

NEW PEOPLES BANKSHARES INC

Form 10-Q

August 14, 2014

**Table of Contents**

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, D.C. 20549**

**FORM 10-Q**

x **Quarterly Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the quarterly period ended June 30, 2014**

.. **Transition Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number: 000-33411**

**NEW PEOPLES BANKSHARES, INC.**

**(Exact name of registrant as specified in its charter)**

**Virginia**  
**(State or other jurisdiction of**  
**incorporation or organization)**

**31-1804543**  
**(I.R.S. Employer**  
**Identification No.)**

**67 Commerce Drive**

**Honaker, Virginia**  
**(Address of principal executive offices)**

**24260**  
**(Zip Code)**

**(Registrant's telephone number, including area code) (276) 873-7000**

**n/a**

**(Former name, former address and former fiscal year, if changed since last report)**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

Class  
Common Stock, \$2.00 par value

Outstanding at August 13, 2014  
21,872,293



**Table of Contents****NEW PEOPLES BANKSHARES, INC.**

## INDEX

	Page
<b>PART I</b>	
<b><u>FINANCIAL INFORMATION</u></b>	2
Item 1. <u>Financial Statements</u>	2
<u>Consolidated Statements of Income (Loss) – Six Months Ended June 30, 2014 and 2013 (Unaudited)</u>	2
<u>Consolidated Statements of Income (Loss) – Three Months Ended June 30, 2014 and 2013 (Unaudited)</u>	3
<u>Consolidated Statements of Comprehensive Income (Loss) – Three and Six Months Ended June 30, 2014 and 2013 (Unaudited)</u>	4
<u>Consolidated Balance Sheets – June 30, 2014 (Unaudited) and December 31, 2013</u>	5
<u>Consolidated Statements of Changes in Stockholders' Equity - Six Months Ended June 30, 2014 and 2013 (Unaudited)</u>	6
<u>Consolidated Statements of Cash Flows – Six Months Ended June 30, 2014 and 2013 (Unaudited)</u>	7
<u>Notes to Consolidated Financial Statements</u>	8
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	24
Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u>	35
Item 4. <u>Controls and Procedures</u>	35
<b>PART II</b>	
<b><u>OTHER INFORMATION</u></b>	36
Item 1. <u>Legal Proceedings</u>	36
Item 1A. <u>Risk Factors</u>	36
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	36
Item 3. <u>Defaults upon Senior Securities</u>	36
Item 4. <u>Mine Safety Disclosures</u>	36
Item 5. <u>Other Information</u>	36
Item 6. <u>Exhibits</u>	36
<b><u>SIGNATURES</u></b>	37

**Table of Contents****Part I Financial Information****Item 1 Financial Statements****NEW PEOPLES BANKSHARES, INC.****CONSOLIDATED STATEMENTS OF INCOME (LOSS)****FOR THE SIX MONTHS ENDED JUNE 30, 2014 AND 2013**

(IN THOUSANDS EXCEPT SHARE AND PER SHARE DATA)

(UNAUDITED)

	<b>2014</b>	<b>2013</b>
<b>INTEREST AND DIVIDEND INCOME</b>		
Loans including fees	\$ 12,628	\$ 14,623
Federal funds sold	1	1
Interest-earning deposits with banks	85	103
Investments	690	392
Dividends on equity securities (restricted)	63	64
<b>Total Interest and Dividend Income</b>	<b>13,467</b>	<b>15,183</b>
<b>INTEREST EXPENSE</b>		
Deposits		
Demand	19	49
Savings	98	116
Time deposits below \$100,000	966	1,138
Time deposits above \$100,000	662	803
FHLB Advances	103	126
Trust Preferred Securities	229	230
<b>Total Interest Expense</b>	<b>2,077</b>	<b>2,462</b>
<b>NET INTEREST INCOME</b>	<b>11,390</b>	<b>12,721</b>
<b>PROVISION FOR LOAN LOSSES</b>		<b>550</b>
<b>NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES</b>	<b>11,390</b>	<b>12,171</b>
<b>NONINTEREST INCOME</b>		

Edgar Filing: NEW PEOPLES BANKSHARES INC - Form 10-Q

Service charges	1,058	1,098
Fees, commissions and other income	1,634	1,307
Insurance and investment fees	183	174
Net realized gains on sale of investment securities	4	99
Life insurance investment income	36	68
<b>Total Noninterest Income</b>	<b>2,915</b>	<b>2,746</b>
<b>NONINTEREST EXPENSES</b>		
Salaries and employee benefits	6,409	6,657
Occupancy and equipment expense	1,969	2,108
Advertising and public relations	238	197
Data processing and telecommunications	1,109	876
FDIC insurance premiums	750	755
Other real estate owned and repossessed vehicles, net	1,528	632
Other operating expenses	2,536	2,615
<b>Total Noninterest Expenses</b>	<b>14,539</b>	<b>13,840</b>
<b>INCOME (LOSS) BEFORE INCOME TAXES</b>	<b>(234)</b>	<b>1,077</b>
<b>INCOME TAX EXPENSE (BENEFIT)</b>	<b>(5)</b>	<b>(15)</b>
<b>NET INCOME (LOSS)</b>	<b>\$ (229)</b>	<b>\$ 1,092</b>
<b>Income (Loss) Per Share</b>		
Basic	\$ (0.01)	\$ 0.05
Fully Diluted	\$ (0.01)	\$ 0.05
<b>Average Weighted Shares of Common Stock</b>		
Basic	21,872,293	21,869,768
Fully Diluted	21,872,293	21,869,768

The accompanying notes are an integral part of this statement.

Table of Contents**NEW PEOPLES BANKSHARES, INC.****CONSOLIDATED STATEMENTS OF INCOME (LOSS)****FOR THE THREE MONTHS ENDED JUNE 30, 2014 AND 2013**

(IN THOUSANDS EXCEPT SHARE AND PER SHARE DATA)

(UNAUDITED)

	<b>2014</b>	<b>2013</b>
<b>INTEREST AND DIVIDEND INCOME</b>		
Loans including fees	\$ 6,240	\$ 7,370
Federal funds sold		
Interest-earning deposits with banks	47	53
Investments	348	195
Dividends on equity securities (restricted)	32	36
<b>Total Interest and Dividend Income</b>	<b>6,667</b>	<b>7,654</b>
<b>INTEREST EXPENSE</b>		
Deposits		
Demand	10	19
Savings	49	48
Time deposits below \$100,000	475	556
Time deposits above \$100,000	323	397
FHLB Advances	50	62
Trust Preferred Securities	113	117
<b>Total Interest Expense</b>	<b>1,020</b>	<b>1,199</b>
<b>NET INTEREST INCOME</b>	<b>5,647</b>	<b>6,455</b>
<b>PROVISION FOR LOAN LOSSES</b>		
<b>NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES</b>	<b>5,647</b>	<b>6,455</b>
<b>NONINTEREST INCOME</b>		
Service charges	554	565
Fees, commissions and other income	705	586
Insurance and investment fees	97	97
Net realized gains on sale of investment securities	1	
Life insurance investment income	19	29

Total Noninterest Income	1,376	1,277
<b>NONINTEREST EXPENSES</b>		
Salaries and employee benefits	3,175	3,211
Occupancy and equipment expense	958	1,027
Advertising and public relations	121	124
Data processing and telecommunications	544	465
FDIC insurance premiums	376	379
Other real estate owned and repossessed vehicles, net	752	255
Other operating expenses	1,258	1,360
Total Noninterest Expenses	7,184	6,821
<b>INCOME (LOSS) BEFORE INCOME TAXES</b>	(161)	911
<b>INCOME TAX EXPENSE (BENEFIT)</b>	(4)	(34)
<b>NET INCOME (LOSS)</b>	\$ (157)	\$ 945
<b>Income (Loss) Per Share</b>		
Basic	\$ (0.01)	\$ 0.04
Fully Diluted	\$ (0.01)	\$ 0.04
<b>Average Weighted Shares of Common Stock</b>		
Basic	21,872,293	21,871,063
Fully Diluted	21,872,293	21,871,063

The accompanying notes are an integral part of this statement.



Table of Contents

**NEW PEOPLES BANKSHARES, INC.**

**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

**FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2014 AND 2013**

(IN THOUSANDS)

(UNAUDITED)

	For the three months ended		For the six months ended	
	June 30, 2014	2013	June 30, 2014	2013
<b>NET INCOME (LOSS)</b>	\$ (157)	\$ 945	\$ (229)	\$ 1,092
<b>Other comprehensive income (loss):</b>				
Investment Securities Activity				
Unrealized gains (losses) arising during the period	400	(708)	763	(856)
Tax related to unrealized gains (losses)	(136)	241	(259)	292
Reclassification of realized gains during the period	(1)		(4)	(99)
Tax related to realized gains	1		2	33
<b>TOTAL OTHER COMPREHENSIVE INCOME (LOSS)</b>	264	(467)	502	(630)
<b>TOTAL COMPREHENSIVE INCOME</b>	\$ 107	\$ 478	\$ 273	\$ 462

The accompanying notes are an integral part of this statement.

**Table of Contents****NEW PEOPLES BANKSHARES, INC.****CONSOLIDATED BALANCE SHEETS**

(IN THOUSANDS EXCEPT PER SHARE AND SHARE DATA)

	<b>June 30, 2014</b>	<b>December 31, 2013</b>
	(Unaudited)	(Audited)
<b>ASSETS</b>		
Cash and due from banks	\$ 19,216	\$ 18,770
Interest-bearing deposits with banks	48,717	35,908
Federal funds sold	7	2
<b>Total Cash and Cash Equivalents</b>	<b>67,940</b>	<b>54,680</b>
Investment securities		
Available-for-sale	85,831	79,126
Loans receivable	471,646	493,023
Allowance for loan losses	(11,576)	(13,080)
<b>Net Loans</b>	<b>460,070</b>	<b>479,943</b>
Bank premises and equipment, net	29,649	29,976
Equity securities (restricted)	2,457	2,704
Other real estate owned	14,381	15,853
Accrued interest receivable	2,032	2,286
Life insurance investments	12,219	12,118
Intangible assets		8
Deferred taxes	5,188	5,446
Other assets	3,049	2,571
<b>Total Assets</b>	<b>\$ 682,816</b>	<b>\$ 684,711</b>
<b>LIABILITIES</b>		
Deposits:		
Demand deposits:		
Noninterest bearing	\$ 143,334	\$ 137,745
Interest-bearing	30,954	30,138
Savings deposits	112,373	104,123
Time deposits	330,222	346,991
<b>Total Deposits</b>	<b>616,883</b>	<b>618,997</b>
Federal Home Loan Bank advances	4,758	5,358

Edgar Filing: NEW PEOPLES BANKSHARES INC - Form 10-Q

Accrued interest payable	2,487	2,287
Accrued expenses and other liabilities	1,959	1,613
Trust preferred securities	16,496	16,496
Total Liabilities	642,583	644,751
Commitments and contingencies		
<b>STOCKHOLDERS EQUITY</b>		
Common stock - \$2.00 par value; 50,000,000 shares authorized; 21,872,293 shares issued and outstanding	43,745	43,745
Common stock warrants	2,050	2,050
Additional paid-in-capital	13,050	13,050
Retained earnings (deficit)	(18,154)	(17,925)
Accumulated other comprehensive income (loss)	(458)	(960)
Total Stockholders Equity	40,233	39,960
Total Liabilities and Stockholders Equity	\$ 682,816	\$ 684,711

The accompanying notes are an integral part of this statement.

Table of Contents

## NEW PEOPLES BANKSHARES, INC.

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY

FOR THE SIX MONTHS ENDED JUNE 30, 2014 AND 2013

(IN THOUSANDS INCLUDING SHARE DATA)

(UNAUDITED)

	Shares of Common Stock	Common Stock	Common Stock Warrants	Additional Paid-in- Capital	Retained Earnings (Deficit)	Accumulated Other Comprehensive Income (Loss)	Total Stockholders Equity
Balance, December 31, 2012	21,866	\$ 43,731	\$ 2,056	\$ 13,081	\$ (19,409)	\$ 407	\$ 39,866
Net income					1,092		1,092
Exercise of Common Stock Warrants	5	11	(5)	5			11
Stock offering costs				(37)			(37)
Other comprehensive loss, net of tax						(630)	(630)
Balance, June 30, 2013	21,871	\$ 43,742	\$ 2,051	\$ 13,049	\$ (18,317)	\$ (223)	\$ 40,302
Balance, December 31, 2013	21,872	\$ 43,745	\$ 2,050	\$ 13,050	\$ (17,925)	\$ (960)	\$ 39,960
Net loss					(229)		(229)
Other comprehensive income, net of tax						502	502
Balance, June 30, 2014	21,872	\$ 43,745	\$ 2,050	\$ 13,050	\$ (18,154)	\$ (458)	\$ 40,233

The accompanying notes are an integral part of this statement.

Table of Contents

**NEW PEOPLES BANKSHARES, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**FOR THE SIX MONTHS ENDED JUNE 30, 2014 AND 2013**  
(IN THOUSANDS)  
(UNAUDITED)

	2014	2013
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income (loss)	\$ (229)	\$ 1,092
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation	1,124	1,184
Provision for loan losses		550
Income (less expenses) on life insurance	(101)	(133)
Gain on sale of securities available-for-sale	(4)	(99)
(Gain) loss on sale of premises and equipment	(40)	29
(Gain) loss on sale of foreclosed real estate	117	(27)
Proceeds from sale of loans	2,905	
Adjustment of carrying value of foreclosed real estate	930	157
Accretion of bond premiums/discounts	497	420
Deferred tax expense		(4)
Amortization of core deposit intangible	8	28
Net change in:		
Interest receivable	254	108
Other assets	(478)	152
Accrued interest payable	200	203
Accrued expenses and other liabilities	346	397
Net Cash Provided by Operating Activities	5,529	4,057
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Net decrease in loans	16,028	5,897
Purchase of securities available-for-sale	(25,109)	(23,137)
Proceeds from sale and maturities of securities available-for-sale	18,671	9,262
Sale of Federal Home Loan Bank stock	247	309
Purchase of Federal Reserve Bank stock		(210)
Payments for the purchase of premises and equipment	(1,167)	(862)
Proceeds from sales of premises and equipment	410	380
Proceeds from sales of other real estate owned	1,365	2,789
Net Cash Provided by (Used In) Investing Activities	10,445	(5,572)

**CASH FLOWS FROM FINANCING ACTIVITIES**

Exercise of common stock warrants		11
Stock offering costs		(37)
Repayments to Federal Home Loan Bank	(600)	(600)
Net change in:		
Demand deposits	6,405	5,315
Savings deposits	8,250	(12,725)
Time deposits	(16,769)	(12,803)
<b>Net Cash Used in Financing Activities</b>	<b>(2,714)</b>	<b>(20,839)</b>
Net increase (decrease) in cash and cash equivalents	13,260	(22,354)
Cash and Cash Equivalents, Beginning of Period	54,680	94,109
Cash and Cash Equivalents, End of Period	\$ 67,940	\$ 71,755
<b>Supplemental Disclosure of Cash Paid During the Period for:</b>		
Interest	\$ 1,877	\$ 2,259
Taxes	\$	\$
<b>Supplemental Disclosure of Non Cash Transactions:</b>		
Other real estate acquired in settlement of foreclosed loans	\$ 1,515	\$ 3,322
Loans made to finance sale of foreclosed real estate	\$ 575	\$

The accompanying notes are an integral part of this statement.

**Table of Contents**

**NEW PEOPLES BANKSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**NOTE 1 NATURE OF OPERATIONS:**

New Peoples Bankshares, Inc. ( The Company ) is a bank holding company whose principal activity is the ownership and management of a community bank. New Peoples Bank, Inc. ( Bank ) was organized and incorporated under the laws of the Commonwealth of Virginia on December 9, 1997. The Bank commenced operations on October 28, 1998, after receiving regulatory approval. As a state chartered member bank, the Bank is subject to regulation by the Virginia Bureau of Financial Institutions, the Federal Deposit Insurance Corporation and the Federal Reserve Bank. The Bank provides general banking services to individuals, small and medium size businesses and the professional community of southwestern Virginia, southern West Virginia, and eastern Tennessee. On June 9, 2003, the Company formed two wholly owned subsidiaries, NPB Financial Services, Inc. and NPB Web Services, Inc. On July 7, 2004 the Company established NPB Capital Trust I for the purpose of issuing trust preferred securities. On September 27, 2006, the Company established NPB Capital Trust 2 for the purpose of issuing additional trust preferred securities. NPB Financial Services, Inc. was a subsidiary of the Company until January 1, 2009 when it became a subsidiary of the Bank. In June 2012 the name of NPB Financial Services, Inc. was changed to NPB Insurance Services, Inc. which operates solely as an insurance agency.

**NOTE 2 ACCOUNTING PRINCIPLES:**

The financial statements conform to U. S. generally accepted accounting principles and to general industry practices. In the opinion of management, the accompanying unaudited financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position at June 30, 2014, and the results of operations for the three and six month periods ended June 30, 2014 and 2013. The notes included herein should be read in conjunction with the notes to financial statements included in the Company s Annual Report on Form 10-K for the year ended December 31, 2013. The results of operations for the three and six month periods ended June 30, 2014 and 2013 are not necessarily indicative of the results to be expected for the full year.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The determination of the adequacy of the allowance for loan losses and the determination of the deferred tax asset and valuation allowance are based on estimates that are particularly susceptible to significant changes in the economic environment and market conditions.

**NOTE 3 FORMAL WRITTEN AGREEMENT:**

Effective July 29, 2010, the Company and the Bank entered into a written agreement with the Federal Reserve Bank of Richmond ( Reserve Bank ) and the Virginia State Corporation Commission Bureau of Financial Institutions (the Bureau ) called (the Written Agreement ). At June 30, 2014, we believe we have not yet achieved full compliance with the Written Agreement but we have made progress in our compliance efforts under the Written Agreement and all of the written plans required to date, as discussed in the following paragraphs, have been submitted on a timely basis.

Under the terms of the Written Agreement, the Bank has agreed to develop and submit for approval within specified time periods written plans to: (a) strengthen board oversight of management and the Bank s operation; (b) if

appropriate after review, to strengthen the Bank's management and board governance; (c) strengthen credit risk management policies; (d) enhance lending and credit administration; (e) enhance the Bank's management of commercial real estate concentrations; (f) conduct ongoing review and grading of the Bank's loan portfolio; (g) improve the Bank's position with respect to loans, relationships, or other assets in excess of \$1 million which are now or in the future become past due more than 90 days, which are on the Bank's problem loan list, or which are adversely classified in any report of examination of the Bank; (h) review and revise, as appropriate, current policy and maintain sound processes for maintaining an adequate allowance for loan and lease losses; (i) enhance management of the Bank's liquidity position and funds management practices; (j) revise its contingency funding plan; (k) revise its strategic plan; and (l) enhance the Bank's anti-money laundering and related activities.

In addition, the Bank has agreed that it will: (a) not extend, renew, or restructure any credit that has been criticized by the Reserve Bank or the Bureau absent prior board of directors approval in accordance with the restrictions in the Written Agreement; (b) eliminate all assets or portions of assets classified as loss and thereafter charge off all assets classified as loss in a federal or state report of examination, unless otherwise approved by the Reserve Bank.

Under the terms of the Written Agreement, both the Company and the Bank have agreed to submit capital plans to maintain sufficient capital at the Company, on a consolidated basis, and the Bank, on a stand-alone basis, and to refrain



**Table of Contents**

from declaring or paying dividends without prior regulatory approval. The Company has agreed that it will not take any other form of payment representing a reduction in the Bank's capital or make any distributions of interest, principal, or other sums on subordinated debentures or trust preferred securities without prior regulatory approval. The Company may not incur, increase or guarantee any debt without prior regulatory approval and has agreed not to purchase or redeem any shares of its stock without prior regulatory approval.

Under the terms of the Written Agreement, the Company and the Bank have appointed a committee to monitor compliance with the Written Agreement. The directors of the Company and the Bank have recognized and unanimously agree with the common goal of financial soundness represented by the Written Agreement and have confirmed the intent of the directors and executive management to diligently seek to comply with all requirements of the Written Agreement.

**NOTE 4 CAPITAL:**

**Capital Requirements and Ratios**

The Company and the Bank are subject to various capital requirements administered by federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and, possibly, additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's and the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Prompt corrective action provisions are not applicable to bank holding companies.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the following table) of total and Tier 1 capital (as defined) to risk-weighted assets (as defined) and of Tier 1 capital (as defined) to average assets (as defined). Management believes that, as of June 30, 2014, the Company and the Bank meet all capital adequacy requirements to which they are subject.

As of June 30, 2014, the Bank was well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, an institution must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the following tables. There are no conditions or events since the notification that management believes have changed the Company's and Bank's category.

The Company's and the Bank's actual capital amounts and ratios are presented in the table as of June 30, 2014 and December 31, 2013, respectively.

								Minimum to Be Well Capitalized Under
								Prompt Corrective
		Actual	Minimum Capital Requirement	Action Provisions				
(Dollars are in thousands)		Amount	Ratio	Amount	Ratio	Amount	Ratio	

Edgar Filing: NEW PEOPLES BANKSHARES INC - Form 10-Q

June 30, 2014:

Total Capital to Risk Weighted Assets:

The Company	\$ 57,442	14.86%	\$ 30,918	8%	\$ N/A	N/A
The Bank	56,064	14.49%	30,946	8%	38,682	10%

Tier 1 Capital to Risk Weighted Assets:

The Company	50,092	12.96%	15,459	4%	N/A	N/A
The Bank	51,146	13.22%	15,473	4%	23,209	6%

Tier 1 Capital to Average Assets:

The Company	50,092	7.33%	27,336	4%	N/A	N/A
The Bank	51,146	7.48%	27,348	4%	34,185	5%

December 31, 2013:

Total Capital to Risk Weighted Assets:

The Company	\$ 58,305	14.39%	\$ 32,417	8%	\$ N/A	N/A
The Bank	56,602	13.96%	32,430	8%	40,538	10%

Tier 1 Capital to Risk Weighted Assets:

The Company	50,776	12.53%	16,208	4%	N/A	N/A
The Bank	51,436	12.69%	16,215	4%	24,323	6%

Tier 1 Capital to Average Assets:

The Company	50,776	7.40%	27,445	4%	N/A	N/A
The Bank	51,436	7.49%	27,460	4%	34,326	5%

**Table of Contents****NOTE 5 INVESTMENT SECURITIES:**

The amortized cost and estimated fair value of securities (all available-for-sale ( AFS )) are as follows:

(Dollars are in thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Approximate Fair Value
<b>June 30, 2014</b>				
U.S. Government Agencies	\$ 40,111	\$ 181	\$ 583	\$ 39,709
Taxable municipals				
Tax-exempt municipals				
Mortgage backed securities	46,415	104	397	46,122
Total Securities AFS	\$ 86,526	\$ 285	\$ 980	\$ 85,831
<b>December 31, 2013</b>				
U.S. Government Agencies	\$ 39,296	\$ 246	\$ 941	\$ 38,601
Taxable municipals				
Tax-exempt municipals				
Mortgage backed securities	41,284	60	819	40,525
Total Securities AFS	\$ 80,580	\$ 306	\$ 1,760	\$ 79,126

The following table details unrealized losses and related fair values in the available-for-sale portfolio. This information is aggregated by the length of time that individual securities have been in a continuous unrealized loss position as of June 30, 2014 and December 31, 2013.

(Dollars are in thousands)	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>June 30, 2014</b>						
U.S. Government Agencies	\$ 10,037	\$ 72	\$ 13,583	\$ 511	\$ 23,620	\$ 583
Mtg. backed securities	16,931	114	16,785	283	33,716	397
Total Securities AFS	\$ 26,968	\$ 186	\$ 30,368	\$ 794	\$ 57,336	\$ 980
<b>December 31, 2013</b>						
U.S. Government Agencies	\$ 26,090	\$ 936	\$ 570	\$ 5	\$ 26,660	\$ 941
Mtg. backed securities	27,461	693	5,046	126	32,507	819
Total Securities AFS	\$ 53,551	\$ 1,629	\$ 5,616	\$ 131	\$ 59,167	\$ 1,760

At June 30, 2014, the available-for-sale portfolio included eighty three investments for which the fair market value was less than amortized cost. At December 31, 2013, the available-for-sale portfolio included eighty investments for which the fair market value was less than amortized cost. Management evaluates securities for other than temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial conditions and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. No securities had an other than temporary impairment.

The amortized cost and fair value of investment securities at June 30, 2014, by contractual maturity, are shown in the following schedule. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

(Dollars are in thousands)			
Securities Available-for-Sale	Amortized Cost	Fair Value	Weighted Average Yield
Due in one year or less	\$ 51	\$ 52	2.28%
Due after one year through five years	1,551	1,551	0.97%
Due after five years through fifteen years	32,195	32,155	1.73%
Due after fifteen years	52,729	52,073	1.84%
<b>Total</b>	<b>\$ 86,526</b>	<b>\$ 85,831</b>	<b>1.78%</b>

Investment securities with a carrying value of \$19.1 million and \$17.0 million at June 30, 2014 and December 31, 2013, were pledged to secure public deposits, overnight payment processing and for other purposes required by law.

The Bank, as a member of the Federal Reserve Bank and the Federal Home Loan Bank, is required to hold stock in each. These equity securities are restricted from trading and are recorded at a cost of \$2.5 million and \$2.7 million as of June 30, 2014 and December 31, 2013, respectively.

**Table of Contents****NOTE 6 LOANS:**

Loans receivable outstanding are summarized as follows:

(Dollars are in thousands)	June 30, 2014	December 31, 2013
Real estate secured:		
Commercial	\$ 116,844	\$ 126,174
Construction and land development	15,903	22,421
Residential 1-4 family	248,454	249,187
Multifamily	11,873	11,482
Farmland	26,386	28,892
<b>Total real estate loans</b>	<b>419,460</b>	<b>438,156</b>
Commercial	21,286	24,955
Agriculture	3,923	3,718
Consumer installment loans	26,861	26,055
All other loans	116	139
<b>Total loans</b>	<b>\$ 471,646</b>	<b>\$ 493,023</b>

Loans receivable on nonaccrual status are summarized as follows:

(Dollars are in thousands)	June 30, 2014	December 31, 2013
Real estate secured:		
Commercial	\$ 11,328	\$ 16,098
Construction and land development	743	775
Residential 1-4 family	6,975	4,852
Multifamily	164	171
Farmland	4,951	5,315
<b>Total real estate loans</b>	<b>24,161</b>	<b>27,211</b>
Commercial	859	947
Agriculture	40	45
Consumer installment loans	53	104
All other loans		
<b>Total loans receivable on nonaccrual status</b>	<b>\$ 25,113</b>	<b>\$ 28,307</b>

Total interest income not recognized on nonaccrual loans for six months ended June 30, 2014 and 2013 was \$273 thousand and \$193 thousand, respectively.



**Table of Contents**

The following table presents information concerning the Company's investment in loans considered impaired as of June 30, 2014 and December 31, 2013:

<b>As of June 30, 2014</b>	Average Recorded Investment	Interest Income Recognized	Recorded Investment	Unpaid Principal Balance	Related Allowance
(Dollars are in thousands)					
With no related allowance recorded:					
Real estate secured:					
Commercial	\$ 11,969	\$ 126	\$ 10,754	\$ 11,574	\$
Construction and land development	282	1	202	213	
Residential 1-4 family	2,690	52	2,441	2,643	
Multifamily	324	8	322	322	
Farmland	4,980	77	5,997	6,733	
Commercial	310		298	298	
Agriculture	66	2	65	81	
Consumer installment loans	9		13	13	
All other loans					
With an allowance recorded:					
Real estate secured:					
Commercial	7,738	76	4,966	5,423	893
Construction and land development	639	13	800	897	218
Residential 1-4 family	5,198	113	4,954	5,161	1,288
Multifamily	321	13	429	429	75
Farmland	3,527	60	2,245	2,272	560
Commercial	633	2	561	669	39
Agriculture	43	1	36	36	36
Consumer installment loans	16		6	6	
All other loans					
<b>Total</b>	<b>\$ 38,745</b>	<b>\$ 544</b>	<b>\$ 34,089</b>	<b>\$ 36,770</b>	<b>\$ 3,109</b>

<b>As of December 31, 2013</b>	Average Recorded Investment	Interest Income Recognized	Recorded Investment	Unpaid Principal Balance	Related Allowance
(Dollars are in thousands)					
With no related allowance recorded:					
Real estate secured:					
Commercial	\$ 16,270	\$ 300	\$ 9,807	\$ 10,276	\$
Construction and land development	2,246	26	336	345	
Residential 1-4 family	4,276	126	2,557	2,727	
Multifamily	652	16	326	326	
Farmland	4,260	166	2,533	2,670	
Commercial	717	7	315	423	
Agriculture	71	6	60	60	
Consumer installment loans	51	2	12	12	
All other loans					

Edgar Filing: NEW PEOPLES BANKSHARES INC - Form 10-Q

With an allowance recorded:

Real estate secured:					
Commercial	12,080	441	12,092	13,924	1,942
Construction and land development	492	9	554	640	138
Residential 1-4 family	3,980	260	5,458	5,824	1,180
Multifamily	561	17	268	268	39
Farmland	4,116	114	6,109	6,797	653
Commercial	1,012	3	672	740	208
Agriculture	138	4	55	71	43
Consumer installment loans	22	2	22	22	3
All other loans					
<b>Total</b>	<b>\$ 50,944</b>	<b>\$ 1,499</b>	<b>\$ 41,176</b>	<b>\$ 45,125</b>	<b>\$ 4,206</b>



**Table of Contents**

An age analysis of past due loans receivable was as follows:

As of June 30, 2014	Loans	Loans	Loans	Total Past Due Loans	Current Loans	Total Loans	Accruing
	30-59 Days Past Due	60-89 Days Past Due	90 or More Days Past Due				Loans 90 or More Days Past Due
(Dollars are in thousands)							
Real estate secured:							
Commercial	\$ 1,902	\$ 547	\$ 5,035	\$ 7,484	\$ 109,360	\$ 116,844	\$
Construction and land development	237	152	363	752	15,151	15,903	
Residential 1-4 family	6,202	1,798	2,014	10,014	238,440	248,454	
Multifamily	246			246	11,627	11,873	
Farmland	130	32	3,870	4,032	22,354	26,386	
<b>Total real estate loans</b>	<b>8,717</b>	<b>2,529</b>	<b>11,282</b>	<b>22,528</b>	<b>396,932</b>	<b>419,460</b>	
Commercial	570		343	913	20,373	21,286	
Agriculture	8		40	48	3,875	3,923	
Consumer installment Loans	181	20	23	224	26,637	26,861	
All other loans	13	6		19	97	116	
<b>Total loans</b>	<b>\$ 9,489</b>	<b>\$ 2,555</b>	<b>\$ 11,688</b>	<b>\$ 23,732</b>	<b>\$ 447,914</b>	<b>\$ 471,646</b>	<b>\$</b>

As of December 31, 2013	Loans	Loans	Loans	Total Past Due Loans	Current Loans	Total Loans	Accruing
	30-59 Days Past Due	60-89 Days Past Due	90 or More Days Past Due				Loans 90 or More Days Past Due
(Dollars are in thousands)							
Real estate secured:							
Commercial	\$ 7,192	\$ 1,713	\$ 4,174	\$ 13,079	\$ 113,095	\$ 126,174	\$
Construction and land development	505	183	347	1,035	21,386	22,421	
Residential 1-4 family	6,391	1,067	1,271	8,729	240,458	249,187	
Multifamily		436		436	11,046	11,482	
Farmland	1,869	137	3,986	5,992	22,900	28,892	
<b>Total real estate loans</b>	<b>15,957</b>	<b>3,536</b>	<b>9,778</b>	<b>29,271</b>	<b>408,885</b>	<b>438,156</b>	
Commercial	135	14	902	1,051	23,904	24,955	
Agriculture	26	20	13	59	3,659	3,718	
Consumer installment Loans	241	48	8	297	25,758	26,055	
All other loans	11	7	1	19	120	139	1
<b>Total loans</b>	<b>\$ 16,370</b>	<b>\$ 3,625</b>	<b>\$ 10,702</b>	<b>\$ 30,697</b>	<b>\$ 462,326</b>	<b>\$ 493,023</b>	<b>\$ 1</b>

The Company categorizes loans receivable into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Company analyzes loans and leases individually by classifying the loans receivable as to credit risk. The Company uses the following definitions for risk ratings:

**Pass** - Loans in this category are considered to have a low likelihood of loss based on relevant information analyzed about the ability of the borrowers to service their debt and other factors.

**Special Mention** - Loans in this category are currently protected but are potentially weak, including adverse trends in borrower's operations, credit quality or financial strength. Those loans constitute an undue and unwarranted credit risk but not to the point of justifying a substandard classification. The credit risk may be relatively minor yet constitute an unwarranted risk in light of the circumstances. Special mention loans have potential weaknesses which may, if not checked or corrected, weaken the loan or inadequately protect the Company's credit position at some future date.

**Substandard** - A substandard loan is inadequately protected by the current sound net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans classified as substandard must have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt; they are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

**Table of Contents**

**Doubtful** - Loans classified Doubtful have all the weaknesses inherent in loans classified Substandard, plus the added characteristic that the weaknesses make collection or liquidation in full on the basis of currently existing facts, conditions, and values highly questionable and improbable.

Based on the most recent analysis performed, the risk category of loans receivable was as follows:

**As of June 30, 2014**

(Dollars are in thousands)	Pass	Special Mention	Substandard	Doubtful	Total
<b>Real estate secured:</b>					
Commercial	\$ 97,476	\$ 5,040	\$ 14,328	\$	\$ 116,844
Construction and land development	12,652	1,999	1,252		15,903
Residential 1-4 family	234,639	1,911	11,904		248,454
Multifamily	11,444		429		11,873
Farmland	17,840	405	8,141		26,386
<b>Total real estate loans</b>	<b>374,051</b>	<b>9,355</b>	<b>36,054</b>		<b>419,460</b>
Commercial	17,534	2,794	958		21,286
Agriculture	3,816		107		3,923
Consumer installment loans	26,716		145		26,861
All other loans	116				116
<b>Total</b>	<b>\$ 422,233</b>	<b>\$ 12,149</b>	<b>\$ 37,264</b>	<b>\$</b>	<b>\$ 471,646</b>

**As of December 31, 2013**

(Dollars are in thousands)	Pass	Special Mention	Substandard	Doubtful	Total
<b>Real estate secured:</b>					
Commercial	\$ 100,403	\$ 4,586	\$ 21,185	\$	\$ 126,174
Construction and land development	19,138	2,107	1,176		22,421
Residential 1-4 family	234,857	1,916	12,213	201	249,187
Multifamily	10,777	266	439		11,482
Farmland	19,935	411	8,546		28,892
<b>Total real estate loans</b>	<b>385,110</b>	<b>9,286</b>	<b>43,559</b>	<b>201</b>	<b>438,156</b>
Commercial	23,258	634	1,034	29	24,955
Agriculture	3,583	11	124		3,718
Consumer installment loans	25,879		176		26,055
All other loans	139				139
<b>Total</b>	<b>\$ 437,969</b>	<b>\$ 9,931</b>	<b>\$ 44,893</b>	<b>\$ 230</b>	<b>\$ 493,023</b>

**Table of Contents****NOTE 7 ALLOWANCE FOR LOAN LOSSES:**

The following table details activity in the allowance for loan losses by portfolio segment for the period ended June 30, 2014. Allocation of a portion of the allowance to one category of loans does not preclude its availability to absorb losses in other categories.

**As of June 30, 2014**

(Dollars are in thousands)	Beginning Balance	Charge Offs	Recoveries	Advances	Provisions	Ending Balance
<b>Real estate secured:</b>						
Commercial	\$ 5,203	\$ (1,004)	\$ 58	\$	\$ (586)	\$ 3,671
Construction and land development	1,184	(34)	13		(388)	775
Residential 1-4 family	3,316	(348)	39		601	3,608
Multifamily	133				48	181
Farmland	1,224	(224)			113	1,113
<b>Total real estate loans</b>	<b>11,060</b>	<b>(1,610)</b>	<b>110</b>		<b>(212)</b>	<b>9,348</b>
Commercial	1,147		20		(560)	607
Agriculture	337	(1)			(166)	170
Consumer installment loans	153	(39)	16		31	161
All other loans	2				(1)	1
Unallocated	381				908	1,289
<b>Total</b>	<b>\$ 13,080</b>	<b>\$ (1,650)</b>	<b>\$ 146</b>	<b>\$</b>	<b>\$</b>	<b>\$ 11,576</b>

<b>As of June 30, 2014</b>	Allowance for Loan Losses			Recorded Investment in Loans		
	Individually Evaluated for Impairment	Collectively Evaluated for Impairment	Total	Individually Evaluated for Impairment	Collectively Evaluated for Impairment	Total
(Dollars are in thousands)						
<b>Real estate secured:</b>						
Commercial	\$ 893	\$ 2,778	\$ 3,671	\$ 15,720	\$ 101,124	\$ 116,844
Construction and land development	218	557	775	1,002	14,901	15,903
Residential 1-4 family	1,288	2,320	3,608	7,395	241,059	248,454
Multifamily	75	106	181	751	11,122	11,873
Farmland	560	553	1,113	8,242	18,144	26,386
<b>Total real estate loans</b>	<b>3,034</b>	<b>6,314</b>	<b>9,348</b>	<b>33,110</b>	<b>386,350</b>	<b>419,460</b>
Commercial	39	568	607	859	20,427	21,286
Agriculture	36	134	170	101	3,822	3,923
Consumer installment loans		161	161	19	26,842	26,861
All other loans		1	1		116	116
Unallocated		1,289	1,289			
<b>Total</b>	<b>\$ 3,109</b>	<b>\$ 8,467</b>	<b>\$ 11,576</b>	<b>\$ 34,089</b>	<b>\$ 437,557</b>	<b>\$ 471,646</b>



**Table of Contents**

The following table details activity in the allowance for loan losses by portfolio segment for the period ended December 31, 2013. Allocation of a portion of the allowance to one category of loans does not preclude its availability to absorb losses in other categories.

**As of December 31, 2013**

(Dollars are in thousands)	Beginning Balance	Charge Offs	Recoveries	Advances	Provisions	Ending Balance
<b>Real estate secured:</b>						
Commercial	\$ 6,720	\$ (2,811)	\$ 439	\$	\$ 855	\$ 5,203
Construction and land development	2,166	(312)	452		(1,122)	1,184
Residential 1-4 family	3,050	(1,143)	576		833	3,316
Multifamily	552				(419)	133
Farmland	1,074	(749)	68		831	1,224
<b>Total real estate loans</b>	<b>13,562</b>	<b>(5,015)</b>	<b>1,535</b>		<b>978</b>	<b>11,060</b>
Commercial	1,772	(513)	50		(162)	1,147
Agriculture	533	(363)	51		116	337
Consumer installment loans	388	(153)	128		(210)	153
All other loans	4				(2)	2
Unallocated	551				(170)	381
<b>Total</b>	<b>\$ 16,810</b>	<b>\$ (6,044)</b>	<b>\$ 1,764</b>	<b>\$</b>	<b>\$ 550</b>	<b>\$ 13,080</b>

<b>As of December 31, 2013</b>	Allowance for Loan Losses			Recorded Investment in Loans		
	Individually Evaluated for Impairment	Collectively Evaluated for Impairment	Total	Individually Evaluated for Impairment	Collectively Evaluated for Impairment	Total
<b>Real estate secured:</b>						
Commercial	\$ 1,942	\$ 3,261	\$ 5,203	\$ 21,899	\$ 104,275	\$ 126,174
Construction and land development	138	1,046	1,184	890	21,531	22,421
Residential 1-4 family	1,180	2,136	3,316	8,015	241,172	249,187
Multifamily	39	94	133	594	10,888	11,482
Farmland	653	571	1,224	8,642	20,250	28,892
<b>Total real estate loans</b>	<b>3,952</b>	<b>7,108</b>	<b>11,060</b>	<b>40,040</b>	<b>398,116</b>	<b>438,156</b>
Commercial	208	939	1,147	987	23,968	24,955
Agriculture	43	294	337	115	3,603	3,718
Consumer installment loans	3	150	153	34	26,021	26,055
All other loans		2	2		139	139
Unallocated		381	381			
<b>Total</b>	<b>\$ 4,206</b>	<b>\$ 8,874</b>	<b>\$ 13,080</b>	<b>\$ 41,176</b>	<b>\$ 451,847</b>	<b>\$ 493,023</b>

In determining the amount of our allowance, we rely on an analysis of our loan portfolio, our experience and our evaluation of general economic conditions, as well as the requirements of the written agreement and other regulatory input. If our assumptions prove to be incorrect, our current allowance may not be sufficient to cover future loan losses and we may experience significant increases to our provision.

**Table of Contents****NOTE 8 TROUBLED DEBT RESTRUCTURINGS:**

At June 30, 2014 there were \$8.9 million in loans that are classified as troubled debt restructurings compared to \$12.3 million at December 31, 2013. The following table presents information related to loans modified as troubled debt restructurings during the six and three months ended June 30, 2014 and 2013.

Troubled Debt Restructurings	For the six months ended June 30, 2014			For the six months ended June 30, 2013		
	# of Loans	Pre-Mod. Recorded Investment	Post-Mod. Recorded Investment	# of Loans	Pre-Mod. Recorded Investment	Post-Mod. Recorded Investment
(Dollars are in thousands)						
Real estate secured:						
Commercial		\$	\$	1	\$ 288	\$ 288
Construction and land Development						
Residential 1-4 family						
Multifamily						
Farmland						
Total real estate loans				1	288	288
Commercial				1	51	32
Agriculture						
Consumer installment loans				1	14	14
All other loans						
Total		\$	\$	3	\$ 353	\$ 334

Troubled Debt Restructurings	For the three months ended June 30, 2014			For the three months ended June 30, 2013		
	# of Loans	Pre-Mod. Recorded Investment	Post-Mod. Recorded Investment	# of Loans	Pre-Mod. Recorded Investment	Post-Mod. Recorded Investment
(Dollars are in thousands)						
Real estate secured:						
Commercial		\$	\$		\$	\$
Construction and land Development						
Residential 1-4 family						
Multifamily						
Farmland						
Total real estate loans						
Commercial						
Agriculture						
Consumer installment loans						
All other loans						
Total		\$	\$		\$	\$



During the six months ended June 30, 2014, the Company modified no loans that were considered to be troubled debt restructurings. During the six months ended June 30, 2013, the Company modified 3 loans that were considered to be troubled debt restructurings. We modified the terms for 1 loan and on 2 loans we modified the terms and lowered the interest rate.

**Table of Contents**

The following table presents information related to loans modified as a troubled debt restructurings that defaulted during the six and three months ended June 30, 2014 and 2013, and within twelve months of their modification date. A troubled debt restructuring is considered to be in default once it becomes 90 days or more past due following a modification.

Troubled Debt Restructurings That Subsequently Defaulted During the Period	For the six months ended June 30, 2014		For the six months ended June 30, 2013	
	# of Loans	Recorded Investment	# of Loans	Recorded Investment
(Dollars are in thousands)				
Real estate secured:				
Commercial		\$		\$
Construction and land development				
Residential 1-4 family				
Multifamily				
Farmland				
Total real estate loans				
Commercial				
Agriculture				
Consumer installment loans				
All other loans				
Total		\$		\$

Troubled Debt Restructurings That Subsequently Defaulted During the Period	For the three months ended June 30, 2014		For the three months ended June 30, 2013	
	# of Loans	Recorded Investment	# of Loans	Recorded Investment
(Dollars are in thousands)				
Real estate secured:				
Commercial		\$		\$
Construction and land development				
Residential 1-4 family				
Multifamily				
Farmland				
Total real estate loans				
Commercial				
Agriculture				
Consumer installment loans				
All other loans				
Total		\$		\$

In determination of the allowance for loan losses, management considers troubled debt restructurings and subsequent defaults in these restructurings in its estimate. The Company evaluates all troubled debt restructurings for possible

further impairment. As a result, the allowance may be increased, adjustments may be made in the allocation of the allowance, or charge-offs may be taken to further writedown the carrying value of the loan.

**Table of Contents****NOTE 9 EARNINGS PER SHARE:**

Basic earnings per share computations are based on the weighted average number of shares outstanding during each year. Dilutive earnings per share reflect the additional common shares that would have been outstanding if dilutive potential common shares had been issued. Potential common shares that may be issued relate to outstanding options and common stock warrants are determined by the Treasury method. For the three and six months ended June 30, 2014 and 2013, potential common shares of 2,638,666 and 2,707,208, respectively, were anti-dilutive and were not included in the calculation. Basic and diluted net income (loss) per common share calculations follows:

(Amounts in Thousands, Except Share and Per Share Data)	For the three months ended June 30,		For the six months ended June 30,	
	2014	2013	2014	2013
Net income (loss)	\$ (157)	\$ 945	\$ (229)	\$ 1,092
Weighted average shares outstanding	21,872,293	21,871,063	21,872,293	21,869,768
Dilutive shares for stock options and warrants				
Weighted average dilutive shares outstanding	21,872,293	21,871,063	21,872,293	21,869,768
Basic income (loss) per share	\$ (0.01)	\$ 0.04	\$ (0.01)	\$ 0.05
Diluted income (loss) per share	\$ (0.01)	\$ 0.04	\$ (0.01)	\$ 0.05

**NOTE 10 TRUST PREFERRED SECURITIES AND DEFERRAL OF INTEREST PAYMENTS:**

On September 27, 2006, the Company completed the issuance of \$5.2 million in floating rate trust preferred securities offered by its wholly owned subsidiary, NPB Capital Trust 2. The proceeds of the funds were used for general corporate purposes, which include capital management for affiliates and the acquisition of two branch banks. The securities have a floating rate of 3 month LIBOR plus 177 basis points, which resets quarterly, with a current rate at June 30, 2014 of 2.00%.

On July 7, 2004, the Company completed the issuance of \$11.3 million in floating rate trust preferred securities offered by its wholly owned subsidiary, NPB Capital Trust I. The proceeds of the funds were used for general corporate purposes which included capital management for affiliates, retirement of indebtedness and other investments. The securities have a floating rate of 3 month LIBOR plus 260 basis points, which resets quarterly, with a current rate at June 30, 2014 of 2.83%.

Under the terms of the subordinated debt transactions, the securities mature in 30 years and are redeemable, in whole or in part, without penalty, at the option of the Company after five years. Due to the ability to defer interest and principal payments for 60 months without being considered in default, the regulatory agencies consider the trust preferred securities as Tier 1 capital up to certain limits.

In October 2009, a restriction to pay dividends from the Bank to the Company was issued by the Federal Reserve Bank of Richmond. As a result, dividends on trust preferred securities issued by the Company shall be deferred until such restriction is removed. This deferral is for a period of 60 months, and could potentially continue until the 1<sup>st</sup> quarter of 2015. Although the Company has sufficient funds on hand at present to pay the deferred interest and avoid default, a decision of the regulatory authorities to permit payment is required and cannot be assured at this time. Dividends in arrears on the trust preferred securities were \$2.2 million and \$2.0 million as of June 30, 2014 and

December 31, 2013, respectively and are included in accrued interest payable on the balance sheets.

---

**Table of Contents****NOTE 11 FAIR VALUES:**

The financial reporting standard, *Fair Value Measurements and Disclosures* provides a framework for measuring fair value under generally accepted accounting principles and requires disclosures about the fair value of assets and liabilities recognized in the balance sheet in periods subsequent to initial recognition, whether the measurements are made on a recurring basis (for example, available-for-sale investment securities) or on a nonrecurring basis (for example, impaired loans and other real estate acquired through foreclosure).

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. *Fair Value Measurements and Disclosures* also establishes fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

**Level 1:** Quoted prices in active markets for identical assets or liabilities. Level 1 assets and liabilities include debt and equity securities and derivative contracts that are traded in an exchange market, as well as U. S. Treasury, other U. S. Government and agency mortgage-backed debt securities that are highly liquid and are actively traded in over-the-counter markets.

**Level 2:** Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include debt securities with quoted prices that are traded less frequently than exchange-traded instruments and derivative contracts whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data. This category generally includes certain derivative contracts and impaired loans.

**Level 3:** Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets and liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. For example, this category generally includes certain private equity investments, retained residual interests in securitizations, residential mortgage servicing rights, and highly structured or long-term derivative contracts.

*Investment Securities Available-for-Sale* - Investment securities available-for-sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices. The Company's available-for-sale securities, totaling \$85.8 million and \$79.1 million at June 30, 2014 and December 31, 2013, respectively, are the only assets whose fair values are measured on a recurring basis using Level 2 inputs from an independent pricing service.

*Loans* - The Company does not record loans at fair value on a recurring basis. Real estate serves as collateral on a substantial majority of the Company's loans. From time to time a loan is considered impaired and an allowance for loan losses is established. Loans which are deemed to be impaired and require a reserve are primarily valued on a non-recurring basis at the fair values of the underlying real estate collateral. Such fair values are obtained using independent appraisals, which management evaluates and determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, or an appraised value does not include estimated costs of disposition and management must make an estimate, the Company records the impaired loan as nonrecurring Level 3. The aggregate carrying amounts of impaired loans carried at fair value were \$31.0 million and \$37.0 million at June 30, 2014 and December 31, 2013, respectively.

*Foreclosed Assets* - Foreclosed assets are adjusted to fair value upon transfer of the loans to foreclosed assets. Foreclosed assets are carried at the lower of the carrying value or fair value. Fair value is based upon independent observable market prices or appraised values of the collateral with a third party estimate of disposition costs, which the Company considers to be level 2 inputs. When the appraised value is not available, management determines the fair value of the collateral if further impaired below the appraised value and there is no observable market price, or an appraised value does not include estimated costs of disposition and management must make an estimate, the Company records the foreclosed asset as nonrecurring Level 3. The aggregate carrying amounts of foreclosed assets were \$14.4 million and \$15.9 million at June 30, 2014 and December 31, 2013, respectively.

**Table of Contents**

Assets and liabilities measured at fair value are as follows as of June 30, 2014 (for purpose of this table the impaired loans are shown net of the related allowance):

(Dollars are in thousands)	Quoted market price in active markets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
(On a recurring basis)			
Available-for-sale investments			
U.S. Government Agencies	\$	\$ 39,709	\$
Mortgage backed securities		46,122	
(On a non-recurring basis)			
Other real estate owned			14,381
Impaired loans:			
Real estate secured:			
Commercial			14,827
Construction and land development			784
Residential 1-4 family			6,107
Multifamily			676
Farmland			7,682
Commercial			820
Agriculture			65
Consumer installment loans			19
All other loans			
Total	\$	\$ 85,831	\$ 45,361

Assets and liabilities measured at fair value are as follows as of December 31, 2013 (for purpose of this table the impaired loans are shown net of the related allowance):

(Dollars are in thousands)	Quoted market price in active markets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
(On a recurring basis)			
Available-for-sale investments			
U.S. Government Agencies	\$	\$ 38,601	\$
Mortgage backed securities		40,525	
(On a non-recurring basis)			
Other real estate owned			15,853
Impaired loans:			



Edgar Filing: NEW PEOPLES BANKSHARES INC - Form 10-Q

Real estate secured:				
Commercial				19,957
Construction and land development				752
Residential 1-4 family				6,835
Multifamily				555
Farmland				7,989
Commercial				779
Agriculture				72
Consumer installment loans				31
All other loans				
Total		\$	\$	79,126
				\$ 52,823

**Table of Contents**

For Level 3 assets measured at fair value on a recurring or non-recurring basis as of June 30, 2014, the significant unobservable inputs used in the fair value measurements were as follows:

(Dollars in thousands)	Fair Value at June 30, 2014	Valuation Technique	Significant Unobservable Inputs	General Range of Significant Unobservable Input Values
Impaired Loans		Appraised Value/Discounted Cash	Discounts to reflect current market conditions, ultimate collectability, and estimated costs to sell	0 18%
	\$ 30,980	Flows/Market Value of Note		
Other Real Estate Owned		Appraised  Value/Comparable Sales/Other Estimates from Independent Sources	Discounts to reflect current market conditions and estimated costs to sell	0 18%
	\$ 14,381			

**Fair Value of Financial Instruments**

Fair value information about financial instruments, whether or not recognized in the balance sheet, for which it is practical to estimate the value is based upon the characteristics of the instruments and relevant market information. Financial instruments include cash, evidence of ownership in an entity, or contracts that convey or impose on an entity that contractual right or obligation to either receive or deliver cash for another financial instrument.

The following summary presents the methodologies and assumptions used to estimate the fair value of the Company's financial instruments presented below. The information used to determine fair value is highly subjective and judgmental in nature and, therefore, the results may not be precise. Subjective factors include, among other things, estimates of cash flows, risk characteristics, credit quality, and interest rates, all of which are subject to change. Since the fair value is estimated as of the balance sheet date, the amounts that will actually be realized or paid upon settlement or maturity on these various instruments could be significantly different.

The following presents the carrying amount, fair value, and placement in the fair value hierarchy of the Company's financial instruments as of June 30, 2014 and December 31, 2013. This table excludes financial instruments for which the carrying amount approximates fair value. The carrying value of cash and due from banks, federal funds sold, interest-bearing deposits, deposits with no stated maturities, trust preferred securities and accrued interest approximates fair value. The remaining financial instruments were valued based on the present value of estimated future cash flows, discounted at various rates in effect for similar instruments during the months of June 2014 and December 2013.

Fair Value Measurements

Edgar Filing: NEW PEOPLES BANKSHARES INC - Form 10-Q

		Carrying	Fair	Quoted market price in active markets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
(Dollars are in thousands)		Amount	Value			
<b>June 30, 2014</b>						
Financial Instruments	Assets					
Net Loans		\$ 460,070	\$ 461,632	\$	\$ 430,652	\$ 30,980
Financial Instruments	Liabilities					
Time Deposits		330,222	331,854		331,854	
FHLB Advances		4,758	4,758		4,758	
<b>December 31, 2013</b>						
Financial Instruments	Assets					
Net Loans		\$ 479,943	\$ 482,285	\$	\$ 445,315	\$ 36,970
Financial Instruments	Liabilities					
Time Deposits		346,991	348,944		348,944	
FHLB Advances		5,358	5,358		5,358	

**Table of Contents**

**NOTE 12 SUBSEQUENT EVENTS:**

In July, 2014 it was announced that the decision had been made to close four of our branch locations. The locations are Bland, Norton, and Jonesville, Virginia and Bluewell, West Virginia. At this time management expects to retain two of the branches for administrative uses and also possible future expansion of NPB Insurance Services, Inc. Management is still discussing the possible uses of the other two branches with a book value of \$1.6 million, including the possible sale of these branches. Future losses may be incurred as a result of the potential writedown of these locations to fair value if the decision is made to sell the branches.

**NOTE 13 RECENT ACCOUNTING DEVELOPMENTS:**

The following is a summary of recent authoritative announcements:

In January 2014, the Financial Accounting Standards Board ( FASB ) amended the Receivables Troubled Debt Restructurings by Creditors subtopic of the Accounting Standards Codification to address the reclassification of consumer mortgage loans collateralized by residential real estate upon foreclosure. The amendments clarify the criteria for concluding that an in substance repossession or foreclosure has occurred, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan. The amendments also outline interim and annual disclosure requirements. The amendments will be effective for the Company for interim and annual reporting periods beginning after December 15, 2014. Companies are allowed to use either a modified retrospective transition method or a prospective transition method when adopting this update. Early adoption is permitted. The Company does not expect these amendments to have a material effect on its financial statements.

Other accounting standards that have been issued or proposed by the FASB or other standards-setting bodies are not expected to have a material impact on the Company's financial position, results of operations or cash flows.

## **Table of Contents**

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations Caution About Forward Looking Statements**

We make forward looking statements in this quarterly report that are subject to risks and uncertainties. These forward looking statements include statements regarding our profitability, liquidity, allowance for loan losses, interest rate sensitivity, market risk, business strategy, and financial and other goals. The words believes, expects, may, will, should, projects, contemplates, anticipates, forecasts, intends, or other similar words or terms are intended to forward looking statements.

Certain information contained in this discussion may include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements contain the Company's expectations, plans, future financial performance, and other statements that are not historical facts. These forward-looking statements are generally identified by phrases such as the Company expects, the Company believes or words of similar importance. Such forward-looking statements involve known and unknown risks including, but not limited to, changes in general economic and business conditions, interest rate fluctuations, competition within and from outside the banking industry, new products and services in the banking industry, risk inherent in making loans such as repayment risks and fluctuating collateral values, problems with technology utilized by the Company, changing trends in customer profiles and changes in laws and regulations applicable to the Company. Although the Company believes that its expectations with respect to the forward-looking statements are based upon reasonable assumptions within the bounds of its knowledge of its business and operations, there can be no assurance that actual results, performance or achievements of the Company will not differ materially from any future results, performance or achievements expressed or implied by such forward-looking statements.

Because of these uncertainties, our actual future results may be materially different from the results indicated by these forward looking statements. In addition, our past results of operations do not necessarily indicate our future results.

#### **Written Agreement**

The Company and the Bank entered into a written agreement with the Federal Reserve Bank of Richmond and the Virginia Bureau of Financial Institutions. Under this Agreement, the Bank has agreed to develop and submit for approval within specified time periods written plans to: (a) strengthen board oversight of management and the Bank's operation; (b) if appropriate after review, to strengthen the Bank's management and board governance; (c) strengthen credit risk management policies; (d) enhance lending and credit administration; (e) enhance the Bank's management of commercial real estate concentrations; (f) conduct ongoing review and grading of the Bank's loan portfolio; (g) improve the Bank's position with respect to loans, relationships, or other assets in excess of \$1 million which are now or in the future become past due more than 90 days, which are on the Bank's problem loan list, or which are adversely classified in any report of examination of the Bank; (h) review and revise, as appropriate, current policy and maintain sound processes for maintaining an adequate allowance for loan and lease losses; (i) enhance management of the Bank's liquidity position and funds management practices; (j) revise its contingency funding plan; (k) revise its strategic plan; and (l) enhance the Bank's anti-money laundering and related activities.

In addition, the Bank has agreed that it will: (a) not extend, renew, or restructure any credit that has been criticized by the Reserve Bank or the Bureau absent prior board of directors approval in accordance with the restrictions in the Agreement; (b) eliminate all assets or portions of assets classified as loss and thereafter charge off all assets classified as loss in a federal or state report of examination, which has been done.

The Company and the Bank have agreed to submit capital plans to maintain sufficient capital at the Company, on a consolidated basis, and the Bank, on a stand-alone basis, and to refrain from declaring or paying dividends without prior regulatory approval. The Company has agreed that it will not take any other form of payment representing a reduction in the Bank's capital or make any distributions of interest, principal, or other sums on subordinated debentures or trust preferred securities without prior regulatory approval. The Company may not incur, increase or guarantee any debt without prior regulatory approval and has agreed not to purchase or redeem any shares of its stock without prior regulatory approval.

Under the terms of the Agreement, the Company and the Bank have appointed a committee to monitor compliance. The directors of the Company and the Bank have recognized and unanimously agree with the common goal of financial soundness represented by the Agreement and have confirmed the intent of the directors and executive management to diligently seek to comply with all requirements of the Written Agreement.

## Table of Contents

### **Written Agreement Progress Report**

At June 30, 2014, we believe we have not yet achieved full compliance with the Agreement but we have made progress in our compliance efforts under the Agreement. We are aggressively working to comply with the Agreement and have timely submitted each required plan by its respective deadline. We have worked with independent consultants to assist us in these efforts and the following actions have taken place:

1. With regard to corporate governance, we have established a weekly Director's Loan Committee to oversee all loan approvals and all loan renewals, extensions and approvals for loans risk rated Special Mention or worse, as well as, exposures exceeding the Chief Credit Officer's lending authority. This has enabled the Board to increase its oversight of the Bank's largest credit exposures and problem credits, and enhanced the monitoring and compliance with all loan policies and procedures. Secondly, we have enhanced our reporting of credit quality to the board. Furthermore, we have adopted formal charters for our Nominating, Compliance, Compensation, and Loan Committees. A corporate governance policy was adopted by the Board of Directors on April 23, 2012.
2. The requirement to assess the Board and management has been completed by an independent party. A report has been issued to the Board and recommendations are being followed. In September 2010, our President and CEO was added as a member of the Board and in November 2010, Eugene Hearl was added as a member of the Board. Mr. Hearl has over 40 years banking experience as President and CEO for two community banks and Regional President of a large regional financial institution.

In addition, training is a key initiative of both the Board of Directors and employees. Further training of the Board and employees has been implemented and will be ongoing.

A formal management succession plan has been developed and approved by the Board of Directors.

3. In the month of September 2010, a newly revised strategic plan and a capital plan were completed and submitted to our regulators. The 2011 Budget was submitted to our regulators in the fourth quarter of 2010. The 2012 Budget was submitted to our regulators also in the fourth quarter of 2011. The 2013 Budget was submitted to our regulators in January 2013. A revised 2013 Budget was submitted to our regulators in the third quarter of 2013.

A revised strategic plan for the years 2013 through 2015 was completed and submitted to the regulators in January 2013.

A new strategic plan for the years 2014 through 2016 and the 2014 Budget were submitted to our regulators in the fourth quarter of 2013. A newly revised 2014-2016 capital plan has been submitted for regulatory review and is pending approval.

In September 2012, we converted notes payable to two of our directors totaling \$5.5 million plus accrued interest of \$272 thousand to common stock. As a result of the conversion, New Peoples returned to well capitalized status at September 30, 2012.

In accordance with our capital plan, we began a common stock offering in July 2012 to existing shareholders followed by an offering to the public during the third and fourth quarters of 2012. The offering was closed on December 20, 2012 and proceeds of \$12,061,257 were received on December 28, 2012. Upon receipt of the proceeds we injected \$7.0 million of capital into the Bank. The remaining net proceeds are held at the Company and will be used for payment of operating expenses and, when permitted by regulatory authorities, the payment of deferred trust preferred interest. The remaining additional cash may be used for future capital injections, if needed; thus, providing a source of strength at the holding company level for the Bank. Because the trust preferred interest deferral period ends in the first quarter 2015 (see Note 10 to the Consolidated Financial Statements), accrued interest becomes due then. Although the Company has sufficient funds on hand at present to pay the deferred interest and avoid default, a decision of the regulatory authorities to permit payment is required and cannot be assured at this time. In addition, the conversion of the director notes to common stock and the recent stock offering included common stock warrants that may be exercised through December 2017 and potentially provide additional capital if, and when, they are exercised. A total of 2,364,142 common stock warrants were outstanding as of June 30, 2014 with an exercise price of \$1.75. Assuming all of these warrants are exercised before expiration, then an additional \$4.1 million in capital would be provided by their exercise.

4. Loan policies have been revised; an online approval and underwriting system for loans has been implemented; underwriting, monitoring and management of credits and collections have been enhanced; frequency of external loan reviews increased; and the focus on problem loans intensified at all levels in the organization. As a result,



**Table of Contents**

we are more timely in identifying problem loans. In the future, continuing these procedures should strengthen asset quality substantially. Further training of lending personnel is ongoing regarding proper risk grading of credits and identification of problem credits.

5. Enhanced loan concentration identification and new procedures for monitoring and managing concentrations have been implemented. Loan concentration targets have been established and efforts continue to reduce higher risk concentrations. In particular, construction and development loans and commercial real estate loans have been reduced and continue to decrease to be within acceptable levels as determined by the new policies.
6. To strengthen management of credit quality and loan production, we added a new Chief Credit Officer, Stephen Trescot, in the first quarter of 2011 who brought vast credit administration experience to our management team. Sharon Borich, our former Chief Credit Officer, assumed the role of Senior Lending Officer with oversight of loan production and business development which is her area of expertise. On February 28, 2014, Stephen Trescot retired as Executive Vice President and Chief Credit Officer of the Bank. Karen Wimmer was appointed as Executive Vice President and Chief Credit Officer of the Bank effective March 1, 2014. Ms. Wimmer previously served as Senior Vice President and Senior Credit Officer of the Bank since the fourth quarter of 2012 in which she reported directly to Mr. Trescot. Ms. Wimmer has a total of 26 years of banking experience. Mr. Trescot may continue to provide consulting services to the Bank on a contractual basis as deemed necessary.

In addition to new lending policies and procedures, the management of all real estate development projects and draws has been centralized. We have segregated the duties of lenders for greater specialization of commercial and retail lending responsibilities. As a result we have formed a Commercial Loan division that is supervised by the Senior Vice President and Senior Lending Officer. The retail loans are primarily the responsibility of branch personnel who report to branch managers and respective area managers.

The credit analysis function has been restructured and is a part of credit administration. The credit analysis function is led by a Vice President/Senior Analyst, who supervises two analysts, of which, one analyst is a CPA. The function reports directly to the Executive Vice President and Chief Credit Officer and is responsible for analyzing new and renewed loan relationships of \$250 thousand or more prior to approval and conducting annual financial reviews of loan relationships of \$500 thousand or more.

The appraisal review function, consisting of two Vice Presidents, one of which is an experienced licensed appraiser, and one administrative assistant, also reports directly to the Chief Credit Officer. The appraisal review function reviews the quality of appraisals on behalf of the Bank by reviewing the methods, assumptions, and value conclusions of internal and external appraisals. In addition, this data is used to determine whether an external appraiser should be utilized for future work.

7. We have retained an independent third party to perform loan reviews on a quarterly basis in 2010 and 2011 and engaged them to perform this function in June 2012 and December 2012. We engaged them to perform this function in June 2013, December 2013, June 2014 and December 2014. The third party loan review company has also conducted two loan portfolio stress tests for the Bank to obtain a better understanding of potential loan losses over a two year period. In 2013, we began conducting our own loan portfolio stress test.

8. To support the focus on problem credit management the Bank further developed, in March, 2011, a Special Assets department which reports to the Chief Credit Officer. Presently, the department has one workout specialist/Vice President, one collector managing other real estate owned properties, a collections supervisor/Vice President, and two support personnel, exclusive of legal department staff. Substantially all the credits in the Bank which are risk rated Substandard or worse are assigned to this department once all efforts to return the credit to a satisfactory rating have been exhausted. This department is organizationally structured to manage workout situations, collections, other real estate owned, nonperforming assets, and relevant watch list credits. Also as a functioning part of this department is the Bank's legal department which is co-managed by the Chief Credit Officer and the Chief Executive Officer depending upon the legal issue being addressed. New reporting and monitoring is conducted monthly by this division. Material changes to Special Asset credits are reported to the Board at the time of occurrence and, quarterly, the Board receives written action plans and status updates on all problem credits in excess of \$1.0 million. A quarterly management watch list committee has been established to actively manage and monitor these credits. Recently an experienced real estate broker was employed under an independent contract basis to facilitate the Bank's need to substantially reduce its OREO portfolio. The consultant/broker individually reviews each OREO property for possible pricing reductions or potential marketing opportunities to allow for an accelerated sale process.
  
9. A new allowance for loan loss model was implemented and reviewed independently during 2010. The Board has approved a new allowance for loan loss policy. We have shifted duties for maintaining the allowance for loan

**Table of Contents**

loss model and credit reporting to a more experienced employee. The allowance for loan loss and the methodology supporting the results are approved quarterly by the Audit Committee of the Board of Directors, and ratified by the Board.

10. We have significantly increased our asset based liquidity sources throughout 2010, 2011, 2012, 2013 and 2014 to meet financial obligations. A new liquidity risk management policy has been adopted and a revised contingency funding plan has been created. We have lost all of our federal funds lines of credit, but we have added an internet certificate of deposit funding source to increase contingent funding sources. We believe that we have adequate liquidity in normal and stressed situations. We are further developing an investment portfolio, as well. The investment portfolio has grown to \$85.8 million at June 30, 2014 from \$4.7 million at December 31, 2010.
11. In the fourth quarter of 2009, we ceased the declaration of dividends from the Bank to the Company. We also deferred interest payments on our trust preferred securities issuances.
12. Anti-money laundering and bank secrecy act programs and training have been enhanced.

**Overview**

The Company had a net loss for the quarter ended June 30, 2014 of \$157 thousand as compared to net income of \$945 thousand for the quarter ended June 30, 2013. Basic net loss per share was \$0.01 for the quarter ended June 30, 2014 as compared to basic net income per share of \$0.04 for the quarter ended June 30, 2013. The Company had a net loss for the first six months ending June 30, 2014 of \$229 thousand, or basic net loss per share of \$0.01, as compared to the six months ending June 30, 2013 whereby the Company had net income totaling \$1.1 million, or \$0.05 basic net income per share. The net loss for the quarter ended June 30, 2014 and the first six months is primarily the results of decreased interest income from lower loan volume and an increase in other real estate owned expenses when compared to the quarter ended and six months ended June 30, 2013.

In the second quarter of 2014, our net interest margin was 3.70%, as compared to 4.12% for the same period in 2013. The decrease in net interest income of \$808 thousand during the second quarter of 2014 and \$1.3 million for the first six months ending June 30, 2014 as compared to the same period in 2013 is primarily related to a decreased loan portfolio, continued high level of nonperforming assets, and new loans being booked at lower interest rates. In addition, our cost of funds has decreased; however, this decrease has been at a slower pace than the decrease in interest income.

Total deposits slightly decreased \$2.1 million from \$619.0 million at December 31, 2013 to \$616.9 million at June 30, 2014. We have experienced a \$14.7 million, or 5.39%, increase in noninterest bearing core deposits, interest bearing demand deposits and savings deposits; however, this increase is offset by a larger volume of time deposits decreasing by \$16.8 million, or 4.83%, from \$347.0 million at December 31, 2013 to \$330.2 million at June 30, 2014. The continued decrease in time deposits due to the interest rate environment is helping us lower our cost of funds.

Total assets remained relatively flat as they decreased \$1.9 million, or 0.28%, to \$682.8 million at June 30, 2014 from \$684.7 million at December 31, 2013. This decrease was due primarily to the decrease in time deposits as mentioned above. We believe total assets will decrease somewhat in the near future as we have recently announced the closing of four branch locations and do not expect to retain all of the deposits of these offices. The locations are Bland, Norton and Jonesville, Virginia and Bluewell, West Virginia. The customers of these locations will continue receiving service

at our other branches that are nearby.

At June 30, 2014, the Company remains well-capitalized. The Tier 1 leverage ratio was 7.33% at June 30, 2014, compared to 7.40% at December 31, 2013. The Tier 1 risk based ratio was 12.96% at June 30, 2014, compared to 12.53% at December 31, 2013. The Total risked based capital ratio was 14.86% at June 30, 2014, compared to 14.39% at December 31, 2013.

At June 30, 2014, the Bank also remains well capitalized under the regulatory framework for prompt corrective action. The following ratios existed at June 30, 2014 for the Bank: Tier 1 leverage ratio of 7.48%, Tier 1 risk based capital ratio of 13.22%, and Total risk based capital ratio of 14.49%. The ratios were as follows at December 31, 2013: Tier 1 leverage ratio of 7.49%, Tier 1 risk based capital ratio of 12.69%, and Total risk based capital ratio of 13.96%.

Total loans have continued to decrease in 2014 by \$21.4 million, or 4.33%, to \$471.6 million at June 30, 2014 as compared to \$493.0 million at December 31, 2013. This is the result of sustained periods of low loan demand, charge offs of \$1.7 million for the first six months of 2014, aggressive resolution of problem loans through collection efforts and selling nonperforming loans, and tighter underwriting guidelines. We anticipate some further decreases in the loan portfolio in the near future as we continue our efforts to decrease nonperforming loans. We expect to replace some of these nonperforming loans with high quality loans and to maintain good lending relationships. We have hired two seasoned commercial lenders in 2014 to help us manage and maintain existing relationships and to develop new business as well.

---

**Table of Contents**

We believe the focus on developing new and existing lending relationships should continue to slow the pace of the reduction of total loans, subject, of course, to the impact of the underperforming economy and heightened competition in the banking industry.

Although asset quality is improving, the level of nonperforming assets remains higher than we desire as a result of the prolonged deterioration of the residential and commercial real estate markets, as well as the recessionary period. However, we have seen improvements during the second quarter of 2014. The ratio of nonperforming assets to total assets lowered to 5.78% at June 30, 2014 as compared to 6.45% at December 31, 2013. Nonperforming assets, which include nonaccrual loans, other real estate owned and past due loans greater than 90 days still accruing interest, decreased to \$39.5 million at June 30, 2014 from \$44.2 million at December 31, 2013, a reduction of \$4.7 million, or 10.57%. The majority of these assets are loans secured by commercial real estate, residential mortgages, and farmland and other real estate owned properties. We are undertaking extensive and more aggressive efforts to work out these credits and liquidate foreclosed properties which we believe will accelerate a reduction of nonperforming assets. Our goal is to reduce the nonperforming assets being mindful of the impact to earnings and capital; however, we may recognize some losses and reductions in the allowance for loan loss as we expedite the resolution of these problem assets as is reflected in earnings for the quarter and first six months of 2014. In the first six months of 2014, net charge offs were \$1.5 million as compared to \$3.1 million in the same period of 2013. Net charge offs for the first six months of 2014 were related to real estate residential, construction, commercial and farmland loans with collateral values that are dependent upon current market and economic conditions when these are ascertainable and the sale of nonperforming loans sometimes at a steeper discount than normal, with the loss charged off. Delinquencies also showed improvement in the second quarter of 2014 as total past dues decreased to \$23.7 million at June 30, 2014 from \$30.7 million at December 31, 2013, an improvement of \$7.0 million, or 22.69% decrease.

We have continued our progress in identifying the risks in our loan portfolio and strengthening asset quality. In addition, we have continued to improve our lending policies and train our lending staff on these policies and procedures. Each of these steps is critical to minimize future losses and to strengthen asset quality of the Bank. Our allowance for loan loss at June 30, 2014 is \$11.6 million, or 2.45% of total loans as compared to \$13.1 million, or 2.65% of total loans at December 31, 2013. No provision for loan losses was recorded during the first six months of 2014 as compared to \$550 thousand in the same period for 2013. The allowance for loan losses is being maintained at a level that management deems appropriate to absorb any potential future losses and known impairments within the loan portfolio whether or not the losses are actually ever realized. We continue to modify the allowance for loan loss model to best reflect the risks in the portfolio and the improvements made in our internal policies and procedures; however, future provisions may be deemed necessary. Impaired loans decreased \$7.1 million, or 17.21%, to \$34.1 million with an estimated allowance of \$3.1 million for potential losses at June 30, 2014 as compared to \$41.2 million in impaired loans with an estimated allowance of \$4.2 million at the end of 2013.

**Critical Accounting Policies**

For discussion of our significant accounting policies see our Annual Report on Form 10-K for the year ended December 31, 2013. Certain critical accounting policies affect the more significant judgments and estimates used in the preparation of our financial statements. Our most critical accounting policies relate to our provision for loan losses and the calculation of our deferred tax asset and valuation allowance.

The provision for loan losses reflects the estimated losses resulting from the inability of our customers to make required payments. If the financial condition of our borrowers were to further deteriorate, resulting in an impairment of their ability to make payments, our estimates would be updated, and additional provisions could be required. For further discussion of the estimates used in determining the allowance for loan losses, we refer you to the section on Provision for Loan Losses below.

Our deferred income tax assets and liabilities are determined using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is determined based on the tax effects of the temporary differences between the book and tax bases of the various balance sheet assets and liabilities and gives current recognition to changes in tax rates and laws. If all or a portion of the net deferred tax asset is determined to be unlikely to be realized in the foreseeable future, a valuation allowance is established to reduce the net deferred tax asset to the amount that is more likely than not to be realized. For further discussion of the deferred tax asset and valuation allowance, we refer you to the section on Deferred Tax Asset and Income Taxes below.

### **Balance Sheet Changes**

At June 30, 2014, total assets were \$682.8 million, a decrease of \$1.9 million, or 0.28%, from December 31, 2013. Total deposits decreased \$2.1 million, or 0.34%, for the first six months of 2014 to \$616.9 million from \$619.0 million at December 31, 2013. Total loans decreased \$21.4 million, or 4.34%, to \$471.6 million at June 30, 2014 from \$493.0 million at December 31, 2013.

**Table of Contents**

Core deposits increased as noninterest bearing deposits grew 4.06%, or \$5.6 million, from \$137.7 million at December 31, 2013 to \$143.3 million at June 30, 2014. Overall, we continue to maintain core deposits through attractive consumer and commercial deposit products and strong ties with our customer base and communities. We experienced a small increase of \$816 thousand in interest bearing demand deposits during the first six months of 2014. We continue our efforts to increase core deposit levels.

Savings deposits have grown for the first six months of 2014 by \$8.3 million in savings deposits and a decrease in time deposits of \$16.8 million during the first six months of 2014. The decrease in time deposits, our highest cost deposit funding source, is attributed to our plan to decrease higher cost deposits in order to improve earnings and increase capital ratios. This is the result of decreased interest rates offered in this very low interest rate environment.

We may experience an overall decrease in total deposits over the next year as we close four offices and combine them with nearby offices. This decision was made in July 2014 after we conducted an in-depth internal analysis of our branch network based on profitability, market growth potential, and proximity to other offices. We plan on the branch closures to take place on October 31, 2014.

We are working, however, to increase demand and savings deposits in other branches as we further optimize our branch network and develop our customer relationships. We believe there are opportunities for this segment of deposit growth in various markets that we serve. We also expect to continue to lose higher cost deposits in the near future.

Total loans decreased to \$471.6 million at June 30, 2014 from \$493.0 million at year end 2013 primarily as the result of decreased loan demand, charge offs of \$1.7 million for the first six months of 2014, foreclosures, nonperforming loan sales and tighter underwriting guidelines. We anticipate the loan portfolio to continue to decrease as we workout problem loans. However, we plan to maintain and, if possible, grow the level of the remaining portion of the loan portfolio with our lending staff. We have recently hired two seasoned commercial lenders to help us manage and grow commercial loans. In addition, we have transferred a special assets officer to agricultural lending in 2014 to help us grow this market. We remain committed to serving our customers. Our lending personnel continue to receive training to meet the needs of our customers and to develop new business with qualified borrowers that will ensure a stronger loan portfolio in the future.

Other real estate owned ( OREO ) decreased \$1.5 million to \$14.4 million at June 30, 2014 from \$15.9 million at December 31, 2013. All properties are available for sale by commercial and residential realtors under the direction of our Special Assets division. We want to reduce the level of OREO faster to reduce the level of nonperforming assets at the Bank, but keeping in mind the impact to earnings and capital. During the first half of 2014, we retained the services of a real estate broker to assist us in marketing our OREO properties. The properties were systematically reviewed and management was advised on pricing adjustments that could be taken to help make the properties more marketable, which in some cases reduced the price below the fair value of the property (which is based on an appraisal less estimated disposition costs). As a result of this consultation, we wrote down various properties in the second quarter of 2014 by \$465 thousand bringing the total amount of writedowns year-to-date June 30, 2014 to \$930 thousand as compared to \$157 thousand for the same period of 2013. Newly added properties are being reviewed as they are booked into OREO. This is an ongoing process and as they continue to be monitored, additional writedowns are possible. During the first six months of 2014, we acquired \$1.5 million in other real estate owned as a result of settlement of foreclosed loans, which was offset by sales of \$1.9 million of our properties with losses totaling \$117 thousand. Future sales of these properties are contingent upon an economic recovery; consequently, it is difficult to estimate the duration of our ownership of these assets. However, as we are taking a more aggressive approach toward liquidating properties to reduce our level of foreclosed properties, we anticipate the levels to decrease.

Total investments continue to grow as a part of funds management. Total investments have grown \$6.7 million during the first six months of 2014 to \$85.8 million at June 30, 2014 from \$79.1 million at December 31, 2013. Interest bearing deposits with banks also have grown in 2014 to \$48.7 million from \$35.9 million at December 31, 2013. As deemed appropriate, we will continue to invest surplus overnight funds in investment securities to help increase interest income. Consequently, we anticipate the investment portfolio to continue to grow throughout 2014.

### **Net Interest Income and Net Interest Margin**

The Company's primary source of income, net interest income decreased \$808 thousand, or 12.52%, to \$5.6 million for the second quarter of 2014 from \$6.5 million for the same period in 2013. For the first six months of 2014, net interest income has decreased \$1.3 million, or 10.46%, from \$12.7 million for the six months ending June 30, 2013 to \$11.4 million for the same period of June 30, 2014.



---

**Table of Contents**

The decrease in net interest income is due primarily to a reduction in loans during the first six months of 2014, decreased interest income from new and renewed loans recorded at lower interest rates, and the level of nonearning assets, i.e. nonaccrual loans and other real estate owned properties. Loan interest income decreased \$1.1 million, or 15.33%, from \$7.4 million for the second quarter of 2013 to \$6.2 million for the second quarter of 2014. Loan interest income for the first six months of 2014 has decreased \$2.0 million, or 13.64%, from \$14.6 million as of June 30, 2013 to \$12.6 million as of June 30, 2014. This is as a result of the decrease in loan volume and loans priced at lower interest rates due to market conditions.

Nonaccrual loans have decreased to \$25.1 million at June 30, 2014 from \$28.3 million at December 31, 2013. Although the nonaccrual loans are trending downward, the continued high volume of nonaccrual loans negatively affects interest income as the majority of these loans are nonearning assets. With regard to recognition of interest income on impaired loans, interest income and cash receipts on impaired loans are handled differently depending on whether or not the loan is on nonaccrual status. If the impaired loan is not on nonaccrual status, then the interest income on the loan is computed using the effective interest method. If there is serious doubt about the collectability of an impaired loan, it is the Bank's policy to stop accruing interest on a loan and classify that loan as nonaccrual under the following circumstances: (a) whenever we are advised by the borrower that scheduled payment or interest payments cannot be met, (b) when our best judgment indicates that payment in full of principal and interest can no longer be expected, or (c) when any such loan or obligation becomes delinquent for 90 days unless it is both well secured and in the process of collection. All interest accrued but not collected for loans that are placed on nonaccrual or charged off are reversed against interest income. The interest on these loans is accounted for on the cash basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and prospects for future contractual payments are reasonably assured. In addition, funds generated from a shrinking loan portfolio are reinvested at lower interest rates in both overnight deposits for liquidity purposes and in investment securities. If nonaccruing loans increase, it may reduce our net interest margin further.

We continue to manage our yields on assets and our costs of funds to attempt to improve interest income. As mentioned earlier, our loan portfolio has decreased and as a result the interest income generated by these higher earning assets has been redeployed into investment securities, a lower yielding asset. Investment interest income has grown for the second quarter of 2014 to \$348 thousand from \$195 thousand for the second quarter of 2013. For the first six months, interest income from investments increased 76.02%, or \$298 thousand, from \$392 thousand as of June 30, 2013 to \$690 thousand as of June 30, 2014. We anticipate investment interest income to continue to increase in the future as the investment portfolio continues to grow. Although this area of interest income increases, it is at a much lower yield than loan interest income and will not offset the lost loan interest income resulting from a shrinking loan portfolio and high levels of nonaccrual loans.

Interest expense decreased \$179 thousand, or 14.93%, from \$1.2 million for the quarter ending June 30, 2013 to \$1.0 million for the same quarter of 2014 as a result of time deposits re-pricing at lower interest rates at maturity, and a shift in the deposit mix whereby our higher cost time deposits were replaced with lower cost deposit products. Interest expense for the first six months declined \$385 thousand, or 15.64%, to \$2.1 million as of June 30, 2014 as compared to \$2.5 million as of June 30, 2013.

As a result our net interest margin decreased to 3.70% in the second quarter of 2014 as compared to 4.12% for the same period in 2013. Year-to-date June 30, 2014 and 2013, respectively, our net interest margin decreased to 3.74% from 4.04%. We are trying to preserve the net interest margin as much as possible, but we may experience some decrease in the net interest margin as new and renewed loans are sometimes priced at lower market interest rates, the loan portfolio decreases, funds are invested in lower yielding securities, and opportunities to lower our cost of funds diminish as deposits reprice closer to existing interest rates in the future. Management is addressing this potential

negative impact to interest income as deemed appropriate.

### **Noninterest Income**

In order to offset the trending decrease in net interest income, we have been working to increase noninterest income. For the second quarter of 2014, noninterest income increased to \$1.4 million from \$1.3 million for the same period in 2013. Year-to-date June 30, 2014, noninterest income has increased to \$2.9 million from \$2.7 million in 2013. The majority of the increase comes from increased interchange fee income from the increased issuance of debit cards and also from a stricter policy of waiving fees. Additionally, efforts to increase noninterest income in the future is expected to come from the Bank's subsidiary, NPB Insurance Services, Inc., a full-service insurance agency, which began operations in the first quarter of 2013, and deals in personal and group life, property and casualty, health, and disability products. During the second quarter, we added another insurance agent to further increase production and income.

---

**Table of Contents****Noninterest Expense**

Noninterest expense increased \$363 thousand, or 5.32%, to \$7.2 million for the second quarter 2014 as compared to \$6.8 million for the second quarter of 2013. Noninterest expenses increased \$699 thousand, or 5.05%, for the first six months of 2014 from \$13.8 million as of June 30, 2013 to \$14.5 million as of June 30, 2014.

The primary contributor to the increase in expenses is related to OREO expenses which management is working diligently to reduce. OREO expenses result from market value adjustments or writedowns, losses on the sale of properties, and expenses related to maintaining the properties, i.e. insurance, taxes, utilities, etc. Due to the aggressive stance that management has taken to reduce these nonperforming assets, higher expenses have been incurred. OREO writedowns have increased to \$930 thousand for the first six months of 2014 as compared to \$157 thousand for the same period in 2013. Losses on the sales of OREO properties have increased to \$117 thousand in the first six months of 2014 by \$144 thousand as compared to a gain on the sale of OREO properties through June 30, 2013. OREO levels have decreased in 2014 to \$14.4 million at June 30, 2014 as compared to \$15.9 million at December 31, 2013. We anticipate the levels to continue to decrease; however, we cannot guarantee that this will happen as we continue to resolve problem loans that may end up in foreclosed properties in the future.

Although OREO related expenses increased sharply, nearly every other category of noninterest expenses either decreased or remained nearly the same from second quarter period to period. Year-to-date noninterest expenses showed some increase in data processing and telecommunications expenses due to outsourced statement processing and advertising expenses due to loan promotions. Salaries and benefits slightly decreased \$36 thousand in the quarter-to-quarter comparison from \$3.2 million at June 30, 2013 to \$3.2 million for the same period in 2014. For the six months ending June 30, 2014, salaries and benefits decreased \$248 thousand to \$6.4 million as compared to \$6.7 million for the same period in 2013. Total full time equivalent employees have decreased to 269 at June 30, 2014 from 284 at June 30, 2013, a reduction of 15, or 5.28%.

In order to further reduce noninterest expenses, we have chosen to close four offices and combine them with existing nearby locations. We estimate this will generate approximately \$1.0 million in cost savings annually most likely beginning in 2015. We will continue to evaluate expenses and strive to improve the overall efficiency of the organization.

Our efficiency ratio, which is defined as noninterest expense divided by the sum of net interest income plus noninterest income, was 102.29% for the second quarter of 2014 as compared to 88.22% for the same period in 2013 and 101.64% for the first six months of 2014 as compared to 89.48% for the same period in 2013. Included in this calculation are the other real estate owned write-downs which significantly and negatively impact the ratio. We continue to seek opportunities to operate more efficiently through the use of technology, improving processes, reducing nonperforming assets and increasing productivity. We anticipate the efficiency ratio to improve in the future.

**Provision for Loan Losses**

The calculation of the allowance for loan losses is considered a critical accounting policy. The adequacy of the allowance for loan losses is based upon management's judgment and analysis. The following factors are included in our evaluation of determining the adequacy of the allowance: risk characteristics of the loan portfolio, current and historical loss experience, concentrations and internal and external factors such as general economic conditions.

The allowance for loan losses decreased to \$11.6 million at June 30, 2014 as compared to \$13.1 million at December 31, 2013. The allowance for loan losses at June 30, 2014 was approximately 2.45% of total loans as compared to 2.65% at December 31, 2013 and 2.79% at June 30, 2013. Net loans charged off for the first six months

of 2014 were \$1.5 million, or 0.62% of average loans, and \$3.1 million, or 1.21% of average loans, for the first six months of 2013. No provision for loan losses was made during the first six months of 2014 as compared with \$550 thousand in first half of 2013, of which no provision was made in the second quarter of 2013. No provisions for loan losses have been made now for five consecutive quarters ending the second quarter of 2014.

We have experienced a decrease in loan delinquencies and decrease in nonaccrual loans during the first six months of 2014. Loans delinquent greater than 90 days still accruing interest and loans in non-accrual status present higher risks of default and loan losses. At June 30, 2014, there were 158 loans in non-accrual status totaling \$25.1 million, or 5.32% of total loans. At December 31, 2013, there were 129 loans in non-accrual status totaling \$28.3 million, or 5.74% of total loans. The amounts of interest that would have been recognized on these loans were \$19 thousand and \$99 thousand for the three months ended June 30, 2014 and 2013, respectively. The amounts of interest that would have been recognized on these loans were \$273 thousand and \$193 thousand for the six months ended June 30, 2014 and 2013, respectively. There were no loans past due 90 days or greater and still accruing interest at June 30, 2014 compared to 5 loans past due 90 days or greater and still accruing interest totaling \$1 thousand at year end 2013. There were \$8.9 million in loans classified as troubled debt restructurings as of June 30, 2014 as compared to \$12.3 million in loans classified as troubled debt restructurings as of December 31, 2013. Of the loans classified as troubled debt restructurings at June 30, 2014, \$3.0 million were in non-accrual status, compared to \$6.8 million at December 31, 2013. We do not have any commitments to lend additional funds to non-performing debtors.

## **Table of Contents**

Certain risks exist in the Bank's loan portfolio. A majority of our loans are collateralized by real estate located in our market area. It is our policy to sufficiently collateralize loans to help minimize loss exposures in case of default. With the exception of real estate development type properties which have experienced more deterioration in market values, the local residential and commercial real estate market values have shown some deterioration but remain relatively stable. It is uncertain as to when or if local real estate values will be more significantly impacted. We do not believe that there will be a severely negative effect in our market area, but because of the uncertainty we deem it prudent to assign more of the allowance to these types of loans. Our market area is somewhat diverse, but certain areas are more reliant upon agriculture, coal mining and natural gas. As a result, increased risk of loan impairments is possible as the coal mining and natural gas industry have been negatively affected in the past couple of years due to the increase in natural gas supplies from fracking, layoffs and environmental legislation. We do not foresee a major impact upon the Bank unless an additional severe downturn occurs which we believe is not highly likely. We are monitoring these industries. We consider these factors to be the primary higher risk characteristics of the loan portfolio.

Commercial loans are initially risk rated by the originating loan officer. If deteriorations in the financial condition of the borrower and the capacity to repay the debt occur, along with other factors, the loan may be downgraded. This is to be determined by the loan officer. Guidance for the evaluation is established by the regulatory authorities who periodically review the Bank's loan portfolio for compliance. Classifications used by the Bank are exceptional, very good, standard, acceptable, transitory risk, other assets especially mentioned, substandard, doubtful and loss. For the year 2013, we engaged a third party loan review firm to conduct semiannual loan reviews and have engaged them to perform this function in 2014 on a semiannual basis. Our most recent loan review was conducted in June 2014. Upon their review, loans risk ratings may change from the rating assigned by the respective lender. We have experienced minimal rating changes in more recent reviews indicating better risk identification for the loan portfolio in light of the experience from the severe recession.

In regards to our consumer loans and consumer real estate loan portfolio, the Company uses the guidance found in the Uniform Retail Credit Classification and Account Management Policy and as a result affects our estimate of the allowance for loan losses. Under this approach when a consumer loan or consumer real estate loan is originated, it must possess qualities of a credit risk grade of Pass for approval and will remain with the initial risk rating through maturity unless there is a deterioration in the credit quality of the loan. Subsequently, if the loan becomes contractually 90 days past due or the borrower files for bankruptcy protection, it is downgraded to Substandard and placed in nonaccrual status. If the loan is unsecured, upon being deemed Substandard, the entire loan amount is charged off.

At 90 days past due, or earlier if the customer has filed bankruptcy, for non 1-4 family residential secured loans, the collateral value less estimated liquidation costs is compared to the loan balance to calculate any potential deficiency. If there is sufficient collateral, no charge-off is necessary. If there is a deficiency, then upon the loan becoming contractually 120 days past due, the deficiency is charged-off against the allowance for loan loss. In the case of 1-4 family residential or home equity loans, upon the loan becoming 120 days past due, a current value is obtained and after application of an estimated liquidation discount, a comparison is made to the loan balance to calculate any deficiency. Subsequently, any noted deficiency is then charged-off against the allowance for loan loss when the loan becomes contractually 180 days past due. If the customer has filed bankruptcy, then within 60 days of the bankruptcy notice, any calculated deficiency is charged-off against the allowance for loan loss. Collection efforts continue by means of repossessions or foreclosures, and upon bank ownership, liquidation ensues.

All loans classified as substandard, doubtful and loss are individually reviewed for impairment. In determining impairment, collateral for loans classified as substandard, doubtful and loss is reviewed to determine if the collateral is sufficient for each of these credits, generally through the review of the appraisal. If the appraisal is current, less than twelve months old, and has been reviewed, then if no negative information regarding the appraised value is obtained,

the value is accepted, and impairment, if required is made. If the appraisal is not current, we perform a useful life review of the appraisal to determine if it is reasonable. If this review determines that the appraisal is not reasonable, then a new appraisal is ordered, in most cases. Impaired loans decreased to \$34.1 million with \$14.9 million requiring a valuation allowance of \$3.1 million at June 30, 2014 as compared to \$41.2 million with \$25.2 million requiring a valuation allowance of \$4.2 million at December 31, 2013. Of the \$34.1 million recorded as impaired loans, \$19.6 million were nonperforming loans, which includes nonaccrual loans and past due 90 days or more. Management is aggressively working to reduce the impaired credits at minimal loss.

In the second quarter of 2014, two nonperforming loans totaling \$3.2 million were sold to further reduce the high level of nonaccrual loans. A charge off of \$474 thousand was realized which was fully absorbed by unallocated portion of the allowance for loan losses with no additional provisions needed. We will continue to evaluate certain loans to determine if additional loans may be sold at minimal impact to earnings and to capital levels in the near future as we aggressively work to reduce the level of nonperforming loans.

---

**Table of Contents**

In determining the component of our allowance in accordance with the Contingencies topic of the Accounting Standards Codification (ASC 450), we do not directly consider the potential for outdated appraisals since that portion of our allowance is based on the analysis of the performance of loans with similar characteristics, external and internal risk factors. We consider the overall quality of our underwriting process in our internal risk factors, but the need to update appraisals is associated with loans identified as impaired under the Receivables topic of the Accounting Standards Codification (ASC 310). If an appraisal is older than one year, a new external certified appraisal may be obtained and used to determine impairment. If an exposure exists, a specific allowance is directly made for the amount of the potential loss in addition to estimated liquidation and disposal costs. The evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

**Deferred Tax Asset and Income Taxes**

Due to timing differences between book and tax treatment of several income and expense items, a deferred tax asset of \$5.2 million existed at June 30, 2014 compared to \$5.4 million at December 31, 2013. During the first six months of 2014 and 2013 no deferred tax asset valuation allowance was recorded. The total valuation allowance remained \$6.4 million at June 30, 2014. Management reviewed the June 30, 2014 deferred tax calculation to determine the need for a valuation allowance. Based on the trend of reduced levels of earning assets and net interest income, we modified the projections of taxable income over the next three years and determined that no additional deferred tax asset valuation allowance was required. A valuation allowance is provided when it is more likely than not that some portion of the deferred tax asset will not be realized. In management's opinion, based on a three year taxable income projection, tax strategies which would result in potential increased investment income, operational efficiencies realized through cost savings initiatives, and the effects of off-setting deferred tax liabilities, it is more likely than not that all the deferred tax assets, net of the \$6.4 million allowance, would be realizable. As of June 30, 2014, the Company had \$17.2 million of net operating loss carryforwards which will expire in 2031 thru 2034. Management expects to utilize all of these carryforwards prior to expiration. Direct charge-offs contributed to a reduction of the tax asset and are permitted as tax deductions. In addition, writedowns on other real estate owned property are expensed for book purposes but are not deductible for tax purposes until disposition of the property. Goodwill expense also was realized for book purposes in 2011 but continues to only be tax deductible based on the statutory requirements; thus, creating a deferred tax asset. When, and if, taxable income increases in the future and during the net operating loss carryforward period, this valuation allowance may be reversed and used to decrease tax obligations in the future. Our income tax expense was computed at the normal corporate income tax rate of 34% of taxable income included in net income. We do not have significant nontaxable income or nondeductible expenses.

The Company's tax filings for years ended 2010 through 2013 are currently open to audit under statutes of limitations by the Internal Revenue Service ( IRS ) and the Virginia Department of Taxation. Our tax filings for the years ended 2010, 2011, and 2012 are currently under examination by the IRS. The results of the examination could impact the amount of our deferred tax asset, but we do not anticipate a material change if any change at all.

**Capital Resources**

Total capital at the end of the second quarter of 2014 was \$40.2 million as compared to \$40.0 million at the end of December 31, 2013. The increase was \$273 thousand, or 0.68%. The Bank and the Company were both well capitalized as of June 30, 2014, as defined by the regulatory capital guidelines. The Company's capital as a percentage of total assets was 5.89% at June 30, 2014 compared to 5.84% at December 31, 2013. Book value per common share was \$1.84 at June 30, 2014 and \$1.83 at December 31, 2013.

Total assets decreased during the first quarter of 2014 and we anticipate asset levels to decrease slightly in the future as a result of branch closures and continued reduction of high cost time deposits. Our primary source of capital comes

from retained earnings. We developed a new strategic plan and capital plan in 2014. Under current economic conditions, we believe it is prudent to continue to increase capital to absorb potential losses that may occur if asset quality deteriorates further. We are aware that capital needs and requirements are affected by the level of problem assets, growth, earnings and other factors. Based upon projections, we believe retained earnings will be sufficient to provide for this economic cycle to increase capital levels. As part of our initiative to improve regulatory capital ratios, we are further reducing our nonperforming assets, and focusing on replacing this reduction with high quality loans as possible. Deposit growth is primarily focused on growing core deposits, which are mainly transaction accounts, commercial relationships and savings products. We are focused on improving earnings by maintaining a strong net interest margin and decreasing overhead expenses. We are fully implementing this strategy to increase capital. However, these efforts alone may not provide us adequate capital if further loan losses are realized.

For regulatory purposes, trust preferred securities are permitted to be included in capital ratios. In 2010, we began deferring interest payments on the trust preferred securities and the 20 consecutive quarter deferral period ends on January 7, 2015. We have reserved funds at the holding company to pay the accrual amount and plan to enter the deferral period again immediately following payment. Under the conditions of the formal written agreement, we are prohibited to pay the



## **Table of Contents**

deferred interest without obtaining regulatory approval to do so. We have been informed by the Federal Reserve that they may not permit the payment at its due date which in a worst case scenario could result in the Company being in default. Management is working to meet the conditions which management believes would assist in gaining regulatory approval and exploring what options are available if the regulators do not allow payment to be made. This is a top priority of management and the board of directors.

No cash dividends have been paid historically and none are anticipated in the foreseeable future. Earnings will continue to be retained to build capital.

## **Liquidity**

We closely monitor our liquidity and our liquid assets in the form of cash, due from banks, federal funds sold, and unpledged available-for-sale investments were \$134.7 million at June 30, 2014, up from \$116.8 million at December 31, 2013. We plan to invest surplus short-term assets in investment securities and maintain liquidity at levels adequate to meet potential liquidity needs during 2014.

At June 30, 2014, all of our investments are classified as available-for-sale, providing an additional source of liquidity in the amount of \$66.7 million, which is net of those securities pledged as collateral. This will primarily serve as a source of liquidity while yielding a higher return than other short term investment options, such as federal funds sold and overnight deposits with the Federal Reserve Bank. We have increased our investment portfolio from \$79.1 million at December 31, 2013 to \$85.8 million at June 30, 2014. Our strategy is to manage the portfolio with future purchases that reduce price risk in a rising interest rate environment and shorten the duration of these securities to be able to invest in higher yielding loans and investments when interest rates do rise again. The \$759 thousand increase in fair market value resulted in a net unrealized loss of \$695 thousand at June 30, 2014 compared to the net unrealized loss at December 31, 2013, which was \$1.5 million. This unrealized loss of \$695 thousand, could negatively impact earnings if the investment portfolio had to be quickly liquidated.

Our loan to deposit ratio was 76.46% at June 30, 2014 and 79.65% at year-end 2013. We anticipate this ratio to remain below 80% in the future. We can further lower the ratio as management deems appropriate by managing the rate of growth in our loan portfolio and by offering special promotions to entice new deposits. This can be done by changing interest rates charged or limiting the amount of new loans approved.

Available third party sources of liquidity remain intact at June 30, 2014 which includes the following: our line of credit with the Federal Home Loan Bank of Atlanta, the brokered certificates of deposit markets, internet certificates of deposit, and the discount window at the Federal Reserve Bank of Richmond.

At June 30, 2014, we had borrowings from the Federal Home Loan Bank totaling \$4.8 million as compared to \$5.4 million at December 31, 2013. None are overnight and subject to daily interest rate changes. The borrowings have a maturity date in the year 2018, but reduce in principal amounts monthly. The decrease of \$600 thousand was due to regularly scheduled principal payments. We also used our line of credit with the Federal Home Loan Bank to issue a letter of credit for \$3.0 million in 2010 and \$7.0 million in 2013 to the Treasury Board of Virginia for collateral on public funds. An additional \$93.0 million was available on June 30, 2014 on the \$107.8 million line of credit, which is secured by a blanket lien on our residential real estate loans.

We have access to the brokered deposits market. Currently we have \$2.7 million in 10 year term time deposits comprised of \$3 thousand incremental deposits which yield an interest rate of 4.10%. With the exception of CDARS time deposits, we have no other brokered deposits. Though this has not been a strategy in the past, we may utilize this source in the future as a lower cost source of funds.

We are a member of an internet certificate of deposit network whereby we may obtain funds from other financial institutions at auction. We may invest funds through this network as well. Currently, we only intend to use this source of liquidity in a liquidity crisis event.

The Bank has access to additional liquidity through the Federal Reserve Bank discount window for overnight funding needs. We may collateralize this line with investment securities and loans at our discretion; however, we do not anticipate using this funding source except as a last resort.

Additional liquidity is expected to be provided by loan repayments and core deposit growth that will result from an increase in market share in our targeted trade area.

With the increased asset liquidity and other external sources of funding, we believe at the Bank level we have adequate liquidity and capital resources to meet our requirements and needs for the foreseeable future. However, liquidity can be further affected by a number of factors such as counterparty willingness or ability to extend credit, regulatory actions and customer preferences, some of which are beyond our control.

## **Table of Contents**

Concerning the Company's liquidity, we have \$4.3 million in cash as of June 30, 2014. These funds will be used to pay operating expenses, trust preferred interest payments (upon regulatory approval), and provide additional capital injections to the Bank, if needed. As of now, all interest payments to the trust preferred securities are deferred. In the event, trust preferred interest payments are no longer deferred, then the Company may have the cash to meet this obligation without any reliance on the Bank if capital injections in the Bank are not necessary. The current deferred liability totals \$2.2 million and the Company has the funds reserved to pay it in the first quarter of 2015 subject to regulatory approval.

As a result of the conversion of director notes and the common stock offering, a total of 2,370,900 common stock warrants were issued. The warrants are immediately through December 2017 at a price of \$1.75 per share. During 2013, 6,758 warrants were exercised, which reduced the number of warrants outstanding at June 30, 2014 to 2,364,142. When, and if, these warrants are exercised, additional funds may be received by the Company, which provides potentially up to \$4.1 million in additional liquidity and capital at the Company level. Additional contingent funding sources will be explored as available.

### **Off Balance Sheet Items and Contractual Obligations**

There have been no material changes during the quarter ended June 30, 2014 to the off-balance sheet items and the contractual obligations disclosed in our annual report on Form 10-K for the fiscal year ended December 31, 2013.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Not Applicable.

### **Item 4. Controls and Procedures**

We have carried out an evaluation, under the supervision and with the participation of our management, including our President and Chief Executive Officer (our CEO) and our Executive Vice President and Chief Financial Officer (our CFO), of the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)) as of the end of the period covered by this report. Based upon that evaluation, our CEO and CFO concluded that our disclosure controls and procedures were operating effectively in providing reasonable assurance that (a) the information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and (b) such information is accumulated and communicated to our management, including our CEO and CFO, as appropriate to allow timely decisions regarding required disclosure.

### **Changes in Internal Control Over Financial Reporting**

There were no changes in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) during the quarter ended June 30, 2014 that have materially affected or are reasonably likely to materially affect the Company's internal control over financial reporting.

**Table of Contents**

**Part II Other Information**

**Item 1. Legal Proceedings**

There are no pending or threatened legal proceedings to which the Company or any of its subsidiaries is a party or to which the property of the Company or any of its subsidiaries is subject that, in the opinion of management, may materially impact the financial condition of the Company.

We became aware of a lawsuit against the Bank in April 2010. This case involves a claim against the Bank by a joint venture between Bank customers, some of whom are former members of senior management, and three investors. The allegation is that the joint venture, VFI, should have priority over the Bank's deed of trust in order for VFI's unrecorded and unrecordable ground lease to be enforceable for its full ten year term. There are also additional claims for damages resulting from allegations that the Bank's representatives imputed liability to the Bank based upon breach of fiduciary duty, fraud, and collaboration. The parties agreed to litigate the ground lease issue first and are now in negotiations to resolve all pending issues due to the fact that the business associated with the building has ceased and the building is vacant. Attempts to mediate this matter have been unsuccessful and a pretrial hearing was held in April 2013. On January 24, 2014 a hearing was held and in March 2014 the Judge ruled in the Bank's favor regarding VFI's claim of unjust enrichment and a hearing was held in April 2014 to enter an order to this effect and release the lis pendens recorded against the property, however, the Judge declined to release the lis pendens pending resolution of the last remaining claim which is constructive trust and our defenses of unclean hands, laches and mootness. A hearing is set for August 2014 on the remaining claim of constructive trust and we will ask that a trial date be set at that time. Two of the three plaintiffs have withdrawn their claim in this matter. Management and Bank's counsel believe VFI's position is not supported by law or the facts presented.

**Item 1A. Risk Factors**

Not Applicable.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

Not Applicable

**Item 3. Defaults Upon Senior Securities**

Not Applicable

**Item 4. Mine Safety Disclosures**

Not Applicable

**Item 5. Other Information**

Not Applicable

**Item 6. Exhibits**  
See Index of Exhibits.

Table of Contents

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**NEW PEOPLES BANKSHARES,  
INC.  
(Registrant)**

By: /s/ JONATHAN H. MULLINS  
Jonathan H. Mullins  
President and Chief Executive Officer

Date: August 14, 2014

By: /s/ C. TODD ASBURY  
C. Todd Asbury  
Executive Vice President and Chief  
Financial Officer

Date: August 14, 2014

**Table of Contents****Index of Exhibits**

No.	Description
2.1	Agreement and Plan of Share Exchange dated August 15, 2011 (incorporated by reference to Exhibit 2 to Form 8-K filed December 17, 2011).
3.1	Amended Articles of Incorporation of New Peoples Bankshares, Inc. (incorporated by reference to Exhibit 3.1 to Form 10-Q for the quarterly period ended June 30, 2008 filed on August 11, 2008).
3.2	Bylaws of New Peoples Bankshares, Inc. (incorporated by reference to Exhibit 3.1 to Form 8-K filed on April 15, 2004).
4.1	Specimen Common Stock Certificate of New Peoples Bankshares, Inc. (incorporated by reference to Exhibit 4.1 to Form 10-Q for the quarterly period ended June 30, 2012 filed on August 14, 2012).
4.2	Form of Warrant to Purchase Shares of Common Stock (incorporated by reference to Exhibit 4.2 to Form 10-Q for the quarterly period ended June 30, 2012 filed on August 14, 2012).
4.3	Form of Rights Certificate (incorporated by reference to Exhibit 4.3 to Form 10-Q for the quarterly period ended June 30, 2012 filed on August 14, 2012).
10.1*	New Peoples Bank, Inc. 2001 Stock Option Plan (incorporated by reference to Exhibit 10.1 to Annual Report on Form 10-KSB for the fiscal year ended December 31, 2001).
10.2*	Form of Non-Employee Director Non-Qualified Stock Option Agreement (incorporated by reference to Exhibit 10.2 to Form 8-K filed November 30, 2004).
10.3*	Form of Incentive Stock Option Agreement (incorporated by reference to Exhibit 10.3 to Form 8-K filed November 30, 2004).
10.4*	Salary Continuation Agreement dated December 18, 2002 between New Peoples Bank, Inc. and Frank Sexton, Jr. (incorporated by reference to Exhibit 10.6 to Annual Report on Form 10-K for the fiscal year ended December 31, 2004).
10.5*	First Amendment dated June 30, 2003 to Salary Continuation Agreement between New Peoples Bank, Inc. and Frank Sexton, Jr. (incorporated by reference to Exhibit 10.7 to Annual Report on Form 10-K for the fiscal year ended December 31, 2004).
10.6*	Letter Agreement, dated as of June 29, 2009, between the Company and Kenneth D. Hart (incorporated by reference to Exhibit 10.1 to Quarterly Report on Form 10-Q for the quarter ended June 30, 2009).
10.7	Written Agreement, effective August 4, 2010, by and among New Peoples Bankshares, Inc., New Peoples Bank, Inc., the Federal Reserve Bank of Richmond and the State Corporation Commission Bureau of Financial Institutions (incorporated by reference to Exhibit 10.1 to Form 8-K filed August 6, 2010).
10.8	Engagement Letters of Scott & Stringfellow, LLC (incorporated by reference to Exhibit 10.8 to Form 10-Q for the quarterly period ended June 30, 2012 filed on August 14, 2012).
10.9	Convertible Note Payable, B. Scott White, dated June 27, 2012 (incorporated by reference to Exhibit 10.1 to Form 8-K filed June 29, 2012).
10.10	Convertible Note Payable, Harold Lynn Keene, dated June 27, 2012 (incorporated by reference to Exhibit 10.2 to Form 8-K filed June 29, 2012).

Edgar Filing: NEW PEOPLES BANKSHARES INC - Form 10-Q

- 31.1 Certification by Chief Executive Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act.
- 31.2 Certification by Chief Financial Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act.
- 32 Certification by Chief Executive Officer and Chief Financial Officer, as required by Section 906 of the Sarbanes-Oxley Act of 2002.
- 101 The following materials for the Company's 10-Q Report for the quarterly period ended June 30, 2014, formatted in XBRL: (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Income (Loss), (iii) the Consolidated Statements of Comprehensive Income, (iv) the Consolidated Statements of Changes in Stockholders' Equity, (v) the Consolidated Statements of Cash Flows, and (vi) the Notes to the Consolidated Financial Statements, tagged as blocks of text.

\* Denotes management contract.