HESS CORP Form 10-K February 26, 2016

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-K

þANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the fiscal year ended December 31, 2015

or

"TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number 1-1204

**Hess Corporation** 

(Exact name of Registrant as specified in its charter)

DELAWARE 13-4921002 (State or other jurisdiction of (I.R.S. Employer

incorporation or organization) Identification Number)

1185 AVENUE OF THE AMERICAS, 10036 NEW YORK, N.Y. (Zip Code)

(Address of principal executive offices)

(Registrant's telephone number, including area code, is (212) 997-8500)

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class

Common Stock (par value \$1.00)

Depositary Shares, each representing 1/20<sup>th</sup> interest in a share of 8% Series A

Mandatory Convertible Preferred Stock (par value \$1.00)

Securities registered pursuant to Section 12(g) of the Act: None

Name of Each Exchange on

Which Registered

New York Stock Exchange

New York Stock Exchange

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes b No "

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act. Yes "No b

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No "

Indicate by check mark whether the registrant submitted electronically and posted on its Corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes b No "

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. b

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer b Accelerated filer "Non-accelerated filer "Smaller reporting company" (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No b

The aggregate market value of voting stock held by non-affiliates of the Registrant amounted to \$16,710,000,000, computed using the outstanding common shares and closing market price on June 30, 2015, the last business day of the Registrant's most recently completed second fiscal quarter.

At February 19, 2016, there were 315,240,299 shares of Common Stock outstanding.

Part III is incorporated by reference from the Proxy Statement for the 2016 annual meeting of stockholders.

# **HESS CORPORATION**

# Form 10-K

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Unless the context indicates otherwise, references to "Hess", the "Corporation", "Registrant", "we", "us", "our" and "its" references to subsidiaries.

# CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

Certain sections in this Annual Report on Form 10-K, including information incorporated by reference herein, and those made under the captions Business and Properties, Management's Discussion and Analysis of Financial Condition

and Results of Operations and Quantitative and Qualitative Disclosures about Market Risk contain "forward-looking" statements, as defined under the Private Securities Litigation Reform Act of 1995. Generally, the words "anticipate," "estimate," "expect," "forecast," "guidance," "could," "may," "should," "believe," "intend," "project," "plan," "predict," "will expressions identify forward-looking statements, which generally are not historical in nature. Forward-looking statements related to our operations are based on our current understanding, assessments, estimates and projections. Forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our historical experience and our current projections or expectations. As and when made, we believe that these forward-looking statements are reasonable. However, caution should be taken not to place undue reliance on any such forward-looking statements since such statements speak only as of the date when made and there can be no assurance that such forward-looking statements will occur. We are not obligated to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Risk factors that could materially impact future actual results are discussed under Item 1A. Risk Factors within this document.

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#### PART I

# Items 1 and 2. Business and Properties

Hess Corporation, incorporated in the State of Delaware in 1920, is a global Exploration and Production (E&P) company engaged in exploration, development, production, transportation, purchase and sale of crude oil, natural gas liquids, and natural gas with production operations located primarily in the United States (U.S.), Denmark, Equatorial Guinea, the Joint Development Area of Malaysia/Thailand (JDA), Malaysia, and Norway. The Bakken Midstream operating segment, which was established in the second quarter of 2015, provides fee-based services, including crude oil and natural gas gathering, processing of natural gas and the fractionation of natural gas liquids, transportation of crude oil by rail car, terminaling and loading crude oil and natural gas liquids, and the storage and terminaling of propane, primarily in the Bakken shale play of North Dakota. In July 2015, we sold a 50% interest in Hess Infrastructure Partners LP (HIP) for net cash consideration of approximately \$2.6 billion. HIP and its affiliates primarily comprise the Bakken Midstream operating segment.

In 2013, we announced several initiatives to continue our transformation from an integrated energy company into a more geographically focused pure play E&P company. These initiatives represented the culmination of a multi-year strategic transformation designed to leverage our lean manufacturing capabilities across unconventional assets, exploit our deepwater drilling and project development capabilities, and execute a smaller, more targeted exploration program. This transformation was completed in 2015.

During 2013 through 2015, the Corporation sold mature or lower margin E&P assets in Algeria, Azerbaijan, Indonesia, Russia, Thailand, the United Kingdom (UK) North Sea, and certain interests onshore in the U.S. In addition, the transformation plan included fully exiting the Corporation's Marketing and Refining (M&R) business, including its terminal, retail, energy marketing and energy trading operations, as well as the permanent shutdown of refining operations at its Port Reading, NJ facility. HOVENSA L.L.C. (HOVENSA), a 50/50 joint venture between the Corporation's subsidiary, Hess Oil Virgin Islands Corp. (HOVIC), and a subsidiary of Petroleos de Venezuela S.A. (PDVSA), had previously shut down its U.S. Virgin Islands refinery in 2012 and continued operating solely as an oil storage terminal through the first quarter of 2015. In September 2015, HOVENSA filed a voluntary petition for relief under Chapter 11 of the United States Bankruptcy Code in the United States District Court of the Virgin Islands. In December 2015, the Government of St. Croix ratified a new operating agreement with the buyer of HOVENSA's storage terminals, refining units, and marine infrastructure (St. Croix Facility) and in January 2016, the buyer completed the purchase of the assets of the St. Croix Facility. Under the court approved Chapter 11 plan of liquidation (the "Liquidation Plan"), HOVENSA established a liquidating trust to distribute certain assets and sale proceeds to its creditors, established an environmental response trust to administer to HOVENSA's remaining environmental obligations and will conduct an orderly wind-down of its remaining activities. See Item 3. Legal Proceedings.

See Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations for further details.

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# **Exploration and Production**

#### **Proved Reserves**

Proved reserves are calculated using the average price during the twelve month period ending December 31 determined as an unweighted arithmetic average of the price on the first day of each month within the year, unless prices are defined by contractual agreements, excluding escalations based on future conditions. Crude oil prices used in the determination of proved reserves at December 31, 2015 were \$55.10 per barrel for Brent (2014: \$101.35) and \$50.13 per barrel for WTI (2014: \$94.42). Negative reserve revisions resulting from lower crude oil prices in 2015 reduced proved reserves at December 31, 2015 by 234 million barrels of oil equivalent (boe), and represent the primary reason for the decrease in total proved reserves year-on-year. These negative revisions represent primarily proved undeveloped reserves that were not economically producible at the stipulated lower prices.

Our total proved developed and undeveloped reserves at December 31 were as follows:

					Total Barrels of		
	Crude Oi			Oil			
	,				Equivalent (BOE)		
	Natural Gas Liquids (a)		Natural Gas		(b)		
	2015	2014	2015	2014	2015	2014	
		(Million		ns of	s of (Millions of		
	(Millions of barrels)		mcf)		barrels)		
Developed							
<b>United States</b>	304	320	368	350	365	378	
Europe (c)	126	123	123	96	147	139	
Africa	148	163	137	144	171	187	
Asia	5	3	643	329	112	58	
	583	609	1,271	919	795	762	
Undeveloped							
<b>United States</b>	116	311	137	270	139	356	
Europe (c)	104	168	111	124	122	189	
Africa	24	25	11	11	26	27	
Asia	_	4	24	557	4	97	
	244	508	283	962	291	669	
Total							
<b>United States</b>	420	631	505	620	504	734	
Europe (c)	230	291	234	220	269	328	
Africa	172	188	148	155	197	214	
Asia	5	7	667	886	116	155	
	827	1,117	1,554	1,881	1,086	1,431	

- (a) Total proved reserves of natural gas liquids were 101 million barrels (proved developed 63 million barrels; proved undeveloped 38 million barrels) at December 31, 2015, and 145 million barrels (proved developed 65 million barrels; proved undeveloped 80 million barrels) at December 31, 2014. Of the total proved natural gas liquids reserves, 72% were in the U.S. and 28% were in Norway at December 31, 2015 (2014: 82% and 18%, respectively). Natural gas liquids do not sell at prices equivalent to crude oil. See the average selling prices in the table on page 8.
- (b) Reflects natural gas reserves converted on the basis of relative energy content of six mcf equals one barrel of oil equivalent (one mcf represents one thousand cubic feet). Barrel of oil equivalence does not necessarily result in price equivalence, as the equivalent price of natural gas on a barrel of oil equivalent basis has been substantially

lower than the corresponding price for crude oil over the recent past. See the average selling prices in the table on page 8.

(c) Proved reserves in Norway, which represented 21% of our total reserves at December 31, 2015 (2014: 20%), were as follows:

	Crude	Oil,			Total	
	Conde	ensate			Barre	ls of
	&				Oil	
	Natura	al Gas	Natur	al	Equiv	alent
	Liquid	ls	Gas		(BOE	(b)
	2015	2014	2015	2014	2015	2014
	(Millio	ons of	(Milli	ons	(Milli	ons
	barrels)		of mcf)		of barrels)	
Developed	98	95	84	67	112	106
Undeveloped	100	161	107	113	118	180
Total	198	256	191	180	230	286

Proved undeveloped reserves were 27% of our total proved reserves at December 31, 2015 on a boe basis (2014: 47%). Proved reserves held under production sharing contracts totaled 5% of our crude oil and natural gas liquids reserves, and 44% of our natural gas reserves at December 31, 2015 (2014: 5% and 49%, respectively).

For additional information regarding our proved oil and gas reserves, see the Supplementary Oil and Gas Data to the Consolidated Financial Statements presented on pages 83 through 91, which includes a discussion of the implications that potential sustained lower crude oil prices may have on proved reserves at December 31, 2016.

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Production

Worldwide crude oil, natural gas liquids and natural gas production was as follows:

	2015	2014	2013
Crude oil (thousands of barrels per day)			
United States			
Bakken	81	66	55
Other Onshore	10	10	10
Total Onshore	91	76	65
Offshore	56	51	43
Total United States	147	127	108
Europe			
Norway	27	25	20
Denmark	11	11	8
Russia	_	_	16
	38	36	44
A Cuita			