Extended Stay America, Inc. Form 10-Q November 07, 2014 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form	10.	·O

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2014

Or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ______ to _____

Commission File Number: 001-36190 Commission File Number: 001-36191

Extended Stay America, Inc. ESH Hospitality, Inc. (Exact name of registrant as specified in its charter) (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of

Delaware (State or other jurisdiction of

incorporation or organization)

incorporation or organization)

46-3140312 (I.R.S. Employer

27-3559821 (I.R.S. Employer

Identification No.)

Identification No.)

11525 N. Community House Road, Suite 100

11525 N. Community House Road, Suite 100

Charlotte, North Carolina 28277 (Address of principal executive offices, zip code)

Charlotte, North Carolina 28277 (Address of principal executive offices, zip code)

(980) 345-1600

(980) 345-1600

(Registrant s telephone number, including area code) (Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Extended Stay America, Inc.

Yes x No "

ESH Hospitality, Inc.

Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Extended Stay America, Inc.

Yes x No "

ESH Hospitality, Inc.

Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Extended Stay America, Inc. Large accelerated filer "

Accelerated filer

Non-accelerated filer x (Do not check if a smaller reporting company) Smaller reporting company "

ESH Hospitality, Inc.

Large accelerated filer "

Accelerated filer

Non-accelerated filer x (Do not check if a smaller reporting company) Smaller reporting company indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Extended Stay America, Inc.

Yes " No x

ESH Hospitality, Inc.

Yes " No x

Indicate by check mark whether the registrants have filed all documents and reports required to be filed by Sections 12, 13, or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes x No "

204,627,256 shares of common stock, par value \$0.01 per share, of Extended Stay America, Inc., which are attached to and traded together with 204,627,256 shares of Class B common stock, par value \$0.01 per share, of ESH Hospitality, Inc., and 250,303,494 shares of Class A common stock, par value \$0.01 per share, of ESH Hospitality, Inc., were all outstanding as of October 31, 2014.

EXTENDED STAY AMERICA, INC.

ESH HOSPITALITY, INC.

QUARTERLY REPORT ON FORM 10-Q

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ABOUT THIS COMBINED QUARTERLY REPORT

This combined quarterly report on Form 10-Q is filed by Extended Stay America, Inc., a Delaware corporation (the Corporation), and its controlled subsidiary, ESH Hospitality, Inc., a Delaware corporation (ESH REIT). Both the Corporation and ESH REIT have securities that have been registered under the Securities Act of 1933, as amended (the Securities Act), which are publicly traded and listed on the New York Stock Exchange (the NYSE) as Paired Shares (as defined herein). Unless otherwise indicated or the context requires, the terms the Company, Extended Stay, Extended Stay America, we, our and us refer to the Corporation, ESH REIT and their subsidiaries considered as a single enterprise.

We believe combining the quarterly reports on Form 10-Q of the Corporation and ESH REIT into this single report results in the following benefits:

Enhances investors understanding of the Corporation and ESH REIT by enabling investors, whose ownership of Paired Shares (as defined herein) gives them an ownership interest in our hotel properties through ESH REIT and in the operation of our business through the Corporation, to view the business as a whole.

Eliminates duplicative and potentially confusing disclosure and provides a more streamlined presentation, since a substantial amount of our disclosure applies to the Corporation and ESH REIT.

Creates time and cost efficiencies through the preparation of one combined report instead of two separate reports.

This combined quarterly report on Form 10-Q presents the following sections or portions of sections for each of the Company and ESH REIT, where applicable:

Part I Item 1 Unaudited Financial Statements.

Part I Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations.

Part I Item 3 Quantitative and Qualitative Disclosures About Market Risk.

As required by Financial Accounting Standards Board (FASB) ASC 810, Consolidations, due to the Corporation s controlling financial interest in ESH REIT, the Corporation is required to consolidate ESH REIT s financial position, results of operations, comprehensive income and cash flows with those of the Corporation. As such, management s discussion and analysis of financial condition and results of operations and financial statements are presented herein for each of the Company, on a consolidated and combined basis, and ESH REIT. The Corporation s stand-alone financial condition and related information is discussed herein where applicable. In addition, with respect to other financial and non-financial disclosure items required by Form 10-Q, any material differences between the Corporation and ESH REIT are discussed separately herein.

This report also includes separate Part I Item 4 Controls and Procedures sections and separate Exhibit 31 and 32 certifications for each of the Corporation and ESH REIT in order to establish that the Chief Executive Officer and the Chief Financial Officer of the Corporation and the Chief Executive Officer and the Chief Financial Officer of ESH REIT have made the requisite certifications and that the Corporation and ESH REIT are compliant with Rule 13a-15 or Rule 15d-15 of the Securities Exchange Act of 1934 and 18 U.S.C. §1350.

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CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This combined quarterly report on Form 10-Q contains forward-looking statements within the meaning of the federal securities laws. All statements other than statements of historical facts included in this combined quarterly report on Form 10-Q may be forward-looking. When used in this combined quarterly report on Form 10-Q, the words believe, expect, anticipate, intend, estimate, will, look forward to and variations of such words or similar expressions intended to identify forward-looking statements. The forward-looking statements are not historical facts, and are based upon our current expectations, beliefs, estimates and projections, and various assumptions, many of which, by their nature, are inherently uncertain and beyond our control. Our expectations, beliefs, estimates and projections are expressed in good faith and we believe there is a reasonable basis for them. However, there can be no assurance that management s expectations, beliefs, estimates and projections will result or be achieved and actual results may vary materially from what is expressed in or indicated by the forward-looking statements.

There are a number of risks, uncertainties and other important factors, many of which are beyond our control, that could cause our actual results to differ materially from the forward-looking statements contained in this combined quarterly report on Form 10-Q. Such risks, uncertainties and other important factors include, but are not limited to:

changes in U.S. general and local economic activity and the impact of these changes on consumer demand for lodging and related services in general and for extended stay lodging in particular;

levels of spending in the business, travel and leisure industries, as well as consumer confidence;

increased competition and the over-building of hotels in our markets;

incidents or adverse publicity concerning our hotels or other extended stay hotels;

our ability to implement our business strategies profitably;

declines in occupancy and average daily rate;

our ability to retain the services of certain members of our management;

the ability of ESH REIT to qualify, and remain qualified, as a real estate investment trust (REIT) under the Internal Revenue Code of 1986, as amended (the Code);

actual or constructive ownership (including deemed ownership by virtue of certain attribution provisions under the Code) of Paired Shares (as defined herein) by investors who we do not control, which may cause ESH REIT to fail to meet the REIT income tests;

the availability of capital for renovations and future acquisitions; the high fixed cost of hotel operations; the seasonal and cyclical nature of the real estate and lodging businesses; interruptions in transportation systems, which may result in reduced business or leisure travel; events beyond our control, such as war, terrorist attacks, travel-related health concerns and natural disasters; changes in distribution arrangements, such as those with internet travel intermediaries; our ability to keep pace with improvements in technology utilized for reservations systems and other operating systems; decreases in brand loyalty due to increasing use of internet reservation channels; fluctuations in the supply and demand for hotel rooms; changes in the tastes and preferences of our customers; our ability to integrate and successfully operate any hotel properties acquired in the future and the risks associated with these hotel properties; changes in federal, state or local tax law, including legislative, administrative, regulatory or other actions affecting REITs or changes in interpretations thereof or increased taxes resulting from tax audits; the cost of compliance with and liabilities under environmental, health and safety laws; changes in real estate and zoning laws and increases in real property tax rates; increases in interest rates and operating costs; our substantial indebtedness;

inadequate insurance coverage;

adverse litigation judgments or settlements; and

our status as a controlled company.

There may be other factors that may cause our actual results to differ materially from the forward-looking statements, including factors disclosed in our combined annual report on Form 10-K filed with the SEC on March 20, 2014 and in other filings with the SEC. You should evaluate all forward-looking statements made in this combined quarterly report on Form 10-Q in the context of these risks and uncertainties.

We caution you that the risks, uncertainties and other factors referenced above may not contain all of the risks, uncertainties and other factors that are important to you. In addition, we cannot assure you that we will realize the results, benefits or developments that we expect or anticipate or, even if substantially realized, that they will result in the consequences or affect us or our business in the way expected. We undertake no obligation to publicly update or revise any forward-looking statements to reflect subsequent events or circumstances, except as required by law.

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PART I FINANCIAL INFORMATION

Item 1. Unaudited Financial Statements EXTENDED STAY AMERICA, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

AS OF SEPTEMBER 30, 2014 AND DECEMBER 31, 2013

(In thousands, except share and per share amounts)

(Unaudited)

	Sej	otember 30, 2014	De	cember 31, 2013
ASSETS				
PROPERTY AND EQUIPMENT - Net of accumulated depreciation of				
\$575,824 and \$439,371	\$	4,094,166	\$	4,127,317
RESTRICTED CASH		161,105		47,339
CASH AND CASH EQUIVALENTS		20,431		60,457
INTANGIBLE ASSETS - Net of accumulated amortization of \$5,470 and				
\$4,440		32,000		33,030
GOODWILL		55,633		55,633
DEFERRED FINANCING COSTS - Net of accumulated amortization of				
\$20,953 and \$11,313		40,283		51,251
ACCOUNTS RECEIVABLE - Net of allowance for doubtful accounts of				
\$2,461 and \$1,404		34,265		21,566
OTHER ASSETS		70,508		53,094
TOTAL ASSETS	\$	4,508,391	\$	4,449,687
LIABILITIES AND EQUITY				
LIABILITIES:				
Mortgage loans payable	\$	2,518,049	\$	2,519,843
Term loan facility payable - Net of discount of \$1,774 and \$0		373,226		, ,
Mezzanine loans payable		, -		365,000
Revolving credit facilities				20,000
		21,202		21,202

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Mandatorily redeemable preferred stock \$0.01 par value, \$1,000 redemption		
value, 8.0%, 350,000,000 shares authorized, 21,202 shares issued and		
outstanding as of September 30, 2014 and December 31, 2013		
Accounts payable and accrued liabilities	185,486	175,122
Deferred tax liabilities	18,025	7,312
Total liabilities	3,115,988	3,108,479
COMMITMENTS AND CONTINGENCIES (Note 10)		
EQUITY:		
Common stock - \$0.01 par value, 3,500,000,000 shares authorized, 204,627,256		
and 204,787,500 shares issued and outstanding as of September 30, 2014 and		
December 31, 2013, respectively	2,048	2,048
Additional paid in capital	778,185	772,359
Retained earnings (accumulated deficit)	72,138	(25,763)
Accumulated foreign currency translation	(4,459)	(4,068)
Total Extended Stay America, Inc. shareholders equity	847,912	744,576
Noncontrolling interests	544,491	596,632
Total equity	1,392,403	1,341,208
TOTAL LIABILITIES AND EQUITY	\$ 4,508,391	\$ 4,449,687

See accompanying notes to unaudited condensed consolidated and combined financial statements.

EXTENDED STAY AMERICA, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED AND COMBINED STATEMENTS OF OPERATIONS

FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2014 AND 2013

(In thousands, except per share amounts)

(Unaudited)

	Three Mor Septem 2014		Nine Months Endo September 30, 2014 2013		
REVENUES:					
Room revenues	\$ 333,970	\$ 308,077	\$917,286	\$849,654	
Other hotel revenues	4,583	5,297	13,497	13,562	
Management fees, license fees and other revenues		279		830	
Total revenues	338,553	313,653	930,783	864,046	
OPERATING EXPENSES:					
Hotel operating expenses	159,125	144,931	448,253	408,019	
General and administrative expenses	19,579	24,534	64,227	68,678	
Depreciation and amortization	47,124	42,669	139,401	124,523	
Gain on sale of hotel properties	(864)		(864)		
Managed property payroll expenses		185		565	
Restructuring expenses				605	
Acquisition transaction expenses				110	
Impairment of long-lived assets		1,942		3,330	
Total operating expenses	224,964	214,261	651,017	605,830	
OTHER INCOME	1	643	272	659	
INCOME FROM OPERATIONS	113,590	100,035	280,038	258,875	
OTHER NON-OPERATING EXPENSE	1,058		2,837		
INTEREST EXPENSE, NET	33,377	53,010	116,464	157,851	
INCOME BEFORE INCOME TAX EXPENSE	79,155	47,025	160,737	101,024	

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INCOME TAX EXPENSE	18,970	447	38,187	2,990
NET INCOME	60,185	46,578	122,550	98,034
NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS	(16,310)	(422)	(24,649)	(860)
	(10,010)	(:==)	(= 1,0 1)	(555)
NET INCOME ATTRIBUTABLE TO COMMON SHAREHOLDERS OR MEMBERS	\$ 43,875	\$ 46,156	\$ 97,901	\$ 97,174
NET INCOME PER COMMON SHARE - BASIC	\$ 0.22	\$ 0.27	\$ 0.48	\$ 0.57
NET INCOME PER COMMON SHARE - DILUTED	\$ 0.21	\$ 0.27	\$ 0.48	\$ 0.56
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING - BASIC	203,593	170,433	203,449	170,387
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING - DILUTED	204,540	171,825	204,492	171,855

See accompanying notes to unaudited condensed consolidated and combined financial statements.

EXTENDED STAY AMERICA, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED AND COMBINED STATEMENTS OF COMPREHENSIVE INCOME

FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2014 AND 2013

(In thousands)

(Unaudited)

	Three Mon Septemb		Nine Months Endo September 30,	
	2014	2013	2014	2013
NET INCOME	\$ 60,185	\$ 46,578	\$ 122,550	\$ 98,034
FOREIGN CURRENCY TRANSLATION	(2,462)	125	(574)	(200)
COMPREHENSIVE INCOME	57,723	46,703	121,976	97,834
COMPREHENSIVE INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS	(15,391)	(407)	(24,466)	(860)
COMPREHENSIVE INCOME ATTRIBUTABLE TO COMMON SHAREHOLDERS OR MEMBERS	\$ 42,332	\$ 46,296	\$ 97,510	\$ 96,974

See accompanying notes to unaudited condensed consolidated and combined financial statements.

EXTENDED STAY AMERICA, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED AND COMBINED STATEMENTS OF CHANGES IN EQUITY

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014 AND 2013

(In thousands)

(Unaudited)

			Accumula Foreigi				
	Members Capital	Retained Earnings	Currence Translati	•		ontrolling terests	Total Equity
BALANCE - January 1, 2013	\$ 744,524	\$ 5,010	\$ 12	4 \$ 749,658	\$	3,157	\$752,815
Net income		97,174		97,174		860	98,034
Foreign currency translation			(20	0) (200)		(200)
HVM distributions						(2,023)	(2,023)
ESH REIT common distributions		(18,400)		(18,400)		(18,400)
ESH REIT preferred distributions		(8)		(8)		(8)
Equity-based compensation	3,388			3,388			3,388
BALANCE - September 30, 2013	\$ 747,912	\$ 83,776	\$ (7	(6) \$ 831,612	\$	1,994	\$833,606

	Commo	n Stock		Retained	Accumulated	ì		
				Earnings	Foreign	Total		
			Additional	Accumulate	edCurrencyS	hareholde N	oncontrollin	g Total
	Shares	Amoun	aid in Capit	al Deficit)	Translation	Equity	Interests	Equity
BALANCE -								
January 1, 2014	204,788	\$ 2,048	\$ 772,359	\$ (25,763)	\$ (4,068)	\$ 744,576	\$ 596,632	\$1,341,208
Net income				97,901		97,901	24,649	122,550
Foreign currency								
translation					(391)	(391)	(183)	(574)
ESH REIT common								
distributions							(77,946)	(77,946)
ESH REIT preferred								
distributions							(8)	(8)
Equity-based								
compensation	(161)		5,826			5,826	1,347	7,173

BALANCE -

September 30, 2014 204,627 \$ 2,048 \$ 778,185 \$ 72,138 \$ (4,459) \$ 847,912 \$ 544,491 \$ 1,392,403

See accompanying notes to unaudited condensed consolidated and combined financial statements.

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EXTENDED STAY AMERICA, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED AND COMBINED STATEMENTS OF CASH FLOWS

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014 AND 2013

(In thousands)

(Unaudited)

	Nine Months Ended September 30, 2014 2013		
OPERATING ACTIVITES:			
Net income	\$ 122,550	\$ 98,034	
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation	138,371	123,493	
Foreign currency transaction loss	2,837		
Amortization and write-off of deferred financing costs and debt discount	16,291	9,161	
Amortization of intangible assets	1,030	1,030	
Amortization of above-market ground leases	(101)	(102)	
Loss on disposal of property and equipment	2,711	2,303	
Gain on sale of hotel properties	(864)		
Impairment of long-lived assets		3,330	
Equity-based compensation	7,173	3,388	
Deferred income tax expense (benefit)	10,713	(77)	
Changes in assets and liabilities:			
Accounts receivable, net	(12,742)	(10,919)	
Other assets	(2,037)	1,275	
Accounts payable and accrued liabilities	17,395	45,069	
Net cash provided by operating activities	303,327	275,985	
INVESTING ACTIVITIES:			
Purchases of property and equipment	(125,892)	(117,842)	
Proceeds from sale of hotel properties, net	3,223		
Increase in restricted cash	(113,822)	(86,090)	
Proceeds from insurance recoveries	7,272	944	
(Increase) decrease in cash collateral related to insurance reserves	(17,416)	7,849	
Net cash used in investing activities	(246,635)	(195,139)	

Principal payments on mortgage loans	(1,794)	(187)
Principal payments on mezzanine loans	(365,000)	
Proceeds from term loan facility, net of discount	373,125	
Payment of deferred financing costs	(5,222)	(107)
Proceeds from revolving credit facilities	210,000	
Payments on revolving credit facilities	(230,000)	

Payments on revolving credit facilities (230,000)

ESH REIT common distributions (18,400)

ESH REIT preferred distributions (8) (8)

Distributions to noncontrolling interests (77,754)

Net cash used in financing activities (96,653) (20,725)

CHANGES IN CASH AND CASH EQUIVALENTS DUE TO CHANGES IN		
FOREIGN		
CURRENCY EXCHANGE RATES	(65)	(191)
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(40,026)	59,930

CASH AND CASH EQUIVALENTS - Beginning of period	60,457	103,582
CASH AND CASH EQUIVALENTS - End of period	\$ 20,431	\$ 163,512

SUPPLEMENTAL CASH FLOW INFORMATION:

Capital expenditures included in accounts payable and accrued liabilities

FINANCING ACTIVITES:

Cash payments for interest	\$ 88,045	\$ 1	37,631
Income tax payments - net of refunds of \$219 and \$76	\$ 28,478	\$	1,151
NONCASH INVESTING ACTIVITY:			

14,064

8,494

See accompanying notes to unaudited condensed consolidated and combined financial statements.

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EXTENDED STAY AMERICA, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED AND COMBINED FINANCIAL STATEMENTS

AS OF SEPTEMBER 30, 2014 AND DECEMBER 31, 2013, AND FOR THE THREE AND NINE MONTHS ENDED

SEPTEMBER 30, 2014 AND 2013

(Unaudited)

1. BUSINESS, ORGANIZATION AND BASIS OF CONSOLIDATION AND COMBINATION

Extended Stay America, Inc. (the Corporation) was incorporated in the state of Delaware on July 8, 2013. Prior to November 2013, the Corporation had no operations. ESH Hospitality, Inc. (ESH REIT) was formed as a limited liability company in the state of Delaware on September 16, 2010 and was converted to a corporation on November 5, 2013. The formation of the Corporation and the conversion of ESH REIT into a Delaware corporation were completed as part of the Pre-IPO Transactions, defined and discussed below, and in contemplation of the Corporation s and ESH REIT s initial public offering. Subsequent to the Pre-IPO Transactions, the Corporation holds all of the issued and outstanding Class A common stock of ESH REIT, which represents approximately 55% of the outstanding common stock of ESH REIT. Due to its controlling interest in ESH REIT, the Corporation consolidates the financial position, results of operations, comprehensive income and cash flows of ESH REIT. The term, the Company, as used herein refers to the Corporation and ESH REIT and their subsidiaries presented on a consolidated and combined basis.

As of September 30, 2014 and December 31, 2013, the Company and ESH REIT owned and operated 679 and 681 hotel properties, respectively, in 44 U.S. states consisting of approximately 75,500 and 75,700 rooms, respectively, and three hotels in Canada consisting of approximately 500 rooms. The majority of hotels are operated under the core brand name Extended Stay America. Three Canadian hotels operate under the brand name Extended Stay Canada and 47 hotels are operated under the brand name Crossland Economy Studios.

Organization Prior to the Pre-IPO Transactions and Initial Public Offering

ESH REIT s predecessor, ESH Hospitality LLC, was directly owned by ESH Hospitality Holdings LLC (Holdings), a Delaware limited liability company, whose members were investment funds sponsored and managed by Centerbridge Partners L.P., Paulson & Co. Inc. and The Blackstone Group L.P. and their affiliates (collectively, the Sponsors).

The hotels were leased by ESH Hospitality LLC s taxable REIT subsidiaries (the Operating Lessees) which contracted with HVM LLC (HVM), a separate, independently owned hotel management and administrative services company, to manage the hotels and provide certain other administrative services. HVM was indirectly owned by individuals who were each active in the business of HVM and was managed by an entity indirectly owned by employees of the Sponsors. The brand names were owned by a subsidiary of ESH Strategies LLC (ESH Strategies), a Delaware limited liability company that licensed the brand names to the Operating Lessees. ESH Strategies (together with ESH Hospitality LLC, the Company s predecessor) was directly owned by ESH Hospitality Strategies Holdings LLC (Strategies Holdings), a Delaware limited liability company, whose members were substantially the same investment

funds as those that owned Holdings.

The Pre-IPO Transactions

The Pre-IPO Transactions, which were completed in November 2013, restructured and reorganized the then-existing businesses and entities prior to the Corporation s and ESH REIT s initial public offering, and consisted primarily of the following:

Holdings distributed 96.5% of the common stock of ESH REIT to the holders of Class A Units in Holdings and retained the remaining shares, which were subsequently paired with Corporation common stock and distributed as described below; the common stock of ESH REIT was recapitalized into two classes of common stock: Class A common stock and Class B common stock.

The Sponsors acquired the Corporation for a nominal fee.

ESH REIT transferred the Operating Lessees to newly-formed, wholly-owned subsidiaries of the Corporation; in connection with the transfer of 1.0% of the Operating Lessees, the Corporation paid ESH REIT approximately \$1.6 million and the operating leases were amended to reflect then current fair market value terms.

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A newly-formed, wholly-owned subsidiary of the Corporation, ESA Management LLC (ESA Management), acquired all of the assets and assumed all of the liabilities of HVM for approximately \$0.8 million; the existing management agreements were terminated and ESA Management entered into new management agreements with the Operating Lessees. ESA Management assumed sponsorship of HVM s savings plan that qualifies under Section 401(k) of the Internal Revenue Code of 1986, as amended (the Code) (see Note 13).

The shareholders of ESH REIT contributed the Class A common stock of ESH REIT, representing approximately 55% of the outstanding common stock of ESH REIT, to the Corporation in exchange for common stock of the Corporation; the common stock of the Corporation was stapled to, or paired with, the Class B common stock of ESH REIT on a one-for-one basis, forming the Paired Shares offered pursuant to the Corporation s and ESH REIT s initial public offering.

The Corporation acquired all of the interests in ESH Strategies in exchange for approximately \$21.2 million of mandatorily redeemable preferred stock of the Corporation, which pays preferred dividends at 8.0% per annum (see Note 7).

Holdings distributed its remaining Paired Shares.

Because the Sponsors owned the same percentages of the Company subsequent to the Pre-IPO Transactions as they owned of Holdings and Strategies Holdings prior to the Pre-IPO Transactions, a non-substantive exchange occurred. Accordingly, the transfer of net assets that occurred in connection with the Pre-IPO Transactions was recognized at historical cost basis.

Following the Pre-IPO Transactions, the Corporation, through its direct wholly-owned subsidiaries, leases the hotel properties from ESH REIT, owns the trademarks related to the business and self-manages the hotel properties. ESH REIT owns all of the hotel properties. The Corporation owns, and is expected to continue to own, all of the Class A common stock of ESH REIT, which represents approximately 55% of the outstanding common stock of ESH REIT.

Initial Public Offering and Secondary Offering

On November 18, 2013, the Corporation and ESH REIT completed an initial public offering (the Offering) of 32,487,500 Paired Shares for cash consideration of \$20.00 per Paired Share, each Paired Share consisting of one share of common stock, par value \$0.01 per share, of the Corporation, that is attached to and trades as a single unit with one share of Class B common stock, par value \$0.01 per share, of ESH REIT. The Offering raised total gross proceeds to the Corporation and ESH REIT of approximately \$649.8 million.

After deducting underwriting discounts, commissions and other transaction costs, the Offering raised proceeds to the Corporation and ESH REIT of approximately \$602.2 million. The proceeds were divided among the Corporation and ESH REIT based on their relative valuations. The Corporation used the majority of the proceeds it received to purchase shares of Class A common stock of ESH REIT to maintain its ownership of approximately 55% of the outstanding common stock of ESH REIT. ESH REIT used its proceeds from the Offering, including proceeds received pursuant to the sale of Class A common stock to the Corporation, in addition to cash on hand, to repay \$715.0 million of its 2012 Mezzanine Loans (see Note 6).

On August 12, 2014, certain selling stockholders (the Selling Shareholders) sold 24,150,000 Paired Shares as part of a secondary offering. The Selling Shareholders consisted solely of entities affiliated with the Sponsors and did not

include officers or directors of the Corporation or ESH REIT. Neither the Corporation nor ESH REIT sold any Paired Shares in the secondary offering or received proceeds from the secondary offering. The Corporation and ESH REIT did, however, incur professional fees in connection with the secondary offering. For the three and nine months ended September 30, 2014, total costs incurred were approximately \$0.6 million and \$1.5 million, respectively.

As of September 30, 2014, the public owns approximately 29.1% of the outstanding Paired Shares, while the Sponsors and senior management, including certain directors, own approximately 70.9% of the outstanding Paired Shares.

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Basis of Consolidation and Combination

The accompanying unaudited condensed consolidated and combined financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). References to the Company, its financial position, results of operations, comprehensive income, changes in equity and cash flows mean the Corporation and its consolidated subsidiaries, including the Operating Lessees, ESH Strategies, ESA Management and ESH REIT for the three and nine months ended September 30, 2014, and to the Company s predecessor, which includes ESH REIT s predecessor, ESH Strategies and HVM (see Notes 2 and 9), for the three and nine months ended September 30, 2013.

For the three and nine months ended September 30, 2014, third party equity interests in ESH REIT consist of all of the shares of Class B common stock of ESH REIT, which represent approximately 45% of ESH REIT s total common equity, and 125 shares of preferred stock of ESH REIT. These interests, which are not owned by the Corporation, are presented as noncontrolling interests in the accompanying unaudited condensed consolidated and combined financial statements.

For the three and nine months ended September 30, 2013, third party equity interests in HVM, which represented all of HVM s equity, were not owned by the Company and are presented as noncontrolling interests in the accompanying unaudited condensed consolidated and combined financial statements (see Notes 2 and 9). ESH REIT s predecessor and ESH Strategies were entities under common ownership of substantially the same investment funds of the Sponsors and common management. The Sponsors reorganized ESH REIT s predecessor and ESH Strategies as part of the Pre-IPO Transactions to effect the Offering. Since the Pre-IPO Transactions, which resulted in the entities becoming a consolidated group, were accounted for at historical cost, the Company s predecessor financial information combines ESH REIT s predecessor financial information with that of ESH Strategies.

All intercompany accounts and transactions have been eliminated.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Interim Presentation Certain information and footnote disclosures normally included in financial statements presented in accordance with U.S. GAAP have been condensed or omitted in the accompanying unaudited condensed consolidated and combined financial statements. The Company believes the disclosures made are adequate to prevent the information presented from being misleading. However, the unaudited condensed consolidated and combined financial statements should be read in conjunction with the audited consolidated and combined financial statements as of and for the year ended December 31, 2013 included in the combined annual report on Form 10-K filed with the SEC on March 20, 2014.

The accompanying unaudited condensed consolidated and combined financial statements reflect all adjustments (consisting only of normal and recurring items) necessary to present fairly the Company's financial position as of September 30, 2014, the results of the Company's operations and comprehensive income for the three and nine months ended September 30, 2014 and 2013 and changes in equity and cash flows for the nine months ended September 30, 2014 and 2013. Interim results are not necessarily indicative of full year performance because of the impact of seasonal and short-term variations, including the impact of our hotel reinvestment program.

Use of Estimates The preparation of the accompanying unaudited condensed consolidated and combined financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosures of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Management used

significant estimates to estimate the useful lives of tangible assets as well as the assessment of tangible and intangible assets, including goodwill, for impairment, estimated liabilities for insurance reserves and the grant-date fair value per restricted stock award/restricted stock unit related to equity-based compensation. Actual results could differ from those estimates.

Restricted Cash Restricted cash consists of amounts held in cash management accounts and in escrows for the payment of hotel occupancy/sales taxes, property taxes and insurance, capital improvements, ground leases, operating expenses (including management fees and reimbursements) and mortgage debt service, all as required by ESH REIT s mortgage loan agreement (see Note 6).

Property and Equipment Property and equipment additions are recorded at cost. Major improvements that extend the life or utility of property or equipment are capitalized and depreciated over a period equal to the shorter of the estimated useful life of the improvement or the remaining estimated useful life of the asset. Ordinary repairs and maintenance are charged to expense as incurred. Depreciation and amortization are recorded on a straight-line basis over estimated useful lives which range from 1 year to 49 years.

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Management assesses whether there has been impairment of the value of property and equipment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Subsequent to the Pre-IPO Transactions, recoverability of property and equipment is measured by a comparison of the carrying amount of a hotel property to the estimated future undiscounted cash flows expected to be generated by the hotel property. Impairment is recognized when estimated future undiscounted cash flows, including proceeds from disposition, are less than the carrying value of the hotel property. The estimation of future undiscounted cash flows is inherently uncertain and relies upon assumptions regarding current and future economic and market conditions. If such conditions change, then an impairment charge to reduce the carrying value of the hotel property could occur in a future period in which conditions change.

Subsequent to the Pre-IPO Transactions, to the extent that a hotel property is impaired, the excess carrying amount of the hotel property over its estimated fair value is charged to operating earnings. Fair value is determined based upon the discounted cash flows of the hotel property, quoted market prices or independent appraisals, as considered necessary. The Company recognized impairment charges related to property and equipment of approximately \$1.9 million for the three months ended September 30, 2013, and approximately \$3.3 million for the nine months ended September 30, 2013. No impairment charges were recognized for the three and nine months ended September 30, 2014 (see Note 4).

Variable Interest Entity During the three and nine months ended September 30, 2013, the Company held a variable interest in HVM, a separate, independently owned hotel management and administrative services company (see Note 9). The Company s maximum exposure to loss as a result of its involvement with HVM was related to the need to secure alternative hotel management services and systems support if HVM were ever unable to fulfill its obligations under its management agreements with ESH REIT. The assets of HVM could not be used to settle obligations of the Company and the Company s assets could not be used to settle obligations of HVM. For both the three and nine months ended September 30, 2013, the Company represented approximately 99.5% of the business conducted by HVM. The Company concluded that it was the primary beneficiary of HVM and, as a result, consolidated the results of operations, comprehensive income and cash flows of HVM for the three and nine months ended September 30, 2013. Since the Company had no equity interest in HVM, the results of operations and members—capital of HVM were reported as noncontrolling interests in the accompanying unaudited condensed consolidated and combined financial statements for the three and nine months ended September 30, 2013. During the three and nine months ended September 30, 2014, HVM no longer met the definition of a variable interest entity.

HVM provided hotel management and administrative services, including the supervision, direction, and control of the operations, management and promotion of the hotel properties in a manner associated with extended-stay hotels of similar size, type, or usage in similar locations. See summarized financial information of HVM in Note 9.

Segments The Company s hotel operations represent a single operating segment based on the way the Company manages its business. The Company s hotels provide similar services, use similar processes to sell those services and sell their services to similar classes of customers. The amounts of long-lived assets and net sales outside the U.S. are not significant for any of the periods presented.

Recently Issued Accounting Standards

Presentation of Financial Statements - Going Concern In August 2014, the Financial Accounting Standards Board (FASB) issued an accounting standard which provides guidance on determining when and how reporting entities must disclose going concern uncertainties in their financial statements. The new standard requires management to perform interim and annual assessments of an entity s ability to continue as a going concern within one year of the date of issuance of the entity s financial statements. Further, an entity must provide certain disclosures if there is substantial

doubt about its ability to continue as a going concern. The new accounting standard is effective for interim and annual reporting periods beginning after December 15, 2016, and early adoption is permitted. The Company does not expect the adoption of this guidance to have a material effect on its consolidated and combined financial statements.

Contractual Revenue In May 2014, the FASB issued an accounting standards update which amends existing revenue recognition accounting standards. This update is based on the principle that revenue is recognized when an entity transfers goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The updated accounting standard also requires more detailed disclosure to enable users of financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. The updated accounting standard is effective for annual reporting periods beginning after December 15, 2016, and shall be applied using one of two retrospective application methods. Early adoption is not permitted. The Company does not expect the adoption of the updated accounting standard to have a material effect on its consolidated and combined financial statements.

Reporting Discontinued Operations In April 2014, the FASB issued an accounting standards update which modifies the definition of discontinued operations and requires that only disposals of components of an entity that represent a strategic shift that has (or will have) a major effect on an entity s operations and financial results be reported as discontinued operations in the financial statements. This updated accounting standard is effective for all disposals (or classifications as held for sale) of an entity that occur within annual periods beginning on or after December 15, 2014 and interim periods within those years. Early adoption is permitted, but only for disposals that have not been reported in financial statements previously issued or available for issuance. The Company adopted this guidance as of January 1, 2014, and it did not have a material effect on the Company s accompanying unaudited condensed consolidated and combined financial statements. This guidance is expected to result in reporting discontinued operations less frequently than the previous accounting standard.

Income Taxes In July 2013, the FASB issued an accounting standards update which provides explicit guidance on the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss or a tax credit carryforward exists. This updated accounting standard is effective for interim and annual reporting periods beginning after December 15, 2013 and should be applied prospectively to all unrecognized tax benefits that exist at the effective date, and retrospective application is permitted. The adoption of this guidance did not have a material effect on the Company s accompanying unaudited condensed consolidated and combined financial statements.

Cumulative Translation Adjustment In March 2013, the FASB issued an accounting standards update that indicates when the cumulative translation adjustment (CTA) related to an entity is investment in a foreign entity should be released to earnings. The CTA should be released when an entity sells a foreign subsidiary or a group of net assets within a foreign entity and the sale represents the substantially complete liquidation of the investment in a foreign entity. The CTA should also be released when an entity no longer has a controlling financial interest in an investment in a foreign entity. This updated accounting standard is effective for interim and annual reporting periods beginning after December 15, 2013 and shall be applied prospectively. The adoption of this guidance did not have a material effect on the Company is accompanying unaudited condensed consolidated and combined financial statements.

3. NET INCOME PER SHARE

Basic net income per share is computed by dividing net income available to common shareholders by the weighted average number of shares of the Corporation sunrestricted common stock outstanding. Diluted net income per share is computed by dividing net income available to common shareholders, as adjusted for potentially dilutive securities, by the weighted average number of shares of the Corporation sunrestricted common stock outstanding plus other potentially dilutive securities. Dilutive securities include equity-based awards issued under long-term incentive plans.

As discussed in Note 1, in November 2013, the Company completed the Pre-IPO Transactions. For purposes of computing net income per share, it is assumed that the recapitalization of the Company had occurred for all periods presented and therefore the outstanding shares have been adjusted to reflect the conversion of shares that took place in contemplation of the Offering. Accordingly, the denominators in the computations of basic and diluted net income per share for the three and nine months ended September 30, 2013, reflect the Company predecessor s recapitalization.

The calculations of basic and diluted net income per share, including a reconciliation of the numerators and denominators, are as follows:

Three Months Ended September 30,

Nine Months Ended September 30,

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	2014 2013		2013	2014		2	2013	
(in thousands, except per share amounts)								
Numerator:								
Net income available to common shareholders - basic	\$ 43	3,875	\$.	46,156	\$ 9	97,901	\$ 9	97,174
Less amounts available to noncontrolling interests assuming conversion		(42)		(90)		(76)		(199)
Net income available to common shareholders - diluted	\$ 43	3,833	\$ 4	46,066	\$ 9	97,825	\$ 9	96,975
Denominator:								
Weighted average number of common shares outstanding - basic	203	3,593	1	70,433	20	03,449	1'	70,387
Dilutive securities		947 1,392			1,043		1,468	
Weighted average number of common shares outstanding - diluted	204,540 171,825		71,825	204,492		1′	71,855	
Basic net income per common share	\$	0.22	\$	0.27	\$	0.48	\$	0.57
Diluted net income per common share	\$	0.21	\$	0.27	\$	0.48	\$	0.56

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4. PROPERTY AND EQUIPMENT

Net investment in property and equipment as of September 30, 2014 and December 31, 2013, consists of the following (in thousands):

	Sep	otember 30, 2014	De	cember 31, 2013
Hotel properties:				
Land and site improvements	\$	1,350,084	\$	1,347,260
Building and improvements		2,881,082		2,839,454
Furniture, fixtures and equipment		418,657		362,022
Total hotel properties		4,649,823		4,548,736
Corporate furniture, fixtures and equipment		18,492		16,131
Undeveloped land parcel		1,675		1,821
Total cost		4,669,990		4,566,688
Less accumulated depreciation:				
Hotel properties		(562,390)		(427,533)
Corporate furniture, fixtures and equipment		(13,434)		(11,838)
Total accumulated depreciation		(575,824)		(439,371)
Property and equipment - net	\$	4,094,166	\$	4,127,317

As of September 30, 2014, substantially all of the hotel properties (678 of 682 hotel properties) are pledged as security for ESH REIT s 2012 Mortgage Loan (see Note 6).

On July 28, 2014, the Company sold two hotel properties for \$3.5 million, resulting in proceeds net of a mortgage loan repayment and closing costs of approximately \$1.4 million and the recognition of a gain on sale of approximately \$0.9 million.

During the three and nine months ended September 30, 2013, the Company, using Level 3 unobservable inputs, recognized an impairment charge of approximately \$1.9 million and \$3.3 million, respectively, in the accompanying unaudited condensed consolidated and combined statements of operations. Quantitative information with respect to unobservable inputs consists of internally developed cash flow models that include the following assumptions, among others: projections of revenues, expenses and hotel related cash flows based on assumed long-term growth rates, demand trends, expected future capital expenditures and estimated discount rates. These assumptions were based on the Company s historical data and experience, third-party appraisals, industry projections and micro and macro general economic condition projections.

5. INTANGIBLE ASSETS AND GOODWILL

The Company s intangible assets and goodwill as of September 30, 2014 and December 31, 2013, consist of the following (dollars in thousands):

	September 30, 2014							
		Gross						
	Estimated	Carrying	Acc	umulated	Net			
	Useful Life	Amount	Amo	ortization	Boo	ok Value		
Definite-lived intangible assets:								
Customer relationships	20 years	\$ 26,800	\$	(5,335)	\$	21,465		
Customer e-mail database	5 years	170		(135)		35		
Total definite-lived intangible assets		26,970		(5,470)		21,500		
Indefinite-lived tangible assets - trademarks		10,500				10,500		
Total intangible assets		37,470		(5,470)		32,000		
Goodwill		55,633				55,633		
Total intangible assets and goodwill		\$ 93,103	\$	(5,470)	\$	87,633		

	December 31, 2013							
	Estimated	Carrying	Acc	umulated	Net			
	Useful Life	Amount	Amo	ortization	Boo	ok Value		
Definite-lived intangible assets:								
Customer relationships	20 years	\$ 26,800	\$	(4,330)	\$	22,470		
Customer e-mail database	5 years	170		(110)		60		
Total definite-lived intangible assets		26,970		(4,440)		22,530		
Indefinite-lived tangible assets - trademarks		10,500				10,500		
Total intangible assets		37,470		(4,440)		33,030		
Goodwill		55,633				55,633		
Total intangible assets and goodwill		\$ 93,103	\$	(4,440)	\$	88,663		

The remaining weighted-average amortization period for definite-lived intangible assets was approximately 16 years as of September 30, 2014. Estimated future amortization expense for intangible assets is as follows (in thousands):

Years Ending December 31,	
Remainder of 2014	\$ 344

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2015	1,366
2016	1,340
2017	1,340
2018	1,340
Thereafter	15,770
Total	\$ 21,500

6. DEBT

oans

Summary The Company s outstanding debt as of September 30, 2014 and December 31, 2013, is as follows (in thousands):

	Sep	otember 30, 2014	De	cember 31, 2013
Mortgage loans payable	\$	2,518,049	\$	2,519,843
Term loan facility payable - Net of discount of				
\$1,774 and \$0		373,226		
Mezzanine loans payable				365,000
Revolving credit facilities				20,000
Total debt	\$	2,891,275	\$	2,904,843

The Company s outstanding debt as of September 30, 2014 and December 31, 2013, consists of the following (dollars in thousands):

Loan	Stated Amount	Outstandin September 30 2014	_	Stated Interest State (2)	Interest September B @ 2014		1, Maturity Date	Amortization
Mortgage oans	mount	2017	2013	Nute	ZVIT	2013	Waterity Date	7 Killor tization
2012 Mortgage Loan - Component	\$ 350,000	\$ 348,049	\$ 349,843	LIBOR ⁽¹⁾ + 2.0547 ⁽²⁾	% 2.2117%	2.2227%	12/1/2014 ⁽³⁾	Interest only
Mortgage Loan - Component	350,000	350,000	350,000	3.4047		3.4047%		į
Mortgage Loan - Component	1,820,000	1,820,000	1,820,000	4.0547		4.0547%		Interest only Interest only
Term loan acility	,	, ,	, ,					j
2014 Term Loan ⁽⁴⁾ Mezzanine	375,000	373,226		LIBOR ⁽¹⁾⁽⁵⁾ + 4.25	% 5.00%	N/A	6/24/2019	Interest only ⁽⁶⁾

Mezzanine								
A Loan	500,000		168,981	8.25%	N/A	8.25%	12/1/2019	Interest only
2012								
Mezzanine								
3 Loan	330,000		111,528	9.625%	N/A	9.625%	12/1/2019	Interest only
2012								
Mezzanine								
C Loan	250,000		84,491	11.50%	N/A	11.50%	12/1/2019	Interest only
Revolving								
redit								
acilities								
Corporation								
evolving								
redit	 000(7)			(1)				
acility	$75,000^{(7)}$			LIBOR ⁽¹⁾ + 3.75%	N/A	N/A	11/18/2016 ⁽⁸⁾	Interest only
ESH REIT								
evolving								
redit	270,000		20,000	**************************************	27/1	2 1 5 1 6 6	111010016(9)	
acility	250,000		20,000	LIBOR ⁽¹⁾ + 3.00%	N/A	3.1646%	11/18/2016 ⁽⁸⁾	Interest only
		* 2 001 075	* 2 004 042					ļ
Γotal		\$ 2,891,275	\$ 2,904,843					

(1) London Interbank Offering Rate.

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- (2) The Company is a counterparty to an interest rate cap on one-month LIBOR at 3.0% with a notional amount and maturity date the same as those of 2012 Mortgage Loan Component A.
- (3) ESH REIT has the option to extend the maturity date of Component A of the 2012 Mortgage Loan for up to three consecutive one-year periods, subject to limited conditions. In September 2014, ESH REIT provided the lender notice of its intent to exercise the first one-year extension period, the effect of which will extend the maturity date of Component A of the 2012 Mortgage Loan until December 1, 2015.
- (4) The 2014 Term Loan is presented net of an unamortized discount of \$1,774 as of September 30, 2014.
- (5) The 2014 Term Loan includes a LIBOR floor of 0.75%.
- (6) There is no scheduled amortization on the 2014 Term Loan; however, subject to certain exceptions, mandatory prepayments are required up to 50% of Excess Cash Flow based on ESH REIT s Consolidated Leverage Ratio, as defined.
- (7) On November 18, 2014, the Corporation revolving credit facility s borrowing availability will be reduced to \$50.0 million
- (8) Each revolving credit facility is subject to a one-year extension option.

On June 23, 2014, using principally all of the net proceeds from its 2014 Term Loan (as defined below), ESH REIT repaid the remaining outstanding balance of \$365.0 million of its 2012 Mezzanine Loans (as defined below). Repayment consisted of approximately \$169.0 million of the 2012 Mezzanine A Loan, approximately \$111.5 million of the 2012 Mezzanine B Loan and approximately \$84.5 million of the 2012 Mezzanine C Loan. During the nine months ended September 30, 2014, ESH REIT incurred approximately \$9.4 million of debt extinguishment and other costs in connection with the 2012 Mezzanine Loan prepayments, consisting of prepayment penalties and other costs of approximately \$4.3 million and the write-off of unamortized deferred financing costs of approximately \$5.1 million. Debt extinguishment costs are included as a component of interest expense in the accompanying unaudited condensed consolidated and combined statements of operations.

Mortgage and Mezzanine Loans

On November 30, 2012, ESH REIT entered into a \$2.52 billion mortgage loan comprised of three components (the 2012 Mortgage Loan) and three mezzanine loans totaling \$1.08 billion (the 2012 Mezzanine Loans). Monthly interest-only payments for the 2012 Mortgage Loan total approximately \$7.8 million and are due on the first day of each calendar month.

Subsequent to the Offering, in the fourth quarter of 2013, ESH REIT repaid \$715.0 million of the 2012 Mezzanine Loans. As discussed above, on June 23, 2014, using principally all of the net proceeds from its 2014 Term Loan, ESH REIT repaid the remaining outstanding balance of \$365.0 million of the 2012 Mezzanine Loans.

ESH REIT has the option to extend the maturity date of Component A of the 2012 Mortgage Loan for up to three consecutive one-year periods, subject to certain conditions. The 2014 and 2015 extension conditions include adequate written notice of such extension (which has been provided for 2014), the extension or renewal of an interest rate cap, and the requirement that none of the borrowing entities be in default, as defined. The 2016 extension conditions include the same conditions as the 2014 and 2015 extensions, as well as the requirement of an Extension Debt Yield, as defined, of at least 17.5%.

The occurrence of a Mortgage Loan Event of Default, a Debt Yield Trigger Event (a Debt Yield, as defined, of less than 9.0%), or a Guarantor Bankruptcy triggers a Cash Trap Event, as defined. During the period of a Cash Trap Event, any excess cash flow, after all monthly requirements (including the payment of management fees and operating expenses) are fully funded, is held by the loan service agent as additional collateral for the 2012 Mortgage Loan. As of September 30, 2014, none of these events had occurred.

As of September 30, 2014, all receipts from 678 of 682 of ESH REIT shotel properties which serve as collateral for the 2012 Mortgage Loan are required to be deposited into a domestic cash management account (CMA) for hotels in the U.S. and a Canadian CMA for hotels in Canada. Such CMAs are under the control of the loan service agent as specified by the terms of the mortgage loan agreement and cash management agreement and are, therefore, classified as restricted cash. Receipts are allocated to CMA subaccounts for hotel occupancy/goods and services sales taxes, property taxes, insurance, ground leases, operating expenses (including management fees and reimbursements), capital improvements and mortgage debt service. Funds in excess of a month s Canadian waterfall requirements are converted to U.S. dollars and transferred to the domestic CMA. Funds in excess of a month s domestic waterfall requirements are distributed to the Corporation and/or ESH REIT so long as no Cash Trap Event has occurred.

ESH REIT Term Loan Facility

On June 23, 2014, ESH REIT entered into a \$375.0 million term loan facility (the 2014 Term Loan). ESH REIT used the 2014 Term Loan proceeds to repay the outstanding balance on its 2012 Mezzanine Loans of \$365.0 million. Subject to certain conditions, the principal amount of the 2014 Term Loan may be increased from time to time up to an amount which would not cause the Consolidated Leverage Ratio, as defined, to exceed 5.25 to 1.0. The 2014 Term Loan matures on June 24, 2019 and bears interest at a rate equal to (i) LIBOR (subject to a floor of 0.75%) plus 4.25%, or (ii) a base rate (determined by reference to the highest of (1) prime lending rate, (2) the overnight federal funds rate plus 0.5%, or (3) the one-month adjusted LIBOR rate (subject to a floor of 0.75%) plus 1.0%) plus 3.25%. There is no scheduled amortization on the 2014 Term Loan; however, subject to certain exceptions, mandatory prepayments are required up to 50% of Excess Cash Flow, based on ESH REIT s Consolidated Leverage Ratio, as defined.

As of September 30, 2014, the outstanding balance on the 2014 Term Loan was approximately \$373.2 million, net of an unamortized discount of approximately \$1.8 million.

Obligations under the 2014 Term Loan are primarily secured by a first-priority security interest in all assets of ESH REIT on a pari passu basis with obligations under the ESH REIT revolving credit facility, discussed below. The 2014 Term Loan may be repaid prior to its maturity, subject to the following prepayment penalties: (a) prior to June 24, 2015, a make whole premium equal to the sum of the present value at such date of all interest that would accrue on the portion of the loans being prepaid from such date to and including June 23, 2015, and an amount equal to 2.0% of the

aggregate principal amount repaid; (b) on or after June 24, 2015 but prior to December 24, 2015, 2.0% of the aggregate principal amount repaid; and (c) on or after December 24, 2015 but prior to June 24, 2016, 1.0% of the aggregate principal amount repaid. Repayments on or after June 24, 2016 require no prepayment penalties.

During a Trigger Event, an Adjusted Trigger Event, a Default or an Event of Default, each as defined in the 2014 Term Loan, ESH REIT will be restricted from making cash dividends, subject to certain exceptions. As of September 30, 2014, none of these events had occurred.

Revolving Credit Facilities

Corporation Revolving Credit Facility On November 18, 2013, the Corporation entered into a \$75.0 million revolving credit facility. On November 18, 2014, the borrowing availability under the facility will be reduced to \$50.0 million. The facility provides for the issuance of up to \$50.0 million of letters of credit as well as borrowings on same day notice, referred to as swingline loans, in an amount up to \$20.0 million. The Corporation incurs a fee of 0.35% or 0.175% on the unutilized revolver balance, based on the outstanding amount under the facility, and a fee of 3.875% on outstanding letters of credit due on the last day of each quarter.

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Borrowings under the facility bear interest at a rate equal to an adjusted LIBOR rate or a base rate determined by reference to the highest of (i) the prime lending rate, (ii) the overnight federal funds rate plus 0.5% or (iii) the one-month adjusted LIBOR rate plus 1.0%, plus an applicable margin of 2.75% for base rate loans and 3.75% for LIBOR loans. There is no scheduled amortization under the facility and the facility matures on November 18, 2016, subject to a one-year extension option. As of September 30, 2014, the Corporation had one letter of credit outstanding under this facility, totaling approximately \$7.5 million, an outstanding balance drawn of \$0 and borrowing capacity available of approximately \$67.5 million. As of December 31, 2013, the Corporation had three letters of credit totaling approximately \$24.9 million outstanding under this facility, an outstanding balance drawn of \$0 and borrowing capacity available of approximately \$50.1 million.

In order to avoid a Trigger Event or an Adjusted Trigger Event, as defined, this facility requires a Debt Yield and an Adjusted Debt Yield, as defined, of at least 11.5% (with the requirement increasing to 12.0% on and after November 18, 2014), and, to avoid an Event of Default, a Consolidated Leverage Ratio, as defined, of no more than 9.0 to 1.0 (with the requirement decreasing to no more than 8.75 to 1.0 over the life of the facility) and a Debt Yield or Adjusted Debt Yield of at least 9.0%. The occurrence of a Trigger Event or an Adjusted Trigger Event requires the Corporation to repay the outstanding facility balance and restricts its ability to draw additional proceeds. As of September 30, 2014, none of these events had occurred.

ESH REIT Revolving Credit Facility On November 18, 2013, ESH REIT entered into a \$250.0 million revolving credit facility. Subject to the satisfaction of certain criteria, ESH REIT is able to request to increase the facility to an amount up to \$350.0 million at any time. The facility provides for the issuance of up to \$50.0 million of letters of credit as well as borrowings on same day notice, referred to as swingline loans, in an amount up to \$20.0 million. ESH REIT incurs a fee of 0.35% or 0.175% on the unutilized revolver balance, based on the outstanding amount under the facility, and a fee of 3.125% on outstanding letters of credit due on the last day of each quarter. Borrowings under the facility bear interest at a rate equal to an adjusted LIBOR rate or a base rate determined by reference to the highest of (i) the prime lending rate, (ii) the overnight federal funds rate plus 0.5% or (iii) the one-month adjusted LIBOR rate plus 1.0%, plus an applicable margin of 2.00% for base rate loans and 3.00% for LIBOR loans. There is no scheduled amortization under the facility and the facility matures on November 18, 2016, subject to a one-year extension option. As of September 30, 2014 and December 31, 2013, ESH REIT had no letters of credit outstanding under this facility, an outstanding balance drawn of \$0 and \$20.0 million, respectively, and borrowing capacity available of \$250.0 million and \$230.0 million, respectively.

In order to avoid a Trigger Event or an Adjusted Trigger Event, as defined, this facility requires a Debt Yield and an Adjusted Debt Yield, as defined, of at least 11.0% (with the requirement increasing to 11.5% on and after November 18, 2014), and, to avoid an Event of Default, a Consolidated Leverage Ratio, as defined, of no more than 9.25 to 1.0 (with the requirement decreasing to no more than 9.0 to 1.0 over the life of the facility) and a Debt Yield or Adjusted Debt Yield of at least 9.0%. The occurrence of a Trigger Event or an Adjusted Trigger Event requires ESH REIT to repay the outstanding facility balance and restricts its ability to draw additional proceeds. As of September 30, 2014, none of these events had occurred.

Future Maturities of Debt The future maturities of debt as of September 30, 2014, are as follows (in thousands):

Years Ending December 31,	
Remainder of 2014	\$ 348,049(1)
2015	
2016	

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2017	350,000
2018	
Thereafter	2,193,226
Total	\$ 2,891,275

(1) Debt maturity includes three one-year extension options, subject to the aforementioned limited conditions. In September 2014, ESH REIT provided the lender notice of its intent to exercise the first one-year extension period, the effect of which will extend the maturity date of Component A of the 2012 Mortgage Loan until December 1, 2015.

Fair Value of Debt As of September 30, 2014 and December 31, 2013, the estimated fair value of ESH REIT s mortgage, mezzanine and term loans was approximately \$2.9 billion and \$2.8 billion, respectively. The estimated fair values of mortgage, mezzanine and term loans are determined by comparing current borrowing rates and risk spreads offered in the market to the stated interest rates and spreads on ESH REIT s mortgage, mezzanine and term loans (Level 2 fair value measures) or quoted market prices (Level 1 fair value measures), when available. As of December 31, 2013, the estimated fair value of the ESH REIT revolving credit facility was equal to its carrying value due to its short-term nature and frequent settlement.

7. MANDATORILY REDEEMABLE PREFERRED STOCK

The Corporation has authorized 350.0 million shares of preferred stock, par value \$0.01 per share, of which 21,202 shares of mandatorily redeemable voting preferred stock were issued and outstanding as of September 30, 2014 and December 31, 2013. Dividends on the preferred shares are payable quarterly in arrears at a rate of 8.0% per year. With respect to dividend, distribution and liquidation rights, the 8.0% voting preferred stock ranks senior to the Corporation s common stock. Holders of the 8.0% voting preferred stock are generally entitled to one vote for each share and will vote together with the Corporation common stock as a single class on all matters that the Corporation s common shareholders are entitled to vote upon. On or after November 15, 2018, a holder of the 8.0% voting preferred stock has the right to require the Corporation to redeem in cash the 8.0% voting preferred stock at \$1,000 per share plus any accumulated but unpaid dividends. On November 15, 2020, the Corporation shall mandatorily redeem all of the 8.0% voting preferred stock at \$1,000 per share plus any accumulated but unpaid dividends.

Due to the fact that the outstanding preferred stock is mandatorily redeemable by the Corporation, it is classified as a liability on the accompanying unaudited condensed consolidated balance sheets. Dividends on the shares of mandatorily redeemable preferred stock are classified as interest expense on the accompanying unaudited condensed consolidated and combined statements of operations.

Fair Value of Mandatorily Redeemable Preferred Stock As of September 30, 2014 and December 31, 2013, the estimated fair value of the Corporation's mandatorily redeemable preferred stock was approximately \$21.1 million and \$20.9 million, respectively. The estimated fair value of mandatorily redeemable preferred stock is determined by comparing current borrowing rates and risk spreads offered in the market to the stated interest rates and spreads (Level 2 fair value measures).

8. INCOME TAXES

The Company s taxable income includes the taxable income of its wholly-owned subsidiaries, ESA Management, ESH Strategies and the Operating Lessees, and includes dividend income related to its ownership of approximately 55% of ESH REIT. Prior to 2014, the Corporation received no dividend income with respect to its ownership interest in ESH REIT. Prior to the Pre-IPO Transactions, all of ESH REIT s distributions were made to its owners and ESH REIT generally incurred no federal income tax. As a result of the Pre-IPO Transactions, including the contribution of ESH REIT s Class A common stock to the Corporation, approximately 55% of ESH REIT s dividends are subject to corporate income tax.

ESH REIT has elected to be taxed and expects to continue to qualify as a REIT under Sections 856 through 860 of the Code. A REIT is a legal entity that holds real estate assets and is generally not subject to federal and state income taxes. In order to maintain qualification as a REIT, ESH REIT is required to distribute at least 90% of its taxable income, excluding capital gains, to its shareholders each year. In addition, ESH REIT must meet a number of complex organizational and operational requirements. If ESH REIT were to fail to qualify as a REIT in any taxable year, it would be subject to federal income taxes at regular corporate rates (including any applicable alternative minimum tax) and generally would be precluded from qualifying as a REIT for the subsequent four taxable years following the year during which it lost its REIT qualification. Even in qualifying as a REIT, ESH REIT may be subject to state and local taxes in certain jurisdictions, and is subject to federal income and excise taxes on undistributed income.

While ESH REIT has historically distributed 100% of its taxable income, its intent is to distribute approximately 95% of its taxable income. Accordingly, ESH REIT is expected to be subject to income taxes on approximately 5% of its taxable income. As a result, the Company has recorded deferred tax assets and liabilities to reflect the fact that an estimated 5% of ESH REIT s future taxable income is expected to be subject to tax. Included in the net deferred tax

liability balance is a deferred tax asset related to the net operating loss carryforwards of ESH REIT that expire in 2032.

Prior to the Pre-IPO Transactions, the Operating Lessees were subsidiaries of ESH REIT and elected to be treated as taxable REIT subsidiaries. As such, the Operating Lessees were generally subject to federal, state, local and/or foreign income taxes on their separate tax returns. Additionally, ESH Strategies and HVM s operating results were reportable by their members or members of their ultimate parent. Thus, federal income taxes were not recognized for these entities prior to the Pre-IPO Transactions. ESH Strategies and HVM were also subject to state and local taxes in certain jurisdictions.

The Company recorded a provision for federal, state and foreign income taxes of approximately \$19.0 million for the three months ended September 30, 2014, an effective rate of approximately 24.0%, as compared with a provision of approximately \$0.4 million for the three months ended September 30, 2013, an effective rate of approximately 1.0%. The Company recorded a provision for federal, state and foreign income taxes of approximately \$38.2 million for the nine months ended September 30, 2014, an effective

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rate of approximately 23.8%, as compared with a provision of approximately \$3.0 million for the nine months ended September 30, 2013, an effective rate of approximately 3.0%. The Company s effective rate differs from the federal statutory rate of 35% primarily due to ESH REIT s status as a REIT under the provisions of the Code. As previously discussed, beginning in 2014, approximately 55% of ESH REIT s dividends are subject to corporate income tax.

The Company s (and its predecessor entities) income tax returns for the years 2011 to present are subject to examination by the Internal Revenue Service and other taxing authorities.

9. VARIABLE INTEREST ENTITY (HVM)

As discussed in Notes 1 and 2, the results of operations, comprehensive income and cash flows of HVM are consolidated in the Company s accompanying unaudited condensed consolidated and combined financial statements for the three and nine months ended September 30, 2013. As part of the Pre-IPO Transactions, ESA Management acquired all of the assets and assumed all of the liabilities of HVM for approximately \$0.8 million; at that time, the existing management and service agreements were terminated and ESA Management entered into new management and service agreements with the Corporation, the Operating Lessees, ESH REIT and ESH Strategies. The unaudited condensed consolidated statements of operations of HVM for the three and nine months ended September 30, 2013, the majority of which eliminated in consolidation, were as follows (in thousands):

	Three Months Ended September 30, 2013		 Ionths Ended tember 30, 2013
Revenues:			
Management fee revenues	\$	18,808	\$ 54,143
Reimbursement of payroll from			
managed properties		53,887	156,422
Total revenues		72,695	210,565
Operating expenses:			
General and administrative expenses		17,032	49,973
Restructuring expenses			605
Managed property payroll expenses		53,887	156,422
Depreciation and amortization		385	1,110
•			
Total operating expenses		71,304	208,110
Other income		2	15
Net income	\$	1,393	\$ 2,470

10. COMMITMENTS AND CONTINGENCIES

Lease Commitments Rent expense on office and ground leases is recognized on a straight-line basis and was approximately \$0.8 million for the three months ended September 30, 2014 and 2013, and approximately \$2.3 million and \$2.4 million for the nine months ended September 30, 2014 and 2013, respectively. Ground lease expense is included in hotel operating expenses and office lease expense is included in general and administrative expenses in the accompanying unaudited condensed consolidated and combined statements of operations.

Other Commitments The Company has a commitment to make quarterly payments in lieu of taxes to the owner of the land on which one of its properties is located. The cost related to this commitment was approximately \$0.1 million for the three months ended September 30, 2014 and 2013, and approximately \$0.2 million for the nine months ended September 30, 2014 and 2013, and is included in hotel operating expenses in the accompanying unaudited condensed consolidated and combined statements of operations.

Letters of Credit As of September 30, 2014, the Company had one outstanding letter of credit issued by the Corporation that totaled approximately \$7.5 million and is collateralized by the Corporation revolving credit facility.

Purchase Commitments As of September 30, 2014, the Company had purchase commitments related to renovations to certain of its hotel properties of approximately \$11.2 million.

Legal Contingencies The Company is not a party to any litigation or claims, other than routine matters arising in the ordinary course of business, that are incidental to the operation of the business of the Company. The Company believes that the results of all claims and litigation, individually or in the aggregate, will not have a material adverse effect on its business or unaudited condensed consolidated and combined financial statements.

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11. RESTRUCTURING

During the nine months ended September 30, 2013, the Company and HVM initiated an operations restructuring which changed certain aspects of its property staffing model. No restructuring expenses were incurred during the three months ended September 30, 2013. Restructuring expenses incurred during the nine months ended September 30, 2013 were approximately \$0.6 million and consisted of personnel relocation, recruitment and separation payments.

12. EQUITY-BASED COMPENSATION

The Corporation and ESH REIT each maintain a long-term incentive plan (LTIP) under which the Corporation and ESH REIT may issue to eligible employees or directors restricted stock (i.e., Paired Share) awards, restricted stock (i.e., Paired Share) units or other share-based awards. Prior to the Pre-IPO Transactions, HVM maintained a management incentive plan which provided for HVM employees and members of Holdings and Strategies Holdings boards of managers awards of restricted limited liability interests (Profit Units) in Holdings and Strategies Holdings. On November 12, 2013, outstanding Profit Units were converted into restricted stock awards.

Subsequent to the Offering, the fair value of equity-based awards on the date of grant is based on the closing price of a Paired Share on the date of grant. A portion of the grant-date fair value is allocated to a share of common stock of the Corporation and a portion is allocated to a share of Class B common stock of ESH REIT.

Equity-based compensation cost is recognized by amortizing the grant-date fair value of the equity-based awards, less estimated forfeitures, on a straight-line basis over the requisite service period of each award. Total recognized equity-based compensation was approximately \$2.3 million and \$0.6 million for the three months ended September 30, 2014 and 2013, respectively, and approximately \$7.2 million and \$3.4 million for the nine months ended September 30, 2014 and 2013, respectively, and is included in general and administrative expenses in the accompanying unaudited condensed consolidated and combined statements of operations.

As of September 30, 2014, there was approximately \$14.6 million of unrecognized compensation cost related to outstanding equity-based awards, which is expected to be recognized subsequent to September 30, 2014 over a weighted-average period of approximately 1.5 years. Total unrecognized compensation cost will be adjusted for future forfeitures.

Restricted stock award and restricted stock unit (collectively, RSA/RSU) activity during the nine months ended September 30, 2014, was as follows:

		We	ighted-
		A	verage
	Number of	Gra	nt-Date
	RSAs/RSUs	Fai	r Value
	(in thousands)	per F	RSA/RSU
Outstanding RSAs/RSUs - January 1, 2014	1,933	\$	12.02
RSAs/RSUs granted	135	\$	24.33
RSAs/RSUs vested or settled	(420)	\$	8.86
RSAs/RSUs forfeited	(165)	\$	6.62
	1,483	\$	14.49

Outstanding RSAs/RSUs - September 30, 2014⁽¹⁾

(1) As of September 30, 2014, 99 outstanding RSAs/RSUs with a weighted-average grant-date fair value per RSA/RSU of \$24.08 are vested and the remaining 1,384 outstanding RSAs/RSUs with a weighted-average grant-date fair value per RSA/RSU of \$13.80 are unvested.

In December 2010, HVM entered into agreements designed to incentivize and retain certain operations personnel whose duties included the oversight of multiple hotel properties. The agreements provide participants future payment upon a change of control transaction, generally defined as a sale of the Company or a substantial portion of its assets or operations. In connection with the Pre-IPO Transactions, the Corporation assumed this liability upon its purchase of HVM s net assets. In May 2014, the Corporation modified and settled the agreements with the majority of operations personnel, resulting in a gain of approximately \$1.7 million for the nine months ended September 30, 2014, which is included as a component of general and administrative expenses in the accompanying unaudited condensed consolidated and combined statements of operations. As of September 30, 2014 and December 31, 2013, approximately \$0.3 million and \$4.2 million, respectively, are included in accounts payable and accrued liabilities on the accompanying unaudited condensed consolidated balance sheets related to the remaining outstanding agreements.

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13. DEFINED CONTRIBUTION BENEFIT PLAN

HVM had a savings plan that qualified under Section 401(k) of the Code for all employees meeting the eligibility requirements of the plan, and the plan was transferred to ESA Management as part of the Pre-IPO Transactions. The plan has an employer-matching contribution of 50% of the first 6% of an employee s contribution, which vests over an employee s initial five-year service period. The plan also provides for contributions up to 100% of eligible employee pre-tax salary, subject to the Code s annual deferral limit of \$17,500 during 2014 and 2013. Employer contributions, net of forfeitures, totaled approximately \$0.5 million and \$0.4 million for the three months ended September 30, 2014 and 2013, respectively, and approximately \$1.3 million and \$1.1 million for the nine months ended September 30, 2014 and 2013, respectively.

14. SUBSEQUENT EVENTS

On November 7, 2014, the Board of Directors of ESH REIT declared a cash dividend of \$0.15 per share on its Class A and Class B common stock with respect to the three months ended September 30, 2014. The dividend is payable on December 5, 2014 to shareholders of record as of November 20, 2014.

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ESH HOSPITALITY, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

AS OF SEPTEMBER 30, 2014 AND DECEMBER 31, 2013

(In thousands, except share and per share amounts)

(Unaudited)

	Sej	otember 30, 2014	De	cember 31, 2013
ASSETS				
PROPERTY AND EQUIPMENT - Net of accumulated depreciation of				
\$560,891 and \$426,479	\$	4,083,570	\$	4,119,939
RESTRICTED CASH		158,421		45,903
CASH AND CASH EQUIVALENTS		3,071		18,597
RENT RECEIVABLE FROM EXTENDED STAY AMERICA, INC.		44,111		992
DEFERRED RENT RECEIVABLE FROM EXTENDED STAY AMERICA,				
INC.		24,098		3,631
DUE FROM EXTENDED STAY AMERICA, INC.				25,828
GOODWILL		54,297		54,297
DEFERRED FINANCING COSTS - Net of accumulated amortization of				
\$18,607 and \$11,120		37,757		46,572
DEFERRED TAX ASSETS		1,982		3,207
OTHER ASSETS		17,632		9,366
TOTAL ASSETS	\$	4,424,939	\$	4,328,332
LIABILITIES AND EQUITY				
LIABILITIES:				
Mortgage loans payable	\$	2,518,049	\$	2,519,843
Term loan facility payable - Net of discount of \$1,774 and \$0		373,226		
Mezzanine loans payable				365,000
Revolving credit facility				20,000
Unearned rental revenue from Extended Stay America, Inc.		142,835		38,830
Due to Extended Stay America, Inc.		117,638		
Accounts payable and accrued liabilities		63,594		57,158
Total liabilities		3,215,342		3,000,831
COMMITMENTS AND CONTINGENCIES (Note 9)				

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EQUITY:

240111		
Common stock - Class A: \$0.01 par value, 4,300,000,000 shares authorized,		
250,303,494 and 250,295,833 shares issued and outstanding as of		
September 30, 2014 and December 31, 2013, respectively; Class B: \$0.01 par		
value, 7,800,000,000 shares authorized, 204,627,256 and 204,787,500 shares		
issued and outstanding as of September 30, 2014 and December 31, 2013,		
respectively	4,551	4,551
Additional paid in capital	1,182,242	1,336,154
Preferred stock - no par value, \$1,000 liquidation value, 125 shares authorized,		
issued and outstanding as of September 30, 2014 and December 31, 2013	73	73
Retained earnings (accumulated deficit)	26,798	(9,617)
Accumulated foreign currency translation	(4,067)	(3,660)
Total equity	1,209,597	1,327,501
TOTAL LIABILITIES AND EQUITY	\$ 4,424,939	\$ 4,328,332

See accompanying notes to unaudited condensed consolidated financial statements.

ESH HOSPITALITY, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2014 AND 2013

(In thousands, except per share amounts)

(Unaudited)

	Three Mon Septem 2014		Nine Mont Septem 2014	
REVENUES:				
Rental revenues	\$ 139,605	\$	\$ 386,851	\$
Hotel room revenues		308,077		849,654
Other hotel revenues		5,297		13,562
Management fees and other revenues		327		981
Total revenues	139,605	313,701	386,851	864,197
OPERATING EXPENSES:				
Hotel operating expenses	23,452	144,931	71,136	408,019
General and administrative expenses	3,304	24,517	12,831	68,514
Depreciation and amortization	46,176	42,669	136,258	124,523
Gain on sale of hotel properties	(864)		(864)	
Managed property payroll expenses		185		565
Trademark license fees		940		2,589
Restructuring expenses				605
Acquisition transaction expenses				110
Impairment of long-lived assets		1,942		3,330
Total operating expenses	72,068	215,184	219,361	608,255
OTHER INCOME		643	263	659
INCOME FROM OPERATIONS	67,537	99,160	167,753	256,601
OTHER NON-OPERATING EXPENSE	1,069		2,719	
INTEREST EXPENSE, NET	31,986	53,010	111,416	157,851
INCOME BEFORE INCOME TAX (BENEFIT) EXPENSE	34,482	46,150	53,618	98,750
INCOME TAX (BENEFIT) EXPENSE	(1,858)	447	(1,303)	2,990

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NET INCOME	3	36,340		45,703		54,921		95,760
NET INCOME ATTRIBUTABLE TO NONCONTROLLING								
INTERESTS				(422)				(860)
NET INCOME ATTRIBUTABLE TO COMMON								
SHAREHOLDERS OR MEMBERS	\$ 3	36,340	\$	45,281	\$	54,921	\$	94,900
NET INCOME PER COMMON SHARE:								
Class A - Basic	\$	0.08	\$	0.12	\$	0.12	\$	0.25
Class A - Diluted	\$	0.08	\$	0.12	\$	0.12	\$	0.25
Class B - Basic	\$	0.08	\$	0.12	\$	0.12	\$	0.25
Class B - Diluted	\$	0.08	\$	0.12	\$	0.12	\$	0.25
WEIGHTED AVERAGE COMMON SHARES								
OUTSTANDING:								
Class A - Basic	25	50,303	2	210,008	2	250,299	2	10,045
Class A - Diluted	25	50,303	2	210,008		250,299		10,045
Class B - Basic	20	03,593	1	70,433	2	203,449	1	70,387
Class B - Diluted	20	04,540	1	71,825	2	204,492	1	71,855
CASH DIVIDENDS PER COMMON SHARE:								
Class A	\$	0.15	\$	0.05	\$	0.38	\$	0.05
Class B	\$	0.15	\$	0.05	\$	0.38	\$	0.05

See accompanying notes to unaudited condensed consolidated financial statements.

ESH HOSPITALITY, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2014 AND 2013

(In thousands)

(Unaudited)

	Three Months Ended September 30,		Nine Mon Septem	
	2014	2013	2014	2013
NET INCOME	\$ 36,340	\$ 45,703	\$ 54,921	\$ 95,760
FOREIGN CURRENCY TRANSLATION	(2,049)	125	(407)	(200)
COMPREHENSIVE INCOME	34,291	45,828	54,514	95,560
COMPREHENSIVE INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS		(407)		(860)
COMPREHENSIVE INCOME ATTRIBUTABLE TO COMMON SHAREHOLDERS OR MEMBERS	\$ 34,291	\$ 45,421	\$ 54,514	\$ 94,700

See accompanying notes to unaudited condensed consolidated financial statements.

ESH HOSPITALITY, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014 AND 2013

(In thousands, except preferred stock share amounts)

(Unaudited)

			Accun	nulated				
			For	reign	Total			
	Members	Retained	Cur	rency	Members N	Noncoi	ntrolling	Total
	Capital	Earnings	Tran	slation	Equity	Inte	erests	Equity
BALANCE January 1, 2013	\$ 740,649	\$ 2,266	\$	124	\$ 743,039	\$	3,157	\$ 746,196
Net income		94,900			94,900		860	95,760
Foreign currency translation				(200)	(200)			(200)
HVM distributions							(2,023)	(2,023)
Common distributions		(18,400)			(18,400)			(18,400)
Preferred distributions		(8)			(8)			(8)
Equity-based compensation	3,388				3,388			3,388
•								
BALANCE September 30, 2013	\$ 744,037	\$ 78,758	\$	(76)	\$ 822,719	\$	1,994	\$824,713

	Cor Class A Shares	nmon Stoc Class B Shares		Preferre		ck Additional(<i>P</i> Taid in Capita	Earnings Accumulate	Currency	Total
BALANCE January 1,						-			-
2014	250,296	204,788	\$4,55	1 125	\$73	\$ 1,336,154	\$ (9,617)	\$ (3,660)	\$ 1,327,501
Net income							54,921		54,921
Foreign currency									
translation								(407)	(407)
Issuance of common									
stock	7					138			138
Common distributions						(154,564)	(18,494)		(173,058)
Preferred distributions							(8)		(8)
Equity-based									
compensation		(161)				514	(4)		510
BALANCE September 30 2014), 250,303	204,627	\$ 4,55	1 125	\$ 73	\$ 1,182,242	\$ 26,798	\$ (4,067)	\$ 1,209,597

See accompanying notes to unaudited condensed consolidated financial statements.

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ESH HOSPITALITY, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014 AND 2013

(In thousands)

(Unaudited)

	Nine Mont Septemb 2014	
OPERATING ACTIVITIES:		
Net income	\$ 54,921	\$ 95,760
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	136,258	123,493
Foreign currency transaction loss	2,719	
Amortization and write-off of deferred financing costs and debt discount	14,138	9,161
Amortization of intangible assets		1,030
Amortization of above-market ground leases	(101)	(102)
Loss on disposal of property and equipment	2,784	2,303
Gain on sale of hotel properties	(864)	
Impairment of long-lived assets		3,330
Equity-based compensation	510	3,388
Deferred income tax expense (benefit)	1,225	(77)
Deferred rent receivable from Extended Stay America, Inc.	(20,467)	
Changes in assets and liabilities:		
Accounts receivable, net		(10,919)
Due to/from Extended Stay America, Inc., net	28,886	
Other assets	(10,255)	3,611
Unearned rental revenue/rent receivable from Extended Stay America, Inc., net	60,886	
Accounts payable and accrued liabilities	12,992	44,959
Net cash provided by operating activities	283,632	275,937
INVESTING ACTIVITIES:		
Purchases of property and equipment	(119,910)	(117,842)
Proceeds from sale of hotel properties, net	3,223	
Increase in restricted cash	(112,518)	(86,090)
Proceeds from insurance recoveries	7,272	944
Decrease in cash collateral related to insurance reserves		7,849

Net cash used in investing activities	(221,933)	(195,139)
FINANCING ACTIVITIES:		
Principal payments on mortgage loans	(1,794)	(187)
Principal payments on mezzanine loans	(365,000)	
Proceeds from term loan facility, net of discount	373,125	
Payment of deferred financing costs	(5,222)	(107)
Proceeds from revolving credit facility	143,000	
Payments on revolving credit facility	(163,000)	
Net proceeds from Extended Stay America, Inc.	114,402	
Issuance of common stock	138	
Common distributions	(172,866)	(18,400)
Preferred distributions	(8)	(8)
Distributions to noncontrolling interests		(2,023)
Net cash used in financing activities	(77,225)	(20,725)
CHANGES IN CASH AND CASH EQUIVALENTS DUE TO CHANGES IN FOREIGN		
CURRENCY EXCHANGE RATES		(191)
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS - Beginning of period	(15,526) 18,597	59,882 103,303
ending of period	10,007	100,000
CASH AND CASH EQUIVALENTS - End of period	\$ 3,071	\$ 163,185
SUPPLEMENTAL CASH FLOW INFORMATION:		
Cash payments for interest	\$ 85,570	\$ 137,631
Income tax payments - net of refunds of \$124 and \$76	\$ 827	\$ 1,151
NONCASH INVESTING ACTIVITY:		
Capital expenditures included in liabilities	\$ 13,523	\$ 8,494

See accompanying notes to unaudited condensed consolidated financial statements.

ESH HOSPITALITY, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

AS OF SEPTEMBER 30, 2014 AND DECEMBER 31, 2013, AND FOR THE THREE AND NINE MONTHS ENDED

SEPTEMBER 30, 2014 AND 2013

(Unaudited)

1. BUSINESS, ORGANIZATION AND BASIS OF CONSOLIDATION

ESH Hospitality, Inc. (ESH REIT) was formed as a limited liability company in the state of Delaware on September 16, 2010 and was converted to a corporation on November 5, 2013. Extended Stay America, Inc. (the Corporation) was incorporated in the state of Delaware on July 8, 2013. The formation of the Corporation and the conversion of ESH REIT into a Delaware corporation were completed as part of the Pre-IPO Transactions, defined and discussed below, and in contemplation of the Corporation s and ESH REIT s initial public offering.

As of September 30, 2014 and December 31, 2013, ESH REIT and its subsidiaries owned 679 and 681 hotel properties, respectively, in 44 U.S. states consisting of approximately 75,500 and 75,700 rooms, respectively, and three hotels in Canada consisting of approximately 500 rooms. For the nine months ended September 30, 2014, the hotels were operated by subsidiaries of the Corporation (the Operating Lessees) pursuant to leases between ESH REIT and the Operating Lessees. For the nine months ended September 30, 2013, the Operating Lessees were subsidiaries of ESH REIT, referred to as taxable REIT subsidiaries.

The majority of hotels are operated under the core brand name Extended Stay America. Three Canadian hotels operate under the brand name Extended Stay Canada and 47 hotels are operated under the brand name Crossland Economy Studios. The brand names are owned by ESH Hospitality Strategies LLC (ESH Strategies), a subsidiary of the Corporation, which licenses the brand names to the Operating Lessees.

Organization Prior to the Pre-IPO Transactions and Initial Public Offering

ESH REIT s predecessor, ESH Hospitality LLC, was directly owned by ESH Hospitality Holdings LLC (Holdings), a Delaware limited liability company, whose members were investment funds sponsored and managed by Centerbridge Partners L.P., Paulson & Co. Inc. and The Blackstone Group L.P. and their affiliates (collectively, the Sponsors).

The hotels were leased by ESH Hospitality LLC s taxable REIT subsidiaries, the Operating Lessees, which contracted with HVM LLC (HVM), a separate, independently owned hotel management and administrative services company, to manage the hotels and provide certain other administrative services. HVM was indirectly owned by individuals who were each active in the business of HVM and was managed by an entity indirectly owned by employees of the Sponsors.

The Pre-IPO Transactions

The Pre-IPO Transactions, which were completed in November 2013, restructured and reorganized the then-existing businesses and entities prior to the Corporation s and ESH REIT s initial public offering, and consisted primarily of the following:

Holdings distributed 96.5% of the common stock of ESH REIT to the holders of Class A Units in Holdings and retained the remaining shares, which were subsequently paired with Corporation common stock and distributed as described below; the common stock of ESH REIT was recapitalized into two classes of common stock: Class A common stock and Class B common stock.

The Sponsors acquired the Corporation for a nominal fee.

ESH REIT transferred the Operating Lessees to newly-formed, wholly-owned subsidiaries of the Corporation; in connection with the transfer of 1.0% of the Operating Lessees, the Corporation paid ESH REIT approximately \$1.6 million and the operating leases were amended to reflect then current fair market value terms.

A newly-formed, wholly-owned subsidiary of the Corporation, ESA Management LLC (ESA Management), acquired all of the assets and assumed all of the liabilities of HVM for approximately \$0.8 million; the existing management agreements were terminated and ESA Management entered into new management agreements with the Operating Lessees. ESA Management assumed sponsorship of HVM s savings plan that qualifies under Section 401(k) of the Internal Revenue Code of 1986, as amended (the Code) (see Note 12).

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The shareholders of ESH REIT contributed the Class A common stock of ESH REIT, representing approximately 55% of the outstanding common stock of ESH REIT, to the Corporation in exchange for common stock of the Corporation; the common stock of the Corporation was stapled to, or paired with, the Class B common stock of ESH REIT on a one-for-one basis, forming the Paired Shares offered pursuant to the Corporation s and ESH REIT s initial public offering.

The Corporation acquired all of the interests in ESH Strategies in exchange for approximately \$21.2 million of mandatorily redeemable preferred stock of the Corporation, which pays preferred dividends at 8.0% per annum.

Holdings distributed its remaining Paired Shares.

Following the Pre-IPO Transactions, the Corporation, through its direct wholly-owned subsidiaries, leases the hotel properties from ESH REIT, owns the trademarks related to the business and self-manages the hotel properties. ESH REIT owns all of the hotel properties. The Corporation owns, and is expected to continue to own, all of the Class A common stock of ESH REIT, which represents approximately 55% of the outstanding common stock of ESH REIT.

Initial Public Offering and Secondary Offering

On November 18, 2013, the Corporation and ESH REIT completed an initial public offering (the Offering) of 32,487,500 Paired Shares for cash consideration of \$20.00 per Paired Share, each Paired Share consisting of one share of common stock, par value \$0.01 per share, of the Corporation, that is attached to and trades as a single unit with one share of Class B common stock, par value \$0.01 per share, of ESH REIT. The Offering raised total gross proceeds to the Corporation and ESH REIT of approximately \$649.8 million.

The proceeds were divided among the Corporation and ESH REIT based on their relative valuations. The Corporation used the majority of the proceeds it received to purchase shares of Class A common stock of ESH REIT to maintain its ownership of approximately 55% of the outstanding common stock of ESH REIT. After deducting underwriting discounts, commissions and other transaction costs, the Offering, including ESH REIT s sale of shares of Class A common stock to the Corporation, raised proceeds to ESH REIT of approximately \$599.9 million. ESH REIT used its proceeds from the Offering, including proceeds received pursuant to the sale of Class A common stock to the Corporation, in addition to cash on hand, to repay \$715.0 million of its 2012 Mezzanine Loans (see Note 5).

On August 12, 2014, certain selling stockholders (the Selling Shareholders) sold 24,150,000 Paired Shares as part of a secondary offering. The Selling Shareholders consisted solely of entities affiliated with the Sponsors and did not include officers or directors of the Corporation or ESH REIT. Neither the Corporation nor ESH REIT sold any Paired Shares in the secondary offering or received proceeds from the secondary offering. The Corporation and ESH REIT did, however, incur professional fees in connection with the secondary offering. For the three and nine months ended September 30, 2014, total costs incurred by ESH REIT were approximately \$0.3 million and \$0.7 million, respectively.

As of September 30, 2014, the public owns approximately 29.1% of the outstanding Paired Shares, while the Sponsors and senior management, including certain directors, own approximately 70.9% of the outstanding Paired Shares. As of September 30, 2014, the Corporation owns 250,303,494 shares of ESH REIT s Class A common stock; the Sponsors, senior management, including certain directors, and the public own 204,627,256 shares of ESH REIT s Class B common stock, each of which is attached to and trades as a single unit with a share of the Corporation s common stock.

Basis of Consolidation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). For the three and nine months ended September 30, 2014, the unaudited condensed consolidated results of operations of ESH REIT include the results of operations of ESH REIT and its subsidiaries, which do not include the Operating Lessees. Further, the results of operations of ESA Management, which performs the management and administrative services previously performed by HVM, are not consolidated within ESH REIT s results, as ESA Management is owned by the Corporation. For the three and nine months ended September 30, 2013, the unaudited condensed consolidated results of operations of ESH REIT included the results of operations of ESH REIT s predecessor, ESH Hospitality LLC, and its subsidiaries, which included the Operating Lessees. Additionally, for the three and nine months ended September 30, 2013, ESH REIT s unaudited condensed consolidated results of operations included the results of operations of HVM, a consolidated variable interest entity (see Notes 2 and 7). Third party equity interests in HVM, which represented all of HVM s equity, were not owned by ESH REIT and were presented as noncontrolling interests.

All intercompany accounts and transactions have been eliminated.

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2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Interim Presentation Certain information and footnote disclosures normally included in financial statements presented in accordance with U.S. GAAP have been condensed or omitted in the accompanying unaudited condensed consolidated financial statements. ESH REIT believes the disclosures made are adequate to prevent the information presented from being misleading. However, the unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements as of and for the year ended December 31, 2013 included in the combined annual report on Form 10-K filed with the SEC on March 20, 2014.

The accompanying unaudited condensed consolidated financial statements reflect all adjustments (consisting only of normal and recurring items) necessary to present fairly ESH REIT s financial position as of September 30, 2014, the results of ESH REIT s operations and comprehensive income for the three and nine months ended September 30, 2014 and 2013 and changes in equity and cash flows for the nine months ended September 30, 2014 and 2013. Interim results are not necessarily indicative of full year performance because of the impact of seasonal and short-term variations, including the impact of our hotel reinvestment program.

Use of Estimates The preparation of the accompanying unaudited condensed consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosures of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Management used significant estimates to estimate the useful lives of tangible assets as well as the assessment of tangible and intangible assets, including goodwill, for impairment, estimated liabilities for insurance reserves, and the grant-date fair value per restricted stock award/restricted stock unit related to equity-based compensation. Actual results could differ from those estimates.

Restricted Cash Restricted cash consists of amounts held in cash management accounts and in escrows for the payment of hotel occupancy/sales taxes, property taxes and insurance, capital improvements, ground leases, operating expenses (including management fees and reimbursements) and mortgage debt service, all as required by ESH REIT s mortgage loan agreement (see Note 5).

Property and Equipment Property and equipment additions are recorded at cost. Major improvements that extend the life or utility of property or equipment are capitalized and depreciated over a period equal to the shorter of the estimated useful life of the improvement or the remaining estimated useful life of the asset. Ordinary repairs and maintenance are charged to expense as incurred. Depreciation and amortization are recorded on a straight-line basis over estimated useful lives which range from 1 year to 49 years.

Management assesses whether there has been impairment of the value of property and equipment whenever events or changes in circumstances indicate that the carrying amount of an asset or group of assets may not be recoverable. Subsequent to the Pre-IPO Transactions, recoverability of property and equipment is measured by a comparison of the carrying amount of a group of hotel properties (groups of hotel properties align with hotels as they are grouped under ESH REIT s operating leases) to the estimated future undiscounted cash flows expected to be generated by the group of hotel properties. Impairment is recognized when estimated future undiscounted cash flows, including proceeds from disposition, are less than the carrying value of the group of hotel properties. The estimation of future undiscounted cash flows is inherently uncertain and relies upon assumptions regarding current and future economic and market conditions. If such conditions change, then an impairment charge to reduce the carrying value of a group of hotel properties could occur in a future period in which conditions change.

Subsequent to the Pre-IPO Transactions, to the extent that a group of hotel properties is impaired, the excess carrying amount of the group of hotel properties over its estimated fair value is charged to operating earnings. Fair value is determined based upon the discounted cash flows of the group of hotel properties, quoted market prices or independent appraisals, as considered necessary. ESH REIT recognized impairment charges related to property and equipment of approximately \$1.9 million for the three months ended September 30, 2013, and approximately \$3.3 million for the nine months ended September 30, 2013. No impairment charges were recognized for the three and nine months ended September 30, 2014 (see Note 4).

Revenue Recognition ESH REIT s primary source of revenue is rental revenue derived from leases. ESH REIT records rental revenue on a straight-line basis as it is earned during the lease term. Rent receivable from Extended Stay America, Inc. on the accompanying unaudited condensed consolidated balance sheets represents monthly rental amounts contractually due from the Operating Lessees. Deferred rent receivable from Extended Stay America, Inc. on the accompanying unaudited condensed consolidated balance sheets represents the cumulative difference between straight-line rental revenue and rental revenue contractually due from the Operating Lessees. This amount, approximately \$24.1 million as of September 30, 2014, is expected to be received in cash by October 2018.

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Lease rental payments received prior to ESH REIT rendering services are recorded as unearned rental revenue from Extended Stay America, Inc. on the accompanying unaudited condensed consolidated balance sheets. Contingent rental revenue, specifically percentage rental revenue related to Operating Lessee hotel revenue, is recognized once services have been rendered (i.e., percentage rental revenue thresholds have been achieved) and such amounts are fixed and determinable.

Variable Interest Entity During the three and nine months ended September 30, 2013, ESH REIT held a variable interest in HVM, a separate, independently owned hotel management and administrative services company (see Note 7). ESH REIT s maximum exposure to loss as a result of its involvement with HVM was related to the need to secure alternative hotel management services and systems support if HVM were ever unable to fulfill its obligations under its management agreements with ESH REIT. The assets of HVM could not be used to settle obligations of ESH REIT and ESH REIT s assets could not be used to settle obligations of HVM. For both the three and nine months ended September 30, 2013, ESH REIT represented approximately 99.2% of the business conducted by HVM. ESH REIT concluded that it was the primary beneficiary of HVM and, as a result, consolidated the results of operations, comprehensive income and cash flows of HVM for the three and nine months ended September 30, 2013. Since ESH REIT had no equity interest in HVM, the results of operations and members capital of HVM were reported as noncontrolling interests in the accompanying unaudited condensed consolidated financial statements for the three and nine months ended September 30, 2013. During the three and nine months ended September 30, 2014, HVM no longer met the definition of a variable interest entity.

HVM provided hotel management and administrative services, including the supervision, direction and control of the operations, management and promotion of the hotel properties in a manner associated with extended-stay hotels of similar size, type, or usage in similar locations. See summarized financial information of HVM for the three and nine months ended September 30, 2013 in Note 7.

Segments ESH REIT s business represents a single operating segment based on the way ESH REIT manages its business. ESH REIT s hotels provide similar services, use similar processes to sell those services and sell their services (i.e., lease the hotel properties) to similar classes of customers. The amounts of long-lived assets and net revenues outside the U.S. are not significant for any of the periods presented.

Recently Issued Accounting Standards

Presentation of Financial Statements - Going Concern In August 2014, the Financial Accounting Standards Board (FASB) issued an accounting standard which provides guidance on determining when and how reporting entities must disclose going concern uncertainties in their financial statements. The new standard requires management to perform interim and annual assessments of an entity s ability to continue as a going concern within one year of the date of issuance of the entity s financial statements. Further, an entity must provide certain disclosures if there is substantial doubt about its ability to continue as a going concern. The new accounting standard is effective for interim and annual reporting periods beginning after December 15, 2016, and early adoption is permitted. ESH REIT does not expect the adoption of this guidance to have a material effect on its consolidated financial statements.

Contractual Revenue In May 2014, the FASB issued an accounting standards update which amends existing revenue recognition accounting standards (but does not apply to or supersede existing lease accounting guidance). This update is based on the principle that revenue is recognized when an entity transfers goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The updated accounting standard also requires more detailed disclosure to enable users of financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. The updated accounting standard is effective for annual reporting periods beginning after

December 15, 2016, and shall be applied using one of two retrospective application methods. Early adoption is not permitted. ESH REIT does not expect the adoption of the updated accounting standard to have a material effect on its consolidated financial statements.

Reporting Discontinued Operations In April 2014, the FASB issued an accounting standards update which modifies the definition of discontinued operations and requires that only disposals of components of an entity that represent a strategic shift that has (or will have) a major effect on an entity s operations and financial results be reported as discontinued operations in the financial statements. This updated accounting standard is effective for all disposals (or classifications as held for sale) of an entity that occur within annual periods beginning on or after December 15, 2014 and interim periods within those years. Early adoption is permitted, but only for disposals that have not been reported in financial statements previously issued or available for issuance. ESH REIT adopted this guidance as of January 1, 2014, and it did not have a material effect on ESH REIT s accompanying unaudited condensed consolidated financial statements. This guidance is expected to result in reporting discontinued operations less frequently than the previous accounting standard.

Income Taxes In July 2013, the FASB issued an accounting standards update which provides explicit guidance on the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss or a tax credit carryforward exists. This updated accounting standard is effective for interim and annual reporting periods beginning after December 15, 2013 and should be applied prospectively to all unrecognized tax benefits that exist at the effective date, and retrospective application is permitted. The adoption of this guidance did not have a material effect on ESH REIT s accompanying unaudited condensed consolidated financial statements.

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Cumulative Translation Adjustment In March 2013, the FASB issued an accounting standards update that indicates when the cumulative translation adjustment (CTA) related to an entity s investment in a foreign entity should be released to earnings. The CTA should be released when an entity sells a foreign subsidiary or a group of net assets within a foreign entity and the sale represents the substantially complete liquidation of the investment in a foreign entity. The CTA should also be released when an entity no longer has a controlling financial interest in an investment in a foreign entity. This updated accounting standard is effective for interim and annual reporting periods beginning after December 15, 2013 and shall be applied prospectively. The adoption of this guidance did not have a material effect on ESH REIT s accompanying unaudited condensed consolidated financial statements.

3. NET INCOME PER SHARE

Basic net income per share is computed by dividing net income available to Class A and Class B common shareholders by the weighted average number of shares of ESH REIT s Class A and Class B unrestricted common stock outstanding. Diluted net income per share is computed by dividing net income available to Class A and Class B common shareholders, as adjusted for potentially dilutive securities, by the weighted average number of shares of ESH REIT s unrestricted common stock outstanding plus other potentially dilutive securities. Dilutive securities include equity-based awards issued under long-term incentive plans.

As discussed in Note 1, in November 2013, ESH REIT completed the Pre-IPO Transactions. For purposes of computing net income per share, it is assumed that the recapitalization of ESH REIT had occurred for all periods presented and therefore the outstanding shares have been adjusted to reflect the conversion of shares that took place in contemplation of the Offering. Accordingly, the denominators in the computations of basic and diluted net income per share for the three and nine months ended September 30, 2013, reflect ESH REIT s predecessor s recapitalization.

The calculations of basic and diluted net income per share, including a reconciliation of the numerators and denominators, are as follows:

	Three Mon Septem		Nine Months Ended September 30,		
(in thousands, except per share amounts)	2014	2013	2014	2013	
Numerator:					
Class A:					
Net income available to common shareholders -					
basic	\$ 20,034	\$ 24,911	\$ 30,284	\$ 52,209	
Less amounts available to Class B shareholders assuming conversion	(42)	(90)	(76)	(189)	
Net income available to common shareholders -					
diluted	\$ 19,992	\$ 24,821	\$ 30,208	\$ 52,020	
Class B:					
Net income available to common shareholders -					
basic	\$ 16,306	\$ 20,370	\$ 24,637	\$ 42,691	
Amounts available to Class B shareholders assuming conversion	42	90	76	189	

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Net income available to common shareholders -					
diluted	\$ 16,348	\$ 20,460	\$ 24,713	\$ 42,880	
Denominator:					
Class A:					
Weighted average number of common shares outstanding - basic and diluted	250,303	210,008	250,299	210,045	
Class B:					
Weighted average number of common shares outstanding - basic	203,593	170,433	203,449	170,387	
Dilutive securities	947		1,043	1,468	
Weighted average number of common shares outstanding - diluted	204,540	171,825	204,492	171,855	
Basic net income per common share - Class A	\$ 0.08	\$ 0.12	\$ 0.12	\$ 0.25	
Diluted net income per common share - Class A	\$ 0.08	\$ 0.12	\$ 0.12	\$ 0.25	
Basic net income per common share - Class B	\$ 0.08	\$ 0.12	\$ 0.12	\$ 0.25	
Diluted net income per common share - Class B	\$ 0.08	\$ 0.12	\$ 0.12	\$ 0.25	

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4. PROPERTY AND EQUIPMENT

Net investment in property and equipment as of September 30, 2014 and December 31, 2013, consists of the following (in thousands):

	September 30, 2014	December 31, 2013		
Hotel properties:				
Land and site improvements	\$ 1,349,965	\$ 1,347,170		
Building and improvements	2,881,073	2,839,452		
Furniture, fixtures and equipment	411,748	357,975		
Total hotel properties	4,642,786	4,544,597		
Undeveloped land parcel	1,675	1,821		
Total cost	4,644,461	4,546,418		
Less accumulated depreciation	(560,891)	(426,479)		
Property and equipment - net	\$ 4,083,570	\$ 4,119,939		

As of September 30, 2014, substantially all of the hotel properties (678 of 682 hotel properties) are pledged as security for ESH REIT s 2012 Mortgage Loan (see Note 5).

On July 28, 2014, ESH REIT sold two hotel properties for \$3.5 million, resulting in proceeds net of a mortgage loan repayment and closing costs of approximately \$1.4 million and the recognition of a gain on sale of approximately \$0.9 million.

During the three and nine months ended September 30, 2013, ESH REIT, using Level 3 unobservable inputs, recognized an impairment charge of approximately \$1.9 million and \$3.3 million, respectively, in the accompanying unaudited condensed consolidated statements of operations. Quantitative information with respect to unobservable inputs consists of internally developed cash flow models that include the following assumptions, among others: projections of revenues, expenses and hotel related cash flows based on assumed long-term growth rates, demand trends, expected future capital expenditures and estimated discount rates. These assumptions were based on ESH REIT s historical data and experience, third-party appraisals, industry projections and micro and macro general economic condition projections.

5. DEBT

Summary ESH REIT s outstanding debt as of September 30, 2014 and December 31, 2013, is as follows (in thousands):

September 30, December 31, 2014 2013

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Mortgage loans payable	\$ 2,518,049	\$ 2,519,843
Term loan facility payable Net of discount of		
\$1,774 and \$0	373,226	
Mezzanine loans payable		365,000
Revolving credit facility		20,000
Total debt	\$ 2,891,275	\$ 2,904,843

ESH REIT s outstanding debt as of September 30, 2014 and December 31, 2013, consists of the following (dollars in thousands):

			ng Principal	Interest Rate				
		September 30			eptember B @	-	•	<u>.</u>
oan	Amount	2014	2013	Rate (2)	2014	2013	Maturity Date	Amortization
Iortgage								
ans								
012								
Iortgage oan -								
omponent A	\$ 350,000	\$ 348,049	\$ 349,843	LIBOR ⁽¹⁾ + 2.0547%	2.2117%	2.2227%	$12/1/2014^{(3)}$	Interest only
012 Iortgage oan -								
omponent B	350,000	350,000	350,000	3.4047%	3.4047%	3.4047%	12/1/2017	Interest only
0112	330,000	330,000	550,000	J. TU1 170	J. TOT 1 /0	J. TOT / /0	12/1/201/	increst only
Iortgage oan -								
omponent C	1,820,000	1,820,000	1,820,000	4.0547%	4.0547%	4.0547%	12/1/2019	Interest only
erm loan	, , ,							
ıcility								
014 Term								
oan ⁽⁴⁾	375,000	373,226		LIBOR $^{(1)(5)}$ + 4.25%	5.00%	N/A	6/24/2019	Interest only
<i>lezzanine</i>								
ans								
012								
Iezzanine A								
oan	500,000)	168,981	8.25%	N/A	8.25%	12/1/2019	Interest only
012 Jazzanina P								
Iezzanine B	220,000		111 520	0.6050	NT/A	0.6250	12/1/2010	Interest and
oan 012	330,000		111,528	9.625%	N/A	9.625%	12/1/2019	Interest only
012 Jezzanine C								
lezzanine C	250,000		QA A01	11.50%	N/A	11.50%	12/1/2019	Interest onle
oan <i>evolving</i>	230,000		84,491	11.50%	IN/A	11.30%	12/1/2019	Interest only
evoiving redit facility								
SH REIT								
evolving								
redit facility	250,000	1	20,000	LIBOR ⁽¹⁾ + 3.00%	N/A	3.1646%	11/18/2016 ⁽⁷⁾	Interest only
our rucinty	230,000		20,000	LIDOR 1 3.00 /0	1 1/11	J.10 1 0 /0	11/10/2010	increst only
otal		\$ 2,891,275	\$ 2,904,843					
J *****		Ψ 2 ,071,273	4 =,> 0 1,0 f3					

- (1) London Interbank Offering Rate.
- (2) ESH REIT is a counterparty to an interest rate cap on one-month LIBOR at 3.0% with a notional amount and maturity date the same as those of 2012 Mortgage Loan Component A.
- (3) ESH REIT has the option to extend the maturity date of Component A of the 2012 Mortgage Loan for up to three consecutive one-year periods, subject to limited conditions. In September 2014, ESH REIT provided the lender notice of its intent to exercise the first one-year extension period, the effect of which will extend the maturity date of Component A of the 2012 Mortgage Loan until December 1, 2015.
- (4) The 2014 Term Loan is presented net of an unamortized discount of \$1,774 as of September 30, 2014.
- (5) The 2014 Term Loan includes a LIBOR floor of 0.75%.
- (6) There is no scheduled amortization on the 2014 Term Loan; however, subject to certain exceptions, mandatory prepayments are required up to 50% of Excess Cash Flow based on ESH REIT s Consolidated Leverage Ratio, as defined.
- (7) ESH REIT revolving credit facility is subject to a one-year extension option.

On June 23, 2014, using principally all of the net proceeds from its 2014 Term Loan (as defined below), ESH REIT repaid the remaining outstanding balance of \$365.0 million of its 2012 Mezzanine Loans (as defined below). Repayment consisted of approximately \$169.0 million of the 2012 Mezzanine A Loan, approximately \$111.5 million of the 2012 Mezzanine B Loan and approximately \$84.5 million of the 2012 Mezzanine C Loan. During the nine months ended September 30, 2014, ESH REIT incurred approximately \$9.4 million of debt extinguishment and other costs in connection with the 2012 Mezzanine Loan prepayments, consisting of prepayment penalties and other costs of approximately \$4.3 million and the write-off of unamortized deferred financing costs of approximately \$5.1 million. Debt extinguishment costs are included as a component of interest expense in the accompanying unaudited condensed consolidated statements of operations.

Mortgage and Mezzanine Loans

On November 30, 2012, ESH REIT entered into a \$2.52 billion mortgage loan comprised of three components (the 2012 Mortgage Loan) and three mezzanine loans totaling \$1.08 billion (the 2012 Mezzanine Loans). Monthly interest-only payments for the 2012 Mortgage Loan total approximately \$7.8 million and are due on the first day of each calendar month.

Subsequent to the Offering, in the fourth quarter of 2013, ESH REIT repaid \$715.0 million of the 2012 Mezzanine Loans. As discussed above, on June 23, 2014, using principally all of the net proceeds from its 2014 Term Loan, ESH REIT repaid the remaining outstanding balance of \$365.0 million of the 2012 Mezzanine Loans.

ESH REIT has the option to extend the maturity date of Component A of the 2012 Mortgage Loan for up to three consecutive one-year periods, subject to certain conditions. The 2014 and 2015 extension conditions include adequate written notice of such extension (which has been provided for 2014), the extension or renewal of an interest rate cap, and the requirement that none of the borrowing entities be in default, as defined. The 2016 extension conditions include the same conditions as the 2014 and 2015 extensions, as well as the requirement of an Extension Debt Yield, as defined, of at least 17.5%.

The occurrence of a Mortgage Loan Event of Default, a Debt Yield Trigger Event (a Debt Yield, as defined, of less than 9.0%), or a Guarantor Bankruptcy triggers a Cash Trap Event, as defined. During the period of a Cash Trap Event, any excess cash flow, after all monthly requirements (including the payment of management fees and operating expenses) are fully funded, is held by the loan service agent as additional collateral for the 2012 Mortgage Loan. As of September 30, 2014, none of these events had occurred.

As of September 30, 2014, all receipts from 678 of 682 of ESH REIT s hotel properties which serve as collateral for the 2012 Mortgage Loan are required to be deposited into a domestic cash management account (CMA) for hotels in the U.S. and a Canadian CMA for hotels in Canada. Such CMAs are under the control of the loan service agent as specified by the terms of the mortgage loan agreement and cash management agreement and are, therefore, classified as restricted cash. Receipts are allocated to CMA subaccounts for hotel occupancy/goods and services sales taxes, property taxes, insurance, ground leases, operating expenses (including management fees and reimbursements), capital improvements and mortgage debt service. Funds in excess of a month s Canadian waterfall requirements are converted to U.S. dollars and transferred to the domestic CMA. Funds in excess of a month s domestic waterfall requirements are distributed to the Corporation and/or ESH REIT so long as no Cash Trap Event has occurred.

ESH REIT Term Loan Facility

On June 23, 2014, ESH REIT entered into a \$375.0 million term loan facility (the 2014 Term Loan). ESH REIT used the 2014 Term Loan proceeds to repay the outstanding balance on its 2012 Mezzanine Loans of \$365.0 million. Subject to certain conditions, the principal amount of the 2014 Term Loan may be increased from time to time up to an amount which would not cause the Consolidated Leverage Ratio, as defined, to exceed 5.25 to 1.0. The 2014 Term Loan matures on June 24, 2019 and bears interest at a rate equal to (i) LIBOR (subject to a floor of 0.75%) plus 4.25%, or (ii) a base rate (determined by reference to the highest of (1) prime lending rate, (2) the overnight federal funds rate plus 0.5%, or (3) the one-month adjusted LIBOR rate (subject to a floor of 0.75%) plus 1.0%) plus 3.25%. There is no scheduled amortization on the 2014 Term Loan; however, subject to certain exceptions, mandatory prepayments are required up to 50% of Excess Cash Flow based on ESH REIT s Consolidated Leverage Ratio, as defined.

As of September 30, 2014, the outstanding principal amount on the 2014 Term Loan was approximately \$373.2 million, net of an unamortized discount of approximately \$1.8 million.

Obligations under the 2014 Term Loan are primarily secured by a first-priority security interest in all assets of ESH REIT on a pari passu basis with obligations under the ESH REIT revolving credit facility, discussed below. The 2014 Term Loan may be repaid prior to its maturity, subject to the following prepayment penalties: (a) prior to June 24, 2015, a make whole premium equal to the sum of the present value at such date of all interest that would accrue on the portion of the loans being prepaid from such date to and including June 23, 2015, and an amount equal to 2.0% of the aggregate principal amount repaid; (b) on or after June 24, 2015 but prior to December 24, 2015, 2.0% of the aggregate principal amount repaid; and (c) on or after December 24, 2015 but prior to June 24, 2016, 1.0% of the aggregate principal amount repaid. Repayments on or after June 24, 2016 require no prepayment penalties.

During a Trigger Event, an Adjusted Trigger Event, a Default or an Event of Default, each as defined in the 2014 Term Loan, ESH REIT will be restricted from making cash dividends, subject to certain exceptions. As of September 30, 2014, none of these events had occurred.

Revolving Credit Facility

On November 18, 2013, ESH REIT entered into a \$250.0 million revolving credit facility. Subject to the satisfaction of certain criteria, ESH REIT is able to request to increase the facility to an amount up to \$350.0 million at any time. The facility provides for the issuance of up to \$50.0 million of letters of credit as well as borrowings on same day notice, referred to as swingline loans, in an amount up to \$20.0 million. ESH REIT incurs a fee of 0.35% or 0.175% on the unutilized revolver balance, based on the outstanding amount under the facility, and a fee of 3.125% on outstanding letters of credit due on the last day of each quarter. Borrowings under the facility bear interest at a rate equal to an adjusted LIBOR rate or a base rate determined by reference to the highest of (i) the prime lending rate,

(ii) the overnight federal funds rate plus 0.5% or (iii) the one-month adjusted LIBOR rate plus 1.0%, plus an applicable margin of 2.00% for base rate loans and 3.00% for LIBOR loans. There is no scheduled amortization under the facility and the facility matures on November 18, 2016, subject to a one-year extension option. As of September 30, 2014 and December 31, 2013, ESH REIT had no letters of credit outstanding under this facility, an outstanding balance drawn of \$0 and \$20.0 million, respectively, and borrowing capacity available of \$250.0 million and \$230.0 million, respectively.

In order to avoid a Trigger Event or an Adjusted Trigger Event, as defined, this facility requires a Debt Yield and an Adjusted Debt Yield, as defined, of at least 11.0% (with the requirement increasing to 11.5% on and after November 18, 2014), and, to avoid an Event of Default, a Consolidated Leverage Ratio, as defined, of no more than 9.25 to 1.0 (with the requirement decreasing to no more than 9.0 to 1.0 over the life of the facility) and a Debt Yield or Adjusted Debt Yield of at least 9.0%. The occurrence of a Trigger Event or an Adjusted Trigger Event requires ESH REIT to repay the outstanding facility balance and restricts its ability to draw additional proceeds. As of September 30, 2014, none of these events had occurred.

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Future Maturities of Debt The future maturities of debt as of September 30, 2014, are as follows (in thousands):

Years Ending December 31,		
Remainder of 2014	\$	348,049 (1)
2015		
2016		
2017		350,000
2018		
Thereafter	2	2,193,226
Total	\$ 2	2,891,275

(1) Debt maturity includes three one-year extension options, subject to the aforementioned limited conditions. In September 2014, ESH REIT provided the lender notice of its intent to exercise the first one-year extension period, the effect of which will extend the maturity date of Component A of the 2012 Mortgage Loan until December 1, 2015.

Fair Value of Debt As of September 30, 2014 and December 31, 2013, the estimated fair value of ESH REIT s mortgage, mezzanine and term loans was approximately \$2.9 billion and \$2.8 billion, respectively. The estimated fair values of mortgage, mezzanine and term loans are determined by comparing current borrowing rates and risk spreads offered in the market to the stated interest rates and spreads on ESH REIT s mortgage, mezzanine and term loans (Level 2 fair value measures) or quoted market prices (Level 1 fair value measures), when available. As of December 31, 2013, the estimated fair value of the ESH REIT revolving credit facility was equal to its carrying value due to its short-term nature and frequent settlement.

6. INCOME TAXES

ESH REIT has elected to be taxed and expects to continue to qualify as a REIT under Sections 856 through 860 of the Code. A REIT is a legal entity that holds real estate assets and is generally not subject to federal and state income taxes. In order to maintain qualification as a REIT, ESH REIT is required to distribute at least 90% of its taxable income, excluding capital gains, to its shareholders each year. In addition, ESH REIT must meet a number of complex organizational and operational requirements. If ESH REIT were to fail to qualify as a REIT in any taxable year, it would be subject to federal income taxes at regular corporate rates (including any applicable alternative minimum tax) and generally would be precluded from qualifying as a REIT for the subsequent four taxable years following the year during which it lost its REIT qualification. Even in qualifying as a REIT, ESH REIT may be subject to state and local taxes in certain jurisdictions, and is subject to federal income and excise taxes on undistributed income.

While ESH REIT has historically distributed 100% of its taxable income, its intent is to distribute approximately 95% of its taxable income. Accordingly, ESH REIT is expected to be subject to income taxes on approximately 5% of its taxable income. As a result, ESH REIT has recorded deferred tax assets and liabilities to reflect the fact that an estimated 5% of ESH REIT s future taxable income is expected to be subject to tax. The majority of the net deferred tax asset balance relates to net operating loss carryforwards that expire in 2032.

Prior to the Pre-IPO Transactions, the Operating Lessees were subsidiaries of ESH REIT and elected to be treated as taxable REIT subsidiaries. As such, the Operating Lessees were generally subject to federal, state, local and/or foreign

income taxes on their separate tax returns. Additionally, ESH Strategies and HVM s operating results were reportable by their members or members of their ultimate parent. Thus, federal income taxes were not recognized for these entities prior to the Pre-IPO Transactions. ESH Strategies and HVM were also subject to state and local taxes in certain jurisdictions.

ESH REIT recorded a benefit for federal, state and foreign income taxes of approximately \$1.9 million for the three months ended September 30, 2014, an effective rate of approximately (5.4)%, as compared with a provision of approximately \$0.4 million for the three months ended September 30, 2013, an effective rate of approximately 1.0%. ESH REIT recorded a benefit for federal, state and foreign income taxes of approximately \$1.3 million for the nine months ended September 30, 2014, an effective rate of approximately (2.4)%, as compared with a provision of approximately \$3.0 million for the nine months ended September 30, 2013, an effective rate of approximately 3.0%. ESH REIT recognized an income tax benefit during the three and nine months ended September 30, 2014 due to prior year provision to return adjustments. ESH REIT s effective rate differs from the federal statutory rate of 35% primarily due to its status as a REIT under the provisions of the Code. As previously discussed, in future periods, ESH REIT expects to be subject to income taxes on approximately 5% of its taxable income.

ESH REIT s (and its predecessor entities) income tax returns for the years 2011 to present are subject to examination by the Internal Revenue Service and other taxing authorities.

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7. VARIABLE INTEREST ENTITY (HVM)

As discussed in Notes 1 and 2, the results of operations, comprehensive income and cash flows of HVM are consolidated in ESH REIT s accompanying unaudited condensed consolidated financial statements for the three and nine months ended September 30, 2013. As part of the Pre-IPO Transactions, ESA Management acquired all of the assets and assumed all of the liabilities of HVM for approximately \$0.8 million; at that time, the existing management and service agreements were terminated and ESA Management entered into new management and service agreements with the Corporation, the Operating Lessees, ESH REIT and ESH Strategies. The unaudited condensed consolidated statements of operations of HVM for the three and nine months ended September 30, 2013, the majority of which eliminated in consolidation, were as follows (in thousands):

	Three Months Ended Nine Months E September 30, September 3 2013 2013				
Revenues:					
Management fee revenues	\$	18,808	\$	54,143	
Reimbursement of payroll from managed					
properties		53,887		156,422	
Total revenues		72,695		210,565	
Operating expenses:					
General and administrative expenses		17,032		49,973	
Restructuring expenses				605	
Managed property payroll expenses		53,887		156,422	
Depreciation and amortization		385		1,110	
Total operating expenses		71,304		208,110	
Other income		2		15	
Net income	\$	1,393	\$	2,470	

8. RELATED PARTY TRANSACTIONS

Shared Overhead Costs Subsequent to the Pre-IPO Transactions, ESA Management incurs costs under a services agreement with ESH REIT and other entities for certain overhead services performed on their behalf. The services relate to executive management (including the Chief Executive Officer, Chief Financial Officer and Chief Legal Officer), accounting, financial analysis, training and technology. For the three and nine months ended September 30, 2014, ESH REIT incurred expenses of approximately \$1.6 million and \$5.3 million, respectively, related to these shared costs, which are included in general and administrative expenses in the accompanying unaudited condensed consolidated statements of operations.

Trademark Fees ESH Strategies is the owner of the trademarks, Extended Stay America, Crossland Economy Studios, and Hometown Inn and prior to the Pre-IPO Transactions, licensed the use of the trademarks to ESH REIT s taxable REIT subsidiaries, the Operating Lessees. The agreements provided for a trademark fee of 0.3% of revenues. Trademark fees under these agreements were approximately \$0.9 million and \$2.6 million, respectively, for the three and nine months ended September 30, 2013.

Working Capital As of September 30, 2014, ESH REIT had an outstanding net payable of approximately \$117.6 million due to the Corporation and its subsidiaries. This amount consists of monthly hotel receipts deposited into ESH REIT s CMA accounts which were swept into the Corporation s unrestricted cash accounts at the beginning of October 2014 and certain disbursements made by ESA Management on behalf of ESH REIT in the ordinary course of business which will be repaid within 60 days. As of December 31, 2013, ESH REIT had an outstanding net receivable of approximately \$25.8 million due from the Corporation and its subsidiaries. This amount included a receivable due from the Corporation and its subsidiaries outstanding at the time of the Pre-IPO Transactions, which accrued interest at 5.0% per annum, offset by a payable due to the Corporation and its subsidiaries, consisting of certain disbursements made by ESA Management on behalf of ESH REIT in the ordinary course of business, which originated subsequent to the Pre-IPO Transactions.

Operating Leases ESH REIT recognizes fixed rental revenue with respect to the operating leases on a straight-line basis. Fixed rental revenue of approximately \$123.4 million and \$370.7 million, respectively, was recognized for the three and nine months ended September 30, 2014. Approximately \$24.1 million and \$3.6 million, respectively, is recorded as deferred rent receivable in the accompanying unaudited condensed consolidated balance sheets as of September 30, 2014 and December 31, 2013. Deferred rent receivable is expected to be received in cash by October 2018.

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Due to the fact that certain percentage rental revenue thresholds were achieved during the third quarter of 2014, ESH REIT recognized an additional \$16.2 million of percentage rental revenue for both the three and nine months ended September 30, 2014, which is included in rental revenues in the accompanying unaudited condensed consolidated statement of operations. Unearned rental revenue related to contingent percentage rent, as defined, was approximately \$142.8 million, of which approximately \$98.7 million had been received and \$44.1 million was outstanding and included as rent receivable on the accompanying unaudited condensed consolidated balance sheet as of September 30, 2014. As of December 31, 2013, because all percentage rental revenue thresholds had been achieved for the year, no unearned contingent rental revenue existed.

As of September 30, 2014, ESH REIT had no unearned rental revenue related to prepaid minimum rents. As of December 31, 2013, ESH REIT recorded unearned rental revenue related to prepaid minimum rents of approximately \$38.8 million, which related to January 2014 minimum rent payments.

9. COMMITMENTS AND CONTINGENCIES

Lease Commitments Rent expense on ground leases is recognized on a straight-line basis and was approximately \$0.4 million for the three months ended September 30, 2014 and 2013, and approximately \$1.1 million for the nine months ended September 30, 2014 and 2013. Ground lease expense is included in hotel operating expenses in the accompanying unaudited condensed consolidated statements of operations.

Other Commitments ESH REIT has a commitment to make quarterly payments in lieu of taxes to the owner of the land on which one of its properties is located. The cost related to this commitment was approximately \$0.1 million for the three months ended September 30, 2014 and 2013, and approximately \$0.2 million for the nine months ended September 30, 2014 and 2013, and is included in hotel operating expenses in the accompanying unaudited condensed consolidated statements of operations.

Purchase Commitments As of September 30, 2014, ESH REIT had purchase commitments related to renovations to certain of its hotel properties of approximately \$11.2 million.

Legal Contingencies ESH REIT is not a party to any litigation or claims, other than routine matters arising in the ordinary course of business, that are incidental to the operation of the business of ESH REIT. ESH REIT believes that the results of all claims and litigation, individually or in the aggregate, will not have a material adverse effect on its business or unaudited condensed consolidated financial statements.

10. RESTRUCTURING

During the nine months ended September 30, 2013, the Operating Lessees and HVM initiated an operations restructuring which changed certain aspects of the Operating Lessees property staffing model. No restructuring expenses were incurred during the three months ended September 30, 2013. Restructuring expenses incurred during the nine months ended September 30, 2013 were approximately \$0.6 million and consisted of personnel relocation, recruitment and separation payments.

11. EQUITY-BASED COMPENSATION

The Corporation and ESH REIT each maintain a long-term incentive plan (LTIP) under which the Corporation and ESH REIT may issue to eligible employees or directors restricted stock (i.e., Paired Share) awards, restricted stock (i.e., Paired Share) units or other share-based awards. Prior to the Pre-IPO Transactions, HVM maintained a management incentive plan which provided for HVM employees and members of Holdings board of managers awards

of restricted limited liability interests (Profit Units) in Holdings. On November 12, 2013, outstanding Profit Units were converted into restricted stock awards.

Subsequent to the Offering, the fair value of equity-based awards on the date of grant is based on the closing price of a Paired Share on the date of grant. A portion of the grant-date fair value is allocated to a share of common stock of the Corporation and a portion is allocated to a share of Class B common stock of ESH REIT.

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Equity-based compensation cost is recognized by amortizing the grant-date fair value of the equity-based awards, less estimated forfeitures, on a straight-line basis over the requisite service period of each award. Total recognized equity-based compensation was approximately \$0.5 million (which includes approximately \$0.3 million paid or due to the Corporation) and \$0.6 million for the three months ended September 30, 2014 and 2013, respectively, and approximately \$1.5 million (which includes approximately \$1.0 million paid or due to the Corporation) and \$3.4 million for the nine months ended September 30, 2014 and 2013, respectively, and is included in general and administrative expenses in the accompanying unaudited condensed consolidated statements of operations.

As of September 30, 2014, there was approximately \$1.4 million of unrecognized compensation cost related to outstanding equity-based awards, which is expected to be recognized subsequent to September 30, 2014 over a weighted-average period of approximately 1.2 years. Total unrecognized compensation cost will be adjusted for future forfeitures.

Restricted stock award and restricted stock unit (collectively, RSA/RSU) activity during the nine months ended September 30, 2014, was as follows:

	Number of RSAs/RSUs (in thousands)	Av Gra Fai	eighted- verage ant-Date r Value RSA/RSU
Outstanding RSAs/RSUs - January 1, 2014	1,583	\$	9.35
RSAs/RSUs granted	3	\$	23.14
RSAs/RSUs vested or settled	(414)	\$	8.63
RSAs/RSUs forfeited	(164)	\$	6.51
Outstanding RSAs/RSUs - September 30, 2014 ⁽¹⁾	1,008	\$	9.96

(1) Outstanding RSAs/RSUs as of September 30, 2014 are unvested.

As of September 30, 2014, the Corporation had issued a total of 475,265 restricted stock (i.e., Paired Share) units, net of forfeitures, under which ESH REIT is a counterparty and will issue, and be compensated in cash for, 475,265 shares of Class B common stock of ESH REIT in future periods.

12. DEFINED CONTRIBUTION BENEFIT PLAN

HVM had a savings plan that qualified under Section 401(k) of the Code for all employees meeting the eligibility requirements of the plan, and the plan was transferred to ESA Management as part of the Pre-IPO Transactions. Employer contributions, net of forfeitures, totaled approximately \$0.4 million and \$1.1 million for the three and nine months ended September 30, 2013, respectively.

13. SUBSEQUENT EVENTS

On November 7, 2014, the Board of Directors of ESH REIT declared a cash dividend of \$0.15 per share on its Class A and Class B common stock with respect to the three months ended September 30, 2014. The dividend is payable on December 5, 2014 to shareholders of record as of November 20, 2014.

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Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with the unaudited condensed consolidated and combined financial statements of Extended Stay America, Inc. and the unaudited condensed consolidated financial statements of ESH Hospitality, Inc. included elsewhere in this combined quarterly report on Form 10-Q.

Background and Certain Defined Terms

On November 18, 2013, Extended Stay America, Inc. (the Corporation) and its controlled subsidiary, ESH Hospitality, Inc. (ESH REIT), completed their initial public offering (the Offering) of Paired Shares (as defined below). Just prior to the Offering, we completed the Pre-IPO Transactions, which restructured and reorganized the existing business in contemplation of the Offering. Unless otherwise indicated or the context requires:

Company. Subsequent to the Pre-IPO Transactions, the term Company refers to the Corporation, ESH REIT and their subsidiaries considered as a single enterprise. Prior to the Pre-IPO Transactions, the term Company refers to ESH REIT, ESH Strategies (as defined below), HVM (as defined below) and their subsidiaries considered as a single enterprise.

Corporation. The term Corporation refers to Extended Stay America, Inc., a Delaware corporation, and its subsidiaries (excluding ESH REIT and its subsidiaries), which include the Operating Lessees (as defined below), ESH Strategies (as defined below) and ESA Management (as defined below). The Corporation controls ESH REIT through its ownership of ESH REIT s Class A common stock, which represents approximately 55% of the outstanding common stock of ESH REIT.

ESH REIT. Subsequent to the Pre-IPO Transactions, the term ESH REIT refers to ESH Hospitality, Inc., a Delaware corporation that has elected to be taxed as a REIT, and its subsidiaries. Prior to the Pre-IPO Transactions, the term ESH REIT refers to ESH Hospitality LLC, a Delaware limited liability company that elected to be taxed as a REIT, and its subsidiaries, which included taxable REIT subsidiaries (the Operating Lessees) and HVM (as defined below), a consolidated variable interest entity. ESH REIT is a majority-owned subsidiary of the Corporation. Prior to the Pre-IPO Transactions, ESH REIT was indirectly owned by the Sponsors (as defined below).

ESH Strategies. The term ESH Strategies refers to ESH Hospitality Strategies LLC, a Delaware limited liability company, and its subsidiaries. ESH Strategies owns the intellectual property related to our business and is a wholly-owned subsidiary of the Corporation. Prior to the Pre-IPO Transactions, ESH Strategies was indirectly owned by the Sponsors (as defined below).

ESA Management and HVM. The term ESA Management refers to ESA Management LLC, a Delaware limited liability company, and its subsidiaries. ESH REIT leases its hotel properties to the Operating Lessees. ESA Management is a wholly-owned subsidiary of the Corporation and manages the leased hotel properties on behalf of the Operating Lessees. Prior to the Pre-IPO Transactions, the Operating Lessees engaged HVM LLC (HVM) as an eligible independent contractor within the meaning of Section 856(d)(9) of the Internal Revenue Code of 1986, as amended (the Code), to manage the leased hotel properties on their

behalf.

Paired Shares. The term Paired Shares means the shares of common stock, par value \$0.01 per share, of the Corporation together with the shares of Class B common stock, par value \$0.01 per share, of ESH REIT, which are attached and trade as a single unit.

Sponsors. The term Sponsors collectively refers to Centerbridge Partners, L.P., Paulson & Co. Inc. and the Blackstone Group, L.P. and their affiliates.

For ease of presentation:

When we refer to our ownership of hotel properties, we are referring to the hotel properties owned by subsidiaries of ESH REIT.

When we refer to the management and operation of our hotel properties, we are referring to the management of hotel properties by ESA Management subsequent to the Pre-IPO Transactions and the management of hotel properties by HVM prior to the Pre-IPO Transactions.

When we refer to our brands, we are referring to intellectual property related to our business owned by ESH Strategies.

When we refer to our management team, our executives or officers, we are referring to the management team (and executives and officers) of the Corporation and ESH REIT. Prior to the Pre-IPO Transactions, when we refer to our management team, our executives or officers, we are referring to HVM s management team (and executives and officers).

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The following are definitions of certain key lodging operating metrics used in this combined quarterly report on Form 10-O:

ADR or average daily rate means hotel room revenues divided by total number of rooms sold in a given period.

Extended stay market means the market of hotels with a fully equipped kitchenette in each guest room, which accept reservations and do not require a lease, as defined by The Highland Group.

Hotel operating profit means the sum of room and other hotel revenues less hotel operating expenses (excluding loss on disposal of assets) and hotel operating margin means the ratio of hotel operating profit divided by the sum of room and other hotel revenues.

Mid-price extended stay segment means the segment of the extended stay market that generally operates at a daily rate between \$45 and \$95, as defined by The Highland Group.

Occupancy or occupancy rate means the total number of rooms sold in a given period divided by the total number of rooms available at a hotel or group of hotels.

RevPAR or revenue per available room means the product of average daily rate multiplied by the average daily occupancy achieved for a hotel or group of hotels in a given period. RevPAR does not include other ancillary revenues, such as food and beverage revenues, or parking, pet, telephone or other guest service revenues generated by a hotel.

The following discussion may contain forward-looking statements about our market, analysis, future trends, the demand for our services, capital expenditures and other future results, among other topics. Actual results may differ materially from those suggested by our forward-looking statements for various reasons, including those discussed in Risk Factors in our combined annual report on Form 10-K filed with the SEC on March 20, 2014, and Cautionary Note Regarding Forward-Looking Statements contained herein. Those sections expressly qualify any subsequent oral and written forward-looking statements attributable to us or persons acting on our behalf.

Overview

We are the largest owner/operator of company-branded hotels in North America. Our business operates in the extended stay lodging industry, and as of September 30, 2014, we own and operate 682 hotel properties comprising approximately 76,000 rooms located in 44 states across the United States and in Canada. We own and operate 632 of our hotels under the core brand, Extended Stay America, which serves the mid-price extended stay segment, and accounts for approximately half of the segment by number of rooms in the United States. In addition, we own and operate three Extended Stay Canada hotels and 47 hotels in the economy extended stay segment under the Crossland Economy Studios brand.

Our extended stay hotels are designed to provide an affordable and attractive alternative to traditional lodging or apartment accommodations and are targeted toward self-sufficient, value-conscious guests. Our hotels feature fully-furnished rooms with in-room kitchens, complimentary grab-and-go breakfast, free WiFi, flat screen TVs and limited housekeeping service, which is typically provided on a weekly basis. Our guests include business travelers, professionals on temporary work or training assignments, persons relocating, temporarily displaced or purchasing a home and anyone else in need of temporary housing. Our guests generally rent accommodations on a weekly or longer term basis. For the twelve months ended September 30, 2014, approximately 70% of our revenue was derived from guests with stays longer than one week.

Understanding Our Results of Operations The Company

Revenues and Expenses. The Company s revenues are derived from the operation of our hotels. Hotel operating expenses account for the largest portion of the Company s operating expenses and reflect ongoing operating expenses associated with the ownership and management of our hotels. The following table presents the components of the Company s revenues as a percentage of our total revenues for the nine months ended September 30, 2014:

Percentage of 2014 Year to Date Revenues

Room revenues. Room revenues are driven primarily by ADR and occupancy. Pricing policy and customer mix are significant drivers of ADR. Due to our relatively high occupancy levels, our primary focus is on increasing RevPAR by increasing ADR. For the nine months ended September 30, 2014, we experienced RevPAR growth of approximately 7.6% compared to the nine months ended September 30, 2013, due to a shift in our customer mix to a greater number of high yield, shorter-stay guests as well as the collective impact of our hotel reinvestment program, upgraded operational practices, investments in marketing and brand awareness and focus on service excellence.

98.5%

Other hotel revenues. Other hotel revenues include ancillary revenues such as laundry revenues, vending commissions, additional housekeeping fees and pet charges. Occupancy and customer mix, as well as the number and percentage of guests that have longer-term stays, are the key drivers of other hotel revenues.

1.5%

The following table presents the components of the Company s operating expenses as a percentage of our total operating expenses for the nine months ended September 30, 2014:

Percentage of 2014 Year to Date Operating Expenses

Hotel operating expenses. Hotel operating expenses have both fixed and variable components. Operating expenses that are relatively fixed include payroll expense, real estate tax expense, property insurance expense and utilities expense. Occupancy is a key driver of expenses that have a high degree of variability such as room supplies expense. Other variable expenses include marketing costs, hotel reservations and commissions expense and repairs and maintenance expense. We experienced an increase in hotel operating expenses of approximately \$40.2 million for the nine months ended September 30, 2014 compared to the nine months ended September 30, 2013, due mainly to increases in marketing and reservation costs as well as increases in property insurance expense and repairs and maintenance expense, utilities expense, hotel personnel expense and real estate tax expense.

68.9%

9.9%

General and administrative expenses. General and administrative expenses include expenses associated with corporate overhead. These costs consist primarily of compensation expense of our corporate staff, professional fees including consulting, audit, tax and legal and public company fees.

Depreciation and amortization. Depreciation and amortization is a non-cash charge that
relates primarily to the acquisition and related usage of hotels and other property and
equipment.

21.4%

Gain on sale of hotel properties. Gain on sale of hotel properties includes the gain recognized on the sale of hotel properties to third parties.

(0.2)%

Understanding Our Results of Operations ESH REIT

For the three and nine months ended September 30, 2014, ESH REIT s consolidated results of operations reflect ESH REIT s sole source of revenue, rental revenues earned under its operating leases, which are no longer eliminated in consolidation due to the fact that ESH REIT no longer owns the Operating Lessees. ESH REIT s consolidated results of operations reflect only those hotel operating expenses directly related to ownership of the hotels, such as real estate tax expense and property insurance expense, and do not include hotel operating expenses incurred by the Operating Lessees. ESA Management, a wholly-owned subsidiary of the Corporation, manages the hotel properties.

For the three and nine months ended September 30, 2013, ESH REIT s consolidated results of operations reflected room and other hotel revenues, as rental revenues and expenses with respect to the operating leases between ESH REIT and its previously owned subsidiaries, the Operating Lessees, eliminated in consolidation. Further, for the three and nine months ended September 30, 2013, ESH REIT s consolidated results of operations reflected all hotel operating expenses. HVM managed the hotel properties pursuant to management agreements with the Operating Lessees. ESH REIT held a variable interest in HVM and consolidated the results of operations of HVM.

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Revenues. ESH REIT s rental revenues are generated from leasing the hotel properties to the Operating Lessees. Rental revenues consist of fixed minimum rental payments plus specified percentages of hotel room revenues earned by the Operating Lessees over designated revenue thresholds.

Expenses. The following table presents the components of ESH REIT s operating expenses as a percentage of ESH REIT s total operating expenses for the nine months ended September 30, 2014:

	Percentage of 2014 Year to Date Operating Expenses
Hotel operating expenses. ESH REIT s hotel operating expenses include expenses directly	
related to ownership of the hotels, such as real estate tax expense and property insurance	
expense.	32.4%
General and administrative expenses. General and administrative expenses include overhead expenses incurred directly by ESH REIT and administrative service costs	
reimbursable to ESA Management.	5.9%
Depreciation and amortization. Depreciation and amortization is a non-cash charge that	
relates primarily to the acquisition and related usage of hotels and other property and	
equipment.	62.1%
Gain on sale of hotel properties. Gain on sale of hotel properties includes the gain	
recognized on the sale of hotel properties to third parties.	(0.4)%
Results of Operations	

Results of Operations discusses each of the Company s unaudited condensed consolidated and combined financial statements and ESH REIT s unaudited condensed consolidated financial statements, each of which have been prepared in accordance with U.S. GAAP. The preparation of these financial statements requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. On an ongoing basis, we evaluate our estimates and judgments, including those relating to property and equipment, goodwill, income taxes, equity-based compensation, revenue recognition, consolidation policies and contingencies. We base our estimates and judgments on historical experience and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates under different assumptions and conditions.

For the three and nine months ended September 30, 2014, the unaudited condensed consolidated financial statements of the Company include the financial position, results of operations, comprehensive income, changes in equity and cash flows of the Corporation and its subsidiaries, including the Operating Lessees, ESH Strategies, ESA Management and ESH REIT. Third party equity interests in ESH REIT, which consist primarily of the Class B common stock of ESH REIT and represent approximately 45% of ESH REIT s total common equity, are not owned by the Corporation and therefore are presented as noncontrolling interests.

For the three and nine months ended September 30, 2013, the unaudited condensed consolidated and combined financial statements of the Company included the financial position, results of operations, comprehensive income, changes in equity and cash flows of the Company s predecessor, which included ESH REIT s predecessor, ESH

Hospitality LLC, ESH Strategies and HVM. Third party equity interests in HVM, which represented all of HVM s equity, were not owned by the Company s predecessor and therefore were presented as noncontrolling interests. ESH REIT and ESH Strategies became a consolidated group by the time of the completion of the Offering. Since the Pre-IPO Transactions, which resulted in these entities becoming a consolidated group, were accounted for at historical cost, the Company s predecessor financial information combined ESH REIT s predecessor financial information with that of ESH Strategies.

For the three and nine months ended September 30, 2014, the unaudited condensed consolidated financial statements of ESH REIT include the financial position, results of operations, comprehensive income, changes in equity and cash flows of ESH REIT and its subsidiaries.

For the three and nine months ended September 30, 2013, the unaudited condensed consolidated financial statements of ESH REIT included the financial position, results of operations, comprehensive income, changes in equity and cash flows of ESH REIT s predecessor, ESH Hospitality LLC, and its subsidiaries, which included the Operating Lessees. Third party equity interests in HVM, a consolidated variable interest entity, which represented all of HVM s equity, were not owned by ESH REIT and therefore were presented as noncontrolling interests.

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Results of Operations The Company

Comparison of Three Months Ended September 30, 2014 and September 30, 2013

As of September 30, 2013, we owned and operated 682 hotels consisting of approximately 75,900 rooms and managed two hotels consisting of approximately 290 rooms. On December 31, 2013, we acquired two hotels which ESA Management previously managed. On July 28, 2014, we sold two hotels. Therefore, as of September 30, 2014, we owned and operated 682 hotels consisting of approximately 76,000 rooms. The following table presents our consolidated and combined results of operations for the three months ended September 30, 2014 and 2013, including the amount and percentage change in these results between the periods (in thousands):

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	Three Months Ended September 30,			
	2014	2013	Change (\$)	Change (%)
Revenues:				
Room revenues	\$ 333,970	\$ 308,077	\$ 25,893	8.4%
Other hotel revenues	4,583	5,297	(714)	(13.5)%
Management fees, license fees and other				
revenues		279	(279)	n/a
Total revenues	338,553	313,653	24,900	7.9%
Operating expenses:				
Hotel operating expenses	159,125	144,931	14,194	9.8%
General and administrative expenses	19,579	24,534	(4,955)	(20.2)%
Depreciation and amortization	47,124	42,669	4,455	10.4%
Gain on sale of hotel properties	(864)		(864)	n/a
Managed property payroll expenses		185	(185)	n/a
Impairment of long-lived assets		1,942	(1,942)	n/a
Total operating expenses	224,964	214,261	10,703	5.0%
Other income	1	643	(642)	n/a
Income from operations	113,590	100,035	13,555	13.6%
Other non-operating expense	1,058		1,058	n/a
Interest expense, net	33,377	53,010	(19,633)	(37.0)%
Income before income tax expense	79,155	47,025	32,130	68.3%
Income tax expense	18,970	447	18,523	n/a
Net income	60,185	46,578	13,607	29.2%
Net income attributable to noncontrolling				
interests	(16,310) (1)	(422)	(15,888)	n/a
	\$ 43,875	\$ 46,156	\$ (2,281)	(4.9)%

Net income attributable to common shareholders or members

(1) Noncontrolling interests of Extended Stay America, Inc. include approximately 45% of ESH REIT s common equity and 125 shares of ESH REIT preferred stock.

The following table presents key operating metrics, including occupancy, ADR and RevPAR, for our hotels for the three months ended September 30, 2014 and 2013, respectively:

	Three Months Ended September 30,			
	2014	2013	Change %	
Number of hotel properties	682	682	0.0%	
Number of rooms	76,000	75,928	0.1%	
Occupancy	79.3%	78.7%	0.8%	
ADR	\$ 60.14	\$ 56.01	7.4%	
RevPAR	\$ 47.72	\$ 44.09	8.2%	

Room revenues. Room revenues increased by approximately \$25.9 million, or 8.4%, to approximately \$334.0 million for the three months ended September 30, 2014 compared to approximately \$308.1 million for the three months ended September 30, 2013. The increase in room revenues was due to a 7.4% increase in ADR and a 0.8% increase in occupancy, resulting in an 8.2% increase in RevPAR, which was primarily a result of a shift in our customer mix to a greater number of high yield, shorter-stay guests as well as our hotel reinvestment program, operating and service initiatives and more consistent pricing and discount policies.

Other hotel revenues. Other hotel revenues decreased by approximately \$0.7 million, or 13.5%, to approximately \$4.6 million for the three months ended September 30, 2014 compared to approximately \$5.3 million for the three months ended September 30, 2013. The decrease was primarily due to a decrease in laundry and other miscellaneous revenue.

Management fees, license fees and other revenues. Management fees, license fees and other revenues decreased to \$0 for the three months ended September 30, 2014 compared to approximately \$0.3 million for the three months ended September 30, 2013. The decrease in these fees was due to the acquisition of two hotels on December 31, 2013 which ESA Management previously managed.

Hotel operating expenses. Hotel operating expenses increased by approximately \$14.2 million, or 9.8%, to approximately \$159.1 million for the three months ended September 30, 2014 compared to approximately \$144.9 million for the three months ended September 30, 2013. The increase in hotel operating expenses was partly driven by an increase in marketing and reservation costs of approximately \$5.9 million, primarily related to our recent national advertising campaign and the system-wide implementation of our central reservations call center. Additionally, the increase was impacted by increases in property insurance expense and repairs and maintenance expense of approximately \$4.0 million as well as an increase in hotel personnel expense.

Hotel operating margin decreased to 53.1% for the three months ended September 30, 2014 compared to 54.3% for the three months ended September 30, 2013 primarily due to aforementioned cost increases. Total hotel revenues increased by approximately \$25.2 million for the three months ended September 30, 2014 compared to the three months ended September 30, 2013, while hotel operating profit, excluding the loss on disposal of assets, increased by approximately \$9.6 million for the same period, which represents an operating margin flow-through, defined as the change in hotel operating profit divided by the change in total room and other hotel revenues, of approximately 38.1%.

General and administrative expenses. General and administrative expenses decreased by approximately \$5.0 million, or 20.2%, to approximately \$19.6 million for the three months ended September 30, 2014 compared to approximately \$24.5 million for the three months ended September 30, 2013. This decrease was primarily driven by a decrease in system-wide brand-related expense of approximately \$3.4 million as well as a decrease in incentive compensation expense, which was offset by an increase in other corporate personnel expense, including an increase of approximately \$1.7 million in equity-based compensation.

Depreciation and amortization. Depreciation and amortization increased by approximately \$4.5 million, or 10.4%, to approximately \$47.1 million for the three months ended September 30, 2014 compared to approximately \$42.7 million for the three months ended September 30, 2013. The increase in depreciation and amortization was primarily due to an increase in investment in hotel assets as a result of our hotel reinvestment program.

Gain on sale of hotel properties. During the three months ended September 30, 2014, we recorded a gain on sale of hotel properties of approximately \$0.9 million, which related to the sale of our two Hometown Inn hotels in July 2014.

Managed property payroll expenses. Managed property payroll expenses decreased to \$0 for the three months ended September 30, 2014 compared to approximately \$0.2 million for the three months ended September 30, 2013. This decrease is due to the acquisition of two hotels on December 31, 2013 which ESA Management previously managed.

Impairment of long-lived assets. Asset impairments are recorded as required based on an evaluation of property and equipment and intangible assets for impairment. During the three months ended September 30, 2013, we recognized an impairment charge of approximately \$1.9 million related to property and equipment. No impairment of long-lived assets was recognized during the three months ended September 30, 2014.

Other non-operating expense. During the three months ended September 30, 2014, we recognized a non-cash foreign currency transaction loss of approximately \$1.1 million related to the appreciation of the U.S. dollar versus the Canadian dollar at one of our Canadian currency-based entities which has U.S. dollar denominated debt.

Interest expense, net. In the fourth quarter of 2013 and subsequent to the Offering, ESH REIT repaid \$715.0 million of the 2012 Mezzanine Loans (as defined below). In the second quarter of 2014, ESH REIT repaid the remaining outstanding \$365.0 million of the 2012 Mezzanine

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Loans using principally all of the net proceeds from its 2014 Term Loan (as defined below). As a result of these transactions, the Company s total debt decreased by approximately \$693.0 million, or 19.2%, from approximately \$3.6 billion as of September 30, 2013 to approximately \$2.9 billion as of September 30, 2014, and its weighted-average interest rate decreased from approximately 5.4% as of September 30, 2013 to approximately 3.9% as of September 30, 2014. For the three months ended September 30, 2014, interest expense decreased by approximately \$19.6 million, or 37.0%, to approximately \$33.4 million compared to approximately \$53.0 million for the three months ended September 30, 2013.

Income tax expense. Our effective income tax rate increased by approximately 23.0 percentage points to approximately 24.0% for the three months ended September 30, 2014 compared to approximately 1.0% for the three months ended September 30, 2013, primarily due to our current legal structure and the entity-related changes that were a result of the Pre-IPO Transactions. Since the Corporation owns the Class A common stock of ESH REIT, which represents approximately 55% of the outstanding common stock of ESH REIT, approximately 55% of ESH REIT s distributions are subject to corporate income tax. The Company s effective tax rate is lower than the federal statutory rate of 35% due to ESH REIT s status as a REIT under the provisions of the Code during these periods, although ESH REIT will incur federal and state income tax at statutory rates on its taxable income not distributed.

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Comparison of Nine Months Ended September 30, 2014 and September 30, 2013

As of September 30, 2013, we owned and operated 682 hotels consisting of approximately 75,900 rooms and managed two hotels consisting of approximately 290 rooms. On December 31, 2013, we acquired two hotels which ESA Management previously managed. On July 28, 2014, we sold two hotels. Therefore, as of September 30, 2014, we owned and operated 682 hotels consisting of approximately 76,000 rooms. The following table presents our consolidated and combined results of operations for the nine months ended September 30, 2014 and 2013, including the amount and percentage change in these results between the periods (in thousands):

	Nine Months Ended September 30,			
	2014	2013	Change (\$)	Change (%)
Revenues:				
Room revenues	\$ 917,286	\$ 849,654	\$ 67,632	8.0%
Other hotel revenues	13,497	13,562	(65)	(0.5)%
Management fees, license fees and other			, í	, ,
revenues		830	(830)	n/a
Total revenues	930,783	864,046	66,737	7.7%
Operating expenses:				
Hotel operating expenses	448,253	408,019	40,234	9.9%
General and administrative expenses	64,227	68,678	(4,451)	(6.5)%
Depreciation and amortization	139,401	124,523	14,878	11.9%
Gain on sale of hotel properties	(864)		(864)	n/a
Managed property payroll expenses		565	(565)	n/a
Restructuring expenses		605	(605)	n/a
Acquisition transaction expenses		110	(110)	n/a
Impairment of long-lived assets		3,330	(3,330)	n/a
Total operating expenses	651,017	605,830	45,187	7.5%
Other income	272	659	(387)	n/a
Income from operations	280,038	258,875	21,163	8.2%
Other non-operating expense	2,837		2,837	n/a
Interest expense, net	116,464	157,851	(41,387)	(26.2)%
Income before income tax expense	160,737	101,024	59,713	59.1%
Income tax expense	38,187	2,990	35,197	n/a
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Net income	122,550	98,034	24,516	25.0%
Net income attributable to noncontrolling				
interests	(24,649) (1)	(860)	(23,789)	n/a
	\$ 97,901	\$ 97,174	\$ 727	0.7%

Net income attributable to common shareholders or members

(1) Noncontrolling interests of Extended Stay America, Inc. include approximately 45% of ESH REIT s common equity and 125 shares of ESH REIT preferred stock.

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The following table presents key operating metrics, including occupancy, ADR and RevPAR, for our hotels for the nine months ended September 30, 2014 and 2013, respectively:

	Nine Months Ended September 30,			
	2014	2013	Change %	
Number of hotel properties	682	682	0.0%	
Number of rooms	76,000	75,928	0.1%	
Occupancy	76.1%	75.5%	0.8%	
ADR	\$ 57.95	\$ 54.31	6.7%	
RevPAR	\$ 44.09	\$ 40.98	7.6%	

Room revenues. Room revenues increased by approximately \$67.6 million, or 8.0%, to approximately \$917.3 million for the nine months ended September 30, 2014 compared to approximately \$849.7 million for the nine months ended September 30, 2013. The increase in room revenues was due to a 6.7% increase in ADR and a 0.8% increase in occupancy, resulting in a 7.6% increase in RevPAR, which was primarily a result of a shift in our customer mix to a greater number of high yield, shorter-stay guests as well as our hotel reinvestment program, operating and service initiatives and more consistent pricing and discount policies.

Other hotel revenues. Other hotel revenues remained relatively consistent, decreasing by approximately \$0.1 million, or 0.5%, to approximately \$13.5 million for the nine months ended September 30, 2014 compared to approximately \$13.6 million for the nine months ended September 30, 2013.

Management fees, license fees and other revenues. Management fees, license fees and other revenues decreased to \$0 for the nine months ended September 30, 2014 compared to approximately \$0.8 million for the nine months ended September 30, 2013. The decrease in these fees was due to the acquisition of two hotels on December 31, 2013 which ESA Management previously managed.

Hotel operating expenses. Hotel operating expenses increased by approximately \$40.2 million, or 9.9%, to approximately \$448.3 million for the nine months ended September 30, 2014 compared to approximately \$408.0 million for the nine months ended September 30, 2013. The increase in hotel operating expenses was partly driven by an increase in marketing and reservation costs of approximately \$14.8 million, primarily related to our recent national advertising campaign and the system-wide implementation of our central reservations call center. Additionally, the increase was impacted by increases in property insurance expense and repairs and maintenance expense of approximately \$10.6 million, an increase in utilities expense of approximately \$3.9 million and increases in hotel personnel expense and real estate tax expense.

Hotel operating margin decreased to 52.1% for the nine months ended September 30, 2014 compared to 53.0% for the nine months ended September 30, 2013, primarily due to aforementioned cost increases. Total hotel revenues increased by approximately \$67.6 million for the nine months ended September 30, 2014 compared to the nine months ended September 30, 2013, while hotel operating profit, excluding the loss on disposal of assets, increased by approximately \$27.9 million for the same period, which represents an operating margin flow-through, defined as the change in hotel operating profit divided by the change in total room and other hotel revenues, of approximately 41.2%.

General and administrative expenses. General and administrative expenses decreased by approximately \$4.5 million, or 6.5%, to approximately \$64.2 million for the nine months ended September 30, 2014 compared to approximately

\$68.7 million for the nine months ended September 30, 2013. This decrease was primarily driven by a decrease in system-wide brand-related expense of approximately \$9.2 million. Further, there was a decrease in incentive compensation expense and a favorable settlement of previously outstanding incentive agreements, which was offset by an increase in other corporate personnel expense, including an increase of approximately \$3.8 million in equity-based compensation. Offsetting increases also included approximately \$1.9 million in consulting fees related to the implementation of our new strategic initiatives, including review of our corporate infrastructure.

Depreciation and amortization. Depreciation and amortization increased by approximately \$14.9 million, or 11.9%, to approximately \$139.4 million for the nine months ended September 30, 2014 compared to approximately \$124.5 million for the nine months ended September 30, 2013. The increase in depreciation and amortization was primarily due to an increase in investment in hotel assets as a result of our hotel reinvestment program.

Gain on sale of hotel properties. During the nine months ended September 30, 2014, we recorded a gain on sale of hotel properties of approximately \$0.9 million, which related to the sale of our two Hometown Inn hotels in July 2014.

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Managed property payroll expenses. Managed property payroll expenses decreased to \$0 for the nine months ended September 30, 2014 compared to approximately \$0.6 million for the nine months ended September 30, 2013. This decrease is due to the acquisition of two hotels on December 31, 2013 which ESA Management previously managed.

Restructuring expenses. During the nine months ended September 30, 2013, we initiated an operations restructuring, which changed certain aspects of our property staffing model, for which we incurred costs of approximately \$0.6 million that consisted of personnel relocation, recruitment and separation payments. No restructuring expenses were incurred during the nine months ended September 30, 2014.

Acquisition transaction expenses. During the nine months ended September 30, 2013, we incurred acquisition transaction expenses of approximately \$0.1 million related to the acquisition of assets of 17 hotels in December 2012. No acquisition transaction expenses were incurred during the nine months ended September 30, 2014.

Impairment of long-lived assets. Asset impairments are recorded as required based on an evaluation of property and equipment and intangible assets for impairment. During the nine months ended September 30, 2013, we recognized an impairment charge of approximately \$3.3 million related to property and equipment. No impairment of long-lived assets was recognized during the nine months ended September 30, 2014.

Other non-operating expense. During the nine months ended September 30, 2014, we recognized a non-cash foreign currency transaction loss of approximately \$2.8 million related to the appreciation of the U.S. dollar versus the Canadian dollar at one of our Canadian currency-based entities which has U.S. dollar denominated debt.

Interest expense, net. In the fourth quarter of 2013 and subsequent to the Offering, ESH REIT repaid \$715.0 million of the 2012 Mezzanine Loans. In the second quarter of 2014, ESH REIT repaid the remaining outstanding \$365.0 million of the 2012 Mezzanine Loans using principally all of the net proceeds from its 2014 Term Loan. As a result of these transactions, the Company s total debt decreased by approximately \$693.0 million, or 19.2%, from approximately \$3.6 billion as of September 30, 2013 to approximately \$2.9 billion of September 30, 2014, and its weighted-average interest rate decreased from approximately 5.4% as of September 30, 2013 to approximately 3.9% as of September 30, 2014. For the nine months ended September 30, 2014, interest expense decreased by approximately \$41.4 million, or 26.2%, to approximately \$116.5 million compared to approximately \$157.9 million for the nine months ended September 30, 2013. For the nine months ended September 30, 2014, interest expense includes approximately \$9.4 million of debt extinguishment and other costs in connection with the 2012 Mezzanine Loan prepayments, which consists of prepayment penalties and other costs of approximately \$4.3 million and the write-off of unamortized deferred financing costs of approximately \$5.1 million.

Income tax expense. Our effective income tax rate increased by approximately 20.8 percentage points to approximately 23.8% for the nine months ended September 30, 2014 compared to approximately 3.0% for the nine months ended September 30, 2013, primarily due to our current legal structure and the entity-related changes that were a result of the Pre-IPO Transactions. Since the Corporation owns the Class A common stock of ESH REIT, which represents approximately 55% of the outstanding common stock of ESH REIT, approximately 55% of ESH REIT s distributions are subject to corporate income tax. The Company s effective tax rate is lower than the federal statutory rate of 35% due to ESH REIT s status as a REIT under the provisions of the Code during these periods, although ESH REIT will incur federal and state income tax at statutory rates on its taxable income not distributed.

Results of Operations ESH REIT

ESH REIT s consolidated results of operations for periods subsequent to the Pre-IPO Transactions present operating results in a manner which reflects ESH REIT s legal structure, including the entity-related changes that were a result of the Pre-IPO Transactions. For example:

For the three and nine months ended September 30, 2014, ESH REIT s consolidated results of operations reflect ESH REIT s sole source of revenue, lease rental revenues, which are no longer eliminated in consolidation due to the fact that ESH REIT does not own the Operating Lessees. For the three and nine months ended September 30, 2013, ESH REIT s consolidated results of operations reflected room and other hotel revenues, as lease rental revenues and expenses with respect to the operating leases between ESH REIT and its previously owned, consolidated subsidiaries, the Operating Lessees, eliminated in consolidation.

For the three and nine months ended September 30, 2014, ESH REIT s consolidated results of operations reflect only those hotel operating expenses that are incurred directly by ESH REIT. For the three and nine months ended September 30, 2013, ESH REIT s consolidated results of operations reflected all hotel operating expenses, whether such costs were incurred by ESH REIT (i.e., real estate tax expense and property insurance expense, which are directly related to the ownership of the hotels) or by the Operating Lessees (i.e., utilities expense, hotel payroll expense, marketing expense and repairs and maintenance expense, which are incurred by the Operating Lessees as prescribed by the operating leases).

For the three and nine months ended September 30, 2014, costs reimbursed to ESA Management do not eliminate in consolidation and are reflected as a component of general and administrative expenses. For the three and nine months ended September 30, 2013, since ESH REIT consolidated the results of operations of HVM, administrative costs paid to HVM eliminated in consolidation, and general and administrative expenses included substantially all of ESH REIT predecessor s overhead expense.

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Comparison of Three Months Ended September 30, 2014 and September 30, 2013

The following table presents ESH REIT s consolidated results of operations for the three months ended September 30, 2014 and 2013, including the amount and percentage change in these results between the periods (in thousands):

	Three Months Ended September 30,			
	2014	2013	Change (\$)	Change (%)
Revenues:				
Rental revenues	\$ 139,605	\$	\$ 139,605	n/a
Hotel room revenues		308,077	(308,077)	n/a
Other hotel revenues		5,297	(5,297)	n/a
Management fees and other revenues		327	(327)	n/a
Total revenues	139,605	313,701	(174,096)	(55.5)%
Operating expenses:				
Hotel operating expenses	23,452	144,931	(121,479)	(83.8)%
General and administrative expenses	3,304	24,517	(21,213)	(86.5)%
Depreciation and amortization	46,176	42,669	3,507	8.2%
Gain on sale of hotel properties	(864)		(864)	n/a
Managed property payroll expenses		185	(185)	n/a
Trademark license fees		940	(940)	n/a
Impairment of long-lived assets		1,942	(1,942)	n/a
Total operating expenses	72,068	215,184	(143,116)	(66.5)%
Other income		643	(643)	n/a
Income from operations	67,537	99,160	(31,623)	(31.9)%
Other non-operating expense	1,069		1,069	n/a
Interest expense, net	31,986	53,010	(21,024)	(39.7)%
Income before income tax (benefit)				
expense	34,482	46,150	(11,668)	(25.3)%
Income tax (benefit) expense	(1,858)	447	(2,305)	n/a
Net income	36,340	45,703	(9,363)	(20.5)%
Net income attributable to noncontrolling	•			
interests		(422)	422	n/a
Net income attributable to common	\$ 36,340	¢ 45 201	\$ (8,941)	(10.7)%
shareholders or members	\$ 36,340	\$ 45,281	\$ (8,941)	(19.7)%

Rental revenues. Rental revenues were approximately \$139.6 million for the three months ended September 30, 2014 compared to \$0 for the three months ended September 30, 2013. For the three months ended September 30, 2014, the

consolidated results of operations of ESH REIT include rental revenues associated with the operating leases, since during this period, lease revenues were not eliminated in consolidation. Rental revenues consist of fixed minimum rental payments recognized on a straight-line basis over the lease terms plus specified percentages paid by Operating Lessees on revenues over designated thresholds. Percentage rental revenue of approximately \$16.2 million was recognized during the three months ended September 30, 2014 due to the fact that certain percentage rental revenue thresholds were achieved during the period. For the three months ended September 30, 2013, the consolidated results of operations of ESH REIT included the results of operations of the Operating Lessees. During that period, ESH REIT is rental revenues, as well as the Operating Lessees rental expenses, eliminated in consolidation.

Hotel room revenues. In connection with the Pre-IPO Transactions, ESH REIT transferred the Operating Lessees to the Corporation. ESH REIT s results of operations for the three months ended September 30, 2014 do not include results of operations of the Operating Lessees while ESH REIT s results of operations for the three months ended September 30, 2013 included results of operations of the Operating Lessees. Hotel room revenues were \$0 for the three months ended September 30, 2014 compared to approximately \$308.1 million for the three months ended September 30, 2013.

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Other hotel revenues. In connection with the Pre-IPO Transactions, ESH REIT transferred the Operating Lessees to the Corporation. ESH REIT s results of operations for the three months ended September 30, 2014 do not include results of operations of the Operating Lessees while ESH REIT s results of operations for the three months ended September 30, 2013 included results of operations of the Operating Lessees. Other hotel revenues were \$0 for the three months ended September 30, 2014 compared to approximately \$5.3 million for the three months ended September 30, 2013.

Management fees and other revenues. ESA Management acquired all of the assets and assumed all of the liabilities of HVM in connection with the Pre-IPO Transactions. ESH REIT s results of operations for the three months ended September 30, 2014 do not include results of operations of ESA Management while ESH REIT s results of operations for the three months ended September 30, 2013 included results of operations of HVM. Management fees and other revenues were \$0 for the three months ended September 30, 2014 compared to approximately \$0.3 million for the three months ended September 30, 2013.

Hotel operating expenses. In connection with the Pre-IPO Transactions, ESH REIT transferred the Operating Lessees to the Corporation. ESH REIT s results of operations for the three months ended September 30, 2014 do not include results of operations of the Operating Lessees while ESH REIT s results of operations for the three months ended September 30, 2013 included results of operations of the Operating Lessees. Hotel operating expenses decreased by approximately \$121.5 million, or 83.8%, to approximately \$23.5 million for the three months ended September 30, 2014 compared to approximately \$144.9 million for the three months ended September 30, 2013. This decrease is due to the fact that for the three months ended September 30, 2014, hotel operating expenses include only those expenses directly related to ownership of the hotels, such as real estate tax expense and property insurance expense, and do not include hotel operating expenses incurred by the Operating Lessees.

Subsequent to the Pre-IPO Transactions, hotel operating margin is not a relevant operating measure for ESH REIT as its sole source of revenue is rental revenue generated from leasing the hotel properties and its hotel operating expenses represent only a portion of the hotels total operating expenses, specifically those related to the ownership of, but not the operation of, the hotels.

General and administrative expenses. ESA Management acquired all of the assets and assumed all of the liabilities of HVM in connection with the Pre-IPO Transactions. ESH REIT s results of operations for the three months ended September 30, 2014 do not include results of operations of ESA Management while ESH REIT s results of operations for the three months ended September 30, 2013 included results of operations of HVM. General and administrative expenses decreased by approximately \$21.2 million, or 86.5%, to approximately \$3.3 million for the three months ended September 30, 2014, compared to approximately \$24.5 million for the three months ended September 30, 2013. This decrease is mainly due to the fact that, for the three months ended September 30, 2014, general and administrative expenses do not include expenses of ESA Management. For the three months ended September 30, 2014, general and administrative expenses include professional fees, including legal, audit, tax, board and other fees of approximately \$1.3 million and other public company transition costs of approximately \$0.4 million, which include approximately \$0.3 million of secondary offering costs. Also included are reimbursed costs of approximately \$1.6 million that ESH REIT incurred under its services agreement with ESA Management for certain overhead services performed on ESH REIT s behalf, which include services related to shared executive management, accounting, financial analysis, training and technology, as well as payroll and related expenses of ESH REIT employees.

Depreciation and amortization. Depreciation and amortization increased by approximately \$3.5 million, or 8.2%, to approximately \$46.2 million for the three months ended September 30, 2014 compared to approximately \$42.7 million for the three months ended September 30, 2013. The increase in depreciation and amortization was primarily due to an increase in investment in hotel assets as a result of our hotel reinvestment program.

Gain on sale of hotel properties. During the three months ended September 30, 2014, we recorded a gain on sale of hotel properties of approximately \$0.9 million, which related to the sale of our two Hometown Inn hotels in July 2014.

Managed property payroll expenses. ESA Management acquired all of the assets and assumed all of the liabilities of HVM in connection with the Pre-IPO Transactions. ESH REIT s results of operations for the three months ended September 30, 2014 do not include results of operations of ESA Management while ESH REIT s results of operations for the three months ended September 30, 2013 included results of operations of HVM. Managed property payroll expenses were \$0 for the three months ended September 30, 2014 compared to approximately \$0.2 million for the three months ended September 30, 2013.

Trademark license fees. In connection with the Pre-IPO Transactions, ESH REIT transferred the Operating Lessees to the Corporation. ESH REIT s results of operations for the three months ended September 30, 2014 do not include results of operations of the Operating Lessees while ESH REIT s results of operations for the three months ended September 30, 2013 included results of operations of the Operating Lessees. Trademark license fees were \$0 for the three months ended September 30, 2014 compared to approximately \$0.9 million for the three months ended September 30, 2013.

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Impairment of long-lived assets. Asset impairments are recorded as required based on an evaluation of property and equipment and intangible assets for impairment. During the three months ended September 30, 2013, ESH REIT recognized an impairment charge of approximately \$1.9 million related to property and equipment. No impairment of long-lived assets was recognized during the three months ended September 30, 2014.

Other non-operating expense. During the three months ended September 30, 2014, ESH REIT recognized a non-cash foreign currency transaction loss of approximately \$1.1 million related to the appreciation of the U.S. dollar versus the Canadian dollar at one of its Canadian currency-based entities which has U.S. dollar denominated debt.

Interest expense, net. In the fourth quarter of 2013 and subsequent to the Offering, ESH REIT repaid \$715.0 million of the 2012 Mezzanine Loans. In the second quarter of 2014, ESH REIT repaid the remaining outstanding \$365.0 million of the 2012 Mezzanine Loans using principally all of the net proceeds from its 2014 Term Loan. As a result of these transactions, ESH REIT s total debt decreased by approximately \$714.2 million, or 19.8%, from approximately \$3.6 billion as of September 30, 2013 to approximately \$2.9 billion as of September 30, 2014, and its weighted-average interest rate decreased from approximately 5.4% as of September 30, 2013 to approximately 3.9% as of September 30, 2014. For the three months ended September 30, 2014, interest expense decreased by approximately \$21.0 million, or 39.7%, to approximately \$32.0 million compared to approximately \$53.0 million for the three months ended September 30, 2013.

Income tax expense. ESH REIT s effective income tax rate decreased by approximately 6.4 percentage points to a benefit of approximately 5.4% for the three months ended September 30, 2014 compared to a provision of approximately 1.0% for the three months ended September 30, 2013, primarily due to a discrete provision to return adjustment recognized during the three months ended September 30, 2014. ESH REIT s effective tax rate is lower than the federal statutory rate of 35% due to ESH REIT s status as a REIT under the provisions of the Code during these periods, although ESH REIT will incur federal and state income tax at statutory rates on its taxable income not distributed.

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Comparison of Nine Months Ended September 30, 2014 and September 30, 2013

The following table presents ESH REIT s consolidated results of operations for the nine months ended September 30, 2014 and 2013, including the amount and percentage change in these results between the periods (in thousands):

	Nine Months Ended September 30,			
	2014	2013	Change (\$)	Change (%)
Revenues:				
Rental revenues	\$ 386,851	\$	\$ 386,851	n/a
Hotel room revenues		849,654	(849,654)	n/a
Other hotel revenues		13,562	(13,562)	n/a
Management fees and other revenues		981	(981)	n/a
Total revenues	386,851	864,197	(477,346)	(55.2)%
Operating expenses:				
Hotel operating expenses	71,136	408,019	(336,883)	(82.6)%
General and administrative expenses	12,831	68,514	(55,683)	(81.3)%
Depreciation and amortization	136,258	124,523	11,735	9.4%
Gain on sale of hotel properties	(864)		(864)	n/a
Managed property payroll expenses		565	(565)	n/a
Trademark license fees		2,589	(2,589)	n/a
Restructuring expenses		605	(605)	n/a
Acquisition transaction expenses		110	(110)	n/a
Impairment of long-lived assets		3,330	(3,330)	n/a
Total operating expenses	219,361	608,255	(388,894)	(63.9)%
Other income	263	659	(396)	n/a
Income from operations	167,753	256,601	(88,848)	(34.6)%
Other non-operating expense	2,719		2,719	n/a
Interest expense, net	111,416	157,851	(46,435)	(29.4)%
Income before income tax (benefit)				
expense	53,618	98,750	(45,132)	(45.7)%
Income tax (benefit) expense	(1,303)	2,990	(4,293)	n/a
Net income	54,921	95,760	(40,839)	(42.6)%
Net income attributable to noncontrolling interests		(860)	860	n/a
Net income attributable to common shareholders or members	\$ 54,921	\$ 94,900	\$ (39,979)	(42.1)%

Rental revenues. Rental revenues were approximately \$386.9 million for the nine months ended September 30, 2014 compared to \$0 for the nine months ended September 30, 2013. For the nine months ended September 30, 2014, the consolidated results of operations of ESH REIT include rental revenues associated with the operating leases, since during this period, lease revenues were not eliminated in consolidation. Rental revenues consist of fixed minimum rental payments recognized on a straight-line basis over the lease terms plus specified percentages paid by Operating Lessees on revenues over designated thresholds. Percentage rental revenue of approximately \$16.2 million was recognized during the nine months ended September 30, 2014 due to the fact that certain percentage rental revenue thresholds were achieved during the period. For the nine months ended September 30, 2013, the consolidated results of operations of ESH REIT included the results of operations of the Operating Lessees. During that period, ESH REIT s rental revenues, as well as the Operating Lessees rental expenses, eliminated in consolidation.

Hotel room revenues. In connection with the Pre-IPO Transactions, ESH REIT transferred the Operating Lessees to the Corporation. ESH REIT s results of operations for the nine months ended September 30, 2014 do not include results of operations of the Operating Lessees while ESH REIT s results of operations for the nine months ended September 30, 2013 included results of operations of the Operating Lessees. Hotel room revenues were \$0 for the nine months ended September 30, 2014 compared to approximately \$849.7 million for the nine months ended September 30, 2013.

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Other hotel revenues. In connection with the Pre-IPO Transactions, ESH REIT transferred the Operating Lessees to the Corporation. ESH REIT s results of operations for the nine months ended September 30, 2014 do not include results of operations of the Operating Lessees while ESH REIT s results of operations for the nine months ended September 30, 2013 included the results of operations of the Operating Lessees. Other hotel revenues were \$0 for the nine months ended September 30, 2014 compared to approximately \$13.6 million for the nine months ended September 30, 2013.

Management fees and other revenues. ESA Management acquired all of the assets and assumed all of the liabilities of HVM in connection with the Pre-IPO Transactions. ESH REIT s results of operations for the nine months ended September 30, 2014 do not include results of operations of ESA Management while ESH REIT s results of operations for the nine months ended September 30, 2013 included results of operations of HVM. Management fees and other revenues were \$0 for the nine months ended September 30, 2014 compared to approximately \$1.0 million for the nine months ended September 30, 2013.

Hotel operating expenses. In connection with the Pre-IPO Transactions, ESH REIT transferred the Operating Lessees to the Corporation. ESH REIT s results of operations for the nine months ended September 30, 2014 do not include results of operations of the Operating Lessees while ESH REIT s results of operations for the nine months ended September 30, 2013 included results of operations of the Operating Lessees. Hotel operating expenses decreased by approximately \$336.9 million, or 82.6%, to approximately \$71.1 million for the nine months ended September 30, 2014 compared to approximately \$408.0 million for the nine months ended September 30, 2013. This decrease is due to the fact that for the nine months ended September 30, 2014, hotel operating expenses include only those expenses directly related to ownership of the hotels, such as real estate tax expense and property insurance expense, and do not include hotel operating expenses incurred by the Operating Lessees.

Subsequent to the Pre-IPO Transactions, hotel operating margin is not a relevant operating measure for ESH REIT as its sole source of revenue is rental revenue generated from leasing the hotel properties and its hotel operating expenses represent only a portion of the hotels total operating expenses, specifically those related to the ownership of, but not the operation of, the hotels.

General and administrative expenses. ESA Management acquired all of the assets and assumed all of the liabilities of HVM in connection with the Pre-IPO Transactions. ESH REIT s results of operations for the nine months ended September 30, 2014 do not include results of operations of ESA Management while ESH REIT s results of operations for the nine months ended September 30, 2013 included results of operations of HVM. General and administrative expenses decreased by approximately \$55.7 million, or 81.3%, to approximately \$12.8 million for the nine months ended September 30, 2014, compared to approximately \$68.5 million for the nine months ended September 30, 2013. This decrease is mainly due to the fact that, for the nine months ended September 30, 2014, general and administrative expenses do not include expenses of ESA Management. For the nine months ended September 30, 2014, general and administrative expenses include professional fees, including legal, audit, tax, board and other fees of approximately \$3.6 million, other public company transition costs of approximately \$2.0 million, which include approximately \$0.7 million of secondary offering costs, and consulting fees of approximately \$1.9 million related to implementation of our new strategic initiatives, including review of our corporate infrastructure. Also included are reimbursed costs of approximately \$5.3 million that ESH REIT incurred under its services agreement with ESA Management for certain overhead services performed on ESH REIT s behalf, which include services related to shared executive management, accounting, financial analysis, training and technology, as well as payroll and related expenses of ESH REIT employees.

Depreciation and amortization. Depreciation and amortization increased by approximately \$11.7 million, or 9.4%, to approximately \$136.3 million for the nine months ended September 30, 2014 compared to approximately \$124.5

million for the nine months ended September 30, 2013. The increase in depreciation and amortization was primarily due to an increase in investment in hotel assets as a result of our hotel reinvestment program.

Gain on sale of hotel properties. During the nine months ended September 30, 2014, we recorded a gain on sale of hotel properties of approximately \$0.9 million, which related to the sale of our two Hometown Inn hotels in July 2014.

Managed property payroll expenses. ESA Management acquired all of the assets and assumed all of the liabilities of HVM in connection with the Pre-IPO Transactions. ESH REIT s results of operations for the nine months ended September 30, 2014 do not include results of operations of ESA Management while ESH REIT s results of operations for the nine months ended September 30, 2013 included results of operations of HVM. Managed property payroll expenses were \$0 for the nine months ended September 30, 2014 compared to approximately \$0.6 million for the nine months ended September 30, 2013.

Trademark license fees. In connection with the Pre-IPO Transactions, ESH REIT transferred the Operating Lessees to the Corporation. ESH REIT s results of operations for the nine months ended September 30, 2014 do not include results of operations of the Operating Lessees while ESH REIT s results of operations for the nine months ended September 30, 2013 included results of operations of the Operating Lessees. Trademark license fees were \$0 for the nine months ended September 30, 2014 compared to approximately \$2.6 million for the nine months ended September 30, 2013.

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Restructuring expenses. During the nine months ended September 30, 2013, HVM initiated an operations restructuring which changed certain aspects of its property staffing model and incurred costs of approximately \$0.6 million that consisted of personnel relocation, recruitment and separation payments. No restructuring expenses were incurred during the nine months ended September 30, 2014.

Acquisition transaction expenses. During the nine months ended September 30, 2013, ESH REIT incurred acquisition transaction expenses of approximately \$0.1 million related to the acquisition of assets of 17 hotels in December 2012. No acquisition transaction expenses were incurred during the nine months ended September 30, 2014.

Impairment of long-lived assets. Asset impairments are recorded as required based on an evaluation of property and equipment and intangible assets for impairment. During the nine months ended September 30, 2013, ESH REIT recognized an impairment charge of approximately \$3.3 million related to property and equipment. No impairment of long-lived assets was recognized during the nine months ended September 30, 2014.

Other non-operating expense. During the nine months ended September 30, 2014, ESH REIT recognized a non-cash foreign currency transaction loss of approximately \$2.7 million related to the appreciation of the U.S. dollar versus the Canadian dollar at one of its Canadian currency-based entities which has U.S. dollar denominated debt.

Interest expense, net. In the fourth quarter of 2013 and subsequent to the Offering, ESH REIT repaid \$715.0 million of the 2012 Mezzanine Loans. In the second quarter of 2014, ESH REIT repaid the remaining outstanding \$365.0 million of the 2012 Mezzanine Loans using principally all of the net proceeds from its 2014 Term Loan. As a result of these transactions, ESH REIT s total debt decreased by approximately \$714.2 million, or 19.8%, from approximately \$3.6 billion as of September 30, 2013 to approximately \$2.9 billion as of September 30, 2014, and its weighted-average interest rate decreased from approximately 5.4% as of September 30, 2013 to approximately 3.9% as of September 30, 2014. For the nine months ended September 30, 2014, interest expense decreased by approximately \$46.4 million, or 29.4%, to approximately \$111.4 million compared to approximately \$157.9 million for the nine months ended September 30, 2013. For the nine months ended September 30, 2014, interest expense includes approximately \$9.4 million of debt extinguishment and other costs in connection with the 2012 Mezzanine Loan prepayments, which consists of prepayment penalties and other costs of approximately \$4.3 million and the write-off of unamortized deferred financing costs of approximately \$5.1 million.

Income tax expense. ESH REIT s effective income tax rate decreased by 5.4 percentage points to a benefit of approximately 2.4% for the nine months ended September 30, 2014 compared to a provision of approximately 3.0% for the nine months ended September 30, 2013, primarily due to a discrete provision to return adjustment recognized during the nine months ended September 30, 2014. ESH REIT s effective tax rate is lower than the federal statutory rate of 35% due to ESH REIT s status as a REIT under the provisions of the Code during these periods, although ESH REIT will incur federal and state income tax at statutory rates on its taxable income not distributed.

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Non-GAAP Financial Measures

EBITDA and Adjusted EBITDA

EBITDA is defined as net income excluding: (1) interest expense, net; (2) income tax expense; and (3) depreciation and amortization. EBITDA is a commonly used measure of performance in many industries. The Company believes that EBITDA provides useful information to investors regarding our operating performance as it helps us and investors evaluate the ongoing performance of our hotels after removing the impact of our capital structure, primarily interest expense, and our asset base, primarily depreciation and amortization. We believe that the use of EBITDA facilitates comparisons between us and other lodging companies, hotel owners and capital-intensive companies. Additionally, EBITDA is a measure that is widely used by management in our annual budgeting and compensation planning processes.

The Company uses Adjusted EBITDA when evaluating our performance because we believe the adjustment for certain additional items, described below, provides useful supplemental information to investors regarding our ongoing operating performance and that the presentation of Adjusted EBITDA, when combined with the U.S. GAAP presentation of net income, net income per share and cash flow provided by operating activities, is beneficial to the overall understanding of our ongoing operating performance. We adjust EBITDA for the following items and refer to this measure as Adjusted EBITDA:

Non-cash equity-based compensation We exclude non-cash charges related to the amortization of equity-based compensation awards to employees and directors.

Other non-operating (income) expense We exclude the effect of other non-operating income or expense, as we believe non-cash foreign currency transaction gain or loss is not reflective of ongoing or future operating performance.

Gain (loss) on sale of hotel properties We exclude the gain or loss on the sale of hotel properties, as we believe they are not reflective of ongoing or future operating performance.

Restructuring expenses We exclude restructuring expenses that include employee separation payments and other restructuring costs, as we believe they are not reflective of ongoing or future operating performance.

Acquisition transaction expenses Transaction related expenses associated with the acquisition of hotels are expensed when incurred. We exclude the effect of these costs, as we believe they are not reflective of ongoing or future operating performance.

Impairment of long-lived assets We exclude the effect of impairment losses recorded on property and equipment and intangible assets, as we believe they are not reflective of ongoing or future operating performance.

Other expenses (income) We exclude the effect of other expenses or income that we do not consider reflective of our ongoing or future operating performance including the following: costs related to preparations for our initial public offering and public company transition fees, consulting fees related to the implementation of our new strategic initiatives and the loss on disposal of assets.

EBITDA and Adjusted EBITDA as presented may not be comparable to measures calculated by other companies. This information should not be considered as an alternative to net income, net income per share, cash flow from operations or any other operating performance measure calculated in accordance with U.S. GAAP. Cash expenditures for various real estate or hotel assets such as capital expenditures, interest expense and other items have been and will continue to be incurred and are not reflected in EBITDA or Adjusted EBITDA. Management compensates for these limitations by separately considering the impact of these excluded items to the extent they are material to operating decisions and assessments of operating performance. The Company s consolidated and combined statements of operations and cash flows include interest expense, net, capital expenditures and other excluded items, all of which should be considered when evaluating our performance, in addition to our non-GAAP financial measures. Additionally, EBITDA and Adjusted EBITDA should not solely be considered as a measure of the Company s liquidity or indicative of funds available to fund our cash needs, including our ability to pay distributions or dividends.

EBITDA and Adjusted EBITDA are not meaningful or useful measures for ESH REIT on a stand-alone basis due to the fact that a Paired Share represents an investment in the Company, as a single enterprise, which is reflected in the consolidated and combined Company results of operations; therefore, we believe these performance measures are meaningful for the Company only. The following table provides a reconciliation of net income to EBITDA and Adjusted EBITDA for the Company for the three and nine months ended September 30, 2014 and 2013 (in thousands):

	Three Mont Septemb		Nine Montl Septemb	
	2014	2013	2014	2013
Net income	\$ 60,185	\$ 46,578	\$ 122,550	\$ 98,034
Interest expense, net	33,377	53,010	116,464	157,851
Income tax expense	18,970	447	38,187	2,990
Depreciation and amortization	47,124	42,669	139,401	124,523
EBITDA	159,656	142,704	416,602	383,398
Non-cash equity-based compensation	2,283	642	7,173	3,388
Other non-operating expense	1,058		2,837	
Gain on sale of hotel properties	(864)		(864)	
Restructuring expenses				605
Acquisition transaction expenses				110
Impairment of long-lived assets		1,942		3,330
Other expenses	969 (1)	4,781 (2)	7,561 (3)	7,277 (4)
Adjusted EBITDA	\$ 163,102	\$ 150,069	\$ 433,309	\$ 398,108

- (1) Includes public company transition costs of approximately \$0.8 million, including approximately \$0.6 million in secondary offering costs and loss on disposal of assets of approximately \$0.2 million.
- (2) Includes costs related to preparations for our initial public offering, consisting primarily of the Pre-IPO Transactions, of approximately \$3.2 million and loss on disposal of assets of approximately \$1.6 million.
- (3) Includes public company transition costs of approximately \$3.2 million, including approximately \$1.5 million in secondary offering costs, consulting fees of approximately \$1.9 million related to implementation of our new strategic initiatives, including review of our corporate infrastructure and loss on disposal of assets of approximately \$2.5 million.
- (4) Includes costs related to preparations for our initial public offering, consisting primarily of the Pre-IPO Transactions, of approximately \$5.3 million and loss on disposal of assets of approximately \$2.0 million.

Hotel Operating Profit and Hotel Operating Margin

Hotel operating profit and hotel operating margin measure hotel-level operating results prior to debt service, depreciation and amortization and general and administrative expenses, and are supplemental measures of aggregate hotel-level profitability. Both measures are used by us to evaluate the operating profitability of our hotels. We define hotel operating profit as the sum of room and other hotel revenues less hotel operating expenses (excluding loss on disposal of assets) and hotel operating margin as the ratio of hotel operating profit divided by the sum of room and other hotel revenues.

Hotel operating profit and hotel operating margin are not meaningful or useful measures for ESH REIT on a stand-alone basis due to the fact that a Paired Share represents an investment in the Company, as a single enterprise, which is reflected in the consolidated and combined Company results of operations; therefore, we believe these performance measures are meaningful for the Company only. The following table provides a reconciliation of room revenues, other hotel revenues and hotel operating expenses to hotel operating profit and hotel operating margin for the Company for the three and nine months ended September 30, 2014 and 2013 (in thousands):

	Three Mont Septemb		Nine Months Ended September 30,		
	2014	2013	2014	2013	
Room revenues	\$ 333,970	\$ 308,077	\$ 917,286	\$ 849,654	
Other hotel revenues	4,583	5,297	13,497	13,562	
Total hotel revenues	338,553	313,374	930,783	863,216	
Hotel operating expenses	158,914 (1)	143,338 (2)	445,756 (3)	406,057 (4)	
Hotel operating profit	\$ 179,639	\$ 170,036	\$485,027	\$457,159	
Hotel operating margin	53.1%	54.3%	52.1%	53.0%	

- (1) Excludes loss on disposal of assets of approximately \$0.2 million.
- (2) Excludes loss on disposal of assets of approximately \$1.6 million.
- (3) Excludes loss on disposal of assets of approximately \$2.5 million.
- (4) Excludes loss on disposal of assets of approximately \$2.0 million.

Paired Share Income, Adjusted Paired Share Income and Adjusted Paired Share Income per Paired Share

We present Paired Share Income, Adjusted Paired Share Income and Adjusted Paired Share Income per Paired Share as supplemental measures of the Company s operating performance. We believe that these are useful measures for investors since our Paired Shares, directly through the common stock of the Corporation and Class B common stock of ESH REIT, and indirectly through the Corporation s ownership of the Class A common stock of ESH REIT, entitle holders of the Paired Shares to participate in 100% of the common equity and earnings of both the Corporation and ESH REIT. As required by U.S. GAAP, net income attributable to common shareholders of the Corporation excludes earnings attributable to ESH REIT s Class B common shares, a noncontrolling interest. Based on the limitation on transfer provided for in each of the Corporation s and ESH REIT s charters, shares of common stock of the Corporation and shares of Class B common stock of ESH REIT are transferrable and tradable only in combination as units, each unit consisting of one share of the Corporation s common stock and one share of ESH REIT Class B common stock. As a result, we believe that Paired Share Income, Adjusted Paired Share Income and Adjusted Paired Share Income per Paired Share represent useful measures to holders of the Paired Shares.

Paired Share Income is defined as the sum of net income attributable to common shareholders of the Corporation and noncontrolling interests of the Corporation attributable to the Class B common shares of ESH REIT. Adjusted Paired Share Income is defined as Paired Share Income adjusted for items that, net of income taxes, we believe are not reflective of our ongoing or future operating performance. We adjust Paired Share Income for the following items, net of income taxes, and refer to this measure as Adjusted Paired Share Income: debt extinguishment costs, other

non-operating expense or income (including foreign currency transaction gain or loss), gain (loss) on sale of hotel properties, restructuring expenses, acquisition transaction expenses, impairment of long-lived assets and other expenses or income (including costs related to our initial public offering, public company transition fees (including secondary offering costs), certain consulting fees related to our new strategic initiatives and the loss on disposal of assets). With the exception of equity-based compensation, an ongoing charge, these adjustments (other than the effect of income taxes) are the same as those used in the reconciliation of EBITDA to Adjusted EBITDA.

Adjusted Paired Share Income per Paired Share is defined as Adjusted Paired Share Income divided by the number of Paired Shares outstanding on a basic and diluted basis. Until such time as the number of outstanding common shares of the Corporation and Class B common shares of ESH REIT differ, we believe Adjusted Paired Share Income per Paired Share is useful to investors, as it represents the economic risks and rewards related to an investment in our Paired Shares. We believe that Paired Share Income, Adjusted Paired Share Income and Adjusted Paired Share Income per Paired Share provide meaningful indicators of the Company is operating performance in addition to separate and/or individual analyses of net income attributable to common shareholders of the Corporation and net income attributable to Class B common shareholders of ESH REIT, each of which may be impacted by specific U.S. GAAP requirements, including the recognition of contingent lease rental revenues and the recognition of lease rental revenues on a straight-line basis, and may not necessarily reflect how cash flows are generated on an individual entity or total enterprise basis.

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Paired Share Income, Adjusted Paired Share Income and Adjusted Paired Share Income per Paired Share should not be considered as an alternative to net income of the Company, net income of the Corporation, net income of ESH REIT, net income per share of the common stock of the Corporation, net income per share of Class A or Class B common stock of ESH REIT or any other operating measure calculated in accordance with U.S. GAAP. The following table provides a reconciliation of net income attributable to common shareholders of the Corporation to Paired Share Income, Adjusted Paired Share Income and a calculation of Adjusted Paired Share Income per Paired Share for the three and nine months ended September 30, 2014 and 2013 (in thousands, except per Paired Share amounts):

	Three Mon Septemb 2014		Nine Months Ended September 30, 2014 2013		
Net income attributable to common					
shareholders or members	\$ 43,875	\$ 46,156	\$ 97,901	\$ 97,174	
Noncontrolling interests attributable to					
Class B common shares of ESH REIT	16,306	(1)	24,637	(1)	
Paired Share Income	60,181	46,156	122,538	97,174	
Debt extinguishment costs			7,185		
Other non-operating expense	281		2,158		
Gain on sale of hotel properties	(659)		(659)		
Restructuring expenses				576	
Acquisition transaction expenses				105	
Impairment of long-lived assets		1,923		3,245	
Other expenses	76 (2)	4,733 (3)	5,761 (4)	7,112 (5)	
Adjusted Paired Share Income	\$ 59,879	\$ 52,812	\$ 136,983	\$ 108,212	
Adjusted Paired Share Income per Paired Share basic	\$ 0.29	\$ 0.31	\$ 0.67	\$ 0.64	
Adjusted Paired Share Income per Paired Share diluted	\$ 0.29	\$ 0.31	\$ 0.67	\$ 0.63	
Weighted average Paired Shares outstanding basic	203,593	170,433	203,449	170,387	
Weighted average Paired Shares outstanding diluted	204,540	171,825	204,492	171,855	

⁽¹⁾ Prior to the change in our legal and entity structure in November 2013, which occurred in connection with the Corporation s and ESH REIT s initial public offering, no portion of the Company s (i.e., the Paired Shares) noncontrolling interests represented interests attributable to the Class B common shares of ESH REIT.

- (2) Includes public company transition costs of approximately \$0.8 million pre-tax, including approximately \$0.6 million pre-tax in secondary offering costs and loss on disposal of assets of approximately \$0.2 million pre-tax, which total approximately \$0.1 million after-tax.
- (3) Includes costs related to preparations for our initial public offering, consisting primarily of the Pre-IPO Transactions, of approximately \$3.2 million pre-tax and loss on disposal of assets of approximately \$1.6 million pre-tax, which total approximately \$4.7 million after-tax.
- (4) Includes public company transition costs of approximately \$3.2 million pre-tax, including approximately \$1.5 million pre-tax in secondary offering costs, consulting fees of approximately \$1.9 million pre-tax related to implementation of our new strategic initiatives, including review of our corporate infrastructure and loss on disposal of assets of approximately \$2.5 million pre-tax, which total approximately \$5.8 million after-tax.
- (5) Includes costs related to preparations for our initial public offering, consisting primarily of the Pre-IPO Transactions, of approximately \$5.3 million pre-tax and loss on disposal of assets of approximately \$2.0 million pre-tax, which total approximately \$7.1 million after-tax.

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Liquidity and Capital Resources

Company Overview

On a consolidated and combined basis, we have historically generated significant cash flow from our operations and have financed our ongoing business primarily with existing cash and cash flow generated from operations. We generated cash flow from operations of approximately \$303.3 million for the nine months ended September 30, 2014. Our current liquidity requirements consist primarily of funds necessary to pay for operating expenses directly associated with our hotels, recurring maintenance and capital expenditures necessary to maintain our hotels, general and administrative expenses, interest expense, scheduled principal payments on ESH REIT s outstanding indebtedness and required ESH REIT dividend payments. In addition to recurring maintenance and capital expenditures necessary to maintain our hotels, we are also performing and will continue to perform renovations to our hotels. See Capital Expenditures Hotel Reinvestment Program. We expect to fund our reinvestment program from a combination of cash on hand, cash flow from operations and/or borrowings under our revolving credit facilities, as needed.

In September 2014, we provided ESH REIT s lender notice of our intent to exercise the first one-year extension period related to approximately \$348.0 million of ESH REIT mortgage debt. Assuming we exercise this option and the remaining two one-year extension options, which are subject to limited conditions, to extend the maturity of Component A of ESH REIT s mortgage debt (originally scheduled to mature in December 2014), our long-term liquidity requirements will include funds for principal payments on ESH REIT s mortgage loan and ESH REIT s term loan maturing between December 2017 and December 2019. The 2014 and 2015 extension conditions include providing an adequate extension notice period (which has been provided for 2014), the extension or renewal of an interest rate cap, as well as the requirement that none of the borrowing entities be in default, as defined. The 2016 extension conditions include the same conditions as the 2014 and 2015 extensions, as well as the requirement of a specified Extension Debt Yield, as defined, of 17.5%. Other long-term liquidity requirements may include the need to obtain funds to expand our hotel reinvestment program and to acquire or construct additional hotels. Our long-term liquidity requirements will also include the repayment of any outstanding amounts under our revolving credit facilities which mature in November 2016.

We expect to meet our long-term liquidity requirements through various sources of capital, including future debt or equity financings by the Corporation and/or ESH REIT, existing working capital and cash flow from operations. However, there are a number of factors that may have a material adverse effect on our ability to access these capital sources, including the current and future state of overall equity and credit markets, our degree of leverage, the value of our unencumbered assets and borrowing restrictions imposed by lenders, general market conditions for the lodging industry, our operating performance and liquidity and market perceptions about us. The success of our business strategy will depend, in part, on our ability to access these various capital sources. There can be no assurance that we will be able to raise any such financing on terms acceptable to us or at all.

The Company had cash and cash equivalents of approximately \$20.4 million and restricted cash of approximately \$161.1 million at September 30, 2014. Based upon the current level of operations, management believes that our cash flow from operations together with our cash balances and available borrowings under our revolving credit facilities (as described in Our Indebtedness) will be adequate to meet our anticipated funding requirements and business objectives for the foreseeable future. We regularly review our capital structure and at any time may refinance or repay existing indebtedness, incur new indebtedness or issue equity securities.

The Corporation

The Corporation s primary source of liquidity is dividend income it receives in respect of its ownership of approximately 55% of the common stock of ESH REIT. Other sources of liquidity include income from operations of the Operating Lessees, ESA Management and ESH Strategies. We expect that the Corporation s cash flow from operations will be adequate to meet all of its funding requirements for the foreseeable future.

We anticipate that the Corporation will accumulate cash and expect that over time it will return cash to ESH REIT in order to fund the renovation, acquisition or construction of new hotels, the repayment of debt and for other corporate purposes. The Corporation may transfer cash to ESH REIT through the purchase of additional shares of Class A common stock, which would increase its ownership of ESH REIT and reduce the Company s overall tax efficiency. The Corporation may also lend funds to ESH REIT through the execution of an unsecured intercompany credit facility. The covenants of any such unsecured intercompany credit facility would be expected to be customary for similar debt securities in light of then-prevailing market conditions. In accordance with existing restrictions under the ESH REIT revolving credit facility and 2014 Term Loan, any such credit facility would have an aggregate principal amount of no more than \$200 million (up to \$300 million allowed under the 2014 Term Loan), a maturity date which may not be earlier than 91 days after the ESH REIT revolving credit facility maturity date (as such date may be extended) or the 2014 Term Loan and be junior in right of payment to the ESH REIT revolving credit facility and 2014 Term Loan pursuant to a subordination agreement to be entered into. Entering into an unsecured intercompany credit facility and the terms of such credit facility are subject to a number of factors, and we may not enter into an intercompany credit facility at all.

The Corporation may pay dividends on its common stock to meet all or a portion of our expected dividend rate on our Paired Shares. The Corporation s Board of Directors has not declared any dividends on the Corporation s common stock and currently has no intention to do so, except as described in Market for Registrants Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities Distribution Policies in our combined annual report on Form10-K filed with the SEC on March 20, 2014. The payment of any future dividends by the Corporation will be at the discretion of the Corporation s Board of Directors. Any such dividends will be made subject to the Corporation s compliance with applicable law, and will depend on, among other things, the receipt by the Corporation of dividends from ESH REIT in respect of the Class A common stock, the Corporation s results of operations and financial condition, level of indebtedness, capital requirements, contractual restrictions, restrictions in any existing and future debt agreements of the Corporation and ESH REIT and in any preferred stock and other factors that the Corporation s Board of Directors may deem relevant.

Based upon the current level of operations, management believes that the Corporation s cash position, cash flow from operations and available borrowings under the Corporation revolving credit facility will be adequate to meet all of the Corporation s funding requirements and business objectives for the foreseeable future.

ESH REIT

ESH REIT s primary source of liquidity is rental revenue derived from contractual lease obligations with the Operating Lessees. ESH REIT s primary use of liquidity is fixed costs of ownership of the hotel properties, including interest expense, scheduled principal payments on its outstanding indebtedness, real estate tax expense, property insurance expense and capital expenditures, including those capital expenditures related to our hotel reinvestment program, and the payment of dividends. In order to qualify and maintain its status as a REIT, ESH REIT must distribute annually to its shareholders an amount at least equal to:

90% of its REIT taxable income, computed without regard to the deduction for dividends paid and excluding any net capital gain; plus

90% of the excess of its net income, if any, from foreclosure property over the tax imposed on such income by the Code; less

the sum of certain items of non-cash income that exceeds a percentage of ESH REIT s income. ESH REIT is subject to income tax on its taxable income that is not distributed and to an excise tax to the extent that certain percentages of its taxable income are not distributed by specified dates. ESH REIT intends to distribute approximately 95% of its taxable income and net capital gain and as such may be subject to U.S. federal excise tax.

We intend to make distributions of \$0.15 per Paired Share per quarter, which we intend to make in respect of the Class B common stock of ESH REIT. In the event distributions in respect of the Class B common stock of ESH REIT are not sufficient to meet our expected distributions, the expected distributions may be completed through distributions in respect of the common stock of the Corporation using funds distributed to the Corporation in respect of the Class A common stock of ESH REIT, after allowance for tax, if any, on those funds.

On November 7, 2014, the Board of Directors of ESH REIT declared a cash dividend of \$0.15 per share for the third quarter of 2014 on its Class A and Class B common stock. The dividend is payable on December 5, 2014 to

shareholders of record as of November 20, 2014. See Market for Registrants Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities Distribution Policies in our combined annual report Form 10-K filed with the SEC on March 20, 2014 for a description of our distribution policies.

Due to REIT distribution requirements, ESH REIT has historically not accumulated significant amounts of cash and is not expected to do so in the future. As a result, we expect that ESH REIT will need to refinance all or a portion of its debt, including the 2012 Mortgage Loans and the 2014 Term Loan, on or before maturity. See Our Indebtedness ESH REIT Mortgage Loan and Our Indebtedness ESH REIT Term Loan Facility. We cannot assure you that ESH REIT will be able to refinance any of its debt on attractive terms on or before maturity, on commercially reasonable terms or at all.

Based upon the current level of operations, management believes that ESH REIT s cash position, cash flow from operations and available borrowings under the ESH REIT revolving credit facility will be adequate to meet all of ESH REIT s funding requirements and business objectives for the foreseeable future.

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Sources and Uses of Cash The Company

The following cash flow table and comparisons below are provided for the Company:

Comparison of Nine Months Ended September 30, 2014 and September 30, 2013

We had unrestricted cash and cash equivalents of approximately \$20.4 million and \$163.5 million at September 30, 2014 and 2013, respectively. The following table summarizes the changes in our cash and cash equivalents as a result of operating, investing and financing activities for the nine months ended September 30, 2014 and 2013:

	Nine Mon Septem		
(in thousands)	2014	2013	Change
Cash provided by (used in):			
Operating activities	\$ 303,327	\$ 275,985	\$ 27,342
Investing activities	(246,635)	(195,139)	(51,496)
Financing activities	(96,653)	(20,725)	(75,928)
Effects of changes in exchange rate on cash and			
cash equivalents	(65)	(191)	126
Net (decrease) increase in cash and cash			
equivalents	\$ (40,026)	\$ 59,930	\$ (99,956)

Cash Flows provided by Operating Activities

Cash flows provided by operating activities totaled approximately \$303.3 million for the nine months ended September 30, 2014 compared to approximately \$276.0 million for the nine months ended September 30, 2013, an increase of approximately \$27.3 million. Cash flows from operations increased during the nine months ended September 30, 2014, primarily due to additional cash generated by a decrease in interest payments as a result of the repayment of the 2012 Mezzanine Loans subsequent to the Offering as well as improved hotel operating performance, specifically an 0.8% increase in occupancy and a 6.7% increase in ADR, which led to a 7.6% increase in RevPAR.

Cash Flows used in Investing Activities

Cash flows used in investing activities totaled approximately \$246.6 million for the nine months ended September 30, 2014 compared to approximately \$195.1 million for the nine months ended September 30, 2013, an increase of approximately \$51.5 million. Cash flows used in investing activities increased during the nine months ended September 30, 2014, primarily due to an increase in restricted cash associated with loan escrow accounts as well as an increase in cash collateral related to insurance reserves.

Cash Flows used in Financing Activities

Cash flows used in financing activities totaled approximately \$96.7 million for the nine months ended September 30, 2014 compared to approximately \$20.7 million for the nine months ended September 30, 2013, an increase of approximately \$75.9 million. Cash flows used in financing activities increased during the nine months ended September 30, 2014, primarily due to 2014 distributions paid to ESH REIT s Class B common shareholders, as well as

the repayment of the remaining 2012 Mezzanine Loan balance, offset by proceeds from ESH REIT s 2014 Term Loan.

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Sources and Uses of Cash ESH REIT

The following cash flow table and comparisons below are provided for ESH REIT:

Comparison of Nine Months Ended September 30, 2014 and September 30, 2013

ESH REIT had unrestricted cash and cash equivalents of approximately \$3.1 million and \$163.2 million at September 30, 2014 and 2013, respectively. The following table summarizes the changes in ESH REIT s cash and cash equivalents as a result of operating, investing and financing activities for the nine months ended September 30, 2014 and 2013:

	Nine Mont Septem		
(in thousands)	2014	2013	Change
Cash provided by (used in):			
Operating activities	\$ 283,632	\$ 275,937	\$ 7,695
Investing activities	(221,933)	(195,139)	(26,794)
Financing activities	(77,225)	(20,725)	(56,500)
Effects of changes in exchange rate on cash and			
cash equivalents		(191)	191
Net (decrease) increase in cash and cash			
equivalents	\$ (15,526)	\$ 59,882	\$ (75,408)

Cash Flows provided by Operating Activities

Cash flows provided by operating activities totaled approximately \$283.6 million for the nine months ended September 30, 2014 compared to approximately \$275.9 million for the nine months ended September 30, 2013, an increase of approximately \$7.7 million. Cash flows from operations remained relatively consistent, increasing only slightly during the nine months ended September 30, 2014, mainly due to positive working capital changes compared to the prior year.

Cash Flows used in Investing Activities

Cash flows used in investing activities totaled approximately \$221.9 million for the nine months ended September 30, 2014 compared to approximately \$195.1 million for the nine months ended September 30, 2013, an increase of approximately \$26.8 million. Cash flows used in investing activities increased during the nine months ended September 30, 2014, primarily due to an increase in restricted cash associated with loan escrow accounts.

Cash Flows used in Financing Activities

Cash flows used in financing activities totaled approximately \$77.2 million for the nine months ended September 30, 2014 compared to approximately \$20.7 million for the nine months ended September 30, 2013, an increase of approximately \$56.5 million. Cash flows used in financing activities increased during the nine months ended September 30, 2014, primarily due to 2014 distributions paid to ESH REIT Class A and Class B common shareholders, as well as the repayment of the remaining 2012 Mezzanine Loan balance, offset by proceeds from the

2014 Term Loan and net proceeds from Extended Stay America, Inc. related to lender-required cash management agreements.

Capital Expenditures

We maintain each of our hotels in good repair and condition and in conformity with applicable laws and regulations. The cost of all improvements and significant alterations are generally made with cash flows from operations. During the nine months ended September 30, 2014 and 2013, we incurred capital expenditures of approximately \$125.9 million and \$117.8 million, respectively. Funding for future capital expenditures is expected to be provided primarily from cash flow from operations or, to the extent necessary, the Corporation s or ESH REIT s revolving credit facilities.

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Hotel Reinvestment Program

Since the third quarter of 2011, we have been performing significant hotel renovations and room refreshes and have been executing a phased capital investment program across our portfolio in order to seek to drive incremental market share gains. We have developed a methodology for selecting specific hotels for our reinvestment program by evaluating potential returns based on multiple market and property specific variables. We created two levels of investment: the more extensive Platinum renovation package and the more limited Silver refresh package. Prior to undertaking capital investment at a hotel, management determines whether, in its view, the selected level of investment is likely to result in incremental revenues and profits and achieve a return on investment that management believes meets our return criteria.

A Platinum renovation generally requires approximately \$1.0 million in spend per hotel. Platinum renovations typically include remodeling of common areas, new paint, carpet, signage, tile or vinyl flooring and counters in bathrooms and kitchens, as well as the refurbishment of furniture, replacement of aged mattresses and installation of new flat screen televisions, artwork, lighting and bedspreads. A Silver refresh generally requires approximately \$150,000 in spend per hotel. Silver refreshes typically include the replacement of aged mattresses and installation of new flat screen televisions, lighting, bedspreads and signage.

In order to incorporate the results of previous investments into our decision making process, we have undertaken the reinvestment program in phases. As of September 30, 2014, we have substantially completed Platinum renovations at 330 hotels and are in the process of implementing Platinum renovations at 52 additional hotels. We have completed Silver refreshes at 253 hotels and no further Silver refreshes are planned at this time.

The following table summarizes our projects as of September 30, 2014:

						Cu	mulative
			7	[otal]	Expecto	ed	Costs
		Total	Expected	Ren	naining	In	curred
			Cost	(Cost	tl	ırough
Number of	Expected		(in		(in	Septem	ber 30, 2014
Hotels	Timing	mi	illions)	mil	llions)	(in	millions)
382	Q3 2011 - Q2 2015	\$	379.2	\$	44.2	\$	335.0
253	Q4 2011 - Q3 2013		41.5				41.5
635		\$	420.7	\$	44.2	\$	376.5
	Hotels 382 253	Hotels Timing 382 Q3 2011 - Q2 2015 253 Q4 2011 - Q3 2013	Number of Hotels Expected Timing ming 382 Q3 2011 - Q2 2015 \$ 253 Q4 2011 - Q3 2013	Number of Hotels Expected Timing (in millions) 382 Q3 2011 - Q2 2015 \$ 379.2 253 Q4 2011 - Q3 2013 41.5	Number of Hotels Expected Timing (in millions) mill 382 Q3 2011 - Q2 2015 \$ 379.2 \$ 253 Q4 2011 - Q3 2013 41.5	Number of Hotels Timing Cost (in (in millions) Signal Remaining Cost (in (in millions) Signal Remaining Cost (in (in millions) Signal Remaining Cost (in millions) Signal Rema	Number of Hotels Expected Timing (in millions) (in

We believe that our capital investments are driving incremental market share at our renovated properties. We evaluate our hotel reinvestment program by calculating the ADR, occupancy, RevPAR and RevPAR Index⁽¹⁾ performance of our renovated hotels. In general, it takes approximately three months to complete a Platinum hotel renovation (period from commencement to completion of renovations, the Renovation Period or the Displacement Period), during which time we experience temporary disruption and weakened performance at the hotel. Following the Displacement Period, it typically takes an additional three months for the hotel to return to occupancy levels approximating Pre-Renovation Period levels (such three-month period, the Ramp-Up Period). In order to better analyze the improvements associated with our investments, we have developed a methodology that adjusts for the impact of the temporary disruption associated with both the Displacement and Ramp-Up Periods. In particular, we compare the performance over a twelve-month period starting the month after the completion of the Ramp-Up Period (the Post-Renovation Period) to

the performance over a twelve-month period ending the month prior to the commencement of the renovations (the Pre-Renovation Period).

(1) RevPAR Index is stated as a percentage and is calculated for a hotel by comparing the hotel s RevPAR to the aggregate RevPAR of a group of competing hotels generally in the same market. RevPAR Index is a weighted average of the individual property results. We subscribe to STR, Inc. (f/k/a Smith Travel Research, Inc.) (STR), an independent, third party service, which collects and compiles the data used to calculate RevPAR Index. We select the competing hotels included in the RevPAR Index subject to STR s guidelines. STR does not endorse Extended Stay America, Inc. or any other company, and STR data should not be viewed as investment advice or as a recommendation to take a particular course of action.

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As of September 30, 2014, we owned 172 hotels for which we had results for the Post-Renovation Period. These 172 hotels demonstrated RevPAR growth of 19.7% and RevPAR Index growth of 8.8% in the Post-Renovation Period as compared to the Pre-Renovation Period. Furthermore, the majority of the growth was achieved through increases in ADR, which grew 21.2% over the time period. The following table shows a summary of the results of the 172 hotels for which we had Post-Renovation results as of September 30, 2014:

	Pre-R	Renovation	Post-R	Renovation	Post-Renovation
	F	Period	P	Period	Change %
Occupancy		75.1%		74.2%	(1.2)%
ADR	\$	54.86	\$	66.48	21.2%
RevPAR	\$	41.28	\$	49.42	19.7%
RevPAR Index		87.2		94.9	8.8%

While we attribute the RevPAR Index growth primarily to our hotel reinvestment program, we also believe that this improvement has benefited from the implementation of our other initiatives, including our increased marketing and service initiatives. Subsequent to September 30, 2014, the Corporation s and ESH REIT s Boards of Directors approved Platinum renovations for an additional 85 hotels, which are expected to be completed in early 2016. Once complete, we will have completed Platinum renovations at 467 hotels, which is approximately 74% of our Extended Stay America brand hotels.

Our Indebtedness

Corporation Revolving Credit Facility

The Corporation entered into a revolving credit facility on November 18, 2013. The Corporation revolving credit facility permits borrowings up to \$75.0 million by the Corporation until November 18, 2014, at which time the borrowing availability under the facility will be reduced to \$50.0 million. The facility provides for the issuance of up to \$50.0 million of letters of credit as well as borrowings on same day notice, referred to as swingline loans, in an amount up to \$20.0 million. Borrowings under the facility bear interest at a rate equal to an adjusted LIBOR rate or a base rate determined by reference to the highest of (i) the prime lending rate, (ii) the overnight federal funds rate plus 0.5% or (iii) the one-month adjusted LIBOR rate plus 1.0%, plus an applicable margin of 2.75% for base rate loans and 3.75% for LIBOR loans. There is no scheduled amortization under the facility; the principal amount outstanding is due and payable in full at maturity, November 18, 2016, subject to a one-year extension option.

As of September 30, 2014, the outstanding balance drawn on the Corporation revolving credit facility was \$0 and the amount of borrowing capacity under the facility was \$67.5 million, reduced from \$75.0 million due to a \$7.5 million letter of credit outstanding.

In addition to paying interest on outstanding principal under the Corporation revolving credit facility, the Corporation is required to pay a fee in respect of unutilized commitments. If 50.0% or more of the facility is drawn, the fee is 0.175%, while if less than 50.0% of the facility is drawn, such fee is 0.35%. The Corporation is also required to pay customary letter of credit fees and agency fees.

If at any time outstanding loans, unreimbursed letter of credit drawings and undrawn letters of credit under the Corporation revolving credit facility exceed the lenders commitments at such time, the Corporation will be required to repay outstanding loans or cash collateralize letters of credit at 105% in an aggregate amount equal to such excess, with no reduction of the commitment amount.

The Corporation s obligations under the Corporation revolving credit facility are guaranteed by its existing and future direct and indirect domestic subsidiaries (with certain exceptions, including, but not limited to, ESH REIT and its subsidiaries and certain other entities that may not provide guarantees pursuant to the 2012 Mortgage Loan and 2014 Term Loan). The Corporation revolving credit facility is secured by a first-priority security interest in substantially all of the assets of the Corporation and the guarantors under the facility (with certain exceptions).

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The Corporation revolving credit facility contains a number of covenants that, among other things and subject to certain exceptions, restrict the Corporation s ability and the ability of its subsidiaries (other than, with certain exceptions, ESH REIT and its subsidiaries) to incur additional indebtedness, pay dividends and make other restricted payments, engage in transactions with the Corporation s affiliates, sell all or substantially all of their assets, merge and create liens. The Corporation revolving credit facility also contains certain customary affirmative covenants and events of default.

If any loans or obligations are outstanding during any fiscal quarter, the Corporation revolving credit facility requires that the Consolidated Leverage Ratio, as defined, calculated as of the end of such fiscal quarter, be less than or equal to 9.0 to 1.0 for fiscal quarters ended on or before December 31, 2015 and 8.75 to 1.0 for fiscal quarters ended on or after January 1, 2016. Further, if loans or obligations are outstanding during any calendar month, the Corporation revolving credit facility requires that the Debt Yield and the Adjusted Debt Yield, each as defined, not be less than 9.0% as of the last day of such calendar month.

In order to avoid a Trigger Event or an Adjusted Trigger Event, each as defined, the Corporation revolving credit facility requires a Debt Yield and an Adjusted Debt Yield of at least 11.5% during the first year of the facility, increasing to 12.0% on and after November 18, 2014. The occurrence of a Trigger Event or an Adjusted Trigger Event would require the Corporation to repay the outstanding facility balance and would restrict its ability to make additional borrowings. As of September 30, 2014, the Debt Yield and Adjusted Debt Yield were 20.8% and 18.1%, respectively, and no Trigger Event or Adjusted Trigger Event had occurred.

Corporation Mandatorily Redeemable Preferred Stock

The Corporation has authorized 350.0 million shares of preferred stock, par value \$0.01 per share, of which 21,202 shares of mandatorily redeemable voting preferred stock were issued and outstanding as of September 30, 2014. Dividends on the preferred shares are payable quarterly in arrears at a rate of 8.0% per year. With respect to dividend, distribution and liquidation rights, the 8.0% voting preferred stock ranks senior to the Corporation s common stock. Holders of the 8.0% voting preferred stock are generally entitled to one vote for each share and will vote together with the Corporation common stock as a single class on all matters that the Corporation s common shareholders are entitled to vote upon. On or after November 15, 2018, a holder of the 8.0% voting preferred stock has the right to require the Corporation to redeem in cash the 8.0% voting preferred stock at \$1,000 per share plus any accumulated but unpaid dividends. On November 15, 2020, the Corporation shall mandatorily redeem all of the 8.0% voting preferred stock at \$1,000 per share plus any accumulated but unpaid dividends.

Due to the fact that the current outstanding preferred stock is mandatorily redeemable by the Corporation, it is classified as a liability. Dividends on the shares of mandatorily redeemable preferred stock are classified as interest expense.

ESH REIT Mortgage Loan

On November 30, 2012, ESA P Portfolio LLC, ESA P Portfolio MD Borrower LLC, ESA Canada Properties Borrower LLC, ESH/TN Properties LLC (each a subsidiary of ESH REIT and collectively, the Mortgage Borrower) entered into an approximately \$2.52 billion mortgage loan comprised of three components (the 2012 Mortgage Loan), which is governed by that certain Loan Agreement, dated as of November 30, 2012, by and among the Mortgage Borrower, certain affiliates of the Mortgage Borrower, JPMorgan Chase Bank, National Association, German American Capital Corporation, Citigroup Global Markets Realty Corp., Bank of America, N.A. and Goldman Sachs Mortgage Company (as amended, the MLA). Component A is comprised of five subcomponents, each with varying floating interest rates and a collective weighted-average interest rate of LIBOR plus approximately 2.1% and a total

balance of \$348.0 million and a maturity date of December 1, 2014, with three one-year extension options. In September 2014, ESH REIT provided the lender notice of its intent to exercise the first one-year extension option. Components B and C have fixed interest rates of approximately 3.4% and 4.1%, total balances of \$350.0 million and \$1,820.0 million and maturity dates of December 1, 2017 and December 1, 2019, respectively.

As of September 30, 2014, the outstanding balance on the 2012 Mortgage Loan was approximately \$2.5 billion. The 2012 Mortgage Loan requires monthly interest-only payments of approximately \$7.8 million due on the first day of each calendar month. Each component of the 2012 Mortgage Loan has amounts that are freely prepayable. The below table shows freely prepayable amounts and prepayment penalties under the 2012 Mortgage Loan.

Mortgage Loan (\$ in millions)

	Compor A	ent		Component B			Component C
	FreelPre _l Prepayal Re		•	Prepayment	Pı	Freely repayable	Prepayment Penalty ⁽¹⁾⁽²⁾
Prior to January 2 2014	, \$ 52.5	3.0%	\$ 157.5	N/A ⁽³⁾		\$ 157.5	N/A ⁽³⁾
January 2, 2014 to July 1, 2014	52.5	1.0%	157.5	Greater of 1.0% or Yield Maintenance		157.5	Greater of 1.0% or Yield Maintenance
July 2, 2014 to January 1, 2015	349.8	0.0%	157.5	Greater of 1.0% or Yield Maintenance		157.5	Greater of 1.0% or Yield Maintenance
January 2, 2015 to July 1, 2015	349.8	0.0%	350.0	0.0	%	157.5	Greater of 1.0% or Yield Maintenance
July 2, 2015 to January 1, 2016	349.8	0.0%	350.0	0.0	%	157.5	Greater of 1.0% or Yield Maintenance
After January 2, 2016	349.8	0.0%	350.0	0.0	%	1,820.0	0.0

- (1) Prepayment penalty applies to the amount in excess of freely prepayable amounts.
- (2) Yield Maintenance, calculated as set forth in the 2012 Mortgage Loan, means the excess of (i) the sum of the present values of the scheduled payments of interest and principal to be made with respect to the portion of the Component being prepaid (in excess of the freely payable portion) over (ii) the principal amount of the Component being prepaid (in excess of the freely prepayable portion).
- (3) Voluntary prepayment in excess of the freely payable amount was not permitted prior to January 2, 2014. Substantially all of ESH REIT s hotel properties (678 of the 682 hotel properties) serve as collateral for the 2012 Mortgage Loan.

On November 18, 2013, the Corporation assumed the obligations of the guaranter under a customary recourse carve out guaranty pursuant to which the Corporation guaranteed (a) under certain limited circumstances, losses related to the 2012 Mortgage Loan plus enforcement costs incurred by the lenders, and (b) under certain other limited circumstances, repayment of the 2012 Mortgage Loan up to an aggregate liability under this clause (b) of \$252.0 million plus enforcement costs.

In connection with the 2012 Mortgage Loan, the Loan Parties (as defined in the MLA) made certain representations, warranties and covenants customary in mortgage loan transactions, including, without limitation, regarding the ownership and operation of the hotels and standard special purpose bankruptcy remote entity provisions that are provided in order to make certain that each loan party (and certain specified affiliates) will maintain a prescribed level

of separateness to forestall a substantive consolidation of such entities in the event of a bankruptcy action.

The occurrence of an Event of Default, a Debt Yield Trigger Event (a Debt Yield, as defined, of less than 9.0%) or a Guarantor Bankruptcy Event triggers a Cash Trap Event, as defined. During the period of a Cash Trap Event, any excess cash flow, after all monthly requirements (including the payment of management fees and operating expenses) are fully funded, is held by the loan service agent as additional collateral for the 2012 Mortgage Loan. As of September 30, 2014, no notice of a Cash Trap Event having been triggered had been received as the Mortgage Borrower s Debt Yield was 20.8%.

A right of contribution agreement provides that if any funds of the Corporation are needed and used to service ESH REIT s obligations under the 2012 Mortgage Loan, such as in the case of a Cash Trap Event, ESH REIT shall be obligated to reimburse the Corporation, with interest, for the amount of any such funds that were applied for this purpose as soon as permitted under the 2012 Mortgage Loan. Interest shall accrue on ESH REIT s reimbursement obligation at the relevant applicable federal rate as determined under Section 1274(d) of the Code. In lieu of cash payment, the Corporation may elect, at its option, to receive payment in the form of additional shares of Class A common stock of ESH REIT of an equivalent value.

The 2012 Mortgage Loan is subject to certain customary events of default under the Loan Documents (as defined in the MLA, hereinafter, the Mortgage Loan Documents). Upon the occurrence of an Event of Default, as defined, Lender, as defined, may, among other things, take the following actions: (i) accelerate the maturity date of the 2012 Mortgage Loan, (ii) foreclose on any or all of the mortgages securing the mortgage loan or (iii) apply amounts on deposit in the reserve accounts to pay the debt service on the 2012 Mortgage Loan.

ESH REIT Term Loan Facility

ESH REIT and certain of its subsidiaries entered into a \$375.0 million term loan facility (the 2014 Term Loan) on June 23, 2014. Subject to certain conditions, the principal amount of the 2014 Term Loan may be increased from time to time up to an amount which would not cause the Consolidated Leverage Ratio, as defined, to exceed 5.25 to 1.0. Loans under the 2014 Term Loan bear interest at a rate equal to (i) LIBOR (subject to a floor of 0.75%) plus 4.25%, or (ii) a base rate (determined by reference to the highest of (1) the prime lending rate, (2) the overnight federal funds rate plus 0.5%, or (3) the one-month adjusted LIBOR rate (subject to a floor of 0.75%) plus 1.0%) plus 3.25%. The principal amount of the loan is due and payable on June 24, 2019, though the 2014 Term Loan may be extended with the consent of the extending lenders. There is no scheduled amortization on the 2014 Term Loan; however, subject to certain exceptions, mandatory prepayments are required up to 50% of Excess Cash Flow, based on ESH REIT s Consolidated Leverage Ratio, as defined.

As of September 30, 2014, the outstanding balance of the 2014 Term Loan was approximately \$373.2 million, net of an unamortized discount of approximately \$1.8 million.

Obligations under the 2014 Term Loan are guaranteed by certain of ESH REIT s existing and future direct and indirect domestic subsidiaries (with certain exceptions, including certain entities that may not provide guarantees pursuant to the 2012 Mortgage Loan). The 2014 Term Loan is secured by a first-priority security interest in substantially all of the assets of ESH REIT and the guarantors under the facility on a pari passu basis with the ESH REIT revolving credit facility (with certain exceptions, including certain entities that may not be pledged of pursuant to the 2012 Mortgage Loan) subject to an intercreditor agreement that, among other things, provides for priority in favor of the ESH REIT revolving credit facility under certain circumstances.

ESH REIT has the option to voluntarily repay outstanding loans at any time upon three business days prior written notice (for LIBOR loans) or same-day notice (for base rate loans). In addition to customary breakage costs with respect to LIBOR loans, prepayment penalties include: (a) prior to June 24, 2015, a make whole premium equal to the sum of the present value at such date, computed using a discount rate equal to the Treasury Rate plus 50 basis points, of all interest that would accrue on the portion of the loans being prepaid from such date to and including June 23, 2015, and an amount equal to 2.0% of the aggregate principal amount repaid; (b) on or after June 24, 2015 but prior to December 24, 2015, 2.0% of the aggregate principal amount repaid; and (c) on or after December 24, 2015 but prior to June 24, 2016, 1.0% of the aggregate principal amount repaid. Repayments on or after June 24, 2016 require no prepayment penalties.

The 2014 Term Loan contains a number of covenants that, among other things and subject to certain exceptions, restrict ESH REIT sability and the ability of its subsidiaries to incur additional indebtedness, pay dividends and make other restricted payments, engage in transactions with ESH REIT saffiliates, sell all or substantially all of their assets, merge and create liens. The 2014 Term Loan also contains certain customary affirmative covenants and events of default.

During a Trigger Event, an Adjusted Trigger Event, a Default or an Event of Default, each as defined in the 2014 Term Loan, ESH REIT will be restricted from making cash dividends, subject to certain exceptions. As of September

30, 2014, none of these events had occurred.

ESH REIT Mezzanine Loans

On November 30, 2012, Mezzanine A Borrower, Mezzanine B Borrower and Mezzanine C Borrower (as defined in the MLA, each a subsidiary of ESH REIT, and collectively, the Mezzanine Borrowers) entered into three mezzanine loans totaling approximately \$1.08 billion (the 2012 Mezzanine Loans).

On November 26, 2013, ESH REIT repaid \$270.0 million of the 2012 Mezzanine Loans. Repayment consisted of \$125.0 million of the 2012 Mezzanine A Loan, \$82.5 million of the 2012 Mezzanine B Loan and \$62.5 million of the 2012 Mezzanine C Loan.

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On December 27, 2013, ESH REIT repaid \$445.0 million of the 2012 Mezzanine Loans. Repayment consisted of approximately \$206.0 million of the 2012 Mezzanine A Loan, approximately \$136.0 million of the 2012 Mezzanine B Loan and approximately \$103.0 million of the 2012 Mezzanine C Loan. In connection with the December 27, 2013 repayment, ESH REIT incurred approximately \$25.2 million of debt extinguishment and other costs in connection with these prepayments, composed of prepayment penalties of approximately \$13.4 million, the write-off of unamortized deferred financing costs of approximately \$10.9 million and other costs of approximately \$0.9 million.

On June 23, 2014, using principally all of the net proceeds from its 2014 Term Loan, ESH REIT repaid the remaining outstanding balance of \$365.0 million of its 2012 Mezzanine Loans. Repayment consisted of approximately \$169.0 million of the 2012 Mezzanine A Loan, approximately \$111.5 million of the 2012 Mezzanine B Loan and approximately \$84.5 million of the 2012 Mezzanine C Loan. During the nine months ended September 30, 2014, ESH REIT incurred approximately \$9.4 million of debt extinguishment and other costs in connection with the 2012 Mezzanine Loan prepayments, consisting of prepayment penalties and other costs of approximately \$4.3 million and the write-off of unamortized deferred financing costs of approximately \$5.1 million. Debt extinguishment costs are included as a component of interest expense.

Prior to repayment, the Mezzanine A Loan had a fixed interest rate per annum of approximately 8.3%, and a maturity date of December 1, 2019, the Mezzanine B Loan had a fixed interest rate per annum of approximately 9.6%, and a maturity date of December 1, 2019, and the Mezzanine C Loan had a fixed interest rate per annum of approximately 11.5%, and a maturity date of December 1, 2019.

Each of the 2012 Mezzanine Loans was subject to similar CMA requirements and loan covenants generally as described above for the 2012 Mortgage Loan. The terms of the 2012 Mezzanine Loans tracked, in all material respects, those set forth in the 2012 Mortgage Loan Documents with the exception of typical distinctions made between mortgage loans and mezzanine loans. Certain investment funds of the Sponsors held \$37.2 million of the 2012 Mezzanine Loans as of December 31, 2013.

Voluntary prepayments by a Mezzanine Borrower created an obligation of the other Mezzanine Borrowers to make corresponding pro rata prepayments on their respective Mezzanine Loans. On November 18, 2013, the Corporation assumed the obligations of the guarantor under a customary recourse carve out guaranty pursuant to which the Corporation guaranteed (a) under certain limited circumstances, losses related to the 2012 Mezzanine Loans plus enforcement costs incurred by the mezzanine lenders and (b) under certain other limited circumstances, repayment of the 2012 Mezzanine Loans up to an aggregate liability under this clause (b) of \$108.0 million plus enforcement costs.

ESH REIT Revolving Credit Facility

ESH REIT entered into a revolving credit facility on November 18, 2013. The ESH REIT revolving credit facility permits borrowings up to \$250.0 million by ESH REIT. Subject to the satisfaction of certain criteria, ESH REIT is able to request to increase the facility to an amount up to \$350.0 million at any time. The facility provides for the issuance of up to \$50.0 million of letters of credit as well as borrowings on same day notice, referred to as swingline loans, in an amount up to \$20.0 million. Borrowings under the facility bear interest at a rate equal to an adjusted LIBOR rate or a base rate determined by reference to the highest of (i) the prime lending rate, (ii) the overnight federal funds rate plus 0.5% or (iii) the one-month adjusted LIBOR rate plus 1.0%, plus an applicable margin of 2.00% for base rate loans and 3.00% for LIBOR loans. There is no scheduled amortization under the facility; the principal amount is due and payable on November 18, 2016, subject to a one-year extension option.

As of September 30, 2014, the outstanding balance drawn on the facility was \$0 and the amount of borrowing capacity under the ESH REIT revolving credit facility was \$250.0 million.

In addition to paying interest on outstanding principal under the ESH REIT revolving credit facility, ESH REIT is required to pay a fee in respect of unutilized commitments. If 50.0% or more of the facility is drawn, the fee is 0.175%, while if less than 50.0% of the facility is drawn, such fee is 0.35%. ESH REIT is also required to pay customary letter of credit fees and agency fees.

If at any time outstanding loans, unreimbursed letter of credit drawings and undrawn letters of credit under the ESH REIT revolving credit facility exceed the lenders commitments at such time, ESH REIT will be required to repay outstanding loans or cash collateralize letters of credit at 105% in an aggregate amount equal to such excess, with no reduction of the commitment amount.

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ESH REIT s obligations under the ESH REIT revolving credit facility are guaranteed by its existing and future direct and indirect domestic subsidiaries (with certain exceptions, including certain entities that may not provide guarantees pursuant to the 2012 Mortgage Loan). The ESH REIT revolving credit facility is secured by a first-priority security interest in substantially all of the assets of ESH REIT and the guarantors under the facility (with certain exceptions, including certain entities that may not be pledged of pursuant to the 2012 Mortgage Loan).

The ESH REIT revolving credit facility contains a number of covenants that, among other things and subject to certain exceptions, restrict ESH REIT s ability and the ability of its subsidiaries to incur additional indebtedness, pay dividends and make other restricted payments, engage in transactions with ESH REIT s affiliates, sell all or substantially all of their assets, merge and create liens. The ESH REIT revolving credit facility also contains certain customary affirmative covenants and events of default.

If any loans or obligations are outstanding during any fiscal quarter, the ESH REIT revolving credit facility requires that the Consolidated Leverage Ratio, as defined, calculated as of the end of such fiscal quarter, be less than or equal to 9.25 to 1.0 for fiscal quarters ended on or before December 31, 2015 and 9.00 to 1.0 for fiscal quarters ended on or after January 1, 2016. Further, if loans or obligations are outstanding during any calendar month, the ESH REIT revolving credit facility requires that the Debt Yield or the Adjusted Debt Yield, each as defined, not be less than 9.0% as of the last day of such calendar month.

In order to avoid a Trigger Event or an Adjusted Trigger Event, each as defined, the ESH REIT revolving credit facility requires a Debt Yield and an Adjusted Debt Yield of at least 11.0% during the first year of the facility, increasing to 11.5% on and after November 18, 2014. The occurrence of a Trigger Event or an Adjusted Trigger Event would require ESH REIT to repay the outstanding facility balance and would restrict its ability to make additional borrowings. As of September 30, 2014, the Debt Yield and Adjusted Debt Yield were 20.8% and 18.1%, respectively, and no Trigger Event or Adjusted Trigger Event had occurred.

Off-Balance Sheet Arrangements

Neither the Corporation nor ESH REIT have off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

Critical Accounting Policies

Our discussion and analysis of our historical financial condition and results of operations is based on the Company s historical consolidated and combined financial statements and ESH REIT s historical consolidated financial statements. The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual amounts may differ significantly from these estimates and assumptions.

A summary of our critical accounting policies are described in our combined annual report on Form 10-K filed with the SEC on March 20, 2014 under Management s Discussion and Analysis of Financial Condition and Results of Operations. These critical accounting policies include investment in property and equipment, income taxes, equity-based compensation, revenue recognition and consolidation policies, which we believe require material subjective or complex judgments and have the most significant impact on our financial condition and results of operations. We evaluate our estimates, assumptions and judgments on an ongoing basis, based on information that is then available to us, our experience and various matters that we believe are reasonable and appropriate for

consideration under the circumstances. There have been no material changes to our critical accounting policies as compared to the critical accounting policies included in our combined annual report on Form 10-K filed with the SEC on March 20, 2014.

Recent Accounting Pronouncements

Presentation of Financial Statements - Going Concern In August 2014, the Financial Accounting Standards Board (FASB) issued an accounting standard which provides guidance on determining when and how reporting entities must disclose going concern uncertainties in their financial statements. The new standard requires management to perform interim and annual assessments of an entity s ability to continue as a going concern within one year of the date of issuance of the entity s financial statements. Further, an entity must provide certain disclosures if there is substantial doubt about its ability to continue as a going concern. The new accounting standard is effective for interim and annual reporting periods beginning after December 15, 2016, and early adoption is permitted. The Company and ESH REIT do not expect the adoption of this guidance to have a material effect on their financial statements.

Contractual Revenue In May 2014, the FASB issued an accounting standards update which amends existing revenue recognition accounting standards (but does not apply to or supersede existing lease accounting guidance). The update is based on the principle that revenue is recognized when an entity transfers goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The updated accounting standard also requires more detailed disclosures to enable users of financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. The updated accounting standard is effective for annual reporting periods beginning after December 15, 2016, and shall be applied using one of two retrospective application methods. Early adoption is not permitted. The Company and ESH REIT do not expect the adoption of the updated accounting standards to have a material effect on their financial statements.

Reporting Discontinued Operations In April 2014, the FASB issued an accounting standards update which modifies the definition of discontinued operations and requires that only disposals of components of an entity that represent a strategic shift that has (or will have) a major effect on an entity s operations and financial results be reported as discontinued operations in the financial statements. This updated accounting standard is effective for all disposals (or classifications as held for sale) of an entity that occur within annual periods beginning on or after December 15, 2014 and interim periods within those years. Early adoption is permitted, but only for disposals that have not been reported in financial statements previously issued or available for issuance. The Company and ESH REIT adopted this guidance as of January 1, 2014, and it did not have a material effect on their financial statements. This guidance is expected to result in reporting discontinued operations less frequently than the previous accounting standard.

Income Taxes In July 2013, the FASB issued an accounting standards update which provides explicit guidance on the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss or a tax credit carryforward exists. This updated accounting standard is effective for interim and annual reporting periods beginning after December 15, 2013 and should be applied prospectively to all unrecognized tax benefits that exist at the effective date, and retrospective application is permitted. The adoption of this guidance did not have a material effect on the Company s or ESH REIT s financial statements.

Cumulative Translation Adjustment In March 2013, the FASB issued an accounting standards update that indicates when the cumulative translation adjustment (CTA) related to an entity sinvestment in a foreign entity should be released to earnings. The CTA should be released when an entity sells a foreign subsidiary or a group of net assets within a foreign entity and the sale represents the substantially complete liquidation of the investment in a foreign entity. The CTA should also be released when an entity no longer has a controlling financial interest in an investment in a foreign entity. This updated accounting standard is effective for interim and annual reporting periods beginning after December 15, 2013 and shall be applied prospectively. The adoption of this guidance did not have a material effect on the Company s or ESH REIT s financial statements.

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Item 3. Quantitative and Qualitative Disclosures About Market Risk

Both the Corporation and ESH REIT may continue to seek to reduce earnings and cash flow volatility associated with changes in interest rates and foreign currency exchange rates by entering into financial arrangements to provide a hedge against a portion of the risks associated with such volatility, when applicable. We will continue to have exposure to such risks to the extent they are not hedged. We may enter into derivative financial arrangements to the extent they meet the objectives described above and do not use derivatives for trading or speculative purposes.

The Corporation

The Corporation has minimal exposure to market risk from changes in interest rates because as of September 30, 2014, the Corporation had no variable rate debt since there were no outstanding amounts drawn on its revolving credit facility.

ESH REIT

As of September 30, 2014, approximately \$721.3 million of ESH REIT s outstanding indebtedness of approximately \$2.9 billion had a variable rate of interest. As of September 30, 2014, subsidiaries of ESH REIT are counterparties to an interest rate cap on one-month LIBOR at 3.0% with a \$350.0 million notional amount and a maturity date the same as that of 2012 Mortgage Loan Component A. ESH REIT expects to purchase a new interest rate cap or extend its existing interest rate cap agreement in connection with its intent to exercise the first one-year extension option with respect to the maturity date of 2012 Mortgage Loan Component A. If market rates of interest on ESH REIT s variable rate debt fluctuate by 1.0%, interest expense would increase or decrease, depending on the rate movement, ESH REIT s future earnings and cash flows by approximately \$5.0 million annually, assuming that the amount outstanding under ESH REIT s variable rate debt remains at approximately \$721.3 million, the balance as of September 30, 2014.

As of September 30, 2014, less than 2.0% of the book value of ESH REIT s hotels are owned outside the United States. ESH REIT has exposure to market risk from changes in foreign currency exchange rates for its Canadian hotels and their portion of ESH REIT s U.S. dollar denominated debt. A fluctuation of 1.0% in the exchange rate between the U.S. dollar and the Canadian dollar would result in a foreign currency transaction gain or loss of approximately \$0.3 million.

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Item 4. Controls and Procedures Evaluation of Disclosure Controls and Procedures

The Corporation

As of September 30, 2014, the Corporation reviewed, under the direction of the Chief Executive Officer and Chief Financial Officer, the disclosure controls and procedures of the Corporation, as defined in Exchange Act Rule 13a-15(e). Based upon and as of the date of that review, the Chief Executive Officer and Chief Financial Officer of the Corporation concluded that the disclosure controls and procedures of the Corporation were effective to ensure that information required to be disclosed in the reports that the Corporation files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms, and that such information is accumulated and communicated to the management of the Corporation, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures.

ESH REIT

As of September 30, 2014, ESH REIT reviewed, under the direction of the Chief Executive Officer and Chief Financial Officer, the disclosure controls and procedures of ESH REIT, as defined in Exchange Act Rule 13a-15(e). Based upon and as of the date of that review, the Chief Executive Officer and Chief Financial Officer of ESH REIT concluded that the disclosure controls and procedures of ESH REIT were effective to ensure that information required to be disclosed in the reports that ESH REIT files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms, and that such information is accumulated and communicated to the management of ESH REIT, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures.

Changes in Internal Control over Financial Reporting

The Corporation

There were no changes in the Corporation s internal control over financial reporting that occurred during the fiscal quarter covered by this report that have materially affected, or are reasonably likely to materially affect, the Corporation s internal control over financial reporting.

Peter Crage, Chief Financial Officer of the Corporation, resigned from the Corporation effective July 31, 2014. Jonathan Halkyard, the Corporation s Chief Operating Officer, was appointed as the Corporation s Interim Chief Financial Officer effective August 1, 2014 until a permanent replacement for Mr. Crage has been appointed by the Corporation.

ESH REIT

There were no changes in ESH REIT s internal control over financial reporting that occurred during the fiscal quarter covered by this report that have materially affected, or are reasonably likely to materially affect, ESH REIT s internal control over financial reporting.

Peter Crage, Chief Financial Officer of ESH REIT, resigned from ESH REIT effective July 31, 2014. Jonathan Halkyard, ESH REIT s Chief Operating Officer, was appointed as ESH REIT s Interim Chief Financial Officer effective August 1, 2014 until a permanent replacement for Mr. Crage has been appointed by ESH REIT.

PART II OTHER INFORMATION

Item 1. Legal Proceedings

We are from time to time subject to various claims and lawsuits incidental to our business. In the opinion of management, these claims and suits, individually or in the aggregate, will not have a material adverse effect on the Company s consolidated and combined financial statements, results of operations or liquidity or ESH REIT s consolidated financial statements, results of operations or liquidity.

Item 1A. Risk Factors

There have been no material changes to our principal risks that we believe are material to our business, results of operations and financial condition, from the risk factors previously disclosed in the combined annual report on Form 10-K filed with the SEC on March 20, 2014, which is accessible on the SEC s website at www.sec.gov.

Item 2.	Unregistered Sale	of Equity Securities and	d Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

None.

Item 5. Other Information.

Pursuant to Section 219 of the Iran Threat Reduction and Syria Human Rights Act of 2012 (ITRA), which added Section 13(r) of the Exchange Act, the Company hereby incorporates by reference herein Exhibit 99.1 of this report, which includes disclosures publicly filed and/or provided to Blackstone by Travelport Limited, which may be considered the Company s affiliates.

Item 6. Exhibits

Exhibit

No. Description

- 10.1 First Amendment to Management Agreement, between ESA P Portfolio Operating Lessee LLC and ESA Management, LLC, dated July 28, 2014.
- Third Amendment to Trademark License Agreement, dated as of July 28, 2014, by and between ESH Strategies Branding LLC and ESA P Portfolio Operating Lessee LLC.
- 10.3 Sixth Amendment to Lease Agreement, by and between ESA P Portfolio L.L.C., ESA P Portfolio MD Trust and ESH/TN Properties L.L.C., individually and collectively as Landlord, and ESA P Portfolio Operating Lessee LLC, as Tenant, dated July 28, 2014.
- 31.1 Certification of the Chief Executive Officer of Extended Stay America, Inc. pursuant to Rules 13a-14(a) and 15d-14(a) promulgated under the Securities Exchange Act of 1934, as amended, and Item 601(b)(31) of Regulation S-K, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of the Chief Financial Officer of Extended Stay America, Inc. pursuant to Rules 13a-14(a) and 15d-14(a) promulgated under the Securities Exchange Act of 1934, as amended, and Item 601(b)(31) of Regulation S-K, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- Certification of the Chief Executive Officer of ESH Hospitality, Inc. pursuant to Rules 13a-14(a) and 15d-14(a) promulgated under the Securities Exchange Act of 1934, as amended, and Item 601(b)(31) of Regulation S-K, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- Certification of the Chief Financial Officer of ESH Hospitality, Inc. pursuant to Rules 13a-14(a) and 15d-14(a) promulgated under the Securities Exchange Act of 1934, as amended, and Item 601(b)(31) of Regulation S-K, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

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Exhibit

No.	Description
32.1	Certification of the Chief Executive Officer and the Chief Financial Officer of Extended Stay America, Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of the Chief Executive Officer and the Chief Financial Officer of ESH Hospitality, Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
99.1	Section 13(r) disclosure
101.INS*	XBRL Instance Document
101.SCH*	XBRL Taxonomy Extension Schema Document
101.CAL*	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF*	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB*	XBRL Taxonomy Extension Label Linkbase Document
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase Document

^{*} Filed herewith, XBRL (Extensible Business Reporting Language) information is furnished and not filed or a part of a registration statement or prospectus for purposes of Section 11 or 12 of the Securities Act of 1933, as amended, is deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise is not subject to liability under these sections.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrants have duly caused this report to be signed on their behalf by the undersigned thereunto duly authorized.

EXTENDED STAY AMERICA, INC.

Date: November 7, 2014 By: /s/ James L. Donald

James L. Donald

Chief Executive Officer

Date: November 7, 2014 By: /s/ Jonathan S. Halkyard

Jonathan S. Halkyard Chief Financial Officer

ESH HOSPITALITY, INC.

Date: November 7, 2014 By: /s/ James L. Donald

James L. Donald Chief Executive Officer

Date: November 7, 2014 By: /s/ Jonathan S. Halkyard

Jonathan S. Halkyard Chief Financial Officer

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