

DYNAMIC MATERIALS CORP
Form 10-Q
April 28, 2015
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

Form 10-Q
(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2015

OR

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES ACT OF 1934

FOR THE TRANSITION PERIOD FROM TO .

Commission file number 001-14775

DYNAMIC MATERIALS CORPORATION
(Exact name of Registrant as Specified in its Charter)

Delaware

(State of Incorporation or Organization)

5405 Spine Road, Boulder, Colorado 80301

(Address of principal executive offices, including zip code)

(303) 665-5700

(Registrant's telephone number, including area code)

84-0608431

(I.R.S. Employer Identification No.)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Edgar Filing: DYNAMIC MATERIALS CORP - Form 10-Q

Non-accelerated filer
(Do not check if smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 under the Act). Yes
No

The number of shares of Common Stock outstanding was 14,141,943 as of April 28, 2015.

Table of Contents

CAUTIONARY NOTE ABOUT FORWARD-LOOKING STATEMENTS

This quarterly report on Form 10-Q contains “forward-looking statements” within the meaning of section 27A of the Securities Act of 1933 and section 21E of the Securities Exchange Act of 1934. In particular, we direct your attention to Part I, Item 1- Condensed Consolidated Financial Statements; Item 2 - Management’s Discussion and Analysis of Financial Condition and Results of Operations; Item 3 - Quantitative and Qualitative Disclosures About Market Risk; and Part II, Item 1A — Risk Factors. We intend the forward-looking statements throughout this quarterly report on Form 10-Q and the information incorporated by reference herein to be covered by the safe harbor provisions for forward-looking statements. Statements contained in this report which are not historical facts are forward-looking statements that involve risks and uncertainties that could cause actual results to differ materially from projected results. All projections, guidance and other statements regarding our expected financial position and operating results, our business strategy, our financing plans and the outcome of any contingencies are forward-looking statements. These statements can sometimes be identified by our use of forward-looking words such as “may,” “believe,” “plan,” “anticipate,” “estimate,” “expect,” “intend,” and other phrases of similar meaning. The forward-looking information is based on information available as of the date of this quarterly report and on numerous assumptions and developments that are not within our control. Although we believe that our expectations as expressed in these forward-looking statements are reasonable, we cannot assure you that our expectations will turn out to be correct. Factors that could cause actual results to differ materially include, but are not limited to, the following: changes in global economic conditions; the ability to obtain new contracts at attractive prices; the size and timing of customer orders and shipment; our ability to realize sales from our backlog; fluctuations in customer demand; fluctuations in foreign currencies; competitive factors; the timely completion of contracts; the timing and size of expenditures; the timely receipt of government approvals and permits; the price and availability of metal and other raw material; the adequacy of local labor supplies at our facilities; current or future limits on manufacturing capacity at our various operations; our ability to successfully integrate acquired businesses; the availability and cost of funds; and general economic conditions, both domestic and foreign, impacting our business and the business of the end-market users we serve. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect management’s analysis only as of the date hereof. We undertake no obligation to publicly release the results of any revision to these forward-looking statements that may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

INDEX

	Page
<u>PART I - FINANCIAL INFORMATION</u>	
<u>Item 1</u>	<u>4</u>
<u>Condensed Consolidated Financial Statements</u>	
<u>Condensed Consolidated Balance Sheets as of March 31, 2015 (unaudited) and December 31, 2014</u>	<u>4</u>
<u>Condensed Consolidated Statements of Operations for the three months ended March 31, 2015 and 2014 (unaudited)</u>	<u>6</u>
<u>Condensed Consolidated Statements of Comprehensive Income (Loss) for the three months ended March 31, 2015 and 2014 (unaudited)</u>	<u>7</u>
<u>Condensed Consolidated Statement of Stockholders' Equity for the three months ended March 31, 2015 (unaudited)</u>	<u>8</u>
<u>Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2015 and 2014 (unaudited)</u>	<u>9</u>
<u>Notes to Condensed Consolidated Financial Statements (unaudited)</u>	<u>10</u>
<u>Item 2</u>	<u>18</u>
<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	
<u>Item 3</u>	<u>26</u>
<u>Quantitative and Qualitative Disclosure about Market Risk</u>	
<u>Item 4</u>	<u>26</u>
<u>Controls and Procedures</u>	
<u>PART II - OTHER INFORMATION</u>	
<u>Item 1</u>	<u>28</u>
<u>Legal Proceedings</u>	
<u>Item 1A</u>	<u>28</u>
<u>Risk Factors</u>	
<u>Item 2</u>	<u>28</u>
<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	
<u>Item 3</u>	<u>28</u>
<u>Defaults Upon Senior Securities</u>	
<u>Item 4</u>	<u>28</u>
<u>Mine Safety Disclosures</u>	
<u>Item 5</u>	<u>28</u>
<u>Other Information</u>	
<u>Item 6</u>	<u>28</u>
<u>Exhibits</u>	
<u>Signatures</u>	<u>29</u>

Table of Contents

Part I - FINANCIAL INFORMATION

ITEM 1. Condensed Consolidated Financial Statements

DYNAMIC MATERIALS CORPORATION
 CONDENSED CONSOLIDATED BALANCE SHEETS
 (Amounts in Thousands, Except Share and Per Share Data)

	March 31, 2015 (unaudited)	December 31, 2014
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$12,939	\$9,400
Accounts receivable, net of allowance for doubtful accounts of \$975 and \$542, respectively	29,920	35,501
Inventory, net	42,888	40,101
Prepaid expenses and other	6,349	6,123
Current deferred tax assets	3,618	3,971
Total current assets	95,714	95,096
PROPERTY, PLANT AND EQUIPMENT	106,061	109,733
Less - accumulated depreciation	(45,644	) (45,898)
Property, plant and equipment, net	60,417	63,835
GOODWILL, net	29,139	32,762
PURCHASED INTANGIBLE ASSETS, net	23,567	26,734
DEFERRED TAX ASSETS	1,125	587
OTHER ASSETS, net	1,114	315
TOTAL ASSETS	\$211,076	\$219,329

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

Table of Contents

DYNAMIC MATERIALS CORPORATION
 CONDENSED CONSOLIDATED BALANCE SHEETS
 (Amounts in Thousands, Except Share and Per Share Data)

	March 31, 2015 (unaudited)	December 31, 2014
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES:		
Accounts payable	\$12,006	\$14,076
Accrued expenses	6,180	5,638
Dividend payable	566	559
Accrued income taxes	2,757	3,770
Accrued employee compensation and benefits	4,466	4,582
Customer advances	1,968	3,510
Current deferred tax liabilities	321	373
 Total current liabilities	 28,264	 32,508
 LINES OF CREDIT	 32,355	 22,782
 DEFERRED TAX LIABILITIES	 6,285	 7,003
 OTHER LONG-TERM LIABILITIES	 1,854	 2,121
 Total liabilities	 68,758	 64,414
 COMMITMENTS AND CONTINGENT LIABILITIES		
 STOCKHOLDERS' EQUITY:		
Preferred stock, \$0.05 par value; 4,000,000 shares authorized; no issued and outstanding shares	—	—
Common stock, \$0.05 par value; 25,000,000 shares authorized; 14,146,109 and 13,997,076 shares issued and outstanding, respectively	707	700
Additional paid-in capital	68,144	67,088
Retained earnings	110,780	113,723
Other cumulative comprehensive loss	(37,313	) (26,596)
 Total stockholders' equity	 142,318	 154,915
 TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	 \$211,076	 \$219,329

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

Table of Contents

DYNAMIC MATERIALS CORPORATION
 CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
 FOR THE THREE MONTHS ENDED MARCH 31, 2015 AND 2014
 (Amounts in Thousands, Except Share and Per Share Data)
 (unaudited)

	Three months ended March	
	31,	
	2015	2014
NET SALES	\$40,819	\$46,769
COST OF PRODUCTS SOLD	30,116	32,055
Gross profit	10,703	14,714
COSTS AND EXPENSES:		
General and administrative expenses	6,038	5,792
Selling and distribution expenses	4,878	4,223
Amortization of purchased intangible assets	1,017	1,616
Restructuring expenses	1,996	—
Total costs and expenses	13,929	11,631
INCOME (LOSS) FROM OPERATIONS	(3,226	) 3,083
OTHER INCOME (EXPENSE):		
Other income (expense), net	1,124	(435
Interest expense	(182	) (109
Interest income	3	5
INCOME (LOSS) BEFORE INCOME TAXES AND DISCONTINUED OPERATIONS	(2,281	) 2,544
INCOME TAX PROVISION	96	741
INCOME (LOSS) FROM CONTINUING OPERATIONS	(2,377	) 1,803
DISCONTINUED OPERATIONS:		
Loss from operations of discontinued operations, net of tax	—	(316
NET INCOME (LOSS)	\$(2,377	) \$1,487
INCOME (LOSS) PER SHARE - BASIC:		
Continuing operations	\$(0.17	) \$0.13
Discontinued operations	\$—	\$(0.02
Net income	\$(0.17	) \$0.11
INCOME (LOSS) PER SHARE - DILUTED:		
Continuing operations	\$(0.17	) \$0.13
Discontinued operations	\$—	\$(0.02
Net income	\$(0.17	) \$0.11
WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING:		
Basic	13,822,231	13,644,239
Diluted	13,822,231	13,649,953
DIVIDENDS DECLARED PER COMMON SHARE	\$0.04	\$0.04

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

Table of Contents

DYNAMIC MATERIALS CORPORATION
 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)
 FOR THE THREE MONTHS ENDED MARCH 31, 2015 AND 2014

(Amounts in Thousands)

(unaudited)

	Three months ended March	
	31,	
	2015	2014
Net income (loss)	\$(2,377	) \$1,487
Change in cumulative foreign currency translation adjustment	(10,717	) (2,454)
Total comprehensive loss	\$(13,094	) \$(967)

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

Table of Contents

DYNAMIC MATERIALS CORPORATION
 CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY
 FOR THE THREE MONTHS ENDED MARCH 31, 2015

(Amounts in Thousands, Except Share Data)

(unaudited)

	Common Stock		Additional	Retained	Other	Cumulative
	Shares	Amount	Paid-In	Earnings	Loss	Total
Balances, December 31, 2014	13,997,076	\$700	\$67,088	\$113,723	\$ (26,596)	\$154,915
Net loss	—	—	—	(2,377)	—	(2,377)
Change in cumulative foreign currency translation adjustment	—	—	—	—	(10,717)	(10,717)
Shares issued in connection with stock compensation plans	149,033	7	3	—	—	10
Tax impact of stock-based compensation	—	—	(184)	—	—	(184)
Stock-based compensation	—	—	1,237	—	—	1,237
Dividends declared	—	—	—	(566)	—	(566)
Balances, March 31, 2015	14,146,109	\$707	\$68,144	\$110,780	\$ (37,313)	\$142,318

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

Table of Contents

DYNAMIC MATERIALS CORPORATION
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
 FOR THE THREE MONTHS ENDED MARCH 31, 2015 AND 2014
 (Amounts in Thousands)
 (unaudited)

	2015	2014	
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income (loss)	\$(2,377	)	\$1,487
Adjustments to reconcile net income to net cash provided by operating activities:			
Loss from discontinued operations	—		316
Depreciation (including capital lease amortization)	1,655		1,624
Amortization of purchased intangible assets	1,017		1,616
Amortization of deferred debt issuance costs	73		25
Stock-based compensation	724		717
Excess tax benefit from stock-based compensation	(23	)	(26)
Deferred income tax provision (benefit)	(311	)	670
Restructuring and impairment charges	1,996		—
Cash payments for restructuring charges	(72)	—
Change in:			
Accounts receivable, net	3,979		1,570
Inventory, net	(4,933	)	(2,459)
Prepaid expenses and other	(618	)	(1,867)
Accounts payable	(2,122	)	(1,051)
Customer advances	(1,301	)	1,980
Accrued expenses and other liabilities	(1,519	)	(1,125)
Net cash flows provided by (used in) continuing operations	(3,832	)	3,477
Net cash flows used in discontinued operations	—		(298)
Net cash provided by (used in) operating activities	(3,832	)	3,179
CASH FLOWS FROM INVESTING ACTIVITIES:			
Acquisition of property, plant and equipment	(891	)	(1,994)
Change in other non-current assets	—		32
Net cash flows used in continuing operations	(891	)	(1,962)
Net cash flows used in discontinued operations	—		(63)
Net cash used in investing activities	(891	)	(2,025)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Borrowings (repayments) on bank lines of credit, net	10,142		(1,863)
Payment on loans with former owners of LRI	—		(15)
Payment on capital lease obligations	(1	)	(15)
Payment of dividends	(559	)	(550)
Payment of deferred debt issuance costs	(868)	—
Net proceeds from issuance of common stock to employees and directors	10		22
Excess tax benefit from stock-based compensation	23		26
Net cash provided by (used in) financing activities	8,747		(2,395)
EFFECTS OF EXCHANGE RATES ON CASH	(485	)	(226)

Edgar Filing: DYNAMIC MATERIALS CORP - Form 10-Q

NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	3,539	(1,467)
CASH AND CASH EQUIVALENTS, beginning of the period	9,400	10,598	
CASH AND CASH EQUIVALENTS, end of the period	\$12,939	\$9,131	

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

9

Table of Contents

DYNAMIC MATERIALS CORPORATION
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Amounts in Thousands, Except Share and Per Share Data)
(unaudited)

1. BASIS OF PRESENTATION

The information included in the condensed consolidated financial statements is unaudited but includes all normal and recurring adjustments which, in the opinion of management, are necessary for a fair presentation of the interim periods presented. These condensed consolidated financial statements should be read in conjunction with the financial statements that are included in our Annual Report filed on Form 10-K for the year ended December 31, 2014.

2014 Sale of AMK Technical Services

On October 1 2014, DMC completed the sale of its AMK Technical Services ("AMK") business. The operating results of AMK have been classified as discontinued operations in all period presented. See Note 9 "Discontinued Operations" for additional disclosures regarding this sale.

NobelClad Restructuring

On October 27, 2014, management announced a plan to restructure its NobelClad European operations. Clad metal plate production is being shifted from facilities in both Rivesaltes, France and Wurgendorf, Germany to the new manufacturing facility in Liebenscheid, Germany. See Note 10 "Restructuring" for additional disclosures regarding these restructuring plans.

DynaEnergetics Restructuring

In the first quarter of 2015, we launched several initiatives to enhance DynaEnergetics' operational efficiencies and align its production and distribution resources with the anticipated demands of the market. In January 2015, we closed two North American distribution centers. On February 24, 2014, we announced the closure of a perforating gun manufacturing facility and distribution center in Edmonton, Alberta. North America perforating gun manufacturing will be consolidated at DynaEnergetics existing gun facility in Whitney, Texas. We also are exiting several other distribution centers in Texas and Colombia. The Colombia market will now be served directly from our existing facilities in Texas. Two new centralized distribution centers will replace the smaller and less efficient distribution centers being closed. See Note 10 "Restructuring" for additional disclosures regarding these restructuring plans.

Corporate Restructuring

In the first quarter of 2015, we restructured our corporate office by eliminating certain positions. Additionally, two of our nine board of directors will not stand for re-election at our Annual meeting in May 2015, and we intend to continue with a seven-member board. See Note 10 "Restructuring" for additional disclosures regarding these restructuring plans.

2. SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation

The condensed consolidated financial statements include the accounts of Dynamic Materials Corporation ("DMC") and its controlled subsidiaries. Only subsidiaries in which controlling interests are maintained are consolidated. All

significant intercompany accounts, profits, and transactions have been eliminated in consolidation.

Income Taxes

The effective tax rate for each of the periods reported differs from the U.S. statutory rate due primarily to favorable foreign permanent differences, variation in contribution to consolidated pre-tax income from each jurisdiction for the respective periods and differences between the U.S. and foreign tax rates (which range from 20% to 35%) on earnings that have been permanently reinvested.

We recognize deferred tax assets and liabilities for the expected future income tax consequences of temporary differences between the financial reporting and tax bases of assets and liabilities. Any effects of changes in income tax rates or tax laws are included in the provision for income taxes in the period of enactment. The deferred income tax impact of tax credits are recognized

Table of Contents

as an immediate adjustment to income tax expense. We recognize deferred tax assets for the expected future effects of all deductible temporary differences to the extent we believe these assets will more likely than not be realized. We record a valuation allowance when, based on current circumstances, it is more likely than not that all or a portion of the deferred tax assets will not be realized. In making such determination, we consider all available positive and negative evidence, including future reversals of existing taxable temporary differences, projected future taxable income, tax planning strategies, recent financial operations and their associated valuation allowances, if any.

We recognize the tax benefits from uncertain tax positions only when it is more likely than not, based on the technical merits of the position; the tax position will be sustained upon examination, including the resolution of any related appeals or litigation. The tax benefits recognized in the consolidated financial statements from such a position are measured as the largest benefit that is more likely than not of being realized upon ultimate resolution. We recognize interest and penalties related to uncertain tax positions in operating expense.

Earnings Per Share

Unvested awards of share-based payments with rights to receive dividends or dividend equivalents, such as our restricted stock awards (“RSAs”), are considered participating securities for purposes of calculating earnings per share (“EPS”) and require the use of the two class method for calculating EPS. Under this method, a portion of net income is allocated to these participating securities and therefore is excluded from the calculation of EPS allocated to common stock, as shown in the table below.

Computation and reconciliation of earnings per common share are as follows:

	Three months ended March 31,	
	2015	2014
Numerator:		
Income (loss) from continuing operations	\$(2,377	) \$1,803
Less income allocated to RSAs	—	(30)
Income (loss) from continuing operations allocated to common stock for EPS calculation	(2,377	) 1,773
Loss from discontinued operations	—	(316)
Net income (loss) allocated to common stock for EPS calculation	\$(2,377	) \$1,457
Denominator:		
Weighted average common shares outstanding - basic	13,822,231	13,644,239
Dilutive stock-based compensation plans	—	5,714
Weighted average common shares outstanding - diluted	13,822,231	13,649,953
Income (loss) per share - Basic:		
Continuing operations	\$(0.17	) \$0.13
Discontinued operations	—	(0.02)
Net income allocated to common stock for EPS calculation	\$(0.17	) \$0.11
Income (loss) per share - Diluted:		
Continuing operations	\$(0.17	) \$0.13
Discontinued operations	—	(0.02)
Net income allocated to common stock for EPS calculation	\$(0.17	) \$0.11

Fair Value of Financial Instruments

The carrying value of cash and cash equivalents, trade accounts receivable and payable, accrued expenses and lines of credit approximate their fair value.

11

Table of Contents

Recent Accounting Pronouncements

In June 2014, the FASB issued an accounting standards update to clarify the accounting for share-based payments when the terms of an award provide that a performance target could be achieved after the requisite service period. The pronouncement is effect for reporting periods beginning after December 15, 2015. We are still evaluating the impact on our financial statements for the expected adoption of this pronouncement.

In May 2014, the FASB issued an accounting standards update to clarify the principles of recognizing revenue and to develop a common revenue standard and disclosure requirements for U.S. GAAP and IFRS. The pronouncement is effective for reporting periods beginning after December 15, 2016. We are still evaluating the impact on our financial statements for the expected adoption of this pronouncement.

In April 2014, the FASB issued an accounting standards update which changes the criteria for determining which disposals can be presented as discontinued operations and modifies related disclosure requirements. The pronouncement is effective for reporting periods beginning after December 15, 2014, however, early adoption is permitted. Any future disposals will be accounted for under this standard.

In April 2015, the FASB issued an accounting standards update to revise the presentation of debt issuance costs. Under this pronouncement, entities will present debt issuance costs in their balance sheet as a direct deduction from the related debt liability rather than as an asset. Amortization of the deferred debt issuance costs will continue to be included in interest expense. The pronouncement, which is to be applied retrospectively to all prior periods, is effect for fiscal years beginning after December 15, 2015, with early adoption permitted for financial statements that have not been previously issued.

3. INVENTORIES

Inventories are stated at the lower-of-cost (first-in, first-out) or market value. Cost elements included in inventory are material, labor, subcontract costs, and manufacturing overhead. As necessary, we record provisions and maintain reserves for excess, slow moving and obsolete inventory. To determine reserve amounts, we regularly review inventory quantities on hand and values, and compare them to estimates of future product demand, market conditions, production requirements and technological developments.

Inventories consist of the following at March 31, 2015 and December 31, 2014 and include reserves of \$3,162 and \$3,117, respectively:

	March 31, 2015	December 31, 2014
Raw materials	\$17,093	\$15,208
Work-in-process	10,242	11,528
Finished goods	15,017	12,782
Supplies	536	583
	\$42,888	\$40,101

4. GOODWILL

The changes to the carrying amount of goodwill during the period are summarized below:

Edgar Filing: DYNAMIC MATERIALS CORP - Form 10-Q

	NobelClad	DynaEnergetics	Total
Goodwill balance at December 31, 2014	\$19,418	\$13,344	\$32,762
Adjustment due to recognition of tax benefit of tax amortization of certain goodwill	(71	) (125	) (196
Adjustment due to exchange rate differences	(1,994	) (1,433	) (3,427
Goodwill balance at March 31, 2015	\$17,353	\$11,786	\$29,139

12

Table of Contents

5. PURCHASED INTANGIBLE ASSETS

The following table presents details of our purchased intangible assets, other than goodwill, as of March 31, 2015:

	Gross	Accumulated Amortization	Net
Core technology	\$18,456	\$(6,805)	) \$11,651
Customer relationships	37,151	(25,644)	) 11,507
Trademarks / Trade names	1,978	(1,569)	) 409
Total intangible assets	\$57,585	\$(34,018)	) \$23,567

The following table presents details of our purchased intangible assets, other than goodwill, as of December 31, 2014:

	Gross	Accumulated Amortization	Net
Core technology	\$20,667	\$(7,360)	) \$13,307
Customer relationships	40,195	(27,270)	) 12,925
Trademarks / Trade names	2,216	(1,714)	) 502
Total intangible assets	\$63,078	\$(36,344)	) \$26,734

The change in the gross value of our purchased intangible assets from December 31, 2014 to March 31, 2015 was due to foreign currency translation.

6. CUSTOMER ADVANCES

On occasion, we require customers to make advance payments prior to the shipment of goods in order to help finance our inventory investment on large orders or to keep customers' credit limits at acceptable levels. As of March 31, 2015 and December 31, 2014, customer advances totaled \$1,968 and \$3,510, respectively, and originated from several customers.

7. DEBT

Lines of credit consisted of the following at March 31, 2015 and December 31, 2014:

	March 31, 2015	December 31, 2014
Syndicated credit agreement:		
U.S. Dollar revolving loan	\$24,000	\$19,500
Euro revolving loan	8,355	3,282
Long-term lines of credit	\$32,355	\$22,782

Syndicated Credit Agreement

On February 23, 2015, we entered into a five-year \$150,000 syndicated credit agreement ("credit facility") which amended and replaced in its entirety our prior syndicated credit facility entered into on December 11, 2011. The new

credit facility allows for revolving loans of \$90,000 in US dollars, \$10,000 in alternate currencies and a \$50,000 US dollar term loan facility. The term loan facility is available in a single advance and expires 364 days after the February 23, 2015 closing date. If drawn, the term loan is amortizable in quarterly installments as follows: 10% of principal is due in each of years one and two, 20% of principal is due in each of years three and four and 30% of principal is due in year five with the remaining balance due at maturity. The new facility has a \$100,000 accordion feature to increase the commitments in any of the three previous loan classes subject to

Table of Contents

approval by applicable lenders. We entered into the credit facility with a syndicate of four banks, with JP Morgan Chase Bank, N.A. acting as administrative agent for the U.S. and Canadian dollar loans and JP Morgan Europe Ltd. acting as administrative agent for the Euro and other alternate currency loans. The syndicated credit facility is secured by the assets of DMC including accounts receivable, inventory, and fixed assets, as well as guarantees and share pledges by DMC and its subsidiaries.

Borrowings under the \$90,000 revolving loan and \$50,000 term loan can be in the form of Alternate Base Rate loans ("ABR" borrowings are based on the greater of adjusted Prime rates, adjusted CD rates, or adjusted Federal Funds rates) or one, two, three, or six month London Interbank Offered Rate ("LIBOR") loans. ABR loans bear interest at the defined ABR rate plus an applicable margin (varying from 0.25% to 1.25%) and LIBOR loans bear interest at the applicable LIBOR rate plus an applicable margin (varying from 1.25% to 2.25%).

Borrowings under the \$10,000 Alternate Currency revolving loans can be in Canadian Dollars, Euros, Pounds Sterling and any other currency that is freely transferable and convertible to U.S. Dollars. Alternative currency borrowings denominated in Canadian Dollars shall be comprised of Canadian Dealer Offered Rate ("CDOR") Loans or Canadian Prime Loans, at our option, and bear interest at the CDOR rate plus applicable margin (varying from 1.25% to 2.25%) or the applicable Canadian Prime Rate plus an applicable margin (varying from 0.25% to 1.25%), respectively. Alternative currency borrowings denominated in Euros shall be comprised of Euro Interbank Offered Rate ("EURIBOR") loans and bear interest at the EURIBOR rate plus an applicable margin (varying from 1.25% to 2.25%). Alternative currency borrowings denominated in any other alternate currency shall be comprised of Eurocurrency loans and bear interest at the LIBOR rate plus an applicable margin (varying from 1.25% to 2.25%).

Loan Covenants and Restrictions

Our existing loan agreements include various covenants and restrictions, certain of which relate to the payment of dividends or other distributions to stockholders; redemption of capital stock; incurrence of additional indebtedness; mortgaging, pledging or disposition of major assets; and maintenance of specified financial ratios. As of March 31, 2015, we were in compliance with all financial covenants and other provisions of our debt agreements.

8. BUSINESS SEGMENTS

Our business is organized into two segments: NobelClad and DynaEnergetics. The NobelClad segment uses explosives to perform metal cladding and shock synthesis of industrial diamonds. The most significant product of this group is clad metal which is used in the fabrication of pressure vessels, heat exchangers, and transition joints for various industries, including upstream oil and gas, oil refinery, petrochemicals, hydrometallurgy, aluminum production, shipbuilding, power generation, industrial refrigeration, and similar industries. The DynaEnergetics segment manufactures, markets and sells oilfield perforating equipment and explosives, including detonating cords, detonators, bi-directional boosters and shaped charges, and seismic related explosives and accessories.

Due to the completed sale of AMK in 2014, the operating results of AMK have been classified as discontinued operations in all periods presented. All prior periods segment disclosures have been conformed to the 2015 presentation. Refer to Note 9 "Discontinued Operations" for further details.

The accounting policies of all of the segments are the same as those described in the summary of significant accounting policies included herein and in our Annual Report on Form 10-K for the year ended December 31, 2014. Our reportable segments are separately managed strategic business units that offer different products and services. Each segment's products are marketed to different customer types and require different manufacturing processes and technologies.

Table of Contents

Segment information is presented for the three months ended March 31, 2015 and 2014 as follows:

	Three months ended March 31,	
	2015	2014
Net sales:		
NobelClad	\$23,944	\$24,564
DynaEnergetics	16,875	22,205
Consolidated net sales	\$40,819	\$46,769
	Three months ended March 31,	
	2015	2014
Income (loss) before income taxes:		
NobelClad	\$1,821	\$1,289
DynaEnergetics	(794)	) 4,140
Segment operating income	1,027	5,429
Unallocated corporate expenses	(3,016)	) (1,629)
Stock-based compensation	(1,237)	) (717)
Other income (expense)	1,124	(435)
Interest expense	(182)	) (109)
Interest income	3	5
Income (loss) before income taxes, discontinued operations and non-controlling interest	\$(2,281)	) \$2,544
	Three months ended March 31,	
	2015	2014
Depreciation and amortization:		
NobelClad	\$1,157	\$1,732
DynaEnergetics	1,515	1,508
Segment depreciation and amortization	\$2,672	\$3,240

During the three months ended March 31, 2015 and 2014, no one customer accounted for more than 10% of total net sales.

9. DISCONTINUED OPERATIONS

On October 1, 2014, DMC completed the sale of its AMK business. The net proceeds were \$6,830, after final purchase price adjustments. We received \$4,330 in cash consideration at closing and a \$2,500 90-day secured promissory note, which was paid in full by December 31, 2014. The excess of the selling price over the carrying value of \$1,476 was recorded in our Statement of Operations in the fourth quarter 2014. The operating results of AMK have been classified as discontinued operations in all periods presented.

Operating results of the discontinued operations (formerly included with DynaEnergetics in the Oilfield Products segment) for the three months ended March 31, 2014 included net sales of \$1,270 and loss from discontinued operations of \$316, net of tax of \$106.

Table of Contents

10. RESTRUCTURING

NobelClad Restructuring

In October 2014, we signed an agreement to purchase a manufacturing facility in Liebenscheid, Germany and completed the purchase in November 2014. The facility significantly enhances NobelClad's manufacturing capabilities and its ability to serve customers throughout Europe, the Middle East and Africa. The plant became operational in the second quarter of 2015. In October 2014, management announced a plan to restructure its NobelClad European operations. Clad metal plate production is being shifted from facilities in both Rivesaltes, France and Wurgendorf, Germany to the new manufacturing facility in Liebenscheid, Germany. NobelClad's Rivesaltes plant will continue to produce transition joints with a reduced workforce while the Wurgendorf site will be closed and its workers will be transferred to the new facility. We incurred pretax restructuring and impairment charges of \$6,781 in the fourth quarter of 2014 and \$54 in the first quarter of 2015. We expect to incur additional restructuring charges of approximately \$500 primarily related to equipment moving costs.

DynaEnergetics Restructuring

In the first quarter of 2015, we launched several initiatives to enhance DynaEnergetics' operational efficiencies and align its production and distribution resources with the anticipated demands of the market. In January 2015, we closed two North American distribution centers. On February 24, 2014, we announced the closure of a perforating gun manufacturing facility and distribution center in Edmonton, Alberta. North America perforating gun manufacturing will be consolidated at DynaEnergetics existing gun facility in Whitney, Texas. We also are exiting several other distribution centers in Texas and Colombia. The Colombia market will now be served directly from our existing facilities in Texas. Two new centralized distribution centers will replace the distribution centers being closed. We incurred pretax restructuring and impairment charges of \$382 in the first quarter of 2015 and expect to incur additional pretax restructuring charges of approximately \$500 to \$1,000 related to these actions.

Corporate Restructuring

In the first quarter of 2015, we restructured our corporate office by eliminating certain positions. We incurred restructuring charges of approximately \$1,560 in the first quarter of 2015 associated with severance and acceleration of unvested stock awards. Additionally, two of our nine board of directors will not stand for re-election at our Annual meeting in May 2015, and we intend to continue with a seven-member board.

Total restructuring and impairment charges incurred to date for these programs are as follows and are reported in the "restructuring expenses" line item in our consolidated statement of operations:

Three months ended March 31, 2015

	Severance	Asset Impairment	Contract Termination Costs	Equipment Moving Costs	Other Exit Costs	Total
NobelClad	39	—	11	—	4	54
DynaEnergetics	146	202	—	32	2	382
Corporate	1,560	—	—	—	—	1,560
Total	\$1,745	\$202	\$11	\$32	\$6	\$1,996

Table of Contents

The changes to the restructuring liability associated with these programs is summarized below:

	Balance at December 31, 2014	Expense	Payments	Currency Adjustments	Balance at March 31, 2015
Severance	2,406	1,233	(45	) (262	) 3,332
Contract termination costs	44	11	(11	) (5	) 39
Equipment moving costs	—	32	(1	) —	31
Other exit costs	36	6	(15	) (4	) 23
Total	\$2,486	\$1,282	\$(72	) \$(271	) \$3,425

Table of Contents

ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with our historical consolidated financial statements and notes, as well as the selected historical consolidated financial data that are included in our Annual Report filed on Form 10-K for the year ended December 31, 2014.

Unless stated otherwise, all currency amounts in this discussion are presented in thousands (000s).

Executive Overview

Our business is organized into two segments: NobelClad and DynaEnergetics. For the three months ended March 31, 2015, NobelClad accounted for 59% of our net sales while DynaEnergetics accounted for 41% of our net sales.

On October 1, 2014 we completed the sale of our AMK Technical Services ("AMK") business. We have reflected the results of AMK as discontinued operations in the consolidated statements of operations for all periods presented. Accordingly, historical consolidated statements of operations included in the Management's Discussion and Analysis of Financial Condition and Results of Operations have been restated to reflect the discontinued operation.

In October 2014, we signed an agreement to purchase a manufacturing facility in Liebenscheid, Germany and completed the purchase in November 2014. The facility significantly enhances NobelClad's manufacturing capabilities and its ability to serve customers throughout Europe, the Middle East and Africa. The plant became operational in the second quarter of 2015. In October 2014, management announced a plan to restructure its NobelClad European operations. Clad metal plate production is being shifted from facilities in both Rivesaltes, France and Wurgendorf, Germany to the new manufacturing facility in Liebenscheid, Germany.

In the first quarter of 2015, we launched several initiatives to enhance DynaEnergetics' operational efficiencies and align its production and distribution resources with the anticipated demands of the market. In January 2015, we closed two North American distribution centers. On February 24, 2014, we announced the closure of a perforating gun manufacturing facility and distribution center in Edmonton, Alberta. North America perforating gun manufacturing will be consolidated at DynaEnergetics existing gun facility in Whitney, Texas. We also are exiting several other distribution centers in Texas and Colombia. The Colombia market will now be served directly from our existing facilities in Texas. Two new centralized distribution centers will replace the smaller and less efficient distribution centers being closed.

In the first quarter of 2015, we restructured our corporate office by eliminating certain positions. Additionally, two of our nine board of directors will not stand for re-election at our Annual meeting in May 2015, and we intend to continue with a seven-member board.

Our consolidated net sales for the three months ended March 31, 2015 decreased by \$5,950, or 12.7%, compared to the same period in 2014. Sales decreased \$5,330 (24.0%) in our DynaEnergetics segment and decreased \$620 (2.5%) in our NobelClad segment. Excluding the \$1,996 impact of restructuring expenses in the first quarter of 2015, we reported a consolidated loss from operations of \$1,230 compared to consolidated income of \$3,083 in the same period of 2014. The \$4,313 decline in consolidated income from operations was due to a \$4,551 decrease in DynaEnergetics operating income and a \$348 increase in aggregate unallocated corporate expenses and stock-based compensation, offset by a \$586 improvement in NobelClad's operating income. Consolidated operating income for the three months ended March 31, 2015 and 2014 includes amortization expense of \$1,017 and \$1,616, respectively. We reported a net loss of \$2,377 for the first quarter of 2015 compared to net income of \$1,487 for the same period of 2014.

Net sales

NobelClad's revenues are generated principally from sales of clad metal plates and sales of transition joints, which are made from clad plates, to customers that fabricate industrial equipment for various industries, including oil and gas, petrochemicals, alternative energy, hydrometallurgy, aluminum production, shipbuilding, power generation, industrial refrigeration, and similar industries. While a large portion of the demand for our clad metal products is driven by new plant construction and large plant expansion projects, maintenance and retrofit projects at existing chemical processing, petrochemical processing, oil refining, and aluminum smelting facilities also account for a significant portion of total demand. These industries tend to be cyclical in nature and timing of new order inflow remains difficult to predict; however, we believe that our NobelClad segment is well-positioned in the marketplace.

Table of Contents

Dynaenergetics markets and sells shaped charges, detonators and detonating cord, and bidirectional boosters and perforating guns to customers who perform the perforation of oil and gas wells and from sales of seismic products to customers involved in oil and gas exploration activities.

A significant portion of our revenue is derived from a relatively small number of customers; therefore, the failure to complete existing contracts on a timely basis, to receive payment for such services in a timely manner, or to enter into future contracts at projected volumes and profitability levels could adversely affect our ability to meet cash requirements exclusively through operating activities. We attempt to minimize the risk of losing customers or specific contracts by continually improving product quality, delivering product on time and competing aggressively on the basis of price.

Gross profit and cost of products sold

Cost of of products sold for NobelClad includes the cost of metals and alloys used to manufacture clad metal plates, the cost of explosives, employee compensation and benefits, freight, outside processing costs, depreciation of manufacturing facilities and equipment, manufacturing supplies and other manufacturing overhead expenses.

Cost of products sold for DynaEnergetics includes the cost of metals, explosives and other raw materials used to manufacture shaped charges, detonating products and perforating guns as well as employee compensation and benefits, depreciation of manufacturing facilities and equipment, manufacturing supplies and other manufacturing overhead expenses.

NobelClad Backlog

We use backlog as a primary means to measure the immediate outlook for our NobelClad business. We define “backlog” at any given point in time as all firm, unfulfilled purchase orders and commitments at that time. Generally speaking, we expect to fill most backlog orders within the following 12 months. From experience, most firm purchase orders and commitments are realized. Our NobelClad backlog decreased to \$39,412 at March 31, 2015 from \$41,244 at December 31, 2014.

Three Months Ended March 31, 2015 Compared to the Three Months Ended March 31, 2014

Net sales

	Three Months Ended			Percentage	
	March 31, 2015	2014	Change	Change	
Net sales	\$40,819	\$46,769	\$(5,950)	) (12.7)%

Our consolidated net sales for the first quarter of 2015 decreased 12.7% to \$40,819 from \$46,769 for the first quarter of 2014. This \$5,950 sales decline includes unfavorable foreign currency exchange translation of \$3,709 primarily related to the strengthening of the U.S. dollar against the foreign currencies in which we operate and the impact of a steep decline in the North American rig count and capital spending cuts by exploration and production companies on our DynaEnergetics segment.

NobelClad sales decreased 2.5% to \$23,944 (59% of total sales) for the three months ended March 31, 2015 from \$24,564 (53% of total sales) for the same period of 2014. The decline in NobelClad sales includes unfavorable foreign currency exchange translation of \$2,133 and reflects the timing differences with respect to when orders enter our backlog and the subsequent shipment of these orders. Our NobelClad backlog of \$41,244 as of December 31, 2014 was higher than the December 31, 2013 backlog of \$36,930.

DynaEnergetics contributed \$16,875 (41% of total sales) to first quarter 2015 sales, a decrease of 24.0% from sales of \$22,205 (47% of total sales) in the first quarter of 2014. This \$5,330 sales decline was due to the steep decline in the North American rig count and capital spending cuts by exploration and production companies and includes unfavorable foreign currency exchange translation of \$1,576.

Table of Contents

Gross profit

	Three Months Ended			Percentage	
	March 31,				
	2015	2014	Change	Change	
Gross profit	\$10,703	\$14,714	\$(4,011)	(27.3))%
Consolidated gross profit margin rate	26.2	% 31.5	%		

Our consolidated first quarter 2015 gross profit decreased by 27.3% to \$10,703 from \$14,714 for the three months ended March 31, 2015. Our first quarter 2015 consolidated gross profit margin rate decreased to 26.2% from 31.5% in the first quarter of 2014. In the aggregate, gross profit margin was down compared to prior year due to a lower proportion of sales in DynaEnergetics relative to NobelClad and unfavorable price/product mix in DynaEnergetics.

NobelClad's gross profit margin decreased slightly from 19.2% in the first quarter of 2014 to 19.0% in the first quarter of 2015. DynaEnergetics' gross profit margin decreased to 36.7% in the first quarter of 2015 from 45.2% in the first quarter of 2014 due to unfavorable price/product mix.

General and administrative expenses

	Three Months Ended			Percentage	
	March 31,				
	2015	2014	Change	Change	
General and administrative expenses	\$6,038	\$5,792	\$246	4.2	%
Percentage of net sales	14.8	% 12.4	%		

General and administrative expenses increased by \$246, or 4.2%, to \$6,038 for the three months ended March 31, 2015 from \$5,792 for the same period of 2014. The increase includes \$450 incremental audit and legal expenses associated with the restatement of previously-issued financial statements included in our 2014 Form 10-K and an aggregate increase of \$99 in salaries, benefits and payroll taxes partially offset by a \$180 decrease in recruiting and relocation expenses and a \$110 decrease in other outside and professional services. As a percentage of net sales, general and administrative expenses increased to 14.8% in the first quarter of 2015 from 12.4% in the first quarter of 2014.

Selling and distribution expenses

	Three Months Ended			Percentage	
	March 31,				
	2015	2014	Change	Change	
Selling and distribution expenses	\$4,878	\$4,223	\$655	15.5	%
Percentage of net sales	12.0	% 9.0	%		

Our selling and distribution expenses increased by 15.5% to \$4,878 in the first quarter of 2015 from \$4,223 in the first quarter of 2014 primarily due to a \$421 increase in bad debt expense and \$161 aggregate increase in salaries, benefits and payroll taxes. As a percentage of net sales, selling and distribution expenses increased to 12.0% in the first quarter of 2015 from 9.0% in the first quarter of 2014.

Our consolidated selling and distribution expenses for the three months ended March 31, 2015 include \$1,328 and \$3,478, respectively, for our NobelClad and DynaEnergetics business segments as compared to \$1,649 and \$2,527, respectively, for the first quarter of 2014. The higher level of selling and distribution expenses in our DynaEnergetics segment reflects the need, particularly in North America, to maintain strategically located distribution centers to serve our customers.

Table of Contents

Amortization expense

	Three Months Ended			Percentage	
	March 31,				
	2015	2014	Change	Change	
Amortization of purchased intangible assets	\$1,017	\$1,616	\$(599)	) (37.1)%
Percentage of net sales	2.5	% 3.5	%		

Amortization expense primarily relates to intangible assets in connection with acquisitions in our DynaEnergetics segment. The \$599 decrease in first quarter 2015 amortization expenses reflects a decrease in amortization expense associated with NobelClad's customer relationships, which were fully amortized as of December 31, 2014 and the impact of foreign currency translation. Amortization expense for the three months ended March 31, 2015 includes \$735, \$241, and \$41 relating to values assigned to customer relationships, core technology, and trademarks/trade names, respectively. Amortization expense for the three months ended March 31, 2014 includes \$1,275, \$292 and \$49 relating to values assigned to customer relationships, core technology, and trademarks/trade names, respectively.

Restructuring expenses

	Three Months Ended			Percentage	
	March 31,				
	2015	2014	Change	Change	
Restructuring expenses	\$1,996	\$—	\$1,996	N/A	
Percentage of net sales	4.9	% —	%		

Restructuring expenses relate to restructuring programs for NobelClad, DynaEnergetics and our Corporate office. In the fourth quarter of 2014 we made the decision to consolidate our NobelClad European operations. Clad metal plate production is being shifted from facilities in both Rivesaltes, France and Wurgendorf, Germany to a new manufacturing facility in Germany. NobelClad's Rivesaltes plant will continue to produce transition joints with a reduced workforce while the Wurgendorf site is being closed and its workers are in the process of being transferred to the new facility. NobelClad recognized \$54 of restructuring expenses in the first quarter of 2015 which included severance of \$39, contract termination costs of \$11 and other exit costs of \$4.

In the first quarter of 2015, we launched several initiatives to enhance DynaEnergetics' operational efficiencies and align its production and distribution resources with the anticipated demands of the market. In January 2015, we closed two North American distribution centers. On February 24, 2014, we announced the closure of a perforating gun manufacturing facility and distribution center in Edmonton, Alberta. North America perforating gun manufacturing will be consolidated at DynaEnergetics existing gun facility in Whitney, Texas. We also are exiting several other distribution centers in Texas and Colombia. The Colombia market will now be served directly from our existing facilities in Texas. Two new centralized distribution centers will replace the smaller and less efficient distribution centers being closed. In the first quarter of 2015, DynaEnergetics incurred restructuring expenses of \$382 which included non-cash asset impairment charges of \$202, severance of \$146, equipment moving costs of \$32 and \$2 in other exit costs.

In the first quarter of 2015, we also restructured our corporate office by eliminating certain positions. Restructuring charges of \$1,560 were recognized and consisted of severance of \$1,047 and accelerated stock-based compensation expense of \$513.

Operating income (loss)

	Three Months Ended			Percentage	
	March 31,				

Edgar Filing: DYNAMIC MATERIALS CORP - Form 10-Q

	2015	2014	Change	Change	
Operating income (loss)	\$(3,226	) \$3,083	\$(6,309	) (204.6)%

We reported an operating loss of \$3,226 in the first quarter of 2015 compared to operating income of \$3,083 in the same period of 2014. Excluding the impact of restructuring expenses, we had an operating loss of \$1,230 in 2015, a decrease of \$4,313. Our operating results (after excluding restructuring expenses) for the first quarters of 2015 and 2014 include \$1,969 and \$1,628, respectively, of unallocated corporate expenses and \$724 and \$717, respectively, of stock-based compensation expense. These

Table of Contents

expenses are not allocated to our business segments and thus are not included in the below 2015 and 2014 operating income totals for NobelClad and DynaEnergetics.

The decrease (after excluding restructuring expenses) in our consolidated operating income for the three months ended March 31, 2015 reflects a decrease in operating income of \$4,551 in our DynaEnergetics segment, an increase in unallocated corporate expenses of \$341 and a increase in stock-based compensation expense of \$7, partially offset by an increase in operating income of \$586 in our NobelClad segment.

NobelClad's operating income of \$1,821 in the first quarter of 2015 increased 41.3% from \$1,289 in the first quarter of 2014. Excluding the impact of \$54 in restructuring expenses, NobelClad reported operating income of \$1,875 in the first quarter of 2015. Operating results of NobelClad for the three months ended March 31, 2015 and 2014 include \$96 and \$547, respectively, of amortization expense of purchased intangible assets. The increase in operating income for the quarter was primarily attributable to lower operating expenses.

DynaEnergetics reported an operating loss of \$794 in the first quarter of 2015, a change of 119.2% from operation income of \$4,139 in the first quarter of 2014. Excluding the impact of \$382 in restructuring expenses, DynaEnergetics reported an operating loss of \$412 in 2015. DynaEnergetics' operating results for the three months ended March 31, 2015 and 2014 include \$921 and \$1,069, respectively, of amortization expense of purchased intangible assets. The decrease in operating income for the quarter was largely attributable to the decline in sales volumes and gross margin percentage as discussed above as well as additional bad debt expense of \$511 recorded in the first quarter of 2015.

Other income (expense), net

	Three Months Ended March 31,			Percentage
	2015	2014	Change	Change
Other income (expense), net	\$1,124	\$(435)	) \$1,559	N/A

Net other income was \$1,124 in the first quarter of 2015 compared to net other expense of \$435 in the first quarter of 2014. Our first quarter 2015 net other income of \$1,124 included net realized and unrealized foreign exchange gains of \$1,064. Our first quarter 2014 net other expense of \$435 included net realized and unrealized foreign exchange losses of \$448.

Our subsidiaries frequently enter into inter-company and third party transactions that are denominated in currencies other than their functional currency. Changes in exchange rates with respect to these transactions will result in unrealized gains or losses if unsettled at end of the reporting period or realized foreign currency transaction gains or losses at settlement of the transaction.

Interest income (expense), net

	Three Months Ended March 31,			Percentage
	2015	2014	Change	Change
Interest income (expense), net	\$(179)	) \$(104)	) \$(75)	) 72.1 %

Net interest expense was \$179 in the first quarter of 2015 compared to net interest expense of \$104 in the first quarter of 2014. The increase reflects loans fees associated with our new credit agreement.

Income tax provision

Edgar Filing: DYNAMIC MATERIALS CORP - Form 10-Q

	Three Months Ended			Percentage	
	March 31,		Change	Change	
	2015	2014			
Income tax provision	\$96	\$741	\$(645	)	(87.0)%
Effective tax rate	(4.2	)%	29.1	%	

We recorded an income tax provision of \$96 in the first quarter of 2015 compared with \$741 in the same period of 2014. Our 2015 effective tax rate of 4.2% includes the effect of recording valuation allowances against deferred tax assets of \$459 as

Table of Contents

described below. Our 2014 effective tax rate was 29.1%. Our consolidated income tax provision for the first quarter of 2015 and 2014 included income tax benefits of \$530 and \$628, respectively, related to U.S. taxes, with the remainder relating to net foreign tax provisions of \$626 in 2015 and \$1,369 in 2014, respectively, associated with our foreign operations and holding companies.

We assess the available positive and negative evidence to estimate if sufficient future taxable income will be generated to use existing deferred tax assets. A significant piece of objective negative evidence to be evaluated in this assessment is whether there is a three-year cumulative loss incurred in jurisdictions where there are deferred tax assets. We have incurred a three-year cumulative loss in several foreign jurisdictions, where we have foreign tax loss carryforwards. As a result, we recorded a valuation allowance against the corresponding net deferred tax assets in these jurisdictions over the last three quarters. The amount of the deferred tax assets considered realizable, however, could be adjusted during the carryforward period if positive evidence such as current and expected future taxable income outweighs negative evidence.

Our statutory income tax rates range from 20% to 35% for our various U.S. and foreign operating entities and holding companies. Fluctuations in our consolidated effective tax rate also reflect the different tax rates in our U.S. and foreign tax jurisdictions and the variation in contribution to consolidated pre-tax income from each jurisdiction for the respective year.

Discontinued Operations

	Three Months Ended			Percentage	
	March 31, 2015	2014	Change	Change	
Loss from operations of discontinued operations, net of tax	\$—	\$(316)	) \$316	(100.0)%

On October 1, 2014 we completed the sale of our AMK business. The net proceeds were \$6,830, after final purchase price adjustments. We received \$4,330 in cash consideration at closing and a \$2,500 90-day secured promissory note, which was paid in full by December 31, 2014.

Net sales for AMK were \$1,270 for the three months ended March 31, 2014. AMK had a loss from discontinued operations of \$316, net of tax of \$106, for the first quarter of 2014.

Adjusted EBITDA

	Three Months Ended			Percentage	
	March 31, 2015	2014	Change	Change	
Adjusted EBITDA	\$2,166	\$7,040	\$(4,874)	(69.2)%

Adjusted EBITDA is a non-GAAP measure that we believe provides an important indicator of our ongoing operating performance. Our aggregate non-cash depreciation, amortization of purchased intangible assets, restructuring charges and stock-based compensation expense for the three months ended March 31, 2015 and 2014 was \$5,392 and \$3,957, respectively. These aggregate charges represent a significant percentage of the consolidated operating income that we reported for these periods. We use non-GAAP EBITDA and Adjusted EBITDA in our operational and financial decision-making and believe that these non-GAAP measures facilitate a more meaningful and accurate comparison of the operating performance of our two business segments than do certain GAAP measures. Research analysts, investment bankers and lenders also use EBITDA and Adjusted EBITDA to assess operating performance. In addition, during 2014, our management incentive awards were based, in part, upon the amount of EBITDA achieved during the year. A portion of the equity incentive awards granted in 2015 to our named executive officers will be

based on the amount of Adjusted EBITDA achieved in 2015 and 2016. The following is a reconciliation of the most directly comparable GAAP measure to Adjusted EBITDA.

23

Table of Contents

	Three Months Ended	
	March 31,	
	2015	2014
Net income (loss) attributable to DMC	\$(2,377	) \$1,487
Loss from operations from discontinued operations	—	316
Interest expense	182	109
Interest income	(3	) (5
Provision for income taxes	96	741
Depreciation	1,655	1,624
Amortization of purchased intangible assets	1,017	1,616
EBITDA	570	5,888
Restructuring expenses	1,996	—
Stock-based compensation	724	717
Other (income) expense, net	(1,124	) 435
Adjusted EBITDA	\$2,166	\$7,040

Adjusted EBITDA decreased by 69.2% to \$2,166 in the first quarter of 2015 from \$7,040 in the first quarter of 2014 primarily due to the decline in first quarter 2015 operating income.

Liquidity and Capital Resources

We have historically financed our operations from a combination of internally generated cash flow, revolving credit borrowings, various long-term debt arrangements, and the issuance of common stock. We believe that cash flow from operations and funds available under our current credit facilities and any future replacement thereof will be sufficient to fund the working capital, debt service, and capital expenditure requirements of our current business operations for the foreseeable future. Nevertheless, our ability to generate sufficient cash flows from operations will depend upon our success in executing our strategies. If we are unable to (i) realize sales from our backlog; (ii) secure new customer orders; (iii) continue selling products at attractive margins; and (iv) continue to implement cost-effective internal processes, our ability to meet cash requirements through operating activities could be impacted. Furthermore, any restriction on the availability of borrowings under our credit facilities could negatively affect our ability to meet future cash requirements.

Debt facilities

On February 23, 2015, we entered into a five-year \$150,000 syndicated credit agreement ("credit facility") which amended and replaced in its entirety our prior syndicated credit facility entered into on December 11, 2011. The new credit facility allows for revolving loans of \$90,000 in US dollars, \$10,000 in alternate currencies and a \$50,000 US dollar term loan facility. The term loan facility is available in a single advance and expires 364 days after the February 23, 2015 closing date. If drawn, the term loan is amortizable in quarterly installments as follows: 10% of principal is due in each of years one and two, 20% of principal is due in each of years three and four and 30% of principal is due in year five with the remaining balance due at maturity. The new facility has a \$100,000 accordion feature to increase the commitments in any of the three previous loan classes subject to approval by applicable lenders. Our prior credit facility provided revolving loan availability of \$36,000, 16,000 Euros and 1,500 Canadian Dollars. We also maintain a line of credit with a German bank for certain DYNAenergetics operations. This line of credit provides a borrowing capacity of 4,000 Euros.

As of March 31, 2015, U.S. dollar revolving loans of \$24,000 and Euro revolving loans of \$8,355 were outstanding under our credit facility. While we had approximately \$70,474 of available revolving credit loan capacity and \$50,000 of term loan capacity as of March 31, 2015 under our various credit facilities, future borrowings are subject

to compliance with financial covenants that could significantly limit availability.

There are two significant financial covenants under our credit facility, the leverage ratio and debt service coverage ratio requirements. The leverage ratio is defined in the credit facility as Consolidated Funded Indebtedness at the balance sheet date as compared to Consolidated EBITDA, which is defined as earnings before provisions for income taxes, interest expense, depreciation and amortization, extraordinary, non-recurring charges and other non-cash charges, for the previous twelve months. For the three months ended March 31, 2015 and the year ended December 31, 2014, Consolidated EBITDA approximated the “Adjusted EBITDA” that we reported for the respective periods. As of March 31, 2015, the maximum leverage ratio permitted

Table of Contents

by our credit facility was 3.0 to 1.0. The actual leverage ratio as of March 31, 2015 was 1.21 to 1.0. The maximum leverage ratio permitted as of June 30, September 30 and December 31, 2015 is 3.0 to 1.0.

The debt service coverage ratio, as defined in the credit facility, means, for any period, the ratio of Consolidated EBITDA less the sum of cash dividends, cash income taxes and the lesser of \$8,000 or 100% of depreciation expense to Debt Service Charges. Consolidated EBITDA is defined above and Debt Service Charges equals the sum of cash interest expense and scheduled principal payments of Consolidated Funded Indebtedness. For the trailing twelve months ended March 31, 2015, the minimum debt service coverage ratio permitted by our credit facility was 1.35 to 1.0. The actual debt service coverage ratio for the trailing twelve months ended March 31, 2015 was 30.30 to 1.0. The minimum debt service coverage ratio permitted for the twelve month periods ending June 30, September 30 and December 31, 2015 is 1.35 to 1.0.

Our existing loan agreements include various covenants and restrictions, certain of which relate to the payment of dividends or other distributions to stockholders, redemption of capital stock, incurrence of additional indebtedness, mortgaging, pledging or disposition of major assets, and maintenance of specified financial ratios. As of March 31, 2015, we were in compliance with all financial covenants and other provisions of our debt agreements.

Other contractual obligations and commitments

Our principal cash flows related to debt obligations and other contractual obligations and commitments have not materially changed since December 31, 2014.

Cash flows from operating activities

Net cash used in operating activities was \$3,832 for the three months ended March 31, 2015. This compares to net cash provided by operating activities of \$3,179 for the same period in 2014 which consisted of net cash flows from continuing operations of \$3,477 and net cash flows used in discontinued operations of \$298. The year-over-year decline in continuing operating cash flows of \$7,011 was driven by a decline in net income of \$3,864 and a \$3,560 net increase in working capital. We experienced unfavorable net working capital changes of \$6,512 in the first first quarter of 2015 compared to unfavorable changes in net in working capital of \$2,952 in the same period of 2014. Unfavorable changes in our 2015 net working capital included an increase in inventories and prepaid expenses of \$4,933 and \$618, respectively, and a decrease of \$2,122, \$1,517 and \$1,301 in accounts payable, accrued expenses and other liabilities and customer advances, respectively. These unfavorable changes were partly offset by a \$3,979 decrease in accounts receivable. The inventory increase was driven by the unanticipated rapid decline in DynaEnergetics demand and an inventory build to support specific customer orders.

Net cash provided by operating activities was \$3,179 for the three months ended March 31, 2014 which consisted of net cash flows provided by continuing operations of \$3,477 and net cash flows used in discontinued operations of \$298. The year-over-year decline of continuing operating cash flows of \$2,308 was driven by a \$3,907 net increase in working capital. We experienced unfavorable net working capital changes of \$2,978 in the first first quarter of 2014. Unfavorable changes in our 2014 net working capital included an increase in inventories and prepaid expenses of \$2,459 and \$1,867, respectively, and a decrease of \$1,051 and \$1,151 in accounts payable and accrued expenses and other liabilities, respectively. These unfavorable changes were partly offset by a \$1,570 decrease in accounts receivable and a \$1,980 increase in customer advances. All working capital changes relate to typical fluctuations in our business flow and the related timing of cash payments and receipts.

Cash flows from investing activities

Net cash flows used in investing activities for the three months ended March 31, 2015 totaled \$891. Net cash flows used in investing activities consisted entirely of capital expenditures.

Net cash flows used in investing activities for the three months ended March 31, 2014 totaled \$2,025 and consisted of cash flows used in investing activities of continuing operations of \$1,962 and \$63 of net cash flows used in investing activities of discontinued operations. Net cash flows used in investing activities of continuing operations consisted almost entirely of capital expenditures.

Cash flows from financing activities

Net cash flows provided by financing activities for three months ended March 31, 2015 totaled \$8,747, which included net borrowings on bank lines of credit of \$10,142 and payment of quarterly dividends of \$559.

Table of Contents

Net cash flows used in financing activities for the three months ended March 31, 2014 totaled \$2,395, which included net repayments on bank lines of credit of \$1,863 and payment of quarterly dividends of \$550.

Payment of Dividends

On February 18, 2015, our board of directors declared a quarterly cash dividend of \$0.04 per share which was paid on April 15, 2015. The dividend totaled \$566 and was payable to shareholders of record as of March 31, 2015. We also paid a quarterly cash dividend of \$0.04 per share in the first quarter of 2014.

We may continue to pay quarterly dividends in the future subject to capital availability and periodic determinations that cash dividends are in compliance with our debt covenants and are in the best interests of our stockholders, but we cannot assure you that such payments will continue. Future dividends may be affected by, among other items, our views on potential future capital requirements, future business prospects, debt covenant compliance, changes in federal income tax laws, or any other factors that our board of directors deems relevant. Any decision to pay cash dividends is and will continue to be at the discretion of board of directors.

Critical Accounting Policies

Our critical accounting policies have not changed from those reported in our Annual Report filed on Form 10-K for the year ended December 31, 2014.

ITEM 3. Quantitative and Qualitative Disclosure about Market Risk

There have been no events that materially affect our quantitative and qualitative disclosure about market risk from that reported in our Annual Report on Form 10-K for the year ended December 31, 2014.

ITEM 4. Controls and Procedures

As previously disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2014, we identified a material weakness related to deferred income tax accounting for certain foreign entities. More specifically, the calculation of deferred tax positions for certain foreign entities was based on inappropriate methods and supporting data. The controls over reconciliation and review of income tax accounting did not identify the inappropriate methods and supporting data used in the computations. We are currently evaluating the controls and procedures we will design and put in place to remediate this material weakness. These controls and procedures may include the following:

- Revise, as necessary, the process and internal controls to compile and review deferred tax account balances and their impact on the income tax provision.
- Add internal and external resources focused on the preparation and review of the tax accounts.
- Provide income tax accounting training.

We are in the process of remediating this material weakness by executing upon the above actions. The actions that we are taking are subject to ongoing senior management review, as well as Audit Committee oversight. Although we plan to complete this remediation process as quickly as possible, we cannot at this time estimate how long it will take and our initiatives may not prove to be successful in remediating this material weakness. Management believes the foregoing efforts will effectively remediate the material weakness. As we continue to evaluate and work to improve our internal control over financial reporting, management may execute additional measures to address potential control deficiencies or modify the remediation plan described above. Management will continue to review and make necessary changes to the overall design of our internal controls.

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Exchange Act reports is accurately recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily applied its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

Table of Contents

As of March 31, 2015, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Exchange Act Rule 13a-15(e)). Based on that evaluation, which includes the material weakness identified at December 31, 2014 discussed above, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were not effective at the reasonable assurance level. There have been no other changes in our internal controls during the quarter ended March 31, 2015 or in other factors that could materially affect our internal controls over financial reporting.

Our management, including our Chief Executive Officer and Chief Financial Officer, does not expect that our disclosure controls or our internal controls will prevent all errors and all fraud. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. As a result of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within our company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple errors or mistakes. As a result of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected. Accordingly, our disclosure controls and procedures are designed to provide reasonable, not absolute, assurance that the disclosure controls and procedures are met.

Table of Contents

Part II - OTHER INFORMATION

Item 1. Legal Proceedings

None.

Item 1A. Risk Factors

There have been no significant changes in the risk factors identified as being attendant to our business in our Annual Report on Form 10-K for the year ended December 31, 2014.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

None.

Item 6.

Exhibits

31.1 Certification of the President and Chief Executive Officer pursuant to 17 CFR 240.13a-14(a) or 17 CFR 240.15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

31.2 Certification of the Senior Vice President and Chief Financial Officer pursuant to 17 CFR 240.13a-14(a) or 17 CFR 240.15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

32.1 Certification of the President and Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

32.2 Certification of the Senior Vice President and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

101 The following materials from the Quarterly Report on Form 10-Q of Dynamic Materials Corporation, for the quarter ended March 31, 2015, formatted in XBRL (eXtensible Business Reporting Language): (i) the Condensed Consolidated Balance Sheets, (ii) the Condensed Consolidated Statements of Operations, (iii) the Condensed Consolidated Statement of Stockholders' Equity, (iv) the Condensed Consolidated Statements of Cash Flows, and (v) the Notes to Condensed Consolidated Financial Statements, tagged as blocks of text.*

* Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

28

Table of Contents

SIGNATURES

In accordance with the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

DYNAMIC MATERIALS CORPORATION
(Registrant)

Date: April 28, 2015

/s/ Michael Kuta
Michael Kuta, Chief Financial Officer (Duly
Authorized Officer and Principal Financial and
Accounting Officer)