

NuStar Energy L.P.  
Form 10-Q  
August 05, 2014

Table of Contents

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

---

FORM 10-Q

---

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2014

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-16417

---

NUSTAR ENERGY L.P.  
(Exact name of registrant as specified in its charter)

---

Delaware  
(State or other jurisdiction of incorporation or organization)

74-2956831  
(I.R.S. Employer Identification No.)

19003 IH-10 West  
San Antonio, Texas  
(Address of principal executive offices)

78257  
(Zip Code)

Registrant's telephone number, including area code (210) 918-2000

---

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Edgar Filing: NuStar Energy L.P. - Form 10-Q

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of common units outstanding as of July 31, 2014 was 77,886,078.

---

Table of Contents

NUSTAR ENERGY L.P. AND SUBSIDIARIES  
FORM 10-Q  
TABLE OF CONTENTS

PART I – FINANCIAL INFORMATION

Item 1.	<u>Financial Statements:</u>	
	<u>Consolidated Balance Sheets as of June 30, 2014 and December 31, 2013</u>	<u>3</u>
	<u>Condensed Consolidated Statements of Comprehensive Income for the Three and Six Months Ended June 30, 2014 and 2013</u>	<u>4</u>
	<u>Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2014 and 2013</u>	<u>5</u>
	<u>Condensed Notes to Consolidated Financial Statements</u>	<u>6</u>
Item 2.	<u>Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>28</u>
Item 3.	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	<u>43</u>
Item 4.	<u>Controls and Procedures</u>	<u>46</u>

PART II – OTHER INFORMATION

Item 1.	<u>Legal Proceedings</u>	<u>47</u>
Item 6.	<u>Exhibits</u>	<u>47</u>
	<u>SIGNATURES</u>	<u>48</u>

Table of Contents

## PART I – FINANCIAL INFORMATION

## Item 1. Financial Statements

## NUSTAR ENERGY L.P. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

(Thousands of Dollars, Except Unit Data)

	June 30, 2014 (Unaudited)	December 31, 2013
Assets		
Current assets:		
Cash and cash equivalents	\$49,076	\$100,743
Accounts receivable, net of allowance for doubtful accounts of \$301 and \$1,224 as of June 30, 2014 and December 31, 2013, respectively	254,824	281,310
Receivable from related parties	144	51,084
Inventories	112,838	138,147
Income tax receivable	4,551	826
Other current assets	40,265	39,452
Assets held for sale	6,420	21,987
Total current assets	468,118	633,549
Property, plant and equipment, at cost	4,622,845	4,500,837
Accumulated depreciation and amortization	(1,277,709)	(1,190,184)
Property, plant and equipment, net	3,345,136	3,310,653
Intangible assets, net	64,959	71,249
Goodwill	617,429	617,429
Investment in joint ventures	72,908	68,735
Deferred income tax asset	5,057	5,769
Note receivable from related party	—	165,440
Other long-term assets, net	322,172	159,362
Total assets	\$4,895,779	\$5,032,186
Liabilities and Partners' Equity		
Current liabilities:		
Accounts payable	\$172,869	\$298,751
Payable to related party	14,311	8,325
Accrued interest payable	33,624	33,113
Accrued liabilities	37,256	38,632
Taxes other than income tax	10,815	9,745
Income tax payable	2,873	4,006
Total current liabilities	271,748	392,572
Long-term debt	2,726,629	2,655,553
Long-term payable to related party	40,432	41,139
Deferred income tax liability	29,152	27,350
Other long-term liabilities	18,459	11,778
Commitments and contingencies (Note 5)		
Partners' equity:		
Limited partners (77,886,078 common units outstanding as of June 30, 2014 and December 31, 2013)	1,823,354	1,921,726
General partner	41,355	43,804

Edgar Filing: NuStar Energy L.P. - Form 10-Q

Accumulated other comprehensive loss	(56,339	) (63,394	)
Total NuStar Energy L.P. partners' equity	1,808,370	1,902,136	
Noncontrolling interest	989	1,658	
Total partners' equity	1,809,359	1,903,794	
Total liabilities and partners' equity	\$4,895,779	\$5,032,186	

See Condensed Notes to Consolidated Financial Statements.

3

---

Table of Contents

NUSTAR ENERGY L.P. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
(Unaudited, Thousands of Dollars, Except Unit and Per Unit Data)

	Three Months Ended June 30, 2014	2013	Six Months Ended June 30, 2014	2013
Revenues:				
Service revenues	\$259,562	\$231,451	\$488,900	\$457,210
Product sales	490,183	670,563	1,110,058	1,442,990
Total revenues	749,745	902,014	1,598,958	1,900,200
Costs and expenses:				
Cost of product sales	473,755	648,766	1,068,714	1,401,020
Operating expenses:				
Third parties	84,565	79,664	161,971	161,468
Related party	30,972	31,651	59,631	63,364
Total operating expenses	115,537	111,315	221,602	224,832
General and administrative expenses:				
Third parties	5,715	7,125	12,477	15,835
Related party	17,448	12,528	31,542	31,312
Total general and administrative expenses	23,163	19,653	44,019	47,147
Depreciation and amortization expense	47,936	45,308	94,166	86,871
Total costs and expenses	660,391	825,042	1,428,501	1,759,870
Operating income	89,354	76,972	170,457	140,330
Equity in earnings (loss) of joint ventures	3,294	(10,128)	(1,012)	(21,271)
Interest expense, net	(33,122)	(31,035)	(67,539)	(62,026)
Interest income from related party	—	1,610	1,055	2,732
Other (expense) income, net	(474)	2,184	3,204	2,528
Income from continuing operations before income tax expense	59,052	39,603	106,165	62,293
Income tax expense	1,865	4,891	5,982	7,982
Income from continuing operations	57,187	34,712	100,183	54,311
(Loss) income from discontinued operations, net of tax	(1,788)	(1,743)	(5,147)	3,062
Net income	55,399	32,969	95,036	57,373
Less net loss attributable to noncontrolling interest	(115)	(117)	(222)	(278)
Net income attributable to NuStar Energy L.P.	\$55,514	\$33,086	\$95,258	\$57,651
Net income (loss) per unit applicable to limited partners:				
Continuing operations	\$0.58	\$0.30	\$0.98	\$0.40
Discontinued operations	(0.02)	(0.02)	(0.06)	0.05
Total (Note 10)	\$0.56	\$0.28	\$0.92	\$0.45
Weighted-average limited partner units outstanding	77,886,078	77,886,078	77,886,078	77,886,078
Comprehensive income	\$63,926	\$29,238	\$101,644	\$51,252
Less comprehensive loss attributable to noncontrolling interest	(117)	(1,029)	(669)	(1,477)
Comprehensive income attributable to NuStar Energy L.P.	\$64,043	\$30,267	\$102,313	\$52,729

See Condensed Notes to Consolidated Financial Statements.



Table of Contents

NUSTAR ENERGY L.P. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited, Thousands of Dollars)

	Six Months Ended June 30,	
	2014	2013
Cash Flows from Operating Activities:		
Net income	\$95,036	\$57,373
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization expense	94,166	89,588
Amortization of debt related items	4,745	458
Gain from sale or disposition of assets	(88	) (8,746
Asset impairment loss	2,067	—
Deferred income tax expense (benefit)	2,131	(1,347
Equity in loss of joint ventures	1,012	21,271
Distributions of equity in earnings of joint ventures	3,094	4,652
Changes in current assets and current liabilities (Note 11)	(12,490	) 59,877
Other, net	10,709	8,429
Net cash provided by operating activities	200,382	231,555
Cash Flows from Investing Activities:		
Capital expenditures	(118,872	) (163,195
Change in accounts payable related to capital expenditures	(13,815	) —
Proceeds from sale or disposition of assets	14,441	116,447
Increase in note receivable from related party	(13,328	) (97,961
Other, net	(23	) 132
Net cash used in investing activities	(131,597	) (144,577
Cash Flows from Financing Activities:		
Proceeds from long-term debt borrowings	405,317	1,045,406
Proceeds from note offering, net of issuance costs	—	391,059
Proceeds from short-term debt borrowings	34,400	—
Long-term debt repayments	(332,033	) (1,334,532
Short-term debt repayments	(34,400	) —
Distributions to unitholders and general partner	(196,102	) (196,102
Payments for termination of interest rate swaps	—	(33,697
Other, net	2,998	3,320
Net cash used in financing activities	(119,820	) (124,546
Effect of foreign exchange rate changes on cash	(632	) (3,907
Net decrease in cash and cash equivalents	(51,667	) (41,475
Cash and cash equivalents as of the beginning of the period	100,743	83,602
Cash and cash equivalents as of the end of the period	\$49,076	\$42,127
See Condensed Notes to Consolidated Financial Statements.		



Table of Contents

NUSTAR ENERGY L.P. AND SUBSIDIARIES  
CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. ORGANIZATION AND BASIS OF PRESENTATION

Organization and Operations

NuStar Energy L.P. (NuStar Energy) (NYSE: NS) is engaged in the transportation of petroleum products and anhydrous ammonia, the terminalling and storage of petroleum products and the marketing of petroleum products. Unless otherwise indicated, the terms “NuStar Energy,” “the Partnership,” “we,” “our” and “us” are used in this report to refer to NuStar Energy L.P., to one or more of our consolidated subsidiaries or to all of them taken as a whole. NuStar GP Holdings, LLC (NuStar GP Holdings) (NYSE: NSH) owns our general partner, Riverwalk Logistics, L.P., and owns a 14.9% total interest in us as of June 30, 2014.

We conduct our operations through our subsidiaries, primarily NuStar Logistics, L.P. (NuStar Logistics) and NuStar Pipeline Operating Partnership L.P. (NuPOP). We have three business segments: pipeline, storage and fuels marketing.

Basis of Presentation

These unaudited condensed consolidated financial statements include the accounts of the Partnership and subsidiaries in which the Partnership has a controlling interest. Noncontrolling interests are separately disclosed on the financial statements. Inter-partnership balances and transactions have been eliminated in consolidation. We account for our investments in joint ventures using the equity method of accounting.

These unaudited condensed consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles (GAAP) for interim financial information and with the instructions to the Quarterly Report on Form 10-Q and Article 10 of Regulation S-X of the Securities Exchange Act of 1934. Accordingly, they do not include all of the information and notes required by GAAP for complete consolidated financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation have been included, and all disclosures are adequate. All such adjustments are of a normal recurring nature unless disclosed otherwise. Financial information for the three and six months ended June 30, 2014 and 2013 included in these Condensed Notes to Consolidated Financial Statements is derived from our unaudited condensed consolidated financial statements. Operating results for the three and six months ended June 30, 2014 are not necessarily indicative of the results that may be expected for the year ending December 31, 2014. The consolidated balance sheet as of December 31, 2013 has been derived from the audited consolidated financial statements as of that date. These unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2013.

New Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board (FASB) and the International Accounting Standards Board jointly issued a comprehensive new revenue recognition standard. The standard is effective for public entities for annual and interim periods beginning after December 15, 2016, using one of two retrospective application methods. Early adoption is not permitted for public entities. We are currently assessing the impact of this new guidance on our financial statements and disclosures, and we have not yet selected an application method.

In April 2014, the FASB amended the disclosure requirements for discontinued operations. Under the amended guidance, a discontinued operation is defined as the disposal of a component that represents a strategic shift that has (or will have) a major effect on an entity's operations and financial results. The amended guidance also requires expanded disclosures about discontinued operations and disposals of a significant part of an entity that do not qualify

as discontinued operations. The amended guidance is effective prospectively to new disposals and new classifications of assets held for sale in annual periods beginning after December 15, 2014, and interim periods within those annual periods. Accordingly, we plan to adopt the amended guidance January 1, 2015.

## 2. DISPOSITIONS AND DISCONTINUED OPERATIONS

### Dispositions

On February 26, 2014, we sold our remaining 50% ownership interest in NuStar Asphalt LLC (Asphalt JV) to Lindsay Goldberg LLC (Lindsay Goldberg), a private investment firm (the Asphalt JV Sale). Lindsay Goldberg now owns 100% of Asphalt JV. Unless otherwise indicated, the term “Asphalt JV” is used in this report to refer to NuStar Asphalt LLC, to one or more of its consolidated subsidiaries or to all of them taken as a whole. Effective February 27, 2014, NuStar Asphalt LLC changed its name to Axeon Specialty Products LLC. As a result of the Asphalt JV Sale, we ceased applying the equity method of accounting. Upon completion of the Asphalt JV Sale, the parties agreed to: (i) convert the \$250.0 million unsecured

Table of Contents

## NUSTAR ENERGY L.P. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

revolving credit facility provided by us to Asphalt JV (the NuStar JV Facility) from a revolving credit agreement into a \$190.0 million term loan (the NuStar Term Loan); (ii) terminate the terminal services agreements with respect to our terminals in Rosario, NM, Catoosa, OK and Houston, TX; (iii) amend the terminal services agreements for our terminals in Baltimore, MD and Jacksonville, FL; and (iv) transfer ownership of both the Wilmington, NC and Dumfries, VA terminals to Asphalt JV, which were categorized as assets held for sale at December 31, 2013. See Note 8 for a discussion of our agreements with Asphalt JV.

## Discontinued Operations

**Terminals Held for Sale.** In addition to the terminals located in Wilmington, NC and Dumfries, VA, we have identified and plan to divest several non-strategic, underperforming terminal facilities. As a result, we have classified the associated property, plant and equipment as “Assets held for sale” on the consolidated balance sheets. We presented the results of operations for those facilities, which were previously reported in the storage segment, as discontinued operations for all periods presented. In June 2014, we sold three terminals located in Mobile, AL with an aggregate storage capacity of 1.8 million barrels for total proceeds of \$13.7 million. We allocated interest expense to discontinued operations based on the ratio of net assets discontinued to consolidated net assets as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2014	2013	2014	2013
	(Thousands of Dollars)			
Allocated interest expense	\$332	\$352	\$696	\$704

**San Antonio Refinery.** On January 1, 2013, we sold our fuels refinery in San Antonio, Texas (the San Antonio Refinery) and related assets for approximately \$117.0 million (the San Antonio Refinery Sale). We have presented the results of operations for the San Antonio Refinery and related assets as discontinued operations for all periods presented. We recognized a gain of \$9.3 million on the sale, which is included in discontinued operations for the six months ended June 30, 2013.

The following table summarizes the results from discontinued operations:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2014	2013	2014	2013
	(Thousands of Dollars)			
Revenues	\$1,359	\$2,182	\$3,180	\$3,891
(Loss) income before income tax expense	\$(1,788)	\$(2,460)	\$(5,147)	\$1,790

## 3. INVENTORIES

Inventories consisted of the following:

	June 30,	December 31,
	2014	2013
	(Thousands of Dollars)	
Crude oil	\$10,802	\$6,485
Finished products	93,452	123,656
Materials and supplies	8,584	8,006
Total	\$112,838	\$138,147

## 4. DEBT

Revolving Credit Agreement

During the six months ended June 30, 2014, the balance under our \$1.5 billion five-year revolving credit agreement (the 2012 Revolving Credit Agreement) increased by \$73.3 million, which we used for general partnership purposes. The 2012 Revolving Credit Agreement bears interest, at our option, based on either an alternative base rate or a LIBOR-based rate. The interest rate on the 2012 Revolving Credit Agreement is subject to adjustment if our debt rating is downgraded (or subsequently upgraded) by certain credit rating agencies. As of June 30, 2014, our weighted average interest rate was 2.2%.

Table of Contents

NUSTAR ENERGY L.P. AND SUBSIDIARIES

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The 2012 Revolving Credit Agreement contains customary restrictive covenants, including requiring us to maintain, as of the end of each rolling period, which consists of any period of four consecutive fiscal quarters, a consolidated debt coverage ratio (consolidated indebtedness to consolidated EBITDA, as defined in the 2012 Revolving Credit Agreement) not to exceed 5.00-to-1.00. The requirement not to exceed a maximum consolidated debt coverage ratio may limit the amount we can borrow under the 2012 Revolving Credit Agreement to an amount less than the total amount available for borrowing. As of June 30, 2014, our consolidated debt coverage ratio was 4.0x, and we had \$775.1 million available for borrowing.

Gulf Opportunity Zone Revenue Bonds

In 2008, 2010 and 2011, the Parish of St. James, Louisiana issued, pursuant to the Gulf Opportunity Zone Act of 2005, tax-exempt revenue bonds (the GoZone Bonds) associated with our St. James, Louisiana terminal expansions. The GoZone Bonds bear interest based on a weekly tax-exempt bond market interest rate, and we pay interest monthly. The interest rate was 0.1% as of June 30, 2014. Following the issuance, the proceeds were deposited with a trustee and are disbursed to us upon our request for reimbursement of expenditures related to our St. James terminal expansions. We include the amount remaining in trust in “Other long-term assets, net,” and we include the amount of bonds issued in “Long-term debt” on the consolidated balance sheets. For the six months ended June 30, 2014, we received \$0.6 million from the trustee. As of June 30, 2014, the amount remaining in trust totaled \$82.8 million.

Line of Credit

In May 2014, we entered into a short-term line of credit agreement with an uncommitted borrowing capacity of up to \$40.0 million. This agreement allows us to better manage the fluctuations in our daily cash requirements and minimize our excess cash balances. The interest rate and maturity vary and are determined at the time of the borrowing. We borrowed and repaid \$34.4 million during the six months ended June 30, 2014 under this line of credit, and we had no outstanding borrowings as of June 30, 2014.

5. COMMITMENTS AND CONTINGENCIES

Contingencies

We have contingent liabilities resulting from various litigation, claims and commitments. We record accruals for loss contingencies when losses are considered probable and can be reasonably estimated. Legal fees associated with defending the Partnership in legal matters are expensed as incurred. As of June 30, 2014, we have accrued \$1.2 million for contingent losses. The amount that will ultimately be paid may differ from the recorded accruals, and the timing of such payments is uncertain. In addition, due to the inherent uncertainty of litigation, there can be no assurance that the resolution of any particular claim or proceeding would not have a material adverse effect on our results of operations, financial position or liquidity.

6. FAIR VALUE MEASUREMENTS

We segregate the inputs used in measuring fair value into three levels: Level 1, defined as observable inputs such as quoted prices for identical assets or liabilities in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable, such as quoted prices for similar assets or liabilities in active markets or quoted prices for identical assets or liabilities in markets that are not active; and Level 3, defined as unobservable inputs in which little or no market data exists. We consider counterparty credit risk and our own credit risk in the determination of all estimated fair values.



Table of Contents

## NUSTAR ENERGY L.P. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

## Recurring Fair Value Measurements

The following assets and liabilities are measured at fair value on a recurring basis:

	June 30, 2014			
	Level 1	Level 2	Level 3	Total
	(Thousands of Dollars)			
Assets:				
Other current assets:				
Product imbalances	\$1,732	\$—	\$—	\$1,732
Commodity derivatives	—	3,767	—	3,767
Other long-term assets, net:				
Commodity derivatives	—	256	—	256
Total	\$1,732	\$4,023	\$—	\$5,755
Liabilities:				
Accrued liabilities:				
Product imbalances	\$(878	) \$—	\$—	\$(878
Commodity derivatives	(2,606	) (1,151	) —	(3,757
Contingent consideration	—	—	(1,318	) (1,318
Other long-term liabilities:				
Guarantee liability	—	—	(2,080	) (2,080
Total	\$(3,484	) \$(1,151	) \$(3,398	) \$(8,033
	December 31, 2013			
	Level 1	Level 2	Level 3	Total
	(Thousands of Dollars)			
Assets:				
Other current assets:				
Product imbalances	\$1,980	\$—	\$—	\$1,980
Commodity derivatives	—	4,948	—	4,948
Other long-term assets, net:				
Commodity derivatives	—	6,977	—	6,977
Total	\$1,980	\$11,925	\$—	\$13,905
Liabilities:				
Accrued liabilities:				
Product imbalances	\$(2,190	) \$—	\$—	\$(2,190
Commodity derivatives	(1,433	) (800	) —	(2,233
Contingent consideration	—	—	(1,318	) (1,318
Other long-term liabilities:				
Commodity derivatives	—	(1,575	) —	(1,575
Guarantee liability	—	—	(1,880	) (1,880
Total	\$(3,623	) \$(2,375	) \$(3,198	) \$(9,196

**Product Imbalances.** We value our assets and liabilities related to product imbalances using quoted market prices in active markets as of the reporting date.

**Commodity Derivatives.** We base the fair value of certain of our commodity derivative instruments on quoted prices on an exchange; accordingly, we include these items in Level 1 of the fair value hierarchy. We also have derivative

instruments for which we determine fair value using industry pricing services and other observable inputs, such as quoted prices on an

9

---



Table of Contents

## NUSTAR ENERGY L.P. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

exchange for similar derivative instruments. Therefore, we include these derivative instruments in Level 2 of the fair value hierarchy. See Note 7 for a discussion of our derivative instruments.

**Contingent Consideration.** On December 13, 2012, NuStar Logistics acquired certain assets from TexStar Midstream Services, LP and certain of its affiliates (collectively, TexStar) for approximately \$325.0 million (the TexStar Asset Acquisition), including contingent consideration. In connection with the TexStar Asset Acquisition, we could be obligated to pay additional consideration to TexStar, depending upon the cost of work required to complete certain assets and obtain outstanding real estate rights (collectively, the Contingent Consideration). We estimated the fair value of the Contingent Consideration based on significant inputs not observable in the market and have therefore reported that amount within Level 3 of the fair value hierarchy. Based on our assessment of the costs necessary to complete the assets in accordance with our agreement with TexStar, and considering the probability of possible outcomes, we determined that it is unlikely we would be obligated to pay a portion of the Contingent Consideration. The undiscounted amount of potential future payments that we could be required to make under the applicable agreements is between \$0 and \$1.3 million.

**Guarantees.** As of June 30, 2014, we recorded a liability of \$2.0 million representing the fair value of guarantees we have issued on behalf of Asphalt JV. We estimated the fair value considering the probability of default by Asphalt JV and an estimate of the amount we would be obligated to pay under the guarantees at the time of default. We calculated the fair value based on the guarantees outstanding as of June 30, 2014, totaling \$88.3 million, plus two guarantees that do not specify a maximum amount, but for which we believe any amounts due would be minimal. Our estimate of the fair value is based on significant inputs not observable in the market and thus falls within Level 3 of the fair value hierarchy. See Note 8 for a discussion of our agreements with Asphalt JV.

In the event we are obligated to perform under any of these guarantees, the amount paid by us will be treated as additional borrowings under the NuStar JV Term Loan. As a result, we increased the carrying value of the note receivable from Asphalt JV by the same amount as the increase to the liability for the fair value of the guarantees outstanding as of June 30, 2014.

The following table summarizes the activity in our Level 3 liabilities:

	Six Months Ended June 30, 2014 (Thousands of Dollars)
Beginning balance	\$3,198
Adjustment to guarantee liability	200
Ending balance	\$3,398

**Non-recurring Fair Value Measurements**

We classified the property, plant and equipment associated with certain terminals as “Assets held for sale” on the consolidated balance sheet and recorded those assets at fair value, less costs to sell. We estimated the fair values of \$6.4 million and \$22.0 million as of June 30, 2014 and December 31, 2013, respectively, using a weighted-average of values calculated using an income approach and a market approach. The income approach calculates fair value by discounting the estimated net cash flows generated by the related terminal. The market approach involves estimating the fair value measurement on an earnings multiple based on public company transaction data. Our estimate of the fair value is based on significant inputs not observable in the market and thus falls within Level 3 of the fair value hierarchy.

## Fair Value of Financial Instruments

We recognize cash equivalents, receivables, note receivables, payables and debt in our consolidated balance sheets at their carrying amounts. The fair values of these financial instruments, except for a note receivable from Asphalt JV and debt, approximate their carrying amounts. The estimated fair value and carrying amounts of the debt and note receivable were as follows:

	June 30, 2014		December 31, 2013	
	Fair Value	Carrying Amount	Fair Value	Carrying Amount
	(Thousands of Dollars)			
Debt	\$2,826,084	\$2,726,629	\$2,636,734	\$2,655,553
Note receivable from Asphalt JV	\$146,647	\$170,735	\$133,416	\$165,440

Table of Contents

NUSTAR ENERGY L.P. AND SUBSIDIARIES

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

We estimated the fair value of our publicly-traded senior notes based upon quoted prices in active markets; therefore, we determined that the fair value of our publicly traded senior notes falls in Level 1 of the fair value hierarchy. For our other debt, for which a quoted market price is not available, we estimated the fair value using a discounted cash flow analysis using current incremental borrowing rates for similar types of borrowing arrangements and determined that the fair value falls in Level 2 of the fair value hierarchy.

The carrying amount of the NuStar JV Term Loan is \$170.7 million, consisting of the following: (i) the outstanding principal amount of \$190.0 million; (ii) plus the fair value of guarantees of \$2.0 million as of June 30, 2014 (iii) less equity losses from our investment in Asphalt JV of \$21.3 million incurred prior to the Asphalt JV Sale and after the carrying value of our equity investment in Asphalt JV was reduced to zero. We review the financial information of Asphalt JV monthly for possible non-payment indicators.

We estimated the fair value of the note receivable using discounted cash flows, which use observable inputs such as time to maturity and market interest rates, and determined the fair value falls in Level 2 of the fair value hierarchy. See Note 8 for additional information on the note receivable from Asphalt JV.

## 7. DERIVATIVES AND RISK MANAGEMENT ACTIVITIES

We utilize various derivative instruments to manage our exposure to commodity price risk and interest rate risk. Our risk management policies and procedures are designed to monitor interest rates, futures and swap positions and over-the-counter positions, as well as physical volumes, grades, locations and delivery schedules, to help ensure that our hedging activities address our market risks. Our risk management committee oversees our trading controls and procedures and certain aspects of commodity and trading risk management. Our risk management committee also reviews all new commodity and trading risk management strategies in accordance with our risk management policy, as approved by our board of directors.

### Interest Rate Risk

As of June 30, 2014, we had no forward-starting interest rate swap agreements. However, we previously entered into certain interest rate swap agreements to manage our exposure to changes in interest rates, which included forward-starting interest rate swap agreements. These swaps qualified, and we designated them, as cash flow hedges. In 2013, we terminated our remaining forward-starting interest rate swap agreements. We recorded the effective portion of mark-to-market adjustments as a component of “Accumulated other comprehensive loss” (AOCI). The amount accumulated in AOCI is amortized into “Interest expense, net” as the interest payments occur or expensed immediately if the interest payments are probable not to occur.

### Commodity Price Risk

We are exposed to market risks related to the volatility of crude oil and refined product prices. In order to reduce the risk of commodity price fluctuations with respect to our crude oil and finished product inventories and related firm commitments to purchase and/or sell such inventories, we utilize commodity futures and swap contracts, which qualify and we designate as fair value hedges. Derivatives that are intended to hedge our commodity price risk, but fail to qualify as fair value or cash flow hedges, are considered economic hedges, and we record associated gains and losses in net income.

The volume of commodity contracts is based on open derivative positions and represents the combined volume of our long and short open positions on an absolute basis, which totaled 15.5 million barrels and 15.2 million barrels as of June 30, 2014 and December 31, 2013, respectively.

As of June 30, 2014 and December 31, 2013, we had \$2.0 million and \$3.3 million, respectively, of margin deposits related to our derivative instruments.



Table of Contents

## NUSTAR ENERGY L.P. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The fair values of our derivative instruments included in our consolidated balance sheets were as follows:

	Balance Sheet Location	Asset Derivatives		Liability Derivatives	
		June 30, 2014	December 31, 2013	June 30, 2014	December 31, 2013
(Thousands of Dollars)					
Derivatives Designated as Hedging Instruments:					
Commodity contracts	Accrued liabilities	\$48	\$—	\$—	\$(130 )
Derivatives Not Designated as Hedging Instruments:					
Commodity contracts	Other current assets	9,735	16,168	(5,968 )	(11,220 )
Commodity contracts	Other long-term assets, net	2,807	15,883	(2,551 )	(8,906 )
Commodity contracts	Accrued liabilities	7,145	4,523	(10,948 )	(6,626 )
Commodity contracts	Other long-term liabilities	—	5,448	—	(7,023 )
Total		19,687	42,022	(19,467 )	(33,775 )
Total Derivatives		\$19,735	\$42,022	\$(19,467 )	\$(33,905 )

Certain of our derivative instruments are eligible for offset in the consolidated balance sheets and subject to master netting arrangements. Under our master netting arrangements, there is a legally enforceable right to offset amounts, and we intend to settle such amounts on a net basis. The following are the net amounts presented on the consolidated balance sheets:

Commodity Contracts	June 30, 2014	December 31, 2013
(Thousands of Dollars)		
Net amounts of assets presented in the consolidated balance sheets	\$4,023	\$11,925
Net amounts of liabilities presented in the consolidated balance sheets	\$(3,755 )	\$(3,808 )

The earnings impact of our derivative activity was as follows:

Derivatives Designated as Fair Value Hedging Instruments	Income Statement Location	Amount of Gain (Loss) Recognized in Income on Derivative (Effective Portion)	Amount of Gain (Loss) Recognized in Income on Hedged Item	Amount of Gain (Loss) Recognized in Income on Derivative (Ineffective Portion)
		(Thousands of Dollars)		
Three months ended June 30, 2014:				
Commodity contracts	Cost of product sales	\$(254 )	\$315	\$ 61
Three months ended June 30, 2013:				
Commodity contracts	Cost of product sales	\$9,188	\$(12,118 )	\$ (2,930 )
Six months ended June 30, 2014:				
Commodity contracts	Cost of product sales	\$959	\$(1,782 )	\$ (823 )

Edgar Filing: NuStar Energy L.P. - Form 10-Q

Six months ended June 30, 2013:

Commodity contracts	Cost of product sales	\$7,912	\$(10,482	)	\$ (2,570	)
---------------------	-----------------------	---------	-----------	---	-----------	---

12

---

Table of Contents

## NUSTAR ENERGY L.P. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Derivatives Designated as Cash Flow Hedging Instruments	Amount of Gain (Loss) Recognized in OCI on Derivative (Effective Portion) (Thousands of Dollars)	Income Statement Location (a)	Amount of Gain (Loss) Reclassified from AOCI into Income (Effective Portion) (Thousands of Dollars)	Amount of Gain (Loss) Recognized in Income on Derivative (Ineffective Portion)
Three months ended June 30, 2014: Interest rate swaps	\$ —	Interest expense, net	\$(2,671)	) \$ —
Three months ended June 30, 2013: Interest rate swaps	\$ 2,526	Interest expense, net	\$(2,475)	) \$ —
Six months ended June 30, 2014: Interest rate swaps	\$ —	Interest expense, net	\$(5,437)	) \$ —
Six months ended June 30, 2013: Interest rate swaps	\$ 7,213	Interest expense, net	\$(2,962)	) \$ —

Amounts are included in specified location for both the gain (loss) reclassified from accumulated other (a) comprehensive income (OCI) into income (effective portion) and the gain (loss) recognized in income on derivative (ineffective portion).

Derivatives Not Designated as Hedging Instruments	Income Statement Location	Amount of Gain (Loss) Recognized in Income (Thousands of Dollars)
Three months ended June 30, 2014: Commodity contracts	Cost of product sales	\$ (4,442)
Three months ended June 30, 2013: Commodity contracts	Cost of product sales	\$ 7,276
Commodity contracts	Operating expenses	1
Total		\$ 7,277
Six months ended June 30, 2014: Commodity contracts	Cost of product sales	\$ (4,410)
Six months ended June 30, 2013: Commodity contracts	Cost of product sales	\$ 449
Commodity contracts	(Loss) income from discontinued operations	(218)
Total		\$ 231

For derivatives designated as cash flow hedging instruments, once a hedged transaction occurs, we reclassify the effective portion from AOCI to “Cost of product sales” or “Interest expense, net.” As of June 30, 2014, we expect to reclassify a loss of \$10.3 million to “Interest expense, net” within the next twelve months.





Table of Contents

## NUSTAR ENERGY L.P. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

## 8. RELATED PARTY TRANSACTIONS

The following table summarizes information pertaining to related party transactions:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2014	2013	2014	2013
	(Thousands of Dollars)			
Revenues	\$—	\$10,576	\$929	\$11,817
Operating expenses	\$30,972	\$31,651	\$59,631	\$63,364
General and administrative expenses	\$17,448	\$12,528	\$31,542	\$31,312
Interest income	\$—	\$1,610	\$1,055	\$2,732
Revenues included in discontinued operations, net of tax	\$87	\$1,220	\$492	\$1,990
Expenses included in discontinued operations, net of tax	\$607	\$1,302	\$1,412	\$2,962

## NuStar GP, LLC

Our operations are managed by NuStar GP, LLC, the general partner of our general partner. Under a services agreement between NuStar Energy and NuStar GP, LLC, employees of NuStar GP, LLC perform services for our U.S. operations. Certain of our wholly owned subsidiaries employ persons who perform services for our international operations. Employees of NuStar GP, LLC provide services to both NuStar Energy and NuStar GP Holdings; therefore, we reimburse NuStar GP, LLC for all employee costs, other than the expenses allocated to NuStar GP Holdings.

We had a payable to NuStar GP, LLC of \$14.3 million and \$8.3 million as of June 30, 2014 and December 31, 2013, respectively, with both amounts representing payroll, employee benefit plan expenses and unit-based compensation. We also had a long-term payable to NuStar GP, LLC as of June 30, 2014 and December 31, 2013 of \$40.4 million and \$41.1 million, respectively, related to amounts payable for retiree medical benefits and other post-employment benefits.

## Asphalt JV

As a result of the Asphalt JV Sale, we ceased reporting transactions between us and Asphalt JV as related party transactions in our consolidated financial statements on February 26, 2014.

**Financing Agreements and Credit Support.** Effective upon the Asphalt JV Sale, the NuStar JV Facility was converted into the NuStar Term Loan. The NuStar Term Loan will step down from \$190.0 million over time: first, to \$175.0 million on December 31, 2014 and then to \$150.0 million on September 30, 2015. While the NuStar Term Loan does not provide for any other scheduled payments, Asphalt JV is required to use all of its excess cash, as defined in the NuStar Term Loan, to repay the NuStar Term Loan. Like the NuStar JV Facility, the NuStar Term Loan must be repaid in full on September 28, 2019. All repayments of the NuStar Term Loan, including those scheduled in 2014 and 2015, are subject to Asphalt JV meeting certain restrictive requirements contained in its third-party credit facility. The carrying value of the NuStar Term Loan is included in “Other long-term assets, net” on the consolidated balance sheet as of June 30, 2014.

NuStar Energy will continue to provide credit support, such as guarantees, letters of credit and cash collateral, as applicable, of up to \$150.0 million. Our obligation to provide credit support will be reduced by a minimum of \$25.0 million beginning February 2016 and will terminate in full no later than September 28, 2019. As of June 30, 2014, we

provided guarantees for commodity purchases, lease obligations and certain utilities for Asphalt JV with an aggregate maximum potential exposure of \$88.3 million, plus two guarantees to suppliers that do not specify a maximum amount, but for which we believe any amounts due would be minimal. A majority of these guarantees have no expiration date. As of June 30, 2014, we have also provided \$5.1 million in letters of credit on behalf of Asphalt JV. In the event we are obligated to perform under any of these guarantees or letters of credit, the amount paid by us will be treated as additional borrowings under the NuStar Term Loan.

**Crude Oil Supply Agreement.** We were a party to a crude oil supply agreement with Asphalt JV (the Asphalt JV Crude Oil Supply Agreement) that committed Asphalt JV to purchase from us a minimum number of barrels of crude oil in a given year. The Asphalt JV Crude Oil Supply Agreement terminated effective January 1, 2014. As of December 31, 2013, we had a receivable from Asphalt JV of \$50.7 million, mainly associated with crude oil sales under the Asphalt JV Crude Oil Supply Agreement.

**Services Agreement Between Asphalt JV and NuStar GP, LLC.** NuStar GP, LLC and Asphalt JV were a party to a services agreement, which provided that NuStar GP, LLC furnish certain administrative and other operating services necessary to

Table of Contents

## NUSTAR ENERGY L.P. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

conduct the business of Asphalt JV for an annual fee totaling \$10.0 million, subject to adjustment (the Asphalt JV Services Agreement). The Asphalt JV Services Agreement terminated on June 30, 2014.

## 9. PARTNERS' EQUITY

## Partners' Equity Activity

The following table summarizes changes in the carrying amount of equity attributable to NuStar Energy L.P. partners and noncontrolling interest:

	Three Months Ended June 30, 2014			Three Months Ended June 30, 2013		
	NuStar Energy L.P. Partners' Equity	Noncontrolling Interest	Total Partners' Equity	NuStar Energy L.P. Partners' Equity	Noncontrolling Interest	Total Partners' Equity
	(Thousands of Dollars)					
Beginning balance	\$ 1,842,378	\$ 1,106	\$ 1,843,484	\$ 2,497,017	\$ 12,163	\$ 2,509,180
Net income (loss)	55,514	(115)	) 55,399	33,086	(117)	) 32,969
Other comprehensive income (loss):						
Foreign currency translation adjustment	5,858	(2)	) 5,856	(7,820)	(912)	) (8,732)
Net unrealized gain on cash flow hedges	—	—	—	2,526	—	2,526
Net loss on cash flow hedges reclassified into interest expense, net	2,671	—	2,671	2,475	—	2,475
Total other comprehensive income (loss)	8,529	(2)	) 8,527	(2,819)	(912)	) (3,731)
Cash distributions to partners	(98,051)	) —	(98,051)	(98,051)	) —	(98,051)
Other	—	—	—	(101)	) —	(101)
Ending balance	\$ 1,808,370	\$ 989	\$ 1,809,359	\$ 2,429,132	\$ 11,134	\$ 2,440,266
	Six Months Ended June 30, 2014			Six Months Ended June 30, 2013		
	NuStar Energy L.P. Partners' Equity	Noncontrolling Interest	Total Partners' Equity	NuStar Energy L.P. Partners' Equity	Noncontrolling Interest	Total Partners' Equity
	(Thousands of Dollars)					
Beginning balance	\$ 1,902,136	\$ 1,658	\$ 1,903,794	\$ 2,572,384	\$ 12,611	\$ 2,584,995
Net income (loss)	95,258	(222)	) 95,036	57,651	(278)	) 57,373
Other comprehensive income (loss):						
Foreign currency translation	1,618	(447)	) 1,171	(15,097)	(1,199)	) (16,296)

Edgar Filing: NuStar Energy L.P. - Form 10-Q

adjustment						
Net unrealized gain on cash flow hedges	—	—	—	7,213	—	7,213
Net loss on cash flow hedges reclassified into interest expense, net	5,437	—	5,437	2,962	—	2,962
Total other comprehensive income (loss)	7,055	(447	) 6,608	(4,922	) (1,199	) (6,121
Cash distributions to partners	(196,102	) —	(196,102	) (196,102	) —	(196,102
Other	23	—	23	121	—	121
Ending balance	\$1,808,370	\$ 989	\$1,809,359	\$2,429,132	\$ 11,134	\$2,440,266

Table of Contents

## NUSTAR ENERGY L.P. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

## Accumulated Other Comprehensive Income

The balance of and changes in the components included in “Accumulated other comprehensive loss” were as follows:

	Foreign Currency Translation (Thousands of Dollars)	Cash Flow Hedges	Total
Balance as of January 1, 2014	\$(13,658 )	\$(49,736 )	\$(63,394 )
Activity	1,618	5,437	7,055
Balance as of June 30, 2014	\$(12,040 )	\$(44,299 )	\$(56,339 )

## Allocations of Net Income

Our partnership agreement, as amended, sets forth the calculation to be used to determine the amount and priority of cash distributions that the common unitholders and the general partner will receive. The partnership agreement also contains provisions for the allocation of net income and loss to the unitholders and the general partner. For purposes of maintaining partner capital accounts, the partnership agreement specifies that items of income and loss shall be allocated among the partners in accordance with their respective percentage interests. Normal allocations according to percentage interests are made after giving effect to priority income allocations, if any, in an amount equal to incentive cash distributions allocated 100% to the general partner.

The following table details the calculation of net income applicable to the general partner:

	Three Months Ended June 30,		Six Months Ended June 30,		
	2014	2013	2014	2013	
	(Thousands of Dollars)				
Net income attributable to NuStar Energy L.P.	\$55,514	\$33,086	\$95,258	\$57,651	
Less general partner incentive distribution	10,805	10,805	21,610	21,610	
Net income after general partner incentive distribution	44,709	22,281	73,648	36,041	
General partner interest	2	% 2	% 2	% 2	%
General partner allocation of net income after general partner incentive distribution	894	446	1,473	722	
General partner incentive distribution	10,805	10,805	21,610	21,610	
Net income applicable to general partner	\$11,699	\$11,251	\$23,083	\$22,332	

## Cash Distributions

The following table reflects the allocation of total cash distributions to the general and limited partners applicable to the period in which the distributions were earned:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2014	2013	2014	2013
	(Thousands of Dollars, Except Per Unit Data)			
General partner interest	\$1,961	\$1,961	\$3,922	\$3,922
General partner incentive distribution	10,805	10,805	21,610	21,610
Total general partner distribution	12,766	12,766	25,532	25,532
Limited partners' distribution	85,285	85,285	170,570	170,570
Total cash distributions	\$98,051	\$98,051	\$196,102	\$196,102

Cash distributions per unit applicable to limited partners	\$1.095	\$1.095	\$2.190	\$2.190
--	---------	---------	---------	---------

Table of Contents

## NUSTAR ENERGY L.P. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The following table summarizes information related to our quarterly cash distributions:

Quarter Ended	Cash Distributions Per Unit	Total Cash Distributions (Thousands of Dollars)	Record Date	Payment Date
June 30, 2014 (a)	\$ 1.095	\$98,051	August 6, 2014	August 11, 2014
March 31, 2014	\$ 1.095	\$98,051	May 7, 2014	May 12, 2014
December 31, 2013	\$ 1.095	\$98,051	February 10, 2014	February 14, 2014

(a) The distribution was announced on July 25, 2014.

## 10. NET INCOME PER UNIT

We have identified the general partner interest and incentive distribution rights (IDR) as participating securities and use the two-class method when calculating the net income per unit applicable to limited partners, which is based on the weighted-average number of common units outstanding during the period. Basic and diluted net income per unit applicable to limited partners are the same because we have no potentially dilutive securities outstanding.

The following table details the calculation of earnings per unit:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2014	2013	2014	2013
	(Thousands of Dollars, Except Unit and Per Unit Data)			
Net income attributable to NuStar Energy L.P.	\$55,514	\$33,086	\$95,258	\$57,651
Less general partner distribution (including IDR)	12,766	12,766	25,532	25,532
Less limited partner distribution	85,285	85,285	170,570	170,570
Distributions in excess of earnings	\$(42,537)	\$(64,965)	\$(100,844)	\$(138,451)
General partner earnings:				
Distributions	\$12,766	\$12,766	\$25,532	\$25,532
Allocation of distributions in excess of earnings (2%)	(851)	(1,299)	(2,017)	(2,768)
Total	\$11,915	\$11,467	\$23,515	\$22,764
Limited partner earnings:				
Distributions	\$85,285	\$85,285	\$170,570	\$170,570
Allocation of distributions in excess of earnings (98%)	(41,686)	(63,666)	(98,827)	(135,683)
Total	\$43,599	\$21,619	\$71,743	\$34,887
Weighted-average limited partner units outstanding	77,886,078	77,886,078	77,886,078	77,886,078
Net income per unit applicable to limited partners	\$0.56	\$0.28	\$0.92	\$0.45

Table of Contents

## NUSTAR ENERGY L.P. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

## 11. STATEMENTS OF CASH FLOWS

Changes in current assets and current liabilities were as follows:

	Six Months Ended June 30,	
	2014	2013
	(Thousands of Dollars)	
Decrease (increase) in current assets:		
Accounts receivable	\$26,688	\$109,696
Receivable from related parties	50,940	31,730
Inventories	25,023	(2,099 )
Income tax receivable	(3,609	) 1,213
Other current assets	(722	) 20,375
Increase (decrease) in current liabilities:		
Accounts payable	(115,727	) (81,929 )
Payable to related party	5,979	8,950
Accrued interest payable	510	1,951
Accrued liabilities	(1,468	) (29,854 )
Taxes other than income tax	1,040	(1,334 )
Income tax payable	(1,144	) 1,178
Changes in current assets and current liabilities	\$(12,490	) \$59,877

The above changes in current assets and current liabilities differ from changes between amounts reflected in the applicable consolidated balance sheets due to the change in the amount accrued for capital expenditures and the effect of foreign currency translation.

Cash flows related to interest and income taxes were as follows:

	Six Months Ended June 30,	
	2014	2013
	(Thousands of Dollars)	
Cash paid for interest, net of amount capitalized	\$64,957	\$59,371
Cash paid for income taxes, net of tax refunds received	\$8,069	\$6,003

## 12. SEGMENT INFORMATION

Our segments represent strategic business units that offer different services and products. We evaluate the performance of each segment based on its respective operating income, before general and administrative expenses and certain non-segmental depreciation and amortization expense. General and administrative expenses are not allocated to the operating segments since those expenses relate primarily to the overall management at the entity level. Our principal operations include transportation of petroleum products and anhydrous ammonia, the terminalling and storage of petroleum products and the marketing of petroleum products. Intersegment revenues result from storage agreements with wholly owned subsidiaries of NuStar Energy at lease rates consistent with rates charged to third parties for storage. Related party revenues mainly result from storage agreements with our joint ventures.



Table of Contents

## NUSTAR ENERGY L.P. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Results of operations for the reportable segments were as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2014	2013	2014	2013
	(Thousands of Dollars)			
Revenues:				
Pipeline	\$ 117,798	\$ 96,976	\$ 220,757	\$ 190,253
Storage:				
Third parties	138,296	132,503	262,650	263,163
Intersegment	6,690	8,245	13,973	18,021
Related party	—	1,931	929	3,172
Total storage	144,986	142,679	277,552	284,356
Fuels marketing:				
Third parties	493,651	661,959	1,114,622	1,434,967
Related party	—	8,645	—	8,645
Total fuels marketing	493,651	670,604	1,114,622	1,443,612
Consolidation and intersegment eliminations	(6,690	) (8,245	) (13,973	) (18,021
Total revenues	\$ 749,745	\$ 902,014	\$ 1,598,958	\$ 1,900,200
Operating income:				
Pipeline	\$ 60,236	\$ 51,227	\$ 113,226	\$ 91,108
Storage	50,007	44,412	92,014	98,368
Fuels marketing	4,821	3,432	14,379	1,839
Consolidation and intersegment eliminations	7	153	(10	) 1,259
Total segment operating income	115,071	99,224	219,609	192,574
General and administrative expenses	23,163	19,653	44,019	47,147
Other depreciation and amortization expense	2,554	2,599	5,133	5,097
Total operating income	\$ 89,354	\$ 76,972	\$ 170,457	\$ 140,330

Total assets by reportable segment were as follows:

	June 30,	December 31,
	2014	2013
	(Thousands of Dollars)	
Pipeline	\$ 1,839,264	\$ 1,797,698
Storage	2,265,630	2,275,183
Fuels marketing	330,283	445,882
Total segment assets	4,435,177	4,518,763
Other partnership assets	460,602	513,423
Total consolidated assets	\$ 4,895,779	\$ 5,032,186

Table of Contents

## NUSTAR ENERGY L.P. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

## 13. CONDENSED CONSOLIDATING FINANCIAL STATEMENTS

NuStar Energy has no operations and its assets consist mainly of its investments in NuStar Logistics and NuPOP, both wholly owned subsidiaries. The senior and subordinated notes issued by NuStar Logistics are fully and unconditionally guaranteed by NuStar Energy and NuPOP. As a result, the following condensed consolidating financial statements are presented as an alternative to providing separate financial statements for NuStar Logistics and NuPOP.

## Condensed Consolidating Balance Sheets

June 30, 2014

(Thousands of Dollars)

	NuStar Energy	NuStar Logistics	NuPOP	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Assets</b>						
Cash and cash equivalents	\$913	\$7	\$—	\$ 48,156	\$—	\$49,076
Receivables, net	2	61,517	9,880	198,658	(15,089 )	254,968
Inventories	—	2,355	2,221	108,282	(20 )	112,838
Income tax receivable	—	—	—	4,551	—	4,551
Other current assets	—	21,954	2,636	15,675	—	40,265
Assets held for sale	—	—	—	6,420	—	6,420
Intercompany receivable	—	1,308,837	—	—	(1,308,837 )	—
Total current assets	915	1,394,670	14,737	381,742	(1,323,946 )	468,118
Property, plant and equipment, net	—	1,674,650	563,406	1,107,080	—	3,345,136
Intangible assets, net	—	59,221	—	5,738	—	64,959
Goodwill	—	149,453	170,652	297,324	—	617,429
Investment in wholly owned subsidiaries	2,369,382	177,102	889,259	938,475	(4,374,218 )	—
Investment in joint venture	—	—	—	72,908	—	72,908
Deferred income tax asset	—	—	—	5,057	—	5,057
Other long-term assets, net	611	288,385	26,331	6,845	—	322,172
Total assets	\$2,370,908	\$3,743,481	\$1,664,385	\$ 2,815,169	\$(5,698,164)	\$4,895,779
<b>Liabilities and Partners' Equity</b>						
Payables	\$—	\$30,926	\$17,496	\$ 153,847	\$(15,089 )	\$187,180
Accrued interest payable	—	33,582	—	42	—	33,624
Accrued liabilities	589	16,849	5,044	14,774	—	37,256
Taxes other than income tax	—	5,254	2,886	2,675	—	10,815
Income tax payable	—	393	3	2,477	—	2,873
Intercompany payable	505,610	—	699,947	103,280	(1,308,837 )	—
Total current liabilities	506,199	87,004	725,376	277,095	(1,323,926 )	271,748
Long-term debt	—	2,726,629	—	—	—	2,726,629
Long-term payable to related party	—	34,990	—	5,442	—	40,432
Deferred income tax liability	—	—	—	29,152	—	29,152
Other long-term liabilities	—	12,850	588	5,021	—	18,459
Total partners' equity	1,864,709	882,008	938,421	2,498,459	(4,374,238 )	1,809,359

Edgar Filing: NuStar Energy L.P. - Form 10-Q

Total liabilities and partners' equity	\$2,370,908	\$3,743,481	\$1,664,385	\$2,815,169	\$(5,698,164)	\$4,895,779
--	-------------	-------------	-------------	-------------	---------------	-------------

Table of Contents

## NUSTAR ENERGY L.P. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

## Condensed Consolidating Balance Sheets

December 31, 2013

(Thousands of Dollars)

	NuStar Energy	NuStar Logistics	NuPOP	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Assets</b>						
Cash and cash equivalents	\$904	\$22,307	\$—	\$ 77,532	\$—	\$100,743
Receivables, net	—	87,899	13,281	231,220	(6 )	332,394
Inventories	—	2,083	2,879	133,195	(10 )	138,147
Income tax receivable	—	—	—	826	—	826
Other current assets	—	18,109	2,334	19,009	—	39,452
Assets held for sale	—	—	—	21,987	—	21,987
Intercompany receivable	—	1,521,552	—	—	(1,521,552 )	—
Total current assets	904	1,651,950	18,494	483,769	(1,521,568 )	633,549
Property, plant and equipment, net	—	1,556,893	573,694	1,180,066	—	3,310,653
Intangible assets, net	—	16,993	—	54,256	—	71,249
Goodwill	—	149,453	170,652	297,324	—	617,429
Investment in wholly owned subsidiaries	2,469,331	177,961	860,787	918,339	(4,426,418 )	—
Investment in joint ventures	—	—	—	68,735	—	68,735
Deferred income tax asset	—	—	—	5,769	—	5,769
Note receivable from related party	—	165,440	—	—	—	165,440
Other long-term assets, net	611	118,254	26,331	14,166	—	159,362
Total assets	\$2,470,846	\$3,836,944	\$1,649,958	\$ 3,022,424	\$(5,947,986)	\$5,032,186
<b>Liabilities and Partners' Equity</b>						
Payables	\$123	\$84,533	\$7,517	\$ 214,909	\$(6 )	\$307,076
Accrued interest payable	—	33,066	—	47	—	33,113
Accrued liabilities	585	18,850	6,133	13,064	—	38,632
Taxes other than income tax	125	6,272	2,873	475	—	9,745
Income tax payable	—	618	6	3,382	—	4,006
Intercompany payable	504,483	—	714,847	302,222	(1,521,552 )	—
Total current liabilities	505,316	143,339	731,376	534,099	(1,521,558 )	392,572
Long-term debt	—	2,655,553	—	—	—	2,655,553
Long-term payable to related party	—	35,696	—	5,443	—	41,139
Deferred income tax liability	—	—	—	27,350	—	27,350
Other long-term liabilities	—	4,961	306	6,511	—	11,778
Total partners' equity	1,965,530	997,395	918,276	2,449,021	(4,426,428 )	1,903,794
Total liabilities and partners' equity	\$2,470,846	\$3,836,944	\$1,649,958	\$ 3,022,424	\$(5,947,986)	\$5,032,186



Table of Contents

## NUSTAR ENERGY L.P. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

## Condensed Consolidating Statements of Comprehensive Income

For the Three Months Ended June 30, 2014

(Thousands of Dollars)

	NuStar Energy	NuStar Logistics	NuPOP	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Revenues	\$—	\$126,744	\$57,038	\$ 566,369	\$(406 )	\$749,745
Costs and expenses	400	71,471	35,808	553,124	(412 )	660,391
Operating (loss) income	(400 )	55,273	21,230	13,245	6	89,354
Equity in earnings (loss) of subsidiaries	55,914	(3,643 )	16,018	37,259	(105,548 )	—
Equity in earnings of joint venture	—	—	—	3,294	—	3,294
Interest (expense) income, net	—	(33,318 )	8	188	—	(33,122 )
Other income (loss), net	—	549	3	(1,026 )	—	(474 )
Income from continuing operations before income tax expense	55,514	18,861	37,259	52,960	(105,542 )	59,052
Income tax expense	—	217	2	1,646	—	1,865
Income from continuing operations	55,514	18,644	37,257	51,314	(105,542 )	57,187
Loss from discontinued operations, net of tax	—	—	—	(1,788 )	—	(1,788 )
Net income	55,514	18,644	37,257	49,526	(105,542 )	55,399
Less net loss attributable to noncontrolling interest	—	—	—	(115 )	—	(115 )
Net income attributable to NuStar Energy L.P.	\$55,514	\$18,644	\$37,257	\$ 49,641	\$(105,542 )	\$55,514
Comprehensive income	\$55,514	\$20,914	\$37,257	\$ 55,783	\$(105,542 )	\$63,926
Less comprehensive loss attributable to noncontrolling interest	—	—	—	(117 )	—	(117 )
Comprehensive income attributable to NuStar Energy L.P.	\$55,514	\$20,914	\$37,257	\$ 55,900	\$(105,542 )	\$64,043

Table of Contents

## NUSTAR ENERGY L.P. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

## Condensed Consolidating Statements of Comprehensive Income

For the Three Months Ended June 30, 2013

(Thousands of Dollars)

	NuStar Energy	NuStar Logistics	NuPOP	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Revenues	\$—	\$102,833	\$47,894	\$760,318	\$(9,031)	\$902,014
Costs and expenses	440	47,612	36,028	749,893	(8,931)	825,042
Operating (loss) income	(440)	) 55,221	11,866	10,425	(100)	) 76,972
Equity in earnings of subsidiaries	33,526	1,145	7,733	17,599	(60,003)	) —
Equity in (loss) earnings of joint ventures	—	(11,970)	) —	1,842	—	(10,128)
Interest (expense) income, net	—	(27,547)	) (1,994)	) 116	—	(29,425)
Other (expense) income, net	—	(342)	) 11	2,515	—	2,184
Income from continuing operations before income tax expense	33,086	16,507	17,616	32,497	(60,103)	) 39,603
Income tax expense	—	88	1	4,802	—	4,891
Income from continuing operations	33,086	16,419	17,615	27,695	(60,103)	) 34,712
Loss from discontinued operations, net of tax	—	(565)	) —	(1,178)	) —	(1,743)
Net income	33,086	15,854	17,615	26,517	(60,103)	) 32,969
Less net loss attributable to noncontrolling interest	—	—	—	(117)	) —	(117)
Net income attributable to NuStar Energy L.P.	\$33,086	\$15,854	\$17,615	\$26,634	\$(60,103)	) \$33,086
Comprehensive income	\$33,086	\$20,028	\$17,615	\$18,612	\$(60,103)	) \$29,238
Less comprehensive loss attributable to noncontrolling interest	—	—	—	(1,029)	) —	(1,029)
Comprehensive income attributable to NuStar Energy L.P.	\$33,086	\$20,028	\$17,615	\$19,641	\$(60,103)	) \$30,267

Table of Contents

## NUSTAR ENERGY L.P. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

## Condensed Consolidating Statements of Comprehensive Income

For the Six Months Ended June 30, 2014

(Thousands of Dollars)

	NuStar Energy	NuStar Logistics	NuPOP	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Revenues	\$—	\$234,963	\$109,459	\$1,262,933	\$(8,397 )	\$1,598,958
Costs and expenses	873	132,052	68,763	1,235,200	(8,387 )	1,428,501
Operating (loss) income	(873 )	102,911	40,696	27,733	(10 )	170,457
Equity in earnings (loss) of subsidiaries	96,132	(859 )	28,472	69,174	(192,919 )	—
Equity in (loss) earnings of joint venture	—	(8,278 )	—	7,266	—	(1,012 )
Interest (expense) income, net	—	(66,815 )	22	309	—	(66,484 )
Other income (expense), net	—	542	(16 )	2,678	—	3,204
Income from continuing operations before income tax expense	95,259	27,501	69,174	107,160	(192,929 )	106,165
Income tax expense	1	408	3	5,570	—	5,982
Income from continuing operations	95,258	27,093	69,171	101,590	(192,929 )	100,183
Loss from discontinued operations, net of tax	—	(168 )	—	(4,979 )	—	(5,147 )
Net income	95,258	26,925	69,171	96,611	(192,929 )	95,036
Less net loss attributable to noncontrolling interest	—	—	—	(222 )	—	(222 )
Net income attributable to NuStar Energy L.P.	\$95,258	\$26,925	\$69,171	\$96,833	\$(192,929 )	\$95,258
Comprehensive income	\$95,258	\$31,668	\$69,171	\$98,476	\$(192,929 )	\$101,644
Less comprehensive loss attributable to noncontrolling interest	—	—	—	(669 )	—	(669 )
Comprehensive income attributable to NuStar Energy L.P.	\$95,258	\$31,668	\$69,171	\$99,145	\$(192,929 )	\$102,313



Table of Contents

## NUSTAR ENERGY L.P. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

## Condensed Consolidating Statements of Comprehensive Income

For the Six Months Ended June 30, 2013

(Thousands of Dollars)

	NuStar Energy	NuStar Logistics	NuPOP	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Revenues	\$—	\$201,522	\$100,520	\$1,615,214	\$(17,056 )	\$1,900,200
Costs and expenses	931	113,010	72,037	1,590,836	(16,944 )	1,759,870
Operating (loss) income	(931 )	88,512	28,483	24,378	(112 )	140,330
Equity in earnings of subsidiaries	58,582	7,643	15,758	39,165	(121,148 )	—
Equity in (loss) earnings of joint ventures	—	(23,511 )	—	2,240	—	(21,271 )
Interest (expense) income, net	—	(54,337 )	(5,017 )	60	—	(59,294 )
Other income (loss), net	—	2,466	(73 )	135	—	2,528
Income from continuing operations before income tax expense	57,651	20,773	39,151	65,978	(121,260 )	62,293
Income tax expense	—	274	3	7,705	—	7,982
Income from continuing operations	57,651	20,499	39,148	58,273	(121,260 )	54,311
(Loss) income from discontinued operations, net of tax	—	(1,081 )	—	4,143	—	3,062
Net income	57,651	19,418	39,148	62,416	(121,260 )	57,373
Less net loss attributable to noncontrolling interest	—	—	—	(278 )	—	(278 )
Net income attributable to NuStar Energy L.P.	\$57,651	\$19,418	\$39,148	\$62,694	\$(121,260 )	\$57,651
Comprehensive income	\$57,651	\$30,560	\$39,148	\$45,153	\$(121,260 )	\$51,252
Less comprehensive loss attributable to noncontrolling interest	—	—	—	(1,477 )	—	(1,477 )
Comprehensive income attributable to NuStar Energy L.P.	\$57,651	\$30,560	\$39,148	\$46,630	\$(121,260 )	\$52,729

Table of Contents

## NUSTAR ENERGY L.P. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

## Condensed Consolidating Statements of Cash Flows

For the Six Months Ended June 30, 2014

(Thousands of Dollars)

	NuStar Energy	NuStar Logistics	NuPOP	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net cash provided by operating activities	\$ 194,985	\$ 57,932	\$ 68,634	\$ 123,974	\$(245,143 )	\$ 200,382
Cash flows from investing activities:						
Capital expenditures	—	(82,959 )	(3,927 )	(31,986 )	—	(118,872 )
Change in accounts payable related to capital expenditures	—	(4,182 )	(500 )	(9,133 )	—	(13,815 )
Proceeds from sale or disposition of assets	—	651	5	13,785	—	14,441
Increase in note receivable from related party	—	(13,328 )	—	—	—	(13,328 )
Other, net	—	(46 )	—	—	23	(23 )
Net cash used in investing activities	—	(99,864 )	(4,422 )	(27,334 )	23	(131,597 )
Cash flows from financing activities:						
Debt borrowings	—	439,717	—	—	—	439,717
Debt repayments	—	(366,433 )	—	—	—	(366,433 )
Distributions to unitholders and general partner	(196,102 )	(147,076 )	(49,026 )	(49,041 )	245,143	(196,102 )
Net intercompany borrowings (repayments)	1,126	90,600	(15,186 )	(76,540 )	—	—
Other, net	—	2,824	—	197	(23 )	2,998
Net cash (used in) provided by financing activities	(194,976 )	19,632	(64,212 )	(125,384 )	245,120	(119,820 )
Effect of foreign exchange rate changes on cash	—	—	—	(632 )	—	(632 )
Net increase (decrease) in cash and cash equivalents	9	(22,300 )	—	(29,376 )	—	(51,667 )
Cash and cash equivalents as of the beginning of the period	904	22,307	—	77,532	—	100,743
Cash and cash equivalents as of the end of the period	\$ 913	\$ 7	\$ —	\$ 48,156	\$ —	\$ 49,076



Table of Contents

## NUSTAR ENERGY L.P. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

## Condensed Consolidating Statements of Cash Flows

For the Six Months Ended June 30, 2013

(Thousands of Dollars)

	NuStar Energy	NuStar Logistics	NuPOP	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net cash provided by operating activities	\$ 194,754	\$ 89,580	\$ 48,178	\$ 95,165	\$(196,122 )	\$ 231,555
Cash flows from investing activities:						
Capital expenditures	—	(123,253 )	(5,664 )	(34,278 )	—	(163,195 )
Proceeds from sale or disposition of assets	—	116,322	20	105	—	116,447
Increase in note receivable from related party	—	(97,961 )	—	—	—	(97,961 )
Investment in subsidiaries	(166 )	—	—	—	166	—
Other, net	166	(34 )	—	—	—	132
Net cash used in investing activities	—	(104,926 )	(5,644 )	(34,173 )	166	(144,577 )
Cash flows from financing activities:						
Debt borrowings	—	1,045,406	—	—	—	1,045,406
Note offering, net	—	391,059	—	—	—	391,059
Debt repayments	—	(1,084,532 )	(250,000 )	—	—	(1,334,532 )
Distributions to unitholders and general partner	(196,102 )	(196,102 )	—	(20 )	196,122	(196,102 )
Payments for termination of interest rate swaps	—	(33,697 )	—	—	—	(33,697 )
Net intercompany borrowings (repayments)	1,395	(111,226 )	207,466	(97,635 )	—	—
Other, net	(45 )	3,335	—	196	(166 )	3,320
Net cash (used in) provided by financing activities	(194,752 )	14,243	(42,534 )	(97,459 )	195,956	(124,546 )
Effect of foreign exchange rate changes on cash	—	—	—	(3,907 )	—	(3,907 )
Net increase (decrease) in cash and cash equivalents	2	(1,103 )	—	(40,374 )	—	(41,475 )
Cash and cash equivalents as of the beginning of the period	7,033	1,112	—	75,457	—	83,602
Cash and cash equivalents as of the end of the period	\$ 7,035	\$ 9	\$ —	\$ 35,083	\$ —	\$ 42,127



Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

FORWARD-LOOKING STATEMENTS

This Form 10-Q contains certain estimates, predictions, projections, assumptions and other forward-looking statements that involve various risks and uncertainties. While these forward-looking statements, and any assumptions upon which they are based, are made in good faith and reflect our current judgment regarding the direction of our business, actual results will almost always vary, sometimes materially, from any estimates, predictions, projections, assumptions or other future performance suggested in this report. These forward-looking statements can generally be identified by the words "anticipates," "believes," "expects," "plans," "intends," "estimates," "forecasts," "budgets," "projects," "could," "should," "may" and similar expressions. These statements reflect our current views with regard to future events and are subject to various risks, uncertainties and assumptions. Please read our Annual Report on Form 10-K for the year ended December 31, 2013, Part I, Item 1A "Risk Factors," as well as our subsequent current and quarterly reports, for a discussion of certain of those risks, uncertainties and assumptions.

If one or more of these risks or uncertainties materialize, or if the underlying assumptions prove incorrect, our actual results may vary materially from those described in any forward-looking statement. Other unknown or unpredictable factors could also have material adverse effects on our future results. Readers are cautioned not to place undue reliance on this forward-looking information, which is as of the date of this Form 10-Q. We do not intend to update these statements unless it is required by the securities laws to do so, and we undertake no obligation to publicly release the result of any revisions to any such forward-looking statements that may be made to reflect events or circumstances after the date of this report or to reflect the occurrence of unanticipated events.

OVERVIEW

NuStar Energy L.P. (NuStar Energy) (NYSE: NS) is a publicly held Delaware limited partnership engaged in the transportation of petroleum products and anhydrous ammonia, the terminalling and storage of petroleum products and the marketing of petroleum products. Unless otherwise indicated, the terms "NuStar Energy," "the Partnership," "we," "our" and "us" are used in this report to refer to NuStar Energy L.P., to one or more of our consolidated subsidiaries or to all of them taken as a whole. NuStar GP Holdings, LLC (NuStar GP Holdings) (NYSE: NSH) owns our general partner, Riverwalk Logistics, L.P., and owns a 14.9% total interest in us as of June 30, 2014. Our Management's Discussion and Analysis of Financial Condition and Results of Operations is presented in seven sections:

Overview

Results of Operations

Trends and Outlook

Liquidity and Capital Resources

Related Party Transactions

Critical Accounting Policies

New Accounting Pronouncements

Dispositions

Asphalt JV Sale. On February 26, 2014, we sold our remaining 50% ownership interest in NuStar Asphalt LLC (Asphalt JV) to Lindsay Goldberg LLC (Lindsay Goldberg), a private investment firm (the Asphalt JV Sale). Lindsay Goldberg now owns 100% of Asphalt JV. Effective February 27, 2014, NuStar Asphalt LLC changed its name to Axeon Specialty Products LLC. As a result of the Asphalt JV Sale, we ceased applying the equity method of accounting. Upon completion of the Asphalt JV Sale, the parties agreed to: (i) convert the \$250.0 million unsecured revolving credit facility provided by us to Asphalt JV (the NuStar JV Facility) from a revolving credit agreement into a \$190.0 million term loan (the NuStar Term Loan); (ii) terminate the terminal services agreements with respect to our terminals in Rosario, NM, Catoosa, OK and Houston, TX; (iii) amend the terminal services agreements for our

terminals in Baltimore, MD and Jacksonville, FL; and (iv) transfer ownership of both the Wilmington, NC and Dumfries, VA terminals to Asphalt JV, which were categorized as assets held for sale at December 31, 2013.

**Terminal Facilities Held for Sale.** In addition to the terminals located in Wilmington, NC and Dumfries, VA, we have identified and plan to divest several non-strategic, underperforming terminal facilities. As a result, we have classified the property, plant and equipment associated with these assets as “Assets held for sale” on the consolidated balance sheets. We presented the results of operations for these assets, which were previously reported in the storage segment, as discontinued operations for all periods presented. In June 2014, we sold three terminals located in Mobile, AL with an aggregate storage capacity of 1.8 million barrels for total proceeds of \$13.7 million.

Table of Contents

San Antonio Refinery Sale. On January 1, 2013, we sold our fuels refinery in San Antonio, Texas (the San Antonio Refinery) and related assets for approximately \$117.0 million (the San Antonio Refinery Sale). We have presented the results of operations for the San Antonio Refinery and related assets as discontinued operations for all periods presented. We recognized a gain of \$9.3 million on the sale, which is included in discontinued operations for the six months ended June 30, 2013.

Operations

We conduct our operations through our subsidiaries, primarily NuStar Logistics, L.P. (NuStar Logistics) and NuStar Pipeline Operating Partnership L.P. (NuPOP). Our operations are divided into three reportable business segments: pipeline, storage and fuels marketing.

**Pipeline.** We own common carrier refined product pipelines covering approximately 5,463 miles, consisting of the Central West System, the East Pipeline and the North Pipeline. In addition, we own a 2,000 mile anhydrous ammonia pipeline (the Ammonia Pipeline), 1,180 miles of crude oil pipelines and approximately 10.0 million barrels of storage capacity located along our pipelines. We charge tariffs on a per barrel basis for transporting refined products, crude oil and other feedstocks in our refined product and crude oil pipelines and on a per ton basis for transporting anhydrous ammonia in the Ammonia Pipeline.

**Storage.** We own terminals and storage facilities in the United States, Canada, Mexico, the Netherlands, including St. Eustatius in the Caribbean, the United Kingdom and Turkey providing approximately 82.0 million barrels of storage capacity. Our terminals and storage facilities provide storage and handling services on a fee basis for petroleum products, specialty chemicals and other liquids, including crude oil and other feedstocks.

**Fuels Marketing.** Within our fuels marketing operations, we purchase crude oil and refined petroleum products for resale. The results of operations for the fuels marketing segment depend largely on the margin between our cost and the sales prices of the products we market. Therefore, the results of operations for this segment are more sensitive to changes in commodity prices compared to the results of operations of the pipeline and storage segments. We enter into derivative contracts to attempt to mitigate the effects of commodity price fluctuations.

The following factors affect the results of our operations:

- company-specific factors, such as facility integrity issues and maintenance requirements that impact the throughput rates of our assets;
- seasonal factors that affect the demand for products transported by and/or stored in our assets and the demand for products we sell;
- industry factors, such as changes in the prices of petroleum products, that affect demand and operations of our competitors;
- factors such as commodity price volatility that impact our fuels marketing segment; and
- other factors, such as refinery utilization rates and maintenance turnaround schedules, that impact the operations of refineries served by our pipeline and storage assets.



Table of Contents

## RESULTS OF OPERATIONS

Three Months Ended June 30, 2014 Compared to Three Months Ended June 30, 2013

## Financial Highlights

(Unaudited, Thousands of Dollars, Except Unit and Per Unit Data)

	Three Months Ended June 30,		Change
	2014	2013	
Statement of Income Data:			
Revenues:			
Service revenues	\$259,562	\$231,451	\$28,111
Product sales	490,183	670,563	(180,380 )
Total revenues	749,745	902,014	(152,269 )
Costs and expenses:			
Cost of product sales	473,755	648,766	(175,011 )
Operating expenses	115,537	111,315	4,222
General and administrative expenses	23,163	19,653	3,510
Depreciation and amortization expense	47,936	45,308	2,628
Total costs and expenses	660,391	825,042	(164,651 )
Operating income	89,354	76,972	12,382
Equity in earnings (loss) of joint ventures	3,294	(10,128 )	13,422
Interest expense, net	(33,122 )	(31,035 )	(2,087 )
Interest income from related party	—	1,610	(1,610 )
Other (expense) income, net	(474 )	2,184	(2,658 )
Income from continuing operations before income tax expense	59,052	39,603	19,449
Income tax expense	1,865	4,891	(3,026 )
Income from continuing operations	57,187	34,712	22,475
Loss from discontinued operations, net of tax	(1,788 )	(1,743 )	(45 )
Net income	\$55,399	\$32,969	\$22,430
Net income (loss) per unit applicable to limited partners:			
Continuing operations	\$0.58	\$0.30	\$0.28
Discontinued operations	(0.02 )	(0.02 )	—
Total	\$0.56	\$0.28	\$0.28
Weighted-average limited partner units outstanding	77,886,078	77,886,078	—

## Highlights

Net income increased \$22.4 million for the three months ended June 30, 2014, compared to the three months ended June 30, 2013, mainly due to an increase of \$15.8 million in segment operating income resulting from improvements in all three reportable segments. Additionally, we recorded equity in earnings of joint ventures of \$3.3 million for the three months ended June 30, 2014, compared to a loss in equity of joint ventures of \$10.1 million for the three months ended June 30, 2013, primarily due to losses from our investment in Asphalt JV during the three months ended June 30, 2013.

Table of Contents

## Segment Operating Highlights

(Thousands of Dollars, Except Barrels/Day Information)

	Three Months Ended June 30,		Change
	2014	2013	
Pipeline:			
Refined products pipelines throughput (barrels/day)	521,391	459,663	61,728
Crude oil pipelines throughput (barrels/day)	427,122	350,850	76,272
Total throughput (barrels/day)	948,513	810,513	138,000
Throughput revenues	\$117,798	\$96,976	\$20,822
Operating expenses	38,072	29,101	8,971
Depreciation and amortization expense	19,490	16,648	2,842
Segment operating income	\$60,236	\$51,227	\$9,009
Storage:			
Throughput (barrels/day)	894,194	813,345	80,849
Throughput revenues	\$31,216	\$26,626	\$4,590
Storage lease revenues	113,770	116,053	(2,283 )
Total revenues	144,986	142,679	2,307
Operating expenses	69,091	72,212	(3,121 )
Depreciation and amortization expense	25,888	26,055	(167 )
Segment operating income	\$50,007	\$44,412	\$5,595
Fuels Marketing:			
Product sales and other revenue	\$493,651	\$670,604	\$(176,953 )
Cost of product sales	477,830	654,202	(176,372 )
Gross margin	15,821	16,402	(581 )
Operating expenses	10,996	12,964	(1,968 )
Depreciation and amortization expense	4	6	(2 )
Segment operating income	\$4,821	\$3,432	\$1,389
Consolidation and Intersegment Eliminations:			
Revenues	\$(6,690 )	\$(8,245 )	\$1,555
Cost of product sales	(4,075 )	(5,436 )	1,361
Operating expenses	(2,622 )	(2,962 )	340
Total	\$7	\$153	\$(146 )
Consolidated Information:			
Revenues	\$749,745	\$902,014	\$(152,269 )
Cost of product sales	473,755	648,766	(175,011 )
Operating expenses	115,537	111,315	4,222
Depreciation and amortization expense	45,382	42,709	2,673
Segment operating income	115,071	99,224	15,847
General and administrative expenses	23,163	19,653	3,510
Other depreciation and amortization expense	2,554	2,599	(45 )
Consolidated operating income	\$89,354	\$76,972	\$12,382

## Table of Contents

### Pipeline

Revenues increased \$20.8 million and throughputs increased 138,000 barrels per day for the three months ended June 30, 2014, compared to the three months ended June 30, 2013, primarily due to:

- an increase in revenues of \$8.5 million and an increase in throughputs of 42,600 barrels per day on crude oil pipelines that serve Eagle Ford Shale production in South Texas, primarily resulting from continued growth in the region and the completion of expansion projects in 2014 and the third quarter of 2013 that have increased our South Texas crude oil pipeline system's overall capacity;
- an increase in revenues of \$4.6 million and an increase in throughputs of 69,795 barrels per day on pipelines serving the McKee refinery due to a turnaround at the refinery in April 2013, as well as higher overall production by the McKee refinery this period compared to the second quarter of 2013;
- an increase in revenues of \$3.1 million and an increase in throughputs of 10,530 barrels per day on the Ammonia Pipeline due to favorable weather conditions during this period compared to the second quarter of 2013; and
- an increase in revenues of \$2.3 million and an increase in throughputs of 8,395 barrels per day on the East Pipeline due to higher demand.

Operating expenses increased \$9.0 million for the three months ended June 30, 2014, compared to the three months ended June 30, 2013, primarily due to a \$6.5 million gain in 2013 for the reduction of the contingent consideration liability recorded in association with our acquisition of certain assets from TexStar Midstream Services, LP (the TexStar Asset Acquisition). Please refer to Note 6 of the Condensed Notes to Consolidated Financial Statements in Item 1. "Financial Statements" for a more detailed discussion of the contingent consideration liability. In addition, power costs increased \$2.1 million mainly due to the increase in throughputs on pipelines that serve Eagle Ford Shale production in South Texas.

Depreciation and amortization expense increased \$2.8 million for the three months ended June 30, 2014, compared to the three months ended June 30, 2013, mainly due to the completion of various projects that serve Eagle Ford Shale production.

### Storage

Throughput revenues increased \$4.6 million and throughputs increased 80,849 barrels per day for the three months ended June 30, 2014, compared to the three months ended June 30, 2013. Revenues increased \$3.0 million and throughputs increased 50,305 barrels per day at our Corpus Christi North Beach terminal due to an increase in Eagle Ford Shale crude oil being shipped to Corpus Christi and the completion of a new dock in the first quarter of 2014. Also, revenues increased \$0.8 million and throughputs increased 17,277 barrels per day as a result of a turnaround in April 2013 at the McKee refinery.

Storage lease revenues decreased \$2.3 million for the three months ended June 30, 2014, compared to the three months ended June 30, 2013, primarily due to:

- a decrease of \$4.0 million, mostly at our West Coast terminals, as a result of reduced demand;
  - and
- a decrease of \$2.0 million at our St. James terminal, mainly due to the narrowing price differential on two traded crude oil grades (WTI and LLS) that reduced our profit sharing and volumes delivered to one of our unit train offloading facilities. This decrease was partially offset by increased revenues resulting from the completion of another unit train offloading facility in the fourth quarter of 2013 and storage rate increases.

The declines in storage lease revenues were partially offset by an increase of \$2.6 million at our UK terminal due to the effect of foreign exchange rates, increased storage rates and increased throughput and related handling fees.

Operating expenses decreased \$3.1 million for the three months ended June 30, 2014, compared to the three months ended June 30, 2013, primarily due to reduced maintenance and regulatory expenses in our west and gulf coast regions.

#### Fuels Marketing

Segment operating income increased \$1.4 million for the three months ended June 30, 2014, compared to the three months ended June 30, 2013, primarily due to increased segment operating income of \$5.1 million from our bunker fuel operations, mainly resulting from decreased vessel lease and fuel costs. The increase in segment operating income from our bunker fuel operations was partially offset by decreased segment operating income of \$4.8 million in fuel oil trading, mainly resulting from lower product margins due to a lack of supply for blend components.

#### Consolidation and Intersegment Eliminations

Revenue and operating expense eliminations primarily relate to storage fees charged to the fuels marketing segment by the storage segment. Cost of product sales eliminations represent expenses charged to the fuels marketing segment for costs associated with inventory that are expensed once the inventory is sold.

Table of Contents

General

General and administrative expenses increased \$3.5 million for the three months ended June 30, 2014, compared to the three months ended June 30, 2013, primarily as a result of higher compensation expense associated with our long-term incentive plans, which fluctuates with our unit price, partially offset by decreased employee benefit costs.

We recorded equity in earnings of joint ventures of \$3.3 million for the three months ended June 30, 2014, compared to a loss in equity of joint ventures of \$10.1 million for the three months ended June 30, 2013, primarily due to losses of \$12.0 million from our investment in Asphalt JV for the three months ended June 30, 2013.

Interest expense, net increased \$2.1 million for the three months ended June 30, 2014, compared to the three months ended June 30, 2013, mainly due to the issuance of \$300.0 million of 6.75% senior notes in August 2013.

Interest income from related party represents the interest earned on the NuStar JV Facility prior to the Asphalt JV Sale.

Other (expense) income, net changed by \$2.7 million for the three months ended June 30, 2014, compared to the three months ended June 30, 2013, mainly due to changes in foreign exchange rates related to our foreign subsidiaries.

Income tax expense decreased \$3.0 million for the three months ended June 30, 2014, compared to the three months ended June 30, 2013, mainly due to decreased taxable income in corporate entities, a portion of which is attributable to the sale of the terminals in Mobile, AL in June 2014.

Table of Contents

Six Months Ended June 30, 2014 Compared to Six Months Ended June 30, 2013

Financial Highlights

(Unaudited, Thousands of Dollars, Except Unit and Per Unit Data)

	Six Months Ended June 30, 2014	2013	Change
Statement of Income Data:			
Revenues:			
Service revenues	\$488,900	\$457,210	\$31,690
Product sales	1,110,058	1,442,990	(332,932 )
Total revenues	1,598,958	1,900,200	(301,242 )
Costs and expenses:			
Cost of product sales	1,068,714	1,401,020	(332,306 )
Operating expenses	221,602	224,832	(3,230 )
General and administrative expenses	44,019	47,147	(3,128 )
Depreciation and amortization expense	94,166	86,871	7,295
Total costs and expenses	1,428,501	1,759,870	(331,369 )
Operating income	170,457	140,330	30,127
Equity in loss of joint ventures	(1,012 )	(21,271 )	20,259
Interest expense, net	(67,539 )	(62,026 )	(5,513 )
Interest income from related party	1,055	2,732	(1,677 )
Other income, net	3,204	2,528	676
Income from continuing operations before income tax expense	106,165	62,293	43,872
Income tax expense	5,982	7,982	(2,000 )
Income from continuing operations	100,183	54,311	45,872
(Loss) income from discontinued operations, net of tax	(5,147 )	3,062	(8,209 )
Net income	\$95,036	\$57,373	\$37,663
Net income (loss) per unit applicable to limited partners:			
Continuing operations	\$0.98	\$0.40	\$0.58
Discontinued operations	(0.06 )	0.05	(0.11 )
Total	\$0.92	\$0.45	\$0.47
Weighted-average limited partner units outstanding	77,886,078	77,886,078	—

Highlights

Net income increased \$37.7 million for the six months ended June 30, 2014, compared to the six months ended June 30, 2013, mainly due to an increase in income from continuing operations, which benefitted from higher segment operating income and a decrease in the equity in loss of joint ventures. Segment operating income increased \$27.0 million for the six months ended June 30, 2014, compared to the six months ended June 30, 2013, primarily due to increased segment operating income from the pipeline and fuels marketing segments, partially offset by decreased segment operating income from the storage segment.

Partially offsetting the improvement in income from continuing operations, we recorded a loss from discontinued operations for the six months ended June 30, 2014, compared to income from discontinued operations for the six months ended June 30, 2013. Discontinued operations include the results of operations of certain storage assets that were classified as "Assets held for sale" on the consolidated balance sheet beginning December 31, 2013, as well as the results of operations of the San Antonio Refinery and related assets, which we sold on January 1, 2013.



Table of Contents

## Segment Operating Highlights

(Thousands of Dollars, Except Barrels/Day Information)

	Six Months Ended June 30,		Change
	2014	2013	
Pipeline:			
Refined products pipelines throughput (barrels/day)	497,315	465,446	31,869
Crude oil pipelines throughput (barrels/day)	393,457	351,021	42,436
Total throughput (barrels/day)	890,772	816,467	74,305
Throughput revenues	\$220,757	\$190,253	\$30,504
Operating expenses	69,689	66,507	3,182
Depreciation and amortization expense	37,842	32,638	5,204
Segment operating income	\$113,226	\$91,108	\$22,118
Storage:			
Throughput (barrels/day)	857,967	741,872	116,095
Throughput revenues	\$58,686	\$48,987	\$9,699
Storage lease revenues	218,866	235,369	(16,503 )
Total revenues	277,552	284,356	(6,804 )
Operating expenses	134,358	136,865	(2,507 )
Depreciation and amortization expense	51,180	49,123	2,057
Segment operating income	\$92,014	\$98,368	\$(6,354 )
Fuels Marketing:			
Product sales and other revenue	\$1,114,622	\$1,443,612	\$(328,990 )
Cost of product sales	1,077,305	1,412,934	(335,629 )
Gross margin	37,317	30,678	6,639
Operating expenses	22,927	28,826	(5,899 )
Depreciation and amortization expense	11	13	(2 )
Segment operating income	\$14,379	\$1,839	\$12,540
Consolidation and Intersegment Eliminations:			
Revenues	\$(13,973 )	\$(18,021 )	\$4,048
Cost of product sales	(8,591 )	(11,914 )	3,323
Operating expenses	(5,372 )	(7,366 )	1,994
Total	\$(10 )	\$1,259	\$(1,269 )
Consolidated Information:			
Revenues	\$1,598,958	\$1,900,200	\$(301,242 )
Cost of product sales	1,068,714	1,401,020	(332,306 )
Operating expenses	221,602	224,832	(3,230 )
Depreciation and amortization expense	89,033	81,774	7,259
Segment operating income	219,609	192,574	27,035
General and administrative expenses	44,019	47,147	(3,128 )
Other depreciation and amortization expense	5,133	5,097	36
Consolidated operating income	\$170,457	\$140,330	\$30,127



Table of Contents

Pipeline

Revenues increased \$30.5 million and throughputs increased 74,305 barrels per day for the six months ended June 30, 2014, compared to the six months ended June 30, 2013, primarily due to:

an increase in revenues of \$15.7 million and an increase in throughputs of 32,635 barrels per day on crude oil pipelines that serve Eagle Ford Shale production in South Texas, primarily resulting from continued growth in the region and the completion of expansion projects in 2014 and the third quarter of 2013 that have increased our South Texas crude oil pipeline system's overall capacity;

an increase in revenues of \$4.4 million and an increase in throughputs of 8,150 barrels per day on the East Pipeline due to higher demand;

an increase in revenues of \$3.1 million and an increase in throughputs of 26,321 barrels per day on pipelines serving the McKee refinery due to increased production by the McKee refinery in 2014; and

an increase in revenues of \$3.5 million and an increase in throughputs of 6,073 barrels per day on the Ammonia Pipeline due to favorable weather conditions during this period compared to the same period last year.

Operating expenses increased \$3.2 million for the six months ended June 30, 2014, compared to the six months ended June 30, 2013, primarily due to a \$6.5 million gain in 2013 for the reduction of the contingent consideration liability recorded in association with the TexStar Asset Acquisition. In addition, power costs increased \$1.9 million mainly due to the increase in throughputs on pipelines that serve Eagle Ford Shale production in South Texas. These increases were partially offset by decreased rental costs of \$2.2 million, mainly associated with our South Texas crude oil pipelines acquired in late 2012, and decreased employee-related costs of \$1.5 million.

Depreciation and amortization expense increased \$5.2 million for the six months ended June 30, 2014, compared to the six months ended June 30, 2013, mainly due to the completion of various projects that serve Eagle Ford Shale production.

Storage

Throughput revenues increased \$9.7 million and throughputs increased 116,095 barrels per day for the six months ended June 30, 2014, compared to the six months ended June 30, 2013. Revenues increased \$6.8 million and throughputs increased 52,337 barrels per day at our Corpus Christi North Beach terminal due to an increase in Eagle Ford Shale crude oil being shipped to Corpus Christi and the completion of a new dock in the first quarter of 2014. Also, revenues increased \$2.3 million and throughputs increased 59,668 barrels per day as a result of turnarounds and operational issues during the first quarter of 2013 at the refineries served by our Corpus Christi and Texas City crude oil storage tank facilities.

Storage lease revenues decreased \$16.5 million for the six months ended June 30, 2014, compared to the six months ended June 30, 2013, primarily due to:

a decrease of \$5.6 million at our St. James terminal, mainly due to the narrowing price differential on two traded crude oil grades (WTI and LLS) that reduced our profit sharing and volumes delivered to one of our unit train offloading facilities. This decrease was partially offset by increased revenues resulting from the completion of another unit train offloading facility in the fourth quarter of 2013, new revenue contracts and rate increases;

• a decrease of \$11.3 million, mostly at our West Coast terminals, as a result of reduced demand; and

a decrease of \$3.8 million at our St. Eustatius terminal facility, mainly due to idle tankage during January and February prior to such tankage being leased in March 2014 and reduced demand.

The declines in storage lease revenues were partially offset by an increase of \$3.9 million at our UK terminal, mainly due to the effect of foreign exchange rates and increased throughput and related handling fees.

Operating expenses decreased \$2.5 million for the six months ended June 30, 2014, compared to the six months ended June 30, 2013, primarily due to reduced maintenance and regulatory expenses in our west and gulf coast regions, as well as decreased employee-related costs.

Depreciation and amortization expense increased \$2.1 million for the six months ended June 30, 2014, compared to the six months ended June 30, 2013, primarily due to the completion of various projects at our St. James terminal.

#### Fuels Marketing

Segment operating income increased \$12.5 million for the six months ended June 30, 2014, compared to the six months ended June 30, 2013, primarily due to increased segment operating income of \$15.5 million from our bunker fuel operations. The increase in segment operating income from our bunker fuel operations was mainly due to higher product margins resulting from improved market conditions at our Texas City and St. Eustatius facilities and decreased vessel lease and fuel costs. The increase in segment operating income from our bunker fuel operations was partially offset by decreased segment operating income of \$1.7 million in fuel oil trading, mainly resulting from lower product margins due to a lack of supply for blend components.

Table of Contents

Consolidation and Intersegment Eliminations

Revenue and operating expense eliminations primarily relate to storage fees charged to the fuels marketing segment by the storage segment. Cost of product sales eliminations represent expenses charged to the fuels marketing segment for costs associated with inventory that are expensed once the inventory is sold.

General

General and administrative expenses decreased \$3.1 million for the six months ended June 30, 2014, compared to the six months ended June 30, 2013, primarily as a result of decreased employee benefit costs, partially offset by higher compensation expense associated with our long-term incentive plans, which fluctuates with our unit price.

Equity in loss of joint ventures decreased \$20.3 million for the six months ended June 30, 2014, compared to the six months ended June 30, 2013, primarily due to losses of \$23.5 million from our investment in Asphalt JV for the six months ended June 30, 2013.

Interest expense, net increased \$5.5 million for the six months ended June 30, 2014, compared to the six months ended June 30, 2013, mainly due to the issuance of \$300.0 million of 6.75% senior notes in August 2013 and an increase in the amortization of costs associated with the termination of certain forward-starting interest rate swap agreements in 2013.

Interest income from related party represents the interest earned on the NuStar JV Facility prior to the Asphalt JV Sale.

Income tax expense decreased \$2.0 million for the six months ended June 30, 2014, compared to the six months ended June 30, 2013, mainly due to decreased taxable income in corporate entities, a portion of which is attributable to the sale of the terminals in Mobile, AL in June 2014, and settlement of a Canadian tax court case for the years 2006 through 2009.

For the six months ended June 30, 2014, we recorded a loss from discontinued operations of \$5.1 million, compared to income from discontinued operations of \$3.1 million for the six months ended June 30, 2013. Income from discontinued operations for the six months ended June 30, 2013 includes a gain of \$9.3 million related to the San Antonio Refinery Sale.

Table of Contents

TRENDS AND OUTLOOK

Overall, we expect our earnings for the third quarter of 2014 to be higher than the third quarter of 2013.

Pipeline Segment

We expect that our pipeline segment earnings for the third quarter of 2014 will exceed the comparable period in 2013 and the second quarter of 2014, mainly due to higher throughputs on our pipelines serving the Eagle Ford Shale region. This increase in throughputs is due to continued growth in the region and expansion projects we completed in the first half of 2014 and in the third quarter of 2013, which increased our system's overall capacity. We expect our full-year earnings for 2014 to exceed 2013 mainly due to the benefit of the increased throughputs described above, reduced turnaround activity at our customers' refineries and the July 1, 2014 tariff increase on pipelines regulated by the Federal Energy Regulatory Commission.

Storage Segment

We expect storage segment earnings for the third quarter of 2014 to be higher than the third quarter of 2013, mainly due to additional storage throughputs at our Corpus Christi North Beach terminal associated with the completion of Eagle Ford Shale projects and the benefit from the fourth quarter of 2013 completion of a second rail-car offloading facility at our St. James, Louisiana terminal. However, we expect our third quarter earnings to be lower than the second quarter due to seasonal maintenance expense at certain terminals.

Full-year earnings for 2014 are expected to be comparable to 2013, excluding the non-cash charges in 2013. Higher earnings in 2014 at our North Beach terminal and from the second rail-car unloading facility at our St. James terminal discussed above are expected to be offset by weak West Coast storage demand and the narrowing price differential of two widely traded crude oil grades (LLS and WTI), which has a negative impact on our profit sharing results, as well as unit train demand at our St. James terminal.

Fuels Marketing Segment

We expect third quarter of 2014 results for our fuels marketing segment to be comparable to the second quarter of 2014 and higher than the third quarter of 2013. We expect the third quarter of 2014 to continue to benefit from improvements in the bunker fuel operations. Although we expect the full-year 2014 results in this segment to exceed 2013 results, earnings in this segment, as in any margin-based business, are subject to many factors that can raise or lower margins, which may cause the segment's actual results to vary significantly from our forecast.

Our outlook for the partnership, and for any of our segments, may change as it is based on our continuing evaluation of a number of factors, including factors outside our control, such as the price of crude oil, the state of the economy, changes to refinery maintenance schedules, demand for crude oil, refined products and ammonia, demand for our transportation and storage services, and changes in laws or regulations affecting our assets.

Table of Contents

## LIQUIDITY AND CAPITAL RESOURCES

## Overview

Primary Cash Requirements. Our primary cash requirements are for distributions to our partners, working capital (including inventory purchases), debt service, capital expenditures, including reliability capital, a financing agreement with Asphalt JV, acquisitions and operating expenses.

Our partnership agreement requires that we distribute all “Available Cash” to our partners each quarter, and this term is defined in the partnership agreement as cash on hand at the end of the quarter, plus certain permitted borrowings made subsequent to the end of the quarter, less cash reserves determined by our board of directors.

Sources of Funds. Each year, we work to fund our annual total operating expenses, interest expense, reliability capital expenditures and distribution requirements with our net cash provided by operating activities during that year. If we do not generate sufficient cash from operations to meet those requirements, we utilize other sources of cash flow, which in the past have included borrowings under our \$1.5 billion five-year revolving credit agreement (the 2012 Revolving Credit Agreement), sales of non-strategic assets and, to the extent necessary, funds raised through equity or debt offerings under our shelf registration statements. Additionally, we typically fund our strategic capital expenditures from external sources, primarily borrowings under the 2012 Revolving Credit Agreement or funds raised through equity or debt offerings. However, our ability to raise funds by issuing debt or equity depends on many factors beyond our control. Our risk factors in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2013 describe the risks inherent to these sources of funding and the availability thereof.

During periods that our cash flow from operations is less than our distribution and reliability capital requirements, we may maintain our distribution level because we can utilize other sources of Available Cash, as provided in our partnership agreement, including borrowing under the 2012 Revolving Credit Agreement and the proceeds from the sales of assets. Our risk factors in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2013 describe the risks inherent in our ability to maintain or grow the distribution.

Cash Requirements and Sources in 2014 and 2013. For the year ended December 31, 2013, our cash flow from operations was sufficient to cover our distributions to our partners and our reliability capital expenditures, mainly due to our strategic redirection discussed previously in the Trends and Outlook section in Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2013. For 2014, we currently expect to produce cash from operations in excess of our distribution. We also expect to fund our reliability capital expenditures with cash from operations as well as from other sources of liquidity as described below.

## Cash Flows for the Six Months Ended June 30, 2014 and 2013

The following table summarizes our cash flows from operating, investing and financing activities:

	Six Months Ended June 30,	
	2014	2013
	(Thousands of Dollars)	
Net cash provided by (used in):		
Operating activities	\$200,382	\$231,555
Investing activities	(131,597)	(144,577)
Financing activities	(119,820)	(124,546)
Effect of foreign exchange rate changes on cash	(632)	(3,907)
Net decrease in cash and cash equivalents	\$(51,667)	\$(41,475)

Net cash provided by operating activities for the six months ended June 30, 2014 was \$200.4 million, compared to \$231.6 million for the six months ended June 30, 2013. Working capital increased \$12.5 million for the six months ended June 30, 2014, compared to a decrease of \$59.9 million for the six months ended June 30, 2013. Please refer to the Working Capital Requirements section below for a discussion of the changes in working capital.

For the six months ended June 30, 2014, net cash provided by operating activities and cash on hand were used to fund our distributions to unitholders and our general partner and reliability capital expenditures. Proceeds from long-term debt borrowings, net of repayments, combined with cash on hand, were used to fund strategic capital expenditures and advances to Asphalt JV under the NuStar Term Loan.

## Table of Contents

For the six months ended June 30, 2013, net cash provided by operating activities was used to fund our distributions to unitholders and our general partner and reliability capital expenditures. Proceeds from long-term debt borrowings, net of repayments and proceeds from the San Antonio Refinery Sale, combined with cash on hand, were used to fund the increase in the note receivable from Asphalt JV, payments for terminated interest rate swaps and strategic capital expenditures.

### Revolving Credit Agreement

As of June 30, 2014, our consolidated debt coverage ratio was 4.0x, and we had \$775.1 million available for borrowing. Due to a covenant in our 2012 Revolving Credit Agreement that requires us to maintain, as of the end of any four consecutive fiscal quarters, a consolidated debt coverage ratio not to exceed 5.00-to-1.00, we may not be able to borrow the maximum available amount.

### Line of Credit

In May 2014, we entered into a short-term line of credit agreement with an uncommitted borrowing capacity of up to \$40.0 million. This agreement allows us to better manage the fluctuations in our daily cash requirements and minimize our excess cash balances. The interest rate and maturity vary and are determined at the time of the borrowing. We borrowed and repaid \$34.4 million during the six months ended June 30, 2014 under this line of credit, and we had no outstanding borrowings as of June 30, 2014.

### Capital Requirements

Our operations require significant investments to maintain, upgrade or enhance the operating capacity of our existing assets. Our capital expenditures consist of:

- reliability capital expenditures, such as those required to maintain equipment reliability and safety; and strategic capital expenditures, such as those to expand and upgrade pipeline capacity or terminal facilities and to construct new pipelines, terminals and storage tanks. In addition, strategic capital expenditures may include acquisitions of pipelines, terminals or storage tank assets, as well as certain capital expenditures related to support functions.

During the six months ended June 30, 2014, our reliability capital expenditures totaled \$12.0 million and were primarily related to maintenance upgrade projects at our terminals. Strategic capital expenditures for the six months ended June 30, 2014 totaled \$106.9 million and were primarily related to projects associated with Eagle Ford Shale production in South Texas and the reactivation and conversion of our 200-mile pipeline between Mont Belvieu and Corpus Christi, TX.

During the six months ended June 30, 2013, our reliability capital expenditures totaled \$17.5 million and were primarily related to maintenance upgrade projects at our terminals. Strategic capital expenditures for the six months ended June 30, 2013 totaled \$145.7 million and were primarily related to pipeline and storage projects associated with Eagle Ford Shale production in South Texas and projects at our St. James, Louisiana terminal.

For the full year 2014, we expect our capital expenditures to total approximately \$365.0 million to \$395.0 million, including \$35.0 million to \$45.0 million for reliability capital projects and \$330.0 million to \$350.0 million for strategic capital projects, not including acquisitions. We continue to evaluate our capital budget and make changes as economic conditions warrant, and our actual capital expenditures for 2014 may increase or decrease from the budgeted amounts. We believe cash generated from operations, combined with other sources of liquidity previously described, will be sufficient to fund our capital expenditures in 2014, and our internal growth projects can be accelerated or scaled back depending on the condition of the capital markets.

### Working Capital Requirements

Our fuels marketing operations require us to make investments in working capital. Those working capital requirements may vary with fluctuations in commodity prices and with the seasonality of demand for the products we market. This seasonality in demand affects our accounts receivable and accounts payable balances, which vary depending on the timing of payments.

Accounts payable decreased \$115.7 million during the six months ended June 30, 2014, primarily due to the timing of payments associated with our bunker fuel and crude trading operations and the termination of the crude oil supply agreement with Asphalt JV on January 1, 2014. The receivable from related parties decreased \$50.9 million during the six months ended June 30, 2014, also due to the termination of the crude oil supply agreement with Asphalt JV. Please refer to Note 8 of the Condensed Notes to Consolidated Financial Statements in Item 1. "Financial Statements" for a more detailed discussion of our agreements with Asphalt JV. Accounts receivable decreased \$26.7 million during the six months ended June 30, 2014, primarily due to decreased crude oil trading and bunker fuel sales. Inventories decreased \$25.0 million for the six months ended June 30, 2014, primarily as a result of a bunker fuel supply strategy that reduced the inventory carried in our bunker fuel operations and reduced inventories associated with our heavy fuel oil trading operations.



Table of Contents**NuStar Term Loan**

Effective upon the Asphalt JV Sale, the NuStar JV Facility was converted into the NuStar Term Loan. The NuStar Term Loan will step down from \$190.0 million over time: first, to \$175.0 million on December 31, 2014 and then to \$150.0 million on September 30, 2015. While the NuStar Term Loan does not provide for any other scheduled payments, Asphalt JV is required to use all of its excess cash, as defined in the NuStar Term Loan, to repay the NuStar Term Loan. Like the NuStar JV Facility, the NuStar Term Loan must be repaid in full on September 28, 2019. All repayments of the NuStar Term Loan, including those scheduled in 2014 and 2015, are subject to Asphalt JV meeting certain restrictive requirements contained in its third-party credit facility. Our obligation to provide credit support, such as guarantees, letters of credit and cash collateral, as applicable, of up to \$150.0 million, will be reduced by a minimum of \$25.0 million beginning February 2016 and will terminate in full no later than September 28, 2019.

As of June 30, 2014, we provided guarantees for Asphalt JV with an aggregate maximum potential exposure of \$88.3 million, plus two guarantees to suppliers that do not specify a maximum amount, but for which we believe any amounts due would be minimal. As of June 30, 2014, we have also provided \$5.1 million in letters of credit on behalf of Asphalt JV. In the event we are obligated to perform under any of these guarantees or letters of credit, the amount paid by us will be treated as additional borrowings under the NuStar Term Loan.

**Distributions**

The following table reflects the allocation of total cash distributions to the general and limited partners applicable to the period in which the distributions were earned:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2014	2013	2014	2013
	(Thousands of Dollars, Except Per Unit Data)			
General partner interest	\$1,961	\$1,961	\$3,922	\$3,922
General partner incentive distribution	10,805	10,805	21,610	21,610
Total general partner distribution	12,766	12,766	25,532	25,532
Limited partners' distribution	85,285	85,285	170,570	170,570
Total cash distributions	\$98,051	\$98,051	\$196,102	\$196,102
Cash distributions per unit applicable to limited partners	\$1.095	\$1.095	\$2.190	\$2.190

Distributions declared for the quarter are paid within 45 days following the end of each quarter based on the partnership interests outstanding as of a record date that is set after the end of each quarter. The following table summarizes information related to our quarterly cash distributions:

Quarter Ended	Cash Distributions Per Unit	Total Cash Distributions (Thousands of Dollars)	Record Date	Payment Date
June 30, 2014 (a)	\$1.095	\$98,051	August 6, 2014	August 11, 2014
March 31, 2014	\$1.095	\$98,051	May 7, 2014	May 12, 2014
December 31, 2013	\$1.095	\$98,051	February 10, 2014	February 14, 2014

(a) The distribution was announced on July 25, 2014.

**Debt Obligations**

We are a party to the following debt agreements as of June 30, 2014:

• the 2012 Revolving Credit Agreement due May 2, 2017, with a balance of \$576.4 million as of June 30, 2014;

•

Edgar Filing: NuStar Energy L.P. - Form 10-Q

NuStar Logistics': 7.65% senior notes due April 15, 2018 with a face value of \$350.0 million; 4.80% senior notes due September 1, 2020 with a face value of \$450.0 million; 6.75% senior notes due February 1, 2021 with a face value of \$300.0 million; 4.75% senior notes due February 1, 2022 with a face value of \$250.0 million; and 7.625% subordinated notes due January 15, 2043 with a face value of \$402.5 million;  
NuStar Logistics' \$365.4 million Gulf Opportunity Zone Revenue Bonds due from 2038 to 2041; and  
NuStar Logistics' \$40.0 million line of credit agreement with no outstanding borrowings as of June 30, 2014.

Table of Contents

Management believes that, as of June 30, 2014, we are in compliance with all ratios and covenants of the 2012 Revolving Credit Agreement. Our other long-term debt obligations do not contain any financial covenants that are different than those contained in the 2012 Revolving Credit Agreement. However, a default under any of our debt instruments would be considered an event of default under all of our debt instruments. Please refer to Note 4 of the Condensed Notes to Consolidated Financial Statements in Item 1. "Financial Statements" for a more detailed discussion on certain of our long-term debt agreements.

**Environmental, Health and Safety**

We are subject to extensive federal, state and local environmental and safety laws and regulations, including those relating to the discharge of materials into the environment, waste management, pollution prevention measures, pipeline integrity and operator qualifications, among others. Because more stringent environmental and safety laws and regulations are continuously being enacted or proposed, the level of future expenditures required for environmental, health and safety matters is expected to increase.

**Contingencies**

We are subject to certain loss contingencies, the outcomes of which could have an adverse effect on our cash flows and results of operations, as further disclosed in Note 5 of the Condensed Notes to Consolidated Financial Statements in Item 1. "Financial Statements."

**RELATED PARTY TRANSACTIONS**

Please refer to Note 8 of the Condensed Notes to Consolidated Financial Statements in Item 1. "Financial Statements" for a detailed discussion of our related party transactions.

**CRITICAL ACCOUNTING POLICIES**

The preparation of financial statements in accordance with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. Our critical accounting policies are disclosed in our Annual Report on Form 10-K for the year ended December 31, 2013.

**NEW ACCOUNTING PRONOUNCEMENTS**

Please refer to Note 1 of the Condensed Notes to Consolidated Financial Statements in Item 1. "Financial Statements" for a detailed discussion of new accounting pronouncements.

Table of Contents

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

## Interest Rate Risk

We manage our exposure to changing interest rates principally through the use of a combination of fixed-rate debt and variable-rate debt. In the past, we have also utilized forward-starting interest rate swap agreements to lock in the rate on the interest payments related to forecasted debt issuances and fixed-to-floating interest rate swap agreements to manage a portion of the exposure to changing interest rates by converting certain fixed-rate debt to variable-rate debt. Borrowings under the 2012 Revolving Credit Agreement and Gulf Opportunity Zone Revenue Bonds expose us to increases in applicable interest rates.

We had no forward-starting or fixed-to-floating interest rate swap agreements outstanding as of June 30, 2014. Please refer to Note 7 of the Condensed Notes to Consolidated Financial Statements in Item 1. "Financial Statements" for a more detailed discussion of our interest rate swaps.

The following tables present principal cash flows and related weighted-average interest rates by expected maturity dates for our long-term debt.

	June 30, 2014							
	Expected Maturity Dates							
	2014	2015	2016	2017	2018	There- after	Total	Fair Value
	(Thousands of Dollars, Except Interest Rates)							
Long-term Debt:								
Fixed rate	\$—	\$—	\$—	\$—	\$350,000	\$1,402,500	\$1,752,500	\$1,883,734
Weighted-average interest rate	—	—	—	—	8.2	% 6.0	% 6.4	%
Variable rate	\$—	\$—	\$—	\$576,367	\$—	\$365,440	\$941,807	\$942,350
Weighted-average interest rate	—	—	—	2.2	% —	0.1	% 1.4	%

	December 31, 2013							
	Expected Maturity Dates							
	2014	2015	2016	2017	2018	There- after	Total	Fair Value
	(Thousands of Dollars, Except Interest Rates)							
Long-term Debt:								
Fixed rate	\$—	\$—	\$—	\$—	\$350,000	\$1,402,500	\$1,752,500	\$1,767,759
Weighted-average interest rate	—	—	—	—	8.2	% 6.0	% 6.4	%
Variable rate	\$—	\$—	\$—	\$503,036	\$—	\$365,440	\$868,476	\$868,975
Weighted-average interest rate	—	—	—	2.2	% —	0.1	% 1.3	%

Table of Contents

## Commodity Price Risk

Since the operations of our fuels marketing segment expose us to commodity price risk, we enter into derivative instruments to attempt to mitigate the effects of commodity price fluctuations. The derivative instruments we use consist primarily of commodity futures and swap contracts. We have a risk management committee that oversees our trading policies and procedures and certain aspects of risk management. Our risk management committee also reviews all new risk management strategies in accordance with our risk management policy, as approved by our board of directors.

We record commodity derivative instruments in the consolidated balance sheets as assets or liabilities at fair value. We recognize mark-to-market adjustments for derivative instruments designated and qualifying as fair value hedges (Fair Value Hedges) and the related change in the fair value of the associated hedged physical inventory or firm commitment within "Cost of product sales." For derivative instruments that have associated underlying physical inventory but do not qualify for hedge accounting (Economic Hedges and Other Derivatives), we record the mark-to-market adjustments in "Cost of product sales" or "Operating expenses."

The commodity contracts disclosed below represent only those contracts exposed to commodity price risk at the end of the period. Please refer to Note 7 of Condensed Notes to Consolidated Financial Statement in Item 1. "Financial Statements" for the volume and related fair value of all commodity contracts.

	June 30, 2014			
	Contract Volumes	Weighted Average Pay Price	Receive Price	Fair Value of Current Asset (Liability)
	(Thousands of Barrels)			(Thousands of Dollars)
Fair Value Hedges:				
Futures – short:				
(refined products)	17	N/A	\$ 127.77	\$ 48
Economic Hedges and Other Derivatives:				
Futures – long:				
(crude oil)	223	\$ 105.61	N/A	\$ (53 )
Futures – short:				
(crude oil)	303	N/A	\$ 104.62	\$ (228 )
Swaps – long:				
(refined products)	810	\$ 91.93	N/A	\$ 468
Swaps – short:				
(refined products)	1,773	N/A	\$ 90.91	\$ (2,008 )
Forward purchase contracts:				
(crude oil)	1,144	\$ 105.77	N/A	\$ 1,020
Forward sales contracts:				
(crude oil)	1,141	N/A	\$ 106.21	\$ (515 )
Total fair value of open positions exposed to commodity price risk				\$ (1,268 )



Table of Contents

	December 31, 2013			
	Contract	Weighted Average		Fair Value of
	Volumes	Pay Price	Receive Price	Current
	(Thousands			Asset (Liability)
	of Barrels)			(Thousands of
				Dollars)
Fair Value Hedges:				
Futures – long:				
(refined products)	7	\$128.38	N/A	\$ 3
Futures – short:				
(refined products)	40	N/A	\$124.50	\$(170 )
Economic Hedges and Other Derivatives:				
Futures – long:				
(crude oil and refined products)	245	\$95.67	N/A	\$ 682
Futures – short:				
(crude oil and refined products)	179	N/A	\$115.09	\$(200 )
Swaps – long:				
(refined products)	95	\$92.39	N/A	\$(76 )
Swaps – short:				
(refined products)	1,377	N/A	\$91.18	\$(522 )
Forward purchase contracts:				
(crude oil)	1,015	\$97.79	N/A	\$ 3,171
Forward sales contracts:				
(crude oil)	1,015	N/A	\$98.39	\$(2,561 )
Total fair value of open positions exposed to commodity price risk				\$ 327

Table of Contents

Item 4. Controls and Procedures

(a) Evaluation of disclosure controls and procedures.

Our management has evaluated, with the participation of the principal executive officer and principal financial officer of NuStar GP, LLC, the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this report, and has concluded that our disclosure controls and procedures were effective as of June 30, 2014.

(b) Changes in internal control over financial reporting.

There has been no change in our internal control over financial reporting that occurred during our last fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.



Table of Contents

PART II - OTHER INFORMATION

Item 1. Legal Proceedings

None.

Item 6. Exhibits

Exhibit Number	Description
*12.01	Statement of Computation of Ratio of Earnings to Fixed Charges
*31.01	Rule 13a-14(a) Certification (under Section 302 of the Sarbanes-Oxley Act of 2002) of principal executive officer
*31.02	Rule 13a-14(a) Certification (under Section 302 of the Sarbanes-Oxley Act of 2002) of principal financial officer
*32.01	Section 1350 Certification (under Section 906 of the Sarbanes-Oxley Act of 2002) of principal executive officer
*32.02	Section 1350 Certification (under Section 906 of the Sarbanes-Oxley Act of 2002) of principal financial officer
*101.INS	XBRL Instance Document
*101.SCH	XBRL Taxonomy Extension Schema Document
*101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
*101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
*101.LAB	XBRL Taxonomy Extension Label Linkbase Document
*101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
*	Filed herewith.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NUSTAR ENERGY L.P.

(Registrant)

By: Riverwalk Logistics, L.P., its general partner

By: NuStar GP, LLC, its general partner

By: /s/ Bradley C. Barron  
Bradley C. Barron  
President and Chief Executive Officer  
August 5, 2014

By: /s/ Thomas R. Shoaf  
Thomas R. Shoaf  
Executive Vice President and Chief Financial Officer  
August 5, 2014

By: /s/ Jorge A. del Alamo  
Jorge A. del Alamo  
Senior Vice President and Controller  
August 5, 2014