BANK BRADESCO Form 6-K August 17, 2016

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of August, 2016 Commission File Number 1-15250

# BANCO BRADESCO S.A.

(Exact name of registrant as specified in its charter)

# **BANK BRADESCO**

(Translation of Registrant's name into English)

Cidade de Deus, s/n, Vila Yara 06029-900 - Osasco - SP Federative Republic of Brazil (Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.  Form 20-FX Form 40-F
Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.
Yes NoX

# <u>Sumário</u>

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	Bradesco	

#### Sumário

#### **Forward-Looking Statements**

This Economic and Financial Analysis Report contains forward-looking statements related to our business. Such statements are based on management's current expectations, estimates and projections concerning future events and financial trends that may affect our business. Words such as "believe", "anticipate", "plan", "expect", "intend", "goal", "estimate", "forecast", "predict", "project", "guidelines", "should" and other similar expression are used to indicate predicting statements. However, forward-looking statements are not guarantees of future performance and involve certain risks and uncertainties that may be beyond our control. In addition, some forward-looking statements are based on assumptions which, depending on future events, may prove not to be accurate. Therefore, actual results may differ significantly from the plans, goals, expectations, projections and intentions expressed or implied in such statements.

The factors that may impact the actual results include, among others, changes in regional, national and international trade and economic policies; inflation; an increased number of defaults by borrowers in loan operations, with a consequent increase in the allowance for losses from loan operations; loss of ability to receive deposits; loss of customers or revenues; our ability to sustain and improve performance; changes in interest rates which may, among other things, adversely affect our margins; competition in the banking industry, financial services, credit card services, insurance, asset management and other related industries; government regulation and fiscal affairs; disputes or adverse legal proceedings or regulations; and credit and other risks involved in lending and investment activities.

As a result, one should not rely excessively on these forward-looking statements. The statements are valid only for the date on which they were drafted. Except as required by applicable law, we do not assume any obligation to update these statements as a result of new information, future developments or any other matters which may arise.

Some numbers included in this Report have been subjected to rounding adjustments.

As a result, some amounts indicated as total amounts in some charts may not be the arithmetic sum of the preceding numbers.

#### **Economic and Financial Analysis Report - March 2016**

#### **Highlights**

The main figures obtained by Bradesco in the first semester of 2016 are presented below:

- 1. Adjusted Net Income<sup>(1)</sup> for the first semester of 2016 stood at R\$8.274 billion (a 5.7% decrease compared to the R\$8.778 billion recorded in the same period of 2015), corresponding to earnings per share of R\$3.14 and Return on Average Adjusted Shareholders' Equity<sup>(2)</sup> of 17.4%<sup>(2)</sup>.
- 2. As for the source, the Adjusted Net Income is composed of R\$5.730 billion from financial activities, representing 69.3% of the total, and of R\$2.544 billion from insurance, pension plans and capitalization bonds operations, which together account for 30.7%.
- 3. In June 2016, Bradesco's market capitalization stood at R\$144.366 billion<sup>(3)</sup>.
- 4. Total Assets, in June 2016, stood at R\$1.105 trillion, an increase of 7.3% over the June 2015 balance. The return on Average Total Assets was 1.5%.
- 5. In June 2016, the Expanded Loan Portfolio<sup>(4)</sup> reached R\$447.492 billion, a decrease of 3.4% over June 2015. Operations with individuals totaled R\$148.919 billion (an increase of 3.8% over June 2015), while corporate section operations totaled R\$298.573 billion (a 6.7% decrease over June 2015).
- 6. Assets under Management stood at R\$1.589 trillion, an 10.1% increase over June 2015.

- 10. The Delinquency Ratio over 90 days stood at 4.6% in June 2016 (3.7% in June 2015).
- 11. The Operating Efficiency Ratio (ER)<sup>(5)</sup> in June 2016 was 37.4% (37.9% in June 2015), while in the "risk-adjusted" concept, it stood at 48.1% (46.5% in June 2015).
- 12. Written Insurance Premiums, Pension Plan Contributions and Capitalization Bond Income totaled R\$32.439 billion in the first semester of 2016, up 6.9% when compared with the same period of 2015. Technical Reserves stood at R\$190.649 billion, an increase of 15.8% compared with the balance in June 2015.
- 13. Investments in infrastructure, information technology and telecommunications amounted to R\$2.993 billion in the first semester of 2016, up 10.6% over the same period of the previous year.
- 14. Taxes and contributions paid or recorded in provision, including social security, totaled R\$20.155 billion in the first semester of 2016, of which R\$6.527 billion was related to taxes withheld and collected from third parties, and R\$13.628 billion was calculated based on activities developed by the Bradesco Organization, equivalent to 164.7% of the Adjusted Net Income<sup>(1)</sup>.
- 15. Bradesco has an extensive Customer Service Network in Brazil, with 4,483 Branches and 3,485 Service Points (PAs). Customers of Bradesco can also count on 726 ATMs located on company premises (PAEs), 40,452 Bradesco Expresso

- 7. Shareholders' Equity totaled R\$96.358 billion in June 2016, 10.8% higher than in June 2015. The calculated Basel III Ratio, based on the Prudential Conglomerate stood at 17.7% in June 2016, 13.7% of which was classified as Common Equity/Tier I.
- 8. A total of R\$2.906 billion was paid to shareholders as Interest on Shareholders' Equity for the profit generated in the first semester of 2016, of which R\$1.567 billion was paid in the form of monthly and intermediaries and R\$1.339 billion provisioned.
- 9. The Interest Earning Portion of the Net Interest Income stood at R\$29.517 billion, an increase of 10.6% compared with the first semester of 2015.

- service points, 31,761 Bradesco ATMs, and 19,075 Banco24Horas Network ATMs.
- 16. Payroll, plus charges and benefits totaled R\$6.497 billion in the first semester of 2016. Social benefits provided to all 89,424 employees of the Bradesco Organization and their dependents amounted to R\$1.634 billion, while investments in education, training and development programs totaled R\$51.124 million.

Economic and Financial Analysis Report – June 2016

#### **Highlights**

17. In July 2016, Bradesco informed the market that the acquisition of 100% of the share capital of HSBC Bank Brasil S.A. – Banco Múltiplo and HSBC Serviços e Participações Ltda. (together, known as "HSBC Brasil") had been completed and the amount paid to HSBC Latin America Holdings Limited was R\$16.0 billion. This value is subject to adjustment post-closing based on the balance sheet of HSBC Brasil (IFRS based).

- 18. Major Awards and Acknowledgments in the period:
- Voted, for the fifth consecutive time, as the "Best Bank in the country," and Bradesco BBI was recognized for the second time as the "Best Investment Bank in Brazil" in the edition of "Awards for Excellence 2016" (Euromoney magazine);
- Bradesco was awarded "Best Bank of the Year" in efinance 2016, by *Executivos Financeiros* (Financial Executives magazine), with 14 awards;
- Bradesco Asset Management (Bram) received from Standard & Poor's, the level AMP-1 (very strong), which is the highest in the scale of quality management of S&P Global Ratings; and
- Featured in the "Global Finance 2016" awards, receiving two awards: *Receba Fácil*, in the Trade Finance category and "*Novo Net Empresa*" or cell phones, in the Transaction Services (Global Finance magazine) category.

Bradesco Organization is fully committed to the socio-economic development of the country. We set our business guidelines and strategies with a view to incorporating the best corporate sustainability practices, considering the context and the potential of each region, thus contributing to the generation of shared value in the long-term. To reinforce this positioning, we highlight the adherence to corporate

With a broad social and educational program in place for 59 years, Fundação Bradesco operates 40 schools across Brazil. In 2016, an estimated budget of R\$593.360 million will benefit approximately 101,566 students enrolled in its schools at the following levels: basic education (from kindergarten to high school and higher secondary technical-professional education), youth and adult education; and preliminary and continuing vocational training, which focuses on creating jobs and income. In addition to being guaranteed to be free, quality education, the students enrolled in the Basic Education system, numbering over 43 thousand, also receive uniforms, school supplies, meals, medical and dental assistance. With regard to the distance learning system (EaD), it is estimated that more than 550 thousand students will benefit from it through its e-learning portal "Escola Virtual" (Virtual School). These students will conclude at least one of the various courses offered in its schedule, and another 21,490 students will benefit from projects and initiatives carried out in partnership with Centers for Digital Inclusion (CDIs), the Educa+Acão Program, and from Technology courses (Educar e Aprender – Educating and Learning).

initiatives recognized worldwide, such as the Global Compact, the Equator Principles, CDP, Principles for Responsible Investment (PRI), GHG Protocol Program and Empresas pelo Clima (EPC - Business for the Climate Platform). Our governance structure includes the Sustainability Committee, responsible for advising the Board of Directors on establishing guidelines and corporate actions for this area, and with the multi-departmental Committee responsible for coordinating the strategy's implementation. Excellence in business management is recognized by the main indexes of Sustainability, such as the Dow Jones Sustainability Index (DJSI), of the New York Stock Exchange, the Corporate Sustainability Index (ISE), and the Carbon Efficient Index (ICO2), both of BM&FBOVESPA.

(1) According to the non-recurring events described on page 8 of this Economic and Financial Analysis Report; (2) As of the first quarter of 2016, the annualized profitability has been calculated on a linear basis, (ROAE of 18.1% in the previous criterion, in the first semester of 2016), and also, it excludes mark-to-market effect of Available-for-Sale Securities recorded under Shareholders' Equity; (3) Number of shares (excluding treasury shares) multiplied by the closing price for common and preferred shares on the last trading day of the period; (4) Includes sureties and guarantees, letters of credit, advances of credit card receivables, co-obligations in loan assignments (receivables-backed investment funds and mortgage-backed receivables), co-obligations in rural loan assignments and operations bearing credit risk – commercial portfolio, which includes debentures and promissory notes; and (5) In the last 12 months.

<b>Bradesco</b>		
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# **Main Information**

						1Q15
Income Statement for the Period						
Book Net Income	4,134	4,121	4,353	4,120	4,473	
Adjusted Net Income	4,161	4,113	4,562	4,533	4,504	4,2
Total Net Interest Income	14,962	14,892	14,512	13,735	13,541	13,5
Gross Credit Intermediation Margin	11,408	11,486	11,313	10,806	10,427	
Net Credit Intermediation Margin	6,384	6,038	7,121	6,954		
Provision for Loan Losses (ALL) Expenses	(5,024)	(5,448)	(4,192)	(3,852)		
Fee and Commission Income	6,624	6,405	6,597	6,380	6,118	
Administrative and Personnel Expenses	(8,152)	(7,870)	(8,413)	(7,997)	(7,544)	
Insurance Written Premiums, Pension Plan		,	,	, ,	,	
Contributions and Capitalization Bond Income	17,253	15,186	19,130	15,125	16,723	13,6
Statement of Financial Position						,
Total Assets (1)	<b>1,105,244</b> 1	1,101,7631	1,079,755	1,050,983	1,029,762	1,034,8
Securities	437,580					
Loan Operations (2)	447,492	,	,	•		-
- Individuals	148,919	,	147,749	•	143,461	-
- Corporate	298,573	•	326,278	,	319,945	
Allowance for Loan Losses (ALL) (3)	(31,875)	,	,	,	(23,801)	
Total Deposits	179,436	189,192	,	203,637	, ,	, ,
Technical Reserves	190,649	182,973	,	168,629	,	
Shareholders' Equity	96,358	•	88,907	86,233		
Assets under Management	1,589,3191					
Performance Indicators (%)	• • • • • • •	,000,0	,0.0,0	,	.,,.	1, ,
Adjusted Net Income per Share - R\$ (4) (5)	3.14	3.20	3.23	3.15	3.05	2.
Book Value per Common and Preferred Share - R\$ (5)	17.42		16.07	15.59		15.
Annualized Return on Average Equity (6) (7)	17.4		20.5	20.7		
Annualized Return on Average Assets (7)	1.5	1.5	1.7	1.7	1.7	
Average Rates - 12 months = (Adjusted Net Interest						ŀ
Income / Total Average Assets - Repos - Permanent	7.5	7.5	7.5	7.6	7.6	J
Assets) (NIM)		,	,	,		ŀ
Fixed Asset Ratio (13)	33.8	34.0	35.2	38.6	39.6	4
Combined Ratio - Insurance (8)	89.6	86.1	86.5	86.9	86.5	
Efficiency Ratio (ER) (4)	37.4	37.2	37.5	37.9	37.9	
Coverage Ratio (Fee and Commission						
Income/Administrative and Personnel Expenses) (4)	80.2	80.1	80.0	79.1	78.7	7
Market Capitalization - R\$ million (9)	144,366	143,720	100,044	113,288	142,098	150,5
Loan Portfolio Quality % (10)	177,000	170,120	100,011	110,200	172,000	100,0
ALL / Loan Portfolio (3)	9.3	8.6	8.0	7.8	6.7	,
Non-performing Loans (> 60 days (11) / Loan Portfolio)	5.8	5.3	5.0	4.7	4.6	
Delinquency Ratio (> 90 days (11) / Loan Portfolio)	4.6	4.2	4.1	3.8	3.7	
Coverage Ratio (> 90 days (11)) (3)	201.0	204.2	198.0	205.7		
Coverage natio (> 30 days (11) (1)	201.0	204.2	130.0	200.7	100.4	101

Coverage Ratio (> 60 days (11)) (3)	160.7	162.9	161.7	168.4	146.5	149
Operating Limits %						
Basel Ratio - Total (12) (13)	17.7	16.9	16.8	14.5	16.0	1
Tier I Capital	13.7	12.9	12.7	11.4	12.8	12
- Common Equity	13.7	12.9	12.7	11.4	12.8	12
Tier II Capital	4.0	4.0	4.1	3.0	3.2	

# \_ Economic and Financial Analysis Report – June 2016

#### **Main Information**

Str	ucti	ıraı	Ini	formation - Units	
				4	

Structural information - office										,
Service Points (14)	61,5656	33,552	65,851	71,7387	74,270	74,917	75,176	74,028	(3.1)	(1
- Branches	4,483	4,509	4,507	4,593	4,628	4,661	4,659	4,659	(0.6)	(
- PAs <sup>(15)</sup>	3,485	3,535	3,511	3,496	3,463	3,502	3,486	3,497	(1.4)	,
- PAEs <sup>(15)</sup>	726	739	736	845	980	1,135	1,145	1,159	(1.8)	(2
- External ATM Network - Bradesco (16) (17)	342	435	627	874	1,112	1,243	1,344	1,398	(21.4)	(6
- Banco24Horas Network (16)	11,127	11,298	11,721	11,917	12,127	12,268	12,450	12,213	(1.5)	(
- Bradesco Expresso (Correspondent Banks)	40,452	41,953	43,560	48,175	50,042	50,043	50,006	49,020	(3.6)	(1
- Bradesco Promotora de Vendas	936	1,069	1,175	1,824	1,904	2,051	2,073	2,068	(12.4)	(5
- Branches / Subsidiaries Abroad	14						_			ļ
ATMs	•	-	-	′ 50,1134	-	-	-	-		
- Bradesco Network	,	,	,	31,495	,	,	,	,		
- Banco24Horas Network		-		18,618	-					ļ
Employees (18)	•			93,6969				-	,	(
Outsourced Employees and Interns	12,978	13,009	13,223	13,333	13,111	12,977	12,916	12,896	(0.2)	(
Customers - in millions										-
Active Account Holders (19) (20)	25.2							26.6	,	,
Savings Accounts (21)	55.4	55.7			57.6	58.1	59.1	52.9	(0.5)	(
Insurance Group	49.6	50.6						46.3	(2.0)	-
- Policyholders	44.2	45.1	44.2	42.5	42.0	42.0	41.1	40.5	(2.0)	-
- Pension Plan Participants	2.4	2.4	2.4	2.4	2.4	2.4	2.4	2.4	-	-
- Capitalization Bond Customers	3.0	3.1	3.2	3.3	3.4	3.4	3.4	3.4	(3.2)	(1
Bradesco Financiamentos (19)	2.6	2.7	2.8	2.8	2.9	3.0	3.1	3.1	(3.7)	(1

- (1) For more information, please check note 4 Statement of Financial Position and Statement of Managerial Income, in chapter 6 of this report;
- (2) Expanded Loan Portfolio: includes sureties and guarantees, letters of credit, advances of credit card receivables, co-obligations in loan assignments (receivables-backed investment funds and mortgage-backed receivables), co-obligations in rural loan assignments and operations bearing credit risk – commercial portfolio, covering debentures and promissory notes;
- (3) Includes provision for guarantees provided, encompassing sureties, guarantees, letters of credit, and standby letter of credit, which comprises the concept of "excess" ALL. In the third guarter of 2015, includes an excess ALL/ Ratings Downgrade, considered as an extraordinary event, totaling R\$3,704 million. This way, the balance of the excess ALL went from R\$4,004 million, in June 2015, to R\$6,409 million, in September 2015;

- (4) In the last 12 months;
- (5) For comparison purposes, shares were adjusted in accordance with bonuses and stock splits;
- (6) Excluding mark-to-market effect of Available-for-Sale Securities recorded under Shareholders' Equity;
- (7) Year-to-Date Adjusted Net Income. As of the first quarter of 2016, the Annualized Returns have been calculated on a linear basis and for the best effect of comparability, the previous periods have been readjusted;
- (8) Excludes additional reserves;
- (9) Number of shares (excluding treasury shares) multiplied by the closing price for common and preferred shares on the period's last trading day;
- (10) As defined by the Brazilian Central Bank (Bacen);
- (11) Overdue loans;
- (12) Since October 2013, the Basel Ratio calculation has followed regulatory guidelines set forth in CMN Resolutions No. 4,192/13 and No. 4,193/13 (Basel III);
- (13) As of March 2015, the ratio calculated based on the Prudential Conglomerate is included, as set forth in CMN Resolution No. 4,192/13. It is important to note that the Prudential Conglomerate is calculated in accordance with the regulatory guidelines set forth in CMN Resolution No. 4,280/13;
- (14) The decrease as of March 2015 is related to (i) the migration of "External ATM Network– Bradesco" to "Banco24Horas Network"; (ii) the deactivation of ATMs from "Banco24Horas Network"; and (iii) the reduction of Bradesco Expresso correspondents;
- (15) PA (Service Branch): a result of the consolidation of PAB (Banking Service Branch), PAA (Advanced Service Branch) and Exchange Branches, according to CMN Resolution No. 4,072/12; and PAEs ATMs located on a company's premises;
- (16) Including overlapping ATMs within the Bank's own network and the Banco24Horas Network;
- (17) This decrease is related to the sharing of external network ATMs by the Banco24Horas Network ATMs;
- (18) The decrease in the fourth quarter of 2014 includes, primarily, the transfer of 2,431 employees from Scopus Tecnologia to IBM Brasil;
- (19) Number of individual clients (National Registry of Legal Entities (CNPJ) and Individual Taxpayer Registry (CPF));
- (20) Refers to first and second checking account holders; and
- (21) Number of accounts.

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# **Book Net Income vs. Adjusted Net Income**

The main non-recurring events that affected Book Net Income in the periods below are presented in the following comparative chart:

Book Net Income	8,255	8,717	4,134	4,121
Non-recurring events (net of tax effects)	19	61	27	(8)
- Gains in the Partial Sale of Investments	(90)	-	-	(90)
- Contingent Liabilities	52	61	27	25
- Impairment of assets (1)	57	-	-	57
Adjusted Net Income	8,274	8,778	4,161	4,113
(4) It was facilities the allower allows and as follows a				

<sup>(1)</sup> It refers to the impairment of Shares.

#### **Summarized Analysis of Adjusted Income**

To provide for better understanding and for Statement, detailed at the end of this Press comparison purposes, in chapters 1 and 2 of this Release. report we use the Adjusted Income Statement, obtained from adjustments made to the Managerial Income

Net Interest Income	<b>29,854</b> 27,140	•	<b>14,962</b> 14,892	70 0.5
NII - Interest Earning Portion	<b>29,517</b> 26,688	2,829 10.6	<b>14,783</b> 14,734	49 0.3
NII - Non-Interest Earning Portion	<b>337</b> 452	(115)(25.4)	<b>179</b> 158	21 13.3
ALL	<b>(10,472)</b> (7,130)	(3,342) 46.9	<b>(5,024)</b> (5,448)	424 (7.8)
<b>Gross Income from Financial Intermediation</b>	19,382 20,010	(628) (3.1)	9,938 9,444	494 5.2
Income from Insurance Premiums, Pension		, , , ,		
Plans and Capitalization bonds, minus Variation	<b></b>	407 7.4	4.004.4.005	(5.4.4) (0.0.0)
of Technical Reserves, Retained Claims and	<b>2,709</b> 2,522	187 7.4	<b>1,084</b> 1,625	(541) (33.3)
others <sup>(1)</sup>				
Fee and Commission Income	<b>13,029</b> 11,862	1,167 9.8	<b>6,624</b> 6,405	219 3.4
Personnel Expenses	<b>(7,636)</b> (7,063)	(573) 8.1	<b>(3,882)</b> (3,754)	(128) 3.4
Other Administrative Expenses	<b>(8,386)</b> (7,565)	(821) 10.9	<b>(4,270)</b> (4,116)	(154) 3.7
Tax Expenses	<b>(2,744)</b> (2,660)	(84) 3.2	<b>(1,326)</b> (1,418)	92 (6.5)
Equity in the Earnings (Losses) of		,		,
Unconsolidated	<b>62</b> 13	49 376.9	<b>22</b> 40	(18)(45.0)
Companies				(
Other Operating Income/ (Expenses)	<b>(3,684)</b> (3,518)	(166) 4.7	<b>(2,015)</b> (1,669)	(346) 20.7
Operating Result	12,732 13,601	` ,	6,175 6,557	(382) (5.8)
Non-Operating Result	<b>(143)</b> (123)	(20) 16.3		31 (35.6)
Income Tax / Social Contribution	<b>(4,232)</b> (4,626)	` '	<b>(1,921)</b> (2,311)	390(16.9)
moomo rax / ooolal oommoulon	(¬, <b>∠∪∠)</b> (¬,∪∠∪)	0.07	(1,021)	000 (10.0)

Non-controlling Interest **Adjusted Net Income** 

**(83)** (74) 8,274 8,778

(504) (5.7) 4,161 4,113

(9) 12.2 **(37)** (46)

9(19.6) 48 1.2

(1) In "Others", it includes: Capitalization Bond Draws and Redemption; and Insurance and Pension Plan and Capitalization Bond Sales Expenses.

Economic and Financial Analysis Report – June 2016

#### **Summarized Analysis of Adjusted Income**

#### **Adjusted Net Income and Profitability**

The return on the Average Adjusted Shareholders' Equity (ROAE), which is calculated on a linear basis, registered 17.4% in June 2016. The adjusted net income decreased 5.7% in the comparative study between semesters, impacted, largely, by the increase in allowance for loan losses expenses, as a result of: (i) the leveling of provisioning for certain corporate client operations, particularly a specific case, whose downgraded rating had an impact of R\$1,201 million; and (ii) the increase in delinquency due to the escalating economic slowdown.

The main events that affected adjusted net income are detailed below.

Adjusted net income reached R\$4,161 million in the second guarter of 2016, an increase of R\$48 million, or 1.2%, compared to the previous guarter, mainly due to: (i) the decrease in allowance for loan losses expenses due to the impact produced by the downgraded rating in the particular case of a corporate client, whose effect in the second quarter of 2016 was R\$365 million whereas in the first guarter of 2016 it was R\$836 million; (ii) the increase in (a) fee and commission income and (b) the "interest-earning portion of the NII" and the "non-interest-earning portion of the NII", partly offset by: (iii) a decrease in the income of insurance premiums, pension and capitalization bonds; (iv) higher other net operating expenses; and (v) higher personnel and administrative expenses.

In the comparison between the first semester of 2016 and the same period in the previous year, the adjusted net income decreased R\$504 million, which reflects an increase in (i) allowance for loan losses expenses, for the reasons detailed above; and (ii) personnel and administrative expenses. However, it's important to highlight the increase in: (i) the interest-earning portion of the NII; (ii) fee and

Shareholders' Equity totaled R\$96,358 million in June 2016, up 10.8% over June 2015. Based on the Prudential Conglomerate, the Basel III Ratio was calculated at 17.7%, 13.7% of which is classified as Common Equity/ Tier I.

Total Assets registered R\$1.105 trillion in June 2016, a 7.3% increase over June 2015, driven by the increased turnover. Return on Average Assets (ROAA) reached 1.5%, calculated on a linear basis.

commission income; and (iii) income from Insurance Premiuns, Pension Plans and Capitalization Bonds, net of technical reserves, retained claims and others.

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#### **Summarized Analysis of Adjusted Income**

The 12-month ER<sup>(1)</sup> recorded 37.4%, a 0.2 p.p. increase as compared with the previous quarter, partially impacted by: (i) higher operating expenses. mainly administrative expenses, originated from: (a) advertising and marketing; and (b) outsourced services; partially offset by: (ii) the growth of (a) the fee and commission income, originated by the increase in the volume of business and services provided; and (b) the net interest income. In the annual comparison, such indicator showed and improvement of 0.5 p.p. mainly due to the increase in (i) the interest-earning portion of the NII; (ii) fee and commission income; and (iii) income from Insurance Premiums, Pension Plans and Capitalization Bonds, net of technical reserves, retained claims and others; offset, largely, by: (iv) the increase in operating expenses during the period.

In the ER – quarterly, the indicator was partially impacted by: (i) higher administrative expenses, largely, due to the same reason detailed above; (ii) lower income from Insurance Premiums, Pension Plans and Capitalization Bonds, net of technical reserves, retained claims and others; (iii) higher net operating expenses of other operating revenues; and offset by: (iv) the growth of the fee and commission income, originated by the increase in the volume of business and services provided.

The risk adjusted ER reflects the impact of the risk associated with loan operations<sup>(2)</sup> and reached 48.1%, impacted primarily by the leveling of provisions for corporate clients carried out in the first semester of 2016.

It is important to mention that the ER performance reflects the strategy of sustainable growth, which includes, among other things, (i) the availability of appropriate products and services for clients through the segmentation of the base and of digital channels, (ii) the optimization of points of service, and (iii) the strict control of operating expenses, arising from the actions of the Efficiency Committee and of investments in Information Technology, to the amount of R\$2.993 billion in the first semester of 2016.

<sup>(1)</sup> ER = (Personnel Expenses – Employee Profit Sharing + Administrative Expenses)/ (Net Interest Income + Fee and Commission Income + Income from Insurance + Equity in the Earnings (Losses) of Unconsolidated Companies + Other Operating Income – Other Operating Expenses); and

<sup>(2)</sup> Including ALL expenses, adjusted for discounts granted, loan recovery and sale of foreclosed assets, among others.

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#### **Summarized Analysis of Adjusted Income**

#### NII (Net Interest Income)

In the guarterly comparison, the R\$70 million, or 0.5%, increase was, mainly, due to: (i) the higher interest-earning portion of the NII, to the value of R\$49 million, with emphasis on "Securities/ Other", a 10.0%, due to: (i) a higher interest-earning portion of result of an improved management in investment resources and funding operations; and (ii) non-interest-earning portion of the NII, in the amount of R\$21 million.

In the comparison between the first semester of 2016 and the same period in the previous year, net interest income increased by R\$2,714 million, or the NII, to the amount of R\$2,829 million, particularly in "Credit Intermediation"; and offset by: (ii) the non-interest-earning portion of the NII, to the amount of R\$115 million.

Interest-Earning Portion of the NII – Average Rates in the last 12 months

Credit Intermediation Insurance Securities/Other	22,894 2,890 3,733	363,302 184,336 420,766	12.3% 3.2% 1.6%	20,669 2,685 3,334	362,088 158,943 384,467	11.5% 3.2% 1.7%
NII - Interest Earning Portion	29,517	-	7.4%	26,688	-	7.4%
		250.400	10.00/			10.004
Credit Intermediation Insurance	11,408 1,415	356,190 187,701	12.3% 3.2%	11,486 1,475	370,414 180,970	12.0% 3.3%
Securities/Other	1,960	429,540	3.2 % 1.6%	1,773	411,992	1.6%
	•	0,010	070	.,,,,	,002	070
NII - Interest Earning Portion	14,783	-	7.4%	14,734	-	7.5%

The average rate of the NII – interest-earning portion in the last 12 months was 7.4% in the second quarter of 2016 and in the first semester of 2016, remaining stable in the comparison between semesters and decreasing by 0.1 p.p. in the comparison between quarters.

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#### **Summarized Analysis of Adjusted Income**

### Expanded Loan Portfolio(1)

In June 2016, the expanded loan portfolio of Bradesco totaled R\$447.5 billion, a 3.4% decrease in comparison with the previous quarter, impacted, partially, by the exchange rate variation. Micro, Small and Medium-sized Companies and Large Companies presented a reduction of 5.7% and 5.2%, respectively, while the loans to individuals increased 0.8% during the period.

In relation to the last 12 months, the portfolio also decreased 3.4%. The Legal Entities registered a decline of 6.7%, impacted mainly by the segment of Micro, Small and Medium-sized Companies, but credits allocated to Individuals grew 3.8%.

For Individuals, the products that had the strongest growth in the last 12 months were: (i) real estate financing; and (ii) credit card. For the Legal Entity, the notable products were: (i) export financing; and (ii) operations bearing credit risk – commercial portfolio (debentures and promissory notes).

(1) In addition to Bacen loan portfolio, it includes sureties, guarantees, letters of credit, advances of credit card receivables, debentures, promissory notes, co-obligation in mortgage-backed receivables, and farm loans.

For more information, see Chapter 2 of this Report.

### Allowance for Loan Losses (ALL) Expenses (1)

In the first semester of 2016, allowance for loan losses expenses totaled R\$10,472 million, registering a variation of 46.9%, or R\$3,342 million, over the same period of the previous year, mainly impacted by: (i) the levelling of provisions for certain corporate clients, particularly a specific case, whose downgraded rating had an impact of R\$1,201 million in the first semester (this operation is 100% provisioned); and (ii) by the higher delinquency rate, mainly due to the

It is important to note the balance in credit operations – the Bacen concept, presented a 3.7% decrease in the annual comparison and a 3.4% decrease in the quarterly comparison.

The effect in the growth of delinquency rates was mitigated by the reinforcement of the credit granting policies, quality of guarantees, as well as the improvement of the credit recovery processes.

escalating economic slowdown in the period. In the second quarter of 2016, this expenditure was reduced by 7.8%, or R\$424 million, primarily due to the lower impact produced by the specific case, stated above, the effect of which, during the second quarter of 2016, was of R\$365 million and, in the first quarter of 2016, in which it was R\$836 million. For more information, see Chapter 2 of this Report.

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#### **Summarized Analysis of Adjusted Income**

#### Delinquency Ratio<sup>(1)</sup> (2)

#### Delinquency over 90 days

The total delinquency ratio, which refers to operations that are over 90 days past due, maintained its increase in the quarter, mainly due: (i) to the continuity of the unfavorable economic situation, which impacted the quality of the credit portfolio, mainly for the Individual and Micro, Small and Medium-sized Companies; and (ii) by the reduction of the credit portfolio for both segments of Legal Entities, in the second quarter of 2016.

#### Delinquency from 15 to 90 days

In the quarter, short-term delinquency, including operations between 15 and 90 days overdue presented growth due to a specific client from the Large Companies section, as mentioned beforehand.

We highlight the positive performance of the Individual portfolio.

- (1) As defined by Bacen; and
- (2) Portfolios were not sold.

# Provisioning, Delinquency, ALL and Effective Coverage Ratio

The assertiveness of the provisioning criteria adopted must be mentioned, which is proven by: (i) analyzing historical data on recorded allowances for loan losses; and (ii) effective losses in the subsequent 12-month period. When analyzed in terms of net loss of recovery, for an existing provision of 6.7% of the portfolio<sup>(1)</sup> in June 2015, the net loss in the subsequent 12 months was 3.3%, this represents an effective coverage of 200.6%.

It should be highlighted that, considering the losses expected for one year (dotted part), which has a high correlation with E-H non-performing ratings, there is an effective coverage of 233.9% for June 2016, which compares well with excess ALL.

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#### **Summarized Analysis of Adjusted Income**

# **Income from Insurance, Pension Plans and Capitalization Bonds**

Net Income for the second quarter of 2016 totaled R\$1.164 billion (R\$1.380 billion in the first quarter of 2016), a decrease of 15.7% in comparison with the previous quarter, presenting an annualized return on Adjusted Shareholder's Equity of 20.5%<sup>1)</sup>.

In the first semester of 2016, the Net Income totaled R\$2.544 billion, in line with the result presented in the same period of the previous year (R\$2.566 billion), with an annualized return on the Adjusted Shareholders' Equity of 22.4%<sup>1)</sup>.

Net Income	1,164	1,380	1,405	1,317	1,284	1,283	1,2
Insurance Written Premiums, Pension Plan Contributions and Capitalization Bond Income	17,253	15,186	19,130	15,125	16,723	13,634	17,8
Technical Reserves	190,649	182,973	177,835	168,629	164,566	157,295	153,2
Financial Assets	205,2302	200,016	191,921	182,391	179,129	170,395	166,0
Claims Ratio (%)	76.8	72.1	71.9	73.1	71.4	71.7	7
Combined Ratio (%)	89.6	86.1	86.5	86.9	86.5	86.8	8
Policyholders / Participants and Customers (in thousands)	49,576	50,570	49,806	48,185	47,758	47,789	46,9
Employees	6,713	6,959	7,023	7,052	7,074	7,082	7,1
Market Share of Insurance Written Premiums, Pension Plan Contributions and Capitalization Bond Income (%) (3)	24.3	24.8	25.5	24.7	24.8	23.5	2

- (1) Calculated on linear basis;
- (2) Excluding additional provisions; and
- (3) The second quarter of 2016 includes the latest data released by SUSEP (May/16).

Note: For comparability between the indexes in the periods demonstrated above, we disregarded extraordinary effects from the calculation.

#### **Summarized Analysis of Adjusted Income**

# Income from Insurance, Pension Plans and Capitalization Bonds

In the second quarter of 2016, in comparison with the previous quarter, revenue showed an increase of 13.6%, driven by the "Life and Pension", "Auto/RE", "Capitalization" and "Health" products, which grew by 22.0%, 16.6%, 6.1% and 4.2%, respectively.

In the first semester of 2016, this section registered an increase of 6.9% in comparison with the same period of the previous year, influenced by the "Health" Social Contribution rate (CSLL). and "Capitalization" products, which increased by 16.7% and 4.0%, respectively.

Net earnings for the second guarter of 2016 were 15.7% lower than the results presented in the previous quarter, largely due to: (i) the introduction of a supplemental coverage provision, whose methodology of calculation takes into account the discount of the projected cash flow of the insurance contracts in force, based on the interest rates' fixed-term structure (ETTJ). These curves present approximately 1.0 p.p. of variation between the dates of the calculation base, resulting in an increase of R\$144 million, the SCP (Supplemental Coverage Provision), with the other compensations, net of tax, of R\$79.2 million; (ii) the increase of 4.7 p.p. in the claims ratio index; partially offset by: (iii) the increase of 13.6% in revenue; (iv) by the maintenance of the commercialization index; (v) by the improvement in the administrative efficiency index; and (vi) by the increase in financial and equity earnings.

Net income for the first semester of 2016 remained in line with the earnings presented in the same semester of the previous year, largely due to: (i) the turnover growth of 6.9%; (ii) maintenance of the commercialization index and of the administrative efficiency index, considering the collective bargaining of the category in January 2016; (iii) the increase in financial and equity results, offset by (iv) the constitution of a supplemental coverage provision, as previously mentioned in the preceding paragraph (v) by the increase of 3.0 p.p. in the claims ratio index; and (vi) by the increase in the Social Contribution rate (CSLL).

# Minimum Capital Required – Grupo Bradesco Seguros

According to CNSP Resolution No. 321/15, corporations should adjust shareholder's equity

The capital adjustment and management process is continuously monitored and aims to ensure that Grupo Bradesco Seguros keeps a solid capital base to support the development of activities and cope with the risks in any market situation, in compliance

(ASE) equal to or higher than the minimum capital required (MCR). MCR is equivalent to the highest value between the base capital and the risk capital. For companies regulated by the ANS, Normative Resolution No. 373/15 establishes that corporations should adjust shareholder's equity (ASE) equal to or higher than the Solvency Margin.

with regulatory requirements and/or Corporate Governance principles. Companies must permanently maintain capital compatible with the risks for their activities and operations, according to the characteristics and peculiarities of each company belonging to Grupo Bradesco Seguros, represented by adequate capital levels. Grupo Bradesco Seguros permanently observes the limits required by the respective regulatory entities. The Minimum Capital Required in May 2016 was R\$8.684 billion.

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#### **Summarized Analysis of Adjusted Income**

#### **Fee and Commission Income**

In the comparison between the first semester of 2016 and the same period of the previous year, the increase of R\$1,167 million, or 9.8%, in the revenues of provision of services, was mainly due to: (i) an increase in the volume of operations arising from continuous investment in service channels and in technology; and (ii) an advance in the client segmentation process improving the ability to offer products and services. It must be noted that the sources that have significantly contributed to this result derived from: (i) an increase in checking account income, mainly due to an improvement in the client segmentation process; (ii) the good performance of the card business, as a result of (a) the increase in financial volume traded; and (b) the highest volume of transactions performed; and increase in revenue in the areas of: (iii) fund management; (iv) consortium management; (v) underwriting / financial advisory services; and (vi) custody and brokerage services.

In the second quarter of 2016, fee and commission income totaled R\$6,624 million, showing an increase of R\$219 million, or 3.4%, in comparison with the previous quarter, primarily due to the increase in the volume of operations and the higher number of business days, with emphasis on the performance of revenue generated with: (i) loan operations, particularly income from collaterals; (ii) checking accounts; (iii) underwriting / financial advisory services; (iv) cards; (v) fund management; and (vi) custody and brokerage services.

#### **Personnel Expenses**

In the comparison between the first semester of 2016 and the same period of the previous year, the increase of R\$573 million, or 8.1%, in personnel expenses, a figure below the levels of salary readjustments deriving from the collective agreement, is mainly due to the variations in the following expenses: (i) "structural portion" due to the increase in expenses with payroll, social charges and benefits, impacted by higher salaries, in accordance with the 2015 collective bargaining agreement; and (ii) "non-structural", mainly due to higher expenses with (a) costs deriving from the termination of employment contracts and (b) profit sharing between management and employees (EPS).

In the second quarter of 2016, the increase of R\$128 million, or 3.4%, compared to the previous quarter is mainly composed of the variation of R\$137 million, or 19.0%, in the "non-structural" portion, mainly due to higher expenses with: (i) costs deriving from the termination of employment contracts; and (ii) provision for labor lawsuits.

Note: Structural Expenses = Salaries + Social Charges + Benefits + Pension Plans.

Non-Structural Expenses = Employee and Management Profit Sharing + Training + Labor Provision + Costs with termination of employment contracts.

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#### **Summarized Analysis of Adjusted Income**

#### **Administrative Expenses**

In the comparison between the first semester of 2016 and the same period of the previous year, the 10.9%, or R\$821 million increase in administrative expenses, was primarily due to an increase in expenses originated from: (i) higher business volume in the period; (ii) the effect of advertising and marketing actions; (iii) contractual adjustments; and offset by: (iv) the optimization of service channels.

In the second quarter of 2016, the increase of 3.7%, or R\$154 million, in administrative expenses over the previous quarter, was mainly due to: the increase in the business volume occurred in the period, consequently, impacting in higher expenses with: (i) outsourced services; (ii) advertising and marketing; (iii) asset maintenance and conservation; and (iv) communications; being offset, in part, by: (v) less expenses involving data processing, affected by the devaluation of the dollar in the period.

(1) The decrease as of March 2015 is related to: (i) the migration of "External ATM Network – Bradesco" to "Banco24Horas Network"; (ii) the deactivation of ATMs from "Banco24Horas Network"; a(iii) the decrease of Bradesco Expresso correspondents.

## Other Operating Income and Expenses

In the first semester of 2016, other net operating expenses totaled R\$3,684 million, a R\$166 million increase, or 4.7%, over the same period of the previous year, primarily due to: (i) the constitution of the expense allowance for tax contingency, net of reversal, in the first half of 2016, in the amount of R\$485 million; (ii) the constitution of the expense allowance for contingent liabilities, originating from the obligation through assignment of claims (FCVS), in the first half of 2016, in the amount of R\$200 million; (iii) increased expenditure on civil provisions; offset by: (iv) the constitution of the provision expense for tax contingency, in the first semester of 2015, in the amount of R\$571 million.

In the comparison between the second quarter of 2016 and the previous quarter, other operating expenses increased R\$346 million, or 20.7%, partially due to: (i) the constitution of the expense allowance for tax contingency, net of reversal, in the first half of 2016, in the amount of R\$485 million; (ii) the constitution of the expense allowance for contingent liabilities, originating from the obligation through assignment of claims (FCVS), in the first half of 2016, in the amount of R\$200 million; offset by: (iii) lower operating expenses related to activities of cards and insurance, in the period.

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#### **Summarized Analysis of Adjusted Income**

#### **Income Tax and Social Contribution**

In the comparison between the first semester of 2016 and the same period of the previous year, the 8.5%, or R\$394 million, decrease is related to: (i) an increase in provisioning/payment of interest on shareholder's equity, due to the increase in the Long-Term Interest Rate (TJLP) in the period (from 5.7% in the first semester of 2015 to 7.5% in the first semester of 2016); (ii) a lower taxable income, being partially offset by: (iii) the increase in the Social Contribution (CSLL) rate.

Income tax and social contribution expenses in the quarterly comparison showed a decrease of 16.9%, or R\$390 million, mainly due to the reduction of the taxable income, impacted by higher nontaxable income.

#### **Unrealized Gains**

Unrealized gains totaled R\$18,175 million at the end of the second quarter of 2016, an R\$5,078 million increase over the previous quarter. Such variation was mainly due to the market valuation in: (i) investments, particularly being the shares of Cielo, which appreciated 16.2%; and (ii) securities indexed to fixed income.

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#### Capital Ratios - Basel III

#### **Basel Ratio**

In June 2016, the Capital of the Prudential Conglomerate stood at R\$102,548 million, against risk-weighted assets totaling R\$580,568 million. The Basel Ratio showed an increase of 0.8 p.p., from 16.9%, in March 2016, to 17.7%, in June 2016, and the Common Equity Tier I ratio from 12.9%, in March 2016, to 13.7%, in June 2016.

The table below shows the main events that impacted the Common Equity Tier I ratio in this quarter:

Additionally, it is worth stating that in the second quarter of 2016, the Brazilian Central Bank authorized the Subordinated Letters of Credit to compose Tier II, whose restated total, on June 30, 2016, reached R\$1,107 million.

## Full Impact - Basel III

We calculated a Basel III simulation, considering some of the main future adjustments, which include: (i) deductions of 100% according to the schedule of phase-in arrangements; (ii) the allocation of resources, obtained via payment of dividends, by our Insurance Group; (iii) the use of tax credits; (iv) the decrease in the market and operational risk multiplier (early adoption), from 9.875% to 8%; and (v) the impact of the acquisition of HSBC Brasil, reaching a Common Equity ratio of 11.3%, which, added to funding obtained via subordinated debt, may reach a Common Equity Tier I ratio of approximately 12.8% at the end of 2018.

- (1) Published (Schedule 60%);
- (2) Effect of the full impact. Includes the allocation of resources, obtained via payment of dividends, by the Insurance Group;
- (3) Considers the decrease in the market and operational risks multiplier (early adoption), from 9.875% to 8% in 2019;
- (4) Refers to the minimum required. It is important to highlight that Bacen fixed at 0% the tranche of countercyclical capital required, which could reach up to 2.5% in 2019; and
- (5) Considering a possible issuance of additional capital by 2018, according to the Management, depending on market conditions.

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#### **Economic Environment**

The risks related to the international environment remain present, however it can be said that there is a certain moderation in them. On the one hand the loss of the Chinese foreign exchange reserves stagnated, which had brought uncertainties regarding the economic conditions of this country in the first quarter. On the other hand, it is worth acknowledging the continuity of timely actions by the main central banks worldwide, mainly, the European Central Bank (ECB), Bank of Japan and the Federal Reserve (Fed). The Brexit episode can contribute to the continuity of these actions, bearing in mind that its main consequence will be the moderation of growth in the UK and Europe.

In the Euro area, the ECB, in addition to expanding its balance sheet with the purchase of sovereign bonds, added assets from private companies to its purchase program. In the same direction, the Bank of Japan, as well as adopting negative nominal interest rates, continues to be committed to expanding its stimulus package. The Fed, in turn, indicated a more piecemeal posture to the rhythm of monetary normalization, in response to the moderation of economic activity. As a result, the dollar lost strength in comparison with other currencies and the price of commodities showed recovery, with emphasis on the prices of agriculture. which reacted more specifically to the prospects of an unfavorable climate and the possibility of a smaller harvest in the USA.

With regards to the domestic economy we highlight the increasing confidence of consumers and business, favoring the likelihood of economic stabilization and potential recovery in subsequent quarters. The labor market's performance is notable, with a reduction in the rate of lay-offs of formal jobs.

However, in the short term the slowdown in economic activity continues to hinder ongoing fiscal adjustment. Thus, actions to ensure fiscal sustainability in the medium term, and progress on the reform agenda have become even more With the macroeconomic adjustments made, additional actions of a structural nature that can affect potential future growth continue to be essential. The constant search for excellence in education is Brazil's front line in its struggle to become more competitive and to expedite its efforts to upgrade infrastructure. It should be remembered that, in the long term, the main source of economic growth is productivity, a theme that is even more relevant in a global context characterized by increased competition and an economic growth that is still fragile.

Investments will tend to play an increasingly important role in the composition of growth in coming years, especially in the process of the recovery of economic activity. This would benefit more from greater participation of the capital market in financing these projects. At the same time, despite the cyclical retraction of the consumer market in some sectors, structurally, the potential of the domestic demand for goods and services is not exhausted.

Bradesco maintains a positive outlook towards Brazil, with favorable perspectives for its operating sections. Credit volume is evolving at sustainable and risk-compatible rates, even when faced with a cyclical upswing in delinquency rates, due to the reduction of activity and the increase of the employment rate this year. The circumstances are still very promising for Brazilian banking and insurance sectors in the medium and long term.

relevant. Efforts in this direction are necessary to maintain the economic predictability and to increase families' and entrepreneurs' trust, enabling the trend of increases in actual income and productive investments to resume. At the same time, moderation in the economy will allow the inflation to reach the set target more quickly, enabling the conditions to initiate a process of flexibility in monetary policy this year.

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#### Press Release

#### **Main Economic Indicators**

Interbank Deposit Certificate (CDI)	3.37	3.27	3.37	3.43	3.03	2.81	2.76	2.72	
Ibovespa	2.94	15.47	(3.79)	(15.11)	3.77	2.29	(7.59)	1.78	
USD – Commercial Rate	(9.81)	(8.86)	(1.71)	28.05	(3.29)	20.77	8.37	11.28	(
General Price Index - Market (IGP-M)	2.86	2.96	3.95	1.93	2.27	2.02	1.89	(0.68)	
Extended Consumer Price Index (IPCA)	1.75	2.62	2.82	1.39	2.26	3.83	1.72	0.83	
Federal Government Long-Term Interest Rate (TJLP)	1.82	1.82	1.72	1.59	1.48	1.36	1.24	1.24	
Reference Interest Rate (TR)	0.49	0.45	0.53	0.61	0.40	0.23	0.26	0.25	
Savings Account	2.00	1.96	2.05	2.13	1.92	1.75	1.77	1.76	
Business Days (number)	63	61	63	65	61	61	65	66	
USD – Commercial Selling Rate - (R\$)	3.2098	3.5589	3.9048	3.97293	3.1026	3.2080	2.6562	2.4510	4
Euro - (R\$)	3.5414	4.0539	4.2504	4.43493	3.4603	3.4457	3.2270	3.0954	,
Country Risk (points)	349	409	521	442	304	322	259	239	
Basic Selic Rate Copom (% p.a.)	14.25	14.25	14.25	14.25	13.75	12.75	11.75	11.00	
BM&F Fixed Rate (% p.a.)	13.36	13.81	15.86	15.56	14.27	13.52	12.96	11.77	

### Projections up to 2018

USD - Commercial Rate (year-end) - R\$	3.20	3.30	3.40
Extended Consumer Price Index (IPCA)	6.90	5.00	4.50
General Price Index - Market (IGP-M)	8.50	5.00	5.00
Selic (year-end)	13.25	10.25	9.25
Gross Domestic Product (GDP)	(3.00)	1.50	3.00

#### Guidance

# **Bradesco's Perspective for 2016**

This guidance contains forward-looking statements that are subject to risks and uncertainties, as they are based on Management's expectations and assumptions and information available to the market as of the date hereof. It is important to stress that this guidance does not include expectations related to operations of HSBC Brasil.

	Previous	Revised
Loan Portfolio (1)	1 to 5%	-4 to 0%
Individuals	4 to 8%	1 to 5%
Companies	0 to 4%	-7 to -3%
NII - Interest Earning Portion	6 to 10%	7 to 11%
Fee and Commission Income	7 to 11%	7 to 11%
Operating Expenses (2)	4.5 to 8.5%	4 to 8%
Insurance Premiums	8 to 12%	8 to 12%
ALL Expenses (3)	R\$ 16.5 bi to R\$ 18.5 bi	R\$ 18.0 bi to R\$ 20.0 bi

- (1) Expanded Loan Portfolio;
- (2) Administrative and Personnel Expenses; and
- (3) Includes incomes with credit recovery.

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#### Press Release

Managerial Income vs. Adjusted Income Statement

Analytical Breakdown of Managerial Income<sup>(1)</sup> vs. Adjusted Income<sup>(3)</sup> Statement

Second Quarter of 2016 and First Quarter of 2016

Net Interest Income	20,743	(5,781)	-	•
ALL	(4,719)	(305)	-	(
Gross Income from Financial Intermediation	16,024	(6,086)	-	
Income from Insurance, Pension Plans and Capitalization Bonds	1,084	-	-	
Fee and Commission Income	6,632	(8)	-	
Personnel Expenses	(3,882)	-	-	(
Other Administrative Expenses	(4,340)	70	-	(
Tax Expenses	(1,762)	436	-	(
Equity in the Earnings (Losses) of Unconsolidated Companies	22	-	-	
Other Operating Income/Expenses	(4,027)	1,963	49	(
Operating Result	9,751	(3,625)	49	
Non-Operating Result	(115)	59	-	
Income Tax / Social Contribution and Non-controlling Interest	(5,502)	3,566	(22)	(
Net Income	4,134	-	27	

- (1) For more information, please check note 4 Statement of Financial Position and Managerial Income Statement, in chapter 6 of this report;
- (2) Includes reclassifications in items from the income statement which do not affect the Net Income, but allow a better analysis of business items, particularly hedge adjustment, which represents the partial result of derivatives used for hedge investments abroad, which in terms of Net Income, simply cancels the tax effect (IR/CS and PIS/COFINS) of this hedge strategy, in the amount of R\$4,533 million in the second quarter of 2016 and R\$4,429 million in the first quarter of 2016; and
- (3) It refers to Managerial Income Statement<sup>(1)</sup> with the reclassifications between lines, which do not affect the Net Income, and without the extraordinary events of the period.

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#### Press Release

Managerial Income vs. Adjusted Income Statement

Analytical Breakdown of Managerial Income<sup>(1)</sup> vs. Adjusted Income<sup>(3)</sup> Statement

First Semester of 2016 and First Semester of 2015

Net Interest Income	41,140	(11,394)	108	
ALL	(10,638)	166	-	(1
Gross Income from Financial Intermediation	30,502	(11,228)	108	
Income from Insurance, Pension Plans and Capitalization	0.700			
Bonds	2,709	-	-	
Fee and Commission Income	13,036	(7)	-	
Personnel Expenses	(7,636)	-	-	(
Other Administrative Expenses	(8,456)	70	-	(
Tax Expenses	(3,591)	852	(5)	(
Equity in the Earnings (Losses) of Unconsolidated Companies	62	-	-	
Other Operating Income/Expenses	(6,445)	2,667	94	(
Operating Result	20,181	(7,646)	197	
Non-Operating Result	(23)	43	(163)	
Income Tax / Social Contribution and Non-controlling Interest	(11,903)	7,603	(15)	(
Net Income	8,255	-	19	,

- (1) For more information, please check note 4 Statement of Financial Position and Managerial Income Statement, in chapter 6 of this report;
- (2) Includes management reclassifications between the lines of results, which do not affect the Net Income, but allow a better analysis of the lines of business, highlighting the tax hedge adjustment, which represents the partial result of the derivatives used for the effect of hedging investments Abroad, which in terms of Net Income simply annuls the tax effect (IR/CS and PIS/COFINS) of this hedge strategy, to the sum of R\$8,962 million in the first semester of 2016 and R\$4,229 million in the first semester of 2015; and
- (3) It refers to Managerial Income Statement<sup>(1)</sup> with the reclassifications between lines, which do not affect the Net Income, and without the extraordinary events of the period.

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Economic and Financial Analysis
Consolidated Statement of Financial Position and Adjusted Income Statement
Statement of Financial Position (1)
(1) For more information, please see note 4 – Statement of Financial Position and Managerial Statement, in chapter 6 of this report; and
(2) Includes the Allowance for Guarantees Provided, in June 2016, the Allowance for Loan Losses (ALL) totaled R\$31,875 million, which comprises the concept of the ALL "excess". In the third quarter of 2015,

includes ALL Surplus/Deficit Rating, considered as an extraordinary event, totaling R\$3,704 million. Thus, the balance of the ALL – Surplus provision went from R\$4,004 million in June 2015 to R\$6,409 million in

September 2015.

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# **Consolidated Statement of Financial Position and Adjusted Income Statement**

# **Adjusted Income Statement**

Net Interest Income	14,962	14,892	14,512	13,735	13,541	13,599	12,986
NII - Interest Earning Portion	14,783	14,734	14,380	13,709	13,415	13,273	12,686
NII - Non-Interest Earning Portion	179	158	132	26	126	326	300
ALL	(5,024)	(5,448)	(4,192)	(3,852)	(3,550)	(3,580)	(3,307)
Gross Income from Financial Intermediation	9,938	9,444	10,320	9,883	9,991	10,019	9,679
Income from Insurance Premiums, Pension Plans and							
Capitalization bonds, minus Variation of Technical Reserves,	1,084	1,625	1,493	1,411	1,311	1,211	1,363
Retained Claims and others (1)							
Fee and Commission Income	6,624	6,405	6,597	6,380	6,118	5,744	5,839
Personnel Expenses	(3,882)	(3,754)	(3,839)	(3,797)	(3,618)	(3,445)	(3,676)
Other Administrative Expenses	(4,270)	(4,116)	(4,574)	(4,200)	(3,926)	(3,639)	(4,159)
Tax Expenses	(1,326)	(1,418)	(1,650)	(1,330)	(1,351)	(1,309)	(1,211)
Equity in the Earnings (Losses) of Unconsolidated Companies	22	40	93	38	33	(20)	57
Other Operating Income/ (Expenses)	(2,015)	(1,669)	(1,586)	(1,604)	(1,606)	(1,912)	(1,360)
Operating Result	6,175	6,557	6,854	6,781	6,952	6,649	6,532
Non-Operating Result	(56)	(87)	(68)	(92)	(55)	(68)	(68)
Income Tax and Social Contribution	(1,921)	(2,311)	(2,183)	(2,124)	(2,351)	(2,275)	(2,308)
Non-controlling Interest	(37)	(46)	(41)	(32)	(42)	(32)	(24)
Adjusted Net Income	4,161	4,113	4,562	4,533	4,504	4,274	4,132

(1) "Others" includes: Capitalization Bond Draws and Redemption; and Insurance, Pension Plan and Capitalization Bond Sales Expenses.

# **Interest and Non-Interest Earning Portions**

# **Economic and Financial Analysis**Interest and Non-Interest Earning Portions

#### **Average Earning Portion Rate**

Net Interest Income								
Interest - due to volume					133	(108)		
Interest - due to spread					2,696	157		
- NII - Interest Earning Portion	29,517	26,688	14,783	14,734	2,829	49		
- NII - Non-Interest Earning Portion	337	452	179	158	(115)	21		
Net Interest Income	29,854	27,140	14,962	14,892	2,714	70		
Average NIM (1)	7.5%	7.6%	7.5%	7.5%				
Average NIM (1)	7.5%	7.6%	7.5%	7.5%				

<sup>(1)</sup> Average Rate in 12 months = (Earning Portion / Total Average Assets – Repos – Permanent Assets)

In the comparison between the second quarter of 2016 and the previous quarter, the R\$70 million increase was due to: (i) the higher interest earning portion, totaling R\$49 million, with emphasis on "Securities/Other", a result of an improved management in investment resources and funding operations; and (ii) non-interest in the amount of R\$21 million.

In the comparison between the first semester of 2016 and the same period of the previous year, the earning portion increased by R\$2,714 million, reflecting: (i) a R\$2,829 million growth as a result of interest earning operations, particularly "Credit Intermediation"; offset by: (ii) the lower non-interest earning portion results, totaling R\$115 million.

#### **Interest Earning Portion**

#### **Interest Earning Portion – Breakdown**

NII - Interest Earning Portion Bre	eakdown							
Credit Intermediation	22,894	20,669	11,408	11,486	2,225	(78)		
Insurance	2,890	2,685	1,415	1,475	205	(60)		
Securities/Other	3,733	3,334	1,960	1,773	399	187		
NII - Interest Earning Portion	29,517	26,688	14,783	14,734	2,829	49		

The interest earning portion stood at R\$14,783 million in the second quarter of 2016, against R\$14,734 million recorded in the first quarter of 2016, accounting for an increase of R\$49 million. The business line that most contributed to this result was "Securities/Other".

In the comparison between the first semester of 2016 and the same period of the previous year, the interest earning portion recorded a

R\$2,829 million growth, particularly in "Credit Intermediation".

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nterest Earning Portion	
nterest Earning Portion – Rates	
The NII - interest earning portion rate in the last 12 months was of 7.4% in the second quarter of 2016 in the first semester of 2016, remaining stable in the comparison between the semesters and decreas 0.1 p.p. in the comparison between quarters.	
nterest Earning Portion – Average Rates (12 months)	
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# Economic and Financial Analysis Interest Earning Portion of Credit Intermediation Earning Portion of Credit Intermediation – Breakdown

<b>Net Interest Income - Credit Intermediatio</b>	n						
Interest - due to volume					13	(152)	
Interest - due to spread					2,212	74	
NII - Interest Earning Portion	22,894	20,669	11,408	11,486	2,225	(78)	
Allowance for loan losses (ALL) expenses	(10,472)	(7,130)	(5,024)	(5,448)	(3,342)	424	
Net Margin of ALL	12,422	13,539	6,384	6,038	(1,117)	346	

In the second quarter of 2016, the interest earning portion of "Credit Intermediation" reached R\$11,408 million, a decrease of 0.7% or R\$78 million when compared with the first quarter of 2016. The variation is mainly the result of: (i) a R\$152 million decrease in the average volume of business, offset by: (ii) the average spread increase, in the amount of R\$74 million.

#### **Net Earning Portion of Credit Intermediation**

The graph to the right presents a summary of Credit Intermediation activity. The Gross Margin line refers to interest income from loans, deducted from the client acquisition costs

The curve relating to the ALL shows delinquency costs, which are represented by Allowance for Loan Losses (ALL) Expenses, plus discounts granted in transactions net of loan recoveries arising from the sale of foreclosed assets, among others.

In the second quarter of 2016, the curve relating to the net margin, which presents the result of the net revenue from credit interest of the ALL, experienced an increase of 5.7% in the quarterly comparison, and a 8.3% decrease in the comparison between the first semester of 2016 and the same period of the previous year, due to the higher delinquency rate in the period, mainly as a result of: (i) the leveling of provisioning for corporate client operations, particularly one specific client, whose

In the comparison between the first semester of 2016 and the same period of the previous year, there was an increase of 10.8% or R\$2,225 million. The variation is the result of: (i) an increase in the average spread, amounting to R\$2,212 million, due to improved management in investment resources and funding operations; and (ii) a R\$13 million increase in the volume of operations.

- (1) Without effect of the leveling of provisioning from one specific corporate client; and
- (2) If we ignore the effect of the leveling of provisioning from one specific corporate client, net margin, in the second quarter of 2016 would be R\$6,749 million, and in the first quarter of 2016 would be R\$6,874 million.

rating worsening had an impact of R\$836 million in the first quarter of 2016, and of R\$ 365 million, in the second quarter of 2016 (disregarding this effect, the net margin would have evolved 0.6%); and (ii) the intensification of the downturn in economic activities.

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# Economic and Financial Analysis Interest Earning Portion of Credit Intermediation

#### Expanded Loan Portfolio (1)

In June 2016, the expanded loan portfolio of Bradesco stood at R\$447.5 billion, representing a 3.4% decrease compared with the previous quarter, partially impacted by the exchange variation. Micro, Small and Medium-sized Companies and Large Companies showed a reduction of 5.7% and 5.2%, respectively, while Individuals increased by 0.8% during the period.

Customer Profile						
Individuals	148,919	147,759	143,461	8.0	3.8	
Companies	298,573	315,449	319,945	(5.3)	(6.7)	
Corporations	201,228	212,237	208,173	(5.2)	(3.3)	
SMEs	97,345	103,212	111,772	(5.7)	(12.9)	
Total Loan Operations	447,492	463,208	463,406	(3.4)	(3.4)	

(1) In addition to Bacen loan portfolio, it includes sureties, guarantees, letters of credit, advances of credit card receivables, debentures, promissory notes, co-obligation (receivables-backed investment funds, mortgage-backed receivables, and farm loans).

#### **Expanded Loan Portfolio Breakdown by Product and Type of Client (Individuals and Legal Entities)**

A breakdown of expanded loan portfolio products for the Individuals section is presented below:

Individuals					
Payroll-deductible Loan	36,220	35,503	32,783	2.0	10.5
Credit Card	28,757	27,566	25,411	4.3	13.2
Real Estate Financing	24,674	23,839	19,668	3.5	25.5
CDC / Vehicle Leasing	19,662	20,654	23,166	(4.8)	(15.1)
Personal Loans	15,250	15,219	15,752	0.2	(3.2)
Rural Loans	7,687	8,045	9,662	(4.4)	(20.4)
BNDES/Finame Onlending	6,789	6,992	7,170	(2.9)	(5.3)
Overdraft Facilities	4,324	4,409	4,268	(1.9)	1.3
Sureties and Guarantees	551	620	623	(11.2)	(11.6)
Other	5,006	4,913	4,959	1.9	0.9
Total	148,919	147,759	143,461	8.0	3.8

Operations in the individuals section increased 0.8% in the quarter and 3.8% over the last 12 months. The lines that showed significant growth in the period were: (i) real estate financing; and (ii) credit cards.

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### <u>Economic and Financial Analysis</u> Interest Earning Portion of Credit Intermediation

A breakdown of expanded loan portfolio products for Legal Entities is presented below:

Companies						
Working Capital	38,608	40,052	42,324	(3.6)	(8.8)	
Operations Abroad	33,890	41,712	41,090	(18.8)	(17.5)	
Real Estate Financing	27,122	26,630	25,568	1.8	6.1	
BNDES/Finame Onlending	27,010	28,719	32,091	(6.0)	(15.8)	
Export Financing	23,541	23,455	21,340	0.4	10.3	
Overdraft Account	9,192	9,901	11,108	(7.2)	(17.2)	
CDC / Leasing	7,984	8,623	11,050	(7.4)	(27.7)	
Rural Loans	5,077	5,309	6,059	(4.4)	(16.2)	
Sureties and Guarantees	65,929	68,800	71,334	(4.2)	(7.6)	
Operations bearing Credit Risk - Commercial Portfolio (1)	36,792	37,617	33,418	(2.2)	10.1	
Other	23,429	24,632	24,563	(4.9)	(4.6)	
Total	298,573	315,449	319,945	(5.3)	(6.7)	

(1) Includes debentures and promissory note operations.

Legal Entities operations decreased by 5.3% in the quarter and 6.7% in the last 12 months. In the periods compared, the operations that showed significant growth were: (i) export financing; and (ii) real estate financing. We highlight: (i) the growth of operations with credit risk – commercial portfolio (debentures and promissory notes); and (ii) export financing, in the space of 12 months.

#### Expanded Loan Portfolio – Consumer Financing)

The graph below shows the types of credit related to Consumer Financing of the Individuals section, which stood at R\$99.9 billion in June 2016, representing a 1.0% increase over the quarter and a 2.9% over the last 12 months.

The lines highlighted in June 2016 are: (i) personal loans, including payroll-deductible loans, totaling R\$51.5 billion; and (ii) credit card, totaling R\$28.7 billion. Together, these operations totaled R\$80.2 billion, accounting for 80.3% of the Consumer Financing balance.

(1) Includes vehicle CDC/leasing, personal loans, revolving credit card and cash, ans installment purchases at merchants operations.
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#### <u>Economic and Financial Analysis</u> Interest Earning Portion of Credit Intermediation

#### **Payroll-deductible Loans**

In June 2016, payroll-deductible loans operations totaled R\$36,220 million, showing an increase in the quarter-over-quarter comparison of R\$717 million, or 2.0%, and, in comparison to the same period in the previous year, an increase in the amount of R\$3,437 million, or 10.5%. The operations with the payroll-deductible loans represented, in June 2016, 70.4% of total personal loans operations.

#### **Real Estate Financing**

Real estate financing operations totaled R\$51,796 million in June 2016. The Individuals portfolio increased R\$835 million, or 3.5%, in the quarter, and R\$5,006 million, or 25.5%, in comparison with the same period of the previous year. Legal entities operations increased R\$492 million, or 1.8%, in the quarter, and R\$1,554 million, or 6.1%, in comparison with the same period of the previous year.

In the first semester of 2016, the origination of real estate financing registered R\$5,441 million (R\$3,298 million by individuals and R\$2,143 million by builders), representing 24,550 properties in the period.

#### Vehicle financing

In June 2016, vehicle financing operations totaled R\$32,715 million, showing a decrease both in the quarter-over-quarter comparison as well as in comparison with the same period of the previous year. Of the total vehicle portfolio, 77.0% corresponds to "CDC", 20.9% to "Finame" and 2.1% to "Leasing".

The variations presented in the portfolio are reflective of a reduced financing market and of

Bradesco's search for lower risk and more profitable operations, due to the demand for higher value of entry for these financing operations.

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# Economic and Financial Analysis Interest Earning Portion of Credit Intermediation

#### **Expanded Loan Portfolio Concentration – By Sector**

The expanded loan portfolio by economic activity sector remained stable in the share of the sectors that it comprises. Both in the quarter-over-quarter comparison as well as in comparison with the last 12 months, there was an increase in the participation of "Individuals".

R\$ million Activity Sector						
Public Sector	10,993	2.5	13,130	2.8	12,339	2.7
Private Sector	436,499	97.5	450,078	97.2	451,067	97.3
Companies	287.580	64.3	302.319	65.3	307,606	66.3
Industry	88,389		•		•	
Commerce	49,625	11.1	51,984	11.2	55,662	12.0
Financial Intermediaries	4,517	1.0	6,756	1.5	5,798	1.3
Services	141,814	31.7	147,075	31.8	148,098	32.0
Agriculture, Cattle Raising, Fishing, Forestry and Forest Exploration	3,235	0.7	3,310	0.7	3,743	8.0
Individuals	148,919	33.3	147,759	31.9	143,461	31.0
Total	447,492	100.0	463,208	100.0	463,406	100.0

#### **Expanded Credit Portfolio – Distribution per Business Sector**

The expanded credit portfolio showed a contraction of 3.4% in the annual and quarterly comparison. We positively highlight the evolution of the "Prime" sector in the periods analyzed.

<b>Business Segments</b>								
Retail	124,990	27.9	127,893	27.6	129,191	27.9	(2.3)	(3.3)
Corporate	202,967	45.4	213,677	46.1	209,317	45.2	(5.0)	(3.0)
Middle Market	43,236	9.7	45,399	9.8	48,772	10.5	(4.8)	(11.4)
Prime	24,738	5.5	24,212	5.2	22,473	4.8	2.2	10.1
Other / Non-account Holders (1)	51,562	11.5	52,026	11.2	53,654	11.6	(0.9)	(3.9)
Total	447,492	100.0	463,208	100.0	463,406	100.0	(3.4)	(3.4)

<sup>(1)</sup> It consists, mostly, of non-account holders, originating from the financing activities of vehicles, credit cards and payroll-deductible loans.

#### **Expanded Credit Portfolio – Per Currency**

The balance of loans and indexed on-lending and/or denominated in foreign currency (excluding ACCs) totaled R\$38.8 billion in June 2016, showing a

Disregarding the effect of the devaluation of the dollar, the expanded portfolio would have shown a 2.5% decrease in the quarter and 3.7% in the last

18.2% decrease in the quarter, partially reflecting the 9.8% devaluation of the dollar. In the last 12 months, the 17.5% decrease reflects mainly a decrease in the volume of foreign currency credit operations.

12 months.

In June 2016, the total number of credit operations in *reais* reached R\$408.7 billion, presenting a 1.7% decrease in the quarter-over-quarter comparison and a decrease of 1.9% in the last 12 months.

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