

GLOBAL POWER EQUIPMENT GROUP INC.

Form 10-Q

August 08, 2013

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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2013

or

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission File No. 001-16501

Global Power Equipment Group Inc.

(Exact name of registrant as specified in its charter)

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Delaware
(State or other jurisdiction of
incorporation or organization)

73-1541378
(I.R.S. Employer
Identification No.)

400 E. Las Colinas Blvd., Suite 400

Irving, TX 75039

(Address of principal executive offices) (Zip code)

(214) 574-2700

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Section 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes No

As of August 7, 2013, there were 17,014,144 shares of common stock of Global Power Equipment Group Inc. outstanding.

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GLOBAL POWER EQUIPMENT GROUP INC. AND SUBSIDIARIES

Form 10-Q

For the quarter ended June 30, 2013

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(\$ in thousands, except share and per share amounts)

| | June 30, 2013 (Unaudited) | December 31, 2012 |
|---|---------------------------------|----------------------|
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 40,127 | \$ 31,951 |
| Restricted cash | 317 | 317 |
| Accounts receivable, net of allowance of \$1,022 and \$990 | 58,838 | 90,573 |
| Inventories | 7,417 | 6,808 |
| Costs and estimated earnings in excess of billings | 47,702 | 50,059 |
| Deferred tax assets | 5,026 | 4,859 |
| Other current assets | 7,857 | 5,535 |
| Total current assets | 167,284 | 190,102 |
| Property, plant and equipment, net | 17,235 | 15,598 |
| Goodwill | 105,112 | 89,346 |
| Intangible assets, net | 54,007 | 36,985 |
| Deferred tax assets | 4,599 | 11,282 |
| Other long-term assets | 1,603 | 1,505 |
| Total assets | \$ 349,840 | \$ 344,818 |
| LIABILITIES AND STOCKHOLDERS EQUITY | | |
| Current liabilities: | | |
| Accounts payable | \$ 17,079 | \$ 24,749 |
| Accrued compensation and benefits | 16,559 | 16,724 |
| Billings in excess of costs and estimated earnings | 10,037 | 16,205 |
| Accrued warranties | 4,123 | 4,073 |
| Other current liabilities | 8,922 | 8,389 |
| Total current liabilities | 56,720 | 70,140 |
| Long-term debt | 20,000 | |
| Other long-term liabilities | 5,760 | 4,680 |
| Total liabilities | 82,480 | 74,820 |
| Commitments and contingencies (Note 7) | | |
| Stockholders' equity: | | |
| Common stock, \$0.01 par value, 170,000,000 shares authorized and 18,237,428 and 17,941,529 shares issued, respectively, and 17,013,727 and 16,804,826 shares outstanding, respectively | 182 | 179 |
| Paid-in capital | 67,631 | 66,660 |
| Accumulated other comprehensive income | 1,831 | 1,812 |
| Retained earnings | 197,728 | 201,358 |
| Treasury stock, at par (1,223,701 and 1,136,703 common shares, respectively) | (12) | (11) |

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| | | |
|--|------------|------------|
| Total stockholders' equity | 267,360 | 269,998 |
| Total liabilities and stockholders' equity | \$ 349,840 | \$ 344,818 |

See accompanying notes to condensed consolidated financial statements (unaudited).

Table of Contents**GLOBAL POWER EQUIPMENT GROUP INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

(\$ in thousands, except share and per share amounts)

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|--------------------------------|-------------------|------------------------------|-------------------|
| | 2013 (Unaudited) | 2012 | 2013 (Unaudited) | 2012 |
| Products revenue | \$ 35,930 | \$ 33,582 | \$ 74,824 | \$ 65,686 |
| Services revenue | 80,035 | 61,096 | 157,851 | 133,454 |
| Total revenue | 115,965 | 94,678 | 232,675 | 199,140 |
| Cost of products revenue | 27,368 | 25,586 | 60,305 | 51,446 |
| Cost of services revenue | 69,794 | 52,100 | 137,601 | 114,210 |
| Cost of revenue | 97,162 | 77,686 | 197,906 | 165,656 |
| Gross profit | 18,803 | 16,992 | 34,769 | 33,484 |
| Selling and marketing expenses | 2,462 | 1,486 | 4,685 | 2,990 |
| General and administrative expenses | 12,812 | 13,271 | 27,366 | 25,237 |
| Depreciation and amortization expense ⁽¹⁾ | 1,559 | 267 | 2,632 | 509 |
| Total operating expenses | 16,833 | 15,024 | 34,683 | 28,736 |
| Operating income | 1,970 | 1,968 | 86 | 4,748 |
| Interest expense, net | 190 | 90 | 276 | 1,271 |
| Other expense (income), net | 154 | (2) | 4 | (7) |
| Income (loss) from continuing operations before income tax | 1,626 | 1,880 | (194) | 3,484 |
| Income tax expense | 884 | 917 | 265 | 1,629 |
| Income (loss) from continuing operations | 742 | 963 | (459) | 1,855 |
| Discontinued operations: | | | | |
| Loss from discontinued operations | (1) | (60) | (41) | (127) |
| Net income (loss) | 741 | \$ 903 | \$ (500) | \$ 1,728 |
| Basic earnings (loss) per weighted average common share: | | | | |
| Income (loss) from continuing operations | \$ 0.04 | \$ 0.06 | \$ (0.03) | \$ 0.11 |
| Loss from discontinued operations | | (0.01) | | (0.01) |
| Income (loss) per common share basic | \$ 0.04 | \$ 0.05 | \$ (0.03) | \$ 0.10 |
| Weighted average number of shares of common stock outstanding basic | 16,956,925 | 17,110,768 | 16,865,070 | 16,743,116 |
| Diluted earnings (loss) per weighted average common share: | | | | |
| Income (loss) from continuing operations | \$ 0.04 | \$ 0.06 | \$ (0.03) | \$ 0.11 |
| Loss from discontinued operations | | (0.01) | | (0.01) |
| Income (loss) per common share diluted | \$ 0.04 | \$ 0.05 | \$ (0.03) | \$ 0.10 |
| | 16,967,356 | 17,190,975 | 16,865,070 | 17,187,303 |

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Weighted average number of shares of common stock
outstanding diluted

| | | | | | | | | |
|--------------------------|----|------|----|------|----|------|----|------|
| Cash dividends per share | \$ | 0.09 | \$ | 0.09 | \$ | 0.18 | \$ | 0.09 |
|--------------------------|----|------|----|------|----|------|----|------|

- (1) Excludes depreciation and amortization expense for the three months ended June 30, 2013 and 2012 of \$291 and \$201 included in cost of revenue, respectively. Excludes depreciation and amortization expense for the six months ended June 30, 2013 and 2012 of \$649 and \$396 included in cost of revenue, respectively.

See accompanying notes to condensed consolidated financial statements (unaudited).

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GLOBAL POWER EQUIPMENT GROUP INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(\$ in thousands)

| | Three Months Ended | | Six Months Ended | |
|---|---------------------------|-------------|-------------------------|-------------|
| | June 30, | | June 30, | |
| | 2013 | 2012 | 2013 | 2012 |
| | (Unaudited) | | (Unaudited) | |
| Net income (loss) | \$ 741 | \$ 903 | \$ (500) | \$ 1,728 |
| Foreign currency translation adjustment | 825 | (1,702) | 19 | (611) |
| Comprehensive income (loss) | \$ 1,566 | \$ (799) | \$ (481) | \$ 1,117 |

See accompanying notes to condensed consolidated financial statements (unaudited).

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GLOBAL POWER EQUIPMENT GROUP INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY

(\$ in thousands, except share amounts)

(unaudited)

| | Common Shares | | Paid-in Capital | Accumulated Other Comprehensive Income | Retained Earnings | Treasury Shares | | Total |
|--|---------------|----------------------------|--------------------|---|----------------------|-----------------|---------|------------|
| | Shares | \$0.01 Per Share Amount | | | | Shares | Amount | |
| Balance, December 31, 2012 | 17,941,529 | \$ 179 | \$ 66,660 | \$ 1,812 | \$ 201,358 | (1,136,703) | \$ (11) | \$ 269,998 |
| Stock-based compensation | 295,899 | 3 | 971 | | | (86,998) | (1) | 973 |
| Dividends declared | | | | | (3,130) | | | (3,130) |
| Net loss | | | | | (500) | | | (500) |
| Foreign currency translation adjustment | | | | 19 | | | | 19 |
| Balance, June 30, 2013 | 18,237,428 | \$ 182 | \$ 67,631 | \$ 1,831 | \$ 197,728 | (1,223,701) | \$ (12) | \$ 267,360 |

See accompanying notes to condensed consolidated financial statements (unaudited).

Table of Contents**GLOBAL POWER EQUIPMENT GROUP INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(\$ in thousands)

| | Six months ended | |
|---|-------------------------|-------------|
| | June 30, | |
| | 2013 | 2012 |
| | (Unaudited) | |
| Operating activities: | | |
| Net (loss) income | \$ (500) | \$ 1,728 |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: | | |
| Deferred income tax benefit | (974) | (705) |
| Depreciation and amortization on property, plant and equipment and intangible assets | 3,281 | 905 |
| Amortization on deferred financing costs | 91 | 1,152 |
| Gain on disposal of equipment | | (15) |
| Stock-based compensation | 2,504 | 3,943 |
| Changes in operating assets and liabilities | 23,870 | (7,520) |
| Net cash provided by (used in) operating activities | 28,272 | (512) |
| Investing activities: | | |
| Acquisitions, net of cash acquired | (32,970) | |
| Proceeds from sale of equipment | 66 | 15 |
| Purchase of property, plant and equipment | (2,489) | (2,214) |
| Net cash used in investing activities | (35,393) | (2,199) |
| Financing activities: | | |
| Repurchase of stock-based awards for payment of statutory taxes due on stock-based compensation | (1,531) | (3,016) |
| Dividends paid | (3,141) | (1,547) |
| Proceeds from long-term debt | 30,000 | |
| Payments of long-term debt | (10,000) | |
| Debt issuance costs | | (924) |
| Net cash provided by (used in) financing activities | 15,328 | (5,487) |
| Effect of exchange rate changes on cash | (31) | (810) |
| Net change in cash and cash equivalents | 8,176 | (9,008) |
| Cash and cash equivalents, beginning of period | 31,951 | 99,491 |
| Cash and cash equivalents, end of period | \$ 40,127 | \$ 90,483 |

See accompanying notes to condensed consolidated financial statements (unaudited).

Table of Contents**GLOBAL POWER EQUIPMENT GROUP INC. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****(UNAUDITED)****NOTE 1 BUSINESS AND ORGANIZATION**

Global Power Equipment Group Inc. and its wholly owned subsidiaries (unless the context requires otherwise, Global Power, the Company, we, us or our) is a leading provider of power generation equipment and industrial maintenance services. Through our Products Division, we design, engineer and manufacture gas turbine auxiliary equipment and control houses for customers throughout the world. Through our Services Division, we provide on-site specialty modification and maintenance services, outage management, facility upgrade services, specialty repair, brazed aluminum heat exchange repair maintenance, and other industrial and safety services to nuclear, fossil-fuel, industrial gas, liquefied natural gas, petrochemical and other industrial operations in the United States (U.S.). Our corporate headquarters are located in Irving, Texas, with various facilities around the U.S. and internationally in The Netherlands, Mexico and China.

Effective as of January 1, 2013, our Board of Directors determined to change from a traditional month-end calendar close cycle to a 4-4-5 calendar close methodology during interim periods. Our fiscal year will continue to end on December 31. Under this methodology, each interim period is comprised of 13 weeks, which includes two 4-week months and one 5-week month, and begins on Monday and ends on Sunday. The 4-4-5 close methodology will change the accounting periods to month-end dates that would be different than the traditional last day of the standard month end. This change in methodology aligns our financial calendar to our payroll cycle simplifying our close process. The effects of this practice are modest and only exist within a reporting year. The reporting periods and applicable reports for the year 2013 are expected to be as follows:

| Fiscal Period | Reporting Period | Report to be Filed |
|-------------------------------|---|-------------------------------|
| First quarter of fiscal 2013 | January 1, 2013 to March 31, 2013 | Quarterly Report on Form 10-Q |
| Second quarter of fiscal 2013 | April 1, 2013 to June 30, 2013 | Quarterly Report on Form 10-Q |
| Third quarter of fiscal 2013 | July 1, 2013 to September 29, 2013 | Quarterly Report on Form 10-Q |
| Fourth quarter of fiscal 2013 | September 30, 2013 to December 31, 2013 | Annual Report on Form 10-K |

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation: These unaudited condensed consolidated financial statements have been prepared by us in accordance with accounting principles generally accepted in the U.S. The information in the condensed consolidated financial statements, in the opinion of management, includes normal recurring adjustments and reflects all adjustments that are necessary for a fair statement of such financial statements. We believe that the disclosures presented are adequate to represent materially correct interim financial statements. These condensed consolidated financial statements should be read in conjunction with our audited consolidated financial statements and related notes for the year ended December 31, 2012 included in the Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 7, 2013.

Principles of Consolidation: The accompanying condensed consolidated financial statements include the accounts of Global Power and its wholly owned subsidiaries. All intercompany accounts and transactions have been eliminated in consolidation.

Use of Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the U.S. requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying footnotes. Actual results could vary materially from those estimates.

Reclassifications: Certain reclassifications have been made to the prior years consolidated financial statements to conform with the current year presentation.

Discontinued Operations Presentation: In August 2011, we completed the sale of substantially all of the operating assets of our Deltak L.L.C. business unit. The following notes relate to our continuing operations only unless otherwise noted.

Dollar Amounts: All dollar amounts (except per share amounts) presented in the tabulations within the notes to our condensed consolidated financial statements are stated in thousands of dollars, unless otherwise noted.

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Adoption of New Accounting Pronouncements and Recently Issued Accounting Pronouncements: In July 2013, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2013-11, Presentation of Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists, an amendment to FASB Accounting Standards Codification (ASC) Topic 740, Income Taxes (FASB ASC Topic 740). This update clarifies that an unrecognized tax benefit, or a portion of an unrecognized tax benefit, should be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward if such settlement is required or expected in the event the uncertain tax position is disallowed. In situations where a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available at the reporting date under the tax law of the applicable jurisdiction or the tax law of

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the jurisdiction does not require, and the entity does not intend to use, the deferred tax asset for such purpose, the unrecognized tax benefit should be presented in the financial statements as a liability and should not be combined with deferred tax assets. This ASU is effective prospectively for fiscal years, and interim periods within those years, beginning after December 15, 2013. Retrospective application is permitted. We are currently evaluating the impact on our consolidated financial statements and financial statement disclosures.

In July 2013, the FASB issued ASU 2013-10, Inclusion of the Fed Funds Effective Swap Rate (or Overnight Index Swap Rate) as a Benchmark Interest Rate for Hedge Accounting Purposes, an amendment to FASB ASC Topic 815, Derivatives and Hedging (FASB ASC Topic 815). The update permits the use of the Fed Funds Effective Swap Rate to be used as a U.S. benchmark interest rate for hedge accounting purposes under FASB ASC Topic 815, in addition to the interest rates on direct Treasury obligations of the U.S. government and the London Interbank Offered Rate (LIBOR). The update also removes the restriction on using different benchmark rates for similar hedges. This ASU is effective prospectively for qualifying new or redesignated hedging relationships entered into on or after July 17, 2013. The adoption of this standard is not expected to have a material impact on our consolidated financial statements and our financial statement disclosures.

In March 2013, the FASB issued ASU No. 2013-05, Foreign Currency Matters: Parent's Accounting for the Cumulative Translation Adjustment upon Derecognition of Certain Subsidiaries or Groups of Assets within a Foreign Entity or of an Investment in a Foreign Entity (ASU 2013-05). ASU 2013-05 provides updated guidance to clarify the applicable guidance for a parent company's accounting for the release of the cumulative translation adjustment into net income upon derecognition of certain subsidiaries or groups of assets within a foreign entity or of an investment in a foreign entity. This guidance is effective for fiscal periods beginning after December 15, 2013, and is to be applied prospectively to derecognition events occurring after the effective date. ASU 2013-05 is not expected to have a material impact on our consolidated financial statements or financial statement disclosures.

In February 2013, the FASB issued ASU No. 2013-02, Comprehensive Income: Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income (ASU 2013-02). ASU 2013-02 requires disclosure of significant amounts reclassified out of accumulated other comprehensive income by component and their corresponding effect on the respective line items of net income. The adoption of this standard in February 2013 did not have an impact on our consolidated financial statements, and there was no material impact to our financial statement disclosures.

NOTE 3 ACQUISITIONS

On April 30, 2013, we acquired Hetsco Holdings, Inc. and its wholly owned subsidiary Hetsco, Inc. (together Hetsco), a global provider of mission critical brazed aluminum heat exchanger repair, maintenance and safety services to the industrial gas, liquefied natural gas and petrochemical industries. The aggregate acquisition price consisted of \$33.3 million in cash, including estimated working capital adjustments and subject to final working capital adjustments which have not been reflected and could be significant.

We funded the purchase of the Hetsco acquisition through a combination of cash on hand and a draw on our Revolving Credit Facility as defined in Note 6 *Debt*. The financial results of Hetsco have been included in our Services Division as of the acquisition date.

The following table summarizes the consideration paid for the Hetsco acquisition and presents the preliminary allocation of these amounts to the net tangible and identifiable intangible assets based on the estimated fair values as of the acquisition date. This allocation requires the significant use of estimates and is based on the information that was available to management at the time these consolidated financial statements were prepared.

| | As of June 30, 2013 |
|----------------------------------|------------------------------------|
| Current assets | \$ 8,949 |
| Property, plant and equipment | 867 |
| Identifiable intangible assets | 18,600 |
| Goodwill | 15,766 |
| Total assets acquired | 44,182 |
| Current liabilities | (2,357) |
| Long-term deferred tax liability | (7,439) |
| Other long-term liabilities | (1,088) |

| | |
|---------------------|-----------|
| Net assets acquired | \$ 33,298 |
|---------------------|-----------|

Management determined the purchase price allocations for the Hetsco acquisition based on estimates of the fair values of the tangible and intangible assets acquired and liabilities assumed. We utilized recognized valuation techniques, including the income approach and cost approach for the net assets acquired. The fair value of the assets acquired and liabilities assumed are preliminary and remain subject to potential adjustments in areas including but not limited to the final working capital settlement, income tax related assets and liabilities and valuation of acquired contracts.

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Acquired intangible assets of \$18.6 million consisted of customer relationships, trade names and noncompete agreements. The amortization period for these intangible assets ranges from five to seven years. We recorded \$0.3 million of amortization expense related to these intangible assets during the three months ended June 30, 2013 covering the period of May 1, 2013 through June 30, 2013. The major classes of intangible assets are as follows:

| | Weighted Average Amortization Years | Amount |
|------------------------|--|-----------|
| Customer Relationships | 7 | \$ 11,700 |
| Trade Names | Indefinite | 5,800 |
| Noncompetes | 5 | 1,100 |
| | | \$ 18,600 |

The goodwill arising from the Hetsco acquisition consists largely of expectations that the Hetsco acquisition expands our service offerings to the industrial gas market to customers including original equipment manufacturers and owners of petrochemical and industrial gas plants. The goodwill acquired of \$15.8 million is not deductible for tax purposes.

We incurred \$1.8 million of costs during the first and second quarters of 2013 that were pushed down and are reflected in Hetsco's results for the three and six months ended June 30, 2013. These costs included pre-acquisition due diligence costs incurred in both the first and second quarters of 2013 and transaction and integration costs incurred in the second quarter of 2013. These costs were included in general and administrative expenses in our consolidated statements of operations for the three and six months ended June 30, 2013.

Revenue of approximately \$3.2 million and an operating loss before income taxes of approximately \$2.0 million are included in our consolidated results of operations for the three and six months ended June 30, 2013 related to the Hetsco acquisition as of the acquisition date. Excluding the \$1.8 million of acquisition related costs as well as intangible amortization costs of \$0.3 million, the Hetsco acquisition contributed \$0.1 million of pre-tax income during the three and six months ended June 30, 2013.

In the third quarter of 2012, we acquired two businesses (2012 Acquisitions) which expanded our products portfolio. The financial results of the 2012 Acquisitions have been included in our Products Division as of their respective acquisition dates as described in our Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 7, 2013. Revenue of approximately \$9.6 million and an operating loss before income taxes of approximately \$0.2 million are included in our consolidated results of operations for the three months ended June 30, 2013. Revenue of approximately \$19.7 million and an operating income before income taxes of approximately \$0.5 million are included in our consolidated results of operations for the six months ended June 30, 2013. Excluding the intangible amortization costs of \$0.6 million and \$1.2 million for the three and six months ended June 30, 2013, respectively, the 2012 Acquisitions contributed \$0.4 million and \$1.7 million of pre-tax income during the three and six months ended June 30, 2013, respectively.

The following unaudited pro forma information have been provided for illustrative purposes only and are not necessarily indicative of results that would have occurred had the 2012 Acquisitions and the Hetsco acquisition (together, the 2012 and 2013 Acquisitions) been in effect since January 1, 2012, nor are they necessarily indicative of future results.

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|-----------------------------|------------|---------------------------|------------|
| | 2013 | 2012 | 2013 | 2012 |
| Revenue | \$ 117,995 | \$ 107,233 | \$ 247,400 | \$ 226,098 |
| Income from continuing operations | 1,607 | 766 | 1,107 | 119 |
| Earnings per share from continuing operations: | | | | |
| Basic | \$ 0.09 | \$ 0.04 | \$ 0.07 | \$ 0.01 |
| Diluted | \$ 0.09 | \$ 0.04 | \$ 0.07 | \$ 0.01 |

The unaudited pro forma consolidated results during the three and six months ended June 30, 2013 and 2012 have been prepared by adjusting our historical results to include the Hetsco acquisition as if it occurred on January 1, 2012. The unaudited pro forma consolidated results during the three and six months ended June 30, 2013 and 2012 have also been prepared by adjusting our historical results to include the 2012 Acquisition as if they occurred on January 1, 2011. These unaudited pro forma consolidated historical results were then adjusted for the following:

a net reduction in interest expense during the three and six months ended June 30, 2013 and 2012 as we did not acquire debt from the 2012 and 2013 Acquisitions offset by interest expense on our \$20.0 million net borrowings on the Revolving Credit Facility in association with the Hetsco acquisition,

an increase in amortization expense due to the incremental intangible assets recorded related to the 2012 and 2013 Acquisitions,

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a change in depreciation expense relating to the net impact of adjusting acquired property and equipment to the acquisition date fair values,

a net increase in stock compensation expense associated with restricted stock granted as part of the Hetsco acquisition offset by stock compensation expense relating to Hetsco's stock grants,

adjustments to reflect the impact of \$1.3 million of transaction costs related to the Hetsco acquisition as of January 1, 2012 and

adjustments to tax effect the pro forma results of the 2012 and 2013 Acquisitions at Global Power's estimated domestic statutory tax rate of 39% for all periods.

The unaudited pro forma results do not include any adjustments to eliminate the impact of cost savings or other synergies that may result from the 2012 and 2013 Acquisitions. As noted above, the unaudited pro forma results of operations do not purport to be indicative of the actual results that would have been achieved by the combined company for the periods presented or that may be achieved by the combined company in the future.

NOTE 4 EARNINGS (LOSS) PER SHARE

Basic earnings (loss) per common share is net income (loss) divided by the weighted average common shares outstanding during the period. Diluted earnings (loss) per common share is based on the weighted average common shares outstanding during the period, adjusted to include the incremental effect of common shares that would be issued upon the conversion of warrants and the vesting and release of restricted stock awards.

Basic and diluted earnings (loss) per common share are calculated as follows:

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|-----------------------------|------------|---------------------------|------------|
| | 2013 | 2012 | 2013 | 2012 |
| Net income (loss): | | | | |
| Income (loss) from continuing operations | \$ 742 | \$ 963 | \$ (459) | \$ 1,855 |
| Loss from discontinued operations | (1) | (60) | (41) | (127) |
| Net income (loss) available to common shareholders | \$ 741 | \$ 903 | \$ (500) | \$ 1,728 |
| Basic Earnings (Loss) Per Common Share: | | | | |
| Weighted Average Common Shares Outstanding | 16,956,925 | 17,110,768 | 16,865,070 | 16,743,116 |
| Basic earnings (loss) per common share from continuing operations | \$ 0.04 | \$ 0.06 | \$ (0.03) | \$ 0.11 |
| Basic loss per common share from discontinued operations | | (0.01) | | (0.01) |
| Basic earnings (loss) per common share | \$ 0.04 | \$ 0.05 | \$ (0.03) | \$ 0.10 |
| Diluted Earnings (Loss) Per Common Share: | | | | |
| Weighted Average Common Shares Outstanding | 16,956,925 | 17,110,768 | 16,865,070 | 16,743,116 |
| Effect of Dilutive Securities: | | | | |
| Unvested portion of restricted stock awards | 10,431 | 56,659 | | 193,184 |
| Warrants to purchase common stock | | 23,548 | | 251,003 |
| Weighted Average Common Shares Outstanding Assuming Dilution | 16,967,356 | 17,190,975 | 16,865,070 | 17,187,303 |
| | \$ 0.04 | \$ 0.06 | \$ (0.03) | \$ 0.11 |

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Diluted earnings (loss) per common share from continuing operations

| | | | | |
|---|--|--------|--|--------|
| Diluted loss per common share from discontinued operations | | (0.01) | | (0.01) |
|---|--|--------|--|--------|

| | | | | | | | | |
|--|----|------|----|------|----|--------|----|------|
| Diluted earnings (loss) per common share | \$ | 0.04 | \$ | 0.05 | \$ | (0.03) | \$ | 0.10 |
|--|----|------|----|------|----|--------|----|------|

During the three and six months ended June 30, 2013, there were 179,609 and 262,404 outstanding stock equivalents, respectively, that were anti-dilutive and excluded from the computations of diluted earnings (loss) per common share. During the three and six months ended June 30, 2012, there were 201,855 and 74,516 outstanding stock equivalents, respectively, that were anti-dilutive and excluded from the computations of diluted earnings (loss) per common share. Excluded from the calculation of both basic and diluted earnings (loss) per common share are unvested performance-based and market-based restricted stock awards for which related targets had not been met of 273,959 and 144,479 as of June 30, 2013 and June 30, 2012, respectively.

Table of Contents**NOTE 5 INCOME TAXES**

The overall effective income tax rate for continuing operations during the three and six months ended June 30, 2013 and 2012 was as follows:

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---------------------------|-----------------------------|-------|---------------------------|-------|
| | 2013 | 2012 | 2013 | 2012 |
| Effective income tax rate | 54.4% | 48.8% | -136.6% | 46.8% |

The amount of the income tax provision for continuing operations during the three months ended June 30, 2013 and 2012 differs from the statutory federal income tax rate of 35% as follows:

| | Three Months Ended June 30, | | | |
|--|-----------------------------|---------|--------|---------|
| | 2013 | | 2012 | |
| | Amount | Percent | Amount | Percent |
| Tax expense computed at the maximum U.S. statutory rate | \$ 569 | 35.0% | \$ 658 | 35.0% |
| Difference resulting from state income taxes, net of federal income tax benefits | 36 | 2.2% | 177 | 9.4% |
| Foreign tax rate differences | (30) | -1.7% | (61) | -3.2% |
| Non-deductible business acquisition costs | 309 | 19.0% | | |
| Non-deductible expenses, other | 43 | 2.6% | 118 | 6.3% |
| Net change in accrual for uncertain tax positions | (27) | -1.7% | 44 | 2.3% |
| Other, net | (16) | -1.0% | (19) | -1.0% |
| Total | \$ 884 | 54.4% | \$ 917 | 48.8% |

The amount of the income tax provision for continuing operations during the six months ended June 30, 2013 and 2012 differs from the statutory federal income tax rate of 35% as follows:

| | Six Months Ended June 30, | | | |
|--|---------------------------|---------|----------|---------|
| | 2013 | | 2012 | |
| | Amount | Percent | Amount | Percent |
| Tax expense computed at the maximum U.S. statutory rate | \$ (68) | 35.0% | \$ 1,219 | 35.0% |
| Difference resulting from state income taxes, net of federal income tax benefits | (24) | 12.2% | 237 | 6.8% |
| Foreign tax rate differences | 8 | -4.0% | (87) | -2.5% |
| Non-deductible business acquisition costs | 309 | -159.3% | | |
| Non-deductible expenses, other | (9) | 4.5% | 181 | 5.2% |
| Net change in accrual for uncertain tax positions | 42 | -21.6% | 87 | 2.5% |
| Other, net | 7 | -3.4% | (8) | -0.2% |
| Total | \$ 265 | -136.6% | \$ 1,629 | 46.8% |

As of June 30, 2013, we would need to generate approximately \$104.1 million of future financial taxable income to realize our deferred tax assets.

As of June 30, 2013 and December 31, 2012, we provided for a liability of \$5.0 million and \$4.2 million, respectively, for unrecognized tax benefits related to various federal, foreign and state income tax matters, which was included in long-term deferred tax assets and other long-term liabilities. If recognized, the entire amount of the liability would affect the effective tax rate. As of June 30, 2013, we have accrued approximately \$2.3 million in other long-term liabilities for potential payment of interest and penalties related to uncertain income tax positions.

NOTE 6 DEBT

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During the second quarter of 2013, we borrowed \$30.0 million on our \$100 million credit facility (Revolving Credit Facility), \$10.0 million of which was repaid during the quarter ended June 30, 2013. The interest rate on these borrowings was 1.45%. As of June 30, 2013, there were \$20.0 million of outstanding borrowings on our Revolving Credit Facility, which was recorded as a long-term liability on our consolidated balance sheets as of June 30, 2013. Also as of June 30, 2013, we were in compliance with all debt covenants.

The interest rate on letters of credit issued under the revolving letter of credit was 1.25% per annum as of June 30, 2013. We also pay an unused line fee of 0.20%. Should we need to borrow against the revolver facility, at any time during the agreement, we would incur an interest rate of LIBOR or a Base Rate, plus in each case, an additional margin based on the Consolidated Total Leverage Ratio, as defined in the Revolving Credit Facility agreement. The Revolving Credit Facility agreement includes additional margin ranges on Base Rate loans between 0.25% and 1.25% and between 1.25% and 2.25% on LIBOR-based loans. As of June 30, 2013, our outstanding letters of credit under the Revolving Credit Facility totaled approximately \$12.9 million for our U.S. entities. We also had outstanding letters of credit issued by another financial institution for our non-U.S. entities of \$9.9 million. As of June 30, 2013, we had unused commitments of \$67.1 million on our Revolving Credit Facility. Our ability to access the maximum amount of availability is dependent upon certain conditions as defined in the Revolving Credit Facility agreement.

As of June 30, 2013, we had unamortized deferred financing fees on our Revolving Credit Facility of \$0.7 million. On February 21, 2012, the amortization of debt financing costs pertaining to our prior credit facility was accelerated increasing the amount of interest expense recognized during the first quarter of 2012 by \$1.1 million.

NOTE 7 COMMITMENTS AND CONTINGENCIES

Litigation and Claims: We are from time to time party to various lawsuits, claims and other proceedings that arise in the ordinary course of our business. With respect to all such lawsuits, claims and proceedings, we record a reserve when it is probable that a liability has been incurred and the amount of loss can be reasonably estimated. We do not believe that the resolution of any currently pending lawsuits, claims and proceedings, either individually or in the aggregate, will have a material adverse effect on our financial position, results of operations or liquidity. However, the outcomes of any currently pending lawsuits, claims and proceedings cannot be predicted, and therefore, there can be no assurance that this will be the case.

Asbestos Cases: A former operating unit of Global Power has been named as a defendant in a limited number of asbestos personal injury lawsuits. Neither we nor our predecessors ever mined, manufactured, produced or distributed asbestos fiber, the material that allegedly caused the injury underlying these actions. The bankruptcy court's discharge order issued upon emergence from bankruptcy extinguished the claims made by all plaintiffs who had filed asbestos claims against us before that time. We also believe the bankruptcy court's discharge order should serve as a bar against any later claim filed against us, including any of our subsidiaries, based on alleged injury from asbestos at any time before emergence from bankruptcy. In any event in all of the asbestos cases finalized post-bankruptcy, we have been successful in having such cases dismissed without liability. Moreover, during 2012, we secured insurance coverage that will help to reimburse the defense costs and potential indemnity obligations of our former operating unit relating to these claims. We intend to vigorously defend all currently active actions, just as we defended the other actions that have since been dismissed, all without liability, and we do not anticipate that any of these actions will have a material adverse effect on our financial position, results of operations or liquidity. However, the outcomes of any legal action cannot be predicted and, therefore, there can be no assurance that this will be the case.

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Contingencies: On June 28, 2013, we announced a change in senior leadership in our Services Division. We subsequently filed a Form 8-K disclosing anticipated separation costs of approximately \$0.5 million pursuant to a Separation Agreement relating to this change in leadership. On July 17, 2013, we rescinded the Separation Agreement and therefore have not accrued any of the previously disclosed separation costs in its income statement for the three months ended June 30, 2013.

NOTE 8 STOCKHOLDERS EQUITY

Dividends: In May 2012, our Board of Directors approved a quarterly cash dividend policy. The terms of our Revolving Credit Facility limit the amount of cash dividends we can pay and such terms are defined in the Revolving Credit Facility agreement. The following table sets forth certain information relating to the Company's cash dividends declared to common stockholders of the Company during the six months ended June 30, 2013:

| | Dividend Declaration Date | Dividend per Share | Date of Record for Dividend Payment | Dividend Cash Payment Date |
|--------------------------|--------------------------------------|-------------------------------|--|---------------------------------------|
| Fiscal year 2013: | May 8, 2013 | \$ 0.09 | June 14, 2013 | June 28, 2013 |
| | March 5, 2013 | \$ 0.09 | March 18, 2013 | March 29, 2013 |

Dividend equivalents equal to the dividends payable on the same number of shares of our common stock were accrued on unvested restricted stock awards. No dividend equivalents are paid on any unvested restricted stock awards that are forfeited prior to the vesting date. Dividend equivalents are paid out in cash at the vesting date on restricted stock awards. A non-cash accrual of \$0.1 million for unpaid dividend equivalents for unvested restricted stock awards was included in the accompanying consolidated balance sheet as of June 30, 2013. In addition, accumulated dividend equivalents of \$0.1 million were paid upon the vesting and release of 300,026 shares of restricted stock awards during the six months ended June 30, 2013.

Stock Repurchase Program: In May 2012, our Board of Directors authorized a program to repurchase up to two million shares of our common stock until the earlier of June 30, 2014 or a determination by the Board of Directors to discontinue the repurchase program. We made no share repurchases of our common stock during the three and six months ended June 30, 2013 under the repurchase program.

Foreign Currency Translation: Foreign assets and liabilities are translated using the exchange rate in effect at the balance sheet date, and results of operations are translated using an average rate during the period. Translation adjustments are accumulated and reported as a component of accumulated other comprehensive income. We had foreign currency translation adjustments resulting in less than \$0.1 million of unrealized gains and \$0.6 million of unrealized losses during the six months ended June 30, 2013 and 2012, respectively. Our foreign earnings are considered permanently reinvested and, therefore, we do not have any corresponding deferred taxes for our unremitted earnings.

Stock-Based Compensation: During the six months ended June 30, 2013, we vested 288,392 shares of stock-based compensation to employees. We granted 102,319 shares of restricted stock awards, subject only to service conditions to employees and directors during the six months ended June 30, 2013 at a weighted-average fair value price per share of \$17.15. These service-based restricted stock awards will vest ratably over three or four years.

We also granted 160,355 restricted stock awards, subject to service and performance conditions during the six months ended June 30, 2013 at a weighted-average fair value price per share of \$16.91. Of these, 87,572 performance-based restricted stock awards will vest at the end of a one year performance period subject to multiple target levels of operating income. The remaining 72,783 performance-based restricted stock awards will cliff vest at the end of a three year performance period subject to multiple target levels of operating margin. If the minimum target set in the agreement is not met, none of the shares would vest and no compensation expense would be recognized and any previously recognized compensation expense would be reversed. The actual number of shares that will ultimately vest is dependent on achieving fixed thresholds between the minimum and maximum performance condition and ranges between 0% and 200% the number of units originally granted. We recognize stock-based compensation expense related to performance awards based upon our determination of the potential likelihood of achievement of the performance target at each reporting date, net of estimated forfeitures. During the second quarter of 2013, we determined that it was not probable that we would achieve the performance objective for 39,694 of our one year performance-based shares remaining to vest as of June 30, 2013. As a result, we recorded less than a \$0.1 million for the cumulative effect compensation expense reversal in the second quarter of 2013.

We also granted 72,747 market-based restricted stock awards during the six months ended June 30, 2013 which, in addition to being subject to continuing employment requirements are subject to a market condition in the form of a total shareholder return (TSR) modifier. The actual number of shares that cliff vest at the end of the three-year vesting period is determined based on our TSR relative to the Russell 2000 over the

related three-year performance period. Depending on the level of achievement, the actual number of shares that vest may range from 0% to 200% of the awards originally granted.

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We estimate the fair value of our market-based restricted stock awards on the date of grant using a Monte Carlo simulation valuation model. This pricing model uses multiple simulations to evaluate our probability of achieving various stock price levels to determine our expected TSR performance ranking. Expense is only recorded for the number of market-based restricted stock awards granted, net of estimated forfeitures. The assumptions used to estimate the fair value of market-based restricted stock awards granted during the six months ended June 30, 2013 were as follows:

| | Six Months Ended June 30, 2013 |
|--|---|
| Expected term (years) | 2.76 |
| Expected volatility | 36.8% |
| Expected dividend yield | 0.0% |
| Risk-free interest rate | 0.3% |
| Weighted-average grant date fair value | \$ 21.63 |

NOTE 9 OTHER SUPPLEMENTAL INFORMATION

Other current assets consist of the following:

| | As of June 30, 2013 | As of December 31, 2012 |
|-------------------|------------------------------------|--|
| Prepaid expenses | \$ 2,181 | \$ 1,985 |
| VAT receivable | 2,227 | 2,072 |
| Prepaid taxes | 965 | 409 |
| Other receivables | 1,018 | |
| Other | 1,466 | 1,069 |
| Total | \$ 7,857 | \$ 5,535 |

Other long-term assets consist of the following:

| | As of June 30, 2013 | As of December 31, 2012 |
|--------------------------|------------------------------------|--|
| Debt issuance costs, net | \$ 673 | \$ 764 |
| Restricted cash | 109 | 109 |
| Other | 821 | 632 |
| Total | \$ 1,603 | \$ 1,505 |

Other current liabilities consist of the following:

| | As of June 30, 2013 | As of December 31, 2012 |
|-------------------------------------|------------------------------------|--|
| Accrued workers compensation | \$ 3,282 | \$ 2,835 |
| Accrued taxes | 1,922 | 1,673 |
| Accrued legal and professional fees | 1,038 | 1,101 |
| Accrued contract obligation | 1,143 | 1,221 |

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| | | |
|-------|----------|----------|
| Other | 1,537 | 1,559 |
| Total | \$ 8,922 | \$ 8,389 |

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Other long-term liabilities consist of the following:

| | As of June 30, 2013 | As of December 31, 2012 |
|---------------------------|---------------------------|-------------------------------|
| Uncertain tax liabilities | \$ 4,951 | \$ 4,180 |
| Other | 809 | 500 |
| Total | \$ 5,760 | \$ 4,680 |

Supplemental cash flow disclosures are as follows:

| | Six Months Ended June 30, | |
|---|---------------------------|-------------------|
| | 2013 | 2012 |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION: | | |
| Cash paid for the period for: | | |
| Interest | \$ 223 | \$ 243 |
| Income taxes | \$ 2,470 | \$ 1,312 |
| Net effect of changes in operating activities | | |
| Decrease in accounts receivable | \$ 37,711 | \$ 14,543 |
| Increase in inventories | (581) | (857) |
| Decrease (increase) in costs and estimated earnings in excess of billings | 3,576 | (18,609) |
| Increase in other current assets | (948) | (266) |
| Increase in other assets | (190) | (290) |
| (Decrease) increase in accounts payable | (8,423) | 936 |
| Decrease in accrued and other liabilities | (819) | (2,195) |
| Increase in accrued warranties | 50 | 572 |
| Decrease in billings in excess of costs and estimated earnings | (6,506) | (1,354) |
| Changes in operating assets and liabilities | \$ 23,870 | \$ (7,520) |

NOTE 10 MAJOR CUSTOMERS AND CONCENTRATION OF CREDIT RISK

We have certain customers that represent more than 10 percent of consolidated accounts receivable. The balance for these customers as a percentage of the consolidated accounts receivable is as follows:

| Customer | As of June 30, 2013 | As of December 31, 2012 |
|-------------------------------|---------------------------|-------------------------------|
| General Electric Company | 20% | 19% |
| Siemens AG | 12% | 20% |
| Energy Northwest | 11% | * |
| Florida Power & Light Company | * | 10% |

* Less than 10%

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We have certain customers that represent more than 10 percent of consolidated revenue. The revenue for these customers as a percentage of the consolidated revenue is as follows:

| Customer | Three Months Ended June 30, | | Six Months Ended June 30, | |
|------------------------------------|-----------------------------|-------------|---------------------------|-------------|
| | 2013 | 2012 | 2013 | 2012 |
| Southern Nuclear Operating Company | 13% | 15% | 21% | 23% |
| General Electric Company | 18% | 15% | 14% | 13% |
| Tennessee Valley Authority | 14% | 16% | 14% | 16% |
| Siemens AG | * | 15% | 12% | 13% |
| Energy Northwest | 18% | * | 10% | * |
| All others | 37% | 39% | 29% | 35% |
| Total | 100% | 100% | 100% | 100% |

* Less than 10% of revenue included in All others above

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Customers for the Products Division include original equipment manufacturers (OEMs), engineering, procurement and construction contractors, owners and operators of oil and gas pipelines, operators of power generation facilities and firms engaged across several process-related industries. Products Division customers include Siemens AG and General Electric Company. Customers for the Services Division are varied, but include some major utility companies within the U.S and owners of petrochemical and industrial gas plants. Our major customers vary over time due to the relative size and duration of our projects and customer outages. Services Division customers include Southern Nuclear Operating Company, Tennessee Valley Authority, Florida Power & Light Company and Energy Northwest.

NOTE 11 SEGMENT INFORMATION

We follow ASC 280 *Segment Reporting*, to present segment information. We considered the way our management team, most notably our chief operating decision maker, makes operating decisions and assesses performance and considered which components of our enterprise have discrete financial information available. As management makes decisions using a products and services group focus, our analysis resulted in two reportable segments, the Products Division and the Services Division. The financial results of Hetsco have been included in our Services Division as of the acquisition date.

The following tables present information about segment income:

| | Products Division | | Services Division | | Total | |
|-------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| | Three Months Ended June 30, 2013 | Three Months Ended June 30, 2012 | Three Months Ended June 30, 2013 | Three Months Ended June 30, 2012 | Three Months Ended June 30, 2013 | Three Months Ended June 30, 2012 |
| Revenue | \$ 35,930 | \$ 33,582 | \$ 80,035 | \$ 61,096 | \$ 115,965 | \$ 94,678 |
| Depreciation and amortization | 1,263 | 339 | 587 | 129 | 1,850 | 468 |
| Operating income | 1,166 | 763 | 804 | 1,205 | 1,970 | 1,968 |

| | Products Division | | Services Division | | Total | |
|-------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
| | Six Months Ended June 30, 2013 | Six Months Ended June 30, 2012 | Six Months Ended June 30, 2013 | Six Months Ended June 30, 2012 | Six Months Ended June 30, 2013 | Six Months Ended June 30, 2012 |
| Revenue | \$ 74,824 | \$ 65,686 | \$ 157,851 | \$ 133,454 | \$ 232,675 | \$ 199,140 |
| Depreciation and amortization | 2,487 | 649 | 794 | 256 | 3,281 | 905 |
| Operating (loss) income | (1,371) | 397 | 1,457 | 4,351 | 86 | 4,748 |

The following table presents information, which reconciles segment information to consolidated total assets:

| | As of June 30, 2013 | As of December 31, 2012 |
|---|---------------------|-------------------------|
| Assets: | | |
| Products | \$ 195,331 | \$ 210,961 |
| Services | 125,586 | 98,498 |
| Non allocated corporate headquarters assets | 28,923 | 35,359 |
| Total consolidated assets | \$ 349,840 | \$ 344,818 |

Corporate headquarters assets consist primarily of cash and deferred tax assets.

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The following presents the Products Division revenue by geographical region based on our operating locations. Products are often shipped to other geographical areas but revenue is listed in the region in which the revenue is recognized. We have made reclassifications to the product shipped to amounts during the three and six months ended June 30, 2012 primarily for allocations of sales discounts.

| | Three Months Ended June 30, | | | |
|------------------------------|-----------------------------|--------------------------|--------------------------|--------------------------|
| | 2013 | | 2012 | |
| | Revenue Recognized In | Product Shipped To | Revenue Recognized In | Product Shipped To |
| United States ⁽¹⁾ | \$ 26,663 | \$ 14,560 | \$ 21,113 | \$ 8,760 |
| Canada | | 79 | | 1,391 |
| Europe | 6,735 | 2,280 | 10,493 | 1,506 |
| Mexico | 2,077 | 37 | 1,819 | 501 |
| Asia | 455 | 1,315 | 157 | 798 |
| Middle East | | 14,615 | | 18,755 |
| South America | | 1,325 | | 1,075 |
| Other | | 1,719 | | 796 |
| Total | \$ 35,930 | \$ 35,930 | \$ 33,582 | \$ 33,582 |

| | Six Months Ended June 30, | | | |
|------------------------------|---------------------------|-----------------------|--------------------------|-----------------------|
| | 2013 | | 2012 | |
| | Revenue Recognized In | Product Shipped To | Revenue Recognized In | Product Shipped To |
| United States ⁽¹⁾ | \$ 54,830 | \$ 35,049 | \$ 36,479 | \$ 15,607 |
| Canada | | 230 | | 1,403 |
| Europe | 14,554 | 3,238 | 23,822 | 3,858 |
| Mexico | 4,840 | 316 | 4,970 | 3,128 |
| Asia | 600 | 5,444 | 415 | 3,533 |
| Middle East | | 23,680 | | 31,640 |
| South America | | 4,993 | | 5,553 |
| Other | | 1,874 | | 964 |
| Total | \$ 74,824 | \$ 74,824 | \$ 65,686 | \$ 65,686 |

⁽¹⁾ For certain U.S. parts deliveries that are picked up by our customers, we do not have visibility to the final destinations; and therefore, those shipments are considered to be U.S. shipments.

Our Services Division revenue during the three months ended June 30, 2013 included \$79.9 million for U.S. locations and \$0.1 million for non-U.S. locations. Our Services Division revenue during the six months ended June 30, 2013 included \$157.7 million for U.S. locations and \$0.1 million for non-U.S. locations. During the three and six months ended June 30, 2012, our Services Division revenue, virtually all of which was derived in the U.S., was \$61.1 million and \$133.5 million, respectively.

NOTE 12 SUBSEQUENT EVENTS

On July 9, 2013, we acquired IBI, LLC (IBI Power), a leading manufacturer of custom power packaging and integration solutions, including control house systems, generator enclosures and industrial tanks. The aggregate consideration paid consisted of \$19.5 million funded using cash on hand and a \$10.0 million draw on our Revolving Credit Facility, subject to working capital adjustments. As this transaction was effective July 9, 2013, the results of IBI Power will be included in our consolidated financial statements beginning on such date. We believe that the addition of IBI Power s packaged control house solutions furthers our reach into midstream oil and gas applications, switchgear OEMs and distributed power. IBI Power s financial results will be included in our Products Division. As of August 7, 2013, we had \$30.0 million outstanding under our Revolving Credit Facility and up to \$60.6 million of available borrowing capacity.

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On August 6, 2013, our Board of Directors declared a cash dividend of \$0.09 per share of common stock to the holders of record of our common stock as of the close of business on September 13, 2013 to be paid on or about September 27, 2013.

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Item 2. *Management's Discussion and Analysis of Financial Condition and Results of Operations.*
Cautionary Statement Regarding Forward-Looking Statements

This Quarterly Report on Form 10-Q (this Form 10-Q) contains or incorporates by reference various forward-looking statements that express a belief, expectation or intention or are otherwise not statements of historical fact. Forward-looking statements generally use forward-looking words, such as may, will, could, project, believe, anticipate, expect, estimate, continue, potential, plan, forecast and other words that indicate uncertainty of future events or outcomes. Forward-looking statements include information concerning possible or assumed future results of our operations, including the following:

business strategies;

operating and growth initiatives and opportunities;

competitive position;

market outlook and trends in our industry;

contract backlog and related amounts to be recognized as revenue;

expected financial condition;

future cash flows;

financing plans;

expected results of operations;

future capital and other expenditures;

availability of raw materials and inventories;

plans and objectives of management;

future exposure to currency devaluations or exchange rate fluctuations;

future income tax payments and utilization of net operating losses and foreign tax credit carryforwards;

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future compliance with orders and agreements with regulatory agencies;

expected outcomes of legal or regulatory proceedings and their expected effects on our results of operations; and

any other statements regarding future growth, future cash needs, future operations, business plans and future financial results. These forward-looking statements represent our intentions, plans, expectations, assumptions and beliefs about future events and are subject to risks, uncertainties and other factors, including unpredictable or unanticipated factors that we have not discussed in this Form 10-Q. Many of those factors are outside of our control and could cause actual results to differ materially from the results expressed or implied by the forward-looking statements.

In light of these risks, uncertainties and assumptions, the events described in the forward-looking statements might not occur or might occur to a different extent or at a different time than we have described. You should consider the areas of risk and uncertainty described above, as well as those discussed in our Annual Report on Form 10-K, filed with the Securities and Exchange Commission (SEC) on March 7, 2013, titled *Risk Factors*. Except as may be required by applicable law, we undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise and we caution you not to rely upon them unduly.

The following discussion provides an analysis of the results of operations for each of our business segments, an overview of our liquidity and capital resources and other items related to our business. This discussion and analysis should be read in conjunction with our unaudited condensed consolidated financial statements and notes thereto included in this Form 10-Q and our audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K, filed with the SEC on March 7, 2013.

Overview

We are a comprehensive provider of power generation equipment and modification and maintenance services for customers in the United States (U.S.) and international energy, power infrastructure and service industries. We operate through two business segments, which we refer to as our Products Division and our Services Division.

Through our Products Division, we design, engineer and manufacture a comprehensive range of gas and steam turbine auxiliary equipment and control houses primarily used to enhance the efficiency and facilitate the operation of gas turbine power plants as well as for other industrial, energy and power-related applications.

Through our Services Division, we provide on-site specialty modification and maintenance services, outage management, facility upgrade services, specialty repair, brazed aluminum heat exchange repair and maintenance, and other industrial and safety services to nuclear, fossil-fuel, industrial gas, liquefied natural gas, petrochemical and other industrial operations in the U.S.

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For information about our segments, see Note 11 *Segment Information* to our unaudited condensed consolidated financial statements included in this Form 10-Q.

In both our segments, our operations are based on discrete projects subject to contract awards of varying scopes and values. Business volume fluctuates due to many factors, including the mix of work and project schedules, which are dependent on the level and timing of customer releases of new projects. Significant fluctuations may occur from period to period in revenue, gross profit and operating results and are discussed below.

Acquisitions

On April 30, 2013, we acquired Hetsco Holdings, Inc. and its wholly owned subsidiary Hetsco, Inc. (together *Hetsco*), a global provider of mission critical brazed aluminum heat exchanger repair, maintenance, and safety services to the industrial gas, liquefied natural gas and petrochemical industries. The addition of Hetsco increases our exposure to the macro natural gas growth trend with a focus on adjacent technologies in air and gas separation, heat exchangers and liquefied natural gas. Hetsco's repair and maintenance work further expands our scope of high-margin aftermarket services.

The aggregate acquisition price consisted of \$33.3 million in cash, including estimated working capital adjustments and subject to final working capital adjustments which have not been reflected and could be significant. We funded the purchase of the Hetsco acquisition through a combination of cash on hand and draw on our \$100 million Revolving Credit Facility. The financial results of Hetsco have been included in our Services Division as of the acquisition date.

In the third quarter of 2012, we acquired two businesses (*2012 Acquisitions*) which expanded our products portfolio. The financial results of the 2012 Acquisitions have been included in our Products Division as of their respective acquisition dates.

Business Outlook

Products:

Year-to-date operating results for our Products Division reflect higher shipment volumes compared to the prior year period primarily due to the incremental revenues from the 2012 Acquisitions and on-time shipments offset by unfavorable market trends resulting from a limited number of new gas turbine installations. Gross margins realized during the first half of 2013 were weaker than in 2012, primarily due to lower as sold margins in our organic products businesses, unfavorable absorption from declining order rates and higher than anticipated costs on discrete projects in our organic products businesses.

Currently, orders from the oil and gas pipeline infrastructure market are robust and we anticipate this market to be a source of revenue growth in 2013 for our business. We expect our Products Division revenue in 2013 to remain generally in line with or slightly above 2012 as the increase in revenue from our 2012 Acquisitions will offset a decline in our organic business. The near-term market continues to be challenging due to the previously mentioned market trends reducing projected gross margins in 2013 and into 2014. To offset this decline in gross margins, we continue to work with customers to create cost effective solutions and more efficient product offerings. In the long-term, we expect our Products Division should benefit from the forecasted expansion of natural gas as a growing source of worldwide electricity production.

Services:

Within our Services Division, year-to-date revenue was higher as compared to the prior year period which is largely attributable to an increase in outage revenue due to both timing and scope as compared to the prior year period. Within our modification and maintenance services, our customers continue to experience lower demand for power as a result of a shift in demand from nuclear to gas power due to lower natural gas prices. As a result, U.S. utilities are expected to continue to defer elective maintenance and capital project work.

We had project scope on all of the U.S. new and re-start nuclear plant projects during the first half of 2013. We anticipate this support to increase during the second half of 2013.

In connection with the Fukushima, Japan incident in March 2011, the Nuclear Regulatory Commission has issued preliminary guidance related to certain modifications on the U.S. nuclear fleet, but the timing and scope of such modifications remain uncertain as U.S. utilities evaluate how these preliminary guidelines will apply to their nuclear sites. We do anticipate some projects to begin to materialize by the second half of 2013 from this guidance.

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Our margins realized in the first half of 2013 have declined from 2012 due to the higher margins realized on two capital projects in the prior year period.

In the second quarter of 2013, we also expanded our service offerings to the industrial gas market with the acquisition of Hetsco.

Table of Contents*Executing our Growth Strategy and other costs:*

As we continue to execute our growth strategy, we are working to realign our businesses to focus on creating a scalable, efficient organization aligned along our customer markets to better meet their expectations. We are focused on investing in sectors with growth opportunities and control costs in sectors with lower growth opportunities. We expect to complete the realignment of operations by the end of the year.

Backlog:

Our backlog consists of firm orders or blanket authorizations from our customers. Backlog may vary significantly from reporting period to reporting period due to the timing of customer commitments. The time between receipt of an order and actual completion, or delivery, of our products varies from a few weeks, in the case of inventoried precision parts, to a year or more, in the case of custom designed gas turbine auxiliary equipment, selective catalytic emission reduction systems and other major plant components. We add a booking to our backlog for Products Division orders when we receive a purchase order or other written contractual commitment from a customer. We reduce Products Division backlog as revenue is recognized, or upon cancellation. The maintenance services we provide through our Services Division are typically carried out under long-term contracts spanning several years. Upon signing a multi-year maintenance contract with a customer for services, we add to our backlog only the first twelve months of work that we expect to perform under the contract. Additional work that is not identified under the original contract is added to our backlog when we reach an agreement with the customer as to the scope and pricing of that additional work. Capital project awards are typically defined in terms of scope and pricing at the time of contractual commitment from the customer. Upon receipt of a customer commitment, capital project bookings are added to our backlog at full contract value regardless of the time frame anticipated to complete the project. Maintenance services and capital project bookings are removed from our backlog as work is performed and revenue is recognized, or upon cancellation.

Backlog is not a measure defined by generally accepted accounting principles, and our methodology for determining backlog may vary from the methodology used by other companies in determining their backlog amounts. Backlog may not be indicative of future operating results and projects in our backlog may be cancelled, modified or otherwise altered by our customers.

The following table shows our backlog, by division, as of the end of each of the last five quarters (\$ in thousands):

| | June 30, 2013 | March 31, 2013 | December 31, 2012 | September 30, 2012 | June 30, 2012 |
|------------------|-------------------|-------------------|----------------------|-----------------------|-------------------|
| Products Backlog | \$ 145,307 | \$ 130,198 | \$ 113,193 | \$ 152,385 | \$ 136,058 |
| Services Backlog | 263,557 | 257,066 | 280,561 | 301,916 | 266,451 |
| Total | \$ 408,864 | \$ 387,264 | \$ 393,754 | \$ 454,301 | \$ 402,509 |

Our Products Division backlog as of June 30, 2013 increased by \$15.1 million from March 31, 2013 and increased by \$9.2 million from June 30, 2012. The increase in backlog since March 31, 2013 was primarily attributable to orders for power generation projects primarily in the U.S. and Asia as well as oil and gas pipeline infrastructure projects in the U.S. Also contributing to the backlog levels are timing of shipments which are expected to increase in the second half of 2013. Proposals for power generation projects remain steady despite the limited number of new gas turbine installations. While we remain optimistic about the prospects for new natural gas-fired generation projects in the U.S., over 63% of our current backlog is for non-U.S. projects. Bookings destined for U.S., Asian and South American projects increased during the first half of 2013. The ratio of orders booked to orders shipped was 1.4-to-1 during both the three and six months ended June 30, 2013.

Our Services Division backlog as of June 30, 2013 increased by \$6.5 million from March 31, 2013 and decreased by \$2.9 million from June 30, 2012. Excluding the Hetsco acquisition, Services Division backlog increased \$4.0 million from March 31, 2013. The increase from March 31, 2013 was largely attributable to scope expansion on a multi-year re-start nuclear project. Of the \$263.6 million in Services Division backlog as of June 30, 2013, we expect an estimated \$157.9 million to convert to revenue beyond 2013. The amount of backlog expected to convert beyond 2013 increased from the three months ended March 31, 2013 primarily due to new projects awarded and project delays. Excluding the effect of the Hetsco acquisition, the ratio of project awards to services rendered was 1.1-to-1 during the three months ended June 30, 2013 and 0.9-to-1 during the six months ended June 30, 2013.

Table of Contents**Results of Operations**

Effective as of January 1, 2013, our Board of Directors determined to change from a traditional month-end calendar close cycle to a 4-4-5 calendar close methodology during interim periods. Our fiscal year will continue to end on December 31. Under this methodology, each interim period is comprised of 13 weeks, which includes two 4-week months and one 5-week month, and begins on Monday and ends on Sunday. The 4-4-5 close methodology will change the accounting periods to month-end dates that would be different than the traditional last day of the standard month end. This change in methodology aligns our financial calendar to our payroll cycle simplifying our close process. The effects of this practice are modest and only exist within a reporting year. The reporting periods and applicable reports for the year 2013 are expected to be as follows:

| Fiscal Period | Reporting Period | Report to be Filed |
|-------------------------------|---|-------------------------------|
| First quarter of fiscal 2013 | January 1, 2013 to March 31, 2013 | Quarterly Report on Form 10-Q |
| Second quarter of fiscal 2013 | April 1, 2013 to June 30, 2013 | Quarterly Report on Form 10-Q |
| Third quarter of fiscal 2013 | July 1, 2013 to September 29, 2013 | Quarterly Report on Form 10-Q |
| Fourth quarter of fiscal 2013 | September 30, 2013 to December 31, 2013 | Annual Report on Form 10-K |

Our summary financial results during the three and six months ended June 30, 2013 and 2012 were as follows (\$ in thousands):

| | Three Months Ended June 30, | | Variance | | Six Months Ended June 30, | | Variance | |
|---|--------------------------------|---------------|-----------------|---------------|------------------------------|-----------------|-------------------|----------------|
| | 2013 | 2012 | \$ | % | 2013 | 2012 | \$ | % |
| Products revenue | \$ 35,930 | \$ 33,582 | \$ 2,348 | 7.0% | \$ 74,824 | \$ 65,686 | \$ 9,138 | 13.9% |
| Services revenue | 80,035 | 61,096 | 18,939 | 31.0% | 157,851 | 133,454 | 24,397 | 18.3% |
| Total revenue | 115,965 | 94,678 | 21,287 | 22.5% | 232,675 | 199,140 | 33,535 | 16.8% |
| Cost of products revenue | 27,368 | 25,586 | 1,782 | 7.0% | 60,305 | 51,446 | 8,859 | 17.2% |
| Cost of services revenue | 69,794 | 52,100 | 17,694 | 34.0% | 137,601 | 114,210 | 23,391 | 20.5% |
| Cost of revenue | 97,162 | 77,686 | 19,476 | 25.1% | 197,906 | 165,656 | 32,250 | 19.5% |
| Gross profit | 18,803 | 16,992 | 1,811 | 10.7% | 34,769 | 33,484 | 1,285 | 3.8% |
| <i>Gross profit percentage</i> | <i>16.2%</i> | <i>17.9%</i> | | | <i>14.9%</i> | <i>16.8%</i> | | |
| Selling and marketing expenses | 2,462 | 1,486 | 976 | 65.7% | 4,685 | 2,990 | 1,695 | 56.7% |
| General and administrative expenses | 12,812 | 13,271 | (459) | -3.5% | 27,366 | 25,237 | 2,129 | 8.4% |
| Depreciation and amortization expense ⁽¹⁾ | 1,559 | 267 | 1,292 | 483.9% | 2,632 | 509 | 2,123 | 417.1% |
| Total operating expenses | 16,833 | 15,024 | 1,809 | 12.0% | 34,683 | 28,736 | 5,947 | 20.7% |
| Operating income | 1,970 | 1,968 | 2 | 0.1% | 86 | 4,748 | (4,662) | -98.2% |
| Interest expense, net | 190 | 90 | 100 | 111.1% | 276 | 1,271 | (995) | -78.3% |
| Other expense (income), net | 154 | (2) | 156 | -7800.0% | 4 | (7) | 11 | -157.1% |
| Income (loss) from continuing operations before income tax | 1,626 | 1,880 | (254) | -13.5% | (194) | 3,484 | (3,678) | -105.6% |
| Income tax expense | 884 | 917 | (33) | -3.6% | 265 | 1,629 | (1,364) | -83.7% |
| Income (loss) from continuing operations | 742 | 963 | (221) | -22.9% | (459) | 1,855 | (2,314) | -124.7% |
| Discontinued operations: | | | | | | | | |
| Loss from discontinued operations | (1) | (60) | 59 | -98.3% | (41) | (127) | 86 | -67.7% |
| Net income (loss) | 741 | \$ 903 | \$ (162) | -17.9% | \$ (500) | \$ 1,728 | \$ (2,228) | -128.9% |

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- (1) Excludes depreciation and amortization expense for the three months ended June 30, 2013 and 2012 of \$291 and \$201 included in cost of revenue, respectively. Excludes depreciation and amortization expense for the six months ended June 30, 2013 and 2012 of \$649 and \$396 included in cost of revenue, respectively.

Revenue

(\$ in thousands)

| | Three Months Ended June 30, | | Variance | | Six Months Ended June 30, | | Variance | |
|------------------|-----------------------------|------------------|------------------|--------------|---------------------------|-------------------|------------------|--------------|
| | 2013 | 2012 | \$ | % | 2013 | 2012 | \$ | % |
| Products revenue | \$ 35,930 | \$ 33,582 | \$ 2,348 | 7.0% | \$ 74,824 | \$ 65,686 | \$ 9,138 | 13.9% |
| Services revenue | 80,035 | 61,096 | 18,939 | 31.0% | 157,851 | 133,454 | 24,397 | 18.3% |
| Total | \$ 115,965 | \$ 94,678 | \$ 21,287 | 22.5% | \$ 232,675 | \$ 199,140 | \$ 33,535 | 16.8% |

Table of Contents*Products Revenue.*

The composition of our Products Division revenue varies from period to period based on our product mix, the strength of various geographic markets we serve and our ability to address those markets. The geographic dispersion of where products were shipped during the three and six months ended June 30, 2013 and 2012 was as follows (\$ in thousands):

| | Three Months Ended June 30, | | Variance | | Six Months Ended June 30, | | Variance | |
|------------------------------|-----------------------------|------------------|-----------------|-------------|---------------------------|------------------|-----------------|--------------|
| | 2013 | 2012 | \$ | % | 2013 | 2012 | \$ | % |
| United States ⁽¹⁾ | \$ 14,560 | \$ 8,760 | \$ 5,800 | 66.2% | \$ 35,049 | \$ 15,607 | \$ 19,442 | 124.6% |
| Canada | 79 | 1,391 | (1,312) | -94.3% | 230 | 1,403 | (1,173) | -83.6% |
| Europe | 2,280 | 1,506 | 774 | 51.4% | 3,238 | 3,858 | (620) | -16.1% |
| Mexico | 37 | 501 | (464) | -92.6% | 316 | 3,128 | (2,812) | -89.9% |
| Asia | 1,315 | 798 | 517 | 64.8% | 5,444 | 3,533 | 1,911 | 54.1% |
| Middle East | 14,615 | 18,755 | (4,140) | -22.1% | 23,680 | 31,640 | (7,960) | -25.2% |
| South America | 1,325 | 1,075 | 250 | 23.3% | 4,993 | 5,553 | (560) | -10.1% |
| Other | 1,719 | 796 | 923 | 116.0% | 1,874 | 964 | 910 | 94.4% |
| Total | \$ 35,930 | \$ 33,582 | \$ 2,348 | 7.0% | \$ 74,824 | \$ 65,686 | \$ 9,138 | 13.9% |

⁽¹⁾ For certain U.S. parts deliveries that are picked up by our customers, we do not have visibility to the final destinations; and therefore, those shipments are considered to be U.S. shipments.

The increase in Products Division revenue during the three and six months ended June 30, 2013 of \$2.3 million and \$9.1 million, respectively, compared to the corresponding periods in 2012, was primarily due to \$9.6 million and \$19.7 million of incremental revenue associated with the 2012 Acquisitions. This increase was partially offset by a reduction in shipments from the organic business due to unfavorable market trends resulting from a limited number of new gas turbine installations. The incremental revenue from the 2012 Acquisitions was comprised of energy infrastructure projects and aftermarket parts in the U.S.

Services Revenue.

The composition of our Services Division revenue varies from period to period based on contract mix (fixed price versus cost plus and capital versus maintenance) and the number and scope of outages under our evergreen maintenance contracts. The increase in Services Division revenue of \$18.9 million and \$24.4 million during the three and six months ended June 30, 2013, respectively, compared to the same periods in 2012, primarily resulted from an increase in the scope of 2013 outage work and one additional outage for the year to date period. Additionally, there was incremental revenue of \$3.2 million associated with the Hetsco acquisition during the second quarter of 2013.

Gross Profit / Margin %

| (\$ in thousands) | Three Months Ended June 30, | | Variance | | Six Months Ended June 30, | | Variance | |
|---------------------------|-----------------------------|------------------|-----------------|--------------|---------------------------|------------------|-----------------|-------------|
| | 2013 | 2012 | \$ | % | 2013 | 2012 | \$ | % |
| Gross Profit Products | \$ 8,562 | \$ 7,996 | \$ 566 | 7.1% | \$ 14,519 | \$ 14,240 | \$ 279 | 2.0% |
| Gross Margin % | 23.8% | 23.8% | | | 19.4% | 21.7% | | |
| Gross Profit Services | \$ 10,241 | \$ 8,996 | \$ 1,245 | 13.8% | \$ 20,250 | \$ 19,244 | \$ 1,006 | 5.2% |
| Gross Margin % | 12.8% | 14.7% | | | 12.8% | 14.4% | | |
| Total Gross Profit | \$ 18,803 | \$ 16,992 | \$ 1,811 | 10.7% | \$ 34,769 | \$ 33,484 | \$ 1,285 | 3.8% |
| <i>Gross Margin %</i> | <i>16.2%</i> | <i>17.9%</i> | | | <i>14.9%</i> | <i>16.8%</i> | | |

Products.

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The increase in Products Division gross profit during the three months ended June 30, 2013 of \$0.6 million compared to the corresponding period in 2012, was primarily due to higher revenue as the realized gross margin percentage was unchanged during the period.

The increase in Products Division gross profit during the six months ended June 30, 2013 of \$0.3 million compared to the corresponding periods in 2012, was primarily due to higher shipment volumes which impacted gross profit dollars by approximately \$2.3 million. The effect of the increase in gross profit dollars was partially offset by lower as sold margins in our organic business, unfavorable absorption from declining job flow and higher than anticipated costs on discrete projects incurred during the first quarter of 2013 in our organic products business.

Table of Contents*Services.*

The increase in Services Division gross profit during the three and six months ended June 30, 2013 of \$1.2 million and \$1.0 million, respectively, compared to the corresponding periods in 2012, was primarily due to \$1.0 million of incremental gross profit related to the acquisition of Hetsco in the second quarter of 2013. Additionally, our organic Services Division revenue increase contributed \$2.3 million and \$3.0 million of additional gross profit during the three and six months ended June 30, 2013, respectively. These increases were partially offset by the decrease in our organic Services Division gross margin percentage, which impacted gross profit dollars by approximately \$2.0 million and \$3.0 million during the three and six months ended June 30, 2013, respectively. The decrease in gross margin percentage was primarily due to higher margins realized on two capital projects in the first half of 2012 that did not recur during the three and six months ended June 30, 2013.

Selling and Marketing Expenses

(\$ in thousands)

| | Three Months Ended June 30, | | Variance | | Six Months Ended June 30, | | Variance | |
|--------------------------------|-----------------------------|----------|----------|-------|---------------------------|----------|----------|-------|
| | 2013 | 2012 | \$ | % | 2013 | 2012 | \$ | % |
| Selling and marketing expenses | \$ 2,462 | \$ 1,486 | \$ 976 | 65.7% | \$ 4,685 | \$ 2,990 | \$ 1,695 | 56.7% |

Selling and marketing expenses include costs associated with selling and marketing our products and services. Major components of these costs are personnel, sales commissions, sales promotion, advertising, literature, bidding, estimating and trade shows.

Selling and marketing expenses increased by \$1.0 million during the three months ended June 30, 2013 as compared to the corresponding period in 2012, resulting from incremental expenses of \$0.3 million from the 2012 Acquisitions, \$0.1 million from the Hetsco acquisition and \$0.3 million due to the establishment of our global commercial leadership team as part of our growth strategy. The remainder of the increase was primarily due to increased efforts for bid and proposal activity in our organic businesses.

Selling and marketing expenses increased by \$1.7 million during the six months ended June 30, 2013 as compared to the corresponding period in 2012, resulting from incremental expenses of \$0.6 million from the 2012 Acquisitions, \$0.1 million from the Hetsco acquisition and \$0.6 million due to the establishment of our global commercial leadership team as part of our growth strategy. The remainder of the increase was primarily due to increased efforts for bid and proposal activity in our organic businesses.

General and Administrative Expenses

(\$ in thousands)

| | Three Months Ended June 30, | | Variance | | Six Months Ended June 30, | | Variance | |
|-------------------------------------|-----------------------------|-----------|----------|-------|---------------------------|-----------|----------|------|
| | 2013 | 2012 | \$ | % | 2013 | 2012 | \$ | % |
| General and administrative expenses | \$ 12,812 | \$ 13,271 | \$ (459) | -3.5% | \$ 27,366 | \$ 25,237 | \$ 2,129 | 8.4% |

General and administrative costs primarily include the compensation and benefits for executive, finance, accounting, information technology, facilities and human resources personnel, as well as insurance expenses, legal and professional fees, facility costs, utility expense and other general expenses.

General and administrative expenses, excluding acquisition and integration costs, decreased by \$2.0 million during the three months ended June 30, 2013 as compared to the corresponding period in 2012, resulting primarily from \$2.2 million of reduced stock and other incentive compensation expense and \$1.2 million of lower legal and professional fees. Also contributing to the decrease in 2013 were costs incurred during the three months ended June 30, 2012 for Chief Executive Officer (CEO) transition costs of \$0.9 million and expenses related to the enterprise resource planning (ERP) system implementation within our Products Division that did not occur during the three months ended June 30, 2013. These decreases were partially offset by \$1.8 million of incremental normal operating expenditure from the 2012 Acquisitions and the Hetsco acquisition and \$0.4 million of costs related to strategic investments in personnel and professional fees for our growth strategy. Total acquisition and integration costs were \$1.7 million and \$0.2 million for the three months ended June 30, 2013 and 2012, respectively.

General and administrative expenses, excluding acquisition and integration costs, increased by \$0.1 million during the six months ended June 30, 2013 as compared to the corresponding period in 2012, resulting primarily from \$2.7 million of incremental normal operating expenditures from the Hetsco acquisition and the 2012 Acquisitions. Also contributing to the increase was \$1.8 million of costs related to strategic investments in personnel and professional fees for our growth strategy. These increases were partially offset by \$2.6 million of reduced stock and other incentive compensation expense and \$1.0 million of lower legal and professional fees. The remainder of the decrease was primarily due to higher costs incurred during the six months ended June 30, 2012 than in 2013 for CEO transition costs of \$0.7 million and expenses

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related to the ERP system implementation within our Products Division that did not occur during the six months ended June 30, 2013. Total acquisition and integration costs were \$2.2 million and \$0.2 million for the six months ended June 30, 2013 and 2012, respectively.

Table of Contents**Depreciation and Amortization Expense**

| (\$ in thousands) | Three Months Ended June 30, | | Variance | | Six Months Ended June 30, | | Variance | |
|-------------------|-----------------------------|------|----------|---|---------------------------|------|----------|---|
| | 2013 | 2012 | \$ | % | 2013 | 2012 | \$ | % |

| | | | | | | | | |
|---------------------------------------|----------|--------|----------|--------|----------|--------|----------|--------|
| Depreciation and amortization expense | \$ 1,559 | \$ 267 | \$ 1,292 | 483.9% | \$ 2,632 | \$ 509 | \$ 2,123 | 417.1% |
|---------------------------------------|----------|--------|----------|--------|----------|--------|----------|--------|

Depreciation and amortization expense consists primarily of depreciation of fixed assets and amortization of definite-lived intangible assets and excludes amounts included in cost of revenue. Depreciation and amortization expense increased by \$1.3 million and \$2.1 million during the three and six months ended June 30, 2013, respectively, as compared to the corresponding periods in 2012. The increases primarily related to \$0.9 million and \$1.6 million of amortization expense during the three and six months ended June 30, 2013, respectively, related to intangibles acquired from the 2012 Acquisitions and the Hetsco acquisition. The remainder of the increase was due to additional depreciation expense from fixed asset purchases in our organic businesses that occurred after June 30, 2012 as well as \$0.1 million and \$0.2 million of additional depreciation expense from the 2012 Acquisitions and the Hetsco acquisition during the three and six months ended June 30, 2013, respectively.

Operating Income (Loss)

| (\$ in thousands) | Three Months Ended June 30, | | Variance | | Six Months Ended June 30, | | Variance | |
|----------------------------------|-----------------------------|-----------------|-------------|-------------|---------------------------|-----------------|-------------------|---------------|
| | 2013 | 2012 | \$ | % | 2013 | 2012 | \$ | % |
| Operating Income (Loss) Products | \$ 1,166 | \$ 763 | \$ 403 | 52.8% | \$ (1,371) | \$ 397 | \$ (1,768) | -445.3% |
| Operating Income Services | 804 | 1,205 | (401) | -33.3% | 1,457 | 4,351 | (2,894) | -66.5% |
| Total | \$ 1,970 | \$ 1,968 | \$ 2 | 0.1% | \$ 86 | \$ 4,748 | \$ (4,662) | -98.2% |

Products.

Products Division operating income of \$1.2 million during the three months ended June 30, 2013 increased \$0.4 million compared to operating income of \$0.8 million during the corresponding period in 2012. Gross profit increased by \$0.6 million primarily due to a higher revenue during the period. Also impacting the change was a \$0.9 million lower allocation of corporate headquarters costs, which was impacted by decreases in stock based compensation, incentive compensation and legal and professional fees. These increases in operating income were partially offset by a \$1.1 million increase in operating expenses mainly due to incremental costs associated with 2012 Acquisitions.

Products Division operating loss of \$1.4 million during the six months ended June 30, 2013 decreased \$1.8 million compared to operating income of \$0.4 million during the corresponding period in 2012. Impacting the decrease from operating income to operating loss was \$2.8 million of additional operating expenses primarily due to the 2012 Acquisitions. This was partially offset by a \$0.7 million lower allocation of corporate headquarters costs and gross profit of \$0.3 million from factors as discussed above.

Services.

Services Division operating income of \$0.8 million during the three months ended June 30, 2013 decreased \$0.4 million or 33.3% compared to operating income of \$1.2 million during the corresponding period in 2012. The decrease in operating income was primarily due to a \$2.8 million increase in operating expenses. The increase in operating expenses was primarily due to \$2.9 million incremental expenses associated with the Hetsco acquisition including due diligence and transaction costs associated with the acquisition and partially offset by a \$0.1 million reduction within the organic Services business. Also offsetting the increase in operating expenses was a \$1.1 million lower allocation of corporate headquarters costs, which was impacted by decreases in stock based compensation, incentive compensation and legal and professional fees. In addition, the increase in operating expenses was offset by an increase in gross profit of \$1.2 million primarily due to higher revenue.

Services Division operating income of \$1.5 million during the six months ended June 30, 2013 decreased \$2.9 million or 66.5% compared to operating income of \$4.4 million during the corresponding period in 2012. The decrease in operating income was primarily due to \$2.9 million of higher operating expenses mainly from incremental expenses associated with the Hetsco acquisition including due diligence and transaction costs associated with the acquisition. Also impacting the decrease in operating income was \$1.0 million of higher allocated corporate headquarters costs from strategic investments in personnel and professional fees for our growth strategy offset by lower stock compensation expense. Offsetting the decrease in operating income was an increase in gross profit of \$1.0 million primarily due to higher revenue.

Table of Contents**Interest Expense, net**

| (\$ in thousands) | Three Months Ended June 30, | | Variance | | Six Months Ended June 30, | | Variance | |
|-----------------------|-----------------------------|-------|----------|--------|---------------------------|----------|----------|--------|
| | 2013 | 2012 | \$ | % | 2013 | 2012 | \$ | % |
| Interest expense, net | \$ 190 | \$ 90 | \$ 100 | 111.1% | \$ 276 | \$ 1,271 | \$ (995) | -78.3% |

Interest expense, net consists of interest on outstanding letters of credit, interest on our unused commitment and amortization of debt issuance costs offset by interest income earned on cash balances.

Interest expense, net increased \$0.1 million during the three months ended June 30, 2013, compared to the corresponding period in 2012. The increase was primarily attributable to interest expense related to borrowings on the Revolving Credit Facility during the second quarter of 2013 to fund the Hetsco acquisition. There were no borrowings during the second quarter of 2012.

Interest expense, net decreased \$1.0 million during the six months ended June 30, 2013, compared to the corresponding period in 2012. The decrease was primarily attributable to extinguishing our previous credit facility, resulting in a \$1.1 million charge to write-off the remaining portion of unamortized debt issuance costs during the six months ended June 30, 2012.

Income Tax Expense

| (\$ in thousands) | Three Months Ended June 30, | | Variance | | Six Months Ended June 30, | | Variance | |
|--------------------|-----------------------------|--------|----------|-------|---------------------------|----------|------------|--------|
| | 2013 | 2012 | \$ | % | 2013 | 2012 | \$ | % |
| Income tax expense | \$ 884 | \$ 917 | \$ (33) | -3.6% | \$ 265 | \$ 1,629 | \$ (1,364) | -83.7% |

Income tax expense for interim periods is based on estimates of the effective tax rate during the entire fiscal year. The effective income tax rate is based upon the estimated income during the year, the estimated composition of the income in different jurisdictions and discrete adjustments, if any, in the applicable quarterly periods for settlements of tax audits or assessments and the resolution or identification of tax position uncertainties.

During the three months ended June 30, 2013, we recorded income tax expense of \$0.9 million, or 54.4% of pretax income, compared to \$0.9 million of income tax expense, or 48.8% of pretax income, in the same period for 2012. The increase in our effective tax rate was primarily due to \$0.3 million of permanent, discrete non-deductible acquisition expenses during the quarter. Excluding the effect of the non-deductible acquisition expenses, our tax rate for the quarter would have been 35.4%. The effective tax rate in 2012 differs from the statutory rate due to U.S. state income taxes, non-deductible expenses and changes in uncertain tax benefit positions.

During the six months ended June 30, 2013, we recorded income tax expense of \$0.3 million, or -136.6% of pretax loss, compared to \$1.6 million of income tax expense, or 46.8% of pretax income, in the same period for 2012. The decrease in our effective tax rate was primarily due to the pre-tax loss during the six months ended June 30, 2013. Excluding the effect of the \$0.3 million of non-deductible acquisition expenses recognized in the second quarter of 2013, our tax rate for the six months ended June 30, 2013 would have been 22.7%, which is less than the statutory rate primarily due to favorable changes in uncertain tax benefit positions. The effective tax rate in 2012 differs from the statutory rate due to U.S. state income taxes, non-deductible expenses and changes in uncertain tax benefit positions.

As of June 30, 2013, we would need to generate approximately \$104.1 million of future financial taxable income to realize our deferred tax assets.

Under the Financial Accounting Standard Board (FASB) Accounting Standards Codification Topic 740 *Income Taxes* (ASC 740), FASB requires companies to assess whether valuation allowances should be established against their deferred tax assets based on the consideration of all available positive and negative evidence, and utilizing a more likely than not standard. In making such assessments, significant weight is given to evidence that can be objectively verified. A company's current or previous operating history are given more weight than its future outlook, although we do consider future taxable income projections, ongoing tax planning strategies and the limitation on the use of carryforward losses in determining valuation allowance needs.

We establish valuation allowances for our deferred tax assets if, based on the available evidence, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Based on the company's future strategy, its recent utilization of net operating loss carryforwards, the scheduled reversal of deferred tax liabilities, historical operating income, projected future taxable income, and projected foreign source

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income, it is reasonably possible that certain foreign tax credit valuation allowances may be released in the near term in accordance with ASC 740. The potential range of foreign tax credit valuation allowance releases are projected to be between \$4.0 million and \$6.0 million.

Loss from Discontinued Operations

| (\$ in thousands) | Three Months Ended June 30, | | Variance | | Six Months Ended June 30, | | Variance | |
|-----------------------------------|-----------------------------|---------|----------|--------|---------------------------|----------|----------|--------|
| | 2013 | 2012 | \$ | % | 2013 | 2012 | \$ | % |
| Loss from discontinued operations | \$ (1) | \$ (60) | \$ 59 | -98.3% | \$ (41) | \$ (127) | \$ 86 | -67.7% |

Loss from discontinued operations during the three and six months ended June 30, 2013 and 2012 were fully comprised of the Deltak business unit, divested on August 31, 2011. These losses consisted primarily of trailing costs from in process contracts or warranty and litigation expenses.

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Liquidity and Capital Resources

Overview

As of June 30, 2013, our unrestricted cash and cash equivalents totaled \$40.1 million, comprised of \$12.1 million of U.S. cash and \$28.0 million of non-U.S. cash. The increase in unrestricted cash and cash equivalents of approximately \$8.2 million from December 31, 2012, was impacted by the following activity:

We spent \$33.0 million, net, and borrowed a net \$20.0 million of cash to fund the Hetsco acquisition, subject to final working capital adjustments.

We received \$23.9 million of cash from working capital in 2013 as compared to \$7.5 million spent in 2012.

We spent \$3.1 million of cash on dividends.

In addition to our unrestricted cash and cash equivalents, the amount available under our Revolving Credit Facility as of June 30, 2013 was \$67.1 million. Our ability to access the maximum amount of availability is dependent upon certain conditions as defined in the Revolving Credit Facility agreement.

Cash generated by operations and borrowings available under our Revolving Credit Facility represent our primary sources of short-term liquidity. We believe our existing cash and cash equivalents, cash flow from operations and our available borrowings will be adequate to satisfy our working capital needs, general corporate headquarters purposes, capital expenditures, interest payments on our unused borrowing capacity, common stock repurchases, dividends on our common stock and other liquidity requirements associated with our existing operations over the next 12 months. Additionally, we may use U.S. or non-U.S. cash on hand or may borrow against our Revolving Credit Facility to support growth initiatives either organically or through additional acquisitions of complementary businesses.

Included in our total unrestricted cash and cash equivalents was approximately \$28.0 million maintained in our non-U.S. operations and subsidiaries. In general, these resources are not available to fund our U.S. operations unless the funds are repatriated to the U.S., which would expose us to taxes we presently have not accrued in our results of operations. We presently have no plans to repatriate these funds to the U.S. as we believe the liquidity generated by our U.S. operations and our unused borrowing capacity are sufficient to meet the cash requirements of our U.S. operations.

The primary elements of our working capital accounts are accounts receivable, costs and estimated earnings in excess of billings, other assets, accounts payable, billings in excess of costs and estimated earnings and other accrued liabilities. We continually monitor our accounts receivable and manage our operating cash flows by managing the working capital accounts in total, rather than by the individual elements. This comprehensive view of working capital, taking into account each of the six primary elements listed, is both common and useful in our project-based industry, as it facilitates reviews of cash flow information at the total working capital level.

Our ability to generate sufficient cash depends on numerous factors beyond our control. We cannot be assured that our business will generate sufficient cash flow from operations or that future borrowings in addition to our Revolving Credit Facility will be available to us in an amount sufficient to enable us to fund our liquidity needs. There can be no assurance that additional financing above our Revolving Credit Facility will continue to be available in the future or that it will be available under terms acceptable to us. Failure to obtain sufficient capital could materially hinder our future expansion strategies.

Dividend and Stock Repurchases

In May 2012, our Board of Directors approved a dividend policy related to our common stock. The dividends declared and paid during each of the first and second quarters of 2013 were \$0.09 per share or \$1.5 million. We anticipate the cash used for future dividends and the repurchase program will come from current U.S. cash and from cash generated from U.S. operating activities. The timing and amounts of any future dividends are subject to determination and approval by our Board of Directors.

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Since May 2012, we have had a share repurchase program to repurchase up to two million shares of our common stock until the earlier of June 30, 2014 or a determination by the Board of Directors to discontinue the repurchase program. The repurchase program does not obligate us to acquire any specific number of shares. During the six months ended June 30, 2013, we made no share repurchases under the repurchase program. As of June 30, 2013, we had 1,578,269 shares remaining to be repurchased under the current authorization.

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Changes in cash and cash equivalents during the six months ended June 30, 2013 and 2012 were as follows (\$ in thousands):

| | Six Months Ended June 30, | |
|--|----------------------------------|-------------------|
| | 2013 | 2012 |
| Statement of cash flow data: | | |
| Cash flows provided by (used in): | | |
| Operating activities | \$ 28,272 | \$ (512) |
| Investing activities | (35,393) | (2,199) |
| Financing activities | 15,328 | (5,487) |
| Effect of exchange rate changes on cash | (31) | (810) |
| Change in cash and cash equivalents | \$ 8,176 | \$ (9,008) |

2013 as compared to 2012

Operating Activities

Cash flows provided by operating activities during the six months ended June 30, 2013 was \$28.3 million and was primarily impacted by the following:

Net loss of \$0.5 million, adjusted by non-cash expenses of \$2.5 million for stock-based compensation and \$3.3 million of depreciation and amortization on plant, property and equipment and intangible assets. This was partially offset by a \$0.8 million increase in net deferred income taxes.

Net accounts receivable decreased by \$37.7 million increasing operating cash flows. This change included decreases in accounts receivable of approximately \$28.6 million and \$9.1 million from our Products and Services Divisions, respectively. This change was primarily driven by the large volume of projects collected during the period that were recognized in prior periods.

A decrease in cash due to a total of \$2.9 million of additional working capital deployed (the sum of the changes in costs and estimated earnings in excess of billings and billings in excess of costs and estimated earnings) as compared to jobs in progress as of December 31, 2012. This change was primarily driven by a higher level of project activity during 2013 in our Products Division, partially offset by the timing of billings in our Services Division.

A decrease in cash from accounts payable of \$8.4 million from both our Products Division and our Services Division as payables declined from December 31, 2012 related to the large volume of projects completed during the period.

Cash flows used in operating activities during the six months ended June 30, 2012 was \$0.5 million and was primarily impacted by the following:

Net income of \$1.7 million, adjusted by non-cash expenses of \$3.9 million for stock-based compensation and \$1.2 million of amortization of deferred financing costs.

Net accounts receivable decreased by \$14.5 million contributing higher operating cash flows. This change included favorable contributions from both our Products and Services Divisions.

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A decrease in cash due to a total of \$20.0 million of additional working capital deployed (the sum of the changes in costs and estimated earnings in excess of billings and billings in excess of costs and estimated earnings) to jobs in progress as of June 30, 2012. This change was primarily driven by delayed shipments in our Products Division and also impacted by the timing of billings in our Services Division.

A decrease in cash of \$1.6 million for accrued and other liabilities due to month-end payroll cut off dates.

Investing Activities

Cash flows used in investing activities of \$35.4 million during the six months ended June 30, 2013 consisted primarily of \$33.0 million of net cash paid for the Hetsco acquisition, subject to final working capital adjustments, and \$2.5 million of purchases of property, plant and equipment.

Cash flows used in investing activities of \$2.2 million during the six months ended June 30, 2012 consisted primarily of purchases of property, plant and equipment.

Financing Activities

Cash flows provided by financing activities of \$15.3 million during the six months ended June 30, 2013 consisted primarily of \$20.0 million of net cash proceeds from borrowings on our Revolving Credit Facility offset by cash expenditures of \$3.1 million related to cash dividends paid in the first half of 2013 and \$1.5 million of cash paid for the repurchase of stock-based awards for payment of statutory taxes due on stock-based compensation.

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Cash flows used in financing activities of \$5.5 million during the six months ended June 30, 2012 consisted of cash expenditures of \$3.0 million for the repurchase of stock-based awards for payment of statutory taxes due on stock-based compensation, \$1.5 million related to cash dividends paid in the first quarter of 2013 and \$0.9 million of debt issuance costs.

Effect of Exchange Rate Changes on Cash

Exchange rate changes had a de minimus impact on cash during the six months ended June 30, 2013 as the Euro, Mexican Peso and Chinese Reminbi remained relatively steady against the U.S. Dollar from December 31, 2012 to June 30, 2013. The effect of exchange rate changes decreased cash by \$0.8 million during the six months ended June 30, 2012. This decrease was primarily driven by the weakening of the Euro against the U.S. Dollar from December 31, 2011 to June 30, 2012.

Discontinued Operations

Cash flows used in discontinued operations operating activities were \$0.2 million and \$0.1 million during the six months ended June 30, 2013 and 2012, respectively.

Financing

Credit Facility. Our Revolving Credit Facility allows for borrowings up to \$100 million, with an accordion feature for up to \$50 million of additional borrowing capacity. The facility has a letter of credit sublimit of \$75 million and provides access to multi-currency funds. The Revolving Credit Facility has a maturity date of February 21, 2017. As of June 30, 2013, we had \$20.0 million of debt outstanding and we were in compliance with all financial and other covenants under the Revolving Credit Facility.

The Revolving Credit Facility, while structured to support strategic growth initiatives and provide flexibility regarding return on capital alternatives, includes affirmative and negative covenants, including customary limitations on securing additional debt and liens and restrictions on transactions and payments as well as the following two financial covenants:

Our maximum consolidated leverage ratio cannot exceed specified limits. For these purposes, our consolidated leverage ratio on any date is the ratio of our consolidated funded indebtedness to our consolidated EBITDA for the four most recent quarters. We define EBITDA as net income (loss) plus interest expense, net of interest income, income taxes, and depreciation and amortization.

Our consolidated interest coverage ratio must be maintained at least at specified minimum levels. For these purposes, our consolidated interest coverage ratio is the ratio of (a) our consolidated EBITDA for the four most recent quarters to (b) our consolidated interest expense (consisting of all Global Power interest) for that period.

We will be in default under the Revolving Credit Facility if we:

fail to comply with any of these financial covenants;

fail to comply with certain other customary affirmative or negative covenants;

fail to make payments when due;

experience a change of control; or

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become subject to insolvency proceedings.

For these purposes, a change of control will occur if any one person or group obtains control of more than 25% ownership, unless they were an investor on February 21, 2012 in which case the ownership percentage would need to be more than 40% for a change of control to occur, or if continuing directors cease to constitute at least a majority of the members of our Board of Directors.

If we default, the participating banks may restrict our ability to borrow additional funds under the Revolving Credit Facility, require that we immediately repay all outstanding loans with interest and require the cash collateralization of outstanding letter of credit obligations. We have given a first priority lien on substantially all of our assets as security for the Revolving Credit Facility.

We may review from time to time possible expansion and acquisition opportunities relating to our business. The timing, size or success of any acquisition effort and the associated potential capital commitments are unpredictable. We may seek to fund all or part of any such efforts with proceeds from debt and/or equity issuances. Debt or equity financing may not, however, be available to us at that time due to a variety of events, including, among others, credit rating agency downgrades of our debt, industry conditions, general economic conditions, market conditions and market perceptions of us and our industry.

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On July 9, 2013, we acquired IBI, LLC (IBI Power) as described in Note 12 *Subsequent Events* to the Condensed Consolidated Financial Statements in this Form 10-Q. The aggregate consideration paid consisted of \$19.5 million funded using cash on hand and a \$10.0 million draw on our Revolving Credit Facility, subject to working capital adjustments. As of August 7, 2013, we had \$30.0 million outstanding under our Revolving Credit Facility and up to \$60.6 million of available borrowing capacity. Our ability to access the maximum amount of availability is dependent upon certain conditions as defined in the Revolving Credit Facility agreement.

Off-Balance Sheet Transactions

Our liquidity is currently not dependent on the use of off-balance sheet transactions but, in line with industry practice, we are often required to provide performance and surety bonds to customers and may be required to provide letters of credit. If performance assurances are extended to customers, generally our maximum potential exposure is limited in the contract with our customers. We frequently obtain similar performance assurances from third party vendors and subcontractors for work performed in the ordinary course of contract execution. However, the total costs of a project could exceed our original cost estimates, and we could experience reduced gross profit or possibly a loss for a given project. In some cases, if we fail to meet certain performance standards, we may be subject to contractual liquidated damages.

As of June 30, 2013, we had a contingent liability for issued and outstanding stand-by letters of credit, generally issued to secure performance on customer contracts. The balance of letters of credit totaled approximately \$12.9 million for the U.S. entities and \$9.9 million for non-U.S. entities as of June 30, 2013. Currently, there are no amounts drawn upon these letters of credit. In addition, as of June 30, 2013, we had outstanding surety bonds on projects of approximately \$3.4 million. Our subsidiaries provide financial guarantees for certain contractual obligations in the ordinary course of business. As of June 30, 2013, we had \$8.6 million of subsidiary company financial guarantees outstanding.

Critical Accounting Policies

Our condensed consolidated interim financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. Preparation of these statements requires management to make judgments and estimates. Item 7 of Part II of our Annual Report on Form 10-K, filed with the SEC on March 7, 2013, addressed the accounting policies and related estimates that we believed were the most critical to understanding our consolidated financial statements, financial condition and results of operations and those that require management judgment and assumptions, or involve uncertainties. We did not have a significant change to the application of our critical accounting policies and estimates during the first six months of 2013.

Contractual Obligations

There have been no material changes to the table of contractual obligations presented in our Annual Report on Form 10-K, filed with the SEC on March 7, 2013.

Item 3. *Quantitative and Qualitative Disclosures About Market Risk.*

We may be exposed to market risk through changes in interest rates and foreign currency exchange fluctuations. We have established policies to monitor and control these market risks.

Foreign Exchange Rate Risk. We operate in a number of non-U.S. areas and are involved in transactions denominated in currencies other than the U.S. dollar, which exposes us to foreign currency exchange rate risk. We have from time-to-time used derivative instruments to hedge our foreign currency transactions. We did not enter into any such instruments as of or during the three months ended June 30, 2013. We do not hold or issue foreign currency forward contracts, option contracts or other derivative financial instruments for speculative purposes.

Interest Rate Risk. Our primary market risk exposure is volatility of interest rates, primarily in the U.S. We have from time-to-time used a combination of fixed and floating rate debt and interest rate swap agreements to manage our interest rates. We did not enter into any such instruments as of or during the three months ended June 30, 2013. We are subject to interest rate changes on our London Interbank Offered Rate (LIBOR)-based variable interest under our Revolving Credit Facility.

Interest Rate Sensitivity. Based on the \$20.0 million of outstanding borrowings as of June 30, 2013, a 50 basis point fluctuation in short-term interest rates would have a \$0.1 million impact on our expected pre-tax income on an annual basis.

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Item 4. Controls and Procedures
Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports under the Securities Exchange Act of 1934, as amended (the Exchange Act), is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure based on the definition of disclosure controls and procedures in Rules 13a-15(e) and 15d-15(e) under the Exchange Act. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives.

We carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of June 30, 2013. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this report.

Changes in Internal Controls over Financial Reporting

During the second quarter of 2013, we acquired Hetsco, (see Note 3 *Acquisitions*), which represented 11.7% of our total assets as of June 30, 2013. We are in the process of fully integrating Hetsco into our internal controls over financial reporting and, in reliance on interpretive guidance issued by the SEC staff, disclosure of changes in internal control over financial reporting related to Hetsco have been excluded. Otherwise, there was no change in our internal control over financial reporting during the most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents**Part II OTHER INFORMATION****Item 1. Legal Proceedings.**

The information included in Note 7 *Commitments and Contingencies* to the Condensed Consolidated Financial Statements in this Form 10-Q is incorporated by reference into this Item.

Item 1A. Risk Factors.

There were no material changes to our risk factors from those reported in our Annual Report on Form 10-K as filed with the SEC on March 7, 2013.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.*Unregistered Sales of Equity Securities*

There have been no unregistered sales of equity securities during the period covered by this Form 10-Q.

Issuer Purchases of Equity Securities

The following table presents information regarding our repurchases of shares of our common stock on a monthly basis during the second quarter of 2013.

| Period | Total Number of Shares Purchased ⁽¹⁾ | Average Price Paid Per Share | Total Number of Shares Purchased as Part of a Publicly Announced Plan ⁽²⁾ | Maximum Number of Shares That May Yet Be Purchased Under the Plan ⁽²⁾ |
|--------------------------------------|---|------------------------------|--|--|
| April 1, 2013 through April 30, 2013 | 52,131 | \$ 17.62 | | 1,578,269 |
| May 1, 2013 through May 31, 2013 | 1,644 | \$ 16.04 | | 1,578,269 |
| June 1, 2013 through June 30, 2013 | | | | 1,578,269 |
| Total | 53,775 | \$ 17.57 | | 1,578,269 |

⁽¹⁾ Total number of shares purchased during the second quarter of 2013 were not purchased pursuant to a publicly announced plan, but were surrendered to satisfy statutory minimum tax withholding obligations in connection with the vesting of restricted stock awards issued to employees under our stockholders-approved long-term incentive plan.

⁽²⁾ Our share repurchase program was approved by the Board on May 30, 2012 and allows for repurchase of up to two million shares of our common stock until the earlier of June 30, 2014 or a determination by the Board of Directors to discontinue the repurchase program. The repurchase program does not obligate us to acquire any specific number of shares.

Item 3. Defaults Upon Senior Securities.

None.

Item 4. *Mine Safety Disclosures.*

Not applicable.

Item 5. *Other Information.*

None.

Table of Contents**Item 6. Exhibits.**

| Exhibit | Description |
|----------------|---|
| 10.1 | Separation Agreement by and between Kenneth W. Robuck and Global Power Equipment Group Inc., dated as of June 24, 2013 (filed as Exhibit 10.1 to our Form 8-K filed with the commission on June 28, 2013 and incorporated herein by reference.* |
| 31.1 | Certification by the Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 31.2 | Certification by the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 32.1 | Certification by the Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 32.2 | Certification by the Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 101.INS | XBRL Instance Document** |
| 101.SCH | XBRL Taxonomy Extension Schema Document** |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document** |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document ** |
| 101.LAB | XBRL Taxonomy Extension Labels Linkbase Document** |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document** |

* Indicates a management contract or compensatory plan or arrangement.

** Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934 and otherwise are not subject to liability.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

GLOBAL POWER EQUIPMENT GROUP INC.

Date: August 8, 2013

By: /s/ William G. Evans
William G. Evans,
Vice President and Chief Accounting Officer

**As a duly authorized officer of the Registrant and as principal
accounting officer.**

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