

NEW YORK COMMUNITY BANCORP INC

Form 10-K

February 29, 2012

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-K**

**Annual Report Pursuant to Section 13 or 15(d) of**

**the Securities Exchange Act of 1934**

For the fiscal year ended: December 31, 2011

Commission File Number 1-31565

**NEW YORK COMMUNITY BANCORP, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**06-1377322**  
(I.R.S. Employer

Identification No.)

**615 Merrick Avenue,**

**Westbury, New York**  
(Address of principal executive offices)

**11590**  
(Zip code)

(Registrant's telephone number, including area code) (516) 683-4100

Securities registered pursuant to Section 12(b) of the Act:

**Common Stock, \$0.01 par value and**

**Bifurcated Option Note Unit Securities<sup>SM</sup>**  
(Title of Class)

**New York Stock Exchange**  
(Name of exchange on which registered)

**Haven Capital Trust II 10.25% Capital Securities**  
(Title of Class)

**The NASDAQ Stock Market, LLC**  
(Name of exchange on which registered)

**Securities registered pursuant to Section 12(g) of the Act:**

**None**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "accelerated filer," "large accelerated filer," and "smaller reporting company" in Rule

12b-2 of the Exchange Act.

Large Accelerated Filer

Accelerated Filer

Non-Accelerated Filer

Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

As of June 30, 2011, the aggregate market value of the shares of common stock outstanding of the registrant was \$6.3 billion, excluding 15,193,655 shares held by all directors and executive officers of the registrant. This figure is based on the closing price of the registrant's common stock on June 30, 2011, \$14.99, as reported by the New York Stock Exchange.

The number of shares of the registrant's common stock outstanding as of February 22, 2012 was 438,671,990 shares.

**Documents Incorporated by Reference**

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Portions of the definitive Proxy Statement for the Annual Meeting of Shareholders to be held on June 7, 2012 are incorporated by reference into Part III.

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*For the purpose of this Annual Report on Form 10-K, the words we, us, our, and the Company are used to refer to New York Community Bancorp, Inc. and our consolidated subsidiaries, including New York Community Bank and New York Commercial Bank (the Community Bank and the Commercial Bank, respectively, and collectively, the Banks ).*

### **FORWARD-LOOKING STATEMENTS AND ASSOCIATED RISK FACTORS**

This report, like many written and oral communications presented by New York Community Bancorp, Inc. and our authorized officers, may contain certain forward-looking statements regarding our prospective performance and strategies within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, and are including this statement for purposes of said safe harbor provisions.

Forward-looking statements, which are based on certain assumptions and describe future plans, strategies, and expectations of the Company, are generally identified by use of the words anticipate, believe, estimate, expect, intend, plan, project, seek, strive, try, or future or such as will, would, should, could, may, or similar expressions. Our ability to predict results or the actual effects of our plans or strategies is inherently uncertain. Accordingly, actual results may differ materially from anticipated results.

There are a number of factors, many of which are beyond our control, that could cause actual conditions, events, or results to differ significantly from those described in our forward-looking statements. These factors include, but are not limited to:

general economic conditions, either nationally or in some or all of the areas in which we and our customers conduct our respective businesses;

conditions in the securities markets and real estate markets or the banking industry;

changes in real estate values, which could impact the quality of the assets securing the loans in our portfolio;

changes in interest rates, which may affect our net income, prepayment penalty income, mortgage banking income, and other future cash flows, or the market value of our assets, including our investment securities;

changes in the quality or composition of our loan or securities portfolios;

changes in our capital management policies, including those regarding business combinations, dividends, and share repurchases, among others;

our use of derivatives to mitigate our interest rate exposure;

changes in competitive pressures among financial institutions or from non-financial institutions;

changes in deposit flows and wholesale borrowing facilities;

changes in the demand for deposit, loan, and investment products and other financial services in the markets we serve;

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our timely development of new lines of business and competitive products or services in a changing environment, and the acceptance of such products or services by our customers;

changes in our customer base or in the financial or operating performances of our customers' businesses;

any interruption in customer service due to circumstances beyond our control;

our ability to retain key members of management;

potential exposure to unknown or contingent liabilities of companies we have acquired or may acquire in the future;

the outcome of pending or threatened litigation, or of other matters before regulatory agencies, whether currently existing or commencing in the future;

environmental conditions that exist or may exist on properties owned by, leased by, or mortgaged to the Company;

any interruption or breach of security resulting in failures or disruptions in customer account management, general ledger, deposit, loan, or other systems;

operational issues stemming from, and/or capital spending necessitated by, the potential need to adapt to industry changes in information technology systems, on which we are highly dependent;

the ability to keep pace with, and implement on a timely basis, technological changes;

changes in legislation, regulation, policies, or administrative practices, whether by judicial, governmental, or legislative action, including, but not limited to, the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act, and other changes pertaining to banking, securities, taxation, rent regulation and housing, financial accounting and reporting, environmental protection, and insurance, and the ability to comply with such changes in a timely manner;

changes in the monetary and fiscal policies of the U.S. Government, including policies of the U.S. Department of the Treasury and the Board of Governors of the Federal Reserve System;

changes in accounting principles, policies, practices, or guidelines;

additional FDIC special assessments or required assessment prepayments;

any breach in performance by the Community Bank under our loss sharing agreements with the FDIC;



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changes in our estimates of future reserves based upon the periodic review thereof under relevant regulatory and accounting requirements;

changes in regulatory expectations relating to predictive models we use in connection with stress testing and other forecasting or in the assumptions on which such modeling and forecasting is predicated;

the ability to successfully integrate any assets, liabilities, customers, systems, and management personnel of any banks we may acquire into our operations, and our ability to realize related revenue synergies and cost savings within expected time frames;

changes in our credit ratings or in our ability to access the capital markets;

war or terrorist activities; and

other economic, competitive, governmental, regulatory, technological, and geopolitical factors affecting our operations, pricing, and services.

It should be noted that we routinely evaluate opportunities to expand through acquisitions and frequently conduct due diligence activities in connection with such opportunities. As a result, acquisition discussions and, in some cases, negotiations, may take place at any time, and acquisitions involving cash or our debt or equity securities may occur.

In addition, the timing and occurrence or non-occurrence of events may be subject to circumstances beyond our control.

Please see Item 1A, Risk Factors, for a further discussion of factors that could affect the actual outcome of future events.

Readers are cautioned not to place undue reliance on the forward-looking statements contained herein, which speak only as of the date of this report. Except as required by applicable law or regulation, we undertake no obligation to update these forward-looking statements to reflect events or circumstances that occur after the date on which such statements were made.



**Table of Contents****GLOSSARY****BARGAIN PURCHASE GAIN**

A bargain purchase gain exists when the fair value of the assets acquired in a business combination exceeds the fair value of the assumed liabilities. Assets acquired in an FDIC-assisted transaction may include cash payments received from the FDIC.

**BASIS POINT**

Throughout this filing, the year-over-year or linked-quarter changes that occur in certain financial measures are reported in terms of basis points. Each basis point is equal to one hundredth of a percentage point, or 0.01%.

**BOOK VALUE PER SHARE**

As we define it, book value per share refers to the amount of stockholders' equity attributable to each outstanding share of common stock, after any unallocated shares held by our Employee Stock Ownership Plan ( ESOP ) have been subtracted from the total number of shares outstanding. Book value per share is determined by dividing total stockholders' equity at the end of a period by the adjusted number of shares at the same date. The following table indicates the number of shares outstanding both before and after the total number of unallocated ESOP shares were subtracted at December 31, 2011, 2010, 2009, 2008, and 2007. As there were no unallocated ESOP shares remaining at December 31, 2011 or 2010, both numbers were the same at those dates.

|  | 2011        | 2010        | 2009        | 2008        | 2007        |
|--|-------------|-------------|-------------|-------------|-------------|
| Shares outstanding                               | 437,344,796 | 435,646,845 | 433,197,332 | 344,985,111 | 323,812,639 |
| Less: Unallocated ESOP shares                    |             |             | (299,248)   | (631,303)   | (977,800)   |
| Shares used for book value per share computation | 437,344,796 | 435,646,845 | 432,898,084 | 344,353,808 | 322,834,839 |

**BROKERED DEPOSITS**

Refers to funds obtained, directly or indirectly, by or through deposit brokers that are then deposited into one or more deposit accounts at a bank.

**CHARGE-OFF**

Refers to the amount of a loan balance that has been written off against the allowance for losses on non-covered loans.

**COMMERCIAL REAL ESTATE ( CRE ) LOAN**

A mortgage loan secured by either an income-producing property owned by an investor and leased primarily for commercial purposes or, to a lesser extent, an owner-occupied building used for business purposes. The CRE loans in our portfolio are typically secured by office buildings, retail shopping centers, light industrial centers with multiple tenants, or mixed-use properties.

**CORE DEPOSIT INTANGIBLE ( CDI )**

Refers to the intangible asset related to the value of core deposit accounts acquired in a business combination.

**CORE DEPOSITS**

All deposits other than certificates of deposit (i.e., NOW and money market accounts, savings accounts, and non-interest-bearing deposits) are collectively referred to as core deposits.

**COST OF FUNDS**

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The interest expense associated with interest-bearing liabilities, typically expressed as a ratio of interest expense to the average balance of interest-bearing liabilities for a given period.

### **COVERED LOANS AND OTHER REAL ESTATE OWNED ( OREO )**

Refers to the loans and OREO we acquired in our AmTrust Bank ( AmTrust ) and Desert Hills Bank ( Desert Hills ) acquisitions, which are covered by loss sharing agreements with the FDIC. Please see the definition of Loss Sharing Agreements that appears on the following page.

### **DIVIDEND PAYOUT RATIO**

The percentage of our earnings that is paid out to shareholders in the form of dividends. It is determined by dividing the dividend paid per share during a period by our diluted earnings per share during the same period of time.

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### **DIVIDEND YIELD**

Refers to the yield generated on a shareholder's investment in the form of dividends. The current dividend yield is calculated by annualizing the current quarterly cash dividend and dividing that amount by the current stock price.

### **EFFICIENCY RATIO**

Measures total operating expenses as a percentage of the sum of net interest income and non-interest income.

### **GAAP**

This abbreviation is used to refer to U.S. generally accepted accounting principles, on the basis of which financial statements are prepared and presented.

### **GOODWILL**

Refers to the difference between the purchase price and the fair value of an acquired company's assets, net of the liabilities assumed. Goodwill is reflected as an asset on the balance sheet and is tested at least annually for impairment.

### **GOVERNMENT-SPONSORED ENTERPRISES ( GSEs )**

Refers to a group of financial services corporations that were created by the United States Congress to enhance the availability, and reduce the cost, of credit to certain targeted borrowing sectors, including home finance. The GSEs include, but are not limited to, the Federal National Mortgage Association ( Fannie Mae ), the Federal Home Loan Mortgage Corporation ( Freddie Mac ), and the Federal Home Loan Banks (the FHLBs ).

### **GSE OBLIGATIONS**

Refers to GSE mortgage-related securities (both certificates and collateralized mortgage obligations) and GSE debentures.

### **INTEREST RATE LOCK COMMITMENTS ( IRLCs )**

Refers to commitments we have made to originate new one-to-four family loans at specific (i.e., locked-in) interest rates. The volume of IRLCs at the end of a period is a leading indicator of loans to be originated in the near future.

### **INTEREST RATE SENSITIVITY**

Refers to the likelihood that the interest earned on assets and the interest paid on liabilities will change as a result of fluctuations in market interest rates.

### **INTEREST RATE SPREAD**

The difference between the yield earned on average interest-earning assets and the cost of average interest-bearing liabilities.

### **LOAN-TO-VALUE ( LTV ) RATIO**

Measures the balance of a loan as a percentage of the appraised value of the underlying property.

### **LOSS SHARING AGREEMENTS**

Refers to the agreements we entered into with the FDIC in connection with the loans and OREO we acquired in our AmTrust and Desert Hills acquisitions. The agreements call for the FDIC to reimburse us for 80% of any losses (and share in 80% of any recoveries) up to specified thresholds and to reimburse us for 95% of any losses (and share in 95% of any recoveries) beyond those thresholds with respect to the acquired assets, for specified periods of time. All of the loans and OREO acquired in the AmTrust and Desert Hills acquisitions are subject to these

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agreements and are referred to in this report either as covered loans, covered OREO, or, when discussed together, covered assets.

### **MORTGAGE BANKING INCOME**

Refers to the income generated by our mortgage banking operation, which is recorded in non-interest income. Mortgage banking income has two components: income generated from the origination of one-to-four family loans for sale ( income from originations ) and income generated by servicing such loans ( servicing income ).

### **MULTI-FAMILY LOAN**

A mortgage loan secured by a rental or cooperative apartment building with more than four units.

### **NET INTEREST INCOME**

The difference between the interest and dividends earned on interest-earning assets and the interest paid or payable on interest-bearing liabilities.

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### **NET INTEREST MARGIN**

Measures net interest income as a percentage of average interest-earning assets.

### **NON-ACCRUAL LOAN**

A loan generally is classified as a non-accrual loan when it is over 90 days past due. When a loan is placed on non-accrual status, we cease the accrual of interest owed, and previously accrued interest is reversed and charged against interest income. A loan generally is returned to accrual status when the loan is less than 90 days past due and we have reasonable assurance that the loan will be fully collectible.

### **NON-COVERED LOANS AND OTHER REAL ESTATE OWNED**

Refers to all of the loans and OREO in our portfolio that are not covered by our loss sharing agreements with the FDIC.

### **NON-PERFORMING LOANS AND ASSETS**

Non-performing loans consist of non-accrual loans and loans over 90 days past due and still accruing interest. Non-performing assets consist of non-performing loans and OREO.

### **RENT-CONTROL/RENT-STABILIZATION**

In New York City, where the vast majority of the properties securing our multi-family loans are located, the amount of rent that tenants may be charged on the apartments in certain buildings is restricted under certain rent-control or rent-stabilization laws. Rent-control laws apply to apartments in buildings that were constructed prior to February 1947. An apartment is said to be rent-controlled if the tenant has been living continuously in the apartment for a period of time beginning prior to July 1971. When a rent-controlled apartment is vacated, it typically becomes rent-stabilized. Rent-stabilized apartments are generally located in buildings with six or more units that were built between February 1947 and January 1974. Rent-controlled and -stabilized apartments tend to be more affordable to live in because of the applicable regulations, and buildings with a preponderance of such rent-regulated apartments are therefore less likely to experience vacancies in times of economic adversity.

### **REPURCHASE AGREEMENTS**

Repurchase agreements are contracts for the sale of securities owned or borrowed by the Banks with an agreement to repurchase those securities at an agreed-upon price and date. The Banks' repurchase agreements are primarily collateralized by GSE obligations and other mortgage-related securities, and are entered into with either the FHLBs or various brokerage firms.

### **RETURN ON AVERAGE ASSETS**

A measure of profitability determined by dividing net income by average assets for a given period.

### **RETURN ON AVERAGE STOCKHOLDERS' EQUITY**

A measure of profitability determined by dividing net income by average stockholders' equity for a given period.

### **TOTAL DELINQUENCIES**

Refers to the sum of non-performing loans and loans 30 to 89 days past due.

### **WHOLESALE BORROWINGS**

Refers to advances drawn by the Banks against their respective lines of credit with the FHLBs, their repurchase agreements with the FHLBs and various brokerage firms, and federal funds purchased.

### **YIELD**

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The interest income associated with interest-earning assets, typically expressed as a ratio of interest income to the average balance of interest-earning assets for a given period.

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**PART I**

**ITEM 1. BUSINESS**

**General**

With total assets of \$42.0 billion at December 31, 2011, we are the 21st largest publicly traded bank holding company in the nation, and operate the nation's second largest public thrift. Reflecting our growth through ten business combinations between November 30, 2001 and March 26, 2010, we currently have 275 branch offices, combined, in five states.

We are organized under Delaware Law as a multi-bank holding company and have two primary subsidiaries: New York Community Bank and New York Commercial Bank (hereinafter referred to as the "Community Bank" and the "Commercial Bank," respectively, and collectively as the "Banks").

*New York Community Bank*

Established in 1859, the Community Bank is a New York State-chartered savings bank with 241 branches that currently operate through seven divisional banks.

In New York, we serve our Community Bank customers through Roslyn Savings Bank, with 55 branches on Long Island, a suburban market east of New York City comprised of Nassau and Suffolk counties; Queens County Savings Bank, with 34 branches in the New York City borough of Queens; Richmond County Savings Bank, with 22 branches in the borough of Staten Island; and Roosevelt Savings Bank, with eight branches in the borough of Brooklyn. In the Bronx and neighboring Westchester County, we currently have four branches that operate directly under the name "New York Community Bank."

In New Jersey, we serve our Community Bank customers through 51 branches that operate under the name Garden State Community Bank.

In Florida and Arizona, where we have 25 and 14 branches, respectively, we serve our customers through the AmTrust Bank division of the Community Bank.

In Ohio, we serve our Community Bank customers through 28 branches of Ohio Savings Bank.

We compete for depositors in these diverse markets by emphasizing service and convenience, and by offering a comprehensive menu of traditional and non-traditional products and services. Of our 241 Community Bank branches, 223 feature weekend hours, including 59 that are open seven days a week. Of these, 42 are in-store branches in New York and New Jersey that are primarily located in supermarkets. The Community Bank also offers 24-hour banking online and by phone.

We also are a leading producer of multi-family loans in New York City, with an emphasis on non-luxury apartment buildings that feature below-market rents. In addition to multi-family loans, which are our principal asset, we originate commercial real estate loans (primarily in New York City, as well as Long Island and New Jersey) and, to a much lesser extent, acquisition, development, and construction loans, and commercial and industrial loans.

We also originate one-to-four family loans, primarily through our mortgage banking operation, which was acquired in connection with our acquisition of certain assets, and assumption of certain liabilities, of AmTrust Bank ("AmTrust") on December 4, 2009. In 2011, the vast majority of the one-to-four family loans we originated were agency-conforming loans sold to government-sponsored enterprises ("GSEs"), servicing retained. The remainder were jumbo one-to-four family loans that were sold under contract to other financial institutions.

Although the vast majority of the loans we produce for investment (i.e., for our portfolio) are secured by properties or businesses in New York City, and to a lesser extent, Long Island and New Jersey, the one-to-four family loans we originate through our mortgage banking operation are for the purchase or refinancing of homes in all 50 states.

*New York Commercial Bank*

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Established through an acquisition on December 30, 2005, the Commercial Bank is a New York State-chartered commercial bank with 34 branches in Manhattan, Queens, Brooklyn, Westchester County, and Long Island, including 17 that operate under the name Atlantic Bank.

The Commercial Bank competes for customers by emphasizing personal service and by addressing the needs of small and mid-size businesses, professional associations, and government agencies with a comprehensive menu of business solutions, including installment loans, revolving lines of credit, and cash management services. In addition, the Commercial Bank offers 24-hour banking online and by phone.



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Customers of the Commercial Bank may transact their business at any of the 174 Community Bank branches in New York and New Jersey, and Community Bank customers in New York and New Jersey may transact their business at any of the 34 Commercial Bank branch in New York. In addition, customers of both Banks have 24-hour access to their accounts through 261 of our 285 ATM locations in the five states we serve.

### *Our Websites*

We also serve our customers through three connected websites: [www.myNYCB.com](http://www.myNYCB.com), [www.NewYorkCommercialBank.com](http://www.NewYorkCommercialBank.com), and [www.NYCBfamily.com](http://www.NYCBfamily.com). In addition to providing our customers with 24-hour access to their accounts, and information regarding our products and services, hours of service, and locations, these websites provide extensive information about the Company for the investment community. Earnings releases, dividend announcements, and other press releases are posted upon issuance to the Investor Relations portion of our websites. In addition, our filings with the U.S. Securities and Exchange Commission (the SEC) (including our annual report on Form 10-K; our quarterly reports on Form 10-Q; and our current reports on Form 8-K), and all amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, are available without charge, typically within minutes of being filed. The websites also provide information regarding our Board of Directors and management team and the number of Company shares held by these insiders, as well as certain Board Committee charters and our corporate governance policies. The content of our websites shall not be deemed to be incorporated by reference into this Annual Report.

## **Overview**

### *Lending*

Loans represented \$30.3 billion, or 72.1%, of total assets at December 31, 2011. Our loan portfolio has three components:

*1. Covered Loans* Covered loans refers to the loans we acquired in our FDIC-assisted acquisitions of AmTrust and Desert Hills Bank ( Desert Hills ), and are covered by loss sharing agreements with the FDIC. At December 31, 2011, the balance of covered loans was \$3.8 billion; of this amount, \$3.4 billion were one-to-four family loans. To distinguish these covered loans from the loans in our portfolio that are not subject to these agreements (and that, for the most part, we ourselves originated), all other loans in our portfolio are referred to as non-covered loans.

*2. Non-Covered Loans Held for Sale* Non-covered loans held for sale refers to the one-to-four family loans that we originate and aggregate for sale, primarily to GSEs. At December 31, 2011, the held-for-sale loan portfolio totaled \$1.0 billion. In the twelve months ended at that date, we originated \$7.2 billion of one-to-four family loans for sale.

*3. Non-Covered Loans Held for Investment* Referring to the loans we originate for our own portfolio, non-covered loans held for investment totaled \$25.5 billion at December 31, 2011. The year-end balance consisted primarily of loans secured by multi-family buildings in New York City, most of which are subject to rent regulation and therefore feature below-market rents. In addition to multi-family loans, loans held for investment include commercial real estate loans and, to a much lesser extent, acquisition, development, and construction loans; commercial and industrial loans; and one-to-four family loans.

### *Multi-Family Loans*

Multi-family loans represented \$17.4 billion, or 68.3%, of total loans held for investment at December 31, 2011, and represented \$5.8 billion, or 64.1%, of the total loans we originated for investment over the course of the year.

The multi-family loans we originate are typically secured by non-luxury apartment buildings in New York City that are subject to rent regulation and therefore feature below-market rents. Such loans are typically made to long-term property owners with a history of growing their cash flows over time by making improvements to certain apartments which, in turn, enables them to increase the rents their tenants pay. We also make multi-family loans to property owners who are seeking to expand their real estate holdings by purchasing additional properties.

Our typical loan has a term of ten years, with a fixed rate of interest in years one through five and a rate that either adjusts annually or is fixed for the five years that follow. Loans that prepay in the first five years generate prepayment penalties ranging from five percentage points to one percentage point of the then-current loan balance, depending on the remaining term of the loan. If a loan is still outstanding in the sixth year and the borrower selects the fixed rate option, the prepayment penalties typically reset to a range of five points to one point over years six through ten. Reflecting the structure of our multi-family credits, and the tendency of our borrowers to refinance their loans as their cash flows increase, our average multi-family loan had an expected weighted average life of 3.3 years at December 31, 2011.



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### *Commercial Real Estate ( CRE ) Loans*

CRE loans represented \$6.9 billion, or 26.9%, of total loans held for investment at December 31, 2011, and \$2.4 billion, or 26.3%, of loans produced for investment over the course of the year. Our CRE loans are similar in structure to our multi-family credits, and had a weighted average life of 3.4 years at December 31, 2011.

The CRE loans we originate are secured by income-producing properties such as office buildings, retail centers, multi-tenanted light industrial properties, and mixed-use buildings, most of which are located in New York City and, to a lesser extent, on Long Island and in New Jersey.

### *Acquisition, Development, and Construction ( ADC ) Loans*

Our ADC loan portfolio largely consists of loans that were originated for land acquisition, development, and construction of multi-family and residential tract projects in New York City and Long Island, and, to a lesser extent, for the construction of owner-occupied one-to-four family homes and commercial properties.

ADC loans represented \$445.7 million, or 1.7%, of total loans held for investment at the end of December, reflecting our decision to limit such lending in the current housing market, and the increased deployment of our cash flows into multi-family and CRE loans.

### *Commercial and Industrial ( C&I ) Loans*

Included in other loans in our Consolidated Statements of Condition, C&I loans represented \$600.0 million, or 2.4%, of total loans held for investment at December 31, 2011. We offer a broad range of loans to small and mid-size businesses for working capital (including inventory and receivables), business expansion, and the purchase of equipment and machinery.

### *One-to-Four Family Loans*

Non-covered one-to-four family loans totaled \$127.4 million at the end of this December, and consisted primarily of loans acquired in our business combinations prior to 2009.

### *Asset Quality*

The quality of our assets improved in 2011, as an improvement in market conditions combined with the efforts of our Loan Recovery Unit to reduce the balance of non-performing loans. Non-performing non-covered loans declined \$298.6 million year-over-year to \$325.8 million at December 31, 2011, representing 1.28% of total non-covered loans. Reflecting the decline in non-performing loans, and a \$56.5 million rise in other real estate owned ( OREO ) to \$84.6 million, non-performing assets fell \$242.1 million year-over-year to \$410.4 million, representing 1.07% of total non-covered assets at December 31, 2011.

At December 31, 2011, the allowance for losses on non-covered loans totaled \$137.3 million, representing 42.14% of total non-covered loans at that date. The provision for losses on non-covered loans totaled \$79.0 million in the twelve months ended December 31, 2011, while net charge-offs totaled \$100.7 million, representing 0.35% of average loans.

Notwithstanding the year-over-year improvement in the economy and local market conditions, it should be noted that economic weakness resulting from a further contraction of real estate values and/or an increase in office vacancies, bankruptcies, and unemployment, could result in our experiencing a further increase in charge-offs and/or an increase in our loan loss provision, either of which could have an adverse impact on our earnings in the future.

### *Funding Sources*

We have four primary funding sources: the deposits we gather through our branch network or add through acquisitions, and brokered deposits; wholesale borrowings, primarily in the form of Federal Home Loan Bank ( FHLB ) advances and repurchase agreements with the FHLB and various brokerage firms; cash flows produced by the repayment and sale of loans; and cash flows produced by securities repayments and sales.

Deposits totaled \$22.3 billion at December 31, 2011, and included certificates of deposit ( CDs ) of \$7.4 billion; NOW and money market accounts of \$8.8 billion; savings accounts of \$4.0 billion; and non-interest-bearing accounts of \$2.2 billion.



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Borrowed funds totaled \$14.0 billion at the end of the year, with wholesale borrowings representing \$13.4 billion, or 96.3%, of that balance and 32.0% of total assets at December 31, 2011.

Loan repayments and sales generated cash flows of \$15.0 billion in 2011, while securities repayments and sales generated cash flows of \$4.2 billion.

### ***Revenues***

Our primary source of income is net interest income, which is the difference between the interest income generated by the loans we produce and the securities we invest in, and the interest expense produced by our interest-bearing deposits and borrowed funds. The level of net interest income we generate is influenced by a variety of factors, some of which are within our control (e.g., our mix of interest-earning assets and interest-bearing liabilities), net; and some of which are not (e.g., the level of short-term interest rates and market rates of interest, the degree of competition we face for deposits and loans, and the level of prepayment penalty income we receive). In 2011, net interest income rose \$20.5 million to \$1.2 billion, as a \$47.1 million decline in interest income was exceeded by a \$67.6 million decline in interest expense. Prepayment penalty income added \$86.6 million to interest income in 2011, as a decline in market interest rates combined with the improvement in local market conditions to trigger an increase in multi-family and CRE loan demand.

While net interest income is our primary source of income, it is supplemented by the non-interest income we produce. In 2011, our largest source of non-interest income was the income generated by our mortgage banking operation through the origination of loans for sale to GSEs. Mortgage banking income accounted for \$80.7 million of total non-interest income, with income from originations accounting for \$80.2 million and servicing income accounting for the rest. In addition, fee income from deposits and loans accounted for \$44.9 million of 2011 non-interest income, while BOLI income and other income accounted for \$28.4 million and \$35.5 million, respectively. Included in other income are the revenues from the sale of third-party investment products in our branches, and revenues from our investment advisory firm, Peter B. Cannell & Co., Inc., which had \$1.6 billion of assets under management at December 31, 2011.

### ***Efficiency***

The efficiency of our operation has long been a distinguishing characteristic, stemming from our focus on multi-family lending, which is broker-driven, and from the expansion of our franchise through acquisitions rather than de novo growth. For the twelve months ended December 31, 2011, our efficiency ratio was 40.03%.

### **Our Market**

Our current market for deposits consists of the 26 counties in the five states that are served by our branch network, including all five boroughs of New York City, Nassau and Suffolk Counties on Long Island, and Westchester County in New York; Essex, Hudson, Mercer, Middlesex, Monmouth, Ocean, and Union Counties in New Jersey; Maricopa and Yavapai Counties in Arizona; Cuyahoga, Lake, and Summit Counties in Ohio; and Broward, Collier, Lee, Miami-Dade, Palm Beach, and St. Lucie Counties in Florida.

The market for the loans we produce varies, depending on the type of loan. For example, the vast majority of our multi-family loans are collateralized by rental apartment buildings in New York City, which is also home to the majority of the properties collateralizing our CRE loans. In contrast, our mortgage banking operation originates one-to-four family loans in all 50 states.

### ***Competition for Deposits***

The combined population of the 26 counties where our branches are located is approximately 29.6 million, and the number of banks and thrifts we compete with currently exceeds 360. With total deposits of \$22.3 billion at December 31, 2011, we ranked ninth among all bank and thrift depositories serving these 26 counties, and ranked first or second among all thrift depositories in the following counties: Queens, Richmond, and Nassau Counties in New York; Essex County in New Jersey; and Palm Beach County in Florida. (Market share information was provided by SNL Financial.)

We also compete for deposits with other financial institutions, including credit unions, Internet banks, and brokerage firms. Although we currently rank 21st among the top 25 bank holding companies in the nation, based on total assets, many of the institutions we compete with have greater financial resources than we do and serve a far broader market, which enables them to promote their products more extensively than we can.

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Our ability to attract and retain deposits is not only a function of short-term interest rates and industry consolidation, but also the competitiveness of the rates being offered by other financial institutions within our marketplace.

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Competition for deposits is also influenced by several internal factors, including the opportunity to acquire deposits through business combinations; the cash flows produced through loan and securities repayments and sales; and the availability of attractively priced wholesale funds. In addition, the degree to which we compete for deposits is influenced by the liquidity needed to fund our loan production and other outstanding commitments.

We vie for deposits and customers by placing an emphasis on convenience and service. In addition to our 241 Community Bank branches and 34 Commercial Bank branches, we have 285 ATM locations, including 261 that operate 24 hours a day. Our customers also have 24-hour access to their accounts through our bank-by-phone service and online through our three websites, [www.myNYCB.com](http://www.myNYCB.com), [www.NewYorkCommercialBank.com](http://www.NewYorkCommercialBank.com), and [www.NYCBfamily.com](http://www.NYCBfamily.com).

In addition to 192 traditional branches in New York, New Jersey, Florida, Ohio, and Arizona, our Community Bank currently has 42 in-store branches in New York and New Jersey 41 in supermarkets and one in a drug store. Because of the proximity of these branches to our traditional locations, our customers have the option of doing their banking seven days a week in many of the communities we serve. This service model is an important component of our efforts to attract and maintain deposits in a highly competitive marketplace. Of the remaining Community Bank branches, four are located on corporate campuses in New Jersey and three are customer service centers in New York.

We also compete by complementing our broad selection of traditional banking products with an extensive menu of alternative financial services, including insurance, annuities, and mutual funds of various third-party service providers. Furthermore, customers who come to us seeking a residential mortgage can begin the application process by phone or in any branch.

In addition to checking and savings accounts, Individual Retirement Accounts, and CDs for both businesses and consumers, the Commercial Bank offers a suite of cash management products to address the needs of small and mid-size businesses, municipal and county governments, school districts, and professional associations.

Another competitive advantage is our strong community presence, with April 14, 2011 having marked the 152nd year of service of our forebear, Queens County Savings Bank. We have found that our longevity, as well as our strong capital position, are especially appealing to customers seeking a strong, stable, and service-oriented bank.

### ***Competition for Loans***

Our success as a producer of multi-family, CRE, ADC, and C&I loans is substantially tied to the economic health of the markets where we lend. Local economic conditions have a significant impact on loan demand, the value of the collateral securing our credits, and the ability of our borrowers to repay their loans.

The competition we face for loans also varies with the type of loan we are originating. In New York City, where the majority of the buildings collateralizing our multi-family loans are located, we compete for such loans on the basis of timely service and the expertise that stems from being a specialist in our field.

Following the financial crisis in 2008, most of our competitors were either acquired or chose to step away from the multi-family lending space. As the multi-family housing market began to reflect improvement in 2011, we began to see new entrants to this market, as well as the return of certain competitors who had opted to step away during the downward cycle turn. Nonetheless, Fannie Mae and Freddie Mac continued to be our primary competition for multi-family loans in 2011, as they were in 2010 and 2009.

While we anticipate that competition for multi-family loans will continue in the future, we believe that the significant volume of multi-family loans we produced in 2011 is indicative of our ability to compete for such business as conditions in our market continue to improve. That said, no assurances can be made that we will be able to sustain or increase our level of multi-family loan production, given the extent to which it is influenced not only by competition, but also by such factors as the level of market interest rates, the availability and cost of funding, real estate values, market conditions, and the state of the economy.

Although multi-family lending remains our primary focus, we also originate CRE loans for our portfolio. Our ability to originate CRE loans was also enhanced by the exit of certain financial and non-financial institutions from our market, a factor that contributed to the growth of our portfolio in 2011 as it did in the prior two years. Our ability to compete for CRE loans on a go-forward basis depends on the same factors that impact our ability to compete for multi-family credits, and on the degree to which other CRE lenders choose to step up their loan production as the local market continues to improve.

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Since the second half of 2007, we have been largely limiting our ADC lending; in addition, we have generally been limiting our production of C&I loans.



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Our mortgage banking operation competes with a significant number of financial and non-financial institutions throughout the nation that also originate and aggregate one-to-four family loans for sale to GSEs. In 2011, we originated \$7.2 billion of one-to-four family loans for sale.

**Environmental Issues**

We encounter certain environmental risks in our lending activities. The existence of hazardous materials may make it unattractive for a lender to foreclose on the properties securing its loans. In addition, under certain conditions, lenders may become liable for the costs of cleaning up hazardous materials found on such properties. We attempt to mitigate such environmental risks by requiring either that a borrower purchase environmental insurance or that an appropriate environmental site assessment be completed as part of our underwriting review on the initial granting of CRE and ADC loans, regardless of location, and of any out-of-state multi-family loans we may produce. In addition, we order an updated environmental analysis prior to foreclosing on such properties, and typically maintain ownership of the real estate we acquire through foreclosure in subsidiaries.

Our attention to environmental risks also applies to the properties and facilities that house our bank operations. Prior to acquiring a large-scale property, a Phase 1 Environmental Property Assessment is typically performed by a licensed professional engineer to determine the integrity of, and/or the potential risk associated with, the facility and the property on which it is built. Properties and facilities of a smaller scale are evaluated by qualified in-house assessors, as well as by industry experts in environmental testing and remediation. This two-pronged approach identifies potential risks associated with asbestos-containing material, above and underground storage tanks, radon, electrical transformers (which may contain PCBs), ground water flow, storm and sanitary discharge, and mold, among other environmental risks. These processes assist us in mitigating environmental risk by enabling us to identify potential issues prior to, and following, our acquisition of bank properties.

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The Community Bank has formed, or acquired through merger transactions, 34 active subsidiary corporations. Of these, 22 are direct subsidiaries of the Community Bank and 12 are subsidiaries of Community Bank-owned entities.

The 22 direct subsidiaries of the Community Bank are:

| <b>Name</b>                          | <b>Jurisdiction of Organization</b> | <b>Purpose</b>   |
|--------------------------------------|-------------------------------------|--|
| DHB Real Estate, LLC                 | Arizona                             | Organized to own interests in real estate  |
| Mt. Sinai Ventures, LLC              | Delaware                            | A joint venture partner in the development, construction, and sale of a 177-unit golf course community in Mt. Sinai, NY, all the units of which were sold by December 31, 2006 |
| NYCB Community Development Corp.     | Delaware                            | Formed to invest in community development activities   |
| NYCB Mortgage Company, LLC           | Delaware                            | Originates and aggregates one-to-four family loans for sale, primarily servicing retained  |
| Realty Funding Company, LLC          | Delaware                            | Holding company for loan company subsidiaries  |
| Eagle Rock Investment Corp.          | New Jersey                          | Formed to hold and manage investment portfolios for the Company  |
| Pacific Urban Renewal, Inc.          | New Jersey                          | Owns a branch building   |
| Somerset Manor Holding Corp.         | New Jersey                          | Holding company for four subsidiaries that owned and operated two assisted-living facilities in New Jersey in 2005   |
| Synergy Capital Investments, Inc.    | New Jersey                          | Formed to hold and manage investment portfolios for the Company  |
| 1400 Corp.                           | New York                            | Manages properties acquired by foreclosure while they are being marketed for sale  |
| BSR 1400 Corp.                       | New York                            | Organized to own interests in real estate  |
| Bellingham Corp.                     | New York                            | Organized to own interests in real estate  |
| Blizzard Realty Corp.                | New York                            | Organized to own interests in real estate  |
| CFS Investments, Inc.                | New York                            | Sells non-deposit investment products  |
| Main Omni Realty Corp.               | New York                            | Organized to own interests in real estate  |
| NYB Realty Holding Company, LLC      | New York                            | Holding company for subsidiaries owning interests in real estate   |
| O.B. Ventures, LLC                   | New York                            | A joint venture partner in a 370-unit residential community in Plainview, New York, all the units of which were sold by December 31, 2004                                      |
| RCBK Mortgage Corp.                  | New York                            | Organized to own interests in certain multi-family loans   |
| RCSB Corporation                     | New York                            | Owns a branch building, Ferry Development Holding Company, and Woodhaven Investments, Inc.   |
| RSB Agency, Inc.                     | New York                            | Sells non-deposit investment products  |
| Richmond Enterprises, Inc.           | New York                            | Holding company for Peter B. Cannell & Co., Inc.   |
| Roslyn National Mortgage Corporation | New York                            | Formerly operated as a mortgage loan originator and servicer and currently holds an interest in its former office space  |



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The 12 subsidiaries of Community Bank-owned entities are:

| <b>Name</b>                            | <b>Jurisdiction of Organization</b> | <b>Purpose</b>  |
|--|-------------------------------------|---|
| Bronx Realty Funding Company, LLC      | Delaware                            | A non-performing loan holding company   |
| Columbia Preferred Capital Corporation | Delaware                            | A real estate investment trust ( REIT ) organized for the purpose of investing in mortgage-related assets   |
| Ferry Development Holding Company      | Delaware                            | Formed to hold and manage investment portfolios for the Company   |
| Peter B. Cannell & Co., Inc.           | Delaware                            | Advises high net worth individuals and institutions on the management of their assets   |
| Roslyn Real Estate Asset Corp.         | Delaware                            | A REIT organized for the purpose of investing in mortgage-related assets  |
| Walnut Realty Funding Company, LLC     | Delaware                            | Established to own Bank-owned properties  |
| Woodhaven Investments, Inc.            | Delaware                            | Holding company for Roslyn Real Estate Asset Corp. and Ironbound Investment Company, Inc.   |
| Your New REO, LLC                      | Delaware                            | Owens a website that lists bank-owned properties for sale   |
| Ironbound Investment Company, Inc.     | New Jersey                          | A REIT organized for the purpose of investing in mortgage-related assets that also is the principal shareholder of Richmond County Capital Corp.    |
| The Hamlet at Olde Oyster Bay, LLC     | New York                            | Organized as a joint venture, part-owned by O.B. Ventures, LLC  |
| The Hamlet at Willow Creek, LLC        | New York                            | Organized as a joint venture, part-owned by Mt. Sinai Ventures, LLC   |
| Richmond County Capital Corporation    | New York                            | A REIT organized for the purpose of investing in mortgage-related assets that also is the principal shareholder of Columbia Preferred Capital Corp. |

There are 66 additional entities that are subsidiaries of a Community Bank-owned entity organized to own interests in real estate.

The Commercial Bank has six active subsidiary corporations, two of which are subsidiaries of Commercial Bank-owned entities.

The two direct subsidiaries of the Commercial Bank are:

| <b>Name</b>                     | <b>Jurisdiction of Organization</b> | <b>Purpose</b>   |
|---------------------------------|-------------------------------------|--|
| Beta Investments, Inc.          | Delaware                            | Holding company for Omega Commercial Mortgage Corp. and Long Island Commercial Capital Corp. |
| Gramercy Leasing Services, Inc. | New York                            | Provides equipment lease financing   |

The two subsidiaries of Commercial Bank-owned entities are:

| <b>Name</b>                     | <b>Jurisdiction of Organization</b> | <b>Purpose</b>   |
|---------------------------------|-------------------------------------|--|
| Omega Commercial Mortgage Corp. | Delaware                            | A REIT organized for the purpose of investing in mortgage-related assets |

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Long Island Commercial Capital Corp.

New York

A REIT organized for the purpose of investing in mortgage-related assets

There are two additional entities that are subsidiaries of the Commercial Bank that are organized to own interests in real estate.

The Company owns nine active special business trusts that were formed for the purpose of issuing capital and common securities and investing the proceeds thereof in the junior subordinated debentures issued by the Company. Please see Note 7, Borrowed Funds, in Item 8, Financial Statements and Supplementary Data, for a further discussion of the Company's special business trusts.

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The Company also has one non-banking subsidiary that was established in connection with the acquisition of Atlantic Bank of New York.

### **Personnel**

At December 31, 2011, the number of full-time equivalent employees was 3,348. Our employees are not represented by a collective bargaining unit, and we consider our relationship with our employees to be good.

### **Federal, State, and Local Taxation**

The Company is subject to federal, state, and local income taxes. Please see the discussion of *Income Taxes* in *Critical Accounting Policies* in Item 7, *Management's Discussion and Analysis of Financial Condition and Results of Operations*, later in this report.

### **Regulation and Supervision**

#### ***General***

The Community Bank is a New York State-chartered savings bank and its deposit accounts are insured under the Deposit Insurance Fund (the DIF) up to applicable legal limits. The Commercial Bank is a New York State-chartered commercial bank and its deposit accounts also are insured by the DIF up to applicable legal limits. Both the Community Bank and the Commercial Bank are subject to extensive regulation and supervision by the New York State Department of Financial Services (the NYDFS) (formerly, the New York State Banking Department), as their chartering agency, by the Federal Deposit Insurance Corporation (the FDIC), as their insurer of deposits, and by the Consumer Financial Protection Bureau (the CFPB), which was created under the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd Frank Act) in 2011 to implement and enforce consumer protection laws applying to banks. The Banks must file reports with the NYDFS, the FDIC, and the CFPB concerning their activities and financial condition, in addition to obtaining regulatory approvals prior to entering into certain transactions such as mergers with, or acquisitions of, other depository institutions. Furthermore, the Banks are periodically examined by the NYDFS and the FDIC to assess compliance with various regulatory requirements, including safety and soundness considerations. This regulation and supervision establishes a comprehensive framework of activities in which a savings bank and a commercial bank can engage, and is intended primarily for the protection of the insurance fund and depositors. The regulatory structure also gives the regulatory authorities extensive discretion in connection with their supervisory and enforcement activities and examination policies, including policies with respect to the classification of assets and the establishment of adequate loan loss allowances for regulatory purposes. Any change in such regulation, whether by the NYDFS, the FDIC, or through legislation, could have a material adverse impact on the Company, the Banks, and their operations, and the Company's shareholders.

The Company is required to file certain reports under, and otherwise comply with, the rules and regulations of the Federal Reserve Board of Governors (the FRB), the FDIC, the NYDFS, and the SEC under federal securities laws. In addition, the FRB periodically examines the Company. Certain of the regulatory requirements applicable to the Community Bank, the Commercial Bank, and the Company are referred to below or elsewhere herein. However, such discussion is not meant to be a complete explanation of all laws and regulations and is qualified in its entirety by reference to the actual laws and regulations.

#### ***The Dodd-Frank Act***

The Dodd-Frank Act has significantly changed the current bank regulatory structure and will continue to affect, into the immediate future, the lending and investment activities and general operations of depository institutions and their holding companies.

In addition to creating the CFPB, the Dodd-Frank Act requires the FRB to establish minimum consolidated capital requirements for bank holding companies that are as stringent as those required for insured depository institutions; the components of Tier 1 capital will be restricted to capital instruments that are currently considered to be Tier 1 capital for insured depository institutions. In addition, the proceeds of trust preferred securities will be excluded from Tier 1 capital unless (i) such securities are issued by bank holding companies with assets of less than \$500 million, or (ii) such securities were issued prior to May 19, 2010 by bank or savings and loan holding companies with assets of less than \$15 billion. The exclusion of such proceeds will be phased in over a three-year period beginning in 2013.

The Dodd-Frank Act created a new supervisory structure for oversight of the U.S. financial system, including the establishment of a new council of regulators, the Financial Stability Oversight Council, to monitor and address systemic risks to the financial system. Non-bank financial companies that are deemed to be significant to the stability of the U.S. financial system and all bank holding companies with \$50 billion or more in total consolidated assets will be subject to heightened supervision and regulation. The FRB will implement prudential requirements and prompt corrective action procedures for such companies.



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The Dodd-Frank Act made many additional changes in banking regulation, including: authorizing depository institutions, for the first time, to pay interest on business checking accounts; requiring originators of securitized loans to retain a percentage of the risk for transferred loans; establishing regulatory rate-setting for certain debit card interchange fees; and establishing a number of reforms for mortgage lending and consumer protection.

The Dodd-Frank Act also broadened the base for FDIC insurance assessments. The FDIC was required to promulgate rules revising its assessment system so that it is based not on deposits, but on the average consolidated total assets less the tangible equity capital of an insured institution. That rule took effect April 1, 2011. The Dodd-Frank Act also permanently increased the maximum amount of deposit insurance for banks, savings institutions, and credit unions to \$250,000 per depositor, retroactive to January 1, 2008, and provided non-interest-bearing transaction accounts with unlimited deposit insurance through December 31, 2012.

Many of the provisions of the Dodd-Frank Act are not yet effective. The Dodd-Frank Act requires various federal agencies to promulgate numerous and extensive implementing regulations over the next several years. Although it is therefore difficult to predict at this time what impact the Dodd-Frank Act and the implementing regulations will have on the Company and the Banks, they may have a material impact on operations through, among other things, heightened regulatory supervision and increased compliance costs.

### ***Basel III***

During the third quarter of 2010, the Basel Committee on Banking Supervision revised the Capital Accord ( *Basel III* ), which narrows the definition of capital and increases capital requirements for specific exposures. The new capital requirements will be phased in over six years, beginning in 2013. If these revisions were adopted currently, we estimate they would have a minimal impact on our regulatory capital ratios, based on our current understanding of the revisions to capital qualification. We await clarification from our banking regulators as to their interpretation of *Basel III* and any additional requirements to the stated thresholds.

In addition, the FDIC has approved issuance of an interagency proposed rulemaking to implement certain provisions of Section 171 of the Dodd-Frank Act ( *Section 171* ). Section 171 provides that the capital requirements generally applicable to insured banks shall serve as a floor for other capital requirements the agencies establish. The FDIC has noted that the advanced approaches of *Basel III* allow for reductions in risk-based capital requirements below those generally applicable to insured banks and, accordingly, need to be modified to be consistent with Section 171.

### ***New York State Law***

The Community Bank and the Commercial Bank derive their lending, investment, and other authority primarily from the applicable provisions of New York State Banking Law and the regulations of the NYDFS, as limited by FDIC regulations. Under these laws and regulations, banks, including the Community Bank and the Commercial Bank, may invest in real estate mortgages, consumer and commercial loans, certain types of debt securities (including certain corporate debt securities, and obligations of federal, state, and local governments and agencies), certain types of corporate equity securities, and certain other assets. The lending powers of New York State-chartered savings banks and commercial banks are not subject to percentage-of-assets or capital limitations, although there are limits applicable to loans to individual borrowers.

The exercise by an FDIC-insured savings bank or commercial bank of the lending and investment powers under New York State Banking Law is limited by FDIC regulations and other federal laws and regulations. In particular, the applicable provisions of New York State Banking Law and regulations governing the investment authority and activities of an FDIC-insured state-chartered savings bank and commercial bank have been effectively limited by the Federal Deposit Insurance Corporation Improvement Act of 1991 ( *FDICIA* ) and the FDIC regulations issued pursuant thereto.

With certain limited exceptions, a New York State-chartered savings bank may not make loans or extend credit for commercial, corporate, or business purposes (including lease financing) to a single borrower, the aggregate amount of which would be in excess of 15% of the bank's net worth or up to 25% for loans secured by collateral having an ascertainable market value at least equal to the excess of such loans over the bank's net worth. A commercial bank is subject to similar limits on all of its loans. The Community Bank and the Commercial Bank currently comply with all applicable loans-to-one-borrower limitations.



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Under New York State Banking Law, New York State-chartered stock-form savings banks and commercial banks may declare and pay dividends out of their net profits, unless there is an impairment of capital, but approval of the NYDFS Superintendent (the Superintendent) is required if the total of all dividends declared by the bank in a calendar year would exceed the total of its net profits for that year combined with its retained net profits for the preceding two years less prior dividends paid.

New York State Banking Law gives the Superintendent authority to issue an order to a New York State-chartered banking institution to appear and explain an apparent violation of law, to discontinue unauthorized or unsafe practices, and to keep prescribed books and accounts. Upon a finding by the NYDFS that any director, trustee, or officer of any banking organization has violated any law, or has continued unauthorized or unsafe practices in conducting the business of the banking organization after having been notified by the Superintendent to discontinue such practices, such director, trustee, or officer may be removed from office after notice and an opportunity to be heard. The Superintendent also has authority to appoint a conservator or a receiver for a savings or commercial bank under certain circumstances.

### ***FDIC Regulations***

#### ***Capital Requirements***

The FDIC has adopted risk-based capital guidelines to which the Community Bank and the Commercial Bank are subject. The guidelines establish a systematic analytical framework that makes regulatory capital requirements sensitive to differences in risk profiles among banking organizations. The Community Bank and the Commercial Bank are required to maintain certain levels of regulatory capital in relation to regulatory risk-weighted assets. The ratio of such regulatory capital to regulatory risk-weighted assets is referred to as a risk-based capital ratio. Risk-based capital ratios are determined by allocating assets and specified off-balance-sheet items to four risk-weighted categories ranging from 0% to 100%, with higher levels of capital being required for the categories perceived as representing greater risk.

These guidelines divide an institution's capital into two tiers. The first tier (Tier 1) includes common equity, retained earnings, certain non-cumulative perpetual preferred stock (excluding auction rate issues), and minority interests in equity accounts of consolidated subsidiaries, less goodwill and other intangible assets (except mortgage servicing rights and purchased credit card relationships subject to certain limitations). Supplementary (Tier 2) capital includes, among other items, cumulative perpetual and long-term limited-life preferred stock, mandatorily convertible securities, certain hybrid capital instruments, term subordinated debt, and the allowance for loan losses, subject to certain limitations, and up to 45% of pre-tax net unrealized gains on equity securities with readily determinable fair market values, less required deductions. Savings banks and commercial banks are required to maintain a total risk-based capital ratio of at least 8%, of which at least 4% must be Tier 1 capital.

In addition, the FDIC has established regulations prescribing a minimum Tier 1 leverage capital ratio (the ratio of Tier 1 capital to adjusted average assets as specified in the regulations). These regulations provide for a minimum Tier 1 leverage capital ratio of 3% for institutions that meet certain specified criteria, including that they have the highest examination rating and are not experiencing or anticipating significant growth. All other institutions are required to maintain a Tier 1 leverage capital ratio of at least 4%. The FDIC may, however, set higher leverage and risk-based capital requirements on individual institutions when particular circumstances warrant. Institutions experiencing or anticipating significant growth are expected to maintain capital ratios, including tangible capital positions, well above the minimum levels.

As of December 31, 2011, the Community Bank and the Commercial Bank were deemed to be well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, a bank must maintain a minimum Tier 1 leverage capital ratio of 5%, a minimum Tier 1 risk-based capital ratio of 6%, and a minimum total risk-based capital ratio of 10%. A summary of the regulatory capital ratios of the Banks at December 31, 2011 appears in Note 17, Regulatory Matters in Item 8, Financial Statements and Supplementary Data.

The regulatory capital regulations of the FDIC and other federal banking agencies provide that the agencies will take into account the exposure of an institution's capital and economic value to changes in interest rate risk in assessing capital adequacy. According to such agencies, applicable considerations include the quality of the institution's interest rate risk management process, overall financial condition, and the level of other risks at the institution for which capital is needed. Institutions with significant interest rate risk may be required to hold additional capital. The agencies have issued a joint policy statement providing guidance on interest rate risk management, including a discussion of the critical factors affecting the agencies' evaluation of interest rate risk in connection with capital adequacy. Institutions that engage in specified amounts of trading activity may be subject to adjustments in the calculation of the risk-based capital requirement to assure sufficient additional capital to support market risk.

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### *Standards for Safety and Soundness*

Federal law requires each federal banking agency to prescribe, for the depository institutions under its jurisdiction, standards that relate to, among other things, internal controls; information and audit systems; loan documentation; credit underwriting; the monitoring of interest rate risk; asset growth; compensation; fees and benefits; and such other operational and managerial standards as the agency deems appropriate. The federal banking agencies adopted final regulations and Interagency Guidelines Establishing Standards for Safety and Soundness (the Guidelines) to implement these safety and soundness standards. The Guidelines set forth the safety and soundness standards that the federal banking agencies use to identify and address problems at insured depository institutions before capital becomes impaired. If the appropriate federal banking agency determines that an institution fails to meet any standard prescribed by the Guidelines, the agency may require the institution to provide it with an acceptable plan to achieve compliance with the standard, as required by the Federal Deposit Insurance Act, as amended, (the FDI Act). The final regulations establish deadlines for the submission and review of such safety and soundness compliance plans.

### *Stress Testing*

On January 17, 2012, the FDIC approved a notice of proposed rulemaking that would require certain large insured depository institutions to conduct annual capital-adequacy stress tests. The proposal, to implement section 165(i)(2) of the Dodd-Frank Act, would apply to FDIC-insured state non-member banks with total consolidated assets of more than \$10 billion (a covered bank). The proposed rule defines a stress test as a process to assess the potential impact of economic and financial conditions on the consolidated earnings, losses, and capital of the covered bank over a set planning horizon, taking into account the current condition of the covered bank and its risks, exposures, strategies, and activities.

Under the proposed rule, each covered bank would be required to conduct annual stress tests using the bank's financial data as of September 30 of that year to assess the potential impact of different scenarios on the consolidated earnings and capital of that bank and certain related items over a nine-quarter forward-looking planning horizon, taking into account all relevant exposures and activities. On or before January 5th of each year, each covered bank, including the Community Bank, would be required to report to the FDIC, in the manner and form prescribed in the proposed rule, the results of the stress tests conducted by the covered bank during the immediately preceding year. Based on the information provided by a covered bank in the required report to the FDIC, as well as other relevant information, the FDIC would conduct an analysis of the quality of the covered bank's stress test processes and related results. The FDIC envisions that feedback concerning such analysis would be provided to a covered bank through the supervisory process.

Consistent with the requirements of the Dodd-Frank Act, the proposed rule would require each covered bank to publish a summary of the results of its annual stress tests within 90 days of the required date for submitting its stress test report to the FDIC.

### *Real Estate Lending Standards*

The FDIC and the other federal banking agencies have adopted regulations that prescribe standards for extensions of credit that (i) are secured by real estate, or (ii) are made for the purpose of financing construction or improvements on real estate. The FDIC regulations require each institution to establish and maintain written internal real estate lending standards that are consistent with safe and sound banking practices, and appropriate to the size of the institution and the nature and scope of its real estate lending activities. The standards also must be consistent with accompanying FDIC Guidelines, which include loan-to-value limitations for the different types of real estate loans. Institutions are also permitted to make a limited amount of loans that do not conform to the proposed loan-to-value limitations so long as such exceptions are reviewed and justified appropriately. The Guidelines also list a number of lending situations in which exceptions to the loan-to-value standard are justified.

In 2006, the FDIC, the Office of the Comptroller of the Currency, and the Board of Governors of the Federal Reserve System (collectively, the Agencies) issued joint guidance entitled Concentrations in Commercial Real Estate Lending, Sound Risk Management Practices (the CRE Guidance). The CRE Guidance, which addresses land development, construction, and certain multi-family loans, as well as commercial real estate loans, does not establish specific lending limits but, rather, reinforces and enhances the Agencies' existing regulations and guidelines for such lending and portfolio management.

### *Dividend Limitations*

The FDIC has authority to use its enforcement powers to prohibit a savings bank or commercial bank from paying dividends if, in its opinion, the payment of dividends would constitute an unsafe or unsound practice. Federal law prohibits the payment of dividends that will result in the institution failing to meet applicable capital requirements on a pro forma basis. The Community Bank and the Commercial Bank are also subject to dividend declaration restrictions imposed by New York State law as previously discussed under New York State Law.



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### *Investment Activities*

Since the enactment of FDICIA, all state-chartered financial institutions, including savings banks, commercial banks, and their subsidiaries, have generally been limited to such activities as principal and equity investments of the type, and in the amount, authorized for national banks. State law, FDICIA, and FDIC regulations permit certain exceptions to these limitations. For example, certain state-chartered savings banks, such as the Community Bank, may, with FDIC approval, continue to exercise state authority to invest in common or preferred stocks listed on a national securities exchange and in the shares of an investment company registered under the Investment Company Act of 1940, as amended. Such banks may also continue to sell Savings Bank Life Insurance. In addition, the FDIC is authorized to permit institutions to engage in state-authorized activities or investments not permitted for national banks (other than non-subsidiary equity investments) for institutions that meet all applicable capital requirements if it is determined that such activities or investments do not pose a significant risk to the insurance fund. The Gramm-Leach-Bliley Act of 1999 and FDIC regulations impose certain quantitative and qualitative restrictions on such activities and on a bank's dealings with a subsidiary that engages in specified activities.

The Community Bank received grandfathering authority from the FDIC in 1993 to invest in listed stock and/or registered shares subject to the maximum permissible investments of 100% of Tier 1 Capital, as specified by the FDIC's regulations, or the maximum amount permitted by New York State Banking Law, whichever is less. Such grandfathering authority is subject to termination upon the FDIC's determination that such investments pose a safety and soundness risk to the Community Bank or in the event that the Community Bank converts its charter or undergoes a change in control.

### *Prompt Corrective Regulatory Action*

Federal law requires, among other things, that federal bank regulatory authorities take prompt corrective action with respect to institutions that do not meet minimum capital requirements. For such purposes, the law establishes five capital tiers: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized.

The FDIC has adopted regulations to implement prompt corrective action. Among other things, the regulations define the relevant capital measures for the five capital categories. An institution is deemed to be well capitalized if it has a total risk-based capital ratio of 10% or greater, a Tier 1 risk-based capital ratio of 6% or greater, and a leverage capital ratio of 5% or greater, and is not subject to a regulatory order, agreement, or directive to meet and maintain a specific capital level for any capital measure. An institution is deemed to be adequately capitalized if it has a total risk-based capital ratio of 8% or greater, a Tier 1 risk-based capital ratio of 4% or greater, and generally a leverage capital ratio of 4% or greater. An institution is deemed to be undercapitalized if it has a total risk-based capital ratio of less than 8%, a Tier 1 risk-based capital ratio of less than 4%, or generally a leverage capital ratio of less than 4%. An institution is deemed to be significantly undercapitalized if it has a total risk-based capital ratio of less than 6%, a Tier 1 risk-based capital ratio of less than 3%, or a leverage capital ratio of less than 3%. An institution is deemed to be critically undercapitalized if it has a ratio of tangible equity (as defined in the regulations) to total assets that is equal to or less than 2%.

Undercapitalized institutions are subject to growth, capital distribution (including dividend), and other limitations, and are required to submit a capital restoration plan. An institution's compliance with such plan is required to be guaranteed by any company that controls the undercapitalized institution in an amount equal to the lesser of 5% of the bank's total assets when deemed undercapitalized or the amount necessary to achieve the status of adequately capitalized. If an undercapitalized institution fails to submit an acceptable plan, it is treated as if it is significantly undercapitalized. Significantly undercapitalized institutions are subject to one or more additional restrictions including, but not limited to, an order by the FDIC to sell sufficient voting stock to become adequately capitalized; requirements to reduce total assets, cease receipt of deposits from correspondent banks, or dismiss directors or officers; and restrictions on interest rates paid on deposits, compensation of executive officers, and capital distributions by the parent holding company.

Beginning 60 days after becoming critically undercapitalized, critically undercapitalized institutions also may not make any payment of principal or interest on certain subordinated debt, or extend credit for a highly leveraged transaction, or enter into any material transaction outside the ordinary course of business. In addition, subject to a narrow exception, the appointment of a receiver is required for a critically undercapitalized institution within 270 days after it obtains such status.

### *Enforcement*

The FDIC has extensive enforcement authority over insured banks, including the Community Bank and the Commercial Bank. This enforcement authority includes, among other things, the ability to assess civil money penalties, to issue cease and desist orders, and to remove directors and officers. In general, these enforcement actions may be initiated in response to violations of laws and regulations and unsafe or unsound practices.



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The FDIC has authority under federal law to appoint a conservator or receiver for an insured institution under certain circumstances. The FDIC is required, with certain exceptions, to appoint a receiver or conservator for an insured institution if that institution was critically undercapitalized on average during the calendar quarter beginning 270 days after the date on which the institution became critically undercapitalized. For this purpose, critically undercapitalized means having a ratio of tangible equity to total assets of less than 2%. Please see Prompt Corrective Regulatory Action earlier in this report.

The FDIC may also appoint a conservator or receiver for an insured institution on the basis of the institution's financial condition or upon the occurrence of certain events, including (i) insolvency (whereby the assets of the bank are less than its liabilities to depositors and others); (ii) substantial dissipation of assets or earnings through violations of law or unsafe or unsound practices; (iii) existence of an unsafe or unsound condition to transact business; (iv) likelihood that the bank will be unable to meet the demands of its depositors or to pay its obligations in the normal course of business; and (v) insufficient capital, or the incurrence or likely incurrence of losses that will deplete substantially all of the institution's capital with no reasonable prospect of replenishment of capital without federal assistance.

*Insurance of Deposit Accounts*

The deposits of the Community Bank and the Commercial Bank are insured up to applicable limits by the DIF. The DIF is the successor to the Bank Insurance Fund and the Savings Association Insurance Fund, which were merged in 2006.

Under the FDIC's risk-based assessment system, insured institutions are assigned to one of four risk categories based upon supervisory evaluations, regulatory capital level, and certain other factors, with less risky institutions paying lower assessments. An institution's assessment rate depends upon the category to which it is assigned and certain other factors. Historically, assessment rates ranged from seven to 77.5 basis points of each institution's deposit assessment base. On February 7, 2011, as required by the Dodd-Frank Act, the FDIC published a final rule to revise the deposit insurance assessment system. The rule, which took effect April 1, 2011, changed the assessment base used for calculating deposit insurance assessments from deposits to total assets less tangible (Tier 1) capital. Since the new base is larger than the previous base, the FDIC also lowered assessment rates so that the rule would not significantly alter the total amount of revenue collected from the industry. The range of adjusted assessment rates is now 2.5 to 45 basis points of the new assessment base; the Community Bank's assessment ranged within the low to middle part of that range in 2011. On September 30, 2009, the FDIC collected, from all insured institutions, a special emergency assessment of five basis points of total assets minus Tier 1 capital (capped at ten basis points of an institution's deposit assessment base as of June 30, 2009), in order to cover losses to the DIF. The FDIC considered the need for similar special assessments during the final two quarters of 2009. However, in lieu of further special assessments, the FDIC required insured institutions to prepay estimated quarterly risk-based assessments for the fourth quarter of 2009 through the fourth quarter of 2012. The estimated assessments, which include an assumed annual assessment base increase of 5%, were recorded as a prepaid expense asset as of December 31, 2009. As of December 31, 2009, and each quarter thereafter, a charge to earnings is recorded for each regular assessment with an offsetting credit to the prepaid asset.

Due to the decline in economic conditions, the deposit insurance provided by the FDIC per account owner was raised to \$250,000 for all types of accounts. That change, initially intended to be temporary, was made permanent by the Dodd-Frank Act. In addition, the FDIC adopted an optional Temporary Liquidity Guarantee Program (TLGP) under which, for a fee, non-interest-bearing transaction accounts would receive unlimited insurance coverage until December 31, 2009 (later extended to December 31, 2010), and certain senior unsecured debt issued by institutions and their holding companies between October 13, 2008 and June 30, 2009 (later extended to October 31, 2009) would be guaranteed by the FDIC through June 30, 2012 or, in certain cases, until December 31, 2012. The Banks both participated in the unlimited non-interest-bearing transaction account coverage and, together with the Company, participated in the unsecured debt guarantee program. In December 2008, the Company issued \$90.0 million of fixed rate senior notes with a maturity date of June 22, 2012. In addition, the Community Bank issued \$512.0 million of fixed rate senior notes with a maturity date of December 16, 2011, which was repaid on that date. The Dodd-Frank Act has provided for continued unlimited coverage for certain non-interest-bearing transaction accounts until December 31, 2012.

The Dodd-Frank Act increased the minimum target DIF ratio from 1.15% of estimated insured deposits to 1.35% of estimated insured deposits. The FDIC must seek to achieve the 1.35% ratio by September 30, 2020. Insured institutions with assets of \$10 billion or more are supposed to fund the increase. The Dodd-Frank Act eliminated the 1.5% maximum fund ratio, leaving it, instead, to the discretion of the FDIC. The FDIC has recently exercised that discretion by establishing a long range fund ratio of 2%, which could result in our paying higher deposit insurance premiums in the future.

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In addition to the assessment for deposit insurance, institutions are required to make payments on bonds issued in the late 1980s by the Financing Corporation to recapitalize a predecessor deposit insurance fund. That payment is established quarterly, and is based on assessable deposits for the first three quarters and on assessable assets for the fourth quarter of the year. In the calendar year ending December 31, 2011, the payment averaged 1.007 basis points of assessable deposits and 0.680 basis points of assessable assets, during the respective periods.

Insurance of deposits may be terminated by the FDIC upon a finding that the institution has engaged in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations, or has violated any applicable law, regulation, rule, order, or condition imposed by the FDIC. Management does not know of any practice, condition, or violation that would lead to termination of the deposit insurance of either of the Banks.

### ***Transactions with Affiliates***

Under current federal law, transactions between depository institutions and their affiliates are governed by Sections 23A and 23B of the Federal Reserve Act and the FRB's Regulation W promulgated thereunder. An affiliate of a savings bank or commercial bank is any company or entity that controls, is controlled by, or is under common control with, the institution, other than a subsidiary. Generally, an institution's subsidiaries are not treated as affiliates unless they are engaged in activities as principal that are not permissible for national banks. In a holding company context, at a minimum, the parent holding company of an institution, and any companies that are controlled by such parent holding company, are affiliates of the institution. Generally, Section 23A limits the extent to which the institution or its subsidiaries may engage in covered transactions with any one affiliate to an amount equal to 10% of the institution's capital stock and surplus, and contains an aggregate limit on all such transactions with all affiliates to an amount equal to 20% of such capital stock and surplus. The term covered transaction includes the making of loans or other extensions of credit to an affiliate; the purchase of assets from an affiliate; the purchase of, or an investment in, the securities of an affiliate; the acceptance of securities of an affiliate as collateral for a loan or extension of credit to any person; or issuance of a guarantee, acceptance, or letter of credit on behalf of an affiliate. Section 23A also establishes specific collateral requirements for loans or extensions of credit to, or guarantees or acceptances on letters of credit issued on behalf of, an affiliate. Section 23B requires that covered transactions and a broad list of other specified transactions be on terms substantially the same as, or at least as favorable to, the institution or its subsidiary as similar transactions with non-affiliates.

The Sarbanes-Oxley Act of 2002 generally prohibits loans by the Company to its executive officers and directors. However, the Sarbanes-Oxley Act contains a specific exemption for loans by an institution to its executive officers and directors in compliance with federal banking laws. Section 22(h) of the Federal Reserve Act, and FRB Regulation O adopted thereunder, governs loans by a savings bank or commercial bank to directors, executive officers, and principal shareholders. Under Section 22(h), loans to directors, executive officers, and shareholders who control, directly or indirectly, 10% or more of voting securities of an institution, and certain related interests of any of the foregoing, may not exceed, together with all other outstanding loans to such persons and affiliated entities, the institution's total capital and surplus. Section 22(h) also prohibits loans above amounts prescribed by the appropriate federal banking agency to directors, executive officers, and shareholders who control 10% or more of the voting securities of an institution, and their respective related interests, unless such loan is approved in advance by a majority of the board of the institution's directors. Any interested director may not participate in the voting. The loan amount (which includes all other outstanding loans to such person) as to which such prior board of director approval is required, is the greater of \$25,000 or 5% of capital and surplus or any loans aggregating over \$500,000. Further, pursuant to Section 22(h), loans to directors, executive officers, and principal shareholders must be made on terms substantially the same as those offered in comparable transactions to other persons. There is an exception for loans made pursuant to a benefit or compensation program that is widely available to all employees of the institution and does not give preference to executive officers over other employees. Section 22(g) of the Federal Reserve Act places additional limitations on loans to executive officers.

### ***Community Reinvestment Act***

#### ***Federal Regulation***

Under the Community Reinvestment Act (CRA), as implemented by FDIC regulations, an institution has a continuing and affirmative obligation consistent with its safe and sound operation to help meet the credit needs of its entire community, including low and moderate income neighborhoods. The CRA does not establish specific lending requirements or programs for financial institutions, nor does it limit an institution's discretion to develop the types of products and services that it believes are best suited to its particular community, consistent with the CRA. The CRA requires the FDIC, in connection with its examinations, to assess the institution's record of meeting the credit needs of its community and to take such record into account in its evaluation of certain applications by such institution. The CRA requires public disclosure of an institution's CRA rating and further requires the FDIC to provide a written evaluation of an institution's CRA performance utilizing a four-tiered descriptive rating system. While our latest rating in Florida and Ohio, two of the markets we entered in December 2009 in connection with our FDIC-assisted AmTrust acquisition, was needs improvement, the latest overall CRA rating for the Community Bank was Satisfactory, as was the latest CRA rating for the Commercial Bank.





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### *New York State Regulation*

The Community Bank and the Commercial Bank are also subject to provisions of the New York State Banking Law that impose continuing and affirmative obligations upon a banking institution organized in New York State to serve the credit needs of its local community (the NYCRA ). Such obligations are substantially similar to those imposed by the CRA. The NYCRA requires the NYDFS to make a periodic written assessment of an institution's compliance with the NYCRA, utilizing a four-tiered rating system, and to make such assessment available to the public. The NYCRA also requires the Superintendent to consider the NYCRA rating when reviewing an application to engage in certain transactions, including mergers, asset purchases, and the establishment of branch offices or ATMs, and provides that such assessment may serve as a basis for the denial of any such application. The latest NYCRA rating received by the Community Bank was outstanding and the latest rating received by the Commercial Bank was satisfactory.

### *Federal Reserve System*

Under FRB regulations, the Community Bank and the Commercial Bank are required to maintain reserves against their transaction accounts (primarily NOW and regular checking accounts). The FRB regulations generally require that reserves be maintained against aggregate transaction accounts as follows: for that portion of transaction accounts aggregating \$71.0 million or less (subject to adjustment by the FRB), the reserve requirement is 3%; for amounts greater than \$71.0 million, the reserve requirement is 10% (subject to adjustment by the FRB between 8% and 14%). The first \$11.5 million of otherwise reservable balances (subject to adjustments by the FRB) are exempted from the reserve requirements. The Community Bank and the Commercial Bank are in compliance with the foregoing requirements.

### *Federal Home Loan Bank System*

The Community Bank and the Commercial Bank are members of the FHLB of New York (the FHLB-NY ), one of 12 regional FHLBs comprising the FHLB system. Each regional FHLB manages its customer relationships, while the 12 FHLBs use their combined size and strength to obtain their necessary funding at the lowest possible cost. As members of the FHLB-NY, the Community Bank and the Commercial Bank are required to acquire and hold shares of FHLB-NY capital stock. Including \$25.2 million of FHLB-Cincinnati stock acquired in the AmTrust acquisition and \$2.7 million of FHLB-San Francisco stock acquired in the Desert Hills acquisition, the Community Bank held total FHLB stock of \$482.5 million at December 31, 2011. In addition, the Commercial Bank held FHLB-NY stock of \$7.8 million at that date. FHLB stock continued to be valued at par, with no impairment loss required, at that date.

For the fiscal years ended December 31, 2011 and 2010, dividends from the FHLBs to the Community Bank amounted to \$19.5 million and \$23.3 million, respectively. Dividends from the FHLB-NY to the Commercial Bank amounted to \$374,000 and \$446,000, respectively, in the corresponding years.

### *Interstate Branching*

Federal law allows the FDIC, and New York State Banking Law allows the Superintendent, to approve an application by a state banking institution to acquire interstate branches by merger, unless, in the case of the FDIC, the state of the target institution has opted out of interstate branching. New York State Banking Law authorizes savings banks and commercial banks to open and occupy de novo branches outside the state of New York. Pursuant to the Dodd-Frank Act, the FDIC is authorized to approve a state bank's establishment of a de novo interstate branch if the intended host state allows de novo branching by banks chartered by that state. The Community Bank currently maintains 51 branches in New Jersey, 25 branches in Florida, 28 branches in Ohio, and 14 branches in Arizona, in addition to its 123 branches in New York State.

In April 2008, the Banking Regulators in New Jersey, New York, and Pennsylvania entered into a Memorandum of Understanding (the Interstate MOU ) to clarify their respective roles, as home and host state regulators, regarding interstate branching activity on a regional basis pursuant to the Riegle-Neal Amendments Act of 1997. The Interstate MOU establishes the regulatory responsibilities of the respective state banking regulators regarding bank regulatory examinations and is intended to reduce the regulatory burden on state-chartered banks branching within the region by eliminating duplicative host state compliance exams.

Under the Interstate MOU, the activities of branches established by the Community Bank or the Commercial Bank in New Jersey or Pennsylvania would be governed by New York State law to the same extent that federal law governs the activities of the branch of an out-of-state national bank in such host states. For the Community Bank and the Commercial Bank, issues regarding whether a particular host state law is preempted are to be determined in the first instance by the NYDFS. In the event that the NYDFS and the applicable host state regulator disagree regarding whether a particular host state law is pre-empted, the NYDFS and the applicable host state regulator would use their reasonable best efforts to consider all points of view and to resolve the disagreement.



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### ***Holding Company Regulation***

#### ***Federal Regulation***

The Company is currently subject to examination, regulation, and periodic reporting under the Bank Holding Company Act of 1956, as amended (the "BHCA"), as administered by the FRB.

The Company is required to obtain the prior approval of the FRB to acquire all, or substantially all, of the assets of any bank or bank holding company. Prior FRB approval would be required for the Company to acquire direct or indirect ownership or control of any voting securities of any bank or bank holding company if, after giving effect to such acquisition, it would, directly or indirectly, own or control more than 5% of any class of voting shares of such bank or bank holding company. In addition before any bank acquisition can be completed, prior approval thereof may also be required to be obtained from other agencies having supervisory jurisdiction over the bank to be acquired, including the NYDFS.

FRB regulations generally prohibit a bank holding company from engaging in, or acquiring, direct or indirect control of more than 5% of the voting securities of any company engaged in non-banking activities. One of the principal exceptions to this prohibition is for activities found by the FRB to be so closely related to banking or managing or controlling banks as to be a proper incident thereto. Some of the principal activities that the FRB has determined by regulation to be so closely related to banking are: (i) making or servicing loans; (ii) performing certain data processing services; (iii) providing discount brokerage services; (iv) acting as fiduciary, investment, or financial advisor; (v) leasing personal or real property; (vi) making investments in corporations or projects designed primarily to promote community welfare; and (vii) acquiring a savings and loan association.

The FRB has adopted capital adequacy guidelines for bank holding companies (on a consolidated basis) substantially similar to, but somewhat less stringent than, those of the FDIC for the Community Bank and the Commercial Bank. (Please see "Capital Requirements" earlier in this report.) At December 31, 2011, the Company's consolidated Total and Tier 1 capital exceeded these requirements. The Dodd-Frank Act required the FRB to issue consolidated regulatory capital requirements for bank holding companies that are at least as stringent as those applicable to insured depository institutions. Such regulations eliminated the use of certain instruments, such as cumulative preferred stock and trust preferred securities, as Tier 1 holding company capital. However, instruments issued before May 19, 2010 by bank holding companies with more than \$15 billion of consolidated assets are subject to a three-year phase-out from inclusion as Tier 1 capital, beginning January 1, 2013. Based on the balance of cumulative preferred stock and trust preferred securities we held at December 31, 2011, and absent any reduction in that balance over the three years ending January 1, 2016, the elimination of such instruments would be expected to reduce our capital by \$412.0 million, or 11.5%, at the end of the three-year phase-in, and reduce our Tier 1 leverage ratio by 105 basis points.

Bank holding companies are generally required to give the FRB prior written notice of any purchase or redemption of its outstanding equity securities if the gross consideration for the purchase or redemption, when combined with the net consideration paid for all such purchases or redemptions during the preceding twelve months, is equal to 10% or more of the Company's consolidated net worth. The FRB may disapprove such a purchase or redemption if it determines that the proposal would constitute an unsafe or unsound practice, or would violate any law, regulation, FRB order or directive, or any condition imposed by, or written agreement with, the FRB. The FRB has adopted an exception to this approval requirement for well-capitalized bank holding companies that meet certain other conditions.

The FRB has issued a policy statement regarding the payment of dividends by bank holding companies. In general, the FRB's policies provide that dividends should be paid only out of current earnings and only if the prospective rate of earnings retention by the bank holding company appears consistent with the organization's capital needs, asset quality, and overall financial condition. The FRB's policies also require that a bank holding company serve as a source of financial strength to its subsidiary banks by standing ready to use available resources to provide adequate capital funds to those banks during periods of financial stress or adversity, and by maintaining the financial flexibility and capital-raising capacity to obtain additional resources for assisting its subsidiary banks where necessary. The Dodd-Frank Act codifies the source of financial strength policy and requires regulations to facilitate its application. Under the prompt corrective action laws, the ability of a bank holding company to pay dividends may be restricted if a subsidiary bank becomes undercapitalized. These regulatory policies could affect the ability of the Company to pay dividends or otherwise engage in capital distributions.

Under the FDI Act, a depository institution may be liable to the FDIC for losses caused the DIF if a commonly controlled depository institution were to fail. The Community Bank and the Commercial Bank are commonly controlled within the meaning of that law.

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The status of the Company as a registered bank holding company under the BHCA does not exempt it from certain federal and state laws and regulations applicable to corporations generally, including, without limitation, certain provisions of the federal securities laws.

The Company, the Community Bank, the Commercial Bank, and their respective affiliates will be affected by the monetary and fiscal policies of various agencies of the United States Government, including the Federal Reserve System. In view of changing conditions in the national economy and in the money markets, it is difficult for management to accurately predict future changes in monetary policy or the effect of such changes on the business or financial condition of the Company, the Community Bank, or the Commercial Bank.

### *New York State Holding Company Regulation*

With the addition of the Commercial Bank, the Company became subject to regulation as a multi-bank holding company under New York State law since it controls two banking institutions. Among other requirements, this means that the Company must receive the approval of the New York State Banking Board prior to the acquisition of 10% or more of the voting stock of another banking institution, or to otherwise acquire a banking institution by merger or purchase.

### *Acquisition of the Holding Company*

#### *Federal Restrictions*

Under the Federal Change in Bank Control Act ( CIBCA ), a notice must be submitted to the FRB if any person (including a company), or group acting in concert, seeks to acquire 10% or more of the Company s shares of outstanding common stock, unless the FRB has found that the acquisition will not result in a change in control of the Company. Under the CIBCA, the FRB generally has 60 days within which to act on such notices, taking into consideration certain factors, including the financial and managerial resources of the acquirer; the convenience and needs of the communities served by the Company, the Community Bank, and the Commercial Bank; and the anti-trust effects of the acquisition. Under the BHCA, any company would be required to obtain approval from the FRB before it may obtain control of the Company within the meaning of the BHCA. Control generally is defined to mean the ownership or power to vote 25% or more of any class of voting securities of the Company or the ability to control in any manner the election of a majority of the Company s directors. An existing bank holding company would, under the BHCA, be required to obtain the FRB s approval before acquiring more than 5% of the Company s voting stock. Please see Holding Company Regulation earlier in this report.

#### *New York State Change in Control Restrictions*

In addition to the CIBCA and the BHCA, New York State Banking Law generally requires prior approval of the New York State Banking Board before any action is taken that causes any company to acquire direct or indirect control of a banking institution which is organized in New York.

#### *Federal Securities Law*

The Company s common stock and certain other securities listed on the cover page of this report are registered with the SEC under the Securities Exchange Act of 1934, as amended (the Exchange Act ). The Company is subject to the information and proxy solicitation requirements, insider trading restrictions, and other requirements under the Exchange Act.

Registration of the shares of the common stock that were issued in the Community Bank s conversion from mutual to stock form under the Securities Act of 1933, as amended (the Securities Act ), does not cover the resale of such shares. Shares of the common stock purchased by persons who are not affiliates of the Company may be resold without registration. Shares purchased by an affiliate of the Company will be subject to the resale restrictions of Rule 144 under the Securities Act. If the Company meets the current public information requirements of Rule 144 under the Securities Act, each affiliate of the Company who complies with the other conditions of Rule 144 (including those that require the affiliate s sale to be aggregated with those of certain other persons) would be able to sell in the public market, without registration, a number of shares not to exceed in any three-month period the greater of (i) 1% of the outstanding shares of the Company, or (ii) the average weekly volume of trading in such shares during the preceding four calendar weeks. Provision may be made by the Company in the future to permit affiliates to have their shares registered for sale under the Securities Act under certain circumstances.

#### *Consumer Financial Protection Bureau*

Created under the Dodd-Frank Act, and given extensive implementation and enforcement powers, the CFPB has broad rulemaking authority for a wide range of consumer financial laws that apply to all banks, including, among other things, the authority to prohibit unfair, deceptive, or abusive acts and practices. Abusive acts or practices are defined as those that (1) materially interfere with a consumer s ability to understand a

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term or condition of a consumer financial product or service, or (2) take unreasonable advantage of a consumer's (a) lack of financial savvy, (b) inability to protect himself in the selection or

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use of consumer financial products or services, or (c) reasonable reliance on a covered entity to act in the consumer's interests. The CFPB has the authority to investigate possible violations of federal consumer financial law, hold hearings and commence civil litigation. The CFPB can issue cease-and-desist orders against banks and other entities that violate consumer financial laws. The CFPB may also institute a civil action against an entity in violation of federal consumer financial law in order to impose a civil penalty or an injunction. The CFPB has examination and enforcement authority over all banks with more than \$10 billion in assets, as well as their affiliates.

### ***Mortgage Banking and Related Consumer Protection Regulations***

The retail activities of banks, including our mortgage banking operation, are subject to a variety of statutes and regulations designed to protect consumers. Interest and other charges collected or contracted for by banks are subject to state usury laws and federal laws concerning interest rates. Loan operations are also subject to federal laws applicable to credit transactions, such as:

The federal Truth-In-Lending Act and Regulation Z issued by the FRB, governing disclosures of credit terms to consumer borrowers;

The Home Mortgage Disclosure Act and Regulation C issued by the FRB, requiring financial institutions to provide information to enable the public and public officials to determine whether a financial institution is fulfilling its obligation to help meet the housing needs of the community it serves;

The Equal Credit Opportunity Act and Regulation B issued by the FRB, prohibiting discrimination on the basis of race, creed or other prohibited factors in extending credit;

The Fair Credit Reporting Act and Regulation V issued by the FRB, governing the use and provision of information to consumer reporting agencies;

The Fair Debt Collection Act, governing the manner in which consumer debts may be collected by collection agencies; and

The guidance of the various federal agencies charged with the responsibility of implementing such federal laws. Deposit operations also are subject to:

The Truth in Savings Act and Regulation DD issued by the FRB, which requires disclosure of deposit terms to consumers;

Regulation CC issued by the FRB, which relates to the availability of deposit funds to consumers;

The Right to Financial Privacy Act, which imposes a duty to maintain the confidentiality of consumer financial records and prescribes procedures for complying with administrative subpoenas of financial records; and

The Electronic Funds Transfer Act and Regulation E issued by the FRB, which governs automatic deposits to and withdrawals from deposit accounts and customers' rights and liabilities arising from the use of automated teller machines and other electronic banking services.

In addition, the Banks and their subsidiaries may also be subject to certain state laws and regulations designed to protect consumers.

Many of the foregoing laws and regulations are subject to change resulting from the provisions in the Dodd-Frank Act, which in many cases calls for revisions to implementing regulations. In addition, oversight responsibilities of these and other consumer protection laws and regulations will, in large measure, transfer from the Banks' primary regulators to the CFPB. We cannot predict the effect that being regulated by a new, additional regulatory authority focused on consumer financial protection, or any new implementing regulations or revisions to existing regulations that may result from the establishment of this new authority, will have on our businesses.

**Enterprise Risk Management**

The Company identifies, measures, and attempts to mitigate risks that affect, or have the potential to affect, our business. Proper risk management does not achieve the elimination of all risk but, rather, keeps risks within acceptable levels, and ensures that efforts are made to prioritize identified risks. The Company uses the *COSO Enterprise Risk Management Integrated Framework* to manage risk. The framework applies at all levels, from the development of the Enterprise Risk Management (ERM) Program to the tactical operations of the front-line business team. The framework has eight key elements:

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- 1. Internal Environment* The internal environment sets the basis for how risk and control are viewed and addressed by the Company. Our employees, their individual attributes, including integrity, ethical values, and competence, along with the environment in which they operate, are all critical to setting a proper internal environment.
- 2. Objective Setting* Management sets the Company's key objectives before proceeding to the challenge of identifying the potential events, risks, and other factors that could affect the achievement of those objectives. The ERM Program ensures that management has in place a process to set objectives and that such objectives support and align with the Company's mission.
- 3. Risk Identification* The ERM Program focuses on recognizing and identifying existing risks to the core objectives of the Company, as well as risks that may arise from time to time from new business initiatives or from changes to the Company's size, businesses, structure, personnel, or strategic interests.
- 4. Risk Measurement* Accurate and timely measurement of risks is a critical component of effective risk management. The sophistication of the risk measurement tools the Company uses reflects the complexity and levels of risk it has assumed. The Company periodically verifies the integrity of the measurement tools it uses. Risk measurement takes into account inherent risks (risks before controls are applied), residual risks (the level of risks remaining after controls are applied), and mitigating factors (e.g., insurance).
- 5. Risk Control* The Company establishes and communicates limits through policies, standards, and/or procedures that define responsibility and authority. These control limits are meaningful management tools that can be adjusted if conditions or risk tolerances change. The Company has a process to authorize exceptions or changes to risk limits when they are warranted.
- 6. Risk Monitoring* The Company monitors risk levels to ensure timely review of risk positions and exceptions. Monitoring reports compare actual performance metrics against benchmarks, and where applicable, against Board-established limits. Reports are produced with such frequency as management deems to be appropriate and a major effort is made to ensure that these reports are timely, accurate, and informative. These reports are distributed to appropriate individuals to ensure action, when needed.
- 7. Risk Response* Management addresses cases where actual risk levels are approaching or exceeding established limits, and considers alternative risk response options (taking into account appropriate cost/benefit analyses) in order to reduce residual risk to desired risk tolerances.
- 8. Information and Communication* Relevant information is communicated in a form and time frame that enable our employees to carry out their responsibilities. Effective communication occurs in a broader sense, flowing down, across, and up the Company, including Executive Management and, if appropriate, the applicable Board of Directors, and other relevant parties across the Company.

### ***Risk Management Roles and Responsibilities***

The proper management of risk starts at, and is driven by, the highest level within a company. The following groups play an integral role in the successful achievement of the Company's ERM Program.

#### ***Board of Directors***

The Company's Board of Directors (the Board) is responsible for oversight of the Company's overall ERM function, including, but not limited to, the approval and oversight of the execution of the ERM Program; reviewing the Company's risk profile; and reviewing risk indicators against established risk limits, including those identified in the reports presented by the Director of ERM.

#### ***Risk Assessment Committee***

The Risk Assessment Committee of the Board is responsible for assisting the Board in its oversight of the Company's risk management framework, including the policies and procedures used to manage the following risks: credit; interest rate; liquidity; market; operational; legal/compliance; loss share compliance; reputational; and strategic.

#### ***Senior Management***

Senior Management is responsible for ensuring that a risk management process with adequate resources is effectively implemented; ensuring that the corporate structure supports risk management goals; and ensuring that a risk management process is integrated into the corporate culture.





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### *Director of Enterprise Risk Management*

The Director of ERM is responsible for maintaining the Company's overall ERM Policy; overseeing and implementing the ERM Program; reviewing each Business Process Owner's self-risk assessment, and making recommendations regarding their risk scores; aggregating and categorizing risks; and reporting the Company's risk profile and risk indicators to Senior Management, the Risk Assessment Committee, and the Board.

### *Business Process Owners*

Each Business Process Owner is responsible for ensuring that proper controls are in place to prudently mitigate risk; performing periodic self-assessments of risks and controls which are reviewed by the Director of ERM; identifying changes in rules, laws, and regulations that could impact the business unit; and maintaining communication with the appropriate member(s) of senior management and the Director of ERM on emerging risk.

### *Internal Audit*

Internal Audit is responsible for validating controls identified by Business Process Owners when performing internal audits and communicating its audit findings to the Director of ERM, who revisits the self-assessment performed by each Business Process Owner.

## **ITEM 1A. RISK FACTORS**

There are various risks and uncertainties that are inherent in our business. Following is a discussion of the material risks and uncertainties that could have a material adverse impact on our financial condition and results of operations, and that could cause the value of our common stock to decline significantly. Additional risks that are not currently known to us, or that we currently believe to be immaterial, may also have a material effect on our financial condition and results of operations. This report is qualified in its entirety by these risk factors.

### ***We are subject to certain risks with respect to changes in interest rates:***

*Changes in interest rates may adversely impact our financial condition and results of operations.*

Our primary source of income is net interest income, which is the difference between the interest income generated by our interest-earning assets (consisting primarily of loans and, to a lesser extent, securities) and the interest expense produced by our interest-bearing liabilities (consisting primarily of deposits and wholesale borrowings).

The cost of our deposits and short-term wholesale borrowings is largely based on short-term interest rates, the level of which is driven by the Federal Open Market Committee of the Federal Reserve Board of Governors. However, the yields generated by our loans and securities are typically driven by intermediate-term (i.e., five-year) interest rates, which are set by the market and generally vary from day to day. The level of net interest income is therefore influenced by movements in such interest rates, and the pace at which such movements occur. If the interest rates on our interest-bearing liabilities increase at a faster pace than the interest rates on our interest-earning assets, the result could be a reduction in net interest income and with it, a reduction in our earnings. Our net interest income and earnings would be similarly impacted were the interest rates on our interest-earning assets to decline more quickly than the interest rates on our interest-bearing liabilities.

In addition, such changes in interest rates could affect our ability to originate loans and attract and retain deposits; the fair values of our securities and other financial assets; the fair values of our liabilities; and the average lives of our loan and securities portfolios.

Changes in interest rates could also have an effect on loan refinancing activity which, in turn, would impact the amount of prepayment penalty income we receive on our multi-family and CRE loans. Because prepayment penalties are recorded as interest income, the extent to which they increase or decrease during any given period could have a significant impact on the level of net interest income and net income we generate during that time.

In addition, changes in interest rates could have an effect on the slope of the yield curve. If the yield curve were to invert or become flat, our net interest income and net interest margin could contract, adversely affecting our net income and cash flows and the value of our assets.

*Our use of derivative financial instruments to mitigate our interest rate exposure may not be effective and may expose us to counterparty risk.*

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Our mortgage banking operation is actively engaged in the origination of one-to-four family loans for sale. In accordance with our operating policies, we may use various types of derivative financial instruments, including forward rate agreements, options, and other derivative transactions, to mitigate or reduce our exposure to losses from adverse changes in interest rates in connection with this business. These activities will vary in scope based on the types of assets held, the level and volatility of interest rates, and other changing market conditions. However, no strategy can completely insulate us from the

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interest rate risks to which we are exposed, and there is no guarantee that any strategy we implement will have the desired impact. Furthermore, although derivatives are intended to limit losses, they may actually have an adverse impact on our earnings, which could reduce our capital and the cash available to us for distribution to our shareholders in the form of dividends. Our derivative financial instruments also expose us to counterparty risk, which is the risk that other parties to the instruments will not fulfill their contractual obligations.

### ***We are subject to certain risks with respect to our ability to fulfill our regulatory capital requirements.***

We are subject to the comprehensive, consolidated supervision and regulation set forth by the Federal Reserve Board of Governors (the FRB). Such regulation includes, among other matters, the level of leverage and risk-based capital ratios we are required to maintain. Our capital ratios can change, depending on general economic conditions, our financial condition, our risk profile, and our plans for growth. Compliance with the FRB's capital requirements may limit our ability to engage in operations that require the intensive use of capital and therefore could adversely affect our ability to maintain our current level of business or to expand.

Furthermore, it is possible that future regulatory changes could result in more stringent capital requirements including, among other things, an increase in the levels of regulatory capital we are required to maintain, changes in the way regulatory capital is calculated, and increases in liquidity requirements, any and all of which could adversely affect our business and our ability to expand. For example, the implementation of certain proposed regulatory changes under the Dodd-Frank Act is expected to result in the disqualification of previously issued and outstanding trust preferred securities as Tier 1 capital. Any additional requirements to increase our capital ratios or liquidity could have a material adverse effect on our financial condition, as this might necessitate our liquidating certain assets, perhaps on terms that are unfavorable to us or that are contrary to our business plans. Such a requirement could also compel us to issue additional securities, thus diluting the value of our common stock.

In addition, failure to meet the established capital requirements could result in the FRB placing limitations or conditions on our activities and further restricting the commencement of new activities. The failure to meet applicable capital guidelines could subject us to a variety of enforcement remedies available to the federal regulatory authorities, including limiting our ability to pay dividends; issuing a directive to increase our capital; and terminating our FDIC deposit insurance.

### ***We are subject to certain risks with respect to liquidity.***

Liquidity refers to our ability to generate sufficient cash flows to support our operations and to fulfill our obligations, including commitments to originate loans, to repay our wholesale borrowings and other liabilities, and to satisfy the withdrawal of deposits by our customers.

Our primary sources of liquidity are deposits, including those we gather organically through our branch network, those we acquire in connection with acquisitions, and the brokered deposits we accept; borrowed funds, primarily in the form of wholesale borrowings from the FHLB and various Wall Street brokerage firms; the cash flows generated through the repayment and sale of loans; and the cash flows generated through the repayment and sale of securities. In addition, and depending on current market conditions, we have the ability to access the capital markets from time to time.

Deposit flows, calls of investment securities and wholesale borrowings, and the prepayment of loans and mortgage-related securities are strongly influenced by such external factors as the direction of interest rates, whether actual or perceived; local and national economic conditions; and competition for deposits and loans in the markets we serve. Furthermore, changes to the FHLB's underwriting guidelines for wholesale borrowings or lending policies may limit or restrict our ability to borrow, and could therefore have a significant adverse impact on our liquidity. In addition, replacing funds in the event of large-scale withdrawals of brokered deposits could require us to pay significantly higher interest rates on retail deposits or other wholesale funding sources, which would have an adverse impact on our net interest income and net income. A decline in available funding could adversely impact our ability to originate loans, invest in securities, and meet our expenses, or to fulfill such obligations as repaying our borrowings or meeting deposit withdrawal demands.

### ***We are subject to credit risk:***

#### ***Credit risk stemming from our held-for-investment lending activities:***

The loans we originate for investment are primarily multi-family loans and, to a lesser extent, CRE loans. Such loans are generally larger, and have higher risk-adjusted returns and shorter maturities, than one-to-four family mortgage loans. Our credit risk would ordinarily be expected to increase with the growth of these loan portfolios.



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Payments on multi-family and CRE loans generally depend on the income produced by the underlying properties which, in turn, depends on their successful operation and management. Accordingly, the ability of our borrowers to repay these loans may be impacted by adverse conditions in the local real estate market and the local economy. While we seek to minimize these risks through our underwriting policies, which generally require that such loans be qualified on the basis of the collateral property's cash flows, appraised value, and debt service coverage ratio, among other factors, there can be no assurance that our underwriting policies will protect us from credit-related losses or delinquencies.

We also originate ADC and C&I loans for investment, although to a far lesser degree than we originate multi-family and CRE loans. ADC financing typically involves a greater degree of credit risk than longer-term financing on multi-family and CRE properties. Risk of loss on an ADC loan largely depends upon the accuracy of the initial estimate of the property's value at completion of construction or development, compared to the estimated costs (including interest) of construction. If the estimate of value proves to be inaccurate, the loan may be under-secured. While we seek to minimize these risks by maintaining consistent lending policies and rigorous underwriting standards, an error in such estimates, among other factors, could have a material adverse effect on the quality of our ADC loan portfolio, thereby resulting in material losses or delinquencies.

We seek to minimize the risks involved in C&I lending by underwriting such loans on the basis of the cash flows produced by the business; by requiring that such loans be collateralized by various business assets, including inventory, equipment, and accounts receivable, among others; and by requiring personal guarantees. However, the capacity of a borrower to repay a C&I loan is substantially dependent on the degree to which his or her business is successful. In addition, the collateral underlying such loans may depreciate over time, may not be conducive to appraisal, or may fluctuate in value, based upon the results of operation of the business.

Although our losses have been comparatively limited, despite the economic weakness in our markets, we cannot guarantee that this record will be maintained in future periods. The ability of our borrowers to repay their loans could be adversely impacted by a further decline in real estate values and/or a further increase in unemployment, which not only could result in our experiencing an increase in charge-offs, but also could necessitate our further increasing our provision for losses on non-covered loans. Either of these events would have an adverse impact on our net income.

### *Credit risk stemming from our covered loan portfolio:*

The credit risk associated with the loans and OREO we acquired in our AmTrust and Desert Hills acquisitions is largely mitigated by our loss sharing agreements with the FDIC. Nonetheless, these assets are not without risk. Although the loans and OREO we acquired were initially accounted for at fair value, there is no assurance that they will not become impaired, which could result in their being charged off. Fluctuations in national, regional, and local economic conditions may increase the level of charge-offs on the loans we acquired in these transactions, and would therefore have an adverse impact on our net income. Such fluctuations are not predictable, cannot be controlled, and may have a material adverse impact on our operations and financial condition even if other favorable events occur.

In addition, although our loss sharing agreements call for the FDIC to bear a significant portion of any losses related to the acquired loan portfolios, we are not protected from all losses resulting from charge-offs with respect to the acquired loans. Also, the loss sharing agreements have limited terms. Charge-offs we experience on covered loans after the terms of the loss sharing agreements end may not be fully recoverable and this, too, could have an adverse impact on our net income.

Furthermore, the FDIC has the right to refuse or delay payment for losses on our covered loans if the loss sharing agreements are not managed in accordance with their terms.

### *Credit risk stemming from the geographic concentration of our held-for-investment loan portfolio:*

Unlike larger national or superregional banks that serve a broader and more diverse geographic region, our business depends significantly on general economic conditions in the New York metropolitan region, where the majority of the buildings and properties securing the loans we originate for investment, and the businesses of the customers to whom we make C&I loans, are located.

Accordingly, the ability of our borrowers to repay their loans, and the value of the collateral securing such loans, may be significantly affected by economic conditions in this region or by changes in the local real estate market. A significant decline in general economic conditions caused by inflation, recession, unemployment, acts of terrorism, or other factors beyond our control, could therefore have an adverse effect on our financial condition and results of operations. In addition, because multi-family and CRE loans represent the majority of the loans in our portfolio, a decline in tenant occupancy or rents due to such factors, or for other reasons, could adversely impact the ability of our borrowers to repay their loans on a timely basis, which could have a negative impact on our net income.



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### *Risks with respect to our allowance for losses on non-covered loans:*

In addition to mitigating credit risk through our underwriting process, we attempt to mitigate such risk through the establishment of an allowance for losses on non-covered loans. The process of determining whether or not this allowance is sufficient to cover potential non-covered loan losses is based on our evaluation of inherent losses in the held-for-investment loan portfolio, which requires that management make certain assumptions, estimates, and judgments regarding several factors, including the current and historical performance of the portfolio; its inherent risk characteristics; the level of non-performing non-covered loans and charge-offs; delinquency levels and trends; local economic and market conditions; declines in real estate values; and the levels of unemployment and vacancy rates.

If our assumptions, estimates, and judgments regarding such matters prove to be incorrect, our allowance for losses on such loans might not be sufficient, and additional non-covered loan loss provisions might need to be made. Depending on the amount of such loan loss provisions, the adverse impact on our earnings could be material.

In addition, as we continue to grow our held-for-investment loan portfolio, it may be necessary to increase the allowance for losses on such loans by making additional provisions, which also could adversely impact our operating results. Furthermore, bank regulators may require us to make a provision for non-covered loan losses or otherwise recognize further loan charge-offs following their periodic review of our held-for-investment loan portfolio, our underwriting procedures, and our allowance for losses on such loans. Any increase in the non-covered loan loss allowance or loan charge-offs as required by such regulatory authorities could have a material adverse effect on our financial condition and results of operations.

For more information regarding our allowance for losses on non-covered loans in recent periods, please see *Allowance for Losses on Non-Covered Loans* in the discussion of *Critical Accounting Policies* and the discussion of *Asset Quality* that appear in Item 7, *Management's Discussion and Analysis of Financial Condition and Results of Operations* later in this report.

### *We are subject to certain risks with respect to our dividend policy:*

*We may not pay dividends on our common stock.*

Holders of our common stock are only entitled to receive such dividends as our Board of Directors may declare out of funds available for such payments under applicable law and regulatory guidance. Furthermore, regulatory agencies may impose further restrictions on the payment of dividends in the future. In addition, although we have historically declared cash dividends on our common stock, we are not required to do so. Any reduction of, or the elimination of, our common stock dividend in the future could adversely affect the market price of our common stock.

*We rely on the dividends we receive from our subsidiaries.*

The Parent Company (i.e., the company on an unconsolidated basis) is a separate and distinct legal entity from the Banks, and a substantial portion of the revenues the Parent Company receives consists of dividends from the Banks. These dividends are the primary funding source for the dividends we pay on our common stock and the interest and principal payments on our debt. Various federal and state laws and regulations limit the amount of dividends that a bank may pay to its parent company. In addition, our right to participate in a distribution of assets upon the liquidation or reorganization of a subsidiary may be subject to the prior claims of the subsidiary's creditors. If the Banks are unable to pay dividends to the Company, we may not be able to service our debt, pay our obligations, or pay dividends on our common stock. The inability to receive dividends from the Banks could therefore have a material adverse effect on our business, our financial condition, and our results of operations, as well as our ability to maintain or increase the current level of cash dividends paid to our shareholders.

*If we defer payments on our trust preferred capital debt securities or are in default under the related indentures, we will be prohibited from paying dividends or distributions on our common stock.*

The terms of our outstanding trust preferred capital debt securities prohibit us from (1) declaring or paying any dividends or distributions on our capital stock, including our common stock; or (2) purchasing, acquiring, or making a liquidation payment on such stock, under the following circumstances: (a) if an event of default has occurred and is continuing under the applicable indenture; (b) if we are in default with respect to a guarantee payment under the guarantee of the related trust preferred securities; or (c) if we have given notice of our election to defer interest payments but the related deferral period has not yet commenced, or a deferral period is continuing. In addition, without notice to, or consent from, the holders of our common stock, we may issue additional series of trust preferred capital debt securities with similar terms, or enter into other financing agreements that limit our ability to pay dividends on our common stock.





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*The extensive laws, regulations, and regulatory enforcements to which we are subject pose certain risks:*

*We are subject to certain risks with respect to our ability to comply with certain laws and regulations.*

We are subject to regulation, supervision, and examination by the following entities: (1) the NYDFS, the chartering authority for both the Community Bank and the Commercial Bank; (2) the FDIC, as the insurer of the Banks' deposits; (3) the Federal Reserve Bank of New York, in accordance with objectives and standards of the U.S. Federal Reserve System; and (4) the CFPB, which was established in 2011 under Dodd-Frank and given broad authority to regulate financial service providers and financial products.

Such regulation and supervision governs the activities in which a bank holding company and its banking subsidiaries may engage, and is intended primarily for the protection of the DIF, the banking system in general, and customers, and not for the benefit of a company's stockholders. These regulatory authorities have extensive discretion in connection with their supervisory and enforcement activities, including with respect to the imposition of restrictions on the operation of a bank or a bank holding company, the imposition of significant fines, the ability to delay or deny merger or other regulatory applications, the classification of assets by a bank, and the adequacy of a bank's allowance for loan losses, among other matters. Any failure to comply with, or any change in, such regulation and supervision, or change in regulation or enforcement by such authorities, whether in the form of policy, regulations, legislation, rules, orders, enforcement actions, or decisions, could have a material impact on the Company, our subsidiary banks and other affiliates, and our operations.

Our operations are also subject to extensive legislation enacted, and regulation implemented, by other federal, state, and local governmental authorities, and to various laws and judicial and administrative decisions imposing requirements and restrictions on part or all of our operations. While we believe that we are in compliance in all material respects with applicable federal, state, and local laws, rules, and regulations, including those pertaining to banking, lending, and taxation, among other matters, we may be subject to future changes in such laws, rules, and regulations that could have a material impact on our results of operations.

*The broader regulatory regime established under the Dodd-Frank Act may adversely affect our business and our results of operations.*

The enactment of the Dodd-Frank Act in July 2010 significantly changed the regulation of the financial services industry. In addition to creating the CFPB, the Act established new standards relating to regulatory oversight of systemically important financial institutions, derivatives transactions, asset-backed securitization, and mortgage underwriting, and limited the revenues banks can derive from debit card interchange fees. Extensive regulatory guidance is needed to implement and clarify many of the provisions of the Dodd-Frank Act and, although certain U.S. agencies have begun to initiate the required administrative processes, it is still too early in those processes to fully assess the impact of this legislation on our business, the rest of the banking industry, and the broader financial services industry.

*Additional legislative and regulatory proposals may adversely affect our business and results of operations.*

In addition to the numerous regulatory actions expected in connection with the implementation of the Dodd-Frank Act, additional legislative and regulatory proposals are being considered by the U.S. Congress and various federal regulators that also may significantly impact the financial services industry and our business. For example, the Federal Reserve Bank has proposed guidance on incentive compensation at the banking organizations it regulates, and the U.S. Department of the Treasury and the federal banking regulators have issued statements calling for higher capital and liquidity requirements for banks. Complying with any new legislative or regulatory requirements, and any programs established thereunder by federal and state governments to address the continuing economic weakness, could have an adverse impact on our results of operations, our ability to fill positions with the most qualified candidates available, and our ability to maintain our dividend.

Furthermore, the current Administration has announced plans to dramatically transform the role of government in the U.S. housing market, including by winding down Fannie Mae and Freddie Mac, and by reducing other government support to such markets. Congressional leaders have voiced similar plans for future legislation. It is too early to determine the nature and scope of any legislation that may develop along these lines, or what roles Fannie Mae and Freddie Mac or the private sector will play in future housing markets. However, it is possible that legislation will be proposed over the near term that would result in the nature of GSE guarantees being considerably limited relative to historical measurements, which could have broad adverse implications for the market and significant implications for our business.

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***Our enterprise risk management framework may not be effective in mitigating the risks we are subject to or in reducing the potential for losses in connection with such risks.***

As a financial institution, we are subject to a number of risks, including credit, interest rate, liquidity, market, operational, legal/compliance, loss sharing compliance, reputational, and strategic. Our enterprise risk management framework is designed to minimize the risks to which we are subject, as well as any losses stemming from such risks. Although we seek to identify, measure, monitor, report, and control our exposure to such risks, and employ a broad and diversified set of risk monitoring and mitigation techniques in the process, those techniques are inherently limited because they cannot anticipate the existence or development of risks that are currently unknown and unanticipated.

For example, recent economic conditions, heightened legislative and regulatory scrutiny of the financial services industry, and increases in the overall complexity of our operations, among other developments, have resulted in the creation of a variety of risks that were previously unknown and unanticipated, highlighting the intrinsic limitations of our risk monitoring and mitigation techniques. As a result, the further development of previously unknown or unanticipated risks may result in our incurring losses in the future that could adversely impact our financial condition and results of operations.

***We are subject to certain risks in connection with our strategy of growing through mergers and acquisitions.***

Mergers and acquisitions have contributed significantly to our growth in the past, and remain a component of our business model. Accordingly, it is possible that we could acquire other financial institutions, financial service providers, or branches of banks in the future, either through negotiated transactions or FDIC-assisted acquisitions.

However, our ability to engage in future mergers and acquisitions depends on various factors, including: (1) our ability to identify suitable merger partners and acquisition opportunities; (2) our ability to finance and complete negotiated transactions on acceptable terms and at acceptable prices; (3) our ability to bid competitively for FDIC-assisted transactions; (4) our ability to receive the necessary regulatory approvals; and (5) when, required, our ability to receive the necessary shareholder approvals.

Our inability to engage in an acquisition or merger for any of these reasons could have an adverse impact on our financial condition and results of operations. As acquisitions have been a significant source of deposits, the inability to complete a business combination could require that we increase the interest rates we pay on deposits in order to attract such funding through our current branch network, or that we increase our use of wholesale funds. Increasing our cost of funds could adversely impact our net interest income, and therefore our results of operations. Furthermore, the funding we obtain in acquisitions is generally used to fund our loan production or to reduce our higher funding costs. The absence of an acquisition could therefore impact our ability to meet our loan demand.

Furthermore, mergers and acquisitions involve a number of risks and challenges, including:

Our ability to integrate the branches and operations we acquire, and the internal controls and regulatory functions into our current operations;

Our ability to limit the outflow of deposits held by our new customers in the acquired branches and to successfully retain and manage the loans we acquire;

Our ability to attract new deposits, and to generate new interest-earning assets, in geographic areas we have not previously served;

Our success in deploying any cash received in a transaction into assets bearing sufficiently high yields without incurring unacceptable credit or interest rate risk;

Our ability to control the incremental non-interest expense from the acquired branches in a manner that enables us to maintain a favorable overall efficiency ratio;

Our ability to retain and attract the appropriate personnel to staff the acquired branches and conduct any acquired operations;

Our ability to earn acceptable levels of interest and non-interest income, including fee income, from the acquired branches;

The diversion of management's attention from existing operations;

Our ability to address an increase in working capital requirements; and

Limitations on our ability to successfully reposition the post-merger balance sheet, when deemed appropriate.

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Additionally, no assurance can be given that the operation of acquired branches would not adversely affect our existing profitability; that we would be able to achieve results in the future similar to those achieved by our existing banking business; that we would be able to compete effectively in the market areas served by acquired branches; or that we would be able to manage any growth resulting from a transaction effectively. In particular, our ability to compete effectively in new markets is dependent on our ability to understand those markets and their competitive dynamics, and our ability to retain certain key employees from the acquired institution who know those markets better than we do.

Any of these factors, among others, could adversely affect our ability to achieve the anticipated benefits of any acquisitions we undertake and could adversely affect our financial condition and results of operations, perhaps materially.

Furthermore, the acquisition of assets and liabilities of financial institutions in FDIC-sponsored or assisted transactions involves risks similar to those faced when acquiring existing financial institutions, even though the FDIC might provide assistance to mitigate certain risks, e.g., by entering into loss sharing arrangements. However, because such acquisitions are structured in a manner that does not allow the time normally associated with evaluating and preparing for the integration of an acquired institution, we face the additional risk that the anticipated benefits of such an acquisition may not be realized fully or at all, or within the time period expected.

### ***Economic conditions could adversely affect our financial condition and results of operations.***

Financial institutions continue to be affected by economic weakness in the form of high unemployment and soft real estate values. Although we have taken, and continue to take, steps to reduce our exposure to the risks that stem from such conditions, we nonetheless could be impacted by them to the degree that they affect the loans we originate, the securities we invest in, and our portfolios of covered and non-covered loans.

Declines in the value of our investment securities could result in our recording losses on the other-than-temporary impairment of securities, which would reduce our earnings and, therefore, our capital. Declines in real estate values and home sales, and an increase in the financial stress on borrowers stemming from high unemployment, among other economic conditions, could have an adverse effect on our borrowers or their customers, which could adversely impact the repayment of the loans we have made. Further deterioration in economic conditions also could subject us and our industry to increased regulatory scrutiny and could result in an increase in loan delinquencies, an increase in problem assets and foreclosures, and a decline in the value of the collateral for our loans, which could reduce our customers' borrowing power. Deterioration in local economic conditions could drive the level of loan losses beyond the level we have provided for in our loan loss allowances; this, in turn, could necessitate an increase in our provisions for loan losses, which would reduce our earnings and capital. Additionally, continued economic weakness could reduce the demand for our products and services, which would adversely impact our liquidity and the revenues we produce.

### ***We face significant competition for loans and deposits.***

We face significant competition for loans and deposits from other banks and financial institutions, both within and beyond our local markets. We compete with commercial banks, savings banks, credit unions, and investment banks for deposits, and with the same financial institutions and others (including mortgage brokers, finance companies, mutual funds, insurance companies, and brokerage houses) for loans. We also compete with companies that solicit loans and deposits over the Internet.

Many of our competitors (including money center, national, and superregional banks) have substantially greater resources and higher lending limits than we do, and may offer certain products and services that we cannot. Because our profitability stems from our ability to attract deposits and originate loans, our continued ability to compete for depositors and borrowers is critical to our success.

Our success as a competitor depends on a number of factors, including our ability to develop, maintain, and build long-term relationships with our customers by providing them with convenience, in the form of multiple branch locations and extended hours of service; access, in the form of alternative delivery channels, such as online banking, banking by phone, and ATMs; a broad and diverse selection of products and services; interest rates and service fees that compare favorably with those of our competitors; and skilled and knowledgeable personnel to assist our customers with their financial needs. External factors that may impact our ability to compete include changes in local economic conditions and real estate values, changes in interest rates, and the consolidation of banks and thrifts within our marketplace.

In addition, our mortgage banking operation originates one-to-four family loans for sale throughout the nation, and therefore competes nationally with other major banks and mortgage brokers for this business.

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### ***The level of revenues we produce is unpredictable.***

The net interest income we produce includes prepayment penalty income, which depends on the volume of loans that refinance or prepay. Such activity is largely dependent on current market conditions, the perceived or actual direction of market interest rates, and the contractual repricing and maturity dates of our multi-family and CRE loans. As a result, the level of prepayment penalty income we record will vary from period to period, and is difficult to predict.

Similarly, the revenues we generate in the form of net interest income are complemented by the non-interest income we produce. Our primary source of non-interest income is the mortgage banking income we generate through our origination of one-to-four-family loans for sale, which includes income from originations and servicing income. The level of mortgage banking income we produce depends on various factors, including the level of residential market interest rates, the level of refinancing activity and new home sales, conditions in the U.S. housing market, and competition with other banks and mortgage banking firms. As a result, the mortgage banking income we produce is unpredictable in nature and also may vary from one period to the next.

### ***We are subject to certain risks in connection with our use of technology:***

#### ***Our security measures may not be sufficient to mitigate the risk of a cyber attack.***

Communications and information systems are essential to the conduct of our business, as we use such systems to manage our customer relationships, our general ledger, our deposits, and our loans. Our operations rely on the secure processing, storage, and transmission of confidential and other information in our computer systems and networks. Although we take protective measures and endeavor to modify them as circumstances warrant, the security of our computer systems, software, and networks may be vulnerable to breaches, unauthorized access, misuse, computer viruses, or other malicious code and cyber attacks that could have a security impact.

In addition, breaches of security may occur through intentional or unintentional acts by those having authorized or unauthorized access to our confidential or other information or the confidential or other information of our customers, clients, or counterparties. If one or more of such events were to occur, the confidential and other information processed and stored in, and transmitted through, our computer systems and networks could potentially be jeopardized, or could otherwise cause interruptions or malfunctions in our operations or the operations of our customers, clients, or counterparties. This could cause us significant reputational damage or result in our experiencing significant losses.

Furthermore, we may be required to expend significant additional resources to modify our protective measures or to investigate and remediate vulnerabilities or other exposures arising from operational and security risks. Also, we may be subject to litigation and financial losses that are either not insured against or not fully covered through any insurance we maintain.

In addition, we routinely transmit and receive personal, confidential, and proprietary information by e-mail and other electronic means. We have discussed and worked with our customers, clients, and counterparties to develop secure transmission capabilities, but we do not have, and may be unable to put in place, secure capabilities with all of these constituents, and we may not be able to ensure that these third parties have appropriate controls in place to protect the confidentiality of such information. Any interception, misuse, or mishandling of personal, confidential, or proprietary information being sent to or received from a customer, client, or counterparty could result in legal liability, regulatory action, and reputational harm, and could have a significant adverse effect on our competitive position, financial condition, and results of operations.

#### ***Our security measures may not protect us from systems failures or interruptions.***

While we have established policies and procedures to prevent or limit the impact of systems failures and interruptions, there can be no assurance that such events will not occur or that they will be adequately addressed if they do. In addition, we outsource certain aspects of our data processing to certain third-party providers. If our third-party providers encounter difficulties, or if we have difficulty in communicating with them, our ability to adequately process and account for customer transactions could be affected, and our business operations could be adversely impacted. Threats to information security also exist in the processing of customer information through various other vendors and their personnel.

The occurrence of any systems failure or interruption could damage our reputation and result in a loss of customers and business, could subject us to additional regulatory scrutiny, or could expose us to civil litigation and possible financial liability. Any of these occurrences could have a material adverse effect on our financial condition and results of operations.



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*We may not be able to keep pace with changes in bank technology.*

Financial products and services have become increasingly technology-driven. To some degree, our ability to meet the needs of our customers competitively, and in a cost-efficient manner, is dependent on our ability to keep pace with technological advances and to invest in new technology as it becomes available. Many of our competitors have greater resources to invest in technology than we do and may be better equipped to market new technology-driven products and services. The ability to keep pace with technological change is important, and the failure to do so on our part could have a material adverse impact on our business and therefore on our financial condition and results of operations.

*Our goodwill may become impaired.*

We test goodwill for impairment on an annual basis, or more frequently, if necessary. Quoted market prices in active markets are the best evidence of fair value and are to be used as the basis for measuring impairment, when available. Other acceptable valuation methods include present-value measurements based on multiples of earnings or revenues, or similar performance measures. If we were to determine that the carrying amount of our goodwill exceeded its implied fair value, we would be required to write down the value of the goodwill on our balance sheet. This, in turn, would result in a charge against earnings and, thus, a reduction in our stockholders' equity.

*The results of our most recent internal stress test might not accurately predict the impact of a decline in economic conditions on our financial condition.*

We regularly perform an internal analysis of our capital position. In doing so, we apply many of the same methodologies that the U.S. Treasury applies in estimating our loan losses, the resources available to us to absorb such losses, and any necessary additions to capital that could be required, in periods of economic stress. The assumptions we utilize for our stress tests may not be the same as those used by our regulators or others, and may include less severe loss assumptions than those under more adverse stress test scenarios. Accordingly, results of our stress tests may not be comparable to the results of stress tests performed by others (including those performed by our regulators), and our estimates for loan losses or other losses based on such testing may be lower than those derived by using other assumptions.

The results of our internal stress tests involve many assumptions about the economy, future loan losses, and default rates, and may not accurately reflect the impact on our financial condition if the economy does not improve or deteriorates. Deterioration of the economy could result in our recording significantly higher credit losses than those predicted by our internal stress tests, and could have a corresponding impact on our financial condition and capital.

*We are subject to risks associated with taxation.*

The amount of income taxes we are required to pay on our earnings is based on federal and state legislation and regulations. We provide for current and deferred taxes in our financial statements, based on our results of operations, business activity, legal structure, interpretation of tax statutes, assessment of risk of adjustment upon audit, and application of financial accounting standards. We may take tax return filing positions for which the final determination of tax is uncertain. Our net income and earnings per share may be reduced if a federal, state, or local authority assesses additional taxes that have not been provided for in our consolidated financial statements. There can be no assurance that we will achieve our anticipated effective tax rate either due to a change in tax law, a change in regulatory or judicial guidance, or an audit assessment that denies previously recognized tax benefits.

*We may be required to pay significantly higher FDIC premiums, special assessments, or taxes that could adversely affect our earnings.*

Market developments have significantly depleted the insurance fund of the FDIC and reduced the ratio of reserves to insured deposits in recent years. As a result, we may be required to pay significantly higher premiums or additional special assessments or taxes that could adversely affect our earnings. We are generally unable to control the amount of premiums that we are required to pay for FDIC insurance. If there are additional bank or financial institution failures, we may be required to pay even higher FDIC premiums than the higher levels imposed in 2011. These increases and any future increases or required prepayments in FDIC insurance premiums or taxes may have a material adverse affect on our results of operations.

*We may not be able to attract and retain key personnel.*

To a large degree, our success depends on our ability to attract and retain key personnel whose expertise, knowledge of our markets, and years of industry experience would make them difficult to replace. Competition for skilled leaders in our industry can be intense, and we may not be able to hire or retain the people we would like to have working for us. The unexpected loss of services of one or more of our key personnel could



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have a material adverse impact on our business, given the specialized knowledge of such personnel and the difficulty of finding qualified replacements on a timely basis. To attract and retain personnel with the skills and knowledge to support our business, we offer a variety of benefits that may reduce our earnings.

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*Damage to our reputation could significantly harm the businesses we engage in, as well as our competitive position and prospects for growth.*

Our ability to attract and retain investors, customers, clients, and employees could be adversely affected if our reputation were damaged. Significant harm to our reputation could arise from many sources, including employee misconduct, litigation or regulatory outcomes, failure to deliver minimum standards of service and quality, compliance failures, unethical behavior, unintended disclosure of confidential information, and the activities of our clients, customers, and/or counterparties. Actions by the financial services industry in general, or by certain entities or individuals within it, also could have a significantly adverse impact on our reputation.

Our actual or perceived failure to address various issues also could give rise to reputational risk that could significantly harm us and our business prospects, including failure to properly address operational risks. These issues include legal and regulatory requirements; privacy; properly maintaining customer and associated personal information; record keeping; protecting against money-laundering; sales and trading practices; ethical issues; and the proper identification of the legal, reputational, credit, liquidity, and market risks inherent in our products and services.

*We are subject to certain risks with respect to the value of our common stock.*

The market price of our common stock could be subject to significant fluctuations due to changes in sentiment in the market regarding our operations or business prospects. Among other factors, these risks may be affected by:

Operating results that vary from the expectations of our management or of securities analysts and investors;

Developments in our business or in the financial services sector generally;

Regulatory or legislative changes affecting our industry generally or our business and operations;

Operating and securities price performance of companies that investors consider to be comparable to us;

Changes in estimates or recommendations by securities analysts or rating agencies;

Announcements of strategic developments, acquisitions, dispositions, financings, and other material events by us or our competitors;

Changes or volatility in global financial markets and economies, general market conditions, interest or foreign exchange rates, stock, commodity, credit, or asset valuations; and

Significant fluctuations in the capital markets.

Although the economy showed some signs of improvement in 2011, renewed economic or market turmoil could occur in the near or long term, which could negatively affect our business, our financial condition, and our results of operations, as well as volatility in the price and trading volume of our common stock.

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**ITEM 1B. UNRESOLVED STAFF COMMENTS**

None.

**ITEM 2. PROPERTIES**

In addition to owning certain branches and other bank business facilities, we also lease a majority of our branch offices and facilities under various lease and license agreements that expire at various times. (Please see Note 9, "Commitments and Contingencies: Lease and License Commitments" in Item 8, "Financial Statements and Supplementary Data"). We believe that our facilities are adequate to meet our present and immediately foreseeable needs.

**ITEM 3. LEGAL PROCEEDINGS**

In the ordinary course of our business, we are defendants in or parties to a number of legal proceedings. We believe we have meritorious defenses with respect to these cases and intend to defend them vigorously.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

**Table of Contents****PART II****ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS, AND ISSUER PURCHASES OF EQUITY SECURITIES**

The common stock of the Company is traded on the New York Stock Exchange (the "NYSE") under the symbol "NYB".

At December 31, 2011, the number of outstanding shares was 437,344,796 and the number of registered owners was approximately 13,500. The latter figure does not include those investors whose shares were held for them by a bank or broker at that date.

**Dividends Declared per Common Share and Market Price of Common Stock**

The following table sets forth the dividends declared per common share, and the intra-day high/low price range and closing prices for the Company's common stock, as reported by the NYSE, in each of the four quarters of 2011 and 2010:

|             | Dividends<br>Declared per<br>Common Share | Market Price |          |          |
|-------------|---|--------------|----------|----------|
|             |   | High         | Low      | Close    |
| <b>2011</b> |   |              |          |          |
| 1st Quarter | \$ 0.25                                   | \$ 19.23     | \$ 17.10 | \$ 17.26 |
| 2nd Quarter | 0.25                                      | 17.55        | 14.66    | 14.99    |
| 3rd Quarter | 0.25                                      | 15.67        | 11.45    | 11.90    |
| 4th Quarter | 0.25                                      | 13.65        | 11.13    | 12.37    |
| <b>2010</b> |   |              |          |          |
| 1st Quarter | \$ 0.25                                   | \$ 17.44     | \$ 14.24 | \$ 16.54 |
| 2nd Quarter | 0.25                                      | 18.19        | 14.40    | 15.27    |
| 3rd Quarter | 0.25                                      | 17.81        | 14.93    | 16.25    |
| 4th Quarter | 0.25                                      | 19.32        | 16.09    | 18.85    |

Please see the discussion of "Liquidity" in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," for information regarding restrictions on the Company's ability to pay dividends.

On July 1, 2011, our President and Chief Executive Officer, Joseph R. Ficalora, submitted to the NYSE his Annual CEO certification confirming our compliance with the NYSE's corporate governance listing standards, as required by Section 303A.12(a) of the NYSE Listed Company Manual.

**Stock Performance Graph**

Notwithstanding anything to the contrary set forth in any of the Company's previous filings under the Securities Act of 1933 or the Securities Exchange Act of 1934 that might incorporate future filings, including this Form 10-K, in whole or in part, the following stock performance graph shall not be incorporated by reference into any such filings.

The following graph provides a comparison of total shareholder returns on the Company's common stock since December 31, 2006 with the cumulative total returns of a broad market index and a peer group index. The S&P Mid-Cap 400 Index was chosen as the broad market index in connection with the Company's trading activity on the NYSE. The peer group index chosen was the SNL U.S. Bank and Thrift Index, which currently is comprised of 472 bank and thrift institutions, including the Company. The data for the indices included in the graph were provided by SNL Financial.



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**Comparison of 5-Year Cumulative Total Return**

**Among New York Community Bancorp, Inc.,**

**S&P Mid-Cap 400 Index, and SNL U.S. Bank and Thrift Index**

ASSUMES \$100 INVESTED ON DEC. 31, 2006

ASSUMES DIVIDEND REINVESTED

FISCAL YEAR ENDING DEC. 31, 2011

|                                  | 12/31/2006 | 12/31/2007 | 12/31/2008 | 12/31/2009 | 12/31/2010 | 12/31/2011 |
|----------------------------------|------------|------------|------------|------------|------------|------------|
| New York Community Bancorp, Inc. | \$ 100.00  | \$ 115.77  | \$ 83.67   | \$ 110.88  | \$ 152.98  | \$ 107.35  |
| S&P Mid-Cap 400 Index            | \$ 100.00  | \$ 107.97  | \$ 68.84   | \$ 94.57   | \$ 119.77  | \$ 117.70  |
| SNL U.S. Bank and Thrift Index   | \$ 100.00  | \$ 76.26   | \$ 43.85   | \$ 43.27   | \$ 48.30   | \$ 37.56   |

**Table of Contents****Share Repurchase Program**

From time to time, we repurchase shares of our common stock on the open market or through privately negotiated transactions, and hold such shares in our Treasury account. Repurchased shares may be utilized for various corporate purposes, including, but not limited to, merger transactions and the exercise of stock options.

During the three months ended December 31, 2011, we allocated \$927,000 toward share repurchases, as outlined in the following table:

| Period                                     | (a)<br>Total Number<br>of Shares<br>(or<br>Units)<br>Purchased <sup>(1)</sup> | (b)<br>Average Price<br>Paid per Share<br>(or Unit) | (c)<br>Total Number of<br>Shares (or Units)<br>Purchased as Part of<br>Publicly<br>Announced<br>Plans or<br>Programs | (d)<br>Maximum Number (or<br>Approximate<br>Dollar<br>Value) of Shares<br>(or<br>Units) that May Yet Be<br>Purchased Under<br>the<br>Plans or<br>Programs <sup>(2)</sup> |
|--|---|---|--|--|
| Month #1:                                  |   |   |  |  |
| October 1, 2011 through October 31, 2011   | 15,926  | \$12.73   | 15,926   | 818,176  |
| Month #2:                                  |   |   |  |  |
| November 1, 2011 through November 30, 2011 | 1,600   | 11.57   | 1,600  | 816,576  |
| Month #3:                                  |   |   |  |  |
| December 1, 2011 through December 31, 2011 | 58,683  | 12.02   | 58,683   | 757,893  |
| Total                                      | 76,209  | \$12.16   | 76,209   |  |

(1) All shares were purchased in privately negotiated transactions.

(2) On April 20, 2004, the Board authorized the repurchase of up to five million shares. Of this amount, 757,893 shares were still available for repurchase at December 31, 2011. Shares may be repurchased on the open market or in privately negotiated transactions until completion or the Board's earlier termination of the repurchase authorization.

**Table of Contents****ITEM 6. SELECTED FINANCIAL DATA**

| <i>(dollars in thousands, except share data)</i>                              | At or For the Years Ended December 31, |                     |                     |               |                     |
|---|--|---------------------|---------------------|---------------|---------------------|
|   | 2011                                   | 2010 <sup>(1)</sup> | 2009 <sup>(2)</sup> | 2008          | 2007 <sup>(3)</sup> |
| <b>EARNINGS SUMMARY:</b>  |  |                     |                     |               |                     |
| Net interest income <sup>(4)</sup>  | \$ 1,200,421                           | \$ 1,179,963        | \$ 905,325          | \$ 675,495    | \$ 616,530          |
| Provision for losses on non-covered loans                                     | 79,000                                 | 91,000              | 63,000              | 7,700         |                     |
| Provision for losses on covered loans <sup>(5)</sup>                          | 21,420                                 | 11,903              |                     |               |                     |
| Non-interest income   | 235,325                                | 337,923             | 157,639             | 15,529        | 111,092             |
| Non-interest expense:   |  |                     |                     |               |                     |
| Operating expenses  | 574,683                                | 546,246             | 384,003             | 320,818       | 299,575             |
| Debt repositioning charges  |  |                     |                     | 285,369       | 3,190               |
| Amortization of core deposit intangibles                                      | 26,066                                 | 31,266              | 22,812              | 23,343        | 22,758              |
| Income tax expense (benefit)  | 254,540                                | 296,454             | 194,503             | (24,090)      | 123,017             |
| Net income  | 480,037                                | 541,017             | 398,646             | 77,884        | 279,082             |
| Basic earnings per share  | \$1.09                                 | \$1.24              | \$1.13              | \$0.23        | \$0.90              |
| Diluted earnings per share  | 1.09                                   | 1.24                | 1.13                | 0.23          | 0.90                |
| Dividends paid per common share   | 1.00                                   | 1.00                | 1.00                | 1.00          | 1.00                |
| <b>SELECTED RATIOS:</b>   |  |                     |                     |               |                     |
| Return on average assets  | 1.17%                                  | 1.29%               | 1.20%               | 0.25%         | 0.94%               |
| Return on average stockholders' equity  | 8.73                                   | 10.03               | 9.29                | 1.86          | 7.13                |
| Operating expenses to average assets  | 1.40                                   | 1.31                | 1.15                | 1.03          | 1.01                |
| Average stockholders' equity to average assets                                | 13.38                                  | 12.89               | 12.89               | 13.41         | 13.21               |
| Efficiency ratio <sup>(4)</sup>   | 40.03                                  | 35.99               | 36.13               | 46.43         | 41.17               |
| Interest rate spread <sup>(4)</sup>   | 3.37                                   | 3.45                | 2.98                | 2.25          | 2.11                |
| Net interest margin <sup>(4)</sup>  | 3.46                                   | 3.45                | 3.12                | 2.48          | 2.38                |
| Dividend payout ratio   | 91.74                                  | 80.65               | 88.50               | 434.78        | 111.11              |
| <b>BALANCE SHEET SUMMARY:</b>   |  |                     |                     |               |                     |
| Total assets  | \$ 42,024,302                          | \$ 41,190,689       | \$ 42,153,869       | \$ 32,466,906 | \$ 30,579,822       |
| Loans, net of allowances for loan losses                                      | 30,152,154                             | 29,041,595          | 28,265,208          | 22,097,844    | 20,270,454          |
| Allowance for losses on non-covered loans                                     | 137,290                                | 158,942             | 127,491             | 94,368        | 92,794              |
| Allowance for losses on covered loans <sup>(5)</sup>                          | 33,323                                 | 11,903              |                     |               |                     |
| Securities  | 4,540,516                              | 4,788,891           | 5,742,243           | 5,901,493     | 5,743,901           |
| Deposits  | 22,274,130                             | 21,809,051          | 22,316,411          | 14,375,648    | 13,235,801          |
| Borrowed funds  | 13,960,413                             | 13,536,116          | 14,164,686          | 13,496,710    | 12,915,672          |
| Stockholders' equity  | 5,565,704                              | 5,526,220           | 5,366,902           | 4,219,246     | 4,182,313           |
| Common shares outstanding   | 437,344,796                            | 435,646,845         | 433,197,332         | 344,985,111   | 323,812,639         |
| Book value per share <sup>(6)</sup>   | \$12.73                                | \$12.69             | \$12.40             | \$12.25       | \$12.95             |
| Stockholders' equity to total assets  | 13.24%                                 | 13.42%              | 12.73%              | 13.00%        | 13.68%              |
| <b>ASSET QUALITY RATIOS (excluding covered assets):</b>                       |  |                     |                     |               |                     |
| Non-performing non-covered loans to total non-covered loans                   | 1.28%                                  | 2.63%               | 2.47%               | 0.51%         | 0.11%               |
| Non-performing non-covered assets to total non-covered assets                 | 1.07                                   | 1.77                | 1.41                | 0.35          | 0.07                |
| Allowance for losses on non-covered loans to non-performing non-covered loans | 42.14                                  | 25.45               | 22.05               | 83.00         | 418.14              |
| Allowance for losses on non-covered loans to total non-covered loans          | 0.54                                   | 0.67                | 0.55                | 0.43          | 0.46                |
| Net charge-offs to average loans  | 0.35                                   | 0.21                | 0.13                | 0.03          | 0.00                |
| <b>ASSET QUALITY RATIOS (including covered assets): <sup>(5)</sup></b>        |  |                     |                     |               |                     |



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|  |       |       |       |
|--|-------|-------|-------|
| Total non-performing loans to total loans                | 2.30  | 3.52  | 2.23  |
| Total non-performing assets to total assets              | 1.97  | 2.61  | 1.54  |
| Allowances for loan losses to total non-performing loans | 25.34 | 17.34 | 20.10 |
| Allowances for loan losses to total loans                | 0.58  | 0.61  | 0.45  |

- (1) *The Company acquired certain assets and assumed certain liabilities of Desert Hills Bank on March 26, 2010. Accordingly, the Company's 2010 earnings reflect combined operations from that date.*
- (2) *The Company acquired certain assets and assumed certain liabilities of AmTrust Bank ( AmTrust ) on December 4, 2009. Accordingly, the Company's 2009 earnings reflect combined operations from that date.*
- (3) *The Company completed three business combinations in 2007: the acquisition of PennFed Financial Services, Inc. on April 2nd; the acquisition of Doral Bank, FSB's branch network in New York City and certain assets and liabilities on July 26th; and the acquisition of Synergy Financial Group, Inc. on October 1st. Accordingly, the Company's 2007 earnings reflect nine months, five months, and three months of combined operations with the respective institutions.*
- (4) *The 2008 amount/measure reflects the impact of a \$39.6 million debt repositioning charge that was recorded in interest expense.*
- (5) *Prior to the AmTrust acquisition on December 4, 2009, the Company had no covered assets.*
- (6) *Excludes unallocated Employee Stock Ownership Plan ( ESOP ) shares from the number of shares outstanding at December 31, 2009, 2008, and 2007. (Please see the definition of book value per share in the Glossary earlier in this report.)*

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**ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*For the purpose of this discussion and analysis, the words we, us, our, and the Company are used to refer to New York Community Bancorp, Inc. and our consolidated subsidiaries, including New York Community Bank (the Community Bank) and New York Commercial Bank (the Commercial Bank) (collectively, the Banks).*

**Executive Summary**

The U.S. economy showed certain signs of improvement in 2011, as the unemployment rate declined to 8.5% at the end of December from 9.4% at December 31, 2010. Although unemployment rates declined in Florida, Arizona, and Ohio—three of the five states served by our branch network—the unemployment rates held steady in New York and New Jersey, the other two. In New York City, where most of our branches and the properties securing our multi-family and commercial real estate loans are located, unemployment rose two basis points, to 8.8%.

Nonetheless, the year-over-year rise in unemployment in New York City occurred in tandem with improvements in certain other local economic indices. For example, personal bankruptcy filings throughout Metro New York fell 9.2% over the course of 2011, while business bankruptcy filings declined 25.2%. Furthermore, in Manhattan, which is home to 34.4% and 52.6%, respectively, of our multi-family and commercial real estate credits, the office vacancy rate improved to 10.4% at December 31, 2011 from 11.9% at December 31, 2010.

While our market for multi-family and commercial real estate loans strengthened in 2011, the much broader market for the one-to-four family loans we produce for sale generally did not. Average home prices fell 4.0% year-over-year throughout the U.S. in 2011, according to the S&P/Case-Shiller Home Price Indices, and the volume of new home sales declined to a 48-year low, according to a U.S. Commerce Department report. In addition, refinancing activity declined in the first half of the year, as residential market interest rates increased, but picked up again in the second half as such interest rates declined.

Against this backdrop, and by adhering to our long-held business model, we generated solid earnings for the year. Among the factors contributing to the strength of our 2011 performance were:

A significant increase in the volume of multi-family and commercial real estate loans originated for investment, as the decline in market interest rates triggered an increase in refinancing activity, as well as an increase in property purchases and sales;

A significant increase in prepayment penalty income, as refinancing activity rose year-over-year in New York City, where most of the properties securing our multi-family and commercial real estate loans are located;

A continued, albeit modest, decline in our cost of funds, as the federal funds rate was maintained in the range of zero to 0.25% throughout 2011, and as the liquidity provided by the repayment and sale of loans and securities enabled us to refrain from pricing our deposits higher to compete for such funds with our peers;

The stability of our net interest margin at a time when margins were being pressured;

An improvement in the quality of our non-covered assets, as market conditions improved in our primary lending market; and

A reduction in staff in the fourth quarter of 2011, which tempered the impact of a year-over-year increase in non-interest expense. These contributing factors were only partly offset by the factors that follow:

The replenishment of the loan portfolio at lower yields as market interest rates declined and refinancing activity increased;

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A reduction in the volume of one-to-four family loans originated for sale as residential mortgage interest rates rose in the first six months of 2011, and as the purchase of new homes and refinancing activity were discouraged by continued economic weakness and high unemployment throughout the U.S.;

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A reduction in mortgage banking income, reflecting the aforementioned decline in one-to-four family loan production and the expiration of our subservicing arrangement with the FDIC in the fourth quarter of 2010; and

An increase in operating expenses, partly reflecting an increase in our FDIC deposit insurance premiums as well as the legal and other costs associated with the acquisition and management of foreclosed real estate.

As a result of these factors, and others described later in this report, we generated earnings of \$480.0 million, or \$1.09 per diluted share, in 2011 and, at the end of the year, recorded assets of \$42.0 billion, including loans and securities of \$30.3 billion and \$4.5 billion; deposits of \$22.3 billion; and stockholders' equity of \$5.6 billion. In addition, our tangible stockholders' equity totaled \$3.1 billion, representing 7.78% of tangible assets, after distributing cash dividends of \$436.9 million over the course of the year. (Please see the discussion and reconciliations of stockholders' equity and tangible stockholders' equity, total assets and tangible assets, and the related measures that appear later in this report.)

## **Recent Events**

### *Dividend Declaration*

On January 24, 2012, the Board of Directors declared a quarterly cash dividend of \$0.25 per share, payable on February 17, 2012 to shareholders of record at the close of business on February 7, 2012.

## **Critical Accounting Policies**

We consider certain accounting policies to be critically important to the portrayal of our financial condition and results of operations, since they require management to make complex or subjective judgments, some of which may relate to matters that are inherently uncertain. The inherent sensitivity of our consolidated financial statements to these critical accounting policies, and the judgments, estimates, and assumptions used therein, could have a material impact on our financial condition or results of operations.

We have identified the following to be critical accounting policies: the determination of the allowances for loan losses; the valuation of loans held for sale; the determination of whether an impairment of securities is other than temporary; the determination of the amount, if any, of goodwill impairment; and the determination of the valuation allowance for deferred tax assets.

The judgments used by management in applying these critical accounting policies may be influenced by a further and prolonged deterioration in the economic environment, which may result in changes to future financial results. In addition, the current economic environment has increased the degree of uncertainty inherent in our judgments, estimates, and assumptions.

### *Allowances for Loan Losses*

#### *Allowance for Losses on Non-Covered Loans*

The allowance for losses on non-covered loans is increased by provisions for non-covered loan losses that are charged against earnings, and is reduced by net charge-offs and/or reversals, if any, that are credited to earnings. Although non-covered loans are held by either the Community Bank or the Commercial Bank, and a separate loan loss allowance is established for each, the total of the two allowances is available to cover all losses incurred. In addition, except as otherwise noted below, the process for establishing the allowance for losses on non-covered loans is the same for each of the Community Bank and the Commercial Bank. In determining the respective allowances for loan losses, management considers the Community Bank's and the Commercial Bank's current business strategies and credit processes, including compliance with guidelines approved by the respective Boards of Directors with regard to credit limitations, loan approvals, underwriting criteria, and loan workout procedures.

The allowance for losses on non-covered loans is established based on our evaluation of the probable inherent losses in our portfolio in accordance with GAAP, and are comprised of both specific valuation allowances and general valuation allowances.

Specific valuation allowances are established based on management's analyses of individual loans that are considered impaired. If a non-covered loan is deemed to be impaired, management measures the extent of the impairment and establishes a specific valuation allowance for that amount. A non-covered loan is classified as impaired when, based on current information and events, it is probable that we will be unable to collect both the principal and interest due under the contractual terms of the loan agreement. We apply this classification as necessary to non-covered loans individually evaluated for



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impairment in our portfolios of multi-family; commercial real estate; acquisition, development, and construction; and commercial and industrial loans. Smaller balance homogenous loans and loans carried at the lower of cost or fair value are evaluated for impairment on a collective, rather than individual, basis.

We generally measure impairment on an individual loan and determine the extent to which a specific valuation allowance is necessary by comparing the loan's outstanding balance to either the fair value of the collateral, less the estimated cost to sell, or the present value of expected cash flows, discounted at the loan's effective interest rate. A specific valuation allowance is established when the fair value of the collateral, net of the estimated costs to sell, or the present value of the expected cash flows, is less than the recorded investment in the loan.

We also follow a process to assign general valuation allowances to non-covered loan categories. General valuation allowances are established by applying our loan loss provisioning methodology, and reflect the inherent risk in outstanding held-for-investment loans. This loan loss provisioning methodology considers various factors in determining the appropriate quantified risk factors to use to determine the general valuation allowances. The factors assessed begin with the historical loan loss experience for each of the major loan categories we maintain. Our historical loan loss experience is then adjusted by considering qualitative or environmental factors that are likely to cause estimated credit losses associated with the existing portfolio to differ from historical loss experience, including, but not limited to:

Changes in lending policies and procedures, including changes in underwriting standards and collection, charge-off, and recovery practices;

Changes in international, national, regional, and local economic and business conditions and developments that affect the collectability of the portfolio, including the condition of various market segments;

Changes in the nature and volume of the portfolio and in the terms of loans;

Changes in the volume and severity of past due loans, the volume of non-accrual loans, and the volume and severity of adversely classified or graded loans;

Changes in the quality of our loan review system;

Changes in the value of the underlying collateral for collateral-dependent loans;

The existence and effect of any concentrations of credit, and changes in the level of such concentrations;

Changes in the experience, ability, and depth of lending management and other relevant staff; and

The effect of other external factors, such as competition and legal and regulatory requirements, on the level of estimated credit losses in the existing portfolio.

By considering the factors discussed above, we determine quantified risk factors that are applied to each non-impaired loan or loan type in the loan portfolio to determine the general valuation allowances.

In recognition of prevailing macroeconomic and real estate market conditions, the time periods considered for historical loss experience continue to be the last three years and the current period. We also evaluate the sufficiency of the overall allocations used for the allowance for losses on non-covered loans by considering the loss experience in the current and prior calendar year.

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The process of establishing the allowance for losses on non-covered loans also involves:

Periodic inspections of the loan collateral by qualified in-house and external property appraisers/inspectors, as applicable;

Regular meetings of executive management with the pertinent Board committee, during which observable trends in the local economy and/or the real estate market are discussed;

Assessment of the aforementioned factors by the pertinent members of the Boards of Directors and executive management when making a business judgment regarding the impact of anticipated changes on the future level of loan losses; and

Analysis of the portfolio in the aggregate, as well as on an individual loan basis, taking into consideration payment history, underwriting analyses, and internal risk ratings.

In order to determine their overall adequacy, each of the respective loan loss allowances is reviewed quarterly by management and by the Mortgage and Real Estate Committee of the Community Bank's Board of Directors (the Mortgage Committee) or the Credit Committee of the Board of Directors of the Commercial Bank (the Credit Committee), as applicable.

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We charge off loans, or portions of loans, in the period that such loans, or portions thereof, are deemed uncollectible. The collectability of individual loans is determined through an assessment of the financial condition and repayment capacity of the borrower and/or through an estimate of the fair value of any underlying collateral. Generally, the time period in which this assessment is made is within the same quarter that the loan is considered impaired and quarterly thereafter. For non-real estate-related consumer credits, the following past-due time periods determine when charge-offs are typically recorded: (1) closed-end credits are charged off in the quarter that the loan becomes 120 days past due; (2) open-end credits are charged off in the quarter that the loan becomes 180 days past due; and (3) both closed-end and open-end credits are typically charged off in the quarter that the credit is 60 days past the date we received notification that the borrower has filed for bankruptcy.

The level of future additions to the respective non-covered loan loss allowances is based on many factors, including certain factors that are beyond management's control such as changes in economic and local market conditions, including declines in real estate values, and increases in vacancy rates and unemployment. Management uses the best available information to recognize losses on loans or to make additions to the loan loss allowances; however, the Community Bank and/or the Commercial Bank may be required to take certain charge-offs and/or recognize further additions to their loan loss allowances, based on the judgment of regulatory agencies with regard to information provided to them during their examinations of the Banks.

*Allowance for Losses on Covered Loans*

We have elected to account for the loans acquired in the AmTrust and Desert Hills acquisitions (i.e., our covered loans) based on expected cash flows. This election is in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality (ASC 310-30). In accordance with ASC 310-30, we will maintain the integrity of a pool of multiple loans accounted for as a single asset and with a single composite interest rate and an aggregate expectation of cash flows.

Under our loss sharing agreements with the FDIC, covered loans are reported exclusive of the FDIC loss share receivable. The covered loans acquired in the AmTrust and Desert Hills acquisitions are, and will continue to be, reviewed for collectability based on the expectations of cash flows from these loans. Covered loans have been aggregated into pools of loans with common characteristics. In determining the allowance for losses on covered loans, we periodically perform an analysis to estimate the expected cash flows for each of the loan pools. We record a provision for losses on covered loans to the extent that the expected cash flows from a loan pool have decreased for credit-related items since the acquisition date. Accordingly, if there is a decrease in expected cash flows due to an increase in estimated credit losses compared to the estimates made at the respective acquisition dates, the decrease in the present value of expected cash flows will be recorded as a provision for covered loan losses charged to earnings, and the allowance for covered loan losses will be increased. A related credit to non-interest income and an increase in the FDIC loss share receivable will be recognized at the same time, and will be measured based on the loss sharing agreement percentages.

Please see Note 4, Loans in Item 8, Financial Statements and Supplementary Data, for a further discussion of our allowance for losses on covered loans as well as additional information about our allowance for losses on non-covered loans.

*Loans Held for Sale*

We carry at fair value the one-to-four family mortgage loans we originate for sale to investors. The fair value of such loans is primarily based on quoted market prices for securities backed by similar types of loans. Changes in fair value, which are recorded as a component of mortgage banking income, are largely driven by changes in interest rates subsequent to loan funding, and changes in the fair value of servicing associated with mortgage loans held for sale. In addition, we use various derivative instruments to mitigate the economic effect of changes in the fair value of the underlying loans.

*Investment Securities*

The securities portfolio primarily consists of mortgage-related securities and, to a lesser extent, debt and equity (together, other) securities. Securities that are classified as available for sale are carried at their estimated fair value, with any unrealized gains or losses, net of taxes, reported as accumulated other comprehensive income or loss in stockholders' equity. Securities that we have the intent and ability to hold to maturity are classified as held to maturity and carried at amortized cost, less the non-credit portion of other-than-temporary impairment (OTTI) recorded in accumulated other comprehensive loss, net of tax (AOCL).



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The fair values of our securities and particularly our fixed-rate securities are affected by changes in market interest rates and credit spreads. In general, as interest rates rise and/or credit spreads widen, the fair value of fixed-rate securities will decline; as interest rates fall and/or credit spreads tighten, the fair value of fixed-rate securities will rise. We regularly conduct a review and evaluation of our securities portfolio to determine if the decline in the fair value of any security below its carrying amount is other than temporary. If we deem any decline in value to be other than temporary, the security is written down to its current fair value, creating a new cost basis, and the resultant loss (other than the OTTI on debt securities attributable to non-credit factors) is charged against earnings and recorded in non-interest income. Our assessment of a decline in fair value includes judgment as to the financial position and future prospects of the entity that issued the investment security, as well as a review of the security's underlying collateral. Broad changes in the overall market or interest rate environment generally will not lead to a write-down.

In accordance with OTTI accounting guidance, unless we have the intent to sell, or it is more likely than not that we may be required to sell a security before recovery, OTTI is recognized as a realized loss on the income statement to the extent that the decline in fair value is credit-related. If there is a decline in fair value of a security below its carrying amount and we have the intent to sell it, or it is more likely than not that we may be required to sell the security before recovery, the entire amount of the decline in fair value is charged to earnings.

***Goodwill Impairment***

Goodwill is presumed to have an indefinite useful life and is tested for impairment, rather than amortized, at the reporting unit level, at least once a year. In addition to being tested annually, goodwill would be tested if there were a triggering event. Currently, the goodwill impairment analysis is a two-step test. (Please see Significant Accounting Policies under Note 2, Impact of Recent Accounting Pronouncements, in Item 8, Financial Statements and Supplementary Data regarding changes in accounting guidance relating to goodwill impairment testing.) The first step ( Step 1 ) is used to identify potential impairment, and involves comparing each reporting segment's estimated fair value to its carrying amount, including goodwill. If the estimated fair value of a reporting segment exceeds its carrying amount, goodwill is considered not to be impaired. If the carrying amount exceeds the estimated fair value, there is an indication of potential impairment and the second step ( Step 2 ) is performed to measure the amount.

Step 2 involves calculating an implied fair value of goodwill for each reporting segment for which impairment was indicated in Step 1. The implied fair value of goodwill is determined in a manner similar to the amount of goodwill calculated in a business combination, i.e., by measuring the excess of the estimated fair value of the reporting segment, as determined in Step 1, over the aggregate estimated fair values of the individual assets, liabilities, and identifiable intangibles, as if the reporting segment were being acquired in a business combination at the impairment test date. If the implied fair value of goodwill exceeds the carrying amount of goodwill assigned to the reporting segment, there is no impairment. If the carrying amount of goodwill assigned to a reporting segment exceeds the implied fair value of the goodwill, an impairment charge is recorded for the excess. An impairment loss cannot exceed the carrying amount of goodwill assigned to a reporting segment, and the loss establishes a new basis in the goodwill. Subsequent reversal of goodwill impairment losses is not permitted.

Quoted market prices in active markets are the best evidence of fair value and are used as the basis for measurement, when available. Other acceptable valuation methods include present-value measurements based on multiples of earnings or revenues, or similar performance measures. Differences in the identification of reporting units and in valuation techniques could result in materially different evaluations of impairment.

For the purpose of goodwill impairment testing, management has determined that the Company has two reporting segments: Banking Operations and Residential Mortgage Banking. All of our recorded goodwill has resulted from prior acquisitions and, accordingly, is attributed to Banking Operations. There is no goodwill associated with Residential Mortgage Banking, as this operation was acquired in our FDIC-assisted AmTrust Bank ( AmTrust ) acquisition, which resulted in a bargain purchase gain. In order to perform our annual goodwill impairment test, we determined the carrying value of the Banking Operations segment to be the carrying value of the Company and compared it to the fair value of the Banking Operations segment as the fair value of the Company.

We performed our annual goodwill impairment test as of December 31, 2011 and found no indication of goodwill impairment at that date.

***Income Taxes***

In estimating income taxes, management assesses the relative merits and risks of the tax treatment of transactions, taking into account statutory, judicial, and regulatory guidance in the context of our tax position. In this process, management also

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relies on tax opinions, recent audits, and historical experience. Although we use the best available information to record income taxes, underlying estimates and assumptions can change over time as a result of unanticipated events or circumstances such as changes in tax laws and judicial guidance influencing our overall or transaction-specific tax position.

We recognize deferred tax assets and liabilities for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases, and the carryforward of certain tax attributes such as net operating losses. A valuation allowance is maintained for deferred tax assets that we estimate are more likely than not to be unrealizable, based on available evidence at the time the estimate is made. In assessing the need for a valuation allowance, we estimate future taxable income, considering the prudence and feasibility of tax planning strategies and the realizability of tax loss carryforwards. Valuation allowances related to deferred tax assets can be affected by changes to tax laws, statutory tax rates, and future taxable income levels. In the event we were to determine that we would not be able to realize all or a portion of our net deferred tax assets in the future, we would reduce such amounts through a charge to income tax expense in the period in which that determination was made. Conversely, if we were to determine that we would be able to realize our deferred tax assets in the future in excess of the net carrying amounts, we would decrease the recorded valuation allowance through a decrease in income tax expense in the period in which that determination was made. Subsequently recognized tax benefits associated with valuation allowances recorded in a business combination would be recorded as an adjustment to goodwill.

In July 2009, new tax laws were enacted that were effective for the determination of our New York City income tax liability beginning in calendar year 2009. In general, these laws conformed the New York City tax rules to those of New York State. These tax laws include a provision that requires the inclusion of income earned by a subsidiary taxed as a real estate investment trust ( REIT ) for federal tax purposes, regardless of the location in which the REIT subsidiary conducts its business or the timing of its distribution of earnings. The law provided for 25% of such income to be excluded from tax in 2009 and 2010; beginning in 2011, the income earned by a subsidiary taxed as a REIT was fully taxable. As a result of certain earlier business combinations, we have six REIT subsidiaries that have been subject to this tax provision since 2009.

In August 2010, new tax laws were enacted by the State and City of New York that repealed the preferential deduction for bad debts that had been permitted in the determination of our New York State and City income tax liabilities. These laws have been applied to the determination of our tax liability since calendar year 2010.

## **FINANCIAL CONDITION**

### **Balance Sheet Summary**

At December 31, 2011, our assets totaled \$42.0 billion, reflecting an \$833.6 million increase from the balance at December 31, 2010. Loans rose \$1.1 billion year-over-year, to \$30.3 billion, more than offsetting the impact of a \$248.4 million decline in the balance of securities to \$4.5 billion.

Borrowed funds rose \$424.3 million year-over-year, to \$14.0 billion, the net effect of a \$938.5 million increase in wholesale borrowings to \$13.4 billion and a \$514.2 million decline in other borrowings. Total deposits also rose, to \$22.3 billion, as a \$461.9 million decline in certificates of deposit ( CDs ) to \$7.4 billion was exceeded by a \$927.0 million increase in core deposits to \$14.9 billion. Core deposits consist of NOW and money market accounts, savings accounts, and non-interest-bearing deposits, i.e., all deposits other than CDs.

Stockholders' equity rose \$39.5 million year-over-year, to \$5.6 billion, representing 13.24% of total assets and a book value per share of \$12.73. Tangible stockholders' equity rose \$65.6 million year-over-year, to \$3.1 billion, representing 7.78% of tangible assets and a tangible book value per share of \$7.04. (Please see the discussion and reconciliations of stockholders' equity and tangible stockholders' equity, total assets and tangible assets, and the related measures that appear later in this report.)

### **Loans**

Loans represented \$30.3 billion, or 72.1%, of total assets at December 31, 2011, an increase from \$29.2 billion, or 70.9%, of total assets at December 31, 2010. Included in the balance at December 31, 2011 were covered loans of \$3.8 billion and non-covered loans of \$26.5 billion. Included in non-covered loans were \$25.5 billion of loans held for investment and \$1.0 billion of loans held for sale.

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***Covered Loans***

Covered loans refers to the loans we acquired in our FDIC-assisted AmTrust and Desert Hills Bank ( Desert Hills ) acquisitions, and are referred to as such because they are covered by loss sharing agreements with the FDIC. At \$3.8 billion, covered loans represented 12.4% of total loans at December 31, 2011, and were down \$544.8 million from the balance at December 31, 2010.

One-to-four family loans represented \$3.4 billion of total covered loans at the end of this December, with all other types of covered loans representing \$386.6 million, combined. Covered one-to-four family loans include both fixed and adjustable rate loans. Covered other loans consist of commercial real estate ( CRE ) loans; acquisition, development, and construction ( ADC ) loans; multi-family loans; commercial and industrial ( C&I ) loans; home equity lines of credit ( HELOCs ); and consumer loans.

The AmTrust and Desert Hills loss sharing agreements each require the FDIC to reimburse us for 80% of losses up to a specified threshold, and for 95% of losses beyond that threshold with respect to covered loans and covered other real estate owned ( OREO ).

In 2011, we recorded a provision for losses on covered loans of \$21.4 million, as compared to \$11.9 million in 2010. The increase was largely attributable to credit deterioration in the portfolio of C&I loans acquired in the Desert Hills acquisition and in the portfolios of HELOCs acquired in the acquisitions of both AmTrust and Desert Hills. The respective provisions were largely offset by FDIC indemnification income of \$17.6 million and \$11.3 million, recorded in non-interest income in the corresponding years.

**Table of Contents****Geographical Analysis of the Covered Loan Portfolio**

The following table presents a geographical analysis of our covered loan portfolio at December 31, 2011:

| <i>(in thousands)</i>   |                  |
|-------------------------|------------------|
| California              | \$ 657,909       |
| Florida                 | 630,284          |
| Arizona                 | 362,793          |
| Ohio                    | 235,298          |
| Massachusetts           | 168,153          |
| Michigan                | 165,310          |
| Illinois                | 129,286          |
| New York                | 113,745          |
| Nevada                  | 97,109           |
| Texas                   | 96,046           |
| Maryland                | 88,700           |
| New Jersey              | 83,432           |
| Washington              | 82,370           |
| Colorado                | 82,062           |
| All other states        | 760,534          |
| <br>Total covered loans | <br>\$ 3,753,031 |

**Loan Maturity and Repricing: Covered Loans**

The following table sets forth the maturity or period to repricing of our covered loan portfolio at December 31, 2011. Loans that have adjustable rates are shown as being due in the period during which the interest rates are next subject to change.

| <i>(in thousands)</i>                     | Covered Loans at December 31, 2011 |                    |                  |
|---|------------------------------------|--------------------|------------------|
|   | One-to-Four<br>Family              | All Other<br>Loans | Total<br>Loans   |
| <b>Amount due:</b>                        |                                    |                    |                  |
| Within one year                           | \$ 1,918,717                       | \$ 336,956         | \$ 2,255,673     |
| After one year:                           |                                    |                    |                  |
| One to five years                         | 172,306                            | 37,312             | 209,618          |
| Over five years                           | 1,275,433                          | 12,307             | 1,287,740        |
| <br>Total due or repricing after one year | <br>1,447,739                      | <br>49,619         | <br>1,497,358    |
| <br>Total amounts due or repricing, gross | <br>\$ 3,366,456                   | <br>\$ 386,575     | <br>\$ 3,753,031 |

The following table sets forth, as of December 31, 2011, the dollar amount of all covered loans due after December 31, 2012, and indicates whether such loans have fixed or adjustable rates of interest.

| <i>(in thousands)</i> | Due after December 31, 2012 |            |              |
|-----------------------|-----------------------------|------------|--------------|
|                       | Fixed                       | Adjustable | Total        |
| One-to-four family    | \$ 1,058,258                | \$ 389,481 | \$ 1,447,739 |
| All other loans       | 18,038                      | 31,581     | 49,619       |

|             |              |            |              |
|-------------|--------------|------------|--------------|
| Total loans | \$ 1,076,296 | \$ 421,062 | \$ 1,497,358 |
|-------------|--------------|------------|--------------|

***Non-Covered Loans Held for Investment***

Non-covered loans held for investment totaled \$25.5 billion at December 31, 2011, representing 84.2% of total loans and 60.7% of total assets, and a \$1.8 billion, or 7.6%, increase from the balance recorded at December 31, 2010. In addition to multi-family loans and CRE loans, the held-for-investment portfolio includes substantially smaller balances of ADC loans, one-to-four family loans, and other loans. C&I loans comprise the bulk of our other loan portfolio. The vast majority of our non-covered loans held for investment consist of loans that we ourselves originated or, in some cases, were acquired in our business combinations prior to 2009.

Originations of held-for-investment loans rose to \$9.0 billion in 2011 from \$4.3 billion in 2010. The increase reflects the continued improvement in the Metro New York market where the vast majority of our held-for-investment loans are originated, as well as a year-over-year decline in market interest rates. As market interest rates declined, property transactions and refinancing activity increased, particularly in the markets for our multi-family and CRE loans. While portfolio growth was limited by an increase in repayments, we benefited from the related rise in prepayment penalty income, as further discussed under Net Interest Income later in this report.

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**Table of Contents***Multi-Family Loans*

Multi-family loans are our principal asset, and non-luxury residential apartment buildings with below-market rents in New York City constitute our primary lending niche. Consistent with our emphasis on multi-family lending, multi-family loan originations represented \$5.8 billion, or 64.1%, of the loans we produced for investment in 2011, a \$3.2 billion, or 127.1%, increase from the volume produced in 2010. At December 31st, the balance of multi-family loans represented \$17.4 billion, or 68.3%, of total non-covered loans held for investment, reflecting a year-over-year increase of \$622.7 million. The average multi-family loan at that date had a principal balance of \$4.0 million and the portfolio had an average loan-to-value ( LTV ) ratio of 51.5%, based on appraisals that primarily were received at the time of origination.

The vast majority of our multi-family loans are made to long-term owners of buildings with apartments that are subject to rent regulation, and therefore feature below-market rents. Our borrowers typically use the funds we provide to make improvements to certain apartments, as a result of which they are able to increase the rents their tenants pay. In doing so, the borrower creates more cash flows to borrow against in future years. We also make loans to building owners seeking to expand their real estate holdings with the purchase of additional properties.

In addition to underwriting multi-family loans on the basis of the buildings' income and condition, we consider the borrowers' credit history, profitability, and building management expertise. Borrowers are required to present evidence of their ability to repay the loan from the buildings' current rent rolls, their financial statements, and related documents.

Our multi-family loans typically feature a term of ten years, with a fixed rate of interest for the first five years of the loan, and an alternative rate of interest in years six through ten. The rate charged in the first five years is generally based on intermediate-term interest rates plus a spread. During years six through ten, the loan resets to an annually adjustable rate that is tied to the prime rate of interest, as reported in *The New York Times*, plus a spread. Alternatively, the borrower may opt for a fixed rate that is tied to the five-year fixed advance rate of the Federal Home Loan Bank ( FHLB ) of New York (the FHLB-NY ), plus a spread. The fixed-rate option also requires the payment of an amount equal to one percentage point of the then-outstanding loan balance. In either case, the minimum rate at repricing is equivalent to the rate in the initial five-year term.

As the rent roll increases, the typical property owner seeks to refinance the mortgage, and generally does so before the loan reprices in year six. Notably, the expected weighted average life of the multi-family loan portfolio was 3.3 years at December 31, 2011, as compared to 4.1 years at December 31, 2010. While refinancing activity had been constrained by uncertainty in the real estate market in the wake of the economic crisis, the increase in such activity in 2011 resulted in the year-over-year reduction in the expected weighted average life of our multi-family loan portfolio.

Multi-family loans that refinance within the first five years are typically subject to an established prepayment penalty schedule. Depending on the remaining term of the loan at the time of prepayment, the penalties normally range from five percentage points to one percentage point of the then-current loan balance. If a loan extends past the fifth year and the borrower selects the fixed rate option, the prepayment penalties typically reset to a range of five points to one point over years six through ten.

Prepayment penalties are recorded as interest income and are therefore reflected in the average yields on our loans and assets, our interest rate spread and net interest margin, and the level of net interest income we record. No assumptions are involved in the recognition of prepayment penalty income, as such income is only recorded when cash is received.

Our success as a multi-family lender partly reflects the solid relationships we have developed with the market's leading mortgage brokers, who are familiar with our lending practices, our underwriting standards, and our long-standing practice of basing our loans on the cash flows produced by the properties. Because the multi-family market is largely broker-driven, the process of producing such loans is expedited, with loans generally taking four to six weeks to process, and the related expenses being substantially reduced.

At December 31, 2011, the vast majority of our multi-family loans were secured by rental apartment buildings. In addition, 79.2% of our multi-family loans were secured by buildings in New York City, with Manhattan accounting for the largest share. Of the loans secured by buildings outside New York City, the State of New York was home to 6.0%, with New Jersey and Pennsylvania accounting for 7.9% and 2.9%, respectively. The remaining 3.9% of multi-family loans were secured by buildings outside these markets.

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Our emphasis on multi-family loans is driven by several factors, including their structure, which reduces our exposure to interest rate volatility to some degree. Another factor driving our focus on multi-family lending has been the comparative quality of the loans we produce. Reflecting the nature of the buildings securing our loans, our underwriting standards, and the generally conservative LTV ratios our multi-family loans feature at origination, a relatively small percentage of the multi-family loans that have transitioned to non-performing status have actually resulted in losses during the most recent downturn in the credit cycle, as well as historically.

We primarily underwrite our multi-family loans based on the current cash flows produced by the collateral property, with a reliance on the income approach to appraising the properties, rather than the sales approach. The sales approach is subject to fluctuations in the real estate market, as well as general economic conditions, and is therefore likely to be more risky in the event of a downward credit cycle turn. We also consider a variety of other factors, including the physical condition of the underlying property; the net operating income of the mortgaged premises prior to debt service and depreciation; the debt service coverage ratio, which is the ratio of the property's net operating income to its debt service; and the ratio of the loan amount to the appraised value of the property. The multi-family loans we are originating today generally represent no more than 75% of the lower of the appraised value or the sales price of the underlying property, and typically feature an amortization period of up to 30 years. In addition to requiring a minimum debt service coverage ratio of 120% on multi-family buildings, we obtain a security interest in the personal property located on the premises, and an assignment of rents and leases.

Accordingly, while our multi-family lending niche has not been immune to the downturn of the credit cycle, we continue to believe that the multi-family loans we produce involve less credit risk than certain other types of loans. In general, buildings that are subject to rent regulation have tended to be stable, with occupancy levels remaining more or less constant over time. Because the rents are typically below market and the buildings securing our loans are generally maintained in good condition, we believe that they are reasonably likely to retain their tenants in adverse economic times. In addition, we underwrite our multi-family loans on the basis of the current cash flows generated by the underlying properties, and exclude any partial property tax exemptions and abatement benefits the property owners receive.

### *Commercial Real Estate Loans*

In 2011, CRE loans represented \$2.4 billion, or 26.3%, of loans originated for investment, a \$1.4 billion, or 149.4%, increase from the volume produced in the prior year. Although the growth of the portfolio was somewhat tempered by the level of repayments, the balance of CRE loans rose \$1.4 billion, or 26.0%, year-over-year to \$6.9 billion at December 31, 2011, representing 26.9% of the total held-for-investment portfolio at that date. At December 31st, the average CRE loan had a principal balance of \$3.9 million, and the portfolio had an average LTV ratio at origination of 50.9%. The increase in CRE loan production was primarily due to the decline in market interest rates and the improvement in market conditions, as well as the origination of certain larger CRE loans.

The CRE loans we produce are secured by income-producing properties such as office buildings, retail centers, mixed-use buildings, and multi-tenanted light industrial properties. At December 31, 2011, 71.6% of our CRE loans were secured by properties in New York City, primarily in Manhattan, while properties on Long Island and in New Jersey accounted for 12.8% and 7.4%, respectively.

The pricing of our CRE loans is similar to the pricing of our multi-family credits, i.e., with a fixed rate of interest for the first five years of the loan that is generally based on intermediate-term interest rates plus a spread. During years six through ten, the loan resets to an annually adjustable rate that is tied to the prime rate of interest, as reported in *The New York Times*, plus a spread. Alternately, the borrower may opt for a fixed rate that is tied to the five-year fixed advance rate of the FHLB-NY plus a spread. The fixed-rate option also requires the payment of an amount equal to one percentage point of the then-outstanding loan balance. In either case, the minimum rate at repricing is equivalent to the rate in the initial five-year term.

Prepayment penalties also apply, with five percentage points of the then-current balance generally being charged on loans that refinance in the first year, scaling down to one percentage point of the then-current balance on loans that refinance in year five. Our CRE loans tend to refinance within five years of origination. Reflecting the same factors that contributed to the reduction in the expected weighted average life of our multi-family loan portfolio, the expected weighted average life of the CRE portfolio declined to 3.4 years at December 31, 2011 from 4.0 years at December 31, 2010. If a loan remains outstanding in the sixth year, and the borrower selects the fixed-rate option, a schedule of prepayment penalties ranging from five points to one point begins again in year six.

The repayment of loans secured by commercial real estate is often dependent on the successful operation and management of the underlying properties. To minimize our credit risk, we originate CRE loans in adherence with conservative underwriting standards, and require that such loans qualify on the basis of the property's current income stream and debt





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service coverage ratio. The approval of a loan also depends on the borrower's credit history, profitability, and expertise in property management, and generally requires a minimum debt service coverage ratio of 130% and a maximum LTV ratio of 65%. In addition, the origination of CRE loans typically requires a security interest in the furniture, fixtures, equipment, and other personal property of the borrower and/or an assignment of the rents and/or leases.

### *Acquisition, Development, and Construction Loans*

In the interest of reducing our exposure to credit risk in a declining real estate market, we have limited our production of ADC loans to loans that have limited market risk and low LTV ratios and are made to reputable borrowers who have significant collateral. As a result, ADC loans represented \$150.4 million, or 1.7%, of the loans we produced for investment in 2011, and the portfolio of ADC loans declined \$123.9 million to \$445.7 million year-over-year. ADC loans thus represented 1.7% of total loans held for investment at December 31, 2011, down from 2.2% at December 31, 2010.

At December 31, 2011, 48.5% of the loans in our ADC portfolio were for land acquisition and development; the remaining 51.5% consisted of loans that were provided for the construction of owner-occupied homes and commercial properties. Such loans are typically originated for terms of 18 to 24 months, and feature a floating rate of interest tied to prime, with a floor. They also generate origination fees that are recorded as interest income and amortized over the lives of the loans.

In addition, 69.6% of the loans in the ADC portfolio were for properties in New York City, with Manhattan accounting for more than half of New York City's share. Long Island accounted for 16.3% of our ADC loans, with other parts of New York State and New Jersey accounting for 11.1%, combined. Reflecting the limited extent to which ADC loans have been originated beyond our immediate market, 3.0% of our ADC loans are secured by properties beyond these two states.

Because ADC loans are generally considered to have a higher degree of credit risk, especially during a downturn in the credit cycle, borrowers are required to provide a personal guarantee of repayment and completion. In the twelve months ended December 31, 2011, we recovered losses against personal guarantees of \$120,000; no losses were recovered from personal guarantees in the prior year. The risk of loss on an ADC loan is largely dependent upon the accuracy of the initial appraisal of the property's value upon completion of construction; the estimated cost of construction, including interest; and the estimated time to complete and/or sell or lease such property. If the appraised value proves to be inaccurate, the cost of completion is greater than expected, or the length of time to complete and/or sell or lease the collateral property is greater than anticipated, the property could have a value upon completion that is insufficient to assure full repayment of the loan. Reflecting the disposition of certain non-performing assets, 6.7% of the loans in our ADC loan portfolio were non-performing at the end of this December, as compared to 16.1% at December 31, 2010.

When applicable, as a condition to closing an ADC loan, it is our practice to require that residential properties be pre-sold or that borrowers secure permanent financing commitments from a recognized lender for an amount equal to, or greater than, the amount of our loan. In some cases, we ourselves may provide permanent financing. We typically require pre-leasing for ADC loans on commercial properties.

### *One-to-Four Family Loans*

The majority of the one-to-four family loans in our portfolio of loans held for investment are loans that were acquired in our business combinations prior to 2009. Reflecting repayments, and our general practice of originating one-to-four family loans for sale, the balance of one-to-four family loans held for investment declined \$43.0 million year-over-year to \$127.4 million, representing one-half of 1% of our total held-for-investment loan portfolio at December 31, 2011.

To meet the needs of our customers, we originate agency-conforming one-to-four family loans through several selected clients of our mortgage banking operation, and aggregate those loans with others produced by our mortgage banking clients throughout the United States. These loans are generally sold, servicing retained, to government-sponsored enterprises (GSEs). (For more detailed information about our production of one-to-four family loans for sale, please see *Non-Covered Loans Held for Sale* later in this section.)

### *Other Loans*

Primarily reflecting the sale of our insurance premium financing business in the second quarter, other loans declined \$57.3 million year-over-year to \$669.9 million, representing 2.6% of total loans at December 31, 2011. C&I loans accounted for \$600.0 million of the year-end 2011 total, reflecting a \$41.7 million reduction from the prior year-end amount. Of the \$715.2 million of other loans originated for investment in 2011, C&I loans represented \$705.8 million, or 98.7%.



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The vast majority of our C&I loans are made to small and mid-size businesses in New York City and Long Island, and are tailored to meet the specific needs of our borrowers. The loans we produce include term loans, demand loans, revolving lines of credit, letters of credit, and, to a lesser extent, loans that are partly guaranteed by the Small Business Administration. A broad range of C&I loans, both collateralized and unsecured, are made available to businesses for working capital (including inventory and accounts receivable), business expansion, the purchase of machinery and equipment, and other general corporate needs. In determining the term and structure of a C&I loan, several factors are considered, including its purpose, the collateral, and the anticipated sources of repayment. C&I loans are typically secured by business assets and personal guarantees of the borrower, and include financial covenants to monitor the borrower's financial stability.

The interest rates on C&I loans can be fixed or floating, with floating rate loans being tied to prime or some other market index, plus an applicable spread. Our floating rate loans may or may not feature a floor rate of interest. The decision to require a floor on C&I loans depends on the level of competition we face for such loans from other institutions, the direction of market interest rates, and the profitability of our relationship with the borrower.

A benefit of C&I lending is the opportunity to establish full-scale banking relationships with our C&I customers. As a result, many of our borrowers provide us with deposits, and many take advantage of our fee-based cash management, investment, and trade finance services.

The remainder of the portfolio of other loans consists primarily of home equity loans and lines of credit, as well as a variety of consumer loans, most of which were originated by our pre-2009 merger partners prior to their joining the Company. We currently do not offer home equity loans or lines of credit.

*Lending Authority*

The loans we originate for investment are subject to federal and state laws and regulations, and are underwritten in accordance with loan underwriting policies and procedures approved by the Mortgage Committee, the Credit Committee, and the respective Boards of Directors.

In accordance with the Banks' policies, all loans are presented to the Mortgage Committee or the Credit Committee, as applicable, for approval, and all loans of \$10.0 million or more are reported to the respective Boards of Directors. In 2011, 145 loans of \$10.0 million or more were originated by the Banks, with an aggregate loan balance of \$5.0 billion at origination. In 2010, 66 of such loans were originated by the Banks, with an aggregate loan balance at origination of \$1.6 billion.

We also place a limit on the amount of loans that may be made to one borrower. At December 31, 2011, the largest concentration of loans to one borrower consisted of a \$546.2 million multi-family loan provided by the Community Bank to Riverbay Corporation Co-op City, a residential community with 15,372 units in the Bronx, New York, which was created under New York State's Mitchell-Lama Housing Program in the late 1960s to provide affordable housing for middle-income residents of the State. The loan was originally made on September 30, 2004 and, as of December 31, 2011, has been current since origination. The interest rate on the loan was 5.75% at December 31st.

**Geographical Analysis of the Portfolio of Non-Covered Loans Held for Investment <sup>(1)</sup>**

The following table presents a geographical analysis of the multi-family, CRE, and ADC loans in our held-for-investment portfolio at December 31, 2011:

| <i>(dollars in thousands)</i> | At December 31, 2011 |                  |                              |                  |  |                  |
|-------------------------------|----------------------|------------------|------------------------------|------------------|--|------------------|
|                               | Multi-Family Loans   |                  | Commercial Real Estate Loans |                  | Acquisition, Development, and Construction Loans |                  |
|                               | Amount               | Percent of Total | Amount                       | Percent of Total | Amount   | Percent of Total |
| <b>New York City:</b>         |                      |                  |                              |                  |  |                  |
| Manhattan                     | \$ 5,996,851         | 34.40%           | \$ 3,607,711                 | 52.63%           | \$ 152,692                                       | 34.26%           |
| Brooklyn                      | 3,214,501            | 18.44            | 395,981                      | 5.78             | 42,287   | 9.49             |
| Bronx                         | 2,653,367            | 15.22            | 209,394                      | 3.05             | 38,564   | 8.65             |
| Queens                        | 1,816,636            | 10.42            | 625,180                      | 9.12             | 65,596   | 14.72            |
| Staten Island                 | 122,259              | 0.70             | 71,522                       | 1.04             | 11,291   | 2.53             |
| <b>Total New York City</b>    | <b>\$ 13,803,614</b> | <b>79.18%</b>    | <b>\$ 4,909,788</b>          | <b>71.62%</b>    | <b>\$ 310,430</b>                                | <b>69.65%</b>    |

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|                      |               |         |              |         |            |         |
|----------------------|---------------|---------|--------------|---------|------------|---------|
| Long Island          | 546,203       | 3.14    | 879,334      | 12.83   | 72,424     | 16.25   |
| Other New York State | 506,350       | 2.91    | 146,570      | 2.14    | 7,458      | 1.68    |
| New Jersey           | 1,382,604     | 7.93    | 505,327      | 7.37    | 42,159     | 9.46    |
| Pennsylvania         | 512,904       | 2.94    | 268,429      | 3.91    |            |         |
| All other states     | 678,953       | 3.90    | 145,796      | 2.13    | 13,200     | 2.96    |
| Total                | \$ 17,430,628 | 100.00% | \$ 6,855,244 | 100.00% | \$ 445,671 | 100.00% |

(1) The vast majority of other loans held for investment are secured by properties and/or businesses in the Metro New York region.

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The following table sets forth the maturity or period to repricing of our portfolio of non-covered loans held for investment at December 31, 2011. Loans that have adjustable rates are shown as being due in the period during which the interest rates are next subject to change.

| <i>(in thousands)</i>                 | Non-Covered Loans Held for Investment at December 31, 2011 |                           |                                     |                       |            | Total<br>Loans |
|---------------------------------------|--|---------------------------|-------------------------------------|-----------------------|------------|----------------|
|                                       | Multi-<br>Family   | Commercial<br>Real Estate | Development,<br>and<br>Construction | One-to-Four<br>Family | Other      |                |
| <b>Amount due:</b>                    |  |                           |                                     |                       |            |                |
| Within one year                       | \$ 943,392   | \$ 565,073                | \$ 412,246                          | \$ 33,916             | \$ 388,257 | \$ 2,342,884   |
| After one year:                       |  |                           |                                     |                       |            |                |
| One to five years                     | 8,401,067  | 2,954,859                 | 31,394                              | 30,187                | 144,922    | 11,562,429     |
| Over five years                       | 8,086,169  | 3,335,312                 | 2,031                               | 63,258                | 136,714    | 11,623,484     |
| Total due or repricing after one year | 16,487,236   | 6,290,171                 | 33,425                              | 93,445                | 281,636    | 23,185,913     |
| Total amounts due or repricing, gross | \$ 17,430,628  | \$ 6,855,244              | \$ 445,671                          | \$ 127,361            | \$ 669,893 | \$ 25,528,797  |

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The following table sets forth, as of December 31, 2011, the dollar amount of all non-covered loans held for investment that are due after December 31, 2012, and indicates whether such loans have fixed or adjustable rates of interest:

| <i>(in thousands)</i>                      | Due after December 31, 2012 |               | Total         |
|--|-----------------------------|---------------|---------------|
|  | Fixed                       | Adjustable    |               |
| <b>Mortgage Loans:</b>                     |                             |               |               |
| Multi-family                               | \$ 5,709,951                | \$ 10,777,285 | \$ 16,487,236 |
| Commercial real estate                     | 2,473,350                   | 3,816,821     | 6,290,171     |
| Acquisition, development, and construction | 33,425                      |               | 33,425        |
| One-to-four family                         | 82,769                      | 10,676        | 93,445        |
| <br>                                       |                             |               |               |
| Total mortgage loans                       | 8,299,495                   | 14,604,782    | 22,904,277    |
| Other loans                                | 276,340                     | 5,296         | 281,636       |
| <br>                                       |                             |               |               |
| Total loans                                | \$ 8,575,835                | \$ 14,610,078 | \$ 23,185,913 |

***Non-Covered Loans Held for Sale***

Although we generally do not originate one-to-four family loans for investment, we are actively engaged in the origination of one-to-four family loans for sale. Our mortgage banking operation serves approximately 1,000 clients community banks, credit unions, mortgage companies, and mortgage brokers who utilize our proprietary web-accessible mortgage banking platform to originate full-documentation, prime credit one-to-four family loans in all 50 states.

In 2011, we originated one-to-four family loans for sale of \$7.2 billion, reflecting a \$3.7 billion reduction from the year-earlier amount. The reduction was attributable to the continued weakness in the U.S. housing market, as an increase in residential mortgage interest rates in the first half of the year combined with the high level of unemployment to further discourage the purchase and refinancing of one-to-four family homes. The vast majority of the held-for-sale loans we produced were agency-conforming loans sold to GSEs. To a much lesser extent, we utilized our mortgage banking platform to originate jumbo loans under contract for sale to other financial institutions, a practice we initiated in the first quarter of 2011.

At December 31, 2011 and 2010, the respective balances of one-to-four family loans held for sale were \$1.0 billion and \$1.2 billion, representing 3.4% and 4.1%, respectively, of total loans at the corresponding dates.

To mitigate the risks inherent in originating and reselling residential mortgage loans, we utilize processes, proprietary technologies, and third-party software application tools that seek to ensure that the loans meet investors program eligibility, underwriting, and collateral requirements. In addition, compliance verification and fraud detection tools are utilized throughout the processing, underwriting, and loan closing stages to assist in the determination that the loans we originate and acquire are in compliance with applicable local, state, and federal laws and regulations. Controlling, auditing, and validating the data upon which the credit decision is made (and the loan documents created) substantially mitigates the risk of our originating or acquiring a loan that subsequently is deemed to be in breach of loan sale representations and warranties made by us to loan investors.

We require the use of our proprietary processes, origination systems, and technologies for all loans we close. Collectively, these tools and processes are known internally as our proprietary Gemstone system. By mandating usage of Gemstone for all table-funded loan originations, we are able to tightly control key risk aspects across the spectrum of loan origination activities. Our clients access Gemstone via secure Internet protocols, and initiate the process by submitting required loan application data and other required income, asset, debt, and credit documents to us electronically. Key data is then verified by a combination of trusted third-party validations and internal reviews conducted by our loan underwriters and quality control specialists. Once key data is independently verified, it is locked down within the Gemstone system to further ensure the integrity of the transaction.

In addition, all trusted source third-party vendors are directly connected to the Gemstone system via secure electronic data interfaces. Within the Gemstone system, these trusted sources provide key risk and control services throughout the origination process, including ordering and receipt of credit report information, independent collateral appraisals, and private mortgage insurance, automated underwriting and program eligibility determinations, flood insurance determination, fraud detection, local/state/federal regulatory compliance, predatory or high cost loan reviews, and legal document preparation services. Our employees augment the automated system controls by performing audits during the process, which

include the final underwriting of the loan file (the credit decision), and various other pre-funding and post-funding quality control reviews.

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The agency-conforming one-to-four family loans we originate for sale to GSEs require that we make certain representations and warranties with regard to the underwriting, documentation, and legal/regulatory compliance, and we may be required to repurchase a loan or loans from the GSEs if it is found that a breach of the representations and warranties has occurred. In such case, we would be exposed to any subsequent credit loss on the mortgage loans that might or might not be realized in the future.

As governed by our agreements with the GSEs, the representations and warranties we make relate to several factors, including, but not limited to, the ownership of the loan; the validity of the lien securing the loan; the absence of delinquent taxes or liens against the property securing the loan as of its closing date; the process used to select the loan for inclusion in a transaction; and the loan's compliance with any applicable criteria, including underwriting standards, loan program guidelines, and compliance with applicable federal, state, and local laws.

We record a liability for estimated losses relating to these representations and warranties, which is included in other liabilities in the accompanying Consolidated Statements of Condition. The related expense is recorded in mortgage banking income in the accompanying Consolidated Statements of Income and Comprehensive Income. At December 31, 2011 and December 31, 2010, the respective liabilities for estimated possible future losses relating to these representations and warranties were \$5.3 million and \$3.5 million. The methodology used to estimate the liability for representations and warranties is a function of the representations and warranties given and considers a variety of factors, including, but not limited to, actual default experience, estimated future defaults, historical loan repurchase rates and the frequency and potential severity of defaults, probability that a repurchase request will be received, and the probability that a loan will be required to be repurchased.

The following table sets forth the activity in our representation and warranty reserve during the periods indicated:

**Representation and Warranty Reserve**

| <i>(in thousands)</i>            | For the Years Ended |          |
|----------------------------------|---------------------|----------|
|                                  | December 31,        |          |
|                                  | 2011                | 2010     |
| Balance, beginning of period     | \$ 3,537            | \$       |
| Provision for repurchase losses: |                     |          |
| Loan sales                       | 1,783               | 3,537    |
| Change in estimates              |                     |          |
| Balance, end of period           | \$ 5,320            | \$ 3,537 |

Because the level of mortgage loan repurchase losses is dependent on economic factors, investor demand strategies, and other external conditions that may change over the lives of the underlying loans, the level of the liability for mortgage loan repurchase losses is difficult to estimate and requires considerable management judgment. However, we believe the amount and range of reasonably possible losses in excess of our reserve is not material to our operations or to our financial condition or results of operations.



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The following table sets forth our GSE repurchase requests in the twelve months ended December 31, 2011:

**Repurchase Request Activity**

| <i>(dollars in thousands)</i>          | For the Year Ended<br>December 31, 2011 |                       |
|--|---|-----------------------|
|  | Number<br>of Loans                      | Amount <sup>(1)</sup> |
| Balance, beginning of period           | 1                                       | \$ 155                |
| New repurchase requests <sup>(2)</sup> | 95                                      | 21,913                |
| Successful rebuttal/rescission         | (82)                                    | (18,928)              |
| Indemnifications <sup>(3)</sup>        | (5)                                     | (1,392)               |
| Loan repurchases <sup>(3)</sup>        | (1)                                     | (165)                 |
| Balance, end of period <sup>(4)</sup>  | 8                                       | \$ 1,583              |

(1) Represents the loan balance at origination.

(2) All requests are from GSEs and relate to one-to-four family loans originated for sale since December 2009. No repurchase requests were received during the year ended December 31, 2010.

(3) The Company protects a GSE against a loss on a loan under an indemnification agreement. All five loans that were indemnified in 2011, along with the one loan repurchased by us, were fully performing as of December 31, 2011.

(4) Of the eight period-end requests, five were from Fannie Mae and three were from Freddie Mac. Fannie Mae allows 90 days to respond, whereas Freddie Mac allows 30 days. Failure to respond to a request in a timely manner could result in the Company having an obligation to repurchase the loan.

Please see Item 7A, Quantitative and Qualitative Disclosures about Market Risk, for a discussion of the strategies we employ to mitigate the interest rate risk associated with our production of one-to-four family loans for sale.

**Loan Origination Analysis**

The following table summarizes our production of loans held for investment and loans held for sale in the years ended December 31, 2011 and 2010:

| <i>(dollars in thousands)</i>                     | For the Years Ended December 31, |                     |              |                     |
|---|----------------------------------|---------------------|--------------|---------------------|
|   | 2011                             |                     | 2010         |                     |
|   | Amount                           | Percent<br>of Total | Amount       | Percent<br>of Total |
| <b>Mortgage Loan Originations for Investment:</b> |                                  |                     |              |                     |
| Multi-family                                      | \$ 5,761,004                     | 35.69%              | \$ 2,537,145 | 16.70%              |
| Commercial real estate                            | 2,361,541                        | 14.63               | 946,982      | 6.23                |
| Acquisition, development, and construction        | 150,363                          | 0.93                | 127,154      | 0.84                |
| One-to-four family                                | 147                              | 0.01                | 6,711        | 0.04                |
| Total mortgage loan originations for investment   | 8,273,055                        | 51.26               | 3,617,992    | 23.81               |
| <b>Other Loan Originations for Investment:</b>    |                                  |                     |              |                     |
| Commercial and industrial                         | 705,794                          | 4.37                | 703,716      | 4.63                |
| Other   | 9,416                            | 0.06                | 7,271        | 0.05                |

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|   |               |         |               |         |
|---|---------------|---------|---------------|---------|
| Total other loan originations for investment  | 715,210       | 4.43    | 710,987       | 4.68    |
| Total loan originations for investment        | \$ 8,988,265  | 55.69%  | \$ 4,328,979  | 28.49%  |
| One-to-four family loan originations for sale | 7,151,083     | 44.31   | 10,864,188    | 71.51   |
| Total loan originations                       | \$ 16,139,348 | 100.00% | \$ 15,193,167 | 100.00% |

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**Loan Portfolio Analysis**

The following table summarizes the composition of our loan portfolio at each year-end for the five years ended December 31, 2011:

|  | 2011          |                        | Percent of Non-Covered Loans | 2010          |                        | At December 31, 2009 |                        | 2008    |                        | 2007          |                        |               |        |
|--|---------------|------------------------|------------------------------|---------------|------------------------|----------------------|------------------------|---------|------------------------|---------------|------------------------|---------------|--------|
|  | Amount        | Percent of Total Loans |                              | Amount        | Percent of Total Loans | Amount               | Percent of Total Loans | Amount  | Percent of Total Loans | Amount        | Percent of Total Loans |               |        |
| Loans in thousands                     |               |                        |                              |               |                        |                      |                        |         |                        |               |                        |               |        |
| Non-Covered                            |               |                        |                              |               |                        |                      |                        |         |                        |               |                        |               |        |
| Mortgage                               |               |                        |                              |               |                        |                      |                        |         |                        |               |                        |               |        |
| Multi-family                           | \$ 17,430,628 | 57.49%                 | 65.61%                       | \$ 16,807,913 | 57.52%                 | 67.44%               | \$ 16,737,721          | 58.94%  | 71.59%                 | \$ 15,728,264 | 70.85%                 | \$ 14,052,298 | 69.0%  |
| Commercial real estate                 | 6,855,244     | 22.61                  | 25.81                        | 5,439,611     | 18.62                  | 21.83                | 4,988,649              | 17.57   | 21.34                  | 4,553,550     | 20.51                  | 3,828,334     | 18.8%  |
| Acquisition, development, construction | 445,671       | 1.47                   | 1.68                         | 569,537       | 1.95                   | 2.29                 | 666,440                | 2.35    | 2.85                   | 778,364       | 3.51                   | 1,138,851     | 5.5%   |
| 1-4 family                             | 127,361       | 0.42                   | 0.48                         | 170,392       | 0.58                   | 0.68                 | 216,078                | 0.76    | 0.92                   | 266,307       | 1.20                   | 380,824       | 1.8%   |
| Non-covered                            |               |                        |                              |               |                        |                      |                        |         |                        |               |                        |               |        |
| Mortgage                               | 24,858,904    | 81.99                  | 93.58                        | 22,987,453    | 78.67                  | 92.24                | 22,608,888             | 79.62   | 96.70                  | 21,326,485    | 96.07                  | 19,400,307    | 95.2%  |
| Covered                                |               |                        |                              |               |                        |                      |                        |         |                        |               |                        |               |        |
| Commercial                             |               |                        |                              |               |                        |                      |                        |         |                        |               |                        |               |        |
| Industrial                             | 599,986       | 1.98                   | 2.26                         | 641,663       | 2.20                   | 2.58                 | 653,159                | 2.30    | 2.79                   | 713,099       | 3.21                   | 705,810       | 3.4%   |
| Other loans                            | 69,907        | 0.23                   | 0.26                         | 85,559        | 0.29                   | 0.34                 | 118,445                | 0.42    | 0.51                   | 160,340       | 0.72                   | 259,395       | 1.2%   |
| Non-covered                            |               |                        |                              |               |                        |                      |                        |         |                        |               |                        |               |        |
| Other loans                            | 669,893       | 2.21                   | 2.52                         | 727,222       | 2.49                   | 2.92                 | 771,604                | 2.72    | 3.30                   | 873,439       | 3.93                   | 965,205       | 4.7%   |
| Loans held for sale                    | 1,036,918     | 3.42                   | 3.90                         | 1,207,077     | 4.13                   | 4.84                 |                        |         |                        |               |                        |               |        |
| Covered                                |               |                        |                              |               |                        |                      |                        |         |                        |               |                        |               |        |
| Loans                                  | \$ 26,565,715 | 87.62                  | 100.00%                      | \$ 24,921,752 | 85.29                  | 100.00%              | \$ 23,380,492          | 82.34   | 100.00%                | \$ 22,199,924 | 100.00                 | \$ 20,365,512 | 100.0% |
| Covered                                |               |                        |                              |               |                        |                      |                        |         |                        |               |                        |               |        |
| Loans                                  | 3,753,031     | 12.38                  |                              | 4,297,869     | 14.71                  |                      | 5,016,100              | 17.66   |                        |               |                        |               |        |
| All loans                              | \$ 30,318,746 | 100.00%                |                              | \$ 29,219,621 | 100.00%                |                      | \$ 28,396,592          | 100.00% |                        | \$ 22,199,924 | 100.00%                | \$ 20,365,512 | 100.0% |
| Deferred                               |               |                        |                              |               |                        |                      |                        |         |                        |               |                        |               |        |
| Provision for                          | 4,021         |                        |                              | (7,181)       |                        |                      | (3,893)                |         |                        | (7,712)       |                        | (2,264)       |        |
| Allowance for                          |               |                        |                              |               |                        |                      |                        |         |                        |               |                        |               |        |
| Losses on                              |               |                        |                              |               |                        |                      |                        |         |                        |               |                        |               |        |
| Covered                                |               |                        |                              |               |                        |                      |                        |         |                        |               |                        |               |        |
| Loans                                  | (137,290)     |                        |                              | (158,942)     |                        |                      | (127,491)              |         |                        | (94,368)      |                        | (92,794)      |        |

|                                   |               |               |               |               |               |
|-----------------------------------|---------------|---------------|---------------|---------------|---------------|
| advance for<br>es on<br>red loans | (33,323)      | (11,903)      |               |               |               |
| l loans,                          | \$ 30,152,154 | \$ 29,041,595 | \$ 28,265,208 | \$ 22,097,844 | \$ 20,270,454 |

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### ***Outstanding Loan Commitments***

At December 31, 2011, we had outstanding loan commitments of \$2.7 billion, a \$1.0 billion increase from the level at December 31, 2010. Included in the current year-end amount were commitments to originate loans for investment of \$1.6 billion and commitments to originate loans for sale of \$1.1 billion, exceeding the year-earlier levels by \$622.3 million and \$420.0 million, respectively. Multi-family and CRE loans represented \$1.1 billion of held-for-investment loan commitments at December 31, 2011, while ADC loans and other loans represented \$93.0 million and \$423.9 million, respectively.

In addition to loan commitments, we had commitments to issue financial stand-by, performance, and commercial letters of credit totaling \$172.9 million at December 31, 2011, as compared to \$133.6 million at December 31, 2010.

Financial stand-by letters of credit primarily are issued for the benefit of other financial institutions or municipalities, on behalf of certain of our current borrowers, and obligate us to guarantee payment of a specified financial obligation.

Performance letters of credit are primarily issued for the benefit of local municipalities on behalf of certain of our borrowers. These borrowers are mainly developers of residential subdivisions with whom we currently have a lending relationship. Performance letters of credit obligate us to make payments in the event that a specified third party fails to perform under non-financial contractual obligations.

Commercial letters of credit act as a means of ensuring payment to a seller upon shipment of goods to a buyer. Although commercial letters of credit are used to effect payment for domestic transactions, the majority are used to settle payments in international trade. Typically, such letters of credit require the presentation of documents that describe the commercial transaction, and provide evidence of shipment and the transfer of title.

The fees we collect in connection with the issuance of letters of credit are included in fee income in the Consolidated Statements of Income and Comprehensive Income.

### **Asset Quality**

#### ***Non-Covered Loans Held for Investment and Non-Covered Other Real Estate Owned***

The quality of our assets improved over the course of 2011 as conditions improved in the markets where we do most of our held-for-investment lending, enabling some of our borrowers to bring their loans current and facilitating the disposition and sale of certain foreclosed loans and properties.

Specifically, non-performing non-covered loans declined \$298.6 million, or 47.8%, year-over-year to \$325.8 million at December 31, 2011, representing 1.28% of total non-covered loans at that date. At December 31, 2010, non-performing non-covered loans totaled \$624.4 million and represented 2.63% of total non-covered loans.

Non-performing multi-family and CRE loans accounted for the bulk of these improvements, having declined \$122.8 million and \$94.4 million, respectively, year-over-year. Non-performing ADC loans declined \$62.0 million in the twelve months ended December 31, 2011, while non-performing one-to-four family and other loans declined more modestly.

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The following table sets forth the changes in non-performing loans for the twelve months ended December 31, 2011:

|  |            |
|--|------------|
| <i>(in thousands)</i>  |            |
| Balance at December 31, 2010                                   | \$ 624,431 |
| New non-accrual in the period                                  | 213,995    |
| Charge-offs  | (67,645)   |
| Transferred to other real estate owned                         | (58,844)   |
| Loan payoffs including dispositions and principal amortization | (338,170)  |
| Restored to performing status                                  | (47,952)   |
| <br>   |            |
| Balance at December 31, 2011                                   | \$ 325,815 |

All of our non-performing loans at December 31, 2011 and 2010 were non-accrual loans.

Non-accrual mortgage loans accounted for \$314.9 million of non-performing non-covered loans at December 31, 2011 in contrast to \$600.0 million at December 31, 2010. Other non-accrual loans also declined during this time, to \$10.9 million from \$24.5 million. A loan generally is classified as a non-accrual loan when it is over 90 days past due. When a loan is placed on non-accrual status, we cease the accrual of interest owed, and previously accrued interest is reversed and charged against interest income.

A loan is generally returned to accrual status when the loan is less than 90 days past due and we have reasonable assurance that the loan will be fully collectible.

We monitor non-accrual loans both within and beyond our primary lending area in the same manner. Monitoring loans generally involves inspecting and re-appraising the collateral properties; holding discussions with the principals and managing agents of the borrowing entities and/or retained legal counsel, as applicable; requesting financial, operating, and rent roll information; confirming that hazard insurance is in place or force-placing such insurance; monitoring tax payment status and advancing funds as needed; and appointing a receiver, whenever possible, to collect rents, manage the operations, provide information, and maintain the collateral properties.

It is our policy to order updated appraisals for all non-performing loans, irrespective of loan type, that are collateralized by multi-family buildings, CRE properties, or land, in the event that such a loan is more than 90 days past due, and if the most recent appraisal on file for the property is more than one year old. Appraisals are ordered annually until such time as the loan becomes performing and is returned to accrual status. It is not our policy to obtain updated appraisals for performing loans. However, appraisals may be ordered for performing loans when a borrower requests an increase in the loan amount, or when a borrower requests an extension of a maturing loan. We do not analyze current LTV ratios on a portfolio-wide basis. We believe that disclosing the average LTV ratios at origination for our multi-family and CRE loan portfolios provides insight into the quality of these portfolios, as well as our stringent underwriting standards.

Non-performing loans are reviewed regularly by management and reported on a monthly basis to the Mortgage Committee, the Credit Committee, and the Boards of Directors of the Banks. In accordance with our charge-off policy, non-performing loans are written down to their current appraised values, less certain transaction costs. Workout specialists from our Loan Recovery Unit actively pursue borrowers who are delinquent in repaying their loans in an effort to collect payment. In addition, outside counsel with experience in foreclosure proceedings are retained to institute such action with regard to such borrowers.

Properties that are acquired through foreclosure are classified as OREO, and are recorded at the lower of the unpaid principal balance or fair value at the date of acquisition, less the estimated cost of selling the property. It is our policy to require an appraisal and environmental assessment of properties classified as OREO before foreclosure, and to re-appraise the properties on an as-needed basis until they are sold. We dispose of such properties as quickly and prudently as possible, given current market conditions and the property's condition.

Although OREO rose \$56.5 million year-over-year, to \$84.6 million, the increase was exceeded by the reduction in non-performing loans. As a result, the balance of non-performing assets improved to \$410.4 million at December 31, 2011, reflecting a \$242.1 million, or 37.1%, reduction from the balance at December 31, 2010. Non-performing non-covered assets represented 1.07% of total non-covered assets at December 31, 2011, in contrast to 1.77% at December 31, 2010.



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The improvement in asset quality also was reflected in the balance of loans 30 to 89 days past due, which declined \$39.4 million from the year-earlier balance to \$111.7 million at December 31, 2011. The reduction was primarily due to a \$74.5 million decline in multi-family loans 30 to 89 days past due to \$46.7 million, as certain loans migrated to non-accrual status and other loans were brought current by the borrowers. In addition, the balances of one-to-four family loans and other loans 30 to 89 days past due declined \$3.0 million and \$8.8 million, respectively, to \$2.7 million and \$1.9 million year-over-year. These improvements were somewhat offset by a \$45.6 million increase in 30-to-89 day past due CRE loans, to \$53.8 million, and by a far more modest increase in the balance of 30-to-89 day past due ADC loans. The increase in CRE loans 30 to 89 days past due includes a \$26.2 million loan collateralized by a 12-story office building located in Manhattan.

Reflecting the improvements in non-performing loans and loans 30 to 89 days past due, total delinquencies declined \$281.5 million, or 35.0%, year-over-year to \$522.0 million at December 31, 2011.

To mitigate the potential for credit losses, we underwrite our loans in accordance with credit standards that we consider prudent. In the case of multi-family and CRE loans, we look first at the consistency of the cash flows being generated by the property to determine its economic value, and then at the market value of the property that collateralizes the loan. The amount of the loan is then based on the lower of the two values, with the economic value more typically used.

The condition of the collateral property is another critical factor. Multi-family buildings and CRE properties are inspected from rooftop to basement as a prerequisite to approval by management and the Mortgage or Credit Committee, as applicable. A member of the Mortgage or Credit Committee participates in inspections on multi-family loans to be originated in excess of \$4.0 million. Similarly, a member of the Mortgage or Credit Committee participates in inspections on CRE loans to be originated in excess of \$2.5 million. Furthermore, independent appraisers, whose appraisals are carefully reviewed by our experienced in-house appraisal officers, perform appraisals on collateral properties.

In addition, we work with a select group of mortgage brokers who are familiar with our credit standards and whose track record with our lending officers is typically greater than ten years. Furthermore, in New York City, where the majority of the buildings securing our multi-family loans are located, the rents that tenants may be charged on certain apartments are typically restricted under certain rent-control or rent-stabilization laws. As a result, the rents that tenants pay for such apartments are generally lower than current market rents. Buildings with a preponderance of such rent-regulated apartments are less likely to experience vacancies in times of economic adversity.

To further manage our credit risk, our lending policies limit the amount of credit granted to any one borrower, and typically require a minimum debt service coverage ratio of 120% for multi-family loans and 130% for CRE loans. Although we typically will lend up to 75% of the appraised value on multi-family buildings and up to 65% on commercial properties, the average LTV ratios of such credits at origination, as previously noted, were below those amounts at December 31, 2011. Exceptions to these LTV limitations are reviewed on a case-by-case basis, requiring the approval of the Mortgage or Credit Committee, as applicable.

The repayment of loans secured by commercial real estate is often dependent on the successful operation and management of the underlying properties. To minimize our credit risk, we originate CRE loans in adherence with conservative underwriting standards, and require that such loans qualify on the basis of the property's current income stream and debt service coverage ratio. The approval of a loan also depends on the borrower's credit history, profitability, and expertise in property management.

Although the reasons for a loan to default will vary from credit to credit, our multi-family and CRE loans, in particular, typically have not resulted in significant losses. Such loans are generally originated at conservative LTV ratios, as previously stated. Furthermore, in the case of multi-family loans, the cash flows generated by the properties generally have significant value.

The Boards of Directors also take part in the ADC lending process, with all ADC loans requiring the approval of the Mortgage or Credit Committee, as applicable. In addition, a member of the pertinent committee participates in inspections when the loan amount exceeds \$2.5 million. ADC loans primarily have been made to well-established builders who have borrowed from us in the past. We typically lend up to 75% of the estimated as-completed market value of multi-family and residential tract projects; however, in the case of home construction loans to individuals,



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the limit is 80%. With respect to commercial construction loans, which are not our primary focus, we typically lend up to 65% of the estimated as-completed market value of the property. Credit risk is also managed through the loan disbursement process. Loan proceeds are disbursed periodically in increments as construction progresses, and as warranted by inspection reports provided to us by our own lending officers and/or consulting engineers.

Our loan portfolio has been structured to manage our exposure to both credit and interest rate risk. The vast majority of the loans in our portfolio are intermediate-term credits, with multi-family and CRE loans typically repaying or refinancing within three to five years of origination, and the duration of ADC loans ranging up to 36 months, with 18 to 24 months more the norm. Furthermore, our multi-family loans are largely secured by buildings with rent-regulated apartments that tend to maintain a high level of occupancy, regardless of economic conditions in our marketplace.

C&I loans are typically underwritten on the basis of the cash flows produced by the borrower's business, and are generally collateralized by various business assets, including, but not limited to, inventory, equipment, and accounts receivable. As a result, the capacity of the borrower to repay is substantially dependent on the degree to which the business is successful. Furthermore, the collateral underlying the loan may depreciate over time, may not be conducive to appraisal, and may fluctuate in value, based upon the operating results of the business. Accordingly, personal guarantees are also a normal requirement for C&I loans.

The procedures we follow with respect to delinquent loans are generally consistent across all categories, with late charges assessed, and notices mailed to the borrower, at specified dates. We attempt to reach the borrower by telephone to ascertain the reasons for delinquency and the prospects for repayment. When contact is made with a borrower at any time prior to foreclosure or recovery against collateral property, we attempt to obtain full payment, and will consider a repayment schedule to avoid taking such action. Delinquencies are addressed by our Loan Recovery Unit and every effort is made to collect rather than initiate foreclosure proceedings.

Fair values for all multi-family buildings, CRE properties, and land are determined based on the appraised value. If an appraisal is more than one year old and the loan is classified as either non-performing or as an accruing troubled debt restructuring ( TDR ), then an updated appraisal is required to determine fair value. Estimated disposition costs are deducted from the fair value of the property to determine estimated net realizable value. In the instance of an outdated appraisal on an impaired loan, we adjust the original appraisal by using a third-party index value to determine the extent of impairment until an updated appraisal is received.

While we strive to originate loans that will perform fully, the severity of the credit cycle resulted in a greater number of loans transitioning to non-accrual status and a greater volume of net charge-offs than we incurred before the downward cycle turn. Although the level of non-performing non-covered loans and assets reflected steady improvement over the twelve months ended December 31, 2011, net charge-offs rose \$41.1 million to \$100.7 million during this time. Reflecting this increase, our ratio of net charge-offs to average loans was 0.35% in 2011, as compared to 0.21% in 2010.

Multi-family and CRE loans represented \$70.5 million and \$10.6 million, respectively, of net charge-offs in 2011, while ADC, one-to-four family, and other loans accounted for \$8.6 million, \$1.2 million, and \$9.8 million, respectively.

Reflecting the \$79.0 million provision for losses on non-covered loans recorded in 2011 and the year's net charge-offs, our allowance for losses on non-covered loans declined to \$137.3 million at December 31, 2011 from \$158.9 million at December 31, 2010. The current year-end amount was equivalent to 42.14% of non-performing non-covered loans at the end of this December, while the year-earlier amount was equivalent to 25.45% of non-performing non-covered loans at the prior year-end.

Although our asset quality showed signs of improvement in 2011, the allowance for losses on non-covered loans was not reduced to the same degree as the level of non-performing assets because we maintain the allowance at a level to cover potential losses inherent in the loan portfolio. Based upon all relevant and available information at December 31, 2011, management believes that the allowance for losses on non-covered loans was appropriate at that date.

Historically, our level of charge-offs has been relatively low in adverse credit cycles, even when the volume of non-performing loans has increased. This distinction has largely been due to the nature of our primary lending niche (multi-family loans collateralized by non-luxury apartment buildings in New York City that feature below-market rents), and to our conservative underwriting practices that require, among other things, low LTV ratios.

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Reflecting the strength of the underlying collateral for these loans and the collateral structure, a relatively small percentage of our non-performing multi-family loans have resulted in losses over time. Low LTV ratios provide a greater likelihood of full recovery and reduce the possibility of incurring a severe loss on a credit. Furthermore, in many cases, low LTV ratios result in our having fewer loans with a potential for the borrower to walk away from the property. Although borrowers may default on loan payments, they have a greater incentive to protect their equity in the collateral property and to return their loans to performing status.

Given that our CRE loans are underwritten in accordance with underwriting standards that are similar to those that apply to our multi-family credits, an increase in non-performing CRE loans historically has not resulted in a corresponding increase in losses on such loans.

To further mitigate our credit risk, we continue to de-emphasize the production of ADC and other loans, as well as one-to-four family loans, for portfolio. At December 31, 2011, ADC loans, one-to-four family loans, and other loans represented 1.74%, 0.50%, and 2.63%, respectively, of total non-covered loans held for investment, as compared to 2.40%, 0.72%, and 3.06%, respectively, at December 31, 2010. At the current year-end 6.71%, 19.35%, and 1.63% of ADC loans, one-to-four family loans, and other loans, respectively, were non-performing loans.

Although our asset quality showed signs of improvement in 2011, the allowance for losses on non-covered was not reduced to the same degree as the level of non-performing assets because we maintain the allowance at a level to cover potential losses inherent in the loan portfolio.

In view of these factors, we do not believe that the level of our non-performing non-covered loans will result in a comparable level of loan losses and will not necessarily require a significant increase in our loan loss provision or allowance for non-covered loans in any given period. As indicated, non-performing non-covered loans represented 1.28% of total non-covered loans at December 31, 2011; the ratio of net charge-offs to average loans for the twelve months ended at that date was 0.35%.

The following tables present the number and amount of non-performing multi-family and CRE loans by originating bank at December 31, 2011 and 2010:

|   | \$162,400                         | \$162,400         | \$162,400                                   | \$162,400        |
|---|-----------------------------------|-------------------|---|------------------|
|   | Non-Performing Multi-Family Loans |                   | Non-Performing Commercial Real Estate Loans |                  |
|   | Number                            | Amount            | Number                                      | Amount           |
| <b>December 31, 2011</b><br><i>(dollars in thousands)</i> |                                   |                   |   |                  |
| New York Community Bank                                   | 85                                | \$ 204,116        | 49  | \$ 58,437        |
| New York Commercial Bank                                  | 2                                 | 948               | 6   | 9,595            |
| <b>Total</b>  | <b>87</b>                         | <b>\$ 205,064</b> | <b>55</b>                                   | <b>\$ 68,032</b> |

|   | \$162,400                         | \$162,400         | \$162,400                                   | \$162,400         |
|---|-----------------------------------|-------------------|---|-------------------|
|   | Non-Performing Multi-Family Loans |                   | Non-Performing Commercial Real Estate Loans |                   |
|   | Number                            | Amount            | Number                                      | Amount            |
| <b>December 31, 2010</b><br><i>(dollars in thousands)</i> |                                   |                   |   |                   |
| New York Community Bank                                   | 128                               | \$ 323,751        | 53  | \$ 130,132        |
| New York Commercial Bank                                  | 3                                 | 4,141             | 12  | 32,268            |
| <b>Total</b>  | <b>131</b>                        | <b>\$ 327,892</b> | <b>65</b>                                   | <b>\$ 162,400</b> |

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The following table presents information about our five largest non-performing loans at December 31, 2011, all of which are non-covered loans:

| Type of Loan                 | Loan No. 1<br>Multi-family | Loan No. 2<br>Multi-family | Loan No. 3<br>Construction | Loan No. 4<br>Multi-family | Loan No. 5<br>Multi-family |
|------------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| Origination Date             | 6/29/2005                  | 4/17/2008                  | 9/12/2007                  | 3/10/2005                  | 5/23/2011                  |
| Origination Balance          | \$ 41,116,000              | \$ 17,500,000              | \$ 4,292,189               | \$ 11,400,000              | \$ 8,806,889               |
| Full Commitment Balance      | \$ 45,531,750              | \$ 17,500,000              | \$ 27,155,875              | \$ 11,400,000              | \$ 8,498,165               |
| Balance at December 31, 2011 | \$ 45,340,123              | \$ 16,255,108              | \$ 15,886,260              | \$ 10,903,319              | \$ 8,498,165               |
| Associated Allowance         | None                       | None                       | None                       | None                       | None                       |
| Non-Accrual Date             | February 2009              | June 2011                  | July 2011                  | May 2010                   | August 2011                |
| Origination LTV Ratio        | 76%                        | 73%                        | 77%                        | 81%                        | 97%                        |
| Current LTV Ratio            | 82%                        | 91%                        | 90%                        | 89%                        | 97%                        |
| Last Appraisal               | November 2011              | April 2011                 | March 2011                 | March 2011                 | February 2011              |

The following is a description of the five loans identified in the preceding table. It should be noted that none of these loans required that an allocation be made to the allowance for losses on non-covered loans, as determined by using the fair value of collateral method defined in ASC 310-10 and -40.

- No. 1 - The borrower is based in New Jersey and is an owner of real estate throughout the U.S. This loan is collateralized by a complex of four multi-family buildings with 672 residential units and four commercial units in Washington, D.C.
- No. 2 - The borrower is based in Connecticut and is an owner of real estate throughout the Metro New York region. The loan is collateralized by a multi-family building with 144 residential units in the Bronx, New York.
- No. 3 - The borrower is based in New York and is an owner of real estate throughout the Metro New York region. This loan is collateralized by a property in Astoria, Queens that is being developed into a seven-story condominium building with 33 residential units and 9,498 square feet of retail or professional space. Construction on this project was 99% completed at December 31, 2011.
- No. 4 - The borrower is based in New York and is an owner of real estate throughout the Metro New York region. The loan is collateralized by a multi-family building with 167 residential units in the Bronx, New York.
- No. 5 - The borrower is based in Connecticut and is an owner of real estate throughout the Metro New York region. The loan is collateralized by a multi-family building with 130 condominium units in Hartford, Connecticut. The origination date is the date on which the loan was modified as a TDR. The LTV ratio is based on the most recent re-appraisal of the collateral property. The initial origination date was December 21, 2007.

**Troubled Debt Restructurings**

In accordance with GAAP, we are required to account for certain loan modifications or restructurings as TDRs. In general, a modification or restructuring of a loan constitutes a TDR if we grant a concession to a borrower experiencing financial difficulty. Loans modified as TDRs are placed on non-accrual status until we determine that future collection of principal and interest is reasonably assured, which generally requires that the borrower demonstrate performance according to the restructured terms for at least six consecutive months.

In April 2011, the FASB issued guidance regarding the determination of whether a restructuring is a TDR. In anticipation of this action, we began applying these stricter, more conservative metrics at the beginning of that year. Accordingly, we did not record any additional TDRs as a result of adopting the FASB's new guidance when it became effective.

Loans modified as TDRs totaled \$287.1 million at December 31, 2011, including accruing loans of \$63.8 million and non-accrual loans of \$223.3 million.

**Table of Contents****Analysis of Troubled Debt Restructurings**

The following table presents information regarding our TDRs as of December 31, 2011 and 2010:

| <i>(in thousands)</i>                      | December 31, 2011 |                   |                   | December 31, 2010 |                   |                   |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|  | Accruing          | Non-Accrual       | Total             | Accruing          | Non-Accrual       | Total             |
| <b>Loan Category:</b>                      |                   |                   |                   |                   |                   |                   |
| Multi-family                               | \$ 60,454         | \$ 166,248        | \$ 226,702        | \$ 148,738        | \$ 123,435        | \$ 272,173        |
| Commercial real estate                     | 3,389             | 39,054            | 42,443            | 3,917             | 56,814            | 60,731            |
| Acquisition, development, and construction |                   | 15,886            | 15,886            |                   | 17,666            | 17,666            |
| Commercial and industrial                  |                   | 667               | 667               |                   | 5,381             | 5,381             |
| One-to-four family                         |                   | 1,411             | 1,411             |                   | 1,520             | 1,520             |
| <b>Total</b>                               | <b>\$ 63,843</b>  | <b>\$ 223,266</b> | <b>\$ 287,109</b> | <b>\$ 152,655</b> | <b>\$ 204,816</b> | <b>\$ 357,471</b> |

In an effort to proactively manage delinquent loans, we have selectively extended to certain borrowers concessions such as rate reductions and extension of maturity dates, as well as forbearance agreements. As of December 31, 2011, loans on which concessions were made with respect to rate reductions and/or extension of maturity dates amounted to \$246.7 million; loans in connection with which forbearance agreements were reached amounted to \$40.4 million.

The eligibility of a borrower for work-out concessions of any nature depends upon the facts and circumstances of each transaction, which may change from period to period, and involve judgment regarding the likelihood that the concession will result in the maximum recovery for the Company.

Except for the non-accrual loans, loans over 90 days past due and still accruing interest, and TDRs disclosed in this filing, we did not have any potential problem loans at December 31, 2011 that would have caused management to have serious doubts as to the ability of a borrower to comply with present loan repayment terms and that would have resulted in such disclosure if that were the case.

**Table of Contents****Asset Quality Analysis (Excluding Covered Loans, Covered OREO, and Non-Covered Loans Held for Sale)**

The following table presents information regarding our allowance for losses on non-covered loans, our non-performing non-covered assets, and our non-covered loans 30 to 89 days past due at each year-end in the five years ended December 31, 2011. Covered loans are considered to be performing due to the application of the yield accretion method, as discussed later in this section. Therefore, covered loans are not reflected in the amounts or measures provided in this table.

| <i>(dollars in thousands)</i>  | 2011       | 2010       | At December 31,<br>2009 | 2008       | 2007      |
|--|------------|------------|-------------------------|------------|-----------|
| <b>Allowance for Losses on Non-Covered Loans:</b>                                |            |            |                         |            |           |
| Balance at beginning of year   | \$ 158,942 | \$ 127,491 | \$ 94,368               | \$ 92,794  | \$ 85,389 |
| Provision for losses on non-covered loans  | 79,000     | 91,000     | 63,000                  | 7,700      |           |
| Charge-offs:   |            |            |                         |            |           |
| Multi-family   | (71,187)   | (27,042)   | (15,261)                | (175)      |           |
| Commercial real estate   | (11,900)   | (3,359)    | (530)                   | (16)       |           |
| Acquisition, development, and construction                                       | (9,153)    | (9,884)    | (5,990)                 | (2,517)    |           |
| One-to-four family   | (1,208)    | (931)      | (322)                   |            |           |
| Other loans  | (12,462)   | (19,569)   | (7,828)                 | (3,460)    | (431)     |
| Total charge-offs  | (105,910)  | (60,785)   | (29,931)                | (6,168)    | (431)     |
| Recoveries   | 5,258      | 1,236      | 54                      | 42         |           |
| Allowance acquired in merger transactions  |            |            |                         |            | 7,836     |
| Balance at end of year   | \$ 137,290 | \$ 158,942 | \$ 127,491              | \$ 94,368  | \$ 92,794 |
| <b>Non-Performing Non-Covered Assets:</b>  |            |            |                         |            |           |
| Non-accrual non-covered mortgage loans:  |            |            |                         |            |           |
| Multi-family   | \$ 205,064 | \$ 327,892 | \$ 393,113              | \$ 53,153  | \$ 3,061  |
| Commercial real estate   | 68,032     | 162,400    | 70,618                  | 12,785     | 3,293     |
| Acquisition, development, and construction                                       | 29,886     | 91,850     | 79,228                  | 24,839     | 2,939     |
| One-to-four family   | 11,907     | 17,813     | 14,171                  | 11,155     | 5,598     |
| Total non-accrual non-covered mortgage loans                                     | 314,889    | 599,955    | 557,130                 | 101,932    | 14,891    |
| Other non-accrual non-covered loans  | 10,926     | 24,476     | 20,938                  | 11,765     | 7,301     |
| Loans 90 days or more past due and still accruing interest                       |            |            |                         |            |           |
| Total non-performing non-covered loans <sup>(1)</sup>                            | \$ 325,815 | \$ 624,431 | \$ 578,068              | \$ 113,697 | \$ 22,192 |
| Other real estate owned <sup>(2)</sup>   | 84,567     | 28,066     | 15,205                  | 1,107      | 658       |
| Total non-performing non-covered assets  | \$ 410,382 | \$ 652,497 | \$ 593,273              | \$ 114,804 | \$ 22,850 |
| <b>Asset Quality Measures:</b>   |            |            |                         |            |           |
| Non-performing non-covered loans to total non-covered loans                      | 1.28%      | 2.63%      | 2.47%                   | 0.51%      | 0.11%     |
| Non-performing non-covered assets to total non-covered assets                    | 1.07       | 1.77       | 1.41                    | 0.35       | 0.07      |
| Allowance for losses on non-covered loans to non-performing non-covered loans    | 42.14      | 25.45      | 22.05                   | 83.00      | 418.14    |
| Allowance for losses on non-covered loans to total non-covered loans             | 0.54       | 0.67       | 0.55                    | 0.43       | 0.46      |
| Net charge-offs during the period to average loans outstanding during the period | 0.35       | 0.21       | 0.13                    | 0.03       | 0.00      |
| <b>Loans 30-89 Days Past Due:</b>  |            |            |                         |            |           |
| Multi-family   | \$ 46,702  | \$ 121,188 | \$ 155,790              | \$ 37,266  | \$ 15,461 |

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|  |            |            |            |            |           |
|--|------------|------------|------------|------------|-----------|
| Commercial real estate                         | 53,798     | 8,207      | 42,324     | 29,090     | 1,762     |
| Acquisition, development, and construction     | 6,520      | 5,194      | 48,838     | 21,380     | 2,870     |
| One-to-four family                             | 2,712      | 5,723      | 5,019      | 4,885      | 4,875     |
| Other loans                                    | 1,925      | 10,728     | 21,036     | 10,170     | 9,333     |
| Total loans 30-89 days past due <sup>(3)</sup> | \$ 111,657 | \$ 151,040 | \$ 273,007 | \$ 102,791 | \$ 34,301 |

- (1) The December 31, 2011, 2010, and 2009 amounts exclude loans 90 days or more past due of \$347.4 million, \$360.8 million, and \$56.2 million, respectively, that are covered by FDIC loss sharing agreements.
- (2) The December 31, 2011 and 2010 amounts exclude OREO totaling \$71.4 million and \$62.4 million, respectively, that are covered by FDIC loss sharing agreements.
- (3) The December 31, 2011, 2010, and 2009 amounts exclude loans 30 to 89 days past due of \$112.0 million, \$130.5 million, and \$110.1 million, respectively, that are covered by FDIC loss sharing agreements.

**Table of Contents****Summary of the Allowance for Losses on Non-Covered Loans**

The following table sets forth the allocation of the consolidated allowance for losses on non-covered loans held for investment at each year-end in the five years ended December 31, 2011. At December 31, 2008 and 2007, all of our loans were non-covered loans.

|  | 2011       |  | 2010       |  | 2009       |  | 2008      |  | 2007      |  |
|--|------------|--|------------|--|------------|--|-----------|--|-----------|--|
|  | Amount     | Percent of Loans in Each Category to Total Non-Covered Loans Held for Investment | Amount     | Percent of Loans in Each Category to Total Non-Covered Loans Held for Investment | Amount     | Percent of Loans in Each Category to Total Non-Covered Loans Held for Investment | Amount    | Percent of Loans in Each Category to Total Non-Covered Loans Held for Investment | Amount    | Percent of Loans in Each Category to Total Non-Covered Loans Held for Investment |
| <i>(dollars in thousands)</i>                    |            |  |            |  |            |  |           |  |           |  |
| Multi-family loans                               | \$ 66,745  | 68.28%   | \$ 75,314  | 70.88%   | \$ 75,567  | 71.59%   | \$ 43,908 | 70.85%   | \$ 43,066 | 69.00%   |
| Commercial real estate loans                     | 43,262     | 26.85  | 42,145     | 22.94  | 32,079     | 21.34  | 29,622    | 20.51  | 29,461    | 18.80  |
| Acquisition, development, and construction loans | 11,016     | 1.75   | 20,302     | 2.40   | 8,276      | 2.85   | 10,289    | 3.51   | 10,243    | 5.59   |
| One-to-four family loans                         | 972        | 0.50   | 1,190      | 0.72   | 1,530      | 0.92   | 1,685     | 1.20   | 1,884     | 1.87   |
| Other loans                                      | 15,295     | 2.62   | 19,991     | 3.06   | 10,039     | 3.30   | 8,864     | 3.93   | 8,140     | 4.74   |
| Total loans                                      | \$ 137,290 | 100.00%  | \$ 158,942 | 100.00%  | \$ 127,491 | 100.00%  | \$ 94,368 | 100.00%  | \$ 92,794 | 100.00%  |

The preceding allocation is based upon an estimate of various factors, as discussed in *Critical Accounting Policies* earlier in this report, and a different allocation methodology may be deemed to be more appropriate in the future. In addition, it should be noted that the portion of the allowance for losses on non-covered loans held for investment allocated to each non-covered loan category does not represent the total amount available to absorb losses that may occur within that category, since the total loan loss allowance is available for the entire non-covered held-for-investment loan portfolio.

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**Covered Loans and Covered Other Real Estate Owned**

The credit risk associated with the assets acquired in our AmTrust and Desert Hills transactions has been substantially mitigated by our loss sharing agreements with the FDIC. Under the terms of the loss sharing agreements, the FDIC will reimburse us for 80% of losses (and share in 80% of any recoveries) up to a specified threshold with respect to the loans and OREO acquired in the transactions. In each case, the FDIC will reimburse us for 95% of any losses (and share in 95% of any recoveries) with respect to the acquired assets beyond the initial amounts. The loss sharing (and reimbursement) agreements applicable to one-to-four family mortgage loans and HELOCs are effective for a ten-year period. Under the loss sharing agreements applicable to other loans and OREO, the FDIC will reimburse us for losses for a five-year period; the period for sharing in recoveries on other loans and OREO extends for a period of eight years.

We consider our covered loans to be performing due to the application of the yield accretion method under ASC 310-30, which allows us to aggregate credit-impaired loans acquired in the same fiscal quarter into one or more pools, provided that the loans have common risk characteristics. A pool is then accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. Accordingly, loans that may have been classified as non-performing loans by AmTrust or Desert Hills were no longer classified as non-performing at the dates of acquisition because we believed at that time that we would fully collect the new carrying value of those loans. The new carrying value represents the contractual balance, reduced by the portion expected to be uncollectible (referred to as the non-accretable difference) and by an accretable yield (discount) that is recognized as interest income. It is important to note that management's judgment is required in reclassifying loans subject to ASC 310-30 as performing loans, and is dependent on having a reasonable expectation about the timing and amount of the cash flows to be collected, even if a loan is contractually past due.

In connection with the AmTrust and Desert Hills loss sharing agreements, we established FDIC loss share receivables of \$740.0 million and \$69.6 million, which were the acquisition date fair values of the respective loss sharing agreements (i.e., the expected reimbursements from the FDIC over the terms of the agreements). The loss share receivables may increase if the losses increase, and may decrease if the losses fall short of the expected amounts. Increases in estimated reimbursements will be recognized in income in the same period that they are identified and that the allowance for losses on the related covered loans is recognized. In 2011, indemnification income of \$17.6 million was recorded in non-interest income as a result of an increase in expected reimbursements from the FDIC under our loss sharing agreements. This benefit partially offset a provision for losses on covered loans of \$21.4 million.

Decreases in estimated reimbursements from the FDIC, if any, will be recognized in income prospectively over the life of the related covered loans (or, if shorter, over the remaining term of the loss sharing agreement). Related additions to the accretable yield on the covered loans will be recognized in income prospectively over the lives of the loans. Gains and recoveries on covered assets will offset losses, or be paid to the FDIC at the applicable loss share percentage at the time of recovery.

The loss share receivables may also increase due to accretion, which was \$24.0 million in 2011 and \$44.4 million in 2010. Accretion of the FDIC loss share receivable relates to the difference between the discounted, versus the undiscounted, expected cash flows of covered loans subject to the FDIC loss sharing agreements. These cash flows were discounted to reflect the uncertainty of the timing and receipt of the loss sharing reimbursements from the FDIC. In the twelve months ended December 31, 2011, we received FDIC reimbursements of \$160.5 million.



**Table of Contents****Asset Quality Analysis (Including Covered Loans and Covered OREO)**

The following table presents information regarding our non-performing assets and loans past due at December 31, 2011 and 2010, including covered loans and covered OREO (collectively, covered assets):

| <i>(dollars in thousands)</i>  | December 31,      |                     |
|--|-------------------|---------------------|
|  | 2011              | 2010                |
| <b>Covered Loans 90 Days or More Past Due:</b>   |                   |                     |
| Multi-family   | \$ 161            | \$ 410              |
| Commercial real estate   | 8,599             | 12,060              |
| Acquisition, development, and construction   | 5,082             | 12,664              |
| One-to-four family   | 314,821           | 310,929             |
| Other  | 18,779            | 24,764              |
| <b>Total covered loans 90 days or more past due</b>  | <b>347,442</b>    | <b>360,827</b>      |
| Covered other real estate owned  | 71,400            | 62,412              |
| <b>Total covered non-performing assets</b>   | <b>\$ 418,842</b> | <b>\$ 423,239</b>   |
| <b>Total Non-Performing Assets (including covered assets):</b>                                       |                   |                     |
| Non-performing loans:  |                   |                     |
| Multi-family   | \$ 205,225        | \$ 328,302          |
| Commercial real estate   | 76,631            | 174,460             |
| Acquisition, development, and construction   | 34,968            | 104,514             |
| One-to-four family   | 326,728           | 328,742             |
| Other non-performing loans   | 29,705            | 49,240              |
| <b>Total non-performing loans</b>  | <b>673,257</b>    | <b>985,258</b>      |
| Other real estate owned  | 155,967           | 90,478              |
| <b>Total non-performing assets (including covered assets)</b>  | <b>\$ 829,224</b> | <b>\$ 1,075,736</b> |
| <b>Asset Quality Ratios (including covered loans and the allowance for losses on covered loans):</b> |                   |                     |
| Total non-performing loans to total loans  | 2.30%             | 3.52%               |
| Total non-performing assets to total assets  | 1.97              | 2.61                |
| Allowances for loan losses to total non-performing loans   | 25.34             | 17.34               |
| Allowances for loan losses to total loans  | 0.58              | 0.61                |
| <b>Covered Loans 30-89 Days Past Due:</b>  |                   |                     |
| Multi-family   | \$                | \$ 402              |
| Commercial real estate   | 1,054             | 9,095               |
| Acquisition, development, and construction   | 272               | 1,172               |
| One-to-four family   | 103,495           | 108,691             |
| Other loans  | 7,168             | 11,182              |
| <b>Total covered loans 30-89 days past due</b>   | <b>\$ 111,989</b> | <b>\$ 130,542</b>   |
| <b>Total Loans 30-89 Days Past Due (including covered loans):</b>                                    |                   |                     |
| Multi-family   | \$ 46,702         | \$ 121,590          |
| Commercial real estate   | 54,852            | 17,302              |

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|   |            |            |
|---|------------|------------|
| Acquisition, development, and construction                | 6,792      | 6,366      |
| One-to-four family  | 106,207    | 114,414    |
| Other loans   | 9,093      | 21,910     |
| Total loans 30-89 days past due (including covered loans) | \$ 223,646 | \$ 281,582 |

**Table of Contents****Geographical Analysis of Non-Performing Loans (Covered and Non-Covered)**

The following table presents a geographical analysis of our non-performing loans at December 31, 2011:

|                            |            |
|----------------------------|------------|
| <i>(in thousands)</i>      |            |
| New York                   | \$ 206,872 |
| Florida                    | 98,434     |
| New Jersey                 | 83,503     |
| Arizona                    | 51,034     |
| Washington, D.C.           | 45,591     |
| California                 | 40,462     |
| Connecticut                | 23,548     |
| Ohio                       | 17,361     |
| Nevada                     | 15,172     |
| Massachusetts              | 12,467     |
| All other states           | 78,813     |
| Total non-performing loans | \$ 673,257 |

**Securities**

Securities represented \$4.5 billion, or 10.8%, of total assets at December 31, 2011, reflecting a \$248.4 million decrease from the balance at December 31, 2010. In addition to the decline in market interest rates, which triggered a rise in repayments, the decline in securities reflects the deployment of our cash flows into loan originations, which totaled \$16.0 billion over the course of the year.

The investment policies of the Company and the Banks are established by the respective Boards of Directors and implemented by their respective Investment Committees, in concert with the respective Asset and Liability Management Committees. The Investment Committees generally meet quarterly or on an as-needed basis to review the portfolios and specific capital market transactions. In addition, the securities portfolios are reviewed monthly by the Boards of Directors as a whole. Furthermore, the policies guiding the Company's and the Banks' investments are reviewed at least annually by the respective Investment Committees, as well as by the respective Boards. While the policies permit investment in various types of liquid assets, neither the Company nor the Banks currently maintain a trading portfolio.

Our general investment strategy is to purchase liquid investments with various maturities to ensure that our overall interest rate risk position stays within the required limits of our investment policies. We generally limit our investments to GSE obligations (defined as GSE certificates; GSE collateralized mortgage obligations ( CMOs ); and GSE debentures). At December 31, 2011, 93.7% of our securities portfolio consisted of GSE obligations, as compared to 90.5% at December 31, 2010. The remainder of the portfolio was comprised of private label CMOs, corporate bonds, trust preferred securities, corporate equities, and municipal obligations. We have no investment securities that are backed by subprime or Alt-A loans.

Depending on management's intent at the time of purchase, securities are classified as either available for sale or held to maturity. While available-for-sale securities are intended to generate earnings, they also represent a significant source of cash flows and liquidity for future loan production, the reduction of higher-cost funding, and general operating activities. These cash flows stem from the repayment of principal and interest, in addition to the sale of such securities. Held-to-maturity securities also generate cash flows from repayments and serve as a source of earnings.

Securities expected to be held for an indefinite period of time are classified as available for sale. A decision to purchase or sell these securities is based on economic conditions, including changes in interest rates, liquidity, and our asset and liability management strategy. Available-for-sale securities represented \$724.7 million, or 16.0%, of total securities at December 31, 2011, up from \$653.0 million, or 13.6%, of total securities at December 31, 2010. Included in the respective year-end amounts were mortgage-related securities of \$192.0 million and \$485.2 million, and other securities of \$532.7 million and \$167.8 million. The shift in the composition of the available-for-sale portfolio reflects the deployment of cash flows from GSE mortgage-backed securities into GSE debentures. Primarily reflecting the decline in market interest rates, the estimated weighted average life of the available-for-sale securities portfolio was 3.0 years at December 31, 2011 as compared to 3.8 years at December 31, 2010.



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Held-to-maturity securities, which are securities that management has the positive intent to hold to maturity, represented \$3.8 billion, or 84.0%, of total securities at December 31, 2011, as compared to \$4.1 billion, or 86.4%, of total securities at December 31, 2010. At the current year-end, the fair value of securities held to maturity represented 103.94% of their carrying value, as compared to 100.52% at the prior year-end. Mortgage-related securities accounted for \$3.0 billion of securities held to maturity at the end of December 2011 and 2010, while other securities represented \$819.6 million and \$1.2 billion at the respective year-ends. Included in the latter year-end amounts were GSE obligations of \$3.6 billion and \$3.9 billion; capital trust notes of \$131.6 million and \$145.5 million; and corporate bonds of \$54.8 million and \$86.5 million, respectively. The estimated weighted average lives of the held-to-maturity securities portfolio were 4.7 years and 4.8 years at the corresponding dates.

## **Federal Home Loan Bank Stock**

The Community Bank and the Commercial Bank are members of the FHLB-NY, one of 12 regional FHLBs comprising the FHLB system. Each regional FHLB manages its customer relationships, while the 12 FHLBs use their combined size and strength to obtain their necessary funding at the lowest possible cost.

As members of the FHLB-NY, the Community Bank and the Commercial Bank are required to acquire and hold shares of its capital stock. In addition, the Community Bank acquired shares of the capital stock of the FHLB-Cincinnati and the FHLB-San Francisco in connection with the AmTrust and Desert Hills acquisitions, respectively. At December 31, 2011, the value of our stock in the FHLB-Cincinnati and the FHLB-San Francisco was \$25.2 million and \$2.7 million, respectively.

Including FHLB-NY stock of \$462.4 million, the Community Bank and the Commercial Bank held total FHLB stock of \$482.5 million and \$7.8 million, respectively, at December 31, 2011. FHLB stock continued to be valued at par, with no impairment required.

For the fiscal year ended December 31, 2011, dividends from the FHLB to the Community Bank and the Commercial Bank respectively totaled \$19.5 million and \$374,000. In 2010, such dividends amounted to \$23.3 million and \$446,000, respectively.

## **Bank-Owned Life Insurance**

At December 31, 2011, our investment in bank-owned life insurance ( BOLI ) was \$769.0 million, as compared to \$742.5 million at December 31, 2010. The increase in our investment reflects the rise in the cash surrender value of the underlying policies over the course of the year.

BOLI is recorded as the total cash surrender value of the policies in the Consolidated Statements of Condition, and the income generated by the increase in the cash surrender value of the policies is recorded in non-interest income in the Consolidated Statements of Income and Comprehensive Income.

## **FDIC Loss Share Receivable**

In connection with our loss sharing agreements with the FDIC with respect to the loans and OREO acquired in the AmTrust and Desert Hills acquisitions, we recorded FDIC loss share receivables of \$695.2 million and \$814.1 million, respectively, at December 31, 2011 and 2010. The loss share receivables represent the present values of the reimbursements we expected to receive under the combined loss sharing agreements at those dates.

## **Goodwill and Core Deposit Intangibles**

We record goodwill and core deposit intangibles ( CDI ) in our Consolidated Statements of Condition in connection with our various business combinations.

At December 31, 2011 and 2010, goodwill totaled \$2.4 billion. Reflecting amortization, CDI declined \$26.1 million year-over-year, to \$51.7 million.

## **Sources of Funds**

The Parent Company (i.e., the Company on an unconsolidated basis) has four primary funding sources for the payment of dividends, share repurchases, and other corporate uses: dividends paid to the Company by the Banks; capital raised through the issuance of stock; funding raised

through the issuance of debt instruments; and repayments of, and income from, investment securities.

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On a consolidated basis, our funding primarily stems from a combination of the following sources: the deposits we gather through our branch network or acquire in business combinations, as well as brokered deposits; borrowed funds, primarily in the form of wholesale borrowings; the cash flows generated through the repayment and sale of loans; and the cash flows generated through the repayment and sale of securities.

In 2011, loan repayments and sales totaled \$15.0 billion, as compared to \$14.6 billion in the prior year. Repayments and sales accounted for \$7.7 billion and \$7.3 billion, respectively, of the 2011 total, and for \$4.6 billion and \$10.0 billion, respectively, of the total in 2010. The decline in cash flows from sales is indicative of the aforementioned reduction in the production of one-to-four family loans for sale during the year.

Cash flows from the repayment and sale of securities totaled \$3.0 billion and \$1.1 billion, respectively, in 2011, while purchases of securities totaled \$3.9 billion over the course of the year. In 2010, the cash flows from the repayment and sale of securities totaled \$5.0 billion and \$23.1 million, respectively, and were partially offset by purchases of securities totaling \$4.0 billion.

Consistent with our business model, the cash flows from loans and securities were primarily deployed into loan production and, to a much lesser extent, GSE obligations.

### ***Deposits***

Our ability to retain and attract deposits depends on numerous factors, including customer satisfaction, the rates of interest we pay, the types of products we offer, and the attractiveness of their terms. There are times we may choose not to compete for deposits, depending on our access to deposits through acquisitions, the availability of lower-cost funding sources, the competitiveness of the market and its impact on pricing, and our need for such deposits to fund our loan demand.

While the vast majority of our deposits have been acquired through business combinations or gathered through our branch network, our mix of deposits has also included brokered deposits. Depending on the availability and pricing of such wholesale funding sources, we typically refrain from pricing our retail deposits at the higher end of the market, in order to contain or reduce our funding costs.

Deposits totaled \$22.3 billion at December 31, 2011, representing a \$465.1 million increase from the balance recorded at December 31, 2010. Although CDs declined \$461.9 million year-over-year to \$7.4 billion, NOW and money market accounts, savings accounts, and non-interest-bearing accounts together rose \$927.0 million to \$14.9 billion during the same time.

Specifically, NOW and money market accounts rose \$521.4 million year-over-year, to \$8.8 billion, reflecting an \$887.0 million increase in brokered NOW and money market accounts to \$3.8 billion. Savings accounts rose \$68.1 million during this time, to \$4.0 billion, while non-interest-bearing accounts rose \$337.5 million to \$2.2 billion. The increase in non-interest-bearing accounts was partly due to a \$25.8 million increase in brokered non-interest-bearing accounts to \$61.6 million and to an increase in fiduciary accounts.

Although we prefer to compete for deposits on the basis of service, convenience, and our extensive range of products, we have the ability to compete on the basis of pricing should the need arise. While this has not yet been the case, given our success in acquiring deposits through business combinations, we believe that the size and scope of our franchise would facilitate our efforts to mount a deposit campaign.

### ***Borrowed Funds***

Borrowed funds consist primarily of wholesale borrowings (i.e., FHLB advances, repurchase agreements, and federal funds purchased); junior subordinated debentures; and other borrowed funds (consisting of preferred stock of subsidiaries and senior notes). At December 31, 2011, borrowed funds totaled \$14.0 billion, reflecting a \$424.3 million increase from the year-earlier amount.

### ***Wholesale Borrowings***

Wholesale borrowings rose \$938.5 million year-over-year, to \$13.4 billion, and represented 32.0% of total assets at December 31, 2011. FHLB advances accounted for \$9.3 billion of the current year-end total, signifying a \$938.5 million increase from the balance at December 31, 2010. Included in the year-end 2011 amount were \$661.6 million of FHLB-Cincinnati advances that were acquired in the AmTrust acquisition. The remaining advances were from the FHLB-NY.

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The increase in wholesale borrowings was largely due to the maturity and repayment of certain fixed rate senior notes that had been issued under the Temporary Liquidity Guarantee Program ( TLGP ), as further discussed below.

The Community Bank and the Commercial Bank are both members of, and have lines of credit with, the FHLB-NY. Pursuant to blanket collateral agreements with the Banks, our FHLB advances and overnight advances are secured by pledges of certain eligible collateral in the form of loans and securities.

Also included in wholesale borrowings at the end of the year were repurchase agreements of \$4.1 billion, consistent with the balance at December 31, 2010. Repurchase agreements are contracts for the sale of securities owned or borrowed by the Banks with an agreement to repurchase those securities at agreed-upon prices and dates. Our repurchase agreements are primarily collateralized by GSE obligations, and may be entered into with the FHLB-NY or certain brokerage firms. The brokerage firms we utilize are subject to an ongoing internal financial review to ensure that we borrow funds only from those dealers whose financial strength will minimize the risk of loss due to default. In addition, a master repurchase agreement must be executed and on file for each of the brokerage firms we use.

A significant portion of our wholesale borrowings at year-end 2011 consisted of callable advances and callable repurchase agreements. As of December 31st, \$11.3 billion of our wholesale borrowings are callable in 2012. Given the current interest rate environment, we do not expect these borrowings to be called.

### ***Junior Subordinated Debentures***

Junior subordinated debentures totaled \$426.9 million at December 31, 2011, comparable to the balance recorded at December 31, 2010.

### ***Other Borrowings***

Other borrowings totaled \$94.3 million at December 31, 2011, as compared to \$608.5 million at December 31, 2010. Included in the latter amount were \$602.0 million of fixed rate senior notes that had been issued in 2008 under the TLGP. The reduction in other borrowings reflects the maturity of \$512.0 million of such notes on December 16, 2011; the remaining \$90.0 million will mature on June 22, 2012.

Please see Note 7, Borrowed Funds, in Item 8, Financial Statements and Supplementary Data for a further discussion of our wholesale borrowings, junior subordinated debentures, and other borrowings.

## **Liquidity, Contractual Obligations and Off-Balance-Sheet Commitments, and Capital Position**

### ***Liquidity***

We manage our liquidity to ensure that cash flows are sufficient to support our operations, and to compensate for any temporary mismatches between sources and uses of funds caused by variable loan and deposit demand.

We monitor our liquidity daily to ensure that sufficient funds are available to meet our financial obligations. Our most liquid assets are cash and cash equivalents, which totaled \$2.0 billion and \$1.9 billion, respectively, at December 31, 2011 and 2010. In 2011, as in 2010, our portfolios of loans and securities were meaningful sources of liquidity, with cash flows from the repayment and sale of loans totaling \$15.0 billion and cash flows from the repayment and sale of securities totaling \$4.2 billion.

Additional liquidity stems from the deposits we gather through our branches or acquire in business combinations, and from our use of wholesale funding sources, including brokered deposits and wholesale borrowings. We also have access to the Banks approved lines of credit with various counterparties, including the FHLB-NY. The availability of these wholesale funding sources is generally based on the amount of mortgage loan collateral available under a blanket lien we have pledged to the FHLB-NY and, to a lesser extent, the amount of available securities that may be pledged to collateralize our borrowings. At December 31, 2011, our available borrowing capacity with the FHLB-NY was \$3.7 billion. In addition, the Community Bank and the Commercial Bank had \$720.8 million in available-for-sale securities, combined.



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Our primary investing activity is loan production and in 2011, the volume of loans originated exceeded the volume of loan repayments received. During this time, the net cash used in investing activities totaled \$1.2 billion. Our financing activities provided net cash of \$455.0 million and our operating activities provided net cash of \$830.2 million.

CDs due to mature in one year or less from December 31, 2011 totaled \$5.5 billion, representing 74.2% of total CDs at that date. Our ability to retain these CDs and to attract new deposits depends on numerous factors, including customer satisfaction, the rates of interest we pay on our deposits, the types of products we offer, and the attractiveness of their terms. However, there are times when we may choose not to compete for deposits, depending on the availability of lower-cost funding, the competitiveness of the market and its impact on pricing, and our need for such deposits to fund loan demand.

On a stand-alone basis, the Company (the Parent Company) is a separate legal entity from each of the Banks and must provide for its own liquidity. In addition to operating expenses and any share repurchases, the Company is responsible for paying any dividends declared to our shareholders. As a Delaware corporation, the Company is able to pay dividends either from surplus or, in case there is no surplus, from net profits for the fiscal year in which the dividend is declared and/or the preceding fiscal year. In addition, the Company is not required to obtain prior Federal Reserve approval to pay a dividend unless the declaration and payment of a dividend could raise supervisory concerns about the safe and sound operation of the Company and the Banks, where the dividend declared for a period is not supported by earnings for that period, or where the Company plans to declare a material increase in its dividend.

The Company's ability to pay dividends may depend, in part, upon dividends it receives from the Banks. The ability of the Community Bank and the Commercial Bank to pay dividends and other capital distributions to the Parent Company is generally limited by New York State banking law and regulations, and by certain regulations of the FDIC. In addition, the Superintendent of the New York State Department of Financial Services (the Superintendent), the FDIC, and the Federal Reserve, for reasons of safety and soundness, may prohibit the payment of dividends that are otherwise permissible by regulations.

Under New York State Banking Law, a New York State-chartered stock-form savings bank or commercial bank may declare and pay dividends out of its net profits, unless there is an impairment of capital. However, the approval of the Superintendent is required if the total of all dividends declared in a calendar year would exceed the total of a bank's net profits for that year, combined with its retained net profits for the preceding two years. In 2011, the Banks paid dividends totaling \$555.0 million to the Parent Company, leaving \$296.5 million that they could dividend to the Parent Company without regulatory approval at year-end. Additional sources of liquidity available to the Parent Company at December 31, 2011 included \$241.3 million in cash and cash equivalents and \$3.8 million of available-for-sale securities. If either of the Banks were to apply to the Superintendent for approval to make a dividend or capital distribution in excess of the dividend amounts permitted under the regulations, there can be no assurance that such application would be approved by the regulatory authorities.

### ***Contractual Obligations and Off-Balance-Sheet Commitments***

In the normal course of business, we enter into a variety of contractual obligations in order to manage our assets and liabilities, fund loan growth, operate our branch network, and address our capital needs.

For example, we offer CDs to our customers under contract, and borrow funds under contract from the FHLB and various brokerage firms. These contractual obligations are reflected in the Consolidated Statements of Condition under deposits and borrowed funds, respectively. At December 31, 2011, we recorded CDs of \$7.4 billion and long-term debt (defined as borrowed funds with an original maturity in excess of one year) of \$12.4 billion.

We also are obligated under certain non-cancelable operating leases on the buildings and land we use in operating our branch network and in performing our back-office responsibilities. These obligations are not included in the Consolidated Statements of Condition and totaled \$150.2 million at December 31, 2011.

**Table of Contents****Contractual Obligations**

The following table sets forth the maturity profile of the aforementioned contractual obligations:

| <i>(in thousands)</i> | Certificates of<br>Deposit | Long-Term<br>Debt <sup>(1)</sup> | Operating<br>Leases | Total                |
|-----------------------|----------------------------|----------------------------------|---------------------|----------------------|
| One year or less      | \$ 5,471,551               | \$ 142,337                       | \$ 26,525           | \$ 5,640,413         |
| One to three years    | 1,484,293                  | 891,548                          | 43,895              | 2,419,736            |
| Three to five years   | 408,921                    | 3,160,807                        | 26,527              | 3,596,255            |
| More than five years  | 8,498                      | 8,203,722                        | 53,296              | 8,265,516            |
| <b>Total</b>          | <b>\$ 7,373,263</b>        | <b>\$ 12,398,414</b>             | <b>\$ 150,243</b>   | <b>\$ 19,921,920</b> |

(1) Includes FHLB advances, repurchase agreements, junior subordinated debentures, preferred stock of subsidiaries, and senior notes with an original maturity exceeding twelve months.

At December 31, 2011, we had contractual obligations to purchase \$45.5 million of GSE securities. We also had commitments to extend credit in the form of mortgage and other loan originations. These off-balance-sheet commitments consist of agreements to extend credit, as long as there is no violation of any condition established in the contract under which the loan is made. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee.

At December 31, 2011, commitments to originate mortgage loans totaled \$2.3 billion, including \$1.1 billion of one-to-four family loans committed for sale. Commitments to originate other loans totaled \$423.9 million, including unadvanced lines of credit. The majority of our loan commitments were expected to be funded within 90 days of year-end. We also had off-balance-sheet commitments to issue commercial, performance, and financial stand-by letters of credit of \$111.7 million, \$13.2 million, and \$48.0 million, respectively.

The following table sets forth our off-balance-sheet commitments relating to outstanding loan commitments and letters of credit at December 31, 2011:

| <i>(in thousands)</i>   |                     |
|---|---------------------|
| <b>Commitments to Originate Mortgage Loans for Investment:</b>      |                     |
| Multi-family and commercial real estate loans                       | \$ 1,089,614        |
| Acquisition, development, and construction loans                    | 92,974              |
| <b>Total commitments to originate mortgage loans for investment</b> | <b>\$ 1,182,588</b> |
| Commitments to originate other loans for investment                 | 423,924             |
| Commitments to originate one-to-four family loans for sale          | 1,136,230           |
| <b>Total loan commitments</b>                                       | <b>\$ 2,742,742</b> |
| Commercial, performance, and financial stand-by letters of credit   | 172,888             |
| <b>Total commitments</b>  | <b>\$ 2,915,630</b> |

Based upon the current strength of our liquidity position, we expect that our funding will be sufficient to fulfill these obligations and commitments when they are due.

*Derivative Financial Instruments*

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We use various financial instruments, including derivatives, in connection with our strategies to reduce market risk resulting from changes in interest rates. Our derivative financial instruments consist of financial forward and futures contracts, IRLCs, swaps, and options. These derivatives relate to mortgage banking operations, MSRMs, and other risk management activities, and seek to mitigate or reduce our exposure to losses from adverse changes in interest rates. These activities will vary in scope based on the level and volatility of interest rates, the types of assets held, and other changing market conditions. At December 31, 2011, we held derivative financial instruments with a notional value of \$5.1 billion. (Please see Note 14, Derivative Financial Instruments, in Item 8, Financial Statements and Supplementary Data for a further discussion of our use of such financial instruments.)

**Table of Contents****Capital Position**

In 2011, we maintained the strength of our capital position, as our levels of stockholders' equity and tangible stockholders' equity rose \$39.5 million and \$65.6 million, respectively, to \$5.6 billion and \$3.1 billion at December 31st. (Please see the discussion and reconciliations of stockholders' equity and tangible stockholders' equity, total assets and tangible assets, and the related measures that appear later in this report.)

At December 31, 2011 and 2010, stockholders' equity represented 13.24% and 13.42%, respectively, of total assets and respective book values per share of \$12.73 and \$12.69. Our calculation of book value per share was based on the number of shares outstanding at the end of each December: 437,344,796 shares at December 31, 2011 and 435,646,845 shares at December 31, 2010. (Please see the definition of book value per share that appears in the Glossary earlier in this report.)

We calculate tangible stockholders' equity by subtracting the amount of goodwill and CDI recorded at the end of a period from the amount of stockholders' equity recorded at the same date. At December 31, 2011, we recorded goodwill of \$2.4 billion, which was consistent with the year-earlier balance, and CDI of \$51.7 million, which was \$26.1 million less than the prior year-end amount.

At December 31, 2011, our tangible capital measures were comparable to, or reflected improvement from, the year-earlier measures, another indication of our continued capital strength. Tangible stockholders' equity represented 7.78% of tangible assets at December 31, 2011, one basis point below the measure at December 31, 2010. Excluding AOCL from the calculation, the ratio of adjusted tangible stockholders' equity to adjusted tangible assets was 7.95% at December 31, 2011, reflecting a year-over-year improvement of five basis points. The year-over-year increase in tangible stockholders' equity was tempered by the distribution of cash dividends totaling \$436.9 million in the form of four quarterly cash dividends of \$0.25 per share, or \$1.00 per share, annualized.

In addition, AOCL rose \$26.2 million year-over-year, to \$71.9 million, primarily reflecting the impact of a \$21.9 million increase in our pension and post-retirement obligations and an \$11.3 million reduction in the net unrealized gain on our portfolio of available-for-sale securities. The increase in AOCL was partly offset by a \$6.9 million decline in the net unrealized loss on the non-credit portion of OTTI losses from the level recorded at December 31, 2010.

Consistent with our focus on capital strength and preservation, the level of stockholders' equity at December 31, 2011 continued to exceed the minimum federal requirements for a bank holding company. The following tables set forth our total risk-based, Tier 1 risk-based, and leverage capital amounts and ratios on a consolidated basis at December 31, 2011 and 2010, and the respective minimum regulatory capital requirements:

**Regulatory Capital Analysis**

| At December 31, 2011<br>(dollars in thousands) | Actual       |        | Minimum Required |
|--|--------------|--------|------------------|
|  | Amount       | Ratio  | Ratio            |
| Total risk-based capital                       | \$ 3,750,915 | 14.23% | 8.00%            |
| Tier 1 risk-based capital                      | 3,580,302    | 13.59  | 4.00             |
| Leverage capital                               | 3,580,302    | 9.09   | 4.00             |

| At December 31, 2010<br>(dollars in thousands) | Actual       |        | Minimum Required |
|--|--------------|--------|------------------|
|  | Amount       | Ratio  | Ratio            |
| Total risk-based capital                       | \$ 3,674,679 | 14.36% | 8.00%            |
| Tier 1 risk-based capital                      | 3,503,672    | 13.69  | 4.00             |
| Leverage capital                               | 3,503,672    | 9.07   | 4.00             |

The capital strength of the Company is paralleled by the solid capital position of the Banks. At December 31, 2011, the capital ratios for the Community Bank and the Commercial Bank continued to exceed the minimum levels required for classification as well capitalized institutions under the Federal Deposit Insurance Corporation Improvement Act of 1991, as further discussed in Note 17, Regulatory Matters, in Item 8, Financial Statements and Supplementary Data.



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**RESULTS OF OPERATIONS: 2011 and 2010**

**Earnings Summary**

In the twelve months ended December 31, 2011, we generated earnings of \$480.0 million, or \$1.09 per diluted share, as compared to \$541.0 million, or \$1.24 per diluted share, in the twelve months ended December 31, 2010.

Although our 2011 performance benefited from a modest increase in net interest income and a decline in our non-covered loan loss provision, these benefits were exceeded by the impact of a substantial decline in non-interest income and a more modest increase in non-interest expense.

Net interest income rose \$20.5 million year-over-year to \$1.2 billion, as a \$47.1 million decline in interest income was exceeded by a \$67.6 million reduction in interest expense. Among the factors contributing to the rise in net interest income were an increase in the average balance of interest-earning assets and a significant rise in prepayment penalty income, as a decline in market interest rates triggered an increase in property transactions and refinancing activity in our multi-family space. The rise in net interest income was also fueled by a decline in the average balance and cost of our interest-bearing deposits, together with a decline in the average balance of borrowed funds. In view of our liquidity, which was fueled by an increase in cash flows from loans and securities, we were able to reduce certain higher-cost funding sources and to refrain from competing for deposits by paying higher interest rates.

The year-over-year decline in the non-covered loan loss provision was attributable to the significant improvement in the quality of our assets, as discussed earlier in this report. Specifically, in 2011, the provision for losses on non-covered loans totaled \$79.0 million, reflecting a \$12.0 million reduction from the year-earlier amount.

In contrast to the modest increase in net interest income, non-interest income declined to \$235.3 million in 2011 from \$337.9 million in 2010. The reduction was primarily due to a \$103.2 million decrease in mortgage banking income to \$80.7 million, as the volume of one-to-four family loans produced for sale declined from the prior year's level, the result of continued weakness in the U.S. housing market and an increase in residential mortgage interest rates in the first six months of the year. Servicing income also declined in 2011, reflecting the expiration of our mortgage servicing arrangement with the FDIC in the fourth quarter of 2010.

While non-interest income was also reduced by a \$9.7 million decline in fee income and an OTTI loss of \$18.1 million, these declines were somewhat offset by a \$14.2 million increase in net securities gains to \$36.6 million and a \$9.8 million gain on the disposition of our insurance premium financing subsidiary during the year. On an after-tax basis, the respective gains were equivalent to \$21.8 million and \$5.9 million, or \$0.05 and \$0.01 per diluted share, respectively. By comparison, the OTTI loss was equivalent to \$10.8 million, or \$0.02 per diluted share, after-tax. In 2010, net securities gains added \$22.4 million to non-interest income, while a gain on the Desert Hills acquisition added \$2.9 million. On an after-tax basis, the respective gains were \$13.5 million and \$1.8 million, equivalent to \$0.03 and \$0.01 per diluted share, respectively.

Non-interest expense rose \$23.2 million year-over-year, to \$600.7 million, as a \$28.4 million increase in operating expenses to \$574.7 million exceeded a \$5.2 million reduction in the amortization of CDI to \$26.1 million. Compensation and benefits expense accounted for \$18.5 million of the year-over-year increase in operating expenses, while general and administrative ( G&A ) expense accounted for \$11.1 million of this increase. In addition to reflecting normal salary increases and incentive stock award grants, the rise in 2011 compensation and benefits expense reflected severance charges of \$2.3 million (or \$1.4 million after-tax) in connection with a reduction in staff in the fourth quarter of the year.

The year-over-year increase in G&A expense for the twelve months ended December 31, 2011 was primarily due to legal and other expenses stemming from the acquisition and management of foreclosed real estate. Although such expenses were also incurred in 2010, the level of G&A expense during that year was increased by acquisition-related costs of \$11.5 million stemming from the FDIC-assisted acquisitions of AmTrust and Desert Hills. On an after-tax basis, these costs were equivalent to \$7.0 million, or \$0.02 per diluted share.

Reflecting the resultant decline in pre-tax income, income tax expense fell to \$254.5 million in 2011 from \$296.5 million in 2010.

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### **Net Interest Income**

Net interest income is our primary source of income. Its level is a function of the average balance of our interest-earning assets, the average balance of our interest-bearing liabilities, and the spread between the yield on such assets and the cost of such liabilities. These factors are influenced by both the pricing and mix of our interest-earning assets and our interest-bearing liabilities which, in turn, are impacted by various external factors, including the local economy, competition for loans and deposits, the monetary policy of the Federal Open Market Committee of the Federal Reserve Board of Governors (the FOMC), and market interest rates.

In 2011, we recorded net interest income of \$1.2 billion, reflecting a year-over-year increase of \$20.5 million. Although interest income declined \$47.1 million year-over-year to \$1.9 billion, the decline was exceeded by a \$67.6 million reduction in interest expense to \$666.2 million.

A description of the factors contributing to the modest growth of our net interest income follows:

#### ***Interest Income***

Notwithstanding a \$515.2 million rise in the average balance of interest-earning assets to \$34.7 billion, interest income declined \$47.1 million in 2011 to \$1.9 billion, as the average yield on interest-earning assets fell 22 basis points to 5.38%.

The yields generated by our loans and other interest-earning assets are typically driven by intermediate-term interest rates, which are set by the market and generally vary from day to day. Reflecting a decline in market interest rates from the year-earlier level, the average yield on loans fell 17 basis points to 5.64% in 2011 and the average yield on securities and money market investments fell 42 basis points to 4.07%. The impact of the respective declines was tempered by a \$344.3 million increase in the average balance of loans to \$29.1 billion, and a \$170.9 million increase in the average balance of securities and money market investments to \$5.6 billion.

The increase in the average balance of loans was driven by multi-family and CRE loan production, as the decline in market interest rates triggered an increase in property transactions, together with a significant increase in refinancing activity. As a result, prepayment penalty income rose \$63.9 million, or 282.4%, in 2011 from the year-earlier level, adding \$86.6 million to the interest income generated by loans and 30 basis points to their average yield. In contrast, prepayment penalty income added \$22.6 million to the interest income generated by loans in 2010, and eight basis points to the average yield on loans.

Although the purchase of GSE securities contributed to the increase in the average balance of securities and money market investments, the benefit was largely tempered by calls and repayments as the level of market interest rates declined over the course of the year.

#### ***Interest Expense***

The year-over-year decline in interest expense was the result of a \$1.1 billion decrease in the average balance of interest-bearing liabilities to \$33.1 billion and a 14-basis point decrease in the average cost of such funds to 2.01%.

The average balance of interest-bearing deposits fell \$660.4 million year-over-year to \$20.0 billion, as a \$1.2 billion reduction in the average balance of CDs, to \$7.4 billion, exceeded more modest increases in the average balances of NOW and money market accounts and savings accounts. In addition, the average balance of borrowed funds fell \$399.7 million year-over-year to \$13.1 billion. Both declines were consistent with our efforts to reduce our higher-cost funding sources while, at the same time, increasing the balances of lower-cost deposits and non-interest-bearing accounts.

The cost of our deposits and borrowed funds is largely based on short-term rates of interest, the level of which is partially impacted by the actions of the FOMC. The FOMC reduces, maintains, or increases the target federal funds rate (the rate at which banks borrow from one another) as it deems necessary to promote the health of the U.S. economy. Although economic conditions reflected modest improvement in certain markets, the pace of economic recovery continued to be slow. Real estate values remained well below pre-2007 levels, and unemployment rates ranged from a high of 9.1% in January and the entire third quarter to a low of 8.5% in December 2011. As a result, the FOMC maintained the target federal funds rate at the same historically low level it initially established in the fourth quarter of 2008, zero to 0.25%.

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Although the degree to which we reduced our funding costs was greater in 2010 than in 2011, the average cost of our CDs fell 24 basis points year-over-year to 1.38%, while the average costs of our NOW and money market accounts and savings accounts fell 24 and 15 basis points, respectively, to 0.45% and 0.39%. The benefit of these declines was partly tempered by a six-basis point rise in the average cost of borrowed funds to 3.88%.

In addition to the low level of short-term interest rates, the decline in the average cost of our interest-bearing deposits reflects our ability to refrain from paying higher rates for deposits. In 2011, that ability was reinforced by the liquidity provided by our other funding sources, including the cash flows from the repayment and sale of loans and the repayment and sale of securities.

### ***Interest Rate Spread and Net Interest Margin***

The same factors that contributed to the modest increase in net interest income in 2011 contributed to a modest increase in our net interest margin. At 3.46%, our margin was one basis point higher than the year-earlier measure, even as our interest rate spread fell eight basis points to 3.37%.

While our margin and spread typically move in the same direction, the increase in our margin, albeit modest, reflects the benefits of having grown our average interest-earning assets while, at the same time, having reduced our average interest-bearing liabilities.

Prepayment penalty income contributed 25 basis points each to our margin and spread in 2011; in 2010, prepayment penalty income added six basis points to our margin and seven basis points to our spread.

It should be noted that the level of prepayment penalty income in any given period depends on the volume of loans that refinance or prepay during that time. Such activity is largely dependent on current market conditions, including real estate values, the perceived or actual direction of market interest rates, and the contractual repricing and maturity dates of our multi-family and CRE loans. As a result, the level of prepayment penalty income we record will vary from quarter to quarter, and is difficult to predict.



**Table of Contents****Net Interest Income Analysis**

The following table sets forth certain information regarding our average balance sheet for the years indicated, including the average yields on our interest-earning assets and the average costs of our interest-bearing liabilities. Average yields are calculated by dividing the interest income produced by the average balance of interest-earning assets. Average costs are calculated by dividing the interest expense produced by the average balance of interest-bearing liabilities. The average balances for the year are derived from average balances that are calculated daily. The average yields and costs include fees, as well as premiums and discounts (including mark-to-market adjustments from acquisitions), that are considered adjustments to such average yields and costs.

|   | 2011                 |                  | For the Years Ended December 31, |                      |                  |                     | 2010                 |                  | 2009                |  |
|---|----------------------|------------------|----------------------------------|----------------------|------------------|---------------------|----------------------|------------------|---------------------|--|
|   | Average Balance      | Interest         | Average Yield/ Cost              | Average Balance      | Interest         | Average Yield/ Cost | Average Balance      | Interest         | Average Yield/ Cost |  |
| <i>(dollars in thousands)</i>                             |                      |                  |                                  |                      |                  |                     |                      |                  |                     |  |
| <b>ASSETS:</b>  |                      |                  |                                  |                      |                  |                     |                      |                  |                     |  |
| Interest-earning assets:                                  |                      |                  |                                  |                      |                  |                     |                      |                  |                     |  |
| Mortgage and other loans, net <sup>(1)</sup>              | \$ 29,079,468        | \$ 1,638,651     | 5.64%                            | \$ 28,735,155        | \$ 1,669,871     | 5.81%               | \$ 22,996,752        | \$ 1,325,601     | 5.76%               |  |
| Securities and money market investments <sup>(2)(3)</sup> | 5,608,502            | 228,013          | 4.07                             | 5,437,610            | 243,923          | 4.49                | 6,046,016            | 309,011          | 5.11                |  |
| <b>Total interest-earning assets</b>                      | <b>34,687,970</b>    | <b>1,866,664</b> | <b>5.38</b>                      | <b>34,172,765</b>    | <b>1,913,794</b> | <b>5.60</b>         | <b>29,042,768</b>    | <b>1,634,612</b> | <b>5.63</b>         |  |
| Non-interest-earning assets                               | 6,443,040            |                  |                                  | 7,670,848            |                  |                     | 4,241,521            |                  |                     |  |
| <b>Total assets</b>                                       | <b>\$ 41,131,010</b> |                  |                                  | <b>\$ 41,843,613</b> |                  |                     | <b>\$ 33,284,289</b> |                  |                     |  |
| <b>LIABILITIES AND STOCKHOLDERS EQUITY:</b>               |                      |                  |                                  |                      |                  |                     |                      |                  |                     |  |
| Interest-bearing liabilities:                             |                      |                  |                                  |                      |                  |                     |                      |                  |                     |  |
| NOW and money market accounts                             | \$ 8,641,022         | \$ 39,285        | 0.45%                            | \$ 8,210,197         | \$ 56,991        | 0.69%               | \$ 4,481,377         | \$ 33,788        | 0.75%               |  |
| Savings accounts  | 3,946,965            | 15,488           | 0.39                             | 3,883,327            | 20,833           | 0.54                | 2,829,237            | 15,859           | 0.56                |  |
| Certificates of deposit                                   | 7,420,397            | 102,400          | 1.38                             | 8,575,238            | 138,716          | 1.62                | 6,296,344            | 163,168          | 2.59                |  |
| <b>Total interest-bearing deposits</b>                    | <b>20,008,384</b>    | <b>157,173</b>   | <b>0.79</b>                      | <b>20,668,762</b>    | <b>216,540</b>   | <b>1.05</b>         | <b>13,606,958</b>    | <b>212,815</b>   | <b>1.56</b>         |  |
| Borrowed funds  | 13,136,067           | 509,070          | 3.88                             | 13,535,790           | 517,291          | 3.82                | 13,943,594           | 516,472          | 3.70                |  |
| <b>Total interest-bearing liabilities</b>                 | <b>33,144,451</b>    | <b>666,243</b>   | <b>2.01</b>                      | <b>34,204,552</b>    | <b>733,831</b>   | <b>2.15</b>         | <b>27,550,552</b>    | <b>729,287</b>   | <b>2.65</b>         |  |
| Non-interest-bearing deposits                             | 2,149,239            |                  |                                  | 1,816,384            |                  |                     | 1,221,709            |                  |                     |  |
| Other liabilities   | 335,681              |                  |                                  | 430,372              |                  |                     | 222,003              |                  |                     |  |
| <b>Total liabilities</b>                                  | <b>35,629,371</b>    |                  |                                  | <b>36,451,308</b>    |                  |                     | <b>28,994,264</b>    |                  |                     |  |
| Stockholders equity                                       | 5,501,639            |                  |                                  | 5,392,305            |                  |                     | 4,290,025            |                  |                     |  |

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|  |               |       |               |       |               |       |
|--|---------------|-------|---------------|-------|---------------|-------|
| Total liabilities and stockholders equity                        | \$ 41,131,010 |       | \$ 41,843,613 |       | \$ 33,284,289 |       |
| Net interest income/interest rate spread                         | \$ 1,200,421  | 3.37% | \$ 1,179,963  | 3.45% | \$ 905,325    | 2.98% |
| Net interest-earning assets/net interest margin                  |               | 3.46% |               | 3.45% |               | 3.12% |
| Ratio of interest-earning assets to interest-bearing liabilities |               | 1.05x |               | 1.00x |               | 1.05x |

- (1) Amounts are net of net deferred loan origination costs/(fees) and the allowances for loan losses, and include loans held for sale and non-performing loans.
- (2) Amounts are at amortized cost.
- (3) Includes FHLB stock.

**Table of Contents****Rate/Volume Analysis**

The following table presents the extent to which changes in interest rates and changes in the volume of interest-earning assets and interest-bearing liabilities have affected our interest income and interest expense during the periods indicated. Information is provided in each category with respect to (i) the changes attributable to changes in volume (changes in volume multiplied by prior rate); (ii) the changes attributable to changes in rate (changes in rate multiplied by prior volume); and (iii) the net change. The changes attributable to the combined impact of volume and rate have been allocated proportionately to the changes due to volume and the changes due to rate.

| <i>(in thousands)</i>                   | Year Ended<br>December 31, 2011             |             |             | Year Ended<br>December 31, 2010             |            |            |
|---|---|-------------|-------------|---|------------|------------|
|   | Compared to Year Ended<br>December 31, 2010 |             |             | Compared to Year Ended<br>December 31, 2009 |            |            |
|   | Increase/(Decrease)                         |             |             | Increase/(Decrease)                         |            |            |
|   | Due to                                      |             |             | Due to                                      |            |            |
|   | Volume                                      | Rate        | Net         | Volume                                      | Rate       | Net        |
| <b>INTEREST-EARNING ASSETS:</b>         |   |             |             |   |            |            |
| Mortgage and other loans, net           | \$ 20,405                                   | \$ (51,625) | \$ (31,220) | \$ 333,388                                  | \$ 10,882  | \$ 344,270 |
| Securities and money market investments | 8,028                                       | (23,938)    | (15,910)    | (29,379)                                    | (35,709)   | (65,088)   |
| Total                                   | 28,433                                      | (75,563)    | (47,130)    | 304,009                                     | (24,827)   | 279,182    |
| <b>INTEREST-BEARING LIABILITIES:</b>    |   |             |             |   |            |            |
| NOW and money market accounts           | \$ 3,176                                    | \$ (20,882) | \$ (17,706) | \$ 25,648                                   | \$ (2,445) | \$ 23,203  |
| Savings accounts                        | 347   | (5,692)     | (5,345)     | 5,622                                       | (648)      | 4,974      |
| Certificates of deposit                 | (17,369)                                    | (18,947)    | (36,316)    | 639,171                                     | (663,623)  | (24,452)   |
| Borrowed funds                          | (15,686)                                    | 7,465       | (8,221)     | (9,525)                                     | 10,344     | 819        |
| Total                                   | (29,532)                                    | (38,056)    | (67,588)    | 660,916                                     | (656,372)  | 4,544      |
| Change in net interest income           | \$ 57,965                                   | \$ (37,507) | \$ 20,458   | \$ (356,907)                                | \$ 631,545 | \$ 274,638 |

**Provisions for Loan Losses****Provision for Losses on Non-Covered Loans**

The provision for losses on non-covered loans is based on management's periodic assessment of the adequacy of the allowance for losses on such loans which, in turn, is based on its evaluation of inherent losses in the held-for-investment loan portfolio in accordance with GAAP. This evaluation considers several factors, including the current and historical performance of the portfolio; its inherent risk characteristics; the level of non-performing non-covered loans and charge-offs; delinquency levels and trends; local economic and market conditions; declines in real estate values; and the levels of unemployment and vacancy rates.

As a result of management's assessment of these factors, including the year-over-year decline in non-performing non-covered loans and assets, we reduced our provision for losses on non-covered loans to \$79.0 million in 2011 from \$91.0 million in 2010. The allowance for losses on non-covered loans declined to \$137.3 million as a result of this reduction and the \$41.1 million increase in net charge-offs during the year. We believe that the coverage provided by this allowance was adequate at December 31, 2011.

**Provision for Losses on Covered Loans**

A provision for losses on covered loans is recorded when the cash flows from certain loan portfolios acquired in our FDIC-assisted acquisitions are expected to be less than the cash flows we expected at the time of acquisition, as a result of a deterioration in credit quality. Accordingly, the provision for losses on covered loans grew to \$21.4 million in 2011 from \$11.9 million in the prior year. Reflecting the \$9.5 million increase in this provision, the allowance for losses on covered loans rose to \$33.3 million at December 31, 2011 from \$11.9 million at December 31, 2010.

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If we had reason to believe that the cash flows from acquired loans would exceed our original expectations, we would reverse the previously established covered loan loss allowance and increase our interest income as a prospective yield adjustment over the remaining life of the loan or pool of loans.

For additional information about the provisions for loan losses, please see the discussion of the respective loan loss allowances under [Critical Accounting Policies](#) and the discussion of [Asset Quality](#) that appear earlier in this report.

**Table of Contents****Non-Interest Income**

The non-interest income we produce stems from several sources, some of which are ongoing and some of which are not. Among our ongoing sources of non-interest income are mortgage banking income, which includes income from the origination of one-to-four family loans for sale as well as servicing income; fee income in the form of retail deposit fees and charges on loans; income from our investment in BOLI; and other income, which is derived from various sources, including the sale of third-party investment products in our branches, and the revenues from our wholly-owned subsidiary, Peter B. Cannell & Co., Inc., an investment advisory firm.

In 2011, as in 2010, the income generated by our mortgage banking operation was our largest source of non-interest income, totaling \$80.7 million in the current twelve-month period and \$183.9 million in the year-earlier twelve months. Income from originations accounted for \$80.2 million and \$136.5 million of the respective totals, while servicing income accounted for \$517,000 and \$47.4 million, respectively.

The decline in income from originations was attributable to ongoing weakness in the U.S. housing market as the nation continued to be faced with high levels of unemployment and the inventory of one-to-four family homes continued to exceed demand. In addition, residential mortgage interest rates were higher in the first half of 2011 than they were in the prior period, discouraging both the purchase and the refinancing of one-to-four family homes.

The decline in servicing income was largely due to the expiration of a loan servicing arrangement with the FDIC in the fourth quarter of 2010.

Fee income declined \$9.7 million year-over-year, to \$44.9 million, primarily reflecting a reduction in lending fee income in connection with accounts serviced for the FDIC.

The reductions in mortgage banking income and fee income were nominally tempered by modest increases in BOLI income and other income over the course of the year.

In 2011, the non-interest income generated by these four ongoing sources was complemented by net securities gains of \$36.6 million, exceeding the year-earlier level by \$14.2 million. In addition, FDIC indemnification income contributed \$17.6 million to non-interest income in 2011, exceeding the year-earlier level by \$6.3 million. While non-interest income was also increased by a \$9.8 million gain on the disposition of our insurance premium financing business in the second quarter, the benefit was exceeded by an OTTI loss of \$18.1 million, as compared to an OTTI loss of \$2.0 million in 2010.

Reflecting these factors, non-interest income totaled \$235.3 million in the twelve months ended December 31, 2011, as compared to \$337.9 million in the twelve months ended December 31, 2010.

**Non-Interest Income Analysis**

The following table summarizes our sources of non-interest income in 2011, 2010, and 2009:

| <i>(in thousands)</i>                | For the Years Ended December 31, |           |           |
|--------------------------------------|----------------------------------|-----------|-----------|
|                                      | 2011                             | 2010      | 2009      |
| Fee income                           | \$ 44,874                        | \$ 54,584 | \$ 40,074 |
| BOLI                                 | 28,384                           | 28,015    | 27,406    |
| Net gain on sales of securities      | 36,608                           | 22,430    | 338       |
| Gain on business disposition         | 9,823                            |           |           |
| OTTI loss on securities              | (18,124)                         | (1,971)   | (96,533)  |
| Mortgage banking income              | 80,674                           | 183,883   | 12,129    |
| FDIC indemnification income          | 17,633                           | 11,308    |           |
| Gain on business acquisitions        |                                  | 2,883     | 139,607   |
| Gain on debt repurchases/exchange    |                                  | 3,008     | 10,054    |
| Other income:                        |                                  |           |           |
| Peter B. Cannell & Co., Inc.         | 14,022                           | 12,711    | 10,610    |
| Third-party investment product sales | 13,387                           | 10,486    | 9,936     |
| Other                                | 8,044                            | 10,586    | 4,018     |

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|                           |            |            |            |
|---------------------------|------------|------------|------------|
| Total other income        | 35,453     | 33,783     | 24,564     |
| Total non-interest income | \$ 235,325 | \$ 337,923 | \$ 157,639 |

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It should be noted that the level of mortgage banking income we record in any period depends in large part on the volume of loans originated during that time. The volume of loan originations depends, in turn, on such diverse factors as changes in market interest rates and economic conditions, competition, refinancing activity, and loan demand. As a result, the level of mortgage banking income we record will vary, and is difficult to predict.

### **Non-Interest Expense**

Non-interest expense has two primary components: operating expenses, which include compensation and benefits, occupancy and equipment, and G&A expenses; and the amortization of the CDI stemming from our various business combinations.

In 2011, non-interest expense totaled \$600.7 million, reflecting a year-over-year increase of \$23.2 million, or 4.0%. While operating expenses rose \$28.4 million to \$574.7 million, representing 1.40% of average assets, the impact was somewhat tempered by a \$5.2 million decline in the amortization of CDI to \$26.1 million.

Although occupancy and equipment expense declined \$1.2 million year-over-year, to \$86.9 million, the decline was far exceeded by an \$18.5 million increase in compensation and benefits expense to \$293.3 million and an \$11.1 million increase in G&A expense to \$194.4 million. Included in 2010's G&A expense were acquisition-related costs of \$11.5 million stemming from the AmTrust and Desert Hills transactions in December 2009 and March 2010, respectively.

In addition to normal salary increases, the year-over-year increase in compensation and benefits expense reflects stock awards that were granted to employees in accordance with our shareholder-approved stock incentive plan. Also included in 2011 compensation and benefits expense were severance charges of \$2.3 million in connection with a reduction in staff that was primarily necessitated by changes in the way our customers do their banking as a result of advances in technology.

While several factors contributed to the rise in G&A expense including a \$5.6 million increase in FDIC deposit insurance premiums to \$54.3 million primary among them was an increase in legal and other expenses incurred in the acquisition and management of foreclosed property.

Reflecting the levels of net interest income, non-interest income, and operating expenses recorded in 2011, our efficiency ratio was 40.03%.

### **Income Tax Expense**

Income tax expense includes federal, New York State, and New York City income taxes, as well as non-material income taxes from other jurisdictions where we have branch operations or operate certain subsidiaries.

Income tax expense declined \$41.9 million year-over-year to \$254.5 million in the twelve months ended December 31, 2011. In addition to reflecting a \$102.9 million reduction in pre-tax income to \$734.6 million, the level of income tax expense recorded in 2011 reflects a decline in the effective tax rate to 34.7% from 35.4%.

In August 2010, new tax laws were enacted that repealed the preferential deduction for bad debts that had been previously permitted in the determination of the Company's New York State and City income tax liability. The laws applied retroactively to the determination of tax liability for calendar year 2010, in addition to applying to subsequent years. In 2011 and 2010, the application of these new laws added \$500,000 and \$2.1 million, respectively, to our income tax expense. The 2010 amount was offset by our recognition of a one-time, \$2.2 million reduction in deferred income tax expense to reflect the higher value of the balance of New York net deferred tax assets.

In July 2009, new tax laws were enacted that conformed the New York City tax rules to those of New York State. Among these was a provision that required the inclusion of income earned by a subsidiary taxed as a REIT for federal tax purposes, regardless of the location in which the REIT subsidiary conducts its business or the timing of its distribution of earnings. Although the new law provided transition relief in tax years 2009 and 2010, all taxable income of our REIT subsidiaries were subject to New York tax in 2011. The New York City tax law added \$2.6 million to our income tax expense in 2011, as compared to \$1.5 million in 2010.

**Table of Contents****RESULTS OF OPERATIONS: 2010 and 2009****Earnings Summary**

In the twelve months ended December 31, 2010, our earnings rose \$142.4 million, or 35.7%, to \$541.0 million, equivalent to an \$0.11, or 9.7%, increase in diluted earnings per share to \$1.24. The growth of our earnings in 2010 reflected the benefits of our acquisition-driven expansion, together with our continuing focus on multi-family lending, asset quality, and efficiency.

Total revenues increased by \$454.9 million year-over-year, to \$1.5 billion, as net interest income rose \$274.6 million to \$1.2 billion and non-interest income rose \$180.3 million to \$337.9 million. While both increases conveyed the full-year benefit of the AmTrust acquisition, the increase in net interest income also reflected a strategic reduction in our funding costs and an increase in interest income from loans. The growth of our net interest income was paralleled by the expansion of our net interest margin, which grew 33 basis points over the course of the year to 3.45%.

The increase in non-interest income primarily stemmed from the origination of one-to-four family loans for sale to GSEs by our mortgage banking operation. Including income from servicing as well as originations, mortgage banking income accounted for \$183.9 million of our 2010 non-interest income, in contrast to \$12.1 million in 2009.

Non-interest income was also increased by a net gain on the sale of securities of \$22.4 million and a \$2.9 million bargain purchase gain on the Desert Hills acquisition. On an after-tax basis, the respective gains were equivalent to \$13.5 million and \$1.8 million, and collectively added \$0.04 to our 2010 diluted earnings per share.

In 2009, non-interest income was increased by a \$139.6 million bargain purchase gain on the AmTrust acquisition and by a \$10.1 million gain on the repurchase and exchange of certain REIT- and trust preferred securities. On an after-tax basis, the respective gains were equivalent to \$84.2 million and \$6.5 million, and added \$0.24 and \$0.02, respectively, to our 2009 diluted earnings per share. These contributions to non-interest income were largely offset by pre-tax OTTI losses on securities totaling \$96.5 million, equivalent to \$58.5 million, or \$0.17 per diluted share, after-tax.

In 2010, the year-over-year increase in total revenues was tempered by a \$28.0 million increase in the provision for losses on non-covered loans to \$91.0 million, and by a \$170.7 million increase in non-interest expense to \$577.5 million. Operating expenses accounted for \$162.2 million of the increase in non-interest expense and totaled \$546.2 million, primarily reflecting the full-year impact of the AmTrust acquisition and the costs of operating a significantly larger franchise in five states. Included in operating expenses in 2010 and 2009 were acquisition-related costs of \$11.5 million and \$5.2 million, respectively. Notwithstanding the increase in operating expenses, our efficiency ratio improved to 35.99% in 2010 from 36.13% in the prior year.

The impact of higher non-interest expense and the higher loan loss provision was exceeded by the significant increase in total revenues. As a result, pre-tax income rose \$244.3 million year-over-year, to \$837.5 million, and income tax expense rose \$102.0 million to \$296.5 million.

**Net Interest Income**

In 2010, our net interest income rose \$274.6 million, or 30.3%, to \$1.2 billion, representing 77.7% of total revenues for the year. The increase was fueled by a \$279.2 million, or 17.1%, rise in interest income to \$1.9 billion, which far exceeded the impact of a \$4.5 million rise in interest expense to \$733.8 million.

A description of the factors contributing to the growth of our net interest income in 2010 follows:

***Interest Income***

Reflecting the full-year and nine-month benefits of the AmTrust and Desert Hills acquisitions, as well as organic loan production, the average balance of loans rose \$5.7 billion, or 25.0%, year-over-year, to \$28.7 billion, offsetting the impact of a \$608.4 million decline in the average balance of securities and money market investments to \$5.4 billion. The net effect was a \$5.1 billion increase in the average balance of interest-earning assets to \$34.2 billion, which occurred in tandem with a three-basis point decline in the average yield to 5.60%. Although the average yield on loans rose five basis points year-over-year, that increase was exceeded by a 62-basis point drop in the average yield on securities and money market investments to 4.49%.





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Although intermediate-term interest rates were generally lower in the first nine months of 2010 than they were in 2009, interest rates began to rise in the fourth quarter. The increase in intermediate-term rates triggered an increase in refinancing activity which, in turn, prompted an increase in prepayment penalty income from multi-family and CRE loans.

In 2010, prepayment penalty income rose \$15.0 million to \$22.6 million, with most of the increase occurring in the fourth quarter of the year. Prepayment penalty income contributed eight basis points to our average yield on loans in 2010, a five-basis point increase from the year-earlier contribution, and seven basis points to our average yield on interest-earning assets, representing an increase of four basis points.

### ***Interest Expense***

Although the low level of short-term interest rates in 2010 contributed to a reduction in our funding costs, the cash and retail funds we received in our FDIC-assisted transactions also played a meaningful part. A portion of the cash we received from the FDIC was used to reduce our balance of wholesale borrowings from the year-earlier level, and also enabled us to reduce our balance of higher-cost CDs. In view of our liquidity, and the acquisition-driven growth of our deposits, we refrained from paying higher interest rates to retain or attract new deposits. We also continued our practice of accepting brokered deposits when able to do so at attractive rates.

Although the average balance of interest-bearing liabilities rose \$6.7 billion year-over-year, largely reflecting the full-year effect of the AmTrust acquisition, the average cost of funds dropped 50 basis points to 2.15% during this time. NOW and money market accounts were responsible for most of the growth in interest-bearing liabilities in 2010, as the average balance of such funds rose \$3.7 billion year-over-year, to \$8.2 billion; however, the average cost of such funds dropped six basis points, to 0.69%. While the average balance of CDs rose \$2.3 billion over the year, to \$8.6 billion, the impact was largely offset by a 97-basis point decline in the cost of such funds to 1.62%. Although the average balance of borrowed funds fell \$407.8 million year-over-year, to \$13.5 billion, the average cost of such funds rose 12 basis points to 3.82%.

### ***Interest Rate Spread and Net Interest Margin***

In 2010, our spread and margin benefited from the same combination of factors that contributed to the growth of our net interest income over the course of the year. At 3.45%, our spread was 47 basis points higher than the year-earlier measure; our margin also equaled 3.45%, and was up 33 basis points year-over-year. Prepayment penalty income added seven basis points to our spread and six basis points to our margin in the twelve months ended December 31, 2010, in contrast to three basis points each in the twelve months ended December 31, 2009.

### **Provisions for Loan Losses**

In 2010, we recorded two loan loss provisions: a provision for losses on non-covered loans and a provision for losses on covered loans.

#### ***Provision for Losses on Non-Covered Loans***

In 2010, we increased our provision for losses on non-covered loans by \$28.0 million, or 44.4%, from the year-earlier level to \$91.0 million. The 2010 provision exceeded the year's net charge-offs by \$31.5 million, and thus increased the allowance for losses on non-covered loans to \$158.9 million at December 31, 2010.

#### ***Provision for Losses on Covered Loans***

In the fourth quarter of 2010, we recorded an \$11.9 million provision for losses on covered loans to reflect a decrease in the estimated present value of cash flows from the covered loan portfolio at December 31st. This provision was partially offset by an \$11.3 million increase in the FDIC indemnification asset which reflected the increase in expected reimbursements under our loss sharing agreements with the FDIC. The increase in expected reimbursements was recorded in non-interest income in the fourth quarter of 2010.

For additional information about the provisions for loan losses, please see the discussion of the loan loss allowances under *Critical Accounting Policies* and the discussion of *Asset Quality* that appear earlier in this report.

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### **Non-Interest Income**

In 2010, non-interest income totaled \$337.9 million, signifying a \$180.3 million increase from the year-earlier amount. Reflecting the full-year benefit of the AmTrust acquisition, mortgage banking income accounted for \$183.9 million of the 2010 total, representing a year-over-year increase of \$171.8 million. Income from the origination of loans represented \$136.5 million of total mortgage banking income and servicing income represented the remaining \$47.4 million.

The full-year benefit of our expansion was also reflected in the level of fee income recorded in 2010. At \$54.6 million, fee income was up \$14.5 million, or 36.2%, year-over-year.

Also included in 2010 non-interest income was a \$2.9 million gain on the Desert Hills acquisition and a \$3.0 million gain on debt repurchases, which exceeded the impact of a \$2.0 million OTTI loss on securities. In the prior year, the amount of non-interest income recorded included a \$139.6 million gain on the AmTrust acquisition and a \$10.1 million gain on debt repurchases and exchange, which more than offset the impact of a \$96.5 million OTTI loss on securities.

### **Non-Interest Expense**

In 2010, non-interest expense totaled \$577.5 million, representing a \$170.7 million increase from the total recorded in 2009. CDI amortization accounted for \$31.3 million of the 2010 amount, having risen \$8.5 million from the year-earlier level, a reflection of the CDI acquired in the AmTrust and Desert Hills acquisitions.

Largely reflecting the full-year impact of the AmTrust acquisition, operating expenses rose \$162.2 million year-over-year to \$546.2 million, representing 1.31% of average assets in the twelve months ended December 31, 2010. The increase stemmed from all three categories of operating expenses, including a \$90.2 million increase in compensation and benefits expense to \$274.9 million, a \$14.3 million increase in occupancy and equipment expense to \$88.1 million, and a \$57.7 million increase in G&A expense to \$183.3 million.

The year-over-year increase in compensation and benefits expense was largely driven by staff expansion, consistent with the growth of our franchise and the Company as a whole. In addition, the increase reflected normal salary increases and incentive stock awards that were granted to employees during 2010. The year-over-year increase in occupancy and equipment expense was primarily due to the acquisition-driven expansion of our franchise. In addition to the full-year impact of expanding our footprint and our franchise, the increase in G&A expense reflected legal and other expenses associated with the acquisition and management of foreclosed property. Furthermore, acquisition-related costs accounted for \$11.5 million and \$5.2 million of G&A expense in 2010 and 2009, respectively.

Notwithstanding the year-over-year increase in operating expenses, our efficiency ratio improved to 35.99% in 2010 from 36.13% in 2009.

### **Income Tax Expense**

Pre-tax income rose \$244.3 million, or 41.2%, year-over-year, to \$837.5 million in the twelve months ended December 31, 2010. Reflecting this increase, and the impact of certain changes in tax laws, income tax expense rose \$102.0 million, or 52.4%, year-over-year to \$296.5 million, and the effective tax rate rose to 35.40% from 32.79%. The increase in the effective tax rate was primarily attributable to the growth of our net income, which was subject to a higher marginal tax rate. In addition, the level of income tax expense in 2009 was reduced by \$14.3 million in connection with the resolution of various tax audits during that year.

Included in income tax expense in 2010 was \$2.1 million stemming from the application of new tax laws that repealed the preferential deduction for bad debts that had been previously permitted in the determination of the Company's New York State and City income tax liability. The impact was offset by our recognition of a one-time reduction in deferred income tax expense in the amount of \$2.2 million to reflect the higher value of the balance of New York net deferred tax assets.

Also included in 2010 income tax expense was \$1.5 million stemming from the application of the new tax laws that conformed the New York City tax rules to those of New York State. The new laws included a provision requiring that income earned by a subsidiary taxed as a REIT for federal tax purposes be included, regardless of the location in which the REIT subsidiary conducts its business or the timing of its distribution of earnings. In 2009, the application of this provision added \$1.6 million to our income tax expense.



**Table of Contents****QUARTERLY FINANCIAL DATA**

The following table sets forth selected unaudited quarterly financial data for the years ended December 31, 2011 and 2010:

| <i>(in thousands, except per share data)</i> | 2011       |            |            |            | 2010       |            |            |            |
|--|------------|------------|------------|------------|------------|------------|------------|------------|
|  | 4th        | 3rd        | 2nd        | 1st        | 4th        | 3rd        | 2nd        | 1st        |
| Net interest income                          | \$ 300,258 | \$ 294,967 | \$ 301,944 | \$ 303,252 | \$ 304,990 | \$ 286,188 | \$ 294,201 | \$ 294,584 |
| Provisions for loan losses                   | 32,712     | 18,000     | 23,708     | 26,000     | 28,903     | 32,000     | 22,000     | 20,000     |
| Non-interest income                          | 59,758     | 58,069     | 58,888     | 58,610     | 103,260    | 107,103    | 72,516     | 55,044     |
| Non-interest expense                         | 146,387    | 152,616    | 155,044    | 146,702    | 148,305    | 151,089    | 141,371    | 136,747    |
| Income before income taxes                   | 180,917    | 182,420    | 182,080    | 189,160    | 231,042    | 210,202    | 203,346    | 192,881    |
| Income tax expense                           | 63,265     | 62,670     | 62,621     | 65,984     | 81,210     | 74,593     | 71,919     | 68,732     |
| Net income                                   | \$ 117,652 | \$ 119,750 | \$ 119,459 | \$ 123,176 | \$ 149,832 | \$ 135,609 | \$ 131,427 | \$ 124,149 |
| Basic earnings per share                     | \$0.27     | \$0.27     | \$0.27     | \$0.28     | \$0.34     | \$0.31     | \$0.30     | \$0.29     |
| Diluted earnings per share                   | \$0.27     | \$0.27     | \$0.27     | \$0.28     | \$0.34     | \$0.31     | \$0.30     | \$0.29     |

**IMPACT OF INFLATION**

The consolidated financial statements and notes thereto presented in this report have been prepared in accordance with GAAP, which requires that we measure our financial condition and operating results in terms of historical dollars, without considering changes in the relative purchasing power of money over time due to inflation. The impact of inflation is reflected in the increased cost of our operations. Unlike industrial companies, nearly all of a bank's assets and liabilities are monetary in nature. As a result, the impact of interest rates on our performance is greater than the impact of general levels of inflation. Interest rates do not necessarily move in the same direction, or to the same extent, as the prices of goods and services.

**IMPACT OF ACCOUNTING PRONOUNCEMENTS**

Please refer to Note 2, Summary of Significant Accounting Policies, in Item 8, Financial Statements and Supplementary Data, for a discussion of the impact of recent accounting pronouncements on our financial condition and results of operations.

**Table of Contents****RECONCILIATION OF STOCKHOLDERS EQUITY AND TANGIBLE STOCKHOLDERS EQUITY, TOTAL ASSETS AND TANGIBLE ASSETS, AND THE RELATED MEASURES**

Although tangible stockholders equity, adjusted tangible stockholders equity, tangible assets, and adjusted tangible assets are not measures that are calculated in accordance with GAAP, management uses these non-GAAP measures in their analysis of our performance. We believe that these non-GAAP measures are important indications of our ability to grow both organically and through business combinations and, with respect to tangible stockholders equity and adjusted tangible stockholders equity, our ability to pay dividends and to engage in various capital management strategies.

We calculate tangible stockholders equity by subtracting from stockholders equity the sum of our goodwill and CDI, and calculate tangible assets by subtracting the same sum from our total assets. To calculate our ratio of tangible stockholders equity to tangible assets, we divide our tangible stockholders equity by our tangible assets, both of which include AOCL. AOCL consists of after-tax net unrealized losses on securities and pension and post-retirement obligations, and is recorded in our Consolidated Statements of Condition. We also calculate our ratio of tangible stockholders equity to tangible assets excluding AOCL, as its components are impacted by changes in market conditions, including interest rates, which fluctuate. This ratio is referred to earlier in this report and below as the ratio of adjusted tangible stockholders equity to adjusted tangible assets.

Neither tangible stockholders equity, adjusted tangible stockholders equity, tangible assets, adjusted tangible assets, nor the related tangible capital measures, should be considered in isolation or as a substitute for stockholders equity or any other capital measure prepared in accordance with GAAP. Moreover, the manner in which we calculate these non-GAAP capital measures may differ from that of other companies reporting measures of capital with similar names.

Reconciliations of our stockholders equity, tangible stockholders equity, and adjusted tangible stockholders equity; our total assets, tangible assets, and adjusted tangible assets; and the related measures at December 31, 2011 and 2010 follow:

| <i>(dollars in thousands)</i>                   | December 31,  |               |
|---|---------------|---------------|
|   | 2011          | 2010          |
| Total stockholders equity                       | \$ 5,565,704  | \$ 5,526,220  |
| Less: Goodwill                                  | (2,436,131)   | (2,436,159)   |
| Core deposit intangibles                        | (51,668)      | (77,734)      |
| Tangible stockholders equity                    | \$ 3,077,905  | \$ 3,012,327  |
| Total assets                                    | \$ 42,024,302 | \$ 41,190,689 |
| Less: Goodwill                                  | (2,436,131)   | (2,436,159)   |
| Core deposit intangibles                        | (51,668)      | (77,734)      |
| Tangible assets                                 | \$ 39,536,503 | \$ 38,676,796 |
| Stockholders equity to total assets             | 13.24%        | 13.42%        |
| Tangible stockholders equity to tangible assets | 7.78%         | 7.79%         |
| Tangible stockholders equity                    | \$ 3,077,905  | \$ 3,012,327  |
| Add back: AOCL                                  | 71,910        | 45,695        |
| Adjusted tangible stockholders equity           | \$ 3,149,815  | \$ 3,058,022  |
| Tangible assets                                 | \$ 39,536,503 | \$ 38,676,796 |
| Add back: AOCL                                  | 71,910        | 45,695        |

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|   |               |               |
|---|---------------|---------------|
| Adjusted tangible assets  | \$ 39,608,413 | \$ 38,722,491 |
| Adjusted tangible stockholders equity to adjusted tangible assets | 7.95%         | 7.90%         |

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**ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We manage our assets and liabilities to reduce our exposure to changes in market interest rates. The asset and liability management process has three primary objectives: to evaluate the interest rate risk inherent in certain balance sheet accounts; to determine the appropriate level of risk, given our business strategy, operating environment, capital and liquidity requirements, and performance objectives; and to manage that risk in a manner consistent with guidelines approved by the Boards of Directors of the Company, the Community Bank, and the Commercial Bank.

**Market Risk**

As a financial institution, we are focused on reducing our exposure to interest rate volatility, which represents our primary market risk. Changes in market interest rates represent the greatest challenge to our financial performance, as such changes can have a significant impact on the level of income and expense recorded on a large portion of our interest-earning assets and interest-bearing liabilities, and on the market value of all interest-earning assets, other than those possessing a short term to maturity. To reduce our exposure to changing rates, the Boards of Directors and management monitor interest rate sensitivity on a regular or as needed basis so that adjustments to the asset and liability mix can be made when deemed appropriate.

The actual duration of held-for-investment mortgage loans and mortgage-related securities can be significantly impacted by changes in prepayment levels and market interest rates. The level of prepayments may be impacted by a variety of factors, including the economy in the region where the underlying mortgages were originated; seasonal factors; demographic variables; and the assumability of the underlying mortgages. However, the largest determinants of prepayments are market interest rates and the availability of refinancing opportunities.

In 2011, we continued to pursue the core components of our business model in order to reduce our interest rate risk: (1) We continued to emphasize the origination and retention of intermediate-term assets, primarily in the form of multi-family and CRE loans; (2) We continued to deploy the cash flows from loan and securities repayments and sales to fund our loan production, as well as our more limited investments in GSE securities; and (3) We continued to capitalize on the historically low level of the target federal funds rate to reduce our retail funding costs.

In connection with the activities of our mortgage banking operation, we enter into contingent commitments to fund residential mortgage loans by a specified future date at a stated interest rate and corresponding price. Such commitments, which are generally known as interest rate lock commitments ( IRLCs ), are considered to be financial derivatives and, as such, are carried at fair value.

To mitigate the interest rate risk associated with our IRLCs, we enter into forward commitments to sell mortgage loans or mortgage-backed securities ( MBS ) by a specified future date and at a specified price. These forward sale agreements are also carried at fair value. Such forward commitments to sell generally obligate us to complete the transaction as agreed, and therefore pose a risk to us if we are not able to deliver the loans or MBS pursuant to the terms of the applicable forward-sale agreement. For example, if we are unable to meet our obligation, we may be required to pay a make whole fee to the counterparty.

When we retain the servicing on the loans we sell, we capitalize a mortgage servicing right ( MSR ) asset. MSRs are recorded at fair value, with changes in fair value recorded as a component of non-interest income. We estimate the fair value of the MSR asset based upon a number of factors, including the current and expected loan prepayment rates, economic conditions, and market forecasts, as well as relevant characteristics of the associated underlying loans. Generally, when market interest rates decline, loan prepayments increase as customers refinance their existing mortgages to more favorable interest rate terms. When a mortgage prepays, or when loans are expected to prepay earlier than originally expected, a portion of the anticipated cash flows associated with servicing these loans is terminated or reduced, which can result in a reduction in the fair value of the capitalized MSRs and a corresponding reduction in earnings.

To mitigate the prepayment risk inherent in MSRs, we could sell the servicing of the loans we originate, and thus minimize the potential for earnings volatility.

We also invest in exchange-traded derivative financial instruments that are expected to experience opposite and offsetting changes in fair value as related to the value of the MSRs.



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**Table of Contents****Interest Rate Sensitivity Analysis**

The matching of assets and liabilities may be analyzed by examining the extent to which such assets and liabilities are interest rate sensitive and by monitoring a bank's interest rate sensitivity gap. An asset or liability is said to be interest rate sensitive within a specific time frame if it will mature or reprice within that period of time. The interest rate sensitivity gap is defined as the difference between the amount of interest-earning assets maturing or repricing within a specific time frame and the amount of interest-bearing liabilities maturing or repricing within that same period of time.

In a rising interest rate environment, an institution with a negative gap would generally be expected, absent the effects of other factors, to experience a greater increase in the cost of its interest-bearing liabilities than it would in the yield on its interest-earning assets, thus producing a decline in its net interest income. Conversely, in a declining rate environment, an institution with a negative gap would generally be expected to experience a lesser reduction in the yield on its interest-earning assets than it would in the cost of its interest-bearing liabilities, thus producing an increase in its net interest income.

In a rising interest rate environment, an institution with a positive gap would generally be expected to experience a greater increase in the yield on its interest-earning assets than it would in the cost of its interest-bearing liabilities, thus producing an increase in its net interest income. Conversely, in a declining rate environment, an institution with a positive gap would generally be expected to experience a lesser reduction in the cost of its interest-bearing liabilities than it would in the yield on its interest-earning assets, thus producing a decline in its net interest income.

At December 31, 2011, our one-year gap was a negative 0.92%, as compared to a positive 1.72% at December 31, 2010. The modest decrease in our one-year gap was attributable to an increase in short-term borrowings and a decline in the balance of MBS, among other factors.

The following table sets forth the amounts of interest-earning assets and interest-bearing liabilities outstanding at December 31, 2011 which, based on certain assumptions stemming from our historical experience, are expected to reprice or mature in each of the future time periods shown. Except as stated below, the amounts of assets and liabilities shown as repricing or maturing during a particular time period were determined in accordance with the earlier of (1) the term to repricing, or (2) the contractual terms of the asset or liability. The table provides an approximation of the projected repricing of assets and liabilities at December 31, 2011 on the basis of contractual maturities, anticipated prepayments, and scheduled rate adjustments within a three-month period and subsequent selected time intervals. Prepayment rates were assumed to range from 13% to 39% annually for mortgage-related securities, and from 14% to 15% for multi-family and CRE loans. Borrowed funds were not assumed to prepay. Savings, NOW, and money market accounts were assumed to decay based on a comprehensive statistical analysis that incorporates our historical deposit experience. Based on the results of this analysis, savings accounts were assumed to decay at 47% for the first five years, 17% for years five through ten, and 36% for the years thereafter. NOW accounts were assumed to decay at 39% for the first five years, 22% for years five through ten, and 39% for the years thereafter. Money market accounts, with the exception of those accounts having specified repricing dates, were assumed to decay at 93% for the first five years and 7% for years five through ten.

Prepayment and deposit decay rates can have a significant impact on our estimated gap. While we believe our assumptions to be reasonable, there can be no assurance that the assumed prepayment and decay rates noted above will approximate actual future loan and securities prepayments and deposit withdrawal activity.

To validate our prepayment assumptions for our multi-family and CRE loan portfolios, we perform a monthly analysis, during which we review our historical prepayment rates and compare them to our projected prepayment rates. We continually review the actual prepayment rates to ensure that our projections are as accurate as possible, since prepayments on these types of loans are not as closely correlated to changes in interest rates as prepayments on one-to-four family loans would be. In addition, we review the call provisions in our borrowings and investment portfolios and, on a monthly basis, compare the actual calls to our projected calls to ensure that our projections are reasonable.

As of December 31, 2011, the impact of a 100-basis point decline in market interest rates would have increased our projected prepayment rates by a constant prepayment rate of nine. Conversely, the impact of a 100-basis point increase in market interest rates would have reduced our projected prepayment rates by a constant prepayment rate of three.

**Table of Contents****Interest Rate Sensitivity Analysis**

|  | At December 31, 2011       |                             |   |  |  |                          |                   |
|--|----------------------------|-----------------------------|---|--|--|--------------------------|-------------------|
|  | Three<br>Months<br>or Less | Four to<br>Twelve<br>Months | More Than<br>One Year<br>to Three Years | More Than<br>Three Years<br>to Five<br>Years | More Than<br>Five Years<br>to 10 Years | More<br>Than<br>10 Years | Total             |
| <i>(dollars in thousands)</i>  |                            |                             |   |  |  |                          |                   |
| <b>INTEREST-EARNING ASSETS:</b>  |                            |                             |   |  |  |                          |                   |
| Mortgage and other loans <sup>(1)</sup>  | \$ 4,272,828               | \$ 6,430,616                | \$ 9,147,831                            | \$ 6,886,976                                 | \$ 2,860,802                           | \$ 397,899               | \$ 29,996,952     |
| Mortgage-related securities <sup>(2)(3)</sup>  | 158,866                    | 444,903                     | 735,215                                 | 433,825                                      | 1,262,694                              | 152,699                  | 3,188,202         |
| Other securities and money market investments <sup>(2)</sup>                               | 877,173                    | 770,880                     | 250                                     | 275  | 67,040                                 | 133,425                  | 1,849,043         |
| <b>Total interest-earning assets</b>   | <b>5,308,867</b>           | <b>7,646,399</b>            | <b>9,883,296</b>                        | <b>7,321,076</b>                             | <b>4,190,536</b>                       | <b>684,023</b>           | <b>35,034,197</b> |
| <b>INTEREST-BEARING LIABILITIES:</b>   |                            |                             |   |  |  |                          |                   |
| NOW and money market accounts  | 4,012,812                  | 449,267                     | 913,793                                 | 1,763,269                                    | 894,736                                | 723,321                  | 8,757,198         |
| Savings accounts   | 612,064                    | 139,977                     | 394,795                                 | 703,086                                      | 684,684                                | 1,419,253                | 3,953,859         |
| Certificates of deposit  | 2,277,682                  | 3,193,869                   | 1,484,293                               | 408,921                                      | 8,498                                  |                          | 7,373,263         |
| Borrowed funds   | 2,512,980                  | 141,615                     | 886,446                                 | 2,778,556                                    | 7,427,740                              | 213,076                  | 13,960,413        |
| <b>Total interest-bearing liabilities</b>  | <b>9,415,538</b>           | <b>3,924,728</b>            | <b>3,679,327</b>                        | <b>5,653,832</b>                             | <b>9,015,658</b>                       | <b>2,355,650</b>         | <b>34,044,733</b> |
| Interest rate sensitivity gap per period <sup>(4)</sup>                                    | \$ (4,106,671)             | \$ 3,721,671                | \$ 6,203,969                            | \$ 1,667,244                                 | \$ (4,825,122)                         | \$ (1,671,627)           | \$ 989,464        |
| Cumulative interest rate sensitivity gap   | \$ (4,106,671)             | \$ (385,000)                | \$ 5,818,969                            | \$ 7,486,213                                 | \$ 2,661,091                           | \$ 989,464               |                   |
| Cumulative interest rate sensitivity gap as a percentage of total assets                   | (9.77)%                    | (0.92)%                     | 13.85%                                  | 17.81%                                       | 6.33%                                  | 2.35%                    |                   |
| Cumulative net interest-earning assets as a percentage of net interest-bearing liabilities | 56.38%                     | 97.11%                      | 134.19%                                 | 133.02%                                      | 108.40%                                | 102.91%                  |                   |

(1) For the purpose of the gap analysis, non-performing non-covered loans and the allowances for loan losses have been excluded.

(2) Mortgage-related and other securities, including FHLB stock, are shown at their respective carrying amounts.

(3) Expected amount based, in part, on historical experience.

(4) The interest rate sensitivity gap per period represents the difference between interest-earning assets and interest-bearing liabilities.

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Certain shortcomings are inherent in the method of analysis presented in the preceding Interest Rate Sensitivity Analysis. For example, although certain assets and liabilities may have similar maturities or periods to repricing, they may react in different degrees to changes in market interest rates. The interest rates on certain types of assets and liabilities may fluctuate in advance of the market, while interest rates on other types may lag behind changes in market interest rates. Additionally, certain assets, such as adjustable-rate loans, have features that restrict changes in interest rates both on a short-term basis and over the life of the asset. Furthermore, in the event of a change in interest rates, prepayment and early withdrawal levels would likely deviate from those assumed in calculating the table. Also, the ability of some borrowers to repay their adjustable-rate loans may be adversely impacted by an increase in market interest rates.

Interest rate sensitivity is also monitored through the use of a model that generates estimates of the change in our net portfolio value ( NPV ) over a range of interest rate scenarios. NPV is defined as the net present value of expected cash flows from assets, liabilities, and off-balance-sheet contracts. The NPV ratio, under any interest rate scenario, is defined as the NPV in that scenario divided by the market value of assets in the same scenario. The model assumes estimated loan prepayment rates, reinvestment rates, and deposit decay rates similar to those utilized in formulating the preceding Interest Rate Sensitivity Analysis.

The following table sets forth our NPV as of December 31, 2011:

(dollars in thousands)

| Change in<br>Interest Rates<br>(in basis points) <sup>(1)</sup> | Market Value<br>of Assets | Market Value<br>of Liabilities | Net Portfolio<br>Value | Net Change | Portfolio Market<br>Value<br>Projected<br>% Change<br>to Base |
|---|---------------------------|--------------------------------|------------------------|------------|---|
|   | \$42,702,778              | \$ 37,956,779                  | \$ 4,745,999           | \$         | %   |
| +100  | 42,092,113                | 37,449,388                     | 4,642,725              | (103,274)  | (2.18)  |
| +200  | 41,576,505                | 37,028,773                     | 4,547,732              | (198,267)  | (4.18)  |

(1) The impact of 100- and 200-basis point reductions in interest rates is not presented in view of the current level of the federal funds rate and other short-term interest rates.

The net changes in NPV presented in the preceding table are within the parameters approved by the Boards of Directors of the Company and the Banks.

As with the Interest Rate Sensitivity Analysis, certain shortcomings are inherent in the methodology used in the preceding interest rate risk measurements. Modeling changes in NPV requires that certain assumptions be made which may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. In this regard, the NPV Analysis presented above assumes that the composition of our interest rate sensitive assets and liabilities existing at the beginning of a period remains constant over the period being measured, and also assumes that a particular change in interest rates is reflected uniformly across the yield curve, regardless of the duration to maturity or repricing of specific assets and liabilities. Furthermore, the model does not take into account the benefit of any strategic actions we may take to further reduce our exposure to interest rate risk. Accordingly, while the NPV Analysis provides an indication of our interest rate risk exposure at a particular point in time, such measurements are not intended to, and do not, provide a precise forecast of the effect of changes in market interest rates on our net interest income, and may very well differ from actual results.

We also utilize an internal net interest income simulation to manage our sensitivity to interest rate risk. The simulation incorporates various market-based assumptions regarding the impact of changing interest rates on future levels of our financial assets and liabilities. The assumptions used in the net interest income simulation are inherently uncertain. Actual results may differ significantly from those presented in the following table, due to the frequency, timing, and magnitude of changes in interest rates; changes in spreads between maturity and repricing categories; and prepayments, among other factors, coupled with any actions taken to counter the effects of any such changes.

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Based on the information and assumptions in effect at December 31, 2011, the following table reflects the estimated percentage change in future net interest income for the next twelve months, assuming the changes in interest rates noted:

| Change in Interest Rates (in basis points) <sup>(1)(2)</sup> | Estimated Percentage Change in<br>Future Net Interest Income |
|--|--|
| +200 over one year   | (0.73)%  |
| +100 over one year   | (0.44)   |

(1) In general, short- and long-term rates are assumed to increase in parallel fashion across all four quarters and then remain unchanged.

(2) The impact of 100- and 200-basis point reductions in interest rates is not presented in view of the current level of the federal funds rate and other short-term interest rates.

Future changes in our mix of assets and liabilities may result in greater changes to our gap, NPV, and/or net interest income simulation.

**ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

Our Consolidated Financial Statements and notes thereto and other supplementary data begin on the following page.

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**NEW YORK COMMUNITY BANCORP, INC.**  
**CONSOLIDATED STATEMENTS OF CONDITION**

| <i>(in thousands, except share data)</i>   | December 31,  |               |
|--|---------------|---------------|
|  | 2011          | 2010          |
| <b>ASSETS:</b>   |               |               |
| Cash and cash equivalents  | \$ 2,001,737  | \$ 1,927,542  |
| Securities:  |               |               |
| Available-for-sale (\$590,488 and \$500,811 pledged, respectively)   | 724,662       | 652,956       |
| Held-to-maturity (\$3,610,172 and \$3,881,139 pledged, respectively) (fair value of \$3,966,185 and \$4,157,322, respectively) | 3,815,854     | 4,135,935     |
| Total securities   | 4,540,516     | 4,788,891     |
| Non-covered loans held for sale  | 1,036,918     | 1,207,077     |
| Non-covered loans held for investment, net of deferred loan fees and costs   | 25,532,818    | 23,707,494    |
| Less: Allowance for losses on non-covered loans  | (137,290)     | (158,942)     |
| Non-covered loans held for investment, net   | 25,395,528    | 23,548,552    |
| Covered loans  | 3,753,031     | 4,297,869     |
| Less: Allowance for losses on covered loans  | (33,323)      | (11,903)      |
| Covered loans, net   | 3,719,708     | 4,285,966     |
| Total loans, net   | 30,152,154    | 29,041,595    |
| Federal Home Loan Bank stock, at cost  | 490,228       | 446,014       |
| Premises and equipment, net  | 250,859       | 233,694       |
| FDIC loss share receivable   | 695,179       | 814,088       |
| Goodwill   | 2,436,131     | 2,436,159     |
| Core deposit intangibles, net  | 51,668        | 77,734        |
| Mortgage servicing rights  | 117,012       | 107,378       |
| Bank-owned life insurance  | 768,996       | 742,481       |
| Other real estate owned (includes \$71,400 and \$62,412, respectively, covered by loss sharing agreements)                     | 155,967       | 90,478        |
| Other assets   | 363,855       | 484,635       |
| Total assets   | \$ 42,024,302 | \$ 41,190,689 |
| <b>LIABILITIES AND STOCKHOLDERS EQUITY:</b>  |               |               |
| Deposits:  |               |               |
| NOW and money market accounts  | \$ 8,757,198  | \$ 8,235,825  |
| Savings accounts   | 3,953,859     | 3,885,785     |
| Certificates of deposit  | 7,373,263     | 7,835,161     |
| Non-interest-bearing accounts  | 2,189,810     | 1,852,280     |
| Total deposits   | 22,274,130    | 21,809,051    |
| Borrowed funds:  |               |               |
| Wholesale borrowings:  |               |               |
| Federal Home Loan Bank advances  | 9,314,193     | 8,375,659     |
| Repurchase agreements  | 4,125,000     | 4,125,000     |
| Total wholesale borrowings   | 13,439,193    | 12,500,659    |
| Junior subordinated debentures   | 426,936       | 426,992       |
| Other borrowings   | 94,284        | 608,465       |

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|   |                      |                      |
|---|----------------------|----------------------|
| Total borrowed funds  | 13,960,413           | 13,536,116           |
| Other liabilities   | 224,055              | 319,302              |
| <b>Total liabilities</b>  | <b>36,458,598</b>    | <b>35,664,469</b>    |
| Stockholders' equity:   |                      |                      |
| Preferred stock at par \$0.01 (5,000,000 shares authorized; none issued)  |                      |                      |
| Common stock at par \$0.01 (600,000,000 shares authorized; 437,426,665 and 435,646,845 shares issued, and 437,344,796 and 435,646,845 shares outstanding, respectively) | 4,374                | 4,356                |
| Paid-in capital in excess of par  | 5,309,269            | 5,285,715            |
| Retained earnings   | 324,967              | 281,844              |
| Treasury stock, at cost (81,869 and 0 shares, respectively)   | (996)                |                      |
| Accumulated other comprehensive loss, net of tax:   |                      |                      |
| Net unrealized gain on securities available for sale, net of tax  | 1,321                | 12,600               |
| Net unrealized loss on the non-credit portion of other-than-temporary impairment ( OTTI ) losses on securities, net of tax  | (13,627)             | (20,572)             |
| Net unrealized loss on pension and post-retirement obligations, net of tax  | (59,604)             | (37,723)             |
| <b>Total accumulated other comprehensive loss, net of tax</b>   | <b>(71,910)</b>      | <b>(45,695)</b>      |
| <b>Total stockholders' equity</b>   | <b>5,565,704</b>     | <b>5,526,220</b>     |
| <b>Total liabilities and stockholders' equity</b>   | <b>\$ 42,024,302</b> | <b>\$ 41,190,689</b> |

*See accompanying notes to the consolidated financial statements.*

**Table of Contents****NEW YORK COMMUNITY BANCORP, INC.****CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME**

| <i>(in thousands, except per share data)</i>   | Years Ended December 31, |              |              |
|--|--------------------------|--------------|--------------|
|  | 2011                     | 2010         | 2009         |
| <b>INTEREST INCOME:</b>  |                          |              |              |
| Mortgage and other loans   | \$ 1,638,651             | \$ 1,669,871 | \$ 1,325,601 |
| Securities and money market investments  | 228,013                  | 243,923      | 309,011      |
| Total interest income  | 1,866,664                | 1,913,794    | 1,634,612    |
| <b>INTEREST EXPENSE:</b>   |                          |              |              |
| NOW and money market accounts  | 39,285                   | 56,991       | 33,788       |
| Savings accounts   | 15,488                   | 20,833       | 15,859       |
| Certificates of deposit  | 102,400                  | 138,716      | 163,168      |
| Borrowed funds   | 509,070                  | 517,291      | 516,472      |
| Total interest expense   | 666,243                  | 733,831      | 729,287      |
| Net interest income  | 1,200,421                | 1,179,963    | 905,325      |
| Provision for losses on non-covered loans  | 79,000                   | 91,000       | 63,000       |
| Provision for losses on covered loans  | 21,420                   | 11,903       |              |
| Net interest income after provisions for loan losses                                   | 1,100,001                | 1,077,060    | 842,325      |
| <b>NON-INTEREST INCOME:</b>  |                          |              |              |
| Total OTTI loss on securities  | (18,124)                 | (26,456)     | (106,248)    |
| Less: Non-credit portion of OTTI recorded in other comprehensive income (before taxes) |                          | 24,485       | 9,715        |
| Net OTTI loss recognized in earnings   | (18,124)                 | (1,971)      | (96,533)     |
| Fee income   | 44,874                   | 54,584       | 40,074       |
| Bank-owned life insurance  | 28,384                   | 28,015       | 27,406       |
| Mortgage banking income  | 80,674                   | 183,883      | 12,129       |
| Net gain on sales of securities  | 36,608                   | 22,430       | 338          |
| FDIC indemnification income  | 17,633                   | 11,308       |              |
| Gain on business disposition   | 9,823                    |              |              |
| Gain on business acquisitions  |                          | 2,883        | 139,607      |
| Gain on debt repurchases   |                          | 3,008        | 10,054       |
| Other  | 35,453                   | 33,783       | 24,564       |
| Total non-interest income  | 235,325                  | 337,923      | 157,639      |
| <b>NON-INTEREST EXPENSE:</b>   |                          |              |              |
| Operating expenses:  |                          |              |              |
| Compensation and benefits  | 293,344                  | 274,864      | 184,692      |
| Occupancy and equipment  | 86,903                   | 88,070       | 73,724       |
| General and administrative   | 194,436                  | 183,312      | 125,587      |
| Total operating expenses   | 574,683                  | 546,246      | 384,003      |
| Amortization of core deposit intangibles   | 26,066                   | 31,266       | 22,812       |
| Total non-interest expense   | 600,749                  | 577,512      | 406,815      |

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|  |            |            |            |
|--|------------|------------|------------|
| Income before income taxes   | 734,577    | 837,471    | 593,149    |
| Income tax expense   | 254,540    | 296,454    | 194,503    |
| Net income   | \$ 480,037 | \$ 541,017 | \$ 398,646 |
| Other comprehensive (loss) income, net of tax:   |            |            |            |
| Net unrealized (loss) gain on securities and non-credit portion of OTTI losses on securities | (4,334)    | 2,229      | 27,601     |
| Change in pension and post-retirement obligations  | (21,881)   | 1,979      | 10,405     |
| Total comprehensive income, net of tax   | \$ 453,822 | \$ 545,225 | \$ 436,652 |
| Basic earnings per share   | \$1.09     | \$1.24     | \$1.13     |
| Diluted earnings per share   | \$1.09     | \$1.24     | \$1.13     |

*See accompanying notes to the consolidated financial statements.*



**Table of Contents****NEW YORK COMMUNITY BANCORP, INC.****CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY**

| <i>(in thousands, except share data)</i>   | Years Ended December 31, |           |           |
|--|--------------------------|-----------|-----------|
|  | 2011                     | 2010      | 2009      |
| <b>COMMON STOCK (Par Value: \$0.01):</b>   |                          |           |           |
| Balance at beginning of year   | \$ 4,356                 | \$ 4,332  | \$ 3,450  |
| Shares issued for exercise of stock options (168,001; 308,173; and 38,093, respectively)   | 2                        | 3         |           |
| Shares issued for restricted stock awards (1,611,819; 374,858; and 1,184,166, respectively)  | 16                       | 4         | 12        |
| Shares issued in stock offerings (69,000,000)  |                          |           | 690       |
| Shares issued for debt exchange (4,756,444)  |                          |           | 48        |
| Shares issued in connection with the direct stock purchase feature of the Dividend Reinvestment and Stock Purchase Plan ( DRP ) (1,766,482 in 2010 and 13,233,518 in 2009) |                          | 17        | 132       |
| Balance at end of year   | 4,374                    | 4,356     | 4,332     |
| <b>PAID-IN CAPITAL IN EXCESS OF PAR:</b>   |                          |           |           |
| Balance at beginning of year   | 5,285,715                | 5,238,231 | 4,181,599 |
| Shares issued for restricted stock awards, net of forfeitures  | (216)                    | (1,145)   | (1,245)   |
| Compensation expense related to restricted stock awards  | 16,735                   | 10,889    | 9,490     |
| Stock options  | 4,356                    | 2,549     | 414       |
| Tax effect of stock plans  | 2,679                    | 2,349     | 4,010     |
| Allocation of Employee Stock Ownership Plan ( ESOP ) stock   |                          | 3,924     | 2,718     |
| Shares issued in connection with the direct stock purchase feature of the DRP  |                          | 28,918    | 147,118   |
| Shares issued for debt exchange  |                          |           | 39,105    |
| Shares issued in common stock offerings  |                          |           | 864,208   |
| Net effect of issuance and exercise of FDIC equity appreciation instrument, net of tax effects   |                          |           | (9,186)   |
| Balance at end of year   | 5,309,269                | 5,285,715 | 5,238,231 |
| <b>RETAINED EARNINGS:</b>  |                          |           |           |
| Balance at beginning of year   | 281,844                  | 175,193   | 123,511   |
| Net income   | 480,037                  | 541,017   | 398,646   |
| Dividends paid on common stock (\$1.00 per share in each year)   | (436,914)                | (434,366) | (347,554) |
| Adjustment for the cumulative effect of a change in accounting for OTTI, net of tax  |                          |           | 590       |
| Balance at end of year   | 324,967                  | 281,844   | 175,193   |
| <b>TREASURY STOCK:</b>   |                          |           |           |
| Balance at beginning of year   |                          |           |           |
| Purchase of common stock (229,712; 248,385; and 114,302 shares, respectively)  | (3,696)                  | (4,054)   | (1,311)   |
| Exercise of stock options (135,162; 176,043; and 6,867 shares, respectively)   | 2,500                    | 2,913     | 78        |
| Shares issued for restricted stock awards (12,681; 72,342; and 107,435 shares, respectively)   | 200                      | 1,141     | 1,233     |
| Balance at end of year   | (996)                    |           |           |
| <b>UNALLOCATED COMMON STOCK HELD BY ESOP:</b>  |                          |           |           |
| Balance at beginning of year   |                          | (951)     | (1,995)   |
| Earned portion of ESOP   |                          | 951       | 1,044     |
| Balance at end of year   |                          |           | (951)     |

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| ACCUMULATED OTHER COMPREHENSIVE LOSS, NET OF TAX:  |              |              |              |
|--|--------------|--------------|--------------|
| Balance at beginning of year   | (45,695)     | (49,903)     | (87,319)     |
| Other comprehensive (loss) income, net of tax:   |              |              |              |
| Change in net unrealized gain (loss) on securities available for sale, net of tax of \$366; \$17,134; and \$16,648, respectively                           | (540)        | 25,404       | (25,659)     |
| Adjustment for the cumulative effect of a change in accounting for OTTI, net of tax of \$377   |              |              | (590)        |
| Change in the non-credit portion of OTTI losses recognized in other comprehensive loss (income), net of tax of \$4,857; \$9,656; and \$3,886, respectively | 7,251        | (14,829)     | (5,829)      |
| Amortization of net unrealized loss on securities transferred from available for sale to held to maturity, net of tax of \$2,557 and \$513, respectively   |              | 3,927        | 779          |
| Change in pension and post-retirement obligations, net of tax of \$14,993; \$1,334; and \$6,981, respectively  | (21,881)     | 1,979        | 10,405       |
| Less: Reclassification adjustment for sales of securities and OTTI loss on securities, net of tax of \$7,439; \$8,186; and \$37,885, respectively          | (11,045)     | (12,273)     | 58,310       |
| Other comprehensive (loss) income, net of tax  | (26,215)     | 4,208        | 37,416       |
| Balance at end of year   | (71,910)     | (45,695)     | (49,903)     |
| Total stockholders' equity   | \$ 5,565,704 | \$ 5,526,220 | \$ 5,366,902 |

See accompanying notes to the consolidated financial statements.

**Table of Contents****NEW YORK COMMUNITY BANCORP, INC.****CONSOLIDATED STATEMENTS OF CASH FLOWS**

| <i>(in thousands)</i>   | Years Ended December 31, |              |             |
|---|--------------------------|--------------|-------------|
|   | 2011                     | 2010         | 2009        |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>  |                          |              |             |
| Net income  | \$ 480,037               | \$ 541,017   | \$ 398,646  |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: |                          |              |             |
| Provision for loan losses   | 100,420                  | 102,903      | 63,000      |
| Depreciation and amortization   | 23,535                   | 20,112       | 19,982      |
| (Accretion of discounts) amortization of premiums, net                                      | (1,337)                  | 3,642        | (4,109)     |
| Amortization of core deposit intangibles  | 26,066                   | 31,266       | 22,812      |
| Net gain on sale of securities  | (36,608)                 | (22,430)     | (338)       |
| Net gain on sale of loans   | (80,304)                 | (137,361)    | (10,470)    |
| Gain on business disposition  | (9,823)                  |              |             |
| Gain on business acquisitions   |                          | (2,883)      | (139,607)   |
| Stock plan-related compensation   | 16,735                   | 15,764       | 13,252      |
| OTTI loss on securities recognized in earnings  | 18,124                   | 1,971        | 96,533      |
| Changes in assets and liabilities:  |                          |              |             |
| Decrease (increase) in deferred tax asset, net  | 28,270                   | 36,396       | (14,916)    |
| Decrease (increase) in other assets   | 126,654                  | 59,774       | (97,805)    |
| (Decrease) increase in other liabilities  | (126,812)                | 9,214        | (89,146)    |
| Origination of loans held for sale  | (7,151,083)              | (10,864,188) | (888,527)   |
| Proceeds from sale of loans originated for sale   | 7,416,333                | 10,135,124   | 846,120     |
| Net cash provided by (used in) operating activities   | 830,207                  | (69,679)     | 215,427     |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>  |                          |              |             |
| Proceeds from repayment of securities held to maturity                                      | 2,799,160                | 4,117,849    | 2,469,068   |
| Proceeds from repayment of securities available for sale                                    | 221,077                  | 872,548      | 201,245     |
| Proceeds from sale of securities held to maturity   | 284,406                  |              |             |
| Proceeds from sale of securities available for sale   | 862,755                  | 23,098       | 10,338      |
| Purchase of securities held to maturity   | (2,753,777)              | (4,034,384)  | (1,808,546) |
| Purchase of securities available for sale   | (1,151,639)              |              |             |
| Net (purchase) redemption of Federal Home Loan Bank stock                                   | (44,214)                 | 54,315       | 14,829      |
| Net (increase) decrease in loans  | (1,488,025)              | 173,459      | (1,161,484) |
| Purchase of premises and equipment, net   | (40,746)                 | (48,641)     | (7,385)     |
| Net cash acquired in business transactions  | 100,027                  | 140,895      | 4,029,729   |
| Net cash (used in) provided by investing activities   | (1,210,976)              | 1,299,139    | 3,747,794   |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>  |                          |              |             |
| Net increase (decrease) in deposits   | 465,079                  | (898,001)    | (266,380)   |
| Net increase (decrease) in short-term borrowed funds  | 1,062,000                | 500,000      | (1,012,900) |
| Net decrease in long-term borrowed funds  | (637,703)                | (1,173,074)  | (860,783)   |
| Tax effect of stock plans   | 2,679                    | 2,349        | 4,010       |
| Cash dividends paid on common stock   | (436,914)                | (434,366)    | (347,554)   |
| Treasury stock purchases  | (3,696)                  | (4,054)      | (1,311)     |
| Net cash received from stock option exercises   | 3,519                    | 5,436        | 465         |
| Cash used for exercise of FDIC equity appreciation instrument                               |                          |              | (23,275)    |
| Proceeds from issuance of common stock, net   |                          | 28,935       | 1,012,148   |

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|  |              |              |              |
|--|--------------|--------------|--------------|
| Net cash provided by (used in) financing activities  | 454,964      | (1,972,775)  | (1,495,580)  |
| Net increase (decrease) in cash and cash equivalents | 74,195       | (743,315)    | 2,467,641    |
| Cash and cash equivalents at beginning of year       | 1,927,542    | 2,670,857    | 203,216      |
| Cash and cash equivalents at end of year             | \$ 2,001,737 | \$ 1,927,542 | \$ 2,670,857 |
| Supplemental information:                            |              |              |              |
| Cash paid for interest                               | \$ 686,245   | \$ 790,233   | \$ 715,619   |
| Cash paid for income taxes                           | 152,115      | 307,850      | 182,767      |
| Non-cash investing and financing activities:         |              |              |              |
| Transfers to other real estate owned from loans      | \$ 230,677   | \$ 82,374    | \$ 14,372    |
| Exchange of debt for common stock                    |              |              | 39,153       |

Note: Excluding the core deposit intangible and FDIC loss share receivable, the fair values of non-cash assets acquired, and of liabilities assumed, in the acquisition of Desert Hills Bank on March 26, 2010 were \$230.5 million and \$442.5 million, respectively. Excluding the core deposit intangible and FDIC loss share receivable, the fair values of non-cash assets acquired, and of liabilities assumed, in the acquisition of AmTrust Bank on December 4, 2009 were \$6.2 billion and \$10.9 billion, respectively.

*See accompanying notes to the consolidated financial statements.*

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**NOTE 1: ORGANIZATION AND BASIS OF PRESENTATION**

**Organization**

Formerly known as Queens County Bancorp, Inc., New York Community Bancorp, Inc. (on a stand-alone basis, the Parent Company or, collectively with its subsidiaries, the Company ) was organized under Delaware law on July 20, 1993 and is the holding company for New York Community Bank and New York Commercial Bank (hereinafter referred to as the Community Bank and the Commercial Bank, respectively, and collectively as the Banks ). In addition, for the purpose of these Consolidated Financial Statements, the Community Bank and the Commercial Bank refer not only to the respective banks but also to their respective subsidiaries.

The Community Bank is the primary banking subsidiary of the Company. Founded on April 14, 1859 and formerly known as Queens County Savings Bank, the Community Bank converted from a state-chartered mutual savings bank to the capital stock form of ownership on November 23, 1993, at which date the Company issued its initial offering of common stock (par value: \$0.01 per share) at a price of \$25.00 per share. The Commercial Bank was established on December 30, 2005.

Reflecting nine stock splits, the Company's initial offering price adjusts to \$0.93 per share. All share and per share data presented in this report have been adjusted to reflect the impact of the stock splits.

The Company changed its name to New York Community Bancorp, Inc. on November 21, 2000 in anticipation of completing the first of eight business combinations that expanded its footprint well beyond Queens County to encompass all five boroughs of New York City, Long Island, and Westchester County in New York, and seven counties in the northern and central parts of New Jersey. The Company expanded beyond this region to south Florida, northeast Ohio, and central Arizona through its FDIC-assisted acquisition of certain assets and its assumption of certain liabilities of AmTrust Bank ( AmTrust ) in December 2009, and extended its Arizona franchise through its FDIC-assisted acquisition of certain assets and its assumption of certain liabilities of Desert Hills Bank ( Desert Hills ) in March 2010.

Reflecting this strategy of growth through acquisitions, the Community Bank currently operates 241 branches, four of which operate directly under the Community Bank name. The remaining 237 Community Bank branches operate through seven divisional banks Queens County Savings Bank, Roslyn Savings Bank, Richmond County Savings Bank, and Roosevelt Savings Bank (in New York), Garden State Community Bank in New Jersey, AmTrust Bank in Florida and Arizona, and Ohio Savings Bank in Ohio.

The Commercial Bank currently operates 34 branches in Manhattan, Queens, Brooklyn, Westchester County, and Long Island (all in New York), including 17 branches that operate under the name Atlantic Bank.

**Basis of Presentation**

The following is a description of the significant accounting and reporting policies that the Company and its wholly-owned subsidiaries follow in preparing and presenting their consolidated financial statements, which conform to U.S. generally accepted accounting principles ( GAAP ) and to general practices within the banking industry. The preparation of financial statements in conformity with GAAP requires the Company to make estimates and judgments that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Estimates that are particularly susceptible to change in the near term are used in connection with the determination of the allowances for loan losses; the valuation of loans held for sale; the evaluation of goodwill for impairment; the evaluation of other-than-temporary impairment ( OTTI ) on securities; and the evaluation of the need for a valuation allowance on the Company's deferred tax assets. The current economic environment has increased the degree of uncertainty inherent in these material estimates.

The accompanying consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All inter-company accounts and transactions are eliminated in consolidation. The Company currently has unconsolidated subsidiaries in the form of nine wholly-owned statutory business trusts, which were formed to issue guaranteed capital debentures ( capital securities ). Please see Note 7, Borrowed Funds, for additional information regarding these trusts.

When necessary, certain reclassifications have been made to prior-year amounts to conform to the current-year presentation.

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**Table of Contents****NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES****Cash and Cash Equivalents**

For cash flow reporting purposes, cash and cash equivalents include cash on hand, amounts due from banks, and money market investments, which include federal funds sold and reverse repurchase agreements with original maturities of less than 90 days. At December 31, 2011 and 2010, the Company's cash and cash equivalents totaled \$2.0 billion and \$1.9 billion, respectively. Included in cash and cash equivalents at both dates were \$1.2 billion of interest-bearing deposits in other financial institutions, primarily consisting of balances due from the Federal Reserve Bank of New York. Also included in cash and cash equivalents at December 31, 2011 and 2010 were federal funds sold of \$5.8 million and \$870,000, respectively. In addition, the Company had \$646.5 million and \$550.0 million in reverse repurchase agreements outstanding at December 31, 2011 and 2010, respectively.

In accordance with the monetary policy of the Board of Governors of the Federal Reserve System, the Company was required to maintain reserves with the Federal Reserve Bank of New York of \$115.6 million and \$100.9 million, respectively, at December 31, 2011 and 2010, in the form of deposits and vault cash. The Company was in compliance with this requirement at both dates.

**Securities Held to Maturity and Available for Sale**

The Company's securities portfolio consists of mortgage-backed securities and collateralized mortgage obligations (together, mortgage-related securities) and debt and equity securities (together, other securities). Securities that are classified as available for sale are carried at estimated fair value, with any unrealized gains and losses, net of taxes, reported as accumulated other comprehensive income or loss in stockholders' equity. Securities that the Company has the positive intent and ability to hold to maturity are classified as held to maturity and are carried at amortized cost.

The fair values of the Company's securities are affected by changes in interest rates, credit spreads, and market illiquidity. In general, as interest rates rise, the fair value of fixed-rate securities will decline; as interest rates fall, the fair value of fixed-rate securities will increase. The Company conducts a periodic review and evaluation of the securities portfolio to determine if the decline in the fair value of any security below its carrying value is other than temporary.

Prior to April 1, 2009, when the decline in fair value below an investment's carrying amount was deemed to be other than temporary, the investment was written down to fair value and the full amount of the write-down was charged to earnings. A decline in the fair value of an investment was deemed to be other than temporary if the Company did not expect to recover the carrying amount of the investment or the Company did not have the intent and ability to hold the investment to the anticipated recovery of its amortized cost. Effective April 1, 2009, under revised OTTI accounting requirements issued by the Financial Accounting Standards Board (the FASB), unless the Company has the intent to sell, or it is more likely than not that it will be required to sell a security before recovery, an OTTI is recognized as a realized loss on the income statement to the extent that the decline in fair value is credit-related. The decline in value attributable to factors other than credit is charged to accumulated other comprehensive loss, net of tax (AOCL). If there is a decline in fair value of a security below its carrying amount and the Company has the intent to sell it, or it is more likely than not that it will be required to sell the security before recovery, the entire amount of the decline in fair value is charged to earnings.

Premiums and discounts on securities are amortized to expense and accreted to income over the remaining period to contractual maturity, using a method that approximates the interest method, and are adjusted for anticipated prepayments. Dividend and interest income are recognized when earned. The cost of securities sold is based on the specific identification method.

**Federal Home Loan Bank Stock**

As a member of the Federal Home Loan Bank (FHLB) of New York (the FHLB-NY), the Company is required to hold shares of FHLB stock, which is carried at cost. The Company's holding requirement varies based on certain factors, primarily including its outstanding borrowings from the FHLB-NY. In connection with the FDIC-assisted acquisitions of AmTrust and Desert Hills, the Company acquired stock in the FHLBs of Cincinnati and San Francisco, respectively. The Company conducts a periodic review and evaluation of its FHLB stock to determine if any impairment exists. The factors considered in this process include, among other things, significant deterioration in earnings performance, credit rating, or asset quality; significant adverse changes in the regulatory or economic environment; and other factors that raise significant concerns about the creditworthiness and the ability of an FHLB to continue as a going concern.



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### **Loans**

Loans, net, are carried at unpaid principal balances, including unearned discounts, purchase accounting (i.e., acquisition-date fair value) adjustments, net deferred loan origination costs or fees, and the allowance for loan losses.

One-to-four family loans held for sale are originated through the mortgage banking operation acquired in the AmTrust acquisition and are sold primarily to government-sponsored enterprises ( GSEs ), with the servicing typically retained. The loans originated by the mortgage banking operation are carried at fair value. The fair value of held-for-sale loans is primarily based on quoted market prices for securities backed by similar types of loans. The changes in fair value of these assets are largely driven by changes in interest rates subsequent to loan funding and changes in the fair value of servicing associated with the mortgage loans held for sale.

The Company recognizes interest income on non-covered loans using the interest method over the life of the loan. Using this method, the Company defers certain loan origination and commitment fees, and certain loan origination costs, and amortizes the net fee or cost as an adjustment to the loan yield over the term of the related loan. When a loan is sold or repaid, the remaining net unamortized fee or cost is recognized in interest income.

Prepayment penalty income is recorded in interest income and only when cash is received. Accordingly, there are no assumptions involved in the recognition of prepayment penalty income.

Two factors are considered in determining the amount of prepayment penalty income: the prepayment penalty percentage set forth in the loan documents and the balance of the loan at the time of prepayment. Prepayment penalty income may increase during periods of rising rates (or periods when rates are expected to rise) because borrowers may opt to lock in a lower rate at such times, rather than take the risk of refinancing in the future when interest rates could be higher. In addition, prepayment penalty income may increase during periods of declining rates (or in a low interest rate environment), as borrowers seek to lock in a low rate.

A loan generally is classified as a non-accrual loan when it is over 90 days past due. When a loan is placed on non-accrual status, the Company ceases the accrual of interest owed, and previously accrued interest is charged against interest income. A loan is generally returned to accrual status when the loan is no longer past due and/or the Company has reasonable assurance that the loan will be fully collectible. Interest income on non-accrual loans is recorded when received in cash.

### **Allowances for Loan Losses**

#### *Allowance for Losses on Non-Covered Loans*

The allowance for losses on non-covered loans is increased by provisions for non-covered loan losses that are charged against earnings, and is reduced by net charge-offs and/or reversals, if any, that are credited to earnings. Although loans are held by either the Community Bank or the Commercial Bank, and a separate loan loss allowance is established for each, the total of the two allowances is available to cover all losses incurred. In addition, except as otherwise noted below, the process for establishing the allowance for losses on non-covered loans is the same for each of the Community Bank and the Commercial Bank. In determining the respective allowances for loan losses, management considers the Community Bank's and the Commercial Bank's current business strategies and credit processes, including compliance with guidelines approved by the respective Boards of Directors with regard to credit limitations, loan approvals, underwriting criteria, and loan workout procedures.

The allowances for losses on non-covered loans are established based on our evaluation of the probable inherent losses in our portfolio in accordance with GAAP, and are comprised of both specific valuation allowances and general valuation allowances.

Specific valuation allowances are established based on management's analyses of individual loans that are considered impaired. If a loan is deemed to be impaired, management measures the extent of the impairment and establishes a specific valuation allowance for that amount. A loan is classified as impaired when, based on current information and events, it is probable that the Company will be unable to collect both the principal and interest due under the contractual terms of the loan agreement. The Company applies this classification as necessary to loans



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individually evaluated for impairment in its portfolios of multi-family; commercial real estate; acquisition, development, and construction; and commercial and industrial loans. Smaller balance homogenous loans and loans carried at the lower of cost or fair value are evaluated for impairment on a collective, rather than individual, basis.

The Company generally measures impairment on an individual loan and determines the extent to which a specific valuation allowance is necessary by comparing the loan's outstanding balance to either the fair value of the collateral, less the estimated cost to sell, or the present value of expected cash flows, discounted at the loan's effective interest rate. A specific valuation allowance is established when the fair value of the collateral, net of the estimated costs to sell, or the present value of the expected cash flows, is less than the recorded investment in the loan.

The Company also follows a process to assign general valuation allowances to non-covered loan categories. General valuation allowances are established by applying its loan loss provisioning methodology, and reflect the inherent risk in outstanding held-for-investment loans. This loan loss provisioning methodology considers various factors in determining the appropriate quantified risk factors to use to determine the general valuation allowances. The factors assessed begin with the historical loan loss experience for each of the major loan categories the Company maintains. The Company's historical loan loss experience is then adjusted by considering qualitative or environmental factors that are likely to cause estimated credit losses associated with the existing portfolio to differ from historical loss experience, including, but not limited to:

Changes in lending policies and procedures, including changes in underwriting standards and collection, charge-off, and recovery practices;

Changes in international, national, regional, and local economic and business conditions and developments that affect the collectability of the portfolio, including the condition of various market segments;

Changes in the nature and volume of the portfolio and in the terms of loans;

Changes in the volume and severity of past due loans, the volume of non-accrual loans, and the volume and severity of adversely classified or graded loans;

Changes in the quality of the Company's loan review system;

Changes in the value of the underlying collateral for collateral-dependent loans;

The existence and effect of any concentrations of credit, and changes in the level of such concentrations;

Changes in the experience, ability, and depth of lending management and other relevant staff; and

The effect of other external factors, such as competition and legal and regulatory requirements, on the level of estimated credit losses in the existing portfolio.

By considering the factors discussed above, the Company determines quantified risk factors that are applied to each non-impaired loan or loan type in the loan portfolio to determine the general valuation allowances.

In recognition of prevailing macroeconomic and real estate market conditions, the time periods considered for historical loss experience continue to be the last three years and the current period. The Company also evaluates the sufficiency of the overall allocations used for the allowance for losses on non-covered loans by considering the loss experience in the current and prior calendar year.

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The process of establishing the allowances for losses on non-covered loans also involves:

Periodic inspections of the loan collateral by qualified in-house and external property appraisers/inspectors, as applicable;

Regular meetings of executive management with the pertinent Board committee, during which observable trends in the local economy and/or the real estate market are discussed;

Assessment of the aforementioned factors by the pertinent members of the Boards of Directors and executive management when making a business judgment regarding the impact of anticipated changes on the future level of loan losses; and

Analysis of the portfolio in the aggregate, as well as on an individual loan basis, taking into consideration payment history, underwriting analyses, and internal risk ratings.

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In order to determine their overall adequacy, each of the respective loan loss allowances is reviewed quarterly by management and by the Mortgage and Real Estate Committee of the Community Bank's Board of Directors (the Mortgage Committee) or the Credit Committee of the Board of Directors of the Commercial Bank (the Credit Committee), as applicable.

The Company charges off loans, or portions of loans, in the period that such loans, or portions thereof, are deemed uncollectible. The collectability of individual loans is determined through an assessment of the financial condition and repayment capacity of the borrower and/or through an estimate of the fair value of any underlying collateral. Generally, the time period in which this assessment is made is within the same quarter that the loan is considered impaired and quarterly thereafter. For non-real estate-related consumer credits, the following past-due time periods determine when charge-offs are typically recorded: (1) closed-end credits are charged off in the quarter that the loan becomes 120 days past due; (2) open-end credits are charged off in the quarter that the loan becomes 180 days past due; and (3) both closed-end and open-end credits are typically charged off in the quarter that the credit is 60 days past the date we received notification that the borrower has filed for bankruptcy.

The level of future additions to the respective non-covered loan loss allowances is based on many factors, including certain factors that are beyond management's control such as changes in economic and local market conditions, including declines in real estate values, and increases in vacancy rates and unemployment. Management uses the best available information to recognize losses on loans or to make additions to the loan loss allowances; however, the Community Bank and/or the Commercial Bank may be required to take certain charge-offs and/or recognize further additions to their loan loss allowances, based on the judgment of regulatory agencies with regard to information provided to them during their examinations of the Banks.

### *Allowance for Losses on Covered Loans*

The Company has elected to account for the loans acquired in the AmTrust and Desert Hills acquisitions (i.e., its covered loans) based on expected cash flows (Please see Note 4, Loans, for further information regarding these acquisitions). This election is in accordance with FASB Accounting Standards Codification (ASC) Topic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality (ASC 310-30). In accordance with ASC 310-30, the Company will maintain the integrity of a pool of multiple loans accounted for as a single asset and with a single composite interest rate and an aggregate expectation of cash flows.

Under the loss sharing agreements with the FDIC, covered loans are reported exclusive of the FDIC loss share receivable. The covered loans acquired in the AmTrust and Desert Hills acquisitions are, and will continue to be, reviewed for collectability based on the expectations of cash flows from these loans. Covered loans have been aggregated into pools of loans with common characteristics. In determining the allowance for losses on covered loans, the Company periodically performs an analysis to estimate the expected cash flows for each of the loan pools. The Company records a provision for losses on covered loans to the extent that the expected cash flows from a loan pool have decreased since the acquisition date. Accordingly, if there is a decrease in expected cash flows due to an increase in estimated credit losses compared to the estimates made at the respective acquisition dates, the decrease in the present value of expected cash flows will be recorded as a provision for covered loan losses charged to earnings, and the allowance for covered loan losses will be increased. A related credit to non-interest income and an increase in the FDIC loss share receivable will be recognized at the same time, and will be measured based on the loss sharing agreement percentages.

### **FDIC Loss Share Receivable**

The FDIC loss share receivable is initially recorded at fair value and is measured separately from the covered loans acquired in the AmTrust and Desert Hills acquisitions as it is not contractually embedded in any of the covered loans. The loss share receivable related to estimated future loan losses is not transferable should the Company sell a loan prior to foreclosure or maturity. The fair value of the loss share receivable represents the present value of the estimated cash payments expected to be received from the FDIC for future losses on covered assets, based on the credit adjustment estimated for each covered asset and the loss sharing percentages. These cash flows are then discounted at a market-based rate to reflect the uncertainty of the timing and receipt of the loss sharing reimbursements from the FDIC. The amount ultimately collected for this asset is dependent upon the performance of the underlying covered assets, the passage of time, and claims submitted to the FDIC.

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The FDIC loss share receivable will be reduced as losses are recognized on covered loans and loss sharing payments are received from the FDIC. Realized losses in excess of acquisition-date estimates will result in an increase in the FDIC loss share receivable. Conversely, if realized losses are less than acquisition-date estimates, the FDIC loss share receivable will be reduced.

Decreases in estimated reimbursements from the FDIC, if any, will be recognized in income prospectively over the life of the related covered loans (or, if shorter, over the remaining term of the related loss sharing agreement); related additions to the accretable yield on the covered loans will be recognized in income prospectively over the lives of the loans. Increases in estimated reimbursements will be recognized in income in the same period that they are identified and an allowance for loan losses for the related loans will be recorded.

## **Goodwill**

Goodwill is presumed to have an indefinite useful life and is tested for impairment, rather than amortized, at the reporting unit level, at least once a year. In addition to being tested annually, goodwill would be tested if there were a triggering event. Currently, the goodwill impairment analysis is a two-step test. The first step ( Step 1 ) is used to identify potential impairment, and involves comparing each reporting segment's estimated fair value to its carrying amount, including goodwill. If the estimated fair value of a reporting segment exceeds its carrying amount, goodwill is considered not to be impaired. If the carrying amount exceeds the estimated fair value, there is an indication of potential impairment and the second step ( Step 2 ) is performed to measure the amount.

Step 2 involves calculating an implied fair value of goodwill for each reporting segment for which impairment was indicated in Step 1. The implied fair value of goodwill is determined in a manner similar to the amount of goodwill calculated in a business combination, i.e., by measuring the excess of the estimated fair value of the reporting segment, as determined in Step 1, over the aggregate estimated fair values of the individual assets, liabilities, and identifiable intangibles, as if the reporting segment were being acquired in a business combination at the impairment test date. If the implied fair value of goodwill exceeds the carrying amount of goodwill assigned to the reporting segment, there is no impairment. If the carrying amount of goodwill assigned to a reporting segment exceeds the implied fair value of the goodwill, an impairment charge is recorded for the excess. An impairment loss cannot exceed the carrying amount of goodwill assigned to a reporting segment, and the loss establishes a new basis in the goodwill. Subsequent reversal of a goodwill impairment loss is not permitted.

Quoted market prices in active markets are the best evidence of fair value and are used as the basis for measurement, when available. Other acceptable valuation methods include present-value measurements based on multiples of earnings or revenues, or similar performance measures. Differences in the identification of reporting units and in valuation techniques could result in materially different evaluations of impairment.

For the purpose of goodwill impairment testing, management has determined that the Company has two reporting segments: Banking Operations and Residential Mortgage Banking. All of our recorded goodwill has resulted from prior acquisitions and, accordingly, is attributed to Banking Operations. There is no goodwill associated with Residential Mortgage Banking, as it was acquired in our FDIC-assisted acquisition of AmTrust, which resulted in a bargain purchase gain. In order to perform our annual goodwill impairment test, the Company determined the carrying value of the Banking Operations segment to be the carrying value of the Company and compared it to the fair value of the Banking Operations segment as the fair value of the Company.

The Company performed its annual goodwill impairment test as of December 31, 2011 and found no indication of goodwill impairment at that date.

## **Core Deposit Intangibles**

Core deposit intangible ( CDI ) is a measure of the value of checking and savings deposits acquired in a business combination. The fair value of the CDI stemming from any given business combination is based on the present value of the expected cost savings attributable to the core deposit funding, relative to an alternative source of funding. CDI is amortized over the estimated useful lives of the existing deposit relationships acquired, but does not exceed 10 years. The Company evaluates such identifiable intangibles for impairment when an indication of impairment exists. No impairment charges were required to be recorded in 2011, 2010, or 2009. If an impairment loss is determined to exist in the future, the loss will be reflected as an expense in the Consolidated Statement of Income and Comprehensive Income for the period in which such impairment is identified.

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### **Premises and Equipment, Net**

Premises, furniture, fixtures, and equipment are carried at cost, less the accumulated depreciation computed on a straight-line basis over the estimated useful lives of the respective assets (generally 20 years for premises and three to ten years for furniture, fixtures, and equipment). Leasehold improvements are carried at cost less the accumulated amortization computed on a straight-line basis over the shorter of the related lease term or the estimated useful life of the improvement.

Depreciation and amortization are included in occupancy and equipment expense in the Consolidated Statements of Income and Comprehensive Income, and amounted to \$23.5 million, \$20.1 million, and \$20.0 million, respectively, in the years ended December 31, 2011, 2010, and 2009.

### **Mortgage Servicing Rights**

The Company recognizes the right to service mortgage loans for others as a separate asset referred to as mortgage servicing rights (MSRs). The Company has two classes of MSRs for which it separately manages the economic risk: residential and securitized. (Please see Note 10, Intangible Assets, for additional information regarding residential and securitized MSRs.) MSRs are generally obtained through the sale of one-to-four family mortgage loans with servicing retained. The Company initially records MSRs at fair value. Subsequently, residential MSRs are carried at fair value, with changes in fair value recorded as a component of non-interest income. Securitized MSRs are subsequently carried at the lower of the initial carrying value, adjusted for amortization, or fair value, and are amortized in proportion to, and over the period of, estimated net servicing income. Such MSRs are periodically evaluated for impairment, based on the difference between the carrying amount and current fair value of the MSR. If it is determined that impairment exists, the resultant loss is charged against earnings.

The Company bases the fair value of its MSRs on the present value of estimated future net servicing income cash flows utilizing an internal valuation model. The Company estimates future net servicing income cash flows with assumptions that market participants would use to estimate fair value, including estimates of prepayment speeds, discount rates, default rates, refinance rates, servicing costs, escrow account earnings, contractual servicing fee income, and ancillary income. The Company reassesses and periodically adjusts the underlying inputs and assumptions in the model to reflect market conditions and assumptions that a market participant would consider in valuing the MSR asset.

Changes in the fair value of MSRs occur primarily due to the collection/realization of expected cash flows, as well as changes in valuation inputs and assumptions.

### **Bank-Owned Life Insurance**

The Company has purchased life insurance policies on certain employees. These bank-owned life insurance (BOLI) policies are recorded in the Consolidated Statements of Condition at their cash surrender value. Income from these policies and changes in the cash surrender value are recorded in non-interest income in the Consolidated Statements of Income and Comprehensive Income. At December 31, 2011 and 2010, the Company's investment in BOLI was \$769.0 million and \$742.5 million, respectively. The Company's investment in BOLI generated income of \$28.4 million, \$28.0 million, and \$27.4 million, respectively, during the years ended December 31, 2011, 2010, and 2009.

### **Other Real Estate Owned**

Real estate properties acquired through, or in lieu of, foreclosure are to be sold or rented, and are reported at the lower of cost or fair value, less the estimated selling costs, at the date of acquisition. Cost represents the unpaid balance of the loan at the acquisition date plus the expenses incurred to bring the property to a saleable condition, when appropriate. Following foreclosure, management periodically performs a valuation of the property, and the real estate is carried at the lower of the carrying amount or fair value, less the estimated selling costs. Revenues and expenses from operations and changes in valuation, if any, are included in general and administrative expense in the Consolidated Statements of Income and Comprehensive Income. At December 31, 2011 and 2010, the Company had other real estate owned (OREO) of \$156.0 million and \$90.5 million, respectively. The respective amounts include OREO of \$71.4 million and \$62.4 million that is covered under the Company's FDIC loss sharing agreements.

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### **Income Taxes**

Income tax expense (benefit) consists of income taxes that are currently payable and deferred income taxes. Deferred income tax expense (benefit) is determined by recognizing deferred tax assets and liabilities for future tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates that are expected to apply to taxable income in years in which those temporary differences are expected to be recovered or settled. The Company assesses the deferred tax assets and establishes a valuation allowance when realization of a deferred asset is not considered to be more likely than not. The Company considers its expectation of future taxable income in evaluating the need for a valuation allowance.

The Company estimates income taxes payable based on the amount it expects to owe the various tax authorities (i.e., federal, state, and local). Income taxes represent the net estimated amount due to, or to be received from, such tax authorities. In estimating income taxes, management assesses the relative merits and risks of the appropriate tax treatment of transactions, taking into account statutory, judicial, and regulatory guidance in the context of the Company's tax position. In this process, management also relies on tax opinions, recent audits, and historical experience. Although the Company uses the best available information to record income taxes, underlying estimates and assumptions can change over time as a result of unanticipated events or circumstances such as changes in tax laws and judicial guidance influencing its overall tax position.

### **Stock Options and Incentives**

The Company did not grant any stock options during the years ended December 31, 2011, 2010, or 2009. As all previously issued stock options had vested prior to 2008, there were no unvested stock options outstanding at any time during those years, and, accordingly, no compensation and benefits expense relating to stock options was recorded.

Under the New York Community Bancorp, Inc. 2006 Stock Incentive Plan (the "2006 Stock Incentive Plan"), which was approved by the Company's shareholders at its Annual Meeting on June 7, 2006 and reaffirmed at the Annual Meeting on June 2, 2011, shares are available for grant as stock options, restricted stock, or other forms of related rights. At December 31, 2011, the Company had 3,010,058 shares available for grant under the 2006 Stock Incentive Plan. Compensation cost related to restricted stock grants is recognized on a straight-line basis over the vesting period. For a more detailed discussion of the Company's stock-based compensation, please see Note 12, "Stock-Related Benefit Plans."

### **Retirement Plans**

The Company's pension benefit obligations and post-retirement health and welfare benefit obligations, and the related costs, are calculated using actuarial concepts in accordance with GAAP. The measurement of such obligations and expenses requires that certain assumptions be made regarding several factors, most notably including the discount rate and the expected return on plan assets. The Company evaluates these critical assumptions on an annual basis. Other factors considered by the Company in its evaluation include retirement patterns, mortality, turnover, and the rate of compensation increase.

Under GAAP, actuarial gains and losses, prior service costs or credits, and any remaining transition assets or obligations that have not been recognized under previous accounting standards must be recognized in AOCL, until they are amortized as a component of net periodic benefit cost. In addition, the measurement date (i.e., the date at which plan assets and the benefit obligation are measured for financial reporting purposes) is required to be the Company's fiscal year-end, December 31st.

### **Earnings per Share (Basic and Diluted)**

Basic earnings per share (EPS) is computed by dividing net income by the weighted-average number of common shares outstanding during the period. Prior to 2011, weighted-average common shares were adjusted to exclude unallocated Employee Stock Ownership Plan (ESOP) shares. Diluted EPS is computed using the same method as basic EPS, however, the computation reflects the potential dilution that would occur if outstanding in-the-money stock options were exercised and converted into common stock.

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Unvested stock-based compensation awards containing non-forfeitable rights to dividends are considered participating securities and therefore are included in the two-class method for calculating EPS. Under the two-class method, all earnings (distributed and undistributed) are allocated to common shares and participating securities based on their respective rights to receive dividends. The Company grants restricted stock to certain employees under its stock-based compensation plans. Recipients receive cash dividends during the vesting periods of these awards (i.e., including on the unvested portion of such awards). Since these dividends are non-forfeitable, the unvested awards are considered participating securities and therefore have earnings allocated to them.

The following table presents the Company's computation of basic and diluted EPS for the years ended December 31, 2011, 2010, and 2009:

| <i>(in thousands, except share and per share amounts)</i>                  | Years Ended December 31, |                    |                    |
|--|--------------------------|--------------------|--------------------|
|  | 2011                     | 2010               | 2009               |
| Net income   | \$ 480,037               | \$ 541,017         | \$ 398,646         |
| Less: Dividends paid on and earnings allocated to participating securities | (3,614)                  | (3,116)            | (2,251)            |
| <b>Earnings applicable to common stock</b>                                 | <b>\$ 476,423</b>        | <b>\$ 537,901</b>  | <b>\$ 396,395</b>  |
| Weighted average common shares outstanding                                 | 436,018,938              | 433,740,639        | 351,869,427        |
| <b>Basic earnings per common share</b>                                     | <b>\$ 1.09</b>           | <b>\$ 1.24</b>     | <b>\$ 1.13</b>     |
| Earnings applicable to common stock  | \$ 476,423               | \$ 537,901         | \$ 396,395         |
| Weighted average common shares outstanding                                 | 436,018,938              | 433,740,639        | 351,869,427        |
| Potential dilutive common shares <sup>(1)</sup>                            | 124,196                  | 445,860            | 69,626             |
| <b>Total shares for diluted earnings per share computation</b>             | <b>436,143,134</b>       | <b>434,186,499</b> | <b>351,939,053</b> |
| Diluted earnings per common share and common share equivalents             | \$ 1.09                  | \$ 1.24            | \$ 1.13            |

(1) Options to purchase 6,302,302 shares, 2,815,862 shares, and 12,742,326 shares, respectively, of the Company's common stock that were outstanding as of December 31, 2011, 2010, and 2009, at respective weighted average exercise prices of \$16.30, \$19.19, and \$15.76, were excluded from the respective computations of diluted EPS because their inclusion would have had an antidilutive effect.

**Impact of Recent Accounting Pronouncements**

In September 2011, the FASB issued Accounting Standards Update (ASU) No. 2011-08, Testing Goodwill for Impairment. Under ASU 2011-08, entities can first assess qualitative factors to determine whether it is necessary to perform the two-step quantitative goodwill impairment test. Under this amendment, an entity would not be required to calculate the fair value of a reporting unit unless the entity determined, based on a qualitative assessment, that it was more likely than not that its fair value was less than its carrying amount. The amendment includes a number of events and circumstances for an entity to consider in conducting the qualitative assessment. ASU 2011-08 is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Early adoption is permitted, including for annual and interim goodwill impairment tests performed as of a date before September 15, 2011, if an entity's financial statements for the most recent annual or interim period have not yet been issued or, for nonpublic entities, have not yet been made available for issuance. The adoption of ASU 2011-08 is not expected to have a material effect on the Company's consolidated statement of condition or results of operations.

In June 2011, the FASB issued ASU No. 2011-05, Presentation of Comprehensive Income. Under ASU 2011-05, an entity has the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income, either in a single continuous statement of comprehensive income or in two separate but consecutive statements. For both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income along with a total for other

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comprehensive income, and a total amount for comprehensive income. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders' equity but does not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. ASU 2011-05 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2011 and should be applied retroactively. Early adoption is permitted, because compliance with the amendments is already permitted. The amendments do not require any transition disclosures. The application of this guidance will only affect the presentation of the Company's consolidated financial statements and will have no impact on its consolidated statement of condition or results of operations. In December 2011, the FASB delayed certain aspects of ASU 2011-05 that pertain to how and where reclassification adjustments are presented.



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In May 2011, the FASB issued ASU No. 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and International Financial Reporting Standards (IFRS). The amendments in ASU 2011-04 generally represent clarifications of Topic 820 (Fair Value), but also include some instances where a particular principle or requirement for measuring fair value or disclosing information about fair value measurements has changed. ASU 2011-04 results in common principles and requirements for measuring fair value and for disclosing information about fair value measurements in accordance with U.S. GAAP and IFRS. The amendments in ASU 2011-04 are to be applied prospectively and are effective during interim and annual periods beginning after December 15, 2011. Early application is not permitted. The adoption of ASU 2011-04 is not expected to have a material effect on the Company's consolidated statement of condition or results of operations.

In April 2011, the FASB issued ASU No. 2011-02, A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring. ASU 2011-02 clarifies which loan modifications constitute troubled debt restructurings (TDRs) and is intended to assist creditors in determining whether a modification of the terms of a receivable meets the criteria to be considered a TDR, both for purposes of recording an impairment loss and for disclosure of TDRs. In addition, ASU 2011-02 requires the disclosure of certain information relating to TDRs as required by ASU 2010-20, Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses. These disclosures were previously deferred by ASU No. 2011-01, Deferral of the Effective Date of Disclosures about Troubled Debt Restructurings in Update No. 2010-20. The new guidance is effective for interim and annual periods beginning on or after June 15, 2011, and applies retroactively to restructurings occurring on or after the beginning of the fiscal year of adoption. The adoption of ASU 2011-02 did not have a material effect on the Company's consolidated statement of condition or results of operations.

In July 2010, the FASB issued ASU 2010-20 to improve the disclosures that an entity provides about the credit quality of its financing receivables and the related allowance for loan losses. As a result of these amendments, an entity is required to disaggregate, by portfolio segment or class, certain existing disclosures, and to provide certain new disclosures about its financing receivables and related allowance for loan losses. The disclosures as of the end of a reporting period are effective for interim and annual reporting periods ending on or after December 15, 2010. The disclosures about activity that occurs during a reporting period are effective for interim and annual reporting periods beginning on or after December 15, 2010. The amendments in ASU 2010-20 encourage, but do not require, comparative disclosures for earlier reporting periods that ended before initial adoption. However, an entity should provide comparative disclosures for those reporting periods ending after initial adoption. For further details on the Company's credit quality disclosures, please refer to Note 4, Loans and Note 5, Allowance for Loan Losses.

**NOTE 3: SECURITIES**

The following table summarizes the Company's portfolio of securities available for sale at December 31, 2011:

| <i>(in thousands)</i>                                    | Amortized<br>Cost | December 31, 2011  |                             | Fair Value        |
|--|-------------------|--------------------|-----------------------------|-------------------|
|  |                   | Unrealized<br>Gain | Gross<br>Unrealized<br>Loss |                   |
| <b>Mortgage-Related Securities:</b>                      |                   |                    |                             |                   |
| GSE certificates   | \$ 97,642         | \$ 5,013           | \$ 10                       | \$ 102,645        |
| GSE CMOs <sup>(1)</sup>                                  | 62,373            | 2,903              |                             | 65,276            |
| Private label CMOs                                       | 25,306            |                    | 1,265                       | 24,041            |
| <b>Total mortgage-related securities</b>                 | <b>\$ 185,321</b> | <b>\$ 7,916</b>    | <b>\$ 1,275</b>             | <b>\$ 191,962</b> |
| <b>Other Securities:</b>                                 |                   |                    |                             |                   |
| GSE debentures   | \$ 456,969        | \$ 1,797           | \$                          | \$ 458,766        |
| State, county, and municipal                             | 1,188             | 97                 |                             | 1,285             |
| Capital trust notes                                      | 36,754            | 141                | 4,692                       | 32,203            |
| Preferred stock  |                   | 195                |                             | 195               |
| Common stock   | 42,863            | 1,604              | 4,216                       | 40,251            |
| <b>Total other securities</b>                            | <b>\$ 537,774</b> | <b>\$ 3,834</b>    | <b>\$ 8,908</b>             | <b>\$ 532,700</b> |
| <b>Total securities available for sale<sup>(2)</sup></b> | <b>\$ 723,095</b> | <b>\$ 11,750</b>   | <b>\$ 10,183</b>            | <b>\$ 724,662</b> |

- (1) *Collateralized mortgage obligations*
- (2) *The non-credit portion of OTTI recorded in AOCL was \$570,000 (before taxes).*

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As of December 31, 2011, the fair value of marketable equity securities included common stock of \$40.3 million and Freddie Mac preferred stock of \$195,000. The common stock primarily consisted of an investment in a large cap equity fund and certain other funds that are Community Reinvestment Act ( CRA ) eligible. The Freddie Mac preferred stock was recognized by the Company as other-than-temporarily impaired in the fourth quarter of 2008.

The following table summarizes the Company's portfolio of securities available for sale at December 31, 2010:

| (in thousands)   | Amortized<br>Cost | December 31, 2010           |                             | Fair Value        |
|--|-------------------|-----------------------------|-----------------------------|-------------------|
|  |                   | Gross<br>Unrealized<br>Gain | Gross<br>Unrealized<br>Loss |                   |
| <b>Mortgage-Related Securities:</b>                      |                   |                             |                             |                   |
| GSE certificates   | \$ 203,480        | \$ 8,067                    | \$ 32                       | \$ 211,515        |
| GSE CMOs   | 213,839           | 8,464                       |                             | 222,303           |
| Private label CMOs                                       | 51,657            | 110                         | 405                         | 51,362            |
| <b>Total mortgage-related securities</b>                 | <b>\$ 468,976</b> | <b>\$ 16,641</b>            | <b>\$ 437</b>               | <b>\$ 485,180</b> |
| <b>Other Securities:</b>                                 |                   |                             |                             |                   |
| U.S. Treasury obligations                                | \$ 57,859         | \$ 694                      | \$                          | \$ 58,553         |
| GSE debentures   | 620               |                             |                             | 620               |
| Corporate bonds  | 4,814             |                             | 564                         | 4,250             |
| State, county, and municipal                             | 1,304             | 41                          | 11                          | 1,334             |
| Capital trust notes                                      | 38,843            | 8,550                       | 5,389                       | 42,004            |
| Preferred stock  | 30,574            | 2,129                       | 11,964                      | 20,739            |
| Common stock   | 42,044            | 3,786                       | 5,554                       | 40,276            |
| <b>Total other securities</b>                            | <b>\$ 176,058</b> | <b>\$ 15,200</b>            | <b>\$ 23,482</b>            | <b>\$ 167,776</b> |
| <b>Total securities available for sale<sup>(1)</sup></b> | <b>\$ 645,034</b> | <b>\$ 31,841</b>            | <b>\$ 23,919</b>            | <b>\$ 652,956</b> |

(1) The non-credit portion of OTTI recorded in AOCL was \$12.5 million (before taxes).

The following tables summarize the Company's portfolio of securities held to maturity at December 31, 2011 and 2010:

| (in thousands)                           | Amortized<br>Cost   | Carrying<br>Amount  | December 31, 2011           |                             | Fair Value          |
|--|---------------------|---------------------|-----------------------------|-----------------------------|---------------------|
|  |                     |                     | Gross<br>Unrealized<br>Gain | Gross<br>Unrealized<br>Loss |                     |
| <b>Mortgage-Related Securities:</b>      |                     |                     |                             |                             |                     |
| GSE certificates                         | \$ 660,945          | \$ 660,945          | \$ 47,064                   | \$                          | \$ 708,009          |
| GSE CMOs                                 | 2,331,916           | 2,331,916           | 93,216                      |                             | 2,425,132           |
| Other mortgage-related securities        | 3,379               | 3,379               |                             |                             | 3,379               |
| <b>Total mortgage-related securities</b> | <b>\$ 2,996,240</b> | <b>\$ 2,996,240</b> | <b>\$ 140,280</b>           | <b>\$</b>                   | <b>\$ 3,136,520</b> |
| <b>Other Securities:</b>                 |                     |                     |                             |                             |                     |
| GSE debentures                           | \$ 633,258          | \$ 633,258          | \$ 14,878                   | \$ 146                      | \$ 647,990          |
| Corporate bonds                          | 54,759              | 54,759              | 2,826                       | 12                          | 57,573              |
| Capital trust notes                      | 153,334             | 131,597             | 12,362                      | 19,857                      | 124,102             |

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|  |              |              |            |           |              |
|--|--------------|--------------|------------|-----------|--------------|
| Total other securities                           | \$ 841,351   | \$ 819,614   | \$ 30,066  | \$ 20,015 | \$ 829,665   |
| Total securities held to maturity <sup>(1)</sup> | \$ 3,837,591 | \$ 3,815,854 | \$ 170,346 | \$ 20,015 | \$ 3,966,185 |

(1) *Held-to-maturity securities are reported at a carrying amount equal to amortized cost less the non-credit portion of OTTI recorded in AOCL. The non-credit portion of OTTI recorded in AOCL was \$21.7 million (before taxes).*

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| (in thousands)   | December 31, 2010   |                     |                       |                       | Fair Value          |
|--|---------------------|---------------------|-----------------------|-----------------------|---------------------|
|  | Amortized Cost      | Carrying Amount     | Gross Unrealized Gain | Gross Unrealized Loss |                     |
| <b>Mortgage-Related Securities:</b>                    |                     |                     |                       |                       |                     |
| GSE certificates                                       | \$ 208,993          | \$ 208,993          | \$ 12,206             | \$ 1,094              | \$ 220,105          |
| GSE CMOs   | 2,763,545           | 2,763,545           | 47,352                | 28,345                | 2,782,552           |
| Other mortgage-related securities                      | 6,777               | 6,777               |                       |                       | 6,777               |
| <b>Total mortgage-related securities</b>               | <b>\$ 2,979,315</b> | <b>\$ 2,979,315</b> | <b>\$ 59,558</b>      | <b>\$ 29,439</b>      | <b>\$ 3,009,434</b> |
| <b>Other Securities:</b>                               |                     |                     |                       |                       |                     |
| GSE debentures   | \$ 924,663          | \$ 924,663          | \$ 4,524              | \$ 10,592             | \$ 918,595          |
| Corporate bonds  | 86,483              | 86,483              | 8,647                 | 13                    | 95,117              |
| Capital trust notes                                    | 167,355             | 145,474             | 11,410                | 22,708                | 134,176             |
| <b>Total other securities</b>                          | <b>\$ 1,178,501</b> | <b>\$ 1,156,620</b> | <b>\$ 24,581</b>      | <b>\$ 33,313</b>      | <b>\$ 1,147,888</b> |
| <b>Total securities held to maturity<sup>(1)</sup></b> | <b>\$ 4,157,816</b> | <b>\$ 4,135,935</b> | <b>\$ 84,139</b>      | <b>\$ 62,752</b>      | <b>\$ 4,157,322</b> |

(1) The non-credit portion of OTTI recorded in AOCL was \$21.9 million (before taxes).

The Company had \$490.2 million and \$446.0 million of FHLB stock, at cost, at December 31, 2011 and 2010, respectively. The Company is required to maintain this investment in order to have access to the funding resources provided by the FHLB.

The following table summarizes the gross proceeds, gross realized gains, and gross realized losses from the sale of available-for-sale securities during the years ended December 31, 2011, 2010, and 2009:

| (in thousands)        | December 31, |           |           |
|-----------------------|--------------|-----------|-----------|
|                       | 2011         | 2010      | 2009      |
| Gross proceeds        | \$ 862,755   | \$ 23,098 | \$ 10,338 |
| Gross realized gains  | 28,116       | 22,438    | 338       |
| Gross realized losses | 11           | 8         |           |

In addition, during the twelve months ended December 31, 2011, the Company sold held-to-maturity securities with gross proceeds of \$284.4 million and gross realized gains of \$8.5 million. These sales occurred because the Company had either collected a substantial portion (at least 85%) of the initial principal balance or because there was evidence of significant deterioration in the issuer's creditworthiness.

The \$156.3 million market value of the capital trust note portfolio at December 31, 2011 included three pooled trust preferred securities. The following table details the pooled trust preferred securities that had at least one credit rating below investment grade as of December 31, 2011:

| (dollars in thousands) | INCAPS<br>Funding I | Alesco Preferred<br>Funding VII Ltd.<br>Class C-1 | Preferred Term<br>Securities II |
|------------------------|---------------------|---|---------------------------------|
|                        | Class B-2 Notes     | Notes   | Mezzanine Notes                 |
| Book value             | \$ 14,964           | \$ 553  | \$ 629                          |
| Fair value             | 14,887              | 266   | 753                             |
| Unrealized (loss) gain | (77)                | (287)   | 124                             |

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|  |      |     |     |
|--|------|-----|-----|
| Lowest credit rating assigned to security  | CCC- | C   | C   |
| Number of banks/insurance companies currently performing                           | 24   | 59  | 24  |
| Actual deferrals and defaults as a percentage of original collateral               | 11%  | 33% | 36% |
| Expected deferrals and defaults as a percentage of remaining performing collateral | 24   | 25  | 19  |
| Expected recoveries as a percentage of remaining performing collateral             |      |     | 2   |
| Excess subordination as a percentage of remaining performing collateral            | 11   |     |     |

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After taking into account the Company's best estimates of future deferrals, defaults, and recoveries, two of the pooled trust preferred securities had no excess subordination in the classes owned by the Company and one had excess subordination of 11%. Excess subordination is calculated after taking into account the deferrals, defaults, and recoveries noted in the table above, and indicates whether there is sufficient additional collateral to cover the outstanding principal balance of the class owned, after taking into account these projected deferrals, defaults, and recoveries.

The following table presents a roll-forward, from December 31, 2010 through December 31, 2011, of the credit loss component of OTTI on debt securities for which a non-credit component of OTTI was recognized in AOCL. The beginning balance represents the credit loss component for debt securities for which OTTI occurred prior to January 1, 2011. For credit-impaired debt securities, OTTI recognized in earnings after that date is presented as an addition in two components, based upon whether the current period was the first time a debt security was credit-impaired (initial credit impairment) or was not the first time a debt security was credit-impaired (subsequent credit impairment).

| <i>(in thousands)</i>                                | For the Twelve Months Ended<br>December 31, 2011 |         |
|--|--|---------|
| Beginning credit loss amount as of December 31, 2010 | \$   | 201,854 |
| Add: Initial other-than-temporary credit losses      |  |         |
| Subsequent other-than-temporary credit losses        |  | 6,160   |
| Amount previously recognized in AOCL                 |  | 11,964  |
| Less: Realized losses for securities sold            |  |         |
| Securities intended or required to be sold           |  |         |
| Increases in expected cash flows on debt securities  |  |         |
| Ending credit loss amount as of December 31, 2011    | \$   | 219,978 |

OTTI losses on securities (consisting entirely of preferred stock) totaled \$18.1 million in the year ended December 31, 2011. As this entire amount was related to credit, it was recognized in earnings. OTTI was determined based on the Company's expectation that it would no longer receive any cash flows from the impaired security.

In 2010, OTTI losses on securities totaled \$26.5 million and consisted of \$12.8 million relating to preferred stock and \$13.7 million relating to trust preferred securities. The OTTI losses that were related to credit were recognized in earnings and totaled \$2.0 million. In 2009, the total OTTI loss on securities consisted of \$96.3 million on trust preferred securities (\$86.6 million of which was recognized in earnings) and \$10.0 million related to corporate debt (all of which was recognized in earnings).

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The following table summarizes the carrying amount and estimated fair value of held-to-maturity debt securities and the amortized cost and estimated fair value of available-for-sale debt securities at December 31, 2011 by contractual maturity. Mortgage-related securities held to maturity and available for sale, all of which have prepayment provisions, are distributed to a maturity category based on the ends of the estimated average lives of such securities. Principal and amortization prepayments are not shown in maturity categories as they occur, but are considered in the determination of estimated average life.

| <i>(dollars in thousands)</i>                       | Carrying Amount at December 31, 2011 |               |                                   |               |                              |                              |                                      |               |                     |
|---|--------------------------------------|---------------|-----------------------------------|---------------|------------------------------|------------------------------|--------------------------------------|---------------|---------------------|
|   | Mortgage-Related Securities          | Average Yield | U.S. Treasury and GSE Obligations | Average Yield | State, County, and Municipal | Average Yield <sup>(1)</sup> | Other Debt Securities <sup>(2)</sup> | Average Yield | Fair Value          |
| <b>Held-to-Maturity Securities:</b>                 |                                      |               |                                   |               |                              |                              |                                      |               |                     |
| Due within one year                                 | \$                                   | %             | \$                                | %             | \$                           | %                            | \$ 23,989                            | 5.80%         | \$ 24,512           |
| Due from one to five years                          |                                      |               |                                   |               |                              |                              |                                      |               |                     |
| Due from five to ten years                          | 867,030                              | 3.75          | 633,258                           | 3.70          |                              |                              |                                      |               | 1,576,945           |
| Due after ten years                                 | 2,129,210                            | 3.86          |                                   |               |                              |                              | 162,367                              | 7.19          | 2,364,728           |
| <b>Total debt securities held to maturity</b>       | <b>\$ 2,996,240</b>                  | <b>3.83%</b>  | <b>\$ 633,258</b>                 | <b>3.70%</b>  | <b>\$</b>                    | <b>%</b>                     | <b>\$ 186,356</b>                    | <b>7.02%</b>  | <b>\$ 3,966,185</b> |
| <b>Available-for-Sale Securities:<sup>(3)</sup></b> |                                      |               |                                   |               |                              |                              |                                      |               |                     |
| Due within one year                                 | \$                                   | %             | \$                                | %             | \$ 125                       | 5.63%                        | \$                                   | %             | \$ 128              |
| Due from one to five years                          | 2,461                                | 6.81          |                                   |               | 509                          | 6.21                         |                                      |               | 3,045               |
| Due from five to ten years                          | 77,953                               | 3.87          | 456,380                           | 3.51          | 554                          | 6.56                         |                                      |               | 541,193             |
| Due after ten years                                 | 104,907                              | 4.16          | 589                               | 2.75          |                              |                              | 36,754                               | 4.74          | 139,850             |
| <b>Total debt securities available for sale</b>     | <b>\$ 185,321</b>                    | <b>4.07%</b>  | <b>\$ 456,969</b>                 | <b>3.51%</b>  | <b>\$ 1,188</b>              | <b>6.31%</b>                 | <b>\$ 36,754</b>                     | <b>4.74%</b>  | <b>\$ 684,216</b>   |

(1) Not presented on a tax-equivalent basis.

(2) Includes corporate bonds and capital trust notes. Included in capital trust notes are \$15.5 million and \$629,000 of pooled trust preferred securities available for sale and held to maturity, respectively, all of which are due after ten years. The remaining capital trust notes consist of single-issue trust preferred securities.

(3) As equity securities have no contractual maturity, they have been excluded from this table.

At December 31, 2011, the Company had commitments to purchase \$45.5 million of securities, all of which were GSE securities.



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The following tables present held-to-maturity and available-for-sale securities having a continuous unrealized loss position for less than twelve months or for twelve months or longer as of December 31, 2011:

| At December 31, 2011<br>(in thousands)                               | Less than Twelve Months |                 | Twelve Months or Longer |                  | Total             |                  |
|--|-------------------------|-----------------|-------------------------|------------------|-------------------|------------------|
|  | Fair Value              | Unrealized Loss | Fair Value              | Unrealized Loss  | Fair Value        | Unrealized Loss  |
| <b>Temporarily Impaired Held-to-Maturity Debt Securities:</b>        |                         |                 |                         |                  |                   |                  |
| GSE debentures   | \$ 62,601               | \$ 146          | \$                      | \$               | \$ 62,601         | \$ 146           |
| GSE certificates   |                         |                 |                         |                  |                   |                  |
| GSE CMOs   |                         |                 |                         |                  |                   |                  |
| Corporate bonds  | 4,987                   | 12              |                         |                  | 4,987             | 12               |
| Capital trust notes  | 971                     | 43              | 68,570                  | 19,814           | 69,541            | 19,857           |
| <b>Total temporarily impaired held-to-maturity debt securities</b>   | <b>\$ 68,559</b>        | <b>\$ 201</b>   | <b>\$ 68,570</b>        | <b>\$ 19,814</b> | <b>\$ 137,129</b> | <b>\$ 20,015</b> |
| <b>Temporarily Impaired Available-for-Sale Securities:</b>           |                         |                 |                         |                  |                   |                  |
| <b>Debt Securities:</b>  |                         |                 |                         |                  |                   |                  |
| GSE certificates   | \$ 181                  | \$ 9            | \$ 13                   | \$ 1             | \$ 194            | \$ 10            |
| Private label CMOs   | 24,041                  | 1,265           |                         |                  | 24,041            | 1,265            |
| Corporate bonds  |                         |                 |                         |                  |                   |                  |
| State, county, and municipal   |                         |                 |                         |                  |                   |                  |
| Capital trust notes  | 15,154                  | 363             | 9,810                   | 4,329            | 24,964            | 4,692            |
| <b>Total temporarily impaired available-for-sale debt securities</b> | <b>\$ 39,376</b>        | <b>\$ 1,637</b> | <b>\$ 9,823</b>         | <b>\$ 4,330</b>  | <b>\$ 49,199</b>  | <b>\$ 5,967</b>  |
| Equity securities  | 784                     | 40              | 26,651                  | 4,176            | 27,435            | 4,216            |
| <b>Total temporarily impaired available-for-sale securities</b>      | <b>\$ 40,160</b>        | <b>\$ 1,677</b> | <b>\$ 36,474</b>        | <b>\$ 8,506</b>  | <b>\$ 76,634</b>  | <b>\$ 10,183</b> |

The twelve months or longer unrealized losses of \$4.2 million at December 31, 2011 relate to available-for-sale equity securities that consisted primarily of a large cap equity fund. The twelve months or longer unrealized loss on this large cap equity fund was \$3.6 million.

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The following tables present held-to-maturity and available-for-sale securities having a continuous unrealized loss position for less than twelve months or for twelve months or longer as of December 31, 2010:

| At December 31, 2010<br>(in thousands)                               | Less than Twelve Months |                  | Twelve Months or Longer |                  | Total               |                  |
|--|-------------------------|------------------|-------------------------|------------------|---------------------|------------------|
|  | Fair Value              | Unrealized Loss  | Fair Value              | Unrealized Loss  | Fair Value          | Unrealized Loss  |
| <b>Temporarily Impaired Held-to-Maturity Debt Securities:</b>        |                         |                  |                         |                  |                     |                  |
| GSE debentures   | \$ 569,361              | \$ 10,592        | \$                      | \$               | \$ 569,361          | \$ 10,592        |
| GSE certificates   | 54,623                  | 1,094            |                         |                  | 54,623              | 1,094            |
| GSE CMOs   | 1,251,850               | 28,345           |                         |                  | 1,251,850           | 28,345           |
| Corporate bonds  | 4,987                   | 13               |                         |                  | 4,987               | 13               |
| Capital trust notes  |                         |                  | 66,698                  | 22,708           | 66,698              | 22,708           |
| <b>Total temporarily impaired held-to-maturity debt securities</b>   | <b>\$ 1,880,821</b>     | <b>\$ 40,044</b> | <b>\$ 66,698</b>        | <b>\$ 22,708</b> | <b>\$ 1,947,519</b> | <b>\$ 62,752</b> |
| <b>Temporarily Impaired Available-for-Sale Securities:</b>           |                         |                  |                         |                  |                     |                  |
| <b>Debt Securities:</b>  |                         |                  |                         |                  |                     |                  |
| GSE certificates   | \$ 12,809               | \$ 28            | \$ 779                  | \$ 4             | \$ 13,588           | \$ 32            |
| Private label CMOs   |                         |                  | 35,511                  | 405              | 35,511              | 405              |
| Corporate bonds  |                         |                  | 4,250                   | 564              | 4,250               | 564              |
| State, county, and municipal   | 399                     | 11               |                         |                  | 399                 | 11               |
| Capital trust notes  | 1,988                   | 102              | 8,848                   | 5,287            | 10,836              | 5,389            |
| <b>Total temporarily impaired available-for-sale debt securities</b> | <b>\$ 15,196</b>        | <b>\$ 141</b>    | <b>\$ 49,388</b>        | <b>\$ 6,260</b>  | <b>\$ 64,584</b>    | <b>\$ 6,401</b>  |
| Equity securities  | 79                      | 11               | 25,339                  | 17,507           | 25,418              | 17,518           |
| <b>Total temporarily impaired available-for-sale securities</b>      | <b>\$ 15,275</b>        | <b>\$ 152</b>    | <b>\$ 74,727</b>        | <b>\$ 23,767</b> | <b>\$ 90,002</b>    | <b>\$ 23,919</b> |

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An OTTI loss on impaired securities must be fully recognized in earnings if an investor has the intent to sell the debt security or if it is more likely than not that the investor will be required to sell the debt security before recovery of its amortized cost. However, even if an investor does not expect to sell a debt security, it must evaluate the expected cash flows to be received and determine if a credit loss has occurred. In the event that a credit loss occurs, only the amount of impairment associated with the credit loss is recognized in earnings. Amounts relating to factors other than credit losses are recorded in AOCL. FASB guidance also requires additional disclosures regarding the calculation of credit losses, as well as factors considered by the investor in reaching a conclusion that an investment is not other-than-temporarily impaired.

Available-for-sale securities in unrealized loss positions are analyzed as part of the Company's ongoing assessment of OTTI. When the Company intends to sell such available-for-sale securities, the Company recognizes an impairment loss equal to the full difference between the amortized cost basis and the fair value of those securities. When the Company does not intend to sell available-for-sale equity or debt securities in an unrealized loss position, potential OTTI is considered based on a variety of factors, including the length of time and extent to which the fair value has been less than the cost; adverse conditions specifically related to the industry, the geographic area, or financial condition of the issuer, or the underlying collateral of a security; the payment structure of the security; changes to the rating of the security by a rating agency; the volatility of the fair value changes; and changes in fair value of the security after the balance sheet date. For debt securities, the Company estimates cash flows over the remaining life of the underlying collateral to assess whether credit losses exist and, where applicable, to determine if any adverse changes in cash flows have occurred. The Company's cash flow estimates take into account expectations of relevant market and economic data as of the end of the reporting period. As of December 31, 2011, the Company did not intend to sell the securities with an unrealized loss position in AOCL, and it was more likely than not that the Company would not be required to sell these securities before recovery of their amortized cost basis. The Company believes that the securities with an unrealized loss position in AOCL were not other-than-temporarily impaired as of December 31, 2011.

Other factors considered in determining whether a loss is temporary include the length of time and the extent to which fair value has been below cost; the severity of the impairment; the cause of the impairment; the financial condition and near-term prospects of the issuer; activity in the market of the issuer that may indicate adverse credit conditions; and the forecasted recovery period using current estimates of volatility in market interest rates (including liquidity and risk premiums).

Management's assertion regarding its intent not to sell, or that it is not more likely than not that the Company will be required to sell the security before its anticipated recovery, is based on a number of factors, including a quantitative estimate of the expected recovery period (which may extend to maturity) and management's intended strategy with respect to the identified security or portfolio. If management does have the intent to sell, or believes it is more likely than not that the Company will be required to sell the security before its anticipated recovery, the unrealized loss is charged directly to earnings in the Consolidated Statement of Income and Comprehensive Income.

The unrealized losses on the Company's GSE debentures at December 31, 2011 were primarily caused by movements in market interest rates and spread volatility, rather than credit risk. The Company purchased these investments either at par or at a discount relative to their face amount, and the contractual cash flows of these investments are guaranteed by the GSEs. Accordingly, it is expected that these securities will not be settled at a price that is less than the amortized cost of the Company's investment. Because the Company does not have the intent to sell the investments and it is not more likely than not that the Company will be required to sell them before anticipated recovery of fair value, which may be at maturity, the Company did not consider these investments to be other-than-temporarily impaired at December 31, 2011.

The Company reviews quarterly financial information related to its investments in capital trust notes as well as other information that is released by each financial institution to determine the continued creditworthiness of the issuer of the securities. The contractual terms of these investments do not permit settling the securities at prices that are less than the amortized costs of the investments; therefore, the Company expects that these investments will not be settled at prices that are less than their amortized costs. The Company continues to monitor these investments and currently estimates that the present value of expected cash flows is not less than the amortized cost of the securities. Because the Company does not have the intent to sell the investments, and it is not more likely than not that the Company will be required to sell them before the anticipated recovery of fair value, which may be at maturity, it did not consider these investments to be other-than-temporarily impaired at December 31, 2011. It is possible that these securities will perform worse than is currently expected, which could lead to adverse changes in cash flows from

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these securities and potential OTTI losses in the future. Events that may occur in the future at the financial institutions that issued these securities could trigger material unrecoverable declines in the fair values of the Company's investments and therefore could result in future potential OTTI losses. Such events include, but are not limited to, government intervention, deteriorating asset quality and credit metrics, significantly higher levels of default and loan loss provisions, losses in value on the underlying collateral, deteriorating credit enhancement, net operating losses, and further illiquidity in the financial markets.

The unrealized losses on the Company's private label CMOs were insignificant at December 31, 2011. Current characteristics of each security owned, such as delinquency and foreclosure levels, credit enhancement, and projected losses and coverage, are reviewed periodically by management. Accordingly, it is expected that these securities will not be settled at a price less than the amortized cost of the Company's investment. Because the Company does not have the intent to sell these investments, and it is not more likely than not that the Company will be required to sell them before anticipated recovery of fair value, which may be at maturity, the Company did not consider these investments to be other-than-temporarily impaired at December 31, 2011. It is possible that the underlying loan collateral of these securities will perform worse than is currently expected, which could lead to adverse changes in cash flows from these securities and potential OTTI losses in the future. Events that could trigger material unrecoverable declines in fair value, and therefore potential OTTI losses for these securities in the future, include, but are not limited to, deterioration of credit metrics, significantly higher levels of default, loss in value on the underlying collateral, deteriorating credit enhancement, and further illiquidity in the financial markets.

At December 31, 2011, the Company's equity securities portfolio consisted of perpetual preferred and common stock, and mutual funds. The Company considers a decline in the fair value of available-for-sale equity securities to be other than temporary if the Company does not expect to recover the entire amortized cost basis of the security. In analyzing its investments in perpetual preferred stock for OTTI, the Company uses an impairment model that is applied to debt securities, consistent with guidance provided by the SEC, provided that there has been no evidence of deterioration in the creditworthiness of the issuer. The unrealized losses on the Company's equity securities were primarily caused by market volatility. In addition, perpetual preferred stock was impacted by widening interest rate spreads across market sectors related to the continued illiquidity and uncertainty in the marketplace. The Company evaluated the near-term prospects of a recovery of fair value for each security in the portfolio, together with the severity and duration of impairment to date. Based on this evaluation, and the Company's ability and intent to hold these investments for a period of time reasonably sufficient to realize a near-term forecasted recovery of fair value, the Company did not consider these investments to be other-than-temporarily impaired at December 31, 2011. Nonetheless, it is possible that these equity securities will perform worse than is currently expected, which could lead to adverse changes in their fair values, or the failure of the securities to fully recover in value as presently forecasted by management, causing the Company to potentially record OTTI losses in future periods. Events that could trigger material declines in the fair values of these securities include, but are not limited to, deterioration in the equity markets; a decline in the quality of the loan portfolios of the issuers in which the Company has invested; and the recording of higher loan loss provisions and net operating losses by such issuers.

The investment securities designated as having a continuous loss position for twelve months or more at December 31, 2011 consisted of one mortgage-related security, eleven capital trust notes, and six equity securities. At December 31, 2010, the investment securities designated as having a continuous loss position for twelve months or more consisted of two mortgage-related securities, one corporate debt obligation, eleven capital trust notes, and seven equity securities. At December 31, 2011 and 2010, the combined market value of the respective securities represented unrealized losses of \$28.3 million and \$46.5 million. At December 31, 2011, the fair value of securities having a continuous loss position for twelve months or more was 21.2% below the collective amortized cost of \$133.4 million. At December 31, 2010, the fair value of such securities was 24.0% below the collective amortized cost of \$193.5 million.

**Table of Contents****NOTE 4: LOANS**

The following table sets forth the composition of the loan portfolio at December 31, 2011 and 2010:

| <i>(dollars in thousands)</i>                      | December 31, 2011    |  | December 31, 2010    |  |
|--|----------------------|--|----------------------|--|
|  | Amount               | Percent of Non-Covered Loans Held for Investment | Amount               | Percent of Non-Covered Loans Held for Investment |
| <b>Non-Covered Loans Held for Investment:</b>      |                      |  |                      |  |
| <b>Mortgage Loans:</b>                             |                      |  |                      |  |
| Multi-family                                       | \$ 17,430,628        | 68.28%   | \$ 16,807,913        | 70.88%   |
| Commercial real estate                             | 6,855,244            | 26.85  | 5,439,611            | 22.94  |
| Acquisition, development, and construction         | 445,671              | 1.75   | 569,537              | 2.40   |
| One-to-four family                                 | 127,361              | 0.50   | 170,392              | 0.72   |
| <b>Total mortgage loans held for investment</b>    | <b>\$ 24,858,904</b> | <b>97.38</b>                                     | <b>\$ 22,987,453</b> | <b>96.94</b>                                     |
| <b>Other Loans:</b>                                |                      |  |                      |  |
| Commercial and industrial                          | 599,986              | 2.35   | 641,663              | 2.70   |
| Other  | 69,907               | 0.27   | 85,559               | 0.36   |
| <b>Total other loans held for investment</b>       | <b>669,893</b>       | <b>2.62</b>                                      | <b>727,222</b>       | <b>3.06</b>                                      |
| <b>Total non-covered loans held for investment</b> | <b>\$ 25,528,797</b> | <b>100.00%</b>                                   | <b>\$ 23,714,675</b> | <b>100.00%</b>                                   |
| Net deferred loan origination costs/(fees)         | 4,021                |  | (7,181)              |  |
| Allowance for losses on non-covered loans          | (137,290)            |  | (158,942)            |  |
| <b>Non-covered loans held for investment, net</b>  | <b>\$ 25,395,528</b> |  | <b>\$ 23,548,552</b> |  |
| Covered loans                                      | 3,753,031            |  | 4,297,869            |  |
| Allowance for losses on covered loans              | (33,323)             |  | (11,903)             |  |
| <b>Total covered loans, net</b>                    | <b>\$ 3,719,708</b>  |  | <b>\$ 4,285,966</b>  |  |
| Loans held for sale                                | 1,036,918            |  | 1,207,077            |  |
| <b>Total loans, net</b>                            | <b>\$ 30,152,154</b> |  | <b>\$ 29,041,595</b> |  |

**Non-Covered Loans****Loans Held for Investment**

The vast majority of the loans the Company originates for investment are multi-family loans, most of which are collateralized by non-luxury apartment buildings in New York City that feature below-market rents. In addition, the Company originates commercial real estate ( CRE ) loans, most of which are collateralized by properties located in New York City and, to a lesser extent, on Long Island and in New Jersey.

To a lesser extent, the Company also originates acquisition, development, and construction ( ADC ) loans and commercial and industrial ( C&I ) loans. ADC loans are primarily originated for multi-family and residential tract projects in New York City and on Long Island, while C&I loans are made to small and mid-size businesses in New York City, Long Island, New Jersey, and, to a lesser extent, Arizona, on both a secured and unsecured basis, for working capital, business expansion, and the purchase of machinery and equipment.

Payments on multi-family and CRE loans generally depend on the income produced by the underlying properties which, in turn, depends on their successful operation and management. Accordingly, the ability of the Company's borrowers to repay these loans may be impacted by

adverse conditions in the local real estate market and the local economy. While the Company generally requires that such loans be qualified on the basis of the collateral property's current cash flows, appraised value, and debt service coverage ratio, among other factors, there can be no assurance that its underwriting policies will protect the Company from credit-related losses or delinquencies.

ADC loans typically involve a higher degree of credit risk than loans secured by improved or owner-occupied real estate. The risk of loss on an ADC loan is largely dependent upon the accuracy of the initial appraisal of the property's value upon completion of construction or development; the estimated cost of construction, including interest; and the estimated time to complete and/or sell or lease such property. The Company seeks to minimize these risks by maintaining consistent lending policies and rigorous underwriting standards. However, if the estimate of value proves to be inaccurate, the cost of completion is greater than expected, the length of time to complete and/or sell or lease the collateral property is greater than anticipated, or if there is a downturn in the local economy or real estate market, the property could have a value upon completion that is insufficient to assure full repayment of the loan. This could have a material adverse effect on the quality of the ADC loan portfolio, and could result in significant losses or delinquencies.

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The Company seeks to minimize the risks involved in C&I lending by underwriting such loans on the basis of the cash flows produced by the business; by requiring that such loans be collateralized by various business assets, including inventory, equipment, and accounts receivable, among others; and by requiring personal guarantees. However, the capacity of a borrower to repay a C&I loan is substantially dependent on the degree to which his or her business is successful. In addition, the collateral underlying such loans may depreciate over time, may not be conducive to appraisal, or may fluctuate in value, based upon the results of operations of the business.

In the second quarter of 2011, the Company sold \$92.1 million of C&I loans in connection with the disposition of the assets and liabilities of its insurance premium financing subsidiary, Standard Funding Corp. As a result, the Company recognized a gain on business disposition of \$9.8 million (\$5.9 million after-tax) during the three-month period.

The ability of the Company's borrowers to repay their loans, and the value of the collateral securing such loans, could be adversely impacted by continued or more significant economic weakness in its local markets as a result of increased unemployment, declining real estate values, or increased residential and office vacancies. This not only could result in the Company experiencing a further increase in charge-offs and/or non-performing assets, but also could necessitate an increase in the provision for loan losses. These events, if they were to occur, would have an adverse impact on the Company's results of operations and its capital.

**Loans Held for Sale**

The Community Bank's mortgage banking subsidiary, NYCB Mortgage Company, LLC, is one of the largest aggregators of one-to-four family loans for sale to GSEs in the nation. Community banks, credit unions, mortgage companies, and mortgage brokers use the subsidiary's proprietary web-accessible mortgage banking platform to originate and close one-to-four family loans in all 50 states. The Company sells these loans, primarily servicing retained.

Prior to December 2010, the Company would originate one-to-four family loans in its branches and on its website on a pass-through, or conduit, basis, and would sell the loans to the third-party conduit shortly after they closed. Since December 2010, the Company has been originating one-to-four family loans through several selected clients of its mortgage banking operation, rather than through the single third-party conduit with which it previously worked. The one-to-four family loans produced for the Company's customers are aggregated with loans produced by its mortgage banking clients throughout the nation, and then sold.

The Company also services mortgage loans for various third parties. At December 31, 2011, the unpaid principal balance of serviced loans amounted to \$13.1 billion. At December 31, 2010, the unpaid principal balance of serviced loans amounted to \$9.5 billion. In accordance with the Purchase and Assumption Agreement between the Community Bank and the FDIC, effective December 4, 2009, the Community Bank serviced the loans that were acquired by the FDIC in the AmTrust acquisition for a period of one year, which ended prior to December 31, 2010.

**Asset Quality**

The following table presents information regarding the quality of the Company's non-covered loans at December 31, 2011:

| <i>(in thousands)</i>                      | 30-89 Days<br>Past Due | Non-<br>Accrual   | 90 Days or More<br>Delinquent<br>and<br>Still<br>Accruing<br>Interest | Total Past<br>Due | Current              | Total Loans<br>Receivable |
|--|------------------------|-------------------|---|-------------------|----------------------|---------------------------|
| Multi-family                               | \$ 46,702              | \$ 205,064        | \$  | \$ 251,766        | \$ 17,178,862        | \$ 17,430,628             |
| Commercial real estate                     | 53,798                 | 68,032            |   | 121,830           | 6,733,414            | 6,855,244                 |
| Acquisition, development, and construction | 6,520                  | 29,886            |   | 36,406            | 409,265              | 445,671                   |
| One-to-four family                         | 2,712                  | 11,907            |   | 14,619            | 112,742              | 127,361                   |
| Commercial and industrial                  | 1,223                  | 8,827             |   | 10,050            | 589,936              | 599,986                   |
| Other                                      | 702                    | 2,099             |   | 2,801             | 67,106               | 69,907                    |
| <b>Total</b>                               | <b>\$ 111,657</b>      | <b>\$ 325,815</b> | <b>\$</b>   | <b>\$ 437,472</b> | <b>\$ 25,091,325</b> | <b>\$ 25,528,797</b>      |





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The following table presents information regarding the quality of the Company's non-covered loans at December 31, 2010:

| <i>(in thousands)</i>                      | 30-89 Days<br>Past Due | Non-<br>Accrual   | 90 Days or More<br>Delinquent<br>and<br>Still<br>Accruing<br>Interest | Total Past<br>Due | Current              | Total Loans<br>Receivable |
|--|------------------------|-------------------|---|-------------------|----------------------|---------------------------|
| Multi-family                               | \$ 121,188             | \$ 327,892        | \$  | \$ 449,080        | \$ 16,358,833        | \$ 16,807,913             |
| Commercial real estate                     | 8,207                  | 162,400           |   | 170,607           | 5,269,004            | 5,439,611                 |
| Acquisition, development, and construction | 5,194                  | 91,850            |   | 97,044            | 472,493              | 569,537                   |
| One-to-four family                         | 5,723                  | 17,813            |   | 23,536            | 146,856              | 170,392                   |
| Commercial and industrial                  | 9,324                  | 22,804            |   | 32,128            | 609,535              | 641,663                   |
| Other                                      | 1,404                  | 1,672             |   | 3,076             | 82,483               | 85,559                    |
| <b>Total</b>                               | <b>\$ 151,040</b>      | <b>\$ 624,431</b> | <b>\$</b>   | <b>\$ 775,471</b> | <b>\$ 22,939,204</b> | <b>\$ 23,714,675</b>      |

The following table summarizes the Company's non-covered loan portfolio by credit quality indicator at December 31, 2011:

| <i>(in thousands)</i>            | Multi-Family         | Commercial<br>Real Estate | Acquisition,<br>Development,<br>and Construction | One-to-Four<br>Family | Total<br>Mortgage<br>Segment | Commercial<br>and<br>Industrial | Other            | Total Other<br>Loan Segment |
|----------------------------------|----------------------|---------------------------|--|-----------------------|------------------------------|---------------------------------|------------------|-----------------------------|
| <b>Credit Quality Indicator:</b> |                      |                           |  |                       |                              |                                 |                  |                             |
| Pass                             | \$ 17,135,461        | \$ 6,704,824              | \$ 399,811                                       | \$ 118,293            | \$ 24,358,389                | \$ 570,442                      | \$ 67,808        | \$ 638,250                  |
| Special mention                  | 58,134               | 64,802                    | 6,489  |                       | 129,425                      | 13,234                          |                  | 13,234                      |
| Substandard                      | 237,033              | 85,618                    | 39,371   | 9,068                 | 371,090                      | 15,928                          | 2,099            | 18,027                      |
| Doubtful                         |                      |                           |  |                       |                              | 382                             |                  | 382                         |
| <b>Total</b>                     | <b>\$ 17,430,628</b> | <b>\$ 6,855,244</b>       | <b>\$ 445,671</b>                                | <b>\$ 127,361</b>     | <b>\$ 24,858,904</b>         | <b>\$ 599,986</b>               | <b>\$ 69,907</b> | <b>\$ 669,893</b>           |

The following table summarizes the Company's non-covered loan portfolio by credit quality indicator at December 31, 2010:

| <i>(in thousands)</i>            | Multi-Family         | Commercial<br>Real Estate | Acquisition,<br>Development,<br>and Construction | One-to-Four<br>Family | Total<br>Mortgage<br>Segment | Commercial<br>and<br>Industrial | Other            | Total Other<br>Loan Segment |
|----------------------------------|----------------------|---------------------------|--|-----------------------|------------------------------|---------------------------------|------------------|-----------------------------|
| <b>Credit Quality Indicator:</b> |                      |                           |  |                       |                              |                                 |                  |                             |
| Pass                             | \$ 16,097,834        | \$ 5,239,936              | \$ 454,570                                       | \$ 158,240            | \$ 21,950,580                | \$ 594,373                      | \$ 83,887        | \$ 678,260                  |
| Special mention                  | 172,713              | 22,650                    | 6,650  |                       | 202,013                      | 21,224                          |                  | 21,224                      |
| Substandard                      | 535,366              | 176,797                   | 108,317  | 12,152                | 832,632                      | 23,564                          | 1,672            | 25,236                      |
| Doubtful                         | 2,000                | 228                       |  |                       | 2,228                        | 2,502                           |                  | 2,502                       |
| <b>Total</b>                     | <b>\$ 16,807,913</b> | <b>\$ 5,439,611</b>       | <b>\$ 569,537</b>                                | <b>\$ 170,392</b>     | <b>\$ 22,987,453</b>         | <b>\$ 641,663</b>               | <b>\$ 85,559</b> | <b>\$ 727,222</b>           |

The preceding classifications follow regulatory guidelines and can be generally described as follows: pass loans are of satisfactory quality; special mention loans have a potential weakness or risk that may result in the deterioration of future repayment; substandard loans are inadequately protected by the current net worth and paying capacity of the borrower or of the collateral pledged (these loans have a well-defined weakness and there is a distinct possibility that the Company will sustain some loss); and doubtful loans, based on existing circumstances, have weaknesses that make collection or liquidation in full highly questionable and improbable. In addition, one-to-four family residential loans are classified utilizing an inter-regulatory agency methodology that incorporates the extent of delinquency and the loan-to-value ratios. These classifications are the most current available and have been generally updated within the last twelve months.

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The interest income that would have been recorded under the original terms of non-accrual loans at the respective year-ends, and the interest income actually recorded on these loans in the respective years, is summarized below:

| <i>(in thousands)</i>                         | 2011            | December 31,<br>2010 | 2009             |
|---|-----------------|----------------------|------------------|
| Interest income that would have been recorded | \$ 14,072       | \$ 32,943            | \$ 35,805        |
| Interest income actually recorded             | (6,484)         | (7,055)              | (13,929)         |
| <b>Interest income foregone</b>               | <b>\$ 7,588</b> | <b>\$ 25,888</b>     | <b>\$ 21,876</b> |

**Table of Contents****Troubled Debt Restructurings**

In accordance with GAAP, the Company is required to account for certain loan modifications or restructurings as TDRs. In general, a modification or restructuring of a loan constitutes a TDR if the Company grants a concession to a borrower experiencing financial difficulty. Loans modified in TDRs are placed on non-accrual status until the Company determines that future collection of principal and interest is reasonably assured, which generally requires that the borrower demonstrate performance according to the restructured terms for a period of at least six months.

In April 2011, the FASB issued guidance regarding the determination of whether or not a restructuring is a TDR. In anticipation of such guidance, the Company began applying these more conservative metrics at the beginning of 2011 and, accordingly, the Company did not record any additional TDRs as a result of adopting the FASB's new guidance later in the year.

The following table presents information regarding the Company's TDRs as of December 31, 2011 and December 31, 2010:

| <i>(in thousands)</i>                      | December 31, 2011 |                   |                   | December 31, 2010 |                   |                   |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|  | Accruing          | Non-Accrual       | Total             | Accruing          | Non-Accrual       | Total             |
| <b>Loan Category:</b>                      |                   |                   |                   |                   |                   |                   |
| Multi-family                               | \$ 60,454         | \$ 166,248        | \$ 226,702        | \$ 148,738        | \$ 123,435        | \$ 272,173        |
| Commercial real estate                     | 3,389             | 39,054            | 42,443            | 3,917             | 56,814            | 60,731            |
| Acquisition, development, and construction |                   | 15,886            | 15,886            |                   | 17,666            | 17,666            |
| Commercial and industrial                  |                   | 667               | 667               |                   | 5,381             | 5,381             |
| One-to-four family                         |                   | 1,411             | 1,411             |                   | 1,520             | 1,520             |
| <b>Total</b>                               | <b>\$ 63,843</b>  | <b>\$ 223,266</b> | <b>\$ 287,109</b> | <b>\$ 152,655</b> | <b>\$ 204,816</b> | <b>\$ 357,471</b> |

In an effort to proactively manage delinquent loans, the Company has selectively extended to certain borrowers concessions such as rate reductions, extension of maturity dates, and forbearance agreements. As of December 31, 2011, loans on which concessions were made with respect to rate reductions and/or extension of maturity dates amounted to \$246.7 million, and loans on which forbearance agreements were reached amounted to \$40.4 million.

The eligibility of a borrower for work-out concessions of any nature depends upon the facts and circumstances of each transaction, which may change from period to period, and involve judgment by Company personnel regarding the likelihood that the concession will result in the maximum recovery for the Company.

The financial effects of the Company's TDRs for the twelve months ended December 31, 2011 are summarized as follows:

| <i>(dollars in thousands)</i>              | For the Twelve Months Ended December 31, 2011 |                  |                   |                   |
|--|---|------------------|-------------------|-------------------|
|  | Number of Loans                               | Pre-Modification | Post-Modification | Charge-off Amount |
| <b>Loan Category:</b>                      |   |                  |                   |                   |
| Multi-family                               | 22  | 4.33%            | 3.62%             | \$ 9,853          |
| Commercial real estate                     | 7   | 6.88             | 4.00              |                   |
| Acquisition, development, and construction | 2   | 7.50             | 5.00              |                   |
| Other                                      | 1   | 6.75             | 4.00              | 326               |
| <b>Total</b>                               | <b>32</b>                                     | <b>4.85</b>      | <b>4.07</b>       | <b>\$ 10,179</b>  |

During the twelve months ended December 31, 2011, there were no payment defaults on any loans that had been modified as TDRs during the preceding twelve months. A loan is considered to be in payment default once it is 30 days contractually past due under the modified terms.



**Table of Contents****Covered Loans**

The following table presents the carrying balance of covered loans acquired in the AmTrust and Desert Hills acquisitions as of December 31, 2011:

| <i>(dollars in thousands)</i> | Amount           | Percent of<br>Covered Loans |
|-------------------------------|------------------|-----------------------------|
| <b>Loan Category:</b>         |                  |                             |
| One-to-four family            | \$ 3,366,456     | 89.7%                       |
| All other loans               | 386,575          | 10.3                        |
| <br>Total covered loans       | <br>\$ 3,753,031 | <br>100.0%                  |

The Company refers to the loans acquired in the AmTrust and Desert Hills acquisitions as covered loans because the Company is being reimbursed for a substantial portion of losses on these loans under the terms of the FDIC loss sharing agreements. Covered loans are accounted for under ASC 310-30, and initially measured at fair value, which includes estimated future credit losses expected to be incurred over the lives of the loans. Under ASC 310-30, purchasers are permitted to aggregate acquired loans into one or more pools, provided that the loans have common risk characteristics. A pool is then accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows.

At December 31, 2011 and 2010, the outstanding balance of covered loans (i.e. amounts owed to the Company) totaled \$4.5 billion and \$5.2 billion, respectively. The carrying values of such loans were \$3.8 billion and \$4.3 billion, respectively, at the corresponding dates.

At the respective acquisition dates, the Company estimated the fair values of the AmTrust and Desert Hills loan portfolios, which represented the expected cash flows from the portfolios discounted at market-based rates. In estimating such fair value, the Company (a) calculated the contractual amount and timing of undiscounted principal and interest payments (the undiscounted contractual cash flows); and (b) estimated the expected amount and timing of undiscounted principal and interest payments (the undiscounted expected cash flows). The amount by which the undiscounted expected cash flows exceed the estimated fair value (the accretable yield) is accreted into interest income over the lives of the loans. The difference between the undiscounted contractual cash flows and the undiscounted expected cash flows is referred to as the non-accretable difference. The non-accretable difference represents an estimate of the credit risk in the loan portfolios at the acquisition date.

The accretable yield is affected by changes in interest rate indices for variable rate loans, changes in prepayment assumptions, and changes in expected principal and interest payments over the estimated lives of the loans. Changes in interest rate indices for variable rate loans increase or decrease the amount of interest income expected to be collected depending on the direction of interest rates. Prepayments affect the estimated lives of covered loans and could change the amount of interest income and principal expected to be collected. Changes in expected principal and interest payments over the estimated lives of covered loans are driven by the credit outlook and actions that may be taken with borrowers.

The Company periodically evaluates the estimates of the cash flows it expects to collect. Expected future cash flows from interest payments are based on the variable rates at the time of the periodic evaluation. Estimates of expected cash flows that are impacted by changes in interest rate indices for variable rate loans and prepayment assumptions are treated as prospective yield adjustments and included in interest income.

Changes in the accretable yield for covered loans were as follows for the twelve months ended December 31, 2011:

| <i>(in thousands)</i>                           | Accretable Yield |
|---|------------------|
| Balance at beginning of period                  | \$ 1,356,844     |
| Reclassification from non-accretable difference | 206,580          |
| Accretion                                       | (197,446)        |
| <br>Balance at end of period                    | <br>\$ 1,365,978 |

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The line item in the preceding table titled "reclassification from non-accretable difference" includes changes in cash flows the Company expects to collect due to changes in prepayment assumptions and changes in interest rates on variable rate loans. As of the Company's last periodic evaluation, prepayment assumptions declined and,

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accordingly, future expected principal and interest cash flows increased. This resulted in an increase in the accretable yield. In addition, the increase in the expected principal and interest payments was driven by better expectations relating to credit. These increases were partially offset by a reduction in the expected cash flows from interest payments, as interest rates continued to be very low. As a result, a large percentage of the Company's covered variable rate loans continue to reset at lower interest rates.

In connection with the AmTrust and Desert Hills transactions, the Company has acquired OREO, all of which is covered under FDIC loss sharing agreements. Covered OREO is initially recorded at its estimated fair value on the acquisition date, based on independent appraisals less the estimated selling costs. Any subsequent write-downs due to declines in fair value are charged to non-interest expense, and partially offset by loss reimbursements under the FDIC loss sharing agreements. Any recoveries of previous write-downs are credited to non-interest expense and partially offset by the portion of the recovery that is due to the FDIC.

The FDIC loss share receivable represents the present value of the estimated losses on covered loans to be reimbursed by the FDIC. The estimated losses were based on the same cash flow estimates used in determining the fair value of the covered loans. The FDIC loss share receivable is reduced as losses on covered loans are recognized and as loss sharing payments are received from the FDIC. Realized losses in excess of acquisition-date estimates will result in an increase in the FDIC loss share receivable. Conversely, if realized losses are less than the acquisition-date estimates, the FDIC loss share receivable will be reduced.

The following table presents information regarding the Company's covered loans 90 days or more past due at December 31, 2011 and 2010:

| <i>(in thousands)</i>                            | December 31,   |                |
|--|----------------|----------------|
|  | 2011           | 2010           |
| <b>Covered Loans 90 Days or More Past Due:</b>   |                |                |
| One-to-four family                               | \$ 314,821     | \$ 310,929     |
| Other loans                                      | 32,621         | 49,898         |
| <br>Total covered loans 90 days or more past due | <br>\$ 347,442 | <br>\$ 360,827 |

The following table presents information regarding the Company's covered loans that were 30 to 89 days past due at December 31, 2011 and 2010:

| <i>(in thousands)</i>               | December 31,   |                |
|-------------------------------------|----------------|----------------|
|                                     | 2011           | 2010           |
| <b>Loans 30-89 Days Past Due:</b>   |                |                |
| One-to-four family                  | \$ 103,495     | \$ 108,691     |
| Other loans                         | 8,494          | 21,851         |
| <br>Total loans 30-89 days past due | <br>\$ 111,989 | <br>\$ 130,542 |

At December 31, 2011, the Company had \$112.0 million of covered loans that were 30 to 89 days past due, and covered loans of \$347.4 million that were 90 days or more past due but considered to be performing due to the application of the yield accretion method under ASC 310-30. The remaining portion of the Company's covered loan portfolio totaled \$3.3 billion at December 31, 2011 and is considered current as of that date. ASC 310-30 allows the Company to aggregate credit-impaired loans acquired in the same fiscal quarter into one or more pools, provided that the loans have common risk characteristics. A pool is then accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. Accordingly, loans that may have been classified as non-performing loans by AmTrust or Desert Hills are no longer classified as non-performing because, at the respective dates of acquisition, the Company believed that it would fully collect the new carrying value of these loans. The new carrying value represents the contractual balance, reduced by the portion that is expected to be uncollectible (referred to as the non-accretable difference) and by an accretable yield (discount) that is recognized as interest income. It is important to note that management's judgment is required in reclassifying loans subject to ASC 310-30 as performing loans, and its judgment is dependent on having a reasonable expectation about the timing and amount of the cash flows to be collected, even if the loan is contractually past due.

The primary credit quality indicator for covered loans is the expectation of underlying cash flows. At December 31, 2011, the balance of pools with an adverse change in expected cash flows was \$497.4 million. These pools consisted of one-to-four family loans of \$184.9 million and

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other loans of \$312.5 million. At December 31, 2010, the balance of pools with an adverse change in expected cash flows was \$3.3 billion. These pools consisted of one-to-four family loans of \$3.1 billion and other loans of \$281.4 million.



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The Company recorded a \$21.4 million provision for losses on covered loans during the twelve months ended December 31, 2011. This provision was largely due to credit deterioration in the portfolio of C&I loans acquired in the Desert Hills acquisition and in the portfolios of home equity lines of credit ( HELOCs ) acquired in the acquisitions of both AmTrust and Desert Hills. The provision for covered loans was largely offset by FDIC indemnification income of \$17.6 million that was recorded in non-interest income for the twelve months ended December 31, 2011.

**NOTE 5: ALLOWANCES FOR LOAN LOSSES**

The following table provides additional information regarding the Company's allowances for losses on non-covered loans and covered loans, based upon the method of evaluating loan impairment:

| <i>(in thousands)</i>                           | Mortgage          | Other            | Total             |
|---|-------------------|------------------|-------------------|
| Allowance for Loan Losses at December 31, 2011: |                   |                  |                   |
| Individually evaluated for impairment           | \$ 490            | \$               | \$ 490            |
| Collectively evaluated for impairment           | 121,505           | 15,295           | 136,800           |
| Acquired loans with deteriorated credit quality | 14,227            | 19,096           | 33,323            |
| <b>Total</b>                                    | <b>\$ 136,222</b> | <b>\$ 34,391</b> | <b>\$ 170,613</b> |

| <i>(in thousands)</i>                           | Mortgage          | Other            | Total             |
|---|-------------------|------------------|-------------------|
| Allowance for Loan Losses at December 31, 2010: |                   |                  |                   |
| Individually evaluated for impairment           | \$ 15,877         | \$ 130           | \$ 16,007         |
| Collectively evaluated for impairment           | 124,957           | 17,978           | 142,935           |
| Acquired loans with deteriorated credit quality | 4,873             | 7,030            | 11,903            |
| <b>Total</b>                                    | <b>\$ 145,707</b> | <b>\$ 25,138</b> | <b>\$ 170,845</b> |

The following table provides additional information regarding the methods used to evaluate the Company's loan portfolio for impairment:

| <i>(in thousands)</i>                           | Mortgage             | Other               | Total                |
|---|----------------------|---------------------|----------------------|
| Loans Receivable at December 31, 2011:          |                      |                     |                      |
| Individually evaluated for impairment           | \$ 324,427           | \$ 5,995            | \$ 330,422           |
| Collectively evaluated for impairment           | 24,534,477           | 663,898             | 25,198,375           |
| Acquired loans with deteriorated credit quality | 3,366,456            | 386,575             | 3,753,031            |
| <b>Total</b>                                    | <b>\$ 28,225,360</b> | <b>\$ 1,056,468</b> | <b>\$ 29,281,828</b> |

| <i>(in thousands)</i>                           | Mortgage             | Other               | Total                |
|---|----------------------|---------------------|----------------------|
| Loans Receivable at December 31, 2010:          |                      |                     |                      |
| Individually evaluated for impairment           | \$ 747,869           | \$ 12,929           | \$ 760,798           |
| Collectively evaluated for impairment           | 22,239,584           | 714,293             | 22,953,877           |
| Acquired loans with deteriorated credit quality | 3,874,449            | 423,420             | 4,297,869            |
| <b>Total</b>                                    | <b>\$ 26,861,902</b> | <b>\$ 1,150,642</b> | <b>\$ 28,012,544</b> |

**Non-Covered Loans**

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The following table summarizes activity in the allowance for losses on non-covered loans for the years ended December 31, 2011, 2010, and 2009:

| <i>(in thousands)</i>       | 2011              | December 31,<br>2010 | 2009              |
|-----------------------------|-------------------|----------------------|-------------------|
| Balance, beginning of year  | \$ 158,942        | \$ 127,491           | \$ 94,368         |
| Provision for loan losses   | 79,000            | 91,000               | 63,000            |
| Charge-offs                 | (105,910)         | (60,785)             | (29,931)          |
| Recoveries                  | 5,258             | 1,236                | 54                |
| <b>Balance, end of year</b> | <b>\$ 137,290</b> | <b>\$ 158,942</b>    | <b>\$ 127,491</b> |

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Please see Note 2, Summary of Significant Accounting Policies for additional information regarding the Company's allowance for losses on non-covered loans.

The following table presents additional information regarding the Company's impaired non-covered loans at December 31, 2011:

| <i>(in thousands)</i>                                  | Recorded<br>Investment | Unpaid<br>Principal<br>Balance | Related<br>Allowance | Average<br>Recorded<br>Investment | Interest<br>Income<br>Recognized |
|--|------------------------|--------------------------------|----------------------|-----------------------------------|----------------------------------|
| <b>Impaired Loans with No Related Allowance:</b>       |                        |                                |                      |                                   |                                  |
| Multi-family   | \$ 235,100             | \$ 244,684                     | \$                   | \$ 321,994                        | \$ 3,435                         |
| Commercial real estate                                 | 49,258                 | 52,152                         |                      | 63,032                            | 1,397                            |
| Acquisition, development, and construction             | 26,680                 | 27,143                         |                      | 42,600                            | 1,141                            |
| One-to-four family                                     | 1,127                  | 1,520                          |                      | 2,649                             | 10                               |
| Commercial and industrial                              | 5,995                  | 10,240                         |                      | 6,442                             | 60                               |
| <b>Total impaired loans with no related allowance</b>  | <b>\$ 318,160</b>      | <b>\$ 335,739</b>              | <b>\$</b>            | <b>\$ 436,717</b>                 | <b>\$ 6,043</b>                  |
| <b>Impaired Loans with An Allowance Recorded:</b>      |                        |                                |                      |                                   |                                  |
| Multi-family   | \$ 6,329               | \$ 6,899                       | \$ 408               | \$ 10,893                         | \$ 187                           |
| Commercial real estate                                 | 5,648                  | 5,857                          | 53                   | 10,297                            |                                  |
| Acquisition, development, and construction             |                        |                                |                      | 14,495                            |                                  |
| One-to-four family                                     | 285                    | 373                            | 29                   | 71                                |                                  |
| Commercial and industrial                              |                        |                                |                      | 1,837                             |                                  |
| <b>Total impaired loans with an allowance recorded</b> | <b>\$ 12,262</b>       | <b>\$ 13,129</b>               | <b>\$ 490</b>        | <b>\$ 37,593</b>                  | <b>\$ 187</b>                    |
| <b>Total Impaired Loans:</b>                           |                        |                                |                      |                                   |                                  |
| Multi-family   | \$ 241,429             | \$ 251,583                     | \$ 408               | \$ 332,887                        | \$ 3,622                         |
| Commercial real estate                                 | 54,906                 | 58,009                         | 53                   | 73,329                            | 1,397                            |
| Acquisition, development, and construction             | 26,680                 | 27,143                         |                      | 57,095                            | 1,141                            |
| One-to-four family                                     | 1,412                  | 1,893                          | 29                   | 2,720                             | 10                               |
| Commercial and industrial                              | 5,995                  | 10,240                         |                      | 8,279                             | 60                               |
| <b>Total impaired loans</b>                            | <b>\$ 330,422</b>      | <b>\$ 348,868</b>              | <b>\$ 490</b>        | <b>\$ 474,310</b>                 | <b>\$ 6,230</b>                  |

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The following table presents additional information regarding the Company's impaired non-covered loans at December 31, 2010:

| <i>(in thousands)</i>                                  | Recorded<br>Investment | Unpaid<br>Principal<br>Balance | Related<br>Allowance |
|--|------------------------|--------------------------------|----------------------|
| <b>Loans with No Related Allowance:</b>                |                        |                                |                      |
| Multi-family   | \$ 447,137             | \$ 464,011                     | \$                   |
| Commercial real estate                                 | 120,087                | 122,486                        |                      |
| Acquisition, development, and construction             | 65,453                 | 71,541                         |                      |
| One-to-four family                                     | 3,611                  | 3,707                          |                      |
| Commercial and industrial                              | 10,919                 | 15,197                         |                      |
| <b>Total impaired loans with no related allowance</b>  | <b>\$ 647,207</b>      | <b>\$ 676,942</b>              | <b>\$</b>            |
| <b>Loans with An Allowance Recorded:</b>               |                        |                                |                      |
| Multi-family   | \$ 50,153              | \$ 52,209                      | \$ 6,756             |
| Commercial real estate                                 | 25,700                 | 25,894                         | 1,555                |
| Acquisition, development, and construction             | 35,355                 | 37,634                         | 7,553                |
| One-to-four family                                     | 373                    | 373                            | 13                   |
| Commercial and industrial                              | 2,010                  | 2,010                          | 130                  |
| <b>Total impaired loans with an allowance recorded</b> | <b>\$ 113,591</b>      | <b>\$ 118,120</b>              | <b>\$ 16,007</b>     |
| <b>Total Impaired Loans:</b>                           |                        |                                |                      |
| Multi-family   | \$ 497,290             | \$ 516,220                     | \$ 6,756             |
| Commercial real estate                                 | 145,787                | 148,380                        | 1,555                |
| Acquisition, development, and construction             | 100,808                | 109,175                        | 7,553                |
| One-to-four family                                     | 3,984                  | 4,080                          | 13                   |
| Commercial and industrial                              | 12,929                 | 17,207                         | 130                  |
| <b>Total impaired loans</b>                            | <b>\$ 760,798</b>      | <b>\$ 795,062</b>              | <b>\$ 16,007</b>     |

The average balances of impaired loans in 2011, 2010, and 2009 were \$474.3 million, \$696.5 million, and \$469.5 million, respectively. The interest income recorded on these loans, which was not materially different from cash-basis interest income, was \$6.2 million, \$14.9 million, and \$18.3 million in the corresponding years.

**Covered Loans**

Under the loss sharing agreements with the FDIC, covered loans are reported exclusive of the FDIC loss share receivable. The covered loans acquired in the AmTrust and Desert Hills acquisitions are, and will continue to be, reviewed for collectability based on the expectations of cash flows from these loans. Covered loans have been aggregated into pools of loans with common characteristics. In determining the allowance for losses on covered loans, the Company periodically performs an analysis to estimate the expected cash flows for each of the loan pools. The Company records a provision for loan losses on covered loans to the extent that the expected cash flows from a loan pool have decreased since the acquisition date. Accordingly, if there is a decrease in expected cash flows due to an increase in estimated credit losses compared to the estimates made at the respective acquisition dates, the decrease in the present value of expected cash flows is recorded as a provision for covered loan losses charged to earnings, and an allowance for covered loan losses is established. A related credit to non-interest income and an increase in the FDIC loss share receivable is recognized at the same time, and measured based on the loss sharing agreement percentages.

The following table summarizes activity in the allowance for losses on covered loans for the years ended December 31, 2011 and 2010:

December 31,

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| <i>(in thousands)</i>                 | 2011      | 2010      |
|---------------------------------------|-----------|-----------|
| Balance, beginning of period          | \$ 11,903 | \$        |
| Provision for losses on covered loans | 21,420    | 11,903    |
| Balance, end of period                | \$ 33,323 | \$ 11,903 |

**Table of Contents****NOTE 6: DEPOSITS**

The following table sets forth a summary of the weighted average interest rates for each type of deposit at December 31, 2011 and 2010:

|                               | 2011                 |                  | December 31,                         |                      | 2010             |                                      |
|-------------------------------|----------------------|------------------|--------------------------------------|----------------------|------------------|--------------------------------------|
|                               | Amount               | Percent of Total | Weighted Average Rate <sup>(1)</sup> | Amount               | Percent of Total | Weighted Average Rate <sup>(1)</sup> |
| <i>(dollars in thousands)</i> |                      |                  |                                      |                      |                  |                                      |
| NOW and money market accounts | \$ 8,757,198         | 39.32%           | 0.39%                                | \$ 8,235,825         | 37.76%           | 0.56%                                |
| Savings accounts              | 3,953,859            | 17.75            | 0.34                                 | 3,885,785            | 17.82            | 0.43                                 |
| Certificates of deposit       | 7,373,263            | 33.10            | 1.33                                 | 7,835,161            | 35.93            | 1.58                                 |
| Non-interest-bearing accounts | 2,189,810            | 9.83             |                                      | 1,852,280            | 8.49             |                                      |
| <b>Total deposits</b>         | <b>\$ 22,274,130</b> | <b>100.00%</b>   | <b>0.65%</b>                         | <b>\$ 21,809,051</b> | <b>100.00%</b>   | <b>0.86%</b>                         |

(1) Excludes the effect of purchase accounting adjustments for certificates of deposits ( CDs ).

At December 31, 2011 and 2010, the aggregate amounts of deposits that had been reclassified as loan balances (i.e., overdrafts) were \$8.9 million and \$5.6 million, respectively.

The scheduled maturities of CDs at December 31, 2011 were as follows:

| <i>(in thousands)</i>             |                     |
|-----------------------------------|---------------------|
| 1 year or less                    | \$ 5,471,551        |
| More than 1 year through 2 years  | 1,166,187           |
| More than 2 years through 3 years | 318,106             |
| More than 3 years through 4 years | 124,296             |
| More than 4 years through 5 years | 284,625             |
| Over 5 years                      | 8,498               |
| <b>Total CDs</b>                  | <b>\$ 7,373,263</b> |

The following table presents a summary of CDs in amounts of \$100,000 or more, by remaining term to maturity, at December 31, 2011:

| <i>(in thousands)</i> | CDs of \$100,000 or More Maturing Within |                    |                     |                   | Total               |
|-----------------------|--|--------------------|---------------------|-------------------|---------------------|
|                       | 0 3 Months                               | Over 3 to 6 Months | Over 6 to 12 Months | Over 12 Months    |                     |
| <b>Total</b>          | <b>\$ 906,291</b>                        | <b>\$ 691,391</b>  | <b>\$ 567,617</b>   | <b>\$ 807,460</b> | <b>\$ 2,972,759</b> |

At December 31, 2011 and 2010, the aggregate amounts of CDs of \$100,000 or more were \$3.0 billion and \$3.1 billion, respectively.

Included in total deposits at December 31, 2011 and 2010 were brokered deposits of \$3.9 billion and \$3.0 billion, respectively. Brokered deposits had weighted average interest rates of 0.35% and 0.59% at the respective year-ends. Brokered money market accounts represented \$3.8 billion and \$2.9 billion, respectively, of the year-end 2011 and 2010 totals. Brokered non-interest bearing accounts represented \$61.6 million and \$35.8 million, respectively, of the year-end 2011 and 2010 totals. There were no brokered CDs at December 31, 2011 or 2010.



**Table of Contents****NOTE 7: BORROWED FUNDS**

The following table summarizes the Company's borrowed funds at December 31, 2011 and 2010:

| <i>(in thousands)</i>           | December 31,  |               |
|---------------------------------|---------------|---------------|
|                                 | 2011          | 2010          |
| FHLB advances                   | \$ 9,314,193  | \$ 8,375,659  |
| Repurchase agreements           | 4,125,000     | 4,125,000     |
| Junior subordinated debentures  | 426,936       | 426,992       |
| Senior notes                    | 89,984        | 601,865       |
| Preferred stock of subsidiaries | 4,300         | 6,600         |
| Total borrowed funds            | \$ 13,960,413 | \$ 13,536,116 |

FHLB advances at December 31, 2011 are reported net of acquisition accounting adjustments of \$32.1 million.

Accrued interest on borrowed funds is included in other liabilities in the Consolidated Statements of Condition, and amounted to \$48.0 million and \$49.7 million, respectively, at December 31, 2011 and 2010.

**FHLB Advances**

The contractual maturities and the next call dates of FHLB advances outstanding at December 31, 2011 were as follows:

| <i>(dollars in thousands)</i> | Contractual Maturity |                                      | Earlier of Contractual Maturity<br>or Next Call Date |                                      |
|-------------------------------|----------------------|--------------------------------------|--|--------------------------------------|
|                               | Amount               | Weighted<br>Average<br>Interest Rate | Amount   | Weighted<br>Average<br>Interest Rate |
| Year of Maturity              |                      |                                      |  |                                      |
| 2012                          | \$ 1,614,353         | 0.34%                                | \$ 9,285,343   | 3.34%                                |
| 2013                          | 85,991               | 3.25                                 | 25,991   | 3.40                                 |
| 2014                          | 105,557              | 1.99                                 | 495  | 0.66                                 |
| 2015                          | 600,807              | 3.50                                 | 807  | 0.69                                 |
| 2016                          | 2,115,000            | 4.35                                 |  |                                      |
| 2017                          | 3,856,146            | 4.13                                 |  |                                      |
| 2018                          | 936,085              | 3.03                                 | 1,303  | 3.09                                 |
| 2025                          | 254                  | 7.82                                 | 254  | 7.82                                 |
| Total FHLB advances           | \$ 9,314,193         | 3.34%                                | \$ 9,314,193   | 3.34%                                |

FHLB advances include both straight fixed-rate advances and advances under the FHLB convertible advance program, which gives the FHLB the option of either calling the advance after an initial lock-out period of up to five years and quarterly thereafter until maturity, or a one-time call at the initial call date.

At December 31, 2011, the Company had \$1.6 billion in short-term FHLB advances with an interest rate of 0.31%. During 2011, the average balance of short-term FHLB advances was \$164.8 million with an interest rate of 0.39%, generating interest expense of \$650,000. At December 31, 2010, the Company had \$400.0 million in short-term FHLB advances with an interest rate of 0.36%. During 2010, the average balance of short-term FHLB advances was \$2.2 million with an interest rate of 0.36%, generating interest expense of \$8,000.

At December 31, 2011 and 2010, the Banks had combined unused lines of available credit of up to \$3.7 billion and \$3.3 billion, respectively, with the FHLB-NY; the respective amounts exclude repurchase agreements. There were no overnight advances outstanding at December 31, 2011. At December 31, 2010, the Company had \$100.0 million outstanding in overnight advances with the FHLB-NY. In 2010, and 2009, the



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average balances of overnight advances amounted to \$1.1 million and \$111.9 million, respectively, and had weighted average interest rates of 0.62% and 0.47%, respectively. FHLB-NY advances and overnight advances are secured by pledges of certain eligible collateral, which may consist of eligible loans or mortgage-related securities.

The interest expense on FHLB advances was \$313.4 million, \$318.8 million, and \$309.0 million, respectively, in the years ended December 31, 2011, 2010, and 2009.

**Table of Contents****Repurchase Agreements**

The following table presents an analysis of the contractual maturities and the next call dates of the Company's outstanding repurchase agreements at December 31, 2011:

| <i>(dollars in thousands)</i> | Contractual Maturity |                                | Earlier of Contractual Maturity or Next Call Date |                                |
|-------------------------------|----------------------|--------------------------------|---|--------------------------------|
|                               | Amount               | Weighted Average Interest Rate | Amount  | Weighted Average Interest Rate |
| Year of Maturity              |                      |                                |   |                                |
| 2012                          | \$                   | %                              | \$  | %                              |
| 2012                          |                      |                                | 3,643,000   | 3.61%                          |
| 2013                          | 700,000              | 3.04                           | 200,000   | 2.83                           |
| 2015                          | 100,000              | 2.50                           | 100,000   | 2.50                           |
| 2016                          | 345,000              | 4.09                           | 182,000   | 3.58                           |
| 2017                          | 1,080,000            | 4.08                           |   |                                |
| 2018                          | 1,600,000            | 3.48                           |   |                                |
| 2020                          | 300,000              | 2.93                           |   |                                |
|                               | \$ 4,125,000         | 3.54%                          | \$ 4,125,000                                      | 3.54%                          |

The following table provides the contractual maturity and weighted average interest rate of repurchase agreements, and the amortized cost and fair value (including accrued interest) of the securities collateralizing the repurchase agreements, at December 31, 2011:

| <i>(dollars in thousands)</i> | Contractual Maturity | Amount       | Weighted Average Interest Rate | Mortgage-Related and Other Securities |              | GSE Debentures and U.S. Treasury Obligations |            |
|-------------------------------|----------------------|--------------|--------------------------------|---------------------------------------|--------------|--|------------|
|                               |                      |              |                                | Amortized Cost                        | Fair Value   | Amortized Cost                               | Fair Value |
| Over 90 days                  |                      | \$ 4,125,000 | 3.54%                          | \$ 3,251,187                          | \$ 3,398,156 | \$ 930,826                                   | \$ 946,670 |

The Company had no short-term repurchase agreements outstanding at or during the years ended December 31, 2011, 2010, or 2009.

At December 31, 2011 and 2010, the accrued interest on repurchase agreements amounted to \$13.8 million and \$13.9 million, respectively. The interest expense on repurchase agreements was \$147.1 million, \$148.4 million, and \$149.5 million, respectively, in the years ended December 31, 2011, 2010, and 2009.

**Federal Funds Purchased**

The Company had no federal funds purchased outstanding at December 31, 2011 or 2010.

In 2009, the average balance of federal funds purchased was \$577.8 million and had a weighted average interest rate of 0.37%. The interest expense produced by federal funds purchased was \$2.1 million in the year ended December 31, 2009.

**Table of Contents****Junior Subordinated Debentures**

At December 31, 2011 and 2010, the Company had \$426.9 million and \$427.0 million, respectively, of outstanding junior subordinated deferrable interest debentures ( junior subordinated debentures ) held by nine statutory business trusts (the Trusts ) that issued guaranteed capital securities. The capital securities qualified as Tier 1 capital of the Company at that date. However, with the passage of the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, the ( Dodd Frank Act ) the qualification of capital securities as Tier 1 capital is expected to be phased out over a three-year period beginning January 1, 2013 and ending January 1, 2016.

The Trusts are accounted for as unconsolidated subsidiaries in accordance with GAAP. The proceeds of each issuance were invested in a series of junior subordinated debentures of the Company and the underlying assets of each Trust are the relevant debentures. The Company has fully and unconditionally guaranteed the obligations under each Trust's capital securities to the extent set forth in a guarantee by the Company to each Trust. The Trusts' capital securities are each subject to mandatory redemption, in whole or in part, upon repayment of the debentures at their stated maturity or earlier redemption.

The following junior subordinated debentures were outstanding at December 31, 2011:

| Issuer  | Interest Rate<br>of<br>Capital<br>Securities and<br>Debentures | Junior<br>Subordinated<br>Debentures<br>Amount<br>Outstanding | Capital<br>Securities<br>Amount<br>Outstanding | Date of   |                   |                                   |
|---|--|---|--|---|-------------------|-----------------------------------|
|   |  |   |  | Original Issue<br><i>(dollars in thousands)</i> | Stated Maturity   | First Optional<br>Redemption Date |
| Haven Capital Trust II  | 10.250%  | \$ 23,333   | \$ 22,550                                      | May 26, 1999                                    | June 30, 2029     | June 30, 2009 <sup>(1)</sup>      |
| Queens County Capital Trust I                                       | 11.045   | 10,309  | 10,000   | July 26, 2000                                   | July 19, 2030     | July 19, 2010 <sup>(2)</sup>      |
| Queens Statutory Trust I  | 10.600   | 15,464  | 15,000   | September 7, 2000                               | September 7, 2030 | September 7, 2010 <sup>(1)</sup>  |
| New York Community Capital Trust<br>V (BONUSES <sup>SM</sup> Units) | 6.000  | 143,800   | 137,449  | November 4, 2002                                | November 1, 2051  | November 4, 2007 <sup>(2)</sup>   |
| New York Community Capital Trust<br>X                               | 2.146  | 123,712   | 120,000  | December 14, 2006                               | December 15, 2036 | December 15, 2011 <sup>(3)</sup>  |
| LIF Statutory Trust I   | 10.600   | 7,732   | 7,500  | September 7, 2000                               | September 7, 2030 | September 7, 2010 <sup>(1)</sup>  |
| PennFed Capital Trust II  | 10.180   | 12,372  | 12,000   | March 28, 2001                                  | June 8, 2031      | June 8, 2011 <sup>(1)</sup>       |
| PennFed Capital Trust III   | 3.796  | 30,928  | 30,000   | June 2, 2003                                    | June 15, 2033     | June 15, 2008 <sup>(3)</sup>      |
| New York Community Capital Trust<br>XI                              | 2.229  | 59,286  | 57,500   | April 16, 2007                                  | June 30, 2037     | June 30, 2012 <sup>(3)</sup>      |
| Total junior subordinated debentures                                |  | \$ 426,936  | \$ 411,999                                     |   |                   |                                   |

(1) Callable at a premium from this date forward.

(2) Callable subject to certain conditions as described in the prospectus filed with the SEC on November 4, 2002.

(3) Callable from this date forward.

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On November 4, 2002, the Company completed a public offering of 5,500,000 Bifurcated Option Note Unit Securities<sup>SM</sup> ( BONUSES units ), including 700,000 that were sold pursuant to the exercise of the underwriters' over-allotment option, at a public offering price of \$50.00 per share. The Company realized net proceeds from the offering of approximately \$267.3 million. Each BONUSES unit consists of a capital security issued by New York Community Capital Trust V, a trust formed by the Company, and a warrant to purchase 2.4953 shares of the common stock of the Company (for a total of approximately 13.7 million common shares) at an effective exercise price of \$20.04 per share. Each capital security has a maturity of 49 years, with a coupon, or distribution rate, of 6.00% on the \$50.00 per share liquidation amount. The warrants and capital securities were non-callable for five years from the date of issuance and were not called by the Company when the five-year period passed on November 4, 2007.

The gross proceeds of the BONUSES units totaled \$275.0 million and were allocated between the capital security and the warrant comprising such units in proportion to their relative values at the time of issuance. The value assigned to the warrants was \$92.4 million, and was recorded as a component of additional paid-in capital in the Company's Consolidated Statement of Condition. The value assigned to the capital security component was \$182.6 million. The \$92.4 million difference between the assigned value and the stated liquidation amount of the capital securities is treated as an original issue discount and amortized to interest expense over the 49-year life of the capital securities on a level-yield basis. At December 31, 2011, this discount totaled \$67.9 million, reflecting the exchange offer described below.

On July 29, 2009, the Company announced the commencement of an offer to exchange shares of its common stock for any and all of the 5,498,544 outstanding BONUSES units (the Offer to Exchange ). All holders of BONUSES units were eligible to participate in the exchange offer. A total of 1,393,063 BONUSES units were validly tendered, not withdrawn, and accepted in the exchange offer, representing 25.3% of the 5,498,544 BONUSES units outstanding at the exchange offer's expiration date. As a result, trust preferred securities totaling \$48.6 million were extinguished in August 2009. In accordance with the terms of the Offer to Exchange, the Company issued 3.4144 shares (the Exchange Ratio ) of its common stock for each BONUSES unit that was tendered, not withdrawn, and accepted. The Exchange Ratio was determined by adding (i) 2.4953 common shares to (ii) 0.9191 common shares. The latter number was determined by dividing \$10.00 by \$10.88, the average of the daily volume-weighted average price of the Company's common stock during the five consecutive trading days ending on August 21, 2009. The Company issued 4.8 million shares of its common stock as a result of the Offer to Exchange. In addition, a \$5.7 million gain on debt exchange was recorded in non-interest income in the third quarter of 2009.

In addition to the trust established in connection with the issuance of the BONUSES units, the Company has eight business trusts of which it owns all of the common securities: Haven Capital Trust II, Queens County Capital Trust I, Queens Statutory Trust I, New York Community Capital Trust X, LIF Statutory Trust I, PennFed Capital Trust II, PennFed Capital Trust III, and New York Community Capital Trust XI (the Trusts ). The Trusts were formed for the purpose of issuing Company Obligated Mandatorily Redeemable Capital Securities of Subsidiary Trusts Holding Solely Junior Subordinated Debentures (collectively, the Capital Securities ), and are described in the table on the preceding page. Dividends on the Capital Securities are payable either quarterly or semi-annually and are deferrable, at the Company's option, for up to five years. As of December 31, 2011, all dividends were current. As each of the Capital Securities was issued, the Trusts used the offering proceeds to purchase a like amount of Junior Subordinated Deferrable Interest Debentures (the Debentures ) of the Company. The Debentures bear the same terms and interest rates as the related Capital Securities. The Company has fully and unconditionally guaranteed all of the obligations of the Trusts. Under current applicable regulatory guidelines, a portion of the Capital Securities qualifies as Tier I capital, and the remainder qualifies as Tier II capital. In the fourth quarter of 2009, the Company repurchased \$7.5 million of New York Community Capital Trust XI, resulting in a \$3.1 million pre-tax gain that was recorded in non-interest income.

Interest expense on junior subordinated debentures was \$24.4 million, \$24.4 million, and \$28.7 million, respectively, for the years ended December 31, 2011, 2010, and 2009.

**Senior Notes**

On December 22, 2008, the Company (on a stand-alone basis) completed an offering of \$90.0 million of 2.55% Fixed Rate Senior Notes, due June 22, 2012, at a price of 99.875%. Interest is payable semi-annually in arrears on June 22nd and December 22nd of each year, commencing on June 22, 2009. These notes are guaranteed

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by the FDIC (for an annual assessment rate of 100 basis points, which is included in interest expense over the life of the debt) under the Temporary Liquidity Guarantee Program (the TLGP) and are backed by the full faith and credit of the United States. These notes may not be redeemed prior to their stated maturity. The senior notes issued by the Company are its direct, unconditional, unsecured, and general obligation, and rank equally with all other senior unsecured indebtedness of the Company.

On December 17, 2008, the Community Bank completed an offering of \$512.0 million of 3.00% Fixed Rate Senior Notes due December 16, 2011, at a price of 99.949%. Interest was payable semi-annually in arrears on June 16th and December 16th of each year, commencing on June 16, 2009. These notes were also FDIC-guaranteed (for an annual assessment rate of 100 basis points) under the TLGP, and were backed by the full faith and credit of the United States. On December 16, 2011, the Community Bank repaid these notes in entirety.

Interest expense on senior notes amounted to \$23.8 million, \$24.4 million, and \$24.1 million in the years ended December 31, 2011, 2010, and 2009, respectively.

**Preferred Stock of Subsidiaries**

On April 7, 2003, the Company, through its then second-tier subsidiary, CFS Investments New Jersey, Inc., completed the sale of \$60.0 million of capital securities of Richmond County Capital Corporation (RCCC), a wholly-owned real estate investment trust (REIT) of the Company, in a private placement transaction. The private placement was made to Qualified Institutional Buyers, as defined in Rule 144A of the Rules and Regulations promulgated under the Securities Act of 1933, as amended (the 33 Act). The capital securities consisted of \$10.0 million, or 100 shares, of Richmond County Capital Corporation Series B Non-Cumulative Exchangeable Fixed-Rate Preferred Stock, stated value of \$100,000 per share (the Series B Preferred Stock) and \$50.0 million, or 500 shares, of Richmond County Capital Corporation Series C Non-Cumulative Exchangeable Floating-Rate Preferred Stock, stated value of \$100,000 per share (the Series C Preferred Stock). Dividends on the Series B Preferred Stock are payable quarterly at an annual rate of 8.25% of its stated value. The Series B Preferred Stock may be redeemed by the Company on or after July 15, 2024. Dividends on the Series C Preferred Stock are payable quarterly at an annual rate equal to LIBOR plus 3.25% of its stated value. The Series C Preferred Stock may be redeemed by the Company on or after July 15, 2008. The dividend rate on the Series C Preferred Stock resets quarterly.

In 2010, RCCC repurchased 202 shares, or \$20.2 million, of its previously issued Series C Preferred Stock, as a result of which the Company recorded a pre-tax gain of \$1.5 million in non-interest income. In 2009, RCCC repurchased 30 shares, or \$3.0 million, of its previously issued Series C Preferred Stock, as a result of which the Company recorded a pre-tax gain of \$300,000 in non-interest income.

In 2010, RCCC repurchased 20 shares, or \$2.0 million, of its previously issued Series B Preferred Stock and, as a result, the Company recorded a pre-tax loss of \$22,000 in non-interest income.

On October 27, 2003, Roslyn Real Estate Asset Corp. (RREA), a wholly-owned REIT that was acquired by the Company in its merger with Roslyn Bancorp, Inc. (Roslyn), completed the sale of \$102.0 million of capital securities in a private placement transaction. The private placement was made to Qualified Institutional Buyers, as defined in Rule 144A of the Rules and Regulations promulgated under the 33 Act. The capital securities consisted of \$12.5 million, or 125 shares, of RREA Series C Non-Cumulative Exchangeable Fixed-Rate Preferred Stock, liquidation preference of \$100,000 per share (the RREA Series C Preferred Stock) and \$89.5 million, or 895 shares, of RREA Series D Non-Cumulative Exchangeable Floating-Rate Preferred Stock, liquidation preference of \$100,000 per share (the RREA Series D Preferred Stock). Dividends on the RREA Series C Preferred Stock are payable quarterly at an annual rate of 8.95% of its stated value. The RREA Series C Preferred Stock may be redeemed by the Company on or after September 30, 2023. Dividends on the RREA Series D Preferred Stock were payable quarterly at an annual rate equal to 4.79% for the period from September 30, 2003 to, but excluding, December 31, 2003, and payable thereafter at an annual rate equal to LIBOR plus 3.65% of its stated value. The RREA Series D Preferred Stock may be redeemed by the Company on or after September 30, 2008. The dividend rate on the RREA Series D Preferred Stock resets quarterly.

In 2011, RREA repurchased 23 shares, or \$2.3 million, of its previously issued RREA Series C Preferred Stock, as a result of which the Company recorded a pre-tax gain of \$46,000 in non-interest income.

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In 2010, RREA repurchased 250 shares, or \$25.0 million, of its previously issued RREA Series D Preferred Stock, as a result of which the Company recorded a pre-tax gain of \$1.6 million in non-interest income. RREA also repurchased 100 shares, or \$1.0 million, of its previously issued RREA Series C Preferred Stock in 2010, as a result of which the Company recorded a pre-tax loss of \$65,000 in non-interest income. During 2009, RREA repurchased 100 shares, or \$10.0 million, of its previously issued RREA Series D Non-Cumulative Exchangeable Floating-Rate Preferred Stock and, as a result, the Company recorded a pre-tax gain of \$963,000 in non-interest income.

Dividends on preferred stock of subsidiaries are recorded as interest expense and amounted to \$223,000; \$1.3 million; and \$2.9 million, respectively, for the years ended December 31, 2011, 2010, and 2009.

**NOTE 8: FEDERAL, STATE, AND LOCAL TAXES**

The following table summarizes the components of the Company's net deferred tax asset at December 31, 2011 and 2010:

| <i>(in thousands)</i>   | December 31, |            |
|---|--------------|------------|
|   | 2011         | 2010       |
| <b>Deferred Tax Assets:</b>   |              |            |
| Allowance for loan losses   | \$ 82,800    | \$ 76,169  |
| Compensation and related benefit obligations  | 24,208       | 22,093     |
| Acquisition accounting and fair value adjustments on securities (including OTTI)                      | 48,396       | 56,347     |
| Acquisition accounting adjustments on borrowed funds  | 12,979       | 18,545     |
| Non-accrual interest  | 24,176       | 18,529     |
| Restructuring and retirement of borrowed funds  | 7,976        | 29,604     |
| Acquisition-related costs   | 975          | 1,308      |
| Other   | 15,868       | 14,568     |
| <br>  |              |            |
| Gross deferred tax assets   | 217,378      | 237,163    |
| Valuation allowance   |              |            |
| <br>  |              |            |
| Deferred tax asset after valuation allowance  | \$ 217,378   | \$ 237,163 |
| <br>  |              |            |
| <b>Deferred Tax Liabilities:</b>  |              |            |
| Amortizable intangibles   | (14,816)     | (23,267)   |
| Acquisition accounting and fair value adjustments on loans (including the FDIC loss share receivable) | (29,530)     | (42,019)   |
| Mortgage servicing rights   | (40,543)     | (41,946)   |
| Premises and equipment  | (29,333)     | (22,225)   |
| Prepaid pension cost  | (6,670)      | (7,969)    |
| Other   | (14,646)     | (6,501)    |
| <br>  |              |            |
| Gross deferred tax liabilities  | (135,538)    | (143,927)  |
| <br>  |              |            |
| Net deferred tax asset  | \$ 81,840    | \$ 93,236  |

The net deferred tax asset, which is included in other assets in the Consolidated Statements of Condition at December 31, 2011 and 2010, represents the anticipated federal, state, and local tax benefits that are expected to be realized in future years upon the utilization of the underlying tax attributes comprising this balance.

The Company has determined that at December 31, 2011, all deductible temporary differences are more likely than not to provide a benefit in reducing future federal, state, and local tax liabilities, as applicable.

The following table summarizes the Company's income tax expense (benefit) for the years ended December 31, 2011, 2010, and 2009:

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| <i>(in thousands)</i>           | 2011              | December 31,<br>2010 | 2009              |
|---------------------------------|-------------------|----------------------|-------------------|
| Federal current                 | \$ 186,936        | \$ 220,785           | \$ 193,108        |
| State and local current         | 41,000            | 33,636               | 16,028            |
| <b>Total current</b>            | <b>227,936</b>    | <b>254,421</b>       | <b>209,136</b>    |
| Federal deferred                | 28,672            | 34,862               | (30,482)          |
| State and local deferred        | (2,068)           | 7,171                | 15,849            |
| <b>Total deferred</b>           | <b>26,604</b>     | <b>42,033</b>        | <b>(14,633)</b>   |
| <b>Total income tax expense</b> | <b>\$ 254,540</b> | <b>\$ 296,454</b>    | <b>\$ 194,503</b> |

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The following table presents a reconciliation of statutory federal income tax expense (benefit) to combined actual income tax expense (benefit) for the years ended December 31, 2011, 2010, and 2009:

| <i>(in thousands)</i>  | 2011           | December 31,<br>2010 | 2009           |
|--|----------------|----------------------|----------------|
| Statutory federal income tax expense at 35%                    | \$ 257,102     | \$ 293,115           | \$ 207,602     |
| State and local income taxes, net of federal income tax effect | 25,306         | 26,525               | 20,719         |
| Effect of tax deductibility of ESOP                            | (6,739)        | (5,243)              | (5,666)        |
| Non-taxable income and expense of BOLI                         | (9,848)        | (9,805)              | (9,592)        |
| Federal tax credits  | (6,194)        | (5,955)              | (6,048)        |
| Adjustments relating to prior tax years                        | (5,152)        | (1,342)              | (13,160)       |
| Other, net   | 65             | (841)                | 648            |
| <br>Total income tax expense                                   | <br>\$ 254,540 | <br>\$ 296,454       | <br>\$ 194,503 |

FASB guidance prescribes a recognition threshold and measurement attribute for use in connection with the obligation of a company to recognize, measure, present, and disclose in its financial statements uncertain tax positions that the company has taken or expects to take on a tax return.

As of December 31, 2011, the Company had \$8.9 million of unrecognized gross tax benefits. Gross tax benefits do not reflect the federal tax effect associated with state tax amounts.

The total amount of net unrecognized tax benefits at December 31, 2011 that would affect the effective tax rate, if recognized, was \$5.8 million.

Interest and penalties (if any) related to the underpayment of income taxes are classified as a component of income tax expense in the Consolidated Statements of Income and Comprehensive Income. During the years ended December 31, 2011, 2010, and 2009, the Company recognized income tax benefit attributed to interest and penalties of \$2.5 million, \$1.1 million, and \$1.4 million, respectively. Accrued interest and penalties on tax liabilities were \$1.1 million at December 31, 2011 and \$900,000 at December 31, 2010.

The following table summarizes changes in the liability for unrecognized gross tax benefits for the years ended December 31, 2011, 2010, and 2009:

| <i>(in thousands)</i>   | 2011         | December 31,<br>2010 | 2009         |
|---|--------------|----------------------|--------------|
| Uncertain tax positions at beginning of year                    | \$ 13,068    | \$ 9,327             | \$ 24,153    |
| Additions for tax positions relating to current-year operations | 457          | 6,103                | 762          |
| Additions for tax positions relating to prior tax years         |              | 2,221                | 778          |
| Subtractions for tax positions relating to prior tax years      | (4,603)      | (2,677)              | (13,509)     |
| Reductions in balance due to settlements                        |              | (1,906)              | (2,857)      |
| <br>Uncertain tax positions at end of year                      | <br>\$ 8,922 | <br>\$ 13,068        | <br>\$ 9,327 |

The Company and its acquired companies have filed tax returns in many states. The following are the more significant tax filings that are open for examination:

Federal tax filings of the Company for tax years 2009 through the present;



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New York State tax filings of the Company for tax years 2007 through the present;

New York City tax filings of the Company for tax years 2009 through the present; and

New Jersey tax filings of the Company and certain acquired companies for tax years 2007 through the present.

It is reasonably possible that there will be developments within the next twelve months that would necessitate an adjustment to the balance of unrecognized tax benefits. The Company does not believe that the ranges of possible adjustments for each federal, state, and local tax position would be material.

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As a savings institution, the Community Bank is subject to a special federal tax provision regarding its frozen tax bad debt reserve. At December 31, 2011, the Community Bank's federal tax bad debt base-year reserve was \$61.5 million, with a related net deferred tax liability of \$21.5 million, which has not been recognized since the Community Bank does not expect that this reserve will become taxable in the foreseeable future. Events that would result in taxation of this reserve include redemptions of the Community Bank's stock or certain excess distributions by the Community Bank to the Company.

**NOTE 9: COMMITMENTS AND CONTINGENCIES****Pledged Assets**

At December 31, 2011 and 2010, the Company had pledged mortgage-related securities held to maturity, each with a carrying value of \$3.0 billion. The Company also had pledged other securities held to maturity with carrying values of \$617.8 million and \$923.5 million at the respective dates. In addition, the Company had pledged available-for-sale mortgage-related securities and other securities with respective carrying values of \$158.0 million and \$432.5 million at December 31, 2011, and of \$437.5 million and \$63.3 million at December 31, 2010. The pledged securities primarily serve as collateral for the Company's repurchase agreements.

**Loan Commitments and Letters of Credit**

At December 31, 2011 and 2010, the Company had commitments to originate loans, including unused lines of credit, of \$2.7 billion and \$1.7 billion, respectively. The majority of the outstanding loan commitments at December 31, 2011 and 2010 had adjustable interest rates and were expected to close within 90 days of the respective dates.

The following table sets forth the Company's off-balance-sheet commitments relating to outstanding loan commitments and letters of credit at December 31, 2011:

*(in thousands)*

|   |                     |
|---|---------------------|
| <b>Mortgage Loan Commitments:</b>                                 |                     |
| Multi-family and commercial real estate                           | \$ 1,089,614        |
| Acquisition, development, and construction                        | 92,974              |
| One-to-four family held for sale                                  | 1,136,230           |
| <b>Total mortgage loan commitments</b>                            | <b>\$ 2,318,818</b> |
| Other loan commitments  | 423,924             |
| <b>Total loan commitments</b>                                     | <b>\$ 2,742,742</b> |
| Commercial, performance, and financial stand-by letters of credit | 172,888             |
| <b>Total commitments</b>  | <b>\$ 2,915,630</b> |

**Lease and License Commitments**

At December 31, 2011, the Company was obligated under various non-cancelable operating lease and license agreements with renewal options on properties used primarily for branch operations. The Company currently expects to renew such agreements upon their expiration in the normal course of business. The agreements contain periodic escalation clauses that provide for increases in the annual rent, commencing at various times during the lives of the agreements, which are primarily based on increases in real estate taxes and cost-of-living indices.

The projected minimum annual rental commitments under these agreements, exclusive of taxes and other charges, are summarized as follows:

*(in thousands)*

|      |           |
|------|-----------|
| 2012 | \$ 26,525 |
|------|-----------|

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|                                     |                   |
|-------------------------------------|-------------------|
| 2013                                | 23,408            |
| 2014                                | 20,487            |
| 2015                                | 14,215            |
| 2016                                | 12,312            |
| 2017 and thereafter                 | 53,296            |
| <b>Total minimum future rentals</b> | <b>\$ 150,243</b> |

The rental expense under these leases is included in occupancy and equipment expense in the Consolidated Statements of Income and Comprehensive Income, and amounted to approximately \$28.1 million, \$34.0 million, and \$26.3 million in the years ended December 31, 2011, 2010, and 2009, respectively. Rental income on bank-owned properties, netted in occupancy and equipment expense, was approximately \$3.8 million, \$2.7 million, and \$2.6 million in the corresponding periods. Minimum future rental income under non-cancelable sublease agreements aggregated \$126,000 at December 31, 2011.

**Table of Contents****Financial Guarantees**

The Company provides guarantees and indemnifications to its customers to enable them to complete a variety of business transactions and to enhance their credit standings. These guarantees are recorded at their respective fair values in other liabilities in the Consolidated Statements of Condition. The Company deems the fair value of the guarantees to equal the consideration received.

The following table summarizes the Company's guarantees and indemnifications at December 31, 2011:

| <i>(in thousands)</i>                  | Expires<br>Within One<br>Year | Expires<br>After One<br>Year | Total<br>Outstanding<br>Amount | Maximum Potential<br>Amount of<br>Future Payments |
|--|-------------------------------|------------------------------|--------------------------------|---|
| Financial stand-by letters of credit   | \$ 18,826                     | \$ 1,048                     | \$ 19,874                      | \$ 47,979   |
| Performance stand-by letters of credit | 4,333                         | 6,937                        | 11,270                         | 13,249  |
| Commercial letters of credit           | 18,408                        |                              | 18,408                         | 111,660   |
| Loans with recourse                    |                               | 160                          | 160                            | 160   |
|  | \$ 41,567                     | \$ 8,145                     | \$ 49,712                      | \$ 173,048  |

The maximum potential amount of future payments represents the notional amounts that could be funded and lost under the guarantees and indemnifications if there were a total default by the guaranteed parties or indemnification provisions were triggered, as applicable, without consideration of possible recoveries under recourse provisions or from collateral held or pledged.

The Company collects a fee upon the issuance of letters of credit. These fees are initially recorded by the Company as a liability and are recognized as income at the expiration date of the respective guarantees. In addition, the Company requires adequate collateral, typically in the form of real property or personal guarantees, upon its issuance of performance, financial stand-by, and commercial letters of credit. In the event that a borrower defaults, loans with recourse or indemnification obligate the Company to purchase loans that it has sold or otherwise transferred to a third party. Also outstanding at December 31, 2011 were \$29,000 of bankers' acceptances.

In October 2007, Visa U.S.A., a subsidiary of Visa Inc. ( Visa ) completed a reorganization in contemplation of its initial public offering, which was subsequently completed in March 2008. As part of that reorganization, the Community Bank and the former Synergy Bank, along with many other banks across the nation, received shares of common stock of Visa. In accordance with GAAP, the Company did not recognize any value for this common stock ownership interest.

Visa claims that all Visa U.S.A. member banks are obligated to share with it in losses stemming from certain litigation against it and certain other named member banks (the Covered Litigation ). Visa continues to set aside amounts in an escrow account to fund any judgments or settlements that may arise from the Covered Litigation, and reduced the amount of shares allocated to the Visa U.S.A. member banks by amounts necessary to cover such liability. Nevertheless, Visa U.S.A. member banks were required to record a liability for the fair value of their related contingent obligation to Visa U.S.A., based on the percentage of their membership interest. The Company has a \$1.7 million liability based on its best estimate of the combined membership interest of the Community Bank and the former Synergy Bank with regard to both settled and pending litigation in which Visa is involved. Depending on the outcome of the Covered Litigation, the Company could incur an increase or a reduction in the value of its membership interest in Visa, the amount of which is not expected to be material.

**Derivative Financial Instruments**

The Company uses various financial instruments, including derivatives, in connection with its strategies to mitigate or reduce price risk resulting from changes in interest rates. The Company's derivative financial instruments consist of financial forward and futures contracts, interest rate lock commitments ( IRLCs ), swaps, and options, and relate to mortgage banking operations, MSRs, and other risk management activities. These activities vary in scope based on the level and volatility of interest rates, the type of assets held, and other changing market conditions. Please see Note 14, Derivative Financial Instruments.

**Table of Contents****Legal Proceedings**

The Company is involved in various legal actions arising in the ordinary course of its business. All such actions, in the aggregate, involve amounts that are believed by management to be immaterial to the financial condition and results of operations of the Company.

**NOTE 10: INTANGIBLE ASSETS****Goodwill**

Goodwill is presumed to have an indefinite useful life and is tested for impairment, rather than amortized, at the reporting unit level, at least once a year. The changes in the carrying amount of goodwill for the years ended December 31, 2011 and 2010 are as follows:

| <i>(in thousands)</i>        | December 31, |              |
|------------------------------|--------------|--------------|
|                              | 2011         | 2010         |
| Balance at beginning of year | \$ 2,436,159 | \$ 2,436,401 |
| Accounting adjustments       | (28)         | (242)        |
| Balance at end of year       | \$ 2,436,131 | \$ 2,436,159 |

**Core Deposit Intangibles**

As previously noted, the Company has CDI stemming from its various business combinations with other banks and thrifts. CDI is a measure of the value of checking and savings deposits acquired in a business combination. The fair value of the CDI stemming from any given business combination is based on the present value of the expected cost savings attributable to the core deposit funding, relative to an alternative source of funding. CDI is amortized over the estimated useful lives of the existing deposit relationships acquired, but does not exceed 10 years. The Company evaluates such identifiable intangibles for impairment when an indication of impairment exists. No impairment charges were required to be recorded in 2011, 2010, or 2009. If an impairment loss is determined to exist in the future, the loss will be recorded in non-interest expense in the Consolidated Statement of Income and Comprehensive Income for the period in which such impairment is identified.

**Mortgage Servicing Rights**

The Company had MSR of \$117.0 million and \$107.4 million, respectively, at December 31, 2011 and 2010. The Company has two classes of MSR for which it separately manages the economic risk: residential and securitized.

Residential MSR are carried at fair value, with changes in fair value recorded as a component of non-interest income in each period. The Company uses various derivative instruments to mitigate the income statement-effect of changes in fair value due to changes in valuation inputs and assumptions regarding its residential MSR. MSR do not trade in an active open market with readily observable prices. Accordingly, the Company bases the fair value of its MSR on the present value of estimated future net servicing income cash flows utilizing an internal valuation model. The Company estimates future net servicing income cash flows with assumptions that market participants would use to estimate fair value, including estimates of prepayment speeds, discount rates, default rates, refinance rates, servicing costs, escrow account earnings, contractual servicing fee income, and ancillary income. The Company reassesses and periodically adjusts the underlying inputs and assumptions in the model to reflect market conditions and assumptions that a market participant would consider in valuing the MSR asset.

The value of MSR is significantly affected by mortgage interest rates then currently available in the marketplace, which influence mortgage loan prepayment speeds. During periods of declining interest rates, the value of MSR generally declines due to increasing prepayments attributable to increased mortgage refinancing activity. Conversely, during periods of rising interest rates, the value of MSR generally increases as mortgage refinancing activity declines.

Securitized MSR are carried at the lower of the initial carrying value, adjusted for amortization or fair value, and are amortized in proportion to, and over the period of, estimated net servicing income. Such MSR are periodically evaluated for impairment, based on the difference between their carrying amount and their current fair value. If it is determined that impairment exists, the resultant loss is charged against earnings.



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The following table sets forth the changes in residential and securitized MSR's for the years ended December 31, 2011 and 2010:

| <i>(in thousands)</i>                   | For the Years Ended December 31, |             |             |             |
|---|----------------------------------|-------------|-------------|-------------|
|   | 2011                             |             | 2010        |             |
|   | Residential                      | Securitized | Residential | Securitized |
| Carrying value, beginning of year       | \$ 106,186                       | \$ 1,192    | \$ 8,617    | \$ 1,965    |
| Additions                               | 82,060                           |             | 100,767     |             |
| Decrease in fair value:                 |                                  |             |             |             |
| Due to changes in valuation assumptions | (24,537)                         |             |             |             |
| Due to other changes <sup>(1)</sup>     | (47,293)                         |             | (3,198)     |             |
| Amortization                            |                                  | (596)       |             | (773)       |
| Carrying value, end of period           | \$ 116,416                       | \$ 596      | \$ 106,186  | \$ 1,192    |

(1) Includes net servicing cash flows and the passage of time.

The following table presents the key assumptions used in calculating the fair value of the Company's residential MSR's at the dates indicated:

|                                      | December 31, |           |
|--------------------------------------|--------------|-----------|
|                                      | 2011         | 2010      |
| Weighted average expected life       | 69 months    | 85 months |
| Constant prepayment speed            | 14.2%        | 10.1%     |
| Discount rate                        | 10.0         | 10.0      |
| Primary mortgage rate to refinance   | 4.1          | 5.0       |
| Cost to service (per loan per year): |              |           |
| Current                              | \$ 53        | \$ 53     |
| 30-59 days delinquent                | 103          | 103       |
| 60-89 days delinquent                | 203          | 203       |
| 90-119 days delinquent               | 303          | 303       |
| Over 120 days delinquent             | 553          | 553       |

As of December 31, 2011, there were no changes in assumed future servicing costs since the prior year-end.

**Analyses of CDI and MSR's**

The following table summarizes the gross carrying and accumulated amortization amounts of the Company's CDI and MSR's as of December 31, 2011:

| <i>(in thousands)</i>     | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount |
|---------------------------|-----------------------|--------------------------|---------------------|
| Core deposit intangibles  | \$ 234,364            | \$ (182,696)             | \$ 51,668           |
| Mortgage servicing rights | 127,594               | (10,582)                 | 117,012             |
| <b>Total</b>              | <b>\$ 361,958</b>     | <b>\$ (193,278)</b>      | <b>\$ 168,680</b>   |

For the year ended December 31, 2011, amortization expenses related to CDI totaled \$26.1 million. The Company assessed the useful lives of its intangible assets at December 31, 2011 and deemed them to be appropriate. There were no impairment losses recorded for the years ended December 31, 2011, 2010, or 2009.





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The following table summarizes the estimated future expense stemming from the amortization of the Company's CDI and MSRs:

| <i>(in thousands)</i>                    | Core Deposit<br>Intangibles | Mortgage Servicing<br>Rights | Total            |
|--|-----------------------------|------------------------------|------------------|
| 2012                                     | \$ 19,644                   | \$ 403                       | \$ 20,047        |
| 2013                                     | 15,784                      | 161                          | 15,945           |
| 2014                                     | 8,298                       | 32                           | 8,330            |
| 2015                                     | 5,344                       |                              | 5,344            |
| 2016                                     | 2,390                       |                              | 2,390            |
| 2017 and thereafter                      | 208                         |                              | 208              |
| <b>Total remaining intangible assets</b> | <b>\$ 51,668</b>            | <b>\$ 596</b>                | <b>\$ 52,264</b> |

**NOTE 11: EMPLOYEE BENEFITS****Retirement Plans**

On April 1, 2002, three separate pension plans for employees of the former Queens County Savings Bank, the former CFS Bank, and the former Richmond County Savings Bank were merged together and renamed the New York Community Bancorp Retirement Plan (the New York Community Plan). The pension plan for employees of the former Roslyn Savings Bank was merged into the New York Community Plan on September 30, 2004. The pension plan for employees of the former Atlantic Bank of New York was merged into the New York Community Plan on March 31, 2008. The New York Community Plan covers substantially all employees who had attained minimum age, service, and employment status requirements prior to the date when the individual plans were frozen by the banks of origin. Once frozen, the plans ceased to accrue additional benefits, service, and compensation factors, and became closed to employees who would otherwise have met eligibility requirements after the freeze date. The New York Community Plan is subject to the provisions of ERISA.

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The following tables set forth certain information regarding the New York Community Plan, based on the measurement date indicated:

| <i>(in thousands)</i>   | December 31,      |                   |
|---|-------------------|-------------------|
|   | 2011              | 2010              |
| <b>Change in Benefit Obligation:</b>  |                   |                   |
| Benefit obligation at beginning of year   | \$ 116,566        | \$ 108,699        |
| Interest cost   | 5,964             | 6,057             |
| Actuarial loss  | 19,852            | 8,902             |
| Annuity payments  | (5,931)           | (5,793)           |
| Settlements   | (2,292)           | (1,299)           |
| <b>Benefit obligation at end of year</b>  | <b>\$ 134,159</b> | <b>\$ 116,566</b> |
| <b>Change in Plan Assets:</b>   |                   |                   |
| Fair value of assets at beginning of year   | \$ 142,204        | \$ 130,913        |
| Actual (loss) return on plan assets   | (7,310)           | 18,383            |
| Contributions   | 24,000            |                   |
| Annuity payments  | (5,931)           | (5,793)           |
| Settlements   | (2,292)           | (1,299)           |
| <b>Fair value of assets at end of year</b>  | <b>\$ 150,671</b> | <b>\$ 142,204</b> |
| <b>Funded status (included in other assets)</b>   | <b>\$ 16,512</b>  | <b>\$ 25,638</b>  |
| <b>Changes recognized in other comprehensive income for the year ended December 31:</b>                               |                   |                   |
| Amortization of prior service cost  | \$                | \$ (196)          |
| Amortization of actuarial gain  | (4,758)           | (5,145)           |
| Net actuarial loss arising during the year  | 39,693            | 1,982             |
| <b>Total recognized in other comprehensive loss for the year (pre-tax)</b>  | <b>\$ 34,935</b>  | <b>\$ (3,359)</b> |
| <b>Accumulated other comprehensive loss (pre-tax) not yet recognized in net periodic benefit cost at December 31:</b> |                   |                   |
| Prior service cost  | \$                | \$                |
| Actuarial loss, net   | 93,742            | 58,807            |
| <b>Total accumulated other comprehensive loss (pre-tax)</b>   | <b>\$ 93,742</b>  | <b>\$ 58,807</b>  |

In 2012, an estimated \$9.7 million of unrecognized net actuarial loss for the defined benefit pension plan will be amortized from AOCL into net periodic benefit cost. The comparable amount recognized as net periodic benefit cost in 2011 was \$4.8 million. No prior service cost will be amortized in 2012 and none was amortized in 2011. The discount rates used to determine the benefit obligation at December 31, 2011 and 2010 were 4.5% and 5.3%, respectively.

The discount rate reflects rates at which the benefit obligation could be effectively settled. To determine this rate, the Company considers rates of return on high-quality fixed-income investments that are currently available and are expected to be available during the period until payment of the pension benefits. The expected future payments are discounted based on a portfolio of high-quality rated bonds (AA or better) for which the Company relies on the Citigroup Pension Liability Index, which is developed from the Citigroup Pension Discount Curve published as of the measurement date.

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The components of net periodic pension (credit) expense were as follows for the years indicated:

| <i>(in thousands)</i>                                       | Years Ended December 31, |             |              |
|---|--------------------------|-------------|--------------|
|   | 2011                     | 2010        | 2009         |
| <b>Components of Net Periodic Pension (Credit) Expense:</b> |                          |             |              |
| Interest cost   | \$ 5,964                 | \$ 6,057    | \$ 6,444     |
| Expected return on plan assets                              | (12,531)                 | (11,463)    | (10,303)     |
| Amortization of prior service cost                          |                          | 196         | 202          |
| Amortization of unrecognized actuarial loss                 | 4,758                    | 5,145       | 6,983        |
| <br>Net periodic pension (credit) expense                   | <br>\$ (1,809)           | <br>\$ (65) | <br>\$ 3,326 |

The following table indicates the weighted average assumptions used in determining the net periodic benefit cost for the years indicated:

|  | Years Ended December 31, |      |      |
|--|--------------------------|------|------|
|  | 2011                     | 2010 | 2009 |
| Discount rate                          | 5.3%                     | 5.8% | 6.1% |
| Expected rate of return on plan assets | 9.0                      | 9.0  | 9.0  |

New York Community Plan assets are invested in diversified investment funds of the RSI Retirement Trust (the Trust), a private placement fund, and in the Company's common stock. At December 31, 2011 and 2010, the amounts of New York Community Plan assets invested in the Company's common stock were \$15.5 million and \$22.2 million, respectively.

The Trust has been given discretion by the Plan Sponsor to determine the appropriate strategic asset allocation versus plan liabilities, as governed by the Trust's Statement of Investment Objectives and Guidelines (the Guidelines). The investment funds include a series of equity and bond mutual funds or commingled trust funds, each with its own investment objectives, strategies, and risks, as detailed in the Guidelines.

The long-term investment objectives are to maintain plan assets at a level that will sufficiently cover long-term obligations and to generate a return on plan assets that will meet or exceed the rate at which long-term obligations grow. A broadly diversified combination of equity and fixed income portfolios and various risk management techniques are used to help achieve these objectives.

In addition, significant consideration is given to the Plan's funding levels when determining the overall asset allocation. If the New York Community Plan is considered to be well funded, approximately 63% of its assets are allocated to equity securities (i.e., equity mutual funds) and approximately 37% to debt securities (i.e., bond mutual funds); these were the allocations at December 31, 2011. If the New York Community Plan does not satisfy the criteria for a well funded plan, approximately 50% of the Plan's assets are allocated to equity securities and approximately 50% to debt securities. Asset rebalancing is scheduled when the investment mix varies more than 10% in either direction from the target.

The investment goal of the New York Community Plan is to achieve investment results that will contribute to the proper funding of the pension plan by exceeding the rate of inflation over the long-term. In addition, investment managers for the Trust are expected to provide above-average performance when compared to their peers. Performance volatility is monitored, and risk and volatility are further managed by the distinct investment objectives of each of the Trust funds and by the diversification within each fund.

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The following table presents information about the investments held by the New York Community Plan as of December 31, 2011:

| <i>(in thousands)</i>                         | Total             | Quoted Prices in<br>Active Markets for<br>Identical Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|---|-------------------|---|---|--|
| <b>Mutual Funds Equity:</b>                   |                   |   |   |  |
| Large-cap value <sup>(1)</sup>                | \$ 11,573         | \$ 11,573   | \$  | \$   |
| Small-cap core <sup>(2)</sup>                 | 14,588            | 14,588  |   |  |
| <b>Common/Collective Trusts Equity:</b>       |                   |   |   |  |
| Large-cap core <sup>(3)</sup>                 | 13,310            |   | 13,310  |  |
| Large-cap value <sup>(4)</sup>                | 6,735             |   | 6,735   |  |
| Large-cap growth <sup>(5)</sup>               | 18,246            |   | 18,246  |  |
| International core <sup>(6)</sup>             | 15,475            |   | 15,475  |  |
| <b>Common/Collective Trusts Fixed Income:</b> |                   |   |   |  |
| Market duration fixed <sup>(7)</sup>          | 55,202            |   | 55,202  |  |
| <b>Equity Securities:</b>                     |                   |   |   |  |
| Company common stock                          | 15,542            | 15,542  |   |  |
|   | <b>\$ 150,671</b> | <b>\$ 41,703</b>  | <b>\$ 108,968</b>   | <b>\$</b>  |

- (1) This category consists of investments whose sector and industry exposures are maintained within a narrow band around the Russell 1000 Index. The portfolio holds approximately 150 stocks.
- (2) This category contains stocks whose sector weightings are maintained within a narrow band around those of the Russell 2000 Index. The portfolio typically holds more than 150 stocks.
- (3) This fund tracks the performance of the S&P 500 Index by purchasing the securities represented in the Index in approximately the same weightings as the Index.
- (4) This category contains large-cap stocks with above-average yields. The portfolio typically holds between 60 and 70 stocks.
- (5) This category consists of a portfolio of 45 to 65 stocks that typically overweight technology and health care.
- (6) This category consists of a broadly diversified portfolio of non-U.S. domiciled stocks. The portfolio typically holds more than 200 stocks, with 0% to 35% invested in emerging markets securities.
- (7) This category consists of an index fund that tracks the Barclays Capital U.S. Aggregate Bond Index. The fund invests in Treasury, agency, corporate, mortgage-backed, and asset-backed securities.

**Current Asset Allocation**

The weighted average asset allocations for the New York Community Plan as of December 31, 2011 and 2010 were as follows:

|                   | At December 31, |             |
|-------------------|-----------------|-------------|
|                   | 2011            | 2010        |
| Equity securities | 63%             | 68%         |
| Debt securities   | 37              | 32          |
| <b>Total</b>      | <b>100%</b>     | <b>100%</b> |

**Determination of Long-Term Rate of Return**

The long-term rate of return on assets assumption was set based on historical returns earned by equities and fixed income securities, and adjusted to reflect expectations of future returns as applied to the New York Community Plan's target allocation of asset classes. Equity securities and fixed income securities were assumed to earn real rates of return in the ranges of 5% to 9% and 2% to 6%, respectively. The long-term inflation

rate was estimated to be 3%. When these overall return expectations are applied to the New York Community Plan's target allocation, the result is an expected rate of return of 7% to 11%.

***Expected Contributions***

The Company does not expect to contribute to the New York Community Plan in 2012.

**Table of Contents*****Expected Future Annuity Payments***

The following annuity payments, which reflect expected future service, as appropriate, are expected to be paid by the New York Community Plan during the years indicated:

| <i>(in thousands)</i> |                  |
|-----------------------|------------------|
| 2012                  | \$ 6,748         |
| 2013                  | 6,810            |
| 2014                  | 6,910            |
| 2015                  | 6,986            |
| 2016                  | 7,025            |
| 2017 and thereafter   | 37,016           |
| <b>Total</b>          | <b>\$ 71,495</b> |

**Qualified Savings Plan**

The Company maintains a defined contribution qualified savings plan (the New York Community Bank Employee Savings Plan ) in which all full-time employees are able to participate after one year of service and having attained age 21. No matching contributions have been made by the Company to this plan since 1993.

**Post-Retirement Health and Welfare Benefits**

The Company offers certain post-retirement benefits, including medical, dental, and life insurance (the Health & Welfare Plan ) to retired employees, depending on age and years of service at the time of retirement. The costs of such benefits are accrued during the years that an employee renders the necessary service.

The following tables set forth certain information regarding the Health & Welfare Plan based on the measurement dates indicated:

| <i>(in thousands)</i>                                | December 31,       |                    |
|--|--------------------|--------------------|
|  | 2011               | 2010               |
| <b>Change in Benefit Obligation:</b>                 |                    |                    |
| Benefit obligation at beginning of year              | \$ 15,998          | \$ 15,766          |
| Service cost   | 5                  | 4                  |
| Interest cost  | 720                | 793                |
| Actuarial loss                                       | 1,291              | 1,283              |
| Premiums/claims paid                                 | (859)              | (1,848)            |
| <b>Benefit obligation at end of year</b>             | <b>\$ 17,155</b>   | <b>\$ 15,998</b>   |
| <b>Change in Plan Assets:</b>                        |                    |                    |
| Fair value of assets at beginning of year            | \$                 | \$                 |
| Employer contribution                                | 859                | 1,848              |
| Premiums/claims paid                                 | (859)              | (1,848)            |
| <b>Fair value of assets at end of year</b>           | <b>\$</b>          | <b>\$</b>          |
| <b>Funded status (included in other liabilities)</b> | <b>\$ (17,155)</b> | <b>\$ (15,998)</b> |

Changes recognized in other comprehensive income for the year ended December 31:

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|  |            |            |
|--|------------|------------|
| Amortization of prior service cost   | \$ 249     | \$ 249     |
| Amortization of actuarial gain   | (411)      | (313)      |
| Net loss arising during the year   | 1,292      | 1,283      |
| <br>   |            |            |
| Total recognized in other comprehensive loss for the year (pre-tax)  | \$ 1,130   | \$ 1,219   |
| <br>   |            |            |
| Accumulated other comprehensive loss (pre-tax) not yet recognized in net periodic benefit cost at December 31: |            |            |
| Prior service cost   | \$ (2,529) | \$ (2,778) |
| Actuarial loss, net  | 7,477      | 6,596      |
| <br>   |            |            |
| Total accumulated other comprehensive loss (pre-tax)   | \$ 4,948   | \$ 3,818   |

At December 31, 2011 and 2010, the discount rates used in the preceding table were 3.9% and 4.7%, respectively.

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The estimated net actuarial loss and the prior service liability that will be amortized from AOCL into net periodic benefit cost over the next fiscal year are \$505,000 and \$249,000, respectively.

The following table indicates the components of net periodic benefit cost for the years indicated:

| <i>(in thousands)</i>                           | Years Ended December 31, |            |            |
|---|--------------------------|------------|------------|
|   | 2011                     | 2010       | 2009       |
| <b>Components of Net Periodic Benefit Cost:</b> |                          |            |            |
| Service cost                                    | \$ 5                     | \$ 4       | \$ 4       |
| Interest cost                                   | 720                      | 793        | 910        |
| Amortization of prior service cost              | (249)                    | (249)      | (249)      |
| Amortization of unrecognized actuarial loss     | 411                      | 313        | 303        |
| <br>Net periodic benefit cost                   | <br>\$ 887               | <br>\$ 861 | <br>\$ 968 |

The following table indicates the weighted average assumptions used in determining the net periodic benefit cost for the years indicated:

|   | Years Ended December 31, |      |      |
|---|--------------------------|------|------|
|   | 2011                     | 2010 | 2009 |
| Discount rate                                 | 4.7%                     | 5.3% | 5.9% |
| Current medical trend rate                    | 9.0                      | 9.0  | 9.0  |
| Ultimate trend rate                           | 5.0                      | 5.0  | 5.0  |
| Year when ultimate trend rate will be reached | 2015                     | 2014 | 2013 |

Had the assumed medical trend rate at December 31, 2011 increased by 1% in each future year, the accumulated post-retirement benefit obligation at that date would have increased by \$551,000, and the aggregate of the benefits earned and the interest components of 2011 net post-retirement benefit cost would each have increased by \$2,000. Had the assumed medical trend rate decreased by 1% in each future year, the accumulated post-retirement benefit obligation at December 31, 2011 would have declined by \$456,000, and the aggregate of the benefits earned and the interest components of 2011 net post-retirement benefit cost each would have declined by \$2,000.

**Investment Policies and Strategies**

The Health & Welfare Plan is an unfunded non-qualified pension plan and is not expected to hold assets for investment at any time. Any contributions made to the Health & Welfare Plan will be used to immediately pay plan premiums and claims as they come due.

**Expected Contributions**

The Company expects to contribute \$1.3 million to the Health & Welfare Plan to pay premiums and claims for the fiscal year ending December 31, 2012.

**Expected Future Payments for Premiums and Claims**

The following amounts are currently expected to be paid for premiums and claims during the years indicated under the Health & Welfare Plan:

| <i>(in thousands)</i> |          |
|-----------------------|----------|
| 2012                  | \$ 1,329 |
| 2013                  | 1,310    |
| 2014                  | 1,290    |
| 2015                  | 1,253    |



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|                     |                  |
|---------------------|------------------|
| 2016                | 1,227            |
| 2017 and thereafter | 5,629            |
| <b>Total</b>        | <b>\$ 12,038</b> |

**Table of Contents****NOTE 12: STOCK-RELATED BENEFIT PLANS****New York Community Bank Employee Stock Ownership Plan**

All full-time employees who have attained 21 years of age and who have completed twelve consecutive months of credited service are eligible to participate in the ESOP, with benefits vesting on a seven-year basis, starting with 20% in the third year of employment and continuing in 20% increments in each successive year. Benefits are payable upon death, retirement, disability, or separation from service, and may be paid in stock. However, in the event of a change in control, as defined in the ESOP, any unvested portion of benefits shall vest immediately.

At the time of the Community Bank's conversion to stock form, the Company loaned \$19.4 million to the ESOP to purchase 18,583,440 shares of the Company's common stock. In the second quarter of 2002, the Company loaned an additional \$14.8 million to the ESOP for the purchase of 906,667 shares of the common stock that were sold in a secondary offering on May 14, 2002. In 2002, the two loans were consolidated into a single loan which was being repaid at a fixed interest rate of 4.75% over a period of time not to exceed 30 years. The dividends and investment income on ESOP shares that were used for debt service in 2010 and 2009 amounted to approximately \$299,000 and \$632,000, respectively. In 2010, the loan was fully repaid and all the remaining shares were released from the suspense account and allocated to participants.

In 2011, 2010, and 2009, the Company allocated 526,800; 472,841; and 332,055 shares, respectively, to participants in the ESOP. For the years ended December 31, 2011, 2010, and 2009, the Company recorded ESOP-related compensation expense of \$7.0 million, \$9.1 million, and \$3.8 million, respectively.

**Supplemental Executive Retirement Plan**

In 1993, the Community Bank also established a Supplemental Executive Retirement Plan (SERP), which provided additional unfunded, non-qualified benefits to certain participants in the ESOP in the form of Company common stock. The SERP was frozen in 1999. Trust-held assets, consisting entirely of Company common stock, amounted to 1,268,102 and 1,185,062 shares at December 31, 2011 and 2010, respectively. The cost of these shares is reflected as a reduction of paid-in capital in excess of par in the Consolidated Statements of Condition. The Company recorded no SERP-related compensation expense in 2011, 2010, or 2009.

**Stock Incentive and Stock Option Plans**

At December 31, 2011, the Company had 3,010,058 shares available for grant as options, restricted stock, or other forms of related rights under the 2006 Stock Incentive Plan. During 2011, 2010, and 2009, 1,693,000; 463,000; and 1,352,000 shares of restricted stock were granted under the 2006 Stock Incentive Plan, with average fair values of \$18.30, \$16.29, and \$13.05 per share on the respective grant dates. The shares of restricted stock that were granted in 2011 and 2010 vest over a period of five years. Compensation cost related to the restricted stock grants is recognized on a straight-line basis over the vesting period, and totaled \$16.7 million, \$10.9 million, and \$9.5 million for the years ended December 31, 2011, 2010, and 2009, respectively.

The following table provides a summary of activity with regard to restricted stock awards in the year ended December 31, 2011:

|                               | For the Year Ended<br>December 31, 2011 |  |
|-------------------------------|---|--|
|                               | Number of Shares                        | Weighted Average<br>Grant Date<br>Fair Value |
| Unvested at beginning of year | 2,636,700                               | \$ 14.17                                     |
| Granted                       | 1,693,000                               | 18.30  |
| Vested                        | (812,760)                               | 14.33  |
| Forfeited                     | (87,500)                                | 16.68  |
| Unvested at end of year       | 3,429,440                               | 16.11  |

As of December 31, 2011, unrecognized compensation cost relating to unvested restricted stock totaled \$45.3 million. This amount will be recognized over a remaining weighted average period of 3.2 years.



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In addition, the Company had eight stock option plans at December 31, 2008: the 1993 and 1997 New York Community Bancorp, Inc. Stock Option Plans; the 1993 Haven Bancorp, Inc. Stock Option Plan; the 1998 Richmond County Financial Corp. Stock Compensation Plan; the 2001 Roslyn Bancorp Stock-based Incentive Plan; the 1998 Long Island Financial Corp. Stock Option Plan; and the 2003 and 2004 Synergy Financial Group Stock Option Plans (all eight plans collectively referred to as the Stock Option Plans). All stock options granted under the Stock Option Plans expire ten years from the date of grant.

The Company uses the modified prospective approach to recognize compensation costs related to share-based payments at fair value on the date of grant, and recognizes such costs in the financial statements over the vesting period during which the employee provides service in exchange for the award. As there were no unvested options at any time during 2011, 2010, or 2009, the Company did not record any compensation and benefits expense relating to stock options during these years.

Currently, the Company issues new shares of common stock to satisfy the exercise of options. The Company may also use common stock held in Treasury to satisfy the exercise of options. In such event, the difference between the average cost of Treasury shares and the exercise price is recorded as an adjustment to retained earnings or paid-in capital on the date of exercise. At December 31, 2011, 2010, and 2009, respectively, there were 9,006,944; 12,443,676; and 13,037,564 stock options outstanding. The number of shares available for future issuance under the Stock Option Plans was 10,400 at December 31, 2011.

The status of the Stock Option Plans at December 31, 2011 and changes that occurred during the year ended at that date are summarized below:

|  | For the Year Ended<br>December 31, 2011 |                                    |
|--|---|------------------------------------|
|  | Number of Stock<br>Options              | Weighted Average<br>Exercise Price |
| Stock options outstanding, beginning of year | 12,443,676                              | \$ 15.75                           |
| Exercised                                    | (349,923)                               | 12.54                              |
| Expired                                      | (3,086,809)                             | 16.55                              |
| Stock options outstanding, end of year       | 9,006,944                               | 15.60                              |
| Options exercisable at year-end              | 9,006,944                               | 15.60                              |

The intrinsic value of stock options outstanding and exercisable at December 31, 2011 was \$62,000. The intrinsic values of options exercised during the years ended December 31, 2011, 2010, and 2009 were \$1.9 million, \$3.1 million, and \$309,000, respectively.

**Table of Contents****NOTE 13: FAIR VALUE MEASUREMENTS**

The FASB issued guidance that, among other things, defined fair value, established a consistent framework for measuring fair value, and expanded disclosure for each major asset and liability category measured at fair value on either a recurring or non-recurring basis. The guidance clarified that fair value is an exit price, representing the amount that would be received when selling an asset, or paid when transferring a liability, in an orderly transaction between market participants. Fair value is thus a market-based measurement that should be determined based on assumptions that market participants would use in pricing an asset or liability. As a basis for considering such assumptions, the FASB established a three-tier fair value hierarchy that prioritizes the inputs used in measuring fair value as follows:

Level 1 Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2 Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level 3 Inputs to the valuation methodology are significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants use in pricing an asset or liability.

A financial instrument's categorization within this valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The following tables present assets and liabilities that were measured at fair value on a recurring basis as of December 31, 2011 and 2010, and that were included in the Company's Consolidated Statement of Condition at those dates:

|  | Fair Value Measurements at December 31, 2011 Using                               |   |  |                        |                     |
|--|--|---|--|------------------------|---------------------|
|  | Quoted Prices in<br>Active<br>Markets<br>for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Netting<br>Adjustments | Total<br>Fair Value |
| <i>(in thousands)</i>                                  |  |   |  |                        |                     |
| <b>Mortgage-Related Securities Available for Sale:</b> |  |   |  |                        |                     |
| GSE certificates                                       | \$   | \$ 102,645  | \$   | \$                     | \$ 102,645          |
| GSE CMOs   |  | 65,276  |  |                        | 65,276              |
| Private label CMOs                                     |  | 24,041  |  |                        | 24,041              |
| <b>Total mortgage-related securities</b>               | <b>\$</b>  | <b>\$ 191,962</b>   | <b>\$</b>  | <b>\$</b>              | <b>\$ 191,962</b>   |
| <b>Other Securities Available for Sale:</b>            |  |   |  |                        |                     |
| GSE debentures   | \$   | \$ 458,766  | \$   | \$                     | \$ 458,766          |
| Corporate bonds  |  |   |  |                        |                     |
| U. S. Treasury obligations                             |  |   |  |                        |                     |
| State, county, and municipal                           |  | 1,285   |  |                        | 1,285               |
| Capital trust notes                                    |  | 14,125  | 18,078   |                        | 32,203              |
| Preferred stock  |  | 195   |  |                        | 195                 |
| Common stock   | 37,026   | 3,225   |  |                        | 40,251              |
| <b>Total other securities</b>                          | <b>\$ 37,026</b>   | <b>\$ 477,596</b>   | <b>\$ 18,078</b>                                   | <b>\$</b>              | <b>\$ 532,700</b>   |
| <b>Total securities available for sale</b>             | <b>\$ 37,026</b>   | <b>\$ 669,558</b>   | <b>\$ 18,078</b>                                   | <b>\$</b>              | <b>\$ 724,662</b>   |

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Other Assets:

|                           |         |              |        |         |              |
|---------------------------|---------|--------------|--------|---------|--------------|
| Loans held for sale       | \$      | \$ 1,036,918 | \$     | \$      | \$ 1,036,918 |
| Mortgage servicing rights |         |              |        | 116,416 | 116,416      |
| Derivative assets         | 9,004   | 762          | 15,633 |         | 25,399       |
| Liabilities:              |         |              |        |         |              |
| Derivative liabilities    | \$ (20) | \$ (11,742)  | \$     | \$      | \$ (11,762)  |

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|  | Fair Value Measurements at December 31, 2010 Using                            |   |  |                        |                     |
|--|---|---|--|------------------------|---------------------|
|  | Quoted Prices<br>in Active<br>Markets<br>for<br>Identical Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Netting<br>Adjustments | Total<br>Fair Value |
| <i>(in thousands)</i>                                  |   |   |  |                        |                     |
| <b>Mortgage-Related Securities Available for Sale:</b> |   |   |  |                        |                     |
| GSE certificates                                       | \$  | \$ 211,515  | \$   | \$                     | \$ 211,515          |
| GSE CMOs   |   | 222,303   |  |                        | 222,303             |
| Private label CMOs                                     |   | 51,362  |  |                        | 51,362              |
| <b>Total mortgage-related securities</b>               | <b>\$</b>   | <b>\$ 485,180</b>   | <b>\$</b>  | <b>\$</b>              | <b>\$ 485,180</b>   |
| <b>Other Securities Available for Sale:</b>            |   |   |  |                        |                     |
| GSE debentures   | \$  | \$ 620  | \$   | \$                     | \$ 620              |
| Corporate bonds  |   | 4,250   |  |                        | 4,250               |
| U. S. Treasury obligations                             | 58,553  |   |  |                        | 58,553              |
| State, county, and municipal                           |   | 1,334   |  |                        | 1,334               |
| Capital trust notes                                    |   | 13,467  | 28,537   |                        | 42,004              |
| Preferred stock  |   | 14,468  | 6,271  |                        | 20,739              |
| Common stock   | 34,387  | 5,889   |  |                        | 40,276              |
| <b>Total other securities</b>                          | <b>\$ 92,940</b>  | <b>\$ 40,028</b>  | <b>\$ 34,808</b>                                   | <b>\$</b>              | <b>\$ 167,776</b>   |
| <b>Total securities available for sale</b>             | <b>\$ 92,940</b>  | <b>\$ 525,208</b>   | <b>\$ 34,808</b>                                   | <b>\$</b>              | <b>\$ 652,956</b>   |
| <b>Other Assets:</b>                                   |   |   |  |                        |                     |
| Loans held for sale                                    | \$  | \$ 1,203,844  | \$   | \$                     | \$ 1,203,844        |
| Mortgage servicing rights                              |   |   | 106,186  |                        | 106,186             |
| Derivative assets                                      | 152   | 14,067  | 53   |                        | 14,272              |
| <b>Liabilities:</b>                                    |   |   |  |                        |                     |
| Derivative liabilities                                 | \$ (210)  | \$ (3,908)  | \$   | \$                     | \$ (4,118)          |

The Company reviews and updates the fair value hierarchy classifications for its assets on a quarterly basis. Changes from one quarter to the next that are related to the observability of inputs to a fair value measurement may result in a reclassification from one hierarchy level to another.

A description of the methods and significant assumptions utilized in estimating the fair value of available-for-sale securities follows:

Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include highly liquid government securities, exchange-traded securities, and derivatives.

If quoted market prices are not available for the specific security, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows. These pricing models primarily use market-based or independently sourced market parameters as inputs, including, but not limited to, yield curves, interest rates, equity or debt prices, and credit spreads. In addition to observable market information, models incorporate transaction details such as maturity and cash flow assumptions. Securities valued in this manner would generally be classified within Level 2 of the valuation hierarchy and primarily include such instruments as mortgage-related and corporate debt securities.

The Company reviews quoted market prices supplied by independent pricing services, as well as their underlying pricing methodologies, for reasonableness. At various times, the Company will validate, on a sample basis, quoted market prices supplied by independent pricing services compared to market prices obtained from third-party sources or derived from internal models.

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The Company carries loans held for sale originated by the Residential Mortgage Banking segment at fair value, in accordance with ASC Topic 825 Financial Instruments. The fair value of held-for-sale loans is primarily based on quoted market prices for securities backed by similar types of loans. The changes in fair value of these assets are largely driven by changes in interest rates subsequent to loan funding and changes in the fair value of servicing associated with the mortgage loans held for sale. Loans held for sale are classified within Level 2 of the valuation hierarchy.



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In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within Level 3 of the valuation hierarchy. In valuing collateralized debt obligations ( CDOs ), which include pooled trust preferred securities and income notes, and certain single-issue capital trust notes, each of which are classified within Level 3, the determination of fair value may require benchmarking to similar instruments or analyzing default and recovery rates. Therefore, CDOs and certain single-issue capital trust notes are valued using a model based on the specific collateral composition and cash flow structure of the securities. Key inputs to the model consist of market spread data for each credit rating, collateral type, and other relevant contractual features. In instances where quoted price information is available, that price is considered when arriving at the security's fair value. Where there is limited activity or less transparency around the inputs to the valuation of preferred stock, the valuation is based on a discounted cash flow model.

MSRs do not trade in an active open market with readily observable prices. The Company bases the fair value of its MSRs on the present value of estimated future net servicing income cash flows utilizing an internal valuation model. The Company estimates future net servicing income cash flows with assumptions that market participants would use to estimate fair value, including estimates of prepayment speeds, discount rates, default rates, refinance rates, servicing costs, escrow account earnings, contractual servicing fee income, and ancillary income. The Company reassesses and periodically adjusts the underlying inputs and assumptions in the model to reflect market conditions and assumptions that a market participant would consider in valuing the MSR asset. MSR fair value measurements use significant unobservable inputs and, accordingly, are classified within Level 3.

Exchange-traded derivatives that are valued using quoted prices are classified within Level 1 of the valuation hierarchy. The majority of the Company's derivative positions are valued using internally developed models that use readily observable market parameters as their basis. These are parameters that are actively quoted and can be validated by external sources, including industry pricing services. Where the types of derivative products have been in existence for some time, the Company uses models that are widely accepted in the financial services industry. These models reflect the contractual terms of the derivatives, including the period to maturity, and market-based parameters such as interest rates, volatility, and the credit quality of the counterparty. Furthermore, many of these models do not contain a high level of subjectivity, as the methodologies used in the models do not require significant judgment, and inputs to the models are readily observable from actively quoted markets, as is the case for plain vanilla interest rate swaps and option contracts. Such instruments are generally classified within Level 2 of the valuation hierarchy. Derivatives that are valued based on models with significant unobservable market parameters, and that are normally traded less actively, have trade activity that is one-way, and/or are traded in less-developed markets, are classified within Level 3 of the valuation hierarchy.

The fair value of IRLCs for residential mortgage loans that the Company intends to sell is based on internally developed models. The key model inputs primarily include the sum of the value of the forward commitment based on the loans' expected settlement dates and the projected values of the MSRs, loan level price adjustment factors, and historical IRLC fall-out factors. Such derivatives are classified as Level 3.

While the Company believes its valuation methods are appropriate and consistent with those of other market participants, the use of different methodologies or assumptions to determine the fair values of certain financial instruments could result in different estimates of fair values at the reporting date.

**Table of Contents****Changes in Level 3 Fair Value Measurements**

The following tables present a roll-forward of the balance sheet amounts for the years ended December 31, 2011 and 2010 (including the change in fair value) for financial instruments classified in Level 3 of the valuation hierarchy.

|   | Fair Value      |               | Total Realized/Unrealized Gains/(Losses) Recorded in Comprehensive |           |                          | Fair Value       |                   | Change in Unrealized Gains/(Losses) Related to Instruments Held at December 31, 2011 |
|---|-----------------|---------------|--|-----------|--------------------------|------------------|-------------------|--|
|   | January 1, 2011 | (Loss) Income | (Loss) Income  | Issuances | Transfers out of Level 3 | at Dec. 31, 2011 | December 31, 2011 |  |
| <i>(in thousands)</i>                                     |                 |               |  |           |                          |                  |                   |  |
| Available-for-sale capital securities and preferred stock | \$ 34,808       | \$ (6,160)    | \$ (8,479)   | \$        | \$ (2,091)               | \$ 18,078        | \$ (14,639)       |  |
| Mortgage servicing rights                                 | 106,186         | (71,830)      |  | 82,060    |                          | 116,416          | (71,830)          |  |
| Derivatives, net  | 53              | 15,580        |  |           |                          | 15,633           | 15,580            |  |

|   | Fair Value      |               | Total Realized/Unrealized Gains/(Losses) Recorded in Comprehensive |           |                        | Fair Value       |                   | Change in Unrealized Gains/(Losses) Related to Instruments Held at December 31, 2010 |
|---|-----------------|---------------|--|-----------|------------------------|------------------|-------------------|--|
|   | January 1, 2010 | (Loss) Income | (Loss) Income  | Issuances | Transfers into Level 3 | at Dec. 31, 2010 | December 31, 2010 |  |
| <i>(in thousands)</i>                                     |                 |               |  |           |                        |                  |                   |  |
| Available-for-sale capital securities and preferred stock | \$ 33,783       | \$ (13,668)   | \$ 14,693  | \$        | \$                     | \$ 34,808        | \$ 1,025          |  |
| Mortgage servicing rights                                 | 8,617           | (3,198)       |  | 100,767   |                        | 106,186          | (3,198)           |  |
| Derivatives, net  | 32              | 21            |  |           |                        | 53               | 21                |  |

The Company's policy is to recognize transfers in and out of Levels 1, 2, and 3 as of the end of the reporting period. During the year ended December 31, 2011, the Company transferred certain trust preferred securities out of Level 3 as a result of increased observable market activity for these securities. In addition, \$18.1 million of OTTI was recognized on certain preferred stock that had been classified as Level 3. There were no gains or losses recognized as a result of the transfer of securities during the year ended December 31, 2011. There were no transfers of securities between Levels 1 and 2 for the years ended December 31, 2011 or 2010.

**Table of Contents****Assets Measured at Fair Value on a Non-Recurring Basis**

Certain assets are measured at fair value on a non-recurring basis. Such instruments are subject to fair value adjustments under certain circumstances (e.g., when there is evidence of impairment). The following tables present assets and liabilities that were measured at fair value on a non-recurring basis as of December 31, 2011 and 2010, and that were included in the Company's Consolidated Statements of Condition at those dates:

| <i>(in thousands)</i>       | Fair Value Measurements at December 31, 2011 Using |                   |                  |            | Total Fair Value |
|-----------------------------|--|-------------------|------------------|------------|------------------|
|                             | Quoted Prices in                                   | Significant Other | Significant      | Total Fair |                  |
|                             | Active Markets for                                 |                   |                  |            |                  |
|                             | Identical Assets (Level 1)                         | Inputs (Level 2)  | Inputs (Level 3) | Value      |                  |
| Certain impaired loans      | \$   | \$                | \$ 72,582        | \$ 72,582  |                  |
| Other assets <sup>(1)</sup> |  | 26,810            |                  | 26,810     |                  |
|                             | \$   | \$ 26,810         | \$ 72,582        | \$ 99,392  |                  |

(1) Represents the fair value of OREO that was measured at fair value subsequent to its initial classification as OREO.

| <i>(in thousands)</i>  | Fair Value Measurements at December 31, 2010 Using |                   |                  |            | Total Fair Value |
|------------------------|--|-------------------|------------------|------------|------------------|
|                        | Quoted Prices in                                   | Significant Other | Significant      | Total Fair |                  |
|                        | Active Markets for                                 |                   |                  |            |                  |
|                        | Identical Assets (Level 1)                         | Inputs (Level 2)  | Inputs (Level 3) | Value      |                  |
| Loans held for sale    | \$   | \$ 3,233          | \$               | \$ 3,233   |                  |
| Certain impaired loans |  |                   | 237,975          | 237,975    |                  |
|                        | \$   | \$ 3,233          | \$ 237,975       | \$ 241,208 |                  |

The fair values of collateral-dependent impaired loans are determined using various valuation techniques, including consideration of appraised values and other pertinent real estate market data.

**Other Fair Value Disclosures**

Certain FASB guidance requires the disclosure of fair value information about the Company's on- and off-balance-sheet financial instruments. Quoted market prices, when available, are used as the measure of fair value. In cases where quoted market prices are not available, fair values are based on present-value estimates or other valuation techniques. Such fair values are significantly affected by the assumptions used, the timing of future cash flows, and the discount rate.

Because assumptions are inherently subjective in nature, estimated fair values cannot be substantiated by comparison to independent market quotes. Furthermore, in many cases, the estimated fair values provided would not necessarily be realized in an immediate sale or settlement of such instruments.

The following table summarizes the carrying values and estimated fair values of the Company's financial instruments at December 31, 2011 and 2010:

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| <i>(in thousands)</i>         | December 31,   |                      |                |                      |
|-------------------------------|----------------|----------------------|----------------|----------------------|
|                               | 2011           |                      | 2010           |                      |
|                               | Carrying Value | Estimated Fair Value | Carrying Value | Estimated Fair Value |
| <b>Financial Assets:</b>      |                |                      |                |                      |
| Cash and cash equivalents     | \$ 2,001,737   | \$ 2,001,737         | \$ 1,927,542   | \$ 1,927,542         |
| Securities held to maturity   | 3,815,854      | 3,966,185            | 4,135,935      | 4,157,322            |
| Securities available for sale | 724,662        | 724,662              | 652,956        | 652,956              |
| FHLB stock                    | 490,228        | 490,228              | 446,014        | 446,014              |
| Loans, net                    | 30,152,154     | 30,755,121           | 29,041,595     | 29,454,199           |
| Mortgage servicing rights     | 117,012        | 117,012              | 107,378        | 107,378              |
| Derivatives                   | 25,399         | 25,399               | 14,272         | 14,272               |
| <b>Financial Liabilities:</b> |                |                      |                |                      |
| Deposits                      | \$ 22,274,130  | \$ 22,321,011        | \$ 21,809,051  | \$ 21,846,984        |
| Borrowed funds                | 13,960,413     | 15,423,474           | 13,536,116     | 14,801,131           |
| Derivatives                   | 11,762         | 11,762               | 4,118          | 4,118                |

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The methods and significant assumptions used to estimate fair values for the Company's financial instruments are as follows:

### ***Cash and Cash Equivalents***

Cash and cash equivalents include cash and due from banks and federal funds sold. The estimated fair values of cash and cash equivalents are assumed to equal their carrying values, as these financial instruments are either due on demand or have short-term maturities.

### ***Securities Held to Maturity and Available for Sale***

If quoted market prices are not available for a specific security, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows. These pricing models primarily use market-based or independently sourced market parameters as inputs, including, but not limited to, yield curves, interest rates, equity or debt prices, and credit spreads. In addition to observable market information, pricing models also incorporate transaction details such as maturity and cash flow assumptions.

### ***Federal Home Loan Bank Stock***

The fair value of FHLB stock approximates the carrying amount, which is at cost.

### ***Loans***

The loan portfolio is segregated into various components for valuation purposes in order to group loans based on their significant financial characteristics, such as loan type (mortgages or other) and payment status (performing or non-performing). The estimated fair values of mortgage and other loans are computed by discounting the anticipated cash flows from the respective portfolios. The discount rates reflect current market rates for loans with similar terms to borrowers of similar credit quality. The estimated fair values of non-performing mortgage and other loans are based on recent collateral appraisals.

The methods used to estimate the fair value of loans are extremely sensitive to the assumptions and estimates used. While management has attempted to use assumptions and estimates that best reflect the Company's loan portfolio and current market conditions, a greater degree of subjectivity is inherent in these values than in those determined in active markets. Accordingly, readers are cautioned in using this information for purposes of evaluating the financial condition and/or value of the Company in and of itself or in comparison with any other company.

In addition, these methods of estimating fair value do not incorporate the exit-price concept of fair value described in ASC Topic 820-10, Fair Value Measurements and Disclosures.

### ***Loans Held for Sale***

Fair value is based on independent quoted market prices, where available, and adjusted as necessary for such items as servicing value, guaranty fee premiums, and credit spread adjustments.

### ***Mortgage Servicing Rights***

MSRs do not trade in an active market with readily observable prices. Accordingly, the Company utilizes a valuation model that calculates the present value of estimated future cash flows. The model incorporates various assumptions, including estimates of prepayment speeds, discount rates, refinance rates, servicing costs, and ancillary income. The Company reassesses and periodically adjusts the underlying inputs and assumptions in the model to reflect market conditions and assumptions that a market participant would consider in valuing the MSR asset.

### ***Derivative Financial Instruments***

For exchange-traded futures and exchange-traded options, the fair value is based on observable quoted market prices in an active market. For forward commitments to buy and sell loans and mortgage-backed securities, the fair value is based on observable market prices for similar securities in an active market. The fair value of IRLCs for one-to-four family mortgage loans that the Company intends to sell is based on internally developed models. The key model inputs primarily include the sum of the value of the forward commitment based on the loans expected settlement dates, the value of MSR arrived at by an independent MSR broker, government agency price adjustment factors, and historical IRLC fall-out factors.



**Table of Contents****Deposits**

The fair values of deposit liabilities with no stated maturity (i.e., NOW and money market accounts, savings accounts, and non-interest-bearing accounts) are equal to the carrying amounts payable on demand. The fair values of CDs represent contractual cash flows, discounted using interest rates currently offered on deposits with similar characteristics and remaining maturities. These estimated fair values do not include the intangible value of core deposit relationships, which comprise a significant portion of the Company's deposit base.

**Borrowed Funds**

The estimated fair value of borrowed funds is based either on bid quotations received from securities dealers or the discounted value of contractual cash flows with interest rates currently in effect for borrowed funds with similar maturities and structures.

**Off-Balance-Sheet Financial Instruments**

The fair values of commitments to extend credit and unadvanced lines of credit are estimated based on an analysis of the interest rates and fees currently charged to enter into similar transactions, considering the remaining terms of the commitments and the creditworthiness of the potential borrowers. The estimated fair values of such off-balance-sheet financial instruments were insignificant at December 31, 2011 and 2010.

**NOTE 14: DERIVATIVE FINANCIAL INSTRUMENTS**

The Company's derivative financial instruments consist of financial forward and futures contracts, IRLCs, swaps, and options. These derivatives relate to mortgage banking operations, MSRs, and other risk management activities, and seek to mitigate or reduce the Company's exposure to losses from adverse changes in interest rates. These activities will vary in scope based on the level and volatility of interest rates, the type of assets held, and other changing market conditions.

The Company held derivatives not designated as hedges with a notional amount of \$5.1 billion at December 31, 2011. Changes in the fair value of these derivatives are reflected in current-period earnings.

The following table sets forth information regarding the Company's derivative financial instruments at December 31, 2011:

| <i>(in thousands)</i>  | Notional<br>Amount | December 31, 2011<br>Unrealized <sup>(1)</sup> |           |
|--|--------------------|--|-----------|
|  |                    | Gain   | Loss      |
| Treasury options   | \$ 800,000         | \$ 2,102                                       | \$        |
| Eurodollar futures   | 600,000            |  | 20        |
| Forward commitments to sell loans/mortgage-backed securities | 1,849,921          |  | 18,908    |
| Forward commitments to buy loans/mortgage-backed securities  | 705,000            | 7,927  |           |
| Interest rate lock commitments                               | 1,130,284          | 15,633   |           |
| Total derivatives  | \$ 5,085,205       | \$ 25,662                                      | \$ 18,928 |

(1) Derivatives in a net gain position are recorded as other assets and derivatives in a net loss position are recorded as other liabilities in the Consolidated Statements of Condition.

The Company uses various financial instruments, including derivatives, in connection with its strategies to reduce price risk resulting from changes in interest rates. Derivative instruments may include IRLCs entered into with borrowers or correspondents/brokers to acquire conforming fixed and adjustable rate residential mortgage loans that will be held for sale. Other derivative instruments include Treasury options and Eurodollar futures. Gains or losses due to changes in the fair value of derivatives are recognized in current-period earnings.

The Company enters into forward contracts to sell fixed rate mortgage-backed securities to protect against changes in the prices of conforming fixed rate loans held for sale. Forward contracts are entered into with securities dealers in an amount related to the portion of IRLCs that is

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expected to close. The value of these forward sales contracts moves inversely with the value of the loans in response to changes in interest rates.

To manage the price risk associated with fixed rate non-conforming mortgage loans, the Company generally enters into forward contracts on mortgage-backed securities or forward commitments to sell loans to approved investors. Short positions in Eurodollar futures contracts are used to manage price risk on adjustable rate mortgage loans held for sale.



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The Company also purchases put and call options to manage the risk associated with variations in the amount of IRLCs that ultimately close.

In addition, the Company mitigates a portion of the risk associated with changes in the value of MSRs. The general strategy for mitigating this risk is to purchase derivative instruments, the value of which changes in the opposite direction of interest rates, thus partially offsetting the changes in the value of our servicing assets, the value of which tends to move in the same direction as interest rates. Accordingly, the Company purchases Eurodollar futures and call options on Treasury securities and enters into forward contracts to purchase mortgage-backed securities.

The following table sets forth the effect of derivative instruments on the Consolidated Statements of Income and Comprehensive Income for the twelve months ended December 31, 2011 and 2010:

| <i>(in thousands)</i>  | Gain (Loss) Included in Mortgage Banking Income<br>For the Twelve Months Ended December |             |
|--|---|-------------|
|  | 2011  | 2010        |
| Treasury options   | \$ 19,063   | \$ (753)    |
| Eurodollar futures   | (2,456)   | (1,847)     |
| Forward commitments to buy/sell loans/mortgage-backed securities | (37,434)  | (28,065)    |
| Total loss   | \$ (20,827)   | \$ (30,665) |

**NOTE 15: DIVIDEND RESTRICTIONS ON SUBSIDIARY BANKS**

Various legal restrictions limit the extent to which the Company's subsidiary banks can supply funds to the Parent Company and its non-bank subsidiaries. The Company's subsidiary banks would require the approval of the Superintendent of the New York State Department of Financial Services (the NYDFS) if the dividends they declared in any calendar year were to exceed the total of their respective net profits for that year combined with their respective retained net profits for the preceding two calendar years, less any required transfer to paid-in capital. The term net profits is defined as the remainder of all earnings from current operations plus actual recoveries on loans, investments, and other assets, after deducting from the total thereof all current operating expenses, actual losses, if any, and all federal, state, and local taxes. In 2011, dividends of \$555.0 million were paid by the Banks to the Parent Company. At December 31, 2011, the Banks could have paid additional dividends of \$296.5 million to the Parent Company without regulatory approval.

**Table of Contents****NOTE 16: PARENT COMPANY-ONLY FINANCIAL INFORMATION**

The following tables present the condensed financial statements for New York Community Bancorp, Inc. (parent company only):

**Condensed Statements of Condition**

| <i>(in thousands)</i>                            | December 31,        |                     |
|--|---------------------|---------------------|
|  | 2011                | 2010                |
| <b>ASSETS:</b>                                   |                     |                     |
| Cash and cash equivalents                        | \$ 241,268          | \$ 82,081           |
| Securities available for sale                    | 3,815               | 6,023               |
| Investments in subsidiaries                      | 5,839,263           | 5,915,608           |
| Receivables from subsidiaries                    | 6,171               | 8,041               |
| Other assets                                     | 28,463              | 52,414              |
| <b>Total assets</b>                              | <b>\$ 6,118,980</b> | <b>\$ 6,064,167</b> |
| <b>LIABILITIES AND STOCKHOLDERS EQUITY:</b>      |                     |                     |
| Senior notes                                     | \$ 89,984           | \$ 89,951           |
| Junior subordinated debentures                   | 426,936             | 426,992             |
| Other liabilities                                | 36,356              | 21,004              |
| <b>Total liabilities</b>                         | <b>553,276</b>      | <b>537,947</b>      |
| <b>Stockholders equity</b>                       | <b>5,565,704</b>    | <b>5,526,220</b>    |
| <b>Total liabilities and stockholders equity</b> | <b>\$ 6,118,980</b> | <b>\$ 6,064,167</b> |

**Condensed Statements of Income**

| <i>(in thousands)</i>  | Years Ended December 31, |                   |                   |
|--|--------------------------|-------------------|-------------------|
|  | 2011                     | 2010              | 2009              |
| Interest income  | \$ 1,064                 | \$ 969            | \$ 1,837          |
| Dividends received from subsidiaries   | 555,000                  | 335,000           | 300,000           |
| OTTI loss on securities  |                          |                   | (13,200)          |
| Gain on debt repurchases   |                          |                   | 8,792             |
| Other income   | 753                      | 767               | 881               |
| <b>Gross income</b>  | <b>556,817</b>           | <b>336,736</b>    | <b>298,310</b>    |
| <b>Operating expenses</b>  | <b>42,185</b>            | <b>39,394</b>     | <b>41,134</b>     |
| <b>Income before income tax benefit and equity in (overdistributed) undistributed earnings of subsidiaries</b> | <b>514,632</b>           | <b>297,342</b>    | <b>257,176</b>    |
| <b>Income tax benefit</b>  | <b>16,445</b>            | <b>17,127</b>     | <b>20,511</b>     |
| <b>Income before equity in (overdistributed) undistributed earnings of subsidiaries</b>                        | <b>531,077</b>           | <b>314,469</b>    | <b>277,687</b>    |
| <b>Equity in (overdistributed) undistributed earnings of subsidiaries</b>                                      | <b>(51,040)</b>          | <b>226,548</b>    | <b>120,959</b>    |
| <b>Net income</b>  | <b>\$ 480,037</b>        | <b>\$ 541,017</b> | <b>\$ 398,646</b> |



**Table of Contents****Condensed Statements of Cash Flows**

| <i>(in thousands)</i>  | Years Ended December 31, |                  |                   |
|--|--------------------------|------------------|-------------------|
|  | 2011                     | 2010             | 2009              |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                       |                          |                  |                   |
| Net income   | \$ 480,037               | \$ 541,017       | \$ 398,646        |
| Change in other assets   | 23,990                   | 3,004            | 30,567            |
| Change in other liabilities  | 15,352                   | (3,420)          | (2,038)           |
| Gain on debt repurchases   |                          |                  | (8,792)           |
| OTTI loss on securities  |                          |                  | 13,200            |
| Other, net   | 21,530                   | 8,038            | 8,640             |
| Equity in overdistributed (undistributed) earnings of subsidiaries | 51,040                   | (226,548)        | (120,959)         |
| <b>Net cash provided by operating activities</b>                   | <b>591,949</b>           | <b>322,091</b>   | <b>319,264</b>    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                       |                          |                  |                   |
| Proceeds from sale and repayment of securities                     | 2,459                    | 634              | 781               |
| Change in receivable from subsidiaries, net                        | 1,870                    | (4,423)          | (771)             |
| Investments in subsidiaries  |                          |                  | (937,000)         |
| <b>Net cash provided by (used in) investing activities</b>         | <b>4,329</b>             | <b>(3,789)</b>   | <b>(936,990)</b>  |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                       |                          |                  |                   |
| Proceeds from issuance of common stock, net                        |                          | 28,935           | 1,012,148         |
| Treasury stock purchases   | (3,696)                  | (4,054)          | (1,311)           |
| Cash dividends paid on common stock                                | (436,914)                | (434,366)        | (347,554)         |
| Net cash received from exercise of stock options                   | 3,519                    | 5,436            | 465               |
| Repurchase of junior subordinated debentures                       |                          |                  | (7,500)           |
| <b>Net cash (used in) provided by financing activities</b>         | <b>(437,091)</b>         | <b>(404,049)</b> | <b>656,248</b>    |
| <b>Net increase (decrease) in cash and cash equivalents</b>        | <b>159,187</b>           | <b>(85,747)</b>  | <b>38,522</b>     |
| <b>Cash and cash equivalents at beginning of year</b>              | <b>82,081</b>            | <b>167,828</b>   | <b>129,306</b>    |
| <b>Cash and cash equivalents at end of year</b>                    | <b>\$ 241,268</b>        | <b>\$ 82,081</b> | <b>\$ 167,828</b> |

**NOTE 17: REGULATORY MATTERS**

The Company is subject to examination, regulation, and periodic reporting under the Bank Holding Company Act of 1956, as amended, which is administered by the Federal Reserve Board of Governors (the FRB). The FRB has adopted capital adequacy guidelines for bank holding companies (on a consolidated basis) that are substantially similar to those of the FDIC.

The following tables present the regulatory capital ratios for the Company at December 31, 2011 and 2010, in comparison with the minimum amounts and ratios required by the FRB for capital adequacy purposes:

| At December 31, 2011<br><i>(dollars in thousands)</i> | Leverage Capital |       | Tier 1       |        | Risk-Based Capital |        |
|---|------------------|-------|--------------|--------|--------------------|--------|
|   | Amount           | Ratio | Amount       | Ratio  | Amount             | Ratio  |
| Total regulatory capital                              | \$ 3,580,302     | 9.09% | \$ 3,580,302 | 13.59% | \$ 3,750,915       | 14.23% |
| Minimum for capital adequacy purposes                 | 1,575,464        | 4.00  | 1,054,144    | 4.00   | 2,108,287          | 8.00   |

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|        |              |       |              |       |              |       |
|--------|--------------|-------|--------------|-------|--------------|-------|
| Excess | \$ 2,004,838 | 5.09% | \$ 2,526,158 | 9.59% | \$ 1,642,628 | 6.23% |
|--------|--------------|-------|--------------|-------|--------------|-------|

| At December 31, 2010<br>(dollars in thousands) | Leverage Capital |       | Tier 1       |        | Risk-Based Capital |        |
|--|------------------|-------|--------------|--------|--------------------|--------|
|  | Amount           | Ratio | Amount       | Ratio  | Amount             | Ratio  |
| Total regulatory capital                       | \$ 3,503,672     | 9.07% | \$ 3,503,672 | 13.69% | \$ 3,674,679       | 14.36% |
| Minimum for capital adequacy purposes          | 1,544,875        | 4.00  | 1,023,848    | 4.00   | 2,047,696          | 8.00   |
| Excess   | \$ 1,958,797     | 5.07% | \$ 2,479,824 | 9.69%  | \$ 1,626,983       | 6.36%  |

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In December 2009, the Company issued 69,000,000 shares of common stock in an offering that generated gross proceeds of \$897.0 million and net proceeds (i.e., after issuance costs) of \$864.9 million. These shares were issued in connection with the AmTrust acquisition on December 4, 2009 and the proceeds were used for general corporate purposes.

The Banks are subject to regulation, examination, and supervision by the NYDFS and the FDIC (the Regulators). The Banks are also governed by numerous federal and state laws and regulations, including the FDIC Improvement Act of 1991, which established five categories of capital adequacy ranging from well capitalized to critically undercapitalized. Such classifications are used by the FDIC to determine various matters, including prompt corrective action and each institution's FDIC deposit insurance premium assessments. Capital amounts and classifications are also subject to the Regulators' qualitative judgments about the components of capital and risk weightings, among other factors.

The quantitative measures established to ensure capital adequacy require that banks maintain minimum amounts and ratios of leverage capital to average assets, and of Tier 1 and total risk-based capital to risk-weighted assets (as such measures are defined in the regulations). At December 31, 2011, the Banks exceeded all the capital adequacy requirements to which they were subject.

As of December 31, 2011, the most recent notifications from the FDIC categorized the Community Bank and the Commercial Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, a bank must maintain a minimum leverage capital ratio of 5.00%; a minimum Tier 1 risk-based capital ratio of 6.00%; and a minimum total risk-based capital ratio of 10.00%. In the opinion of management, no conditions or events have transpired since said notification to change these capital adequacy classifications.

The following tables present the actual capital amounts and ratios for the Community Bank at December 31, 2011 and 2010 in comparison to the minimum amounts and ratios required for capital adequacy purposes:

| At December 31, 2011<br>(dollars in thousands) | Leverage Capital |       | Tier 1       |        | Risk-Based Capital |        |
|--|------------------|-------|--------------|--------|--------------------|--------|
|  | Amount           | Ratio | Amount       | Ratio  | Amount             | Ratio  |
| Total regulatory capital                       | \$ 3,125,359     | 8.46% | \$ 3,125,359 | 12.78% | \$ 3,283,502       | 13.42% |
| Minimum for capital adequacy purposes          | 1,478,304        | 4.00  | 978,548      | 4.00   | 1,957,097          | 8.00   |
| Excess   | \$ 1,647,055     | 4.46% | \$ 2,146,811 | 8.78%  | \$ 1,326,405       | 5.42%  |

| At December 31, 2010<br>(dollars in thousands) | Leverage Capital |       | Tier 1       |        | Risk-Based Capital |        |
|--|------------------|-------|--------------|--------|--------------------|--------|
|  | Amount           | Ratio | Amount       | Ratio  | Amount             | Ratio  |
| Total regulatory capital                       | \$ 3,200,193     | 8.80% | \$ 3,200,193 | 13.30% | \$ 3,356,156       | 13.95% |
| Minimum for capital adequacy purposes          | 1,454,555        | 4.00  | 962,360      | 4.00   | 1,924,720          | 8.00   |
| Excess   | \$ 1,745,638     | 4.80% | \$ 2,237,833 | 9.30%  | \$ 1,431,436       | 5.95%  |

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The following tables present the actual capital amounts and ratios for the Commercial Bank at December 31, 2011 and 2010 in comparison to the minimum amounts and ratios required for capital adequacy purposes:

| At December 31, 2011<br>(dollars in thousands) | Leverage Capital |        | Tier 1     |        | Risk-Based Capital |        |
|--|------------------|--------|------------|--------|--------------------|--------|
|  | Amount           | Ratio  | Amount     | Ratio  | Amount             | Ratio  |
| Total regulatory capital                       | \$ 322,611       | 13.01% | \$ 322,611 | 17.01% | \$ 335,509         | 17.69% |
| Minimum for capital adequacy purposes          | 99,219           | 4.00   | 75,862     | 4.00   | 151,724            | 8.00   |
| Excess   | \$ 223,392       | 9.01%  | \$ 246,749 | 13.01% | \$ 183,785         | 9.69%  |

| At December 31, 2010<br>(dollars in thousands) | Leverage Capital |        | Tier 1     |        | Risk-Based Capital |        |
|--|------------------|--------|------------|--------|--------------------|--------|
|  | Amount           | Ratio  | Amount     | Ratio  | Amount             | Ratio  |
| Total regulatory capital                       | \$ 285,267       | 12.70% | \$ 285,267 | 16.38% | \$ 301,683         | 17.33% |
| Minimum for capital adequacy purposes          | 89,815           | 4.00   | 69,650     | 4.00   | 139,300            | 8.00   |
| Excess   | \$ 195,452       | 8.70%  | \$ 215,617 | 12.38% | \$ 162,383         | 9.33%  |

**NOTE 18: SEGMENT REPORTING**

The Company's operations are divided into two reportable business segments: Banking Operations and Residential Mortgage Banking. These operating segments have been identified based on the Company's organizational structure. The segments require unique technology and marketing strategies and offer different products and services. While the Company is managed as an integrated organization, individual executive managers are held accountable for the operations of these business segments.

The Company measures and presents information for internal reporting purposes in a variety of ways. The internal reporting system presently used by management in the planning and measurement of operating activities, and to which most managers are held accountable, is based on organizational structure.

The management accounting process uses various estimates and allocation methodologies to measure the performance of the operating segments. To determine financial performance for each segment, the Company allocates capital, funding charges and credits, certain non-interest expenses, and income tax provisions to each segment, as applicable. Allocation methodologies are subject to periodic adjustment as the internal management accounting system is revised. Furthermore, business or product lines within the segments may change. In addition, because the development and application of these methodologies is a dynamic process, the financial results presented may be periodically revised.

The Company's overall objective is to maximize shareholder value by, among other things, optimizing return on equity and managing risk. Capital is assigned to each segment, the total of which is equivalent to the Company's consolidated total, on an economic basis, using management's assessment of the inherent risks associated with the segment. Capital allocations are made to cover the following risk categories: credit risk, liquidity risk, interest rate risk, option risk, basis risk, market risk, and operational risk.

The Company allocates expenses to the reportable segments based on various factors, including the volume and amount of loans produced and the number of full-time equivalent employees. Income taxes are allocated to the various segments based on taxable income and statutory rates applicable to the segment.

**Banking Operations Segment**

Banking Operations serves individual and business customers by offering and servicing a variety of loan and deposit products and other financial services.

**Residential Mortgage Banking Segment**

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The Residential Mortgage Banking segment originates, sells, aggregates, and services one-to-four family mortgage loans. Mortgage loan products include conventional fixed- and adjustable-rate loans and jumbo loans for the purpose of purchasing or refinancing one-to-four family residential properties. The Residential Mortgage Banking segment earns interest on loans held in the warehouse and fee income from the origination and servicing of loans, and recognizes gains or losses from the sale of such loans.



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The following tables provide a summary of the Company's segment results for the years ended December 31, 2011 and 2010.

| <i>(in thousands)</i>                           | For the Twelve Months Ended December 31, 2011 |                                 |                      |
|---|---|---------------------------------|----------------------|
|   | Banking<br>Operations                         | Residential Mortgage<br>Banking | Total<br>Company     |
| Non-interest income third party <sup>(1)</sup>  | \$ 153,307                                    | \$ 82,018                       | \$ 235,325           |
| Non-interest income inter-segment               | (16,699)                                      | 16,699                          |                      |
| <b>Total non-interest income</b>                | <b>136,608</b>                                | <b>98,717</b>                   | <b>235,325</b>       |
| Net interest income                             | 1,176,137                                     | 24,284                          | 1,200,421            |
| <b>Total net revenues</b>                       | <b>1,312,745</b>                              | <b>123,001</b>                  | <b>1,435,746</b>     |
| Provision for loan losses                       | 100,420                                       |                                 | 100,420              |
| Non-interest expense <sup>(2)</sup>             | 531,264                                       | 69,485                          | 600,749              |
| Income before income tax expense                | 681,061                                       | 53,516                          | 734,577              |
| Income tax expense                              | 233,963                                       | 20,577                          | 254,540              |
| Net income                                      | \$ 447,098                                    | \$ 32,939                       | \$ 480,037           |
| <b>Identifiable segment assets (period-end)</b> | <b>\$ 40,796,101</b>                          | <b>\$ 1,228,201</b>             | <b>\$ 42,024,302</b> |

(1) Includes ancillary fee income.

(2) Includes both direct and indirect expenses.

| <i>(in thousands)</i>                           | For the Twelve Months Ended December 31, 2010 |                                 |                      |
|---|---|---------------------------------|----------------------|
|   | Banking<br>Operations                         | Residential Mortgage<br>Banking | Total<br>Company     |
| Non-interest income third party <sup>(1)</sup>  | \$ 201,429                                    | \$ 136,494                      | \$ 337,923           |
| Non-interest income inter-segment               | 1,542   | (1,542)                         |                      |
| <b>Total non-interest income</b>                | <b>202,971</b>                                | <b>134,952</b>                  | <b>337,923</b>       |
| Net interest income                             | 1,161,593                                     | 18,370                          | 1,179,963            |
| <b>Total net revenues</b>                       | <b>1,364,564</b>                              | <b>153,322</b>                  | <b>1,517,886</b>     |
| Provision for loan losses                       | 102,903                                       |                                 | 102,903              |
| Non-interest expense <sup>(2)</sup>             | 522,283                                       | 55,229                          | 577,512              |
| Income before income tax expense                | 739,378                                       | 98,093                          | 837,471              |
| Income tax expense                              | 256,600                                       | 39,854                          | 296,454              |
| Net income                                      | \$ 482,778                                    | \$ 58,239                       | \$ 541,017           |
| <b>Identifiable segment assets (period-end)</b> | <b>\$ 39,970,782</b>                          | <b>\$ 1,219,907</b>             | <b>\$ 41,190,689</b> |

(1) *Includes ancillary fee income.*

(2) *Includes both direct and indirect expenses.*

**NOTE 19: SUBSEQUENT EVENTS**

The Company evaluated whether any subsequent events that require recognition or disclosure in the accompanying financial statements and notes thereto took place through the date these financial statements were issued (February 29, 2012). The Company determined that no such subsequent events occurred during this time.

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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

The Board of Directors and Stockholders

New York Community Bancorp, Inc.:

We have audited the accompanying consolidated statements of condition of New York Community Bancorp, Inc. and subsidiaries (the Company ) as of December 31, 2011 and 2010, and the related consolidated statements of income and comprehensive income, changes in stockholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2011. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of New York Community Bancorp, Inc. and subsidiaries as of December 31, 2011 and 2010, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2011, in conformity with U.S. generally accepted accounting principles.

As discussed in Note 2 to the consolidated financial statements, the Company changed its method of evaluating other-than-temporary impairments of debt securities due to the adoption of new accounting requirements issued by the Financial Accounting Standards Board, as of April 1, 2009.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 31, 2011, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated February 29, 2012 expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

New York, New York

February 29, 2012

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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

The Board of Directors and Stockholders

New York Community Bancorp, Inc.:

We have audited New York Community Bancorp, Inc. and subsidiaries (the Company's) internal control over financial reporting as of December 31, 2011, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2011, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated statements of condition of the Company as of December 31, 2011 and 2010, and the related consolidated statements of income and comprehensive income, changes in stockholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2011, and our report dated February 29, 2012 expressed an unqualified opinion on those consolidated financial statements.

New York, New York

February 29, 2012

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**ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**  
None.

**ITEM 9A. CONTROLS AND PROCEDURES**

***(a) Evaluation of Disclosure Controls and Procedures***

Under the supervision, and with the participation, of our Chief Executive Officer and Chief Financial Officer, our management evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to Rule 13a-15(b), as adopted by the Securities and Exchange Commission (the "SEC") under the Securities Exchange Act of 1934 (the "Exchange Act"). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this annual report.

Disclosure controls and procedures are the controls and other procedures that are designed to ensure that information required to be disclosed in the reports that the Company files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in the reports that the Company files or submits under the Exchange Act is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

***(b) Management's Report on Internal Control over Financial Reporting***

Management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting. Our system of internal control is designed under the supervision of management, including our Chief Executive Officer and Chief Financial Officer, to provide reasonable assurance regarding the reliability of our financial reporting and the preparation of the Company's financial statements for external reporting purposes in accordance with U.S. generally accepted accounting principles ("GAAP").

Our internal control over financial reporting includes policies and procedures that pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect transactions and dispositions of assets; provide reasonable assurances that transactions are recorded as necessary to permit preparation of financial statements in accordance with GAAP, and that receipts and expenditures are made only in accordance with the authorization of management and the Boards of Directors of the Company and the Banks; and provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on our financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Projections of any evaluation of effectiveness to future periods are subject to the risk that the controls may become inadequate because of changes in conditions or that the degree of compliance with policies and procedures may deteriorate.

As of December 31, 2011, management assessed the effectiveness of the Company's internal control over financial reporting based upon the framework established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). Based upon its assessment, management concluded that the Company's internal control over financial reporting as of December 31, 2011 was effective using these criteria.

Management's assessment of the effectiveness of the Company's internal control over financial reporting as of December 31, 2011 has been audited by KPMG LLP, an independent registered public accounting firm that audited the Company's consolidated financial statements as of and for the year ended December 31, 2011, as stated in their report, included in Item 8 on the preceding page, which expresses an unqualified opinion on the effectiveness of the Company's internal control over financial reporting as of December 31, 2011.

**Table of Contents****(c) Changes in Internal Control over Financial Reporting**

There have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**ITEM 9B. OTHER INFORMATION**

None.

**PART III****ITEM 10. DIRECTORS, EXECUTIVE OFFICERS, AND CORPORATE GOVERNANCE**

Information regarding our directors, executive officers, and corporate governance appears in our Proxy Statement for the Annual Meeting of Shareholders to be held on June 7, 2012 (hereafter referred to as our 2012 Proxy Statement) under the captions Information with Respect to Nominees, Continuing Directors, and Executive Officers, Section 16(a) Beneficial Ownership Reporting Compliance, Meetings and Committees of the Board of Directors, and Corporate Governance, and is incorporated herein by this reference.

A copy of our Code of Business Conduct and Ethics, which applies to our Chief Executive Officer, Chief Operating Officer, Chief Financial Officer, and Chief Accounting Officer as officers of the Company, and all other senior financial officers of the Company designated by the Chief Executive Officer from time to time, is available at our websites, [www.myNYCB.com](http://www.myNYCB.com), [www.NewYorkCommercialBank.com](http://www.NewYorkCommercialBank.com), and [www.NYCBfamily.com](http://www.NYCBfamily.com), and will be provided, without charge, upon written request to the Corporate Secretary at 615 Merrick Avenue, Westbury, NY 11590.

**ITEM 11. EXECUTIVE COMPENSATION**

Information regarding executive compensation appears in our 2012 Proxy Statement under the captions Compensation Committee Report, Compensation Committee Interlocks and Insider Participation, Compensation Discussion and Analysis, Executive Compensation and Related Information, and Director Compensation, and is incorporated herein by this reference.

**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

The following table provides information regarding the Company's equity compensation plans at December 31, 2011:

| Plan category  | Number of securities to be issued upon exercise of outstanding options, warrants, and rights<br>(a) | Weighted-average exercise price of outstanding options, warrants, and rights<br>(b) | Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))<br>(c) |
|--|---|---|--|
| Equity compensation plans approved by security holders     | 9,006,944   | \$ 15.60  | 3,020,458  |
| Equity compensation plans not approved by security holders |   |   |  |
| <b>Total</b>   | <b>9,006,944</b>  | <b>\$ 15.60</b>   | <b>3,020,458</b>   |

Information relating to the security ownership of certain beneficial owners and management appears in our 2012 Proxy Statement under the captions Security Ownership of Certain Beneficial Owners and Information with Respect to Nominees, Continuing Directors, and Executive Officers.

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**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE**

Information regarding certain relationships and related transactions appears in our 2012 Proxy Statement under the captions Transactions with Certain Related Persons and Corporate Governance, and is incorporated herein by this reference.

**ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

Information regarding principal accountant fees and services appears in our 2012 Proxy Statement under the caption Audit and Non-Audit Fees, and is incorporated herein by this reference.

**PART IV**

**ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES**

**(a) Documents Filed As Part of This Report**

**1. Financial Statements**

The following are incorporated by reference from Item 8 hereof:

Reports of Independent Registered Public Accounting Firm;

Consolidated Statements of Condition at December 31, 2011 and 2010;

Consolidated Statements of Income and Comprehensive Income for each of the years in the three-year period ended December 31, 2011;

Consolidated Statements of Changes in Stockholders' Equity for each of the years in the three-year period ended December 31, 2011;

Consolidated Statements of Cash Flows for each of the years in the three-year period ended December 31, 2011; and

Notes to the Consolidated Financial Statements.

The following are incorporated by reference from Item 9A hereof:

Management's Report on Internal Control over Financial Reporting; and

Changes in Internal Control over Financial Reporting.

**2. Financial Statement Schedules**

Financial statement schedules have been omitted because they are not applicable or because the required information is provided in the Consolidated Financial Statements or Notes thereto.





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**PART IV**

**3. Exhibits Required by Securities and Exchange Commission Regulation S-K**

The following exhibits are filed as part of this Form 10-K and this list includes the Exhibit Index.

**Exhibit  
No.**

- 2.1 Purchase and Assumption Agreement - Whole Bank; All Deposits, among the Federal Deposit Insurance Corporation, receiver of Desert Hills Bank, Phoenix, Arizona, the Federal Deposit Insurance Corporation, and New York Community Bank, dated as of March 26, 2010<sup>(1)</sup>
- 3.1 Amended and Restated Certificate of Incorporation<sup>(2)</sup>
- 3.2 Certificates of Amendment of Amended and Restated Certificate of Incorporation<sup>(3)</sup>
- 3.3 Amended and Restated Bylaws<sup>(4)</sup>
- 4.1 Specimen Stock Certificate<sup>(5)</sup>
- 4.2 Registrant will furnish, upon request, copies of all instruments defining the rights of holders of long-term debt instruments of the registrant and its consolidated subsidiaries.
- 10.1 Form of Employment Agreement between New York Community Bancorp, Inc. and Joseph R. Ficalora, Robert Wann, Thomas R. Cangemi, James J. Carpenter, and John J. Pinto<sup>(6)</sup>
- 10.2 Retirement Agreement between New York Community Bancorp, Inc. and Michael F. Manzulli<sup>(7)</sup>
- 10.3 Retirement Agreement between New York Community Bancorp, Inc. and James J. O. Donovan<sup>(7)</sup>
- 10.4 Synergy Financial Group, Inc. 2003 Stock Option Plan (as assumed by New York Community Bancorp, Inc. effective October 1, 2007)<sup>(8)</sup>
- 10.5 Synergy Financial Group, Inc. 2004 Stock Option Plan (as assumed by New York Community Bancorp, Inc. effective October 1, 2007)<sup>(8)</sup>
- 10.6 Form of Change in Control Agreements among the Company, the Bank, and Certain Officers<sup>(9)</sup>
- 10.7 Form of Queens County Bancorp, Inc. 1993 Incentive Stock Option Plan<sup>(10)</sup>
- 10.8 Form of Queens County Savings Bank Employee Severance Compensation Plan<sup>(9)</sup>
- 10.9 Form of Queens County Savings Bank Outside Directors Consultation and Retirement Plan<sup>(9)</sup>
- 10.10 Form of Queens County Bancorp, Inc. Employee Stock Ownership Plan and Trust<sup>(9)</sup>
- 10.11 Incentive Savings Plan of Queens County Savings Bank<sup>(11)</sup>
- 10.12 Retirement Plan of Queens County Savings Bank<sup>(9)</sup>
- 10.13 Supplemental Benefit Plan of Queens County Savings Bank<sup>(12)</sup>
- 10.14 Excess Retirement Benefits Plan of Queens County Savings Bank<sup>(9)</sup>
- 10.15 Queens County Savings Bank Directors Deferred Fee Stock Unit Plan<sup>(9)</sup>
- 10.16 New York Community Bancorp, Inc. 1997 Stock Option Plan<sup>(13)</sup>
- 10.17 Richmond County Financial Corp. 1998 Stock-Based Incentive Plan<sup>(14)</sup>
- 10.18 Amended and Restated Roslyn Bancorp, Inc. 1997 Stock-Based Incentive Plan<sup>(15)</sup>
- 10.19 Roslyn Bancorp, Inc. 2001 Stock-Based Incentive Plan<sup>(15)</sup>
- 10.20 Long Island Financial Corp. 1998 Stock Option Plan, as amended<sup>(16)</sup>

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- 10.21 TR Financial Corp. 1993 Incentive Stock Option Plan, as amended and restated<sup>(15)</sup>
- 10.22 Haven Bancorp, Inc. Incentive Stock Option Plan, as amended and restated<sup>(17)</sup>
- 10.23 Haven Bancorp, Inc. Stock Option Plan for Outside Directors, as amended and restated<sup>(17)</sup>
- 10.24 Amended and Restated Bayonne Bancshares 1995 Stock Option Plan (as assumed by Richmond County Financial Corp.)<sup>(14)</sup>

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|       |  |
|-------|--|
| 10.25 | New York Community Bancorp, Inc. Management Incentive Compensation Plan <sup>(18)</sup>  |
| 10.26 | New York Community Bancorp, Inc. 2006 Stock Incentive Plan <sup>(18)</sup>   |
| 11.0  | Statement Re: Computation of Per Share Earnings (See Note 2 to the Consolidated Financial Statements.)   |
| 12.0  | Statement Re: Ratio of Earnings to Fixed Charges (attached hereto)   |
| 21.0  | Subsidiaries information incorporated herein by reference to Part I, Subsidiaries  |
| 23.0  | Consent of KPMG LLP, dated February 29, 2012 (attached hereto)   |
| 31.1  | Rule 13a-14(a) Certification of Chief Executive Officer of the Company in accordance with Section 302 of the Sarbanes-Oxley Act of 2002 (attached hereto)  |
| 31.2  | Rule 13a-14(a) Certification of Chief Financial Officer of the Company in accordance with Section 302 of the Sarbanes-Oxley Act of 2002 (attached hereto)  |
| 32.0  | Section 1350 Certifications of the Chief Executive Officer and Chief Financial Officer of the Company in accordance with Section 906 of the Sarbanes-Oxley Act of 2002 (attached hereto)   |
| 101   | The following materials from the Company's Annual Report on Form 10-K for the year ended December 31, 2011, formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Statements of Condition, (ii) the Consolidated Statements of Income and Comprehensive Income, (iii) the Consolidated Statements of Changes in Stockholders' Equity, (iv) the Consolidated Statements of Cash Flows, and (v) the Notes to Consolidated Financial Statements. |

  

|      |   |
|------|---|
| (1)  | Incorporated by reference to Exhibits filed with the Company's Form 8-K filed with the Securities and Exchange Commission on March 31, 2010   |
| (2)  | Incorporated by reference to Exhibits filed with the Company's Form 10-Q for the quarterly period ended March 31, 2001 (File No. 0-22278)   |
| (3)  | Incorporated by reference to Exhibits filed with the Company's Form 10-K for the year ended December 31, 2003 (File No. 1-31565)  |
| (4)  | Incorporated by reference to Exhibits to the Company's Form 8-K filed with the Securities and Exchange Commission on June 20, 2007  |
| (5)  | Incorporated by reference to Exhibits filed with the Company's Registration Statement on Form S-1, Registration No. 33-66852  |
| (6)  | Incorporated by reference to Exhibits filed with the Company's Form 8-K filed with the Securities and Exchange Commission on March 9, 2006  |
| (7)  | Incorporated by reference to Exhibits filed with the Company's Form 10-Q for the quarterly period ended March 31, 2007 (File No. 001-31565)   |
| (8)  | Incorporated by reference to Exhibits to Form S-8, Registration Statement filed on October 4, 2007, Registration No. 333-146512   |
| (9)  | Incorporated by reference to Exhibits filed with the Company's Registration Statement on Form S-1, Registration No. 33-66852  |
| (10) | Incorporated by reference to Exhibits to Form S-8, Registration Statement filed on October 27, 1994, Registration No. 33-85684  |
| (11) | Incorporated by reference to Exhibits to Form S-8, Registration Statement filed on October 27, 1994, Registration No. 33-85682  |
| (12) | Incorporated by reference to Exhibits filed with the 1995 Proxy Statement for the Annual Meeting of Shareholders held on April 19, 1995   |
| (13) | Incorporated by reference to Exhibit A filed with the 1997 Proxy Statement for the Annual Meeting of Shareholders held on April 16, 1997, as amended, as reflected in the Company's Proxy Statement for the Annual Meeting of Shareholders held on May 15, 2002 |
| (14) | Incorporated by reference to Exhibits to Form S-8, Registration Statement filed on July 31, 2001, Registration No. 333-66366  |
| (15) | Incorporated by reference to Exhibits to Form S-8, Registration Statement filed on November 10, 2003, Registration No. 333-110361   |
| (16) | Incorporated by reference to Exhibits to Form S-8, Registration Statement filed on January 9, 2006, Registration No. 333-130908   |
| (17) | Incorporated by reference to Exhibits to Form S-8, Registration Statement filed on December 15, 2000, Registration No. 333-51998  |
| (18) | Incorporated by reference to Exhibits filed with the 2006 Proxy Statement for the Annual Meeting of Shareholders held on June 7, 2006   |

**Table of Contents****SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

February 29, 2012

New York Community Bancorp, Inc.  
(Registrant)

/s/ Joseph R. Ficalora  
**Joseph R. Ficalora**  
President and Chief Executive Officer  
(Principal Executive Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

|   |         |  |         |
|---|---------|--|---------|
| /s/ Joseph R. Ficalora<br><b>Joseph R. Ficalora</b><br>President, Chief Executive Officer,<br>and Director<br>(Principal Executive Officer) | 2/29/12 | /s/ Thomas R. Cangemi<br><b>Thomas R. Cangemi</b><br>Senior Executive Vice President and<br>Chief Financial Officer<br>(Principal Financial Officer) | 2/29/12 |
| /s/ John J. Pinto<br><b>John J. Pinto</b><br>Executive Vice President and<br>Chief Accounting Officer<br>(Principal Accounting Officer)     | 2/29/12 |  |         |
| /s/ Dominick Ciampa<br><b>Dominick Ciampa</b><br>Chairman of the Board of Directors   | 2/29/12 | /s/ Maureen E. Clancy<br><b>Maureen E. Clancy</b><br>Director  | 2/29/12 |
| /s/ Hanif W. Dahya<br><b>Hanif W. Dahya</b><br>Director   | 2/29/12 | /s/ William C. Frederick, M.D.<br><b>William C. Frederick, M.D.</b><br>Director  | 2/29/12 |
| /s/ Max L. Kupferberg<br><b>Max L. Kupferberg</b><br>Director   | 2/29/12 | /s/ Michael J. Levine<br><b>Michael J. Levine</b><br>Director  | 2/29/12 |
| /s/ Hon. Guy V. Molinari<br><b>Hon. Guy V. Molinari</b><br>Director   | 2/29/12 | /s/ James J. O Donovan<br><b>James J. O Donovan</b><br>Director  | 2/29/12 |
| /s/ Robert A. Rosenfeld<br><b>Robert A. Rosenfeld</b><br>Director   | 2/29/12 | /s/ John M. Tsimbinos<br><b>John M. Tsimbinos</b><br>Director  | 2/29/12 |
| /s/ Spiros J. Voutsinas<br><b>Spiros J. Voutsinas</b>   | 2/29/12 | /s/ Robert Wann<br><b>Robert Wann</b>  | 2/29/12 |

Director

Senior Executive Vice President, Chief

Operating Officer, and Director

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