

BOSTON PRIVATE FINANCIAL HOLDINGS INC

Form 424B3

May 11, 2007

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Filed Pursuant to Rule 424(b)(3)  
Registration No. 333-134625

**PROSPECTUS SUPPLEMENT NO. 3**

(to prospectus dated February 28, 2007)

278,465 Shares

## Common Stock

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This prospectus supplement supplements the prospectus dated February 28, 2007 (the "prospectus") relating to the offer and sale by the selling stockholders identified in the prospectus of up to 278,465 shares of common stock of Boston Private Financial Holdings, Inc. ("Boston Private"). This prospectus supplement should be read in conjunction with, and may not be delivered or utilized without, the prospectus, including any amendments or supplements thereto. This prospectus supplement is qualified by reference to the prospectus except to the extent that the information in this prospectus supplement updates or supersedes the information contained in the prospectus dated February 28, 2007.

This prospectus supplement includes a (i) Current Report on Form 8-K filed March 13, 2007, (ii) Current Report on Form 8-K filed March 16, 2007, (iii) a Current Report on Form 8-K filed April 26, 2007 and (iv) Quarterly Report on Form 10-Q filed May 10, 2007.

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See **Risk Factors** beginning on page 2 of the prospectus to read about risks you should consider before investing in our common stock.

These securities are not deposits or other obligations of a bank. These securities are not insured by the Federal Deposit Insurance Corporation or any other governmental agency or instrumentality.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or determined if this prospectus is truthful or complete. Any representation to the contrary is a criminal offense.

The date of this prospectus supplement is May 11, 2007.

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**SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, D.C. 20549**

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**FORM 8-K**

**CURRENT REPORT**

**PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of Earliest Event Reported): **March 13, 2007**

**Boston Private Financial Holdings, Inc.**

(Exact Name of Registrant as Specified in its Charter)

**Massachusetts  
(State or other  
jurisdiction of  
incorporation)**

**0-17089  
(Commission  
File Number)**

**04-2976299  
(IRS Employer  
Identification Number)**

**Ten Post Office Square, Boston, Massachusetts 02109**

(Address of principal executive offices)

**(617) 912-1900**

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- .. Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- .. Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- .. Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

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“ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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### **Item 7.01 Regulation FD Disclosure**

Boston Private Bank & Trust Company (the Bank), a wholly owned subsidiary of Boston Private Financial Holdings, Inc. (Boston Private), has prepared a brochure containing information relating to the Bank's financial results for the twelve months ended December 31, 2006. It is expected that this brochure will be provided to existing deposit clients of the Bank, and also to prospective clients or others, upon their request. The brochure consists of a letter from Mark Thompson, the Chief Executive Officer of the Bank, and unaudited financial statements reflecting the Bank's financial results for the twelve months ended December 31, 2006. The brochure is furnished herewith as Exhibit 99.1 and is incorporated into this Item 7.01 by reference in its entirety.

The information in this Current Report on Form 8-K (including the exhibit hereto) is furnished pursuant to Item 7 of Form 8-K and shall not be deemed to be filed for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section, nor shall it be deemed incorporated by reference in any filing of Boston Private under the Securities Act of 1933, as amended. Furthermore, the furnishing of this Current Report on Form 8-K is not intended to constitute a determination by Boston Private that the information contained herein (including the exhibits hereto) is material or that the dissemination of such information is required by Regulation FD.

*The brochure (furnished herewith as Exhibit 99.1) contains forward-looking statements within the meaning of the federal securities laws. Forward-looking statements include all statements, estimates, projections, expectations or predictions about future events and often include words such as estimate, projects, will, targets, expects, and other words or expressions indicating statements about the future. Reliance should not be placed on forward-looking statements because they involve known and unknown risks, uncertainties and other factors, which are in some cases beyond the control of Boston Private, and which may cause the actual results, performance or achievements of Boston Private to differ materially from anticipated future results, performance or achievements expressed or implied by such forward-looking statements. Boston Private disclaims any obligation to update any of the forward-looking statements contained herein to reflect future events or developments.*

### **Item 9.01 Financial Statements and Exhibits**

(d) Exhibits.

99.1 Brochure Entitled Statement of Financial Condition

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunder duly authorized.

BOSTON PRIVATE FINANCIAL HOLDINGS, INC.

By: /s/ WALTER M. PRESSEY  
Name: **Walter M. Pressey**

**Title: President**

Date: March 13, 2007

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*Surpassing clients' expectations through  
exceptional personal service, customization,  
accessibility, responsiveness and expertise.*

*Dear Friend,*

*With spring just around the corner, it is a time that many of us pause to reflect on how far we have come, and where we will head over the next year—whether it is with a growing family, in our professional careers or with our business ventures. It is my hope that the past year was filled with many successes for you, personally and professionally, and that with the spring comes signs of new beginnings and growth.*

*2006 marked many significant achievements for Boston Private Bank. We celebrated the opening of our newest office in **Hingham** and look forward to this year's opening of another new office in **Beverly** for our North Shore clients. We are excited to announce the launch of an enhanced version of our **website** that is reflective of our brand and our service hallmarks, and serves as an extension of our high levels of accessibility, responsiveness, expertise and service. We launched **Remote Deposit**, a remittance service for business clients designed to reduce the time needed to prepare and deposit checks by allowing businesses to make deposits directly from their place of work. In support of our clients' many philanthropic efforts, we have introduced the **Advisors Charitable Gift Fund**. This service, a donor advised fund, is designed to streamline individual charitable donations, giving donors the flexibility to earmark gifts to the charitable organizations of their choosing. We also made many advances in providing assistance for **fraud prevention** to our clients. We continue to work diligently to offer guidance to our individual and business clients on how they can better protect themselves from falling victim to fraudulent activity.*

*Boston Private Bank & Trust Company maintains a deep commitment to our community. In 2006, the Bank received a **First Choice Lender** designation from the city of Boston for our exemplary track record in providing mortgage loans to low- and moderate-income homebuyers and our outstanding rating under the Community Reinvestment Act (CRA). The Bank is also very proud of its employees' hands-on approach in the community. Staff members participate on boards, committees and many other activities to support nonprofit organizations involved in affordable housing, homelessness prevention, job creation, youth programs, and numerous other community investment initiatives.*

*The Bank experienced solid business growth in all areas during 2006 despite an extremely competitive market. Total assets ended the year at approximately \$2.5 billion; up almost 10% compared to December 31, 2005, however earnings were relatively flat due to a challenging interest rate environment. Investment management and banking fees continue to comprise approximately 21% of the Bank's revenues, and were up 8% compared to last year. We believe the Bank's model of a diversified income stream increasing fee revenues helps mitigate earnings volatility.*

*As we look ahead, we continue to work hard to think innovatively on how we can better serve you. I welcome you to share your ideas with me or your private banker. On behalf of our Board of Directors, our staff and myself, I want to thank you for your business and your friendship. I look forward to hearing from you.*

*Sincerely,*

Mark D. Thompson

*Chief Executive Officer*

*Illustration by Strekalovsky Hoit Raymond LLC*

Boston Private Bank & Trust Company

North Shore Office, Beverly, Massachusetts

[www.bostonprivatebank.com](http://www.bostonprivatebank.com)

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*Who we are*

*Boston Private Bank & Trust Company offers private banking and investment services to successful individuals, their families and their businesses.*

*What we offer*

*Our reputation for high client satisfaction is the direct result of our small platform approach and service excellence across four key offerings:*

*Our commitment*

*We have earned the trust of our devoted clients by providing exceptional service, ongoing access to key decision-makers, customized financial solutions, responsiveness and expertise.*

**Boston Private Bank & Trust Company**

## CONDENSED BALANCE SHEET

(Unaudited) (\$ In Thousands)	December 31,	
	2006	2005
Assets		
Cash & Short-Term Investments	\$ 102,202	\$ 152,163
Investment Securities	488,566	476,265
Loans Held for Sale	1,422	4,909
Commercial Loans	793,921	674,521
Mortgage Loans	941,478	821,665
Home Equity & Other Loans	49,180	53,138
Total Loans	1,784,579	1,549,324
Less: Allowance for Loan Losses	18,667	16,507
Net Loans	1,765,912	1,532,817
Other Assets	97,549	65,359
<b>Total Assets</b>	<b>\$ 2,455,651</b>	<b>\$ 2,231,513</b>
Liabilities & Shareholder's Equity		
Demand deposits	\$ 331,502	\$ 301,210
NOW accounts	165,872	153,795
Savings & Money Market	1,084,571	1,035,117
Certificates of Deposit	240,359	143,766
Total Deposits	1,822,304	1,633,888
Borrowings	449,693	433,519
Other Liabilities	20,611	23,816
Total Liabilities	2,292,608	2,091,223
Shareholder's Equity	163,043	140,290



<b>Total Liabilities &amp; Shareholder s Equity</b>	<b>\$ 2,455,651</b>	<b>\$ 2,231,513</b>
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**Boston Private Bank & Trust Company**  
CONDENSED STATEMENTS OF INCOME

<b>(Unaudited)</b> <b>(\$ In Thousands)</b>	<b>Year Ended December 31,</b>	
	<b>2006</b>	<b>2005</b>
Interest Income	\$ 118,283	\$ 95,862
Interest Expense	53,653	33,717
Net Interest Income	64,630	62,145
Provision for Loan Losses	2,708	2,266
Net Interest Income after Provision	61,922	59,879
Investment Management Fees	14,257	13,342
Banking Fees and Other Income	3,434	3,082
Operating Expenses	53,363	50,098
Income Before Income Taxes	26,250	26,205
Income Taxes	7,004	7,065
<b>Net Income</b>	<b>\$ 19,246</b>	<b>\$ 19,140</b>

**Boston Private Bank & Trust Company**  
SELECTED FINANCIAL DATA

<b>(Unaudited)</b> <b>(\$ In Thousands)</b>	<b>Year Ended December 31,</b>	
	<b>2006</b>	<b>2005</b>
Average Assets Under Management	\$ 2,317,000	\$ 2,257,000
Return on Average Assets	0.86%	0.94%
Return on Average Equity	12.80%	14.75%
Net Interest Margin	3.26%	3.38%
Total Fees and Other Income/Revenues	21.49%	20.90%
Allowance for Loan Losses/ Total Loans	1.05%	1.07%

[www.bostonprivatebank.com](http://www.bostonprivatebank.com)

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**BOARD OF DIRECTORS**

Herbert S. Alexander

*Managing Partner*

Alexander, Aronson, Finning & Company

John H. Clymer

*Partner*

Nixon Peabody, LLP

Eugene S. Colangelo

*Chairman of the Board*

Julio Enterprises

*Chairman of the Board*

Boston Private Bank & Trust Company

Christopher W. Collins

*Chief Executive Officer*

Collins, Nickas & Company, LLC

W. Pearce Coues

*Former Chairman*

MGI Properties

Jay H. Cromarty

*President, Eastern Region*

Boston Private Financial Holdings, Inc.

James D. Dawson

*President & Chief Operating Officer*

Boston Private Bank & Trust Company

Kate S. Flather

*Private Investor*

Kathleen M. Graveline

*Private Investor*

Charles T. Grigsby

*Senior Vice President*

Massachusetts Capital Resource Company

Susan P. Haney

*Private Investor*

E. Christopher Palmer

*President & Managing Shareholder*

Palmer and Corbett, PC

Michael F. Schiavo

*General Partner & Chief Financial Officer*

Kodiak Venture Partners

Alan D. Solomont

*Chairman & Chief Executive Officer*

Solomont Bailis Ventures

Mark D. Thompson

*Chief Executive Officer*

Boston Private Bank & Trust Company

Timothy L. Vaill

*Chairman & Chief Executive Officer*

Boston Private Financial Holdings, Inc.

**POLICY GROUP**

Mark D. Thompson

*Chief Executive Officer*

James D. Dawson

*President*

*Chief Operating Officer*

James C. Brown

*Executive Vice President*

Paul R. Donovan

*Senior Vice President*

*Chief Information Officer*

James D. Henderson

*Executive Vice President*

Amy E. Hunter

*Executive Vice President*

Pilar Pueyo

*Senior Vice President*

Anne L. Randall

*Executive Vice President*

*Chief Financial Officer*

George G. Schwartz

*Executive Vice President*

*Treasurer*

John J. Sullivan

*Executive Vice President*

**OFFICE LOCATIONS**

Headquarters: Boston Office

Ten Post Office Square

Boston, Massachusetts

(617) 912-1900

Wellesley Office

336 Washington Street

Wellesley, Massachusetts

(781) 707-7700

Back Bay Office

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500 Boylston Street

Boston, Massachusetts

(617) 912-4500

Jamaica Plain Loan Center

401c Centre Street

Jamaica Plain, Massachusetts

(617) 524-6050

Kendall Square Office

One Cambridge Center

Cambridge, Massachusetts

(617) 646-4800

Newton Centre Office

1223 Centre Street

Newton, Massachusetts

(617) 646-4850

Seaport Office

157 Seaport Boulevard

Boston, Massachusetts

(617) 646-4880

Lexington Office

1666 Massachusetts Avenue

Lexington, Massachusetts

(617) 912-3600

Hingham Office

7 Central Street

Hingham, Massachusetts

(781) 740-2405

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Headquarters: Ten Post Office Square Boston, Massachusetts 02109  
Telephone: (617) 912-1900 [www.bostonprivatebank.com](http://www.bostonprivatebank.com)

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**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

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**FORM 8-K**

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**CURRENT REPORT**

**PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**Date of Report (Date of Earliest Event Reported): March 15, 2007**

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**Boston Private Financial Holdings, Inc.**

(Exact Name of Registrant as Specified in its Charter)

**Massachusetts**  
(State or other jurisdiction

**0-17089**  
(Commission File Number)

**04-2976299**  
(IRS Employer

of incorporation)

**Ten Post Office Square, Boston, Massachusetts 02109**

Identification Number

(Address of principal executive offices)

**(617) 912-1900**

(Registrant's telephone number, including area code)

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Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

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- “ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  
  - “ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 5.02 Departure of Directors or Principal Officers; Election of Directors; Appointment of Principal Officers**

On March 15, 2007, Robert J. Whelan informed Boston Private Financial Holdings, Inc. (the Company) of his intent to resign as Executive Vice President and Chief Financial Officer of the Company in order to accept an offer to become a senior officer of a financial services company. Mr. Whelan's resignation is effective March 30, 2007.

In connection with the resignation, the Company's President Walter M. Pressey will serve as interim Chief Financial Officer until the Company recruits a permanent Chief Financial Officer. Mr. Pressey previously served as Chief Financial Officer of the Company from 1996 until 2004 and became President of the Company in 2000.

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunder duly authorized.

BOSTON PRIVATE FINANCIAL HOLDINGS, INC.

By: /s/ Margaret W. Chambers  
Name: Margaret W. Chambers  
Title: Executive Vice President

Date: March 16, 2007

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**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

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**FORM 8-K**

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**CURRENT REPORT**

**PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**Date of Report (Date of Earliest Event Reported): April 25, 2007**

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**Boston Private Financial Holdings, Inc.**

(Exact Name of Registrant as Specified in its Charter)

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**Massachusetts**  
(State or other jurisdiction

of incorporation)

**0-17089**  
(Commission File Number)

**04-2976299**  
(IRS Employer

Identification Number)

**Ten Post Office Square, Boston, Massachusetts 02109**

(Address of principal executive offices)

**(617) 912-1900**

(Registrant's telephone number, including area code)

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- .. Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  
  - .. Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  
  - .. Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
-

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**Item 2.02 Results of Operations and Financial Condition**

On April 25, 2007, Boston Private Financial Holdings, Inc. (the Company ) issued a press release announcing its financial results for the first quarter of 2007. The full text of the press release containing this information is furnished with this Current Report on Form 8-K as Exhibit 99.1.

**Item 9.01 Exhibits**

(d) Exhibits.

99.1 Press Release of the Company dated April 25, 2007.

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunder duly authorized.

BOSTON PRIVATE FINANCIAL HOLDINGS, INC.

By: /s/ Walter M. Pressey

Name: Walter M. Pressey

Title President

Date: April 25, 2007

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**EXHIBIT INDEX**

<b>Exhibit No.</b>	<b>Description</b>
99.1	Press Release of the Company dated April 25, 2007.

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**Exhibit 99.1**

**FOR IMMEDIATE RELEASE  
CONTACT:**

**Walter M. Pressey**

President and Interim Chief Financial Officer

(617) 912-1921

**Erica E. Smith**

Investor Relations

(617) 912-3766

[www.bostonprivate.com](http://www.bostonprivate.com)

**BOSTON PRIVATE ANNOUNCES RESULTS FOR FIRST QUARTER 2007**

*Strong Organic Loan and AUM Growth*

**Boston, MA, April 25, 2007** Boston Private Financial Holdings, Inc. (NASDAQ: BPFH) today reported its first quarter 2007 cash earnings of \$0.44 per diluted share, consistent with \$0.44 in the first quarter of 2006. GAAP earnings for the first quarter 2007 were \$0.34 per diluted share versus \$0.35 per diluted share for the first quarter of 2006.

Included in the financial performance are the results from the acquisition of Anchor Holdings ( Anchor ), which Boston Private acquired on June 1, 2006. More detailed financial information regarding Anchor s financial results is outlined later in this press release.

**Highlights**

- v **Net Income** for the first quarter was up 2.4% to \$13.1 million, compared to \$12.8 million a year ago. On a linked quarter basis, net income decreased \$2.5 million, or 15.9%. On a same affiliate basis, net income was \$12.1 million, a decline of 5.8% compared to the first quarter 2006.
  
- v **Total Revenues** for the first quarter were up 12.4% to \$92.0 million, compared to revenue of \$81.9 million a year ago. On a linked quarter basis, revenues were up



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\$1.1 million, or 1.2%. On a same affiliate basis, revenues were \$83.9 million, a 2.5% increase compared to the first quarter 2006.

- v **Net Interest Income** was \$43.4 million in the first quarter of 2007, compared to \$43.6 in the first quarter 2006 and consistent with \$43.4 million recorded in the fourth quarter of 2006.
  - o Organic growth increased net interest income by \$1.4 million on a linked quarter basis.
  - o Increased cost of funds, partially offset by an increased yield on earning assets, decreased net interest income by \$1.4 million on a linked quarter basis.
  - o Net interest margin, including the impact of trust preferred interest expense, was 3.50%, 52 basis points lower than the 2006 level of 4.02%, and 8 basis points lower from 3.58% in the fourth quarter.
  - o Core net interest margin, excluding the trust preferred interest expense decreased to 3.76%, 55 basis points lower than the first quarter 2006 level of 4.31%, and 9 basis points lower from 3.85% in the fourth quarter 2006.
- v **Allowance for loan losses**, including off-balance sheet risk, as a percentage of total loans declined 1 basis point from 1.14% to 1.13% in the quarter.
- v **Wealth Advisory Fee Income** increased 13.3% over the prior quarter to \$7.3 million, primarily driven by continued organic growth of new client relationships and fee increases. Wealth advisory fee income increased 2.6% on a linked quarter basis.
- v **Investment Management Fee Income** for the first quarter totaled \$37.7 million, an increase of 30.9% over the same quarter 2006. The increase was due predominantly to the addition of Anchor's \$8 million investment management fee income. On a same affiliate basis, investment management fee income was \$29.7 million, an increase of 3.0%.
- v **Total Operating Expenses** for the first quarter were up 16.5% to \$69.5 million, compared to \$59.7 million in the same quarter a year ago. The increase was due predominantly to the addition of Anchor's operating expenses and continued growth. On a same affiliate basis, operating expenses were \$63.7 million, an increase of 6.7%.
- v **Operating Leverage** from the first quarter of 2006 to the first quarter of 2007 declined 4.0%. Net interest income, representing approximately half of the

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company's revenue, was flat year over year due to 52 basis points of compression of the net interest margin, while loans increased by 18.6% and deposits increased by 7.8%.

- v **Total Balance Sheet Assets** at March 31, 2007 were \$5.9 billion compared to \$5.2 billion, or a 12.2% increase compared to a year ago due to strong organic loan growth. On a linked quarter basis, total balance sheet assets grew by 1.9%.
- v **Total Loans** increased \$700 million, or 18.6%, from March 31, 2006, to \$4.5 billion from \$3.8 billion. On a linked quarter basis, total loans grew by 3.4%, an annualized growth rate of 13.6%.
- v **Total Deposits** increased \$297 million, or 7.8%, from March 31, 2006, to \$4.1 billion from \$3.8 billion. On a linked quarter basis, deposits grew by 0.6%, an annualized growth rate of 2.4%.
- v **Total Assets Under Management/Advisory** increased 3.5% to \$30.9 billion from consolidated affiliates on a linked quarter basis. Total assets under management / advisory from consolidated and unconsolidated affiliates increased from \$32.7 billion to \$33.9 billion, or 3.7% on a linked quarter basis, an annualized growth rate of 14.8%. On a same affiliate basis, total assets under management / advisory, including unconsolidated affiliates, increased to \$26.9 billion, a year over year growth rate of 6.1%. On a linked quarter basis, market action from our consolidated banks and investment managers contributed \$629 million and net new inflows contributed \$156 million.

Timothy L. Vaill, Chairman and Chief Executive Officer, said, "Our results in the first quarter were driven by strong loan growth in each of our private banks, while our wealth advisors and investment management firms experienced the benefits of positive market action and net inflows of funds. I am gratified that during this challenging yield curve environment we have produced consistent levels of net interest income for six quarters despite the fact that our net interest margin has declined 52 basis points, or 12.9 percent. We significantly increased our earnings capacity during this challenging timeframe despite the fact that half of our total revenues have not increased. While we see no immediate interest rate relief, we believe that we have built in long-term profitable growth."

We continue to be pleased with our solid credit quality and our client base. Fundamentally, our financial results continue to benefit from our strategy of diversification by business, product, client type, distribution channel, and geography.

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In addition, we are delighted to report that the investments we have made in new private banking offices are beginning to pay dividends. Specifically, two of the six new offices are now profitable, two are approaching break even and the two newest offices, one of which will open in May, are making great progress. Year over year organic deposit growth for the period ended March 31, 2007 was approximately \$300 million. Approximately 25% of that growth was contributed by five of the six new offices in which we have invested. In the aggregate these offices have produced more than \$80 million of new deposits. Our success reinforces the acceptance of our business model and the vitality of the wealth management market segment, stated Walter M. Pressey, President and Interim Chief Financial Officer.

## **Strategic Expansion Developments**

On February 27, 2007, Boston Private announced the signing of a definitive agreement to acquire Charter Financial, a holding company for Charter Bank, which is a Washington-chartered commercial bank (referred together with Charter Financial as Charter Bank). The Company anticipates that the acquisition will close early in the third quarter of 2007.

On April 16, 2007, Boston Private announced that First Private Bank & Trust had entered into a strategic partnership with Wilshire Associates to provide high net worth clients with sophisticated investment services.

## **Dividend Payment Continues**

Concurrent with the release of the first quarter 2007 earnings, the Board of Directors of Boston Private Financial Holdings declared a cash dividend to shareholders of \$0.09 per share, reflecting the quarterly earnings performance. The record date for this dividend is May 1, 2007 and the payment date is May 15, 2007.

## **Cash Earnings**

Boston Private calculates its cash earnings by adjusting net income to exclude net amortization of intangibles and the impact of certain non-cash share based compensation plans, and includes related tax benefits that result from purchase accounting. In addition to GAAP earnings, the Company believes its cash earnings reports the additional value to shareholders generated by purchase accounting adjustments and the non-cash share based compensation plans. (A detailed reconciliation table is attached.)

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### **Conference Call**

*Management will host a conference call to review the Company's financial performance and business developments on April 26, 2007 at 9 a.m. Eastern time. Interested parties may join the call by dialing 800-867-0731 and the password required is Boston. The call will be simultaneously web cast and may be accessed on the Internet by linking through [www.bostonprivate.com](http://www.bostonprivate.com) or Yahoo! Finance. A continuous telephone replay will be available beginning at 11:30 a.m. Eastern time. The replay telephone number is (800) 388-9064.*

### **Boston Private Wealth Management Group**

Boston Private is a financial services company which owns independently-operated affiliates located in key geographic regions of the U.S. Boston Private's affiliates offer private banking, wealth advisory and investment management services to the high net worth marketplace, selected businesses and institutions. The Company's strategy is to enter new markets primarily through selected acquisitions, and then expand its wealth management business by way of organic growth. It makes investments in mid-size firms in demographically attractive areas, forming geographic clusters that represent the firm's core competencies. Boston Private provides continuing assistance to its affiliates with strategic matters, marketing, compliance and operations. For more information about Boston Private, visit the Company's web site at [www.bostonprivate.com](http://www.bostonprivate.com)

This press release contains financial information determined by methods other than in accordance with accounting principles generally accepted in the United States of America (GAAP). The Company's management uses these non-GAAP measures in its analysis of the Company's performance. These measures typically adjust GAAP performance measures to exclude the effects of charges and expenses related to the consummation of mergers and acquisitions, as well as excluding other significant gains or losses that are unusual in nature. Also included in these non-GAAP measures are net amortization of intangibles, tax benefits related to purchase accounting, stock options and ESPP expense. Because these items and their impact on the Company's performance are difficult to predict, management believes that presentations of financial measures excluding the impact of these items provide useful supplemental information that is essential to a proper understanding of the operating results of the Company's businesses. These disclosures should not be viewed as a substitute for operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures which may be presented by other companies.

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Statements in this press release that are not historical facts are forward-looking statements as defined by United States securities laws. Forward-looking statements involve risks and uncertainties. These statements include, but are not limited to, prospects for long term financial performance, the impact on the Company's results of improved market conditions and prevailing and future interest rates, prospects for growth in balance sheet assets and assets under management and advisory and prospects for overall results over the long term. You should not place undue reliance on our forward-looking statements. You should exercise caution in interpreting and relying on forward-looking statements because they are subject to significant risks, uncertainties and other factors which are, in some cases, beyond Boston Private's control and could cause actual results to differ materially from those set forth in the forward-looking statements. Factors that could cause actual results to differ materially from those set forth in the forward-looking statements include, among others, interest rate compression which may adversely impact net interest income; competitive pressures from other financial institutions which, together with other factors, may affect the Company's growth and financial performance; the effects of national and local economic conditions; and the risk that goodwill and intangibles recorded in the Company's financial statements will become impaired; the risk that the business of Charter will not be integrated successfully with Boston Private's; as well as the other risks and uncertainties detailed in Boston Private's Annual Report on Form 10-K and other filings submitted to the Securities and Exchange Commission. Boston Private does not undertake any obligation to update any forward-looking statement to reflect circumstances or events that occur after the date the forward-looking statements are made.

**Table of Contents****Boston Private Financial Holdings, Inc.****Selected Financial Data****(In Thousands, except share data)****(Unaudited)**

	March 31, 2007	March 31, 2006	Acquisition March 31, 2007	Same Affiliates(6) March 31, 2007
<b>FINANCIAL DATA:</b>				
Total Balance Sheet Assets	\$ 5,871,510	\$ 5,231,264	\$ 98,189	\$ 5,773,321
Stockholders' Equity	651,282	555,690	33,135	618,147
Tangible Capital:				
Boston Private Bank & Trust	161,414	141,979		161,414
Borel Private Bank & Trust	96,270	80,211		96,270
First Private Bank & Trust	46,700	41,694		46,700
Gibraltar Private Bank & Trust	81,756	68,233		81,756
Investment Securities	511,985	585,679	407	511,578
Goodwill	332,462	286,595	38,501	293,961
Intangible Assets	121,782	94,681	34,956	86,826
Commercial and Construction Loans	2,608,172	2,109,229		2,608,172
Residential Mortgage Loans	1,581,829	1,405,984		1,581,829
Home Equity and Other Consumer Loans	268,956	243,565		268,956
Total Loans	4,458,957	3,758,778		\$ 4,458,957
Loans Held for Sale	8,911	2,842		8,911
Allowance for Loan Losses and Off-Balance Sheet Risk	50,303	43,511		50,303
Non-performing Loans	9,564	4,901		9,564
Repossessed Assets, Net	475			475
Total Non-performing Assets	10,039	4,901		10,039
Deposits	4,101,432	3,804,122		4,101,432
Borrowings	1,012,088	762,436		1,012,088
Book Value Per Share	\$ 17.72	\$ 15.80		
Market Price Per Share	\$ 27.92	\$ 33.79		
<b>ASSETS UNDER MANAGEMENT AND ADVISORY:</b>				
Westfield Capital Management	\$ 10,521,000	\$ 9,200,000		\$ 10,521,000
Boston Private Bank & Trust	2,499,000	2,352,000		2,499,000
Sand Hill Advisors	1,284,000	1,143,000		1,284,000
Boston Private Value Investors	915,000	904,000		915,000
RINET Company	1,285,000	1,203,000		1,285,000
Borel Private Bank & Trust	707,000	693,000		707,000
Dalton, Greiner, Hartman, Maher & Co.	2,014,000	3,489,000		2,014,000
KLS Professional Advisors Group	3,939,000	3,335,000		3,939,000
Gibraltar Private Bank & Trust	959,000	802,000		959,000
Anchor Capital Holdings	6,976,000		6,976,000	
First Private Bank & Trust (5)	15,000			15,000
Less: Inter-company Relationship	(255,000)	(222,000)		(255,000)
Consolidated Affiliate Assets Under Management and Advisory	\$ 30,859,000	\$ 22,899,000	6,976,000	\$ 23,883,000

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Coldstream Capital Management	1,110,000	935,000		1,110,000
Bingham, Osborn, & Scarborough	1,930,000	1,535,000		1,930,000

Total Unconsolidated Assets Under Management and Advisory	\$ 33,899,000	\$ 25,369,000	\$ 6,976,000	\$ 26,923,000
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**FINANCIAL RATIOS:**

Stockholders' Equity/Total Assets	11.09%	10.62%		
Non-performing Loans/Total Loans	0.21%	0.13%		
Allowance for Loan Losses and Off-Balance Sheet Risk/Total Loans	1.13%	1.16%		
Tangible Capital/ Tangible Assets	3.64%	3.60%		

	Three Months Ended		Acquisition	Same Affiliates(7)
	March 31, 2007	March 31, 2006	March 31, 2007	March 31, 2007

**OPERATING RESULTS:**

Net Interest Income on a Fully Taxable Equivalent Basis (FTE)	\$ 45,019	\$ 44,903	\$ 19	\$ 45,000
FTE Adjustment	1,635	1,335		1,635

Net Interest Income	43,384	43,568	19	43,365
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Investment Management and Trust Fees:

Westfield Capital Management	16,705	13,739		16,705
Boston Private Bank & Trust	3,685	3,417		3,685
Boston Private Value Investors	1,765	1,632		1,765
Borel Private Bank & Trust	1,127	986		1,127
Gibraltar Private Bank & Trust	1,839	1,495		1,839
Dalton, Greiner, Hartman, Maher & Co.	4,528	7,544		4,528
First Private Bank & Trust	22			22
Anchor Capital Holdings	8,036		8,036	

Total Investment Management Fees	37,707	28,813	8,036	29,671
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Wealth Advisory Fees:

RINET Company	2,127	1,940		2,127
Sand Hill Advisors	1,706	1,542		1,706
KLS Professional Advisors Group	3,385	2,878		3,385
Other	48	51		48

Total Wealth Advisory Fees	7,266	6,411		7,266
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Other Fees	2,450	1,829	66	2,384
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<b>Total Fees</b>	<b>47,423</b>	<b>37,053</b>	<b>8,102</b>	<b>39,321</b>
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Earnings in Equity Investments	683	772		683
Gain on Sale of Loans, Net	532	457		532
Gain on Sale of Investments, Net	3		3	

<b>Total Fees and Other Income</b>	<b>48,641</b>	<b>38,282</b>	<b>8,105</b>	<b>40,536</b>
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<b>Total Revenue</b>	<b>92,025</b>	<b>81,850</b>	<b>8,124</b>	<b>83,901</b>
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<b>Provision for Loan Losses</b>	<b>1,176</b>	<b>1,163</b>		<b>1,176</b>
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Salaries and Employee Benefits	46,601	39,375	4,469	42,132
Occupancy and Equipment	7,874	6,558	181	7,693
Professional Services	3,206	2,808	25	3,181
Marketing and Business Development	2,596	2,336	166	2,430
Contract Services and Processing	1,435	1,230	59	1,376
Amortization of Intangibles	3,549	2,875	859	2,690

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Other	4,282	4,517	87	4,195
<b>Total Operating Expense</b>	<b>69,543</b>	59,699	5,846	<b>63,697</b>
Minority Interest	914	814	453	461
<b>Income Before Income Taxes</b>	<b>20,392</b>	20,174	1,825	<b>18,567</b>
Income Tax Expense	7,258	7,346	773	6,485
<b>Net Income</b>	<b>\$ 13,134</b>	\$ 12,828	\$ 1,052	<b>\$ 12,082</b>



**Table of Contents****Boston Private Financial Holdings, Inc.****Selected Financial Data****(In Thousands, except share data)****(Unaudited)**

	<b>Three Months Ended</b>	
	<b>March 31,</b>	<b>March 31,</b>
	<b>2007</b>	<b>2006</b>
<b>RECONCILIATION OF GAAP EARNINGS TO CASH EARNINGS:</b>		
<b>Net Income (GAAP Basis)</b>	<b>\$ 13,134</b>	<b>\$ 12,828</b>
<b>Cash Basis Earnings (1)</b>		
Book Amortization of Purchased Intangibles, Net of Tax	1,912	1,627
Cash Benefit of Tax Deductions from Purchased Intangibles & Goodwill	1,098	1,023
Stock options and ESPP, Net of Tax	1,121	900
<b>Total Cash Basis Adjustment</b>	<b>\$ 4,131</b>	<b>\$ 3,550</b>
<b>Cash Basis Earnings</b>	<b>\$ 17,265</b>	<b>\$ 16,378</b>
	<b>Three Months Ended</b>	
	<b>March</b>	<b>March 31,</b>
	<b>31,</b>	<b>2006</b>
	<b>2007</b>	
<b>PER SHARE DATA: (In thousands, except per share data)</b>		
<b>Calculation of Net Income for EPS:</b>		
Net Income as reported and for basic EPS	\$ 13,134	\$ 12,828
Interest on convertible trust preferred securities, net of tax	750	765
<b>Net Income for diluted EPS</b>	<b>\$ 13,884</b>	<b>\$ 13,593</b>
<b>Calculation of Average Shares Outstanding:</b>		
Weighted average basic shares	36,277	34,621
Dilutive effect of:		
Stock Options, Stock Grants, and Other	1,674	1,425
Convertible trust preferred securities	3,184	3,182
Dilutive potential common shares	4,858	4,607
<b>Weighted Average Diluted Shares</b>	<b>41,135</b>	<b>39,228</b>
<b>Earnings per Share:</b>		
Basic	\$ 0.36	\$ 0.37
Diluted	\$ 0.34	\$ 0.35
<b>RECONCILIATION OF GAAP EPS TO CASH EPS:</b>		
<b>(on a Diluted Basis)</b>		
<b>Earnings Per Share (GAAP Basis)</b>	<b>\$ 0.34</b>	<b>\$ 0.35</b>
Cash Basis Adjustment	\$ 0.10	\$ 0.09
<b>Cash Basis Earnings Per Diluted Share</b>	<b>\$ 0.44</b>	<b>\$ 0.44</b>

	Three Months Ended	
	March 31, 2007	March 31, 2006
<b>OPERATING RATIOS &amp; STATISTICS:</b>		
Return on Average Equity	8.17%	9.34%
Return on Average Assets	0.91%	1.01%
Net Interest Margin	3.50%	4.02%
Core Net Interest Margin(2)	3.76%	4.31%
Total Fees and Other Income/Total Revenue	52.86%	46.77%
Efficiency Ratio	71.39%	69.33%
Net Loans Charged-off	\$ 8	\$ 527
<b>RECONCILIATION OF NIM TO CORE NIM</b>		
Net Interest Margin	3.50%	4.02%
Effect of Trust Preferred, Net	0.26%	0.29%
Core Net Interest Margin(2)	3.76%	4.31%
<b>CASH OPERATING RATIOS:</b>		
Return on Average Equity (3)	10.74%	11.92%
Return on Average Assets (4)	1.19%	1.29%

**Table of Contents****Boston Private Financial Holdings, Inc.****Selected Financial Data****(In Thousands, except share data)****(Unaudited)**

<b>AVERAGE BALANCE SHEET:</b>	<b>Three Months Ended March 31, 2007</b>			<b>Three Months Ended March 31, 2006</b>		
	<b>Average Balance</b>	<b>Income/ Expense</b>	<b>Yield/ Rate</b>	<b>Average Balance</b>	<b>Income/ Expense</b>	<b>Yield/ Rate</b>
<b>AVERAGE ASSETS:</b>						
Earnings Assets						
Cash and investments	\$ 691,090	\$ 7,313	4.83%	\$ 768,578	\$ 7,041	4.13%
Loans						
Commercial and Construction	2,540,403	48,527	7.74%	2,047,660	37,534	7.42%
Residential Mortgage	1,588,980	22,834	5.75%	1,385,586	19,075	5.51%
Home Equity and Other Consumer	265,736	5,163	7.72%	244,125	4,536	7.43%
<b>Total Earning Assets</b>	<b>5,086,209</b>	<b>83,837</b>	<b>7.02%</b>	<b>4,445,949</b>	<b>68,186</b>	<b>6.26%</b>
Allowance for Loan Losses	(43,816)			(38,201)		
Cash and due From Banks	56,127			64,673		
Other Assets	703,881			599,103		
<b>TOTAL AVERAGE ASSETS</b>	<b>\$ 5,802,401</b>			<b>\$ 5,071,524</b>		
<b>AVERAGE LIABILITIES AND STOCKHOLDERS EQUITY:</b>						
Interest-Bearing Liabilities:						
Deposits:						
Savings and NOW	\$ 550,726	\$ 2,930	2.16%	\$ 449,269	\$ 1,207	1.09%
Money Market	1,874,556	15,710	3.40%	1,744,204	9,298	2.16%
Certificate of Deposits	888,152	10,272	4.69%	698,943	6,017	3.49%
<b>Total Deposits</b>	<b>3,313,434</b>	<b>28,912</b>	<b>3.54%</b>	<b>2,892,416</b>	<b>16,522</b>	<b>2.32%</b>
Junior Subordinated Debentures	234,021	3,293	5.63%	234,021	3,258	5.57%
FHLB Borrowings and Other	741,425	8,248	4.47%	527,970	4,838	3.60%
<b>Total Interest-Bearing Liabilities</b>	<b>4,288,880</b>	<b>40,453</b>	<b>3.81%</b>	<b>3,654,407</b>	<b>24,618</b>	<b>2.72%</b>
Non-interest Bearing Demand Deposits	729,887			729,390		
Payables and Other Liabilities	140,719			138,102		
<b>Total Liabilities</b>	<b>5,159,486</b>			<b>4,521,899</b>		
Stockholders Equity	642,915			549,625		
<b>TOTAL AVERAGE LIABILITIES &amp; STOCKHOLDERS EQUITY</b>	<b>\$ 5,802,401</b>			<b>\$ 5,071,524</b>		
Net Interest Income		\$ 43,384		\$ 43,568		
Net Interest Margin		3.50%		4.02%		

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	March 31, 2007	December 31, 2006
<b>FINANCIAL DATA:</b>		
Total Balance Sheet Assets	\$ 5,871,510	\$ 5,763,544
Stockholders Equity	651,282	635,197
Tangible Capital:		
Boston Private Bank & Trust	161,414	160,639
Borel Private Bank & Trust	96,270	91,300
First Private Bank & Trust	46,700	48,388
Gibraltar Private Bank & Trust	81,756	78,692
Investment Securities	511,985	577,903
Goodwill	332,462	335,633
Intangible Assets	121,782	125,331
Commercial and Construction Loans	2,608,172	2,496,234
Residential Mortgage Loans	1,581,829	1,546,965
Home Equity and Other Consumer Loans	268,956	268,053
<b>Total Loans</b>	<b>4,458,957</b>	<b>4,311,252</b>
Loans Held for Sale	8,911	5,224
Allowance for Loan Losses and Off-Balance Sheet Risk	50,303	48,973
Non-performing Loans	9,564	9,999
Reposessed Assets, Net	475	550
Total Non-performing Assets	10,039	10,549
Deposits	4,101,432	4,077,831
Borrowings	1,012,088	914,529
Book Value Per Share	\$ 17.72	\$ 17.36
Market Price Per Share	\$ 27.92	\$ 28.21
<b>ASSETS UNDER MANAGEMENT AND ADVISORY:</b>		
Westfield Capital Management	\$ 10,521,000	\$ 10,102,000
Boston Private Bank & Trust	2,499,000	2,369,000
Sand Hill Advisors	1,284,000	1,252,000
Boston Private Value Investors	915,000	961,000
RINET Company	1,285,000	1,262,000
Borel Private Bank & Trust	707,000	731,000
Dalton, Greiner, Hartman, Maher & Co.	2,014,000	2,302,000
KLS Professional Advisors Group	3,939,000	3,727,000
Gibraltar Private Bank & Trust	959,000	907,000
Anchor Capital Holdings	6,976,000	6,444,000
First Private Bank & Trust	15,000	5,000
Less: Inter-company Relationship	(255,000)	(238,000)
Consolidated Affiliate Assets Under Management and Advisory	\$ 30,859,000	\$ 29,824,000
Coldstream Capital Management	1,110,000	1,090,000
Bingham, Osborn, & Scarborough	1,930,000	1,777,000
<b>Total Unconsolidated Assets Under Management and Advisory</b>	<b>\$ 33,899,000</b>	<b>\$ 32,691,000</b>
<b>FINANCIAL RATIOS:</b>		
Stockholders Equity/Total Assets	11.09%	11.02%
Nonperforming Loans/Total Loans	0.21%	0.23%
Allowance for Loan Losses and Off-Balance Sheet Risk/Total Loans	1.13%	1.14%
Tangible Capital/Tangible Assets	3.64%	3.29%

**Table of Contents****Boston Private Financial Holdings, Inc.****Selected Financial Data****(In Thousands, except share data)****(Unaudited)**

	<b>Three Months Ended</b>	
	<b>March 31,</b>	<b>December</b>
	<b>2007</b>	<b>31,</b>
		<b>2006</b>
<b>OPERATING RESULTS:</b>		
Net Interest Income on a Fully Taxable Equivalent Basis (FTE)	<b>\$ 45,019</b>	\$ 44,960
FTE Adjustment	<b>1,635</b>	1,575
<b>Net Interest Income</b>	<b>43,384</b>	43,385
Investment Management and Trust Fees:		
Westfield Capital Management	<b>16,705</b>	15,567
Boston Private Bank & Trust	<b>3,685</b>	3,578
Boston Private Value Investors	<b>1,765</b>	1,748
Borel Private Bank & Trust	<b>1,127</b>	1,130
Gibraltar Private Bank & Trust	<b>1,839</b>	1,764
Dalton, Greiner, Hartman, Maher & Co.	<b>4,528</b>	5,043
First Private Bank & Trust	<b>22</b>	5
Anchor Capital Holdings	<b>8,036</b>	7,356
<b>Total Investment Management Fees</b>	<b>37,707</b>	36,191
Wealth Advisory Fees		
RINET Company	<b>2,127</b>	2,135
Sand Hill Advisors	<b>1,706</b>	1,556
KLS Professional Advisors Group	<b>3,385</b>	3,336
Other	<b>48</b>	55
<b>Total Wealth Advisory Fees</b>	<b>7,266</b>	7,082
Other Fees	<b>2,450</b>	2,312
<b>Total Fees</b>	<b>47,423</b>	45,585
Earnings in Equity Investments	<b>683</b>	1,515
Gain on Sale of Loans, Net	<b>532</b>	434
Gain / (Loss) on Sale of Investments, Net	<b>3</b>	
<b>Total Fees and Other Income</b>	<b>48,641</b>	47,534
<b>Total Revenue</b>	<b>92,025</b>	90,919
<b>Provision for Loan Losses</b>	<b>1,176</b>	987
Salaries and Benefits	<b>46,601</b>	41,611
Occupancy and Equipment	<b>7,874</b>	7,900
Professional Services	<b>3,206</b>	3,651
Marketing and Business Development	<b>2,596</b>	2,169
Contract Services and Processing	<b>1,435</b>	1,321

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Amortization of Intangibles	3,549	3,874
Other	4,282	4,512
<b>Total Operating Expense</b>	<b>69,543</b>	<b>65,038</b>
Minority Interest	914	1,020
<b>Income Before Income Taxes</b>	<b>20,392</b>	<b>23,874</b>
Income Tax Expense	7,258	8,266
<b>Net Income</b>	<b>\$ 13,134</b>	<b>\$ 15,608</b>

	Three Months Ended	
	March 31, 2007	December 31, 2006
<b>RECONCILIATION OF GAAP EARNINGS TO CASH EARNINGS:</b>		
<b>Net Income (GAAP Basis)</b>	<b>\$ 13,134</b>	<b>\$ 15,608</b>
<b>Cash Basis Earnings (1)</b>		
Book Amortization of Purchased Intangibles, Net of Tax	1,912	2,091
Cash Benefit of Tax Deductions from Purchased Intangibles & Goodwill	1,098	1,138
Stock options and ESPP, Net of Tax	1,121	830
Total Cash Basis Adjustment	4,131	4,059
<b>Cash Basis Earnings</b>	<b>\$ 17,265</b>	<b>\$ 19,667</b>

	Three Months Ended	
	March 31, 2007	December 31, 2006
<b>PER SHARE DATA: (In thousands, except per share data)</b>		

<b>Calculation of Net Income for EPS:</b>		
Net Income as reported and for basic EPS	\$ 13,134	\$ 15,608
Interest on convertible trust preferred securities, net of tax	750	765
Net Income for diluted EPS	\$ 13,884	\$ 16,373
<b>Calculation of Average Shares Outstanding:</b>		
Weighted average basic shares	36,277	36,064
Dilutive effect of:		
Stock Options, Stock Grants, and Other	1,674	1,560
Convertible trust preferred securities	3,184	3,183
Dilutive potential common shares	4,858	4,743
Weighted Average Diluted Shares	41,135	40,807
<b>Earnings per Share:</b>		
Basic	\$ 0.36	\$ 0.43
Diluted	\$ 0.34	\$ 0.40

<b>RECONCILIATION OF GAAP EPS TO CASH EPS:</b> (on a Diluted Basis)		
<b>Earnings Per Share (GAAP Basis)</b>	<b>\$ 0.34</b>	<b>\$ 0.40</b>
Cash Basis Adjustment	\$ 0.10	\$ 0.10
<b>Cash Basis Earnings Per Diluted Share</b>	<b>\$ 0.44</b>	<b>\$ 0.50</b>

**OPERATING RATIOS & STATISTICS:**

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Return on Average Equity	<b>8.17%</b>	9.96%
Return on Average Assets	<b>0.91%</b>	1.10%
Net Interest Margin	<b>3.50%</b>	3.58%
Core Net Interest Margin (2)	<b>3.76%</b>	3.85%
Total Fees and Other Income/Total Revenue	<b>52.86%</b>	52.28%
Efficiency Ratio	<b>71.39%</b>	67.55%
Net Loans Charged-off / (Recovered)	\$ 8	(\$ 39)

**Table of Contents**

**Boston Private Financial Holdings, Inc.**

**Selected Financial Data**

**(In Thousands, except share data)**

**(Unaudited)**

- (1) The Company calculates its cash earnings by adjusting net income to exclude the amortization of the purchased intangibles (net of tax), includes the tax benefit on the portion of the purchase price which is deductible over a 15 year life, and excludes certain non-cash share based compensation plans (net of tax). The tax savings are deferred under GAAP accounting but are included in cash earnings since the tax savings (lower tax payment) will be retained unless the acquired company is sold. The Company uses certain non-GAAP financial measures, such as Cash Earnings, to provide information for investors to effectively analyze financial trends of ongoing business activities.
- (2) The Company defines Core Net Interest Margin as Net Interest Margin excluding the interest expense on the Junior Subordinated Debentures. The Company utilizes Trust Preferred Securities to assist in the funding of acquisitions and believes it is useful to compare Net Interest Margin excluding the impact of this acquisition funding vehicle.
- (3) The Company calculates Return on Average Equity on a cash basis as Cash Basis Earnings divided by Average Equity.
- (4) The Company calculates Return on Average Assets on a cash basis as Cash Basis Earnings divided by Average Assets.
- (5) First Private Bank and Trust opened their Trust Department in the fourth quarter of 2006.
- (6) Same Affiliate Financial Data and Assets Under Management and Advisory as of March 31, 2007 and 2006 exclude Anchor Capital Holdings.
- (7) Same Affiliate Operating Results for the three months ending March 31, 2007 and 2006 exclude Anchor Capital Holdings.



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**Exhibit 99.1**

**FOR IMMEDIATE RELEASE  
CONTACT:**

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President and Interim Chief Financial Officer

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**Erica E. Smith**

Investor Relations

(617) 912-3766

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**BOSTON PRIVATE ANNOUNCES RESULTS FOR FIRST QUARTER 2007**

*Strong Organic Loan and AUM Growth*

**Boston, MA, April 25, 2007** Boston Private Financial Holdings, Inc. (NASDAQ: BPFH) today reported its first quarter 2007 cash earnings of \$0.44 per diluted share, consistent with \$0.44 in the first quarter of 2006. GAAP earnings for the first quarter 2007 were \$0.34 per diluted share versus \$0.35 per diluted share for the first quarter of 2006.

Included in the financial performance are the results from the acquisition of Anchor Holdings ( Anchor ), which Boston Private acquired on June 1, 2006. More detailed financial information regarding Anchor s financial results is outlined later in this press release.

**Highlights**

- v **Net Income** for the first quarter was up 2.4% to \$13.1 million, compared to \$12.8 million a year ago. On a linked quarter basis, net income decreased \$2.5 million, or 15.9%. On a same affiliate basis, net income was \$12.1 million, a decline of 5.8% compared to the first quarter 2006.
  
- v **Total Revenues** for the first quarter were up 12.4% to \$92.0 million, compared to revenue of \$81.9 million a year ago. On a linked quarter basis, revenues were up

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As filed with the Securities and Exchange Commission on May 10, 2007

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

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**FORM 10-Q**

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(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2007

Or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File Number: 0-17089

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**BOSTON PRIVATE FINANCIAL HOLDINGS, INC.**

(Exact name of registrant as specified in its charter)

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Commonwealth of Massachusetts  
(State or other jurisdiction of

incorporation or organization)

04-2976299  
(I.R.S. Employer

Identification Number)

Ten Post Office Square

02109

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**Boston, Massachusetts**  
(Address of principal executive offices) (Zip Code)  
**Registrant's telephone number, including area code: (888) 666-1363**

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15 of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check One)

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

**APPLICABLE ONLY TO CORPORATE ISSUERS**

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of April 30, 2007:

<b>Common Stock-Par Value \$1.00</b> (class)	<b>37,043,398</b> (outstanding)
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**BOSTON PRIVATE FINANCIAL HOLDINGS, INC.**

**FORM 10-Q**

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**Table of Contents****BOSTON PRIVATE FINANCIAL HOLDINGS, INC. AND SUBSIDIARIES****Consolidated Balance Sheets****(Unaudited)**

	March 31, 2007	December 31, 2006
	(In thousands, except share data)	
<b>Assets:</b>		
Cash and due from banks	\$ 108,842	\$ 115,951
Federal funds sold	169,241	123,445
Cash and cash equivalents	278,083	239,396
Investment securities:		
Available-for-sale (amortized cost of \$456,931 and \$527,190, respectively)	454,455	523,848
Held-to-maturity (fair value of \$14,023 and \$13,819, respectively)	14,113	13,959
Total investment securities	468,568	537,807
Loans held for sale	8,911	5,224
Loans:		
Commercial	1,958,283	1,863,971
Construction	649,889	632,263
Residential mortgage	1,581,829	1,546,965
Home equity and other consumer loans	268,956	268,053
Total loans	4,458,957	4,311,252
Less: allowance for loan losses	44,555	43,387
Net loans	4,414,402	4,267,865
Stock in Federal Home Loan Banks and Banker's Bank	43,417	40,096
Premises and equipment, net	36,853	35,641
Goodwill	332,462	335,633
Intangible assets, net	121,782	125,331
Fees receivable	26,496	28,248
Accrued interest receivable	22,604	22,913
Other assets	117,932	125,390
Total assets	\$ 5,871,510	\$ 5,763,544
<b>Liabilities:</b>		
Deposits	\$ 4,101,432	\$ 4,077,831
Securities sold under agreements to repurchase	107,695	77,605
Federal Home Loan Bank borrowings	670,372	602,903
Junior subordinated debentures	234,021	234,021
Accrued interest payable	12,189	10,964
Other liabilities	94,519	125,023
Total liabilities	\$ 5,220,228	\$ 5,128,347
<b>Stockholders' equity:</b>		
Common stock, \$1.00 par value; authorized: 70,000,000 shares; issued: 36,759,624 shares at March 31, 2007 and 36,589,727 shares at December 31, 2006	36,760	36,590
Additional paid-in capital	430,072	424,787

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Retained earnings	185,946	176,111
Accumulated other comprehensive loss	(1,496)	(2,291)
<b>Total stockholders' equity</b>	<b>651,282</b>	<b>635,197</b>
Total liabilities and stockholders' equity	\$ 5,871,510	\$ 5,763,544

*See accompanying notes to unaudited consolidated financial statements.*

**Table of Contents****BOSTON PRIVATE FINANCIAL HOLDINGS, INC. AND SUBSIDIARIES****Consolidated Statements of Operations****(Unaudited)**

	<b>Three Months Ended March 31,</b>	
	<b>2007</b>	<b>2006</b>
	<b>(In thousands, except share data)</b>	
<b>Interest and dividend income:</b>		
Loans	\$ 76,524	\$ 61,145
Taxable investment securities	2,737	2,787
Non-taxable investment securities	1,872	1,575
Mortgage-backed securities	357	412
Federal funds sold and other	2,347	2,267
<b>Total interest and dividend income</b>	<b>83,837</b>	<b>68,186</b>
<b>Interest expense:</b>		
Deposits	28,912	16,522
Federal Home Loan Bank borrowings	7,689	4,341
Junior subordinated debentures	3,293	3,258
Other short-term borrowings	559	497
<b>Total interest expense</b>	<b>40,453</b>	<b>24,618</b>
Net interest income	43,384	43,568
Provision for loan losses	1,176	1,163
Net interest income after provision for loan losses	42,208	42,405
<b>Fees and other income:</b>		
Investment management and trust fees	37,707	28,813
Wealth advisory fees	7,266	6,411
Earnings in equity investments	683	772
Deposit account service charges	426	444
Gain on sale of loans, net	532	457
Other	2,027	1,385
<b>Total fees and other income</b>	<b>48,641</b>	<b>38,282</b>
<b>Operating expense:</b>		
Salaries and employee benefits	46,601	39,375
Occupancy and equipment	7,874	6,558
Professional services	3,206	2,808
Marketing and business development	2,596	2,336
Contract services and processing	1,435	1,230
Amortization of intangibles	3,549	2,875
Other	4,282	4,517
<b>Total operating expense</b>	<b>69,543</b>	<b>59,699</b>
Minority interest	914	814

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Income before income taxes	20,392	20,174
Income tax expense	7,258	7,346
Net income	\$ 13,134	\$ 12,828
Per share data:		
Basic earnings per share	\$ 0.36	\$ 0.37
Diluted earnings per share	\$ 0.34	\$ 0.35
Average basic common shares outstanding	36,276,912	34,621,181
Average diluted common shares outstanding	41,135,058	39,228,346

*See accompanying notes to unaudited consolidated financial statements.*



Table of Contents**BOSTON PRIVATE FINANCIAL HOLDINGS, INC. AND SUBSIDIARIES****Consolidated Statements of Changes in Stockholders' Equity****(Unaudited)**

	<b>Common Stock</b>	<b>Additional Paid-in Capital</b>	<b>Retained Earnings</b>	<b>Accumulated Other Comprehensive Income (Loss)</b>	<b>Total</b>
	<b>(In thousands, except share data)</b>				
Balance at December 31, 2005	\$ 34,800	\$ 374,818	\$ 133,190	\$ (3,460)	\$ 539,348
Comprehensive Income:					
Net income			12,828		12,828
Other comprehensive income, net of tax:					
Change in unrealized gain (loss) on securities available-for-sale, net of tax				(888)	(888)
Change in unrealized gain (loss) on cash flow hedge, net of tax				(212)	(212)
Total comprehensive income, net of tax					11,728
Dividends paid to shareholders			(2,794)		(2,794)
Proceeds from issuance of 60,842 shares of common stock	61	1,558			1,619
Issuance of 71,923 shares of incentive common stock	72	(72)			
Amortization of incentive stock grants		694			694
Amortization of stock options and employee stock purchase plan		1,415			1,415
Stock options exercised	248	2,613			2,861
Excess tax savings on stock options exercised		819			819
Balance at March 31, 2006	\$ 35,181	\$ 381,845	\$ 143,224	\$ (4,560)	\$ 555,690
Balance at December 31, 2006	\$ 36,590	\$ 424,787	\$ 176,111	\$ (2,291)	\$ 635,197
Comprehensive Income:					
Net income			13,134		13,134
Other comprehensive income, net of tax:					
Change in unrealized gain (loss) on securities available-for-sale, net of tax				721	721
Changes in unrealized gain (loss) on cash flow hedge, net of tax				74	74
Total comprehensive income, net of tax					13,929
Dividends paid to shareholders			(3,299)		(3,299)
Proceeds from issuance of 65,634 shares of common stock	66	1,637			1,703
Issuance of 42,100 shares of incentive stock grants	42	(42)			
Amortization of incentive stock grants		674			674
Amortization of stock options and employee stock purchase plan		1,837			1,837
Stock options exercised	62	1,147			1,209
Excess tax savings on stock options exercised		32			32
Balance at March 31, 2007	\$ 36,760	\$ 430,072	\$ 185,946	\$ (1,496)	\$ 651,282

*See accompanying notes to unaudited consolidated financial statements.*



**Table of Contents****BOSTON PRIVATE FINANCIAL HOLDINGS, INC. AND SUBSIDIARIES****Consolidated Statements of Cash Flows****(Unaudited)**

	<b>Three Months Ended March 31,</b>	
	<b>2007</b>	<b>2006</b>
	<b>(In thousands)</b>	
<b>Cash flows from operating activities:</b>		
Net income	\$ 13,134	\$ 12,828
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	6,872	6,180
Common shares issued as compensation	57	160
Provision for loan losses	1,176	1,163
Loans originated for sale	(58,074)	(31,120)
Proceeds from sale of loans held for sale	54,919	41,360
Net increase in other operating activities	(17,920)	(22,997)
 Net cash provided by operating activities	 164	 7,574
<b>Cash flows from investing activities:</b>		
Investment securities available-for-sale:		
Purchases	(55,865)	(111,747)
Sales	25	
Maturities, redemptions, and principal payments	125,685	84,701
Investment securities held-to-maturity:		
Purchases	(1,997)	(19,935)
Maturities and principal payments	1,850	47,960
(Investments) in trusts, net of distributions	4,196	(578)
Purchase of Federal Home Loan Banks stock	(3,321)	(3,823)
Net increase in portfolio loans	(145,882)	(133,628)
Capital expenditures, net of sale proceeds	(3,490)	(2,803)
Cash paid for acquisitions, including deferred acquisition obligations, net of cash acquired	(2,778)	(3,749)
 Net cash used in investing activities	 (81,577)	 (143,602)
<b>Cash flows from financing activities:</b>		
Net increase in deposits	23,601	55,981
Net increase (decrease) in securities sold under agreements to repurchase	30,090	(2,018)
Net (decrease) increase in short-term Federal Home Loan Bank borrowings	(94,898)	42,676
Net increase in long-term Federal Home Loan Bank borrowings	162,414	18,445
Dividends paid to stockholders	(3,299)	(2,794)
Excess tax savings on stock options exercised	32	819
Proceeds from stock option exercises	1,209	2,861
Proceeds from issuance of common stock, net	951	542
 Net cash provided by financing activities	 120,100	 116,512
 Net increase (decrease) in cash and cash equivalents	 38,687	 (19,516)
Cash and cash equivalents at beginning of year	239,396	372,316
 Cash and cash equivalents at end of period	 \$ 278,083	 \$ 352,800

**Supplementary schedule of non-cash investing and financing activities:**

Cash paid for interest	\$	39,228	\$	24,571
Cash paid for income taxes, net of refunds received		78		3,011
Change in unrealized gain (loss) on securities available-for-sale, net of estimated income taxes		721		(888)
Change in unrealized gain (loss) on cash flow hedge, net of estimated income taxes		74		(212)

**Non-Cash Transactions**

Equity issued for acquisitions, including deferred acquisition obligation	\$	695	\$	917
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*See accompanying notes to unaudited consolidated financial statements.*

**Table of Contents****BOSTON PRIVATE FINANCIAL HOLDINGS, INC. AND SUBSIDIARIES****Notes to Unaudited Consolidated Financial Statements****(1) Basis of Presentation and Summary of Significant Accounting Policies**

The consolidated financial statements of Boston Private Financial Holdings, Inc. (the Company) include the accounts of the Company and its wholly-owned and majority-owned subsidiaries, which consist of four private banks, and seven registered investment advisers. The Company's four private banks include; Boston Private Bank & Trust Company (Boston Private Bank), a Massachusetts chartered trust company; Borel Private Bank & Trust Company (Borel) and First Private Bank & Trust (FPB), both California state banking corporations; and Gibraltar Private Bank & Trust Company (Gibraltar), a federal savings association. The Company's seven registered investment advisers include: Westfield Capital Management Company, LLC (Westfield), Dalton, Greiner, Hartman, Maher & Co., LLC (DGHM), Boston Private Value Investors, Inc. (BPVI), Sand Hill Advisors, Inc. (Sand Hill), KLS Professional Advisors Group, LLC (KLS), RINET Company LLC (RINET), and Anchor Capital Holdings LLC (Anchor). In addition, the Company holds an approximately 27.5% minority interest in Coldstream Holdings, Inc., (Coldstream Holdings) and a 49.7% minority interest in Bingham, Osborn, & Scarborough, LLC (BOS) at March 31, 2007. Coldstream Holdings is the parent company of Coldstream Capital Management Inc., a registered investment adviser and Coldstream Securities Inc., a registered broker dealer. BOS is a registered investment adviser. The Company conducts substantially all of its business through its wholly-owned and majority-owned subsidiaries, Boston Private Bank, Borel, FPB and Gibraltar, (together, the Banks), Westfield, DGHM, BPVI, Sand Hill, KLS, RINET, and Anchor (together, the Registered Investment Advisers). All significant intercompany accounts and transactions have been eliminated in consolidation. The minority investments in Coldstream Holdings and BOS are accounted for using the equity method, and are included in other assets.

The unaudited interim consolidated financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States of America, and include all necessary adjustments of a normal recurring nature, which in the opinion of management, are required for a fair presentation of the results and financial condition of the Company. The interim results of consolidated operations are not necessarily indicative of the results for the entire year.

The information in this report should be read in conjunction with the consolidated financial statements and accompanying notes included in the Annual Report on Form 10-K for the year ended December 31, 2006 filed with the Securities and Exchange Commission (SEC). Certain prior year information has been reclassified to conform to current year presentation.

The Company's significant accounting policies are described in Note 3 in the Company's Annual Report on Form 10-K for the year ended December 31, 2006 filed with the SEC. For interim reporting purposes, the Company follows the same significant accounting policies.

**(2) Earnings Per Share**

Basic earnings per share (EPS) excludes dilution and is computed by dividing income available to common stockholders by the weighted average number of common shares outstanding during the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the Company. The dilutive effect of convertible securities are reflected in diluted EPS by application of the if-converted method. Under the if-converted method, the interest expense on the convertible securities, net of tax, is added back to net income and the convertible shares are assumed to have been converted at the beginning of the period. The if-converted method is only used if the effect is dilutive.

The following table is a reconciliation of the components of basic and diluted EPS computations for the quarters ended March 31, 2007 and 2006.

	<b>Three Months Ending March 31,</b>	
	<b>2007</b>	<b>2006</b>
	<b>(In thousands, except share data)</b>	
<b>Calculation of net income for EPS:</b>		
Net income as reported and for basic EPS	\$ 13,134	\$ 12,828
Interest on convertible trust preferred securities, net of tax	750	765

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Net income for EPS calculation using the if-converted method	\$ 13,884	\$ 13,593
<b>Calculation of average shares outstanding:</b>		
Average basic common shares outstanding	36,276,912	34,621,181
Dilutive effect of:		
Stock options, stock grants and other	1,674,309	1,424,956
Convertible trust preferred securities	3,183,837	3,182,209
Dilutive potential common shares	4,858,146	4,607,165
Average diluted common shares outstanding	41,135,058	39,228,346
<b>Per Share Data:</b>		
Basic earnings per share	\$ 0.36	\$ 0.37
Diluted earnings per share	\$ 0.34	\$ 0.35

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### **(3) Business Segments**

#### *Management Reporting*

The Company has 12 reportable segments: Boston Private Bank, Borel, FPB, Gibraltar, Westfield, DGHM, Sand Hill, BPVI, KLS, RINET, Anchor, and Boston Private Financial Holdings, Inc. (Parent Company only) ( HC ). The financial performance of the Company is managed and evaluated by business segment. The segments are managed separately as each business is a company with different clients, employees, systems, risks, and marketing strategies. In the first quarter 2007 the Company moved its Sand Hill segment from the Investment Management business line to its Wealth Advisory business line. All prior period revenues have been reclassified to conform to the current year s presentation.

#### *Description of Business Segments*

##### *Private Banking*

Boston Private Bank pursues a private banking business strategy and is principally engaged in providing banking, investment and fiduciary products to high net worth individuals, their families and businesses in the greater Boston area and New England. Boston Private Bank offers its clients a broad range of deposit and loan products. In addition, it provides investment management and trust services to high net worth individuals and institutional clients. Boston Private Bank specializes in separately managed mid to large cap equity and fixed income portfolios.

Borel serves the financial needs of individuals, their families and their businesses in northern California. Borel conducts a commercial banking business, which includes deposit and lending activities. Additionally, Borel offers trust services and provides a variety of other fiduciary services including investment management, advisory and administrative services to individuals.

FPB provides a range of deposit and loan banking products as well as trust services to its customers. Its primary focus is on small and medium sized businesses and professionals located in the Los Angeles and San Bernardino counties.

Gibraltar provides private banking and wealth management services to professionals, as well as business owners, entrepreneurs, corporate executives and individuals primarily in Miami-Dade, Monroe, Broward, Collier, and Palm Beach counties. In the fourth quarter of 2006 Gibraltar opened a private banking office in New York City.

##### *Investment Management*

Westfield serves the investment management needs of pension funds, endowments and foundations, mutual funds and high net worth individuals throughout the United States and abroad. Westfield specializes in separately managed domestic growth equity portfolios in all areas of the capitalization spectrum and acts as the investment manager for several limited partnerships.

DGHM is a value driven investment manager specializing in smaller capitalization equities. The firm manages investments for institutional clients and high net worth individuals in mid, small, and micro cap portfolios. The firm is headquartered in New York City.

BPVI serves the investment needs of institutions and high net worth individuals managing large capitalization US equities and balanced portfolios with a value orientation.

Anchor is the parent holding company of Anchor Capital and Anchor/Russell. Anchor Capital is a value-oriented investment adviser specializing in active investment management for families, trusts, and institutions, including foundations and endowments. Anchor Capital serves clients through its Discretionary Management Accounts division and its Separately Managed Accounts ( Wrap Accounts ) division, and offers four core disciplines, which include balanced, all-cap, mid-cap, and small-cap styles. Anchor Capital s sister company, Anchor/Russell, structures diversified investment management programs for clients utilizing a host of sophisticated management solutions including institutional multi-manager, multi-style, multi-asset mutual funds and Separately Managed Accounts programs sponsored by the Frank Russell Company.

##### *Wealth Advisory*

KLS is a wealth management firm specializing in investment management, estate and insurance planning, retirement planning, financial decision making and income tax planning services. The firm is headquartered in New York City.

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RINET provides fee-only financial planning, tax planning and investment management services to high net worth individuals and their families in the greater Boston area, New England, and other areas of the United States. Its capabilities include tax planning and preparation, asset allocation, estate planning, charitable planning, planning for employment benefits, including 401(k) plans, alternative investment analysis and mutual fund investing. It also offers an independent mutual fund rating service.



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Sand Hill provides comprehensive, planning based financial strategies for wealthy individuals, families, charitable organizations and select institutions in northern California.

*Measurement of Segment Profit and Assets*

The accounting policies of the segments are the same as those described in the summary of significant accounting policies. Revenues, expenses, and assets are recorded by each segment, and management reviews separate financial statements for each segment.

*Reconciliation of Reportable Segment Items*

The following tables provide a reconciliation of the revenues, profit, assets, and other significant items of reportable segments as of and for the quarters ended March 31, 2007 and 2006. Interest expense on junior subordinated debentures are reported at the Holding Company.

**At and For the Three Months Ended**

**March 31, 2007**

<i>(In thousands)</i>	Sand							Total Registered Investment Advisers
	Westfield	DGHM	Hill	BPVI	KLS	RINET	Anchor (1)	
<b>Income Statement Data:</b>								
<b>Revenue</b>								
Net interest income	\$ 86	\$ 65	\$ 7	\$ 7	\$ 53	\$ 15	\$ 19	\$ 252
Non-interest income	16,898	4,540	1,861	1,817	3,385	2,127	8,105	38,733
<b>Total revenues</b>	<b>\$ 16,984</b>	<b>\$ 4,605</b>	<b>\$ 1,868</b>	<b>\$ 1,824</b>	<b>\$ 3,438</b>	<b>\$ 2,142</b>	<b>\$ 8,124</b>	<b>\$ 38,985</b>
Non-interest expense and minority interest	9,992	3,940	1,544	1,429	2,671	2,043	6,299	27,918
Income taxes	2,925	429	130	170	353	41	773	4,821
<b>Segment profit</b>	<b>\$ 4,067</b>	<b>\$ 236</b>	<b>\$ 194</b>	<b>\$ 225</b>	<b>\$ 414</b>	<b>\$ 58</b>	<b>\$ 1,052</b>	<b>\$ 6,246</b>
<b>Segment assets</b>	<b>\$ 42,695</b>	<b>\$ 93,072</b>	<b>\$ 16,587</b>	<b>\$ 5,584</b>	<b>\$ 34,942</b>	<b>\$ 5,471</b>	<b>\$ 90,472</b>	<b>\$ 288,823</b>
<b>Amortization of intangibles</b>	<b>\$</b>	<b>\$ 808</b>	<b>\$ 25</b>	<b>\$ 60</b>	<b>\$ 195</b>	<b>\$</b>	<b>\$ 859</b>	<b>\$ 1,947</b>
<b>(In millions)</b>								
<b>Assets under management</b>	<b>\$ 10,521</b>	<b>\$ 2,014</b>	<b>\$ 1,284</b>	<b>\$ 915</b>	<b>\$ 3,939</b>	<b>\$ 1,285</b>	<b>\$ 6,976</b>	<b>\$ 26,934</b>

<i>(In thousands)</i>	Boston Private Bank	Borel	FPB	Gibraltar	Total Banks	Total Registered Investment Advisers	HC	Inter- Segment	Consolidated Total
<b>Income statement data:</b>									
<b>Revenue</b>									
Net interest income	\$ 16,179	\$ 11,085	\$ 6,805	\$ 12,250	\$ 46,319	\$ 252	\$ (3,246)	\$ 59	\$ 43,384
Non-interest income	5,022	1,644	485	2,267	9,418	38,733	701	(211)	48,641
<b>Total revenue</b>	<b>\$ 21,201</b>	<b>\$ 12,729</b>	<b>\$ 7,290</b>	<b>\$ 14,517</b>	<b>\$ 55,737</b>	<b>\$ 38,985</b>	<b>\$ (2,545)</b>	<b>\$ (152)</b>	<b>\$ 92,025</b>
Provision for loan losses	\$ 714	\$	\$ 207	\$ 255	\$ 1,176	\$	\$	\$	\$ 1,176
Non-interest expense and minority interest	14,140	6,442	4,536	11,651	36,769	27,918	5,922	(152)	70,457
Income taxes	1,390	2,495	1,008	1,094	5,987	4,821	(3,550)	\$	7,258
<b>Segment profit</b>	<b>\$ 4,957</b>	<b>\$ 3,792</b>	<b>\$ 1,539</b>	<b>\$ 1,517</b>	<b>\$ 11,805</b>	<b>\$ 6,246</b>	<b>\$ (4,917)</b>	<b>\$</b>	<b>\$ 13,134</b>

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<b>Segment assets</b>	\$ 2,441,730	\$ 1,071,796	\$ 558,836	\$ 1,512,751	\$ 5,585,113	\$ 288,823	\$ 52,367	\$ (54,793)	\$ 5,871,510
<b>Amortization of intangibles</b>	\$	\$	\$ 201	\$ 1,311	\$ 1,512	\$ 1,947	\$ 90	\$	\$ 3,549

(In millions)

<b>Assets under management and advisory</b>	\$ 2,499	\$ 707	\$ 15	\$ 959	\$ 4,180	\$ 26,934	\$	\$ (255)	\$ 30,859
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**Table of Contents****At and For the Three Months Ended****March 31, 2006**

(In thousands)	Westfield	DGHM	Sand Hill	BPVI	KLS	RINET	Total Registered Investment Advisers
<b>Income statement data:</b>							
<b>Revenue</b>							
Net interest income	\$ 22	\$ 53	\$ 5	\$ 4	\$ 41	\$ 7	\$ 132
Non-interest income	13,996	7,854	1,674	1,673	2,878	1,940	30,015
<b>Total revenue</b>	<b>\$ 14,018</b>	<b>\$ 7,907</b>	<b>\$ 1,679</b>	<b>\$ 1,677</b>	<b>\$ 2,919</b>	<b>\$ 1,947</b>	<b>\$ 30,147</b>
Non-interest expense and minority interest	8,329	5,267	1,455	1,413	2,447	1,798	20,709
Income taxes	2,379	1,195	90	118	209	62	4,053
<b>Segment profit</b>	<b>\$ 3,310</b>	<b>\$ 1,445</b>	<b>\$ 134</b>	<b>\$ 146</b>	<b>\$ 263</b>	<b>\$ 87</b>	<b>\$ 5,385</b>
<b>Segment assets</b>	<b>\$ 40,498</b>	<b>\$ 103,574</b>	<b>\$ 16,248</b>	<b>\$ 5,483</b>	<b>\$ 34,877</b>	<b>\$ 5,272</b>	<b>\$ 205,952</b>
<b>Amortization of intangibles</b>	<b>\$</b>	<b>\$ 885</b>	<b>\$ 25</b>	<b>\$ 60</b>	<b>\$ 225</b>	<b>\$</b>	<b>\$ 1,195</b>
<b>(In millions)</b>							
<b>Assets under management and advisory</b>	<b>\$ 9,200</b>	<b>\$ 3,489</b>	<b>\$ 1,143</b>	<b>\$ 904</b>	<b>\$ 3,335</b>	<b>\$ 1,203</b>	<b>\$ 19,274</b>

(In thousands)	Boston Private Bank	Borel	FPB	Gibraltar	Total Banks	Total Registered Investment Advisers	HC	Inter-Segment	Consolidated Total
<b>Income statement data:</b>									
<b>Revenue</b>									
Net interest income	\$ 16,060	\$ 10,309	\$ 6,213	\$ 13,959	\$ 46,541	\$ 132	\$ (3,106)	\$ 1	\$ 43,568
Non-interest income	4,332	1,282	464	1,962	8,040	30,015	422	(195)	38,282
<b>Total revenue</b>	<b>\$ 20,392</b>	<b>\$ 11,591</b>	<b>\$ 6,677</b>	<b>\$ 15,921</b>	<b>\$ 54,581</b>	<b>\$ 30,147</b>	<b>\$ (2,684)</b>	<b>\$ (194)</b>	<b>\$ 81,850</b>
Provision for loan losses	\$ 204	\$ 225	\$ 67	\$ 667	\$ 1,163	\$	\$	\$	\$ 1,163
Non-interest expense and minority interest	13,759	5,585	3,619	11,130	34,093	20,709	5,905	(194)	60,513
Income taxes	1,644	2,265	1,180	1,681	6,770	4,053	(3,477)		7,346
<b>Segment profit</b>	<b>\$ 4,785</b>	<b>\$ 3,516</b>	<b>\$ 1,811</b>	<b>\$ 2,443</b>	<b>\$ 12,555</b>	<b>\$ 5,385</b>	<b>\$ (5,112)</b>	<b>\$</b>	<b>\$ 12,828</b>
<b>Segment assets</b>	<b>\$ 2,280,467</b>	<b>\$ 929,785</b>	<b>\$ 470,803</b>	<b>\$ 1,320,883</b>	<b>\$ 5,001,938</b>	<b>\$ 205,952</b>	<b>\$ 55,710</b>	<b>\$ (32,336)</b>	<b>\$ 5,231,264</b>
<b>Amortization of intangibles</b>	<b>\$</b>	<b>\$</b>	<b>\$ 206</b>	<b>\$ 1,474</b>	<b>\$ 1,680</b>	<b>\$ 1,195</b>	<b>\$</b>	<b>\$</b>	<b>\$ 2,875</b>
<b>(In millions)</b>									
<b>Assets under management and advisory</b>	<b>\$ 2,352</b>	<b>\$ 693</b>	<b>\$</b>	<b>\$ 802</b>	<b>\$ 3,847</b>	<b>\$ 19,274</b>	<b>\$</b>	<b>\$ (222)</b>	<b>\$ 22,899</b>

(1) Acquired on June 1, 2006.

Boston Private Bank, Borel, FPB and Gibraltar also provide investment advisory and trust services which are included in bank Segment Profit and are not included with the Segment Profit of the Registered Investment Advisers.



**Table of Contents****(4) Goodwill and Intangible Assets**

The following is an analysis of the activity in goodwill for the three months ended March 31, 2007:

<i>(In thousands)</i>	Balance at December 31, 2006	Acquisitions and adjustments	Balance at March 31, 2007
<b>Goodwill</b>			
Boston Private Bank	\$ 2,403	\$	\$ 2,403
Sand Hill	13,327		13,327
BPVI	1,189		1,189
DGHM	56,468	(3,209)	53,259
FPB	34,392		34,392
KLS	22,829		22,829
Gibraltar	154,497		154,497
Anchor	38,463	38	38,501
Equity method investments	12,065		12,065
<b>Total</b>	<b>\$ 335,633</b>	<b>\$ (3,171)</b>	<b>\$ 332,462</b>

Goodwill was reduced by \$3.2 million at DGHM to reflect lower future estimated contingent consideration payments that were accrued as of the date of acquisition. In the first quarter of 2007, the Company made its 2007 deferred acquisition payment to DGHM pursuant to the terms of the agreement. The payment was approximately \$3.5 million of which 80% was paid in cash and the remaining 20% was paid with the Company's stock.

For tax purposes, the goodwill relating to Sand Hill, DGHM, KLS and a portion of the goodwill relating to BPVI and FPB, is expected to be deductible.

Intangible assets, net, consisted of the following:

<i>(In thousands)</i>	At March 31, 2007			At December 31, 2006		
	Gross Carrying Amount	Accumulated Amortization	Net	Gross Carrying Amount	Accumulated Amortization	Net
<b>Other Intangibles</b>						
Advisory contracts	\$ 98,194	\$ 19,862	\$ 78,332	\$ 98,194	\$ 17,693	\$ 80,501
Core deposit intangibles	47,800	8,710	39,090	47,800	7,497	40,303
Employment agreements	3,397	937	2,460	3,670	1,043	2,627
Trade names	1,900		1,900	1,900		1,900
<b>Total</b>	<b>\$ 151,291</b>	<b>\$ 29,509</b>	<b>\$ 121,782</b>	<b>\$ 151,564</b>	<b>\$ 26,233</b>	<b>\$ 125,331</b>

Amortization expense for the quarters ended March 31, 2007 and 2006 was \$3.5 million, and \$2.9 million, respectively, an increase of \$674 thousand, or 23.4%. The Anchor, BOS, and Coldstream Holdings acquisitions increased amortization by \$949 thousand, and the reduced amortization at DGHM, KLS, FPB, and Gibraltar, based on the amortization method, decreased amortization by \$275 thousand.

**(5) Recent Accounting Developments**

In September 2006, the Financial Accounting Standards Board ( FASB ) issued Statement No. 157, *Fair Value Measurements* ( FAS 157 ). This statement defines fair value, establishes a framework for measuring fair value under accounting principles generally accepted in the United States and requires certain disclosures about fair value measurements. FAS 157 provides guidance on how to measure fair value when required under existing accounting standards. The statement establishes a fair value hierarchy of three levels based on the inputs to valuation techniques used to measure fair value. Required disclosures will focus on the inputs used to measure fair value, fair value measurements, and the effects of

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the measurements in the financial statements. FAS 157 is effective for fiscal years beginning after November 15, 2007, with earlier application allowed. Management is currently evaluating the impact of adopting this statement on the Company's financial position and results of operations.

In September 2006, the FASB ratified Emerging Issue Task Force ( EITF ) Issue No. 06-4, *Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements* which requires recognition of a liability for future benefits associated with endorsement split-dollar life insurance arrangements with employees. The consensus is effective for fiscal years beginning after December 15, 2007 and should be adopted as a cumulative-effect adjustment to retained earnings or through retrospective application to all prior periods. Management is currently evaluating the impact of adopting this consensus on the Company's financial position and results of operations.

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In February 2007, the FASB issued Statement No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* ( FAS 159 ). FAS 159 permits entities to measure certain financial assets and financial liabilities at fair value and amended FASB Statement No. 115, *Accounting for Investments in Debt and Equity Securities*. Unrealized gains and losses on items for which the fair value option is elected will be reported in earnings. FAS 159 is effective for fiscal years beginning after November 15, 2007. Management is currently evaluating the impact of adopting this statement on the Company's financial position and results of operations.

In March 2007, the FASB ratified EITF Issue No. 06-10, *Accounting for Deferred Compensation and Postretirement Benefit Aspects of Collateral Assignment Split-Dollar Life Insurance Arrangements*. The consensus will require an employer to measure the asset associated with collateral-assignment split-dollar life insurance. The consensus will also require that the employer recognize a liability for a postretirement benefit if the employer has agreed to maintain the policy during the employee's retirement or provide the employee with a death benefit. This consensus is effective for fiscal years beginning after December 15, 2007. Management is currently evaluating the impact of adopting this consensus on the Company's financial position and results of operations.

In March 2007, the FASB ratified EITF Issue No. 06-11, *Accounting for Income Tax Benefits of Dividends on Share-Based Payment Awards*. The consensus will require that the realized income tax benefit arising from the deduction of dividend payments on nonvested equity classified awards be recognized as an increase to additional paid-in capital. These benefits are currently recognized in the income tax provision and lower a company's effective tax rate. The consensus is effective for fiscal years beginning after September 15, 2007. Management does not believe the impact of adopting this consensus will have a material impact on the Company's financial position or results of operations.

## **MANAGEMENT'S DISCUSSION AND ANALYSIS**

### **RESULTS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

#### **For the Quarter Ended March 31, 2007**

The discussions set forth below and elsewhere herein contain certain statements that may be considered forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All statements, other than statements of historical facts, including statements regarding our strategy, effectiveness of investment programs, evaluations of future interest rate trends and liquidity, expectations as to growth in assets, deposits and results of operations, success of acquisitions, future operations, market position, financial position, and prospects, plans and objectives of management are forward-looking statements. These forward-looking statements are based on the current assumptions and beliefs of management and are only expectations of future results. Our actual results could differ materially from those projected in the forward-looking statements as the result of, among other factors, changes in interest rates, changes in the securities or financial markets, a deterioration in general economic conditions on a national basis or in the local markets in which we operate, including changes which adversely affect borrowers' ability to service and repay our loans, changes in loan defaults and charge-off rates, reduction in deposit levels necessitating increased borrowing to fund loans and investments, the risk that we may not be able to attract and retain investment management and wealth advisory clients at current levels, the risk that difficulties will arise in connection with the integration of the operations of acquired businesses with the operations of our banking or investment management businesses, the passing of adverse government regulation, and changes in assumptions used in making such forward looking statements. These forward-looking statements are made as of the date of this report and we do not intend or undertake to update any such forward-looking statement.

#### **Executive Summary**

The Company is a wealth management company that offers comprehensive financial services to high net worth individuals, families, businesses, and select institutions through its nine wholly-owned and two majority-owned subsidiaries. The Company offers a full range of wealth management services through three core financial disciplines: private banking, wealth advisory, and investment management. Within the private banking discipline, the operating segments are Boston Private Bank, Borel, FPB and Gibraltar. Within the wealth advisory and investment management disciplines, the operating segments are Westfield, DGHM, Sand Hill, BPVI, KLS, RINET, and Anchor. The Company also owns a minority interest in BOS and Coldstream Holdings. This Executive Summary provides an overview of the most significant aspects of our operating segments and the Company's operations in the first quarter of 2007. Details of the matters addressed in this summary are provided elsewhere in this document and, in particular, in the sections immediately following.

On June 1, 2006, the Company acquired Anchor. The financial results of the acquired entity have had a significant impact on our results of operations for the first quarter of 2007, and should be considered in comparing the Company's results of operations for the first quarter of 2007 to the first quarter of 2006. At the time of acquisition, excluding the effects





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of purchase accounting adjustments, Anchor had \$7.7 million in assets and \$5.4 billion in assets under management. The assets, revenues, expenses, profit and assets under management, as of March 31, 2007, are disclosed in Note 3 Business Segments to the Company's financial statements.

At March 31, 2007, Boston Private's consolidated subsidiaries managed or advised approximately \$30.9 billion in client investment assets and had balance sheet assets of approximately \$5.9 billion.

During the first quarter of 2007, through growth in its organic business efforts, the acquisition of Anchor, and strong equity market conditions, the Company earned revenues of \$92.0 million, an increase of 12.4% over revenues of \$81.9 million for the same period in 2006. Total operating expenses, including minority interest, was \$70.5 million for the first quarter of 2007, a 16.4% increase over total operating expenses of \$60.5 million, including minority interest, for the same period in 2006. Net income for the first quarter of 2007 was \$13.1 million, or \$0.34 per diluted share, as compared to net income for the first quarter of 2006 of \$12.8 million, or \$0.35 per diluted share.

Items that impacted the Company's results in the first quarter 2007 include: the acquisition of Anchor; net interest margin compression driven by the challenging interest rate environment as well as the Company's strong loan growth outpacing deposit growth; and increased assets under management driven by strong equity markets and positive organic flows, in spite of the significant outflows that the Company experienced at DGHM.

Anchor had revenues of \$8.1 million in the first quarter of 2007. Total operating expenses and minority interest in the first quarter of 2007 for Anchor was \$6.3 million. Anchor had net income of \$1.1 million in the first quarter of 2007. The change in the Company's statement of operations, excluding the results of operations for Anchor, is disclosed in the Company's three months ended March 31, 2007 results of operations discussion.

In the first quarter of 2007, the Banks' loan growth outpaced deposit growth. Average loans and deposits grew \$174.8 million and \$92.8 million, respectively, from the fourth quarter of 2006. The shortfall in deposits caused the Banks to fund their loan growth with additional Federal Home Loan Bank borrowings and reduced liquidity. The funding of the new loans with higher priced borrowings, coupled with the competitive pressures on deposit pricing had a negative impact on the Company's net interest margin. Net interest margin, on a fully taxable equivalent basis, decreased 51 basis points from 4.02% in the first quarter of 2006 to 3.51% in the first quarter of 2007. Future net interest margins will be affected by the growth of the Banks' interest bearing assets, the related funding, loan quality, deposit mix, and the interest rate yield curve. The Company believes that the primary interest rate risk is a continued flat or inverted yield curve which could have an adverse impact on net interest margin at the Banks.

In the first quarter of 2007, the investment management business continued to benefit from the Company's acquisition of Anchor, in addition to strong equity markets, increased performance fees, and positive organic flows, in spite of the outflows that the Company experienced at DGHM. Assets under management and advisory (AUM) from consolidated banks and investment managers increased approximately \$785 million to \$24.6 billion at March 31, 2007, from \$23.8 billion at December 31, 2006. The \$785 million increase in AUM is comprised of approximately \$156 million in net new assets and \$629 million in market appreciation. Anchor contributed approximately \$294 million in net new business during the first quarter of 2007.

Thus far in the second quarter of 2007, DGHM's AUM has continued to decline. During the month of April, management of DGHM has been notified of several account resignations, including one significant account. These resignations are greater than anticipated. Although positive market action during the month of April has offset a portion of the decline in AUM from business lost thus far in the second quarter, the Company believes it prudent to test for impairment of goodwill and will conduct this test in the second quarter of 2007. Until the testing is completed and the results are available, the Company will not be able to determine whether a charge for impairment of goodwill is required. Any such non-cash impairment charge would, if required, reduce the Company's net income for the period in which the charge is taken and also reduce the amount of total goodwill of the Company. If such a charge is required, the non-cash impairment charge could be significant to the results of operations for the quarter; however, it would not affect operating cash flow. See *Critical Accounting Policies: Valuation of Goodwill/Intangible Assets and Analysis for Impairment* for more information.

The decrease in goodwill at DGHM in the first quarter was not related to impairment. Information related to this change in goodwill is explained in the Financial Condition discussion below under *Goodwill*.

In the first quarter of 2007, we had negative operating leverage of 4.0% over the same period last year. The Company defines operating leverage as the percent increase in revenue versus the percent increase in operating expenses and minority interest. The negative operating leverage was driven by the 51 basis points of compression of the net interest margin while loans increased by 18.6% and deposits increased 7.8%.



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The return on average assets decreased 10 basis points to 0.91% for the quarter ended March 31, 2007 compared to 1.01% during the same period in 2006. The decrease is primarily due to the Company's net interest margin compression. Average assets increased \$730.9 million, or 14.4%, from \$5.1 billion in the first quarter of 2006 to \$5.8 billion in the first quarter of 2007. The increase in average assets was primarily due to the increase in the Company's loan portfolio.

The return on average equity decreased 117 basis points to 8.17% for the quarter ended March 31, 2007 compared to 9.34% during the same period in 2006. The decrease was primarily due to additional equity issued in connection with the Company's acquisition of Anchor in the second quarter of 2006. Average equity increased \$93.3 million, or 17.0%, from \$549.6 million in the first quarter of 2006 to \$642.9 million in the first quarter of 2007.

The effective tax rate for the first quarter of 2007 was 35.6% and the related income tax expense was \$7.3 million. The effective tax rate for the same period in 2006 was 36.4% and the related income tax expense was \$7.3 million. The decrease in the Company's effective tax rate was due to state taxes and increased earnings from Bank Owned Life Insurance (BOLI) and from tax-free state and municipal investments as a percentage of total pre-tax earnings, offset by the non-deductible compensation expenses.

Management continues to focus on identifying attractive acquisition candidates in areas where the Company can build regional platforms from which to serve the targeted client base. The Company will continue to look at acquisition targets with an eye towards further geographic and business line diversification. By diversifying geographically, the Company mitigates the impact of regional economic risks. By diversifying by revenue stream between the three distinct lines of business, the Company expects to achieve more stable revenue and earnings. And lastly, with any acquisition, management will consider the types of assets under management or advisory and the diversification impact on our existing investment management concentrations.

## **Critical Accounting Policies**

Critical accounting policies are reflective of significant judgments and uncertainties, and could potentially result in materially different results under different assumptions and conditions. The Company believes that its most critical accounting policies upon which its financial condition depends and involve the most complex or subjective decisions or assessments are as follows:

### *Valuation of Goodwill/Intangible Assets and Analysis for Impairment*

For acquisitions accounted for using the purchase method of accounting, assets acquired and liabilities assumed are required to be recorded at their fair value. Intangible assets acquired are primarily comprised of investment management advisory contracts and core deposit intangibles. The values of these intangible assets were estimated using valuation techniques, based on discounted cash flow analysis. They are being amortized over the period the assets are expected to contribute to the cash flows of the Company, which reflect the expected pattern of benefit. These intangible assets are amortized using either an accelerated method or the straight-line method based upon the projected cash flows the Company will receive from the customer relationships during the estimated useful lives.

These intangible assets are subject to impairment tests in accordance with FASB Statement No. 144 *Accounting for the Impairment or Disposal of Long-Lived Assets*. The carrying value of the investment advisory contracts and core deposit intangibles are reviewed for impairment on an annual basis, or sooner, whenever events or changes in circumstances indicate that their carrying amount may not be fully recoverable. Assets under management are analyzed to determine if there has been a reduction since acquisition that could indicate possible impairment of the advisory contracts. Deposit levels and interest rate changes are also reviewed for banks with core deposit intangibles to determine if there is potential impairment. Impairment would be recognized if the carrying value exceeded the sum of the undiscounted expected future cash flows from the intangible assets. Impairment would result in a write-down to the estimated fair value based on the anticipated discounted future cash flows.

The Company makes certain estimates and assumptions that affect the determination of the expected future cash flows from the advisory contracts and the core deposit intangibles. These estimates and assumptions include account attrition, market appreciation for assets under management, discount rates and anticipated fee rates, interest rates, projected costs and other factors. Significant changes in these estimates and assumptions could cause a different valuation for the intangible assets. Changes in the original assumptions could change the amount of the intangible recognized and the resulting amortization. Subsequent changes in assumptions could result in recognition of impairment of the intangible assets.

Goodwill is recorded as part of the Company's acquisitions of businesses where the purchase price exceeds the fair market value of the net tangible and identifiable intangible assets. Goodwill is not amortized, but rather is subject to ongoing periodic impairment tests upon the occurrence of significant adverse events such as the loss of key clients or management and at least annually in accordance with FASB Statement

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No. 142, *Goodwill and Other Intangible Assets*. See Item 1A. Risk Factors in the Company's Annual Report on Form 10-K, for the year ended December 31, 2006. Goodwill was reviewed during the fourth quarter of 2006 using discounted cash flow analysis and by reviewing market data for sales of investment management and banking firms. It was determined that the estimated fair value exceeded the carrying value so no impairment was recognized.

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The discounted cash flow analysis is based on the projected net cash flows discounted at a rate that reflects both the current return requirements of the market and the risks inherent in the specific entity that is being tested. Significant assumptions used to test goodwill for impairment include estimated discount rates and the timing and amount of projected cash flows. These assumptions are susceptible to change based on changes in economic conditions and other factors. Any change in the estimates which the Company uses to determine the carrying value of the Company's goodwill and identifiable intangible assets, or which otherwise adversely affects their value or estimated lives could adversely affect our results of operations.

Thus far in the second quarter of 2007, DGHM's AUM has continued to decline. During the month of April, management of DGHM has been notified of several account resignations, including one significant account. These resignations are greater than anticipated. Although positive market action during the month of April has offset a portion of the decline in AUM from business lost thus far in the second quarter, the Company believes it prudent to test for impairment of goodwill and will conduct this test in the second quarter of 2007. Until the testing is completed and the results are available, the Company will not be able to determine whether a charge for impairment of goodwill is required. Any such non-cash impairment charge would, if required, reduce the Company's net income for the period in which the charge is taken and also reduce the amount of total goodwill of the Company. If such a charge is required, the non-cash impairment charge could be significant to the results of operations for the quarter; however, it would not affect operating cash flow.

### *Allowance for Loan Losses*

The allowance for loan losses is established through a charge to operations. When management believes that the collection of a loan's principal balance is unlikely, the principal amount is charged against the allowance. Recoveries on loans that have been previously charged-off are credited to the allowance as amounts are received.

The allowance for loan losses is determined using a systematic analysis and procedural discipline based on historical experience, product types, and industry benchmarks. The allowance is segregated into three components: general, specific and unallocated. The general component is determined by applying coverage percentages to groups of loans based on risk. A system of periodic loan reviews is performed to assess the inherent risk and assign risk ratings to each loan individually. Coverage percentages applied are determined based on industry practice and management's judgment. The specific component is established by allocating a portion of the allowance for loan losses to individual classified loans on the basis of specific circumstances and assessments. The unallocated component supplements the first two components based on management's judgment of the effect of current and forecasted economic conditions on borrowers' abilities to repay, an evaluation of the allowance for loan losses in relation to the size of the overall loan portfolio, and consideration of the relationship of the allowance for loan losses to nonperforming loans, net charge-off trends, and other factors. While this evaluation process utilizes historical and other objective information, the classification of loans and the establishment of the allowance for loan losses rely to a great extent on the judgment and experience of management.

While management evaluates currently available information in establishing the allowance for loan losses, future adjustments to the allowance may be necessary if economic conditions differ substantially from the assumptions used in making the evaluations. In addition, various regulatory agencies, as an integral part of their examination process, periodically review a financial institution's allowance for loan losses. Such agencies may require the financial institution to recognize additions to the allowance based on their judgments about information available to them at the time of their examination.

### *Stock-Based Compensation*

The Company's stock-based compensation plans include stock options, restricted stock and employee stock purchase plans that encourage and enable the officers, employees, non-employee directors and other key persons of the Company to acquire a proprietary interest in the Company. Effective January 1, 2006, the Company adopted the fair value recognition provisions of FASB Statement No. 123(R), *Share-Based Payment* (FAS 123(R)), using the modified retrospective application method.

The fair value of each stock option award is estimated on the date of grant using the Black-Scholes option-pricing model that uses the assumptions noted below. Expected volatility is determined based on historical volatility of the Company's stock, historical volatility of industry peers and other factors. The Company uses historical data to estimate employee option exercise behavior, and post-vesting cancellation for use in determining the expected life assumption. The risk-free rate is determined on the grant date of each award using the yield on a U.S. Treasury zero-coupon issue with a remaining term that approximates the expected term for the award. The dividend yield is based on expectations of future dividends paid by the Company and the market price of the requisite service period of the option. Options issued to retirement eligible employees are expensed on the date of grant. Option expense, related to options granted to employees who will become retirement eligible during the vesting period, are amortized over the period until the employee becomes retirement eligible.



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The Company's annual stock option grant took place in the first quarter of 2007 and approximately 700,000 options were issued to employees. Those options were valued at approximately \$9.86 per option, based on an expected term of approximately 6 years, 30% volatility, 4.7% risk free rate and a 1.5% expected dividend yield. Stock compensation in the first quarter from this option grant was \$605 thousand. Total stock compensation expense for the three months ended March 31, 2007 from stock options granted in 2007 and previous years was \$1.6 million.

*Tax estimates*

The Company accounts for income taxes by deferring income taxes based on estimated future tax effects of temporary differences between the tax and book basis of assets and liabilities considering enacted tax laws. These differences result in deferred tax assets and liabilities, which are included in the Company's consolidated balance sheets. The Company also will assess the likelihood that any deferred tax assets will be recovered from future taxable income and establish a valuation allowance if based on the weight of available evidence it is more likely than not that some portion or all of the deferred tax asset will not be realized. Management judgment is required in determining the amount and timing of recognition of the resulting deferred tax assets and liabilities, including projections of future taxable income.

Due to the continued historical ability of the Company to generate taxable income, management believes it is more likely than not, that the balance of deferred tax assets at March 31, 2007 is realizable and no valuation allowance is needed. Although the Company has determined that a valuation allowance is not required for deferred tax assets at March 31, 2007, there is no guarantee that these assets will ultimately be realized.

The Company adopted the provisions of FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes*, on January 1, 2007. The Company did not recognize any material adjustments to either its retained earnings or the liability for unrecognized tax benefits as a result of the implementation of Interpretation No. 48. A reconciliation of the beginning and ending amount of unrecognized tax benefits follows:

	<i>(In thousands)</i>
Balance at January 1, 2007	\$ 1,185
Additions based on tax positions related to the current quarter	81
<b>Balance at March 31, 2007</b>	<b>\$ 1,266</b>

The Company expects that during 2007 the additions to the unrecognized tax benefits would be partially offset by a reduction in the unrecognized tax benefits of \$267 thousand. This reduction would be the result of the expiration of the statute of limitations. These tax benefits could affect the effective tax rate in the third quarter of 2007, if recognized. The \$267 thousand reduction in unrecognized tax benefits will have a favorable impact on the Company's effective tax rate.

The Company recognizes accrued interest and penalties, if applicable, related to unrecognized tax benefits in income tax expense. The Company accrued \$119 thousand and \$106 thousand for the payment of interest and penalties at March 31, 2007 and December 31, 2006, respectively.

The Company and its subsidiaries file federal income tax returns in the U.S. and files returns in California, Massachusetts, New York, Florida, and several other states. The Company's federal and state tax returns filed for 2002 and before are no longer subject to examination by the federal or state jurisdiction.

**Financial Condition**

*Total Assets.* Total assets increased \$108.0 million, or 1.9%, to \$5.9 billion at March 31, 2007 from \$5.8 billion at December 31, 2006. This increase was primarily driven by organic growth in loans which were funded by growth in deposits, reduced liquidity, and additional Federal Home Loan Bank borrowings.

*Investments.* Total investments (consisting of cash and cash equivalents, investment securities, and stock in Federal Home Loan Banks and Banker's Bank) decreased \$27.2 million or 3.3% to \$790.1 million, or 13.5% of total assets, at March 31, 2007, from \$817.3 million, or 14.2% of total assets, at December 31, 2006. The Banks acquire securities for various purposes such as providing a source of income through interest income, or subsequent sale of the securities, liquidity, and to manage interest rate and liquidity risk.

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The following table is a summary of investment securities:

	Amortized		Unrealized		Market
	Cost	Gains	Losses	Value	
(In thousands)					
<b>At March 31, 2007</b>					
Available-for-sale securities at fair value:					
U.S. Government	\$ 20,374	\$ 1	\$ (39)	\$ 20,336	
U.S. Agencies	155,172	62	(826)	154,408	
Corporate bonds	15,540		(184)	15,356	
Municipal bonds	232,274	569	(1,309)	231,534	
Mortgage-backed securities	28,207	16	(669)	27,554	
Other	5,364	125	(222)	5,267	
<b>Total</b>	<b>\$ 456,931</b>	<b>\$ 773</b>	<b>\$ (3,249)</b>	<b>\$ 454,455</b>	
Held-to-maturity securities at amortized cost:					
U.S. Government	\$ 3,244	\$	\$ (3)	\$ 3,241	
U.S. Agencies	1,975		(16)	1,959	
Mortgage-backed securities	7,307		(63)	7,244	
Other	1,587		(8)	1,579	
<b>Total</b>	<b>\$ 14,113</b>	<b>\$</b>	<b>\$ (90)</b>	<b>\$ 14,023</b>	
<b>At December 31, 2006</b>					
Available-for-sale securities at fair value:					
U.S. Government	\$ 18,041	\$ 3	\$ (62)	\$ 17,982	
U.S. Agencies	182,033	22	(1,253)	180,802	
Corporate bonds	23,686		(276)	23,410	
Municipal bonds	232,068	598	(1,558)	231,108	
Mortgage-backed securities	28,515	11	(721)	27,805	
Other	42,847	33	(139)	42,741	
<b>Total</b>	<b>\$ 527,190</b>	<b>\$ 667</b>	<b>\$ (4,009)</b>	<b>\$ 523,848</b>	
Held-to-maturity securities at amortized cost:					
U.S. Government	\$ 2,745	\$	\$ (6)	\$ 2,739	
U.S. Agencies	1,970		(23)	1,947	
Mortgage-backed securities	7,660		(101)	7,559	
Other	1,584		(10)	1,574	
<b>Total</b>	<b>\$ 13,959</b>	<b>\$</b>	<b>\$ (140)</b>	<b>\$ 13,819</b>	

*Loans held for sale.* Loans held for sale increased \$3.7 million, or 70.6%, to \$8.9 million at March 31, 2007 from \$5.2 million at December 31, 2006. This increase was primarily the result of the timing of loan sales and the type of residential loans originated at the Banks. The Banks generally sell their fixed rate residential loan originations and hold all variable rate loans to mitigate interest rate risk.

*Loans.* Total portfolio loans increased \$147.7 million, or 3.4%, to \$4.5 billion, or 75.9% of total assets, at March 31, 2007, from \$4.3 billion, or 74.8% of total assets, at December 31, 2006. This increase was primarily driven by organic growth of commercial (including construction) and residential loans which increased \$111.9 million, or 4.5%, and \$34.9 million, or 2.3%, respectively.



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*Risk Elements.* The Company's non-performing assets include non-accrual loans, other real estate owned ( OREO ), and repossessed assets. Non-performing assets decreased \$510 thousand, or 4.8% to \$10.0 million or 0.17% of total assets, at March 31, 2007, from \$10.5 million, or 0.18% of total assets, at December 31, 2006. The decrease in non-accrual loans was primarily driven by payoffs on the previously reported non-accrual loans and non-accrual loans returning to performing status and a \$75 thousand write-down of a repossessed asset.

At March 31, 2007, loans with an aggregate balance of \$21.5 million, or 0.48% of total loans, were 30-89 days past due, an increase of \$8.0 million, or 59.8%, as compared to \$13.4 million at December 31, 2006. There were \$438 thousand of loans 90 days past due but still accruing as of March 31, 2007, an increase of \$414 thousand from December 31, 2006. The Company believes most of these loans are adequately secured and the payment performance of these borrowers varies from month to month.

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Non-performing assets and delinquent loans are impacted by factors such as the economic conditions in our Banks' locations, interest rates, and seasonality. These factors are generally not within the Company's control.

We discontinue the accrual of interest on a loan when the collectibility of principal or interest is in doubt. In certain instances, loans that have become 90 days past due may remain on accrual status if the Company believes that full principal and interest due on the loan is collectible.

The Banks' management adversely classifies certain loans using an internal rating system based on criteria established by federal bank regulatory authorities. These loans evidence weakness or potential weakness related to repayment history, the borrower's financial condition, or other factors. Delinquent loans may or may not be adversely classified depending upon management's judgment with respect to each individual loan. At March 31, 2007, the Company had classified \$38.6 million of loans as substandard, loss, special mention or doubtful based on the rating system adopted by the Company, compared to \$35.1 million at December 31, 2006, an increase of 10.1%.

*Allowance for Credit Losses.* The allowance for loan losses and the reserve for unfunded loan commitments when combined are referred to as the allowance for credit losses. The allowance for loan losses is reported as a reduction of outstanding loan balances and the reserve for unfunded loan commitments is included within other liabilities. At March 31, 2007, the allowance for credit losses totaled \$50.3 million and was comprised of the allowance for loan losses of \$44.6 million and the reserve for unfunded loan commitments of \$5.7 million. The allowance for credit losses increased \$1.3 million, or 2.7%, from December 31, 2006. This increase reflects growth in the loan portfolio and increased unfunded loan commitments. An analysis of the risk in the loan portfolio as well as management judgment is used to determine the estimated appropriate amount of the allowance for credit losses.

The following table is an analysis of the Company's allowance for loan losses for the periods indicated:

	At and for the	
	Three Months Ended March 31, 2007	2006
	(In thousands)	
Ending gross loans	\$ 4,458,957	\$ 3,758,778
Allowance for loan losses, beginning of period	43,387	37,607
Provision for loan losses	1,176	1,163
Charge-offs	(10)	(559)
Recoveries	2	32
Allowance for loan losses, end of period	\$ 44,555	\$ 38,243
Reserve for unfunded loan commitments, beginning of period	\$ 5,585	\$ 4,747
Provision for unfunded loan commitments (1)	163	521
Reserve for unfunded loan commitments, end of period	\$ 5,748	\$ 5,268
Allowance for credit losses, end of period	\$ 50,303	\$ 43,511
Allowance for loan losses to ending gross loans	1.00%	1.02%
Allowance for credit losses to ending gross loans	1.13%	1.16%

(1) Expenses related to off-balance sheet credit risk are included in other expenses.

While management evaluates currently available information in establishing the allowance for loan losses, future adjustments to the allowance may be necessary if economic conditions differ substantially from the assumptions used in making the evaluations. In addition, various regulatory agencies, as an integral part of their examination process, periodically review a financial institution's allowance for loan losses and carrying amounts of OREO. Such agencies may require the financial institution to recognize additions to the allowance based on their judgments about information available to them at the time of their examination.

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*Stock in Federal Home Loan Banks and Bankers Bank.* Stock in Federal Home Loan Banks ( FHLB ) and Bankers Bank increased \$3.3 million, or 8.3%, to \$ 43.4 million at March 31, 2007 from \$40.1 million at December 31, 2006. The increase was driven by the increased level of advances in FHLB Borrowings to fund a portion of the Banks loan growth. As members of the FHLB, the Banks are required to invest in FHLB stock based on a percentage of outstanding advances. The minimum requirements vary depending on the FHLB membership.

*Goodwill.* Goodwill decreased \$3.2 million, or 0.9% to \$332.5 million at March 31, 2007 from \$335.6 million at December 31, 2006. The decrease was due to a reduction made to the DGHM contingent liability to reflect lower estimated contingent consideration payments that were accrued as of the date of acquisition.

*Intangible Assets.* Intangible assets decreased \$3.5 million, or 2.8% to \$121.8 million at March 31, 2007 from \$125.3 million at December 31, 2006. The decrease is due to the amortization recorded in the first three months of 2007.

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*Other Assets.* Other assets decreased \$7.5 million, or 5.9%, to \$117.9 million at March 31, 2007, from \$125.4 million at December 31, 2006. The decrease is due to a change in the balance of current and deferred tax assets as well as a change in the Company's Rabbi Trust investment. The Company established and funded a Rabbi Trust in 2004 to offset the Company's deferred compensation liability. The Rabbi Trust holds similar assets as the deferred compensation plan and approximately mirrors the activity in the hypothetical mutual funds of the deferred compensation plan. Increases and decreases in the value of the mutual funds in the Rabbi Trust are recognized in other income and are included in other assets.

*Deposits.* The Company experienced an increase in total deposits of \$23.6 million, or 0.6%, to \$4.1 billion, or 69.9% of total assets, at March 31, 2007, from \$4.1 billion, or 70.8% of total assets, at December 31, 2006. Although deposits increased in the first quarter of 2007, the increase was modest compared to historical growth rates. The Company's new private banking offices have continued to grow although strong competition throughout the banking industry has slowed the ability of our banks to grow. The following table shows the composition of our deposits at March 31, 2007 and December 31, 2006:

	March 31, 2007		December 31, 2006	
	Balance	As a % of Total	Balance	As a % of Total
	(In thousands)			
Demand deposits (non-interest bearing)	\$ 724,658	17.7%	\$ 794,371	19.5%
NOW	390,164	9.5	368,238	9.0
Savings	210,443	5.1	163,310	4.0
Money market	1,837,618	44.8	1,892,164	46.4
Certificates of deposit under \$100,000	158,997	3.9	143,106	3.5
Certificates of deposit \$100,000 or greater	779,552	19.0	716,642	17.6
<b>Total</b>	<b>\$ 4,101,432</b>	<b>100.0%</b>	<b>\$ 4,077,831</b>	<b>100.0%</b>

*Borrowings.* Total borrowings (consisting of FHLB borrowings, securities sold under agreements to repurchase ( repurchase agreements ) and junior subordinated debentures) increased \$97.6 million, or 10.7%, to \$1.0 billion at March 31, 2007 from \$914.5 million at December 31, 2006. FHLB Borrowings increased \$67.5 million, or 11.2%. To better manage interest rate risk, Boston Private Bank utilizes FHLB fixed rate borrowings to fund a portion of its loans. Due to the loan growth outpacing the deposit growth during the first quarter of 2007, Boston Private Bank and Gibraltar used additional FHLB borrowings to fund a portion of loan demand. Repurchase Agreements increased \$30.1 million, or 38.8%. Repurchase agreements are generally used for commercial accounts with an overnight sweep feature.

*Other liabilities.* Other liabilities decreased \$30.5 million, or 24.4%, to \$94.5 million at March 31, 2007 from \$125.0 million at December 31, 2006. The decrease is primarily due to due to the payments on the 2006 accrued compensation and a reduction in the Company's deferred acquisition obligation to DGHM as a result of a payment in the first quarter of 2007, pursuant to the terms of the acquisition agreement, and due to the reduction made to the DGHM contingent liability to reflect lower estimated contingent payments that were previously accrued for as of the date of acquisition.

*Liquidity.* Liquidity is defined as the ability to meet current and future financial obligations of a short-term nature. The Company further defines liquidity as the ability to respond to the needs of depositors and borrowers as well as to earnings enhancement opportunities in a changing marketplace. Primary sources of liquidity consist of investment management fees, wealth advisory fees, deposit inflows, loan repayments, borrowed funds, and cash flows from investment securities. These sources fund our lending and investment activities.

Management is responsible for establishing and monitoring liquidity targets as well as strategies to meet these targets. In general, the Company believes that it maintains a relatively high degree of liquidity. At March 31, 2007, liquid assets consisting of cash and cash equivalents and investment securities available-for-sale amounted to \$732.5 million, or 12.5% of total assets of the Company. This compares to \$763.2 million, or 13.2% of total assets, at December 31, 2006.

Liquidity of the Company on an unconsolidated basis (which the Company refers to as the Holding Company ) should also be considered separately from the consolidated liquidity since there are restrictions on the ability of the banking affiliates to distribute funds to the Holding Company. The Holding Company's primary sources of funds are dividends and distributions from its subsidiaries, proceeds from the issuance of its common stock, a \$75.0 million committed line of credit with an unaffiliated bank, and access to the money and capital markets. The purpose of the line of credit is to provide short-term working capital to the Holding Company and its subsidiaries, if necessary. The Company is required to maintain various loan covenants in conjunction with the revolving credit agreement. As of March 31, 2007 the Company was in compliance

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with these covenants and there was no outstanding borrowings under this line of credit. In the short-term, management anticipates the cost of borrowing under the line of credit will be lower than the cost of accessing the capital markets to issue additional common stock. However, it may be necessary to raise capital to meet regulatory requirements even though it would be less expensive to borrow the cash needed.

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At March 31, 2007, the estimated remaining cash outlay related to the Company's deferred acquisition obligations was approximately \$4.6 million. The timing of these payments varies depending on the specific terms of each business acquisition agreement. Variability exists in these estimated cash flows because certain payments may be based on amounts yet to be determined, such as earn out agreements that may be based on adjusted earnings, revenues or selected AUM. These contingent deferred purchase payments are typically spread out over three to five years. Additionally, the Company, along with DGHM, KLS and Anchor have put and call options that would require the Company to purchase (and DGHM, KLS and Anchor shareholders to sell) the remaining minority ownership interests in these three companies at the then fair market value. Future payments under these put and call options can not be estimated due to the unpredictability of exercise of those rights and fair market values at future dates.

Upon the acquisition of Anchor, the Company sold profits interests (*i.e.*, LLC points) to certain existing Anchor employees at fair value. Generally, each profits interest holder has the right to put his or her LLC points to the Company and the Company has an obligation to purchase the LLC points at the then fair market value if the points interest holder's employment with the Company is terminated for certain reasons. The Company has the right to call the LLC points of a profits interest holder whose employment is terminated for any reason. Under certain circumstances, but not limited to termination for cause or resignation without the required notice, the exercise price of the put or call is equal to 50% of the then fair value of the LLC points. The profits interest holders can also choose to sell their LLC points to other profits interest holders at the then fair value, subject to certain restrictions.

The Company is required to pay interest quarterly on its trust preferred debt. The estimated cash outlay for the interest payments in 2007 is approximately \$13.2 million. The Company presently plans to pay cash dividends on its common stock on a quarterly basis. Based on the current dividend rate, the Company estimates the amount to be paid out in 2007 for dividends to shareholders will be approximately \$13.3 million.

The Company believes that the Holding Company has adequate liquidity to meet its commitments for the foreseeable future. Liquidity at the Holding Company is dependent upon the liquidity of its subsidiaries. The Company believes that the subsidiaries are well capitalized, and the Banks also have access to borrowings from the Federal Reserve Bank and other sources as more fully described in the Company's Annual Report on Form 10-K for the year ended December 31, 2006.

## **Capital Resources**

The Company's stockholders' equity at March 31, 2007 was \$651.3 million, or 11.1% of total assets, compared to \$635.2 million, or 11.0% of total assets at December 31, 2006. The increase was primarily the result of the Company's current year earnings, equity issued in the Anchor acquisition, proceeds from options exercised, including tax benefits, if any, and common stock issued in connection with stock compensation, deferred acquisition payments, and the change in accumulated other comprehensive income. These increases were partially offset by dividends paid to stockholders.

As a bank holding company, the Company is subject to various regulatory capital requirements administered by federal agencies. Failure to meet minimum capital requirements can result in certain mandatory, and possibly additional discretionary actions by regulators that, if undertaken, could have a material effect on the Company's financial statements. For example, under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Banks, which are wholly owned subsidiaries of the Company, must each meet specific capital guidelines that involve quantitative measures of each of the Banks' assets and certain off-balance sheet items as calculated under regulatory accounting standards. The Banks' respective capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Similarly, the Company is also subject to capital requirements administered by the Federal Reserve with respect to certain non-banking activities, including adjustments in connection with off-balance sheet items.



**Table of Contents****Results of Operations for the Three Months Ended March 31, 2007**

*Net Income.* The Company recorded net income of \$13.1 million, or \$0.34 per diluted share for the quarter ended March 31, 2007 compared to net income of \$12.8 million, or \$0.35 per diluted share, for the quarter ended March 31, 2006.

The following table sets forth the change in the Company's statement of operations excluding the results of operations for Anchor.

	Change from				
	Three Months Ended		March 31,	Anchor	Change
	March 31, 2007	2006	2006 to March 31, 2007	Acquisition March 31, 2007	Excluding Anchor \$
<i>(In thousands)</i>					
Interest and dividend income	\$ 83,837	\$ 68,186	\$ 15,651	\$ 19	\$ 15,632
Interest expense	40,453	24,618	15,835		15,835
Net interest income	43,384	43,568	(184)	19	(203)
Provision for loan losses	1,176	1,163	13		13
Net interest income after provision for loan losses	42,208	42,405	(197)	19	(216)
Fees and other income	48,641	38,282	10,359	8,105	2,254
Operating expense	69,543	59,699	9,844	5,846	3,998
Minority interest	914	814	100	453	(353)
Income before income taxes	20,392	20,174	218	1,825	(1,607)
Income tax expense	7,258	7,346	(88)	773	(861)
Net income	\$ 13,134	\$ 12,828	\$ 306	\$ 1,052	\$ (746)

*Net Interest Income.* Net interest income represents the difference between interest earned, primarily on loans and investments, and interest paid on funding sources, primarily deposits and borrowings. Interest rate spread is the difference of the average rate earned on total interest earning assets and the average rate paid on total interest-bearing liabilities. Net interest margin is the amount of net interest income, on a fully taxable-equivalent ( FTE ) basis, expressed as a percentage of average interest-earning assets. The average rate earned on earning assets is the amount of annualized taxable equivalent interest income expressed as a percentage of average earnings assets. The average rate paid on interest-bearing liabilities is equal to annualized interest expense as a percentage of average interest-bearing liabilities. For the first quarter of 2007, net interest income was \$43.4 million, a decrease of \$184 thousand, or 0.4%, over the same period of 2006. The \$184 thousand decrease in net interest income is the net result of \$6.6 million from rate changes (change in average interest rate multiplied by the prior year average balance) net of \$6.4 million in increased business volumes (change in average balance multiplied by the prior year average rate). The Company's net interest margin was 3.51% for the first quarter of 2007, a decrease of 51 basis points compared to the same period of 2006 and a decrease of 7 basis points on a linked quarter basis. The decrease in the first quarter is primarily attributable to a 12 basis point increase in the cost of funds partially offset by an increased yield on earning assets.



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The following table sets forth the composition of the Company's net interest margin on a FTE basis for the three months ended March 31, 2007 and March 31, 2006.

	Three Months Ended			Three Months Ended		
	March 31, 2007			March 31, 2006		
	Average	Interest	Average	Average	Interest	Average
Balance	Earned/ Paid(1)	Rate	Balance	Earned/ Paid(1)	Rate	
(In thousands)						
<b>Earning assets:</b>						
Taxable investment securities	\$ 243,861	\$ 2,737	4.49%	\$ 293,333	\$ 2,787	3.80%
Non-taxable investment securities	231,727	2,888	4.98	225,479	2,453	4.35
Mortgage-backed securities	35,532	357	4.02	42,343	412	3.91
Federal funds sold and other	179,970	2,347	5.22	207,423	2,267	4.40
<b>Loans(2)</b>						
Commercial and construction	2,540,403	49,128	7.74	2,047,660	37,991	7.42
Residential mortgage	1,588,980	22,834	5.75	1,385,586	19,075	5.51
Home equity and other consumer	265,736	5,181	7.77	244,125	4,536	7.43
Total loans	4,395,119	77,143	7.02	3,677,371	61,602	6.70
Total earning assets	5,086,209	85,472	6.72	4,445,949	69,521	6.26
<b>Interest-bearing liabilities:</b>						
Deposits	\$ 3,313,434	\$ 28,912	3.54%	\$ 2,892,416	\$ 16,522	2.32%
Borrowed funds	975,446	11,541	4.73	761,991	8,096	4.26
Total interest-bearing liabilities	4,288,880	40,453	3.81	3,654,407	24,618	2.72
Net interest income		\$ 45,019			\$ 44,903	
Interest rate spread			2.91%			3.54%
Net interest margin			3.51%			4.02%

(1) Interest income on non-taxable investments and loans is presented on a FTE basis using the federal statutory rate. These adjustments were \$1.6 million and \$1.3 million for 2007 and 2006, respectively.

(2) Includes loans held for sale.

*Interest Income.* Interest and dividend income increased \$15.7 million, or 23.0%, in the first quarter of 2007 compared to the first quarter of 2006 as a result of increases in interest income on loans and investments.

Interest income on commercial loans increased \$11.0 million, or 29.2%, in the first quarter of 2007 compared to the first quarter of 2006 as a result of a 24.1% increase in average balances and a 32 basis point increase in the average yield. The increase in the average balance of commercial loans of \$492.7 million was due to organic growth of the loan portfolios at the Banks. The increase in the yield was primarily due to the rising interest rate environment in 2006 and the majority of loan rates based on the Prime rate or the London Interbank Offering Rate LIBOR .

Interest income on residential mortgage loans increased \$3.8 million, or 19.7%, in the first quarter of 2007 compared to the first quarter of 2006 as a result of a 14.7% increase in average balances and a 24 basis point increase in the average yield. The increase in the average balance of residential loans of \$203.4 million was due to the organic growth of the loan portfolios at the Banks. The increase in the yield was primarily due to the rising interest rate environment in 2006 as well as adjustable rate mortgage ( ARM ) loans repricing or modifying at a higher rate.

Interest income on consumer and other loans increased \$645 thousand, or 14.2%, in the first quarter of 2007 compared to the first quarter of 2006 as a result of an 8.9% increase in average balances and a 34 basis point increase in the average yield. The increase in the average balance of consumer and other loans was due to organic growth of the loan portfolios at the Banks. The increase in the yield was primarily due to the majority of home equity loan rates based on the Prime rate which has increased 50 basis points from March 31, 2006 to March 31, 2007.



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Investment income increased \$272 thousand, or 3.9%, in the first quarter of 2007 compared to the first quarter of 2006 as a result of a 69 basis point increase, or 16.7%, in the average yield partially offset by a \$77.5 million decrease in the average balance of investments due to decreased liquidity related to new loan growth increasing faster than deposit growth. Investment decisions are made based on anticipated liquidity, loan demand, and asset liability management decisions.

*Interest Expense.* Interest paid on deposits and borrowings increased \$15.8 million, or 64.3%, in the first quarter of 2007 compared to the first quarter of 2006 as a result of increases in the average rate paid on deposits and borrowings as well as increases in average balances outstanding.

Interest paid on deposits increased \$12.4 million, or 75.0%, in the first quarter of 2007 compared to the first quarter of 2006 as a result of a \$421.0 million, or 14.6%, increase in the average balance, and a 122 basis point, or 52.6%, increase in the average rate paid. The increase in the average rate paid was due to the rising interest rate environment and the competition in the market for deposits.

Interest paid on borrowings increased \$3.4 million, or 42.6%, in the first quarter of 2007 compared to the first quarter of 2006 as a result of a \$213.5 million, or 28.0%, increase in average balance, and a 47 basis point, or 11.0%, increase in the average rate paid. The increase in the average balance of borrowings was due to the additional FHLB borrowings used by Boston Private Bank and Gibraltar to fund a portion of their loan portfolios.

*Provision for Loan Losses.* The provision for loan losses in the first quarter of 2007 was flat compared to the first quarter of 2006 at \$1.2 million. Management evaluates several factors including new loan originations, estimated charge-offs, and risk characteristics of the loan portfolio when determining the provision for loan losses. These factors include the level and mix of loan growth, the level of non-accrual and delinquent loans, and the level of charge-offs and recoveries. See *Financial Condition Allowance for Loan Losses*. Charge-offs, net of recoveries, were \$8 thousand during the first quarter of 2007 versus \$527 thousand for the same period in 2006.

*Fees and Other Income.* Total fees and other income increased \$10.4 million, or 27.1%, in the first quarter of 2007 compared to the first quarter of 2006. 78.2%, or \$8.1 million, of the increase was due to the acquisition of Anchor. On a same affiliate partner basis, fees and other income increased \$2.3 million, or 5.9%, as a result of increases in investment management and trust fees, wealth advisory fees, and in other income.

Investment management and trust fees increased \$8.9 million, or 30.9%, in the first quarter of 2007 compared to the first quarter 2006. 90.4%, or \$8.0 million, of the increase was due to the acquisition of Anchor. On a same affiliate partner basis, investment management fees increased \$858 thousand, or 3.0%, as a result of strong equity markets, increased performance fees and increased AUM. Although total AUM, excluding the assets from the wealth advisors KLS, RINET, and Sand Hill increased \$7.2 billion, or 41.1%, from the first quarter of 2006 to the first quarter of 2007, AUM at DGHM declined approximately \$1.5 billion for the same time period. Anchor had \$7.0 billion in AUM at March 31, 2007. Management fees for our Banks and Investment Managers are typically calculated based on a percentage of AUM. Approximately 26% of the Company's first quarter 2007 investment management and trust fees were calculated based on the December 31, 2006 market value ending AUM, the remaining 74% of the Company's investment management and trust fees were calculated based on the March 31, 2007 market value ending AUM. The Company's fees on AUM are affected by the timing of net new business flows, as well as the equity and bond markets.

Wealth advisory fees increased \$855 thousand, or 13.3%, in the first quarter of 2007 compared to the first quarter of 2006 as a result of increases in the number of client relationships and increased fee structure. Assets under advisory managed by the wealth advisors KLS, RINET, and Sand Hill increased \$794 million, or 14.5% from the first quarter 2006 to the first quarter 2007.

Other income increased \$642 thousand, or 46.4%, in the first quarter of 2007 compared to the first quarter of 2006 as a result of the increase in the cash surrender value on Boston Private Bank's investment in BOLI, which was made in the fourth quarter of 2006, and increases in treasury fees.

*Operating Expenses and Minority Interest.* Total operating expenses and minority interest increased \$9.9 million, or 16.4%, in the first quarter of 2007 compared to the first quarter of 2006. 63.3%, or \$6.3 million, of the increase was due to the acquisition of Anchor. On a same affiliate partner basis, operating expenses and minority interest increased \$3.6 million to \$64.2 million for the first quarter of 2007. This increase was primarily due to increases in salaries and benefits, occupancy and equipment as well as other operating expenses resulting from the Company's growth.

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Salaries and benefits, the largest component of operating expense, increased \$7.2 million, or 18.4%, in the first quarter 2007 compared to the first quarter 2006. 61.8%, or \$4.5 million, of the increase was due to the acquisition of Anchor. On a same affiliate partner basis, salaries and benefit expense increased \$2.8 million, or 7.0%, to \$42.1 million for the first quarter of 2007. This increase was due to a 5.9% increase in the number of employees due to growth, as well as normal salary increases, and the related taxes and benefits thereon.

Occupancy and equipment expense increased \$1.3 million, or 20.0%, in the first quarter of 2007 compared to the first quarter of 2006. 13.8%, or \$181 thousand, of the increase was due to the acquisition of Anchor. On a same affiliate partner basis, occupancy and equipment expenses increased \$1.1 million, or 17.3%, to \$7.7 million for the first quarter 2007. This increase was primarily due to the opening, or planned openings, of new banking offices in both the west and east coast regions. In June of 2006 Boston Private Bank opened its Hingham, Massachusetts office and is scheduled to open in Beverly, Massachusetts in May of 2007. Gibraltar opened a new location in Naples, Florida in February of 2006, as well as its New York City office in November of 2006. Other drivers include increases in technology hardware and software costs, and an increase in rent expense as a result of growth and expansion.

Professional services include legal fees, consulting fees, and other professional services such as audit and tax preparation. These expenses increased \$398 thousand, or 14.2%, in the first quarter of 2007 compared to the first quarter of 2006 as a result of increased consulting expenses. Consulting expense increased \$343 thousand in the first quarter of 2007 compared to the first quarter of 2006 primarily driven by Director and CFO search fees, as well as strategic communications consulting.

*Income Tax Expense.* The Company recorded income tax expense of \$7.3 million for the first quarter of 2007 as compared to \$7.3 million for the same period of 2006. The effective tax rate for the first quarter of 2007 was 35.6% compared to 36.4% for the first quarter of 2006. The decrease in the Company's first quarter 2007 effective tax rate compared to the first quarter of 2006 was due to state taxes and increased earnings from both, the BOLI investment and from tax-free state and municipal investments as a percentage of total pre-tax earnings, offset by certain non-deductible compensation expenses.

The Company's effective tax rate for the remainder of 2007 will be affected by the income in various states and localities, the relative level of BOLI income and tax-free income as a percentage of pre-tax earnings, and the amount of non-deductible compensation expenses.

### **Item 3. Qualitative and Quantitative Disclosures about Market Risk**

There have been no material changes in the Interest Rate Sensitivity and Market Risk described in Item 7A Interest Rate Sensitivity and Market Risk of the Company's Annual Report on Form 10-K for the year ended December 31, 2006.

### **Item 4. Controls and Procedures**

(a) Evaluation of disclosure controls and procedures.

As required by Rule 13a-15 under the Securities Exchange Act of 1934, at the end of the period covered by this report, the Company carried out an evaluation under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures. In designing and evaluating the Company's disclosure controls and procedures, the Company and its management recognize that any controls and procedures, no matter how well designed and operated, can provide only a reasonable assurance of achieving the desired control objectives, and management necessarily was required to apply its judgment in evaluating and implementing possible controls and procedures. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in the reports it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms. In connection with the rules regarding disclosure and control procedures, we intend to continue to review and document our disclosure controls and procedures, including our internal controls and procedures for financial reporting, and may from time to time make changes aimed at enhancing their effectiveness and to ensure that our systems evolve with our business.

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(b) Change in internal controls.

There were no changes made in the Company's internal control over financial reporting for the quarter ended March 31, 2007 that have materially affected, or reasonably likely to materially affect the Company's internal control over financial reporting.

## **PART II. Other Information**

### **Item 1. Legal Proceedings**

#### **A. Investment Management Litigation**

On May 3, 2002, the Retirement Board of Allegheny County filed a complaint in Pennsylvania state court against Westfield and Grant D. Kalson & Associates bringing breach of contract and other claims for an alleged opportunity loss, notwithstanding that the Fund administered by the Retirement Board grew substantially under Westfield's and Kalson's management. Westfield and Kalson have defended the claim vigorously and will continue to do so. Discovery was completed on August 1, 2005. The Plaintiff has initiated no activity on the case since the close of discovery, and Westfield intends to file a motion for summary judgment in due course.

#### **B. Trust Litigation**

Since 1984, Borel has served as a trustee of a private family trust ( Family Trust ) that was a joint owner of certain real property known as the Guadalupe Oil Field. The field was leased for many years to Union Oil Company of California (d/b/a UNOCAL) for oil and gas production. Significant environmental contamination resulting from UNOCAL's operations was found on the property in 1994. At that time Borel entered into negotiations to sell the property to UNOCAL, to settle UNOCAL's liabilities to the Family Trust, and to obtain a comprehensive indemnity on the Trust's behalf. Certain beneficiaries of the Family Trust brought a series of actions against Borel claiming that Borel had breached its fiduciary duties in managing the oil and gas leases and in negotiating with UNOCAL for settlement and for sale of the property. In the first lawsuit, the beneficiaries sought to remove Borel as trustee. Borel prevailed at trial and obtained final judgment in its favor, but the beneficiaries continued to pursue related litigation against Borel for many years afterwards. In 2002 Borel concluded a settlement with UNOCAL and sold the property to UNOCAL. In 2005 all of the parties, with one exception noted below, entered into a global settlement whereby UNOCAL agreed to pay the plaintiff beneficiaries certain amounts, and the beneficiaries dismissed all of their pending actions with prejudice, including all actions against Borel, which paid nothing in the settlement.

One beneficiary a contingent remainder beneficiary split with the other plaintiff beneficiaries in 2003, filed parallel actions in the state court against Borel, and refused to participate in the otherwise global settlement in 2005. The state court subsequently dismissed those parallel actions against Borel on the merits. The non-settling beneficiary, acting *pro se*, then filed a new action on June 24, 2005, in the United States District Court for the Northern District of California. In this action, the non-settling beneficiary makes claims similar to those made in the earlier actions that were dismissed by the state court. He seeks to invalidate the settlement with UNOCAL, to compel the return of the Guadalupe Oil Field to the Family Trust, and to recover damages against Borel and others for alleged mismanagement. The complaint does not specify an amount of damages, but in the trial of the action to remove Borel as trustee in 1998, the then plaintiff beneficiaries submitted expert testimony to the effect that Borel's actions had damaged the Family Trust in the amount of \$102 million. The trial court found this testimony unpersuasive in that context, and Borel and the other defendants prevailed. In the current federal litigation, in November 2005 the court dismissed the entire action as to Borel based on the prior final judgments in the state court and on lack of federal jurisdiction. The non-settling beneficiary appealed from the judgment. The matter is now fully briefed, but the appellate court has not yet scheduled oral judgment.

Borel will continue to litigate these matters vigorously. While the ultimate outcome of these proceedings cannot be predicted with certainty, at the present time, Borel's management, based on consultation with legal counsel, believes there is no basis to conclude that liability with respect to this matter is probable or that such liability can be reasonably estimated.

#### **C. Other**

The Company is also involved in routine legal proceedings occurring in the ordinary course of business. In the opinion of management, final disposition of these proceedings will not have a material adverse effect on the financial condition or results of operations of the Company.

**Item 1A. Risk Factors and Factors Affecting Forward-Looking Statements**

There have been no material changes in the Risk Factors described in Item 1A - Risk Factors of the Company's Annual Report on Form 10-K, for the year ended December 31, 2006.

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**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

The Company issued 23,607 shares of common stock in the first quarter of 2007 in connection with a deferred acquisition obligation payment related to DGHM. The total equity consideration for this transaction was \$695 thousand. This issuance of common stock was made in reliance upon the exemption from registration set forth in Section 4(2) of the Securities Act of 1933, as amended, and Regulation D promulgated thereunder, for transactions by an issuer not involving a public offering. The Company did not offer or sell the securities by any form of general solicitation or general advertising and informed each purchaser of the securities that the securities had not been registered under the Act and were subject to restrictions on transfer.

**Item 3. Defaults Upon Senior Securities**

None.

**Item 4. Submission of Matters to a Vote of the Security Holders**

None.

**Item 5. Other Information**

None.

**Item 6. Exhibits**

**(a) Exhibits**

- \* 31.1 Certification of Chief Executive Officer pursuant to Rule 13(a)-14(a)/15(d)-14(a) under the Securities Exchange Act of 1934.
- \* 31.2 Certification of Chief Financial Officer pursuant to Rule 13(a)-14(a)/15(d)-14(a) under the Securities Exchange Act of 1934.
- \* 32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. § 1350 As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- \* 32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. § 1350 As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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\* Filed herewith

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

	<b>Boston Private Financial Holdings, Inc.</b> (Registrant)
May 10, 2007	/s/ Timothy L. Vaill Timothy L. Vaill Chairman and Chief Executive Officer
May 10, 2007	/s/ Walter M. Pressey Walter M. Pressey President and Interim Chief Financial Officer



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**Exhibit 31.1**

**CERTIFICATION OF THE CHIEF EXECUTIVE OFFICER**

I, Timothy L. Vaill, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Boston Private Financial Holdings, Inc. (the registrant );
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Timothy L. Vaill  
Timothy L. Vaill

Date: May 10, 2007

Chief Executive Officer

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**Exhibit 31.2**

**CERTIFICATION OF THE CHIEF FINANCIAL OFFICER**

I, Walter M. Pressey, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Boston Private Financial Holdings, Inc. (the registrant );
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 10, 2007

/s/ Walter M. Pressey  
Walter M. Pressey



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**Exhibit 32.1\***

**CERTIFICATION PURSUANT TO**

**18 U.S.C. § 1350**

**AS ADOPTED PURSUANT TO**

**SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

The undersigned Chief Executive Officer of Boston Private Financial Holdings, Inc. (the Company) hereby certifies that the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2007 (the Report), as filed with the Securities and Exchange Commission on the date hereof, fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended, and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Sincerely,

/s/ Timothy L. Vaill  
Timothy L. Vaill  
Chief Executive Officer

Date: May 10, 2007

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\* This certification shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section, nor shall it be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934.

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**Exhibit 32.2\***

**CERTIFICATION PURSUANT TO**

**18 U.S.C. § 1350**

**AS ADOPTED PURSUANT TO**

**SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

The undersigned Chief Financial Officer of Boston Private Financial Holdings, Inc. (the Company) hereby certifies that the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2007 (the Report), as filed with the Securities and Exchange Commission on the date hereof, fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended, and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Sincerely,

/s/ Walter M. Pressey  
Walter M. Pressey  
Interim Chief Financial Officer

Date: May 10, 2007

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\* This certification shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section, nor shall it be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934.