WESTAMERICA BANCORPORATION
Form 8-K
January 25, 2010
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(707) 863-6000
(Registrant's Telephone Number, Including Area Code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[] Soliciting material pursuant to Rule $14 a-12$ under the Exchange Act (17 CFR 240.14a-12)
[] Pre-commencement communications pursuant to Rule $14 d-2(b)$ under the Exchange Act (17 CFR $240.14 d-2(\mathrm{~b})$ )
[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4c))

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Exhibits
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99.1 Press release dated January 21, 2010

Item 2.02: Results of Operations and Financial Condition

On January 21, 2010 Westamerica Bancorporation announced earnings for the fourth quarter of 2009. A copy of the press release is attached as Exhibit 99.1 to this Form 8-K and is incorporated herein by reference.

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## Signatures

Pursuant to the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Westamerica Bancorporation
/s/ JOHN "ROBERT" THORSON

John "Robert" Thorson
Senior Vice President and Chief Financial Officer
January 22, 2010

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INDEX TO EXHIBITS

| Exhibit No. | Description | Sequentially <br> $----------~$ <br> $(99.1)$ |
| :---: | :--- | :---: |
|  | Press release dated | ----------------------------------16 |

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FOR IMMEDIATE RELEASE

January 21, 2010

## WESTAMERICA BANCORPORATION FOURTH <br> QUARTER 2009 FINANCIAL RESULTS

San Rafael, CA: Westamerica Bancorporation (NASDAQ: WABC) earned net income applicable to common shareholders of $\$ 23.3$ million, or $\$ 0.79$ per diluted common share ("EPS"), for the three months ended December 31, 2009. During the fourth quarter 2009 , Westamerica redeemed $\$ 42$ million in preferred stock requiring accelerated discount accretion of $\$ 517$ thousand, which reduced EPS $\$ 0.02$. For the third quarter 2009, Westamerica earned net income applicable to common shareholders of $\$ 23.8$ million, or $\$ 0.81$ EPS. During the third quarter 2009 , Westamerica also redeemed $\$ 42$ million in preferred stock requiring accelerated discount accretion of $\$ 538$ thousand, which reduced EPS $\$ 0.02$. Also during the third quarter, Westamerica eliminated $\$ 587$ thousand in tax reserves due to a lapse in the statute of limitations, which reduced tax provisions and increased EPS $\$ 0.02$. Fourth quarter 2009 results represents a 19 percent return on common shareholders' equity.


#### Abstract

"Westamerica's net interest margin remained steady at 5.50 percent. With checking and savings deposits representing 75 percent of our total deposits, Westamerica has maintained a low 0.40 percent cost of funding our loan and investment portfolios. The risk profile of our loan portfolio is significantly reduced as loss-sharing agreements with the Federal Deposit Insurance Corporation cover 28 percent of our loan portfolio. The credit quality of the non-FDIC covered loans remained relatively stable with non-covered nonperforming assets declining $\$ 4$ million during the quarter," said Chairman, President and CEO David Payne. "Our quality balance sheet, healthy profitability and 14.5 percent total regulatory capital ratio distinguish Westamerica as a safe and sound bank," added Payne.


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Westamerica generated net income applicable to common equity of $\$ 121$ million, or $\$ 4.14$ EPS, during 2009. Results for this period include a $\$ 28.3$ million net of tax gain from the acquisition of assets and assumption of liabilities of County Bank. Westamerica generated net income applicable to common shareholders of $\$ 60$ million, or $\$ 2.04 \mathrm{EPS}$, during 2008. Results for 2008 include a $\$ 5.7$ million gain on the sale of VISA common stock resulting from VISA's initial public offering ("IPO"), and $\$ 2.3$ million in reduced expenses as known litigation contingencies were satisfied as a part of the VISA IPO. EPS was increased $\$ 0.16$ due to transactions recognized as a result of the VISA IPO. Results for 2008 also include $\$ 36$ million in losses, net of tax, recognized as a result of the decline in value of securities, which reduced EPS by $\$ 1.24$. Also, in 2008 the Company recorded a $\$ 1.0$ million reduction in its tax provision primarily due to filing its 2007 tax return and adjusting tax estimates to actual amounts included in the filed tax return, which increased EPS by \$0.03.

Net interest income on a fully-taxable equivalent basis ("FTE") totaled \$58.9 million in the fourth quarter 2009 , compared to $\$ 61.6$ million in the third quarter 2009 , and $\$ 49.9$ million in the fourth quarter 2008 . For the years 2009 and 2008, net interest income (FTE) totaled $\$ 242.2$ million and $\$ 196.3$ million, respectively. Net interest income increased in 2009 compared to 2008 due to acquired assets and a higher net interest margin. The net interest margin has improved due to a decline in interest rates paid on deposits and other borrowings used to fund loans and investment securities.

The provision for credit losses was $\$ 3.3$ million for the fourth quarter 2009 , compared to $\$ 2.8$ million for the previous quarter. For the years 2009 and 2008 , the provision for credit losses was $\$ 10.5$ million and $\$ 2.7$ million, respectively. The increased provision for credit losses was due to an increase in net loan losses during 2009.

Non-interest income for the fourth quarter 2009 was $\$ 15.7$ million compared to \$16.0 million in the prior quarter.

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Non-interest expense for the fourth quarter 2009 was $\$ 32.8$ million compared to $\$ 35.2$ million in the prior quarter. Personnel, occupancy and equipment expenses have declined following the August 2009 systems integrations and branch consolidations related to the acquired County Bank.

Non-performing assets not covered by FDIC loss-sharing agreements were $\$ 33$ million at December 31, 2009, reduced $\$ 4$ million from $\$ 37$ million at September 30, 2009. Annualized net loan losses on non-FDIC covered loans as a percentage of average non-FDIC covered loans were 0.88 percent and 0.56 percent during the fourth and third quarters of 2009 , and 0.60 percent and 0.44 percent during 2009 and 2008, respectively. Fourth quarter 2009 net charge-offs include a $\$ 1.6$ million commercial loan charge-off related to a customer engaged in the real estate industry. The reserve for loan losses to non-FDIC covered loans was 1.86 percent at December 31, 2009 and 1.88 percent at September 30, 2009.

Common shareholders' equity was $\$ 505$ million at December 31, 2009 compared to $\$ 494$ million at September 30, 2009. At December 31, 2009, total regulatory capital ratios for Westamerica Bancorporation and its subsidiary bank, Westamerica Bank, were 14.5 percent and 14.9 percent, respectively, exceeding the 10 percent requirement to be "well capitalized" under regulatory standards.

Westamerica Bancorporation, through its wholly owned subsidiary, Westamerica Bank, operates 99 branches and two trust offices throughout Northern and Central California counties.

Westamerica Bancorporation Web Address: www.westamerica.com
For additional information contact:
Westamerica Bancorporation
Robert A. Thorson - SVP \& Chief Financial Officer 707-863-6840

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FORWARD-LOOKING INFORMATION:

This press release contains forward-looking statements about Westamerica Bancorporation for which it claims the protection of the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. Examples of forward-looking statements include, but are not limited to: (i) projections of revenues, expenses, income or loss, earnings or loss per share, the payment or nonpayment of dividends, capital structure and other financial items; (ii) statements of plans, objectives and expectations of the Company or its management or board of directors, including those relating to products or services; (iii) statements of future economic performance; and (iv) statements of assumptions underlying such statements. Words such as "believes", "anticipates", "expects", "intends", "targeted", "projected", "continue", "remain", "will", "should", "may" and other similar expressions are intended to

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identify forward-looking statements but are not the exclusive means of identifying such statements.

These forward-looking statements are based on Management's current knowledge and belief and include information concerning the Company's possible or assumed future financial condition and results of operations. A number of factors, some of which are beyond the Company's ability to predict or control, could cause future results to differ materially from those contemplated. The Company's most recent quarterly report on Form 10-Q for the quarter ended September 30, 2009 and annual report on Form $10-\mathrm{K}$ for the year ended December 31, 2008 filed with the Securities and Exchange Commission describe some of these factors. These factors include but are not limited to (1) the length and severity of current difficulties in the national and California economies and the effects of federal and state government efforts to address those difficulties; (2) liquidity levels in capital markets; (3) fluctuations in asset prices including, but not limited to, stocks, bonds, real estate, and commodities; (4) the effect of acquisitions and integration of acquired businesses including the recently acquired county Bank; (5) economic uncertainty created by terrorist threats and attacks on the United States, the actions taken in response, and the uncertain effect of these events on the national and regional economies; (6) changes in the interest rate environment; (7) changes in the regulatory environment; (8) competitive pressure in the banking industry; (9) operational risks including data processing system failures or fraud; (10) volatility of rate sensitive loans, deposits and investments; (11) asset/liability management risks and liquidity risks; and (12) changes in the securities markets. The Company undertakes no obligation to update any forward-looking statements to reflect circumstances or events that occur after the date forward-looking statements are made.

Forward-looking statements speak only as of the date they are made.

## \# \# \# \# \#

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WESTAMERICA BANCORPORATION
Public Information January 21, 2010
FINANCIAL HIGHLIGHTS
December 31, 2009

1. Net Income Summary.

| Q4'09 | Q4'08 | $\begin{gathered} \text { Q4'09 / } \\ \text { Q4'08 } \end{gathered}$ | Q3'09 | $\begin{gathered} \text { Q4'09 / } \\ \text { Q3'09 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| \$58,949 | \$49,850 | 18.3\% | \$61,593 | -4.3\% |
| 3,300 | 900 | 266.7\% | 2,800 | 17.9\% |
| 0 | $(3,269)$ | $\mathrm{n} / \mathrm{m}$ | 0 | $\mathrm{n} / \mathrm{m}$ |
| 0 | 0 | $\mathrm{n} / \mathrm{m}$ | 0 | $\mathrm{n} / \mathrm{m}$ |
| 15,696 | 13,177 | 19.1\% | 15,961 | -1.7\% |
| 15,696 | 9,908 | $\mathrm{n} / \mathrm{m}$ | 15,961 | -1.7\% |
| 0 | 0 | $\mathrm{n} / \mathrm{m}$ | 0 | $\mathrm{n} / \mathrm{m}$ |
| 32,836 | 26,166 | 25.5\% | 35,151 | -6.6\% |

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| 32,836 | 26,166 |
| :---: | :---: |
| 38,509 | 32,692 |
| 14,348 | 11,882 |
| 24,161 | 20,810 |
| 812 | 0 |

$\$ 23,349$
$=========================$

| 29,205 | 28,884 |
| :--- | :--- |
| 29,471 | 29,218 |

$\$ 0.80 \quad \$ 0.72$
$0.79 \quad 0.71$
$1.85 \% \quad 2.04 \%$
18.8\% 20.6\%
5.50\% $5.44 \%$
$44.0 \% \quad 43.8 \%$
$\$ 0.35 \quad \$ 0.35$
44\%
49 .

| 25.5\% | 35,151 | -6.6\% |
| :---: | :---: | :---: |
| 17.8\% | 39,603 | -2.8\% |
| 20.8\% | 14,346 | 0.0\% |
| 16.1\% | 25,257 | -4.3\% |
| $\mathrm{n} / \mathrm{m}$ | 1,466 | -44.6\% |
| 12.2\% | \$23,791 | -1.9\% |
| 1.1\% | 29,210 | -0.0\% |
| 0.9\% | 29,429 | $0.1 \%$ |


| $11.1 \%$ | $\$ 0.81$ | $-1.8 \%$ |
| :---: | :---: | :---: |
| $11.3 \%$ | 0.81 | $-2.3 \%$ |

19.7\%
5.48\%
45.3\%
$0.0 \%$
$\$ 0.35$
43\%
2. Net Interest Income.

| Q4'09 | Q4'08 | $\begin{gathered} \text { Q4'09 / } \\ \text { Q4'08 } \end{gathered}$ | Q3'09 | $\begin{gathered} \text { Q4'09 / } \\ \text { Q3'09 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| \$63,250 | \$54,442 | 16.2\% | \$66,093 | -4.3\% |
| 4,301 | 4,592 | -6.3\% | 4,500 | -4.4\% |
| \$58,949 | \$49,850 | 18.3\% | \$61,593 | -4.3\% |
| \$4,268,101 | \$3,654,966 | 16.8\% | \$4,470,851 | -4.5\% |
| 2,985,494 | 2,425,928 | 23.1\% | 3,094,081 | -3.5\% |

6 Yield on Earning Assets (FTE)
(annualized)
5.90\% 5.94\% 5.88\%

7 Cost of Funds (annualized)
8 Net Interest Margin (FTE)
(annualized)
$0.40 \% \quad 0.50 \%$
$0.40 \%$
1 Interest and Fee Income (FTE)
2 Interest Expense
3 Net Interest Income (FTE)

4 Average Earning Assets
$\$ 4,268,101 \$ 3,654,966$
2,985,494 2,425,928
23.1\% 3,094,081
$-3.5 \%$

9 Interest Expense/Interest-Bearing
Liabilities (annualized)
5.50\%
5. $44 \%$
5.48\%
$0.57 \%$
$0.75 \%$
$0.58 \%$
10 Net Interest Spread (FTE)
(annualized)
5.33\%
5.19\%
$5.30 \%$

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Public Information January 21, 2010
FINANCIAL HIGHLIGHTS
December 31, 2009
3. Loans \& Other Earning Assets.

|  | (average volume, dollars in thousands) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4'09 | Q4'09 / |  |  | $\begin{gathered} \text { Q4'09 / } \\ \text { Q3'09 } \end{gathered}$ |
|  |  | Q4'08 | Q4'08 | Q3'09 |  |
| 1 Total Assets | \$5,007,341 | \$4,053,295 | 23.5\% | \$5,072,866 | $-1.3 \%$ |
| 2 Total Earning Assets | 4,268,101 | 3,654,966 | 16.8\% | 4,470,851 | -4.5\% |
| 3 Total Loans | 3,124,583 | 2,399,741 | $30.2 \%$ | 3,263,388 | -4.3\% |
| 4 Commercial Loans | 848,704 | 586,245 | $44.8 \%$ | 901,127 | -5.8\% |
| 5 Commercial Real Estate Loans | 1,265,086 | 819,645 | $54.3 \%$ | 1,313,545 | -3.7\% |
| 6 Consumer Loans | 1,010,793 | 993,851 | 1.7\% | 1,048,716 | -3.6\% |
| 7 Total Investment Securities | 1,143,518 | 1,255,225 | -8.9\% | 1,207,463 | -5.3\% |
| 8 Available For Sale (Market Value) | 392,229 | 299,494 | $31.0 \%$ | 405,304 | -3. $2 \%$ |
| 9 Held To Maturity | 751,289 | 955,731 | -21.4\% | 802,159 | -6.3\% |
| $\begin{aligned} & 10 \text { HTM Unrealized Gain at } \\ & \text { Period-End } \end{aligned}$ | 9,335 | 885 | $\mathrm{n} / \mathrm{m}$ | 20,047 | $\mathrm{n} / \mathrm{m}$ |
| 11 Loans / Deposits | $76.7 \%$ | $77.0 \%$ |  | $79.0 \%$ |  |

4. Deposits \& Other Interest-Bearing Liabilities.

| Q4'09 | Q4'08 | $\begin{gathered} \text { Q4'09 / } \\ \text { Q4'08 } \end{gathered}$ | Q3'09 | $\begin{gathered} \text { Q4'09 / } \\ \text { Q3'09 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| \$4,074,105 | \$3,115,989 | $30.7 \%$ | \$4,131,388 | $-1.4 \%$ |
| 1,425,867 | 1,167,490 | 22.1\% | 1,371,124 | $4.0 \%$ |
| 669,519 | 533,746 | 25.4\% | 708,372 | -5.5\% |
| 979,973 | 742,897 | $31.9 \%$ | 978,656 | $0.1 \%$ |
| 564,539 | 479,207 | 17.8\% | 581,681 | -2.9\% |
| 434,207 | 192,649 | 125.4\% | 491,555 | -11.7\% |
| 310,739 | 450,778 | -31.1\% | 307,266 | 1.1\% |
| 0 | 325,275 | $\mathrm{n} / \mathrm{m}$ | 870 | $\mathrm{n} / \mathrm{m}$ |
| 310,739 | 125,503 | 147.6\% | 306,396 | 1.4\% |
| 26,517 | 26,651 | -0.5\% | 26,551 | -0.1\% |
| 514,497 | 401,598 | 28.1\% | 549,331 | -6.3\% |
| 35.0\% | 37.5\% |  | $33.2 \%$ |  |
| 75.5\% | 78.4\% |  | $74.0 \%$ |  |

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FINANCIAL HIGHLIGHTS
December 31, 2009
5. Interest Yields Earned \& Rates Paid.

|  | Q4'09 | Q3'09 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Average | Income/ | Yield */ | Yield*/ | Average |
| Volume | Expense | Rate | Rate | Volume |


| 2 | Total Earning Assets (FTE) | \$4,268,101 | \$63, 250 | 5.90\% | 5.88\% | \$3,654,966 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3 | Total Loans (FTE) | 3,124,583 | 47,694 | 6.06\% | 6.03\% | 2,399,741 |
| 4 | Commercial Loans (FTE) | 848,704 | 12,498 | $5.84 \%$ | 5.76\% | 586,245 |
| 5 | Commercial Real Estate Loans | 1,265,086 | 21,119 | 6.62\% | 6.63\% | 819,645 |
| 6 | Consumer Loans | 1,010,793 | 14,077 | 5.53\% | 5.49\% | 993,851 |
| 7 | Total Investment Securities (FTE) | 1,143,518 | 15,556 | $5.44 \%$ | 5.47\% | 1,255,225 |
| 8 | Interest Expense Paid |  |  |  |  |  |
| 9 | Total Earning Assets | 4,268,101 | 4,301 | $0.40 \%$ | $0.40 \%$ | 3,654,966 |
| 10 | Total Interest-Bearing Liabilities | 2,985,494 | 4,301 | $0.57 \%$ | $0.58 \%$ | 2,425,928 |
| 11 | Total Interest-Bearing Deposits | 2,648,238 | 3,024 | $0.45 \%$ | $0.47 \%$ | 1,948,499 |
| 12 | Interest-Bearing Transaction | 669,519 | 238 | $0.14 \%$ | $0.15 \%$ | 533,746 |
| 13 | Savings | 979,973 | 803 | $0.33 \%$ | $0.37 \%$ | 742,897 |
| 14 | Time less than \$100K | 434,207 | 845 | $0.77 \%$ | $0.67 \%$ | 192,649 |
| 15 | Time greater than \$100k | 564,539 | 1,138 | 0.80\% | $0.86 \%$ | 479,207 |
| 16 | Total Short-Term Borrowings | 310,739 | 855 | 1.09\% | $1.04 \%$ | 450,778 |
| 17 | Fed Funds Purchased | 0 | 0 | $0.00 \%$ | $0.15 \%$ | 325,275 |
| 18 | Other Short-Term Funds | 310,739 | 855 | 1.09\% | $1.04 \%$ | 125,503 |
| 19 | Long-Term Debt | 26,517 | 422 | $6.36 \%$ | $6.36 \%$ | 26,651 |
|  | Net Interest Income and Margin (F * Annualized |  | \$58,949 | 5. $50 \%$ | 5.48\% |  |

6. Noninterest Income.


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| 2 Merchant Credit Card Income | 2,250 | 2,623 | -14.2\% | 2,163 | 4.0\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 3 ATM Fees \& Interchange | 901 | 685 | 31.5\% | 965 | -6.7\% |
| Debit Card Fees | 1,219 | 917 | 32.9\% | 1,267 | -3.8\% |
| 5 Financial Services Commissions | 163 | 141 | 15.7\% | 129 | $26.7 \%$ |
| 6 Mortgage Banking Income | 14 | 19 | -24.6\% | 26 | -46.5\% |
| 7 Trust Fees | 373 | 255 | 46.4\% | 319 | 16.8\% |
| 8 Other Income | 1,400 | 1,154 | 21.3\% | 1,613 | -13.2\% |
| 9 Sub-total | 15,696 | 13,177 | 19.1\% | 15,961 | -1.7\% |
| 10 Net Loss From Equity Securities | 0 | $(3,269)$ | $\mathrm{n} / \mathrm{m}$ | 0 | $\mathrm{n} / \mathrm{m}$ |
| 11 FAS 141R Gain | 0 | 0 | $\mathrm{n} / \mathrm{m}$ | 0 | $\mathrm{n} / \mathrm{m}$ |
| 12 Total Noninterest Income (Loss) | \$15,696 | \$9,908 | 58.4\% | \$15,961 | -1.7\% |
| 13 Operating Ratios: |  |  |  |  |  |
| 14 Total Revenue (FTE) | \$74,645 | \$59,758 | 24.9\% | \$77,554 | -3.7\% |
| 15 Noninterest Income / Revenue (FTE) | 21.0\% | 16.6\% |  | 20.6\% |  |
| 16 Service Charges / Avg. Deposits (annualized) | $0.91 \%$ | $0.94 \%$ |  | 0.91\% |  |
| 17 Total Revenue Per Avg. <br> Common Share (annualized) | \$10.14 | \$8.23 | 23.2\% | \$10.53 | $-3.7 \%$ |

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FINANCIAL HIGHLIGHTS
December 31, 2009
7. Noninterest Expense.

Public Information January 21, 2010

| (dollars in thousands) |  |  |
| :---: | :---: | :---: | :---: | ---: |
| Q4'09 | Q4'08 | Q4'09/ |
| Q4'08 | Q3'09 | Q4'09/ |
| Q3'09 |  |  |

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```
18 Average (Avg.) Full Time
    Equivalent Staff 1,056 1, 886 19.2% 1,086 -2.8%
1 9 ~ A v g . ~ A s s e t s ~ / ~ A v g . ~ F u l l ~ T i m e
            Equivalent Staff
20 Operating Ratios:
21 FTE Revenue / Avg. Full Time
    Equiv. Staff (annualized) $280 $268 4.5% $283 -1.1%
22 Noninterest Expense / Avg.
            Earning Assets (annualized)
23 Noninterest Expense /
23 Noninterest Exp
\begin{tabular}{rr}
1,056 & 886 \\
\(\$ 4,742\) & \(\$ 4,575\)
\end{tabular}
$4,742 $4,575
3.6%
$4,671
    1. 5%
    3.12%
    3.05%
    2.85%
44.0%
43.8%
45.3%
8. Provision for Loan Losses.
\begin{tabular}{|c|c|c|c|c|}
\hline Q4'09 & Q4'08 & \[
\begin{gathered}
24.09 / \\
24.08
\end{gathered}
\] & Q3'09 & \[
\begin{gathered}
\text { Q4.09 / } \\
\text { Q3.09 }
\end{gathered}
\] \\
\hline \$3,124,583 & \$2,399,741 & 30.2\% & \$3,263,388 & -4.3\% \\
\hline \$889,101 & \$0 & \(\mathrm{n} / \mathrm{m}\) & \$974,057 & -8.7\% \\
\hline \$2,235,482 & \$2,399,741 & -6.8\% & \$2,289,331 & -2.4\% \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|}
\hline 1 Average Total Loans & \$3,124,583 & \$2,399,741 & 30.2\% & \$3,263,388 & -4.3\% \\
\hline 2 Avg. Total Covered Loans (1) & \$889,101 & \$0 & \(\mathrm{n} / \mathrm{m}\) & \$974,057 & -8.7\% \\
\hline 3 Avg. Total Non-Covered Loans & \$2,235,482 & \$2,399,741 & -6.8\% & \$2,289,331 & -2.4\% \\
\hline 4 Non-Covered Loans: & & & & & \\
\hline 5 Provision for Loan Losses & \$3,300 & \$900 & 266.7\% & \$2,800 & 17.9\% \\
\hline 6 Gross Loan Losses & 6,533 & 6,881 & -5.1\% & 3,870 & 68.8\% \\
\hline 7 Net Loan Losses & 4,940 & 6,527 & -24.3\% & 3,239 & 52.5\% \\
\hline 8 Recoveries / Gross Loan Losses & 24\% & 5\% & & 16\% & \\
\hline \begin{tabular}{l}
9 Net Loan Losses / Avg. \\
Non-Covered Loans (a)
\end{tabular} & 0.88\% & 1.08\% & & \(0.56 \%\) & \\
\hline 10 Provision for Loan Losses / Avg Non-Covered Loans (a) & 0.59\% & \(0.15 \%\) & & 0.49\% & \\
\hline 11 Provision for Loan Losses / Net Loan Losses & 66.8\% & 13.8\% & & 86.4\% & \\
\hline
\end{tabular}
(1) Covered loans represent purchased loans on which losses are shared with the FDIC per a Loss-s Covered loans were recorded at estimated fair value at February 6, 2009, the date of purchas
(a) annualized
```

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Public Information January 21, 2010
FINANCIAL HIGHLIGHTS
December 31, 2009
9. Credit Quality.
12/31/09 12/31/08 12/31/08 9/30/09 9/30/09

| 2 Nonperforming Nonaccrual Loans | \$19,837 | \$8,883 | 123.3\% | \$31,352 | -36.7\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 3 Performing Nonaccrual Loans | 25 | 1,143 | -97.8\% | 61 | -59.0\% |
| 4 Total Nonaccrual Loans | 19,862 | 10,026 | 98.1\% | 31,413 | -36.8\% |
| 5 Accruing Loans 90+ Days Past Due | 800 | 755 | 6.0\% | 1,212 | -34.0\% |
| 6 Total Non-Covered Nonperforming Loans | 20,662 | 10,781 | 91.7\% | 32,625 | -36.7\% |
| 7 Non-Covered Repossessed Loan Collateral | 12,642 | 3,505 | 260.7\% | 4,319 | 192.8\% |
| 8 Total Non-Covered Nonperforming Loans | 33,304 | 14,286 | 133.1\% | 36,944 | -9.9\% |
| 9 Covered Nonperforming Loans (1): |  |  |  |  |  |
| 10 Nonperforming Nonaccrual Loans | 66,965 | 0 | $\mathrm{n} / \mathrm{m}$ | 53,255 | 25.7\% |
| 11 Performing Nonaccrual Loans | 18,183 | 0 | $\mathrm{n} / \mathrm{m}$ | 26,277 | -30.8\% |
| 12 Total Nonaccrual Loans | 85,148 | 0 | $\mathrm{n} / \mathrm{m}$ | 79,532 | 7.1\% |
| 13 Accruing Loans 90+ Days Past Due | 210 | 0 | $\mathrm{n} / \mathrm{m}$ | 935 | -77.5\% |
| 14 Total Covered Nonperforming Loans (1) | 85,358 | 0 | $\mathrm{n} / \mathrm{m}$ | 80,467 | 6.1\% |
| 15 Covered Repossessed Loan Collateral (1) | 23,297 | 0 | $\mathrm{n} / \mathrm{m}$ | 18,740 | $24.3 \%$ |
| 16 Total Covered Nonperforming Assets (1) | 108,655 | 0 | $\mathrm{n} / \mathrm{m}$ | 99,207 | 9.5\% |
| 16 Total Nonperforming Assets | \$141,959 | \$14,286 | $\mathrm{n} / \mathrm{m}$ | \$136,151 | 4.3\% |
| 17 Non-Covered Classified Loans | \$57,241 | \$34,028 | 68.2\% | \$66,810 | -14.3\% |
| 18 Covered Classified Loans (1) | 181,516 | 0 | $\mathrm{n} / \mathrm{m}$ | 174,583 | 4.0\% |
| 19 Total Classified Loans | \$238,757 | \$34,028 | $\mathrm{n} / \mathrm{m}$ | \$241,393 | -1.1\% |
| 20 Total Non-Covered Loans Outstanding | \$2,201,088 | \$2,382,426 | -7.6\% | \$2,267,130 | -2.9\% |
| 21 Total Covered Loans Outstanding (1) | 855,301 | 0 | $\mathrm{n} / \mathrm{m}$ | 932,656 | -8.3\% |
| 22 Total Loans Outstanding | \$3,056,389 | \$2,382,426 | 28.3\% | \$3,199,786 | -4.5\% |
| 23 Total Assets | \$4,975,501 | \$4,032,934 | 23.4\% | \$4,971,159 | $0.1 \%$ |
| 24 Non-Covered Loans: |  |  |  |  |  |
| 25 Allowance for Loan Losses | \$41,043 | \$44,470 | -7.7\% | \$42,683 | $-3.8 \%$ |
| 26 Allowance/Non-Covered Loans | 1.86\% | 1.87\% |  | 1.88\% |  |
| 27 Non-Covered Nonperforming Loans/ Non-Covered Loans | 0.94\% | 0.45\% |  | 1.44\% |  |
| 28 Non-Covered Nonperforming Assets/ Total Assets | 0.67\% | 0.35\% |  | 0.74\% |  |
| 29 Allowance/Non-Covered Nonperforming Loans | 199\% | 412\% |  | 131\% |  |

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30 Covered Loans (1):

| Loans | \$93, 251 | $\mathrm{n} / \mathrm{a}$ | \$98,738 |
| :---: | :---: | :---: | :---: |
| 32 Discount/Covered Loans, gross | 9.83\% | $\mathrm{n} / \mathrm{a}$ | $9.57 \%$ |
| 33 Covered Nonperforming Assets/ Total Assets | $2.18 \%$ | $\mathrm{n} / \mathrm{a}$ | $2.00 \%$ |
| 34 Fair Value Discount on Repossessed Loan Collateral | \$ 0 | $\mathrm{n} / \mathrm{a}$ | \$4,389 |
| 35 Discount/Covered Repossessed Loan Collateral, gross | $0.00 \%$ | $\mathrm{n} / \mathrm{a}$ | $18.98 \%$ |

(1) Covered loans and repossessed loan collateral represent purchased assets on which losses are Loss-Sharing Agreement. Covered assets were recorded at estimated fair value at February 6

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WESTAMERICA BANCORPORATION
FINANCIAL HIGHLIGHTS
December 31, 2009

Public Information January 21, 2010
10. Capital.
$\left.\begin{array}{ccccc}\text { (dollars in thousands, except per-share amounts) } \\ 12 / 31 / 09 /\end{array}\right)$

| 8 Total Shareholders' Equity / |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Assets | 10.16\% | $10.16 \%$ |  | $10.78 \%$ |  |
| 9 Total Shareholders' Equity / |  |  |  |  |  |
| Total Loans | $16.54 \%$ | $17.20 \%$ |  | $16.74 \%$ |  |
| 10 Tier I Capital / Total Assets | 7.44\% | $7.16 \%$ |  | $7.93 \%$ |  |
| 11 Tier I Capital / Risk-Adjusted |  |  |  |  |  |
| Assets | 13. $20 \%$ | $10.47 \%$ |  | $13.75 \%$ |  |
| 12 Total Capital / Risk-Adjusted |  |  |  |  |  |
| Assets | $14.50 \%$ | $11.76 \%$ |  | $15.07 \%$ |  |
| 13 Tangible Common Equity Ratio | $7.22 \%$ | $7.01 \%$ |  | 6.95\% |  |
| 14 Common Shares Outstanding | 29,208 | 28,880 | 1.1\% | 29,207 | $0.0 \%$ |
| 15 Common Equity Per Share | \$17.31 | \$14.19 | 21.9\% | \$16.93 | 2. $2 \%$ |
| 16 Market Value Per Common Share | \$55.37 | \$51.15 | 8.3\% | \$52.00 | 6.5\% |

[^0](shares in thousands)

|  | Q4.09/ | Q4.08 | Q4.08 |
| :---: | :---: | :---: | :---: |
| Q4.09 | Q4.09/ |  |  |
| Q3.09 |  |  |  |

```
1 8 \text { Total Shares Repurchased /}
    Canceled
19 Average Repurchase Price
2 0 \text { Net Shares (Issued) Repurchased}
```

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WESTAMERICA BANCORPORATION FINANCIAL HIGHLIGHTS
December 31, 2009
11.Period-End Balance Sheets.

Public Information January 21, 2010
(unaudited, dollars in thousands)

|  | $12 / 31 / 09 /$ | $12 / 31 / 09 /$ |  |  |
| :---: | :---: | :---: | :---: | :---: |
| $12 / 31 / 09$ | $12 / 31 / 08$ | $12 / 31 / 08$ | $9 / 30 / 09$ | $9 / 30 / 09$ |


| \$361,577 | \$139,224 | 159.7\% | \$180,521 | 100.3\% |
| :---: | :---: | :---: | :---: | :---: |
| 384,208 | 288,454 | 33.2\% | 391,644 | -1.9\% |
| 726,935 | 949,325 | -23.4\% | 780,846 | -6.9\% |
| 2,201,088 | 2,382,426 | -7.6\% | 2,267,130 | -2.9\% |
| $(41,043)$ | $(44,470)$ | -7.7\% | $(42,683)$ | -3.8\% |
| 2,160,045 | 2,337,956 | -7.6\% | 2,224,447 | -2.9\% |
| 855,301 | 0 | $\mathrm{n} / \mathrm{m}$ | 932,656 | -8.3\% |
| 3,015,346 | 2,337,956 | 29.0\% | 3,157,103 | -4.5\% |

10 Non-Covered Other Real Estate Owned

| 12,642 | 3,505 | 260.7\% | 4,319 | 192.8\% |
| :---: | :---: | :---: | :---: | :---: |
| 23,297 | 0 | $\mathrm{n} / \mathrm{m}$ | 18,740 | 24.3\% |
| 38,098 | 27,351 | 39.3\% | 38,982 | -2.3\% |
| 35,667 | 15,208 | 134.5\% | 38,264 | -6.8\% |
| 121,699 | 121,699 | 0.0\% | 121,699 | $0.0 \%$ |
| 256,032 | 150,212 | 70.4\% | 239,041 | 7.1\% |
| \$4,975,501 | ,032,934 | 23.4\% | ,971,159 | $0.1 \%$ |

17 Liabilities and Shareholders' Equity:
18 Deposits:
19 Noninterest Bearing \$1,428,432 \$1,158,632
20 Interest-Bearing Transaction 669,004 525,153

| $23.3 \%$ | $\$ 1,377,215$ | $3.7 \%$ |
| ---: | ---: | ---: |
| $27.4 \%$ | 660,001 | $1.4 \%$ |


| 22 | Time | 991,388 | 665,773 | 48.9\% | 1,024,587 | -3.2\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23 | Total Deposits | 4,060,208 | 3,095,054 | 31.2\% | 4,024,626 | $0.9 \%$ |
| 24 | Short-Term Borrowed Funds | 227,178 | 457,275 | -50.3\% | 222,030 | 2.3\% |
| 25 | Federal Home Loan Bank Advances | 85,470 | 0 | $\mathrm{n} / \mathrm{m}$ | 85,904 | -0.5\% |
| 25 | Debt Financing and |  |  |  |  |  |
|  | Notes Payable | 26,497 | 26,631 | -0.5\% | 26,531 | -0.1\% |
| 26 | Liability For Interest, Taxes and Other | 70,700 | 44,122 | 60.2\% | 76,350 | -7.4\% |
| 27 | Total Liabilities | 4,470,053 | 3,623,082 | 23.4\% | 4,435,441 | $0.8 \%$ |
| 28 | Shareholders' Equity: |  |  |  |  |  |
| 29 | Preferred Stock | 0 | 0 | $\mathrm{n} / \mathrm{m}$ | 41,335 | -100.0\% |
| 30 | Paid-In Capital | 368,732 | 354,674 | 4.0\% | 368,032 | 0.2\% |
| 31 | Accumulated Other Comprehensive Income | 3,714 | 1,040 | 257.0\% | 6,053 | -38.6\% |
| 32 | Retained Earnings | 133,002 | 54,138 | 145.7\% | 120,298 | 10.6\% |
| 33 | Total Common Equity | 505,448 | 409,852 | 23.3\% | 494,383 | 2.2\% |
| 34 | Total Shareholders' Equity | 505,448 | 409,852 | 23.3\% | 535,718 | -5.7\% |
| 35 Total Liabilities and |  |  |  |  |  |  |
|  | Shareholders' Equity | \$4,975,501 | \$4,032,934 | 23.4\% | \$4,971,159 | 0.1\% |

(1) Covered loans and other real estate owned represent purchased assets on which losses are shar Loss-Sharing Agreement. Covered assets were recorded at estimated fair value at February 6,

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FINANCIAL HIGHLIGHTS
December 31, 2009
12. Income Statements.
(unaudited, dollars in thousands, except per-share amounts) Q4'09 / Q4'09 / Q4'09 Q4'08 Q4'08 Q3'09 Q3'09

1 Interest and Fee Income:

| 2 Loans | \$ 46,653 | \$35,942 | 29.8\% | \$48,530 | $-3.9 \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 3 Money Market Assets and Funds Sold | 0 | 1 | $\mathrm{n} / \mathrm{m}$ | 1 | $\mathrm{n} / \mathrm{m}$ |
| 4 Investment Securities Available For Sale | 3,996 | 3,426 | $16.6 \%$ | 4,272 | -6.5\% |
| 5 Investment Securities Held to Maturity | 7,847 | 10,076 | -22.1\% | 8,393 | -6.5\% |
| 6 Total Interest Income | 58,496 | 49,445 | $18.3 \%$ | 61,196 | -4.4\% |

7 Interest Expense:

| 8 | Transaction Deposits | 238 | 252 | -5.5\% | 263 | -9.3\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9 | Savings Deposits | 803 | 763 | 5.3\% | 915 | -12.2\% |
| 10 | Time Deposits | 1,983 | 2,556 | -22.4\% | 2,095 | -5.4\% |
| 11 | Short-Term Borrowed Funds | 855 | 598 | 43.0\% | 804 | 6.3\% |
| 12 | Debt Financing and and Notes Payable | 422 | 423 | -0.2\% | 423 | -0.1\% |
| 13 | Total Interest Expense | 4,301 | 4,592 | -6.3\% | 4,500 | -4.4\% |
| 14 | Net Interest Income | 54,195 | 44,853 | 20.8\% | 56,696 | -4.4\% |
| 15 | Provision for Loan Losses | 3,300 | 900 | 266.7\% | 2,800 | 17.9\% |
| 16 | Noninterest Income: |  |  |  |  |  |
| 17 | Service Charges on Deposit Accounts | 9,376 | 7,383 | 27.0\% | 9,479 | -1.1\% |
| 18 | Merchant Credit Card | 2,250 | 2,623 | -14.2\% | 2,163 | $4.0 \%$ |
| 19 | ATM Fees \& Interchange | 901 | 685 | 31.5\% | 965 | -6.7\% |
| 20 | Debit Card Fees | 1,219 | 917 | 32.9\% | 1,267 | -3.8\% |
| 21 | Financial Services Commissions | 163 | 141 | 15.7\% | 129 | 26.7\% |
| 22 | Mortgage Banking | 14 | 19 | -24.6\% | 26 | -46.5\% |
| 23 | Trust Fees | 373 | 255 | 46.4\% | 319 | 16.8\% |
| 24 | Net Loss From Equity Securities | 0 | $(3,269)$ | $\mathrm{n} / \mathrm{m}$ | 0 | $\mathrm{n} / \mathrm{m}$ |
| 25 | FAS 141R Gain | 0 | 0 | $\mathrm{n} / \mathrm{m}$ | 0 | $\mathrm{n} / \mathrm{m}$ |
| 26 | Other | 1,400 | 1,154 | 21.3\% | 1,613 | -13.2\% |
| 27 | Total Noninterest Income (Loss) | 15,696 | 9,908 | 58.4\% | 15,961 | -1.7\% |
| 28 | Noninterest Expense: |  |  |  |  |  |
| 29 | Salaries and Related Benefits | 15,170 | 12,823 | 18.3\% | 16,402 | -7.5\% |
| 30 | Occupancy | 3,917 | 3,405 | 15.0\% | 4,008 | -2.3\% |
| 31 | Equipment | 1,240 | 976 | 27.1\% | 1,789 | -30.7\% |
| 32 | Outsourced Data Processing | 2,260 | 2,117 | 6.7\% | 2,258 | $0.1 \%$ |
| 33 | Amortization of Identifiable Intangibles | 1,646 | 788 | 108.8\% | 1,671 | -1.5\% |
| 34 | Professional Fees | 1,003 | 920 | 9.0\% | 913 | 9.9\% |
| 35 | FDIC Insurance Assessment | 1,440 | 159 | $\mathrm{n} / \mathrm{m}$ | 1,442 | -0.2\% |
| 36 | VISA Litigation | 0 | 0 | $\mathrm{n} / \mathrm{m}$ | 0 | $\mathrm{n} / \mathrm{m}$ |
| 37 | Other | 6,160 | 4,978 | 23.8\% | 6,668 | -7.6\% |
| 38 | Total Noninterest Expense | 32,836 | 26,166 | 25.5\% | 35,151 | -6.6\% |
| 39 | Income Before Income Taxes | 33,755 | 27,695 | 21.9\% | 34,706 | -2.7\% |
| 40 | Income Tax Provision | 9,594 | 6,885 | 39.4\% | 9,449 | 1.5\% |
| 41 | Net Income | 24,161 | 20,810 | 16.1\% | 25,257 | -4.3\% |
| 42 | Preferred Stock Dividends and Discount Accretion | 812 | 0 | $\mathrm{n} / \mathrm{m}$ | 1,466 | $-44.6 \%$ |
|  | Net Income Applicable to Common Equity | \$23,349 | \$20,810 | 12.2\% | \$23,791 | $-1.9 \%$ |
| 44 | Average Common Shares Outstanding | 29,205 | 28,884 | 1.1\% | 29,210 | -0.0\% |
| 45 | Diluted Average Common Shares Outstanding | 29,471 | 29,218 | 0.9\% | 29,429 | 0.1\% |
| 46 | Per Common Share Data: |  |  |  |  |  |
| 47 | Basic Earnings | \$0.80 | \$0.72 | 11.1\% | \$0.81 | -1.8\% |
| 48 | Diluted Earnings | 0.79 | 0.71 | 11.3\% | 0.81 | -2.3\% |
| 49 | Dividends Paid | 0.35 | 0.35 | 0.0\% | 0.35 | 0.0\% |


[^0]:    17 Share Repurchase Programs

