

Edgar Filing: GREYSTONE LOGISTICS, INC. - Form 10QSB

GREYSTONE LOGISTICS, INC.

Form 10QSB

April 14, 2008

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-QSB

(Mark One)

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED FEBRUARY 29, 2008

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT FOR THE TRANSITION PERIOD FROM _____ TO _____

Commission file number 000-26331

GREYSTONE LOGISTICS, INC.

(Exact name of small business issuer as specified in its charter)

OKLAHOMA

75-2954680

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer
Identification No.)

1613 EAST 15TH STREET, TULSA, OKLAHOMA 74120

(Address of principal executive offices)

(918) 583-7441

(Issuer's telephone number)

(Former name, former address and former fiscal year,
if changed since last report)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by checkmark whether the registrant is a shell company (as defined in rule 12b-2 of the Exchange Act). Yes No

APPLICABLE ONLY TO CORPORATE ISSUERS

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date: April 7, 2008 - 26,061,201

TRANSITIONAL SMALL BUSINESS DISCLOSURE FORMAT (CHECK ONE): Yes No

Edgar Filing: GREYSTONE LOGISTICS, INC. - Form 10QSB

GREYSTONE LOGISTICS, INC.
FORM 10-QSB
FOR THE PERIOD ENDED FEBRUARY 29, 2008

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS	PAGE
Consolidated Balance Sheets as of February 29, 2008 (Unaudited) and May 31, 2007	1
Consolidated Statements of Operations (Unaudited) For the Nine Month Periods Ended February 29, 2008 and February 28, 2007	2
Consolidated Statements of Operations (Unaudited) For the Three Month Periods Ended February 29, 2008 and February 28, 2007	3
Consolidated Statements of Cash Flows (Unaudited) For the Nine Month Periods Ended February 29, 2008 and February 28, 2007	4
Notes to Consolidated Financial Statements (Unaudited)	5
ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION	8
ITEM 3. CONTROLS AND PROCEDURES	12
PART II. OTHER INFORMATION	
ITEM 1. LEGAL PROCEEDINGS	13
ITEM 6. EXHIBITS	13
SIGNATURES	14

ITEM 1. FINANCIAL STATEMENTS

GREYSTONE LOGISTICS, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS

	February 29, 2008	May 31, 2007
	-----	-----
	(Unaudited)	
Assets		
Current Assets:		
Cash	\$ 358,097	\$ 340,334
Accounts receivable	1,553,247	1,019,415
Inventory	436,074	237,769
Prepaid expenses	68,291	57,653
	-----	-----
Total Current Assets	2,415,709	1,655,171
Property, Plant and Equipment,		

Edgar Filing: GREYSTONE LOGISTICS, INC. - Form 10QSB

net of accumulated depreciation of \$3,292,973 and \$2,707,489 at February 29, 2008 and May 31, 2007, respectively	6,738,941	7,037,764
Other Assets	123,343	127,140
	-----	-----
Total Assets	\$ 9,277,993	\$ 8,820,075
	=====	=====
Liabilities and Stockholders' Deficiency		
Current Liabilities:		
Current portion of long-term debt	\$ 9,351,085	\$ 8,655,518
Advances payable - related party	618,959	618,959
Accounts payable and accrued expenses	1,821,789	959,532
Accounts payable and accrued expenses - related parties	2,403,451	2,903,087
Preferred dividends payable	1,492,464	1,088,808
	-----	-----
Total Current Liabilities	15,687,748	14,225,904
Long-Term Debt, net of current portion	3,060,610	4,297,427
Deferred Income	80,000	128,000
Stockholders' Deficiency:		
Preferred stock, \$0.0001 par value, 20,750,000 shares authorized, 50,000 shares issued and outstanding, liquidation preference of \$5,000,000	5	5
Common stock, \$0.0001 par value, 5,000,000,000 shares authorized, 26,061,201 issued and outstanding	2,606	2,606
Additional paid-in capital	52,693,226	52,693,226
Accumulated deficit	(62,246,202)	(62,527,093)
	-----	-----
Total Stockholders' Deficiency	(9,550,365)	(9,831,256)
	-----	-----
Total Liabilities and Stockholders' Deficiency	\$ 9,277,993	\$ 8,820,075
	=====	=====

The accompanying notes are an integral part of these consolidated financial statements.

1

GREYSTONE LOGISTICS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(UNAUDITED)

	Nine Months Ended February 29/28,	
	-----	-----
	2008	2007
	-----	-----
Sales	\$ 16,270,703	\$ 9,065,259
Cost of Sales	13,582,342	8,840,652
	-----	-----

Edgar Filing: GREYSTONE LOGISTICS, INC. - Form 10QSB

Gross Profit	2,688,361	224,607
General, Selling and Administrative Expenses	1,184,601	1,368,902
	-----	-----
Operating Income (Loss)	1,503,760	(1,144,295)
Other Income (Expense):		
Other income (expense)	110,576	(472,323)
Interest expense	(929,789)	(953,021)
	-----	-----
Total Other Expense	(819,213)	(1,425,344)
	-----	-----
Net Income (Loss)	684,547	(2,569,639)
Preferred Dividends	403,656	429,041
	-----	-----
Net Income (Loss) Available to Common Stockholders	\$ 280,891	\$ (2,998,680)
	=====	=====
Income (Loss) Available to Common Stockholders		
Per Share of Common Stock - Basic	0.01	(0.12)
	=====	=====
Per Share of Common Stock - Diluted	\$ 0.01	\$ (0.12)
	=====	=====
Weighted Average Shares of Common Stock Outstanding		
Basic	26,061,000	24,283,000
Dilutive effect of warrants outstanding	100,000	--
	-----	-----
Diluted	26,161,000	24,283,000
	=====	=====

The accompanying notes are an integral part of these consolidated financial statements

2

GREYSTONE LOGISTICS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(UNAUDITED)

	Three Months Ended February 29/28,	
	2008	2007
	-----	-----
Sales	\$ 5,427,428	\$ 2,574,428
Cost of Sales	4,550,579	2,463,916
	-----	-----
Gross Profit	876,849	110,512
General, Selling and Administrative Expenses	404,243	466,157
	-----	-----

Edgar Filing: GREYSTONE LOGISTICS, INC. - Form 10QSB

Operating Income (Loss)	472,606	(355,645)
Other Income (Expense):		
Other income (expense)	42,425	(474,536)
Interest expense	(302,654)	(348,140)
	-----	-----
Total Other Expense	(260,229)	(822,676)
	-----	-----
Net Income (Loss)	212,377	(1,178,321)
Preferred Dividends	120,616	141,781
	-----	-----
Net Income (Loss) Available to Common Stockholders	\$ 91,761	\$ (1,320,102)
	=====	=====
Income (Loss) Available to Common Stockholders		
Per Share of Common Stock - Basic	\$ 0.00	\$ (0.05)
	=====	=====
Per Share of Common Stock - Diluted	\$ 0.00	\$ (0.05)
	=====	=====
Weighted Average Shares of Common Stock Outstanding		
Basic	26,061,000	24,728,000
Dilutive effect of warrants outstanding	106,000	--
	-----	-----
Diluted	26,167,000	24,728,000
	=====	=====

The accompanying notes are an integral part of these consolidated financial statements

3

GREYSTONE LOGISTICS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)

	Nine Months Ended February 29/28,	
	2008	2007
	-----	-----
Cash Flows from Operating Activities:		
Net income (loss)	\$ 684,547	\$ (2,569,63)
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities		
Depreciation and amortization	589,281	628,51
Stock based compensation	--	196,06
Recognition of deferred income	(48,000)	--
Gain on sale of equipment and other assets	--	(71,47
Loss on termination of long-term lease	--	619,06
Changes in accounts receivable	(533,832)	690,51
Changes in inventory	(198,305)	568,15
Changes in prepaid expenses	(10,638)	(11,60
Changes in accounts payable and accrued expenses	362,621	(444,50
	-----	-----

Edgar Filing: GREYSTONE LOGISTICS, INC. - Form 10QSB

Net cash provided by (used in) operating activities	845,674	(394,92)
Cash Flows from Investing Activities:		
Purchase of property and equipment	(286,661)	(517,01)
Proceeds from sale of assets	--	993,23
	-----	-----
Net cash provided by (used in) investing activities	(286,661)	476,21
Cash Flows from Financing Activities:		
Proceeds from notes and advances payable	70,050	355,60
Payments on notes and advances payable	(611,300)	(211,06)
Decrease in bank overdraft	--	(143,92)
	-----	-----
Net cash provided by (used in) financing activities	(541,250)	61
	-----	-----
Net Increase in Cash	17,763	81,91
Cash, beginning of period	340,334	92
	-----	-----
Cash, end of period	\$ 358,097	\$ 82,83
	=====	=====
Noncash activities:		
Preferred dividend accrual	\$ 403,656	\$ 429,04
Issuance of common stock for termination of long-term lease	--	100,00
Long-term payable for termination of long-term lease	--	519,06
Supplemental Information:		
Interest paid	\$ 748,760	\$ 820,59
	=====	=====

The accompanying notes are an integral part of these consolidated financial statements

4

GREYSTONE LOGISTICS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

1. In the opinion of Greystone Logistics, Inc., the accompanying unaudited consolidated financial statements contain all adjustments and reclassifications, which are of a normal recurring nature, necessary to present fairly its financial position as of February 29, 2008, and the results of its operations and its cash flows for the nine and three month periods ended February 29, 2008 and February 28, 2007. These consolidated financial statements should be read in conjunction with the consolidated financial statements as of and for the year ended May 31, 2007 and the notes thereto included in Greystone's Form 10-KSB. The financial statements have been prepared assuming that Greystone will continue as a going concern. The working capital deficit of \$13,272,039, a stockholders' deficiency of \$9,550,365 and Greystone's need to obtain additional long term financing, as necessary, raises substantial doubt about Greystone's ability to continue as a going concern. The accompanying financial statements have been prepared assuming that Greystone will continue as a going concern and do not reflect the possible effects of any adjustments that might result from Greystone's inability to continue as a going concern.

2. The results of operations for the nine and three month periods ended February 29, 2008 and February 28, 2007 are not necessarily indicative of the results to be expected for the full year.

Edgar Filing: GREYSTONE LOGISTICS, INC. - Form 10QSB

3. Greystone calculates and discloses earnings per share (EPS) in accordance with Statement of Financial Accounting Standards No. 128, EARNINGS PER SHARE (SFAS 128). SFAS 128 requires dual presentation of Basic and Diluted EPS on the face of the statements of operations and requires a reconciliation of the numerator and denominator of the Basic EPS computation to the numerator and denominator of the Diluted EPS computation. Basic EPS excludes dilution and is computed by dividing income (loss) available to common stockholders by the weighted-average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of Greystone.

In computing Diluted EPS, only potential common shares that are dilutive--those that reduce earnings per share or increase loss per share--are included. Exercise of options and warrants or conversion of convertible securities is not assumed if the result would be antidilutive, such as when a loss from continuing operations is reported. The "control number" for determining whether including potential common shares in the Diluted EPS computation would be antidilutive is income from continuing operations. As a result, if there were a loss from continuing operations, Diluted EPS would be computed in the same manner as Basic EPS is computed, even if an entity has net income after adjusting for discontinued operations, an extraordinary item or the cumulative effect of an accounting change. As shown in the following table, the number of shares for calculating Basic and

5

Diluted EPS are the same manner due to the loss for the nine and three month periods ended February 28, 2007, and there is a dilutive effect for calculating EPS as a result of income for the nine and three month periods ended February 29, 2008.

	Nine Months ended February 29/28,	
	2008	2007
	(Unaudited)	(Unaudited)
BASIC:		
Weighted average common shares outstanding	26,061,000	24,283,000
DILUTIVE EFFECT:		
Assumed exercise of warrants	250,000	--
Application of assumed proceeds toward repurchase of treasury stock	(150,000)	--
Net additional shares issuable	100,000	--
ADJUSTED COMMON SHARES OUTSTANDING FOR COMPUTING DILUTIVE EPS	26,161,000	24,283,000

Three Months ended February 29/28,	
2008	2007

Edgar Filing: GREYSTONE LOGISTICS, INC. - Form 10QSB

	(Unaudited)	(Unaudited)
BASIC:		
Weighted average common shares outstanding	26,061,000	24,728,000
	-----	-----
DILUTIVE EFFECT:		
Assumed exercise of warrants	250,000	--
Application of assumed proceeds toward repurchase of treasury stock	(144,000)	--
	-----	-----
Net additional shares issuable	106,000	--
	-----	-----
ADJUSTED COMMON SHARES OUTSTANDING FOR COMPUTING DILUTIVE EPS	26,167,000	24,728,000
	=====	=====

4. Inventory consists of the following:

	February 29, 2008	May 31, 2007
	-----	-----
	(Unaudited)	
Raw materials	\$ 230,535	\$ 66,832
Finished goods	205,539	170,937
	-----	-----
Total inventory	\$ 436,074	\$ 237,769
	=====	=====

5. Recent Accounting Pronouncements.

6

In June 2006, the Financial Accounting Standards Board ("FASB") issued FASB Interpretation No. 48, ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES -- AN INTERPRETATION OF FASB STATEMENT NO. 109 (FIN 48). This interpretation clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with FASB Statement No. 109, ACCOUNTING FOR INCOME TAXES. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. It also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. Greystone adopted the provisions of this interpretation effective June 1, 2007. The adoption of FIN 48 did not have a material effect on Greystone's financial statements and related disclosures.

In September 2006, the FASB issued Statement of Financial Accounting Standards ("SFAS") No. 157, FAIR VALUE MEASUREMENTS. SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles (GAAP), and expands disclosures about fair value measurements. The issuance of this standard is meant to increase consistency and comparability in fair value measurements. SFAS 157 is effective for fiscal years beginning after November 15, 2007. Greystone does not expect the adoption of SFAS 157 to have a material effect on its financial statements and related disclosures.

In February 2007, the FASB issued SFAS No. 159, THE FAIR VALUE OPTION FOR FINANCIAL ASSETS AND FINANCIAL LIABILITIES. SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value, and establishes presentation and disclosure requirements designed to facilitate

Edgar Filing: GREYSTONE LOGISTICS, INC. - Form 10QSB

comparisons between entities that choose different measurement attributes for similar types of assets and liabilities. SFAS 159 is effective for fiscal years beginning after November 15, 2007. Greystone does not expect the adoption of SFAS 159 to have a material effect on its financial statements and related disclosures.

In December 2007, the FASB issued SFAS No. 160, NONCONTROLLING INTERESTS IN CONSOLIDATED FINANCIAL STATEMENTS. SFAS 160 was issued to establish accounting and reporting standards for the noncontrolling interest in a subsidiary (formerly called minority interests) and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements. SFAS 160 is effective for fiscal years beginning on or after December 15, 2008. Greystone does not expect the adoption of SFAS 160 to have a material effect on its financial statements and related disclosures.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), BUSINESS COMBINATIONS. SFAS 141R was issued to improve the relevance, representational faithfulness, and comparability of the information that a reporting entity provides in its financial reports about a business combination and its effects. SFAS 141R is effective for fiscal years beginning on or after December 15, 2008. Greystone does not expect the adoption of SFAS 141R to have a material effect on its financial statements and related disclosures.

In March 2008, the Financial Accounting Standards Board issued SFAS No. 161, DISCLOSURES ABOUT DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES -- AN AMENDMENT OF FASB

7

STATEMENT NO. 133 (SFAS 161). SFAS 161 requires enhanced disclosures about an entity's derivative and hedging activities, including qualitative disclosures about objectives and strategies for using derivatives, quantitative disclosures about fair value amounts of and gains and losses on derivative instruments, and disclosures about credit-risk-related contingent features in derivative agreements. SFAS 161 is effective for fiscal years and interim periods beginning after November 15, 2008. Greystone does not expect the adoption of SFAS 161 to have a material effect on its financial statements and related disclosures.

6. Accounts payable at May 31, 2007 have been reclassified between related parties and others for comparative purposes with the presentation as of February 29, 2008.

7. Contingencies

A court action was filed by William Hamilton dba WHACO and dba Greystone Bill Hamilton Trucking against GSM alleging damages in the amount of \$104,390 for breach of contract involving provision of materials and services. William Hamilton is an owner in Greystone Plastics, Inc. from whom GSM purchased certain manufacturing assets in 2003. GSM has denied all allegations and has asserted a counterclaim arising from the sale of manufacturing assets by Greystone Plastics, Inc. to GSM. The action is in the early stages of discovery and is being vigorously defended by GSM. However, GSM management cannot predict or guarantee the outcome of the action.

ITEM 2. MANAGEMENT DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

RESULTS OF OPERATIONS

Edgar Filing: GREYSTONE LOGISTICS, INC. - Form 10QSB

GENERAL TO ALL PERIODS

The unaudited consolidated financial statements include the accounts of Greystone Logistics, Inc. (" Greystone") and its wholly owned subsidiaries, Greystone Manufacturing, LLC (" GSM") and Plastic Pallet Production, Inc. ("PPP"). All material intercompany accounts and transactions have been eliminated upon consolidation.

Greystone has incurred significant losses from operations, and there is no assurance that it will continue to achieve profitability or obtain funds necessary to finance its operations.

References to fiscal year 2008 refer to the nine and three month periods ended February 29, 2008. References to fiscal year 2007 refer to the nine and three month periods ended February 28, 2007.

SALES

Greystone's primary business is the manufacturing and selling of plastic pallets, made from recycled plastic, through its wholly owned subsidiaries, GSM and PPP. Greystone sells its pallets through an exclusive distribution arrangement with Decade Products whereby Decade sells

8

Greystone's pallets nationwide through direct sales and a network of independent contractor distributors. Greystone also sells its pallets and pallet leasing services to certain large customers direct through its President, Senior Vice President of Sales and Marketing and other employees.

Greystone currently derives approximately 86% of its revenue from two national brewers.

In addition, in July 2006, Greystone launched a beta test program involving the lease of a small pool of recycled plastic pallets by Greystone to a customer to be utilized by the customer to ship a portion of its manufactured products in a closed loop system. Pursuant to the agreement with the customer, Greystone delivers and tracks throughout the logistics cycle sufficient quantities of plastic pallets for use in shipping a segment of the customer's product. The pallets stay in a closed loop environment and are continually sent back for reuse. If a pallet is damaged, Greystone grinds the pallet and reutilizes the resin.

PERSONNEL

Greystone had approximately 75 full-time employees as of February 29, 2008 and February 28, 2007.

TAXES

For all years presented, Greystone's effective tax rate is 0%. Greystone has generated substantial net operating losses which would normally reflect a tax benefit in the statement of operations and a deferred tax asset on the balance sheet. However, because of the current uncertainty as to Greystone's ability to achieve continued profitability, a valuation reserve has been established that offsets the amount of any tax benefit available for each period presented in the consolidated statements of operations.

Greystone adopted the provisions of FIN 48 (see Note 5 to the financial statements - Recent Accounting Pronouncements) on June 1, 2007. Based upon a review of its income tax filing positions, Greystone believes that its positions

Edgar Filing: GREYSTONE LOGISTICS, INC. - Form 10QSB

would be sustained upon an audit by the Internal Revenue Service and does not anticipate any adjustments that would result in a material change to its financial position. Therefore, no reserves for uncertain income tax positions have been recorded pursuant to FIN 48. At June 1, 2007, Greystone had no unrecognized tax benefits.

NINE MONTH PERIOD ENDED FEBRUARY 29, 2008 COMPARED TO NINE MONTH PERIOD ENDED FEBRUARY 28, 2007

Sales for fiscal year 2008 were \$16,270,703 compared to \$9,065,259 in fiscal year 2007, for an increase of \$7,205,444. The increase is primarily attributable to new customers, production of the beverage pallets for existing clients, upward price adjustments, and increases in pharmaceutical pallet sales.

9

Cost of sales in fiscal year 2008 was \$13,582,342, or 83% of sales, compared to \$8,840,652, or 98% of sales, in fiscal year 2007. The improvement in the ratio of cost of sales to sales is principally due to a decrease in equipment rental as a result of the termination of the PIPER 600 lease in February 2007 and increases in sales prices.

General, selling and administrative expenses decreased \$184,301 from \$1,368,902 in fiscal year 2007 to \$1,184,601 in fiscal year 2008. Greystone recorded stock option compensation costs of \$196,060 during fiscal year 2007 and none in fiscal year 2008.

Interest expense decreased \$23,232 from \$953,021 in fiscal year 2007 to \$929,789 in fiscal year 2008.

Greystone reported net income of \$684,547 in fiscal year 2008 compared to net loss of \$(2,569,639) in fiscal year 2007 for the reasons discussed above.

After deducting preferred dividends, the net income available to common shareholders was \$280,891, or \$0.01 per share, in fiscal year 2008 compared to a net loss available to common shareholders of \$(2,998,680), or \$(0.12) per share, in fiscal year 2007 for the reasons discussed above.

THREE MONTH PERIOD ENDED FEBRUARY 29, 2008 COMPARED TO THREE MONTH PERIOD ENDED FEBRUARY 28, 2007

Sales for fiscal year 2008 were \$5,427,428 compared to \$2,574,428 in fiscal year 2007, for an increase of \$2,853,000. The increase is primarily attributable to new customers, production of the beverage pallets for existing clients, upward price adjustments, and increases in pharmaceutical pallet sales.

Cost of sales in fiscal year 2008 was \$4,550,579, or 84% of sales, compared to \$2,463,916, or 96% of sales, in fiscal year 2007. The improvement in the ratio of cost of sales to sales is principally due to a decrease in equipment rental as a result of the termination of the PIPER 600 lease in February 2007 and increases in sales prices.

General, selling and administrative expense decreased \$61,914 from \$466,157 in fiscal year 2007 to \$404,243 in fiscal year 2008. Greystone recorded stock option compensation costs of \$71,020 during fiscal year 2007 and none in fiscal year 2008.

Interest expense decreased \$45,486 from \$348,140 in fiscal year 2007 to \$302,654 in fiscal year 2008.

Greystone reported net income of \$212,377 in fiscal year 2008 compared to

Edgar Filing: GREYSTONE LOGISTICS, INC. - Form 10QSB

net loss of \$(1,178,321) in fiscal year 2007 for the reasons discussed above.

10

After deducting preferred dividends, the net income available to common shareholders was \$91,761, or \$0.00 per share, in fiscal year 2008 compared to a net loss available to common shareholders of \$(1,320,102), or \$(0.05) per share, in fiscal year 2007 for the reasons discussed above.

LIQUIDITY AND CAPITAL RESOURCES

Greystone's cash requirements for operating activities consist principally of accounts receivable, inventory, accounts payable, operating leases and scheduled payments of interest on outstanding indebtedness. Greystone is currently dependent on outside sources of cash to fund its operations. As of February 29, 2008, revenues from sales remain insufficient to meet current liabilities.

A summary of cash flows for the nine months ended February 29, 2008 is as follows:

Cash provided by operating activities	\$	845,674
Cash used in investing activities		(286,661)
Cash used in financing activities		(541,250)

The contractual obligations of Greystone are as follows:

	TOTAL	LESS THAN 1 YEAR	2-3 YEARS	4-5 YEARS	OVER 5 YEARS
	-----	-----	-----	-----	-----
Long-term debt	\$12,411,695	\$9,351,085	\$1,782,842	\$ 333,336	\$ 944,432
Operating leases	1,755,000	280,800	561,600	561,600	351,000
	-----	-----	-----	-----	-----
Total	\$14,166,695	\$9,631,885	\$2,344,442	\$ 894,936	\$1,295,432
	=====	=====	=====	=====	=====

To provide for the additional cash that will be necessary to meet Greystone's contractual obligations, Greystone continues to explore various options, as necessary, including the possibility of refinancing long-term debt and/or seeking additional equity financing. However, there is no guarantee that Greystone will be able to raise sufficient capital to meet these obligations.

Greystone has accumulated a working capital deficit of \$13,272,039 at February 29, 2008, which includes current portion of long-term debt of \$9,351,085 and \$4,225,240 in accounts payable and accrued liabilities. The working capital deficit reflects the uncertain financial condition of Greystone resulting from its inability to obtain long-term financing until such time as it is able to maintain sufficient cash flows from operations to meet its contractual obligations. There is no assurance that Greystone will secure such financing or continue to achieve profitability.

Substantially all of the financing that Greystone has received through February 29, 2008, has been provided by loans or through loan guarantees from the officers and directors of Greystone, the

11

Edgar Filing: GREYSTONE LOGISTICS, INC. - Form 10QSB

offerings of preferred stock to current and former officers and directors of Greystone in 2001 and 2003 and through a private placement of common stock completed in March 2005.

Greystone continues to be dependent upon its officers and directors to provide and/or secure additional financing and there is no assurance that they will do so. As such, there is no assurance that funding will be available for Greystone to continue operations.

Greystone has 50,000 outstanding shares of cumulative 2003 Preferred Stock for a total of \$5,000,000 with a preferred dividend rate of the prime rate of interest plus 3.25%. Greystone does not anticipate that it will make cash dividend payments to any holders of its preferred stock or its common stock unless and until the financial position of Greystone improves through increased revenues, another financing or otherwise.

FORWARD LOOKING STATEMENTS AND MATERIAL RISKS

This Quarterly Report on Form 10-QSB includes certain statements that may be deemed "forward-looking statements" within the meaning of federal securities laws. All statements, other than statements of historical fact, that address activities, events or developments that Greystone expects, believes or anticipates will or may occur in the future, including decreased costs, securing financing, the profitability of Greystone, potential sales of pallets or other possible business developments, are forward-looking statements. Such statements are subject to a number of assumptions, risks and uncertainties. The forward-looking statements contained in this Quarterly Report on Form 10-QSB could be affected by any of the following factors: Greystone's prospects could be affected by changes in availability of raw materials, competition, rapid technological change and new legislation regarding environmental matters; Greystone may not be able to secure additional financing necessary to sustain and grow its operations; and a material portion of Greystone's business is and will be dependent upon a few large customers and there is no assurance that Greystone will be able to retain such customers. These risks and other risks that could affect Greystone's business are more fully described in Greystone's Form 10-KSB for the fiscal year ended May 31, 2007, which was filed on August 30, 2007. Actual results may vary materially from the forward-looking statements. Greystone undertakes no duty to update any of the forward-looking statements contained in this Quarterly Report on Form 10-QSB.

ITEM 3. CONTROLS AND PROCEDURES

As of the end of the period covered by this Current Report on Form 10-QSB, Greystone carried out an evaluation under the supervision of Greystone's Chief Executive Officer and Chief Financial Officer of the effectiveness of the design and operation of Greystone's disclosure controls and procedures pursuant to the Securities Exchange Act Rules 13a-15(e) and 15d-15(e). Based on this evaluation, Greystone's Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures as of the end of the period covered by this Current Report on Form 10-QSB were effective.

During the quarter ended February 29, 2008, there was no change in Greystone's internal controls over financial reporting that has materially

12

affected, or that is reasonably likely to materially affect, Greystone's internal control over financial reporting.

PART II. OTHER INFORMATION

Edgar Filing: GREYSTONE LOGISTICS, INC. - Form 10QSB

ITEM 1. LEGAL PROCEEDINGS

Excelsior Capital Marketing and Howell Mergers and Acquisitions, LLC v. 1607 Commerce Limited Partnership, Plastic Pallet Production, Inc. and Palweb Corporation, Dallas County, Texas. The suit against Greystone, formerly PalWeb Corporation, and its wholly-owned subsidiary, Plastic Pallet Production, Inc., was dismissed in February 2007 under summary judgment.

ITEM 6. EXHIBITS

- 11.1 Computation of Income (Loss) per Share is in Note 3 in the Notes to the financial statements.
- 31.1 Certification of Chief Executive Officer pursuant to Rules 13a-14(a) and 15d-14(a) promulgated under the Securities Exchange Act of 1934, as amended, and Item 601(b)(31) of Regulation S-B, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer pursuant to Rules 13a-14(a) and 15d-14(a) promulgated under the Securities Exchange Act of 1934, as amended, and Item 601(b)(31) of Regulation S-B, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

13

SIGNATURE

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

GREYSTONE LOGISTICS, INC.
(Registrant)

Date: April 14, 2008

/s/ Warren Kruger

President and Chief Executive Officer

