BROADRIDGE FINANCIAL SOLUTIONS, INC. Form 10-Q May 07, 2013

**Table of Contents** 

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

# **FORM 10-Q**

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2013

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-33220

# BROADRIDGE FINANCIAL SOLUTIONS, INC.

(Exact Name of Registrant as Specified in Its Charter)

# Edgar Filing: BROADRIDGE FINANCIAL SOLUTIONS, INC. - Form 10-Q

Delaware (State or Other Jurisdiction of 33-1151291 (I.R.S. Employer

**Incorporation or Organization)** 

Identification No.)

1981 Marcus Avenue

Lake Success, NY 11042
(Address of principal executive offices) (Zip Code)
Registrant s telephone number, including area code (516) 472-5400

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer

Non-accelerated filer " (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

The number of shares outstanding of the registrant s common stock, \$0.01 par value, as of April 30, 2013 was 121,224,636.

# TABLE OF CONTENTS

ITEM		PAGE
PART I.	FINANCIAL INFORMATION	3
Item 1.	FINANCIAL STATEMENTS	3
Item 2.	MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF	
	<u>OPERATIONS</u>	16
Item 3.	QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK	28
Item 4.	CONTROLS AND PROCEDURES	28
PART II.	OTHER INFORMATION	29
Item 1.	<u>LEGAL PROCEEDINGS</u>	29
Item 1A.	RISK FACTORS	29
Item 2.	UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS	29
Item 3.	<u>DEFAULTS UPON SENIOR SECURITIES</u>	30
Item 4.	MINE SAFETY DISCLOSURES	30
Item 5.	OTHER INFORMATION	30
Item 6.	EXHIBITS	30

#### PART I. FINANCIAL INFORMATION

#### Item 1. FINANCIAL STATEMENTS

**Broadridge Financial Solutions, Inc.** 

#### **Condensed Consolidated Statements of Earnings**

(In millions, except per share amounts)

(Unaudited)

		onths Ended och 31,	Nine Months Ended March 31,			
	2013	2012	2013	2012		
Revenues	\$ 576.7	\$ 547.0	\$ 1,565.7	\$ 1,503.2		
Cost of revenues	426.2	420.8	1,203.8	1,186.2		
Selling, general and administrative expenses	79.0	70.6	229.1	208.8		
Impairment charge	17.0	22.5	22).1	32.2		
Other expenses, net	3.8	4.3	11.8	10.4		
Total expenses	509.0	518.2	1,444.7	1,437.6		
Earnings from continuing operations before income taxes	67.7	28.8	121.0	65.6		
Provision for income taxes	24.3	10.7	43.5	24.0		
Net earnings from continuing operations	43.4	18.1	77.5	41.6		
Loss from discontinued operations, net of tax benefit		(1.4)		(1.4)		
Net earnings	\$ 43.4	\$ 16.7	\$ 77.5	\$ 40.2		
Basic earnings per share:						
Basic earnings per share from continuing operations	\$ 0.36	\$ 0.15	\$ 0.63	\$ 0.34		
Basic loss per share from discontinued operations		(0.01)		(0.01)		
Basic earnings per share	\$ 0.36	\$ 0.14	\$ 0.63	\$ 0.33		
Diluted earnings per share:						
Diluted earnings per share from continuing operations	\$ 0.35	\$ 0.14	\$ 0.62	\$ 0.33		
Diluted loss per share from discontinued operations	Ψ 0.000	(0.01)	Ф 0.10 <b>2</b>	(0.01)		
Diluted earnings per share	\$ 0.35	\$ 0.13	\$ 0.62	\$ 0.32		
Weighted-average shares outstanding:						
Basic	121.2	124.0	122.4	123.8		
Diluted	125.0	128.4	125.9	127.4		
Dividends declared per common share	\$ 0.18	\$ 0.16	\$ 0.54	\$ 0.48		

See Notes to Condensed Consolidated Financial Statements.

3

#### Broadridge Financial Solutions, Inc.

# **Condensed Consolidated Statements of Comprehensive Income**

(In millions)

(Unaudited)

	Three Months Ended March 31,		Nine Months Ended March 31,					
	2	2013 2012 (\$ in mi			2013 nillions)		2	2012
Net earnings	\$	43.4	\$	16.7	\$	77.5	\$	40.2
Other comprehensive (loss) income, net:								
Foreign currency translation adjustments		(6.6)		4.8		(0.7)		(7.0)
Net unrealized gains (losses) on available-for-sale securities, net of taxes of (\$0.1) and \$0.1 for the three months ended March 31, 2013 and 2012, respectively; and (\$0.4) and \$2.5 for the nine months ended March 31, 2013 and 2012, respectively		0.1		(0.1)		0.5		(4.3)
Reclassification adjustment for other-than-temporary impairment included in net income,		0.1		(0.1)		0.5		(4.5)
net of taxes of (\$0.5) and (\$4.0) for the three and nine months ended March 31, 2012				0.6				6.8
Pension and post-retirement liability adjustment, net of taxes of (\$0.1) and \$0.3 for the three and nine month periods ended March 31, 2013, respectively		0.1				(0.5)		
Total other comprehensive (loss) income, net		(6.4)		5.3		(0.7)		(4.5)
Comprehensive income	\$	37.0	\$	22.0	\$	76.8	\$	35.7

See Notes to Condensed Consolidated Financial Statements.

4

# **Broadridge Financial Solutions, Inc.**

#### **Condensed Consolidated Balance Sheets**

# (In millions, except per share amounts)

# (Unaudited)

	March 31, 2013		June 30, 2012	
Assets				
Current assets:				
Cash and cash equivalents	\$	182.2	\$	320.5
Accounts receivable, net of allowance for doubtful accounts of \$1.9 and \$6.5, respectively		412.2		370.7
Other current assets		116.9		86.2
Total current assets		711.3		777.4
Property, plant and equipment, net		80.9		79.0
Goodwill		777.8		780.0
Intangible assets, net		121.9		143.3
Other non-current assets		230.0		207.9
Total assets	\$	1,921.9	\$	1,987.6
Liabilities and Stockholders Equity				
Current liabilities:				
Accounts payable	\$	130.2	\$	102.2
Accounts payable Accrued expenses and other current liabilities	Φ	191.3	Ф	260.6
Deferred revenues		127.7		47.5
Deferred revenues		127.7		47.3
Total current liabilities		449.2		410.3
Long-term debt		524.5		524.4
Deferred taxes		53.5		63.2
Deferred revenues		42.8		38.3
Other non-current liabilities		80.9		100.9
Total liabilities		1,150.9		1,137.1
Commitments and contingencies (Note 14)				
Stockholders equity:				
Preferred stock: Authorized, 25.0 shares; issued and outstanding, none				
Common stock, \$0.01 par value: Authorized, 650.0 shares; issued, 154.4 and 152.9 shares, respectively;				
outstanding, 120.4 and 124.8 shares, respectively		1.5		1.5
Additional paid-in capital		787.3		739.4
Retained earnings		698.1		686.1
Treasury stock: at cost, 34.0 and 28.1 shares, respectively		(718.7)		(580.0)
Accumulated other comprehensive income		2.8		3.5
Total stockholders equity		771.0		850.5
	_	1.021.6	Φ.	1.005.5
Total liabilities and stockholders equity	\$	1,921.9	\$	1,987.6

See Notes to Condensed Consolidated Financial Statements.

# **Broadridge Financial Solutions, Inc.**

# **Condensed Consolidated Statements of Cash Flows**

(In millions)

(Unaudited)

	- 1	ths Ended ch 31,
	2013	2012
Cash Flows From Operating Activities		
Net earnings	\$ 77.5	\$ 40.2
Adjustments to reconcile Net earnings to Net cash flows provided by operating activities of continuing operations:		
Loss from discontinued operations		1.4
Depreciation and amortization	36.9	37.3
Amortization of acquired intangibles	16.4	17.7
Amortization of other assets	17.6	13.5
Deferred income taxes	(1.3)	(17.0)
Stock-based compensation expense	21.1	21.6