant assumption or input is unobservable. These assumptions or unobservable inputs include certain management estimations regarding costs of transportation and other local market or location-related adjustments.

The tables below present reconciliations for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) during the years ended December 31, 2011 and 2010. Level 3 instruments presented in the tables include readily marketable inventories and

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****15. Financial Instruments and Fair Value Measurements (Continued)**

derivatives. These instruments were valued using pricing models that, in management's judgment, reflect the assumptions that would be used by a marketplace participant to determine fair value.

(US\$ in millions)	Level 3 Instruments: Fair Value Measurements		
	Derivatives, Net <sup>(1)</sup>	Readily Marketable Inventories	Total
Balance, January 1, 2011	\$ 307	\$ 264	\$ 571
Total gains and losses (realized/unrealized) included in cost of goods sold	(181)	139	(42)
Total gains and losses (realized/unrealized) included in foreign exchange gains (losses)	(1)		(1)
Purchases	108	2,162	2,270
Sales	17	(2,734)	(2,717)
Issuances	(129)		(129)
Settlements	(94)		(94)
Transfers into Level 3	14	559	573
Transfers out of Level 3	(43)	(107)	(150)
<b>Balance, December 31, 2011</b>	<b>\$ (2)</b>	<b>\$ 283</b>	<b>\$ 281</b>

(1) Derivatives, net include Level 3 derivative assets and liabilities.

(US\$ in millions)	Level 3 Instruments: Fair Value Measurements		
	Derivatives, Net <sup>(1)</sup>	Readily Marketable Inventories	Total
Balance, January 1, 2010	\$ 31	\$ 109	\$ 140
Total gains and losses (realized/unrealized) included in cost of goods sold	385	408	793
Total gains and losses (realized/unrealized) included in foreign exchange gains (losses)	(1)		(1)
Purchases, issuances and settlements	(156)	(257)	(413)
Transfers into Level 3	59	6	65
Transfers out of Level 3	(11)	(2)	(13)
<b>Balance, December 31, 2010</b>	<b>\$ 307</b>	<b>\$ 264</b>	<b>\$ 571</b>

(1) Derivatives, net include Level 3 derivative assets and liabilities.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****15. Financial Instruments and Fair Value Measurements (Continued)**

The table below summarizes changes in unrealized gains or (losses) recorded in earnings during the years ended December 31, 2011 and 2010 for Level 3 assets and liabilities that were held at December 31, 2011 and 2010:

(US\$ in millions)	Level 3 Instruments: Fair Value Measurements			Total
	Derivatives, Net <sup>(1)</sup>	Readily Marketable Inventories		
<b>Changes in unrealized gains and (losses) relating to assets and liabilities held at December 31, 2011:</b>				
Cost of goods sold	\$ (6)	\$ 112		\$ 106
Foreign exchange gains (losses)	\$ (1)			\$ (1)
<b>Changes in unrealized gains and (losses) relating to assets and liabilities held at December 31, 2010:</b>				
Cost of goods sold	\$ 421	\$ 239		\$ 660
Foreign exchange gains (losses)	\$ (1)			\$ (1)

(1) Derivatives, net include Level 3 derivative assets and liabilities.

***Derivative Instruments***

*Interest rate derivatives* Interest rate swaps used by Bunge as hedging instruments are recorded at fair value in the consolidated balance sheets with changes in fair value recorded contemporaneously in earnings. Certain of these swap agreements may be designated as fair value hedges. The carrying amount of the associated hedged debt is also adjusted through earnings for changes in the fair value arising from changes in benchmark interest rates. Ineffectiveness is recognized to the extent that these two adjustments do not offset. Bunge may enter into interest rate swap agreements for the purpose of managing certain of its interest rate exposures. Bunge may also enter into interest rate basis swap agreements that do not qualify as hedges for accounting purposes. Changes in fair value of such interest rate basis swap agreements are recorded in earnings. There are no outstanding interest rate swap agreements as of December 31, 2011.

Bunge recognized approximately \$6 million, \$9 million and \$8 million as a reduction in interest expense in the consolidated statements of income in the years ended December 31, 2011, 2010 and 2009, respectively, relating to interest rate swap agreements outstanding during the respective periods. In addition, in 2011, 2010 and 2009, Bunge recognized gains of approximately \$13 million, \$11 million and \$11 million, respectively, as a reduction of interest expense in the consolidated statements of income, related to the amortization of deferred gains on termination of interest rate swap agreements.

There were no interest rate derivatives designated as cash flow hedges as of December 31, 2011 and 2010. Bunge reclassified losses of \$6 million and \$2 million in the years ended December 31, 2010 and 2009, respectively, from accumulated other comprehensive income (loss) in its consolidated balance sheets to interest expense in its consolidated statements of income, related to settlements of certain

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****15. Financial Instruments and Fair Value Measurements (Continued)**

derivative contracts designated as cash flow hedges, in connection with forecasted issuances of debt financing (see Note 17).

*Foreign exchange derivatives* Bunge uses a combination of foreign exchange forward and option contracts in certain of its operations to mitigate the risk from exchange rate fluctuations in connection with certain commercial and balance sheet exposures. The foreign exchange forward and option contracts may be designated as cash flow hedges. Bunge may also use net investment hedges to partially offset the translation adjustments arising from the remeasurement of its investment in certain of its foreign subsidiaries.

Bunge assesses, both at the inception of the hedge and on an ongoing basis, whether the derivatives that are used in hedge transactions are highly effective in offsetting changes in the hedged items.

The table below summarizes the notional amounts of open foreign exchange positions.

(US\$ in millions)	Exchange Traded Net (Short) & Long <sup>(1)</sup>	December 31, 2011		Unit of Measure
		Non-exchange Traded (Short) <sup>(2)</sup>	Long <sup>(2)</sup>	
<b>Foreign Exchange:</b>				
Options	\$ (6)	\$ (278)	\$ 159	Delta
Forwards	81	(4,227)	11,660	Notional
Swaps		(96)	42	Notional

(1) Exchange traded futures and options are presented on a net (short) and long position basis.

(2) Non-exchange traded swaps, options and forwards are presented on a gross (short) and long position basis.

*Commodity derivatives* Bunge uses derivative instruments to manage its exposure to movements associated with agricultural commodity prices. Bunge generally uses exchange traded futures and options contracts to minimize the effects of changes in the prices of agricultural commodities on its agricultural commodity inventories and forward purchase and sale contracts, but may also from time to time enter into OTC commodity transactions, including swaps, which are settled in cash at maturity or termination based on exchange-quoted futures prices. Changes in fair values of exchange traded futures contracts representing the unrealized gains and/or losses on these instruments are settled daily generally through Bunge's wholly-owned futures clearing subsidiary. Forward purchase and sale contracts are primarily settled through delivery of agricultural commodities. While Bunge considers these exchange traded futures and forward purchase and sale contracts to be effective economic hedges, Bunge does not designate or account for the majority of its commodity contracts as hedges. Changes in fair values of these contracts and related readily marketable agricultural commodity inventories are included in cost of goods sold in the consolidated statements of income. The forward contracts require performance of both Bunge and the contract counterparty in future periods. Contracts to purchase agricultural commodities generally relate to current or future crop years for delivery periods quoted by regulated commodity exchanges. Contracts for the sale of agricultural commodities generally do not extend beyond one future crop cycle.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****15. Financial Instruments and Fair Value Measurements (Continued)**

In addition, Bunge may hedge portions of its forecasted oilseed processing production requirements, including forecasted purchases of soybeans and sales of soy commodity products. The instruments used are generally exchange traded futures contracts. Such contracts hedging U.S. oilseed processing activities qualify and may be designated as cash flow hedges. Contracts that are used as economic hedges of other global oilseed processing activities generally do not qualify for hedge accounting as a result of location differences and are therefore not designated as cash flow hedges for accounting purposes.

The table below summarizes the volumes of open agricultural commodities derivative positions.

	December 31, 2011			Unit of Measure
	Exchange Traded	Non-exchange Traded		
	Net (Short) & Long <sup>(1)</sup>	(Short) <sup>(2)</sup>	Long <sup>(2)</sup>	
<b>Agricultural Commodities</b>				
Futures	(8,589,982)			Metric Tons
Options	(197,149)			Metric Tons
Forwards		(20,448,160)	25,790,377	Metric Tons
Swaps		(260,816)		Metric Tons

(1) Exchange traded futures and options are presented on a net (short) and long position basis.

(2) Non-exchange traded swaps, options and forwards are presented on a gross (short) and long position basis.

*Ocean freight derivatives* Bunge uses derivative instruments referred to as freight forward agreements, or FFAs, and FFA options to hedge portions of its current and anticipated ocean freight costs. A portion of the ocean freight derivatives may be designated as fair value hedges of Bunge's firm commitments to purchase time on ocean freight vessels. Changes in the fair value of the ocean freight derivatives that are qualified, designated and highly effective as a fair value hedge, along with the gain or loss on the hedged firm commitments to purchase time on ocean freight vessels that is attributable to the hedged risk, are recorded in earnings. Changes in the fair values of ocean freight derivatives that are not designated as hedges are also recorded in earnings.

The table below summarizes the open ocean freight positions.

	December 31, 2011			Unit of Measure
	Exchange Cleared	Non-exchange Cleared		
	Net (Short) & Long <sup>(1)</sup>	(Short) <sup>(2)</sup>	Long <sup>(2)</sup>	
<b>Ocean Freight</b>				
FFA	(2,329)			Hire Days
FFA Options	(80)			Hire Days

(1) Exchange cleared futures and options are presented on a net (short) and long position basis.

(2) Non-exchange cleared options and forwards are presented on a gross (short) and long position basis.



Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****15. Financial Instruments and Fair Value Measurements (Continued)**

*Energy derivatives* Bunge uses derivative instruments for various purposes including to manage its exposure to volatility in energy costs. Bunge's operations use substantial amounts of energy, including natural gas, coal, and fuel oil, including bunker fuel.

The table below summarizes the open energy positions.

**December 31, 2011**

	Exchange Traded		Non-exchange Cleared		Unit of Measure
	Net (Short) & Long <sup>(1)</sup>	(Short) <sup>(2)</sup>	Long <sup>(2)</sup>		
<b>Natural Gas</b> <sup>(3)</sup>					
Futures	(1,620,000)				MMBtus
Swaps			960,758		MMBtus
Options	2,825,515				MMBtus
<b>Energy Other</b>					
Futures	41,320				Metric Tons
Forwards		(864,372)	8,786,147		Metric Tons
Swaps		(45,461)	15,622		Metric Tons
Options	537,794	(150,187)	123,594		Metric Tons

(1) Exchange traded and exchange cleared futures and options are presented on a net (short) and long position basis.

(2) Non-exchange cleared swaps, options and forwards are presented on a gross (short) and long position basis.

(3) Million British Thermal Units (MMBtus) are the standard unit of measurement used to denote the amount of natural gas.



Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****15. Financial Instruments and Fair Value Measurements (Continued)***The Effect of Derivative Instruments on the Consolidated Statements of Income*

The table below summarizes the effect of derivative instruments that are designated as fair value hedges and also derivative instruments that are undesignated on the consolidated statements of income.

(US\$ in millions)	Location	Gain or (Loss) Recognized in Income on Derivative	
		December 31,	
		2011	2010
<b>Designated Derivative Contracts</b>			
Interest Rate <sup>(1)</sup>	Interest income/Interest expense	\$	\$ 1
Foreign Exchange <sup>(2)</sup>	Foreign exchange gains (losses)		
Commodities <sup>(3)</sup>	Cost of goods sold		
Freight <sup>(3)</sup>	Cost of goods sold		
Energy <sup>(3)</sup>	Cost of goods sold		
<b>Total</b>		<b>\$</b>	<b>\$ 1</b>
<b>Undesignated Derivative Contracts</b>			
Interest Rate	Interest income/Interest expense	\$ 1	\$ (1)
Interest Rate	Other income (expenses) net		(40)
Foreign Exchange	Foreign exchange gains (losses)	40	95
Foreign Exchange	Cost of goods sold	72	36
Commodities	Cost of goods sold	(127)	(449)
Freight	Cost of goods sold	78	(4)
Energy	Cost of goods sold	(4)	2
<b>Total</b>		<b>\$ 60</b>	<b>\$ (361)</b>

(1) The gains or (losses) on the hedged items are included in interest income and interest expense, respectively, as are the offsetting gains or (losses) on the related interest rate swaps.

(2) The gains or (losses) on the hedged items are included in foreign exchange gains (losses).

(3) The gains or (losses) on the hedged items are included in cost of goods sold.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****15. Financial Instruments and Fair Value Measurements (Continued)**

The table below summarizes the effect of derivative instruments that are designated and qualify as cash flow and net investment hedges in the consolidated statement of income.

(US\$ in millions)	December 31, 2011						
	Notional Amount	Gain or (Loss) Recognized in Accumulated OCI <sup>(1)</sup>	Gain or (Loss) Reclassified from Accumulated OCI into Income <sup>(1)</sup>	Location	Gain or (Loss) Recognized in Income on Derivative <sup>(2)</sup>	Location	Amount <sup>(3)</sup>
<b>Cash Flow Hedge:</b>							
Foreign Exchange <sup>(4)</sup>	\$ 522	\$ (6)	Foreign exchange gains (losses)	\$	Foreign exchange gains (losses)		\$
Commodities <sup>(5)</sup>		11	Cost of goods sold	17	Cost of goods sold		5
<b>Total</b>	<b>\$ 522</b>	<b>\$ 5</b>		<b>\$ 17</b>			<b>\$ 5</b>
<b>Net Investment Hedge <sup>(5)</sup>:</b>							
Foreign Exchange	\$	\$ 33	Foreign exchange gains (losses)	\$	Foreign exchange gains (losses)		\$
<b>Total</b>	<b>\$</b>	<b>\$ 33</b>		<b>\$</b>			<b>\$</b>

(1) The gain or (loss) recognized relates to the effective portion of the hedging relationship. At December 31, 2011, Bunge expects to reclassify into income in the next 12 months \$6 million after tax losses related to its foreign exchange cash flow hedges. As of December 31, 2011, there are no designated agricultural commodity cash flow hedges.

(2) The gain or (loss) recognized relates to the ineffective portion of the hedging relationship and to the amount excluded from the assessment of hedging effectiveness.

(3) The amount of gain recognized in income is \$5 million, which relates to the ineffective portion of the hedging relationships, and zero, which relates to the amount excluded from the assessment of hedge effectiveness.

(4) The foreign exchange forward contracts mature at various dates in 2012.

(5) In 2011, Bunge entered into Euro and Canadian dollar forward contracts to receive U.S. dollars and sell Euros and Canadian dollars forward to offset the translation adjustment of its net investments in Euro and Canadian dollar assets. During 2011, Bunge de-designated the forward contracts as net investment hedges and recognizes gains or losses due to changes in exchange rates on the de-designated forward contracts in the income statement from the date of de-designation until maturity.



Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****15. Financial Instruments and Fair Value Measurements (Continued)**

The table below summarizes the effect of derivative instruments that are designated and qualify as cash flow and net investment hedges on the consolidated statement of income.

(US\$ in millions)	December 31, 2010									
	Notional Amount	Gain or (Loss) Recognized in Accumulated OCI <sup>(1)</sup>	Gain or (Loss) Reclassified from Accumulated OCI into Income <sup>(1)</sup>	Location	Gain or (Loss) Recognized in Income on Derivative <sup>(2)</sup>	Location	Amount <sup>(3)</sup>			
<b>Cash Flow Hedge:</b>										
Foreign Exchange <sup>(4)</sup>	\$	\$	2	Foreign exchange gains (losses)	\$	3	Foreign exchange gains (losses)	\$		
Commodities <sup>(5)</sup>	\$	45	\$	19	Cost of goods sold	\$	12	Cost of goods sold	\$	(2)
<b>Total</b>	<b>\$</b>	<b>45</b>	<b>\$</b>	<b>21</b>		<b>\$</b>	<b>15</b>		<b>\$</b>	<b>(2)</b>
<b>Net Investment Hedge <sup>(6)</sup>:</b>										
Foreign Exchange	\$	\$	(17)	Foreign exchange gains (losses)	\$		Foreign exchange gains (losses)	\$		
<b>Total</b>	<b>\$</b>	<b>\$</b>	<b>(17)</b>		<b>\$</b>			<b>\$</b>		

(1) The gain or (loss) recognized relates to the effective portion of the hedging relationship. At December 31, 2010, Bunge expected to reclassify into income in the next 12 months approximately \$5 million of after tax gains related to its agricultural commodities cash flow hedges. As of December 31, 2010, there were no foreign exchange cash flow or net investment hedges outstanding.

(2) The gain or (loss) recognized relates to the ineffective portion of the hedging relationship and to the amount excluded from the assessment of hedging effectiveness.

(3) The amount of loss recognized in income is \$(2) million, which relates to the ineffective portion of the hedging relationships, and zero, which relates to the amount excluded from the assessment of hedge effectiveness.

(4) The foreign exchange forward contracts matured at various dates in 2010.

(5) The changes in the market value of such futures contracts have historically been, and are expected to continue to be, highly effective at offsetting changes in price movements of the hedged items. The commodities futures contracts matured at various dates in 2011.

(6)

## Edgar Filing: Bunge LTD - Form 10-K

Bunge paid Brazilian *reals* and received U.S. dollars using fixed interest rates, offsetting the translation adjustment of its net investment in Brazilian *reals* assets. The swaps matured at various dates in 2010.

F-50

---

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****16. Short-Term Debt and Credit Facilities**

Bunge's short-term borrowings are typically sourced from various banking institutions and the U.S. commercial paper market. Bunge also borrows from time to time in local currencies in various foreign jurisdictions. Interest expense includes facility commitment fees, amortization of deferred financing costs and charges on certain lending transactions, including certain intercompany loans and foreign currency conversions in Brazil. The weighted-average interest rate on short-term borrowings as of December 31, 2011 and 2010 was 4.47% and 2.53%, respectively.

(US\$ in millions)	December 31,	
	2011	2010
Lines of credit:		
Secured	\$	\$ 15
Unsecured, variable interest rates from 0.33% to 29.10% <sup>(1)</sup>	<b>719</b>	1,703
Total short-term debt	<b>\$ 719</b>	\$ 1,718

<sup>(1)</sup> Includes \$67 million of local currency borrowings in Eastern Europe at a weighted average interest rate of 27.81% as of December 31, 2011.

In November 2011, Bunge amended the \$575 million five year liquidity facility for its commercial paper program, scheduled to mature in June 2012, to extend the expiration date of the liquidity banks' commitments to November 2016. In addition, the total commitment under the liquidity agreement was increased from \$575 million to \$600 million.

At December 31, 2011, Bunge had \$73 million outstanding amounts under its \$600 million commercial paper program. The commercial paper program is supported by committed back-up bank credit lines (the liquidity facility) equal to the amount of the commercial paper program provided by lending institutions that are rated at least A-1 by Standard & Poors and P-1 by Moody's Investors Services. The liquidity facility, which matures in November 2016, permits Bunge, at its option, to set up direct borrowings or issue commercial paper in an aggregate amount of up to \$600 million. The cost of borrowing under the liquidity facility would typically be higher than the cost of borrowing under our commercial paper program. At December 31, 2011, no borrowings were outstanding under these committed back-up bank credit lines.

In addition to the committed facilities noted above, from time-to-time, Bunge enters into uncommitted short-term credit lines as necessary based on our liquidity requirements. At December 31, 2011, \$400 million was outstanding under these uncommitted short-term credit lines. In addition, Bunge's operating companies had \$246 million in short-term borrowings outstanding from local bank lines of credit at December 31, 2011 to support working capital requirements.

At December 31, 2011, Bunge had approximately \$527 million of unused and available borrowing capacity under its commercial paper program and committed short-term credit facilities.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****17. Long-Term Debt**

Long-term obligations are summarized below.

(US\$ in millions)	December 31,	
	2011	2010
Term loans due 2011 LIBOR plus 1.25% to 1.75% <sup>(1)</sup>	\$	\$ 475
Term loan due 2013 fixed interest rate of 3.32%	300	300
Japanese Yen term loan due 2011 Yen LIBOR plus 1.40% <sup>(2)</sup>		123
Revolving credit facilities	250	
5.875% Senior Notes due 2013	300	300
5.35% Senior Notes due 2014	500	500
5.10% Senior Notes due 2015	382	382
4.10% Senior Notes due 2016	500	
5.90% Senior Notes due 2017	250	250
8.50% Senior Notes due 2019	600	600
BNDES loans, variable interest rate indexed to TJLP plus 3.20% and URTJLP plus 9.20% payable through 2017 <sup>(3)(4)(5)</sup>	64	118
Other	216	115
	<b>3,362</b>	<b>3,163</b>
Less: Current portion of long-term debt	<b>(14)</b>	<b>(612)</b>
<b>Total long-term debt</b>	<b>\$ 3,348</b>	<b>\$ 2,551</b>

(1) One, three and six month LIBOR at December 31, 2011 were 0.30%, 0.58% and 0.81% per annum, respectively, and at December 31, 2010 were 0.26%, 0.30% and 0.46% per annum, respectively.

(2) Three month Yen LIBOR at December 31, 2010 was 0.19% per annum.

(3) Industrial development loans provided by BNDES, an agency of the Brazilian government.

(4) TJLP is a long-term interest rate published by the BNDES on a quarterly basis; TJLP as of December 31, 2011 and December 31, 2010 was 6.00% per annum for both periods.

(5) URTJLP is a long-term interest rate derived from the TJLP interest rate published by BNDES on a quarterly basis; URTJLP as of December 31, 2011 and December 31, 2010 was TJLP minus 4.03% and 6.00% per annum, respectively.

The fair values of long-term debt, including current portion, at December 31, 2011 and 2010 were \$3,676 million and \$3,407 million, respectively, calculated based on interest rates currently available on comparable maturities to companies with credit standing similar to that of Bunge.

In November 2011, Bunge entered into an unsecured \$1 billion five-year revolving credit facility which matures on November 17, 2016. This credit facility replaced the then existing \$1 billion three-year revolving credit agreement scheduled to mature on June 1, 2012, which was terminated in accordance with its terms in connection with the entry into the new credit facility. Borrowings under the credit agreement bear interest at LIBOR plus an applicable margin ranging from 1.125% to 1.75%, based generally on the credit ratings of our senior long-term unsecured debt. Amounts under the credit agreement that remain undrawn are subject to a commitment fee payable each quarter based on the

average undrawn portion of the credit

F-52

---



Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****17. Long-Term Debt (Continued)**

agreement at rates ranging from 0.125% to 0.275%. There was \$250 million outstanding under this credit agreement at December 31, 2011.

In March 2011, Bunge entered into a syndicated, \$1,750 million revolving credit agreement which matures on April 19, 2014. Borrowings under the credit agreement bear interest at LIBOR plus an applicable margin ranging from 1.30% to 2.75%, based generally on the credit ratings of our senior long-term unsecured debt. Amounts under the credit agreement that remain undrawn are subject to a commitment fee payable quarterly on the average undrawn portion of the credit agreement at 35% of the applicable margin. The credit agreement replaced the then existing \$632 million, three-year and \$600 million, 17-month revolving credit agreements that were scheduled to mature on April 16, 2011. These agreements were terminated in accordance with their terms. There were no borrowings outstanding under this credit agreement at December 31, 2011.

In March 2011, Bunge completed the sale of \$500 million aggregate principal amount of unsecured senior notes, which bear interest at 4.10% per year. The senior notes will mature on March 15, 2016. The senior notes were issued by Bunge's 100% owned finance subsidiary, Bunge Limited Finance Corp., and are fully and unconditionally guaranteed by Bunge Limited. Interest on the senior notes is payable semi-annually in arrears in March and September of each year, commencing in September 2011.

At December 31, 2011, Bunge had approximately \$2,500 million of unused and available borrowing capacity under its committed long-term credit facilities with a number of lending institutions.

Certain land, property, equipment and investments in consolidated subsidiaries having a net carrying value of approximately \$54 million at December 31, 2011 have been mortgaged or otherwise collateralized against long-term debt of \$66 million at December 31, 2011.

*Principal Maturities.* Principal maturities of long-term debt at December 31, 2011 are as follows:

(US\$ in millions)	
2012	\$ 14
2013	628
2014	570
2015	437
2016	765
Thereafter	882
<b>Total <sup>(1)</sup></b>	<b>\$ 3,296</b>

(1) Excludes unamortized net gains of \$66 million related to terminated interest rate swap agreements recorded in long-term portion of debt.

Bunge's credit facilities and certain senior notes require it to comply with specified financial covenants related to minimum net worth, minimum current ratio, a maximum debt to capitalization ratio and limitations on secured indebtedness. Bunge was in compliance with these covenants at December 31, 2011.

In 2011, 2010 and 2009, Bunge paid interest, net of interest capitalized, of \$208 million, \$247 million and \$284 million, respectively.

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**17. Long-Term Debt (Continued)**

In July 2010, Bunge redeemed certain senior notes and repaid certain term loans and subsidiary long-term debt with an aggregate principal amount of \$827 million. These transactions resulted in a loss on extinguishment of debt of approximately \$90 million, related to make-whole payments, which was included in the consolidated statements of income for the year ended December 31, 2010.

**18. Trade Receivables Securitization Program**

In January 2010, Bunge adopted certain amendments to ASC Topic 860 *Transfers and Servicing* that resulted in amounts outstanding under its then existing securitization programs being accounted for as secured borrowings and reflected as short-term debt on its consolidated balance sheet. As a result of this change in accounting standards, Bunge significantly reduced its utilization of these programs and either terminated or allowed them to expire during 2010.

On June 1, 2011, Bunge and certain of its subsidiaries entered into a trade receivables securitization program (the "Program") with a financial institution, as administrative agent, and certain commercial paper conduit purchasers and committed purchasers (collectively, the "Purchasers") that provides for funding up to \$700 million against receivables sold into the program. The securitization program is designed to enhance Bunge's financial flexibility by providing an additional source of liquidity for its operations. In connection with the securitization program, certain of Bunge's U.S. and non-U.S. subsidiaries that originate trade receivables may sell eligible receivables in their entirety on a revolving basis to a consolidated bankruptcy remote special purpose entity, Bunge Securitization B.V. (BSBV) formed under the laws of The Netherlands. BSBV in turn sells such purchased trade receivables to the administrative agent (acting on behalf of the Purchasers) pursuant to a receivables transfer agreement. In connection with these sales of accounts receivable, Bunge receives a portion of the proceeds up front and an additional amount upon the collection of the underlying receivables (a deferred purchase price), which is expected to be generally between 10 and 15% of the aggregate amount of receivables sold through the program.

Bunge Finance B.V. (BFBV), a wholly-owned subsidiary of Bunge, acts as master servicer, responsible for servicing and collecting the accounts receivable for the securitization program. The securitization program terminates on June 1, 2016. However, each committed purchaser's commitment to fund trade receivables under the securitization program will terminate on May 31, 2012 unless extended for additional 364-day periods in accordance with the terms of the receivables transfer agreement. The trade receivables sold under the securitization program are subject to specified eligibility criteria, including eligible currencies and country and obligor concentration limits. BSBV purchases trade receivables from the originating Bunge subsidiaries using (i) proceeds from the sale of receivables to the administrative agent, (ii) collections of the deferred purchase price and (iii) borrowings from BFBV under a revolving subordinated loan facility.

As of December 31, 2011, \$836 million of receivables sold under the Program were derecognized from Bunge's consolidated balance sheet. Proceeds received in cash related to transfers of receivables under the program, totaled \$7,531 million from inception of the program through December 31, 2011. In addition, cash collections from customers on receivables previously sold were \$6,872 million. As this is a revolving facility, cash collections from customers are reinvested in new receivable sales. Gross receivables sold under the program since its inception were \$7,778 million. These sales resulted in a discount of \$5 million. Servicing fees under the program were not significant.

Bunge's risk of loss following the sale of the accounts receivable is limited to the deferred purchase price, which was \$192 million at December 31, 2011. The deferred purchase price will be repaid in cash as receivables are collected, generally within 30 days. Delinquencies and credit losses on accounts receivable

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**18. Trade Receivables Securitization Program (Continued)**

sold under the program during 2011 were insignificant. Because the cash received up front and the deferred purchase price relate to the sale or ultimate collection of the underlying receivables, and are not subject to significant risks, other than credit risk, given their short-term nature, Bunge has reflected all cash flows under the securitization program as operating cash flows in the consolidated statement of cash flows for the year ended December 31, 2011, including changes in the fair value of the deferred purchase price of \$4 million.

**19. Pension Plans**

*Employee Defined Benefit Plans* Certain U.S., Canadian, European and Brazilian based subsidiaries of Bunge sponsor non-contributory defined benefit pension plans covering substantially all employees of the subsidiaries. The plans provide benefits based primarily on participants' salary and length of service.

The funding policies for Bunge's defined benefit pension plans are determined in accordance with statutory funding requirements. The most significant defined benefit plan is in the United States. The U.S. funding policy requires at least those amounts required by the Pension Protection Act of 2006. Assets of the plans consist primarily of equity and fixed income investments.

*Plan Amendments and Transfers In* There were no significant amendments to Bunge's employee benefit plans during the years ended December 31, 2011 and 2010, respectively. At December 31, 2010, there was a transfer in of assets and liabilities of a plan sponsored by one of Bunge's European subsidiaries due to statutory changes. This plan was previously accounted for as a defined contribution plan.

*Plan Settlements and Transfers Out* In 2010, there was a transfer out that resulted from the divestiture of Bunge's Brazilian fertilizer nutrients assets (see Note 3), which included its Brazil-based fertilizer subsidiary, Ultrafertil, SA (Ultrafertil). Ultrafertil was a participating sponsor in a frozen multiple-employer defined benefit pension plan (the "Petros Plan") that was managed by Fundação Petrobras de Seguridade Social (Petros). The Petros Plan began in 1970 prior to the Brazilian government's deregulation of the fertilizer industry in Brazil. The Petros Plan was funded in accordance with Brazilian statutory requirements. The sale of Bunge's investment in Ultrafertil as part of the Brazilian fertilizer nutrients assets sale transaction resulted in a settlement of the Plan of approximately \$42 million for accounting purposes.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****19. Pension Plans (Continued)**

The following table sets forth in aggregate a reconciliation of the changes in the U.S. and foreign defined benefit pension plans' benefit obligations, assets and funded status at December 31, 2011 and 2010 for plans with assets in excess of benefit obligations and plans with benefit obligations in excess of plan assets. A measurement date of December 31 was used for all plans.

(US\$ in millions)	U.S. Pension Benefits December 31,		Foreign Pension Benefits December 31,	
	2011	2010	2011	2010
<b>Change in benefit obligations:</b>				
Benefit obligation as of beginning of year	\$ 432	\$ 394	\$ 136	\$ 479
Service cost	15	13	7	3
Interest cost	25	24	6	22
Actuarial loss (gain), net	58	19	4	9
Employee contributions			3	1
Net transfers in (out)				(398)
Plan amendments				1
Plan settlements			(4)	42
Benefits paid	(16)	(17)	(4)	(19)
Expenses paid	(1)	(1)	(1)	
Impact of foreign exchange rates			(4)	(4)
Benefit obligation as of end of year	\$ 513	\$ 432	\$ 143	\$ 136
<b>Change in plan assets:</b>				
Fair value of plan assets as of beginning of year	\$ 330	\$ 298	\$ 115	\$ 493
Actual return on plan assets	20	48	6	28
Employer contributions	22	2	11	14
Employee contributions			3	1
Plan settlements			(3)	(2)
Divestitures				(398)
Benefits paid	(16)	(17)	(4)	(19)
Expenses paid	(1)	(1)	(1)	
Impact of foreign exchange rates			(3)	(2)
Fair value of plan assets as of end of year	\$ 355	\$ 330	\$ 124	\$ 115
<b>Funded (unfunded) status and net amounts recognized:</b>				
Plan assets (less than) in excess of benefit obligation	\$ (158)	\$ (102)	\$ (19)	\$ (21)
Net (liability) asset recognized in the balance sheet	\$ (158)	\$ (102)	\$ (19)	\$ (21)
<b>Amounts recognized in the balance sheet consist of:</b>				
Non-current assets	\$	\$ 2	\$ 9	\$ 10
Current liabilities	(1)	(1)	(2)	(2)
Non-current liabilities	(157)	(103)	(26)	(29)
Net (liability) asset recognized	\$ (158)	\$ (102)	\$ (19)	\$ (21)

Included in accumulated other comprehensive income at December 31, 2011 are the following amounts that have not yet been recognized in net periodic benefit costs: unrecognized initial net asset



Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****19. Pension Plans (Continued)**

of \$1 million (zero net of tax), unrecognized prior service cost of \$7 million (\$5 million, net of tax) and unrecognized actuarial loss of \$171 million (\$111 million, net of tax). The prior service cost included in accumulated other comprehensive income that is expected to be recognized in net periodic benefit costs in 2012 is \$2 million (\$1 million, net of tax) and unrecognized actuarial loss of \$12 million (\$8 million, net of tax).

Bunge has aggregated certain U.S. and foreign defined benefit pension plans with projected benefit obligations in excess of fair value of plan assets with pension plans that have fair value of plan assets in excess of projected benefit obligations. At December 31, 2011, the \$513 million and \$143 million projected benefit obligations for U.S. and foreign plans, respectively, include plans with projected benefit obligations of \$513 million and \$36 million, respectively, which were in excess of the fair value of related plan assets of \$355 million and \$7 million, respectively. At December 31, 2010, the \$432 million and \$136 million projected benefit obligations for U.S. and foreign plans, respectively, include plans with projected benefit obligations of \$381 million and \$39 million, respectively, which were in excess of the fair value of related plan assets of \$276 million and \$8 million, respectively. The accumulated benefit obligation for the U.S. and foreign defined benefit pension plans, respectively, was \$468 million and \$137 million at December 31, 2011 and \$381 million and \$81 million at December 31, 2010, respectively.

The following table summarizes information relating to aggregated U.S. and foreign defined benefit pension plans with an accumulated benefit obligation in excess of plan assets:

(US\$ in millions)	U.S. Pension Benefits December 31,		Foreign Pension Benefits December 31,	
	2011	2010	2011	2010
Projected benefit obligation	\$ 513	\$ 381	\$ 36	\$ 29
Accumulated benefit obligation	468	330	34	28
Fair value of plan assets	\$ 355	\$ 276	\$ 7	\$ 3

The components of net periodic benefit costs are as follows for U.S. and foreign defined benefit plans:

(US\$ in millions)	U.S. Pension Benefits December 31,			Foreign Pension Benefits December 31,		
	2011	2010	2009	2011	2010	2009
Service cost	\$ 15	\$ 13	\$ 12	\$ 7	\$ 3	\$ 3
Interest cost	25	24	22	6	22	41
Expected return on plan assets	(26)	(24)	(22)	(6)	(25)	(43)
Amortization of prior service cost	2	2	2		1	1
Amortization of net loss	5	5	3	1		(2)
Settlement loss recognized					26	1
Net periodic benefit costs	\$ 21	\$ 20	\$ 17	\$ 8	\$ 27	\$ 1

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****19. Pension Plans (Continued)**

The weighted-average actuarial assumptions used in determining the benefit obligation under the U.S. and foreign defined benefit pension plans are as follows:

(US\$ in millions)	U.S. Pension Benefits December 31,		Foreign Pension Benefits December 31,	
	2011	2010	2011	2010
Discount rate	<b>5.0%</b>	6.0%	<b>4.2%</b>	4.4%
Increase in future compensation levels	<b>3.8%</b>	4.2%	<b>2.7%</b>	2.4%

The weighted-average actuarial assumptions used in determining the net periodic benefit cost under the U.S. and foreign defined benefit pension plans are as follows:

(US\$ in millions)	U.S. Pension Benefits December 31,			Foreign Pension Benefits December 31,		
	2011	2010	2009	2011	2010	2009
Discount rate	<b>6.0%</b>	6.2%	6.5%	<b>4.4%</b>	10.5%	11.4%
Expected long-term rate of return on assets	<b>8.0%</b>	8.0%	8.0%	<b>5.3%</b>	11.4%	10.9%
Increase in future compensation levels	<b>4.2%</b>	4.2%	4.2%	<b>2.4%</b>	6.3%	6.7%

The sponsoring subsidiaries select the expected long-term rate of return on assets in consultation with their investment advisors and actuaries. These rates are intended to reflect the average rates of earnings expected on the funds invested or to be invested to provide required plan benefits. The plans are assumed to continue in effect as long as assets are expected to be invested.

In estimating the expected long-term rate of return on assets, appropriate consideration is given to historical performance for the major asset classes held or anticipated to be held by the applicable plan trusts and to current forecasts of future rates of return for those asset classes. Cash flows and expenses are taken into consideration to the extent that the expected returns would be affected by them. As assets are generally held in qualified trusts, anticipated returns are not reduced for taxes.

*Plan Assets* The objectives of the U.S. plans' trust funds are to sufficiently diversify plan assets to maintain a reasonable level of risk without imprudently sacrificing returns, with a target asset allocation of approximately 40% fixed income securities and approximately 60% equities. Bunge implements its investment strategy through a combination of indexed mutual funds and a proprietary portfolio of fixed income securities. Bunge's policy is not to invest plan assets in Bunge Limited shares.

Plan investments are stated at fair value which is the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Plan classifies its investments in Level 1, which refers to securities that are actively traded on a public exchange and valued using quoted prices from active markets for identical assets, Level 2, which refers to securities not traded in an active market but for which observable market inputs are readily available and Level 3, which refers to other assets valued based on significant unobservable inputs.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****19. Pension Plans (Continued)**

The fair values of Bunge's U.S. and foreign defined benefit pension plans' assets as of the measurement date for 2011 and 2010, by category, are as follows:

Asset Category	Fair Value Measurements at December 31, 2011							
	Total		Quoted Prices in Active Markets for Identical Assets (Level 1)		Significant Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)	
	U.S. Pension Benefits	Foreign Pension Benefits	U.S. Pension Benefits	Foreign Pension Benefits	U.S. Pension Benefits	Foreign Pension Benefits	U.S. Pension Benefits	Foreign Pension Benefits
Equities:								
Mutual Funds <sup>(1)</sup>	\$ 220	\$ 78	\$ 220	\$ 1	\$ 17	\$	\$	\$
Fixed income securities:								
Mutual Funds <sup>(2)</sup>	135	46	73	5	62	101		
<b>Total</b>	<b>\$ 355</b>	<b>\$ 124</b>	<b>\$ 293</b>	<b>\$ 6</b>	<b>\$ 62</b>	<b>\$ 118</b>	<b>\$</b>	<b>\$</b>

Asset Category	Fair Value Measurements at December 31, 2010							
	Total		Quoted Prices in Active Markets for Identical Assets (Level 1)		Significant Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)	
	U.S. Pension Benefits	Foreign Pension Benefits	U.S. Pension Benefits	Foreign Pension Benefits	U.S. Pension Benefits	Foreign Pension Benefits	U.S. Pension Benefits	Foreign Pension Benefits
Equities:								
Mutual Funds <sup>(1)</sup>	\$ 213	\$ 20	\$ 213	\$ 1	\$ 19	\$	\$	\$
Fixed income securities:								
Mutual Funds <sup>(2)</sup>	117	95	65		52	46		49
<b>Total</b>	<b>\$ 330</b>	<b>\$ 115</b>	<b>\$ 278</b>	<b>\$ 1</b>	<b>\$ 52</b>	<b>\$ 65</b>	<b>\$</b>	<b>\$ 49</b>

(1) This category represents a portfolio of equity investments comprised of equity index funds that invest in U.S. equities and non-U.S. equities. The U.S. equities are comprised of investments focusing on large, mid and small cap companies and non-U.S. equities are comprised of international, emerging markets and real estate investment trusts.

(2) This category represents a portfolio of fixed income investments in mutual funds comprised of investment grade U.S. government bonds and notes, foreign government bonds and corporate bonds from diverse industries.



Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****19. Pension Plans (Continued)**

(US\$ in millions)	Fair Value Measurements Using Significant Unobservable Inputs (Level 3)
	Insured Asset
Beginning balance, January 1, 2011	\$ 49
Actual return on plan assets:	
Relating to assets still held at December 31, 2011	
Relating to assets sold during 2011	
Purchase, sales and settlements	
Transfers into Level 3	
Transfers out of Level 3	(49)
<b>Ending balance, December 31, 2011</b>	<b>\$</b>

(US\$ in millions)	Fair Value Measurements Using Significant Unobservable Input (Level 3)
	Insured Asset
Beginning balance, January 1, 2010	\$
Actual return on plan assets:	
Relating to assets still held at December 31, 2010	
Relating to assets sold during 2010	
Purchase, sales and settlements	
Transfers into Level 3 <sup>(1)</sup>	49
<b>Ending balance, December 31, 2010</b>	<b>\$ 49</b>

<sup>(1)</sup> At December 31, 2010, there was a transfer in of a plan previously accounted for as a defined contribution plan. This plan's assets are classified as insured assets and are held by a collective insurance fund. Bunge does not actively participate in the administration or the asset management of the collective fund.

Bunge expects to contribute \$6 million and \$9 million, respectively, to its U.S. and foreign-based defined benefit pension plans in 2012.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****19. Pension Plans (Continued)**

The following benefit payments, which reflect future service as appropriate, are expected to be paid related to U.S. and foreign defined benefit pension plans:

(US\$ in millions)	U.S. Pension Benefit Payments	Foreign Pension Benefit Payments
2012	\$ 19	\$ 9
2013	21	8
2014	23	9
2015	27	9
2016	28	9
2017-2021	169	48

*Employee Defined Contribution Plans* Bunge also makes contributions to qualified defined contribution plans for eligible employees. Contributions to these plans amounted to \$14 million, \$12 million and \$17 million in 2011, 2010 and 2009, respectively.

**20. Postretirement Healthcare Benefit Plans**

Certain U.S. and Brazil based subsidiaries of Bunge have benefit plans to provide certain postretirement healthcare benefits to eligible retired employees of those subsidiaries. The plans require minimum retiree contributions and define the maximum amount the subsidiaries will be obligated to pay under the plans. Bunge's policy is to fund these costs as they become payable.

*Plan Settlements* In 2010, Bunge divested its Brazilian fertilizer nutrients assets (see Notes 3 and 19), which resulted in a settlement of approximately \$32 million.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****20. Postretirement Healthcare Benefit Plans (Continued)**

The following table sets forth a reconciliation of the changes in the postretirement healthcare benefit plans' benefit obligations and funded status at December 31, 2011 and 2010. A measurement date of December 31 was used for all plans.

(US\$ in millions)	U.S. Postretirement Healthcare Benefits December 31,		Foreign Postretirement Healthcare Benefits December 31,	
	2011	2010	2011	2010
<b>Change in benefit obligations:</b>				
Benefit obligation as of beginning of year	\$ 20	\$ 26	\$ 100	\$ 111
Service cost			1	1
Interest cost	1	2	10	10
Actuarial (gain) loss, net	(3)	(6)	8	12
Employee contributions	1	1		
Plan settlements/divestitures				(32)
Effect of acquisitions				1
Benefits paid	(2)	(3)	(10)	(8)
Impact of foreign exchange rates			(12)	5
Benefit obligation as of end of year	\$ 17	\$ 20	\$ 97	\$ 100
<b>Change in plan assets:</b>				
Employer contributions	\$ 1	\$ 2	\$ 10	\$ 8
Employee contributions	1	1		
Benefits paid	(2)	(3)	(10)	(8)
Fair value of plan assets as of end of year	\$	\$	\$	\$
<b>Funded status and net amounts recognized:</b>				
Plan assets less than benefit obligation	\$ (17)	\$ (20)	\$ (97)	\$ (100)
Net liability recognized in the balance sheet	\$ (17)	\$ (20)	\$ (97)	\$ (100)
<b>Amounts recognized in the balance sheet consist of:</b>				
Current liabilities	\$ (2)	\$ (2)	\$ (7)	\$ (8)
Non-current liabilities	(15)	(18)	(90)	(92)
Net liability recognized	\$ (17)	\$ (20)	\$ (97)	\$ (100)

Included in accumulated other comprehensive income at December 31, 2011 are the following amounts for U.S. and foreign postretirement healthcare benefit plans that have not yet been recognized in net periodic benefit costs: unrecognized prior service credit of \$1 million (\$1 million, net of tax) and \$4 million (\$3 million, net of tax), respectively, and unrecognized actuarial gain (loss) of \$4 million (\$3 million, net of tax) and \$(17) million ((\$11) million, net of tax), respectively. Bunge expects to recognize unrecognized prior service credits in 2012 of \$1 million (\$1 million, net of tax) and unrecognized actuarial losses of \$1 million (\$1 million, net of tax) as components of net periodic pension cost for its postretirement healthcare benefit plans.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****20. Postretirement Healthcare Benefit Plans (Continued)**

The components of net periodic benefit costs for U.S. and foreign postretirement healthcare benefit plans are as follows:

(US\$ in millions)	U.S. Postretirement Healthcare Benefits			Foreign Postretirement Healthcare Benefits		
	Year Ended December 31,			Year Ended December 31,		
	2011	2010	2009	2011	2010	2009
Service cost	\$ 1	\$ 2	\$ 2	\$ 1	\$ 1	\$ 2
Interest cost	1	2	2	10	10	10
Amortization of prior service cost				(1)	(1)	
Amortization of net loss				1	2	
Settlement gain recognized					(26)	
Net periodic benefit costs	\$ 1	\$ 2	\$ 2	\$ 11	\$ (14)	\$ 12

The weighted-average discount rates used in determining the actuarial present value of the accumulated benefit obligations under the U.S. and foreign postretirement healthcare benefit plans are as follows:

	U.S. Postretirement Healthcare Benefits		Foreign Postretirement Healthcare Benefits	
	December 31,		December 31,	
	2011	2010	2011	2010
Discount rate	4.8%	5.3%	10.3%	10.8%

The weighted-average discount rate assumptions used in determining the net periodic benefit costs under the U.S. and foreign postretirement healthcare benefit plans are as follows:

	U.S. Postretirement Healthcare Benefits			Foreign Postretirement Healthcare Benefits		
	Year Ended December 31,			Year Ended December 31,		
	2011	2010	2009	2011	2010	2009
Discount rate	5.3%	5.8%	6.5%	10.8%	11.3%	12.4%

At December 31, 2011, for measurement purposes related to U.S. plans, a 10.42% annual rate of increase in the per capita cost of covered healthcare benefits was assumed for 2012, decreasing to 4.50% by 2029, remaining at that level thereafter. At December 31, 2010, for measurement purposes related to U.S. plans, an 11.18% annual rate of increase in the per capita cost of covered healthcare benefits was assumed for 2011. For foreign plans, the assumed annual rate of increase in the per capita cost of covered healthcare benefits averaged 7.63% and 8.07% for 2011 and 2010, respectively.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****20. Postretirement Healthcare Benefit Plans (Continued)**

A one-percentage point change in assumed healthcare cost trend rates would have the following effects:

(US\$ in millions)		One percentage point increase	One percentage point decrease
Effect on total service and interest cost	U.S. plans	\$	\$
Effect on total service and interest cost	Foreign plans	\$ 2	\$ (1)
Effect on postretirement benefit obligation	U.S. plans	\$ 1	\$ (1)
Effect on postretirement benefit obligation	Foreign plans	\$ 15	\$ (11)

Bunge expects to contribute \$2 million to its U.S. postretirement healthcare benefit plan and \$6 million to its foreign postretirement healthcare benefit plans in 2012.

The following benefit payments, which reflect expected future service as appropriate, are expected to be paid:

(US\$ in millions)	U.S. Postretirement Healthcare Benefit Expected Payments	Foreign Postretirement Healthcare Benefit Expected Payments
2012	\$ 2	\$ 6
2013	2	7
2014	2	7
2015	2	7
2016	2	8
2017-2021	6	42

**21. Related Party Transactions**

*Notes receivable* Bunge holds a note receivable under a revolving credit facility from Bunge-Ergon Vicksburg LLC, a 50% owned U.S. joint venture. The amounts outstanding were \$29 million and \$24 million at December 31, 2011 and 2010, respectively. This note matures in May 2013 with interest payable at a rate of LIBOR plus 2.0%.

Bunge holds a note receivable from Southwest Iowa Renewable Energy, a 25% owned U.S. investment, having a carrying value of approximately \$27 million and \$34 million at December 31, 2011 and 2010, respectively. This note matures in August 2014 with interest payable at a rate of LIBOR plus 7.5%.

Bunge holds a note receivable from Biodiesel Bilbao S.A., a 20% owned investment in Spain, having a carrying value of approximately \$6 million and \$7 million at December 31, 2011 and 2010, respectively. This note matures in December 2015 with interest payable at a rate of EURIBOR plus 2.0%.

Bunge holds a note receivable from B-G Fertilizer, a 50% owned U.S. investment, having a carrying value of approximately \$9 million at December 31, 2011. This is a revolving note with interest payable at a rate of LIBOR plus 3.00%.

Bunge holds a note receivable from Biocolza-Oleos E Farinhas de Colza S.A., a 40% owned investment in Portugal, having a carrying value of approximately \$5 million at December 31, 2011. This note matures in December 2012 with interest payable at a rate of EURIBOR plus 8.5%.

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**21. Related Party Transactions (Continued)**

Bunge has recognized interest income related to these notes receivable of approximately \$2 million, \$4 million and \$1 million for the years ended December 31, 2011, 2010 and 2009, respectively, in interest income in its consolidated statements of income. Notes receivable at December 31, 2011 and 2010, with carrying values of \$79 million and \$90 million, respectively, are included in other current assets or other non-current assets in the consolidated balance sheets, according to payment terms.

*Notes payable* Bunge has a note payable with a carrying value of \$7 million at December 31, 2011 and 2010, respectively, to a joint venture partner in one of its port terminals in Brazil. The *real*-denominated note is payable on demand with interest payable annually at the Brazilian interbank deposit rate (11.595% at December 31, 2011). This notes payable is included in other current liabilities in Bunge's consolidated balance sheets at December 31, 2011 and 2010. Bunge recorded interest expense of approximately \$1 million, \$1 million and \$1 million in 2011, 2010 and 2009, respectively, related to this note.

*Other* Bunge purchased soybeans, other commodity products and phosphate-based products from certain of its unconsolidated joint ventures, which totaled \$835 million, \$525 million and \$1,073 million for the years ended December 31, 2011, 2010 and 2009, respectively. Bunge also sold soybean and other commodity products to certain of these joint ventures, which totaled \$452 million, \$478 million, and \$596 million for the years ended December 31, 2011, 2010 and 2009, respectively. At December 31, 2011 and 2010, Bunge had approximately \$67 million and \$69 million, respectively, of receivables from these joint ventures recorded in trade accounts receivable in the consolidated balance sheets as of those dates. In addition, at December 31, 2011 and 2010, Bunge had approximately \$32 million and \$42 million, respectively, of payables to these joint ventures recorded in trade accounts payable in the consolidated balance sheets. Bunge believes these transactions are recorded at values similar to those with third parties.

**22. Commitments and Contingencies**

Bunge is party to a large number of claims and lawsuits, primarily tax and labor claims in Brazil, arising in the normal course of business. Bunge records liabilities related to its general claims and lawsuits when the exposure item becomes probable and can be reasonably estimated. After taking into account the recorded liabilities for these matters, management believes that the ultimate resolution of such matters will not have a material effect on Bunge's financial condition, results of operations or

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****22. Commitments and Contingencies (Continued)**

liquidity. Included in other non-current liabilities at December 31, 2011 and 2010 are the following accrued liabilities:

(US\$ in millions)	December 31,	
	2011	2010
Tax claims <sup>(1)</sup>	\$ 70	\$ 127
Labor claims	77	78
Civil and other claims <sup>(1)</sup>	76	114
Total	\$ 223	\$ 319

(1) Pursuant to the terms of the 2009 Brazilian amnesty program to settle tax and other financial claims with the Brazilian government, certain of the tax and civil and other claims were settled during the third quarter 2011.

*Tax Claims* The tax claims relate principally to claims against Bunge's Brazilian subsidiaries, primarily value-added tax claims (ICMS, IPI, PIS and COFINS). The determination of the manner in which various Brazilian federal, state and municipal taxes apply to the operations of Bunge is subject to varying interpretations arising from the complex nature of Brazilian tax law. Bunge monitors the Brazilian federal and state governments' responses to recent Brazilian Supreme Court decisions invalidating certain ICMS incentives and benefits granted by various states on constitutional grounds. While Bunge was not a recipient of any of the incentives and benefits that were the subject of the Supreme Court decisions, it has received certain similar tax incentives and benefits. Bunge has not received any tax assessment related to the validity of ICMS incentives or benefits it has received and, based on its assessment of the matter under the provisions of U.S. GAAP, no liability has been recorded in the consolidated financial statements.

The Argentine tax authorities have been conducting a review of income and other taxes paid by large exporters and processors of cereals and other agricultural commodities in the country. In July 2011, Bunge received a preliminary income tax audit report from the Argentine tax authorities relating to fiscal years 2006 and 2007 with an estimated claim of approximately \$100 million. Bunge believes that the allegations and claims are without merit, however, Bunge is, at this time, unable to predict their outcome.

*Labor Claims* The labor claims relate principally to claims against Bunge's Brazilian subsidiaries. The labor claims primarily relate to dismissals, severance, health and safety, salary adjustments and supplementary retirement benefits.

*Civil and Other* The civil and other claims relate to various disputes with third parties, including suppliers and customers.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****22. Commitments and Contingencies (Continued)**

*Guarantees* Bunge has issued or was a party to the following guarantees at December 31, 2011:

(US\$ in millions)	Maximum Potential Future Payments	
Customer financing <sup>(1)</sup>	\$	45
Unconsolidated affiliates financing <sup>(2)</sup>		54
Residual value guarantee <sup>(3)</sup>		69
 Total	 \$	 168

(1) Bunge has issued guarantees to third parties in Brazil related to amounts owed to these third parties by certain of Bunge's customers. The terms of the guarantees are equal to the terms of the related financing arrangements, which are generally one year or less, with the exception of guarantees issued under certain Brazilian government programs, primarily from 2006 and 2007, where terms are up to five years. In the event that the customers default on their payments to the third parties and Bunge would be required to perform under the guarantees, Bunge has obtained collateral from the customers. At December 31, 2011, Bunge had approximately \$34 million of tangible property that had been pledged to Bunge as collateral against certain of these refinancing arrangements. Bunge evaluates the likelihood of customer repayments of the amounts due under these guarantees based upon an expected loss analysis and records the fair value of such guarantees as an obligation in its consolidated financial statements. Bunge's recorded obligation related to these outstanding guarantees was \$7 million at December 31, 2011.

(2) Bunge issued guarantees to certain financial institutions related to debt of certain of its unconsolidated joint ventures. The terms of the guarantees are equal to the terms of the related financings which have maturity dates in 2012, 2016 and 2018. There are no recourse provisions or collateral that would enable Bunge to recover any amounts paid under these guarantees. At December 31, 2011, Bunge's recorded obligation related to these guarantees was \$1 million.

(3) Bunge issued guarantees to certain financial institutions which are party to certain operating lease arrangements for railcars and barges. These guarantees provide for a minimum residual value to be received by the lessor at conclusion of the lease term. These leases expire in 2018. At December 31, 2011, Bunge's recorded obligation related to these guarantees was \$6 million.

In addition, Bunge Limited has provided full and unconditional parent level guarantees of the indebtedness outstanding under certain senior credit facilities and senior notes entered into, or issued by, its 100% owned subsidiaries. As of December 31, 2011, Bunge's consolidated balance sheet includes debt with a carrying amount of \$3,482 million related to these guarantees. This debt includes the senior notes issued by two of Bunge's 100% owned finance subsidiaries, Bunge Limited Finance Corp. and Bunge N.A. Finance L.P. There are no significant restrictions on the ability of Bunge Limited Finance Corp., Bunge N.A. Finance L.P. or any other Bunge subsidiary to transfer funds to Bunge Limited.

*Freight Supply Agreements* In the ordinary course of business, Bunge enters into time charter agreements for the use of ocean freight vessels and freight service on railroad lines for the purpose of transporting agricultural commodities. In addition, Bunge sells the right to use these ocean freight



Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****22. Commitments and Contingencies (Continued)**

vessels when excess freight capacity is available. These agreements generally range from two months to approximately five years, in the case of ocean freight vessels, depending on market conditions, and 5 to 17 years in the case of railroad services. Future minimum payment obligations due under these agreements are as follows:

(US\$ in millions)	Future Minimum Payment Obligations	
Less than 1 year	\$	218
1 to 3 years		206
3 to 5 years		58
After five years		329
<b>Total</b>	<b>\$</b>	<b>811</b>

Actual amounts paid under these contracts may differ due to the variable components of these agreements and the amount of income earned on the sales of excess capacity. The agreements for the freight service on railroad lines require a minimum monthly payment regardless of the actual level of freight services used by Bunge. In 2011, Bunge renegotiated its volume commitments related to certain freight supply agreements resulting in a reduction of its future minimum payment obligations over the remaining term of the agreements of \$841 million. No penalties were incurred as a result of these renegotiations. The costs of Bunge's freight supply agreements are typically passed through to the customers as a component of the prices charged for its products.

Also in the ordinary course of business, Bunge enters into relet agreements related to ocean freight vessels. Such relet agreements are similar to sub-leases. Bunge received approximately \$101 million in 2011 and expects to receive payments of approximately \$22 million in 2012 under such relet agreements.

*Commitments* At December 31, 2011, Bunge had approximately \$52 million of purchase commitments related to its inventories, \$4 million of power supply contracts and \$159 million of contractual commitments related to construction in progress.

**23. Equity**

*Share Repurchase Program* On June 8, 2010, Bunge announced that its Board of Directors had approved a program for the repurchase of up to \$700 million of Bunge's issued and outstanding common shares. The program was approved to run through December 31, 2011. On December 7, 2011, the Board of Directors approved a one-year extension of Bunge's existing share repurchase program through December 31, 2012. Bunge repurchased 1,933,286 common shares for \$120 million in 2011 and 6,714,573 common shares for \$354 million in 2010, bringing total repurchases under the program from inception through December 31, 2011 to 8,647,859 shares for \$474 million.

*Common Shares* On December 1, 2010, Bunge utilized 6,714,573 treasury shares acquired as a result of repurchases made under Bunge's share repurchase program and issued an additional 1,702,642 common shares in settlement of the conversion of its then outstanding 862,455 mandatory convertible preference shares, plus accumulated and unpaid dividends. On the mandatory conversion date of December 1, 2010, as a result of adjustments to the initial conversion rates because cash dividends paid on Bunge Limited's common shares exceeded certain specified thresholds, each mandatory convertible preference share automatically converted on December 31, 2010 into 9.7596 common shares (which represented a total of 8,417,215 common shares).

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**23. Equity (Continued)**

*Cumulative Convertible Perpetual Preference Shares* Bunge has 6,900,000, 4.875% cumulative convertible perpetual preference shares (convertible preference shares), par value \$0.01 outstanding as of December 31, 2011. Each convertible preference share has an initial liquidation preference of \$100 per share plus accumulated unpaid dividends up to a maximum of an additional \$25 per share. As a result of adjustments made to the initial conversion price because cash dividends paid on Bunge Limited's common shares exceeded certain specified thresholds, each convertible preference share is convertible at any time at the holder's option into approximately 1.0991 common shares based on a conversion price of \$90.9802 per convertible preference share, subject in each case to certain specified anti-dilution adjustments (which represents 7,583,790 Bunge Limited common shares as of December 31, 2011).

At any time on or after December 1, 2011, if the closing market price of Bunge's common shares equals or exceeds 130% of the conversion price of the convertible preference shares, for 20 trading days within any period of 30 consecutive trading days (including the last trading day of such period), Bunge may elect to cause all outstanding convertible preference shares to be automatically converted into the number of common shares that are issuable at the conversion price. The convertible preference shares are not redeemable by Bunge at any time.

The convertible preference shares accrue dividends at an annual rate of 4.875%. Dividends are cumulative from the date of issuance and are payable, quarterly in arrears, on each March 1, June 1, September 1 and December 1, commencing on March 1, 2007, when, as and if declared by Bunge's Board of Directors. The dividends may be paid in cash, common shares or a combination thereof. Accumulated but unpaid dividends on the convertible preference shares will not bear interest. In each of the years ended December 31, 2011 and 2010, Bunge recorded \$34 million of dividends on its convertible preference shares.

*Mandatory Convertible Preference Shares* Prior to the mandatory conversion date of December 1, 2010, Bunge had 862,455 mandatory convertible preference shares, with a par value \$0.01 per share and with an initial liquidation preference of \$1,000, issued and outstanding. At any time prior to December 1, 2010, holders could elect to convert the mandatory convertible preference shares at the minimum conversion rate of 8.2416 common shares per mandatory convertible preference share, subject to additional certain anti-dilution adjustments. The mandatory convertible preference shares accrued dividends at an annual rate of 5.125%. Dividends were cumulative from the date of issuance and were payable, quarterly in arrears, on each March 1, June 1, September 1 and December 1, when, as and if declared by Bunge's Board of Directors. Accumulated but unpaid dividends on the mandatory convertible preference shares did not bear interest. Dividends totaling \$44 million were paid in cash in 2010 with the final dividend paid on December 1, 2010.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****23. Equity (Continued)**

*Accumulated Other Comprehensive Income (Loss) Attributable to Bunge* The following table summarizes the balances of related after tax components of accumulated other comprehensive income (loss) attributable to Bunge:

(US\$ in millions)	Foreign Exchange Translation Adjustment <sup>(1)</sup>	Deferred Gain (Loss) on Hedging Activities	Treasury Rate Lock Contracts	Pension and Other Postretirement Liability Adjustment	Unrealized Gain (Loss) on Investments	Accumulated Other Comprehensive Income (Loss)
Balance, January 1, 2009	\$ (639)	\$ (80)	\$ (9)	\$ (79)	\$ (4)	\$ (811)
Other comprehensive income (loss)	1,062	55	2	(17)	3	1,105
Income tax benefit (expense)		20		6	(1)	25
Balance, December 31, 2009	423	(5)	(7)	(90)	(2)	319
Other comprehensive income (loss)	247	4	6	12		269
Income tax benefit (expense)		(1)	1	(5)		(5)
Balance, December 31, 2010	670	(2)		(83)	(2)	583
Other comprehensive income (loss)	(1,130)	(33)		(61)		(1,224)
Income tax benefit (expense)		11		20		31
<b>Balance, December 31, 2011</b>	<b>\$ (460)</b>	<b>\$ (24)</b>	<b>\$</b>	<b>\$ (124)</b>	<b>\$ (2)</b>	<b>\$ (610)</b>

<sup>(1)</sup> Bunge has significant operating subsidiaries in Brazil, Argentina and Europe. The functional currency of Bunge's subsidiaries is the local currency. The assets and liabilities of these subsidiaries are translated into U.S. dollars from local currency at month-end exchange rates, and the resulting foreign exchange translation gains (losses) are recorded in the consolidated balance sheets as a component of accumulated other comprehensive income (loss).

*Transfers to/from Noncontrolling Interest* In December 2011, Bunge entered into a joint venture agreement with Felda Global Ventures Holdings Sdn Bhd (Felda), a wholly-owned subsidiary of the Federal Land Development Authority of Malaysia, to manage their combined crushing and refining operations in Canada. Bunge has a 51% controlling interest in the joint venture, which it consolidates. Bunge and Felda each made capital contributions to the venture of approximately \$24 million.

In October 2011, Bunge entered into a joint venture agreement with Senwes Limited, a South African agribusiness company, to develop grains and oilseeds operations in South Africa. Bunge has a 50% controlling interest in the joint venture which it consolidates. Bunge and the noncontrolling interest holder each made capital contributions of \$2 million.

In September 2011, Bunge's consolidated agribusiness joint venture, AGRI-Bunge LLC., was dissolved. Bunge had 50% voting power and a 34% interest in the equity and earnings of the venture, which originated grain and operated a Mississippi River terminal in the United States. The non-controlling interest holder received \$9 million representing the return of 100% of their invested

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**23. Equity (Continued)**

capital in 2011. Bunge had consolidated AGRI-Bunge, LLC since January 1, 2010 as a result of ASC Topic 810 *Consolidation* specifically as it related to the consolidation of variable interest entities. Bunge recorded \$3 million of noncontrolling equity interest upon its consolidation of this joint venture in the first quarter of 2010.

In July 2011, Bunge acquired the 40% noncontrolling interest in a sugarcane mill in Brazil, resulting in Bunge owning 100% of this entity. Total consideration was \$31 million, comprised of \$6 million cash paid at closing, \$13 million to be paid within 12 months of closing and the forgiveness of \$11 million of negative noncontrolling interest's share of equity in the investment.

In 2011, Bunge redeemed shares held by certain third party investors in a private investment fund consolidated by Bunge. The shares were valued at \$21 million and represented 56% of the outstanding shares of the fund and 100% of the respective investors ownership interest of these investments in the fund. Additionally, the investors received \$5 million of dividends representing their share of the cumulative earnings of the fund. This transaction resulted in Bunge's ownership interest in the fund increasing from 39% at December 31, 2010 to 83% at December 31, 2011. Additionally, during 2010, certain third party investors redeemed their shares in this private investment fund. The shares were valued at \$9 million and represented 30% of the outstanding shares of the fund and 100% of the ownership interest of these investors in the fund. Additionally, the investors received \$4 million of dividends representing their share of the cumulative earnings of the fund. This resulted in Bunge's ownership interest in the fund increasing from 31% at December 31, 2009 to 39% at December 31, 2010.

In April 2011, Bunge entered into a joint venture in an agricultural commodity trading and merchandising company, which operates in Central America. Bunge has a 70% controlling interest in the joint venture, which it consolidates. During 2011, the 30% noncontrolling interest holder made a \$6 million capital contribution to this joint venture. Bunge made a proportionate capital contribution of \$14 million, which resulted in no ownership change.

In March 2011, Bunge sold a 10% interest in a consolidated subsidiary that owns and operates a newly constructed oilseed processing facility in Vietnam for \$3 million to a third party. As a result of this transaction, Bunge has a 90% interest in this subsidiary.

Bunge has an 80% controlling interest in a sugarcane mill in Brazil, which it consolidates. In March 2011, the 20% noncontrolling interest holder and Bunge each made proportionate capital contributions, which resulted in no ownership percentage change. The contribution from the noncontrolling interest holder was \$32 million.

Bunge has a 51% controlling interest in a joint venture with two third party companies for construction and operation of a grain terminal in Longview, Washington, U.S., which it consolidates. In 2011, Bunge and the noncontrolling interest holders, which have a 49% interest, made proportionate capital contributions, resulting in no ownership percentage change. The combined contribution from the noncontrolling interest holders was \$27 million.

On May 27, 2010, Bunge sold its Brazilian fertilizer nutrients assets, including its direct and indirect 54% ownership interest in the voting common shares and 36% interest in the nonvoting preferred shares of Fosfertil (representing Bunge's right to approximately 42% of the earnings of Fosfertil, see Note 3). Prior to this date, Fosfertil was a consolidated subsidiary of Bunge. Effective as of the date of sale and as a result of this transaction, Bunge deconsolidated Fosfertil and derecognized

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**23. Equity (Continued)**

\$588 million of noncontrolling interests, which represented approximately 58% of noncontrolling interest in earnings of Fosfertil.

**24. Earnings Per Share**

Basic earnings per share is computed by dividing net income available to Bunge common shareholders by the weighted-average number of common shares outstanding, excluding any dilutive effects of stock options, restricted stock unit awards, convertible preference shares and convertible notes during the reporting period. Diluted earnings per share is computed similar to basic earnings per share, except that the weighted-average number of common shares outstanding is increased to include additional shares from the assumed exercise of stock options, restricted stock unit awards and convertible securities and notes, if dilutive. The number of additional shares is calculated by assuming that outstanding stock options, except those which are not dilutive, were exercised and that the proceeds from such exercises were used to acquire common shares at the average market price during the reporting period. In addition, Bunge accounts for the effects of convertible securities and convertible notes, using the if-converted method. Under this method, the convertible securities and convertible notes are assumed to be converted and the related dividend or interest expense, net of tax, is added back to earnings, if dilutive.

Bunge has 6,900,000 convertible perpetual preference shares outstanding at December 31, 2011 (see Note 23). Each convertible preference share has an initial liquidation preference of \$100 per share and each convertible preference share is convertible, at any time at the holder's option, initially into approximately 1.0991 Bunge Limited common shares based on a conversion price of \$90.9802 per convertible preference share, subject in each case to certain anti-dilution specified adjustments (which represents 7,583,790 common shares as of December 31, 2011). The calculation of diluted earnings per common share for the year ended December 31, 2009 does not include the weighted-average common shares that would be issuable upon conversion of the convertible perpetual preference shares as they were not dilutive. The calculations of diluted earnings per common share for the years ended December 31, 2011 and 2010 include the weighted-average common shares that would be issuable upon conversion of the convertible perpetual preference shares as they were dilutive.

On the mandatory conversion date of December 1, 2010, each mandatory convertible preference share then outstanding, automatically converted into 9.7596 of common shares (see Note 23). At any time prior to December 1, 2010, holders could elect to convert the mandatory convertible preference shares at the conversion rate of 8.2416, subject to certain additional anti-dilution adjustments (which represented 7,108,009 common shares prior to December 1, 2010). Each mandatory convertible preference share had a liquidation preference of \$1,000 per share. The calculation of diluted earnings per common share for the year ended December 31, 2010 includes the weighted-average common shares that would have been issuable upon conversion of the mandatory convertible preference shares, up to the mandatory conversion date of December 1, 2010, as they were dilutive. The calculation of diluted earnings per common share for the year ended December 31, 2009 does not include the weighted-average common shares that would have been issuable upon conversion of the mandatory convertible preference shares as they were not dilutive.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****24. Earnings Per Share (Continued)**

The following table sets forth the computation of basic and diluted earnings per common share:

(US\$ in millions, except for share data)	Year Ended December 31,		
	2011	2010	2009
Net income attributable to Bunge	\$ 942	\$ 2,354	\$ 361
Convertible preference share dividends	(34)	(67)	(78)
Net income available to Bunge common shareholders	\$ 908	\$ 2,287	\$ 283
Weighted-average number of common shares outstanding:			
Basic	146,583,128	141,191,136	126,448,071
Effect of dilutive shares:			
stock options and awards <sup>(1)</sup>	1,042,127	1,032,143	1,221,751
convertible preference shares	7,583,790	14,051,535	
Diluted	155,209,045	156,274,814	127,669,822
Earnings per common share:			
Earnings to Bunge common shareholders basic	\$ 6.20	\$ 16.20	\$ 2.24
Earnings to Bunge common shareholders diluted	\$ 6.07	\$ 15.06	\$ 2.22

(1)

The weighted-average common shares outstanding-diluted excludes approximately 4 million, 3 million and 2 million stock options and contingently issuable restricted stock units, which were not dilutive and not included in the computation of diluted earnings per share for 2011, 2010 and 2009, respectively.

**25. Share-Based Compensation**

In 2011, Bunge recognized approximately \$24 million and \$25 million of compensation expense, related to its stock option and restricted stock unit awards, respectively, in additional paid-in capital for awards classified as equity awards. In 2010, Bunge recognized approximately \$22 million and \$38 million of compensation expense, related to its stock option and restricted stock unit awards, respectively, in additional paid-in capital for awards classified as equity awards. In 2009, Bunge recognized approximately \$16 million and \$1 million of compensation expense, related to its stock option and restricted stock unit awards, respectively, in additional paid-in capital for awards classified as equity awards.

In 2011 and 2010, there was an insignificant amount of aggregate tax benefit related to share-based compensation. In 2009, the aggregate tax benefit related to share-based compensation was approximately \$6 million.

*2009 Equity Incentive Plan and Equity Incentive Plan* In 2009, Bunge established the 2009 Equity Incentive Plan (the 2009 EIP), which was approved by shareholders at the 2009 annual general meeting. Under the 2009 EIP, the compensation committee of Bunge board of directors may grant equity-based awards to officers, employees, consultants and independent contractors. Awards under the 2009 EIP may be in the form of stock options, restricted stock units (performance-based or time-vested) or other equity-based awards. Prior to May 8, 2009, the date of shareholder approval of the 2009 EIP, Bunge granted equity-based awards under the Equity Incentive Plan (the Equity Incentive Plan), which is a shareholder approved plan. Under the Equity Incentive Plan, the compensation

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**25. Share-Based Compensation (Continued)**

committee of the Bunge Limited Board of Directors was authorized to grant equity-based awards to officers, employees, consultants and independent contractors. The Equity Incentive Plan provided that awards may be in the form of stock options, restricted stock units (performance-based or time-vested) or other equity-based awards. Effective May 8, 2009, no further awards will be granted under the Equity Incentive Plan.

(i) *Stock Option Awards* Stock options to purchase Bunge Limited common shares are non-statutory and granted with an exercise price equal to the market value of Bunge Limited common shares on the date of the grant, as determined under the Equity Incentive Plan or the 2009 EIP, as applicable. Options expire ten years after the date of the grant and generally vest and become exercisable on a pro-rata basis over a three-year period on each anniversary of the date of the grant. Vesting may be accelerated in certain circumstances as provided in the 2009 EIP and the Equity Incentive Plan. Compensation expense is recognized for option grants beginning in 2006 on a straight-line basis and for options granted prior to 2006, compensation expense is recognized on an accelerated basis over the vesting period of each grant.

(ii) *Restricted Stock Units* Performance-based restricted stock units and time-vested restricted stock units are granted at no cost. Performance-based restricted stock units are awarded at the beginning of a three-year performance period and vest following the end of the three-year performance period. Performance-based restricted stock units fully vest on the third anniversary of the date of grant. Payment of the units is subject to Bunge attaining certain targeted cumulative earnings per share (EPS) during the three-year performance period. Targeted cumulative EPS under the Equity Incentive Plan or the 2009 EIP, as applicable, is based on income per share from continuing operations adjusted for non-recurring charges and other one-time events at the discretion of the compensation committee. Vesting may be accelerated in certain circumstances as provided in the 2009 EIP and in the Equity Incentive Plan. Payment of the award is calculated based on a sliding scale whereby 50% of the performance-based restricted stock unit award vests if the minimum performance target is achieved. No vesting occurs if actual cumulative EPS is less than the minimum performance target. The award is capped at 200% of the grant for actual performance in excess of the maximum performance target for an award. Awards are paid solely in Bunge Limited common shares.

Time-vested restricted stock units are subject to vesting periods varying from three to five years and vest on either a pro-rata basis over the applicable vesting period or 100% at the end of the applicable vesting period, as determined at the time of the grant by the compensation committee. Vesting may be accelerated in certain circumstances as provided in the 2009 EIP and the Equity Incentive Plan. Time-vested restricted stock units are paid out in Bunge Limited common shares upon satisfying the applicable vesting terms.

At the time of payout, a participant holding a vested restricted stock unit will also be entitled to receive corresponding dividend equivalent share payments. Dividend equivalents on performance-based restricted stock units are capped at the target level. Compensation expense for restricted stock units is equal to the market value of Bunge Limited common shares at the date of the grant and is recognized on a straight-line basis over the vesting period of each grant.

*2007 Non-Employee Directors' Equity Incentive Plan* Bunge has established the Bunge Limited 2007 Non-Employee Directors' Equity Incentive Plan (the 2007 Directors' Plan), a shareholder approved plan. Under the 2007 Directors' Plan, the compensation committee may grant equity based

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**25. Share-Based Compensation (Continued)**

awards to non-employee directors of Bunge Limited. Awards may consist of restricted stock, restricted stock units, deferred restricted stock units and non-statutory stock options.

(i) *Stock Option Awards* Stock options to purchase Bunge Limited common shares are granted with an exercise price equal to the market value of Bunge Limited common shares on the date of the grant, as determined under the 2007 Directors' Plan. Options expire ten years after the date of the grant and generally vest and are exercisable on the third anniversary of the date of the grant. Vesting may be accelerated in certain circumstances as provided in the 2007 Directors' Plan. Compensation expense is recognized for options on a straight-line basis.

(ii) *Restricted Stock Units* Restricted stock units and deferred restricted stock units are granted at no cost. Restricted stock units generally vest on the third anniversary of the date of grant and payment is made in Bunge Limited common shares. Deferred restricted stock units generally vest on the first anniversary of the date of grant and payment is deferred until after the third anniversary of the date of grant and made in Bunge Limited common shares. Vesting may be accelerated in certain circumstances as provided in the 2007 Directors' Plan.

At the time of payment, a participant holding a restricted stock unit or deferred restricted stock unit will also be entitled to receive corresponding dividend equivalent share payments. Compensation expense is equal to the market value of Bunge Limited common shares at the date of grant and is recognized on a straight-line basis over the vesting period of each grant.

*Non-Employee Directors' Equity Incentive Plan* Prior to May 25, 2007, the date of shareholder approval of the 2007 Directors' Plan, Bunge granted equity-based awards to its non-employee directors under the Non-Employee Directors' Equity Incentive Plan (the Directors' Plan) which is a shareholder approved plan. The Directors' Plan provides for awards of non-statutory stock options to non-employee directors. The options vest and are exercisable on the January 1 that follows the date of grant. Vesting may be accelerated in certain circumstances as provided in the Directors' Plan. Compensation expense is recognized for option grants beginning in 2006 on a straight-line basis and is recognized for options granted prior to 2006 on an accelerated basis over the vesting period of each grant. Effective May 25, 2007, no further awards will be granted under the Directors' Plan.

The fair value of each stock option granted under all of Bunge's equity incentive plans is estimated on the date of grant using the Black-Scholes-Merton option-pricing model that uses the assumptions noted in the following table. The expected volatility of Bunge's common shares is based on historical volatility calculated using the daily closing price of Bunge's shares up to the date of grant. Bunge uses historical employee exercise behavior for valuation purposes. The expected option term of options granted represents the period of time that the options granted are expected to be outstanding and is based on historical experience giving consideration for the contractual terms, vesting periods and expectations of future employee behavior. The risk-free interest rate is based on the rate of U.S.



Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****25. Share-Based Compensation (Continued)**

Treasury zero-coupon bonds with a term equal to the expected option term of the option grants on the date of grant.

Assumptions	December 31,		
	2011	2010	2009
Expected option term (in years)	5.39	5.43	5.14
Expected dividend yield	1.29%	1.36%	1.47%
Expected volatility	45.45%	44.34%	43.35%
Risk-free interest rate	2.48%	2.56%	2.31%

A summary of option activity under the plans as of December 31, 2011 and changes during the year then ended is presented below:

Options	Shares	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Term	Aggregate Intrinsic Value
<b>(US\$ in millions)</b>				
Outstanding at January 1, 2011	5,242,831	\$ 57.34		
Granted	1,016,025	71.20		
Exercised	(682,560)	33.76		
Forfeited or expired	(161,649)	72.82		
<b>Outstanding at December 31, 2011</b>	<b>5,414,647</b>	<b>\$ 62.45</b>	<b>5.85</b>	<b>\$ 30</b>
<b>Exercisable at December 31, 2011</b>	<b>3,699,962</b>	<b>\$ 60.91</b>	<b>4.56</b>	<b>\$ 29</b>

The weighted-average grant date fair value of options granted during 2011, 2010 and 2009 was \$27.99, \$23.70 and \$18.68, respectively. The total intrinsic value of options exercised during 2011, 2010 and 2009 was approximately \$24 million, \$4 million and \$2 million, respectively. The excess tax benefit classified as a financing cash flow for 2011, 2010 and 2009 was not significant.

At December 31, 2011, there was \$25 million of total unrecognized compensation cost related to non-vested stock options granted under the Equity Incentive Plans expected to be recognized over the next two years.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****25. Share-Based Compensation (Continued)**

A summary of Bunge's restricted stock units under the plans as of December 31, 2011 and changes during 2011 is presented below:

Restricted Stock Units	Shares	Weighted-Average Grant-Date Fair Value
Restricted stock units at January 1, 2011 <sup>(1)</sup>	1,134,753	\$ 67.15
Granted	454,523	70.36
Vested/issued <sup>(2)</sup>	(214,006)	93.42
Forfeited/cancelled <sup>(2)</sup>	(189,415)	79.82
<b>Restricted stock units at December 31, 2011 <sup>(1)</sup></b>	<b>1,185,855</b>	<b>\$ 61.62</b>

(1) Excludes accrued unvested corresponding dividends, which are payable in shares upon vesting in Bunge's common shares. At December 31, 2011, there were 17,491 unvested corresponding dividends accrued. Accrued unvested corresponding dividends are revised upon non-achievement of performance targets.

(2) During 2011, Bunge issued 214,006 common shares, net of common shares withheld to cover taxes, including related common shares representing accrued corresponding dividends, with a weighted-average fair value of \$70.12 per share. In 2011, payment/issuance of 851 vested restricted stock units and related earned dividends were deferred by participants. As of December 31, 2011, Bunge has approximately 27,790 deferred common share units including common shares representing accrued corresponding dividends. During 2011, Bunge canceled in the aggregate approximately 187,323 shares related to performance-based restricted stock unit awards that were withheld to cover payment of employee related taxes and performance-based restricted stock unit awards did not vest due to non-achievement of performance targets.

The weighted-average grant date fair value of restricted stock units granted during 2011, 2010 and 2009 was \$70.36, \$58.67 and \$50.63, respectively.

At December 31, 2011, there was approximately \$43 million of total unrecognized compensation cost related to restricted stock units share-based compensation arrangements granted under the 2009 EIP, the Equity Incentive Plan and the 2007 Non-Employee Directors' Plan, which will be recognized over the next two years. The total fair value of restricted stock units vested during 2011 was approximately \$19 million.

*Common Shares Reserved for Share-Based Awards* The 2007 Directors' Plan and the 2009 EIP provide that 600,000 and 10,000,000 common shares, respectively, are reserved for grants of stock options, stock awards and other awards under the plans. At December 31, 2011, 412,184 and 7,210,309 common shares were available for future grants under the 2007 Directors' Plan and the 2009 EIP, respectively.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****26. Lease Commitments**

Bunge routinely leases storage facilities, transportation equipment and office facilities under operating leases. Future minimum lease payments by year and in the aggregate under non-cancelable operating leases with initial or remaining terms of one year or more at December 31, 2011 are as follows:

(US\$ in millions)	Minimum Lease Payments
2012	\$ 152
2013	106
2014	94
2015	81
2016	74
Thereafter	188
<b>Total</b>	<b>\$ 695</b>

Net rent expense under non-cancelable operating leases is as follows:

(US\$ in millions)	December 31,		
	2011	2010	2009
Rent Expense	\$ 227	\$ 203	\$ 182
Sublease Income	(41)	(46)	(36)
<b>Net Rent Expense</b>	<b>\$ 186</b>	<b>\$ 157</b>	<b>\$ 146</b>

In addition, Bunge enters into agricultural partnership agreements for the production of sugarcane. These agreements have an average life of eight years and cover approximately 155,000 hectares of land under cultivation. Amounts owed under these agreements are dependent on several variables including the quantity of sugarcane produced per hectare, the total recoverable sugar (TRS) per ton of sugarcane produced and the price for each kilogram of TRS as determined by Consecana, the Sao Paulo state sugarcane and sugar and ethanol council. In 2011 and 2010 Bunge made payments related to these agreements of \$91 million and \$61 million, respectively. Of these amounts \$40 million and \$23 million in 2011 and 2010, respectively, were advances for future production and \$51 million and \$38 million were included in cost of goods sold in the consolidated statements of income for 2011 and 2010, respectively.

**27. Operating Segments and Geographic Areas**

*Sugar and Bioenergy segment* In the first quarter of 2010, Bunge began reporting the results of its sugar and bioenergy businesses as a reportable segment. Prior to 2010, sugar and bioenergy results and assets were included in the agribusiness segment. Accordingly, amounts for 2009 have been reclassified to conform to the current segment presentation.

As a result, Bunge has five reportable segments agribusiness, sugar and bioenergy, edible oil products, milling products and fertilizer which are organized based upon similar economic characteristics and are similar in nature of products and services offered, the nature of production processes, the type and class of customer and distribution methods. The agribusiness segment is

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**27. Operating Segments and Geographic Areas (Continued)**

characterized by both inputs and outputs being agricultural commodities and thus high volume and low margin. The sugar and bioenergy segment involves sugarcane growing and milling in Brazil, sugar merchandising in various countries, as well as sugarcane-based ethanol production and corn-based ethanol investments and related activities. The edible oil products segment involves the manufacturing and marketing of products derived from vegetable oils. The milling products segment involves the manufacturing and marketing of products derived primarily from wheat and corn. Following the completion of the sale of Bunge's Brazilian fertilizer nutrients assets in May 2010, the activities of the fertilizer segment include its fertilizer distribution business in Brazil as well as its operations in Argentina and the United States (see Note 3). Additionally, Bunge has retained its 50% interest in its fertilizer joint venture in Morocco.

The "Unallocated" column in the following table contains the reconciliation between the totals for reportable segments and Bunge consolidated totals, which consist primarily of corporate items not allocated to the operating segments and inter-segment eliminations. Transfers between the segments are

F-79

---

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****27. Operating Segments and Geographic Areas (Continued)**

generally valued at market. The revenues generated from these transfers are shown in the following table as "Inter-segment revenues segments or inter-segment eliminations."

(US\$ in millions)	Agribusiness	Sugar and Bioenergy	Edible Oil Products	Milling Products	Fertilizer	Unallocated	Total
<b>2011</b>							
Net sales to external customers	\$ 38,909	\$ 5,842	\$ 8,839	\$ 2,006	\$ 3,147	\$	\$ 58,743
Inter-segment revenues	4,965	13	86	50	57	(5,171)	
Gross profit <sup>(1)</sup>	1,731	149	462	234	152		2,728
Foreign exchange gain (loss)	(16)	(4)	3		(2)		(19)
Equity in earnings of affiliates	33	2		5	4		44
Noncontrolling interest <sup>(2)</sup>	(22)	(2)	(6)			32	2
Other income (expense)-net	(7)	2	3	(3)	(11)		(16)
Segment EBIT <sup>(3)</sup>	934	(20)	137	104	(1)		1,154
Depreciation, depletion and amortization expense	(196)	(171)	(87)	(27)	(45)		(526)
Investments in affiliates	506	18		14	62		600
Total assets	13,993	3,805	2,445	715	2,317		23,275
Capital expenditures	494	376	145	25	56	29	1,125
<b>2010</b>							
Net sales to external customers	\$ 30,138	\$ 4,455	\$ 6,783	\$ 1,605	\$ 2,726	\$	\$ 45,707
Inter-segment revenues	3,902	24	96	41	115	(4,178)	
Gross profit <sup>(1)</sup>	1,660	101	427	168	155		2,511
Foreign exchange gain (loss)	(4)	30		(1)	(23)		2
Equity in earnings of affiliates	18	(6)		3	12		27
Noncontrolling interest <sup>(2)</sup>	(47)	9	(5)		(35)	44	(34)
Other income (expense)-net	2	(8)	(10)	5	(15)		(26)
Segment EBIT <sup>(3)</sup>	840	(13)	80	67	2,344	(90)	3,228
Depreciation, depletion and amortization expense	(179)	(116)	(78)	(27)	(43)		(443)
Investments in affiliates	509	20	15	13	52		609
Total assets	16,100	4,679	2,243	771	2,208		26,001
Capital expenditures	409	365	66	23	182	27	1,072
<b>2009</b>							
Net sales to external customers	\$ 27,934	\$ 2,577	\$ 6,184	\$ 1,527	\$ 3,704	\$	\$ 41,926
Inter-segment revenues	3,462	77	131	17	18	(3,705)	
Gross profit (loss) <sup>(1)</sup>	1,330	49	412	152	(739)		1,204
Foreign exchange gain (loss)	216	2	(4)	(1)	256		469
Equity in earnings of affiliates	15	(12)	86	4	(13)		80
Noncontrolling interest <sup>(2)</sup>	(26)	6	(10)		87	(31)	26
Other income (expense)-net	(4)	2	(7)	(1)	(15)		(25)
Segment EBIT	812	8	181	58	(616)		443
Depreciation, depletion and amortization expense	(179)	(15)	(73)	(27)	(149)		(443)
Investments in affiliates	506	20	15	14	67		622
Total assets	11,172	2,691	2,030	670	4,683	40	21,286
Capital expenditures	222	257	55	24	329	31	918

(1)

In 2010, Bunge recorded pretax impairment charges of \$77 million in cost of goods sold related to its operations in Europe, Brazil and the U.S. Of these pretax impairment charges, \$35 million of these charges were allocated to the agribusiness segment, \$28 million to the edible oil products segment and \$14 million to the milling products segment. In addition, Bunge recorded pretax restructuring charges of \$19 million in cost of goods sold, related primarily to termination benefit costs of its U.S. and Brazil operations, which it allocated \$10 million, \$1 million, \$4 million and \$4 million to its agribusiness, sugar and bioenergy, edible oil products and fertilizer segment,



Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****27. Operating Segments and Geographic Areas (Continued)**

respectively. Bunge also recorded \$10 million in selling, general and administrative expenses, related to its Brazilian operations, which it allocated \$3 million, \$3 million, \$3 million and \$1 million to its agribusiness, sugar and bioenergy, edible oil products and milling products segment, respectively, in its consolidated statements of income (see Note 9).

In 2009, Bunge recorded pretax impairment charges of \$5 million in cost of goods sold, relating to the permanent closure of a smaller, older and less efficient oilseed processing and refining facility, in its agribusiness segment. In addition, Bunge recorded pretax impairment charges of \$26 million in selling, general and administrative expenses, relating to the write-down of certain real estate assets and a biodiesel equity investment, in its agribusiness segment.

(2) Includes the noncontrolling interest share of interest and tax to reconcile to consolidated noncontrolling interest.

(3) In 2010, Bunge sold its Brazilian fertilizer nutrients assets, including its interest in Fertilizantes Fosfatados S.A. (Fosfertil). Bunge recognized a pretax gain of \$2,440 million on this transaction which is included in segment EBIT (see Note 3 of the notes to the consolidated financial statements). In addition, included in segment EBIT for 2010 is an unallocated loss of \$90 million related to loss on extinguishment of debt (see Note 17).

Total segment earnings before interest and taxes (EBIT) is an operating performance measure used by Bunge's management to evaluate segment operating activities. Bunge's management believes total segment EBIT is a useful measure of operating profitability, since the measure allows for an evaluation of the performance of its segments without regard to its financing methods or capital structure. In addition, EBIT is a financial measure that is widely used by analysts and investors in Bunge's industries.

A reconciliation of total segment EBIT to net income attributable to Bunge follows:

(US\$ in millions)	Year Ended December 31,		
	2011	2010	2009
Total segment EBIT	\$ 1,154	\$ 3,228	\$ 443
Interest income	102	69	122
Interest expense	(302)	(298)	(283)
Income tax (expense) benefit	(44)	(689)	110
Noncontrolling interest share of interest and tax	32	44	(31)
Net income attributable to Bunge	\$ 942	\$ 2,354	\$ 361

F-81

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****27. Operating Segments and Geographic Areas (Continued)**

Net sales by product group to external customers were as follows:

(US\$ in millions)	Year Ended December 31,		
	2011	2010	2009
Agricultural commodities products	\$ 38,909	\$ 30,138	\$ 27,934
Sugar and bioenergy products	5,842	4,455	2,577
Edible oil products	8,839	6,783	6,184
Wheat milling products	1,186	1,082	985
Corn milling products	820	523	542
Fertilizer products	3,147	2,726	3,704
<b>Total</b>	<b>\$ 58,743</b>	<b>\$ 45,707</b>	<b>\$ 41,926</b>

Geographic area information for net sales to external customers, determined based on the location of the subsidiary making the sale, and long-lived assets follows:

(US\$ in millions)	Year Ended December 31,		
	2011	2010	2009
Net sales to external customers:			
Europe	\$ 18,417	\$ 15,490	\$ 13,815
United States	13,843	10,441	10,267
Brazil	10,907	9,027	9,203
Asia	9,590	6,136	5,385
Argentina	3,660	2,918	1,836
Canada	1,856	1,658	1,388
Rest of world	470	37	32
<b>Total</b>	<b>\$ 58,743</b>	<b>\$ 45,707</b>	<b>\$ 41,926</b>

(US\$ in millions)	Year Ended December 31,		
	2011	2010	2009
Long-lived assets <sup>(1)</sup> :			
Europe	\$ 1,051	\$ 986	\$ 1,021
United States	1,307	1,176	977
Brazil	4,004	4,103	3,971
Asia	378	279	178
Argentina	287	300	228
Canada	180	172	174
Rest of world	23	25	17
<b>Total</b>	<b>\$ 7,230</b>	<b>\$ 7,041</b>	<b>\$ 6,566</b>

(1) Long-lived assets include property, plant and equipment, net, goodwill and other intangible assets, net and investments in affiliates.





Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****28. Quarterly Financial Information (Unaudited)**

(US\$ in millions, except per share data)	Quarter				
	First	Second	Third	Fourth	Year End
<b>2011 <sup>(1)</sup></b>					
Volumes (in millions of metric tons)	29	36	38	39	142
Net sales	\$ 12,194	\$ 14,488	\$ 15,616	\$ 16,445	\$ 58,743
Gross profit	639	647	706	736	2,728
Net income	235	312	133	260	940
Net income attributable to Bunge	232	316	140	254	942
<b>Earnings per common share basic</b>					
Net income	\$ 1.60	\$ 2.12	\$ 0.91	\$ 1.79	\$ 6.41
Earnings to Bunge common shareholders	\$ 1.53	\$ 2.08	\$ 0.90	\$ 1.68	\$ 6.20
<b>Earnings per common share diluted<sup>(2)</sup></b>					
Net income	\$ 1.51	\$ 2.00	\$ 0.90	\$ 1.69	\$ 6.06
Earnings to Bunge common shareholders	\$ 1.49	\$ 2.02	\$ 0.89	\$ 1.65	\$ 6.07
Weighted-average number of shares outstanding basic	146,842,755	147,281,549	146,684,583	145,557,720	146,583,128
Weighted-average number of shares outstanding diluted	155,647,491	156,176,828	147,631,723	153,924,296	155,209,045
<b>Market price:</b>					
High	\$ 74.45	\$ 75.44	\$ 73.08	\$ 63.02	
Low	\$ 65.39	\$ 65.42	\$ 56.10	\$ 55.51	
<b>2010 <sup>(3)</sup></b>					
Volumes (in millions of metric tons)	32	36	35	32	135
Net sales	\$ 10,345	\$ 10,974	\$ 11,662	\$ 12,726	\$ 45,707
Gross profit	545	425	712	829	2,511
Net income	80	1,787	206	315	2,388
Net income attributable to Bunge	63	1,778	212	301	2,354
<b>Earnings per common share basic</b>					
Net income	\$ 0.57	\$ 12.41	\$ 1.48	\$ 2.23	\$ 16.91
Earnings to Bunge common shareholders	\$ 0.31	\$ 12.21	\$ 1.38	\$ 2.07	\$ 16.20
<b>Earnings per common share diluted<sup>(2)</sup></b>					
Net income	\$ 0.57	\$ 11.21	\$ 1.39	\$ 2.04	\$ 15.28
Earnings to Bunge common shareholders	\$ 0.31	\$ 11.15	\$ 1.36	\$ 1.95	\$ 15.06
<b>Weighted Average number of shares:</b>					
Weighted-average number of shares outstanding basic	140,112,091	144,034,189	139,600,641	141,025,069	141,191,136
Weighted-average number of shares outstanding diluted	141,286,541	159,448,713	147,993,316	154,382,325	156,274,814
<b>Market price:</b>					
High	\$ 71.29	\$ 61.85	\$ 61.61	\$ 65.52	
Low	\$ 56.90	\$ 47.19	\$ 46.29	\$ 57.45	

(1)

Subsequent to the issuance of its third quarter financial statements for 2011, the Company became aware that net income for the third quarter excludes \$33 million, net of tax, related to unrealized gains that were incorrectly excluded from results in the quarter. These mark-to-market gains arose from the impact of fluctuations in the Brazilian *real* at the end of the third quarter on certain foreign exchange derivatives associated with forward commodity contracts with farmers in Brazil. These gains substantially reversed in the first weeks of the fourth quarter, resulting in an offsetting mark-to-market loss of an equal amount that would have been recorded in the fourth quarter if the unrealized gains had been included in the third quarter.

F-83

---

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**28. Quarterly Financial Information (Unaudited) (Continued)**

Based upon an evaluation of all relevant quantitative and qualitative factors, and after considering the provisions of APB Opinion No. 28, *Interim Financial Reporting*, paragraph 29, SAB No. 99, *Materiality*, and SAB 108, management believes the error was not material to the interim periods affected and therefore has not restated these financial statements.

- (2) Earnings per share to Bunge common shareholders for both basic and diluted is computed independently for each period presented. As a result, the sum of the quarterly earnings per share for the years ended December 31, 2011 and 2010 does not equal the total computed for the year.
- (3) In 2010, Bunge sold its Brazilian fertilizer nutrients assets, including its interest in Fertilizantes Fosfatados S.A. (Fosfertil). Bunge recognized a pretax gain of \$2,440 million on this transaction which is included in segment EBIT (see Note 3). Also, included in segment EBIT for 2010 is an unallocated loss of \$90 million related to loss on extinguishment of debt (see Note 17).

**29. Subsequent Events**

In January 2012, Bunge completed the acquisition of a 35% interest in PT Bumiraya Investindo, an Indonesian palm plantation company for \$43 million. This interest will be reported as an equity method investment in the agribusiness segment. In February 2012, Bunge completed its acquisition of the edible oils and fats business of Amrit Banaspati Company Limited for \$93 million.

Table of Contents

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

BUNGE LIMITED

Dated: February 27, 2012

By: /s/ ANDREW J. BURKE

---

Andrew J. Burke  
Chief Financial Officer and Global Operational Excellence  
Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

February 27, 2012

By: /s/ ALBERTO WEISSER

---

Alberto Weisser  
Chief Executive Officer and Chairman of the Board of Directors

February 27, 2012

By: /s/ ANDREW J. BURKE

---

Andrew J. Burke  
Chief Financial Officer and Global Operational Excellence Officer

February 27, 2012

By: /s/ KAREN D. ROEBUCK

---

Karen D. Roebuck  
Controller and Principal Accounting Officer

February 27, 2012

By: /s/ ERNEST G. BACHRACH

---

Ernest G. Bachrach  
Director

February 27, 2012

By: /s/ ENRIQUE H. BOILINI

---

Enrique H. Boilini  
Director

February 27, 2012

By: /s/ JORGE BORN, JR.

---

Jorge Born, Jr.  
Director

S-1

Edgar Filing: Bunge LTD - Form 10-K

Table of Contents

February 27, 2012 By: /s/ OCTAVIO CARABALLO  
\_\_\_\_\_  
Octavio Caraballo  
Director

February 27, 2012 By: /s/ FRANCIS COPPINGER  
\_\_\_\_\_  
Francis Coppinger  
Director

February 27, 2012 By: /s/ BERNARD DE LA TOUR D'AUVERGNE LAURAGUAIS  
\_\_\_\_\_  
Bernard de La Tour d'Auvergne Lauraguais  
Director

February 27, 2012 By: /s/ WILLIAM ENGELS  
\_\_\_\_\_  
William Engels  
Director

February 27, 2012 By: /s/ JAMES T. HACKETT  
\_\_\_\_\_  
James T. Hackett  
Director

February 27, 2012 By: /s/ L. PATRICK LUPO  
\_\_\_\_\_  
L. Patrick Lupo  
Deputy Chairman and Director

February 27, 2012 By: /s/ LARRY G. PILLARD  
\_\_\_\_\_  
Larry G. Pillard  
Director