OneBeacon Insurance Group, Ltd. Form 10-Q October 30, 2012 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the period ended September 30, 2012

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission file number 1-33128

ONEBEACON INSURANCE GROUP, LTD.

(Exact name of Registrant as specified in its charter)

Bermuda (State or other jurisdiction of incorporation or organization)

98-0503315 (I.R.S. Employer Identification No.)

601 Carlson Parkway Minnetonka, Minnesota (Address of principal executive offices)

55305 (Zip Code)

Registrant s telephone number, including area code: (952) 852-2431

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months. Yes x No o

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer o

Accelerated Filer x

Non-accelerated filer o

Smaller reporting company o

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

As of October 26, 2012, 23,633,774 Class A common shares, par value of \$0.01 per share, and 71,754,738 Class B common shares, par value of \$0.01 per share, were outstanding.

ONEBEACON INSURANCE GROUP, LTD.

PART I	FINANCIAL INFORMATION	3
<u>ITEM 1.</u>	Financial Statements (Unaudited)	3
	Consolidated Balance Sheets: As of September 30, 2012 and December 31, 2011	3
	Consolidated Statements of Operations and Comprehensive (Loss) Income: Three and nine months ended September 30, 2012 and 2011	4
	Consolidated Statements of Common Shareholders Equity: Nine months ended September 30, 2012 and 2011	5
	Consolidated Statements of Cash Flows: Nine months ended September 30, 2012 and 2011	ϵ
	Notes to Consolidated Financial Statements	7
ITEM 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	44
	Results of Operations For the three and nine months ended September 30, 2012 and 2011	46
	Liquidity and Capital Resources	60
	Critical Accounting Estimates	64
	Forward-Looking Statements	65
<u>ITEM 3.</u>	Quantitative and Qualitative Disclosures About Market Risk	66
<u>ITEM 4.</u>	Controls and Procedures	66
PART II	OTHER INFORMATION	67
<u>ITEM 1.</u>	<u>Legal Proceedings</u>	67
ITEM 1A.	Risk Factors	67
<u>ITEM 2.</u>	Unregistered Sales of Equity Securities and Use of Proceeds	68
<u>ITEM 4.</u>	Mine Safety Disclosure	68
<u>ITEM 6.</u>	<u>Exhibits</u>	69
<u>SIGNATURES</u>		70

PART 1. FINANCIAL INFORMATION

ITEM 1. Financial Statements

ONEBEACON INSURANCE GROUP, LTD.

CONSOLIDATED BALANCE SHEETS

Acceta		September 30, 2012 (Unaudited) (in millions share and p amoun	, except er share	ecember 31, 2011
Assets				
Investment securities:	Φ.	1.454.1	ф	1.006.0
Fixed maturity investments, at fair value	\$	1,474.1	\$	1,886.2
Short-term investments, at amortized cost (which approximates fair value)		274.1		320.0
Common equity securities, at fair value		295.3		266.5
Convertible fixed maturity investments, at fair value		72.6		79.8
Other investments		156.9		155.1
Total investments		2,273.0		2,707.6
Cash		32.0		54.9
Reinsurance recoverable on unpaid losses		41.3		2,167.5
Reinsurance recoverable on paid losses		2.0		16.5
Premiums receivable		256.6		230.9
Deferred acquisition costs		132.5		123.5
Ceded unearned premiums		11.3		10.7
Net deferred tax asset		129.7		93.6
Investment income accrued		10.3		14.1
Accounts receivable on unsettled investment sales		61.9		0.5
Other assets		255.7		269.2
Assets held for sale		2,388.2		132.6
Total assets	\$	5,594.5	\$	5,821.6
Liabilities				
Loss and loss adjustment expense reserves	\$	911.6	\$	3,358.6
Unearned premiums		610.7		528.0
Debt		269.8		269.7
Ceded reinsurance payable		2.9		23.4
Accounts payable on unsettled investment purchases		15.1		22.7
Other liabilities		332.7		397.7
Liabilities held for sale		2,388.2		107.6
Total liabilities		4,531.0		4,707.7
OneBeacon s common shareholders equity and noncontrolling interests				
OneBeacon s common shareholders equity:				
Common shares and paid-in surplus (par value \$0.01; authorized, 200,000,000 shares;				
issued and outstanding, 95,388,512 and 95,068,457 shares)		1,018.4		1,002.2
Retained earnings		42.6		108.5
Accumulated other comprehensive loss, after tax:				

Other comprehensive income and loss items	(12.6)	(10.9)
Total OneBeacon s common shareholders equity	1,048.4	1,099.8
Total noncontrolling interests	15.1	14.1
Total OneBeacon s common shareholders equity and noncontrolling interests	1,063.5	1,113.9
Total liabilities, OneBeacon s common shareholders equity and noncontrolling interests	\$ 5,594.5 \$	5,821.6

See Notes to Consolidated Financial Statements.

ONEBEACON INSURANCE GROUP, LTD.

CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE (LOSS) INCOME

(Unaudited)

	Three months ended September 30,					Nine mont Septem		
		2012		2011		2012	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	2011
			(9	in millions, except	per sl	nare amounts)		
Revenues								
Earned premiums	\$	293.9	\$	259.1	\$	846.0	\$	748.0
Net investment income		12.8		16.1		41.5		55.8
Net realized and unrealized investment gains		40.0				0		(10.0)
(losses)		40.0		(47.4)		57.9		(13.3)
Net other expenses		(0.4)				(0.1)		(12.2)
Total revenues		346.3		227.8		945.3		778.3
Expenses								
Loss and loss adjustment expenses		164.7		149.7		452.5		421.3
Policy acquisition expenses		66.6		58.6		185.6		161.5
Other underwriting expenses		47.4		36.0		146.2		124.5
General and administrative expenses		4.4		2.5		9.7		7.4
Interest expense on debt		4.0		4.1		12.1		16.4
Total expenses		287.1		250.9		806.1		731.1
Pre-tax income (loss) from continuing								
operations		59.2		(23.1)		139.2		47.2
Income tax (expense) benefit		(14.2)		11.1		(28.1)		(1.9)
Net income (loss) from continuing operations		45.0		(12.0)		111.1		45.3
Loss from discontinued operations, net of tax		(15.8)		(2.5)		(24.8)		(1.5)
Loss from sale of discontinued operations net of								
tax		(91.0)		(18.2)		(91.0)		(18.2)
Net (loss) income including noncontrolling								
interests		(61.8)		(32.7)		(4.7)		25.6
Less: Net income attributable to noncontrolling								
interests		(0.4)		(0.2)		(1.2)		(1.1)
Net (loss) income attributable to OneBeacon s								
common shareholders		(62.2)		(32.9)		(5.9)		24.5
Change in other comprehensive income and loss		,		,		,		
items		(2.0)		0.2		(1.7)		0.3
Comprehensive (loss) income attributable to		` ,				` /		
OneBeacon s common shareholders	\$	(64.2)	\$	(32.7)	\$	(7.6)	\$	24.8
			•	(=)	•	(1.11)		
Earnings (loss) per share attributable to								
OneBeacon s common shareholders basic an	d							
diluted								
Net income (loss) from continuing operations per								
Share	\$	0.47	\$	(0.13)	\$	1.15	\$	0.46
Loss from discontinued operations, net of tax,			·	(*****)	r			
per Share		(0.17)		(0.03)		(0.27)		(0.02)
Loss from sale of discontinued operations, net of		(0.27)		(0.02)		(0.27)		(0.02)
tax, per share		(0.95)		(0.19)		(0.95)		(0.19)
Net (loss) income attributable to OneBeacon s		(0.55)		(0.17)		(0.55)		(0.17)
common shareholders per share		(0.65)		(0.35)		(0.07)		0.25
common bilaterioració per bilate		(0.05)		(0.55)		(0.07)		0.23

Dividends declared and paid per OneBeac	on s				
common share	\$	0.21	\$ 0.21	\$ 0.63 \$	1.63

See Notes to Consolidated Financial Statements.

4

ONEBEACON INSURANCE GROUP, LTD.

CONSOLIDATED STATEMENTS OF COMMON SHAREHOLDERS EQUITY

(Unaudited)

	sha	Common archolders equity	eacon s Commo Common shares and paid-in surplus	I.	eholders Equit Retained earnings a millions)	Ac con	cum. other nprehensive loss, after tax	in	controlling nterests, fter tax
Balances at January 1, 2012	\$	1,099.8	\$ 1,002.2	\$	108.5	\$	(10.9)	\$	14.1
Net (loss) income		(5.9)			(5.9)				1.2
Amortization of restricted share awards		1.9	1.9						
Issuance of common shares		0.3	0.3						0.2
Dividends		(60.0)			(60.0)				(0.6)
Contributions									0.2
Gain on sale of OneBeacon Holdings									
(Luxembourg) S.à r.l.		14.0	14.0						
Other comprehensive loss, after tax		(1.7)					(1.7)		
Balances at September 30, 2012	\$	1,048.4	\$ 1,018.4	\$	42.6	\$	(12.6)	\$	15.1

			OneB	eacon s Commo Common	on Shar	eholders Equi	ty			
	sha	ommon reholders equity	:	shares and paid-in surplus	e	Retained arnings n millions)	com	cum. other nprehensive me, after tax	İ	ncontrolling interests, after tax
Balances at January 1, 2011	\$	1,229.0	\$	1,000.5	\$	228.2	\$	0.3	\$	19.9
Net income		24.5		,		24.5				1.1
Amortization of restricted share and										
option awards		0.9		0.9						
Issuance of common shares		0.3		0.3						0.3
Repurchases and retirements of										
common shares										(1.3)
Dividends		(154.8)				(154.8)				(0.9)
Contributions										0.1
Distributions										(5.0)
Other comprehensive income, after tax		0.3						0.3		
Balances at September 30, 2011	\$	1,100.2	\$	1,001.7	\$	97.9	\$	0.6	\$	14.2

See Notes to Consolidated Financial Statements.

ONEBEACON INSURANCE GROUP, LTD.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

	Nine months ended September 30, 2012	2011
	(\$ in millions)	2011
Cash flows from operations:	(1	
Net (loss) income including noncontrolling interests \$	(4.7) \$	25.6
Charges (credits) to reconcile net income to cash flows used for operations:		
Net loss from discontinued operations	24.8	1.5
Net loss from sale of discontinued operations	91.0	18.2
Net realized and unrealized investment (gains) losses	(57.9)	13.3
Net other realized losses		11.7
Deferred income tax expense (benefit)	12.3	(12.9)
Other operating items:		
Net change in loss and loss adjustment expense reserves	(0.9)	33.4
Net change in unearned premiums	85.2	73.2
Net change in ceded reinsurance payable	(0.8)	(4.7)
Net change in ceded unearned premiums	(0.7)	0.5
Net change in premiums receivable	(45.7)	(61.3)
Net change in reinsurance recoverable on paid and unpaid losses	64.4	(3.0)
Net change in other assets and liabilities	(34.4)	(35.5)
Net cash provided from operations continuing operations	132.6	60.0
Net cash used for operations discontinued operations	(155.6)	(150.6)
Net cash used for operations	(23.0)	(90.6)
Cash flows from investing activities:	(22.5)	1110
Net maturities, purchases and sales of short-term investments	(22.7)	114.3
Maturities of fixed maturity investments	147.5	389.8
Sales of fixed maturity investments	1,305.9	1,113.2
Sales of common equity securities	37.2	89.7
Sales of convertible fixed maturity investments	16.0 6.9	34.4 34.9
Distributions and redemptions of other investments		
Purchases of fixed maturity investments	(1,317.2)	(1,210.1)
Purchases of common equity securities	(49.3)	(74.3)
Purchases of convertible fixed maturity investments Contributions for other investments	(6.8) (3.1)	(28.8) (9.8)
Net change in unsettled investment purchases and sales	(69.1)	(8.2)
Net acquisitions of property and equipment	(1.2)	(3.2)
Net cash provided from investing activities continuing operations	44.1	441.9
Net cash provided from investing activities discontinued operations Net cash provided from investing activities discontinued operations	77.1	771.9
Net cash provided from investing activities Net cash provided from investing activities	44.1	441.9
Cash flows from financing activities:	11.1	111.9
Repurchases of debt		(161.6)
Cash dividends paid to common shareholders	(60.0)	(154.8)
Proceeds on sale of OneBeacon Holdings (Luxembourg) S.à r.l.	14.0	(13 1.0)
Net cash used for financing activities continuing operations	(46.0)	(316.4)
Net cash used for financing activities discontinued operations	()	(510)
Net cash used for financing activities Net cash used for financing activities	(46.0)	(316.4)
Net (decrease) increase in cash during period	(24.9)	34.9
Cash reclassified from (to) assets held for sale as part of the AutoOne Transaction	5.5	(5.5)

Edgar Filing: OneBeacon Insurance Group, Ltd. - Form 10-Q

Cash transferred as part of the AutoOne Transaction	(3.5)	
Net (decrease) increase excluding cash relating to the AutoOne Transaction	(22.9)	29.4
Cash balance at beginning of period	54.9	33.6
Cash balance at end of period	\$ 32.0	\$ 63.0
Supplemental cash flows information:		
Interest paid	\$ 8.2	\$ 12.5
Net tax payments to (refunds from) state and national governments	0.5	(3.8)

See Notes to Consolidated Financial Statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1. Nature of Operations and Summary of Significant Accounting Policies

Basis of presentation

These interim consolidated financial statements include the accounts of OneBeacon Insurance Group, Ltd. (the Company or the Registrant) and its subsidiaries (collectively, OneBeacon) and have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). The Company is an exempted Bermuda limited liability company. The OneBeacon operating companies are U.S.-based property and casualty insurance writers, most of which historically have operated in a multi-company pool or have participated in 100% quota share reinsurance agreements. OneBeacon offers a wide range of specialty insurance products and services through independent agencies, regional and national brokers, wholesalers and managing general agencies.

OneBeacon was acquired by White Mountains Insurance Group, Ltd. (White Mountains) from Aviva plc (Aviva) in 2001 (the OneBeacon Acquisition). White Mountains is a holding company whose businesses provide property and casualty insurance, reinsurance and certain other products. As of September 30, 2012, White Mountains owned 75.2% of the Company's common shares. Within this report, the term OneBeacon is used to refer to one or more entities within the consolidated organization, as the context requires. The Company's headquarters are located at 14 Wesley Street, 5th Floor, Hamilton HM 11, Bermuda. The Company's U.S. corporate headquarters are located at 601 Carlson Parkway, Minnesona 55305 and its registered office is located at Clarendon House, 2 Church Street, Hamilton HM 11, Bermuda.

OneBeacon s reportable segments are Specialty Insurance Operations, Other Insurance Operations and Investing, Financing and Corporate Operations. The Specialty Insurance Operations segment is comprised of a number of underwriting units that are aggregated into three major underwriting units for financial reporting: Managing General Agency (MGA) Business, Specialty Industries and Specialty Products. OneBeacon s Other Insurance Operations segment, as further described below, has historically included the results of the non-specialty commercial lines business, to which OneBeacon sold the renewal rights, other run-off business, which includes asbestos and environmental reserves, and certain purchase accounting adjustments relating to the OneBeacon Acquisition. The Other Insurance Operations segment also includes the results of a reciprocal insurance exchange that is not actively writing any business. Investing, Financing and Corporate Operations includes the investing and financing activities for OneBeacon on a consolidated basis, and certain other activities conducted through the Company and its intermediate subsidiaries which include OneBeacon U.S. Financial Services, Inc. and OneBeacon U.S. Holdings, Inc. (OBH), both U.S.-domiciled companies, as well as various intermediate holding companies domiciled in the United States, Gibraltar, Luxembourg and Bermuda.

On October 17, 2012, one of the Company s indirect wholly-owned subsidiaries, OneBeacon Insurance Group LLC, entered into a definitive agreement (the Stock Purchase Agreement) with Trebuchet US Holdings, Inc. (Trebuchet), a wholly-owned subsidiary of Armour Group Holdings Limited (together with Trebuchet, Armour), to sell its runoff business. See Note 2, Note 14 and Note 15. OneBeacon s runoff business includes the results of OneBeacon s remaining non-specialty commercial lines business and certain other run-off business, including asbestos and environmental reserves, as well as certain purchase accounting adjustments related to the OneBeacon Acquisition (the Runoff Business), the sale of which is referred to as the Runoff Transaction). The Runoff Business had been included within the Other Insurance Operations segment; however, based on management s intent as of September 30, 2012 to execute the Stock Purchase Agreement, the Runoff Business has been presented as held for sale in the consolidated balance sheet as of September 30, 2012. The prior year balance sheet has not been reclassified to conform to the current period s presentation. The Runoff Business disposal

group excludes investing and financing activities from amounts classified as discontinued operations. OneBeacon s investing and financing operations are conducted on an overall consolidated level and, accordingly, there are no separately identifiable investing or financing cash flows associated with the Runoff Business. Pursuant to the terms of the Stock Purchase Agreement, the legal entities included in the sale and expected to be transferred to Armour will hold an agreed upon level of invested assets and capital at closing. The assets and liabilities associated with the Runoff Business as of September 30, 2012 have been presented in the balance sheet as held for sale assuming the investing and financing steps required to effect the sale were completed as of the current balance sheet date. The prior year balance sheet has not been reclassified.

On February 22, 2012, OneBeacon completed the sale of its AutoOne Insurance business (AutoOne) to Interboro Holdings, Inc. (Interboro) (the AutoOne Transaction). See Note 2. AutoOne had offered products and services to assigned risk markets primarily in New York and New Jersey. AutoOne had been included within the Other Insurance Operations segment; however, as a result of the sale, AutoOne has been presented as discontinued operations in the statements of operations and cash flows with the prior periods reclassified to conform to the current presentation. The AutoOne disposal group excludes investing and financing activities from amounts classified as discontinued operations. OneBeacon s investing and financing operations are

Table of Contents

conducted on an overall consolidated level and, accordingly, there are no separately identifiable investing or financing cash flows associated with AutoOne. Pursuant to the terms of the AutoOne Transaction, at closing, the legal entities included in the sale held an agreed upon level of invested assets and capital. The assets and liabilities associated with the AutoOne business as of December 31, 2011 have been presented in the balance sheet as held for sale assuming the investing and financing steps required to effect the sale were completed as of December 31, 2011.

All significant intercompany transactions have been eliminated in consolidation. These interim financial statements include all adjustments, consisting of a normal recurring nature, considered necessary by management to fairly state the financial position, results of operations and cash flows of OneBeacon. These interim financial statements may not be indicative of financial results for the full year and should be read in conjunction with the Company s 2011 Annual Report on Form 10-K. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Refer to the Company s 2011 Annual Report on Form 10-K for a complete discussion regarding OneBeacon s significant accounting policies. As described above, certain amounts in the prior period financial statements have been reclassified to conform to the current presentation.

Recently Adopted Changes in Accounting Principles

Policy Acquisition Costs

On January 1, 2012, OneBeacon adopted Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2010-26, Accounting for Costs Associated with Acquiring or Renewing Insurance Contracts, codified within Accounting Standards Codification (ASC) 944. ASU 2010-26 changes the types of policy acquisition costs that are eligible for deferral. Specifically, ASU 2010-26 limits deferrable costs to those that are incremental direct costs of contract acquisition and certain costs related to acquisition activities performed by the insurer, such as underwriting, policy issuance and processing, medical and inspection costs and sales force contract selling. ASU 2010-26 defines incremental direct costs as those costs that result directly from and were essential to the contract acquisition and would not have been incurred absent the acquisition. Accordingly, under ASC 2010-26, deferrable acquisition costs are limited to costs related to successful contract acquisitions. Acquisition costs that are not eligible for deferral are to be charged to expense in the period incurred.

OneBeacon adopted ASU 2010-26 prospectively. As a result of adopting ASU 2010-26, \$5.6 million of unamortized deferred acquisition costs as of January 1, 2012, primarily relating to a portion of profit sharing commission that had been deferred under prior guidance, have been determined to no longer be deferrable and will be recognized in expense over the original amortization period. During the three and nine months ended September 30, 2012, \$0.9 million and \$5.3 million, respectively, of the \$5.6 million of unamortized acquisitions costs as of January 1, 2012 were recognized in expense. If OneBeacon had followed ASU 2010-26 in 2011, \$1.4 million and \$5.7 million, respectively, of acquisition costs that had been deferred would have been recognized in expense during the three and nine months ended September 30, 2011.

Fair Value Measurements and Disclosures

On January 1, 2012, OneBeacon adopted ASU 2011-04, *Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in US GAAP and IFRS* (ASC 820). ASU 2011-04 clarifies existing guidance with respect to the concepts of highest and best use and valuation premise and measuring instruments classified within a reporting entity s shareholders equity. ASU 2011-04 also clarifies disclosure

requirements, requiring disclosure of quantitative information about unobservable inputs used in Level 3 fair value measurements. ASU 2011-04 also amends existing guidance. In circumstances where a reporting entity manages a portfolio of financial assets and liabilities based on the net market and counterparty credit risk exposures, ASU 2011-04 permits determination of the fair value of those instruments to be based on the net risk exposure. In addition, ASU 2011-04 permits the application of premiums or discounts to be applied in a fair value measurement to the extent that market participants would consider them in valuing the financial instruments. ASU 2011-04 also expands the required disclosures for Level 3 measurements, requiring that reporting entities provide a narrative description of the sensitivity of Level 3 fair value measurements to changes in unobservable inputs and the interrelationships between those inputs, if any. As a result of adopting ASU 2011-04, OneBeacon expanded its fair value disclosures. See Note 5.

Comprehensive Income

On January 1, 2012, OneBeacon adopted ASU 2011-05, *Comprehensive Income* (ASC 220). ASU 2011-05 requires all components of comprehensive income to be reported in a continuous financial statement or in two consecutive statements displaying the components of net income and the components of other comprehensive income. Since OneBeacon already presents comprehensive income in a continuous financial statement, adoption of ASU 2011-05 had no effect on OneBeacon s financial statement presentation.

8

Table	of	Contents

Goodwill Impairment

On January 1, 2012, OneBeacon adopted ASU 2011-08, *Testing Goodwill for Impairment* (ASC 350). ASU 2011-08 amends the guidance that requires an entity to test goodwill for impairment on at least an annual basis using a two-step quantitative test. The new guidance permits an entity to first assess facts and circumstances to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If the entity determines on the basis of this assessment that it is not more likely than not that the fair value of the reporting unit is less than its carrying amount, then performance of the two-step quantitative test is not required. Upon adoption, ASU 2011-08 had no effect on OneBeacon s financial position, results of operations or cash flows.

Recently Issued Accounting Pronouncements

Offsetting Assets and Liabilities

On December 16, 2011, the FASB issued ASU 2011-11, *Disclosures about Offsetting Assets and Liabilities* (ASC 210). The new standard expands the required disclosures in circumstance where either balances have been offset or the right of offset exists. The required disclosures are intended to provide information to enable financial statement users to evaluate the effect or potential effect of netting arrangements on a reporting entity s financial position. Disclosures required under the new standard include the gross amount of assets and liabilities recognized; the amounts that have been offset to arrive at the amounts presented in the statement of financial position; and any amounts subject to an enforceable master netting arrangement, whether or not such amounts have been offset. In addition, a description of the rights of offset should be disclosed. ASU 2011-11 is effective for periods beginning on or after January 1, 2013. OneBeacon is currently evaluating the effect adoption will have on its disclosures, but does not expect adoption to have a material effect on its financial position, results of operations or cash flows.

Table of Contents

NOTE 2. Acquisitions and Dispositions

As described in Note 1, on October 17, 2012, OneBeacon entered into the Stock Purchase Agreement with respect to the sale of its Runoff Business to Armour. Pursuant to the terms of the Stock Purchase Agreement, at closing, OneBeacon will transfer to Armour all of the issued and outstanding shares of common stock of certain legal entities that will contain the assets, liabilities (including gross and ceded loss reserves) and capital supporting the business as well as certain elements of the Runoff Business infrastructure, including staff and office space. Additionally, as part of the Runoff Transaction, OneBeacon may provide, under certain scenarios, financing in the form of surplus notes. The Runoff Transaction is expected to close in the second half of 2013.

The Runoff Transaction is subject to closing conditions, including but not limited to the receipt of regulatory approvals and the completion of certain internal restructuring actions by OneBeacon (the Internal Restructuring). Upon completion of the Internal Restructuring, the Runoff Business will be contained in certain legal entities to be transferred to Armour at closing.

At closing, Armour and/or OneBeacon Insurance Company and certain legal entities within the ongoing OneBeacon structure will enter into various ancillary agreements, including reinsurance agreements and administrative services agreements, to support the separation and transfer to Armour of the Runoff Business. Specifically, OneBeacon Insurance Company (OBIC) and Atlantic Specialty Insurance Company (ASIC) will enter into new reinsurance agreements pursuant to which (i) ASIC will cede, on a 100% quota share basis, Runoff Business not directly written by OBIC or the other legal entities that will be transferred to Armour, and (ii) OBIC will cede, on a 100% quota share basis, ongoing business not directly written by ASIC or the other legal entities that OneBeacon will continue to own post-closing. Also as part of the Runoff Transaction, at closing, OneBeacon and Armour will enter into a Transition Services Agreement (TSA), pursuant to which OneBeacon will provide certain transition services to Armour during the term of the TSA. The TSA has an initial term of one year.

As described in Note 1, the Runoff Business is now presented as held for sale and discontinued operations. See Note 14 for further information regarding discontinued operations. During the third quarter of 2012, OneBeacon recorded an after tax net charge of \$107.0 million in discontinued operations reflecting a \$91.5 million after tax estimated loss on sale of the Runoff Business and \$9.0 million of after tax incurred loss and loss adjustment expenses relating to an adjustment to the workers compensation discount rate applied to the loss reserves being transferred. In addition, OneBeacon also recorded \$6.5 million of after tax underwriting losses primarily related to adverse prior year loss reserve development related to a legacy assumed reinsurance treaty which were included in discontinued operations during the third quarter of 2012.

On February 22, 2012, OneBeacon completed the sale of the AutoOne business to Interboro. Pursuant to the terms of the sale, at closing, OneBeacon transferred to Interboro all of the issued and outstanding shares of common stock of AutoOne Insurance Company (AOIC) and AutoOne Select Insurance Company (AOSIC), through which substantially all of the AutoOne business was written on a direct basis. At closing, OneBeacon also transferred the assets, liabilities (including loss reserves and unearned premiums) and capital of the business as well as substantially all of the AutoOne infrastructure including systems and office space as well as certain staff. The AutoOne Transaction also included the execution of a reinsurance agreement with certain subsidiaries of the Company pursuant to which OneBeacon cedes, on a 100% quota share basis, AutoOne business not directly written by AOIC and AOSIC. As described in Note 1, the assets and liabilities associated with the AutoOne business as of December 31, 2011 have been presented as held for sale and underwriting results for AutoOne, net of tax, have been reported as discontinued operations for all periods presented. See Note 14 for further information regarding balances classified as held for sale and activity reported as discontinued operations. During the third quarter of 2012, OneBeacon and Interboro reached conclusion on post-closing adjustments to the closing balance sheet, resulting in OneBeacon recording an after tax net charge of \$0.3 million relating to underwriting activity and an after tax net gain of \$0.5 million to true up the estimated loss on sale.

As part of the AutoOne Transaction, Interboro LLC, the parent company of Interboro, issued a \$3.0 million promissory note to OBIC. Interboro LLC is required to repay the note in \$1.0 million increments on each of the third, fourth and fifth anniversaries of the closing date, or February 22, 2015, 2016 and 2017. In addition, Interboro LLC is required to pre-pay principal in an amount equal to 100% of any dividend or distribution received from its subsidiaries, net of taxes and less \$0.2 million on the same anniversary dates. Interest accrues and is payable quarterly at a rate of LIBOR plus 550 basis points.

On January 24, 2012, OneBeacon sold all of the issued and outstanding shares of common stock of OneBeacon Holdings (Luxembourg) S.à r.l. (OB Lux) to White Sands Holdings (Luxembourg) S.à r.l. (White Sands), a subsidiary of White Mountains, for \$24.7 million. As a result of the sale, OneBeacon recorded a gain of \$14.0 million as additional paid in capital. Net of transaction costs expensed through the statement of operations, the gain was \$13.6 million.

Except as described above, during the three and nine months ended September 30, 2012 and 2011, there were no significant acquisitions or dispositions.

NOTE 3. Reserves for Unpaid Losses and Loss Adjustment Expenses

The following table summarizes the loss and LAE reserve activities of OneBeacon s insurance subsidiaries for the three and nine months ended September 30, 2012 and 2011:

	Three months end 2012	ed Sep	otember 30, 2011 (\$ in mi	Nine months ended Sep 2012			ember 30, 2011
Gross beginning balance	\$ 3,175.3	\$	3,131.5	\$	3,358.6	\$	3,295.5
Less beginning reinsurance recoverable on	, , , , , ,		-,		- /		2, 22.2
unpaid losses	(2,040.7)		(1,825.9)		(2,167.5)		(1,893.2)
Net loss and LAE reserves	1,134.6		1,305.6		1,191.1		1,402.3
Loss and LAE incurred relating to:							
Current year losses	167.0		155.7		460.1		435.7
Prior year losses	(2.3)		(6.0)		(7.6)		(14.4)
Total incurred loss and LAE from continuing							
Operations	164.7		149.7		452.5		421.3
Loss and LAE paid relating to:							
Current year losses	(59.6)		(62.2)		(123.0)		(132.9)
Prior year losses	(73.4)		(64.5)		(266.2)		(244.7)
Total loss and LAE payments from continuing							
operations	(133.0)		(126.7)		(389.2)		(377.6)
Net loss and LAE reserves	1,166.3		1,328.6		1,254.4		1,446.0
Total incurred loss and LAE from							
discontinued operations	27.7		12.9		48.4		37.7
Total loss and LAE payments from							
discontinued operations	(67.4)		(63.7)		(177.1)		(205.9)
Net loss and LAE reserves	1,126.6		1,277.8		1,125.7		1,277.8
Net loss and LAE reserves reclassified to held							
for sale related to Runoff (1)	(256.3)				(256.3)		
Net loss and LAE reserves reclassified (to)							
from held for sale related to AutoOne (2)			(58.0)		64.7		(58.0)
Net loss and LAE reserves sold as part of the							
AutoOne Transaction (3)					(63.8)		
Net ending balance	870.3		1,219.8		870.3		1,219.8
Plus ending reinsurance recoverable on unpaid							
Losses	41.3		1,939.3		41.3		1,939.3
Gross ending balance	\$ 911.6	\$	3,159.1	\$	911.6	\$	3,159.1

⁽¹⁾ In the three and nine months ended September 30, 2012, \$256.3 million of net loss and LAE reserves related to the Runoff business were reclassified to held for sale.

⁽²⁾ In the three and nine months ended September 30, 2011, \$58.0 million of net loss and LAE reserves related to the AutoOne Transaction were reclassified to held for sale. In the nine months ended September 30, 2012, \$64.7 million of net loss and LAE reserves related to the AutoOne Transaction were reclassified from held for sale immediately prior to the closing of the transaction which occurred on February 22, 2012.

(3) In the nine months ended September 30, 2012, \$63.8 million of net loss and LAE reserves related to the AutoOne Transaction were sold.

During the three months ended September 30, 2012, OneBeacon experienced \$2.3 million of favorable loss and LAE reserve development on prior accident year loss reserves due to lower than expected severity on losses related to professional liability lines, multiple peril liability lines and other general liability lines. During the three months ended September 30, 2011, OneBeacon recorded \$6.0 million of favorable loss and LAE reserve development on prior accident year loss reserves due to lower than expected severity on losses related to professional liability lines, multiple peril liability lines and other general liability lines.

During the nine months ended September 30, 2012, OneBeacon experienced \$7.6 million of favorable loss and LAE reserve development on prior accident year loss reserves due to lower than expected severity on losses related to professional liability lines,

Table of Contents

multiple peril liability lines and general liability lines. During the nine months ended September 30, 2011, OneBeacon experienced \$14.4 million of favorable loss and LAE reserve development on prior accident year loss reserves due to lower than expected severity on non-catastrophe losses related to professional liability lines, multiple peril liability lines and other general liability lines.

In connection with purchase accounting for the OneBeacon Acquisition, OneBeacon was required to adjust to fair value the loss and LAE reserves and the related reinsurance recoverables on the balance sheet. As of September 30, 2012 and December 31, 2011, the remaining fair value reductions to both loss and LAE reserves and reinsurance recoverable on unpaid losses were \$153.4 million and \$163.3 million, respectively. As a result of the Runoff Transaction, this adjustment is reflected in the amounts held for sale on the September 30, 2012 balance sheet and the net reduction to loss and LAE reserves associated with this adjustment is being accreted through an income statement charge within discontinued operations ratably with and over the period the claims are settled.

NOTE 4. Reinsurance

In the normal course of business, OneBeacon s insurance subsidiaries seek to limit losses that may arise from catastrophes or other events by reinsuring with third party reinsurers. OneBeacon remains liable for risks reinsured even if the reinsurer does not honor its obligations under reinsurance contracts.

Effective May 1, 2012, OneBeacon renewed its property catastrophe reinsurance program through April 30, 2013. The program provides coverage for OneBeacon s property business as well as certain acts of terrorism. Under the program, the first \$25.0 million of losses resulting from any single catastrophe are retained and the next \$155.0 million of losses resulting from the catastrophe are reinsured in three layers, although OneBeacon retains a co-participation of 55% of losses from \$25.0 million to \$40.0 million, 15% of losses from \$40.0 million to \$80.0 million, and 10% of losses from \$80.0 million to \$180.0 million. Any loss above \$180.0 million would be retained in full. In the event of a catastrophe, OneBeacon s property catastrophe reinsurance program is reinstated for the remainder of the original contract term by paying a reinstatement premium that is based on the percentage of coverage reinstated and the original property catastrophe coverage premium.

At September 30, 2012, OneBeacon had reinsurance recoverables on paid and unpaid losses of \$2.0 million and \$41.3 million, respectively. Reinsurance contracts do not relieve OneBeacon of its obligations. Therefore, collectibility of balances due from its reinsurers is critical to OneBeacon s financial strength. OneBeacon is selective in regard to its reinsurers, principally placing reinsurance with those reinsurers with strong financial condition, industry ratings and underwriting ability. Management monitors the financial condition and ratings of its reinsurers on an ongoing basis. As a result, uncollectible amounts have historically not been significant. The following table provides a listing of OneBeacon s top reinsurers, excluding industry pools and associations and those with affiliates within OneBeacon. The table shows the recoverable amounts, the percentage of total reinsurance recoverables and the reinsurers A.M. Best Company, Inc. (A.M. Best) ratings. The table excludes reinsurance balances that have been reclassified as held for sale; see note 14 for the reinsurance information related to those amounts.

(\$ in millions)	 alance at nber 30, 2012	% of total	A.M. Best Rating (1)
Hannover Ruckversich	\$ 6.4	15%	A+
Hartford Steam Boiler	4.6	11%	A++
Munich Reinsurance America	4.5	10%	A+
Platinum Underwriters Re	4.1	9%	A
Transatlantic Reinsurance	2.0	5%	A

(1) A.M. Best ratings as detailed above are: A++ (Superior, which is the highest of fifteen financial strength ratings), A+ (Superior, which is the second highest of fifteen financial strength ratings) and A (Excellent, which is the third highest of fifteen financial strength ratings).

Table of Contents

NOTE 5. Investment Securities

OneBeacon s invested assets are comprised of securities and other investments held for general investment purposes. Refer to the Company s 2011 Annual Report on Form 10-K for a complete discussion.

OneBeacon classifies its portfolio of fixed maturity investments and common equity securities, including convertible fixed maturity investments, held for general investment purposes as trading securities. Trading securities are reported at fair value as of the balance sheet date as determined by quoted market prices when available. Realized and change in unrealized investment gains and losses on trading securities are reported in total revenues as net realized and unrealized investment gains (losses) in revenues on a pre-tax basis.

Short-term investments consist of money market funds, certificates of deposit and other securities which, at the time of purchase, mature or become available for use within one year. Short-term investments are carried at amortized cost, which approximated fair value as of September 30, 2012 and December 31, 2011.

Other investments primarily include hedge funds and private equity funds. OneBeacon measures its investments in hedge funds and private equity funds at fair value with changes therein reported in total revenues as net realized and unrealized investment gains (losses). Other investments also includes an investment in a community reinvestment vehicle which is accounted for at fair value and a tax advantaged federal affordable housing development fund which is accounted for under the equity method.

Table of Contents

OneBeacon s net investment income is comprised primarily of interest income associated with OneBeacon s fixed maturity investments, dividend income from its equity investments and interest income from its short-term investments. Net investment income for the three and nine months ended September 30, 2012 and 2011 consisted of the following:

		Three mor Septem	 led		Nine months ended September 30,				
	:	2012	2011		2012		2011		
			(\$ in m	illions)					
Fixed maturity investments	\$	12.0	\$ 15.4	\$	38.6	\$	54.8		
Short-term investments					0.1		0.1		
Common equity securities		1.5	1.5		4.8		3.9		
Convertible fixed maturity investments		1.1	0.8		3.4		2.6		
Other investments		(0.2)	0.1		(0.4)		(0.3)		
Gross investment income		14.4	17.8		46.5		61.1		
Less investment expenses		(1.6)	(1.7)		(5.0)		(5.3)		
Net investment income	\$	12.8	\$ 16.1	\$	41.5	\$	55.8		

The composition of net realized investment gains (losses), a component of net realized and unrealized investment gains (losses) for the three and nine months ended September 30, 2012 and 2011 are as follows:

		Three mor Septem			Nine months ended September 30,				
	2	2012		2011		2012		2011	
				(\$ in m i	illions)				
Fixed maturity investments	\$	10.6	\$	6.7	\$	26.7	\$		25.3
Short-term investments									
Common equity securities		2.9		14.5		(0.2)			18.7
Convertible fixed maturity investments		0.6		0.3		2.0			4.8
Other investments		(0.4)		0.8		1.6			8.4
Net realized investment gains, pre-tax	\$	13.7	\$	22.3	\$	30.1	\$		57.2

The net changes in fair value for the three and nine months ended September 30, 2012 are as follows:

	unreal	ges in net lized gains d losses	September Char foreig transl	nonths ended er 30, 2012 (1) ages in net n currency ation gains d losses	char valu	otal net nges in fair e reflected revenues (\$ in mil	unreal and	ges in net lized gains d losses	Septembe Chan foreig transl	onths ended r 30, 2012 (1) ages in net n currency ation gains d losses	chan; value	otal net ges in fair e reflected revenues
Fixed maturity												
investments	\$	5.9	\$	0.2	\$	6.1	\$	8.6	\$	0.2	\$	8.8
Short-term												
investments												
Common equity												
securities		18.7				18.7		17.0				17.0
Convertible fixed												
maturity investments		(0.6)				(0.6)		(2.0)				(2.0)

Edgar Filing: OneBeacon Insurance Group, Ltd. - Form 10-Q

Other investments	2.1		2.1	4.0		4.0
Total	\$ 26.1	\$ 0.2	\$ 26.3	\$ 27.6	\$ 0.2	\$ 27.8

(1) Includes changes in net deferred gains and losses on sales of investments between OneBeacon and entities under White Mountains common control of \$0.0 million and \$(0.2) million, pre-tax, for the three and nine months ended September 30, 2012, respectively.

14

Table of Contents

The net changes in fair value for the three and nine months ended September 30, 2011 are as follows:

	unrea	ges in net lized gains d losses	Septem Cha forei tran	months ended ber 30, 2011 (1) anges in net ign currency slation gains nd losses	cha val	Total net inges in fair ue reflected i revenues (\$ in mil	unre a	anges in net ealized gains nd losses	Septem Cl for tra	months ended aber 30, 2011 (1) hanges in net eign currency nslation gains and losses	chan valu	otal net ges in fair e reflected revenues
Fixed maturity investments	\$	(14.7)	\$	(0.3)	\$	(15.0)	\$	(15.1)	\$	(0.2)	\$	(15.3)
Short-term investments	Ψ	(14.7)	Ψ	(0.1)	Ψ	(0.1)	Φ	(13.1)	φ	(0.2)	φ	(13.3)
Common equity securities		(47.0)				(47.0)		(44.1)		(0.1)		(44.2)
Convertible fixed maturity investments		(7.1)				(7.1)		(13.4)				(13.4)
Other investments		(0.5)				(0.5)		2.4				2.4
Total	\$	(69.3)	\$	(0.4)	\$	(69.7)	\$	(70.2)	\$	(0.3)	\$	(70.5)

⁽¹⁾ Includes changes in net deferred gains and losses on sales of investments between OneBeacon and entities under White Mountains common control of \$(0.1) million and \$(1.5) million, pre-tax, for the three and nine months ended September 30, 2011, respectively.

The components of OneBeacon s ending net unrealized investment gains and losses, excluding the impact of net unrealized foreign currency translation gains and losses, on its trading investment portfolio as of September 30, 2012 and December 31, 2011 were as follows:

	tember 30, 2012	Dec	ember 31, 2011
	(\$ in mi	llions)	
Investment securities:			
Gross unrealized investment gains	\$ 137.9	\$	123.5
Gross unrealized investment losses	(8.1)		(21.6)
Net unrealized gains from trading investment portfolio	129.8		101.9
Income taxes	(43.2)		(33.9)
Total net unrealized investment gains, after tax	\$ 86.6	\$	68.0

The cost or amortized cost, gross unrealized investment gains and losses, net foreign currency gains and losses and carrying values of fixed maturity investments as of September 30, 2012 and December 31, 2011 were as follows:

				S	eptember 30, 2012	(1)		
	a	Cost or mortized cost	unr	Gross cealized gains	Gross unrealized losses (\$ in millions)	Net foreign currency losses	(Carrying value
U.S. Government and agency obligations	\$	204.4	\$	0.8	\$	\$	\$	205.2

Edgar Filing: OneBeacon Insurance Group, Ltd. - Form 10-Q

Debt securities issued by corporations	606.6	32.6	(1.2)	638.0
Municipal obligations	3.3			3.3
Asset-backed securities	902.0	12.3	(0.4)	913.9
Foreign government obligations	6.0	0.6	0.1	6.7
Preferred stocks	78.3	6.0		84.3
Total fixed maturity investments	\$ 1,800.6	\$ 52.3	\$ (1.5) \$	\$ 1,851.4

⁽¹⁾ Carrying value includes \$377.3 million of fixed maturity investments reclassified to assets held for sale in the September 30, 2012 consolidated balance sheet as part of the Runoff Transaction.

Table of Contents

]	Decem	ber 31, 2011 (1)		
	i	Cost or amortized Cost	Gross unrealized gains		Gross nrealized losses in millions)	et foreign currency losses	Carrying value
U.S. Government and agency obligations	\$	213.6	\$ 1.8	\$		\$	\$ 215.4
Debt securities issued by corporations		725.8	34.9		(1.9)	(0.1)	758.7
Municipal obligations		2.2					2.2
Asset-backed securities		928.5	10.6		(0.8)		938.3
Foreign government obligations		7.7	0.5		(0.1)		8.1
Preferred stocks		78.3	3.2		(6.2)		75.3
Total fixed maturity investments	\$	1,956.1	\$ 51.0	\$	(9.0)	\$ (0.1)	\$ 1,998.0

⁽¹⁾ Carrying value includes \$111.8 million of fixed maturity investments reclassified to assets held for sale in the consolidated balance sheet as part of the AutoOne Transaction.

The cost or amortized cost, gross unrealized investment gains and losses, net foreign currency gains and losses and carrying values of OneBeacon s common equity securities, convertible fixed maturity investments and other investments as of September 30, 2012 and December 31, 2011 were as follows:

				Septemb	oer 30, 2012			
	Cost or nortized cost	unr	Gross realized gains	un: l	Gross realized losses millions)	Net foreign currency gains	C	arrying value
Common equity securities	\$ 252.3	\$	44.2	\$	(1.2)	\$	\$	295.3
Convertible fixed maturity investments	71.1		4.4		(2.9)			72.6
Other investments	122.4		37.0		(2.5)			156.9

	Cost or nortized cost	un	Gross realized gains	uni I	er 31, 2011 Gross realized losses millions)	Net foreign currency gains	(Carrying value
Common equity securities	\$ 240.6	\$	30.3	\$	(4.4)	\$	\$	266.5
Convertible fixed maturity investments	76.3		4.4		(0.9)			79.8
Other investments	124.6		37.8		(7.3)			155.1

Fair value measurements

OneBeacon records its investments in accordance with ASC 820 which defines fair value, establishes a framework for measuring fair value and expands financial statement disclosure requirements for fair value information. Under ASC 820, fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants (an exit price). Fair value measurements are categorized into a hierarchy that distinguishes between inputs based on market data from independent sources (observable inputs) and a reporting entity is internal assumptions based upon the best information available when external market data is limited or unavailable (unobservable inputs). Quoted prices in active markets for identical assets or liabilities have the highest priority (Level 1), followed by observable inputs other than quoted prices, including quoted prices for similar but not identical assets or liabilities (Level 2) and unobservable

inputs, including the reporting entity s estimates of the assumptions that market participants would use, having the lowest priority (Level 3).

As of September 30, 2012 and December 31, 2011, approximately 92% and 93%, respectively, of the investment portfolio recorded at fair value was priced based upon observable inputs.

16

Table of Contents

OneBeacon uses brokers and outside pricing services to assist in determining fair values. For investments in active markets, OneBeacon uses the quoted market prices provided by the outside pricing services to determine fair value. The outside pricing services OneBeacon uses have indicated that they will only provide prices where observable inputs are available. In circumstances where quoted market prices are unavailable or are not considered reasonable, OneBeacon estimates the fair value using industry standard pricing models and observable inputs such as benchmark interest rates, matrix pricing, market comparables, broker quotes, issuer spreads, bids, offers, credit rating prepayment speeds and other relevant inputs. In those circumstances, such fair value measurements are considered a lower level measurement in the fair value hierarchy.

OneBeacon s investments in debt securities, including asset-backed securities, are generally valued using matrix and other pricing models. Key inputs include benchmark yields, benchmark securities, reported trades, issuer spreads, bids, offers, credit ratings and prepayment speeds. Income on mortgage-backed and asset-backed securities is recognized using an effective yield based on anticipated prepayments and the estimated economic life of the securities. When actual prepayments differ significantly from anticipated prepayments, the estimated economic life is recalculated and the remaining unamortized premium or discount is amortized prospectively over the remaining economic life.

Other investments, which are primarily comprised of hedge funds and private equity funds for which the fair value option has been elected, are carried at fair value based upon OneBeacon s proportionate interest in the underlying fund s net asset value, which is deemed to approximate fair value. The fair value of OneBeacon s investments in hedge funds and private equity funds has been estimated using net asset value because it reflects the fair value of the funds underlying investments in accordance with ASC 820. OneBeacon employs a number of procedures to assess the reasonableness of the fair value measurements, including obtaining and reviewing each fund s audited financial statements and discussing each fund s pricing with the fund s manager.

In circumstances where the underlying investments are publicly traded, such as the investments made by hedge funds, the fair value of the underlying investments is determined using current market prices. In circumstances where the underlying investments are not publicly traded, such as the investments made by private equity funds, the private equity fund managers have considered the need for a liquidity discount on each of the underlying investments when determining the fund s net asset value in accordance with ASC 820. In circumstances where OneBeacon s portion of a fund s net asset value is deemed to differ from fair value due to illiquidity or other factors associated with OneBeacon s investment in the fund, including counterparty credit risk, the net asset value is adjusted accordingly. At September 30, 2012 and December 31, 2011, OneBeacon did not record a liquidity adjustment to the net asset value related to its investments in hedge funds or private equity funds.

As of both September 30, 2012 and December 31, 2011, other investments reported at fair value represented approximately 5% of the investment portfolio recorded at fair value. Other investments accounted for at fair value as of September 30, 2012 and December 31, 2011 were comprised of \$53.8 million and \$53.5 million, respectively, in hedge funds, \$67.8 million and \$65.7 million, respectively, in private equity funds, \$14.1 million for both periods of an investment in a community reinvestment vehicle. At September 30, 2012 and December 31, 2011, OneBeacon held investments in 9 hedge funds and 16 and 14 private equity funds, respectively. The largest investment in a single fund was \$12.8 million and \$13.7 million, respectively, at September 30, 2012 and December 31, 2011. As of September 30, 2012 and December 31, 2011, other investments also included \$21.2 million and \$21.8 million, respectively, of an investment in a tax advantaged federal affordable housing development fund which is accounted for using the equity method.

Table of Contents

The fair value measurements at September 30, 2012 and December 31, 2011 and their related inputs are as follows:

	Fair value at September 30, 2012 (2)	Level 1 Inputs (\$ in n	Level 2 Inputs	L	Level 3 Inputs	
Fixed maturity investments:							
U.S. Government and agency							
obligations	\$ 205	.2 \$	205.2	\$		\$	
Debt securities issued by corporations:							
Consumer	204	.9			204.9		
Industrial	101	.1			101.1		
Financial	91	.6			91.6		
Communications	51	.8			51.8		
Energy	51	.5			51.5		
Basic materials	77	.9			77.9		
Utilities	44	.0			44.0		
Technology	15	.1			15.1		
Debt securities issued by corporations	637	.9			637.9		
Municipal obligations	3	.3			3.3		
Asset-backed securities	914	.0			912.6		1.4
Foreign government obligations	6	.7	5.9		0.8		
Preferred stocks	84	.3			13.8		70.5
Fixed maturity investments	1,851	.4	211.1		1,568.4		71.9
Short-term investments	274	.1	274.1				
Common equity securities:							
Financials	80	.9	80.1		0.7		0.1
Basic Materials	53	.2	53.2				
Consumer	69	.4	69.4				
Energy	37	.9	37.9				
Utilities	19	.3	19.3				
Other	34	.6	34.6				
Common equity securities	295	.3	294.5		0.7		0.1
Convertible fixed maturity investments	72	.6			72.6		
Other investments(1)	135	.7					135.7
Total(1)	\$ 2,629	.1 \$	779.7	\$	1,641.7	\$	207.7

Table of Contents

	Fair value at December 31, 2011 (3)		Level 1 Inputs (\$ in millions)			Level 2 Inputs	Level 3 Inputs	
Fixed maturity investments:								
U.S. Government and agency								
obligations	\$	215.4	\$	215.4	\$		\$	
Debt securities issued by corporations:								
Consumer		299.7				299.7		
Industrial		140.1				140.1		
Financial		66.4				66.4		
Communications		53.3				53.3		
Energy		60.5				60.5		
Basic materials		81.5				81.5		
Utilities		42.5				42.5		
Technology		14.7				14.7		
Debt securities issued by corporations		758.7				758.7		
Municipal obligations		2.2				2.2		
Asset-backed securities		938.3				936.0	2.3	
Foreign government obligations		8.1		7.4		0.7		
Preferred stocks		75.3				11.5	63.8	
Fixed maturity investments		1,998.0		222.8		1,709.1	66.1	
Short-term investments		320.0		320.0				
Common equity securities:								
Financials		69.9		69.1			0.8	
Basic Materials		56.2		56.2				
Consumer		71.3		71.2		0.1		
Energy		32.5		32.5				
Utilities		17.9		17.9				
Other		18.7		18.7				
Common equity securities		266.5		265.6		0.1	0.8	
Convertible fixed maturity investments		79.8				79.8		
Other investments(1)		133.3					133.3	
Total(1)	\$	2,797.6	\$	808.4	\$	1,789.0	\$ 200.2	

⁽¹⁾ Excludes the carrying value of \$21.2 million and \$21.8 million, respectively, associated with a tax advantaged federal affordable housing development fund accounted for using the equity method as of September 30, 2012 and December 31, 2011.

At September 30, 2012 and December 31, 2011, OneBeacon held one private preferred stock that represented approximately 84% and 85%, respectively, of its preferred stock portfolio. OneBeacon used quoted market prices for similar securities that were adjusted to reflect management s best estimate of fair value; this security is classified as a Level 3 measurement.

⁽²⁾ Fair value includes \$377.3 million of fixed maturity investments reclassified to assets held for sale in the September 30, 2012 consolidated balance sheet as part of the Runoff Transaction.

⁽³⁾ Fair value includes \$111.8 million of fixed maturity investments reclassified to assets held for sale in the December 31, 2011 consolidated balance sheet as part of the AutoOne Transaction.

In addition to the investment portfolio described above, OneBeacon had \$41.1 million and \$36.9 million, respectively, of liabilities recorded at fair value and included in other liabilities as of September 30, 2012 and December 31, 2011. These liabilities relate to securities that have been sold short by a limited partnership that OneBeacon invests in and is required to consolidate in accordance with GAAP. As of September 30, 2012 and December 31, 2011, all of the liabilities included in the \$41.1 million and \$36.9 million, respectively, have been classified as Level 1 measurements.

Table of Contents

The following table summarizes the ratings of OneBeacon s corporate debt securities as of September 30, 2012 and December 31, 2011:

	•	September 30, 2012		
		(\$ in m		
AA	\$	25.0	\$	61.9
A		281.5		307.3
BBB		320.2		378.2
BB		7.6		6.2
Other		3.6		5.1
Debt securities issued by corporations	\$	637.9	\$	758.7

Rollforwards of Fair Value Measurements by Level

The changes in Level 1 fair value measurements for the three and nine months ended September 30, 2012 are as follows:

	m	Fixed aturity estments	Common Equity securities	Convertible fixed maturity investments (\$ in millions)	Other investments	Total(1)
Balance at January 1, 2012	\$	222.8	\$ 265.6	\$	\$	\$ 488.4
Amortization/accretion		(0.1)				(0.1)
Total net realized and unrealized gains						
(losses)		0.1	8.4			8.5
Purchases		17.8	18.0			35.8
Sales		(28.8)	(11.4)			(40.2)
Transfers in						
Transfers out						
Balance at March 31, 2012	\$	211.8	\$ 280.6	\$	\$	\$ 492.4
Amortization/accretion		0.2				0.2
Total net realized and unrealized gains						
(losses)		(0.7)	(12.3)			(13.0)
Purchases		6.6	15.1			21.7
Sales		(13.2)	(17.9)			(31.1)
Transfers in						
Transfers out						
Balance at June 30, 2012	\$	204.7	\$ 265.5	\$	\$	\$ 470.2
Amortization/accretion		(0.2)				(0.2)
Total net realized and unrealized gains						
(losses)		0.3	20.6			20.9
Purchases		12.7	40.7			53.4
Sales		(6.4)	(32.3)			(38.7)
Transfers in						
Transfers out						
Balance at September 30, 2012	\$	211.1	\$ 294.5	\$	\$	\$ 505.6

⁽¹⁾ Excludes short-term investments which are deemed to have a Level 1 designation.

Table of Contents

The changes in Level 2 fair value measurements for the three and nine months ended September 30, 2012 are as follows:

	Fixed naturity vestments	Common equity securities	fixed inv	nvertible I maturity estments millions)	Other investments	Total
Balance at January 1, 2012	\$ 1,709.1	\$ 0.1	\$	79.8	\$	\$ 1,789.0
Amortization/accretion	(3.0)			0.6		(2.4)
Total net realized and unrealized gains						
(losses)	7.4			3.3		10.7
Purchases	570.5			1.7		572.2
Sales	(769.6)			(5.3)		(774.9)
Transfers in						
Transfers out						
Balance at March 31, 2012	\$ 1,514.4	\$ 0.1	\$	80.1	\$	\$ 1,594.6
Amortization/accretion	(2.7)			0.6		(2.1)
Total net realized and unrealized gains						
(losses)	6.3			(3.3)		3.0
Purchases	567.1	0.1		1.9		569.1
Sales	(354.5)			(3.7)		(358.2)
Transfers in						
Transfers out						
Balance at June 30, 2012	\$ 1,730.6	\$ 0.2	\$	75.6	\$	\$ 1,806.4
Amortization/accretion	(2.7)			0.6		(2.1)
Total net realized and unrealized gains						
(losses)	15.4	(0.1)		0.1		15.4
Purchases	114.8			10.7		125.5
Sales	(302.2)			(14.4)		(316.6)
Transfers in	12.5	0.6				13.1
Transfers out						
Balance at September 30, 2012	\$ 1,568.4	\$ 0.7	\$	72.6	\$	\$ 1,641.7

Table of Contents

The changes in Level 3 fair value measurements for the three and nine months ended September 30, 2012 are as follows:

	i	Fixed maturity nvestments	Common equity securities	Convertible fixed maturity investments (\$ in millions)	inv	Other vestments(1)	Total(1)
Balance at January 1, 2012	\$	66.1	\$ 0.8	\$	\$	133.3	\$ 200.2
Amortization/accretion		0.1					0.1
Total net realized and unrealized gains (losses)		5.8				4.9	10.7
Purchases		34.1				1.2	35.3
Sales		(0.4)				(5.0)	(5.4)
Transfers in							
Transfers out							
Balance at March 31, 2012	\$	105.7	\$ 0.8	\$	\$	134.4	\$ 240.9
Amortization/accretion		0.1					0.1
Total net realized and unrealized gains (losses)		0.5				(0.9)	(0.4)
Purchases		18.3				11.6	29.9
Sales		(39.8)				(11.3)	(51.1)
Transfers in							
Transfers out							
Balance at June 30, 2012	\$	84.8	\$ 0.8	\$	\$	133.8	\$ 219.4
Amortization/accretion							
Total net realized and unrealized gains (losses)		0.5	(0.1)			1.6	2.0
Purchases		1.4				2.2	3.6
Sales		(2.3)				(1.9)	(4.2)
Transfers in							
Transfers out		(12.5)	(0.6)				(13.1)
Balance at September 30, 2012	\$	71.9	\$ 0.1	\$	\$	135.7	\$ 207.7

⁽¹⁾ Excludes the carrying value of \$21.2 million associated with a tax advantaged federal affordable housing development fund accounted for using the equity method.

Table of Contents

The changes in Level 3 fair value measurements for the three and nine months ended September 30, 2011 are as follows:

	i	Fixed maturity investments	Common equity securities	Convertible fixed maturity investments (\$ in millions)	in	Other vestments(1)	Total(1)
Balance at January 1, 2011	\$	99.1	\$ 39.7	\$	\$	150.2	\$ 289.0
Amortization/accretion							
Total net realized and unrealized gains (losses)		1.8	(1.3)			6.4	6.9
Purchases		0.3	3.9			1.8	6.0
Sales			(0.1)			(17.0)	(17.1)
Transfers in							
Transfers out		(27.7)					(27.7)
Balance at March 31, 2011	\$	73.5	\$ 42.2	\$	\$	141.4	\$ 257.1
Amortization/accretion							
Total net realized and unrealized gains (losses)		(3.4)	0.3			4.2	1.1
Purchases		22.2				0.8	23.0
Sales						(9.8)	(9.8)
Transfers in							
Transfers out							
Balance at June 30, 2011	\$	92.3	\$ 42.5	\$	\$	136.6	\$ 271.4
Amortization/accretion							
Total net realized and unrealized gains (losses)		(11.0)	(2.5)			0.3	(13.2)
Purchases		60.2				1.2	61.4
Sales			(39.2)			(2.7)	(41.9)
Transfers in							
Transfers out		(22.0)					(22.0)
Balance at September 30, 2011	\$	119.5	\$ 0.8	\$	\$	135.4	\$ 255.7

⁽¹⁾ Excludes the carrying value of \$21.7 million associated with a tax advantaged federal affordable housing development fund accounted for using the equity method.

Table of Contents

Transfers out of Level 3 fixed maturity investments and common equity securities of \$13.1 million in the three months ended September 30, 2012 and \$22.0 million and \$27.7 million for the three months ended September 30, 2011 and March 31, 2011, respectively, were comprised of securities which had been previously classified as a Level 3 measurement and were recategorized as a Level 2 measurement when quoted market prices for similar securities that were considered reliable and could be validated against an alternative source became available.

Significant Unobservable Inputs

As described above, in certain circumstances, OneBeacon estimates the fair value of investments using industry standard pricing models and both observable and unobservable inputs.

The following summarizes significant unobservable inputs used in estimating the fair value of investment securities classified within Level 3 at September 30, 2012:

Description	Fair Value	Ratings Range (1)	Valuation Technique	Unobservable Inputs	Input Range (1)
Non-agency commercial mortgage-backed securities	\$ 1.4	A2	Discounted cash flow	Prepayment rate Discount margin over LIBOR	0 CPY 2.1%
Preferred stock	\$ 70.5	NR	Discounted cash flow	Discount yield	8.0%

⁽¹⁾ As of September 30, 2012, each asset type consists of one security.

The assumed prepayment rate is a significant unobservable input used to estimate the fair value of investments in non-agency commercial mortgage-backed securities (CMBS). Generally for bonds priced at a premium, increases in prepayment speeds will result in a lower fair value, while decreases in prepayment speeds may result in a higher fair value. The CPY prepayment rate is the Constant Prepayment Yield, which is a common measure of prepayment speeds in CMBSs.

The following table summarizes the change in net unrealized gains or losses for assets designated as Level 3 for the three and nine months ended September 30, 2012 and 2011:

		Three months ended September 30,				Nine months ended September 30,				
	20)12	2011			2012			2011	
				(\$ in m	illions)					
Fixed maturity investments	\$	0.4	\$	(11.0)	\$		6.6	\$		(12.1)
C1										

Short-term investments

Common equity securities	(0.1)			(0.1)	(0.1)
Convertible fixed maturity investments					
Other investments	2.1		(0.5)	4.0	2.4
Total	\$ 2.4	\$	(11.5)	\$ 10.5	\$ (9.8)
	24	4			

Table of Contents

Asset-backed Securities

OneBeacon purchases commercial and residential mortgage-backed securities to maximize its risk adjusted returns in the context of a diversified portfolio. OneBeacon s non-agency CMBS portfolio is generally short tenor and structurally senior, with more than 20 points of subordination on average for fixed rate CMBS and approximately 50 points of subordination on average for floating rate CMBS as of September 30, 2012. In general, subordination represents the percentage of principal loss on the underlying collateral that would have to occur before the security incurs a loss. These collateral losses, instead, are first absorbed by other securities lower in the capital structure. OneBeacon believes this structural protection mitigates the risk of loss tied to refinancing challenges facing the commercial real estate market. As of September 30, 2012, on average approximately 1% of the underlying loans were reported as non-performing for all CMBS held by OneBeacon. OneBeacon is not an originator of residential mortgage loans and did not hold any residential mortgage-backed securities (RMBS) categorized as sub-prime as of September 30, 2012. OneBeacon s investments in hedge funds and private equity funds contain negligible amounts of sub-prime mortgage-backed securities as of September 30, 2012. OneBeacon considers sub-prime mortgage-backed securities to be those that have underlying loan pools that exhibit weak credit characteristics or are issued from dedicated sub-prime risks regardless of credit scores or other metrics).

There are also mortgage-backed securities that OneBeacon categorizes as non-prime (also called Alt A or A-) that are backed by collateral that has overall credit quality between prime and sub-prime, as determined based on OneBeacon s review of the characteristics of their underlying mortgage loan pools, such as credit scores and financial ratios. As of September 30, 2012, OneBeacon held no mortgage-backed securities that were classified as non-prime. OneBeacon s non-agency residential mortgage-backed portfolio is generally of moderate average life, fixed rate and structurally senior. OneBeacon does not own any collateralized debt obligations, including residential mortgage-backed collateralized debt obligations.

The following table summarizes the carrying value of OneBeacon s asset-backed securities as of September 30, 2012 and December 31, 2011:

	Fair Value	Septe	ember 30, 2012 Level 2	Level 3 (\$ in m	Fair Value 1s)	Dece	ember 31, 2011 Level 2	Level 3
Mortgage-backed securities:								
Agency:								
GNMA	\$ 620.1	\$	620.1	\$	\$ 631.0	\$	631.0	\$
FNMA	14.2		14.2		166.8		166.8	
FHLMC					4.9		4.9	
Total agency(1)	634.3		634.3		802.7		802.7	
Non-agency:								
Residential	32.6		32.6		13.7		11.4	2.3
Commercial	200.2		198.8	1.4	68.4		68.4	
Total Non-agency	232.8		231.4	1.4	82.1		79.8	2.3
Total mortgage- backed								
securities	867.1		865.7	1.4	884.8		882.5	2.3
Other asset-backed securities:								
Credit card receivables	25.6		25.6		48.2		48.2	
Vehicle receivables	19.8		19.8		5.3		5.3	
Other	1.5		1.5					
Total other asset-backed								
securities	46.9		46.9		53.5		53.5	
Total asset-backed securities	\$ 914.0	\$	912.6	\$ 1.4	\$ 938.3	\$	936.0	\$ 2.3

(1) Represents publicly traded mortgage-backed securities which carry the full faith and credit guaranty of the U.S. government (i.e., GNMA) or are guaranteed by a government sponsored entity (i.e., FNMA, FHLMC).

Table of Contents

Non-agency Mortgage-backed Securities

The security issuance years of OneBeacon s investments in non-agency RMBS and non-agency CMBS securities as of September 30, 2012 are as follows:

	Fair	Value	200	07	2009		2	2010	20	011	2012
						(\$ in m	nillions)				
Non-agency RMBS	\$	32.6	\$		\$		\$	17.1	\$	15.5	\$
Non-agency CMBS		200.2		3.9		4.1		4.0		50.1	138.1
Total	\$	232.8	\$	3.9	\$	4.1	\$	21.1	\$	65.6	\$ 138.1

Non-agency Residential Mortgage-backed Securities

The classification of the underlying collateral quality and the tranche levels of OneBeacon s non-agency RMBS securities are as follows as of September 30, 2012:

	Fair Value	Super Senior(1	l) (\$ in millions)	Senior(2)	Subordinate(3)
Prime	\$ 32.6	\$	\$	32.6	\$
Non-prime					
Total	\$ 32.6	\$	\$	32.6	\$

⁽¹⁾ At issuance, Super Senior were rated AAA by Standard & Poor s Rating Service (Standard & Poor s) or Aaa by Moody s Investors Service, Inc. (Moody s) and were senior to other AAA or Aaa bonds.

(2) At issuance, Senior were rated AAA by Standard & Poor s or Aaa by Moody s and were senior to non-AAA or non-Aaa bonds.

(3) At issuance, Subordinate were not rated AAA by Standard & Poor s or Aaa by Moody s and were junior to other bonds.

Non-agency Commercial Mortgage-backed Securities

The amount of fixed and floating rate securities and their tranche levels are as follows as of September 30, 2012:

		Fai	Fair Value Super Senior(1) (\$ in m		lions)	Senior(2)	Subordinate(3)	
Fixed rate CMBS		\$	194.9	\$	147.3	\$	47.6	\$
Floating rate CMBS			5.3		3.9			1.4
Total		\$	200.2	\$	151.2	\$	47.6	\$ 1.4
(1) bonds.	At issuance, Super Senio	or were rated A	AAA by Stand	dard	& Poor s or Aaa by l	Moody	s and were seni	or to other AAA or Aaa
(2) bonds.	At issuance, Senior were	rated AAA b	y Standard &	Poo	r s or Aaa by Moody	s and	were senior to n	on-AAA or non-Aaa
(3)	At issuance, Subordinate	were not rate	ed AAA by St	anda	ard & Poors or Aaa t	оу Моо	dy s and were s	enior to other bonds.

Table of Contents

Other Investments

OneBeacon holds investments in hedge funds and private equity funds which are included in other investments. The fair value of these investments has been estimated using the net asset value of the funds. The increase in the fair value of hedge funds and private equity funds is due to net redemptions during the period. The following tables summarize investments in hedge funds and private equity funds at September 30, 2012 and December 31, 2011:

	September 30, 2012				December 31, 2011				
	Fair Value		Unfunded Commitments (\$ in :	millions)	Fair Value	(Unfunded Commitments		
Hedge funds									
Long/short credit and distressed	\$ 15.0	\$		\$	15.1	\$			
Long bank loan	0.2				0.2				
Long/short equity	36.0				36.1				
Long/short equity activist	2.6				2.1				
Total hedge funds	\$ 53.8	\$		\$	53.5	\$			
Private equity funds									
Insurance	\$ 3.0	\$	0.1	\$	3.3	\$	0.1		
Distressed residential real estate	9.8				13.7				
Energy infrastructure and services	19.0		5.5		16.3		4.6		
Healthcare	2.1		2.7		1.1		3.5		
Multi-sector	20.7		4.3		19.3		5.2		
Private equity secondaries	7.3		2.2		7.6		2.6		
Real estate	5.9		0.1		4.4		0.1		
Total private equity funds	\$ 67.8	\$	14.9	\$	65.7	\$	16.1		
Total hedge funds and private equity funds(1)	\$ 121.6	\$	14.9	\$	119.2	\$	16.1		

⁽¹⁾ Other investments also includes \$14.1 million of an investment in a community reinvestment vehicle as of September 30, 2012 and December 31, 2011 and \$21.2 million and \$21.8 million, respectively, of an investment in a tax advantaged federal affordable housing development fund as of September 30, 2012 and December 31, 2011.

Redemptions of investments in certain funds are subject to restrictions including lock-up periods where no redemptions or withdrawals are allowed, restrictions on redemption frequency and advance notice periods for redemptions. Amounts requested for redemptions remain subject to market fluctuations until the redemption effective date, which generally falls at the end of the defined redemption period. The following summarizes the September 30, 2012 fair value of hedge funds subject to restrictions on redemption frequency and advance notice period requirements for investments in active hedge funds:

	30 - 59 days notice	60 - 89 days notice	Hedge Funds Active 90 - 119 days notice (\$ in millions)	120	+ days otice	Total
Redemption frequency						
Monthly	\$	\$	\$	\$	6.7	\$ 6.7
Quarterly	24.7	8.3	2 11.5			44.4

Annual			2.5	0.2	2.7
Total	\$ 24.7	\$ 8.2 \$	14.0	\$ 6.9	53.8

Certain of the hedge fund investments are no longer active and are in the process of disposing of their underlying investments. Distributions from such funds are remitted to investors as the fund sunderlying investments are liquidated. At September 30, 2012, \$1.6 million of hedge funds were in liquidation. The actual amount of the final distribution is subject to market fluctuations. The date at which such distributions will be received is not determinable at September 30, 2012.

OneBeacon has also submitted redemption requests for certain of its investments in active hedge funds. At September 30, 2012, redemptions of \$9.4 million were outstanding. The date at which such redemptions will be received is not determinable at September 30, 2012. Redemptions are recorded as receivables when approved by the hedge funds and when no longer subject to market fluctuations.

Table of Contents

Investments in private equity funds are generally subject to lock-up periods during which investors may not request a redemption. Distributions prior to the expected termination date of the fund may be limited to dividends or proceeds arising from the liquidation of the fund s underlying investment. In addition, certain private equity funds provide an option to extend the lock-up period at either the sole discretion of the fund manager or upon agreement between the fund and the investors. At September 30, 2012, investments in private equity funds were subject to lock-up periods as follows:

	1 - 3	3 years	3 - 5 years	- 10 years in millions)	>10 years	Total
Private Equity Funds expected lock up						
period remaining	\$	12.8	\$ 12.1	\$ 42.9	\$	\$ 67.8

NOTE 6. Debt

OneBeacon s debt outstanding as of September 30, 2012 and December 31, 2011 consisted of the following:

	Sept	ember 30, 2012	I	December 31, 2011
		(\$ in mil	lions)	
Senior unsecured notes, at face value	\$	269.9	\$	269.9
Unamortized original issue discount		(0.1)		(0.2)
Senior unsecured notes, carrying value	\$	269.8	\$	269.7

Senior Notes

In May 2003, OBH issued \$700.0 million face value of senior unsecured debt through a public offering, at an issue price of 99.7% (the Senior Notes) and received \$693.4 million of proceeds. The Senior Notes bear an annual interest rate of 5.875%, payable semi-annually in arrears on May 15 and November 15, until maturity on May 15, 2013, and are fully and unconditionally guaranteed as to the payment of principal and interest by White Mountains. Refer to Note 15. Related Party Disclosures of the Company s 2011 Annual Report on Form 10-K. OBH incurred \$7.3 million in expenses related to the issuance of the Senior Notes (including the \$4.5 million underwriting discount), which have been deferred and are being recognized into interest expense over the life of the Senior Notes. Taking into effect the amortization of the original issue discount and all underwriting and issuance expenses, the Senior Notes have an effective yield to maturity of approximately 6.0% per annum. At September 30, 2012, OBH was in compliance with all of the covenants under the Senior Notes. The Company plans to refinance its Senior Notes prior to their current maturity on May 15, 2013.

On March 24, 2011, OBH commenced a cash tender offer for up to \$150.0 million in aggregate principal amount of the Senior Notes, which expired on April 20, 2011. Payment for the Senior Notes included accrued and unpaid interest up to the settlement date. OBH accepted and retired \$150.0 million aggregate principal amount of the Senior Notes for \$161.6 million, which resulted in a \$12.0 million pre-tax loss, including transaction fees.

NOTE 7. Segment Information

OneBeacon s reportable segments are: (1) Specialty Insurance Operations, (2) Other Insurance Operations and (3) Investing, Financing and Corporate Operations. OneBeacon has made its segment determination based on consideration of the following criteria: (i) the nature of the business activities of each of the Company s subsidiaries and affiliates; (ii) the manner in which the Company s subsidiaries and affiliates are organized; (iii) the existence of primary managers responsible for specific subsidiaries and affiliates; and (iv) the organization of information provided to the chief operating decision makers and the Board of Directors (the Board).

The Specialty Insurance Operations segment is comprised of a number of underwriting units that are aggregated into three major underwriting units for financial reporting: MGA Business, Specialty Industries and Specialty Products, representing an aggregation of OneBeacon s specialty businesses based on those that are distributed through MGAs, those that are targeted to specific industries and those that offer targeted products. Currently, OneBeacon s specialty lines products relate to professional liability, marine, collector cars and boats, technology, property and inland marine, excess property, group accident, entertainment, sports and leisure, environmental, public entities, energy, and tuition refund. In addition, in April 2012, OneBeacon announced the formation of OneBeacon Program Group which is included in MGA Business, and in September 2012, OneBeacon announced the formation of OneBeacon Surety Group which is included in Specialty Products. In determining the aggregation of OneBeacon s specialty businesses, management considered many factors, including the nature of its insurance products and services and the production processes, the types or classes of customers, methods of distribution and the regulatory environment.

Table of Contents

As described in Note 1, the Other Insurance Operations segment currently includes the results of a reciprocal insurance exchange that is not actively writing any business. Prior to the Runoff Transaction, as described in Note 1, the results related to the Runoff Business were included in Other Insurance Operations and are now included in discontinued operations. The prior periods have been reclassified to conform to the current presentation. In addition, the assets and liabilities associated with the Runoff Business as of September 30, 2012 have been presented in the balance sheet as held for sale.

Investing, Financing and Corporate Operations includes the investing and financing activities for OneBeacon on a consolidated basis, and certain other activities conducted through the Company and its intermediate holding company subsidiaries. Invested assets are not allocated to Specialty Insurance Operations or Other Insurance Operations since OneBeacon does not manage its assets by segment. Invested assets, net investment income and net realized and unrealized investment gains (losses) related to OneBeacon s Specialty Insurance Operations and Other Insurance Operations segments are included in the Investing, Financing and Corporate Operations segment since these assets are available for payment of losses and expenses for all segments. Debt and the related interest expense on debt also are not allocated to or managed by segment and are included in the Investing, Financing and Corporate Operations segment.

Financial information for OneBeacon s segments for the three and nine months ended September 30, 2012 and 2011 follows:

	Specialty Insurance Operations	Other Insurance Operations (\$ in	millions)	Investing, Financing and Corporate Operations	Total
Three months ended September 30, 2012					
Earned premiums	\$ 293.9	\$	\$	\$	293.9
Loss and LAE	(164.7)				(164.7)
Policy acquisition expenses	(66.6)				(66.6)
Other underwriting expenses	(47.4)				(47.4)
Total underwriting income	15.2				15.2
Net investment income				12.8	12.8
Net realized and unrealized investment gains				40.0	40.0
Net other (expenses) revenues	(1.1)	0.1		(0.6)	(1.6)
General and administrative expenses	(0.6)			(3.8)	(4.4)
Interest expense on debt				(4.0)	(4.0)
Pre-tax income	\$ 13.5	\$ 0.1	\$	44.4 \$	58.0

	Specialty Insurance Operations	Other Insurance Operations	ncing nd orate	Total
Three months ended September 30, 2011				
Earned premiums	\$ 259.1 \$		\$ \$	259.1
Loss and LAE	(149.7)			(149.7)
Policy acquisition expenses	(58.6)			(58.6)
Other underwriting expenses	(36.0)			(36.0)
Total underwriting income	14.8			14.8
Net investment income			16.1	16.1
Net realized and unrealized investment losses			(47.4)	(47.4)

Net other revenues (expenses)	0.3	(0.3)	
General and administrative expenses	(0.4)	(2.1)	(2.5)
Interest expense on debt		(4.1)	(4.1)
Pre-tax income (loss)	\$ 14.7 \$	\$ (37.8) \$	(23.1)
	29		

Table of Contents

	Specialty Insurance Operations	Other Insurance Operations	(\$ in millions)	Investing, Financing and Corporate Operations	Total
Nine months ended September 30, 2012					
Earned premiums	\$ 846.0	\$	\$	\$	846.0
Loss and LAE	(452.5)				(452.5)
Policy acquisition expenses	(185.6)				(185.6)
Other underwriting expenses	(146.2)				(146.2)
Total underwriting income	61.7				61.7
Net investment income				41.5	41.5
Net realized and unrealized investment gains				57.9	57.9
Net other (expenses) revenues	(0.9)		0.3	(0.5)	(1.1)
General and administrative expenses	(1.4)			(8.3)	(9.7)
Interest expense on debt				(12.1)	(12.1)
Pre-tax income	\$ 59.4	\$	0.3 \$	78.5 \$	138.2

	Specialty Insurance Operations	Other Insurance Operations	(\$ in n	nillions)	Investing, Financing and Corporate Operations	Total
Nine months ended September 30, 2011						
Earned premiums	\$ 747.9 \$		0.1	\$	\$	748.0
Loss and LAE	(421.3)					(421.3)
Policy acquisition expenses	(161.3)		(0.2)			(161.5)
Other underwriting expenses	(124.4)		(0.1)			(124.5)
Total underwriting income (loss)	40.9		(0.2)			40.7
Net investment income					55.8	55.8
Net realized and unrealized investment losses					(13.3)	(13.3)
Net other revenues (expenses)	0.5				(12.7)	(12.2)
General and administrative expenses	(1.3)				(6.1)	(7.4)
Interest expense on debt					(16.4)	(16.4)
Pre-tax income (loss)	\$ 40.1 \$;	(0.2)	\$	7.3 \$	47.2

Financial information for OneBeacon s segments as of September 30, 2012 and December 31, 2011 follows:

	Specialty Insurance Operations	(Other Insurance Operations (1)	(\$ in mi	llions	Investing, Financing and Corporate Operations	Total
September 30, 2012							
Total investments	\$	\$			\$	2,273.0	\$ 2,273.0
Reinsurance recoverable on paid and unpaid							
losses	43.1		(0.2			43.3
Deferred acquisition costs	132.5						132.5
Ceded unearned premiums	11.3						11.3
Loss and LAE reserves	911.4		(0.2			911.6

Edgar Filing: OneBeacon Insurance Group, Ltd. - Form 10-Q

Unearned premiums	608.6	2.1		610.7
Debt			269.8	269.8
December 31, 2011				
Total investments	\$ \$		\$ 2,707.6 \$	2,707.6
Reinsurance recoverable on paid and unpaid				
losses	62.7	2,121.3		2,184.0
Deferred acquisition costs	123.3	0.2		123.5
Ceded unearned premiums	10.5	0.2		10.7
Loss and LAE reserves	868.6	2,490.0		3,358.6
Unearned premiums	525.6	2.4		528.0
Debt			269.7	269.7

Table of Contents

The following tables provide net written premiums, earned premiums and ratios for OneBeacon s insurance operations by segment and in total, as well as for the three major underwriting units within Specialty Insurance Operations, for the three and nine months ended September 30, 2012 and 2011:

		MGA		pecialty		Specialty		Insurance Insu	ther ırance	
(\$ in millions)	В	usiness	In	dustries		Products	(Operations(1) Opera	ations(2)	Total
Three months ended September 30,										
2012										
Net written premiums	\$	128.7	\$	106.6	\$		\$	335.2 \$	\$	335.2
Earned premiums		78.4		106.7		108.8		293.9		293.9
Ratios:										
Loss and LAE		54.2%)	55.4%	,	57.9%		56.0%	n/m	56.0%
Expense		46.3		36.6		35.7		38.8	n/m	38.8
GAAP combined		100.5%		92.0%	,	93.6%		94.8%	n/m	94.8%
Three months ended September 30, 2011										
Net written premiums	\$	110.5	\$	89.7	\$	97.0	\$	297.2 \$	\$	297.2
Earned premiums		69.8		90.2		99.1		259.1		259.1
Ratios:										
Loss and LAE		53.5%	,	54.7%	ó	63.7%		57.8%	n/m	57.8%
Expense		44.3		35.4		32.1		36.5	n/m	36.5
GAAP combined		97.8%)	90.1%	ó	95.8%		94.3%	n/m	94.3%
Nine months ended September 30, 2012										
Net written premiums	\$	263.4	\$	337.8	\$	329.2	\$	930.4 \$	\$	930.4
Earned premiums		227.5		309.0		309.5		846.0		846.0
Ratios:										
Loss and LAE		49.5%)	51.7%	,	58.2%		53.5%	n/m	53.5%
Expense		45.0		37.7		36.5		39.2	n/m	39.2
GAAP combined		94.5%		89.4%	,	94.7%		92.7%	n/m	92.7%
Nine months ended September 30, 2011										
Net written premiums	\$	230.7	\$	278.2	\$	312.6	\$	821.5 \$	(0.1) \$	821.4
Earned premiums		204.1		254.8		289.0		747.9	0.1	748.0
Ratios:										
Loss and LAE		50.8%	,	54.2%	,	62.2%		56.3%	n/m	56.3%
Expense		42.7		39.2		34.1		38.2	n/m	38.2
GAAP combined		93.5%		93.4%	ó	96.3%		94.5%	n/m	94.5%

⁽¹⁾ Within Specialty Insurance Operations, OneBeacon reports its businesses through three major underwriting units, representing an aggregation of its specialty lines businesses. MGA Business includes Collector Cars and Boats, A.W.G. Dewar and OneBeacon Entertainment. In addition, in April 2012, OneBeacon announced the formation of OneBeacon Program Group which is included in MGA Business. Specialty Industries includes International Marine Underwriters, OneBeacon Technology Insurance, OneBeacon Accident Group, OneBeacon Government Risks and OneBeacon Energy Group. Specialty Products includes OneBeacon Professional Insurance, OneBeacon Property and Inland Marine, OneBeacon Specialty Property and OneBeacon Excess and Surplus. In addition, in September 2012, OneBeacon announced the formation of OneBeacon Surety Group which is included in Specialty Products.

⁽¹⁾ Other Insurance Operations exclude assets and liabilities that are included in assets held for sale and liabilities held for sale as of September 30, 2012 related to the Runoff Transaction and as of December 31, 2011 related to the AutoOne Transaction. See Note 14 for the breakout of these assets and liabilities.

(2) Ratios for Other Insurance Operations are not meaningful.

31

Table of Contents

NOTE 8. Retirement Plans

OneBeacon sponsors qualified and non-qualified, non-contributory, defined benefit pension plans covering substantially all employees who were employed as of December 31, 2001 and former employees who had met the eligibility requirements, as well as retirees. Current plans include the OneBeacon qualified pension plan (the Qualified Plan) and the OneBeacon non-qualified pension plan (the Non-qualified Plan) (collectively the Plans). OneBeacon s Plans were frozen and curtailed in the fourth quarter of 2002.

The components of net periodic benefit expense (income) for the three and nine months ended September 30, 2012 and 2011 were as follows:

	Three months ended September 30,					Nine months ended September 30,			
		2012		2011 (\$ in mill		012		2011	
Service cost	\$	0.2	\$	0.2	\$	0.6	\$	0.6	
Interest cost		1.2		1.3		3.6		3.9	
Expected return on plan assets		(1.7)		(1.9)		(5.1)		(5.7)	
Amortization of unrecognized loss		0.2		0.1		0.6		0.3	
Net periodic pension income before settlement									
and special termination benefits expense		(0.1)		(0.3)		(0.3)		(0.9)	
Settlement expense		0.5				0.5			
Special termination benefits expense (1)		0.1		0.2		0.2		0.6	
Net periodic benefit expense (income)	\$	0.5	\$	(0.1)	\$	0.4	\$	(0.3)	

⁽¹⁾ Special termination benefits represent additional payments made from the Qualified Plan to certain vested participants when their employment was terminated due to a reduction in force.

OneBeacon does not expect to make a contribution to its Qualified Plan in 2012. OneBeacon anticipates contributing \$2.4 million to the Non-qualified Plan in 2012, for which OneBeacon has assets held in a rabbi trust. As of September 30, 2012, \$1.7 million in contributions have been made to the Non-qualified Plan.

During the third quarter of 2012, the Qualified Plan experienced a partial plan settlement which required re-measurement of the remaining accumulated plan benefits in accordance with ASC 715. OneBeacon s discount rate assumption used to account for the Qualified Plan reflects the rate at which the benefit obligation could effectively be settled. Based on consideration of published yields for high quality long-term corporate bonds, U.S. Treasuries, insurance company annuity contract pricings and cash flow matching analyses, the discount rate utilized for the revaluation of the Qualified Plan obligation was 3.75% as of September 30, 2012, as compared to 4.50% at December 31, 2011. As a result of the partial settlement and re-measurement, the Company recognized a loss of \$0.5 million through pre-tax income and a pre-tax loss of \$3.7 million through other comprehensive income in the three and nine months ended September 30, 2012. At the time of settlement, the remaining Qualified Plan liabilities, which were attributable to Qualified Plan participants who were actively employed by OneBeacon, terminated vested participants, were approximately \$92.4 million.

OneBeacon s share-based compensation plans consist of performance shares, stock options granted in connection with the initial public offering, restricted stock units and restricted shares. OneBeacon s share-based compensation plans are designed to maximize shareholder value over long periods of time by aligning the financial interests of its management with those of its owners. Performance shares are payable only upon achievement of pre-defined business goals and are valued based on the market value of OneBeacon s common shares at the time awards are earned. See Performance Shares below. Performance shares are typically paid in cash, though, in some instances, they may be paid in common shares or may be deferred in accordance with the terms of OneBeacon s deferred compensation plan. OneBeacon expenses the full cost of all its share-based compensation.

OneBeacon records its share-based compensation in accordance with ASC 718. ASC 718 applies to new grants of share-based awards, award modifications and the remaining portion of the fair value of unvested awards. The unvested portion of OneBeacon performance share awards are subject to the fair value measurement and recognition requirements of ASC 718.

Table of Contents

Performance Shares

The following summarizes performance share activity for performance shares whose value is based upon the market price of an underlying OneBeacon common share (OB Performance Shares) for the three and nine months ended September 30, 2012 and 2011:

	Three months ended September 30,										
	20	12			2011						
	Target OB Performance Shares outstanding		Accrued expense (\$ in	Target OB Performance Shares outstanding millions)		Accrued expense					
Beginning of period	560,577	\$	3.1	671,727	\$	10.0					
Payments and deferrals (1)											
New awards											
Forfeitures and net change in assumed											
forfeitures	(3,354)			(19,583)		0.1					
Expense recognized			(2.2)			(0.5)					
End of period	557,223	\$	0.9	652,144	\$	9.6					

	Nine months ended September 30,										
	20	012			2011						
	Target			Target							
	OB			OB							
	Performance			Performance							
	Shares		Accrued	Shares		Accrued					
	outstanding		expense	outstanding		expense					
			(\$	in millions)							
Beginning of period	642,667	\$	9.7	1,464,295	\$	18.5					
Payments and deferrals (1) (2) (3)	(258,901)		(7.8	(936,150)		(10.5)					
New awards	181,290			194,900							
Forfeitures and net change in assumed											
forfeitures	(7,833)			(70,901)		(0.2)					
Expense recognized			(1.0)		1.8					
End of period	557,223	\$	0.9	652,144	\$	9.6					

⁽¹⁾ Performance share payments in 2012 for the 2009-2011 performance cycle were based upon a performance factor of 138.6%.

⁽²⁾ Performance share payments in 2011 for the 2008-2010 performance cycle were based upon a performance factor of 68.5%.

⁽³⁾ As a result of certain dispositions, payments were made to certain former employees of OneBeacon prior to the end of the performance cycle (2009-2011 and 2010-2012 performance cycles) on a pro rata basis based upon a performance factor of 100%.

Table of Contents

The following summarizes performance shares outstanding and accrued performance expense at September 30, 2012 for each performance cycle:

		ccrued xpense
	(\$ in millions)	
Performance cycle:		
2010 2012	238,658 \$	
2011 2013	151,563	0.4
2012 2014	181,290	0.5
Sub-total	571,511	0.9
Assumed forfeitures	(14,288)	
Total at September 30, 2012	557,223 \$	0.9

If 100% of the outstanding performance shares had been vested at September 30, 2012, the total additional compensation cost to be recognized would have been \$1.7 million, based on current accrual factors at September 30, 2012 (common share price and payout assumptions).

All performance shares earned and paid for the 2009-2011 and 2008-2010 performance cycles were settled in cash or by deferral into OneBeacon s deferred compensation plan.

Stock Options

As described in the Company s 2011 Annual Report on Form 10-K, in November 2006, in connection with the initial public offering, OneBeacon issued to its key employees 1,420,000 options to acquire common shares of the Company at an above-market fixed exercise price. The options vested in equal installments on each of the third, fourth and fifth anniversaries of their issuance. These options expired five and a half years from the anniversary of issuance. The fair value of each option award at grant date was estimated using a Black-Scholes option pricing model using an expected volatility assumption of 30%, a risk-free interest rate assumption of 4.6%, a forfeiture assumption of 5%, an expected dividend rate assumption of 3.4% and an expected term assumption of 5.5 years. The options originally had a per share exercise price of \$30.00. On May 27, 2008, the Compensation Committee of the Board (the Compensation Committee) amended the exercise price to \$27.97 as a result of the \$2.03 per share special dividend paid in the first quarter of 2008. On November 16, 2010, the Compensation Committee adjusted the exercise price to \$25.47 as a result of the \$2.50 per share special dividend paid in the third quarter of 2010. The compensation expense associated with the options and the incremental fair value of the award modifications were recognized ratably over the vesting period.

In May 2012, the remaining options held by active employees expired. No expense was recognized during the three and nine months ended September 30, 2012 as the options had fully vested. The Company recognized expense of \$0.1 million and \$0.4 million for the three and nine months ended September 30, 2011, respectively. The following summarizes option activity for the three and nine months ended September 30, 2012 and 2011:

		Three months ended S 2012 Target options outstanding	september 30, 2011 Target options outstanding
		(\$ in million	ns)
Beginning of period			750,130
Forfeitures			(9,260)
Vested and expired			
Expense recognized			
End of period			740,870
•			
	34		

Table of Contents

	Nine months ended S	September 30,
	2012 Target options outstanding (\$ in millio	2011 Target options outstanding
	· · · · · · · · · · · · · · · · · · ·	
Beginning of period	740,870	768,652
Forfeitures		(27,782)
Vested and expired	(740,870)	
Expense recognized		
End of period		740,870

Restricted Stock Units

The options granted in connection with OneBeacon s initial public offering did not include a mechanism in the options to reflect the contribution to total return from the regular quarterly dividend. As a result, on February 26, 2008, OneBeacon granted 116,270 Restricted Stock Units (RSUs) to actively employed option holders. The options were scheduled to vest one-third on each of November 9, 2009, 2010 and 2011 subject to, for each vesting tranche of units, the attainment of 4% growth in adjusted book value per share from January 1, 2008 through the end of the calendar year immediately following the applicable vesting date.

Consistent with the terms of the RSU plan, all three tranches of RSUs vested and were deferred into the non-qualified deferred compensation plan in 2011.

Restricted Shares

On March 1, 2012, OneBeacon issued 300,000 shares of restricted stock to certain employees that vest in equal installments on February 28, 2014 and 2015. On May 25, 2011, OneBeacon issued 630,000 shares of restricted stock to its CEO that vest in equal installments on February 22, 2014, 2015, 2016 and 2017. Concurrently with the grant of the restricted stock to the CEO, 35,000 performance shares issued to the CEO for the 2011-2013 performance share cycle were forfeited. Performance share awards to the CEO for each of the subsequent five years will be reduced by 35,000 shares. The restricted shares contain dividend participation features, and therefore, are considered participating securities.

The following summarizes the recognized and unrecognized compensation expense associated with the outstanding restricted share awards for the three and nine months ended September 30, 2012 and 2011.

	Three months ended September 30,							
	2	012		_	2011			
	Restricted shares		Unamortized grant date fair value	Restricted shares		Unamortized grant date fair value		
			(\$ in m	illions)				
Non-vested at beginning of period	930,000	\$	11.2	630,000	\$	8.5		
New awards								

Forfeitures Vested					
Expense recognized			(0.8)		(0.4)
Non-vested at end of period	930,000	\$	10.4	630,000	\$ 8.1
		35			

Table of Contents

			Nine months ende	d September 30,		
	Restricted shares	2012	Unamortized grant date fair value (\$ in mi	Restricted shares	2011	Unamortized grant date fair value
Non-vested at beginning of period	630,000	\$	7.7		\$	
New awards	300,000		4.6	630,000		8.6
Forfeitures						
Vested						
Expense recognized			(1.9)			(0.5)
Non-vested at end of period	930,000	\$	10.4	630,000	\$	8.1
		36				

Table of Contents

NOTE 10. Income Taxes

The Company and its Bermuda-domiciled subsidiary are not subject to Bermuda income tax under current Bermuda law. In the event that there is a change in the current law such that taxes are imposed, the Company and its Bermuda-domiciled subsidiary would be exempt from such tax until March 31, 2035, pursuant to the Bermuda Exempted Undertakings Tax Protection Act of 1966. The Company also has subsidiaries that operate in Gibraltar, Luxembourg and the United States. U.S. operations are financed with a combination of debt and equity and the financing income currently accounts for the majority of non-U.S. income.

OneBeacon's income tax expense related to pre-tax income from continuing operations for the three months ended September 30, 2012 and 2011 represented net effective tax rates of 24.0% and (48.1)%, respectively. The net effective tax rates for the nine months ended September 30, 2012 and 2011 were 20.2% and 4.0%, respectively. The effective tax rates for the three and nine months ended September 30, 2012 were lower than the U.S. statutory rate of 35% due to income generated in jurisdictions other than the United States, principally representing interest income taxed in a jurisdiction with a lower effective tax rate. The effective tax rate for the three months ended September 30, 2011 was higher than the U.S. statutory rate of 35% due to a pre-tax loss from U.S. operations and income generated in jurisdictions other than the United States, principally representing interest income taxed in a jurisdiction with a lower effective tax rate. The effective tax rate for the nine months ended September 30, 2011 was lower than the U.S. statutory rate of 35% due to income generated in jurisdictions other than the United States, principally representing interest income taxed in a jurisdiction with a lower effective tax rate. For the three months ended September 30, 2012 and 2011, the effective tax rate on non-U.S. income was 0.7% and 4.1%, respectively, and the effective tax rate on non-U.S. income was 37.4% and (30.9)%, respectively. For the nine months ended September 30, 2012 and 2011, the effective tax rate on non-U.S. income was 0.7% and 2.9%, respectively, and the effective tax rate on U.S. income was 34.0% and (6.5)%, respectively.

In arriving at the effective tax rate for the three and nine months ended September 30, 2012 and 2011, OneBeacon forecasted changes in realized and unrealized investment gains or losses for the years ending December 31, 2012 and 2011, respectively, and included these gains or losses in the effective tax rate calculation pursuant to ASC 740-270.

OneBeacon classifies all interest and penalties on unrecognized tax benefits as part of income tax expense. With few exceptions, OneBeacon is no longer subject to U.S. federal, state or non-U.S. income tax examinations by tax authorities for years before 2005. In October 2008, the IRS commenced examination of OneBeacon s U.S. income tax returns for 2005 and 2006. On January 5, 2011, OneBeacon received a revised Form 4549-A (Income Tax Discrepancy Adjustments) from the IRS relating to the examination of tax years 2005 and 2006. The estimated total assessment, including interest and utilization of alternative minimum and foreign tax credit carryovers, is \$20.6 million. OneBeacon disagrees with the adjustments proposed by the IRS and intends to defend its position. The timing of the resolution of these issues is uncertain, however, it is reasonably possible that the resolution could occur within the next twelve months. An estimate of the range of potential outcomes cannot be made at this time. When ultimately settled, OneBeacon does not expect the resolution of this examination to result in a material change to its financial position.

On July 28, 2011, the IRS commenced an examination of OneBeacon s U.S. income tax returns for 2007, 2008 and 2009. OneBeacon does not expect the resolution of this examination to result in a material change to its financial position.

Upon completion of the Runoff Transaction, it is expected that the unrecognized tax benefits associated with tax positions where the deductibility is certain but the timing is uncertain, will decrease by approximately \$11.5 million. OneBeacon does not expect the decrease to result in a material change to its financial position.

On January 24, 2012, OneBeacon sold the issued and outstanding shares of common stock of OB Lux to White Sands for \$24.7 million. See Note 2. As a result of this sale, the Luxembourg NOLs generated by OB Lux of \$1,031.7 million are no longer available for use by OneBeacon. As discussed in Note 7. Income Taxes of the Company s 2011 Annual Report on Form 10-K, there was a full valuation allowance recorded against the tax benefit of these NOLs.

NOTE 11. Fair Value of Financial Instruments

OneBeacon carries its financial instruments on its balance sheet at fair value with the exception of its fixed-rate, long-term indebtedness. For certain financial instruments where quoted market prices are not available, other independent valuation techniques and assumptions are used. Because considerable judgment is used, these estimates are not necessarily indicative of amounts that could be realized in a current market exchange. Certain financial instruments are excluded from disclosure, including insurance contracts, other than financial guarantees and investment contracts.

Table of Contents

The fair value of the fixed-rate, long-term indebtedness was estimated by using observable inputs for similar instruments and is considered a Level 2 measurement. Considerable judgment is required to develop such estimates of fair value. Therefore, the estimate provided herein is not necessarily indicative of the amounts that could be realized in a current market exchange.

At September 30, 2012 and December 31, 2011, the fair value of OneBeacon's Senior Notes (its fixed-rate, long-term indebtedness) was \$276.3 million and \$277.3 million, respectively, which compared to a carrying value of \$269.8 million and \$269.7 million, respectively.

NOTE 12. Earnings per Share

Basic and diluted earnings per share amounts have been determined in accordance with ASC 260, based on the weighted average number of common shares outstanding, including unvested restricted shares that are considered participating securities (see Note 9). The weighted average number of shares outstanding also includes the impact of share awards issued and share repurchases. During the three months ended September 30, 2012 and 2011, 20,055 shares and 21,980 shares, respectively, of the Company s Class A common shares were awarded to certain non-employee directors of the Company s Board in lieu of their 2011 annual cash retainers. During the third quarter of 2007, the Company began repurchasing shares under a share repurchase authorization. Since the inception of this authorization, the Company has repurchased and retired 5.6 million of its Class A common shares. During the nine months ended September 30, 2012 and 2011, no shares were repurchased.

The following table outlines the Company s computation of earnings per share for continuing operations attributable to OneBeacon s common shareholders for the three and nine months ended September 30, 2012 and 2011:

		Three mon Septem			Nine mont Septem		2011
Famings attributable to OnePeasen, a sammon		2012		2011	2012		2011
Earnings attributable to OneBeacon s common shareholders basic and diluted (in millions):	l						
Net (loss) income attributable to OneBeacon s							
common shareholders	\$	44.6	\$	(12.2) \$	109.9	\$	44.2
Allocation of loss (income) for participating	Ψ	77.0	Ψ	(12.2) ψ	107.7	Ψ	77.2
restricted common shares		(0.4)		0.1	(1.0)		(0.1)
Dividends paid on participating restricted		(0.4)		0.1	(1.0)		(0.1)
common shares		(0.2)		(0.1)	(0.6)		(1.0)
Total allocation to restricted common shares		(0.6)		(0.1)	(1.6)		(1.1)
Net (loss) income attributable to OneBeacon s		(0.0)			(1.0)		(1.1)
common shareholders, net of restricted common							
share amounts	\$	44.0	\$	(12.2) \$	108.3	\$	43.1
Distributed current period net earnings (in	Ψ	77.0	Ψ	(12.2) \$	100.5	Ψ	75.1
millions):							
Net (loss) income attributable to OneBeacon s							
common shareholders, net of restricted common							
share amounts	\$	44.0	\$	(12.2) \$	108.3	\$	43.1
Dividends paid, net of restricted common shares	Ф	(19.8)	Ф	(12.2) \$ (19.8)	(59.5)	Φ	(153.8)
* '		(19.8)		(19.0)	(39.3)		(133.6)
Total (overdistributed) undistributed current period net earnings, net of restricted common							
share amounts	\$	24.2	\$	(22.0) \$	48.8	\$	(110.7)
Share amounts	Φ	24.2	Ф	(32.0) \$	40.0	Φ	(110.7)

Edgar Filing: OneBeacon Insurance Group, Ltd. - Form 10-Q

Earnings per share denominator basic and diluted (in millions):					
Total weighted average common shares					
outstanding		95.4	95.1	95.3	94.7
Weighted average unvested restricted common					
shares(1)		(0.9)	(0.7)	(0.8)	(0.3)
Basic earnings per share denominator(2)		94.5	94.4	94.5	94.4
Earnings per share attributable to					
OneBeacon s common shareholders basic and	d				
diluted (in dollars):					
Net (loss) income attributable to OneBeacon s					
common shareholders per share	\$	0.47	\$ (0.13) \$	1.15	\$ 0.46
Dividends declared and paid per share		(0.21)	(0.21)	(0.63)	(1.63)
(Overdistributed) undistributed current period					
earnings per share	\$	0.26	\$ (0.34) \$	0.52	\$ (1.17)

⁽¹⁾ Restricted shares outstanding vest in equal installments upon a stated date or upon the occurrence of a specified event (see Note 9).

Basic and diluted loss per share amounts for discontinued operations are included in Note 14.

⁽²⁾ Common shares issuable upon exercise of the options (see Note 9) were not included as their inclusion would be anti-dilutive for the periods presented. During the three and nine months ended September 30, 2012, the remaining outstanding options were unexercised and expired (see Note 9).

Table of Contents
NOTE 13. Common Shareholders Equity
Additional Paid in Capital
On January 24, 2012, OneBeacon sold the issued and outstanding shares of common stock of OB Lux to White Sands for \$24.7 million. During the three months ended March 31, 2012, OneBeacon recorded a gain of \$14.0 million as additional paid in capital. Net of transaction costs which were expensed through the statement of operations, the gain was \$13.6 million.
Dividends on Common Shares
During the nine months ended September 30, 2012, the Company declared and paid cash dividends totaling \$60.0 million, or \$0.63 per common share, of regular quarterly cash dividends. During the nine months ended September 30, 2011, the Company declared and paid cash dividends totaling \$154.8 million, or \$1.63 per common share, including \$59.7 million, or \$0.63 per common share, of regular quarterly cash dividends and \$95.1 million, or \$1.00 per common share, of a special dividend.
Other Comprehensive Income impact from Pension Settlement
As a result of the partial settlement and re-measurement discussed in Note 8, the Company recognized a pre-tax loss of \$3.7 million through other comprehensive income in the three and nine months ended September 30, 2012.
NOTE 14. Discontinued Operations
Description of transactions
On October 17, 2012, OneBeacon entered into the Stock Purchase Agreement to sell the Runoff Business to Armour. The Runoff Business had been included within the Other Insurance Operations segment; however, based on management s intent as of September 30, 2012 to execute th Stock Purchase Agreement, the Runoff Business has been presented as held for sale in the consolidated balance sheet as of September 30, 2012 The Runoff Transaction includes the sale of certain legal entities that will contain the assets, liabilities (including gross and ceded loss reserves) and capital supporting the business as well as certain elements of the Runoff Business infrastructure, including staff and office space. As described in Note 2, the Runoff Transaction requires the completion of the Internal Restructuring steps. The Runoff Transaction is expected to close in the second half of 2013, subject to regulatory approvals.

On February 22, 2012, OneBeacon completed the sale of the AutoOne business to Interboro. The AutoOne Transaction included the sale of two insurance entities, AOIC and AOSIC, through which substantially all of the AutoOne business was written on a direct basis. The AutoOne Transaction required the completion of various steps, including amendment of the Pooling Agreement to remove AOIC and AOSIC as parties to the agreement in order for them to retain 100% of their respective direct business, the contribution of specified assets supporting the AutoOne operations, and the sale, transfer or exchange of all of AOIC s and AOSIC s investment assets, other than those on deposit with governmental authorities. The AutoOne Transaction also included the execution of a reinsurance agreement with certain subsidiaries of the Company pursuant to which OneBeacon cedes, on a 100% quota share basis, AutoOne business not directly written by AOIC and AOSIC.

Table of Contents

Summary of balances reclassified and related items

As of September 30, 2012 and December 31, 2011, respectively, the Runoff Transaction and the AutoOne Transaction met the criteria for held for sale accounting. As a result, the assets and liabilities associated with the businesses being sold, after effecting the various steps contemplated by the Stock Purchase Agreement and the AutoOne Purchase Agreement, are presented separately as single line items in the asset and liability sections of the consolidated balance sheets as of September 30, 2012 and December 31, 2011, respectively. The following summarizes the major categories of assets and liabilities associated with the business classified as held for sale:

	September 30, 2012		ecember 31, 2011
	(\$ in	millions)	
Investments \$	377.3	\$	111.8
Cash			5.5
Reinsurance recoverable on unpaid losses (1)	1,956.6		0.0
Reinsurance recoverable on paid losses	17.6		0.0
Premiums receivable	13.6		8.8
Deferred acquisition costs			2.2
Net deferred tax asset	6.1		1.9
Other assets	17.0		2.4
Total assets held for sale \$	2,388.2	\$	132.6
Loss and LAE reserves (1) \$	2,212.9		64.7
Unearned premiums	0.6		34.1
Ceded reinsurance payable	19.5		0.0
Other liabilities (2)	155.2		8.8
Total liabilities held for sale \$	2, 388.2	\$	107.6
Net assets held for sale \$		\$	25.0

⁽¹⁾ The September 30, 2012 balances include the remaining purchase accounting fair value adjustments of \$153.4 million relating to the OneBeacon Acquisition. Gross of the purchase accounting adjustments, reinsurance recoverable on unpaid losses and LAE reserves were \$2,110.0 million and \$2,366.3 million, respectively. The September 30, 2012 balances also include \$36.7 million of loss and LAE reserves relating to Runoff Business that will be ceded by ASIC to OBIC pursuant to the reinsurance described in Note 2.

As described in Note 1, the results of operations for the Runoff Business and AutoOne have been classified as discontinued operations and are presented as such, net of related income taxes, in the statements of comprehensive (loss) income and cash flows for all periods. Amounts reflected within discontinued operations are consistent with the pre-tax amounts previously reported within the Other Insurance Operations segment for the Runoff Business and AutoOne, respectively. Investing and financing activities for OneBeacon are managed on a consolidated basis and currently reported within the Investing, Financing and Corporate Operations segment. Therefore, no investment or financing activity is included in discontinued operations.

During the third quarter of 2012, OneBeacon recorded an after tax charge of \$107.0 million in discontinued operations reflecting a \$91.5 million after tax (\$140.7 million pre-tax) estimated loss on sale of the Runoff Business and \$9.0 million of after tax incurred loss and loss adjustment expenses relating to an adjustment to the workers compensation discount rate applied to the loss reserves being transferred. In addition,

⁽²⁾ Other liabilities for September 30, 2012 includes the accrual related to the pre-tax loss on sale of the Runoff Business of \$140.7 million.

OneBeacon also recorded \$6.5 million of after tax underwriting losses primarily related to adverse prior year loss reserve development related to a legacy assumed reinsurance treaty that were included in discontinued operations during the third quarter of 2012.

During the third quarter of 2012, OneBeacon and Interboro reached conclusion on post-closing adjustments to the closing balance sheet resulting in OneBeacon recording a net gain of \$0.5 million after tax, reflecting a true up of the estimated loss on sale of the AutoOne business. This after tax gain is included in loss from sale of discontinued operations in the statements of comprehensive

40

Table of Contents

(loss) income for the three and nine months ended September 30, 2012. During the third quarter of 2011, OneBeacon recorded a charge of \$18.2 million after tax, reflecting the estimated loss on sale of the AutoOne business, which included the \$25.0 million of net assets held for sale as well, including transaction costs. This after tax charge is included in loss from sale of discontinued operations in the statements of comprehensive (loss) income for the three and nine months ended September 30, 2011.

The following summarizes the results of operations, including related income taxes associated with the business classified as discontinued operations:

	Three months ended September 30,			Nine months ended September 30,					
		2012		2011		2012		2011	
					in millions)				
Net written premiums	\$	(1.2)	\$	12	.7 \$	0.6	\$	47.2	
Revenues									
Earned premiums	\$	(0.4)	\$	15	.7 \$	10.0	\$	55.3	,
Net other revenues				0	.1			1.6	i
Total revenues		(0.4)		15	.8	10.0		56.9	,
Expenses									
Loss and LAE		27.7		12	.9	48.4		37.7	
Policy acquisition expenses		(0.8)		1	.9	(1.3)		5.4	
Other underwriting expenses		(1.1)		5	.2	1.1		16.6	,
Total expenses		25.8		20	.0	48.2		59.7	
Pre-tax loss		(26.2)		(4	.2)	(38.2)		(2.8)	(
Income tax benefit		10.4		1	.7	13.4		1.3	
Loss from discontinued operations, net of									
tax		(15.8)		(2	.5)	(24.8)		(1.5))
Loss from sale of discontinued operations,									
net of tax		(91.0)		(18	.2)	(91.0)		(18.2)	.)
Net loss from discontinued operations, net of									
tax	\$	(106.8)	\$	(20	.7) \$	(115.8)	\$	(19.7))

Reinsurance related to balances classified as held for sale

Included in assets held for sale as of September 30, 2012 are reinsurance recoverables on paid and unpaid losses of \$17.6 million and \$1,956.6 million, respectively related to the Runoff Transaction. The reinsurance recoverable on unpaid losses amount is net of \$153.4 million in purchase accounting adjustments as described in Note 3. Also, \$36.7 million of the amount that is currently included in assets held for sale on the balance sheet will be reported in reinsurance recoverables on unpaid losses when the Runoff Transaction closes (at the then current value) as a result of a related reinsurance contract with a current OneBeacon affiliate.

See note 4 for further description on reinsurance recoverables in general. The following table provides a listing of the top reinsurers related to balances reported in assets held for sale on the September 30, 2012 balance sheet, which exclude industry pools and associations and those with affiliates within OneBeacon. The table shows the recoverable amounts, the percentage of total reinsurance recoverables reported as held for sale (excluding the \$153.4 million purchase accounting adjustment) and the reinsurers A.M. Best Company, Inc. (A.M. Best) ratings.

Edgar Filing: OneBeacon Insurance Group, Ltd. - Form 10-Q

		Balance at		A.M. Best
(\$ in millions)	Sep	otember 30, 2012	% of total	Rating (1)
National Indemnity Company and General Reinsurance				
Corporation (2)	\$	1,449.2	68%	A++
Hanover Insurance Company		62.4	3%	A
Tokio Marine and Nichido Fire (3)		54.7	3%	A++
Munich Reinsurance America		23.2	1%	A+
Tower Insurance Company		24.7	1%	A-

⁽¹⁾ A.M. Best ratings as detailed above are: A++ (Superior, which is the highest of fifteen financial strength ratings), A+ (Superior, which is the second highest of fifteen financial strength ratings), A (Excellent, which is the third highest of fifteen financial strength ratings) and A-(Excellent, which is the fourth highest of fifteen financial strength ratings).

Table of Contents

- (2) Includes \$198.3 million of Third Party Recoverables (as defined below), which NICO (as defined below) would pay under the terms of the NICO Cover (as defined below) if they are unable to collect from third party reinsurers.
- (3) Includes \$28.7 million of reinsurance recoverables from the various reinsurers that are guaranteed by Tokio Marine and Nichido Fire under the terms of a 100% quota share reinsurance agreement between Houston General Insurance Company and Tokio Marine and Nichido Fire.

In connection with the OneBeacon Acquisition, Aviva caused OneBeacon to purchase two reinsurance contracts from subsidiaries of Berkshire Hathaway Inc.: a reinsurance contract with National Indemnity Company (NICO) for up to \$2.5 billion in old asbestos and environmental (A&E) claims and certain other exposures (the NICO Cover) and an adverse loss reserve development cover from General Reinsurance Corporation (GRC) for up to \$570.0 million, comprised of \$400.0 million of adverse loss reserve development occurring in years 2000 and prior (the GRC Cover) in addition to \$170.0 million of reserves ceded as of the date of the OneBeacon Acquisition. The NICO Cover and GRC Cover, which were contingent on and occurred contemporaneously with the OneBeacon Acquisition, were put in place in lieu of a seller guarantee of loss and LAE reserves and are therefore accounted for under GAAP as a seller guarantee.

Under the terms of the NICO Cover, NICO receives the economic benefit of reinsurance recoverables from certain of OneBeacon s third party reinsurers (Third Party Reinsurers) in existence at the time the NICO Cover was executed (Third Party Recoverables). As a result, the underlying Third Party Recoverables serve to protect the \$2.5 billion limit of NICO coverage for the benefit of OneBeacon. OneBeacon estimates that on an incurred basis it has used approximately \$2.3 billion of the coverage provided by NICO at September 30, 2012. Net losses paid totaled approximately \$1.5 billion as of September 30, 2012. To the extent that actual experience differs from OneBeacon s estimate of ultimate A&E losses and Third Party Recoverables, future losses could exceed the \$198.3 million of protection remaining under the NICO Cover at September 30, 2012.

Pursuant to the GRC Cover, OneBeacon is not entitled to recover losses to the full contract limit if such losses are reimbursed by GRC more quickly than anticipated at the time the contract was signed. OneBeacon intends to seek reimbursement from GRC only for claims which result in payment patterns similar to those supporting its recoverables recorded pursuant to the GRC Cover. The economic cost of not submitting certain other eligible claims to GRC is primarily the investment spread between the rate credited by GRC and the rate achieved by OneBeacon on its own investments. This cost, if any, is expected to be nominal. OneBeacon has ceded estimated incurred losses of \$562.0 million to GRC under the GRC Cover. As of September 30, 2012, OneBeacon has \$409.3 million of reinsurance recoverable on unpaid losses outstanding under the GRC Cover.

Table of Contents

Earnings per share related to discontinued operations

Basic loss per share amounts are based on the weighted average number of common shares outstanding including unvested restricted shares that are considered participating securities. Diluted earnings per share amounts are based on the weighted average number of common shares including unvested restricted shares and the net effect of potentially dilutive common shares outstanding.

The following table outlines the computation of loss per share for discontinued operations attributable to OneBeacon s common shareholders for the three and nine months ended September 30, 2012 and 2011:

	Three mon Septemb	 	Nine mont Septemb	 d 2011
Loss attributable to OneBeacon s common	2012	2011	2012	2011
shareholders basic and diluted (in millions):				
Net loss attributable to OneBeacon s common				
shareholders	\$ (106.8)	\$ (20.7) \$	(115.8)	\$ (19.7)
Allocation of loss for participating unvested	,		, ,	
restricted common shares	1.0	0.1	1.0	0.1
Net loss attributable to OneBeacon s common				
shareholders, net of restricted common share				
amounts	\$ (105.8)	\$ (20.6) \$	(114.8)	\$ (19.6)
Loss per share denominator basic and				
diluted (in millions):				
Total weighted average common shares				
outstanding	95.4	95.1	95.3	94.7
Weighted average unvested restricted common				
shares(1)	(0.9)	(0.6)	(0.9)	(0.3)
Basic earnings per share denominator(2)	94.5	94.5	94.4	94.4
Loss per share attributable to OneBeacon s				
common shareholders basic and diluted (in				
dollars):				
Net loss attributable to OneBeacon s common				
shareholders per share	\$ (1.12)	\$ (0.22) \$	(1.22)	\$ (0.21)

⁽¹⁾ Restricted shares outstanding vest in equal installments upon a stated date or upon the occurrence of a specified event (see Note 9).

NOTE 15. Subsequent Events

⁽²⁾ Common shares issuable upon exercise of the options (see Note 9) were not included as their inclusion would be anti-dilutive for the periods presented. During the three and nine months ended September 30, 2012, the remaining outstanding options were unexercised and expired (see Note 9).

On October 16, 2012, the Company announced its agreement to terminate its underwriting arrangement with the Hagerty Insurance Agency and to sell the Company s indirect wholly owned subsidiary, Essentia Insurance Company (Essentia), which writes the Hagerty collector car and boat business, to Markel Corporation. The sale is expected to close in the first quarter of 2013, subject to regulatory approval. The Company anticipates recording a \$23 million pre-tax gain on sale (\$15 million after tax) upon closing the transaction. The termination of the agency agreement will be effective as of the close date of the Essentia sale. The business associated with this agreement generated written premiums of approximately \$179 million, or 16% of consolidated written premiums, for the 12 months ended September 30, 2012.

On October 17, 2012, the Company entered into a definitive agreement to sell the Runoff Business. As further described in Note 1, Note 2, and Note 14, the loss related to this sale was reflected in the September 30, 2012 financial statements as the Runoff Business was accounted for as held for sale in the September 30, 2012 balance sheet. In addition, the related operations were accounted for as discontinued operations. The Runoff Transaction is expected to close in the second half of 2013, subject to regulatory approvals.

Table of Contents

ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion contains—forward-looking statements. Statements that are not historical in nature are forward-looking statements. OneBeacon cannot promise that its expectations in such forward-looking statements will turn out to be correct. OneBeacon—s actual results could be materially different from and worse than its expectations. See Forward-Looking Statements—on page 65 for specific important factors that could cause actual results to differ materially from those contained in forward-looking statements.

Book Value Per Share

The following table presents our book value per share.

	Sep	September 30, June 30 2012 2012 (in millions, except per			12		
Numerator							
OneBeacon s common shareholders equity	\$	1,048.4	\$	1,131.8	\$	1,099.8	
Denominator							
Common shares outstanding (1)		95.4		95.4		95.1	
Book value per share (2)	\$	10.99	\$	11.86	\$	11.56	

⁽¹⁾ Common shares outstanding includes the impact of unvested restricted shares and also the impact of repurchases, if any, of Class A common shares made under share repurchase authorization.

(2) We paid a quarterly dividend of \$0.21 per share in September 2012, June 2012 and March 2012.

We ended the third quarter of 2012 with a book value per share of \$10.99, reflecting a decrease of 5.6% for the third quarter of 2012 and an increase of 0.5% through the nine months ended September 30, 2012, including dividends (a quarterly dividend of \$0.21 per share), on an internal rate of return basis. The change in book value per share includes a 2.0% and 3.9% total return on invested assets for the three and nine months ended September 30, 2012, respectively. The third quarter decrease in book value was driven by a \$91.5 million estimated after tax loss on sale and a \$9.0 million after tax charge for the discount amortization of runoff workers compensation reserves related to the Runoff Transaction. The slight increase in the nine months ended September 30, 2012 was also driven by the Runoff Transaction loss, but was more than offset by favorable results of continuing operations and also a \$13.6 million increase in capital, net of transaction costs, as a result of the sale of OneBeacon Holdings (Luxembourg) S.à r.l. (OB Lux) to a subsidiary of White Mountains Insurance Group, Ltd. (White Mountains). We reported comprehensive losses attributable to OneBeacon s common shareholders of \$(64.2) million and \$(7.6) million, respectively, in the three and nine months ended September 30, 2012, compared to comprehensive (loss) income attributable to OneBeacon s common shareholders of \$(32.7) million and \$24.8 million, respectively, in the same periods of 2011. The change in the quarter and through the nine months ended September 30, 2012 as compared to the prior year was primarily due to charges associated with the Runoff Transaction.

Our GAAP combined ratios were 94.8% and 92.7% for the three and nine months ended September 30, 2012, respectively, compared to 94.3% and 94.5% for the three and nine months ended September 30, 2011, respectively. The combined ratio for the three months ended September 30, 2012 was up slightly from the prior year period and included a 1.8 point decline in the loss ratio due to significantly lower catastrophes, partially off-set by lower favorable prior year development. Also, the expense ratio was 2.3 points higher due to lower incentive compensation expenses recorded in the 2011 period and increased employee costs associated with building our specialty business. The three months ended September 30, 2012 included 1.6 points of current accident year catastrophe losses primarily related to Hurricane Isaac, compared to 5.0 points of current accident year catastrophe losses in the three months ended September 30, 2011 primarily related to Hurricane Irene. The three months ended September 30, 2012 included 0.8 points of favorable loss reserve development, as compared to 2.3 points of favorable loss reserve development in the prior year period.

The decrease in the combined ratio for the nine months ended September 30, 2012 was primarily due to lower catastrophes and current accident year losses, as compared to the nine months ended September 30, 2011, partially offset by lower favorable loss reserve development, higher other underwriting expenses, and slightly higher policy acquisition expenses. The nine months ended September 30, 2012 included 1.5 points of catastrophe losses primarily related to Hurricane Isaac and storms in the midwestern United States, compared to 4.5 points of catastrophe losses in the nine months ended September 30, 2011 primarily related to Hurricane Irene and tornadoes in the southeast and midwestern United States, as well as storms and freezing weather in the northeast and southwest.

Table of Contents

The nine months ended September 30, 2012 included 0.9 points of favorable loss reserve development, as compared to 1.9 points of favorable loss reserve development in the prior year period. The nine months ended September 30, 2012 also included the impact of lower deferrals of insurance acquisition costs under new accounting guidance and the amortization of previously deferred costs no longer eligible for deferral.

Total net written premiums increased 12.8% in the three months ended September 30, 2012 to \$335.2 million, compared to \$297.2 million for the three months ended September 30, 2011. Total net written premiums increased 13.3% in the nine months ended September 30, 2012 to \$930.4 million, compared to \$821.4 million for the nine months ended September 30, 2011. Premium growth was also affected by premiums associated with our A.W.G. Dewar (Dewar) tuition reimbursement insurance product. During the third quarter of 2012, management determined that it had better information with which to estimate the tuition reimbursement premiums that it writes in order to more appropriately capture the respective policies underlying effective dates. This resulted in approximately \$9.4 million in net written premiums being recorded in the third quarter of 2012 that, under the prior method, would have been recorded in the fourth quarter. Excluding this change in estimate, premiums for the three and nine months ended September 30, 2012 would have increased 9.2% and 12.0%, respectively. The increase in net written premiums for both the three and nine months ended September 30, 2012 as compared to the prior year periods, after consideration of the change in estimated Dewar premiums, is the result of premium growth in a number of our specialty businesses as described below. The incremental effect on earned premiums and incurred losses for the third quarter of 2012 was \$2.3 million and \$1.2 million, respectively.

Significant Transactions

On October 17, 2012, OneBeacon entered into the Stock Purchase Agreement with respect to the sale of its Runoff Business to Armour. Pursuant to the terms of the Stock Purchase Agreement, at closing, OneBeacon will transfer to Armour all of the issued and outstanding shares of common stock of certain legal entities that will contain the assets, liabilities (including gross and ceded loss reserves) and capital supporting the business as well as certain elements of the Runoff Business infrastructure, including staff and office space. Additionally, as part of the Runoff Transaction, OneBeacon may provide financing in the form of surplus notes. The Runoff Transaction is expected to close in the second half of 2013.

The Runoff Transaction is subject to closing conditions, including but not limited to the receipt of regulatory approvals and the completion of certain internal restructuring actions by OneBeacon (the Internal Restructuring). Upon completion of the Internal Restructuring, the Runoff Business will be contained in certain legal entities to be transferred to Armour at closing.

At closing, Armour and/or OneBeacon Insurance Company and certain legal entities within the ongoing OneBeacon structure will enter into various ancillary agreements, including reinsurance agreements and administrative services agreements, to support the separation and transfer to Armour of the Runoff Business. Specifically, OneBeacon Insurance Company (OBIC) and Atlantic Specialty Insurance Company (ASIC) will enter into new reinsurance agreements pursuant to which (i) ASIC will cede, on a 100% quota share basis, Runoff Business not directly written by OBIC or the other legal entities that will be transferred to Armour, and (ii) OBIC will ceded, on a 100% quota share basis, ongoing business not directly written by ASIC or the other legal entities that OneBeacon will continue to own post-closing. Also as part of the Runoff Transaction, at closing, OneBeacon and Armour will enter into a Transition Services Agreement (TSA), pursuant to which OneBeacon will provide certain transition services to Armour during the term of the TSA. The TSA has an initial term of one year.

The Runoff Business is now reported as held for sale and discontinued operations. During the third quarter of 2012, OneBeacon recorded an after tax net charge of \$107.0 million in discontinued operations reflecting a \$91.5 million after tax estimated loss on sale of the Runoff Business, \$9.0 million of after tax incurred loss and loss adjustment expenses relating to an adjustment to the workers compensation discount rate applied to the loss reserves being transferred, and \$6.5 million of after tax underwriting losses primarily related to adverse prior year loss

reserve development related to a legacy assumed reinsurance treaty.

On February 22, 2012, OneBeacon completed the sale of the AutoOne business to Interboro. Pursuant to the terms of the sale, at closing, OneBeacon transferred to Interboro all of the issued and outstanding shares of common stock of AutoOne Insurance Company (AOIC) and AutoOne Select Insurance Company (AOSIC), through which substantially all of the AutoOne business was written on a direct basis. At closing, OneBeacon also transferred the assets, liabilities (including loss reserves and unearned premiums) and capital of the business as well as substantially all of the AutoOne infrastructure including systems and office space as well as certain staff. The AutoOne Transaction also included the execution of a reinsurance agreement with certain subsidiaries of the Company pursuant to which OneBeacon cedes, on a 100% quota share basis, AutoOne business not directly written by AOIC and AOSIC. The assets and liabilities associated with the AutoOne business as of December 31, 2011 have been presented as held for sale and underwriting results for AutoOne, net of tax, have been reported as discontinued operations for all periods presented. See Note 14 Discontinued Operations of the accompanying consolidated financial statements, for further information regarding balances classified as held for sale and activity reported as discontinued operations. During the third quarter of 2012, OneBeacon and

Table of Contents

Interboro reached conclusion on post-closing adjustments to the closing balance sheet resulting in OneBeacon recording a net gain of \$0.8 million pre-tax, \$0.5 million after tax, reflecting a true up of the estimated loss on sale of the AutoOne business.

As part of the AutoOne Transaction, Interboro LLC, the parent company of Interboro, issued a \$3.0 million promissory note to OBIC. Interboro LLC is required to repay the note in \$1.0 million increments on each of the third, fourth and fifth anniversaries of the closing date, or February 22, 2015, 2016 and 2017. In addition, Interboro LLC is required to pre-pay principal in an amount equal to 100% of any dividend or distribution received from its subsidiaries, net of taxes and less \$0.2 million on the same anniversary dates. Interest accrues and is payable quarterly at a rate of LIBOR plus 550 basis points.

Results of Operations

Review of Consolidated Results

A summary of our consolidated financial results for the three and nine months ended September 30, 2012 and 2011 is as follows:

	Three mor Septem 2012	 , 2011		Nine mont Septemb	
		(\$ in mill	/		
Net written premiums	\$ 335.2	\$ 297.2	\$	930.4	\$ 821.4
Revenues					
Earned premiums	\$ 293.9	\$ 259.1	\$	846.0	\$ 748.0
Net investment income	12.8	16.1		41.5	55.8
Net realized and unrealized investment gains (losses)	40.0	(47.4)		57.9	(13.3)
Net other (expenses) revenues	(0.4)			(0.1)	(12.2)
Total revenues	346.3	227.8		945.3	778.3
Expenses					
Loss and loss adjustment expenses	164.7	149.7		452.5	421.3
Policy acquisition expenses	66.6	58.6		185.6	161.5
Other underwriting expenses	47.4	36.0		146.2	124.5
General and administrative expenses	4.4	2.5		9.7	7.4
Interest expense on debt	4.0	4.1		12.1	16.4
Total expenses	287.1	250.9		806.1	731.1
Pre-tax income (loss) from continuing operations	59.2	(23.1)		139.2	47.2
Income tax (expense) benefit	(14.2)	11.1		(28.1)	(1.9)
Net income (loss) from continuing operations	45.0	(12.0)		111.1	45.3
Loss from discontinued operations, net of tax	(15.8)	(2.5)		(24.8)	(1.5)
Loss from sale of discontinued operations, net of tax	(91.0)	(18.2)		(91.0)	(18.2)
Net (loss) income including noncontrolling interests	(61.8)	(32.7)		(4.7)	25.6
Less: Net income attributable to noncontrolling interests	(0.4)	(0.2)		(1.2)	(1.1)
Net (loss) income attributable to OneBeacon s common					
shareholders	(62.2)	(32.9)		(5.9)	24.5
Change in other comprehensive income and loss items	(2.0)	0.2		(1.7)	0.3
Comprehensive (loss) income attributable to					
OneBeacon s common shareholders	\$ (64.2)	\$ (32.7)	\$	(7.6)	\$ 24.8

Table of Contents

The following table provides ratios of our consolidated underwriting results for the three and nine months ended September 30, 2012 and 2011:

	Three months September		Nine months September	
	2012	2011	2012	2011
Ratios:(1)(2)(3)(4)				
Loss and LAE	56.0%	57.8%	53.5%	56.3%
Expense	38.8	36.5	39.2	38.2
GAAP combined	94.8%	94.3%	92.7%	94.5%

⁽¹⁾ Certain amounts in the prior period financial statements have been reclassified to conform to the current presentation. This includes underwriting results which have been reclassified to discontinued operations related to the AutoOne Transaction and Runoff Transaction.

- (2) Includes our long-term incentive compensation expense. For the three months ended September 30, 2012 and 2011, long-term incentive compensation expense decreased our total combined ratio by (0.3) points and (1.2) points, respectively. For the nine months ended September 30, 2012 and 2011, long-term incentive compensation expense increased our total combined ratio by 1.3 points and 0.8 points, respectively.
- (3) Includes loss and LAE relating to catastrophes. For the three months ended September 30, 2012 and 2011, total incurred loss and LAE relating to current year catastrophes, excluding loss development on prior accident year catastrophes, increased our loss and LAE and total combined ratios by 1.6 points and 5.0 points, respectively. For the nine months ended September 30, 2012 and 2011, total incurred loss and LAE relating to current year catastrophes increased our loss and LAE and total combined ratios by 1.5 points and 4.5 points, respectively.
- (4) Prior accident year development for the three months ended September 30, 2012 and 2011 decreased our loss and LAE and total combined ratios by 0.8 points and 2.3 points, respectively. Prior accident year development for the nine months ended September 30, 2012 and 2011 decreased our loss and LAE and total combined ratios by 0.9 points and 1.9 points, respectively.

Consolidated Results Three months ended September 30, 2012 versus three months ended September 30, 2011

Our comprehensive loss attributable to OneBeacon s common shareholders was \$64.2 million in the three months ended September 30, 2012, compared to \$32.7 million in the three months ended September 30, 2011. Net loss attributable to OneBeacon s common shareholders was \$62.2 million in the three months ended September 30, 2012, compared to \$32.9 million in the three months ended September 30, 2011.

Our total revenues increased 52.0% to \$346.3 million in the three months ended September 30, 2012, compared to \$227.8 million in the three months ended September 30, 2011. The increase included a 13.4% increase in earned premiums related to several of our specialty businesses as described below. Net realized and unrealized investment gains (losses) significantly improved to a \$40.0 million gain, compared to a \$(47.4)

million loss in the three months ended September 30, 2011 driven by changes in unrealized investments gains and losses in our equity portfolio resulting from improvements in the equity markets. Net investment income decreased 20.5% to \$12.8 million in the three months ended September 30, 2012 due to a 6.4% decline in average invested assets. The decline in average invested assets since September 30, 2011 was driven by the AutoOne Transaction, return of capital to shareholders, repurchases of debt and the run-off of reserves related to the commercial lines business which was exited via a renewal rights sale. Net other revenues (expenses) in the three months ended September 30, 2012 were essentially flat compared to the three months ended September 30, 2011.

Our total expenses increased 14.4% in the three months ended September 30, 2012 to \$287.1 million, compared to \$250.9 million in the three months ended September 30, 2011. Loss and LAE increased 10.0% to \$164.7 million in the three months ended September 30, 2012, in line with the growth in our specialty businesses and also due to lower favorable loss reserve development compared to the prior year period. Policy acquisition expenses increased 13.7% to \$66.6 million related to higher commission expense on increased premium volumes as well as lower deferrals under revised accounting guidance and amortization of previously deferred costs. Other underwriting expenses increased from \$36.0 million in the prior year quarter to \$47.4 million in the three months ended September 30, 2012, primarily due to costs incurred in support of the growth in our specialty businesses. Interest expense decreased 2.4% to \$4.0 million in the three months ended September 30, 2012 reflective of actions taken to reduce outstanding debt.

Table of Contents

Our income tax expense related to pre-tax income (loss) from continuing operations for the three months ended September 30, 2012 and 2011 represented net effective tax rates of 24.0% and (48.1)%, respectively. The effective tax rates for the three months ended September 30, 2012 were lower than the U.S. statutory rate of 35% due to income generated in jurisdictions other than the United States, principally representing interest income taxed in a jurisdiction with a lower effective tax rate. The effective tax rate for the three months ended September 30, 2011 was higher than the U.S. statutory rate of 35% due to a pre-tax loss from U.S. operations and income generated in jurisdictions other than the United States, principally representing interest income taxed in a jurisdiction with a lower effective tax rate. For the three months ended September 30, 2012 and 2011, the effective tax rate on non-U.S. income was 0.7% and 4.1%, respectively, and the effective tax rate on U.S. (loss) income was 37.4% and (30.9)%, respectively. In arriving at the effective tax rate for the three months ended September 30, 2012 and 2011, we forecasted changes in realized and unrealized investment gains or losses for the years ending December 31, 2012 and 2011, respectively, and included these gains or losses in the effective tax rate calculation pursuant to ASC 740-270.

Our GAAP combined ratio for the three months ended September 30, 2012 increased to 94.8% from 94.3% for the three months ended September 30, 2011. The loss and LAE ratio improved by 1.8 points to 56.0% while the expense ratio increased by 2.3 points to 38.8%. The decrease in the loss and LAE ratio was primarily due to lower catastrophe losses, partially offset by lower favorable loss reserve development compared to the prior year quarter. The three months ended September 30, 2012 included \$4.7 million or 1.6 points of catastrophe losses, as compared to \$13.0 million or 5.0 points of year catastrophe losses in the three months ended September 30, 2011. The three months ended September 30, 2012 included \$2.4 million or 0.8 points of favorable loss reserve development, as compared to \$6.0 million or 2.3 points of favorable loss reserve development in the three months ended September 30, 2011. The expense ratio increased primarily due to lower incentive compensation expenses recorded in the 2011 period and increased employee costs associated with building our specialty business, primarily OneBeacon Property and Inland Marine and OneBeacon Programs.

Consolidated Results Nine months ended September 30, 2012 versus nine months ended September 30, 2011

Our comprehensive (loss) income attributable to OneBeacon s common shareholders was \$(7.6) million loss in the nine months ended September 30, 2012, compared to \$24.8 million income in the nine months ended September 30, 2011. Net (loss) income attributable to OneBeacon s common shareholders was \$(5.9) million in the nine months ended September 30, 2012, compared to \$24.5 million in the nine months ended September 30, 2011.

Our total revenues increased 21.5% to \$945.3 million in the nine months ended September 30, 2012, compared to \$778.3 million in the nine months ended September 30, 2011. The increase was mainly due to a 13.1% increase in earned premiums related to several of our specialty businesses as described below. Net realized and unrealized investment gains (losses) increased \$71.2 million to \$57.9 million of gains, compared to \$(13.3) million of loss in the nine months ended September 30, 2011. Net investment income decreased 25.6% to \$41.5 million in the nine months ended September 30, 2012 due to an 11.4% decline in average invested assets. The decline in average invested assets since September 30, 2011 was driven by the AutoOne Transaction, repurchases of debt and the run-off of reserves related to the commercial lines business that was exited via a renewal rights sale. Net other revenues (expenses) improved \$12.1 million to \$(0.1) million in the nine months ended September 30, 2012, compared to \$(12.2) million in the nine months ended September 30, 2011. The nine months ended September 30, 2011 included a \$12.0 million loss related to the purchase of a portion of our senior notes, partially offset by \$0.8 million in additional consideration for aggregate premium renewals exceeding \$200 million related to the renewal rights agreement for our commercial lines business.

Our total expenses increased 10.3% in the nine months ended September 30, 2012 to \$806.1 million, compared to \$731.1 million in the nine months ended September 30, 2011. Loss and LAE increased 7.4% to \$452.5 million in the nine months ended September 30, 2012 in line with the growth in our specialty businesses and also due to a decrease in favorable loss reserve development compared to the prior year. The decrease in favorable loss reserve development was driven by the impact of an adverse court ruling in Mississippi regarding a disputed assessment from an involuntary pool for Hurricane Katrina claims. Policy acquisition expenses increased 14.9% to \$185.6 million related to higher commission

expense on increased premium volumes as well as lower deferrals under revised accounting guidance and amortization of previously deferred costs. Other underwriting expenses increased 17.4% to \$146.2 million in the nine months ended September 30, 2012 primarily due to costs incurred to support the growth in our specialty businesses as well as higher employee costs resulting from actions taken to migrate certain corporate functions to Minnesota. Interest expense decreased 26.2% to \$12.1 million in the nine months ended September 30, 2012 as a result of the tender offer on March 24, 2011 of \$150.0 million of our then outstanding senior notes.

Our income tax expense related to pre-tax income from continuing operations for the nine months ended September 30, 2012 and 2011 was 20.2% and 4.0%, respectively. The effective tax rates for the nine months ended September 30, 2012 and 2011 were lower than the U.S. statutory rate of 35% due to income generated in jurisdictions other than the United States, principally representing interest income taxed in a jurisdiction with a lower effective tax rate. For the nine months ended September 30, 2012 and 2011, the effective tax rate on non-U.S. income was 0.7% and 2.9%, respectively, and the effective tax rate on U.S. income (loss) was 34.0% and (6.5)%, respectively. In arriving at the effective tax rate for the nine months ended September 30, 2012 and 2011, we

Table of Contents

forecasted changes in realized and unrealized investment gains or losses for the years ending December 31, 2012 and 2011, respectively, and included these gains or losses in the effective tax rate calculation pursuant to ASC 740-270.

Our GAAP combined ratio for the nine months ended September 30, 2012 improved to 92.7% from 94.5% for the nine months ended September 30, 2011. The loss and LAE ratio decreased by 2.8 points to 53.5% while the expense ratio increased by 1.0 points to 39.2%. The decrease in the loss and LAE ratio was primarily due to lower catastrophe losses and a decrease in our estimate of current accident year losses, offset in part by a decrease in favorable loss reserve development compared to the prior year. The nine months ended September 30, 2012 included \$12.9 million or 1.5 points of catastrophe losses, as compared to \$33.8 million or 4.5 points of catastrophe losses in the nine months ended September 30, 2012 also included \$7.7 million or 0.9 points of favorable loss reserve development. The nine months ended September 30, 2011 included \$14.3 million or 1.9 points of favorable loss reserve development primarily due to lower than expected severity on losses related to professional liability, multiple peril, and other general liability lines of business. The expense ratio increased primarily due to higher other underwriting expenses resulting from higher employee costs resulting from actions taken to migrate certain corporate functions to Minnesota.

Summary of Operations By Segment

Specialty Insurance Operations is comprised of a number of underwriting units that are aggregated into three major underwriting units: MGA Business, Specialty Industries and Specialty Products. Other Insurance Operations currently includes the results of a reciprocal insurance exchange that is not actively writing any business. Investing, Financing and Corporate Operations includes the investing and financing activities for OneBeacon on a consolidated basis, and certain other activities conducted through our holding companies. The prior periods have been reclassified to conform to the current presentation, which includes underwriting results reclassified as discontinued operations related to the AutoOne Transaction and Runoff Transaction. Our segment information is presented in Note 7 Segment Information of the accompanying consolidated financial statements.

Specialty Insurance Operations

Financial results for our Specialty Insurance Operations segment for the three and nine months ended September 30, 2012 and 2011 are as follows:

	Three months ended September 30,					Nine months ended September 30,			
		2012		2011		2012		2011	
				(\$ in mil	lions)				
Net written premiums	\$	335.2	\$	297.2	\$	930.4	\$	821.5	
Earned premiums	\$	293.9	\$	259.1	\$	846.0	\$	747.9	
Loss and loss adjustment expense		(164.7)		(149.7)		(452.5)		(421.3)	
Policy acquisition expenses		(66.6)		(58.6)		(185.6)		(161.3)	
Other underwriting expenses		(47.4)		(36.0)		(146.2)		(124.4)	
Total underwriting income		15.2		14.8		61.7		40.9	
Net other (expenses) revenues		(1.1)		0.3		(0.9)		0.5	
General and administrative expenses		(0.6)		(0.4)		(1.4)		(1.3)	
Pre-tax income	\$	13.5	\$	14.7	\$	59.4	\$	40.1	

Table of Contents

The following table provides net written premiums, earned premiums and underwriting ratios by major underwriting unit and Specialty Insurance Operations in total for the three and nine months ended September 30, 2012 and 2011:

(\$ in millions)	MGA Business	Specialty Industries	Specialty Products	Specialty Insurance Operations
Three months ended September 30, 2012				
Net written premiums	\$ 128.7 \$	106.6 \$	99.9 \$	335.2
Earned premiums	78.4	106.7	108.8	293.9
Ratios:(1)(2)(3)				
Loss and LAE	54.2%	55.4%	57.9%	56.0%
Expense	46.3	36.6	35.7	38.8
Total GAAP combined	100.5%	92.0%	93.6%	94.8%
Three months ended September 30, 2011				
Net written premiums	\$ 110.5 \$	89.7 \$	97.0 \$	297.2
Earned premiums	69.8	90.2	99.1	259.1
Ratios:(1)(2)(3)				
Loss and LAE	53.5%	54.7%	63.7%	57.8%
Expense	44.3	35.4	32.1	36.5
Total GAAP combined	97.8%	90.1%	95.8%	94.3%
Nine months ended September 30, 2012				
Net written premiums	\$ 263.4 \$	337.8 \$	329.2 \$	930.4
Earned premiums	227.5	309.0	309.5	846.0
Ratios:(1)(2)(3)				
Loss and LAE	49.5%	51.7%	58.2%	53.5%
Expense	45.0	37.7	36.5	39.2
Total GAAP combined	94.5%	89.4%	94.7%	92.7%
Nine months ended September 30, 2011				
Net written premiums	\$ 230.7 \$	278.2 \$	312.6 \$	821.5
Earned premiums	204.1	254.8	289.0	747.9
Ratios:(1)(2)(3)				
Loss and loss adjustment expenses	50.8%	54.2%	62.2%	56.3%
Expense	42.7	39.2	34.1	38.2
Total GAAP combined	93.5%	93.4%	96.3%	94.5%

⁽¹⁾ Includes our long-term incentive compensation expense. For the three months ended September 30, 2012 and 2011, long-term incentive compensation expense decreased our Specialty Insurance Operations combined ratio by (0.3) points and (1.2) points, respectively. For the nine months ended September 30, 2012 and 2011, long-term incentive compensation expense increased our Specialty Insurance Operations combined ratio by 1.3 points and 0.8 points, respectively.

⁽²⁾ Includes loss and LAE relating to catastrophes. For the three months ended September 30, 2012 and 2011, total incurred loss and LAE relating to current year catastrophes, excluding loss development on prior accident year catastrophes, increased our loss and LAE and total combined ratios by 1.6 points and 5.0 points, respectively. For the nine months ended September 30, 2012 and 2011, total incurred loss and LAE relating to current year catastrophes increased our loss and LAE and total combined ratios by 1.5 points and 4.5 points, respectively.

⁽³⁾ Prior accident year development, including development on catastrophes, for the three months ended September 30, 2012 and 2011 decreased our Specialty Insurance Operations loss and LAE and total combined ratios by 0.8 points and 2.3 points, respectively. Prior

accident year development, including development on catastrophes, for the nine months ended September 30, 2012 and 2011 decreased our Specialty Insurance Operations loss and LAE and total combined ratios by 0.9 points and 1.9 points, respectively.

Table of Contents

Specialty Insurance Operations Three months ended September 30, 2012 versus three months ended September 30, 2011

Overview. We reported a GAAP combined ratio of 94.8% for the three months ended September 30, 2012, compared to 94.3% for the three months ended September 30, 2011. The increase in the third quarter of 2012 compared to 2011 was the net result of a higher expense ratio, driven by employee costs associated with building our specialty business, offset in part by a lower loss and LAE ratio. The lower loss and LAE ratio resulted from lower catastrophe losses which were partially offset by less favorable prior year development compared to 2011.

MGA Business. Net written premiums for MGA Business increased 16.5% to \$128.7 million in the three months ended September 30, 2012 compared to \$110.5 million for the three months ended September 30, 2011, or by 6.7% after adjusting for the Dewar change in estimation of premiums. The increase, after adjusting for Dewar, was primarily due to a \$4.1 million increase in net written premiums from our collector cars and boats business driven by growth in new business, and a \$3.6 million increase in net written premiums from OneBeacon Entertainment (OBE) driven by stronger new and renewal business.

The MGA Business combined ratio for the three months ended September 30, 2012 increased to 100.5% from 97.8% for the three months ended September 30, 2011. The loss and LAE ratio increased by 0.7 points to 54.2% and the expense ratio increased by 2.0 points to 46.3%. The increase in the loss and LAE ratio reflects a 1.1 point increase in current accident year losses as compared to the prior year period. The three months ended September 30, 2012 includes 1.9 points of catastrophe losses, primarily related to Hurricane Isaac, which impacted our collector cars and boats business, as compared to 4.0 points in the three months ended September 30, 2011, primarily related to tornados in the southeastern and midwestern United States which impacted our collector cars and boats business. The three months ended September 30, 2012 included 0.3 points of unfavorable loss reserve development compared to 0.7 points of unfavorable loss reserve development in the three months ended September 30, 2011. The increase in the expense ratio was driven by higher other underwriting expenses relating to employee costs associated with the newly formed OneBeacon Program Group, partially offset by lower policy acquisition expenses despite higher policy acquisition expenses related to lower deferrals under revised accounting guidance and amortization of \$0.9 million of previously deferred costs that are no longer eligible for deferral, principally within our collector cars and boats business.

Specialty Industries. Net written premiums for Specialty Industries increased 18.8% to \$106.6 million in the three months ended September 30, 2012 from \$89.7 million in the three months ended September 30, 2011. The increase compared to the prior year period was due to a \$5.0 million increase in net written premiums from OneBeacon Government Risks (OBGR), a \$4.8 million increase in net written premiums from OneBeacon Energy Group (OBEG), a \$3.9 million increase in net written premiums from OneBeacon Accident Group (OBA), and a \$3.2 million increase in net written premiums from OneBeacon Technology Insurance (OBTI). Net written premiums from International Marine Underwriters (IMU) were essentially flat. The increase in the various business units was primarily due to new business as well as solid retention levels despite competition in the marketplace.

The Specialty Industries combined ratio for the three months ended September 30, 2012 increased to 92.0% from 90.1% for the three months ended September 30, 2011. The loss and LAE ratio increased by 0.7 points to 55.4% while the expense ratio increased by 1.2 points to 36.6%. The increase in the expense ratio reflects the impact of higher policy acquisition expenses and other underwriting expenses. The increase in the loss and LAE ratio was due to a 3.1 point decrease in favorable loss reserve development, compared with the three months ended September 30, 2011. The three months ended September 30, 2012 included 2.1 points of catastrophes, primarily related to Hurricane Isaac s impact to our IMU business, as compared to 7.5 points of catastrophe losses in 2011 primarily related to Hurricane Irene impact to our IMU business.

Specialty Products. Net written premiums for Specialty Products increased 3.0% to \$99.9 million in the three months ended September 30, 2012 from \$97.0 million in the three months ended September 30, 2011. The change was primarily due to a \$10.1 million increase in net written

premiums from OneBeacon Professional Insurance (OBPI), a \$1.8 million increase in net written premiums from OneBeacon Specialty Property (OBSP) driven by growth in new business and retention and a \$1.6 million increase in net written premiums from OneBeacon Excess and Surplus (OBES) which we began writing in 2011, partially offset by a \$10.8 million decrease in net written premiums from OneBeacon Property and Inland Marine (PIM) reflecting a revised underwriting strategy.

The Specialty Products combined ratio for the three months ended September 30, 2012 decreased to 93.6% from 95.8% for the three months ended September 30, 2011. The loss and LAE ratio decreased by 5.8 points to 57.9% while the expense ratio increased by 3.6 points to 35.7%. The increase in the expense ratio was primarily due to an increase in policy acquisition expenses, as well as an increase in other underwriting expenses. The decrease in the loss and LAE ratio was primarily due to a 7.4 point decrease in current accident year losses, compared with the three months ended September 30, 2011. The three months ended September 30, 2012 included 0.9 points of catastrophe losses, compared to 3.4 points of current accident year catastrophe losses primarily related to Hurricane Irene impacting PIM and OBPI in the prior year period. This was partially offset by lower favorable loss reserve development compared to the prior year quarter. The three months ended September 30, 2012 included 0.2 points of favorable loss

Table of Contents

reserve development driven by OBPI, compared to 1.8 points of favorable loss reserve development in the comparative period of 2011.

Reinsurance protection. We purchase reinsurance in order to minimize loss from large risks or catastrophic events. We also purchase individual property reinsurance coverage for certain risks to reduce large loss volatility through property-per-risk excess of loss reinsurance programs and individual risk facultative reinsurance. We also maintain excess of loss casualty reinsurance programs that provide protection for individual risk or catastrophe losses involving workers compensation, general liability, automobile liability, professional liability or umbrella liability. The availability and cost of reinsurance protection is subject to market conditions, which are outside of our control. Limiting our risk of loss through reinsurance arrangements serves to mitigate the impact of large losses; however, the cost of this protection in an individual period may exceed the benefit.

For the three months ended September 30, 2012, our net combined ratio was higher than our gross combined ratio by 4.7 points, primarily due to the impact of favorable development on a large loss that had been ceded under the marine reinsurance treaty, and to a lesser extent the cost of facultative reinsurance, property reinsurance and catastrophe reinsurance. For the three months ended September 30, 2011, our net combined ratio was higher than our gross combined ratio by 2.6 points, primarily due to the impact of the cost of property reinsurance, catastrophe reinsurance, and to a lesser extent the cost of facultative reinsurance and marine reinsurance.

Specialty Insurance Operations Nine months ended September 30, 2012 versus nine months ended September 30, 2011

Overview. We reported a GAAP combined ratio of 92.7% for the nine months ended September 30, 2012, compared to 94.5% for the nine months ended September 30, 2011. The decrease in our combined ratio was primarily due to lower catastrophes and other current year accident year losses, partially offset by lower favorable loss reserve development and higher other underwriting and policy acquisition expenses.

MGA Business. Net written premiums for MGA Business increased 14.2% to \$263.4 million in the nine months ended September 30, 2012 from \$230.7 million in the nine months ended September 30, 2011, or by 9.5% after adjusting for the Dewar change in estimation of premiums. The increase, after adjusting for Dewar, was due to a \$12.4 million increase in net written premiums from our collector cars and boats business driven by growth in new business, as well as retention, and an \$8.7 million increase in net written premiums from OBE related to growth in new business.

The MGA Business combined ratio for the nine months ended September 30, 2012 increased to 94.5% from 93.5% for the nine months ended September 30, 2011. The loss and LAE ratio decreased by 1.3 points to 49.5%, while the expense ratio increased by 2.3 points to 45.0%. The decrease in the loss and LAE ratio was primarily due to a decrease in unfavorable loss reserve development. The nine months ended September 30, 2012 included 0.7 point of unfavorable loss reserve development, compared to 2.7 points of unfavorable loss reserve development related to OBE in the prior year period. The increase in the expense ratio was driven primarily by employee costs associated with the newly formed OneBeacon Program Group, as well as slightly higher policy acquisition expenses which includes the impact of lower deferrals under revised accounting guidance and amortization of \$5.3 million of previously deferred costs that are no longer eligible for deferral, principally within our collector cars and boats business.

Specialty Industries. Net written premiums for Specialty Industries increased 21.4% to \$337.8 million in the nine months ended September 30, 2012 from \$278.2 million in the nine months ended September 30, 2011. The increase compared to the prior year period was due to a \$20.3

million increase in net written premiums from OBTI, a \$13.7 million increase in net written premiums from OBA, a \$12.6 million increase in net written premiums from OBGR and a \$2.0 million increase in net written premiums from IMU. The increases were primarily due to new business as well as solid retention levels and selective renewal rate increases across the businesses despite competition in the marketplace.

The Specialty Industries combined ratio for the nine months ended September 30, 2012 decreased to 89.4% from 93.4% for the nine months ended September 30, 2011. The loss and LAE ratio decreased by 2.5 points to 51.7% while the expense ratio decreased by 1.5 points to 37.7%. The decrease in the loss and LAE ratio was primarily due to a decrease in catastrophes and other current year accident losses. The nine months ended September 30, 2012 included 1.8 points of catastrophe losses primarily related to thunderstorms in the Midwest, mid-Atlantic, and Northeast, which primarily impacted IMU, as compared to 5.4 points of catastrophe losses primarily related to Hurricane Irene, storms and freezing weather in the northeastern and southwestern United States impacting IMU, and tornados in the southeastern and midwestern United States impacting OBTI as well as OBGR and IMU in the nine months ended September 30, 2011. The positive impact of lower catastrophes was partially offset by a decrease in favorable loss reserve development compared to the prior year. The nine months ended September 30, 2012 included 2.2 points of favorable loss reserve development, compared to 4.4 points of favorable loss reserve development primarily related to OBTI, as well as IMU and OBGR, in the prior year period. The decrease in the expense ratio was primarily due to a decrease in other underwriting expenses.

Table of Contents

Specialty Products. Net written premiums for Specialty Products increased 5.3% to \$329.2 million in the nine months ended September 30, 2012 from \$312.6 million in the nine months ended September 30, 2011. The increase was driven by increases in net written premiums from OBPI, OBSP and OBES primarily related to positive rate changes, strong retention and new business, partially offset by a \$14.7 million decrease in net written premiums from PIM, reflecting a revised underwriting strategy.

The Specialty Products combined ratio for the nine months ended September 30, 2012 decreased to 94.7% from 96.3% for the nine months ended September 30, 2011. The loss and LAE ratio decreased by 4.0 points to 58.2% while the expense ratio increased by 2.4 points to 36.5%. The decrease in the loss and LAE ratio was primarily due to lower catastrophes and other current year accident losses, partially offset by lower favorable loss reserve development compared to the prior year. The nine months ended September 30, 2012 included 1.6 points of catastrophe losses, primarily related to midwestern storms impacting PIM and OBPI, compared to 5.4 points of catastrophe losses, primarily related to tornados in the southeastern and midwestern United States as well as storms and freezing weather in the northeastern and southwestern United States and Hurricane Irene impacting PIM and to a lesser extent within the financial services business of OBPI. The nine months ended September 30, 2012 included 0.9 points of favorable loss reserve development, compared to 2.9 points of favorable loss reserve development primarily related to professional liability in the nine months ended September 30, 2011. The increase in the expense ratio was due to an increase in policy acquisition expenses mainly due to an assumed reinsurance program at OBPI and an increase in expenses associated with PIM resulting from our revised underwriting strategy.

Reinsurance protection. For the nine months ended September 30, 2012, our net combined ratio was higher than our gross combined ratio by 5.8 points, primarily due to favorable development on a large loss that had been ceded under the marine reinsurance treaty and also the cost of property reinsurance, facultative reinsurance and catastrophe reinsurance. For the nine months ended September 30, 2011, our net combined ratio was higher than our gross combined ratio by 3.8 points, primarily due to the impact of the cost of property reinsurance and facultative reinsurance, and also the cost of catastrophe reinsurance and marine reinsurance.

Other Insurance Operations

Other Insurance Operations Three and nine months ended September 30, 2012 versus three and nine months ended September 30, 2011

Substantially all of the business activity of our Other Insurance Operations segment was reclassified as discontinued operations in connection with the AutoOne Transaction and Runoff Transaction. As a result, financial results were not meaningful in this segment for the three and nine months ended September 30, 2012 and 2011.

Investing, Financing and Corporate Operations

Financial results for our Investing, Financing and Corporate Operations segment for the three and nine months ended September 30, 2012 and 2011 is as follows:

Three months ended

Nine months ended

Edgar Filing: OneBeacon Insurance Group, Ltd. - Form 10-Q

	Septen	iber 30,		Septer	nber 30,	
	2012		2011	2012		2011
			(\$ in millions)			
Net investment income	\$ 12.8	\$	16.1 \$	41.5	\$	55.8
Net realized and unrealized investment gains						
(losses)	40.0		(47.4)	57.9		(13.3)
Net other expenses	(0.6)		(0.3)	(0.5)		(12.7)
General and administrative expenses	(3.8)		(2.1)	(8.3)		(6.1)
Interest expense on debt	(4.0)		(4.1)	(12.1)		(16.4)
Pre-tax income (loss)	\$ 44.4	\$	(37.8) \$	78.5	\$	7.3

Table of Contents

Investing, Financing and Corporate Operations Three months ended September 30, 2012 versus three months ended September 30, 2011

Investing, Financing and Corporate Operations reported pre-tax income of \$44.4 million in the three months ended September 30, 2012, compared to pre-tax loss of \$(37.8) million in the three months ended September 30, 2011. The increase was due to significant improvement in net realized and unrealized investment gains, offset in part by a decrease in net investment income. As further described below, the three months ended September 30, 2012 included \$40.0 million of net realized and unrealized investment gains as compared to \$(47.4) million of net realized and unrealized investment losses in the prior year quarter. Net investment income decreased to \$12.8 million in the three months ended September 30, 2012, compared to \$16.1 million in the three months ended September 30, 2011, as further described below. See Management s Discussion and Analysis of Financial Condition and Results of Operations Summary of Investment Results . The decrease in interest expense reflects actions taken to reduce outstanding debt. See Management s Discussion and Analysis of Financial Condition and Results of Operations Financing .

Investing, Financing and Corporate Operations Nine months ended September 30, 2012 versus nine months ended September 30, 2011

Investing, Financing and Corporate Operations reported pre-tax income of \$78.5 million in the nine months ended September 30, 2012, compared to pre-tax income of \$7.3 million in the nine months ended September 30, 2011. The increase was primarily due to an increase in net realized and unrealized investment gains, offset in part by a decrease in net investment income. As further described below, the nine months ended September 30, 2012 included \$57.9 million of net realized and unrealized investment gains as compared to net realized and unrealized investment losses of \$(13.3) million in the prior year period. Net investment income decreased to \$41.5 million in the nine months ended September 30, 2012, compared to \$55.8 million in the nine months ended September 30, 2011, as further described below. See Management s Discussion and Analysis of Financial Condition and Results of Operations Summary of Investment Results . These were partially offset by decreases in net other expenses and interest expense. Net other expenses for the nine months ended September 30, 2011 included a \$12.0 million loss related to the purchase of a portion of our senior notes. The decrease in interest expense reflects actions taken to reduce outstanding debt. See Management s Discussion and Analysis of Financial Condition and Results of Operations Financing .

Summary of Investment Results

Investment Philosophy

Our long-term investment philosophy has historically been to maximize our after tax risk-adjusted return while taking prudent levels of risk and maintaining a diversified portfolio. Under this approach, each dollar of after tax investment income and realized and unrealized gains and losses is valued equally.

Our investment portfolio mix as of September 30, 2012 consisted in large part of high quality, fixed maturity investments and short-term investments, as well as a smaller allocation to equity investments which are comprised of common equity securities, convertible fixed maturity investments and other investments such as hedge funds and private equity funds. Our management believes that prudent levels of investments in common equity securities, convertible bonds and other investments within our investment portfolio are likely to enhance long-term after tax total returns without significantly increasing the risk profile of the portfolio.

Our overall fixed maturity investment strategy is to purchase securities that are attractively priced in relation to their investment risks. We also generally manage the interest rate risk associated with holding fixed maturity investments by actively maintaining the average duration of the portfolio to achieve an adequate after tax total return without subjecting the portfolio to an unreasonable level of interest rate risk.

Our equity investment strategy is to maximize absolute risk-adjusted return through investments in a variety of common equity, equity-related and convertible fixed maturity instruments as well as other investments, primarily hedge funds and private equity funds. We invest in relatively concentrated positions in the United States and other developed markets. Our philosophy is to invest for risk-adjusted return using a bottom-up, value investing approach. Preservation of capital is of the utmost importance.

Table of Contents

Investment Returns

A summary of our consolidated pre-tax investment results for the three and nine months ended September 30, 2012 and 2011

is as follows:

	Three mo Septen	nths endenber 30,	ed		nonths ende tember 30,	ed
	2012		2011	2012		2011
			(\$ in millio	ons)		
Net investment income	\$ 12.8	\$	16.1	\$ 41.5	5 \$	55.8
Net realized investment gains	13.7		22.3	30.1		57.2
Change in net unrealized investment gains						
(losses)	26.3		(69.7)	27.8	}	(70.5)
Total pre-tax investment results	\$ 52.8	\$	(31.3)	\$ 99.4	\$	42.5

Gross investment returns versus typical benchmarks for the three and nine months ended September 30, 2012 and 2011 are as

follows:

	Three months September 30		Nine months September 3	
	2012	2011	2012	2011
Fixed maturity investments	1.5%	0.3%	3.8%	2.8%
Short-term investments	0.1	(0.1)	0.1	
Total fixed income	1.3	0.3	3.4	2.6
Barclays U.S. Intermediate Aggregate Index	1.4	2.3	3.4	5.0
Common equity securities	8.2	(11.3)	7.8	(7.5)
Convertible fixed maturity investments	1.5	(7.5)	4.4	(6.9)
Total common equity securities and convertible				
fixed maturity investments	6.8	(10.4)	7.1	(7.4)
Other investments	1.0	0.3	3.3	6.5
Total common equity securities, convertible fixed				
maturity and other investments	5.0	(7.1)	5.9	(3.2)
S&P 500 Index (total return)	6.4	(13.9)	16.4	(8.7)
Total consolidated portfolio	2.0%	(1.0)%	3.9%	1.6%

⁽¹⁾ Gross investment income returns exclude investment expenses of \$1.6 million and \$1.7 million, respectively, for the three months ended September 30, 2012 and 2011, and \$5.0 million and \$5.3 million, respectively, for the nine months ended September 30, 2012 and 2011.

Investment Returns Three months ended September 30, 2012 versus three months ended September 30, 2011

Overview

Our total pre-tax investment results were \$52.8 million, a return of 2.0% for the three months ended September 30, 2012, compared to \$(31.3) million, a return of (1.0)% for the three months ended September 30, 2011. Net investment income in the three months ended September 30, 2012 was \$12.8 million, a decrease of \$3.3 million, compared to \$16.1 million in the three months ended September 30, 2011 primarily due to lower fixed maturity yields and a reduction in invested assets as a result of the AutoOne Transaction and repurchases of debt. Net realized investment losses were \$13.7 million in the three months ended September 30, 2012, a decrease of \$8.6 million compared to net realized gains of \$22.3 million in the three months ended September 30, 2011. The change in net unrealized investment gains and losses was an increase of \$26.3 million in the three months ended September 30, 2012, compared to a decrease of \$69.7 million in the three months ended September 30, 2011.

Fixed income

Our fixed income portfolio, which includes fixed maturity and short-term investments, returned 1.3% for the three months ended September 30, 2012, compared to 0.3% for the three months ended September 30, 2011. We maintained a high quality fixed maturity portfolio with a relatively short duration of approximately 2.8 years excluding short-term investments and approximately 2.4 years including short-term investments at September 30, 2012. Our fixed income portfolio trailed by just 10 basis points the longer-duration Barclays U.S. Intermediate Aggregate Index benchmark for the three months ended September 30, 2012 as rates fell during the third quarter of 2012.

Common equity securities, convertible fixed maturity investments and other investments

Our total common equity securities, convertible fixed maturity investments and other investments portfolio returned 5.0% for the three months ended September 30, 2012, compared to (7.1)% for the three months ended September 30, 2011. Our total common equity securities and convertible fixed maturity investments portfolio returned 6.8% and (10.4)% for the three months ended September 30, 2012 and 2011, respectively, or 40 basis points and 350 basis points better, respectively, than the S&P 500 benchmark. Our total common equity securities and convertible fixed maturity investments portfolio has overweight positions in the gold mining sector and underweight positions in technology, consumer products and bank stocks compared to the stocks that compose the S&P 500 Index. In addition, other investments, which are composed principally of hedge funds and private equities, (underperformed) outperformed the S&P 500 Index by (540) basis points and 1,420 basis points for the three months ended September 30, 2012 and 2011, respectively.

Investment Returns Nine months ended September 30, 2012 versus nine months ended September 30, 2011

Overview

Our total pre-tax investment results were \$99.4 million, a return of 3.9% for the nine months ended September 30, 2012, compared to \$42.5 million, a return of 1.6% for the nine months ended September 30, 2011. Net investment income in the nine months ended September 30, 2012 was \$41.5 million, a decrease of \$14.3 million, compared to \$55.8 million in the nine months ended September 30, 2011. The decrease was primarily due to lower fixed maturity yields and a reduction in invested assets as a result of the AutoOne Transaction and repurchases of debt. Net realized investment gains were \$30.1 million in the nine months ended September 30, 2012, a decrease of \$27.1 million compared to \$57.2 million in the nine months ended September 30, 2011. The change in net unrealized investment gains and losses was an increase of \$27.8 million in the nine months ended September 30, 2012, compared to a decrease of \$(70.5) million in the nine months ended September 30, 2011.

Fixed income

Our fixed income portfolio, which includes fixed maturity and short-term investments, returned 3.4% for the nine months ended September 30, 2012, compared to 2.6% for the nine months ended September 30, 2011. We maintained a high quality fixed maturity portfolio with a relatively short duration of approximately 2.8 years excluding short-term investments and approximately 2.4 years including short-term investments at September 30, 2012. Our fixed income portfolio performed consistent with the longer-duration Barclays U.S. Intermediate Aggregate Index benchmark for the nine months ended September 30, 2012.

Common equity securities, convertible fixed maturity investments and other investments

Our total common equity securities, convertible fixed maturity investments and other investments portfolio returned 5.9% for the nine months ended September 30, 2012, compared to (3.2)% for the nine months ended September 30, 2011. Our total common equity securities and convertible fixed maturity investments portfolio returned 7.1% and (7.4)% for the nine months ended

Table of Contents

September 30, 2012 and 2011, respectively, or (underperformed) outperformed the S&P 500 benchmark by (930) basis points and 130 basis points, respectively. Our total common equity securities and convertible fixed maturity investments portfolio has overweight positions in the gold mining sector and underweight positions in technology, consumer products and bank stocks compared to the stocks that compose the S&P 500 Index. In addition, other investments, which are composed principally of hedge funds and private equities, (underperformed) outperformed the S&P 500 Index by (1,310) basis points and 1,520 basis points for the nine months ended September 30, 2012 and 2011, respectively.

Fair Value Considerations

We record our investments in accordance with ASC 820 which provides a revised definition of fair value, establishes a framework for measuring fair value and expands financial statement disclosure requirements for fair value information. Under ASC 820, fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants (an exit price). ASC 820 establishes a fair value hierarchy that distinguishes between inputs based on market data from independent sources (observable inputs) and a reporting entity s internal assumptions based upon the best information available when external market data is limited or unavailable (unobservable inputs). The fair value hierarchy in ASC 820 prioritizes fair value measurements into three levels based on the nature of the inputs. Quoted prices in active markets for identical assets or liabilities have the highest priority (Level 1), followed by observable inputs other than quoted prices, including prices for similar but not identical assets or liabilities (Level 2), and unobservable inputs, including the reporting entity s estimates of the assumptions that market participants would use, having the lowest priority (Level 3).

Assets carried at fair value include fixed maturity investments, common equity securities, convertible fixed maturity investments and interests in hedge funds and private equity funds. Valuation of assets measured at fair value requires us to make estimates and apply judgment to matters that may carry a significant degree of uncertainty. In determining our estimates of fair value, we use a variety of valuation approaches and inputs. Whenever possible, we estimate fair value using valuation methods that maximize the use of observable prices and other inputs.

For investments in active markets, we use quoted market prices to determine fair value. In circumstances where quoted market prices are unavailable or are not considered reasonable, we utilize fair value estimates based upon reference to other observable inputs other than quoted prices, including matrix pricing, benchmark interest rates, market comparables, broker quotes and other relevant inputs. Where observable inputs are not available, the estimated fair value is based upon internal pricing models using assumptions that include inputs that may not be observable in the marketplace but which reflect our best judgment given the circumstances and consistent with what other market participants would use when pricing such instruments.

As of September 30, 2012 and December 31, 2011, approximately 92% and 93%, respectively, of the investment portfolio recorded at fair value was priced based upon quoted market prices or other observable inputs. Investments valued using Level 1 inputs include fixed maturity investments, primarily investments in U.S. Treasuries, common equities and short-term investments, which include U.S. Treasury Bills. Investments valued using Level 2 inputs comprise fixed maturity investments including corporate debt, state and other governmental debt, convertible fixed maturity investments and mortgage and asset-backed securities. Fair value estimates for investments that trade infrequently and have few or no observable market prices are classified as Level 3 measurements. Level 3 fair value estimates based upon unobservable inputs include our investments in hedge funds and private equity funds, as well as certain investments in debt and equity securities, including asset-backed securities, where quoted market prices are unavailable or are not considered reasonable.

We use brokers and outside pricing services to assist in determining fair values. The outside pricing services we use have indicated that they will only provide prices where observable inputs are available. If no observable inputs are available for a security, the pricing services will not provide a price. In circumstances where quoted market prices are unavailable or are not considered reasonable, we estimate the fair value using

industry standard pricing models and observable inputs such as benchmark interest rates, matrix pricing, market comparables, broker quotes, issuer spreads, bids, offers, credit rating prepayment speeds and other relevant inputs.

Our process to assess the reasonableness of the market prices obtained from the outside pricing sources covers substantially all of our fixed maturity investments and includes, but is not limited to, evaluation of model pricing methodologies, review of the pricing services—quality control processes and procedures on at least an annual basis, comparison of market prices to prices obtained from different independent pricing vendors on at least an annual basis, monthly analytical reviews of certain prices and review of assumptions utilized by the pricing service for selected measurements on an ad hoc basis throughout the year. We also perform back-testing of selected purchases and sales activity to determine whether there are any significant differences between the market price used to value the security prior to purchase or sale and the actual purchase or sale price on at least an annual basis. Prices provided by the pricing services that vary by more than 5% and \$1.0 million from the expected price based on the procedures are considered outliers. In circumstances where the results of our review process does not appear to support the market price provided by the pricing

Table of Contents

services, we challenge the price. If we cannot gain satisfactory evidence to support the challenged price, we rely upon our own pricing methodologies to estimate the fair value of the security in question.

Other investments, which are primarily comprised of hedge funds and private equity funds for which the fair value option has been elected, are carried at fair value based upon our proportionate interest in the underlying fund s net asset value, which is deemed to approximate fair value. The fair value of our investments in hedge funds and private equity funds has been estimated using net asset value because it reflects the fair value of the funds underlying investments in accordance with ASC 820. We employ a number of procedures to assess the reasonableness of the fair value measurements, including obtaining and reviewing each fund s audited financial statements and discussing each fund s pricing with the fund s manager. The fair values of our investments in hedge funds and private equity funds have been classified as Level 3 under the fair value hierarchy since the fund managers do not provide sufficient information to independently evaluate the pricing inputs and methods for each underlying investment, and therefore the inputs are considered to be unobservable.

In circumstances where the underlying investments are publicly traded, such as the investments made by hedge funds, the fair value of the underlying investments is determined using current market prices. In circumstances where the underlying investments are not publicly traded, such as the investments made by private equity funds, the private equity fund managers have considered the need for a liquidity discount on each of the underlying investments when determining the fund s net asset value in accordance with ASC 820. In circumstances where our portion of a fund s net asset value is deemed to differ from fair value due to illiquidity or other factors associated with our investment in the fund, including counterparty credit risk, the net asset value is adjusted accordingly. At September 30, 2012 and December 31, 2011, we did not record a liquidity adjustment to the net asset value related to our investments in hedge funds or private equity funds.

As of both September 30, 2012 and December 31, 2011, other investments reported at fair value represented approximately 5% of the investment portfolio recorded at fair value. Other investments accounted for at fair value as of September 30, 2012 and December 31, 2011 were comprised of \$53.8 million and \$53.5 million, respectively, in hedge funds, \$67.8 million and \$65.7 million, respectively, in private equity funds, \$14.1 million for both periods of an investment in a community reinvestment vehicle. At September 30, 2012 and December 31, 2011, OneBeacon held investments in 9 hedge funds and 16 and 14 private equity funds, respectively. The largest investment in a single fund was \$12.8 million and \$13.7 million, respectively, at September 30, 2012 and December 31, 2011. As of September 30, 2012 and December 31, 2011, other investments also included \$21.2 million and \$21.8 million, respectively, of an investment in a tax advantaged federal affordable housing development fund which is accounted for using the equity method.

The fair value measurements at September 30, 2012 and December 31, 2011 for assets recorded in accordance with ASC 825 and any related Level 3 inputs are as follows:

 er 30, 2012 (2)	Inputs		Level 3 Percentage
\$ 205.2	\$		%
637.9			
3.3			
914.0		1.4	0.2
6.7			
84.3		70.5	83.6
1,851.4			
274.1			
Septemb	\$ 205.2 637.9 3.3 914.0 6.7 84.3 1,851.4	September 30, 2012 (2) Inputs (\$ in millions) \$ 205.2 \$ 637.9 3.3 914.0 6.7 84.3 1,851.4	September 30, 2012 (2) Inputs (\$ in millions) \$ 205.2 \$ 637.9

Common equity securities	295.3	0.1	0.0
Convertible fixed maturity investments	72.6		
Other investments(1)	135.7	135.7	100.0
Total(1)	\$ 2,629.1	\$ 207.7	7.9%

Table of Contents

	Fair value at December 31, 2011 (3) (\$ in millions)			Level 3 Percentage	
Fixed maturity investments:					
U.S. Government and agency obligations	\$ 215.4	\$		%	
Debt securities issued by corporations	758.7				
Municipal obligations	2.2				
Asset-backed securities	938.3		2.3	0.2	
Foreign government obligations	8.1				
Preferred stocks	75.3		63.8	84.7	
Fixed maturity investments	1,998.0		66.1	3.3	
Short-term investments	320.0				
Common equity securities	266.5		0.8	0.3	
Convertible fixed maturity investments	79.8				
Other investments(1)	133.3		133.3	100.0	
Total(1)	\$ 2,797.6	\$	200.2	7.2%	

⁽¹⁾ Excludes the carrying value of \$21.2 million and \$21.8 million, respectively, associated with a tax advantaged federal affordable housing development fund accounted for using the equity method as of September 30, 2012 and December 31, 2011

- (2) Fair value includes \$377.3 million of fixed maturity investments reclassified to assets held for sale on the September 30, 2012 consolidated balance sheet as part of the Runoff business transaction.
- (3) Fair value includes \$111.8 million of fixed maturity investments reclassified to assets held for sale in the December 31, 2011 consolidated balance sheet as part of the AutoOne Transaction.

At September 30, 2012 and December 31, 2011, we held one private preferred stock that represented approximately 84% and 85%, respectively, of our preferred stock portfolio. We used quoted market prices for similar securities that were adjusted to reflect management s best estimate of fair value; this security is classified as a Level 3 measurement.

In addition to the investment portfolio described above, we had \$41.1 million and \$36.9 million, respectively, of liabilities recorded at fair value and included in other liabilities as of September 30, 2012 and December 31, 2011. These liabilities relate to securities that have been sold short by a limited partnership in which we invest and are required to consolidate in accordance with GAAP. All of these liabilities have been classified as Level 1 measurements.

Table of Contents

The changes in Level 3 fair value measurements for the three and nine months ended September 30, 2012 are as follows:

	m	Fixed aturity tments (2)	Common equity securities	Convertible fixed maturity investments (\$ in millions)	Other estments(1)	Total(1)
Balance at January 1, 2012	\$	66.1	\$ 0.8	\$	\$ 133.3	\$ 200.2
Amortization/accretion		0.1				0.1
Total net realized and unrealized gains						
(losses)		5.8			4.9	10.7
Purchases		34.1			1.2	35.3
Sales		(0.4)			(5.0)	(5.4)
Transfers in						
Transfers out						
Balance at March 31, 2012	\$	105.7	\$ 0.8	\$	\$ 134.4	\$ 240.9
Amortization/accretion		0.1				0.1
Total net realized and unrealized gains						
(losses)		0.5			(0.9)	(0.4)
Purchases		18.3			11.6	29.9
Sales		(39.8)			(11.3)	(51.1)
Transfers in						
Transfers out						
Balance at June 30, 2012	\$	84.8	\$ 0.8	\$	\$ 133.8	\$ 219.4
Amortization/accretion						
Total net realized and unrealized gains						
(losses)		0.5	(0.1)		1.6	2.0
Purchases		1.4			2.2	3.6
Sales		(2.3)			(1.9)	(4.2)
Transfers in			(0.6)			
Transfers out		(12.5)				(13.1)
Balance at September 30, 2012	\$	71.9	\$ 0.1	\$	\$ 135.7	\$ 207.7

⁽¹⁾ Excludes the carrying value of \$21.2 million associated with a tax advantaged federal affordable housing development fund accounted for using the equity method.

Liquidity and Capital Resources

⁽²⁾ Fair value includes \$377.3 million of fixed maturity investments reclassified to assets held for sale in the September 30, 2012 consolidated balance sheet as part of the Runoff business transaction.

⁽³⁾ Fair value includes \$111.8 million of fixed maturity investments reclassified to assets held for sale in the December 31, 2011 consolidated balance sheet as part of the AutoOne Transaction.

Operating cash and short-term investments

Our sources and uses of cash are as follows:

Holding company level. The primary sources of cash for OneBeacon Insurance Group, Ltd. and certain of our intermediate holding companies are expected to be distributions and tax sharing payments received from our insurance operating subsidiaries, capital raising activities and net investment income and proceeds from sales and maturities of holding company investments. The primary uses of cash are expected to be common share repurchases, interest payments on our debt obligations, repurchases and retirements of our debt obligations, dividend payments on our common shares, purchases of investments, payments made to tax authorities, contributions to our operating subsidiaries, and holding company operating expenses.

Operating subsidiary level. The primary sources of cash for our operating subsidiaries are expected to be premium collections, net investment income, capital raising activities, contributions from our holding companies and proceeds from sales and

60

Table of Contents

maturities of investments. The primary uses of cash are expected to be claim payments, policy acquisition costs, operating expenses, purchases of investments, and distributions and tax sharing payments made to parent holding companies.

Insurance companies typically collect premiums on policies that they write prior to paying claims made under those policies. During periods of premium growth, insurance companies typically experience positive cash flow from operations, as premium receipts typically exceed claim payments. When this happens, positive cash flow from operations is usually offset by negative cash flow from investing activities, as the positive operating cash flow is used to purchase investments. Conversely, during periods of premium decline, insurance companies typically experience negative cash flow from operations, even during periods in which they report GAAP net income, as the claims that they pay exceed the premiums that they collect. When this happens, negative cash flow from operations is typically offset by positive cash flow from investing activities, as invested assets are sold to fund current claim payments. Negative cash flows from operations also occur as invested assets are used to fund current claim payments associated with run-off operations, such as those related to the commercial lines business that was exited via a renewal rights agreement.

Both internal and external forces influence our financial condition, results of operations and cash flows. Claim settlements, premium levels and investment returns may be impacted by changing rates of inflation and other economic conditions. In many cases, significant periods of time, ranging up to several years or more, may lapse between the occurrence of an insured loss, the reporting of the loss to us and the settlement of the liability for that loss. The exact timing of the payment of claims and benefits cannot be predicted with certainty. Our operating subsidiaries maintain portfolios of invested assets with varying maturities and a substantial amount of cash and short-term investments to provide adequate liquidity for the payment of claims.

Management believes that our cash balances, cash flows from operations and cash flows from investments are adequate to meet expected cash requirements for the foreseeable future on both a holding company and operating subsidiary level.

Dividend Capacity

Under the insurance laws of the states and jurisdictions under which our operating subsidiaries are domiciled, an insurer is restricted with respect to the timing or the amount of dividends it may pay without prior approval by regulatory authorities. Accordingly, there can be no assurance regarding the amount of such dividends that may be paid by such subsidiaries in the future.

Generally, our regulated insurance operating subsidiaries have the ability to pay dividends during any 12-month period without the prior approval of regulatory authorities in an amount set by formula based on the greater of prior year statutory net income or 10% of prior year end statutory surplus, subject to the availability of unassigned funds. Our top tier regulated insurance operating subsidiaries have the ability to pay \$103 million of dividends during 2012 without the prior approval of regulatory authorities, subject to the availability of unassigned funds. At June 30, 2012, OneBeacon s top tier regulated insurance operating subsidiaries had \$0.7 billion of unassigned funds and at December 31, 2011, had statutory surplus of \$1.0 billion. At September 30, 2012, we had approximately \$246 million of net unrestricted cash, short-term investments and fixed maturity investments and approximately \$67 million of common equity securities and convertible fixed maturity investments outside of our regulated insurance operating subsidiaries.

During the nine months ended September 30, 2012, our top tier regulated operating subsidiaries distributed \$130.1 million of dividends, including \$51.0 million of extraordinary dividends and the distribution by one of our top tier regulated operating subsidiaries of its investment in another regulated insurance subsidiary at a value of \$34.0 million, to OneBeacon Insurance Group LLC (OneBeacon LLC). During the nine months ended September 30, 2011, our top tier regulated operating subsidiaries distributed \$150.0 million of extraordinary dividends to OneBeacon LLC. During the nine months ended September 30, 2012 and 2011, our unregulated operating subsidiaries paid \$4.3 million and \$4.2 million, respectively, of dividends to their immediate parent.

During the nine months ended September 30, 2012, we paid \$60.0 million of regular quarterly dividends to holders of OneBeacon s common shares. During the nine months ended September 30, 2011, we paid cash dividends totaling \$154.8 million, including \$59.7 million of regular quarterly cash dividends and \$95.1 million of a special dividend.

Insurance Float

Insurance float is an important aspect of our insurance operations. Insurance float represents funds that an insurance company holds for a limited time. In an insurance operation, float arises because premiums are collected before losses are paid. This interval can extend over many years. During that time, the insurer invests the funds. When the premiums that an insurer collects do not cover the losses and expenses it eventually must pay, the result is an underwriting loss, which is considered to be the cost of insurance float. We calculate our insurance float by taking our net invested assets and subtracting our total capital. Although insurance float can be calculated using numbers determined under GAAP, insurance float is not a GAAP concept and, therefore, there is no comparable GAAP measure.

Table of Contents

Insurance float can increase in a number of ways, including through acquisitions of insurance operations, organic growth in existing insurance operations and recognition of losses that do not cause a corresponding reduction in investment assets. Conversely, insurance float can decrease in a number of other ways, including sales of insurance operations, shrinking or run-off of existing insurance operations, the acquisition of operations that do not have substantial investment assets (e.g., an agency) and the recognition of gains that do not cause a corresponding increase in investment assets. We have historically obtained our insurance float through both acquisitions and organic growth. We intend to generate low-cost float over time through a combination of acquisitions and organic growth in our ongoing insurance operations. However, we will seek to increase our insurance float organically only when market conditions allow for an expectation of generating underwriting profits.

Certain operational leverage metrics can be measured with ratios that are calculated using insurance float. There are many activities that do not change the amount of insurance float at an insurance company but can have a significant impact on the company s operational leverage metrics. For example, investment gains and losses, foreign currency gains and losses, debt issuances and repurchases/repayments, common share issuances and repurchases and dividends paid to shareholders are all activities that do not change insurance float but that can meaningfully impact operational leverage metrics.

The following table illustrates our consolidated insurance float position and four operational leverage ratios based on insurance float and net invested assets as of September 30, 2012 and December 31, 2011.

	S	September 30, 2012 (\$ in mi	ecember 31, 2011
Total investments	\$	2,273.0	\$ 2,707.6
Cash		32.0	54.9
Cash and investments classified within assets held for sale		377.3	117.3
Accounts receivable on unsettled investment sales		61.9	0.5
Accounts payable on unsettled investment purchases		(15.1)	(22.7)
Net invested assets		2,729.1	2,857.6
OneBeacon s common shareholders equity		1,048.4	1,099.8
Debt		269.8	269.7
Total capital		1,318.2	1,369.5
Insurance float		1,410.9	1,488.1
Insurance float as a multiple of total capital		1.1x	1.1x
Net invested assets as a multiple of total capital		2.1x	2.1x
Insurance float as a multiple of OneBeacon s common shareholders equity		1.3x	1.4x
Net invested assets as a multiple of OneBeacon s common shareholders equity		2.6x	2.6x

Insurance float decreased by approximately \$77 million, primarily due to the AutoOne Transaction and the continued run-off of reserves related to the commercial lines business that was exited through a renewal rights sale. The decrease in insurance float was partially offset by an increase in float resulting from the \$101 million in after tax losses recognized at OneBeacon related to the Runoff Transaction. Upon closing of the Runoff Transaction, insurance float is expected to decrease by approximately \$375 million.

Financing

Debt

The following table summarizes our debt to capital ratio at September 30, 2012 and December 31, 2011:

	Sep	tember 30, 2012	De	ecember 31, 2011		
	(\$ in millions)					
Senior Notes, carrying value	\$	269.8	\$	269.7		
OneBeacon s common shareholders equity		1,048.4		1,099.8		
Total capital	\$	1,318.2	\$	1,369.5		
Ratio of debt to total capital		20.5%		19.7%		

We believe that we have the flexibility and capacity to obtain funds externally as needed through debt or equity financing on both a short-term and long-term basis. However, we can provide no assurance that, if needed, we would be able to obtain additional debt or equity financing on satisfactory terms, if at all. The Senior Notes carry an interest rate of 5.875% and are scheduled to mature in May 2013. We plan to refinance the Senior Notes prior to their maturity.

Table of Contents

On March 24, 2011, OBH commenced a cash tender offer for up to \$150.0 million in aggregate principal amount of the 5.875% Senior Notes due 2013, which we refer to as the Senior Notes, at a price of \$1,045 per \$1,000 principal amount. The cash tender offer, which was not subject to the tender of any minimum principal amount of Senior Notes, expired on April 20, 2011. Holders of Senior Notes who tendered on or before April 6, 2011 received an early tender payment of \$30 for every \$1,000 principal amount of Senior Notes validly tendered. Payment for the Senior Notes included accrued and unpaid interest up to the settlement date. On April 21, 2011, OBH accepted and retired \$150.0 million aggregate principal amount of its Senior Notes for \$161.6 million, which resulted in a \$12.0 million pre-tax loss, including transaction fees.

White Mountains provides an irrevocable and unconditional guarantee as to the payment of principal and interest on the Senior Notes. In consideration of this Guarantee, we have agreed to pay a specified fee to White Mountains in the amount of 25 basis points per annum on the outstanding principal amount of the Senior Notes. We have further agreed that if White Mountains voting interest in us ceases to represent more than 50% of all our voting securities, we are obligated to seek to redeem, exchange or otherwise modify the Senior Notes in order to fully and permanently eliminate White Mountains obligations under the Guarantee (the Guarantee Elimination). White Mountains has agreed to provide written notice to us when its voting interest in us has been reduced below 50%. We will have 180 days from the receipt of such notification to complete the Guarantee Elimination. If the Guarantee Elimination is not completed within the initial 180-day period, the Guarantee fee shall increase by 200 basis points. The Guarantee fee shall further increase by 100 basis points for each subsequent 90-day period thereafter, up to a maximum Guarantee fee of 425 basis points, until the Guarantee Elimination has been completed.

The Senior Notes were issued under an indenture which contains restrictive covenants. These covenants, among other things, place certain limitations on the ability of White Mountains, OneBeacon U.S. Holdings, Inc. (OBH) and their respective subsidiaries, which includes us, as a subsidiary of White Mountains, to create liens and enter into sale and leaseback transactions and substantially limit the ability of White Mountains, OBH and their respective subsidiaries, which includes us, to consolidate, merge or transfer their properties and assets. The indenture does not contain any financial ratios or specified levels of net worth or liquidity to which White Mountains or OBH must adhere. At September 30, 2012, White Mountains and OBH were in compliance with all of the covenants under the Senior Notes.

The indenture documents provide that, if OneBeacon or White Mountains as guarantor of the Senior Notes defaults under a credit agreement, mortgage or similar debt agreement with a principal amount greater than \$25 million, and such default results in the acceleration of such debt, there is a default under the Senior Notes. Such a default would permit the trustees or holders of 25% or more of the Senior Notes to declare an event of default under the indenture documents resulting in a required repayment of the Senior Notes. See Note 15. Related Party Disclosures of the Company s 2011 Annual Report on Form 10-K.

Capital Lease

In December 2011, OBIC sold the majority of its fixed assets and capitalized software to OneBeacon Services LLC (OB Services), another indirect wholly-owned subsidiary of the Company. The fixed assets and capitalized software were sold at a cost equal to book value with no gain or loss recorded on the sale. Subsequent to purchasing the fixed assets and capitalized software from OBIC, OB Services entered into lease financing arrangements with US Bancorp Equipment Finance, Inc. (US Bancorp) and Fifth Third Equipment Finance Company (Fifth Third) whereby OB Services sold its furniture and equipment and its capitalized software, respectively, to US Bancorp and Fifth Third. The assets were sold at a cost equal to net book value. OB Services then leased the fixed assets back from US Bancorp for a lease term of five years and leased the capitalized software back from Fifth Third for a lease term of four years. OB Services received cash proceeds of \$23.1 million as a result of entering into the sale-leaseback transactions. At the end of the lease terms, OB Services will have the obligation to purchase the leased assets for a nominal fee, after which all rights, title and interest would transfer to OB Services. In accordance with ASC 840, OBIC recorded the sale of the assets with no gain or loss recognized while OB Services recorded a capital lease obligation and a capital lease asset. As of September 30, 2012 and December 31, 2011, OB Services had a capital lease obligation of \$19.5 million and \$23.1 million, respectively, included within other liabilities and a capital lease asset of \$17.8 million and \$22.9 million, respectively, included within other assets.

Share Repurchase Authorization

On August 22, 2007, our Board authorized us to repurchase up to \$200.0 million of OneBeacon s Class A common shares from time to time, subject to market conditions. Shares may be repurchased on the open market or through privately negotiated transactions. This authorization does not have a stated expiration date. During the nine months ended September 30, 2012 and 2011, no shares were repurchased. The amount of authorization remaining is \$87.7 million.

Table of Contents
Cash Flows
Detailed information concerning our cash flows for the nine months ended September 30, 2012 and 2011 follows:
Cash flows from operations for the nine months ended September 30, 2012 and 2011
Net cash flows used for operations were \$23.0 million and \$90.6 million, respectively, for the nine months ended September 30, 2012 and 2011. Net cash flows for operations for the nine months ended September 30, 2012 and 2011 were reduced by the run-off of reserves related to the commercial lines business that was exited via a renewal rights sale. Net cash flows for operations for the nine months ended September 30, 2012 and 2011 were also reduced by declining net investment income, primarily due to lower overall portfolio yields, shifts in portfolio mix to lower risk, lower yield investments and a decrease in the overall invested asset base.
Cash flows from investing and financing activities for the nine months ended September 30, 2012
Financing and Other Capital Activities
During the nine months ended September 30, 2012, we declared and paid \$60.0 million of regular quarterly cash dividends to holders of OneBeacon s common shares.
During the nine months ended September 30, 2012, we paid \$8.2 million of interest including \$7.9 million on the Senior Notes and \$0.3 million related to our capital lease obligation.
Other Liquidity and Capital Resource Activities
During the first quarter of 2012, we made payments with respect to our long-term incentive compensation plans totaling \$14.8 million, in cash of by deferral into certain of our non-qualified compensation plans. These payments were made primarily with respect to 247,583 performance shares and 151,475 performance units for the 2009-2011 performance cycle.
During the first quarter of 2012, we sold one of our subsidiaries, OB Lux, to an affiliated subsidiary of White Mountains and recognized a gain of \$14.0 million as additional paid in capital. Net of transaction costs expensed through the statement of operations, the gain was \$13.6 million.

Cach	flows	from	investing	and	financin	g activities	for the	nine i	months	ondod	Sontombor	30 2	2011
cusn	nums	II VIII	unvesune	unu	<i>intuncti</i>	z ucuviiies	ioi iiie	iiiiiie i	nonin	enueu	September	JU. 4	JULL

Financing and Other Capital Activities
During the nine months ended September 30, 2011, we declared and paid \$59.7 million of regular quarterly cash dividends and \$95.1 million of a special dividend to holders of OneBeacon s common shares.
During the nine months ended September 30, 2011, we paid \$12.5 million of interest on our debt obligations, all of it on the Senior Notes.
During the three months ended September 30, 2011, OBH repurchased and retired \$150.0 million of the Senior Notes for \$161.6 million in a cash tender offer, including transaction fees.
Other Liquidity and Capital Resource Activities
During the first quarter of 2011, we made payments with respect to our long-term incentive compensation plans totaling \$16.8 million, in cash or by deferral into certain of our non-qualified compensation plans. These payments were made primarily with respect to 929,849 performance shares for the 2008-2010 performance cycle.
Critical Accounting Estimates
Refer to the Company s 2011 Annual Report on Form 10-K for a complete discussion regarding our critical accounting estimates. As of September 30, 2012, there were no material changes to our critical accounting estimates.
64

Table of Contents

FORWARD-LOOKING STATEMENTS

The information contained in this report ma	ay contain forward	l-looking statements	within the mean	ing of Sec	tion 27A of the Securities Act of
1933 and Section 21E of the Securities Exc	hange Act of 1934.	All statements, other	r than statements	of historica	al facts, included or referenced in
this report that address activities, events or	developments which	h we expect or antici	pate will or may	occur in th	e future are forward-looking
statements. The words will, believe,	intend, expect,	anticipate, proj	ect, estimate,	predict	and similar expressions are also intended to
forward-looking statements. These forward	-looking statements	include, among other	ers, statements wi	th respect	to our:

change in book value per share or return on equity;
 business strategy;
 financial and operating targets or plans;
 incurred loss and loss adjustment expenses and the adequacy of our loss and loss adjustment expense reserves and related reinsurance;
 projections of revenues, income (or loss), earnings (or loss) per share, dividends, market share or other financial forecasts;
 expansion and growth of our business and operations; and
 future capital expenditures.

These statements are based on certain assumptions and analyses made by us in light of our experience and perception of historical trends, current conditions and expected future developments, as well as other factors believed to be appropriate in the circumstances. However, whether actual results and developments will conform to our expectations and predictions is subject to a number of risks and uncertainties that could cause actual results to differ materially from expectations, including:

the risks associated with Item 1A of the Company s 2011 Annual Report on Form 10-K and in Item 1A of this Form 10-Q;

•	recorded loss and loss adjustment expense reserves subsequently proving to have been inadequate;
•	the continued availability and cost of reinsurance coverage;
•	the continued availability of capital and financing;
•	general economic, market or business conditions;
•	business opportunities (or lack thereof) that may be presented to us and pursued;
•	competitive forces, including the conduct of other property and casualty insurers and agents;
• customers;	changes in domestic or foreign laws or regulations, or their interpretation, applicable to us, our competitors, our agents or our
•	an economic downturn or other economic conditions adversely affecting our financial position including stock market volatility;
• negative w	actions taken by rating agencies from time to time, such as financial strength or credit rating downgrades or placing ratings on atch; and
•	other factors, most of which are beyond our control.
	65

Table of Contents

Consequently, all of the forward-looking statements made in this report are qualified by these cautionary statements, and there can be no assurance that the actual results or developments anticipated by us will be realized or, even if substantially realized, that they will have the expected consequences to, or effects on, us or our business or operations. We assume no obligation to update publicly any such forward-looking statements, whether as a result of new information, future events or otherwise.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Refer to our 2011 Annual Report on Form 10-K and in particular item 7A — Quantitative and Qualitative Disclosures About Market Risk . As of September 30, 2012, there were no material changes to the market risks described in our most recent Annual Report on Form 10-K.

ITEM 4. CONTROLS AND PROCEDURES

Management s Quarterly Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer (CEO) and Chief Financial Officer (CFO), as appropriate, to allow timely decisions regarding required financial disclosure.

The CEO and CFO of OneBeacon (the principal executive officer and principal financial officer, respectively) have evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on this evaluation, the CEO and CFO have concluded that as of September 30, 2012, our disclosure controls and procedures are adequate and effective to provide reasonable assurance that material information required to be included in our periodic SEC reports is recorded, processed, summarized and reported within the time periods specified in rules and forms. There were no significant changes with respect to our internal control over financial reporting or in other factors that materially affected, or are reasonably likely to materially affect, internal control over financial reporting during the quarter ended September 30, 2012.

Т	ab	le	of	Cor	itents

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

The Company from time to time is involved in various routine legal proceedings. We believe that the outcome of these proceedings, even if determined adversely, would not have a material adverse effect on our business, financial condition and results of operations.

Deutsche Bank Litigation

In June 2011, Deutsche Bank Trust Company Americas, Law Debenture Company of New York and Wilmington Trust Company (collectively referred to as Plaintiffs), in their capacity as trustees for certain senior notes issued by the Tribune Company (Tribune), filed lawsuits in various jurisdictions (the Noteholder Actions) against numerous defendants including OneBeacon, OBIC-sponsored benefit plans and other affiliates of White Mountains in their capacity as former shareholders of Tribune seeking recovery of the proceeds from the sale of common stock of Tribune in connection with Tribune s leveraged buyout in 2007 (the LBO). Tribune filed for bankruptcy in 2008 in the Delaware bankruptcy court (the Bankruptcy Court). The Bankruptcy Court granted Plaintiffs permission to commence these LBO-related actions. Plaintiffs seek recovery of the proceeds received by the former Tribune shareholders on a theory of constructive fraudulent transfer asserting that Tribune purchased or repurchased its common shares without receiving fair consideration at a time when it was, or as a result of the purchases of shares, was rendered, insolvent. OneBeacon has entered into a joint defense agreement with other affiliates of White Mountains that are defendants in the action.

OneBeacon and OBIC-sponsored benefit plans received approximately \$32 million for Tribune common stock tendered in connection with the LBO.

In December 2011, the Judicial Panel on Multidistrict Litigation granted a motion to consolidate all of the Noteholder Actions for pretrial matters and transfer all such proceedings to the United States District Court for the Southern District of New York.

In addition, OneBeacon, OBIC-sponsored benefit plans and other affiliates of White Mountains in their capacity as former shareholders of Tribune, along with thousands of former Tribune shareholders, have been named as defendants in an adversary proceeding brought by the Official Committee of Unsecured Creditors of the Tribune Company, on behalf of the Tribune Company, which seeks to avoid the repurchase of shares by Tribune in the LBO on a theory of intentional fraudulent transfer (the Committee Action). The Committee Action has since been consolidated with the Noteholder Actions.

In September 2012, a case management order was entered in the consolidated cases, setting forth, among other things, a briefing schedule for an omnibus motion to dismiss in the Noteholder Actions. The court is expected to hear oral argument on that motion in March 2013. Discovery and other motion practice (other than motions to amend the complaints) in the Committee Action and the Noteholder Actions is stayed until further order of the court.

Ace American Litigation

A subsidiary of the Company, OneBeacon U.S. Holdings, Inc. (OBH), was sued in Federal Court in the Eastern District of Pennsylvania on August 17, 2012 by Ace American Insurance Company. The complaint alleges that OBH, through a professional recruiting firm, improperly hired a group of Ace employees from Ace s surety division. The complaint seeks injunctive relief and unspecified damages. Upon motions of both parties, the court ordered expedited discovery, which has been completed. OBH s response to Ace s motion for preliminary injunction is due at the end of October. The Company believes that Ace s motion is without merit and intends to vigorously defend the lawsuit.

ITEM 1A. RISK FACTORS

Our business is subject to a number of risks, including those identified in Item 1A Risk Factors of our 2011 Annual Report on Form 10-K, that could have a material effect on our business, results of operations, financial condition and/or liquidity and that could cause our operating results to vary significantly from period to period. As of September 30, 2012, there have been no material changes to the risk factors disclosed in our most recent Annual Report on Form 10-K, except for those noted below. We may disclose changes to any risk factors presented or disclose additional factors from time to time in our future filings with the Securities and Exchange Commission.

67

Table of Contents

We may not maintain favorable financial strength or creditworthiness ratings, which could adversely affect our ability to conduct business.

Third-party rating agencies assess and rate the financial strength, including claims-paying ability, of insurers and reinsurers. These ratings are based upon criteria established by the rating agencies and are subject to revision at any time at the sole discretion of the agencies. Some of the criteria relate to general economic conditions and other circumstances outside the rated company s control. These financial strength ratings are used by policyholders, agents and brokers as an important means of assessing the suitability of insurers as business counterparties and have become an increasingly important factor in establishing the competitive position of insurance companies. These financial strength ratings do not refer to our ability to meet non-insurance obligations and are not a recommendation to purchase or discontinue any policy or contract issued by us or to buy, hold or sell our securities. General creditworthiness ratings are used by existing or potential investors to assess the likelihood of repayment on a particular debt issue. We believe that strong creditworthiness ratings are important factors that provide better financial flexibility when issuing new debt or restructuring existing debt.

Rating agencies periodically evaluate us to confirm that we continue to meet the criteria of the ratings previously assigned to us. Our current financial strength ratings for our operating subsidiaries which are not being transferred as part of the Runoff Transaction (Ongoing Subsidiaries) are A (Excellent, third highest of fifteen ratings) by A. M. Best, A- (Strong, seventh highest of twenty-one ratings) by Standard & Poor s, A2 (Good, sixth highest of twenty-one ratings) by Moody s and A (Strong, sixth highest of twenty-one ratings) by Fitch. For our Ongoing Subsidiaries, we currently have a Stable outlook from each of A.M. Best, Standard & Poor s, Fitch and Moody s. A downgrade, withdrawal or negative watch/outlook of our financial strength ratings could severely limit or prevent our insurance subsidiaries from writing new insurance policies or renewing existing insurance policies, which could have a material adverse effect on our results of operations and financial condition. A downgrade, withdrawal or negative watch/outlook of White Mountains or our creditworthiness ratings could limit our ability to raise new debt or make new debt more costly and/or have more restrictive conditions. See Brokers, agents or policyholders may react negatively to the announcement of the Runoff Transaction. in this Section 1A of this Form 10-Q.

There is no certainty that the Runoff Transaction will close.

Consummation of the sale of the Company s Runoff Business pursuant to the Stock Purchase Agreement is subject to conditions, such as regulatory approval, that are outside of the control of the parties. There can be no assurance as to whether or when such conditions may be satisfied and a closing would occur.

Brokers, agents or policyholders may react negatively to the announcement of the Runoff Transaction.

Following OneBeacon s announcement of the Runoff Transaction, A.M. Best, Fitch, Moody s and Standard & Poor s each issued a press release regarding the ratings implications. A.M. Best placed the subsidiaries being sold in the Runoff Transaction (the Runoff Subsidiaries) under review with negative implications; Fitch placed the Runoff Subsidiaries on credit watch negative; and Moody s assigned a negative outlook. Standard & Poor s downgraded and subsequently, at the request of OneBeacon, withdrew its rating on the Runoff Subsidiaries. All four ratings agencies affirmed the ratings of the Ongoing Subsidiaries with stable Outlook.

The Runoff Subsidiaries have been underwriting specialty policies, and they will continue to do so up until the closing of the Runoff Transaction and for a limited time following the closing through a fronting and reinsurance agreement with Armour. It is possible that certain brokers, agents

or policyholders dealing with specialty policies underwritten by the Runoff Subsidiaries could determine that the Runoff Subsidiaries no longer meet their placement standards and could cease placing business with the Runoff Subsidiaries. While the Company believes that the Runoff Subsidiaries financial strength is robust notwithstanding the Runoff Transaction, it intends to take various steps to provide assurances to the Runoff Subsidiaries brokers, agents and policyholders. However, there is no assurance that the Runoff Subsidiaries will be successful in continuing to underwrite the specialty business on an interim basis, which may have an adverse impact on the Company.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

On August 22, 2007, the Company s board of directors authorized the Company to repurchase up to \$200.0 million of its Class A common shares from time to time, subject to market conditions. Shares may be repurchased on the open market or through privately negotiated transactions. This program does not have a stated expiration date. During the three and twelve months ended September 30, 2012, no shares were repurchased. As of September 30, 2012, \$87.7 million remained authorized for share repurchases.

ITEM 4.	MINE SAFETY DISCLOSURE
None.	
TVOIC.	
	68

Table of Contents

ITEM 6. EXHIBITS

(a) Exhibits

11*	Statement Re Computation of Per Share Earnings.
31.1**	Certification of T. Michael Miller pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2**	Certification of Paul H. McDonough pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1***	Certification of T. Michael Miller pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the
	Sarbanes-Oxley Act of 2002.
32.2***	Certification of Paul H. McDonough pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the
	Sarbanes-Oxley Act of 2002.
101.1***	The following financial information from OneBeacon Insurance Group, Ltd. s Quarterly Report on Form 10-Q for the quarter
	ended September 30, 2012 formatted in XBRL: (i) Consolidated Balance Sheets, September 30, 2012 and December 31, 2011;
	(ii) Consolidated Statements of Operations and Comprehensive Income, Three and Nine Months Ended September 30, 2012
	and 2011; (iii) Consolidated Statements of Common Shareholders Equity, Nine Months Ended September 30, 2012 and 2011;
	(iv) Consolidated Statements of Cash Flows, Nine Months Ended September 30, 2012 and 2011; and (v) Notes to Consolidated
	Financial Statements.

^{*} Not included as an exhibit as the information is contained elsewhere within this report. See Note 12 of the Notes to the Consolidated Financial Statements.

^{**} Filed Herewith

^{***} Furnished Herewith

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereto duly authorized.

OneBeacon Insurance Group, Ltd.

By: /s/ PAUL H. MCDONOUGH
Paul H. McDonough
Acting Chief Accounting Officer

Date: October 30, 2012