OCEANFIRST FINANCIAL CORP Form 10-Q November 09, 2012 Table of Contents

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, DC 20549** 

# **FORM 10-Q**

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2012

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission file number 001-11713

# OceanFirst Financial Corp.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of

22-3412577 (I.R.S. Employer

incorporation or organization)

Identification No.)

975 Hooper Avenue, Toms River, NJ (Address of principal executive offices)

08753 (Zip Code)

Registrant s telephone number, including area code: (732) 240-4500

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES x NO ...

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES x NO ".

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer "Accelerated Filer "Smaller Reporting Company Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES "NO x.

As of November 5, 2012, there were 18,005,046 shares of the Registrant s Common Stock, par value \$.01 per share, outstanding.

## OceanFirst Financial Corp.

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#### Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

#### FINANCIAL SUMMARY

(dollars in thousands, except per share amounts)	At or for the Quarter Ended September 30, 2012December 31, 2011 September					
SELECTED FINANCIAL CONDITION DATA:						
Total assets	\$ 2	2,304,426	\$	2,302,094	\$	2,281,792
Loans receivable, net		,545,640		1,563,019		1,588,115
Deposits	1	,739,974		1,706,083		1,687,906
Stockholders equity		219,687		216,849		215,897
<b>SELECTED OPERATING DATA:</b>						
Net interest income		18,000		19,273		19,072
Provision for loan losses		1,400		2,000		1,850
Other income		4,878		4,214		3,731
Operating expenses		13,839		13,021		13,131
Net income		4,959		5,459		5,074
Diluted earnings per share		0.28		0.30		0.28
SELECTED FINANCIAL RATIOS:						
Stockholders equity per common share		12.19		11.61		11.46
Cash dividend per share		0.12		0.12		0.12
Stockholders equity to total assets		9.53%		9.42%	)	9.46%
Return on average assets (1)		0.86		0.95		0.89
Return on average stockholders equity (1)		9.08		10.07		9.48
Average interest rate spread		3.18		3.43		3.45
Net interest margin		3.28		3.53		3.55
Operating expenses to average assets (1)		2.39		2.27		2.31
Efficiency ratio		60.49		55.44		57.58
ASSET QUALITY:						
Non-performing loans	\$	41,173	\$	44,008	\$	48,398
Non-performing assets		44,801		45,978		49,591
Allowance for loan losses as a percent of total loans receivable (2	2)	1.17% 1.15%		)	1.42%	
Allowance for loan losses as a percent of total non-performing						
loans (2)		44.42		41.42		47.33
Non-performing loans as a percent of total loans receivable (2)		2.63		2.77		3.00
Non-performing assets as a percent of total assets (2)		1.94		2.00		2.17

<sup>(1)</sup> Ratios are annualized

<sup>(2)</sup> As discussed in the section Comparison of Operating Results for the Three and Nine Months Ended September 30, 2012 and September 30, 2011 Provision for Loan Losses, during the fourth quarter of 2011, the Company modified its charge-off policy on problem loans secured by real estate, which accelerated the recognition of loan charge-offs. If the modified charge-off policy was in effect at September 30, 2011, the Company would have recognized a cumulative charge-off of \$5.6 million and reported the following asset quality ratios: allowance for loan losses as a percent of total loans receivable of 1.06%; allowance for loan losses as a percent of total non-performing loans of 38.58%; non-performing loans as a percent of total loans receivable of 2.74%; and non-performing assets as a percent of total assets of 1.93%.

#### **Summary**

OceanFirst Financial Corp. is the holding company for OceanFirst Bank (the Bank), a community bank serving Ocean and Monmouth Counties in New Jersey. The term the Company refers to OceanFirst Financial Corp., OceanFirst Bank and all of the Bank's subsidiaries on a consolidated basis. The Company's results of operations are primarily dependent on net interest income, which is the difference between the interest income earned on interest-earning assets, such as loans and investments, and the interest expense on interest-bearing liabilities, such as deposits and borrowings. The Company also generates non-interest income such as income from loan sales, loan servicing, loan originations, merchant credit card services, deposit accounts, trust and asset management services, the sale of investment products and other fees. The Company's operating expenses primarily consist of compensation and employee benefits, occupancy and equipment, marketing, data processing, federal deposit insurance and general and administrative expenses. The Company's results of operations are also significantly affected by general economic and competitive conditions, particularly changes in market interest rates, government policies and actions of regulatory agencies.

Interest-earning assets, both loans and securities, are generally priced against longer-term indices, while interest-bearing liabilities, primarily deposits and borrowings, are generally priced against shorter-term indices. In late 2011 and into the first three quarters of 2012, the Company s net interest margin contracted as compared to prior linked periods. Due to the low interest rate environment, high loan refinance volume has caused yields on loans and mortgage-backed securities to trend downward. At the same time, the Company s asset mix has shifted as higher-yielding loans have decreased due to prepayments and the sale of newly originated 30-year fixed-rate one-to-four family loans while lower yielding securities have increased. Based upon current economic conditions, the Federal Reserve has indicated that it intends to keep interest rates at current levels through mid 2015. As a result, management expects the low interest rate environment to continue beyond 2012, causing further pressure on the net interest margin. In addition to the interest rate environment, the Company s results are affected by national and local economic conditions. Recent economic indicators point to some improvement in the economy, which expanded moderately in 2011 and the first three quarters of 2012, and in overall labor market conditions as the national unemployment rate in 2012 has improved over prior year levels. Despite these signs, the overall economy remains weak and the unemployment rate remains at elevated levels. Additionally, housing values remain significantly below their peak levels in 2006. These economic conditions have generally had an adverse impact on the Company s results of operations.

Highlights of the Company s financial results for the three and nine months ended September 30, 2012 were as follows:

Total assets increased to \$2.304 billion at September 30, 2012, from \$2.302 billion at December 31, 2011. Loans receivable, net decreased \$17.4 million at September 30, 2012, as compared to December 31, 2011 primarily due to prepayments and sale of newly originated 30-year fixed-rate one-to-four family loans. Cash and due from banks decreased by \$22.2 million, as the cash and due from banks was invested in investment and mortgage-backed securities available for sale, which collectively increased by \$38.2 million, to \$568.4 million at September 30, 2012, as compared to \$530.2 million at December 31, 2011.

Deposits increased by \$33.9 million at September 30, 2012, as compared to December 31, 2011. An increase of \$67.2 million in core deposits (i.e. all deposits excluding time deposits) was partly offset by a decline of \$33.3 million in time deposits. Federal Home Loan Bank (FHLB) advances decreased \$41.0 million, to \$225.0 million at September 30, 2012 from \$266.0 million at December 31, 2011.

Net income for the three and nine months ended September 30, 2012 was adversely impacted by a non-recurring severance expense relating to the departure of the Bank s former President and Chief Operating Officer of \$747,000, net of related expense savings, or \$468,000, net of tax benefit. The net, after tax amount, reduced diluted earnings per share by \$0.03 for the three and nine months ended September 30, 2012. Excluding this non-recurring expense, diluted earnings per share increased 10.7%, to \$0.31 for the three months ended September 30, 2012. The improvement was primarily due to a decrease in the provision for loan losses, an increase in other income and a reduction in average shares outstanding.

Net interest income for the three months ended September 30, 2012 decreased to \$18.0 million, as compared to \$19.1 million in the same prior year period, reflecting a lower net interest margin partly offset by greater interest-earning assets. The net interest margin decreased to 3.28% for the three months ended September 30, 2012, as compared to 3.55% for the corresponding prior year period.

The provision for loan losses was \$1.4 million for the three months ended September 30, 2012, as compared to \$1.9 million in the same prior year period. The Company s non-performing loans decreased \$2.8 million, totaling \$41.2 million at September 30, 2012, from \$44.0 million at December 31, 2011.

The Company remains well-capitalized with a tangible common equity ratio of 9.53%.

Return on average stockholders equity was 9.08% for the three months ended September 30, 2012, as compared to 9.48% for the corresponding prior year period.

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#### **Analysis of Net Interest Income**

Net interest income represents the difference between income on interest-earning assets and expense on interest-bearing liabilities. Net interest income depends upon the relative amounts of interest-earning assets and interest-bearing liabilities and the interest rate earned or paid on them.

The following table sets forth certain information relating to the Company for the three and nine months ended September 30, 2012 and 2011. The yields and costs are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the periods shown except where noted otherwise. Average balances are derived from average daily balances. The yields and costs include certain fees which are considered adjustments to yields.

	FOR THE THREE MONTHS ENDED SEPTEMBER 30,							
	2012 2011							
			AVERAGE			AVERAGE		
	AVERAGE		YIELD/	AVERAGE		YIELD/		
	BALANCE	INTEREST	COST	BALANCE	INTEREST	COST		
			(dollars in t	housands)				
Assets								
Interest-earning assets:	\$ 55,475	ф 1 <i>5</i>	0.1107	¢ 42.022	\$ 21	0.1007		
Interest-earning deposits and short-term investments Investment securities (1)	\$ 55,475 211,065	\$ 15 521	0.11%	\$ 43,922 151,642	\$ 21 363	0.19% 0.96		
FHLB stock	17,695	197	4.45	18,233	202	4.43		
	363,388	2,065	2.27	328,830	2,500	3.04		
Mortgage-backed securities (1) Loans receivable, net (2)	1,547,696		4.84			5.08		
Loans receivable, net (2)	1,547,090	18,716	4.84	1,603,735	20,357	5.08		
Total interest-earning assets	2,195,319	21,514	3.92	2,146,362	23,443	4.37		
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Non-interest-earning assets	116,227			122,660				
Total assets	\$ 2,311,546			\$ 2,269,022				
Total assets	ψ 2,311,340			Ψ 2,207,022				
Liabilities and Stockholders Equity								
Interest-bearing liabilities:								
Transaction deposits	\$ 1,317,658	971	0.29	\$ 1,253,509	1,289	0.41		
Time deposits	238,133	936	1.57	270,261	1,213	1.80		
Total	1,555,791	1,907	0.49	1,523,770	2,502	0.66		
Borrowed funds	335,231	1,607	1.92	366,813	1,869	2.04		
	, -	,			,			
Total interest-bearing liabilities	1,891,022	3,514	0.74	1,890,583	4,371	0.92		
Non-interest-bearing deposits	183,780			152,030				
Non-interest-bearing deposits  Non-interest-bearing liabilities	18,350			12,224				
Non-interest-bearing natificies	18,330			12,224				
Total liabilities	2,093,152			2,054,837				
Stockholders equity	218,394			214,185				
Total liabilities and stockholders equity	\$ 2,311,546			\$ 2,269,022				
Total Habilities and stockholders equity	φ 2,311,340			\$ 2,209,022				
Net interest income		\$ 18,000			\$ 19,072			
Net interest rate spread (3)			3.18%			3.45%		
(-)			2.1070					
Net interest margin (4)			3.28%			3.55%		

	<b>FOR THE NINE MONTHS ENDED SEPTEMBER 30,</b> 2012 2011							
			AVERAGE			AVERAGE		
	AVERAGE BALANCE	INTEREST	YIELD/ COST (dollars in th	AVERAGE BALANCE nousands)	INTEREST	YIELD/ COST		
Assets			`	ĺ				
Interest-earning assets:								
Interest-earning deposits and short-term investments	\$ 54,133	\$ 58	0.14%	. ,	\$ 45	0.22%		
Investment securities (1)	191,463	1,482	1.03	139,734	1,004	0.96		
FHLB stock	17,749	626	4.70	17,930	647	4.81		
Mortgage-backed securities (1)	361,198	6,618	2.44	333,607	7,730	3.09		
Loans receivable, net (2)	1,555,556	57,642	4.94	1,626,568	62,546	5.13		
Total interest-earning assets	2,180,099	66,426	4.06	2,144,866	71,972	4.47		
Non-interest-earning assets	108,665			117,484				
Total assets	\$ 2,288,764			\$ 2,262,350				
Liabilities and Stockholders Equity								
Interest-bearing liabilities:								
Transaction deposits	\$ 1,295,640	2,887	0.30	\$ 1,255,228	4,457	0.47		
Time deposits	247,704	3,073	1.65	272,197	3,647	1.79		
Total	1,543,344	5,960	0.51	1,527,425	8,104	0.71		
Borrowed funds	340,563	4,971	1.95	371,631	5,813	2.09		
Total interest-bearing liabilities	1,883,907	10,931	0.77	1,899,056	13,917	0.98		
Non-interest-bearing deposits	169,400			140,655				
Non-interest-bearing liabilities	16,935			15,015				
	,			,				
Total liabilities	2,070,242			2,054,726				
Stockholders equity	218,522			207,624				
Stockholders equity	210,622			207,021				
Total liabilities and stockholders equity	\$ 2,288,764			\$ 2,262,350				
Net interest income		\$ 55,495			\$ 58,055			
Net interest rate spread (3)			3.29%			3.49%		
Net interest margin (4)			3.39%			3.61%		

<sup>(1)</sup> Amounts are recorded at average amortized cost.

<sup>(2)</sup> Amount is net of deferred loan fees, undisbursed loan funds, discounts and premiums and estimated loss allowances and includes loans held for sale and non-performing loans.

<sup>(3)</sup> Net interest rate spread represents the difference between the yield on interest-earning assets and the cost of interest-bearing liabilities.

<sup>(4)</sup> Net interest margin represents net interest income divided by average interest-earning assets.

#### Comparison of Financial Condition at September 30, 2012 and December 31, 2011

Total assets at September 30, 2012 were \$2.304 billion, an increase of \$2.3 million, compared to \$2.302 billion at December 31, 2011.

Cash and due from banks decreased by \$22.2 million, to \$55.4 million at September 30, 2012, as compared to \$77.5 million at December 31, 2011. The cash and due from banks was invested in investment and mortgage-backed securities available for sale, which collectively increased by \$38.2 million, to \$568.4 million at September 30, 2012, as compared to \$530.2 million at December 31, 2011.

Loans receivable, net decreased by \$17.4 million, to a balance of \$1.546 billion at September 30, 2012, as compared to a balance of \$1.563 billion at December 31, 2011, primarily due to prepayments and sale of newly originated 30-year fixed-rate one-to-four family loans. Bank owned life insurance increased by \$10.8 million at September 30, 2012, as compared to December 31, 2011, primarily due to an additional investment during the third quarter of 2012.

Total deposits increased \$33.9 million, to \$1.740 billion at September 30, 2012, from \$1.706 billion at December 31, 2011. The mix of deposits changed as non-interest-bearing deposits and savings deposits increased by \$42.7 million and \$17.3 million, respectively, while time deposits decreased \$33.3 million. FHLB advances decreased by \$41.0 million, to \$225.0 million at September 30, 2012, as compared to \$266.0 million at December 31, 2011 due to excess liquidity and cash flows from loans receivable.

Stockholders equity at September 30, 2012 increased to \$219.7 million, as compared to \$216.8 million at December 31, 2011, primarily due to net income and a reduction in accumulated other comprehensive gain (loss), partly offset by the cash dividend on common stock and by the repurchase of 718,253 shares of common stock for \$10.2 million.

#### Comparison of Operating Results for the Three and Nine Months Ended September 30, 2012 and September 30, 2011

#### General

Net income for the three months ended September 30, 2012 decreased to \$5.0 million, as compared to net income of \$5.1 million for the corresponding prior year period. Diluted earnings per share was \$0.28 for the three months ended September 30, 2012, unchanged from the corresponding prior year period. Net income for the nine months ended September 30, 2012 increased to \$16.0 million, as compared to \$15.3 million for the corresponding prior year period. Diluted earnings per share was \$0.89 for the nine months ended September 30, 2012, as compared to \$0.84 for the corresponding prior year period. Net income for the three and nine months ended September 30, 2012 was adversely impacted by a non-recurring severance expense relating to the departure of the Bank s former President and Chief Operating Officer of \$747,000, net of related expense savings, or \$468,000, net of tax benefit. The net, after tax amount, reduced diluted earnings per share by \$0.03 for the three and nine months ended September 30, 2012. Excluding this non-recurring expense, diluted earnings per share increased 10.7%, to \$0.31, for the three months ended September 30, 2012 and 9.5%, to \$0.92, for the nine months ended September 30, 2012. The improvements were primarily due to a decrease in the provision for loan losses, an increase in other income, a decrease in operating expenses (after excluding the non-recurring severance expense) and a reduction in average shares outstanding.

#### Interest Income

Interest income for the three and nine months ended September 30, 2012 was \$21.5 million and \$66.4 million, respectively, as compared to \$23.4 million and \$72.0 million for the three and nine months ended September 30, 2011. The yield on interest-earning assets declined to 3.92% and 4.06%, respectively, for the three and nine months ended September 30, 2012, as compared to 4.37% and 4.47%, respectively, for the same prior year periods. For the nine months ended September 30, 2012, the yield on loans receivable benefited from a single large commercial loan prepayment fee of \$219,000 which increased the yield on interest-earning assets by 1 basis point. Average interest-earning assets increased by \$49.0 million, or 2.3%, and \$35.2 million, or 1.6%, respectively, for the three and nine months ended September 30, 2012, as compared to the same prior year periods. The increases in average interest-earning assets were primarily due to the increases in average investment and mortgage-backed securities available for sale, which collectively increased \$94.0 million and \$79.3 million, respectively, and the increases in average short-term investments which increased \$11.6 million and \$27.1 million, respectively. These increases were partly offset by a decrease in average loans receivable, net, of \$56.0 million and \$71.0 million, respectively.

#### Interest Expense

Interest expense for the three and nine months ended September 30, 2012 was \$3.5 million and \$10.9 million, respectively, as compared to \$4.4 million and \$13.9 million for the three and nine months ended September 30, 2011. The cost of interest-bearing liabilities decreased to 0.74% and 0.77%, respectively, for the three and nine months ended September 30, 2012 as compared to 0.92% and 0.98% in the same prior year

periods. Average interest-bearing liabilities increased by \$439,000 and decreased by \$15.1 million, respectively, for the three and nine months ended September 30, 2012, as compared to the same prior year periods. The changes were due to declines in average borrowed funds of \$31.6 million and \$31.1 million, respectively, and average time deposits of \$32.1 million and \$24.5 million as compared to the same prior year periods, partly offset by increases in average transaction deposits of \$64.1 million and \$40.4 million.

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#### Net Interest Income

Net interest income for the three and nine months ended September 30, 2012 decreased to \$18.0 million and \$55.5 million, respectively, as compared to \$19.1 million and \$58.1 million in the same prior year periods, reflecting a lower net interest margin partly offset by greater interest-earning assets. The net interest margin decreased to 3.28% and 3.39%, respectively, for the three and nine months ended September 30, 2012, from 3.55% and 3.61% in the same prior year periods due to a change in the mix of average interest-earning assets from higher-yielding loans receivable into lower-yielding short-term investments and investment and mortgage-backed securities available for sale. High loan refinance volume also caused yields on loans and mortgage-backed securities to trend downward.

#### Provision for Loan Losses

For the three and nine months ended September 30, 2012, the provision for loan losses was \$1.4 million and \$4.8 million, respectively, as compared to \$1.9 million and \$5.8 million in the corresponding prior year periods. The lower amounts for the three and nine months ended September 30, 2012 were related to a decrease in non-performing loans for those time periods. Non-performing loans at September 30, 2012 decreased \$2.8 million, or 6.4%, to \$41.2 million from \$44.0 million at December 31, 2011. Net charge-offs for the three and nine months ended September 30, 2012 were \$766,000 and \$4.7 million, respectively, as compared to \$399,000 and \$2.5 million in the same prior year periods. During the fourth quarter of 2011, the Company modified its charge-off policy on problem loans secured by real estate which accelerated the recognition of loan charge-offs. The Company now takes charge-offs in the period the loan, or portion thereof, is deemed uncollectable, generally after the loan becomes 120 days delinquent and a recent appraisal is received which reflects a collateral shortfall. Previously, specific valuation reserves were established until the loan charge-off was recorded upon final resolution of the collateral.

#### Other Income

Other income increased to \$4.9 million and \$13.7 million, respectively, for the three and nine months ended September 30, 2012, as compared to \$3.7 million and \$11.1 million in the same prior year periods primarily due to an increase in the net gain on the sale of loans, higher fees and service charges and an improvement in the net gain (loss) from other real estate operations. For the nine months ended September 30, 2012, the Company recognized a gain of \$226,000 on the sale of equity securities as compared to the recognition of an other-than-temporary impairment loss on equity securities of \$148,000 for the three and nine months ended September 30, 2011. For the three and nine months ended September 30, 2012, the net gain on the sale of loans increased \$521,000 and \$1.1 million, respectively, due to increases in loan sale volume and strong gain on sale margins. However, the increase in the net gain on the sale of loans for the three and nine months ended September 30, 2012 was adversely affected by an increase of \$100,000 and \$350,000, respectively, in the reserve for repurchased loans primarily due to an increase in repurchase requests on loans previously sold to investors. For the three and nine months ended September 30, 2012, fees and service charges increased \$266,000 and \$531,000, respectively, due to increases in trust revenue, merchant service fees and retail checking account fees. Finally, the net gain (loss) from other real estate operations improved \$120,000 and \$425,000 for the three and nine months ended September 30, 2012, as compared to the same prior year periods. The prior year amount included write-downs in the value of properties previously acquired.

#### Operating Expenses

Operating expenses increased by \$708,000, to \$13.8 million, and by \$2,000, to \$39.6 million, respectively, for the three and nine months ended September 30, 2012, as compared to \$13.1 million and \$39.6 million, respectively, for the corresponding prior year periods. Excluding the \$747,000 non-recurring severance expense included in compensation and employee benefits, net of related expense savings, for the three and nine months ended September 30, 2012, operating expenses decreased by \$39,000 and \$745,000 respectively, as compared to the corresponding prior year periods. The decrease for the three and nine months ended September 30, 2012 as compared to the corresponding prior year periods was primarily due to lower compensation and employee benefits costs, net of the non-recurring severance cost, which decreased by \$537,000, or 7.5%, to \$6.6 million for the three months ended September 30, 2012 and by \$1.1 million, or 5.0%, to \$20.2 million for the nine months ended September 30, 2012. The decreases were due to a reduction in the incentive plan accrual of \$300,000 for the three and nine months ended September 30, 2012 and were also due to the increase in mortgage loan closings from prior year levels. Higher loan closings in the current period increased deferred loan expense which is reflected as a decrease in compensation expense. Additionally, Federal deposit insurance expense for the nine months ended September 30, 2012 decreased \$440,000 from the corresponding prior year period due to a lower assessment rate and a change in the assessment methodology from deposit-based to a total liability-based assessment. These changes to Federal deposit insurance affected the expense for the first six months of 2012 as compared to the same prior year period.

Provision for Income Taxes

Income tax expense was \$2.7 million and \$8.8 million, respectively, for the three and nine months ended September 30, 2012, as compared to \$2.7 million and \$8.5 million for the same prior year periods. The effective tax rate was 35.1% and 35.5%, respectively, for the three and nine months ended September 30, 2012, as compared to 35.1% and 35.6%, respectively, in the same prior year periods.

#### **Liquidity and Capital Resources**

The Company s primary sources of funds are deposits, principal and interest payments on loans and mortgage-backed securities, proceeds from the sale of loans, FHLB and other borrowings and, to a lesser extent, investment maturities. While scheduled amortization of loans is a predictable source of funds, deposit flows and mortgage prepayments are greatly influenced by interest rates, economic conditions and competition. The Company has other sources of liquidity if a need for additional funds arises, including various lines of credit.

At September 30, 2012 and December 31, 2011, the Company had no overnight borrowings from the FHLB. The Company periodically utilizes overnight borrowings to fund short-term liquidity needs. The Company had total FHLB borrowings of \$225.0 million at September 30, 2012, a decrease from \$266.0 million at December 31, 2011.

The Company s cash needs for the nine months ended September 30, 2012 were primarily satisfied by principal payments on loans and mortgage-backed securities, proceeds from the sale of mortgage loans held for sale, proceeds from maturities of investment securities available for sale and deposit growth. The cash was principally utilized for loan originations, the purchase of investment and mortgage-backed securities, the purchase of Bank owned life insurance and to reduce FHLB borrowings. The Company s cash needs for the nine months ended September 30, 2011 were primarily satisfied by principal payments on loans and mortgage-backed securities, proceeds from the sale of mortgage loans held for sale and deposit growth. The cash was principally utilized for loan originations and the purchase of investment and mortgage-backed securities.

In the normal course of business, the Company routinely enters into various off-balance-sheet commitments, primarily relating to the origination and sale of loans. At September 30, 2012, outstanding commitments to originate loans totaled \$78.2 million; outstanding unused lines of credit totaled \$232.8 million; and outstanding commitments to sell loans totaled \$18.1 million. The Company expects to have sufficient funds available to meet current commitments arising in the normal course of business.

Time deposits scheduled to mature in one year or less totaled \$142.3 million at September 30, 2012. Based upon historical experience management estimates that a significant portion of such deposits will remain with the Company.

The Company has a detailed contingency funding plan and comprehensive reporting of funding trends on a monthly and quarterly basis which is reviewed by management. Management also monitors cash on a daily basis to determine the liquidity needs of the Bank. Additionally, management performs multiple liquidity stress test scenarios on a quarterly basis. The Bank continues to maintain significant liquidity under all stress scenarios.

Under the Company s stock repurchase program, shares of OceanFirst Financial Corp. common stock may be purchased in the open market and through other privately negotiated transactions, from time-to-time, depending on market conditions. The repurchased shares are held as treasury stock for general corporate purposes. For the nine months ended September 30, 2012, the Company repurchased 718,253 shares of common stock at a total cost of \$10.2 million compared with no repurchases for the nine months ended September 30, 2011. At September 30, 2012, there were 58,899 shares remaining to be repurchased under the existing stock repurchase program.

Cash dividends on common stock declared and paid during the first nine months of 2012 were \$6.5 million, as compared to \$6.6 million in the same prior year period. On October 18, 2012, the Board of Directors declared a quarterly cash dividend of twelve cents (\$0.12) per common share. The dividend is payable on November 9, 2012 to stockholders of record at the close of business on October 29, 2012.

The primary sources of liquidity specifically available to OceanFirst Financial Corp., the holding company of OceanFirst Bank, are capital distributions from the banking subsidiary and the issuance of preferred and common stock and long-term debt. For the first nine months of 2012, the Company received dividend payments of \$16.5 million from the Bank. The Company s ability to continue to pay dividends will be largely dependent upon capital distributions from the Bank, which may be adversely affected by capital constraints imposed by the applicable regulations. The Company cannot predict whether the Bank will be permitted under applicable regulations to pay a dividend to the Company. If the Bank is unable to pay dividends to the Company, the Company may not have the liquidity necessary to pay a dividend in the future or pay a dividend at the same rate as historically paid, or be able to meet current debt obligations. At September 30, 2012, OceanFirst Financial Corp. held \$16.3 million in cash and \$5.6 million in investment securities available for sale.

As of September 30, 2012, the Bank exceeded all regulatory capital requirements as follows (in thousands):

	Actua	Actual		ed
	Amount	Ratio	Amount	Ratio
Tangible capital	\$ 215,132	9.34%	\$ 34,560	1.50%
Core capital	215,132	9.34	92,160	4.00
Tier 1 risk-based capital	215,132	14.35	59,970	4.00
Total risk-based capital	233,423	15.57	119,941	8.00

The Bank is considered a well-capitalized institution under the Prompt Corrective Action Regulations.

At September 30, 2012, the Company maintained tangible common equity of \$219.7 million, for a tangible common equity to assets ratio of 9.53%.

#### Off-Balance-Sheet Arrangements and Contractual Obligations

In the normal course of operations, the Company engages in a variety of financial transactions that, in accordance with generally accepted accounting principles, are not recorded in the financial statements. These transactions involve, to varying degrees, elements of credit, interest rate, and liquidity risk. Such transactions are used for general corporate purposes or for customer needs. Corporate purpose transactions are used to help manage credit, interest rate, and liquidity risk or to optimize capital. Customer transactions are used to manage customers—requests for funding. These financial instruments and commitments include unused lines of credit and commitments to extend credit. The Company also has outstanding commitments to sell loans amounting to \$18.1 million.

The following table shows the contractual obligations of the Company by expected payment period as of September 30, 2012 (in thousands):

Contractual Obligation	Total	Less than one year	1-3 years	3-5 years	More than 5 years
Debt Obligations	\$ 324,649	\$ 133,149	\$ 139,000	\$ 30,000	\$ 22,500
Commitments to Originate Loans	78,158	78,158			
Commitments to Fund Unused Lines of Credit	232.785	232,785			

Commitments to originate loans and commitments to fund unused lines of credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company s exposure to credit risk is represented by the contractual amount of the instruments.

#### **Non-Performing Assets**

The following table sets forth information regarding the Company s non-performing assets consisting of non-performing loans and Other Real Estate Owned (OREO). It is the policy of the Company to cease accruing interest on loans 90 days or more past due or in the process of foreclosure.

	September 30, 2012 (dollars in	2011
Non-performing loans:		
Real estate one-to-four family	\$ 25,475	\$ 29,193
Commercial real estate	11,397	10,552
Construction		43
Consumer	3,670	3,653
Commercial	631	567
Total non-performing loans	41,173	44,008
OREO, net	3,628	1,970
Total non-performing assets	\$ 44,801	\$ 45,978
Delinquent loans 30-89 days	\$ 11,275	\$ 14,972
Allowance for loan losses as a percent of total loans receivable	1.17%	1.15%
Allowance for loan losses as a percent of total non-performing loans	44.42	41.42
Non-performing loans as a percent of total loans receivable	2.63	2.77
Non-performing assets as a percent of total assets	1.94	2.00

Included in the non-performing loan total at September 30, 2012 was \$14.8 million of troubled debt restructured loans, as compared to \$14.5 million of troubled debt restructured loans at December 31, 2011. Non-performing loans are concentrated in one-to-four family loans which comprise 61.9% of the total. At September 30, 2012, the average weighted loan-to-value ratio of non-performing one-to-four family loans, after any related charge-offs, was 61% using appraisal values at time of origination and 81% using updated appraisal values. Appraisals are updated for all non-performing loans secured by real estate and subsequently updated annually if the loan remains delinquent for an extended period. At September 30, 2012, the average weighted loan-to-value ratio of the total one-to-four family loan portfolio was 57% using appraisal values at time of origination. Based upon sales data for the first nine months of 2012 from the Ocean and Monmouth Counties Multiple Listing Service, home values in the Company s primary market area have declined by approximately 20% from the peak of the market in 2006. Individual home values may move more or less than the average based upon the specific characteristics of the property. There can be no assurance that home values will not decline further, possibly resulting in losses to the Company. The largest non-performing loan relationship consists of several credits totaling \$6.3 million. The loans are collateralized by commercial and residential real estate, all business assets and also carry a personal guarantee. An appraisal performed in May 2011 values the real estate collateral at \$9.2 million. In November 2011, the Company entered into a troubled debt restructuring with the borrower which reduced the interest rate in exchange for additional collateral. The Company s non-performing loans remain at elevated levels partly due to the extended foreclosure process in the State of New Jersey. The protracted foreclosure process delays the Company s ability to resolve non-performing loans through the sale of the underlying collateral. Of the non-performing one-to-four family loans at September 30, 2012, 66% were originated by alternative Bank delivery channels which were previously shuttered. During the third quarter, the Company sold its largest non-performing one-to-four family mortgage loan at a modest recovery above its carrying value of \$2.6 million.

The Company classifies loans and other assets in accordance with regulatory guidelines as follows:

	September 30, 2012	December 31, 2011
Loans and other assets excluding investment securities:		

Special Mention	\$ 7,740,000	\$ 11,535,000
Substandard	73,260,000	63,055,000
Doubtful	1,035,000	75,000
Investment securities:		
Substandard	25,000,000	25,000,000

The largest Special Mention loan at September 30, 2012 is a commercial real estate mortgage to a local builder for \$1.8 million. The loan is well collateralized by residential property and several vacant lots. The largest Substandard loan relationship is comprised of several credit facilities to a building supply company with an aggregate balance of \$10.1 million, which was current as to payments, but criticized due to poor operating results through 2011. Operating results have significantly improved in 2012. The loans are collateralized by commercial real estate and other business assets. The largest Doubtful asset with a balance of \$1.0 million is a portion of a commercial real estate loan to a self-storage facility. The remaining balance of \$1.2

million is rated Substandard. In September 2011, the Company entered into a troubled debt restructuring with the borrower which reduced the interest rate and extended the payment term. All scheduled payments under the restructured terms have been made since that date. In addition to loan classifications, the Company classified investment securities with an amortized cost of \$25.0 million and a carrying value of \$18.3 million at September 30, 2012 as Substandard, which represents the amount of investment securities with a credit rating below investment grade from one of the internationally recognized credit rating services. These securities are all current as to principal and interest payments.

#### **Critical Accounting Policies**

Note 1 to the Company s Audited Consolidated Financial Statements for the year ended December 31, 2011 included in the Company s Annual Report on Form 10-K for the year ended December 31, 2011 (the 2011 Form 10-K), as supplemented by this report, contains a summary of significant accounting policies. Various elements of these accounting policies, by their nature, are inherently subject to estimation techniques, valuation assumptions and other subjective assessments. Certain assets are carried in the consolidated statements of financial condition at fair value or the lower of cost or fair value. Policies with respect to the methodologies used to determine the allowance for loan losses, the reserve for repurchased loans and the valuation of Mortgage Servicing Rights and judgments regarding securities impairment are the most critical accounting policies because they are important to the presentation of the Company s financial condition and results of operations. These judgments and policies involve a higher degree of complexity and require management to make difficult and subjective judgments which often require assumptions or estimates about highly uncertain matters. The use of different judgments, assumptions and estimates could result in material differences in the results of operations or financial condition. These critical accounting policies and their application are reviewed periodically and, at least annually, with the Audit Committee of the Board of Directors.

#### Private Securities Litigation Reform Act Safe Harbor Statement

In addition to historical information, this quarterly report contains certain forward-looking statements within the meaning of the Private Securities Reform Act of 1995 which are based on certain assumptions and describe future plans, strategies and expectations of the Company. These forward-looking statements are generally identified by use of the words believe, expect, intend, anticipate, potential, or similar expressions or expressions of probability or confidence. The Company s ability to predict result opportunity. the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on the operations of the Company and the subsidiaries include, but are not limited to, changes in interest rates, general economic conditions, levels of unemployment in the Bank s lending area, real estate market values in the Bank s lending area, legislative/regulatory changes, monetary and fiscal policies of the U.S. Government including policies of the U.S. Treasury and the Board of Governors of the Federal Reserve System, the quality or composition of the loan or investment portfolios, demand for loan products, deposit flows, competition, demand for financial services in the Company s market area and accounting principles and guidelines. These risks and uncertainties are further discussed in the 2011 Form 10-K and subsequent securities filings and should be considered in evaluating forward-looking statements and undue reliance should not be placed on these statements. The Company does not undertake and specifically disclaims any obligation to publicly release the result of any revisions which may be made to any forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events. Further description of the risks and uncertainties to the business are included in Item 1, Business and Item 1A, Risk Factors of the Company s 2011 Form 10-K and Item 1A of this Form 10-Q.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Company s interest rate sensitivity is monitored through the use of an interest rate risk (IRR) model. The following table sets forth the amounts of interest-earning assets and interest-bearing liabilities outstanding at September 30, 2012, which were anticipated by the Company, based upon certain assumptions, to reprice or mature in each of the future time periods shown.

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At September 30, 2012, the Company s one-year gap was negative -4.65 % as compared to negative 0.03% at December 31, 2011.

At September 30, 2012 (dollars in thousands)	3 Months or Less	More than 3 Months to 1 Year	More than 1 Year to 3 Years	More than 3 Years to 5 Years	More than 5 Years	Total
Interest-earning assets: (1)						
Interest-earning deposits and short- term						
investments	\$ 33,611	\$	\$	\$	\$	\$ 33,611
Investment securities	60,713	22,491	96,325	35,492	4,992	220,013
FHLB stock					17,148	17,148
Mortgage-backed securities	64,337	39,952	92,050	74,507	76,961	347,807
Loans receivable (2)	301,491	418,107	443,141	186,365	216,243	1,565,347
Total interest-earning assets	460,152	480,550	631,516	296,364	315,344	2,183,926
Interest-bearing liabilities:						
Money market deposit accounts	32,938	8,939	19,672	14,852	48,180	124,581
Savings accounts	39,660	20,519	45,306	34,292	106,772	246,549
Interest-bearing checking accounts	580,336	62,014	110,941	91,971	102,812	948,074
Time deposits	58,189	84,106	42,005	44,998	6,315	235,613
FHLB advances		61,000	139,000	25,000		225,000
Securities sold under agreements to repurchase	72,149					72,149
Other borrowings	22,500			5,000		27,500
Total interest-bearing liabilities	805,772	236,578	356,924	216,113	264,079	1,879,466
Interest sensitivity gap (3)	\$ (345,620)	\$ 243,972	\$ 274,592	\$ 80,251	\$ 51,265	\$ 304,460
Cumulative interest sensitivity gap	\$ (345,620)	\$ (101,648)	\$ 172,944	\$ 253,195	\$ 304,460	\$ 304,460
Cumulative interest sensitivity gap as a percent of total interest-earning assets	(15.83)%	(4.65)%	7.92%	11.59%	13.94%	13.94%

<sup>(1)</sup> Interest-earning assets are included in the period in which the balances are expected to be redeployed and/or repriced as a result of anticipated prepayments, scheduled rate adjustments, and contractual maturities.

September 30, 2012 December 31, 2011

Net Interest

Net Portfolio Value Net Income Net Portfolio Value Net Interest Income

<sup>(2)</sup> For purposes of the gap analysis, loans receivable includes loans held for sale and non-performing loans gross of the allowance for loan losses, unamortized discounts and deferred loan fees.

<sup>(3)</sup> Interest sensitivity gap represents the difference between interest-earning assets and interest-bearing liabilities.

Additionally, the table below sets forth the Company s exposure to interest rate risk as measured by the change in net portfolio value (NPV) and net interest income under varying rate shocks as of September 30, 2012 and December 31, 2011. All methods used to measure interest rate sensitivity involve the use of assumptions, which may tend to oversimplify the manner in which actual yields and costs respond to changes in market interest rates. The Company s interest rate sensitivity should be reviewed in conjunction with the financial statements and notes thereto contained in the 2011 Form 10-K.

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Change in Interest Rates in Basis Points (Rate Shock) (dollars in thousands)	Amount	% Change	NPV Ratio	Amount	% Change	Amount	% Change	NPV Ratio	Amount	% Change
300	\$ 216,286	(9.2)%	9.8%	\$ 64,602	(6.4)%	\$ 238,057	(4.8)%	10.9%	\$ 65,048	(11.1)%
200	232,540	(2.3)	10.3	67,135	(2.7)	252,307	0.9	11.2	68,659	(6.2)
100	242,101	1.7	10.5	68,486	(0.8)	261,068	4.4	11.4	71,441	(2.4)
Static	238,074		10.2	69,030		250,109		10.7	73,189	
(100)	201,610	(15.3)	8.5	65,118	(5.7)	204,786	(18.1)	8.7	67,900	(7.2)

**Item 4. Controls and Procedures** 

The Company s management, including the Company s principal executive officer and principal financial officer, have evaluated the effectiveness of the Company s disclosure controls and procedures, as such term is defined in Rule 13a-15(e) and 15d-15(e) promulgated under the Securities Exchange Act of 1934, as amended, (the Exchange Act ). Based upon their evaluation, the principal executive officer and principal financial officer concluded that, as of the end of the period covered by this report, the Company s disclosure controls and procedures were effective. Disclosure controls and procedures are the controls and other procedures that are designed to ensure that the information required to be disclosed in the reports that the Company files or submits under the Exchange Act with the Securities and Exchange Commission (SEC) (1) is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms, and (2) is accumulated and communicated to the Company s management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure. In addition, based on that evaluation, there were no changes in the Company s internal control over financial reporting during the quarter ended September 30, 2012 that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

## OceanFirst Financial Corp.

## **Consolidated Statements of Financial Condition**

(dollars in thousands, except per share amounts)

	September 30, 2012	December 31, 2011
	(Unaudited)	2011
<u>ASSETS</u>	(======================================	
Cash and due from banks	\$ 55,365	\$ 77,527
Investment securities available for sale	208,336	165,279
Federal Home Loan Bank of New York stock, at cost	17,148	18,160
Mortgage-backed securities available for sale	360,084	364,931
Loans receivable, net	1,545,640	1,563,019
Mortgage loans held for sale	5,598	9,297
Interest and dividends receivable	6,963	6,432
Other real estate owned, net	3,628	1,970
Premises and equipment, net	22,233	22,259
Servicing asset	4,659	4,836
Bank Owned Life Insurance	52,806	41,987
Other assets	21,966	26,397
Outer assets	21,900	20,371
Total assets	\$ 2,304,426	\$ 2,302,094
	+ =,= + +, += +	+ -,,
<u>LIABILITIES AND STOCKHOLDERS EQUIT</u> Y		
Deposits	\$ 1,739,974	\$ 1,706,083
Securities sold under agreements to repurchase with retail customers	72,149	66,101
Federal Home Loan Bank advances	225,000	266,000
Other borrowings	27,500	27,500
Due to brokers	1,355	5,186
Advances by borrowers for taxes and insurance	7,296	7,113
Other liabilities	11,465	7,262
Total liabilities	2,084,739	2,085,245
Total natification	2,001,737	2,003,213
Stockholders equity:		
Preferred stock, \$.01 par value, \$1,000 liquidation preference, 5,000,000 shares authorized, no shares issued		
Common stock, \$.01 par value, 55,000,000 shares authorized, 33,566,772 shares issued and 18,020,046 and		
18,682,568 shares outstanding at September 30, 2012 and December 31, 2011, respectively	336	336
Additional paid-in capital	262,590	262,812
Retained earnings	196,184	186,666
Accumulated other comprehensive gain (loss)	354	(2,468)
Less: Unallocated common stock held by Employee Stock Ownership Plan	(3,976)	(4,193)
Treasury stock, 15,546,726 and 14,884,204 shares at September 30, 2012 and December 31, 2011,	(=,> 10)	(:,=>0)
respectively	(235,801)	(226,304)
Common stock acquired by Deferred Compensation Plan	(689)	(871)
Deferred Compensation Plan Liability	689	871
Deterred Compensation Figure Liquinity	009	0/1
Tracilitation contain	210 (07	216.040
Total stockholders equity	219,687	216,849

Total liabilities and stockholders equity

\$ 2,304,426 \$

\$ 2,302,094

See accompanying Notes to Unaudited Consolidated Financial Statements.

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## OceanFirst Financial Corp.

## CONSOLIDATED STATEMENTS OF INCOME

(in thousands, except per share amounts)

Interest income:	ended Sep 2012	ree months tember 30, 2011 idited)	For the nin ended Sept 2012 (Unau	tember 30, 2011
Loans	\$ 18,716	\$ 20,357	\$ 57,642	\$ 62,546
Mortgage-backed securities	2,065	2,500	6,618	7,730
Investment securities and other	733	586	2,166	1,696
investment securities and other	133	300	2,100	1,090
Total interest income	21,514	23,443	66,426	71,972
Interest expense:				
Deposits	1,907	2,502	5,960	8,104
Borrowed funds	1,607	1,869	4,971	5,813
Total interest expense	3,514	4,371	10,931	13,917
	10.000	10.070	55.405	50.055
Net interest income	18,000	19,072	55,495	58,055
Provision for loan losses	1,400	1,850	4,800	5,750
Net interest income after provision for loan losses	16,600	17,222	50,695	52,305
Other income:				
Loan servicing income	130	96	409	292
Fees and service charges	3,113	2,847	9,038	8,507
Net gain on sales of and other than temporary impairment loss on investment securities available for sale		(148)	226	(148)
Net gain on sales of loans available for sale	1,218	697	3,136	2,066
Net gain (loss) from other real estate owned	40	(80)	(57)	(482)
Income from Bank Owned Life Insurance	376	317	977	848
Other	1	2	5	4
Total other income	4,878	3,731	13,734	11,087
Operating expenses:				
Compensation and employee benefits	7,347	7,137	20,978	21,293
Occupancy	1,279	1,279	3,897	3,778
Equipment	662	511	1,892	1,803
Marketing	451	456	1,231	1,212
Federal deposit insurance	533	563	1,587	2,027
Data processing	914	886	2,738	2,672
Legal	301	207	726	634
Check card processing	425	320	1,061	924
Accounting and audit	128	129	448	442
Other operating expense	1,799	1,643	5,088	4,859

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Total operating expenses	13,839	13,131	39,646	39,644
Income before provision for income taxes	7,639	7,822	24,783	23,748
Provision for income taxes	2,680	2,748	8,804	8,466
Net income	\$ 4,959	\$ 5,074	\$ 15,979	\$ 15,282
Basic earnings per share	\$ 0.28	\$ 0.28	\$ 0.90	\$ 0.84
Diluted earnings per share	\$ 0.28	\$ 0.28	\$ 0.89	\$ 0.84
Average basic shares outstanding	17,561	18,227	17,837	18,190
Average diluted shares outstanding	17,621	18,276	17,896	18,239

See accompanying Notes to Unaudited Consolidated Financial Statements.

## OceanFirst Financial Corp.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(in thousands)

	ended Sep 2012	ree months tember 30, 2011 adited)	For the nir ended Sept 2012 (Unau	tember 30, 2011
Net income	\$ 4,959	\$ 5,074	\$ 15,979	\$ 15,282
Other comprehensive income:				
Unrealized gain (loss) on securities (net of tax expense (benefit) \$695 and \$2,041 in 2012 and				
\$(578) and \$3,231 in 2011)	1,006	(838)	2,956	4,678
Reclassification adjustment for gains (losses) included in net income (net of tax expense				
(benefit) \$92 and \$(60))		88	(134)	88
Total comprehensive income	\$ 5,965	\$ 4,324	\$ 18,801	\$ 20,048

See accompanying Notes to Unaudited Consolidated Financial Statements.

## OceanFirst Financial Corp.

#### **Consolidated Statements of**

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(in thousands, except per share amounts)

Balance at December 31, 2010	Stock	Common Stock \$ 336	Additional Paid-In Capital \$ 260,739	Retained Earnings \$ 174,677	Com	oumulated Other prehensive Gain (Loss) (5,560)	Employee Stock Ownership Plan \$ (4,484)	Treasury Stock \$ (224,457	Ao D Com	ommon Stock cquired by eferred C pensation Plan (946)	omj		n Total \$ 201,251
Net income				15,282									15,282
Unrealized gain on securities													
(net of tax expense \$3,231)						4,678							4,678
Reclassification adjustment for	•												
losses included in net income													
(net of tax benefit \$60)						88							88
Tax benefit of stock plans			32										32
Stock awards			779										779
Treasury stock allocated to													
restricted stock plan			(280)	37				243					
Allocation of ESOP stock			122				218						340
Cash dividend \$0.36 per share				(6,590)									(6,590)
Exercise of stock options				(1)				38					37
Sale of stock for the deferred													
compensation plan										42		(42)	
Balance at September 30, 2011	\$	\$ 336	\$ 261,392	\$ 183,405	\$	(794)	\$ (4,266)	\$ (224,176	) \$	(904)	\$	904	\$ 215,897
Balance at December 31, 2011	\$	\$ 336	\$ 262,812	\$ 186,666	\$	(2,468)	\$ (4,193)	\$ (226,304	) \$	(871)	\$	871	\$ 216,849
Net income				15,979									15,979
Unrealized gain on securities													
(net of tax expense \$1,949)						2,822							2,822
Tax expense of stock plans			(482)										(482)
Stock awards			396										396
Treasury stock allocated to													
restricted stock plan			(282)	42				240					
Purchased 718,253 shares of													
common stock								(10,196	)				(10,196)
Allocation of ESOP stock			146				217						363
Cash dividend \$0.36 per share				(6,463)									(6,463)
Exercise of stock options				(40)				459					419
Sale of stock for the deferred													
compensation plan										182		(182)	
Balance at September 30, 2012	\$	\$ 336	\$ 262,590	\$ 196,184	\$	354	\$ (3,976)	\$ (235,801	) \$	(689)	\$	689	\$ 219,687

See accompanying Notes to Unaudited Consolidated Financial Statements.

## OceanFirst Financial Corp.

## **Consolidated Statements of Cash Flows**

(dollars in thousands)

	For the nine ended Septer 2012 (Unaudi	nber 30, 2011
Cash flows from operating activities:  Net income	\$ 15.979	\$ 15,282
Net income	\$ 13,979	\$ 13,262
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization of premises and equipment	1,953	1,838
Allocation of ESOP stock	363	340
Stock awards	396	779
Amortization of servicing asset	1,225	1,417
Net premium amortization in excess of discount accretion on securities	2,525	1,584
Net amortization of deferred costs and discounts on loans	650	651
Provision for loan losses	4,800	5,750
Provision for repurchased loans	350	- ,
Net (gain) loss on sale of other real estate owned	(151)	189
Net (gain) on sales of and other-than-temporary impairment loss on investment securities available for sale	(226)	148
Net gain on sales of loans	(3,486)	(2,066)
Proceeds from sales of mortgage loans held for sale	135,426	96,500
Mortgage loans originated for sale	(129,288)	(91,539)
Purchase of Bank Owned Life Insurance	(10,000)	(, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Proceeds from Bank Owned Life Insurance	158	
Increase in value of Bank Owned Life Insurance	(977)	(848)
(Increase) decrease in interest and dividends receivable	(531)	42
Decrease (increase) in other assets	2,482	(589)
Increase (decrease) in other liabilities	3,853	(12,762)
	,	, , ,
Total adjustments	9,522	1,434
	7,5==	2,121
Net cash provided by operating activities	25,501	16,716
Net cash provided by operating activities	25,501	10,710
Cash flows from investing activities:		
Net decrease in loans receivable	8,517	64,256
Purchase of investment securities available for sale	(64,324)	(63,260)
Purchase of mortgage-backed securities available for sale	(88,263)	(55,624)
Principal repayments on mortgage-backed securities available for sale	89,460	54,975
Proceeds from maturities of investment securities available for sale	22,336	
Proceeds from sale of investment securities available for sale	1,221	
Decrease (increase) in Federal Home Loan Bank of New York stock	1,012	(1,233)
Proceeds from sales of other real estate owned	1,905	2,929
Purchases of premises and equipment	(1,927)	(1,814)
Net cash (used in) provided by investing activities	(30,063)	229
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Continued

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## OceanFirst Financial Corp.

## **Consolidated Statements of Cash Flows (Continued)**

(dollars in thousands)

Cook flavor from financing activities	For the nin ended Sept 2012 (Unau	tember 30, 2011
Cash flows from financing activities:	¢ 22.001	¢ 22.020
Increase in deposits	\$ 33,891	\$ 23,938
Increase in short-term borrowings	6,048	3,881
Proceeds from Federal Home Loan Bank advances	(41,000)	55,000
Repayments of Federal Home Loan Bank advances	(41,000)	(54,000)
Increase (decrease) in advances by borrowers for taxes and insurance	183	(241)
Exercise of stock options	419	37
Purchase of treasury stock	(10,196)	
Dividends paid common stock	(6,463)	(6,590)
Tax (expense) benefit of stock plans	(482)	32
Net cash (used in) provided by financing activities	(17,600)	22,057
Net (decrease) increase in cash and due from banks	(22,162)	39,002
Cash and due from banks at beginning of period	77,527	31,455
Cash and due from banks at end of period	\$ 55,365	\$ 70,457
Supplemental Disclosure of Cash Flow Information:		
Cash paid during the period for:		
Interest	\$ 11,000	\$ 14,171
Income taxes	6,118	16,381
Non-cash activities:	-, -	,
Transfer of loans receivable to other real estate owned	3,412	2,016

See accompanying Notes to Unaudited Consolidated Financial Statements.

#### OceanFirst Financial Corp.

#### **Notes To Unaudited Consolidated Financial Statements**

#### Note 1. Basis of Presentation

The accompanying unaudited consolidated financial statements include the accounts of OceanFirst Financial Corp. (the Company ) and its wholly-owned subsidiary, OceanFirst Bank (the Bank ), and its wholly-owned subsidiaries, Columbia Home Loans, LLC ( Columbia ), OceanFirst REIT Holdings, Inc., OceanFirst Services, LLC and 975 Holdings, LLC. The operations of Columbia were shuttered in late 2007.

The interim consolidated financial statements reflect all normal and recurring adjustments which are, in the opinion of management, considered necessary for a fair presentation of the financial condition and results of operations for the periods presented. The results of operations for the three and nine months ended September 30, 2012 are not necessarily indicative of the results of operations that may be expected for all of 2012. In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the statements of financial condition and the results of operations for the period. Actual results could differ from these estimates.

Certain information and note disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted, pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC).

These unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company s Annual Report to Stockholders on Form 10-K for the year ended December 31, 2011.

#### Note 2. Earnings per Share

The following reconciles shares outstanding for basic and diluted earnings per share for the three and nine months ended September 30, 2012 and 2011 (in thousands):

	Three mont Septemb 2012	ins chaca	Nine mont Septemb 2012	iio ciiaca
Weighted average shares issued net of Treasury shares	18,130	18,846	18,415	18,840
Less: Unallocated ESOP shares	(476)	(510)	(484)	(519)
Unallocated incentive award shares and shares held by deferred compensation plan	(93)	(109)	(94)	(131)
Average basic shares outstanding	17,561	18,227	17,837	18,190
Add: Effect of dilutive securities:				
Stock options	19		18	
Shares held by deferred compensation plan	41	49	41	49
Average diluted shares outstanding	17,621	18,276	17,896	18,239

For the three months ended September 30, 2012 and 2011, antidilutive stock options of 1,101,000 and 2,064,000 respectively, were excluded from earnings per share calculations. For the nine months ended September 30, 2012 and 2011 antidilutive stock options of 1,168,000 and 2,042,000, respectively, were excluded from earning per share calculation.

### Note 3. Investment Securities Available for Sale

The amortized cost and estimated market value of investment securities available for sale at September 30, 2012 and December 31, 2011 are as follows (in thousands):

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		Gross	Gross	Estimated
September 30, 2012	Amortized Cost	Unrealized Gains	Unrealized Losses	Market Value
U.S. agency obligations	\$ 138,416	\$ 1,019	\$	\$ 139,435
State and municipal obligations	21,605	12	(31)	21,586
Corporate debt securities	55,000		(13,286)	41,714
Equity investments	4,992	680	(71)	5,601
	\$ 220,013	\$ 1,711	\$ (13,388)	\$ 208,336

		Gross	Gross	Estimated
December 31, 2011	Amortized Cost	Unrealized Gains	Unrealized Losses	Market Value
U.S. agency obligations	\$ 102,059	\$ 760	\$ (43)	\$ 102,776
State and municipal obligations	18,526	26	(8)	18,544
Corporate debt securities	55,000		(15,551)	39,449
Equity investments	4,294	250	(34)	4,510
	\$ 179,879	\$ 1,036	\$ (15,636)	\$ 165,279

Realized gains on the sale of investment securities available for sale were \$226,000 for the nine months ended September 30, 2012. There were no realized gains or losses on the sale of investment securities available for sale for the three months ended September 30, 2012 and for the three and nine months ended September 30, 2011. The Company recognized an other-than-temporary impairment loss on equity investments of \$148,000 for the three and nine months ended September 30, 2011.

The amortized cost and estimated market value of investment securities available for sale, excluding equity investments, at September 30, 2012 by contractual maturity, are shown below (in thousands). Actual maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties. At September 30, 2012, investment securities available for sale with an amortized cost and estimated market value of \$55.0 million and \$41.7 million, respectively, were callable prior to the maturity date.

September 30, 2012	Amortized Cost	Estimated Market Value
Less than one year	\$ 28,204	\$ 28,276
Due after one year through five years	131,817	132,745
Due after five years through ten years		
Due after ten years	55,000	41,714
	\$ 215,021	\$ 202,735

The estimated market value and unrealized loss for investment securities available for sale at September 30, 2012 and December 31, 2011 segregated by the duration of the unrealized loss are as follows (in thousands):

	Less than 12 months			12 month	s or longer	Total		
September 30, 2012	Estimated Market Value		ealized osses	Estimated Market Value	Unrealized Losses	Estimated Market Value	Unrealized Losses	
U.S. Agency obligations	\$ 10,166	\$	(21)	\$ 96	\$	\$ 10.262	\$	
State and municipal obligations Corporate debt securities	,		(31)	41,714	(13,286)	41,714	(31) (13,286)	
Equity investments	678		(71)			678	(71)	
	\$ 10,844	\$	(102)	\$41,810	\$ (13,286)	\$ 52,654	\$ (13,388)	

	Less than	12 months	12 month	s or longer	Total		
	Estimated		Estimated		Estimated		
	Market	Unrealized	Market	Unrealized	Market	Unrealized	
December 31, 2011	Value	Losses	Value	Losses	Value	Losses	

U.S. Agency obligations	\$ 20,791	\$ (43)	\$	\$	\$ 20,791	\$ (43)
State and municipal obligations	421	(1)	1,935	(7)	2,356	(8)
Corporate debt securities			39,449	(15,551)	39,449	(15,551)
Equity investments	1,465	(34)			1,465	(34)
	\$ 22,677	\$ (78)	\$41,384	\$ (15,558)	\$ 64,061	\$ (15,636)

At September 30, 2012, the amortized cost, estimated market value and credit rating of the individual corporate debt securities in an unrealized loss position for greater than one year are as follows (in thousands):

		Estimated	
	Amortized	Market	Credit Rating
Security Description	Cost	Value	Moody s/S&P
BankAmerica Capital	\$ 15,000	\$ 10,714	Ba2/BB+
Chase Capital	10,000	7,656	Baa2/BBB
Wells Fargo Capital	5,000	4,028	A3/A-
Huntington Capital	5,000	3,814	Baa3/BB+
Keycorp Capital	5,000	3,817	Baa3/BBB-
PNC Capital	5,000	4,107	Baa2/BBB
State Street Capital	5,000	3,847	A3/BBB+
SunTrust Capital	5,000	3,731	Baa3/BB+
•	,	•	
	\$ 55,000	\$ 41,714	

At September 30, 2012, the market value of each corporate debt security was below cost. However, the estimated market value of the corporate debt securities portfolio increased over prior periods. The corporate debt securities are issued by other financial institutions with credit ratings ranging from a high of A3 to a low of Ba2 as rated by one of the internationally recognized credit rating services. These floating-rate securities were purchased during the period May 1998 to September 1998 and have paid coupon interest continuously since issuance. Floating-rate debt securities such as these pay a fixed interest rate spread over 90-day LIBOR. Subsequent to purchase, the required spread increased for these types of securities causing a decline in the market price. The Company concluded that unrealized losses on available for sale securities were only temporarily impaired at September 30, 2012. In concluding that the impairments were only temporary, the Company considered several factors in its analysis. The Company noted that each issuer made all the contractually due payments when required. There were no defaults on principal or interest payments and no interest payments were deferred. All of the financial institutions were also considered well-capitalized. Based on management s analysis of each individual security, the issuers appear to have the ability to meet debt service requirements over the life of the security. Furthermore, although these investment securities are available for sale, the Company does not have the intent to sell these securities and it is more likely than not that the Company will not be required to sell the securities. The Company has held the securities continuously since 1998 and expects to receive its full principal at maturity in 2028 or prior if called by the issuer. The Company has historically not actively sold investment securities and does not utilize the securities portfolio as a source of liquidity. The Company s long range liquidity plans indicate adequate sources of liquidi

Capital markets in general and the market for these corporate securities in particular have been disrupted since the second half of 2007. In its analysis, the Company considered that the severity and duration of unrecognized losses was at least partly due to the illiquidity caused by market disruptions. Since that time, markets have stabilized partly due to steps taken by the U.S. Treasury, the Federal Reserve Board, the Federal Deposit Insurance Corporation and foreign central banks to restore liquidity and confidence in the capital markets. Each of these issuers has been able to raise capital in recent years and the fair values of these securities have increased since the lows reached in the second half of 2008.

Due to the reasons noted above, especially the continuing restoration of the capital markets, the improved valuation of the corporate securities portfolio from the 2008 lows, the capital position of the issuers and the uninterrupted payment of all contractually due interest, management has determined that only a temporary impairment existed at September 30, 2012.

#### Note 4. Mortgage-Backed Securities Available for Sale

The amortized cost and estimated market value of mortgage-backed securities available for sale at September 30, 2012 and December 31, 2011 are as follows (in thousands):

		Gross	Gross	Estimated
	Amortized	Unrealized	Unrealized	Market
September 30, 2012	Cost	Gains	Losses	Value

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FHLMC	\$ 108,420	\$ 930	\$ (6)	\$ 109,344
FNMA	238,522	11,202		249,724
GNMA	865	151		1,016
	\$ 347,807	\$ 12,283	\$ (6)	\$ 360,084

		Gross	Gross	Estimated
December 31, 2011	Amortized Cost	Unrealized Gains	Unrealized Losses	Market Value
December 31, 2011	Cost	Gams	Losses	v aruc
FHLMC	\$ 74,155	\$ 950	\$ (48)	\$ 75,057
FNMA	279,414	9,369	(21)	288,762
GNMA	935	177		1,112
	\$ 354,504	\$ 10,496	\$ (69)	\$ 364,931

There were no gains or losses realized on the sale of mortgage-backed securities available for sale for the three and nine months ended September 30, 2012 and 2011.

The contractual maturities of mortgage-backed securities available for sale vary; however, the effective lives are expected to be shorter than the contractual maturity date due to principal prepayments.

The estimated market value and unrealized loss for mortgage-backed securities available for sale at September 30, 2012 and December 31, 2011, segregated by the duration of the unrealized loss are as follows (in thousands):

	Less than 12 months 12 months or longer				Т			
	Estimated Estimated			d	Estimated			
	Market Unrealized Market Unrealized		Market	Unre	alized			
September 30, 2012	Value	Losse	es	Value	Losses	Value	Lo	sses
FHLMC	\$ 8,395	\$	(6)	\$	\$	\$ 8,395	\$	(6)
	\$ 8,395	\$	(6)	\$	\$	\$ 8,395	\$	(6)

	Less than 12 months 12 months or longer				Total			
	Estimated Estima			Estimated		Estimated		
	Market Unrealized Market Unreal		Unrealized	Market	Unrealized			
December 31, 2011	Value	Los	ses	Value	Losses	Value	Lo	osses
FHLMC	\$ 24,662	\$	(48)	\$	\$	\$ 24,662	\$	(48)
FNMA	15,348		(21)			15,348		(21)
	\$ 40,010	\$	(69)	\$	\$	\$ 40,010	\$	(69)

The mortgage-backed securities in loss positions are issued and guaranteed by either FHLMC or FNMA, corporations which are chartered by the United States Government and whose debt obligations are typically rated AA+ by one of the internationally-recognized credit rating services. FHLMC and FNMA have been under the conservatorship of the Federal Housing Financial Agency since September 8, 2008. The conservatorships have no specified termination date. Also, FHLMC and FNMA have entered into Stock Purchase Agreements, which following the issuance of Senior Preferred Stock and Warrants to the United States Treasury, provide FHLMC and FNMA funding commitments from the United States Treasury. The Company considers the unrealized losses to be the result of changes in interest rates which over time can have both a positive and negative impact on the estimated market value of the mortgage-backed securities. Although these mortgage-backed securities are available for sale, the Company does not intend to sell these securities and it is more likely than not that the Bank will not be required to sell the securities before recovery of their amortized cost. As a result, the Company concluded that unrealized losses on these available for sale securities were only temporarily impaired at September 30, 2012.

### Note 5. Loans Receivable, Net

Loans receivable, net at September 30, 2012 and December 31, 2011 consisted of the following (in thousands):

	Septe	mber 30, 2012	Dece	mber 31, 2011
Real estate:				
One-to-four family	\$	822,049	\$	873,253
Commercial real estate, multi family and land		476,513		460,725
Residential construction		8,204		6,657
Consumer		201,443		192,918
Commercial		54,673		45,889
Total loans		1,562,882		1,579,442
Loans in process		(3,133)		(2,559)
Deferred origination costs, net		4,182		4,366
Allowance for loan losses		(18,291)		(18,230)
Loans receivable, net	\$	1,545,640	\$	1,563,019

At September 30, 2012 and December 31, 2011, loans in the amount of \$41,173,000 and \$44,008,000, respectively, were three or more months delinquent or in the process of foreclosure and the Company was not accruing interest income on these loans. There were no loans ninety days or greater past due and still accruing interest. Non-accrual loans include both smaller balance homogenous loans that are collectively evaluated for impairment and individually classified impaired loans.

The Company defines an impaired loan as all non-accrual commercial real estate, multi-family, land, construction and commercial loans in excess of \$250,000. Impaired loans also include all loans modified as troubled debt restructurings. At September 30, 2012, the impaired loan portfolio totaled \$35,564,000 for which there was a specific allocation in the allowance for loan losses of \$2,494,000. At December 31, 2011, the impaired loan portfolio totaled \$28,491,000 for which there was a specific allocation in the allowance for loan losses of \$2,165,000. The average balance of impaired loans was \$35,802,000 and \$31,131,000 for the three and nine months ended September 30, 2012, respectively, and was \$29,602,000 and \$26,464,000 for the three and nine months ended September 30, 2011.

An analysis of the allowance for loan losses for the three and nine months ended September 30, 2012 and 2011 is as follows (in thousands):

	Three mon Septem	ber 30,	Nine months ended September 30,		
	2012	2011	2012	2011	
Balance at beginning of period	\$ 17,657	\$ 21,454	\$ 18,230	\$ 19,700	
Provision charged to operations	1,400	1,850	4,800	5,750	
Charge-offs	(1,694)	(403)	(6,037)	(2,565)	
Recoveries	928	4	1,298	20	
Balance at end of period	\$ 18,291	\$ 22,905	\$ 18,291	\$ 22,905	

The following table presents an analysis of the allowance for loan losses for the three and nine months ended September 30, 2012 and 2011 and the balance in the allowance for loan loses and the recorded investment in loans by portfolio segment and based on impairment method as of September 30, 2012 and December 31, 2011 (in thousands):

		sidential al Estate		mmercial	C.	onsumer	Com	nmercial	Un	allocated	Total
For the three months ended September 30, 2012	Re	ai Estate	Ke	ai Estate	C	onsumer	Coi	mnerciai	Ulli	anocated	Total
Allowance for loan losses:											
Balance at beginning of period	\$	4,768	\$	8.614	\$	1.648	\$	1.110	\$	1.517	\$ 17.657
Provision (benefit) charged to operations	Ψ	609	Ψ	(90)	Ψ	963	Ψ	(577)	Ψ	495	1,400
Charge-offs		(1,126)		(70)		(491)		(77)		7/3	(1,694)
Recoveries		210				104		614			928
Recoveres		210				104		014			920
Balance at end of period	\$	4,461	\$	8.524	\$	2,224	\$	1.070	\$	2.012	\$ 18,291
barance at end of period	Ф	4,401	Ф	6,324	Ф	2,224	Ф	1,070	Ф	2,012	\$ 10,291
For the three months ended September 30, 2011											
Allowance for loan losses:											
Balance at beginning of period	\$	6,469	\$	7,229	\$	4,277	\$	945	\$	2,534	\$ 21,454
Provision (benefit) charged to operations		1,280		1,220		118		12		(780)	1,850
Charge-offs		(217)		(180)		(6)					(403)
Recoveries		, ,				ì		4			4
Balance at end of period	\$	7,532	\$	8,269	\$	4,389	\$	961	\$	1,754	\$ 22,905
Butance at one of period	Ψ	7,332	Ψ	0,20)	Ψ	1,507	Ψ	701	Ψ	1,751	Ψ 22,>03
For the nine months ended September 30, 2012											
Allowance for loan losses:											
Balance at beginning of period	\$	5,370	\$	8,474	\$	1,461	\$	900	\$	2,025	\$ 18,230
Provision (benefit) charged to operations		2,710		(57)		2,533		(373)		(13)	4,800
Charge-offs		(4,030)		(47)		(1,882)		(78)			(6,037)
Recoveries		411		154		112		621			1,298
Balance at end of period	\$	4,461	\$	8,524	\$	2,224	\$	1,070	\$	2,012	\$ 18,291
		, -	•	- /-	·	,		,	•	,-	, ,,,,
For the nine months ended September 30, 2011											
Allowance for loan losses:											
Balance at beginning of period	\$	5,977	\$	6,837	\$	3,264	\$	962	\$	2,660	\$ 19,700
Provision (benefit) charged to operations		2,216		3,129		1,180		131		(906)	5,750
Charge-offs		(672)		(1,697)		(56)		(140)			(2,565)
Recoveries		11				1		8			20
Balance at end of period	\$	7,532	\$	8,269	\$	4,389	\$	961	\$	1,754	\$ 22,905
	-	. ,	_	-,	-	,	-		-	,	. ,

	Residential Real Estate	Commercial Real Estate	Consumer	Commercial	Unallocated	Total
<u>September 30, 2012</u>						
Allowance for loan losses:						
Ending allowance balance attributed to loans:	Ф 202	ф. 1.05 <b>2</b>	Ф 220	ф	Φ.	Φ 2.40.4
Individually evaluated for impairment	\$ 203	\$ 1,952	\$ 339	\$	\$	\$ 2,494
Collectively evaluated for impairment	4,258	6,572	1,885	1,070	2,012	15,797
Total ending allowance balance	\$ 4,461	\$ 8,524	\$ 2,224	\$ 1,070	\$ 2,012	\$ 18,291
Loans:						
Loans individually evaluated for impairment	\$ 21,612	\$ 11,557	\$ 2,101	\$ 294	\$	\$ 35,564
Loans collectively evaluated for impairment	808,641	464,956	199,342	54,379		1,527,318
Total ending loan balance	\$ 830,253	\$ 476,513	\$ 201,443	\$ 54,673	\$	\$ 1,562,882
December 31, 2011						
Allowance for loan losses:						
Ending allowance balance attributed to loans:						
Individually evaluated for impairment	\$ 45	\$ 1,978	\$ 142	\$	\$	\$ 2,165
Collectively evaluated for impairment	5,325	6,496	1,319	900	2,025	16,065
Total ending allowance balance	\$ 5,370	\$ 8,474	\$ 1,461	\$ 900	\$ 2,025	\$ 18,230
Loans:						
Loans individually evaluated for impairment	\$ 16,902	\$ 10,178	\$ 859	\$ 552	\$	\$ 28,491
Loans collectively evaluated for impairment	863,008	450,547	192,059	45,337		1,550,951
1						, ,
Total ending loan balance	\$ 879,910	\$ 460,725	\$ 192,918	\$ 45,889	\$	\$ 1,579,442

A summary of impaired loans at September 30, 2012 and December 31, 2011 is as follows (in thousands):

	September 30, 2012		ember 31, 2011
Impaired loans with no allocated allowance for loan losses	\$	22,378	\$ 19,186
Impaired loans with allocated allowance for loan losses		13,186	9,305
	\$	35,564	\$ 28,491
Amount of the allowance for loan losses allocated	\$	2,494	\$ 2,165

The summary of loans individually evaluated for impairment by class of loans as of September 30, 2012 and December 31, 2011 and for the three and nine months ended September 30, 2012 and 2011 follows (in thousands):

		Unpaid Principal Balance	Recorded Investment	fo L	owance r Loan Losses located
As of September 30, 2012					
With no related allowance recorded	l:				
Residential real estate:					
Originated by Bank		\$ 10,568	\$ 10,343	\$	
Originated by mortgage company		7,021	6,854		
Originated by mortgage company	non-prime	2,064	1,773		
Commercial real estate:					
Commercial		1,707	1,701		
Construction and land					
Consumer		1,442	1,413		
Commercial		295	294		
		\$ 23,097	\$ 22,378	\$	
With an allowance recorded:					
Residential real estate:					
Originated by Bank		\$ 1,695	\$ 1,638	\$	119
Originated by mortgage company		405	405		83
Originated by mortgage company	non-prime	720	599		1
Commercial real estate:					
Commercial		10,025	9,856		1,952
Construction and land					
Consumer		688	688		339
Commercial					
		\$ 13,533	\$ 13,186	\$	2,494
As of December 31, 2011					
With no related allowance recorded	ŀ				
Residential real estate:					
Originated by Bank		\$ 9,491	\$ 9,247	\$	
Originated by mortgage Company		4,803	4,771	Ψ	
Originated by mortgage company	non-prime	2,794	2,494		
Originated by mortgage company	поп-рише	2,134	∠, <del>\</del> +>+		

Commercial real estate:			
Commercial	1,438	1,405	
Construction and land			
Consumer	742	717	
Commercial	558	552	
	\$ 19,826	\$ 19,186	\$

	Unpaid Principal Balance	Recorded Investment	Allowance for Loan Losses Allocated
With an allowance recorded:			
Residential real estate:			
Originated by Bank	\$	\$	\$
Originated by mortgage Company	402	390	45
Originated by mortgage company non-prime			
Commercial real estate:			
Commercial	9,105	8,773	1,978
Construction and land			
Consumer	142	142	142
Commercial			
	\$ 9,649	\$ 9,305	\$ 2,165

		Three months ended September 30, 2012 2011						
		Average	Inte	erest		verage	I	nterest
		Recorded		ome		ecorded		ncome
With no related allowance recorded:		Investment	Reco	gnized	inv	estment	Re	cognized
Residential real estate:								
Originated by Bank		\$ 10,440	\$	125	\$	9,438	\$	112
Originated by mortgage Company		6,824	Ψ	68	Ψ	5,214	Ψ	72
Originated by mortgage company non-p	orime	1,960		1		0,21.		
Commercial real estate:		-,,		_				
Commercial		1,710		22		5,464		88
Construction and land		,				ĺ		
Consumer		1,406		19		698		10
Commercial		294		3		302		
		\$ 22,634	\$	238	\$ 2	21,116	\$	282
		,				ĺ		
With an allowance recorded:								
Residential real estate:								
Originated by Bank		\$ 1,605	\$	14	\$	566	\$	
Originated by mortgage Company		405		7				
Originated by mortgage company non-p	prime	636				2,742		
Commercial real estate:								
Commercial		9,834		89		5,113		44
Construction and land								
Consumer		688		10		65		5
Commercial								
		\$ 13,168	\$	120	\$	8,486	\$	49

	Nine months ended September 30, 2012 2011						
	Average Recorded Investment	Interest Income Recognized	Average Recorded Investment	Interest Income Recognized			
With no related allowance recorded:				Ū			
Residential real estate:							
Originated by Bank	\$ 9,291	\$ 324	\$ 9,559	\$ 296			
Originated by mortgage Company	5,686	178	5,207	191			
Originated by mortgage company non-prime	1,832	3					
Commercial real estate:							
Commercial	1,643	66	4,328	128			
Construction and land							
Consumer	952	38	704	23			
Commercial	296	7	134				
	\$ 19,700	\$ 616	\$ 19,932	\$ 638			
	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,				
With an allowance recorded:							
Residential real estate:							
Originated by Bank	\$ 1,050	\$ 61	\$ 378	\$			
Originated by mortgage Company	135	7					
Originated by mortgage company non-prime	674		2,608				
Commercial real estate:							
Commercial	9,255	277	2,273	74			
Construction and land			1,142				
Consumer	317	11	131	5			
Commercial							
	\$ 11,431	\$ 356	\$ 6,532	\$ 79			

The following table presents the recorded investment in non-accrual loans by class of loans as of September 30, 2012 and December 31, 2011 (in thousands):

		11000140	a m. ostment	 n-accrual Loans mber 31, 2011
Residential real estate:				
Originated by Bank		\$	11,579	\$ 15,874
Originated by mortgage company			10,418	9,768
Originated by mortgage company	non-prime		3,478	3,551
Residential construction	_			43
Commercial real estate:				
Commercial			11,397	10,552
Construction and land				
Consumer			3,670	3,653
Commercial			631	567
		\$	41,173	\$ 44,008

As used in these footnotes, loans Originated by mortgage company are mortgage loans originated under the Bank s underwriting guidelines by the Bank s shuttered mortgage company, and retained as part of the Bank s mortgage portfolio. These loans have significantly higher delinquency rates than similar loans originated by the Bank. Loans Originated by mortgage company non-prime are subprime or Alt-A loans which were originated for sale into the secondary market.

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The following table presents the aging of the recorded investment in past due loans as of September 30, 2012 and December 31, 2011 by class of loans (in thousands):

				Greater			
		30-59	60-89	than			
		Days	Days	90 Days	Total	Loans Not	
		Past Due	Total				
September 30, 2012		T ast Duc	1 ast Duc	T ast Duc	1 ast Duc	1 ast Duc	Totai
Residential real estate:							
Originated by Bank		\$ 4.940	\$ 1.904	\$ 10.895	\$ 17,739	\$ 675,675	\$ 693,414
Originated by mortgage company		2,591	7 -,,, ,	10,230	12,821	111,553	124,374
Originated by mortgage company	non-prime	823	653	2,356	3,832	429	4,261
Residential construction				,	- ,	8,204	8,204
Commercial real estate:						-, -	-, -
Commercial		1,057		1,965	3,022	461,342	464,364
Construction and land						12,149	12,149
Consumer		1,510	758	3,335	5,603	195,840	201,443
Commercial				338	338	54,335	54,673
		\$ 10,921	\$ 3,315	\$ 29,119	\$ 43,355	\$ 1,519,527	\$ 1,562,882
		1 - 7-	,-	, .	, -,	, , ,-	, , ,
December 31, 2011							
Residential real estate:							
Originated by Bank		\$ 6,449	\$ 2,024	\$ 14,491	\$ 22,964	\$ 704,925	\$ 727,889
Originated by mortgage company		4,265	1,228	8,710	14,203	126,288	140,491
Originated by mortgage company	non-prime	59		3,551	3,610	1,263	4,873
Residential construction	•			43	43	6,614	6,657
Commercial real estate:							
Commercial		7	746	373	1,126	442,322	443,448
Construction and land						17,277	17,277
Consumer		2,375	312	3,127	5,814	187,104	192,918
Commercial				15	15	45,874	45,889
		\$ 13,155	\$ 4,310	\$ 30,310	\$ 47,775	\$ 1,531,667	\$ 1,579,442

The Company categorizes all commercial and commercial real estate loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation and current economic trends, among other factors. This analysis is performed on a quarterly basis. The Company uses the following definitions for risk ratings:

Special Mention. Loans classified as special mention have a potential weakness that deserves management s close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the Bank s credit position at some future date.

Substandard. Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the borrower or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected.

Doubtful. Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass related loans. Loans not rated are included in groups of homogeneous loans. As of September 30, 2012 and December 31, 2011, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows (in thousands):

	Pass	Special Mention	Substandard	Doubtful	Total
September 30, 2012	1 400	1,101111011	Suostandara	Doublin	10
Commercial real estate:					
Commercial	\$ 425,329	\$ 1,775	\$ 36,225	\$ 1,035	\$ 464,364
Construction and land	11,161	506	482		12,149
Commercial	48,912		5,761		54,673
	\$ 485,402	\$ 2,281	\$ 42,468	\$ 1,035	\$ 531,186
<u>December 31, 2011</u>					
Commercial real estate:					
Commercial	\$ 416,706	\$ 2,329	\$ 24,413	\$	\$ 443,448
Construction and land	15,079	2,198			17,277
Commercial	41,589		4,232	68	45,889
	\$ 473,374	\$ 4,527	\$ 28,645	\$ 68	\$ 506,614

For residential and consumer loan classes, the Company evaluates credit quality based on the aging status of the loan, which was previously presented, and by payment activity. The following table presents the recorded investment in residential and consumer loans based on payment activity as of September 30, 2012 and December 31, 2011 (in thousands):

		Residential		state nated by		
	Originated by Bank	Originated by mortgage company	con	rtgage npany i-prime	sidential struction	Consumer
<u>September 30, 2012</u>						
Performing	\$ 681,835	\$ 113,956	\$	783	\$ 8,204	\$ 197,773
Non-performing	11,579	10,418		3,478		3,670
	\$ 693,414	\$ 124,374	\$	4,261	\$ 8,204	\$ 201,443
<u>December 31, 2011</u>						
Performing	\$ 712,015	\$ 130,723	\$	1,322	\$ 6,614	\$ 189,265
Non-performing	15,874	9,768		3,551	43	3,653
	\$ 727,889	\$ 140,491	\$	4,873	\$ 6,657	\$ 192,918

The Company classifies certain loans as troubled debt restructurings ( TDR ) when credit terms to a borrower in financial difficulty are modified. The modifications may include a reduction in rate, an extension in term and/or the capitalization of past due amounts. Included in the non-accrual loan total at September 30, 2012 and December 31, 2011 were \$14,772,000 and \$14,491,000, respectively, of troubled debt restructurings. At September 30, 2012 and December 31, 2011, the Company has allocated \$2,450,000 and \$1,985,000, respectively, of specific reserves to loans which are classified as troubled debt restructurings. Non-accrual loans which become troubled debt restructurings are returned to accrual status after six months of performance. In addition to the troubled debt restructurings included in non-accrual loans, the Company also

has loans classified as troubled debt restructuring which are accruing at September 30, 2012 and December 31, 2011, which totaled \$19,621,000 and \$13,118,000, respectively. Accruing troubled debt restructurings were adversely impacted by \$6,511,000 due to the third quarter implementation of new guidance issued by the Bank s regulator, the Office of the Comptroller of the Currency (OCC). The amount now includes one-to-four family and consumer loans where the borrower s obligation was discharged due to bankruptcy. The updated guidance requires the Company to include certain loans as troubled debt restructurings due to the discharge of the borrower s debt. These loans continue to make payments as agreed and the Bank retains its security interest in the real estate collateral. Troubled debt restructurings with six months of performance are considered in the allowance for loan losses similar to other performing loans. Troubled debt restructurings which are non-accrual or classified are considered in the allowance for loan losses similar to other non-accrual or classified loans.

The following table presents information about troubled debt restructurings which occurred during the three and nine months ended September 30, 2012 and troubled debt restructurings modified within the previous year and which defaulted during the three and nine months ended September 30, 2012 (dollars in thousands):

Three months ended September 30, 2012	Number of Loans	Pre-modification Recorded Investment	Post-modifi Recorde Investme	ed
Troubled Debt Restructurings:				
Residential real estate:				
Originated by Bank	4	\$ 375	\$	368
Originated by mortgage company	1	\$ 359	\$	359
Consumer	1	\$ 56	\$	56
	Number of Loans	Number of Loans Recorde		
Troubled Debt Restructurings Which Subsequently Defaulted:	None		None	
	P Number of Loans	Pre-modification Recorded Number of Loans Investment		
Nine months ended September 30, 2012				
Troubled Debt Restructurings:				
Residential real estate:				
Originated by Bank	9 \$			,892
Originated by mortgage company	3 \$	978	\$	978
Commercial real estate:				
Commercial	2 \$			,279
Consumer	4 \$	185	\$	185
	Number of Loans	Number of Loans Recorde		t
Troubled Debt Restructurings Which Subsequently				

# Defaulted: Note 6. Reserve for Repurchased Loans

An analysis of the reserve for repurchased loans for the three and nine months ended September 30, 2012 and 2011 is as follows (in thousands). The reserve is included in other liabilities in the accompanying statements of financial condition.

None

None

		Three months ended September 30, 2012 2011		hs ended per 30, 2011	
Balance at beginning of period Provision charged to operations	\$ 955 100	\$ 809	\$ 705 350	\$ 809	
Loss on loans repurchased or settlements  Balance at end of period	\$ 1,055	\$ 809	\$ 1,055	\$ 809	

The reserve for repurchased loans was established to provide for expected losses related to outstanding loan repurchase requests and additional repurchase requests which may be received on loans previously sold to investors. In establishing the reserve for repurchased loans, the Company considered all types of sold loans. At September 30, 2012, there were 12 outstanding loan repurchase requests, which the Company is disputing, on loans with a total principal balance of \$3.8 million as compared to four outstanding loan repurchase requests on loans with a principal balance of \$1.2 million at December 31, 2011. The Company prepares a comprehensive analysis of the adequacy of the reserve for repurchased loans at each quarter-end. The reserve includes a specific loss estimate on the outstanding loan repurchase requests based on the estimated fair value of the underlying collateral modified by the likelihood of loss which was estimated based on historical experience. The reserve also includes a general loss estimate based on an estimate of loans likely to be returned for repurchase and the estimated loss on those loans. In establishing the reserve, the Company considers recent and historical experience, product type and volume of loan sales and the general economic environment.

### Note 7. Deposits

The major types of deposits at September 30, 2012 and December 31, 2011 were as follows (in thousands):

Type of Account	Septe	September 30, 2012		mber 31, 2011
Non-interest-bearing	\$	185,157	\$	142,436
Interest-bearing checking		948,074		942,402
Money market deposit		124,581		123,105
Savings		246,549		229,241
Time deposits		235,613		268,899
Total deposits	\$	1,739,974	\$	1,706,083

Included in time deposits at September 30, 2012 and December 31, 2011, is \$60,922,000 and \$77,053,000, respectively, in deposits of \$100,000 and over.

### **Note 8. Recent Accounting Pronouncements**

Accounting Standards Update No. 2011-05, Comprehensive Income requires that all non-owner changes in stockholders equity be presented in either a single continuous statement of comprehensive income or in two separate but consecutive statements. The option to present components of other comprehensive income as part of the statement of changes in stockholders equity was eliminated. The standard is effective for fiscal years, and interim periods within those years, beginning after December 15, 2011 and did not have a material effect on the Company s consolidated financial statements. The Company has included a separate Consolidated Statements of Comprehensive Income as part of these financial statements.

Accounting Standards Update No. 2011-04, Fair Value Measurement, Amendments to achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs develops common requirements for measuring fair value and for disclosing information about fair value measurements in accordance with U.S. Generally Accepted Accounting Principles (GAAP) and International Financial Reporting Standards (IFRSs). The amendments are effective for interim and annual periods beginning after December 15, 2011. The adoption of this Accounting Standard Update did not have a material effect on the Company s consolidated financial statements.

Accounting Standards Update No. 2011-03, Reconsideration of Effective Control for Repurchase Agreements , amends Topic 860 (Transfers and Servicing) where an entity may or may not recognize a sale upon the transfer of financial assets subject to repurchase agreements, based on whether or not the transferor has maintained effective control. In the assessment of effective control, Accounting Standard Update 2011-03 has removed the criteria that requires transferors to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee. Other criteria applicable to the assessment of effective control have not been changed. This guidance is effective for prospective periods beginning on or after December 15, 2011. Early adoption is prohibited. The adoption of this Accounting Standard Update did not have a material effect on the Company s consolidated financial statements.

### Note 9. Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. A fair market measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or in the absence of a principal market, the most advantageous market for the asset or liability. The price in the principal (or the most advantageous) market used to measure the fair value of the asset or liability shall not be adjusted for transaction costs. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are (i) independent, (ii) knowledgeable, (iii) able to transact and (iv) willing to transact.

The Company uses valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets and liabilities. The income approach uses valuation techniques to convert future amounts, such as cash flows or earnings, to a single present amount on a discounted basis. The cost approach is based on the amount that currently would be required to replace the service capacity of an asset

(replacement costs). Valuation techniques should be consistently applied. Inputs to valuation techniques refer to the assumptions that market participants would use in pricing the asset or liability. Inputs may be observable, meaning those that reflect the assumptions market participants would use in pricing the asset or liability and developed based on market data obtained from independent sources, or unobservable, meaning those that reflect the reporting entity s own assumptions about the assumptions market participants would use in pricing the asset or liability and developed based on the best information available in the circumstances. In that regard, a

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fair value hierarchy has been established for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. Movements within the fair value hierarchy are recognized at the end of the applicable reporting period. There were no transfers between the levels of the fair value hierarchy for the three and nine months ended September 30, 2012. The fair value hierarchy is as follows:

Level 1 Inputs Unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Level 2 Inputs Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (for example, interest rates, volatilities, prepayment speeds, loss severities, credit risks and default rates) or inputs that are derived principally from or corroborated by observable market data by correlations or other means.

Level 3 Inputs Significant unobservable inputs that reflect an entity s own assumptions that market participants would use in pricing the assets or liabilities.

### Assets and Liabilities Measured at Fair Value

A description of the valuation methodologies used for assets and liabilities measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below. Certain financial assets and financial liabilities are measured at fair value on a non-recurring basis, that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment).

#### **Investments and Mortgage-Backed Securities**

Securities classified as available for sale are reported at fair value utilizing Level 1 and Level 2 inputs. In general, fair value is based upon quoted market prices, where available. Most of the Company s investment and mortgage-backed securities, however, are fixed income instruments that are not quoted on an exchange, but are bought and sold in active markets. Prices for these instruments are obtained through third party pricing vendors or security industry sources that actively participate in the buying and selling of securities. Prices obtained from these sources include market quotations and matrix pricing. Matrix pricing is a mathematical technique used principally to value certain securities without relying exclusively on quoted prices for the specific securities, but comparing the securities to benchmark or comparable securities.

Fair value estimates are made at a point in time, based on relevant market data as well as the best information available about the security. Illiquid credit markets have resulted in inactive markets for certain of the Company's securities. As a result, there is limited observable market data for these assets. Fair value estimates for securities for which limited observable market data is available are based on judgments regarding current economic conditions, liquidity discounts, credit and interest rate risks, and other factors. These estimates involve significant uncertainties and judgments and cannot be determined with precision. As a result, such calculated fair value estimates may not be realizable in a current sale or immediate settlement of the security.

The Company utilizes third party pricing services to obtain market values for its corporate bonds. Management s policy is to obtain and review all available documentation from the third party pricing service relating to their market value determinations, including their methodology and summary of inputs. Management reviews this documentation, makes inquiries of the third party pricing service and makes a determination as to the level of the valuation inputs. Based on the Company s review of the available documentation from the third party pricing service, management concluded that Level 2 inputs were utilized. The significant observable inputs include benchmark yields, reported trades, broker/dealer quotes, issuer spreads, benchmark securities and observations of equity and credit default swap curves related to the issuer.

### Other Real Estate Owned and Impaired Loans

Other real estate owned and loans measured for impairment based on the fair value of the underlying collateral are recorded at estimated fair value, less estimated selling costs of 20%. Fair value is based on independent appraisals.

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The following table summarizes financial assets and financial liabilities measured at fair value as of September 30, 2012 and December 31, 2011, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value (in thousands):

			surements at Repor	
	Total Fair	Level 1	Level 2	Level 3
	Value	Inputs	Inputs	Inputs
<u>September 30, 2012</u>				
Items measured on a recurring basis:				
Investment securities available for sale:				
U.S. Agency obligations	\$ 139,435	\$	\$ 139,435	\$
State and municipal obligations	21,586		21,586	
Corporate debt securities	41,714		41,714	
Equity investments	5,601	5,601		
Mortgage-backed securities available for sale	360,084		360,084	
Items measured on a non-recurring basis:				
Other real estate owned	3,628			3,628
Loans measured for impairment based on the fair value of the underlying				
collateral	9,856			9,856

	Fair Value Measurements at Reporting Date U				
	Total Fair	Level 1	Level 2	Level 3	
	Value	Inputs	Inputs	Inputs	
<u>December 31, 2011</u>					
Items measured on a recurring basis:					
Investment securities available for sale:					
U.S. Agency obligations	\$ 102,776	\$	\$ 102,776	\$	
State and municipal obligations	18,544		18,544		
Corporate debt securities	39,449		39,449		
Equity investments	4,510	4,510			
Mortgage-backed securities available for sale	364,931		364,931		
Items measured on a non-recurring basis:					
Other real estate owned	1,513			1,513	
Loans measured for impairment based on the fair value of the underlying					
collateral	8,773			8,773	

### Assets and Liabilities Disclosed at Fair Value

A description of the valuation methodologies used for assets and liabilities disclosed at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy is set forth below.

### Cash and Due from Banks

For cash and due from banks, the carrying amount approximates fair value.

### Federal Home Loan Bank of New York Stock

The fair value for Federal Home Loan Bank of New York stock is its carrying value since this is the amount for which it could be redeemed. There is no active market for this stock and the Company is required to maintain a minimum investment based upon the outstanding balance of mortgage related assets and outstanding borrowings.

### Loans

Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type such as residential mortgage, construction, consumer and commercial. Each loan category is further segmented into fixed and adjustable rate interest terms.

Fair value of performing and non-performing loans was estimated by discounting the future cash flows, net of estimated prepayments, at a rate for which similar loans would be originated to new borrowers with similar terms. Fair values estimated in this manner do not fully incorporate an exit price approach to fair value, but instead are based on a comparison to current market rates for comparable loans.

### Deposits Other than Time Deposits

The fair value of deposits with no stated maturity, such as non-interest-bearing demand deposits, savings, and interest-bearing checking accounts and money market accounts are, by definition, equal to the amount payable on demand. The related insensitivity of the majority of these deposits to interest rate changes creates a significant inherent value which is not reflected in the fair value reported.

#### Time Deposits

The fair value of time deposits are based on the discounted value of contractual cash flows. The discount rate is estimated using the rates currently offered for deposits of similar remaining maturities.

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### Securities Sold Under Agreements to Repurchase with Retail Customers

Fair value approximates the carrying amount as these borrowings are payable on demand and the interest rate adjusts monthly.

#### **Borrowed Funds**

Fair value estimates are based on discounting contractual cash flows using rates which approximate the rates offered for borrowings of similar remaining maturities.

The book value and estimated fair value of the Bank s significant financial instruments not recorded at fair value as of September 30, 2012 and December 31, 2011 are presented in the following tables (in thousands):

		Fair Value Measurements at Reporting Date Using:			
	Book	Level 1	Level 2	Level 3	
September 30, 2012	Value	Inputs	Inputs	Inputs	
Financial Assets:			_	-	
Cash and due from banks	\$ 55,365	\$ 55,365	\$	\$	
Federal Home Loan Bank of New York stock	17,148			17,148	
Loans receivable and mortgage loans held for sale	1,551,238			1,593,639	
Financial Liabilities:					
Deposits other than time deposits	1,504,361		1,504,361		
Time deposits	235,613		241,484		
Securities sold under agreements to repurchase with retail					
customers	72,149	72,149			
Federal Home Loan Bank advances and other borrowings	252,500		259,561		
		Fair Value M	leasurements at Repo	rting Date Using:	
	Book	Level 1	Level 2	Level 3	
December 31, 2011	Value	Inputs	Inputs	Inputs	
Financial Assets:		·	•	·	
Cash and due from banks	\$ 77,527	\$ 77,527	\$	\$	
Federal Home Loan Bank of New York stock	18,160			18,160	
Loans receivable and mortgage loans held for sale	1,572,316			1,598,838	
Financial Liabilities:					
Deposits other than time deposits	1,437,184		1,437,184		
Time deposits	268,899		274.074		
	200,099		<b>=</b> , .,		
Securities sold under agreements to repurchase with retail	200,099		27 1,07 1		
Securities sold under agreements to repurchase with retail customers	66,101	66,101	27.1,07.		

### **Limitations**

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company s entire holdings of a particular financial instrument. Because a limited market exists for a significant portion of the Company s financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other significant unobservable inputs. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Significant assets and liabilities that are not considered financial assets or liabilities include deferred tax assets, and premises and equipment. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in the estimates.

### Note 10. Subsequent Event

On October 29 and 30, 2012, the Company s market area experienced unprecedented storm damage from Sandy. Although the extent of the damage and its impact on the Company cannot be determined at this time, the storm is expected to impact

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the ability of some borrowers to repay their loans and also adversely impact collateral values. As a result, the Company may experience increased levels of non-performing loans and loan losses which may negatively impact earnings. It is also possible that the Bank may experience increased lending volume as area residences and businesses rebuild. As of November 5, 2012 all of the Bank s branches were operating.

### PART II. OTHER INFORMATION

#### **Item 1. Legal Proceedings**

The Company is not engaged in any legal proceedings of a material nature at the present time. From time to time, the Company is a party to routine legal proceedings within the normal course of business. Such routine legal proceedings in the aggregate are believed by management to be immaterial to the Company s financial condition or results of operations.

### Item 1A. Risk Factors

For a summary of risk factors relevant to the Company, see Part I, Item 1A, Risk Factors, in the 2011 Form 10-K. There were no material changes to risk factors relevant to the Company s operations since December 31, 2011 except as described below.

On October 29 and 30, 2012, the Company s market area experienced unprecedented storm damage due to Sandy. Although the extent of the damage and its impact on the Company cannot be determined at this time, the storm is expected to impair the ability of some borrowers to repay their loans and also adversely impact collateral values. As a result, the Company may experience increased levels of non-performing loans and loan losses which may negatively impact earnings.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On October 31, 2011, the Company announced its intention to repurchase up to 942,306 shares or 5% of its outstanding common stock. Information regarding the Company s common stock repurchases for the three month period ended September 30, 2012 is as follows:

					Maximum
				Total Number of	Number of Shares
	Total			Shares Purchased as	that May Yet Be
	Number of	Ave	rage Price	Part of Publicly	Purchased Under the
	Shares	P	aid per	Announced Plans or	Plans or
Period	Purchased		Share	Programs	Programs
July 1, 2012 through July 31, 2012	1,400	\$	13.72	1,400	262,015
August 1, 2012 through August 31, 2012	125,612		13.93	125,612	136,403
September 1, 2012 through September 30, 2012	77,504		14.36	77,504	58,899

### Item 3. Defaults Upon Senior Securities

Not Applicable

**Item 4. Mine Safety Disclosures** 

Not Applicable

**Item 5. Other Information** 

Not Applicable

Item 6. Exhibits

### Exhibits:

Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

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- 32.0 Certification pursuant to 18 U.S.C. Section 1350 as added by Section 906 of the Sarbanes-Oxley Act of 2002
- The following materials from the Company s Quarterly Report on Form 10-Q for the quarter ended September 30, 2012, formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Statements of Financial Condition, (ii) the Consolidated Statements of Income, (iii) the Consolidated Statements of Comprehensive Income, (iv) the Consolidated Statements of Changes in Stockholders Equity, (v) the Consolidated Statements of Cash Flows and (vi) the Notes to Consolidated Financial Statements.\*

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<sup>\*</sup> Pursuant to SEC rules, this exhibit will not be deemed filed for purposes of Section 18 of the Exchange Act or otherwise subject to the liability of that section.

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### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

OceanFirst Financial Corp.

Registrant

DATE: November 9, 2012 /s/ John R. Garbarino

John R. Garbarino

Chairman of the Board and Chief Executive Officer

DATE: November 9, 2012 /s/ Michael J. Fitzpatrick

Michael J. Fitzpatrick

Executive Vice President and Chief Financial Officer

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### Exhibit Index

Exhibit	Description	Page
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	38
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	39
32.0	Certification pursuant to 18 U.S.C. Section 1350 as added by Section 906 of the Sarbanes-Oxley Act of 2002	40
101.0	The following materials from the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2012, formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Statements of Financial Condition, (ii) the Consolidated Statements of Income, (iii) the Consolidated Statements of Comprehensive Income, (iv) the Consolidated Statements of Changes in Stockholders Equity, (v) the Consolidated Statements of Cash Flows and (vi) the Notes to Consolidated Financial Statements.*	

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<sup>\*</sup> Pursuant to SEC rules, this exhibit will not be deemed filed for purposes of Section 18 of the Exchange Act or otherwise subject to the liability of that section.