ServiceNow, Inc. Form 4 February 11, 2014

## FORM 4

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549 STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

subject to Section 16. Form 4 or Form 5 obligations may continue.

Check this box

if no longer

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

**SECURITIES** 

(Print or Type Responses)

1(b).

(Last)

**SUITE 19100** 

See Instruction

1. Name and Address of Reporting Person \* Barber Paul V

(First)

100 INTERNATIONAL DRIVE,

(Middle)

2. Issuer Name and Ticker or Trading Symbol

ServiceNow, Inc. [NOW]

3. Date of Earliest Transaction (Month/Day/Year)

02/07/2014

4. If Amendment, Date Original (Street)

Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

**OMB** 

Number:

Expires:

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**OMB APPROVAL** 

3235-0287

January 31,

2005

0.5

\_X\_\_ Director 10% Owner Officer (give title \_ Other (specify below)

6. Individual or Joint/Group Filing(Check

Applicable Line)

\_X\_ Form filed by One Reporting Person Form filed by More than One Reporting

BALTIMORE,, MD 21202

(City)	(State)	(Zip) Tabl	le I - Non-I	<b>Derivative</b>	Securi	ities Acqu	uired, Disposed of	f, or Beneficial	ly Owned
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. 4. Securities Acquired Transaction(A) or Disposed of (D) Code (Instr. 3, 4 and 5) (Instr. 8)			5. Amount of Securities Beneficially Owned Following Reported Transaction(s)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)	
			Code V	Amount	or (D)	Price	(Instr. 3 and 4)		
Common Stock	02/07/2014		S(1)	1,849	D	62.73 (2)	759,238	D	
Common Stock	02/07/2014		S <u>(1)</u>	8,687	D	\$ 64.21 (3)	750,551	D	
Common Stock	02/07/2014		S(1)	10,937	D	\$ 64.94 ( <u>4)</u>	739,614	D	
Common Stock	02/07/2014		S <u>(1)</u>	1,876	D	\$ 65.7 (5)	737,738	D	

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Common Stock	02/07/2014	S(1)	351 (6)	D	\$ 62.73 (2)	143,961 (6)	Ι	See footnote (6)
Common Stock	02/07/2014	S <u>(1)</u>	1,646 (6)	D	\$ 64.21 (3)	142,315 (6)	I	See footnote (6)
Common Stock	02/07/2014	S <u>(1)</u>	2,074 (6)	D	\$ 64.94 ( <u>4)</u>	140,241 (6)	I	See footnote (6)
Common Stock	02/07/2014	S <u>(1)</u>	357 <u>(6)</u>	D	\$ 65.7 (5)	139,884 (6)	I	See footnote (6)

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1474

(9-02)

9. Nu Deriv Secur Bene Own Follo Repo Trans (Instr

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transac Code (Instr. 8	of Secondary Acquired (A) Display of (Ins.)	ivative urities uired or posed		ate	Amor Unde Secur	rlying	8. Price of Derivative Security (Instr. 5)
				Code	V (A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares	

Relationships

## **Reporting Owners**

	Reporting Owner Name / Address			•	
		Director	10% Owner	Officer	Other
D 1	D 137				

Barber Paul V 100 INTERNATIONAL DRIVE, SUITE 19100 X BALTIMORE,, MD 21202

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### **Signatures**

/s/ Paul V. 02/11/2014 Barber

\*\*Signature of
Reporting Person

Date

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) The sales reported on this Form 4 were effected pursuant to a Rule 10b5-1 trading plan adopted by the Reporting Person on November 27, 2013.
- The sale prices reported represent the weighted average sale price of the shares sold ranging from \$62.16 to \$62.96 per share. The

  (2) Reporting Person hereby undertakes, upon request of the Staff of the U.S. Securities and Exchange Commission, the Issuer or a security holder of the Issuer, to provide full information regarding the number of shares sold at each separate price.
- The sale prices reported represent the weighted average sale price of the shares sold ranging from \$63.48 to \$64.47 per share. The

  (3) Reporting Person hereby undertakes, upon request of the Staff of the U.S. Securities and Exchange Commission, the Issuer or a security holder of the Issuer, to provide full information regarding the number of shares sold at each separate price.
- The sale prices reported represent the weighted average sale price of the shares sold ranging from \$64.49 to \$65.45 per share. The

  (4) Reporting Person hereby undertakes, upon request of the Staff of the U.S. Securities and Exchange Commission, the Issuer or a security holder of the Issuer, to provide full information regarding the number of shares sold at each separate price.
- The sale prices reported represent the weighted average sale price of the shares sold ranging from \$65.55 to \$65.92, per share. The (5) Reporting Person hereby undertakes, upon request of the Staff of the U.S. Securities and Exchange Commission, the Issuer or a security holder of the Issuer, to provide full information regarding the number of shares sold at each separate price.
  - Represents shares of Common Stock sold on February 7, 2014 by two family trusts for which Mr. Barber may be deemed to control investment decisions (the "Family Trusts"). Immediately following such sales, the Family Trusts directly held an aggregate of 139,884 shares of Common Stock. The Family Trusts are irrevocable, and one or more beneficiaries of such trusts is an immediate family member
- of Mr. Barber. Mr. Barber disclaims Section 16 beneficial ownership of the shares held by such trusts and this report shall not be deemed an admission that such reporting person is the beneficial owner of such shares held by such trusts, except to the extent of his pecuniary interest, if any, in the shares held by such trusts by virtue of his position with such trusts.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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