

FIRST NATIONAL CORP /VA/
Form 10-Q
May 15, 2012
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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2012

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 0-23976

(Exact name of registrant as specified in its charter)

| | |
|--|--|
| Virginia (State or other jurisdiction of incorporation or organization) | 54-1232965 (I.R.S. Employer Identification No.) |
| 112 West King Street, Strasburg, Virginia (Address of principal executive offices) | 22657 (Zip Code) |
| (540) 465-9121 (Registrant's telephone number, including area code) | |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

| | |
|--|---|
| Large accelerated filer <input type="checkbox"/> | Accelerated filer <input type="checkbox"/> |
| Non-accelerated filer <input type="checkbox"/> (Do not check if a smaller reporting company) | Smaller reporting company <input checked="" type="checkbox"/> |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of May 11, 2012, 2,955,649 shares of common stock, par value \$1.25 per share, of the registrant were outstanding.

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Table of Contents**PART I FINANCIAL INFORMATION****Item 1. Financial Statements
FIRST NATIONAL CORPORATION****Consolidated Balance Sheets***(in thousands, except share and per share data)*

| | (unaudited) March 31, 2012 | December 31, 2011 |
|---|----------------------------------|----------------------|
| Assets | | |
| Cash and due from banks | \$ 9,477 | \$ 6,314 |
| Interest-bearing deposits in banks | 19,553 | 23,210 |
| Securities available for sale, at fair value | 84,627 | 91,665 |
| Restricted securities, at cost | 2,775 | 2,775 |
| Loans held for sale | 329 | 274 |
| Loans, net of allowance for loan losses, 2012, \$13,636, 2011, \$12,937 | 376,758 | 379,503 |
| Other real estate owned, net of valuation allowance, 2012, \$2,455, 2011, \$2,792 | 5,562 | 6,374 |
| Premises and equipment, net | 19,446 | 19,598 |
| Interest receivable | 1,523 | 1,620 |
| Other assets | 8,193 | 7,731 |
| Total assets | \$ 528,243 | \$ 539,064 |
| Liabilities and Shareholders Equity | | |
| Liabilities | | |
| Deposits: | | |
| Noninterest-bearing demand deposits | \$ 85,043 | \$ 81,714 |
| Savings and interest-bearing demand deposits | 204,682 | 198,194 |
| Time deposits | 174,870 | 189,264 |
| Total deposits | \$ 464,595 | \$ 469,172 |
| Other borrowings | 14,094 | 19,100 |
| Trust preferred capital notes | 9,279 | 9,279 |
| Other liabilities | 4,131 | 4,417 |
| Total liabilities | \$ 492,099 | \$ 501,968 |
| Shareholders Equity | | |
| Preferred stock, \$1,000 liquidation preference; 14,595 shares issued and outstanding | \$ 14,299 | \$ 14,263 |
| Common stock, par value \$1.25 per share; authorized 8,000,000 shares; issued and outstanding, 2012 and 2011, 2,955,649 shares | 3,695 | 3,695 |
| Surplus | 1,644 | 1,644 |

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| | | |
|--|------------|------------|
| Retained earnings | 16,753 | 16,503 |
| Accumulated other comprehensive income (loss), net | (247) | 991 |
| Total shareholders' equity | \$ 36,144 | \$ 37,096 |
| Total liabilities and shareholders' equity | \$ 528,243 | \$ 539,064 |

See Notes to Consolidated Financial Statements

Table of Contents**FIRST NATIONAL CORPORATION****Consolidated Statements of Income**

Three months ended March 31, 2012 and 2011

(in thousands, except per share data)

| | (unaudited) March 31, 2012 | (unaudited) March 31, 2011 |
|--|----------------------------------|----------------------------------|
| Interest and Dividend Income | | |
| Interest and fees on loans | \$ 5,547 | \$ 5,833 |
| Interest on federal funds sold | 3 | 7 |
| Interest on deposits in banks | 3 | 7 |
| Interest and dividends on securities available for sale: | | |
| Taxable interest | 535 | 451 |
| Tax-exempt interest | 102 | 123 |
| Dividends | 18 | 17 |
| Total interest and dividend income | \$ 6,208 | \$ 6,438 |
| Interest Expense | | |
| Interest on deposits | \$ 986 | \$ 1,303 |
| Interest on trust preferred capital notes | 62 | 109 |
| Interest on other borrowings | 80 | 91 |
| Total interest expense | \$ 1,128 | \$ 1,503 |
| Net interest income | \$ 5,080 | \$ 4,935 |
| Provision for loan losses | 2,000 | 270 |
| Net interest income after provision for loan losses | \$ 3,080 | \$ 4,665 |
| Noninterest Income | | |
| Service charges on deposit accounts | \$ 502 | \$ 501 |
| ATM and check card fees | 372 | 371 |
| Trust and investment advisory fees | 346 | 342 |
| Fees for other customer services | 98 | 73 |
| Gains on sale of loans | 43 | 47 |
| Gains on sale of securities available for sale, net | 1,117 | |
| Other operating income | 36 | 6 |
| Total noninterest income | \$ 2,514 | \$ 1,340 |
| Noninterest Expense | | |

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| | | |
|--|----------|----------|
| Salaries and employee benefits | \$ 2,369 | \$ 2,288 |
| Occupancy | 326 | 341 |
| Equipment | 306 | 325 |
| Marketing | 78 | 105 |
| Stationery and supplies | 81 | 79 |
| Legal and professional fees | 250 | 201 |
| ATM and check card fees | 156 | 171 |
| FDIC assessment | 178 | 190 |
| Bank franchise tax | 76 | 105 |
| Provision for other real estate owned | 401 | 130 |
| Other real estate owned expense | 253 | 126 |
| Net gains on sale of other real estate owned | (90) | |
| Telecommunications expense | 61 | 90 |
| Data processing | 90 | 63 |
| Other operating expense | 369 | 341 |
| Total noninterest expense | \$ 4,904 | \$ 4,555 |

Table of Contents**FIRST NATIONAL CORPORATION****Consolidated Statements of Income**

(Continued)

Three months ended March 31, 2012 and 2011

(in thousands, except per share data)

| | (unaudited) March 31, 2012 | (unaudited) March 31, 2011 |
|---|----------------------------------|----------------------------------|
| Income before income taxes | \$ 690 | \$ 1,450 |
| Income tax provision | 215 | 447 |
| Net income | \$ 475 | \$ 1,003 |
| Effective dividend on preferred stock | 224 | 223 |
| Net income available to common shareholders | \$ 251 | \$ 780 |
| Earnings per common share, basic and diluted | \$ 0.08 | \$ 0.26 |

See Notes to Consolidated Financial Statements

Table of Contents**FIRST NATIONAL CORPORATION****Consolidated Statements of Comprehensive Income (Loss)**

Three months ended March 31, 2012 and 2011

(in thousands, except per share data)

| | (unaudited) March 31, 2012 | (unaudited) March 31, 2011 |
|---|----------------------------------|----------------------------------|
| Net income | \$ 475 | \$ 1,003 |
| Other comprehensive income (loss): | | |
| Unrealized gain (loss) on available for sale securities | (150) | 308 |
| Reclassification adjustment, net | (1,117) | |
| Net unrealized gain (loss) on available for sale securities | (1,267) | 308 |
| Tax effect | 29 | 181 |
| Total other comprehensive income (loss) | (1,238) | 127 |
| Comprehensive income (loss) | \$ (763) | \$ 1,130 |

See Notes to Consolidated Financial Statements

Table of Contents**FIRST NATIONAL CORPORATION****Consolidated Statements of Cash Flows**

Three months ended March 31, 2012 and 2011

(in thousands)

| | (unaudited) March 31, 2012 | (unaudited) March 31, 2011 |
|--|----------------------------------|----------------------------------|
| Cash Flows from Operating Activities | | |
| Net income | \$ 475 | \$ 1,003 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 283 | 298 |
| Origination of loans held for sale | (1,692) | (3,170) |
| Proceeds from sale of loans held for sale | 1,679 | 3,338 |
| Gains on sale of loans held for sale | (43) | (47) |
| Provision for loan losses | 2,000 | 270 |
| Provision for other real estate owned | 401 | 130 |
| Gains on sale of securities available for sale, net | (1,117) | |
| Net gains on sale of other real estate owned | (90) | |
| Accretion of discounts and amortization of premiums on securities, net | 171 | 104 |
| Changes in assets and liabilities: | | |
| Decrease in interest receivable | 97 | 35 |
| Increase in other assets | (463) | (439) |
| (Decrease) increase in other liabilities | (256) | 542 |
| Net cash provided by operating activities | \$ 1,445 | \$ 2,064 |
| Cash Flows from Investing Activities | | |
| Proceeds from sales of securities available for sale | \$ 24,217 | \$ |
| Proceeds from maturities, calls, and principal payments of securities available for sale | 7,726 | 2,733 |
| Purchase of securities available for sale | (25,226) | (8,885) |
| Increase in federal funds sold | | (7,500) |
| Purchase of premises and equipment | (131) | (16) |
| Proceeds from sale of other real estate owned | 2,423 | 182 |
| Net (increase) decrease in loans | (1,176) | 3,897 |
| Net cash provided by (used in) investing activities | \$ 7,833 | \$ (9,589) |
| Cash Flows from Financing Activities | | |
| Net increase in demand deposits and savings accounts | \$ 9,817 | \$ 9,653 |
| Net increase (decrease) in time deposits | (14,394) | 4,570 |
| Proceeds from other borrowings | | 10,000 |
| Principal payments on other borrowings | (5,006) | (10,005) |
| Cash dividends paid on common stock | | (259) |
| Cash dividends paid on preferred stock | (189) | (190) |

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| | | |
|---|------------|-----------|
| Net cash provided by (used in) financing activities | \$ (9,772) | \$ 13,769 |
| Increase (decrease) in cash and cash equivalents | \$ (494) | \$ 6,244 |
| Cash and Cash Equivalents | | |
| Beginning | \$ 29,524 | \$ 15,997 |
| Ending | \$ 29,030 | \$ 22,241 |

See Notes to Consolidated Financial Statements

Table of Contents**FIRST NATIONAL CORPORATION****Consolidated Statements of Cash Flows**

(Continued)

Three months ended March 31, 2012 and 2011

(in thousands)

| | (unaudited) March 31, 2012 | (unaudited) March 31, 2011 |
|---|----------------------------------|----------------------------------|
| Supplemental Disclosures of Cash Flow Information | | |
| Cash payments for: | | |
| Interest | \$ 1,154 | \$ 1,514 |
| Income taxes | \$ | \$ |
| Supplemental Disclosures of Noncash Investing and Financing Activities | | |
| Unrealized gain (loss) on securities available for sale | \$ (1,267) | \$ 308 |
| Transfer from loans to other real estate owned | \$ 1,922 | \$ 2,292 |
| Loan originated from sale of other real estate owned | \$ | \$ 640 |
| Issuance of common stock, dividend reinvestment plan | \$ | \$ 36 |

See Notes to Consolidated Financial Statements

Table of Contents**FIRST NATIONAL CORPORATION****Consolidated Statements of Changes in Shareholders' Equity**

Three months ended March 31, 2012 and 2011

*(in thousands, except share and per share data)**(unaudited)*

| | 0000000 | 0000000 | 0000000 | 0000000 | 0000000 | 0000000 |
|---|--------------------|-----------------|----------|----------------------|---|-----------|
| | Preferred Stock | Common Stock | Surplus | Retained Earnings | Accumulated Other Comprehensive Income | Total |
| Balance, December 31, 2010 | \$ 14,127 | \$ 3,686 | \$ 1,582 | \$ 28,969 | \$ 134 | \$ 48,498 |
| Net income | | | | 1,003 | | 1,003 |
| Other comprehensive income | | | | | 127 | 127 |
| Cash dividends on common stock (\$0.10 per share) | | | | (295) | | (295) |
| Issuance of 3,402 shares common stock, dividend reinvestment plan | | 4 | 32 | | | 36 |
| Cash dividends on preferred stock | | | | (190) | | (190) |
| Accretion on preferred stock discount | 33 | | | (33) | | |
| Balance, March 31, 2011 | \$ 14,160 | \$ 3,690 | \$ 1,614 | \$ 29,454 | \$ 261 | \$ 49,179 |

| | 0000000 | 0000000 | 0000000 | 0000000 | 0000000 | 0000000 |
|---------------------------------------|--------------------|-----------------|----------|----------------------|---|-----------|
| | Preferred Stock | Common Stock | Surplus | Retained Earnings | Accumulated Other Comprehensive Income (Loss) | Total |
| Balance, December 31, 2011 | \$ 14,263 | \$ 3,695 | \$ 1,644 | \$ 16,503 | \$ 991 | \$ 37,096 |
| Net income | | | | 475 | | 475 |
| Other comprehensive loss | | | | | (1,238) | (1,238) |
| Cash dividends on preferred stock | | | | (189) | | (189) |
| Accretion on preferred stock discount | 36 | | | (36) | | |
| Balance, March 31, 2012 | \$ 14,299 | \$ 3,695 | \$ 1,644 | \$ 16,753 | \$ (247) | \$ 36,144 |

See Notes to Consolidated Financial Statements

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FIRST NATIONAL CORPORATION

Notes to Consolidated Financial Statements

(unaudited)

Note 1. General

The accompanying unaudited consolidated financial statements of First National Corporation (the Company) and its subsidiaries, including First Bank (the Bank), have been prepared in accordance with U.S. generally accepted accounting principles (GAAP) for interim financial information. Accordingly, they do not include all of the information and footnotes required by GAAP. All significant intercompany balances and transactions have been eliminated. In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments and reclassifications of a normal and recurring nature considered necessary to present fairly the financial positions at March 31, 2012 and December 31, 2011, the results of operations, cash flows and changes in shareholders' equity for the three months ended March 31, 2012 and 2011. The statements should be read in conjunction with the consolidated financial statements and related notes included in the Annual Report on Form 10-K for the year ended December 31, 2011. Operating results for the three month period ended March 31, 2012 are not necessarily indicative of the results that may be expected for the year ending December 31, 2012.

Recent Accounting Pronouncements

In April 2011, the FASB issued ASU 2011-03, *Transfers and Servicing (Topic 860) - Reconsideration of Effective Control for Repurchase Agreements*. The amendments in this ASU removed from the assessment of effective control (1) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee and (2) the collateral maintenance implementation guidance related to that criterion. The amendments in this ASU were effective for the first interim or annual period beginning on or after December 15, 2011. The guidance should be applied prospectively to transactions or modifications of existing transactions that occurred on or after the effective date. The adoption of the new guidance did not have a material impact on the Company's consolidated financial statements.

In May 2011, the FASB issued ASU 2011-04, *Fair Value Measurement (Topic 820) - Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs*. This ASU is the result of joint efforts by the FASB and International Accounting Standards Board (IASB) to develop a single, converged fair value framework on how (not when) to measure fair value and what disclosures to provide about fair value measurements. The ASU is largely consistent with existing fair value measurement principles in U.S. GAAP (Topic 820), with many of the amendments made to eliminate unnecessary wording differences between U.S. GAAP and International Financial Reporting Standards (IFRS). The amendments were effective for interim and annual periods beginning after December 15, 2011 with prospective application. The Company has included the required disclosures in its consolidated financial statements.

In June 2011, the FASB issued ASU 2011-05, *Comprehensive Income (Topic 220) - Presentation of Comprehensive Income*. The objective of this ASU is to improve the comparability, consistency and transparency of financial reporting and to increase the prominence of items reported in other comprehensive income by eliminating the option to present components of other comprehensive income as part of the statement of changes in shareholders' equity. The amendments require that all non-owner changes in shareholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The single statement of comprehensive income should include the components of net income, a total for net income, the components of other comprehensive income, a total for other comprehensive income, and a total for comprehensive income. In the two-statement approach, the first statement should present total net income and its components followed consecutively by a second statement that should present all the components of other comprehensive income, a total for other comprehensive income, and a total for comprehensive income. The amendments do not change the items that must be reported in other comprehensive income, the option for an entity to present components of other comprehensive income either net of related tax effects or before related tax effects, or the calculation or reporting of earnings per share. The amendments in this ASU should be applied retrospectively. The amendments were effective for fiscal years and interim periods within those years beginning after December 15, 2011. The Company has included the required disclosures in its consolidated financial statements.

Table of Contents**FIRST NATIONAL CORPORATION****Notes to Consolidated Financial Statements***(unaudited)*

In December 2011, the FASB issued ASU 2011-11, Balance Sheet (Topic 210) Disclosures about Offsetting Assets and Liabilities. This ASU requires entities to disclose both gross information and net information about both instruments and transactions eligible for offset in the balance sheet and instruments and transactions subject to an agreement similar to a master netting arrangement. An entity is required to apply the amendments for annual reporting periods beginning on or after January 1, 2013, and interim periods within those annual periods. An entity should provide the disclosures required by those amendments retrospectively for all comparative periods presented. The Company does not expect the adoption of ASU 2011-11 to have a material impact on its consolidated financial statements.

In December 2011, the FASB issued ASU 2011-12, Comprehensive Income (Topic 220) Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05. The amendments are being made to allow the Board time to re-deliberate whether to present on the face of the financial statements the effects of reclassifications out of accumulated other comprehensive income on the components of net income and other comprehensive income for all periods presented. While the Board is considering the operational concerns about the presentation requirements for reclassification adjustments and the needs of financial statement users for additional information about reclassification adjustments, entities should continue to report reclassifications out of accumulated other comprehensive income consistent with the presentation requirements in effect before ASU 2011-05. All other requirements in ASU 2011-05 are not affected by ASU 2011-12, including the requirement to report comprehensive income either in a single continuous financial statement or in two separate but consecutive financial statements. Public entities should apply these requirements for fiscal years, and interim periods within those years, beginning after December 15, 2011.

Note 2. Securities

The Company invests in U.S. agency and mortgage-backed securities, obligations of state and political subdivisions and corporate equity securities. Amortized costs and fair values of securities available for sale at March 31, 2012 and December 31, 2011 were as follows:

| | 000000000 | 000000000 | 000000000 | 000000000 |
|--|-----------------------|------------|------------|-----------|
| | <i>(in thousands)</i> | | | |
| | March 31, 2012 | | | |
| | | Gross | Gross | |
| | Amortized | Unrealized | Unrealized | Fair |
| | Cost | Gains | (Losses) | Value |
| U.S. agency and mortgage-backed securities | \$ 72,893 | \$ 1,328 | \$ (102) | \$ 74,119 |
| Obligations of states and political subdivisions | 9,780 | 620 | (12) | 10,388 |
| Corporate equity securities | 26 | 94 | | 120 |
| | \$ 82,699 | \$ 2,042 | \$ (114) | \$ 84,627 |
| | 000000000 | 000000000 | 000000000 | 000000000 |

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(in thousands)

December 31, 2011

| | Amortized Cost | Gross Unrealized Gains | Gross Unrealized (Losses) | Fair Value |
|--|-------------------|------------------------------|---------------------------------|---------------|
| U.S. agency and mortgage-backed securities | \$ 76,549 | \$ 2,343 | \$ (16) | \$ 78,876 |
| Obligations of states and political subdivisions | 11,895 | 781 | | 12,676 |
| Corporate equity securities | 26 | 87 | | 113 |
| | \$ 88,470 | \$ 3,211 | \$ (16) | \$ 91,665 |

Table of Contents**Notes to Consolidated Financial Statements***(unaudited)*

At March 31, 2012 and December 31, 2011, investments in an unrealized loss position that were temporarily impaired were as follows:

(in thousands)

| | Less than 12 months | | March 31, 2012 12 months or more | | Total | |
|--|--|----------------------|--|----------------------|------------|----------------------|
| | Fair Value | Unrealized (Loss) | Fair Value | Unrealized (Loss) | Fair Value | Unrealized (Loss) |
| | U.S. agency and mortgage-backed securities | \$ 10,802 | \$ (102) | \$ | \$ | \$ 10,802 |
| Obligations of states and political subdivisions | 550 | (12) | | | 550 | (12) |
| | \$ 11,352 | \$ (114) | \$ | \$ | \$ 11,352 | \$ (114) |

(in thousands)

| | Less than 12 months | | December 31, 2011 12 months or more | | Total | |
|--|--|----------------------|---|----------------------|------------|----------------------|
| | Fair Value | Unrealized (Loss) | Fair Value | Unrealized (Loss) | Fair Value | Unrealized (Loss) |
| | U.S. agency and mortgage-backed securities | \$ 3,955 | \$ (16) | \$ | \$ | \$ 3,955 |

The tables above provide information about securities that have been in an unrealized loss position for less than twelve consecutive months and securities that have been in an unrealized loss position for twelve consecutive months or more. Management evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Impairment is considered to be other-than temporary if the Company (1) intends to sell the security, (2) more likely than not will be required to sell the security before recovering its cost, or (3) does not expect to recover the security's entire amortized cost basis. Presently, the Company does not intend to sell any of these securities, does not expect to be required to sell these securities, and expects to recover the entire amortized cost of all the securities.

At March 31, 2012, there were six U.S. agency and mortgage-backed securities and one obligation of state and political subdivisions in an unrealized loss position. One hundred percent of the Company's investment portfolio is considered investment grade. The weighted-average re-pricing term of the portfolio was 3.7 years at March 31, 2012.

The Company's investment in Federal Home Loan Bank (FHLB) stock totaled \$1.9 million at March 31, 2012. FHLB stock is generally viewed as a long-term investment and as a restricted security, which is carried at cost, because there is a minimal market for the stock. Therefore, when evaluating FHLB stock for impairment, its value is based on the ultimate recoverability of the par value rather than by recognizing temporary declines in value. The Company does not consider this investment to be other-than-temporarily impaired at March 31, 2012, and no impairment has been recognized. FHLB stock is shown in restricted securities on the balance sheet and is not part of the available for sale securities portfolio.

Table of Contents**Notes to Consolidated Financial Statements***(unaudited)***Note 3. Loans**

Loans at March 31, 2012 and December 31, 2011 are summarized as follows:

| | <i>(in thousands)</i> | |
|-----------------------------------|-----------------------|----------------------|
| | March 31, 2012 | December 31, 2011 |
| Real estate loans: | | |
| Construction and land development | \$ 49,893 | \$ 48,363 |
| Secured by 1-4 family residential | 125,628 | 122,339 |
| Other real estate loans | 175,738 | 181,141 |
| Commercial and industrial loans | 29,449 | 29,446 |
| Consumer and other loans | 9,686 | 11,151 |
| Total loans | \$ 390,394 | \$ 392,440 |
| Allowance for loan losses | 13,636 | 12,937 |
| Loans, net | \$ 376,758 | \$ 379,503 |

Consumer loans included \$100 thousand and \$325 thousand of demand deposit overdrafts at March 31, 2012 and December 31, 2011, respectively.

The Company considers the following risk characteristics of each loan portfolio class:

Residential mortgage loans carry risks associated with the continued credit-worthiness of the borrower and changes in the value of the collateral.

Real estate construction loans carry risks that the project may not be finished according to schedule, the project may not be finished according to budget and the value of the collateral may, at any point in time, be less than the principal amount of the loan. Construction loans also bear the risk that the general contractor, who may or may not be a loan customer, may be unable to finish the construction project as planned because of financial pressure unrelated to the project.

Commercial real estate and commercial and industrial loans carry risks associated with the successful operation of a business or a real estate project, in addition to other risks associated with the ownership of real estate, because repayment of these loans may be dependent upon the profitability and cash flows of the business or project. In addition, there is risk associated with the value of collateral other than real estate which may depreciate over time and cannot be appraised with as much reliability.

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Consumer loans carry risk associated with the continued credit-worthiness of the borrower and the value of the collateral, i.e. rapidly depreciating assets such as automobiles, or lack thereof. Consumer loans are more likely than real estate loans to be immediately adversely affected by job loss, divorce, illness or personal bankruptcy, or other changes in circumstances.

Table of Contents**Notes to Consolidated Financial Statements***(unaudited)*

The following table provides a summary of loan classes and an aging of past due loans as of March 31, 2012 and December 31, 2011:

| | March 31, 2012 <i>(in thousands)</i> | | | | | | | 90 Days or More Past Due and Accruing |
|-----------------------------------|---|---------------------------|--------------------------|-------------------|-------------------|-------------------|----------------------|--|
| | 30-59 Days Past Due | 60-89 Days Past Due | > 90 Days Past Due | Total Past Due | Current | Total Loans | Non-accrual Loans | |
| Real estate loans: | | | | | | | | |
| Construction and land development | \$ 1,610 | \$ 206 | \$ 26 | \$ 1,842 | \$ 48,051 | \$ 49,893 | \$ 661 | \$ |
| 1-4 family residential | 1,216 | 599 | 605 | 2,420 | 123,537 | 125,628 | 2,007 | 238 |
| Other real estate loans | 2,928 | 1,187 | 3,181 | 7,296 | 168,442 | 175,738 | 7,540 | 131 |
| Commercial and industrial | 194 | 251 | 158 | 603 | 28,846 | 29,449 | 162 | |
| Consumer and other loans | 64 | | | 64 | 9,622 | 9,686 | | |
| Total | \$ 6,012 | \$ 2,243 | \$ 3,970 | \$ 12,225 | \$ 378,498 | \$ 390,394 | \$ 10,370 | \$ 369 |

| | December 31, 2011 <i>(in thousands)</i> | | | | | | | 90 Days or More Past Due and Accruing |
|-----------------------------------|--|---------------------------|--------------------------|-------------------|-------------------|-------------------|----------------------|--|
| | 30-59 Days Past Due | 60-89 Days Past Due | > 90 Days Past Due | Total Past Due | Current | Total Loans | Non-accrual Loans | |
| Real estate loans: | | | | | | | | |
| Construction and land development | \$ 2,267 | \$ 1,029 | \$ 235 | \$ 3,531 | \$ 44,832 | \$ 48,363 | \$ 235 | \$ |
| 1-4 family residential | 4,179 | 471 | 688 | 5,338 | 117,001 | 122,339 | 3,043 | 98 |
| Other real estate loans | 3,863 | 562 | 722 | 5,147 | 175,994 | 181,141 | 8,367 | 361 |
| Commercial and industrial | 950 | 93 | 5 | 1,048 | 28,398 | 29,446 | 163 | |
| Consumer and other loans | 94 | 19 | 14 | 127 | 11,024 | 11,151 | 33 | |
| Total | \$ 11,353 | \$ 2,174 | \$ 1,664 | \$ 15,191 | \$ 377,249 | \$ 392,440 | \$ 11,841 | \$ 459 |

Credit Quality Indicators

As part of the on-going monitoring of the credit quality of the Company's loan portfolio, management tracks certain credit quality indicators including trends related to the risk grading of specified classes of loans.

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The Company utilizes a risk grading matrix to assign a rating to each of its loans. The loan ratings are summarized into the following categories: pass, special mention, substandard, doubtful and loss. Pass rated loans include all risk rated credits other than those included in special mention, substandard or doubtful. Loans classified as loss are charged-off. Loan officers assign risk grades to loans at origination and as renewals arise. The Bank's Credit Administration department reviews risk grades for accuracy on a quarterly basis and as delinquency issues arise. In addition, a certain amount of loans are reviewed each year through the Company's internal and external loan review process. A description of the general characteristics of the loan grading categories is as follows:

Special Mention Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or the Bank's credit position at some future date.

Table of Contents**Notes to Consolidated Financial Statements***(unaudited)*

Substandard Loans classified as substandard are inadequately protected by the current net worth and payment capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation in full of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

Doubtful Loans classified as doubtful have all the weakness inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. The Company considers all doubtful loans to be impaired and places the loan on non-accrual status.

The following tables provide an analysis of the credit risk profile of each loan class as of March 31, 2012 and December 31, 2011:

| | March 31, 2012 (in thousands) | | | | |
|-----------------------------------|----------------------------------|--------------------|------------------|---------------|-------------------|
| | Pass | Special Mention | Substandard | Doubtful | Total |
| Real estate loans: | | | | | |
| Construction and land development | \$ 26,414 | \$ 5,490 | \$ 17,989 | \$ | \$ 49,893 |
| Secured by 1-4 family residential | 111,006 | 4,057 | 10,377 | 188 | 125,628 |
| Other real estate loans | 133,705 | 16,956 | 25,077 | | 175,738 |
| Commercial and industrial | 23,403 | 1,039 | 4,937 | 70 | 29,449 |
| Consumer and other loans | 9,606 | 80 | | | 9,686 |
| Total | \$ 304,134 | \$ 27,622 | \$ 58,380 | \$ 258 | \$ 390,394 |

| | December 31, 2011 (in thousands) | | | | |
|-----------------------------------|-------------------------------------|--------------------|------------------|-----------------|-------------------|
| | Pass | Special Mention | Substandard | Doubtful | Total |
| Real estate loans: | | | | | |
| Construction and land development | \$ 23,172 | \$ 7,504 | \$ 17,452 | \$ 235 | \$ 48,363 |
| Secured by 1-4 family residential | 108,240 | 5,645 | 8,266 | 188 | 122,339 |
| Other real estate loans | 138,255 | 17,123 | 22,348 | 3,415 | 181,141 |
| Commercial and industrial | 23,451 | 949 | 4,976 | 70 | 29,446 |
| Consumer and other loans | 11,058 | 79 | | 14 | 11,151 |
| Total | \$ 304,176 | \$ 31,300 | \$ 53,042 | \$ 3,922 | \$ 392,440 |

Note 4. Allowance for Loan Losses

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Transactions in the allowance for loan losses for the three months ended March 31, 2012 and 2011 and for the year ended December 31, 2011 were as follows:

| | <i>(in thousands)</i> | | |
|--|-----------------------|----------------------|-------------------|
| | March 31, 2012 | December 31, 2011 | March 31, 2011 |
| Balance at beginning of year | \$ 12,937 | \$ 16,036 | \$ 16,036 |
| Provision charged to operating expense | 2,000 | 12,380 | 270 |
| Loan recoveries | 125 | 310 | 87 |
| Loan charge-offs | (1,426) | (15,789) | (3,225) |
| Balance at end of period | \$ 13,636 | \$ 12,937 | \$ 13,168 |

Table of Contents**Notes to Consolidated Financial Statements***(unaudited)*

The following tables present, as of March 31, 2012 and December 31, 2011, the total allowance for loan losses, the allowance by impairment methodology and loans by impairment methodology.

| | March 31, 2012 <i>(in thousands)</i> | | | | | Total |
|---------------------------------------|---|----------------------|---|---|--------------------------------|-----------|
| | Commercial and Industrial | Other Real Estate | Construction and Land Development | Secured by 1-4 Family Residential | Consumer and Other Loans | |
| Allowance for loan losses: | | | | | | |
| Beginning Balance, December 31, 2011 | \$ 963 | \$ 5,192 | \$ 2,843 | \$ 3,766 | \$ 173 | \$ 12,937 |
| Charge-offs | | (503) | (369) | (481) | (73) | (1,426) |
| Recoveries | 5 | 52 | | 2 | 66 | 125 |
| Provision for loan losses | (170) | 649 | 679 | 854 | (12) | 2,000 |
| Ending Balance, March 31, 2012 | \$ 798 | \$ 5,390 | \$ 3,153 | \$ 4,141 | \$ 154 | \$ 13,636 |
| Ending Balance: | | | | | | |
| Individually evaluated for impairment | 134 | 574 | 1,062 | 1,041 | | 2,811 |
| Collectively evaluated for impairment | 664 | 4,816 | 2,091 | 3,100 | 154 | 10,825 |
| Loans: | | | | | | |
| Ending Balance | 29,449 | 175,738 | 49,893 | 125,628 | 9,686 | 390,394 |
| Individually evaluated for impairment | 481 | 9,453 | 5,742 | 5,946 | | 21,622 |
| Collectively evaluated for impairment | 28,968 | 166,285 | 44,151 | 119,682 | 9,686 | 368,772 |

| | December 31, 2011 <i>(in thousands)</i> | | | | | Total |
|---------------------------------------|--|----------------------|---|---|--------------------------------|-----------|
| | Commercial and Industrial | Other Real Estate | Construction and Land Development | Secured by 1-4 Family Residential | Consumer and Other Loans | |
| Allowance for loan losses: | | | | | | |
| Beginning Balance, December 31, 2010 | \$ 858 | \$ 9,187 | \$ 4,050 | \$ 1,681 | \$ 260 | \$ 16,036 |
| Charge-offs | (348) | (7,551) | (2,983) | (4,639) | (268) | (15,789) |
| Recoveries | 3 | | 50 | 6 | 251 | 310 |
| Provision for loan losses | 450 | 3,556 | 1,726 | 6,718 | (70) | 12,380 |
| Ending Balance, December 31, 2011 | \$ 963 | \$ 5,192 | \$ 2,843 | \$ 3,766 | \$ 173 | \$ 12,937 |
| Ending Balance: | | | | | | |
| Individually evaluated for impairment | 309 | 351 | 930 | 848 | | 2,438 |

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| | | | | | | |
|---------------------------------------|--------|---------|--------|---------|--------|---------|
| Collectively evaluated for impairment | 654 | 4,841 | 1,913 | 2,918 | 173 | 10,499 |
| Loans: | | | | | | |
| Ending Balance | 29,446 | 181,141 | 48,363 | 122,339 | 11,151 | 392,440 |
| Individually evaluated for impairment | 480 | 10,940 | 7,640 | 6,860 | | 25,920 |
| Collectively evaluated for impairment | 28,966 | 170,201 | 40,723 | 115,479 | 11,151 | 366,520 |

Table of Contents**Notes to Consolidated Financial Statements***(unaudited)*

Impaired loans and the related allowance at March 31, 2012 and December 31, 2011, were as follows:

| | 0000000 | 0000000 | 0000000 | 0000000 | 0000000 | 0000000 | 0000000 |
|---------------------------|----------------------------------|--|---|---------------------------------|----------------------|-----------------------------------|----------------------------------|
| | March 31, 2012 (in thousands) | | | | | | |
| | Unpaid Principal Balance | Recorded Investment with No Allowance | Recorded Investment with Allowance | Total Recorded Investment | Related Allowance | Average Recorded Investment | Interest Income Recognized |
| Real estate loans: | | | | | | | |
| Construction | \$ 6,118 | \$ 634 | \$ 5,108 | \$ 5,742 | \$ 1,062 | \$ 5,571 | \$ 82 |
| Secured by 1-4 family | 7,060 | 1,507 | 4,439 | 5,946 | 1,041 | 4,488 | 55 |
| Other real estate loans | 13,963 | 7,480 | 1,973 | 9,453 | 574 | 10,879 | 30 |
| Commercial and industrial | 481 | | 481 | 481 | 134 | 480 | 5 |
| Consumer and other loans | | | | | | | |
| Total | \$ 27,622 | \$ 9,621 | \$ 12,001 | \$ 21,622 | \$ 2,811 | \$ 21,418 | \$ 172 |

| | 0000000 | 0000000 | 0000000 | 0000000 | 0000000 | 0000000 | 0000000 |
|-----------------------------------|-------------------------------------|--|---|---------------------------------|----------------------|-----------------------------------|----------------------------------|
| | December 31, 2011 (in thousands) | | | | | | |
| | Unpaid Principal Balance | Recorded Investment with No Allowance | Recorded Investment with Allowance | Total Recorded Investment | Related Allowance | Average Recorded Investment | Interest Income Recognized |
| Real estate loans: | | | | | | | |
| Construction and land development | \$ 8,106 | \$ 3,531 | \$ 4,109 | \$ 7,640 | \$ 930 | \$ 7,077 | \$ 367 |
| Secured by 1-4 family | 8,566 | 3,495 | 3,365 | 6,860 | 848 | 6,519 | 301 |
| Other real estate loans | 15,165 | 8,135 | 2,805 | 10,940 | 351 | 23,918 | 396 |
| Commercial and industrial | 480 | | 480 | 480 | 309 | 660 | 27 |
| Consumer and other loans | | | | | | | |
| Total | \$ 32,317 | \$ 15,161 | \$ 10,758 | \$ 25,920 | \$ 2,438 | \$ 38,174 | \$ 1,091 |

The Recorded Investment amounts in the table above represent the outstanding principal balance on each loan represented in the table. The Unpaid Principal Balance represents the outstanding principal balance on each loan represented in the table plus any amounts that have been charged off on each loan and/or payments that have been applied towards principal on non-accrual loans.

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As of March 31, 2012, loans classified as troubled debt restructurings (TDRs) and included in impaired loans in the disclosure above totaled \$5.4 million. At March 31, 2012, \$1.4 million of the loans classified as TDRs were performing under the restructured terms and were not considered non-performing assets. There were \$11.4 million in TDRs at December 31, 2011. There were no new loans modified under TDRs during the three month period ended March 31, 2012. There were no TDRs that defaulted during the three month period ended March 31, 2012.

Table of Contents**Notes to Consolidated Financial Statements***(unaudited)***Note 5. Other Real Estate Owned**

At March 31, 2012 and December 31, 2011, OREO totaled \$5.6 million and \$6.4 million, respectively. OREO is primarily comprised of residential lots, raw land, non-residential properties and residential properties associated with commercial relationships, and are located primarily in the Commonwealth of Virginia. Changes in the balance for OREO are as follows:

| | 0000000000 | 0000000000 |
|---|-------------------------------|-----------------------|
| | <i>(in thousands)</i> | |
| | For the three months ended | For the year ended |
| | March 31, 2012 | December 31, 2011 |
| Balance at the beginning of year, gross | \$ 9,166 | \$ 7,302 |
| Transfers from loans | 1,922 | 8,117 |
| Charge-offs | (738) | (2,022) |
| Sales proceeds | (2,423) | (3,321) |
| Gain (loss) on disposition | 90 | (910) |
| Balance at the end of period, gross | 8,017 | 9,166 |