SYNIVERSE HOLDINGS INC Form 10-O November 07, 2018 **Table of Contents** 

**UNITED STATES** SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-O

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  $^{\rm x}$  1934

For the quarterly period ended September 30, 2018

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF o 11. 1934

For the transition period from COMMISSION FILE NUMBER 333-176382

SYNIVERSE HOLDINGS, INC.

(Exact name of registrant as specified in its charter)

30-0041666 Delaware

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

8125 Highwoods Palm Way

Tampa, Florida 33647

(Address of principal executive office)

(Zip code)

(813) 637-5000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes o No x

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulations S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act. Large accelerated filer o Accelerated Non-accelerated filer x Smaller reporting company oEmerging

filer o growth company

o

(Do not check if a smaller reporting company)

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

### Table of Contents

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

The number of shares of common stock of the registrant outstanding at November 2, 2018 was 1,000.

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# Table of Contents

# TABLE OF CONTENTS

|   | Page   |
|---|--|
| <u>v of Terms</u>   | <u>4</u>   |
| <u>PART I</u>   |  |
| Financial Statements  | <u>5</u>   |
| Condensed Consolidated Balance Sheets   | <u>5</u>   |
| Condensed Consolidated Statements of Operations                                       | <u>6</u>   |
| Condensed Consolidated Statements of Comprehensive Loss                               | <u>7</u>   |
| Condensed Consolidated Statements of Changes in Stockholder Equity                    | 6<br>7<br>8<br>9   |
| Condensed Consolidated Statements of Cash Flows                                       | 9  |
| Notes to Unaudited Condensed Consolidated Financial Statements                        | <u>10</u>  |
| Management's Discussion and Analysis of Financial Condition and Results of Operations | <u>40</u>  |
| Quantitative and Qualitative Disclosures about Market Risk                            | <u>58</u>  |
| Controls and Procedures   | <u>58</u>  |
| PART II   |  |
| <u>Legal Proceedings</u>  | <u>59</u>  |
| . Risk Factors  | <u>59</u>  |
| <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>                    | <u>59</u><br><u>59</u><br><u>59</u>  |
| <u>Defaults Upon Senior Securities</u>  | <u>59</u>  |
| Mine Safety Disclosures   | <u>59</u>  |
| Other Information   | <u>59</u>  |
| <u>Exhibits</u>   | <u>60</u>  |
| <u>es</u>   | <u>61</u>  |
|   |  |
|   |  |
|   | PART I Financial Statements Condensed Consolidated Balance Sheets Condensed Consolidated Statements of Operations Condensed Consolidated Statements of Comprehensive Loss Condensed Consolidated Statements of Changes in Stockholder Equity Condensed Consolidated Statements of Cash Flows Notes to Unaudited Condensed Consolidated Financial Statements Management's Discussion and Analysis of Financial Condition and Results of Operations Quantitative and Qualitative Disclosures about Market Risk Controls and Procedures PART II Legal Proceedings Risk Factors Unregistered Sales of Equity Securities and Use of Proceeds Defaults Upon Senior Securities Mine Safety Disclosures Other Information Exhibits |

#### **Table of Contents**

#### **GLOSSARY OF TERMS**

Term Definition

2011 Plan 2011 Equity Incentive Plan

4G Fourth generation A2P Application to Peer

ASC Accounting Standards Codification ASU Accounting Standards Update

Carlyle Investment funds affiliated with The Carlyle Group

CDMA Code division multiple access

CNAM Caller name directory

EIS Enterprise & Intelligence Solutions

E.U. European Union

FASB Financial Accounting Standards Board FCC Federal Communications Commission

FCPA Foreign Corrupt Practices Act

GMAC Guideline merged and acquired company

GPC Guideline public company GSM Global system for mobiles

IASB International Accounting Standards Board

IPX Interworking packet exchange

LTE Long-term evolution

M2M Machine-to-machine

MNO Mobile network operator

MTS Mobile Transaction Services

MVNO Mobile virtual network operators

NOL Net operating loss

OFAC The Office of Foreign Assets Control of the U.S. Department of the Treasury

OTT Over-the-top provider

SEC Securities and Exchange Commission

SS7 Signaling System 7 U.S. United States of America

U.S. GAAP Accounting principles generally accepted in the United States

VIE Variable interest entity

VoLTE Voice over LTE

#### Table of Contents

#### PART I

FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS

#### SYNIVERSE HOLDINGS, INC.

CONDENSED CONSOLIDATED BALANCE SHEETS

(IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA)

| ACCETTO   | September 30, 2018 (Unaudited) | December 31, 2017     |
|---|--------------------------------|-----------------------|
| ASSETS  |                                |                       |
| Current assets:   | Φ75 COA                        | ¢ 107 677             |
| Cash and cash equivalents   | \$75,684                       | \$ 127,677            |
| Accounts receivable, net of allowances of \$16,693 and \$16,486, respectively Income taxes receivable | 168,331<br>4,645               | 168,149               |
|   | 30,607                         | 4,134<br>23,204       |
| Prepaid and other current assets  Total current assets  | 279,267                        | 323,164               |
|   | 84,429                         | 93,203                |
| Property and equipment, net   | 91,018                         | 102,454               |
| Capitalized software, net Goodwill  | •                              | •                     |
|   | 2,301,320                      | 2,314,281             |
| Identifiable intangibles, net Deferred tax assets   | 215,981                        | 258,986               |
| Investment in unconsolidated subsidiaries   | 3,242<br>45,259                | 3,608                 |
| Other assets  | 16,901                         | 47,258<br>4,972       |
| Total assets  | \$3,037,417                    | \$3,147,926           |
| LIABILITIES AND STOCKHOLDER EQUITY  | \$ 3,037,417                   | \$ 3,147,920          |
| Current liabilities:  |                                |                       |
| Accounts payable  | \$ 39,225                      | \$20,837              |
| Income taxes payable  | 2,370                          | 4,784                 |
| Accrued liabilities   | 83,401                         | 89,249                |
| Deferred revenues   | 8,282                          | 5,997                 |
| Current portion of capital lease obligation   | 5,310                          | 6,410                 |
| Current portion of long-term debt, net of original issue discount and deferred financing              | 3,310                          | 0,410                 |
| costs   | 58,315                         | 2,595                 |
| Total current liabilities   | 196,903                        | 129,872               |
| Long-term liabilities:  | 170,703                        | 127,072               |
| Deferred tax liabilities  | 75,724                         | 73,793                |
| Deferred tax habilities  Deferred revenues  | 1,908                          | 2,096                 |
| Long-term capital lease obligation, less current portion  | 1,350                          | 4,340                 |
| Long-term debt, net of current portion, original issue discount and deferred financing                |                                | •                     |
| costs   | 1,857,550                      | 1,940,613             |
| Other long-term liabilities   | 38,512                         | 36,805                |
| Total liabilities   | 2,171,947                      | 2,187,519             |
| Commitments and contingencies (Note 10)   | 2,171,747                      | 2,107,317             |
| Stockholder equity:   |                                |                       |
| Common stock \$0.01 par value; one thousand shares authorized, issued and outstanding                 |                                |                       |
| as of September 30, 2018 and December 31, 2017  | _                              |                       |
| Additional paid-in capital  | 1,284,372                      | 1,275,944             |
|   | =,== ., <b>=</b> ,=            | -, <del>-</del> ,-,,, |

| Accumulated deficit                               | (345,031    | ) (261,615  | ) |
|---|-------------|-------------|---|
| Accumulated other comprehensive loss              | (79,677     | ) (63,226   | ) |
| Total Syniverse Holdings, Inc. stockholder equity | 859,664     | 951,103     |   |
| Noncontrolling interest                           | 5,806       | 9,304       |   |
| Total equity                                      | 865,470     | 960,407     |   |
| Total liabilities and stockholder equity          | \$3,037,417 | \$3,147,926 | 1 |

See accompanying notes to unaudited condensed consolidated financial statements.

# Table of Contents

## SYNIVERSE HOLDINGS, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (IN THOUSANDS)

|   |           | nths Ended | Nine Months Ended |           |  |
|---|-----------|------------|-------------------|-----------|--|
|   | Septembe  |            | September 30,     |           |  |
|   | 2018      | 2017       | 2018              | 2017      |  |
|   | (Unaudite | *          |                   |           |  |
| Revenues  | \$202,700 | \$207,009  | \$582,199         | \$587,364 |  |
| Costs and expenses:   |           |            |                   |           |  |
| Cost of operations (excluding depreciation and amortization shown separately below) | 90,580    | 90,483     | 259,531           | 265,010   |  |
| Sales and marketing   | 18,073    | 17,295     | 54,090            | 54,059    |  |
| General and administrative  | 26,389    | 24,638     | 85,370            | 71,876    |  |
| Depreciation and amortization   | 37,197    | 49,834     | 115,114           | 145,271   |  |
| Employee termination benefits   | 415       | 457        | 5,735             | 609       |  |
| Restructuring charges   | 8,294     | 1,097      | 8,510             | 5,126     |  |
|   | 180,948   | 183,804    | 528,350           | 541,951   |  |
| Operating income  | 21,752    | 23,205     | 53,849            | 45,413    |  |
| Other income (expense), net:  |           |            |                   |           |  |
| Interest expense, net   | (40,855   | (30,959)   | (122,348)         | (101,041) |  |
| (Loss) gain on early extinguishment of debt, net                                    | _         | (56)       | (4,868)           | 306       |  |
| Equity loss in investees  | (1,020    | ) (125 )   | (1,848)           | (639)     |  |
| Other, net  | 1,124     | (896)      | 1,876             | (2,137)   |  |
|   | (40,751   | (32,036)   | (127,188)         | (103,511) |  |
| Loss before (benefit from) provision for income taxes                               | (18,999   | (8,831)    | (73,339)          | (58,098)  |  |
| (Benefit from) provision for income taxes   | (229      | 16,125     | 7,485             | 6,493     |  |
| Net loss  | (18,770   | (24,956)   | (80,824)          | (64,591)  |  |
| Net income attributable to noncontrolling interest                                  | 190       | 809        | 460               | 2,199     |  |
| Net loss attributable to Syniverse Holdings, Inc.                                   | \$(18,960 | \$(25,765) | \$(81,284)        |           |  |

See accompanying notes to unaudited condensed consolidated financial statements.

#### **Table of Contents**

SYNIVERSE HOLDINGS, INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS (IN THOUSANDS)

|   | Three Months Ended September 30, |            | Nine Months Ended<br>September 30, |            |
|---|----------------------------------|------------|------------------------------------|------------|
|   | 2018                             | 2017       | 2018                               | 2017       |
|   | (Unaudited)                      |            |                                    |            |
| Net loss  | \$(18,770)                       | \$(24,956) | \$(80,824)                         | \$(64,591) |
| Other comprehensive income, net of tax:                                     |                                  |            |                                    |            |
| Foreign currency translation adjustment                                     | (5,073)                          | 12,716     | (21,085)                           | 48,783     |
| Changes related to cash flow derivative hedges                              | 4,112                            |            | 4,112                              | _          |
| Amortization of unrecognized loss included in net periodic pension cost (1) | 49                               | 62         | 152                                | 177        |
| Other comprehensive (loss) income   | (912)                            | 12,778     | (16,821)                           | 48,960     |
| Comprehensive loss  | (19,682)                         | (12,178)   | (97,645)                           | (15,631)   |
| Less: comprehensive income attributable to noncontrolling interest          | 43                               | 720        | 90                                 | 2,347      |
| Comprehensive loss attributable to Syniverse Holdings, Inc.                 | \$(19,725)                       | \$(12,898) | \$(97,735)                         | \$(17,978) |

Amortization of unrecognized loss included in net periodic pension cost is shown net of income tax expense of \$22 (1) and \$67 for the three and nine months ended September 30, 2018, respectively, and net of income tax expense of \$28 and \$79 for the three and nine months ended September 30, 2017, respectively.

See accompanying notes to unaudited condensed consolidated financial statements.

# Table of Contents

# SYNIVERSE HOLDINGS, INC. CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDER EQUITY (IN THOUSANDS)

Stockholder of Syniverse Holdings, Inc.

Common

Stock

|   | Stock    |                                   |                     |  |  |           |
|---|----------|-----------------------------------|---------------------|--|--|-----------|
|   | ShAmerou | Additional<br>nRaid-In<br>Capital | Accumulated Deficit | Accumulated Ot<br>Comprehensive<br>(Loss) Income | theonredeemat<br>Noncontrollin<br>Interest |           |
| Balance, December 31, 2016              | 1 \$ -   | \$1,265,752                       | \$(237,021)         | \$ (120,042 )                                    | \$ 7,513                                   | \$916,202 |
| Net (loss) income                       |          | _                                 | (66,790 )           | _  | 2,199                                      | (64,591)  |
| Other comprehensive income (loss), net  | t        |                                   |                     |  |  |           |
| of tax:                                 |          |                                   |                     |  |  |           |
| Foreign currency translation adjustment | t ——     | _                                 | _                   | 48,635   | 148  | 48,783    |
| Amortization of unrecognized loss       |          |                                   |                     |  |  |           |
| included in net periodic pension cost,  |          |                                   | _                   | 177  | _  | 177       |
| net of tax expense of \$79              |          |                                   |                     |  |  |           |
| Stock-based compensation                |          | 11,209                            |                     | _  |  | 11,209    |
| Distribution to noncontrolling interest |          | _                                 | _                   | _  | (2,311 )                                   | (2,311)   |
|   |          |                                   |                     |  |  |           |