# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

## Form 10-Q

x Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended May 4, 2013
or
.. Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from $\qquad$ to $\qquad$

Commission File Number: 0-21360
Shoe Carnival, Inc.
(Exact name of registrant as specified in its charter)

## Indiana

(State or other jurisdiction of incorporation or organization)
7500 East Columbia Street Evansville, IN
(Address of principal executive offices) (Zip code)
(812) 867-6471
(Registrant's telephone number, including area code)
NOT APPLICABLE
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
x Yes "No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):
" Large accelerated filer x Accelerated filer " Non-accelerated filer " Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
"Yes xNo

## APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Number of Shares of Common Stock, \$. 01 par value, outstanding at June 4, 2013 were 20,469,975.

## SHOE CARNIVAL, INC. INDEX TO FORM 10-Q

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## SHOE CARNIVAL, INC.

## PART I - FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## SHOE CARNIVAL, INC. <br> CONDENSED CONSOLIDATED BALANCE SHEETS <br> Unaudited

(In thousands)

Assets
Current Assets:
Cash and cash equivalents
Accounts receivable
Merchandise inventories
Deferred income taxes
Other
Total Current Assets
Property and equipment - net
Deferred income taxes
Other noncurrent assets
Total Assets
May 4, February 2, April 28, 201320132012

| Liabilities and Shareholders' Equity |  |  |  |
| :--- | :--- | :--- | :--- |
| Current Liabilities: |  |  |  |
| Accounts payable | $\$ 53,037$ | $\$ 65,026$ | $\$ 68,654$ |
| Accrued and other liabilities | 20,133 | 16,995 | 23,778 |
| Total Current Liabilities | 73,170 | 82,021 | 92,432 |
| Deferred lease incentives | 18,793 | 18,426 | 15,301 |
| Accrued rent | 7,881 | 7,475 | 6,415 |
| Deferred income taxes | 0 | 0 | 1,381 |
| Deferred compensation | 7,101 | 6,412 | 6,575 |
| Other | 485 | 494 | 212 |
| Total Liabilities | 107,430 | 114,828 | 122,316 |
|  |  |  |  |
| Shareholders' Equity: |  |  |  |
| Common stock, $\$ .01$ par value, 50,000 shares authorized, $20,467,20,465$ and | 205 | 205 | 205 |
| 20,478 shares issued, respectively | 64,299 | 66,533 | 64,575 |

$\left.\begin{array}{lllll}\text { Retained earnings } & 236,404 & 228,113 & 233,255 \\ \text { Treasury stock, at cost, } 0,124 \text { and } 73 \text { shares, respectively } & 0 & (2,483 & ) & (824)\end{array}\right)$

See notes to condensed consolidated financial statements.

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SHOE CARNIVAL, INC.
CONDENSED CONSOLIDATED STATEMENTS OF INCOME Unaudited

|  | Thirteen <br> Weeks Ended <br> May 4, <br> 2013 | Thirteen <br> Weeks Ended <br> April 28, <br> 2012 |
| :--- | :--- | :--- |
| (In thousands, except per share data) | $\$ 232,287$ | $\$ 222,613$ |
|  | 163,674 | 154,074 |
| Net sales | 68,613 | 68,539 |
| Cost of sales (including buying, distribution and occupancy costs) | 53,367 | 50,562 |
| Gross profit |  |  |
| Selling, general and administrative expenses | 15,246 | 17,977 |
| Operating income | 50 | 16 |
| Interest income |  | 68 |
| Interest expense | 15,198 | 17,925 |
| Income before income taxes | 5,679 | 6,905 |
| Income tax expense | $\$ 9,519$ | $\$ 11,020$ |
| Net income |  |  |
| Net income per share: | $\$ 0.47$ | $\$ 0.54$ |
| Basic | $\$ 0.47$ | $\$ 0.54$ |
| Diluted |  |  |
| Weighted average shares: | 19,877 | 19,880 |
| Basic | 19,897 | 19,971 |
| Diluted | $\$ 0.06$ | $\$ 0.00$ |
| Cash dividends declared per share |  |  |

See notes to condensed consolidated financial statements.

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## SHOE CARNIVAL, INC.

## CONDENSED CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY Unaudited

|  | Common Stock |  | Amount | Additional Paid-In | Retained | Treasury |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Issued | Treasury |  | Capital | Earnings | Stock | Total |
| Balance at February 2, 2013 | 20,465 | (124) | ) \$ 205 | \$ 66,533 | \$228,113 | \$ (2,483 ) | \$292,368 |
| Stock option exercises | 1 | 1 |  | (2 |  | 15 | 13 |
| Dividends declared (\$0.06 per share) |  |  |  |  | (1,228 ) |  | (1,228 ) |
| Stock-based compensation income tax benefit |  |  |  | 144 |  |  | 144 |
| Employee stock purchase plan purchases |  | 3 |  | 2 |  | 51 | 53 |
| Restricted stock awards | 1 | 164 |  | (3,318 |  | 3,318 | 0 |
| Shares surrendered by employees to pay taxes on restricted stock |  | (44 ) | ) |  |  | (901 ) | (901 |
| Stock-based compensation expense |  |  |  | 940 |  |  | 940 |
| Net income |  |  |  |  | 9,519 |  | 9,519 |
| Balance at May 4, 2013 | 20,467 | 0 | \$ 205 | \$ 64,299 | \$236,404 | \$0 | \$300,908 |

See notes to condensed consolidated financial statements.

## SHOE CARNIVAL, INC. <br> CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS Unaudited

(In thousands)

Cash Flows From Operating Activities
Net income
Adjustments to reconcile net income to net cash (used in) provided by operating activities:
Depreciation and amortization
Stock-based compensation
Loss on retirement and impairment of asse
Deferred income taxes
Lease incentives
Other
Changes in operating assets and liabilities:
Accounts receivable
Merchandise inventories
Accounts payable and accrued liabilities
Other
Net cash (used in) provided by operating activities
Cash Flows From Investing Activities Purchases of property and equipment
Net cash used in investing activities
Cash Flows From Financing Activities
Proceeds from issuance of stock 66
Dividends paid
Excess tax benefits from stock-based compensation
Shares surrendered by employees to pay taxes on restricted stock
Net cash (used in) provided by financing activities
Net (decrease) increase in cash and cash equivalents
Cash and cash equivalents at beginning of period
Cash and Cash Equivalents at End of Period
Supplemental disclosures of cash flow information:
Cash paid during period for interest
Cash paid during period for income taxes
Capital expenditures incurred but not yet paid
$66 \quad 1,097$

| Thirteen | Thirteen |
| :--- | :--- |
| Weeks Ended | Weeks Ended |
| May 4, | April 28, |
| 2013 | 2012 |

\$ 9,519 \$ 11,020
4,118 3,831
$957 \quad 692$
$160 \quad 13$
(399 ) (614 )
$734 \quad 2,660$
$407 \quad 396$
(373 ) (1,576 )
(4,076 ) (5,605 )
(13,718) 12,932
(118) 4,955
(2,789 ) 28,704
(6,935 ) (8,545 )
(6,935 ) (8,545 )
(1,216) 0
141433
(901 ) 0
(1,910 ) 1,530
(11,634 ) 21,689
45,756 70,602
\$ 34,122 \$ 92,291
\$ $54 \quad \$ 69$
\$ 77 \$ 1,036
\$ 1,694 \$ 1,059

See notes to condensed consolidated financial statements.

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# SHOE CARNIVAL, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Unaudited 

## Note 1 - Basis of Presentation

In our opinion, the accompanying unaudited condensed consolidated financial statements contain all normal recurring adjustments necessary to present fairly our financial position and the results of our operations and our cash flows for the periods presented. Certain information and disclosures normally included in the notes to consolidated financial statements have been condensed or omitted according to the rules and regulations of the Securities and Exchange Commission (the "SEC"), although we believe that the disclosures are adequate to make the information presented not misleading. The results of operations for the interim periods are not necessarily indicative of the results to be expected for the full year. The condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and the notes thereto contained in our Annual Report on Form 10-K for the fiscal year ended February 2, 2013.

## Note 2 - Net Income Per Share

The following tables set forth the computation of basic and diluted earnings per share as shown on the face of the accompanying Condensed Consolidated Statements of Income:

| Basic Earnings per Share: | Thirteen Weeks EndedMay 4, 2013 April 28, 2012(In thousands, except per share data) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Income | Shares | Per Share Amount | Net Income | Shares | Per Share Amount |
| Net income | \$9,519 |  |  | \$11,020 |  |  |
| Amount allocated to participating securities | (188) |  |  | (198 |  |  |
| Net income available for basic common shares and basic earnings per share | \$9,331 | 19,877 | \$ 0.47 | \$10,822 | 19,880 | \$ 0.54 |
| Diluted Earnings per Share: |  |  |  |  |  |  |
| Net income | \$9,519 |  |  | \$11,020 |  |  |
| Amount allocated to participating securities | (188) |  |  | (198 ) |  |  |
| Adjustment for dilutive potential common shares | 0 | 20 |  |  | 91 |  |
| Net income available for diluted common shares and diluted earnings per share | \$9,331 | 19,897 | \$ 0.47 | \$ 10,822 | 19,971 | \$ 0.54 |

Our basic and diluted earnings per share are computed using the two-class method. The two-class method is an earnings allocation that determines net income per share for each class of common stock and participating securities according to their participation rights in dividends and undistributed earnings or losses. Non-vested restricted stock awards that include non-forfeitable rights to dividends are considered participating securities. During periods of undistributed losses, however, no effect is given to our participating securities since they do not share in the losses. Per share amounts are computed by dividing net income available to common shareholders by the weighted average shares outstanding during each period. No options to purchase shares of common stock were excluded in the computation of diluted shares for the periods presented.

## Note 3 - Fair Value Measurements

The accounting standards related to fair value measurements define fair value and provide a consistent framework for measuring fair value under the authoritative literature. Valuation techniques are based on observable and unobservable inputs. Observable inputs reflect readily obtainable data from independent sources, while unobservable inputs reflect market assumptions. This guidance only applies when other standards require or permit the fair value measurement of assets and liabilities. The guidance does not expand the use of fair value measurements. A fair value hierarchy was established, which prioritizes the inputs used in measuring fair value into three broad levels.

Level 1 - Quoted prices in active markets for identical assets or liabilities;
Level 2 - Observable market-based inputs or unobservable inputs that are corroborated by market data; Level 3 - Significant unobservable inputs that are not corroborated by market data. Generally, these fair value measures are model-based valuation techniques such as discounted cash flows, and are based on the best information available, including our own data. Fair values of our long-lived assets are estimated using an income-based approach and are classified within Level 3 of the valuation hierarchy.

The following table presents assets that are measured at fair value on a recurring basis at May 4, 2013, February 2, 2013 and April 28, 2012. We have no material liabilities measured at fair value on a recurring or non-recurring basis.

|  | Fair Value Measurements |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Level 1 | Level <br> 2 |  | Total |
| As of May 4, 2013: |  |  |  |  |
| Cash equivalents - money market account | \$5,261 | \$ 0 | \$ | \$5,261 |
| As of February 2, 2013: |  |  |  |  |
| Cash equivalents- money market account | \$5,259 | \$ 0 | \$ | \$5,259 |
| As of April 28, 2012: |  |  |  |  |
| Cash equivalents - money market account | \$20,243 | \$ 0 | \$ | \$20,243 |

The fair values of cash, receivables, accounts payable, accrued expenses and other current liabilities approximate their carrying values because of their short-term nature. From time to time, we measure certain assets at fair value on a non-recurring basis, specifically long-lived assets evaluated for impairment. These are typically store specific assets, which are reviewed for impairment whenever events or changes in circumstances indicate that recoverability of their carrying value is questionable. If the expected future cash flows related to a store's assets are less than their carrying value, an impairment loss would be recognized for the difference between estimated fair value and carrying value and recorded in selling, general and administrative expenses. We estimate the fair value of store assets using an income-based approach considering the cash flows expected over the remaining lease term for each location. These projections are primarily based on management's estimates of store-level sales, gross margins, direct expenses,
exercise of future lease renewal options and resulting cash flows and, by their nature, include judgments about how current initiatives will impact future performance. External factors, such as the local environment in which the store resides, including strip-mall traffic and competition, are evaluated in terms of their effect on sales trends. Changes in sales and operating income assumptions or unfavorable changes in external factors can significantly impact the estimated future cash flows. An increase or decrease in the projected cash flow can significantly decrease or increase the fair value of these assets, which would have an effect on the impairment recorded.

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During the thirteen weeks ended May 4, 2013, long-lived assets held and used with a gross carrying amount of $\$ 779,000$ were written down to their fair value of $\$ 667,000$, resulting in an impairment charge of $\$ 112,000$, which was included in earnings for the period. Subsequent to this impairment, these long-lived assets had no remaining unamortized basis. There were no impairments of long-lived assets recorded during the thirteen weeks ended April 28, 2012. During the fifty-three weeks ended February 2, 2013, long-lived assets held and used with a gross carrying amount of $\$ 1.7$ million were written down to their fair value of $\$ 1.3$ million, resulting in an impairment charge of $\$ 425,000$, which was included in earnings for the period. Subsequent to this impairment, these long-lived assets had a remaining unamortized basis of $\$ 328,000$.

## Note 4 - Stock-Based Compensation

Stock-based compensation includes stock options, cash-settled stock appreciation rights (SARs) and restricted stock awards. Additionally, we recognize stock-based compensation expense for the discount on shares sold to employees through our employee stock purchase plan. Stock-based compensation expense for stock options and the employee stock purchase plan was $\$ 9,000$ before the income tax benefit of $\$ 3,000$ and $\$ 12,000$ before the income tax benefit of $\$ 5,000$ for the thirteen weeks ended May 4, 2013 and April 28, 2012, respectively.

The following section summarizes the share transactions for our restricted stock awards:

|  |  | Weighted- <br> Number of |
| :--- | :--- | :--- |
|  | Average Grant <br> Shares | Date Fair <br> Value |
| Restricted stock at February 2, 2013 | 499,280 | $\$ 18.84$ |
| Granted | 205,000 | 20.54 |
| Vested | $(131,500$ |  |
| Forfeited or expired | $(39,155$ | 17.67 |
| Restricted stock at May 4, 2013 | 533,625 | $\$ 19.34$ |

The weighted-average grant date fair value of stock awards granted during the thirteen-week periods ended May 4, 2013 and April 28, 2012 was $\$ 20.54$ and $\$ 17.69$, respectively. The total fair value at grant date of previously non-vested stock awards that vested during the first quarter of fiscal 2013 was $\$ 2.3$ million. No awards vested during the first quarter of fiscal 2012. Of the 39,155 shares of restricted stock that were forfeited or that expired in the first quarter of fiscal 2013, 33,905 shares were restricted stock awards that expired unvested, as the performance measure was not achieved. These awards represented the third tier of the restricted stock granted on March 13, 2007.

The following section summarizes information regarding stock-based compensation expense recognized for restricted stock awards:

|  |  | Thirteen |
| :--- | :--- | :--- |
| (In thousands) | Thirteen <br> Weeks Ended |  |
|  | Weeks Ended |  |
| May 4, | April 28, |  |

${ }_{\text {(1) }}$ Income tax benefit was calculated using an adjusted effective tax rate. The adjusted rate removes the tax effects ${ }^{(1)}$ from the favorable resolution of certain tax positions.

As of May 4, 2013, approximately $\$ 7.8$ million of unrecognized compensation expense remained related to both our performance-based and service-based restricted stock awards. The cost is expected to be recognized over a weighted average period of approximately 2.2 years. This incorporates our current assumptions with respect to the estimated requisite service period required to achieve the designated performance conditions for performance-based stock awards.

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The following table summarizes the SARs activity:

|  | Number of Shares | Weighted- <br> Average Exercise Price | Weighted- <br> Average <br> Remaining <br> Contractual <br> Term (Years) |
| :---: | :---: | :---: | :---: |
| Outstanding at February 2, 2013 | 123,750 | \$ 17.17 |  |
| Granted | 0 | 0.00 |  |
| Forfeited | (750 | 17.17 |  |
| Exercised | (11,074 | 17.17 |  |
| Outstanding at May 4, 2013 | 111,926 | \$ 17.17 | 3.74 |
| Exercisable at May 4, 2013 | 29,926 | \$ 17.17 | 3.74 |

In accordance with current authoritative guidance, our cash-settled SARs are classified as Other liabilities on the Condensed Consolidated Balance Sheets. The fair value of these liability awards are remeasured, using a trinomial lattice model, at each reporting period until the date of settlement. Increases or decreases in stock-based compensation expense are recognized over the vesting period, or immediately for vested awards. The weighted-average fair value of outstanding, non-vested SAR awards was $\$ 3.78$ as of May 4, 2013.

The fair value was estimated using a trinomial lattice model with the following assumptions:

|  | May 4, 2013 |  |
| :--- | :---: | :---: |
|  |  |  |
| Risk free interest rate yield curve | $0.02 \%-0.73$ | $\%$ |
| Expected dividend yield | 1.0 | $\%$ |
| Expected volatility | 56.09 | $\%$ |
| Maximum life | 3.74 Years |  |
| Exercise multiple | 1.38 |  |
| Maximum payout | $\$ 6.67$ |  |
| Employee exit rate | $2.2 \%-9.0$ | $\%$ |

The risk free interest rate was based on the U.S. Treasury yield curve in effect at the end of the reporting period. The expected dividend yield was based on our quarterly cash dividends in fiscal 2012, with the assumption that quarterly dividends would continue at that rate. Expected volatility was based on the historical volatility of our stock. The exercise multiple and employee exit rate are based on historical option data.

The following table summarizes information regarding stock-based compensation expense recognized for SARs:

|  | Thirteen | Thirteen <br> Weeks Ended |
| :--- | :--- | :--- |
| (In thousands) | Weeks Ended <br> May 4, | April 28, <br>  <br> Stock-based compensation expense before the recognized income tax benefit |
| Income tax benefit | $\$ 013$ | 17 |

${ }^{(1)}$ Income tax benefit was calculated using an adjusted effective tax rate. The adjusted rate removes the tax effects from the favorable resolution of certain tax positions.

As of May 4, 2013, approximately $\$ 158,000$ in unrecognized compensation expense remained related to non-vested SARs. This expense is expected to be recognized over a weighted-average period of approximately 1.3 years.

# ITEM MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS 2. OF OPERATIONS 

Factors That May Effect Future Results

This quarterly report on Form 10-Q contains forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995, that involve a number of risks and uncertainties. A number of factors could cause our actual results, performance, achievements or industry results to be materially different from any future results, performance or achievements expressed or implied by these forward-looking statements. These factors include, but are not limited to: general economic conditions in the areas of the continental United States and Puerto Rico in which our stores are located; the effects and duration of economic downturns and unemployment rates; changes in the overall retail environment and more specifically in the apparel and footwear retail sectors; our ability to generate increased sales at our stores; the potential impact of national and international security concerns on the retail environment; changes in our relationships with key suppliers; the impact of competition and pricing; changes in weather patterns, consumer buying trends and our ability to identify and respond to emerging fashion trends; the impact of disruptions in our distribution or information technology operations; the effectiveness of our inventory management; the impact of hurricanes or other natural disasters on our stores, as well as on consumer confidence and purchasing in general; risks associated with the seasonality of the retail industry; our ability to successfully execute our growth strategy, including the availability of desirable store locations at acceptable lease terms, our ability to open new stores in a timely and profitable manner, including our entry into major new markets, and the availability of sufficient funds to implement our growth plans; higher than anticipated costs associated with the closing of underperforming stores; our ability to successfully grow our e-commerce business; the inability of manufacturers to deliver products in a timely manner; changes in the political and economic environments in China, Brazil, Europe and East Asia, where the primary manufacturers of footwear are located; the impact of regulatory changes in the United States and the countries where our manufacturers are located; and the continued favorable trade relations between the United States and China and the other countries which are the major manufacturers of footwear. For a more detailed discussion of certain risk factors see the "Risk Factors" section of our Annual Report on Form 10-K for the fiscal year ended February 2, 2013.

## General

Management's Discussion and Analysis of Financial Condition and Results of Operations is intended to provide information to assist the reader in better understanding and evaluating our financial condition and results of operations. We encourage you to read this in conjunction with our condensed consolidated financial statements and the notes to those statements included in PART I, ITEM 1. FINANCIAL STATEMENTS of this Quarterly Report on Form 10-Q, as well as our Annual Report on Form 10-K for the fiscal year ended February 2, 2013 as filed with the SEC.

## Overview of Our Business

Shoe Carnival, Inc. is one of the nation's largest family footwear retailers, providing the convenience of shopping at any of our more than 360 store locations or online at shoecarnival.com. Our stores combine competitive pricing with a highly promotional, in-store marketing effort that encourages customer participation and creates a fun and exciting shopping experience. We believe this highly promotional atmosphere results in various competitive advantages, including increased multiple unit sales; the building of a loyal, repeat customer base; the creation of word-of-mouth advertising; and enhanced sell-through of in-season goods. The same excitement and spontaneity is reflected in our e-commerce site through special promotions and limited time sales, along with relevant fashion stories featured on our home page.

Our objective is to be the destination retailer-of-choice for a wide range of consumers seeking value priced, current season name brand and private label footwear. Our product assortment includes dress and casual shoes, sandals, boots and a wide assortment of athletic shoes for the entire family. Our average store carries approximately 28,200 pairs of shoes in four general categories - men's, women's, children's and athletics. In addition to footwear, our stores carry selected accessory items complementary to the sale of footwear. Our e-commerce site offers customers an opportunity to choose from a large selection of products in all categories with a depth of sizes and colors that may not be available in some of our smaller stores, and introduces our concept to consumers that are new to Shoe Carnival, in both existing and new markets.

Our fiscal year is a $52 / 53$ week year ending on the Saturday closest to January 31. Fiscal year 2012 consisted of the 53 weeks ended February 2, 2013, while fiscal year 2013 consists of 52 weeks.

## Critical Accounting Policies

It is necessary for us to include certain judgments in our reported financial results. These judgments involve estimates based in part on our historical experience and incorporate the impact of the current general economic climate and company-specific circumstances. However, because future events and economic conditions are inherently uncertain, our actual results could differ materially from these estimates. The accounting policies that require the more significant judgments are included below.

Merchandise Inventories - Our merchandise inventories are stated at the lower of cost or market (LCM) as of the balance sheet date and consist primarily of dress, casual and athletic footwear for men, women and children. The cost of our merchandise is determined using the first-in, first-out valuation method (FIFO). For determining market value, we estimate the future demand and related sale price of merchandise in our inventory. The stated value of merchandise inventories contained on our consolidated balance sheets also includes freight, certain capitalized overhead costs and reserves.

We review our inventory at the end of each quarter to determine if it is properly stated at LCM. Factors considered include, among others, recent sale prices, the length of time merchandise has been held in inventory, quantities of the various styles held in inventory, seasonality of the merchandise, expected consideration to be received from our vendors and current and expected future sales trends. We reduce the value of our inventory to its estimated net realizable value where cost exceeds the estimated future selling price. Merchandise inventories as of May 4, 2013 and April 28, 2012 totaled $\$ 276.4$ million and $\$ 243.3$ million, respectively, representing approximately $68 \%$ and $58 \%$ of total assets. Given the significance of inventories to our consolidated financial statements, the determination of net realizable value is considered to be a critical accounting estimate. Material changes in the factors noted above could have a significant impact on the actual net realizable value of our inventory and our reported operating results.

Valuation of Long-Lived Assets - Long-lived assets, such as property and equipment subject to depreciation, are evaluated for impairment on a periodic basis if events or circumstances indicate the carrying value may not be recoverable. This evaluation includes performing an analysis of the estimated undiscounted future cash flows of the long-lived assets. Assets are grouped and the evaluation performed at the lowest level for which there are identifiable cash flows, which is generally at a store level.

If the estimated future cash flows for a store are determined to be less than the carrying value of the store's assets, an impairment loss is recorded for the difference between estimated fair value and carrying value. We estimate the fair
value of our long-lived assets using store specific cash flow assumptions discounted by a rate commensurate with the risk involved with such assets while incorporating marketplace assumptions. Our assumptions and estimates used in the evaluation of impairment, including current and future economic trends for stores, are subject to a high degree of judgment. Assets subject to impairment are adjusted to estimated fair value and, if applicable, an impairment loss is recorded in selling, general and administrative expenses. Our long-lived assets as of May 4, 2013 and April 28, 2012 totaled $\$ 80.2$ million and $\$ 72.2$ million, respectively, representing approximately $20 \%$ and $17 \%$ of total assets. From our evaluations performed during the first quarter of fiscal 2013, we recorded impairments of long-lived assets of $\$ 112,000$. No impairments of long-lived assets were recorded during the first quarter of fiscal 2012. If actual operating results or market conditions differ from those anticipated, the carrying value of certain assets may prove unrecoverable and we may incur additional impairment charges in the future.

Insurance Reserves - We self-insure a significant portion of our workers' compensation, general liability and employee health care costs and also maintain insurance in each area of risk protecting us from individual and aggregate losses over specified dollar values. We review the liability reserved for our self-insured portions on a quarterly basis, taking into consideration a number of factors, including historical claims experience, severity factors, statistical trends and, in certain instances, valuation assistance provided by independent third parties. Our self-insurance reserves include estimates of both claims filed, carried at their expected ultimate settlement value, and claims incurred but not yet reported. As of May 4, 2013 and April 28, 2012, our self-insurance reserves totaled $\$ 2.7$ million and $\$ 3.1$ million, respectively. While we believe that the recorded amounts are adequate, there can be no assurance that changes to management's estimates will not occur due to limitations inherent in the estimating process. If actual results are not consistent with our estimates or assumptions, we may be exposed to future losses or gains that could be material.

Income Taxes - As part of the process of preparing our consolidated financial statements we are required to estimate our current and future income taxes for each tax jurisdiction in which we operate. Significant judgment is required in determining our annual tax expense and evaluating our tax positions. As a part of this process deferred tax assets and liabilities are recognized based on the difference between the consolidated financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Our temporary timing differences relate primarily to inventory, depreciation, accrued expenses, deferred lease incentives and stock-based compensation. Deferred tax assets and liabilities are measured using the tax rates enacted and expected to be in effect in the years when those temporary differences are expected to reverse.

We are also required to make many subjective assumptions and judgments regarding our income tax exposures and account for uncertain tax positions associated with our income tax filings. We must presume that taxing authorities will examine all uncertain tax positions and that they have full knowledge of all relevant information. However, interpretations of guidance surrounding income tax laws and regulations are often complex, ambiguous and frequently change over time and a number of years may elapse before a particular issue is resolved. As such, changes in our subjective assumptions and judgments can materially affect amounts recognized in our consolidated financial statements. Although we believe we have adequately provided for all uncertain tax positions, tax authorities could assess tax liabilities greater or less than our accrued positions for open tax periods.

## Results of Operations Summary Information

|  | Number of Stores |  |  | Store Square Footage |  | Comparable |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Beginning |  | End of | Net | End |  |
| Quarter Ended | Of Oprioed | Closed | Period | Change | of Period | Store Sales |
| May 4, 2013 | 35113 | 0 | 364 | 159,000 | 3,982,000 | (0.8 )\% |
| April 28, 2012 | 32713 | 3 | 337 | 115,000 | 3,669,000 | 7.3 \% |

Comparable store sales for the periods indicated include stores that have been open for 13 full months prior to the beginning of the period, including those stores that have been relocated or remodeled. Therefore, stores opened or closed during the periods indicated are not included in comparable store sales. We began including our e-commerce sales in comparable sales starting with the fourth quarter of fiscal 2012.

Our fiscal year is a $52 / 53$ week year ending on the Saturday closest to January 31. Fiscal year 2012 consisted of the 53 weeks ended February 2, 2013, while fiscal year 2013 consists of 52 weeks. The 53rd week in fiscal 2012 caused a one-week shift in our fiscal calendar. As a result, each of our first three quarters in fiscal 2013 is shifted one week later compared to fiscal 2012. This one-week shift impacts our year-over-year sales comparisons when there are seasonal sales influences that fall near the respective quarter-end dates. To minimize the effect of this fiscal calendar shift on comparable store sales, our reported comparable store sales results for the first quarter of fiscal 2013 in this Quarterly Report on Form 10-Q and in our other public disclosures compare the 13-week period ended May 4, 2013 to the 13-week period ended May 5, 2012. As such, changes in comparable store sales may not be consistent with changes in net sales reported for the fiscal period.

The following table sets forth our results of operations expressed as a percentage of net sales for the periods indicated:

|  | Thirteen <br> Weeks Ended <br> May 4, 2013 |  | Thirteen Weeks Ended April 28, 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | 100.0 | \% | 100.0 | \% |
| Cost of sales (including buying, distribution and occupancy costs) | 70.5 |  | 69.2 |  |
| Gross profit | 29.5 |  | 30.8 |  |
| Selling, general and administrative expenses | 22.9 |  | 22.7 |  |
| Operating income | 6.6 |  | 8.1 |  |
| Interest (income) expense, net | 0.0 |  | 0.0 |  |
| Income before income taxes | 6.6 |  | 8.1 |  |
| Income tax expense | 2.5 |  | 3.1 |  |
| Net income | 4.1 | \% | 5.0 | \% |

Executive Summary for First Quarter Ended May 4, 2013

The first quarter of fiscal 2013 was challenging as we experienced colder, wetter weather through March compared to the same period in fiscal 2012. However, our sales trend improved significantly in April with the arrival of warm weather, which helped us mitigate our comparable store sales decline for the quarter to less than one percent.

First quarter fiscal 2013 financial highlights were as follows:

- Net sales rose 4.3 percent to $\$ 232.3$ million, driven by a net increase of 27 stores over the first quarter last year.

Comparable store sales decreased 0.8 percent.

Inventories at May 4, 2013 increased $\$ 33.1$ million compared to the end of the first quarter last year. Approximately - one-half of this increase was attributable to our net store growth, with the remaining increase primarily due to higher levels of seasonal and athletic product.

We opened 13 new stores in the first quarter of both fiscal years. Pre-opening expenses were $\$ 1.0$ million in the first quarter of fiscal 2013, a $\$ 600,000$ decrease over the first quarter of last year. These expenses, which are included in cost of sales and selling, general and administrative expenses, decreased primarily as a result of lower average advertising expense.

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## Results of Operations for the First Quarter Ended May 4, 2013

## Net Sales

Net sales increased $\$ 9.7$ million to $\$ 232.3$ million during the first quarter of fiscal 2013, a $4.3 \%$ increase over the prior year's first quarter net sales of $\$ 222.6$ million. Of this increase, $\$ 14.4$ million was attributable to the sales generated by the 44 new stores we opened since the beginning of fiscal 2012. This increase was partially offset by a $0.8 \%$ decline in comparable store sales along with a decline in sales of $\$ 1.8$ million from the seven stores closed since the beginning of fiscal 2012.

During the first quarter of fiscal 2012, we enjoyed the results of an early spring season across our entire chain and reported a comparable store sales increase in the mid-single digits resulting primarily from an increase in the number of footwear units sold. During the first quarter of fiscal 2013, we experienced colder than normal weather patterns, which resulted in comparatively slower sales of our spring sandal and athletic footwear.

## Gross Profit

Gross profit for the comparative periods remained unchanged at $\$ 68.6$ million. The gross profit margin for the first quarter of fiscal 2013 decreased to $29.5 \%$ from $30.8 \%$ in the first quarter of fiscal 2012. The merchandise margin decreased $0.9 \%$, primarily as the result of comparatively slower sales of our higher margin spring sandal and athletic footwear. Buying, distribution and occupancy costs increased $\$ 1.8$ million, or $0.4 \%$ as a percentage of sales, during the first quarter of fiscal 2013 as compared to the same period last year primarily as a result of the operation of additional store locations.

## Selling, General and Administrative Expenses

Selling, general and administrative expenses increased $\$ 2.8$ million in the first quarter of fiscal 2013 to $\$ 53.4$ million, or $22.9 \%$ as a percentage of sales. Significant changes in expense between the comparative periods included the following:

We incurred an additional $\$ 4.0$ million of expense during the first quarter of fiscal 2013, as compared to the first quarter last year, to support our expanded store base and e-commerce initiative. The increase in selling expenses was primarily due to increases in compensation and advertising expense.

Incentive compensation, inclusive of stock-based compensation, decreased \$962,000 in the first quarter of fiscal 2013 as compared to the same period last year when our financial performance drove material increases in performance-based compensation.

We experienced a decrease in self-insured health care costs of $\$ 764,000$ in the first quarter of fiscal 2013 when compared to the same period last year. Costs related to our self-insured health care programs are subject to a significant degree of volatility, especially with respect to the frequency of catastrophic claims. Consequently, we are subject to a risk of material variances between reporting periods.

Pre-opening costs included in selling, general and administrative expenses were $\$ 717,000$, or $0.3 \%$ as a percentage of sales, in the first quarter of fiscal 2013, as compared to $\$ 1.2$ million, or $0.5 \%$ as a percentage of sales, in the first quarter last year. We opened 13 stores in the first quarter of both fiscal years. Pre-opening costs, such as advertising, payroll and supplies, incurred prior to the opening of a new store are charged to expense in the period in which they are incurred. The total amount of pre-opening expense incurred will vary by store depending on the specific market and the promotional activities involved. The decrease in expenditures between the comparative periods was primarily attributable to a decrease in advertising expense, as during the first quarter of fiscal 2012, we opened six of our 13 locations in Dallas, Texas, which represented a new major market for us.

The effective income tax rate for the first quarter of fiscal 2013 was $37.4 \%$ as compared to $38.5 \%$ for the same time period in fiscal 2012. Our provision for income tax expense is based on the current estimate of our annual effective tax rate and is adjusted as necessary for quarterly events. The decrease in the effective income tax rate between comparative periods was primarily due to certain discrete quarterly decreases in income tax expense recorded during the first quarter of fiscal 2013.

## Liquidity and Capital Resources

We anticipate that our existing cash and cash flows from operations will be sufficient to fund our planned store expansion along with other capital expenditures, working capital needs, potential dividend payments, potential share repurchases, and various other commitments and obligations, as they arise, for at least the next 12 months.

## Cash Flow - Operating Activities

Our net cash used by operating activities was $\$ 2.8$ million in the first three months of fiscal 2013 as compared to net cash provided by operating activities of $\$ 28.7$ million in the first three months of fiscal 2012. These amounts reflect our income from operations adjusted for non-cash items and working capital changes. The decrease in operating cash flow, when comparing the two periods of each year, was primarily driven by a decrease in accounts payable and accrued liabilities. The Easter holiday, which represents one of our three peak selling seasons, fell earlier in fiscal 2013, thus requiring us to receive and pay for merchandise earlier as compared to the same period last year.

Working capital decreased to $\$ 252.8$ million at May 4, 2013 from $\$ 253.9$ million at April 28, 2012. The current ratio was 4.5 at May 4, 2013 and 3.8 at April 28, 2012.

## Cash Flow - Investing Activities

Our cash outflows for investing activities were primarily for capital expenditures. During the first quarter of fiscal 2013, we expended $\$ 6.9$ million for the purchase of property and equipment, of which $\$ 6.0$ million was for new stores, remodeling and relocations. During the first quarter of fiscal 2012, we expended $\$ 8.5$ million for the purchase of property and equipment, of which $\$ 6.9$ million was for new stores, remodeling and relocations. The remaining capital expenditures in both periods were for continued investments in technology and normal asset replacement activities.

## Cash Flow - Financing Activities

Historically, our cash inflows from financing activities have represented proceeds from the issuance of shares as a result of stock option exercises. Cash outflows for financing activities have represented cash dividend payments and share repurchases. Shares of our common stock can be either acquired as part of a publicly announced repurchase program or withheld by us in connection with employee payroll tax withholding upon the vesting of restricted stock awards.

During the first three months of fiscal 2013, net cash used in financing activities was $\$ 1.9$ million as compared to net cash provided by financing activities of $\$ 1.5$ million during the first quarter of fiscal 2012. The increase in cash used in financing activities was primarily attributable to the payment of $\$ 1.2$ million in dividends during fiscal 2013, in addition to $\$ 901,000$ of our common stock delivered to or withheld by us in connection with employee payroll tax withholding upon the vesting of certain restricted stock awards.

Capital expenditures for fiscal 2013, including actual expenditures during the first quarter, are expected to be between $\$ 31$ million and $\$ 32$ million. Approximately $\$ 13.0$ million of our total capital expenditures are expected to be used for new stores and $\$ 12.9$ million will be used for store relocations and remodels. The remaining capital expenditures are expected to be incurred for various other store improvements, continued investments in technology and normal asset replacement activities. The actual amount of cash required for capital expenditures for store operations depends in part on the number of new stores opened, the amount of lease incentives, if any, received from landlords and the number of stores remodeled. Lease incentives to be received from landlords during fiscal 2013, including actual amounts received during the first three months, are expected to be approximately $\$ 9$ million.

Store Openings and Closings

In fiscal 2013, we anticipate opening 33 new stores. Pre-opening expenses, including rent, freight, advertising, salaries and supplies, are expected to total approximately $\$ 3.8$ million for fiscal 2013, or an average of $\$ 115,000$ per store. During fiscal 2012, we opened 31 new stores and expended $\$ 4.1$ million on pre-opening expenses, or an average of $\$ 133,000$ per store. The decrease in the expected average expenditures per new store is primarily the result of decreases in advertising and training. The opening of new stores is dependent upon, among other things, the availability of desirable locations, the negotiation of acceptable lease terms and general economic and business conditions affecting consumer spending in areas we target for expansion.

We anticipate closing five stores during fiscal 2013. No stores were closed during the first quarter of fiscal 2013. During the first quarter of fiscal 2012, we closed three stores. Depending upon the results of lease negotiations with certain landlords of underperforming stores, we may increase or decrease the number of store closures in future periods. The timing and actual amount of expense recorded in closing a store can vary significantly depending, in part, on the period in which management commits to a closing plan, the remaining basis in the fixed assets to be disposed of at closing and the cost incurred in terminating the lease. We will continue to review our annual store growth rate based on our view of the internal and external opportunities and challenges in the marketplace. During fiscal 2013, including actual expenditures during the first quarter, we expect to incur $\$ 170,000$ in expense associated with these closings.

## Dividends

On March 27, 2013, our Board of Directors approved the payment of our first quarter cash dividend to our shareholders. The dividend of $\$ 0.06$ per share was paid on April 26, 2013 to shareholders of record as of the close of business on April 12, 2013.

The declaration and payment of any future dividends are at the discretion of the Board of Directors and will depend on our results of operations, financial condition, business conditions and other factors deemed relevant by our Board of Directors.

## Credit Facility

Our unsecured credit agreement provides for up to $\$ 50.0$ million in cash advances and commercial and standby letters of credit with borrowing limits based on eligible inventory. It contains covenants which stipulate: (1) Total Shareholders' Equity, adjusted for the effect of any share repurchases, will not fall below that of the prior fiscal year-end; (2) the ratio of funded debt plus rent to EBITDA plus rent will not exceed 2.5 to 1.0 ; and (3) cash dividends for a fiscal year will not exceed $30 \%$ of consolidated net income for the immediately preceding fiscal year. We were in compliance with these covenants as of May 4,2013 . Should a default condition be reported, the lenders may preclude additional borrowings and call all loans and accrued interest at their discretion. There were no borrowings outstanding under the credit facility and letters of credit outstanding were $\$ 3.1$ million at May 4,2013 . As of May 4 , 2013, $\$ 46.9$ million was available to us for additional borrowings under the credit facility.

## Share Repurchase Program

On August 23, 2010, our Board of Directors authorized a $\$ 25$ million share repurchase program, which was to terminate upon the earlier of the repurchase of the maximum amount or December 31, 2011. Since then, our Board of Directors has extended the date of termination to December 31, 2013. The purchases may be made in the open market or through privately negotiated transactions from time-to-time and in accordance with applicable laws, rules and regulations. The program may be amended, suspended or discontinued at any time and does not commit us to repurchase shares of our common stock. We have funded, and intend to continue to fund, the share repurchase program from cash on hand and any shares acquired will be available for stock-based compensation awards and other corporate purposes. The actual number and value of the shares to be purchased will depend on the performance of our stock price and other market conditions. As required by our credit agreement, consent was obtained from the Agent and the Majority Banks, each as defined in the credit agreement. As of May 4, 2013, approximately 220,000 shares had been repurchased at an aggregate cost of $\$ 4.7$ million. The amount that remained available under the share repurchase authorization at May 4, 2013 was $\$ 20.3$ million.

## Seasonality and Quarterly Results

Our quarterly results of operations have fluctuated, and are expected to continue to fluctuate in the future, primarily as a result of seasonal variances and the timing of sales and costs associated with opening new stores. Non-capital expenditures, such as advertising and payroll, incurred prior to the opening of a new store are charged to expense in the period in which they are incurred. Therefore, our results of operations may be adversely affected in any quarter in which we incur pre-opening expenses related to the opening of new stores.

We have three distinct peak selling periods: Easter, back-to-school and Christmas

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risk in that the interest payable under our credit facility is based on variable interest rates and therefore is affected by changes in market rates. We do not use interest rate derivative instruments to manage exposure to changes in market interest rates. We had no borrowings under our credit facility during the first three months of fiscal 2013 or fiscal 2012.

## ITEM 4. CONTROLS AND PROCEDURES

Our Chief Executive Officer and Chief Financial Officer have concluded, based on their evaluation as of May 4, 2013, that our disclosure controls and procedures are effective to ensure that information required to be disclosed by us in the reports filed or submitted by us under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and include controls and procedures designed to ensure that information required to be disclosed by us in such reports is accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

There has been no significant change in our internal control over financial reporting that occurred during the quarter ended May 4, 2013 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## SHOE CARNIVAL, INC.

## PART II - OTHER INFORMATION

## ITEM 1A. RISK FACTORS

You should carefully consider the risks and uncertainties we describe both in this Quarterly Report on Form 10-Q and in the "Risk Factors" section of our Annual Report on Form 10-K for the fiscal year ended February 2, 2013 before deciding to invest in, or retain, shares of our common stock. These are not the only risks and uncertainties that we face. Additional risks and uncertainties that we do not currently know about, we currently believe are immaterial or we have not predicted may also harm our business operations or adversely affect us. If any of these risks or uncertainties actually occur, our business, financial condition, results of operations or cash flows could be materially adversely affected. There have been no material changes to the risk factors set forth in our Annual Report on Form $10-\mathrm{K}$ for the fiscal year ended February 2, 2013.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

## Issuer Purchases of Equity Securities

\(\left.$$
\begin{array}{lllll} & & \begin{array}{l}\text { Total Number } \\
\text { Of Shares } \\
\text { Purchased }\end{array} & \begin{array}{l}\text { Approximate } \\
\text { Dollar Value } \\
\text { of Shares }\end{array}
$$ <br>

as Part\end{array}\right)\)| that May Yet |
| :--- |

[^0]On August 23, 2010, our Board of Directors authorized a $\$ 25$ million share repurchase program, which was to terminate upon the earlier of the repurchase of the maximum amount or December 31, 2011. On December 16, 2011, the Board of Directors extended the date of termination by one year to December 31, 2012. On December 13, 2012, the Board of Directors extended the date of termination by an additional year to December 31, 2013.

## ITEM 6. EXHIBITS

## Exhibit <br> No.

3-A Restated Articles of Incorporation of Registrant
3-B By-laws of Registrant, as amended to date
Amendment to Credit Agreement dated April 10, 2013, between
Registrant and the financial institutions from time to time party thereto as Banks, and Wachovia Bank, National Association, as Agent

Incorporated by Reference To

| Form Exhibit | Filing | Filed |
| :--- | :--- | :--- | :--- |
| Date | Herewith |  |

$10-\mathrm{K} \quad 3-\mathrm{A} \quad 4 / 25 / 2002$
10-Q $\quad 3$-B $\quad 12 / 9 / 2010$

10-K $\quad 4$-B $\quad 4 / 15 / 2013$

## EXHIBITS - Continued

Exhibit
No.
Description

Incorporated by
Reference To
Form Exhibit Filing Filed Date Herewith

Form of Award Agreement for performance-based restricted stock with
10.1 deferred cash dividends granted under the Shoe Carnival, Inc. 2000 Stock X Option and Incentive Plan, as amended

Certification of Chief Executive Officer Pursuant to Rule
31.1 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as Adopted X Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Certification of Chief Financial Officer Pursuant to Rule
31.2 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as Adopted X Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, X as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

The following materials from Shoe Carnival, Inc.'s Quarterly Report on Form 10-Q for the quarter ended May 4, 2013, formatted in XBRL (Extensible Business Reporting Language): (1) Condensed Consolidated 101 Balance Sheets, (2) Condensed Consolidated Statements of Income, X
(3) Condensed Consolidated Statement of Shareholders' Equity, (4) Condensed Consolidated Statements of Cash Flows, and (5) Notes to Condensed Consolidated Financial Statements.

## SHOE CARNIVAL, INC.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed, on its behalf by the undersigned thereunto duly authorized.

Date: June 13, $2013 \begin{aligned} & \text { SHOE CARNIVAL, INC. }\end{aligned}$
By: /s/ W. Kerry Jackson
W. Kerry Jackson

Senior Executive Vice President
Chief Operating and Financial Officer and Treasurer
(Duly Authorized Officer and Principal Financial Officer)

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[^0]:    (1)

    Total number of shares purchased represents shares delivered to or withheld by us in connection with employee payroll tax withholding upon the vesting of certain restricted stock awards.

