

GALLAGHER ARTHUR J & CO  
 Form 4  
 April 04, 2005

**FORM 4** UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
 Washington, D.C. 20549

OMB APPROVAL

OMB Number: 3235-0287  
 Expires: January 31, 2005  
 Estimated average burden hours per response... 0.5

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
 GALLAGHER J PATRICK JR

2. Issuer Name and Ticker or Trading Symbol  
 GALLAGHER ARTHUR J & CO [AJG]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)  
 ARTHUR J. GALLAGHER & CO., TWO PIERCE PLACE  
 (Street)

3. Date of Earliest Transaction (Month/Day/Year)  
 04/01/2005

Director  10% Owner  
 Officer (give title below)  Other (specify below)  
 President & CEO

ITASCA, IL 60143

(City) (State) (Zip)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|---|
|                                 |                                      |  | Code                           | V Amount (D) Price  |   |  |   |
| Common Stock                    | 04/01/2005                           |  | F <sup>(1)</sup>               | 10,847 D \$ 28.8  | 144,931   | D  |   |
| Common Stock                    |                                      |  |                                |   | 150,000   | I  | by Corporation  |
| Common Stock                    |                                      |  |                                |   | 100,879   | I  | by Spouse   |
| Common Stock                    |                                      |  |                                |   | 165,650   | I  | by Trust <sup>(2)</sup>                               |
| Common Stock                    |                                      |  |                                |   | 71,820  | I  | by Trust 2  |

Common  
Stock  
(restricted)

27,740 D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) |              |                            |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|--------------|----------------------------|
|  |  |                                      |  | Code                           | V (A) (D)   | Date Exercisable   | Expiration Date   | Title        | Amount or Number of Shares |
| Non-Qualified Stock Option (right to buy)  | \$ 7.97  |                                      |  |                                |   | (3) 07/17/2006   |   | Common Stock | 8,000                      |
| Non-Qualified Stock Option (right to buy)  | \$ 8.59  |                                      |  |                                |   | (3) 06/11/2005   |   | Common Stock | 4,000                      |
| Non-Qualified Stock Option (right to buy)  | \$ 9.25  |                                      |  |                                |   | (3) 08/30/2008   |   | Common Stock | 16,000                     |
| Non-Qualified Stock Option (right to buy)  | \$ 18.5  |                                      |  |                                |   | (3) 06/20/2010   |   | Common Stock | 27,000                     |
| Non-Qualified Stock Option (right to buy)  | \$ 22.7  |                                      |  |                                |   | (3) 07/21/2012   |   | Common Stock | 25,000                     |
| Non-Qualified Stock Option (right to buy)  | \$ 24.9  |                                      |  |                                |   | 01/01/2004 <sup>(3)</sup> 07/16/2013                     |   | Common Stock | 50,000                     |
| Non-Qualified Stock Option (right to buy)  | \$ 26.5  |                                      |  |                                |   | (3) 07/19/2011   |   | Common Stock | 25,000                     |

|   |          |               |            |                 |        |
|---|----------|---------------|------------|-----------------|--------|
| Non-Qualified<br>Stock Option<br>(right to buy) | \$ 29.42 | (3)           | 07/21/2014 | Common<br>Stock | 50,000 |
| Non-Qualified<br>Stock Option<br>(right to buy) | \$ 33.28 | 01/01/2005(3) | 03/31/2014 | Common<br>Stock | 15,000 |

## Reporting Owners

| Reporting Owner Name / Address  | Relationships |           |                 |       |
|---|---------------|-----------|-----------------|-------|
|   | Director      | 10% Owner | Officer         | Other |
| GALLAGHER J PATRICK JR<br>ARTHUR J. GALLAGHER & CO.<br>TWO PIERCE PLACE<br>ITASCA, IL 60143 | X             |           | President & CEO |       |

## Signatures

By: John C. Rosengren For: J. Patrick  
Gallagher, Jr. 04/04/2005

\_\_Signature of Reporting Person Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Shares withheld to cover applicable taxes on restricted stock distribution.
- (2) Held in trust for benefit of minor children.
- (3) The stock option becomes exercisable 10% each year, commencing January 1 after the date of grant.

### Remarks:

The directly owned common stock holdings reflected in Table I of this form include shares purchased through Arthur J. Gallagher, Jr.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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