

TATA MOTORS LTD/FI  
Form 6-K  
November 16, 2012  
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## **FORM 6-K**

# **SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**Report of Foreign Issuer**

**Pursuant to Rule 13a-16 or 15d-16 of  
the Securities Exchange Act of 1934**

**For the Month of November 2012**

**Commission File Number: 001-32294**

# **TATA MOTORS LIMITED**

**(Translation of registrant's name into English)**

**BOMBAY HOUSE**

**24, HOMI MODY STREET,**

**MUMBAI 400 001, MAHARASHTRA, INDIA**

**Telephone # 91 22 6665 8282 Fax # 91 22 6665 7799**

**(Address of principal executive office)**

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F  Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Yes  No

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Yes  No

Indicate by check mark whether by furnishing the information contained in this Form, the Registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934:

Yes  No

If  Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g 3-2(b): Not Applicable

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Item 1: Form 6-K dated November 7, 2012 along with the Press Release.

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorised.

Tata Motors Limited

By: /s/ Hoshang K Sethna

Name: Hoshang K Sethna

Title: Company Secretary

Dated: November 7, 2012

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**Jaguar Land Rover PLC**

**Interim Report**

for the three months and six months ended 30 September 2012

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This report uses:	
Group, Company, Jaguar Land Rover and JLR to refer to Jaguar Land Rover PLC and its subsidiaries.	
EBITDA measured as earnings before tax add back depreciation, amortisation, finance income, finance expense and foreign exchange gains/losses.	
FY13 Year ended 31 March 2013	
FY12 Year ended 31 March 2012	
H1 6 months ended 30 September	
Q2 3 months ended 30 September	
Q1 3 months ended 30 June	

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**JLR key metrics**

**Retail volumes**

**Revenue**

**EBITDA**

**Net income**

***Guidance Notes:***

Trading result is before providing for mark to market losses on un-hedged commodity and foreign exchange derivatives

Net Income is after providing for mark to market losses on un-hedged commodity and foreign exchange derivatives

EBITDA measured as earnings before tax add back depreciation, amortisation, finance income, finance expense and foreign exchange gains/losses.

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### **Enthusiastic reception to new Range Rover**

The Paris motor show saw the launch of one of our most eagerly awaited products, the all new Range Rover, the world's most refined and capable SUV.

Launching the all-new Range Rover represents a major milestone for Land Rover, being the first exciting output from an unprecedented investment in premium vehicle technologies, said John Edwards, Land Rover Global Brand Director.

The new Range Rover preserves the essential, unique character of the vehicle that special blend of luxury, performance and unmatched all-terrain capability. However, its clean sheet design and revolutionary lightweight construction have enabled us to transform the experience for luxury vehicle customers, with a step change in comfort, refinement and handling.

The world's first SUV with a lightweight all-aluminium body, the new Range Rover takes the capabilities of the marque's flagship to a new level, with even greater luxury and refinement, enhanced performance and handling on all terrains, and significant advances in sustainability. The all-aluminium body shell has helped reduce the weight of the car by 420kg, about the same as 5 passengers.

The Range Rover has already been declared the world's top SUV by The Sunday Times.

### **First sight of the Jaguar F-TYPE**

Also revealed by Lana Del Rey at the Paris motor show, the F-TYPE is Jaguar's all new two seat convertible sports car.

The new Jaguar F-TYPE represents a return to the company's heart: a two-seat, convertible sports car focused on performance, agility and driver involvement. The F-TYPE is a continuation of a sporting bloodline that stretches back more than 75 years and encompasses some of the most beautiful, thrilling and desirable sports cars ever built. Joining the XK convertible and coupe models, the new F-TYPE provides Jaguar with a broader line of sports and GT models.

Jaguar is a founding member of the sports car segment with a rich sporting bloodline stretching over 75 years, and in the F-TYPE we've reignited that flame. The F-TYPE isn't designed to be like anyone else's sports car. It's a Jaguar sports car – ultra-precise, powerful, sensual and, most of all, it feels alive.

Jaguar, which has innovated the use of aluminium body structures, built the new F-TYPE around its most advanced rigid and lightweight aluminium architecture to date. Jaguar engineers applied more than a decade's worth of aluminium construction experience to achieve the twin goals for the F-TYPE of low mass and an extremely rigid body.



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### **Management s discussion and analysis of financial condition and results of operations**

The Company has performed strongly in the quarter, with revenue for the 3 months of £3,288 million, compared to £2,915 million in Q2 FY12. PBT for Q2 FY13 at £431 million is up £215 million over Q2 FY12.

The continued success of the new Range Rover Evoque, with in excess of 24,000 vehicles retailed in the quarter, has helped increase volumes in all markets compared to Q2 FY12.

Overall Jaguar retails are down in the quarter, driven by the weaker XK and XJ segments. The new Jaguar XF Sportbrake and all wheel drive (AWD) are going on sale in Q3 FY13.

European market conditions have been difficult, with continuing concern around the financial situation and the position of the Euro, particularly acute in Italy and Spain. Whilst overall volumes in Europe are up from Q2 FY12, excluding the Range Rover Evoque and Range Rover Sport, volumes were down.

Strong growth has continued in China and this, alongside difficult markets in Europe, has combined to make China our 2<sup>nd</sup> largest retail market and our largest wholesale market in the quarter. China is our largest market for H1 FY13. The increase in China volumes has helped increase our EBITDA margins to 14.8%, broadly the level seen in over the last 3 quarters and marginally up compared to Q2 FY12

The market turmoil in Europe has had a significant impact on exchange rates, with average GBP/Euro rates going from 1.12 I Q2 FY12 to 1.25 in the current quarter. On the other hand, the USD has strengthened since Q2 FY12 caused by signs of economic recovery in the region. The weakening Euro and strengthening USD have had a beneficial impact on the company EBITDA in the period.

The company has also benefitted from lower commodity prices in the quarter compared to FY12. Commodity prices continue to be volatile in line with global economic uncertainty. However, since Q1 FY13, both oil and aluminium prices have increased.

The Company continues to invest significantly in capital spending and R&D, spending £488m in Q2, up £107m compared to Q2 FY12. The company expects capital spending, including R&D, to be in the region of £2 billion in FY13.

### **General trends in performance (including results of operations)**

#### ***Results and prospects***

#### ***Quarter financial result***

The Company has continued to perform strongly in the second quarter of FY13 (Q2 FY13) compared to the equivalent quarter in FY12 (Q2 FY12), with improved revenue as a result of increased volumes.

Our market share in China has increased in the quarter and the new Range Rover Evoque has continued to drive sales.

Free cash flow remained positive in the quarter at £106 million (Q2 FY12: £119m), even after £107 million higher R&D and capital spending.

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### ***Revenue and earnings***

The Company generated revenue of £3,288 million in Q2 FY13, an increase of 13% over the £2,915 million in Q2 FY12.

EBITDA for the Company increased by £66 million for the quarter to £486 million compared to £420 million for Q2 FY12.

The EBITDA margin has remained broadly flat compared to Q2 FY12, at 14.8% (up 0.4 ppt) in Q2 FY13 which is also in line with the last 3 quarters. This is primarily driven by strong geographic mix, favourable exchange rate environment and lower commodity prices.

PBT has increased by £215 million, from £216 million to £431 million in the quarter. This reflects the increase in revenue and margins, and £63 million of MTM exchange gains recognised in the quarter, compared to £82 million of losses recognised in Q2 FY12.

### ***Net Income***

Net Income (PAT) for the quarter was £305 million (Q2 FY12: £172 million), with income tax expense for the quarter of £126 million, up from £44 million in Q2 FY12.

The effective tax rate has risen to 29%, compared to 20% at Q2 FY12 following the full recognition of a net UK deferred tax asset in the company in Q4 FY12.

### ***Overall strong volume growth***

Total retail volumes were 84,749 units for the quarter, an increase of 29% compared to Q2 FY12. Retail volumes for Q2 FY13 were 12,798 units for Jaguar and 71,951 for Land Rover. Land Rover's volume compared to the equivalent quarter in the prior year increased 37% whilst Jaguar's volume was down by 3%.

Much of the increase was driven by the Range Rover Evoque, which was launched in Q2 FY12 and achieved retail volumes of 24,442 in the quarter, compared to 3,096 in the prior year.

Sales of other Land Rover models, except Range Rover Sport, were down somewhat, primarily reflecting the industry weakness in Southern Europe (Italy and Spain), where Land Rover maintained market share despite the fall in volumes. Volumes in Brazil, were also down following a new tax introduced in March 2012. The uncertainties surrounding the longer-term level of the tax has led to buyers postponing vehicle purchases in the near-term.

The lower Jaguar volumes primarily reflect challenging conditions in the XJ and XK segments in most markets.

The AWD and Sportbrake versions of the XF, as well as smaller engine derivatives are being released in the second half of the year.

Wholesale volumes for Q2 FY13 were 77,442 units, an increase of 14% on the equivalent quarter in the prior year. At a brand level, wholesale volumes were 9,832 units for Jaguar and 67,610 units for Land Rover.

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### ***Performance in key geographical markets on retail basis***

#### ***United States***

The US economic situation is still showing signs of recovery in the current quarter, but uncertainty remains in an election year.

The US premium car segment volumes remained broadly flat in the last 12 months, with Jaguar's share also holding up while the market environment continues to be competitive with a trend towards smaller engines.

The 13 model year line up of JLR products includes a number of smaller engine derivatives, as well as the Sportbrake and AWD version.

The US premium SUV segment volumes were up 11.4% in the last 12 months, with Land Rover participating in this growth, increasing its market share 0.6%.

US combined total retail volumes for the quarter were 14,820 units, up 22% compared to Q2 FY12

Jaguar retail volumes for the quarter grew by 3% compared to Q2 FY12, mainly due to growth in XJ sales, despite a fall in the XJ segment.

Land Rover retail volumes for the quarter increased by 29% compared to Q2 FY12, mainly driven by the Range Rover Evoque and Range Rover Sport.

#### ***UK***

The UK economy has continued to be challenging with GDP remaining flat over the past 12 months. The outlook for the UK is uncertain, with potentially significant downside risks relating to the Euro crisis.

The UK premium car segment volumes increased by 9.2% in the last 12 months. Jaguar shares are down by 2.3%, due to a trend towards smaller and more fuel efficient diesel engines and significant financial support offered by competitors. The smaller Jaguar engines have only been in place for 9 months and the 13 model year line-up includes enhanced CO<sub>2</sub> efficiency models and a new Sportbrake XF.

The UK premium SUV segment volumes increased by 11.8% in the last 12 months, with the Land Rover market share up 4.4%, primarily reflecting the Range Rover Evoque but also supported by the Land Rover Discovery.

Jaguar and Land Rover combined retails were 18,115 units in the quarter, up 21% compared to Q2 FY12.

Jaguar retail volumes for the quarter decreased by 339 units.

Land Rover retail volumes for the quarter were up by 33% compared to Q2 FY12, with market share in the current quarter increasing by 4.4%.

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### ***Europe (excluding Russia and UK)***

The Euro crisis is continuing to put pressure on European markets, with recession in a number of countries and a slowdown in Germany and France. Credit rating agencies continue to be negative about Euro area prospects, and the European car industry is expected to have reduced volumes in the current year.

Combined total retail volumes in the quarter for the Europe region were 16,025, an increase of 29% compared to Q2 FY12. The increase reflects growth in the Range Rover Evoque with other model volumes down somewhat.

Jaguar retail volumes in the Europe region for the quarter fell by 330 units reflecting softer industry volumes, partially offset by a 0.3% increase in market share.

Land Rover retail volumes within the Europe region for the quarter increased by 38% to 14,024.

In Germany, Land Rover market share increased by 1.2%, whilst Jaguar fell by 0.3%.

### ***China***

The Chinese economy continues to grow strongly, although at a somewhat slower rate with expectations for future GDP growth of 7.6% in 2012.

China's premium car segment volumes increased by 2% in the last 6 months. Jaguar volumes were down 271 units, primarily reflecting 12 model year run-out on XF and XJ.

The premium SUV segment increased by 19% in the last 12 months, with Land Rover's share increasing 4% due to the introduction of the Range Rover Evoque, alongside growth in other models.

Combined total retail volumes were 17,152 units in the quarter.

China was the 2<sup>nd</sup> largest retail market and largest wholesale market for the company in the period, and the largest market for the 6 months to September 2012.

### ***Asia Pacific***

Continued economic growth has been seen in the Asia Pacific region. Combined volumes have grown 23% in Australia.

Total Asia Pacific retail volumes for the quarter were 4,059 units, up 48%.

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Jaguar retail volumes for the quarter increased by 19% compared to Q2 FY12, mainly due to XF demand

Land Rover retail volumes for the quarter increased by 60% compared to Q2 FY12, to 3,145.

**Table of Contents****Business risks and mitigating factors**

As discussed on pages 21-30, and elsewhere, of the Annual Report 2011-12 of the Company, Jaguar Land Rover is exposed to various business risks including the uncertainty of global economic conditions, fluctuations of currency exchange rates and raw material prices.

**Employees**

At the end of Q2 FY13, Jaguar Land Rover employed 25,368 people worldwide including agency personnel (Q2 FY12: 20,923). Approximately 1,000 of the people employed are in overseas markets.

**Liquidity and capital resources**

As at 30 September 2012, the Company had cash and cash equivalents of £1,802 million, bank deposits with a greater than 3 month maturity of £375 million and undrawn committed facilities of £1,027 million. The total amount of cash and cash equivalents includes an amount of £722 million in subsidiaries of Jaguar Land Rover outside the United Kingdom. A portion of this amount is subject to constraints in certain countries which restrict or impede the ability of the Company's subsidiaries in those countries to transfer cash across the group.

**Borrowings**

The following table shows details of the Company's financing arrangements as at 30 September 2012.

Facility	Facility amount £ in millions	Maturity	Outstanding as at 30 September 2012 £ in millions	Undrawn as at 30 September 2012 £ in millions
<i>Committed</i>				
£500m Senior Notes 8.125% 2018	500.0	2018	500.0	
£500m Senior Notes 8.25% 2020	500.0	2020	500.0	
\$410m Senior Notes 7.75% 2018	252.5	2018	252.5	
\$410m Senior Notes 8.125% 2021	252.5	2021	252.5	
Revolving 3 & 5 year credit facilities	795.0	2014-16		795.0
Other financing loans	202.5	2012-14	136.5	66.0
Receivables factoring facilities	275.5	2013	109.4	166.1
<b>Subtotal</b>	<b>2,778.0</b>		<b>1,750.9</b>	<b>1,027.1</b>
<i>Uncommitted</i>				
Receivables factoring facilities	123.2			123.2
Other facilities	16.1		16.1	
<b>Subtotal</b>	<b>139.3</b>		<b>16.1</b>	<b>123.2</b>
Capitalized costs			(27.9)	
<b>Total</b>	<b>2,917.3</b>		<b>1,739.1</b>	<b>1,150.3</b>

**Table of Contents****Cash flow data**

Net cash provided by operating activities was £517 million in the quarter compared to £475 million during Q2 FY12.

Net cash used in investing activities was £611 million in the quarter (Q2 FY12: £356 million). Of this, £200 million relates to bank deposits with a maturity of over 3 months which are classified as investments. Purchase of property, plant and equipment and expenditure on intangible assets (product development projects) was £444 million in the quarter compared to £347 million in Q2 FY12. The Company's capital expenditure relates mostly to capacity expansion of its production facilities, quality and reliability improvement projects, and the introduction of new products.

Cash used in financing activities was £262 million in the quarter compared to cash used of £162 million in Q2 FY12. Cash used in financing activities in the 3 month period reflects a £91 million reduction in short-term debt and a dividend of £150 million paid to Tata Motors in the quarter. Cash used in financing activities in Q2 FY12 reflected £155m of debt repaid.

**Acquisitions and disposals**

There were no material acquisitions or disposals in the period.

**Off-balance sheet financial arrangements**

The Company has no off-balance sheet financial arrangements other than commitments disclosed in the condensed interim financial statements.

**Consolidation of operating companies and change of names**

For operational convenience, the two operating subsidiary companies, Jaguar Cars Limited and Land Rover, are proposed to be consolidated into one operating company under the name of Jaguar Land Rover Limited effective January 1 2013. The company's name will also be changed to Jaguar Land Rover Automotive plc.

**Board of Directors**

The following table provides information with respect to members of the Board of Directors of Jaguar Land Rover:

<b>Name</b>	<b>Position</b>	<b>Year appointed as Director, Chief Executive Officer</b>
Ratan N. Tata	Chairman and Director	2008
Ravi Kant	Director	2008
Andrew M. Robb	Director	2009
Dr. Ralf D. Speth	Chief Executive Officer and Director	2010
Nasser Mukhtar Munjee	Director	2012

On 7 November 2012, it was announced that Mr Cyrus P Mistry is to be appointed to the board of the company and Mr Ravi Kant has stepped down as a director.

**Table of Contents****Condensed Consolidated Income Statement***for the three months ended 30 September 2012 (Unaudited)*

	Three months ended			Three months ended		
		30 September 2012		30 September 2011		
	Trading	Non	Total	Trading	Non	Total
	result	operating		result	operating	
	£m	result		£m	result	
	£m	£m		£m	£m	
Note						
<b>Revenue</b>	<b>3,288.3</b>		<b>3,288.3</b>	<b>2,914.9</b>		<b>2,914.9</b>
Material and other cost of sales	(2,071.6)		(2,071.6)	(1,902.2)		(1,902.2)
Employee cost	(314.3)		(314.3)	(235.4)		(235.4)
Other expenses	(692.0)		(692.0)	(555.0)		(555.0)
Net impact of un-hedged commodity derivatives		7.4	7.4		(11.9)	(11.9)
R&D costs capitalised	2	217.7	217.7	190.3		190.3
Other income		50.7	50.7	19.3		19.3
Depreciation and amortisation		(119.6)	(119.6)	(113.4)		(113.4)
Foreign exchange gain	3	4.2	4.2	22.4		22.4
MTM on derivatives not hedge accounted	3		62.8		(81.9)	(81.9)
Finance income	4	8.2	8.2	3.7		3.7
Finance expense (net of capitalised interest)	4	(11.2)	(11.2)	(35.0)		(35.0)
<b>Net income before tax</b>	<b>360.4</b>	<b>70.2</b>	<b>430.6</b>	<b>309.6</b>	<b>(93.8)</b>	<b>215.8</b>
Income tax expense	(108.6)	(16.8)	(125.4)	(43.5)		(43.5)
<b>Net income attributable to shareholders</b>	<b>251.8</b>	<b>53.4</b>	<b>305.2</b>	<b>266.1</b>	<b>(93.8)</b>	<b>172.3</b>



**Table of Contents****Condensed Consolidated Income Statement***for the six months ended 30 September 2012 (Unaudited)*

	Six months ended			Six months ended		
		30 September 2012		30 September 2011		
	Trading	Non		Trading	Non	
	result	operating	Total	result	operating	Total
	£m	£m		£m	£m	
<i>Note</i>						
<b>Revenue</b>	<b>6,926.5</b>		<b>6,926.5</b>	<b>5,618.4</b>		<b>5,618.4</b>
Material and other cost of sales	(4,425.2)		(4,425.2)	(3,676.3)		(3,676.3)
Employee cost	(615.0)		(615.0)	(445.1)		(445.1)
Other expenses	(1,366.4)		(1,366.4)	(1,097.0)		(1,097.0)
Net impact of un-hedged commodity derivatives					(11.9)	(11.9)
R&D costs capitalised	2	432.8	432.8	366.2		366.2
Other income		59.8	59.8	27.8		27.8
Depreciation and amortisation		(240.2)	(240.2)	(206.4)		(206.4)
Foreign exchange (loss) / gain	3	(8.4)	(8.4)	24.6		24.6
MTM on derivatives not hedge accounted	3		8.1		(80.9)	(80.9)
Finance income	4	16.6	16.6	7.4		7.4
Finance expense (net of capitalised interest)	4	(25.3)	(25.3)	(59.4)		(59.4)
<b>Net income before tax</b>		<b>755.2</b>	<b>8.1</b>	<b>763.3</b>	<b>(92.8)</b>	<b>467.4</b>
Income tax expense		(220.3)	(1.9)	(222.2)	(75.3)	(75.3)
<b>Net income attributable to shareholders</b>		<b>534.9</b>	<b>6.2</b>	<b>541.1</b>	<b>(92.8)</b>	<b>392.1</b>

**Table of Contents****Condensed Consolidated Statement of Comprehensive Income***for the three and six months ended 30 September 2012*

	Three months ended 30 September 2012	Three months ended 30 September 2011	Six months ended 30 September 2012	Six months ended 30 September 2011
	(Unaudited) £m	(Unaudited) £m	(Unaudited) £m	(Unaudited) £m
<b>Net income attributable to shareholders</b>	<b>305.2</b>	<b>172.3</b>	<b>541.1</b>	<b>392.1</b>
Other comprehensive income (OCI)				
Actuarial losses	(16.6)	(49.0)	(23.9)	(49.0)
Cash flow hedges booked into OCI	352.5	(35.1)	276.8	(37.8)
Cash flow hedges moved from OCI and recognised in the income statement	(26.7)	(23.4)	(47.8)	(31.4)
Taxation booked through other comprehensive income	(78.8)		(53.8)	
<b>Total other comprehensive profit / (loss) for the period</b>	<b>230.4</b>	<b>(107.5)</b>	<b>151.3</b>	<b>(118.2)</b>
<b>Total comprehensive income for the period attributable to shareholders</b>	<b>535.6</b>	<b>64.8</b>	<b>692.4</b>	<b>273.9</b>

**Table of Contents****Condensed Consolidated Balance Sheet***at 30 September 2012*

		30 September 2012	31 March 2012
	<i>Note</i>	£m (Unaudited)	£m (Audited)
<b>Non-current assets</b>			
Investments		2.9	1.4
Other financial assets		291.6	106.9
Property, plant and equipment		2,038.5	1,585.9
Pension asset	<i>17</i>	1.4	1.9
Intangible assets		3,208.6	2,801.0
Other assets		12.2	11.5
Deferred income taxes		368.4	473.8
<b>Total non current assets</b>		<b>5,923.6</b>	<b>4,982.4</b>
<b>Current assets</b>			
Cash and cash equivalents		1,801.5	2,430.4
Trade receivables		545.9	662.2
Other financial assets	<i>6</i>	619.2	182.8
Inventories	<i>7</i>	1,654.0	1,496.8
Other current assets	<i>8</i>	307.0	457.0
Current income tax assets		9.2	5.5
<b>Total current assets</b>		<b>4,936.8</b>	<b>5,234.7</b>
<b>Total assets</b>		<b>10,860.4</b>	<b>10,217.1</b>
<b>Current liabilities</b>			
Accounts payable		3,485.0	3,284.7
Short term borrowings and current portion of long term debt	<i>14</i>	260.3	489.7
Other financial liabilities	<i>11</i>	291.6	312.7
Provisions	<i>12</i>	294.7	279.5
Other current liabilities	<i>13</i>	536.8	559.3
Current income tax liabilities		96.7	115.2
<b>Total current liabilities</b>		<b>4,965.1</b>	<b>5,041.1</b>
<b>Non-current liabilities</b>			
Long term debt	<i>14</i>	1,478.9	1,484.4
Other financial liabilities	<i>11</i>	94.1	72.5
Non-current income tax liabilities			18.3
Deferred income taxes		55.1	0.5
Other liabilities		9.8	4.8
Provisions	<i>12</i>	790.9	671.3
<b>Total non current liabilities</b>		<b>2,428.8</b>	<b>2,251.8</b>

<b>Total liabilities</b>	<b>7,393.9</b>	<b>7,292.9</b>
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**Table of Contents****Condensed Consolidated Balance Sheet (continued)***at 30 September 2012*

	<i>Note</i>	30 September 2012 £m (Unaudited)	31 March 2012 £m (Audited)
<b>Equity attributable to equity holders of the company</b>			
Ordinary shares		1,500.6	1,500.6
Capital redemption reserve	<i>17</i>	166.7	166.7
Reserves/(accumulated deficit)	<i>16</i>	1,799.2	1,256.9
<b>Equity attributable to equity holders of the company</b>		<b>3,466.5</b>	<b>2,924.2</b>
<b>Total liabilities and equity</b>		<b>10,860.4</b>	<b>10,217.1</b>

These condensed consolidated interim financial statements were approved by the board of directors.

Company registered number: 6477691

**Table of Contents****Condensed Consolidated Statement of Changes in Equity***for the six months ended 30 September 2012*

	Ordinary Shares £m	Capital redemption reserve £m	Reserves / accumulated deficit £m	Total Equity £m
<b>Balance at 31 March 2011 (Audited)</b>	<b>1,500.6</b>	<b>166.7</b>	<b>(191.9)</b>	<b>1,475.4</b>
Net income for the six months			392.1	392.1
Other comprehensive loss for the six months			(118.2)	(118.2)
<b>Total comprehensive income for the period</b>			<b>273.9</b>	<b>273.9</b>
<b>Balance at 30 September 2011 (Unaudited)</b>	<b>1,500.6</b>	<b>166.7</b>	<b>82.0</b>	<b>1,749.3</b>
	Ordinary shares £m	Capital redemption reserve £m	Reserves/ accumulated deficit £m	Total Equity £m
<b>Balance at 31 March 2012 (Audited)</b>	<b>1,500.6</b>	<b>166.7</b>	<b>1,256.9</b>	<b>2,924.2</b>
Net income for the six months			541.1	541.1
Other comprehensive income for the six months			151.3	151.3
<b>Total comprehensive income for the period</b>			<b>692.4</b>	<b>692.4</b>
Dividend paid			(150.1)	(150.1)
<b>Balance at 30 September 2012 (Unaudited)</b>	<b>1,500.6</b>	<b>166.7</b>	<b>1,799.2</b>	<b>3,466.5</b>

**Table of Contents****Condensed Consolidated Cash Flow Statement***for the six months ended 30 September 2012*

	Six months ended 30 September 2012 (Unaudited) £m	Six months ended 30 September 2011 (Unaudited) £m
<b>Cash flows from operating activities</b>		
Net income attributable to shareholders	541.1	392.1
Depreciation and amortisation	240.2	206.4
Loss on sale of assets	0.7	3.1
Foreign exchange (gain) / loss loans	(7.4)	28.8
Income tax expense	222.2	75.3
Finance expense	25.3	59.4
Finance income	(16.6)	(7.4)
Exchange (gain) / loss on derivatives	(8.1)	93.2
Share of joint venture profit	(0.5)	(0.2)
<b>Cash flows from operating activities</b>	<b>996.9</b>	<b>850.7</b>
Movement in trade receivables	116.3	(11.1)
Movement in other financial assets	(25.5)	3.0
Movement in other current assets	150.3	(154.2)
Movement in inventories	(157.2)	(206.9)
Movement in other non-current assets	(2.0)	
Movement in accounts payable	(18.5)	339.7
Movement in other current liabilities	(20.4)	196.5
Movement in other financial liabilities	7.9	13.4
Movement in non-current liabilities	5.0	(6.0)
Movement in provisions	113.9	15.8
<b>Cash generated from operations</b>	<b>1,166.7</b>	<b>1,040.9</b>
Income tax paid	(156.5)	(54.6)
<b>Net cash from operating activities</b>	<b>1,010.2</b>	<b>986.3</b>
<b>Cash flows used in investing activities</b>		
Investment in associate	(1.0)	(0.8)
Change in restricted deposit	19.5	(38.4)
Finance income received	13.8	7.3
Investments in mutual funds	(375.0)	
Purchases of property, plant and equipment (net)	(350.1)	(361.5)
Acquisition of intangible assets	(470.8)	(359.1)
<b>Net cash used in investing activities</b>	<b>(1,163.6)</b>	<b>(752.5)</b>





**Table of Contents****Condensed Consolidated Cash Flow Statement (continued)***for the six months ended 30 September 2012*

	Six months ended 30 September  2012  (Unaudited) £m	Six months ended 30 September  2011  (Unaudited) £m
<b>Cash flows (used in) / from financing activities</b>		
Finance expense and fees paid	(92.4)	(45.7)
Proceeds from issuance of short-term debt	4.3	20.0
Repayment of short-term debt	(235.3)	(629.4)
Payment of lease liabilities	(2.0)	(2.1)
Proceeds from issuance of long-term debt		1,000.0
Repayment of long-term debt		(264.4)
Dividend paid	(150.1)	
<b>Net cash from financing activities</b>	<b>(475.5)</b>	<b>78.4</b>
Net change in cash and cash equivalents	(628.9)	312.2
Cash and cash equivalents at beginning of six months	2,430.4	1,028.3
<b>Cash and cash equivalents at end of six months</b>	<b>1,801.5</b>	<b>1,340.5</b>

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**Notes (forming part of the condensed interim financial statements)**

**1 Accounting policies**

**Basis of preparation**

The information for the six months ended 30 September 2012 is unaudited and does not constitute statutory accounts as defined in Section 435 of the Companies Act 2006. The condensed consolidated interim financial statements of Jaguar Land Rover PLC have been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting under International Financial Reporting Standard (referred to as IFRS) as approved by the European Union (EU). There were no difference between these accounts and the accounts for the group prepared under IFRS as adopted by the International Accounting Standards Board (IASB).

The condensed consolidated interim financial statements have been prepared on historical cost basis except for certain financial instruments which are measured at fair value.

The condensed consolidated interim financial statements should be read in conjunction with the annual consolidated financial statements for the year ended 31 March 2012, which were prepared in accordance with IFRS as adopted by the EU. There were no difference between those accounts and the accounts for the group prepared under IFRS as adopted by the International Accounting Standards Board.

The condensed consolidated interim financial statements have been prepared on the going concern basis as set out within the directors' statement of responsibility section of the group's annual report for the year ended 31 March 2012.

The accounting policies applied are consistent with those of the annual consolidated financial statements for the year ended 31 March 2012, as described in those financial statements.

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## Notes (continued)

**2 Research and development**

	Three months ended		Six months ended	
	30 September		30 September	
	2012	Three months ended 30 September 2011	2012	2011
	(Unaudited) £m	(Unaudited) £m	(Unaudited) £m	(Unaudited) £m
Total R&D costs	268.9	224.3	531.4	426.6
R&D expensed	(51.2)	(34.0)	(98.6)	(60.4)
<b>R&amp;D capitalised</b>	<b>217.7</b>	<b>190.3</b>	<b>432.8</b>	<b>366.2</b>
Interest capitalised	32.4	16.0	60.3	31.7
<b>Total R&amp;D additions to intangible assets</b>	<b>250.1</b>	<b>206.3</b>	<b>493.1</b>	<b>397.9</b>

**3 Foreign exchange**

	Three months ended		Six months ended	
	30 September		30 September	
	2012	Three months ended 30 September 2011	2012	2011
	(Unaudited) £m	(Unaudited) £m	(Unaudited) £m	(Unaudited) £m
Trading foreign exchange (loss) / gain	(17.2)	38.0	(15.8)	53.4
Foreign exchange gain/(loss) on foreign currency denominated borrowings	21.4	(15.6)	7.4	(28.8)
<b>Foreign exchange before MTM</b>	<b>4.2</b>	<b>22.4</b>	<b>(8.4)</b>	<b>24.6</b>
Gain / (loss) on mark to market of foreign exchange derivative instruments not designated in a hedge relationship	62.8	(81.9)	8.1	(80.9)
<b>Total foreign exchange gain / (loss)</b>	<b>67.0</b>	<b>(59.5)</b>	<b>(0.3)</b>	<b>(56.3)</b>

Mark to market on foreign exchange derivative instruments represent economic hedges. These instruments, however do not meet the treatment for hedge accounting under IFRS.



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Notes (continued)

**4 Finance income and expense  
Recognised in net income**

	Three months ended 30 September 2012 (Unaudited) £m	Three months ended 30 September 2011 (Unaudited) £m	Six months ended 30 September 2012 (Unaudited) £m	Six months ended 30 September 2011 (Unaudited) £m
Finance income	8.2	3.7	16.6	7.4
<b>Total finance income</b>	<b>8.2</b>	<b>3.7</b>	<b>16.6</b>	<b>7.4</b>

	Three months ended 30 September 2012 (Unaudited) £m	Three months ended 30 September 2011 (Unaudited) £m	Six months ended 30 September 2012 (Unaudited) £m	Six months ended 30 September 2011 (Unaudited) £m
Total finance expense on financial liabilities measured at amortised cost	43.4	32.5	84.3	88.2
Impact of discount on provisions	0.2	18.5	1.3	2.9
Finance expense transferred to capitalised product development	(32.4)	(16.0)	(60.3)	(31.7)
<b>Total finance expense</b>	<b>11.2</b>	<b>35.0</b>	<b>25.3</b>	<b>59.4</b>

The capitalisation rate used to determine the amount of borrowing costs eligible for capitalisation is 8.1% (six months to 30 September 2011: 6.4%)

**5 Allowances for trade and other receivables**

Changes in the allowances for trade and other receivables are as follows:

30 September 2012 (Unaudited)	31 March 2012 (Audited)
----------------------------------	----------------------------

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	£m	£m
At beginning of period	13.2	10.1
Allowance made in the period	10.8	4.6
Allowance released in the period	(4.3)	(1.5)
<b>At end of period</b>	<b>19.7</b>	<b>13.2</b>

**Table of Contents****Notes (continued)****6 Other financial assets – current**

	30 September 2012	31 March 2012
	(Unaudited) £m	(Audited) £m
Short term investments	375.0	
Advances and other receivables recoverable in cash	14.4	0.1
Derivative financial instruments	125.9	48.4
Restricted cash	100.3	131.4
Other	3.6	2.9
	<b>619.2</b>	<b>182.8</b>

**7 Inventories**

	30 September 2012	31 March 2012
	(Unaudited) £m	(Audited) £m
Raw materials and consumables	50.9	62.3
Work-in-progress	213.2	169.4
Finished goods	1,389.9	1,265.1
	<b>1,654.0</b>	<b>1,496.8</b>

**8 Other current assets**

	30 September 2012	31 March 2012
	(Unaudited) £m	(Audited) £m
VAT	229.7	408.8
Prepaid expenses	77.3	48.2
	<b>307.0</b>	<b>457.0</b>

**9 Taxation**

**Recognised in the income statement**

The income tax for the 3 and 6 month periods are charged at the best estimate of the effective annual rate expected to apply for the full year at each subsidiary undertaking.

**10 Capital expenditure**

Capital expenditure in the period was £569.9 million (6 month period to 30 September 2011: £361.5 million) on fixed assets and £531.1 million (6 month period to 30 September 2011: £359.1 million) on intangible assets, mainly capitalised engineering. There were no impairments, material disposals or changes in use of assets.



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Notes (continued)

**11 Other financial liabilities**

	30 September 2012	31 March 2012
	(Unaudited) £m	(Audited) £m
<b>Current</b>		
Liabilities for vehicles sold under a repurchase arrangement	167.6	153.7
Finance lease obligations	4.4	4.7
Interest accrued	36.4	46.5
Derivative financial instruments	83.2	107.8
	<b>291.6</b>	<b>312.7</b>
<b>Non Current</b>		
Finance lease obligations	13.3	15.1
Long term derivatives	58.4	33.3
Other payables	22.4	24.1
	<b>94.1</b>	<b>72.5</b>

**12 Provisions**

	30 September 2012	31 March 2012
	(Unaudited) £m	(Audited) £m
<b>Current</b>		
Product warranty	279.3	261.1
Product liability	13.2	16.2
Provision for residual risk	2.2	2.2
<b>Total current</b>	<b>294.7</b>	<b>279.5</b>
<b>Non current</b>		
Defined benefit obligations	418.8	326.9
Other retirement obligations	5.2	2.2
Product warranty	330.4	308.1
Provision for residual risk	16.5	13.9
Provision for environmental liability	20.0	20.2
<b>Total non current</b>	<b>790.9</b>	<b>671.3</b>



**Table of Contents****Notes (continued)****12 Provisions (continued)***Product warranty*

	<b>30 September 2012 (Unaudited) £m</b>	<b>31 March 2012 (Audited) £m</b>
Opening balance	569.2	503.1
Provision made during the period	171.1	371.5
Provision used during the period	(131.9)	(298.5)
Impact of discounting	1.3	(6.9)
<b>Closing balance</b>	<b>609.7</b>	<b>569.2</b>

*Product liability*

	<b>30 September 2012 (Unaudited) £m</b>	<b>31 March 2012 (Audited) £m</b>
Opening balance	16.2	19.1
Provision made during the period		17.2
Provisions used in the period	(3.0)	(20.1)
<b>Closing balance</b>	<b>13.2</b>	<b>16.2</b>

*Residual risk*

	<b>30 September 2012 (Unaudited) £m</b>	<b>31 March 2012 (Audited) £m</b>
Opening balance	16.1	7.0
Provision made during the period	2.6	9.1
Provision used during the period		
<b>Closing balance</b>	<b>18.7</b>	<b>16.1</b>

*Environmental liability*

	<b>30 September 2012 (Unaudited) £m</b>	<b>31 March 2012 (Audited) £m</b>
Opening balance	20.2	18.3
Provision made during the period	0.2	2.6
Provision used during the period	(0.4)	(0.7)
<b>Closing balance</b>	<b>20.0</b>	<b>20.2</b>

**Table of Contents****Notes (continued)****12 Provisions (continued)***Product warranty provision*

The group offers warranty cover in respect of manufacturing defects, which become apparent within a year and up to five years after purchase, dependent on the market in which the purchase occurred.

*Product liability provision*

A product liability provision is maintained in respect of known litigation which the group is party to.

*Residual risk provision*

In certain markets, the group is responsible for the residual risk arising on vehicles sold by dealers on leasing arrangements. The provision is based on the latest available market expectations of future residual value trends. The timing of the outflows will be at the end of the lease arrangements being typically up to three years.

*Environmental risk provision*

This provision relates to various environmental remediation costs such as asbestos removal and land clean up. The timing of when these costs will be incurred is not known with certainty.

**13 Other current liabilities**

	<b>30 September 2012 (Unaudited) £m</b>	<b>31 March 2012 (Audited) £m</b>
Liability for advances received	193.4	191.2
VAT payable	330.3	346.1
Others	13.1	22.0
	<b>536.8</b>	<b>559.3</b>

**Table of Contents****Notes (continued)****14 Interest bearing loans and borrowings**

	<b>30 September 2012 (Unaudited) £m</b>	<b>31 March 2012 (Audited) £m</b>
Euro MTF listed bond	1,478.9	1,484.4
Loan from banks	260.3	332.6
Redeemable preference shares classified as debt		157.1
Finance lease liabilities	17.7	19.8
	<b>1,756.9</b>	<b>1,993.9</b>
Less:		
Current portion of bank loans	(260.3)	(332.4)
Current portion of other loans		(157.3)
Total short term borrowings and current portion of long term debt	(260.3)	(489.7)
Current portion of finance lease liabilities	(4.4)	(4.7)
Long term debt	<b>1,492.2</b>	<b>1,499.5</b>
Presented as long-term debt	1,478.9	1,484.4
Presented as long-term finance lease in non-current other financial liabilities	13.3	15.1

**15 Other reserves**

The movement of reserves and accumulated deficit is as follows:

	<b>Translation reserve £m</b>	<b>Hedging reserve £m</b>	<b>Pension Reserve £m</b>	<b>Profit and loss reserve £m</b>	<b>Total Reserves / accumulated deficit £m</b>
Balance at 1 April 2012	(383.3)	(19.6)	(526.1)	2,185.9	1,256.9
Net income for the period				541.1	541.1
Cash flow hedges booked in equity		276.8			276.8
Cash flow hedges moved from equity and recognised in the income statement		(47.8)			(47.8)
Movements in employee benefit plan			(23.9)		(23.9)
Tax booked through other comprehensive income		(52.9)	(0.9)		(53.8)
Dividend paid				(150.1)	(150.1)
<b>Balance at 30 September 2012</b>	<b>(383.3)</b>	<b>156.5</b>	<b>(550.9)</b>	<b>2,576.9</b>	<b>1,799.2</b>



**Table of Contents****Notes (continued)****15 Other reserves (continued)**

	Translation reserve £m	Hedging reserve £m	Pension Reserve £m	Accumulated deficit: profit and loss reserve £m	Total Reserves / accumulated deficit £m
Balance at 1 April 2011	(383.3)	21.8	(535.2)	704.8	(191.9)
Net income for the year				1,481.1	1,481.1
Movements in employee benefit plan			(149.9)		(149.9)
Cash flow hedges booked in equity		(35.6)			(35.6)
Cash flow hedges moved from equity and recognised in the income statement		(19.7)			(19.7)
Tax booked through other comprehensive income		8.5	159.0		167.5
Tax impact of items reclassified from other comprehensive income		5.4			5.4
<b>Balance at 31 March 2012</b>	<b>(383.3)</b>	<b>(19.6)</b>	<b>(526.1)</b>	<b>2,185.9</b>	<b>1,256.9</b>

**16 Dividends**

During the quarter ended 30 September 2012 a dividend of £150.1 million was paid (during the half year ended 30 September 2011 £Nil). Preference shares of £157 million were repaid in the quarter ended 30 June 2012 along with dividends of £14 million (half year ended 30 September 2011 £Nil).



**Table of Contents****Notes (continued)****17 Employee benefits**

Jaguar Cars Limited and Land Rover, have pension arrangements providing employees with defined benefits related to pay and service as set out in the rules of each fund. The following table sets out the disclosure pertaining to employee benefits of Jaguar Cars Limited, Land Rover, UK and overseas subsidiaries which operate defined benefit pension plans.

**Change in net pension liability**

	Six months ended 30 September 2012	Year to 31 March 2012
	(Unaudited) £m	(Audited) £m
Net pension liability at beginning of the period	(325.0)	(289.6)
Service cost	(58.7)	(102.3)
Interest cost	(127.0)	(239.8)
Actuarial loss	(45.7)	(195.3)
Expected return on assets	111.5	240.2
Employers contributions and other changes	21.7	231.1
Prior service costs	(16.0)	(14.8)
Change in restriction on asset and onerous obligation	21.8	45.5
<b>Net pension liability at end of period</b>	<b>(417.4)</b>	<b>(325.0)</b>

Amount recognised in the balance sheet consists of

	30 September 2012	31 March 2012
	(Unaudited) £m	(Audited) £m
Present value of defined benefit obligations	(5,007.3)	(4,915.9)
Fair value of plan assets	4,684.1	4,706.9
Restriction on asset and onerous obligation	(94.2)	(116.0)
<b>Net liability</b>	<b>(417.4)</b>	<b>(325.0)</b>
Non current assets	1.4	1.9
Non current liabilities	(418.8)	(326.9)

**Table of Contents****Notes (continued)****17 Employee benefits (continued)**

The range of assumptions used in accounting for the pension plans in both periods is set out below:

	September 2012	March 2012
	%	%
Discount rate	4.6	5.1
Rate of increase in compensation level of covered employees	3.2	3.8
Inflation increase	2.7	3.3
Expected rate of return on plan assets	5.1	4.8

For the valuation at 30 September 2012 and 31 March 2012, the mortality assumptions used are the SAPS base table, in particular S1PMA for males, S1PFA for females and the Light table for members of the Jaguar Executive Pension Plan, with a scaling factor of 90% for males and 115% for females for all members. There is an allowance for future improvements in line with the CMI (2010) projections and an allowance for long term improvements of 1.00% per annum.

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### **Notes (continued)**

#### **18 Commitments and contingencies**

In the normal course of business, the group faces claims and assertions by various parties. The group assesses such claims and assertions and monitors the legal environment on an ongoing basis, with the assistance of external legal counsel wherever necessary. The group records a liability for any claims where a potential loss is probable and capable of being estimated and discloses such matters in its financial statements, if material. For potential losses that are considered possible, but not probable, the group provides a disclosure in the financial statements but does not record a liability in its accounts unless the loss becomes probable.

The following is a description of claims and assertions where a potential loss is possible, but not probable. Management believe that none of the contingencies described below, either individually or in aggregate, would have a material adverse effect on the group's financial condition, results of operations, or cash flows.

#### ***Litigation***

The group is involved in legal proceedings, both as plaintiff and as defendant and there are claims of £17.7 million (31 March 2012: £9.9 million) which management have not recognised as they are not considered probable.

#### ***Other claims***

There are other claims against the group, the majority of which pertains to motor accident claims and consumer complaints. Some of the cases also relate to replacement of parts of vehicles and/or compensation for deficiency in the services by the group or its dealers. There are tax matters in dispute of £Nil which the group has not provided for, as it is not considered probable that these will be settled in an adverse position for the group.

#### ***Commitments***

The group has entered into various contracts with vendors and contractors for the acquisition of plant and machinery, equipment and various civil contracts of capital nature aggregating £382.5 million (31 March 2012: £545.2 million).

The group has entered into various contracts with vendors and contractors which include obligations aggregating £849.9 million (31 March 2012: £865.8 million) to purchase minimum or fixed quantities of material.

There are guarantees provided in the ordinary course of business of £11.1 million (31 March 2012: £6.9 million), of which £Nil million (31 March 2012: £2.8 million) are to HMRC.

#### ***Financial Instruments***

As disclosed in note 33 of the annual accounts, the group entered into a number of cash flow derivative contracts to manage its foreign currency exposure.

The group uses USD/GBP forward and option contracts, USD/Euro forward contracts and other currency options to hedge future cash flows from sales and purchases. The time value of options is considered ineffective in the hedge relationship and the change in fair value is recognised immediately in the income statement. Cash flow hedges are expected to be recognised in profit or loss during the years ending 31 March 2013 to 2016.

The group also has a number of USD/Euro options which are entered into as an economic hedge of the financial risks of the group. These contracts do not meet the hedge accounting criteria of IAS 39, so the change in fair value is recognised immediately in the income statement.

**Table of Contents****Notes (continued)****19 Capital management**

The company's objectives for managing capital are to create value for shareholders, to safeguard business continuity and support the growth of the company.

The company determines the amount of capital required on the basis of annual operating plans and long-term product and other strategic investment plans. The funding requirements are met through a mixture of equity, convertible or non-convertible debt securities and other long-term/short-term borrowings. The company's policy is aimed at a combination of short-term and long-term borrowings.

The company monitors the capital structure on the basis of total debt to equity ratio and maturity profile of the overall debt portfolio of the company.

Total debt includes all long and short-term debts as disclosed in note 14 to the financial statements. Equity comprises all reserves.

The following table summarises the capital of the company:

	<b>30 September 2012 (Unaudited) £m</b>	<b>31 March 2012 (Audited) £m</b>
Equity	3,466.5	2,924.2
Short term debt	264.7	494.4
Long term debt	1,492.2	1,499.5
<b>Total debt</b>	<b>1,756.9</b>	<b>1,993.9</b>
<b>Total capital (debt and equity)</b>	<b>5,223.4</b>	<b>4,918.1</b>

**20 Related party transactions**

The company's related parties principally consist of Tata Sons Limited, subsidiaries of Tata Sons Limited, associates and joint ventures of Tata Sons Limited (including Tata Motors Limited). The company routinely enters into transactions with these related parties in the ordinary course of business. The company enters into transactions for the sale and purchase of products with its associates and joint ventures. Transactions and balances with its own subsidiaries are eliminated on consolidation.

The following table summarises related party transactions and balances included in the consolidated condensed interim financial statements.

<b>Six months ended 30 September 2012 (Unaudited)</b>		<b>Six months ended 30 September 2011 (Unaudited)</b>	
<b>With associates of</b>	<b>With parent company</b>	<b>With associates of</b>	<b>With parent company</b>
<b>the parent</b>	<b>(Unaudited)</b>	<b>the parent</b>	<b>(Unaudited)</b>

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	(Unaudited) £m	£m	(Unaudited) £m	£m
Sale of products	31.3		27.4	
Services received	43.2		19.6	
Trade and other receivables	1.0		6.4	
Accounts payable	13.5		9.9	
Loans payable				
Dividends		150.1		

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Notes (continued)

**20 Related party transactions (continued)**

Compensation of key management personnel

	Six months ended 30 September 2012  (Unaudited) £m	Six months ended 30 September 2011  (Unaudited) £m
Short-term benefits	5.3	6.3

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*Front Cover Pictures*

All new Range Rover

Jaguar XF Sportbrake

*Vehicles above*

Jaguar XF Sportbrake in Maillot Jaune livery

Land Rover Defender special edition

**For further details visit [www.jaguarlandrover.com](http://www.jaguarlandrover.com)**

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