



## Edgar Filing: RADCOM LTD - Form 6-K

1. Press Release: Radcom Reports Preliminary First Quarter Results. Dated April 3, 2003.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Radcom Ltd.  
(Registrant)

Dated: April 9, 2003

By: /s/ David Zigdon  
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David Zigdon  
Chief Financial Officer

### EXHIBIT INDEX

Exhibit Number	Description of Exhibit
10.1	Press Release: Radcom Reports Preliminary First Quarter Results. Dated April 3, 2003.

### EXHIBIT 10.1

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### RADCOM REPORTS PRELIMINARY FIRST QUARTER RESULTS

TEL-AVIV, Israel--April 03, 2003-- RADCOM Ltd. (RADCOM) (NASDAQ: RDCM) today announced preliminary results for the first quarter ended March 31, 2003.

For the first quarter of 2003, the Company expects to report revenues of about \$1.6-\$1.7 million, compared to \$4.4 million in the first quarter of 2002, and \$3.6 million in the fourth quarter of 2002. Net loss for the quarter

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is expected to be between (\$0.25)-(\$0.27) per share, compared to (\$0.12) in the first quarter of 2002, and (\$0.10) in the fourth quarter of 2002. The Company will publish its full first quarter earnings report on April 28, 2003 after the close of trade.

Commenting on the news, Mr. Arnon Toussia-Cohen, President and CEO of RADCOM, said, "The weakness in our first quarter sales reflects below-expected demand for our ATM and Frame Relay products, especially in the U.S. and Europe. At the same time, we are encouraged by initial interest in our recently-released Cellular Performer solution."

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RADCOM designs, manufactures, markets and supports network test and quality management solutions for service providers, developers and enterprises worldwide. The company specializes in a line of high-quality, integrated, multitechnology WAN/LAN test solutions as well as unique performance measurement solutions for VoIP and cellular converged networks. RADCOM's analysis and simulation solutions are used in the development and manufacture of network devices, and in the installation and ongoing maintenance of operational networks to facilitate real-time isolation, diagnosis, and resolution of network problems. RADCOM's sales network includes over 60 distributors in 50 countries worldwide and 10 manufacturer's representatives across North America. RADCOM's customers include Cisco, Lucent, Ericsson, Nokia, Motorola, AT&T, MCI Worldcom, Sprint, British Telecom, Deutsche Telecom and Telstra. For additional information, please visit the Company's website at [www.radcom.com](http://www.radcom.com).

Certain statements made herein that use the words "estimate," "project," "intend," "expect," "believe" and similar expressions are intended to identify forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements involve known and unknown risks and uncertainties which could cause the actual results, performance or achievements of the Company to be materially different from those which may be expressed or implied by such statements, including, among others, changes in general economic and business conditions and specifically, decline in demand to the Company's products, inability to timely develop and introduce new technologies, products and applications and loss of market share and pressure on prices resulting from competition. For additional information regarding these and other risks and uncertainties associated with the Company's business, reference is made to the Company's reports filed from time to time with the Securities and Exchange Commission.