UNISYS CORP Form 10-Q May 02, 2018

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF \circ_{1934}

For the quarterly period ended March 31, 2018

..TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to .

Commission file number 1-8729

UNISYS CORPORATION

(Exact name of registrant as specified in its charter)

Delaware 38-0387840
(State or other jurisdiction of incorporation or organization) Identification No.)

801 Lakeview Drive, Suite 100

Blue Bell, Pennsylvania

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (215) 986-4011

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES ý NO "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES ý NO "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Accelerated filer ý

Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company "

Emerging growth company "

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES " NO \acute{y}

Number of shares of Common Stock outstanding as of March 31, 2018: 50,964,531.

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Part I - FINANCIAL INFORMATION

Item 1. Financial Statements

UNISYS CORPORATION

CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

(Millions, except per share data)

	Three Months		
	Ended		
	March 3	1,	
	2018	2017	
Revenue			
Services	\$568.5	\$585.3	
Technology	139.9	79.2	
	708.4	664.5	
Costs and expenses			
Cost of revenue:			
Services	470.9	486.4 *	
Technology	36.3	39.5 *	
	507.2	525.9 *	
Selling, general and administrative	90.9	105.0 *	
Research and development	8.5	11.8 *	
	606.6	642.7 *	
Operating income	101.8	21.8 *	
Interest expense	16.6	5.7	
Other income (expense), net	(22.6)	(32.9)*	
Income (loss) before income taxes	62.6	(16.8)	
Provision for income taxes	20.9	12.9	
Consolidated net income (loss)	41.7	(29.7)	
Net income attributable to noncontrolling interests	1.1	3.0	
Net income (loss) attributable to Unisys Corporation	\$40.6	\$(32.7)	
Earnings (loss) per share attributable to Unisys Corporation			
Basic	\$0.80	\$(0.65)	
Diluted	\$0.62	\$(0.65)	
See notes to consolidated financial statements			
*Amounts were changed to conform to the current-year presentation. See Note 3.			

UNISYS CORPORATION CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited) (Millions)

Three Months	
Ended	
March 31,	
2018 2017	
\$41.7 \$(29.7)	
(5.1) 31.1	
39.0 22.4	
33.9 53.5	
75.6 23.8	
(2.3)(3.2)	
\$73.3 \$20.6	

UNISYS CORPORATION CONSOLIDATED BALANCE SHEETS (Unaudited) (Millions)

(MIIIIOIIS)			
	March 31, 2018	December 3 2017	1,
Assets			
Current assets:			
Cash and cash equivalents	\$656.4	\$ 733.9	
Accounts receivable, net	492.5	503.3	
Contract assets	46.4	_	
Inventories:			
Parts and finished equipment	11.5	13.6	
Work in process and materials	10.7	12.5	
Prepaid expenses and other current assets	115.3	126.2	
Total current assets	1,332.8	1,389.5	
Properties	906.6	898.8	
Less-Accumulated depreciation and amortization	769.7	756.3	
Properties, net	136.9	142.5	
Outsourcing assets, net	213.4	202.3	
Marketable software, net	142.6	138.3	
Prepaid postretirement assets	157.3	148.3	
Deferred income taxes	116.0	119.9	
Goodwill	181.0	180.8	
Restricted cash	26.6	30.2	
Other long-term assets	207.1	190.6	
Total assets	\$2,513.7	\$ 2,542.4	
Liabilities and deficit			
Current liabilities:			
Current maturities of long-term-debt	\$10.6	\$ 10.8	
Accounts payable	214.5	241.8	
Deferred revenue	324.8	327.5	
Other accrued liabilities	344.4	391.5	
Total current liabilities	894.3	971.6	
Long-term debt	636.2	633.9	
Long-term postretirement liabilities	1,973.2	2,004.4	
Long-term deferred revenue	184.9	159.0	
Other long-term liabilities	95.9	100.0	
Commitments and contingencies			
Deficit:			
Common stock, shares issued:			
2018; 54.1, 2017; 53.4	0.5	0.5	
Accumulated deficit	(1,943.9)	(1,963.1)
Treasury stock, shares at cost:			
2018; 3.1, 2017; 2.9		(102.7)
Paid-in capital	4,530.0	4,526.4	
Accumulated other comprehensive loss	(3,783.1)	(3,815.8)
Total Unisys stockholders' deficit	(1,301.3)	(1,354.7)
Noncontrolling interests	30.5	28.2	

Total deficit (1,270.8) (1,326.5)
Total liabilities and deficit \$2,513.7 \$ 2,542.4

See notes to consolidated financial statements

UNISYS CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (Millions)

	Three Months Ended March 31, 2018 2017
Cash flows from operating activities	
Consolidated net income (loss)	\$41.7 \$(29.7)
Adjustments to reconcile consolidated net income (loss) to net cash used for operating activities:	
Foreign currency transaction losses	3.3 5.3
Non-cash interest expense	2.6 2.0
Employee stock compensation	4.0 3.7
Depreciation and amortization of properties	11.2 10.1
Depreciation and amortization of outsourcing assets	16.1 12.9
Amortization of marketable software	14.7 15.7
Other non-cash operating activities	(0.9) (1.1)
Loss on disposal of capital assets	0.2 3.8
Postretirement contributions	(30.9) (31.7)*
Postretirement expense	19.3 26.2 *
Decrease in deferred income taxes, net	6.0 2.2
Changes in operating assets and liabilities:	
Receivables, net	(28.0) 0.1
Inventories	0.8 0.1
Accounts payable and other accrued liabilities	(130.1) (50.0)
Other liabilities	21.2 (9.2)*
Other assets	(1.4)(1.4)
Net cash used for operating activities	(50.2) (41.0)
Cash flows from investing activities	
Proceeds from investments	1,222.7 1,218.9
Purchases of investments	(1,208.7) (1,211.5)
Investment in marketable software	(19.0) (13.8)
Capital additions of properties	(5.1) (8.5)
Capital additions of outsourcing assets	(24.4) (12.9)
Other	(0.4)(0.3)
Net cash used for investing activities	(34.9) (28.1)
Cash flows from financing activities	
Payments of long-term debt	(0.7) (0.7)
Other	(2.1) (2.1)
Net cash used for financing activities	(2.8)(2.8)
Effect of exchange rate changes on cash, cash equivalents and restricted cash	6.8 6.3
Decrease in cash, cash equivalents and restricted cash	(81.1) (65.6)
Cash, cash equivalents and restricted cash, beginning of period	764.1 401.1
Cash, cash equivalents and restricted cash, end of period	\$683.0 \$335.5
See notes to consolidated financial statements	

*Amounts were changed to conform to the current-year presentation. See Note 3.

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UNISYS CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Dollars in millions, except share and per share amounts)

Note 1 - Basis of Presentation

The accompanying consolidated financial statements and footnotes of Unisys Corporation have been prepared in accordance with generally accepted accounting principles in the United States of America (GAAP). The financial statements and footnotes are unaudited. In the opinion of management, the financial information furnished herein reflects all adjustments necessary for a fair presentation of the financial position, results of operations, comprehensive income and cash flows for the interim periods specified. These adjustments consist only of normal recurring accruals except as disclosed herein. Because of seasonal and other factors, results for interim periods are not necessarily indicative of the results to be expected for the full year.

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions about future events. These estimates and assumptions affect the amounts of assets and liabilities reported, disclosures about contingent assets and liabilities and the reported amounts of revenue and expenses. Such estimates include the valuation of accounts receivable, inventories, outsourcing assets, marketable software, goodwill and other long-lived assets, legal contingencies, indemnifications, assumptions used in the calculation for systems integration projects, income taxes and retirement and other post-employment benefits, among others. These estimates and assumptions are based on management's best estimates and judgment. Management evaluates its estimates and assumptions on an ongoing basis using historical experience and other factors, including the current economic environment, which management believes to be reasonable under the circumstances. Management adjusts such estimates and assumptions when facts and circumstances dictate. As future events and their effects cannot be determined with precision, actual results could differ significantly from these estimates. Changes in those estimates resulting from continuing changes in the economic environment will be reflected in the financial statements in future periods.

The company's accounting policies are set forth in detail in Note 1 of the Notes to Consolidated Financial Statements in the company's Annual Report on Form 10-K for the year ended December 31, 2017 (2017 Form 10-K) field with the Securities and Exchange Commission. Such Annual Report also contains a discussion of the company's critical accounting policies and estimates. The company believes that these critical accounting policies and estimates affect its more significant estimates and judgments used in the preparation of the company's consolidated financial statements. As described in Note 3, effective January 1, 2018 the company adopted the requirements of Accounting Standards Update (ASU) No. 2014-09, Revenue from Contracts with Customers (Topic 606) using the modified retrospective method. The company's updated accounting policy on revenue recognition is described in Note 2 and in "Critical accounting policies and estimates update" in Item 2 of this Form 10-Q.

Note 2 - Summary of Significant Accounting Policies

As described in Note 3, effective January 1, 2018 the company adopted the requirements of ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606), using the modified retrospective method. See below for the company's updated revenue recognition accounting policy.

Revenue recognition

Revenue is recognized at an amount that reflects the consideration to which the company expects to be entitled in exchange for transferring goods and services to a customer. The company determines revenue recognition using the following five steps: (1) identify the contract(s) with a customer, (2) identify the performance obligations in the contract, (3) determine the transaction price, (4) allocate the transaction price to the performance obligations in the contract, and (5) recognize revenue when (or as) the company satisfies a performance obligation.

Revenue excludes taxes assessed by a governmental authority that are both imposed on and concurrent with a specific revenue-producing transaction and collected by the company from a customer (e.g., sales, use and value added taxes). Revenue includes payments for shipping and handling activities.

At contract inception, the company assesses the goods and services promised in a contract with a customer and identifies as a performance obligation each promise to transfer to the customer either: (1) a good or service (or a bundle of goods or services) that is distinct or (2) a series of distinct goods or services that are substantially the same

and that have the same pattern of transfer to the customer. The company recognizes revenue only when it satisfies a performance obligation by transferring a promised good or service to a customer.

The company must apply its judgment to determine the timing of the satisfaction of performance obligations as well as the transaction price and the amounts allocated to performance obligations including estimating variable consideration, adjusting the consideration for the effects of the time value of money and assessing whether an estimate of variable consideration is constrained.

Revenue from hardware sales is recognized upon the transfer of control to a customer, which is defined as an entity's ability to direct the use of and obtain substantially all of the remaining benefits of an asset.

Revenue from software licenses is recognized at the inception of either the initial license term or the inception of an extension or renewal to the license term.

Revenue for operating leases is recognized on a monthly basis over the term of the lease and for sales-type leases at the inception of the lease term.

Revenue from equipment and software maintenance and post-contract support is recognized on a straight-line basis as earned over the terms of the respective contracts. Cost related to such contracts is recognized as incurred. Revenue and profit under systems integration contracts are recognized over time as the company transfers control of goods or services. The company measures its progress toward satisfaction of its performance obligations using the cost-to-cost method, or when services have been performed, depending on the nature of the project. For contracts accounted for using the cost-to-cost method, revenue and profit recognized in any given accounting period are based on estimates of total projected contract costs. The estimates are continually reevaluated and revised, when necessary, throughout the life of a contract. Any adjustments to revenue and profit resulting from changes in estimates are accounted for in the period of the change in estimate. When estimates indicate that a loss will be incurred on a contract upon completion, a provision for the expected loss is recorded in the period in which the loss becomes evident.

Revenue from time and materials service contracts and outsourcing contracts is recognized as the services are provided using either an objective measure of output or on a straight-line basis over the term of the contract. The company also enters into multiple-element arrangements, which may include any combination of hardware, software or services. For example, a client may purchase an enterprise server that includes operating system software. In addition, the arrangement may include post-contract support for the software and a contract for post-warranty maintenance for service of the hardware. These arrangements consist of multiple performance obligations, with control over hardware and software transferred in one reporting period and the software support and hardware maintenance services performed across multiple reporting periods. In another example, the company may provide desktop managed services to a client on a long-term multiple-year basis and periodically sell hardware and license software products to the client. The services are provided on a continuous basis across multiple reporting periods and control over the hardware and software products occurs in one reporting period. To the extent that a performance obligation in a multiple-deliverable arrangement is subject to specific guidance, that performance obligation is accounted for in accordance with such specific guidance. An example of such an arrangement may include leased assets which are subject to specific leasing accounting guidance.

In multiple-element arrangements, the company allocates the total transaction price to be earned under the arrangement among the various performance obligations in proportion to their standalone selling prices (relative standalone selling price basis). The standalone selling price for a performance obligation is the price at which the company would sell a promised good or service separately to a customer.

A performance obligation is a promise in a contract to transfer a distinct good or service to the customer. A contract's transaction price is allocated to each distinct performance obligation and recognized as revenue when, or as, the performance obligation is satisfied. Many of the company's contracts have a single performance obligation as the promise to transfer the individual goods or services is not separately identifiable from other promises in the contracts and, therefore, not distinct. For contracts with multiple performance obligations, the company allocates the contract's transaction price to each performance obligation using its best estimate of the standalone selling price of each distinct good or service in the contract. The primary methods used to estimate standalone selling price are as follows: (1) the expected cost plus margin approach, under which the company forecasts its expected costs of satisfying a performance obligation and then adds an appropriate margin for that distinct good or service and (2) the percent discount off of list

price approach.

In the Services segment, substantially all of the company's performance obligations are satisfied over time as work progresses and therefore substantially all of the revenue in this segment is recognized over time. The company generally receives payment for these contracts over time as the performance obligations are satisfied. In the Technology segment, substantially all of the company's goods and services are transferred to customers at a single point in time. Revenue on these contracts is recognized when control over the product is transferred to the customer or a software license term begins. The company generally receives payment for these contracts upon signature or within 30 to 60 days.

At March 31, 2018, the company had approximately \$1.5 billion of remaining performance obligations of which approximately 50% is estimated to be recognized as revenue by the end of 2019. The company does not disclose the value of unsatisfied performance obligations for (1) contracts with an original expected length of one year or less and (2) contracts for which the company recognizes revenue at the amount to which it has the right to invoice for services performed.

The company discloses disaggregation of its customer revenue by geographic areas and by classes of similar products and services, by segment (see Note 15).

The timing of revenue recognition, billings and cash collections results in billed accounts receivables, unbilled receivables, contract assets and deferred revenue (contract liabilities). The disclosure of contract assets is a new requirement due to the adoption of Topic 606. At December 31, 2017, contract assets were included in accounts receivables, net on the company's Consolidated Balance Sheet. At March 31, 2018, \$6.0 million of long-term contract assets were included in other long-term assets on the company's Consolidated Balance Sheet.

Significant changes during the three months ended March 31, 2018 in the above contract asset and liability balances were as follows: revenue of \$104.6 million was recognized that was included in deferred revenue at December 31, 2017.

The company's incremental direct costs of obtaining a contract consist of sales commissions which are deferred and amortized ratably over the initial contract life. These costs are classified as current or noncurrent based on the timing of when the company expects to recognize the expense. The current and noncurrent portions of deferred commissions are included in prepaid expenses and other current assets and in other long-term assets, respectively, in the company's Consolidated Balance Sheets. At March 31, 2018 and December 31, 2017, the company had \$10.1 million and \$11.0 million, respectively, of deferred commissions. For the three months ended March 31, 2018, \$1.7 million of amortization expense related to deferred commissions was recorded in selling, general and administrative expense in the company's Consolidated Statement of Income.

Costs to fulfill a contract, which are incurred upon initiation of certain services contracts and are related to initial customer setup, are included in outsourcing assets, net in the company's Consolidated Balance Sheet. The amount of such cost at March 31, 2018 and December 31, 2017 was \$77.1 million and \$76.0 million, respectively. These costs are amortized over the initial contract life and reported in services cost of sales. During the three months ended March 31, 2018, \$3.6 million was amortized. Recoverability of these costs are subject to various business risks. Quarterly, the company compares the carrying value of these assets with the undiscounted future cash flows expected to be generated by them to determine if there is impairment. If impaired, these assets are reduced to an estimated fair value on a discounted cash flow basis. The company prepares its cash flow estimates based on assumptions that it believes to be reasonable but are also inherently uncertain. Actual cash flows could differ from these estimates. Note 3 - Accounting Standards

Accounting Pronouncements Adopted

Effective January 1, 2018, the company adopted ASU No. 2017-07 Compensation - Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost issued by the Financial Accounting Standards Board (FASB) which requires employers to present the service cost component of net periodic benefit cost in the same income statement line item(s) as other employee compensation costs arising from services rendered during the period. The other components of net periodic benefit cost will be presented separately from the line items that include service cost and outside the subtotal of operating income. ASU No. 2017-07 allows a practical expedient that permits an entity to use amounts disclosed in its pension and other postretirement benefit plan note for the prior comparative periods as the estimation basis for applying the retrospective presentation requirements. The new guidance has been applied on a retrospective basis, using the practical expedient, whereby prior-period financial statements have been adjusted to reflect the adoption of the new guidance, as required by the FASB. For the three months March 31, 2017, \$24.5 million of net periodic benefit cost, other than service costs, was reclassified from cost of revenue, selling, general and administrative expenses and research and development expenses to other income (expense), net in the company's consolidated results of operations (see Note 5).

Effective January 1, 2018, the company adopted ASU No. 2014-09 Revenue from Contracts with Customers (Topic 606) issued by the FASB which establishes principles that an entity shall apply to report useful information to users of financial statements about the nature, amount, timing and uncertainty of revenue and cash flows from a contract with a customer. Topic 606 allows for either "full retrospective" adoption, meaning the standard is applied to all periods presented, or "modified retrospective" adoption, meaning the standard is applied only to the most current period presented in the financial statements. Topic 606 requires the company to recognize revenue for certain transactions, including extended payment term software licenses and short-term software licenses, sooner than the prior rules would allow and requires the company to recognize software license extensions and renewals (the most significant impact upon adoption), later than the prior rules would allow. Topic 606 also requires significantly expanded disclosure requirements. The company has adopted the standard using the modified

retrospective method and applied the standard to all contracts that were not completed as of January 1, 2018. The cumulative effect of the adoption was recognized as an increase in the company's accumulated deficit of \$21.4 million on January 1, 2018.

Balances

The following table summarizes the effects of adopting this standard on the company's consolidated financial statements as of and for the three months ended March 31, 2018.

For the three months ended March 31, 2018	As Reported	Adjustment	Balances Without s Adoption of Topic 606
Statement of Income			
Revenue			
Services	\$ 568.5	\$ 2.8	\$ 571.3
Technology	139.9	(76.8)	63.1
Costs and expenses			
Cost of revenue			
Services	470.9	1.8	472.7
Technology	36.3	` /	35.4
Selling, general and administrative expenses	90.9	0.2	91.1
Operating income	101.8	(75.1)	
Income before income taxes	62.6		(12.5)
Provision for income taxes	20.9	,	11.4
Consolidated net income	41.7	(65.6)	,
Net income attributable to Unisys Corporation	40.6	(65.6)	(25.0)
As of March 31, 2018			
Balance Sheet			
Assets			
Accounts receivable, net current	492.5	39.1	531.6
Contract assets	46.4	(46.4)	
Inventories	22.2	(1.6)	20.6
Prepaid expenses and other current assets	115.3	1.5	116.8
Outsourcing assets, net	213.4	3.5	216.9
Deferred income taxes - long-term	116.0	1.7	117.7
Other long-term assets	207.1	(24.1)	183.0
Total assets	2,513.7	(26.3)	2,487.4
Liabilities			
Deferred revenue - current	324.8	15.2	340.0
Other accrued liabilities - current	344.4	(11.8)	332.6
Long-term deferred revenue	184.9	9.0	193.9
Other long-term liabilities	95.9	5.5	101.4
Equity			
Accumulated deficit	(1,943.9)	(44.2)	(1,988.1)
Total liabilities and deficit	2,513.7	(26.3)	2,487.4
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Included in the technology revenue adjustments in the above table is \$53.0 million of revenue from software license extensions and renewals which were contracted for in the fourth quarter of 2017 and properly recorded as revenue at that time under the revenue recognition rules then in effect (Topic 605). Upon adoption of the new revenue

recognition rules (Topic 606) on January 1, 2018, and since the company adopted Topic 606 under the modified retrospective method whereby prior periods were not restated, the company was required to include this \$53.0 million in the cumulative effect adjustment to retained earnings on January 1, 2018. Topic 606 requires revenue related to software license renewals or extensions to be recorded when

the new license term begins, which in the case of the \$53.0 million is January 1, 2018. The company has excluded revenue and related profit for these software licenses in the above table. This is a one-time adjustment and it will not reoccur in future periods. There are additional adjustments being made in the above table, but they do not represent previously recorded revenue. Those additional adjustments represent other differences between Topic 605 and Topic 606, principally extended payment term software licenses and short-term software licenses both of which are recorded at the inception of the license term under Topic 606, but were required to be recognized ratably over the software license term under Topic 605.

Accounting Pronouncements Not Yet Adopted

In February 2018, the FASB issued ASU No. 2018-02 Income Statement - Reporting Comprehensive Income (Topic 220), which permits companies to reclassify stranded tax effects in accumulated other comprehensive income (AOCI) caused by the U.S. Tax Cuts and Jobs Act of 2017 (TCJA) to retained earnings. In addition, a company is required to disclose a description of its accounting policy for releasing income tax effects from AOCI. This update is effective for annual reporting periods beginning after December 15, 2018, with earlier adoption permitted. The new standard can be applied retrospectively, meaning it is applied to all periods in which the income tax effects of the TCJA related to items remaining in AOCI are recognized, or at the beginning of the period of adoption. The company is currently assessing when it will choose to adopt, and is currently evaluating the impact of the adoption on its consolidated financial position.

In June 2016, the FASB issued ASU No. 2016-13 Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, which introduces a new model for recognizing credit losses on financial instruments based on an estimate of current expected losses. This includes trade and other receivables, loans and other financial instruments. This update is effective for annual periods beginning after December 15, 2019, with earlier adoption permitted. The company is currently assessing when it will choose to adopt, and is currently evaluating the impact of the adoption on its consolidated financial statements.

In February 2016, the FASB issued ASU No. 2016-02 Leases (Topic 842), which is intended to improve financial reporting about leasing transactions. The ASU requires organizations that lease assets, referred to as lessees, to recognize on the balance sheet the assets and liabilities for the rights and obligations created by those leases. The standard requires disclosures to help investors and other financial statement users better understand the amount, timing and uncertainty of cash flows arising from leases. The standard is effective for annual reporting periods beginning after December 15, 2018, with earlier adoption permitted. The company will adopt the new guidance on January 1, 2019, and is currently evaluating the impact of the adoption on its consolidated results of operations and financial position.

Note 4 - Cost-Reduction Actions

There were no additional cost-reduction charges recorded during the three months ended March 31, 2018; however, \$2.9 million was recorded as income for changes in estimates in the current quarter.

During the three months ended March 31, 2017, the company recognized cost-reduction charges and other costs of \$25.4 million. Charges related to work-force reductions were \$12.5 million, principally related to severance costs, and were comprised of: (a) a charge of \$0.5 million for 45 employees and \$(0.1) million for changes in estimates in the U.S. and (b) a charge of \$4.2 million for 75 employees, \$8.2 million for additional benefits provided in 2017 and \$(0.3) million for changes in estimates outside the U.S. In addition, the company recorded charges of \$12.9 million comprised of \$2.9 million for idle leased facilities costs, \$3.3 million for contract amendment and termination costs, \$1.4 million for professional fees and other expenses related to the cost-reduction effort and \$5.3 million for foreign currency losses related to exiting a foreign country. The charges were recorded in the following statement of income classifications: cost of revenue – services, \$8.5 million; selling, general and administrative expenses, \$11.3 million; research and development expenses, \$0.3 million; and other income (expense), net, \$5.3 million.

Liabilities and expected future payments related to the company's cost-reduction actions are as follows:

	Work-Force		Idle	
		Reductions		Leased
	Total	U.S.	International	Facilities Costs
Balance at December 31, 2017	\$117.8	\$3.9	\$ 109.6	\$ 4.3
Payments	(16.5)	(1.7)	(14.2)	(0.6)
Changes in estimates	(2.9)	(1.2)	(1.8)	0.1
Translation adjustments	2.9		2.8	0.1
Balance at March 31, 2018	\$101.3	\$1.0	\$ 96.4	\$ 3.9
Expected future utilization on balance at March 31, 2018:				
2018 remaining nine months	\$69.4	\$1.0	\$ 67.1	\$ 1.3
Beyond 2018	\$31.9	\$ —	\$ 29.3	\$ 2.6

Note 5 - Pension and Postretirement Benefits

Net periodic pension expense for the three months ended March 31, 2018 and 2017 is presented below: