## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

FORM 10-Q
(Mark One)
x QUARTERLY REPORT UNDER SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934
o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number 1-10521

## CITY NATIONAL CORPORATION

(Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation or organization)

## City National Center

400 North Roxbury Drive, Beverly Hills, California
(Address of principal executive offices)

90210
95-2568550
(I.R.S. Employer

Identification No.)
(Zip Code)

Registrant $s$ telephone number, including area code (310) 888-6000

[^0]YES x NO o

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act).

Number of shares of common stock outstanding at July 31, 2005 49,178,095

## PART 1 FINANCIAL INFORMATON

## ITEM 1. FINANCIAL STATEMENTS

## CITY NATIONAL CORPORATION

 CONSOLIDATED BALANCE SHEET

See accompanying Notes to the Unaudited Consolidated Financial Statements.

## CITY NATIONAL CORPORATION

## CONSOLIDATED STATEMENTS OF INCOME

## (Unaudited)

| In thousands, except per share amounts | For the three months ended June 30, |  | For the six months ended June 30, 20052004 |  |
| :---: | :---: | :---: | :---: | :---: |
| Interest Income |  |  |  |  |
| Loans | \$ 132,621 | \$ 106,448 | \$ 257,878 | \$ 212,434 |
| Securities available-for-sale | 40,691 | 37,486 | 82,441 | 74,687 |
| Federal funds sold and securities purchased under resale agreements | 547 | 1,116 | 758 | 1,548 |
| Due from banks interest-bearing | 114 | 92 | 329 | 232 |
| Trading account | 292 | 36 | 509 | 74 |
| Total interest income | 174,265 | 145,178 | 341,915 | 288,975 |
| Interest Expense |  |  |  |  |
| Deposits | 17,382 | 9,838 | 32,625 | 19,590 |
| Subordinated debt | 2,444 | 1,232 | 4,652 | 2,449 |
| Other long-term debt | 2,427 | 1,419 | 4,740 | 2,858 |
| Federal funds purchased and securities sold under repurchase agreements | 2,265 | 269 | 3,721 | 513 |
| Other short-term borrowings | 101 | 145 | 105 | 318 |
| Total interest expense | 24,619 | 12,903 | 45,843 | 25,728 |
| Net interest income | 149,646 | 132,275 | 296,072 | 263,247 |
| Provision for credit losses |  |  |  |  |
| Net interest income after provision for credit losses | 149,646 | 132,275 | 296,072 | 263,247 |
| Noninterest Income |  |  |  |  |
| Trust and investment fees | 19,632 | 16,664 | 39,069 | 32,252 |
| Brokerage and mutual fund fees | 9,928 | 9,367 | 19,796 | 18,093 |
| Service charges on deposit accounts | 8,874 | 10,942 | 17,884 | 22,040 |
| International services | 5,908 | 5,042 | 10,796 | 10,168 |
| Bank-owned life insurance | 652 | 715 | 1,516 | 1,546 |
| Gain on sale of loans and other assets | 162 |  | 185 |  |
| Gain on sale of securities | 844 | 871 | 1,099 | 1,500 |
| Other | 5,359 | 4,665 | 11,372 | 9,237 |
| Total noninterest income | 51,359 | 48,266 | 101,717 | 94,836 |
| Noninterest Expense |  |  |  |  |
| Salaries and employee benefits | 63,839 | 59,306 | 130,471 | 118,982 |
| Net occupancy of premises | 8,727 | 7,020 | 16,343 | 13,663 |
| Legal and professional fees | 10,791 | 7,359 | 19,505 | 14,130 |
| Information services | 5,010 | 4,588 | 10,176 | 9,110 |
| Depreciation | 3,540 | 3,274 | 7,155 | 6,502 |
| Marketing and advertising | 3,943 | 3,812 | 7,517 | 7,319 |
| Office services | 2,688 | 2,487 | 5,177 | 4,906 |
| Amortization of intangibles | 1,441 | 1,760 | 2,882 | 3,519 |
| Equipment | 646 | 636 | 1,195 | 1,401 |
| Other operating | 6,796 | 5,413 | 13,504 | 10,654 |
| Total noninterest expense | 107,421 | 95,655 | 213,925 | 190,186 |
| Minority interest expense | 1,532 | 1,306 | 3,343 | 2,906 |
| Income before income taxes | 92,052 | 83,580 | 180,521 | 164,991 |
| Income taxes | 34,345 | 31,380 | 67,353 | 61,893 |
| Net income | \$ 57,707 | \$ 52,200 | \$ 113,168 | \$ 103,098 |
| Net income per share, basic | \$ 1.18 | \$ 1.07 | \$ 2.30 | \$ 2.11 |
| Net income per share, diluted | \$ 1.13 | \$ 1.03 | \$ 2.22 | \$ 2.03 |
| Shares used to compute income per share, basic | 49,090 | 48,796 | 49,101 | 48,764 |
| Shares used to compute income per share, diluted | 51,043 | 50,925 | 51,037 | 50,864 |
| Dividends per share | \$ 0.36 | \$ 0.32 | \$ 0.72 | \$ 0.64 |

See accompanying Notes to the Unaudited Consolidated Financial Statements.

## CITY NATIONAL CORPORATION

## CONSOLIDATED STATEMENTS OF CASH FLOWS

## (Unaudited)

| Dollars in thousands | For the six months ended June 30, 2005 <br> 2004 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash Flows From Operating Activities |  |  |  |  |
| Net income | \$ 113,168 |  | \$ 103, |  |
| Adjustments to net income: |  |  |  |  |
| Provision for credit losses |  |  |  |  |
| Amortization of restricted stock grants | 1,969 |  | 1,265 |  |
| Amortization of intangibles | 2,882 |  | 3,519 |  |
| Depreciation and software amortization | 9,105 |  | 6,502 |  |
| Tax benefit from exercise of stock options | 4,683 |  | 2,559 |  |
| Deferred income tax benefit | (8,247 | ) | (62,078 | ) |
| Gain on sales of securities | (1,099 | ) | (1,500 | ) |
| Net increase in other assets and other liabilities | (7,500 | ) | (19,240 | ) |
| Net decrease in trading securities | 53,541 |  | 62,642 |  |
| Amortization of cost and discount on long-term debt | 353 |  |  |  |
| Mark to market of long-term debt | (610 | ) |  |  |
| Other, net | 5,993 |  | 10,319 |  |
| Net cash provided by operating activities | 174,238 |  | 107,086 |  |
| Cash Flows From Investing Activities |  |  |  |  |
| Purchase of securities | (411,515 | ) | (704,411 | ) |
| Sales of securities available-for-sale | 74,321 |  | 61,322 |  |
| Maturities and paydowns of securities | 369,875 |  | 403,592 |  |
| Loan originations net of principal collections | (392,079 | ) | (242,754 | ) |
| Purchase of premises and equipment | (13,650 | ) | (6,183 | ) |
| Other, net |  |  | (5 | ) |
| Net cash (used) by investing activities | (373,048 | ) | (488,439 | ) |
| Cash Flows From Financing Activities |  |  |  |  |
| Net increase in deposits | 165,293 |  | 517,856 |  |
| Net decrease in federal funds purchased and securities sold under repurchase agreements | (602 | ) | (16,815 | ) |
| Net increase (decrease) in short-term borrowings, net of transfers from long-term debt | 27,553 |  | (15,010 | ) |
| Net (decrease) in equity notes | (32 | ) |  |  |
| Proceeds from exercise of stock options | 14,150 |  | 20,378 |  |
| Stock repurchases | (34,455 | ) | (43,826 | ) |
| Cash dividends paid | (35,566 | ) | (31,322 | ) |
| Net cash provided by financing activities | 136,341 |  | 431,261 |  |
| Net (decrease) increase in cash and cash equivalents | (62,469 | ) | 49,908 |  |
| Cash and cash equivalents at beginning of period | 903,854 |  | 1,107,190 |  |
| Cash and cash equivalents at end of period | \$ 841,385 |  | \$ 1,15 |  |
| Supplemental Disclosures of Cash Flow Information: |  |  |  |  |
| Cash paid during the period for: |  |  |  |  |
| Interest | \$ 44,734 |  | \$ 26,1 |  |
| Income taxes | 48,439 |  | 66,500 |  |
| Non-cash investing activities: |  |  |  |  |
| Transfers from long-term debt to short-term borrowings |  |  |  |  |

See accompanying Notes to the Unaudited Consolidated Financial Statements.

CITY NATIONAL CORPORATION
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY AND COMPREHENSIVE INCOME

## (Unaudited)

| Dollars in thousands | Shares issued | Common stock | Additional paid capital | Accumulated other iomprehensive income | Retained Earnings | Deferred Compensation | Treasury stock | Total shareholders equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, December 31, 2003 | 50,459,716 | \$ 50,460 | \$ 401,233 | \$ 12,903 | \$ 814,591 | \$ (6,699 ) | \$ (53,232) | \$ 1,219,256 |
| Net income |  |  |  |  | 103,098 |  |  | \$ 103,098 |
| Other comprehensive income net of tax |  |  |  |  |  |  |  |  |
| Net unrealized loss on securities available-for-sale, net of relassification adjustment of $\$ 0.8$ million of net gains included in net income |  |  |  | (47,789 ) |  |  |  | (47,789 ) |
| Net unrealized loss on cash flow hedges, net of reclassification of \$2.8 million of net gains included in net income |  |  |  | (3,532 ) |  |  |  | (3,532 ) |
| Total other comprehensive income |  |  |  | (51,321) | 103,098 |  |  | 51,777 |
| Issuance of shares for stock options |  |  | (8,283 |  |  |  | 31,220 | 22,937 |
| Restricted stock grants | 118,540 | 118 | 7,791 |  |  | (7,909 |  |  |
| Amortization of restricted stock grants |  |  |  |  |  | 1,265 |  | 1,265 |
| Tax benefit from stock options |  |  | 7,722 |  |  |  |  | 7,722 |
| Cash dividends |  |  |  |  | (31,322 |  |  | (31,322 ) |
| Repurchased shares, net |  |  |  |  |  |  | (43,826 ) | (43,826 ) |
| Balance, June 30, 2004 | 50,578,256 | \$ 50,578 | \$ 408,463 | \$ $(38,418)$ | \$ 886,367 | \$ (13,343) | \$ (65,838) | \$ 1,227,809 |
| Balance, December 31, 2004 | 50,589,408 | \$ 50,589 | \$ 410,216 | \$ (1,352 ) | \$ 957,987 | \$ (12,262) | \$ (56,643) | \$ 1,348,535 |
| Net income |  |  |  |  | 113,168 |  |  | 113,168 |
| Other comprehensive income net of tax |  |  |  |  |  |  |  |  |
| Net unrealized loss on securities available-for-sale, net of reclassification adjustment of $\$ 4.0$ million of net loss included in net income |  |  |  | (10,306 ) |  |  |  | (10,306 ) |
| Net unrealized loss on cash flow hedges, net of reclassification of \$0.9 million of net gains included in net income |  |  |  | $(1,290)$ |  |  |  | (1,290 ) |
| Total comprehensive income |  |  |  | (11,596) | 113,168 |  |  | 101,572 |
| Issuance of shares for stock options |  |  | (3,868 ) |  |  |  | 17,733 | 13,865 |
| Restricted stock grants / vesting | 50,453 | 51 | 4,771 |  |  | (6,528 ) | 1,991 | 285 |
| Amortization of restricted stock grants |  |  |  |  |  | 1,969 |  | 1,969 |
| Tax benefit from stock options |  |  | 4,683 |  |  |  |  | 4,683 |
| Cash dividends |  |  |  |  | (35,566 |  |  | (35,566 ) |
| Repurchased shares, net |  |  |  |  |  |  | (34,455 ) | (34,455 ) |
| Balance, June 30, 2005 | 50,639,861 | \$ 50,640 | \$ 415,802 | \$ (12,948) | \$ 1,035,589 | \$ (16,821) | \$ (71,374) | \$ 1,400,888 |

See accompanying Notes to Consolidated Financial Statements.

## CITY NATIONAL CORPORATION

## NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

 (Unaudited)1. City National Corporation (the Corporation) is the holding company for City National Bank (the Bank). City National Bank delivers banking, trust and investment services through more than 50 offices in Southern California, the San Francisco Bay Area, and New York City. Because the Bank comprises substantially all of the business of the Corporation, references to the Company mean the Corporation and the Bank together. As of July 15,2005 , the Corporation was approved to become a financial holding company pursuant to the Gramm-Leach-Bliley Act of 1999 (the GLB Act ). Subject to the GLB Act and related rules and regulations, a financial holding company may engage in activities that are financial in nature or are incidental to financial activity.
2. Our accounting and reporting policies conform with generally accepted accounting principles (GAAP ) and practices in the financial services industry. To prepare the financial statements in conformity with GAAP, management must make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and income and expenses during the reporting period. The results of operations reflect any interim adjustments, all of which are of a normal recurring nature and which, in the opinion of management, are necessary for a fair presentation of the results for the interim periods presented. These unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements included in the Corporation s Annual Report on Form 10-K for the year ended December 31, 2004. The results for the 2005 interim periods are not necessarily indicative of the results expected for the full year.
3. Trading account securities are stated at fair value. Investments not classified as trading securities are classified as securities available-for-sale and recorded at fair value. Unrealized holding gains or losses for securities available-for-sale, net of taxes, are excluded from net income and reported as other comprehensive income, which is shown as a separate component of shareholders equity.
4. Certain prior periods data have been reclassified to conform to current period presentation.
5. The following table provides information about purchases by the Company of equity securities that are registered by the Company pursuant to Section 12 of the Exchange Act during the quarter ended June 30, 2005.

|  | Total Number <br> of Shares <br> (or Units) | Total number of <br> Average Price <br> Paid per | Shares (or Units) <br> Purchased as Part <br> of Publicly Announced | Maximum Number of |
| :--- | :---: | :--- | :--- | :--- |
| Share (or Unit) | Slans or Programs that May Yet <br> Be Purchased Under |  |  |  |
| Period | Purchased Plans or Programs |  |  |  |

(1) There were no repurchases by the Company of its common stock pursuant to the repurchase program that was publicly announced on May 24, 2004 (Program).
(2) Remaining shares available for repurchase pursuant to the program approved on May 24, 2004 by the Company s Board of Directors. Unless terminated earlier by resolution of our Board of Directors, the program will expire when we have repurchased all shares authorized for repurchase thereunder.
(3) During the second quarter of 2005, 604 shares were received in payment of the exercise price of stock options.

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Basic earnings per share is based on the weighted average shares of common stock outstanding less unvested restricted shares and units. Diluted earnings per share gives effect to all dilutive potential common shares which consists of stock options and restricted shares and units that were outstanding during the period. At both June 30, 2005 and June 30, 2004, no stock options were antidilutive.
6. The Company applies APB Opinion No. 25 Accounting for Stock Issued to Employees in accounting for stock option plans and, accordingly, no compensation cost has been recognized for its plans in the financial statements. As a practice, the Corporation s stock option grants are such that the exercise price equals the current market price of the common stock. Had the Company determined compensation cost based on the fair value at the grant date for its stock options under SFAS No. 123 Share-Based Payment using the Black-Scholes option-pricing model, the Company s proforma net income would have been reduced to the proforma amounts indicated below:


The Company recorded $\$ 1.1$ million in expense for restricted stock awards in the second quarter of 2005 and $\$ 2.0$ million for the first six months of 2005 compared with $\$ 0.8$ million and $\$ 1.3$ million for the quarter and first six months of 2004, respectively.

The Black-Scholes option-pricing model requires assumptions on the expected life of the options based upon the pattern of exercise of options granted by the Corporation in the past; volatility based on changes in the price of the Corporation s common stock during the past 10 years, measured weekly; the dividend yield and the risk-free investment rate. Actual dividend payments will depend upon a number of factors, including future financial results, and may differ substantially from the assumption. The risk-free investment rate is based on the yield on 10 -year U.S. Treasury Notes on the grant date. The expected term is based on an historical analysis of exercise activity.

The actual pre-tax value, if any, which a grantee may realize will depend upon the difference between the option exercise price and the market price of the Corporation s common stock on the date of exercise.

On April 14, 2005 the Securities and Exchange Commission announced a new rule delaying the implementation of Statement of Financial Accounting Standards No. 123R, Share-Based Payment. The Commission s new rule allows companies to implement Statement No. 123R at the start of their next fiscal year, which begins after June 15, 2005. The Company will comply with the requirements of Statement No. 123R as of January 1,2006 . The current estimate of the full-year cost of complying with Statement No. 123 R is $\$ 0.07$ per share.
7. As part of its asset and liability management strategies, the Company uses interest rate swaps to reduce cash flow variability and to moderate changes in the fair value of long-term financial instruments. In accordance with Statement of Financial Accounting Standards No. 133 Accounting for Derivative

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Instruments and Hedging Activities, as amended (SFAS No. 133), the Company recognizes derivatives as assets or liabilities on the balance sheet at their fair value. The treatment of changes in the fair value of derivatives depends on the character of the transaction.

In accordance with SFAS No. 133, the Company documents its hedge relationships, including identification of the hedging instruments and the hedged items, as well as its risk management objectives and strategies for undertaking the hedge transaction at the time the derivative contract is executed. This includes designating each derivative contract as either (i) a fair value hedge (a hedge of a recognized asset or liability), (ii) a cash flow hedge (a hedge of a forecasted transaction or of the variability of the cash flows to be received or paid related to a recognized asset or liability) or (iii) an undesignated hedge (a derivative instrument not designated as a hedging instrument whose change in fair value is recognized as a benefit for protection against changing interest rates). All derivatives designated as fair value or cash flow hedges are linked to specific assets and liabilities on the balance sheet. The Company has not had any undesignated hedges during 2005 or 2004.

Both at inception and at least quarterly thereafter, the Company assesses whether the derivatives used in hedging transactions are highly effective (as discussed in SFAS No. 133) in offsetting changes in either the fair value or cash flows of the hedged item. For cash flow hedges, in which derivatives hedge the variability of cash flows related to loans that are indexed to US dollar LIBOR or to the Bank s prime interest rate, the interest rate payment characteristics of LIBOR or prime based loans are analyzed, and interest rate swaps are executed to match the key terms of the underlying loan transactions, thus ensuring the effectiveness at inception. At least quarterly, the loan portfolio is evaluated and compared to the related interest rate swap transaction to ensure continuing effectiveness. For fair value hedges, in which derivatives hedge the fair value of certain certificates of deposits, subordinated debt and other long-term debt, the interest rate swaps are structured so that all key terms of the swaps match those of the underlying debt transaction, therefore ensuring hedge effectiveness at inception. On a quarterly basis, fair value hedges are analyzed to ensure that the key terms of the hedged item and hedging instrument remain unchanged, therefore ensuring continuing effectiveness.

For effective fair-value hedges, the changes in the fair value of derivatives is reflected in current earnings on the same line in the consolidated statement of income as the hedged item, i.e. included in interest expense on deposits, other long-term debt and subordinated debt. For ineffective fair value hedges, the changes in fair value (the difference between changes in the fair value of the interest rate swap agreement and the hedged item) are recognized in other non-interest income in the consolidated statement of income. Fair values are determined from verifiable third-party sources that have considerable experience with the interest rate swap market.

For effective cash-flow hedges, changes in the derivatives fair value are reported in other comprehensive income. When the cash flows associated with the hedged item are realized, the gain or loss included in other comprehensive income is recognized on the same line in the consolidated statement of income as the hedged item, i.e. included in the interest income on loans. To the extent these derivatives are not effective, changes in their fair values will be immediately recognized in other non-interest income in the consolidated statement of income.

For both fair value and cash flow hedges, the periodic accrual of interest receivable or payable on interest rate swaps is recorded as an adjustment to net interest income for the hedged items.

The Company discontinues hedge accounting prospectively when (i) a derivative is no longer highly effective in offsetting changes in the fair value or cash flows of a hedged item, (ii) a derivative expires or is sold, terminated, or exercised, (iii) a derivative is de-designated as a hedge, because it is unlikely that a forecasted transaction will occur; (iv) the Company determines that designation of a derivative as a hedge is no longer appropriate.

If a derivative instrument in a fair value hedge is terminated or the hedge designation removed, the previous adjustments to the carrying amount of the hedged asset or liability are subsequently accounted for in the same manner as other components of the carrying amount of that asset or liability. For interest-earning assets and interest-bearing liabilities, such adjustments are amortized into earnings over the remaining life of the respective asset or liability. If a derivative instrument in a cash flow hedge is terminated or the hedge designation is removed, related amounts reported in other comprehensive income are reclassified into earnings in the same period or periods during which the hedged forecasted transaction affects earnings.
8. As we previously reported, the California Franchise Tax Board has taken the position that certain real estate investment trust ( REIT ) and registered investment company ( RIC ) tax deductions shall be disallowed under California law. As of June 30, 2005, the Company continues to reflect a $\$ 36.4$ million state tax receivable for the years 2000, 2001 and 2002 after giving effect to reserves for loss contingencies on the refund claims, or an equivalent of $\$ 23.7$ million after giving effect to Federal tax benefits. Management is aggressively pursuing its claims for REIT and RIC refunds for the 2000 to 2002 tax years, however, no outcome can be predicted with certainty and an adverse outcome on the refund claims could result in a loss of all or a portion of the net $\$ 23.7$ million state tax receivable.
9. The Corporation has a profit sharing retirement plan covering eligible employees. Contributions are made annually and are allocated to participants based on their salaries. For the second quarter of 2005, the Company recorded profit sharing contributions expense of $\$ 3.2$ million and $\$ 7.8$ million for the six-month period ended June 30, 2005, compared to $\$ 4.1$ million and $\$ 8.0$ million for the second quarter of 2004 and the six-month period ending June 30, 2004.

The Company has a Supplemental Executive Retirement Plan (SERP ) for one of its officers. At June 30, 2005, there was a $\$ 2.3$ million unfunded pension liability and a $\$ 0.8$ million intangible asset related to the SERP. The total expense for the second quarter of 2005 was $\$ 0.1$ million, and $\$ 0.3$ million for the six-month period ended June 30, 2005, compared to $\$ 0.01$ million for the second quarter 2004, and $\$ 0.3$ million for the six-month period ended June 30, 2004, respectively.

CITY NATIONAL CORPORATION

## FINANCIAL HIGHLIGHTS

## (Unaudited)


(1) Certain prior period balances have been restated to conform to the current period presentation.
(2) The efficiency ratio is defined as noninterest expense, excluding OREO expense, divided by total revenue (net interest income on a tax-equivalent basis and noninterest income).

## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

See Cautionary Statement for Purposes of the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995, below relating to forward-looking statements included in this report.

## RESULTS OF OPERATIONS

## Critical Accounting Policies

The Company s accounting policies are fundamental to understanding management s discussion and analysis of results of operations and financial condition. The Company has identified four policies as being critical because they require management to make particularly difficult, subjective and/or complex judgments about matters that are inherently uncertain and because of the likelihood that materially different amounts could be reported under different conditions or using different assumptions. These policies relate to the accounting for securities, allowance for credit losses, derivatives and hedging activities, and stock-based performance plans. The Company, with the concurrence of the Audit Committee and the Compensation, Nominating and Governance Committee, has reviewed and approved these critical accounting policies, which are further described in Management s Discussion and Analysis and Note 1 (Summary of Significant Accounting Policies) to the Consolidated Financial Statements in the Company s 2004 Form 10-K as of December 31, 2004.

## Overview

City National Corporation is the parent company of City National Bank, the second largest independent bank headquartered in California. The Corporation offers a full complement of banking, trust and investment services through more than 50 offices, including 12 full-service regional centers, in Southern California, the San Francisco Bay Area and New York City.

The Corporation recorded net income of $\$ 57.7$ million, or $\$ 1.13$ per share, for the second quarter of 2005 compared with $\$ 52.2$ million, or $\$ 1.03$ per share, for the second quarter of 2004 and $\$ 55.5$ million, or $\$ 1.09$ per share, for the first quarter of 2005.

## Highlights

- Revenue for the second quarter of 2005 rose 11 percent over the second quarter of 2004.
- Average loans grew to $\$ 8.8$ billion, up 9 percent from the second quarter of 2004 .
- The net interest margin of 4.73 percent at June 30, 2005 represents a 2-basis-point decrease from the March 31, 2005 net interest margin of 4.75 percent, but a 24-basis-point increase over the June 30, 2004 net interest margin of 4.49 percent.
- Credit quality continued to be strong. Nonaccrual loans as of June 30,2005 fell to $\$ 22.2$ million, a 47 percent decline from June 30, 2004. The Corporation required no provision for credit losses, remaining adequately reserved at 1.66 percent of total loans.
- Average deposits for the second quarter reached $\$ 11.7$ billion, up 5 percent from the same period last year.


## Outlook

As disclosed in the Company s press release on second-quarter earnings, management continues to expect earnings per share for 2005 to be approximately 11 to 14 percent higher than earnings per share for 2004.

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## Revenues

Second quarter revenue (net interest income plus noninterest income) grew to $\$ 201$ million, up 11 percent from the second quarter of 2004, and 2 percent higher than the first quarter of this year.

## Net Interest Income

Fully taxable-equivalent net interest income reached $\$ 152.7$ million in the second quarter of 2005 , up 13 percent from $\$ 135.6$ million for the same period last year. Compared to the first quarter of 2005, fully taxable-equivalent net interest income grew 2 percent from $\$ 149.9$ million. The margin narrowed primarily because average loans grew faster than average deposits and the yield on the Company s securities portfolio fell 13 basis points, primarily due to the sale of higher yielding preferred stock in government-sponsored enterprises.

The bank s prime rate was 6.25 percent on June 30, 2005, up from 4.25 percent at the same time last year, and 5.75 percent on March 31, 2005.

| Dollars in millions | For the three month ended June 30, 2005 |  | 2004 |  | \% <br> Change | For the three months ended March 31, 2005 |  | \% <br> Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average Loans | \$ 8,762.4 |  | \$ 8,053.9 |  | 9 | \$ 8,585.2 |  | 2 |
| Average Securities | 4,071.5 |  | 3,601.0 |  | 13 | 4,115.4 |  | (1) |
| Average Earning Assets | 12,950.3 |  | 12,137.3 |  | 7 | 12,798.5 |  | 1 |
| Average Deposits | 11,678.5 |  | 11,121.5 |  | 5 | 11,572.4 |  | 1 |
| Average Core Deposits | 10,781.6 |  | 10,310.7 |  | 5 | 10,628.3 |  | 1 |
| Fully Taxable-Equivalent |  |  |  |  |  |  |  |  |
| Net Interest Income | 152.7 |  | 135.6 |  | 13 | 149.9 |  | 2 |
| Net Interest Margin | 4.73 | \% | 4.49 | \% | 5 | 4.75 | \% | (0) |

Second-quarter average loan balances increased 9 percent over the same period last year. Residential mortgage loans grew 16 percent, while commercial loans and commercial real estate mortgage loans each rose 6 percent. Real estate construction loans fell 5 percent, primarily as the result of accelerated repayments due to the fast pace of new home sales and early refinancing by income property developers taking advantage of low interest rates. Compared with the first quarter of this year, average loans increased in all categories except real estate construction loans.

In the first six months of 2005, the Company s average loan balances increased 9 percent over the first six months of 2004.
Total loan balances at June 30, 2005 were $\$ 300$ million higher than they were at March 31, 2005, reflecting the growth of commercial lending and most real estate-related loan categories.

The Company s average deposits reached $\$ 11.7$ billion in the second quarter, up 5 percent from the same period last year and 1 percent from the first quarter of 2005. In the first six months of 2005, the Company s average deposits grew 7 percent over the first six months of 2004.

Period-end deposits were 3 percent higher than they were at March 31 of this year.
As part of its long-standing asset-liability management strategy, the Company uses plain vanilla interest rate swaps to hedge loans, deposits, and borrowings. The notional value of these swaps was $\$ 1.4$ billion at June 30, 2005, up $\$ 0.3$ billion from the second quarter of last year, but unchanged from the first quarter of this year. The swaps added $\$ 3.3$ million to net interest income in the second quarter of 2005, compared with $\$ 4.8$ million in the first quarter of 2005 , and $\$ 8.0$ in the second quarter of 2004. These amounts included $\$ 2.9$ million, $\$ 3.6$ million, and $\$ 5.5$ million, respectively, for interest rate swaps qualifying as fair value hedges. Income from swaps qualifying as cash flow hedges was $\$ 0.4$ million for the second quarter of 2005 , compared with $\$ 1.2$ million for the first quarter of 2005 , and $\$ 2.5$ million for the second
quarter of 2004. Income from existing swaps qualifying as cash-flow hedges of loans expected to be recorded in net interest income within the next twelve months is $\$ 3.5$ million.

The following table presents the components of net interest income on a fully taxable-equivalent basis for the three and six months ended June 30, 2005 and 2004. To compare the tax-exempt asset yields to taxable yields, amounts are adjusted to pre-tax equivalents based on the marginal corporate federal tax rate of 35 percent.

## Net Interest Income Summary

|  | For the three months ended June 30, 2005 |  | For the three months ended June 30, 2004 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dollars in thousands | Average <br> Balance | Interest income/ expense(2) | Average interest rate | Average Balance | Interest income/ expense(2) | Average interest rate |
| Assets |  |  |  |  |  |  |
| Interest-earning assets |  |  |  |  |  |  |
| Loans |  |  |  |  |  |  |
| Commercial | \$ 3,225,476 | \$ 48,755 | 6.06 \% | \$ 3,041,626 | \$ 37,833 | 5.00 \% |
| Commercial real estate mortgages | 1,925,644 | 31,752 | 6.61 | 1,813,126 | 27,456 | 6.09 |
| Residential mortgages | 2,353,998 | 32,109 | 5.47 | 2,036,426 | 27,414 | 5.41 |
| Real estate construction | 742,550 | 13,380 | 7.23 | 779,349 | 9,880 | 5.10 |
| Equity lines of credit | 296,852 | 4,219 | 5.70 | 203,647 | 2,300 | 4.54 |
| Installment | 217,891 | 3,473 | 6.39 | 179,742 | 2,741 | 6.13 |
| Total loans(1) | 8,762,411 | 133,688 | 6.12 | 8,053,916 | 107,624 | 5.37 |
| Due from banks interest-bearing | 36,951 | 114 | 1.24 | 42,961 | 92 | 0.86 |
| Federal funds sold and securities purchased under |  |  |  |  |  |  |
| Securities available-for-sale | 4,034,412 | 42,699 | 4.25 | 3,568,919 | 39,671 | 4.47 |
| Trading account securities | 37,104 | 301 | 3.25 | 32,078 | 38 | 0.48 |
| Total interest-earning assets | 12,950,337 | 177,349 | 5.49 | 12,137,276 | 148,541 | 4.92 |
| Allowance for loan losses | (147,587 |  |  | (155,338 |  |  |
| Cash and due from banks | 442,591 |  |  | 445,898 |  |  |
| Other non-earning assets | 795,250 |  |  | 795,561 |  |  |
| Total assets | \$ 14,040,591 |  |  | \$ 13,223,397 |  |  |
| Liabilities and Shareholders Equity |  |  |  |  |  |  |
| Interest-bearing deposits |  |  |  |  |  |  |
| Interest checking accounts | \$ 848,997 | 177 | 0.08 | \$ 824,567 | 174 | 0.08 |
| Money market accounts | 3,567,195 | 10,271 | 1.15 | 3,648,952 | 6,163 | 0.68 |
| Savings deposits | 199,087 | 139 | 0.28 | 212,559 | 143 | 0.27 |
| Time deposits under \$ 100,000 | 181,355 | 1,074 | 2.38 | 193,624 | 667 | 1.39 |
| Time deposits \$100,000 and over | 896,943 | 5,721 | 2.56 | 810,830 | 2,691 | 1.33 |
| Total interest-bearing deposits | 5,693,577 | 17,382 | 1.22 | 5,690,532 | 9,838 | 0.70 |
| Federal funds purchased and securities sold under repurchase agreements | 315,261 | 2,265 | 2.88 | 121,903 | 269 | 0.89 |
| Other borrowings | 518,319 | 4,972 | 3.85 | 589,991 | 2,796 | 1.91 |
| Total interest-bearing liabilities | 6,527,157 | 24,619 | 1.51 | 6,402,426 | 12,903 | 0.81 |
| Noninterest-bearing deposits | 5,984,967 |  |  | 5,431,009 |  |  |
| Other liabilities | 169,526 |  |  | 159,795 |  |  |
| Shareholders equity | 1,358,941 |  |  | 1,230,167 |  |  |
| Total liabilities and shareholders equity | \$ 14,040,591 |  |  | \$ 13,223,397 |  |  |
| Net interest spread |  |  | 3.98 \% |  |  | 4.11 \% |
| Fully taxable-equivalent net interest income |  | \$ 152,730 |  |  | \$ 135,638 |  |
| Net interest margin |  |  | 4.73 \% |  |  | 4.49 \% |

(1) Includes average nonaccrual loans of $\$ 25,123$ and $\$ 41,187$ for 2005 and 2004, respectively.
(2) Loan income includes loan fees of $\$ 5,517$ and $\$ 5,025$ for 2005 and 2004, respectively.

## Net Interest Income Summary

$\left.\begin{array}{llllll} & \begin{array}{ll}\text { For the six months ended } \\ \text { June 30, 2005 }\end{array} & & & \begin{array}{l}\text { For the six months ended } \\ \text { June 30, 2004 }\end{array} \\ \text { Interest }\end{array}\right)$
(1) Includes average nonaccrual loans of $\$ 28,442$ and $\$ 41,233$ for 2005 and 2004, respectively.
(2) Loan income includes loan fees of $\$ 10,935$ and $\$ 10,353$ for 2005 and 2004, respectively.

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Net interest income is impacted by the volume (changes in volume multiplied by prior rate), rate (changes in rate multiplied by prior volume), and mix of interest-earning assets and interest-bearing liabilities. The following table shows changes in net interest income on a fully taxable-equivalent basis between the second quarter and first six months of 2005 and the second quarter and first six months of 2004, as well as between the second quarter and first six months of 2004 and the second quarter and first six months of 2003.

## Changes In Net Interest Income

| Dollars in thousands | For the thr 2005 vs 200 <br> Increase (d due to Volume | months end <br> rease) <br> Rate | June 30, <br> Net increase (decrease) |  | For the $t$ June 30, Increase due to Volume | ree <br> dec | months end <br> vs 2003 <br> rease) <br> Rate |  | crease <br> ecrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest earned on: |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ 10,089 | \$ 15,975 | \$ 26,064 |  | \$ 3,618 |  | \$ (8,649 | ) | \$ (5,0 |  |
| Due from banks - interest-bearing | (14 | 36 | 22 |  | 27 |  | 30 |  | 57 |  |
| Securities available-for-sale | 5,037 | (2,009 | 3,028 |  | 8,179 |  | (2,948 | ) | 5,231 |  |
| Federal funds sold and securities purchased under resale agreements | (1,420 | 851 | (569 | ) | 508 |  | (163 | ) | 345 |  |
| Trading account securities | 7 | 256 | 263 |  | 5 |  | (29 | ) | (24 | ) |
| Total interest-earning assets | 13,699 | 15,109 | 28,808 |  | 12,337 |  | (11,759 | ) | 578 |  |
| Interest paid on: |  |  |  |  |  |  |  |  |  |  |
| Interest checking deposits | 3 |  | 3 |  | 44 |  | (174 | ) | (130 | ) |
| Money market deposits | (140 | 4,248 | 4,108 |  | 1,142 |  | (2,236 | ) | (1,094 | ) |
| Savings deposits | (9 | 5 | (4 | ) | 8 |  | (104 | ) | (96 | ) |
| Time deposits | 264 | 3,173 | 3,437 |  | (777 | ) | (613 | ) | (1,390 | ) |
| Borrowings | 605 | 3,567 | 4,172 |  | (707 | ) | (889 | ) | (1,596 | ) |
| Total interest-bearing liabilities | 723 | 10,993 | 11,716 |  | (290 | ) | (4,016 | ) | (4,306 | ) |
|  | \$12,976 | \$ 4,116 | \$17,092 |  | \$12,627 |  | \$(7,743 | ) | \$4,884 |  |

## Changes In Net Interest Income

| Dollars in thousands | For the six months ended June 30, 2005 vs 2004 Increase (decrease) due to |  | Net increase (decrease) | For the six months ended June 30, 2004 vs 2003 <br> Increase (decrease) due to <br> Volume <br> Rate |  |  | Net increase (decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest earned on: |  |  |  |  |  |  |  |  |
| Loans | \$ 21,015 | \$ 24,240 | \$ 45,255 | \$ 2,739 | \$ (17,956 |  | \$ (15,2 |  |
| Due from banks - interest-bearing | (43 | 140 | 97 | 126 | 22 |  | 148 |  |
| Securities available-for-sale | 12,593 | (4,871 | 7,722 | 20,686 | (7,525 | ) | 13,161 |  |
| Federal funds sold and securities purchased under resale agreements | (1,963 | 1,173 | (790 | 624 | (258 | ) | 366 |  |
| Trading account securities | 18 | 428 | 446 | 6 | (43 | ) | (37 | ) |
| Total interest-earning assets | 31,620 | 21,110 | 52,730 | 24,181 | (25,760 | ) | (1,579 | ) |
| Interest paid on: |  |  |  |  |  |  |  |  |
| Interest checking deposits | 6 | 16 | 22 | 105 | (406 | ) | (301 | ) |
| Money market deposits | 366 | 7,016 | 7,382 | 2,126 | (4,974 | ) | (2,848 | ) |
| Savings deposits | (18 |  | (18 | 33 | (258 | ) | (225 | ) |
| Time deposits | 317 | 5,332 | 5,649 | (1,374 | (1,684 | ) | (3,058 | ) |
| Borrowings | 1,030 | 6,050 | 7,080 | (1,354 | (1,154 | ) | (2,508 | ) |
| Total interest-bearing liabilities | 1,701 | 18,414 | 20,115 | (464 | (8,476 | ) | (8,940 | ) |
|  | \$ 29,919 | \$ 2,696 | \$ 32,615 | \$ 24,645 | \$ (17,284 |  | \$ 7,361 |  |

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The impact of interest rate swaps, which affect interest income on loans, deposit interest expense, and borrowing interest expense, is included in rate changes.

## Provision for Credit Losses

The Company accounts for the credit risk associated with lending activities through its allowance for loan losses, reserve for off-balance sheet credit commitments and provision for credit losses. The provision is the expense recognized in the income statement to adjust the allowance to the level deemed appropriate by management, as determined through application of the Company s allowance methodology procedures. (See
Critical Accounting Policies on page A-5 of the Company s form $10-\mathrm{K}$ for the year ended December 31, 2004.)

The Company has not recorded a provision for loan losses since the second quarter of 2003. This is attributable to the continued strong credit quality of the Company s loan portfolio, rate of loan growth, changing economic conditions and management s ongoing assessment of the credit quality of the loan portfolio. The key indicators of the improving asset quality of the loan portfolio during the period were an improvement in credit risk ratings, a decline in nonaccrual loans and low levels of net charge-offs. Total nonaccrual loans decreased to $\$ 22.2$ million at June 30, 2005 from $\$ 34.6$ million at December 31, 2004, and $\$ 41.8$ million at June 30, 2004. There were net loan recoveries of $\$ 1.2$ million in the quarter ended June 30, 2005 compared with net loan recoveries of $\$ 45,000$ for the three months ended June 30, 2004.

In response to the improving credit performance and economic conditions, the Company considered it appropriate not to record a provision for credit losses in the quarter ended June 30, 2005. This was attributable to the continued strong credit quality of its portfolio, the level of loan growth, net loan recoveries for both the second quarter and year-to-date, management $s$ ongoing assessment of the credit quality of the portfolio and an improving economic environment in our market areas.

As a result of not recording a provision for credit losses, the Company s net income was positively impacted. The Company expects that the provision for credit losses may increase during the second half of 2005 based on a review of numerous qualitative and quantitative factors as determined by the allowance for loan losses methodology.

## Noninterest Income

Second-quarter 2005 noninterest income of $\$ 51.4$ million was 6 percent higher than the second quarter of 2004 due primarily to higher trust and investment fees. Noninterest income was 26 percent of total revenue in the second quarter of 2005, unchanged from the second quarter of last year and the first quarter of this year.

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## Wealth Management

Trust and investment fees increased 18 percent over the second quarter of 2004, primarily due to an increase in balances under management or administration. Assets under direct management grew more than 18 percent from the same period last year, largely as the result of new business, a strong relative investment performance and higher market values. Increases in market values are reflected in fee income primarily on a trailing-quarter basis.

| Dollars in millions | At or for three mon <br> June 30, <br> 2005 | 2004 | \% Change | At or for the three months ended March 31, 2005 | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Trust and Investment Fee Revenue | \$ 19.6 | \$ 16.7 | 18 | 19.4 | 1 |
| Brokerage and Mutual Fund Fees | 9.9 | 9.4 | 6 | 9.9 | 1 |
| Assets Under Management(1) | 17,257.5 | 14,567.2 | 18 | 16,378.8 | 5 |
| Assets Under Management or Administration | 36,972.9 | 31,749.9 | 16 | 35,829.2 | 3 |

(1) Excludes $\$ 5,539, \$ 3,275$, and $\$ 6,071$ million of assets under management for the CCM minority-owned asset managers as of June 30, 2005, June 30, 2004, and March 31, 2005, respectively.

## Other Noninterest Income

Second-quarter cash management and deposit transaction fees fell 19 percent from the same period last year and 2 percent from the first quarter of 2005, due largely to a higher earnings credit for clients who maintain deposit balances to pay for services.

International service fees for the second quarter of 2005 grew 17 percent from the same period last year and 21 percent from the first quarter of this year. This growth was primarily due to sharp increases in the demand for foreign exchange and standby letters of credit.

Other income was 15 percent higher in the second quarter of 2005 than it was for the same period one year ago. However, it fell 11 percent from the first quarter of 2005 , reflecting a decline in the fees collected for participating mortgage loans and other loan-related services.

In the second quarter of 2005, the Company recorded $\$ 1$ million in gains on the sale of assets and securities, compared with gains of $\$ 0.9$ million for the second quarter of 2004 and $\$ 0.3$ million for the first quarter of this year.

## Noninterest Expense

Second-quarter 2005 noninterest expense amounted to $\$ 109$ million up 12 percent from the same period last year and 1 percent from the first quarter of 2005. Noninterest expense increased 13 percent year to date.

Staffing expenses were 8 percent higher than they were one year ago, due to the addition of new business development, regulatory compliance and risk management personnel. However, these expenses fell 4 percent from the first quarter of 2005.

Legal and professional fees increased $\$ 3.4$ million, or 47 percent, from the second quarter of 2004 and 24 percent from the first quarter of this year. These increases reflect costs associated with the Company s commitment to further strengthen compliance with the Bank Secrecy Act and the USA Patriot Act.

The Company s second-quarter efficiency ratio was 53.39 percent, compared with 52.72 percent for the second quarter of 2004 , and 54.10 percent for the first quarter of this year.

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## Minority Interest

Minority interest consists of preferred stock dividends on the Bank s real estate investment trust subsidiaries and the minority ownership share of earnings of the Corporation s majority-owned asset management firms.

## Income Taxes

The second-quarter 2005 effective tax rate was 37.3 percent, compared with 37.4 percent for all of 2004 . The effective tax rates differ from the applicable statutory federal tax rate due to various factors, including state taxes, tax-exempt income including interest on bank-owned life insurance, and affordable housing investments.

The Company s tax returns are being audited by the Internal Revenue Service back to 1998 and by the Franchise Tax Board of the State of California back to 1996 . From time to time, there may be differences in opinions with respect to the tax treatment accorded transactions. If it becomes probable that a tax position originally taken to support amounts reported on the financial statements will not be sustained upon a challenge from a tax authority and the tax effect of this difference is reasonably estimable, such amounts will be recognized.

As we previously reported, the California Franchise Tax Board has taken the position that certain real estate investment trust ( REIT ) and registered investment company ( RIC ) tax deductions shall be disallowed under California law. While management continues to believe that the tax benefits realized in previous years were appropriate, the Company deemed it prudent to participate in the statutory Voluntary Compliance Initiative Option 2, requiring payment of all California taxes and interest on the disputed 2000-through- 2002 tax years, and permitting the Company to claim a refund for these years while avoiding certain potential penalties. The Company has elected to proceed with its claim for refund as allowed by law. The Company s strategic and financial positions remain unchanged from the previously reported periods. As of June 30, 2005, the Company continues to reflect a $\$ 36.4$ million state tax receivable for the years 2000, 2001 and 2002 after giving effect to reserves for loss contingencies on the refund claims, or an equivalent of $\$ 23.7$ million after giving effect to Federal tax benefits. Although management is aggressively pursuing its claims for REIT and RIC refunds for the 2000 to 2002 tax years, no outcome can be predicted with certainty and an adverse outcome on the refund claims could result in a loss of all or a portion of the net $\$ 23.7$ million state tax receivable.

## BALANCE SHEET ANALYSIS

Average assets for the second quarter of 2005 were higher than the second quarter of 2004, primarily due to increases in average securities and loans. Total assets at June 30, 2005 increased 7 percent to $\$ 14.5$ billion from $\$ 13.5$ billion at June 30, 2004, and increased 4 percent from $\$ 13.9$ billion at March 31, 2005, largely due to the increase in loans.

Total average interest-earning assets for the second quarter of 2005 were $\$ 12.9$ billion, an increase of 7 percent over the $\$ 12.1$ billion in total average interest-earning assets for the second quarter of 2004 and were 1 percent higher than the $\$ 12.8$ billion in average interest-earning assets for the first quarter of 2005 .

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## Securities

Comparative period-end security portfolio balances are presented below:

## Securities Available-for-Sale

| Dollars in thousands | $\begin{aligned} & \text { June 30, } 2005 \\ & \text { Cost } \end{aligned}$ | Fair Value | December 31, 2004 Cost | Fair Value | $\begin{aligned} & \text { June 30, } 2004 \\ & \text { Cost } \end{aligned}$ | Fair Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Government and federal agency | \$ 806,146 | \$ 797,727 | \$ 797,539 | 793,195 | \$ 354,628 | \$ 350,169 |
| CMO s | 1,460,094 | 1,448,089 | 1,359,322 | 1,354,097 | 133,469 | 132,226 |
| Other Mortgage-backed | 1,368,432 | 1,357,215 | 1,477,824 | 1,471,493 | 2,632,137 | 2,570,514 |
| State and Municipal | 321,656 | 330,763 | 292,244 | 302,073 | 271,568 | 276,178 |
| Total debt securities | 3,956,328 | 3,933,794 | 3,926,929 | 3,920,858 | 3,391,802 | 3,329,087 |
| Marketable equity securities | 119,046 | 123,473 | 187,691 | 193,440 | 194,383 | 189,670 |
| Total securities | \$ 4,075,374 | \$ 4,057,267 | \$ 4,114,620 | \$ 4,114,298 | \$ 3,586,185 | \$ 3,518,757 |

At June 30, 2005, securities available-for-sale totaled $\$ 4.1$ billion, an increase of $\$ 0.6$ billion compared with holdings at June 30, 2004. At June 30, 2005, the portfolio had an unrealized net loss of $\$ 18.1$ million compared with an unrealized net loss of $\$ 0.3$ million at December 31, 2004 and an unrealized loss of $\$ 67.4$ million at June 30, 2004. The average duration of total available-for-sale securities at June 30, 2005 was 3.1 years. This duration compares with 3.0 years at December 31, 2004 and 3.8 years at June 30, 2004. Duration provides a measure of fair value sensitivity to changes in interest rates. This is within the investment guidelines set by the Company s Asset/Liability Committee and the interest-rate risk guidelines set by the Board of Directors. See Asset/Liability Management for a discussion of the Company s interest rate position.

The following table provides the contractual remaining maturities and yields (fully taxable-equivalent basis) of debt securities in the securities portfolio as of June 30, 2005. Contractual maturities of mortgage-backed securities are substantially longer than their expected maturities due to scheduled and unscheduled principal payments. To compare the tax-exempt asset yields to taxable yields, amounts are adjusted to pre-tax equivalents based on the marginal corporate federal tax rate of 35 percent.

## Debt Securities Available-for-Sale

| Dollars in thousands | One year or less |  | Over 1 year thru 5 years |  | Over 5 years thru 10 years |  | Over 10 years | $\begin{aligned} & \text { Yield } \\ & (\%) \end{aligned}$ | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Yield (\%) | Amount | Yield (\%) | Amount | Yield (\%) | Amount |  | Amount | Yield (\%) |
| U.S. Government and federal agency | \$ 114,225 | 2.61 | \$ 675,280 | 3.41 | \$ 8,222 | 3.31 | \$ |  | \$ 797,727 |  |
| Mortgage-backed | 202,494 | 4.19 | 27,975 | 4.20 | 325,148 | 4.14 | 2,249,687 | 4.45 | 2,805,304 | 4.39 |
| State and Municipal | 15,786 | 4.43 | 105,989 | 4.27 | 130,930 | 3.83 | 78,058 | 4.00 | 330,763 | 4.04 |
| Total debt securities | \$ 332,505 | 3.66 | \$ 809,244 | 3.57 | \$ 464,300 | 4.04 | \$ 2,327,745 | 4.43 | \$ 3,933,794 | 4.14 |
| Amortized cost | \$ 335,206 |  | \$ 812,963 |  | \$ 463,468 |  | \$ 2,344,691 |  | \$ 3,956,328 |  |

Dividend income included in interest income on securities in the Unaudited Consolidated Statements of Income for the second quarter of 2005 and 2004 was $\$ 1.2$ million and $\$ 1.9$ million, respectively.

## Loan Portfolio

A comparative period-end loan table is presented below:

## Loans

| Dollars in thousands | June 30, <br> 2005 | December 31, <br> $\mathbf{2 0 0 4}$ | June 30, <br> 2004 |
| :--- | :--- | :--- | :--- |
| Commercial | $\$ 3,320,836$ | $\$ 3,030,364$ | $\$ 2,981,806$ |
| Commercial real estate mortgages | $1,892,187$ | $1,892,823$ | $1,842,956$ |
| Residential mortgages | $2,398,627$ | $2,248,742$ | $2,114,335$ |
| Real estate construction | 741,486 | 847,364 | 782,435 |
| Equity lines of credit | 310,101 | 255,194 | 214,533 |
| Installment | 223,029 | 219,700 | 189,431 |
| Total loans, gross | $8,886,266$ | $8,494,187$ | $8,125,496$ |
| Less allowance for credit losses | 147,930 | 148,568 | 153,271 |
| Total loans, net | $\$ 8,738,336$ | $\$ 8,345,619$ | $\$ 7,972,225$ |

Total gross loans at June 30, 2005 were 5 percent and 9 percent higher than total loans at December 31, 2004 and June 30, 2004, respectively.

The following table presents information concerning nonaccrual loans, and OREO. Bank policy requires that a loan be placed on nonaccrual status if (1) either principal or interest payments are 90 days past due, unless the loan is both well secured and in process of collection, (2) full collection of interest or principal becomes uncertain, regardless of the time period involved or (3) regulators ratings of credits suggest that the loan be placed on nonaccrual.

## Nonaccrual Loans and OREO

| Dollars in thousands | $\begin{aligned} & \text { June 30, } \\ & 2005 \end{aligned}$ | $\begin{aligned} & \text { December 31, } \\ & 2004 \end{aligned}$ | $\begin{aligned} & \text { June 30, } \\ & 2004 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Nonaccrual loans: |  |  |  |
| Commercial | \$ 17,982 | \$ 30,334 | \$ 34,651 |
| Commercial real estate morgtages | 1,543 | 2,255 | 3,238 |
| Residential mortgages | 1,990 | 94 | 2,371 |
| Real estate construction |  | 790 | 1,168 |
| Equity lines of credit | 22 | 380 | 25 |
| Installment | 624 | 785 | 380 |
| Total | 22,161 | 34,638 | 41,833 |
| OREO |  |  |  |
| Total nonaccrual loans and OREO | \$ 22,161 | \$ 34,638 | \$ 41,833 |
| Total nonaccrual loans as a percentage of total loans | 0.25 \% | 0.41 \% | 0.51 \% |
| Total nonaccrual loans and OREO as a percentage of total loans and OREO | 0.25 | 0.41 | 0.51 |
| Allowance for loan losses to total loans | 1.66 | 1.75 | 1.89 |
| Allowance for loan losses to nonaccrual loans | 667.52 | 428.92 | 366.39 |
| Loans past due 90 days or more on accrual status: |  |  |  |
| Commercial | \$ | \$ 142 | \$ 153 |
| Installment | 103 |  |  |
| Total | \$ 103 | \$ 142 | \$ 153 |

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At June 30, 2005, there were $\$ 19.3$ million of impaired loans included in nonaccrual loans, with an allowance allocation of $\$ 6.1$ million. On a comparable basis, at December 31, 2004, there were $\$ 33.0$ million of impaired loans, which had an allowance allocation of $\$ 9.0$ million while at June 30, 2004, impaired loans were $\$ 38.9$ million with an allowance allocation of $\$ 6.3$ million. The assessment for impairment occurs when and while such loans are on nonaccrual, or the loan has been restructured. When a loan with unique risk characteristics has been identified as being impaired, the amount of impairment will be measured by the Company using discounted cash flows, except when it is determined that the primary (remaining) source of repayment for the loan is the operation or liquidation of the underlying collateral. In such cases, the current fair value of the collateral, reduced by costs to sell, will be used in place of discounted cash flows. As a final alternative, the observable market price of the debt may be used to assess impairment. Additionally, some impaired loans with commitments of less than $\$ 500,000$ are aggregated for the purpose of measuring impairment using historical loss factors as a means of measurement.

If the measurement of the impaired loan is less than the recorded investment in the loan (including accrued interest, net deferred loan fees or costs and unamortized premium or discount), an impairment is recognized by creating or adjusting an existing allocation of the allowance for loan losses. The Company s policy is to record cash receipts on impaired loans first as reductions in principal and then as interest income.

The following table summarizes the changes in nonaccrual loans for the three and six months ending June 30, 2005 and 2004.

## Changes in Nonaccrual Loans

| Dollars in thousands | For the three months ended June 30, |  |  |  | For the six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, beginning of period | \$ 29,918 |  | \$ 42,733 |  | \$ 34,638 |  | \$ 42,273 |  |
| Loans placed on nonaccrual | 2,525 |  | 32,823 |  | 10,984 |  | 50,237 |  |
| Charge-offs | (1,592 | ) | (9,019 | ) | (4,418 | ) | (12,614 | ) |
| Loans returned to accrual status | (2,942 | ) | (5,483 | ) | (4,178 | ) | (11,458 | ) |
| Repayments (including interest applied to principal) | (5,748 | ) | (19,221 | ) | (14,865 | ) | (26,605 | ) |
| Balance, end of period | \$ 22,161 |  | \$ 41,833 |  | \$ 22,161 |  | \$ 41,833 |  |

In addition to loans in nonaccrual status disclosed above, management has also identified $\$ 2.6$ million of credits to 10 borrowers where the ability to comply with the present loan repayment terms in the future is questionable. However, the inability of the borrowers to comply with repayment terms was not sufficiently probable to place the loans on nonaccrual status at June 30, 2005. This amount was determined based on analysis of information known to management about the borrowers financial condition and current economic conditions.

Management s classification of credits as nonaccrual or problems does not necessarily indicate that the principal is uncollectable in whole or in part.

Allowance for Loan Losses and Reserve for Off-Balance Sheet Credit Commitments

At June 30, 2005, the allowance for loan losses was $\$ 147.9$ million or 1.66 percent of outstanding loans and the reserve for off-balance sheet credit commitments was $\$ 13.8$ million. The process used in the determination of the adequacy of the reserve for off-balance sheet credit commitments is consistent with the process for the allowance for loan losses.

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The following table summarizes key statistics relating to the allowance for loan losses and reserve for off-balance sheet commitments.

| Dollars in millions | At or for t three mon ended June 30, 2005 |  | 2004 |  | \% <br> Change |  | At or for the three months ended <br> March 31, 2005 |  | \% <br> Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision For Credit Losses | \$ |  | \$ |  | N/M |  | \$ |  | N/M |  |
| Net Loan Recoveries/(Charge-Offs) | 1.2 |  |  |  | N/M |  | 0.2 |  | 500 |  |
| Annualized Percentage of Recoveries/ |  |  |  |  |  |  |  |  |  |  |
| (Charge-offs) to Average Loans | 0.05 | \% |  | \% | N/M |  | 0.01 | \% | 400 |  |
| Nonperforming Assets | \$ 22.2 |  | \$ 41.8 |  | (47 | ) | \$ 29.9 |  | (26 | ) |
| Percentage of Nonaccrual Loans |  |  |  |  |  |  |  |  |  |  |
| and OREO to Total Loans and OREO | 0.25 | \% | 0.51 | \% | (51 | ) | 0.35 | \% | (29 | ) |
| Allowance for Loan Losses | \$ 147.9 |  | \$ 153.2 |  | (3 | ) | \$ 147.6 |  | 0 |  |
| Reserve for Off-Balance Sheet |  |  |  |  |  |  |  |  |  |  |
| Credit Commitments | \$ 13.8 |  | \$ 11.8 |  | 17 |  | \$ 12.9 |  | 7 |  |
| Percentage of Allowance for Loan |  |  |  |  |  |  |  |  |  |  |
| Losses to Outstanding Loans | 1.66 | \% | 1.89 | \% | (12 | ) | 1.72 | \% | (3 | ) |
| Percentage of Allowance for Loan |  |  |  |  |  |  |  |  |  |  |
| Losses to Nonaccrual Loans | 667.52 |  | 366.39 |  | 82 |  | 493.37 |  | 35 |  |

The following tables summarize the changes in the allowance for loan losses and the reserve for off-balance sheet credit commitments for the three and six months ended June 30, 2005 and 2004.

## Changes in Allowance for Loan Losses



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## Changes in Reserve for Off-balance Sheet Credit Commitments



## Other Assets

Other assets included the following:

| Dollars in thousands | Other Assets June 30, 2005 | $\begin{aligned} & \text { December 31, } \\ & 2004 \end{aligned}$ | $\begin{aligned} & \text { June 30, } \\ & 2004 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Interest rate swap mark-to-market | \$ 21,176 | \$ 24,389 | \$ 25,405 |
| Accrued interest receivable | 57,814 | 53,169 | 45,521 |
| Claim in receivership | 11,887 | 11,887 | 12,151 |
| Deferred compensation fund | 26,685 | 22,130 | 17,906 |
| Income tax refund | 36,454 | 36,409 | 36,409 |
| Other | 51,369 | 45,709 | 49,904 |
| Total other assets | \$ 205,385 | \$ 193,693 | \$ 187,296 |

See Net Interest Income for a discussion of interest rate swaps that result in the swap mark-to-market asset of $\$ 21.2$ million. See Income Taxes for a discussion of income tax refund receivable of $\$ 36.5$ million.

## Off Balance Sheet

In the normal course of business, the Company is a party to financial instruments with off-balance sheet risk. These financial instruments include unfunded commitments to extend credit, letters of credit, and financial guarantees. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount reflected in the consolidated balance sheet. Commitments to extend credit are agreements to lend to a client as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since a portion of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each client s creditworthiness on a case-by-case basis.

The Company had outstanding and unfunded loan commitments aggregating $\$ 3,989.9$ million at June 30,2005 compared with $\$ 3,818.7$ million at December 31, 2004 and $\$ 3,385.2$ million at June 30, 2004. In addition, the Company had $\$ 434.8$ million outstanding in letters of credit of which $\$ 408.3$ million relate to standby letters of credit at June 30, 2005. At December 31, 2004, the Company had $\$ 432.1$ million in outstanding letters of credit of which $\$ 406.7$ million relate to standby letters of credit. Substantially all of the Company s loan commitments are on a variable rate basis and are comprised of real estate and commercial loan commitments. There have been no material changes to the information provided in the Company s off balance sheet arrangements since the last reporting period

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## Deposits

Deposits totaled $\$ 12.2$ billion at June 30, 2005, an increase of 6 percent compared with $\$ 11.5$ billion at June 30, 2004, and an increase of 2 percent from the $\$ 12.0$ billion at December 31, 2004. Bank-wide growth contributed to the year-over-year increase.

Demand deposits accounted for 53 percent of total deposits at June 30, 2005. Core deposits, which continued to provide substantial benefits to the Bank s cost of funds, were 92 percent of total deposits at June 30, 2005. Included in core deposits are Specialty Deposits. Average Specialty Deposits, primarily from title and escrow companies, were $\$ 1,713.2$ million for the three month period ended June 30, 2005, compared with $\$ 1,630.0$ million for the three months ended December 31, 2004 and $\$ 1,603.5$ million for the three months ended June 30, 2004. Average Specialty Deposits for the three months ended March 31, 2005 were $\$ 1,504.7$ million. At June 30, 2005 quarterly average Specialty Deposits accounted for 14.7 percent of total quarterly average deposits. The increases in these deposits are a result of continued high demand and low interest rates in the California real estate market as well as new customers.

## Borrowings

Borrowings have increased by $\$ 94.4$ million from June 30, 2004 and $\$ 26.7$ million from December 31, 2004 to $\$ 750.8$ million at June 30, 2005 as a result of loans growing faster than deposits.

## CAPITAL ADEQUACY REQUIREMENT

The following table presents the regulatory standards for well-capitalized institutions and the capital ratios for the Corporation and the Bank at June 30, 2005, December 31, 2004, and June 30, 2004.
\(\left.$$
\begin{array}{lccccc} & \begin{array}{l}\text { Regulatory } \\
\text { Well Capitalized } \\
\text { Standards }\end{array} & \begin{array}{l}\text { June 30, } \\
\mathbf{2 0 0 5}\end{array} & \begin{array}{l}\text { December 31, } \\
\mathbf{2 0 0 4}\end{array} & \begin{array}{c}\text { June 30, } \\
\text { 2004 }\end{array}
$$ <br>

\hline City National Corporation \& N/A \& 8.39 \& \% \& 7.83 \& \%\end{array}\right]\)| 7.68 |
| :--- |
| Tier 1 leverage |

Tier 1 capital ratios include the impact of $\$ 25.4$ million of preferred stock issued by real estate investment trust subsidiaries of the Bank, which is included in minority interest in consolidated subsidiaries.

Shareholders equity to assets as of June 30,2005 was 9.7 percent compared to 9.1 percent as of June 30,2004 and 9.5 percent as of December 31, 2004.

The accumulated other comprehensive loss at June 30, 2005 was $\$ 12.9$ million compared with a loss of $\$ 38.4$ million at June 30, 2004 and a loss of $\$ 1.4$ million at December 31, 2004.

The following table provides information about purchases by the Company during the six months ended June 30, 2005 of equity securities that are registered by the Company pursuant of Section 12 of the Exchange Act.

|  | Total Number <br> of Shares <br> (or Units) <br> Purchased | Total number of <br> Shares (or Units) <br> Purchased as Part <br> of Publicly Announced <br> Paid per <br> Share (or Unit) | Plans or Programs | Maximum Number of <br> Shares that May Yet <br> Be Purchased Under <br> the Plans or Programs |
| :--- | :---: | :---: | :--- | :---: |
| Period | 187,300 | $\$ 69.54$ | 187,300 | 822,200 |
| $01 / 01 / 05-01 / 31 / 05$ | 1,480 | $(3)$ | 70.14 |  |
| $02 / 01 / 05-02 / 28 / 05$ | 86,100 | 69.47 | 86,100 | 82,200 |
| $02 / 01 / 05-02 / 28 / 05$ | 222,100 | 69.16 | 222,100 | 736,100 |
| $03 / 01 / 05-03 / 31 / 05$ | 604 | $(3)$ | 69.18 | 514,000 |
| $04 / 01 / 05-04 / 30 / 05$ | 497,584 | 69.36 | $495,500(1)$ | 514,000 |

(1) The Company repurchased an aggregate of 495,550 shares of its common stock pursuant to the repurchase program that was publicly announced on May 24, 2004 (Program).
(2) Remaining shares available for repurchase pursuant to the program approved on May 24, 2004 by the Company s Board of Directors. Unless terminated earlier by resolution of our Board of Directors, the program will expire when we have repurchased all shares authorized for repurchase thereunder.
(3) 2,084 shares were received in payment of the exercise price of stock options.

## LIQUIDITY MANAGEMENT

The Company continues to manage its liquidity through the combination of core deposits, federal funds purchased, repurchase agreements, collateralized borrowing lines at the Federal Reserve Bank and the Federal Home Loan Bank of San Francisco and a portfolio of securities available-for-sale. Liquidity is also provided by maturing securities and loans.

Average core deposits and shareholders equity comprised 86 percent of total funding of average assets in the second quarter of 2005 compared with 87 percent in the second quarter of 2004. See Net Interest Income.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

## ASSET/LIABILITY MANAGEMENT

The principal objective of asset/liability management is to maximize net interest income subject to margin volatility and liquidity constraints. Margin volatility results when the rate reset (or repricing) characteristics of assets are materially different from those of the Company s liabilities. Liquidity risk results primarily from the mismatching of asset and liability cash flows. Management chooses asset/liability strategies that promote stable earnings and reliable funding. Interest rate risk and funding positions are kept within limits established by the Board of Directors to ensure that risk taking is managed within prudent interest rate and liquidity guidelines.

A quantitative and qualitative discussion about market risk is included on pages A-16 to A-22 of the Corporation s Form 10-K for the year ended December 31, 2004.

Net Interest Simulation: During the first half of 2005, the Company maintained an asset sensitive interest rate position. Based on the balance sheet at June 30, 2005, the Company s net interest income simulation model indicates that net interest income would be impacted moderately by changes in interest rates. Assuming a static balance sheet, a gradual 100 basis point decline in interest rates over a

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twelve-month horizon would result in a decrease in projected net interest income of approximately 1.3 percent. This 1.3 percent at-risk amount is lower than recent historical results of 2.4 percent both at December 31, 2004 and June 30, 2004. A gradual 100 basis point increase in interest rates over the next twelve-month period would result in an increase in projected net interest income of approximately 0.7 percent. This is also less than the December 31, 2004 and June 30, 2004 results, which were both 1.6 percent.

Present Value of Equity: The model indicates that the Present Value of Equity (PVE) is somewhat vulnerable to a sudden and substantial increase in interest rates. As of June 30, 2005, a 200 basis point increase in interest rates results in a 4.8 percent decline in PVE. This compares to a 6.4 percent decline and a 6.0 percent decline at December 31, 2004 and June 30, 2004, respectively.

The following table presents the notional amount and fair value of the Company s interest rate swap agreements according to the specific asset or liability hedged:

(1) Net fair value is the sum of the mark-to-market asset on swaps of $\$ 26.5$ million and the mark-to-market liability on swaps of $\$ 5.3$ million

Credit exposure represents the cost to replace, on a present value basis and at current market rates, the net positive value of all contracts for City National Corporation and its subsidiaries with each counterparty that were outstanding at the end of the period, taking into consideration legal right of offset. The Company s swap agreements require collateral to mitigate the amount of credit risk if certain market value thresholds are exceeded. At June 30, 2005 City National Bank had credit exposure of $\$ 17.5$ million, and had taken delivery of securities with positive market value of $\$ 14.4$ million to cover margin requirements for this exposure. City National Corporation had credit exposure of $\$ 3.7$ million, and had taken delivery of securities with positive market value of $\$ 2.3$ million to cover margin requirements for this exposure.

At June 30, 2005, the Company s outstanding foreign exchange contracts for both those purchased as well as sold totaled $\$ 93.8$ million all with maturities less than 1 year. Total outstanding foreign exchange contracts for both those purchased as well as sold at December 31, 2004 were $\$ 63.6$ million all with maturities less than 1 year. The Company enters into foreign exchange contracts with its clients and counterparty banks primarily for the purpose of offsetting or hedging for clients transaction and economic exposures arising out of commercial transactions. The Company s policies also permit limited proprietary currency positioning. The Company actively manages its foreign exchange exposures within prescribed risk limits and controls.

## ITEM 4. CONTROL AND PROCEDURES

## EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES

Under SEC rules, the Company is required to maintain disclosure controls and procedures designed to ensure that information required by the Company in the reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms. As part of the Company s system of disclosure controls and procedures, we have created a Disclosure Committee, which consists of certain members of the Company s senior management. The Company s disclosure controls and procedures are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Securities and Exchange Act of 1934 is accumulated and communicated to management, including the chief executive officer, chief financial officer and other members of the Disclosure Committee, as appropriate to allow timely decisions regarding required disclosure.

The Company has carried out an evaluation of the effectiveness of the design and operation of its disclosure controls and procedures as of the end of the period covered by this report. The Company s management, including the Company s Disclosure Committee and its chief executive officer and chief financial officer, supervised and participated in the evaluation. Based on the evaluation, the chief executive officer and the chief financial officer concluded that the Company s disclosure controls and procedures were effective as of the end of the period covered by this report.

## CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING

There was no change in the Company s internal control over financial reporting identified in connection with the Company sevaluation of its internal control over financial reporting that occurred during the registrant s last fiscal quarter to which this report relates that has materially affected, or is reasonably likely to materially affect, the Company s internal control over financial reporting.

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## CAUTIONARY STATEMENT FOR PURPOSES OF THE SAFE HARBOR PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

We have made forward-looking statements in this document that are subject to risks and uncertainties. These statements are based on the beliefs and assumptions of our management, and on information currently available to our management. Forward-looking statements include the information concerning our possible or assumed future results of operations, business and earnings outlook and statements preceded by, followed by, or that include the words will, believes, expects, anticipates, intends, plans, estimates, or similar expressions.

Our management believes these forward-looking statements are reasonable. However, you should not place undue reliance on the forward-looking statements, since they are based on current expectations. Actual results may differ materially from those currently expected or anticipated.

Forward-looking statements are not guarantees of performance. They involve risks, uncertainties, and assumptions. Our future results and shareholder values may differ materially from those expressed in these forward-looking statements. Many of the factors described below that will determine these results and values are beyond our ability to control or predict. For those statements, we claim the protection of the safe harbor contained in the Private Securities Litigation Reform Act of 1995.

Forward-looking statements speak only as of the date they are made and the Company does not undertake to update forward-looking statements to reflect circumstances or events that occur as of the date the statements are made or to update earnings guidance including the factors that influence earnings.

A number of factors, some of which are beyond the Corporation s ability to control or predict, could cause future results to differ materially from those contemplated by such forward-looking statements. These factors include (1) changes in interest rates, (2) significant changes in banking laws or regulations, (3) increased competition in the Corporation s markets, (4) other-than-expected credit losses due to real estate cycles or other economic events, (5) earthquake or other natural disasters affecting the condition of real estate collateral, (6) the effect of acquisitions and integration of acquired businesses, and (7) the impact of changes in regulatory, judicial, or legislative tax treatment of business transactions.

Some of the consequences of these factors, any of which could hurt our business, are described below:

Changes in interest rates affect our profitability. We derive our income mainly from the difference or spread between the interest earned on loans, securities, and other interest-earning assets, and interest paid on deposits, borrowings, and other interest-bearing liabilities. In general, the wider the spread, the more we earn. When market rates of interest change, the interest we receive on our assets and the interest we pay on our liabilities fluctuates. This causes changes in our spread and affects our net interest income. In addition, interest rates affect how much money we lend.

Significant changes in banking laws or regulations could materially affect our business. The banking industry is subject to extensive federal and state regulations, and significant new laws or changes in or repeals of existing laws may cause results to differ materially. Also federal monetary policy particularly as implemented through the Federal Reserve System, significantly affects our credit conditions primarily through open market operations in U.S. government securities, the discount rate for member bank borrowing and bank reserve requirements. A material change in these conditions would affect our results. Parts of our business are also subject to federal and state securities laws and regulations. Significant changes in these laws and regulations would also affect our business.

Increased competition from financial service companies and other companies that offer banking services could negatively impact our business. Increased competition in our market may result in reduced loans and deposits. Ultimately, we may not be able to compete successfully against current and future competitors. Many competitors offer the banking services that we offer in our service area. These
competitors include national, regional, and community banks. We also face competition from many other types of financial institutions, including, without limitation, savings and loans, finance companies, brokerage firms, insurance companies, credit unions, mortgage banks, and other financial intermediaries. Legislation passed will make it easier for other types of financial institutions to compete with us.

Our results would be adversely affected if we suffered higher than expected losses on our loans. We assume risk from the possibility that we will suffer losses because borrowers, guarantors, and related parties fail to perform under the terms of their loans. We try to minimize this risk by adopting and implementing what we believe are effective underwriting and credit policies and procedures, including how we establish and review the allowance for credit losses. We assess the likelihood of nonperformance, track loan performance, and diversify our credit portfolio. Those policies and procedures may still not prevent unexpected losses that could adversely affect our results.

Other general consequences of the factors described above that could hurt our business include an increase in loan delinquencies, increase in problem assets and foreclosures, decline in demand for our products and services and decline in the value of collateral for loans made by us, such as real estate, which in turn could reduce clients borrowing power and reduce the value of assets and collateral associated with our existing loans.

## PART II.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(c) Purchase of Equity Securities by the Issuer and Affiliated Purchaser.

The information required by subsection (c) of this item regarding purchases by the Company during the quarter ended June 30, 2005 of equity securities that are registered by the Company pursuant to Section 12 of the Exchange Act is incorporated by reference from that portion of Part I, Item 1 of the report under Note 5.

## ITEM 6. EXHIBITS

No.
10.7 Compensatory Arrangement with President of City National Bank was filed in current report on Form 8-K dated June 1, 2005, and is hereby incorporated by reference.
10.8 Amendment to Employment Agreement dated as of May 15, 2005 by and between Bram Goldsmith and City National Corporation and City National Bank.
10.9 First Amendment to the City National Corporation Amended and Restated 2002 Omnibus Plan
31.1 Chief Executive Officer certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 302 of the Sarbanes-Oxley Act of 2002
31.2 Chief Financial Officer certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 302 of the Sarbanes-Oxley Act of 2002
32.0 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DATE:
August 5, 2005

CITY NATIONAL CORPORATION<br>(Registrant)<br>/s/ Christopher J. Carey<br>CHRISTOPHER J. CAREY<br>Executive Vice President and Chief Financial Officer<br>(Authorized Officer and Principal Financial Officer)


[^0]:    Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

