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WASHINGTON FEDERAL INC Form 10-Q August 11, 2008

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended June 30, 2008

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _______ to _______ to _______

Commission file number 0-25454

WASHINGTON FEDERAL, INC.

(Exact name of registrant as specified in its charter)

Washington (State or other jurisdiction of

91-1661606 (I.R.S. Employer

incorporation or organization)
425 Pike Street Seattle, Washington 98101

Identification No.)

(Address of principal executive offices and zip code)

(206) 624-7930

(Registrant s telephone number, including area code)

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(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer " Non-accelerated filer " Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

APPLICABLE ONLY TO CORPORATE ISSUERS

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Title of class: Common stock, \$1.00 par value

at August 8, 2008 87,862,599

PART I

Item 1.	Financial Statements (Unaudited)	
	The Condensed Consolidated Financial Statements of Washington Federal, Inc. and Subsidiaries filed as a part of the report are as follows:	
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CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

(UNAUDITED)

	•	June 30, 2008	Se	eptember 30, 2007
	(In	thousands, ex	cept	share data)
ASSETS				
Cash and cash equivalents	\$	70,071	\$	61,378
Available-for-sale securities, including encumbered securities of \$779,422 and \$700,955, at fair value		1,582,663		1,515,688
Held-to-maturity securities, including encumbered securities of \$100,821 and \$58,647, at amortized cost		127,177		138,373
Loans receivable, net		9,425,874		8,188,278
Interest receivable		54,084		49,611
Premises and equipment, net		117,734		74,807
Real estate held for sale		20,902		4,873
FHLB stock		144,841		132,397
Intangible assets, net		222,248		107,245
Other assets		29,653		12,767
	\$ 1	11,795,247	\$	10,285,417
LIABILITIES AND STOCKHOLDERS EQUITY				
Liabilities				
Customer accounts				
Savings and demand accounts	\$	7,160,466	\$	5,979,049
Repurchase agreements with customers	Ψ	13,536	-	17,736
Nopulation agreements with customers		10,000		17,700
		7,174,002		5,996,785
FHLB advances		2,001,146		1,760,979
Other borrowings		1,115,600		1,075,000
Advance payments by borrowers for taxes and insurance		22,028		31,824
Federal and state income taxes		31,670		38,032
Accrued expenses and other liabilities		82,407		64,670
Accrued expenses and other natifices		02,407		04,070
		10 10 0 0 0 0		0.04= 0.00
]	10,426,853		8,967,290
Stockholders equity				
Common stock, \$1.00 par value, 300,000,000 shares authorized; 105,056,998 and 104,921,450 shares issued;		40-0		404004
87,828,584 and 87,441,750 shares outstanding		105,057		104,921
Paid-in capital		1,259,312		1,254,490
Accumulated other comprehensive income (loss), net of taxes		(17,193)		(13,033)
Treasury stock, at cost; 17,228,414 and 17,479,700 shares		(210,881)		(213,934)
Retained earnings		232,099		185,683
		1,368,394		1,318,127
	\$ 1	11,795,247	\$	10,285,417

SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

CONSOLIDATED STATEMENTS OF OPERATIONS

(UNAUDITED)

		Quarter En 2008				Nine Months I	nths Ended June 30, 2007		
			(In t	housands, exc	ept pe	r share data)			
INTEREST INCOME									
Loans	\$	155,008	\$	135,458	\$	446,702	\$	387,929	
Mortgage-backed securities		22,407		18,677		66,187		56,216	
Investment securities and cash equivalents		3,066		4,485		11,035		11,952	
NAMES OF TAXABLE AND TAXABLE A		180,481		158,620		523,924		456,097	
INTEREST EXPENSE				ć0 – 10				1=0 <0=	
Customer accounts		66,195		63,712		200,240		178,697	
FHLB advances and other borrowings		33,622		28,489		104,154		83,399	
		99,817		92,201		304,394		262,096	
Net interest income		80,664		66,419		219,530		194,001	
Provision for loan losses		13,216		1,000		23,716		1,200	
Net interest income after provision for loan losses OTHER INCOME		67,448		65,419		195,814		192,801	
Gain on sale of loans		32				433			
Gain on sale of real estate		3,164				11,876		11	
Other		4,364		5,230		12,579		11,644	
		7,560		5,230		24,888		11,655	
OTHER EXPENSE									
Compensation and fringe benefits		14,127		11,577		38,252		31,991	
Occupancy		2,916		2,300		7,992		6,454	
Other		6,610		3,340		16,478		8,779	
		23,653		17,217		62,722		47,224	
Gain (loss) on real estate acquired through foreclosure, net		72		(17)		(182)		139	
Income before income taxes		51,427		53,415		157,798		157,371	
Income taxes		18,258		19,150		56,129		56,239	
NET INCOME	\$	33,169	\$	34,265	\$	101,669	\$	101,132	
PER SHARE DATA									
Basic earnings	\$	0.38	\$	0.39	\$	1.16	\$	1.16	
Diluted earnings		.38		.39		1.16		1.15	
Cash dividends		.210		.210		.630		.620	
Weighted average number of shares outstanding	8	7,789,556	8	7,309,444	8	7,619,645	8	7,364,179	
Weighted average number of shares outstanding, including dilutive	_	- 044 6	_	5.1.1.22 0	_			T 606 717	
stock options SEE NOTES TO CONSOLIDATE		8 7,811,275 NANCIAL S		7,514,339 EMENTS	8	7,756,491	8	7,602,549	

CONSOLIDATED STATEMENTS OF CASH FLOWS

(UNAUDITED)

	Nine Mont June 30,	hs Ended
	2008 (In thou	June 30, 2007
CASH FLOWS FROM OPERATING ACTIVITIES	(III tilou	sanus)
Net income	\$ 101,669	\$ 101,132
Adjustments to reconcile net income to net cash provided by operating activities:	,	· ,
Amortization of fees, discounts, premiums and intangible assets, net	1,459	445
Depreciation	2,940	2,345
Stock option compensation expense	947	831
Provision for loan losses	23,716	1,200
Gain on investment securities and real estate held for sale, net	(11,695)	(150)
Gain on sale of loans	(448)	
Decrease (increase) in accrued interest receivable	466	(1,751)
Increase (decrease) in income taxes payable	(666)	2,886
FHLB stock dividends	(70)	(68)
Decrease (increase) in other assets	(14,783)	2,423
Increase in accrued expenses and other liabilities	6,495	599
	110.020	100.002
Net cash provided by operating activities	110,030	109,892
CASH FLOWS FROM INVESTING ACTIVITIES		
Loans originated:	(644.714)	(506 500)
Single-family residential	(644,514)	(586,708)
Construction - speculative	(187,576)	(423,595)
Construction - custom	(208,881)	(264,729)
Land - acquisition & development	(132,354)	(331,874)
Land - consumer lot loans	(19,998)	(32,395)
Multi-family	(82,615)	(64,716)
Commercial real estate	(27,571)	(8,983)
Commercial & industrial	(116,517)	(8,505)
HELOC	(40,829)	(2,984)
Consumer	(65,982)	(2,048)
	(1,526,837)	(1,726,537)
Savings account loans originated	(5,977)	(3,757)
Loan principal repayments	1,389,207	1,303,605
Decrease in undisbursed loans in process	(223,885)	(59,199)
Loans purchased	(683)	(6,163)
Proceeds from sale of loans	7,327	
FHLB stock redemption	748	1,256
Available-for-sale securities purchased	(301,854)	(202,714)
Principal payments and maturities of available-for-sale securities	178,474	213,198
Available-for-sale securities sold	72,030	44,041
Principal payments and maturities of held-to-maturity securities	11,316	41,400
Net cash paid out for acquisition	(166,859)	(35,221)
Proceeds from sales of real estate held for sale	30,544	2,000
Premises and equipment purchased, net	(5,370)	(1,146)
Net cash used by investing activities	(541,819)	(429,237)
CASH FLOWS FROM FINANCING ACTIVITIES	(341,019)	(423,231)
Net increase in customer accounts	430,463	263,725

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Net increase in borrowings		70,330		148,894
Proceeds from exercise of common stock options		1,685		3,434
Dividends paid		(55,253)		(54,126)
Proceeds from Employee Stock Ownership Plan		4,804		990
Treasury stock purchased, net				(7,542)
Decrease in advance payments by borrowers for taxes and insurance		(11,547)		(11,392)
Net cash provided by financing activities		440,482		343,983
Increase in cash and cash equivalents		8,693		24,638
Cash and cash equivalents at beginning of period		61,378		45,722
Cash and cash equivalents at end of period	\$	70,071	\$	70,360
	-	,	_	,
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION				
Non-cash investing activities				
Real estate acquired through foreclosure	\$	34,076	\$	4,066
Cash paid during the period for	Ψ	C 1,070	Ψ	.,000
Interest		299,363		260,495
Income taxes		57,743		53,542
		- ,		,-
The following summarizes the non-cash activities relating to the First Mutual acquisition (2008) and the First				
Federal acquisition (2007):				
Fair value of assets and intangibles acquired, including goodwill	\$(1,147,890)	\$	(576,750)
Fair value of liabilities assumed		966,905		480,033
Cash paid out for acquisition		(180,985)		(96,717)
Plus cash acquired		14,126		61,496
		, 3		, ., 0
Net cash paid out for acquisition	\$	(166,859)	\$	(35,221)
rect cash paid out for acquisition	Ψ	(100,057)	Ψ	(33,441)

SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER AND NINE MONTHS ENDED JUNE 30, 2008 AND 2007

(UNAUDITED)

NOTE A Basis of Presentation

The consolidated unaudited interim financial statements included in this report have been prepared by Washington Federal, Inc. (Company). The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect amounts reported in the financial statements. Actual results could differ from these estimates. In the opinion of management, all adjustments (consisting only of normal recurring accruals) necessary for a fair presentation are reflected in the interim financial statements. The September 30, 2007 Consolidated Statement of Financial Condition was derived from audited financial statements.

The information included in this Form 10-Q should be read in conjunction with Company s 2007 Annual Report on Form 10-K (2007 Form 10-K) as filed with the SEC. Interim results are not necessarily indicative of results for a full year.

Certain reclassifications have been made to the financial statements to conform prior periods to current classifications.

NOTE B Acquisitions

On February 1, 2008, the Company acquired 100% of the outstanding shares of First Mutual Bancshares, Inc. (First Mutual). The merger agreement provided for the merger of First Mutual with and into the Company, followed by the merger of First Mutual Bank, a federal savings bank and wholly owned subsidiary of First Mutual, into the Company s wholly owned subsidiary, Washington Federal Savings and Loan Association. As a result of the acquisition, Washington Federal added 169 employees and 12 branches primarily located on the rapidly growing eastside of Seattle. The acquisition was accounted for as a purchase transaction with the total cash consideration funded through internal sources. The all-cash purchase price was \$180,985,000. The purchase price has been allocated to the underlying assets and liabilities based on estimated fair values at the date of acquisition. Results of operations are included from the date of acquisition. The Company acquired assets with an estimated fair value of \$1,147,890,000 and assumed liabilities with an estimated fair value of \$966,905,000. The acquisition produced goodwill of \$110,382,000 and a core deposit intangible of \$2,523,000.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER AND NINE MONTHS ENDED JUNE 30, 2008 AND 2007

(UNAUDITED)

The balance of the Company s intangible assets was as follows:

	G 1 20	Servicing Rights	Core Deposit	m.4.1
	Goodwill	Intangible (In the	Intangible ousands)	Total
Balance at September 30, 2006	\$ 54,484	\$	\$ 1,775	\$ 56,259
First Federal acquisition	47,923		4,882	52,805
Amortization			(1,819)	(1,819)
Balance at September 30, 2007	102,407		4,838	107,245
First Mutual acquisition	110,382	4,233	2,523	117,138
Additions		461		461
Amortization		(767)	(1,829)	(2,596)
Balance at June 30, 2008	\$ 212,789	\$ 3,927	\$ 5,532	\$ 222,248

The table below presents the estimated core deposit intangible asset amortization expense for the next five years:

Year ended September 30,	Amortization expense (In thousands)
2008	\$ 2,441
2009	2,247
2010	1,031
2011	330
2012	330

NOTE C - Dividends

On July 25, 2008 the Company paid its 102nd consecutive quarterly cash dividend. Dividends per share amounted to 21.0 cents for the quarter ended June 30, 2008 and the same period one year ago.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER AND NINE MONTHS ENDED JUNE 30, 2008 AND 2007

(UNAUDITED)

NOTE D Comprehensive Income

The Company s comprehensive income includes all items which comprise net income plus the unrealized gains (losses) on available-for-sale securities. Total comprehensive income for the quarters ended June 30, 2008 and 2007 totaled \$9,703,000 and \$18,476,000, respectively. Total comprehensive income for the nine months ended June 30, 2008 and 2007 totaled \$97,508,000 and \$88,885,000, respectively. The difference between the Company s net income and total comprehensive income for the nine months ended June 30, 2008 was \$4,161,000, which equals the change in the net unrealized loss on available-for-sale securities of \$6,577,000, less tax of \$2,416,000.

NOTE E Allowance for Losses on Loans

The following table summarizes the activity in the allowance for loan losses for the quarters and nine months ended June 30, 2008 and 2007:

	•	Quarter Ended June 30,		ths Ended e 30,
	2008	2007	2008	2007
		(In thou	usands)	
Balance at beginning of period	\$ 47,005	\$ 27,997	\$ 28,520	\$ 24,993
Provision for loan losses	13,216	1,000	23,716	1,200
Charge-offs	(6,162)	(190)	(9,358)	(509)
Recoveries		3		3
Acquired reserves			11,181	3,123
Balance at end of period	\$ 54,059	\$ 28,810	\$ 54,059	\$ 28,810

NOTE F Available for Sale Investments

Securities not classified as held-to-maturity are considered to be available-for-sale. Gains and losses realized on the sale of these securities are based on the specific identification method. Unrealized gains and losses for available-for-sale securities are excluded from earnings and reported as a net amount in the accumulated other comprehensive income component of stockholders equity.

Management evaluates debt and equity securities for other than temporary impairment on a quarterly basis based on the securities current credit quality, interest rates, term to maturity and management s intent and ability to hold the securities until the net book value is recovered. Any other than temporary declines in fair value are recognized in the statements of operations.

As of June 30, 2008, the Company had an investment in agency preferred stock with a book value of \$90,200,000 in its available for sale portfolio. In accordance with SFAS 115, these securities are carried at estimated fair value, which totaled \$64,449,000 as of quarter end. The net unrealized loss is included in Other Comprehensive Gain (Loss) on the balance sheet. The Company has evaluated these securities for an other than temporary impairment (OTTI) and concluded that at this time, no such impairment exists. On an ongoing basis the Company will evaluate these securities to determine if and when such an OTTI occurs. At that point, any unrealized loss determined to be other than temporary would be recorded through the income statement.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER AND NINE MONTHS ENDED JUNE 30, 2008 AND 2007

(UNAUDITED)

NOTE G New Accounting Pronouncement

Effective October 1, 2007, the Company adopted the provisions of Financial Accounting Standards Board Interpretation No. 48 (FIN 48), Accounting for Uncertainty in Income Taxes. As a result of the implementation of FIN 48 the Company did not record any cumulative effect adjustment to retained earnings.

As of October 1, 2007 the Company s liability for uncertain tax positions was \$2.6 million. Included in the balance of unrecognized tax benefits at October 1, 2007, are \$1.7 million of tax benefits that, if recognized, would affect the effective tax rate. The Company records interest and penalties related to uncertain tax positions in income tax expense. As of October 1, 2007 there was approximately \$0.9 million of accrued interest and \$0 of accrued penalties. There were no significant changes in components of the liability in the first three quarters of the current fiscal year.

Based on current information the Company does not expect any changes in the amount of unrecognized tax benefits over the next twelve months to have a significant impact on the results of operations or the financial position of the Company.

The Company s federal income tax returns for 2003 through 2007 are open tax years. State income tax returns are generally subject to examination for a period of three to five years after filing of the respective return. The state impact of any federal changes remains subject to examination by various states for a period of up to two years after formal notification to the states. The Company has various state income tax returns in the process of examination, administrative appeals or litigation. The Company s unrecognized tax benefits are related to state returns open from 1999 through 2007.

PART I Financial Information

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations FORWARD LOOKING STATEMENTS

In addition to historical information, this Quarterly Report on Form 10-Q includes certain forward-looking statements, as defined in the Securities Act of 1933 and the Securities Exchange Act of 1934, based on current management expectations. Actual results could differ materially from those management expectations. Such forward-looking statements include statements regarding the Company's intentions, beliefs or current expectations as well as the assumptions on which such statements are based. Stockholders and potential stockholders are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and that actual results may differ materially from those contemplated by such forward-looking statements. Factors that could cause future results to vary from current management expectations include, but are not limited to: general economic conditions; legislative and regulatory changes; monetary fiscal policies of the federal government; changes in tax policies; rates and regulations of federal, state and local tax authorities; changes in interest rates; deposit flows; cost of funds; demand for loan products; demand for financial services; competition; changes in the quality or composition of the Company's loan and investment portfolios; changes in accounting principles; policies or guidelines and other economic, competitive, governmental and technological factors affecting the Company's operations, markets, products, services and fees. The Company undertakes no obligation to update or revise any forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time.

GENERAL

Washington Federal, Inc. (Company) is a savings and loan holding company. The Company s primary operating subsidiary is Washington Federal Savings.

INTEREST RATE RISK

The Company assumes a high level of interest rate risk as a result of its policy to originate and hold for investment fixed-rate single-family home loans, which are longer-term in nature than the short-term characteristics of its liabilities of customer accounts and borrowed money. At June 30, 2008, the Company had a negative one-year maturity gap of approximately 34% of total assets, a slight increase from the 33% negative one-year gap as of September 30, 2007. This increase was the result of the growth in single family residential loans, which are 30 year fixed rate, combined with a decrease in construction speculative loans and an increase in short term borrowings.

The interest rate spread increased to 2.69% at June 30, 2008 from 2.05% at September 30, 2007. The spread increased primarily due to two factors. First, falling short-term interest rates decreased the cost of customer deposits. Since the Federal Reserve began decreasing short-term rates in September 2007, market rates for short-term deposits have fallen. As a result, deposits are repricing to lower rates contributing to an increasing spread by reducing the rate paid on customer accounts. Second, the acquisition of First Mutual Bank (FMB) on February 1, 2008, which provided \$1,042,959,000 of earning assets, at a weighted average rate of 7.23%. Additionally, the FMB acquisition brought \$953,533,000 of paying liabilities, carrying a weighted average rate of 3.38%. As of the date of the FMB acquisition, FMB had a period end spread of 3.85%.

PART I Financial Information

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

As of June 30, 2008, the weighted average rates on earning assets decreased by 20 basis points since September 30, 2007, while the weighted average rates on customer accounts and borrowings decreased by 84 basis points over the same period. As of June 30, 2008, the Company had grown total assets by \$1,509,830,000, or 14.7%, from \$10,285,417,000 at September 30, 2007. Cash and cash equivalents increased \$8,693,000, or 14.2%, during the nine months ended June 30, 2008. Loans increased \$1,237,596,000, or 15.1%, to \$9,425,874,000 during the nine months ended June 30, 2008, as the Company grew long-term assets primarily through its acquisition of FMB. Cash and cash equivalents of \$70,071,000 and stockholders equity of \$1,368,394,000 provides management with flexibility in managing interest rate risk.

LIQUIDITY AND CAPITAL RESOURCES

The Company s net worth at June 30, 2008 was \$1,368,394,000, or 11.60% of total assets. This was an increase of \$50,267,000 from September 30, 2007 when net worth was \$1,318,127,000, or 12.82% of total assets. The increase in the Company s net worth included \$101,669,000 from net income and a \$4,161,000 decrease in accumulated other comprehensive income as a result of a net decrease in market value of the Company s available-for-sale investments. The vast majority of the Company s available for sale investments are fixed rate. As a result of market interest rates increasing, the value of fixed rate investments generally decreased. Net worth was also reduced by \$55,253,000 of cash dividend payments.

The Company had the option to pay either all cash for the acquisition of FMB or it could have issued up to 50% of the consideration in common stock. Based on relatively low market interest rates, a lower stock price than when the transaction was negotiated and management s evaluation of the current interest rate cycle, the Company elected to pay all cash for the FMB transaction.

The Company s percentage of net worth to total assets is over two times the minimum required under Office of Thrift Supervision regulations. Management believes this strong net worth position will help the Company manage its interest rate risk and enable it to compete more effectively for controlled growth through acquisitions, de novo expansion and increased customer deposits.

CHANGES IN FINANCIAL CONDITION

Available-for-sale and held-to-maturity securities: Available-for-sale securities increased \$66,975,000, or 4.4%, during the nine months ended June 30, 2008, which included the purchase of \$301,854,000 of available-for-sale investment securities. During the same period there were sales of \$72,030,000 of available-for-sale securities. There were not any purchases or sales of held-to-maturity securities. As of June 30, 2008, the Company had net unrealized losses on available-for-sale securities of \$17,193,000, net of tax, which were recorded as part of stockholders equity.

PART I Financial Information

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

<u>Loans receivable</u>: During the quarter ended June 30, 2008, the balance of loans receivable increased 15.1% to \$9,425,874,000 compared to \$8,188,278,000 at September 30, 2007. This growth was due primarily to the FMB acquisition and is consistent with management s strategy to grow the loan portfolio to mitigate the decreasing weighted average rates on earning assets. The following table shows the loan portfolio by category for the last three quarters.

Loan Portfolio by Category

(In thousands)

	AS OF 12/31/07		AS OF 3/31/08		AS OF 6/30	/08
	AMOUNT	%	AMOUNT	%	AMOUNT	%
Single-family residential	\$ 6,208,448	70.5%	\$ 6,578,993	67.3%	\$ 6,709,942	68.2%
Construction - speculative	668,292	7.6	630,531	6.4	548,376	5.6
Construction - custom	318,947	3.6	345,551	3.5	307,461	3.1
Land - acquisition & development	746,078	8.5	753,393	7.7	737,931	7.5
Land - consumer lot loans	158,475	1.8	213,543	2.2	214,674	2.2
Multi-family	564,195	6.4	696,301	7.1	692,963	7.0
Commercial real estate	103,018	1.2	278,018	2.8	264,599	2.7
Commercial & industrial	20,385	0.2	121,300	1.2	160,422	1.6
HELOC	16,821	0.2	59,712	0.6	68,638	0.7
Consumer	7,137	0.1	118,107	1.2	142,786	1.4
	8,811,796	100%	9,795,449	100%	9,847,792	100%
Less:						
ALL	29,370		47,005		54,059	
Loans in Process	387,913		385,544		330,556	
Deferred Net Origination Fees	38,699		38,183		37,303	
	455,982		470,732		421,918	
	.55,702		,732		.21,510	
	\$ 8,355,814		\$ 9,324,717		\$ 9,425,874	

The acquisition of FMB resulted in a slight diversification of the loan portfolio, decreasing single family residential from 70.5% of the portfolio at December 31, 2007, to 68.2% as of June 30, 2008, and increasing other categories such as commercial real estate, commercial and industrial loans, consumer loans and multi-family loans.

Non-performing assets: Non-performing assets increased significantly during the nine months ended June 30, 2008 to \$85,107,000 from \$15,931,000 at September 30, 2007, a 434% increase. This increase is attributable to the weakening housing market throughout our eight state branch network. Non-performing assets as a percentage of total assets was .72% at June 30, 2008 compared to .15% at September 30, 2007.

PART I Financial Information

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

During the last ten and twenty years the Company s average ratio of non-performing assets to total assets was .33% and .47%, respectfully. While our non-performing assets have increased significantly over the last 9 months based on current conditions in the real estate marketplace, the Company anticipates non-performing assets will continue to increase in the future based on current market conditions.

The following table sets forth information regarding restructured and nonaccrual loans and REO held by the Company at the dates indicated.

	June 30, 2008	- /		
Restructured loans (1)	\$ 2,663	· ·		
Nonaccrual loans:	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		250	
Single-family residential	21,783		9,820	
Construction - speculative	28,668		2,446	
Construction - custom	682			
Land - acquisition & development	8,743		1,809	
Land - consumer lot loans				
Multi-family			148	
Commercial real estate	1,862		253	
Commercial & industrial	1,851		42	
HELOC				
Consumer	641			
Total nonaccrual loans (2)	64,230		14,518	
·	· · · · · · · · · · · · · · · · · · ·		,	
Total REO (3)	20,877		1,413	
Total non-performing assets	\$ 85,107	\$	15,931	
Total non-performing assets and restructured loans	\$ 87,770	\$	16,181	
Total non-performing assets and restructured loans as a percentage of total assets	0.74%		0.16%	

⁽¹⁾ Performing in accordance with restructured terms.

⁽²⁾ The Company recognized interest income on nonaccrual loans of approximately \$66,000 in the quarter ended June 30, 2008. Had these loans performed according to their original contract terms, the Company would have recognized interest income of approximately \$2,480,000 for the quarter ended June 30, 2008.

PART I Financial Information

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

In addition to the nonaccrual loans reflected in the above table, at June 30, 2008, the Company had \$81,837,000 of loans that were less than 90 days delinquent but which it had classified as substandard for one or more reasons. If these loans were deemed non-performing, the Company s ratio of total non-performing assets and restructured loans as a percent of total assets would have increased to 1.44% at June 30, 2008.

(3) Total REO (included in real estate held for sale on the Statement of Financial Condition) includes real estate held for sale acquired in settlement of loans or acquired from purchased institutions in settlement of loans.

Allocation of the allowance for loan losses: The following table shows the allocation of the Company s allowance for loan losses at the dates indicated.

	Jun	June 30, 2008		ber 30, 2007
		Loans to		Loans to
	Amount	Total Loans 1	Amount	Total Loans 1
		(In thou	sands)	
Single-family residential	\$ 15,072	68.2%	\$ 10,083	69.4%
Construction - speculative	8,789	5.6	4,716	8.1
Construction - custom	931	3.1	1,163	3.8
Land - acquisition & development	9,675	7.5	4,506	8.6
Land - consumer lot loans	1,854	2.2	1,136	1.8
Multi-family	3,598	7.0	5,299	6.4
Commercial real estate	3,513	2.7	1,297	1.3
Commercial & industrial	2,136	1.6	320	0.3
HELOC	950	0.7		0.2
Consumer	7,541	1.4		0.1
	\$ 54,059	100.0%	\$ 28,520	100.0%

¹ The percentage is based on gross loans before allowance for loan losses, loans in process and deferred loan origination costs.

PART I Financial Information

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

<u>Customer accounts</u>: Customer accounts increased \$1,177,217,000, or 19.6%, to \$7,174,002,000 at June 30, 2008 compared with \$5,996,785,000 at September 30, 2007. \$744,182,000 of the deposit growth came through the FMB acquisition, the remaining \$433,035,000 was organic growth. The following table shows the composition of our customer accounts as of the dates shown:

Deposits by Type

(In thousands)

	June 30, 20	008	September 30	, 2007
	AMOUNT	%	AMOUNT	%
Checking (noninterest)	\$ 131,502	1.8%	\$ 88,732	1.5%
NOW (interest)	398,937	5.6	320,362	5.3
Savings (passbook/stmt)	191,361	2.7	198,876	3.3
Money Market	1,187,076	16.5	739,554	12.3
CD s	5,265,126	73.4	4,649,261	77.6

Total \$7,174,002 100.0% \$5,996,785 100.0%

FHLB advances and other borrowings: Total borrowings increased \$280,767,000, or 9.9%, to \$3,116,746,000 at June 30, 2008 compared with \$2,835,979,000 at September 30, 2007. The increase in borrowings was due primarily to \$180,985,000 in cash consideration paid for the FMB acquisition. Total short-term borrowings (due within 30 days) at June 30, 2008 were \$315,000,000 compared with \$275,000,000 at September 30, 2007. See Interest Rate Risk on page 10.

RESULTS OF OPERATIONS

Net Income: The quarter ended June 30, 2008 produced net income of \$33,169,000 compared to \$34,265,000 for the same quarter one year ago, a 3.2% decrease. The decrease for the quarter resulted primarily from the increase in the provision for loan losses.

Net income for the nine months ended June 30, 2008 was \$101,669,000 compared to \$101,132,000 for the same period one year ago, a 0.5% increase. The increase for the period resulted primarily from the growth in the balance sheet and growth in net interest income, both of which were offset by the significant increase in the provision for loan losses. See the Rate / Volume analysis below.

<u>Net Interest Income</u>: The largest component of the Company s earnings is net interest income, which is the difference between the interest and dividends earned on loans and other investments and the interest paid on customer deposits and borrowings. Net interest income is impacted primarily by two factors; first, the volume of earning assets and liabilities and second, the rate earned on those assets or the rate paid on those liabilities.

The following table sets forth certain information explaining changes in interest income and interest expense for the periods indicated compared to the same periods one year ago. For each category of interest-earning asset and interest-bearing liability, information is provided on changes attributable to (1) changes in volume (changes in volume multiplied by old rate) and (2) changes in rate (changes in rate multiplied by old volume). The change in interest income and interest expense attributable to changes in both volume and rate has been allocated proportionately to the change due to volume and the change due to rate.

PART I Financial Information

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations Rate / Volume Analysis:

	Comparison of Quarters Ended 6/30/08 and 6/30/07			Comparison of Nine Months Ended 6/30/08 and 6/30/07		
	Volume	Rate (In thousands)	Total	Volume	Rate In thousands	Total
Interest income:		(III tilotistilius)		•	 	,
Loan portfolio	\$ 26,807	\$ (7,257)	\$ 19,550	\$ 68,512	\$ (9,739)	\$ 58,773
Mortgaged-backed securities	3,527	203	3,730	9,056	915	9,971
Investments(1)	(877)	(542)	(1,419)	(653)	(264)	(917)
All interest-earning assets	29,457	(7,596)	21,861	76,915	(9,088)	67,827
Interest expense:						
Customer accounts	11,943	(9,460)	2,483	29,720	(8,177)	21,543
FHLB advances and other borrowings	6,366	(1,233)	5,133	22,576	(1,821)	20,755
All interest-bearing liabilities	18,309	(10,693)	7,616	52,296	(9,998)	42,298
Change in net interest income	\$ 11,148	\$ 3,097	\$ 14,245	\$ 24,619	\$ 910	\$ 25,529

⁽¹⁾ Includes interest on cash equivalents and dividends on FHLB stock

PART I Financial Information

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

Provision for Loan Losses: The Company recorded a \$13,216,000 provision for loan losses during the quarter ended June 30, 2008, while a \$1,000,000 provision was recorded for the same quarter one year ago. Non-performing assets amounted to \$85,107,000 or .72% of total assets at June 30, 2008 compared to \$12,074,000 or .12% of total assets one year ago. The Company had net charge-offs of \$6,162,000 for the quarter ended June 30, 2008 compared with \$187,000 of net charge-offs for the same quarter one year ago. This significant increase in the provision for loan losses is in response to the overall deterioration in the housing market in the Company s eight western state territory, the material increase in net charge offs for the quarter and the added credit risk from the growth in the FMB portfolio.

The Company s believes that higher non-performing assets and charge-offs may continue going forward until the housing market begins to recover.

PART I Financial Information

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

The following table analyzes the Company s allowance for loan losses at the dates indicated.

	•	Quarter Ended June 30,		Nine Months Ended June 30,	
	2008	2007	2008	2007	
D ' ' 11	¢ 47.005	(In thou		¢ 24 002	
Beginning balance	\$ 47,005	\$ 27,997	\$ 28,520	\$ 24,993	
Charge-offs:	107		1.250		
Single-family residential	196	100	1,258	450	
Construction - speculative	2,206	190	3,767	452	
Construction - custom	2.041		2.125	22	
Land - acquisition & development	3,041		3,125	23	
Land - consumer lot loans	60		60	2.4	
Multi-family	25		25	34	
Commercial real estate			1.4		
Commercial & industrial			14		
HELOC	(24		1 100		
Consumer	634		1,109		
	6,162	190	9,358	509	
Recoveries:					
Single-family residential					
Construction - speculative					
Construction - custom					
Land - acquisition & development					
Land - consumer lot loans					
Multi-family					
Commercial real estate					
Commercial & industrial		2		2	
HELOC					
Consumer		1		1	
		3		3	
Net charge-offs	6,162	187	9,358	506	
Provision for loan losses	13,216	1,000	23,716	1,200	
Acquired reserves			11,181	3,123	
Ending balance	\$ 54,059	\$ 28,810	\$ 54,059	\$ 28,810	
<u></u>	+ - 1,007	,	,	,	
Ratio of net charge-offs to average loans outstanding	0.07%	0.00%	0.11%	0.019	
Natio of het charge-ons to average loans outstanding	0.07%	0.00%	0.11%	0.019	

Other Income: The quarter ended June 30, 2008 produced total other income of \$7,560,000 compared to \$5,230,000 for the same quarter one year ago, an increase of \$2,330,000, primarily due to a \$3,164,000 gain on the sale of real estate during the quarter.

PART I Financial Information

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

Other Expense: The quarter ended June 30, 2008 produced total other expense of \$23,653,000 compared to \$17,217,000 for the same quarter one year ago, a 37.4% increase. The increase in total other expense over the same comparable period one year ago was primarily the result of compensation and other direct costs related to the February 2008 acquisition of FMB, which operated historically with a significantly higher cost structure than Washington Federal. The Company has already reduced costs substantially and believes more savings may occur as the full integration occurs over time. Total other expense for the quarters ended June 30, 2008 and June 30, 2007 equaled .75% and .66%, respectively, of average assets. The number of staff, including part-time employees on a full-time equivalent basis, was 1,072 at June 30, 2008 and 898 at June 30, 2007; the increase primarily due to the acquisition of FMB.

<u>Taxes</u>: Income taxes decreased \$892,000, or 4.7%, for the quarter ended June 30, 2008 when compared to the same period one year ago. This decrease was a result of lower pretax income. The effective tax rate for the quarter ended June 30, 2008 was 35.50%, compared to 35.85% for the same period one year ago.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Management believes that there have been no material changes in the Company s quantitative and qualitative information about market risk since September 30, 2007. For a complete discussion of the Company s quantitative and qualitative market risk, see Management s Discussion and Analysis of Financial Condition and Results of Operations in the Company s 2007 Form 10-K.

PART I Financial Information

Item 4. Controls and Procedures

As of the end of the period covered by this report, the Company carried out an evaluation, under the supervision and with the participation of the Company s management, including the Company s President and Chief Executive Officer along with the Company s Executive Vice President and Chief Financial Officer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures pursuant to the Securities Exchange Act of 1934 (Exchange Act) Rule 13a-15. Based upon that evaluation, the Company s President and Chief Executive Officer, along with the Company s Executive Vice President and Chief Financial Officer, concluded that the Company s disclosure controls and procedures are effective in timely alerting them to material information relating to the Company (including its consolidated subsidiaries) required to be included in the Company s periodic SEC filings. There have been no significant changes in the Company s internal controls or in other factors that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

Disclosure controls and procedures are Company controls and other procedures that are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by the Company in the reports that it files under the Exchange Act is accumulated and communicated to the Company s management, including its President and Chief Executive Officer and Executive Vice President and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

PART II Other Information

Item 1. Legal Proceedings

From time to time the Company or its subsidiaries are engaged in legal proceedings in the ordinary course of business, none of which are considered to have a material impact on the Company s financial position or results of operations.

Item 1A. Risk Factors

Not applicable

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table provides information with respect to purchases made by or on behalf of the Company of the Company s common stock during the three months ended June 30, 2008.

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plan (1)	Maximum Number of Shares That May Yet Be Purchased Under the Plan at the End of the Period
April 1, 2008 to				
April 30, 2008		\$		2,888,314
May 1, 2008 to				
May 31, 2008				2,888,314
June 1, 2008 to				
June 30, 2008				2,888,314
Total				2,888,314

Item 3. Defaults Upon Senior Securities

Not applicable

The Company s only stock repurchase program was publicly announced by the Board of Directors on February 3, 1995 and has no expiration date. Under this ongoing program, a total of 21,956,264 shares have been authorized for repurchase.

PART II Other Information

Item 4. Submission of Matters to a Vote of Security Holders

Not applicable

Item 5. Other Information

Not applicable

Item 6. Exhibits

- (a) Exhibits
 - 31.1 Section 302 Certification by the Chief Executive Officer
 - 31.2 Section 302 Certification by the Chief Financial Officer
 - 32 Section 906 Certification by the Chief Executive Officer and the Chief Financial Officer

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

August 11, 2008 /s/ Roy M. Whitehead

ROY M. WHITEHEAD

Chairman, President and Chief Executive Officer

August 11, 2008 /s/ Brent J. Beardall

BRENT J. BEARDALL

Executive Vice President and Chief

Financial Officer

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