TELEPHONE & DATA SYSTEMS INC /DE/ Form 10-Q November 01, 2013

								<u> </u>		
	UNITED S	STATE	S							
SECURITI	ES AND EXCI	HANG	E COI	MMIS	SION					
	Washington,	D.C. 2	0549							
	FORM	10-Q								
(Mark One)										
QUARTERLY REPORT PURSUAN	NT TO SECTI	ION 13	OR 1	5(d) O	F TH	E SEC	CURIT	TIES		
^A EXCHANGE ACT OF 1934	- I - I							r r		
For the quar	terly period e	nded S	eptem	ber 30) , 201 3	6		r r		
)R								
TRANSITION REPORT PURSUAN	NT TO SECTI	ON 13	OR 1	5(d) O	FTH	E SEC	CURIT	TIES E	ХСНА	NGE
ACT OF 1934								гт		
For the transition period	d from			to				<u> </u>		
Com	mission file n	umber	001-14	4157				<u> </u>		
	ONE AND DA									
	of Registrant	as speci	fied ir	its ch	arter)					
Delaware							69023			
(State or other jurisdiction of incorporatio	on or			(IRS	Empl	oyer I	dentifi	cation 1	No.)	
organization)								гт		
			~~ •							
<u>30 North LaSall</u>	<u>e Street, Suite</u>	<u>4000, (</u>	Chicag	<u>go, Illii</u>	<u>nois 6</u>	<u>)602</u>				
				(7:	a da)					
	f principal exec	cutive o	mces)	(Zip C	ode)			гт		
		1 1'		1 (2	10) (1	0 100	0			
Registrant's telepho	one number, inc	cluding	area c	ode: (3	12) 6:	<u>80-190</u>	0			
									X 7	NT
Indicate by check mark	, • • , •	C"1 1	1 0		<u> </u>	5(1) (2.1		Yes	No
• whether the registrant (1) has filed all report	•		•							
Securities Exchange Act of 1934 during the p registrant was required to file such reports), a	•								х	
past 90 days.	(2) has uccl	i subjet	1 10 50		ng req		1115 10			

who	thar the	ragist	ront ho	o oubr	nitted el	laatron		nd no	atad an	its oo	morata	Wah	sita if	0.001/ 0	VOTU		
					nited el pe subr												
					uch sho											Х	
such fi	•	, 12 mc		51 101 5		nui p	liou u		icgisti	un vva	sicqui		suonn	i and p	031		
whe	ther the	e regist	rant is	a large	accele	rated f	iler an	accele	erated f	iler a	non-ac	celera	ted file	er or a	smalle	er repoi	rting
		•		•												-	n Rule 12
-	•	nge Act			0			,							, i i	J	
τ	1	1 41	£1			1			Non-	accele	rated		Sr	naller	reporti	ing	
Larg	ge accel	lerated	mer	Х	Acce	lerated	l filer			filer				com	pany		
whe	ther the	e regist	rant is	a shell	compa	ny (as	define	d in Ru	ıle 12b	-2 of th	he Exc	hange	Act).				Х
ndica	te the n	umber	of sha	res out	standin	g of ea	hch of t	he issu	er's cla	isses o	f com	non st	ock, as	of the	latest	practio	cable
late.						C											
			Cla	ass							Outst	andin	g at Se	eptem	ber 30	, 2013	
			Comm	non Sha	ares, \$0).01 pa	r value			101,33	34,304	Share	s				
	Se	eries A	Comm	non Sha	ares, \$0).01 pa	r value			7,156,	880 SI	nares					
																1	
	1	L		L	L		L									1	L

	Telephone and Data Systems, Inc.										
		Quarterly Report on Form 10-Q									
		For the Quarterly Period Ended September 30, 2013									
		Index									
	F ¹ · 1 T		Page No.								
<u>art I.</u>	Financial In	itormation									
	Item 1.	Financial Statements (Unaudited)	1								
		r manetar statements (Onaudited)	<u> </u>								
		Consolidated Statement of Operations	1								
		Three and Nine Months Ended September 30, 2013 and									
		2012									
		Consolidated Statement of Comprehensive Income	<u>2</u>								
		Three and Nine Months Ended September 30, 2013 and									
		2012									
		Consolidated Statement of Cash Flows	3								
		Nine Months Ended September 30, 2013 and 2012	<u>5</u>								
		Fune Month's Ended September 30, 2013 and 2012									
		Consolidated Balance Sheet	4								
		September 30, 2013 and December 31, 2012	_								
		Consolidated Statement of Changes in Equity	<u>6</u>								
		Nine Months Ended September 30, 2013 and 2012									
		Notes to Consolidated Financial Statements	<u>8</u>								
	Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	27								
	<u>nem 2.</u>		<u> 21</u>								
		Overview	27								
			<u> </u>								
		2013 Estimates	<u>31</u>								
		Nine Months Ended September 30, 2013 and 2012									
		Results of Operations — Consolidated	<u>35</u>								
		Results of Operations — U.S. Cellular	<u>37</u>								
		Results of Operations — TDS Telecom	<u>42</u>								

		Three Months Ended September 30, 2013 and 2012				
		Results of Operations — Consolidated	<u>47</u>			
		Results of Operations — U.S. Cellular	<u>49</u>			
		Results of Operations — TDS Telecom	<u>51</u>			
		Recent Accounting Pronouncements	<u>53</u>			
		Financial Resources	<u>53</u>			
		Liquidity and Capital Resources	<u>55</u>			
		Application of Critical Accounting Policies and Estimates	<u>58</u>			
		Safe Harbor Cautionary Statement	<u>62</u>			
	<u>Item 3.</u>	Quantitative and Qualitative Disclosures About Market Risk	<u>65</u>			
	<u>Item 4.</u>	Controls and Procedures	<u>66</u>			
<u>Part_II.</u>	Other Inform	nation				
	<u>Item 1.</u>	Legal Proceedings	<u>67</u>			
	Item1A.	Risk Factors	<u>67</u>			
	<u>Item 2.</u>	Unregistered Sales of Equity Securities and Use of Proceeds	<u>67</u>			
	Item 5. Other Information					
	<u>Item 6.</u>	Exhibits	<u>70</u>			
Signatures	 		I			

Part I. Financial Information								
Item 1. Financial Statements								
		Telephone an	d Data	Systems, Ind	c		.	
		-		•				
	<u>Co</u>	onsolidated St	tateme	<u>nt of Operati</u>	<u>ons</u>			
			. 1•/	1)				
	1	<u>(U</u>	naudit	<u>ea)</u>				
		Three Mo	méh a Ti			Nine Mer	Aba Es	- dod
	-					<u>Nine Mor</u> Septen		
(Dollars and change in thousands	-	Septer	nber 5	υ,		Septen	iber 5	0,
(Dollars and shares in thousands, except per share amounts)		2013		2012		2013		2012
Operating revenues	\$	1,180,980	\$	1,370,108	\$	3,717,719	\$	3,999,068
	Ψ	1,100,700	Ψ	1,570,100	Ψ	5,111,117	Ψ	5,777,000
Operating expenses						+ +		
Cost of services and products	\square	† †				+ +		
(excluding								
Depreciation, amortization								
and accretion								
		101 005		600 450		1.556.000		1 (27 2 40
expense reported below)		481,285		600,459		1,556,908		1,637,340
Selling, general and administrative		176 961		506 217		1 121 197		1 516 220
Depreciation, amortization		476,864		506,217		1,434,487		1,516,220
and accretion		255,295		196,219		751,575		592,162
Loss on impairment of assets						-		515
Loss on asset disposals, net		2,155		11,642		16,090		16,716
(Gain) loss on sale of business		2,100		11,012		10,090		10,710
and								
other exit costs, net		(1,534)		65		(297,637)		(4,109)
Total operating								
expenses	<u> </u>	1,214,065		1,314,602		3,461,423		3,758,844
	<u> </u>							ļ
Operating income (loss)	-	(33,085)		55,506		256,296		240,224
	-							
Investment and other income								
(expense)		┼──┼				+ +		
Equity in earnings of unconsolidated entities		37,609		25,015		100,303		73,796
Interest and dividend income	+	2,507		2,359		6,685		6,894
Gain (loss) on investments	-	2,307		2,339		14,518		
	I	-	1	-		14,310		(3,728)

Interest expense		(24,961)		(20,497)		(73,208)		(68,100)
Other, net		145		217		(206)		196
Total investment and other income (expense)		15,300		7,094		48,092		9,058
				, i i i i i i i i i i i i i i i i i i i				, i i i i i i i i i i i i i i i i i i i
Income (loss) before income taxes		(17,785)		62,600		304,388		249,282
Income tax expense (benefit)		(6,731)		22,442		130,056		85,619
Net income (loss)		(11,054)		40,158		174,332		163,663
Less: Net income (loss) attributable to noncontrolling								
interests, net of tax		(1,542)		11,041		26,348		39,955
Net income (loss) attributable to								
TDS shareholders		(9,512)		29,117		147,984		123,708
TDS Preferred dividend requirement		(12)	_	(12)		(37)		(37)
Net income (loss) available to common shareholders	\$	(9,524)	\$	29,105	\$	147,947	\$	123,671
Basic weighted average shares outstanding		108,571		108,819		108,405		108,735
Basic earnings (loss) per share attributable to TDS								
shareholders	\$	(0.09)	\$	0.27	\$	1.36	\$	1.14
Diluted weighted average shares outstanding		108,571		109,246		108,993		109,018
Diluted earnings (loss) per share attributable to		100,071						107,010
TDS shareholders	\$	(0.09)	\$	0.26	\$	1.35	\$	1.13
Dividends per share to TDS shareholders	\$	0.1275	\$	0.1225	\$	0.3825	\$	0.3675
The accompanying no	otes a	are an integral	part of	these consoli	date <u>d f</u> ir	nancial stateme	ents.	

				Tele	eph	one and Dat	a Sys	stems,	Inc.				
				<u>Consolidate</u>	<u>d S</u>	tatement of	Com	preher	<u>nsive In</u>	<u>come</u>			
						<u>(Unaudi</u>	ted)						
						Three Mo	nths	Ended	l		Nine Mo	nths E	nded
						Septen	nber					<u>nber 3</u>	
		1 thous	,			2013		201			2013		2012
		e (loss			\$	(11,054)	\$	4	0,158	\$	174,332	\$	163,66
let	chang	e in ac	cumulated	other									
cor	nnrah	oncivo	income (los	c)									
COL	1			gain (loss) on									
	equity	-		gain (1033) on									
	- 1)											
	inve	stment	S			-			-		51		4
		0	oreign currer	cy translation									
	adjustment					(34)			-		(19)		
	Chan	1	ted to retiren										
				in net periodic									
		benefi	t cost for										
		.1	• 1										
		the p						_					
			Amortization service cost	<u>^</u>		(900)			(934)		(2,703)		(2,802
			Amortizatio			(500)			(754)		(2,703)		(2,002
			unrecognize			602			623		1,806		1,86
			ameeogme			(298)			(311)		(897)		(933
	1	1	Change in c	leferred		()			()		(0) ()		(200
			income taxe			114			462		341		1,39
_		Chang	e related to 1	retirement									
		plan, r	net of tax			(184)			151		(556)		46
		-	in accumulat	ed other									
	comp	rehens	ive										
		(1	`			(010)			151		(52.4)		51
1000		me (lo		.)		(218)		1	151 0,309		(524)		51 164,17
JUII			income (loss			(11,272)		4	0,309		173,808		104,17
		utable	rehensive ind	(1088)									
		auon											
	none	<u>contro</u> l	ling interest			(1,542)		1	1,041		26,348		39,95
1 or				s) attributable	\$	(9,730)	\$		9,268	\$	147,460	\$	124,21

to													
TD	S shai	reholde	ers										
	The accompanying notes are an integral part of these consolidated financial statements.												

		Telephone and Data Systems ,	Inc.			
		Consolidated Statement of Cash	<u>Flows</u>			
		(Unaudited)				
		<u>(Chaudhtea)</u>		Nine Mon	ths Ende	èd
					ıber 30,	
(Dollars	in thousands)			2013		2012
````		ating activities				
1	Net income		\$	174,332	\$	163,663
		djustments to reconcile net income to net cash	T		Ť	
	from operatin	g activities				
		Depreciation, amortization and accretion		751,575		592,162
		Bad debts expense		56,693		56,597
		Stock-based compensation expense		21,867		31,724
		Deferred income taxes, net		(30,748)		52,169
		Equity in earnings of unconsolidated entities		(100,303)		(73,796)
		Distributions from unconsolidated entities		51,879		45,558
		Loss on impairment of assets		-		515
		Loss on asset disposals, net		16,090		16,716
		(Gain) loss on sale of business and other exit				
		costs, net		(297,637)		(4,109)
		(Gain) loss on investments		(14,518)		3,728
		Noncash interest expense		1,498		2,555
		Other operating activities		575		1,650
	Changes in ass	ets and liabilities from operations				
		Accounts receivable		(216,700)		(69,478)
		Inventory		11,114		(70,918)
		Accounts payable		33,312		(37,728)
		Customer deposits and deferred revenues		21,883		28,323
		Accrued taxes		41,838		107,502
		Accrued interest		9,451		9,488
		Other assets and liabilities		(94,301)		(95,785)
				437,900		760,536
Cash flo	ws from inves	sting activities				
		additions to property, plant and equipment		(631,370)		(730,897)
	Cash paid for a	equisitions and licenses		(280,383)		(97,523)
	Cash received	from divestitures		484,300		50,182
	Cash paid for i	nvestments		-		(45,000)

Cash received for investments		80,000		143,444
Other investing activities		13,860		(13,121)
		(333,593)		(692,915)
Cash flows from financing activities				
Repayment of long-term debt		(1,196)		(2,435)
Issuance of long-term debt		-		358
TDS Common Shares and Special Common Shares reissued for benefit plans, net of tax payments		7,537		(23)
U.S. Cellular Common Shares reissued for benefit plans, net of tax payments		2,840		(2,299)
Repurchase of TDS Common Shares		(5,813)		-
Repurchase of U.S. Cellular Common Shares		(18,544)		-
Dividends paid to TDS shareholders		(41,430)		(39,930)
U.S. Cellular dividends paid to noncontrolling public shareholders	s	(75,235)		-
Payment of debt issuance costs		(23)		-
Distributions to noncontrolling interests		(3,447)		(1,491)
Other financing activities		1,612		4,208
		(133,699)		(41,612)
Net increase (decrease) in cash and cash equivalents		(29,392)		26,009
Cash and cash equivalents				
Beginning of period		740,481		563,275
End of period	\$	711,089	\$	589,284
The accompanying notes are an integral part of these conso	alidata	d financial states	mente	

Telephone	and Data Systems, Inc.	
Consolidate	ed Balance Sheet — Assets	
	(Unaudited)	
	September 30,	December 31,
(Dollars in thousands)	2013	2012
Current assets	2013	
Cash and cash equivalents	\$ 711,089	9 \$ 740,481
Short-term investments	45,162	, , , , , , , , , , , , , , , , , , , ,
Accounts receivable		
Due from customers and agen allowances of \$35,691 and \$2 respectively Other, less allowances of \$2,5	8,152, 509,785	5 409,720
respectively	177,026	6 164,608
Inventory	149,489	9 160,692
Net deferred income tax asset	62,479	9 43,411
Prepaid expenses	94,989	86,385
Income taxes receivable	1,909	9,625
Other current assets	36,01	1 32,815
	1,787,939	9 1,763,437
Assets held for sale	78,413	3 163,242
Investments		
Licenses	1,420,541	1 1,480,039
Goodwill	821,155	5 797,194
Franchise rights	123,668	3 -
Other intangible assets, net of accumulated \$107,182 and \$143,613,	d amortization of	
respectively	59,841	1 58,522
Investments in unconsolidated entities	345,411	
Long-term investments	40,099	50,305
Other investments	689	9 824
	2,811,404	2,566,805
Property, plant and equipment		
In service and under construction	11,039,077	7 10,808,499
Less: Accumulated depreciation	7,157,242	
	3,881,835	

Other ass	sets and defe	erred charges			140,109			133,150
Total asse	ets			\$	8,699,700		\$	8,623,900
	The ac	companying note	s are an integral part of these c	consolid	ated financial	statem	ents.	-

			Tel	ephone and Data Systems, I	nc.			
			<u>Consolidate</u>	<u>d Balance Sheet — Liabiliti</u>	es and	<u>Equ</u> ity		
				<u>(Unaudited)</u>	Som	tombor 20	De	aamhan 21
					Sep	otember 30,	De	cember 31,
(Dolla	rs and sha	ares in thou	isands)			2013		2012
Curre	ent liabiliti	ies	,					
	Current	portion of lo	ong-term debt		\$	1,806	\$	1,233
		s payable				398,867		377,291
			nd deferred reve	nues		244,526		222,345
	Accrued	interest				15,799		6,565
	Accrued	taxes				107,183		48,237
	Accrued	compensati	on			97,266		134,932
		rrent liabilit				142,851		134,005
						1,008,298		924,608
Liabil	ities held	for sale		•		471		19,594
Defer	red liabili	ties and cre	edits					
	Net defe	rred income	tax liability			851,396		862,580
			ities and credits			445,596		438,727
Long-	term debt	ţ				1,721,085		1,721,571
Comn	nitments a	nd conting	encies	•		-		-
Nonco	ontrolling	interests w	ith redemption	features		540		493
Equity	y			•				
<u>, ,</u>		reholders' e	quity					
			ommon and Con	nmon Shares				
				000 shares (25,000 Series A				
			Common and 20	65,000 Common Shares)				
			Issued 132,702	shares (7,157 Series A				
			Common and 12	25,545 Common Shares) and				
				(7,160 Series A Common and				
		ļ		on Shares), respectively		ļ		
			U U	3,491 shares (7,157 Series A				
I				01,334 Common Shares) and				
			108,031 shares	(7,160 Series A Common and				

100,871 Common Shares), respectively	1			1
Par Value (\$.01 per share) of \$1,327 (\$72 Series A Common and \$1,255 Common Shares) and \$1,327 (\$72 Series A Common and \$1,255 Common Shares), respectively		1,327		1,327
Capital in excess of par value		2,301,983		2,304,122
Treasury shares at cost:	1	2,001,000		2,501,122
24,211 and 24,641 Common Shares, respectively		(727,577)		(750,099)
Accumulated other comprehensive loss		(8,656)		(8,132)
Retained earnings		2,555,765		2,464,318
Total TDS shareholders' equity	<u> </u>	4,122,842		4,011,536
Preferred shares		825		825
Noncontrolling interests	<u> </u>	548,647		643,966
Total equity	+	4,672,314		4,656,327
Total liabilities and equity	\$	8,699,700	\$	8,623,900
The accompanying notes are an integral part of these conso	olidate	d financial state	nents.	

								Te	le	phone ar	nd	Γ	Data System	ıs,	, Inc.							
										-			nt of Chang									
								/11.	-				_		<u>In Lymry</u>							
	П			Т			<u> </u>	П	1	<u>(L</u>	<u>n</u>	<u>a</u> ı	<u>udited)</u>		1		1	П			Т	
┝┼┼┼┤										Laldona			I			+		H	$\left  \right $		╉	
$\left  \begin{array}{c} 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 $							109 21	T T		holders	J			T		+		H			╉	
								A	CC	cumulate	a											
										Other												
	Se	eries A		0	Capital in					<b>U</b>					Total TDS							
	Co	mmon						¢o	m	prehensi	ve									Non		
(Dollaı				I	Excess of		Treasury					]	Retained	\$	hareholders							Total
		ommon					Common			Income										ntrolling		
thousa	- T		_	ľ	ar Value	_	Shares	+	1	(Loss)	_		Earnings	_	Equity		hares	H		nterests	+	Equity
Decem	be	r																				
31, 2012	\$	1,327		\$	2,304,122		6 (750,099)		1	(8,132)		5	2,464,318		\$ 4,011,536	¢	825		\$	643,966	\$	4,656,32
Add	Ψ	1,527		Ψ	2,504,122	- 4	, (130,077)	Ħ	Ψ	(0,152)			2,707,510		¢ 4,011,550	4	025	H	Ψ	043,700	Ψ	4,050,52
(Deduc	t)																					
Net	-7							Π			Ì	1									T	
income																						
attribut	ab	le																				
to																						
TDS																						
shareho		ore											147,984		147,984							147,98
Net	<b>910</b>		+	╉	-	+	-	$\mathbb{H}$	┥	-	+	┥	147,704	╉	1+7,904	+	-	H	H	-	╈	147,90
income																						
attribut		le																				
to																						
noncon		olling																				
interest	s																					
								$\left  \right $									1					
classifi	еd							$\left  \right $									1					
as	Μ																					
equity		-			-		-			-			-		-		-			26,301		26,30
Net	Π	-	╡	T	-	T	-	Π	T	51	T	t	-	T	51		-	Π	Π	-	T	4
unreali	ze	t																				
gain																	1					
								$\left  \right $									1					
												I									I	

	Lagarrinių						
(loss)			1 11				
on							
equity							
investments							
Change	+ +	++ ++	+ ++	+ ++	1 1		+ +++
in							
foreign							
currency							
translaticn							
adjustment -	-		(19)		(19)	-	- (
Change							
related							
to							
retirement							
plan -	-	_	(556)		(556)	-	- (5
TDS							
Common							
and							
Series							
A							
Common							
Share							
dividends -				(41,393)	(41,393)		- (41,3
		<u> </u>		(41,373)	(41,393)		- (+1,5
TDS Dectorers d							
Preferred							
dividend							
requirement -	-		-	(37)	(37)	-	- (
U.S.							
Cellular							
dividends							
paid							
to							
noncontrolling							
public							
sharehølders -	_				_	_	(75,235) (75,2
Repurchase							
of							
Common							
Shares -		(5,813)			(5,813)		- (5,8
	671	11,751		(5,964)	6,458		- 6,4
	0/1	1 1 1 / 31 1 1		1 9041	0438	-	

Dividend reinvestment plan															
Incentive and compensation															
plans -	532	<u>'</u>	16,584	Ц	-	$\perp$	(9,143)	$\downarrow$	7,973	$\downarrow$	-	$\downarrow$	-	$\parallel$	7,97
Adjust investment in															
subsidiaries for repurchases,															
issuances and other compensation															
plans -	(2,399)	<u> </u>		$\parallel$	-	$\downarrow$	-	$\downarrow$	(2,399)	$\downarrow$	-	_	(4,462)	$\parallel$	(6,86
Stock-based compensation awards -	10,381		-						10,381						10,38
Tax windfall (shortfall) from stock awards -	(1,002)								(1,002)		_				(1,00
Distributions to noncontrolling									(1,002)						
interests - Adjust - investment in subsidiaries for noncontrolling interest	(10,322)		-		-				(10,322)		-		(3,447) 5,294		<u>(3,44</u> (5,02

purchases																		
Deconsolida	ation																	
of partnerships	s -		-		-		-		-			-		-		(43,770)		(43,77
September 30, 2013 \$ 1,		¢	2 301 983	¢	(727 577)	\$	(8 656)	¢	2 555 765		\$	4,122,842	\$	825		548 647		6 4,672,31
	541	Ψ	2,501,705	φ	(121,511)	φ	(0,050)	φ	2,555,705		φ	7,122,072	φ	023	4	5 540,047	4	<b>-,</b> 072,51
			The accom	pai	nying notes a	re	an integral	l p	art of these c	or	isc	olidated finar	ıci	al stat	en	nents.		

								Те	le	phone an	d	E	Data System	ıs,	, I	nc.						
							<u>Consc</u>	olid	la	<u>ted Stater</u>	m	eı	<u>nt of Chang</u>	ges	<u>s i</u>	<u>n Equity</u>						
										(U	'n	21	udited)									
	Π		Π			Π	Τ	П			T		<u>uncu</u>								Τ	
	┝┺		11				TDS S	har	·e	holders	_	-	1	1			1		H		+	
	┢──		Π			Π		1 1		cumulated	ł						1	<u> </u>	H		╈	4
										Other												
		ries A		(	Capital in										T	<b>Cotal TDS</b>				Non		
		mmon						Ço	m	prehensi	ve		1									
(Dollar				J	Excess of		Treasury Common			Lacomo			Retained	3	h	areholders		form		controlling		Total
in thousa		mmon kares		Р	Par Value		Common Shares			Income (Loss)		1	Earnings			Equity		eferre Shares		Interests		Equity
Decem			Η			H		╉┨		(LUSS)	╉	I	Lainings	+		Equity	-		╞┤	1111111515	╉	Equity
31,	ľ	L																				
	\$	1,326		\$	2,268,711	Ś	\$ (750,921)		\$	(8,854)	5	5	2,451,899		\$	3,962,161	\$	830		\$ 639,688	\$	4,602,67
Add	İΤ			Ì	<i>. . .</i>	Π		Π			T	l	<i>. .</i>		Ì		Ĭ	1	Π		Τ	
(Deduc	t)					Ц													Ц			
Net	Π		Π			Π		T													Τ	
income																						
attribut	ab!	le																				
to																						
TDS																						
shareho	14	ers -			_		_			_			123,708			123,708		_		_		123,70
Net		015	Η			H		+			╈	1	123,700		+	123,700		1	H		+	123,70
income																						
attribut		le																				
to		-																				
noncon		olling																				
interest	S																					
classifi	2																					
as	Π																					
equity		-			-		-			-			-			-		-		39,949		39,94
Net	h	-	Π	T	-	Π	-	$\uparrow$		49	T	1	-		1	49		-	Ħ	-	$\dagger$	۷. ۲۰
unreali	zec	1																				
gain																						
-							=	-										-		-	-	-

		Luga I III	3													
(loss)																
on																
equity										1						
investments	Щ		$\perp$	ļ	╞								4	$\downarrow$	$\perp$	
Change																
related																
to																
retirement																
plan -	Ц	-	$\perp$	-	L	462	$\bot$	-	T	462	L	-	$\bot$		$\bot$	46
TDS	Π				1						٦				ון	
Common																
and																
Series																
A																
Common																
Share																
dividends -				-				(39,893)		(39,893)		_		_		(39,893
TDS	$\uparrow \uparrow$		T		t	İ	╈	\ <i>,</i> .	T	<u> </u>	T	1 1	T	+ +	$\uparrow$	
Preferred					l											
dividend					l											
requirement -		_						(37)		(37)		_				(37
Repurchase	+		╋	+ +	+		╉	(~,)	╉	(~,)	╈		╉	+ +	╉┥	(~
of																
of Preferred					l											
								(16)		(16)		(4)				(20
Shares -	++	-	╋	-	╀	-	╉	(10)	+	(10)	╋	(4)	+	<u>+ ⁻</u> +	┯	(20
Dividend					l											
reinvestment		0(2)		10.000				(( )(7)		4.0(1						4.96
plan -	$+\!\!+$	862	+	10,066	╀	-	+	(6,067)	+	4,861	+	-	+	<u>+ −</u> +	+	4,86
Incentive					l											
and																
compensation																
plans -	Щ	444	$\perp$	1,295	┞	-	_	(1,385)	_	354	4	-	4		$\downarrow$	35
Adjust -		7,581		-	l	-		-		7,581		-		9,421		17,00
investment																
in																
subsidiaries																
for																
repurchases,					l											
issuances																
and																
Γ II	11	l i	I	I I	I		I	l i	I	1 1	I	I I	I	I I	1	1

			Edgar Filir	ıg:	TELEPHO	NE	& DATA	١S	Y	'STEMS IN	1C	/DE/ - Form	11	0-Q					
other																			
compensat plans	tion																		
Stock-base compensat																			
awards	-		15,518				_			_	Ц	15,518		-			_		15,51
Tax windfall																			
(shortfall) from																			
stock awards	-		(108)		_		_			_		(108)		_			_		(108
Distribµtio to		T							1				Ť				T	T	
noncontrol	lling																		
interests	-		-	Ц			_	Ц		-	Ц	-		-		(1,491	)		(1,491
Other	-			Ц		<u> </u>		Ц			Ц	-	$\bot$	-	Ц	5	7	$\bot$	5
September 30,	r							$\left[ \right]$								Π			
	1,326	\$	2,293,008	\$	(739,560)	\$	(8,343)		5	2,528,209	Ś	\$ 4,074,640	\$	8 826	Ц	\$ 687,624	4	\$	4,763,09
				$\bot$				Ш			Ш		$\square$						
			The accom-	pan	lying notes a	re a	in integra	1 p	a	rt of these co	on	solidated fina	inc	ial stat	ter	ments.			

Telephone and Data Systems, Inc.

### **Notes to Consolidated Financial Statements**

#### 1. Basis of Presentation

The accounting policies of Telephone and Data Systems, Inc. ("TDS") conform to accounting principles generally accepted in the United States of America ("GAAP") as set forth in the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC"). The consolidated financial statements include the accounts of TDS and its majority-owned subsidiaries, including TDS' 84%-owned wireless telephone subsidiary, United States Cellular Corporation ("U.S. Cellular") and TDS' wholly-owned subsidiary, TDS Telecommunications Corporation ("TDS Telecom"). In addition, the consolidated financial statements include certain entities in which TDS has a variable interest that require consolidation under GAAP. All material intercompany accounts and transactions have been eliminated.

The consolidated financial statements included herein have been prepared by TDS, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). Certain information and disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. However, TDS believes that the disclosures included herein are adequate to make the information presented not misleading. These consolidated financial statements should be read in conjunction with the consolidated financial statements and the notes thereto included in TDS' Annual Report on Form 10-K ("Form 10-K") for the year ended December 31, 2012.

Previously, TDS had reported the following reportable segments: U.S. Cellular, TDS Telecom's incumbent local exchange carrier ("ILEC"), its competitive local exchange carrier ("CLEC"), its Hosted and Managed Services ("HMS") operations and the Non-Reportable Segment which includes TDS' majority-owned printing and distribution company, Suttle-Straus, Inc. ("Suttle-Straus") and TDS' wholly-owned wireless telephone subsidiary, Airadigm Communications, Inc. ("Airadigm"). As a result of recent acquisitions and changes in TDS' strategy, operations and internal reporting, TDS has reevaluated and changed its operating segments during the quarter ended September 30, 2013, which resulted in the following reportable segments: U.S. Cellular, TDS Telecom's Wireline, Cable and HMS operations, and the Non-Reportable Segment. The Wireline segment consists of the former ILEC and CLEC segments. The Cable segment consists of Baja Broadband, LLC ("Baja"), which was acquired in August 2013. Periods presented for

comparative purposes have been re-presented to conform to the revised presentation described above. All of TDS' segments operate only in the United States, except for HMS, which includes an insignificant foreign operation.

In April 2013, TDS deconsolidated its investments in the St. Lawrence Seaway RSA Cellular Partnership ("NY1") and New York RSA 2 Cellular Partnership ("NY2") and thereafter reported them as equity method investments in its consolidated financial statements ("NY1 & NY2 Deconsolidation"). See Note 7 — Investments in Unconsolidated Entities for additional information.

The accompanying unaudited consolidated financial statements contain all adjustments (consisting of only normal recurring items, unless otherwise disclosed) necessary for a fair statement of the financial position as of September 30, 2013 and December 31, 2012, and the results of operations and changes in comprehensive income (loss) for the three and nine months ended September 30, 2013 and 2012 and cash flows and changes in equity for the nine months ended September 30, 2013 and 2012. These results are not necessarily indicative of the results to be expected for the full year.

## Recently Issued Accounting Pronouncements

On July 18, 2013, the FASB issued Accounting Standards Update 2013-11, *Income Taxes (Topic 740): Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryfoward, a Similar Tax Loss, or a Tax Credit Carryforward Exists* ("ASU 2013-11"). ASU 2013-11 addresses the presentation of an unrecognized tax benefit when a net operating loss carryforward or tax credit carryforward exists. In such event, an unrecognized tax benefit, or portion of an unrecognized tax benefit, would be presented in the Consolidated Balance Sheet as a reduction to deferred tax assets unless the net operating loss carryforward or tax credit carryforward at the reporting date is not available under the tax law of the applicable jurisdiction. TDS is required to adopt the provisions of ASU 2013-11 effective January 1, 2014. The adoption of ASU 2013-11 is not expected to have a significant impact on TDS' financial position or results of operations.

### Impairment of Long-lived Assets

TDS reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the assets might be impaired. The impairment test for tangible long-lived assets is a two-step process. The first step compares the carrying value of the asset (or asset group) with the estimated undiscounted cash flows over the remaining asset (or asset group) life. If the carrying

#### Table of Contents

value of the asset (or asset group) is greater than the undiscounted cash flows, the second step of the test is performed to measure the amount of impairment loss. The second step compares the carrying value of the asset (or asset group) to its estimated fair value. If the carrying value exceeds the estimated fair value (less cost to sell), an impairment loss is recognized for the difference.

U.S. Cellular has one asset group for purposes of assessing property, plant and equipment for impairment based on the fact that the individual operating markets are reliant on centrally operated data centers, mobile telephone switching offices, network operations center and wide-area network. As a result, U.S. Cellular operates a single integrated national wireless network, and the lowest level for which identifiable cash flows are largely independent of the cash flows of other groups of assets and liabilities represent cash flows generated by this single interdependent network.

TDS Telecom has five asset groups for purposes of assessing property, plant and equipment for impairment based on their integrated network, assets and operations. The cash flows generated by each of these asset groups is the lowest level for which identifiable cash flows are largely independent of the cash flows of other groups of assets and liabilities.

Quoted market prices in active markets are the best evidence of fair value of a tangible long-lived asset and are used when available. If quoted market prices are not available, the estimate of fair value is based on the best information available, including prices for similar assets and the use of other valuation techniques. A present value analysis of cash flow scenarios is often the best available valuation technique. The use of this technique involves assumptions by management about factors that are uncertain including future cash flows, the appropriate discount rate and other inputs. Different assumptions for these inputs could create materially different results.

#### Amounts Collected from Customers and Remitted to Governmental Authorities

If a tax is assessed upon the customer and TDS merely acts as an agent in collecting the tax on behalf of the imposing governmental authority, then amounts collected from customers and remitted to governmental authorities are recorded on a net basis within a tax liability account in the Consolidated Balance Sheet. If the tax is assessed upon TDS, then amounts collected from customers as recovery of the tax are recorded in Operating revenues and amounts remitted to governmental authorities are recorded in Selling, general and administrative expenses in the Consolidated Statement of Operations. The amounts recorded gross in revenues that are billed to customers and remitted to governmental authorities totaled \$31.6 million and \$99.0 million for the three and nine months ended September 30, 2013, respectively, and \$36.2 million and \$114.7 million for the three and nine months ended September 30, 2012, respectively.

#### 2. Fair Value Measurements

As of September 30, 2013 and December 31, 2012, TDS did not have any financial assets or liabilities that were required to be recorded at fair value in its Consolidated Balance Sheet in accordance with GAAP. However, TDS has applied the provisions of fair value accounting for purposes of computing the fair value of financial instruments for disclosure purposes as displayed below.

	Level within		Septemb	er 30, 2	2013		Decemb	er 31	l <b>, 2</b> (	)12
	the Fair Value Hierarchy	B	ook Value	F	air Value	Be	ook Value		Fa	ir Value
(Dollars in thousands)										
Cash and cash equivalents	1	\$	711,089	\$	711,089	\$	740,481		\$	740,481
Short-term investments										
U.S. Treasury Notes	1		45,162		45,162		115,700			115,700
Long-term investments										
U.S. Treasury Notes	1		40,099		40,154		50,305			50,339
Long-term debt										
Retail	1		1,178,250		1,116,630		1,178,250			1,238,204
Institutional and other	2		537,521		517,126		538,657			589,435

Short-term investments and Long-term investments are both designated as held-to-maturity investments and recorded at amortized cost in the Consolidated Balance Sheet. Long-term investment maturities range between 14 and 15 months at September 30, 2013. Long-term debt excludes capital lease obligations and the current portion of Long-term debt.

The fair values of Cash and cash equivalents and Short-term investments approximate their book values due to the short-term nature of these financial instruments. The fair values of Long-term investments were estimated using quoted market prices for the individual issuances. The fair value of "Retail" Long-term debt was estimated using market prices for TDS' 7.0% Senior Notes, 6.875% Senior Notes, 6.625% Senior Notes and 5.875% Senior Notes, and U.S. Cellular's 6.95% Senior Notes. TDS' institutional debt includes U.S. Cellular's 6.7% Senior Notes which are traded over the counter. TDS estimated the fair value of

#### Table of Contents

its institutional and other debt through a discounted cash flow analysis using the interest rates or estimated yield to maturity for each borrowing, which ranged from 0.0% to 7.25% at September 30, 2013.

As of September 30, 2013 and December 31, 2012, TDS did not have nonfinancial assets or liabilities that required the application of fair value accounting for purposes of reporting such amounts in the Consolidated Balance Sheet.

#### 3. Income Taxes

TDS' overall effective tax rate on Income (loss) before income taxes for the three and nine months ended September 30, 2013 was 37.8% and 42.7%, respectively, and for the three and nine months ended September 30, 2012 was 35.8% and 34.3%, respectively.

The effective tax rate for the three months ended September 30, 2013 was higher than the rate for the three months ended September 30, 2012 primarily as a result of a tax benefit related to the correction of state deferred taxes in 2012.

The effective tax rate for the nine months ended September 30, 2013 was higher than the rate for the nine months ended September 30, 2012 primarily as a result of the deferred tax expense related to the NY1 & NY2 Deconsolidation and the Divestiture Transaction (as described in Note 5 — Acquisitions, Divestitures and Exchanges) in 2013, and tax benefits related to the expiration of the statute of limitations for certain tax years and the correction of state deferred taxes in 2012.

#### 4. Earnings Per Share

Basic earnings (loss) per share attributable to TDS shareholders is computed by dividing Net income (loss) available to common shareholders of TDS by the weighted average number of common shares outstanding during the period. Diluted earnings (loss) per share attributable to TDS shareholders is computed by dividing Net income (loss) available to common shareholders of TDS by the weighted average number of common shares outstanding during the period adjusted to include the effects of potentially dilutive securities. Potentially dilutive securities primarily include incremental shares issuable upon exercise of outstanding stock options and the vesting of restricted stock units.

The amounts used in computing earnings (loss) per common share and the effects of potentially dilutive securities on the weighted average number of common shares were as follows:

		Three Mo	nths <b>E</b>	Ended		Nine Mon	ths E	nded
		Septen	nber 3	60,		Septen	iber 3	80,
		2013		2012		2013		2012
(Dollars and shares in thousands, except pe	r							
share amounts)								
Basic earnings (loss) per share attributable to	ГDS							
shareholders:					_			
Net income (loss) available to common								
shareholders of								
TDS used in basic earnings (loss) per s	hare \$	(9,524)	\$	29,105	\$	147,947	\$	123,671
Adjustments to compute diluted earnings:	mure $\phi$	(),521)	Ψ	29,105	Ψ	117,917	Ŷ	123,071
Noncontrolling interest adjustment		_		(211)		(1,065)		(867)
Preferred dividend adjustment		-		12		37		37
Net income (loss) attributable to common	n							
shareholders of								
TDS used in diluted earnings (loss) per								
share	\$	(9,524)	\$	28,906	\$	146,919	\$	122,841
Weighted average number of shares used in ba								
weighted average number of shares used in ba	1510							
earnings (loss) per share:								
Common Shares		101,422		101,683		101,256		101,602
Series A Common Shares		7,149		7,136		7,149		7,133
Total		108,571		108,819		108,405		108,735
Effects of dilutive securities:								
Stock options		-		15		170		4
Restricted stock units		-		357		363		224
Preferred shares		-		55		55		55
							1	1
Weighted average number of shares used in di	luted							
	luted	100		100 515				100.01-
Weighted average number of shares used in di earnings (loss) per share	luted	108,571		109,246		108,993		109,018
earnings (loss) per share		108,571		109,246		108,993		109,018
earnings (loss) per share Basic earnings (loss) per share attributable to 7	TDS		¢		6		¢	
earnings (loss) per share		108,571	\$	109,246 0.27	\$	108,993 1.36	\$	109,018
earnings (loss) per share Basic earnings (loss) per share attributable to 7	FDS \$		\$		\$		\$	

On June 25, 2013, U.S. Cellular paid a special cash dividend of \$5.75 per share, for an aggregate amount of \$482.3 million, to all holders of U.S. Cellular Common Shares and Series A Common Shares. Outstanding U.S. Cellular stock options and restricted stock unit awards were equitably adjusted for the special cash dividend. The impact of such adjustments on the earnings per share calculation was reflected in the three and nine months ended September 30, 2012.

Certain Common Shares issuable upon the exercise of stock options, vesting of restricted stock units or conversion of preferred shares were not included in average diluted shares outstanding for the calculation of Diluted earnings per share attributable to TDS shareholders because their effects were antidilutive. The number of such Common Shares excluded, if any, is shown in the table below.

	Three Mon	ths Ended	Nine Mont	hs Ended
	Septeml	ber 30,	Septemb	oer 30,
	2013	2012	2013	2012
(Shares in thousands)				
Stock options	9,199	8,375	7,225	7,983
Restricted stock units	883		187	168
Preferred shares	55	-	-	-

#### 5. Acquisitions, Divestitures and Exchanges

TDS assesses its business interests on an ongoing basis with a goal of improving the competitiveness of its operations and maximizing its long-term return on investment. As part of this strategy, TDS reviews attractive opportunities to acquire additional wireless operating markets and wireless spectrum; and telecommunications, cable, HMS or other possible businesses. In addition, TDS may seek to divest outright or include in exchanges for other interests those interests that are not strategic to its long-term success.

Acquisitions did not have a material impact on TDS' consolidated financial statements for the periods presented and pro forma results, assuming acquisitions had occurred at the beginning of each period presented, would not be materially different from the results reported.

On November 6, 2012, U.S. Cellular entered into a Purchase and Sale Agreement with subsidiaries of Sprint Nextel Corporation ("Sprint"). Pursuant to the Purchase and Sale Agreement, on May 16, 2013, U.S. Cellular transferred customers and certain PCS license spectrum to Sprint in U.S. Cellular's Chicago, central Illinois, St. Louis and certain Indiana/Michigan/Ohio markets ("Divestiture Markets") in consideration for \$480 million in cash. The Purchase and Sale Agreement also contemplated certain other agreements, together with the Purchase and Sale Agreement collectively referred to as the "Divestiture Transaction."

U.S. Cellular has retained other assets and liabilities related to the Divestiture Markets, including network assets, retail stores and related equipment, and other buildings and facilities. The transaction does not affect spectrum licenses held by U.S. Cellular or variable interest entities ("VIEs") that are not currently used in the operations of the Divestiture Markets. Pursuant to the Purchase and Sale Agreement, U.S. Cellular and Sprint also entered into certain other agreements, including customer and network transition services agreements, which require U.S. Cellular to provide customer, billing and network services to Sprint for a period of up to 24 months after the May 16, 2013 closing date. Sprint will reimburse U.S. Cellular for providing such services at an amount equal to U.S. Cellular's cost, including applicable overhead allocations. In addition, these agreements require Sprint to reimburse U.S. Cellular up to \$200 million (the "Sprint Cost Reimbursement") for certain network decommissioning costs, network site lease rent and termination costs, network access termination costs, and employee termination benefits for specified engineering employees. It is estimated that up to \$160 million of the Sprint Cost Reimbursement will be recorded in (Gain) loss on sale of business and other exit costs, net and up to \$40 million of the Sprint Cost Reimbursement will be recorded in Cost of services and products in the Consolidated Statement of Operations. For the nine months ended September 30, 2013, \$1.1 million of the Sprint Cost Reimbursement had been received and recorded in Cash received from divestitures in the Consolidated Statement of Cash Flows.

Financial impacts of the Divestiture Transaction are classified in the Consolidated Statement of Operations within Operating income (loss). The table below describes the amounts TDS has recognized and expects to recognize in the Consolidated Statement of Operations between the date the Purchase and Sale Agreement was signed and the end of the transition services period.

		rs in thousands)	]	Expected Period of ecognition		Project	ed	R	ange	R S	umulative Amount ecognized as of eptember 30, 2013		R Ni S	Actual Amount ecognized ne Months Ended eptember 30, 2013		A Re N J Se	Actual mount cognized Three Months Ended ptember 0, 2013
		) loss on sale of															
		ess and other															
ex	1	osts, net															
	Pro Spr	ceeds from int															
		Purchase price		2013	\$	(480,000)		\$	(480,000)	\$	(480,000)	\$		(480,000)	-	\$	_
		Sprint Cost		2012 2014		<i></i>										-	(4.010)
		Reimbursement		2013-2014		(120,000)			(160,000)		(4,221)	_		(4,221)			(4,213)
		assets asferred		2013		160,073			160,073		160,073			160,073			-
	for wr wri of cc	n-cash charges the rite-off and te-down property under onstruction and lated assets		2012-2013		10,000			14,000		10,726			54			(27)
	1	ployee related		2012-2013		15,000			20,000		15,071	╈		2,462			(641)
	cos in sev	ts cluding erance, tention and				10,000			20,000		10,071			2,102			

outplacement						1					
Contract termination											
costs	2012-2014		125,000		175,000		18,840		18,781		2,176
Transaction costs	2012-2013		4,000		6,000		5,218		4,081		362
Total (Gain) loss on sale											
of business and other											
exit costs, net		\$	(285,927)	\$	(264,927)		\$ (274,293)	S	\$ (298,770)	\$	(2,343)
Depreciation, amortization											
and accretion											
expense											
Incremental depreciation,											
amortization and											
accretion, net of											
salvage values	2012-2014		175,000		210,000		154,058		134,000		45,676
(Increase) decrease in											
<b>Operating income</b>		\$	(110,927)	\$	(54,927)		\$ (120,235)	S	\$ (164,770)	\$	43,333

Incremental depreciation, amortization and accretion, net of salvage values represents anticipated amounts to be recorded in the specified time periods as a result of a change in estimate for the remaining useful life and salvage value of certain assets and a change in estimate which accelerated the settlement dates of certain asset retirement obligations in conjunction with the Divestiture Transaction. Specifically, for the years indicated, this is estimated depreciation, amortization and accretion recorded on assets and liabilities of the Divestiture Markets after the November 6, 2012 transaction date less depreciation, amortization and accretion that would have been recorded on such assets and liabilities in the normal course, absent the Divestiture Transaction. As a result of the accelerated settlement dates of certain asset retirement obligations, TDS reclassified \$34.0 million of its asset retirement obligations from long to short-term liabilities at September 30, 2013.

	As a result of the trans	saction	, TDS reco	gnized	the follow:	ing am	ounts in the C	Consol	idated Balan	ce She	et:
					Nine Mor	nths Ei	nded Septem	ber 30	), 2013		
(Doll	ars in thousands)	D	Balance ecember 1, 2012	Iı	Costs ncurred	Se	Cash ettlements (1)	Ad	justments (2)	Sej	alance ptember 0, 2013
Accr	ued compensation	_									
	Employee related cost including	S									
	severance, retention,										
	outplacement	\$	12,305	\$	6,750	\$	(11,460)	\$	(4,288)	\$	3,307
Othe	r current liabilities										
	Contract termination costs	\$	30	\$	12,201	\$	(6,561)	\$	_	\$	5,670
Othe	r deferred liabilities										
and	credits										
	Contract termination costs	\$	_	\$	7,246	\$	(1,488)	\$	_	\$	5,758
(1)	Cash settleme liabilities line Cash Flows.		as part of (	Cash fl	ows from c	operatii		on the (			

### Other Acquisitions, Divestitures and Exchanges

On August 1, 2013, TDS Telecom acquired substantially all of the assets of Baja Broadband, LLC ("Baja") for \$267.5 million in cash, less a preliminary working capital adjustment of \$3.4 million. Baja is a cable company that passes approximately 212,000 households in markets in Colorado, New Mexico, Texas, and Utah and offers video, broadband and voice services, which complement the TDS Telecom portfolio of products. Baja is included in the TDS Telecom Cable segment for reporting purposes.

On October 4, 2013, U.S. Cellular sold the majority of its Mississippi Valley non-operating market license ("unbuilt license") for \$308.0 million. The sale will result in a \$252.2 million gain and a \$96.0 million current tax expense, which will be recorded in the fourth quarter of 2013. In addition, on August 14, 2013 U.S. Cellular entered into a definitive agreement to sell the majority of its St. Louis area unbuilt license for \$92.3 million. This transaction is

subject to regulatory approval and is expected to close by the end of 2013. In accordance with GAAP, the book value of both licenses has been accounted for and disclosed as "held for sale" in the Consolidated Balance Sheet at September 30, 2013.

Ĩ			acquisitions							I						
								Alle	oca	tior	n of Purcha	se P	rice			
		_	urchase Price (1)		Goodwill (2)		L	icenses		F	ranchise Rights	]	Intangible Assets Subject to mortization (3)			Tangible /(Liabilitie
Dollar																<b>`</b>
housa	nds)									-		_				
2013 J.S. Ce icenses		¢	16,540	\$			\$	16,540		\$		\$			\$	
	elecom	Ψ	10,540	Ŷ			Ψ	10,510		Ψ		Ŷ			÷	
busine	ess		264,089		61,270			-			123,668		11,542			67,609
Tot	al	\$	280,629	\$	61,270		\$	16,540		\$	123,668	\$	11,542		\$	67,609
2012																
J.S. Ce		\$	57,957	\$	_		\$	57,957		\$	-	\$	_		\$	-
HMS	elecom				20.264								20.200			5 460
busine Tot		\$	46,126 104,083	\$	20,364		\$	- 57,957		\$	-	\$	20,300		\$	5,462 5,462
100		φ	104,085	\$	20,364		¢	57,957		<u></u> Ф	-	Þ	20,300		φ	3,402
1)	transac	ction	s and the ti	ming	of cash pay	/mei	nts 1	related to t	he	resp	bective trans	actio				
2)													income tax			
3)	At the	date	of acquisit	ion, t	he weighte	d av	erag	ge amortiza	atic	on p	eriod for Int	tangi	ble Assets S	ubje	ect to	1

	•		-						-		wing assets L'Liabilities				ver	e classified i	n t	he
			rrent ssets		L	licenses		G	oodwill		Property, Plant and Equipment		Ass	l for	1	'otal Assets Held for Sale		Liabilities Held for Sale (2)

(Dollars in thousands)																		
September 30,																		
2013																		
Divestiture of																		
Missouri																		
Market (3)	\$	726	\$	2,909	\$	178		\$	3,179			(1,116)		\$	5,876	9	\$	471
Divestiture of																		
Spectrum																		
Licenses (4)		-		72,537		-			-			-			72,537			-
Total	\$	726	\$	75,446	\$	178		\$	3,179		\$	(1,116)		\$	78,413	e	\$	471
December 31, 2012																		
Divestiture																		
Transaction	\$	-	\$	140,599	\$	19,474		\$	-		\$	-		\$	160,073		\$	19,594
Bolingbrook																		
Customer Care																		
Center (5)		-		_		-			4,274			(1,105)			3,169			-
Total	\$	-	\$	140,599	\$	19,474		\$	4,274		\$	(1,105)		\$	163,242		\$	19,594
· /						d in (Gair	n) 1	oss	s on sale	of	bus	siness and	lo	ther	exit costs,	, ne	t ir	n the
				of Operat														
				primarily o														
				Cellular en for a Misso			gre	em	ent with	ı a	thir	d party to	) SE	ell ti	he subscrit	bers	s, s _]	pectrum
				consolidat t. Louis, M					•						to sell unb	uilt	t lie	censes
	-		-												Center oper	rati	on	s to an
		rd party			 				_ 0				~~		- since oper	1	211	an

## 6. Intangible Assets

Changes in TDS' Licenses and Goodwill for the nine months ended September 30, 2013 and 2012 are presented below. Previously under GAAP, TDS accounted for U.S. Cellular's share repurchases as step acquisitions, allocating a portion of the share repurchase value to TDS' Licenses and Goodwill. Consequently, U.S. Cellular's Licenses and Goodwill on a stand-alone basis do not equal the TDS consolidated Licenses and Goodwill related to U.S. Cellular.

As a result of the acquisition of Baja on August 1, 2013, the TDS Telecom Cable segment recorded indefinite-lived Franchise rights of \$123.7 million as of September 30, 2013.

Licenses										
	U.	S. Cellular		S Telecom Vireline	I		Reportable egment	2		Total
(Dollars in thousands)										
Balance December 31, 2012	\$	1,462,019	\$	2,800		\$	15,220		\$	1,480,039
Acquisitions		16,540		-			-			16,540
Transferred to Assets held for sale		(75,446)		-			-			(75,446)
NY1 & NY2 Deconsolidation		(592)		-			-			(592)
Balance September 30, 2013	\$	1,402,521	\$	2,800		\$	15,220		\$	1,420,541
Delence December 21, 2011	¢	1 475 004	¢	2 800		¢	15 220		¢	1 404 014
Balance December 31, 2011 Acquisitions	\$	1,475,994 57,957	\$	2,800		\$	15,220		\$	1,494,014 57,957
Other		3,147		-			-			3,147
Balance September 30, 2012	\$	1,537,098	\$	2,800		\$	15,220		\$	1,555,118

Good	will															
					Т	DS	Telecor	n	-							
		U.S	S. Cellular	Wireline			Cable			I HMS	No		Reportal egment	ole		Total
(Dolla	ars in thousands)															
_																
Assig acqui	ned value at time of	\$	622,681	\$ 449,898		\$	_		\$	103,627		\$	4,317		\$	1,180,523
	Accumulated impairment losses in prior periods	Ψ	(333,900)	 (29,440)		Ψ			Ŷ			Ψ	(515)		Ψ	(363,855)
	Transferred to		(333,900)	(29,440)			-	+		-	-		(313)			(303,833)
	Assets held for sale		(19,474)	-			-			-			-			(19,474)

Balan 2012	ce December 31,	269,307		420,458		_		103,627	3,802		797,194
	Acquisitions			-		61,270		-	-		61,270
	Transferred to Assets held for sale	(178)		-		_		-	_		(178)
	NY1 & NY2 Deconsolidation	(37,131)		-		-		-	-		(37,131)
Balan 2013	ice September 30,	\$ 231,998	\$	420,458	\$	61,270	\$	103,627	\$ 3,802	\$	821,155
<u> </u>	ned value at time of sition	\$ 622,681	\$	450,156	\$	-	\$	83,263	\$ 4,317	\$	1,160,417
	Accumulated impairment losses in prior periods	(333,900)		(29,440)		-		-	-		(363,340)
	ce December 31,	288,781		420,716		-		83,263	4,317		797,077
	Acquisitions	-		-		-		20,364	-		20,364
	Impairment	-		-		-		-	(515)		(515)
	Other	-		(258)		-		-	-		(258)
Balan 2012	ice September 30,	\$ 288,781	\$	420,458	\$	-	\$	103,627	\$ 3,802	\$	816,668

During the third quarter of 2013, TDS determined that an interim Goodwill impairment test was required for TDS Telecom's ILEC and HMS reporting units. The fair value of each reporting unit exceeded its respective carrying value, and accordingly no Goodwill impairment resulted.

## 7. Investments in Unconsolidated Entities

Investments in unconsolidated entities consist of amounts invested in wireless and wireline entities in which TDS holds a noncontrolling interest. These investments are accounted for using either the equity or cost method.

Equity in earnings of unconsolidated entities totaled \$37.6 million and \$25.0 million in the three months ended September 30,

## Table of Contents

2013 and 2012, respectively, and \$100.3 million and \$73.8 million in the nine months ended September 30, 2013 and 2012, respectively; of those amounts, TDS' investment in the Los Angeles SMSA Limited Partnership ("LA Partnership") contributed \$20.8 million and \$18.3 million in the three months ended September 30, 2013 and 2012, respectively, and \$61.2 million and \$54.6 million in the nine months ended September 30, 2013 and 2012, respectively. TDS held a 5.5% ownership interest in the LA Partnership during these periods.

The following table, which is based on information provided in part by third parties, summarizes the combined results of operations of TDS' equity method investments. Such combined results of operations include the results of the NY1 & NY2 Partnerships from April 3, 2013, the effective date of their deconsolidation as discussed below. **Three Months Ended Nine Months Ended** September 30, September 30, 2013 2012 2013 2012 (Dollars in thousands) 4,632,100 \$ Revenues 1,583,640 \$ 1,451,642 4,314,727 1.067.915 3.302.886 3,164,334 1,130,717 **Operating** expenses Operating income 452,923 383,727 1,329,214 1,150,393 Other income, net 1,791 1,304 656 (334) Net income 453,579 383.393 1.331.005 \$ 1.151.697

## NY1 & NY2 Deconsolidation

U.S. Cellular holds a 60.00% interest in NY1 and a 57.14% interest in NY2 (together with NY1, the "Partnerships"). The remaining interests in the Partnerships are held by Cellco Partnership d/b/a Verizon Wireless ("Verizon Wireless"). The Partnerships are operated by Verizon Wireless under the Verizon Wireless brand. Prior to April 3, 2013, because U.S. Cellular owned a greater than 50% interest in each of these Partnerships and based on U.S. Cellular's rights under the Partnership Agreements, TDS consolidated the financial results of these Partnerships in accordance with GAAP.

On April 3, 2013, U.S. Cellular entered into an agreement relating to the Partnerships. The agreement amends the Partnership Agreements in several ways which provide Verizon Wireless with substantive participating rights that allow Verizon Wireless to make decisions that are in the ordinary course of business of the Partnerships and which are significant to directing and executing the activities of the business. Accordingly, as required by GAAP, TDS deconsolidated the Partnerships effective as of April 3, 2013 and thereafter reported them as equity method investments in its consolidated financial statements. After the NY1 & NY2 Deconsolidation, TDS retained the same ownership percentages in the Partnerships and will continue to report the same percentages of income from the Partnerships, which will be recorded in Equity in earnings of unconsolidated entities in the Consolidated Statement of Operations. In addition to the foregoing described arrangements, TDS and U.S. Cellular have certain other arm's length, ordinary business relationships with Verizon Wireless and its affiliates.

In accordance with GAAP, as a result of the NY1 & NY2 Deconsolidation, TDS' interest in the Partnerships was reflected in Investments in unconsolidated entities at a fair value of \$114.8 million as of April 3, 2013. Recording TDS' interest in the Partnerships required allocation of the excess of fair value over book value to customer lists, licenses, a favorable contract and goodwill of the Partnerships. Amortization expense related to customer lists and the favorable contract will be recognized over their respective useful lives and is included in Equity in earnings of unconsolidated entities in the Consolidated Statement of Operations. In addition, TDS recognized a non-cash pre-tax gain of \$14.5 million in the second quarter of 2013. The gain was recorded in Gain on investments in the Consolidated Statement of Operations.

The Partnerships were valued using a discounted cash flow approach and a publicly-traded guideline company method. The discounted cash flow approach uses value drivers and risks specific to the industry and current economic factors. The cash flow estimates incorporated assumptions that market participants would use in their estimates of fair value and may not be indicative of TDS specific assumptions. The most significant assumptions made in this process were the revenue growth rate (shown as a simple average in the table below), the terminal revenue growth rate, discount rate and capital expenditures. The assumptions were as follows:

Key assumptions	
Average expected revenue growth rate (next ten years)	2.0 %
Terminal revenue growth rate (after year ten)	2.0 %
Discount rate	10.5 %
Capital expenditures as a percentage of revenue	14.9-18.8%

## Table of Contents

The publicly-traded guideline company method develops an indication of fair value by calculating average market pricing multiples for selected publicly-traded companies using multiples of: Revenue and Earnings before Interest, Taxes, and Depreciation and Amortization (EBITDA). The developed multiples were applied to applicable financial measures of the Partnerships to determine fair value. The discounted cash flow approach and publicly-traded guideline company method were weighted to arrive at the total fair value of the Partnerships.

#### 8. Commitments, Contingencies and Other Liabilities

#### Agreements

As previously disclosed, on August 17, 2010, U.S. Cellular and Amdocs Software Systems Limited ("Amdocs") entered into a Software License and Maintenance Agreement ("SLMA") and a Master Service Agreement ("MSA") (collectively, the "Amdocs Agreements") to develop a Billing and Operational Support System ("B/OSS"). In July 2013, U.S. Cellular implemented B/OSS, pursuant to an updated Statement of Work dated June 29, 2012. Total payments to Amdocs related to this implementation are estimated to be approximately \$183.5 million (subject to certain potential adjustments) over the period from commencement of the SLMA through the first half of 2014. As of September 30, 2013, \$133.3 million had been paid to Amdocs.

#### Indemnifications

TDS enters into agreements in the normal course of business that provide for indemnification of counterparties. The terms of the indemnifications vary by agreement. The events or circumstances that would require TDS to perform under these indemnities are transaction specific; however, these agreements may require TDS to indemnify the counterparty for costs and losses incurred from litigation or claims arising from the underlying transaction. TDS is unable to estimate the maximum potential liability for these types of indemnifications as the amounts are dependent on the outcome of future events, the nature and likelihood of which cannot be determined at this time. Historically, TDS has not made any significant indemnification payments under such agreements.

#### Legal Proceedings

TDS is involved or may be involved from time to time in legal proceedings before the Federal Communications Commission ("FCC"), other regulatory authorities, and/or various state and federal courts. If TDS believes that a loss arising from such legal proceedings is probable and can be reasonably estimated, an amount is accrued in the financial statements for the estimated loss. If only a range of loss can be determined, the best estimate within that range is

accrued; if none of the estimates within that range is better than another, the low end of the range is accrued. The assessment of the expected outcomes of legal proceedings is a highly subjective process that requires judgments about future events. The legal proceedings are reviewed at least quarterly to determine the adequacy of accruals and related financial statement disclosures. The ultimate outcomes of legal proceedings could differ materially from amounts accrued in the financial statements.

TDS has accrued \$1.7 million with respect to legal proceedings and unasserted claims as of both September 30, 2013 and December 31, 2012. TDS has not accrued any amount for legal proceedings if it cannot reasonably estimate the amount of the possible loss or range of loss. TDS does not believe that the amount of any contingent loss in excess of the amounts accrued would be material.

## Apple iPhone Products Purchase Commitment

In March 2013, U.S. Cellular entered into an agreement with Apple to purchase an estimated \$1.2 billion of Apple iPhone products over a three-year period beginning in November 2013.

## 9. Variable Interest Entities (VIEs)

### Consolidated VIEs

As of September 30, 2013, TDS holds a variable interest in and consolidates the following VIEs under GAAP:

• Aquinas Wireless L.P. ("Aquinas Wireless"); and

• King Street Wireless L.P. ("King Street Wireless") and King Street Wireless, Inc., the general partner of King Street Wireless.

The power to direct the activities that most significantly impact the economic performance of Aquinas Wireless and King Street Wireless (collectively, the "limited partnerships") is shared. Specifically, the general partner of these VIEs has the exclusive right to manage, operate and control the limited partnerships and make all decisions to carry on the business of the partnerships; however, the general partner of each partnership needs consent of the limited partner, a TDS subsidiary, to sell or lease certain licenses, to make certain large expenditures, admit other partners or liquidate the limited partnerships. Although the power to direct the activities of the VIEs is shared, TDS has a disproportionate level of exposure to the variability associated with the economic performance of the VIEs, indicating that TDS is the primary beneficiary of the VIEs in accordance with GAAP. Accordingly, these VIEs are consolidated.

On March 13, 2013, TDS acquired the remaining 37% ownership interest in Airadigm Communications, Inc. ("Airadigm") that it did not own for \$3.5 million in cash. Prior to this acquisition, TDS consolidated Airadigm as a VIE. Subsequent to the acquisition date, Airadigm ceased to be a VIE but continues to be consolidated based on TDS' controlling financial interest in the entity.

The following table presents the classification of the consolidated VIEs' assets and liabilities in TDS' Consolidated Balance Sheet.

		Sept	tember 30,	Dec	ember 31,
			2013		2012
(Dollars in thousands)					
Assets					
	Cash and cash equivalents	\$	2,669	\$	7,028

	Other current assets	1,190	3,267
	Licenses and other intangible assets	308,091	325,707
	Property, plant and equipment, net	17,535	31,544
	Other assets and deferred charges	541	3,026
	Total assets	\$ 330,026	\$ 370,572
Liabilities			
	Current liabilities	\$ 3	\$ 9,985
	Deferred liabilities and credits	3,280	6,213
	Total liabilities	\$ 3,283	\$ 16,198

## Other Related Matters

Aquinas Wireless and King Street Wireless were formed to participate in FCC auctions of wireless spectrum and to fund, establish, and provide wireless service with respect to any FCC licenses won in the auctions. As such, these entities have risks similar to the business risks described in the "Risk Factors" in TDS' Form 10-K for the year ended December 31, 2012.

TDS may agree to make additional capital contributions and/or advances to Aquinas Wireless and King Street Wireless and/or to their general partners to provide additional funding for the development of licenses granted in various auctions. TDS may finance such amounts with a combination of cash on hand, borrowings under its revolving credit agreement and/or long-term debt. There is no assurance that TDS will be able to obtain additional financing on commercially reasonable terms or at all to provide such financial support.

TDS' capital contributions and advances made to Aquinas Wireless and King Street Wireless and/or their general partners in the nine months ended September 30, 2012 totaled \$5.0 million. There were no capital contributions or advances made to Aquinas Wireless or King Street Wireless or their general partners in the nine months ended September 30, 2013.

#### Table of Contents

U.S. Cellular began offering fourth generation Long-term Evolution ("4G LTE") service in certain cities within its service areas during the first quarter of 2012 and has plans to continue the deployment of 4G LTE. U.S. Cellular currently provides 4G LTE service in conjunction with King Street Wireless. Aquinas Wireless is still in the process of developing long-term business plans.

#### **10.** Common Share Repurchases

#### TDS and U.S. Cellular Share Repurchases

On August 2, 2013, the Board of Directors of TDS authorized a \$250 million stock repurchase program for the purchase of TDS Common Shares from time to time pursuant to open market purchases, block transactions, private purchases or otherwise, depending on market conditions. This authorization does not have an expiration date. In 2012, TDS had a prior share repurchase authorization for \$250 million that expired on November 19, 2012.

On November 17, 2009, the Board of Directors of U.S. Cellular authorized the repurchase of up to 1,300,000 Common Shares on an annual basis beginning in 2009 and continuing each year thereafter, on a cumulative basis. These purchases will be made pursuant to open market purchases, block purchases, private purchases, or otherwise, depending on market prices and other conditions. This authorization does not have an expiration date.

Share repurchases made under these authorizations were as follows:

<u>Nine Months I</u>	<u>Ended September 30,</u>	Number of Shares	rage Cost er Share	A	mount
(Dollars and sl	hares in thousands, except cost per share)				
<u>2013                                    </u>					
	TDS Common Shares	205	\$ 28.42	\$	5,813
	U.S. Cellular Common Shares	499	\$ 37.19	\$	18,544
2012					
	TDS Common Shares	-	\$ -	\$	-
	U.S. Cellular Common Shares	-	-		-

## **11. Noncontrolling Interests**

The following schedule discloses the effects of Net income (loss) attributable to TDS shareholders and changes in TDS' ownership interest in U.S. Cellular on TDS' equity:

	Nine Mo	nths En	ded
	Septer	mber 30	,
	2013		2012
(Dollars in thousands)			
Net income (loss) attributable to TDS shareholders	\$ 147,984	\$	123,708
Transfer (to) from the noncontrolling interests			
Change in TDS' Capital in excess of par value from			
U.S. Cellular's issuance of U.S. Cellular shares	(13,235)		(8,554)
Change in TDS' Capital in excess of par value from			
U.S. Cellular's repurchase of U.S. Cellular shares	3,370		_
Purchase of ownership in subsidiaries from noncontrolling interests	(27)		2,429
Net transfers (to) from noncontrolling interests	(9,892)		(6,125)
Change from net income (loss) attributable to TDS and			
transfers (to) from noncontrolling interests	\$ 138,092	\$	117,583

## Mandatorily Redeemable Noncontrolling Interests in Finite-Lived Subsidiaries

TDS' consolidated financial statements include certain noncontrolling interests that meet the GAAP definition of mandatorily redeemable financial instruments. These mandatorily redeemable noncontrolling interests represent interests held by third parties in consolidated partnerships and limited liability companies ("LLCs"), where the terms of the underlying partnership or LLC agreement provide for a defined termination date at which time the assets of the subsidiary are to be sold, the liabilities are to be extinguished and the remaining net proceeds are to be distributed to the noncontrolling interest holders and TDS in accordance

#### Table of Contents

with the respective partnership and LLC agreements. The termination dates of these mandatorily redeemable noncontrolling interests range from 2085 to 2107.

The estimated aggregate amount that would be due and payable to settle all of these noncontrolling interests, assuming an orderly liquidation of the finite-lived consolidated partnerships and LLCs on September 30, 2013, net of estimated liquidation costs, is \$39.7 million. This amount excludes redemption amounts recorded in Noncontrolling interests with redemption features in the Consolidated Balance Sheet. The estimate of settlement value was based on certain factors and assumptions which are subjective in nature. Changes in those factors and assumptions could result in a materially larger or smaller settlement amount. TDS currently has no plans or intentions relating to the liquidation of any of the related partnerships or LLCs prior to their scheduled termination dates. The corresponding carrying value of the mandatorily redeemable noncontrolling interests in finite-lived consolidated Balance Sheet. The excess of the aggregate settlement value over the aggregate carrying value of these mandatorily redeemable noncontrolling interests is due primarily to the unrecognized appreciation of the noncontrolling interest holders' share of the underlying net assets in the consolidated partnerships and LLCs. Neither the noncontrolling interest holders' share of the underlying net assets of these subsidiaries is reflected in the consolidated financial statements.

### 12. Reclassification Adjustments Out of Accumulated Other Comprehensive Loss

Accumulated other comprehensive loss includes amounts related to TDS' defined benefit post-retirement plan. During the nine months ended September 30, 2013, reclassifications from Accumulated other comprehensive loss into Operating expenses, related to the retirement plan, were approximately \$0.5 million (net of income tax of \$0.3 million). Of this amount, \$0.3 million was recorded as a decrease to Cost of services and products and \$0.2 million was recorded as a decrease to Selling, general and administrative expense.

#### 13. Business Segment Information

Financial data for TDS' reportable segments for the three and nine month periods ended, or as of September 30, 2013 and 2012, is as follows. During the quarter ended September 30, 2013, TDS reevaluated and changed its operating segments, which resulted in the following reportable segments: U.S. Cellular; TDS Telecom Wireline, Cable, HMS; and the Non-Reportable Segment. Periods presented for comparative purposes have been re-presented to conform to the revised presentation. See Note 1 — Basis of Presentation for additional information.

					,	TD	S Telecon	n									
Three Mont Endeo	hs																
or as of																	
Septe	mb								TDS		TDS				Other		
30,		U.S.			~				felecom		Telecom N			bl			_
2013		Cellular	_	Wireline	Cable		HMS	Eli	minatio	ns	Total	,	Segment		Items		Tota
(Dolla in thous		ls)															
Opera																	
reven			\$	5 181,800	\$ 14,362	\$	38,727	4	6 (346)	9	5 234,543	\$	14,152		\$ (6,951)	9	5 1,180
Cost of servic and produc (exclu	cts	a															
Depre amori and accret expen	ion se ed	lion		(8.240	6 707		27.519		(222)		102 172		10 517		(2, 227)		491
below	/	370,823 410,468	+	68,249 53,254	 6,727 5,184	╉	27,518 10,064	╟╋	(322) (24)	+	102,172 68,478	+	10,517 3,295		(2,227) (5,377)	+	481 476
		410,468		55,254	5,184		10,064		(24)		68,478		3,295		(5,577)		4/6

	Edga	r Filing: T	ELEPHONE	8	DATA SYS	SТ	EMS IN	IC	/DE/ - Form	10-Q				
Selling, general and administrative														
Depreciation, amortization and accretion 200,98	5	42,136	2,914		6,255		-		51,305	1,	485	1,520		255
Loss on asset disposals, net 1,70		426			10		_		436		32	(14)		2
(Gair) loss on sale of business and other exit costs. net (1,534									_		-			(1,
Operating income (loss) (43,207		17,735	(463)		(5,120)	T	_		12,152	(1,1	77)	(853)	T	(33,
Equity in earnings of unconsolidated entities 37,36		2					_		2			247		37
Interest and dividerd income 1,09		331			15				346		1	1,065		2
Gain (loss) on investments	_	830	_				_		830		-	(830)		
Interest expense (11,329		794	(32)		(397)		-		365	(1,0	024)	(12,973)	$\parallel$	(24,
Other, net 4		(35)			111		-		76		4	18	$\square$	
Income (16,034 (loss) before income	)	19,657	(495)		(5,391)		-		13,771	(2,1	.96)	(13,326)		(17,

taxes																
Add																
<u>back:</u> Depreciation,			_				_		-		-					
amortization																
and																
	,985	42,136		2,914		6,255		-		51,305		1,485		1,520		255
(Gain)																
loss																
on sale																
of																
business																
and																
other																
exit																
costs.	52.42															(1
	534)	-		-		-		-		-		-		-	$\square$	(1,
Gain (loss)																
on																
investments	_	(830)		-		-		-		(830)		_		830		
Interest																
	,329	(794)		32		397		-		(365)		1,024		12,973		24
Adjusted																
income																
before																
income taxes \$ 194	,746 \$	60,169	¢	2,451	¢	1,261	¢		¢	63,881	¢	313	đ	5 1,997	đ	260
<b>taxes</b> \$ 194.	,746 \$	00,109	\$	2,431	\$	1,201	\$	-	\$	05,881	\$	515	9	1,997	1	200
Investments			+				$\vdash$		$\vdash$		╉		$\mathbb{H}$		$\mathbb{H}$	<u> </u>
in											1					
unconsolidated																
	,481 \$	3,809	\$	-	\$	-	\$	-	\$	3,809	\$	-	\$	32,121	4	345
Total															Π	
assets \$ 6,259	,854 \$	1,464,208	\$	276,943	\$	264,675	\$	-	\$	2,005,826	\$	58,697	\$	375,323	5	8,699
Capital																
expendsure242	,459 \$	32,792	\$	1,400	\$	2,371	\$	-	\$	36,563	\$	203	\$	5 2,023	\$	S 281

						]	TDS Tele	co	m								
Three Months Ended or as of September				•					TDS		TDS				Other		
30, U.S.								r	Telecon		Telecom N	on	-Reporta	) R			
2012 Cellular		Wireline	¢	ab	le		HMS H		minatio		Total		Segment		Items		Total
(Dollars																	
in thousands)																	
Operating																	
revenu\$s 1,140,357	\$	184,066		\$ -		\$	36,428		\$ (77)	\$	220,417	\$	15,286	\$	(5,952)	\$	5 1,370,108
Cost of servi¢es and																	
products																	
(excluding																	
Depreciation,																	
amortization																	
and accretion																	
expense reported									()						(10.0)		600 <b>10</b> 0
below) 497,274	_	67,740	Н	-			25,332		(77)	$\vdash$	92,995		10,680	-	(490)	_	600,459
Selling, general and		57 (10					10.001				(0.500		2 700		(4 (10)		506 017
administrati <b>43</b> 8,526	+	57,619	$\mathbb{H}$		_	H	10,901	Η	-	$\square$	68,520	+	3,790	+	(4,619)	+	506,217
Depreciation, amortization and accretion 145,151		42,800					5,451				48,251		1,525		1,292		196,219
accretion 145,151 Loss	+	42,800	$\mathbb{H}$	-	╋	Η	5,451	Η	-	╟┼	40,231	$\mathbb{H}$	1,323	╉	1,292	╉	190,219
on asset disposals, net 11,262		345		_			6		_		351		5		24		11,642

	<del>,                                     </del>		<del></del>	<del></del>		1	-		_	1		<del>, , , , , , , , , , , , , , , , , , , </del>	1		-	i
(Gain)																
loss																
on																
sale																
of																
business																
and																
other																
exit																
costs.																
net	65											_				65
					+	-	-	-		-			+	-		05
Operatii	g															
income	40.0-0	1.5.5.0								10.000		(= 1 ()		(2.1.70)		
(loss)	48,079	15,562		-		(5,262)		-		10,300		(714)	_	(2,159)	_	55,506
Equity																
in																
earnings																
of																
unconsol	lidated															
entities	24,816	11				-		_		11		_		188		25,015
Interest	2.,010													100		20,010
and																
dividend																
income	935	835	$\square$	-		4		-	_	839		2	_	583	_	2,359
Interest																
expense	(9,501)	605		-		(278)		-		327		(989)		(10,334)		(20,497)
Other,																
net	200	(43)		_		(5)		-		(48)		65		-		217
Income										<u> </u>						
(loss)																
before																
income	(1.500	16.070				(5, 5, 4, 1)				11 420		(1.020)		(11.700)		(2,00)
taxes	64,529	16,970		-	+	(5,541)	_	-		11,429		(1,636)	-	(11,722)	_	62,600
<u>Add</u>																
back:					$\square$											
Deprecia	ation,															
amortiza	tion															
and																
accretion	145,151	42,800		_		5,451		-		48,251		1,525		1,292		196,219
(Gair)	-,	,	$\dagger \dagger$	$\uparrow \uparrow$	$\dagger$	- ,	+		╈	-,1	H	,	$\uparrow$	,	╈	
(Gall) loss																
on																
sale																
of																
business																
and																
other																
exit																
costs.																
	65	1 1		1 1			1	1		1					1	65

Interest																Π			T					
expense	9	9,501			(605)			-		278		-			(327)			989			10,334			20,497
Adjuste	ed	I																						
income	•																							
before																								
income	*	210.246	4	t	50 165		¢		¢	100	ተ			¢	50 252		¢	070		ተ	(06)		ተ	270 201
taxes	\$	219,246	-	\$	59,165	_	\$	-	\$	188	 \$	-	_	\$	59,353	_	\$	878	-	\$	(96)	_	\$	279,381
Investm	ne	nts																						
in																								
unconsc	ol	idated																						
entities	\$	162,012	S	\$	3,813		\$	-	\$	-	\$	-		\$	3,813		\$	-	C.	\$	33,655		\$	199,480
Total				Ī																				
assets S	\$	6,536,348	S	\$	1,505,381		\$	-	\$	269,550	\$	-		\$	1,774,931		\$	65,732	e.	\$	13,805		\$	8,390,816
Capital				Ī																				
_		ures 99,104	S	\$	39,110		\$	-	\$	4,358	\$	-		\$	43,468		\$	294	9	\$	1,722		\$	244,588

		1	DS	5 Telecom									
Nine Months Ended or as of September 30, U.S.					TDS Selecom		TDS Telecom	R	Non- enortable		Other Reconciling		
2013 Cellular	Wireline	Cable		HMS	ninatio	ns	Total		Segment		Items		Tot
(Dollars in thousands)													
<b>Operating</b> <b>revenues</b> 3,016,112	\$ 545,568	\$ 14,362	\$	115,665	\$ (531)	\$	675,064	\$	42,961	ç	6 (16,418)	9	5 3,717
Cost of services and products (excluding Depreciation, amortization and accretion						· · ·							
reported below) 1,238,150	202,521	6,727		82,517	(507)		291,258		30,431		(2,931)		1,556
Selling, general and administrati284,675	167,326	5,184		29,346	(24)		201,832		10,767		(12,787)		1,434
Depreciation, amortization and accretion 593,410	129,352	2,914		17,286			149,552		4,494		4,119		751
Loss on asset disposals, net 16,153	(176)	_		123	_		(53)		32		(42)		16

		<del> </del>						
(Gain)								
loss								
on								
sale								
of								
business								
and								
other								
exit								
costs.								
net (243,627)			_			_	(54,010)	(297,
Operating		11			1 1			<u></u>
income								
(loss) 177,351	46,545	(463)	(13,607)		32,475	(2,763)	49,233	256
Equity			(10,007)	++ ++		(_,,)	12,200	
in								
earnings								
of								
unconsplidated								
entities 99,797	16			_	16		490	100
	10	<del>╏╏╶╹╏╿</del>		+	10		+70	100
Interest								
and								
dividend	1 262		47		1 210		2 405	
income 2,967	1,263	<mark>┟┟────┟</mark> ┦	47		1,310	3	2,405	6
Gain								
(loss)								
on								
investments 18,527	830		-		830	-	(4,839)	14
Interest								
expense (32,393)	2,420	(32)	(1,205)		1,183	(3,007)	(38,991)	(73,
Other,								
net 153	(213)		(11)		(224)	(153)	18	(
Income					$T^{}$			
(loss)								
before								
income								
taxes 266,402	50,861	(495)	(14,776)	-	35,590	(5,920)	8,316	304
Add			(* ., ,	11 11		(*,)		
back:								
Depreciation,	/╂───╂	<del>       </del>						
· · · · · · · · · · · · · · · · · · ·								
amortization and								
accretion 593,410	129,352	2,914	17,286		149,552	4,494	4,119	751
	127,332	2,714	17,200		147,332	4,424	1 1	
(Gain) (243,627)	-		-	-	-	-	(54,010)	(297,
loss								
on								
sale								
of								
business								
					1 11			

	E	Edg	gar Filing: T	EL	EPHONE	&	DATA SY	ST	EMS II	٩C	/DE/ - Forr	n 1	0-Q			
and other exit costs. net																
Gain (loss) on investme	nts(18,527)		(830)		_		-		-		(830)		_	4,839		(14,
Interest expense	32,393		(2,420)		32		1,205		-		(1,183)		3,007	38,991		73
Adjusted income before income taxes \$	630,051	\$	176,963	\$	2,451	\$	3,715	\$	_	\$	183,129	\$	1,581	\$ 2,255		8 817
Investme in unconsol entities\$	idated	\$	3,809	\$		\$		\$		\$	3,809	\$		\$ 32,121		5 345
Total		\$	1,464,208	\$	276,943	\$	264,675	\$	_	\$	2,005,826	\$	58,697	\$ 375,323	4	6 8,699
Capital expend <b>®</b> ₁	ıre <b>\$</b> 29,366	\$	93,998	\$	1,400	\$	7,220	\$	-	\$	102,618	\$	720	\$ 4,724	4	637

							T	TDS Telec	or	n						Τ		
Nine Month Ended or as of Septer 30, 2012 (Dolla	l mb	er U.S. Cellular	Wireline	C	<u>Cab</u>	le				T	TDS elecom ninatio	ns	TDS Telecom Total	]	Non- Reportable Segment	R	Other teconciling Items	Total
in thousa Opera reven	ntin		\$ 556,317		\$ -		\$	76,862		\$	(168)		\$ 633,011		\$ 45,300	\$	(16,121)	\$ 5 3,999,068
Cost of service and produc (exclue (exclue Depred amorti and accreti	es cis cia za	g tion, tion			-			. ,			<u> </u>							
expens reporte below)	ed	1,352,401	205,088		_			50,196			(168)		255,116		31,418		(1,595)	1,637,340
Selling genera and	s, l	atj3€5,823	174,534		_			24,268			-		198,802		12,198		(10,603)	1,516,220
Depred amorti and accreti	za	ion	129,367		-			14,272			-		143,639		4,624		4,508	592,162
Loss on impair of assets	me	ent - 15,967	633		-						-		738		515 (5)		- 16	<u>515</u> 16,716

Edgar Filing: TELEPHONE & DATA SYSTEMS INC /DE/ - Form 10-Q															
Loss															
on asset															
disposals,															
net (Gain)															
loss															
on sale															
of															
business and															
other															
exit															
costs, net (4,148	)	39		_		-		-		39	_		-		(4,109)
Operating															
<b>income</b> (loss) 217,444	1	46,656		_		(11,979)		_		34,677	(3,450)		(8,447)		240,224
Equity		40,050				(11,777)				54,077	(3,130)		(0,117)	╈	210,221
in															
earnings of															
unconsolidated															
entities 71,584 Interest	4	9		-		-	╉	-	+	9	-	-	2,203	╉	73,796
and															
dividend income 2,823	3	2,407		_		11		_		2,418	6		1,647		6,894
Gain		2,107					T			2,110			1,017		0,071
(loss)															
on investments (3,728	)	-		-		-		-		_	_		-		(3,728)
Interest		2.017				(70.4)				1.000	(2.020)		(21.112)		((0.100))
expense (35,272) Other,	)	2,017		-		(794)	+	-		1,223	(2,938)		(31,113)	+	(68,100)
net 17.	3	(339)		-		(5)		-		(344)	367		-		196
Income (loss)															
before															
income taxes 253,024	1	50,750				(12,767)				37,983	(6,015)		(35,710)		249,282
taxes 253,024	+	50,750		-		(12,707)	╈	-	1	57,985	(0,013)		(55,710)	+	249,262
back:															
Depreciation, amortization															
and															
accretion 439,39		129,367	$\square$	-	+	14,272	+	-	+	143,639	4,624	+	4,508	+	592,162
(4,148		39		-		-				39	-		-		(4,109)

	Ed	gar Filing: 1	ΓEL	EP	Ю	ONE & DA	TA	SYSTI	ΞM	IS INC /DE/	′ - I	orm 10-	Q		
(Gain) loss on sale of business and other exit costs. net															
Gain (loss) on investments 3,728		_		_		-		_		_		_		-	3,728
Interest expense 35,272		(2,017)		-		794		_		(1,223)		2,938		31,113	68,100
Adjusted income before income taxes \$ 727,267	7 \$	178,139	\$	-	\$	2,299	\$	_	\$	180,438	\$	1,547	\$	(89)	\$ 909,163
Investments in unconsolidated entities\$ 162,012	2 \$		\$	_	\$		\$		\$	3,813	\$		\$	33,655	\$
Total assets \$ 6,536,348			\$		\$	269,550	\$	_	\$		\$	65,732	\$	13,805	8,390,816
Capital expenditure\$83,632	2 \$	109,085	\$	-	\$	13,000	\$	-	\$	122,085	\$	730	\$	(9,410)	\$ 697,037

Adjusted income before income taxes is a segment measure reported to the chief operating decision maker for purposes of making decisions about allocating resources to the segments and assessing their performance. Adjusted income before income taxes is defined as Income (loss) before income taxes, adjusted for the items set forth in the reconciliation above. Adjusted income before income taxes excludes these items in order to show operating results on a more comparable basis from period to period. In addition, TDS may also exclude other items from adjusted income before income taxes if such items help reflect operating results on a more comparable basis. TDS does not intend to imply that any of such amounts that are excluded are non-recurring, infrequent or unusual; such amounts may occur in the future. TDS believes Adjusted income before income taxes is a useful measure of TDS' operating results before significant recurring non-cash charges, discrete gains and losses and financing charges (Interest expense).

#### 14. Supplemental Cash Flow Disclosures

Following are supplemental cash flow disclosures regarding transactions related to stock-based compensation awards. In certain situations, TDS and U.S. Cellular withhold shares that are issuable upon the exercise of stock options or the vesting of restricted shares to cover, and with a value equivalent to, the exercise price and/or the amount of taxes required to be withheld from the stock award holder at the time of the exercise or vesting. TDS and U.S. Cellular then pay the amount of the required tax withholdings to the taxing authorities in cash.

TDS			
	Nine Mor	ths End	led
	Septen	1ber 30,	1
	2013		2012
(Dollars and shares in thousands)			
Common Shares withheld	190		-
Special Common Shares withheld	-		1
Aggregate value of Common Shares withheld	\$ 5,563	\$	5
Aggregate value of Special Common Shares withheld	\$ -	\$	33
Cash receipts upon exercise of stock options	\$ 7,903	\$	16
Cash disbursements for payment of taxes	(366)		(39)
Net cash receipts (disbursements) from exercise of stock			
_			
options and vesting of other stock awards	\$ 7,537	\$	(23)

U.S. Cellular							
	Nine Mor	nths En	ded				
	Septen	nber 30	,				
	2013						
(Dollars and shares in thousands)							
Common Shares withheld	524		78				
Aggregate value of Common Shares withheld	\$ 21,387	\$	3,076				
Cash receipts upon exercise of stock options	\$ 7,223	\$	793				
Cash disbursements for payment of taxes	(4,383)		(3,092)				
Net cash receipts (disbursements) from exercise of stock	\$ 2,840	\$	(2,299)				

Edgar Filing: TELEPHONE & DATA SYST	EMS INC /DE/ -	Form 10-Q	
options and vesting of other stock awards			

Under the American Recovery and Reinvestment Act of 2009, ("the Recovery Act"), TDS Telecom was awarded \$105.1 million in federal grants and will provide \$30.9 million of its own funds to complete 44 projects to provide broadband access in unserved areas. TDS Telecom received \$34.8 million and \$8.6 million in grants during the nine months ended September 30, 2013 and 2012, respectively. TDS Telecom has received cumulative grants of \$56.4 million as of September 30, 2013. These funds reduced the carrying amount of the assets to which they relate. TDS Telecom had recorded \$23.9 million and \$13.3 million in grants receivable at September 30, 2013 and 2012, respectively. These amounts were included as a component of Accounts receivable, Other, in the Consolidated Balance Sheet.

On September 27, 2012, the FCC conducted a single round, sealed bid, reverse auction to award up to \$300 million in one-time Mobility Fund Phase I support to successful bidders that commit to provide 3G, or better, wireless service in areas designated as unserved by the FCC. This auction was designated by the FCC as Auction 901. U.S. Cellular and several of its wholly-owned subsidiaries participated in Auction 901 and were winning bidders in eligible areas within 10 states and will receive up to \$40.1 million in one-time support from the Mobility Fund. These funds will reduce the carrying amount of the assets to which they relate or will offset operating expenses. U.S. Cellular has received \$13.4 million in support funds as of September 30, 2013, of which \$12.1 million is included as a component of Other assets and deferred charges in the Consolidated Balance Sheet and \$1.3 million reduced the carrying amount of the assets to which are included in Property, plant and equipment in the Consolidated Balance Sheet.

#### Table of Contents

TDS declared and paid dividends on Series A Common and Common Shares of \$41.4 million or \$0.3825 per share during the nine months ended September 30, 2013 and \$39.9 million or \$0.3675 per share during the nine months ended September 30, 2012.

On June 25, 2013, U.S. Cellular paid a special cash dividend of \$5.75 per share, for an aggregate amount of \$482.3 million, to all holders of U.S. Cellular Common Shares and Series A Common Shares. Of the \$482.3 million paid, TDS received \$407.1 million while external shareholders received \$75.2 million. The cash paid to external shareholders is presented as U.S. Cellular dividends paid to noncontrolling public shareholders on the Consolidated Statement of Cash Flows.

#### 15. Subsequent Event

On October 4, 2013, TDS acquired 100% of the outstanding shares of MSN Communications, Inc. ("MSN") for \$40.0 million in cash, subject to working capital adjustments. MSN is an information technology solutions provider whose service offerings complement the TDS HMS portfolio of products. MSN will be included in the TDS Telecom HMS segment for reporting purposes.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Telephone and Data Systems, Inc. ("TDS") is a diversified telecommunications company providing high-quality telecommunications services to approximately 4.9 million wireless customers and 1.1 million wireline and cable customer connections at September 30, 2013. TDS conducts substantially all of its wireless operations through its 84% owned subsidiary, United States Cellular Corporation ("U.S. Cellular"). TDS provides wireline services, cable services and Hosted and Managed Services ("HMS"), through its wholly-owned subsidiary, TDS Telecommunications Corporation ("TDS Telecom"). TDS conducts printing and distribution services through its majority owned subsidiary, Suttle-Straus, Inc. ("Suttle-Straus") and provides wireless services through its wholly-owned subsidiary, Airadigm Communications, Inc. ("Airadigm"), a Wisconsin-based service provider (collectively, the "Non-Reportable Segment"). Airadigm operates independently from U.S. Cellular and at this time, there are no plans to combine the operations of these subsidiaries. Suttle-Straus and Airadigm's financial results were not significant to TDS' operations in the three or nine months ended September 30, 2013.

The following discussion and analysis should be read in conjunction with TDS' interim consolidated financial statements and notes included in Item 1 above, and with the description of TDS' business, its audited consolidated financial statements and Management's Discussion and Analysis of Financial Condition and Results of Operations included in the TDS Annual Report on Form 10-K ("Form 10-K") for the year ended December 31, 2012.

#### **OVERVIEW**

The following is a summary of certain selected information contained in the comprehensive Management's Discussion and Analysis of Financial Condition and Results of Operations that follows. The overview does not contain all of the information that may be important. You should carefully read the entire Management's Discussion and Analysis of Financial Condition and Results of Operations and not rely solely on the overview.

Previously, TDS had reported the following reportable segments: U.S. Cellular, TDS Telecom's incumbent local exchange carrier ("ILEC"), its competitive local exchange carrier ("CLEC"), its HMS operations and the Non-Reportable Segment. As a result of recent acquisitions and changes in TDS' strategy, operations and internal reporting, TDS has reevaluated and changed its operating segments during the quarter ended September 30, 2013, which resulted in the following reportable segments: U.S. Cellular; TDS Telecom's Wireline, Cable and HMS operations; and the Non-Reportable Segment. The Wireline segment consists of the former ILEC and CLEC segments. The Cable segment consists of Baja Broadband, LLC ("Baja"), which was acquired in August 2013. Periods presented for comparative purposes have been re-presented to conform to the revised presentation described above.

The following provides historical and forward-looking information and analysis about TDS' existing business segments and provides estimates for certain metrics with respect to 2013 for U.S. Cellular and TDS Telecom. In addition, TDS' consolidated operations include corporate operations, corporate investments and the Non-Reportable Segment and may in the future include other possible activities or businesses that are not included within the operating results or estimates of U.S. Cellular or TDS Telecom. Accordingly, the combined operating results and estimates for U.S. Cellular and TDS Telecom do not currently represent, and in the future will not represent, the only components of the consolidated operating results or estimates of TDS, which will continue to reflect such other operations, investments, segments, activities or businesses.

## U.S. Cellular

U.S. Cellular's consolidated operating markets cover 4.9 million customers in four geographic market areas in 23 states. As of September 30, 2013, U.S. Cellular's average penetration rate in its consolidated operating markets was 15.3%. U.S. Cellular operates on a customer satisfaction strategy, striving to meet or exceed customer needs by providing a comprehensive range of wireless products and services, excellent customer support, and a high-quality network.

Financial and operating highlights in the nine months ended September 30, 2013 included the following:

• On April 3, 2013, U.S. Cellular entered into an agreement relating to St. Lawrence Seaway RSA Cellular Partnership ("NY1") and New York RSA 2 Cellular Partnership ("NY2" and, together with NY1, the "Partnerships") with Cellco Partnership d/b/a Verizon Wireless, which required U.S. Cellular to deconsolidate the Partnerships and thereafter account for them as equity method investments (the "NY1 & NY2 Deconsolidation"). In connection with the deconsolidation, U.S. Cellular recognized a non-cash pre-tax gain of \$18.5 million which was recorded in Gain on investments in the Consolidated Statement of Operations. See Note 7 – Investments in Unconsolidated Entities in the Notes to the Consolidated Financial Statements for additional information regarding this transaction.

• On May 16, 2013, U.S. Cellular completed the sale of the Divestiture Markets (as defined below in the 2013 Estimates section), which included customers and certain PCS license spectrum, to Sprint Nextel Corporation for \$480 million in cash (the "Divestiture Transaction"). In connection with the sale, U.S. Cellular recognized a pre-tax gain of \$266.4 million which was

## Table of Contents

recorded in (Gain) loss on sale of business and other exit costs, net in the Consolidated Statement of Operations. See Note 5 – Acquisitions, Divestitures and Exchanges in the Notes to the Consolidated Financial Statements for additional information regarding this transaction.

• On June 25, 2013, U.S. Cellular paid a special cash dividend of \$5.75 per share, for an aggregate amount of \$482.3 million, to all holders of U.S. Cellular Common Shares and Series A Common Shares.

• Total consolidated customers were 4,875,000 at September 30, 2013, including 4,713,000 retail customers (97% of total).

The following information is presented for Core Markets (as defined below in the 2013 Estimates section) excluding NY1 & NY2 markets:

• Retail customer net losses were 118,000 in 2013 compared to net additions of 14,000 in 2012. In the postpaid category, there were net losses of 146,000 in 2013, compared to net losses of 73,000 in 2012. Prepaid net additions were 28,000 in 2013 compared to net additions of 87,000 in 2012.

• Postpaid customers comprised approximately 92% of U.S. Cellular's retail customers as of September 30, 2013. The postpaid churn rate was 1.6% in 2013 compared to 1.5% in 2012. The prepaid churn rate was 6.2% in 2013 compared to 5.2% in 2012.

• Billed average revenue per user ("ARPU") increased to \$50.98 in 2013 from \$50.48 in 2012 reflecting an increase in postpaid ARPU due to increases in smartphone adoption and corresponding revenues from data products and services. Service revenue ARPU decreased to \$57.83 in 2013 from \$58.76 in 2012 due primarily to decreases in inbound roaming and eligible telecommunications carriers ("ETC") revenues.

• Postpaid customers on smartphone service plans increased to 47% as of September 30, 2013 compared to 38% as of September 30, 2012. In addition, smartphones represented 64% of all devices sold in 2013 compared to 53% in 2012.

The following information is presented for U.S. Cellular consolidated results:

• Retail service revenues decreased by \$223.3 million, or 8%, in 2013 to \$2,438.7 million due to a decrease in U.S. Cellular's average customer base (including the reductions caused by the Divestiture Transaction and NY1 & NY2 Deconsolidation) partially offset by an increase in billed ARPU.

• U.S. Cellular completed the migration of its customers to a new Billing and Operational Support System ("B/OSS") which includes a new point-of-sale system and consolidates billing on one platform. This conversion resulted in billing delays, which caused Accounts receivable to increase at September 30, 2013. Future results of operations and cash flows may continue to be impacted by billing delays.

• Total additions to Property, plant and equipment were \$529.4 million, including expenditures to construct cell sites, increase capacity in existing cell sites and switches, deploy fourth generation Long-term Evolution ("4G LTE") equipment, outfit new and remodel existing retail stores, develop new billing and other customer management related systems and platforms, and enhance existing office systems. Total cell sites in service decreased 4% year-over-year to 7,687 primarily as a result of the NY1 & NY2 Deconsolidation and the deactivation of certain cell sites in the Divestiture Markets.

• Operating income decreased \$40.1 million, or 18%, to \$177.4 million in 2013, reflecting the factors discussed below in the "Results of Operations".

U.S. Cellular anticipates that its future results may be affected by the following factors:

- Remaining impacts of the Divestiture Transaction;
- Impacts of selling Apple iPhone products;
- Relative ability to attract and retain customers in a competitive marketplace in a cost effective manner;

• Effects of industry competition on service and equipment pricing and roaming revenues as well as the impacts associated with the expanding presence of carriers and other retailers offering low-priced, unlimited prepaid service;

• Expanded distribution of products and services in third-party national retailers;

## Table of Contents

• Potential increases in prepaid customers, who generally generate lower ARPU, as a percentage of U.S. Cellular's customer base in response to changes in customer preferences and industry dynamics;

• The nature and rate of growth in the wireless industry, requiring U.S. Cellular to grow revenues primarily from selling additional products and services to its existing customers, increasing the number of multi-device users among its existing customers, increasing data products and services and attracting wireless customers switching from other wireless carriers;

• Continued growth in revenues and costs related to data products and services and declines in revenues from voice services;

• Rapid growth in the demand for new data devices and services which may result in increased cost of equipment sold and other operating expenses and the need for additional investment in network capacity;

• Further consolidation among carriers in the wireless industry, which could result in increased competition for customers and/or cause roaming revenues to decline;

• Costs of enhancements to U.S. Cellular's wireless networks;

• Uncertainty related to various rulemaking proceedings underway at the Federal Communications Commission ("FCC");

• The ability to negotiate satisfactory 4G LTE data roaming agreements with other wireless operators;

• Economic or competitive factors that restrict U.S. Cellular's access to devices desired by customers;

• As mentioned above, U.S. Cellular's conversion to a new billing system in the third quarter of 2013 caused billing delays. In addition, intermittent system outages and delayed system response times negatively impacted customer service and sales operations at certain times. Existing and potential future operational problems associated with the conversion to the new billing system could have adverse effects on customer satisfaction, customer service,

customer attrition, gross customer additions, uncollectible customer accounts receivable, or operating expenses. All of these factors could have a material adverse effect on U.S. Cellular's results of operations or cash flows.

• On October 4, 2013, U.S. Cellular sold the majority of its Mississippi Valley non-operating market license ("unbuilt license") for \$308.0 million. The sale will result in a \$252.2 million gain and a \$96.0 million current tax expense, which will be recorded in the fourth quarter of 2013; and

• On August 14, 2013, U.S. Cellular entered into a definitive agreement to sell the majority of its St. Louis area unbuilt license for \$92.3 million. This transaction will result in an estimated gain of \$76.2 million and an estimated current tax expense of \$28.5 million. This transaction is subject to regulatory approval and is expected to close by the end of 2013.

See "Results of Operations-U.S. Cellular."

#### **TDS Telecom**

TDS Telecom seeks to be the preferred telecommunications solutions provider in its chosen markets serving both residential and commercial customers by developing and delivering high-quality products that meet or exceed customers' needs and to outperform the competition by maintaining superior customer service. TDS Telecom provides broadband, voice, and video services to residential customers through value-added bundling of products. The commercial focus is to provide advanced IP-based voice and data services to small to medium sized businesses. In addition, TDS Telecom seeks to grow through strategic acquisitions, as demonstrated by the recent acquisition of Baja Broadband, LLC ("Baja"), a full-service cable company, providing video, broadband and voice services to residential and commercial customers, and HMS acquisitions, which provide colocation, dedicated hosting, hosted application management, cloud computing services and planning, engineering, procurement, installation, sales and management of Information Technology ("IT") infrastructure hardware solutions.

On August 1, 2013, TDS Telecom acquired substantially all of the assets of Baja for \$267.5 million in cash, less a preliminary working capital adjustment of \$3.4 million. Baja passes approximately 212,000 households in markets in Colorado, New Mexico, Texas, and Utah. The operations of Baja are included in the Cable segment since the date of acquisition. TDS Telecom acquired Vital Support Systems, LLC ("Vital") in June 2012. The operations of Vital are included in the HMS segment since the date of acquisition. These acquisitions impact the comparability of TDS Telecom operating results.

TDS Telecom's financial results for the nine months ended September 30, 2013 included the following:

## Table of Contents

• Operating revenues increased \$42.1 million or 7% to \$675.1 million in 2013. The increase was due primarily to \$49.1 million from the acquisition of Vital in June 2012 and Baja in August 2013, partially offset by a decrease in revenues due to declines in Wireline connections and a decline in wholesale revenues.

• Operating expenses increased \$44.3 million or 7% to \$642.6 million in 2013 due primarily to \$50.4 million from the acquisition of Vital in June 2012 and Baja in August 2013, partially offset by a decrease in Wireline expenses.

TDS anticipates that TDS Telecom's future results will be affected by the following factors:

• Continued increases in competition from wireless and other wireline providers, cable providers, and technologies such as Voice over Internet Protocol ("VoIP"), DOCSIS 3.0 offered by cable providers, and fourth-generation ("4G") mobile technology;

• Continued increases in consumer data usage and demand for high-speed data services;

• Continued declines in Wireline voice connections;

• Continued focus on customer retention programs, including discounting for "triple-play" bundles including voice, broadband and video or satellite video;

• The expansion of Internet Protocol television ("IPTV") into additional market areas;

• Continued growth in hosted and managed services;

• Continued focus on cost-reduction initiatives through product and service cost improvements and process efficiencies;

• The Federal government's disbursement of Broadband Stimulus Funds to bring broadband to rural customers;

• Uncertainty related to the National Broadband Plan and other rulemaking by the FCC, including uncertainty related to future funding from the Universal Service Fund ("USF"), broadband requirements, intercarrier compensation and changes in access reform;

• Impacts of the Baja transaction, including, but not limited to, the ability to successfully integrate and operate the cable business of Baja and the financial impacts of such transaction; and

• Potential acquisitions or divestitures by TDS and/or TDS Telecom of Wireline, Cable, HMS or other businesses.

See "Results of Operations-TDS Telecom."

## FCC Reform Order

In 2011, the FCC released an order ("Reform Order") to: reform its universal service and intercarrier compensation mechanisms; establish a new, broadband-focused support mechanism; and propose further rules to advance reform. Appeals of the Reform Order are pending, have been consolidated and will be argued in the U.S. Court of Appeals for the 10th Circuit on November 19, 2013, with a decision anticipated in 2014.

There have been no significant changes to the Reform Order since December 31, 2012 that are expected to adversely affect U.S. Cellular or TDS Telecom. U.S. Cellular and TDS Telecom cannot predict the outcome of the consolidated appeals referred to above or any future rulemaking, reconsideration and legal challenges and, as a consequence, the impacts that such potential developments may have on U.S. Cellular's or TDS Telecom's business, financial condition or results of operations.

#### Auction 901

On September 27, 2012, the FCC conducted a single round, sealed bid, reverse auction to award up to \$300 million in one-time Mobility Fund Phase I support to successful bidders that commit to provide 3G, or better, wireless service in areas designated as unserved by the FCC. This auction was designated by the FCC as Auction 901. U.S. Cellular and several of its wholly-owned subsidiaries participated in Auction 901 and were winning bidders in eligible areas

within 10 states and will receive up to \$40.1 million in one-time support from the Mobility Fund, \$13.4 million of which was received as of September 30, 2013. In June 2013, U.S. Cellular provided \$17.4 million in letters of credit to the FCC.

Pursuant to the auction rules, winning bidders must complete network build-out projects to provide 3G or 4G service to these areas within two or three years, respectively, and must also make their networks available to other providers for roaming. Winning bidders will receive support funding primarily upon achievement of coverage milestones defined in the auction rules. As a result of the funding awards in the Mobility Fund Phase I, U.S. Cellular will be required to meet certain regulatory conditions in the areas where it will receive funding to provide service. Examples of these regulatory conditions include: allowing other carriers to collocate on U.S. Cellular's towers, allowing voice and data roaming on U.S. Cellular's network, and submitting various reports and certifications to retain eligibility each year. It is possible that additional regulatory requirements will be imposed pursuant to the FCC's Reform Order.

## FCC Interoperability Order

On October 25, 2013, the FCC adopted a Report and Order and Order of Proposed Modification confirming a voluntary industry agreement on interoperability in the Lower 700 MHz spectrum band. The FCC's Report and Order lays out a roadmap for the voluntary commitments of AT&T and DISH Network Corporation ("DISH") to become fully binding under a regulatory frame work which will require the FCC to take additional actions proposed to be completed by the first quarter of 2014. Pursuant to this voluntary agreement, AT&T will begin incorporating changes in its network and devices that will foster interoperability across all paired spectrum blocks in the Lower 700 MHz Band and support LTE roaming on AT&T networks for carriers with compatible Band 12 devices, consistent with the FCC's rules on roaming. As outlined in its voluntary commitment, AT&T will be implementing the foregoing changes in phases starting with network software enhancement taking place possibly through the third quarter of 2015 with the AT&T Band 12 device roll-out to follow. In addition the FCC has adopted changes in its technical rules for certain unpaired spectrum licensed to AT&T and DISH in the Lower 700 MHz band to enhance prospects for Lower 700 MHz interoperability. AT&T's network and devices currently only interoperate across two of the three paired blocks in the Lower 700 MHz band. U.S. Cellular's LTE deployment, carried out in conjunction with its partner, King Street Wireless, utilizes spectrum in all three of these blocks and consequently was not interoperable with the AT&T configuration. U.S. Cellular believes that the FCC action will broaden the ecosystem of devices available to U.S. Cellular's customers over time.

#### **Cash Flows and Investments**

See "Financial Resources" and "Liquidity and Capital Resources" below for additional information.

#### **Pro Forma Financial Information**

Refer to TDS' Form 8-K filed on November 1, 2013 for pro forma financial information related to the Divestiture Transaction and the NY1 & NY2 Deconsolidation for the three and nine months ended September 30, 2013.

## **2013 ESTIMATES**

Estimates of full-year 2013 results for U.S. Cellular, TDS Telecom and TDS are shown below. Such estimates represent management's view as of the date of filing TDS' Form 10-Q for the quarter ended September 30, 2013. Such forward-looking statements should not be assumed to be current as of any future date. TDS undertakes no duty to update such information, whether as a result of new information, future events or otherwise. There can be no assurance that final results will not differ materially from such estimated results.

			,	2013 Estimat	ed Results (1)	)		
	U.S. Cel	lular (2)		TDS T	elecom		TDS	(2)(6)
	Previous	Current		Previous	Current		Previous	Current
(Dollars in millions)								
Adjusted operating								
revenues (3)	\$3,615-\$3,715	\$3,590-\$3,640		\$890-\$930	\$920-\$960		\$4,550-\$4,690	\$4,555-\$4,645
Adjusted income before								
income taxes (4)	\$600-\$700	Unchanged		\$230-\$260	Unchanged		\$830-\$960	Unchanged
Capital expenditures	\$735	Unchanged		\$165	Unchanged			