SILICON VALLEY BANCSHARES Form 8-K

September 25, 2003

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): September 25, 2003

## **Silicon Valley Bancshares**

(Exact name of registrant as specified in its charter)

**Delaware**(State or other jurisdiction of incorporation)

000-15637

(Commission File Number)

91-1962278

(I.R.S. Employer Identification No.)

**3003 Tasman Drive, Santa Clara, CA 95054-1191** (Address of principal executive offices) (Zip Code)

Registrant s telephone number, including area code: (408) 654-7400

**Item 5. Other Events** 

On March 5, 2003, Silicon Valley Bancshares (the Company) filed its Annual Report on Form 10-K for the fiscal year ending December 31, 2002 (the Fiscal 2002 Form 10-K). Regulation G and Item 10(e) of Regulation S-K, which are the Securities and Exchange Commission s (the SEC s) new rules regarding the use of non-GAAP (generally accepted accounting principles) financial measures (the Non-GAAP Rules), were not effective at the time the Company filed its Fiscal 2002 Form 10-K. The Non-GAAP Rules are now effective and the Company expects to incorporate by reference the Fiscal 2002 Form 10-K into its Form S-3 registration statement relating to the resale of the Company s convertible subordinated notes due June 15, 2008 and the common stock issuable upon conversion of such notes. Certain financial measures included on pages 16, 32 and 33 of the Fiscal 2002 Form 10-K relating to the Company s efficiency ratio for fiscal 2002, 2001 and 2000 may fall within the definition of non-GAAP financial measures (as defined by the Non-GAAP Rules). As such, in accordance with the Non-GAAP Rules and the views of the SEC s Division of Corporation Finance, the Company is filing this Form 8-K in order to disclose a reconciliation between such financial measures and the most directly comparable financial measures calculated and presented in accordance with GAAP.

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#### **Efficiency Ratio Reconciled to GAAP Presentation**

For the twelve months ended December 31, 2002, 2001 and 2000

(Dollars in thousands)

	Ī	2002			2001			2000								
Revenues and minority interest:																
Net interest income	\$ 194,708					\$ 262,985						\$ 329,848				
Noninterest income	67,858					70,833						189,630				
Minority interest	7,767					7,546						460				
Total revenues and minority interest (GAAP)	270,333					341,364						519,938				
Adjustments:																
Investment losses (gains)	9,825					12,373						(37,065	)			
Disposition of client warrants	(1,661	)				(8,500	)					(86,322	)			
Minority interest	(7,767	)				(7,546	)					(460	)			
Minority interest included in interest income	(86	)				(451	)									
Minority interest included in other noninterest income	, , , ,					(133	)									
Adjusted revenues (non-GAAP) (1)(2)	\$ 270,644					\$ 337,107						\$ 396,091				
	Amount		Percent of adjusted revenues(2)	Percent of revenues and minority interest		Amount		Percent of adjusted revenues(2)		Percent of revenues and minority interest		Amount		Percent of adjusted revenues(2)	re m	ercent of venues and inority aterest
Noninterest expenses included in calculation of adjusted noninterest expense:																
Compensation and benefits	\$ 105,168		38.9 %	38.9	%	\$ 89,060		26.4	%	26.1	%	\$ 106,385		26.9%		20.5 %
Net occupancy expense	20,391		7.5 %	7.5	%	16,181		4.8	%	4.7	%	9,363		2.4 %		1.8%
Professional services	18,385		6.8 %	6.8	%	24,543		7.3	%	7.2	%	20,832		5.3 %		4.0%
Furniture and equipment	9,562		3.5 %	3.5		13,916		4.1		4.1		11,999		3.0 %		2.3 %
Business development and travel	8,426		3.1 %	3.1		10,159		3.0		3.0		11,188		2.8 %		2.2 %
Postage and supplies	3,190		1.2 %	1.2		3,995		1.2		1.2		3,500		0.9 %		0.7 %

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Telephone expense	3,123		1.2	%	1.2 9	%	4,317	1.3	%	1.3 %	2,815		0.7	%	0.5 %
Correspondent bank fees	2,835		1.0	%	1.0 %	%	479	0.1	%	0.1 %	112		0.0	%	0.0%
Trust preferred securities distributions	2,230		0.8	%	0.89	%	3,300	1.0	%	1.0%	3,300		0.8	%	0.6%
Advertising and promotion	1,025		0.4	%	0.4 9	%	3,126	0.9	%	0.9 %	3,445		0.9	%	0.7 %
Other	9,959		3.7	%	3.7 9	%	10,183	3.0	%	3.0 %	8,111		2.0	%	1.6 %
Expenses incurred by minority interests	(2,114	)	-0.8	%			(2,435)	-0.7	%		(671	)	-0.1	%	
Adjusted noninterest expense (Non-GAAP) (2)(3)	182,180						176,824				180,379				
Additional noninterest expenses:															
Tax credit fund amortization	2,963				1.1 9	%	2,756			0.8 %					
Expenses incurred by minority interests	2,114						2,435				671				
Retention and warrant incentive plans	(883	)			-0.3 %	%	1,473			0.4%	17,311				3.3 %
Total noninterest expense (GAAP)	\$ 186,374						\$ 183,488				\$ 198,361				
Non-GAAP efficiency ratio (2)(4)			67.3	%				52.5	%				45.6	%	
GAAP efficiency ratio (5)					68.9%	%				53.8 %					38.2 %

<sup>(1)</sup> Excludes income associated with minority interest, the disposition of clients warrants and gains or losses related to investment securities.

<sup>(2)</sup> As previously reported on the Company's Fiscal 2002 Form 10-K.

<sup>(3)</sup> Excludes expenses associated with retention and warrant incentive plans, tax credit fund amortization and expenses incurred by minority interest.

<sup>(4)</sup> Calculated by dividing adjusted noninterest expense by adjusted revenues.

<sup>(5)</sup> Calculated by dividing total noninterest expense by combined revenues and minority interest.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

SILICON VALLEY BANCSHARES

Date: September 25, 2003 /s/ Donal D. Delaney

Donal D. Delaney

Controller

(Principal Accounting Officer)

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