Janish Ronald Craig
Form 4/A
March 08, 2019

FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. *See* Instruction 1(b).

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

OMB APPROVAL	
OMB Number:	3235-0287
Expires:	January 31, 2005
Estimated average burden hours per response...	0.5

(Print or Type Responses)

1. Name and Address of Reporting Person *
Janish Ronald Craig

(Last) (First) (Middle)

PERRIGO COMPANY PLC, 515 EASTERN AVENUE

(Street)

ALLEGAN, MI 49010

(City) (State) (Zip)

2. Issuer Name **and** Ticker or Trading Symbol
PERRIGO Co plc [PRGO]

3. Date of Earliest Transaction (Month/Day/Year)
02/26/2019

4. If Amendment, Date Original Filed(Month/Day/Year)
02/28/2019

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

_____ Director _____ 10% Owner
__X__ Officer (give title below) _____ Other (specify below)
EVP, Global Op. & Supply Chain

6. Individual or Joint/Group Filing(Check Applicable Line)
_X_ Form filed by One Reporting Person
___ Form filed by More than One Reporting Person

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)		4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)			5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code	V	Amount	(A) or (D)	Price			
Ordinary Shares	02/26/2019		M (1)		804	A	$ 48.29	3,085	D	
Ordinary Shares	02/26/2019		F		273 (2)	D	$ 48.29	2,812	D	
Ordinary Shares	02/26/2019		A (3)		1,165	A	$ 48.29	3,977	D	
Ordinary Shares	02/26/2019		F		395 (4)	D	$ 48.29	3,582	D	

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474 (9-02)

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned
(*e.g.*, puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)		5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)		6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Underlying Securities (Instr. 3 and 4)		8. D Se (I
				Code	V	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares	
Restricted Stock Units	(5)	02/26/2019		M(1)			804	02/26/2019	02/26/2019	Ordinary Shares	804	

Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
Janish Ronald Craig PERRIGO COMPANY PLC 515 EASTERN AVENUE ALLEGAN, MI 49010			EVP, Global Op. & Supply Chain	

Signatures

/s/ Ronald C. Janish	03/08/2019
**Signature of Reporting Person	Date

Explanation of Responses:

* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

(1) Vesting of service-based restricted stock units granted on February 26, 2016.

(2) Due to an administrative error, the number of shares reported as withheld in the original filing was overreported by 146 shares.

(3) Vesting of performance-based restricted stock units granted on February 26, 2016.

(4) Due to an administrative error, the number of shares reported as withheld in the original filing was overreported by 211 shares.

(5) Each Restricted Stock Unit represents a contingent right to receive one Perrigo Company plc ordinary share.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.
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Other revenue	78,530	55,503	39,534
Total revenues	2,502,675	2,241,275	2,002,005
Costs and expenses:			
Operating expenses	1,093,190	1,026,577	1,022,061
Commission expenses	212,190	190,981	169,104
Cost of sales	116,542	106,024	104,049
Benefits and losses	310,839	190,429	121,105
Amortization of deferred policy acquisition costs	13,791	9,494	7,569
Lease expense	131,215	150,809	156,951
Depreciation, net of (gains) losses on disposals of (($20,888), ($23,058) and ($1,960), respectively)	208,901	189,266	227,629
Total costs and expenses	2,086,668	1,863,580	1,808,468
Earnings from operations	416,007	377,695	193,537
Interest expense	(90,371)	(88,381)	(93,347)
Pretax earnings	325,636	289,314	100,190
Income tax expense	(120,269)	(105,739)	(34,567)
Net earnings	205,367	183,575	65,623
Less: Excess of redemption value over carrying value of preferred shares redeemed	(5,908)	(178)	388
Less: Preferred stock dividends	(2,913)	(12,412)	(12,856)
Earnings available to common shareholders	$196,546	$170,985	$53,155
Basic and diluted earnings per common share	$10.09	$8.80	$2.74
Weighted average common shares outstanding: Basic and diluted	19,476,187	19,432,781	19,386,791

Related party revenues for fiscal 2012, 2011 and 2010, net of eliminations, were $48.1 million, $46.7 million and $45.9 million, respectively.

Related party costs and expenses for fiscal 2012, 2011 and 2010, net of eliminations, were $44.1 million, $39.7 million and $37.2 million, respectively.

The accompanying notes are an integral part of these consolidated financial statements.

AMERCO AND CONSOLIDATED SUBSIDIARIES

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

Fiscal Year Ended March 31, 2012	Pre-tax	Tax	Net
		(In thousands)	
Comprehensive income:			
Net earnings	$325,636	$(120,269)	$205,367
Other comprehensive income:			
Foreign currency translation	(2,854)	-	(2,854)
Unrealized gain on investments	15,094	(5,089)	10,005
Change in fair value of cash flow hedges	(9,179)	3,488	(5,691)
Postretirement benefit obligation loss	(692)	263	(429)
Total comprehensive income	$328,005	$(121,607)	$206,398

Fiscal Year Ended March 31, 2011	Pre-tax	Tax	Net
		(In thousands)	
Comprehensive income:			
Net earnings	$289,314	$(105,739)	$183,575
Other comprehensive income:			
Foreign currency translation	3,114	-	3,114
Unrealized gain on investments	7,468	(2,538)	4,930
Change in fair value of cash flow hedges	2,411	(916)	1,495
Postretirement benefit obligation gain	324	(123)	201
Total comprehensive income	$302,631	$(109,316)	$193,315

Fiscal Year Ended March 31, 2010	Pre-tax	Tax	Net
		(In thousands)	
Comprehensive income:			
Net earnings	$100,190	$(34,567)	$65,623
Other comprehensive income:			
Foreign currency translation	14,471	-	14,471
Unrealized gain on investments	20,546	(7,292)	13,254
Change in fair value of cash flow hedges	23,352	(8,874)	14,478
Postretirement benefit obligation loss	(661)	251	(410)
Total comprehensive income	$157,898	$(50,482)	$107,416

The accompanying notes are an integral part of these consolidated financial statements.

Explanation of Responses:

AMERCO AND CONSOLIDATED SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

Description	Common Stock, $0.25 Par Value	Additional Paid-In Capital	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Less: Treasury Common Stock	Less: Treasury Preferred Stock	Less: Unearned Employee Stock Ownership Plan Shares	Total Stockholders' Equity
				(In thousands)				
Balance as of March 31, 2009	$ 10,497	$ 420,588	$ (98,000)	$ 915,862	$ (525,653)	-	$ (5,665)	$ 717,629
Increase in market value of released ESOP shares	-	1,336	-	-	-	-	-	1,336
Release of unearned ESOP shares	-	-	-	-	-	-	1,111	1,111
Foreign currency translation	-	-	14,471	-	-	-	-	14,471
Unrealized gain on investments, net of tax	-	-	13,254	-	-	-	-	13,254
Fair market value of cash flow hedges, net of tax	-	-	14,478	-	-	-	-	14,478
Adjustment to post retirement benefit obligation	-	-	(410)	-	-	-	-	(410)
Net earnings	-	-	-	65,623	-	-	-	65,623
Less: Excess of redemption value over carrying value of preferred shares redeemed	-	-	-	388	-	-	-	388
Preferred stock dividends: Series A ($2.13 per share for fiscal 2010)	-	-	-	(12,856)	-	-	-	(12,856)
Redemption of preferred shares	-	-	-	-	-	(2,185)	-	(2,185)
Contribution to related party	-	72	-	-	-	-	-	72
Net activity	-	1,408	41,793	53,155	-	(2,185)	1,111	95,282

Balance as of March 31, 2010	$ 10,497	$ 421,996	$ (56,207)	$ 969,017	$ (525,653)	(2,185)	$ (4,554)	$ 812,911
Increase in market value of released ESOP shares	-	3,038	-	-	-	-	-	3,038
Release of unearned ESOP shares	-	-	-	-	-	-	1,172	1,172
Foreign currency translation	-	-	3,114	-	-	-	-	3,114
Unrealized gain on investments, net of tax	-	-	4,930	-	-	-	-	4,930
Fair market value of cash flow hedges, net of tax	-	-	1,495	-	-	-	-	1,495
Adjustment to post retirement benefit obligation	-	-	201	-	-	-	-	201
Net earnings	-	-	-	183,575	-	-	-	183,575
Less: Excess of redemption value over carrying value of preferred shares redeemed	-	-	-	(178)	-	-	-	(178)
Preferred stock dividends: Series A ($2.13 per share for fiscal 2011)	-	-	-	(12,412)	-	-	-	(12,412)
Redemption of preferred shares	-	-	-	-	-	(5,004)	-	(5,004)
Contribution to related party	-	178	-	-	-	-	-	178
Net activity	-	3,216	9,740	170,985	-	(5,004)	1,172	180,109
Balance as of March 31, 2011	$ 10,497	$ 425,212	$ (46,467)	$ 1,140,002	$ (525,653)	(7,189)	$ (3,382)	$ 993,020
Increase in market value of released ESOP shares	-	3,141	-	-	-	-	-	3,141
Release of unearned ESOP shares	-	-	-	-	-	-	984	984
Foreign currency translation	-	-	(2,854)	-	-	-	-	(2,854)
Unrealized gain on investments, net of tax	-	-	10,005	-	-	-	-	10,005

Fair market value of cash flow hedges, net of tax	-	-	(5,691)	-	-	-	-	(5,691)
Adjustment to post retirement benefit obligation	-	-	(429)	-	-	-	-	(429)
Net earnings	-	-	-	205,367	-	-	-	205,367
Less: Excess of redemption value over carrying value of preferred shares redeemed	-	-	-	(5,908)	-	-	-	(5,908)
Preferred stock dividends: Series A ($0.53 per share for fiscal 2012)	-	-	-	(2,913)	-	-	-	(2,913)
Common stock dividends: ($1.00 per share for fiscal 2012)	-	-	-	(19,484)	-	-	-	(19,484)
Redemption of preferred shares	-	-	-	-	-	(144,808)	-	(144,808)
Contribution to related party	-	5,390	-	-	-	-	-	5,390
Net activity	-	8,531	1,031	177,062	-	(144,808)	984	42,800
Balance as of March 31, 2012	$ 10,497	$ 433,743	$ (45,436)	$ 1,317,064	$ (525,653)	(151,997)	$ (2,398)	$ 1,035,820

The accompanying notes are an integral part of these consolidated financial statements.

AMERCO AND CONSOLIDATED SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

	Years Ended March 31,		
	2012	2011	2010
	(In thousands)		
Cash flows from operating activities:			
Net earnings	$205,367	$183,575	$65,623
Adjustments to reconcile net earnings to cash provided by operations:			
Depreciation	229,789	212,324	229,589
Amortization of deferred policy acquisition costs	13,791	9,494	7,569
Change in allowance for losses on trade receivables	(208)	28	(163)
Change in allowance for losses on mortgage notes	-	-	(6)
Change in allowance for inventory reserves	1,382	(674)	1,153
Net gain on sale of real and personal property	(20,888)	(23,058)	(1,960)
Net (gain) loss on sale of investments	(5,579)	(1,135)	332
Deferred income taxes	104,360	80,898	15,497
Net change in other operating assets and liabilities:			
Reinsurance recoverables and trade receivables	(77,115)	(5,966)	18,112
Inventories	(173)	(6,431)	16,759
Prepaid expenses	15,748	(4,244)	822
Capitalization of deferred policy acquisition costs	(23,166)	(25,239)	(13,934)
Other assets	5,992	28,715	34,626
Related party assets	(24,684)	(87)	2,369
Accounts payable and accrued expenses	19,469	12,547	(3,096)
Policy benefits and losses, claims and loss expenses payable	212,330	109,334	33,371
Other policyholders' funds and liabilities	(1,458)	566	(3,811)
Deferred income	4,367	1,967	396
Related party liabilities	5,281	249	(727)
Net cash provided by operating activities	664,605	572,863	402,521
Cash flow from investing activities:			
Purchase of:			
Property, plant and equipment	(589,799)	(480,418)	(259,491)
Short term investments	(286,385)	(260,766)	(322,666)
Fixed maturity investments	(220,104)	(215,931)	(149,746)
Equity securities	(9,048)	(11,550)	(17,815)
Preferred stock	(2,717)	(14,352)	(2,185)
Real estate	(7,829)	(193)	(2,310)
Mortgage loans	(127,163)	(38,558)	(1,501)
Other investments	-	(2,000)	-
Proceeds from sales of:			
Property, plant and equipment	168,912	180,411	142,869
Short term investments	300,831	310,195	319,258
Fixed maturity investments	128,486	131,981	163,654
Equity securities	10,222	1,198	-
Preferred stock	2,352	1,914	5,077
Real estate	440	1,925	771

Mortgage loans	54,840	15,156	6,107
Net cash used by investing activities	(576,962)	(380,988)	(117,978)
Cash flow from financing activities:			
Borrowings from credit facilities	237,780	321,862	72,153
Principal repayments on credit facilities	(201,888)	(288,882)	(301,966)
Debt issuance costs	(2,004)	(1,987)	(2,345)
Capital lease payments	(8,328)	(11,522)	(4,057)
Leveraged Employee Stock Ownership Plan - Repayment from loan	984	1,172	1,111
Securitization deposits	42,088	(46,031)	-
Preferred stock redemption paid	(144,289)	-	-
Preferred stock dividends paid	(2,913)	(12,412)	(12,856)
Common stock dividends paid	(19,484)	-	-
Contribution to related party	(518)	-	-
Investment contract deposits	13,854	11,580	12,856
Investment contract withdrawals	(28,027)	(34,548)	(48,552)
Net cash used by financing activities	(112,745)	(60,768)	(283,656)
Effects of exchange rate on cash	(294)	271	2,644
Increase (decrease) in cash and cash equivalents	(25,396)	131,378	3,531
Cash and cash equivalents at the beginning of period	375,496	244,118	240,587
Cash and cash equivalents at the end of period	$350,100	$375,496	$244,118

The accompanying notes are an integral part of these consolidated financial statements.

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Basis of Presentation

AMERCO, a Nevada Corporation ("AMERCO"), has a fiscal year that ends on the 31st of March for each year that is referenced. Our insurance company subsidiaries have fiscal years that end on the 31st of December for each year that is referenced. They have been consolidated on that basis. Our insurance companies' financial reporting processes conform to calendar year reporting as required by state insurance departments. Management believes that consolidating their calendar year into our fiscal year financial statements does not materially affect the financial position or results of operations. We disclose any material events occurring during the intervening period. Consequently, all references to our insurance subsidiaries' years 2011, 2010 and 2009 correspond to fiscal 2012, 2011 and 2010 for AMERCO.

Accounts denominated in non-U.S. currencies have been translated into U.S. dollars. Certain amounts reported in previous years have been reclassified to conform to the current presentation.

Note 2. Principles of Consolidation

We apply Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 810 - Consolidation ("ASC 810") in our principles of consolidation. ASC 810 addresses arrangements where a company does not hold a majority of the voting or similar interests of a variable interest entity ("VIE"). A company is required to consolidate a VIE if it has determined it is the primary beneficiary. ASC 810 also addresses the policy when a company owns a majority of the voting or similar rights and exercises effective control.

As promulgated by ASC 810, a VIE is not self-supportive due to having one or both of the following conditions: (i) it has an insufficient amount of equity for it to finance its activities without receiving additional subordinated financial support or (ii) its owners do not hold the typical risks and rights of equity owners. This determination is made upon the creation of a variable interest and is re-assessed on an on-going basis should certain changes in the operations of a VIE, or its relationship with the primary beneficiary trigger a reconsideration under the provisions of ASC 810. After a triggering event occurs the most recent facts and circumstances are utilized in determining whether or not a company is a VIE, which other company(s) have a variable interest in the entity, and whether or not the company's interest is such that it is the primary beneficiary.

In fiscal 2003 and fiscal 2002, SAC Holding Corporation and its subsidiaries ("SAC Holding Corporation") and SAC Holding II Corporation and its subsidiaries ("SAC Holding II") (collectively, "SAC Holdings") were considered special purpose entities and were consolidated based on the provisions of Emerging Issues Task Force Issue 90-15, Impact of Nonsubstantive Lessors, Residual Value Guarantees and Other Provisions in Leasing Transactions. In fiscal 2004, we evaluated our interests in SAC Holdings and we concluded that SAC Holdings were VIE's and that we were the primary beneficiary. Accordingly, we continued to include SAC Holdings in our consolidated financial statements.

Triggering events in February and March of 2004 for SAC Holding Corporation required AMERCO to reassess its involvement in specific SAC Holding Corporation entities. During these reassessments it was concluded that AMERCO was no longer the primary beneficiary, resulting in the deconsolidation of SAC Holding Corporation in fiscal 2004.

In November 2007, Blackwater contributed additional capital to its wholly-owned subsidiary, SAC Holding II. This contribution was determined by us to be material with respect to the capitalization of SAC Holding II; therefore, triggering a requirement under FASB Interpretation 46(R) for us to reassess our involvement with those entities. This required reassessment led to the conclusion that SAC Holding II had the ability to fund its own operations and execute its business plan without any future subordinated financial support; therefore, the we were no longer the primary beneficiary of SAC Holding II as of the date of Blackwater's contribution.

Accordingly, at the date AMERCO ceased to be considered the primary beneficiary of SAC Holding II and its current subsidiaries, it deconsolidated these entities. The deconsolidation was accounted for as a distribution of SAC Holding II's interests to the sole shareholder of the SAC entities. Because of AMERCO's continuing involvement with SAC Holding II and its subsidiaries, the distribution did not qualify as discontinued operations.

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

It is possible that SAC Holdings could take actions that would require us to re-determine whether SAC Holdings remains a VIE and we continually monitor whether we have become the primary beneficiary of SAC Holdings. None of the events delineated in ASC 810-10-35-4 which would require a redetermination occurred during the period being reported upon in this Annual Report on Form 10-K ("Annual Report"). Should we determine in the future that we are the primary beneficiary of SAC Holdings, we could be required to consolidate some or all of SAC Holdings within our financial statements.

Intercompany accounts and transactions have been eliminated.

Description of Legal Entities

AMERCO is the holding company for:

U-Haul International, Inc. ("U-Haul"),

Amerco Real Estate Company ("Real Estate"),

Repwest Insurance Company ("Repwest"), and

Oxford Life Insurance Company ("Oxford").

Unless the context otherwise requires, the term "Company," "we," "us" or "our" refers to AMERCO and all of its lega subsidiaries.

Description of Operating Segments

AMERCO has three reportable segments. They are Moving and Storage, Property and Casualty Insurance and Life Insurance.

The Moving and Storage operating segment includes AMERCO, U-Haul, and Real Estate and the wholly-owned subsidiaries of U-Haul and Real Estate. Operations consist of the rental of trucks and trailers, sales of moving supplies, sales of towing accessories, sales of propane, rental of self-storage spaces to the "do-it-yourself" mover and management of self-storage properties owned by others. Operations are conducted under the registered trade name U-Haul® throughout the United States and Canada.

The Property and Casualty Insurance operating segment includes Repwest and its wholly-owned subsidiaries and ARCOA risk retention group ("ARCOA"). Property and Casualty Insurance provides loss adjusting and claims handling for U-Haul through regional offices across North America. The Property and Casualty Insurance operating segment also underwrites components of the Safemove, Safetow, Super Safemove and Safestor protection packages to U-Haul customers. The business plan for the Property and Casualty Insurance operating segment includes offering property and casualty products in other U-Haul related programs. ARCOA is a group captive insurer owned by us and our wholly-owned subsidiaries whose purpose is to provide insurance products related to the moving and storage business.

The Life Insurance operating segment includes Oxford and its wholly-owned subsidiaries. Oxford provides life and health insurance products primarily to the senior market through the direct writing and reinsuring of life insurance, Medicare supplement and annuity policies.

Note 3. Accounting Policies

Use of Estimates

The preparation of financial statements in conformity with the generally accepted accounting principles (“GAAP”) in the United States requires management to make estimates and judgments that affect the amounts reported in the financial statements and accompanying notes. The accounting policies that we deem most critical to us and that require management’s most difficult and subjective judgments include the principles of consolidation, the recoverability of property, plant and equipment, the adequacy of insurance reserves, the recognition and measurement of impairments for investments accounted for under ASC 320 - Investments - Debt and Equity Securities and the recognition and measurement of income tax assets and liabilities. The actual results experienced by us may differ from management’s estimates.

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Cash and Cash Equivalents

We consider cash equivalents to be highly liquid debt securities with insignificant interest rate risk with original maturities from the date of purchase of three months or less.

Financial instruments that potentially subject us to concentrations of credit risk consist principally of cash deposits. Accounts at each United States financial institution are insured by the Federal Deposit Insurance Corporation ("FDIC") up to $250,000. Accounts at each Canadian financial institution are insured by the Canada Deposit Insurance Corporation ("CDIC") up to $100,000 CAD per account. At March 31, 2012 and March 31, 2011, we had $294.6 million and $343.9 million, respectively, in excess of insured limits. To mitigate this risk, we select financial institutions based on their credit ratings and financial strength.

Investments

Fixed Maturities and Marketable Equities. Fixed maturity investments consist of either marketable debt, equity or redeemable preferred stocks. As of the balance sheet dates, all of our investments in these securities were classified as available-for-sale. Available-for-sale investments are reported at fair value, with unrealized gains or losses recorded net of taxes and applicable adjustments to deferred policy acquisition costs in stockholders' equity. Fair value for these investments is based on quoted market prices, dealer quotes or discounted cash flows. The cost of investments sold is based on the specific identification method.

In determining if and when a decline in market value below carrying value is an other-than-temporary impairment, management makes certain assumptions or judgments in its assessment including but not limited to: ability to hold the security, quoted market prices, dealer quotes, discounted cash flows, industry factors, financial factors, and issuer specific information. Other-than-temporary impairments, to the extent of the decline, as well as realized gains or losses on the sale or exchange of investments are recognized in the current period operating results.

Mortgage Loans and Notes on Real Estate. Mortgage loans and notes on real estate are reported at their unpaid balance, net of any allowance for possible losses and any unamortized premium or discount.

Recognition of Investment Income. Interest income from bonds and mortgage notes is recognized when earned. Dividends on common and preferred stocks are recognized on the ex-dividend dates. Realized gains and losses on the sale or exchange of investments are recognized at the trade date.

Fair Values

Fair values of cash equivalents approximate carrying value due to the short period of time to maturity. Fair values of short-term investments, investments available-for-sale, long-term investments, mortgage loans and notes on real estate, and interest rate swap contracts are based on quoted market prices, dealer quotes or discounted cash flows. Fair values of trade receivables approximate their recorded value.

Our financial instruments that are exposed to concentrations of credit risk consist primarily of temporary cash investments, trade receivables, reinsurance recoverables and notes receivable. Limited credit risk exists on trade receivables due to the diversity of our customer base and their dispersion across broad geographic markets. We place our temporary cash investments with financial institutions and limits the amount of credit exposure to any one financial institution.

We have mortgage receivables, which potentially expose us to credit risk. The portfolio of notes is principally collateralized by self-storage facilities and commercial properties. We have not experienced any material losses related to the notes from individual notes or groups of notes in any particular industry or geographic area. The estimated fair values were determined using the discounted cash flow method and using interest rates currently offered for similar loans to borrowers with similar credit ratings.

The carrying amount of long-term debt and short-term borrowings are estimated to approximate fair value as the actual interest rate is consistent with the rate estimated to be currently available for debt of similar term and remaining maturity.

Other investments including short-term investments are substantially current or bear reasonable interest rates. As a result, the carrying values of these financial instruments approximate fair value.

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Derivative Financial Instruments

Our objective for holding derivative financial instruments is to manage interest rate risk exposure primarily through entering interest rate swap agreements. An interest rate swap is a contractual exchange of interest payments between two parties. A standard interest rate swap involves the payment of a fixed rate times a notional amount by one party in exchange for a floating rate times the same notional amount from another party. As interest rates change, the difference to be paid or received is accrued and recognized as interest expense or income over the life of the agreement. We do not enter into these instruments for trading purposes. Counterparties to the our interest rate swap agreements are major financial institutions. In accordance with ASC 815 - Derivatives and Hedging, we recognize interest rate swap agreements on the balance sheet at fair value, which is classified as prepaid expenses (asset) or accrued expenses (liability). Derivatives that are not designated as cash flow hedges for accounting purposes must be adjusted to fair value through income. If the derivative qualifies and is designated as a cash flow hedge, changes in its fair value will either be offset against the change in fair value of the hedged item through earnings or recognized in other comprehensive income (loss) until the hedged item is recognized in earnings. See Note 11, Derivatives of the Notes to Consolidated Financial Statements.

Inventories, net

Inventories, net were as follows:

	March 31,	
	2012	2011
	(In thousands)	
Truck and trailer parts and accessories (a)	$52,973	$53,212
Hitches and towing components (b)	13,877	12,797
Moving supplies and propane (b)	7,156	7,822
Subtotal	74,006	73,831
Less: LIFO reserves	(14,541)	(13,294)
Less: excess and obsolete reserves	(730)	(595)
Total	$58,735	$59,942

(a) Primarily held for internal usage, including equipment manufacturing and repair
(b) Primarily held for retail sales

Inventories consist primarily of truck and trailer parts and accessories used to manufacture and repair rental equipment as well as products and accessories available for retail sale. Inventory is held at our owned locations; our independent dealers do not hold any of our inventory.

Inventory cost is primarily determined using the last-in first-out method (“LIFO”). Inventories valued using LIFO consisted of approximately 96% and 95% of the total inventories for March 31, 2012 and 2011, respectively. Had we utilized the first-in first-out method (“FIFO”), stated inventory balances would have been $14.5 million and $13.3 million higher at March 31, 2012 and 2011, respectively. In fiscal 2012, the positive effect on income due to liquidation of a portion of the LIFO inventory was $0.8 million.

Property, Plant and Equipment

Property, plant and equipment are stated at cost. Interest expense incurred during the initial construction of buildings and rental equipment is considered part of cost. Depreciation is computed for financial reporting purposes using the straight line or an accelerated method based on a declining balance formula over the following estimated useful lives: rental equipment 2-20 years and buildings and non-rental equipment 3-55 years. We follow the deferral method of accounting based on ASC 908 - Airlines for major overhauls in which engine overhauls are capitalized and amortized over five years and transmission overhauls are capitalized and amortized over three years. Routine maintenance costs are charged to operating expense as they are incurred. Gains and losses on dispositions of property, plant and equipment are netted against

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

depreciation expense when realized. The net amount of (gains) or losses netted against depreciation expense were ($20.9) million, ($23.1) million and ($2.0) million during fiscal 2012, 2011 and 2010, respectively. Equipment depreciation is recognized in amounts expected to result in the recovery of estimated residual values upon disposal, i.e., minimize gains or losses. In determining the depreciation rate, historical disposal experience, holding periods and trends in the market for vehicles are reviewed.

We regularly perform reviews to determine whether facts and circumstances exist which indicate that the carrying amount of assets, including estimates of residual value, may not be recoverable or that the useful life of assets are shorter or longer than originally estimated. Reductions in residual values (i.e., the price at which we ultimately expect to dispose of revenue earning equipment) or useful lives will result in an increase in depreciation expense over the life of the equipment. Reviews are performed based on vehicle class, generally subcategories of trucks and trailers. We assess the recoverability of our assets by comparing the projected undiscounted net cash flows associated with the related asset or group of assets over their estimated remaining lives against their respective carrying amounts. We consider factors such as current and expected future market price trends on used vehicles and the expected life of vehicles included in the fleet. Impairment, if any, is based on the excess of the carrying amount over the fair value of those assets. In fiscal 2010, we reduced the carrying value of certain older trucks by $9.1 million or $0.47 per share before income taxes, in which the tax effect was $0.17 per share. If asset residual values are determined to be recoverable, but the useful lives are shorter or longer than originally estimated, the net book value of the assets is depreciated over the newly determined remaining useful lives.

In fiscal 2006, management performed an analysis of the expected economic value of new rental trucks and determined that additions to the fleet resulting from purchase should be depreciated on an accelerated method based upon a declining formula. The salvage value and useful life assumptions of the rental truck fleet remain unchanged. Under the declining balances method (2.4 times declining balance), the book value of a rental truck is reduced approximately 16%, 13%, 11%, 9%, 8%, 7%, and 6% during years one through seven, respectively and then reduced on a straight line basis an additional 10% by the end of year fifteen. Whereas, a standard straight line approach would reduce the book value by approximately 5.3% per year over the life of the truck. For the affected equipment, the accelerated depreciation was $54.6 million, $44.8 million and $49.1 million greater than what it would have been if calculated under a straight line approach for fiscal 2012, 2011 and 2010, respectively.

Although we intend to sell our used vehicles for prices approximating book value, the extent to which we realize a gain or loss on the sale of used vehicles is dependent upon various factors including but not limited to, the general state of the used vehicle market, the age and condition of the vehicle at the time of its disposal and the depreciation rates with respect to the vehicle. We typically sell our used vehicles at our sales centers throughout North America, on our web site at uhaul.com/trucksales or by phone at 1-866-404-0355. Additionally, we sell a large portion of our pickup and cargo van fleet at automobile dealer auctions.

The carrying value of surplus real estate, which is lower than market value at the balance sheet date, was $14.8 million and $9.7 million for fiscal 2012 and 2011, respectively, and is included in Investments, other.

Receivables

Accounts receivable include trade accounts from moving and self-storage customers and dealers, insurance premiums and amounts due from re-insurers, less management’s estimate of uncollectible accounts.

Insurance premiums receivable for policies that are billed through contracted agents are recorded net of commission's payable. A commission payable is recorded as a separate liability for those premiums that are billed direct.

Reinsurance recoverables include case reserves and actuarial estimates of claims incurred but not reported. These receivables are not expected to be collected until after the associated claim has been adjudicated and billed to the re-insurer. The reinsurance recoverables may have little or no allowance for doubtful accounts due to the fact that reinsurance is typically procured from carriers with strong credit ratings. Furthermore, we do not cede losses to a re-insurer if the carrier is deemed financially unable to perform on the contract. Reinsurance recoverables also include insurance ceded to other insurance companies.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Notes and mortgage receivables include accrued interest and are reduced by discounts and amounts considered by management to be uncollectible.

Policy Benefits and Losses, Claims and Loss Expenses Payable

Life Insurance’s liabilities for life insurance and certain annuity and health policies are established to meet the estimated future obligations of policies in force, and are based on mortality, morbidity and withdrawal assumptions from recognized actuarial tables which contain margins for adverse deviation. Liabilities for health, disability and other policies include estimates of payments to be made on insurance claims for reported losses and estimates of losses incurred, but not yet reported. Oxford’s liabilities for deferred annuity contracts consist of contract account balances that accrue to the benefit of the policyholders.

Repwest’s liability for reported and unreported losses is based on Repwest’s historical data along with industry averages. The liability for unpaid loss adjustment expenses is based on historical ratios of loss adjustment expenses paid to losses paid. Amounts recoverable from re-insurers on unpaid losses are estimated in a manner consistent with the claim liability associated with the re-insured policy. Adjustments to the liability for unpaid losses and loss expenses as well as amounts recoverable from re-insurers on unpaid losses are charged or credited to expense in the periods in which they are made.

Due to the nature of the underlying risks and high degree of uncertainty associated with the determination of the liability for future policy benefits and claims, the amounts to be ultimately paid to settle these liabilities cannot be precisely determined and may vary significantly from the estimated liability, especially for long-tailed casualty lines of business such as excess workers’ compensation. As a result of the long-tailed nature of the excess workers’ compensation policies written by Repwest during 1983 through 2002, and similar policies assumed by Repwest during 2001 through 2003, it may take a number of years for claims to be fully reported and finally settled.

On a regular basis insurance reserve adequacy is reviewed by management to determine if existing assumptions need to be updated. In the third quarter of fiscal 2012, Repwest conducted a more in-depth review of its excess workers’ compensation claims as new information regarding recent loss trends emerged. This review also included a review of reinsured claims handled by a third party administrator related to the same line of business. Based upon these reviews Repwest strengthened its reserves for its excess workers’ compensation business by $48.3 million in the third quarter of fiscal 2012. After the estimated tax effect of $16.9 million this reduced earnings per share for fiscal 2012 by $1.61 per share. While management is continually monitoring the status of expected losses through a rolling review of the claim inventory and regularly reviews the adequacy of the established liability for unpaid claims and claims adjustment expense, there can be no assurance that our loss reserves will not develop adversely and have a material adverse effect on our results of operations. As a result of our review during the third quarter of fiscal 2012, it was determined that there was a need to strengthen loan loss reserves, reflecting adverse development in prior accident years in lines of business with long reporting tails. The excess workers’ compensation line comprises a majority of the total charge. These adjustments represent management’s current best estimate of the ultimate losses of the underlying claims and were recognized in the third quarter of fiscal 2012 based upon the timing of when the information developed.

In determining the assumptions for calculating workers’ compensation reserves, management considers multiple factors including the following:

- Claimant longevity
- Cost trends associated with claimant treatments
- Changes in ceding entity and third party administrator reporting practices
- Changes in environmental factors including legal and regulatory
- Current conditions affecting claim settlements
- Future economic conditions including inflation

Significant variables that led to the third quarter reserve strengthening were cost trends associated with claimant treatments, changes related to ceding entity and third party administrator reporting practices, projected longevity of claimants terms and assumptions for future claim settlements.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

As part of this latest review, we have reserved each claim based upon the accumulation of current claim costs projected through the claimants' life expectancy, and then adjusted for applicable reinsurance arrangements. Management reviews each claim bi-annually to determine if the estimated life-time claim costs have increased and then adjusts the reserve estimate accordingly at that time. We have factored in an estimate of what the potential cost increases could be in our IBNR liability. We have not assumed settlement of the existing claims in calculating the reserve amount, unless it is in the final stages of completion.

Continued increases in claim costs, including medical inflation and new treatments and medications could lead to future adverse development resulting in additional reserve strengthening. Conversely, settlement of existing claims or if injured workers return to work or expire prematurely, could lead to future positive development.

Self-Insurance Reserves

U-Haul retains the risk for certain public liability and property damage programs related to the rental equipment. The consolidated balance sheets include $380.1 million and $397.4 million of liabilities related to these programs as of March 31, 2012 and 2011, respectively. These liabilities are recorded in Policy benefits and losses, claims and loss expenses payable. Management takes into account losses incurred based upon actuarial estimates, past experience, current claim trends, as well as social and economic conditions. This liability is subject to change in the future based upon changes in the underlying assumptions including claims experience, frequency of incidents, and severity of incidents. Based upon additional claims information obtained through the passage of time, we reduced our self-insurance reserve balance associated with prior accident years by $20 million and $15 million in fiscal 2012 and 2011, respectively.

Additionally, as of March 31, 2012 and 2011, the consolidated balance sheets include liabilities of $6.7 million and $6.9 million, respectively, related to our provided medical plan benefits for eligible employees. We estimate this liability based on actual claims outstanding as of the balance sheet date as well as an actuarial estimate of claims incurred but not reported. This liability is reported net of estimated recoveries from excess loss reinsurance policies with unaffiliated insurers of $0.1 million and $0.3 million for fiscal 2012 and 2011, respectively. These amounts are recorded in Accounts payable and accrued expenses on the consolidated balance sheets.

Revenue Recognition

Self-moving rentals are recognized for the period that trucks and moving equipment are rented. Self-storage revenues, based upon the number of paid storage contract days, are recognized as earned during the period. Sales of self-moving and self-storage related products are recognized at the time that title passes and the customer accepts delivery. Property and casualty, traditional life and Medicare supplement insurance premiums are recognized as revenue over the policy periods. For products where premiums are due over a significantly shorter duration than the period over which benefits are provided, such as our single premium whole life product, premiums are recognized when received and excess profits are deferred and recognized in relation to the insurance in force. Interest and investment income are recognized as earned.

Amounts collected from customers for sales tax are recorded on a net basis.

Advertising

All advertising costs are expensed as incurred. Advertising expense was $10.3 million, $14.9 million and $20.2 million in fiscal 2012, 2011 and 2010, respectively.

Deferred Policy Acquisition Costs

Commissions and other costs that fluctuate with and are primarily related to the acquisition or renewal of certain insurance premiums are deferred. For the Life Insurance operating segment's life and health insurance products, these costs are amortized, with interest, in relation to revenue such that costs are realized as a constant percentage of revenue. For its annuity insurance products the costs are amortized, with interest, in relation to the present value of actual and expected gross profits.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Environmental Costs

Liabilities are recorded when environmental assessments and remedial efforts, if applicable, are probable and the costs can be reasonably estimated. The amount of the liability is based on management’s best estimate of undiscounted future costs. Certain recoverable environmental costs related to the removal of underground storage tanks or related contamination are capitalized and amortized over the estimated useful lives of the properties. These costs improve the safety or efficiency of the property or are incurred in preparing the property for sale.

Income Taxes

AMERCO files a consolidated tax return with all of its legal subsidiaries. In accordance with ASC 740 - Income Taxes (“ASC 740”), the provision for income taxes reflects deferred income taxes resulting from changes in temporary differences between the tax basis of assets and liabilities and their reported amounts in the financial statements.

Comprehensive Income (Loss)

Comprehensive income (loss) consists of net earnings, foreign currency translation adjustments, unrealized gains and losses on investments, the change in fair value of cash flow hedges and the change in postretirement benefit obligation.

Recent Accounting Pronouncements

In October 2010, the FASB issued ASU 2010-26, Financial Services – Insurance (Topic 944) which amended FASB ASC 944-30 to provide further guidance regarding the capitalization of costs relating to the acquisition or renewal of insurance contracts. Specifically, only qualifying costs associated with successful contract acquisitions are permitted to be deferred. The amended guidance is effective for fiscal years beginning after December 15, 2011 (and for interim periods within such years), with early adoption permitted as of the beginning of the entity's annual reporting period. The amended guidance should be applied prospectively, but retrospective application for all prior periods is allowed. We do not believe that the adoption of this statement will have a material impact on our financial statements.

In May 2011, the FASB issued ASU 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and International Financial Reporting Standards (“IFRS”) (“ASU 2011-04”). This pronouncement was issued to provide a consistent definition of fair value and ensure that the fair value measurement and disclosure requirements are similar between U.S. GAAP and IFRS. ASU 2011-04 changes certain fair value measurement principles and enhances the disclosure requirements particularly for Level 3 fair value measurements. This pronouncement is effective for reporting periods beginning on or after December 15, 2011, with early adoption prohibited. The new guidance will require prospective application. We do not believe that the adoption of this statement will have a material impact on our financial statements.

In June 2011, the FASB issued ASU 2011-05, Presentation of Comprehensive Income (“ASU 2011-05”). ASU 2011-05 requires the presentation of comprehensive income in either (1) a continuous statement of comprehensive income or (2) two separate but consecutive statements. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of equity. In December 2011, the FASB issued ASU 2011-12, Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other

Comprehensive Income in Accounting Standards Update No. 2011-05 ("ASU 2011-12"), which defers the requirement within ASU 2011-05 to present on the face of the financial statements the effects of reclassifications out of accumulated other comprehensive income on the components of net income and other comprehensive income for all periods presented. During the deferral, entities should continue to report reclassifications out of accumulated other comprehensive income consistent with the presentation requirements in effect prior to the issuance of ASU 2011-05. The standards will be effective for public companies during the interim and annual periods beginning after December 15, 2011, with early adoption permitted. The adoption of the standards did not have a material effect on our consolidated financial statements.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

From time to time, new accounting pronouncements are issued by the FASB or the SEC that are adopted by us as of the specified effective date. Unless otherwise discussed, these ASU's entail technical corrections to existing guidance or affect guidance related to specialized industries or entities and therefore will have minimal, if any, impact on our financial position or results of operations upon adoption.

Note 4. Earnings Per Share

Net earnings for purposes of computing earnings per common share are net earnings less preferred stock dividends paid, adjusted for the price paid by us for the redemption of our preferred stock less its carrying value on our balance sheet. Preferred stock dividends include accrued dividends of AMERCO. Preferred stock dividends paid to or accrued for entities that are part of the consolidated group are eliminated in consolidation.

The weighted average common shares outstanding exclude post-1992 shares of the employee stock ownership plan that have not been committed to be released. The unreleased shares, net of shares committed to be released, were 110,504; 153,069; and 199,363 as of March 31, 2012, 2011, and 2010, respectively.

On June 1, 2011, we redeemed all 6,100,000 shares of our issued and outstanding Series A 8½% Preferred Stock ("Series A Preferred") at a redemption price of $25 per share plus accrued dividends through that date. Pursuant to ASC 260 – Earnings Per Share ("ASC 260"), for earnings per share purposes, we recognized the deficit of the carrying amount of the Series A Preferred over the consideration paid to redeem the shares.

The Series A Preferred was recorded in our Additional Paid-In Capital account, net of original issue costs at $146.3 million prior to the redemption. We paid $152.5 million to redeem the shares on June 1, 2011, of which $7.7 million was paid to our insurance subsidiaries in exchange for their holdings. The difference between what was paid to redeem the shares less their carrying amount on our balance sheet, reduced by our insurance subsidiaries holdings was $5.9 million. This amount was recognized as a reduction to our earnings available to our common shareholders for the purposes of computing earnings per share for fiscal 2012.

From January 1, 2009 through March 31, 2011, our insurance subsidiaries purchased 308,300 shares of our Series A Preferred on the open market for $7.2 million. Pursuant to ASC 260 we recognized $0.2 million charge to net earnings for fiscal 2011 in connection with these purchases, and we recognized a $0.4 million gain as the amount paid was less than our adjusted carrying value.

Note 5. Reinsurance Recoverables and Trade Receivables, Net

Reinsurance recoverables and trade receivables, net were as follows:

	March 31,	
	2012	2011
	(In thousands)	
Reinsurance recoverable	$240,824	$183,786
Trade accounts receivable	37,323	19,615
Paid losses recoverable	1,124	1,048
Accrued investment income	9,911	7,963
Premiums and agents' balances	1,717	1,297

Independent dealer receivable	402	424
Other receivable	7,801	7,853
	299,102	221,986
Less: Allowance for doubtful accounts	(1,128)	(1,336)
	$297,974	$220,650

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AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Note 6. Investments

Expected maturities may differ from contractual maturities as borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

We deposit bonds with insurance regulatory authorities to meet statutory requirements. The adjusted cost of bonds on deposit with insurance regulatory authorities was $16.1 million and $13.9 million at March 31, 2012 and 2011, respectively.

Available-for-Sale Investments

Available-for-sale investments at March 31, 2012 were as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses More than 12 Months	Gross Unrealized Losses Less than 12 Months	Estimated Market Value
			(In thousands)		
U.S. treasury securities and government obligations	$29,152	$2,964	$(18)	$(9)	$32,089
U.S. government agency mortgage-backed securities	48,938	4,866	(1)	(7)	53,796
Obligations of states and political subdivisions	142,824	9,435	-	(147)	152,112
Corporate securities	445,433	33,350	(619)	(2,236)	475,928
Mortgage-backed securities	11,572	282	(38)	(5)	11,811
Redeemable preferred stocks	24,370	1,066	(1,627)	(632)	23,177
Common stocks	27,736	37	(9,720)	(174)	17,879
	$730,025	$52,000	$(12,023)	$(3,210)	$766,792

Available-for-sale investments at March 31, 2011 were as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses More than 12 Months	Gross Unrealized Losses Less than 12 Months	Estimated Market Value
			(In thousands)		
U.S. treasury securities and government obligations	$34,522	$2,021	$(20)	$(4)	$36,519
U.S. government agency mortgage-backed securities	74,721	6,208	-	(4)	80,925

Obligations of states and political subdivisions	79,020	1,203	(389)	(3,113)	76,721
Corporate securities	389,167	21,559	(794)	(1,177)	408,755
Mortgage-backed securities	6,740	223	(108)	(7)	6,848
Redeemable preferred stocks	31,190	1,910	(934)	(86)	32,080
Common stocks	28,293	8,153	(108)	(10,380)	25,958
Less: Preferred stock of AMERCO held by subsidiaries	(7,190)	(807)	-	-	(7,997)
	$636,463	$40,470	$(2,353)	$(14,771)	$659,809

The tables above include gross unrealized losses that are not deemed to be other-than-temporarily impaired, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position.

We sold available-for-sale securities with a fair value of $141.1 million, $134.7 million and $168.6 million in fiscal 2012, 2011 and 2010, respectively. The gross realized gains on these sales totaled $5.9 million, $2.0 million and $2.8 million in fiscal 2012, 2011 and 2010, respectively. We realized gross losses on these sales of $0.2 million, $0.2 million and $2.0 million in fiscal 2012, 2011 and 2010, respectively.

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

The unrealized losses of more than twelve months in the table on the previous page are considered temporary declines. The majority of this unrealized loss is related to the our long term investments in 1.8 million shares of Bank of America common stock. We track each investment with an unrealized loss and evaluate them on an individual basis for other-than-temporary impairments including obtaining corroborating opinions from third party sources, performing trend analysis and reviewing management's future plans. Certain of these investments may have declines determined by management to be other-than-temporary and we recognized these write-downs through earnings. We recognized other-than-temporary impairments of $0.1 million, $0.8 million and $2.2 million in fiscal 2012, 2011 and 2010, respectively.

The investment portfolio primarily consists of corporate securities and U.S. government securities. We believe we monitor our investments as appropriate. Our methodology of assessing other-than-temporary impairments is based on security-specific analysis as of the balance sheet date and considers various factors including the length of time to maturity, the extent to which the fair value has been less than the cost, the financial condition and the near-term prospects of the issuer, and whether the debtor is current on its contractually obligated interest and principal payments. Nothing has come to management's attention that would lead to the belief that each issuer would not have the ability to meet the remaining contractual obligations of the security, including payment at maturity. We have the ability and intent not to sell its fixed maturity and common stock investments for a period of time sufficient to allow us to recover our costs.

The portion of other-than-temporary impairment related to a credit loss is recognized in earnings. The significant inputs utilized in the evaluation of mortgage backed securities credit losses include ratings, delinquency rates, and prepayment activity. The significant inputs utilized in the evaluation of asset backed securities credit losses include the time frame for principal recovery and the subordination and value of the underlying collateral.

Credit losses recognized in earnings for which a portion of an other-than-temporary impairment was recognized in other comprehensive income were as follows:

	Credit Loss
	(In thousands)
Balance at March 31, 2011	$552
Additions:	
Other-than-temporary impairment not previously recognized	-
Balance at March 31, 2012	$552

The adjusted cost and estimated market value of available-for-sale investments at March 31, 2012 and 2011, respectively, by contractual maturity, were as follows:

	March 31, 2012		March 31, 2011	
	Amortized Cost	Estimated Market Value	Amortized Cost	Estimated Market Value
		(In thousands)		
Due in one year or less	$40,219	$40,688	$45,149	$45,760

Due after one year through five years	157,444	165,852	153,389	161,685
Due after five years through ten years	176,694	188,225	128,973	136,343
Due after ten years	291,990	319,160	249,919	259,132
	666,347	713,925	577,430	602,920
Mortgage backed securities	11,572	11,811	6,740	6,848
Redeemable preferred stocks	24,370	23,177	31,190	32,080
Equity securities	27,736	17,879	28,293	25,958
Less: Preferred stock of AMERCO held by subsidiaries	-	-	(7,190)	(7,997)
	$730,025	$766,792	$636,463	$659,809

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AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Investments, other

The carrying value of other investments was as follows:

	March 31,	
	2012	2011
	(In thousands)	
Mortgage loans, net	$166,249	$94,554
Short-term investments	57,319	77,745
Real estate	20,032	18,777
Policy loans	15,677	4,404
Other equity investments	6,354	6,388
	$265,631	$201,868

Short-term investments consist primarily of investments in money market funds, mutual funds and any other investments with short-term characteristics that have original maturities of less than one year at acquisition. These investments are recorded at cost, which approximates fair value.

Mortgage loans are carried at the unpaid balance, less an allowance for probable losses and any unamortized premium or discount. The allowance for probable losses was $0.4 million as of March 31, 2012 and 2011. The estimated fair value of these loans as of March 31, 2012 and 2011 approximated the carrying value. These loans represent first lien mortgages held by us.

Real estate obtained through foreclosure and held for sale is carried at the lower of fair value at time of foreclosure or current estimated fair value less cost to sell. Equity investments are carried at cost and assessed for impairment.

Insurance policy loans are carried at their unpaid balance.

Note 7. Other Assets

Other assets were as follows:

	March 31,	
	2012	2011
	(In thousands)	
Deposits (debt-related)	$61,154	$103,191
Cash surrender value of life insurance policies	29,785	28,784
Excess of loss reinsurance recoverable	15,000	15,000
Deferred charges	10,647	13,076
Income taxes recoverable	470	2,850
Other	3,469	3,732
	$120,525	$166,633

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AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Note 8. Net Investment and Interest Income

Net investment and interest income, were as follows:

	Years Ended March 31,		
	2012	2011	2010
	(In thousands)		
Fixed maturities	$41,439	$32,782	$31,234
Real estate	81	361	(56)
Insurance policy loans	489	259	262
Mortgage loans	7,002	5,249	5,226
Short-term, amounts held by ceding reinsurers, net and other investments	1,084	749	1,110
Investment income	50,095	39,400	37,776
Less: investment expenses	(1,338)	(1,269)	(1,020)
Less: interest credited on annuity policies	(9,352)	(10,084)	(11,000)
Investment income - Related party	24,795	24,614	24,233
Net investment and interest income	$64,200	$52,661	$49,989

Note 9. Borrowings

Long-Term Debt

Long-term debt was as follows:

			March 31,	
	2012 Rate (a)	Maturities	2012	2011
			(In thousands)	
Real estate loan (amortizing term)	6.93%	2018	$245,000	$255,000
Real estate loan (revolving credit)	-	2018	-	-
Real estate loan (amortizing term)	2.14%	2016	25,451	11,222
Real estate loan (revolving credit)	1.74%	2013	23,920	-
Senior mortgages	5.47% - 5.75%	2015	459,822	476,783
Working capital loan (revolving credit)	-	2013	-	-
Fleet loans (amortizing term)	3.52% - 7.95%	2012-2018	384,888	325,591
Fleet loan (securitization)	4.90% - 5.56%	2014-2017	228,655	271,290
Other obligations	3.00% - 9.57%	2012-2042	118,475	57,956
Total notes, loans and leases payable			$1,486,211	$1,397,842

(a) Interest rate as of March 31, 2012, including the effect of applicable hedging instruments

Real Estate Backed Loans

Real Estate Loan

Amerco Real Estate Company and certain of its subsidiaries and U-Haul Company of Florida are borrowers under a Real Estate Loan. The loan has a final maturity date of August 2018. The loan is comprised of a term loan facility with initial availability of $300.0 million and a revolving credit facility with current availability of $198.8 million. As of March 31, 2012, the outstanding balance on the Real Estate Loan was $245.0 million and we had the full $198.8 million available to be drawn. U-Haul International, Inc. is a guarantor of this loan.

The amortizing term portion of the Real Estate Loan requires monthly principal and interest payments, with the unpaid loan balance and accrued and unpaid interest due at maturity. The revolving credit portion of the Real Estate Loan requires monthly interest payments when drawn, with the unpaid loan balance and any accrued and unpaid interest due at maturity. The Real Estate Loan is secured by various properties owned by the borrowers.

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

The interest rate for the amortizing term portion, per the provisions of the amended loan agreement, is the applicable London Inter-Bank Offer Rate (“LIBOR”) plus the applicable margin. At March 31, 2012, the applicable LIBOR was 0.25% and the applicable margin was 1.50%, the sum of which was 1.75%. The rate on the term facility portion of the Real Estate Loan is hedged with an interest rate swap fixing the rate at 6.93% based on current margin.

The interest rate for the revolving credit facility, per the provision of the amended loan agreement, is the applicable LIBOR plus the applicable margin. The margin ranges from 1.50% to 2.00%.

The default provisions of the Real Estate Loan include non-payment of principal or interest and other standard reporting and change-in-control covenants. There are limited restrictions regarding our use of the funds.

Amerco Real Estate Company and a subsidiary of U-Haul International, Inc. entered into a revolving credit construction loan effective June 29, 2006. This loan was modified and extended on June 27, 2011. The loan is now comprised of a term loan facility with an initial availability of $26.1 million and a final maturity of June 2016. As of March 31, 2012, the outstanding balance was $25.5 million.

This Real Estate Loan requires monthly principal and interest payments, with the unpaid loan balance and any accrued and unpaid interest due at maturity. The interest rate, per the provision of this loan agreement, is the applicable LIBOR plus a margin of 1.90%. At March 31, 2012, the applicable LIBOR was 0.24% and the margin was 1.90%, the sum of which was 2.14%. U-Haul International, Inc. and AMERCO are guarantors of this loan. The default provisions of the loan include non-payment of principal or interest and other standard reporting and change-in-control covenants.

On April 29, 2011, Amerco Real Estate Company and U-Haul Company of Florida entered into a revolving credit agreement for $100.0 million. This agreement was amended in March 2012 and the maturity extended to April 2013 with an option for a one year extension. As of March 31, 2012, we had $76.1 million available to be drawn. The interest rate is the applicable LIBOR plus a margin of 1.50%. At March 31, 2012, the applicable LIBOR was 0.24% and the margin was 1.50%, the sum of which was 1.74%. The amended agreement decreased the margin to 1.25% for any subsequent borrowings on the revolving credit facility. AMERCO and U-Haul International, Inc. are guarantors of this facility. The default provisions of the loan include non-payment of principal or interest and other standard reporting and change-in-control covenants.

Senior Mortgages

Various subsidiaries of Amerco Real Estate Company and U-Haul International, Inc. are borrowers under certain senior mortgages. These senior mortgage loan balances as of March 31, 2012 were in the aggregate amount of $459.8 million and mature in 2015. The senior mortgages require average monthly principal and interest payments with the unpaid loan balance and accrued and unpaid interest due at maturity. The senior mortgages are secured by certain properties owned by the borrowers. The interest rates, per the provisions of the senior mortgages, range between 5.47% and 5.75%. Amerco Real Estate Company and U-Haul International, Inc. have provided limited guarantees of the senior mortgages. The default provisions of the senior mortgages include non-payment of principal or interest and other standard reporting and change-in-control covenants. There are limited restrictions regarding our use of the funds.

Working Capital Loans

Amerco Real Estate Company is a borrower under an asset backed working capital loan. The maximum amount that can be drawn at any one time is $25.0 million. At March 31, 2012, we had the full $25.0 million available to be drawn. This loan is secured by certain properties owned by the borrower. This loan agreement provides for revolving loans, subject to the terms of the loan agreement. This agreement was amended in March 2012 and the maturity extended to November 2013 with an option for a one year extension. This loan requires monthly interest payments with the unpaid loan balance and accrued and unpaid interest due at maturity. U-Haul International, Inc. and AMERCO are the guarantors of this loan. The default provisions of the loan include non-payment of principal or interest and other standard reporting and change-in-control covenants. The interest rate, per the provision of this loan agreement, is the applicable LIBOR plus a margin of 1.25%.

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Fleet Loans

Rental Truck Amortizing Loans

U-Haul International, Inc. and several of its subsidiaries are borrowers under amortizing term loans. The balance of the loans as of March 31, 2012 was $269.9 million with the final maturities between April 2012 and December 2018.

The Amortizing Loans require monthly principal and interest payments, with the unpaid loan balance and accrued and unpaid interest due at maturity. These loans were used to purchase new trucks. The interest rates, per the provision of the Loan Agreements, are the applicable LIBOR plus a margin between 0.90% and 2.63%. At March 31, 2012, the applicable LIBOR was between 0.24% and 0.25% and applicable margins were between 0.90% and 2.63%. The interest rates are hedged with interest rate swaps fixing the rates between 3.85% and 6.92% based on current margins. Additionally, $25.6 million of these loans are carried at a fixed rate ranging between 3.94% and 7.95%.

AMERCO and U-Haul International, Inc. are guarantors of these loans. The default provisions of these loans include non-payment of principal or interest and other standard reporting and change-in-control covenants.

On December 31, 2009, a subsidiary of U-Haul International, Inc. entered into an $85.0 million term note that was used to fund cargo van and pickup acquisitions for the past two years. This term note was amended on August 26, 2011. The amount of the term note was increased to $95.0 million. On December 22, 2011, we entered into another term loan for $20.0 million. The final maturity date of these notes is August 2016. The agreement contains options to extend the maturity through May 2017. These notes are secured by the purchased equipment and the corresponding operating cash flows associated with their operation. These notes have fixed interest rates between 3.52% and 3.53%. At March 31, 2012, the outstanding balance was $115.0 million.

AMERCO and U-Haul International, Inc. are guarantors of these loans. The default provisions of these loans include non-payment of principal or interest and other standard reporting and change-in-control covenants.

Rental Truck Securitizations

U-Haul S Fleet and its subsidiaries (collectively, “USF”) issued a $217.0 million asset-backed note (“2007 Box Truck Note”) on June 1, 2007. USF is a bankruptcy-remote special purpose entity wholly-owned by U-Haul International, Inc. The net proceeds from the securitized transaction were used to finance new box truck purchases throughout fiscal 2008. U.S. Bank, NA acts as the trustee for this securitization.

The 2007 Box Truck Note has a fixed interest rate of 5.56% with an expected final maturity of February 2014. At March 31, 2012, the outstanding balance was $100.0 million. The note is secured by the box trucks that were purchased and the corresponding operating cash flows associated with their operation.

The 2007 Box Truck Note has the benefit of a financial guaranty insurance policy which guarantees the timely payment of interest on and the ultimate payment of the principal of this note.

2010 U-Haul S Fleet and its subsidiaries (collectively, “2010 USF”) issued a $155.0 million asset-backed note (“2010 Box Truck Note”) on October 28, 2010. 2010 USF is a bankruptcy-remote special purpose entity wholly-owned by

U-Haul International, Inc. The net proceeds from the securitized transaction were used to finance new box truck purchases. U.S. Bank, NA acts as the trustee for this securitization.

The 2010 Box Truck Note has a fixed interest rate of 4.90% with an expected final maturity of October 2017. At March 31, 2012, the outstanding balance was $128.6 million. The note is secured by the box trucks being purchased and the corresponding operating cash flows associated with their operation.

The 2007 Box Truck Note and 2010 Box Truck Note are subject to certain covenants with respect to liens, additional indebtedness of the special purpose entities, the disposition of assets and other customary covenants of bankruptcy-remote special purpose entities. The default provisions of these notes include non-payment of principal or interest and other standard reporting and change-in-control covenants.

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Other Obligations

We entered into capital leases for new equipment between April 2008 and March 2012, with terms of the leases between 3 and 7 years. At March 31, 2012, the balance of these leases was $110.3 million.

In February 2011, the Company and US Bank, National Association (the "Trustee") entered into the U-Haul Investors Club Indenture. The Company and the Trustee entered into this indenture to provide for the issuance of notes ("U-Notes") by us directly to investors over our proprietary website, uhaulinvestorsclub.com. The U-Notes are secured by various types of collateral including rental equipment and real estate. U-Notes are issued in smaller series that vary as to principal amount, interest rate and maturity. U-Notes are obligations of the Company and secured by the associated collateral; they are not guaranteed by any of the Company's affiliates or subsidiaries.

At March 31, 2012 the aggregate outstanding principal balance of the U-Notes issued was $13.5 million of which $5.3 million is with our insurance subsidiaries with interest rates between 3.00% and 8.00% and maturity dates between 2013 and 2042.

Annual Maturities of Notes, Loans and Leases Payable

The annual maturities of long-term debt as of March 31, 2012 for the next five years and thereafter are as follows:

	March 31,					
	2013	2014	2015	2016	2017	Thereafter
	(In thousands)					
Notes, loans and leases payable, secured	$182,949	$215,273	$75,822	$485,986	$259,829	$266,352

Note 10. Interest on Borrowings

Interest Expense

Components of interest expense include the following:

	Years Ended March 31,		
	2012	2011	2010
	(In thousands)		
Interest expense	$63,523	$60,701	$63,516
Capitalized interest	(221)	(425)	(609)
Amortization of transaction costs	4,428	4,249	5,198
Interest expense resulting from derivatives	22,641	23,856	25,242
Total interest expense	$90,371	$88,381	$93,347

Interest paid in cash, including payments related to derivative contracts, amounted to $87.0 million, $84.7 million and $89.8 million for fiscal 2012, 2011 and 2010, respectively.

Interest Rates

Interest rates and our borrowings were as follows:

	Revolving Credit Activity		
	Years Ended March 31,		
	2012	2011	2010
	(In thousands, except interest rates)		
Weighted average interest rate during the year	1.73 %	1.75 %	1.79 %
Interest rate at year end	1.74 %	- %	1.74 %
Maximum amount outstanding during the year	$38,920	$111,000	$207,280
Average amount outstanding during the year	$24,494	$36,942	$184,036
Facility fees	$521	$227	$906

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AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Note 11. Derivatives

We manage exposure to changes in market interest rates. Our use of derivative instruments is limited to highly effective interest rate swaps to hedge the risk of changes in cash flows (future interest payments) attributable to changes in LIBOR swap rates, the designated benchmark interest rate being hedged on certain of our LIBOR indexed variable rate debt and a variable rate operating lease. The interest rate swaps effectively fix our interest payments on certain LIBOR indexed variable rate debt. We monitor our positions and the credit ratings of its counterparties and does not currently anticipate non-performance by the counterparties. Interest rate swap agreements are not entered into for trading purposes.

Original variable rate debt and lease amount		Agreement Date	Effective Date	Expiration Date	Designated cash flow hedge date
(In millions)					
$ 142.3	(a), (b)	11/15/2005	5/10/2006	4/10/2012	5/31/2006
50.0	(a)	6/21/2006	7/10/2006	7/10/2013	6/9/2006
144.9	(a), (b)	6/9/2006	10/10/2006	10/10/2012	6/9/2006
300.0	(a)	8/16/2006	8/18/2006	8/10/2018	8/4/2006
30.0	(a)	2/9/2007	2/12/2007	2/10/2014	2/9/2007
20.0	(a)	3/8/2007	3/12/2007	3/10/2014	3/8/2007
20.0	(a)	3/8/2007	3/12/2007	3/10/2014	3/8/2007
19.3	(a), (b)	4/8/2008	8/15/2008	6/15/2015	3/31/2008
19.0	(a)	8/27/2008	8/29/2008	7/10/2015	4/10/2008
30.0	(a)	9/24/2008	9/30/2008	9/10/2015	9/24/2008
15.0	(a), (b)	3/24/2009	3/30/2009	3/30/2016	3/25/2009
14.7	(a), (b)	7/6/2010	8/15/2010	7/15/2017	7/6/2010
25.0	(a), (b)	4/26/2011	6/1/2011	6/1/2018	6/1/2011
50.0	(a), (b)	7/29/2011	8/15/2011	8/15/2018	7/29/2011
20.0	(a), (b)	8/3/2011	9/12/2011	9/10/2018	8/3/2011
15.1	(a), (c)	3/27/2012	3/28/2012	3/28/2019	3/26/2012

(a) interest rate swap agreement
(b) forward swap
(c) operating lease

As of March 31, 2012, the total notional amount of our variable interest rate swaps on debt and an operating lease was $498.8 million and $15.1 million, respectively.

The derivative fair values located in Accounts payable and accrued expenses in the balance sheets were as follows:

	Liability Derivative Fair Value as of	
	March 31, 2012	March 31, 2011
	(In thousands)	
Interest rate contracts designated as hedging instruments	$ 59,313	$ 51,052

	The Effect of Interest Rate Contracts on the Statements of Operations	
	March 31, 2012	March 31, 2011
	(In thousands)	
Loss recognized in income on interest rate contracts	$ 22,641	$ 23,856
(Gain) loss recognized in AOCI on interest rate contracts (effective portion)	$ 9,179	$ (2,411)
Loss reclassified from AOCI into income (effective portion)	$ 23,559	$ 24,632
Gain recognized in income on interest rate contracts (ineffective portion and amount excluded from effectiveness testing)	$ (918)	$ (775)

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AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Gains or losses recognized in income on derivatives are recorded as interest expense in the statement of operations. At March 31, 2012, we expect to reclassify $19.2 million of net losses on interest rate contracts from accumulated other comprehensive income to earnings that will offset interest payments over the next twelve months. Please see Note 3, Accounting Policies in the Notes to Consolidated Financial Statements.

Note 12. Stockholders' Equity

On June 1, 2011, we redeemed all 6,100,000 shares of our issued and outstanding Series A Preferred at a redemption price of $25 per share plus accrued dividends through that date. Pursuant to ASC 260, for earnings per share purposes, we recognized the deficit of the carrying amount of the Series A Preferred over the consideration paid to redeem the shares.

The Series A Preferred was recorded in our Additional Paid-In Capital account, net of original issue costs at $146.3 million prior to the redemption. We paid $152.5 million to redeem the shares on June 1, 2011, of which $7.7 million was paid to our insurance subsidiaries in exchange for their holdings. The difference between what was paid to redeem the shares less their carrying amount on our balance sheet, reduced by our insurance subsidiaries holdings was $5.9 million. This amount was recognized as a reduction to our earnings available to our common shareholders for the purposes of computing earnings per share for fiscal 2012.

From January 1, 2009 through March 31, 2011, our insurance subsidiaries purchased 308,300 shares of our Series A Preferred on the open market for $7.2 million.

On December 7, 2011, we declared a special cash dividend on our Common Stock of $1.00 per share to holders of record on December 23, 2011. The dividend was paid on January 3, 2012.

Note 13. Comprehensive Income (Loss)

A summary of accumulated other comprehensive income (loss) components, net of taxes, were as follows:

	Foreign Currency Translation	Unrealized Gain (Loss) on Investments	Fair Market Value of Cash Flow Hedge	Postretirement Benefit Obligation Gain (Loss)	Accumulated Other Comprehensive Income (Loss)
			(In thousands)		
Balance at March 31, 2009	$ (43,613)	$ (7,323)	$ (48,411)	$ 1,347	$ (98,000)
Foreign currency translation	14,471	-	-	-	14,471
Unrealized loss on investments	-	13,254	-	-	13,254
Change in fair value of cash flow hedge	-	-	14,478	-	14,478
Change in postretirement benefit obligation	-	-	-	(410)	(410)
Balance at March 31, 2010	(29,142)	5,931	(33,933)	937	(56,207)
Foreign currency translation	3,114	-	-	-	3,114
Unrealized gain on investments	-	4,930	-	-	4,930
Change in fair value of cash flow hedge	-	-	1,495	-	1,495

Change in postretirement benefit obligation	-	-	-	201	201
Balance at March 31, 2011	(26,028)	10,861	(32,438)	1,138	(46,467)
Foreign currency translation	(2,854)	-	-	-	(2,854)
Unrealized gain on investments	-	10,005	-	-	10,005
Change in fair value of cash flow hedge	-	-	(5,691)	-	(5,691)
Change in postretirement benefit obligation	-	-	-	(429)	(429)
Balance at March 31, 2012	$(28,882)	$ 20,866	$(38,129)	$ 709	$ (45,436)

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Note 14. Change in Excess Workers' Compensation Reserves Estimate

Our policy is to regularly review the adequacy of loss reserves associated with the lines of business of its insurance subsidiaries. A current review of the underlying claims of Repwest's excess workers' compensation business indicated that claims have been developing more adversely than previously anticipated based on a combination of issues including medical inflation, additional treatments, longer claim terms and changes in ceding entity and third party administrator reporting practices. As a result, Repwest adjusted its estimate for excess workers' compensation reserves in the third quarter of fiscal 2012. The effect of this change increased benefits and losses expense by $48.3 million and decreased net earnings by $31.4 million, or $1.61 per share, for fiscal 2012.

Note 15. Provision for Taxes

Earnings before taxes and the provision for taxes consisted of the following:

	Years Ended March 31,		
	2012	2011	2010
	(In thousands)		
Pretax earnings:			
U.S.	$302,748	$270,695	$89,350
Non-U.S.	22,888	18,619	10,840
Total pretax earnings	$325,636	$289,314	$100,190
Current provision (benefit)			
Federal	$10,899	$14,784	$(23,965)
State	5,514	7,475	1,965
Non-U.S.	4,786	3,861	34
	21,199	26,120	(21,966)
Deferred provision (benefit)			
Federal	89,327	70,653	53,174
State	8,310	7,300	3,472
Non-U.S.	1,433	1,666	(113)
	99,070	79,619	56,533
Provision for income tax expense	$120,269	$105,739	$34,567
Income taxes paid (net of income tax refunds received)	$10,739	$14,265	$1,558

The difference between the tax provision at the statutory federal income tax rate and the tax provision attributable to income before taxes was as follows:

	Years Ended March 31,		
	2012	2011	2010
	(In percentages)		

Statutory federal income tax rate	35.00	%	35.00	%	35.00	%
Increase (reduction) in rate resulting from:						
State taxes, net of federal benefit	2.70	%	3.24	%	3.50	%
Foreign rate differential	(0.55	)%	(0.34	)%	(1.17	)%
Federal tax credits	(0.21	)%	(0.18	)%	(0.46	)%
Interest on deferred tax	0.12	%	0.13	%	0.52	%
Dividend received deduction	(0.06	)%	(0.08	)%	(0.09	)%
Change in valuation allowance	-	%	-	%	(2.70	)%
Other	(0.07	)%	(1.22	)%	(0.10	)%
Actual tax expense of operations	36.93	%	36.55	%	34.50	%

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AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Significant components of our deferred tax assets and liabilities were as follows:

	March 31, 2012	March 31, 2011
	(In thousands)	
Deferred tax assets:		
Net operating loss and credit carry forwards	$3,080	$3,559
Accrued expenses	126,361	132,140
Policy benefit and losses, claims and loss expenses payable, net	15,493	10,355
Unrealized gains	6,649	8,834
Other	-	583
Total deferred tax assets	$151,583	$155,471
Deferred tax liabilities:		
Property, plant and equipment	$519,409	$421,521
Deferred policy acquisition costs	2,838	5,207
Other	328	-
Total deferred tax liabilities	522,575	426,728
Net deferred tax liability	$370,992	$271,257

The net operating loss and credit carry-forwards in the above table are primarily attributable to $27.7 million of state net operating losses that will begin to expire March 31, 2013 if not utilized.

ASC 740 prescribes a minimum recognition and measurement methodology that a tax position is required to meet before being recognized in the financial statements. The total amount of unrecognized tax benefits at April 1, 2011 was $9.5 million. This entire amount of unrecognized tax benefits if resolved in our favor, would favorably impact our effective tax rate. During the current year we recorded tax expense (net of settlements), resulting from uncertain tax positions in the amount of $2.3 million. At March 31, 2012, the amount of unrecognized tax benefits and the amount that would favorably affect our effective tax rate was $11.8 million.

A reconciliation of the total amounts of unrecognized tax benefits at the beginning and end of the period are as follows:

	Unrecognized Tax Benefits
	(In thousands)
Unrecognized tax benefits as of March 31, 2011	$ 9,503
Additions based on tax positions related to the current year	2,424
Reductions for tax positions of prior years	-
Settlements	(147)
Unrecognized tax benefits as of March 31, 2012	$ 11,780

We recognize interest related to unrecognized tax benefits as interest expense, and penalties as operating expenses. At April 1, 2011, the amount of interest and penalties accrued on unrecognized tax benefits was $3.8 million, net of tax. During the current year we recorded expense from interest in the amount of $0.2 million, net of tax. At March 31, 2012, the amount of interest and penalties accrued on unrecognized tax benefits was $4.0 million, net of tax.

We file income tax returns in the U.S. federal jurisdiction, and various states and foreign jurisdictions. With some exceptions, we are no longer subject to audit for years prior to the fiscal year ended March 31, 2009.

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Note 16. Employee Benefit Plans

Profit Sharing Plans

We provides tax-qualified profit sharing retirement plans for the benefit of eligible employees, former employees and retirees in the U.S. and Canada. The plans are designed to provide employees with an accumulation of funds for retirement on a tax-deferred basis and provide for annual discretionary employer contributions. Amounts to be contributed are determined by the President and Chairman of the Board of the Company under the delegation of authority from the Board, pursuant to the terms of the Profit Sharing Plan. No contributions were made to the profit sharing plan during fiscal 2012, 2011 or 2010.

We also provide an employee savings plan which allows participants to defer income under Section 401(k) of the Internal Revenue Code of 1986.

ESOP Plan

We sponsor a leveraged ESOP that generally covers all employees with one year or more of service. The ESOP shares initially were pledged as collateral for its debt which was originally funded by U-Haul. As the debt is repaid, shares are released from collateral and allocated to active employees, based on the proportion of debt service paid in the year. When shares are scheduled to be released from collateral, prorated over the year, we report compensation expense equal to the current market price of the shares scheduled to be released, and the shares become outstanding for earnings per share computations. ESOP compensation expense was $4.4 million, $3.9 million and $2.4 million for fiscal 2012, 2011 and 2010, respectively. Listed below is a summary of these financing arrangements as of fiscal year-end:

Financing Date	Outstanding as of March 31, 2012	Interest Payments 2012	2011	2010
		(In thousands)		
June, 1991	$ 3,464	$ 299	$ 386	$ 443
March, 1999	-	-	-	1
February, 2000	-	-	6	12
April, 2001	-	5	9	8
July, 2009	493	15	5	-

Shares are released from collateral and allocated to active employees based on the proportion of debt service paid in the plan year. Contributions to the Plan Trust during fiscal 2012, 2011 and 2010 were $2.0 million, $2.1 million and $2.0 million, respectively.

Shares held by the Plan were as follows:

	Years Ended March 31, 2012	2011

	(In thousands)	
Allocated shares	1,372	1,387
Unreleased shares	124	194
Fair value of unreleased shares	$12,841	$16,252

The fair value of unreleased shares issued prior to 1992 is defined as the historical cost of such shares. The fair value of unreleased shares issued subsequent to December 31, 1992 is defined as the trading value of such shares as of March 31, 2012 and March 31, 2011, respectively.

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Post Retirement and Post Employment Benefits

We provide medical and life insurance benefits to its eligible employees and their dependents upon retirement from the Company. The retirees must have attained age sixty-five and earned twenty years of full-time service upon retirement for coverage under the medical plan. The medical benefits are capped at a $20,000 lifetime maximum per covered person. The benefits are coordinated with Medicare and any other medical policies in force. Retirees who have attained age sixty-five and earned at least ten years of full-time service upon retirement from the Company are entitled to group term life insurance benefits. The life insurance benefit is $2,000 plus $100 for each year of employment over ten years. The plan is not funded and claims are paid as they are incurred. We use a March 31 measurement date for our post retirement benefit disclosures.

The components of net periodic post retirement benefit cost were as follows:

	Years Ended March 31,		
	2012	2011	2010
	(In thousands)		
Service cost for benefits earned during the period	$515	$462	$420
Interest cost on accumulated postretirement benefit	568	567	603
Other components	(16)	(39)	(104)
Net periodic postretirement benefit cost	$1,067	$990	$919

The fiscal 2012 and fiscal 2011 post retirement benefit liability included the following components:

	Years Ended March 31,	
	2012	2011
	(In thousands)	
Beginning of year	$11,103	$10,787
Service cost for benefits earned during the period	515	462
Interest cost on accumulated post retirement benefit	568	567
Net benefit payments and expense	(369)	(350)
Actuarial loss (gain)	676	(363)
Accumulated postretirement benefit obligation	12,493	11,103
Current liabilities	503	596
Non-current liabilities	11,990	10,507
Total post retirement benefit liability recognized in statement of financial position	12,493	11,103
Components included in accumulated other comprehensive income:		
Unrecognized net gain	1,179	1,871
Cumulative net periodic benefit cost (in excess of employer contribution)	$13,672	$12,974

The discount rate assumptions in computing the information above were as follows:

	Years Ended March 31,		
	2012	2011	2010
	(In percentages)		
Accumulated postretirement benefit obligation	4.17 %	5.00 %	5.41 %

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

In December 2003, the Medicare Prescription Drug Improvement and Modernization Act of 2003 became law. Amounts shown above include the effect of the subsidy. The discount rate represents the expected yield on a portfolio of high grade (AA to AAA rated or equivalent) fixed income investments with cash flow streams sufficient to satisfy benefit obligations under the plan when due. Fluctuations in the discount rate assumptions primarily reflect changes in U.S. interest rates. The assumed health care cost trend rate used to measure the accumulated postretirement benefit obligation as of the end of fiscal 2012 was 8.1% in the initial year and was projected to decline annually to an ultimate rate of 4.5% in fiscal 2030. The assumed health care cost trend rate used to measure the accumulated postretirement benefit obligation as of the end of fiscal 2011 (and used to measure the fiscal 2012 net periodic benefit cost) was 8.4% in the initial year and was projected to decline annually to an ultimate rate of 4.5% in fiscal 2030.

If the estimated health care cost trend rate assumptions were increased by one percent, the accumulated post retirement benefit obligation as of fiscal year-end would increase by $147,064 and the total of the service cost and interest cost components would increase by $11,388. A decrease in the estimated health care cost trend rate assumption of one percent would decrease the accumulated post retirement benefit obligation as of fiscal year-end by $164,096 and the total of the service cost and interest cost components would decrease by $12,748.

Post employment benefits provided by us, other than upon retirement, are not material.

Future net benefit payments are expected as follows:

	Future Net Benefit Payments
	(In thousands)
Year-ended:	
2013	$503
2014	582
2015	676
2016	783
2017	896
2018 through 2022	6,187
Total	$9,627

Note 17. Fair Value Measurements

Fair values of cash equivalents approximate carrying value due to the short period of time to maturity. Fair values of short term investments, investments available-for-sale, long term investments, mortgage loans and notes on real estate, and interest rate swap contracts are based on quoted market prices, dealer quotes or discounted cash flows. Fair values of trade receivables approximate their recorded value.

Our financial instruments that are exposed to concentrations of credit risk consist primarily of temporary cash investments, trade receivables, reinsurance recoverables and notes receivable. Limited credit risk exists on trade receivables due to the diversity of our customer base and their dispersion across broad geographic markets. We place our temporary cash investments with financial institutions and limits the amount of credit exposure to any one financial institution.

We have mortgage receivables, which potentially expose us to credit risk. The portfolio of notes is principally collateralized by self-storage facilities and commercial properties. We have not experienced any material losses related to the notes from individual or groups of notes in any particular industry or geographic area. The estimated fair values were determined using the discounted cash flow method and using interest rates currently offered for similar loans to borrowers with similar credit ratings.

The carrying amount of long term debt and short term borrowings are estimated to approximate fair value as the actual interest rate is consistent with the rate estimated to be currently available for debt of similar term and remaining maturity.

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Other investments including short term investments are substantially current or bear reasonable interest rates. As a result, the carrying values of these financial instruments approximate fair value.

Assets and liabilities are recorded at fair value on the condensed consolidated balance sheets and are measured and classified based upon a three tiered approach to valuation. ASC 820 - Fair Value Measurements and Disclosures (“ASC 820”) requires that financial assets and liabilities recorded at fair value be classified and disclosed in one of the following three categories:

Level 1 - Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2 – Quoted prices for identical or similar financial instruments in markets that are not considered to be active, or similar financial instruments for which all significant inputs are observable, either directly or indirectly, or inputs other than quoted prices that are observable, or inputs that are derived principally from or corroborated by observable market data through correlation or other means;

Level 3 – Prices or valuations that require inputs that are both significant to the fair value measurement and are unobservable. These reflect management’s assumptions about the assumptions a market participant would use in pricing the asset or liability.

A financial instrument’s level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. The following table represents the financial assets and liabilities on the condensed consolidated balance sheet at March 31, 2012, that are subject to ASC 820 and the valuation approach applied to each of these items.

	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
		(In thousands)		
Assets				
Short-term investments	$ 322,576	$ 322,576	$ -	$ -
Fixed maturities - available for sale	725,736	633,953	90,578	1,205
Preferred stock	23,178	23,178	-	-
Common stock	17,878	17,878	-	-
Total	$ 1,089,368	$ 997,585	$ 90,578	$ 1,205
Liabilities				
Guaranteed residual values of TRAC leases	$ -	$ -	$ -	$ -
Derivatives	59,313	-	59,313	-
Other obligations	-	-	-	-

Total	$ 59,313	$ -	$ 59,313	$ -

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AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

The following tables represent the fair value measurements for our assets at March 31, 2012 using significant unobservable inputs (Level 3).

		Fixed Maturities - Asset Backed Securities
		(In thousands)
Balance at March 31, 2011	$	1,377
Fixed Maturities - Asset Backed Securities gain (unrealized)		126
Fixed Maturities - Asset Backed Securities loss (unrealized)		(166)
Fixed Maturities - Asset Backed Securities OTTI		(132)
Balance at March 31, 2012	$	1,205

Note 18. Reinsurance and Policy Benefits and Losses, Claims and Loss Expenses Payable

During their normal course of business, our insurance subsidiaries assume and cede reinsurance on both a coinsurance and a risk premium basis. They also obtain reinsurance for that portion of risks exceeding their retention limits. The maximum amount of life insurance retained on any one life is $110,000.

	Direct Amount (a)	Ceded to Other Companies	Assumed from Other Companies	Net Amount (a)	Percentage of Amount Assumed to Net
			(In thousands)		
Year ended December 31, 2011					
Life insurance in force	$761,070	$14,868	$1,142,247	$1,888,449	60 %
Premiums earned:					
Life	$63,396	$6,909	$94,982	$151,469	63 %
Accident and health	115,599	503	3,635	118,731	3 %
Annuity	9,049	1,920	233	7,362	3 %
Property and casualty	30,145	-	2,486	32,631	8 %
Total	$218,189	$9,332	$101,336	$310,193	
Year ended December 31, 2010					
Life insurance in force	$668,740	$3,567	$884,932	$1,550,105	57 %
Premiums earned:					
Life	$77,721	$-	$37,300	$115,021	32 %
Accident and health	88,441	575	3,815	91,681	4 %
Annuity	-	-	290	290	100 %
Property and casualty	28,179	68	2,593	30,704	8 %
Total	$194,341	$643	$43,998	$237,696	

Year ended December 31, 2009					
Life insurance in force	$543,236	$4,100	$943,371	$1,482,507	64 %
Premiums earned:					
Life	$49,335	$37	$5,108	$54,406	9 %
Accident and health	74,271	(803)	4,582	79,656	6 %
Annuity	140	-	143	283	51 %
Property and casualty	23,260	13	4,378	27,625	16 %
Total	$147,006	$(753)	$14,211	$161,970	

(a) Balances are reported net of inter-segment transactions.

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AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

To the extent that a reinsurer is unable to meet its obligation under the related reinsurance agreements, Repwest would remain liable for the unpaid losses and loss expenses. Pursuant to certain of these agreements, Repwest holds letters of credit at year end in the amount of $1.8 million from re-insurers and has issued letters of credit in the amount of $5.6 million in favor of certain ceding companies.

Policy benefits and losses, claims and loss expenses payable for Property and Casualty Insurance were as follows:

	Years Ended December 31,	
	2011	2010
	(In thousands)	
Unpaid losses and loss adjustment expense	$382,328	$276,355
Reinsurance losses payable	611	367
Unearned premiums	-	4
Total	$382,939	$276,726

Activity in the liability for unpaid losses and loss adjustment expenses for Property and Casualty Insurance is summarized as follows:

	Years Ended December 31,		
	2011	2010	2009
	(In thousands)		
Balance at January 1	$276,355	$271,677	$287,501
Less: reinsurance recoverable	167,315	162,711	173,098
Net balance at January 1	109,040	108,966	114,403
Incurred related to:			
Current year	9,297	9,453	8,043
Prior years	56,445	7,832	6,516
Total incurred	65,742	17,285	14,559
Paid related to:			
Current year	5,049	4,971	3,974
Prior years	11,270	12,240	16,022
Total paid	16,319	17,211	19,996
Net balance at December 31	158,463	109,040	108,966
Plus: reinsurance recoverable	223,865	167,315	162,711
Balance at December 31	$382,328	$276,355	$271,677

The liability for incurred losses and loss adjustment expenses (net of reinsurance recoverable of $223.9 million) increased by $49.4 million in 2011.

Note 19. Contingent Liabilities and Commitments

We lease a portion of its rental equipment and certain of its facilities under operating leases with terms that expire at various dates substantially through 2018. As of March 31, 2012, AMERCO has guaranteed $145.3 million of residual values for these rental equipment assets at the end of the respective lease terms. Certain leases contain renewal and fair market value purchase options as well as mileage and other restrictions. At the expiration of the lease, we have the option to renew the lease, purchase the asset for fair market value, or sell the asset to a third party on behalf of the lessor. AMERCO has been leasing equipment since 1987 and has experienced no material losses relating to these types of residual value guarantees.

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Lease expenses were as follows:

	Years Ended March 31,		
	2012	2011	2010
	(In thousands)		
Lease expense	$131,215	$150,809	$156,951

Lease commitments for leases having terms of more than one year were as follows:

	Property, Plant and Equipment	Rental Equipment	Total
		(In thousands)	
Year-ended March 31:			
2012	$14,435	$98,068	$112,503
2013	12,991	80,399	93,390
2014	2,818	56,868	59,686
2015	645	28,993	29,638
2016	542	10,993	11,535
Thereafter	5,612	13,019	18,631
Total	$37,043	$288,340	$325,383

Note 20. Contingencies

Shoen

In September 2002, Paul F. Shoen filed a shareholder derivative lawsuit in the Second Judicial District Court of the State of Nevada, Washoe County, captioned Paul F. Shoen vs. SAC Holding Corporation et al., CV 02-05602, seeking damages and equitable relief on behalf of AMERCO from SAC Holdings and certain current and former members of the AMERCO Board of Directors, including Edward J. Shoen, Mark V. Shoen and James P. Shoen as Defendants. AMERCO is named as a nominal Defendant in the case. The complaint alleges breach of fiduciary duty, self-dealing, usurpation of corporate opportunities, wrongful interference with prospective economic advantage and unjust enrichment and seeks the unwinding of sales of self-storage properties by subsidiaries of AMERCO to SAC prior to the filing of the complaint. The complaint seeks a declaration that such transfers are void as well as unspecified damages. In October 2002, the Defendants filed motions to dismiss the complaint. Also in October 2002, Ron Belec filed a derivative action in the Second Judicial District Court of the State of Nevada, Washoe County, captioned Ron Belec vs. William E. Carty, et al., CV 02-06331 and in January 2003, M.S. Management Company, Inc. filed a derivative action in the Second Judicial District Court of the State of Nevada, Washoe County, captioned M.S. Management Company, Inc. vs. William E. Carty, et al., CV 03-00386. Two additional derivative suits were also filed against these parties. Each of these suits is substantially similar to the Paul F. Shoen case. The Court consolidated the five cases and thereafter dismissed these actions in May 2003, concluding that the AMERCO Board of Directors had the requisite level of independence required in order to have these claims resolved by the Board. Plaintiffs appealed this decision and, in July 2006, the Nevada Supreme Court reversed the ruling of the trial court and remanded the case to the trial court for proceedings consistent with its ruling, allowing the Plaintiffs to file an amended complaint and plead in addition to substantive claims, demand futility.

In November 2006, the Plaintiffs filed an amended complaint. In December 2006, the Defendants filed motions to dismiss, based on various legal theories. In March 2007, the Court denied AMERCO’s motion to dismiss regarding the issue of demand futility, stating that “Plaintiffs have satisfied the heightened pleading requirements of demand futility by showing a majority of the members of the AMERCO Board of Directors were interested parties in the SAC transactions.” The Court heard oral argument on the remainder of the Defendants’ motions to dismiss, including the motion (“Goldwasser Motion”) based on the fact that the subject matter of the lawsuit had been settled and dismissed in earlier litigation known as Goldwasser v. Shoen, C.V.N.-94-00810-ECR (D.Nev), Washoe County, Nevada. In addition, in September and October 2007, the Defendants filed

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AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Motions for Judgment on the Pleadings or in the Alternative Summary Judgment, based on the fact that the stockholders of the Company had ratified the underlying transactions at the 2007 annual meeting of stockholders of AMERCO. In December 2007, the Court denied this motion. This ruling does not preclude a renewed motion for summary judgment after discovery and further proceedings on these issues. On April 7, 2008, the litigation was dismissed, on the basis of the Goldwasser Motion. On May 8, 2008, the Plaintiffs filed a notice of appeal of such dismissal to the Nevada Supreme Court. On May 20, 2008, AMERCO filed a cross appeal relating to the denial of its Motion to Dismiss in regard to demand futility.

On May 12, 2011, the Nevada Supreme Court affirmed in part, reversed in part, and remanded the case for further proceedings. First, the Court ruled that the Goldwasser settlement did not release claims that arose after the agreement and, therefore, reversed the trial court’s dismissal of the Complaint on that ground. Second, the Court affirmed the district court’s determination that the in pari delicto defense is available in a derivative suit and reversed and remanded to the district court to determine if the defense applies to this matter. Third, the Court remanded to the district court to conduct an evidentiary hearing to determine whether demand upon the AMERCO Board was, in fact, futile. Fourth, the Court invited AMERCO to seek a ruling from the district court as to the legal effect of the AMERCO Shareholders’ 2008 ratification of the underlying AMERCO/SAC transactions.

Last, as to individual claims for relief, the Court affirmed the district court’s dismissal of the breach of fiduciary duty of loyalty claims as to all defendants except Mark Shoen. The Court affirmed the district court’s dismissal of the breach of fiduciary duty: ultra vires Acts claim as to all defendants. The Court reversed the district court’s dismissal of aiding and abetting a breach of fiduciary duty and unjust enrichment claims against the SAC entities. The Court reversed the trial court’s dismissal of the claim for wrongful interference with prospective economic advantage as to all defendants.

On remand, on July 22, 2011, AMERCO filed a Motion for Summary Judgment based upon the Shareholder’s Ratification of the SAC transactions. In addition, on August 29, 2011, certain defendants filed a Motion to Dismiss Plaintiffs’ Claim for Wrongful Interference with Prospective Economic Advantage. On August 31, 2011, the trial court held a status conference and entered an order setting forth the briefing schedule for the two motions. On December 23, 2011, the trial court denied AMERCO’s motion for summary judgment and certain defendants’ motion to dismiss. The court has set a discovery schedule on the limited issue of demand futility. A four day evidentiary hearing on demand futility is scheduled to begin on August 20, 2012.

Environmental

Compliance with environmental requirements of federal, state and local governments may significantly affect Real Estate’s business operations. Among other things, these requirements regulate the discharge of materials into the air, land and water and govern the use and disposal of hazardous substances. Real Estate is aware of issues regarding hazardous substances on some of its properties. Real Estate regularly makes capital and operating expenditures to stay in compliance with environmental laws and has put in place a remedial plan at each site where it believes such a plan is necessary. Since 1988, Real Estate has managed a testing and removal program for underground storage tanks.

Based upon the information currently available to Real Estate, compliance with the environmental laws and its share of the costs of investigation and cleanup of known hazardous waste sites are not expected to result in a material adverse effect on AMERCO’s financial position or results of operations.

Other

We are named as a defendant in various other litigation and claims arising out of the normal course of business. In management's opinion, none of these other matters will have a material effect on our financial position and results of operations.

Note 21. Related Party Transactions

As set forth in the Audit Committee Charter and consistent with NASDAQ Listing Rules, the Company's Audit Committee (the "Audit Committee") reviews and maintains oversight over related party transactions which are required to be disclosed under the Securities and Exchange Commission ("SEC") rules and regulations. Accordingly, all such related party transactions are submitted to the Audit Committee for ongoing review and oversight. Our internal processes ensure that our legal and finance departments identify and monitor potential related party transactions which may require disclosure and Audit Committee oversight.

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

AMERCO has engaged in related party transactions and has continuing related party interests with certain major stockholders, directors and officers of the consolidated group as disclosed below. Management believes that the transactions described below and in the related notes were completed on terms substantially equivalent to those that would prevail in arm's-length transactions.

SAC Holdings was established in order to acquire self-storage properties. These properties are being managed by us pursuant to management agreements. In the past, we sold various self-storage properties to SAC Holdings, and such sales provided significant cash flows to us.

Management believes that the sales of self-storage properties to SAC Holdings has provided a unique structure for us to earn moving equipment rental revenues and property management fee revenues from the SAC Holdings self-storage properties that we manage.

Related Party Revenues

	Years Ended March 31,		
	2012	2011	2010
	(In thousands)		
U-Haul interest income revenue from SAC Holdings	$19,364	$19,163	$18,900
U-Haul interest income revenue from Private Mini	5,431	5,451	5,333
U-Haul management fee revenue from SAC Holdings	18,306	16,873	16,321
U-Haul management fee revenue from Private Mini	2,226	2,174	2,202
U-Haul management fee revenue from Mercury	2,734	3,085	3,109
	$48,061	$46,746	$45,865

During fiscal 2012, subsidiaries of the Company held various junior unsecured notes of SAC Holdings. Substantially all of the equity interest of SAC Holdings is controlled by Blackwater Investments, Inc. ("Blackwater"). Blackwater is wholly-owned by Mark V. Shoen, a significant shareholder of AMERCO. We do not have an equity ownership interest in SAC Holdings. We received cash interest payments of $17.8 million, $15.8 million and $13.9 million, from SAC Holdings during fiscal 2012, 2011 and 2010, respectively. The largest aggregate amount of notes receivable outstanding during fiscal 2012 was $196.2 million and the aggregate notes receivable balance at March 31, 2012 was $195.4 million. In accordance with the terms of these notes, SAC Holdings may prepay the notes without penalty or premium at any time. The scheduled maturities of these notes are between 2019 and 2024. Due to repayments in April 2012 and May 2012 the total notes receivable balance decreased by $113.5 million.

Interest accrues on the outstanding principal balance of junior notes of SAC Holdings that we hold at a 9.0% rate per annum. A fixed portion of that basic interest is paid on a monthly basis. Additional interest can be earned on notes totaling $122.1 million of principal depending upon the amount of remaining basic interest and the cash flow generated by the underlying property. After the April 2012 and May 2012 repayments this amount has been reduced to $8.7 million. This amount is referred to as the "cash flow-based calculation."

To the extent that this cash flow-based calculation exceeds the amount of remaining basic interest, contingent interest would be paid on the same monthly date as the fixed portion of basic interest. To the extent that the cash flow-based calculation is less than the amount of remaining basic interest, the additional interest payable on the applicable monthly date is limited to the amount of that cash flow-based calculation. In such a case, the excess of the remaining basic interest over the cash flow-based calculation is deferred. In addition, subject to certain contingencies, the junior notes provide that the holder of the note is entitled to receive a portion of the appreciation realized upon, among other things, the sale of such property by SAC Holdings. To date, no excess cash flows related to these arrangements have been earned or paid.

During fiscal 2012, AMERCO and U-Haul held various junior notes issued by Private Mini Storage Realty, L.P. ("Private Mini"). The equity interests of Private Mini are ultimately controlled by Blackwater. We received cash interest payments of $5.4 million, $5.5 million and $5.3 million, from Private Mini during fiscal 2012, 2011 and 2010, respectively. The largest aggregate amount outstanding during fiscal 2012 was $66.7 million. The balance of notes receivable from Private Mini at March 31, 2012 was $66.3 million.

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

We currently manage the self-storage properties owned or leased by SAC Holdings, Mercury Partners, L.P. ("Mercury"), Four SAC Self-Storage Corporation ("4 SAC"), Five SAC Self-Storage Corporation ("5 SAC"), Galaxy Investments, L.P. ("Galaxy") and Private Mini pursuant to a standard form of management agreement, under which we receive a management fee of between 4% and 10% of the gross receipts plus reimbursement for certain expenses. We received management fees, exclusive of reimbursed expenses, of $22.5 million, $22.0 million and $22.6 million from the above mentioned entities during fiscal 2012, 2011 and 2010, respectively. This management fee is consistent with the fee received for other properties we previously managed for third parties. SAC Holdings, 4 SAC, 5 SAC, Galaxy and Private Mini are substantially controlled by Blackwater. Mercury is substantially controlled by Mark V. Shoen. James P. Shoen, a significant shareholder and director of AMERCO, has an interest in Mercury.

Related Party Costs and Expenses

	Years Ended March 31,		
	2012	2011	2010
	(In thousands)		
U-Haul lease expenses to SAC Holdings	$2,430	$2,491	$2,446
U-Haul commission expenses to SAC Holdings	39,167	34,858	32,621
U-Haul commission expenses to Private Mini	2,523	2,399	2,116
	$44,120	$39,748	$37,183

We lease space for marketing company offices, vehicle repair shops and hitch installation centers from subsidiaries of SAC Holdings, 5 SAC and Galaxy. The terms of the leases are similar to the terms of leases for other properties owned by unrelated parties that are leased to us.

At March 31, 2012, subsidiaries of SAC Holdings, 4 SAC, 5 SAC, Galaxy and Private Mini acted as U-Haul independent dealers. The financial and other terms of the dealership contracts with the aforementioned companies and their subsidiaries are substantially identical to the terms of those with our other independent dealers whereby commissions are paid by us based upon equipment rental revenue.

These agreements and notes with subsidiaries of SAC Holdings, 4 SAC, 5 SAC, Galaxy and Private Mini, excluding Dealer Agreements, provided revenues of $45.3 million, expenses of $2.4 million and cash flows of $41.8 million during fiscal 2012. Revenues and commission expenses related to the Dealer Agreements were $194.1 million and $41.7 million, respectively for fiscal 2012.

We adopted ASU 2009-17, which amends the FASB ASC for the issuance of FASB Statement 167, Amendments to FASB Interpretation 46(R), as of April 1, 2010. Management determined that the junior notes of SAC Holdings and Private Mini and the management agreements with SAC Holdings, Mercury, 4 SAC, 5 SAC, Galaxy, and Private Mini represent potential variable interests for us. Management evaluated whether it should be identified as the primary beneficiary of one or more of these VIE's using a two step approach in which management (i) identified all other parties that hold interests in the VIE's, and (ii) determined if any variable interest holder has the power to direct the activities of the VIE's that most significantly impact their economic performance.

Management determined that they do not have a variable interest in the holding entities Mercury, 4 SAC, 5 SAC, or Galaxy through management agreements which are with the individual operating entities or through the issuance of junior debt therefore we are precluded from consolidating these entities, which is consistent with the accounting treatment immediately prior to adopting ASU 2009-17.

We have junior debt with the holding entities SAC Holding Corporation, SAC Holding II Corporation, and Private Mini which represents a variable interest in each individual entity. Though we have certain protective rights within these debt agreements, we have no present influence or control over these holding entities unless their protective rights become exercisable, which management considers unlikely based on their payment history. As a result, we have no basis under ASC 810 - Consolidation (“ASC 810”) to consolidate these entities, which is consistent with the accounting treatment immediately prior to adopting ASU 2009-17.

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

We do not have the power to direct the activities that most significantly impact the economic performance of the individual operating entities which have management agreements with U-Haul. Through control of the holding entities assets, and its ability and history of making key decisions relating to the entity and its assets, Blackwater, and its owner, are the variable interest holder with the power to direct the activities that most significantly impact each of the individual holding entities and the individual operating entities' performance. As a result, we have no basis under ASC 810 to consolidate these entities, which is consistent with the accounting treatment immediately prior to adopting ASU 2009-17.

We have not provided financial or other support explicitly or implicitly during the fiscal year ended March 31, 2012 to any of these entities that it was not previously contractually required to provide. The carrying amount and classification of the assets and liabilities in our balance sheets that relate to our variable interests in the aforementioned entities are as follows, which approximate the maximum exposure to loss as a result of our involvement with these entities:

Related Party Assets

	March 31,	
	2012	2011
	(In thousands)	
U-Haul notes, receivables and interest from Private Mini	$68,798	$69,201
U-Haul notes receivable from SAC Holdings	195,426	196,191
U-Haul interest receivable from SAC Holdings	18,667	17,096
U-Haul receivable from SAC Holdings	30,297	16,346
U-Haul receivable from Mercury	3,195	3,534
Other (a)	(226)	(400)
	$316,157	$301,968

(a) Timing differences for intercompany balances with insurance subsidiaries.

Between January 1, 2009 and March 31, 2011 our insurance subsidiaries purchased 308,300 shares of Series A Preferred on the open market for $7.2 million.

In April 2012, we received $52.2 million from SAC Holding Corporation as full repayment of principal and accrued interest for one of its junior notes. Also in April 2012 and May 2012, we received $46.0 million and $20.4 million, respectively from SAC Holding II Corporation as partial repayment on its junior note.

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Note 22. Statutory Financial Information of Insurance Subsidiaries

Applicable laws and regulations of the State of Arizona require Property and Casualty Insurance and Life Insurance to maintain minimum capital and surplus determined in accordance with statutory accounting principles. Audited statutory net income (loss) and statutory capital and surplus for the years ended are listed below:

	Years Ended December 31,		
	2011	2010	2009
	(In thousands)		
Repwest:			
Audited statutory net income (loss)	$(37,417)	$6,946	$6,016
Audited statutory capital and surplus	77,285	125,102	118,447
NAFCIC*:			
Audited statutory net income (loss)	-	-	(6)
Audited statutory capital and surplus	-	-	3,019
ARCOA:			
Audited statutory net income (loss)	(362)	(773)	96
Audited statutory capital and surplus	2,469	2,769	3,566
Oxford:			
Audited statutory net income	1,677	4,640	3,277
Audited statutory capital and surplus	129,445	129,173	133,867
CFLIC:			
Audited statutory net income	8,513	4,347	6,439
Audited statutory capital and surplus	36,200	32,799	39,784
NAI:			
Audited statutory net income (loss)	(4,151)	(857)	847
Audited statutory capital and surplus	11,564	11,265	9,301
DGLIC:			
Audited statutory net income	1,828	796	347
Audited statutory capital and surplus	7,276	5,966	5,115

* Dissolved in August 2010.

The amount of dividends that can be paid to shareholders by insurance companies domiciled in the State of Arizona is limited. Any dividend in excess of the limit requires prior regulatory approval. The statutory surplus for Repwest at December 31, 2011 that could be distributed as ordinary dividends was $7.7 million. Repwest distributed a dividend of $6.8 million in property to AMERCO in December 2011. The statutory surplus for Oxford at December 31, 2011 that could be distributed as ordinary dividends was $3.2 million. Oxford did not pay a dividend to AMERCO in 2011.

Explanation of Responses:

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Note 23. Financial Information by Geographic Area

	United States	Canada	Consolidated
	(All amounts are in thousands U.S. $'s)		
Fiscal Year Ended March 31, 2012			
Total revenues	$2,355,208	$147,467	$ 2,502,675
Depreciation and amortization, net of (gains) losses on disposal	214,800	7,892	222,692
Interest expense	89,730	641	90,371
Pretax earnings	302,748	22,888	325,636
Income tax expense	114,050	6,219	120,269
Identifiable assets	4,518,772	135,279	4,654,051

	United States	Canada	Consolidated
	(All amounts are in thousands U.S. $'s)		
Fiscal Year Ended March 31, 2011			
Total revenues	$2,110,513	$130,762	$ 2,241,275
Depreciation and amortization, net of (gains) losses on disposal	192,328	6,432	198,760
Interest expense	87,717	664	88,381
Pretax earnings	270,695	18,619	289,314
Income tax expense	100,212	5,527	105,739
Identifiable assets	4,061,648	129,785	4,191,433

	United States	Canada	Consolidated
	(All amounts are in thousands U.S. $'s)		
Fiscal Year Ended March 31, 2010			
Total revenues	$1,886,990	$115,015	$ 2,002,005
Depreciation and amortization, net of (gains) losses on disposal	229,136	6,062	235,198
Interest expense	92,756	591	93,347
Pretax earnings	89,350	10,840	100,190
Income tax expense (benefit)	34,646	(79)	34,567
Identifiable assets	3,646,684	115,770	3,762,454

Note 23A. Consolidating Financial Information by Industry Segment

AMERCO's three reportable segments are:

- Moving and Storage, comprised of AMERCO, U-Haul, and Real Estate and the subsidiaries of U-Haul and Real Estate,

- Property and Casualty Insurance, comprised of Repwest and its subsidiaries and ARCOA,
- Life Insurance, comprised of Oxford and its subsidiaries.

Management tracks revenues separately, but does not report any separate measure of the profitability for rental vehicles, rentals of self-storage spaces and sales of products that are required to be classified as a separate operating segment and accordingly does not present these as separate reportable segments. Deferred income taxes are shown as liabilities on the condensed consolidating statements.

The information includes elimination entries necessary to consolidate AMERCO, the parent, with its subsidiaries.

Investments in subsidiaries are accounted for by the parent using the equity method of accounting.

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Note 23A. Financial Information by Consolidating Industry Segment:

Consolidating balance sheets by industry segment as of March 31, 2012 are as follows:

	Moving & Storage					AMERCO Legal Group		
	AMERCO	U-Haul	Real Estate	Eliminations	Moving & Storage Consolidated	Property & Casualty Insurance (a)	Life Insurance (a)	Eliminatio
					(In thousands)			
Assets:								
Cash and cash equivalents	$201,502	$106,951	$775	$-	$309,228	$15,462	$25,410	$-
Reinsurance recoverables and trade receivables, net	-	37,103	-	-	37,103	231,211	29,660	-
Inventories, net	-	58,735	-	-	58,735	-	-	-
Prepaid expenses	9,496	32,051	311	-	41,858	-	-	-
Investments, fixed maturities and marketable equities	17,028	-	-	-	17,028	132,270	617,494	-
Investments, other	-	9,880	42,453	-	52,333	81,837	131,461	-
Deferred policy acquisition costs, net	-	-	-	-	-	-	63,914	-
Other assets	483	91,761	26,571	-	118,815	1,507	203	-
Related party assets	1,201,385	261,341	9	(1,144,545) (c)	318,190	7,542	482	(10,057
	1,429,894	597,822	70,119	(1,144,545)	953,290	469,829	868,624	(10,057
Investment in subsidiaries	8,168	-	-	331,461 (b)	339,629	-	-	(339,629
Property, plant and equipment, at cost:								
Land	-	67,558	213,582	-	281,140	-	-	-
Buildings and improvements	-	162,351	924,768	-	1,087,119	-	-	-
Furniture and equipment	138	289,601	18,381	-	308,120	-	-	-
Rental trailers and other rental equipment	-	255,010	-	-	255,010	-	-	-
Rental trucks	-	1,856,433	-	-	1,856,433	-	-	-

Explanation of Responses:

	138	2,630,953	1,156,731	-	3,787,822	-	-	-
Less: Accumulated depreciation	(115)	(1,056,854)	(358,488)	-	(1,415,457)	-	-	-
Total property, plant and equipment	23	1,574,099	798,243	-	2,372,365	-	-	-
Total assets	$1,438,085	$2,171,921	$868,362	$(813,084)	$3,665,284	$469,829	$868,624	$(349,68

(a) Balances as of December 31, 2011

(b) Eliminate investment in subsidiaries

(c) Eliminate intercompany receivables and payables

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AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Consolidating balance sheets by industry segment as of March 31, 2012 are as follows:

	Moving & Storage					AMERCO Legal Group		
	AMERCO	U-Haul	Real Estate	Eliminations	Moving & Storage Consolidated	Property & Casualty Insurance (a)	Life Insurance (a)	Eliminations
	(In thousands)							
Liabilities:								
Accounts payable and accrued expenses	$1,875	$319,780	$3,611	$-	$325,266	$-	$10,060	$-
Notes, loans and leases payable	-	769,497	716,714	-	1,486,211	-	-	-
Policy benefits and losses, claims and loss expenses payable	-	380,140	-	-	380,140	382,939	382,864	-
Liabilities from investment contracts	-	-	-	-	-	-	240,961	-
Other policyholders' funds and liabilities	-	-	-	-	-	3,438	3,835	-
Deferred income	-	31,525	-	-	31,525	-	-	-
Deferred income taxes	397,992	-	-	-	397,992	(41,945)	14,945	-
Related party liabilities	-	855,016	297,859	(1,144,545) (c)	8,330	1,555	172	(10,057) (c)
Total liabilities	399,867	2,355,958	1,018,184	(1,144,545)	2,629,464	345,987	652,837	(10,057)
Stockholders' equity :								
Series preferred stock:								
Series A preferred stock	-	-	-	-	-	-	-	-
Series B preferred stock	-	-	-	-	-	-	-	-

Series A common stock	-	-	-	-	-	-	-	-
Common stock	10,497	540	1	(541)(b)	10,497	3,301	2,500	(5,801)(b)
Additional paid-in capital	433,953	121,230	147,941	(269,171)(b)	433,953	89,620	26,271	(116,101)(b)
Accumulated other comprehensive income (loss)	(45,436)	(66,302)	-	66,302 (b)	(45,436)	2,255	23,888	(26,143)(b)
Retained earnings (deficit)	1,316,854	(237,107)	(297,764)	534,871 (b)	1,316,854	28,666	163,128	(191,584)(b)
Cost of common shares in treasury, net	(525,653)	-	-	-	(525,653)	-	-	-
Cost of preferred shares in treasury, net	(151,997)	-	-	-	(151,997)	-	-	-
Unearned employee stock ownership plan shares	-	(2,398)	-	-	(2,398)	-	-	-
Total stockholders' equity (deficit)	1,038,218	(184,037)	(149,822)	331,461	1,035,820	123,842	215,787	(339,629)
Total liabilities and stockholders' equity	$1,438,085	$2,171,921	$868,362	$(813,084)	$3,665,284	$469,829	$868,624	$(349,686)

(a) Balances as of December 31, 2011

(b) Eliminate investment in subsidiaries

(c) Eliminate intercompany receivables and payables

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AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Consolidating balance sheets by industry segment as of March 31, 2011 are as follows:

	Moving & Storage					AMERCO Legal Group			
	AMERCO	U-Haul	Real Estate	Eliminations		Moving & Storage Consolidated	Property & Casualty Insurance (a)	Life Insurance (a)	Elimination
						(In thousands)			
Assets:									
Cash and cash equivalents	$250,104	$72,634	$757	$-		$323,495	$14,700	$37,301	$-
Reinsurance recoverables and trade receivables, net	-	19,210	-	-		19,210	173,256	28,184	-
Inventories, net	-	59,942	-	-		59,942	-	-	-
Prepaid expenses	15,966	41,533	125	-		57,624	-	-	-
Investments, fixed maturities and marketable equities	22,946	-	-	-		22,946	126,240	518,620	(7,997
Investments, other	-	10,385	18,605	-		28,990	90,615	82,263	-
Deferred policy acquisition costs, net	-	-	-	-		-	-	52,870	-
Other assets	2,863	134,330	28,251	-		165,444	877	312	-
Related party assets	1,146,296	247,024	72	(1,089,457)	(c)	303,935	2,801	-	(4,768
	1,438,175	585,058	47,810	(1,089,457)		981,586	408,489	719,550	(12,765
Investment in subsidiaries	(138,714)	-	-	482,025	(b)	343,311	-	-	(343,311
Property, plant and equipment, at cost:									
Land	-	46,651	192,526	-		239,177	-	-	-
Buildings and improvements	-	150,585	874,084	-		1,024,669	-	-	-
Furniture and equipment	203	292,242	18,226	-		310,671	-	-	-
Rental trailers and other rental equipment	-	249,700	-	-		249,700	-	-	-
Rental trucks	-	1,611,763	-	-		1,611,763	-	-	-
	203	2,350,941	1,084,836	-		3,435,980	-	-	-
	(176)	(996,192)	(345,039)	-		(1,341,407)	-	-	-

Less: Accumulated depreciation								
Total property, plant and equipment	27	1,354,749	739,797	-	2,094,573	-	-	-
Total assets	$1,299,488	$1,939,807	$787,607	$(607,432)	$3,419,470	$408,489	$719,550	$(356,076
(a) Balances as of December 31, 2010								
(b) Eliminate investment in subsidiaries								
(c) Eliminate intercompany receivables and payables								
(d) Eliminate intercompany preferred stock investment								

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Consolidating balance sheets by industry segment as of March 31, 2011 are as follows:

	Moving & Storage					AMERCO Legal Group			
	AMERCO	U-Haul	Real Estate	Eliminations		Moving & Storage Consolidated	Property & Casualty Insurance (a)	Life Insurance (a)	Eliminations	
						(In thousands)				
Liabilities:										
Accounts payable and accrued expenses	$854	$294,387	$3,729	$-		$298,970	$-	$5,036	$-	
Notes, loans and leases payable	-	693,801	704,041	-		1,397,842	-	-	-	
Policy benefits and losses, claims and loss expenses payable	-	397,381	-	-		397,381	276,726	260,127	-	
Liabilities from investment contracts	-	-	-	-		-	-	255,134	-	
Other policyholders' funds and liabilities	-	-	-	-		-	4,820	3,911	-	
Deferred income	-	27,209	-	-		27,209	-	-	-	
Deferred income taxes	294,518	-	-	-		294,518	(29,519)	6,541	(283)	(d)
Related party liabilities	-	858,655	233,618	(1,089,457)	(c)	2,816	1,816	136	(4,768)	(c)
Total liabilities	295,372	2,271,433	941,388	(1,089,457)		2,418,736	253,843	530,885	(5,051)	
Stockholders' equity:										
Series preferred stock:										
Series A preferred stock	-	-	-	-		-	-	-	-	
Series B preferred stock	-	-	-	-		-	-	-	-	

Series A common stock	-	-	-	-		-	-	-	-		
Common stock	10,497	540	1	(541	) (b)	10,497	3,301	2,500	(5,801	)	(b)
Additional paid-in capital	432,611	121,230	147,941	(269,171	) (b)	432,611	89,620	26,271	(123,290	)	(b,d
Accumulated other comprehensive loss	(45,942)	(57,328)	-	57,328	(b)	(45,942)	2,707	9,951	(13,183	)	(b,d
Retained earnings (deficit)	1,139,792	(392,686)	(301,723)	694,409	(b)	1,139,792	59,018	149,943	(208,751	)	(b,d
Cost of common shares in treasury, net	(525,653)	-	-	-		(525,653)	-	-	-		
Cost of preferred shares in treasury, net	(7,189)	-	-	-		(7,189)	-	-	-		
Unearned employee stock ownership plan shares	-	(3,382)	-	-		(3,382)	-	-	-		
Total stockholders' equity (deficit)	1,004,116	(331,626)	(153,781)	482,025		1,000,734	154,646	188,665	(351,025	)	
Total liabilities and stockholders' equity	$1,299,488	$1,939,807	$787,607	$(607,432	)	$3,419,470	$408,489	$719,550	$(356,076	)	

(a) Balances as of December 31, 2010

(b) Eliminate investment in subsidiaries

(c) Eliminate intercompany receivables and payables

(d) Eliminate intercompany preferred stock investment

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Consolidating statements of operations by industry segment for period ending March 31, 2012 are as follows:

	Moving & Storage					AMERCO Legal Group			
	AMERCO	U-Haul	Real Estate	Eliminations	Moving & Storage Consolidated	Property & Casualty Insurance (a)	Life Insurance (a)	Eliminations	AME Conso
					(In thousands)				
Revenues:									
Self-moving equipment rentals	$-	$1,679,963	$-	$-	$1,679,963	$-	$-	$(1,707)(c)	$1,67
Self-storage revenues	-	133,070	1,306	-	134,376	-	-	-	134,
Self-moving & self-storage products & service sales	-	213,854	-	-	213,854	-	-	-	213,
Property management fees	-	23,266	-	-	23,266	-	-	-	23,2
Life insurance premiums	-	-	-	-	-	-	277,562	-	277,
Property and casualty insurance premiums	-	-	-	-	-	32,631	-	-	32,6
Net investment and interest income	5,857	20,577	698	-	27,132	9,955	28,775	(1,662)(b,e)	64,2
Other revenue	228	83,894	80,318	(86,108)(b)	78,332	-	1,585	(1,387)(b)	78,5
Total revenues	6,085	2,154,624	82,322	(86,108)	2,156,923	42,586	307,922	(4,756)	2,50
Costs and expenses:									
Operating expenses	9,081	1,121,681	9,468	(86,108)(b)	1,054,122	13,270	28,885	(3,087)(b,c)	1,09
Commission expenses	-	212,190	-	-	212,190	-	-	-	212,
Cost of sales	-	116,542	-	-	116,542	-	-	-	116,
Benefits and losses	-	-	-	-	-	65,742	245,097	-	310,
	-	-	-	-	-	-	13,791	-	13,7

Amortization of deferred policy acquisition costs											
Lease expense	93	132,286	23	-		132,402	-	-	(1,187)	(b)	131,
Depreciation, net of (gains) losses on disposals	5	195,469	13,427	-		208,901	-	-	-		208,
Total costs and expenses	9,179	1,778,168	22,918	(86,108)		1,724,157	79,012	287,773	(4,274)		2,08
Earnings (loss) from operations before equity in earnings of subsidiaries	(3,094)	376,456	59,404	-		432,766	(36,426)	20,149	(482)		416,
Equity in earnings of subsidiaries	149,160	-	-	(159,538)	(d)	(10,378)	-	-	10,378	(d)	-
Earnings (loss) from operations	146,066	376,456	59,404	(159,538)		422,388	(36,426)	20,149	9,896		416,
Interest income (expense)	94,278	(132,781)	(52,022)	-		(90,525)	-	-	154	(b)	(90,
Pretax earnings (loss)	240,344	243,675	7,382	(159,538)		331,863	(36,426)	20,149	10,050		325,
Income tax benefit (expense)	(34,649)	(88,096)	(3,423)	-		(126,168)	12,863	(6,964)	-		(120
Net earnings (loss)	205,695	155,579	3,959	(159,538)		205,695	(23,563)	13,185	10,050		205,
Less: Excess of redemption value over carrying value of preferred shares redeemed	(5,908)	-	-	-		(5,908)	-	-	-		(5,90
Less: Preferred stock dividends	(3,241)	-	-	-		(3,241)	-	-	328	(e)	(2,9
Earnings (loss) available to common shareholders	$196,546	$155,579	$3,959	$(159,538)		$196,546	$(23,563)	$13,185	$10,378		$196,
(a) Balances for the year											

ended December 31, 2011
(b) Eliminate intercompany lease / interest income
(c) Eliminate intercompany premiums
(d) Eliminate equity in earnings of subsidiaries
(e) Eliminate preferred stock dividends paid to affiliates

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AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Consolidating statements of operations by industry segment for period ending March 31, 2011 are as follows:

	Moving & Storage					AMERCO Legal Group			
	AMERCO	U-Haul	Real Estate	Eliminations	Moving & Storage Consolidated	Property & Casualty Insurance (a)	Life Insurance (a)	Eliminations	AME Conso
					(In thousands)				
Revenues:									
Self-moving equipment rentals	$-	$1,549,058	$-	$-	$1,549,058	$-	$-	$(2,043)(c)	$1,54
Self-storage revenues	-	119,359	1,339	-	120,698	-	-	-	120,
Self-moving & self-storage products & service sales	-	205,570	-	-	205,570	-	-	-	205,
Property management fees	-	22,132	-	-	22,132	-	-	-	22,1
Life insurance premiums	-	-	-	-	-	-	206,992	-	206,
Property and casualty insurance premiums	-	-	-	-	-	30,704	-	-	30,7
Net investment and interest income	5,140	20,562	-	-	25,702	7,959	20,738	(1,738)(b,e)	52,6
Other revenue	20	60,230	77,947	(83,531)(b)	54,666	-	2,181	(1,344)(b)	55,5
Total revenues	5,160	1,976,911	79,286	(83,531)	1,977,826	38,663	229,911	(5,125)	2,24
Costs and expenses:									
Operating expenses	7,489	1,050,921	9,473	(83,531)(b)	984,352	15,824	29,754	(3,353)(b,c)	1,02
Commission expenses	-	190,981	-	-	190,981	-	-	-	190,
Cost of sales	-	106,024	-	-	106,024	-	-	-	106,
Benefits and losses	-	-	-	-	-	17,201	173,228	-	190,
Amortization of deferred	-	-	-	-	-	-	9,494	-	9,49

policy acquisition costs									
Lease expense	90	151,918	22	-	152,030	-	-	(1,221)(b)	150,
Depreciation, net of (gains) losses on disposals	9	177,116	12,141	-	189,266	-	-	-	189,
Total costs and expenses	7,588	1,676,960	21,636	(83,531)	1,622,653	33,025	212,476	(4,574)	1,86
Earnings (loss) from operations before equity in earnings of subsidiaries	(2,428)	299,951	57,650	-	355,173	5,638	17,435	(551)	377,
Equity in earnings of subsidiaries	132,570	-	-	(117,643)(d)	14,927	-	-	(14,927)(d)	-
Earnings from operations	130,142	299,951	57,650	(117,643)	370,100	5,638	17,435	(15,478)	377,
Interest income (expense)	85,584	(129,516)	(44,449)	-	(88,381)	-	-	-	(88,
Pretax earnings (loss)	215,726	170,435	13,201	(117,643)	281,719	5,638	17,435	(15,478)	289,
Income tax benefit (expense)	(31,600)	(60,342)	(5,651)	-	(97,593)	(1,831)	(6,315)	-	(105
Net earnings (loss)	184,126	110,093	7,550	(117,643)	184,126	3,807	11,120	(15,478)	183,
Less: Excess of redemption value over carrying value of preferred shares redeemed	-	-	-	-	-	-	-	(178)	(178
Less: Preferred stock dividends	(12,963)	-	-	-	(12,963)	-	-	551 (e)	(12,
Earnings (loss) available to common shareholders	$171,163	$110,093	$7,550	$(117,643)	$171,163	$3,807	$11,120	$(15,105)	$170,
(a) Balances for the year ended December 31, 2010									

(b) Eliminate intercompany lease income
(c) Eliminate intercompany premiums
(d) Eliminate equity in earnings of subsidiaries
(e) Elimination of preferred stock dividend paid to affiliate

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Consolidating statements of operations by industry segment for period ending March 31, 2010 are as follows:

	Moving & Storage					AMERCO Legal Group			
	AMERCO	U-Haul	Real Estate	Eliminations	Moving & Storage Consolidated	Property & Casualty Insurance (a)	Life Insurance (a)	Eliminations	AMER Consolic
					(In thousands)				
Revenues:									
Self-moving equipment rentals	$-	$1,421,331	$-	$-	$1,421,331	$-	$-	$(1,605) (c)	$1,419,
Self-storage revenues	-	109,047	1,322	-	110,369	-	-	-	110,36
Self-moving & self-storage products & service sales	-	198,785	-	-	198,785	-	-	-	198,78
Property management fees	-	21,632	-	-	21,632	-	-	-	21,632
Life insurance premiums	-	-	-	-	-	-	134,345	-	134,34
Property and casualty insurance premiums	-	-	-	-	-	27,625	-	-	27,625
Net investment and interest income	4,390	21,665	-	-	26,055	6,765	18,463	(1,294) (b,e)	49,989
Other revenue	-	43,836	74,481	(80,167) (b)	38,150	-	2,917	(1,533) (b)	39,534
Total revenues	4,390	1,816,296	75,803	(80,167)	1,816,322	34,390	155,725	(4,432)	2,002,
Costs and expenses:									
Operating expenses	8,120	1,050,844	8,064	(80,167) (b)	986,861	13,552	24,752	(3,104) (b,c)	1,022,
Commission expenses	-	169,104	-	-	169,104	-	-	-	169,10
Cost of sales	-	104,049	-	-	104,049	-	-	-	104,04
	-	-	-	-	-	14,559	106,546	-	121,10

Benefits and losses											
Amortization of deferred policy acquisition costs	-	-	-	-		-	-	7,569	-		7,569
Lease expense	85	158,079	8	-		158,172	-	-	(1,221)	(b)	156,95
Depreciation, net of (gains) losses on disposals	17	214,625	12,987	-		227,629	-	-	-		227,62
Total costs and expenses	8,222	1,696,701	21,059	(80,167)		1,645,815	28,111	138,867	(4,325)		1,808,
Earnings (loss) from operations before equity in earnings of subsidiaries	(3,832)	119,595	54,744	-		170,507	6,279	16,858	(107)		193,53
Equity in earnings of subsidiaries	7,208	-	-	7,614	(d)	14,822	-	-	(14,822)	(d)	-
Earnings from operations	3,376	119,595	54,744	7,614		185,329	6,279	16,858	(14,929)		193,53
Interest income (expense)	96,274	(155,519)	(34,102)	-		(93,347)	-	-	-		(93,34
Pretax earnings (loss)	99,650	(35,924)	20,642	7,614		91,982	6,279	16,858	(14,929)		100,19
Income tax benefit (expense)	(33,920)	16,368	(8,700)	-		(26,252)	(1,796)	(6,519)	-		(34,56
Net earnings (loss)	65,730	(19,556)	11,942	7,614		65,730	4,483	10,339	(14,929)		65,623
Less: Excess of redemption value over carrying value of preferred shares redeemed	-	-	-	-		-	-	-	388		388
Less: Preferred stock dividends	(12,963)	-	-	-		(12,963)	-	-	107	(e)	(12,85
	$52,767	$(19,556)	$11,942	$7,614		$52,767	$4,483	$10,339	$(14,434)		$53,155

Earnings (loss) available to common shareholders
(a) Balances for the year ended December 31, 2009
(b) Eliminate intercompany lease income
(c) Eliminate intercompany premiums
(d) Eliminate equity in earnings of subsidiaries
(e) Elimination of preferred stock dividend paid to affiliate

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AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Consolidating cash flow statements by industry segment for the year ended March 31, 2012, are as follows:

	Moving & Storage					AMERCO Legal Group			
	AMERCO	U-Haul	Real Estate	Elimination	Moving & Storage Consolidated	Property & Casualty Insurance (a)	Life Insurance (a)	Elimination	AMERCO Consolidated
					(In thousands)				
Cash flows from operating activities:									
Net earnings (loss)	$205,695	$155,579	$3,959	$(159,538)	$205,695	$(23,563)	$13,185	$10,050	$205,367
Earnings from consolidated entities	(149,160)	-	-	159,538	10,378	-	-	(10,378)	-
Adjustments to reconcile net earnings to the cash provided by operations:									
Depreciation	5	216,116	13,668	-	229,789	-	-	-	229,789
Amortization of deferred policy acquisition costs	-	-	-	-	-	-	13,791	-	13,791
Change in allowance for losses on trade receivables	-	(206)	-	-	(206)	-	(2)	-	(208)
Change in allowance for inventory reserve	-	1,382	-	-	1,382	-	-	-	1,382
Net gain on sale of real and personal property	-	(20,647)	(241)	-	(20,888)	-	-	-	(20,888)
Net gain on sale of investments	(488)	-	-	-	(488)	(810)	(4,281)	-	(5,579)

Deferred income taxes	109,680	-	-	-	109,680	(12,181)	6,861	-	104,360
Net change in other operating assets and liabilities:									
Reinsurance recoverables and trade receivables	-	(17,683)	-	-	(17,683)	(57,955)	(1,477)	-	(77,115)
Inventories	-	(173)	-	-	(173)	-	-	-	(173)
Prepaid expenses	6,470	9,464	(186)	-	15,748	-	-	-	15,748
Capitalization of deferred policy acquisition costs	-	-	-	-	-	-	(23,166)	-	(23,166)
Other assets	2,380	1,852	2,282	-	6,514	(630)	108	-	5,992
Related party assets	-	(14,301)	63	-	(14,238)	(4,730)	(479)	(5,237)(b)	(24,684)
Accounts payable and accrued expenses	4,163	14,215	(228)	-	18,150	-	1,319	-	19,469
Policy benefits and losses, claims and loss expenses payable	-	(16,621)	-	-	(16,621)	106,213	122,738	-	212,330
Other policyholders' funds and liabilities	-	-	-	-	-	(1,382)	(76)	-	(1,458)
Deferred income	-	4,367	-	-	4,367	-	-	-	4,367
Related party liabilities	-	5,514	-	-	5,514	(272)	39	-	5,281
Net cash provided (used) by operating activities	178,745	338,858	19,317	-	536,920	4,690	128,560	(5,565)	664,605
Cash flows from investing activities:									
Purchases of:									
	(1)	(524,298)	(65,500)	-	(589,799)	-	-	-	(589,799)

Explanation of Responses:

Property, plant and equipment										
Short term investments	-	-	-	-	-	(63,126)	(228,496)	5,237	(b)	(286,385)
Fixed maturities investments	-	-	-	-	-	(34,965)	(185,139)	-		(220,104)
Equity securities	(8,855)	-	-	-	(8,855)	(193)	-	-		(9,048)
Preferred stock	-	-	-	-	-	(2,717)	-	-		(2,717)
Real estate	-	-	(5,064)	-	(5,064)	(165)	(2,600)	-		(7,829)
Mortgage loans	-	(8,758)	(64,469)	-	(73,227)	(45,189)	(33,184)	24,437	(b)	(127,163)
Proceeds from sales of:										
Property, plant and equipment	-	168,386	526	-	168,912	-	-	-		168,912
Short term investments	-	-	-	-	-	95,971	204,860	-		300,831
Fixed maturities investments	-	-	-	-	-	22,982	105,504	-		128,486
Equity securities	8,800	-	-	-	8,800	1,422	-	-		10,222
Preferred stock	-	-	-	-	-	7,352	2,708	(7,708)	(b)	2,352
Real estate	-	-	-	-	-	310	130	-		440
Mortgage loans	-	9,263	45,685	-	54,948	14,390	9,939	(24,437)	(b)	54,840
Net cash provided (used) by investing activities	(56)	(355,407)	(88,822)	-	(444,285)	(3,928)	(126,278)	(2,471)		(576,962)
					(page1of2)					
(a) Balance for the period ended December 31, 2011										
(b) Eliminate intercompany investments										

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Continuation of consolidating cash flow statements by industry segment for the year ended March 31, 2012, are as follows:

	Moving & Storage				AMERCO Legal Group				
	AMERCO	U-Haul	Real Estate	Elimination	Moving & Storage Consolidated	Property & Casualty Insurance (a)	Life Insurance (a)	Elimination	AMERCO Consolidated
Cash flows from financing activities:					(In thousands)				
Borrowings from credit facilities	-	153,860	83,920	-	237,780	-	-	-	237,780
Principal repayments on credit facilities	-	(130,641)	(71,247)	-	(201,888)	-	-	-	(201,888)
Debt issuance costs	-	(1,402)	(602)	-	(2,004)	-	-	-	(2,004)
Capital lease payments	-	(8,328)	-	-	(8,328)	-	-	-	(8,328)
Leveraged Employee Stock Ownership Plan - repayments from loan	-	984	-	-	984	-	-	-	984
Securitization deposits	-	42,088	-		42,088	-	-	-	42,088
Proceeds from (repayment of) intercompany loans	(52,051)	(5,401)	57,452	-	-	-	-	-	-
Preferred stock redemption paid	(151,997)	-	-		(151,997)	-	-	7,708 (b)	(144,289)
Preferred stock dividends paid	(3,241)	-	-	-	(3,241)	-	-	328 (c)	(2,913)
Common stock dividends paid	(19,484)	-	-	-	(19,484)	-	-	-	(19,484)
Contribution to related party	(518)	-	-		(518)	-	-	-	(518)
	-	-	-	-	-	-	13,854	-	13,854

Investment contract deposits									
Investment contract withdrawals	-	-	-	-	-	-	(28,027)	-	(28,027)
Net cash provided (used) by financing activities	(227,291)	51,160	69,523	-	(106,608)	-	(14,173)	8,036	(112,745)
Effects of exchange rate on cash	-	(294)	-	-	(294)	-	-	-	(294)
Increase (decrease) in cash and cash equivalents	(48,602)	34,317	18	-	(14,267)	762	(11,891)	-	(25,396)
Cash and cash equivalents at beginning of period	250,104	72,634	757	-	323,495	14,700	37,301	-	375,496
Cash and cash equivalents at end of period	$ 201,502	$ 106,951	$ 775	$ -	$ 309,228	$ 15,462	$ 25,410	$ -	$ 350,100
					(page 2 of 2)				
(a) Balance for the period ended December 31, 2011									
(b) Eliminate intercompany investments									
(c) Eliminate preferred stock dividends paid to affiliate									

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Consolidating cash flow statements by industry segment for the year ended March 31, 2011, are as follows:

	Moving & Storage				AMERCO Legal Group				
	AMERCO	U-Haul	Real Estate	Elimination	Moving & Storage Consolidated	Property & Casualty Insurance (a)	Life Insurance (a)	Elimination	AMERCO Consolidated
					(In thousands)				
Cash flows from operating activities:									
Net earnings	$184,126	$110,093	$7,550	$(117,643)	$184,126	$3,807	$11,120	$(15,478)	$183,575
Earnings from consolidated subsidiaries	(132,570)	-	-	117,643	(14,927)	-	-	14,927	-
Adjustments to reconcile net earnings to the cash provided by operations:									
Depreciation	9	198,991	13,324	-	212,324	-	-	-	212,324
Amortization of deferred policy acquisition costs	-	-	-	-	-	-	9,494	-	9,494
Change in allowance for losses on trade receivables	-	30	-	-	30	-	(2)	-	28
Change in allowance for inventory reserve	-	(674)	-	-	(674)	-	-	-	(674)
Net gain on sale of real and personal property	-	(21,875)	(1,183)	-	(23,058)	-	-	-	(23,058)
Net (gain) loss on sale of investments	(65)	(11)	-	-	(76)	285	(1,344)	-	(1,135)
	73,790	-	-	-	73,790	1,960	5,148	-	80,898

Deferred income taxes									
Net change in other operating assets and liabilities:									
Reinsurance recoverables and trade receivables	-	(1,443)	-	-	(1,443)	(5,137)	614	-	(5,966)
Inventories	-	(6,431)	-	-	(6,431)	-	-	-	(6,431)
Prepaid expenses	(15,966)	11,773	(51)	-	(4,244)	-	-	-	(4,244)
Capitalization of deferred policy acquisition costs	-	-	-	-	-	-	(25,239)	-	(25,239)
Other assets	34,937	(6,695)	238	-	28,480	30	205	-	28,715
Related party assets	273	55	(64)	-	264	(351)	-	-	(87)
Accounts payable and accrued expenses	(8,603)	18,923	(486)	-	9,834	-	2,713	-	12,547
Policy benefits and losses, claims and loss expenses payable	-	10,994	-	-	10,994	4,288	94,052	-	109,334
Other policyholders' funds and liabilities	-	-	-	-	-	(789)	1,355	-	566
Deferred income	-	1,967	-	-	1,967	-	-	-	1,967
Related party liabilities	-	83	-	-	83	157	9	-	249
Net cash provided (used) by operating activities	135,931	315,780	19,328	-	471,039	4,250	98,125	(551)	572,863
Cash flows from investing activities:									
Purchases of:									
	(5)	(407,526)	(72,887)	-	(480,418)	-	-	-	(480,418)

Property, plant and equipment									
Short term investments	-	-	-	-	-	(76,381)	(184,385)	-	(260,766)
Fixed maturities investments	-	-	-	-	-	(34,580)	(181,351)	-	(215,931)
Equity securities	(8,253)	-	-	-	(8,253)	(3,297)	-	-	(11,550)
Preferred stock	-	-	-	-	-	(11,644)	(2,708)	-	(14,352)
Real estate	-	-	-	-	-	(76)	(117)	-	(193)
Mortgage loans	-	(13,117)	(8,692)	-	(21,809)	(13,244)	(7,395)	3,890 (b)	(38,558)
Other investments	-	-	-	-	-	-	(2,000)	-	(2,000)
Proceeds from sales of:									
Property, plant and equipment	-	179,043	1,368	-	180,411	-	-	-	180,411
Short term investments	-	-	-	-	-	99,112	211,083	-	310,195
Fixed maturities investments	-	-	-	-	-	23,275	108,706	-	131,981
Equity securities	1,065	-	-	-	1,065	133	-	-	1,198
Preferred stock	-	-	-	-	-	1,914	-	-	1,914
Real estate	-	-	125	-	125	309	1,491	-	1,925
Mortgage loans	-	5,412	2,995	-	8,407	6,106	4,533	(3,890) (b)	15,156
Net cash provided (used) by investing activities	(7,193)	(236,188)	(77,091)	-	(320,472)	(8,373)	(52,143)	-	(380,988)

(page 1 of 2)

(a) Balance for the period ended December 31, 2010

(b) Eliminate intercompany investments

Explanation of Responses:

AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Continuation of consolidating cash flow statements by industry segment for the year ended March 31, 2011, are as follows:

	Moving & Storage					AMERCO Legal Group			
	AMERCO	U-Haul	Real Estate	Elimination	Moving & Storage Consolidated	Property & Casualty Insurance (a)	Life Insurance (a)	Elimination	AMERCO Consolidated
	(In thousands)								
Cash flows from financing activities:									
Borrowings from credit facilities	-	257,728	64,134	-	321,862	-	-	-	321,862
Principal repayments on credit facilities	-	(90,084)	(198,798)	-	(288,882)	-	-	-	(288,882)
Debt issuance costs	-	(1,987)	-	-	(1,987)	-	-	-	(1,987)
Capital lease payments	-	(11,522)	-	-	(11,522)	-	-	-	(11,522)
Leveraged Employee Stock Ownership Plan - repayments from loan	-	1,172	-	-	1,172	-	-	-	1,172
Securitization deposits	-	(46,031)	-	-	(46,031)	-	-	-	(46,031)
Proceeds from (repayment of) intercompany loans	30,566	(223,746)	193,180	-	-	-	-	-	-
Preferred stock dividends paid	(12,963)	-	-	-	(12,963)	-	-	551 (b)	(12,412)
Dividend from (to) related party	3,303	-	-	-	3,303	(3,303)	-	-	-
Investment contract deposits	-	-	-	-	-	-	11,580	-	11,580
Investment contract withdrawals	-	-	-	-	-	-	(34,548)	-	(34,548)

Net cash provided (used) by financing activities	20,906	(114,470)	58,516	-	(35,048)	(3,303)	(22,968)	551	(60,768)
Effects of exchange rate on cash	-	271	-	-	271	-	-	-	271
Increase (decrease) in cash and cash equivalents	149,644	(34,607)	753	-	115,790	(7,426)	23,014	-	131,378
Cash and cash equivalents at beginning of period	100,460	107,241	4	-	207,705	22,126	14,287	-	244,118
Cash and cash equivalents at end of period	$ 250,104	$ 72,634	$ 757	$ -	$ 323,495	$ 14,700	$ 37,301	$ -	$ 375,496

(page 2 of 2)

(a) Balance for the period ended December 31, 2010

(b) Eliminate preferred stock dividends paid to affiliates

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AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Consolidating cash flow statements by industry segment for the year ended March 31, 2010 are as follows:

	Moving & Storage					AMERCO Legal Group			
	AMERCO	U-Haul	Real Estate	Elimination	Moving & Storage Consolidated	Property & Casualty Insurance (a)	Life Insurance (a)	Elimination	AMERCO Consolidated
					(In thousands)				
Cash flows from operating activities:									
Net earnings (loss)	$65,730	$(19,556)	$11,942	$7,614	$65,730	$4,483	$10,339	$(14,929)	$65,623
Earnings from consolidated subsidiaries	(7,208)	-	-	(7,614)	(14,822)	-	-	14,822	-
Adjustments to reconcile net earnings to cash provided by operations:									
Depreciation	17	216,685	12,887	-	229,589	-	-	-	229,589
Amortization of deferred policy acquisition costs	-	-	-	-	-	-	7,569	-	7,569
Change in allowance for losses on trade receivables	-	(158)	-	-	(158)	-	(5)	-	(163)
Change in allowance for losses on mortgage notes	-	(6)	-	-	(6)	-	-	-	(6)
Change in allowance for inventory reserve	-	1,153	-	-	1,153	-	-	-	1,153
Net (gain) loss on sale of real and personal	-	(2,060)	100	-	(1,960)	-	-	-	(1,960)

property									
Net (gain) loss on sale of investments	-	-	-	-	-	710	(378)	-	332
Deferred income taxes	7,828	-	-	-	7,828	1,876	5,793	-	15,497
Net change in other operating assets and liabilities:									
Reinsurance recoverables and trade receivables	-	625	31	-	656	16,793	663	-	18,112
Inventories	-	16,759	-	-	16,759	-	-	-	16,759
Prepaid expenses	1,129	(304)	(3)	-	822	-	-	-	822
Capitalization of deferred policy acquisition costs	-	-	-	-	-	-	(13,934)	-	(13,934)
Other assets	5,187	28,076	1,573	-	34,836	(65)	(145)	-	34,626
Related party assets	665	899	34	-	1,598	771	-	-	2,369
Accounts payable and accrued expenses	11,604	(7,188)	(3,305)	-	1,111	-	(4,207)	-	(3,096)
Policy benefits and losses, claims and loss expenses payable	-	24,228	-	-	24,228	(16,011)	25,154	-	33,371
Other policyholders' funds and liabilities	-	-	-	-	-	(4,167)	356	-	(3,811)
Deferred income	-	396	-	-	396	-	-	-	396
Related party liabilities	-	(62)	-	-	(62)	(742)	77	-	(727)
Net cash provided (used) by operating activities	84,952	259,487	23,259	-	367,698	3,648	31,282	(107)	402,521

Cash flows from investing activities:									
Purchases of:									
Property, plant and equipment	(3)	(233,136)	(26,352)	-	(259,491)	-	-	-	(259,491)
Short term investments	-	-	-	-	-	(130,977)	(191,689)	-	(322,666)
Fixed maturities investments	-	-	-	-	-	(37,071)	(112,675)	-	(149,746)
Equity securities	(17,745)	-	-	-	(17,745)	(70)	-	-	(17,815)
Preferred stock	-	-	-	-	-	(2,185)	-	-	(2,185)
Real estate	-	(1,752)	-	-	(1,752)	-	(558)	-	(2,310)
Mortgage loans	-	-	-	-	-	(1,364)	(137)	-	(1,501)
Proceeds from sales of:									
Property, plant and equipment	-	141,788	1,081	-	142,869	-	-	-	142,869
Short term investments	-	-	-	-	-	139,593	179,665	-	319,258
Fixed maturities investments	-	-	-	-	-	31,719	131,935	-	163,654
Preferred stock	-	-	-	-	-	4,061	1,016	-	5,077
Real estate	-	-	707	-	707	64	-	-	771
Mortgage loans	-	-	-	-	-	75	6,032	-	6,107
Net cash provided (used) by investing activities	(17,748)	(93,100)	(24,564)	-	(135,412)	3,845	13,589	-	(117,978)
					(page 1 of 2)				
(a) Balance for the period ended December 31, 2009									

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AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Continuation of consolidating cash flow statements by industry segment for the year ended March 31, 2010 are as follows:

	Moving & Storage					AMERCO Legal Group			
	AMERCO	U-Haul	Real Estate	Elimination	Moving & Storage Consolidated	Property & Casualty Insurance (a)	Life Insurance (a)	Elimination	AMERCO Consolidated
	(In thousands)								
Cash flows from financing activities:									
Borrowings from credit facilities	-	42,794	29,359	-	72,153	-	-	-	72,153
Principal repayments on credit facilities	-	(187,410)	(114,556)	-	(301,966)	-	-	-	(301,966)
Debt issuance costs	-	(2,129)	(216)	-	(2,345)	-	-	-	(2,345)
Capital lease payments	-	(4,057)	-	-	(4,057)	-	-	-	(4,057)
Leveraged Employee Stock Ownership Plan - repayments from loan	-	1,111	-	-	1,111	-	-	-	1,111
Proceeds from (repayment of) intercompany loans	38,417	(125,139)	86,722	-	-	-	-	-	-
Preferred stock dividends paid	(12,963)	-	-	-	(12,963)	-	-	107 (b)	(12,856)
Dividend from (to) related party	7,764	-	-	-	7,764	(4,564)	(3,200)	-	-
Investment contract deposits	-	-	-	-	-	-	12,856	-	12,856
Investment contract withdrawals	-	-	-	-	-	-	(48,552)	-	(48,552)
	33,218	(274,830)	1,309	-	(240,303)	(4,564)	(38,896)	107	(283,656)

Net cash provided (used) by financing activities									
Effects of exchange rate on cash	-	2,644	-	-	2,644	-	-	-	2,644
Increase (decrease) in cash and cash equivalents	100,422	(105,799)	4	-	(5,373)	2,929	5,975	-	3,531
Cash and cash equivalents at beginning of period	38	213,040	-	-	213,078	19,197	8,312	-	240,587
Cash and cash equivalents at end of period	$ 100,460	$ 107,241	$ 4	$ -	$ 207,705	$ 22,126	$ 14,287	$ -	$ 244,118

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(a) Balance for the period ended December 31, 2009

(b) Eliminate preferred stock dividends paid to affiliate

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AMERCO AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Note 24. Subsequent Events

Our management has evaluated subsequent events occurring after March 31, 2012, the date of our most recent balance sheet date, through the date our financial statements were issued. We do not believe any other subsequent events have occurred that would require further disclosure or adjustment to our financial statements than those stated below.

Related Party

In April 2012, we received $52.2 million from SAC Holding Corporation as full repayment of principal and accrued interest for one of its junior notes. Also in April 2012 and May 2012, we received $46.0 million and $20.4 million, respectively from SAC Holding II Corporation as partial repayment on its junior note.

SCHEDULE I

CONDENSED FINANCIAL INFORMATION OF AMERCO

BALANCE SHEETS

	March 31,	
	2012	2011
	(In thousands)	
ASSETS		
Cash and cash equivalents	$201,502	$250,104
Investment in subsidiaries	8,168	(138,714)
Related party assets	1,201,385	1,146,296
Other assets	27,030	41,802
Total assets	$1,438,085	$1,299,488
LIABILITIES AND STOCKHOLDERS' EQUITY		
Liabilities:		
Other liabilities	$399,867	$295,372
	399,867	295,372
Stockholders' equity:		
Preferred stock	-	-
Common stock	10,497	10,497
Additional paid-in capital	433,953	432,611
Accumulated other comprehensive loss	(45,436)	(45,942)
Retained earnings:		
Beginning of period	1,139,792	968,629
Net earnings	205,695	184,126
Excess of redemption value over carrying value of preferred shares redeemed	(5,908)	-
Dividends	(22,725)	(12,963)
End of period	1,316,854	1,139,792
Cost of common shares in treasury	(525,653)	(525,653)
Cost of preferred shares in treasury	(151,997)	(7,189)
Total stockholders' equity	1,038,218	1,004,116
Total liabilities and stockholders' equity	$1,438,085	$1,299,488

The accompanying notes are an integral part of these condensed consolidated financial statements.

CONDENSED FINANCIAL INFORMATION OF AMERCO

STATEMENTS OF OPERATIONS

	Years Ended March 31,		
	2012	2011	2010
	(In thousands, except share and per share data)		
Revenues:			
Net interest income from subsidiaries	$6,085	$5,160	$4,390
Expenses:			
Operating expenses	9,081	7,489	8,120
Other expenses	98	99	102
Total expenses	9,179	7,588	8,222
Equity in earnings of subsidiaries	149,160	132,570	7,208
Interest income	94,278	85,584	96,274
Pretax earnings	240,344	215,726	99,650
Income tax expense	(34,649)	(31,600)	(33,920)
Net earnings	205,695	184,126	65,730
Less: Excess of redemption value over carrying value of preferred shares redeemed	(5,908)	-	-
Less: Preferred stock dividends	(3,241)	(12,963)	(12,963)
Earnings available to common shareholders	$196,546	$171,163	$52,767
Basic and diluted earnings per common share	$10.09	$8.81	$2.72
Weighted average common shares outstanding: Basic and diluted	19,476,187	19,432,781	19,386,791

The accompanying notes are an integral part of these condensed consolidated financial statements.

CONDENSED FINANCIAL INFORMATION OF AMERCO

STATEMENTS OF CASH FLOW

	Years Ended March 31,		
	2012	2011	2010
	(In thousands)		
Cash flows from operating activities:			
Net earnings	$205,695	$184,126	$65,730
Change in investments in subsidiaries	(149,160)	(132,570)	(7,208)
Adjustments to reconcile net earnings to cash provided by operations:			
Depreciation	5	9	17
Net gain on sale of investments	(488)	(65)	-
Deferred income taxes	109,680	73,790	7,828
Net change in other operating assets and liabilities:			
Prepaid expenses	6,470	(15,966)	1,129
Other assets	2,380	34,937	5,187
Related party assets	-	273	665
Accounts payable and accrued expenses	4,163	(8,603)	11,604
Net cash provided by operating activities	178,745	135,931	84,952
Cash flows from investing activities:			
Purchases of property, plant and equipment	(1)	(5)	(3)
Purchases of equity securities	(8,855)	(8,253)	(17,745)
Proceeds of equity securities	8,800	1,065	-
Net cash used by investing activities	(56)	(7,193)	(17,748)
Cash flows from financing activities:			
Proceeds from (repayments) of intercompany loans	(52,051)	30,566	38,417
Preferred stock redemption paid	(151,997)	-	-
Preferred stock dividends paid	(3,241)	(12,963)	(12,963)
Common stock dividends paid	(19,484)	-	-
Dividend from related party	-	3,303	7,764
Contribution to related party	(518)	-	-
Net cash provided (used) by financing activities	(227,291)	20,906	33,218
Increase (decrease) in cash and cash equivalents	(48,602)	149,644	100,422
Cash and cash equivalents at beginning of period	250,104	100,460	38
Cash and cash equivalents at end of period	$201,502	$250,104	$100,460

Income taxes paid, net of income taxes refunds received, amounted to $10.7 million, $14.3 million and $1.6 million for fiscal 2012, 2011 and 2010, respectively.

The accompanying notes are an integral part of these condensed consolidated financial statements.

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CONDENSED FINANCIAL INFORMATION OF AMERCO

NOTES TO CONDENSED FINANCIAL INFORMATION

MARCH 31, 2012, 2011, AND 2010

1. Summary of Significant Accounting Policies

AMERCO, a Nevada corporation, was incorporated in April, 1969, and is the holding Company for U-Haul International, Inc., Amerco Real Estate Company, Repwest Insurance Company and Oxford Life Insurance Company. The financial statements of the Registrant should be read in conjunction with the Consolidated Financial Statements and notes thereto included in this Annual Report.

AMERCO is included in a consolidated Federal income tax return with all of its U.S. subsidiaries. Accordingly, the provision for income taxes has been calculated for Federal income taxes of AMERCO and subsidiaries included in the consolidated return of the Registrant. State taxes for all subsidiaries are allocated to the respective subsidiaries.

The financial statements include only the accounts of AMERCO, which include certain of the corporate operations of AMERCO. The interest in AMERCO's majority owned subsidiaries is accounted for on the equity method. The intercompany interest income and expenses are eliminated in the Consolidated Financial Statements.

2. Guarantees

AMERCO has guaranteed performance of certain long-term leases and other obligations. See Note 19, Contingent Liabilities and Commitments and Note 21, Related Party Transactions of the Notes to Consolidated Financial Statements.

SCHEDULE II

AMERCO AND CONSOLIDATED SUBSIDIARIES
VALUATION AND QUALIFYING ACCOUNTS

Years Ended March 31, 2012, 2011 and 2010

	Balance at Beginning of Year	Additions Charged to Costs and Expenses	Additions Charged to Other Accounts	Deductions	Balance at Year End
Year ended March 31, 2012			(In thousands)		
Allowance for doubtful accounts (deducted from trade receivable)	$1,336	$1,485	$-	$(1,693)	$1,128
Allowance for doubtful accounts (deducted from notes and mortgage receivable)	$-	$-	$-	$-	$-
Allowance for obsolescence (deducted from inventory)	$595	$135	$-	$-	$730
Allowance for probable losses (deducted from mortgage loans)	$370	$-	$-	$-	$370
Year ended March 31, 2011					
Allowance for doubtful accounts (deducted from trade receivable)	$1,308	$2,611	$-	$(2,583)	$1,336
Allowance for doubtful accounts (deducted from notes and mortgage receivable)	$-	$-	$-	$-	$-
Allowance for obsolescence (deducted from inventory)	$2,600	$-	$-	$(2,005)	$595
Allowance for probable losses (deducted from mortgage loans)	$370	$-	$-	$-	$370
Year ended March 31, 2010					
Allowance for doubtful accounts (deducted from trade receivable)	$1,471	$2,141	$-	$(2,304)	$1,308
Allowance for doubtful accounts (deducted from notes and mortgage receivable)	$6	$-	$-	$(6)	$-
Allowance for obsolescence (deducted from inventory)	$941	$1,659	$-	$-	$2,600
Allowance for probable losses (deducted from mortgage loans)	$621	$-	$-	$(251)	$370

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SCHEDULE V

AMERCO AND CONSOLIDATED SUBSIDIARIES
SUPPLEMENTAL INFORMATION (FOR PROPERTY-CASUALTY INSURANCE OPERATIONS)
Years Ended December 31, 2011, 2010 AND 2009

Fiscal Year	Affiliation with Registrant	Deferred Policy Acquisition Cost	Reserves for Unpaid Claims and Adjustment Expenses	Discount if any, Deducted	Unearned Premiums	Net Earned Premiums (1)	Net Investment Income (2)	Claim and Claim Adjustment Expenses Incurred Related to Current Year	Claim and Claim Adjustment Expenses Incurred Related to Prior Year	Amortization of Deferred Policy Acquisition Costs	Paid Claims and Claim Adjustment Expense	Net Premiums Written (1)
(In thousands)												
2012	Consolidated property casualty entity	$ -	$ 382,328	N/A	$ -	$ 32,631	$ 9,664	$ 9,297	$ 56,445	$ -	$ 16,319	$ 32,627
2011	Consolidated property casualty entity	$ -	$ 276,355	N/A	$ 4	$ 30,704	$ 8,234	$ 9,453	$ 7,832	$ -	$ 17,211	$ 30,706
2010	Consolidated property casualty entity	-	271,677	N/A	2	27,625	7,411	8,043	6,516	-	19,996	27,608

(1) The earned and written premiums are reported net of intersegment transactions. There were no earned premiums eliminated for the years ended December 31, 2011, 2010 and 2009, respectively.

(2) Net Investment Income excludes net realized (gains) losses on investments of ($0.3) million, $0.3 million and $0.6 million for the years ended December 31, 2011, 2010 and 2009, respectively.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AMERCO

Date: June 6, 2012 /s/ Edward J. Shoen
Edward J. Shoen
President and Chairman of the Board
(Duly Authorized Officer)

Date: June 6, 2012 /s/ Jason A. Berg
Jason A. Berg
Chief Accounting Officer
(Principal Financial Officer)

POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Edward J. Shoen his true and lawful attorney-in-fact and agent, with full power of substitution and resubstitution, for him and in his name, place and stead, in any and all capacities, to sign any and all amendments to this Annual Report on Form 10-K, and to file the same, with all exhibits thereto and other documents in connection therewith with the Securities and Exchange Commission, granting unto said attorney-in-fact and agent, full power and authority to do and perform each and every act or things requisite and necessary to be done in and about the premises, as fully and to all intents and purposes as he might or could do in person hereby ratifying and confirming all that said attorney-in-fact and agent, or his substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signature	Title	Date
/s/ Edward J. Shoen Edward J. Shoen	President and Chairman of the Board (Principal Executive Officer)	June 6, 2012
/s/ Jason A. Berg Jason A. Berg	Chief Accounting Officer (Principal Financial Officer)	June 6, 2012
/s/ Charles J. Bayer Charles J. Bayer	Director	June 6, 2012
/s/ John P. Brogan John P. Brogan	Director	June 6, 2012
/s/ John M. Dodds John M. Dodds	Director	June 6, 2012
/s/ Michael L. Gallagher Michael L. Gallagher	Director	June 6, 2012
/s/ M. Frank Lyons M. Frank Lyons	Director	June 6, 2012
/s/ Daniel R. Mullen Daniel R. Mullen	Director	June 6, 2012
/s/ James P. Shoen James P. Shoen	Director	June 6, 2012

Explanation of Responses: