

GERMAN AMERICAN BANCORP, INC.  
Form 10-Q  
August 08, 2014  
UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

Quarterly Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the Quarterly Period  
Ended June 30, 2014

Commission File Number 001-15877

German American Bancorp, Inc.  
(Exact name of registrant as specified in its charter)  
Indiana  
(State or other jurisdiction of  
incorporation or organization)

35-1547518  
(I.R.S. Employer  
Identification No.)

711 Main Street, Jasper, Indiana 47546  
(Address of Principal Executive Offices and Zip Code)

Registrant's telephone number, including area code: (812) 482-1314

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company:

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act):

YES  NO

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding at August 1, 2014
Common Shares, no par value	13,210,395

CAUTION REGARDING FORWARD-LOOKING STATEMENTS AND ASSOCIATED RISKS

Information included in or incorporated by reference in this Quarterly Report on Form 10-Q, our other filings with the Securities and Exchange Commission (the “SEC”) and our press releases or other public statements, contains or may contain “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Please refer to the discussions of our forward-looking statements and associated risks in our annual report on Form 10-K for the year ended December 31, 2013, in Item 1, “Business – Forward-Looking Statements and Associated Risks” and our discussion of risk factors in Item 1A, “Risk Factors” of that annual report on Form 10-K, as updated from time to time in our subsequent SEC filings, including by Item 2 of Part I of this Report (“Management’s Discussion and Analysis of Financial Condition and Results of Operations”) at the conclusion of that Item 2 under the heading “Forward-Looking Statements and Associated Risks.”

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## GERMAN AMERICAN BANCORP, INC.

## CONSOLIDATED BALANCE SHEETS

(unaudited, dollars in thousands except share and per share data)

	June 30, 2014	December 31, 2013
<b>ASSETS</b>		
Cash and Due from Banks	\$40,391	\$37,370
Federal Funds Sold and Other Short-term Investments	16,723	22,762
Cash and Cash Equivalents	57,114	60,132
Interest-bearing Time Deposits with Banks	100	100
Securities Available-for-Sale, at Fair Value	615,392	606,032
Securities Held-to-Maturity, at Cost (Fair value of \$186 and \$271 on June 30, 2014 and December 31, 2013, respectively)	184	268
Loans Held-for-Sale, at Fair Value	8,812	9,265
Loans	1,413,331	1,385,212
Less: Unearned Income	(3,846)	(2,830)
Allowance for Loan Losses	(15,550)	(14,584)
Loans, Net	1,393,935	1,367,798
Stock in FHLB of Indianapolis and Other Restricted Stock, at Cost	9,096	9,004
Premises, Furniture and Equipment, Net	40,479	40,430
Other Real Estate	935	1,029
Goodwill	20,536	20,536
Intangible Assets	2,655	3,328
Company Owned Life Insurance	31,591	31,178
Accrued Interest Receivable and Other Assets	12,744	14,727
<b>TOTAL ASSETS</b>	<b>\$2,193,573</b>	<b>\$2,163,827</b>
<b>LIABILITIES</b>		
Non-interest-bearing Demand Deposits	\$398,621	\$400,024
Interest-bearing Demand, Savings, and Money Market Accounts	1,010,367	1,063,098
Time Deposits	333,391	349,034
Total Deposits	1,742,379	1,812,156
FHLB Advances and Other Borrowings	225,546	140,770
Accrued Interest Payable and Other Liabilities	11,310	10,804
<b>TOTAL LIABILITIES</b>	<b>1,979,235</b>	<b>1,963,730</b>
<b>SHAREHOLDERS' EQUITY</b>		
Preferred Stock, no par value; 500,000 shares authorized, no shares issued	—	—
Common Stock, no par value, \$1 stated value; 30,000,000 shares authorized	13,210	13,174
Additional Paid-in Capital	108,356	108,022
Retained Earnings	92,934	84,164
Accumulated Other Comprehensive Loss	(162)	(5,263)
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>214,338</b>	<b>200,097</b>

TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$2,193,573	\$2,163,827
End of period shares issued and outstanding	13,210,395	13,173,793

See accompanying notes to consolidated financial statements.

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GERMAN AMERICAN BANCORP, INC.  
CONSOLIDATED STATEMENTS OF INCOME  
(unaudited, dollars in thousands except per share data)

	Three Months Ended June 30,	
	2014	2013
<b>INTEREST INCOME</b>		
Interest and Fees on Loans	\$16,142	\$15,035
Interest on Federal Funds Sold and Other Short-term Investments	3	13
Interest and Dividends on Securities:		
Taxable	2,654	2,771
Non-taxable	1,026	639
<b>TOTAL INTEREST INCOME</b>	<b>19,825</b>	<b>18,458</b>
<b>INTEREST EXPENSE</b>		
Interest on Deposits	1,037	1,154
Interest on FHLB Advances and Other Borrowings	467	592
<b>TOTAL INTEREST EXPENSE</b>	<b>1,504</b>	<b>1,746</b>
<b>NET INTEREST INCOME</b>	<b>18,321</b>	<b>16,712</b>
Provision for Loan Losses	200	(200)
<b>NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES</b>	<b>18,121</b>	<b>16,912</b>
<b>NON-INTEREST INCOME</b>		
Trust and Investment Product Fees	905	814
Service Charges on Deposit Accounts	1,191	1,050
Insurance Revenues	1,482	1,379
Company Owned Life Insurance	192	217
Interchange Fee Income	512	513
Other Operating Income	590	861
Net Gains on Sales of Loans	386	809
Net Gains on Securities	244	467
<b>TOTAL NON-INTEREST INCOME</b>	<b>5,502</b>	<b>6,110</b>
<b>NON-INTEREST EXPENSE</b>		
Salaries and Employee Benefits	7,886	7,627
Occupancy Expense	1,198	1,099
Furniture and Equipment Expense	500	466
FDIC Premiums	276	260
Data Processing Fees	947	672
Professional Fees	553	525
Advertising and Promotion	544	516
Intangible Amortization	325	348
Other Operating Expenses	1,910	1,748
<b>TOTAL NON-INTEREST EXPENSE</b>	<b>14,139</b>	<b>13,261</b>
Income before Income Taxes	9,484	9,761
Income Tax Expense	2,797	3,229
<b>NET INCOME</b>	<b>\$6,687</b>	<b>\$6,532</b>

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Basic Earnings Per Share	\$0.51	\$0.52
Diluted Earnings Per Share	\$0.51	\$0.52
Dividends Per Share	\$0.16	\$0.15

See accompanying notes to consolidated financial statements.

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GERMAN AMERICAN BANCORP, INC.  
CONSOLIDATED STATEMENTS OF INCOME  
(unaudited, dollars in thousands except per share data)

	Six Months Ended June 30,	
	2014	2013
<b>INTEREST INCOME</b>		
Interest and Fees on Loans	\$32,086	\$29,920
Interest on Federal Funds Sold and Other Short-term Investments	6	23
Interest and Dividends on Securities:		
Taxable	5,413	5,612
Non-taxable	2,001	1,273
<b>TOTAL INTEREST INCOME</b>	<b>39,506</b>	<b>36,828</b>
<b>INTEREST EXPENSE</b>		
Interest on Deposits	2,073	2,388
Interest on FHLB Advances and Other Borrowings	916	1,503
<b>TOTAL INTEREST EXPENSE</b>	<b>2,989</b>	<b>3,891</b>
<b>NET INTEREST INCOME</b>	<b>36,517</b>	<b>32,937</b>
Provision for Loan Losses	550	150
<b>NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES</b>	<b>35,967</b>	<b>32,787</b>
<b>NON-INTEREST INCOME</b>		
Trust and Investment Product Fees	1,827	1,631
Service Charges on Deposit Accounts	2,252	2,005
Insurance Revenues	4,038	3,163
Company Owned Life Insurance	393	483
Interchange Fee Income	959	943
Other Operating Income	980	1,152
Net Gains on Sales of Loans	862	1,563
Net Gains on Securities	472	1,080
<b>TOTAL NON-INTEREST INCOME</b>	<b>11,783</b>	<b>12,020</b>
<b>NON-INTEREST EXPENSE</b>		
Salaries and Employee Benefits	16,310	15,411
Occupancy Expense	2,514	2,204
Furniture and Equipment Expense	1,009	941
FDIC Premiums	551	515
Data Processing Fees	1,957	1,337
Professional Fees	1,245	1,186
Advertising and Promotion	1,022	1,006
Intangible Amortization	673	715
Other Operating Expenses	3,948	3,408
<b>TOTAL NON-INTEREST EXPENSE</b>	<b>29,229</b>	<b>26,723</b>
Income before Income Taxes	18,521	18,084
Income Tax Expense	5,529	5,743
<b>NET INCOME</b>	<b>\$ 12,992</b>	<b>\$ 12,341</b>



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Basic Earnings Per Share	\$0.98	\$0.98
Diluted Earnings Per Share	\$0.98	\$0.97
Dividends Per Share	\$0.32	\$0.30

See accompanying notes to consolidated financial statements.

GERMAN AMERICAN BANCORP, INC.  
 CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)  
 (unaudited, dollars in thousands)

	Three Months Ended June 30,	
	2014	2013
NET INCOME	\$6,687	\$6,532
Other Comprehensive Income (Loss):		
Unrealized Gains (Losses) on Securities		
Unrealized Holding Gain (Loss) Arising During the Period	4,647	(14,462 )
Reclassification Adjustment for Losses (Gains) Included in Net Income	(244 )	(467 )
Tax Effect	(1,566 )	5,275 )
Net of Tax	2,837	(9,654 )
Total Other Comprehensive Income (Loss)	2,837	(9,654 )
COMPREHENSIVE INCOME (LOSS)	\$9,524	\$(3,122 )

GERMAN AMERICAN BANCORP, INC.  
 CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)  
 (unaudited, dollars in thousands)

	Six Months Ended June 30,	
	2014	2013
NET INCOME	\$12,992	\$12,341
Other Comprehensive Income (Loss):		
Unrealized Gains (Losses) on Securities		
Unrealized Holding Gain (Loss) Arising During the Period	8,380	(17,297 )
Reclassification Adjustment for Losses (Gains) Included in Net Income	(472 )	(1,080 )
Tax Effect	(2,807 )	6,487 )
Net of Tax	5,101	(11,890 )
Total Other Comprehensive Income (Loss)	5,101	(11,890 )
COMPREHENSIVE INCOME (LOSS)	\$18,093	\$451

See accompanying notes to consolidated financial statements.

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GERMAN AMERICAN BANCORP, INC.  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(unaudited, dollars in thousands)

	Six Months Ended	
	June 30,	
	2014	2013
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net Income	\$12,992	\$12,341
Adjustments to Reconcile Net Income to Net Cash from Operating Activities:		
Net Amortization on Securities	976	1,731
Depreciation and Amortization	2,422	2,224
Loans Originated for Sale	(43,022)	(99,547)
Proceeds from Sales of Loans Held-for-Sale	44,295	98,490
Provision for Loan Losses	550	150
Gain on Sale of Loans, net	(862)	(1,563)
Gain on Securities, net	(472)	(1,080)
Loss on Sales of Other Real Estate and Repossessed Assets	44	253
Gain on Disposition and Impairment of Premises and Equipment	—	(70)
Increase in Cash Surrender Value of Company Owned Life Insurance	(413)	(478)
Equity Based Compensation	320	170
Change in Assets and Liabilities:		
Interest Receivable and Other Assets	(4,120)	3,529
Interest Payable and Other Liabilities	520	(1,648)
Net Cash from Operating Activities	13,230	14,502
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Proceeds from Maturity of Other Short-term Investments	—	1,445
Proceeds from Maturities, Calls, Redemptions of Securities Available-for-Sale	41,415	81,734
Proceeds from Sales of Securities Available-for-Sale	7,237	100,721
Purchase of Securities Available-for-Sale	(47,284)	(180,647)
Proceeds from Maturities of Securities Held-to-Maturity	84	78
Proceeds from Redemption of Federal Home Loan Bank Stock	(92)	—
Purchase of Loans	—	(712)
Proceeds from Sales of Loans	—	2,000
Loans Made to Customers, net of Payments Received	(27,673)	(40,420)
Proceeds from Sales of Other Real Estate	1,036	459
Property and Equipment Expenditures	(1,743)	(1,606)
Proceeds from Sales of Property and Equipment	—	88
Net Cash used in Investing Activities	(27,020)	(36,860)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Change in Deposits	(69,757)	986
Change in Short-term Borrowings	64,453	35,371
Advances in Long-term Debt	21,500	30,000
Repayments of Long-term Debt	(1,252)	(50,805)
Issuance of Common Stock	50	9
Dividends Paid	(4,222)	(3,795)
Net Cash from Financing Activities	10,772	11,766
Net Change in Cash and Cash Equivalents	(3,018)	(10,592)

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Cash and Cash Equivalents at Beginning of Year	60,132	49,087
Cash and Cash Equivalents at End of Period	\$57,114	\$38,495
Cash Paid During the Period for		
Interest	\$2,980	\$4,349
Income Taxes	1,769	6,609
Supplemental Non Cash Disclosures		
Loans Transferred to Other Real Estate	\$986	\$626
Accounts Receivable Transferred to Securities	(3,323	) (45,803
See accompanying notes to consolidated financial statements.		

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GERMAN AMERICAN BANCORP, INC.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2014  
 (unaudited, dollars in thousands except share and per share data)

NOTE 1 – Basis of Presentation

German American Bancorp, Inc. operates primarily in the banking industry. The accounting and reporting policies of German American Bancorp, Inc. and its subsidiaries conform to U.S. generally accepted accounting principles. Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles have been condensed or omitted. All adjustments which are, in the opinion of management, necessary for a fair presentation of the results for the periods reported have been included in the accompanying unaudited consolidated financial statements, and all such adjustments are of a normal recurring nature. It is suggested that these consolidated financial statements and notes be read in conjunction with the financial statements and notes thereto in the German American Bancorp, Inc. December 31, 2013 Annual Report on Form 10-K.

NOTE 2 – Per Share Data

The computations of Basic Earnings per Share and Diluted Earnings per Share are as follows:

	Three Months Ended June 30,	
	2014	2013
Basic Earnings per Share:		
Net Income	\$6,687	\$6,532
Weighted Average Shares Outstanding	13,210,150	12,666,315
Basic Earnings per Share	\$0.51	\$0.52
Diluted Earnings per Share:		
Net Income	\$6,687	\$6,532
Weighted Average Shares Outstanding	13,210,150	12,666,315
Potentially Dilutive Shares, Net	20,662	16,812
Diluted Weighted Average Shares Outstanding	13,230,812	12,683,127
Diluted Earnings per Share	\$0.51	\$0.52

For the three months ended June 30, 2014 and 2013, there were no anti-dilutive shares.

The computations of Basic Earnings per Share and Diluted Earnings per Share are as follows:

	Six Months Ended June 30,	
	2014	2013
Basic Earnings per Share:		
Net Income	\$12,992	\$12,341
Weighted Average Shares Outstanding	13,194,754	12,654,146
Basic Earnings per Share	\$0.98	\$0.98
Diluted Earnings per Share:		
Net Income	\$12,992	\$12,341

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Weighted Average Shares Outstanding	13,194,754	12,654,146
Potentially Dilutive Shares, Net	21,330	17,560
Diluted Weighted Average Shares Outstanding	13,216,084	12,671,706
Diluted Earnings per Share	\$0.98	\$0.97

For the six months ended June 30, 2014 and 2013, there were no anti-dilutive shares.

GERMAN AMERICAN BANCORP, INC.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2014  
 (unaudited, dollars in thousands except share and per share data)

## NOTE 3 – Securities

The amortized cost, unrealized gross gains and losses recognized in accumulated other comprehensive income (loss), and fair value of Securities Available-for-Sale at June 30, 2014 and December 31, 2013, were as follows:

Securities Available-for-Sale:	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
June 30, 2014				
U.S. Treasury and Agency Securities	\$20,000	\$—	\$(679)	) \$19,321
Obligations of State and Political Subdivisions	125,265	4,850	(159)	) 129,956
Mortgage-backed Securities - Residential	469,919	3,733	(7,890)	) 465,762
Equity Securities	353	—	—	353
Total	\$615,537	\$8,583	\$(8,728)	) \$615,392
December 31, 2013				
U.S. Treasury and Agency Securities	\$20,000	\$—	\$(1,048)	) \$18,952
Obligations of State and Political Subdivisions	112,008	2,388	(899)	) 113,497
Mortgage-backed Securities - Residential	481,724	3,497	(11,991)	) 473,230
Equity Securities	353	—	—	353
Total	\$614,085	\$5,885	\$(13,938)	) \$606,032

Equity securities that do not have readily determinable fair values are included in the above totals, are carried at historical cost and are evaluated for impairment on a periodic basis. All mortgage-backed securities in the above table are residential mortgage-backed securities and guaranteed by government sponsored entities.

The carrying amount, unrecognized gains and losses and fair value of Securities Held-to-Maturity at June 30, 2014 and December 31, 2013, were as follows:

Securities Held-to-Maturity:	Carrying Amount	Gross Unrecognized Gains	Gross Unrecognized Losses	Fair Value
June 30, 2014				
Obligations of State and Political Subdivisions	\$184	\$2	\$—	\$186
December 31, 2013				
Obligations of State and Political Subdivisions	\$268	\$3	\$—	\$271





GERMAN AMERICAN BANCORP, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2014

(unaudited, dollars in thousands except share and per share data)

NOTE 3 - Securities (continued)

The amortized cost and fair value of Securities at June 30, 2014 by contractual maturity are shown below. Expected maturities may differ from contractual maturities because some issuers have the right to call or prepay certain obligations with or without call or prepayment penalties. Mortgage-backed and Equity Securities are not due at a single maturity date and are shown separately.

Securities Available-for-Sale:	Amortized Cost	Fair Value
Due in one year or less	\$3,685	\$3,720
Due after one year through five years	20,649	20,574
Due after five years through ten years	62,544	64,374
Due after ten years	58,387	60,609
Mortgage-backed Securities - Residential	469,919	465,762
Equity Securities	353	353
Total	\$615,537	\$615,392

Securities Held-to-Maturity:	Carrying Amount	Fair Value
Due in one year or less	\$—	\$—
Due after one year through five years	184	186
Due after five years through ten years	—	—
Due after ten years	—	—
Total	\$184	\$186

Proceeds from the Sales of Securities are summarized below:

	Three Months Ended June 30, 2014	Three Months Ended June 30, 2013
Proceeds from Sales	\$6,983	\$25,972
Gross Gains on Sales	244	467
Income Taxes on Gross Gains	85	163
	Six Months Ended June 30, 2014	Six Months Ended June 30, 2013
Proceeds from Sales	\$7,237	\$100,721
Gross Gains on Sales	472	1,080
Income Taxes on Gross Gains	165	378



GERMAN AMERICAN BANCORP, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2014  
(unaudited, dollars in thousands except share and per share data)

## NOTE 3 - Securities (continued)

Below is a summary of securities with unrealized losses as of June 30, 2014 and December 31, 2013, presented by length of time the securities have been in a continuous unrealized loss position:

	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
June 30, 2014						
U.S. Treasury and Agency Securities	\$—	\$—	\$19,321	\$(679)	\$19,321	\$(679)
Obligations of State and Political Subdivisions	7,935	(33)	4,835	(126)	12,770	(159)
Mortgage-backed Securities - Residential	80,549	(762)	232,035	(7,128)	312,584	(7,890)
Equity Securities	—	—	—	—	—	—
Total	\$88,484	\$(795)	\$256,191	\$(7,933)	\$344,675	\$(8,728)
December 31, 2013						
U.S. Treasury and Agency Securities	\$18,952	\$(1,048)	\$—	\$—	\$18,952	\$(1,048)
Obligations of State and Political Subdivisions	38,878	(899)	—	—	38,878	(899)
Mortgage-backed Securities - Residential	346,028	(11,903)	1,735	(88)	347,763	(11,991)
Equity Securities	—	—	—	—	—	—
Total	\$403,858	\$(13,850)	\$1,735	\$(88)	\$405,593	\$(13,938)

Securities are written down to fair value when a decline in fair value is not considered temporary. In estimating other-than-temporary losses, management considers many factors, including: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was affected by macroeconomic conditions, and (4) whether the Company has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. The Company doesn't intend to sell or expect to be required to sell these securities, and the decline in fair value is largely due to changes in market interest rates, therefore, the Company does not consider these securities to be other-than-temporarily impaired. All mortgage-backed securities in the Company's portfolio are guaranteed by government sponsored entities, are investment grade, and are performing as expected.

## NOTE 4 – Derivatives

The Company executes interest rate swaps with commercial banking customers to facilitate their respective risk management strategies. The notional amounts of these interest rate swaps and the offsetting counterparty derivative instruments were \$23.3 million at June 30, 2014 and \$17.9 million at December 31, 2013. These interest rate swaps are simultaneously hedged by offsetting interest rate swaps that the Company executes with a third party, such that the Company minimizes its net risk exposure resulting from such transactions with approved, reputable, independent

counterparties with substantially matching terms. The agreements are considered stand alone derivatives and changes in the fair value of derivatives are reported in earnings as non-interest income.

Credit risk arises from the possible inability of counterparties to meet the terms of their contracts. The Company's exposure is limited to the replacement value of the contracts rather than the notional, principal or contract amounts. There are provisions in the agreements with the counterparties that allow for certain unsecured credit exposure up to an agreed threshold. Exposures in excess of the agreed thresholds are collateralized. In addition, the Company minimizes credit risk through credit approvals, limits, and monitoring procedures.

GERMAN AMERICAN BANCORP, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 2014  
(unaudited, dollars in thousands except share and per share data)

## NOTE 4 - Derivatives (continued)

The following table reflects the fair value hedges included in the Consolidated Balance Sheets as of:

	June 30, 2014		December 31, 2013	
	Notional Amount	Fair Value	Notional Amount	Fair Value
Included in Other Assets:				
Interest Rate Swaps	\$23,335	\$449	\$17,853	\$866
Included in Other Liabilities:				
Interest Rate Swaps	\$23,335	\$388	\$17,853	\$737

The following tables present the effect of derivative instruments on the Consolidated Statements of Income for the periods presented:

	Three Months Ended		Six Months Ended	
	June 30, 2014	2013	June 30, 2014	2013
Interest Rate Swaps:				
Included in Interest Income / (Expense)	\$—	\$—	\$—	\$—
Included in Other Income / (Expense)	116	549	78	551

## NOTE 5 – Loans

Loans were comprised of the following classifications at June 30, 2014 and December 31, 2013:

	June 30, 2014	December 31, 2013
Commercial:		
Commercial and Industrial Loans and Leases	\$366,101	\$350,955
Commercial Real Estate Loans	594,681	582,066
Agricultural Loans	188,155	192,880
Retail:		
Home Equity Loans	83,584	81,504
Consumer Loans	46,706	49,124
Residential Mortgage Loans	134,104	128,683
Subtotal	1,413,331	1,385,212
Less: Unearned Income	(3,846)	(2,830)
Allowance for Loan Losses	(15,550)	(14,584)
Loans, Net	\$1,393,935	\$1,367,798

GERMAN AMERICAN BANCORP, INC.  
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## NOTE 5 - Loans (continued)

The following tables present the activity in the allowance for loan losses by portfolio class for the three months ending June 30, 2014 and 2013:

June 30, 2014	Commercial and Industrial Loans and Leases	Commercial Real Estate Loans	Agricultural Loans	Home Equity Loans	Consumer Loans	Residential Mortgage Loans	Unallocated	Total
Beginning Balance	\$5,374	\$7,870	\$930	\$209	\$186	\$257	\$ 658	\$15,484
Provision for Loan Losses	365	(695 )	86	181	171	255	(163 )	200
Recoveries	9	27	—	42	39	4	—	121
Loans Charged-off	(87 )	(3 )	—	(14 )	(70 )	(81 )	—	(255 )
Ending Balance	\$5,661	\$7,199	\$1,016	\$418	\$326	\$435	\$ 495	\$15,550
June 30, 2013	Commercial and Industrial Loans and Leases	Commercial Real Estate Loans	Agricultural Loans	Home Equity Loans	Consumer Loans	Residential Mortgage Loans	Unallocated	Total
Beginning Balance	\$4,753	\$8,879	\$766	\$118	\$189	\$300	\$ 729	\$15,734
Provision for Loan Losses	(452 )	(53 )	51	196	43	(16 )	31	(200 )
Recoveries	10	27	—	—	16	1	—	54
Loans Charged-off	(53 )	(217 )	—	(1 )	(49 )	(5 )	—	(325 )
Ending Balance	\$4,258	\$8,636	\$817	\$313	\$199	\$280	\$ 760	\$15,263

The following tables present the activity in the allowance for loan losses by portfolio class for the six months ending June 30, 2014 and 2013:

June 30, 2014	Commercial and Industrial Loans and Leases	Commercial Real Estate Loans	Agricultural Loans	Home Equity Loans	Consumer Loans	Residential Mortgage Loans	Unallocated	Total
Beginning Balance	\$3,983	\$8,335	\$946	\$239	\$188	\$281	\$ 612	\$14,584
Provision for Loan Losses	1,687	(1,752 )	70	181	219	262	(117 )	550
Recoveries	78	730	—	42	86	8	—	944
Loans Charged-off	(87 )	(114 )	—	(44 )	(167 )	(116 )	—	(528 )
Ending Balance	\$5,661	\$7,199	\$1,016	\$418	\$326	\$435	\$ 495	\$15,550
June 30, 2013	Commercial and Industrial Loans and Leases	Commercial Real Estate Loans	Agricultural Loans	Home Equity Loans	Consumer Loans	Residential Mortgage Loans	Unallocated	Total

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Beginning Balance	\$4,555	\$8,931	\$989	\$141	\$214	\$186	\$504	\$15,520
Provision for Loan Losses	(257)	(47)	(172)	237	36	97	256	150
Recoveries	13	78	—	—	71	3	—	165
Loans Charged-off	(53)	(326)	—	(65)	(122)	(6)	—	(572)
Ending Balance	\$4,258	\$8,636	\$817	\$313	\$199	\$280	\$760	\$15,263

In determining the adequacy of the allowance for loan loss, general allocations are made for other pools of loans, including non-classified loans, homogeneous portfolios of consumer and residential real estate loans, and loans within certain industry categories believed to present unique risk of loss. General allocations of the allowance are primarily made based on a three-year historical average for loan losses for these portfolios, judgmentally adjusted for current economic factors and portfolio trends.



## GERMAN AMERICAN BANCORP, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2014

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## NOTE 5 - Loans (continued)

Loan impairment is reported when full repayment under the terms of the loan is not expected. This methodology is used for all loans, including loans acquired with deteriorated credit quality. For purchased loans, the assessment is made at the time of acquisition as well as over the life of loan. If a loan is impaired, a portion of the allowance is allocated so that the loan is reported net, at the present value of estimated future cash flows using the loan's existing rate, or at the fair value of collateral if repayment is expected solely from the collateral. Commercial and industrial loans, commercial real estate loans, and agricultural loans are evaluated individually for impairment. Smaller balance homogeneous loans are evaluated for impairment in total. Such loans include real estate loans secured by one-to-four family residences and loans to individuals for household, family and other personal expenditures. Individually evaluated loans on non-accrual are generally considered impaired. Impaired loans, or portions thereof, are charged off when deemed uncollectible.

The following tables present the balance in the allowance for loan losses and the recorded investment in loans by portfolio class and based on impairment method as of June 30, 2014 and December 31, 2013:

June 30, 2014	Total	Commercial and Industrial Loans and Leases	Commercial Real Estate Loans	Agricultural Loans	Home Equity Loans	Consumer Loans	Residential Mortgage Loans	Unallocated
Allowance for Loan Losses:								
Ending Allowance Balance								
Attributable to Loans:								
Individually Evaluated for Impairment	\$ 1,549	\$ 213	\$ 1,336	\$ —	\$ —	\$ —	\$ —	\$ —
Collectively Evaluated for Impairment	13,995	5,448	5,857	1,016	418	326	435	495
Acquired with Deteriorated Credit Quality	6	—	6	—	—	—	—	—
Total Ending Allowance Balance	\$ 15,550	\$ 5,661	\$ 7,199	\$ 1,016	\$ 418	\$ 326	\$ 435	\$ 495
Loans:								
Loans Individually Evaluated for Impairment	\$ 7,108	\$ 2,245	\$ 4,863	\$ —	\$ —	\$ —	\$ —	\$ —
Loans Collectively Evaluated for Impairment	1,399,929	364,083	581,919	190,368	83,888	46,708	132,963	—

Loans Acquired with Deteriorated Credit Quality	11,552	591	9,332	—	—	126	1,503	—
Total Ending Loans Balance <sup>(1)</sup>	\$ 1,418,589	\$ 366,919	\$ 596,114	\$ 190,368	\$ 83,888	\$ 46,834	\$ 134,466	\$ —

<sup>(1)</sup>Total recorded investment in loans includes \$5,258 in accrued interest.

GERMAN AMERICAN BANCORP, INC.  
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## NOTE 5 - Loans (continued)

December 31, 2013	Total	Commercial and Industrial Loans and Leases	Commercial Real Estate Loans	Agricultural Loans	Home Equity Loans	Consumer Loans	Residential Mortgage Loans	Unallocated
Allowance for Loan Losses: Ending Allowance Balance Attributable to Loans:								
Individually Evaluated for Impairment	\$3,095	\$45	\$3,050	\$—	\$—	\$—	\$—	\$—
Collectively Evaluated for Impairment	11,481	3,938	5,277	946	239	188	281	612
Acquired with Deteriorated Credit Quality	8	—	8	—	—	—	—	—
Total Ending Allowance Balance	\$14,584	\$3,983	\$8,335	\$946	\$239	\$188	\$281	\$612
Loans:								
Loans Individually Evaluated for Impairment	\$8,458	\$2,114	\$6,344	\$—	\$—	\$—	\$—	\$—
Loans Collectively Evaluated for Impairment	1,367,591	347,808	566,389	195,171	81,812	49,131	127,280	—
Loans Acquired with Deteriorated Credit Quality	14,753	1,981	10,871	—	—	134	1,767	—
Total Ending Loans Balance <sup>(1)</sup>	\$1,390,802	\$351,903	\$583,604	\$195,171	\$81,812	\$49,265	\$129,047	\$—

<sup>(1)</sup>Total recorded investment in loans includes \$5,590 in accrued interest.

The following tables present loans individually evaluated for impairment by class of loans as of June 30, 2014 and December 31, 2013:

June 30, 2014	Unpaid Principal Balance <sup>(1)</sup>	Recorded Investment	Allowance for Loan Losses Allocated
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With No Related Allowance Recorded:			
Commercial and Industrial Loans and Leases	\$2,043	\$2,032	\$—
Commercial Real Estate Loans	3,843	2,843	—
Agricultural Loans	—	—	—
Subtotal	5,886	4,875	—
With An Allowance Recorded:			
Commercial and Industrial Loans and Leases	216	215	213
Commercial Real Estate Loans	2,711	2,557	1,342
Agricultural Loans	—	—	—
Subtotal	2,927	2,772	1,555
Total	\$8,813	\$7,647	\$1,555
Loans Acquired With Deteriorated Credit Quality With No Related Allowance Recorded (Included in the Total Above)	\$1,355	\$532	\$—
Loans Acquired With Deteriorated Credit Quality With An Additional Allowance Recorded (Included in the Total Above)	\$31	\$7	\$6

(1) Unpaid Principal Balance is the remaining contractual payments inclusive of partial charge-offs.

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NOTE 5 - Loans (continued)

December 31, 2013	Unpaid Principal Balance <sup>(1)</sup>	Recorded Investment	Allowance for Loan Losses Allocated
With No Related Allowance Recorded:			
Commercial and Industrial Loans and Leases	\$2,163	\$2,072	\$—
Commercial Real Estate Loans	4,710	2,383	—
Agricultural Loans	—	—	—
Subtotal	6,873	4,455	—
With An Allowance Recorded:			
Commercial and Industrial Loans and Leases	45	45	45
Commercial Real Estate Loans	4,428	4,417	3,058
Agricultural Loans	—	—	—
Subtotal	4,473	4,462	3,103
Total	\$11,346	\$8,917	\$3,103
Loans Acquired With Deteriorated Credit Quality With No Related Allowance Recorded (Included in the Total Above)	\$987	\$451	\$—
Loans Acquired With Deteriorated Credit Quality With An Additional Allowance Recorded (Included in the Total Above)	\$33	\$8	\$8

<sup>(1)</sup> Unpaid Principal Balance is the remaining contractual payments inclusive of partial charge-offs.

The following tables present loans individually evaluated for impairment by class of loans for the three month period ended June 30, 2014 and 2013:

June 30, 2014	Average Recorded Investment	Interest Income Recognized	Cash Basis Recognized
With No Related Allowance Recorded:			
Commercial and Industrial Loans and Leases	\$2,176	\$45	\$45
Commercial Real Estate Loans	3,326	53	46
Agricultural Loans	—	—	—
Subtotal	5,502	98	91
With An Allowance Recorded:			
Commercial and Industrial Loans and Leases	219	1	1
Commercial Real Estate Loans	2,588	6	5
Agricultural Loans	—	—	—
Subtotal	2,807	7	6
Total	\$8,309	\$105	\$97
Loans Acquired With Deteriorated Credit Quality With No Related Allowance Recorded (Included in the Total Above)	\$950	\$1	\$1
Loans Acquired With Deteriorated Credit Quality With An Additional Allowance Recorded (Included in the Total Above)	\$32	\$—	\$—



GERMAN AMERICAN BANCORP, INC.  
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## NOTE 5 - Loans (continued)

June 30, 2013	Average Recorded Investment	Interest Income Recognized	Cash Basis Recognized
With No Related Allowance Recorded:			
Commercial and Industrial Loans and Leases	\$1,993	\$—	\$—
Commercial Real Estate Loans	2,196	—	—
Agricultural Loans	2,041	127	168
Subtotal	6,230	127	168
With An Allowance Recorded:			
Commercial and Industrial Loans and Leases	522	1	1
Commercial Real Estate Loans	6,276	6	4
Agricultural Loans	—	—	—
Subtotal	6,798	7	5
Total	\$13,028	\$134	\$173
Loans Acquired With Deteriorated Credit Quality With No Related Allowance Recorded (Included in the Total Above)			
	\$80	\$—	\$—
Loans Acquired With Deteriorated Credit Quality With An Additional Allowance Recorded (Included in the Total Above)			
	\$363	\$1	\$1

The following tables present loans individually evaluated for impairment by class of loans for the six month period ended June 30, 2014 and 2013:

June 30, 2014	Average Recorded Investment	Interest Income Recognized	Cash Basis Recognized
With No Related Allowance Recorded:			
Commercial and Industrial Loans and Leases	\$2,156	\$76	\$77
Commercial Real Estate Loans	2,879	55	48
Agricultural Loans	—	—	—
Subtotal	5,035	131	125
With An Allowance Recorded:			
Commercial and Industrial Loans and Leases	2,295	1	1
Commercial Real Estate Loans	3,416	11	10
Agricultural Loans	—	—	—
Subtotal	5,711	12	11
Total	\$10,746	\$143	\$136
Loans Acquired With Deteriorated Credit Quality With No Related Allowance Recorded (Included in the Total Above)			
	\$974	\$3	\$3
Loans Acquired With Deteriorated Credit Quality With An Additional Allowance Recorded (Included in the Total Above)			
	\$32	\$1	\$1





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NOTE 5 - Loans (continued)

June 30, 2013	Average Recorded Investment	Interest Income Recognized	Cash Basis Recognized
With No Related Allowance Recorded:			
Commercial and Industrial Loans and Leases	\$1,052	\$—	\$1
Commercial Real Estate Loans	2,183	—	—
Agricultural Loans	2,231	175	184
Subtotal	5,466	175	185
With An Allowance Recorded:			
Commercial and Industrial Loans and Leases	1,528	2	2
Commercial Real Estate Loans	6,042	11	9
Agricultural Loans	—	—	—
Subtotal	7,570	13	11
Total	\$13,036	\$188	\$196
Loans Acquired With Deteriorated Credit Quality With No Related Allowance Recorded (Included in the Total Above)	\$55	\$—	\$—
Loans Acquired With Deteriorated Credit Quality With An Additional Allowance Recorded (Included in the Total Above)	\$314	\$1	\$1

All classes of loans, including loans acquired with deteriorated credit quality, are generally placed on non-accrual status when scheduled principal or interest payments are past due for 90 days or more or when the borrower's ability to repay becomes doubtful. For purchased loans, the determination is made at the time of acquisition as well as over the life of the loan. Uncollected accrued interest for each class of loans is reversed against income at the time a loan is placed on non-accrual. Interest received on such loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. All classes of loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured. Loans are typically charged-off at 180 days past due, or earlier if deemed uncollectible. Exceptions to the non-accrual and charge-off policies are made when the loan is well secured and in the process of collection.

The following table presents the recorded investment in non-accrual loans and loans past due 90 days or more still on accrual by class of loans as of June 30, 2014 and December 31, 2013:

	Non-Accrual		Loans Past Due 90 Days or More & Still Accruing	
	2014	2013	2014	2013
Commercial and Industrial Loans and Leases	\$286	\$31	\$67	\$—
Commercial Real Estate Loans	3,720	6,658	—	8
Agricultural Loans	—	—	—	—
Home Equity Loans	328	114	—	—
Consumer Loans	212	236	—	—
Residential Mortgage Loans	1,356	1,339	—	—
Total	\$5,902	\$8,378	\$67	\$8
	\$1,346	\$1,705	\$—	\$—

Loans Acquired With Deteriorated Credit Quality  
(Included in the Total Above)

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## NOTE 5 - Loans (continued)

The following table presents the aging of the recorded investment in past due loans by class of loans as of June 30, 2014 and December 31, 2013:

June 30, 2014	Total	30-59 Days Past Due	60-89 Days Past Due	90 Days or More Past Due	Total Past Due	Loans Not Past Due
Commercial and Industrial Loans and Leases	\$366,919	\$415	\$46	\$143	\$604	\$366,315
Commercial Real Estate Loans	596,114	324	30	1,104	1,458	594,656
Agricultural Loans	190,368	266	—	—	266	190,102
Home Equity Loans	83,888	454	191	328	973	82,915
Consumer Loans	46,834	191	45	84	320	46,514
Residential Mortgage Loans	134,466	1,886	1,159	1,147	4,192	130,274
Total <sup>(1)</sup>	\$1,418,589	\$3,536	\$1,471	\$2,806	\$7,813	\$1,410,776
Loans Acquired With Deteriorated Credit Quality (Included in the Total Above)	\$11,552	\$146	\$—	\$744	\$890	\$10,662

<sup>(1)</sup>Total recorded investment in loans includes \$5,258 in accrued interest.

December 31, 2013	Total	30-59 Days Past Due	60-89 Days Past Due	90 Days or More Past Due	Total Past Due	Loans Not Past Due
Commercial and Industrial Loans and Leases	\$351,903	\$256	\$78	\$—	\$334	\$351,569
Commercial Real Estate Loans	583,604	613	62	2,234	2,909	580,695
Agricultural Loans	195,171	62	—	—	62	195,109
Home Equity Loans	81,812	303	33	114	450	81,362
Consumer Loans	49,265	149	66	102	317	48,948
Residential Mortgage Loans	129,047	2,206	192	1,115	3,513	125,534
Total <sup>(1)</sup>	\$1,390,802	\$3,589	\$431	\$3,565	\$7,585	\$1,383,217
Loans Acquired With Deteriorated Credit Quality (Included in the Total Above)	\$14,753	\$148	\$—	\$1,103	\$1,251	\$13,502

<sup>(1)</sup>Total recorded investment in loans includes \$5,590 in accrued interest.

## Troubled Debt Restructurings:

In certain instances, the Company may choose to restructure the contractual terms of loans. A troubled debt restructuring occurs when the Bank grants a concession to the borrower that it would not otherwise consider due to a borrower's financial difficulty. In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed of the probability that the borrower will be in payment default on any of its debt in the foreseeable future without modification. This evaluation is performed under the Company's internal underwriting

policy. The Company uses the same methodology for loans acquired with deteriorated credit quality as for all other loans when determining whether the loan is a troubled debt restructuring.

During the three months ended June 30, 2014, there were no troubled debt restructurings. During the three months ended June 30, 2013, there was one loan modified as a troubled debt restructuring. There were no troubled debt restructurings for the three months ended June 30, 2014 and the year ended December 31, 2013 for loans acquired with deteriorated credit quality at the time of acquisition.

During the six months ended June 30, 2014, there was one loan modified as troubled debt restructurings. The modification of the terms of these loans included a permanent reduction of the recorded investment in the loan. During the six months ended June 30 2013, there was one loan modified as a troubled debt restructuring. There were no troubled debt restructurings for the six months ended June 30, 2014 and the year ended December 31, 2013 for loans acquired with deteriorated credit quality at the time of acquisition.

GERMAN AMERICAN BANCORP, INC.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
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## NOTE 5 - Loans (continued)

The following tables present the recorded investment of troubled debt restructurings by class of loans as of June 30, 2014 and December 31, 2013:

June 30, 2014	Total	Performing	Non-Accrual <sup>(1)</sup>
Commercial and Industrial Loans and Leases	\$1,970	\$1,961	\$9
Commercial Real Estate Loans	3,694	1,674	2,020
Total	\$5,664	\$3,635	\$2,029

  

December 31, 2013	Total	Performing	Non-Accrual <sup>(1)</sup>
Commercial and Industrial Loans and Leases	\$2,092	\$2,086	\$6
Commercial Real Estate Loans	4,325	364	3,961
Total	\$6,417	\$2,450	\$3,967

<sup>(1)</sup>The non-accrual troubled debt restructurings are included in the Non-Accrual Loan table presented on previous page.

The Company had not committed to lending any additional amounts as of June 30, 2014 to customers with outstanding loans that are classified as troubled debt restructurings. The Company had committed to lending an additional amount of \$40 as of December 31, 2013 to customers with outstanding loans that are classified as troubled debt restructurings.

The following tables present loans by class modified as troubled debt restructurings that occurred during the three months ending June 30, 2014 and 2013:

June 30, 2014	Number of Loans	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
Commercial and Industrial Loans and Leases	—	\$—	\$—
Commercial Real Estate Loans	—	—	—
Total	—	\$—	\$—

The troubled debt restructurings described above increased the allowance for loan losses by \$0 and resulted in charge-offs of \$0 during the three months ending June 30, 2014.

June 30, 2013	Number of Loans	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
Commercial and Industrial Loans and Leases	—	\$—	\$—
Commercial Real Estate Loans	1	81	118
Total	1	\$81	\$118

The troubled debt restructurings described above decreased the allowance for loan losses by \$210 and resulted in charge-offs of \$0 during the three months ending June 30, 2013.

The following tables present loans by class modified as troubled debt restructurings that occurred during the six months ending June 30, 2014 and 2013:

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June 30, 2014	Number of Loans	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
Commercial and Industrial Loans and Leases	—	\$—	\$—
Commercial Real Estate Loans	1	197	197
Total	1	\$197	\$197

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GERMAN AMERICAN BANCORP, INC.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
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NOTE 5 - Loans (continued)

The troubled debt restructurings described above increased the allowance for loan losses by \$0 and resulted in charge-offs of \$0 during the six months ending June 30, 2014.

June 30, 2013	Number of Loans	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
Commercial and Industrial Loans and Leases	—	\$—	\$—
Commercial Real Estate Loans	1	81	118
Total	1	\$81	\$118

The troubled debt restructurings described above decreased the allowance for loan losses by \$210 and resulted in charge-offs of \$0 during the six months ending June 30, 2013.

The following tables present loans by class modified as troubled debt restructurings for which there was a payment default within twelve months following the modification during the three months ending June 30, 2014 and 2013:

Troubled Debt Restructurings That Subsequently Defaulted: June 30, 2014	Number of Loans	Recorded Investment
Commercial and Industrial Loans and Leases	—	\$—
Commercial Real Estate Loans	—	—
Total	—	\$—

The troubled debt restructurings that subsequently defaulted described above resulted in no change to the allowance for loan losses and no charge-offs during the three months ending June 30, 2014.

Troubled Debt Restructurings That Subsequently Defaulted: June 30, 2013	Number of Loans	Recorded Investment
Commercial and Industrial Loans and Leases	—	\$—
Commercial Real Estate Loans	—	—
Total	—	\$—

The troubled debt restructurings that subsequently defaulted described above resulted in no change to the allowance for loan losses and no charge-offs during the three months ending June 30, 2013.

The following table presents loans by class modified as troubled debt restructurings for which there was a payment default within twelve months following the modification during the six months ending June 30, 2014 and 2013:

Troubled Debt Restructurings That Subsequently Defaulted: June 30, 2014	Number of Loans	Recorded Investment
Commercial and Industrial Loans and Leases	—	\$—
Commercial Real Estate Loans	—	—
Total	—	\$—

The troubled debt restructurings that subsequently defaulted described above resulted in no change to the allowance for loan losses and no charge-offs during the six months ending June 30, 2014.





GERMAN AMERICAN BANCORP, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2014

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NOTE 5 - Loans (continued)

Troubled Debt Restructurings That Subsequently Defaulted: June 30, 2013	Number of Loans	Recorded Investment
Commercial and Industrial Loans and Leases	—	\$—
Commercial Real Estate Loans	—	—
Total	—	\$—

The troubled debt restructurings that subsequently defaulted described above resulted in no change to the allowance for loan losses and no charge-offs during the six months ending June 30, 2013.

A loan is considered to be in payment default once it is 30 days contractually past due under the modified terms.

Credit Quality Indicators:

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Company classifies loans as to credit risk by individually analyzing loans. This analysis includes commercial and industrial loans, commercial real estate loans, and agricultural loans with an outstanding balance greater than \$100. This analysis is typically performed on at least an annual basis. The Company uses the following definitions for risk ratings:

**Special Mention.** Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

**Substandard.** Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

**Doubtful.** Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans. Based on the most recent analysis performed, the risk category of loans by class of loans is as follows:

June 30, 2014	Pass	Special Mention	Substandard	Doubtful	Total
Commercial and Industrial Loans and Leases	\$336,728	\$17,930	\$12,261	\$—	\$366,919
Commercial Real Estate Loans	556,501	23,560	16,053	—	596,114

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Agricultural Loans	185,192	4,983	193	—	190,368
Total	\$1,078,421	\$46,473	\$28,507	\$—	\$1,153,401
Loans Acquired With Deteriorated Credit Quality (Included in the Total Above)	\$3,101	\$1,740	\$5,082	\$—	\$9,923

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GERMAN AMERICAN BANCORP, INC.  
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## NOTE 5 - Loans (continued)

December 31, 2013	Pass	Special Mention	Substandard	Doubtful	Total
Commercial and Industrial Loans and Leases	\$324,685	\$15,485	\$11,733	\$—	\$351,903
Commercial Real Estate Loans	539,533	20,168	23,903	—	583,604
Agricultural Loans	192,609	2,357	205	—	195,171
Total	\$1,056,827	\$38,010	\$35,841	\$—	\$1,130,678
Loans Acquired With Deteriorated Credit Quality (Included in the Total Above)	\$3,121	\$661	\$9,070	\$—	\$12,852

The Company considers the performance of the loan portfolio and its impact on the allowance for loan losses. For home equity, consumer and residential mortgage loan classes, the Company also evaluates credit quality based on the aging status of the loan, which was previously presented, and by payment activity. The following table presents the recorded investment in home equity, consumer and residential mortgage loans based on payment activity as of June 30, 2014 and December 31, 2013:

June 30, 2014	Home Equity Loans	Consumer Loans	Residential Mortgage Loans
Performing	\$83,560	\$46,622	\$133,110
Nonperforming	328	212	1,356
Total	\$83,888	\$46,834	\$134,466
Loans Acquired With Deteriorated Credit Quality (Included in the Total Above)	\$—	\$126	\$1,503

  

December 31, 2013	Home Equity Loans	Consumer Loans	Residential Mortgage Loans
Performing	\$81,698	\$49,029	\$127,708
Nonperforming	114	236	1,339
Total	\$81,812	\$49,265	\$129,047
Loans Acquired With Deteriorated Credit Quality (Included in the Total Above)	\$—	\$134	\$1,767

The Company has purchased loans, for which there was, at acquisition, evidence of deterioration of credit quality since origination and it was probable, at acquisition, that all contractually required payments would not be collected. The recorded investment of those loans is as follows:

	June 30, 2014
Commercial and Industrial Loans	\$591
Commercial Real Estate Loans	9,332
Home Equity Loans	—
Consumer Loans	126
Residential Mortgage Loans	1,503
Total	\$11,552

Carrying Amount, Net of Allowance

\$11,546

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## NOTE 5 - Loans (continued)

	December 31, 2013
Commercial and Industrial Loans	\$1,981
Commercial Real Estate Loans	10,871
Home Equity Loans	—
Consumer Loans	134
Residential Mortgage Loans	1,767
Total	\$14,753
Carrying Amount, Net of Allowance	\$14,745

Accretable yield, or income expected to be collected, is as follows:

	2014	2013
Balance at April 1	\$2,712	\$208
New Loans Purchased	—	—
Accretion of Income	(75	) (234
Reclassifications from Non-accretable Difference	—	208
Charge-off of Accretable Yield	—	—
Balance at June 30	\$2,637	\$182

Accretable yield, or income expected to be collected, is as follows:

	2014	2013
Balance at January 1	\$2,790	\$170
New Loans Purchased	—	—
Accretion of Income	(153	) (446
Reclassifications from Non-accretable Difference	—	458
Charge-off of Accretable Yield	—	—
Balance at June 30	\$2,637	\$182

For those purchased loans disclosed above, the Company did not increase the allowance for loan losses during the three and six months ended June 30, 2014. For those purchased loans disclosed above, the Company increased the allowance for loan losses by \$70 during the three months ended June 30, 2013. For those purchased loans disclosed above, the Company increased the allowance for loan losses by \$61 during the six months ended June 30, 2013. No allowances for loan losses were reversed during the same period.

## NOTE 6 – Segment Information

The Company's operations include three primary segments: core banking, trust and investment advisory services, and insurance operations. The core banking segment involves attracting deposits from the general public and using such funds to originate consumer, commercial and agricultural, commercial and agricultural real estate, and residential mortgage loans, primarily in the Company's local markets. The core banking segment also involves the sale of

residential mortgage loans in the secondary market. The trust and investment advisory services segment involves providing trust, investment advisory, and brokerage services to customers. The insurance segment offers a full range of personal and corporate property and casualty insurance products, primarily in the Company's banking subsidiary's local markets.

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NOTE 6 - Segment Information (continued)

The core banking segment is comprised by the Company's banking subsidiary, German American Bancorp, which operated through 37 banking offices at June 30, 2014. Net interest income from loans and investments funded by deposits and borrowings is the primary revenue for the core-banking segment. The trust and investment advisory services segment's revenues are comprised primarily of fees generated by German American Financial Advisors & Trust Company. These fees are derived by providing trust, investment advisory, and brokerage services to its customers. The insurance segment primarily consists of German American Insurance, Inc., which provides a full line of personal and corporate insurance products. Commissions derived from the sale of insurance products are the primary source of revenue for the insurance segment.

The following segment financial information has been derived from the internal financial statements of German American Bancorp, Inc., which are used by management to monitor and manage the financial performance of the Company. The accounting policies of the three segments are the same as those of the Company. The evaluation process for segments does not include holding company income and expense. Holding company amounts are the primary differences between segment amounts and consolidated totals, and are reflected in the column labeled "Other" below, along with amounts to eliminate transactions between segments.

	Core Banking	Trust and Investment Advisory Services	Insurance	Other	Consolidated Totals
Three Months Ended					
June 30, 2014					
Net Interest Income	\$18,434	\$4	\$1	\$(118)	) \$18,321
Net Gains on Sales of Loans	386	—	—	—	386
Net Gains on Securities	244	—	—	—	244
Trust and Investment Product Fees	—	905	—	—	905
Insurance Revenues	8	6	1,468	—	1,482
Noncash Items:					
Provision for Loan Losses	200	—	—	—	200
Depreciation and Amortization	1,132	7	30	37	1,206
Income Tax Expense (Benefit)	2,954	(65)	) 99	(191)	) 2,797
Segment Profit (Loss)	6,670	(103)	) 144	(24)	) 6,687
Segment Assets at June 30, 2014	2,201,207	11,501	5,873	(25,008)	) 2,193,573
	Core Banking	Trust and Investment Advisory Services	Insurance	Other	Consolidated Totals
Three Months Ended					
June 30, 2013					
Net Interest Income	\$17,004	\$6	\$5	\$(303)	) \$16,712
Net Gains on Sales of Loans	809	—	—	—	809
Net Gains on Securities	467	—	—	—	467
Trust and Investment Product Fees	1	813	—	—	814

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Insurance Revenues	6	6	1,367	—	1,379	
Noncash Items:						
Provision for Loan Losses	(200	) —	—	—	(200	)
Depreciation and Amortization	973	8	106	38	1,125	
Income Tax Expense (Benefit)	3,626	(24	) 40	(413	) 3,229	
Segment Profit (Loss)	6,833	(41	) 27	(287	) 6,532	
Segment Assets at December 31, 2013	2,171,837	11,663	5,636	(25,309	) 2,163,827	

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GERMAN AMERICAN BANCORP, INC.  
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NOTE 6 - Segment Information (continued)

	Core Banking	Trust and Investment Advisory Services	Insurance	Other	Consolidated Totals
Six Months Ended					
June 30, 2014					
Net Interest Income	\$36,747	\$8	\$2	\$(240)	) \$36,517
Net Gains on Sales of Loans	862	—	—	—	862
Net Gains on Securities	472	—	—	—	472
Trust and Investment Product Fees	2	1,825	—	—	1,827
Insurance Revenues	5	11	4,022	—	4,038
Noncash Items:					
Provision for Loan Losses	550	—	—	—	550
Depreciation and Amortization	2,275	13	59	75	2,422
Income Tax Expense (Benefit)	5,444	(107)	) 600	(408)	) 5,529
Segment Profit (Loss)	12,368	(172)	) 862	(66)	) 12,992
Segment Assets at June 30, 2014	2,201,207	11,501	5,873	(25,008)	) 2,193,573

	Core Banking	Trust and Investment Advisory Services	Insurance	Other	Consolidated Totals
Six Months Ended					
June 30, 2013					
Net Interest Income	\$33,768	\$11	\$12	\$(854)	) \$32,937
Net Gains on Sales of Loans	1,563	—	—	—	1,563
Net Gains on Securities	1,080	—	—	—	1,080
Trust and Investment Product Fees	4	1,628	—	(1)	) 1,631
Insurance Revenues	15	19	3,129	—	3,163
Noncash Items:					
Provision for Loan Losses	150	—	—	—	150
Depreciation and Amortization	1,923	15	211	75	2,224
Income Tax Expense (Benefit)	6,370	(26)	) 187	(788)	) 5,743
Segment Profit (Loss)	12,681	(49)	) 238	(529)	) 12,341
Segment Assets at December 31, 2013	2,171,837	11,663	5,636	(25,309)	) 2,163,827

NOTE 7 – Stock Repurchase Plan

On April 26, 2001 the Company announced that its Board of Directors approved a stock repurchase program for up to 607,754 of the outstanding Common Shares of the Company. Shares may be purchased from time to time in the open market and in large block privately negotiated transactions. The Company is not obligated to purchase any shares under the program, and the program may be discontinued at any time before the maximum number of shares specified by the program are purchased. The Board of Directors established no expiration date for this program. As of June 30,

2014, the Company had purchased 334,965 shares under the program. No shares were purchased under the program during the three and six months ended June 30, 2014 and 2013.

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NOTE 8 – Equity Plans and Equity Based Compensation

The Company maintains three equity incentive plans under which stock options, restricted stock, and other equity incentive awards can be granted. At June 30, 2014, the Company has reserved 438,813 shares of Common Stock (as adjusted for subsequent stock dividends and subject to further customary anti-dilution adjustments) for the purpose of issuance pursuant to outstanding and future grants of options, restricted stock, and other equity awards to officers, directors and other employees of the Company.

For the three and six months ended June 30, 2014 and 2013, the Company granted no options, and accordingly, recorded no stock option expense related to option grants during the three and six months ended June 30, 2014 and 2013. The Company recorded no other stock compensation expense applicable to options during the three and six months ended June 30, 2014 and 2013 because all outstanding options were fully vested prior to 2007. In addition, there was no unrecognized option expense as all outstanding options were fully vested prior to June 30, 2014 and 2013.

During the periods presented, awards of long-term incentives were granted in the form of restricted stock. Awards that were granted to management under a management incentive plan were granted in tandem with cash credit entitlements (in the form of 60% restricted stock grants and 40% cash credit entitlements for 2014 and 50% restricted stock grants and 50% cash credit entitlements prior to 2014). The management restricted stock grants and tandem cash credit entitlements awarded in 2013 will vest in three equal installments of 33.3% with the first annual vesting on December 5th of the year of the grant and on December 5th of the next two succeeding years. Awards that were granted to directors as additional retainer for their services do not include any cash credit entitlement. These director restricted stock grants are subject to forfeiture in the event that the recipient of the grant does not continue in service as a director of the Company through December 5th of the year after grant or do not satisfy certain meeting attendance requirements, at which time they generally vest 100 percent. For measuring compensation costs, restricted stock awards are valued based upon the market value of the common shares on the date of grant. During the three months ended June 30, 2014 and 2013, the Company granted no shares of restricted stock. During the six months ended June 30, 2014 and 2013, the Company granted awards of 31,080 and 29,170 shares of restricted stock, respectively.

The following tables present expense recorded for restricted stock and cash entitlements as well as the related tax effect for the periods presented:

	Three Months Ended June 30,	
	2014	2013
Restricted Stock Expense	\$ 161	\$ 85
Cash Entitlement Expense	101	54
Tax Effect	(106	) (56
Net of Tax	\$ 156	\$ 83
	Six Months Ended June 30,	
	2014	2013
Restricted Stock Expense	\$ 320	\$ 170

Cash Entitlement Expense	199	108
Tax Effect	(210	) (112
Net of Tax	\$309	\$166

Unrecognized expense associated with the restricted stock grants and cash entitlements totaled \$1,873 and \$1,112 as of June 30, 2014 and 2013, respectively.

The Company maintains an Employee Stock Purchase Plan whereby eligible employees have the option to purchase the Company's common stock at a discount. The purchase price of the shares under this Plan has been set at 95% of the fair market value of the Company's common stock as of the last day of the plan year. The plan provided for the purchase of up to 500,000 shares of common stock, which the Company may obtain by purchases on the open market or from private sources, or by issuing authorized but unissued common shares. Funding for the purchase of common stock is from employee and Company contributions.

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NOTE 8 - Equity Plans and Equity Based Compensation (continued)

The Employee Stock Purchase Plan is not considered compensatory. There was no expense recorded for the employee stock purchase plan during the three and six months ended June 30, 2014 and 2013, nor was there any unrecognized compensation expense as of June 30, 2014 and 2013 for the Employee Stock Purchase Plan.

NOTE 9 – Fair Value

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Company used the following methods and significant assumptions to estimate the fair value of each type of financial instrument:

**Investment Securities:** The fair values for investment securities are determined by quoted market prices, if available (Level 1). For securities where quoted prices are not available, fair values are calculated based on market prices of similar securities (Level 2). For securities where quoted prices or market prices of similar securities are not available, fair values are calculated using discounted cash flows or other market indicators (Level 3). Level 3 pricing is obtained from a third-party based upon similar trades that are not traded frequently without adjustment by the Company. At June 30, 2014, the Company held \$10.9 million in Level 3 securities which consist of \$10.6 million of non-rated Obligations of State and Political Subdivisions and \$353 thousand of equity securities that are not actively traded. Absent the credit rating, significant assumptions must be made such that the credit risk input becomes an unobservable input and thus these securities are reported by the Company in a Level 3 classification.

**Derivatives:** The fair values of derivatives are based on valuation models using observable market data as of the measurement date (Level 2).

**Impaired Loans:** Fair values for impaired collateral dependent loans are generally based on appraisals obtained from licensed real estate appraisers and in certain circumstances consideration of offers obtained to purchase properties prior to foreclosure. Appraisals for commercial real estate generally use three methods to derive value: cost, sales or market comparison and income approach. The cost method bases value in the cost to replace the current property. Value of market comparison approach evaluates the sales price of similar properties in the same market

area. The income approach considers net operating income generated by the property and an investors required return. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Comparable sales adjustments are based on known sales prices of similar type and similar use properties and duration of time that the property has been on the market to sell. Such adjustments made in the appraisal process are typically significant and result in a Level 3 classification of the inputs for determining fair value.

Appraisals for both collateral-dependent impaired loans and other real estate owned are performed by certified general appraisers (for commercial properties) or certified residential appraisers (for residential properties) whose qualifications and licenses have been reviewed and verified by the Company. Once received, a member of the Company's Risk Management Area reviews the assumptions and approaches utilized in the appraisal. In determining the value of impaired collateral dependent loans and other real estate owned, significant unobservable inputs may be used which include: physical condition of comparable properties sold, net operating income generated by the property and investor rates of return.

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NOTE 9 - Fair Value (continued)

Other Real Estate: Nonrecurring adjustments to certain commercial and residential real estate properties classified as other real estate (ORE) are measured at the lower of carrying amount or fair value, less costs to sell. Fair values are generally based on third party appraisals of the property utilizing similar techniques as discussed above for Impaired Loans, resulting in a Level 3 classification. In cases where the carrying amount exceeds the fair value, less costs to sell, impairment loss is recognized.

Loans Held-for-Sale: The fair values of loans held for sale are determined by using quoted prices for similar assets, adjusted for specific attributes of that loan resulting in a Level 2 classification.

Assets and Liabilities Measured on a Recurring Basis

Assets and liabilities measured at fair value on a recurring basis, including financial assets and liabilities for which the Company has elected the fair value option, are summarized below:

	Fair Value Measurements at June 30, 2014 Using			Total
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Assets:				
U.S. Treasury and Agency Securities	\$—	\$19,321	\$—	\$19,321
Corporate Securities	—	—	—	—
Obligations of State and Political Subdivisions	—	119,394	10,562	129,956
Mortgage-backed Securities-Residential	—	465,762	—	465,762
Equity Securities	—	—	353	353
Total Securities	\$—	\$604,477	\$10,915	\$615,392
Loans Held-for-Sale	\$—	\$8,812	\$—	\$8,812
Derivative Assets	\$—	\$449	\$—	\$449
Derivative Liabilities	\$—	\$388	\$—	\$388
Fair Value Measurements at December 31, 2013 Using				
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
Assets:				
U.S. Treasury and Agency Securities	\$—	\$18,952	\$—	\$18,952

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Corporate Securities	—	—	—	—
Obligations of State and Political Subdivisions	—	102,665	10,832	113,497
Mortgage-backed Securities-Residential	—	473,230	—	473,230
Equity Securities	—	—	353	353
Total Securities	\$—	\$594,847	\$11,185	\$606,032
Loans Held-for-Sale	\$—	\$9,265	\$—	\$9,265
Derivative Assets	\$—	\$866	\$—	\$866
Derivative Liabilities	\$—	\$737	\$—	\$737

There were no transfers between Level 1 and Level 2 for the periods ended June 30, 2014 and December 31, 2013.



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NOTE 9 - Fair Value (continued)

At June 30, 2014, the aggregate fair value of the Loans Held-for-Sale was \$8,812, aggregate contractual principal balance was \$8,660 with a difference of \$152. At December 31, 2013, the aggregate fair value of the Loans Held-for-Sale was \$9,265, aggregate contractual principle balance was \$9,129 with a difference of \$136.

The tables below present a reconciliation of all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three and six months ended June 30, 2014 and 2013:

	Obligations of State and Political Subdivisions		Equity Securities		Corporate Securities	
	2014	2013	2014	2013	2014	2013
	Balance of Recurring Level 3 Assets at April 1	\$ 10,476	\$ 11,728	\$ 353	\$ 353	\$—
Total Gains or Losses (realized/unrealized) Included in Earnings	86	(129 )	—	—	—	—
Maturities / Calls	—	(160 )	—	—	—	—
Purchases	—	—	—	—	—	—
Balance of Recurring Level 3 Assets at June 30	\$ 10,562	\$ 11,439	\$ 353	\$ 353	\$—	\$—

	Obligations of State and Political Subdivisions		Equity Securities		Corporate Securities	
	2014	2013	2014	2013	2014	2013
	Balance of Recurring Level 3 Assets at January 1	\$ 10,832	\$ 12,169	\$ 353	\$ 353	\$—
Total Gains or Losses (realized/unrealized) Included in Earnings	155	(150 )	—	—	—	—
Maturities / Calls	(425 )	(580 )	—	—	—	—
Purchases	—	—	—	—	—	—
Balance of Recurring Level 3 Assets at June 30	\$ 10,562	\$ 11,439	\$ 353	\$ 353	\$—	\$—

Of the total gain/loss included in earnings for the three and six months ended June 30, 2014, \$86 and \$155 was attributable to other changes in fair value. The three and six months ended June 30, 2014 included no gain/loss attributable to interest income on securities. Of the total gain/loss included in earnings for the three and six months ended June 30, 2013, \$(129) and \$(150) was attributable to other changes in fair value, respectively. The three and six months ended June 30, 2013 included no gain/loss attributable to interest income on securities.



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## NOTE 9 - Fair Value (continued)

## Assets and Liabilities Measured on a Non-Recurring Basis

Assets and liabilities measured at fair value on a non-recurring basis are summarized below:

	Fair Value Measurements at June 30, 2014 Using			Total
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Assets:				
Impaired Loans with Specific Allocations				
Commercial and Industrial Loans	\$—	\$—	\$2	\$2
Commercial Real Estate Loans	—	—	1,200	1,200
Agricultural Loans	—	—	—	—
Other Real Estate				
Commercial Real Estate	—	—	—	—
Fair Value Measurements at December 31, 2013 Using				
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
Assets:				
Impaired Loans with Specific Allocations				
Commercial and Industrial Loans	\$—	\$—	\$—	\$—
Commercial Real Estate Loans	—	—	1,346	1,346
Agricultural Loans	—	—	—	—
Other Real Estate				
Commercial Real Estate	—	—	20	20

Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had a carrying amount of \$2,757 with a valuation allowance of \$1,555, resulting in an additional provision for loan losses of \$189 and \$156 for the three and six months ended June 30, 2014, respectively. For the three and six months ended June 30, 2013, impaired loans resulted in an additional provision for loan losses of \$270 and \$379, respectively. Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had a carrying amount of \$4,449 with a valuation allowance of \$3,103, resulting in an additional provision for loan losses of \$1,024 for the year ended December 31, 2013.

Other Real Estate is measured at the lower of carrying or fair value less costs to sell. No charge to earnings was included in the three or six months ended June 30, 2014. A charge to earnings through Other Operating Income of \$94 and \$301 was included in the three and six months ended June 30, 2013, respectively. Other Real Estate which is measured at the lower of carrying or fair value less costs to sell had a carrying value of \$20 at December 31, 2013.



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## NOTE 9 - Fair Value (continued)

The following tables present quantitative information about Level 3 fair value measurements for financial instruments measured at fair value on a non-recurring basis at June 30, 2014 and December 31, 2013:

June 30, 2014	Fair Value	Valuation Technique(s)	Unobservable Input(s)	Range (Weighted Average)
Impaired Loans - Commercial and Industrial Loans	\$2	Sales comparison approach	Adjustment for differences between comparable sales	42%-90% (53%)
Impaired Loans - Commercial Real Estate Loans	\$1,200	Sales comparison approach	Adjustment for physical condition of comparable properties sold	12%-80% (63%)
		Income approach	Adjustment for net operating income generated by the property	
		Cost approach	Adjustment for investor rates of return	
December 31, 2013	Fair Value	Valuation Technique(s)	Unobservable Input(s)	Range (Weighted Average)
Impaired Loans - Commercial Real Estate Loans	\$1,346	Sales comparison approach	Adjustment for physical condition of comparable properties sold	12%-80% (53%)
		Income approach	Adjustment for net operating income generated by the property	
		Cost approach	Adjustment for investor rates of return	
Other Real Estate - Commercial Real Estate Loans	\$20	Sales comparison approach	Adjustment for physical condition of comparable properties sold	50% (50%)
		Income approach	Adjustment for net operating income generated by the property	
		Cost approach	Adjustment for investor rates of return	

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NOTE 9 - Fair Value (continued)

The carrying amounts and estimated fair values of the Company's financial instruments not previously presented are provided in the tables below for the periods ending June 30, 2014 and December 31, 2013. Not all of the Company's assets and liabilities are considered financial instruments, and therefore are not included in the table. Because no active market exists for a significant portion of the Company's financial instruments, fair value estimates were based on subjective judgments, and therefore cannot be determined with precision.

	Carrying Value	Fair Value Measurements at June 30, 2014 Using			Total
		Level 1	Level 2	Level 3	
<b>Financial Assets:</b>					
Cash and Short-term Investments	\$57,214	\$40,391	\$16,823	\$—	\$57,214
Securities Held-to-Maturity	184	—	186	—	186
FHLB Stock and Other Restricted Stock	9,096	N/A	N/A	N/A	N/A
Loans, Net	1,392,733	—	—	1,391,788	1,391,788
Accrued Interest Receivable	7,427	—	2,023	5,404	7,427
<b>Financial Liabilities:</b>					
Demand, Savings, and Money Market Deposits	(1,408,988 )	(1,408,988 )	—	—	(1,408,988 )
Time Deposits	(333,391 )	—	(335,846 )	—	(335,846 )
Short-term Borrowings	(117,987 )	—	(117,987 )	—	(117,987 )
Long-term Debt	(107,559 )	—	(103,516 )	(5,358 )	(108,874 )
Accrued Interest Payable	(786 )	—	(734 )	(52 )	(786 )
<b>Unrecognized Financial Instruments:</b>					
Commitments to Extend Credit	—	—	—	—	—
Standby Letters of Credit	—	—	—	—	—
Commitments to Sell Loans	—	—	—	—	—

	Carrying Value	Fair Value Measurements at December 31, 2013 Using			Total
		Level 1	Level 2	Level 3	
<b>Financial Assets:</b>					
Cash and Short-term Investments	\$60,232	\$37,370	\$22,862	\$—	\$60,232
Securities Held-to-Maturity	268	—	271	—	271
FHLB Stock and Other Restricted Stock	9,004	N/A	N/A	N/A	N/A
Loans, Net	1,366,452	—	—	1,370,339	1,370,339
Accrued Interest Receivable	7,470	—	1,918	5,552	7,470
<b>Financial Liabilities:</b>					
Demand, Savings, and Money Market Deposits	(1,463,122 )	(1,463,122 )	—	—	(1,463,122 )
Time Deposits	(349,034 )	—	(351,707 )	—	(351,707 )
Short-term Borrowings	(53,533 )	—	(53,533 )	—	(53,533 )
Long-term Debt	(87,237 )	—	(83,329 )	(5,311 )	(88,640 )
Accrued Interest Payable	(777 )	—	(732 )	(45 )	(777 )
<b>Unrecognized Financial Instruments:</b>					

Commitments to Extend Credit	—	—	—	—	—
Standby Letters of Credit	—	—	—	—	—
Commitments to Sell Loans	—	—	—	—	—

Cash and Short-term Investments:

The carrying amount of cash and short-term investments approximate fair values and are classified as Level 1 or Level 2.

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NOTE 9 - Fair Value (continued)

**Securities Held-to-Maturity:**

The fair values for investment securities are determined by quoted market prices, if available (Level 1). For securities where quoted prices are not available, fair values are calculated based on market prices of similar securities (Level 2).

**FHLB Stock and Other Restricted Stock:**

It is not practical to determine the fair values of FHLB stock and other restricted stock due to restrictions placed on their transferability.

**Loans:**

Fair values of loans, excluding loans held for sale and collateral dependent impaired loans having a specific allowance allocation, are estimated as follows: For variable rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values resulting in a Level 3 classification. Fair values for other loans are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality resulting in a Level 3 classification. Impaired loans are valued as described previously. The methods utilized to estimate fair value of loans do not necessarily represent an exit price.

**Accrued Interest Receivable:**

The carrying amount of accrued interest approximates fair value resulting in a Level 2 or Level 3 classification consistent with the asset they are associated with.

**Deposits:**

The fair values disclosed for demand deposits (e.g., interest and non-interest checking, savings and certain types of money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amount) resulting in a Level 1 classification. Fair values for fixed rate time deposits are estimated using a discounted cash flows calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits resulting in a Level 2 classification.

**Short-term Borrowings:**

The carrying amounts of federal funds purchased, borrowings under repurchase agreements, and other short-term borrowings, generally maturing within ninety days, approximate their fair values resulting in a Level 2 classification.

**Long-term Debt:**

The fair values of the Company's long-term borrowings are estimated using discounted cash flow analyses based on the current borrowing rates for similar types of borrowing arrangements resulting in a Level 2 classification.

The fair values of the Company's subordinated debentures are estimated using discounted cash flow analyses based on the current borrowing rates for similar types of borrowing arrangements resulting in a Level 3 classification.

**Accrued Interest Payable:**

The carrying amount of accrued interest approximates fair value resulting in a Level 2 or Level 3 classification consistent with the liability they are associated with.



Off-balance Sheet Instruments:

Fair values for off-balance sheet, credit-related financial instruments are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing. The fair value of commitments is not material.

GERMAN AMERICAN BANCORP, INC.  
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NOTE 10 – Other Comprehensive Income (Loss)

The tables below summarize the changes in accumulated other comprehensive income (loss) by component for the three and six months ended June 30, 2014, net of tax:

	Unrealized Gains and Losses on Available-for-Sale Securities	Defined Benefit Pension Items	Postretirement Benefit Items	Total
Beginning Balance at April 1, 2014	\$ (2,967 )	\$—	\$(32 )	\$(2,999 )
Other Comprehensive Income (Loss) Before Reclassification	2,996	—	—	2,996
Amounts Reclassified from Accumulated Other Comprehensive Income (Loss)	(159 )	—	—	(159 )
Net Current Period Other Comprehensive Income (Loss)	2,837	—	—	2,837
Ending Balance at June 30, 2014	\$ (130 )	\$—	\$(32 )	\$(162 )
	Unrealized Gains and Losses on Available-for-Sale Securities	Defined Benefit Pension Items	Postretirement Benefit Items	Total
Beginning Balance at January 1, 2014	\$ (5,231 )	\$—	\$(32 )	\$(5,263 )
Other Comprehensive Income (Loss) Before Reclassification	5,408	—	—	5,408
Amounts Reclassified from Accumulated Other Comprehensive Income (Loss)	(307 )	—	—	(307 )
Net Current Period Other Comprehensive Income (Loss)	5,101	—	—	5,101
Ending Balance at June 30, 2014	\$ (130 )	\$—	\$(32 )	\$(162 )

The tables below summarize the changes in accumulated other comprehensive income (loss) by component for the three and six months ended June 30, 2013, net of tax:

	Unrealized Gains and Losses on Available-for-Sale Securities	Defined Benefit Pension Items	Postretirement Benefit Items	Total
Beginning Balance at April 1, 2013	\$ 8,407	\$(231 )	\$(61 )	\$8,115
Other Comprehensive Income (Loss) Before Reclassification	(9,376 )	—	—	(9,376 )
Amounts Reclassified from Accumulated Other Comprehensive Income (Loss)	(278 )	—	—	(278 )
Net Current Period Other Comprehensive Income (Loss)	(9,654 )	—	—	(9,654 )
Ending Balance at June 30, 2013	\$ (1,247 )	\$(231 )	\$(61 )	\$(1,539 )



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## NOTE 10 - Other Comprehensive Income (Loss) (continued)

	Unrealized Gains and Losses on Available-for-Sale Securities	Defined Benefit Pension Items	Postretirement Benefit Items	Total
Beginning Balance at January 1, 2013	\$ 10,643	\$(231 )	\$(61 )	\$ 10,351
Other Comprehensive Income (Loss) Before Reclassification	(11,247 )	—	—	(11,247 )
Amounts Reclassified from Accumulated Other Comprehensive Income (Loss)	(643 )	—	—	(643 )
Net Current Period Other Comprehensive Income (Loss)	(11,890 )	—	—	(11,890 )
Ending Balance at June 30, 2013	\$ (1,247 )	\$(231 )	\$(61 )	\$(1,539 )

The tables below summarize the classifications out of accumulated other comprehensive income (loss) by component for the three and six months ended June 30, 2014:

Details about Accumulated Other Comprehensive Income (Loss) Components	Amount Reclassified From Accumulated Other Comprehensive Income (Loss)	Affected Line Item in the Statement Where Net Income is Presented
Unrealized Gains and Losses on Available-for-Sale Securities	\$ (244 )	Net (Gain) Loss on Securities
	85	Income Tax Expense
	(159 )	Net of Tax
Total Reclassifications for the Three Months Ended June 30, 2014	\$(159 )	
Details about Accumulated Other Comprehensive Income (Loss) Components	Amount Reclassified From Accumulated Other Comprehensive Income (Loss)	Affected Line Item in the Statement Where Net Income is Presented
Unrealized Gains and Losses on Available-for-Sale Securities	\$ (472 )	Net (Gain) Loss on Securities
	165	Income Tax Expense
	(307 )	Net of Tax
Total Reclassifications for the Six Months Ended June 30, 2014	\$(307 )	

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NOTE 10 - Other Comprehensive Income (Loss) (continued)

The tables below summarize the classifications out of accumulated other comprehensive income (loss) by component for the three and six months ended June 30, 2013:

Details about Accumulated Other Comprehensive Income (Loss) Components	Amount Reclassified From Accumulated Other Comprehensive Income (Loss)	Affected Line Item in the Statement Where Net Income is Presented
Unrealized Gains and Losses on Available-for-Sale Securities	\$ (467)	) Net (Gain) Loss on Securities
	189	Income Tax Expense
	(278)	) Net of Tax
Total Reclassifications for the Three Months Ended June 30, 2013	\$(278)	)

Details about Accumulated Other Comprehensive Income (Loss) Components	Amount Reclassified From Accumulated Other Comprehensive Income (Loss)	Affected Line Item in the Statement Where Net Income is Presented
Unrealized Gains and Losses on Available-for-Sale Securities	\$(1,080)	) Net (Gain) Loss on Securities
	437	Income Tax Expense
	(643)	) Net of Tax
Total Reclassifications for the Six Months Ended June 30, 2013	\$(643)	)

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### GERMAN AMERICAN BANCORP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

German American Bancorp, Inc., is a NASDAQ-traded (symbol: GABC) financial services holding company based in Jasper, Indiana. German American, through its banking subsidiary German American Bancorp, operates 37 commercial and retail banking offices in 13 southern Indiana counties. The Company also owns a trust, brokerage, and financial planning subsidiary (German American Financial Advisors & Trust Company) and a full line property and casualty insurance agency (German American Insurance, Inc.).

Throughout this Management's Discussion and Analysis, as elsewhere in this report, when we use the term "Company," we will usually be referring to the business and affairs (financial and otherwise) of the Company and its subsidiaries and affiliates as a whole. Occasionally, we will refer to the term "parent company" or "holding company" when we mean to refer to only German American Bancorp, Inc.

This section presents an analysis of the consolidated financial condition of the Company as of June 30, 2014 and December 31, 2013 and the consolidated results of operations for the three and six months ended June 30, 2014 and 2013. This discussion should be read in conjunction with the consolidated financial statements and other financial data presented elsewhere herein and with the financial statements and other financial data, as well as the Management's Discussion and Analysis of Financial Condition and Results of Operations, included in the Company's December 31, 2013 Annual Report on Form 10-K.

### MANAGEMENT OVERVIEW

This updated discussion should be read in conjunction with the Management Overview that was included in our Management's Discussion and Analysis of Financial Condition and Results of Operations in the Company's December 31, 2013 Annual Report on Form 10-K and in the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2014.

Net income for the quarter ended June 30, 2014 totaled \$6,687,000, or \$0.51 per share, an increase of \$155,000 or 2% and a decline of \$0.01 per share or 2%, from the quarter ended June 30, 2013 net income of \$6,532,000, or \$0.52 per share. On a year-to-date basis, 2014 earnings improved to \$12,992,000 or \$0.98 per diluted share, as compared to \$12,341,000, or \$0.97 per diluted share for the first six months of 2013 representing an increase of approximately 1% on a per share basis.

The Company's second quarter and first half of 2014 earnings were positively impacted by improved levels of net interest income as compared with the same periods of 2013. Net interest income increased \$1,609,000, or 10%, and \$3,580,000, or 11%, in the three and six months ended June 30, 2014 compared with the same periods of 2013. This improvement in both periods was driven by a higher level of earning assets due in large part to an increased loan portfolio.

Partially mitigating the improvement in net interest income was a decline in the level of non-interest income and in increased level of operating costs during the second quarter and first six months of 2014 compared with the same periods of 2013. Non-interest income declined \$608,000, or 10% and \$237,000, or 2%, during the three and six months ended June 30, 2014 as compared to the same periods 2013 primarily due to the lower levels of gains from the

sale of loans and securities. Operating expenses for the second quarter of 2014 increased \$878,000, or 7%, and for the first half of 2014 increased \$2,506,000, or 9%, as compared to the same periods of 2013. The increase in non-interest expenses was largely impacted by the inclusion of the United Commerce Bancorp operations which was acquired by the Company effective October 1, 2013, a new financial center in Columbus, Indiana, and the implementation of new digital banking systems.

#### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The financial condition and results of operations for German American Bancorp, Inc. presented in the Consolidated Financial Statements, accompanying Notes to the Consolidated Financial Statements, and selected financial data appearing elsewhere within this Report, are, to a large degree, dependent upon the Company's accounting policies. The selection of and application of these policies involve estimates, judgments, and uncertainties that are subject to change. The critical accounting policies and estimates that the Company has determined to be the most susceptible to change in the near term relate to the determination of the allowance for loan losses, the valuation of securities available for sale, and the valuation allowance on deferred tax assets.

## Allowance for Loan Losses

The Company maintains an allowance for loan losses to cover probable incurred credit losses at the balance sheet date. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management's judgment, should be charged-off. A provision for loan losses is charged to operations based on management's periodic evaluation of the necessary allowance balance. Evaluations are conducted at least quarterly and more often if deemed necessary. The ultimate recovery of all loans is susceptible to future market factors beyond the Company's control.

The Company has an established process to determine the adequacy of the allowance for loan losses. The determination of the allowance is inherently subjective, as it requires significant estimates, including the amounts and timing of expected future cash flows on impaired loans, estimated losses on other classified loans and pools of homogeneous loans, and consideration of past loan loss experience, the nature and volume of the portfolio, information about specific borrower situations and estimated collateral values, economic conditions, and other factors, all of which may be susceptible to significant change. The allowance consists of two components of allocations, specific and general. These two components represent the total allowance for loan losses deemed adequate to cover losses inherent in the loan portfolio.

Commercial and agricultural loans are subject to a standardized grading process administered by an internal loan review function. The need for specific reserves is considered for credits when graded substandard or when: (a) the customer's cash flow or net worth appears insufficient to repay the loan; (b) the loan has been criticized in a regulatory examination; (c) the loan is on non-accrual; or, (d) other reasons where the ultimate collectibility of the loan is in question, or the loan characteristics require special monitoring. Specific allowances are established in cases where management has identified significant conditions or circumstances related to an individual credit that we believe indicates the loan is impaired. Specific allocations on impaired loans are determined by comparing the loan balance to the present value of expected cash flows or expected collateral proceeds. Allocations are also applied to categories of loans not considered individually impaired but for which the rate of loss is expected to be greater than historical averages, including those graded substandard and non-performing consumer or residential real estate loans. Such allocations are based on past loss experience and information about specific borrower situations and estimated collateral values.

General allocations are made for other pools of loans, including non-classified loans, homogeneous portfolios of consumer and residential real estate loans, and loans within certain industry categories believed to present unique risk of loss. General allocations of the allowance are primarily made based on a three-year historical average for loan losses for these portfolios, judgmentally adjusted for economic, external and internal factors and portfolio trends. Economic factors include evaluating changes in international, national, regional and local economic and business conditions that affect the collectability of the loan portfolio. Internal factors include evaluating changes in lending policies and procedures; changes in the nature and volume of the loan portfolio; and changes in experience, ability and depth of lending management and staff. In setting our external and internal factors we also consider the overall level of the allowance for loan losses to total loans; our allowance coverage as compared to similar size bank holding companies; and regulatory requirements.

Due to the imprecise nature of estimating the allowance for loan losses, the Company's allowance for loan losses includes a minor unallocated component. The unallocated component of the allowance for loan losses incorporates the Company's judgmental determination of inherent losses that may not be fully reflected in other allocations, including factors such as economic uncertainties, lending staff quality, industry trends impacting specific portfolio segments, and broad portfolio quality trends. Therefore, the ratio of allocated to unallocated components within the total



allowance may fluctuate from period to period.

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## Securities Valuation

Securities available-for-sale are carried at fair value, with unrealized holding gains and losses reported separately in accumulated other comprehensive income (loss), net of tax. The Company obtains market values from a third party on a monthly basis in order to adjust the securities to fair value. Equity securities that do not have readily determinable fair values are carried at cost. Additionally, when securities are deemed to be other than temporarily impaired, a charge will be recorded through earnings; therefore, future changes in the fair value of securities could have a significant impact on the Company's operating results. In determining whether a market value decline is other than temporary, management considers the reason for the decline, the extent of the decline, the duration of the decline and whether the Company intends to sell or believes it will be required to sell the securities prior to recovery. As of June 30, 2014, gross unrealized losses on the securities available-for-sale portfolio totaled approximately \$8,728,000 and gross unrealized gains totaled approximately \$8,583,000. As of June 30, 2014, held-to-maturity securities had a gross unrecognized gain of approximately \$2,000.

## Income Tax Expense

Income tax expense involves estimates related to the valuation allowance on deferred tax assets and loss contingencies related to exposure from tax examinations.

A valuation allowance reduces deferred tax assets to the amount management believes is more likely than not to be realized. In evaluating the realization of deferred tax assets, management considers the likelihood that sufficient taxable income of appropriate character will be generated within carryback and carryforward periods, including consideration of available tax planning strategies. Tax related loss contingencies, including assessments arising from tax examinations and tax strategies, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. In considering the likelihood of loss, management considers the nature of the contingency, the progress of any examination or related protest or appeal, the views of legal counsel and other advisors, experience of the Company or other enterprises in similar matters, if any, and management's intended response to any assessment.

## RESULTS OF OPERATIONS

### Net Income:

Net income for the quarter ended June 30, 2014 totaled \$6,687,000, or \$0.51 per share, an increase of \$155,000, or 2%, and a decline of \$0.01 per share, or 2%, from the quarter ended June 30, 2013 net income of \$6,532,000, or \$0.52 per share. Net income for the six months ended June 30, 2014 totaled \$12,992,000 or \$0.98 per diluted share, compared to \$12,341,000, or \$0.97 per diluted share for the first six months of 2013 representing an increase of approximately \$651,000, or 5%, and 1% on a per share basis.

### Net Interest Income:

Net interest income is the Company's single largest source of earnings, and represents the difference between interest and fees realized on earning assets, less interest paid on deposits and borrowed funds. Several factors contribute to the determination of net interest income and net interest margin, including the volume and mix of earning assets, interest rates, and income taxes. Many factors affecting net interest income are subject to control by management policies and actions. Factors beyond the control of management include the general level of credit and deposit demand, Federal

Reserve Board monetary policy, and changes in tax laws.

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The following table summarizes net interest income (on a tax-equivalent basis). For tax-equivalent adjustments an effective tax rate of 35% was used for all periods presented<sup>(1)</sup>.

	Average Balance Sheet						
	(Tax-equivalent basis / dollars in thousands)						
	Three Months Ended June 30, 2014				Three Months Ended June 30, 2013		
	Principal Balance	Income / Expense	Yield / Rate		Principal Balance	Income / Expense	Yield / Rate
<b>Assets</b>							
Federal Funds Sold and Other Short-term Investments	\$ 12,493	\$ 3	0.11 %		\$ 14,806	\$ 13	0.35 %
<b>Securities:</b>							
Taxable	502,594	2,654	2.11 %		556,379	2,771	1.99 %
Non-taxable	123,463	1,578	5.11 %		77,782	983	5.05 %
Total Loans and Leases <sup>(2)</sup>	1,390,185	16,215	4.68 %		1,233,024	15,088	4.91 %
Total Interest Earning Assets	2,028,735	20,450	4.04 %		1,881,991	18,855	4.01 %
Other Assets	139,807				135,116		
Less: Allowance for Loan Losses	(15,757 )				(15,964 )		
Total Assets	\$2,152,785				\$2,001,143		
<b>Liabilities and Shareholders' Equity</b>							
Interest-bearing Demand, Savings and Money Market Deposits	\$ 1,039,376	\$ 322	0.12 %		\$ 1,001,535	\$ 398	0.16 %
Time Deposits	336,901	715	0.85 %		334,412	756	0.91 %
FHLB Advances and Other Borrowings	153,989	467	1.22 %		118,947	592	2.00 %
Total Interest-bearing Liabilities	1,530,266	1,504	0.39 %		1,454,894	1,746	0.48 %
Demand Deposit Accounts	400,656				340,767		
Other Liabilities	10,903				16,456		
Total Liabilities	1,941,825				1,812,117		
Shareholders' Equity	210,960				189,026		
Total Liabilities and Shareholders' Equity	\$2,152,785				\$2,001,143		
<b>Cost of Funds</b>							
Net Interest Income		\$ 18,946		0.30 %		\$ 17,109	0.37 %
Net Interest Margin				3.74 %			3.64 %

(1) Effective tax rates were determined as though interest earned on the Company's investments in municipal bonds and loans was fully taxable.

(2) Loans held-for-sale and non-accruing loans have been included in average loans.

Net interest income increased \$1,609,000 or 10% (an increase of \$1,837,000 or 11% on a tax-equivalent basis) for the quarter ended June 30, 2014 compared with the same quarter of 2013. The increased level of net interest income during the second quarter of 2014 compared with the second quarter of 2013 was driven by a higher level of earning assets and a higher net interest margin (expressed as a percentage of average earning assets).

The net interest margin represents tax-equivalent net interest income expressed as a percentage of average earning assets. The tax equivalent net interest margin was 3.74% for the second quarter of 2014 compared to 3.64% during the

second quarter of 2013. The yield on earning assets totaled 4.04% during the quarter ended June 30, 2014 compared to 4.01% in the same period of 2013 while the cost of funds (expressed as a percentage of average earning assets) totaled 0.30% during the quarter ended June 30, 2014 compared to 0.37% in the same period of 2013.

The improvement of the net interest margin and net interest income in the second quarter of 2014 compared with the second quarter of 2013 was attributable to an increased level of average loans outstanding, to the improvement in the yield on the Company's securities portfolio and to the continued decline in the Company's cost of funds. Accretion of loan discounts on acquired loans contributed approximately 6 basis points on an annualized basis to the net interest margin in the both the second quarter of 2014 and the second quarter of 2013.

Average Balance Sheet								
(Tax-equivalent basis / dollars in thousands)								
Six Months Ended June 30, 2014					Six Months Ended June 30, 2013			
	Principal Balance	Income / Expense	Yield / Rate		Principal Balance	Income / Expense	Yield / Rate	
<b>Assets</b>								
Federal Funds Sold and Other Short-term Investments	\$12,322	\$6	0.11	%	\$15,813	\$23	0.29	%
<b>Securities:</b>								
Taxable	504,456	5,413	2.15	%	556,893	5,612	2.02	%
Non-taxable	119,647	3,079	5.15	%	77,398	1,958	5.06	%
Total Loans and Leases <sup>(2)</sup>	1,380,825	32,233	4.70	%	1,222,497	30,024	4.95	%
Total Interest Earning Assets	2,017,250	40,731	4.06	%	1,872,601	37,617	4.04	%
Other Assets	141,083				135,833			
Less: Allowance for Loan Losses	(15,481 )				(15,858 )			
Total Assets	\$2,142,852				\$1,992,576			
<b>Liabilities and Shareholders' Equity</b>								
Interest-bearing Demand, Savings and Money Market Deposits	\$1,040,188	\$643	0.12	%	\$983,842	\$780	0.16	%
Time Deposits	338,522	1,430	0.85	%	334,545	1,608	0.97	%
FHLB Advances and Other Borrowings	142,422	916	1.30	%	129,596	1,503	2.34	%
Total Interest-bearing Liabilities	1,521,132	2,989	0.40	%	1,447,983	3,891	0.54	%
Demand Deposit Accounts	403,008				338,631			
Other Liabilities	10,906				18,430			
Total Liabilities	1,935,046				1,805,044			
Shareholders' Equity	207,806				187,532			
Total Liabilities and Shareholders' Equity	\$2,142,852				\$1,992,576			
<b>Cost of Funds</b>								
Net Interest Income		\$37,742				\$33,726		
Net Interest Margin			3.76	%			3.62	%

(1) Effective tax rates were determined as though interest earned on the Company's investments in municipal bonds and loans was fully taxable.

(2) Loans held-for-sale and non-accruing loans have been included in average loans.

Net interest income increased \$3,580,000 or 11% (an increase of \$4,016,000 or 12% on a tax-equivalent basis) for the six months ended June 30, 2014 compared with the same period of 2013. The increased level of net interest income during the first half of 2014 compared with the first half of 2013 was driven by a higher level of earning assets and a higher net interest margin (expressed as a percentage of average earning assets).

The tax equivalent net interest margin was 3.76% for the first half of 2014 compared to 3.62% during the first half of 2013. The yield on earning assets totaled 4.06% during the six months ended June 30, 2014 compared to 4.04% in the same period of 2013 while the cost of funds totaled 0.30% during the six months ended June 30, 2014 compared to 0.42% in the same period of 2013.

The improvement of the net interest margin and net interest income in the first half of 2014 compared with the same period of 2013 was attributable to an increased level of average loans outstanding, to the improvement in the yield on the Company's securities portfolio and to the continued decline in the Company's cost of funds. Accretion of loan discounts on acquired loans contributed approximately 6 basis points on an annualized basis to the net interest margin in the six months ended June 30, 2014 compared with approximately 7 basis points on an annualized basis in the six months ended June 30, 2013.

## Provision for Loan Losses:

The Company provides for loan losses through regular provisions to the allowance for loan losses. The provision is affected by net charge-offs on loans and changes in specific and general allocations of the allowance. During the quarter ended June 30, 2014, the provision for loan losses totaled \$200,000 which represented an increase of \$400,000 from the second quarter of 2013 negative provision of \$200,000. The provision for loan losses totaled \$550,000 for the six months ended June 30, 2014, an increase of \$400,000 compared to the provision of \$150,000 during the six months ended June 30, 2013.

Net charge-offs totaled \$134,000 or 0.04% on an annualized basis of average loans outstanding during the three months ended June 30, 2014, compared with \$271,000 or 0.09% on an annualized basis of average loans outstanding during the same period of 2013. The Company realized net recoveries of \$416,000 or (0.06)% on an annualized basis of average loans outstanding during the six months ended June 30, 2014, compared with net charge-offs of \$407,000 or 0.07% on an annualized basis of average loans outstanding during the same period of 2013.

The provision for loan losses made during the three and six months ended June 30, 2014 was made at a level deemed necessary by management to absorb estimated, probable incurred losses in the loan portfolio. A detailed evaluation of the adequacy of the allowance for loan losses is completed quarterly by management, the results of which are used to determine provision for loan losses. Management estimates the allowance balance required using past loan loss experience, the nature and volume of the portfolio, information about specific borrower situations and estimated collateral values, economic conditions, and other factors. During the quarter ended June 30, 2014, the general allocations for commercial and industrial loans and commercial real estate loans were increased primarily based on the assessment of our qualitative factors. In setting our qualitative factors, we consider the risks of these types of loans and the losses that are inherent within these loan portfolios.

## Non-interest Income:

During the quarter ended June 30, 2014, non-interest income totaled \$5,502,000, a decline of \$608,000, or 10%, compared with the second quarter of 2013.

Non-interest Income (dollars in thousands)	Three Months Ended June 30,		Change From Prior Period		
	2014	2013	Amount Change	Percent Change	
Trust and Investment Product Fees	\$905	\$814	\$91	11	%
Service Charges on Deposit Accounts	1,191	1,050	141	13	
Insurance Revenues	1,482	1,379	103	7	
Company Owned Life Insurance	192	217	(25)	(12)	)
Interchange Fee Income	512	513	(1)	—	)
Other Operating Income	590	861	(271)	(31)	)
Subtotal	4,872	4,834	38	1	)
Net Gains on Sales of Loans	386	809	(423)	(52)	)
Net Gains on Securities	244	467	(223)	(48)	)
Total Non-interest Income	\$5,502	\$6,110	\$(608)	(10)	)

Other operating income decreased \$271,000 or 31% during the quarter ended June 30, 2014 compared with the second quarter of 2013. The decline was related to fees and fair value adjustments associated with interest rate swap transactions with loan customers.



Net gains on sales of loans totaled \$386,000 during the quarter ended June 30, 2014, a decrease of \$423,000, or 52%, compared with the second quarter of 2013. Loan sales totaled \$21.8 million during the second quarter of 2014, compared with \$54.2 million during the second quarter of 2013.

During the second quarter of 2014, the Company realized a net gain on the sale of securities of \$244,000 related to the sale of \$3.6 million of securities, compared with a net gain on the sale of securities of \$467,000 related to the sale of approximately \$25.5 million of securities in the second quarter of 2013.

During the six months ended June 30, 2014, non-interest income totaled \$11,783,000, a decrease of \$237,000, or 2%, compared with the first half of 2013.

Non-interest Income (dollars in thousands)	Six Months Ended June 30,		Change From Prior Period		
	2014	2013	Amount Change	Percent Change	
	Trust and Investment Product Fees	\$1,827	\$1,631	\$196	
Service Charges on Deposit Accounts	2,252	2,005	247	12	
Insurance Revenues	4,038	3,163	875	28	
Company Owned Life Insurance	393	483	(90)	(19)	)
Interchange Fee Income	959	943	16	2	
Other Operating Income	980	1,152	(172)	(15)	)
Subtotal	10,449	9,377	1,072	11	
Net Gains on Sales of Loans	862	1,563	(701)	(45)	)
Net Gains on Securities	472	1,080	(608)	(56)	)
Total Non-interest Income	\$11,783	\$12,020	\$(237)	(2)	)

Insurance revenues increased \$875,000, or 28%, during the six months ended June 30, 2014, compared with the first half of 2013. The increase during the first half of 2014 compared with first half of 2013 was due to increased contingency revenue. Contingency revenue during the first six months of 2014 totaled \$1,049,000 compared with \$246,000 during the first half of 2013. The fluctuation in contingency revenue during 2014 and 2013 is a normal course of business type of variance and is reflective of claims and loss experience with insurance carriers that the Company represents through its property and casualty insurance agency.

Net gains on sales of loans totaled \$862,000 during the six months ended June 30, 2014, a decline of \$701,000, or 45%, compared with the first six months of 2013. Loan sales totaled \$43.6 million during the first half of 2014, compared with \$96.8 million during the same period of 2013.

During the six months ended June 30, 2014, the Company realized a net gain on the sale of securities of \$472,000 related to the sale of \$6.8 million of securities, compared with a net gain on the sale of securities of \$1,080,000 related to the sale of \$55.3 million in the first half of 2013.

#### Non-interest Expense:

During the quarter ended June 30, 2014, non-interest expense totaled \$14,139,000, an increase of \$878,000, or 7%, compared with the second quarter of 2013.

Non-interest Expense (dollars in thousands)	Three Months Ended June 30,		Change From Prior Period		
	2014	2013	Amount Change	Percent Change	
	Salaries and Employee Benefits	\$7,886	\$7,627	\$259	
Occupancy, Furniture and Equipment Expense	1,698	1,565	133	8	
FDIC Premiums	276	260	16	6	
Data Processing Fees	947	672	275	41	
Professional Fees	553	525	28	5	
Advertising and Promotion	544	516	28	5	

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Intangible Amortization	325	348	(23	) (7	)
Other Operating Expenses	1,910	1,748	162	9	
Total Non-interest Expense	\$14,139	\$13,261	\$878	7	

Salaries and benefits increased \$259,000, or 3%, during the quarter ended June 30, 2014 compared with the second quarter of 2013. The increase in salaries and benefits during the second quarter of 2014 compared the same period of 2013 was primarily the result of an increased number of full-time equivalent employees which was largely the result of the acquisition of United Commerce Bancorp.

Data processing fees increased \$275,000, or 41%, during the second quarter of 2014 compared with the same quarter of 2013. The increase was primarily attributable to costs associated with the implementation of new commercial and retail digital banking platforms late in the fourth quarter of 2013 and in the first quarter of 2014.

During the six months ended June 30, 2014, non-interest expense totaled \$29,229,000, an increase of \$2,506,000, or 9%, compared with the first half of 2013.

Non-interest Expense (dollars in thousands)	Six Months Ended June 30,		Change From Prior Period		
	2014	2013	Amount Change	Percent Change	
Salaries and Employee Benefits	\$16,310	\$15,411	\$899	6	%
Occupancy, Furniture and Equipment Expense	3,523	3,145	378	12	
FDIC Premiums	551	515	36	7	
Data Processing Fees	1,957	1,337	620	46	
Professional Fees	1,245	1,186	59	5	
Advertising and Promotion	1,022	1,006	16	2	
Intangible Amortization	673	715	(42)	(6)	)
Other Operating Expenses	3,948	3,408	540	16	
Total Non-interest Expense	\$29,229	\$26,723	\$2,506	9	

Salaries and benefits increased \$899,000, or 6%, during the six months ended June 30, 2014 compared with the first half of 2013. The increase in salaries and benefits during the first half of 2014 compared with the first half of 2013 was primarily the result of an increased number of full-time equivalent employees due in part to the acquisition of United Commerce Bancorp.

Occupancy, furniture and equipment expense increased \$378,000, or 12%, during the six months ended June 30, 2014 compared with the first half of 2013. The increase was largely related to a larger number of banking offices driven by the acquisition of United Commerce Bancorp and a new banking location in Columbus.

Data processing fees increased \$620,000, or 46%, during the six months ended June 30, 2014 compared with the first half of 2013. The increase was primarily attributable to costs associated with the implementation of new commercial and retail digital banking platforms late in the fourth quarter of 2013 and in the first quarter of 2014.

#### Income Taxes:

The Company's effective income tax rate was 29.5% and 33.1% during the three months ended June 30, 2014 and 2013. The Company's effective income tax rate approximated 29.9% and 31.8% during the six months ended June 30, 2014 and 2013. The effective tax rate in all periods presented was lower than the blended statutory rate resulting primarily from the Company's tax-exempt investment income on securities, loans and company owned life insurance, income tax credits generated from investments in a new markets tax credit project and affordable housing projects, and income generated by subsidiaries domiciled in a state with no state or local income tax.

#### FINANCIAL CONDITION

Total assets at June 30, 2014 increased \$29.7 million to \$2.194 billion compared with \$2.164 billion in total assets at December 31, 2013. The increase in total assets was primarily attributable to an increase in period-end loan balances.

June 30, 2014 loans outstanding increased by \$28.1 million, or approximately 4% on an annualized basis, compared with year-end 2013. The increase in loans was broad based including commercial and industrial loans, commercial real estate loans, and residential mortgage loans and occurred throughout the Company's market area.

End of Period Loan Balances: (dollars in thousands)	June 30, 2014	December 31, 2013	Current Period Change
Commercial & Industrial Loans	\$366,101	\$350,955	\$15,146
Commercial Real Estate Loans	594,681	582,066	12,615
Agricultural Loans	188,155	192,880	(4,725)
Home Equity & Consumer Loans	130,290	130,628	(338)
Residential Mortgage Loans	134,104	128,683	5,421
Total Loans	\$1,413,331	\$1,385,212	\$28,119

The Company's allowance for loan losses totaled \$15.6 million at June 30, 2014 representing an increase of \$966,000, or 13% on an annualized basis, from December 31, 2013. The allowance for loan losses represented 1.10% of period-end loans at June 30, 2014 compared with 1.05% of period-end loans at December 31, 2013. Under acquisition accounting treatment, loans acquired are recorded at fair value which includes a credit risk component, and therefore the allowance on loans acquired is not carried over from the seller. The Company held a discount on acquired loans of \$4.9 million as of June 30, 2014 and \$5.9 million at year-end 2013.

Total deposits decreased \$69.8 million, or 8% on an annualized basis, as of June 30, 2014 compared with December 31, 2013 total deposits. The decline was primarily attributable to withdrawals from large balance deposit relationships. These relationships continue to maintain significant deposit balances with the Company.

End of Period Deposit Balances: (dollars in thousands)	June 30, 2014	December 31, 2013	Current Period Change
Non-interest-bearing Demand Deposits	\$398,621	\$400,024	\$(1,403)
Interest-bearing Demand, Savings, & Money Market Accounts	1,010,367	1,063,098	(52,731)
Time Deposits < \$100,000	209,998	224,361	(14,363)
Time Deposits of \$100,000 or more	123,393	124,673	(1,280)
Total Deposits	\$1,742,379	\$1,812,156	\$(69,777)

The following is an analysis of the Company's non-performing assets at June 30, 2014 and December 31, 2013:

Non-performing Assets: (dollars in thousands)	June 30, 2014	December 31, 2013		
Non-accrual Loans	\$5,902	\$8,378		
Past Due Loans (90 days or more and still accruing)	67	8		
Total Non-performing Loans	5,969	8,386		
Other Real Estate	935	1,029		
Total Non-performing Assets	\$6,904	\$9,415		
Restructured Loans	\$3,596	\$2,418		
Non-performing Loans to Total Loans	0.42	% 0.61		%
Allowance for Loan Loss to Non-performing Loans	260.51	% 173.91		%

Non-performing assets totaled \$6.9 million or 0.31% of total assets at June 30, 2014 compared to \$9.4 million or 0.44% of total assets at December 31, 2013. Non-performing loans totaled \$6.0 million or 0.42% of total loans at June 30, 2014 representing a \$2.4 million, or 29%, decrease in non-performing loans compared to the \$8.4 million of non-performing loans at December 31, 2013.



Non-accrual commercial real estate loans totaled \$3.7 million at June 30, 2014 representing a decline of \$2.9 million, or 44%, from the \$6.7 million of non-accrual commercial real estate loans at year-end 2013. Non-accrual commercial real estate loans represented 62% of the total non-performing loans at June 30, 2014 compared to 79% of total non-performing loans at year-end 2013. Non-accrual commercial and industrial loans totaled \$0.3 million at June 30, 2014 representing an increase of \$0.3 million from the \$0.03 million of non-accrual commercial and industrial loans at December 31, 2013. Non-accrual commercial and industrial loans represented 5% of the total non-performing loans at June 30, 2014 compared with less than 1% of total non-performing loans at year-end 2013.

At June 30, 2014 there was only one relationship included in non-performing loans that was greater than \$1.0 million. This relationship was a \$1.8 million commercial real estate loan secured by a commercial warehouse facility. This loan was in non-performing status as of year-end 2013. The borrower has made all contractual payments due during 2014 and the principal balance of this relationship was reduced by \$0.05 million during the first six months of 2014.

The Company purchases individual loans and groups of loans. Purchased loans that show evidence of credit deterioration since origination are recorded at the amount paid (or allocated fair value in a purchase business combination), such that there is no carryover of the seller's allowance for loan losses. After acquisition, incurred losses are recognized by an increase in the allowance for loan losses.

Purchased loans that indicated evidence of credit deterioration since origination at the time of acquisition by the Company did not have a material adverse impact on the Company's key credit metrics during 2013 or during the first quarter of 2014. The key credit metrics the Company measures generally include non-performing loans, past due loans, and adversely classified loans.

Non-performing purchased loans with evidence of credit deterioration since origination totaled \$1,346,000 at June 30, 2014 compared with \$1,705,000 at December 31, 2013. The non-performing purchased loans with evidence of credit deterioration since origination represented approximately 23% of total non-performing loans at June 30, 2014 compared with approximately 20% of total non-performing loans at December 31, 2013.

Past due purchased loans with evidence of credit deterioration since origination totaled \$889,000 at June 30, 2014 and \$1,250,000 at year-end 2013. Past due purchased loans with evidence of credit deterioration since origination represented approximately 11% of total past due loans at June 30, 2014 and approximately 16% of total past due loans at year-end 2013.

Adversely classified purchased loans with evidence of credit deterioration since origination totaled \$5.1 million at June 30, 2014 compared with \$9.0 million at December 31, 2013. Adversely classified purchased loans with evidence of credit deterioration since origination represented approximately 18% of total adversely classified loans at June 30, 2014 compared with approximately 25% of total adversely classified loans at year-end 2013.

Loan impairment is reported when full repayment under the terms of the loan is not expected. If a loan is impaired, a portion of the allowance is allocated so that the loan is reported net, at the present value of estimated future cash flows using the loan's existing rate, or at the fair value of collateral if repayment is expected solely from the collateral. Commercial and industrial loans, commercial real estate loans, and agricultural loans are evaluated individually for impairment. Smaller balance homogeneous loans are evaluated for impairment in total. Such loans include real estate loans secured by one-to-four family residences and loans to individuals for household, family and other personal expenditures. Individually evaluated loans on non-accrual are generally considered impaired. Impaired loans, or portions thereof, are charged off when deemed uncollectible.

Capital Resources:



Federal banking regulations provide guidelines for determining the capital adequacy of bank holding companies and banks. These guidelines provide for a more narrow definition of core capital and assign a measure of risk to the various categories of assets. The Company is required to maintain minimum levels of capital in proportion to total risk-weighted assets and off-balance sheet exposures such as loan commitments and standby letters of credit.

Tier 1, or core capital, consists of shareholders' equity plus certain amounts of instruments commonly referred to as trust preferred securities, less goodwill, core deposit intangibles, other identifiable intangibles and certain deferred tax assets defined by bank regulations. Tier 2 capital currently consists of the amount of the allowance for loan losses which does not exceed a defined maximum allowance limit of 1.25 percent of gross risk adjusted assets and certain amounts of subordinated debenture obligations. Total capital is the sum of Tier 1 and Tier 2 capital.

The minimum requirements under these standards are generally at least a 4.0 percent leverage ratio, which is Tier 1 capital divided by defined “total assets”; 4.0 percent Tier 1 capital to risk-adjusted assets; and, an 8.0 percent total capital to risk-adjusted assets ratios. Under these guidelines, the Company, on a consolidated basis, and its subsidiary bank, have capital ratios that exceed the regulatory minimums.

The Federal Deposit Insurance Corporation Improvement Act of 1991 (FDICIA) requires federal regulatory agencies to define capital tiers. These are: well-capitalized, adequately-capitalized, under-capitalized, significantly under-capitalized, and critically under-capitalized. Under these regulations, a “well-capitalized” entity must achieve a Tier 1 risk-based capital ratio of at least 6.0 percent; a total capital ratio of at least 10.0 percent; and, a leverage ratio of at least 5.0 percent, and not be under a capital directive. The Company’s subsidiary bank was categorized as well-capitalized as of June 30, 2014.

At June 30, 2014, management was not under such a capital directive, nor was it aware of any current recommendations by banking regulatory authorities which, if they were to be implemented, would have or are reasonably likely to have, a material effect on the Company’s liquidity, capital resources or operations.

The table below presents the Company’s consolidated capital ratios under regulatory guidelines:

	Minimum for Capital Adequacy Purposes		At June 30, 2014		At December 31, 2013	
Leverage Ratio	4.00	%	9.22	%	8.78	%
Tier 1 Capital to Risk-adjusted Assets	4.00	%	12.52	%	12.12	%
Total Capital to Risk-adjusted Assets	8.00	%	13.51	%	13.07	%

In July 2013, the two federal banking regulatory agencies that have authority to regulate the Company’s capital resources and capital structure (the Board of Governors of the Federal Reserve System (FRB) and Federal Deposit Insurance Corporation (FDIC)) took action to finalize the application to the United States banking industry of new regulatory capital requirements that are established by the international banking framework commonly referred to as “Basel III” and to implement certain other changes required by the Dodd-Frank Wall Street Reform and Consumer Protection Act. These rules make significant changes to the U.S. bank regulatory capital framework, and generally increase capital requirements for banking organizations. Although the Company believes that these new rules, as they are phased in over a multi-year period commencing January 1, 2015, will in general increase the amount of capital that the Company and the Bank may be required to maintain, the Company does not presently expect that any materially burdensome compliance efforts with these final capital rules will be required of the Company prior to January 1, 2015. For additional information, also see the discussion in Item 1 of the Company’s annual report on Form 10-K for the year ended December 31, 2013.

As of June 30, 2014, shareholders’ equity increased by \$14.2 million, or 14% on an annualized basis, to \$214.3 million compared with \$200.1 million at year-end 2013. The increase in shareholders’ equity was primarily attributable to an increase of \$8.8 million in retained earnings and an increase of \$5.1 million in accumulated other comprehensive income related to a decrease in net unrealized losses in the Company’s securities available-for-sale portfolio. Shareholders’ equity represented 9.8% of total assets at June 30, 2014 and 9.3% of total assets at December 31, 2013. Shareholders’ equity included \$23.2 million of goodwill and other intangible assets at June 30, 2014 compared to \$23.9 million of goodwill and other intangible assets at year-end 2013.

Liquidity:

The Consolidated Statement of Cash Flows details the elements of changes in the Company's consolidated cash and cash equivalents. Total cash and cash equivalents decreased \$3.0 million during the six months ended June 30, 2014 ending at \$57.1 million. During the six months ended June 30, 2014, operating activities resulted in net cash inflows of \$13.2 million. Investing activities resulted in net cash outflows of \$27.0 million during the six months ended June 30, 2014. Financing activities resulted in net cash inflows for the six months ended June 30, 2014 of \$10.8 million.

The parent company is a corporation separate and distinct from its bank and other subsidiaries. The Company uses funds at the parent company level to pay dividends to its shareholders, to acquire or make other investments in other businesses or their securities or assets, to repurchase its stock from time to time, and for other general corporate purposes including debt service. The parent company does not have access at the parent-company level to the deposits and certain other sources of funds that are available to its bank subsidiary to support its operations. Instead, the parent company has historically derived most of its revenues from dividends paid to the parent company by its bank subsidiary. The Company's banking subsidiary is subject to statutory restrictions on its ability to pay dividends to the parent company. The parent company has in recent years supplemented the dividends received from its subsidiaries with borrowings. As of June 30, 2014, the parent company had approximately \$18.7 million of cash and cash equivalents available to meet its cash flow needs.

#### FORWARD-LOOKING STATEMENTS AND ASSOCIATED RISKS

The Company from time to time in its oral and written communications makes statements relating to its expectations regarding the future. These types of statements are considered "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. The Company may include forward-looking statements in filings with the Securities and Exchange Commission ("SEC"), such as this Form 10-Q, in other written materials, and in oral statements made by senior management to analysts, investors, representatives of the media, and others. Such forward looking statements can include statements about the Company's net interest income or net interest margin; its adequacy of allowance for loan losses, levels of provisions for loan losses, and the quality of the Company's loans and other assets; simulations of changes in interest rates; expected results from mergers with or acquisitions of other businesses; litigation results; tax estimates and recognition; dividend policy; parent company cash resources and cash requirements, and parent company capital resources; estimated cost savings, plans and objectives for future operations; and expectations about the Company's financial and business performance and other business matters as well as economic and market conditions and trends. They often can be identified by the use of words like "expect," "may," "will," "would," "could," "should," "intend," "project," "estimate," "believe" or "anticipate," or similar expressions.

Forward-looking statements speak only as of the date they are made, and the Company undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the forward-looking statement is made.

Readers are cautioned that, by their nature, all forward-looking statements are based on assumptions and are subject to risks, uncertainties, and other factors. Actual results may differ materially and adversely from the expectations of the Company that are expressed or implied by any forward-looking statement. The discussions in this Item 2 list some of the factors that could cause the Company's actual results to vary materially from those expressed or implied by any forward-looking statements. Other risks, uncertainties, and factors that could cause the Company's actual results to vary materially from those expressed or implied by any forward-looking statement include the unknown future direction of interest rates and the timing and magnitude of any changes in interest rates; changes in competitive conditions; the introduction, withdrawal, success and timing of asset/liability management strategies or of mergers and acquisitions and other business initiatives and strategies; changes in customer borrowing, repayment, investment and deposit practices; changes in fiscal, monetary and tax policies; changes in financial and capital markets; deterioration in general economic conditions, either nationally or locally, resulting in, among other things, credit quality deterioration; capital management activities, including possible future sales of new securities, or possible repurchases or redemptions by the Company of outstanding debt or equity securities; risks of expansion through acquisitions and mergers, such as unexpected credit quality problems of the acquired loans or other assets, unexpected attrition of the customer base of the acquired institution or branches, and difficulties in integration of the acquired operations; factors driving impairment charges on investments; the impact, extent and timing of technological changes; litigation liabilities, including related costs, expenses, settlements and judgments, or the outcome of matters before regulatory agencies, whether pending or commencing in the future; actions of the Federal Reserve Board; changes in accounting

principles and interpretations; potential increases of federal deposit insurance premium expense, and possible future special assessments of FDIC premiums, either industry wide or specific to the Company's banking subsidiary; actions of the regulatory authorities under the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Federal Deposit Insurance Act and other possible legislative and regulatory actions and reforms; and the continued availability of earnings and excess capital sufficient for the lawful and prudent declaration and payment of cash dividends. Such statements reflect our views with respect to future events and are subject to these and other risks, uncertainties and assumptions relating to the operations, results of operations, growth strategy and liquidity of the Company. Readers are cautioned not to place undue reliance on these forward-looking statements.

Investors should consider these risks, uncertainties, and other factors, in addition to those mentioned by the Company in its Annual Report on Form 10-K for its fiscal year ended December 31, 2013, and other SEC filings from time to time, when considering any forward-looking statement.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Company's exposure to market risk is reviewed on a regular basis by the Asset/Liability Committee and Boards of Directors of the parent company and its subsidiary bank. Primary market risks which impact the Company's operations are liquidity risk and interest rate risk.

The liquidity of the parent company is dependent upon the receipt of dividends from its subsidiary bank, which is subject to certain regulatory limitations. The Bank's source of funding is predominately core deposits, maturities of securities, repayments of loan principal and interest, federal funds purchased, securities sold under agreements to repurchase and borrowings from the Federal Home Loan Bank.

The Company monitors interest rate risk by the use of computer simulation modeling to estimate the potential impact on its net interest income under various interest rate scenarios, and by estimating its static interest rate sensitivity position. Another method by which the Company's interest rate risk position can be estimated is by computing estimated changes in its net portfolio value ("NPV"). This method estimates interest rate risk exposure from movements in interest rates by using interest rate sensitivity analysis to determine the change in the NPV of discounted cash flows from assets and liabilities.

NPV represents the market value of portfolio equity and is equal to the estimated market value of assets minus the estimated market value of liabilities. Computations are based on a number of assumptions, including the relative levels of market interest rates and prepayments in mortgage loans and certain types of investments. These computations do not contemplate any actions management may undertake in response to changes in interest rates, and should not be relied upon as indicative of actual results. In addition, certain shortcomings are inherent in the method of computing NPV. Should interest rates remain or decrease below current levels, the proportion of adjustable rate loans could decrease in future periods due to refinancing activity. In the event of an interest rate change, prepayment levels would likely be different from those assumed in the table. Lastly, the ability of many borrowers to repay their adjustable rate debt may decline during a rising interest rate environment.

The Company from time to time utilizes derivatives to manage interest rate risk. Management continuously evaluates the merits of such interest rate risk products but does not anticipate the use of such products to become a major part of the Company's risk management strategy.

The table below provides an assessment of the risk to NPV in the event of a sudden and sustained 2% increase and decrease in prevailing interest rates (dollars in thousands).

## Interest Rate Sensitivity as of June 30, 2014

Changes in Rates	Net Portfolio Value		Net Portfolio Value as a % of Present Value of Assets	
	Amount	% Change	NPV Ratio	Change
+2%	\$200,442	(17.16	)% 9.58	% (144) b.p.
Base	241,954	—	11.02	% —
-2%	215,705	(10.85	)% 9.63	% (139) b.p.

This Item 3 includes forward-looking statements. See "Forward-looking Statements" included in Part I, Item 2 of this Report for a discussion of certain factors that could cause the Company's actual exposure to market risk to vary materially from that expressed or implied above. These factors include possible changes in economic conditions; interest rate fluctuations, competitive product and pricing pressures within the Company's markets; and equity and

fixed income market fluctuations. Actual experience may also vary materially to the extent that the Company's assumptions described above prove to be inaccurate.

Item 4. Controls and Procedures

As of June 30, 2014, the Company carried out an evaluation, under the supervision and with the participation of its principal executive officer and principal financial officer, of the effectiveness of the design and operation of its disclosure controls and procedures. Based on this evaluation, the Company's principal executive officer and principal financial officer concluded that the Company's disclosure controls and procedures were as of that date effective in timely alerting them to material information required to be included in the Company's periodic reports filed with the Securities and Exchange Commission. There are inherent limitations to the effectiveness of systems of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective systems of disclosure controls and procedures can provide only reasonable assurances of achieving their control objectives.

There was no change in the Company's internal control over financial reporting that occurred during the Company's second fiscal quarter of 2014 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.



## PART II. OTHER INFORMATION

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

(e) The following table sets forth information regarding the Company's purchases of its common shares during each of the three months ended June 30, 2014.

Period	Total Number of Shares (or Units) Purchased	Average Price Paid Per Share (or Unit)	Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs	Maximum Number (or Approximate Dollar Value) of Shares (or Units) that May Yet Be Purchased under the Plans or Programs <sup>(1)</sup>
4/1/14 – 4/30/14	—	—	—	272,789
5/1/14 – 5/31/14	—	—	—	272,789
6/1/14 – 6/30/14	—	—	—	272,789

<sup>(1)</sup> On April 26, 2001, the Company announced that its Board of Directors had approved a stock repurchase program for up to 607,754 of its outstanding common shares, of which the Company had purchased 334,965 common shares through June 30, 2014 (both such numbers adjusted for subsequent stock dividends). The Board of Directors established no expiration date for this program. The Company purchased no shares under this program during the three months ended June 30, 2014.

Item 6. Exhibits

The exhibits described by the Exhibit Index immediately following the Signature Page of this Report are incorporated herein by reference.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GERMAN AMERICAN BANCORP, INC.

Date: August 8, 2014

By/s/Mark A. Schroeder  
Mark A. Schroeder  
Chairman and Chief Executive Officer

Date: August 8, 2014

By/s/Bradley M. Rust  
Bradley M. Rust  
Executive Vice President and Chief Financial Officer

## INDEX OF EXHIBITS

Exhibit No.	Description
10.1*	Description of Director Compensation Arrangements for the 12 month period ending June 30, 2015, is incorporated by reference from the description included in Exhibit 5.02 of the Registrant's Current Report on Form 8-K filed July 3, 2014.
31.1**	Sarbanes-Oxley Act of 2002, Section 302 Certification for Chairman of the Board and Chief Executive Officer.
31.2**	Sarbanes-Oxley Act of 2002, Section 302 Certification for Executive Vice President and Chief Financial Officer.
32.1**	Sarbanes-Oxley Act of 2002, Section 906 Certification for Chairman of the Board and Chief Executive Officer.
32.2**	Sarbanes-Oxley Act of 2002, Section 906 Certification for Executive Vice President and Chief Financial Officer.
101**+	The following materials from German American Bancorp, Inc.'s Form 10-Q Report for the quarterly period ended June 30, 2014, formatted in XBRL: (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Income, (iii) the Consolidated Statements of Comprehensive Income (Loss), (iv) the Consolidated Statements of Cash Flows, and (v) the Notes to Consolidated Financial Statements.

\*Exhibits that describe or evidence all management contracts or compensatory plans or arrangements required to be filed as exhibits to this Report are indicated by an asterisk.

\*\*Exhibits that are furnished or filed with this Report (other than through incorporation by reference to other disclosures or exhibits) are indicated by a double asterisk.

+Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 hereto are furnished and not deemed filed or part of a registration statement or prospectus for purposes of Sections 11 and 12 of the Securities Act of 1933, as amended, and are deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.