TRICO BANCSHARES /
Form 10-Q
August 08, 2014
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## UNITED STATES

# SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended: June 30, 2014 Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
for the transition period from $\qquad$ to $\qquad$ . Commission File Number: 000-10661

TriCo Bancshares
(Exact Name of Registrant as Specified in Its Charter)

# CALIFORNIA <br> (State or Other Jurisdiction <br> of Incorporation or Organization) <br> 94-2792841 <br> (I.R.S. Employer <br> Identification Number) <br> 63 Constitution Drive <br> Chico, California 95973 <br> (Address of Principal Executive Offices)(Zip Code) 

(530) 898-0300
(Registrant s Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x Yes "No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). x Yes * No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, non-accelerated filer, or a smaller reporting company. See definitions of accelerated filer , large accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer
Accelerated filer
x
Non-accelerated filer
Smaller reporting company * Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). * Yes x No

Indicate the number of shares outstanding for each of the issuer s classes of common stock, as of the latest practical date:

Common stock, no par value: 16,133,414 shares outstanding as of August 1, 2014

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TriCo Bancshares

## FORM 10-Q

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## FORWARD-LOOKING STATEMENTS

This report on Form 10-Q contains forward-looking statements about TriCo Bancshares (the Company ) that are subject to the protection of the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on the current knowledge and belief of the Company s management ( Management ) and include information concerning the Company s possible or assumed future financial condition and results of operations. When you see any of the words believes , expects , anticipates , estimates , or similar expression it may mean the Company is making forward-looking statements. A number of factors, some of which are beyond the Company s ability to predict or control, could cause future results to differ materially from those contemplated. The reader is directed to the Company s annual report on Form 10-K for the year ended December 31, 2013, and Part II, Item 1A of this report for further discussion of factors which could affect the Company s business and cause actual results to differ materially from those suggested by any forward-looking statement made in this report. Such Form $10-\mathrm{K}$ and this report should be read to put any forward-looking statements in context and to gain a more complete understanding of the risks and uncertainties involved in the Company s business. Any forward-looking statement may turn out to be wrong and cannot be guaranteed. The Company does not intend to update any forward-looking statement after the date of this report.

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## PART I FINANCIAL INFORMATION

## Item 1. Financial Statements

## TRICO BANCSHARES

## CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except share data; unaudited)

|  | $\begin{gathered} \text { At June 30, } \\ 2014 \end{gathered}$ | $\begin{gathered} \text { At December 31, } \\ 2013 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| Assets: |  |  |  |
| Cash and due from banks | \$ 76,104 | \$ | 76,915 |
| Cash at Federal Reserve and other banks | 268,279 |  | 521,453 |
| Cash and cash equivalents | 344,383 |  | 598,368 |
| Investment securities: |  |  |  |
| Available for sale | 91,514 |  | 104,647 |
| Held to maturity | 422,502 |  | 240,504 |
| Restricted equity securities | 11,582 |  | 9,163 |
| Loans held for sale | 1,671 |  | 2,270 |
| Loans | 1,738,586 |  | 1,672,007 |
| Allowance for loan losses | $(39,968)$ |  | $(38,245)$ |
| Total loans, net | 1,698,618 |  | 1,633,762 |
| Foreclosed assets, net | 5,785 |  | 6,262 |
| Premises and equipment, net | 31,880 |  | 31,612 |
| Cash value of life insurance | 53,106 |  | 52,309 |
| Accrued interest receivable | 7,008 |  | 6,516 |
| Goodwill | 15,519 |  | 15,519 |
| Other intangible assets, net | 779 |  | 883 |
| Mortgage servicing rights | 5,909 |  | 6,165 |
| Other assets | 34,225 |  | 36,086 |
| Total assets | \$ 2,724,481 | \$ | 2,744,066 |
| Liabilities and Shareholders Equity: |  |  |  |
| Liabilities: |  |  |  |
| Deposits: |  |  |  |
| Noninterest-bearing demand | \$ 720,743 | \$ | 789,458 |
| Interest-bearing | 1,664,453 |  | 1,621,025 |
| Total deposits | 2,385,196 |  | 2,410,483 |
| Accrued interest payable | 849 |  | 938 |
| Reserve for unfunded commitments | 2,045 |  | 2,415 |

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| Other liabilities | 28,135 |  | 31,711 |
| :---: | :---: | :---: | :---: |
| Other borrowings | 6,075 |  | 6,335 |
| Junior subordinated debt | 41,238 |  | 41,238 |
| Total liabilities | 2,463,538 |  | 2,493,120 |
| Commitments and contingencies (Note 18) |  |  |  |
| Shareholders equity: |  |  |  |
| Common stock, no par value: 50,000,000 shares authorized; issued and outstanding: |  |  |  |
| 16,133,414 at June 30, 2014 | 92,322 |  |  |
| 16,076,662 at December 31, 2013 |  |  | 89,356 |
| Retained earnings | 166,433 |  | 159,733 |
| Accumulated other comprehensive income, net of tax | 2,188 |  | 1,857 |
| Total shareholders equity | 260,943 |  | 250,946 |
| Total liabilities and shareholders equity | \$ 2,724,481 | \$ | 2,744,066 |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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## TRICO BANCSHARES

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(In thousands, except per share data; unaudited)

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 | 2013 |
| Interest and dividend income: |  |  |  |  |
| Loans, including fees | \$ 24,433 | \$ 23,883 | \$ 48,171 | \$ 47,955 |
| Investment securities: |  |  |  |  |
| Taxable | 3,440 | 1,149 | 6,262 | 2,280 |
| Tax exempt | 117 | 150 | 253 | 251 |
| Dividends | 154 | 80 | 308 | 136 |
| Interest bearing cash at |  |  |  |  |
| Federal Reserve and other banks | 274 | 494 | 583 | 940 |
| Total interest and dividend income | 28,418 | 25,756 | 55,577 | 51,562 |
| Interest expense: |  |  |  |  |
| Deposits | 768 | 855 | 1,550 | 1,780 |
| Other borrowings | 1 | 1 | 2 | 2 |
| Junior subordinated debt | 306 | 311 | 610 | 622 |
| Total interest expense | 1,075 | 1,167 | 2,162 | 2,404 |
| Net interest income | 27,343 | 24,589 | 53,415 | 49,158 |
| Provision for (benefit from) loan losses | 1,708 | 614 | 353 | (494) |
| Net interest income after provision for (benefit from) loan losses | 25,635 | 23,975 | 53,062 | 49,652 |
| Noninterest income: |  |  |  |  |
| Service charges and fees | 5,519 | 6,693 | 10,981 | 12,622 |
| Gain on sale of loans | 514 | 1,590 | 978 | 3,884 |
| Commissions on sale of non-deposit investment products | 843 | 841 | 1,614 | 1,602 |
| Increase in cash value of life insurance | 400 | 380 | 797 | 806 |
| Other | 601 | 627 | 1,802 | 1,435 |
| Total noninterest income | 7,877 | 10,131 | 16,172 | 20,349 |
| Noninterest expense: |  |  |  |  |
| Salaries and related benefits | 13,317 | 12,890 | 26,620 | 25,851 |
| Other | 11,799 | 10,619 | 21,813 | 19,259 |
| Total noninterest expense | 25,116 | 23,509 | 48,433 | 45,110 |


| Income before income taxes | 8,396 | 10,597 | 20,801 | 24,891 |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Provision for income taxes | 3,537 | 4,272 | 8,577 | 10,089 |  |  |
| Net income | $\$ 4,859$ | $\$$ | 6,325 | $\$ 12,224$ | $\$ 14,802$ |  |
|  |  |  |  |  |  |  |
| Earnings per share: | $\$ 0.30$ | $\$$ | 0.39 | $\$$ | 0.76 | $\$$ |
| Basic | $\$$ | 0.30 | $\$$ | 0.39 | $\$$ | 0.75 |
| Diluted | $\$$ | 0.92 |  |  |  |  |

See accompanying notes to unaudited condensed consolidated financial statements.

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## TRICO BANCSHARES

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands; unaudited)

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 | 2013 |
| Net income | \$4,859 | \$ 6,325 | \$ 12,224 | \$ 14,802 |
| Other comprehensive income (loss), net of tax: |  |  |  |  |
| Unrealized gains (losses) on available for sale securities arising during the period | 381 | $(1,489)$ | 321 | $(2,110)$ |
| Change in minimum pension liability | 5 |  | 10 |  |
| Other comprehensive income (loss) | 386 | $(1,489)$ | 331 | $(2,110)$ |
| Comprehensive income | \$ 5,245 | \$ 4,836 | \$ 12,555 | \$ 12,692 |

See accompanying notes to unaudited condensed consolidated financial statements.

## TRICO BANCSHARES

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY

(In thousands, except share and per share data; unaudited)

|  | Shares of Common Stock | Common Stock | Retained Earnings | Accumulated Other Comprehensive Income |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 2012 | 16,000,838 | \$ 85,561 | \$ 141,639 | \$ | 2,159 | \$ 229,359 |
| Net income |  |  | 14,802 |  |  | 14,802 |
| Other comprehensive loss |  |  |  |  | $(2,110)$ | $(2,110)$ |
| Stock option vesting |  | 540 |  |  |  | 540 |
| Stock options exercised | 230,765 | 2,937 |  |  |  | 2,937 |
| Tax benefit of stock options exercised |  | 342 |  |  |  | 342 |
| Repurchase of common stock | $(166,134)$ | (892) | $(2,445)$ |  |  | $(3,337)$ |
| Dividends paid (\$0.20 per share) |  |  | $(3,207)$ |  |  | $(3,207)$ |
| Balance at June 30, 2013 | 16,065,469 | \$ 88,488 | \$ 150,789 | \$ | 49 | \$ 239,326 |
| Balance at December 31, 2013 | 16,076,662 | \$ 89,356 | \$ 159,733 | \$ | 1,857 | \$ 250,946 |
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See accompanying notes to unaudited condensed consolidated financial statements.

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## TRICO BANCSHARES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands; unaudited)

|  | For the six months ended June 30, |  |
| :---: | :---: | :---: |
|  | 2014 | 2013 |
| Operating activities: |  |  |
| Net income | \$ 12,224 | \$ 14,802 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Depreciation of premises and equipment, and amortization | 2,704 | 1,962 |
| Amortization of intangible assets | 104 | 105 |
| Provision for (benefit from) loan losses | 353 | (494) |
| Amortization of investment securities premium, net | 349 | 411 |
| Originations of loans for resale | $(31,032)$ | $(94,623)$ |
| Proceeds from sale of loans originated for resale | 32,333 | 103,089 |
| Gain on sale of loans | (978) | $(3,884)$ |
| Change in market value of mortgage servicing rights | 532 | (130) |
| Provision for losses on foreclosed assets | 40 | 573 |
| Gain on sale of foreclosed assets | $(1,468)$ | $(1,166)$ |
| (Gain) loss on disposal of fixed assets | (70) | 14 |
| Increase in cash value of life insurance | (797) | (806) |
| Stock option vesting expense | 534 | 540 |
| Stock option excess tax benefits | (220) | (342) |
| Change in: |  |  |
| Reserve for unfunded commitments | (370) | (405) |
| Interest receivable | (492) | (703) |
| Interest payable | (89) | (92) |
| Other assets and liabilities, net | $(2,256)$ | $(1,277)$ |
| Net cash from operating activities | 11,401 | 17,574 |
| Investing activities: |  |  |
| Proceeds from maturities of securities available for sale | 13,464 | 31,471 |
| Proceeds from maturities of securities held to maturity | 9,548 | 218 |
| Purchases of securities held to maturity | $(191,673)$ | $(85,877)$ |
| (Purchase) redemption of restricted equity securities | $(2,419)$ | 484 |
| Loan origination and principal collections, net | $(49,635)$ | $(34,239)$ |
| Loans purchased | $(19,690)$ | $(62,698)$ |
| Improvement of foreclosed assets | (462) |  |
| Proceeds from sale of other real estate owned | 6,483 | 10,202 |
| Proceeds from sale of premises and equipment | 120 | 2 |
| Purchases of premises and equipment | $(2,483)$ | $(5,700)$ |


| Life insurance proceeds |  | 706 |
| :---: | :---: | :---: |
| Net cash (used) provided by investing activities | $(236,747)$ | $(145,431)$ |
| Financing activities: |  |  |
| Net decrease in deposits | $(25,287)$ | $(23,000)$ |
| Net change in other borrowings | (260) | $(2,622)$ |
| Stock option excess tax benefits | 220 | 342 |
| Repurchase of common stock | (292) | (501) |
| Dividends paid | $(3,547)$ | $(3,207)$ |
| Exercise of stock options | 527 | 101 |
| Net cash used by financing activities | $(28,639)$ | $(28,887)$ |
| Net change in cash and cash equivalents | $(253,985)$ | $(156,744)$ |
| Cash and cash equivalents and beginning of year | 598,368 | 748,899 |
| Cash and cash equivalents at end of period | \$ 344,383 | \$ 592,155 |
| Supplemental disclosure of noncash activities: |  |  |
| Unrealized gain (loss) on securities available for sale | 553 | \$ $(3,642)$ |
| Loans transferred to foreclosed assets | \$ 4,116 | \$ 7,164 |
| Market value of shares tendered in-lieu of cash to pay for exercise of options and/or related taxes | \$ 2,259 | \$ 2,836 |
| Supplemental disclosure of cash flow activity: |  |  |
| Cash paid for interest expense | \$ 2,251 | \$ 2,496 |
| Cash paid for income taxes | \$ 11,500 | \$ 12,900 |

See accompanying notes to unaudited condensed consolidated financial statements.

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## NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## Note 1 Summary of Significant Accounting Policies

## Description of Business and Basis of Presentation

TriCo Bancshares is a California corporation organized to act as a bank holding company for Tri Counties Bank (the Bank ). The Bank is a state-chartered financial institution that is engaged in the general commercial banking business in the California counties of Butte, Contra Costa, Del Norte, Fresno, Glenn, Kern, Lake, Lassen, Madera, Mendocino, Merced, Napa, Nevada, Placer, Sacramento, Shasta, Siskiyou, Stanislaus, Sutter, Tehama, Tulare, Yolo and Yuba. Tri Counties Bank currently operates from 41 traditional branches and 19 in-store branches. The Company also formed two subsidiary business trusts, TriCo Capital Trust I and TriCo Capital Trust II (collectively, the Trusts), to issue trust preferred securities.

The following unaudited condensed financial statements of the Company have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in annual financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to those rules and regulations, although the Company believes that the disclosures made are adequate to make the information not misleading. In the opinion of Management, all adjustments, consisting solely of normal recurring adjustments, considered necessary for a fair presentation of results for the interim periods presented have been included. These interim condensed consolidated financial statements should be read in conjunction with the financial statements and related notes contained in the Company s 2013 Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 7, 2014.

The condensed consolidated financial statements include the accounts of the Company and its wholly-owned financial subsidiary, Tri Counties Bank. All significant intercompany balances and transactions have been eliminated. TriCo Capital Trust I and TriCo Capital Trust II, which were formed solely for the purpose of issuing trust preferred securities, are unconsolidated subsidiaries as the Company is not the primary beneficiary of the trusts and they are not considered variable interest entities. Operating results for the three and six months ended June 30, 2014 are not necessarily indicative of the results that may be expected for the year ending December 31, 2014. Certain amounts in the consolidated financial statements for the year ended December 31, 2013 and for the three and six months ended June 30, 2014 may have been reclassified to conform to the presentation of the condensed consolidated financial statements in 2014.

## Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires Management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. On an on-going basis, the Company evaluates its estimates, including those related to the adequacy of the allowance for loan losses, investments, intangible assets, income taxes and contingencies. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The allowance for loan losses, indemnification asset, foreclosed assets, goodwill and other intangible assets, income taxes, fair value of assets acquired and liabilities assumed in business combinations, the valuation of securities available-for-sale, and the valuation of mortgage servicing rights are the only accounting estimates that materially affect the Company s
consolidated financial statements.
During each of 2011 and 2010, the Bank assumed the banking operations of a failed financial institution from the FDIC under whole bank purchase agreement. The acquired assets and assumed liabilities were measured at estimated fair value values under the acquisition method of accounting. The Company made significant estimates and exercised significant judgment in accounting for the acquisitions. The Company determined loan fair values based on loan file reviews, loan risk ratings, appraised collateral values, expected cash flows and historical loss factors. Foreclosed assets were primarily valued based on appraised values of the repossessed loan collateral. An identifiable intangible was also recorded representing the fair value of the core deposit customer base based on an evaluation of the cost of such deposits relative to alternative funding sources. The fair value of time deposits and borrowings were determined based on the present value of estimated future cash flows using current rates as of the acquisition date.

## Significant Group Concentration of Credit Risk

The Company grants agribusiness, commercial, consumer, and residential loans to customers located throughout the northern San Joaquin Valley, the Sacramento Valley and northern mountain regions of California. The Company has a diversified loan portfolio within the business segments located in this geographical area. The Company currently classifies all its operations into one business segment that it denotes as community banking.

## Cash and Cash Equivalents

For purposes of the consolidated statements of cash flows, cash and cash equivalents include cash on hand, amounts due from banks, and federal funds sold. Net cash flows are reported for loan and deposit transactions and other borrowings.

## Investment Securities

The Company classifies its debt and marketable equity securities into one of three categories: trading, available for sale or held to maturity. Trading securities are bought and held principally for the purpose of selling in the near term. Held to maturity securities are those securities which the Company has the ability and intent to hold until maturity. These securities are carried at cost adjusted for amortization of premium and accretion of discount, computed by the effective interest method over their contractual lives. All other securities not included in trading or held to maturity are classified as available for sale. Available for sale securities are recorded at fair value. Unrealized gains and losses, net of the related tax effect, on available for sale securities are reported as a separate component of other accumulated comprehensive income in

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shareholders equity until realized. Premiums and discounts are amortized or accreted over the life of the related investment security as an adjustment to yield using the effective interest method. Dividend and interest income are recognized when earned. Realized gains and losses are derived from the amortized cost of the security sold. During the six months ended June 30, 2014 and the year ended December 31, 2013, the Company did not have any securities classified as trading. During the three months ended March 31, 2013, the Company did not have any securities classified as held to maturity.

The Company assesses other-than-temporary impairment ( OTTI ) based on whether it intends to sell a security or if it is likely that the Company would be required to sell the security before recovery of the amortized cost basis of the investment, which may be maturity. For debt securities, if the Company intends to sell the security or it is likely that it will be required to sell the security before recovering its cost basis, the entire impairment loss would be recognized in earnings as an OTTI. If the Company does not intend to sell the security and it is not likely that it will be required to sell the security but it does not expect to recover the entire amortized cost basis of the security, only the portion of the impairment loss representing credit losses would be recognized in earnings. The credit loss on a security is measured as the difference between the amortized cost basis and the present value of the cash flows expected to be collected. Projected cash flows are discounted by the original or current effective interest rate depending on the nature of the security being measured for potential OTTI. The remaining impairment related to all other factors, the difference between the present value of the cash flows expected to be collected and fair value, is recognized as a charge to other comprehensive income ( OCI ). Impairment losses related to all other factors are presented as separate categories within OCI. The accretion of the amount recorded in OCI increases the carrying value of the investment and does not affect earnings. If there is an indication of additional credit losses the security is re-evaluated according to the procedures described above. No OTTI losses were recognized during the six months ended June 30, 2014 or the year ended December 31, 2013.

## Restricted Equity Securities

Restricted equity securities represent the Company s investment in the stock of the Federal Home Loan Bank of San Francisco ( FHLB ) and are carried at par value, which reasonably approximates its fair value. While technically these are considered equity securities, there is no market for the FHLB stock. Therefore, the shares are considered as restricted investment securities. Management periodically evaluates FHLB stock for other-than-temporary impairment. Management s determination of whether these investments are impaired is based on its assessment of the ultimate recoverability of cost rather than by recognizing temporary declines in value. The determination of whether a decline affects the ultimate recoverability of cost is influenced by criteria such as (1) the significance of any decline in net assets of the FHLB as compared to the capital stock amount for the FHLB and the length of time this situation has persisted, (2) commitments by the FHLB to make payments required by law or regulation and the level of such payments in relation to the operating performance of the FHLB, (3) the impact of legislative and regulatory changes on institutions and, accordingly, the customer base of the FHLB, and (4) the liquidity position of the FHLB.

As a member of the FHLB system, the Company is required to maintain a minimum level of investment in FHLB stock based on specific percentages of its outstanding mortgages, total assets, or FHLB advances. The Company may request redemption at par value of any stock in excess of the minimum required investment. Stock redemptions are at the discretion of the FHLB.

## Loans Held for Sale

Loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or fair value, as determined by aggregate outstanding commitments from investors of current investor yield requirements. Net unrealized losses are recognized through a valuation allowance by charges to noninterest income.

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Mortgage loans held for sale are generally sold with the mortgage servicing rights retained by the Company. Gains or losses on the sale of loans that are held for sale are recognized at the time of the sale and determined by the difference between net sale proceeds and the net book value of the loans less the estimated fair value of any retained mortgage servicing rights.

## Loans and Allowance for Loan Losses

Loans originated by the Company, i.e., not purchased or acquired in a business combination, are referred to as originated loans. Originated loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at the principal amount outstanding, net of deferred loan fees and costs. Loan origination and commitment fees and certain direct loan origination costs are deferred, and the net amount is amortized as an adjustment of the related loan s yield over the actual life of the loan. Originated loans on which the accrual of interest has been discontinued are designated as nonaccrual loans.

Originated loans are placed in nonaccrual status when reasonable doubt exists as to the full, timely collection of interest or principal, or a loan becomes contractually past due by 90 days or more with respect to interest or principal and is not well secured and in the process of collection. When an originated loan is placed on nonaccrual status, all interest previously accrued but not collected is reversed. Income on such loans is then recognized only to the extent that cash is received and where the future collection of principal is probable. Interest accruals are resumed on such loans only when they are brought fully current with respect to interest and principal and when, in the judgment of Management, the loan is estimated to be fully collectible as to both principal and interest.

An allowance for loan losses for originated loans is established through a provision for loan losses charged to expense. The allowance is maintained at a level which, in Management s judgment, is adequate to absorb probable incurred credit losses inherent in the loan portfolio as of the balance sheet date. Originated loans and deposit related overdrafts are charged against the allowance for loan losses when Management believes that the collectability of the principal is unlikely or, with respect to consumer installment loans, according to an established delinquency schedule. The allowance is an amount that Management believes will be adequate to absorb probable incurred losses inherent in existing loans and leases, based on evaluations of the collectability, impairment and prior loss experience of loans and leases. The evaluations take into consideration such factors as changes in the nature and size of the portfolio, overall portfolio quality, loan concentrations, specific problem loans, and current economic conditions that may affect the borrower s ability to pay. The Company defines an originated loan as impaired when it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement.

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Impaired originated loans are measured based on the present value of expected future cash flows discounted at the loan s original effective interest rate. As a practical expedient, impairment may be measured based on the loan s observable market price or the fair value of the collateral if the loan is collateral dependent. When the measure of the impaired loan is less than the recorded investment in the loan, the impairment is recorded through a valuation allowance.

In situations related to originated loans where, for economic or legal reasons related to a borrower s financial difficulties, the Company grants a concession for other than an insignificant period of time to the borrower that the Company would not otherwise consider, the related loan is classified as a troubled debt restructuring (TDR). The Company strives to identify borrowers in financial difficulty early and work with them to modify to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. In cases where the Company grants the borrower new terms that result in the loan being classified as a TDR, the Company measures any impairment on the restructuring as noted above for impaired loans. TDR loans are classified as impaired until they are fully paid off or charged off. Loans that are in nonaccrual status at the time they become TDR loans, remain in nonaccrual status until the borrower demonstrates a sustained period of performance which the Company generally believes to be six consecutive months of payments, or equivalent. Otherwise, TDR loans are subject to the same nonaccrual and charge-off policies as noted above with respect to their restructured principal balance.

Credit risk is inherent in the business of lending. As a result, the Company maintains an allowance for loan losses to absorb probable incurred losses inherent in the Company s originated loan portfolio. This is maintained through periodic charges to earnings. These charges are included in the Consolidated Statements of Income as provision for loan losses. All specifically identifiable and quantifiable losses are immediately charged off against the allowance. However, for a variety of reasons, not all losses are immediately known to the Company and, of those that are known, the full extent of the loss may not be quantifiable at that point in time. The balance of the Company s allowance for originated loan losses is meant to be an estimate of these unknown but probable losses inherent in the portfolio.

The Company formally assesses the adequacy of the allowance for originated loan losses on a quarterly basis. Determination of the adequacy is based on ongoing assessments of the probable risk in the outstanding originated loan portfolio, and to a lesser extent the Company s originated loan commitments. These assessments include the periodic re-grading of credits based on changes in their individual credit characteristics including delinquency, seasoning, recent financial performance of the borrower, economic factors, changes in the interest rate environment, growth of the portfolio as a whole or by segment, and other factors as warranted. Loans are initially graded when originated. They are re-graded as they are renewed, when there is a new loan to the same borrower, when identified facts demonstrate heightened risk of nonpayment, or if they become delinquent. Re-grading of larger problem loans occurs at least quarterly. Confirmation of the quality of the grading process is obtained by independent credit reviews conducted by consultants specifically hired for this purpose and by various bank regulatory agencies.

The Company s method for assessing the appropriateness of the allowance for originated loan losses includes specific allowances for impaired originated loans and leases, formula allowance factors for pools of credits, and allowances for changing environmental factors (e.g., interest rates, growth, economic conditions, etc.). Allowance factors for loan pools were based on historical loss experience by product type and prior risk rating.

During the three months ended March 31, 2013, the Company changed the method it uses to estimate net sale proceeds from real estate collateral sales when calculating the allowance for loan losses associated with impaired real estate collateral dependent loans. Previously, the Company used the greater of fifteen percent or actual estimated selling costs. Currently, the Company uses the actual estimated selling costs, and an adjustment to appraised value
based on the age of the appraisal. These changes are intended to more accurately reflect the estimated net sale proceeds from the sale of impaired collateral dependent real estate loans. This change in methodology resulted in the allowance for loan losses as of March 31, 2013 being $\$ 494,000$ more than it would have been without this change in methodology.

During the three months ended June 30, 2013, the Company modified its loss migration analysis methodology used to determine the formula allowance factors. When the Company originally established its loss migration analysis methodology during the quarter ended March 31, 2012, it reviewed the loss experience of each rolling twelve month period over the previous three years in order to calculate an annualized loss rate by loan category and risk rating. The use of three years of loss experience data was originally used because that was the extent of the detailed loss data by loan category and risk rating that was available at the time. This three year historical look-back period was used through the quarter ended March 31, 2013. Starting with the quarter ended June 30, 2013, the Company reviews all available detailed loss experience data, going back to, and including, the twelve month period ended June 30, 2009, and does not limit the look-back period to the most recent three years of historical loss data. Using this data, the Company calculates loss factors for each quarter from the quarter ended June 30, 2009 to the most recent quarter. The Company then calculates a weighted average formula allowance factor for each loan category and risk rating with the most recent quarterly loss factor being weighted $125 \%$, the quarter ended June 30, 2009 loss factor being weighted $75 \%$, and the loss factors for all the quarters between the most recent quarter and the quarter ended June 30, 2009, being weighted on a linear scale from $75 \%$ to $125 \%$. This change is intended to more accurately reflect the risk inherent in the loan portfolio by considering historical loss data for all years as the data for new periods becomes available. This change in methodology resulted in the allowance for loan losses as of June 30, 2013 being $\$ 1,314,000$ more than it would have been without this change in methodology.

During the three months ended September 30, 2013, the Company modified its methodology used to determine the allowance for changing environmental factors. Previously, the Company compared the current value of each environmental factor to a fixed baseline value. The deviation of the current value from the baseline value was then multiplied by a conversion factor to determine the required allowance related to each environmental factor. As of September 30, 2013, the Company replaced the fixed baseline values with average baseline values derived from historical averages, and adjusted the conversion factors. This change is intended to more accurately reflect the risk inherent in the portfolio by recognizing that baseline, or normal, levels for environmental factors may change over time. This change in methodology resulted in the allowance for loan losses as of September 30, 2013 being $\$ 1,665,000$ more than it would have been without this change in methodology.

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During the three months ended March 31, 2014, the Company modified its methodology used to determine the allowance for changing environmental factors by adding a new environmental factor based on the California Home Affordability Index ( CHAI ). The CHAI measures the percentage of households in California that can afford to purchase the median priced home in California based on current home prices and mortgage interest rates. The use of the CHAI environmental factor consists of comparing the current CHAI to its historical baseline, and allows management to consider the adverse impact that a lower than historical CHAI may have on general economic activity and the performance of our borrowers. Based on an analysis of historical data, management believes this environmental factor gives a better estimate of current economic activity compared to other environmental factors that may lag current economic activity to some extent. This change in methodology resulted in no change to the allowance for loan losses as of March 31, 2014 compared to what it would have been without this change in methodology.

During the three months ended June 30, 2014, the Company refined the method it uses to evaluate historical losses for the purpose of estimating the pool allowance for unimpaired loans. In the third quarter of 2010, the Company moved from a six point grading system (Grades A-F) to a nine point risk rating system (Risk Ratings 1-9), primarily to allow for more distinction within the Pass risk rating. Initially, there was not sufficient loss experience within the nine point scale to complete a migration analysis for all nine risk ratings, all loans risk rated Pass or 2-5 were grouped together, a loss rate was calculated for that group, and that loss rate was established as the loss rate for risk rating 4. The reserve ratios for risk ratings 2, 3 and 5 were then interpolated from that figure. As of June 30, 2014, the Company was able to compile twelve quarters of historical loss information for all risk ratings and use that information to calculate the loss rates for each of the nine risk ratings without interpolation. This refinement led to an increase of $\$ 1,438,000$ in the reserve requirement for unimpaired loans, driven primarily by home equity lines of credit with a risk rating of 5 or Pass-Watch.

Loans purchased or acquired in a business combination are referred to as acquired loans. Acquired loans are valued as of the acquisition date in accordance with Financial Accounting Standards Board Accounting Standards Codification ( FASB ASC ) Topic 805, Business Combinations. Loans acquired with evidence of credit deterioration since origination for which it is probable that all contractually required payments will not be collected are referred to as purchased credit impaired (PCI) loans. PCI loans are accounted for under FASB ASC Topic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality. Under FASB ASC Topic 805 and FASB ASC Topic 310-30, PCI loans are recorded at fair value at acquisition date, factoring in credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for loan losses is not carried over or recorded as of the acquisition date. Fair value is defined as the present value of the future estimated principal and interest payments of the loan, with the discount rate used in the present value calculation representing the estimated effective yield of the loan. Default rates, loss severity, and prepayment speed assumptions are periodically reassessed and our estimate of future payments is adjusted accordingly. The difference between contractual future payments and estimated future payments is referred to as the nonaccretable difference. The difference between estimated future payments and the present value of the estimated future payments is referred to as the accretable yield. The accretable yield represents the amount that is expected to be recorded as interest income over the remaining life of the loan. If after acquisition, the Company determines that the estimated future cash flows of a PCI loan are expected to be more than originally estimated, an increase in the discount rate (effective yield) would be made such that the newly increased accretable yield would be recognized, on a level yield basis, over the remaining estimated life of the loan. If, after acquisition, the Company determines that the estimated future cash flows of a PCI loan are expected to be less than previously estimated, the discount rate would first be reduced until the present value of the reduced cash flow estimate equals the previous present value however, the discount rate may not be lowered below its original level at acquisition. If the discount rate has been lowered to its original level and the present value has not been sufficiently lowered, an allowance for loan loss would be established through a provision for loan losses charged to expense to decrease the present value to the required level. If the estimated cash flows improve after an allowance has been established for a loan, the allowance may be partially or fully reversed depending on the improvement in the estimated cash flows. Only after the allowance

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has been fully reversed may the discount rate be increased. PCI loans are put on nonaccrual status when cash flows cannot be reasonably estimated. PCI loans on nonaccrual status are accounted for using the cost recovery method or cash basis method of income recognition. PCI loans are charged off when evidence suggests cash flows are not recoverable. Foreclosed assets from PCI loans are recorded in foreclosed assets at fair value with the fair value at time of foreclosure representing cash flow from the loan. ASC 310-30 allows PCI loans with similar risk characteristics and acquisition time frame to be pooled and have their cash flows aggregated as if they were one loan. The Company elected to use the pooled method of ASC 310-30 for PCI other loans in the acquisition of certain assets and liabilities of Granite Community Bank, N.A. ( Granite ) during 2010 and Citizens Bank of Northern California ( Citizens ) during 2011.

Acquired loans that are not PCI loans are referred to as purchased not credit impaired (PNCI) loans. PNCI loans are accounted for under FASB ASC Topic 310-20, Receivables Nonrefundable Fees and Other Costs, in which interest income is accrued on a level-yield basis for performing loans. For income recognition purposes, this method assumes that all contractual cash flows will be collected, and no allowance for loan losses is established at the time of acquisition. Post-acquisition date, an allowance for loan losses may need to be established for acquired loans through a provision charged to earnings for credit losses incurred subsequent to acquisition. Under ASC 310-20, the loss would be measured based on the probable shortfall in relation to the contractual note requirements, consistent with our allowance for loan loss policy for similar loans.

Throughout these financial statements, and in particular in Note 4 and Note 5, when we refer to Loans or Allowance for loan losses we mean all categories of loans, including Originated, PNCI, PCI cash basis, and PCI other. When we are not referring to all categories of loans, we will indicate which we are referring to Originated, PNCI, PCI cash basis, or PCI other.

When referring to PNCI and PCI loans we will use the terms nonaccretable difference, accretable yield, or purchase discount . Nonaccretable difference is the difference between undiscounted contractual cash flows due and undiscounted cash flows we expect to collect, or put another way, it is the undiscounted contractual cash flows we do not expect to collect. Accretable yield is the difference between undiscounted cash flows we expect to collect and the value at which we have recorded the loan on our financial statements. On the

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date of acquisition, all purchased loans are recorded on our consolidated financial statements at estimated fair value. Purchase discount is the difference between the estimated fair value of loans on the date of acquisition and the principal amount owed by the borrower, net of charge offs, on the date of acquisition. We may also refer to discounts to principal balance of loans owed, net of charge-offs . Discounts to principal balance of loans owed, net of charge-offs is the difference between principal balance of loans owed, net of charge-offs, and loans as recorded on our financial statements. Discounts to principal balance of loans owed, net of charge-offs arise from purchase discounts, and equal the purchase discount on the acquisition date.

Loans are also categorized as covered or noncovered . Covered loans refer to loans covered by a Federal Deposit Insurance Corporation ( FDIC ) loss sharing agreement. Noncovered loans refer to loans not covered by a FDIC loss sharing agreement.

## Foreclosed Assets

Foreclosed assets include assets acquired through, or in lieu of, loan foreclosure. Foreclosed assets are held for sale and are initially recorded at fair value less estimated costs to sell at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, management periodically performs valuations and the assets are carried at the lower of carrying amount or fair value less cost to sell. Revenue and expenses from operations and changes in the valuation allowance are included in other noninterest expense. Gain or loss on sale of foreclosed assets is included in noninterest income. Foreclosed assets that are not subject to a FDIC loss-share agreement are referred to as noncovered foreclosed assets.

Foreclosed assets acquired through FDIC-assisted acquisitions that are subject to a FDIC loss-share agreement, and all assets acquired via foreclosure of covered loans are referred to as covered foreclosed assets. Covered foreclosed assets are reported exclusive of expected reimbursement cash flows from the FDIC. Foreclosed covered loan collateral is transferred into covered foreclosed assets at the loan s carrying value, inclusive of the acquisition date fair value discount.

Covered foreclosed assets are initially recorded at estimated fair value less estimated costs to sell on the acquisition date based on similar market comparable valuations less estimated selling costs. Any subsequent valuation adjustments due to declines in fair value will be charged to noninterest expense, and will be mostly offset by noninterest income representing the corresponding increase to the FDIC indemnification asset for the offsetting loss reimbursement amount. Any recoveries of previous valuation adjustments will be credited to noninterest expense with a corresponding charge to noninterest income for the portion of the recovery that is due to the FDIC.

## Premises and Equipment

Land is carried at cost. Land improvements, buildings and equipment, including those acquired under capital lease, are stated at cost less accumulated depreciation and amortization. Depreciation and amortization expenses are computed using the straight-line method over the estimated useful lives of the related assets or lease terms. Asset lives range from 3-10 years for furniture and equipment and 15-40 years for land improvements and buildings.

## Goodwill and Other Intangible Assets

Goodwill represents the excess of costs over fair value of net assets of businesses acquired. Goodwill and other intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but instead tested for impairment at least annually. Intangible assets with estimable useful lives are amortized over their respective estimated useful lives to their estimated residual values, and reviewed for impairment.

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The Company has an identifiable intangible asset consisting of core deposit intangibles (CDI). CDI are amortized over their respective estimated useful lives, and reviewed for impairment.

## Impairment of Long-Lived Assets and Goodwill

Long-lived assets, such as premises and equipment, and purchased intangibles subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset. Assets to be disposed of would be separately presented in the balance sheet and reported at the lower of the carrying amount or fair value less costs to sell, and are no longer depreciated. The assets and liabilities of a disposed group classified as held for sale would be presented separately in the appropriate asset and liability sections of the consolidated balance sheet.

As of December 31 of each year, goodwill is tested for impairment, and is tested for impairment more frequently if events and circumstances indicate that the asset might be impaired. An impairment loss is recognized to the extent that the carrying amount exceeds the asset s fair value. This determination is made at the reporting unit level. The Company may choose to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after assessing the totality of events or circumstances, the Company determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, then goodwill is deemed not to be impaired. However, if the Company concludes otherwise, or if the Company elected not to first assess qualitative factors, then the Company performs the first step of a two-step impairment test by calculating the fair value of the reporting unit and comparing the fair value with the carrying amount of the reporting unit. Second, if the carrying amount of the reporting unit exceeds its fair value, an impairment loss is recognized for any excess of the carrying amount of the reporting unit s goodwill over the implied fair value of that goodwill. The implied fair value of goodwill is determined by allocating the fair value of the reporting unit in a manner similar to a purchase price allocation. The residual fair value after this allocation is the implied fair value of the reporting unit goodwill. Currently, and historically, the Company is comprised of only one reporting unit that operates within the business segment it has identified as community banking . Goodwill was not impaired as of December 31, 2013 because the fair value of the reporting unit exceeded its carrying value.

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## Mortgage Servicing Rights

Mortgage servicing rights (MSR) represent the Company s right to a future stream of cash flows based upon the contractual servicing fee associated with servicing mortgage loans. Our MSR arise from residential mortgage loans that we originate and sell, but retain the right to service the loans. The net gain from the retention of the servicing right is included in gain on sale of loans in noninterest income when the loan is sold. Fair value is based on market prices for comparable mortgage servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income. The valuation model incorporates assumptions that market participants would use in estimating future net servicing income, such as the cost to service, the discount rate, the custodial earnings rate, an inflation rate, ancillary income, prepayment speeds and default rates and losses. Servicing fees are recorded in noninterest income when earned.

The Company accounts for MSR at fair value. The determination of fair value of our MSR requires management judgment because they are not actively traded. The determination of fair value for MSR requires valuation processes which combine the use of discounted cash flow models and extensive analysis of current market data to arrive at an estimate of fair value. The cash flow and prepayment assumptions used in our discounted cash flow model are based on empirical data drawn from the historical performance of our MSR, which we believe are consistent with assumptions used by market participants valuing similar MSR, and from data obtained on the performance of similar MSR. The key assumptions used in the valuation of MSR include mortgage prepayment speeds and the discount rate. These variables can, and generally will, change from quarter to quarter as market conditions and projected interest rates change. The key risks inherent with MSR are prepayment speed and changes in interest rates. The Company uses an independent third party to determine fair value of MSR.

## Indemnification Asset

The Company accounts for amounts receivable or payable under its loss-share agreements entered into with the FDIC in connection with its purchase and assumption of certain assets and liabilities of Granite as indemnification assets in accordance with FASB ASC Topic 805, Business Combinations. FDIC indemnification assets are initially recorded at fair value, based on the discounted value of expected future cash flows under the loss-share agreements. The difference between the fair value and the undiscounted cash flows the Company expects to collect from the FDIC will be accreted into noninterest income over the life of the FDIC indemnification asset. FDIC indemnification assets are reviewed quarterly and adjusted for any changes in expected cash flows based on recent performance and expectations for future performance of the covered portfolios. These adjustments are measured on the same basis as the related covered loans and covered other real estate owned. Any increases in cash flow of the covered assets over those expected will reduce the FDIC indemnification asset and any decreases in cash flow of the covered assets under those expected will increase the FDIC indemnification asset. Increases and decreases to the FDIC indemnification asset are recorded as adjustments to noninterest income.

## Reserve for Unfunded Commitments

The reserve for unfunded commitments is established through a provision for losses unfunded commitments charged to noninterest expense. The reserve for unfunded commitments is an amount that Management believes will be adequate to absorb probable losses inherent in existing commitments, including unused portions of revolving lines of credits and other loans, standby letters of credits, and unused deposit account overdraft privilege. The reserve for unfunded commitments is based on evaluations of the collectability, and prior loss experience of unfunded commitments. The evaluations take into consideration such factors as changes in the nature and size of the loan portfolio, overall loan portfolio quality, loan concentrations, specific problem loans and related unfunded commitments, and current economic conditions that may affect the borrower s or depositor s ability to pay.

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During the three months ended June 30, 2013, the Company modified the methodology employed to estimate potential losses on unfunded commitments. Similar to the Allowance for Loan Losses, the Company performs a migration analysis of historical loss experience. Prior to this quarter, the loss experience of each quarter over the previous three years was reviewed in order to calculate an annualized loss rate by loan category. Going forward, the Company has chosen to review all loss experience available since the conversion to a loss migration analysis. This change is intended to more accurately reflect the risk inherent in the unfunded commitments and appropriately consider all losses incurred in prior years. This change in methodology resulted in the reserve for unfunded commitments as of June 30, 2013 being $\$ 335,000$ more than it would have been without this change in methodology.

## Income Taxes

The Company s accounting for income taxes is based on an asset and liability approach. The Company recognizes the amount of taxes payable or refundable for the current year, and deferred tax assets and liabilities for the future tax consequences that have been recognized in its financial statements or tax returns. The measurement of tax assets and liabilities is based on the provisions of enacted tax laws. A valuation allowance, if needed, reduces deferred tax assets to the expected amount most likely to be realized. Realization of deferred tax assets is dependent upon the generation of a sufficient level of future taxable income and recoverable taxes paid in prior years. Although realization is not assured, management believes it is more likely than not that all of the deferred tax assets will be realized. Interest and/or penalties related to income taxes are reported as a component of noninterest income.

## Off-Balance Sheet Credit Related Financial Instruments

In the ordinary course of business, the Company has entered into commitments to extend credit, including commitments under credit card arrangements, commercial letters of credit, and standby letters of credit. Such financial instruments are recorded when they are funded.

## Geographical Descriptions

For the purpose of describing the geographical location of the Company s loans, the Company has defined northern California as that area of California north of, and including, Stockton; central California as that area of the state south of Stockton, to and including, Bakersfield; and southern California as that area of the state south of Bakersfield.

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## Reclassifications

Certain amounts reported in previous consolidated financial statements have been reclassified to conform to the presentation in this report. These reclassifications did not affect previously reported net income or total shareholders equity.

## Recent Accounting Pronouncements

FASB issued ASU No. 2014-04, Receivables (Topic 310): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure. ASU 2014-04 clarifies when an in substance repossession or foreclosure occurs, that is, when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan such that the loan receivable should be derecognized and the real estate property recognized. ASU 2014-04 is effective for public business entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. ASU 2014-04 is not expected to have a significant impact on the Company s consolidated financial statements.

FASB issued ASU No. 2014-08, Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360): Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity. ASU 2014-08 improves the definition of discontinued operations by limiting discontinued operations reporting to disposals of components of an entity that represent strategic shifts that have (or will have) a major effect on an entity s operations and financial results. ASU 2014-08 requires expanded disclosures for discontinued operations that provide users of financial statements with more information about the assets, liabilities, revenues, and expenses of discontinued operations. ASU 2014-08 also requires an entity to disclose the pretax profit or loss of an individually significant component of an entity that does not qualify for discontinued operations reporting, and provide users with information about the financial effects of significant disposals that do not qualify for discontinued operations reporting. The amendments in ASU 2014-08 include several changes to the Accounting Standards Codification to improve the organization and readability of Subtopic 205-20 and Subtopic 360-10, Property, Plant, and Equipment Overall. ASU 2014-08 is effective for public business entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. ASU 2014-08 is not expected to have a significant impact on the Company s consolidated financial statements.

FASB issued ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606). The core principle of the guidance under ASU 2014-09 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. ASU 2014-09 is effective for a public entity for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. Early application is not permitted. ASU 2014-09 is not expected to have a significant impact on the Company s consolidated financial statements.

FASB issued ASU No. 2014-11, Transfers and Servicing (Topic 860): Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures. ASU 2014-11 requires that repurchase-to-maturity transactions be accounted for as secured borrowings consistent with the accounting for other repurchase agreements. In addition, ASU 2014-11 requires separate accounting for repurchase financings, which entails the transfer of a financial asset executed contemporaneously with a repurchase agreement with the same counterparty. ASU 2014-11 requires entities to disclose certain information about transfers accounted for as sales in transactions that are economically similar to repurchase agreements. In addition, ASU 2014-11 requires disclosures related to collateral, remaining contractual tenor and of the potential risks associated with repurchase agreements, securities lending transactions and repurchase-to-maturity transactions. ASU 2014-11 is effective for public business entities for the first interim or

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annual period beginning after December 15, 2014. An entity is required to present changes in accounting for transactions outstanding on the effective date as a cumulative-effect adjustment to retained earnings as of the beginning of the period of adoption. Earlier application for a public business entity is prohibited. ASU 2014-11 is not expected to have a significant impact on the Company s consolidated financial statements.

FASB issued ASU No. 2014-12, Compensation Stock Compensation (Topic 718): Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be achieved after the Requisite Service Period. ASU 2014-12 requires that a performance target that affects the vesting of a share-based payment award and that could be achieved after the requisite service period be treated as a performance condition. A reporting entity should apply existing guidance in Topic 718 as it relates to awards with performance conditions that affect vesting to account for such awards. As such, the performance target should not be reflected in estimating the grant-date fair value of the award. Compensation cost should be recognized in the period in which it becomes probable that the performance target will be achieved and should represent the compensation cost attributable to the period(s) for which the requisite service has already been rendered. If the performance target becomes probable of being achieved before the end of the requisite service period, the remaining unrecognized compensation cost should be recognized prospectively over the remaining requisite service period. The total amount of compensation cost recognized during and after the requisite service period should reflect the number of awards that are expected to vest and should be adjusted to reflect those awards that ultimately vest. The requisite service period ends when the employee can cease rendering service and still be eligible to vest in the award if the performance target is achieved. The stated vesting period (which includes the period in which the performance target could be achieved) may differ from the requisite service period. Current U.S. GAAP does not contain explicit guidance on whether to treat a performance target that could be achieved after the requisite service period as a performance condition that affects vesting or as a nonvesting condition that affects the grant-date fair value of an award. ASU 2014-12 provides explicit guidance for those awards. For all entities, ASU 2014-12 is effective for annual periods and interim periods within those annual periods beginning after December 15, 2015. Earlier adoption is permitted.

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## Note 2 Business Combinations

On January 21, 2014, TriCo announced that it had entered into an Agreement and Plan of Merger and Reorganization under which it would acquire North Valley Bancorp. North Valley Bancorp shareholders will receive a fixed exchange ratio of 0.9433 shares of TriCo common stock for each share of North Valley Bancorp common stock, which would provide North Valley Bancorp shareholders with aggregate ownership, on a pro forma basis, of approximately $28.6 \%$ of the common stock of the combined company. Based on TriCo s closing stock price of $\$ 27.66$ on January 17, 2014, North Valley Bancorp shareholders would have received consideration valued at approximately $\$ 26.09$ per share.

The merger will not be completed unless a number of customary closing conditions are met, including, among others, approval of the merger by shareholders of both companies, the registration of the offering of the TriCo common stock to the North Valley Bancorp shareholders under the Securities Act of 1933, receipt of required regulatory and other approvals and the expiration of applicable statutory waiting periods, the accuracy of specified representations and warranties of each party, the receipt of tax opinions confirming certain tax aspects of the merger, North Valley Bancorp s satisfaction of certain financial measures shortly prior to closing, and the absence of any injunctions or other legal restraints. If the Merger Agreement is terminated, under certain circumstances, TriCo could be required to pay a termination fee to North Valley Bancorp equal to $\$ 3,800,000$.

TriCo has agreed to appoint three North Valley Bancorp directors to TriCo s board upon closing of the merger. The merger is expected to be completed in the third quarter of 2014, subject to approval of the merger by shareholders of both companies, receipt of required regulatory and other approvals and satisfaction of customary closing conditions.

North Valley Bancorp, headquartered in Redding, California, is the parent of North Valley Bank and had approximately $\$ 935$ million in assets and 22 commercial banking offices in Shasta, Humboldt, Del Norte, Mendocino, Yolo, Sonoma, Placer and Trinity Counties in Northern California at June 30, 2014. In connection with the acquisition, North Valley Bank will merge into Tri Counties Bank.

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## Note 3 Investment Securities

The amortized cost and estimated fair values of investments in debt and equity securities are summarized in the following tables:

June 30, 2014

|  | Amortized Cost |  | Jun |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Gross Gross <br> Unrealized Unrealized <br> Gains Losses <br> (in thousands)  |  |  |  | Estimated Fair Value |  |
| Securities Available for Sale |  |  |  |  |  |  |  |
| Obligations of U.S. government corporations and agencies | \$ 81,392 | \$ | 4,711 | \$ | (63) |  | 86,040 |
| Obligations of states and political subdivisions | 3,484 |  | 76 |  |  |  | 3,560 |
| Corporate debt securities | 1,883 |  | 31 |  |  |  | 1,914 |
| Total securities available for sale | \$ 86,759 | \$ | 4,818 | \$ | (63) |  | 91,514 |
| Securities Held to Maturity |  |  |  |  |  |  |  |
| Obligations of U.S. government corporations and agencies | \$ 409,881 | \$ | 6,983 | \$ | $(1,175)$ |  | 415,689 |
| Obligations of states and political subdivisions | 12,621 |  |  |  | (355) |  | 12,266 |
| Total securities held to maturity | \$ 422,502 |  | 6,983 | \$ | $(1,530)$ |  | 427,955 |


|  | Amortized Cost | December 31, 2013 |  |  |  | Estimated <br> Fair <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Gross <br> realized <br> Gains <br> (in tho | Un | Gross <br> ealized <br> osses <br> s) |  |
| Securities Available for Sale |  |  |  |  |  |  |
| Obligations of U.S. government corporations and agencies | \$ 93,055 | \$ | 4,445 | \$ | (357) | \$ 97,143 |
| Obligations of states and political subdivisions | 5,513 |  | 77 |  | (1) | 5,589 |
| Corporate debt securities | 1,877 |  | 38 |  |  | 1,915 |
| Total securities available for sale | \$ 100,445 | \$ | 4,560 | \$ | (358) | \$ 104,647 |
| Securities Held to Maturity |  |  |  |  |  |  |
| Obligations of U.S. government corporations and agencies | \$ 227,864 | \$ | 298 | \$ | $(5,540)$ | \$ 222,622 |
| Obligations of states and political subdivisions | 12,640 |  |  |  | $(1,455)$ | 11,185 |
| Total securities held to maturity | \$ 240,504 | \$ | 298 | \$ | $(6,995)$ | \$ 233,807 |

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No investment securities were sold during the six months ended June 30, 2014 or the year ended December 31, 2013. Investment securities with an aggregate carrying value of $\$ 56,583,000$ and $\$ 62,064,000$ at June 30, 2014 and December 31, 2013, respectively, were pledged as collateral for specific borrowings, lines of credit and local agency deposits.

The amortized cost and estimated fair value of debt securities at June 30, 2014 by contractual maturity are shown below. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. At June 30, 2014, obligations of U.S. government corporations and agencies with a cost basis totaling $\$ 491,273,000$ consist almost entirely of mortgage-backed securities whose contractual maturity, or principal repayment, will follow the repayment of the underlying mortgages.

For purposes of the following table, the entire outstanding balance of these mortgage-backed securities issued by U.S. government corporations and agencies is categorized based on final maturity date. At June 30, 2014, the Company estimates the average remaining life of these mortgage-backed securities issued by U.S. government corporations and agencies to be approximately 5.7 years. Average remaining life is defined as the time span after which the principal balance has been reduced by half.

| Investment Securities | Available for Sale |  | Held to Maturity |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (In thousands) | Amortized | Estimated | Amortized | $\begin{array}{c}\text { Estimated }\end{array}$ |
|  |  |  | Fair |  |$)$

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Gross unrealized losses on investment securities and the fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, were as follows:

|  | Less than 12 months |  | 12 months or more |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 30, 2014 | $\begin{gathered} \text { Fair } \\ \text { Value } \end{gathered}$ | Unrealized Loss | Fair Value (in th | Unrealized <br> Loss <br> usands) |  | Fair Value |  | realized Loss |
| Securities available for sale: |  |  |  |  |  |  |  |  |
| Obligations of U.S. government corporations and agencies |  |  | \$ 10,068 | \$ (63) | \$ | 10,068 | \$ | (63) |
| Obligations of states and political subdivisions |  |  |  |  |  |  |  |  |
| Corporate debt securities |  |  |  |  |  |  |  |  |
| Total securities available for sale |  |  | \$ 10,068 | \$ (63) | \$ | 10,068 | \$ | (63) |
| Securities held to maturity: |  |  |  |  |  |  |  |  |
| Obligations of U.S. government corporations and agencies | \$ 3,384 | \$ (14) | \$ 57,938 | \$ $(1,161)$ | \$ | 61,322 | \$ | $(1,175)$ |
| Obligations of states and political subdivisions | 477 | (31) | 11,789 | (324) |  | 12,266 |  | (355) |
| Total securities held to maturity | \$ 3,861 | \$ (45) | \$ 69,727 | \$ $(1,485)$ | \$ | 73,588 | \$ | $(1,530)$ |
|  | Less than 12 months |  | 12 months or more |  | Total |  |  |  |
| December 31, 2013 | Fair Value | Unrealized Loss | Fair Value (in th | Unrealized Loss usands) |  | Fair <br> Value |  | ealized Loss |
| Securities available for sale: |  |  |  |  |  |  |  |  |
| Obligations of U.S. government corporations and agencies | \$ 10,287 | \$ (357) |  |  | \$ | 10,287 | \$ | (357) |
| Obligations of states and political subdivisions | 199 | (1) |  |  |  | 199 |  | (1) |
| Corporate debt securities |  |  |  |  |  |  |  |  |
| Total securities available for sale | \$ 10,486 | \$ (358) |  |  | \$ | 10,486 | \$ | (358) |
| Securities held to maturity: |  |  |  |  |  |  |  |  |
| Obligations of U.S. government corporations and agencies | \$ 188,218 | \$ $(5,540)$ |  |  |  | 188,218 | \$ | $(5,540)$ |
| Obligations of states and political subdivisions | 11,185 | $(1,455)$ |  |  |  | 11,185 |  | $(1,455)$ |
| Total securities held to maturity | \$ 199,403 | \$ (6,995) |  |  |  | 199,403 |  | $(6,995)$ |

Obligations of U.S. government corporations and agencies: Unrealized losses on investments in obligations of U.S. government corporations and agencies are caused by interest rate increases. The contractual cash flows of these securities are guaranteed by U.S. Government Sponsored Entities (principally Fannie Mae and Freddie Mac). It is expected that the securities would not be settled at a price less than the amortized cost of the investment. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell and more likely than not will not be required to sell, these investments are not considered other-than-temporarily impaired. At June 30, 2014, 9 debt securities representing obligations of U.S. government corporations and agencies had unrealized losses with aggregate depreciation of $1.71 \%$ from the Company s amortized cost basis.

Obligations of states and political subdivisions: The unrealized losses on investments in obligations of states and political subdivisions were caused by increases in required yields by investors in these types of securities. It is expected that the securities would not be settled at a price less than the amortized cost of the investment. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell and more likely than not will not be required to sell, these investments are not considered other-than-temporarily impaired. At June 30, 2014, 14 debt securities representing obligations of states and political subdivisions had unrealized losses with aggregate depreciation of $2.81 \%$ from the Company s amortized cost basis.

Corporate debt securities: At June 30, 2014, no corporate debt securities had unrealized losses.

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## Note 4 Loans

A summary of loan balances follows (in thousands):

|  | Originated | PNCI | June 30, 2014 <br> PCI - <br> Cash basis | PCI Other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage loans on real estate: |  |  |  |  |  |
| Residential 1-4 family | \$ 136,690 | \$ 72,387 |  | \$ 3,843 | \$ 212,920 |
| Commercial | 872,125 | 52,844 |  | 29,967 | 954,936 |
| Total mortgage loan on real estate | 1,008,815 | 125,231 |  | 33,810 | 1,167,856 |
| Consumer: |  |  |  |  |  |
| Home equity lines of credit | 307,964 | 12,866 | \$ 5,712 | 3,645 | 330,187 |
| Home equity loans | 17,129 | 154 | 126 | 486 | 17,895 |
| Auto Indirect | 385 |  |  |  | 385 |
| Other | 26,745 | 1,861 |  | 70 | 28,676 |
| Total consumer loans | 352,223 | 14,881 | 5,838 | 4,201 | 377,143 |
| Commercial | 130,848 | 518 | 11 | 5,964 | 137,341 |
| Construction: |  |  |  |  |  |
| Residential | 40,595 |  |  | 1,502 | 42,097 |
| Commercial | 14,084 |  |  | 65 | 14,149 |
| Total construction | 54,679 |  |  | 1,567 | 56,246 |

Total loans, net of deferred loan fees and discounts
$\$ 1,546,565 \quad \$ 140,630 \quad \$ \quad 5,849 \quad \$ 45,542 \quad \$ 1,738,586$

Total principal balance of loans owed, net of charge-offs \$ 1,550,887 \$ 147,076 \$ 15,456 \$ 53,192 \$ 1,766,611
Unamortized net deferred loan fees $\quad(4,322) \quad(4,322)$
Discounts to principal balance of loans owed, net
of charge-offs $\quad(6,446) \quad(9,607) \quad(7,650) \quad(23,703)$

| Total loans, net of unamortized deferred loan <br> fees and discounts | $\$ 1,546,565$ | $\$ 140,630$ | $\$$ | 5,849 | $\$ 45,542$ | $\$ 1,738,586$ |  |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- |
| Noncovered loans <br> Covered loans | $\$ 1,546,565$ | $\$ 140,630$ | $\$$ | 5,849 | $\$ 20,137$ | $\$ 1,713,181$ |  |
| Total loans, net of unamortized deferred loan <br> fees and discounts | $\$ 1,546,565$ | $\$ 140,630$ | $\$$ | 5,849 | $\$ 45,542$ | $\$ 1,738,586$ |  |
| Allowance for loan losses | $\$ 32,457$ | $\$ 33,235$ | $\$$ | 398 | $\$ 3,878$ | $\$$ | 39,968 |

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## Note 4 Loans (continued)

A summary of loan balances follows (in thousands):

|  | December 31, 2013 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Originated |  | PNCI | PCI - <br> Cash <br> basis |  | PCI - <br> Other | Total |  |
| Mortgage loans on real estate: |  |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ | 129,882 | \$ 60,475 |  |  | \$ 4,656 | \$ | 195,013 |
| Commercial |  | 824,912 | 57,678 |  |  | 30,260 |  | 912,850 |
| Total mortgage loan on real estate |  | 954,794 | 118,153 |  |  | 34,916 |  | 1,107,863 |
| Consumer: |  |  |  |  |  |  |  |  |
| Home equity lines of credit |  | 316,207 | 13,576 | \$ | 6,200 | 3,883 |  | 339,866 |
| Home equity loans |  | 13,849 | 253 |  |  | 486 |  | 14,588 |
| Auto Indirect |  | 946 |  |  |  |  |  | 946 |
| Other |  | 25,608 | 2,074 |  |  | 81 |  | 27,763 |
| Total consumer loans |  | 356,610 | 15,903 |  | 6,200 | 4,450 |  | 383,163 |
| Commercial |  | 124,650 | 693 |  | 19 | 6,516 |  | 131,878 |
| Construction: |  |  |  |  |  |  |  |  |
| Residential |  | 30,367 |  |  |  | 1,566 |  | 31,933 |
| Commercial |  | 17,125 |  |  |  | 45 |  | 17,170 |
| Total construction |  | 47,492 |  |  |  | 1,611 |  | 49,103 |


| Total loans, net of deferred loan fees and <br> discounts | $\$ 1,483,546$ | $\$ 134,749$ | $\$$ | 6,219 | $\$ 47,493$ | $\$ 1,672,007$ |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- |
| Total principal balance of loans owed, net of <br> charge-offs | $\$ 1,487,240$ | $\$ 142,786$ | $\$ 16,475$ | $\$ 56,879$ | $\$ 1,703,380$ |  |
| Unamortized net deferred loan fees <br> Discounts to principal balance of loans owed, net <br> of charge-offs <br> $(3,694)$ |  | $(8,037)$ | $(10,256)$ | $(9,386)$ | $(27,679)$ |  |
| Total loans, net of unamortized deferred loan fees <br> and discounts | $\$ 1,483,546$ | $\$ 134,749$ | $\$$ | 6,219 | $\$ 47,493$ | $\$ 1,672,007$ |
| Noncovered loans <br> Covered loans | $\$ 1,483,546$ | $\$ 134,749$ | $\$$ | 6,219 | $\$ 19,581$ | $\$ 1,644,095$ |
| Total loans, net of unamortized deferred loan fees <br> and discounts | $\$ 1,483,546$ | $\$ 134,749$ | $\$$ | 6,219 | $\$ 47,493$ | $\$ 1,672,007$ |

Allowance for loan losses $\quad \$ \quad(31,354) \quad \$(2,850) \quad \$ \quad(385) \quad \$(3,656) \quad \$(38,245)$
The following is a summary of the change in accretable yield for PCI other loans during the periods indicated (in thousands):

|  | Three months ended <br> June 30, |  | Six months ended <br> June 30, |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 2014 | 2013 | 2014 | 2013 |
| Change in accretable yield: | $\$ 17,438$ | $\$ 20,691$ | $\$ 18,232$ | $\$ 22,337$ |
| Balance at beginning of period | $(1,382)$ | $(1,568)$ | $(3,013)$ | $(3,191)$ |
| Accretion to interest income | 242 | 604 | 1,079 | 581 |
| Reclassification from nonaccretable difference |  |  |  |  |
| Balance at end of period | $\$ 16,298$ | $\$ 19,727$ | $\$ 16,298$ | $\$ 19,727$ |

Throughout these consolidated financial statements, and in particular in this Note 4 and Note 5, when we refer to
Loans or Allowance for loan losses we mean all categories of loans, including Originated, PNCI, PCI cash basis, and PCI other. When we are not referring to all categories of loans, we will indicate which we are referring to Originated, PNCI, PCI cash basis, or PCI other.

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## Note 5 Allowance for Loan Losses

The following tables summarize the activity in the allowance for loan losses, and ending balance of loans, net of unearned fees for the periods indicated.

|  | RE Mortgage |  |  |  | Allowance for Loan Losses Home Equity Auto |  |  |  |  |  | Three Mon Other |  | ded June 30, 2014 |  |  |  |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) |  | esid. |  | omm. |  | Lines |  | Loans |  | direct |  | sum. |  | C\&I |  | esid. |  | mm. |  |  |
| Beginning balance | \$ | 2,980 | \$ | 9,875 | \$ | 16,366 | \$ | 1,291 | \$ | 45 | \$ | 590 | \$ | 4,136 | \$ | 1,501 | \$ | 1,538 | \$ | 38,322 |
| Charge-offs |  | (1) |  | (45) |  | (677) |  | (11) |  |  |  | (144) |  | (151) |  |  |  |  |  | $(1,029)$ |
| Recoveries |  |  |  | 299 |  | 180 |  | 25 |  | 39 |  | 119 |  | 188 |  | 97 |  | 20 |  | 967 |
| (Benefit) provision |  | (147) |  | (298) |  | 2,186 |  | 106 |  | (56) |  | (9) |  | 234 |  | (87) |  | (221) |  | 1,708 |
| Ending balance | \$ | 2,832 | \$ | 9,831 | \$ | 18,055 | \$ | 1,411 |  | 28 | \$ | 556 | \$ | 4,407 |  | 1,511 | \$ | 1,337 | \$ | 39,968 |


|  | Allowance for Loan Losses | Six Months Ended June 30, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| RE Mortgage | Home Equity | Auto | Other | Construction |


| thousands) | Resid. | Comm. | Lines | Loans | Indirect | Consum. | C\&I | Resid. | Comm. |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$ 3,154 | \$ 9,700 | \$ 16,375 | \$ 1,208 | \$ 66 | \$ 589 | \$ 4,331 | \$ 1,559 | \$ 1,263 | \$ | 38,245 |
| Charge-offs | (136) | (58) | (855) | (11) |  | (271) | (390) | (4) | (69) |  | $(1,794)$ |
| Recoveries |  | 471 | 509 | 27 | 51 | 302 | 1,061 | 608 | 135 |  | 3,164 |
| (Benefit) provision | (186) | (282) | 2,026 | 187 | (89) | (64) | (595) | (652) | 8 |  | 353 |

Ending
$\begin{array}{lllllllllllllllllll}\text { balance } & \$ & 2,832 & \$ & 9,831 & \$ & 18,055 & \$ & 1,411 & \$ & 28 & \$ & 556 & \$ & 4,407 & \$ & 1,511 & \$ 1,337 & \$\end{array}$
Ending
balance:
Individ.
evaluated
for
$\begin{array}{lllllllllllllll}\text { impairment } & \$ & 780 & \$ & 392 & \$ & 2,088 & \$ & 211 & \$ & 3 & \$ & 405 & \$ & 61\end{array}$
Loans
pooled for
$\begin{array}{lllllllllllllllllll}\text { evaluation } & \$ 1,869 & \$ & 8,605 & \$ & 15,466 & \$ & 1,199 & \$ & 27 & \$ & 553 & \$ & 2,534 & \$ & 720 & \$ & 779 & \$\end{array}$ $\begin{array}{lllllllllllll}\$ & 185 & \$ & 835 & \$ & 499 & \$ 1,469 & \$ & 730 & \$ & 558 & \$ & 4,276\end{array}$

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Loans
acquired
with
deteriorated
credit
quality

(housands) Resid. Comm. Lines Loans Indirect Consum. C\&I Resid. Comm. Total Ending
balance:
Total loans $\begin{array}{lllllllll}\$ 212,920 & \$ 954,936 & \$ 330,187 & \$ 17,895 & \$ 385 & \$ 28,676 & \$ 137,341 & \$ 42,097 & \$ 14,149\end{array}$ \$ 1,738,586
Individ.
evaluated
for
$\begin{array}{llllllllllllllllll}\text { impairment } & \$ 7,397 & \$ 52,570 & \$ & 6,987 & \$ & 871 & \$ & 40 & \$ & 77 & \$ & 2,159 & \$ & 2,751 & \$ & 16 & \$\end{array}$
Loans
pooled for
evaluation $\begin{array}{llllllllll}\$ 201,680 & \$ 872,399 & \$ 313,843 & \$ 16,412 & \$ 345 & \$ 28,529 & \$ 129,207 & \$ 37,844 & \$ 14,068 & \$ 1,614,327\end{array}$

```
Loans
acquired
with
deteriorated
credit
quality $ $ 3,843 $ 29,967 $ 9, 9,357 $ $ 612 
```

|  | RE Mortgage |  |  |  | Allowance for Loan Losses <br> Home Equity Auto |  |  |  | Year Ended December 31, 2013 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) |  | esid. |  | Comm. |  | Lines | Loans | Indirect | Consum. |  | C\&I |  | Resid. |  | omm. |  | Total |
| Beginning balance | \$ | 3,523 | \$ | 8,782 | \$ | 21,367 | \$ 1,155 | \$ 243 | \$ 696 | \$ | 4,703 | \$ | 1,400 | \$ | 779 | \$ | 42,648 |
| Charge-offs |  | (46) |  | $(2,038)$ |  | $(2,651)$ | (94) | (68) | (887) |  | $(1,599)$ |  | (20) |  | (140) |  | $(7,543)$ |
| Recoveries |  | 345 |  | 994 |  | 1,053 | 41 | 195 | 759 |  | 340 |  | 63 |  | 65 |  | 3,855 |
| (Benefit) provision |  | (668) |  | 1,962 |  | $(3,394)$ | 106 | (304) | 21 |  | 887 |  | 116 |  | 559 |  | (715) |
| Ending balance | \$ | 3,154 | \$ | 9,700 | \$ | 16,375 | \$ 1,208 | \$ 66 | 589 | \$ | 4,331 | \$ | 1,559 | \$ | 1,263 | \$ | 38,245 |
| Ending balance: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individ. evaluated | \$ | 775 | \$ | 1,198 | \$ | 1,140 | \$ 169 | \$ 1 | \$ 8 | \$ | 585 | \$ | 91 | \$ | 8 | \$ | 3,975 |

```
for
impairment
Loans
pooled for
evaluation $ 2,039 $ 7,815 $ 14,749 $ 1,039 $ 6 65 $ 5
Loans
acquired
with
deteriorated
credit
quality $ 340 $ 6 6 $ $ 486 $ $ 1,344 $ $ 717 $ 466 $ 4,040
```

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## Note 5 Allowance for Loan Losses (continued)

```
(in
thousands) Resid. Comm. Lines Loans Indirect Consum. C&I Resid. Comm. Total
Ending
balance:
Total loans $ 195,013 $ 912,850 $ 339,866 $ 14,588 $ 946 $ 27,763 $ 131,878 $ 31,933 $ 17,170 $ 1,672,007
Individ.
evaluated
for
impairment $ 7 7,342 $ 59,936 $ % 6,918 $ % 778 $ 
Loans
pooled for
evaluation \(\quad \$ 183,015 \quad \$ 822,654 \quad \$ 322,865 \quad \$ 13,324 \quad \$ \quad 886 \quad \$ 27,592 \quad \$ 122,166 \quad \$ 27,611 \quad \$ 16,947 \quad \$ 1,537,060\)
```


## Loans

```
acquired
with
deteriorated
credit
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline quality & \$ & 4,656 & \$ & 30,260 & \$ & & 10,083 & \$ & 486 & \$ & 81 & \\
\hline
\end{tabular}
```

|  | RE Mortgage |  |  |  | Allowance for Loan Losses Home Equity Auto |  |  |  |  |  | Three months ended June 30, 2013 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In <br> thousands) | Resid. |  | Comm. |  | Lines |  | Loans |  | Indirect |  | Consum. |  | C\&I |  | Resid. |  | Comm. |  | Total |  |
| Beginning balance | \$ | 3,343 | \$ | 9,410 | \$ | 19,323 | \$ | 1,137 | \$ | 148 | \$ | 563 | \$ | 4,235 | \$ | 1,336 | \$ | 372 | \$ | 39,867 |
| Charge-offs |  | (35) |  | (886) |  | (746) |  |  |  | (33) |  | (212) |  | (35) |  |  |  |  |  | $(1,947)$ |
| Recoveries |  | 191 |  | 317 |  | 215 |  | 17 |  | 61 |  | 178 |  | 66 |  |  |  | 20 |  | 1,065 |
| (Benefit) provision |  | (268) |  | (77) |  | (82) |  | (45) |  | (62) |  | 38 |  | 663 |  | (48) |  | 495 |  | 614 |
| Ending balance | \$ | 3,231 | \$ | 8,764 | \$ | 18,710 | \$ | 1,109 | \$ | 114 | \$ | 567 | \$ | 4,929 | \$ | 1,288 | \$ | 887 | \$ | 39,599 |

(In
thousands) Resid. Comm. Lines Loans Indirect Consum. C\&I Resid. Comm. Total

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| Beginning <br> balance | $\$$ | 3,523 | $\$$ | 8,782 | $\$$ | 21,367 | $\$$ | 1,155 | $\$$ | 243 | $\$$ | 696 | $\$$ | 4,703 | $\$ 1,400$ | $\$$ | 779 | $\$$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charge-offs | $(42)$ | $(1,689)$ | $(1,512)$ | $(26)$ | $(58)$ | $(485)$ | $(825)$ | $(20)$ | $(61)$ | $(4,718)$ |  |  |  |  |  |  |  |  |
| Recoveries | 191 | 670 | 505 | 26 | 146 | 402 | 136 | 61 | 26 | 2,163 |  |  |  |  |  |  |  |  |
| Benefit) <br> provision | $(441)$ | 1,001 | $(1,650)$ | $(46)$ | $(217)$ | $(46)$ | 915 | $(153)$ | 143 | $(494)$ |  |  |  |  |  |  |  |  |

## Ending <br> 

Ending
balance:
Individ.
evaluated
for
$\begin{array}{lllllllllllllllllll}\text { impairment } & \$ & 519 & \$ & 1,521 & \$ & 1,768 & \$ & 50 & \$ & 3 & \$ & 7 & \$ & 880 & \$ & 98 & \$ & 45\end{array}$
Loans
pooled for
evaluation $\begin{array}{llllllllllllllllll} & \$ & 2,412 & \$ & 6,965 & \$ & 15,809 & \$ & 992 & \$ & 111 & \$ & 551 & \$ & 2,592 & \$ & 521 & \$ \\ 543 & \$ & 30,496\end{array}$
Loans
acquired
with
deteriorated
credit
quality $\begin{array}{lllllllllllllllll} & \$ & 300 & \$ & 278 & \$ & 1,133 & \$ & 67 & & \$ & 9 & \$ & 1,457 & \$ & 669 & \$ \\ 290 & \$ & 4,212\end{array}$

Loans, net of unearned fees As of June 30, 2013
RE Mortgage Home Equity Auto Other Construction
(In
thousands) Resid. Comm. Lines Loans Indirect Consum. C\&I Resid. Comm. Total
Ending
balance:
Total loans $\begin{array}{lllllllll}\$ 196,910 & \$ 900,536 & \$ 342,813 & \$ 13,452 & \$ 1,965 & \$ 28,987 & \$ 128,410 & \$ 24,063 & \$ 14,904\end{array} \quad \$ 1,652,040$
Individ.
evaluated
for
impairment $\left.\begin{array}{lllllllllllllllll} & 6,124 & \$ 68,027 & \$ & 8,574 & \$ & 510 & \$ & 116 & \$ & 86 & \$ & 3,533 & \$ & 3,223 & \$ & 310\end{array}\right) \$ 90,503$
Loans
pooled for
evaluation $\begin{array}{lllllllll}\$ 186,253 & \$ 798,979 & \$ 322,983 & \$ 12,340 & \$ 1,849 & \$ 28,818 & \$ 117,595 & \$ 18,217 & \$ 13,534\end{array} \$ 1,500,568$
 acquired with deteriorated credit

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## Note 5 Allowance for Loan Losses (continued)

As part of the on-going monitoring of the credit quality of the Company s loan portfolio, management tracks certain credit quality indicators including, but not limited to, trends relating to (i) the level of criticized and classified loans, (ii) net charge-offs, (iii) non-performing loans, and (iv) delinquency within the portfolio.

The Company utilizes a risk grading system to assign a risk grade to each of its loans. Loans are graded on a scale ranging from Pass to Loss. A description of the general characteristics of the risk grades is as follows:

Pass This grade represents loans ranging from acceptable to very little or no credit risk. These loans typically meet most if not all policy standards in regard to: loan amount as a percentage of collateral value, debt service coverage, profitability, leverage, and working capital.

Special Mention This grade represents Other Assets Especially Mentioned in accordance with regulatory guidelines and includes loans that display some potential weaknesses which, if left unaddressed, may result in deterioration of the repayment prospects for the asset or may inadequately protect the Company s position in the future. These loans warrant more than normal supervision and attention.

Substandard This grade represents Substandard loans in accordance with regulatory guidelines. Loans within this rating typically exhibit weaknesses that are well defined to the point that repayment is jeopardized. Loss potential is, however, not necessarily evident. The underlying collateral supporting the credit appears to have sufficient value to protect the Company from loss of principal and accrued interest, or the loan has been written down to the point where this is true. There is a definite need for a well defined workout/rehabilitation program.

Doubtful This grade represents Doubtful loans in accordance with regulatory guidelines. An asset classified as Doubtful has all the weaknesses inherent in a loan classified Substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. Pending factors include proposed merger, acquisition, or liquidation procedures, capital injection, perfecting liens on additional collateral, and financing plans.

Loss This grade represents Loss loans in accordance with regulatory guidelines. A loan classified as Loss is considered uncollectible and of such little value that its continuance as a bankable asset is not warranted. This classification does not mean that the loan has absolutely no recovery or salvage value, but rather that it is not practical or desirable to defer writing off the loan, even though some recovery may be affected in the future. The portion of the loan that is graded loss should be charged off no later than the end of the quarter in which the loss is identified.
The following tables present ending loan balances by loan category and risk grade for the periods indicated:

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RE Mortgage Home Equity Auto Other $\quad$ Construction
(in thousands) Resid. Comm. Lines Loans Indirect Consum. C\&I Resid. Comm. Total Originated
loans:

| Pass | $\$ 128,003$ | $\$ 821,814$ | $\$ 293,127$ | $\$ 15,419$ | $\$ 275$ | $\$ 26,037$ | $\$ 128,062$ | $\$ 36,055$ | $\$ 13,900$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | Special


| mention | 1,019 | 14,440 | 4,698 | 407 | 43 | 528 | 1,154 | 94 | 140 | 22,523 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Substandard | 7,668 | 35,871 | 10,137 | 1,303 | 67 | 180 | 1,632 | 4,446 | 44 | 61,348 |
| Loss |  |  | 2 |  |  |  |  |  | 2 |  |

Total $\begin{array}{llllllllll}\text { originated } & \$ 136,690 & \$ 872,125 & \$ 307,964 & \$ 17,129 & \$ 385 & \$ 26,745 & \$ 130,848 & \$ 40,595 & \$ 14,084\end{array} \$ 1,546,565$ PNCI loans:

| Pass | \$ | 71,787 | \$ | 44,229 | \$ | 11,797 | \$ | 154 |  | \$ | 1,823 | \$ | 226 |  |  |  |  | \$ | 130,016 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Special mention |  |  |  | 5,825 |  | 269 |  |  |  |  | 5 |  | 292 |  |  |  |  |  | 6,391 |
| Substandard |  | 600 |  | 2,790 |  | 800 |  |  |  |  | 33 |  |  |  |  |  |  |  | 4,223 |
| Total PNCI | \$ | 72,387 | \$ | 52,844 | \$ | 12,866 | \$ | 154 |  | \$ | 1,861 | \$ | 518 |  |  |  |  | \$ | 140,630 |
| PCI loans | \$ | 3,843 | \$ | 29,967 | \$ | 9,357 | \$ | 612 |  | \$ | 70 | \$ | 5,975 | \$ | 1,502 | \$ | 65 | \$ | 51,391 |
| Total loans |  | 212,920 |  | 954,936 |  | 330,187 |  | ,895 | \$385 |  | 28,676 |  | 7,341 |  | 2,097 |  |  |  | 1,738,586 |

Credit Quality Indicators As of December 31, 2013
RE Mortgage Home Equity Auto Other Construction
(in thousands) Resid. Comm. Lines Loans Indirect Consum. C\&I Resid. Comm. Total Originated
loans:

| Pass | $\$ 121,969$ | $\$ 768,596$ | $\$ 203,232$ | $\$ 12,284$ | $\$ 717$ | $\$ 24,653$ | $\$ 121,580$ | $\$ 25,836$ | $\$ 16,571$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |$\$ 1,394,438$ Special


| mention | 1,265 | 15,862 | 4,529 | 504 | 118 | 756 | 938 | 96 | 343 | 24,411 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Substandard | 6,648 | 40,454 | 9,446 | 1,061 | 111 | 196 | 2,122 | 4,435 | 211 | 64,684 |
| Loss |  |  |  |  |  | 3 | 10 |  |  | 13 |

Total
$\begin{array}{llllllllll}\text { originated } & \$ 129,882 & \$ 824,912 & \$ 316,207 & \$ 13,849 & \$ 946 & \$ 25,608 & \$ 124,650 & \$ 30,367 & \$ 17,125\end{array}$ \$ 1,483,546
PNCI loans:

| Pass | $\$ 59,798$ | $\$ 48,548$ | $\$ 12,716$ | $\$$ | 253 | $\$ 2,020$ | $\$$ | 380 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Special <br> mention |  | 5,810 | 195 |  | 18 | 313 | 123,715 |  |  |
| Substandard | 677 | 3,320 | 665 |  | 36 |  | 4,698 |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Total PNCI | $\$ 60,475$ | $\$ 57,678$ | $\$ 13,576$ | $\$$ | 253 | $\$ 2,074$ | $\$$ | 693 | $\$$ |


| PCI loans | $\$ 4,656$ | $\$ 30,260$ | $\$ 10,083$ | $\$$ | 486 |  | $\$$ | 81 | $\$$ | 6,535 | $\$ 1,566$ | $\$$ | 45 | $\$$ | 53,712 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total loans | $\$ 195,013$ | $\$ 912,850$ | $\$ 339,866$ | $\$ 14,588$ | $\$ 946$ | $\$ 27,763$ | $\$ 131,878$ | $\$ 31,933$ | $\$ 17,170$ | $\$ 1,672,007$ |  |  |  |  |  |

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## Note 5 Allowance for Loan Losses (continued)

Consumer loans, whether unsecured or secured by real estate, automobiles, or other personal property, are susceptible to three primary risks; non-payment due to income loss, over-extension of credit and, when the borrower is unable to pay, shortfall in collateral value. Typically non-payment is due to loss of job and will follow general economic trends in the marketplace driven primarily by rises in the unemployment rate. Loss of collateral value can be due to market demand shifts, damage to collateral itself or a combination of the two.

Problem consumer loans are generally identified by payment history of the borrower (delinquency). The Bank manages its consumer loan portfolios by monitoring delinquency and contacting borrowers to encourage repayment, suggest modifications if appropriate, and, when continued scheduled payments become unrealistic, initiate repossession or foreclosure through appropriate channels. Collateral values may be determined by appraisals obtained through Bank approved, licensed appraisers, qualified independent third parties, public value information (blue book values for autos), sales invoices, or other appropriate means. Appropriate valuations are obtained at initiation of the credit and periodically (every 3-12 months depending on collateral type) once repayment is questionable and the loan has been classified.

Commercial real estate loans generally fall into two categories, owner-occupied and non-owner occupied. Loans secured by owner occupied real estate are primarily susceptible to changes in the business conditions of the related business. This may be driven by, among other things, industry changes, geographic business changes, changes in the individual fortunes of the business owner, and general economic conditions and changes in business cycles. These same risks apply to commercial loans whether secured by equipment or other personal property or unsecured. Losses on loans secured by owner occupied real estate, equipment, or other personal property generally are dictated by the value of underlying collateral at the time of default and liquidation of the collateral. When default is driven by issues related specifically to the business owner, collateral values tend to provide better repayment support and may result in little or no loss. Alternatively, when default is driven by more general economic conditions, underlying collateral generally has devalued more and results in larger losses due to default. Loans secured by non-owner occupied real estate are primarily susceptible to risks associated with swings in occupancy or vacancy and related shifts in lease rates, rental rates or room rates. Most often these shifts are a result of changes in general economic or market conditions or overbuilding and resultant over-supply. Losses are dependent on value of underlying collateral at the time of default. Values are generally driven by these same factors and influenced by interest rates and required rates of return as well as changes in occupancy costs.

Construction loans, whether owner occupied or non-owner occupied commercial real estate loans or residential development loans, are not only susceptible to the related risks described above but the added risks of construction itself including cost over-runs, mismanagement of the project, or lack of demand or market changes experienced at time of completion. Again, losses are primarily related to underlying collateral value and changes therein as described above.

Problem C\&I loans are generally identified by periodic review of financial information which may include financial statements, tax returns, rent rolls and payment history of the borrower (delinquency). Based on this information the Bank may decide to take any of several courses of action including demand for repayment, additional collateral or guarantors, and, when repayment becomes unlikely through borrower s income and cash flow, repossession or foreclosure of the underlying collateral.

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Collateral values may be determined by appraisals obtained through Bank approved, licensed appraisers, qualified independent third parties, public value information (blue book values for autos), sales invoices, or other appropriate means. Appropriate valuations are obtained at initiation of the credit and periodically (every 3-12 months depending on collateral type) once repayment is questionable and the loan has been classified.

Once a loan becomes delinquent and repayment becomes questionable, a Bank collection officer will address collateral shortfalls with the borrower and attempt to obtain additional collateral. If this is not forthcoming and payment in full is unlikely, the Bank will estimate its probable loss, using a recent valuation as appropriate to the underlying collateral less estimated costs of sale, and charge the loan down to the estimated net realizable amount. Depending on the length of time until ultimate collection, the Bank may revalue the underlying collateral and take additional charge-offs as warranted. Revaluations may occur as often as every 3-12 months depending on the underlying collateral and volatility of values. Final charge-offs or recoveries are taken when collateral is liquidated and actual loss is known. Unpaid balances on loans after or during collection and liquidation may also be pursued through lawsuit and attachment of wages or judgment liens on borrower $s$ other assets.

The following table shows the ending balance of current, past due, and nonaccrual originated loans by loan category as of the date indicated:
(in thousands) Resid. Comm. Lines Loans Indirect Consum. C\&I Resid. Comm. Total Originated loan
balance:
Past due:

| 30-59 Days | $\$$ | 14 | $\$$ | 1,328 | $\$$ | 1,928 | $\$$ | 518 | $\$$ | 2 | $\$$ | 56 | $\$$ | 140 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $60-89$ Days | 349 |  |  | 767 |  | 46 |  |  | 2 | 6 |  | $\$ 3$ | 106 | 1,276 |  |
| > 90 Days | 903 | 1,731 |  | 535 |  | 138 |  | 23 |  | 6 |  | 60 |  |  | 3,396 |


| Total past |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| due | $\$$ | 1,266 | $\$$ | 3,059 | $\$$ | 3,230 | $\$$ | 702 | $\$$ | 25 | $\$$ | 64 | $\$$ | 206 |
| durrent | 135,424 | 869,066 | 304,734 | 16,427 | 360 | 26,681 | 130,642 | $\$ 40,595$ | 13,978 | $1,537,907$ |  |  |  |  |

Total orig.
loans $\begin{array}{llllllllll} & \$ 136,690 & \$ 872,125 & \$ 307,964 & \$ 17,129 & \$ 385 & \$ 26,745 & \$ 130,848 & \$ 40,595 & \$ 14,084\end{array}$
> 90 Days
and still
accruing

Nonaccrual loans |  | $\$$ | 4,563 | $\$$ | 24,308 | $\$$ | 4,512 | $\$$ | 813 | $\$$ | 36 | $\$$ | 16 | $\$$ | 433 | $\$$ | 2,468 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

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## Note 5 Allowance for Loan Losses (continued)

The following table shows the ending balance of current, past due, and nonaccrual PNCI loans by loan category as of the date indicated:

| (in thousands) | Analysis of Past Due and Nonaccrual PNCI Loans |  |  |  |  |  | As of June 30, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Construction |  | Total |
|  | Resid. | Comm. | Lines | Loans | Auto Indirect | Consum. | C\&I | Resid.Comm. |  |
| PNCI loan balance: |  |  |  |  |  |  |  |  |  |
| Past due: |  |  |  |  |  |  |  |  |  |
| 30-59 Days |  |  |  |  |  |  | \$ 10 |  | \$ 10 |
| 60-89 Days | \$ 2,297 |  |  |  |  | \$ 36 |  |  | 2,333 |
| $>90$ Days |  |  | \$ 36 |  |  |  |  |  | 36 |
| Total past due | \$ 2,297 |  | \$ 36 |  |  | \$ 36 | \$ 10 |  | \$ 2,379 |
| Current | \$70,090 | 52,844 | 12,830 | \$ 154 |  | 1,825 | 508 |  | 138,251 |
| Total PNCI loans | \$72,387 | \$ 52,844 | \$ 12,866 | \$ 154 |  | \$ 1,861 | \$ 518 |  | \$ 140,630 |
| $>90$ Days and still accruing |  |  |  |  |  |  |  |  |  |
| Nonaccrual loans | \$ 193 | \$ 478 | \$ 484 |  |  | \$ 33 |  |  | \$ 1,188 |

The following table shows the ending balance of current, past due, and nonaccrual originated loans by loan category as of the date indicated:

Analysis of Past Due and Nonaccrual Originated Loans As of December 31, 2013 RE Mortgage Home Equity Auto Other Construction

## (in

 thousands) Resid. Comm. Lines Loans Indirect Consum. C\&I Resid. Comm. Total Originatedloan
balance:
Past due:


Total past

| due | $\$ 3,003$ | $\$$ | $\$, 517$ | $\$ 5,241$ | $\$$ | 592 | $\$ 58$ | $\$$ | 63 | $\$ 1,121$ | $\$$ | 13 | $\$$ | 198 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Current | 126,879 | 820,395 | 310,966 | 13,257 | 888 | 25,545 | 123,529 | 30,354 | 16,927 | $1,468,740$ |  |  |  |  |

## Total orig.

loans $\begin{array}{llllllllll} & \$ 129,882 & \$ 824,912 & \$ 316,207 & \$ 13,849 & \$ 946 & 25,608 & \$ 124,650 & \$ 30,367 & \$ 17,125\end{array}$ \$ 1,483,546
> 90 Days
and still
accruing

## Nonaccrual


The following table shows the ending balance of current, past due, and nonaccrual PNCI loans by loan category as of the date indicated:

| (in thousands) | Analysis of Past Due and Nonaccrual PNCI Loans |  |  |  |  |  | As of December 31, 2013Construction |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Resid. | Comm. | Lines | Loans | Indirect | Consum. | C\&I | Resid.Comm. | Total |
| PNCI loan balance: |  |  |  |  |  |  |  |  |  |
| Past due: |  |  |  |  |  |  |  |  |  |
| 30-59 Days | \$ 799 | \$ 512 | \$ 313 |  |  | \$ 49 |  |  | \$ 1,673 |
| 60-89 Days |  | 352 | 38 |  |  |  |  |  | 390 |
| > 90 Days |  | 217 |  |  |  |  |  |  | 217 |
| Total past due | \$ 799 | \$ 1,081 | \$ 351 |  |  | \$ 49 |  |  | \$ 2,280 |
| Current | 59,676 | 56,597 | 13,225 | \$ 253 |  | 2,025 | \$ 693 |  | 132,469 |
| Total PNCI loans | \$ 60,475 | \$ 57,678 | \$ 13,576 | \$ 253 |  | \$ 2,074 | \$ 693 |  | \$ 134,749 |
| $>90$ Days and still accruing |  |  |  |  |  |  |  |  |  |
| Nonaccrual loans | \$ 262 | \$ 1,139 | \$ 429 |  |  | \$ 36 |  |  | \$ 1,866 |

Impaired originated loans are those where management has concluded that it is probable that the borrower will be unable to pay all amounts due under the contractual terms.

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## Note 5 Allowance for Loan Losses (continued)

The following tables show the recorded investment (financial statement balance), unpaid principal balance, average recorded investment, and interest income recognized for impaired Originated and PNCI loans, segregated by those with no related allowance recorded and those with an allowance recorded for the periods indicated.

|  | Impaired Originated Loans |  |  |  | As of, or for the Six Auto Other IndireciConsum. |  | Months Ended, June 30, 2014Construction |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Resid. | Comm. | Lines | Loans |  |  | C\&I | Resid. | Comm. | Total |
| With no related allowance recorded: |  |  |  |  |  |  |  |  |  |  |
| Recorded investment | \$4,002 | \$48,781 | \$ 2,641 | \$ 626 | \$ 33 | \$ 16 | \$ 1,151 | \$ 2,468 | \$ 16 | \$ 59,734 |
| Unpaid principal | \$ 6,227 | \$ 51,862 | \$5,592 | \$ 1,032 | \$ 70 | \$ 22 | \$ 1,174 | \$6,689 | \$ 99 | \$ 72,767 |

Average recorded


| Interest income |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Recognized | \$ | 23 | \$ | 651 | \$ | 5 | \$ | 1 | \$ | 31 | \$ | 711 |

With an allowance recorded:

| Recorded <br> investment | $\$ 2,821$ | $\$ 3,163$ | $\$ 3,559$ | $\$$ | 245 | $\$$ | 7 | $\$$ | 998 | $\$$ | 283 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Unpaid principal | $\$ 2,893$ | $\$ 3,324$ | $\$ 4,231$ | $\$$ | 325 | $\$ 10$ |  | $\$ 1,041$ | $\$$ | 283 | $\$ 11,076$ |
| Related allowance | $\$ 625$ | $\$$ | 282 | $\$ 1,810$ | $\$$ | 211 |  |  | $\$ 405$ | $\$$ | 61 |

Average recorded
Investment
$\begin{array}{llllllllllllll}\$ 2,594 & \$ 5,012 & \$ 3,196 & \$ & 204 & \$ & 5 & \$ & 6 & \$ 1,524 & \$ & 890 & \$ 73 & \$ 13,504\end{array}$
Interest income
$\begin{array}{lllllllllllllll}\text { Recognized } & \$ & 34 & \$ & 76 & \$ & 35 & \$ & 2 & \$ & 25 & \$ & 9 & \$ & 181\end{array}$

Impaired PNCI Loans As of, or for the Six Months Ended, June 30, 2014
RE Mortgage Home Equity Auto Other Construction
(in thousands) Resid. Comm. Lines Loans IndireciConsum. C\&I Resid. Comm. Total With no related
allowance

| recorded: |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Recorded <br> investment | $\$$ | 144 | $\$$ | 478 | $\$$ | 320 | $\$ 33$ | $\$$ | 10 |  |
| Unpaid principal | $\$$ | 144 | $\$$ | 2,648 | $\$$ | 337 | $\$ 44$ | $\$$ | 10 |  |

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## Note 5 Allowance for Loan Losses (continued)

| (in thousands) | Impaired Originated Loans |  |  |  | As of, or for the Year Ended, December 31, 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Resid. | Comm. | Lines | Loans | Indirect | Consum. | C\&I | Resid. | Comm. | Total |
| With no related allowance recorded: |  |  |  |  |  |  |  |  |  |  |
| Recorded investment | \$4,366 | \$ 53,352 | \$ 3,710 | \$ 552 | \$ 55 | \$ 16 | \$ 1,648 | \$ 2,473 | \$ 69 | \$ 66,241 |
| Unpaid principal | \$ 6,489 | \$58,894 | \$7,299 | \$ 1,249 | \$ 123 | \$ 21 | \$ 1,665 | \$6,611 | \$ 138 | \$ 82,489 |
| Average recorded Investment | \$4,123 | \$ 58,205 | \$ 4,410 | \$ 463 | \$ 93 | \$ 18 | \$2,154 | \$ 1,567 | \$ 83 | \$71,116 |
| Interest income Recognized | \$ 336 | \$ 3,361 | \$ 352 | \$ 36 | \$ 12 | \$ 1 | \$ 113 | \$ 108 | \$ 7 | \$ 4,326 |
| With an allowance recorded: |  |  |  |  |  |  |  |  |  |  |
| Recorded investment | \$ 2,630 | \$ 5,296 | \$ 2,779 | \$ 226 | \$ 4 | \$ 10 | \$ 1,517 | \$ 284 | \$ 109 | \$ 12,855 |
| Unpaid principal | \$ 2,689 | \$ 5,659 | \$3,053 | \$ 291 | \$ 6 | \$ 10 | \$ 1,616 | \$ 284 | \$ 288 | \$ 13,896 |
| Related allowance | \$ 648 | \$ 1,084 | \$ 968 | \$ 169 | \$ 1 | \$ 5 | \$ 585 | \$ 91 | \$ 7 | \$ 3,558 |
| Average recorded Investment | \$ 2,245 | \$ 6,077 | \$3,064 | \$ 141 | \$ 12 | \$ 7 | \$ 1,817 | \$ 1,499 | \$ 188 | \$ 15,050 |
| Interest income Recognized | \$ 124 | \$ 287 | \$ 146 | \$ 18 | \$ 1 | \$ 2 | \$ 95 | \$ 19 | \$ 15 | \$ 707 |

Impaired PNCI Loans As of, or for the Year Ended, December 31, 2013
RE Mortgage Home Equity Auto Other Construction
(in thousands) Resid. Comm. Lines Loans IndirectConsum. C\&I Resid. Comm. Total With no related
allowance
recorded:
Recorded
$\begin{array}{llllllllll}\text { investment } & \$ & 148 & \$ 1,139 & \$ & 227 & \$ 36 & \$ & 12 & \$ 1,562\end{array}$

| Unpaid principal | \$ | 158 | \$ | 3,323 | \$ | 287 | \$ 45 | \$ | 12 | \$ | 3,825 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average recorded Investment | \$ | 37 | \$ | 1,005 | \$ | 333 | \$ 39 | \$ | 7 | \$ | 1,421 |
| Interest income Recognized | \$ | 11 | \$ | 233 | \$ | 21 | \$ 5 | \$ | 1 | \$ | 271 |
| With an allowance recorded: |  |  |  |  |  |  |  |  |  |  |  |
| Recorded investment | \$ | 198 | \$ | 149 | \$ | 203 | \$ 28 |  |  | \$ | 578 |
| Unpaid principal | \$ | 207 | \$ | 149 | \$ | 215 | \$ 28 |  |  | \$ | 599 |
| Related allowance | \$ | 128 | \$ | 114 | \$ | 172 | \$ 3 |  |  | \$ | 417 |
| Average recorded Investment | \$ | 275 | \$ | 250 | \$ | 162 | \$ 29 |  |  | \$ | 716 |
| Interest income Recognized | \$ | 12 | \$ | 9 | \$ | 10 |  |  |  | \$ | 32 |

Impaired Originated Loans As of, or for the Six Months Ended, June 30, 2013
RE Mortgage Home Equity Auto Other Construction (in thousands) Resid. Comm. Lines Loans IndirectConsum. C\&I Resid. Comm. Total With no related allowance recorded:
Recorded

investment | $\$ 3,913$ | $\$ 60,844$ | $\$ 4,854$ | $\$$ | 398 | $\$ 104$ | $\$ 15$ | $\$ 1,567$ | $\$ 510$ | $\$ 72,205$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

$\begin{array}{lllllllll}\text { Unpaid principal } & \$ 6,004 & \$ 66,568 & \$ 8,786 & \$ 1,049 & \$ 218 & \$ 27 & \$ 2,363 & \$ 1,258\end{array}$
Average recorded

Interest income
$\begin{array}{llllllllllll}\text { Recognized } & \$ & 10 & \$ & 865 & \$ & 14 & \$ & 1 & \$ & 35 & \$\end{array}$
With an allowance recorded:
Recorded


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Unpaid principal $\begin{array}{lllllllllllll} & \$ 1,884 & \$ 6,563 & \$ 3,366 & \$ & 163 & \$ & 17 & \$ & 4 & \$ 2,071 & \$ 6,704 & \$ 547\end{array} \$ 21,319$
Related

| allowance | $\$$ | 366 | $\$$ | 1,368 | $\$ 1,562$ | $\$$ | 50 | $\$$ | 3 | $\$$ | 4 | $\$$ | 880 | $\$$ | 98 | $\$$ | 45 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Average recorded $\begin{array}{lllllllllllll}\text { Investment } & \$ 2,249 & \$ 5,094 & \$ 3,886 & \$ & 132 & \$ & 24 & \$ 13 & \$ 2,639 & \$ 1,823 & \$ 261 & \$ 16,121\end{array}$

Interest income Recognized $\begin{array}{llllllll}\$ & 42 & \$ & 74 & \$ & 24 & \$ & 2\end{array}$
$\begin{array}{llllllll}\$ & 37 & \$ & 10 & \$ & 1 & \$ & 190\end{array}$

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## Note 5 Allowance for Loan Losses (continued)



At June 30, 2014, \$53,476,000 of originated loans were TDRs and classified as impaired. The Company had no obligations to lend additional funds on these TDRs as of June 30, 2014. At June 30, 2014, \$1,227,000 of PNCI loans were TDRs and classified as impaired. The Company had no obligations to lend additional funds on these TDRs as of June 30, 2014.

At December 31, 2013, $\$ 56,739,000$ of originated loans were TDRs and classified as impaired. The Company had obligations to lend $\$ 25,000$ of additional funds on these TDRs as of December 31, 2013. At December 31, 2013, $\$ 901,000$ of PNCI loans were TDRs and classified as impaired. The Company had no obligations to lend additional funds on these TDRs as of December 31, 2013.

At June 30, 2013, $\$ 54,748$,000 of Originated loans were TDR and classified as impaired. The Company had obligations to lend \$104,000 of additional funds on these TDR as of June 30, 2013. At June 30, 2013, \$1,126,000 of PNCI loans and $\$ 87,000$ of PCI loans were TDR and classified as impaired. The Company had no obligations to lend additional funds on these TDR as of June 30, 2013.

Modifications classified as TDRs can include one or a combination of the following: rate modifications, term extensions, interest only modifications, either temporary or long-term, payment modifications, and collateral substitutions/additions. For all new TDRs, an impairment analysis is conducted. If the loan is determined to be collateral dependent, any additional amount of impairment will be calculated based on the difference between

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estimated collectible value and the current carrying balance of the loan. This difference could result in an increased provision and is typically charged off. If the asset is determined not to be collateral dependent, the impairment is measured on the net present value difference between the expected cash flows of the restructured loan and the cash flows which would have been received under the original terms. The effect of this could result in a requirement for additional provision to the reserve. The effect of these required provisions for the period are indicated above. Typically if a TDR defaults during the period, the loan is then considered collateral dependent and, if it was not already considered collateral dependent, an appropriate provision will be reserved or charge will be taken. The additional provisions required resulting from default of previously modified TDR s are noted above.

The following tables show certain information regarding TDRs that occurred during the periods indicated:

| (in thousands) | TDR Information for the Three Months Ended June 30, 2014 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | RE Mortgage |  |  | Home Equity |  | Auto Other | Construction |  |  |
|  | Resid. |  | mm. | Lines | Loans |  | C\&I | Resid. Comm. | Total |
| Number | 1 |  | 2 | 1 | 1 |  | 2 |  | 7 |
| Pre-mod outstanding principal balance | \$ 112 | \$ |  | \$ 200 | \$ 32 |  | \$ 34 |  | \$ 946 |
| Post-mod outstanding principal balance | \$ 112 | \$ |  | \$ 212 | \$ 33 |  | \$ 34 |  | \$ 962 |
| Financial impact due to TDR taken as additional provision |  | \$ |  |  |  |  | \$ 4 |  | \$ 12 |
| Number that defaulted during the period | 1 |  | 1 |  |  |  |  |  | 2 |
| Recorded investment of TDRs that defaulted during the period | \$ 152 | \$ | 163 |  |  |  |  |  | \$ 315 |
| Financial impact due to the default of previous TDR taken as charge-offs or additional provisions |  |  |  |  |  |  |  |  |  |

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## Note 5 Allowance for Loan Losses (continued)

The following tables show certain information regarding Troubled Debt Restructurings (TDRs) that occurred during the periods indicated:

TDR Information for the Six Months Ended June 30,2014

| (in thousands) | TDR Information for the Six Months Ended June 30,2014 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | RE Mortgage |  |  | Home Equity |  | Auto Other |  |  | Construction |  |  |
|  | Resid. |  | mm. | Lines | Loan | IndireaConsum. |  | \&I | Resid. | Comm. | Total |
| Number | 3 |  | 4 | 3 | 1 |  |  | 3 | 1 | 1 | 16 |
| Pre-mod outstanding principal balance | \$ 806 | \$ | 824 | \$ 479 | \$ 32 |  | \$ | 72 | \$ 102 | \$ 118 | \$ 2,433 |
| Post-mod outstanding principal balance | \$ 806 | \$ | 830 | \$ 491 | \$ 33 |  | \$ | 72 | \$ 85 | \$ 100 | \$ 2,417 |
| Financial impact due to TDR taken as additional provision | \$ 37 | \$ |  |  |  |  | \$ |  |  |  | \$ 76 |
| Number that defaulted during the period | 1 |  | 2 |  |  |  |  | 1 |  |  | 4 |
| Recorded investment of TDRs that defaulted during the period | \$ 152 | \$ |  |  |  |  | \$ | 116 |  |  | \$ 691 |
| Financial impact due to the default of previous TDR taken as charge-offs or additional provisions |  |  |  |  |  |  |  |  |  |  |  |

TDR Information for the Three Months Ended June 30, 2013

| (in thousands) | RE Mortgage |  | Home Equity |  | Auto Other |  | Construction |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Resid. | Comm. | Lines | Loans | IndireaConsum. | C\&I | Resid. | Comm. | Total |
| Number | 2 | 6 | 4 |  |  | 2 |  |  | 14 |
| Pre-mod outstanding principal balance | \$ 432 | \$ 4,555 | \$ 324 |  |  | \$ 108 |  |  | \$ 5,419 |
| Post-mod outstanding principal balance | \$436 | \$ 4,555 | \$328 |  |  | \$ 108 |  |  | \$ 5,427 |
| Financial impact due to TDR taken as additional provision | \$ 151 | \$ 22 | \$ 193 |  |  | \$ 58 |  |  | \$ 424 |
| Number that defaulted during the period | 2 | 4 |  |  |  | 3 | 1 |  | 10 |
| Recorded investment of TDRs that defaulted during the period | \$ 181 | \$ 931 |  |  |  | \$ 1,297 | \$ 73 |  | \$ 2,482 |
| Financial impact due to the default of previous TDR | \$ (3) |  |  |  |  |  | \$ 5 |  | \$ 2 |

taken as charge-offs or additional provisions

| (in thousands) | TDR Information for the Six Months Ended June 30, 2013 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | RE Mortgage |  | Home Equity Auto Other |  |  | Construction |  |  |
|  | Resid. | Comm. | Lines | Loans IndiredConsum. | C\&I | Resid. | Comm. | Total |
| Number | 2 | 6 | 7 |  | 2 |  |  | 17 |
| Pre-mod outstanding principal balance | \$ 432 | \$ 4,555 | \$ 582 |  | \$ 108 |  |  | \$ 5,677 |
| Post-mod outstanding principal balance | \$436 | \$ 4,555 | \$ 588 |  | \$ 108 |  |  | \$ 5,687 |
| Financial impact due to TDR taken as additional provision | \$ 151 | \$ 22 | \$ 193 |  | \$ 58 |  |  | \$ 424 |
| Number that defaulted during the period | 2 | 4 |  |  | 3 | 1 |  | 10 |
| Recorded investment of TDRs that defaulted during the period | \$ 181 | \$ 931 |  |  | \$ 1,297 | \$ 73 |  | \$2,482 |
| Financial impact due to the default of previous TDR taken as charge-offs or additional provisions | \$ (3) |  |  |  |  |  |  | \$ 2 |

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## Note 6 Foreclosed Assets

A summary of the activity in the balance of foreclosed assets follows (in thousands):

|  | Six months ended June 30, 2014 |  |  |  | Six months ended June 30, 2013 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Noncovered |  | vered | Total | Noncovered | Covered | Total |
| Beginning balance, net | \$ 5,588 | \$ | 674 | \$ 6,262 | \$ 5,957 | \$ 1,541 | \$ 7,498 |
| Additions/transfers from loans | 4,578 |  |  | 4,578 | 6,813 | 351 | 7,164 |
| Dispositions/sales | $(4,873)$ |  | (142) | $(5,015)$ | $(8,266)$ | (769) | $(9,035)$ |
| Valuation adjustments | (29) |  | (11) | (40) | (492) | (81) | (573) |
| Ending balance, net | \$ 5,264 | \$ | 521 | \$ 5,785 | \$ 4,012 | \$ 1,042 | \$ 5,054 |
| Ending valuation allowance | \$ (76) | \$ | (11) | \$ (87) | \$ $(1,250)$ | \$ (340) | \$ $(1,590)$ |
| Ending number of foreclosed assets | 23 |  | 2 | 25 | 29 | 3 | 32 |
| Proceeds from sale of foreclosed assets | \$ 6,315 | \$ | 168 | \$ 6,483 | \$ 9,333 | \$ 869 | \$ 10,202 |
| Gain on sale of foreclosed assets | \$ 1,442 | \$ | 26 | \$ 1,468 | \$ 1,066 | \$ 100 | \$ 1,166 |

## Note 7 Premises and Equipment

Premises and equipment were comprised of:

|  | $\begin{aligned} & \text { June } 30, \\ & 2014 \text { (In } \end{aligned}$ | D | $\begin{aligned} & \text { mber 31, } \\ & 2013 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Land \& land improvements | \$ 5,956 | \$ | 5,975 |
| Buildings | 30,025 |  | 30,103 |
| Furniture and equipment | 28,223 |  | 27,881 |
|  | 64,204 |  | 63,959 |
| Less: Accumulated depreciation | $(32,423)$ |  | $(32,397)$ |
|  | 31,781 |  | 31,562 |
| Construction in progress | 99 |  | 50 |
| Total premises and equipment | \$ 31,880 | \$ | 31,612 |

Depreciation expense for premises and equipment amounted to $\$ 984,000$ and $\$ 734,000$ for the three months ended June 30, 2014 and 2013, respectively. Depreciation expense for premises and equipment amounted to $\$ 2,165,000$ and $\$ 1,475,000$ for the three months ended June 30, 2014 and 2013, respectively.

## Note 8 Cash Value of Life Insurance

A summary of the activity in the balance of cash value of life insurance follows (in thousands):

|  | Six months ended |  |
| :--- | ---: | ---: |
| June 30, |  |  |
|  | 2014 | 2013 |
| Beginning balance | $\$ 52,309$ | $\$ 50,582$ |
| Increase in cash value of life insurance | 797 | 806 |
| Ending balance | $\$ 53,106$ | $\$ 51,388$ |
|  |  |  |
| End of period death benefit | $\$ 95,312$ | $\$ 94,555$ |
| Number of policies owned | 133 | 133 |
| Insurance companies used | 6 | 6 |
| Current and former employees and directors covered | 36 | 36 |

As of June 30, 2014, the Bank was the owner and beneficiary of 133 life insurance policies, issued by six life insurance companies, covering 36 current and former employees and directors. These life insurance policies are recorded on the Company sfinancial statements at their reported cash (surrender) values. As a result of current tax law and the nature of these policies, the Bank records any increase in cash value of these policies as nontaxable noninterest income. If the Bank decided to surrender any of the policies prior to the death of the insured, such surrender may result in a tax expense related to the life-to-date cumulative increase in cash value of the policy. If the Bank retains such policies until the death of the insured, the Bank would receive nontaxable proceeds from the insurance company equal to the death benefit of the policies. The Bank has entered into Joint Beneficiary Agreements (JBAs) with certain of the insured that for certain of the policies provide some level of sharing of the death benefit, less the cash surrender value, among the Bank and the beneficiaries of the insured upon the receipt of death benefits. See Note 15 of these condensed consolidated financial statements for additional information on JBAs.

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## Note 9 Goodwill and Other Intangible Assets

The following table summarizes the Company s goodwill intangible as of the dates indicated.

|  | June 30, |  | December 31, |  |
| :--- | :---: | :---: | :---: | :---: |
| (in thousands) | 2014 | Additions | Reductions | 2013 |
| Goodwill | $\$ 15,519$ |  |  | $\$ 15,519$ |

The following table summarizes the Company s core deposit intangibles as of the dates indicated.
$\left.\begin{array}{lccccc} & \text { June 30, } & & \text { Reductions/ } & \text { Fully } & \text { December 31, } \\ \text { (in thousands) } & 2014 & \text { Additions } & \text { Amortization } \\ \text { Depreciated } & 2013\end{array}\right)$

The Company recorded additions to its core deposit intangibles of $\$ 898,000$ in conjunction with the Citizens acquisition on September 23, 2011 and $\$ 562,000$ in conjunction with the Granite acquisition on May 28, 2010. The following table summarizes the Company s estimated core deposit intangible amortization excluding the impact of any future acquisitions (dollars in thousands):

|  | Estimated Core <br> Deposit |  |
| :--- | :---: | :---: |
| Years Ended | Intangible Amortization |  |
| 2014 | $\$$ | 209 |
| 2015 |  | 209 |
| 2016 |  | 209 |
| 2017 | $\$$ | 209 |
| 2018 |  | 47 |
| Thereafter |  |  |

## Note 10 Mortgage Servicing Rights

The following tables summarize the activity in, and the main assumptions we used to determine the fair value of mortgage servicing rights ( MSRs ) for the periods indicated (dollars in thousands):

|  | Three months ended |  |
| :--- | :--- | :--- |
| June 30, | Six months ended |  |
| June 30, | 2013 | 2014 |


| Balance at beginning of period | \$ | 6,107 | \$ | 4,984 | \$ | 6,165 | \$ | 4,552 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Additions |  | 153 |  | 396 |  | 276 |  | 889 |
| Change in fair value |  | (351) |  | 191 |  | (532) |  | 130 |
| Balance at end of period | \$ | 5,909 | \$ | 5,571 | \$ | 5,909 | \$ | 5,571 |
| Servicing, late and ancillary fees received | \$ | 421 | \$ | 429 | \$ | 841 | \$ | 846 |
| Balance of loans serviced at: |  |  |  |  |  |  |  |  |
| Beginning of period |  | 72,341 |  | 80,447 |  | 80,197 |  | 66,512 |
| End of period |  | 67,969 |  | 82,176 |  | 67,969 |  | 82,176 |
| Weighted-average prepayment speed (CPR) |  |  |  |  |  | 11.0\% |  | 13.0\% |
| Discount rate |  |  |  |  |  | 10.0\% |  | 10.0\% |

The changes in fair value of MSRs that occurred during the three and six months ended June 30, 2014 and 2013 were mainly due to principal reductions and changes in estimated life of the MSRs.

## Note 11 Indemnification Asset

A summary of the activity in the balance of indemnification asset (included in other assets) follows (in thousands):

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 | 2013 |
| Beginning (payable) receivable balance | \$ (220) | \$ 1,807 | \$ 206 | \$ 1,997 |
| Effect of actual covered losses and change in estimated future covered losses | (97) | (243) | (565) | (278) |
| Reimbursable expenses (revenue), net | 14 | (54) | 73 | (93) |
| Payments made (received) | 266 | (69) | 249 | (185) |
| Ending (payable) receivable balance | \$ (37) | \$ 1,441 | \$ (37) | \$ 1,441 |

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## Note 12 Other Assets

Other assets were comprised of (in thousands):

|  | June 30, | December 31, |
| :--- | :---: | ---: |
|  | 2014 | 2013 |
| Deferred tax asset, net | $\$ 27,687$ | $\$$ |
| Prepaid expense | 1,979 | 26,781 |
| Software | 1,177 | 2,131 |
| Advanced compensation | 1,072 | 1,318 |
| TriCo Capital Trust I \& II | 1,238 | 1,175 |
| Indemnification asset (Note 11) | $(37)$ | 202 |
| Miscellaneous other assets | 1,109 |  |
|  |  |  |
| Total other assets | $\$ 34,225$ | $\$$ |

## Note 13 Deposits

A summary of the balances of deposits follows (in thousands):

|  |  | $\begin{gathered} \text { June } 30, \\ 2014 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2013 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Noninterest-bearing demand | \$ | 720,743 | \$ | 789,458 |
| Interest-bearing demand |  | 547,110 |  | 533,351 |
| Savings |  | 854,127 |  | 798,986 |
| Time certificates, \$100,000 and over |  | 140,852 |  | 157,647 |
| Other time certificates |  | 122,364 |  | 131,041 |
| Total deposits |  | 2,385,196 | \$ | 2,410,483 |

Certificate of deposit balances of $\$ 5,000,000$ from the State of California were included in time certificates, $\$ 100,000$ and over, at each of June 30, 2014 and December 31, 2013. The Bank participates in a deposit program offered by the State of California whereby the State may make deposits at the Bank s request subject to collateral and credit worthiness constraints. The negotiated rates on these State deposits are generally more favorable than other wholesale funding sources available to the Bank. Overdrawn deposit balances of $\$ 1,060,000$ and $\$ 1,212,000$ were classified as consumer loans at June 30, 2014 and December 31, 2013, respectively.

## Note 14 Reserve for Unfunded Commitments

The following tables summarize the activity in reserve for unfunded commitments for the periods indicated (dollars in thousands):

|  | Three months ended June 30, |  | Six months endedJune 30 , |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 | 2013 |
| Balance at beginning of period | \$ 2,230 | \$3,175 | \$2,415 | \$3,615 |
| Provision for losses unfunded commitments | (185) | 35 | (370) | (405) |
| Balance at end of period | \$ 2,045 | \$ 3,210 | \$ 2,045 | \$ 3,210 |

## Note 15 Other Liabilities

Other liabilities were comprised of (in thousands):

|  | June 30, | December 31, |  |
| :--- | ---: | ---: | ---: |
|  | 2014, | 2013 |  |
| Deferred compensation | $\$ 7,213$ | $\$ 4,357$ |  |
| Pension liability | 15,036 |  | 14,634 |
| Joint beneficiary agreements | 2,749 | 2,623 |  |
| Miscellaneous other liabilities | 3,137 |  | 7,097 |
|  |  |  |  |
| Total other liabilities | $\$ 28,135$ | $\$$ | 31,711 |

## Note 16 Other Borrowings

A summary of the balances of other borrowings follows:

| June 30, <br> 2014 <br> (in thousands) | December 31, <br> 2013 |  |
| :---: | :---: | ---: |
| $\$ 6,075$ | $\$$ | 6,335 |
| $\$ 6,075$ | $\$$ | 6,335 |

The Company did not enter into any repurchase agreements during the six months ended June 30, 2014 or the year ended December 31, 2013.

The Company had $\$ 6,075,000$ and $\$ 6,335,000$ of other collateralized borrowings at June 30, 2014 and December 31, 2013 , respectively. Other collateralized borrowings are generally overnight maturity borrowings from non-financial institutions that are collateralized by securities owned by the Company. As of June 30, 2014, the Company has pledged as collateral and sold under agreements to repurchase investment securities with fair value of $\$ 6,075,000$ under these other collateralized borrowings.

The Company maintains a collateralized line of credit with the Federal Home Loan Bank of San Francisco. Based on the FHLB stock requirements at June 30, 2014, this line provided for maximum borrowings of $\$ 613,779,000$ of which none was outstanding, leaving $\$ 613,779,000$ available. As of June 30, 2014, the Company has designated loans totaling $\$ 1,130,863,000$ as potential collateral under this collateralized line of credit with the FHLB.

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The Company maintains a collateralized line of credit with the San Francisco Federal Reserve Bank. As of June 30, 2014, this line provided for maximum borrowings of $\$ 122,913,000$ of which none was outstanding, leaving $\$ 122,913,000$ available. As of June 30, 2014, the Company has designated investment securities with fair value of $\$ 39,000$ and loans totaling $\$ 153,219,000$ as potential collateral under this collateralized line of credit with the San Francisco Federal Reserve Bank.

The Company has available unused correspondent banking lines of credit from commercial banks totaling $\$ 10,000,000$ for federal funds transactions at June 30, 2014.

## Note 17 Junior Subordinated Debt

On July 31, 2003, the Company formed a subsidiary business trust, TriCo Capital Trust I, to issue trust preferred securities. Concurrently with the issuance of the trust preferred securities, the trust issued 619 shares of common stock to the Company for $\$ 1,000$ per share or an aggregate of $\$ 619,000$. In addition, the Company issued a Junior Subordinated Debenture to the Trust in the amount of $\$ 20,619,000$. The terms of the Junior Subordinated Debenture are materially consistent with the terms of the trust preferred securities issued by TriCo Capital Trust I. Also on July 31, 2003, TriCo Capital Trust I completed an offering of 20,000 shares of cumulative trust preferred securities for cash in an aggregate amount of $\$ 20,000,000$. The trust preferred securities are mandatorily redeemable upon maturity on October 7, 2033 with an interest rate that resets quarterly at three-month LIBOR plus $3.05 \%$. TriCo Capital Trust I has the right to redeem the trust preferred securities on or after October 7, 2008. The trust preferred securities were issued through an underwriting syndicate to which the Company paid underwriting fees of $\$ 7.50$ per trust preferred security or an aggregate of $\$ 150,000$. The net proceeds of $\$ 19,850,000$ were used to finance the opening of new branches, improve bank services and technology, repurchase shares of the Company s common stock under its repurchase plan and increase the Company s capital.

The $\$ 20,619,000$ of junior subordinated debentures issued by TriCo Capital Trust I are reflected as junior subordinated debt in the consolidated balance sheets. The common stock issued by TriCo Capital Trust I are recorded in other assets in the consolidated balance sheets. As of June 30, 2014, The TriCo Capital Trust I debentures carried an interest rate of $3.28 \%$.

On June 22, 2004, the Company formed a second subsidiary business trust, TriCo Capital Trust II, to issue trust preferred securities. Concurrently with the issuance of the trust preferred securities, the trust issued 619 shares of common stock to the Company for $\$ 1,000$ per share or an aggregate of $\$ 619,000$. In addition, the Company issued a Junior Subordinated Debenture to the Trust in the amount of \$20,619,000. The terms of the Junior Subordinated Debenture are materially consistent with the terms of the trust preferred securities issued by TriCo Capital Trust II. Also on June 22, 2004, TriCo Capital Trust II completed an offering of 20,000 shares of cumulative trust preferred securities for cash in an aggregate amount of $\$ 20,000,000$. The trust preferred securities are mandatorily redeemable upon maturity on July 23, 2034 with an interest rate that resets quarterly at three-month LIBOR plus $2.55 \%$. TriCo Capital Trust II has the right to redeem the trust preferred securities on or after July 23, 2009. The trust preferred securities were issued through an underwriting syndicate to which the Company paid underwriting fees of $\$ 2.50$ per trust preferred security or an aggregate of $\$ 50,000$. The net proceeds of $\$ 19,950,000$ were used to finance the opening of new branches, improve bank services and technology, repurchase shares of the Company s common stock under its repurchase plan and increase the Company s capital.

The $\$ 20,619,000$ of junior subordinated debentures issued by TriCo Capital Trust II are reflected as junior subordinated debt in the consolidated balance sheets. The common stock issued by TriCo Capital Trust II is recorded in other assets in the consolidated balance sheets. As of June 30, 2014, The TriCo Capital Trust II debentures carried an interest rate of $2.78 \%$.

The debentures issued by TriCo Capital Trust I and TriCo Capital Trust II, less the common securities of TriCo Capital Trust I and TriCo Capital Trust II, continue to qualify as Tier 1 or Tier 2 capital under interim guidance issued by the Board of Governors of the Federal Reserve System.

## Note 18 Commitments and Contingencies

Restricted Cash Balances Reserves (in the form of deposits with the San Francisco Federal Reserve Bank) of $\$ 42,419,000$ and $\$ 38,359,000$ were maintained to satisfy Federal regulatory requirements at June 30, 2014 and December 31, 2013. These reserves are included in cash and due from banks in the accompanying consolidated balance sheets.

Lease Commitments The Company leases 41 sites under non-cancelable operating leases. The leases contain various provisions for increases in rental rates, based either on changes in the published Consumer Price Index or a predetermined escalation schedule. Substantially all of the leases provide the Company with the option to extend the lease term one or more times following expiration of the initial term. The Company currently does not have any capital leases.

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## Note 18 Commitments and Contingencies (continued)

At December 31, 2013, future minimum commitments under non-cancelable operating leases with initial or remaining terms of one year or more are as follows:

|  | Operating <br> Leases <br> (in thousands) |  |
| :--- | ---: | ---: |
|  | $\$$ | 2,452 |
| 2014 |  | 1,706 |
| 2015 | 1,154 |  |
| 2016 | 791 |  |
| 2017 |  | 429 |
| 2018 |  | 1,235 |
| Thereafter | $\$$ | 7,767 |

Rent expense under operating leases was $\$ 734,000$ and $\$ 815,000$ during the three months ended June 30, 2014 and 2013, respectively. Rent expense was offset by rent income of $\$ 54,000$ and $\$ 54,000$ during the three months ended June 30, 2014 and 2013, respectively. Rent expense under operating leases was $\$ 1,490,000$ and $\$ 1,625,000$ during the six months ended June 30, 2014 and 2013, respectively. Rent expense was offset by rent income of $\$ 109,000$ and $\$ 108,000$ during the six months ended June 30, 2014 and 2013, respectively.

Financial Instruments with Off-Balance-Sheet Risk The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit, and deposit account overdraft privilege. Those instruments involve, to varying degrees, elements of risk in excess of the amount recognized in the balance sheet. The contract amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The Company s exposure to loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit written is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. The Company s exposure to loss in the event of nonperformance by the other party to the financial instrument for deposit account overdraft privilege is represented by the overdraft privilege amount disclosed to the deposit account holder.

The following table presents a summary of the Bank s commitments and contingent liabilities:

|  | June 30, | December 31, |
| :--- | :---: | :---: |
| (in thousands) | 2014 | 2013 |

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| Commitments to extend credit: |  |  |  |
| :--- | ---: | ---: | ---: |
| Commercial loans | $\$ 139,427$ | $\$$ | 136,986 |
| Consumer loans | 359,547 | 360,194 |  |
| Real estate mortgage loans | 42,389 | 35,309 |  |
| Real estate construction loans | 23,612 | 22,897 |  |
| Standby letters of credit | 4,466 | 2,601 |  |
| Deposit account overdraft privilege | 65,353 | 68,932 |  |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates of one year or less or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer s credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based on Management s credit evaluation of the customer. Collateral held varies, but may include accounts receivable, inventory, property, plant and equipment, residential properties, and income-producing commercial properties.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support private borrowing arrangements. Most standby letters of credit are issued for one year or less. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. Collateral requirements vary, but in general follow the requirements for other loan facilities.

Deposit account overdraft privilege amount represents the unused overdraft privilege balance available to the Company s deposit account holders who have deposit accounts covered by an overdraft privilege. The Company has established an overdraft privilege for certain of its deposit account products whereby all holders of such accounts who bring their accounts to a positive balance at least once every thirty days receive the overdraft privilege. The overdraft privilege allows depositors to overdraft their deposit account up to a predetermined level. The predetermined overdraft limit is set by the Company based on account type.

Legal Proceedings The Bank owns 10,214 shares of Class B common stock of Visa Inc. which are convertible into Class A common stock at a conversion ratio of 0.4206 per Class A share. As of June 30, 2014, the value of the Class A shares was $\$ 210.71$ per share. Utilizing the conversion ratio, the value of unredeemed Class A equivalent shares owned by the Bank was $\$ 905,000$ as of June 30, 2014, and has not been

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reflected in the accompanying financial statements. The shares of Visa Class B common stock are restricted and may not be transferred. Visa Member Banks are required to fund an escrow account to cover settlements, resolution of pending litigation and related claims. If the funds in the escrow account are insufficient to settle all the covered litigation, Visa may sell additional Class A shares, use the proceeds to settle litigation, and further reduce the conversion ratio. If funds remain in the escrow account after all litigation is settled, the Class B conversion ratio will be increased to reflect that surplus.

On January 24, 2014, a putative shareholder class action lawsuit was filed against TriCo, North Valley Bancorp and certain other defendants in connection with TriCo entering into the merger agreement with North Valley Bancorp. The lawsuit, which was filed in the Shasta County, California Superior Court, alleges that the members of the North Valley Bancorp board of directors breached their fiduciary duties to North Valley Bancorp shareholders by approving the proposed merger for inadequate consideration; approving the transaction in order receive benefits not equally shared by other North Valley Bancorp shareholders; entering into the merger agreement containing preclusive deal protection devices; and failing to take steps to maximize the value to be paid to the North Valley Bancorp shareholders. The lawsuit alleges claims against TriCo for aiding and abetting these alleged breaches of fiduciary duties. The plaintiff seeks, among other things, declaratory and injunctive relief concerning the alleged breaches of fiduciary duties injunctive relief prohibiting consummation of the merger, rescission, attorneys of the merger agreement, fees and costs, and other and further relief. On July 31, 2014 the defendants entered into a memorandum of understanding with the plaintiffs regarding the settlement of this lawsuit. In connection with the settlement contemplated by the memorandum of understanding and in consideration for the full settlement and release of all claims, TriCo and North Valley Bancorp agreed to make certain additional disclosures related to the proposed merger, which are contained in a Current Report on Form 8-K filed by each of the companies. The memorandum of understanding contemplates that the parties will negotiate in good faith and use their reasonable best efforts to enter into a stipulation of settlement. The stipulation of settlement will be subject to customary conditions, including court approval following notice to North Valley Bancorp s shareholders. In the event that the parties enter into a stipulation of settlement, a hearing will be scheduled at which the court will consider the settlement. There can be no assurance that the parties will ultimately enter into a stipulation of settlement or that the court will approve the settlement even if the parties were to enter into such stipulation. In such event, the proposed settlement as contemplated by the memorandum of understanding may be terminated.

Neither the Company nor its subsidiaries, are party to any other material pending legal proceeding, nor is their property the subject of any material pending legal proceeding, except routine legal proceedings arising in the ordinary course of their business. None of these proceedings is expected to have a material adverse impact upon the Company s business, consolidated financial position or results of operations.

Other Commitments and Contingencies The Company has entered into employment agreements or change of control agreements with certain officers of the Company providing severance payments and accelerated vesting of benefits under supplemental retirement agreements to the officers in the event of a change in control of the Company and termination for other than cause or after a substantial and material change in the officer $s$ title, compensation or responsibilities.

Mortgage loans sold to investors may be sold with servicing rights retained, with only the standard legal representations and warranties regarding recourse to the Bank. Management believes that any liabilities that may result from such recourse provisions are not significant.

## Note 19 Shareholders Equity

## Dividends Paid

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The Bank paid to the Company cash dividends in the aggregate amounts of $\$ 4,100,000$ and $\$ 3,780,000$ during the six months ended June 30, 2014 and 2013 respectively. The Bank is regulated by the Federal Deposit Insurance Corporation (FDIC) and the State of California Department of Business Oversight. Absent approval from the Commissioner of the Department of Business Oversight, California banking laws generally limit the Bank s ability to pay dividends to the lesser of (1) retained earnings or (2) net income for the last three fiscal years, less cash distributions paid during such period. Under this law, at December 31, 2013, the Bank may pay dividends of $\$ 44,548,000$.

## Shareholders Rights Plan

On June 25, 2001, the Company announced that its Board of Directors adopted and entered into a Shareholder Rights Plan designed to protect and maximize shareholder value and to assist the Board of Directors in ensuring fair and equitable benefit to all shareholders in the event of a hostile bid to acquire the Company. The Company adopted this Rights Plan to protect shareholders from coercive or otherwise unfair takeover tactics. In general terms, the Rights Plan would have imposed a significant penalty upon any person or group that acquired $15 \%$ or more of the Company s outstanding common stock without approval of the Company s Board of Directors. The Rights Plan was not adopted in response to any known attempt to acquire control of the Company. Under the Rights Plan, a dividend of one Preferred Stock Purchase Right was declared for each common share held of record as of the close of business on July 10, 2001. No separate certificates evidencing the Rights were issued. The Rights generally would not have become exercisable unless an acquiring entity accumulated or initiated a tender offer to purchase $15 \%$ or more of the Company s common stock. In that event, each Right entitled the holder, other than the unapproved acquirer and its affiliates, to purchase either the Company s common stock or shares in an acquiring entity at one-half of market value.

The Rights initial exercise price, which was subject to adjustment, was $\$ 49.00$ per Right. The Company s Board of Directors generally was entitled to redeem the Rights at a redemption price of $\$ .01$ per Right until an acquiring entity acquired a $15 \%$ position. The Rights were scheduled to expire on July 10, 2011, but on July 8, 2011, the Company extended the expiration date to July 10, 2021.

On June 4, 2014, the Company entered into an amendment to its Rights Agreement dated June 25, 2001 with Mellon Investor Services LLC, as Rights Agent, as amended. The amendment accelerated the expiration of the Rights from July 10, 2021 to July 1, 2014 and had the effect of terminating the Rights Agreement as of that date. At the time of the termination of the Rights Agreement on July 1, 2014 at 5:00 p.m. California time, all Rights distributed to holders of the Company s common stock pursuant to the Rights Agreement expired.

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## Stock Repurchase Plan

On August 21, 2007, the Board of Directors adopted a plan to repurchase, as conditions warrant, up to 500,000 shares of the Company s common stock on the open market. The timing of purchases and the exact number of shares to be purchased will depend on market conditions. The 500,000 shares authorized for repurchase under this stock repurchase plan represented approximately $3.2 \%$ of the Company s $15,814,662$ outstanding common shares as of August 21, 2007. This stock repurchase plan has no expiration date. As of June 30, 2014, the Company had repurchased 166,600 shares under this plan.

## Stock Repurchased Under Equity Compensation Plans

During the six months ended June 30, 2014 and 2013, employees and directors tendered 103,268 and 166,134 shares, respectively, of the Company s common stock with market value of $\$ 2,551,000$, and $\$ 3,337,000$, respectively, in lieu of cash to exercise options to purchase shares of the Company s stock and to pay income taxes related to such exercises as permitted by the Company s shareholder-approved equity compensation plans. The tendered shares were retired. The market value of tendered shares is the last market trade price at closing on the day an option is exercised. Stock repurchased under equity incentive plans are not included in the total of stock repurchased under the stock repurchase plan announced on August 21, 2007.

## Note 20 Stock Options and Other Equity-Based Incentive Instruments

In March 2009, the Company s Board of Directors adopted the TriCo Bancshares 2009 Equity Incentive Plan (2009 Plan) covering officers, employees, directors of, and consultants to, the Company. The 2009 Plan was approved by the Company s shareholders in May 2009. The 2009 Plan allows for the granting of the following types of stock awards (Awards): incentive stock options, nonstatutory stock options, performance awards, restricted stock, restricted stock unit awards and stock appreciation rights. In May 2013, the Company s shareholders approved an amendment to the 2009 Plan increasing the maximum aggregate number of shares of TriCo s common stock which may be issued pursuant to or subject to Awards from 650,000 to $1,650,000$. The number of shares available for issuance under the 2009 Plan is reduced by: (i) one share for each share of common stock issued pursuant to a stock option or a Stock Appreciation Right and (ii) two shares for each share of common stock issued pursuant to a Performance Award, a Restricted Stock Award or a Restricted Stock Unit Award. When Awards made under the 2009 Plan expire or are forfeited or cancelled, the underlying shares will become available for future Awards under the 2009 Plan. To the extent that a share of common stock pursuant to an Award that counted as two shares against the number of shares again becomes available for issuance under the 2009 Plan, the number of shares of common stock available for issuance under the 2009 Plan shall increase by two shares. Shares awarded and delivered under the 2009 Plan may be authorized but unissued, or reacquired shares. As of June 30, 2014, 687,500 options for the purchase of common shares were outstanding, and 937,500 remain available for grant, under the 2009 Plan.

In May 2001, the Company adopted the TriCo Bancshares 2001 Stock Option Plan (2001 Plan) covering officers, employees, directors of, and consultants to, the Company. Under the 2001 Plan, the option exercise price cannot be less than the fair market value of the Common Stock at the date of grant except in the case of substitute options. Options for the 2001 Plan expire on the tenth anniversary of the grant date. Vesting schedules under the 2001 Plan are determined individually for each grant. As of June 30, 2014, 398,850 options for the purchase of common shares were outstanding under the 2001 Plan. As of May 2009, as a result of the shareholder approval of the 2009 Plan, no new options may be granted under the 2001 Plan.

Stock option activity during the six months ended June 30, 2014 is summarized in the following table:

|  | Number of Shares | Option Price per Share | Weighted Average Exercise Price | Weighted <br> Average Fair <br> Value on <br> Date of Grant |
| :---: | :---: | :---: | :---: | :---: |
| Outstanding at December 31, 2013 | 1,246,370 | \$12.63 to \$25.91 | \$ 18.04 |  |
| Options granted |  | to |  |  |
| Options exercised | $(160,020)$ | \$ 14.54 to \$20.58 | \$ 17.41 |  |
| Options forfeited |  | to |  |  |
| Outstanding at June 30, 2014 | 1,086,350 | \$12.63 to \$25.91 | \$ 18.13 |  |

The following table shows the number, weighted-average exercise price, intrinsic value, and weighted average remaining contractual life of options exercisable, options not yet exercisable and total options outstanding as of June 30, 2014:

|  | Currently <br> Exercisable |  | Not <br> Exercisable |  | Total Outstanding |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of options |  | 88,350 |  | 98,000 |  | 86,350 |
| Weighted average exercise price | \$ | 18.78 | \$ | 16.42 | \$ | 18.13 |
| Intrinsic value (in thousands) | \$ | 3,571 | \$ | 2,002 | \$ | 5,573 |
| Weighted average remaining contractual term (yrs.) |  | 4.9 |  | 7.8 |  | 5.7 |

The 298,000 options that are currently not exercisable as of June 30, 2014 are expected to vest, on a weighted-average basis, over the next 2.8 years, and the Company is expected to recognize $\$ 2,047,000$ of pre-tax compensation costs related to these options as they vest. The Company did not modify any option grants during 2013 or the six months ended June 30, 2014.

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## Note 21 Noninterest Income and Expense

The components of other noninterest income were as follows (in thousands):

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 | 2013 |
| Service charges on deposit accounts | \$2,724 | \$ 3,277 | \$ 5,414 | \$ 6,417 |
| ATM and interchange fees | 2,192 | 2,233 | 4,205 | 4,108 |
| Other service fees | 533 | 562 | 1,053 | 1,121 |
| Mortgage banking service fees | 421 | 430 | 841 | 846 |
| Change in value of mortgage servicing rights | (351) | 191 | (532) | 130 |
| Total service charges and fees | 5,519 | 6,693 | 10,981 | 12,622 |
| Gain on sale of loans | 514 | 1,590 | 978 | 3,884 |
| Commissions on sale of non-deposit investment products | 843 | 841 | 1,614 | 1,602 |
| Increase in cash value of life insurance | 400 | 380 | 797 | 806 |
| Change in indemnification asset | (93) | (314) | (505) | (415) |
| Gain (loss) on sale of foreclosed assets | 241 | 615 | 1,468 | 1,166 |
| Sale of customer checks | 98 | 92 | 199 | 183 |
| Lease brokerage income | 111 | 81 | 218 | 198 |
| Gain (loss) on disposal of fixed assets | 71 | 2 | 70 | (14) |
| Other | 173 | 151 | 352 | 317 |
| Total other noninterest income | 2,358 | 3,438 | 5,191 | 7,727 |
| Total noninterest income | \$7,877 | \$ 10,131 | \$ 16,172 | \$ 20,349 |

Mortgage loan servicing fees, net of change in fair value $\begin{array}{lllllllll}\text { of mortgage loan servicing rights } & \$ & 70 & \$ & 621 & \$ & 309 & \$ & 976\end{array}$
The components of noninterest expense were as follows (in thousands):

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 | 2013 |
| Base salaries, net of deferred loan origination costs | \$ 9,008 | \$ 8,508 | \$ 17,874 | \$ 16,856 |
| Incentive compensation | 1,205 | 1,299 | 2,328 | 2,585 |
| Benefits and other compensation costs | 3,104 | 3,083 | 6,418 | 6,410 |
| Total salaries and benefits expense | 13,317 | 12,890 | 26,620 | 25,851 |
| Occupancy | 1,802 | 1,753 | 3,764 | 3,412 |


| Equipment | 1,060 | 913 | 2,096 | 1,947 |
| :--- | ---: | ---: | ---: | ---: |
| Data processing and software | 1,350 | 1,280 | 2,528 | 2,358 |
| ATM network charges | 710 | 679 | 1,353 | 1,175 |
| Telecommunications | 713 | 587 | 1,293 | 1,112 |
| Postage | 221 | 133 | 448 | 364 |
| Courier service | 224 | 255 | 458 | 422 |
| Advertising | 341 | 415 | 683 | 740 |
| Assessments | 481 | 543 | 1,002 | 1,149 |
| Operational losses | 150 | 122 | 327 | 239 |
| Professional fees | 1,518 | 695 | 2,357 | 1,206 |
| Foreclosed assets expense | 151 | 163 | 309 | 262 |
| Provision for foreclosed asset losses | 4 | 546 | 40 | 573 |
| Change in reserve for unfunded commitments | $(185)$ | 35 | $(370)$ | $(405)$ |
| Intangible amortization | 52 | 53 | 104 | 105 |
| Other | 3,207 | 2,448 | 5,421 | 4,600 |
|  |  |  |  |  |
| Total other noninterest expense | 11,799 | 10,619 | 21,813 | 19,259 |
| Total noninterest income | $\$ 25,116$ | $\$ 23,509$ | $\$ 48,433$ | $\$ 45,110$ |

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## Note 22 Income Taxes

The provisions for income taxes applicable to income before taxes differ from amounts computed by applying the statutory Federal income tax rates to income before taxes. The effective tax rate and the statutory federal income tax rate are reconciled for the periods indicated as follows:

|  | Three months ended |  | Six months ended |  |
| :--- | :---: | :---: | :---: | :---: |
|  | June 30, |  | June 30, |  |
|  | 2014 | 2013 | 2014 | 2013 |
| Federal statutory income tax rate | $35.0 \%$ | $35.0 \%$ | $35.0 \%$ | $35.0 \%$ |
| State income taxes, net of federal tax benefit | 7.1 | 6.7 | 7.0 | 6.7 |
| Tax-exempt interest on municipal obligations | $(0.5)$ | $(0.5)$ | $(0.4)$ | $(0.3)$ |
| Increase in cash value of insurance policies | $(1.7)$ | $(1.2)$ | $(1.3)$ | $(1.1)$ |
| Nondeductible merger expenses | 1.2 |  | 0.6 |  |
| Other | 1.0 | 0.3 | 0.3 | 0.2 |
|  |  |  |  |  |
| Effective Tax Rate | $42.1 \%$ | $40.3 \%$ | $41.2 \%$ | $40.5 \%$ |

## Note 23 Earnings Per Share

Basic earnings per share represents income available to common shareholders divided by the weighted-average number of common shares outstanding during the period. Diluted earnings per share reflects additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustments to income that would result from assumed issuance. Potential common shares that may be issued by the Company relate solely from outstanding stock options, and are determined using the treasury stock method. Earnings per share have been computed based on the following:

Three months ended Six months ended

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| (in thousands) | 2014 | 2013 | 2014 | 2013 |
| Net income | \$ 4,859 | \$ 6,325 | \$ 12,224 | \$ 14,802 |
| Average number of common shares outstanding | 16,129 | 16,028 | 16,113 | 16,015 |
| Effect of dilutive stock options | 181 | 107 | 203 | 98 |
| Average number of common shares outstanding used to calculate diluted earnings per share | 16,310 | 16,135 | 16,316 | 16,113 |
| Options excluded from diluted earnings per share because the effect of these options was antidilutive | 101 | 604 | 101 | 731 |

## Note 24 Comprehensive Income

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Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities, are reported as a separate component of the equity section of the balance sheet, such items, along with net income, are components of comprehensive income.

The components of accumulated other comprehensive income, included in shareholders equity, are as follows:

|  | June 30, $2014$ | san | ber 31, 13 |
| :---: | :---: | :---: | :---: |
| Net unrealized gains on available for sale securities | \$ 4,755 | \$ | 4,202 |
| Tax effect | $(1,999)$ |  | $(1,767)$ |
| Unrealized holding gains on available for sale securities, net of tax | 2,756 |  | 2,435 |
| Unfunded status of the supplemental retirement plans | (769) |  | (787) |
| Tax effect | 323 |  | 331 |
| Unfunded status of the supplemental retirement plans, net of tax | (446) |  | (456) |
| Joint beneficiary agreement liability | (122) |  | (122) |
| Tax effect |  |  |  |
| Joint beneficiary agreement liability, net of tax | (122) |  | (122) |
| Accumulated other comprehensive income | \$ 2,188 | \$ | 1,857 |

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## Note 24 Comprehensive Income (continued)

The components of other comprehensive income and related tax effects are as follows:

| (in thousands) | Three Months Ended June 30, |  | Six Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 | 2013 |
| Unrealized holding gains (losses) on available for sale securities before reclassifications | \$ 658 | \$ $(2,569)$ | \$ 553 | \$ $(3,642)$ |
| Amounts reclassified out of accumulated other comprehensive income |  |  |  |  |
| Unrealized holding gains (losses) on available for sale securities after reclassifications | 658 | $(2,569)$ | 553 | $(3,642)$ |
| Tax effect | (277) | 1,080 | (232) | 1,532 |
| Unrealized holding gains (losses) on available for sale securities, net of tax | 381 | $(1,489)$ | 321 | $(2,110)$ |
| Change in unfunded status of the supplemental retirement plans before reclassifications |  |  |  |  |
| Amounts reclassified out of accumulated other comprehensive income: |  |  |  |  |
| Amortization of prior service cost | 5 |  | 10 |  |
| Amortization of actuarial losses | 4 |  | 8 |  |
| Total amounts reclassified out of accumulated other comprehensive income | 9 |  | 18 |  |
| Change in unfunded status of the supplemental retirement plans after reclassifications | 9 |  | 18 |  |
| Tax effect | (4) |  | (8) |  |
| Change in unfunded status of the supplemental retirement plans, net of tax | 5 |  | 10 |  |
| Change in joint beneficiary agreement liability before reclassifications |  |  |  |  |
| Amounts reclassified out of accumulated other comprehensive income |  |  |  |  |
| Change in joint beneficiary agreement liability after reclassifications |  |  |  |  |
|  |  |  |  |  |

[^0]Change in joint beneficiary agreement liability, net of tax
Total other comprehensive income (loss) \$ $386 \quad \$(1,489) \quad \$ 331 \quad \$(2,110)$

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## Note 25 Retirement Plans

## 401(k) Plan

The Company sponsors a 401(k) Plan whereby substantially all employees age 21 and over with 90 days of service may participate. Participants may contribute a portion of their compensation subject to certain limits based on federal tax laws. The Company does not contribute to the $401(\mathrm{k})$ Plan. The Company did not incur any material expenses attributable to the 401(k) Plan during 2013 or the six months ended June 30, 2014.

## Employee Stock Ownership Plan

Substantially all employees with at least one year of service are covered by a discretionary employee stock ownership plan (ESOP). Contributions are made to the plan at the discretion of the Board of Directors. Contributions to the plan totaling $\$ 366,000$ and $\$ 667,000$ during the three months ended June 30, 2014 and 2013, respectively, are included in salary expense. Contributions to the plan totaling $\$ 561,000$ and $\$ 962,000$ during the six months ended June 30, 2014 and 2013, respectively, are included in salary expense. Company shares owned by the ESOP are paid dividends and included in the calculation of earnings per share exactly as other common shares outstanding.

## Deferred Compensation Plans

The Company has deferred compensation plans for certain directors and key executives, which allow certain directors and key executives designated by the Board of Directors of the Company to defer a portion of their compensation. The Company has purchased insurance on the lives of the participants and intends to hold these policies until death as a cost recovery of the Company s deferred compensation obligations of $\$ 7,213,000$ and $\$ 7,357,000$ at June 30, 2014 and December 31, 2013, respectively. Earnings credits on deferred balances totaling $\$ 138,000$ and $\$ 147,000$ during the three months ended June 30, 2014 and 2013, respectively, are included in noninterest expense. Earnings credits on deferred balances totaling $\$ 290,000$ and $\$ 294,000$ during the six months ended June 30, 2014 and 2013, respectively, are included in noninterest expense.

## Supplemental Retirement Plans

The Company has supplemental retirement plans for current and former directors and key executives. These plans are non-qualified defined benefit plans and are unsecured and unfunded. The Company has purchased insurance on the lives of the participants and intends (but is not required) to use the cash values of these policies to pay the retirement obligations. The following table sets forth the net periodic benefit cost recognized for the plans:

|  | Three months ended <br> June |  | Six months ended |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| June 30, |  |  |  |  |


| Net periodic pension cost | $\$ 376$ | $\$ 458$ | $\$ 752$ | $\$ 913$ |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |  |
| Company contributions to pension plans | $\$ 376$ | $\$ 155$ | $\$ 752$ | $\$ 260$ |  |  |
| Pension plan payouts to participants | $\$ 376$ | $\$ 155$ | $\$ 752$ | $\$ 260$ |  |  |

For the year ending December 31, 2014, the Company expects to contribute and pay out as benefits $\$ 569,000$ to participants under the plans.

## Note 26 Related Party Transactions

Certain directors, officers, and companies with which they are associated were customers of, and had banking transactions with, the Company or the Bank in the ordinary course of business.

The following table summarizes the activity in these loans for 2014 and 2013 (in thousands):

| Balance December 31, 2012 | $\$ 2,368$ |
| :--- | ---: |
| Advances/new loans | 1,154 |
| Removed/payments | $(886)$ |
| Balance December 31, 2013 | $\$ 2,636$ |
| $\left.\begin{array}{lr}\text { Advances/new loans } \\ \text { Removed/payments } & 1 \\ \text { Balance June 30, 2014 } & (1,285) \\ \hline\end{array}\right) \$ 1,352$ |  |

Director Chrysler is a principal owner and CEO of Modern Building Inc. Modern Building Inc. provided construction services to the Company related to new and existing Bank facilities for aggregate payments of $\$ 720,000$ during the six months ended June 30, 2014 and \$4,261,000 during the year ended December 31, 2013.

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## Note 27 Fair Value Measurement

The Company utilizes fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. In estimating fair value, the Company utilizes valuation techniques that are consistent with the market approach, income approach, and/or the cost approach. Inputs to valuation techniques include the assumptions that market participants would use in pricing an asset or liability including assumptions about the risk inherent in a particular valuation technique, the effect of a restriction on the sale or use of an asset and the risk of nonperformance. Securities available-for-sale and mortgage servicing rights are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets on a nonrecurring basis, such as loans held for sale, loans held for investment and certain other assets. These nonrecurring fair value adjustments typically involve application of lower of cost or market accounting or impairment write-downs of individual assets.

The Company groups assets and liabilities at fair value in three levels, based on the markets in which the assets and liabilities are traded and the observable nature of the assumptions used to determine fair value. These levels are:

Level 1 Valuation is based upon quoted prices for identical instruments traded in active markets.

Level 2 Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

Level 3 Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.
Securities available for sale Securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security s credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include mortgage-backed securities issued by government sponsored entities, municipal bonds and corporate debt securities. The Company had no securities classified as Level 3 during any of the periods covered in these financial statements.

Loans held for sale Loans held for sale are carried at the lower of cost or fair value. The fair value of loans held for sale is based on what secondary markets are currently offering for loans with similar characteristics. As such, we classify those loans subjected to nonrecurring fair value adjustments as Level 2.

Impaired originated and PNCI loans Originated and PNCI loans are not recorded at fair value on a recurring basis. However, from time to time, an originated or PNCI loan is considered impaired and an allowance for loan losses is established. Originated and PNCI loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. The fair value of an

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impaired originated or PNCI loan is estimated using one of several methods, including collateral value, fair value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired originated and PNCI loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans. Impaired originated and PNCI loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value which uses substantially observable data, the Company records the impaired originated or PNCI loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value, or the appraised value contains a significant unobservable assumption, such as deviations from comparable sales, and there is no observable market price, the Company records the impaired originated or PNCI loan as nonrecurring Level 3.

Foreclosed assets Foreclosed assets include assets acquired through, or in lieu of, loan foreclosure. Foreclosed assets are held for sale and are initially recorded at fair value at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, management periodically performs valuations and the assets are carried at the lower of carrying amount or fair value less cost to sell. When the fair value of foreclosed assets is based on an observable market price or a current appraised value which uses substantially observable data, the Company records the impaired originated loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value, or the appraised value contains a significant unobservable assumption, such as deviations from comparable sales, and there is no observable market price, the Company records the foreclosed asset as nonrecurring Level 3. Revenue and expenses from operations and changes in the valuation allowance are included in other noninterest expense.

Mortgage servicing rights Mortgage servicing rights are carried at fair value. A valuation model, which utilizes a discounted cash flow analysis using a discount rate and prepayment speed assumptions is used in the computation of the fair value measurement. While the prepayment speed assumption is currently quoted for comparable instruments, the discount rate assumption currently requires a significant degree of management judgment and is therefore considered an unobservable input. As such, the Company classifies mortgage servicing rights subjected to recurring fair value adjustments as Level 3. Additional information regarding mortgage servicing rights can be found in Note 10 in the consolidated financial statements at Item 1 of this report.

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The table below presents the recorded amount of assets and liabilities measured at fair value on a recurring basis (in thousands):

| Fair value at June 30, 2014 | Total | Level 1 | Level 2 | Level 3 |
| :---: | :---: | :---: | :---: | :---: |
| Securities available for sale: |  |  |  |  |
| Obligations of U.S. government corporations and agencies | \$ 86,040 |  | \$ 86,040 |  |
| Obligations of states and political subdivisions | 3,560 |  | 3,560 |  |
| Corporate debt securities | 1,914 |  | 1,914 |  |
| Mortgage servicing rights | 5,909 |  |  | \$ 5,909 |
| Total assets measured at fair value | \$ 97,423 |  | \$ 91,514 | \$ 5,909 |
|  |  | Level |  | Level |
| Fair value at December 31, 2013 | Total | 1 | Level 2 | 3 |
| Securities available for sale: |  |  |  |  |
| Obligations of U.S. government corporations and agencies | \$ 97,143 |  | \$ 97,143 |  |
| Obligations of states and political subdivisions | 5,589 |  | 5,589 |  |
| Corporate debt securities | 1,915 |  | 1,915 |  |
| Mortgage servicing rights | 6,165 |  |  | \$ 6,165 |
| Total assets measured at fair value | \$ 110,812 |  | \$ 104,647 | \$ 6,165 |

Transfers between levels of the fair value hierarchy are recognized on the actual date of the event or circumstances that caused the transfer, which generally corresponds with the Company s quarterly valuation process. There were no transfers between any levels during the three months ended June 30, 2014 or the year ended December 31, 2013.

The following table provides a reconciliation of assets and liabilities measured at fair value using significant unobservable inputs (Level 3) on a recurring basis during the time periods indicated. Had there been any transfer into or out of Level 3 during the time periods indicated, the amount included in the Transfers into (out of) Level 3 column would represent the beginning balance of an item in the period (interim quarter) during which it was transferred (in thousands):

|  | Three months ended <br> June 30, |  | Six months ended <br> June 30, |  |
| :--- | :---: | ---: | ---: | ---: |
| Mortgage servicing rights: | 2014 | 2013 | 2014 | 2013 |

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The Company s method for determining the fair value of mortgage servicing rights is described in Note 1 . The key unobservable inputs used in determining the fair value of mortgage servicing rights are mortgage prepayment speeds and the discount rate used to discount cash projected cash flows. Generally, any significant increases in the mortgage prepayment speed and discount rate utilized in the fair value measurement of the mortgage servicing rights will result in a negative fair value adjustments (and decrease in the fair value measurement). Conversely, a decrease in the mortgage prepayment speed and discount rate will result in a positive fair value adjustment (and increase in the fair value measurement). Note 10 contains additional information regarding mortgage servicing rights.

The following table presents quantitative information about recurring Level 3 fair value measurements at June 30, 2014:

|  | Fair Value <br> (in thousands) | Valuation <br> Technique | Unobservable | Inputs |
| :---: | :---: | :---: | :---: | :---: | | Range, |
| :---: |
| Weighted Average |

The following table presents quantitative information about recurring Level 3 fair value measurements at December 31, 2013:

|  | Fair Value (in thousands) | Valuation <br> Technique | Unobservable Inputs | Range, <br> Weighted Average |
| :---: | :---: | :---: | :---: | :---: |
| Mortgage Servicing Rights | \$ 6,165 | Discounted cash flow | Constant prepayment rate | 6.3\%-33.0\%, 10.3\% |
|  |  |  | Discount rate | 10.0\%-12.0\%, 10.0\% |

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The tables below present the recorded amount of assets and liabilities measured at fair value on a nonrecurring basis, as of the dates indicated, that had a write-down or an additional allowance provided during the periods indicated; and the losses from nonrecurring fair value adjustments that occurred in the periods indicated (in thousands):

| Six months ended June 30, 2014 | Total | Level 1 | Level 2 | Level 3 | Total Losses |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fair value: |  |  |  |  |  |
| Impaired Originated \& PNCI loans | \$ 3,842 |  |  | \$ 3,842 | \$ 509 |
| Foreclosed assets | 566 |  |  | 566 | 16 |
| Total assets measured at fair value | \$ 4,408 |  |  | \$ 4,408 | \$ 525 |
|  |  |  |  |  | Total |
|  |  | Level | Level |  |  |
| Year ended December 31, 2013 | Total | 1 | 2 | Level 3 | Losses |
| Fair value: |  |  |  |  |  |
| Impaired Originated \& PNCI loans | \$ 20,334 |  |  | \$ 20,334 | \$ 2,539 |
| Foreclosed assets | 948 |  |  | 948 | 397 |
| Total assets measured at fair value | \$ 21,282 |  |  | \$ 21,282 | \$ 2,936 |
|  |  |  |  |  | Total |
| Six months ended June 30, 2013 | Total | Level 1 | Level 2 | Level 3 | Losses |
| Fair value: |  |  |  |  |  |
| Impaired Originated \& PNCI loans | \$ 21,347 |  |  | \$ 21,347 | \$ 1,886 |
| Foreclosed assets | 2,624 |  |  | 2,624 | 531 |
| Total assets measured at fair value | \$ 23,971 |  |  | \$ 23,971 | \$2,417 |

The table below presents the losses from nonrecurring fair value adjustments that occurred in the periods indicated (in thousands):

|  | Three months |  |
| :--- | ---: | ---: |
| ended June 30, |  |  |
|  | 2014 | 2013 |
| Losses from nonrecurring fair value adjustments: | $\$ 298$ | $\$ 219$ |
| Impaired Originated \& PNCI loans | 4 | 504 |
| Foreclosed assets | $\$ 302$ | $\$ 723$ |

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The impaired Originated and PNCI loan amount above represents impaired, collateral dependent loans that have been adjusted to fair value. When we identify a collateral dependent loan as impaired, we measure the impairment using the current fair value of the collateral, less selling costs. Depending on the characteristics of a loan, the fair value of collateral is generally estimated by obtaining external appraisals. If we determine that the value of the impaired loan is less than the recorded investment in the loan, we recognize this impairment and adjust the carrying value of the loan to fair value through the allowance for loan and lease losses. The loss represents charge-offs or impairments on collateral dependent loans for fair value adjustments based on the fair value of collateral. The carrying value of loans fully charged-off is zero.

The foreclosed assets amount above represents impaired real estate that has been adjusted to fair value. Foreclosed assets represent real estate which the Bank has taken control of in partial or full satisfaction of loans. At the time of foreclosure, other real estate owned is recorded at the lower of the carrying amount of the loan or fair value less costs to sell, which becomes the property s new basis. Any write-downs based on the asset s fair value at the date of acquisition are charged to the allowance for loan and lease losses. After foreclosure, management periodically performs valuations such that the real estate is carried at the lower of its new cost basis or fair value, net of estimated costs to sell. Fair value adjustments on other real estate owned are recognized within net loss on real estate owned. The loss represents impairments on non-covered other real estate owned for fair value adjustments based on the fair value of the real estate.

The Company s property appraisals are primarily based on the sales comparison approach and income approach methodologies, which consider recent sales of comparable properties, including their income generating characteristics, and then make adjustments to reflect the general assumptions that a market participant would make when analyzing the property for purchase. These adjustments may increase or decrease an appraised value and can vary significantly depending on the location, physical characteristics and income producing potential of each property. Additionally, the quality and volume of market information available at the time of the appraisal can vary from period to period and cause significant changes to the nature and magnitude of comparable sale adjustments. Given these variations, comparable sale adjustments are generally not a reliable indicator for how fair value will increase or decrease from period to period. Under certain circumstances, management discounts are applied based on specific characteristics of an individual property.

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The following table presents quantitative information about Level 3 fair value measurements for financial instruments measured at fair value on a nonrecurring basis at June 30, 2014:

|  | Fair Value (in thousands) |  | Valuation Technique | Unobservable Inputs | Range, Weighted Average |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired Originated \& PNCI | \$ | 3,842 | Sales comparison |  |  |
| loans |  |  |  | Adjustment for differences |  |
|  |  |  | approach | between comparable sales | $\begin{gathered} (5.0) \%-(38.0) \% \\ (9.0) \% 9.09 \%-9.25 \end{gathered}$ |
|  |  |  | Income approach | Capitalization rate | \%, 9.23\% |
| Foreclosed assets | \$ | 556 | Sales comparison | Adjustment for differences |  |
|  |  |  | approach | between comparable sales | $\begin{gathered} (6.0) \%-(12.5) \%, \\ (9.3) \% \end{gathered}$ |

The following table presents quantitative information about Level 3 fair value measurements for financial instruments measured at fair value on a nonrecurring basis at December 31, 2013:

|  | Fair Value (in thousands) |  | Valuation <br> Technique | Unobservable Inputs | Range, <br> Weighted Average |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired Originated \& PNCI loans | \$ | 20,334 | Sales comparison approach Income approach | Adjustment for differences between comparable sales Capitalization rate | $(5.0) \%-(56.4) \%,(10.4) \%$ $7.75 \%-9.25 \%, 8.91 \%$ |
| Foreclosed assets | \$ | 948 | Sales comparison approach | Adjustment for differences between comparable sales | (6.5)\%-(16.7)\%, (8.9)\% |

In addition to the methods and assumptions used to estimate the fair value of each class of financial instrument noted above, the following methods and assumptions were used to estimate the fair value of other classes of financial instruments for which it is practical to estimate the fair value.

Short-term Instruments Cash and due from banks, fed funds purchased and sold, interest receivable and payable, and short-term borrowings are considered short-term instruments. For these short-term instruments their carrying amount approximates their fair value.

Securities held to maturity The fair value of securities held to maturity is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security s credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include mortgage-backed securities issued by government sponsored entities, municipal bonds and corporate debt securities. The Company had no securities held to maturity classified as Level 3 during any of the periods covered in these financial statements.

Restricted Equity Securities The carrying value of restricted equity securities approximates fair value as the shares can only be redeemed by the issuing institution at par.

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Originated and PNCI loans The fair value of variable rate originated and PNCI loans is the current carrying value. The interest rates on these originated and PNCI loans are regularly adjusted to market rates. The fair value of other types of fixed rate originated and PNCI loans is estimated by discounting the future cash flows using current rates at which similar loans would be made to borrowers with similar credit ratings for the same remaining maturities. The allowance for loan losses is a reasonable estimate of the valuation allowance needed to adjust computed fair values for credit quality of certain originated and PNCI loans in the portfolio.

PCI Loans PCI loans are measured at estimated fair value on the date of acquisition. Carrying value is calculated as the present value of expected cash flows and approximates fair value.

Deposit Liabilities The fair value of demand deposits, savings accounts, and certain money market deposits is the amount payable on demand at the reporting date. These values do not consider the estimated fair value of the Company s core deposit intangible, which is a significant unrecognized asset of the Company. The fair value of time deposits and other borrowings is based on the discounted value of contractual cash flows.

Other Borrowings The fair value of other borrowings is calculated based on the discounted value of the contractual cash flows using current rates at which such borrowings can currently be obtained.

Junior Subordinated Debentures The fair value of junior subordinated debentures is estimated using a discounted cash flow model. The future cash flows of these instruments are extended to the next available redemption date or maturity date as appropriate based upon the spreads of recent issuances or quotes from brokers for comparable bank holding companies compared to the contractual spread of each junior subordinated debenture measured at fair value.

Commitments to Extend Credit and Standby Letters of Credit The fair value of commitments is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present credit worthiness of the counter parties. For fixed rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligation with the counter parties at the reporting date.

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Fair values for financial instruments are management s estimates of the values at which the instruments could be exchanged in a transaction between willing parties. These estimates are subjective and may vary significantly from amounts that would be realized in actual transactions. In addition, other significant assets are not considered financial assets including, any mortgage banking operations, deferred tax assets, and premises and equipment. Further, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on the fair value estimates and have not been considered in any of these estimates.

The estimated fair values of financial instruments that are reported at amortized cost in the Corporation s consolidated balance sheets, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value, were as follows (in thousands):

|  | June 30, 2014 |  | December 31, 2013 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying Amount | Fair <br> Value | Carrying <br> Amount |  | Fair <br> Value |
| Financial assets: |  |  |  |  |  |
| Level 1 inputs: |  |  |  |  |  |
| Cash and due from banks | \$ 76,104 | \$ 76,104 | \$ 76,915 |  | 76,915 |
| Cash at Federal Reserve and other banks | 268,279 | 268,279 | 521,453 |  | 521,453 |
| Level 2 inputs: |  |  |  |  |  |
| Securities held to maturity | 422,502 | 427,954 | 240,504 |  | 233,807 |
| Restricted equity securities | 11,582 | 11,582 | 9,163 |  | 9,163 |
| Loans held for sale | 1,671 | 1,671 | 2,270 |  | 2,270 |
| Level 3 inputs: |  |  |  |  |  |
| Loans, net | 1,698,618 | 1,780,540 | 1,672,007 |  | 1,760,274 |
| Financial liabilities: |  |  |  |  |  |
| Level 2 inputs: |  |  |  |  |  |
| Deposits | 2,385,196 | 2,385,856 | 2,410,483 |  | 2,411,402 |
| Other borrowings | 6,075 | 6,075 | 6,335 |  | 6,335 |
| Junior subordinated debt | 41,238 | 29,485 | 41,238 |  | 25,774 |
|  | Contract <br> Amount | Fair <br> Value | Contract Amount |  | Fair <br> Value |
| Off-balance sheet: |  |  |  |  |  |
| Level 3 inputs: |  |  |  |  |  |
| Commitments | \$ 564,975 | 5,650 | \$ 555,386 |  | 5,554 |
| Standby letters of credit | 4,466 | 45 | 2,601 |  | 26 |
| Overdraft privilege commitments | 65,353 | 654 | 68,932 |  | 689 |

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## Note 28 TriCo Bancshares Condensed Financial Statements (Parent Only)

## Condensed Balance Sheets

|  | June 30, <br> 2014 <br> (In | De | mber 31, <br> 2013 <br> s) |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Cash and Cash equivalents | \$ 2,413 | \$ | 2,520 |
| Investment in Tri Counties Bank | 298,910 |  | 288,746 |
| Other assets | 1,238 |  | 1,280 |
| Total assets | \$ 302,561 | \$ | 292,546 |
| Liabilities and shareholders equity |  |  |  |
| Other liabilities | 380 |  | 362 |
| Junior subordinated debt | 41,238 |  | 41,238 |
| Total liabilities | 41,618 |  | 41,600 |
| Shareholders equity: |  |  |  |
| Common stock, no par value: authorized $50,000,000$ shares; issued and outstanding $16,133,414$ and |  |  |  |
| 16,076,662 shares, respectively | 92,322 |  | 89,356 |
| Retained earnings | 166,433 |  | 159,733 |
| Accumulated other comprehensive income, net | 2,188 |  | 1,857 |
| Total shareholders equity | 260,943 |  | 250,946 |
| Total liabilities and shareholders equity | \$ 302,561 | \$ | 292,546 |

## Statements of Income

| (In thousands) | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 | 2013 |
| Interest expense | \$ (306) | \$ (311) | \$ (610) | \$ (622) |
| Administration expense | (466) | (232) | (790) | (377) |
| Loss before equity in net income of Tri Counties Bank | (772) | (543) | $(1,400)$ | (999) |
| Equity in net income of Tri Counties Bank: |  |  |  |  |
| Distributed | 2,050 | 2,080 | 4,100 | 3,780 |
| (Over) under distributed | 3,400 | 4,560 | 9,079 | 11,601 |
| Income tax benefit | 181 | 228 | 445 | 420 |

Net income
$\$ 4,859 \quad \$ 6,325 \quad \$ 12,224$
\$ 14,802

## Statements of Comprehensive Income

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| (In thousands) | 2014 | 2013 | 2014 | 2013 |
| Net income | \$4,859 | \$ 6,325 | \$ 12,224 | \$ 14,802 |
| Other comprehensive income (loss), net of tax: |  |  |  |  |
| Unrealized holding gains (losses) on available for sale securities arising during the period | 381 | $(1,489)$ | 321 | $(2,110)$ |
| Change in minimum pension liability | 5 |  | 10 |  |
| Other comprehensive income (loss) | 386 | $(1,489)$ | 331 | $(2,110)$ |
| Comprehensive income | \$ 5,245 | \$ 4,836 | \$ 12,555 | \$ 12,692 |

## Statements of Cash Flows

| (In thousands) | Six months ended June 30, |  |
| :---: | :---: | :---: |
|  | 2014 | 2013 |
| Operating activities: |  |  |
| Net income | \$ 12,224 | \$ 14,802 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Over (under) distributed equity in earnings of Tri Counties |  |  |
| Bank | $(9,079)$ | $(11,601)$ |
| Stock option vesting expense | 534 | 540 |
| Stock option excess tax benefits | (220) | (342) |
| Net change in other assets and liabilities | (474) | (548) |
| Net cash provided by operating activities | 2,985 | 2,851 |
| Investing activities: None |  |  |
| Financing activities: |  |  |
| Issuance of common stock through option exercise | 220 | 101 |
| Stock option excess tax benefits | 527 | 342 |
| Repurchase of common stock | (292) | (501) |
| Cash dividends paid common | $(3,547)$ | $(3,207)$ |
| Net cash used for financing activities | $(3,092)$ | $(3,265)$ |
| (Decrease) increase in cash and cash equivalents | (107) | (414) |
| Cash and cash equivalents at beginning of year | 2,520 | 2,511 |

Cash and cash equivalents at end of year
\$ 2,413
\$ 2,097

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## Note 29 Regulatory Matters

The Company is subject to various regulatory capital requirements administered by federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company s consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company must meet specific capital guidelines that involve quantitative measures of the Company $s$ assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company s capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital to risk-weighted assets, and of Tier 1 capital to average assets. Management believes, as of June 30, 2014, that the Company meets all capital adequacy requirements to which it is subject.

As of June 30, 2014, the Bank was well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized the Bank must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the table below. There are no conditions or events since that date that Management believes have changed the institution s category. The Bank sactual capital amounts and ratios are also presented in the table.

|  | Actual |  | Minimum <br> Capital Requirement <br> Amount Ratio <br> (dollars in thousands) |  |  | Minimum <br> To Be Well Capitalized Under Prompt Corrective Action Provisions Amount Ratio |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As of June 30, 2014: |  |  |  |  |  |  |  |
| Total Capital (to Risk Weighted Assets): |  |  |  |  |  |  |  |
| Consolidated | \$ 308,383 | 14.64\% | \$ | 168,466 | 8.0\% | N/A | N/A |
| Tri Counties Bank | \$ 306,334 | 14.56\% | \$ | 168,366 | 8.0\% | \$ 210,457 | 10.0\% |
| Tier 1 Capital (to Risk Weighted Assets): |  |  |  |  |  |  |  |
| Consolidated | \$ 281,866 | 13.39\% | \$ | 84,233 | 4.0\% | N/A | N/A |
| Tri Counties Bank | \$ 279,833 | 13.30\% | \$ | 84,183 | 4.0\% | \$ 126,274 | 6.0\% |
| Tier 1 Capital (to Average Assets): |  |  |  |  |  |  |  |
| Consolidated | \$ 281,866 | 10.36\% | \$ | 108,830 | 4.0\% | N/A | N/A |
| Tri Counties Bank | \$ 279,833 | 10.29\% | \$ | 108,777 | 4.0\% | \$ 135,971 | 5.0\% |
| As of December 31, 2013 : |  |  |  |  |  |  |  |
| Total Capital (to Risk Weighted Assets): |  |  |  |  |  |  |  |
| Consolidated | \$ 297,429 | 14.77\% | \$ | 161,064 | 8.0\% | N/A | N/A |
| Tri Counties Bank | \$ 295,212 | 14.67\% | \$ | 160,961 | 8.0\% | \$ 201,201 | 10.0\% |
| Tier 1 Capital (to Risk Weighted Assets): |  |  |  |  |  |  |  |
| Consolidated | \$ 272,071 | 13.51\% | \$ | 80,532 | 4.0\% | N/A | N/A |
| Tri Counties Bank | \$ 269,870 | 13.41\% |  | 80,480 | 4.0\% | \$ 120,720 | 6.0\% |

Tier 1 Capital (to Average Assets):

| Consolidated | $\$ 272,071$ | $10.17 \%$ | $\$$ | 107,017 | $4.0 \%$ | N/A | N/A |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tri Counties Bank | $\$ 269,870$ | $10.09 \%$ | $\$ 106,965$ | $4.0 \%$ | $\$ 133,706$ | $5.0 \%$ |  |

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## Note 30 Summary of Quarterly Results of Operations (unaudited)

The following table sets forth the results of operations for the periods indicated, and is unaudited; however, in the opinion of Management, it reflects all adjustments (which include only normal recurring adjustments) necessary to present fairly the summarized results for such periods.

2014 Quarters Ended
December 31, September 30, June 30, March 31, (dollars in thousands, except per share data)
Interest and dividend income:
Loans:

| Discount accretion PCI | cash basis | \$ | 69 | $\$$ |
| :--- | :--- | ---: | ---: | ---: |
| Discount accretion PCI | other | 811 | 984 |  |
| Discount accretion PNCI | 624 | 379 |  |  |
| All other loan interest income | 22,929 | 22,172 |  |  |


| Total loan interest income 23,433 24, | 2438 |
| :--- | :--- |

Debt securities, dividends and interest
bearing cash at Banks (not FTE) 3,421

| Total interest income | 28,418 | 27,159 |
| :--- | ---: | ---: |
| Interest expense | 1,075 | 1,087 |
| Net interest income | 27,343 | 26,072 |
| Provision for (benefit from) loan losses | 1,708 | $(1,355)$ |


| Net interest income after provision for loan |  |  |
| :--- | ---: | ---: |
| losses | 25,635 | 27,427 |
| Noninterest income | 7,877 | 8,295 |
| Noninterest expense | 25,116 | 23,317 |
|  |  |  |
| Income before income taxes | 8,396 | 12,405 |
| Income tax expense | 3,537 | 5,040 |
| Net income | $\$ 4,859$ | $\$$ |
|  |  | 7,365 |


| Per common share: | $\$$ | 0.30 | $\$$ | 0.45 |
| :--- | :--- | :--- | :--- | :--- |
| Net income (diluted) | $\$$ | 0.11 | $\$$ | 0.11 |

2013 Quarters Ended

| December | September | March |
| :---: | :---: | :---: |
| 31, | 30, | June 30, |
| (dollars in thousands, except per share data) |  |  |

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| Interest and dividend income: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans: |  |  |  |  |  |  |  |  |
| Discount accretion PCI cash basis | \$ | 255 | \$ | 140 | \$ | 129 | \$ | 167 |
| Discount accretion PCI other |  | 893 |  | 898 |  | 732 |  | 597 |
| Discount accretion PNCI |  | 568 |  | 1,115 |  | 815 |  | 766 |
| All other loan interest income |  | 22,754 |  | 22,970 |  | 22,207 |  | 22,542 |
| Total loan interest income |  | 24,470 |  | 25,123 |  | 23,883 |  | 24,072 |
| Debt securities, dividends and interest bearing cash at Banks (not FTE) |  | 2,992 |  | 2,413 |  | 1,873 |  | 1,734 |
| Total interest income |  | 27,462 |  | 27,536 |  | 25,756 |  | 25,806 |
| Interest expense |  | 1,123 |  | 1,169 |  | 1,167 |  | 1,237 |
| Net interest income |  | 26,339 |  | 26,367 |  | 24,589 |  | 24,569 |
| Provision for (benefit from) loan losses |  | 172 |  | (393) |  | 614 |  | $(1,108)$ |
| Net interest income after provision for loan |  |  |  |  |  |  |  |  |
| losses |  | 26,167 |  | 26,760 |  | 23,975 |  | 25,677 |
| Noninterest income |  | 7,353 |  | 9,127 |  | 10,131 |  | 10,218 |
| Noninterest expense |  | 24,878 |  | 23,616 |  | 23,509 |  | 21,601 |
| Income before income taxes |  | 8,642 |  | 12,271 |  | 10,597 |  | 14,294 |
| Income tax expense |  | 3,406 |  | 4,910 |  | 4,272 |  | 5,817 |
| Net income | \$ | 5,236 | \$ | 7,361 | \$ | 6,325 | \$ | 8,477 |
| Per common share: |  |  |  |  |  |  |  |  |
| Net income (diluted) | \$ | 0.32 | \$ | 0.45 | \$ | 0.39 | \$ | 0.53 |
| Dividends | \$ | 0.11 | \$ | 0.11 | \$ | 0.11 | \$ | 0.09 |

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## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

## General

As TriCo Bancshares (referred to in this report as we , our or the Company ) has not commenced any business operations independent of Tri Counties Bank (the Bank ), the following discussion pertains primarily to the Bank. Average balances, including such balances used in calculating certain financial ratios, are generally comprised of average daily balances for the Company. Within Management s Discussion and Analysis of Financial Condition and Results of Operations, interest income, net interest income, net interest yield, and efficiency ratio are generally presented on a fully tax-equivalent ( FTE ) basis. The Company believes the use of these non-generally accepted accounting principles (non-GAAP) measures provides additional clarity in assessing its results, and the presentation of these measures on a FTE basis is a common practice within the banking industry. Interest income and net interest income are shown on a non-FTE basis in the Part I Financial Information section of this Form 10-Q, and a reconciliation of the FTE and non-FTE presentations is provided below in the discussion of net interest income.

## Critical Accounting Policies and Estimates

There have been no changes to the Company s critical accounting policies during the six months ended June 30, 2014, except for the changes in the Company s accounting policies related to its allowance for loan losses noted under the heading Loans and Allowance for Loan Losses in Note 1 in Item 1 of Part I of this report.

The Company s discussion and analysis of its financial condition and results of operations are based upon the Company s consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On an on-going basis, the Company evaluates its estimates, including those that materially affect the financial statements and are related to the adequacy of the allowance for loan losses, investments, mortgage servicing rights, fair value measurements, retirement plans and intangible assets. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The Company s policies related to estimates on the allowance for loan losses, other than temporary impairment of investments and impairment of intangible assets, can be found in Note 1 in Item 1 of Part I of this report.

On September 23, 2011, the California Department of Financial Institutions closed Citizens Bank of Northern California ( Citizens ), Nevada City, California and appointed the FDIC as receiver. That same date, the Bank assumed the banking operations of Citizens from the FDIC under a whole bank purchase and assumption agreement without loss sharing.

On May 28, 2010, the Office of the Comptroller of the Currency closed Granite Community Bank, N.A. ( Granite ), Granite Bay, California and appointed the FDIC as receiver. That same date, the Bank assumed the banking operations of Granite from the FDIC under a whole bank purchase and assumption agreement with loss sharing. Under the terms of the loss sharing agreement, the FDIC will cover a substantial portion of any future losses on loans, related unfunded loan commitments, other real estate owned (OREO)/foreclosed assets and accrued interest on loans for up to 90 days. The FDIC will absorb $80 \%$ of losses and share in $80 \%$ of loss recoveries on the covered assets acquired from Granite. The loss sharing arrangements for non-single family residential and single family residential loans are in effect for 5 years and 10 years, respectively, and the loss recovery provisions are in effect for 8 years and

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10 years, respectively, from the acquisition date.
The Company refers to loans and foreclosed assets that are covered by loss sharing agreements as covered loans and covered foreclosed assets , respectively. In addition, the Company refers to loans purchased or obtained in a business combination as purchased credit impaired (PCI) loans, or purchased non-credit impaired (PNCI) loans. The Company refers to loans that it originates as originated loans. Additional information regarding the Citizens and Granite Bank acquisitions can be found in Note 2 in Item 1 of Part I of this report. Additional information regarding the definitions and accounting for originated, PNCI and PCI loans can be found in Notes 1, 2, 4 and 5 in Item 1 of Part I of this report, and under the heading Asset Quality and Non-Performing Assets below.

## Geographical Descriptions

For the purpose of describing the geographical location of the Company s loans, the Company has defined northern California as that area of California north of, and including, Stockton; central California as that area of the State south of Stockton, to and including, Bakersfield; and southern California as that area of the State south of Bakersfield.

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# TRICO BANCSHARES 

Financial Summary

(dollars in thousands, except per share amounts; unaudited)

|  | Three months ended June 30, |  |  |  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2014 |  | 2013 |  | 2014 |  | 2013 |
| Net Interest Income (FTE) | \$ | 27,413 | \$ | 24,679 | \$ | 53,567 | \$ | 49,309 |
| (Provision for) benefit from loan losses |  | $(1,708)$ |  | (614) |  | (353) |  | 494 |
| Noninterest income |  | 7,877 |  | 10,131 |  | 16,172 |  | 20,349 |
| Noninterest expense |  | $(25,116)$ |  | $(23,509)$ |  | $(48,433)$ |  | $(45,110)$ |
| Provision for income taxes (FTE) |  | $(3,607)$ |  | $(4,362)$ |  | $(8,729)$ |  | $(10,240)$ |
| Net income | \$ | 4,859 | \$ | 6,325 |  | 12,224 |  | 14,802 |
| Earnings per share: |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.30 | \$ | 0.39 | \$ | 0.76 | \$ | 0.92 |
| Diluted | \$ | 0.30 | \$ | 0.39 | \$ | 0.75 | \$ | 0.92 |
| Per share: |  |  |  |  |  |  |  |  |
| Dividends paid | \$ | 0.11 | \$ | 0.11 | \$ | 0.22 | \$ | 0.20 |
| Book value at period end | \$ | 16.17 | \$ | 14.90 |  |  |  |  |
| Average common shares outstanding |  | 16,129 |  | 16,028 |  | 16,113 |  | 16,015 |
| Average diluted common shares outstanding |  | 16,310 |  | 16,135 |  | 16,316 |  | 16,113 |
| Shares outstanding at period end |  | 16,133 |  | 16,065 |  |  |  |  |
| At period end: |  |  |  |  |  |  |  |  |
| Loans, net |  | ,698,618 |  | ,612,441 |  |  |  |  |
| Total assets |  | ,724,481 |  | ,587,931 |  |  |  |  |
| Total deposits |  | ,385,196 |  | ,266,702 |  |  |  |  |
| Other borrowings | \$ | 6,075 | \$ | 6,575 |  |  |  |  |
| Junior subordinated debt | \$ | 41,238 | \$ | 41,238 |  |  |  |  |
| Shareholders equity | \$ | 260,943 | \$ | 239,326 |  |  |  |  |
| Financial Ratios: |  |  |  |  |  |  |  |  |
| During the period (annualized): |  |  |  |  |  |  |  |  |
| Return on assets |  | 0.71\% |  | 0.98\% |  | 0.89\% |  | 1.14\% |
| Return on equity |  | 7.45\% |  | 10.54\% |  | 9.48\% |  | 12.50\% |
| Net interest margin ${ }^{1}$ |  | 4.28\% |  | 4.07\% |  | 4.19\% |  | 4.06\% |
| Efficiency ratio ${ }^{1}$ |  | 71.7\% |  | 67.5\% |  | 69.5\% |  | 64.8\% |
| Average equity to average assets |  | 9.53\% |  | 9.28\% |  | 9.42\% |  | 9.12\% |
| At period end: |  |  |  |  |  |  |  |  |
| Equity to assets |  | 9.58\% |  | 9.25\% |  |  |  |  |
| Total capital to risk-adjusted assets |  | 14.64\% |  | 14.73\% |  |  |  |  |

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## Results of Operations

## Overview

The following discussion and analysis is designed to provide a better understanding of the significant changes and trends related to the Company and the Bank s financial condition, operating results, asset and liability management, liquidity and capital resources and should be read in conjunction with the Condensed Consolidated Financial Statements of the Company and the Notes thereto located at Item 1 of this report.

Following is a summary of the components of FTE net income for the periods indicated (dollars in thousands):

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 | 2013 |
| Net Interest Income (FTE) | \$ 27,413 | \$ 24,679 | \$ 53,567 | \$ 49,309 |
| (Provision for) benefit from loan losses | $(1,708)$ | (614) | (353) | 494 |
| Noninterest income | 7,877 | 10,131 | 16,172 | 20,349 |
| Noninterest expense | $(25,116)$ | $(23,509)$ | $(48,433)$ | $(45,110)$ |
| Provision for income taxes (FTE) | $(3,607)$ | $(4,362)$ | $(8,729)$ | $(10,240)$ |
| Net income | \$ 4,859 | \$ 6,325 | \$ 12,224 | \$ 14,802 |

## Net Interest Income

The Company s primary source of revenue is net interest income, or the difference between interest income on interest-earning assets and interest expense on interest-bearing liabilities. Following is a summary of the components of net interest income for the periods indicated (dollars in thousands):

|  | Three months ended <br> June 30, |  | Six month ended <br> June 30, |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 | 2013 |
| Interest income | $\$ 28,418$ | $\$ 25,756$ | $\$ 55,577$ | $\$ 51,562$ |
| Interest expense | $(1,075)$ | $(1,167)$ | $(2,162)$ | $(2,404)$ |
| FTE adjustment | 70 | 90 | 152 | 151 |
| Net interest income (FTE) | $\$ 27,413$ | $\$ 24,679$ | $\$ 53,567$ | $\$ 49,309$ |
| Net interest margin (FTE) |  |  |  |  |

Net interest income (FTE) during the second quarter of 2014 increased $\$ 2,734,000$ (11.1\%) from the same period in 2013 to $\$ 27,413,000$. The increase in net interest income (FTE) was due primarily to a $\$ 312,991,000(172 \%)$ increase in the average balance of investments to $\$ 495,006,000$, and a $\$ 105,550,000(6.6 \%)$ increase in the average balance of loans to $\$ 1,714,061,000$ that were partially offset by a 24 basis point decrease in the average yield on loans from $5.94 \%$ during the three months ended June 30, 2013 to $5.70 \%$ during the three months ended June 30, 2014. During

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much of 2013 and the six months ended June 30, 2014, the Company used a portion of its Fed funds sold to buy investments. The increase in average loan balances was due to organic loan growth and the purchase of $\$ 62,698,000$ of single family residential real estate loans during the second quarter of 2013 , and the purchase of $\$ 19,690,000$ of single family residential real estate loans during the second quarter of 2014. The decrease in average loan yields is due primarily to declines in market yields on new and renewed loans compared to yields on repricing, maturing, and paid off loans. The increases in average investment and loan balances added $\$ 2,325,000$ and $\$ 1,567,000$ to net interest income (FTE) while the decrease in average loan yields reduced net interest income (FTE) by \$1,017,000 when compared to the year-ago quarter. For more information related to loan interest income, including loan purchase discount accretion, see Note 30 to the consolidated financial statements at Part I, Item 1 of this report. As noted above, during much of 2013 and the six months ended June 30, 2014, the Company deployed some of its excess cash previously held as Federal funds sold into some higher yielding investments while maintaining an appropriate level of interest rate risk. In addition, during the three and six months ended June 30, 2014 and some of 2013, the Company noted some increase in loan demand albeit at lower yields than existing loans.

Net interest income (FTE) during the six months ended June 30, 2014 increased $\$ 4,258,000$ ( $8.6 \%$ ) from the same period in 2013 to $\$ 53,567,000$. The increase in net interest income (FTE) was due primarily to a $\$ 277,949,000$ $(160 \%)$ increase in the average balance of investments to $\$ 451,427,000$, and a $\$ 114,108,000(7.2 \%)$ increase in the average balance of loans to $\$ 1,692,646,000$ that were partially offset by a 39 basis point decrease in the average yield on loans from $6.08 \%$ during the six months ended June 30, 2013 to $5.69 \%$ during the six months ended June 30, 2014. During much of 2013 and the six months ended June 30, 2014, the Company used a portion of its Fed funds sold to buy investments. The increase in average loan balances was due to organic loan growth and the purchase of $\$ 62,698,000$ of single family residential real estate loans during the second quarter of 2013 , and the purchase of $\$ 19,690,000$ of single family residential real estate loans during the second quarter of 2014. The decrease in average loan yields is due primarily to declines in market yields on new and renewed loans compared to yields on repricing, maturing, and paid off loans. The increases in average investment and loan balances added $\$ 4,245,000$ and $\$ 3,469,000$ to net interest income (FTE) while the decrease in average loan yields reduced net interest income (FTE) by $\$ 3,253,000$ when compared to the six months ended June 30, 2013. For more information related to loan interest income, including loan purchase discount accretion, see Note 30 to the consolidated financial statements at Part I, Item 1 of this report. As noted above, during much of 2013 and the six months ended June 30, 2014, the Company deployed some of its excess cash previously held as Federal funds sold into some higher yielding investments while maintaining an appropriate level of interest rate risk. In addition, during the three and six months ended June 30, 2014 and some of 2013, the Company noted some increase in loan demand albeit at lower yields than existing loans.

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## Summary of Average Balances, Yields/Rates and Interest Differential

The following table presents, for the periods indicated, information regarding the Company s consolidated average assets, liabilities and shareholders equity, the amounts of interest income from average interest-earning assets and resulting yields, and the amount of interest expense paid on interest-bearing liabilities. Average loan balances include nonperforming loans. Interest income includes proceeds from loans on nonaccrual loans only to the extent cash payments have been received and applied to interest income. Yields on securities and certain loans have been adjusted upward to reflect the effect of income thereon exempt from federal income taxation at the current statutory tax rate (dollars in thousands).

|  | June 30, 2014 |  |  | June 30, 2013 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest <br> Income/ <br> Expense | Rates <br> Earned /Paid | Average Balance | Interest <br> Income/ <br> Expense | Rates <br> Earned /Paid |
| Assets: |  |  |  |  |  |  |
| Loans | \$ 1,714,061 | \$ 24,433 | 5.70\% | \$ 1,608,511 | \$ 23,883 | 5.94\% |
| Investment securities taxable | 478,904 | 3,594 | 3.00\% | 164,907 | 1,229 | 2.98\% |
| Investment securities nontaxable | 16,102 | 187 | 4.65\% | 17,108 | 240 | 5.61\% |
| Cash at Federal Reserve and other banks | 350,229 | 274 | 0.31\% | 632,292 | 494 | 0.31\% |
| Total interest-earning assets | 2,559,296 | 28,488 | 4.45\% | 2,422,818 | 25,846 | 4.27\% |
| Other assets | 178,338 |  |  | 161,916 |  |  |
| Total assets | \$ 2,737,634 |  |  | \$ 2,584,734 |  |  |
| Liabilities and shareholders equity: |  |  |  |  |  |  |
| Interest-bearing demand deposits | \$ 550,372 | 115 | 0.08\% | \$ 518,961 | 125 | 0.10\% |
| Savings deposits | 853,643 | 263 | 0.12\% | 782,339 | 246 | 0.13\% |
| Time deposits | 268,352 | 390 | 0.58\% | 322,668 | 484 | 0.60\% |
| Other borrowings | 6,217 | 1 | 0.06\% | 7,596 | 1 | 0.05\% |
| Junior subordinated debt | 41,238 | 306 | 2.97\% | 41,238 | 311 | 3.02\% |
| Total interest-bearing liabilities | 1,719,822 | 1,075 | 0.25\% | 1,672,802 | 1,167 | 0.28\% |
| Noninterest-bearing deposits | 722,779 |  |  | 635,503 |  |  |
| Other liabilities | 34,216 |  |  | 36,444 |  |  |
| Shareholders equity | 260,817 |  |  | 239,985 |  |  |
| Total liabilities and shareholders equity | \$ 2,737,634 |  |  | \$ 2,584,734 |  |  |
| Net interest spread ${ }^{(1)}$ |  |  | 4.20\% |  |  | 3.99\% |
| Net interest income and interest margin ${ }^{(2)}$ |  | \$ 27,413 | 4.28\% |  | \$ 24,679 | 4.07\% |

For the six months ended
June 30, 2014
June 30, 2013

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|  | Average Balance | Interest <br> Income/ <br> Expense | Rates <br> Earned <br> /Paid | Average Balance | Interest <br> Income/ <br> Expense | Rates <br> Earned <br> /Paid |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |  |  |
| Loans | \$ 1,692,646 | \$ 48,171 | 5.69\% | \$ 1,578,538 | \$ 47,955 | 6.08\% |
| Investment securities taxable | 434,567 | 6,570 | 3.02\% | 160,482 | 2,416 | 3.01\% |
| Investment securities nontaxable | 16,860 | 405 | 4.80\% | 12,996 | 402 | 6.19\% |
| Cash at Federal Reserve and other banks | 412,031 | 583 | 0.28\% | 676,858 | 940 | 0.28\% |
| Total interest-earning assets | 2,556,104 | 55,729 | 4.36\% | 2,428,874 | 51,713 | 4.26\% |
| Other assets | 181,595 |  |  | 168,390 |  |  |
| Total assets | \$2,737,699 |  |  | \$ 2,597,264 |  |  |
| Liabilities and shareholders equity: |  |  |  |  |  |  |
| Interest-bearing demand deposits | \$ 548,685 | 236 | 0.09\% | \$ 519,734 | 266 | 0.10\% |
| Savings deposits | 846,932 | 520 | 0.12\% | 782,256 | 517 | 0.13\% |
| Time deposits | 274,660 | 794 | 0.58\% | 328,112 | 997 | 0.61\% |
| Other borrowings | 6,339 | 2 | 0.06\% | 7,892 | 2 | 0.05\% |
| Junior subordinated debt | 41,238 | 610 | 2.96\% | 41,238 | 622 | 3.02\% |
| Total interest-bearing liabilities | 1,717,854 | 2,162 | 0.25\% | 1,679,232 | 2,404 | 0.29\% |
| Noninterest-bearing deposits | 727,255 |  |  | 643,403 |  |  |
| Other liabilities | 34,739 |  |  | 37,797 |  |  |
| Shareholders equity | 257,851 |  |  | 236,832 |  |  |
| Total liabilities and shareholders equity | \$ 2,737,699 |  |  | \$ 2,597,264 |  |  |
| Net interest spread ${ }^{(1)}$ |  |  | 4.11\% |  |  | 3.97\% |
| Net interest income and interest margin ${ }^{(2)}$ |  | \$ 53,567 | 4.19\% |  | \$ 49,309 | 4.06\% |

${ }^{(1)}$ Net interest spread represents the average yield earned on interest-earning assets minus the average rate paid on interest-bearing liabilities.
(2) Net interest margin is computed by calculating the difference between interest income and interest expense, divided by the average balance of interest-earning assets.

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## Summary of Changes in Interest Income and Expense due to Changes in Average Asset and Liability Balances and Yields Earned and Rates Paid

The following table sets forth a summary of the changes in interest income and interest expense from changes in average asset and liability balances (volume) and changes in average interest rates for the periods indicated. Changes not solely attributable to volume or rates have been allocated in proportion to the respective volume and rate components (in thousands).

Three months ended June 30, 2014 compared with three months ended June 30, 2013

|  | Volume | Rate | Total |
| :--- | ---: | ---: | ---: |
| Increase (decrease) in interest income: | $\$ 1,567$ | $\$(1,017)$ | $\$ 5550$ |
| Loans | 2,325 | $(13)$ | 2,312 |
| Investment securities | $(219)$ | $(1)$ | $(220)$ |
| Cash at Federal Reserve and other banks |  |  |  |
|  | 3,673 | $(1,031)$ | 2,642 |

Increase (decrease) in interest expense:

| Interest-bearing demand deposits | 8 | $(18)$ | (10) |
| :--- | :---: | :---: | :---: |
| Savings deposits | 23 | $(6)$ | 17 |
| Time deposits | $(81)$ | $(13)$ | $(94)$ |

Other borrowings
Junior subordinated debt (5) (5)

| Total interest-bearing liabilities | (50) | (42) | (92) |  |
| :--- | :---: | :---: | :---: | :---: |
| Increase (decrease) in Net Interest Income | $\$ 3,723$ | $\$$ | $(989)$ | $\$ 2,734$ |

Six months ended June 30, 2014 compared with six months ended June 30, 2013

|  | Volume | Rate | Total |
| :--- | :---: | ---: | ---: |
| Increase (decrease) in interest income: | $\$ 3,469$ | $\$(3,253)$ | $\$ 216$ |
| Loans | 4,245 | $(88)$ | 4,157 |
| Investment securities | $(371)$ | 14 | $(357)$ |
| Cash at Federal Reserve and other banks | 7,343 | $(3,327)$ | 4,016 |

Increase (decrease) in interest expense:

| Interest-bearing demand deposits | 14 | (44) |
| :--- | :--- | :--- |
| Savings deposits | 42 | (39) |


| Time deposits | (163) | (40) | (203) |
| :---: | :---: | :---: | :---: |
| Other borrowings |  |  |  |
| Junior subordinated debt |  | (12) | (12) |
| Total interest-bearing liabilities | (107) | (135) | (242) |
| Increase (decrease) in Net Interest Income | \$7,450 | \$ $(3,192)$ | \$4,258 |

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## Provision for Loan Losses

The provision for loan losses during any period is the sum of the allowance for loan losses required at the end of the period and any loan charge offs during the period, less the allowance for loan losses required at the beginning of the period, and less any loan recoveries during the period. See the Tables labeled Allowance for loan losses three and six months ended June 30, 2014 and 2013 at Note 5 in Item 1 of Part I of this report for the components that make up the provision for loan losses for the three and six months ended June 30, 2014 and 2013.

The Company provided $\$ 1,708,000$ for loan losses during the three months ended June 30, 2014 versus a provision of $\$ 614,000$ during the three months ended June 30, 2013. As shown in the Table labeled Allowance for Loan Losses three months ended June 30, 2014 at Note 5 in Item 1 of Part I of this report, home equity lines of credit, home equity loans and C\&I loans experienced a provision for loan losses during the three months ended June 30, 2014. All other categories of loans experienced a reversal of provision for loan losses during the three months ended June 30, 2014. The level of provision, or reversal of provision, for loan losses of each loan category during the three months ended June 30, 2014 was due primarily to a decrease in the required allowance for loan losses as of June 30, 2014 when compared to the required allowance for loan losses as of March 31, 2014 plus net recoveries during the three months ended June 30, 2014, and the effect of the refinement in the allowance methodology during the three months ended June 30, 2014 as described under the heading Loans and Allowance for Loan Losses at Note 1 in Item 1 of Part I of this report. All categories of loans except home equity lines of credit, home equity loans, C\&I loans, and residential construction loans experienced a decrease in the required allowance for loan losses during the three months ended June 30, 2014. These decreases in required allowance for loan losses were due primarily to reduced impaired loans, improvements in estimated cash flows and collateral values for the remaining and newly impaired loans, and reductions in historical loss factors that, in part, determine the required loan loss allowance for performing loans in accordance with the Company sallowance for loan losses methodology as described under the heading Loans and Allowance for Loan Losses at Note 1 in Item 1 of Part I of this report. These same factors were also present, to some extent, for home equity lines of credit, home equity loans, and C\&I loans, but were more than offset by the effect of increased loan balances, changes in credit quality within the pass category of these loan categories, or in the case of home equity lines of credit, the refinement in the allowance methodology, resulting in net provisions for loan losses in these categories during the three months ended June 30, 2014. For details of the change in nonperforming loans during the three months ended June 30, 2014 see the Tables, and associated narratives, labeled Changes in nonperforming assets during the three months ended June 30, 2014 under the heading Asset Quality and Non-Performing Assets below. Excluding the effect of the refinement in the allowance methodology during the three months ended June 30, 2014, the provision for loan losses during the three months ended June 30 , 2014 would have been a provision of \$270,000.

The Company provided $\$ 353,000$ for loan losses during the six months ended June 30, 2014 versus a benefit of $\$ 494,000$ during the six months ended June 30, 2013. As shown in the Table labeled Allowance for Loan Losses six months ended June 30, 2014 at Note 5 in Item 1 of Part I of this report, home equity lines of credit, home equity loans and commercial constuction loans experienced a provision for loan losses during the six months ended June 30, 2014. All other categories of loans experienced a reversal of provision for loan losses during the six months ended June 30, 2014. The level of provision, or reversal of provision, for loan losses of each loan category during the six months ended June 30, 2014 was due primarily to a decrease in the required allowance for loan losses as of June 30, 2014 when compared to the required allowance for loan losses as of December 31, 2013 plus net recoveries during the six months ended June 30, 2014, and the effect of the changes in the allowance methodology during the six months ended June 30, 2014 as described under the heading Loans and Allowance for Loan Losses at Note 1 in Item 1 of Part I of this report. All categories of loans except commercial real estate mortgage loans, home equity lines of credit, home equity loans, C\&I loans, and commercial construction loans experienced a decrease in the required allowance for loan losses during the six months ended June 30, 2014. These decreases in required allowance for loan losses were

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due primarily to reduced impaired loans, improvements in estimated cash flows and collateral values for the remaining and newly impaired loans, and reductions in historical loss factors that, in part, determine the required loan loss allowance for performing loans in accordance with the Company s allowance for loan losses methodology as described under the heading Loans and Allowance for Loan Losses at Note 1 in Item 1 of Part I of this report. These same factors were also present, to some extent, for home equity lines of credit, home equity loans, and commercial construction loans, but were more than offset by the effect of increased loan balances or changes in credit quality within the pass category of these loan categories resulting in net provisions for loan losses in these categories during the six months ended June 30, 2014. For details of the change in nonperforming loans during the six months ended June 30, 2014 see the Tables, and associated narratives, labeled Changes in nonperforming assets during the three months ended June 30, 2014 and March 31, 2014 under the heading Asset Quality and Non-Performing Assets below. Excluding the effect of the changes in allowance methodology during the six months ended June 30, 2014, the provision for loan losses during the six months ended June 30, 2014 would have been a benefit of $\$ 1,085,000$.

The provision for loan losses related to originated and PNCI loans is based on management s evaluation of inherent risks in these loan portfolios and a corresponding analysis of the allowance for loan losses. The provision for loan losses related to PCI loan portfolio is based on changes in estimated cash flows expected to be collected on PCI loans. Additional discussion on loan quality, our procedures to measure loan impairment, and the allowance for loan losses is provided under the heading Asset Quality and Non-Performing Assets below.

Management re-evaluates the loss ratios and other assumptions used in its calculation of the allowance for loan losses for its originated and PNCI loan portfolios on a quarterly basis and makes changes as appropriate based upon, among other things, changes in loss rates experienced, collateral support for underlying loans, changes and trends in the economy, and changes in the loan mix. Management also re-evaluates expected cash flows used in its accounting for its PCI loan portfolio, including any required allowance for loan losses, on a quarterly basis and makes changes as appropriate based upon, among other things, changes in loan repayment experience, changes in loss rates experienced, and collateral support for underlying loans.

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## Noninterest Income

The following table summarizes the Company s noninterest income for the periods indicated (in thousands):

|  | Three months ended June 30, Six months ended June 30, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |  | 2014 |  | 2013 |  |
| Service charges on deposit accounts | \$ | 2,724 | \$ | 3,277 | \$ | 5,414 | \$ | 6,417 |
| ATM and interchange fees |  | 2,192 |  | 2,233 |  | 4,205 |  | 4,108 |
| Other service fees |  | 533 |  | 562 |  | 1,053 |  | 1,121 |
| Mortgage banking service fees |  | 421 |  | 430 |  | 841 |  | 846 |
| Change in value of mortgage servicing rights |  | (351) |  | 191 |  | (532) |  | 130 |
| Total service charges and fees |  | 5,519 |  | 6,693 |  | 10,981 |  | 12,622 |
| Gain on sale of loans |  | 514 |  | 1,590 |  | 978 |  | 3,884 |
| Commissions on sale of non-deposit investment products |  | 843 |  | 841 |  | 1,614 |  | 1,602 |
| Increase in cash value of life insurance |  | 400 |  | 380 |  | 797 |  | 806 |
| Change in indemnification asset |  | (93) |  | (314) |  | (505) |  | (415) |
| Gain (loss) on sale of foreclosed assets |  | 241 |  | 615 |  | 1,468 |  | 1,166 |
| Sale of customer checks |  | 98 |  | 92 |  | 199 |  | 183 |
| Lease brokerage income |  | 111 |  | 81 |  | 218 |  | 198 |
| Gain (loss) on disposal of fixed assets |  | 71 |  | 2 |  | 70 |  | (14) |
| Other |  | 173 |  | 151 |  | 352 |  | 317 |
| Total other noninterest income |  | 2,358 |  | 3,438 |  | 5,191 |  | 7,727 |
| Total noninterest income | \$ | 7,877 | \$ | 10,131 | \$ | 16,172 | \$ | 20,349 |

Mortgage loan servicing fees, net of change in fair value of mortgage loan servicing rights $\quad \$ \quad 70 \quad \$ \quad 621 \quad \$ \quad 309 \quad \$ \quad 976$
Noninterest income decreased $\$ 2,254,000(22.2 \%)$ to $\$ 7,877,000$ during the three months ended June 30, 2014 compared to the three months ended June 30, 2013. The decrease in noninterest income was due primarily to a $\$ 1,076,000(67.7 \%)$ decrease in gain on sale of loans to $\$ 514,000$, a $\$ 553,000(16.9 \%)$ decrease in service charges on deposit accounts, a $\$ 542,000(284 \%)$ decrease in change in value of mortgage servicing rights, and a $\$ 374,000$ $(60.8 \%)$ decrease in gain on sale of foreclosed assets. The decrease in gain on sale of loans was primarily due to the increase in residential real estate mortgage rates that occurred in May 2013 that resulted in a significant decrease in mortgage refinance activity, and thus a significant decrease in newly originated mortgages for the Company to sell. The decrease in service charges on deposit accounts was primarily due to reduced customer overdrafts and a resulting decrease in non-sufficient funds fees. The decrease in the change in value of mortgage servicing rights was due primarily to a decrease in the balance of mortgages serviced during the quarter ended June 30, 2014 compared to an increase in such balances during the quarter ended June 30, 2013, and a large decrease in estimated prepayment speeds of such mortgages during the three months ended June 30, 2013 versus a slight increase in estimated mortgage prepayment speeds during the three months ended June 30, 2014. An increase in prepayment speed decreases the value of mortgage servicing rights and a decrease in mortgage prepayment speed increases the value of mortgage servicing rights. Mortgage prepayment speed generally increases when market rates for mortgages decrease, and vice

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versa. The decrease in gain on sale of foreclosed assets was due a reduced balance of foreclosed assets and thus reduced opportunities for sale of such foreclosed assets.

Noninterest income decreased $\$ 4,177,000(20.5 \%)$ to $\$ 16,172,000$ during the six months ended June 30, 2014 when compared to the six months ended June 30, 2013. The decrease in noninterest income was due primarily to a $\$ 2,906,000(74.8 \%)$ decrease in gain on sale of loans to $\$ 978,000$, a $\$ 1,003,000(15.6 \%)$ decrease in service charges on deposit accounts, and a $\$ 662,000(509 \%)$ decrease in change in value of mortgage servicing rights that were partially offset by a $\$ 302,000(25.9 \%)$ increase in gain on sale of foreclosed assets. The decrease in gain on sale of loans was primarily due to the increase in residential real estate mortgage rates that occurred in May 2013 that resulted in a significant decrease in mortgage refinance activity, and thus a significant decrease in newly originated mortgages for the Company to sell. The decrease in service charges on deposit accounts was primarily due to reduced customer overdrafts and a resulting decrease in non-sufficient funds fees. The decrease in the change in value of mortgage servicing rights was due primarily to a decrease in the balance of mortgages serviced during the six months ended June 30, 2014 compared to an increase in such balances during the six months ended June 30, 2013, and a large decrease in estimated prepayment speeds of such mortgages during the six months ended June 30, 2013 versus a slight increase in estimated mortgage prepayment speeds during the six months ended June 30, 2014. An increase in prepayment speed decreases the value of mortgage servicing rights and a decrease in mortgage prepayment speed increases the value of mortgage servicing rights. Mortgage prepayment speed generally increases when market rates for mortgages decrease, and vice versa. The increase in gain on sale of foreclosed assets was due a relatively large reduction in the balance of foreclosed assets and the resulting gain on sale during the three months ended March 31, 2014.

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## Noninterest Expense

The following table summarizes the Company $s$ noninterest expense for the periods indicated (dollars in thousands):

|  | Three months ended June 30, | Six months ended June 30, |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 2014 | 2013 | 2014 | 2013 |  |
| Base salaries, net of deferred loan origination |  |  |  |  |  |
| costs | $\$ 9,008$ | $\$$ | 8,508 | $\$ 17,874$ | $\$ 16,856$ |
| Incentive compensation | 1,205 | 1,299 | 2,328 | 2,585 |  |
| Benefits and other compensation costs | 3,104 | 3,083 | 6,418 | 6,410 |  |
|  |  |  |  |  |  |
| Total salaries and benefits expense | 13,317 | 12,890 | 26,620 | 25,851 |  |
|  |  |  |  |  |  |
| Occupancy | 1,802 | 1,753 | 3,764 | 3,412 |  |
| Equipment | 1,060 | 913 | 2,096 | 1,947 |  |
| Data processing and software | 1,350 | 1,280 | 2,528 | 2,358 |  |
| ATM network charges | 710 | 679 | 1,353 | 1,175 |  |
| Telecommunications | 713 | 587 | 1,293 | 1,112 |  |
| Postage | 221 | 133 | 448 | 364 |  |
| Courier service | 224 | 255 | 458 | 422 |  |
| Advertising | 341 | 415 | 683 | 740 |  |
| Assessments | 481 | 543 | 1,002 | 1,149 |  |
| Operational losses | 150 | 122 | 327 | 239 |  |
| Professional fees | 1,518 | 695 | 2,357 | 1,206 |  |
| Foreclosed assets expense | 151 | 163 | 309 | 262 |  |
| Provision for foreclosed asset losses | 4 | 546 | 40 | 573 |  |
| Change in reserve for unfunded commitments | $(185)$ | 35 | $(370)$ | $(405)$ |  |
| Intangible amortization | 52 | 53 | 104 | 105 |  |
| Other | 3,207 | 2,448 | 5,421 | 4,600 |  |
| Total other noninterest expense |  |  |  |  |  |
| Total noninterest income | 11,799 | 10,619 | 21,813 | 19,259 |  |


| Average full time equivalent staff | 726 | 727 | 729 | 735 |
| :--- | :---: | :---: | :---: | :---: |
| Noninterest expense to revenue (FTE) | $71.7 \%$ | $67.5 \%$ | $69.5 \%$ | $64.8 \%$ |

Salary and benefit expenses increased $\$ 427,000(3.3 \%)$ to $\$ 13,317,000$ during the three months ended June 30, 2014 compared to the three months ended June 30, 2013. Base salaries increased $\$ 500,000(5.9 \%)$ to $\$ 9,008,000$ during the three months ended June 30, 2014 versus the year ago period despite a $0.1 \%$ decrease in the average number of full time equivalent employees from 727 to 726 . The average number of full time equivalent employees decreased primarily due to the reductions in staff from the closing of six branches since December 31, 2012 that was partially offset by increases in full time equivalent back office staff and management. The salary expense attributable to the newly added back office staff and management outweighed the reduction in salary expense attributable to the branch closings. Annual salary merit increases of approximately $2.5 \%$ also contributed to the increase in base salary expense. Incentive and commission related salary expenses decreased $\$ 94,000(7.2 \%)$ to $\$ 1,205,000$ during three months ended June 30, 2014 due primarily to decreases in production related incentives tied to reduced residential real estate

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mortgage loan originations and sales. Benefits expense, including retirement, medical and workers compensation insurance, and taxes, increased $\$ 21,000(0.7 \%)$ to $\$ 3,104,000$ during the three months ended June 30, 2014.

Salary and benefit expenses increased $\$ 769,000(3.0 \%)$ to $\$ 26,620,000$ during the six months ended June 30, 2014 compared to the six months ended June 30, 2013. Base salaries increased $\$ 1,018,000$ ( $6.0 \%$ ) to $\$ 17,874,000$ during the six months ended June 30, 2014 versus the year ago period despite a $0.8 \%$ decrease in the average number of full time equivalent employees from 735 to 729 . The average number of full time equivalent employees decreased primarily due to the reductions in staff from the closing of six branches since December 31, 2012 that was partially offset by increases in full time equivalent back office staff and management. The salary expense attributable to the newly added back office staff and management outweighed the reduction in salary expense attributable to the branch closings. Annual salary merit increases of approximately $2.5 \%$ also contributed to the increase in base salary expense. Incentive and commission related salary expenses decreased $\$ 257,000(9.9 \%)$ to $\$ 2,328,000$ during six months ended June 30, 2014 due primarily to decreases in production related incentives tied to reduced residential real estate mortgage loan originations and sales. Benefits expense, including retirement, medical and workers compensation insurance, and taxes, increased $\$ 8,000(0.1 \%)$ to $\$ 6,418,000$ during the six months ended June 30, 2014.

Other noninterest expense increased $\$ 1,180,000(11.1 \%)$ to $\$ 11,799,000$ during the three months ended June 30, 2014 compared to the three months ended June 30, 2013. The increase in other noninterest expense was due primarily a $\$ 823,000(118 \%)$ increase in professional fees to $\$ 1,518,000$, a $\$ 196,000(7.4 \%)$ increase in occupancy and equipment expenses to $\$ 2,862,000$, and a $\$ 759,000(31.0 \%)$ increase in other expenses to $\$ 3,207,000$ that were partially offset by a $\$ 542,000(99.3 \%)$ decrease in provision for foreclosed assets, and a $\$ 220,000$ decrease in provision for losses on unfunded commitments. The increase in professional fees was mainly due to $\$ 536,000$ consulting expense related to outside data processing, the benefit of which is expected to be realized over the next several years via lower data processing expense, and $\$ 232,000$ of legal and consulting expenses related to the proposed North Valley merger. The increase in other expenses was primarily due to $\$ 175,000$ of system conversion planning expenses related to the proposed North Valley merger, and $\$ 114,000$ of leasehold improvement removal expenses related to two branches closed at the end of the quarter ended March 31, 2014 and one branch closed at the end of the quarter ended June 30, 2014. During the three months ended June 30, 2014, the Company incurred $\$ 407,000$ of other noninterest expense related to the proposed North Valley merger.

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Other noninterest expense increased $\$ 2,554,000(13.3 \%)$ to $\$ 21,813,000$ during the six months ended June 30, 2014 compared to the six months ended June 30, 2013. The increase in other noninterest expense was due primarily a $\$ 1,151,000(95.4 \%)$ increase in professional fees to $\$ 2,357,000$, a $\$ 501,000(9.4 \%)$ increase in occupancy and equipment expenses to $\$ 5,860,000$, and a $\$ 820,000(17.8 \%)$ increase in other expenses to $\$ 5,421,000$ that were partially offset by a $\$ 533,000(93.0 \%)$ decrease in provision for foreclosed assets. The increase in professional fees was mainly due to $\$ 536,000$ consulting expense related to outside data processing incurred during the three months ended June 30, 2014, and noted above, and $\$ 456,000$ of legal and consulting expenses related to the proposed North Valley merger. The increase in other expenses was primarily due to $\$ 175,000$ of system conversion planning expenses related to the proposed North Valley merger, and $\$ 114,000$ of leasehold improvement removal expenses related to two branches closed at the end of the quarter ended March 31, 2014 and one branch closed at the end of the quarter ended June 30, 2014. During the six months ended June 30, 2014, the Company incurred $\$ 631,000$ of other noninterest expense related to the proposed North Valley merger.

## Income Taxes

The effective combined Federal and State income tax rate on income was $42.1 \%$ and $40.3 \%$ for the three months ended June 30, 2014 and 2013, respectively. The effective combined Federal and State income tax rate was greater than the Federal statutory tax rate of $35.0 \%$ due to State income tax expense of $\$ 923,000$ and $\$ 1,094,000$, respectively, in these periods. Tax-exempt income of $\$ 117,000$ and $\$ 150,000$, respectively, from investment securities, and $\$ 401,000$ and $\$ 379,000$, respectively, from increase in cash value of life insurance in these periods helped to reduce the effective combined Federal and State income tax rate from the combined Federal and State statutory income tax rate of approximately $42.0 \%$, and were partially offset by nondeductible merger expenses of $\$ 291,000$ and $\$ 0$, respectively, and other nondeductible expenses of $\$ 215,000$ and $\$ 104,000$, respectively.

The effective combined Federal and State income tax rate on income was $41.2 \%$ and $40.5 \%$ for the six months ended June 30, 2014 and 2013, respectively. The effective combined Federal and State income tax rate was greater than the Federal statutory tax rate of $35.0 \%$ due to State income tax expense of $\$ 2,234,000$ and $\$ 2,582,000$, respectively, in these periods. Tax-exempt income of $\$ 253,000$ and $\$ 251,000$, respectively, from investment securities, and $\$ 798,000$ and $\$ 806,000$, respectively, from increase in cash value of life insurance in these periods helped to reduce the effective combined Federal and State income tax rate from the combined Federal and State statutory income tax rate of approximately $42.0 \%$, and were partially offset by nondeductible merger expenses of $\$ 341,000$ and $\$ 0$, respectively, and other nondeductible expenses of $\$ 265,000$ and $\$ 195,000$, respectively.

## Financial Condition

## Investment Securities

Investment securities available for sale decreased $\$ 13,133,000$ to $\$ 91,514,000$ as of June 30, 2014, as compared to December 31, 2013. This decrease is attributable to maturities of $\$ 13,464,000$, a increase in fair value of investments securities available for sale of $\$ 553,000$, and amortization of net purchase price premiums of $\$ 222,000$.

The following table presents the available for sale investment securities portfolio by major type as of June 30, 2014 and December 31, 2013:
(In thousands)
Securities available for sale:

June 30, 2014
Fair Value \%

December 31, 2013
Fair Value \%

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| Obligations of U.S. government corporations and |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| agencies | $\$ 86,040$ | $94.0 \%$ | $\$ 97,143$ | $92.8 \%$ |
| Obligations of states and political subdivisions | 3,560 | $3.9 \%$ | 5,589 | $5.3 \%$ |
| Corporate debt securities | 1,914 | $2.1 \%$ | 1,915 | $1.9 \%$ |
|  |  |  |  |  |
| Total securities available for sale | $\$ 91,514$ | $100.0 \%$ | $\$ 104,647$ | $100.0 \%$ |

Investment securities held to maturity increased $\$ 181,998,000$ to $\$ 422,502,000$ as of June 30,2014 , as compared to December 31, 2013. This increase is attributable to purchases of $\$ 191,673,000$, maturities of $\$ 9,548,000$, and amortization of net purchase price premiums of $\$ 127,000$.

The following table presents the held to maturity investment securities portfolio by major type as of June 30, 2014 and December 31, 2013:

| (In thousands) | June 30, 2014 |  | December 31, 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Cost |  | Cost |  |
| Securities held to maturity: | Basis | \% | Basis | \% |
| Obligations of U.S. government corporations and agencies | \$ 409,881 | 97.0\% | \$ 227,864 | 94.7\% |
| Obligations of states and political subdivisions | 12,621 | 3.0\% | 12,640 | 5.3\% |
| Total securities held to maturity | \$ 422,502 | 100.0\% | \$ 240,504 | 100.0\% |

Additional information about the investment portfolio is provided in Note 3 of the Notes to Unaudited Condensed Consolidated Financial Statements at Iem 1 of Part I of this report.

## Restricted Equity Securities

Restricted equity securities were $\$ 11,582,000$ at June 30, 2014 and $\$ 9,163,000$ at December 31, 2013. The entire balance of restricted equity securities at June 30, 2014 and December 31, 2013 represent the Bank s investment in the Federal Home Loan Bank of San Francisco ( FHLB ). Additional information about the restricted equity securities is provided in Note 1 of the Notes to Unaudited Condensed Consolidated Financial Statements at Iem 1 of Part I of this report.

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## Loans

The Bank concentrates its lending activities in four principal areas: real estate mortgage loans (residential and commercial loans), consumer loans, commercial loans (including agricultural loans), and real estate construction loans. The interest rates charged for the loans made by the Bank vary with the degree of risk, the size and maturity of the loans, the borrower s relationship with the Bank and prevailing money market rates indicative of the Bank s cost of funds.

The majority of the Bank s loans are direct loans made to individuals, farmers and local businesses. The Bank relies substantially on local promotional activity and personal contacts by bank officers, directors and employees to compete with other financial institutions. The Bank makes loans to borrowers whose applications include a sound purpose, a viable repayment source and a plan of repayment established at inception and generally backed by a secondary source of repayment.

The following table shows the Company s loan balances, including net deferred loan costs, as of the dates indicated:

|  | June 30, | December 31, |
| :--- | ---: | :---: |
| (In thousands) | 2014 | 2013 |
| Real estate mortgage | $\$ 1,167,856$ | $\$ 1,107,863$ |
| Consumer | 377,143 | 383,163 |
| Commercial | 137,341 | 131,878 |
| Real estate construction | 56,246 | 49,103 |
|  |  |  |
| Total loans | $\$ 1,738,586$ | $\$$ |

At June 30, 2014 loans, including net deferred loan costs, totaled $\$ 1,738,586,000$ which was a $\$ 66,579,000$ ( $4.0 \%$ ) increase over the balances at December 31, 2013. Included in the $\$ 66,579,000$ increase in loans during the six months ended June 30, 2014 was the purchase of residential real estate mortgage loans totaling \$19,690,000 during the three months ended June 30, 2014. Demand for all categories of loans was moderate during the six months ended June 30, 2014.

The following table shows the Company s loan balances, including net deferred loan costs, as a percentage of total loans for the periods indicated:

|  | June 30, | December 31, |
| :--- | :---: | ---: |
|  | 2014 | 2013 |
| Real estate mortgage | $67.2 \%$ | $66.3 \%$ |
| Consumer | $21.7 \%$ | $22.9 \%$ |
| Commercial | $7.9 \%$ | $7.9 \%$ |
| Real estate construction | $3.2 \%$ | $2.9 \%$ |
|  |  |  |
| Total loans | $100.0 \%$ | $100.0 \%$ |

## Assets Quality and Nonperforming Assets

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## Nonperforming Assets

Loans originated by the Company, i.e., not purchased or acquired in a business combination, are referred to as originated loans. Originated loans are reported at the principal amount outstanding, net of deferred loan fees and costs. Loan origination and commitment fees and certain direct loan origination costs are deferred, and the net amount is amortized as an adjustment of the related loan s yield over the actual life of the loan. Originated loans on which the accrual of interest has been discontinued are designated as nonaccrual loans.

Originated loans are placed in nonaccrual status when reasonable doubt exists as to the full, timely collection of interest or principal, or a loan becomes contractually past due by 90 days or more with respect to interest or principal and is not well secured and in the process of collection. When an originated loan is placed on nonaccrual status, all interest previously accrued but not collected is reversed. Income on such loans is then recognized only to the extent that cash is received and where the future collection of principal is probable. Interest accruals are resumed on such loans only when they are brought fully current with respect to interest and principal and when, in the judgment of Management, the loan is estimated to be fully collectible as to both principal and interest.

An allowance for loan losses for originated loans is established through a provision for loan losses charged to expense. Originated loans and deposit related overdrafts are charged against the allowance for loan losses when Management believes that the collectability of the principal is unlikely or, with respect to consumer installment loans, according to an established delinquency schedule. The allowance is an amount that Management believes will be adequate to absorb probable losses inherent in existing loans and leases, based on evaluations of the collectability, impairment and prior loss experience of loans and leases. The evaluations take into consideration such factors as changes in the nature and size of the portfolio, overall portfolio quality, loan concentrations, specific problem loans, and current economic conditions that may affect the borrower s ability to pay. The Company defines an originated loan as impaired when it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired originated loans are measured based on the present value of expected future cash flows discounted at the loan s original effective interest rate. As a practical expedient, impairment may be measured based on the loan s observable market price or the fair value of the collateral if the loan is collateral dependent. When the measure of the impaired loan is less than the recorded investment in the loan, the impairment is recorded through a valuation allowance.

In situations related to originated loans where, for economic or legal reasons related to a borrower $s$ financial difficulties, the Company grants a concession for other than an insignificant period of time to the borrower that the Company would not otherwise consider, the related loan is classified as a troubled debt restructuring (TDR). The Company strives to identify borrowers in financial difficulty early and work with them to modify to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the

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collateral. In cases where the Company grants the borrower new terms that result in the loan being classified as a TDR, the Company measures any impairment on the restructuring as noted above for impaired loans. TDR loans are classified as impaired until they are fully paid off or charged off. Loans that are in nonaccrual status at the time they become TDR loans, remain in nonaccrual status until the borrower demonstrates a sustained period of performance which the Company generally believes to be six consecutive months of payments, or equivalent. Otherwise, TDR loans are subject to the same nonaccrual and charge-off policies as noted above with respect to their restructured principal balance.

Credit risk is inherent in the business of lending. As a result, the Company maintains an allowance for loan losses to absorb losses inherent in the Company s originated loan portfolio. This is maintained through periodic charges to earnings. These charges are included in the Consolidated Statements of Income as provision for loan losses. All specifically identifiable and quantifiable losses are immediately charged off against the allowance. However, for a variety of reasons, not all losses are immediately known to the Company and, of those that are known, the full extent of the loss may not be quantifiable at that point in time. The balance of the Company s allowance for originated loan losses is meant to be an estimate of these unknown but probable losses inherent in the portfolio.

The Company formally assesses the adequacy of the allowance for originated loan losses on a quarterly basis. Determination of the adequacy is based on ongoing assessments of the probable risk in the outstanding originated loan portfolio, and to a lesser extent the Company s originated loan commitments. These assessments include the periodic re-grading of credits based on changes in their individual credit characteristics including delinquency, seasoning, recent financial performance of the borrower, economic factors, changes in the interest rate environment, growth of the portfolio as a whole or by segment, and other factors as warranted. Loans are initially graded when originated. They are re-graded as they are renewed, when there is a new loan to the same borrower, when identified facts demonstrate heightened risk of nonpayment, or if they become delinquent. Re-grading of larger problem loans occurs at least quarterly. Confirmation of the quality of the grading process is obtained by independent credit reviews conducted by consultants specifically hired for this purpose and by various bank regulatory agencies.

The Company s method for assessing the appropriateness of the allowance for originated loan losses includes specific allowances for impaired originated loans and leases, formula allowance factors for pools of credits, and allowances for changing environmental factors (e.g., interest rates, growth, economic conditions, etc.). Allowance factors for loan pools were based on historical loss experience by product type and prior risk rating.

During the three months ended March 31, 2013, the Company changed the method it uses to estimate net sale proceeds from real estate collateral sales when calculating the allowance for loan losses associated with impaired real estate collateral dependent loans. Previously, the Company used the greater of fifteen percent or actual estimated selling costs. Currently, the Company uses the actual estimated selling costs, and an adjustment to appraised value based on the age of the appraisal. These changes are intended to more accurately reflect the estimated net sale proceeds from the sale of impaired collateral dependent real estate loans. This change in methodology resulted in the allowance for loan losses as of March 31, 2013 being $\$ 494,000$ more than it would have been without this change in methodology.

During the three months ended June 30, 2013, the Company modified its loss migration analysis methodology used to determine the formula allowance factors. When the Company originally established its loss migration analysis methodology during the quarter ended March 31, 2012, it reviewed the loss experience of each rolling twelve month period over the previous three years in order to calculate an annualized loss rate by loan category and risk rating. The use of three years of loss experience data was originally used because that was the extent of the detailed loss data, by loan category and risk rating that was available at the time. This three year historical look-back period was used through the quarter ended March 31, 2013. Starting with the quarter ended June 30, 2013, the Company reviews all
available detailed loss experience data, going back to, and including, the twelve month period ended June 30, 2009, and does not limit the look-back period to the most recent three years of historical loss data. Using this data, the Company calculates loss factors for each quarter from the quarter ended June 30, 2009 to the most recent quarter. The Company then calculates a weighted average formula allowance factor for each loan category and risk rating with the most recent quarterly loss factor being weighted $125 \%$, the quarter ended June 30, 2009 loss factor being weighted $75 \%$, and the loss factors for all the quarters between the most recent quarter and the quarter ended June 30, 2009, being weighted on a linear scale from $75 \%$ to $125 \%$. This change is intended to more accurately reflect the risk inherent in the loan portfolio by considering historical loss data for all years as the data for new periods becomes available. This change in methodology resulted in the allowance for loan losses as of June 30, 2013 being $\$ 1,314,000$ more than it would have been without this change in methodology.

During the three months ended September 30, 2013, the Company modified its methodology used to determine the allowance for changing environmental factors. Previously, the Company compared the current value of each environmental factor to a fixed baseline value. The deviation of the current value from the baseline value was then multiplied by a conversion factor to determine the required allowance related to each environmental factor. As of September 30, 2013, the Company replaced the fixed baseline values with average baseline values derived from historical averages, and adjusted the conversion factors. This change is intended to more accurately reflect the risk inherent in the portfolio by recognizing that baseline, or normal, levels for environmental factors may change over time. This change in methodology resulted in the allowance for loan losses as of September 30, 2013 being $\$ 1,665,000$ more than it would have been without this change in methodology.

During the three months ended March 31, 2014, the Company modified its methodology used to determine the allowance for changing environmental factors by adding a new environmental factor based on the California Home Affordability Index ( CHAI ). The CHAI measures the percentage of households in California that can afford to purchase the median priced home in California based on current home prices and mortgage interest rates. The use of the CHAI environmental factor consists of comparing the current CHAI to its historical baseline, and allows management to consider the adverse impact that a lower than historical CHAI may have on general economic activity and the performance of our borrowers. Based on an analysis of historical data, management believes this environmental factor gives a better estimate of current economic activity compared to other environmental factors that may lag current economic activity to some extent. This change in methodology resulted in no change to the allowance for loan losses as of March 31, 2014 compared to what it would have been without this change in methodology.

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During the three months ended June 30, 2014, the Company refined the method it uses to evaluate historical losses for the purpose of estimating the pool allowance for unimpaired loans. In the third quarter of 2010, the Company moved from a six point grading system (Grades A-F) to a nine point risk rating system (Risk Ratings 1-9), primarily to allow for more distinction within the Pass risk rating. Initially, there was not sufficient loss experience within the nine point scale to complete a migration analysis for all nine risk ratings, all loans risk rated Pass or 2-5 were grouped together, a loss rate was calculated for that group, and that loss rate was established as the loss rate for risk rating 4 . The reserve ratios for risk ratings $2,3 \& 5$ were then interpolated from that figure. As of June 30, 2014, the Company was able to compile twelve quarters of historical loss information for all risk ratings, and use that information to calculate the loss rates for each of the nine risk ratings without interpolation. This refinement led to an increase of $\$ 1,438,000$ in the reserve requirement for unimpaired loans, driven primarily by home equity lines of credit with a risk rating of 5 or Pass-Watch.

Loans purchased or acquired in a business combination are referred to as acquired loans. Acquired loans are valued as of acquisition date in accordance with Financial Accounting Standards Board Accounting Standards Codification ( FASB ASC ) Topic 805, Business Combinations. Loans acquired with evidence of credit deterioration since origination for which it is probable that all contractually required payments will not be collected are referred to as purchased credit impaired (PCI) loans. PCI loans are accounted for under FASB ASC Topic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality. Under FASB ASC Topic 805 and FASB ASC Topic 310-30, PCI loans are recorded at fair value at acquisition date, factoring in credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for loan losses is not carried over or recorded as of the acquisition date. Fair value is defined as the present value of the future estimated principal and interest payments of the loan, with the discount rate used in the present value calculation representing the estimated effective yield of the loan. Default rates, loss severity, and prepayment speed assumptions are periodically reassessed and our estimate of future payments is adjusted accordingly. The difference between contractual future payments and estimated future payments is referred to as the nonaccretable difference. The difference between estimated future payments and the present value of the estimated future payments is referred to as the accretable yield. The accretable yield represents the amount that is expected to be recorded as interest income over the remaining life of the loan. If after acquisition, the Company determines that the estimated future cash flows of a PCI loan are expected to be more than the originally estimated, an increase in the discount rate (effective yield) would be made such that the newly increased accretable yield would be recognized, on a level yield basis, over the remaining estimated life of the loan. If, after acquisition, the Company determines that the estimated future cash flows of a PCI loan are expected to be less than the previously estimated, the discount rate would first be reduced until the present value of the reduced cash flow estimate equals the previous present value however, the discount rate may not be lowered below its original level at acquisition. If the discount rate has been lowered to its original level and the present value has not been sufficiently lowered, an allowance for loan loss would be established through a provision for loan losses charged to expense to decrease the present value to the required level. If the estimated cash flows improve after an allowance has been established for a loan, the allowance may be partially or fully reversed depending on the improvement in the estimated cash flows. Only after the allowance has been fully reversed may the discount rate be increased. PCI loans are put on nonaccrual status when cash flows cannot be reasonably estimated. PCI loans on nonaccrual status are accounted for using the cost recovery method or cash basis method of income recognition. PCI loans are charged off when evidence suggests cash flows are not recoverable. Foreclosed assets from PCI loans are recorded in foreclosed assets at fair value with the fair value at time of foreclosure representing cash flow from the loan. ASC 310-30 allows PCI loans with similar risk characteristics and acquisition time frame to be pooled and have their cash flows aggregated as if they were one loan. The Company elected to use the pooled method of ASC 310-30 for PCI other loans in the acquisition of certain assets and liabilities of Granite and Citizens.

Acquired loans that are not PCI loans are referred to as purchased not credit impaired (PNCI) loans. PNCI loans are accounted for under FASB ASC Topic 310-20, Receivables Nonrefundable Fees and Other Costs, in which interest

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income is accrued on a level-yield basis for performing loans. For income recognition purposes, this method assumes that all contractual cash flows will be collected, and no allowance for loan losses is established at the time of acquistion. Post-acquisition date, an allowance for loan losses may need to be established for acquired loans through a provision charged to earnings for credit losses incurred subsequent to acquisition. Under ASC 310-20, the loss would be measured based on the probable shortfall in relation to the contractual note requirements, consistent with our allowance for loan loss policy for similar loans.

When referring to PNCI and PCI loans we use the terms nonaccretable difference, accretable yield , or purchase discount . Nonaccretable difference is the difference between undiscounted contractual cash flows due and undiscounted cash flows we expect to collect, or put another way, it is the undiscounted contractual cash flows we do not expect to collect. Accretable yield is the difference between undiscounted cash flows we expect to collect and the value at which we have recorded the loan on our financial statements. On the date of acquisition, all purchased loans are recorded on our consolidated financial statements at estimated fair value. Purchase discount is the difference between the estimated fair value of loans on the date of acquisition and the principal amount owed by the borrower, net of charge offs, on the date of acquisition. We may also refer to discounts to principal balance of loans owed, net of charge-offs . Discounts to principal balance of loans owed, net of charge-offs is the difference between principal balance of loans owed, net of charge-offs, and loans as recorded on our financial statements. Discounts to principal balance of loans owed, net of charge-offs arise from purchase discounts, and equal the purchase discount on the acquisition date.

Loans are also categorized as covered or noncovered. Covered loans refer to loans covered by a FDIC loss sharing agreement. Noncovered loans refer to loans not covered by a FDIC loss sharing agreement.

Originated loans and PNCI loans are reviewed on an individual basis for reclassification to nonaccrual status when any one of the following occurs: the loan becomes 90 days past due as to interest or principal, the full and timely collection of additional interest or principal becomes uncertain, the loan is classified as doubtful by internal credit review or bank regulatory agencies, a portion of the principal balance has been charged off, or the Company takes possession of the collateral. Loans that are placed on nonaccrual even though the borrowers continue to repay the loans as scheduled are classified as performing nonaccrual and are included in total nonperforming loans. The reclassification of loans as nonaccrual does not necessarily reflect Management s judgment as to whether they are collectible.

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Interest income on originated nonaccrual loans that would have been recognized during the three months ended June 30, 2014 and 2013, if all such loans had been current in accordance with their original terms, totaled $\$ 572,000$ and $\$ 1,306,000$, respectively. Interest income actually recognized on these originated loans during the three months ended June 30, 2014 and 2013 was $\$ 18,000$ and $\$ 76,000$, respectively. Interest income on PNCI nonaccrual loans that would have been recognized during the three months ended June 20, 2014 and 2013, if all such loans had been current in accordance with their original terms, totaled $\$ 50,000$ and $\$ 64,000$. Interest income actually recognized on these PNCI loans during the three months ended June 30, 2014 and 2013 was $\$(5,000)$ and $\$ 4,000$.

Interest income on originated nonaccrual loans that would have been recognized during the six months ended June 30, 2014 and 2013, if all such loans had been current in accordance with their original terms, totaled $\$ 1,458,000$ and $\$ 2,436,000$, respectively. Interest income actually recognized on these originated loans during the six months ended June 30, 2014 and 2013 was $\$ 24,000$ and $\$ 106,000$, respectively. Interest income on PNCI nonaccrual loans that would have been recognized during the six months ended June 30, 2014 and 2013, if all such loans had been current in accordance with their original terms, totaled $\$ 118,000$ and $\$ 130,000$. Interest income actually recognized on these PNCI loans during the six months ended June 30, 2014 and 2013 was $\$(4,000)$ and $\$ 7,000$.

The Company s policy is to place originated loans and PNCI loans 90 days or more past due on nonaccrual status. In some instances when an originated loan is 90 days past due Management does not place it on nonaccrual status because the loan is well secured and in the process of collection. A loan is considered to be in the process of collection if, based on a probable specific event, it is expected that the loan will be repaid or brought current. Generally, this collection period would not exceed 30 days. Loans where the collateral has been repossessed are classified as foreclosed assets. Management considers both the adequacy of the collateral and the other resources of the borrower in determining the steps to be taken to collect nonaccrual loans. Alternatives that are considered are foreclosure, collecting on guarantees, restructuring the loan or collection lawsuits.

The following table sets forth the amount of the Bank s nonperforming assets as of the dates indicated. For purposes of the following table, PCI other loans that are 90 days past due and still accruing are not considered nonperforming loans. Performing nonaccrual loans are loans that may be current for both principal and interest payments, or are less than 90 days past due, but for which payment in full of both principal and interest is not expected, and are not well secured and in the process of collection:

|  | June 30, | December 31, |
| :--- | :---: | :---: |
| (In thousands) | 2014 | 2013 |
| Performing nonaccrual loans | $\$ 40,767$ | $\$$ |
| Nonperforming nonaccrual loans | 3,433 | 48,112 |
| Total nonaccrual loans | 44,200 | 5,104 |
| Originated and PNCI loans 90 days past due and still |  | 53,216 |
| accruing | 44,200 |  |
| Total nonperforming loans | 5,264 | 53,216 |
| Noncovered foreclosed assets | 521 | 5,588 |
| Covered foreclosed assets | $\$ 49,985$ | $\$$ |
|  |  | 59,478 |

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| U.S. government, including its agencies and its government-sponsored agencies, guaranteed portion |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| of nonperforming loans | \$ | 126 | \$ | 101 |
| Indemnified portion of covered foreclosed assets | \$ | 417 | \$ | 539 |
| Nonperforming assets to total assets |  | 1.93\% |  | 2.17\% |
| Nonperforming loans to total loans |  | 2.54\% |  | 3.18\% |
| Allowance for loan losses to nonperforming loans |  | 90\% |  | 72\% |
| Allowance for loan losses, unamortized loan fees, and discounts to loan principal balances owed |  | 3.88\% |  | 4.09\% |

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The following table set forth the amount of the Bank s nonperforming assets as of the dates indicated. For purposes of the following table, PCI other loans that are 90 days past due and still accruing are not considered nonperforming loans. Performing nonaccrual loans are loans that may be current for both principal and interest payments, or are less than 90 days past due, but for which payment in full of both principal and interest is not expected, and are not well secured and in the process of collection:

|  |  | June 30, 2014 |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | Originated | PNCI | PCI - cash basis | PCI - other | Total |
| (dollars in thousands) | $\$ 33,767$ | $\$ 1,151$ | $\$$ | 5,849 | $\$ 40,767$ |
| Performing nonaccrual loans | 3,397 | 36 |  |  | 3,433 |
| Nonperforming nonaccrual loans |  |  |  | 5,849 | 44,200 |
|  | 37,164 | 1,187 |  |  |  |
| Total nonaccrual loans |  |  |  |  |  |
| Originated and PNCI loans 90 days past due <br> and still accruing |  |  |  |  |  |


| Total nonperforming loans | 37,164 | 1,187 |  | 5,849 |  |  | 44,200 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noncovered foreclosed assets | 4,805 |  |  |  | \$ | 459 | 5,264 |  |
| Covered foreclosed assets |  |  |  |  |  | 521 |  | 521 |
| Total nonperforming assets | \$ 41,969 | \$ 1,187 | \$ | 5,849 | \$ | 980 | \$ 49,985 |  |
| U.S. government, including its agencies and its government-sponsored agencies, guaranteed portion of nonperforming loans | \$ 126 |  |  |  |  |  | \$ | 126 |
| Indemnified portion of covered foreclosed assets |  |  |  |  | \$ | 417 | \$ | 417 |
| Nonperforming assets to total assets | 1.62\% | 0.05\% |  | 0.23\% |  | 0.04\% |  | 1.93\% |
| Nonperforming loans to total loans | 2.40\% | 0.84\% |  | 100.00\% |  | 0.00\% |  | 2.54\% |
| Allowance for loan losses to nonperforming loans | 87\% | 273\% |  | 7\% |  | $\mathrm{n} / \mathrm{m}$ |  | 90\% |
| Allowance for loan losses, unamortized loan fees, and discounts to loan principal balances owed $\mathrm{n} / \mathrm{m}$ not meaningful | 2.37\% | 6.95\% |  | 64.73\% |  | 21.67\% |  | 3.88\% |

The following table set forth the amount of the Bank s nonperforming assets as of the dates indicated. For purposes of the following table, PCI other loans that are 90 days past due and still accruing are not considered nonperforming loans. Performing nonaccrual loans are loans that may be current for both principal and interest payments, or are less than 90 days past due, but for which payment in full of both principal and interest is not expected, and are not well secured and in the process of collection:

December 31, 2013

| (dollars in thousands) | Originated | PNCI | PCI - cash basis | PCI - other | Total |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Performing nonaccrual loans | $\$ 40,294$ | $\$ 1,649$ | $\$$ | 6,169 | $\$ 48,112$ |


| Nonperforming nonaccrual loans | 4,837 | 217 |  | 50 |  |  | 5,104 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total nonaccrual loans | 45,131 | 1,866 |  | 6,219 |  |  | 53,216 |
| Originated and PNCI loans 90 days past due and still accruing |  |  |  |  |  |  |  |
| Total nonperforming loans | 45,131 | 1,866 |  | 6,219 |  |  | 53,216 |
| Noncovered foreclosed assets | 5,479 |  |  |  | \$ | 109 | 5,588 |
| Covered foreclosed assets |  |  |  |  |  | 674 | 674 |
| Total nonperforming assets | \$ 50,610 | \$ 1,866 | \$ | 6,219 | \$ | 783 | \$ 59,478 |
| U.S. government, including its agencies and its government-sponsored agencies, guaranteed portion of nonperforming loans \$ 101 |  |  |  |  |  |  |  |
| Indemnified portion of covered foreclosed |  |  |  |  |  |  |  |
| Nonperforming assets to total assets |  |  |  |  |  |  | 2.30\% |
| Nonperforming loans to total loans | 3.04\% | 1.38\% |  | 100.0\% |  |  | 3.18\% |
| Allowance for loan losses to nonperforming loans | 69\% | 153\% |  | 6\% |  | $\mathrm{n} / \mathrm{m}$ | 72\% |
| Allowance for loan losses, unamortized loan fees, and discounts to loan principal balances owed $\mathrm{n} / \mathrm{m}$ not meaningful | 2.36\% | 7.62\% |  | 64.5\% |  | 22.93\% | 4.09\% |

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Changes in nonperforming assets during the three months ended June 30, 2014


| Total nonperforming loans | 44,200 | 1,287 | 1,088 | $(5,817)$ | (923) | $(3,403)$ | 51,968 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noncovered foreclosed assets | 5,264 |  |  | (687) | (3) | 3,403 | 2,551 |
| Covered foreclosed assets | 521 |  |  | (142) | (1) |  | 664 |

Total nonperforming assets
\$ 49,985 $\$ 1,287 \quad \$ 1,088 \quad \$(6,646) \quad \$ \quad(927)$
\$ 55,183
Nonperforming assets decreased during the second quarter of 2014 by $\$ 5,198,000$ ( $9.42 \%$ ) to $\$ 49,985,000$ at June 30, 2014 compared to $\$ 55,183,000$ at March 31, 2014. The decrease in nonperforming assets during the second quarter of 2014 was primarily the result of new nonperforming loans of $\$ 1,287,000$, advances on existing nonperforming loans and capitalized costs on foreclosed assets of $\$ 1,088,000$, less pay-downs, sales or upgrades of nonperforming loans to performing status totaling $\$ 5,817,000$, less dispositions of foreclosed assets totaling $\$ 829,000$, less loan charge-offs of $\$ 923,000$, and less write-downs of foreclosed assets of $\$ 4,000$.

The $\$ 1,287,000$ in new nonperforming loans during the second quarter of 2014 was comprised of increases of $\$ 186,000$ on three residential real estate loans, $\$ 71,000$ on two commercial real estate loans, $\$ 831,000$ on 10 home equity lines and loans, $\$ 29,000$ on eight consumer loans, and $\$ 170,000$ on eight C\&I loans.

## Loan charge-offs during the three months ended June 30, 2014

In the second quarter of 2014, the Company recorded $\$ 923,000$ in loan charge-offs and $\$ 105,000$ in deposit overdraft charge-offs less $\$ 878,000$ in loan recoveries and $\$ 88,000$ in deposit overdraft recoveries resulting in $\$ 62,000$ of net loan charge-offs. Primary causes of the loan charges taken in the second quarter of 2014 were gross charge-offs of $\$ 44,000$ on four commercial real estate loans, $\$ 688,000$ on 11 home equity lines and loans, $\$ 39,000$ on nine other consumer loans, and $\$ 170,000$ on seven C\&I loans.

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During the first quarter of 2014, there were no individual charges greater than $\$ 250,000$. Generally losses are triggered by non-performance by the borrower and calculated based on any difference between the current loan amount and the current value of the underlying collateral less any estimated costs associated with the disposition of the collateral.

Differences between the amounts explained in this section and the total charge-offs listed for a particular category are generally made up of individual charges of less than $\$ 250,000$ each. Generally losses are triggered by non-performance by the borrower and calculated based on any difference between the current loan amount and the current value of the underlying collateral less any estimated costs associated with the disposition of the collateral.

Changes in nonperforming assets during the three months ended March 31, 2014


| Total nonperforming loans | 51,968 | 2,786 | 856 | $(3,507)$ | (670) |  | (713) | 53,216 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noncovered foreclosed assets | 2,551 |  | 462 | $(4,186)$ | (26) | \$ | 713 | 5,588 |
| Covered foreclosed assets | 664 |  |  |  | (10) |  |  | 674 |

Total nonperforming assets

$$
\begin{array}{lllllll}
\$ 55,183 & \$ 2,786 & \$ 1,318 & \$(7,693) & \$(706)
\end{array}
$$

\$ 59,478

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Nonperforming assets decreased during the first quarter of 2014 by $\$ 4,295,000(7.22 \%)$ to $\$ 55,183,000$ at March 31, 2014 compared to $\$ 59,478,000$ at December 31, 2013. The decrease in nonperforming assets during the first quarter of 2014 was primarily the result of new nonperforming loans of $\$ 2,786,000$, advances on existing nonperforming loans and capitalized costs on foreclosed assets of $\$ 1,318,000$, less pay-downs, sales or upgrades of nonperforming loans to performing status totaling $\$ 3,045,000$, less dispositions of foreclosed assets totaling $\$ 4,187,000$, less loan charge-offs of $\$ 670,000$, and less write-downs of foreclosed assets of $\$ 36,000$.

The $\$ 2,786,000$ in new nonperforming loans during the first quarter of 2014 was comprised of increases of $\$ 72,000$ on one residential real estate loan, $\$ 860,000$ on six commercial real estate loans, $\$ 1,332,000$ on 17 home equity lines and loans, $\$ 48,000$ on 14 consumer loans, $\$ 401,000$ on nine C\&I loans, $\$ 4,000$ on one residential construction loan, and $\$ 69,000$ on one commercial construction loan.

The $\$ 860,000$ in new nonperforming commercial real estate loans was primarily made up of two loans totaling $\$ 514,000$ secured by agricultural production land in central California. Related charge-offs are discussed below.

## Loan charge-offs during the three months ended March 31, 2014

In the first quarter of 2014, the Company recorded $\$ 670,000$ in loan charge-offs and $\$ 96,000$ in deposit overdraft charge-offs less $\$ 2,068,000$ in loan recoveries and $\$ 130,000$ in deposit overdraft recoveries resulting in $\$ 1,432,000$ of net loan recoveries. Primary causes of the loan charges taken in the first quarter of 2014 were gross charge-offs of $\$ 136,000$ on one residential real estate loan, $\$ 13,000$ on one commercial real estate loan, $\$ 178,000$ on 7 home equity lines and loans, $\$ 31,000$ on 14 other consumer loans, $\$ 239,000$ on eight $\mathbf{C} \& I$ loans, $\$ 4,000$ on one residential construction loan, and $\$ 69,000$ on one commercial construction loan.

During the first quarter of 2014 , there were no individual charges greater than $\$ 250,000$. Generally losses are triggered by non-performance by the borrower and calculated based on any difference between the current loan amount and the current value of the underlying collateral less any estimated costs associated with the disposition of the collateral.

Differences between the amounts explained in this section and the total charge-offs listed for a particular category are generally made up of individual charges of less than $\$ 250,000$ each. Generally losses are triggered by non-performance by the borrower and calculated based on any difference between the current loan amount and the current value of the underlying collateral less any estimated costs associated with the disposition of the collateral.

## Allowance for Loan Losses

The Company s allowance for loan losses is comprised of allowances for originated, PNCI and PCI loans. All such allowances are established through a provision for loan losses charged to expense.

Originated and PNCI loans, and deposit related overdrafts are charged against the allowance for originated loan losses when Management believes that the collectability of the principal is unlikely or, with respect to consumer installment loans, according to an established delinquency schedule. The allowances for originated and PNCI loan losses are amounts that Management believes will be adequate to absorb probable losses inherent in existing originated loans, based on evaluations of the collectability, impairment and prior loss experience of those loans and leases. The evaluations take into consideration such factors as changes in the nature and size of the portfolio, overall portfolio quality, loan concentrations, specific problem loans, and current economic conditions that may affect the borrower s ability to pay. The Company defines an originated or PNCI loan as impaired when it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired originated and PNCI loans are measured based on the present value of expected future cash flows discounted at the loan s original

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effective interest rate. As a practical expedient, impairment may be measured based on the loan s observable market price or the fair value of the collateral if the loan is collateral dependent. When the measure of the impaired loan is less than the recorded investment in the loan, the impairment is recorded through a valuation allowance.

In situations related to originated and PNCI loans where, for economic or legal reasons related to a borrower s financial difficulties, the Company grants a concession for other than an insignificant period of time to the borrower that the Company would not otherwise consider, the related loan is classified as a troubled debt restructuring (TDR). The Company strives to identify borrowers in financial difficulty early and work with them to modify to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. In cases where the Company grants the borrower new terms that provide for a reduction of either interest or principal, the Company measures any impairment on the restructuring as noted above for impaired loans. TDR loans are classified as impaired until they are fully paid off or charged off. Loans that are in nonaccrual status at the time they become TDR loans, remain in nonaccrual status until the borrower demonstrates a sustained period of performance which the Company generally believes to be six consecutive months of payments, or equivalent. Otherwise, TDR loans are subject to the same nonaccrual and charge-off policies as noted above with respect to their restructured principal balance.

Credit risk is inherent in the business of lending. As a result, the Company maintains an allowance for loan losses to absorb losses inherent in the Company s originated and PNCI loan portfolios. These are maintained through periodic charges to earnings. These charges are included in the Consolidated Income Statements as provision for loan losses. All specifically identifiable and quantifiable losses are immediately charged off against the allowance. However, for a variety of reasons, not all losses are immediately known to the Company and, of those that are known, the full extent of the loss may not be quantifiable at that point in time. The balance of the Company s allowances for originated and PNCI loan losses are meant to be an estimate of these unknown but probable losses inherent in these portfolios.

The Company formally assesses the adequacy of the allowance for originated and PNCI loan losses on a quarterly basis. Determination of the adequacy is based on ongoing assessments of the probable risk in the outstanding originated and PNCI loan portfolios, and to a lesser extent the Company s originated and PNCI loan commitments. These assessments include the periodic re-grading of credits based on changes in their individual credit characteristics including delinquency, seasoning, recent financial performance of the borrower, economic factors,

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changes in the interest rate environment, growth of the portfolio as a whole or by segment, and other factors as warranted. Loans are initially graded when originated or acquired. They are re-graded as they are renewed, when there is a new loan to the same borrower, when identified facts demonstrate heightened risk of nonpayment, or if they become delinquent. Re-grading of larger problem loans occurs at least quarterly. Confirmation of the quality of the grading process is obtained by independent credit reviews conducted by consultants specifically hired for this purpose and by various bank regulatory agencies.

The Company s method for assessing the appropriateness of the allowance for originated and PNCI loan losses includes specific allowances for impaired loans and leases, formula allowance factors for pools of credits, and allowances for changing environmental factors (e.g., interest rates, growth, economic conditions, etc.). Allowance factors for loan pools are based on historical loss experience by product type and prior risk rating. Allowances for impaired loans are based on analysis of individual credits. Allowances for changing environmental factors are Management $s$ best estimate of the probable impact these changes have had on the originated or PNCI loan portfolio as a whole. The allowances for originated and PNCI loans are included in the allowance for loan losses.

As noted above, the allowances for originated and PNCI loan losses consists of a specific allowance, a formula allowance, and an allowance for environmental factors. The first component, the specific allowance, results from the analysis of identified credits that meet management $s$ criteria for specific evaluation. These loans are reviewed individually to determine if such loans are considered impaired. Impaired loans are those where management has concluded that it is probable that the borrower will be unable to pay all amounts due under the contractual terms. Impaired loans are specifically reviewed and evaluated individually by management for loss potential by evaluating sources of repayment, including collateral as applicable, and a specified allowance for loan losses is established where necessary.

During the three months ended March 31, 2013, the Company changed the method it uses to estimate net sale proceeds from real estate collateral sales when calculating the allowance for loan losses associated with impaired real estate collateral dependent loans. Previously, the Company used the greater of fifteen percent or actual estimated selling costs. Currently, the Company uses the actual estimated selling costs, and an adjustment to appraised value based on the age of the appraisal. These changes are intended to more accurately reflect the estimated net sale proceeds from the sale of impaired collateral dependent real estate loans. This change in methodology resulted in the allowance for loan losses as of March 31, 2013 being $\$ 494,000$ more than it would have been without this change in methodology.

The second component of the allowance for originated and PNCI loan losses, the formula allowance, is an estimate of the probable losses that have occurred across the major loan categories in the Company s originated and PNCI loan portfolios. This analysis is based on loan grades by pool and the loss history of these pools. This analysis covers the Company s entire originated and PNCI loan portfolios including unused commitments but excludes any loans that were analyzed individually and assigned a specific allowance as discussed above. The total amount allocated for this component is determined by applying loss estimation factors to outstanding loans and loan commitments. The loss factors were previously based primarily on the Company s historical loss experience tracked over a five-year period and adjusted as appropriate for the input of current trends and events. Because historical loss experience varies for the different categories of originated loans, the loss factors applied to each category also differed. In addition, there is a greater chance that the Company would suffer a loss from a loan that was risk rated less than satisfactory than if the loan was last graded satisfactory. Therefore, for any given category, a larger loss estimation factor was applied to less than satisfactory loans than to those that the Company last graded as satisfactory. The resulting formula allowance was the sum of the allocations determined in this manner.

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During the three months ended June 30, 2013, the Company modified its loss migration analysis methodology used to determine the formula allowance factors. When the Company originally established its loss migration analysis methodology during the quarter ended March 31, 2012, it reviewed the loss experience of each quarter over the previous three years in order to calculate an annualized loss rate by loan category and risk rating. The use of three years of loss experience data was originally used because that was the extent of the detailed loss data, by loan category and risk rating that was available at the time. This three year historical look-back period was used through the quarter ended March 31, 2013. Starting with the quarter ended June 30, 2013, the Company reviews all available detailed loss experience data, going back to, and including, the quarter end June 30, 2008, and does not limit the look-back period to the most recent three years of historical loss data. Using this data, the Company calculates loss factors for each quarter from the quarter ended June 30, 2009 to the most recent quarter. The Company then calculates a weighted average formula allowance factor for each loan category and risk rating with the most recent quarterly loss factor being weighted $125 \%$, the quarter ended June 30, 2009 loss factor being weighted $75 \%$, and the loss factors for all the quarters between the most recent quarter and the quarter ended June 30, 2009, being weighted on a linear scale from $75 \%$ to $125 \%$. This change is intended to more accurately reflect the risk inherent in the loan portfolio by considering historical loss data for all years as the data for new periods becomes available. This change in methodology resulted in the allowance for loan losses as of June 30, 2013 being $\$ 1,314,000$ more than it would have been without this change in methodology.

During the three months ended June 30, 2014, the Company refined the method it uses to evaluate historical losses for the purpose of estimating the pool allowance for unimpaired loans. In the third quarter of 2010, the Company moved from a six point grading system (Grades A-F) to a nine point risk rating system (Risk Ratings 1-9), primarily to allow for more distinction within the Pass risk rating. As there was not initially sufficient loss experience within the nine point scale to complete a migration analysis for all nine risk ratings, all loans risk rated Pass or 2-5 were grouped together, a loss rate was calculated for that group, and that loss rate was established as the rate for risk rating 4. The reserve ratios for risk ratings $2,3 \& 5$ were then interpolated from that figure. As of June 30, 2014, the Company was able to compile twelve quarters of historical loss information for all risk ratings, and use that information to calculate the loss rates for each of the nine risk ratings without interpolation. This refinement led to an increase of $\$ 1,438,000$ in the reserve requirement for unimpaired loans, driven primarily by Consumer loans with a risk rating of 5 or
Pass-Watch.
The third component of the allowances for originated and PNCI loan losses, the environmental factor allowance, is a component that is not allocated to specific loans or groups of loans, but rather is intended to absorb losses that may not be provided for by the other components.

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There are several primary reasons that the other components discussed above might not be sufficient to absorb the losses present in the originated and PNCI loan portfolios, and the environmental factor allowance is used to provide for the losses that have occurred because of them.

The first reason is that there are limitations to any credit risk grading process. The volume of originated and PNCI loans makes it impractical to re-grade every loan every quarter. Therefore, it is possible that some currently performing originated or PNCI loans not recently graded will not be as strong as their last grading and an insufficient portion of the allowance will have been allocated to them. Grading and loan review often must be done without knowing whether all relevant facts are at hand. Troubled borrowers may deliberately or inadvertently omit important information from reports or conversations with lending officers regarding their financial condition and the diminished strength of repayment sources.

The second reason is that the loss estimation factors are based primarily on historical loss totals. As such, the factors may not give sufficient weight to such considerations as the current general economic and business conditions that affect the Company s borrowers and specific industry conditions that affect borrowers in that industry. The factors might also not give sufficient weight to other environmental factors such as changing economic conditions and interest rates, portfolio growth, entrance into new markets or products, and other characteristics as may be determined by Management.

Specifically, in assessing how much environmental factor allowance needed to be provided, management considered the following:
with respect to the economy, management considered the effects of changes in GDP, unemployment, CPI, debt statistics, housing starts, housing sales, auto sales, agricultural prices, home affordability, and other economic factors which serve as indicators of economic health and trends and which may have an impact on the performance of our borrowers, and
with respect to changes in the interest rate environment, management considered the recent changes in interest rates and the resultant economic impact it may have had on borrowers with high leverage and/or low profitability; and
with respect to changes in energy prices, management considered the effect that increases, decreases or volatility may have on the performance of our borrowers, and
with respect to loans to borrowers in new markets and growth in general, management considered the relatively short seasoning of such loans and the lack of experience with such borrowers, and
with respect to loans that have not yet been identified as impaired, management considered the volume and severity of past due loans.
Each of these considerations was assigned a factor and applied to a portion or the entire originated and PNCI loan portfolios. Since these factors are not derived from experience and are applied to large non-homogeneous groups of loans, they are available for use across the portfolio as a whole.

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During the three months ended September 30, 2013, the Company modified its methodology used to determine the allowance for changing environmental factors. Previously, the Company compared the current value of each environmental factor to a fixed baseline value. The deviation of the current value from the baseline value was then multiplied by a conversion factor to determine the required allowance related to each environmental factor. As of September 30, 2013, the Company replaced the fixed baseline values with average baseline values derived from historical averages, and adjusted the conversion factors. This change is intended to more accurately reflect the risk inherent in the portfolio by recognizing that baseline, or normal, levels for environmental factors may change over time. This change in methodology resulted in the allowance for loan losses as of September 30, 2013 being $\$ 1,665,000$ more than it would have been without this change in methodology.

During the three months ended March 31, 2014, the Company modified its methodology used to determine the allowance for changing environmental factors by adding a new environmental factor based on the California Home Affordability Index ( CHAI ). The CHAI measures the percentage of households in California that can afford to purchase the median priced home in California based on current home prices and mortgage interest rates. The use of the CHAI environmental factor consists of comparing the current CHAI to its historical baseline, and allows management to consider the adverse impact that a lower than historical CHAI may have on general economic activity and the performance of our borrowers. Based on an analysis of historical data, management believes this environmental factor gives a better estimate of current economic activity compared to other environmental factors that may lag current economic activity to some extent. This change in methodology resulted in no change to the allowance for loan losses as of March 31, 2014 compared to what it would have been without this change in methodology.

Acquired loans are valued as of acquisition date in accordance with FASB ASC Topic 805, Business Combinations. Loans purchased with evidence of credit deterioration since origination for which it is probable that all contractually required payments will not be collected are referred to as purchased credit impaired (PCI) loans. PCI loans are accounted for under FASB ASC Topic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality. In addition, because of the significant credit discounts associated with the loans acquired in the Granite acquisition, the Company elected to account for all loans acquired in the Granite acquisition under FASB ASC Topic 310-30, and classify them all as PCI loans. Under FASB ASC Topic 805 and FASB ASC Topic 310-30, PCI loans are recorded at fair value at acquisition date, factoring in credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for loan losses is not carried over or recorded as of the acquisition date. Fair value is defined as the present value of the future estimated principal and interest payments of the loan, with the discount rate used in the present value calculation representing the estimated effective yield of the loan. The difference between contractual future payments and estimated future payments is referred to as the nonaccretable difference. The difference between estimated future payments and the present value of the estimated future payments is referred to as the accretable yield. The accretable yield represents the amount that is expected to be recorded as interest income over the remaining life of the loan. If after acquisition, the Company determines that the future cash flows of a PCI loan are expected to be more than the originally estimated, an increase in the discount rate (effective yield) would be made such that the newly increased accretable yield would be recognized, on a level yield basis, over the remaining estimated life of the loan. If after acquisition, the Company determines that the future cash flows of a PCI loan are expected to be less than

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the previously estimated, the discount rate would first be reduced until the present value of the reduced cash flow estimate equals the previous present value however, the discount rate may not be lowered below its original level. If the discount rate has been lowered to its original level and the present value has not been sufficiently lowered, an allowance for loan loss would be established through a provision for loan losses charged to expense to decrease the present value to the required level. If the estimated cash flows improve after an allowance has been established for a loan, the allowance may be partially or fully reversed depending on the improvement in the estimated cash flows. Only after the allowance has been fully reversed may the discount rate be increased. PCI loans are put on nonaccrual status when cash flows cannot be reasonably estimated. PCI loans are charged off when evidence suggests cash flows are not recoverable. Foreclosed assets from PCI loans are recorded in foreclosed assets at fair value with the fair value at time of foreclosure representing cash flow from the loan. ASC 310-30 allows PCI loans with similar risk characteristics and acquisition time frame to be pooled and have their cash flows aggregated as if they were one loan.

## The Components of the Allowance for Loan Losses

The following table sets forth the allowance for loan losses as of the dates indicated:

|  | June 30, <br> (In thousands) | December 31, <br> 2014 |  |
| :--- | ---: | ---: | ---: |
| Allowance for originated and PNCI loan losses: |  | 3,940 | $\$$ |
| Specific allowance | 26,189 | 3,975 |  |
| Formula allowance | 5,563 | 5,611 |  |
| Environmental factors allowance |  | 5,619 |  |
|  | 35,692 | 34,205 |  |
| Allowance for originated and PNCI loan losses | 4,276 |  | 4,040 |
| Allowance for PCI loan losses | $\$ 39,968$ | $\$$ | 38,245 |
| Allowance for loan losses | $2.30 \%$ |  | $2.29 \%$ |

For additional information regarding the allowance for loan losses, including changes in specific, formula, and environmental factors allowance categories, see Provision for Loan Losses at Results of Operations and Allowance for Loan Losses above. Based on the current conditions of the loan portfolio, management believes that the $\$ 39,968,000$ allowance for loan losses at June 30, 2014 is adequate to absorb probable losses inherent in the Bank s loan portfolio. No assurance can be given, however, that adverse economic conditions or other circumstances will not result in increased losses in the portfolio.

The following table summarizes the allocation of the allowance for loan losses between loan types as of the dates indicated:

|  | June 30, | December 31, |
| :--- | :---: | :---: |
| (In thousands) | 2014 | 2013 |
| Real estate mortgage | $\$ 12,663$ | $\$ 12,854$ |
| Consumer | 20,050 | 18,238 |
| Commercial | 4,407 | 4,331 |


| Real estate construction | 2,848 | 2,822 |  |
| :--- | ---: | ---: | ---: |
| Total allowance for loan losses | $\$ 39,968$ | $\$$ | 38,245 |

The following table summarizes the allocation of the allowance for loan losses between loan types as a percentage of the total allowance for loan losses as of the dates indicated:

|  | June 30, | December 31, |
| :--- | :---: | :---: |
| (In thousands) | 2014 | 2013 |
| Real estate mortgage | $31.7 \%$ | $33.6 \%$ |
| Consumer | $50.2 \%$ | $47.7 \%$ |
| Commercial | $11.0 \%$ | $11.3 \%$ |
| Real estate construction | $7.1 \%$ | $7.4 \%$ |
|  |  |  |
| Total allowance for loan losses | $100.0 \%$ | $100.0 \%$ |

The following table summarizes the allocation of the allowance for loan losses as a percentage of the total loans for each loan category as of the dates indicated:

| (In thousands) | $\begin{gathered} \text { June } 30, \\ 2014 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2013 \end{gathered}$ |
| :---: | :---: | :---: |
| Real estate mortgage | 1.08\% | 1.16\% |
| Consumer | 5.32\% | 4.76\% |
| Commercial | 3.21\% | 3.28\% |
| Real estate construction | 5.06\% | 5.75\% |
| Total allowance for loan losses | 2.30\% | 2.29\% |

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The following tables summarize the activity in the allowance for loan losses, reserve for unfunded commitments, and allowance for losses (which is comprised of the allowance for loan losses and the reserve for unfunded commitments) for the periods indicated (in thousands):

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 | 2013 |
| Allowance for loan losses: |  |  |  |  |
| Balance at beginning of period | \$ 38,322 | \$ 39,867 | \$ 38,245 | \$ 42,648 |
| Provision for loan losses | 1,708 | 614 | 353 | (494) |
| Loans charged off: |  |  |  |  |
| Real estate mortgage: |  |  |  |  |
| Residential | (1) | (35) | (136) | (42) |
| Commercial | (45) | (886) | (58) | $(1,689)$ |
| Consumer: |  |  |  |  |
| Home equity lines | (677) | (746) | (855) | $(1,512)$ |
| Home equity loans | (11) |  | (11) | (26) |
| Auto indirect |  | (33) |  | (58) |
| Other consumer | (144) | (212) | (271) | (485) |
| Commercial | (151) | (35) | (390) | (825) |
| Construction: |  |  |  |  |
| Residential |  |  | (4) | (20) |
| Commercial |  |  | (69) | (61) |
| Total loans charged off | $(1,029)$ | $(1,947)$ | $(1,794)$ | $(4,718)$ |
| Recoveries of previously charged-off loans: |  |  |  |  |
| Real estate mortgage: |  |  |  |  |
| Residential |  | 191 |  | 191 |
| Commercial | 299 | 317 | 471 | 670 |
| Consumer: |  |  |  |  |
| Home equity lines | 180 | 215 | 509 | 505 |
| Home equity loans | 25 | 17 | 27 | 26 |
| Auto indirect | 39 | 61 | 51 | 146 |
| Other consumer | 119 | 178 | 302 | 402 |
| Commercial | 188 | 66 | 1,061 | 136 |
| Construction: |  |  |  |  |
| Residential | 97 |  | 608 | 61 |
| Commercial | 20 | 20 | 135 | 26 |
| Total recoveries of previously charged off loans | 967 | 1,065 | 3,164 | 2,163 |
| Net charge-offs | (62) | (882) | 1,370 | $(2,555)$ |
| Balance at end of period | \$ 39,968 | \$ 39,599 | \$ 39,968 | \$ 39,599 |

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## Foreclosed Assets, Net of Allowance for Losses

The following tables detail the components and summarize the activity in foreclosed assets, net of allowances for losses for the years indicated (dollars in thousands):



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## Premises and Equipment

Premises and equipment were comprised of:

|  | June 30, | December 31, |
| :--- | :---: | :---: |
| (In thousands) | 2014 | 2013 |
| Land \& land improvements | 5,956 | $\$$ |
| Buildings | 30,025 | 5,975 |
| Furniture and equipment | 28,223 | 30,103 |
|  |  | 27,881 |
| Less: Accumulated depreciation | 64,204 |  |
|  | $(32,423)$ | 63,959 |
|  |  | $(32,397)$ |
| Construction in progress | 31,781 | 31,562 |
| Total premises and equipment | 99 |  |

During the six months ended June 30, 2014, premises and equipment increased $\$ 268,000$ due to purchases of $\$ 2,483,000$, that were partially offset by depreciation of $\$ 2,165,000$ and disposals of premises and equipment with net book value of $\$ 50,000$. Included in the depreciation expense of $\$ 2,165,000$ during the six months ended June 30, 2014 was $\$ 238,000$ of accelerated depreciation of leasehold improvements taken on two branches that were closed during the quarter ended March 31, 2014.

## Intangible Assets

Intangible assets were comprised of the following as of the dates indicated:

| (In thousands) | June 30, 2014 | $\begin{gathered} \text { December 31, } \\ 2013 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| Core-deposit intangible | \$ 779 | \$ | 883 |
| Goodwill | 15,519 |  | 15,519 |
| Total intangible assets | \$ 16,298 | \$ | 16,402 |

The core-deposit intangible assets resulted from the Bank s acquisitions of Citizens in 2011 and Granite in 2010. The goodwill intangible asset resulted from the North State National Bank acquisition in 2003. Amortization of core deposit intangible assets amounting to $\$ 52,000$ and $\$ 53,000$ were recorded during the three months ended June 30, 2014 and 2013, respectively. Amortization of core deposit intangible assets amounting to $\$ 104,000$ and $\$ 105,000$ were recorded during the six months ended June 30, 2014 and 2013, respectively.

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## Deposits

Deposits at June 30, 2014 decreased $\$ 25,287,000$ ( $1.1 \%$ ) from the 2013 year-end balances to $\$ 2,385,196,000$. Interest-bearing demand and savings deposits were up, while noninterest-bearing demand and time deposits down at June 30, 2014 when compared to December 31, 2013. Included in the June 30, 2014 and December 31, 2013 certificate of deposit balances are $\$ 5,000,000$ from the State of California. The Bank participates in a deposit program offered by the State of California whereby the State may make deposits at the Bank s request subject to collateral and creditworthiness constraints. The negotiated rates on these State deposits are generally more favorable than other wholesale funding sources available to the Bank.

## Long-Term Debt

See Note 16 to the condensed consolidated financial statements at Item 1 of Part I of this report for information about the Company s other borrowings, including long-term debt.

## Junior Subordinated Debt

See Note 17 to the condensed consolidated financial statements at Item 1 of Part I of this report for information about the Company s junior subordinated debt.

## Off-Balance Sheet Arrangements

See Note 18 to the condensed consolidated financial statements at Item 1 of Part I of this report for information about the Company s commitments and contingencies including off-balance-sheet arrangements.

## Capital Resources

The current and projected capital position of the Company and the impact of capital plans and long-term strategies are reviewed regularly by Management.

The Company adopted and announced a stock repurchase plan on August 21, 2007 for the repurchase of up to 500,000 shares of the Company s common stock from time to time as market conditions allow. The 500,000 shares authorized for repurchase under this plan represented approximately $3.2 \%$ of the Company s approximately $15,815,000$ common shares outstanding as of August 21, 2007. The Company did not repurchase any shares during the six months ended June 30, 2014. This plan has no stated expiration date for the repurchases. As of June 30, 2014, the Company had repurchased 166,600 shares under this plan, which left 333,400 shares available for repurchase under the plan. Shares that are repurchased in accordance with the provisions of a Company stock option plan or equity compensation plan are not counted against the number of shares repurchased under the repurchase plan adopted on August 21, 2007.

The Company s primary capital resource is shareholders equity, which was $\$ 260,943,000$ at June 30, 2014. This amount represents an increase of $\$ 9,997,000(4.0 \%)$ from December 31, 2013, the net result of comprehensive income for the period of $\$ 12,555,000$, and the effect of stock option vesting and tax benefits of $\$ 754,000$, and the exercise of stock options of $\$ 2,786,000$, that were partially offset by dividends paid of $\$ 3,547,000$, and the repurchase of common stock as it was tendered in lieu of cash to exercise stock options and pay related taxes of $\$ 2,551,000$. The Company s ratio of equity to total assets was $9.58 \%$ and $9.15 \%$ as of June 30, 2014 and December 31, 2013, respectively.

The following summarizes the Company s ratios of capital to risk-adjusted assets as of the dates indicated:

|  | As of <br> June 30, | As <br> December 31, <br> 2013 | Minimum <br> Regulatory <br> Requirement |
| :--- | :---: | ---: | ---: |
| Total Capital | 2014 | $14.64 \%$ | $14.77 \%$ |

See Note 19 and Note 29 to the condensed consolidated financial statements at Item 1 of Part I of this report for additional information about the Company s capital resources.

On July 2, 2013, the Federal Reserve approved final rules that substantially amend the regulatory risk-based capital rules applicable to the Company and the Bank. The FDIC has subsequently approved these rules. The final rules were adopted following the issuance of proposed rules by the Federal Reserve in June 2012, and implement the Basel III regulatory capital reforms and changes required by the Dodd-Frank Act. Basel III refers to two consultative documents released by the Basel Committee on Banking Supervision in December 2009, the rules text released in December 2010, and loss absorbency rules issued in January 2011, which include significant changes to bank capital, leverage and liquidity requirements.

The rules include new risk-based capital and leverage ratios, which would be phased in from 2015 to 2019, and would refine the definition of what constitutes capital for purposes of calculating those ratios. The new minimum capital level requirements applicable to the Company and the Bank under the final rules would be: (i) a new common equity Tier 1 capital ratio of $4.5 \%$; (ii) a Tier 1 capital ratio of $6 \%$ (increased from 4\%); (iii) a total capital ratio of $8 \%$ (unchanged from current rules); and (iv) a Tier 1 leverage ratio of $4 \%$ for all institutions. The final rules also establish a capital conservation buffer above the new regulatory minimum capital requirements, which must consist entirely of common equity Tier 1 capital. The capital conservation buffer will be phased-in over four years beginning on January 1, 2016, as follows: the maximum buffer will be $0.625 \%$ of risk-weighted assets for 2016, $1.25 \%$ for 2017, $1.875 \%$ for 2018, and $2.5 \%$ for 2019 and thereafter. This will result in the following minimum ratios beginning in 2019: (i) a common equity Tier 1 capital ratio of $7.0 \%$, (ii) a Tier 1 capital ratio of $8.5 \%$, and (iii) a total capital ratio of $10.5 \%$. Under the final rules, institutions are subject to limitations on paying dividends, engaging in share repurchases, and paying discretionary bonuses if its capital level falls below the buffer amount. These limitations establish a maximum percentage of eligible retained income that could be utilized for such actions.

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Basel III provides discretion for regulators to impose an additional buffer, the countercyclical buffer, of up to $2.5 \%$ of common equity Tier 1 capital to take into account the macro-financial environment and periods of excessive credit growth. However, the final rules permit the countercyclical buffer to be applied only to advanced approach banks ( i.e., banks with $\$ 250$ billion or more in total assets or $\$ 10$ billion or more in total foreign exposures), which currently excludes the Company and the Bank. The final rules also implement revisions and clarifications consistent with Basel III regarding the various components of Tier 1 capital, including common equity, unrealized gains and losses, as well as certain instruments that will no longer qualify as Tier 1 capital, some of which will be phased out over time. However, the final rules provide that small depository institution holding companies with less than $\$ 15$ billion in total assets as of December 31, 2009 (which includes the Company) will be able to permanently include non-qualifying instruments that were issued and included in Tier 1 or Tier 2 capital prior to May 19, 2010 in additional Tier 1 or Tier 2 capital until they redeem such instruments or until the instruments mature.

The final rules also contain revisions to the prompt corrective action framework, which is designed to place restrictions on insured depository institutions, including the Bank, if their capital levels begin to show signs of weakness. These revisions take effect January 1, 2015. Under the prompt corrective action requirements, which are designed to complement the capital conservation buffer, insured depository institutions will be required to meet the following increased capital level requirements in order to qualify as well capitalized: (i) a new common equity Tier 1 capital ratio of $6.5 \%$; (ii) a Tier 1 capital ratio of $8 \%$ (increased from $6 \%$ ); (iii) a total capital ratio of $10 \%$ (unchanged from current rules); and (iv) a Tier 1 leverage ratio of 5\% (increased from 4\%).

The final rules set forth certain changes for the calculation of risk-weighted assets, which the Company will be required to utilize beginning January 1, 2015. The standardized approach final rule utilizes an increased number of credit risk exposure categories and risk weights, and also addresses: (i) an alternative standard of creditworthiness consistent with Section 939A of the Dodd-Frank Act Act; (ii) revisions to recognition of credit risk mitigation; (iii) rules for risk weighting of equity exposures and past due loans; (iv) revised capital treatment for derivatives and repo-style transactions; and (v) disclosure requirements for top-tier banking organizations with $\$ 50$ billion or more in total assets that are not subject to the advance approach rules that apply to banks with greater than $\$ 250$ billion in consolidated assets. Based on the Company s current capital composition and levels, the Company believes that it would be in compliance with the requirements as set forth in the final rules if they were presently in effect.

## Liquidity

The Bank sprincipal source of asset liquidity is cash at Federal Reserve and other banks and marketable investment securities available for sale. At June 30, 2014, cash at Federal Reserve and other banks in excess of reserve requirements and investment securities available for sale totaled $\$ 393,378,000$, representing a decrease of $\$ 271,278,000(40.8 \%)$ from December 31, 2013. This decrease in cash and securities available for sale is due mainly to increases in investments held to maturity and loans during the six months ended June 30, 2014. In addition, the Company generates additional liquidity from its operating activities. The Company s profitability during the first six months of 2014 generated cash flows from operations of $\$ 11,401,000$ compared to $\$ 17,574,000$ during the first six months of 2013. Maturities of investment securities produced cash inflows of $\$ 23,012,000$ during the six months ended June 30, 2014 compared to $\$ 31,689,000$ for the six months ended June 30, 2013. During the six months ended June 30, 2014, the Company invested $\$ 193,092,000$ in securities and $\$ 69,325,000$ in loans net of loan principal reductions, compared to $\$ 85,393,000$ invested in securities and $\$ 96,937,000$ invested in loans during the six months ended June 30, 2013. Proceeds from the sale of foreclosed assets accounted for $\$ 6,483,000$ and $\$ 10,202,000$ of investing sources of funds during the six months ended June 30, 2014 and 2013, respectively. These changes in investment and loan balances, and proceeds from sale of foreclosed assets, contributed to net cash used by investing activities of $\$ 236,747,000$ and $\$ 145,431,000$ during the six months ended June 30, 2014 and 2013, respectively. Financing activities used net cash of $\$ 28,639,000$ and $\$ 28,887,000$ during the six months ended June 30, 2014 and

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2013, respectively. Deposit balance decreases used $\$ 25,287,000$ and $\$ 23,000,000$ during the six months ended June 30, 2014 and 2013, respectively. Net decreases in other borrowings accounted for the use of $\$ 260,000$ and $\$ 2,622,000$ during the six months ended June 30, 2014 and 2013, respectively. Dividends paid used $\$ 3,547,000$ and $\$ 3,207,000$ of cash during the six months ended June 30, 2014 and 2013, respectively. The Company s liquidity is dependent on dividends received from the Bank. Dividends from the Bank are subject to certain regulatory restrictions.

## Item 3. Quantitative and Qualitative Disclosures about Market Risk

The Company s assessment of market risk as of June 30, 2014 indicates there are no material changes in the quantitative and qualitative disclosures from those in our Annual Report on Form 10-K for the year ended December 31, 2013.

## Item 4. Controls and Procedures

The Company s management, including its Chief Executive Officer and Chief Financial Officer, have evaluated the effectiveness of the Company s disclosure controls and procedures as of June 30, 2014. Disclosure controls and procedures, as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act ), are controls and procedures designed to reasonably assure that information required to be disclosed in the Company s reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported on a timely basis. Disclosure controls are also designed to reasonably assure that such information is accumulated and communicated to the Company s management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. Based upon their evaluation, our Chief Executive Officer and Chief Financial Officer concluded that the Company s disclosure controls and procedures were effective as of June 30, 2014.

During the six months ended June 30, 2014, there were no changes in our internal controls or in other factors that have materially affected or are reasonably likely to materially affect our internal controls over financial reporting.

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## PART II OTHER INFORMATION

## Item 1 Legal Proceedings

Due to the nature of our business, we are involved in legal proceedings that arise in the ordinary course of our business. While the outcome of these matters is currently not determinable, we do not expect that the ultimate costs to resolve these matters will have a material adverse effect on our consolidated financial position, results of operations, or cash flows.

See Note 18 to the condensed consolidated financial statements at Item 1 of Part I of this report, for a discussion of the Company s involvement in litigation.

## Item 1A Risk Factors

In addition to the other information set forth in this report, you should carefully consider the factors discussed under Part I Item 1A Risk Factors in our Form 10-K for the year ended December 31, 2013 which are incorporated by reference herein. These factors could materially adversely affect our business, financial condition, liquidity, results of operations and capital position, and could cause our actual results to differ materially from our historical results or the results contemplated by the forward-looking statements contained in this report.

## Item 2 Unregistered Sales of Equity Securities and Use of Proceeds

The following table shows information concerning the common stock repurchased by the Company during the three months ended June 30, 2014 pursuant to the Company s stock repurchase plan adopted on August 21, 2007, which is discussed in more detail under Capital Resources in this report and is incorporated herein by reference:
(c) Total number of shares purchased as (d) Maximum number
part of
publicly
of shares that may yet

|  | (a) Total number | (b) Average price announced plans or be purchased under the |
| :--- | :---: | :---: | :---: |
| paid per |  |  |
| phare |  |  |$\quad$ programs $\quad$| programs |
| :---: |

Exhibit
No.
Exhibit

## 2.1

Purchase and Assumption Agreement Whole Bank All Deposits, among the Federal Deposit Insurance Corporation, receiver of Granite Community Bank, N.A., Granite Bay, California, the Federal Deposit Insurance Corporation and Tri Counties Bank, dated as of May 28, 2010, and related addendum (incorporated by reference to Exhibit 2.1 to TriCo s Current Report on Form 8-K filed June 3, 2010).
2.3 Agreement and Plan of Merger and Reorganization by and between TriCo and North Valley Bancorp dated January 21, 2014 (incorporated by reference to Exhibit 2.1 to TriCo s Current Report on Form 8-K filed January 21, 2014).
3.1 Restated Articles of Incorporation (incorporated by reference to Exhibit 3.1 to TriCo s Current Report on Form 8-K filed on March 16, 2009).
3.2 Bylaws of TriCo Bancshares, as amended (incorporated by reference to Exhibit 3.1 to TriCo s Current Report on Form 8-K filed February 17, 2011).
4.1 Certificate of Determination of Preferences of Series AA Junior Participating Preferred Stock (incorporated by reference to Exhibit 3.3 to TriCo s Quarterly Report on Form 10-Q for the quarter ended September 30, 2001).

Rights Agreement dated as of June 25, 2001 between TriCo Bancshares and Mellon Investor Services LLC (incorporated by reference to Exhibit 1 to TriCo s Registration Statement on Form 8-A filed on July 5, 2001).
4.3 Amendment to Rights Agreement dated as of July 8, 2011 between TriCo Bancshares and BNY Mellon Investor Services LLC (incorporated by reference to Exhibit 4.1 to TriCo s Current Report on Form 8-K filed on July 8, 2011).
4.4 Amended and Restated Form of Right Certificate (incorporated by reference to Exhibit 4.2 to TriCo s Current Report on Form 8-K filed on July 8, 2011).
4.5 Amendment to Rights Agreement dated June 4, 2014 between TriCo Bancshares and Computershare, Inc. (incorporated by reference to Exhibit 4.3 to TriCo s Current Report on Form 8-K filed June 4, 2014).
10.2* Form of Change of Control Agreement dated as of July 17, 2013, among TriCo, Tri Counties Bank and each of Dan Bailey, Craig Carney, Richard O Sullivan, Thomas Reddish, and Ray Rios (incorporated by reference to Exhibit 10.2 to TriCo s Current Report on Form 8-K filed on July 23, 2013).
10.5* TriCo s 1995 Incentive Stock Option Plan (incorporated by reference to Exhibit 4.1 to TriCo s Form S-8 Registration Statement dated August 23, 1995 (No. 33-62063)).
10.6* TriCo s 2001 Stock Option Plan, as amended (incorporated by reference to Exhibit 10.7 to TriCo s Quarterly Report on Form 10-Q for the quarter ended June 30, 2005).
10.7* TriCo s 2009 Equity Incentive plan, as amended (incorporated by reference to Exhibit 10.2 to TriCo s Current Report on Form 8-K filed April 3, 2013).

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## Item 6 Exhibits (continued)

$\left.\begin{array}{ll}\text { 10.8* } & \begin{array}{l}\text { Amended Employment Agreement between TriCo and Richard Smith dated as of March 28, 2013 } \\ \text { (incorporated by reference to Exhibit 10.1 to TriCo s Current Report on Form 8-K filed April 3, 2013). }\end{array} \\ \text { 10.9* } & \begin{array}{l}\text { Tri Counties Bank Executive Deferred Compensation Plan restated April 1, 1992, and January 1, 2005 } \\ \text { (incorporated by reference to Exhibit 10.9 to TriCo s Quarterly Report on Form 10-Q for the quarter } \\ \text { ended September 30, 2005). }\end{array} \\ \text { 10.10* } & \begin{array}{l}\text { Tri Counties Bank Deferred Compensation Plan for Directors effective January 1, 2005 (incorporated } \\ \text { by reference to Exhibit 10.10 to TriCo s Quarterly Report on Form 10-Q for the quarter ended } \\ \text { September 30, 2005). }\end{array} \\ \text { 10.11* } & \begin{array}{l}\text { 2005 Tri Counties Bank Deferred Compensation Plan for Executives and Directors effective January 1, } \\ \text { 2005 (incorporated by reference to Exhibit 10.11 to TriCo s Quarterly Report on Form 10-Q for the } \\ \text { quarter ended September 30, 2005). }\end{array} \\ \text { 10.13* } & \begin{array}{l}\text { Tri Counties Bank Supplemental Retirement Plan for Directors dated September 1, 1987, as restated } \\ \text { January 1, 2001, and amended and restated January 1, 2004 (incorporated by reference to Exhibit 10.12 } \\ \text { to TriCo s Quarterly Report on Form 10-Q for the quarter ended June 30, 2004). }\end{array} \\ \text { 2004 TriCo Bancshares Supplemental Retirement Plan for Directors effective January 1, 2004 }\end{array}\right\}$

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10.17 to TriCo s Quarterly Report on Form 10-Q for the quarter ended September 30, 2003).

| 10.21* | Form of Indemnification Agreement between TriCo Bancshares and its directors and executive officers <br> (incorporated by reference to Exhibit 10.1 to TriCo s Current Report on Form 8-K filed September 10, <br> 2013). |
| :--- | :--- |
| 10.22* | Form of Indemnification Agreement between Tri Counties Bank its directors and executive officers <br> (incorporated by reference to Exhibit 10.2 to TriCo s Current Report on Form 8-K filed September 10, <br> 2013). |
| 21.1 | Tri Counties Bank, a California banking corporation, TriCo Capital Trust I, a Delaware business trust, <br> and TriCo Capital Trust II, a Delaware business trust, are the only subsidiaries of TriCo. |
| 31.1 | Rule 13a-14(a)/15d-14(a) Certification of CEO |
| 31.2 | Rule 13a-14(a)/15d-14(a) Certification of CFO |
| 32.1 | Section 1350 Certification of CEO |
| 32.2 | Section 1350 Certification of CFO |
| 101.INS | XBRL Instance Document |
| 101.SCH | XBRL Taxonomy Extension Schema Document |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase Document |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document |

* Management contract or compensatory plan or arrangement

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# TRICO BANCSHARES 

(Registrant)
Date: August 8, 2014
/s/ Thomas J. Reddish
Thomas J. Reddish
Executive Vice President and Chief Financial Officer (Duly authorized officer and principal financial officer)


[^0]:    Table of Contents

[^1]:    ${ }^{1}$ Fully taxable equivalent (FTE)

